

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for: Route 01,
ALL Products

JERRIX
BACULIO

Route Type: MIXED

Covering for the period from May 01, 2025 to May 31, 2025

SKU	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
RH SUPER 1000	105	-	-	-	-	0.82	-
CALI	105	-	-	-	-	0.82	-
PP1000	1,305	-	-	-	-	10.25	-
PP320	56	-	-	-	-	0.44	-
PPCAN	6	-	-	-	-	0.05	-
PALE PILSEN	1,368	-	-	-	-	10.74	-
RH1000	9,977	-	-	-	-	78.36	-
RH330	138	-	-	-	-	1.09	-
RH500	245	-	-	-	-	1.93	-
RHCAN	7	-	-	-	-	0.06	-
RED HORSE	10,368	-	-	-	-	81.43	-
HS CITRUS MIX CAN	2	-	-	-	-	0.02	-
SAN MIG HARD SELTZER	2	-	-	-	-	0.02	-
BROAD POPULAR	11,842	-	-	-	-	93.01	-
CALI 10 CAN	2	-	-	-	-	0.02	-
CALI 330 PL	22	-	-	-	-	0.17	-
CALI CAN	29	-	-	-	-	0.23	-
CALI ICE 330	11	-	-	-	-	0.09	-

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CALI ICE CAN	25	-	-	-	-	0.20	-
CALI	89	-	-	-	-	0.70	-
HTAPPLE250 ACL	588	-	-	-	-	4.62	-
MAGNOLIA - H	588	-	-	-	-	4.62	-
NON-ALCOHOLIC BEVERAGES	677	-	-	-	-	5.32	-
CBLANCA CAN	3	-	-	-	-	0.02	-
CHOCO LAGER 330 CAN	5	-	-	-	-	0.04	-
CERVEZA NEGRA	8	-	-	-	-	0.06	-
FB LYCHEE 330 ACL	8	-	-	-	-	0.06	-
GOLD EAGLE	8	-	-	-	-	0.06	-
CBLANCA 330	1	-	-	-	-	0.01	-
KIRIN CAN	2	-	-	-	-	0.02	-
KIRIN ICHIBAN	3	-	-	-	-	0.02	-
PPLONG330	1	-	-	-	-	0.01	-
PALE PILSEN	1	-	-	-	-	0.01	-
PP-PAM-CAN	3	-	-	-	-	0.02	-
PAM	3	-	-	-	-	0.02	-
SL330ACL	66	-	-	-	-	0.52	-
SLCAN	12	-	-	-	-	0.10	-
SAN MIG LIGHT	78	-	-	-	-	0.62	-
FBAPPLECAN	1	-	-	-	-	0.01	-

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FBLEMONCAN	9	-	-	-	-	0.07	-
FB LYCHEE CAN	14	-	-	-	-	0.11	-
FB APPLE 330 ACL	77	-	-	-	-	0.61	-
FB LEMON 330 ACL	7	-	-	-	-	0.06	-
SMFB	109	-	-	-	-	0.86	-
SDCAN	2	-	-	-	-	0.02	-
SUPER DRY	2	-	-	-	-	0.02	-
UPPER POPULAR	213	-	-	-	-	1.68	-
	12,733	-	-	-	-	100.00	-

BY PACKAGE	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
	12,733	-	-	-	-	100.00	-
	12,733	-	-	-	-	100.00	-

BY BRAND	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI	194	-	-	-	-	1.52	-
CERVEZA NEGRA	8	-	-	-	-	0.06	-
GOLD EAGLE	8	-	-	-	-	0.06	-
KIRIN ICHIBAN	3	-	-	-	-	0.02	-
MAGNOLIA - H	588	-	-	-	-	4.62	-
PALE PILSEN	1,369	-	-	-	-	10.75	-
PAM	3	-	-	-	-	0.02	-
RED HORSE	10,368	-	-	-	-	81.43	-
SAN MIG HARD SELTZER	2	-	-	-	-	0.02	-

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SAN MIG LIGHT	78	-	-	-	-	0.62	-
SMFB	109	-	-	-	-	0.86	-
SUPER DRY	2	-	-	-	-	0.02	-
	12,733	-	-	-	-	100.00	-



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Dealer Representative
(Signature Over Printed Name)

Supervisor
(Signature Over Printed Name)