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Qingdao University

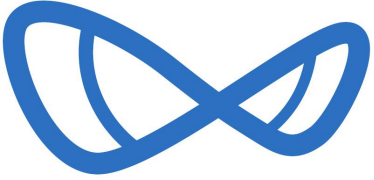
WSDM Cup 2022
User Retention Score Prediction

An Effective Ensemble Framework with Multichannel Time Series for User Retention Prediction

Zhiruo Li, Zhihui Cui, Shunyao Wu

Qingdao University

Feb 25th, 2022



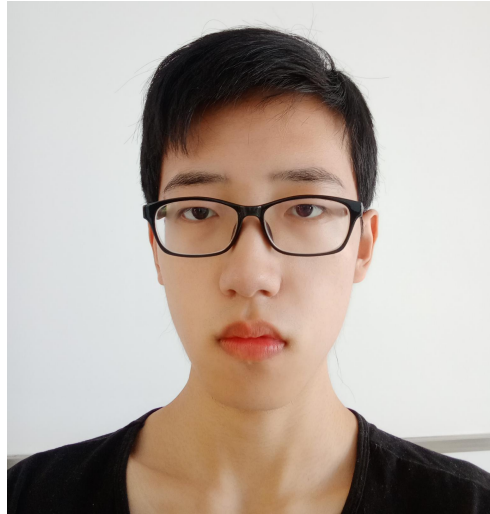
QDU Team Profile

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Zhiruo Li
Graduate Student
at Qingdao University,
major in applied statistics



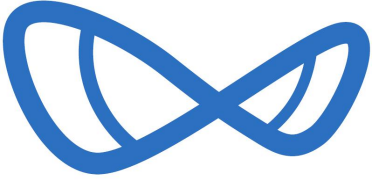
Zhihui Cui
Pre-final Year Student
at Qingdao University



Shunyao Wu
Assistant Professor
at Qingdao University

QDU achieved top rankings in 5 data mining competitions, e.g.

- ✓ Ranked 1st in *CIKM AnalytiCup 2019*
- ✓ Ranked 6th in *KDD CUP 2020*



Problem Understanding

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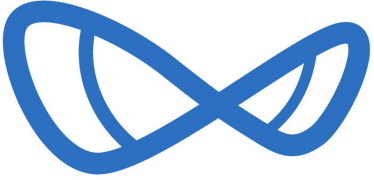
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- **Task:** Predict the 7-day retention score of any user
- **Evaluation Metric**

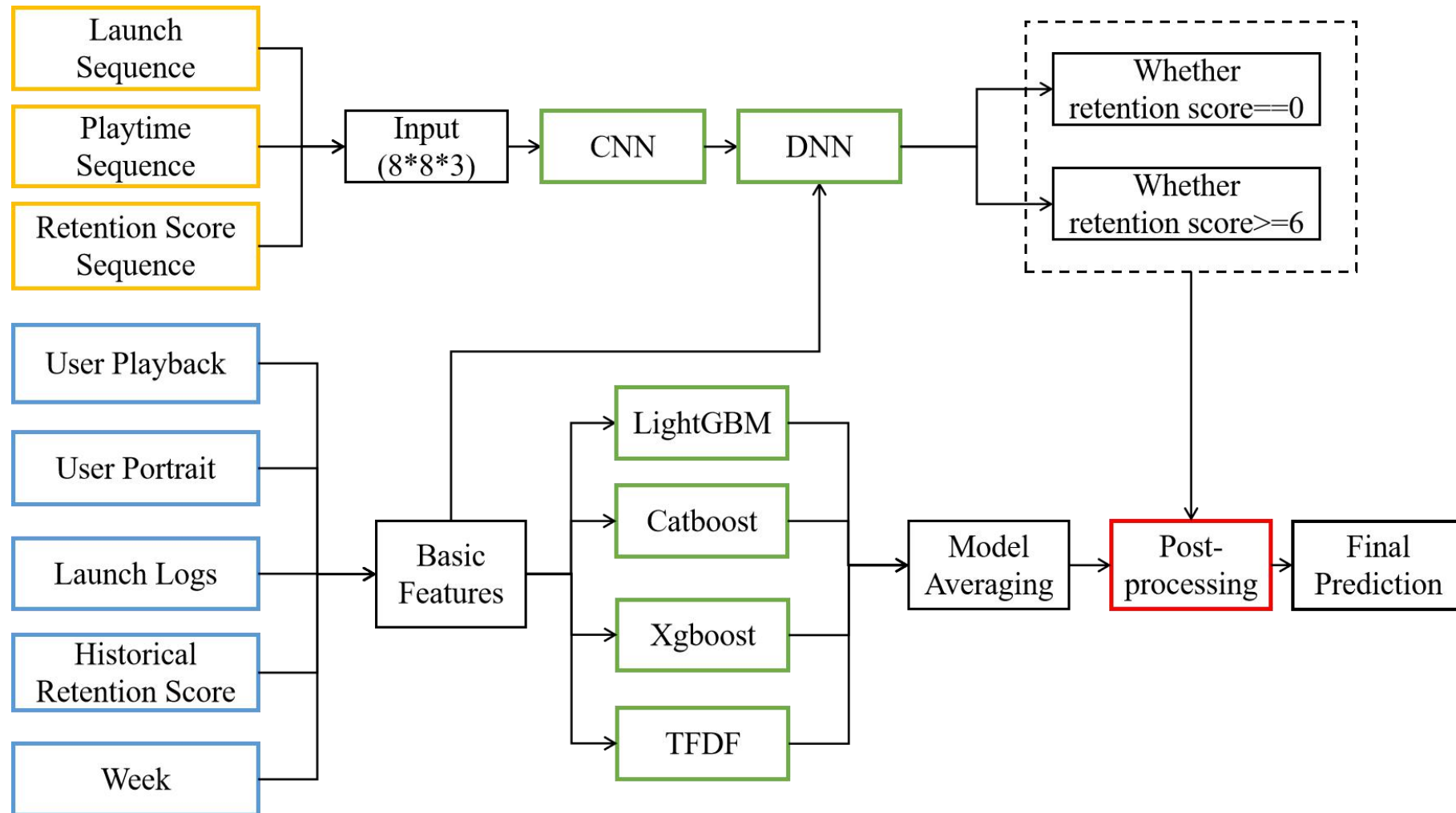
$$Score = 100 * (1 - \frac{1}{n} \sum_{t=1}^n \frac{|F_t - A_t|}{7})$$

