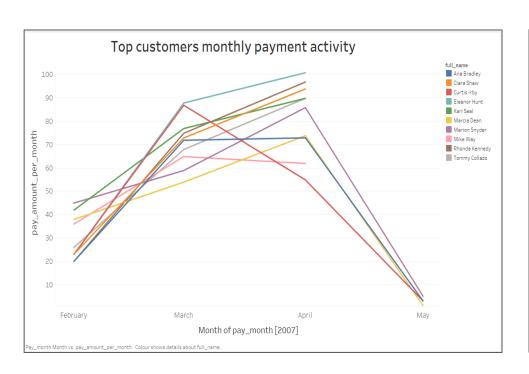
# Programming for Data Science with Python Nanodegree - Udacity

Postgre SQL Project:

Investigate a relational database (sakila movie database)

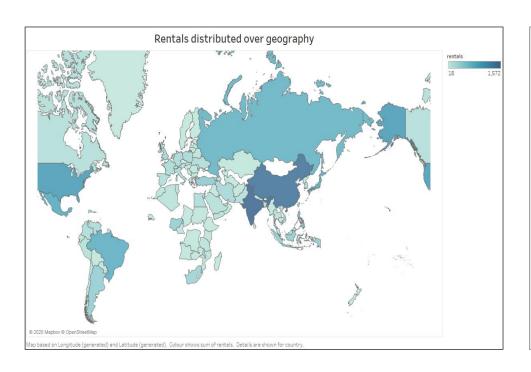
### Q1: When does top customers paid most amount?



The highest payments from top customers are received in April, 2007 followed by March, 2007. However there is a significant drop in the payments after March, 2007. This might be the result of either excess payments from customers or lack of resources that meet the customers taste.

Tableau link: <a href="https://public.tableau.com/profile/vamshi.krishna.prime#!/vizhome/Book52-sakila-top-customers-monthly-payment-activity/Sheet1">https://public.tableau.com/profile/vamshi.krishna.prime#!/vizhome/Book52-sakila-top-customers-monthly-payment-activity/Sheet1</a>

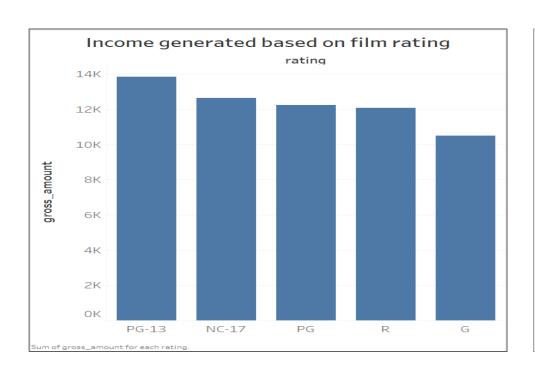
# Q2: Where should the customer accquisition funds should be spent to increase the rentals?



The graph depicts the geographical spred out of the rentals over various countries. It can be observed that both India and China are the leading counties in terms of number of rentals, followed by Russia, United States and Brazil. Hence the customer accquisition costs must be cut in there regions and should be directed to other regions with low rentals and high population like Africa Canada and Europe.

Tableau link: https://public.tableau.com/profile/vamshi.krishna.prime#!/vizhome/Sakila-insight2-customers-distributed-over-geography/Sheet1

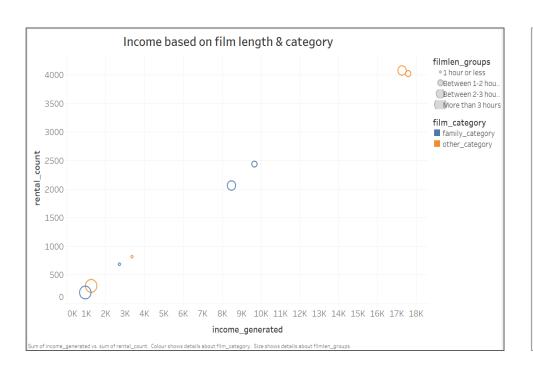
### Q3: Which films generate most income based on ratings?



The films with PG-13 generated most income compared to films with different rating. However, it can be determined that the difference in income generated by films, based on the ratings are slim and can be overlooked. Since the ratings are not the most influencing factors in the income generation, other factors must have been playing a prominent role.

