

Retail Price List - CANADA

January 1, 2019



Reference Phono Cartridges

All prices are shown in Canadian dollars

		Retail
Delos	New (no trade-in)	2,595.00
	<i>Upgrade (with trade-in)</i>	<i>2,070.00</i>
	Rebuild/Exchange	1,675.00
Kleos	New (no trade-in)	4,795.00
	<i>Upgrade (with trade-in)</i>	<i>3,850.00</i>
	Rebuild/Exchange	2,625.00
Kleos SL <i>0.25mV low output version</i>	New (no trade-in)	5,195.00
	<i>Upgrade (with trade-in)</i>	<i>4,155.00</i>
	Rebuild/Exchange	2,835.00
Kleos Mono <i>Available by special order only</i>	New (no trade-in)	5,195.00
	<i>Upgrade (with trade-in)</i>	<i>4,155.00</i>
	Rebuild/Exchange	2,835.00
Etna	New (no trade-in)	11,695.00
	<i>Upgrade (with 'Top Tier' trade-in)</i>	<i>9,355.00</i>
	<i>Upgrade (with '2nd Tier' trade-in)</i>	<i>9,525.00</i>
	Rebuild/Exchange	5,250.00
Etna SL <i>0.25mV low output version</i>	New (no trade-in)	12,995.00
	<i>Upgrade (with 'Top Tier' trade-in)</i>	<i>10,395.00</i>
	<i>Upgrade (with '2nd Tier' trade-in)</i>	<i>10,445.00</i>
	Rebuild/Exchange	5,925.00
Etna Mono <i>Available by special order only</i>	New (no trade-in)	12,995.00
	<i>Upgrade (with 'Top Tier' trade-in)</i>	<i>10,395.00</i>
	<i>Upgrade (with '2nd Tier' trade-in)</i>	<i>10,445.00</i>
	Rebuild/Exchange	5,925.00
Atlas	New (no trade-in)	15,595.00
	<i>Upgrade (with 'Top Tier' trade-in)</i>	<i>12,475.00</i>
	<i>Upgrade (with '2nd Tier' trade-in)</i>	<i>12,665.00</i>
	Rebuild/Exchange	7,085.00
Atlas SL <i>0.25mV low output version</i>	New (no trade-in)	16,895.00
	<i>Upgrade (with 'Top Tier' trade-in)</i>	<i>13,520.00</i>
	<i>Upgrade (with '2nd Tier' trade-in)</i>	<i>13,889.00</i>
	Rebuild/Exchange	7,770.00
Atlas Mono <i>Available by special order only</i>	New (no trade-in)	16,895.00
	<i>Upgrade (with 'Top Tier' trade-in)</i>	<i>13,520.00</i>
	<i>Upgrade (with '2nd Tier' trade-in)</i>	<i>13,889.00</i>
	Rebuild/Exchange	7,770.00

Use "Upgrade (with trade-in)" price when trade-in is a different model than the one being purchased (e.g. trading-in a Dorian for a Delos)

Use "Upgrade (with 'Top Tier' trade-in)" price when trading-in a Titan, Atlas, Olympus or Parnassus

Use "Upgrade (with '2nd Tier' trade-in)" price when trading-in any other Lyra model

Use "Rebuild/Exchange" price when trade-in is the same model as the one being purchased (e.g. trading-in a Kleos for a Kleos)

	Retail
SPT (Stylus Performance Treatment)	75.00 each

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