

OTOMOTIV SEKTÖRÜ AYLIK DEĞERLENDİRME RAPORU ARALIK 2023

AUTOMOTIVE INDUSTRY MONTHLY REPORT December 2023

2023 ARALIK Ayı Özeti 2023 December Summary



| | 12 - 2022 | 12 - 2023 | % | 1 - 12 / 2022 | 1 - 12 / 2023 | % | 1/2022 - 12/2022 | 1/2023 - 12/2023 | % |
|--|------------------|------------------|-------|----------------|----------------|------|------------------|------------------|------|
| Otomobil Üretimi/P.Cars Production | 93.521 | 76.416 | -18,3 | 810.889 | 952.667 | 17,5 | 810.889 | 952.667 | 17,5 |
| Toplam Üretim/Total Production | 142.314 | 119.314 | -16,2 | 1.352.648 | 1.468.393 | 8,6 | 1.352.648 | 1.468.393 | 8,6 |
| Otomobil Pazar/P.Cars Market | 86.774 | 126.416 | 45,7 | 592.660 | 967.341 | 63,2 | 592.660 | 967.341 | 63,2 |
| Toplam Pazar/Total Market | 121.962 | 164.654 | 35,0 | 827.163 | 1.283.952 | 55,2 | 827.163 | 1.283.952 | 55,2 |
| Otomobil Ithalat/P.Cars Import | 48.866 | 84.644 | 73,2 | 361.655 | 650.489 | 79,9 | 361.655 | 650.489 | 79,9 |
| Toplam Ithalat/Total Import | 62.026 | 105.574 | 70,2 | 454.159 | 815.693 | 79,6 | 454.159 | 815.693 | 79,6 |
| Otomobil Ihracat/P.Cars Export | 61.856 | 61.549 | -0,5 | 571.218 | 663.090 | 16,1 | 571.218 | 663.090 | 16,1 |
| Toplam Ihracat/Total Export | 93.939 | 92.148 | -1,9 | 970.124 | 1.018.247 | 5,0 | 970.124 | 1.018.247 | 5,0 |
| tomobil Ihracat(\$)/P.Cars Export (\$) | 1.093.497.034,21 | 1.087.680.053,93 | -0,5 | 9.069.545.936 | 10.934.400.137 | 20,6 | 9.069.545.936 | 10.934.400.137 | 20,6 |
| oplam Ihracat(\$)/Total Export (\$)* | 3.172.633.017,09 | 3.210.146.752,35 | 1,2 | 31.499.210.573 | 35.697.561.717 | 13,3 | 31.499.210.573 | 35.697.561.717 | 13,3 |
| Parametreler/Parameters | 12 - 2022 | 12 - 2023 | % | 1 - 12 / 2022 | 1 - 12 / 2023 | % | 1/2022 - 12/2022 | 1/2023 - 12/2023 | % |
| ÜFE / PPI | -0,2 | 1,1 | - | 97,7 | 44,2 | - | 128,5 | 49,9 | - |
| TÜFE / CPI | 1,2 | 2,9 | - | 64,3 | 64,8 | - | 72,3 | 53,9 | - |
| Sanayi Endeksi / Industry Index | 2,3 | 2,0 | - | 78,7 | 53,7 | - | 110,0 | 53,3 | - |
| Dolar \$ ** (1 birim) | 18,6 | 29,0 | 55,7 | 16,5 | 23,7 | 43,3 | 16,5 | 23,7 | 43,3 |
| Euro € ** (1 birim) | 19,7 | 31,6 | 60,7 | 17,3 | 25,6 | 47,7 | 17,3 | 25,6 | 47,7 |
| Japon Yeni ¥ ** (100 birim) | 13,7 | 20,0 | 45,8 | 12,5 | 16,7 | 33,6 | 12,5 | 16,7 | 33,6 |

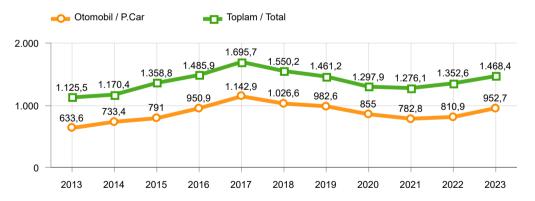
^{*}Toplam Sanayi / Total Industry Including Components
** Ortalama Değerler / Average Values



2022/2023 Yılları Üretim 2022/2023 Production

| Araç Tipleri / Types | 12 / 2022 | 12 / 2023 | 12 % Değişim | 1-12 / 2022 | 1-12 / 2023 | 1-12 % Değişim |
|---|-----------|-----------|--------------|-------------|-------------|----------------|
| OTOMOBİL / Pass.Car | 93.521 | 76.416 | -18,3 | 810.889 | 952.667 | 17,5 |
| OTOMOBIL Toplam / Pass.Car Total | 93.521 | 76.416 | -18,3 | 810.889 | 952.667 | 17,5 |
| B.KAMYON / H. Truck | 4.162 | 3.175 | -23,7 | 41.544 | 46.812 | 12,7 |
| K.KAMYON / L. Truck | 402 | 499 | 24,1 | 5.026 | 5.432 | 8,1 |
| KAMYONET / Pick Up | 38.920 | 34.093 | -12,4 | 436.611 | 397.015 | -9,1 |
| OTOBÜS / Bus | 1.215 | 1.198 | -1,4 | 8.346 | 10.862 | 30,1 |
| MİNİBÜS / Minibus | 3.652 | 3.644 | -0,2 | 46.897 | 50.941 | 8,6 |
| MİDİBÜS / Midibus | 442 | 289 | -34,6 | 3.335 | 4.664 | 39,9 |
| TİCARİ ARAÇLAR Toplam / Commercial Vehicles Total | 48.793 | 42.898 | -12,1 | 541.759 | 515.726 | -4,8 |
| TAŞIT ARAÇLARI Toplam / Motor Vehicles Total | 142.314 | 119.314 | -16,2 | 1.352.648 | 1.468.393 | 8,6 |
| TRAKTÖR / F.Tractor | 4.602 | 4.345 | -5,6 | 49.541 | 57.570 | 16,2 |
| TRAKTÖR Toplam / F.Tractor Total | 4.602 | 4.345 | -5,6 | 49.541 | 57.570 | 16,2 |
| GENEL TOPLAM / Grand Total | 146.916 | 123.659 | -15,8 | 1.402.189 | 1.525.963 | 8,8 |

Toplam Üretim ve Otomobil Üretimi (x1000)(OCAK - ARALIK) Total & P.Cars Production (x1000)(January - December)

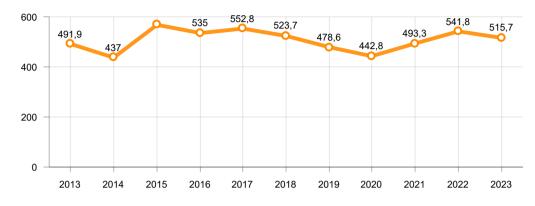


Otomobil Üretimi ve İhracat (x1000)(OCAK - ARALIK) P.Cars Production & Exports (x1000)(January - December)

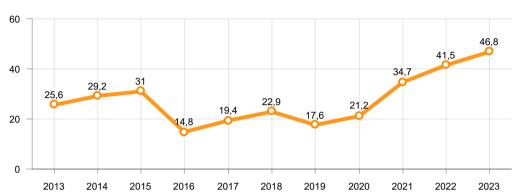




Ticari Araç Üretimi (x1000)(OCAK - ARALIK)
Commercial Vehicle Production (x1000)(January - December)



Büyük Kamyon Üretimi (x1000)(OCAK - ARALIK) Heavy Truck Production (x1000)(January - December)



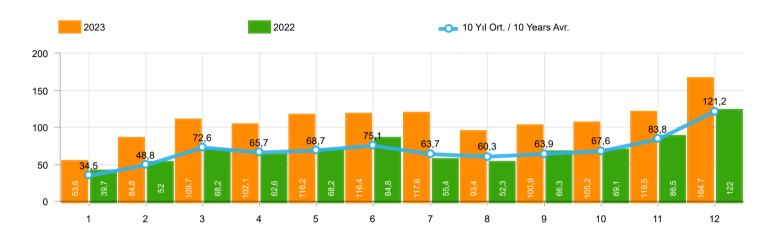
Otobüs Üretimi (x1000)(OCAK - ARALIK)
Bus Production (x1000)(January - December)



Traktör Üretimi (x1000)(OCAK - ARALIK) F. Tractor Production (x1000)(January - December)



Toplam Pazarın Analizi(x1000)(OCAK - ARALIK)Total Market Analysis(x1000)(January - December)

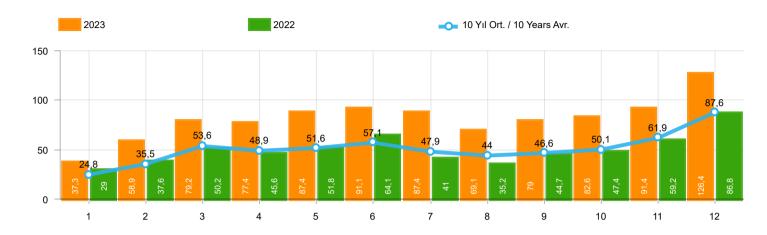


| Aylar / Months | 10 Yıl Ort / 10 Years Avr. | 2023 | % |
|----------------|----------------------------|-----------|------|
| 1 | 34.512 | 53.578 | 55,2 |
| 2 | 48.807 | 84.781 | 73,7 |
| 3 | 72.622 | 109.658 | 51,0 |
| 4 | 65.666 | 102.076 | 55,4 |
| 5 | 68.722 | 116.227 | 69,1 |
| 6 | 75.146 | 116.352 | 54,8 |
| 7 | 63.695 | 117.647 | 84,7 |
| 8 | 60.309 | 93.409 | 54,9 |
| 9 | 63.920 | 100.862 | 57,8 |
| 10 | 67.649 | 105.181 | 55,5 |
| 11 | 83.789 | 119.527 | 42,7 |
| 12 | 121.198 | 164.654 | 35,9 |
| TOPLAM/TOTAL | 826.038 | 1.283.952 | 55,4 |

