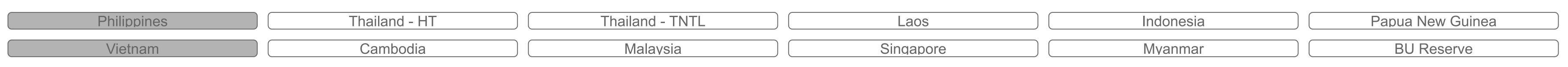


ASEAN Daily Sales Report - Volume Summary



52%

ALL

Select Date Here
20191124

V

Act Volume (UC K)

BIG

Philippines

Day-WTD-MTD MTD-QTD-YTD

1,562

-24%

	Daily			WTD			M ⁻	TD			Q	TD			Y	ΓD	
UC	% vs PY	% Cycling	UC	% vs PY	% Cycling	UC	% vs PY	% Cycling	Vol to Go (RE)	UC	% vs PY	% Cycling	Vol to Go (RE)	UC	% vs PY	% Cycling	Vol to Go (RE)
8	1095%	-98%	1,562	-24%	52%	1,562	-24%	52%	82,443	123,434	9%	1%	82,443	678,454	13%	-2%	82,443
			1,395	-25%	64%	1,395	-25%	64%	69,340	101,504	9%	-1%	69,340	556,815	13%	-6%	69,340
8	1095%	-92%	166	-20%	-6%	166	-20%	-6%	13,102	21,930	6%	15%	13,102	121,639	11%	16%	13,102

82,443

123,434

82,443

678,454

82,443

Volume To Go (K)		WTD			MTD			QTD			YTD	
Group	Vol to Go	% vs PY	% Cycling	Vol to Go	% vs PY	% Cycling	Vol to Go	% vs PY	% Cycling	Vol to Go	% vs PY	% Cycling
BIG	10,584	-14%	27%	83,486	9%	-5%	83,347	9%	-5%	83,416	9%	-5%
Philippines	8,816	-19%	30%	70,199	8%	-7%	70,080	8%	-7%	70,185	8%	-7%
Vietnam	1,768	32%	9%	13,287	14%	5%	13,267	14%	5%	13,231	13%	5%
Total	10,584	-14%	27%	83,486	9%	-5%	83,347	9%	-5%	83,416	9%	-5%

Latest Estimate (K)		WTD			MTD			QTD			YTD	
Group	LE	% vs PY	% Cycling	LE	% vs PY	% Cycling	LE	% vs PY	% Cycling	LE	% vs PY	% Cycling
BIG	12,146	-15%	-24%	85,047	11%	52%	206,781	10%	1%	761,870	13%	-2%
Philippines	10,211	-20%	-25%	71,594	10%	64%	171,584	10%	-1%	627,000	13%	-6%
Vietnam	1,935	25%	-20%	13,453	16%	-6%	35,197	10%	15%	134,870	12%	16%
Total	12,146	-15%	-24%	85,047	11%	52%	206,781	10%	1%	761,870	13%	-2%



ASEAN Daily Sales Report - Revenue Summary

 Philippines
 Thailand - HT
 Thailand - TNTL
 Laos
 Indonesia
 Papua New Guinea

 Vietnam
 Cambodia
 Malaysia
 Singapore
 Myanmar
 BU Reserve

Select Date Here
20191124

V

Day-WTD-MTD

MTD-QTD-YTD

ALL

Revenue (USD K)	Daily				WTD		MTD				
Group	NSR	% vs PY	% Cycling	NSR	% vs PY	% Cycling	NSR	% vs PY	% Cycling		
Non-BIG	584	28%	-49%	4,004	-6%	-5%	4,004	-6%	-5%		
Thailand	584	28%	-49%	3,971	-6%	-6%	3,971	-6%	-6%		
Laos				33	49%	109%	33	49%	109%		
BIG	19	1038%	-98%	4,580	-21%	46%	4,580	-21%	46%		
Philippines	0			3,788	-26%	69%	3,788	-26%	69%		
Vietnam	19	1038%	-95%	517	-24%	-25%	517	-24%	-25%		
Cambodia				245	2932%	-76%	245	2932%	-76%		
Malaysia				14	-25%	9%	14	-25%	9%		
Myanmar				15	-22%	-18%	15	-22%	-18%		
Total	603	32%	-54%	8,584	-15%	20%	8,584	-15%	20%		

NSR Per UC		Daily			WTD			MTD	
Group	NSR Per UC	% vs PY	% Cycling	NSR Per UC	% vs PY	% Cycling	NSR Per UC	% vs PY	% Cycling
Non-BIG	2.69	-19%	8%	2.30	-6%	-10%	2.30	-6%	-10%
Thailand	2.69	-19%	8%	3.18	3%	-3%	3.18	3%	-3%
Laos				2.29	-10%	-3%	2.29	-10%	-3%
BIG	2.32	-5%	-25%	2.74	-1%	-3%	2.74	-1%	-3%
Philippines	-Infinity			2.71	-1%	3%	2.71	-1%	3%
Vietnam	2.32	-5%	-38%	3.11	-5%	-20%	3.11	-5%	-20%
Cambodia				2.93	-15%	19%	2.93	-15%	19%
Malaysia				0.80	-1%	-4%	0.80	-1%	-4%
Myanmar				2.17	10%	28%	2.17	10%	28%
Total	2.68	-19%	6%	2.52	-5%	-5%	2.52	-5%	-5%



ASEAN Daily Sales Report - ASEAN Summary

Philippines	Thailand - HT	Thailand - TNTL	Laos	Indonesia	Papua New Guinea
Vietnam	Cambodia	Malaysia	Singapore	Myanmar	BU Reserve

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					WTD					MTD								
		Unit Cases			Net Sales Revenue		NSR Per UC		Unit Cases		Net Sales Revenue			NSR Per UC				
Group	UC	% vs PY	% Cycling	NSR	% vs PY	% Cycling	NSR Per UC	% vs PY	% Cycling	UC	% vs PY	% Cycling	NSR	% vs PY	% Cycling	NSR Per UC	% vs PY	% Cycling
Non-BIG	1,741	1%	5%	4,004	-6%	-5%	2.30	-6%	-10%	1,741	1%	5%	4,004	-6%	-5%	2.30	-6%	-10%
Thailand	1,250	-9%	-3%	3,971	-6%	-6%	3.18	3%	-3%	1,250	-9%	-3%	3,971	-6%	-6%	3.18	3%	-3%
Laos	14	65%	116%	33	49%	109%	2.29	-10%	-3%	14	65%	116%	33	49%	109%	2.29	-10%	-3%
Indonesia	476	35%	59%							476	35%	59%						
BIG	1,671	-20%	50%	4,580	-21%	46%	2.74	-1%	-3%	1,671	-20%	50%	4,580	-21%	46%	2.74	-1%	-3%
Philippines	1,395	-25%	64%	3,788	-26%	69%	2.71	-1%	3%	1,395	-25%	64%	3,788	-26%	69%	2.71	-1%	3%
Vietnam	166	-20%	-6%	517	-24%	-25%	3.11	-5%	-20%	166	-20%	-6%	517	-24%	-25%	3.11	-5%	-20%
Cambodia	84	3471%	-80%	245	2932%	-76%	2.93	-15%	19%	84	3471%	-80%	245	2932%	-76%	2.93	-15%	19%
Malaysia	18	-24%	14%	14	-25%	9%	0.80	-1%	-4%	18	-24%	14%	14	-25%	9%	0.80	-1%	-4%
Myanmar	7	-29%	-36%	15	-22%	-18%	2.17	10%	28%	7	-29%	-36%	15	-22%	-18%	2.17	10%	28%
Total	3,412	-11%	26%	8,584	-15%	20%	2.52	-5%	-5%	3,412	-11%	26%	8,584	-15%	20%	2.52	-5%	-5%

