### SML: Exercise 2

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#### Introduction

This report aims to find the best set of predictors for past cumulative grocery sales (in dollars) for Dominick's Finer Foods.

#### Data

The data set contains seven years of store-level data collected at Dominick's Finer Foods by the University of Chicago Booth School of Business. The data can be found at <a href="https://www.chicagobooth.edu/research/kilts/datasets/dominicks">https://www.chicagobooth.edu/research/kilts/datasets/dominicks</a>. The data set contains 50 variables, which stem from:

- 1. customer count files, which contain information about in-store traffic;
- 2. a demographic file, which contains store-specific demographic data;
- 3. number identification files, which contain product information.

Of the fifty variables, GROCERY\_sum is used as dependent variable. Furthermore, four categorical variables are dropped; STORE, CITY, ZIP and SPHINDX. The remaining variables are potential predictor variables.

### Method

To find the optimal set of predictor variables, and there corresponding weights, we use a regression method that penalizes the size of coefficients. The penalty is useful when predictors are collinear, or the number of predictors destabilizes estimation. This data set only consists of 77 observations for 50 variables, hence the number of predictors would destabilize estimation if not penalized.

Let  $P(\beta)$  denote a general penalty function. Then, the loss function of the regression equation becomes

$$L(\beta) = (\mathbf{y} - \mathbf{x}\beta)^T (\mathbf{y} - \mathbf{x}\beta) + \lambda P(\beta), \tag{1}$$

where  $\lambda$  is the hyperparameter that determines the strength of the penalty. When  $P(\beta) = \beta^2$ , the regression is called 'ridge' regression. Similarly, when  $P(\beta) = |\beta|$ , the regression is called 'LASSO' regression. Finally, any convex combination  $P(\beta) = \alpha |\beta| + (1 - \alpha)\beta^2$  of the 'ridge' and 'LASSO' penalty, where  $\alpha$  denotes the weight on the 'LASSO' penalty, is called 'elastic net' (compare Zou and Hastie 2005). We use the elastic net to find the optimal set of predictor variables, since it exploits the LASSO property of variable selection, and the ridge . . .

We use an MM-algorithm to estimate the elasting net. The MM-algorithm uses a majorizing function to find the coefficient vector  $\beta$  that minimizes the loss function specified in Equation 1. Let  $\epsilon$  denote the desired level of precision. The majorizing function is specified as

$$L_{MM}(\beta) = \frac{1}{2} \beta^{\mathrm{T}} (\frac{1}{n} \mathbf{X}^{\mathrm{T}} \mathbf{X} + \lambda (1 - \alpha) \mathbf{I} + \lambda \alpha \mathbf{D}) \beta - \frac{1}{n} \beta^{\mathrm{T}} \mathbf{X}^{\mathrm{T}} \mathbf{y} + c,$$

where **D** is a  $p \times p$  diagonal matrix with elements

$$d_{jj} = 1/\max\left(|\beta_j^0|, \epsilon\right).$$

Furthermore,

$$c = \frac{1}{2n}\mathbf{y}^{\mathrm{T}}\mathbf{y} + \frac{1}{2}\lambda\alpha\sum_{i=1}^{p}|\beta_{j}^{0}|.$$

To find the optimal penalty strength  $\lambda$  and the weight of the elastic net  $\alpha$ , K-fold cross-validation is used. K-fold cross-validation starts with splitting the data set into K folds. Subsequently, K iterations are ran as follows: for each iteration  $k \in \{1, \ldots, K\}$ , fold k is the test set, whereas the remaining (K-1) folds together form the training set. On the training set, the elastic net is estimated for all  $\lambda_i \in (10^{-6+i})_{i=1}^{10}$ . Moreover, for each  $\lambda_i$ , all corresponding  $\alpha \in \{0, 0.01, \ldots, 1\}$  are estimated, such that there are 1000 combinations of the hyperparameters  $\alpha$  and  $\lambda$ . All estimated elastic nets (i.e., all combinations of the hyperparameters), are used to predict the dependent variable in the kth fold. When this procedure has been completed for all K folds, we have obtained fitted values for every observations in the data set, for all elastic nets. Consequently, prediction errors can be computed.

To evaluate which elastic net performs best (that is, the elastic net that maintains the optimal combination of hyperparameters), the Root Mean Square Error (RMSE) is computed for each elastic net; the elastic net that has the lowest RMSE is deemed to be the best model. Let  $\hat{\mathbf{y}}_{\text{test}(k)} = \mathbf{X}_{\text{test}(k)} \hat{\beta}_{\text{train}(k)}$  denote the fitted values, and  $n_k$  the number of observations in fold k. The RMSE is computed as

$$RMSE = \sqrt{\frac{1}{K} \sum_{k=1}^{K} MSE_k},$$

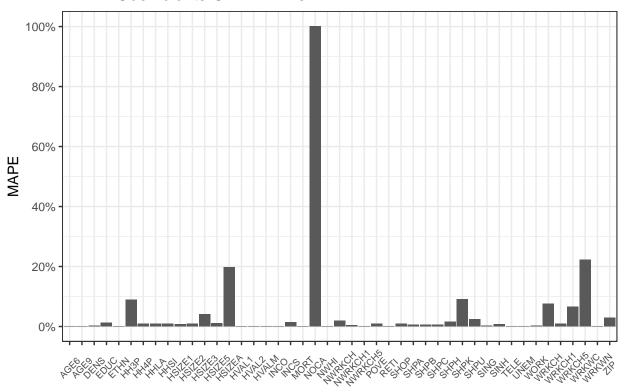
where

$$MSE = \frac{1}{n_k} (\mathbf{y}_{\text{test}(k)} - \mathbf{\hat{y}}_{\text{test}(k)})^{\text{T}} (\mathbf{y}_{\text{test}(k)} - \mathbf{\hat{y}}_{\text{test}(k)}).$$

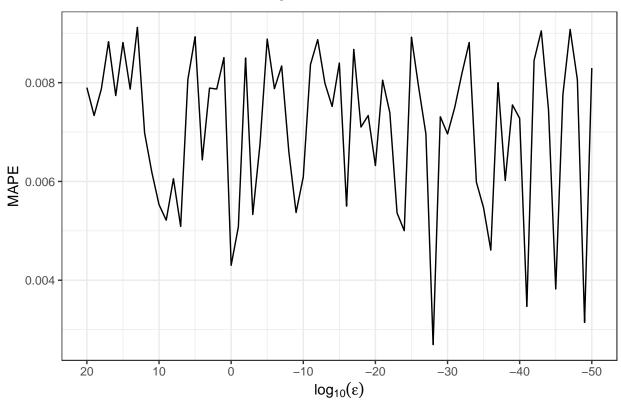
### Results

In an estimation on simulated data, we get the same results for glmnet and our implementation based on the MM algorithm. We suspect that the algorithm used in the glmnet package (generalized linear model via penalized maximum likelihood), converges faster and hence delivers more precise estimates than our implementation of the elastic net with the MM algorithm.

# MAPE Coefficients GLMNET vs. MM



# Median MAPE for decreasing $\boldsymbol{\epsilon}$



## Conclusion and Discussion

## References

## Code

Zou, Hui, and Trevor Hastie. 2005. "Regularization and Variable Selection via the Elastic Net." Journal of the Royal Statistical Society: Series B (Statistical Methodology) 67 (2): 301–20.