| Yıl / Year | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 1-12 Toplam / Total | Toplam / Total | 1-12 Yerli / Local | 1-12 İthal / Import | İthal Oran / Import % |
|------------|--------|--------|---------|---------|---------|---------|---------|--------|---------|---------|---------|---------|---------------------|----------------|--------------------|---------------------|-----------------------|
| 2013 | 37.563 | 51.133 | 72.943 | 77.265 | 85.835 | 78.043 | 75.152 | 67.662 | 71.388 | 60.690 | 83.470 | 136.048 | 897.192 | 897.192 | 279.461 | 617.731 | 68,9 |
| 2014 | 34.751 | 37.659 | 51.312 | 57.113 | 62.447 | 64.295 | 62.770 | 63.303 | 70.764 | 69.742 | 84.368 | 154.843 | 813.367 | 813.367 | 289.849 | 523.518 | 64,4 |
| 2015 | 37.256 | 59.221 | 89.765 | 96.182 | 85.804 | 91.071 | 87.358 | 85.244 | 67.181 | 67.086 | 88.431 | 164.464 | 1.019.063 | 1.019.063 | 359.233 | 659.830 | 64,7 |
| 2016 | 34.369 | 54.840 | 85.932 | 87.748 | 97.090 | 94.666 | 59.732 | 73.654 | 69.413 | 85.666 | 125.462 | 145.706 | 1.014.278 | 1.014.278 | 333.010 | 681.268 | 67,2 |
| 2017 | 36.640 | 48.585 | 76.178 | 78.231 | 88.066 | 85.820 | 84.727 | 74.818 | 74.046 | 94.439 | 103.772 | 141.507 | 986.829 | 986.829 | 362.342 | 624.487 | 63,3 |
| 2018 | 36.525 | 48.768 | 79.600 | 73.886 | 74.996 | 52.788 | 54.194 | 35.137 | 23.915 | 22.321 | 59.406 | 80.014 | 641.550 | 641.550 | 244.282 | 397.268 | 61,9 |
| 2019 | 14.847 | 25.569 | 50.651 | 31.944 | 33.947 | 43.899 | 18.442 | 26.832 | 43.068 | 50.288 | 59.575 | 92.885 | 491.947 | 491.947 | 214.878 | 277.069 | 56,3 |
| 2020 | 28.123 | 48.948 | 51.554 | 27.165 | 33.308 | 72.789 | 89.419 | 63.570 | 93.406 | 97.125 | 82.824 | 107.919 | 796.150 | 796.150 | 369.159 | 426.991 | 53,6 |
| 2021 | 45.308 | 61.325 | 100.046 | 64.551 | 57.510 | 83.304 | 49.732 | 60.573 | 59.717 | 60.064 | 64.087 | 66.633 | 772.850 | 772.850 | 347.117 | 425.733 | 55,1 |
| 2022 | 39.741 | 52.030 | 68.241 | 62.584 | 68.221 | 84.788 | 55.424 | 52.297 | 66.304 | 69.072 | 86.499 | 121.962 | 827.163 | 827.163 | 373.004 | 454.159 | 54,9 |
| 2023 | 53.578 | 84.781 | 109.658 | 102.076 | 116.227 | 116.352 | 117.647 | 93.409 | 100.862 | 105.181 | 119.527 | 164.654 | 1.283.952 | 1.283.952 | 468.259 | 815.693 | 63,5 |



Otomobil Pazarının Analizi(x1000)(OCAK - ARALIK) P.Cars Market Analysis(x1000)(January - December)

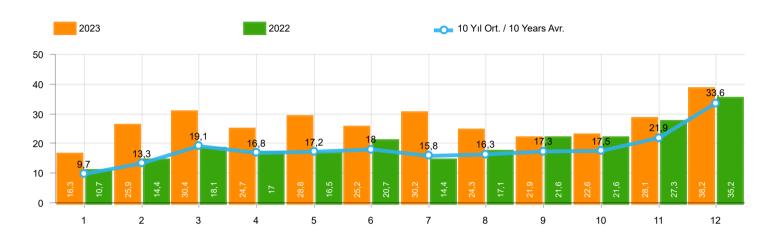


| Aylar / Months | 10 Yıl Ort / 10 Years Avr. | 2023 | % |
|----------------|----------------------------|---------|------|
| 1 | 24.773 | 37.288 | 50,5 |
| 2 | 35.527 | 58.907 | 65,8 |
| 3 | 53.571 | 79.226 | 47,9 |
| 4 | 48.888 | 77.398 | 58,3 |
| 5 | 51.559 | 87.418 | 69,6 |
| 6 | 57.141 | 91.135 | 59,5 |
| 7 | 47.867 | 87.416 | 82,6 |
| 8 | 44.024 | 69.131 | 57,0 |
| 9 | 46.633 | 78.971 | 69,3 |
| 10 | 50.109 | 82.611 | 64,9 |
| 11 | 61.852 | 91.424 | 47,8 |
| 12 | 87.606 | 126.416 | 44,3 |
| TOPLAM / TOTAL | 609.548 | 967.341 | 58,7 |

| Yıl / Year | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 1-12 Toplam / Total | Toplam / Total | 1-12 Yerli / Local | 1-12 İthal / Import | İthal Oran / Import % |
|------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|---------------------|----------------|--------------------|---------------------|-----------------------|
| 2013 | 25.835 | 36.814 | 51.785 | 56.999 | 62.383 | 58.290 | 55.712 | 51.611 | 52.925 | 46.985 | 64.117 | 101.199 | 664.655 | 664.655 | 147.128 | 517.527 | 77,9 |
| 2014 | 24.368 | 27.167 | 37.812 | 42.769 | 46.379 | 47.278 | 46.602 | 45.131 | 49.262 | 50.814 | 59.695 | 110.054 | 587.331 | 587.331 | 157.349 | 429.982 | 73,2 |
| 2015 | 24.498 | 40.817 | 61.676 | 70.211 | 62.878 | 67.766 | 64.218 | 61.753 | 47.088 | 47.954 | 62.397 | 114.340 | 725.596 | 725.596 | 186.526 | 539.070 | 74,3 |
| 2016 | 23.358 | 40.588 | 63.975 | 65.618 | 73.832 | 71.111 | 45.566 | 53.977 | 51.340 | 63.746 | 95.783 | 108.044 | 756.938 | 756.938 | 191.893 | 565.045 | 74,6 |
| 2017 | 25.689 | 34.658 | 55.616 | 57.998 | 65.799 | 66.164 | 62.384 | 54.890 | 53.423 | 70.488 | 75.956 | 99.694 | 722.759 | 722.759 | 216.791 | 505.968 | 70,0 |
| 2018 | 26.611 | 35.901 | 59.798 | 55.108 | 57.227 | 41.225 | 42.024 | 26.976 | 17.595 | 16.809 | 46.204 | 60.843 | 486.321 | 486.321 | 163.405 | 322.916 | 66,4 |
| 2019 | 10.979 | 19.205 | 38.628 | 24.416 | 27.126 | 36.024 | 15.398 | 21.544 | 35.308 | 39.996 | 47.803 | 70.829 | 387.256 | 387.256 | 157.178 | 230.078 | 59,4 |
| 2020 | 22.016 | 37.727 | 39.887 | 21.825 | 25.073 | 57.067 | 69.427 | 44.372 | 71.296 | 76.341 | 64.357 | 80.721 | 610.109 | 610.109 | 249.659 | 360.450 | 59,1 |
| 2021 | 35.358 | 44.749 | 76.357 | 48.375 | 43.138 | 62.348 | 36.311 | 44.756 | 43.408 | 40.512 | 42.982 | 43.559 | 561.853 | 561.853 | 225.957 | 335.896 | 59,8 |
| 2022 | 29.020 | 37.641 | 50.173 | 45.564 | 51.750 | 64.134 | 41.031 | 35.230 | 44.681 | 47.440 | 59.222 | 86.774 | 592.660 | 592.660 | 231.005 | 361.655 | 61,0 |
| 2023 | 37.288 | 58.907 | 79.226 | 77.398 | 87.418 | 91.135 | 87.416 | 69.131 | 78.971 | 82.611 | 91.424 | 126.416 | 967.341 | 967.341 | 311.352 | 655.989 | 67,8 |



Ticari Araç Pazarının Analizi(x1000)(OCAK - ARALIK) CV Market Analysis(x1000)(January - December)

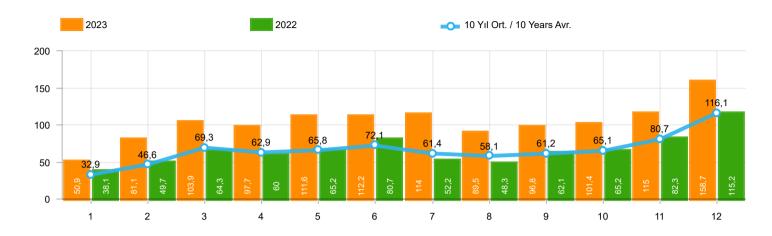


| Aylar / Months | 10 Yıl Ort / 10 Years Avr. | 2023 | % |
|----------------|----------------------------|---------|------|
| 1 | 9.739 | 16.290 | 67,3 |
| 2 | 13.281 | 25.874 | 94,8 |
| 3 | 19.052 | 30.432 | 59,7 |
| 4 | 16.779 | 24.678 | 47,1 |
| 5 | 17.164 | 28.809 | 67,8 |
| 6 | 18.006 | 25.217 | 40,1 |
| 7 | 15.828 | 30.231 | 91,0 |
| 8 | 16.285 | 24.278 | 49,1 |
| 9 | 17.288 | 21.891 | 26,6 |
| 10 | 17.541 | 22.570 | 28,7 |
| 11 | 21.938 | 28.103 | 28,1 |
| 12 | 33.592 | 38.238 | 13,8 |
| TOPLAM / TOTAL | 216.491 | 316.611 | 46,3 |