	QTD										YTD							
	Unit Cases Net Sales Revenue						NSR Per UC		Unit Cases		N	Net Sales Reven	ue	NSR Per UC				
Group	UC	% vs PY	% Cycling	NSR	% vs PY	% Cycling	NSR Per UC	% vs PY	% Cycling	UC	% vs PY	% Cycling	NSR	% vs PY	% Cycling	NSR Per UC	% vs PY	% Cycling
Non-BIG	101,527	4%	5%	327,092	6%	7%	3.22	2%	1%	606,489	10%	1%	1,877,494	11%	2%	3.10	0%	1%
Thailand	60,187	-1%	5%	197,876	3%	6%	3.29	4%	1%	381,555	10%	1%	1,168,648	10%	2%	3.06	-0%	1%
Laos	852	28%	33%	1,988	28%	23%	2.33	-0%	-8%	4,564	37%	22%	11,210	39%	15%	2.46	2%	-6%
Indonesia	35,641	10%	5%	97,843	9%	4%	2.75	-0%	-1%	192,621	8%	1%	530,345	8%	-1%	2.75	0%	-2%
Papua New Guinea	4,847	19%	10%	29,385	8%	20%	6.06	-9%	9%	27,749	25%	1%	167,292	22%	6%	6.03	-3%	5%
BIG	152,823	8%	2%	426,481	9%	3%	2.79	1%	1%	858,171	12%	-1%	2,354,688	15%	-0%	2.74	3%	1%
Philippines	101,504	9%	-1%	268,280	9%	-0%	2.64	-0%	1%	556,815	13%	-6%	1,458,669	17%	-6%	2.62	3%	-0%
Vietnam	21,930	6%	15%	74,035	8%	15%	3.38	2%	0%	121,639	11%	16%	385,143	10%	20%	3.17	-1%	3%
Cambodia	5,487	27%	19%	17,717	23%	29%	3.23	-3%	8%	34,741	39%	13%	112,033	38%	12%	3.22	-1%	-0%
Malaysia	11,983	-7%	-1%	31,934	-3%	-4%	2.67	5%	-3%	77,952	-2%	4%	204,692	2%	2%	2.63	4%	-2%
Singapore	4,631	0%	0%	18,235	4%	-1%	3.94	4%	-1%	27,891	3%	-1%	108,613	6%	-1%	3.89	3%	-1%
Myanmar	7,288	9%	12%	16,279	28%	9%	2.23	17%	-3%	39,132	12%	5%	85,537	25%	7%	2.19	12%	2%
Total	254,349	6%	3%	753,573	7%	5%	2.96	1%	1%	1,464,660	11%	-0%	4,232,182	13%	0%	2.89	2%	1%



ASEAN Daily Sales Report - Driver and Dragger

Philippines	Thailand - HT	Thailand - TNTL	Laos	Indonesia	Papua New Guinea
Vietnam	Cambodia	Malaysia	Singapore	Myanmar	BU Reserve
Select Date Here					

Select Date Here

20191124

MTD

QTD

YTD

Drivers

Top 5 Drivers by Vol MTD

VOLUME

Country Brand	UC	vs PY ▼	% vs PY	% Cycling
Cambodia Coca-Cola	43	42	3483%	-81%
Indonesia Sprite	118	40	52%	45%
Thailand Packaged Water	323	37	13%	9%
Cambodia Packaged Water	35	35	6997%	-86%
Indonesia Packaged Water	78	20	36%	66%
Total	596	174	41%	18%

Drainers

Top 5 Drainers by Vol MTD

Country Brand	UC	vs PY	% vs PY	% Cycling
Philippines Coca-Cola	738	-165	-18%	65%
Philippines Packaged Water	145	-138	-49%	75%
Thailand Coca-Cola	554	-109	-16%	1%
Philippines Sprite	183	-86	-32%	106%
Philippines Fanta	240	-54	-18%	105%
Total	1,860	-552	-23%	47%

Top 5 Drivers by Rev MTD

REVENUE

Country Brand	NSR	vs PY ▼	% vs PY	% Cycling
Cambodia Coca-Cola	192	187	3679%	-79%
Thailand Sprite	375	50	17%	-22%
Thailand Packaged Water	334	33	12%	13%
Cambodia Packaged Water	31	30	2821%	-75%
Cambodia Fanta	14	13	1055%	89%
Total	947	314	55%	-11%

Top 5 Drainers by Rev MTD

Country Brand	NSR	vs PY	% vs PY	% Cycling
Philippines Coca-Cola	2,077	-589	-23%	65%
Philippines Sprite	570	-235	-30%	105%
Philippines Packaged Water	180	-224	-56%	60%
Thailand Coca-Cola	2,102	-192	-9%	-0%
Vietnam Coca-Cola	319	-182	-36%	-20%
Total	5,249	-1,422	-22%	30%



ASEAN Daily Sales Report - Volume Summary

	_							_	
Philippines) (Thailand - HT) (Thailand - TNTL	Laos	$) \ ($	Indonesia		Papua New Guinea
Vietnam		Cambodia		Malaysia	Singapore		Myanmar		BU Reserve

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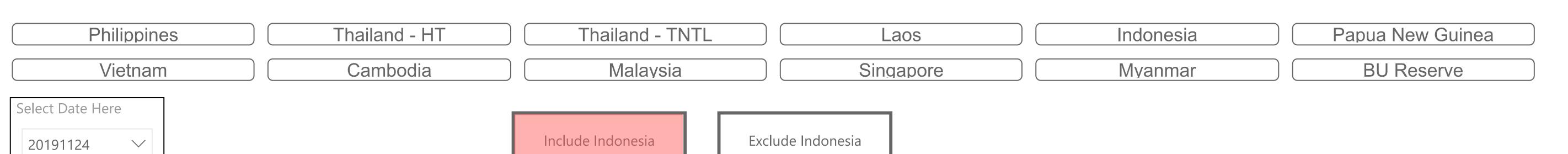
V

Veek / Day	UC	UC PY	UC Growth	UC Cycling	NSR	NSR PY	NSR Growth	NSR Cycling
Total								
Week / Day	UC	UC PY	UC Growth	UC Cycling	NSR	NSR PY	NSR Growth	NSR Cycling
	UC 7,361	UC PY 28,457	UC Growth -74%	UC Cycling 24%	NSR 18,665	NSR PY 80,164	NSR Growth -78%	NSR Cycling 22%
20191201								
20191201 20191202		28,457		24%		80,164		22%
Week / Day 20191201 20191202 20191203 20191204		28,457 27,495		24%		80,164 79,559		22% 4%

