

SKU	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI CAN	60	-	56	-	7.14	0.19	-
CALI 10 CAN	20	-	-	-	-	0.06	-
CALI ICE CAN	50	-	25	-	100.00	0.16	-
RH SUPER 1000	436	-	-	-	-	1.39	-
RH 500 CAN	4	-	-	-	-	0.01	-
CALI	570	-	81	-	107.14	1.82	-
CN330	2	-	-	-	-	0.01	-
CBLANCA CAN	2	-	-	-	-	0.01	-
CERVEZA NEGRA	4	-	-	-	-	0.01	-
GE1000	12	-	56	-	(78.57)	0.04	-
GOLD EAGLE	12	-	56	-	(78.57)	0.04	-
HTAPPLE250 ACL	1,880	-	-	-	-	6.01	-
MAGNOLIA - H	1,880	-	-	-	-	6.01	-
PP1000	1,080	-	52	-	1,976.92	3.45	-
PP320	104	-	-	-	-	0.33	-
PPCAN	10	-	-	-	-	0.03	-
PPLONG330	2	-	-	-	-	0.01	-
PALE PILSEN	1,196	-	52	-	1,976.92	3.82	-
PP-PAM-CAN	3	-	-	-	-	0.01	-
PAM	3	-	-	-	-	0.01	-
RH1000	26,012	-	1,296	-	1,907.10	83.09	-
RH330	97	-	-	-	-	0.31	-
RH500	1,241	-	-	-	-	3.96	-

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for:

01-JERRIX BACULIO

Route Type:

MIXED

Covering for the period from July 1, 2025 to July 31, 2025



RHCAN	10	-	-	-	-	0.03	-
RED HORSE	27,360	-	1,296	-	1,907.10	87.39	-
SM FREE CAN	2	-	-	-	-	0.01	-
SM FREE 330	8	-	-	-	-	0.03	-
SAN MIG FREE	10	-	-	-	-	0.03	-
SLCAN	10	-	-	-	-	0.03	-
SAN MIG LIGHT	10	-	-	-	-	0.03	-
FB APPLE 330 ACL	163	-	-	-	-	0.52	-
FBAPPLECAN	10	-	-	-	-	0.03	-
FBLEMONCAN	6	-	-	-	-	0.02	-
FB LEMON 330 ACL	73	-	-	-	-	0.23	-
FB LYCHEE CAN	6	-	-	-	-	0.02	-
SMFB	258	-	-	-	-	0.82	-
SDCAN	4	-	-	-	-	0.01	-
SUPER DRY	4	-	-	-	-	0.01	-
	31,307	-	1,485	-	3,912.59	100.00	-

BY PACKAGE	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
	31,307	-	1,485	-	3,912.59	100.00	-
	31,307	-	1,485	-	3,912.59	100.00	-

BY BRAND	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI	570	-	81	-	107.14	1.82	-
CERVEZA NEGRA	4	-	-	-	-	0.01	-
GOLD EAGLE	12	-	56	-	(78.57)	0.04	-
MAGNOLIA - H	1,880	-	-	-	-	6.01	-

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for:

01-JERRIX BACULIO

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DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for:

01-JERRIX BACULIO

Route Type: MIXED

Covering for the period from July 1, 2025 to July 31, 2025

PALE PILSEN	1,196	-	52	-	1,976.92	3.82	-
PAM	3	-	-	-	-	0.01	-
RED HORSE	27,360	-	1,296	-	1,907.10	87.39	-
SAN MIG FREE	10	-	-	-	-	0.03	-
SAN MIG LIGHT	10	-	-	-	-	0.03	-
SMFB	258	-	-	-	-	0.82	-
SUPER DRY	4	-	-	-	-	0.01	-
	31,307	-	1,485	-	3,912.59	100.00	-



DEALER INFORMATION SYSTEM

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Comparative Sales Volume Report per Product for:

01-JERRIX BACULIO

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Covering for the period from July 1, 2025 to July 31, 2025



Dealer Representative
(Signature Over Printed Name)

Supervisor
(Signature Over Printed Name)