

# Estimation of Dynamic Causal Effects

In the 1983 movie *Trading Places*, the characters played by Dan Aykroyd and Eddie Murphy used inside information on how well Florida oranges had fared over the winter to make millions in the orange juice concentrate futures market, a market for contracts to buy or sell large quantities of orange juice concentrate at a specified price on a future date. In real life, traders in orange juice futures, in fact, do pay close attention to the weather in Florida: Freezes in Florida kill Florida oranges, the source of almost all frozen orange juice concentrate made in the United States, so its supply falls and the price rises. But precisely how much does the price rise when the weather in Florida turns sour? Does the price rise all at once, or are there delays; if so, for how long? These are questions that real-life traders in orange juice futures need to answer if they want to succeed.

This chapter takes up the problem of estimating the effect on  $Y$  now and in the future of a change in  $X$ —that is, the **dynamic causal effect** on  $Y$  of a change in  $X$ . What, for example, is the effect on the path of orange juice prices over time of a freezing spell in Florida? The starting point for modeling and estimating dynamic causal effects is the so-called distributed lag regression model, in which  $Y_t$  is expressed as a function of current and past values of  $X_t$ . Section 16.1 introduces the distributed lag model in the context of estimating the effect of cold weather in Florida on the price of orange juice concentrate over time. Section 16.2 takes a closer look at what, precisely, is meant by a dynamic causal effect.

One way to estimate dynamic causal effects is to estimate the coefficients of the distributed lag regression model using ordinary least squares (OLS). As discussed in Section 16.3, this estimator is consistent if the regression error has a conditional mean of 0 given current and past values of  $X$ , a condition that is referred to as exogeneity (as in Chapter 12). Because the omitted determinants of  $Y_t$  are correlated over time—that is, because they are serially correlated—the error term in the distributed lag model can be serially correlated. This possibility in turn requires heteroskedasticity- and autocorrelation-consistent (HAC) standard errors, the topic of Section 16.4.

A second way to estimate dynamic causal effects, discussed in Section 16.5, is to model the serial correlation in the error term as an autoregression and then to use this autoregressive model to derive an autoregressive distributed lag (ADL) model. Alternatively, the coefficients of the original distributed lag model can be estimated by generalized least squares (GLS). Both the ADL and the GLS methods, however, require a stronger version of exogeneity than we have used so far: *strict* exogeneity, under which the regression errors have a conditional mean of 0 given past, present, and future values of  $X$ .

Section 16.6 provides a more complete analysis of the relationship between orange juice prices and the weather. In this application, the weather is exogenous

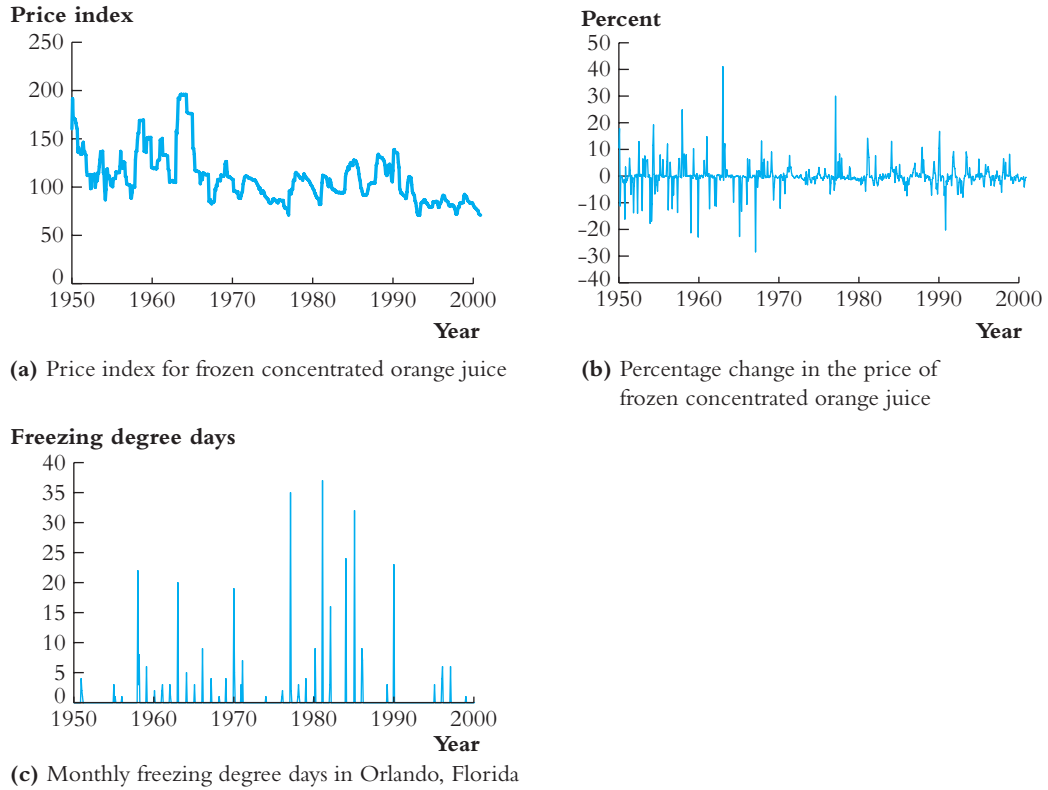
(although, as discussed in Section 16.6, economic theory suggests that it is not necessarily strictly exogenous). Because exogeneity is necessary for estimating dynamic causal effects, Section 16.7 examines this assumption in several applications taken from macroeconomics and finance.

This chapter builds on the material in Sections 15.1 through 15.4 but, with the exception of a subsection (that can be skipped) of the empirical analysis in Section 16.6, does not require the material in Sections 15.5 through 15.7.

## 16.1 An Initial Taste of the Orange Juice Data

Orlando, the historical center of Florida's orange-growing region, is normally sunny and warm. But now and then there is a cold snap, and if temperatures drop below freezing for too long, the trees drop many of their oranges. If the cold snap is severe, the trees freeze. Following a freeze, the supply of orange juice concentrate falls, and its price rises. The timing of the price increases is rather complicated, however. Orange juice concentrate is a "durable," or storable, commodity; that is, it can be stored in its frozen state, albeit at some cost (to run the freezer). Thus the price of orange juice concentrate depends not only on current supply but also on expectations of future supply. A freeze today means that future supplies of concentrate will be low, but because concentrate currently in storage can be used to meet either current or future demand, the price of existing concentrate rises today. But precisely how much does the price of concentrate rise when there is a freeze? The answer to this question is of interest not just to orange juice traders but more generally to economists interested in studying the operations of commodity markets. To learn how the price of orange juice changes in response to weather conditions, we must analyze data on orange juice prices and the weather.

Monthly data on the price of frozen orange juice concentrate, its monthly percentage change, and temperatures in the orange-growing region of Florida from January 1950 to December 2000 are plotted in Figure 16.1. The price, plotted in Figure 16.1a, is a measure of the average real price of frozen orange juice concentrate paid by wholesalers. This price was deflated by the overall producer price index for finished goods to eliminate the effects of overall price inflation. The percentage price change plotted in Figure 16.1b is the percentage change in the price over the month. The temperature data plotted in Figure 16.1c are the number of *freezing degree days* at the Orlando, Florida, airport, calculated as the sum of the number of degrees Fahrenheit that the minimum temperature falls below freezing in a given day over all days in the month; for example, in November 1950 the airport temperature dropped below freezing twice, on the 25<sup>th</sup> (31°F) and on the 29<sup>th</sup> (29°F), for a total of 4 freezing degree days  $[(32 - 31) + (32 - 29) = 4]$ . (The data are described in more detail in Appendix 16.1.) As you can see by comparing the panels in Figure 16.1, the price of orange juice concentrate has large swings, some of which appear to be associated with cold weather in Florida.

**FIGURE 16.1** Orange Juice Prices and Florida Weather, 1950–2000

There have been large month-to-month changes in the price of frozen concentrated orange juice. Many of the large movements coincide with freezing weather in Orlando, home of many orange groves.

We begin our quantitative analysis of the relationship between orange juice price and the weather by using a regression to estimate the amount by which orange juice prices rise when the weather turns cold. The dependent variable is the percentage change in the price over that month [ $\%Chg P_t$ , where  $\%Chg P_t = 100 \times \Delta \ln(P_t^{OJ})$  and  $P_t^{OJ}$  is the real price of orange juice]. The regressor is the number of freezing degree days during that month ( $FDD_t$ ). This regression is estimated using monthly data from January 1950 to December 2000 (as are all regressions in this chapter), for a total of  $T = 612$  observations:

$$\widehat{\%Chg P_t} = -0.40 + 0.47 FDD_t. \quad (0.22) \quad (0.13) \quad (16.1)$$

The standard errors reported in this section are not the usual OLS standard errors but rather are HAC standard errors that are appropriate when the error term and regressors are autocorrelated. HAC standard errors are discussed in Section 16.4, and for now, they are used without further explanation.

According to this regression, an additional freezing degree day during a month increases the price of orange juice concentrate over that month by 0.47%. In a month with 4 freezing degree days, such as November 1950, the price of orange juice concentrate is estimated to have increased by 1.88% ( $4 \times 0.47\% = 1.88\%$ ) relative to a month with no days below freezing.

Because the regression in Equation (16.1) includes only a contemporaneous measure of the weather, it does not capture any lingering effects of the cold snap on the orange juice price over the coming months. To capture these we need to consider the effect on prices of both contemporaneous and lagged values of  $FDD$ , which in turn can be done by augmenting the regression in Equation (16.1) with, for example, lagged values of  $FDD$  over the previous six months:

$$\begin{aligned} \widehat{\%ChgP_t} = & -0.65 + 0.47 FDD_t + 0.14 FDD_{t-1} + 0.06 FDD_{t-2} \\ & (0.23) \quad (0.14) \quad (0.08) \quad (0.06) \\ & + 0.07 FDD_{t-3} + 0.03 FDD_{t-4} + 0.05 FDD_{t-5} + 0.05 FDD_{t-6} \quad (16.2) \\ & (0.05) \quad (0.03) \quad (0.03) \quad (0.04) \end{aligned}$$

Equation (16.2) is a distributed lag regression. The coefficient on  $FDD_t$  in Equation (16.2) estimates the percentage increase in prices over the course of the month in which the freeze occurs; an additional freezing degree day is estimated to increase prices that month by 0.47%. The coefficient on the first lag of  $FDD$ ,  $FDD_{t-1}$ , estimates the percentage increase in prices arising from a freezing degree day in the preceding month, the coefficient on the second lag estimates the effect of a freezing degree day two months ago, and so forth. Equivalently, the coefficient on the first lag of  $FDD$  estimates the effect of a unit increase in  $FDD$  one month after the freeze occurs. Thus the estimated coefficients in Equation (16.2) are estimates of the effect of a unit increase in  $FDD_t$  on current and future values of  $\%ChgP$ ; that is, they are estimates of the dynamic effect of  $FDD_t$  on  $\%ChgP_t$ . For example, the 4 freezing degree days in November 1950 are estimated to have increased orange juice prices by 1.88% during November 1950, by an additional 0.56% ( $= 4 \times 0.14$ ) in December 1950, by an additional 0.24% ( $= 4 \times 0.06$ ) in January 1951, and so forth.

## 16.2 Dynamic Causal Effects

Before learning more about the tools for estimating dynamic causal effects, we should spend a moment thinking about what, precisely, is meant by a dynamic causal effect. Having a clear idea about what a dynamic causal effect is leads to a clearer understanding of the conditions under which it can be estimated.

### Causal Effects and Time Series Data

Section 1.2 defined a causal effect as the outcome of an ideal randomized controlled experiment: When a horticulturalist randomly applies fertilizer to some tomato plots

but not others and then measures the yield, the expected difference in yield between the fertilized and unfertilized plots is the causal effect on tomato yield of the fertilizer. This concept of an experiment, however, is one in which there are multiple subjects (multiple tomato plots or multiple people), so the data are either cross-sectional (the tomato yield at the end of the harvest) or panel data (individual incomes before and after an experimental job training program). By having multiple subjects, it is possible to have both treatment and control groups and thereby to estimate the causal effect of the treatment.

In time series applications, this definition of causal effects in terms of an ideal randomized controlled experiment needs to be modified. To be concrete, consider an important problem of macroeconomics: estimating the effect of the central bank making an unanticipated change in the short-term interest rate on the current and future economic activity in a given country, as measured by gross domestic product (GDP). Taken literally, the randomized controlled experiment of Section 1.2 would entail randomly assigning different economies to treatment and control groups. The central banks in the treatment group would apply the treatment of a random interest rate change, while those in the control group would apply no such random changes; for both groups, economic activity (for example, GDP) would be measured over the next few years. But what if we are interested in estimating this effect for a specific country—say, the United States? Then this experiment would entail having different “clones” of the United States as subjects and assigning some clone economies to the treatment group and some to the control group. Obviously, this “parallel universes” experiment is infeasible.

Instead, in time series data it is useful to think of a randomized controlled experiment as consisting of the same subject (e.g., the U.S. economy) being given different treatments (randomly chosen changes in interest rates) at different points in time (the 1970s, the 1980s, and so forth). In this framework, the single subject at different times plays the role of both treatment and control group: Sometimes the Fed changes the interest rate, while at other times it does not. Because data are collected over time, it is possible to estimate the dynamic causal effect—that is, the time path of the effect on the outcome of interest of the treatment. For example, a surprise increase in the short-term interest rate of 2 percentage points, sustained for one quarter, might initially have a negligible effect on output; after two quarters, GDP growth might slow, with the greatest slowdown after six quarters; then over the next 2 years, GDP growth might return to normal. This time path of causal effects is the dynamic causal effect on GDP growth of a surprise change in the interest rate.

As a second example, consider the causal effect on orange juice price changes of a freezing degree day. It is possible to imagine a variety of hypothetical experiments, each yielding a different causal effect. One experiment would be to change the weather in the Florida orange groves, holding weather constant elsewhere—for example, holding weather constant in the Texas grapefruit groves and in other citrus fruit regions. This experiment would measure a partial effect, holding other weather constant. A second experiment might change the weather in all the regions, where the “treatment” is application of overall weather patterns. If weather is correlated across regions for competing

crops, then these two dynamic causal effects differ. In this chapter, we consider the causal effect in the latter experiment—that is, the causal effect of applying general weather patterns. This corresponds to measuring the dynamic effect on prices of a change in Florida weather, *not* holding weather constant in other agricultural regions.

**Dynamic effects and the distributed lag model.** Because dynamic effects necessarily occur over time, the econometric model used to estimate dynamic causal effects needs to incorporate lags. To do so,  $Y_t$  can be expressed as a distributed lag of current and  $r$  past values of  $X_t$ :

$$Y_t = \beta_0 + \beta_1 X_t + \beta_2 X_{t-1} + \beta_3 X_{t-2} + \cdots + \beta_{r+1} X_{t-r} + u_t, \quad (16.3)$$

where  $u_t$  is an error term that includes the measurement error in  $Y_t$  and the effect of omitted determinants of  $Y_t$ . The model in Equation (16.3) is called the **distributed lag model** relating  $X_t$  and  $r$  of its lags, to  $Y_t$ .

