

# AI & Automation 101

## Cover letter

Hi — this guide is designed to be practical and easy to read. Each topic gets one clean page with a short explanation, a concrete example, and simple do/avoid lists.

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# 1. API Keys

Private credentials that authenticate your app. Treat as secrets.

## Quick example

Apply this in TheLazyCPA signup flow with clear validation, confirmation emails, and persistent lead storage.

## Do

- Keep it simple
- Document assumptions
- Test with real submissions

## Avoid

- Hidden configuration
- Silent failures
- Overengineering too early

## 2. Terminal Basics

Fast command-line control for deployments, scripts, and debugging.

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# 3. Environment Variables

Keep config outside code across dev/preview/prod.

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# 4. Webhooks

Automatic event messages between systems.

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# 5. APIs

Clear contracts for system-to-system communication.

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# 6. Data Storage

Use durable storage in production, not ephemeral runtime files.

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# 7. Automation Flow

Trigger → logic → action → logging.

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# 8. Prompting AI

Specific context and output format improve reliability.

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# 9. Human Approval

Add approval gates for high-risk actions.

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# 10. Monitoring

Track health and failures proactively.

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# 11. Security Basics

Least privilege, token rotation, and auditability.

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# 12. Iteration Loop

Ship, measure, improve weekly.

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