

Annu Aakanksha

(Relationship Manager)

Add - Uttam Nagar New Delhi

110059

Mob - +91-6204459371

Email - heyitsannu@gmail.com

OBJECTIVE

To work in a learning challenging environment, utilizing my skills and knowledge to the best of my abilities & contribute positively to my personal growth as well as growth of the Organization.

Professional Experience

Bajaj Allianz Life Insurance, New Delhi

Relationship Manager 2023 - Till now

Key responsibilities:-

- Advice clients on which insurance policies to purchase.
- Communicate effectively with clients and generate new leads.
- Identify risks involved based on clients requirements.
- Handle customer queries and improve satisfaction rate.
- Educate clients about long / short term investment through various Insurance policies.

Education

MBA – Finance - 2019

Lalit Narayana Mithila University

PERSONAL INFORMATION

Father's Name — Surendra Sharma

Date Of Birth — 09/07/1994

Languages — English, Hindi

DECLARATION

I do hereby declare that the information given above is true to the best of my knowledge and if any false is occurred, I am ready to face the consequence for the same.

Hard Skill

Risk Management

Banking

Financial Advisory

Research skill

Soft Skill

- Team Work
- Good Communication Skills
- Problem Solving
- Relationship Building
- Strategic Planning