As an illustration of Equation (16.3), consider a modified version of the tomato/fertilizer experiment: Because fertilizer applied today might remain in the ground in future years, the horticulturalist wants to determine the effect on tomato yield *over time* of applying fertilizer. Accordingly, she designs a three-year experiment and randomly divides her plots into four groups: The first is fertilized in only the first year; the second is fertilized in only the second year; the third is fertilized in only the third year; and the fourth, the control group, is never fertilized. Tomatoes are grown annually in each plot, and the third-year harvest is weighed. The three treatment groups are denoted by the binary variables  $X_{t-2}$ ,  $X_{t-1}$ , and  $X_t$ , where  $t$  represents the third year (the year in which the harvest is weighed),  $X_{t-2} = 1$  if the plot is in the first group (fertilized two years earlier),  $X_{t-1} = 1$  if the plot was fertilized one year earlier, and  $X_t = 1$  if the plot was fertilized in the final year. In the context of Equation (16.3) (which applies to a single plot), the effect of being fertilized in the final year is  $\beta_1$ , the effect of being fertilized one year earlier is  $\beta_2$ , and the effect of being fertilized two years earlier is  $\beta_3$ . If the effect of fertilizer is greatest in the year it is applied, then  $\beta_1$  will be larger than  $\beta_2$  and  $\beta_3$ .

More generally, the coefficient on the contemporaneous value of  $X_t$ ,  $\beta_1$ , is the contemporaneous or immediate effect of a unit change in  $X_t$  on  $Y_t$ . The coefficient on  $X_{t-1}$ ,  $\beta_2$ , is the effect on  $Y_t$  of a unit change in  $X_{t-1}$  or, equivalently, the effect on  $Y_{t+1}$  of a unit change in  $X_t$ ; that is,  $\beta_2$  is the effect of a unit change in  $X$  on  $Y$  one period later. In general, the coefficient on  $X_{t-h}$  is the effect of a unit change in  $X$  on  $Y$  after  $h$  periods. The dynamic causal effect is the effect of a change in  $X_t$  on  $Y_t$ ,  $Y_{t+1}$ ,  $Y_{t+2}$ , and so forth; that is, it is the sequence of causal effects on current and future values of  $Y$ . Thus, in the context of the distributed lag model in Equation (16.3), the dynamic causal effect is the sequence of coefficients  $\beta_1, \beta_2, \dots, \beta_{r+1}$ .

**Implications for empirical time series analysis.** This formulation of dynamic causal effects in time series data as the expected outcome of an experiment in which different treatment levels are repeatedly applied to the same subject has two implications for empirical attempts to measure the dynamic causal effect with observational time

series data. The first implication is that the dynamic causal effect should not change over the sample on which we have data. This in turn is implied by the data being jointly stationary (Key Concept 15.3). As discussed in Section 15.7, the hypothesis that a population regression function is stable over time can be tested using the Quandt likelihood ratio (QLR) test for a break, and it is possible to estimate the dynamic causal effect in different subsamples. The second implication is that  $X$  must be uncorrelated with the error term, and it is to this implication that we now turn.

## Two Types of Exogeneity

Section 12.1 defined an *exogenous* variable as a variable that is uncorrelated with the regression error term and an *endogenous* variable as a variable that is correlated with the error term. This terminology traces to models with multiple equations, in which an endogenous variable is determined within the model, while an exogenous variable is determined outside the model. Loosely speaking, if we are to estimate dynamic causal effects using the distributed lag model in Equation (16.3), the regressors (the  $X$ 's) must be uncorrelated with the error term. Thus  $X$  must be exogenous. Because we are working with time series data, however, we need to refine the definitions of exogeneity. In fact, there are two different concepts of exogeneity that we use here.

The first concept of exogeneity is that the error term has a conditional mean of 0 given current and all past values of  $X_t$ —that is, that  $E(u_t | X_t, X_{t-1}, X_{t-2}, \dots) = 0$ . This modifies the standard conditional mean assumption for multiple regression with cross-sectional data (assumption 1 in Key Concept 6.4), which requires only that  $u_t$  have a conditional mean of 0 given the included regressors—that is,  $E(u_t | X_t, X_{t-1}, \dots, X_{t-r}) = 0$ . Including all lagged values of  $X_t$  in the conditional expectation implies that all the more distant causal effects—all the causal effects beyond lag  $r$ —are 0. Thus, under this assumption, the  $r$  distributed lag coefficients in Equation (16.3) constitute all the nonzero dynamic causal effects. We can refer to this assumption—that  $E(u_t | X_t, X_{t-1}, \dots) = 0$ —as *past and present exogeneity*, but because of the similarity of this definition and the definition of exogeneity in Chapter 12, we just use the term **exogeneity**.

The second concept of exogeneity is that the error term has mean 0 given all past, present, and future values of  $X_t$ —that is, that  $E(u_t | \dots, X_{t+2}, X_{t+1}, X_t, X_{t-1}, X_{t-2}, \dots) = 0$ . This is called **strict exogeneity**; for clarity, we also call it *past, present, and future exogeneity*. The reason for introducing the concept of strict exogeneity is that, when  $X$  is strictly exogenous, there are more efficient estimators of dynamic causal effects than the OLS estimators of the coefficients of the distributed lag regression in Equation (16.3).

The difference between exogeneity (past and present) and strict exogeneity (past, present, and future) is that strict exogeneity includes future values of  $X$  in the conditional expectation. Thus strict exogeneity implies exogeneity but not the reverse. One way to understand the difference between the two concepts is to consider the implications of these definitions for correlations between  $X$  and  $u$ . If  $X$  is (past and present) exogenous, then  $u_t$  is uncorrelated with current and past values of  $X_t$ .



## KEY CONCEPT

## The Distributed Lag Model and Exogeneity

## 16.1

In the distributed lag model

$$Y_t = \beta_0 + \beta_1 X_t + \beta_2 X_{t-1} + \beta_3 X_{t-2} + \cdots + \beta_{r+1} X_{t-r} + u_t, \quad (16.4)$$

there are two different types of exogeneity—that is, two different exogeneity conditions:

- Past and present exogeneity (exogeneity):

$$E(u_t | X_t, X_{t-1}, X_{t-2}, \dots) = 0; \text{ and} \quad (16.5)$$

- Past, present, and future exogeneity (strict exogeneity):

$$E(u_t | \dots, X_{t+2}, X_{t+1}, X_t, X_{t-1}, X_{t-2}, \dots) = 0. \quad (16.6)$$

If  $X$  is strictly exogenous, it is exogenous, but exogeneity does not imply strict exogeneity.

If  $X$  is strictly exogenous, then in addition  $u_t$  is uncorrelated with *future* values of  $X_t$ . For example, if a change in  $Y_t$  causes *future* values of  $X_t$  to change, then  $X_t$  is not strictly exogenous even though it might be (past and present) exogenous.

As an illustration, consider the hypothetical multiyear tomato/fertilizer experiment described following Equation (16.3). Because the fertilizer is randomly applied in the hypothetical experiment, it is exogenous. Because tomato yield today does not depend on the amount of fertilizer applied in the future, the fertilizer time series is also strictly exogenous.

As a second illustration, consider the orange juice price example, in which  $Y_t$  is the monthly percentage change in orange juice prices and  $X_t$  is the number of freezing degree days in that month. From the perspective of orange juice markets, we can think of the weather—the number of freezing degree days—as if it were randomly assigned in the sense that the weather is outside human control. If the effect of  $FDD$  is linear and if it has no effect on prices after  $r$  months, then it follows that the weather is exogenous. But is the weather *strictly* exogenous? If the conditional mean of  $u_t$  given future  $FDD$  is nonzero, then  $FDD$  is not strictly exogenous. Answering this question requires thinking carefully about what, precisely, is contained in  $u_t$ . In particular, if orange juice market participants use forecasts of  $FDD$  when they decide how much they will buy or sell at a given price, then orange juice prices, and thus the error term  $u_t$ , could incorporate information about future  $FDD$  that would make  $u_t$  a useful predictor of  $FDD$ . This means that  $u_t$  will be correlated with future values of  $FDD_t$ . According to this logic, because  $u_t$  includes forecasts of future Florida weather,  $FDD$  would be (past and present) exogenous but not *strictly* exogenous. The difference between this and the tomato/fertilizer example is that, while tomato plants are unaffected by future fertilization, orange juice market participants *are* influenced by forecasts of future Florida weather. We return to the question of whether  $FDD$  is strictly exogenous when we analyze the orange juice price data in more detail in Section 16.6.

The two definitions of exogeneity are summarized in Key Concept 16.1.



## 16.3 Estimation of Dynamic Causal Effects with Exogenous Regressors

If  $X$  is exogenous, then its dynamic causal effect on  $Y$  can be estimated by OLS estimation of the distributed lag regression in Equation (16.4). This section summarizes the conditions under which these OLS estimators lead to valid statistical inferences and introduces dynamic multipliers and cumulative dynamic multipliers.

### The Distributed Lag Model Assumptions

The four assumptions of the distributed lag regression model are similar to the four assumptions for the cross-sectional multiple regression model (Key Concept 6.4), but they have been modified for time series data.

The first assumption is that  $X$  is exogenous, which extends the 0 conditional mean assumption for cross-sectional data to include all lagged values of  $X$ . As discussed in Section 16.2, this assumption implies that the  $r$  distributed lag coefficients in Equation (16.3) constitute all the nonzero dynamic causal effects. In this sense, the population regression function summarizes the entire dynamic effect on  $Y$  of a change in  $X$ .

The second assumption has two parts: Part (a) requires that the variables have a stationary distribution, and part (b) requires that they become independently distributed when the amount of time separating them becomes large. This assumption is the same as the corresponding assumption for the ADL model (the second assumption in Key Concept 15.6), and the discussion of that assumption in Section 15.4 applies here as well.

The third assumption is that large outliers are unlikely, made mathematically precise by assuming that the variables have more than eight nonzero finite moments. This is stronger than the assumption of four finite moments that is used elsewhere in this text. As discussed in Section 16.4, this stronger assumption is used in the mathematics behind the HAC variance estimator.

The fourth assumption, which is the same as that in the cross-sectional multiple regression model, is that there is no perfect multicollinearity.

The distributed lag regression model assumptions are summarized in Key Concept 16.2.

**Extension to additional  $X$ 's.** The distributed lag model extends directly to multiple  $X$ 's: The additional  $X$ 's and their lags are simply included as regressors in the distributed lag regression, and the assumptions in Key Concept 16.2 are modified to include these additional regressors. Although the extension to multiple  $X$ 's is conceptually straightforward, it complicates the notation, obscuring the main ideas of estimation and inference in the distributed lag model. For this reason, the case of multiple  $X$ 's is not treated explicitly in this chapter but is left as a straightforward extension of the distributed lag model with a single  $X$ .

## KEY CONCEPT

## The Distributed Lag Model Assumptions

## 16.2

The distributed lag model is given in Key Concept 16.1 [Equation (16.4)], where  $\beta_1, \beta_2, \dots, \beta_{r+1}$  are dynamic causal effects and

1.  $X$  is exogenous; that is,  $E(u_t | X_t, X_{t-1}, X_{t-2}, \dots) = 0$ ;
2. (a) The random variables  $Y_t$  and  $X_t$  have a stationary distribution, and  
(b)  $(Y_t, X_t)$  and  $(Y_{t-j}, X_{t-j})$  become independent as  $j$  gets large;
3. Large outliers are unlikely:  $Y_t$  and  $X_t$  have more than eight nonzero finite moments; and
4. There is no perfect multicollinearity.

Autocorrelated  $u_t$ , Standard Errors, and Inference

In the distributed lag regression model, the error term  $u_t$  can be autocorrelated; that is,  $u_t$  can be correlated with its lagged values. This autocorrelation arises because, in time series data, the omitted factors included in  $u_t$  can themselves be serially correlated. For example, suppose that the demand for orange juice also depends on income, so one factor that influences the price of orange juice is income—specifically, the aggregate income of potential orange juice consumers. Then aggregate income is an omitted variable in the distributed lag regression of orange juice price changes against freezing degree days. Aggregate income, however, is serially correlated: Income tends to fall in recessions and rise in expansions. Thus income is serially correlated, and because it is part of the error term,  $u_t$  will be serially correlated. This example is typical: Because omitted determinants of  $Y$  are themselves serially correlated, in general  $u_t$  in the distributed lag model will be serially correlated.

The autocorrelation of  $u_t$  does not affect the consistency of OLS, nor does it introduce bias. If, however, the errors are autocorrelated, then, in general, the usual OLS standard errors are inconsistent, and a different formula must be used. Thus serial correlation of the errors is analogous to heteroskedasticity: The homoskedasticity-only standard errors are “wrong” when the errors are, in fact, heteroskedastic in the sense that using homoskedasticity-only standard errors results in misleading statistical inferences when the errors are heteroskedastic. Similarly, when the errors are serially correlated, standard errors predicated on independently and identically distributed (i.i.d.) errors are “wrong” in the sense that they result in misleading statistical inferences. The solution to this problem is to use HAC standard errors, the topic of Section 16.4.

## Dynamic Multipliers and Cumulative Dynamic Multipliers

Another name for the dynamic causal effect is the dynamic multiplier. The cumulative dynamic multipliers are the cumulative causal effects, up to a given lag; thus the cumulative dynamic multipliers measure the cumulative effect on  $Y$  of a change in  $X$ .

**Dynamic multipliers.** The effect of a unit change in  $X$  on  $Y$  after  $h$  periods, which is  $\beta_{h+1}$  in Equation (16.4), is called the  $h$ -period **dynamic multiplier**. Thus the dynamic multipliers relating  $X$  to  $Y$  are the coefficients on  $X_t$  and its lags in Equation (16.4). For example,  $\beta_2$  is the one-period dynamic multiplier,  $\beta_3$  is the two-period dynamic multiplier, and so forth. In this terminology, the zero-period (or contemporaneous) dynamic multiplier, or **impact effect**, is  $\beta_1$ , the effect on  $Y$  of a change in  $X$  in the same period.

Because the dynamic multipliers are estimated by the OLS regression coefficients, their standard errors are the HAC standard errors of the OLS regression coefficients.

**Cumulative dynamic multipliers.** The  $h$ -period **cumulative dynamic multiplier** is the cumulative effect of a unit change in  $X$  on  $Y$  over the next  $h$  periods. Thus the cumulative dynamic multipliers are the cumulative sum of the dynamic multipliers. In terms of the coefficients of the distributed lag regression in Equation (16.4), the zero-period cumulative multiplier is  $\beta_1$ , the one-period cumulative multiplier is  $\beta_1 + \beta_2$ , and the  $h$ -period cumulative dynamic multiplier is  $\beta_1 + \beta_2 + \cdots + \beta_{h+1}$ . The sum of all the individual dynamic multipliers,  $\beta_1 + \beta_2 + \cdots + \beta_{r+1}$ , is the cumulative long-run effect on  $Y$  of a change in  $X$  and is called the **long-run cumulative dynamic multiplier**.

For example, consider the regression in Equation (16.2). The immediate effect of an additional freezing degree day is that the price of orange juice concentrate rises by 0.47%. The cumulative effect of a price change over the next month is the sum of the impact effect and the dynamic effect one month ahead; thus the cumulative effect on prices is the initial increase of 0.47% plus the subsequent smaller increase of 0.14%, for a total of 0.61%. Similarly, the cumulative dynamic multiplier over two months is  $0.47\% + 0.14\% + 0.06\% = 0.67\%$ .

