

# **OTOMOTIV SEKTÖRÜ AYLIK DEĞERLENDİRME RAPORU OCAK 2024**

**AUTOMOTIVE INDUSTRY MONTHLY REPORT** January 2024

## **2024 OCAK Ayı Özeti** 2024 January Summary



	1 - 2023	1 - 2024	%	1 - 1 / 2023	1 - 1 / 2024	%	2/2022 - 1/2023	2/2023 - 1/2024	%
Otomobil Üretimi/P.Cars Production	70.723	67.059	-5,2	70.723	67.059	-5,2	833.834	949.003	13,8
Toplam Üretim/Total Production	111.837	108.483	-3,0	111.837	108.483	-3,0	1.373.962	1.465.039	6,6
Otomobil Pazar/P.Cars Market	37.288	64.041	71,8	37.288	64.041	71,8	600.928	994.094	65,4
Toplam Pazar/Total Market	53.578	82.416	53,8	53.578	82.416	53,8	841.000	1.312.884	56,1
Otomobil Ithalat/P.Cars Import	25.889	41.749	61,3	25.889	41.749	61,3	369.835	666.349	80,2
Toplam Ithalat/Total Import	34.269	52.699	53,8	34.269	52.699	53,8	467.157	834.256	78,6
Otomobil Ihracat/P.Cars Export	51.122	44.437	-13,1	51.122	44.437	-13,1	587.341	656.405	11,8
Toplam Ihracat/Total Export	79.381	75.106	-5,4	79.381	75.106	-5,4	981.615	1.013.972	3,3
Otomobil Ihracat(\$)/P.Cars Export (\$)	873.705.365,21	751.732.126,07	-14,0	873.705.365	751.732.126	-14,0	9.320.306.700	10.812.396.731	16,0
Toplam Ihracat(\$)/Total Export (\$)*	2.770.932.839,56	2.823.947.046,71	1,9	2.770.932.840	2.823.947.047	1,9	32.018.241.182	35.742.878.784	11,6
Parametreler/Parameters	1 - 2023	1 - 2024	%	1 - 1 / 2023	1 - 1 / 2024	%	2/2022 - 1/2023	2/2023 - 1/2024	%
ÜFE / PPI	4,2	4,1	-	4,2	4,1	-	125,5	47,4	-
TÜFE / CPI	6,7	6,7	-	6,7	6,7	-	72,5	54,7	-
Sanayi Endeksi / Industry Index	5,1	5,2	-	5,1	5,2	-	106,5	52,3	-
Dolar \$ ** (1 birim)	18,7	30,0	59,9	18,7	30,0	59,9	17,0	24,6	45,1
Euro € ** (1 birim)	20,2	32,7	62,2	20,2	32,7	62,2	17,7	26,7	50,2
Japon Yeni ¥ ** (100 birim)	14,3	20,4	43,1	14,3	20,4	43,1	12,7	17,2	35,4



#### 2023/2024 Yılları Üretim 2023/2024 Production

Araç Tipleri / Types	1 / 2023	1 / 2024	1 % Değişim	1-1 / 2023	1-1 / 2024	1-1 % Değişim
OTOMOBİL / Pass.Car	70.723	67.059	-5,2	70.723	67.059	-5,2
OTOMOBİL Toplam / Pass.Car Total	70.723	67.059	-5,2	70.723	67.059	-5,2
B.KAMYON / H. Truck	3.623	3.252	-10,2	3.623	3.252	-10,2
K.KAMYON / L. Truck	343	408	19,0	343	408	19,0
KAMYONET / Pick Up	32.100	33.507	4,4	32.100	33.507	4,4
OTOBÜS / Bus	445	909	104,3	445	909	104,3
MİNİBÜS / Minibus	4.347	2.930	-32,6	4.347	2.930	-32,6
MİDİBÜS / Midibus	256	418	63,3	256	418	63,3
TİCARİ ARAÇLAR Toplam / Commercial Vehicles Total	41.114	41.424	0,8	41.114	41.424	0,8
TAŞIT ARAÇLARI Toplam / Motor Vehicles Total	111.837	108.483	-3,0	111.837	108.483	-3,0
TRAKTÖR / F.Tractor	4.893	4.254	-13,1	4.893	4.254	-13,1
TRAKTÖR Toplam / F.Tractor Total	4.893	4.254	-13,1	4.893	4.254	-13,1
GENEL TOPLAM / Grand Total	116.730	112.737	-3,4	116.730	112.737	-3,4

#### Toplam Üretim ve Otomobil Üretimi (x1000)(OCAK - OCAK) Total & P.Cars Production (x1000)(January - January)

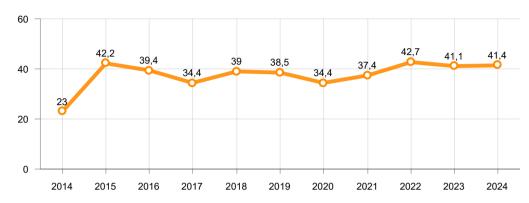


#### Otomobil Üretimi ve İhracat (x1000)(OCAK - OCAK) P.Cars Production & Exports (x1000)(January - January)





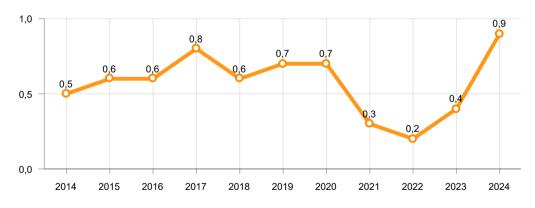
Ticari Araç Üretimi (x1000)(OCAK - OCAK) Commercial Vehicle Production (x1000)(January - January)



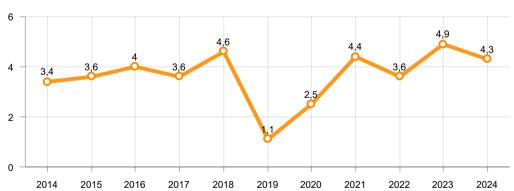
Büyük Kamyon Üretimi (x1000)(OCAK - OCAK) Heavy Truck Production (x1000)(January - January)



Otobüs Üretimi (x1000)(OCAK - OCAK)
Bus Production (x1000)(January - January)

