## MSA 2024 Phase 2 - Part 2 Training and Evaluation

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In [ ]: !/opt/anaconda3/bin/python -m pip install joblib
        !/opt/anaconda3/bin/python -m pip install Cython
        !/opt/anaconda3/bin/python -m pip install pystan==2.19.1.1
        !/opt/anaconda3/bin/python -m pip install prophet
        !/opt/anaconda3/bin/python -m pip install xgboost
        !/opt/anaconda3/bin/python -m pip install keras
        !/opt/anaconda3/bin/python -m pip install tensorflow
        !/opt/anaconda3/bin/python -m pip install statsmodels
        from sklearn.linear model import LinearRegression, Ridge, Lasso
        from sklearn.tree import DecisionTreeRegressor
        from sklearn.ensemble import RandomForestRegressor
        from xgboost import XGBRegressor
        from keras.models import Sequential
        from keras.layers import Input,LSTM, Dense
        from statsmodels.tsa.arima.model import ARIMA
        from prophet import Prophet
        import tensorflow as tf
        import sklearn.metrics as skm
        from sklearn.model selection import train test split
        from sklearn.preprocessing import MinMaxScaler
```

## 1.Data normalization and definition of model evaluation indicators and model dictionaries

```
In []: # 归一化
# 需要归一化的列
columns_to_scale = ['Weekly_Sales', 'Temperature', 'Fuel_Price', 'CPI','Unemployment','Size']
# 初始化一个字典来存储每个周的归一化器
scalers = {}

for week, df in data_frames.items():
# 使用副本进行操作, 避免改变原始数据
df_scaled = df.copy()
```

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# 为每个周创建一个新的归一化器
            scaler = MinMaxScaler()
            df_scaled[columns_to_scale] = scaler.fit_transform(df_scaled[columns_to_scale])
            # 将归一化器存储在字典中
            scalers[week] = scaler
            # 更新归一化后的数据回字典
           data frames[week] = df scaled
            # 查看归一化数据
            print(f"Normalized data set for {week}:\n{df_scaled.head()}")
In []: # Define a function to calculate the metrics including MSE\MAE\RMSE\R-square
        def calculate_metrics(y_true,y_pred):
           mse=skm.mean squared error(y true,y pred)
           mae=skm.mean_absolute_error(y_true, y_pred)
            rmse=np.sqrt(mse)
            r2=skm.r2 score(y true, y pred)
            non_zero_idx = y_true != 0
           # Calculate MAPE
           mape = np.mean(np.abs((y_true[non_zero_idx] - y_pred[non_zero_idx]) / y_true[non_zero_idx])) * 100
            # Calculate SMAPE
            smape = 100 * np.mean(2 * np.abs(y_pred - y_true) / (np.abs(y_true) + np.abs(y_pred)))
           # Calculate MPE
           mpe = np.mean((y_true[non_zero_idx] - y_pred[non_zero_idx]) / y_true[non_zero_idx]) * 100
            return mse, mae, rmse, r2, mpe, mape, smape
In [ ]: # Create LSTM model
        def create_lstm_model(input shape):
           model = Sequential([
               Input(shape=input_shape),
               LSTM(50, activation='relu'),
                Dense(1)
            1)
           model.compile(optimizer='adam', loss='mean_squared_error')
```

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return model
        # Creat neural network model
        def create_nn_model(input_dim):
            model = Sequential()
            model.add(Dense(128, activation='relu', input_shape=(input_dim,)))
            model.add(Dense(64, activation='relu'))
            model.add(Dense(1))
            model.compile(optimizer='adam', loss='mean squared error')
            return model
In []: # Calculate the number of features for LSTM
        # Add some other needed features
        additional_features = ['Store', 'Dept', 'Type', 'IsHoliday']
        num_features = len(columns_to_scale) + len(additional_features)
        lstm model = create lstm model((1, num features))
In [ ]: # Define the models dictionary
        models = {
            'LR': LinearRegression(),
            'Ridge': Ridge(alpha=10.0),
            'Lasso': Lasso(alpha=0.1),
            'DT': DecisionTreeRegressor(max_depth=5, min_samples_split=50),
            'RF': RandomForestRegressor(n_estimators=200, max_depth=10, min_samples_split=10),
            'XGB': XGBRegressor(learning_rate=0.01, max_depth=10, n_estimators=500, subsample=0.8,colsample_bytree=0.8),
            'LSTM': create_lstm_model,
            'NN': create nn model
```

- 2. Load and split preprocessed data
- 3. Choose an algorithm
- 4. Train and test a model
- 5. Evaluate the model

