# Yahoo's losing battle against Google

Since Google's IPO in April 2004, its revenue and profit have grown to overshadow Yahoo's. In addition, Google is catching up to Yahoo in the number of unique visitors to its sites. In December 2006, Yahoo sites registered 131 million unique visitors to Google's 113 million. In December 2007, that gap had narrowed to 137 million for Yahoo compared with 133 million for Google.

## Yahoo's history

### 1994

February: Yahoo is founded 1996

April 12: Yahoo's **IPO** 

#### 2000

Jan. 3: Yahoo stock closes at \$118.75, an all-time high June 26: Yahoo announces its first deal with Google Oct. 23: Google announces its AdWords advertising system

### 2001

May 1: Terry Semel joins Yahoo as chairman and chief executive; Yahoo's stock price (adjusted for splits) is \$8.65 Sept. 26: Yahoo's stock closes at \$4.05 (this will prove to be the low), a 97 percent drop from the peak November:

Yahoo begins

using Overture

for paid search

SOURCES: Bloomberg; SEC filings; Nielsen Online

### 2002

Dec. 23: Yahoo announces it will buy Inktomi's Websearch business for \$235 million

#### 2003

July 14: Yahoo announces it will buy Overture for \$1.6 billion

### 2004

Feb. 16: Yahoo unveils its own search engine

### 2006

Fourth quarter: Yahoo begins to move advertisers to its new advertising software, known as Panama

### 2007

February: Microsoft **CEO Steve Ballmer** said he received a letter from Terry Semel declining to negotiate an acquisition April 13: Google announces it will acquire DoubleClick for \$3.1 billion

May 18: Microsoft announces it will buy aQuantive for \$6 billion

April 30: Yahoo announces it will buy Right Media for \$680 million June 18: Jerry Yang announces he is

replacing Terry

Semel as CEO

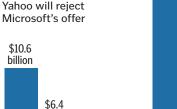
### 2008

Jan. 31: Semel steps down from his post as chairman of the board of directors; Ballmer sends a letter to Roy Bostock, the new chairman, offering to buy Yahoo for \$31 a share

Feb. 1: Microsoft announces its bid for Yahoo, which is billion



billion



\$3.1

billion

2006

\$751

million

#### **Google outpaces Yahoo** Net profit Sales \$6.1 billion \$5.3 Google Yahoo Google Yahoo billion \$3.6 \$3.2 billion billion \$1.9 \$1.5 \$1.6 \$1.5 billion billion billion \$840 billion \$399 \$106 \$238 million million million million 2003 2004 2005

SAN JOSE MERCURY NEWS VIA McCLATCHY-TRIBUNE

Yahoo's declining

share of searches

Google Yahoo Google Yahoo

\$7.0

billion

\$4.2

billion

\$660

million

43.1%

21.7%

Dec. 2004

\$16.6

billion

56.3%

17.7%

Dec. 2007