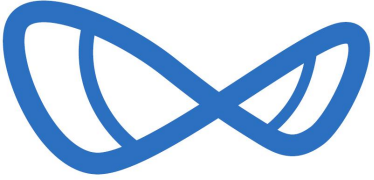
F_t : forecast value, A_t : actual value

- **Data**
 - user playback data
 - user protrait date
 - video related data
 - app launch logs
 - user interaction data



Our Framework

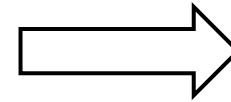
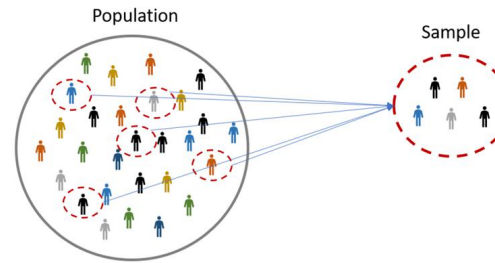
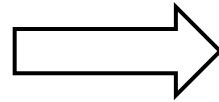
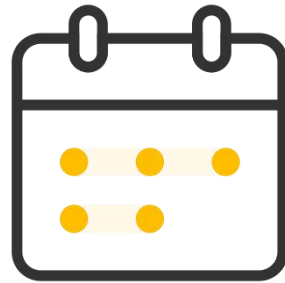
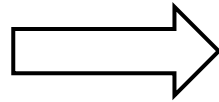
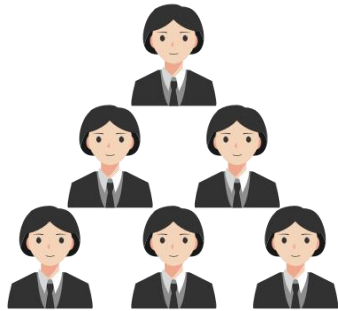