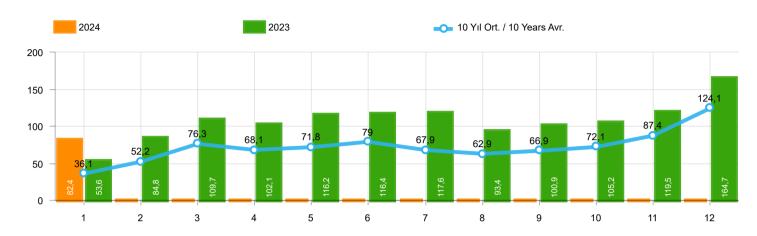


Traktör Üretimi (x1000)(OCAK - OCAK) F. Tractor Production (x1000)(January - January)





### **Toplam Pazarın Analizi(x1000)(OCAK - OCAK)**Total Market Analysis(x1000)(January - January)

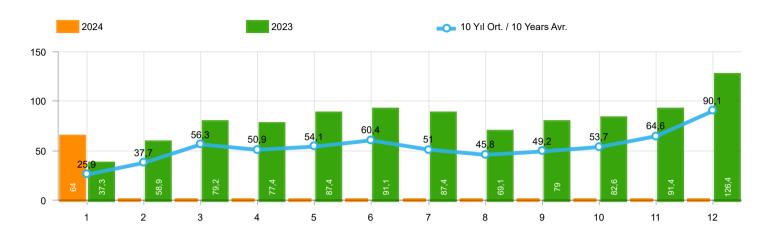


Aylar / Months	10 Yıl Ort / 10 Years Avr.	2024	%
1	36.113	82.416	128,2
TOPLAM/TOTAL	36.113	82.416	128,2

Yıl / Year	1	2	3	4	5	6	7	8	9	10	11	12	1-1 Toplam / Total	Toplam / Total	1-1 Yerli / Local	1-1 İthal / Import	İthal Oran / Import %
2014	34.751	37.659	51.312	57.113	62.447	64.295	62.770	63.303	70.764	69.742	84.368	154.843	34.751	813.367	11.862	22.889	65,9
2015	37.256	59.221	89.765	96.182	85.804	91.071	87.358	85.244	67.181	67.086	88.431	164.464	37.256	1.019.063	15.309	21.947	58,9
2016	34.369	54.840	85.932	87.748	97.090	94.666	59.732	73.654	69.413	85.666	125.462	145.706	34.369	1.014.278	13.387	20.982	61,0
2017	36.640	48.585	76.178	78.231	88.066	85.820	84.727	74.818	74.046	94.439	103.772	141.507	36.640	986.829	14.813	21.827	59,6
2018	36.525	48.768	79.600	73.886	74.996	52.788	54.194	35.137	23.915	22.321	59.406	80.014	36.525	641.550	14.892	21.633	59,2
2019	14.847	25.569	50.651	31.944	33.947	43.899	18.442	26.832	43.068	50.288	59.575	92.885	14.847	491.947	6.439	8.408	56,6
2020	28.123	48.948	51.554	27.165	33.308	72.789	89.419	63.570	93.406	97.125	82.824	107.919	28.123	796.150	11.840	16.283	57,9
2021	45.308	61.325	100.046	64.551	57.510	83.304	49.732	60.573	59.717	60.064	64.087	66.633	45.308	772.850	17.642	27.666	61,1
2022	39.741	52.030	68.241	62.584	68.221	84.788	55.424	52.297	66.304	69.072	86.499	121.962	39.741	827.163	18.470	21.271	53,5
2023	53.578	84.781	109.658	102.076	116.227	116.352	117.647	93.409	100.862	105.181	119.527	164.748	53.578	1.284.046	19.309	34.269	64,0
2024	82.416												82.416	82.416	29.717	52.699	63,9



#### Otomobil Pazarının Analizi(x1000)(OCAK - OCAK) P.Cars Market Analysis(x1000)(January - January)

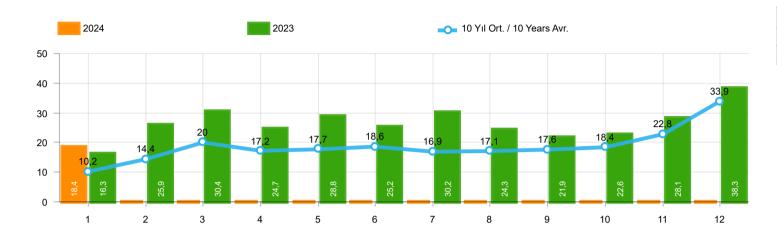


Aylar / Months	10 Yıl Ort / 10 Years Avr.	2024	%
1	25.919	64.041	147,1
TOPLAM / TOTAL	25.919	64.041	147,1

Yıl / Year	1	2	3	4	5	6	7	8	9	10	11	12	1-1 Toplam / Total	Toplam / Total	1-1 Yerli / Local	1-1 İthal / Import	İthal Oran / Import %
2014	24.368	27.167	37.812	42.769	46.379	47.278	46.602	45.131	49.262	50.814	59.695	110.054	24.368	587.331	6.160	18.208	74,7
2015	24.498	40.817	61.676	70.211	62.878	67.766	64.218	61.753	47.088	47.954	62.397	114.340	24.498	725.596	7.396	17.102	69,8
2016	23.358	40.588	63.975	65.618	73.832	71.111	45.566	53.977	51.340	63.746	95.783	108.044	23.358	756.938	7.375	15.983	68,4
2017	25.689	34.658	55.616	57.998	65.799	66.164	62.384	54.890	53.423	70.488	75.956	99.694	25.689	722.759	8.793	16.896	65,8
2018	26.611	35.901	59.798	55.108	57.227	41.225	42.024	26.976	17.595	16.809	46.204	60.843	26.611	486.321	9.779	16.832	63,3
2019	10.979	19.205	38.628	24.416	27.126	36.024	15.398	21.544	35.308	39.996	47.803	70.829	10.979	387.256	4.203	6.776	61,7
2020	22.016	37.727	39.887	21.825	25.073	57.067	69.427	44.372	71.296	76.341	64.357	80.721	22.016	610.109	8.326	13.690	62,2
2021	35.358	44.749	76.357	48.375	43.138	62.348	36.311	44.756	43.408	40.512	42.982	43.559	35.358	561.853	12.205	23.153	65,5
2022	29.020	37.641	50.173	45.564	51.750	64.134	41.031	35.230	44.681	47.440	59.222	86.774	29.020	592.660	11.311	17.709	61,0
2023	37.288	58.907	79.226	77.398	87.418	91.135	87.416	69.131	78.971	82.611	91.424	126.416	37.288	967.341	11.399	25.889	69,4
2024	64.041												64.041	64.041	22.292	41.749	65,2



