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Overview



- Introduction
- Theoretical Backgrounds
- The concept of the ideas competition
- Implementing the Ideas competition
- Participants' behavior, motivation and trust
- Conclusions, managerial implications and future research

Idea Competition: An Event of Crowdsourcing



- Invent new business idea
- Business/ Individual network expand
- Identify customer wants and needs
- Explore new area of business
- Encourage team works

Group idea is better then individual idea



Collective brains at work can result in a much better idea in solving anything like :

- a. Calculation of any problem.
- b. Time Management.
- c. Gain in knowledge and development of skills.

Close to open innovation



- The increased availability and mobility of skilled technology workers.
- The expansion of the venture capital market.
- External options for unused technologies (sitting on the development shelf).
- The increase supply of highly capable external suppliers.

Building trust is important



Trust has been defined from several scientific perspectives – e.g., sociology, philosophy, sociopsychology and economics.

- Interpersonal Trust
- System Trust
- Dispositional Trust

Virtual community key components



- People
- Shared purpose
- Policies
- Computer System

Framework For Idea Competition





Example of Idea competitions for students



- IBM: Global Innovation Jam
- Idea Crossing: Innovation Challenge
- Initiative D21 (Siemens): Vision2Market
- Microsoft: Imagine Cup
- Motorola: Motofwrd
- ThyssenKrupp: Formula Student Germany
- Unternehmertum: Innovation Competition

SAPien: Online Tool



- Idea Competition
 - MySAPiens (Submitted idea)
 - Community (Review & Comment idea)
 - Communication (Chat, discussion)
 - Imprint (More particulars about the competition)



Thank You!!