



## SHIVAM KUMAR

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DOB:- 15/09/1999

### Objective

To work in an environment which encourages me to succeed and grow professionally where I can utilize my skills and knowledge appropriately.

### Experience

11/02/21 -

11/02/22

#### **Home Sales Officer**

Reliance SMSL (JIO FIBER)

Door to door calling for jio fiber and customer acquisition and dealer acquisition.

11/02/22 -

11/08/22

#### **Area Relationship Executive**

Tata Big Basket

Society visit and customer acquisition for application download and products sale.

11/08/22 - Till now

#### **Field Officer**

TVS CREDIT FINANCE

Dealer acquisition and loan sales for consumer durable products.

### Education

2016

#### **High school**

Vijay shankar inter college

83%

2018

#### **Intermediate**

Vijay shankar inter college

53%

2022

#### **B. Sc**

Kanpur University

93%

### Skills

Customer Acquisition

Team Management

Leadership

Communication Skills

Hardworking