GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-GINA GRACE LOPEZ

For the Month of: January 2025

				Selling	Weeks	11			Fre	quenc	y of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
AMUSEMENT/REC REATION								$\wedge$								
LILOY COCKPIT	AMUSEMEN T/RECREATI ON	F		<b>✓</b>		V		×		Z				<b>✓</b>	✓	
BAKERY/BAKESHO P								+			>					
	BAKERY/BA KESHOP	M						833								
FERS BAKESHOP	BAKERY/BA KESHOP	M						A.		III						
	BAKERY/BA KESHOP	M						-FAFE								
	BAKERY/BA KESHOP	Т						50	3							

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-GINA GRACE LOPEZ

For the Month of: January 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
RONA BAKESHOP	BAKERY/BA KESHOP	W			✓			_			✓				✓	
BEER HOUSE	•		-			6	. 0	0	0	2			•	•		!
RESAN CATERING SERVICES	BEER HOUSE	W				X				X						
CARINDERIA	•	•									7			•	•	•
MAE MAE EATERY	CARINDERI A	М	✓					W.		//	✓				✓	
BOSSING'S BULALOAN	CARINDERI A	М		✓				瓜			✓				✓	
PARTOSA EATERY	CARINDERI A	W	✓				Ĺ				✓				✓	
JAWEL	CARINDERI A	М			✓			-	3		✓				✓	

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

HOTEL

HOTEL

SEA ESCAPED

-GINA GRACE

LOPEZ

For the Month of: January 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
HIMIS EATERY	CARINDERI A	М						_								
JAMES EATERY	CARINDERI A	F		✓		6	0	0		70	✓				✓	
CONVENIENCE STORE	_	•		•										•		
LKS CONVENIENCE STORE LILOY	CONVENIEN CE STORE	Т				~		833						✓	<b>√</b>	

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HOTEL

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-GINA GRACE

LOPEZ

For the Month of: January 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
KTV/VIDEOKE/KAR AOKE										3/				•		
RESAN VIP	KTV/VIDEOK E/KARAOKE	М	<b>✓</b>			40	0		0	70		✓			✓	
RESORT	•	•										!		•	•	
ARREAN BEACH RESORT	RESORT	S						څ			7					
RTW FA 1	•				1		•	18.85		//		!		•		!
BETH SARI SARI	RTW FA 1	М	✓	✓	✓			Æ		11				✓	✓	
SARI-SARI STORE		l .					Á	1872								
AMBUS STORE	SARI-SARI STORE		<b>✓</b>	✓								✓			✓	

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-GINA GRACE

LOPEZ

For the Month of: January 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
NUGAS STORE	SARI-SARI STORE	М						<u> </u>								
ELMY STORE	SARI-SARI STORE	М	✓	✓	✓	40	9	$\diamond$		3					✓	✓
REXIEN'S CON- STORE	SARI-SARI STORE	М									>					
TERESITA D. ABING	SARI-SARI STORE	М						83								
SLP PAMANA 2	SARI-SARI STORE	М						A		//						
NELITA P. DERAMA	SARI-SARI STORE	М					É									
ROLDAN LU-AB	SARI-SARI STORE	М								7 /						
	•	•	•	•				E4 D	2,	1 \	•	•	•	•	•	

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-GINA GRACE

LOPEZ

Route Type: MIXED

For the Month of: January 2025

Outlet Type	FOC	W1	14/0		- 1										
ARI-SARI		'''	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
TORE	М														
SARI-SARI STORE	М				40				Pos	✓				<b>√</b>	
ARI-SARI STORE	М			1											
ARI-SARI STORE	М						63			/					
ARI-SARI STORE	М						A		//						
ARI-SARI STORE	М			✓		É				✓				<b>√</b>	
SARI-SARI STORE	М						5								
	TORE  ARI-SARI TORE  ARI-SARI TORE  ARI-SARI TORE  ARI-SARI TORE  ARI-SARI	TORE  ARI-SARI M TORE	TORE  ARI-SARI M TORE	TORE  ARI-SARI M TORE	TORE  ARI-SARI M TORE	TORE  ARI-SARI M TORE	TORE  ARI-SARI M TORE	TORE  ARI-SARI M TORE	TORE  ARI-SARI M TORE	TORE  ARI-SARI M TORE	TORE  ARI-SARI M TORE	TORE  ARI-SARI M TORE	TORE  ARI-SARI M TORE	TORE  ARI-SARI M TORE	TORE  ARI-SARI M TORE

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-GINA GRACE LOPEZ

For the Month of: January 2025

	,			Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
NAONG STORE	SARI-SARI STORE	М						^								
ANGELTESS STORE	SARI-SARI STORE	М				40	0	<b>&gt;</b>		3	✓				✓	
EVANGELINE C. BITANGCOR	SARI-SARI STORE	М			1											
SAFLOR STORE	SARI-SARI STORE	М						83		//	/					
QUIMNO STORE	SARI-SARI STORE	М						A		11						
INDAY APDOHAN STORE	SARI-SARI STORE	М		1	✓	✓	É							✓	✓	
ALEXA STORE	SARI-SARI STORE	М		<b>√</b>				-		1	✓				✓	

