06. 2025 MARKETING STRATEGY | MARKETING STRATEGY RECOMMENDATIONS

AMPLIFY ADVERTISING SPEND

- 1. Invest in Pay-Per-Click (PPC) online advertising across the following platforms:
 - 1. Google Search (Google Ads)
 - 2. YouTube (Google Ads)
 - 3. TikTok (TikTok For Business)
 - 4. Facebook (Meta For Business)
 - 5. Instagram (Meta For Business)
 - 6. WhatsApp (Meta For Business)
- 2. Utilize targeting, data & analytics, automated content creation, and A/B testing through the Digital Asset Management (DAM) system to maximize impact, engagement and ad spend.
- 3. Initial recommended monthly online advertising budget: **SGD 500** (to be reviewed monthly to maximize ROI).

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ENHANCE AUDIENCE ENGAGEMENT

- 1. Post at optimal times to maximize engagement, advertising budget, and restaurant foot traffic
- 2. Introduce branded hashtags to greater visibility, share-ability, and customer engagement.
- 3. Create posts that invite engagement (e.g. asking a question or featuring user content) vs announcing promotions (e.g. specials or discounts) customers want conversations.