Retail Price List - CANADA

January 1, 2020

LYRA

Reference Phono Cartridges

All prices are shown in Canadian dollars

		Retail
Delos	**New (no trade-in)**	**2,595.00**
	Upgrade (with trade-in)	***2,070.00***
	Rebuild/Exchange	**1,675.00**
Kleos	**New (no trade-in)**	**4,795.00**
	Upgrade (with trade-in)	***3,850.00***
	Rebuild/Exchange	**2,625.00**
Kleos SL	**New (no trade-in)**	**5,195.00**
	Upgrade (with trade-in)	***4,155.00***
0.25mV low output version	**Rebuild/Exchange**	**2,835.00**
Kleos Mono	**New (no trade-in)**	**5,195.00**
	Upgrade (with trade-in)	***4,155.00***
Available by special order only	**Rebuild/Exchange**	**2,835.00**
Etna λ	**New (no trade-in)**	**11,695.00**
	Upgrade (with 'Top Tier' trade-in)	***9,355.00***
	Upgrade (with '2nd Tier' trade-in)	***9,525.00***
	Rebuild/Exchange	**5,250.00**
Etna SL λ	**New (no trade-in)**	**12,995.00**
	Upgrade (with 'Top Tier' trade-in)	***10,395.00***
	Upgrade (with '2nd Tier' trade-in)	***10,445.00***
0.25mV low output version	**Rebuild/Exchange**	**5,925.00**
Etna Mono	**New (no trade-in)**	**12,995.00**
	Upgrade (with 'Top Tier' trade-in)	***10,395.00***
	Upgrade (with '2nd Tier' trade-in)	***10,445.00***
Available by special order only	**Rebuild/Exchange**	**5,925.00**
Atlas λ	**New (no trade-in)**	**15,595.00**
	Upgrade (with 'Top Tier' trade-in)	***12,475.00***
	Upgrade (with '2nd Tier' trade-in)	***12,665.00***
	Rebuild/Exchange	**7,085.00**
Atlas SL λ	**New (no trade-in)**	**16,895.00**
	Upgrade (with 'Top Tier' trade-in)	***13,520.00***
	Upgrade (with '2nd Tier' trade-in)	***13,889.00***
0.25mV low output version	**Rebuild/Exchange**	**7,770.00**
Atlas Mono	**New (no trade-in)**	**16,895.00**
	Upgrade (with 'Top Tier' trade-in)	***13,520.00***
	Upgrade (with '2nd Tier' trade-in)	***13,889.00***
Available by special order only	**Rebuild/Exchange**	**7,770.00**

Use *"Upgrade (with trade-in)"* price when trade-in is a different model than the one being purchased (e.g. trading-in a Dorian for a Delos)

Use *"Upgrade (with 'Top Tier' trade-in)"* price when trading-in an Atlas, Olympos, Parnassus or Titan

Use *"Upgrade (with '2nd Tier' trade-in)"* price when trading-in any other Lyra model

Use "**Rebuild/Exchange**" price when trade-in is the same model as the one being purchased (e.g. trading-in a Kleos for a Kleos)

λ denotes new Lambda version

	Retail
SPT (Stylus Performance Treatment)	**75.00 each**