Bid Analysis



Project Code: KEFS 1101 PR NO.

	Supplier: Name Hydraform			Cost by Sea Freight		Cost by Air freight		Cost by Road	
#	Specifications	Unit	Qty	Unit price (USD)	Total (USD)	Unit price (USD)	Total (USD)	Unit price (USD)	Total (USD)
1	M7-M1 Hydraform blockmaking machine with intergrated Pan mixer	UNI	12	34,843.36	418,120.32	34,843.36	418,120.32	34,843.36	418,120.32
	Freight Charges		1	10,490.68	10,490.68	30,764.63	30,764.63	78,572.24	78,572.24 -
	Total				428,611.00		448,884.95	496,692.56	
	Less 3% discount			vessel availability all the ma		12,543.61		12,543.61	
							436,341.34	484,148.95	
	Delivery Time					Approximetely one week when all the machines are ready Delivery: Nairobi		4 – 8 weeks depending on Border crossings Delivery Location: Nairobi	
	Validity of offer			30 days					
	Payment terms Conditions			By Means of a 100% direct telegraphic transfer to their bank with order					
	WARRANTY			Guarantee- 6 Months (from ETA) date for faulty parts and bad workmanship					
	Other Details		3% Discount on Payment Terms . TRAINING: a)1XHigher Level Mechanical Trips to be conducted 6 into the project. The trip shall be on site in Kenya and for a week. b)1X 2month installation training at plus three additional 2 week Follow up visits to be conducted over a period of 1 year. c) 2X Delegates Academy Training Training in South Africa (Incl. Flights). Visas are not included. Flights for Academy are From Nairobi. All expenses in Kenya (Food, Acc. etc will be for NRC account) To be confirmed by Hydraform at time of order						on training ands et up 2X Delegates for for Academy Training