Preprocessing

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**Training
Set**

Select Users

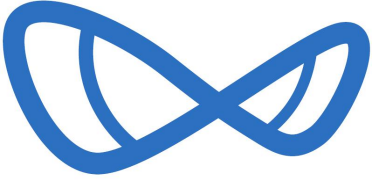
only users from the
online test set

Extend Dates

all available dates,
i.e.
 $[date_min, date_max - 7] \cup [131, 153]$

Sampling

70% of Retention
score 0

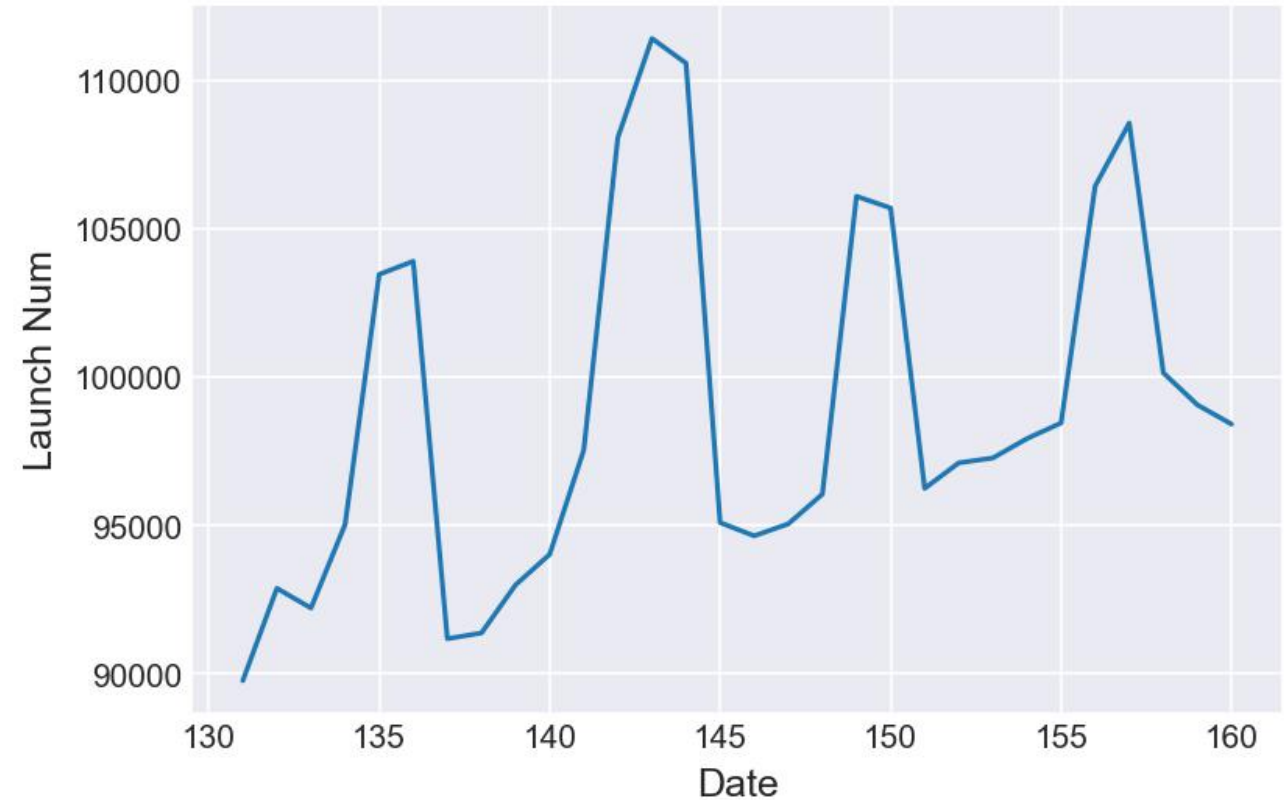


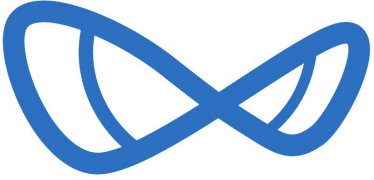
Exploratory Data Analysis

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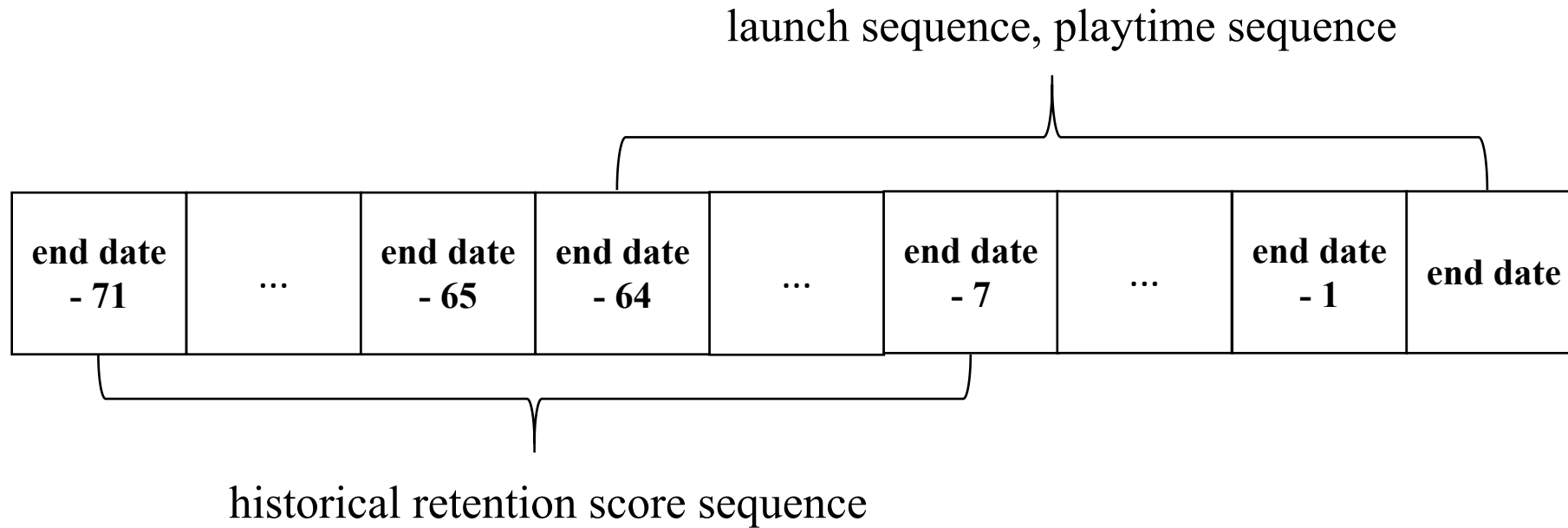
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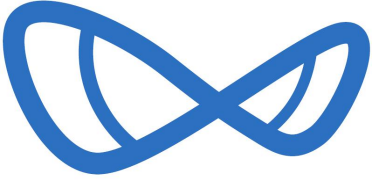
- Cyclical pattern, **every week**
- Example
 - ✓ date 143: Saturday
 - ✓ date 144: Sunday
 - ✓ date 145: Monday