| Yıl / Year | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 1-12 Toplam / Total | Toplam / Total | 1-12 Yerli / Local | 1-12 İthal / Import | İthal Oran / Import % |
|------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------------------|----------------|--------------------|---------------------|-----------------------|
| 2013 | 11.728 | 14.319 | 21.158 | 20.266 | 23.452 | 19.753 | 19.440 | 16.051 | 18.463 | 13.705 | 19.353 | 34.849 | 232.537 | 232.537 | 132.333 | 100.204 | 43,1 |
| 2014 | 10.383 | 10.492 | 13.500 | 14.344 | 16.068 | 17.017 | 16.168 | 18.172 | 21.502 | 18.928 | 24.673 | 44.789 | 226.036 | 226.036 | 132.500 | 93.536 | 41,4 |
| 2015 | 12.758 | 18.404 | 28.089 | 25.971 | 22.926 | 23.305 | 23.140 | 23.491 | 20.093 | 19.132 | 26.034 | 50.124 | 293.467 | 293.467 | 172.707 | 120.760 | 41,1 |
| 2016 | 11.011 | 14.252 | 21.957 | 22.130 | 23.258 | 23.555 | 14.166 | 19.677 | 18.073 | 21.920 | 29.679 | 37.662 | 257.340 | 257.340 | 141.117 | 116.223 | 45,2 |
| 2017 | 10.951 | 13.927 | 20.562 | 20.233 | 22.267 | 19.656 | 22.343 | 19.928 | 20.623 | 23.951 | 27.816 | 41.813 | 264.070 | 264.070 | 145.551 | 118.519 | 44,9 |
| 2018 | 9.914 | 12.867 | 19.802 | 18.778 | 17.769 | 11.563 | 12.170 | 8.161 | 6.320 | 5.512 | 13.202 | 19.171 | 155.229 | 155.229 | 80.877 | 74.352 | 47,9 |
| 2019 | 3.868 | 6.364 | 12.023 | 7.528 | 6.821 | 7.875 | 3.044 | 5.288 | 7.760 | 10.292 | 11.772 | 22.056 | 104.691 | 104.691 | 57.700 | 46.991 | 44,9 |
| 2020 | 6.107 | 11.221 | 11.667 | 5.340 | 8.235 | 15.722 | 19.992 | 19.198 | 22.110 | 20.784 | 18.467 | 27.198 | 186.041 | 186.041 | 119.500 | 66.541 | 35,8 |
| 2021 | 9.950 | 16.576 | 23.689 | 16.176 | 14.372 | 20.956 | 13.421 | 15.817 | 16.309 | 19.552 | 21.105 | 23.074 | 210.997 | 210.997 | 121.160 | 89.837 | 42,6 |
| 2022 | 10.721 | 14.389 | 18.068 | 17.020 | 16.471 | 20.654 | 14.393 | 17.067 | 21.623 | 21.632 | 27.277 | 35.188 | 234.503 | 234.503 | 141.999 | 92.504 | 39,4 |
| 2023 | 16.290 | 25.874 | 30.432 | 24.678 | 28.809 | 25.217 | 30.231 | 24.278 | 21.891 | 22.570 | 28.103 | 38.238 | 316.611 | 316.611 | 156.907 | 159.704 | 50,4 |



Hafif Araç Pazarının Analizi(x1000)(OCAK - ARALIK) LV Market Analysis(x1000)(January - December)

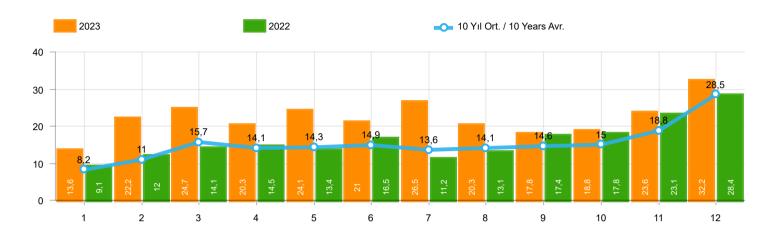


| Aylar / Months | 10 Yıl Ort / 10 Years Avr. | 2023 | % |
|----------------|----------------------------|-----------|------|
| 1 | 32.943 | 50.894 | 54,5 |
| 2 | 46.561 | 81.148 | 74,3 |
| 3 | 69.268 | 103.929 | 50,0 |
| 4 | 62.943 | 97.679 | 55,2 |
| 5 | 65.836 | 111.556 | 69,4 |
| 6 | 72.078 | 112.163 | 55,6 |
| 7 | 61.429 | 113.959 | 85,5 |
| 8 | 58.083 | 89.454 | 54,0 |
| 9 | 61.233 | 96.793 | 58,1 |
| 10 | 65.094 | 101.367 | 55,7 |
| 11 | 80.674 | 115.040 | 42,6 |
| 12 | 116.099 | 158.653 | 36,7 |
| TOPLAM / TOTAL | 792.241 | 1.232.635 | 55,6 |

| Yıl / Year | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 1-12 Toplam / Total | Toplam / Total | 1-12 Yerli / Local | 1-12 İthal / Import | İthal Oran / Import % |
|------------|--------|--------|---------|--------|---------|---------|---------|--------|--------|---------|---------|---------|---------------------|----------------|--------------------|---------------------|-----------------------|
| 2013 | 35.523 | 48.307 | 68.774 | 73.575 | 81.468 | 74.096 | 71.596 | 65.043 | 67.963 | 58.014 | 79.301 | 129.718 | 853.378 | 853.378 | 245.906 | 607.472 | 71,2 |
| 2014 | 32.670 | 35.021 | 47.581 | 53.305 | 58.121 | 60.163 | 59.907 | 60.199 | 66.531 | 66.573 | 80.621 | 146.989 | 767.681 | 767.681 | 255.573 | 512.108 | 66,7 |
| 2015 | 34.615 | 55.331 | 83.302 | 91.602 | 81.542 | 86.158 | 83.836 | 82.577 | 64.025 | 64.255 | 84.601 | 156.173 | 968.017 | 968.017 | 321.725 | 646.292 | 66,8 |
| 2016 | 32.713 | 52.825 | 82.948 | 84.887 | 93.904 | 91.540 | 58.533 | 71.556 | 67.593 | 83.000 | 122.309 | 141.912 | 983.720 | 983.720 | 310.864 | 672.856 | 68,4 |
| 2017 | 35.323 | 46.965 | 73.802 | 75.988 | 85.422 | 83.658 | 82.297 | 72.536 | 71.352 | 91.752 | 100.859 | 136.240 | 956.194 | 956.194 | 340.306 | 615.888 | 64,4 |
| 2018 | 35.076 | 47.009 | 76.345 | 71.126 | 72.755 | 51.037 | 52.734 | 34.346 | 23.028 | 21.571 | 58.204 | 77.706 | 620.937 | 620.937 | 230.493 | 390.444 | 62,9 |
| 2019 | 14.373 | 24.875 | 49.221 | 30.971 | 33.016 | 42.688 | 17.927 | 26.246 | 41.992 | 49.075 | 58.176 | 90.500 | 479.060 | 479.060 | 206.069 | 272.991 | 57,0 |
| 2020 | 27.273 | 47.122 | 50.008 | 26.457 | 32.235 | 70.973 | 87.401 | 61.533 | 90.619 | 94.733 | 80.141 | 104.293 | 772.788 | 772.788 | 353.336 | 419.452 | 54,3 |
| 2021 | 43.728 | 58.504 | 96.428 | 61.488 | 54.734 | 79.819 | 47.849 | 58.454 | 57.141 | 56.746 | 60.216 | 62.243 | 737.350 | 737.350 | 323.627 | 413.723 | 56,1 |
| 2022 | 38.131 | 49.652 | 64.267 | 60.035 | 65.167 | 80.652 | 52.206 | 48.336 | 62.084 | 65.222 | 82.311 | 115.220 | 783.283 | 783.283 | 343.228 | 440.055 | 56,2 |
| 2023 | 50.894 | 81.148 | 103.929 | 97.679 | 111.556 | 112.163 | 113.959 | 89.454 | 96.793 | 101.367 | 115.040 | 158.653 | 1.232.635 | 1.232.635 | 433.897 | 798.738 | 64,8 |

OTOMOTÍV SANAVÍ DERNEĞ

Hafif Ticari Araç Pazarının Analizi(x1000)(OCAK - ARALIK) LCV Market Analysis(x1000)(January - December)

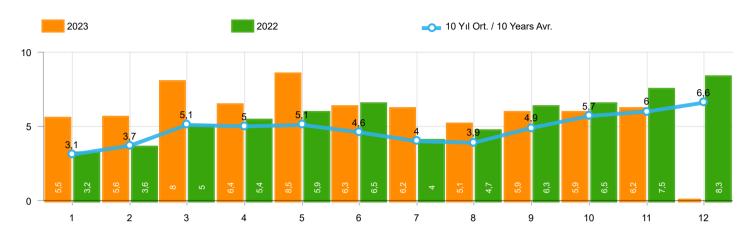


| Aylar / Months | 10 Yıl Ort / 10 Years Avr. | 2023 | % |
|----------------|----------------------------|---------|-------|
| 1 | 8.169 | 13.606 | 66,6 |
| 2 | 11.034 | 22.241 | 101,6 |
| 3 | 15.697 | 24.703 | 57,4 |
| 4 | 14.055 | 20.281 | 44,3 |
| 5 | 14.278 | 24.138 | 69,1 |
| 6 | 14.938 | 21.028 | 40,8 |
| 7 | 13.561 | 26.543 | 95,7 |
| 8 | 14.059 | 20.323 | 44,6 |
| 9 | 14.600 | 17.822 | 22,1 |
| 10 | 14.986 | 18.756 | 25,2 |
| 11 | 18.822 | 23.616 | 25,5 |
| 12 | 28.494 | 32.237 | 13,1 |
| TOPLAM / TOTAL | 182.693 | 265.294 | 45,2 |

| Yıl / Year | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 1-12 Toplam / Total | Toplam / Total | 1-12 Yerli / Local | 1-12 İthal / Import | İthal Oran / Import % |
|------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------------------|----------------|--------------------|---------------------|-----------------------|
| 2013 | 9.688 | 11.493 | 16.989 | 16.576 | 19.085 | 15.806 | 15.884 | 13.432 | 15.038 | 11.029 | 15.184 | 28.519 | 188.723 | 188.723 | 98.778 | 89.945 | 47,7 |
| 2014 | 8.302 | 7.854 | 9.769 | 10.536 | 11.742 | 12.885 | 13.305 | 15.068 | 17.269 | 15.759 | 20.926 | 36.935 | 180.350 | 180.350 | 98.224 | 82.126 | 45,5 |
| 2015 | 10.117 | 14.514 | 21.626 | 21.391 | 18.664 | 18.392 | 19.618 | 20.824 | 16.937 | 16.301 | 22.204 | 41.833 | 242.421 | 242.421 | 135.199 | 107.222 | 44,2 |
| 2016 | 9.355 | 12.237 | 18.973 | 19.269 | 20.072 | 20.429 | 12.967 | 17.579 | 16.253 | 19.254 | 26.526 | 33.868 | 226.782 | 226.782 | 118.971 | 107.811 | 47,5 |
| 2017 | 9.634 | 12.307 | 18.186 | 17.990 | 19.623 | 17.494 | 19.913 | 17.646 | 17.929 | 21.264 | 24.903 | 36.546 | 233.435 | 233.435 | 123.515 | 109.920 | 47,1 |
| 2018 | 8.465 | 11.108 | 16.547 | 16.018 | 15.528 | 9.812 | 10.710 | 7.370 | 5.433 | 4.762 | 12.000 | 16.863 | 134.616 | 134.616 | 67.088 | 67.528 | 50,2 |
| 2019 | 3.394 | 5.670 | 10.593 | 6.555 | 5.890 | 6.664 | 2.529 | 4.702 | 6.684 | 9.079 | 10.373 | 19.671 | 91.804 | 91.804 | 48.891 | 42.913 | 46,7 |
| 2020 | 5.257 | 9.395 | 10.121 | 4.632 | 7.162 | 13.906 | 17.974 | 17.161 | 19.323 | 18.392 | 15.784 | 23.572 | 162.679 | 162.679 | 103.677 | 59.002 | 36,3 |
| 2021 | 8.370 | 13.755 | 20.071 | 13.113 | 11.596 | 17.471 | 11.538 | 13.698 | 13.733 | 16.234 | 17.234 | 18.684 | 175.497 | 175.497 | 97.670 | 77.827 | 44,3 |
| 2022 | 9.111 | 12.011 | 14.094 | 14.471 | 13.417 | 16.518 | 11.175 | 13.106 | 17.403 | 17.782 | 23.089 | 28.446 | 190.623 | 190.623 | 112.223 | 78.400 | 41,1 |
| 2023 | 13.606 | 22.241 | 24.703 | 20.281 | 24.138 | 21.028 | 26.543 | 20.323 | 17.822 | 18.756 | 23.616 | 32.237 | 265.294 | 265.294 | 122.545 | 142.749 | 53,8 |

