# Phase 2 Website Changes & Mock-ups v2

This is a record of proposed changes to the Glasswall corporate website for Phase 2.

Please write any feedback in the slack channel <u>#gw-website</u>.

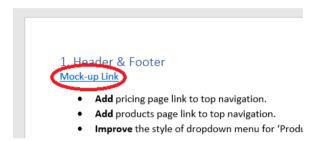
Please submit feedback by the end-of-day Tuesday 17<sup>th</sup> March. Thank you! -Jake

Mobile layout changes are in Blue text (mobile). CTA = Call to action

Updates in Green

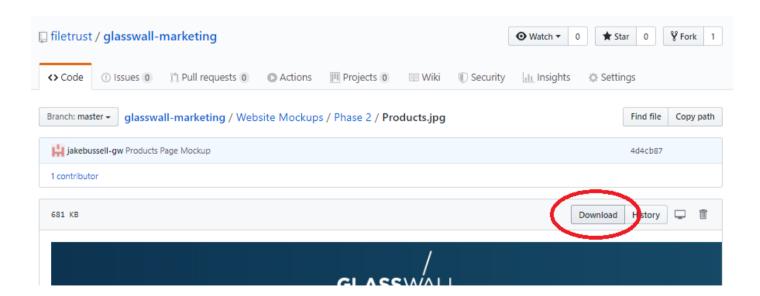
# How to view the mock-up images:

1. Click the links provided in this document to view the image in your browser.



Alternatively, you can find the images on GitHub:

- 1. Go to glasswall-marketing/Website Mockups/Phase 2/Mock-up Images/ on GitHub.
- 2. Click on a .jpg of a page to review.
- 3. Use the download button to view the image in your browser.



## 1. Header & Footer

## Mock-up Link

- Add pricing page link to top navigation.
- Add products page link to top navigation.
- Improve the style of dropdown menu for 'Products' for easy navigation.
- Move partners page link to under company as a dropdown item, to reduce the amount of links.
- Add YouTube and Medium social links to the footer.
- Add product categories to footer (these will link to the relevant category in the product page)
- Add Pricing to footer under products.
- **Improve** When clicking datasheets in the drop down under recourses, link to an anchored point of the page to show only datasheets.

# 2. Front Page

# Mock-up Link

- **Move** the third main top content block 'Glasswall offers unparalleled protection...' into it's own section. That leads to Glasswall products. Button to say "View Our Products"
- Remove File Trust for email (replaced by 'Glasswall offers unparalleled protection...')
- Improve text formatting on the top content blocks to me more readable and include padding (mobile).
- Improve partners and alliances to display top 9 partners.
- Improve partner logos so that they are clickable and lead to a custom link or the partners page.
- **Improve** Testimonials section into a carousel. There are currently three quotes, more testimonials can be added and updated.
- Rename 'Our Latest Resources' to 'Latest Resources'.
- Remove 'News articles' from the resources section and Replace it with 'Tech Blog' (link to https://medium.com/glasswall-engineering).
- Improve featured images in the resources section so they react when hovered and are clickable.
- Improve 'read more' button style (on the resources section) to match others on site.
- Remove free evaluation CTA
- Add File Drop 'Try Our Technology' CTA

## 3. Technology

## Mock-up Link

- Add 'View products' button to header.
- Add File Drop 'Try Our Technology' CTA
- Remove Solutions section.
- Add products section that features product categories (SDK, Email, Cloud, Appliances) and leads to the product page.
- Remove free evaluation CTA

# 4. Products

### Mock-up Link

- Remove 'Solutions' page. (Set up 101 redirect to /products)
- Add new 'Products' page to replace 'Solutions'.
- Add new layout that highlights large array of Glasswall products. Scalable and easily editable.
   Products have been split into 4 categories:
  - SDK
  - 2. Email
  - 3. Cloud
  - 4. Appliances
- Remove free evaluation CTA.

• Add 'Can't find what you're looking for?' CTA.