➤ Multichannel Sequences



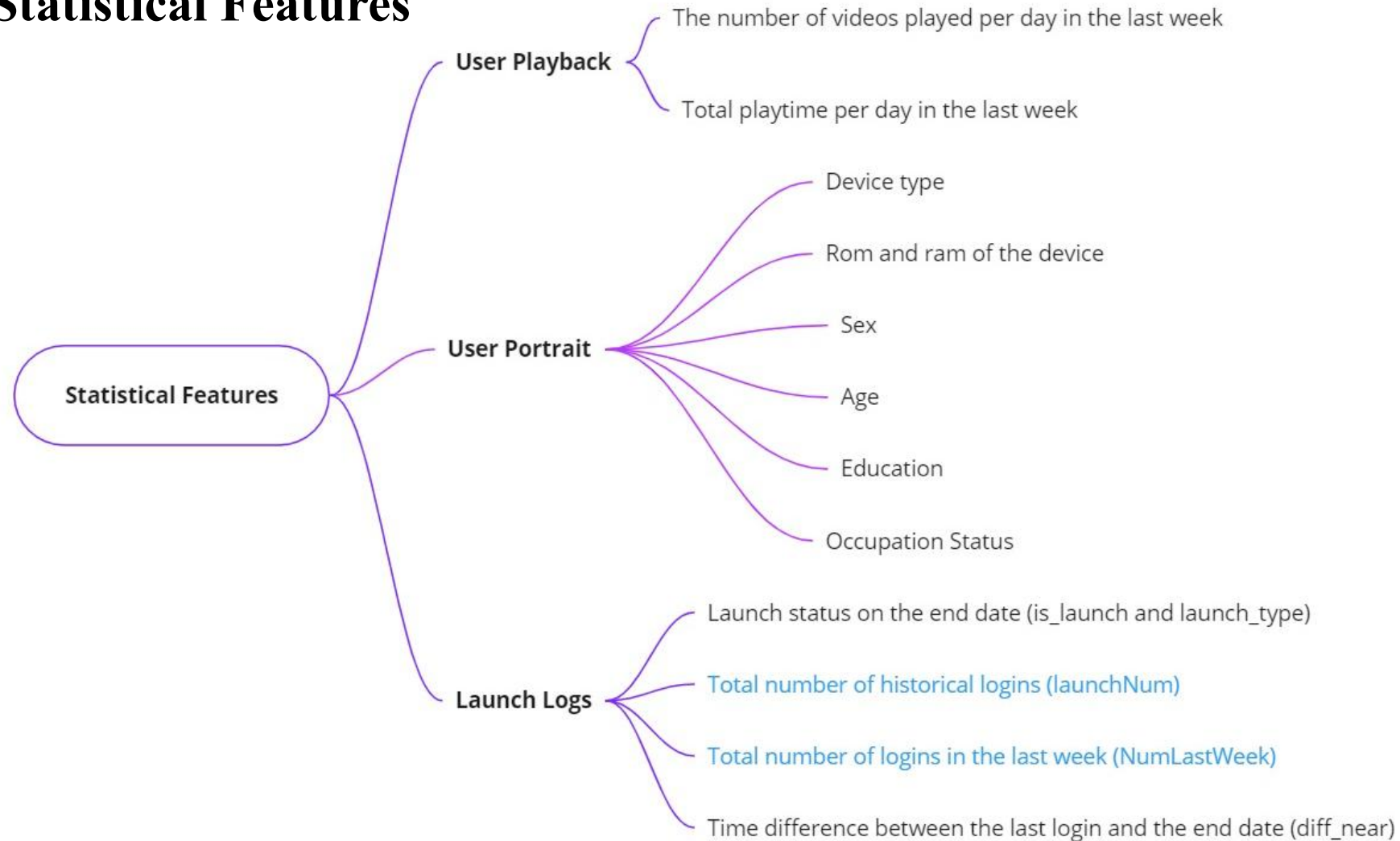


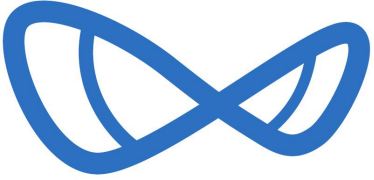
Feature Engineering

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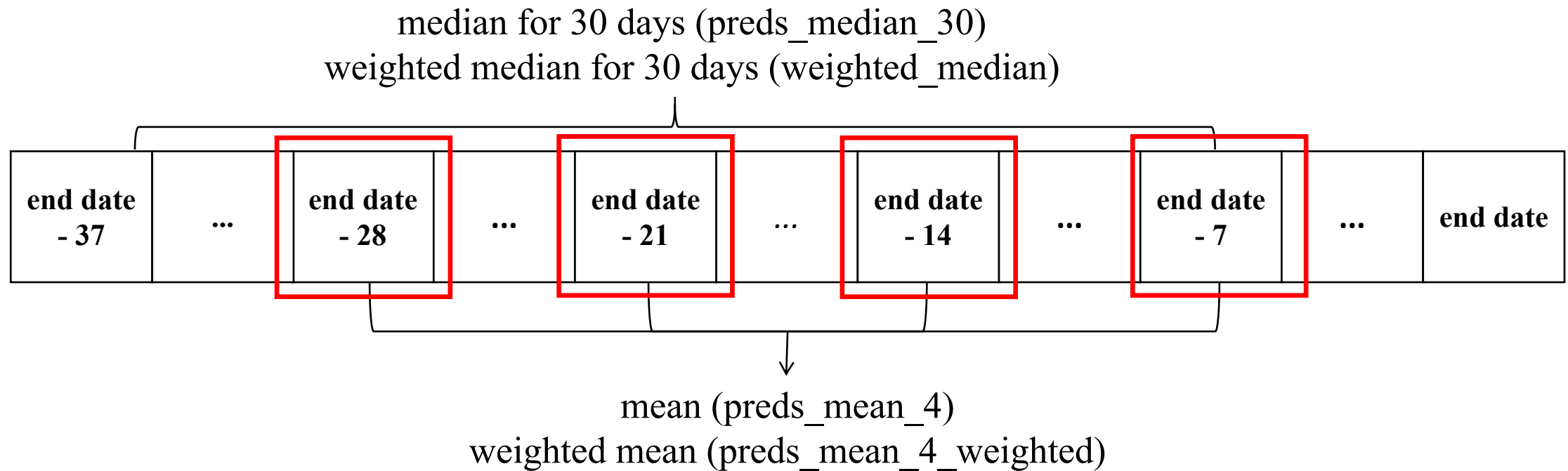
➤ Statistical Features