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-GINA GRACE

LOPEZ

For the Month of January 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
RJC	SARI-SARI STORE	М						<u> </u>								
PACARO STORE	SARI-SARI STORE	М	✓	✓	✓	6	0	<b>\rightarrow</b>		3				1	✓	
ANNABELLE STORE	SARI-SARI STORE	М									>					
VIRGINIA C. PABUAYA	SARI-SARI STORE	М	✓		1	~		83		//			✓		✓	
JENG JENG STORE	SARI-SARI STORE	М	✓		✓			A		//		✓			✓	
RJM STORE	SARI-SARI STORE	М	<b>✓</b>				É				✓				✓	
CAYACAP STORE	SARI-SARI STORE	М		✓							<b>✓</b>				✓	

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-GINA GRACE

LOPEZ

For the Month of: January 2025

			Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SARI-SARI STORE	М				\_										
SARI-SARI STORE	М				6	0	$\diamond$	0	70						
SARI-SARI STORE	М		✓							<b>*</b>				✓	
SARI-SARI STORE	М	✓	✓				83				✓			✓	
SARI-SARI STORE	М						Ä		11						
SARI-SARI STORE	М					É									
SARI-SARI STORE	М						2		7						
	SARI-SARI STORE  SARI-SARI STORE  SARI-SARI STORE  SARI-SARI STORE  SARI-SARI STORE  SARI-SARI STORE  SARI-SARI	SARI-SARI M STORE  SARI-SARI M STORE	SARI-SARI M STORE  SARI-SARI M STORE  SARI-SARI M STORE  SARI-SARI M  STORE  SARI-SARI M  STORE  SARI-SARI M  STORE  SARI-SARI M  STORE  SARI-SARI M  STORE  SARI-SARI M  STORE	Outlet Type FOC W1 W2  SARI-SARI M STORE  SARI-SARI M STORE  SARI-SARI M  SARI-SARI STORE  SARI-SARI M  SARI-SARI STORE  SARI-SARI M  SARI-SARI M  SARI-SARI M  SARI-SARI M  SARI-SARI M  SARI-SARI M  SARI-SARI M	Outlet Type FOC W1 W2 W3  SARI-SARI M STORE  SARI-SARI M  SARI-SARI M  STORE  SARI-SARI M  SARI-SARI STORE  SARI-SARI M  SARI-SARI M	SARI-SARI M STORE M SARI-SARI STORE M   SARI-SARI M  SARI-SARI STORE M   SARI-SARI M  SARI-SARI M  STORE M  SARI-SARI M  STORE SARI-SARI M  STORE M  SARI-SARI M  SARI-SARI M  SARI-SARI M  SARI-SARI M  SARI-SARI M	Outlet Type FOC W1 W2 W3 W4 1xW  SARI-SARI M STORE  SARI-SARI M  SARI-SARI M	Outlet Type FOC W1 W2 W3 W4 1xW 2xW  SARI-SARI STORE  SARI-SARI M  SARI-SARI M  SARI-SARI M  SARI-SARI M  SARI-SARI M  SARI-SARI M	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW  SARI-SARI M STORE  SARI-SARI M	Outlet Type         FOC         W1         W2         W3         W4         1xW         2xW         3xW         4xW           SARI-SARI STORE         M         Image: Control of the contro	Outlet Type         FOC         W1         W2         W3         W4         1xW         2xW         3xW         4xW         1xM           SARI-SARI STORE         M         Image: Control of the	Outlet Type         FOC         W1         W2         W3         W4         1xW         2xW         3xW         4xW         1xM         2xM           SARI-SARI STORE         M         Image: SARI-SARI STORE         M         Image: SARI-SARI STORE         <	Outlet Type         FOC         W1         W2         W3         W4         1xW         2xW         3xW         4xW         1xM         2xM         3xM           SARI-SARI STORE         M         Image: SARI-SARI STORE         M         Image: SARI-SARI STORE         Image: SARI-SARI	Outlet Type         FOC         W1         W2         W3         W4         1xW         2xW         3xW         4xW         1xM         2xM         3xM         4xM up           SARI-SARI STORE         M         Image: SARI-SARI STORE         M         Image: SARI-SARI STORE         Image: SARI-SARI STORE	Outlet Type         FOC         W1         W2         W3         W4         1xW         2xW         3xW         4xW         1xM         2xM         3xM         4xM up         With Purchase           SARI-SARI STORE         M         Image: Control of the purchase of th

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-GINA GRACE

LOPEZ

For the Month of: January 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MR MINI MART	SARI-SARI STORE	М						<u> </u>								
SLP PAMANA BACONG I	SARI-SARI STORE	М				40	0	$\diamond$		70	✓				✓	
DINOPOL STORE	SARI-SARI STORE	М														
ARVIN JANE STORE	SARI-SARI STORE	М			1			83		//	<b>✓</b>				✓	
DIVINO STORE	SARI-SARI STORE	М						A		11						
JOVITO C. ENOT JR.	SARI-SARI STORE	М		✓			É				✓				✓	
NR STORE	SARI-SARI STORE	М														
	•	•	•					E4 D	2,		•	•	•	•	•	•

