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| *Hardeep*  Phone no. – 9896506008  Email Address – [h.r680975@live.com](mailto:h.r680975@live.com) |  |

***Career objective:***

To work in a lively simulating and challenging environment which would provide me deep and diversified exposure , so that my basic strengths and efficiency can be utilized for competitive advantage to the organization .

***Professional Synopsis:***

* Dynamic professional with 6 years of experience. Currently working as the Branch Sales Manager (Taking care of HOME LOAN & LAP) , in Vastu Housing Finance Limited .
* Hands on experience in Eligibility of customers as per Credit worthiness . Checking creditability of customer by documents internal checks and disbursement process .
* Well organized with a track record that demonstrates self – motivation , creativity and initiatives to achieve the set goals and strong interpersonal skills , Good reasoning and Analytical skills .

***Work Experience :***

Current Organization : Vastu Housing Finance L.t.d

Duration : April 2024 To till date

Profile : Sales Manager

* Working closely with functions such as sales team and policy & product to maintain a smooth flow of activities .
* Taking initiatives on process improvement .
* To check authenticity of customer profile and documentation ( Risk Check ) .
* Working also on disbursement and PDD work flow .
* Currently working in B2B vertical taking care of HOME LOAN & LAP,

***Work Experience :***

Current Organization : Axis Bank L.t.d

Duration : January 2024 To April 2024

Profile : Sales Manager

* Working closely with functions such as sales team and policy & product to maintain a smooth flow of activities .
* Taking initiatives on process improvement .
* To check authenticity of customer profile and documentation ( Risk Check ) .
* Working also on disbursement and PDD work flow .
* Currently working in B2B vertical taking care of CC, OD, TERM LOAN ,

***Work Experience :***

Current Organization : SMFG India Credit Company Limited .

Duration : February 2022 to January 2024

Profile : Sales Manager

***Work Experience :***

Organization : Utkarsh Small Finance Bank

Duration : April 2021 to February 2022

Profile : Assistant Manager

***Work Experience :***

Organization : DMI Housing Finance Private Limited

Duration : February 2020 to April 2021

Profile : Relationship Manager ( currently handling Mortgage HL & LAP )

***Work Experience :***

Organization : IZONE Services Private Limited

Duration : December 2016 to February 2020

Profile : Relationship Manager

***Work Experience :***

Organization : HDB Financial Services Private Limited

Duration : March 2016 to December 2016

Profile : Sales Officer

***Professional Qualification :***

* B.Sc from Maharishi Dayanand University , Rohtak
* 12th from BSEH
* 10TH from BSEH

***Area of Expertise :***

* Working closely with functions such as Business team and Operation.
* Taking initiative in process improvement .

***Strength :***

* Compliance of process and adequately profile uses .
* KYC guidelines .
* Ability to work in a dynamic environment and under pressure conditions .
* Posses honesty and the ability to work hard .
* A team player with the ability to understand concepts quickly and endowed with good communication , interpersonal , learning and organizing skills .

***Personal Details :***

Name : Hardeep

Father Name : Mr. Naresh Singh

Date of Birth : 05- November -1994

Hobbies : Chatting And Interacting With Peoples, Reading Books .

Languages Known : Hindi , English , Haryanvi .

Nationality : Indian

Marital Status : Married

Permanent Address : Gali no. 8 , Devru road , Sonipat , Haryana , 131001

***Declaration :***

I hereby declare that the information provided above is true to the best of my knowledge .

Date :

Place :

(Hardeep)