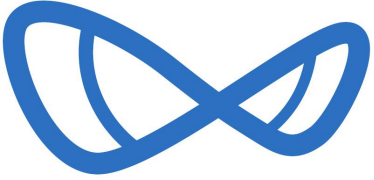




➤ Statistical Features

✓ Historical Retention Score

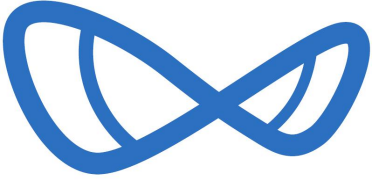




➤ Statistical Features

✓ Historical Retention Score

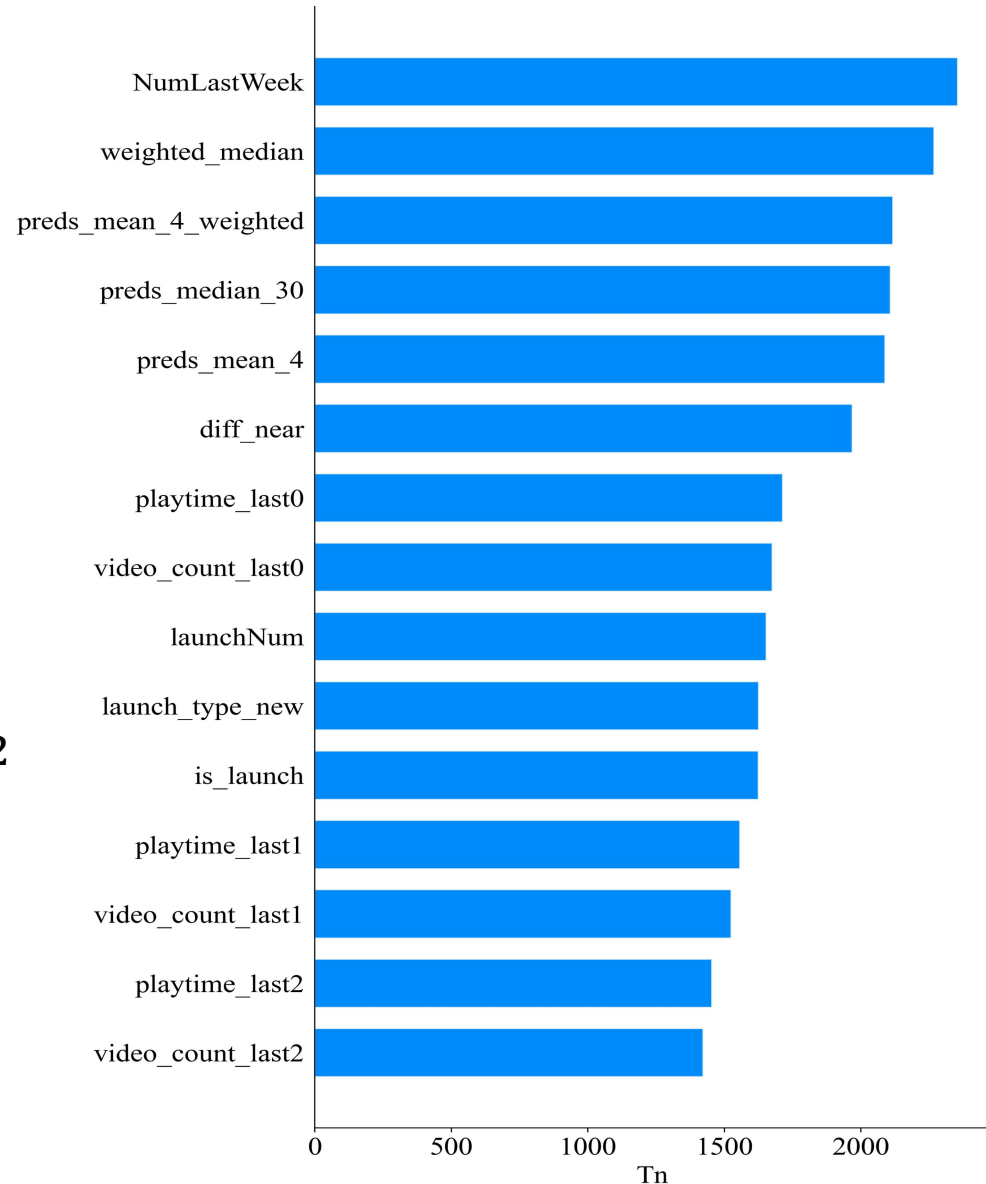
| Feature Name | Stage A | Stage B |
|-----------------------|---------------|---------------|
| preds_mean_4 | 84.522 | 84.581 |
| preds_mean_4_weighted | 84.994 | 85.013 |
| preds_median_30 | 83.778 | 83.906 |
| weighted_median | 83.123 | 83.268 |

