SML: Exercise 2

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1 Introduction

This report aims to find the best set of predictors for past cumulative grocery sales (in dollars) for Dominick's Finer Foods.

2 Data

The data set contains seven years of store-level data collected at Dominick's Finer Foods by the University of Chicago Booth School of Business. The data can be found at https://www.chicagobooth.edu/research/kilts/datasets/dominicks. The data set contains 50 variables, which stem from:

- 1. customer count files, which contain information about in-store traffic;
- 2. a demographics file, which contains store-specific demographic data;
- 3. number identification files, which contain product information.

Of the fifty variables, GROCERY_sum is used as dependent variable. Furthermore, four categorical variables are dropped; STORE, CITY, ZIP and SPHINDX. The remaining variables are potential predictor variables.

3 Method

To find the optimal set of predictor variables, and there corresponding weights, we use a regression method that penalizes the size of coefficients. The penalty is useful when predictors are collinear, or the number of predictors destabilizes estimation. Let $P(\beta)$ denote a general penalty function. Then, the penalized regression equation becomes

$$L(\beta) = (\mathbf{y} - \mathbf{x}\beta)^T (\mathbf{y} - \mathbf{x}\beta) + \lambda P(\beta).$$

It follows that λ is the hyperparameter that determines the strength of the penalty. When $P(\beta)=\beta^2$, the regression is called 'ridge' regression. Similarly, when $P(\beta)=|\beta|$, the regression is called 'LASSO' regression. Finally, any combination $P(\beta)=\alpha|\beta|+(1-\alpha)\beta^2$ of 'ridge' and 'LASSO', where α denotes the weights, is called 'elastic net'.

- 4 Results
- **5 Conclusion and Discussion**
- 6 Code

[REFERENCES]