Traktör Pazarının Analizi(x1000)(OCAK - KASIM)Tractor Market Analysis(x1000)(January - November)





| Aylar / Months | 10 Yıl Ort / 10 Years Avr. | 2023 | % |
|----------------|----------------------------|--------|------|
| 1 | 3.083 | 5.533 | 79,5 |
| 2 | 3.701 | 5.569 | 50,5 |
| 3 | 5.145 | 7.959 | 54,7 |
| 4 | 5.014 | 6.433 | 28,3 |
| 5 | 5.055 | 8.511 | 68,4 |
| 6 | 4.576 | 6.269 | 37,0 |
| 7 | 3.957 | 6.221 | 57,2 |
| 8 | 3.888 | 5.072 | 30,5 |
| 9 | 4.945 | 5.943 | 20,2 |
| 10 | 5.655 | 5.897 | 4,3 |
| 11 | 6.034 | 6.219 | 3,1 |
| TOPLAM / TOTAL | 51.051 | 69.626 | 36,4 |

| Yıl / Year | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 1-11 Toplam / Total | Toplam / Total |
|------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|---------------------|----------------|
| 2013 | 2.161 | 2.432 | 4.005 | 4.585 | 5.616 | 3.136 | 4.574 | 3.408 | 4.935 | 4.762 | 5.781 | 6.891 | 45.395 | 52.286 |
| 2014 | 2.169 | 3.512 | 4.476 | 4.905 | 5.094 | 5.028 | 4.233 | 4.920 | 5.619 | 5.743 | 6.250 | 7.409 | 51.949 | 59.358 |
| 2015 | 3.124 | 3.984 | 5.460 | 6.383 | 6.078 | 5.748 | 4.677 | 5.044 | 4.765 | 7.049 | 6.898 | 7.564 | 59.210 | 66.774 |
| 2016 | 3.739 | 4.731 | 7.067 | 6.546 | 6.575 | 5.543 | 3.833 | 5.134 | 4.945 | 7.372 | 7.090 | 7.603 | 62.575 | 70.178 |
| 2017 | 3.974 | 4.964 | 6.773 | 6.780 | 7.057 | 5.356 | 5.003 | 4.396 | 6.064 | 7.734 | 7.457 | 7.351 | 65.558 | 72.909 |
| 2018 | 4.362 | 4.179 | 5.925 | 5.216 | 4.584 | 3.146 | 3.654 | 2.587 | 3.541 | 3.698 | 3.578 | 3.886 | 44.470 | 48.356 |
| 2019 | 1.311 | 1.401 | 2.143 | 2.126 | 2.229 | 1.538 | 2.039 | 1.579 | 2.284 | 2.828 | 3.037 | 3.782 | 22.515 | 26.297 |
| 2020 | 2.425 | 2.778 | 3.771 | 2.606 | 3.244 | 4.173 | 3.727 | 3.974 | 4.928 | 5.466 | 5.831 | 6.221 | 42.923 | 49.144 |
| 2021 | 4.411 | 5.395 | 6.845 | 5.581 | 4.200 | 5.571 | 3.846 | 3.093 | 6.100 | 5.351 | 6.901 | 6.776 | 57.294 | 64.070 |
| 2022 | 3.152 | 3.636 | 4.988 | 5.408 | 5.873 | 6.520 | 3.985 | 4.740 | 6.265 | 6.542 | 7.514 | 8.319 | 58.623 | 66.942 |
| 2023 | 5.533 | 5.569 | 7.959 | 6.433 | 8.511 | 6.269 | 6.221 | 5.072 | 5.943 | 5.897 | 6.219 | - | 69.626 | 69.626 |

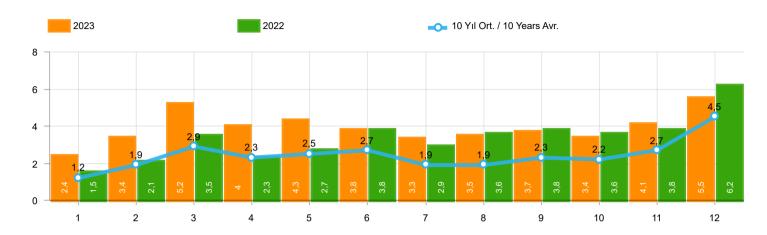
Kaynak: TÜİK trafik kayıtları. Rakamlar, son iki model yılına ait traktör tescillerinden oluşmaktadır.

Source: Turkish Statistical Institute – Traffic registrations

Data represents the last two model year's farm tractors registration figures



Kamyon Pazarının Analizi(x1000)(OCAK - ARALIK) Truck Market Analysis(x1000)(January - December)

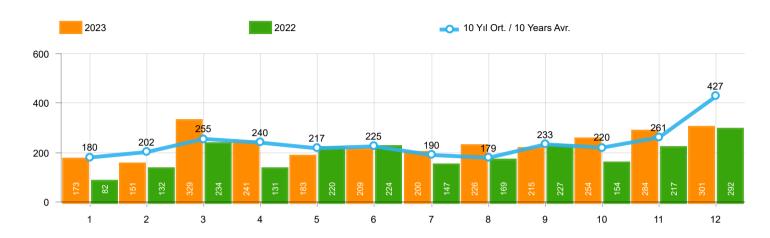


| Aylar / Months | 10 Yıl Ort / 10 Years Avr. | 2023 | % |
|----------------|----------------------------|--------|------|
| 1 | 1.244 | 2.406 | 93,3 |
| 2 | 1.885 | 3.356 | 78,0 |
| 3 | 2.865 | 5.162 | 80,2 |
| 4 | 2.293 | 3.951 | 72,3 |
| 5 | 2.460 | 4.321 | 75,6 |
| 6 | 2.650 | 3.820 | 44,1 |
| 7 | 1.945 | 3.334 | 71,4 |
| 8 | 1.925 | 3.526 | 83,2 |
| 9 | 2.335 | 3.674 | 57,4 |
| 10 | 2.205 | 3.425 | 55,3 |
| 11 | 2.700 | 4.077 | 51,0 |
| 12 | 4.458 | 5.539 | 24,2 |
| TOPLAM / TOTAL | 28.966 | 46.591 | 60,9 |

| Yıl / Year | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 1-12 Toplam / Total | Toplam / Total | 1-12 Yerli / Local | 1-12 İthal / Import | İthal Oran / Import % |
|------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|---------------------|----------------|--------------------|---------------------|-----------------------|
| 2013 | 1.484 | 2.113 | 3.343 | 2.925 | 3.504 | 3.186 | 2.777 | 2.103 | 2.875 | 2.086 | 3.631 | 5.444 | 35.471 | 35.471 | 25.259 | 10.212 | 28,8 |
| 2014 | 1.522 | 2.065 | 3.094 | 3.224 | 3.727 | 3.726 | 2.578 | 2.783 | 3.708 | 2.858 | 3.384 | 6.869 | 39.538 | 39.538 | 28.289 | 11.249 | 28,5 |
| 2015 | 2.215 | 3.346 | 5.699 | 3.729 | 3.600 | 4.253 | 2.922 | 2.211 | 2.687 | 2.266 | 3.146 | 7.307 | 43.381 | 43.381 | 29.913 | 13.468 | 31,0 |
| 2016 | 1.167 | 1.648 | 2.515 | 2.319 | 2.711 | 2.623 | 984 | 1.796 | 1.438 | 2.238 | 2.485 | 3.127 | 25.051 | 25.051 | 16.671 | 8.380 | 33,5 |
| 2017 | 931 | 1.290 | 1.982 | 1.888 | 2.184 | 1.891 | 1.974 | 1.860 | 2.284 | 2.188 | 2.487 | 4.438 | 25.397 | 25.397 | 16.812 | 8.585 | 33,8 |
| 2018 | 1.237 | 1.552 | 2.630 | 2.328 | 1.909 | 1.272 | 1.235 | 603 | 653 | 488 | 905 | 1.695 | 16.507 | 16.507 | 9.694 | 6.813 | 41,3 |
| 2019 | 342 | 579 | 1.255 | 842 | 728 | 981 | 435 | 497 | 854 | 1.047 | 1.100 | 2.087 | 10.747 | 10.747 | 6.669 | 4.078 | 37,9 |
| 2020 | 682 | 1.475 | 1.290 | 628 | 921 | 1.570 | 1.809 | 1.835 | 2.660 | 2.239 | 2.537 | 3.358 | 21.004 | 21.004 | 13.465 | 7.539 | 35,9 |
| 2021 | 1.366 | 2.633 | 3.319 | 2.788 | 2.617 | 3.238 | 1.799 | 1.942 | 2.377 | 3.067 | 3.549 | 4.045 | 32.740 | 32.740 | 20.730 | 12.010 | 36,7 |
| 2022 | 1.498 | 2.148 | 3.520 | 2.260 | 2.701 | 3.764 | 2.939 | 3.617 | 3.811 | 3.574 | 3.777 | 6.214 | 39.823 | 39.823 | 25.719 | 14.104 | 35,4 |
| 2023 | 2.406 | 3.356 | 5.162 | 3.951 | 4.321 | 3.820 | 3.334 | 3.526 | 3.674 | 3.425 | 4.077 | 5.539 | 46.591 | 46.591 | 29.636 | 16.955 | 36,4 |



Midibüs Pazarının Analizi(OCAK - ARALIK) Midibus Market Analysis(January - December)

