GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for:

01-JERRIX BACULIO

Route Type: MIXED

Covering for the period from April 1, 2025 to April 30, 2025

OKII	SALES VOLUME			% Variance VS.		Brand Contribution	
SKU	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI CAN	40	-	-	-	-	0.15	-
CALI ICE 330	30	-	-	-	-	0.11	-
CALI ICE CAN	40	-	-	-	-	0.15	-
RH SUPER 1000	218	-	-	-	-	0.81	-
RH 500 CAN	2	-		-	-	0.01	-
CALI	330	OF		75		1.22	-
CHOCO LAGER 330 CAN	20		-		7′ -	0.07	-
CERVEZA NEGRA	20				-	0.07	-
FB LYCHEE 330 ACL	12				-	0.04	-
GOLD EAGLE	12		*		>	0.04	-
HTAPPLE250 ACL	372	\\	833	/-	/ -	1.37	-
MAGNOLIA - H	372		A.		-	1.37	-
PP1000	3,672		THE HALL	-	-	13.57	-
PP320	288		200		-	1.06	-
PALE PILSEN	3,960	110) 5 4 7 6 5 4 7 6	1	-	14.63	-
RH1000	21,384	13)	Original Prince	3		79.02	-
RH330	64		D		IC	0.24	-
RH500	864		1		412	3.19	-
RHCAN	10	-		-		0.04	-
RED HORSE	22,322	-	-	-	-	82.49	-
SM FREE CAN	2	-	-	-	-	0.01	-
SAN MIG FREE	2	-		-	-	0.01	-

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27,060

SLCAN	5	-	-	-	-	0.02	-
SAN MIG LIGHT	5		-	-	-	0.02	-
FB APPLE 330 ACL	15	-	-	-	-	0.06	-
FB LEMON 330 ACL	22	-	-	-	-	0.08	-
SMFB	37	-	-	-	-	0.14	-
	27,060		-		-	100.00	-
DV DACKACE	SALES VOLUME		% Variance VS.		Brand Contribution		
BY PACKAGE	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
	27,060	7		47	4	100.00	-

BY BRAND	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	ТМ	LY
CALI	330	//	(S):0	/	/	1.22	-
CERVEZA NEGRA	20	-	100		_	0.07	-
GOLD EAGLE	12	-			-	0.04	-
MAGNOLIA - H	372	-		-	-	1.37	-
PALE PILSEN	3,960		200		-	14.63	-
RED HORSE	22,322	110	Jegy Jr	10	\	82.49	-
SAN MIG FREE	2	162	- Tip	3		0.01	-
SAN MIG LIGHT	5			1	40	0.02	-
SMFB	37		Y			0.14	-
	27,060					100.00	-

100.00

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01-JERRIX BACULIO

Covering for the period from April 1, 2025 to April 30, 2025

Route Type: MIXED



Dealer Representative (Signature Over Printed Name)

Supervisor (Signature Over Printed Name)