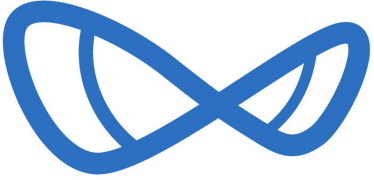


➤ Feature Selection

- ✓ Mean variance test (MvTest)
- ✓ Distribution free test of Independence
- ✓ Test statistic:

$$T_n = n\widehat{MV}(X|Y) \\ = \sum_{r=1}^R \sum_{i=1}^n \widehat{p}_r * [\widehat{F}_r(X_i) - \widehat{F}(X_i)]^2$$





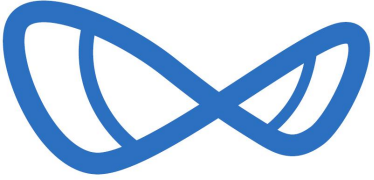
Model Averaging

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- Assemble 4 tree-based models by **the harmonic mean**
 - ✓ LightGBM
 - ✓ Catboost
 - ✓ Xgboost
 - ✓ Tensorflow Decision Forest (TFDF)

$$\hat{y} = \frac{4}{\frac{1}{\hat{y}_{lgb} + 0.00001} + \frac{1}{\hat{y}_{cbt} + 0.00001} + \frac{1}{\hat{y}_{xgb} + 0.00001} + \frac{1}{\hat{y}_{tfdf} + 0.00001}}$$

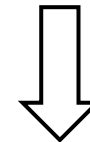


Post-processing

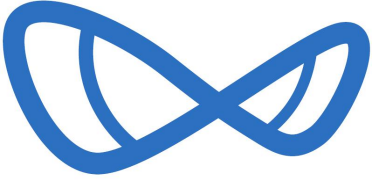
■ : do not launch ■ : launch



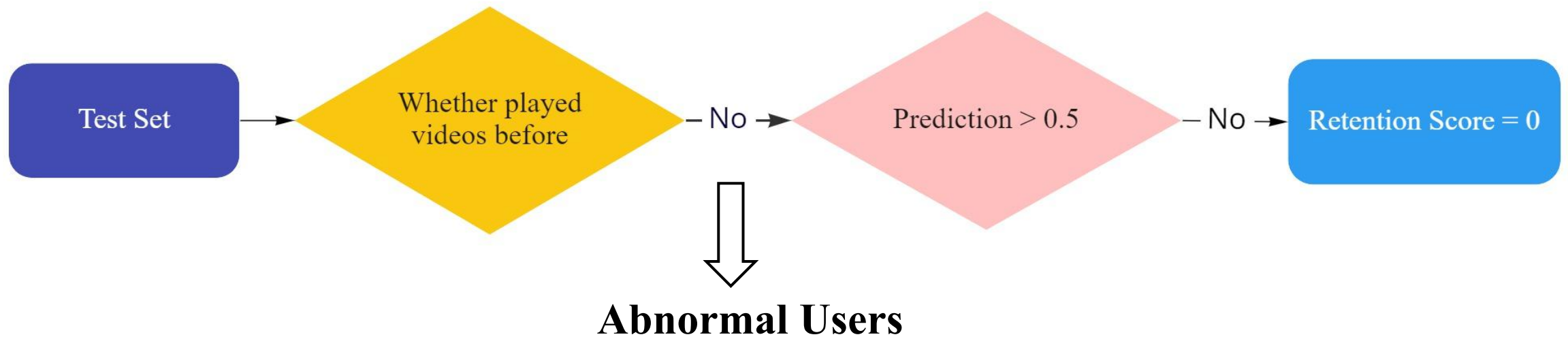
≥ 30 days
(Lost Users)