### Ticari Araç Pazarının Analizi(x1000)(OCAK - OCAK) CV Market Analysis(x1000)(January - January)

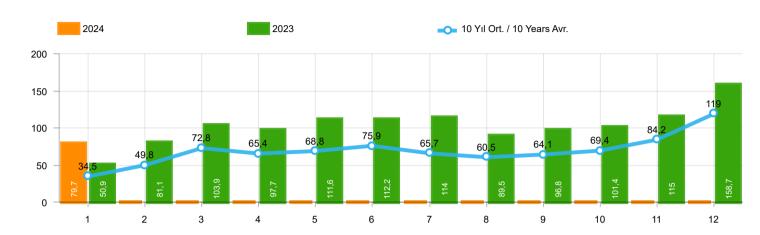


Aylar / Months	10 Yıl Ort / 10 Years Avr.	2024	%
1	10.195	18.375	80,2
TOPLAM / TOTAL	10.195	18.375	80,2

Yıl / Year	1	2	3	4	5	6	7	8	9	10	11	12	1-1 Toplam / Total	Toplam / Total	1-1 Yerli / Local	1-1 İthal / Import	İthal Oran / Import %
2014	10.383	10.492	13.500	14.344	16.068	17.017	16.168	18.172	21.502	18.928	24.673	44.789	10.383	226.036	5.702	4.681	45,1
2015	12.758	18.404	28.089	25.971	22.926	23.305	23.140	23.491	20.093	19.132	26.034	50.124	12.758	293.467	7.913	4.845	38,0
2016	11.011	14.252	21.957	22.130	23.258	23.555	14.166	19.677	18.073	21.920	29.679	37.662	11.011	257.340	6.012	4.999	45,4
2017	10.951	13.927	20.562	20.233	22.267	19.656	22.343	19.928	20.623	23.951	27.816	41.813	10.951	264.070	6.020	4.931	45,0
2018	9.914	12.867	19.802	18.778	17.769	11.563	12.170	8.161	6.320	5.512	13.202	19.171	9.914	155.229	5.113	4.801	48,4
2019	3.868	6.364	12.023	7.528	6.821	7.875	3.044	5.288	7.760	10.292	11.772	22.056	3.868	104.691	2.236	1.632	42,2
2020	6.107	11.221	11.667	5.340	8.235	15.722	19.992	19.198	22.110	20.784	18.467	27.198	6.107	186.041	3.514	2.593	42,5
2021	9.950	16.576	23.689	16.176	14.372	20.956	13.421	15.817	16.309	19.552	21.105	23.074	9.950	210.997	5.437	4.513	45,4
2022	10.721	14.389	18.068	17.020	16.471	20.654	14.393	17.067	21.623	21.632	27.277	35.188	10.721	234.503	7.159	3.562	33,2
2023	16.290	25.874	30.432	24.678	28.809	25.217	30.231	24.278	21.891	22.570	28.103	38.332	16.290	316.705	7.910	8.380	51,4
2024	18.375												18.375	18.375	7.425	10.950	59,6



#### Hafif Araç Pazarının Analizi(x1000)(OCAK - OCAK) LV Market Analysis(x1000)(January - January)

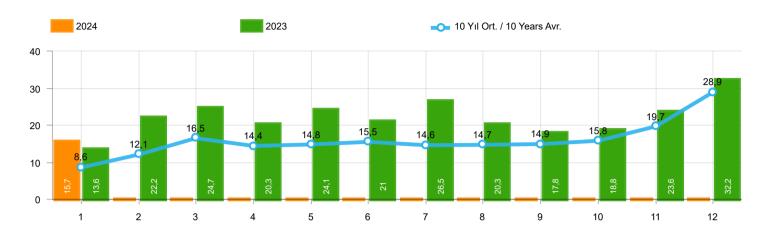


Aylar / Months	10 Yıl Ort / 10 Years Avr.	2024	%
1	34.480	79.701	131,2
TOPLAM / TOTAL	34.480	79.701	131,2

Yıl / Year	1	2	3	4	5	6	7	8	9	10	11	12	1-1 Toplam / Total	Toplam / Total	1-1 Yerli / Local	1-1 İthal / Import	İthal Oran / Import %
2014	32.670	35.021	47.581	53.305	58.121	60.163	59.907	60.199	66.531	66.573	80.621	146.989	32.670	767.681	10.106	22.564	69,1
2015	34.615	55.331	83.302	91.602	81.542	86.158	83.836	82.577	64.025	64.255	84.601	156.173	34.615	968.017	13.173	21.442	61,9
2016	32.713	52.825	82.948	84.887	93.904	91.540	58.533	71.556	67.593	83.000	122.309	141.912	32.713	983.720	12.190	20.523	62,7
2017	35.323	46.965	73.802	75.988	85.422	83.658	82.297	72.536	71.352	91.752	100.859	136.240	35.323	956.194	13.781	21.542	61,0
2018	35.076	47.009	76.345	71.126	72.755	51.037	52.734	34.346	23.028	21.571	58.204	77.706	35.076	620.937	13.915	21.161	60,3
2019	14.373	24.875	49.221	30.971	33.016	42.688	17.927	26.246	41.992	49.075	58.176	90.500	14.373	479.060	6.068	8.305	57,8
2020	27.273	47.122	50.008	26.457	32.235	70.973	87.401	61.533	90.619	94.733	80.141	104.293	27.273	772.788	11.239	16.034	58,8
2021	43.728	58.504	96.428	61.488	54.734	79.819	47.849	58.454	57.141	56.746	60.216	62.243	43.728	737.350	16.502	27.226	62,3
2022	38.131	49.652	64.267	60.035	65.167	80.652	52.206	48.336	62.084	65.222	82.311	115.220	38.131	783.283	17.317	20.814	54,6
2023	50.894	81.148	103.929	97.679	111.556	112.163	113.959	89.454	96.793	101.367	115.040	158.653	50.894	1.232.635	17.363	33.531	65,9
2024	79.701												79.701	79.701	27.602	52.099	65,4



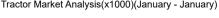
### Hafif Ticari Araç Pazarının Analizi(x1000)(OCAK - OCAK) LCV Market Analysis(x1000)(January - January)



Aylar / Months	10 Yıl Ort / 10 Years Avr.	2024	%
1	8.561	15.660	82,9
TOPLAM / TOTAL	8.561	15.660	82,9

