

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for: Route 03,
BEER Products

RONNEL
DANDAYO

Route Type: MIXED

Covering for the period from June 01, 2025 to June 30, 2025

SKU	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
RH SUPER 1000	134	-	-	-	-	1.59	-
CALI	134	-	-	-	-	1.59	-
PP1000	1,505	-	-	-	-	17.93	-
PP320	31	-	-	-	-	0.37	-
PPCAN	1	-	-	-	-	0.01	-
PALE PILSEN	1,537	-	-	-	-	18.31	-
RH1000	6,281	-	-	-	-	74.85	-
RH330	5	-	-	-	-	0.06	-
RH500	288	-	-	-	-	3.44	-
RHCAN	3	-	-	-	-	0.04	-
RED HORSE	6,578	-	-	-	-	78.39	-
BROAD POPULAR	8,248	-	-	-	-	98.29	-
GE1000	19	-	-	-	-	0.22	-
GOLD EAGLE	19	-	-	-	-	0.22	-
ECONOMY	19	-	-	-	-	0.22	-
CHOCO LAGER 330 CAN	8	-	-	-	-	0.10	-
CERVEZA NEGRA	8	-	-	-	-	0.10	-
SL330ACL	38	-	-	-	-	0.45	-
SAN MIG LIGHT	38	-	-	-	-	0.45	-
FBAPPLECAN	2	-	-	-	-	0.02	-

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FBLEMONCAN	1	-	-	-	-	0.01	-
FB APPLE 330 ACL	75	-	-	-	-	0.90	-
SMFB	78	-	-	-	-	0.93	-
UPPER POPULAR	125	-	-	-	-	1.49	-
	8,392	-	-	-	-	100.00	-

BY PACKAGE	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
	8,392	-	-	-	-	100.00	-
	8,392	-	-	-	-	100.00	-

BY BRAND	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI	134	-	-	-	-	1.59	-
CERVEZA NEGRA	8	-	-	-	-	0.10	-
GOLD EAGLE	19	-	-	-	-	0.22	-
PALE PILSEN	1,537	-	-	-	-	18.31	-
RED HORSE	6,578	-	-	-	-	78.39	-
SAN MIG LIGHT	38	-	-	-	-	0.45	-
SMFB	78	-	-	-	-	0.93	-
	8,392	-	-	-	-	100.00	-

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Dealer Representative
(Signature Over Printed Name)

Supervisor
(Signature Over Printed Name)