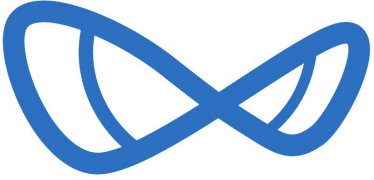


Retention Score = 0



Post-processing



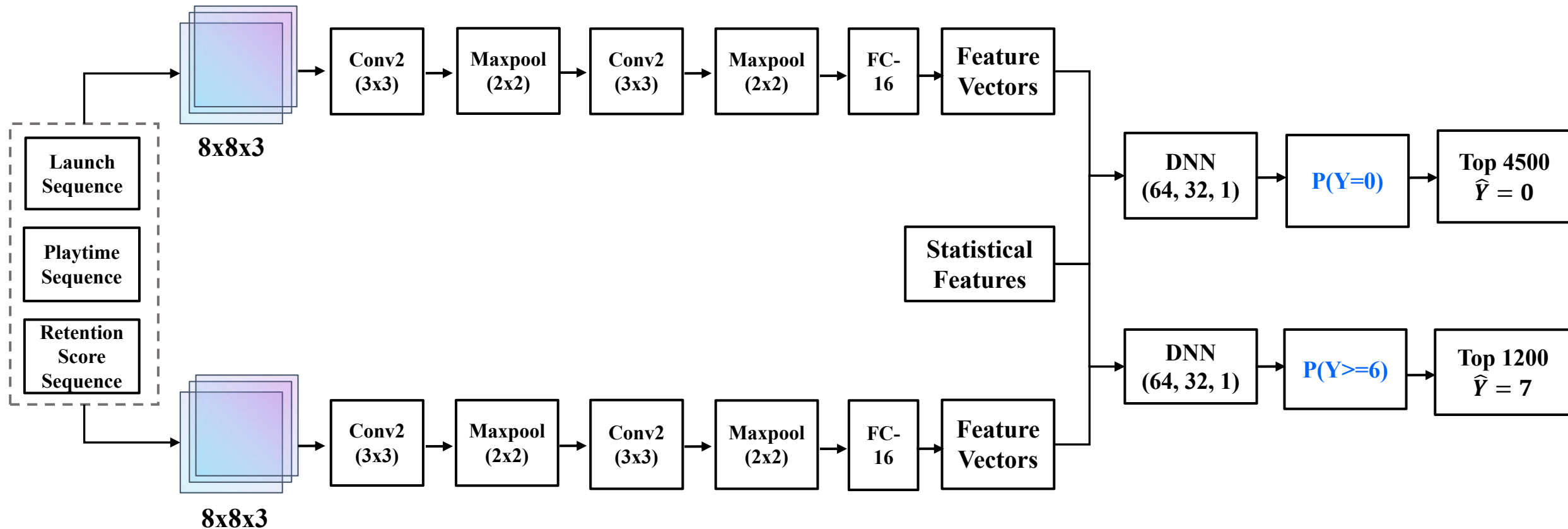


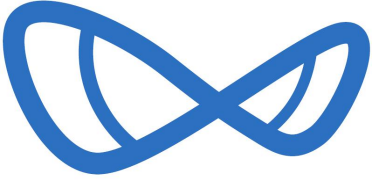
Post-processing

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➤ CNN models, adjust predictions