Yıl / Year	1	2	3	4	5	6	7	8	9	10	11	12	1-1 Toplam / Total	Toplam / Total	1-1 Yerli / Local	1-1 İthal / Import	İthal Oran / Import %
2014	8.302	7.854	9.769	10.536	11.742	12.885	13.305	15.068	17.269	15.759	20.926	36.935	8.302	180.350	3.946	4.356	52,5
2015	10.117	14.514	21.626	21.391	18.664	18.392	19.618	20.824	16.937	16.301	22.204	41.833	10.117	242.421	5.777	4.340	42,9
2016	9.355	12.237	18.973	19.269	20.072	20.429	12.967	17.579	16.253	19.254	26.526	33.868	9.355	226.782	4.815	4.540	48,5
2017	9.634	12.307	18.186	17.990	19.623	17.494	19.913	17.646	17.929	21.264	24.903	36.546	9.634	233.435	4.988	4.646	48,2
2018	8.465	11.108	16.547	16.018	15.528	9.812	10.710	7.370	5.433	4.762	12.000	16.863	8.465	134.616	4.136	4.329	51,1
2019	3.394	5.670	10.593	6.555	5.890	6.664	2.529	4.702	6.684	9.079	10.373	19.671	3.394	91.804	1.865	1.529	45,1
2020	5.257	9.395	10.121	4.632	7.162	13.906	17.974	17.161	19.323	18.392	15.784	23.572	5.257	162.679	2.913	2.344	44,6
2021	8.370	13.755	20.071	13.113	11.596	17.471	11.538	13.698	13.733	16.234	17.234	18.684	8.370	175.497	4.297	4.073	48,7
2022	9.111	12.011	14.094	14.471	13.417	16.518	11.175	13.106	17.403	17.782	23.089	28.446	9.111	190.623	6.006	3.105	34,1
2023	13.606	22.241	24.703	20.281	24.138	21.028	26.543	20.323	17.822	18.756	23.616	32.237	13.606	265.294	5.964	7.642	56,2
2024	15.660												15.660	15.660	5.310	10.350	66,1







Yıl / Year	1	2	3	4	5	6	7	8	9	10	11	12	1-1 Toplam / Total	Toplam / Total
2014	2.169	3.512	4.476	4.905	5.094	5.028	4.233	4.920	5.619	5.743	6.250	7.409	2.169	59.358
2015	3.124	3.984	5.460	6.383	6.078	5.748	4.677	5.044	4.765	7.049	6.898	7.564	3.124	66.774
2016	3.739	4.731	7.067	6.546	6.575	5.543	3.833	5.134	4.945	7.372	7.090	7.603	3.739	70.178
2017	3.974	4.964	6.773	6.780	7.057	5.356	5.003	4.396	6.064	7.734	7.457	7.351	3.974	72.909
2018	4.362	4.179	5.925	5.216	4.584	3.146	3.654	2.587	3.541	3.698	3.578	3.886	4.362	48.356
2019	1.311	1.401	2.143	2.126	2.229	1.538	2.039	1.579	2.284	2.828	3.037	3.782	1.311	26.297
2020	2.425	2.778	3.771	2.606	3.244	4.173	3.727	3.974	4.928	5.466	5.831	6.221	2.425	49.144
2021	4.411	5.395	6.845	5.581	4.200	5.571	3.846	3.093	6.100	5.351	6.901	6.776	4.411	64.070
2022	3.152	3.636	4.988	5.408	5.873	6.520	3.985	4.740	6.265	6.542	7.514	8.319	3.152	66.942
2023	5.533	5.569	7.959	6.433	8.511	6.269	6.221	5.072	5.943	5.897	6.219	8.275	5.533	77.901
2024	-												-	-

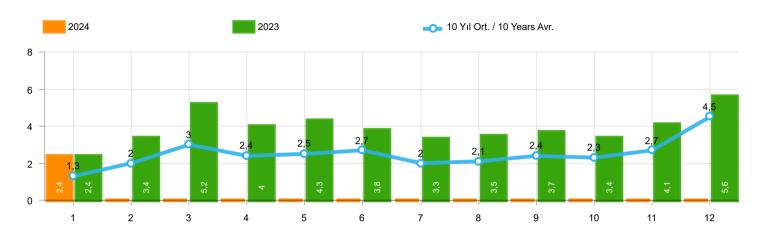
Kaynak: TÜİK trafik kayıtları. Rakamlar, son iki model yılına ait traktör tescillerinden oluşmaktadır.

Source: Turkish Statistical Institute – Traffic registrations

Data represents the last two model year's farm tractors registration figures



### Kamyon Pazarının Analizi(x1000)(OCAK - OCAK) Truck Market Analysis(x1000)(January - January)

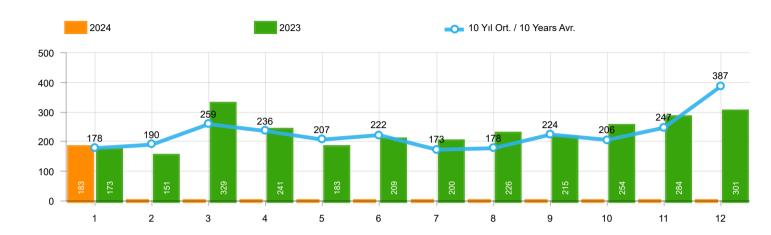


Aylar / Months	10 Yıl Ort / 10 Years Avr.	2024	%
1	1.337	2.386	78,5
TOPLAM / TOTAL	1.337	2.386	78,5

Yıl / Year	1	2	3	4	5	6	7	8	9	10	11	12	1-1 Toplam / Total	Toplam / Total	1-1 Yerli / Local	1-1 İthal / Import	İthal Oran / Import %
2014	1.522	2.065	3.094	3.224	3.727	3.726	2.578	2.783	3.708	2.858	3.384	6.869	1.522	39.538	1.197	325	21,4
2015	2.215	3.346	5.699	3.729	3.600	4.253	2.922	2.211	2.687	2.266	3.146	7.307	2.215	43.381	1.710	505	22,8
2016	1.167	1.648	2.515	2.319	2.711	2.623	984	1.796	1.438	2.238	2.485	3.127	1.167	25.051	708	459	39,3
2017	931	1.290	1.982	1.888	2.184	1.891	1.974	1.860	2.284	2.188	2.487	4.438	931	25.397	646	285	30,6
2018	1.237	1.552	2.630	2.328	1.909	1.272	1.235	603	653	488	905	1.695	1.237	16.507	765	472	38,2
2019	342	579	1.255	842	728	981	435	497	854	1.047	1.100	2.087	342	10.747	239	103	30,1
2020	682	1.475	1.290	628	921	1.570	1.809	1.835	2.660	2.239	2.537	3.358	682	21.004	433	249	36,5
2021	1.366	2.633	3.319	2.788	2.617	3.238	1.799	1.942	2.377	3.067	3.549	4.045	1.366	32.740	926	440	32,2
2022	1.498	2.148	3.520	2.260	2.701	3.764	2.939	3.617	3.811	3.574	3.777	6.214	1.498	39.823	1.041	457	30,5
2023	2.406	3.356	5.162	3.951	4.321	3.820	3.334	3.526	3.674	3.425	4.077	5.642	2.406	46.694	1.668	738	30,7
2024	2.386												2.386	2.386	1.786	600	25,1