The cumulative dynamic multipliers can be estimated directly using a modification of the distributed lag regression in Equation (16.4). This modified regression is

$$Y_t = \delta_0 + \delta_1 \Delta X_t + \delta_2 \Delta X_{t-1} + \delta_3 \Delta X_{t-2} + \cdots + \delta_r \Delta X_{t-r+1} + \delta_{r+1} X_{t-r} + u_t. \quad (16.7)$$

The coefficients in Equation (16.7),  $\delta_1, \delta_2, \dots, \delta_{r+1}$ , are, in fact, the cumulative dynamic multipliers. This can be shown by a bit of algebra (Exercise 16.5), which demonstrates that the population regressions in Equations (16.7) and (16.4) are equivalent, where  $\delta_0 = \beta_0$ ,  $\delta_1 = \beta_1$ ,  $\delta_2 = \beta_1 + \beta_2$ ,  $\delta_3 = \beta_1 + \beta_2 + \beta_3$ , and so forth. The coefficient on  $X_{t-r}$ ,  $\delta_{r+1}$ , is the long-run cumulative dynamic multiplier; that is,  $\delta_{r+1} = \beta_1 + \beta_2 + \beta_3 + \cdots + \beta_{r+1}$ . Moreover, the OLS estimators of the coefficients in Equation (16.7) are the same as the corresponding cumulative sum of the OLS estimators in Equation (16.4). For example,  $\hat{\delta}_2 = \hat{\beta}_1 + \hat{\beta}_2$ . The main benefit of estimating the cumulative dynamic multipliers using the specification in Equation (16.7) is that, because the OLS estimators of the regression coefficients are estimators of the cumulative dynamic multipliers, the HAC standard errors of the coefficients in Equation (16.7) are the HAC standard errors of the cumulative dynamic multipliers.

## 16.4 Heteroskedasticity- and Autocorrelation-Consistent Standard Errors

If the error term  $u_t$  is autocorrelated, then OLS coefficient estimators are consistent, but in general the usual OLS standard errors for cross-sectional data are not. This means that conventional statistical inferences—hypothesis tests and confidence intervals—based on the usual OLS standard errors will, in general, be misleading. For example, confidence intervals constructed as the OLS estimator  $\pm 1.96$  conventional standard errors need not contain the true value in 95% of repeated samples, even if the sample size is large. This section begins with a derivation of the correct formula for the variance of the OLS estimator with autocorrelated errors and then turns to HAC standard errors.

This section covers HAC standard errors for regression with time series data. Chapter 10 introduced a type of HAC standard errors, clustered standard errors, that are appropriate for panel data. Although clustered standard errors for panel data and HAC standard errors for time series data have the same goal, the different data structures lead to different formulas. This section is self-contained, and Chapter 10 is not a prerequisite.

### Distribution of the OLS Estimator with Autocorrelated Errors

To keep things simple, consider the OLS estimator  $\hat{\beta}_1$  in the distributed lag regression model with no lags—that is, the linear regression model with a single regressor  $X_t$ :

$$Y_t = \beta_0 + \beta_1 X_t + u_t, \quad (16.8)$$

where the assumptions of Key Concept 16.2 are satisfied. This section shows that the variance of  $\hat{\beta}_1$  can be written as the product of two terms: the expression for  $\text{var}(\hat{\beta}_1)$ , applicable if  $u_t$  is not serially correlated, multiplied by a correction factor that arises from the autocorrelation in  $u_t$  or, more precisely, the autocorrelation in  $(X_t - \mu_X)u_t$ .

As shown in Appendix 4.3, the formula for the OLS estimator  $\hat{\beta}_1$  in Key Concept 4.2 can be rewritten as

$$\hat{\beta}_1 = \beta_1 + \frac{\frac{1}{T} \sum_{t=1}^T (X_t - \bar{X}) u_t}{\frac{1}{T} \sum_{t=1}^T (X_t - \bar{X})^2}, \quad (16.9)$$

where Equation (16.9) is Equation (4.28) with a change of notation so that  $i$  and  $n$  are replaced by  $t$  and  $T$ . Because  $\bar{X} \xrightarrow{P} \mu_X$  and  $\frac{1}{T} \sum_{t=1}^T (X_t - \bar{X})^2 \xrightarrow{P} \sigma_X^2$ , in large samples  $\hat{\beta}_1 - \beta_1$  is approximately given by

$$\hat{\beta}_1 - \beta_1 \cong \frac{\frac{1}{T} \sum_{t=1}^T (X_t - \mu_X) u_t}{\sigma_X^2} = \frac{\frac{1}{T} \sum_{t=1}^T v_t}{\sigma_X^2} = \frac{\bar{v}}{\sigma_X^2}, \quad (16.10)$$

where  $v_t = (X_t - \mu_X)u_t$  and  $\bar{v} = \frac{1}{T} \sum_{t=1}^T v_t$ . Thus

$$\text{var}(\hat{\beta}_1) = \text{var}\left(\frac{\bar{v}}{\sigma_X^2}\right) = \frac{\text{var}(\bar{v})}{(\sigma_X^2)^2}. \quad (16.11)$$

If  $v_t$  is i.i.d.—as assumed for cross-sectional data in Key Concept 4.3—then  $\text{var}(\bar{v}) = \text{var}(v_t)/T$ , and the formula for the variance of  $\hat{\beta}_1$  from Key Concept 4.4 applies. If, however,  $u_t$  and  $X_t$  are not independently distributed over time, then, in general,  $v_t$  will be serially correlated, so  $\text{var}(\bar{v}) \neq \text{var}(v_t)/T$  and Key Concept 4.4 does not apply. Instead, if  $v_t$  is serially correlated, the variance of  $\bar{v}$  is given by

$$\begin{aligned} \text{var}(\bar{v}) &= \text{var}[(v_1 + v_2 + \cdots + v_T)/T] \\ &= [\text{var}(v_1) + \text{cov}(v_1, v_2) + \cdots + \text{cov}(v_1, v_T) \\ &\quad + \text{cov}(v_2, v_1) + \text{var}(v_2) + \cdots + \text{var}(v_T)]/T^2 \\ &= [T\text{var}(v_t) + 2(T-1)\text{cov}(v_t, v_{t-1}) \\ &\quad + 2(T-2)\text{cov}(v_t, v_{t-2}) + \cdots + 2\text{cov}(v_t, v_{t-T+1})]/T^2 \\ &= \frac{\sigma_v^2}{T} f_T, \end{aligned} \quad (16.12)$$

where

$$f_T = 1 + 2 \sum_{j=1}^{T-1} \left( \frac{T-j}{T} \right) \rho_j, \quad (16.13)$$

where  $\rho_j = \text{corr}(v_t, v_{t-j})$ . In large samples,  $f_T$  tends to the limit,  $f_T \longrightarrow f_\infty = 1 + 2 \sum_{j=1}^{\infty} \rho_j$ .

Combining the expressions in Equation (16.10) for  $\hat{\beta}_1$  and Equation (16.12) for  $\text{var}(\bar{v})$  gives the formula for the variance of  $\hat{\beta}_1$  when  $v_t$  is autocorrelated:

$$\text{var}(\hat{\beta}_1) = \left[ \frac{1}{T} \frac{\sigma_v^2}{(\sigma_X^2)^2} \right] f_T, \quad (16.14)$$

where  $f_T$  is given in Equation (16.13).

Equation (16.14) expresses the variance of  $\hat{\beta}_1$  as the product of two terms. The first, in square brackets, is the formula for the variance of  $\hat{\beta}_1$  given in Key Concept 4.4, which applies in the absence of serial correlation. The second is the factor  $f_T$ , which adjusts this formula for serial correlation. Because of this additional factor  $f_T$  in Equation (16.14), the usual OLS standard error computed using Equation (5.4) is incorrect if the errors are serially correlated: If  $v_t = (X_t - \mu_X)u_t$  is serially correlated, the estimator of the variance is off by the factor  $f_T$ .

## HAC Standard Errors

If the factor  $f_T$ , defined in Equation (16.13), were known, then the variance of  $\hat{\beta}_1$  could be estimated by multiplying the usual cross-sectional estimator of the variance by  $f_T$ . This factor, however, depends on the unknown autocorrelations of  $v_t$ , so it must

be estimated. The estimator of the variance of  $\hat{\beta}_1$  that incorporates this adjustment is consistent whether or not there is heteroskedasticity and whether or not  $v_t$  is autocorrelated. Accordingly, this estimator is called the **heteroskedasticity- and autocorrelation-consistent (HAC)** estimator of the variance of  $\hat{\beta}_1$ , and the square root of the HAC variance estimator is the **HAC standard error** of  $\hat{\beta}_1$ .

*The HAC variance formula.* The HAC estimator of the variance of  $\hat{\beta}_1$  is

$$\tilde{\sigma}_{\hat{\beta}_1}^2 = \hat{\sigma}_{\hat{\beta}_1}^2 \hat{f}_T, \quad (16.15)$$

where  $\hat{\sigma}_{\hat{\beta}_1}^2$  is the estimator of the variance of  $\hat{\beta}_1$  in the absence of serial correlation, given in Equation (5.4), and where  $\hat{f}_T$  is an estimator of the factor  $f_T$  in Equation (16.13).

The task of constructing a consistent estimator  $\hat{f}_T$  is challenging. To see why, consider two extremes. At one extreme, given the formula in Equation (16.13), it might seem natural to replace the population autocorrelations  $\rho_j$  with the sample autocorrelations  $\hat{\rho}_j$  [defined in Equation (15.5)], yielding the estimator  $1 + 2 \sum_{j=1}^{T-1} \left( \frac{T-j}{T} \right) \hat{\rho}_j$ . But this estimator contains so many estimated autocorrelations that it is inconsistent. Intuitively, because each of the estimated autocorrelations contains an estimation error, by estimating so many autocorrelations the estimation error in this estimator of  $f_T$  remains large even in large samples. At the other extreme, one could imagine using only a few sample autocorrelations—for example, using only the first sample autocorrelation and ignoring all the higher autocorrelations. Although this estimator eliminates the problem of estimating too many autocorrelations, it has a different problem: It is inconsistent because it ignores the additional autocorrelations that appear in Equation (16.13). In short, using too many sample autocorrelations makes the estimator have a large variance, but using too few autocorrelations ignores the autocorrelations at higher lags, so in either of these extreme cases the estimator is inconsistent.

Estimators of  $f_T$  used in practice strike a balance between these two extreme cases by choosing the number of autocorrelations to include in a way that depends on the sample size  $T$ . If the sample size is small, only a few autocorrelations are used, but if the sample size is large, more autocorrelations are included (but still far fewer than  $T$ ). Specifically, let  $\hat{f}_T$  be given by

$$\hat{f}_T = 1 + 2 \sum_{j=1}^{m-1} \left( \frac{m-j}{m} \right) \tilde{\rho}_j, \quad (16.16)$$

where  $\tilde{\rho}_j = \sum_{t=j+1}^T \hat{v}_t \hat{v}_{t-j} / \sum_{t=1}^T \hat{v}_t^2$ , where  $\hat{v}_t = (X_t - \bar{X}) \hat{u}_t$  (as in the definition of  $\hat{\sigma}_{\hat{\beta}_1}^2$ ). The parameter  $m$  in Equation (16.16) is called the **truncation parameter** of the HAC estimator because the sum of autocorrelations is shortened, or truncated, to include only  $m - 1$  autocorrelations instead of the  $T - 1$  autocorrelations appearing in the population formula in Equation (16.13).

For  $\hat{f}_T$  to be consistent,  $m$  must be chosen so that it is large in large samples, although still much less than  $T$ . One guideline for choosing  $m$  in practice is to use the formula

$$m = 0.75T^{1/3}, \quad (16.17)$$

rounded to an integer. This formula, which is based on the assumption that there is at most a moderate amount of autocorrelation in  $v_t$ , gives a benchmark rule for determining  $m$  as a function of the number of observations in the regression.<sup>1</sup>

The value of the truncation parameter  $m$  resulting from Equation (16.17) can be modified using your knowledge of the series at hand. On the one hand, if there is a great deal of serial correlation in  $v_t$ , then you should increase  $m$  beyond the value from Equation (16.17). On the other hand, if  $v_t$  has little serial correlation, you could decrease  $m$ . Because of the ambiguity associated with the choice of  $m$ , it is good practice to try one or two alternative values of  $m$  for at least one specification to make sure your results are not sensitive to  $m$ .

The HAC estimator in Equation (16.15), with  $\hat{f}_T$  given in Equation (16.16), is called the **Newey–West variance estimator**, after the econometricians Whitney Newey and Kenneth West, who proposed it. They showed that, when used along with a rule like that in Equation (16.17), under general assumptions this estimator is a consistent estimator of the variance of  $\hat{\beta}_1$  (Newey and West 1987). Their proofs (and those in Andrews 1991) assume that  $v_t$  has more than four moments, which in turn is implied by  $X_t$  and  $u_t$  having more than eight moments, and this is the reason that the third assumption in Key Concept 16.2 is that  $X_t$  and  $u_t$  have more than eight moments.

**Other HAC estimators.** The Newey–West variance estimator is not the only HAC estimator. For example, the weights  $(m - j)/m$  in Equation (16.16) can be replaced by different weights. If different weights are used, then the rule for choosing the truncation parameter in Equation (16.17) no longer applies, and a different rule, developed for those weights, should be used instead. Discussion of HAC estimators using other weights goes beyond the scope of this text. For more information on this topic, see Hayashi (2000, Section 6.6).

**Extension to multiple regression.** All the issues discussed in this section generalize to the distributed lag regression model in Key Concept 16.1 with multiple lags and, more generally, to the multiple regression model with serially correlated errors. In particular, if the error term is serially correlated, then the usual OLS standard errors are an unreliable basis for inference, and HAC standard errors should be used instead. If the HAC variance estimator used is the Newey–West estimator [the HAC variance estimator based on the weights  $(m - j)/m$ ], then the truncation parameter  $m$  can be

<sup>1</sup>Equation (16.17) gives the value of  $m$  that minimizes  $E(\tilde{\sigma}_{\hat{\beta}_1}^2 - \sigma_{\hat{\beta}_1}^2)^2$  when  $u_t$  and  $X_t$  are first-order autoregressive processes with first autocorrelation coefficient 0.5. Equation (16.17) is based on a more general formula derived by Andrews [1991, Equation (5.3)].



## KEY CONCEPT

## HAC Standard Errors

## 16.3

**The problem:** The error term  $u_t$  in the distributed lag regression model in Key Concept 16.1 can be serially correlated. If so, the OLS coefficient estimators are consistent, but, in general, the usual OLS standard errors are not, resulting in misleading hypothesis tests and confidence intervals.

**The solution:** Standard errors should be computed using a HAC estimator of the variance. The HAC estimator involves estimates of  $m - 1$  autocorrelations as well as the variance; in the case of a single regressor, the relevant formulas are given in Equations (16.15) and (16.16).

In practice, using HAC standard errors entails choosing the truncation parameter  $m$ . To do so, use the formula in Equation (16.17) as a benchmark and then increase or decrease  $m$ , depending on whether your regressors and errors have high or low serial correlation.

chosen according to the rule in Equation (16.17) whether there is a single regressor or multiple regressors. The formula for HAC standard errors in multiple regression is incorporated into modern regression software designed for use with time series data. Because this formula involves matrix algebra, we omit it here and instead refer the reader to Hayashi (2000, Section 6.6) for the mathematical details.

HAC standard errors are summarized in Key Concept 16.3.