# 5. Individual Product pages

#### Mock-up Link

- Add new product page layout featuring:
  - 1. Product Intro (25 words)
  - 2. Product specific CTA & Price point (combined in top bar.)
  - 3. Diagram
  - 4. Use cases
  - 5. Features & Benefits,
  - 6. Product specific Mailing List CTA to register interest. (emails sales and POs, hold in list for product updates etc.)
  - 7. Resources (product specific) .pdfs, online documentation, videos, articles etc.
  - 8. 'Need more info?' CTA
- Please note: This product information form will be send to POs when a product is ready to be added to the website. This will provide the content for each product page. POs will fill this out and then messaging will be checked by Nick & Paul. Jake will make design elements such as icons and diagrams for the product. Once okayed from the top, the product will go live on the website.
- Add ability to add hyperlinks to product intro in header.
- Add 'visit store' link in header.
- Improve 'read more' button style (on the resources section) to match others on site.
- Add product overview .pdf in header (same as technology page)

# 6. Pricing

## Mock-up Link

- Add new pricing page added based on the 3-column pricing structure. Page will be easily editable.
- Add Function that allows prices to be viewed in GBP (default), or USD. (User clicks on flags in the top right corner to change currency.) Note: Perhaps an easy way to do this would be to have two pages. Prices to be set for each currency (so they won't update with conversion rates etc.). Manual input on WordPress backend.

#### 7. Resources

# Mock-up Link

- Improve padding below the top boxes to match the top.
- Add grey bar below black area.
- **Change** the layout of the page so that Product overviews are now split into 3 categories. When selected, changes to expanded view with .PDFs showing for the corresponding category.
- Add anchor points so that links can be made to a certain part of the page.
- **Improve** layout so that categories of datasheets can be expanded to show the .pdfs. This will allow easier navigation of the documents. (mobile)

# 8. File Drop

### Mock-up Link

- Add links to the top navigation to be 'above the fold' when a report is displayed: PRODUCT INFO (Link to file-drop product page), VISIT STORE (Link to file-drop store page), CONTACT US (Link to contact page).
- Improve Header to be the same height as Glasswall website.
- Change background grey to match Glasswall website #fafaf9.
- **Improve** footer, to be the same as website.
- Add terms and conditions or privacy policy what Glasswall does with the files, do we keep them, or just keep the analysis, will we pass that data on, etc.
- Improve URL

## 9. Partners

## Mock-up Link

- Improve 'read more' button style (on the resources section) to match others on site.
- Remove free evaluation CTA
- Add File Drop 'Try Our Technology' CTA

# 10. Company (People)

## Mock-up Link

- Improve layout so that bios are hidden by default and can be expanded to show the text. (mobile only)
- Remove free evaluation CTA
- Add File Drop 'Try Our Technology' CTA

# 11. Demo Page

### Mock-up Link

- Fix formatting of demo form
- Remove 'Free Evaluation' page (Set up 101 redirect to /demo)
- Add new 'Demo' page to replace 'Free Evaluation' page. (Demo page is now not specific to SAAS.)
- Fix formatting of demo form
- Add dropdown list to form. Users can select the product they are interested in when submitting a request
  for a demo. Sales will when know which product a customer wants a demo of and can arrange with POs
  accordingly.
- Change button to 'request demo'.
- Remove old SAAS specific icons and info.
- Add new featured ways of trying our products. New icons, descriptions and links for:
  - 1. File Drop
  - 2. SDK on GitHub
  - 3. Docker
  - 4. API keys on Swagger (available for free at the store)

## 12. Contact

#### Mock-up Link

- Improve layout to be more aesthetic and include visual prompts.
- Improve layout on mobile.
- Change Support link to email:

href="mailto:support@glasswallsolutions.com?subject=Customer%20Support%20Request&body=Name:%20%0D%0A%0D%0ACompany:%20%0D%0A%0D%0AProduct%20Issue:%20%0D%0A%0D%0AThanks!"

Change button to 'Submit'.

# 13. Blogs and Blog posts

No Mock-up needed

- Remove free evaluation CTA
- Add File Drop 'Try Our Technology' CTA