	Week	Vo l Month	lume Quarter	Year	Week	Rev Month	/enue Quarter	Year
KPI Names								
KPI-To-Date	3,412	3,412	254,349	1,464,660	8,584	8,584	753,573	4,232,182
Volume-To-Go	23,935	174,210	174,173	174,115				
Latest Estimate	27,347	177,621	428,522	1,638,775				
Rolling Estimate		174,643	425,581	1,635,891				
BP Target		177,116	424,180	1,565,476				
% ADS Growth								
% To-Date vs. PY	-11%	-11%	6%	11%	-15%	-15%	7%	13%
% To-Go vs. PY	-3%	5%	5%	5%				
% LE vs. PY	-4%	8%	7%	11%				
% RE vs. PY		6%	6%	10%				
% BP vs. PY		7%	6%	6%				



ASEAN Daily Sales Report - Brand Summary



Category	UC	UC PY	% vs PY	% Cycling	NSR	NSR PY	% vs PY	% Cycling	NSR Per UC	NSR Per UC PY	% vs PY	% Cycling
Packaged Water	69	4	1680%	-93%	67	4	1318%	-91%	0.97	1.12	-20%	21%
Packaged Water	69	4	1680%	-93%	67	4	1318%	-91%	0.97	1.12	-20%	21%
Sparkling	151	126	20%	-51%	501	363	27%	-55%	3.32	2.88	6%	-9%
Sprite	19	7	163%	-75%	65	22	172%	-77%	3.32	2.94	4 %	-7 <mark>%</mark>
Fanta	46	37	26%	-5 <mark>1%</mark>	152	108	28%	-53%	3.28	2.95	2%	-5 <mark>%</mark>
Coca-Cola	84	81	4%	-45 <mark>%</mark>	278	227	12%	-5 <mark>0%</mark>	3.32	2.81	8%	-1 <mark>0%</mark>
Other Sparkling	1	1	1%	-78%	6	5	7%	-78%	6.49	5.61	<mark>6%</mark>	1%
Stills	5	8	-36%	-33%	35	51	-36%	-20%	6.69	6.20	-1%	20%
Dairy	0	0	8264%	-100%	2	0	10777%	-100%	6.35	4.88	30%	12%
Sports Drinks	0	0	833%	-97%	0	0	951%	-98%	3.38	3.00	13%	-37%
Tea	0	0	296%	-20%	0	0	299%	-29%	3.10	3.08	1%	-11%
Dairy-R&W	0				0				12.59			
Energy Drinks	0				0				6.42			
Enhanced Water Beverages		0		-92%		0		-93%		3.17		-5%
Juice	5	8	-41%	-14%	33	51	-41%	-11%	6.83	6.22	1%	4%
Total	225	138	63%	-57%	603	418	32%	-54%	2.68	3.03	-19%	6%

Category	UC ▼	UC PY	% vs PY	% Cycling	NSR	NSR PY	% vs PY	% Cycling	NSR Per UC	NSR Per UC PY	% vs PY	% Cycling
Sparkling	2,545	2,937	-13%	28%	7,628	8,403	-14%	22%	3.00	2.86	-1%	-5%
Coca-Cola	1,504	1,768	-15%	28 <mark>%</mark>	4,714	5,246	-15%	21%	3.14	2.97	0%	-6%
Fanta	588	663	-11%	23 <mark>%</mark>	1,782	1,856	-10%	21%	3.03	2.80	2%	-2%
Sprite	412	448	-8%	45%	991	1,112	-15%	43%	2.40	2.48	-8%	-1%
Other Sparkling	41	59	-31%	- <mark>15</mark> %	141	188	-29%	-20 <mark>%</mark>	3.46	3.20	2%	-6%
Packaged Water	622	661	-6%	31%	601	719	-21%	31%	0.97	1.09	-16%	0%
Packaged Water	622	661	-6%	31 <mark>%</mark>	601	719	-21%	31%	0.97	1.09	-16%	0%
Stills	245	234	5%	-4%	356	465	-26%	-18%	1.45	1.99	-30%	-14%
Теа	106	90	18%	88%	41	36	13%	-2%	0.39	0.40	-4%	-48%
Juice	86	95	-10%	11 <mark>%</mark>	213	325	-38%	14%	2.49	3.43	-31%	2%
Dairy	25	21	20%	-41%	57	65	-13%	-63%	2.26	3.09	-27%	-37%
Powder	24	23	4%	-66%	34	25	31%	-46%	1.40	1.09	26%	6 <mark>0%</mark>
Sports Drinks	4	5	-26%	-10%	8	13	-39%	-26%	2.21	2.63	-17%	-18%
Enhanced Water Beverages	0	0	99%	-93%	1	0	123%	-91%	3.93	3.41	12%	3 <mark>3%</mark>
Energy Drinks	0				1				6.46			
Dairy-R&W	0				0				13.36			
Total	3,412	3,832	-11%	26%	8,584	9,587	-15%	20%	2.52	2.50	-5%	-5%

Category	U C	UC PY	% vs PY	% Cycling	NSR	NSR PY	% vs PY	% Cycling	NSR Per UC	NSR Per UC PY	% vs PY	% Cycling
Sparkling	2,545	2,937	-13%	28%	7,628	8,403	-14%	22%	3.00	2.86	-1%	-5%
Coca-Cola	1,504	1,768	-15%	28 <mark>%</mark>	4,714	5,246	-15%	21%	3.14	2.97	0%	-6%
Fanta	588	663	-11%	23 <mark>%</mark>	1,782	1,856	-10%	21%	3.03	2.80	2%	-2%
Sprite	412	448	-8%	45%	991	1,112	-15%	43%	2.40	2.48	-8%	-1%
Other Sparkling	41	59	-31%	-15%	141	188	-29%	-20 <mark>%</mark>	3.46	3.20	2%	-6%
Packaged Water	622	661	-6%	31%	601	719	-21%	31%	0.97	1.09	-16%	0%
Packaged Water	622	661	-6%	31 <mark>%</mark>	601	719	-21%	31%	0.97	1.09	-16%	0%
tills	245	234	5%	-4%	356	465	-26%	-18%	1.45	1.99	-30%	-14%
Tea	106	90	18%	88%	41	36	13%	-2%	0.39	0.40	-4%	-48%
Juice	86	95	-10%	11 <mark>%</mark>	213	325	-38%	14%	2.49	3.43	-31%	2%
Dairy	25	21	20%	-41%	57	65	-13%	-63%	2.26	3.09	-27%	-37%
Powder	24	23	4%	-66%	34	25	31%	-46%	1.40	1.09	26%	60%
Sports Drinks	4	5	-26%	-10%	8	13	-39%	-2 <mark>6%</mark>	2.21	2.63	-17%	-18%
Enhanced Water Beverages	0	0	99%	-93%	1	0	123%	-91%	3.93	3.41	12%	33%
Energy Drinks	0				1				6.46			
Dairy-R&W	0				0				13.36			
- Total	3,412	3,832	-11%	26%	8,584	9,587	-15%	20%	2.52	2.50	-5%	-5%

