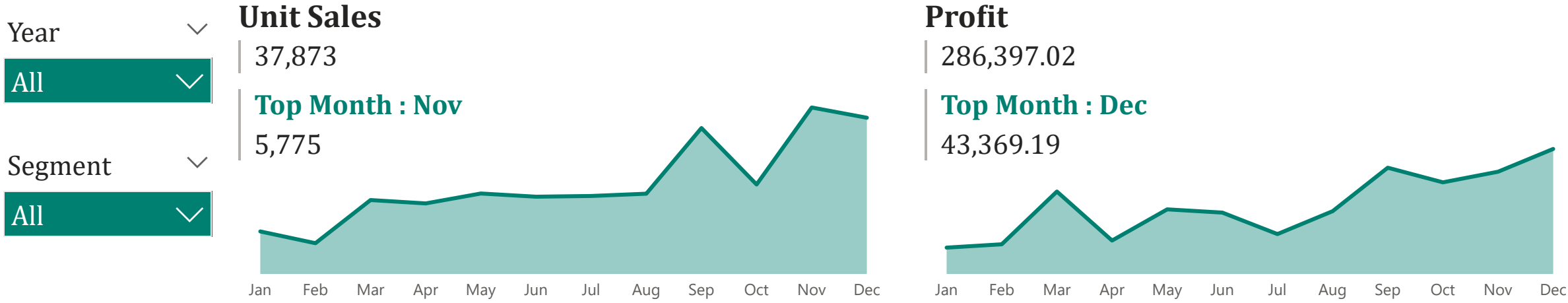


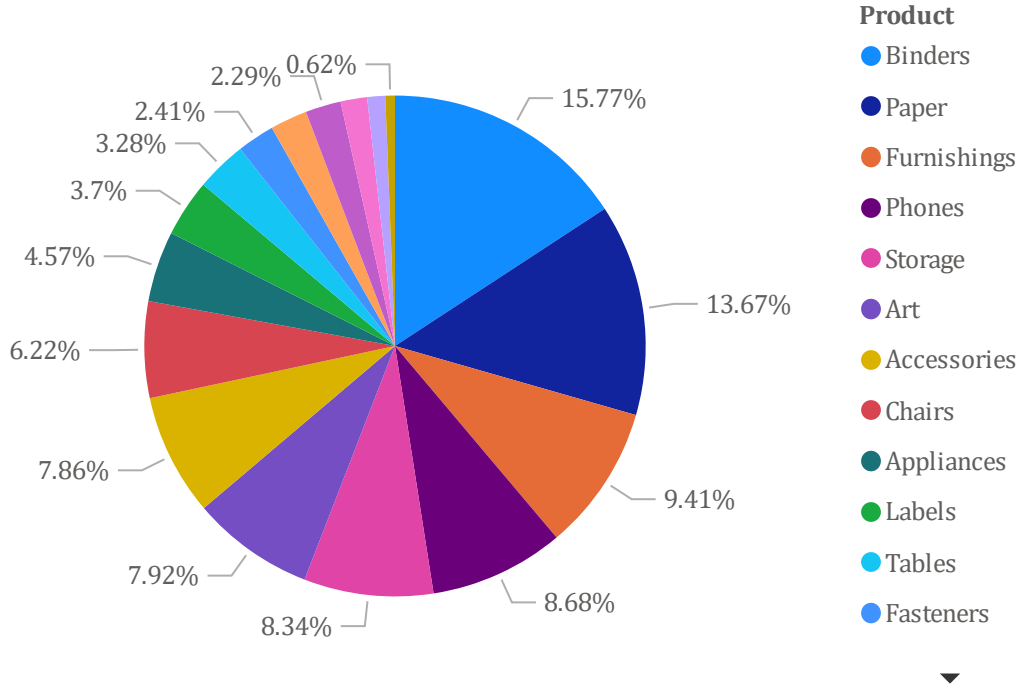
# Business Performance Dashboard



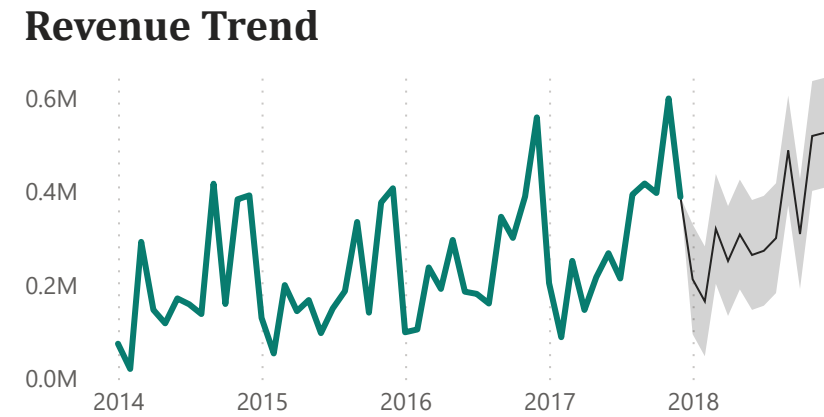
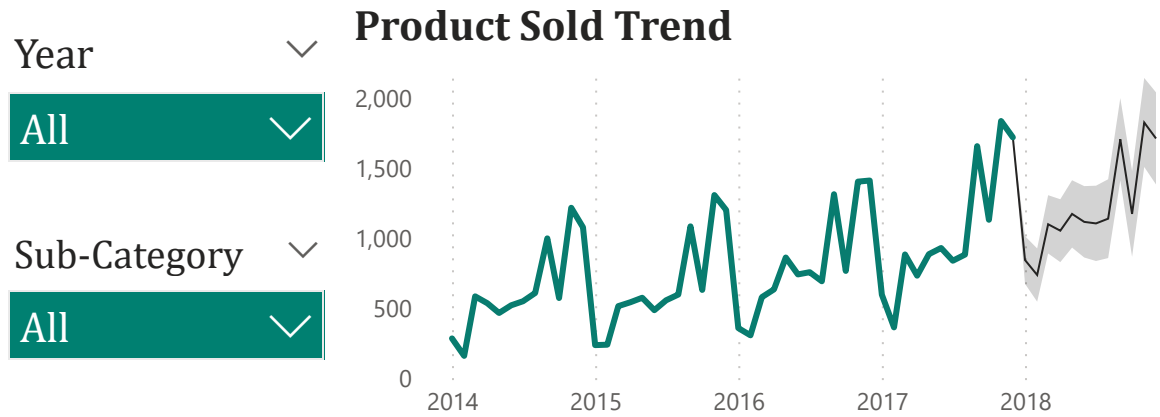
## Financial Performance

Product	Quantity	Revenue	Profit	GPM (%)
Accessories	2,976	878,922.52	41,936.64	4.77%
Appliances	1,729	547,368.45	18,138.01	3.31%
Art	3,000	136,021.11	6,527.79	4.80%
Binders	5,974	1,013,454.13	30,221.76	2.98%
Bookcases	868	597,826.12	-3,472.56	-0.58%
Chairs	2,356	1,662,757.97	26,590.17	1.60%
Copiers	234	657,721.17	55,617.82	8.46%
Envelopes	906	74,179.35	6,964.18	9.39%
Fasteners	914	17,057.79	949.52	5.57%
Furnishings	3,563	454,116.81	13,059.14	2.88%
Labels	1,400	70,634.76	5,546.25	7.85%
Machines	440	914,789.88	3,384.76	0.37%
Paper	5,178	389,404.41	34,053.57	8.75%
Phones	3,289	1,628,827.96	44,515.73	2.73%
Storage	3,158	1,099,229.48	21,278.83	1.94%
Supplies	647	201,235.83	-1,189.10	-0.59%
Tables	1,241	1,144,514.33	-17,725.48	-1.55%
Total	37,873	11,488,062.07	286,397.02	2.49%

