CURRICULUM VITAE

| **NAME ADDRESS** | : -  : - | MR. AKSHAY PRAKASH KHERADE  ROOM NO. 402,4TH FLOOR MAULI SANSAKAR BUILDING MANPADA , DOMBIVALI (E), |
| --- | --- | --- |
|  |  | MUMBAI 421201. |
| **MOBILE NO** | : - | 8411937460. |
| **EMAIL ID** | : - | [kheradea3@gmail.com](mailto:kheradea3@gmail.com) |

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**JOB OBJECTIVE.**

* To obtain a challenging and responsible position in professionally managed organization where I can utilize my skills in contributing effectively to the success of the organization and to improve my career growth.

**EDUCATION QUALIFICATION: -**

* Secondary School Certificate Examination in March-20011. Grade A
* High School Certificate Examination in Feb.-2013. Grade B
* T.Y.Bsc. in the year of January-2016. Grade B

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**COMPUTER SKILL:-**

* **M.S.OFFICE (ADVANCE EXCEL)**
* **WORK EXPERIENCE:-**
* Bajaj Allianz Staffing Solution Ltd -(HL/ LAP)
* **Designation: - Sales Manager**

# From Sept.2023 To Till Date

* **Job Profile:- Builder Channel**
* I have activated one Developer site for the housing loan collaboration for to Cat A or direct loan clients enquiry at sales office which is Nilam Realtors, (siqual Passcode) , Kalpataru Park city–
* Sourcing home loan files from builder, connectors. Creating code for new builders. And maintaining good relationship with builder for file sourcing.
* Completion of every task from Client meeting to File Disbursement and do Proper co- ordination with operation team to resolve the query and quick Disbursement.

# Godrej Housing Finance

* **Designation: - Relationship officer**

# From Jan 2023 To Sept 2023

* **Job Profile:-**

# Builder Channel

* I have activated one Developer site for the housing loan collaboration for to Cator direct loan clients enquiry at sales office which is MICL High park And Vihang Group Mira Road ( E ) –
* Sourcing home loan files from builder, connectors. Creating code for new builders. And maintaining good relationship with builder for file sourcing.
* Completion of every task from Client meeting to File Disbursement and do Proper co- ordination with operation team to resolve the query and quick Disbursement.

# KOTAK MAHINDRA BANK LTD

* + **Designation:- Senior Executive ( Business Loan )**

# From January 2022 TO 31 December 2022

* + **Job Profile:-**

# Business Loan in Branch Banking.

* **Create New Leads Business loan from open Market.**

# Completion of every task from Client meeting to File Disbursement.

* **Proper co-ordination with operation team to resolve the query and quick Disbursement.**
  + **Quess Corporation Ltd.(Axis Bank Ltd) (SBB Dept.)**

# . Designation: Relationship Officer.

* **From January 2020. To January 2022.**

# Job profile

* **D**irect selling of Working Capital, Business loan, Cash Credit, CGTMSE, (Both secured and unsecured loans) in branch Banking.

Handling 6 branches of Axis Bank and maintating relation with branch staff to generatedleads.

# Create the new leads from open market.

* Completion of every task from Client meeting to File Disbursement.
* Proper co-ordination with operation team to resolve the query and quick disbursement.
* Cross selling of insurance product of loan customers.
  + Working with **Tata Institute Fundamental Research Centre:-**from OCTOBER 2018 to DECEMBER 2019**.**

# STRENGTH:-

* + Strong Interpersonal and team work.
  + Hard working.
  + Commitment and dedication to my work.
  + **Gharda Chemical Pvt Ltd**
  + Supervisor . From January 2016 To October 2018

**PERSONAL DETAILS:-**

| * **DATE OF BIRTH** |  | **: -** | 09/10/1995. |
| --- | --- | --- | --- |
| * **MARITEL STATUS** |  | **: -** | UNMARRIED. |
| * **SEX** |  | **: -** | MALE. |
| * **LANGUAGE KNOWN** |  | **: -** | MARATHI, HINDI, ENGLISH. |
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**DECLARATION:-**

* + - I do here by declare that the particular of information and facts stated herein. Above are true, correct & complete to the best of my knowledge & belief.

Yours Faithfully.

(MR. AKSHAY PRAKSSH KHERADE.)