				Sa	les Stati	stics By	QTD					
Category	U C U C	UC PY	% vs PY	% Cycling	NSR	NSR PY	% vs PY	% Cycling	NSR Per UC	NSR Per UC PY	% vs PY	% Cycling
Sparkling	191,522	179,197	7%	5%	632,598	556,709	9%	6%	3.30	3.11	2%	1%
Coca-Cola	113,259	104,154	9%	5%	363,127	316,201	11%	5%	3.21	3.04	2%	1%
Fanta	40,042	37,393	7%	7%	117,248	103,254	8%	10%	2.93	2.76	1%	2%
Sprite	32,125	30,476	5%	9%	133,636	117,293	8%	8%	4.16	3.85	3%	-1%
Other Sparkling	6,095	7,174	-15%	-6%	18,587	19,962	-10%	-9%	3.05	2.78	6%	-3%
Packaged Water	41,246	38,343	8%	9%	49,496	44,586	6%	5%	1.20	1.16	-1%	-4%
Packaged Water	41,246	38,343	8%	9%	49,496	44,586	6%	5%	1.20	1.16	-1%	-4%
Stills	21,581	22,600	-5%	-16%	71,479	73,033	-6%	-5%	3.31	3.23	-2%	13%
Tea	8,865	8,708	2%	4%	23,668	23,235	-3%	2%	2.67	2.67	-4%	-2%
Juice	7,171	7,418	-3%	-10%	25,898	27,641	-11%	-14%	3.61	3.73	-8%	-5%
Dairy	2,669	2,796	-5%	25%	15,538	15,933	-5%	26%	5.82	5.70	-1%	1%
Powder	2,228	2,611	-15%	-60%	3,158	3,086	-2%	-37%	1.42	1.18	15%	59%
Sports Drinks	426	520	-18%	-18 <mark>%</mark>	1,502	1,850	-21%	-19%	3.53	3.56	-3%	-0%
Enhanced Water Beverages	88	92	-4%	-69%	750	806	-7%	-34%	8.48	8.74	-3%	112%
Energy Drinks	58				372				6.45			
Dairy-R&W	32				223				7.01			
Coffee	29	430	-93%	5%	200	189	6%	-13%	6.96	0.44	1482%	-17%
Other Stills	15	26	-4 <mark>2</mark> %	-15%	169	293	-42%	-14%	11.35	11.45	-0%	2%
Total	254,349	240,140	6%	3%	753,573	674,328	7%	5%	2.96	2.81	1%	1%

				Sa	les Statis	stics By \	YTD					
Category	UC ▼	UC PY	% vs PY	% Cycling	NSR	NSR PY	% vs PY	% Cycling	NSR Per UC	NSR Per UC PY	% vs PY	% Cycling
Sparkling	1,113,737	987,016	13%	1%	3,553,113	3,085,264	15%	2%	3.19	3.13	2%	1%
Coca-Cola	645,652	565,129	15%	1%	2,004,866	1,721,877	16%	2%	3.11	3.05	2%	1%
Fanta	244,370	212,923	15%	0%	674,294	574,594	16%	2%	2.76	2.70	1%	2%
Sprite	185,246	169,286	10%	5%	758,665	674,206	13%	3%	4.10	3.98	3%	-2%
Other Sparkling	38,469	39,678	-3%	-16%	115,288	114,587	4%	-16%	3.00	2.89	7%	1%
Packaged Water	233,102	210,860	11%	9%	276,094	247,543	11%	1%	1.18	1.17	0%	-8%
Packaged Water	233,102	210,860	11%	9%	276,094	247,543	11%	1%	1.18	1.17	0%	-8%
Stills	117,821	122,341	-3%	-18%	402,974	414,947	-2%	-7%	3.42	3.39	1%	12%
Tea	46,266	45,985	1%	3%	127,435	129,239	-0%	1%	2.75	2.81	-1%	-3%
Juice	39,439	41,275	-4%	-6%	147,893	160,342	-8%	-12%	3.75	3.88	-4%	-7%
Dairy	16,697	15,989	5%	14%	93,408	92,556	2%	15%	5.59	5.79	-2%	1%
Powder	10,572	12,401	-14%	-67%	14,926	12,259	21%	-57%	1.41	0.99	41%	31%
Sports Drinks	2,637	3,356	-2 <mark>1%</mark>	-20%	9,300	12,220	-23%	-24%	3.53	3.64	-2%	-4%
Coffee	1,087	2,351	-54%	14%	922	1,144	-18%	-14%	0.85	0.49	77%	-24%
Enhanced Water Beverages	599	855	-30%	-49%	4,962	5,767	-12%	-30%	8.28	6.75	26%	39%
Energy Drinks	262				1,659				6.34			
Dairy-R&W	182				1,550				8.51			
Other Stills	80	129	-37%	-33%	920	1,419	-33%	-36%	11.43	11.00	7%	-5%
Total	1,464,660	1,320,217	11%	-0%	4,232,182	3,747,754	13%	0%	2.89	2.84	2%	1%



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ASEAN Daily Sales Report - Top 10 Pack with ST

Philippines	Thailand - HT	Thailand - TNTL	Laos	Indonesia	Papua New Guinea
Vietnam	Cambodia	Malaysia	Singapore	Myanmar	BU Reserve

					Sales St	atistics	By Daily						
Cat Pack	Serve Type	U C U C	UC PY	% vs PY	% Cycling	NSR	NSR PY	% vs PY	% Cycling	NSR Per UC	NSR Per UC PY	% vs PY	% Cycling
Sparkling 1500ml PET	Multiple Serve	69	45	54%	-3%	206	114	65%	-8%	2.98	2.54	7%	-5%
Sparkling 1250ml PET	Multiple Serve	40	48	-17%	-56%	134	138	-11%	-56%	3.33	2.85	7%	1%
Packaged Water 1500ml PET	Multiple Serve	38	2	2172%	-94%	32	2	1792%	-93%	0.84	0.92	-17%	17%
Packaged Water 550ml PET	Single Serve	29	2	1449%	-91%	33	2	1190%	-90%	1.11	1.21	-17%	15%
Sparkling 520ml Cup (Imputed)	Single Serve	21	18	14%	-19%	49	42	6%	-22%	2.36	2.32	-7%	-4%
Sparkling 325ml CAN	Single Serve	9	6	45%	-4 <mark>4</mark> %	59	35	54%	-44%	6.39	5.47	7%	0%
Stills 335ml PET	Single Serve	4	3	47%	-35 <mark>%</mark>	29	18	49%	-36%	6.91	6.22	1%	-1%
Sparkling 500ml PET	Single Serve	3	4	-18%	12%	15	16	-15%	10%	4.69	4.17	3%	-2%
Sparkling 2000ml PET	Multiple Serve	2	2	30%	-4 <mark>5%</mark>	7	5	33%	-47%	2.83	2.52	3%	-4%
Sparkling 450ml PET	Single Serve	2	0	109944%	-100%	8	0	40524%	-100%	5.05	12.50	-63%	243%
Total		218	130	67%	-52%	571	372	40%	-48%	2.62	2.86	-16%	8%
Multiple Serve		150	97	54%	-50%	378	259	33%	-46%	2.53	2.67	-13 <mark>%</mark>	8%
Single Serve		76	41	86%	-68%	225	158	31%	-64%	2.97	3.88	-30%	12%
Total		225	138	63%	-57%	603	418	32%	-54%	2.68	3.03	-19%	6%

