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Hiring Manager
Thomson Reuters
CoCounsel, Transactional Team

Dear Hiring Manager,

I am writing to apply for the Director, Product Management position with Thomson Reuters CoCounsel because I want to help Thompson Reuters shape the future of law. My diverse professional background, experience managing high-stakes projects from end to end, and newfound passion for Artificial Intelligence/Machine learning make me a good fit for the opportunity.

My fascination with AI/ML began about a year ago after ChatGPT saved me several days of work on a pro bono special education case. Instead of trying to discern a new area of law from scratch, ChatGPT allowed me to work backward and learn the foundational details by verifying its work that identified my client's most recent and relevant test scores (which it organized in a concise table). This experience made me realize that I need to work in AI. After completing an MIT certificate course, I developed a prototype legal assistant for criminal defense attorneys. This work and my law and large-scale project management background make me uniquely qualified for this opportunity.

My experience includes work as a trial lawyer, data-driven project leadership, and strategic communications. As PA Voter Protection Director for Hillary for America, I managed a statewide operation that recruited and deployed 3,000 attorneys and law students across polling locations. We built a multi-tiered triage system that resolved election day issues efficiently, protecting voter access while maintaining compliance with state and federal regulations.

I also founded and led the Fair Census Project, a \$2.5M campaign that increased census self-reporting in historically undercounted communities. We developed the Undercount Impact Model to identify and rank U.S. counties where census undercounts would most significantly impact congressional apportionment and federal funding. We tracked our actual impact through randomized controlled experiments. This data-driven approach allowed us to direct resources effectively while staying within my budget.

I cut my teeth as a trial lawyer and public defender, managing a caseload of over 175 clients at the Snohomish County Public Defender Association. My experience in the felony and misdemeanor units gave me insight into how criminal lawyers work and the pain points and challenges they face. This perspective would be valuable in developing AI solutions that address real needs in the legal community.

As I got closer to developing my criminal law AI prototype, I became more familiar with Jake Heller's work at Casetext. I am drawn to this opportunity with Thomson Reuters CoCounsel because of it. I hope to apply my unique experiences to contribute to the AI transformation and make CoCounsel an even more dynamic and successful product that can improve the efficiency of its users and make the legal profession stronger at the most fundamental attorney-client level.

Thank you for your consideration,

A handwritten signature in black ink, appearing to read 'Joshua Field', written in a cursive, flowing style.

Joshua Field