DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for:

01-JERRIX BACULIO

Route Type:

MIXED

Covering for the period from June 1, 2025 to June 30, 2025 $\,$

| SKU | SALES VOLUME | | | % Variance VS. | | Brand Contribution | | |
|----------------|--------------|----------|----------------|----------------|--------------------|--------------------|--------------------|--|
| | ACTUAL | FORECAST | LAST YEAR | FC | LY | TM | LY | |
| CALI ICE CAN | 20 | - | - | - | - | 1.06 | - | |
| CALI | 20 | - | - | - | | 1.06 | - | |
| HTAPPLE250 ACL | 1,872 | - | - | - | - | 98.94 | - | |
| MAGNOLIA - H | 1,872 | - | - | - | | 98.94 | - | |
| | 1,892 | | | - | - | 100.00 | - | |
| BY PACKAGE | SALES VOLUME | | % Variance VS. | | Brand Contribution | | | |
| | ACTUAL | FORECAST | LAST YEAR | FC | LY | TM | LY | |
| | 1,892 | | - | | | 100.00 | - | |
| | 1,892 | 6 | \diamond | | | 100.00 | - | |
| BY BRAND | SALES VOLUME | | | % Variance VS. | | Brand Co | Brand Contribution | |
| | ACTUAL | FORECAST | LAST YEAR | FC | LY | TM | LY | |
| CALI | 20 | // | 83 | /- | | 1.06 | - | |
| MAGNOLIA - H | 1,872 | | H | | | 98.94 | - | |
| | 1,892 | | | | | 100.00 | - | |



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Dealer Representative (Signature Over Printed Name)

Supervisor (Signature Over Printed Name)