					Sales St	atistics	By WTD						
Cat Pack	Serve Type	UC	UC PY	% vs PY	% Cycling	NSR	NSR PY	% vs PY	% Cycling	NSR Per UC	NSR Per UC PY	% vs PY	% Cycling
Sparkling 1500ml PET	Multiple Serve	390	528	-26%	170%	1,084	1,467	-29%	207%	2.78	2.78	-4%	14%
Sparkling 1250ml PET	Multiple Serve	256	345	-26%	-14%	844	972	-20%	-15%	3.30	2.82	7%	-0%
Sparkling 520ml Cup (Imputed)	Single Serve	239	269	-11%	9%	463	771	-42%	5%	1.94	2.86	-35%	-4%
Packaged Water 1500ml PET	Multiple Serve	187	140	33%	10%	150	107	31%	5%	0.80	0.76	-2%	-5%
Packaged Water 550ml PET	Single Serve	182	154	18%	8%	212	168	15%	17%	1.17	1.09	-2%	8%
Sparkling 1000ml Returnable Glass Bottle	Multiple Serve	179	246	-27%	126%	442	520	-18%	104%	2.47	2.11	13%	-10%
Sparkling 750ml Returnable Glass Bottle	Multiple Serve	169	163	4%	32%	392	325	17%	30%	2.33	2.00	13%	-2%
Sparkling 300ml PET	Single Serve	155	198	-22%	102%	563	678	-19%	104%	3.64	3.42	4%	1%
Sparkling 422ml Returnable Glass Bottle	Single Serve	140	140	-0%	23%	418	385	-1%	23%	2.99	2.75	-0%	0%
Sparkling 390ml PET	Single Serve	124	103	2 <mark>0%</mark>	11%	23	32	-28%	-41%	0.19	0.31	-40%	-47%
Total		2,019	2,286	-12%	38%	4,590	5,425	-20%	43%	2.27	2.37	-9%	3%
Single Serve		2,047	2,124	-4%	16%	5,345	5,744	-12%	9%	2.61	2.70	-8%	-6%
Multiple Serve		1,364	1,707	-20%	41%	3,239	3,843	-20%	41%	2.37	2.25	-0%	0%
Total		3,412	3,832	-11%	26%	8,584	9,587	-15%	20%	2.52	2.50	-5%	-5%

Cat Pack	Serve Type	UC	UC PY	% vs PY	% Cycling	NSR	NSR PY	% vs PY	% Cycling	NSR Per UC	NSR Per UC PY	% vs PY	% Cycling
Sparkling 1500ml PET	Multiple Serve	390	528	-26%	170%	1,084	1,467	-29 <mark>%</mark>	207%	2.78	2.78	-4%	14%
Sparkling 1250ml PET	Multiple Serve	256	345	-26%	-14%	844	972	-20%	-15%	3.30	2.82	7%	-0%
Sparkling 520ml Cup (Imputed)	Single Serve	239	269	-11%	9%	463	771	-42%	5%	1.94	2.86	-35%	-4%
Packaged Water 1500ml PET	Multiple Serve	187	140	33%	10%	150	107	31%	5%	0.80	0.76	-2%	-5%
Packaged Water 550ml PET	Single Serve	182	154	18%	8%	212	168	15%	17%	1.17	1.09	-2%	8%
Sparkling 1000ml Returnable Glass Bottle	Multiple Serve	179	246	-27%	126%	442	520	-18%	104%	2.47	2.11	13%	-10%
Sparkling 750ml Returnable Glass Bottle	Multiple Serve	169	163	4%	32%	392	325	17%	30%	2.33	2.00	13%	-2%
Sparkling 300ml PET	Single Serve	155	198	-2 2%	102%	563	678	-19%	104%	3.64	3.42	4%	1%
Sparkling 422ml Returnable Glass Bottle	Single Serve	140	140	-0%	23%	418	385	-1%	23%	2.99	2.75	-0%	0%
Sparkling 390ml PET	Single Serve	124	103	2 <mark>0%</mark>	11%	23	32	-28%	-41%	0.19	0.31	-40%	-47%
Total		2,019	2,286	-12%	38%	4,590	5,425	-20%	43%	2.27	2.37	-9%	3%
Single Serve		2,047	2,124	-4%	16%	5,345	5,744	-12%	9%	2.61	2.70	-8%	-6%
Multiple Serve		1,364	1,707	-20%	41%	3,239	3,843	-20%	41%	2.37	2.25	-0%	0%
Total		3,412	3,832	-11%	26%	8,584	9,587	-15%	20%	2.52	2.50	-5%	-5%

					Sales S	Statistics	s By QTD						
Cat Pack	Serve Type	U C	UC PY	% vs PY	% Cycling	NSR	NSR PY	% vs PY	% Cycling	NSR Per UC	NSR Per UC PY	% vs PY	% Cycling
Sparkling 1500ml PET	Multiple Serve	28,458	26,816	6%	45%	83,942	74,909	8%	62%	2.95	2.79	1%	12%
Sparkling 520ml Cup (Imputed)	Single Serve	15,203	14,201	7%	-5%	31,112	32,535	-9%	-21%	2.05	2.29	-15%	-17%
Sparkling 1250ml PET	Multiple Serve	14,873	16,338	-9%	3%	45,819	44,624	-4%	4%	3.08	2.73	5%	1%
Sparkling 1000ml Returnable Glass Bottle	Multiple Serve	14,605	13,953	5%	3%	35,742	30,238	13%	-3%	2.45	2.17	8%	-6%
Sparkling 300ml PET	Single Serve	11,370	10,199	11%	7%	41,028	34,698	14%	7%	3.61	3.40	2%	-0%
Sparkling 390ml PET	Single Serve	11,095	9,508	17%	6%	32,415	26,717	15%	11%	2.92	2.81	-1%	5%
Sparkling 750ml Returnable Glass Bottle	Multiple Serve	10,438	9,553	9%	12%	23,990	20,210	14%	20%	2.30	2.12	4%	7%
Sparkling 330ml Sleek CAN	Single Serve	10,050	8,782	14%	28%	48,794	41,450	18%	25%	4.85	4.72	3%	-2 <mark>%</mark>
Packaged Water 1500ml PET	Multiple Serve	8,634	7,458	16%	5%	7,600	6,161	17%	5%	0.88	0.83	1%	0%
Packaged Water 550ml PET	Single Serve	8,452	7,810	8%	-2%	10,010	8,587	8%	7%	1.18	1.10	0%	9%
Total		133,179	124,617	7%	11%	360,452	320,128	8%	14%	2.71	2.57	1%	2%
Single Serve		161,176	151,892	6%	5%	526,168	473,612	7%	6%	3.26	3.12	1%	1%
Multiple Serve		93,172	88,248	6%	1%	227,399	200,716	8%	2%	2.44	2.27	2%	1%
Unassigned		2				6				3.51			
Total		254,349	240,140	6%	3%	753,573	674,328	7%	5%	2.96	2.81	1%	1%