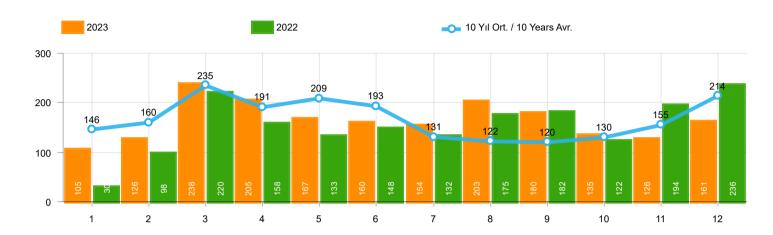


| Aylar / Months | 10 Yıl Ort / 10 Years Avr. | 2023 | % |
|----------------|----------------------------|-------|-------|
| 1 | 180 | 173 | -3,8 |
| 2 | 202 | 151 | -25,1 |
| 3 | 255 | 329 | 28,8 |
| 4 | 240 | 241 | 0,6 |
| 5 | 217 | 183 | -15,7 |
| 6 | 225 | 209 | -7,1 |
| 7 | 190 | 200 | 5,4 |
| 8 | 179 | 226 | 26,0 |
| 9 | 233 | 215 | -7,7 |
| 10 | 220 | 254 | 15,5 |
| 11 | 261 | 284 | 9,0 |
| 12 | 427 | 301 | -29,4 |
| TOPLAM / TOTAL | 2.828 | 2.766 | -2,2 |

| Yıl / Year | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 1-12 Toplam / Total | Toplam / Total |
|------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|---------------------|----------------|
| 2013 | 191 | 268 | 289 | 276 | 283 | 241 | 367 | 235 | 305 | 392 | 415 | 697 | 3.959 | 3.959 |
| 2014 | 360 | 394 | 384 | 333 | 294 | 258 | 216 | 229 | 395 | 220 | 266 | 653 | 4.002 | 4.002 |
| 2015 | 280 | 322 | 451 | 561 | 372 | 405 | 389 | 253 | 316 | 394 | 325 | 621 | 4.689 | 4.689 |
| 2016 | 309 | 158 | 251 | 302 | 261 | 196 | 139 | 220 | 241 | 230 | 354 | 431 | 3.092 | 3.092 |
| 2017 | 212 | 211 | 227 | 231 | 272 | 156 | 250 | 235 | 318 | 268 | 317 | 594 | 3.291 | 3.291 |
| 2018 | 134 | 142 | 410 | 296 | 207 | 315 | 180 | 146 | 160 | 155 | 184 | 425 | 2.754 | 2.754 |
| 2019 | 57 | 61 | 63 | 96 | 106 | 189 | 55 | 44 | 138 | 138 | 257 | 244 | 1.448 | 1.448 |
| 2020 | 104 | 221 | 128 | 35 | 97 | 134 | 111 | 123 | 77 | 71 | 82 | 137 | 1.320 | 1.320 |
| 2021 | 70 | 108 | 117 | 135 | 58 | 131 | 44 | 139 | 153 | 178 | 188 | 172 | 1.493 | 1.493 |
| 2022 | 82 | 132 | 234 | 131 | 220 | 224 | 147 | 169 | 227 | 154 | 217 | 292 | 2.229 | 2.229 |
| 2023 | 173 | 151 | 329 | 241 | 183 | 209 | 200 | 226 | 215 | 254 | 284 | 301 | 2.766 | 2.766 |



Otobüs Pazarının Analizi(OCAK - ARALIK) Otobus Market Analysis(January - December)

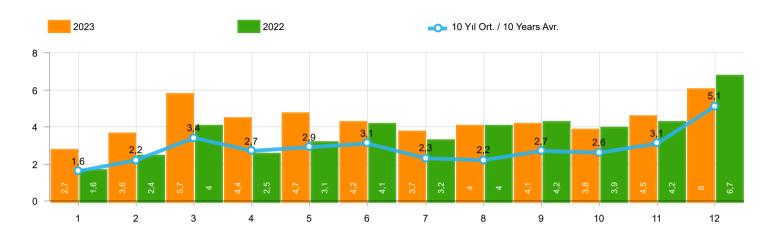


| Aylar / Months | 10 Yıl Ort / 10 Years Avr. | 2023 | % |
|----------------|----------------------------|-------|-------|
| 1 | 146 | 105 | -27,8 |
| 2 | 160 | 126 | -21,3 |
| 3 | 235 | 238 | 1,5 |
| 4 | 191 | 205 | 7,4 |
| 5 | 209 | 167 | -20,0 |
| 6 | 193 | 160 | -16,9 |
| 7 | 131 | 154 | 17,2 |
| 8 | 122 | 203 | 65,8 |
| 9 | 120 | 180 | 50,4 |
| 10 | 130 | 135 | 3,8 |
| 11 | 155 | 126 | -18,7 |
| 12 | 214 | 161 | -24,7 |
| TOPLAM / TOTAL | 2.005 | 1.960 | -2,2 |

| Yıl / Year | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 1-12 Toplam / Total | Toplam / Total | 1-12 Yerli / Local | 1-12 İthal / Import | İthal Oran / Import % |
|------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|---------------------|----------------|--------------------|---------------------|-----------------------|
| 2013 | 365 | 445 | 537 | 489 | 580 | 520 | 412 | 281 | 245 | 198 | 123 | 189 | 4.384 | 4.384 | 4.337 | 47 | 1,1 |
| 2014 | 199 | 179 | 253 | 251 | 305 | 148 | 69 | 92 | 130 | 91 | 97 | 332 | 2.146 | 2.146 | 1.985 | 161 | 7,5 |
| 2015 | 146 | 222 | 313 | 290 | 290 | 255 | 211 | 203 | 153 | 171 | 359 | 363 | 2.976 | 2.976 | 2.906 | 70 | 2,4 |
| 2016 | 180 | 209 | 218 | 240 | 214 | 307 | 76 | 82 | 141 | 198 | 314 | 236 | 2.415 | 2.415 | 2.383 | 32 | 1,3 |
| 2017 | 174 | 119 | 167 | 124 | 188 | 115 | 206 | 187 | 92 | 231 | 109 | 235 | 1.947 | 1.947 | 1.933 | 14 | 0,7 |
| 2018 | 78 | 65 | 215 | 136 | 125 | 164 | 45 | 42 | 74 | 107 | 113 | 188 | 1.352 | 1.352 | 1.341 | 11 | 0,8 |
| 2019 | 75 | 54 | 112 | 35 | 97 | 41 | 25 | 45 | 84 | 28 | 42 | 54 | 692 | 692 | 692 | - | - |
| 2020 | 64 | 130 | 128 | 45 | 55 | 112 | 98 | 79 | 50 | 82 | 64 | 131 | 1.038 | 1.038 | 1.038 | - | - |
| 2021 | 144 | 80 | 182 | 140 | 101 | 116 | 40 | 38 | 46 | 73 | 134 | 173 | 1.267 | 1.267 | 1.267 | - | - |
| 2022 | 30 | 98 | 220 | 158 | 133 | 148 | 132 | 175 | 182 | 122 | 194 | 236 | 1.828 | 1.828 | 1.828 | - | - |
| 2023 | 105 | 126 | 238 | 205 | 167 | 160 | 154 | 203 | 180 | 135 | 126 | 161 | 1.960 | 1.960 | 1.960 | - | - |



Ağır Ticari Araç Pazarının Analizi(x1000)(OCAK - ARALIK) HCV Market Analysis(x1000)(January - December)

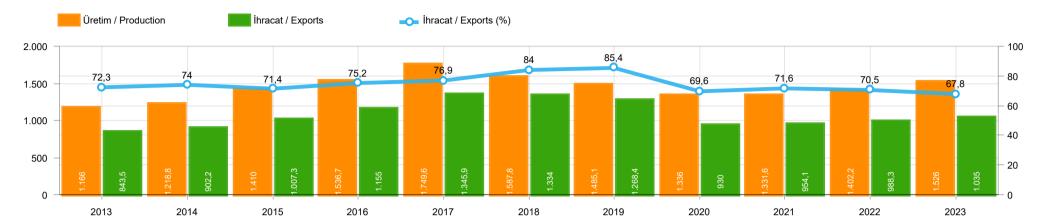


| Aylar / Months | 10 Yıl Ort / 10 Years Avr. | 2023 | % |
|----------------|----------------------------|--------|------|
| 1 | 1.570 | 2.684 | 71,0 |
| 2 | 2.247 | 3.633 | 61,7 |
| 3 | 3.355 | 5.729 | 70,8 |
| 4 | 2.724 | 4.397 | 61,4 |
| 5 | 2.886 | 4.671 | 61,9 |
| 6 | 3.068 | 4.189 | 36,5 |
| 7 | 2.266 | 3.688 | 62,7 |
| 8 | 2.226 | 3.955 | 77,6 |
| 9 | 2.687 | 4.069 | 51,4 |
| 10 | 2.555 | 3.814 | 49,3 |
| 11 | 3.116 | 4.487 | 44,0 |
| 12 | 5.099 | 6.001 | 17,7 |
| TOPLAM / TOTAL | 33.798 | 51.317 | 51,8 |

| Yıl / Year | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 1-12 Toplam / Total | Toplam / Total | 1-12 Yerli / Local | 1-12 İthal / Import | İthal Oran / Import % |
|------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|---------------------|----------------|--------------------|---------------------|-----------------------|
| 2013 | 2.040 | 2.826 | 4.169 | 3.690 | 4.367 | 3.947 | 3.556 | 2.619 | 3.425 | 2.676 | 4.169 | 6.330 | 43.814 | 43.814 | 33.555 | 10.259 | 23,4 |
| 2014 | 2.081 | 2.638 | 3.731 | 3.808 | 4.326 | 4.132 | 2.863 | 3.104 | 4.233 | 3.169 | 3.747 | 7.854 | 45.686 | 45.686 | 34.276 | 11.410 | 25,0 |
| 2015 | 2.641 | 3.890 | 6.463 | 4.580 | 4.262 | 4.913 | 3.522 | 2.667 | 3.156 | 2.831 | 3.830 | 8.291 | 51.046 | 51.046 | 37.508 | 13.538 | 26,5 |
| 2016 | 1.656 | 2.015 | 2.984 | 2.861 | 3.186 | 3.126 | 1.199 | 2.098 | 1.820 | 2.666 | 3.153 | 3.794 | 30.558 | 30.558 | 22.146 | 8.412 | 27,5 |
| 2017 | 1.317 | 1.620 | 2.376 | 2.243 | 2.644 | 2.162 | 2.430 | 2.282 | 2.694 | 2.687 | 2.913 | 5.267 | 30.635 | 30.635 | 22.036 | 8.599 | 28,1 |
| 2018 | 1.449 | 1.759 | 3.255 | 2.760 | 2.241 | 1.751 | 1.460 | 791 | 887 | 750 | 1.202 | 2.308 | 20.613 | 20.613 | 13.789 | 6.824 | 33,1 |
| 2019 | 474 | 694 | 1.430 | 973 | 931 | 1.211 | 515 | 586 | 1.076 | 1.213 | 1.399 | 2.385 | 12.887 | 12.887 | 8.809 | 4.078 | 31,6 |
| 2020 | 850 | 1.826 | 1.546 | 708 | 1.073 | 1.816 | 2.018 | 2.037 | 2.787 | 2.392 | 2.683 | 3.626 | 23.362 | 23.362 | 15.823 | 7.539 | 32,3 |
| 2021 | 1.580 | 2.821 | 3.618 | 3.063 | 2.776 | 3.485 | 1.883 | 2.119 | 2.576 | 3.318 | 3.871 | 4.390 | 35.500 | 35.500 | 23.490 | 12.010 | 33,8 |
| 2022 | 1.610 | 2.378 | 3.974 | 2.549 | 3.054 | 4.136 | 3.218 | 3.961 | 4.220 | 3.850 | 4.188 | 6.742 | 43.880 | 43.880 | 29.776 | 14.104 | 32,1 |
| 2023 | 2.684 | 3.633 | 5.729 | 4.397 | 4.671 | 4.189 | 3.688 | 3.955 | 4.069 | 3.814 | 4.487 | 6.001 | 51.317 | 51.317 | 34.362 | 16.955 | 33,0 |