Tableau link: https://public.tableau.com/profile/vamshi.krishna.prime#!/vizhome/Sakila-insight3-income-generated-based-on-film-ratings/Dashboard1

#### Q4: What are the most influencing factors in income generation?

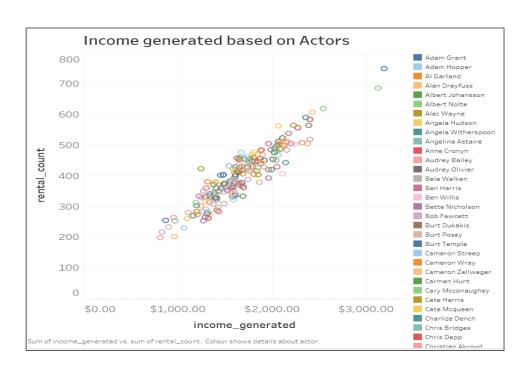


The graph depicts that the films with duration 'Between 1-2 hours' and 'Between 2-3 hours' are more likely to get rented by the customers. In turn, categories apart from 'family category', generate more income compared to 'family categories'.

This concludes that the film category and its duration plays a prominent role in income generation.

Tableau link: https://public.tableau.com/profile/vamshi.krishna.prime#!/vizhome/Sakila-insight4-income-generated-based-on-film-length-and-category/Sheet1

#### Q5: What influences the income generated by any actor?



The graph reflects that the relation between, the number of times a dvd has been rented and income generated from it is a clear linear equation with a positive slope. This evaluates to the conclusion that the income generated by each actor is directly proportional to his popularity in having his films rented more frequent. This can be observed in the graph that some actors generate more income compared to less popular actors.

Tableau link: <a href="https://public.tableau.com/profile/vamshi.krishna.prime#!/vizhome/Sakila-insight5-income-generated-based-on-actors/Sheet1">https://public.tableau.com/profile/vamshi.krishna.prime#!/vizhome/Sakila-insight5-income-generated-based-on-actors/Sheet1</a>

### Q6: Who are the actors that generate most income?

Data	Data Output Explain Messages Notifications								
4	actor text	rental_count bigint  □	income_generated numeric						
1	Susan Davis	750	3193.49						
2	Gina Degeneres	685	3129.17						
3	Matthew Carrey	619	2543.78						
4	Mary Keitel	607	2426.92						
5	Scarlett Damon	519	2403.81						
6	Walter Torn	584	2403.18						
7	Henry Berry	564	2392.36						
8	Christian Akroyd	504	2378.97						
9	Angela Witherspoon	589	2357.11						
10	Cameron Zellweger	507	2322.94						

The resulting table is the list of top 10 actors that generate most income compared to other actors. Among them Susan Degeneres is the most popular actor generating a highest income of 3193.49 dollars. It can also be observed that some actors generate more income even when their films are rented comparatively less frequent. Scarlett Damon and Christian Akroyd are a good example for this occurrence.

Tableau link: https://public.tableau.com/profile/vamshi.krishna.prime#!/vizhome/Sakila-insight6-most-popular-actors-based-on-rentals-and-income-generated/Sheet1

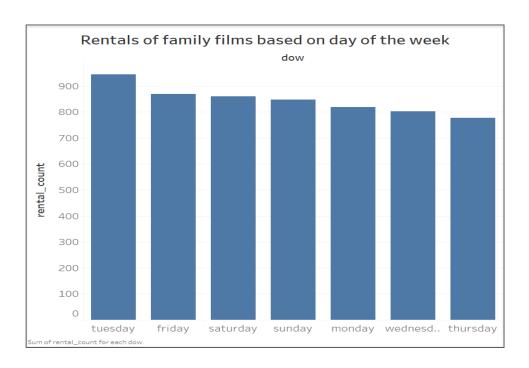
#### Q7: Are there any overdues from the existing customers?