## 16.5 Estimation of Dynamic Causal Effects with Strictly Exogenous Regressors

When  $X_t$  is strictly exogenous, two alternative estimators of dynamic causal effects are available. The first such estimator involves estimating an ADL model instead of a distributed lag model and calculating the dynamic multipliers from the estimated ADL coefficients. This method can entail estimating fewer coefficients than OLS estimation of the distributed lag model, thus potentially reducing estimation error. The second method is to estimate the coefficients of the distributed lag model, using generalized least squares (GLS) instead of OLS. Although GLS estimates the same number of coefficients in the distributed lag model as OLS, the GLS estimator has a smaller variance. To keep the exposition simple, these two estimation methods are laid out and discussed in the context of a distributed lag model with a single lag and AR(1) errors. Appendix 16.2 extends these estimators to the general distributed lag model with higher-order autoregressive errors.

### The Distributed Lag Model with AR(1) Errors

Suppose that the causal effect on  $Y$  of a change in  $X$  lasts for only two periods; that is, it has an initial impact effect  $\beta_1$  and an effect in the next period of  $\beta_2$  but no effect thereafter. Then the appropriate distributed lag regression model is the distributed lag model with only current and past values of  $X_{t-1}$ :

$$Y_t = \beta_0 + \beta_1 X_t + \beta_2 X_{t-1} + u_t. \quad (16.18)$$

As discussed in Section 16.2, in general the error term  $u_t$  in Equation (16.18) is serially correlated. One consequence of this serial correlation is that, if the distributed lag coefficients are estimated by OLS, then inference based on the usual OLS standard errors can be misleading. For this reason, Sections 16.3 and 16.4 emphasized the use of HAC standard errors when  $\beta_1$  and  $\beta_2$  in Equation (16.18) are estimated by OLS.

In this section, we take a different approach toward the serial correlation in  $u_t$ . This approach, which is possible if  $X_t$  is strictly exogenous, involves adopting an autoregressive model for the serial correlation in  $u_t$  and then using this AR model to derive estimators that can be more efficient than OLS.

Specifically, suppose that  $u_t$  follows the AR(1) model

$$u_t = \phi_1 u_{t-1} + \tilde{u}_t, \quad (16.19)$$

where  $\phi_1$  is the autoregressive parameter,  $\tilde{u}_t$  is serially uncorrelated, and no intercept is needed because  $E(u_t) = 0$ . Equations (16.18) and (16.19) imply that the distributed lag model with a serially correlated error can be rewritten as an autoregressive distributed lag model with a serially uncorrelated error. To do so, lag each side of Equation (16.18), and subtract  $\phi_1$  multiplied by this lag from each side:

$$\begin{aligned} Y_t - \phi_1 Y_{t-1} &= (\beta_0 + \beta_1 X_t + \beta_2 X_{t-1} + u_t) - \phi_1(\beta_0 + \beta_1 X_{t-1} + \beta_2 X_{t-2} + u_{t-1}) \\ &= \beta_0 + \beta_1 X_t + \beta_2 X_{t-1} - \phi_1 \beta_0 - \phi_1 \beta_1 X_{t-1} - \phi_1 \beta_2 X_{t-2} + \tilde{u}_t, \end{aligned} \quad (16.20)$$

where the second equality uses  $\tilde{u}_t = u_t - \phi_1 u_{t-1}$ . Collecting terms in Equation (16.20), we have that

$$Y_t = \alpha_0 + \phi_1 Y_{t-1} + \delta_0 X_t + \delta_1 X_{t-1} + \delta_2 X_{t-2} + \tilde{u}_t, \quad (16.21)$$

where

$$\alpha_0 = \beta_0(1 - \phi_1), \delta_0 = \beta_1, \delta_1 = \beta_2 - \phi_1 \beta_1, \text{ and } \delta_2 = -\phi_1 \beta_2, \quad (16.22)$$

where  $\beta_0, \beta_1$ , and  $\beta_2$  are the coefficients in Equation (16.18) and  $\phi_1$  is the autocorrelation coefficient in Equation (16.19).

Equation (16.21) is an ADL model that includes a contemporaneous value of  $X$  and two of its lags. We will refer to Equation (16.21) as the ADL representation of the distributed lag model with autoregressive errors given in Equations (16.18) and (16.19).

The terms in Equation (16.20) can be reorganized differently to obtain an expression that is equivalent to Equations (16.21) and (16.22). Let  $\tilde{Y}_t = Y_t - \phi_1 Y_{t-1}$  be the **quasi-difference** of  $Y_t$  (*quasi* because it is not the first difference, the difference between  $Y_t$  and  $Y_{t-1}$ ; rather, it is the difference between  $Y_t$  and  $\phi_1 Y_{t-1}$ ). Similarly, let  $\tilde{X}_t = X_t - \phi_1 X_{t-1}$  be the quasi-difference of  $X_t$ . Then Equation (16.20) can be written

$$\tilde{Y}_t = \alpha_0 + \beta_1 \tilde{X}_t + \beta_2 \tilde{X}_{t-1} + \tilde{u}_t. \quad (16.23)$$

We will refer to Equation (16.23) as the quasi-difference representation of the distributed lag model with autoregressive errors given in Equations (16.18) and (16.19).

The ADL model in Equation (16.21) [with the parameter restrictions in Equation (16.22)] and the quasi-difference model in Equation (16.23) are equivalent. In both models, the error term,  $\tilde{u}_t$ , is serially uncorrelated. The two representations, however, suggest different estimation strategies. But before discussing those strategies, we turn to the assumptions under which they yield consistent estimators of the dynamic multipliers,  $\beta_1$  and  $\beta_2$ .

**The conditional mean 0 assumption in the ADL and quasi-difference models.** Because Equations (16.21) [with the restrictions in Equation (16.22)] and (16.23) are equivalent, the conditions for their estimation are the same, so for convenience we consider Equation (16.23).

The quasi-difference model in Equation (16.23) is a distributed lag model involving the quasi-differenced variables with a serially uncorrelated error. Accordingly, the conditions for OLS estimation of the coefficients in Equation (16.23) are the least squares assumptions for the distributed lag model in Key Concept 16.2, expressed in terms of  $\tilde{u}_t$  and  $\tilde{X}_t$ . The critical assumption here is the first assumption, which, applied to Equation (16.23), is that  $\tilde{X}_t$  is exogenous; that is,

$$E(\tilde{u}_t | \tilde{X}_t, \tilde{X}_{t-1}, \dots) = 0, \quad (16.24)$$

where letting the conditional expectation depend on distant lags of  $\tilde{X}_t$  ensures that no additional lags of  $\tilde{X}_t$ , other than those appearing in Equation (16.23), enter the population regression function.

Because  $\tilde{X}_t = X_t - \phi_1 X_{t-1}$ , so  $X_t = \tilde{X}_t + \phi_1 X_{t-1}$ , conditioning on  $\tilde{X}_t$  and all of its lags is equivalent to conditioning on  $X_t$  and all of its lags. Thus the conditional expectation condition in Equation (16.24) is equivalent to the condition that  $E(\tilde{u}_t | X_t, X_{t-1}, \dots) = 0$ . Furthermore, because  $\tilde{u}_t = u_t - \phi_1 u_{t-1}$ , this condition in turn implies that

$$\begin{aligned} 0 &= E(\tilde{u}_t | X_t, X_{t-1}, \dots) \\ &= E(u_t - \phi_1 u_{t-1} | X_t, X_{t-1}, \dots) \\ &= E(u_t | X_t, X_{t-1}, \dots) - \phi_1 E(u_{t-1} | X_t, X_{t-1}, \dots). \end{aligned} \quad (16.25)$$

For the equality in Equation (16.25) to hold for general values of  $\phi_1$ , it must be the case that both  $E(u_t | X_t, X_{t-1}, \dots) = 0$  and  $E(u_{t-1} | X_t, X_{t-1}, \dots) = 0$ . By shifting the time subscripts forward one time period, the condition that  $E(u_{t-1} | X_t, X_{t-1}, \dots) = 0$  can be rewritten as

$$E(u_t | X_{t+1}, X_t, X_{t-1}, \dots) = 0, \quad (16.26)$$

which (by the law of iterated expectations) implies that  $E(u_t | X_t, X_{t-1}, \dots) = 0$ . In summary, having the 0 conditional mean assumption in Equation (16.24) hold for general values of  $\phi_1$  is equivalent to having the condition in Equation (16.26) hold.

The condition in Equation (16.26) is implied by  $X_t$  being strictly exogenous, but it is *not* implied by  $X_t$  being (past and present) exogenous. Thus the least squares assumptions for estimation of the distributed lag model in Equation (16.23) hold if  $X_t$  is strictly exogenous, but it is not enough that  $X_t$  be (past and present) exogenous.

Because the ADL representation [Equations (16.21) and (16.22)] is equivalent to the quasi-differenced representation [Equation (16.23)], the conditional mean assumption needed to estimate the coefficients of the quasi-differenced representation [that  $E(u_t | X_{t+1}, X_t, X_{t-1}, \dots) = 0$ ] is also the conditional mean assumption for consistent estimation of the coefficients of the ADL representation.

We now turn to the two estimation strategies suggested by these two representations: estimation of the ADL coefficients and estimation of the coefficients of the quasi-difference model.

### OLS Estimation of the ADL Model

The first strategy is to use OLS to estimate the coefficients in the ADL model in Equation (16.21). As the derivation leading to Equation (16.21) shows, including the lag of  $Y$  and the extra lag of  $X$  as regressors makes the error term serially uncorrelated (under the assumption that the error follows a first-order autoregression). Thus the usual OLS standard errors can be used; that is, HAC standard errors are not needed when the ADL model coefficients in Equation (16.21) are estimated by OLS.

The estimated ADL coefficients are not themselves estimates of the dynamic multipliers, but the dynamic multipliers can be computed from the ADL coefficients. A general way to compute the dynamic multipliers is to express the estimated regression function as a function of current and past values of  $X_t$ —that is, to eliminate  $Y_t$  from the estimated regression function. To do so, repeatedly substitute expressions for lagged values of  $Y_t$  into the estimated regression function. Specifically, consider the estimated regression function

$$\hat{Y}_t = \hat{\phi}_1 Y_{t-1} + \hat{\delta}_0 X_t + \hat{\delta}_1 X_{t-1} + \hat{\delta}_2 X_{t-2}, \quad (16.27)$$

where the estimated intercept has been omitted because it does not enter any expression for the dynamic multipliers. Lagging both sides of Equation (16.27) yields

$\hat{Y}_{t-1} = \hat{\phi}_1 Y_{t-2} + \hat{\delta}_0 X_{t-1} + \hat{\delta}_1 X_{t-2} + \hat{\delta}_2 X_{t-3}$ , so replacing  $\hat{Y}_{t-1}$  in Equation (16.27) by this expression for  $\hat{Y}_{t-1}$  and collecting terms yields

$$\begin{aligned}\hat{Y}_t &= \hat{\phi}_1(\hat{\phi}_1 Y_{t-2} + \hat{\delta}_0 X_{t-1} + \hat{\delta}_1 X_{t-2} + \hat{\delta}_2 X_{t-3}) + \hat{\delta}_0 X_t + \hat{\delta}_1 X_{t-1} + \hat{\delta}_2 X_{t-2} \\ &= \hat{\delta}_0 X_t + (\hat{\delta}_1 + \hat{\phi}_1 \hat{\delta}_0) X_{t-1} + (\hat{\delta}_2 + \hat{\phi}_1 \hat{\delta}_1) X_{t-2} + \hat{\phi}_1 \hat{\delta}_2 X_{t-3} + \hat{\phi}_1^2 Y_{t-2}.\end{aligned}\quad (16.28)$$

Repeating this process by repeatedly substituting expressions for  $Y_{t-2}$ ,  $Y_{t-3}$ , and so forth yields

$$\begin{aligned}\hat{Y}_t &= \hat{\delta}_0 X_t + (\hat{\delta}_1 + \hat{\phi}_1 \hat{\delta}_0) X_{t-1} + (\hat{\delta}_2 + \hat{\phi}_1 \hat{\delta}_1 + \hat{\phi}_1^2 \hat{\delta}_0) X_{t-2} \\ &\quad + \hat{\phi}_1 (\hat{\delta}_2 + \hat{\phi}_1 \hat{\delta}_1 + \hat{\phi}_1^2 \hat{\delta}_0) X_{t-3} + \hat{\phi}_1^2 (\hat{\delta}_2 + \hat{\phi}_1 \hat{\delta}_1 + \hat{\phi}_1^2 \hat{\delta}_0) X_{t-4} + \cdots\end{aligned}\quad (16.29)$$

The coefficients in Equation (16.29) are the estimators of the dynamic multipliers, computed from the OLS estimators of the coefficients in the ADL model in Equation (16.21). If the restrictions on the coefficients in Equation (16.22) were to hold exactly for the *estimated* coefficients, then the dynamic multipliers beyond the second (that is, the coefficients on  $X_{t-2}$ ,  $X_{t-3}$ , and so forth) would all be 0.<sup>2</sup> However, under this estimation strategy those restrictions will not hold exactly, so the estimated multipliers beyond the second in Equation (16.29) will generally be nonzero.

## GLS Estimation

The second strategy for estimating the dynamic multipliers when  $X_t$  is strictly exogenous is to use **generalized least squares (GLS)**, which entails estimating Equation (16.23). To describe the GLS estimator, we initially assume that  $\phi_1$  is known. Because in practice it is unknown, this estimator is infeasible, so it is called the infeasible GLS estimator. The infeasible GLS estimator, however, can be modified using an estimator of  $\phi_1$ , which yields a feasible version of the GLS estimator.

**Infeasible GLS.** If  $\phi_1$  is known, then the quasi-differenced variables  $\tilde{X}_t$  and  $\tilde{Y}_t$  can be computed directly. As discussed in the context of Equations (16.24) and (16.26), if  $X_t$  is strictly exogenous, then  $E(\tilde{u}_t | \tilde{X}_t, \tilde{X}_{t-1}, \dots) = 0$ . Thus, if  $X_t$  is strictly exogenous and if  $\phi_1$  is known, the coefficients  $\alpha_0$ ,  $\beta_1$ , and  $\beta_2$  in Equation (16.23) can be estimated by the OLS regression of  $\tilde{Y}_t$  on  $\tilde{X}_t$  and  $\tilde{X}_{t-1}$  (including an intercept). The resulting estimator of  $\beta_1$  and  $\beta_2$ —that is, the OLS estimator of the slope coefficients in Equation (16.23) when  $\phi_1$  is known—is the **infeasible GLS estimator**. This estimator is infeasible because in reality  $\phi_1$  is unknown, so  $\tilde{X}_t$  and  $\tilde{Y}_t$  cannot be computed and thus these OLS estimators cannot actually be computed.

<sup>2</sup>Substitute the equalities in Equation (16.22) to show that, if those equalities hold, then  $\delta_2 + \phi_1 \delta_1 + \phi_1^2 \delta_0 = 0$ .

**Feasible GLS.** The **feasible GLS estimator** modifies the infeasible GLS estimator by using a preliminary estimator of  $\phi_1$ ,  $\hat{\phi}_1$ , to compute the estimated quasi-differences. Specifically, the feasible GLS estimators of  $\beta_1$  and  $\beta_2$  are the OLS estimators of  $\beta_1$  and  $\beta_2$  in Equation (16.23), computed by regressing  $\tilde{Y}_t$  on  $\tilde{X}_t$  and  $\tilde{X}_{t-1}$  (with an intercept), where  $\tilde{X}_t = X_t - \hat{\phi}_1 X_{t-1}$  and  $\tilde{Y}_t = Y_t - \hat{\phi}_1 Y_{t-1}$ .

