Phase 2 Website Changes & Mock-ups

This is a record of proposed changes to the Glasswall corporate website for Phase 2. Please write any feedback in the slack channel <u>#gw-website</u>.

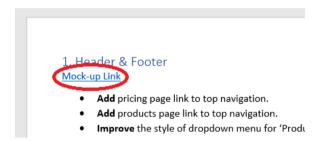
I will be reviewing feedback on Tuesday 17th and Wednesday 18th. Quite a tight turn-around on this as WebResults are planning to begin development this week and I need to set out our requirements. Please don't be shy with feedback, I am very happy for suggestions and will change things if possible. Thank you for your time.

-Jake

Mobile layout changes are in Blue text (mobile). CTA = Call to action

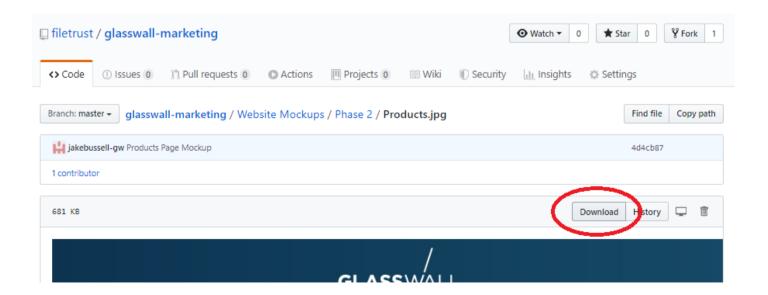
How to view the mock-up images:

1. Click the links provided in this document to view the image in your browser.



Alternatively, you can find the images on GitHub:

- 1. Go to glasswall-marketing/Website Mockups/Phase 2/Mock-up Images/ on GitHub.
- 2. Click on a .jpg of a page to review.
- 3. Use the download button to view the image in your browser.



1. Header & Footer

Mock-up Link

- Add pricing page link to top navigation.
- Add products page link to top navigation.
- Improve the style of dropdown menu for 'Products' for easy navigation.
- Move partners page link to under company as a dropdown item, to reduce the amount of links.
- Add YouTube and Medium social links to the footer.
- Add product categories to footer (these will link to the relevant category in the product page)
- Add Pricing to footer under products.
- **Improve** When clicking datasheets in the drop down under recourses, link to an anchored point of the page to show only datasheets.

2. Front Page

Mock-up Link

- **Move** the third main top content block 'Glasswall offers unparalleled protection...' into it's own section. That leads to Glasswall products.
- Remove File Trust for email (replaced by 'Glasswall offers unparalleled protection...')
- Improve text formatting on the top content blocks to me more readable and include padding (mobile).
- Improve partners and alliances to display top 9 partners.
- Improve partner logos so that they are clickable and lead to a custom link or the partners page.
- **Improve** Testimonials section into a carousel. There are currently three quotes, more testimonials can be added and updated.
- Rename 'Our Latest Resources' to 'Latest Resources'.
- **Remove** 'News articles' from the resources section and **Replace** it with 'Tech Blog' (link to https://medium.com/glasswall-engineering).
- Improve featured images in the resources section so they react when hovered and are clickable.
- Improve 'read more' button style (on the resources section) to match others on site.
- Remove free evaluation CTA
- Add File Drop 'Try Our Technology' CTA

3. Technology

Mock-up Link

- Add 'View products' button to header.
- Add File Drop 'Try Our Technology' CTA
- Remove Solutions section.
- Add products section which leads to the product page.
- Remove free evaluation CTA

4. Products

Mock-up Link

- Remove 'Solutions' page. (Set up 101 redirect to /products)
- Add new 'Products' page to replace 'Solutions'.
- Add new layout that highlights large array of Glasswall products. Scalable and easily editable.
 Products have been split into 3 categories:
 - 1. SAAS / SDKs
 - 2. On-Premise / Private Cloud
 - 3. Appliances.
- Remove free evaluation CTA.
- Add 'Can't find what you're looking for?' CTA.

5. Individual Product pages

Mock-up Link

- Add new product page layout featuring:
 - 1. Product Intro (25 words)
 - 2. Diagram
 - 3. Use cases
 - 4. Features & Benefits,
 - 5. CTA (product specific) (Also features price point.)
 - 6. Resources (product specific)
 - 7. 'Need more info?' CTA
- Please note: A product info form will be send to POs when a product is ready to be added to the website. This will provide the content for each product page. POs will fill this out and then messaging will be checked by Nick & Paul. Jake will make design elements such as icons and diagrams for the product. Once okayed from the top, the product will go live on the website.
- Add ability to add hyperlinks to product intro in header.
- Add 'visit store' link in header.
- Improve 'read more' button style (on the resources section) to match others on site.
- Add product overview .pdf in header (same as technology page)

6. Pricing

Mock-up Link

- Add new pricing page added based on the 3-column pricing structure. Page will be easily editable.
- Add Function that allows prices to be viewed in GBP (default), or USD. (User clicks on flags in the top right corner to change currency.) Note: Perhaps an easy way to do this would be to have two pages.

7. Resources

Mock-up Link

- **Improve** padding below the top boxes to match the top.
- Add grey bar below black area.
- **Change** the layout of the page so that Product overviews are now split into 3 categories. When selected, changes to expanded view with .PDFs showing for the corresponding category.
- Add anchor points so that links can be made to a certain part of the page.
- **Improve** layout so that categories of datasheets can be expanded to show the .pdfs. This will allow easier navigation of the documents. (mobile)

8. File Drop

Mock-up Link

- Add buttons below file-drop square: PRODUCT INFO (Link to file-drop product page), VISIT STORE (Link to file-drop store page), CONTACT US (Link to contact page).
- Improve Header to be the same height as Glasswall website.
- Change background grey to match Glasswall website #fafaf9.

9. Partners

Mock-up Link

- Improve 'read more' button style (on the resources section) to match others on site.
- Remove free evaluation CTA
- Add File Drop 'Try Our Technology' CTA

10. Company (People)

Mock-up Link

- Improve layout so that bios are hidden by default and can be expanded to show the text. (mobile only)
- Remove free evaluation CTA
- Add File Drop 'Try Our Technology' CTA

11. Demo Page

Mock-up Link

- Remove 'Free Evaluation' page (Set up 101 redirect to /demo)
- Add new 'Demo' page to replace 'Free Evaluation' page.
 Demo page is now not specific to SAAS.
- Add dropdown list to form. Users can select the product they are interested in when submitting a request for a demo. Sales will when know which product a customer wants a demo of and can arrange with POs accordingly.
- Remove old SAAS specific icons and info.
- Add new featured ways of trying our products. New icons, descriptions and links for:
 - 1. File-Drop
 - 2. SDK on GitHub
 - 3. Docker
 - 4. API keys on Swagger (available for free at the store)

12. Contact

Mock-up Link

- Improve layout to be more aesthetic and include visual prompts.
- Improve layout on mobile.

13. Blogs and Blog posts

No Mock-up needed

- Remove free evaluation CTA
- Add File Drop 'Try Our Technology' CTA