

# mStore

The new retail experience

## Problem Statements

- Retail stores need to create new customer experience
- Retail stores need a better measurement of success

## What is it?



Increase foot traffic



Provides customer insights

# IOT

Smart retail IoT system



Creates new retail store experiences



Boost sales

## How does it work?

Collect Data

Analyze Data

Present Data

## How does it collect data?



Indoor positioning system



Camera



IoT sensors



Companion mobile app



POS system

## What data does it collect?



Foot traffic



Personal credential



Clothing



Purchase trends



Face recognition



Body language



Shopping habits

## Why do we want these data?

- Increase foot traffic
- Create new customer experience
- A more comprehensive measure of success
- Increase sales
- Identify customer behaviours
- Optimal marketing strategy
- Optimal promotions
- Optimal layout
- Optimal inventory management
- Optimal rostering system

## How is data presented?

- Application for business owner
- Companion mobile app for customers
- Smart displays in stores
- Data warehouse API

## Tech Stacks



Microsoft Azure



Apache Kafka



React



Tensorflow



Keras