**Greg Fish**

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**Specialized Skills and Competencies**

* Loan Programs: Conventional, Jumbo, FHA, VA, HARP; Brokered Loans
* Software: Encompass, LIS, LoanTracker, SalesForce, Microsoft Platform
* 4 semesters of college level Spanish

**Education**

University of Redlands, Redlands, CA  
Bachelor of Arts in International Relations 5/2010  
Study Abroad Barcelona, Spain Spring 2009

**Professional Experience**

**Cross Country Mortgage,** San Diego, CA 10/2016-2/2018

**Pre-Approval Specialist**

* Import online applications, review credit, and structure loans
* Create needs list and contact Borrowers to get loan ready for underwriting
* Look into Credit Rescores and alternate loan programs when necessary
* Restructure loans when required
* Follow up with Borrowers after pre-approval and maintain relationship

**OIM Squared,** San Diego, CA 2014-10/2016

**Operations and Sales Analyst Team Lead**

* Managed a team of up to 6 individuals and ensured deadlines were met
* Created and developed training protocol and procedure
* Facilitated end-to-end internal communication
* Procured and input data essential to the foundation of brand applications
* Supported COO in general office operations

**AimLoan.com,** San Diego, CA 2011-2013

**Loan Processor**

* Funded on average 20 Loans per Month; Pipeline of 30-40 loans
* Loan coordinator between borrowers and third parties to ensure loans were funded on time
* Advised Borrowers on loan options and ensured loan were properly and legally disclosed
* Requested and reviewed Borrower documentation, calculated income, and adjusted loan amounts
* Ensured underwriting conditions were met to receive final loan approvals