İhracat / Üretim(x1000) (2013 - 2023 / 1 - 12)(Traktör Dahil) Exports / Production(x1000) (2013 - 2023 / 1 - 12)(Including Tractors)



| | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 |
|---------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| İhracat/Export | 843.467 | 902.194 | 1.007.267 | 1.155.033 | 1.345.917 | 1.333.992 | 1.268.430 | 930.033 | 954.053 | 988.278 | 1.034.999 |
| Üretim/Production | 1.166.043 | 1.218.848 | 1.410.034 | 1.536.673 | 1.749.572 | 1.587.946 | 1.485.143 | 1.335.981 | 1.331.643 | 1.402.189 | 1.525.963 |
| İhracat/Exports (%) | 72,3 | 74 | 71,4 | 75,2 | 76,9 | 84 | 85,4 | 69,6 | 71,6 | 70,5 | 67,8 |



Taşıt Araçları İhracatı (2021 - 2023) Motor Vehicle Exports (2021 - 2023)

| SEKTÖR / SECTOR | 2021 | 2022 | 1/12-2022 | 1/12-2023 | 2023/2022 % |
|--|---------|---------|-----------|-----------|-------------|
| OTOMOBİL / Pass.Car | 565.370 | 571.218 | 571.218 | 663.090 | 16,1 |
| OTOMOBİL TOPLAM / Pass. Car Total | 565.370 | 571.218 | 571.218 | 663.090 | 16,1 |
| KAMYON / Truck | 17.293 | 20.123 | 20.123 | 21.566 | 7,2 |
| KAMYONET / Pick Up | 310.874 | 335.148 | 335.148 | 291.052 | -13,2 |
| OTOBÜS / Bus | 4.750 | 6.579 | 6.579 | 9.447 | 43,6 |
| MİNİBÜS / Minibus | 37.741 | 36.016 | 36.016 | 31.421 | -12,8 |
| MİDİBÜS / Midibus | 987 | 1.040 | 1.040 | 1.671 | 60,7 |
| TİCARİ ARAÇLAR TOPLAM / Commercial Vehicle Total | 371.645 | 398.906 | 398.906 | 355.157 | -11,0 |
| TAŞIT ARAÇLARI TOPLAM / Motor Vehicles Total | 937.015 | 970.124 | 970.124 | 1.018.247 | 5,0 |
| TRAKTÖR / F.Tractor | 17.038 | 18.154 | 18.154 | 16.752 | -7,7 |
| TRAKTÖR TOPLAM / F.Tractor Total | 17.038 | 18.154 | 18.154 | 16.752 | -7,7 |
| GENEL TOPLAM / GRAND TOTAL | 954.053 | 988.278 | 988.278 | 1.034.999 | 4,7 |

Üretici Bazında İhracat (adet) Exports by Manufacturer (unit)

| Üreticiler / Manufacturers | 2021 | 2022 | 1-12 / 2022 | 1-12 / 2023 |
|----------------------------|---------|---------|-------------|-------------|
| A.I.O.S. | 1.100 | 911 | 911 | 1.102 |
| FORD OTOSAN | 287.609 | 297.828 | 297.828 | 311.104 |
| HATTAT TRAKTÖR | 862 | 1.059 | 1.059 | 736 |
| HYUNDAI ASSAN | 138.739 | 176.664 | 176.664 | 205.200 |
| KARSAN | 2.135 | 301 | 301 | 428 |
| M. BENZ TÜRK | 13.911 | 15.674 | 15.674 | 18.062 |
| MAN TÜRKİYE | 1.573 | 1.786 | 1.786 | 2.933 |
| OTOKAR | 749 | 1.506 | 1.506 | 2.584 |
| OYAK RENAULT | 187.923 | 176.844 | 176.844 | 230.397 |
| TEMSA | 599 | 587 | 587 | 1.161 |
| TOFAŞ | 112.465 | 121.477 | 121.477 | 60.479 |
| TOYOTA | 187.907 | 176.546 | 176.546 | 184.797 |
| TÜRK TRAKTÖR | 16.176 | 17.095 | 17.095 | 16.016 |
| GENEL TOPLAM / Grand Total | 951.748 | 988.278 | 988.278 | 1.034.999 |



Otomotiv Ana ve Yan Sanayii İhracatı (ABD \$) CBU and CKD Exports - \$

| Sektör / Sector | 2021 | 2022 | OCAK - ARALIK / January - December 2022 | OCAK - ARALIK / January - December 2023 | 2023 / 2022 % |
|---|-------------------|-------------------|---|---|---------------|
| Toplam Yan Sanayi / Total Component Industry | 11.824.049.653,01 | 12.826.712.028,21 | 12.826.712.028,21 | 14.085.757.341,4 | 9,8 |
| İç ve Dış Lastik / Tyres | 1.630.367.018,49 | 1.766.728.479,75 | 1.766.728.479,75 | 1.724.883.653,44 | -2,4 |
| Emniyet Camı / Safety Glasses | 203.192.140,55 | 234.400.901,69 | 234.400.901,69 | 263.108.396,94 | 12,2 |
| Motor / Engine | 296.695.616,13 | 233.029.231,53 | 233.029.231,53 | 253.590.231,89 | 8,8 |
| Akümülatör / Batteries | 509.199.445,03 | 547.705.920,77 | 547.705.920,77 | 482.673.727,33 | -11,9 |
| Diğer Aksam ve Parça / Spare Parts&Components | 9.184.595.432,81 | 10.044.847.494,47 | 10.044.847.494,47 | 11.361.501.331,8 | 13,1 |
| Toplam Ana Sanayi / Total Vehicle Industry | 18.048.636.689,96 | 18.672.498.545,28 | 18.672.498.545,28 | 21.611.804.375,57 | 15,7 |
| Otobüs / Bus | 1.014.817.251,08 | 1.199.777.172,44 | 1.199.777.172,44 | 1.786.354.748,27 | 48,9 |
| Midibüs-Minibüs / Midibus-Minibus | 193.913.261,22 | 162.966.486,11 | 162.966.486,11 | 343.838.660,91 | 111,0 |
| Otomobil / P.Cars | 9.272.072.907,39 | 9.069.545.936,14 | 9.069.545.936,14 | 10.934.400.136,75 | 20,6 |
| Kamyon-Kamyonet / Truck-Pick Up&Van | 5.420.090.951,32 | 5.633.409.584,55 | 5.633.409.584,55 | 5.647.667.250,84 | 0,3 |
| Römork ve Yarı Römork / Trailer-Semi Trailer | 609.758.049,6 | 762.960.672,12 | 762.960.672,12 | 778.263.797,44 | 2,0 |
| Çekici / Tractor | 1.018.262.590,07 | 1.266.205.170,15 | 1.266.205.170,15 | 1.527.261.816,27 | 20,6 |
| Tarım Traktörü / Farm Tractor | 519.721.679,28 | 577.633.523,77 | 577.633.523,77 | 594.017.965,09 | 2,8 |
| Toplam / Total | 29.872.686.342,97 | 31.499.210.573,49 | 31.499.210.573,49 | 35.697.561.716,97 | 13,3 |

Kaynak: Uludağ İhracatçı Birlikleri . UİB tarafından OSD için özel olarak analiz edilen Otomotiv İhracatı kapsamında; UİB Türkiye Geneli Otomotiv Endüstrisi sınıflandırmasına kıyasla "Römork ve Yarı Römork", "Tarım Traktörü" verileri dahil edilmekte; "Kullanılmış Araçlar", "İki Tekerlekli Taşıtlar", "Demiryolu Taşıtları" hariç tutulmaktadır.

Source: Uludağ Exporters Association – Special Analyze for OSD.Compared to Turkish General Automotive Industry classification, this special analyze includes; farms tractors, trailers and semi-trailers, does not include; used vehicles, two-wheeled vehicles and railway vehicles



Otomobil Pazarında İthalatın Payı (%) Import Share in P.Car Market (%)



Hafif Ticari Araçlar Pazarında İthalatın Payı (%) Import Share in LCV Market (%)