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-GINA GRACE

LOPEZ

For the Month of: January 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MG VARIETY STORE	SARI-SARI STORE	М						<u> </u>								
VAKEN STORE	SARI-SARI STORE	М				0	0	$\diamond$		70						
BULALA STORE	SARI-SARI STORE	М			1											
RELFE'S STORE	SARI-SARI STORE	М						83		//						
MARTINEZ STORE	SARI-SARI STORE	М						A		11						
BOBBY STORE	SARI-SARI STORE	М					É									
EVAN'S STORE	SARI-SARI STORE	М				<b>-</b>		2		1		✓			✓	
		•	•					E4 0	2,		•	•		•		

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-GINA GRACE

LOPEZ

For the Month of: January 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ROSEJANE STORE	SARI-SARI STORE	М						·								
EL-VIRGINIA STORE	SARI-SARI STORE	М	✓			10	0			3	✓				✓	
C & X MINIMART	SARI-SARI STORE	М			_						>					
MARAION SARI- SARI STORE	SARI-SARI STORE	М						83								
GENITA SARI-SARI STORE	SARI-SARI STORE	М	✓	✓	✓	~	✓	A		//					✓	✓
MMK STORE	SARI-SARI STORE	М					É									
GERBES STORE	SARI-SARI STORE	М	✓	✓				-		1			✓		✓	
		•	•					84 0	2,	1 \ \		•	•	•		

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-GINA GRACE LOPEZ

For the Month of: January 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JENG JENG STORE	SARI-SARI STORE	М						^								
CWENG CWENG STORE	SARI-SARI STORE	М				6	0	<b>\rightarrow</b>	0	30						
XNANDA STORE	SARI-SARI STORE	М	✓								<b>*</b>				✓	
APDOHAN STORE	SARI-SARI STORE	М						88		//						
SAFLOR STORE	SARI-SARI STORE	М						A		//						
ARVIN STORE	SARI-SARI STORE	М					É									
JESSEL B. MAGLANGIT	SARI-SARI STORE	М								1						

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-GINA GRACE

LOPEZ

For the Month of: January 2025

Selling Weeks	Frequency of Purchase		
1 W2 W3 W4	1xW 2xW 3xW 4xW 1xM 2xM 3xM 4xM up		Active Outlet
6			
·		✓	

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-GINA GRACE

LOPEZ

For the Month of: January 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
VANMAEREY STORE	SARI-SARI STORE	М						<u> </u>								
OWENA R INSINA	SARI-SARI STORE	М				10	0	$\diamond$		3						
RELFIE B TORE	SARI-SARI STORE	М									-					
VIVIAN T GAMALE	SARI-SARI STORE	М						83								
LACTUAN STORE	SARI-SARI STORE	М	✓					A		//	✓				✓	
NANO STORE	SARI-SARI STORE	М					É									
BEBERY G QUINSON	SARI-SARI STORE	М								1						
	•	•	•	-	-			E4 0	2,	1 \		•	•			

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-GINA GRACE

LOPEZ

For the Month of: January 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
PALOSO STORE	SARI-SARI STORE	М						^								
ANTONIO STORE	SARI-SARI STORE	М				0	0			3						
BERMUDO STORE	SARI-SARI STORE	М			1						>					
ANALIZA D BALAS	SARI-SARI STORE	М						83								
ONTING STORE	SARI-SARI STORE	М						A		//						
EC JUN STORE	SARI-SARI STORE	М					É									
OLAMA CONSUMER GOODS STORE	SARI-SARI STORE	М						500	3							

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-GINA GRACE LOPEZ

For the Month of: January 2025

	,			Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
RRS STORE	SARI-SARI STORE	М						_								
ANDILAP STORE	SARI-SARI STORE	М				0	0	<b>\rightarrow</b>		3						
GAUSIN STORE	SARI-SARI STORE	М														
ANDRICA AMION	SARI-SARI STORE	М						83		//	/					
ANADIO STORE	SARI-SARI STORE	М						A								
TIMAGOS STORE	SARI-SARI STORE	М			✓		É				✓				✓	
VIDAL STORE	SARI-SARI STORE	W														

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-GINA GRACE

LOPEZ

For the Month of: January 2025

SARI V SARI V	FOC W	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
E SARI V E SARI V	W								7						
E SARI N															
	١٨/				0	0	$\diamond$		Pos						
Ξ	vv														
SARI \	W						83			/					
SARI \	W						A		//						
SARI \	W					É									
SARI \	W														
S/ E/ S/	ARI ARI ARI	ARI W ARI W ARI W	ARI W ARI W ARI W	ARI W ARI W ARI W	ARI W  ARI W  ARI W	ARI W ARI W ARI W	ARI W ARI W ARI W	ARI W ARI W ARI W	ARI W ARI W ARI W	ARI W ARI W ARI W	ARI W ARI W ARI W	ARI W ARI W ARI W	ARI W ARI W ARI W	ARI W ARI W ARI W	ARI W ARI W ARI W

