

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for: Route 02,
NAB Products

FERMIN
TOPEZ

Route Type: MIXED

Covering for the period from May 01, 2025 to May 31, 2025

SKU	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI 10 CAN	1	-	-	-	-	0.27	-
CALI 330 PL	2	-	-	-	-	0.53	-
CALI CAN	2	-	-	-	-	0.53	-
CALI ICE CAN	2	-	-	-	-	0.53	-
CALI	7	-	-	-	-	1.87	-
HTAPPLE250 ACL	367	-	-	-	-	98.13	-
MAGNOLIA - H	367	-	-	-	-	98.13	-
NON-ALCOHOLIC BEVERAGES	374	-	-	-	-	100.00	-
	374	-	-	-	-	100.00	-
BY PACKAGE	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
	374	-	-	-	-	100.00	-
	374	-	-	-	-	100.00	-
BY BRAND	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI	7	-	-	-	-	1.87	-
MAGNOLIA - H	367	-	-	-	-	98.13	-
	374	-	-	-	-	100.00	-

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for: Route 02,
NAB Products

Covering for the period from May 01, 2025 to May 31, 2025

FERMIN
TOPEZ

Route Type: MIXED



Dealer Representative
(Signature Over Printed Name)

Supervisor
(Signature Over Printed Name)