

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for: Route All,
NAB Products

Route Type: ALL

Covering for the period from February 01, 2025 to February 28, 2025

SKU	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI 10 CAN	3	-	-	-	-	0.31	-
CALI 330 PL	35	-	-	-	-	3.57	-
CALI CAN	47	-	-	-	-	4.80	-
CALI ICE 330	42	-	-	-	-	4.29	-
CALI ICE CAN	33	-	-	-	-	3.37	-
CALI	160	-	-	-	-	16.33	-
HTAPPLE250 ACL	820	-	-	-	-	83.67	-
MAGNOLIA - H	820	-	-	-	-	83.67	-
NON-ALCOHOLIC BEVERAGES	980	-	-	-	-	100.00	-
	980	-	-	-	-	100.00	-
BY PACKAGE	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
	980	-	-	-	-	100.00	-
	980	-	-	-	-	100.00	-
BY BRAND	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI	160	-	-	-	-	16.33	-
MAGNOLIA - H	820	-	-	-	-	83.67	-
	980	-	-	-	-	100.00	-

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Dealer Representative
(Signature Over Printed Name)

Supervisor
(Signature Over Printed Name)