					Sales S	Statistics	By YTD						
Cat Pack	Serve Type	UC	UC PY	% vs PY	% Cycling	NSR	NSR PY	% vs PY	% Cycling	NSR Per UC	NSR Per UC PY	% vs PY	% Cycling
Sparkling 1500ml PET	Multiple Serve	171,008	125,749	36%	16%	486,093	333,765	46%	25%	2.84	2.65	7%	8%
Sparkling 1250ml PET	Multiple Serve	106,963	93,482	15%	2%	305,788	257,358	17%	1%	2.86	2.75	2%	-1%
Sparkling 1000ml Returnable Glass Bottle	Multiple Serve	85,513	76,092	13%	-4%	205,429	176,278	16%	-4%	2.40	2.32	3%	-0%
Sparkling 520ml Cup (Imputed)	Single Serve	84,690	81,622	4%	-4%	169,182	163,289	3%	-30%	2.00	2.00	-1%	-28%
Sparkling 300ml PET	Single Serve	63,187	51,916	22%	2%	225,264	184,790	21%	<mark>8</mark> %	3.57	3.56	-1%	5%
Sparkling 750ml Returnable Glass Bottle	Multiple Serve	59,707	47,361	26%	-2%	138,201	107,445	28%	<mark>13</mark> %	2.31	2.27	1%	15%
Sparkling 390ml PET	Single Serve	57,690	51,824	12%	-6%	166,419	147,604	13%	-1%	2.88	2.85	2%	5%
Packaged Water 1500ml PET	Multiple Serve	52,735	42,032	26%	9%	45,690	35,282	28%	<mark>7</mark> %	0.87	0.84	2%	-2%
Sparkling 330ml Sleek CAN	Single Serve	49,321	40,764	21%	50%	229,924	192,814	2 1%	49%	4.66	4.73	-0%	-1%
Packaged Water 550ml PET	Single Serve	46,301	45,602	2%	2%	53,497	50,450	4%	6 %	1.16	1.11	2%	4%
Total		777,113	656,444	19%	4%	2,025,487	1,649,075	22%	5%	2.61	2.51	3%	1%
Single Serve		896,175	819,447	10%	-0%	2,875,036	2,583,410	12%	0%	3.21	3.15	2%	1%
Multiple Serve		568,483	500,771	14%	-0%	1,357,139	1,164,344	16%	1%	2.39	2.33	2%	1%
Unassigned		2				6				3.52			
Total		1,464,660	1,320,217	11%	-0%	4,232,182	3,747,754	13%	0%	2.89	2.84	2%	1%



ASEAN Daily Sales Report - Top 10 Pack with PT

Philippines	Thailand - HT	Thailand - TNTL	Laos	Indonesia	Papua New Guinea
Vietnam	Cambodia	Malaysia	Singapore	Myanmar	BU Reserve

Cat Pack	Pack Type	UC	UC PY	% vs PY	% Cycling	NSR	NSR PY	% vs PY	% Cycling	NSR Per UC	NSR Per UC PY	% vs PY	% Cycling
		-			<u> </u>							<u>.</u>	4
Sparkling 1500ml PET	PET	69	45	54%	-3%	206	114	65%	-8%	2.98	2.54	7%	-5%
Sparkling 1250ml PET	PET	40	48	-17%	-56%	134	138	-11%	- <mark>56%</mark>	3.33	2.85	7%	1%
Packaged Water 1500ml PET	PET	38	2	2172%	-94%	32	2	1792%	-93%	0.84	0.92	-17%	17%
Packaged Water 550ml PET	PET	29	2	1449%	-91%	33	2	1190%	-90%	1.11	1.21	-17%	15%
Sparkling 520ml Cup (Imputed)	520ml Cup (Imputed)	21	18	14%	-19%	49	42	6%	-22%	2.36	2.32	-7%	-4%
Sparkling 325ml CAN	CAN	9	6	45%	-4 <mark>4</mark> %	59	35	54%	-44%	6.39	5.47	7%	0%
Stills 335ml PET	PET	4	3	47%	-35 <mark>%</mark>	29	18	49%	-36 <mark>%</mark>	6.91	6.22	1%	-1%
Sparkling 500ml PET	PET	3	4	-18%	12%	15	16	-15%	10%	4.69	4.17	3%	-2%
Sparkling 2000ml PET	PET	2	2	30%	-4 <mark>5</mark> %	7	5	33%	-4 <mark>7%</mark>	2.83	2.52	3%	-4%
Sparkling 450ml PET Total	PET	2 218	0	109944% 67%	-100% -52%	571	372	40524% 40%	-100% -48%	5.05 2.62	12.50 2.86	-63% - 16 %	243%
		191	106	80%	-60%	471	297	45%	-58%	2.46	2.80	-19%	5%
PET				1.40/	-19%	49	42	6%	-22%	2.36	2.32	-7%	-4%
PET 520ml Cup (Imputed)		21	18	14%	1070			i					
		21 11	18 7	51%	-50%	73	42	59%	-50%	6.42	5.60	5%	-0%
520ml Cup (Imputed)								59% 1023%	- <mark>50%</mark> -98%	6.42 4.54	5.60 4.44	5% 2%	-0% -7%
520ml Cup (Imputed) CAN			7	51%	-50%	73							
520ml Cup (Imputed) CAN Sleek CAN		11 1	7 0	51% 997%	-50% -98%	73	42 1	1023%	-98%	4.54	4.44	2%	-7%
520ml Cup (Imputed) CAN Sleek CAN Non-Returnable Glass Bottle		11 1 0	7 0 6	51% 997% -93%	-50% -98% 26%	73	42 1	1023% -92%	-98% 25%	4.54 7.76	4.44 6.16	2%	-7% -1%

				S	ales Stat	istics By	WTD						
Cat Pack	Pack Type	U C	UC PY	% vs PY	% Cycling	NSR	NSR PY	% vs PY	% Cycling	NSR Per UC	NSR Per UC PY	% vs PY	% Cycling
Sparkling 1500ml PET	PET	390	528	-26%	170%	1,084	1,467	-29%	207%	2.78	2.78	-4%	14%
Sparkling 1250ml PET	PET	256	345	-26%	-14%	844	972	-20%	-15%	3.30	2.82	7%	-0%
Sparkling 520ml Cup (Imputed)	520ml Cup (Imputed)	239	269	-11%	9%	463	771	-42%	5%	1.94	2.86	-35%	-4%
Packaged Water 1500ml PET	PET	187	140	3 <mark>3%</mark>	10%	150	107	31%	5%	0.80	0.76	-2%	-5%
Packaged Water 550ml PET	PET	182	154	18%	8%	212	168	15%	17%	1.17	1.09	-2%	8%
Sparkling 1000ml Returnable Glass Bottle	Returnable Glass Bottle	179	246	-27%	126%	442	520	-18%	104%	2.47	2.11	13%	-10%
Sparkling 750ml Returnable Glass Bottle	Returnable Glass Bottle	169	163	4%	32%	392	325	17%	30%	2.33	2.00	13%	-2%
Sparkling 300ml PET	PET	155	198	-2 2%	102%	563	678	-19%	104%	3.64	3.42	4%	1%
Sparkling 422ml Returnable Glass Bottle	Returnable Glass Bottle	140	140	-0%	23%	418	385	-1%	23%	2.99	2.75	-0%	0%
Sparkling 390ml PET	PET	124	103	2 <mark>0%</mark>	11%	23	32	-28%	-41%	0.19	0.31	-40%	-47%
Total		2,019	2,286	-12%	38%	4,590	5,425	-20%	43%	2.27	2.37	-9%	3%
PET		2,082	2,340	-11%	22%	5,014	5,586	-1 <mark>5%</mark>	2 <mark>0%</mark>	2.41	2.39	-5 <mark>%</mark>	-1%
Returnable Glass Bottle		749	883	-15 <mark>%</mark>	64%	1,886	1,963	-8%	50%	2.52	2.22	8%	-9%
520ml Cup (Imputed)		254	284	-10%	8%	480	792	-42%	4%	1.89	2.79	-35%	-3%
CAN		122	118	3%	20%	591	600	-8%	19%	4.86	5.09	-11%	-1%
Sleek CAN		91	86	5%	-27%	439	399	10%	-32%	4.84	4.62	5%	-7%
CUP (Ready To Drink)		43	36	19%	829%								
BRK		29	23	26%	33%	84	73	11%	27%	2.93	3.22	-11%	-4%
Powder BAG		18	15	17%	-42%	25	17	43%	-1%	1.41	1.13	22%	72%
237ml Cup (Imputed)		17	24	-30%	-51%	15	22	-32%	-38%	0.90	0.90	-3%	25%
Non-Returnable Glass Bottle		7	22	-68%	35%	49	134	-66%	31%	7.03	6.22	4%	-3%
Total		3,412	3,832	-11%	26%	8,584	9,587	-15%	20%	2.52	2.50	-5%	-5%