The preliminary estimator,  $\hat{\phi}_1$ , can be computed by first estimating the distributed lag regression in Equation (16.18) by OLS and then using OLS to estimate  $\phi_1$  in Equation (16.19) with the OLS residuals  $\hat{u}_t$  replacing the unobserved regression errors  $u_t$ . This version of the GLS estimator is called the Cochrane–Orcutt (1949) estimator.

An extension of the Cochrane–Orcutt method is to continue this process iteratively: Use the GLS estimate of  $\beta_1$  and  $\beta_2$  to compute revised estimates of  $u_t$ ; use these new residuals to reestimate  $\phi_1$ ; use this revised estimate of  $\phi_1$  to compute revised estimated quasi-differences; use these revised estimated quasi-differences to reestimate  $\beta_1$  and  $\beta_2$ ; and continue this process until the estimates of  $\beta_1$  and  $\beta_2$  converge. This is referred to as the iterated Cochrane–Orcutt estimator.

**Efficiency of GLS.** The virtue of the GLS estimator is that when  $X$  is strictly exogenous and the transformed errors  $\tilde{u}_t$  are homoskedastic, it is efficient among linear estimators, at least in large samples. To see this, first consider the infeasible GLS estimator. If  $\tilde{u}_t$  is homoskedastic, if  $\phi_1$  is known (so that  $\tilde{X}_t$  and  $\tilde{Y}_t$  can be treated as if they are observed), and if  $X_t$  is strictly exogenous, then the Gauss–Markov theorem implies that the OLS estimator of  $\alpha_0$ ,  $\beta_1$ , and  $\beta_2$  in Equation (16.23) is efficient among all linear conditionally unbiased estimators based on  $\tilde{X}_t$  and  $\tilde{Y}_t$ , for  $t = 2, \dots, T$ , where the first observation ( $t = 1$ ) is lost because of quasi-differencing. That is, the OLS estimator of the coefficients in Equation (16.23) is the best linear unbiased estimator, or BLUE (Section 5.5). Because the OLS estimator of Equation (16.23) is the infeasible GLS estimator, this means that the infeasible GLS estimator is BLUE. The feasible GLS estimator is similar to the infeasible GLS estimator except that  $\phi_1$  is estimated. Because the estimator of  $\phi_1$  is consistent and its variance is inversely proportional to  $T$ , the feasible and infeasible GLS estimators have the same variances in large samples, and the loss of information from the first observation ( $t = 1$ ) is negligible when  $T$  is large. In this sense, if  $X$  is strictly exogenous, then the feasible GLS estimator is BLUE in large samples. In particular, if  $X$  is strictly exogenous, then GLS is more efficient than the OLS estimator of the distributed lag coefficients discussed in Section 16.3.

The Cochrane–Orcutt and iterated Cochrane–Orcutt estimators presented here are special cases of GLS estimation. In general, GLS estimation involves transforming the regression model so that the errors are homoskedastic and serially uncorrelated and then estimating the coefficients of the transformed regression model by OLS. In general, the GLS estimator is consistent and BLUE in large samples if  $X$  is strictly exogenous, but it is not consistent if  $X$  is only (past and present) exogenous. The mathematics of GLS involves matrix algebra, so it is postponed to Section 19.6.

## 16.6 Orange Juice Prices and Cold Weather

This section uses the tools of time series regression to squeeze additional insights from our data on Florida temperatures and orange juice prices. First, how long lasting is the effect of a freeze on the price? Second, has this dynamic effect been stable, or has it changed over the 51 years spanned by the data and, if so, how?

We begin this analysis by estimating the dynamic causal effects using the method of Section 16.3—that is, by OLS estimation of the coefficients of a distributed lag regression of the percentage change in prices ( $\%ChgP_t$ ) on the number of freezing degree days in that month ( $FDD_t$ ) and its lagged values. For the distributed lag estimator to be consistent,  $FDD$  must be (past and present) exogenous. As discussed in Section 16.2, this assumption is reasonable here. Humans cannot influence the weather, so treating the weather as if it were randomly assigned experimentally is appropriate as a working hypothesis (we return to this below). If  $FDD$  is exogenous, we can estimate the dynamic causal effects by OLS estimation of the coefficients in the distributed lag model of Equation (16.4) in Key Concept 16.1.

As discussed in Sections 16.3 and 16.4, the error term can be serially correlated in distributed lag regressions, so it is important to use HAC standard errors, which adjust for this serial correlation. For the initial results, the truncation parameter for the Newey–West standard errors ( $m$  in the notation of Section 16.4) was chosen using the rule in Equation (16.17): Because there are 612 monthly observations, according to that rule  $m = 0.75 T^{1/3} = 0.75 \times 612^{1/3} = 6.37$ , but because  $m$  must be an integer, this was rounded up to  $m = 7$ . The sensitivity of the standard errors to this choice of truncation parameter is investigated below.

The results of OLS estimation of the distributed lag regression of  $\%ChgP_t$  on  $FDD_t, FDD_{t-1}, \dots, FDD_{t-18}$  are summarized in column (1) of Table 16.1. The coefficients of this regression (only some of which are reported in the table) are estimates of the dynamic causal effect on orange juice price changes (in percent) for the first 18 months following a unit increase in the number of freezing degree days in a month. For example, a single freezing degree day is estimated to increase prices by 0.50% over the month in which the freezing degree day occurs. The subsequent effect on price in later months of a freezing degree day is less: After one month, the estimated effect is to increase the price by a further 0.17%, and after two months, the estimated effect is to increase the price by an additional 0.07%. The  $R^2$  from this regression is 0.12, indicating that much of the monthly variation in orange juice prices is not explained by current and past values of  $FDD$ .

Plots of dynamic multipliers can convey information more effectively than tables such as Table 16.1. The dynamic multipliers from column (1) of Table 16.1 are plotted in Figure 16.2a along with their 95% confidence intervals, computed as the estimated coefficient  $\pm 1.96$  HAC standard errors. After the initial sharp price rise, subsequent price rises are less, although prices are estimated to rise slightly in each of the first six months after the freeze. As can be seen from Figure 16.2a, for months other than the first, the dynamic multipliers are not statistically significantly different from 0 at the 5% significance level, although they are estimated to be positive through the seventh month.



**TABLE 16.1** The Dynamic Effect of a Freezing Degree Day (*FDD*) on the Price of Orange Juice: Selected Estimated Dynamic Multipliers and Cumulative Dynamic Multipliers

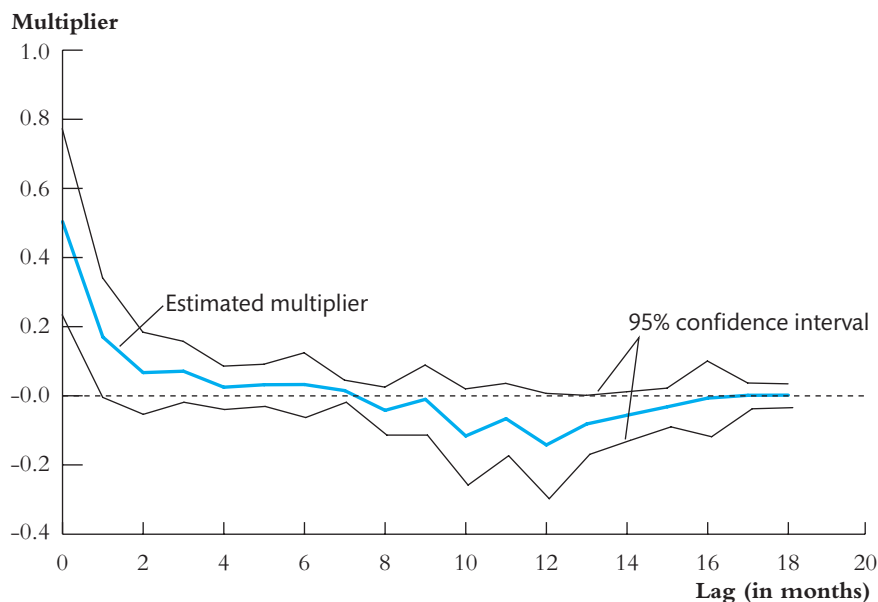
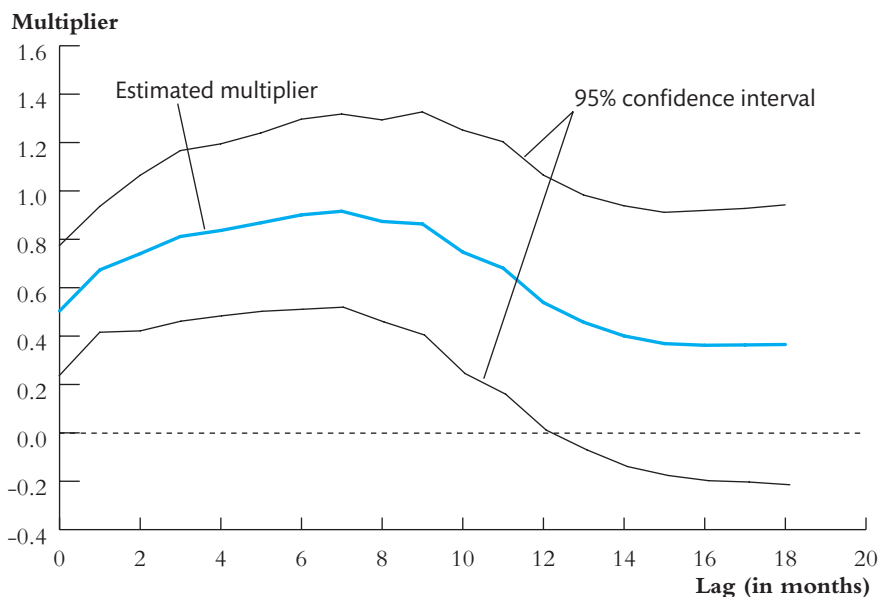
Lag Number	(1) Dynamic Multipliers	(2) Cumulative Multipliers	(3) Cumulative Multipliers	(4) Cumulative Multipliers
0	0.50 (0.14)	0.50 (0.14)	0.50 (0.14)	0.51 (0.15)
1	0.17 (0.09)	0.67 (0.14)	0.67 (0.13)	0.70 (0.15)
2	0.07 (0.06)	0.74 (0.17)	0.74 (0.16)	0.76 (0.18)
3	0.07 (0.04)	0.81 (0.18)	0.81 (0.18)	0.84 (0.19)
4	0.02 (0.03)	0.84 (0.19)	0.84 (0.19)	0.87 (0.20)
5	0.03 (0.03)	0.87 (0.19)	0.87 (0.19)	0.89 (0.20)
6	0.03 (0.05)	0.90 (0.20)	0.90 (0.21)	0.91 (0.21)
·				
·				
12	−0.14 (0.08)	0.54 (0.27)	0.54 (0.28)	0.54 (0.28)
·				
·				
18	0.00 (0.02)	0.37 (0.30)	0.37 (0.31)	0.37 (0.30)
Monthly indicators?	No	No	No	Yes $F = 1.01$ ( $p = 0.43$ )
HAC standard error truncation parameter ( $m$ )	7	7	14	7

All regressions were estimated by OLS using monthly data (described in Appendix 16.1) from January 1950 to December 2000, for a total of  $T = 612$  monthly observations. The dependent variable is the monthly percentage change in the price of orange juice ( $\%ChgP_t$ ). Regression (1) is the distributed lag regression with the monthly number of freezing degree days and 18 of its lagged values—that is,  $FDD_t, FDD_{t-1}, \dots, FDD_{t-18}$ —and the reported coefficients are the OLS estimates of the dynamic multipliers. The cumulative multipliers are the cumulative sum of the estimated dynamic multipliers. All regressions include an intercept, which is not reported. Newey–West HAC standard errors, computed using the truncation number given in the final row, are reported in parentheses.

Column (2) of Table 16.1 contains the cumulative dynamic multipliers for this specification—that is, the cumulative sum of the dynamic multipliers reported in column (1). These cumulative dynamic multipliers are plotted in Figure 16.2b along with their 95% confidence intervals. After 1 month, the cumulative effect of the freezing degree day is to increase prices by 0.67%; after 2 months, the price is estimated to have risen by 0.74%; and after 6 months, the price is estimated to have risen by 0.90%. As can be seen in Figure 16.2b, these cumulative multipliers increase through the seventh month because the individual dynamic multipliers are positive for the first 7 months. In the 8<sup>th</sup> month, the dynamic multiplier is negative, so the price of orange juice begins to fall slowly from its peak. After 18 months, the cumulative increase in prices is only 0.37%; that is, the long-run cumulative dynamic multiplier is

**FIGURE 16.2** The Dynamic Effect of a Freezing Degree Day (FDD) on the Price of Orange Juice

The estimated dynamic multipliers show that a freeze leads to an immediate increase in prices. Subsequent price rises are much smaller than the initial impact. The cumulative multiplier shows that freezes have a persistent effect on the level of orange juice prices, with prices peaking seven months after the freeze.

**(a)** Estimated dynamic multipliers and 95% confidence interval**(b)** Estimated cumulative dynamic multipliers and 95% confidence interval

only 0.37%. This long-run cumulative dynamic multiplier is not statistically significantly different from 0 at the 10% significance level ( $t = 0.37/0.30 = 1.23$ ).

**Sensitivity analysis.** As in any empirical analysis, it is important to check whether these results are sensitive to changes in the details of the empirical analysis. We

therefore examine three aspects of this analysis: sensitivity to the computation of the HAC standard errors, an alternative specification that investigates potential omitted variable bias, and an analysis of the stability over time of the estimated multipliers.

First, we investigate whether the standard errors reported in the second column of Table 16.1 are sensitive to different choices of the HAC truncation parameter  $m$ . In column (3), results are reported for  $m = 14$ , twice the value used in column (2). The regression specification is the same as in column (2), so the estimated coefficients and dynamic multipliers are identical; only the standard errors differ but, as it happens, not by much. We conclude that the results are insensitive to changes in the HAC truncation parameter.