2023 Otomotiv Sanayii Dış Satışlar 2023 Automotive Industry Exports Sales

| Araç Tipleri / Vehicle Types | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | Toplam / Total |
|-----------------------------------|--------|--------|--------|--------|------------|--------|--------|--------|--------|--------|--------|--------|----------------|
| OTOMOBİL - Pass.Car | 51.12 | 46.473 | 59.168 | 48.634 | 58.456 | 61.620 | 50.196 | 50.261 | 47.918 | 66.456 | 61.237 | 61.549 | 663.090 |
| KAMYON - H. Truck | 1.294 | 1.789 | 1.757 | 1.222 | 1.834 | 1.701 | 2.026 | 1.557 | 2.038 | 2.377 | 2.400 | 1.348 | 21.343 |
| K.KAMYON - L. Truck | 25 | 18 | 19 | 1 | 33 | 60 | 11 | 3 | 19 | 10 | 5 | 19 | 223 |
| KAMYONET - Pick Up | 23.16 | 26.083 | 29.741 | 21.455 | 21.723 | 23.148 | 24.290 | 14.905 | 23.243 | 26.733 | 28.789 | 27.775 | 291.052 |
| OTOBÜS - Bus | 479 | 584 | 754 | 709 | 788 | 758 | 756 | 757 | 880 | 857 | 1.038 | 1.087 | 9.447 |
| MİNİBÜS - Minibus | 3.212 | 3.734 | 4.144 | 3.268 | 3.070 | 3.174 | 3.453 | 2.305 | 2.975 | 1.551 | 357 | 178 | 31.421 |
| MİDİBÜS - Midibus | 82 | 82 | 118 | 122 | 115 | 188 | 143 | 159 | 135 | 142 | 193 | 192 | 1.671 |
| TİCARİ ARAÇLAR TOPLAMI - CV Total | 28.259 | 32.290 | 36.533 | 26.777 | 27.563 | 29.029 | 30.679 | 19.686 | 29.290 | 31.670 | 32.782 | 30.599 | 355.157 |
| TAŞIT ARAÇLARI TOPLAMI - MV Total | 79.38 | 78.763 | 95.701 | 75.411 | 86.019 | 90.649 | 80.875 | 69.947 | 77.208 | 98.126 | 94.019 | 92.148 | 1.018.247 |
| TRAKTÖR - F.Tractor | 1.718 | 1.698 | 1.813 | 1.681 | 1.680 | 1.605 | 1.677 | 1.216 | 1.374 | 1.186 | 717 | 387 | 16.752 |
| GENEL TOPLAM - Grand Total | 81.099 | 80.461 | 97.514 | 77.092 | 87.699 | 92.254 | 82.552 | 71.163 | 78.582 | 99.312 | 94.736 | 92.535 | 1.034.999 |
| | · | | | C | Otomobil / | P.Car | | | | | | | |
| Firmalar / Firms | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | Toplam / Tota |
| FORD OTOSAN | - | - | - | - | - | - | - | - | - | - | - | - | - |
| HYUNDAI ASSAN | 20.026 | 16.310 | 18.880 | 16.060 | 18.470 | 14.304 | 18.197 | 10.515 | 18.720 | 18.000 | 17.900 | 17.818 | 205.200 |
| OYAK RENAULT | 9.728 | 18.194 | 20.350 | 14.713 | 20.315 | 28.215 | 14.138 | 21.309 | 9.476 | 26.902 | 24.358 | 22.699 | 230.397 |
| TOFAŞ | 507 | 1.646 | 2.954 | 3.171 | 3.998 | 3.393 | 4.020 | 2.862 | 5.950 | 5.489 | 4.705 | 4.001 | 42.696 |
| TOYOTA | 20.861 | 10.323 | 16.984 | 14.690 | 15.673 | 15.708 | 13.841 | 15.575 | 13.772 | 16.065 | 14.274 | 17.031 | 184.797 |
| TOPLAM - Total | 51.122 | 46.473 | 59.168 | 48.634 | 58.456 | 61.620 | 50.196 | 50.261 | 47.918 | 66.456 | 61.237 | 61.549 | 663.090 |
| | | | | Ka | myonet / F | ick-up | | | | | | | |
| Firmalar / Firms | 4 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | Toplam / Tota |

| | | | | , no | iiiiyonet / | rick-up | | | | | | | |
|------------------|--------|--------|--------|--------|-------------|---------|--------|--------|--------|--------|--------|--------|----------------|
| Firmalar / Firms | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | Toplam / Total |
| A.I.O.S. | - | - | - | - | - | - | - | - | - | - | - | - | - |
| FORD OTOSAN | 20.603 | 23.319 | 26.833 | 20.387 | 20.049 | 22.480 | 22.594 | 14.353 | 23.173 | 24.773 | 27.397 | 27.013 | 272.974 |
| KARSAN | - | - | - | - | - | - | - | - | - | - | - | - | - |
| OTOKAR | - | - | - | - | 22 | 20 | - | - | 34 | 45 | 40 | 134 | 295 |
| TOFAŞ | 2.564 | 2.764 | 2.908 | 1.068 | 1.652 | 648 | 1.696 | 552 | 36 | 1.915 | 1.352 | 628 | 17.783 |
| TOPLAM - Total | 23.167 | 26.083 | 29.741 | 21.455 | 21.723 | 23.148 | 24.290 | 14.905 | 23.243 | 26.733 | 28.789 | 27.775 | 291.052 |
| | | | | N | linibüs / M | inibus | | | | | | | |

| | MINIDUS / MINIDUS | | | | | | | | | | | | | | |
|------------------|-------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-----|-----|----------------|--|--|
| Firmalar / Firms | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | Toplam / Total | | |
| FORD OTOSAN | 3.212 | 3.734 | 4.138 | 3.268 | 3.070 | 3.160 | 3.451 | 2.277 | 2.916 | 1.535 | 304 | 123 | 31.188 | | |
| KARSAN | - | - | 6 | - | - | 14 | 2 | 28 | 59 | 16 | 53 | 55 | 233 | | |
| TOPLAM - Total | 3.212 | 3.734 | 4.144 | 3.268 | 3.070 | 3.174 | 3.453 | 2.305 | 2.975 | 1.551 | 357 | 178 | 31.421 | | |



2023 Otomotiv Sanayii Dış Satışlar 2023 Automotive Industry Exports Sales

| Kamvon / Truck | |
|----------------|--|
|----------------|--|

| Firmalar / Firms | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | Toplam / Total |
|------------------|-------|-------|-------|-------|-------|-------------|---------|-------|-------|-------|-------|-------|----------------|
| A.I.O.S. | 24 | 18 | 2 | - | 19 | 48 | - | - | - | - | - | - | 111 |
| FORD OTOSAN | 459 | 619 | 732 | 548 | 611 | 473 | 733 | 576 | 574 | 595 | 476 | 546 | 6.942 |
| KARSAN | - | - | - | - | - | - | - | - | - | - | - | - | - |
| M. BENZ TÜRK | 835 | 1.170 | 1.025 | 674 | 1.223 | 1.228 | 1.293 | 981 | 1.464 | 1.782 | 1.924 | 802 | 14.401 |
| OTOKAR | 1 | - | - | 1 | 6 | 2 | 6 | 1 | 10 | 9 | 5 | 19 | 60 |
| TEMSA | - | - | 17 | - | 8 | 10 | 5 | 2 | 9 | 1 | - | - | 52 |
| TOPLAM - Total | 1.319 | 1.807 | 1.776 | 1.223 | 1.867 | 1.761 | 2.037 | 1.560 | 2.057 | 2.387 | 2.405 | 1.367 | 21.566 |
| | ' | | | | | Midibüs / I | Midibus | | | | | | |
| Firmalar / Firms | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | Toplam / Total |
| A.I.O.S. | 39 | 35 | 54 | 28 | 39 | 88 | 38 | 65 | 58 | 56 | 123 | 110 | 733 |
| KARSAN | - | 24 | 19 | 2 | 5 | 15 | 9 | 1 | 8 | 3 | 12 | 18 | 116 |
| OTOKAR | 39 | 12 | 11 | 67 | 53 | 40 | 57 | 56 | 46 | 53 | 9 | 30 | 473 |
| TEMSA | 4 | 11 | 34 | 25 | 18 | 45 | 39 | 37 | 23 | 30 | 49 | 34 | 349 |
| TOPLAM - Total | 82 | 82 | 118 | 122 | 115 | 188 | 143 | 159 | 135 | 142 | 193 | 192 | 1.671 |
| | | | | | ı | Otobüs | / Bus | ı | | | ı | | |
| Firmalar / Firms | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | Toplam / Total |
| A.I.O.S. | 11 | 21 | 42 | 26 | 22 | 22 | 16 | 24 | 30 | 12 | 12 | 20 | 258 |
| KARSAN | - | 2 | 18 | - | 5 | 15 | - | 1 | - | 6 | 23 | 9 | 79 |
| M. BENZ TÜRK | 285 | 278 | 320 | 252 | 316 | 229 | 344 | 296 | 266 | 319 | 358 | 398 | 3.661 |
| MAN TÜRKİYE | 86 | 133 | 218 | 268 | 266 | 311 | 151 | 166 | 325 | 266 | 343 | 400 | 2.933 |
| OTOKAR | 83 | 137 | 96 | 90 | 113 | 138 | 158 | 137 | 175 | 189 | 236 | 204 | 1.756 |
| TEMSA | 14 | 13 | 60 | 73 | 66 | 43 | 87 | 133 | 84 | 65 | 66 | 56 | 760 |
| TOPLAM - Total | 479 | 584 | 754 | 709 | 788 | 758 | 756 | 757 | 880 | 857 | 1.038 | 1.087 | 9.447 |
| | | | | | | Traktör / F | Tractor | | | | | ' | |
| Firmalar / Firms | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | Toplam / Total |
| HATTAT TRAKTÖR | 80 | 44 | 47 | 80 | 50 | 43 | 39 | 116 | 61 | 65 | 51 | 60 | 736 |
| TÜRK TRAKTÖR | 1.638 | 1.654 | 1.766 | 1.601 | 1.630 | 1.562 | 1.638 | 1.100 | 1.313 | 1.121 | 666 | 327 | 16.016 |
| TOPLAM - Total | 1.718 | 1.698 | 1.813 | 1.681 | 1.680 | 1.605 | 1.677 | 1.216 | 1.374 | 1.186 | 717 | 387 | 16.752 |