### Midibüs Pazarının Analizi(OCAK - OCAK) Midibus Market Analysis(January - January)

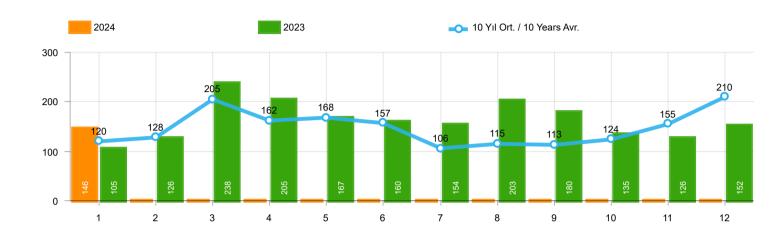


Aylar / Months	10 Yıl Ort / 10 Years Avr.	2024	%
1	178	183	2,8
TOPLAM / TOTAL	178	183	2,8

Yıl / Year	1	2	3	4	5	6	7	8	9	10	11	12	1-1 Toplam / Total	Toplam / Total
2014	360	394	384	333	294	258	216	229	395	220	266	653	360	4.002
2015	280	322	451	561	372	405	389	253	316	394	325	621	280	4.689
2016	309	158	251	302	261	196	139	220	241	230	354	431	309	3.092
2017	212	211	227	231	272	156	250	235	318	268	317	594	212	3.291
2018	134	142	410	296	207	315	180	146	160	155	184	425	134	2.754
2019	57	61	63	96	106	189	55	44	138	138	257	244	57	1.448
2020	104	221	128	35	97	134	111	123	77	71	82	137	104	1.320
2021	70	108	117	135	58	131	44	139	153	178	188	172	70	1.493
2022	82	132	234	131	220	224	147	169	227	154	217	292	82	2.229
2023	173	151	329	241	183	209	200	226	215	254	284	301	173	2.766
2024	183												183	183



#### Otobüs Pazarının Analizi(OCAK - OCAK) Otobus Market Analysis(January - January)

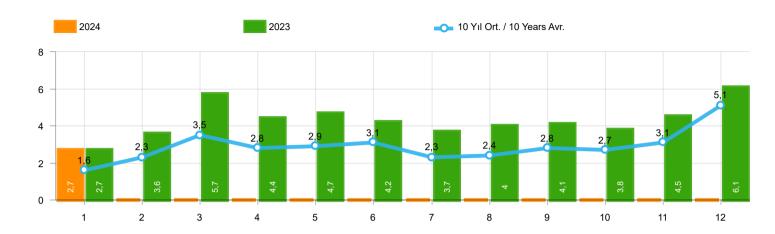


Aylar / Months	10 Yıl Ort / 10 Years Avr.	2024	%
1	120	146	22,2
TOPLAM / TOTAL	120	146	22,2

Yıl / Year	1	2	3	4	5	6	7	8	9	10	11	12	1-1 Toplam / Total	Toplam / Total	1-1 Yerli / Local	1-1 İthal / Import	İthal Oran / Import %
2014	199	179	253	251	305	148	69	92	130	91	97	332	199	2.146	199	-	-
2015	146	222	313	290	290	255	211	203	153	171	359	363	146	2.976	146	-	-
2016	180	209	218	240	214	307	76	82	141	198	314	236	180	2.415	180	-	-
2017	174	119	167	124	188	115	206	187	92	231	109	235	174	1.947	174	-	-
2018	78	65	215	136	125	164	45	42	74	107	113	188	78	1.352	78	-	-
2019	75	54	112	35	97	41	25	45	84	28	42	54	75	692	75	-	-
2020	64	130	128	45	55	112	98	79	50	82	64	131	64	1.038	64	-	-
2021	144	80	182	140	101	116	40	38	46	73	134	173	144	1.267	144	-	-
2022	30	98	220	158	133	148	132	175	182	122	194	236	30	1.828	30	-	-
2023	105	126	238	205	167	160	154	203	180	135	126	152	105	1.951	105	-	-
2024	146												146	146	146	-	-



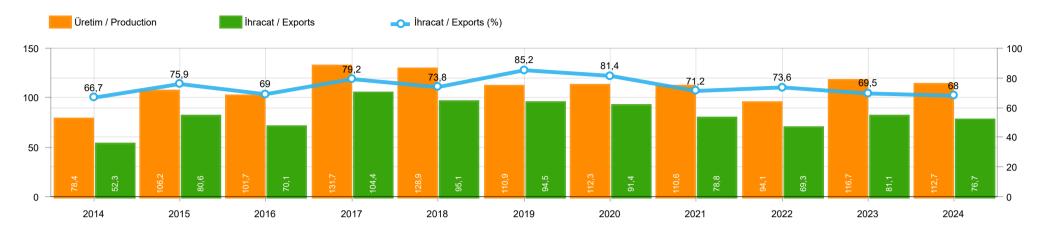
### Ağır Ticari Araç Pazarının Analizi(x1000)(OCAK - OCAK) HCV Market Analysis(x1000)(January - January)



Aylar / Months	10 Yıl Ort / 10 Years Avr.	2024	%
1	1.634	2.715	66,1
TOPLAM / TOTAL	1.634	2.715	66,1

Yıl / Year	1	2	3	4	5	6	7	8	9	10	11	12	1-1 Toplam / Total	Toplam / Total	1-1 Yerli / Local	1-1 İthal / Import	İthal Oran / Import %
2014	2.081	2.638	3.731	3.808	4.326	4.132	2.863	3.104	4.233	3.169	3.747	7.854	2.081	45.686	1.756	325	15,6
2015	2.641	3.890	6.463	4.580	4.262	4.913	3.522	2.667	3.156	2.831	3.830	8.291	2.641	51.046	2.136	505	19,1
2016	1.656	2.015	2.984	2.861	3.186	3.126	1.199	2.098	1.820	2.666	3.153	3.794	1.656	30.558	1.197	459	27,7
2017	1.317	1.620	2.376	2.243	2.644	2.162	2.430	2.282	2.694	2.687	2.913	5.267	1.317	30.635	1.032	285	21,6
2018	1.449	1.759	3.255	2.760	2.241	1.751	1.460	791	887	750	1.202	2.308	1.449	20.613	977	472	32,6
2019	474	694	1.430	973	931	1.211	515	586	1.076	1.213	1.399	2.385	474	12.887	371	103	21,7
2020	850	1.826	1.546	708	1.073	1.816	2.018	2.037	2.787	2.392	2.683	3.626	850	23.362	601	249	29,3
2021	1.580	2.821	3.618	3.063	2.776	3.485	1.883	2.119	2.576	3.318	3.871	4.390	1.580	35.500	1.140	440	27,8
2022	1.610	2.378	3.974	2.549	3.054	4.136	3.218	3.961	4.220	3.850	4.188	6.742	1.610	43.880	1.153	457	28,4
2023	2.684	3.633	5.729	4.397	4.671	4.189	3.688	3.955	4.069	3.814	4.487	6.095	2.684	51.411	1.946	738	27,5
2024	2.715												2.715	2.715	2.115	600	22,1

