

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for: Route 03,
NAB Products

RONNEL
DANDAYO

Route Type: MIXED

Covering for the period from July 01, 2025 to July 31, 2025

SKU	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI 330 PL	20	-	-	-	-	3.85	-
CALI CAN	21	-	-	-	-	4.04	-
CALI ICE 330	16	-	-	-	-	3.08	-
CALI ICE CAN	13	-	-	-	-	2.50	-
CALI	70	-	-	-	-	13.46	-
HTAPPLE250 ACL	450	-	-	-	-	86.54	-
MAGNOLIA - H	450	-	-	-	-	86.54	-
NON-ALCOHOLIC BEVERAGES	520	-	-	-	-	100.00	-
	520	-	-	-	-	100.00	-
BY PACKAGE	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
	520	-	-	-	-	100.00	-
	520	-	-	-	-	100.00	-
BY BRAND	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI	70	-	-	-	-	13.46	-
MAGNOLIA - H	450	-	-	-	-	86.54	-
	520	-	-	-	-	100.00	-

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Dealer Representative
(Signature Over Printed Name)

Supervisor
(Signature Over Printed Name)