```
In [ ]: from joblib import dump
        # 迭代每个DataFrame
        for week, df in data frames.items():
            # 获取当前周数、假设 week 格式为 'Weekly Sales Xw'
            current week = int(week.split(' ')[2][:-1])
            # 选择float64和int64类型的列
            numerical df = df.select dtypes(include=['float64', 'int64'])
            # 准备训练和测试数据
           if f'Weekly Sales {current week}w' in numerical df.columns:
                v = numerical df[f'Weekly Sales {current week}w']
                # 删除所有不相关的销售周和预测列
                columns to drop = [col for col in numerical df.columns if 'Weekly Sales ' in col or 'Mark' in col]
                X = numerical df.drop(columns=columns to drop)
                X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=0.3, random_state=101)
                print(f"Processing model for week {current_week}")
                # 训练模型并进行预测
                for model name, model in models.items():
                    # 为当前模型准备数据
                   X_train_next, X_test_next = X_train.copy(), X_test.copy()
                   if model name == 'LSTM':
                        # 重新初始化 LSTM 模型
                       lstm_model = model((1, X_train_next.shape[1]))
                       X train reshaped = X train next.values.reshape((-1, 1, X \text{ train next.shape}[1]))
                       X_test_reshaped = X_test_next.values.reshape((-1, 1, X_test_next.shape[1]))
                       lstm_model.fit(X_train_reshaped, y_train, epochs=50, verbose=0)
                       v train pred = lstm model.predict(X train reshaped).flatten()
                       v test pred = lstm model.predict(X test reshaped).flatten()
                       model_to_save = lstm model
                   elif model name == 'NN':
                        # 重新初始化 NN 模型
                       nn_model = model(X_train_next.shape[1])
                       nn_model.fit(X_train_next, y_train, epochs=50, verbose=0)
                       v train pred = nn model.predict(X train next).flatten()
                       y_test_pred = nn_model.predict(X_test_next).flatten()
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model to save = nn model
    else:
        model.fit(X train next, y train)
       v train pred = model.predict(X train next)
        v test pred = model.predict(X test next)
        model to save = model
    # 组合模型名和周数, 创建唯一的文件名
    filename = f'model {model name} {current week}w.joblib'
    # 保存模型到指定的文件
    dump(model to save, filename)
    # 计算并打印评估指标
    mse, mae, rmse, r2, mpe, smape, mape = calculate metrics(y train, y train pred)
    print(f"Week {current week}, Model {model name} - Training Metrics: MSE={mse:.2f}, MAE={mae:.2f}, RMSE=
   mse, mae, rmse, r2, mpe,smape, mape = calculate_metrics(y test, y test pred)
    print(f"Week {current week}, Model {model name} - Testing Metrics: MSE={mse:.2f}, MAE={mae:.2f}, RMSE={
# 更新 data frames 字典
data frames[week] = df
```

## 6. Summary

Data Selection and Preparation: The dataset was centered on the "w" store, where tables containing features, stores, and sales were merged to create a comprehensive dataset. Columns with high missing values, such as MarkDown1-5, were excluded to maintain data integrity. Data normalization was applied to standardize the range of variables, ensuring all features contributed equally to model performance. The dataset was split into training and testing sets, with a 70/30 split to balance model training and validation.

Choice of Algorithms: A diverse set of models was selected, including Linear Regression, Ridge, Lasso, Decision Tree, Random Forest, XGBoost, LSTM, Neural Network. These models cover a range of techniques from linear and regularized regression to tree-based and time-series forecasting, as well as deep learning. The selection aimed to explore different data patterns and relationships within the dataset. XGBoost was chosen for its efficiency and effectiveness in handling diverse data types.

Evaluation Metrics: The models were evaluated using metrics such as MSE, MAE, RMSE, R2, MPE, SMAPE, and MAPE. These metrics provided insights into model accuracy, error magnitude, and percentage errors, which are crucial for assessing forecast performance. SMAPE and MAPE were particularly relevant for financial forecasting, offering insights into the error proportions relative to actual values.

Training and Parameter Tuning: During initial training, some models showed signs of overfitting, indicated by discrepancies between training and testing metrics. To mitigate this, rigorous parameter tuning was conducted, particularly for XGBoost and neural networks. Adjustments to parameters like learning rate, tree depth, and the number of estimators were made to balance bias and variance, leading to improved model performance.

Model Saving and Selection: After training, each model was saved using joblib for future use. XGBoost emerged as the best-performing model, offering a strong balance between accuracy and computational efficiency. The final selection of XGBoost was based on its superior performance across multiple evaluation metrics.

Conclusion: This structured approach ensured the application of appropriate machine learning algorithms, leading to robust predictive models for sales forecasting. The thorough evaluation and refinement process, guided by multiple metrics, resulted in the selection of XGBoost as the most effective model, capable of generating reliable sales forecasts.