

## Contact

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079 4423 7794  
020 7720 1553



fisayorun@gmail.com



London, UK

## Professional Profile

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A Media Culture & Production honours graduate with 9 years of experience in management, administration, sales, customer service and media. Currently enrolled in a 12 week Software Development bootcamp, immersing myself in the procedures of web technologies and programming languages. I am seeking a position in an organisation where I can bring immediate and strategic value and develop my skillset further.

## Hard Skills

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- Programming Languages
- Web Development
- Database management
- Code Debugging

## Soft Skills

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- Exceptional written and verbal communication
- Leadership and management of multidisciplinary teams
- Critical thinking
- Problem solving
- Empathetic and adaptable collaboration

# Fisayo Runsewe

## Web Designer & Software Developer

## IT Training & Professional Experience

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### Digital Skills Bootcamp: Software Development

Just IT Training Ltd

Nov 2023 - March 2024

- 12-Week intensive bootcamp teaching the fundamentals of Web and Software development.
- Collaborative development of Web Technology skills; HTML & CSS via scheduled sessions. Strengthening these skills further through committed independent study and application of constructive feedback.
- Daily interactive learning sessions involving the coding languages of Javascript and Python, database technologies, data structures and algorithms, Git and GitHub.
- Applied Javascript functionality to webpages, creating an interactive football quiz. Features included a homepage, quiz page, end page and high scores page.
- Ensuring aesthetic continuity by linking CSS with corresponding HTML pages.
- Successfully applied DOM query methods, loops and functions to select specific lines of code and perform specific tasks.
- Successfully initialised queries to create MySQL databases.
- Linked MySQL with Python to create an interactive application.

### Skills Bootcamp: Software Engineering

Aston University

Sep 2022 - November 2022

- Introduction to software engineering in the small: requirements, design, coding, testing, documentation, maintenance.
- Developed a systematic understanding of the principles, tools, and techniques of the design and construction of software and information systems.
- Learned Java syntax.
- Integrated media art and visual designs using Processing.
- Applied software development using BlueJ.
- Used Java programming with BlueJ to create shop, digital cock and ticket machine projects.
- Analysed simple business requirements expressed in English and reasoned about how those requirements can be met through the construction of new, or modifications to existing, software or information systems.

### Fundraising Team Leader

Medicin San Frontiers

Mar 2020 - September 2022

- Provided monthly reports on fundraising progress and commitments, aiding overall development towards individual and cumulative goals.
- Carried out responsive, proactive prospects research to enable continued progression of major donor relationships.
- Led a team of fundraisers in achieving fundraising targets through virtual training sessions.
- Handled day-to-day management of teams through motivating check-in calls and incentives.

## Education & Qualifications

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### BA (Hons) : Media Culture & Production

Southampton Solent University

### A-LEVELS: Drama, Sociology, Media Studies

City of Westminster College

## References

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### References available upon request

### Business Development Manager

Motrun Enterprises Ltd

Dec 2019 - Feb 2020

- Managed people, targets, performance review systems and rewards.
- Consulting and implementing business solutions for the organisation, distributors, and consumers.
- Exceeded quotas on consistent basis through new account penetration.
- Successfully recruited new customers through targeted communications and marketing messages.
- Tracked and analysed key performance indicators related to stakeholder engagement to assess the effectiveness of engagement strategies and make operational adjustments and improvements.
- Set up promotional activities in accordance with available inventory and staff resources.
- Collaborated with other corporate departments to develop effective business strategies.

### Sales Administrator

Nuffield Health

May 2018 - Nov 2019

- Provided excellent customer service & great sales record.
- Facilitated smooth and effective sales processes, ensuring data was logged accurately, including contact details, follow-up dates, and health MOT calls.
- Liaised with clients to obtain feedback on post-sales processes, ensuring sales team members were notified of un-actioned queries.
- Addressed customer complaints with patience and understanding, consistently providing swift resolutions.
- Transferred and translated information into CRM system to ensure accurate and real-time data was consistently captured.

### Assistant Manager

Enterprise Rent-A-Car

Feb 2016 - Mar 2018

- Drove increased sales in upgraded car rentals through consistently inspiring team leadership and exemplary customer service.
- Managed day-to-day business duties such as fleet management and customer communication for constant smooth operational running.
- Established membership loyalty, executing flawless satisfaction to drive client retention.
- Networked with customers and asked open-ended questions to determine immediate needs.

## Interests

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- **Coding:** Committed to professional development through use of free coding platforms such as CodeAcademy and FreeCodeCamp to keep skills sharpened.
- **Arts:** Acting; both theatre and television as part of a collective. Regularly visit theatre productions both large and small, art galleries and intimate music showcases.
- **Media:** Produce creative content based on interests such as basketball podcast, acting showreel and musical recordings.