### İhracat / Üretim(x1000) (2014 - 2024 / 1 - 1)(Traktör Dahil) Exports / Production(x1000) (2014 - 2024 / 1 - 1)(Including Tractors)



	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
İhracat/Export	52.288	80.630	70.140	104.359	95.115	94.539	91.430	78.793	69.261	81.099	76.710
Üretim/Production	78.444	106.178	101.671	131.740	128.911	110.915	112.298	110.590	94.117	116.730	112.737
İhracat/Exports (%)	66,7	75,9	69	79,2	73,8	85,2	81,4	71,2	73,6	69,5	68



### Taşıt Araçları İhracatı (2022 - 2024) Motor Vehicle Exports (2022 - 2024)

SEKTÖR / SECTOR	2022	2023	1/1-2023	1/1-2024	2024/2023 %
OTOMOBİL / Pass.Car	571.218	663.090	51.122	44.437	-13,1
OTOMOBİL TOPLAM / Pass. Car Total	571.218	663.090	51.122	44.437	-13,1
KAMYON / Truck	20.123	21.566	1.319	1.728	31,0
KAMYONET / Pick Up	335.148	291.052	23.167	25.965	12,1
OTOBÜS / Bus	6.579	9.447	479	554	15,7
MİNİBÜS / Minibus	36.016	31.421	3.212	2.310	-28,1
MİDİBÜS / Midibus	1.040	1.671	82	112	36,6
TİCARİ ARAÇLAR TOPLAM / Commercial Vehicle Total	398.906	355.157	28.259	30.669	8,5
TAŞIT ARAÇLARI TOPLAM / Motor Vehicles Total	970.124	1.018.247	79.381	75.106	-5,4
TRAKTÖR / F.Tractor	18.154	16.752	1.718	1.604	-6,6
TRAKTÖR TOPLAM / F.Tractor Total	18.154	16.752	1.718	1.604	-6,6
GENEL TOPLAM / GRAND TOTAL	988.278	1.034.999	81.099	76.710	-5,4

### Üretici Bazında İhracat (adet) Exports by Manufacturer (unit)

Üreticiler / Manufacturers	2022	2023	1-1 / 2023	1-1 / 2024
A.I.O.S.	911	1.102	74	80
FORD OTOSAN	297.828	311.104	24.274	26.925
HATTAT TRAKTÖR	1.059	736	80	53
HYUNDAI ASSAN	176.664	205.200	20.026	19.483
KARSAN	301	428	-	21
M. BENZ TÜRK	15.674	18.062	1.120	1.423
MAN TÜRKİYE	1.786	2.933	86	212
OTOKAR	1.506	2.584	123	62
OYAK RENAULT	176.844	230.397	9.728	9.838
TEMSA	587	1.161	18	59
TOFAŞ	121.477	60.479	3.071	3.955
TOYOTA	176.546	184.797	20.861	13.048
TÜRK TRAKTÖR	17.095	16.016	1.638	1.551
GENEL TOPLAM / Grand Total	988.278	1.034.999	81.099	76.710



#### Otomotiv Ana ve Yan Sanayii İhracatı (ABD \$) CBU and CKD Exports - \$

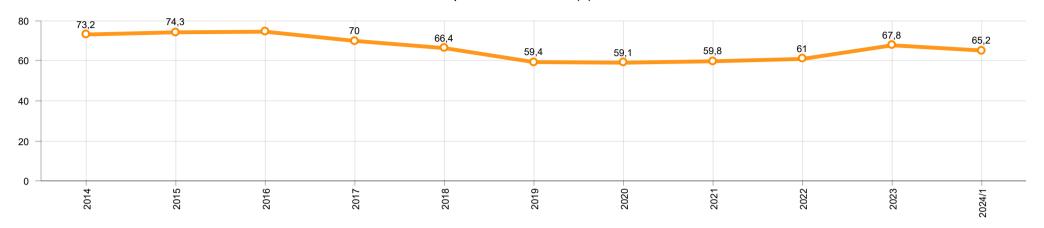
Sektör / Sector	2022	2023	OCAK - OCAK / January - January 2023	OCAK - OCAK / January - January 2024	2024 / 2023 %
Toplam Yan Sanayi / Total Component Industry	12.826.712.028,21	14.085.757.341,4	1.132.991.680,94	1.173.301.618,89	3,6
İç ve Dış Lastik / Tyres	1.766.728.479,75	1.724.883.653,44	151.005.930,36	128.541.038,78	-14,9
Emniyet Camı / Safety Glasses	234.400.901,69	263.108.396,94	18.984.562,84	21.958.185,51	15,7
Motor / Engine	233.029.231,53	253.590.231,89	18.730.383,66	24.329.277,16	29,9
Akümülatör / Batteries	547.705.920,77	482.673.727,33	33.532.533,22	38.099.266,02	13,6
Diğer Aksam ve Parça / Spare Parts&Components	10.044.847.494,47	11.361.501.331,8	910.738.270,86	960.373.851,42	5,5
Toplam Ana Sanayi / Total Vehicle Industry	18.672.498.545,28	21.611.804.375,57	1.637.941.158,62	1.650.645.427,82	0,8
Otobüs / Bus	1.199.777.172,44	1.786.354.748,27	70.457.586,01	112.797.850,73	60,1
Midibüs-Minibüs / Midibus-Minibus	162.966.486,11	343.838.660,91	24.121.299,46	39.192.584,66	62,5
Otomobil / P.Cars	9.069.545.936,14	10.934.400.136,75	873.705.365,21	751.732.126,07	-14,0
Kamyon-Kamyonet / Truck-Pick Up&Van	5.633.409.584,55	5.647.667.250,84	481.320.211,2	531.822.544,25	10,5
Römork ve Yarı Römork / Trailer-Semi Trailer	762.960.672,12	778.263.797,44	62.243.155,4	51.263.158,07	-17,6
Çekici / Tractor	1.266.205.170,15	1.527.261.816,27	86.382.141,24	117.810.288,65	36,4
Tarım Traktörü / Farm Tractor	577.633.523,77	594.017.965,09	39.711.400,1	46.026.875,39	15,9
Toplam / Total	31.499.210.573,49	35.697.561.716,97	2.770.932.839,56	2.823.947.046,71	1,9

