

Fakhreddin Khiati



With over 8 years of expertise in the luxury and consulting sectors, specializing in Supply Chain and process design, I have actively participated in various supply chain projects.

Dynamic, optimistic, authentic, and professional, I also hold a double master's degree in management obtained from the Louvain School of Management and in Communication & PR from the Catholic University of Louvain.

Contact

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Montreal, Quebec, Canada

Career History

Hermès

Supply Planner | March 2018 - September 2023



Responsibilities:

- Collect and Maintain forecasting tools (FMF): in charge of the forecast's consolidation.
- In charge of the roll out of the forecasts into the markets and responsible of the needed adjustments to the allocated forecasts
- Analyze data (sales monitoring, trends, deviations, etc.) with relevance to improve the quality of forecasts and recommend budget adjustments when needed.
- Manage new product launches/shutdowns in collaboration with the global sales, marketing, and supply teams.
- Monitor the availability of adequate stocks to meet customer demand.
- Identify and anticipate the risks of disruption to protect the customer service rate (performance indicator: Fill Rate).
- In charge of STOs and PO/SO creation
- Define optimal inventory levels and implement safety stock measures to ensure compliance.
- Prepare and monitor KPIs, identifying opportunities for performance improvement.
- Continuously seek improvement opportunities and take the initiative to propose and manage projects.

Key Achievements:

- Led successful documentation and enhancement of diverse operational processes, such as sales, inventory management, and registration, thereby fueling organizational efficiency and accuracy.
- Demonstrated expertise in leveraging tools like Process Maps/Flowcharts, SOPs, and RACI matrix to optimize operations and clarify role delineation.
- Oversaw the development and refinement of a suite of reporting tools, including YTD-YTG, Sales, POSM Consumption, Fill rate, and Leadtime reports, among others. These efforts contributed to a panoramic view of the business operations and informed strategic decisions.
- Engineered a novel POSM oversight system, instituting a monthly automated report by category for effective tracking of POSM consumption. This innovative strategy facilitated significant cost savings and this by allocating a specific budget for each category of POSM, marking a first-time achievement in 2021 of the company staying within budget.
- Designed and maintained a variety of operational tools to streamline processes, including ABC Classification for inventory control, a Stock allocation tool for managing supply-pressured references, a dispatch tracking system for Novelties, and an On Shelf Availability (OSA) tool for continuous product availability.
- Assisted in the advancement and support of the Power BI integration, contributing to the provision of actionable insights via interactive data visualizations and reports, there by bolstering data-informed decision-making throughout the organization.
- Spearheaded the initiation, management, and supervision of procedures related to product returns and destructions, ensuring compliance with company standards and regulatory guidelines.

Deloitte

Consultant | April 2016 – October 2017



Responsibilities:

- Define and implement enterprise, customer and operating model strategies, while measuring operation performance
- Transform the "heart of the business" and advise clients on leading practices, standardized procedures and tools for global operation
- Build models, policies, practices, and procedures for complex value chains
- Advise clients on how to gain competitive advantage, grow their business and achieve cost and margin targets
- Help clients innovate and transform their current business models and customer experiences by leveraging advanced analytics, digital, and cognitive technologies
- Manage workstreams on large-scale projects in a collaborative environment with client and Deloitte team members

Covered industries: Automotive, Health, Electronics, Construction, Telecommunication

Academic History

Louvain School of Management

Louvain, Belgium

Master's Degree in Management

2014-2016

The Catholic University of Louvain

Louvain, Belgium

Master of Communication and Public Relations

2012-2014

Algiers University III

Algiers, Algeria

Bachelor's Degree in Communication and Public Relations

2007-2011

Skills

- Navision
- Power BI
- M3
- Microsoft Office
- SAP
- Power Pivot

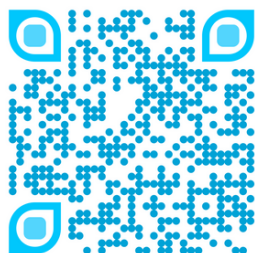
Languages

- English (Professional)
- French (Native)
- Arabic (Native)

References

References available upon request

Detailed resume



Portfolio

