

RESUME

ASHWANY KUMAR JHA

jhaashwany4@gmail.com

6202675187

OBJECTIVE

To work with an organization where can learn new skills and increase my abilities for the organizational goals as well as myself.

EDUCATIONAL QUALIFICATION

- *M.com passed out from L.N.M.U in 2020.*
- *B.com (H) from L.N.M.U in year 2018.*
- *Intermediate Education (I.COM) from HPS College in year 2015.*
- *Bihar Secondary Examination Board Patna in year 2013.*

TECHNICAL SKILLS

- *Basic Knowledge of computer.*
- *DCA.*

WORK EXPERIENCE

- *Experience In Paytm Service Ltd. As Sales Executive From (07 March 2023 To 30 August 2023.)*
- *Currently Working In HDFC BANK As A Sales Executive From (4 OCTOBER 2023 To 23 July 2024).*

Roles and Responsibilities

- *Generate new customer leads through various channels.*
- *Proactively identify sales prospects and conduct business development activities in the geography assigned Follow up on new leads and referrals to generate business.*
- *Achieving the monthly sales targets, assigned to him/her, for various products and services.*
- *Cross sell assets and fee products.*
- *Follow the various internal guidelines and procedures of the bank.*
- *Ensure customer satisfaction through regular engagement.*

- *Resolve customer queries/issues and facilitate customer service.*
- *Maintain periodic status reports, including daily activity report and calls/follow-ups made.*

STRENGTH & HOBBIES

- *Networking.*
- *Reading professional books or articles.*
 - *Learning new skills.*
- *Hard & Smart Working*

PERSONAL DETAILS

Father's Name : ***Shree Santosh Jha***

Date of Birth : ***05-12-1998***

Address : ***Gali No.3 Sec-44 Chhalera village Noida UP-201301***

Marital Status : ***Single***

DECLARATION

I hereby confirm that the information in this document is accurate and true to the best of my knowledge.

Date.....

(Ashwany Kumar Jha)