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-GINA GRACE

LOPEZ

Route Type: MIXED

For the Month of: January 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
TAMJUNES BAKESHOP	SARI-SARI STORE	W				\_										
DUCAL STORE	SARI-SARI STORE	W				6	0	$\diamond$		3						
SAPIHI STORE	SARI-SARI STORE	Th									>					
RRJ STORE	SARI-SARI STORE	Th						83		//						
LIHAYLIHAY STORE	SARI-SARI STORE	Th						A		//						
SAGARIO STORE	SARI-SARI STORE	Th	✓			✓	É					✓			✓	
RAMOS STORE	SARI-SARI STORE	Th						2								
	•	•	•	•	•			840	2,		•			•		•

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-GINA GRACE

LOPEZ

For the Month of: January 2025

Outlet Type	FOC										hase				1
	. 50	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SARI-SARI STORE	Th														
SARI-SARI STORE	Th				10	0			20						
SARI-SARI STORE	Th							$\setminus$							
SARI-SARI STORE	Th						65		//						
SARI-SARI STORE	M						A		//						
SARI-SARI STORE	Th					Ĺ									
SARI-SARI STORE	M						2		1						
5/ 5/ 5/ 5/ 5/ 5/ 5/ 5/ 5/ 5/	ARI-SARI TORE  ARI-SARI TORE  ARI-SARI TORE  ARI-SARI TORE  ARI-SARI TORE  ARI-SARI	ARI-SARI TH TORE  ARI-SARI TH TORE  ARI-SARI TH TORE  ARI-SARI M TORE  ARI-SARI TH TORE  ARI-SARI M TORE  ARI-SARI TH TORE  ARI-SARI M	ARI-SARI TH TORE  ARI-SARI TH TORE  ARI-SARI TH TORE  ARI-SARI M TORE  ARI-SARI TH TORE  ARI-SARI M TORE  ARI-SARI M TORE	ARI-SARI TH TORE  ARI-SARI TH TORE  ARI-SARI TH TORE  ARI-SARI M TORE  ARI-SARI TH TORE  ARI-SARI M TORE  ARI-SARI M TORE  ARI-SARI M TORE	ARI-SARI TH TORE  ARI-SARI TH TORE  ARI-SARI TH TORE  ARI-SARI M TORE  ARI-SARI TH TORE  ARI-SARI M TORE  ARI-SARI M TORE	ARI-SARI TH TORE  ARI-SARI TH TORE  ARI-SARI TH TORE  ARI-SARI M TORE  ARI-SARI TH TORE  ARI-SARI M TORE  ARI-SARI M TORE  ARI-SARI M	ARI-SARI TH TORE  ARI-SARI TH TORE  ARI-SARI TH TORE  ARI-SARI M TORE  ARI-SARI TH TORE  ARI-SARI M TORE  ARI-SARI M TORE  ARI-SARI M	ARI-SARI TH TORE  ARI-SARI TH TORE  ARI-SARI TH TORE  ARI-SARI TH TORE  ARI-SARI TORE  ARI-SARI TH TORE  ARI-SARI TH TORE  ARI-SARI TH TORE	ARI-SARI TH TORE  ARI-SARI TH TORE	ARI-SARI Th TORE  ARI-SARI Th TORE	ARI-SARI TH TORE  ARI-SARI TH TORE	ARI-SARI TH TORE  ARI-SARI TH TORE	ARI-SARI TH TORE  ARI-SARI TH TORE	ARI-SARI Th TORE  ARI-SARI Th TORE	ARI-SARI TH TORE  ARI-SARI TH TORE

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-GINA GRACE

LOPEZ

For the Month of: January 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
LIBERT L. BOGSANGIT	SARI-SARI STORE	Th						^								
FRITZIE ANN P. TAGUD	SARI-SARI STORE	Th				0	0		0	3						
LING-LING STORE	SARI-SARI STORE	Th			1											
DELIA SARI-SARI STORE	SARI-SARI STORE	Th						83		//	/					
JANE ROSE S. HONGHONG	SARI-SARI STORE	Th						A		11						
JUNEJAY STORE	SARI-SARI STORE	Th					É									
TERSON B. HAPITAN	SARI-SARI STORE	F						-		1						
	•	•	•					84 0	2,		•	•	•	•		•

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Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-GINA GRACE LOPEZ

For the Month of: January 2025

	•			Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MARIA BENA MARANIO STORE	SARI-SARI STORE	F						^								
ANABEL C BACARO STORE	SARI-SARI STORE	F		✓		40	0	<b>\rightarrow</b>	0	3		✓			✓	
ELYN STORE	SARI-SARI STORE	F									>					
FORMOSO STORE	SARI-SARI STORE	W	✓	✓				83					✓		✓	
JC HEART	SARI-SARI STORE	W						A		//						
ANALIZA HAJAU	SARI-SARI STORE	W	✓	✓		✓	ŕ						✓		✓	
ACULBE STORE	SARI-SARI STORE	W						2		7 /						