Kaynak: Uludağ İhracatçı Birlikleri . UİB tarafından OSD için özel olarak analiz edilen Otomotiv İhracatı kapsamında; UİB Türkiye Geneli Otomotiv Endüstrisi sınıflandırmasına kıyasla "Römork ve Yarı Römork", "Tarım Traktörü" verileri dahil edilmekte; "Kullanılmış Araçlar", "İki Tekerlekli Taşıtlar", "Demiryolu Taşıtları" hariç tutulmaktadır.

Source: Uludağ Exporters Association – Special Analyze for OSD.Compared to Turkish General Automotive Industry classification, this special analyze includes; farms tractors, trailers and semi-trailers, does not include; used vehicles, two-wheeled vehicles and railway vehicles



#### Otomobil Pazarında İthalatın Payı (%) Import Share in P.Car Market (%)



#### Hafif Ticari Araçlar Pazarında İthalatın Payı (%) Import Share in LCV Market (%)





OSD
OTOMOTÍV SANAVÍ DERNEĞI

Araç Tipleri / Vehicle Types	1	2	3	4	5	6	7	8	9	10	11	12	Toplam / Total
OTOMOBİL - Pass.Car	44.437												44.437
KAMYON - H. Truck	1.721												1.721
K.KAMYON - L. Truck	7												7
KAMYONET - Pick Up	25.965												25.965
OTOBÜS - Bus	554												554
MİNİBÜS - Minibus	2.310												2.310
MİDİBÜS - Midibus	112												112
TİCARİ ARAÇLAR TOPLAMI - CV Total	30.669												30.669
TAŞIT ARAÇLARI TOPLAMI - MV Total	75.106												75.106
TRAKTÖR - F.Tractor	1.604												1.604
GENEL TOPLAM - Grand Total	76.710												76.710
		C	tomob	il / P.C	ar								
Firmalar / Firms	1	2	3	4	5	6	7	8	9	10	11	12	Toplam / Total
FORD OTOSAN	-	-	-	-	-	-	-	-	-	-	-	-	-
HYUNDAI ASSAN	19.483	-	-	-	-	-	-	-	-	-	-	-	19.483
OYAK RENAULT	9.838	-	-	-	-	-	-	-	-	-	-	-	9.838
TOFAŞ	2.068	-	-	-	-	-	-	-	-	-	-	-	2.068
TOYOTA	13.048	-	-	-	-	-	-	-	-	-	-	-	13.048
TOPLAM - Total	44.437	-	-	-	-	-	-	-	-	-	-	-	44.437
		Ka	myonet	/ Pick	-up								
Firmalar / Firms	1	2	3	4	5	6	7	8	9	10	11	12	Toplam / Total
A.I.O.S.	-	-	-	-	-	-	-	-	-	-	-	-	•
FORD OTOSAN	24.078	-	-	-	-	-	-	-	-	-	-	-	24.078
KARSAN	-	-	-	-	-	-	-	-	-	-	-	-	•
OTOKAR	-	-	-	-	-	-	-	-	-	-	-	-	•
TOFAŞ	1.887	-	-	-	-	-	-	-	-	-	-	-	1.887
TOPLAM - Total	25.965	-	-	-	-	-	-	-	-	-	-	-	25.965
		М	inibüs /	Minib	us								
Firmalar / Firms	1	2	3	4	5	6	7	8	9	10	11	12	Toplam / Total
FORD OTOSAN	2.302	-	-	-	-	-	-	-	-	-	-	-	2.302
KARSAN	8	-	-	-	-	-	-	-	-	-	-	-	8
TOPLAM - Total	2.310	-	-	-	-	-		-	-	_		-	2.310



TÜRK TRAKTÖR

TOPLAM - Total

1.551

1.604

### **2024 Otomotiv Sanayii Dış Satışlar** 2024 Automotive Industry Exports Sales

					ı	Kamyon	/ Truck						
Firmalar / Firms	1	2	3	4	5	6	7	8	9	10	11	12	Toplam / Total
A.I.O.S.	-	-	-	-	-	-	-	-	-	-	-	-	-
FORD OTOSAN	545	-	-	-	-	-	-	-	-	-	-	-	545
KARSAN	-	-	-	-	-	-	-	-	-	-	-	-	-
M. BENZ TÜRK	1.176	-	-	-	-	-	-	-	-	-	-	-	1.176
OTOKAR	1	-	-	-	-	-	-	-	-	-	-	-	1
TEMSA	6	-	-	-	-	-	-	-	-	-	-	-	6
TOPLAM - Total	1.728	-	-	-	-	-	-	-	-	-	-	-	1.728
					M	lidibüs /	Midibus						
Firmalar / Firms	1	2	3	4	5	6	7	8	9	10	11	12	Toplam / Total
A.I.O.S.	66	-	-	-	-	-	-	-	-	-	-	-	66
KARSAN	13	-	-	-	-	-	-	-	-	-	-	-	13
OTOKAR	17	-	-	-			-	-	-	-	-	-	17
TEMSA	16	-	-	-	-	-	-	-	-	-	-	-	16
TOPLAM - Total	112	-	-	-	-	-	-	-	-	-	-	-	112
						Otobüs	/ Bus						
Firmalar / Firms	1	2	3	4	5	6	7	8	9	10	11	12	Toplam / Total
A.I.O.S.	14	-	-	-	-	-	-	-	-	-	-	-	14
KARSAN	-	-	-	-	-	-	-	-	-	-	-	-	-
M. BENZ TÜRK	247	-	-	-	-	-	-	-	-	-	-	-	247
MAN TÜRKİYE	212	-	-	-	-	-	-	-	-	-	-	-	212
OTOKAR	44	-	-	-	-	-	-	-	-	-	-	-	44
TEMSA	37	-	-	-	-	-	-	-	-	-	-	-	37
TOPLAM - Total	554	-	-	-	-	-	-	-	-	-	-	-	554
					Tı	raktör / F	Tractor						
Firmalar / Firms	1	2	3	4	5	6	7	8	9	10	11	12	Toplam / Total
HATTAT TRAKTÖR	53	-	-	-	-	-	-	-	-	-	-	-	53