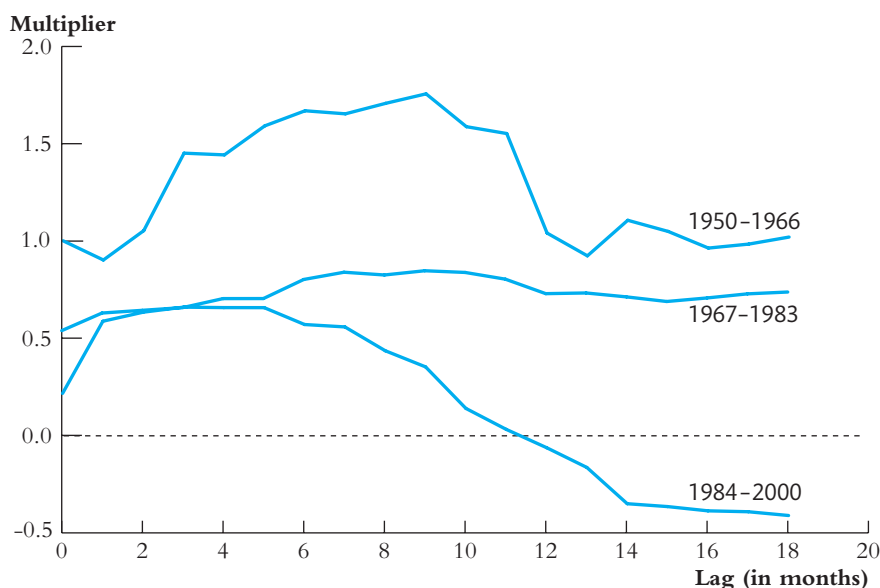
Second, we investigate a possible source of omitted variable bias. Freezes in Florida are not randomly assigned throughout the year but rather occur in the winter (of course). If demand for orange juice is seasonal (is demand for orange juice greater in the winter than in the summer?), then the seasonal patterns in orange juice demand could be correlated with  $FDD$ , resulting in omitted variable bias. The quantity of oranges sold for juice is endogenous: Prices and quantities are simultaneously determined by the forces of supply and demand. Thus, as discussed in Section 9.2, including quantity would lead to simultaneity bias. Nevertheless, the seasonal component of demand can be captured by including seasonal variables as regressors. The specification in column (4) of Table 16.1 therefore includes 11 monthly binary variables, one indicating whether the month is January, one indicating whether the month is February, and so forth (as usual, one binary variable must be omitted to prevent perfect multicollinearity with the intercept). These monthly indicator variables are not jointly statistically significant at the 10% level ( $p = 0.43$ ), and the estimated cumulative dynamic multipliers are essentially the same as for the specifications excluding the monthly indicators. In summary, seasonal fluctuations in demand are not an important source of omitted variable bias.

**Have the dynamic multipliers been stable over time?**<sup>3</sup> To assess the stability of the dynamic multipliers, we need to check whether the distributed lag regression coefficients have been stable over time. Because we do not have a specific break date in mind, we test for instability in the regression coefficients using the Quandt likelihood ratio (QLR) statistic (Key Concept 15.9). The QLR statistic (with 15% trimming and HAC variance estimator) testing the stability of all the coefficients in the regression of column (1) has a value of 21.19, with  $q = 20$  degrees of freedom (the coefficients on  $FDD$ , its 18 lags, and the intercept). The 1% critical value in Table 15.5 is 2.43, so the QLR statistic rejects at the 1% significance level. These QLR regressions have 40 regressors, a large number; recomputing them for 6 lags only (so that there are 16 regressors and  $q = 8$ ) also results in rejection at the 1% level. Thus the hypothesis that the dynamic multipliers are stable is rejected at the 1% significance level.

<sup>3</sup>The discussion of stability in this subsection draws on material from Section 15.7 and can be skipped if that material has not been covered.

**FIGURE 16.3** Estimated Cumulative Dynamic Multipliers from Different Sample Periods

The dynamic effect on orange juice prices of freezes changed significantly over the second half of the 20<sup>th</sup> century. A freeze had a larger impact on prices during 1950–1966 than later, and the effect of a freeze was less persistent during 1984–2000 than earlier.



One way to see how the dynamic multipliers have changed over time is to compute them for different parts of the sample. Figure 16.3 plots the estimated cumulative dynamic multipliers for the first third (1950–1966), middle third (1967–1983), and final third (1984–2000) of the sample, computed by running separate regressions on each subsample. These estimates show an interesting and noticeable pattern. In the 1950s and early 1960s, a freezing degree day had a large and persistent effect on the price. The magnitude of the effect on price of a freezing degree day diminished in the 1970s, although it remained highly persistent. In the late 1980s and 1990s, the short-run effect of a freezing degree day was the same as in the 1970s, but it became much less persistent and was essentially eliminated after a year. These estimates suggest that the dynamic causal effect on orange juice prices of a Florida freeze became smaller and less persistent over the second half of the 20<sup>th</sup> century. The box “Orange Trees on the March” discusses one possible explanation for the instability of the dynamic causal effects.

**ADL and GLS estimates.** As discussed in Section 16.5, if the error term in the distributed lag regression is serially correlated and  $FDD$  is strictly exogenous, it is possible to estimate the dynamic multipliers more efficiently than by OLS estimation of the distributed lag coefficients. Before using either the GLS estimator or the estimator based on the ADL model, however, we need to consider whether  $FDD$  is, in fact, strictly exogenous. True, humans cannot affect the daily weather, but does that mean that the weather is *strictly* exogenous? Does the error term  $u_t$  in the distributed lag regression have conditional mean 0 given past, present, and future values of  $FDD$ ?

## Orange Trees on the March

Why do the dynamic multipliers in Figure 16.3 vary over time? One possible explanation is changes in markets, but another is that the trees moved south.

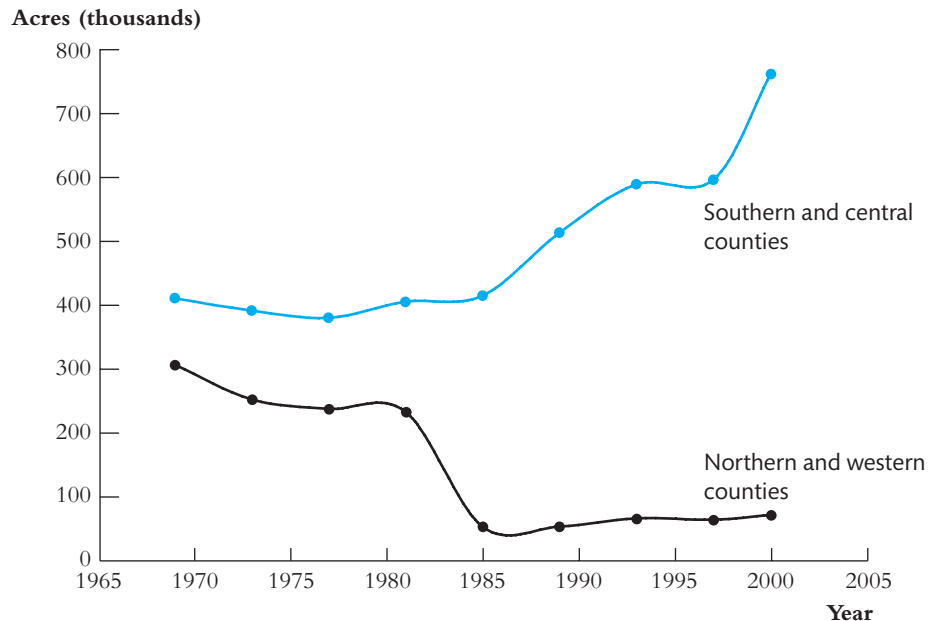
According to the Florida Department of Citrus, the severe freezes in the 1980s, which are visible in Figure 16.1c, spurred citrus growers to seek a warmer climate. As shown in Figure 16.4, the number of acres of orange trees in the more frost-prone northern and western counties fell from 232,000 acres in 1981 to 53,000 acres in 1985, and orange acreage in southern and central counties subsequently increased from 413,000 in 1985 to 588,000 in 1993. With the groves farther south, northern frosts damage a smaller fraction of the crop, and—as indicated

by the dynamic multipliers in Figure 16.3—price becomes less sensitive to temperatures in the more northern city of Orlando.

OK, the orange trees themselves might not have been on the march—that can be left to *Macbeth*—but southern migration of the orange groves does give new meaning to the term *nonstationarity*.<sup>4</sup>

<sup>4</sup>The Florida orange juice industry has experienced many other changes since the end of this data set in 2000. Demand for orange juice has declined, and imports from Brazil have increased. Perhaps most important has been the spread of a bacterial disease, citrus greening, that prevents oranges from maturing and kills citrus trees. Between 2000 and 2015, total Florida orange production fell by approximately 60%. We are grateful to Professor James Cobbe of Florida State University for telling us about the southern movement of the orange groves.

**FIGURE 16.4** Orange Grove Acreage in Regions of Florida



The error term in the population counterpart of the distributed lag regression in column (1) of Table 16.1 is the discrepancy between the price and its population prediction based on the past 18 months of weather. This discrepancy might arise for many reasons, one of which is that traders use forecasts of the weather in Orlando.

## NEWS FLASH: Commodity Traders Send Shivers Through Disney World

Although the weather at Disney World in Orlando, Florida, is usually pleasant, now and then a cold spell can settle in. If you are visiting Disney World on a winter evening, should you bring a warm coat? Some people might check the weather forecast on TV, but those in the know can do better: They can check that day's closing price on the New York orange juice futures market!

The financial economist Richard Roll (1984) undertook a detailed study of the relationship between orange juice prices and the weather. He examined the effect on prices of cold weather in Orlando, but he also studied the “effect” of changes in the price of an orange juice futures contract (a contract to buy frozen orange juice concentrate at a specified date in the future) on the weather. Roll used daily data from 1975 to 1981 on the prices of orange juice futures contracts traded at the New York Cotton Exchange and on daily and overnight temperatures in Orlando. He found that a rise in the price of the futures contract during the trading day in New York predicted cold weather—in particular, a freezing spell—in Orlando over the following night. In fact, the market was so effective in predicting cold weather in Florida that a price rise during

the trading day actually predicted forecast errors in the official U.S. government weather forecasts for that night.

Roll's study is also interesting for what he did *not* find: Although his detailed weather data explained some of the variation in daily orange juice futures prices, most of the daily movements in orange juice prices remained unexplained. He therefore suggested that the orange juice futures market exhibits “excess volatility”—that is, more volatility than can be attributed to movements in fundamentals. Understanding why (and if) there is excess volatility in financial markets is now an important area of research in financial economics.

Roll's finding also illustrates the difference between forecasting and estimating dynamic causal effects. Price changes on the orange juice futures market are a useful predictor of cold weather, but that does not mean that commodity traders are so powerful that they can *cause* the temperature to fall. Visitors to Disney World might shiver after an orange juice futures contract price rise, but they are not shivering *because* of the price rise—unless, of course, they went short in the orange juice futures market.

For example, if an especially cold winter is forecasted, then traders would incorporate this into the price, so the price would be above its predicted value based on the population regression; that is, the error term would be positive. If this forecast is accurate, then, in fact, future weather would turn out to be cold. Thus future freezing degree days would be positive ( $X_{t+1} > 0$ ) when the current price is unusually high ( $u_t > 0$ ), so  $\text{corr}(X_{t+1}, u_t)$  is positive. Stated more simply, although orange juice traders cannot influence the weather, they can—and do—predict it (see the box, “NEWS FLASH: Commodity Traders Send Shivers Through Disney World”). Consequently, the error term in the price/weather regression is correlated with future weather. In other words, *FDD* is exogenous, but if this reasoning is true, it is not strictly exogenous, and the GLS and ADL estimators will not be consistent estimators of the dynamic multipliers. These estimators therefore are not used in this application.

## 16.7 Is Exogeneity Plausible? Some Examples

As in regression with cross-sectional data, the interpretation of the coefficients in a distributed lag regression as causal dynamic effects hinges on the assumption that  $X$  is exogenous. If  $X_t$  or its lagged values are correlated with  $u_t$ , then the conditional mean of  $u_t$  will depend on  $X_t$  or its lags, in which case  $X$  is not (past and present) exogenous. Regressors can be correlated with the error term for several reasons, but with economic time series data, a particularly important concern is that there could be simultaneous causality, which (as discussed in Sections 9.2 and 12.1) results in endogenous regressors. In Section 16.6, we discussed the assumptions of exogeneity and strict exogeneity of freezing degree days in detail. In this section, we examine the assumption of exogeneity in four other economic applications.

### U.S. Income and Australian Exports

The United States is an important source of demand for Australian exports. Precisely how sensitive Australian exports are to fluctuations in U.S. aggregate income could be investigated by regressing Australian exports to the United States against a measure of U.S. income. Strictly speaking, because the world economy is integrated, there is simultaneous causality in this relationship: A decline in Australian exports reduces Australian income, which reduces demand for imports from the United States, which reduces U.S. income. As a practical matter, however, this effect is very small because the Australian economy is much smaller than the U.S. economy. Thus U.S. income plausibly can be treated as exogenous in this regression.

In contrast, in a regression of European Union exports to the United States against U.S. income, the argument for treating U.S. income as exogenous is less convincing because demand by residents of the European Union for U.S. exports constitutes a substantial fraction of the total demand for U.S. exports. Thus a decline in U.S. demand for EU exports would decrease EU income, which in turn would decrease demand for U.S. exports and thus decrease U.S. income. Because of these linkages through international trade, EU exports to the United States and U.S. income are simultaneously determined, so in this regression U.S. income arguably is not exogenous. This example illustrates a more general point that whether a variable is exogenous depends on the context: U.S. income is plausibly exogenous in a regression explaining Australian exports but not in a regression explaining EU exports.

### Oil Prices and Inflation

Ever since the oil price increases of the 1970s, macroeconomists have been interested in estimating the dynamic effect of an increase in the international price of crude oil



on the U.S. rate of inflation. Because oil prices are set in world markets in large part by foreign oil-producing countries, initially one might think that oil prices are exogenous. But oil prices are not like the weather: Members of the Organization of Petroleum Exporting Countries set oil production levels strategically, taking many factors, including the state of the world economy, into account. To the extent that oil prices (or quantities) are set based on an assessment of current and future world economic conditions, including inflation in the United States, oil prices are endogenous.

## Monetary Policy and Inflation

The central bankers in charge of monetary policy need to know the effect on inflation of monetary policy. Because an important tool of monetary policy is the short-term interest rate (the *short rate*), they need to know the dynamic causal effect on inflation of a change in the short rate. Although the short rate is determined by the central bank, it is not set by the central bankers at random (as it would be in an ideal randomized experiment); rather, it is set endogenously: The central bank determines the short rate based on an assessment of the current and future states of the economy, especially including the current and future rates of inflation. The rate of inflation in turn depends on the interest rate (higher interest rates reduce aggregate demand), but the interest rate depends on the rate of inflation, its past value, and its (expected) future value. Thus the short rate is endogenous, and the dynamic causal effect of a change in the short rate on future inflation cannot be consistently estimated by an OLS regression of the rate of inflation on current and past interest rates.

## The Growth Rate of GDP and the Term Spread

In Chapter 15, lagged values of the term spread were used to forecast future values of the growth rate of GDP. Because lags of the term spread happened in the past, one might initially think that there cannot be feedback from current growth rates of GDP to past values of the term spread, so past values of the term spread can be treated as exogenous. But past values of the term spread were not randomly assigned in an experiment; instead, the past term spread was simultaneously determined with past values of the growth rate of GDP. Because GDP and the interest rates making up the term spread are simultaneously determined, the other factors that determine the growth rate of GDP contained in  $u_t$  are correlated with past values of the term spread; that is, the term spread is not exogenous. It follows that the term spread is not strictly exogenous, so the dynamic multipliers computed using an ADL model [for example, the ADL model in Equation (15.20)] are not consistent estimates of the dynamic causal effect on the growth rate of GDP of a change in the term spread.

## 16.8 Conclusion

Time series data provide the opportunity to estimate the time path of the effect on  $Y$  of a change in  $X$ —that is, the dynamic causal effect on  $Y$  of a change in  $X$ . To estimate dynamic causal effects using a distributed lag regression, however,  $X$  must be exogenous, as it would be if it were set randomly in an ideal randomized experiment. If  $X$  is not just exogenous but is *strictly* exogenous, then the dynamic causal effects can be estimated using an autoregressive distributed lag model or by GLS.