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Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-GINA GRACE

LOPEZ

For the Month of: January 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CAÑETE STORE	SARI-SARI STORE	W			✓						✓				✓	
PHARMACY SALUG	SARI-SARI STORE	М				6	0	$\diamond$		3						
TONE R STORE	SARI-SARI STORE	М									>					
M/R SARI-SARI STORE	SARI-SARI STORE	М						83		//						
DUBDUBAN STORE	SARI-SARI STORE	М						A		//						
EMBAL STORE	SARI-SARI STORE	s				✓	É				✓				✓	
AMIHAN'S GOOD STORE	SARI-SARI STORE	S						2		1						
	•	•	•	•				E4 D	2,	1 \	•			•	•	•

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Route Type:

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Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-GINA GRACE

LOPEZ

For the Month of: January 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
EMELINDA G. GALLEPOSO	SARI-SARI STORE	S	✓								✓				✓	
C/X SARI-SARI STORE	SARI-SARI STORE	Т	✓			0	0			3	✓				✓	
NENENG SARI- SARI STORE	SARI-SARI STORE	W									>					
SHAN AND LOVE- LOVE VARIETY STORE	SARI-SARI STORE	W								//	/					
COLE DURONIO SARI-SARI STORE	SARI-SARI STORE	W						<b>A</b>								
TEQUEL STORE	SARI-SARI STORE	Th						-HAH-								
INDAY STORE	SARI-SARI STORE	Th	✓		✓			50	3			✓			✓	

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Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-GINA GRACE LOPEZ

For the Month of: January 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
LUZ STORE	SARI-SARI STORE	F						^								
3KG STORE	SARI-SARI STORE	F				6	0	<b>\rightarrow</b>		3						
CHLOE STORE	SARI-SARI STORE	F														
XPACARO'S STORE	SARI-SARI STORE	F						83		//						
JAN MARRY STORE	SARI-SARI STORE	F			✓	1				//	1				✓	
JANE STORE	SARI-SARI STORE	S					É									
ALCANTARA STORE	SARI-SARI STORE	S	<b>✓</b>								1				✓	

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LOPEZ

For the Month of: January 2025

ype RI S RI S RI M	<b>i</b>	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
RI S	<b>i</b>					<b>\Q</b>	<b>(</b> )								
					45	0	<·>								l
RI M	1				150		_		Po	✓				4	
RI M	1						83			/					
RI M	1						A		II						
RI M	1					É									
RI M	1		✓				2			✓				1	
				RI M	RI M	RI M	RI M	RI M	RI M	RI M	RI M	RI M	RI M	RI M	RI M

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LOPEZ

Route Type: MIXED

For the Month of: January 2025

									D	of Purc					
Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SARI-SARI STORE	М						·								
SARI-SARI STORE	Т				10	0			Pos						
SARI-SARI STORE	Т			/											
SARI-SARI STORE	М						83								
SARI-SARI STORE	W						A		//						
SARI-SARI STORE	W					É									
SARI-SARI STORE	W	✓			<b>√</b>		2					✓		✓	
	SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE	SARI-SARI M STORE SARI-SARI T STORE SARI-SARI T STORE SARI-SARI M STORE SARI-SARI W STORE SARI-SARI W STORE SARI-SARI W STORE SARI-SARI W	SARI-SARI M STORE  SARI-SARI T STORE  SARI-SARI T STORE  SARI-SARI M STORE  SARI-SARI W STORE  SARI-SARI W STORE  SARI-SARI W STORE  SARI-SARI W	SARI-SARI M STORE SARI-SARI T STORE SARI-SARI T STORE SARI-SARI M STORE SARI-SARI W STORE SARI-SARI W STORE SARI-SARI W STORE SARI-SARI W	SARI-SARI M STORE SARI-SARI T STORE SARI-SARI T STORE SARI-SARI M STORE SARI-SARI W STORE SARI-SARI W STORE SARI-SARI W STORE	SARI-SARI M STORE SARI-SARI T STORE SARI-SARI T STORE SARI-SARI M STORE SARI-SARI W STORE SARI-SARI W STORE SARI-SARI W STORE SARI-SARI W	SARI-SARI M STORE SARI-SARI T STORE SARI-SARI M STORE SARI-SARI W STORE SARI-SARI W STORE SARI-SARI W STORE SARI-SARI W	SARI-SARI M STORE SARI-SARI T STORE SARI-SARI M STORE SARI-SARI M STORE SARI-SARI W STORE	SARI-SARI M STORE SARI-SARI T STORE SARI-SARI M STORE SARI-SARI W STORE SARI-SARI W STORE SARI-SARI W STORE SARI-SARI W	SARI-SARI M STORE  SARI-SARI T STORE  SARI-SARI M STORE  SARI-SARI M STORE  SARI-SARI W STORE	SARI-SARI M STORE  SARI-SARI T STORE  SARI-SARI T STORE  SARI-SARI M STORE  SARI-SARI W STORE	SARI-SARI M STORE  SARI-SARI T STORE  SARI-SARI T STORE  SARI-SARI M STORE  SARI-SARI W STORE	SARI-SARI M STORE  SARI-SARI T STORE  SARI-SARI T STORE  SARI-SARI M STORE  SARI-SARI W STORE	SARI-SARI M STORE  SARI-SARI T STORE  SARI-SARI T STORE  SARI-SARI M STORE  SARI-SARI W STORE	SARI-SARI STORE  SARI-SARI T STORE  SARI-SARI T STORE  SARI-SARI M STORE  SARI-SARI W STORE