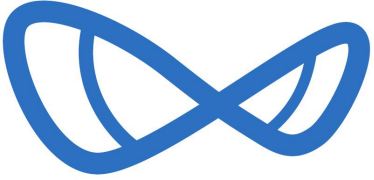




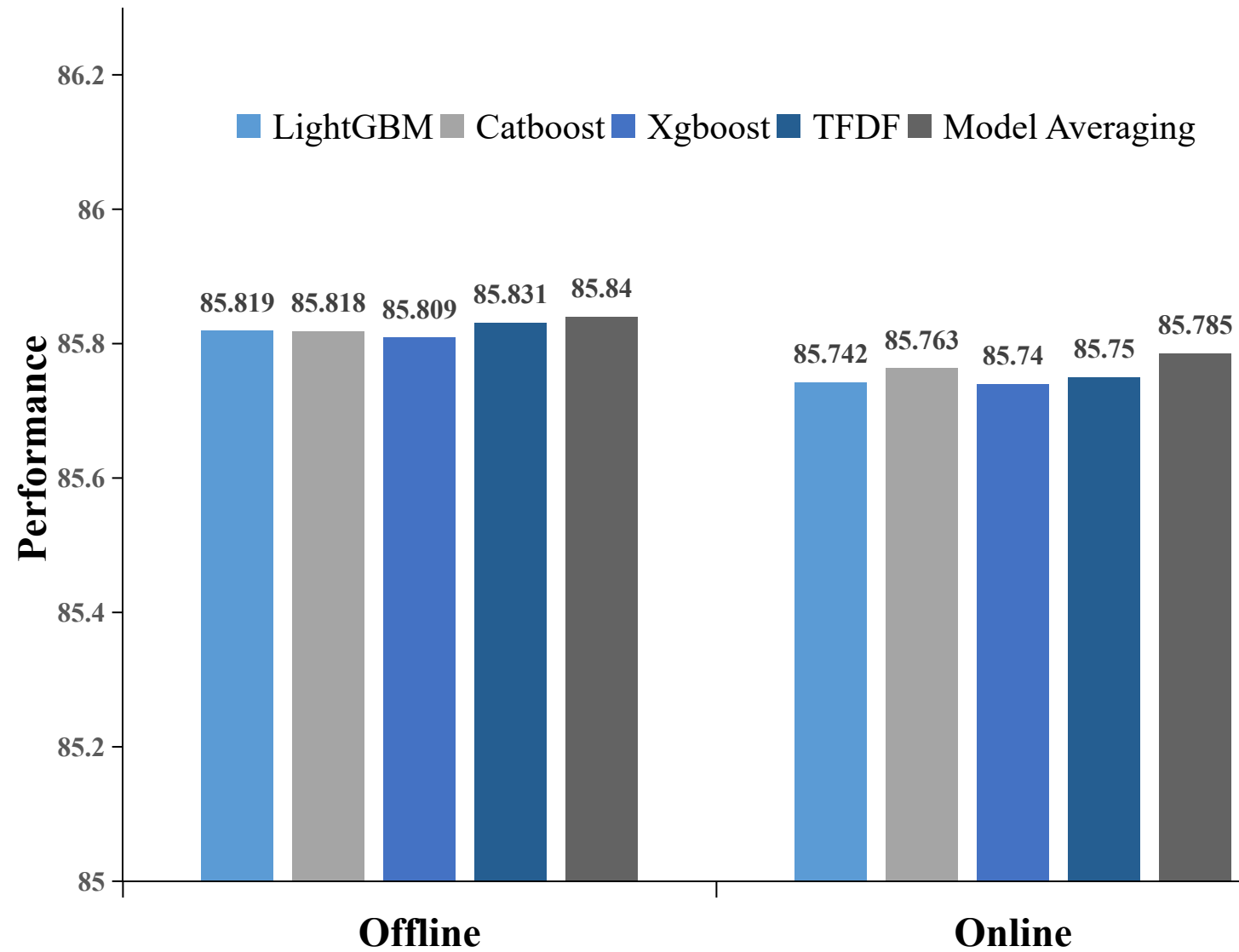
Post-processing

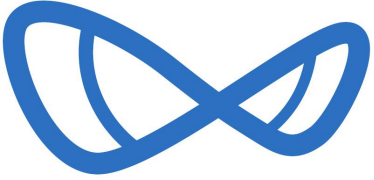
- Adjust the predictions by intervals

| Interval | Adjusted Prediction |
|-------------|---------------------|
| (0, 0.5) | 0 |
| (0.6, 1.4) | 1 |
| (1.55, 2.4) | 2 |
| (2.55, 3.4) | 3 |
| (3.55, 4.4) | 4 |
| (4.55, 5.2) | 5 |
| (5.55, 6.2) | 6 |

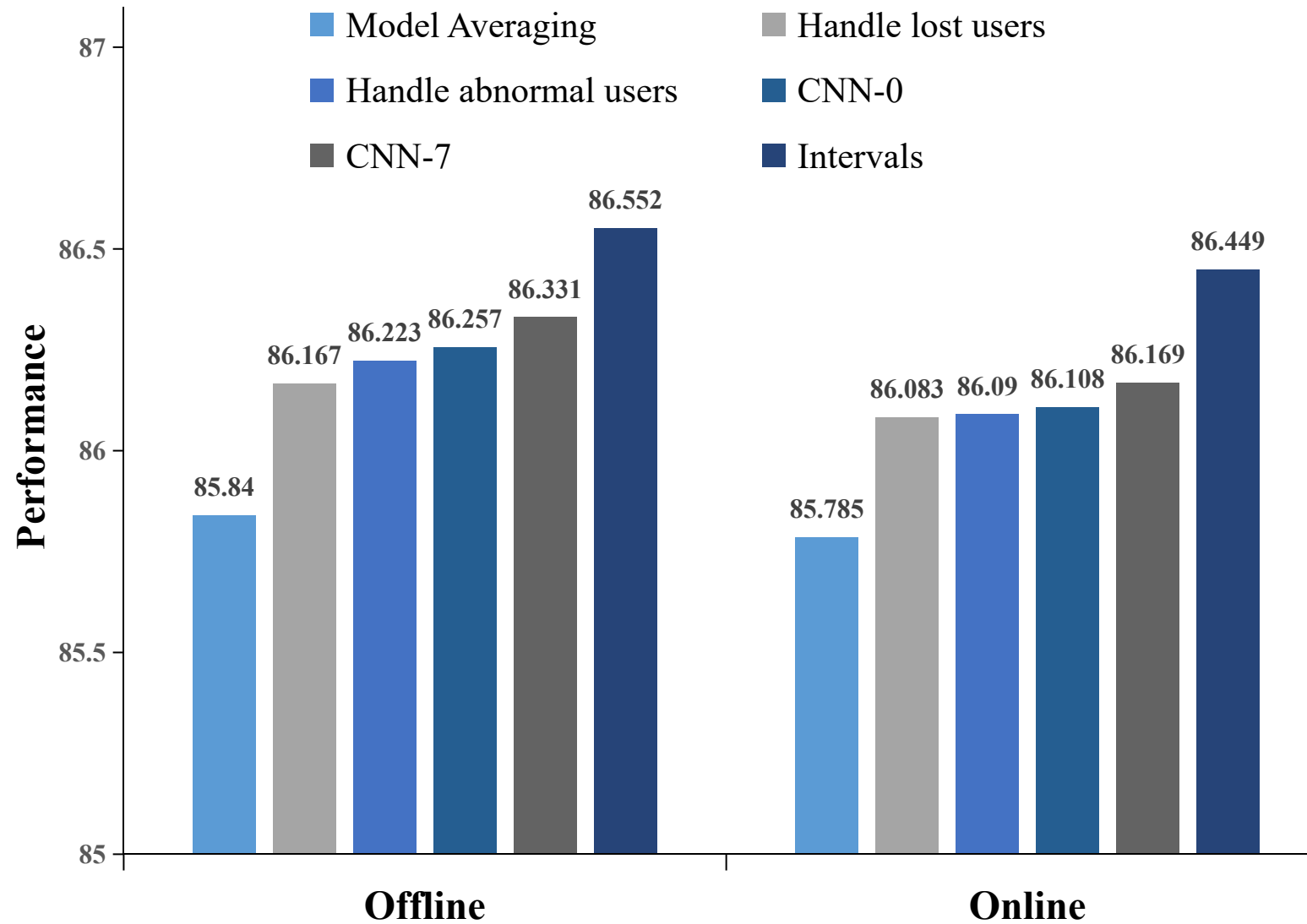


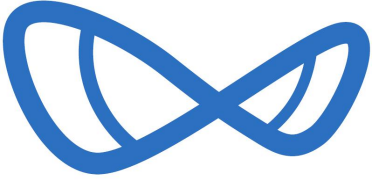
Performance





Performance





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Thank you !



If you would like to join us for a master's or doctoral degree, please contact the Founding Director [Prof. Xiaoquan Su](mailto:suxq@qdu.edu.cn) (suxq@qdu.edu.cn).