In some applications, such as estimating the dynamic causal effect on the price of orange juice of freezing weather in Florida, a convincing case can be made that the regressor (freezing degree days) is exogenous; thus the dynamic causal effect can be estimated by OLS estimation of the distributed lag coefficients. Even in this application, however, economic theory suggests that the weather is not strictly exogenous, so the ADL and GLS methods are inappropriate. Moreover, in many relations of interest to econometricians, there is simultaneous causality, so the regressor in these specifications is not exogenous, strictly or otherwise. Ascertaining whether the regressor is exogenous (or strictly exogenous) ultimately requires combining economic theory, institutional knowledge, and careful judgment.

### Summary

1. Dynamic causal effects in time series are defined in the context of a randomized experiment, where the same subject (entity) receives different randomly assigned treatments at different times. The coefficients in a distributed lag regression of  $Y$  on  $X$  and its lags can be interpreted as the dynamic causal effects when the time path of  $X$  is determined randomly and independently of other factors that influence  $Y$ .
2. The variable  $X$  is (past and present) exogenous if the conditional mean of the error  $u_t$  in the distributed lag regression of  $Y$  on current and past values of  $X$  does not depend on current and past values of  $X$ . If, in addition, the conditional mean of  $u_t$  does not depend on future values of  $X$ , then  $X$  is strictly exogenous.
3. If  $X$  is exogenous, then the OLS estimators of the coefficients in a distributed lag regression of  $Y$  on current and past values of  $X$  are consistent estimators of the dynamic causal effects. In general, the error  $u_t$  in this regression is serially correlated, so conventional standard errors are misleading and HAC standard errors must be used instead.
4. If  $X$  is strictly exogenous, then the dynamic multipliers can be estimated using either OLS estimation of an ADL model or GLS.
5. Exogeneity is a strong assumption that often fails to hold in economic time series data because of simultaneous causality, and the assumption of strict exogeneity is even stronger.

## Key Terms

dynamic causal effect (609)	heteroskedasticity- and autocorrelation-
distributed lag model (614)	consistent (HAC) standard error
exogeneity (615)	(622)
strict exogeneity (615)	truncation parameter (622)
dynamic multiplier (618)	Newey–West variance estimator (623)
impact effect (619)	quasi-difference (626)
cumulative dynamic multiplier (619)	generalized least squares (GLS) (628)
long-run cumulative dynamic	infeasible GLS estimator (628)
multiplier (619)	feasible GLS estimator (629)

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## Review the Concepts

- 16.1** In the 1970s, a common practice was to estimate a distributed lag model relating changes in nominal GDP ( $Y$ ) to current and past changes in the money supply ( $X$ ). Under what assumptions will this regression estimate the causal effects of money on nominal GDP? Are these assumptions likely to be satisfied in a modern economy like that of the United States?
- 16.2** Suppose that  $X$  is strictly exogenous. A researcher estimates an ADL(1, 1) model, calculates the regression residual, and finds the residual to be highly serially correlated. Should the researcher estimate a new ADL model with additional lags or simply use HAC standard errors for the ADL(1, 1) estimated coefficients?
- 16.3** Suppose that a distributed lag regression is estimated, where the dependent variable is  $\Delta Y_t$  instead of  $Y_t$ . Explain how you would compute the dynamic multipliers of  $X_t$  on  $Y_t$ .
- 16.4** Suppose that you added  $FDD_{t+1}$  as an additional regressor in Equation (16.2). If  $FDD$  is strictly exogenous, would you expect the coefficient on  $FDD_{t+1}$  to be 0 or nonzero? Would your answer change if  $FDD$  is exogenous but not strictly exogenous?

## Exercises

- 16.1** Increases in oil prices have been blamed for several recessions in developed countries. To quantify the effect of oil prices on real economic activity, researchers have run regressions like those discussed in this chapter. Let  $GDP_t$  denote the value of quarterly real GDP in the United States, and let  $Y_t = 100\ln(GDP_t/GDP_{t-1})$  be the quarterly percentage change in GDP. James Hamilton, an econometrician and macroeconomist, has suggested that oil prices adversely affect that economy only when they jump above their values in the recent past. Specifically, let  $O_t$  equal the greater of 0 or the percentage point difference between oil prices at date  $t$  and their maximum value during the past three years. A distributed lag regression relating  $Y_t$  and  $O_t$ , estimated over 1960:Q1–2017:Q4, is

$$\begin{aligned}\hat{Y}_t = & 1.0 - 0.006O_t - 0.014O_{t-1} - 0.020O_{t-2} - 0.024O_{t-3} - 0.036O_{t-4} \\ & (0.1) \quad (0.013) \quad (0.011) \quad (0.010) \quad (0.009) \quad (0.012) \\ & - 0.013O_{t-5} + 0.005O_{t-6} - 0.007O_{t-7} + 0.005O_{t-8}. \\ & (0.007) \quad (0.010) \quad (0.008) \quad (0.008)\end{aligned}$$

- Suppose that oil prices jump 25% above their previous peak value and stay at this new higher level (so that  $O_t = 25$  and  $O_{t+1} = O_{t+2} = \cdots = 0$ ). What is the predicted effect on output growth for each quarter over the next two years?
  - Construct a 95% confidence interval for your answers to (a).
  - What is the predicted cumulative change in GDP growth over eight quarters?
  - The HAC  $F$ -statistic testing whether the coefficients on  $O_t$  and its lags are 0 is 5.45. Are the coefficients significantly different from 0?
- 16.2** Macroeconomists have also noticed that interest rates change following oil price jumps. Let  $R_t$  denote the interest rate on three-month Treasury bills (in percentage points at an annual rate). The distributed lag regression relating the change in  $R_t$  ( $\Delta R_t$ ) to  $O_t$  estimated over 1960:Q1–2017:Q4 is

$$\begin{aligned}\widehat{\Delta R}_t = & 0.03 + 0.013O_t + 0.013O_{t-1} - 0.004O_{t-2} - 0.024O_{t-3} - 0.000O_{t-4} \\ & (0.05) \quad (0.010) \quad (0.010) \quad (0.008) \quad (0.015) \quad (0.010) \\ & + 0.006O_{t-5} - 0.005O_{t-6} - 0.018O_{t-7} - 0.004O_{t-8}. \\ & (0.015) \quad (0.015) \quad (0.010) \quad (0.006)\end{aligned}$$

- Suppose that oil prices jump 25% above their previous peak value and stay at this new higher level (so that  $O_t = 25$  and  $O_{t+1} = O_{t+2} = \cdots = 0$ ). What is the predicted change in interest rates for each quarter over the next two years?
- Construct 95% confidence intervals for your answers to (a).

- c. What is the effect of this change in oil prices on the level of interest rates in period  $t + 8$ ? How is your answer related to the cumulative multiplier?
  - d. The HAC  $F$ -statistic testing whether the coefficients on  $O_t$  and its lags are 0 is 1.92. Are the coefficients significantly different from 0?
- 16.3** Consider two different randomized experiments. In experiment A, oil prices are set randomly, and the central bank reacts according to its usual policy rules in response to economic conditions, including changes in the oil price. In experiment B, oil prices are set randomly, and the central bank holds interest rates constant and in particular does not respond to the oil price changes. In both experiments, GDP growth is observed. Now suppose that oil prices are exogenous in the regression in Exercise 16.1. To which experiment, A or B, does the dynamic causal effect estimated in Exercise 16.1 correspond?
- 16.4** Suppose that oil prices are strictly exogenous. Discuss how you could improve on the estimates of the dynamic multipliers in Exercise 16.1.
- 16.5** Derive Equation (16.7) from Equation (16.4), and show that  $\delta_0 = \beta_0$ ,  $\delta_1 = \beta_1$ ,  $\delta_2 = \beta_1 + \beta_2$ ,  $\delta_3 = \beta_1 + \beta_2 + \beta_3$  (etc.). (*Hint:* Note that  $X_t = \Delta X_t + \Delta X_{t-1} + \cdots + \Delta X_{t-p+1} + X_{t-p}$ .)
- 16.6** Consider the regression model  $Y_t = \beta_0 + \beta_1 X_t + u_t$ , where  $u_t$  follows the stationary AR(1) model  $u_t = \phi_1 u_{t-1} + \tilde{u}_t$  with  $\tilde{u}_t$  i.i.d. with mean 0 and variance  $\sigma_{\tilde{u}}^2$  and  $|\phi_1| < 1$ ; the regressor  $X_t$  follows the stationary AR(1) model  $X_t = \gamma_1 X_{t-1} + e_t$  with  $e_t$  i.i.d. with mean 0 and variance  $\sigma_e^2$  and  $|\gamma_1| < 1$ ; and  $e_t$  is independent of  $\tilde{u}_i$  for all  $t$  and  $i$ .
- a. Show that  $\text{var}(u_t) = \frac{\sigma_{\tilde{u}}^2}{1 - \phi_1^2}$  and  $\text{var}(X_t) = \frac{\sigma_e^2}{1 - \gamma_1^2}$ .
  - b. Show that  $\text{cov}(u_t, u_{t-j}) = \phi_1^j \text{var}(u_t)$  and  $\text{cov}(X_t, X_{t-j}) = \gamma_1^j \text{var}(X_t)$ .
  - c. Show that  $\text{corr}(u_t, u_{t-j}) = \phi_1^j$  and  $\text{corr}(X_t, X_{t-j}) = \gamma_1^j$ .
  - d. Consider the terms  $\sigma_v^2$  and  $f_T$  in Equation (16.14).
    - i. Show that  $\sigma_v^2 = \sigma_X^2 \sigma_u^2$ , where  $\sigma_X^2$  is the variance of  $X$  and  $\sigma_u^2$  is the variance of  $u$ .
    - ii. Derive an expression for  $f_\infty$ .
- 16.7** Consider the regression model  $Y_t = \beta_0 + \beta_1 X_t + u_t$ , where  $u_t$  follows the stationary AR(1) model  $u_t = \phi_1 u_{t-1} + \tilde{u}_t$  with  $\tilde{u}_t$  i.i.d. with mean 0 and variance  $\sigma_{\tilde{u}}^2$  and  $|\phi_1| < 1$ .
- a. Suppose that  $X_t$  is independent of  $\tilde{u}_j$  for all  $t$  and  $j$ . Is  $X_t$  exogenous (past and present)? Is  $X_t$  strictly exogenous (past, present, and future)?
  - b. Suppose that  $X_t = \tilde{u}_{t+1}$ . Is  $X_t$  exogenous? Is  $X_t$  strictly exogenous?
- 16.8** Consider the model in Exercise 16.7 with  $X_t = \tilde{u}_{t+1}$ .
- a. Is the OLS estimator of  $\beta_1$  consistent? Explain.

- b. Explain why the GLS estimator of  $\beta_1$  is not consistent.
- c. Show that the infeasible GLS estimator  $\hat{\beta}_1^{GLS} \xrightarrow{p} \beta_1 - \frac{\phi_1}{1 + \phi_1^2}$ .

[Hint: Apply the omitted variable formula in Equation (6.1) to the quasi-differenced regression in Equation (16.23).]

- 16.9** Consider the constant-term-only regression model  $Y_t = \beta_0 + u_t$ , where  $u_t$  follows the stationary AR(1) model  $u_t = \phi_1 u_{t-1} + \tilde{u}_t$  with  $\tilde{u}_t$  i.i.d. with mean 0 and variance  $\sigma_{\tilde{u}}^2$  and  $|\phi_1| < 1$ .
- a. Show that the OLS estimator is  $\hat{\beta}_0 = T^{-1} \sum_{t=1}^T Y_t$ .
  - b. Show that the (infeasible) GLS estimator is  $\hat{\beta}_0^{GLS} = (1 - \phi_1)^{-1} (T - 1)^{-1} \sum_{t=2}^T (Y_t - \phi_1 Y_{t-1})$ . [Hint: The GLS estimator of  $\beta_0$  is  $(1 - \phi_1)^{-1}$  multiplied by the OLS estimator of  $\alpha_0$  in Equation (16.23). Why?]
  - c. Show that  $\hat{\beta}_0^{GLS}$  can be written as  $\hat{\beta}_0^{GLS} = (T - 1)^{-1} \sum_{t=2}^{T-1} Y_t + (1 - \phi_1)^{-1} (T - 1)^{-1} (Y_T - \phi_1 Y_1)$ . [Hint: Rearrange the formula in (b).]
  - d. Derive the difference  $\hat{\beta}_0 - \hat{\beta}_0^{GLS}$ , and discuss why it is likely to be small when  $T$  is large.
- 16.10** Consider the ADL model  $Y_t = 5.3 + 0.2Y_{t-1} + 1.5X_t - 0.1X_{t-1} + \tilde{u}_t$ , where  $X_t$  is strictly exogenous.
- a. Derive the impact effect of  $X$  on  $Y$ .
  - b. Derive the first five dynamic multipliers.
  - c. Derive the first five cumulative multipliers.
  - d. Derive the long-run cumulative dynamic multiplier.
- 16.11** Suppose that  $a(L) = (1 - \phi L)$ , with  $|\phi_1| < 1$ , and  $b(L) = 1 + \phi L + \phi^2 L^2 + \phi^3 L^3 \dots$ .
- a. Show that the product  $b(L)a(L) = 1$ , so that  $b(L) = a(L)^{-1}$ .
  - b. Why is the restriction  $|\phi_1| < 1$  important?
- 16.12** Suppose  $Y_t = \beta_0 + u_t$ , where  $u_t$  follows a stationary stationary AR(1)  $u_t = \phi_1 u_{t-1} + \tilde{u}_t$  with  $\tilde{u}_t$  i.i.d. with mean 0 and variance  $\sigma_{\tilde{u}}^2$  and  $|\phi_1| < 1$ .
- a. Show that  $\beta_0 = \mu_Y = E(Y_t)$ .
  - b. Let  $\bar{Y}_{1:T} = \frac{1}{T} \sum_{t=1}^T Y_t$  denote the sample mean of  $Y_t$  using observations from  $t = 1$  through  $t = T$ . Show that the OLS estimator of  $\beta_0$  is  $\hat{\beta}_0 = \bar{Y}_{1:T}$ .
  - c. Show that  $\text{var}[\sqrt{T}(\bar{Y}_{1:T} - \mu_Y)] \rightarrow \sigma_{\tilde{u}}^2 / (1 - \phi_1)^2$ .
  - d. Assume that  $\bar{Y}_{1:T}$  is approximately normally distributed with mean  $\mu_Y$  and variance  $\sigma_{\tilde{u}}^2 / [T(1 - \phi_1)^2]$ . Suppose  $T = 200$ ,  $\sigma_{\tilde{u}}^2 = 7.9$ ,  $\phi_1 = 0.3$ , and the sample mean of  $Y_t$  is  $\bar{Y}_{1:T} = 2.8$ . Construct a 95% confidence interval for  $\mu_Y$ .
  - e. Suppose you are interested in the average value of  $Y_t$  from  $t = T + 1$  through  $T + h$ ; that is,  $\bar{Y}_{T+1:T+h} = \frac{1}{h} \sum_{t=T+1}^{T+h} Y_t$ , where  $h$  is a large number. Show that  $\bar{Y}_{T+1:T+h}$  has mean  $\mu_Y$  and variance  $\sigma_{\tilde{u}}^2 / [h(1 - \phi_1)^2]$ .