					Sales Stat	tistics By	y MTD						
Cat Pack	Pack Type	U C	UC PY	% vs PY	% Cycling	NSR	NSR PY	% vs PY	% Cycling	NSR Per UC	NSR Per UC PY	% vs PY	% Cycling
Sparkling 1500ml PET	PET	390	528	-26%	170%	1,084	1,467	-29%	207%	2.78	2.78	-4%	14%
Sparkling 1250ml PET	PET	256	345	-26%	-14%	844	972	-20%	-15%	3.30	2.82	7%	-0%
Sparkling 520ml Cup (Imputed)	520ml Cup (Imputed)	239	269	-11%	9%	463	771	-42%	5%	1.94	2.86	-35%	-4%
Packaged Water 1500ml PET	PET	187	140	33%	10%	150	107	31%	5%	0.80	0.76	-2%	-5%
Packaged Water 550ml PET	PET	182	154	18%	8%	212	168	15%	17%	1.17	1.09	-2%	8%
Sparkling 1000ml Returnable Glass Bottle	Returnable Glass Bottle	179	246	-2 7%	126%	442	520	-18%	104%	2.47	2.11	13%	-10%
Sparkling 750ml Returnable Glass Bottle	Returnable Glass Bottle	169	163	4%	32%	392	325	17%	30%	2.33	2.00	13%	-2%
Sparkling 300ml PET	PET	155	198	-2 2%	102%	563	678	-19%	104%	3.64	3.42	4%	1%
Sparkling 422ml Returnable Glass Bottle	Returnable Glass Bottle	140	140	-0%	23%	418	385	-1%	23%	2.99	2.75	-0%	0%
Sparkling 390ml PET	PET	124	103	2 <mark>0%</mark>	11%	23	32	-28%	-41%	0.19	0.31	-40%	-47%
Total		2,019	2,286	-12%	38%	4,590	5,425	-20%	43%	2.27	2.37	-9%	3%
												_	i
PET		2,082	2,340	-11%	22%	5,014	5,586	-1 <mark>5%</mark>	20%	2.41	2.39	-5 <mark>%</mark>	-1%
Returnable Glass Bottle		749	883	-15 <mark>%</mark>	64%	1,886	1,963	-8%	50%	2.52	2.22	8%	-9%
520ml Cup (Imputed)		254	284	-10%	8%	480	792	-42%	4%	1.89	2.79	-35%	-3%
CAN		122	118	3%	20%	591	600	-8 <mark>%</mark>	19%	4.86	5.09	-11%	-1%
Sleek CAN		91	86	5%	-27%	439	399	10%	-32%	4.84	4.62	5%	-7%
CUP (Ready To Drink)		43	36	19%	829%								
BRK		29	23	26%	33%	84	73	11%	27%	2.93	3.22	-11%	-4%
Powder BAG		18	15	17%	-42%	25	17	43%	-1%	1.41	1.13	22%	72%
237ml Cup (Imputed)		17	24	-30%	-51%	15	22	-32%	-38%	0.90	0.90	-3%	25%
Non-Returnable Glass Bottle		/	22	-68%	35%	49	134	-66%	31%	7.03	6.22	4%	-3%
Total		3,412	3,832	-11%	26%	8,584	9,587	-15%	20%	2.52	2.50	-5%	-5%

					Sales Sta	atistics E	By QTD						
Cat Pack	Pack Type	U C	UC PY	% vs PY	% Cycling	NSR	NSR PY	% vs PY	% Cycling	NSR Per UC	NSR Per UC PY	% vs PY	% Cycling
Sparkling 1500ml PET	PET	28,458	26,816	6%	45%	83,942	74,909	8%	62%	2.95	2.79	1%	12%
Sparkling 520ml Cup (Imputed)	520ml Cup (Imputed)	15,203	14,201	7%	-5%	31,112	32,535	-9%	-21%	2.05	2.29	-15%	-17%
Sparkling 1250ml PET	PET	14,873	16,338	-9%	3%	45,819	44,624	-4%	4%	3.08	2.73	5%	1%
Sparkling 1000ml Returnable Glass Bottle	Returnable Glass Bottle	14,605	13,953	5 %	3%	35,742	30,238	13%	-3%	2.45	2.17	8%	-6%
Sparkling 300ml PET	PET	11,370	10,199	11%	7%	41,028	34,698	14%	7%	3.61	3.40	2%	-0%
Sparkling 390ml PET	PET	11,095	9,508	17%	6%	32,415	26,717	15%	11%	2.92	2.81	-1%	5%
Sparkling 750ml Returnable Glass Bottle	Returnable Glass Bottle	10,438	9,553	9%	12%	23,990	20,210	14%	20%	2.30	2.12	4%	7%
Sparkling 330ml Sleek CAN	Sleek CAN	10,050	8,782	14%	28%	48,794	41,450	18%	25%	4.85	4.72	3%	-2 <mark>%</mark>
Packaged Water 1500ml PET	PET	8,634	7,458	16%	5%	7,600	6,161	17%	5%	0.88	0.83	1%	0%
Packaged Water 550ml PET	PET	8,452	7,810	8%	-2%	10,010	8,587	8%	7%	1.18	1.10	0%	9%
Total		133,179	124,617	7%	11%	360,452	320,128	8%	14%	2.71	2.57	1%	2%
PET		151,398	143,583	5%	4%	431,960	385,225	7%	5%	2.85	2.68	1%	1%
Returnable Glass Bottle		52,254	48,629	7%	9%	130,644	111,886	11%	5%	2.50	2.30	3%	-4%
520ml Cup (Imputed)		17,150	16,019	7%	-4%	34,704	36,349	-8%	-20%	2.02	2.27	-14%	-17%
Sleek CAN		13,586	12,279	11%	22%	68,039	59,059	15%	19%	5.01	4.81	4%	-3%
CAN		11,374	10,617	7%	11%	68,733	63,467	6%	15%	6.04	5.98	-1%	4%
CUP (Ready To Drink)		3,080	2,613	18%	1%	5,041	3,921	20%	3%	1.64	1.50	2%	2%
BRK		1,831	1,463	25%	16%	7,141	5,548	23%	33%	3.90	3.79	-2%	15%
Powder BAG		1,655	1,858	-11%	17%	2,373	2,250	1%	63%	1.43	1.21	14%	39%
237ml Cup (Imputed)		1,378	1,740	-21%	-72%	1,374	1,602	-18%	-64%	1.00	0.92	4%	25%
Non-Returnable Glass Bottle		454	725	-3 <mark>7</mark> %	-14%	3,180	4,576	-35 <mark>%</mark>	-14%	7.01	6.31	3%	0%
Jug		172	193	-11%	0%	290	323	-10%	-3%	1.68	1.67	0%	-3%
177ml Cup (Imputed)		16	420	-96%	5%	88	121	-28%	-12%	5.57	0.29	1827%	-16%
Unassigned		2				6				3.51			
Total		254,349	240,140	6%	3%	753,573	674,328	7%	5%	2.96	2.81	1%	1%