customer_name	email	phone	movie	Year of rent.	return_date	overdue	
Adrian Clary	adrian.clary@sakilacusto	182059202712	Shock Cabin	2006	Null	5075 days 04:24:29.2688	Abo
Albert Crouse	albert.crouse@sakilacust	256546485220	Varsity Trip	2006	Null	5075 days 04:24:29.2688	Abo
Alberto Henning	alberto.henning@sakilac	618156722572	Vanishing Rocky	2006	Null	5075 days 04:24:29.2688	Abo
Alicia Mills	alicia.mills@sakilacustom.	761379480249	Sleepless Monsoon	2006	Null	5075 days 04:24:29.2688	Abo
Allan Cornish	allan.cornish@sakilacust	50898428626	Sundance Invasion	2006	Null	5075 days 04:24:29.2688	Abo
Allen Butterfield	allen.butterfield@sakilac	129953030512	Mulan Moon	2006	Null	5075 days 04:24:29.2688	Abo
Allison Stanley	allison.stanley@sakilacus.	594319417514	Cyclone Family	2006	Null	5075 days 04:24:29.2688	Abc
			Grapes Fury	2006	Null	5075 days 04:24:29.2688	Abc
Ana Bradley	ana.bradley@sakilacusto	72136330362	Happiness United	2006	Null	5075 days 04:24:29.2688	Abc
Andy Vanhorn	andy.vanhorn@sakilacust	995527378381	Tuxedo Mile	2006	Null	5075 days 04:24:29.2688	Abc
Angela Hernandez	angela.hernandez@sakila	18461860151	Canyon Stock	2006	Null	5075 days 04:24:29.2688	Abc
Anna Hill	anna.hill@sakilacustomer	911872220378	Boulevard Mob	2006	Null	5075 days 04:24:29.2688	Abc
Annette Olson	annette.olson@sakilacus	230250973122	Deer Virginian	2006	Null	5075 days 04:24:29.2688	Abc
			Pirates Roxanne	2006	Null	5075 days 04:24:29.2688	Abc
April Burns	april.burns@sakilacusto	581174211853	Outfield Massacre	2006	Null	5075 days 04:24:29.2688	Abc
Barry Lovelace	barry.lovelace@sakilacus	689681677428	Creatures Shakespeare	2006	Null	5075 days 04:24:29.2688	Abc
Becky Miles	becky.miles@sakilacusto	648482415405	Virginian Pluto	2006	Null	5075 days 04:24:29.2688	Abc
Bernard Colby	bernard.colby@sakilacus	82088937724	Queen Luke	2006	Null	5075 days 04:24:29.2688	Abc
Beth Franklin	beth.franklin@sakilacust	470884141195	Baked Cleopatra	2006	Null	5075 days 04:24:29.2688	Abc
Betty White	betty.white@sakilacusto	517338314235	Groundhog Uncut	2006	Null	5075 days 04:24:29.2688	Abc
Beverly Brooks	beverly.brooks@sakilacu	427454485876	Shrek License	2006	Null	5075 days 04:24:29.2688	Abc
Bill Gavin	bill.gavin@sakilacustome	924663855568	Cleopatra Devil	2006	Null	5075 days 04:24:29.2688	Abc
			Gleaming Jawbreaker	2006	Null	5075 days 04:24:29.2688	Abc
Brandon Huey	brandon.huey@sakilacust.	99883471275	Ace Goldfinger	2006	Null	5075 days 04:24:29.2688	Abc
Brent Harkins	brent.harkins@sakilacust	854259976812	Lord Arizona	2006	Null	5075 days 04:24:29.2688	Abc
Carmen Owens	carmen.owens@sakilacus	272234298332	Affair Prejudice	2006	Null	5075 days 04:24:29.2688	Abc
Carolyn Perez	carolyn.perez@sakilacust	471675840679	River Outlaw	2006	Null	5075 days 04:24:29.2688	Abc
			Torque Bound	2006	Null	5075 days 04:24:29.2688	Abc

A total of 180 overdues were detected from the existing customers. The graph diaplays the list of customers with overdues along with their contact information and data related to their rentals as in the film rented, rental date and overdue count in days. The contact information of the customers is highly useful in the retrival of the rented dvd's.

Tableau link: https://public.tableau.com/profile/vamshi.krishna.prime#!/vizhome/Sakila-insight7-customer-details-with-overdue-rentals/Sheet1

## Q8: When does the family films rented most based on the day of the week?



(Family films include below categories : Animation, Children, Classics, Comedy, Family and Music)

From the graph, it can be observed that the rentals of family films increase at the beginning of weekend and decline as the days go by. It can also be observed that the most rentals occur on the Tuesday despite not being the weekend.

Tableau link: https://public.tableau.com/profile/vamshi.krishna.prime#!/vizhome/Sakila-insight8-rentals-of-family-films-based-on-day-of-the-week/Sheet1

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