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Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-GINA GRACE

LOPEZ

For the Month of: January 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
G.B. CONVENIENCE STORE	SARI-SARI STORE	W					A	◆								
MELING PAÑA STORE	SARI-SARI STORE	W				Q				X						
INDAY STORE	SARI-SARI STORE	Th			4						>1				✓	
LATRAS STORE	SARI-SARI STORE	Th						33		//						
ARNULPO TABILIRAN STORE	SARI-SARI STORE	Th						巫								
NORJUN ENT	SARI-SARI STORE	Th														
AMJ'S GEAR & GRUB	SARI-SARI STORE	Th						5,5	3							

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

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LOPEZ

For the Month of: January 2025

Outlet Type	F00										hase				1
	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SARI-SARI STORE	S								7/						
SARI-SARI STORE	M				6	0			Pos						
SARI-SARI STORE	M	✓		4	<b>✓</b>							✓		✓	
SARI-SARI STORE	M						65								
SARI-SARI STORE	Т						A								
SARI-SARI STORE	Т					É									
SARI-SARI STORE	Т			✓			2			✓				✓	
	SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI	SARI-SARI M STORE  SARI-SARI M STORE  SARI-SARI M STORE  SARI-SARI T STORE  SARI-SARI T STORE  SARI-SARI T STORE	SARI-SARI M STORE  SARI-SARI M STORE  SARI-SARI M STORE  SARI-SARI T STORE  SARI-SARI T STORE  SARI-SARI T STORE	SARI-SARI M STORE  SARI-SARI M STORE  SARI-SARI M STORE  SARI-SARI T STORE  SARI-SARI T STORE  SARI-SARI T STORE	SARI-SARI M STORE  SARI-SARI M STORE  SARI-SARI M STORE  SARI-SARI T STORE  SARI-SARI T STORE  SARI-SARI T STORE	SARI-SARI M STORE  SARI-SARI M STORE  SARI-SARI M STORE  SARI-SARI T STORE  SARI-SARI T STORE  SARI-SARI T STORE	SARI-SARI M STORE  SARI-SARI M STORE  SARI-SARI M STORE  SARI-SARI T STORE  SARI-SARI T STORE  SARI-SARI T STORE  SARI-SARI T	SARI-SARI M STORE  SARI-SARI M STORE  SARI-SARI M STORE  SARI-SARI T STORE  SARI-SARI T STORE  SARI-SARI T STORE  SARI-SARI T STORE	SARI-SARI M STORE  SARI-SARI M STORE  SARI-SARI M STORE  SARI-SARI T STORE  SARI-SARI T STORE  SARI-SARI T STORE	SARI-SARI M STORE  SARI-SARI M STORE  SARI-SARI M STORE  SARI-SARI T STORE  SARI-SARI T STORE  SARI-SARI T STORE  SARI-SARI T STORE	SARI-SARI M STORE  SARI-SARI M STORE  SARI-SARI M STORE  SARI-SARI T STORE  SARI-SARI T STORE  SARI-SARI T STORE  SARI-SARI T STORE	SARI-SARI M	SARI-SARI M STORE  SARI-SARI M STORE  SARI-SARI M STORE  SARI-SARI T STORE  SARI-SARI T STORE  SARI-SARI T STORE  SARI-SARI T STORE	SARI-SARI M	SARI-SARI M

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Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

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LOPEZ

For the Month of: January 2025

**Selling Weeks Frequency of Purchase** With Active W3 W4 1xW 2xW 3xW 4xW 4xM up **Outlet Type** FOC W1 W2 1xM 3xM **Outlet Name** 2xM Purchase Outlet **GEPITULAN** SARI-SARI W STORE STORE TOMARONG SARI-SARI ✓ STORE STORE LITO STORE SARI-SARI STORE TEJERO STORE SARI-SARI ✓ ✓ STORE MARENTES SARI-SARI-SARI SARI STORE STORE FERNANDEZ SARI- SARI-SARI SARI STORE STORE MERNA SARI-SARI SARI-SARI STORE STORE

2000

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LOPEZ

For the Month of: January 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
DIXIMO SARI-SARI STORE	SARI-SARI STORE	F						<u> </u>								
LAIDON STORE	SARI-SARI STORE	F				10	0	$\diamond$		3						
LENDY LARGO	SARI-SARI STORE	F			4						<b>*</b>				✓	
BANIOSA STORE	SARI-SARI STORE	S						83								
JONA STORE	SARI-SARI STORE	S						A		//						
VERGIE STORE	SARI-SARI STORE	W					É									
MYLENE STORE	SARI-SARI STORE	Th								1						
			•					E4 0	2,	1 \	•	•		•		-