2023 Yılı İthal Otomobil Satışları 2023 P.Cars Import Sales

| Firmalar / Firms | 2022 Toplam / Total | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | Toplam / Tota |
|-------------------------------|---------------------|--------------|-------------|-------------|-------------|-------------|--------------|-------------|--------------|-------------|-------------|-------------|--------------|---------------|
| Alfa Romeo | 820 | 138 | 235 | 204 | 131 | 428 | 163 | 297 | 145 | 85 | 92 | 124 | 55 | 2.097 |
| Aston Martin | 28 | 3 | - | 2 | 1 | 5 | 3 | 2 | 1 | 2 | 1 | 1 | 2 | 23 |
| Audi | 14.554 | 848 | 1.662 | 2.457 | 2.044 | 2.006 | 1.834 | 2.008 | 1.675 | 1.637 | 1.581 | 1.721 | 3.405 | 22.878 |
| Bentley | 15 | 3 | 2 | 5 | - | 1 | 5 | 4 | 3 | 4 | 4 | 1 | 4 | 36 |
| BMW | 18.056 | 580 | 1.692 | 2.645 | 2.123 | 2.157 | 1.343 | 1.965 | 1.995 | 1.909 | 1.595 | 2.129 | 3.668 | 23.801 |
| BYD | - | - | - | - | - | - | - | - | - | - | - | 552 | 287 | 839 |
| Chery | - | - | - | 629 | 1.401 | 3.509 | 4.218 | 5.030 | 6.100 | 5.636 | 4.517 | 4.291 | 5.259 | 40.590 |
| Citroen | 21.913 | 1.412 | 2.198 | 3.305 | 2.816 | 5.607 | 6.621 | 3.207 | 3.168 | 2.920 | 3.755 | 4.256 | 6.130 | 45.395 |
| CUPRA | 2.792 | 112 | 161 | 1.084 | 715 | 451 | 1.106 | 1.086 | 955 | 796 | 1.161 | 872 | 1.666 | 10.165 |
| Dacia | 36.000 | 5.074 | 3.312 | 3.716 | 3.884 | 2.837 | 2.602 | 6.235 | 2.666 | 1.865 | 2.653 | 2.358 | 4.137 | 41.339 |
| DFSK | 352 | 48 | 69 | 109 | 12 | 35 | 8 | 1 | 5 | - | - | - | 6 | 293 |
| DS | 1.829 | 106 | 287 | 324 | 434 | 433 | 553 | 570 | 131 | 235 | 100 | 100 | 238 | 3,511 |
| Ferrari | 22 | - | - | 5 | 3 | 2 | 2 | 2 | 2 | 1 | 4 | 2 | 2 | 25 |
| Fiat | 276 | 23 | 7 | 220 | 54 | 125 | 180 | 92 | 136 | 232 | 56 | 35 | 45 | 1.205 |
| Ford | 8.421 | 558 | 1.510 | 2.639 | 2.610 | 3.121 | 2.585 | 1.970 | 2.263 | 2.476 | 2.096 | 3.459 | 4.310 | 29.597 |
| Honda | 21.429 | 1.196 | 1.355 | 1.681 | 1.380 | 2.228 | 1.598 | 1.618 | 1.659 | 1.651 | 1.680 | 2.108 | 3.168 | 21.322 |
| HONGQI | | - | - | - | - | - | - | - | - | - | 15 | 3 | 1 | 19 |
| Hyundai | 14.198 | 804 | 656 | 906 | 1.221 | 610 | 1.344 | 990 | 1.420 | 636 | 1.464 | 1.481 | 1.556 | 13.088 |
| Jaguar | 90 | 1 | 4 | 16 | 9 | 32 | 6 | 2 | 6 | 5 | 13 | 15 | 12 | 121 |
| Jeep | 2.422 | 150 | 160 | 158 | 346 | 325 | 240 | 394 | 224 | 286 | 371 | 531 | 437 | 3.622 |
| Kia | 18.462 | 733 | 1.439 | 1.737 | 1.667 | 1.890 | 1.996 | 1.623 | 1.757 | 1.518 | 1.850 | 1.562 | 2.857 | 20.629 |
| Lamborghini | 14 | - | 1.400 | 2 | 2 | - | 3 | 2 | 1 | 1.510 | 1 | 3 | 6 | 22 |
| Land Rover | 1.111 | 185 | 126 | 192 | 154 | 192 | 51 | 172 | 272 | 265 | 302 | 260 | 280 | 2.451 |
| LEAPMOTOR | | - | - | - | 80 | 50 | 70 | 20 | 30 | 50 | 10 | 45 | - | 355 |
| Lexus | 336 | 15 | 5 | 29 | 86 | 57 | 67 | 43 | 15 | 30 | 46 | 52 | 62 | 507 |
| Maserati | 314 | 7 | 14 | 85 | 83 | 86 | 32 | 65 | 37 | 28 | 43 | 16 | 37 | 533 |
| Mazda | 181 | 10 | 16 | 20 | 17 | 20 | 20 | 20 | 20 | 30 | 30 | 10 | - | 203 |
| Mercedes-Benz | 18.661 | 573 | 950 | 1.448 | 2.860 | 1.256 | 2.206 | 1.438 | 2.835 | 2.810 | 2.309 | 2.762 | 3.199 | 24.646 |
| MG MG | 1.627 | 420 | 403 | 570 | 641 | 790 | 450 | 1.820 | 1.175 | 1.093 | 2.505 | 2.702 | 2.584 | 14.458 |
| Mini | 1.385 | 61 | 109 | 262 | 71 | 315 | 171 | 219 | 304 | 289 | 2.303 | 303 | 306 | 2.633 |
| Mitsubishi | 583 | 2 | 35 | 30 | 31 | 24 | 23 | 19 | 14 | 13 | 12 | 2 | 300 | 2.033 |
| Nissan | 9.337 | 728 | 750 | 607 | 2.762 | 1.066 | 884 | 1.460 | 968 | 1.875 | 2.775 | 3.388 | 4.015 | 21.278 |
| | 30.378 | 1.476 | 3.519 | 4.706 | 5.107 | 8.798 | 8.393 | 6.256 | 3.986 | 3.052 | 3.854 | 4.890 | 7.020 | 61.057 |
| Opel | | | | | | | | | | | | | | 58.549 |
| Peugeot Porsche | 23.345 668 | 1.628 184 | 5.065 98 | 6.874 95 | 4.659 50 | 6.855 96 | 5.645 102 | 6.659 69 | 3.353 129 | 3.674 85 | 3.622 68 | 4.252 66 | 6.263 116 | 1.158 |
| | | 1.057 | | 455 | | 1.070 | 3.009 | 2.269 | 3.455 | 1.906 | 2.671 | 1.996 | 3.666 | 24.023 |
| Renault | 17.713 | | 1.618 | | 851 | | | | | | | | | |
| Seat | 6.142 | 368 | 395 | 1.030 | 992 | 831 | 763 | 918 | 839 | 479 | 1.098 | 1.180 | 2.036 | 10.929 |
| SERES | - | - 0.740 | - 0.074 | 4 004 | - 0.046 | - 2.750 | - | - 2.570 | | 2 | - 2.040 | - 2.454 | - 4 404 | 2 25 044 |
| Skoda | 19.464 | 2.740 | 2.971 | 4.234 | 2.846 | 2.759 | 2.259 | 2.579 | 2.086 | 2.316 | 2.616 | 3.151 | 4.484 | 35.041 |
| SKYWELL | - 004 | - 47 | 90 | 95 | 127 | 50 | 209 | 50 | 50 | 750 | 620 | 500 | - | 2.541 |
| Ssangyong | 804 | 17 | - | - | 65 | 16 | 31 | 47 | 168 | 137 | 94 | 229 | 345 | 1.149 |
| Subaru | 622 | 72 | 113 | 125 | 72 | 163 | 134 | 35 | 30 | 44 | 15 | 85 | 78 | 966 |
| Suzuki | 3.601 | 137 | 636 | 170 | 244 | 227 | 496 | 993 | 459 | 368 | 314 | 470 | 864 | 5.378 |
| TESLA | - | - | - | - | - | - | - | - | - | 4.700 | 500 | 900 | 550 | 6.650 |
| Toyota | 5.767 | 1.003 | 475 | 954 | 485 | 896 | 1.370 | 1.569 | 1.171 | 857 | 755 | 1.297 | 1.586 | 12.418 |
| Volkswagen | 49.695 | 3.049 | 3.235 | 6.176 | 6.326 | 7.512 | 5.023 | 10.500 | 5.186 | 4.857 | 4.149 | 6.699 | 8.381 | 71.093 |
| Volvo | 8.228 | 368 | 732 | 1.150 | 964 | 603 | 1.340 | 1.273 | 751 | 924 | 842 | 1.181 | 1.518 | 11.646 |
| GENEL TOPLAM - Grand Total | 361.655 | 25.889 | 36.105 | 51.151 | 50.426 | 59.534 | 59.158 | 65.591 | 51.645 | 52.529 | 52.482 | 61.335 | 84.644 | 650.489 |

Kaynak / Source: ODMD 20 / 21



2023 Yılı İthal Hafif Ticari Araç Satışları 2023 Light Commercial Vehicles Import Sales

| Firmalar / Firms | 2022 Toplam / Total | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | Toplam / Total |
|-------------------------------|---------------------|-------|-------|--------|--------|--------|-------|--------|--------|--------|--------|--------|--------|----------------|
| Citroen | 6.918 | 957 | 1.360 | 2.043 | 1.397 | 2.921 | 1.393 | 1.089 | 1.482 | 1.030 | 1.307 | 1.387 | 1.392 | 17.758 |
| DFSK | - | - | - | - | - | - | - | - | - | - | - | - | 5 | 5 |
| Fiat | 2.561 | 165 | 487 | 150 | 822 | 401 | 1.593 | 1.385 | 2.224 | 1.341 | 2.262 | 1.981 | 2.678 | 15.489 |
| Ford | 1.323 | 111 | 58 | 141 | 32 | 29 | 124 | 238 | 266 | 259 | 131 | 208 | 671 | 2.268 |
| Hyundai | 2.935 | 248 | 188 | 513 | 555 | 513 | 435 | 494 | 672 | 592 | 557 | 422 | 693 | 5.882 |
| Isuzu | 1.317 | 64 | 91 | 99 | 218 | 246 | 116 | 191 | 110 | 168 | 59 | 42 | 241 | 1.645 |
| Iveco | 2.966 | 80 | 177 | 94 | 311 | 333 | 289 | 91 | 276 | 263 | 291 | 318 | 404 | 2.927 |
| Kia | 1.905 | - | 117 | 188 | 94 | 130 | 152 | 205 | 306 | 246 | 243 | 425 | 604 | 2.710 |
| Land Rover | 419 | 2 | 83 | 19 | - | 52 | 93 | 52 | 148 | 141 | - | 55 | - | 645 |
| MAXUS | - | - | - | - | - | - | - | - | - | - | - | 78 | 34 | 112 |
| Mercedes-Benz | 6.327 | 598 | 653 | 649 | 963 | 117 | 660 | 486 | 908 | 925 | 758 | 1.023 | 1.554 | 9.294 |
| Mitsubishi | 1.437 | 93 | 69 | - | - | - | - | - | - | - | - | - | 1 | 163 |
| Opel | 6.347 | 408 | 1.202 | 1.104 | 1.416 | 1.873 | 716 | 1.072 | 1.072 | 669 | 503 | 1.383 | 1.390 | 12.808 |
| Peugeot | 9.321 | 1.157 | 1.487 | 1.983 | 1.650 | 3.099 | 790 | 1.489 | 1.649 | 1.159 | 1.345 | 2.108 | 2.167 | 20.083 |
| Renault | 11.433 | 551 | 1.557 | 1.273 | 1.476 | 999 | 944 | 2.334 | 2.049 | 1.958 | 1.434 | 1.499 | 2.080 | 18.154 |
| Ssangyong | 489 | 114 | 69 | 77 | 122 | 104 | 92 | 80 | 85 | 56 | 73 | 61 | 135 | 1.068 |
| Toyota | 11.661 | 1.067 | 776 | 806 | 883 | 932 | 932 | 1.107 | 1.171 | 1.020 | 918 | 2.194 | 1.850 | 13.656 |
| Volkswagen | 10.646 | 2.027 | 1.466 | 1.527 | 1.002 | 1.452 | 923 | 1.392 | 1.128 | 1.232 | 1.400 | 1.163 | 2.971 | 17.683 |
| GENEL TOPLAM - Grand Total | 78.400 | 7.642 | 9.840 | 10.666 | 10.941 | 13.201 | 9.252 | 11.705 | 13.546 | 11.059 | 11.281 | 14.347 | 18.870 | 142.350 |

Kaynak / Source: ODMD 21 / 21