- f. Assume that  $\bar{Y}_{T+1:T+h}$  is approximately normally distributed. Suppose  $h = 100$ ,  $\sigma_u^2 = 79$ ,  $\phi_1 = 0.3$ , and  $\mu_Y = 2.9$ . Construct a 95% forecast interval for  $\bar{Y}_{T+1:T+h}$ .
- g. Let  $r = h/T$ . Show that  $\text{var}[\sqrt{T}(\bar{Y}_{T+1:T+h} - \bar{Y}_{1:T})] \rightarrow (1 + r^{-1})\frac{\sigma_u^2}{(1 - \phi_1)^2}$ , where  $r$  is held fixed as  $T \rightarrow \infty$ .
- h. Show that  $\bar{Y}_{T+1:T+h} - \bar{Y}_{1:T}$  has mean 0 and variance  $(\frac{1}{T} + \frac{1}{h})\frac{\sigma_u^2}{(1 - \phi_1)^2}$ .
- i. Use the result in (i) to show that the forecast interval  $\bar{Y}_{1:T} \pm 1.96\sqrt{(\frac{1}{T} + \frac{1}{h})\frac{\sigma_u^2}{(1 - \phi_1)^2}}$  will contain the value of  $\bar{Y}_{T+1:T+h}$  with probability 95%, approximately, when  $T$  and  $h$  are large. (Assume that  $\bar{Y}_{T+1:T+h} - \bar{Y}_{1:T}$  is approximately normally distributed.)
- j. Suppose  $T = 200$ ,  $h = 100$ ,  $\sigma_u^2 = 79$ ,  $\phi_1 = 0.3$ , and  $\bar{Y}_{1:T} = 2.8$ . Construct a 95% forecast interval for  $\bar{Y}_{T+1:T+h}$ .

## Empirical Exercises

- E16.1** In this exercise, you will estimate the effect of oil prices on macroeconomic activity using monthly data on the Index of Industrial Production (IP) and the monthly measure of  $O_t$  described in Exercise 16.1. The data can be found on the text website, <http://www.pearsonglobaleditions.com>, in the file **USMacro\_Monthly**.
- a. Compute the monthly growth rate in IP, expressed in percentage points,  $ip\_growth_t = 100 \times \ln(IP_t/IP_{t-1})$ . What are the mean and standard deviation of  $ip\_growth$  over the 1960:M1–2017:M12 sample period? What are the units for  $ip\_growth$  (percent, percent per annum, percent per month, or something else)?
  - b. Plot the value of  $O_t$ . Why are so many values of  $O_t$  equal to 0? Why aren't some values of  $O_t$  negative?
  - c. Estimate a distributed lag model by regressing  $ip\_growth$  onto the current value and 18 lagged values of  $O_t$ , including an intercept. What value of the HAC standard error truncation parameter  $m$  did you choose? Why?
  - d. Taken as a group, are the coefficients on  $O_t$  statistically significantly different from 0?
  - e. Construct graphs like those in Figure 16.2, showing the estimated dynamic multipliers, cumulative multipliers, and 95% confidence intervals. Comment on the real-world size of the multipliers.
  - f. Suppose that high demand in the United States (evidenced by large values of  $ip\_growth$ ) leads to increases in oil prices. Is  $O_t$  exogenous? Are the estimated multipliers shown in the graphs in (e) reliable? Explain.
- E16.2** In the data file **USMacro\_Quarterly**, you will find data on two aggregate price series for the United States: the price index for personal consumption



expenditures (PCEP), which you used in Empirical Exercise 15.1, and the Consumer Price Index (CPI). These series are alternative measures of consumer prices in the United States. The CPI prices a basket of goods whose composition is updated every 5–10 years. The PCEP uses chain weighting to price a basket of goods whose composition changes from month to month. Economists have argued that the CPI will overstate inflation because it does not take into account the substitution that occurs when relative prices change. If this substitution bias is important, then average CPI inflation should be systematically higher than PCEP inflation. Let  $\pi_t^{CPI} = 400 \times [\ln(CPI_t) - \ln(CPI_{t-1})]$ ,  $\pi_t^{PCEP} = 400 \times [\ln(PCEP_t) - \ln(PCEP_{t-1})]$ , and  $Y_t = \pi_t^{CPI} - \pi_t^{PCEP}$ , so  $\pi_t^{CPI}$  is the quarterly rate of price inflation (measured in percentage points at an annual rate) based on the CPI,  $\pi_t^{PCEP}$  is the quarterly rate of price inflation from the PCEP, and  $Y_t$  is their difference. Using data from 1963:Q1 through 2017:Q4, carry out the following exercises.

- a. Compute the sample means of  $\pi_t^{CPI}$  and  $\pi_t^{PCEP}$ . Are these point estimates consistent with the presence of economically significant substitution bias in the CPI?
- b. Compute the sample mean of  $Y_t$ . Explain why it is numerically equal to the difference in the means computed in (a).
- c. Show that the population mean of  $Y$  is equal to the difference of the population means of the two inflation rates.
- d. Consider the constant-term-only regression  $Y_t = \beta_0 + u_t$ . Show that  $\beta_0 = E(Y)$ . Do you think that  $u_t$  is serially correlated? Explain.
- e. Construct a 95% confidence interval for  $\beta_0$ . What value of the HAC standard error truncation parameter  $m$  did you choose? Why?
- f. Is there statistically significant evidence that the mean inflation rate for the CPI is greater than the rate for the PCEP?
- g. Is there evidence of instability in  $\beta_0$ ? Carry out a QLR test. (*Hint:* Make sure you use HAC standard errors for the regressions in the QLR procedure.)

**E16.3** In the data file **USMacro\_Quarterly**, you will find the data on U.S. real GDP (GDPC1) that was analyzed in Chapter 15. In this exercise, you will construct a 95% confidence interval for the mean growth rate of real GDP in the United States; in addition, you will construct a 95% forecast interval for the average growth rate of real GDP for 2018:Q1–2067:Q4. Before attempting this empirical exercise, you should answer Exercise 16.12.

- a. Compute the growth rate of real GDP:  $Y_t = 400 \times [\ln(GDPC1_t) - \ln(GDPC1_{t-1})]$ . Plot the series from 1960 through 2017, and verify that the data are the same as plotted in Figure 15.1b.
- b. Using the data from 1960:Q1 through 2017:Q4:

- i. Estimate an AR(1) model for  $Y_t$ . In the notation of Exercise 16.12, denote the estimated AR(1) coefficient by  $\hat{\phi}_1$  and the standard error of the regression as  $\hat{\sigma}_{\hat{u}}$ .
- ii. Compute the sample mean of  $Y_t$ .
- c. Assuming that  $Y_t$  follows an AR(1), use the results you derived in Exercise 16.12, the estimated values of  $\phi_1$  and  $\sigma_{\hat{u}}^2$  from (b.i), and the sample mean from (b.ii) to
  - i. Construct a 95% confidence interval for  $\mu_Y$ , the mean growth rate of real GDP.
  - ii. Construct a 95% forecast interval for the average growth rate of real GDP over the period 2018:Q1–2067:Q4—that is, for  $\bar{Y}_{2018Q1:2067Q4}$ .
- d. Using the data from 1960:Q1 through 2017:Q4:
  - i. Regress  $Y_t$  on a constant (with no other regressors). Construct the standard error for the estimated constant using the Newey–West HAC estimator with four lags.
  - ii. Use the results from this regression to construct a 95% confidence interval for  $\mu_Y$ , the mean growth rate of real GDP.
  - iii. Use the results from this regression to construct a 95% forecast interval for the average growth rate of real GDP over the period 2018:Q1–2067:Q4—that is, for  $\bar{Y}_{2018Q1:2067Q4}$ .
- e. Are the intervals constructed in (d.ii) and (d.iii) similar to the intervals constructed in (c.i) and (c.ii)? Should they be? Explain.

## APPENDIX

## 16.1 The Orange Juice Data Set

The orange juice price data are the frozen orange juice component of the processed foods and feeds group of the Producer Price Index (PPI), collected by the U.S. Bureau of Labor Statistics (BLS Series wpu02420301). The orange juice price series was divided by the overall PPI for finished goods to adjust for general price inflation. The freezing degree days series was constructed from daily minimum temperatures recorded at Orlando-area airports, obtained from the National Oceanic and Atmospheric Administration (NOAA) of the U.S. Department of Commerce. The  $FDD$  series was constructed so that its timing and the timing of the orange juice price data were approximately aligned. Specifically, the frozen orange juice price data are collected by surveying a sample of producers in the middle of every month, although the exact date varies from month to month. Accordingly, the  $FDD$  series was constructed to be the number of freezing degree days from the 11<sup>th</sup> of one month to the 10<sup>th</sup> of the next month; that is,  $FDD$  is the maximum of 0 and 32 minus the minimum daily temperature, summed over all days from the 11<sup>th</sup> to the 10<sup>th</sup>. Thus  $\%ChgP_t$  for February is the percentage change in real orange juice prices from mid-January to mid-February, and  $FDD_t$  for February is the number of freezing degree days from January 11 to February 10.

## APPENDIX

## 16.2 The ADL Model and Generalized Least Squares in Lag Operator Notation

Section 16.5 introduced the autoregressive distributed lag model for the case that the error term in the distributed lag model is AR(1). This appendix extends the ADL model to the case of AR( $p$ ) errors, using the lag operator notation introduced in Appendix 15.3.

### The Distributed Lag, ADL, and Quasi-Difference Models in Lag Operator Notation

As defined in Appendix 15.3, the lag operator,  $L$ , has the property that  $L^j X_t = X_{t-j}$ , and the distributed lag  $\beta_1 X_t + \beta_2 X_{t-1} + \cdots + \beta_{r+1} X_{t-r}$  can be expressed as  $\beta(L)X_t$ , where  $\beta(L) = \sum_{j=0}^r \beta_{j+1} L^j$ , where  $L^0 = 1$ . Thus the distributed lag model in Key Concept 16.1 [Equation (16.4)] can be written in lag operator notation as

$$Y_t = \beta_0 + \beta(L)X_t + u_t. \quad (16.30)$$

In addition, if the error term  $u_t$  follows an AR( $p$ ), then it can be written as

$$\phi(L)u_t = \tilde{u}_t, \quad (16.31)$$

where  $\phi(L) = \sum_{j=0}^p \phi_j L^j$ , where  $\phi_0 = 1$ , and  $\tilde{u}_t$  is serially uncorrelated [note that, in the case  $p = 1$ ,  $\phi_1$  as defined here is the negative of  $\phi_1$  in the notation of Equation (16.19)].

To derive the ADL model, premultiply each side of Equation (16.30) by  $\phi(L)$  so that

$$\phi(L)Y_t = \phi(L)[\beta_0 + \beta(L)X_t + u_t] = \alpha_0 + \delta(L)X_t + \tilde{u}_t, \quad (16.32)$$

where

$$\alpha_0 = \phi(1)\beta_0 \text{ and } \delta(L) = \phi(L)\beta(L), \text{ where } \phi(1) = \sum_{j=0}^p \phi_j. \quad (16.33)$$

The model in Equation (16.32) is the ADL( $p, q$ ) model including the contemporaneous value of  $X$ , where  $p$  is the number of lags of  $Y$  and  $q$  is the number of lags of  $X$ .

To derive the quasi-differenced model, note that  $\phi(L)\beta(L)X_t = \beta(L)\phi(L)X_t = \beta(L)\tilde{X}_t$ , where  $\tilde{X}_t = \phi(L)X_t$ . Thus rearranging Equation (16.32) yields

$$\tilde{Y}_t = \alpha_0 + \beta(L)\tilde{X}_t + \tilde{u}_t, \quad (16.34)$$

where  $\tilde{Y}_t$  is the quasi-difference of  $Y_t$ ; that is,  $\tilde{Y}_t = \phi(L)Y_t$ .

### The Inverse of a Lag Polynomial

Let  $a(x) = \sum_{j=0}^p a_j x^j$  denote a polynomial of order  $p$ . The inverse of  $a(x)$ —say,  $b(x)$ —is a function that satisfies  $b(x)a(x) = 1$ . If the roots of the polynomial  $a(x)$  are greater than 1 in absolute value, then  $b(x)$  can be written as a polynomial in nonnegative powers of  $x$ :  $b(x) = \sum_{j=0}^{\infty} b_j x^j$ . Because  $b(x)$  is the inverse of  $a(x)$ , it is denoted as  $a(x)^{-1}$  or as  $1/a(x)$ .

The inverse of a lag polynomial  $a(L)$  is defined analogously:  $a(L)^{-1} = 1/a(L) = b(L) = \sum_{j=0}^{\infty} b_j L^j$ , where  $b(L)a(L) = 1$ . For example, if  $a(L) = (1 - \phi L)$ , with  $|\phi| < 1$ , you can verify that  $a(L)^{-1} = 1 + \phi L + \phi^2 L^2 + \phi^3 L^3 \dots = \sum_{j=0}^{\infty} \phi^j L^j$ . (See Exercise 16.11.)

## The OLS and GLS Estimators

The OLS estimator of the ADL coefficients is obtained by OLS estimation of Equation (16.32). The original distributed lag coefficients are  $\beta(L)$ , which, in terms of the estimated coefficients, are  $\beta(L) = \phi(L)^{-1}\delta(L)$ ; that is, the coefficients in  $\beta(L)$  satisfy the restrictions implied by  $\phi(L)\beta(L) = \delta(L)$ . Thus the estimator of the dynamic multipliers based on the OLS estimators of the coefficients of the ADL model,  $\hat{\delta}(L)$  and  $\hat{\phi}(L)$ , is

$$\hat{\beta}^{ADL}(L) = \hat{\phi}(L)^{-1}\hat{\delta}(L). \quad (16.35)$$

The expressions for the coefficients in Equation (16.29) in the text are obtained as a special case of Equation (16.35) when  $p = 1$  and  $q = 2$ .

The feasible GLS estimator is computed by obtaining a preliminary estimator of  $\phi(L)$ , computing estimated quasi-differences, estimating  $\beta(L)$  in Equation (16.34) using these estimated quasi-differences, and (if desired) iterating until convergence. The iterated feasible GLS estimator is the nonlinear least squares estimator of the ADL model in Equation (16.32), subject to the nonlinear restrictions on the parameters contained in Equation (16.33).

**Conditions for estimation of the ADL coefficients.** The discussion in Section 16.5 of the conditions for consistent estimation of the ADL coefficients in the AR(1) case extends to the general model with AR( $p$ ) errors. The conditional mean 0 assumption for Equation (16.34) is that

$$E(\tilde{u}_t | \tilde{X}_t, \tilde{X}_{t-1}, \dots) = 0. \quad (16.36)$$

Because  $\tilde{u}_t = \phi(L)u_t$  and  $\tilde{X}_t = \phi(L)X_t$ , this condition is equivalent to

$$\begin{aligned} E(u_t | X_t, X_{t-1}, \dots) + \phi_1 E(u_{t-1} | X_t, X_{t-1}, \dots) \\ + \dots + \phi_p E(u_{t-p} | X_t, X_{t-1}, \dots) = 0. \end{aligned} \quad (16.37)$$

For Equation (16.37) to hold for general values of  $\phi_1, \dots, \phi_p$ , it must be the case that each of the conditional expectations in Equation (16.37) is 0; equivalently, it must be the case that

$$E(u_t | X_{t+p}, X_{t+p-1}, X_{t+p-2}, \dots) = 0. \quad (16.38)$$

This condition is not implied by  $X_t$  being (past and present) exogenous, but it is implied by  $X_t$  being strictly exogenous. In fact, in the limit when  $p$  is infinite (so that the error term in the distributed lag model follows an infinite-order autoregression), the condition in Equation (16.38) becomes the condition in Key Concept 16.1 for strict exogeneity.