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For the Month of: January 2025

RI Th	1	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
RI Th	1				0	<b>\Q</b>	$\Diamond$	0	7/2						
RI Th					0	0		0	2						
	1								87						
RI S							83								
RI S							A		II						
RI S						É									
RI S							2								
								RI S		RI S	RI S	RI S	RI S	RI S	RI S

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Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-GINA GRACE LOPEZ

For the Month of: January 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
WILMA STORE	SARI-SARI STORE	S				1		^			✓				✓	
ORMOSO STORE	SARI-SARI STORE	Т				6	0	<b>\rightarrow</b>		3						
VIANEX STORE	SARI-SARI STORE	Т									-					
PONCE STORE	SARI-SARI STORE	W						8.3		//						
YAN YAR	SARI-SARI STORE	W				1				//						
LINDA STORE	SARI-SARI STORE	W					É									
RL STORE	SARI-SARI STORE	W			✓					1	✓				✓	

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Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

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LOPEZ

Route Type: MIXED

For the Month of: January 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SALUG GEMINI	SARI-SARI STORE	Th			✓			^			✓				✓	
MAÑOSA STORE	SARI-SARI STORE	Th				6	0	<b>\rightarrow</b>		3						
KOYKOY STORE	SARI-SARI STORE	Th									>					
IMBANG STORE	SARI-SARI STORE	Th						88								
ARJHON STORE	SARI-SARI STORE	Th	1					A			1				✓	
ARLENE STORE	SARI-SARI STORE	Th					É									
JHON & KIM	SARI-SARI STORE	F														
	•	•	•	-	•			74 D	2,	1 \	•	•	•	•		•

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-GINA GRACE

LOPEZ

For the Month of: January 2025

SARI S	FOC F	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
RE SARI : RE									7						
RE	S						_								
SARI S					0	0			20						
RE	S	1								<b>*</b>				<b>√</b>	
SARI RE	Т						83			/					
SARI RE	Т						A		//						
SARI V	W					Ę									
SARI I	F														
SA SE SA	ARI	ARI W	ARI W	ARI W	ARI W	ARI W	ARI W								

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-GINA GRACE

LOPEZ

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For the Month of: January 2025

<b>F</b> S	ос	W1 ✓	W2	W3	W4	1xW	2xW	3xW	42/0/					With	Active
		✓		-		1000		JAVV	4xW	1xM	2xM	3xM	4xM up	Purchase	Outlet
S				✓			·		7/		✓			<b>√</b>	
					10	0			Po						
S															
S							63			/					
S									II						
S						Ę									
М															
							The state of the s	M		M	M M	M M	M I I I I I I I I I I I I I I I I I I I	M I I I I I I I I I I I I I I I I I I I	

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LOPEZ

For the Month of: January 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
LAGARE STORE	SARI-SARI STORE	М						<u> </u>								
ELOGSONG STORE	SARI-SARI STORE	Т				10	0	$\diamond$		3						
HASAN STORE	SARI-SARI STORE	Т									>					
RICKY JAY STORE	SARI-SARI STORE	Т						83								
FABILLARAN STORE	SARI-SARI STORE	Т						A		11						
V JOE STORE	SARI-SARI STORE	Т					É									
SAFAMCO	SARI-SARI STORE	S						2		7						
L		I	1	I				E4 10	2,	111		1	1	1	<u> </u>	

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LOPEZ

For the Month of: January 2025

ORE RI-SARI ORE	FOC M	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ORE RI-SARI ORE	M T				\				4/						
ORE	Т														
OL-QVDI					6	0	<b>\rightarrow</b>		Po						
DRE	Th														
RI-SARI DRE	Th		✓				83			✓				<b>√</b>	
RI-SARI DRE	Th						A		//						
RI-SARI DRE	Th			✓		Ę				✓				<b>√</b>	
RI-SARI DRE	Th		✓	✓	<b>V</b>							✓		<b>√</b>	
OR OR OR OR	-SARI RE -SARI RE -SARI	RE -SARI Th RE -SARI Th RE -SARI Th	RE -SARI Th RE -SARI Th RE	RE -SARI Th RE -SARI Th RE -SARI Th RE -SARI Th	RE  -SARI Th RE  -SARI Th RE  -SARI Th	RE	RE	RE	RE	RE	RE	RE	RE -SARI Th	RE -SARI Th	RE

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For the Month of: January 2025

T OF THE INCITATION OF	,			Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CABRISTANTE CARENDERIA	SARI-SARI STORE	F		✓				^			✓				✓	
ROCKY STORE	SARI-SARI STORE	S				0	0	<b>\rightarrow</b>		3						
COOP SALUG	SARI-SARI STORE	М														
ROCIO STORE	SARI-SARI STORE	М						83		//	/					
CLARK BUHIAN STORE	SARI-SARI STORE	М			✓			A		II	✓				✓	
TEJADA STORE	SARI-SARI STORE	Т			✓	✓	Ĺ					✓			✓	
YSIK STORE	SARI-SARI STORE	Т														