## Contribution - Product



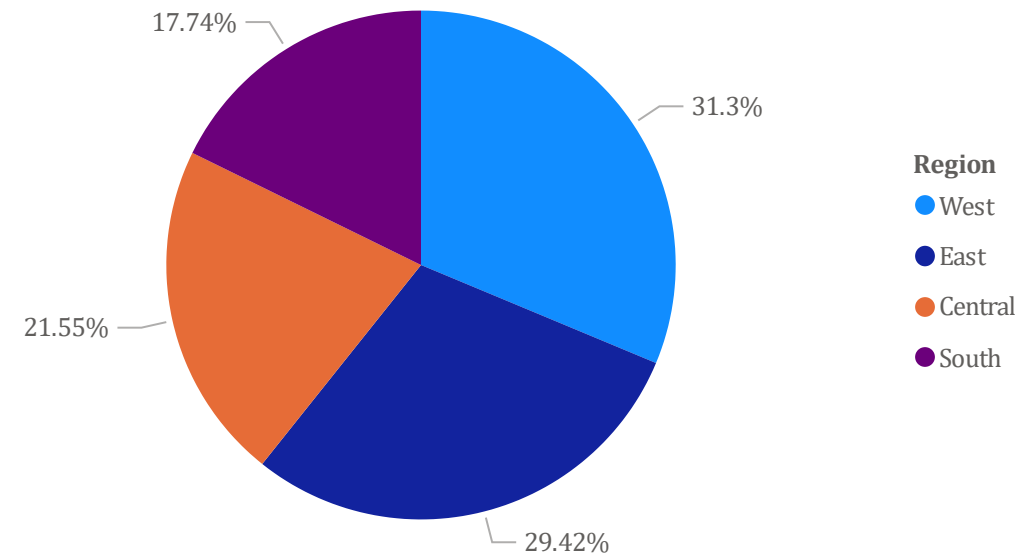
# Business Performance Dashboard



## Financial Performance

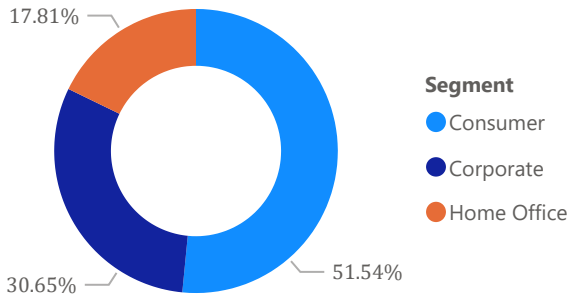
Year	Quarter	Quantity	Revenue	Profit	GPM (%)
2014	Qtr 1	1,028	385,656.89	3,811.23	0.99%
2014	Qtr 2	1,523	434,927.02	11,204.07	2.58%
2014	Qtr 3	2,159	712,982.48	12,804.72	1.80%
2014	Qtr 4	2,871	934,717.34	21,723.95	2.32%
2015	Qtr 1	990	381,822.24	9,264.94	2.43%
2015	Qtr 2	1,604	407,572.86	12,190.92	2.99%
2015	Qtr 3	2,241	671,049.65	16,853.62	2.51%
2015	Qtr 4	3,144	924,456.64	23,309.12	2.52%
2016	Qtr 1	1,243	440,087.11	11,441.37	2.60%
2016	Qtr 2	2,240	673,184.99	16,390.34	2.43%
2016	Qtr 3	2,767	686,892.30	15,823.60	2.30%
2016	Qtr 4	3,587	1,249,892.96	38,139.86	3.05%
2017	Qtr 1	1,845	543,120.29	23,506.20	4.33%
2017	Qtr 2	2,551	630,641.86	15,499.21	2.46%
2017	Qtr 3	3,384	1,025,205.62	26,985.13	2.63%
2017	Qtr 4	4,696	1,385,851.82	27,448.73	1.98%
Total		37,873	11,488,062.07	286,397.02	2.49%

## Revenue by Region



## Quantity by Segment

Friday, January 03, 2014



## Revenue by Segment

Friday, January 03, 2014

