Fiona Whittington

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B.A. AdvertisingConcentration in Computer ScienceBoston University, May 2019

Skills

Marketing

- Google Analytics
- Email Marketing
- Event Planning
- Content Strategy
- Marketing Automation

Programming

- SQL
- HTML/CSS
- Bootstrap
- Jekyll
- Ghost
- Javascript & Python Basics
- Docker Basics

Design

- Adobe Suite
- Sketch

Awards & Achievements

- BostInno's 2018 50 On Fire
- BU Accelerator Grant 2018
- UROP Research Award 2017
- Provost's Scholars Award 2017
- Cross-College Award 2017
- First Place InnovateEDU 2017
- First Place VR EcoHack 2017
- First Place Global Appathon 2016

Experience

Executive Director & Founder

Jan 2018 - Present

TechTogether, www.techtogether.io

- Established a student-led nonprofit that hosts gender-focused hackathons across the country.
- Grew organization to 4 major cities, with an audience of over 10k students.
- Directed a team of 6+ core members and 40+ volunteer organizers to put on annual hackathons and workshops that serve an average of 1,000 students each year.
- Recruited over 60 companies and local nonprofits as event sponsors, generating \$270k in revenue in 2019.

Co-founder & CEO

Nov 2019 - March 2020

The Bit, www.thebit.tech

- Co-founded an online learning platform that served 350+ learners by pairing them with a partner to complete online coding courses.
- Managed marketing initiatives, resulting in an average new user growth rate of 32% for 6 months after the product launch date.
- Executed sales program to win four major accounts from Fortune 500 companies.

Marketing Associate Marketing Intern

May 2019 - Nov 2019

Aug 2018 - May 2019

Armored Things, www.armoredthings.com

- Collaborated with founders to relaunch brand and product, driving up sales to an estimated \$400k.
- Crafted event strategy and oversaw event logistics for over 50 events each year.
- Coordinated with sales, business development, and customer success teams to generate promotional and educational content.
- Developed strategy and managed execution of the company blog used to generate brand awareness, driving a daily increase of website traffic.

Senior Marketing Intern

Jan 2018 - Aug 2018

Red Hat, www.redhat.com

- Managed internal content strategy for Red Hat's Executive Briefing Center (EBC).
- Conceptualized and developed an interactive full-stack web application for the EBC that was adapted for use at the 2018 Grace Hopper Celebration.