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For the Month of: January 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MARITES STORE	SARI-SARI STORE	Т				\_		<u> </u>								
LEGARTO STORE	SARI-SARI STORE	Т			✓	6	0	<b>\rightarrow</b>		3	✓				✓	
KIM STORE	SARI-SARI STORE	Т			1						>					
HANAPI STORE	SARI-SARI STORE	Th						83		//						
SUCIMA STORE	SARI-SARI STORE	Th			✓	1				//	1				✓	
CARUMBO STORE	SARI-SARI STORE	S					Á									
YURONG STORE	SARI-SARI STORE	S								1						

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LOPEZ

For the Month of: January 2025

				Selling	Weeks	- 1			Free	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SCHOOL CANTEEN COL/UNIV					. ,			◆								
ZAMSULA COLLEGE SCHOOL	SCHOOL CANTEEN COL/UNIV	М			✓	O			M	N.		<b>√</b>			<b>√</b>	
SCHOOL CANTEEN ELEM/HS								Č.		7	7					
SALUG NATIONAL HIGH SCHOOL	SCHOOL CANTEEN ELEM/HS	S		<b>~</b>						II	<b>✓</b>				✓	
WHOLESALER							Ĺ									
OSANNAH STORE	WHOLESAL ER	М		✓	✓							✓			✓	

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For the Month of: January 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
BEB MIRACLE STORE	WHOLESAL ER	М	<b>√</b>	<b>√</b>	✓	1	<b>/</b>	_							✓	✓
YAKEN STORE	WHOLESAL ER	W	<b>✓</b>	<b>√</b>	✓	40	0	1		20					✓	✓
TAGULOB VARIETY STORE	WHOLESAL ER	М	✓		1	4					>			✓	✓	
JODIS VARIETY STORE	WHOLESAL ER	М		<b>√</b>				83		//	✓				✓	
PLAZA STORE	WHOLESAL ER	М	✓	<b>√</b>	✓	~		Ä		II					✓	✓
DODS MIRACLE	WHOLESAL ER	W	✓	✓	✓	✓	Ĺ	1							✓	✓
ALBERT TAN	WHOLESAL ER	F	<b>√</b>	<b>√</b>	✓	<b>/</b>	✓								<b>✓</b>	✓

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LOPEZ

For the Month of: January 2025

				Selling	Weeks	- 5			Free	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
EMOTIN STORE	WHOLESAL ER	F			<b>✓</b>			\ \		//	✓				✓	

## **ACTIVE OUTLET SUMMARY:**

Group	With Purchase	Without Purchase	Total Outlets	% Served	W1	W2	W3	W4	Active Outlet	% Active
Wholesaler	10	0	10	4.00%	7	8	9	6	5	6.00%
Retailer	70	202	272	25.00%	27	23	30	21	2	2.00%
N/A	0	0	0	0.00%	0	0	0	0	0	0.00%
Total:	80	202	282	28.00%	34	31	39	27	7	9.00%

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Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

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For the Month of: January 2025

Per Route Type Summary:

Route Type	Group Name	With Purchase	Without Purchase	Total Outlets	% Served	W1	W2	W3	W4	Active Outlet	% Active
MIXED		240	606	846	28.00%	102	93	117	81	21	9.00%
AUXIALIARY		0	0	0	0.00%	0	0	0	0	0	0.00%
BDU		0	0	0	0.00%	0	0	0	0	0	0.00%
PURE RETAIL		0	0	0	0.00%	0	0	0	0	0	0.00%
	Total:	240	606	846	28.00%	102	93	117	81	21	9.00%

Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products -GINA GRACE

LOPEZ

For the Month of: January 2025

## FREQUENCY OF PURCHASE SUMMARY:

Group	With	Without	Total	%		7	1	Freque	ency of Pu	ırchase		
Group	Purchase	Purchase	Outlets	Served	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xMup
WHOLESALER	10	0	10	4.00%	2	3	0	0	2	1	0	2
RETAILER	70	202	272	25.00%	2	0	0	0	46	11	7	4
	80	202	282	28.00%	4	3	0	0	48	12	7	6

## **ITINERARY VS WITH PURCHASE SUMMARY:**

DAY	Outlet Count Itinerary	Wee	ek 1	Wee	ek 2	Wee	ek 3	Wee	ek 4
DAY	Itmerary	With Purchase	% With Purchase						
Sun	0	0	0.00%	0	0.00%	0	0.00%	0	0.00%
	•					0 8	400		

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For the Month of: January 2025

i tile Month o	i. January 20	23							
Mon	0	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Tue	0	1	0.00%	0	0.00%	0	0.00%	77	0.00%
Wed	0	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Thu	0	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Fri	0	1	0.00%	1	0.00%	0	0.00%		0.00%
Sat	0	0	0.00%	1	0.00%	1	0.00%	0	0.00%

Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

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-GINA GRACE LOPEZ Route: 03 - NAB Products

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