					Sales Sta	atistics E	By YTD						
Cat Pack	Pack Type	U C	UC PY	% vs PY	% Cycling	NSR	NSR PY	% vs PY	% Cycling	NSR Per UC	NSR Per UC PY	% vs PY	% Cycling
Sparkling 1500ml PET	PET	171,008	125,749	36%	16%	486,093	333,765	46%	25%	2.84	2.65	7%	8%
Sparkling 1250ml PET	PET	106,963	93,482	15%	2%	305,788	257,358	17%	1%	2.86	2.75	2%	-1%
Sparkling 1000ml Returnable Glass Bottle	Returnable Glass Bottle	85,513	76,092	13%	-4%	205,429	176,278	16%	-4%	2.40	2.32	3%	-0%
parkling 520ml Cup (Imputed)	520ml Cup (Imputed)	84,690	81,622	4%	-4%	169,182	163,289	3%	30%	2.00	2.00	-1%	-28%
parkling 300ml PET	PET	63,187	51,916	22%	2%	225,264	184,790	21%	<mark>8</mark> %	3.57	3.56	-1%	5%
parkling 750ml Returnable Glass Bottle	Returnable Glass Bottle	59,707	47,361	26%	-2%	138,201	107,445	28%	<mark>13</mark> %	2.31	2.27	1%	15%
parkling 390ml PET	PET	57,690	51,824	12%	-6%	166,419	147,604	13%	-1%	2.88	2.85	2%	5%
ackaged Water 1500ml PET	PET	52,735	42,032	26%	9%	45,690	35,282	28%	7 %	0.87	0.84	2%	-2%
parkling 330ml Sleek CAN	Sleek CAN	49,321	40,764	21%	50%	229,924	192,814	21%	49%	4.66	4.73	-0%	-1%
ackaged Water 550ml PET	PET	46,301	45,602	2%	2%	53,497	50,450	4%	6 %	1.16	1.11	2%	4%
otal		777,113	656,444	19%	4%	2,025,487	1,649,075	22%	5%	2.61	2.51	3%	1%
PET		891,284	802,048	11%	3%	2,472,362	2,184,691	13%	3%	2.77	2.72	1%	0%
Returnable Glass Bottle		297,695	258,626	15%	-5%	738,752	629,528	16%	-6%	2.48	2.43	1%	-1%
520ml Cup (Imputed)		95,093	91,760	4%	-2%	188,717	182,961	3%	-29%	1.98	1.99	-1%	-27%
Sleek CAN		70,441	61,283	15%	57%	341,086	299,560	16%	54%	4.84	4.89	0%	-1%
CAN		65,371	59,585	10%	-12%	386,840	352,104	12%	-8%	5.92	5.91	2%	4%
CUP (Ready To Drink)		14,142	12,951	10%	-7%	23,268	20,841	11%	-3%	1.65	1.61	2%	5%
BRK		10,005	7,568	33%	90%	38,906	29,032	33%	115%	3.89	3.84	1%	13%
237ml Cup (Imputed)		7,740	12,087	-36%	-66%	7,416	9,284	-20%	-65%	0.96	0.77	24%	3%
Powder BAG		7,580	6,259	21%	-27%	10,882	7,216	50%	-3%	1.44	1.15	23%	33%
Non-Returnable Glass Bottle		3,247	4,665	-30%	- <mark>17</mark> %	21,712	29,926	-29%	-17%	6.69	6.41	1%	-1%
177ml Cup (Imputed)		1,030	2,306	-55%	14%	506	744	-31%	-16%	0.49	0.32	55%	-26%
ug		1,027	1,080	-5%	-6%	1,721	1,866	-6%	-10%	1.68	1.73	-1%	-4%
Jnassigned		2			-	6				3.52			
Aluminum Bottle		2	0	-1315228%	-100%	8	1	553%	-63%	4.56	-9,439.56	-100%	-1696009%
Pouch							0				-Infinity		
Total		1,464,660	1,320,217	11%	-0%	4,232,182	3,747,754	13%	0%	2.89	2.84	2%	1%



ASEAN Daily Sales Report - By Date

Philippines	Thailand - HT	Thailand - TNTL	Laos	Indonesia	Papua New Guinea
Vietnam	Cambodia	Malaysia	Singapore	Myanmar	BU Reserve

Week / Day	UC	UC PY	UC Growth	UC Cycling	NSR	NSR PY	NSR Growth	NSR Cycling
20191201	7,361	28,457	-74%	24%	18,665	80,164	-78%	22%
20191123	3,186	3,694	-14%	36%	7,981	9,169	-17%	29%
20191124	225	138	63%	-57%	603	418	32%	-54%
20191125	3,950	4,230	-7%	28%	10,081	10,144	-5%	27%
20191126		4,763		20%		11,488		21%
20191127		4,965		18%		11,796		18%
20191128		5,057		8%		11,785		-31%
20191129		5,610		52%		25,364		89%
20191202		27,495		4%		79,559		4%
20191130		3,256		-7%		11,791		48%
20191201		60		-67%		221		-62%
20191202		4,033		-0%		9,031		-11%
20191203		4,404		7%		10,585		2%
20191204		5,535		24%		13,405		27%
20191205		4,863		-1%		11,386		-4%
20191206		5,344		3%		23,140		-7%
20191203		31,240		5%		91,289		6%
20191207		4,613		24%		11,002		22%
20191208		188		-45%		571		-39%
20191209		4,737		-5%		11,540		-2%
20191210		5,060		8%		12,027		1%
20191211		5,322		1%		12,698		2%
20191212		5,715		8%		14,341		12%
20191213		5,605		4%		29,111		7%
20191204		33,233		1%		99,911		2%
20191214		4,413		5%		11,014		12%
20191215		385		75%		1,102		81%
20191216		5,642		5%		14,207		16%
20191217		5,279		4%		13,196		12%
20191218		5,672		-1%		13,735		-2%
20191219		5,666		-2%		13,410		-1%
20191220		6,176		-4%		33,248		-8%
20191205		44,796		-13%		131,670		-8%
20191221		4,944		5%		11,872		7%
20191222		340		12%		933		-15%
20191223		6,002		259%		13,304		163%
20191224		2,008		-68%		5,868		-61%
20191225		5,447		-16%		13,523		-8%
20191226		6,412		-11%		15,647		-3%
Total	7,361	165,220	-96%	2%	18,665	482,593	-96%	3%