1.551

1.604



#### **2024 Yılı İthal Otomobil Satışları** 2024 P.Cars Import Sales

Firmalar / Firms	2023 Toplam / Total	1	2	3	4	5	6	7	8	9	10	11	12	Toplam / Tot
Alfa Romeo	2.097	106	-	-	-	-	-	-	-	-	-	-	-	106
Aston Martin	23	2	-	-	-	-	-	-	-	-	-	-	-	2
Audi	22.878	1.265	-	-	-	-	-	-	-	-	-	-	-	1.265
Bentley	36	1	-	-	-	-	-	-	-	-	-	-	-	1
BMW	23.801	666	-	-	-	-	-	-	-	-	-	-	-	666
BYD	839	155	-	-	-	-	-	-	-	-	-	-	-	155
Chery	40.590	4.450	_	-	-	-	_	-	_	-	-	-	-	4.450
Citroen	45.395	1.948	_	-	-	-	_	-	_	-	-	-	-	1.948
CUPRA	10.165	368	_	-	-	-	_	-	_	-	-	-	-	368
Dacia	41.339	3.435	_	-	-	-	_	-	_	-	-	-	-	3.435
DFSK	293	21	-	-	-	-	-	_	-	_	-	_	-	21
DS	3.511	403	_	_	-	<u> </u>	_	_	_	_	_	_	_	403
Ferrari	25	2	_	-	_	-	-	-	_	_	-	-	_	2
Fiat	1.205	40	_	-	_	-	_	_	_	_	_	-	_	40
Ford	29.597	3.062	-	-	_	-	-	-	-	-	-	-	-	3.062
Honda	21.322	842	-	-	_	-	-	-	-	-	-		-	842
HONGQI	19	2	-	-	-	-	-	-	-	-	-	-	-	2
Hyundai	13.088	1.064	-	-	-	-	-	-	-	-	-	-	-	1.064
	121	5	-	-	-		-	-	-	-	-	-	-	5
Jaguar				-	-									405
Jeep Kia	3.622	405	-	-	-	-	-	-	-	-	-	-	-	820
	20.629	820	-	-	-	-	-	-	-	-	-	-	-	
Lamborghini	22	2	-	-	-	-	-	-	-	-	-	-	-	2
Land Rover	2.451	143	-	-	-	-	-	-	-	-	-	-	-	143
LEAPMOTOR	355	22	-	-	-	-	-	-	-	-	-	-	-	22
Lexus	507	14	-	-	-	-	-	-	-	-	-	-	-	14
Maserati	533	12	-	-	-	-	-	-	-	-	-	-	-	12
Mercedes-Benz	24.646	1.718	-	-	-	-	-	-	-	-	-	-	-	1.718
MG	14.458	971	-	-	-	-	-	-	-	-	-	-	-	971
Mini	2.633	97	-	-	-	-	-	-	-	-	-	-	-	97
Mitsubishi	208	1	-	-	-	-	-	-	-	-	-	-	-	1
Nissan	21.278	2.057	-	-	-	-	-	-	-	-	-	-	-	2.057
Opel	61.057	1.731	-	-	-	-	-	-	-	-	-	-	-	1.731
Peugeot	58.549	3.020	-	-	-	-	-	-	-	-	-	-	-	3.020
Porsche	1.158	78	-	-	-	-	-	-	-	-	-	-	-	78
Renault	24.023	1.512	-	-	-	-	-	-	-	-	-	-	-	1.512
Seat	10.929	381	-	-	-	-	-	-	-	-	-	-	-	381
SERES	2	1	-	-	-	-	-	-	-	-	-	-	-	1
Skoda	35.041	2.718	-	-	-	-	-	-	-	-	-	-	-	2.718
SKYWELL	2.541	33	-	-	-	-	-	-	-	-	-	-	-	33
Ssangyong	1.149	458	-	-	-	-	-	-	-	-	-	-	-	458
Subaru	966	15	-	-	-	-	-	-	-	-	-	-	-	15
Suzuki	5.378	602	-	-	-	-	-	-	-	-	-	-	-	602
TESLA	6.650	220	-	-	-	-	-	-	-	-	-	-	-	220
Toyota	12.418	1.636	-	-	-	-	-	-	_	-	-	-	-	1.636
Volkswagen	71.093	4.580	-	-	-	-	-	-	-	-	-	-	-	4.580
Volvo	11.646	665	-	-	-	-	-	-	-	-	_	-	-	665
GENEL TOPLAM -														
Grand Total	650.489	41.749	-	-	-	-	-	-	-	-	-	-	-	41.749

Kaynak / Source: ODD 20 / 21



### **2024 Yılı İthal Hafif Ticari Araç Satışları** 2024 Light Commercial Vehicles Import Sales

Firmalar / Firms	2023 Toplam / Total	1	2	3	4	5	6	7	8	9	10	11	12	Toplam / Total
Citroen	17.758	1.021	-	-	-	-	-	-	-	-	-	-	-	1.021
DFSK	5	14	-	-	-	-	-	-	-	-	-	-	-	14
Fiat	15.489	1.512	-	-	-	-	-	-	-	-	-	-	-	1.512
Ford	2.268	577	-	-	-	-	-	-	-	-	-	-	-	577
Hyundai	5.882	581	-	-	-	-	-	-	-	-	-	-	-	581
Isuzu	1.645	89	-	-	-	-	-	-	-	-	-	-	-	89
Iveco	2.927	137	-	-	-	-	-	-	-	-	-	-	-	137
Kia	2.710	11	-	-	-	-	-	-	-	-	-	-	-	11
MAXUS	112	20	-	-	-	-	-	-	-	-	-	-	-	20
Mercedes-Benz	9.294	392	-	-	-	-	-	-	-	-	-	-	-	392
Opel	12.808	588	-	-	-	-	-	-	-	-	-	-	-	588
Peugeot	20.083	936	-	-	-	-	-	-	-	-	-	-	-	936
Renault	18.154	1.132	-	-	-	-	-	-	-	-	-	-	-	1.132
Ssangyong	1.068	212	-	-	-	-	-	-	-	-	-	-	-	212
Toyota	13.656	1.192	-	-	-	-	-	-	-	-	-	-	-	1.192
Volkswagen	17.683	1.936	-	-	-	-	-	-	-	-	-	-	-	1.936
GENEL TOPLAM - Grand Total	142.350	10.350	-	-	-	-	-	-	-	-	-	-	-	10.350

Kaynak / Source: ODD 21 / 21