GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-RONNEL DANDAYO

For the Month of: April 2025

| | | | | Selling | Weeks | 11 | | | Fre | quenc | y of Purc | hase | | | | |
|--------------------------|------------------------------|-----|----------|----------|-------|----|-----|----------|-----|-------|-----------|------|----------|--------|------------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| AMUSEMENT/REC REATION | | | | | | | ^ | \wedge | | | | | | | | |
| LILOY COCKPIT 1 | AMUSEMEN T/RECREATI ON | F | ✓ | ✓ | | X | | | | | | | √ | | √ | |
| BAKERY/BAKESHO P | | | | | | | | | | | 7 | | | | | |
| 4J'S BAKESHOP | BAKERY/BA KESHOP | М | | ✓ | | | | 333 | | | / / | | | | ✓ | |
| FERS BAKESHOP | BAKERY/BA KESHOP | М | | | | | | 巫 | | | | | | | | |
| EMMA BAKESHOP | BAKERY/BA KESHOP | М | | | | | P | -FIFT | | | | | | | | |
| VILLARITO BAKESHOP | BAKERY/BA KESHOP | Т | | | | 1 | | 23 | } | | ✓ | | | | ✓ | |

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-RONNEL DANDAYO

Route Type: MIXED

For the Month of: April 2025

| | | | | Selling | Weeks | - 5 | | | Free | quency | of Purc | hase | | | | |
|----------------------------|---------------------|-----|----|---------|-------|-----|-----|------------|------|--------|---------|------|-----|--------|------------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| RONA BAKESHOP | BAKERY/BA KESHOP | W | | | | * | | <u> </u> | | | ✓ | | | | ✓ | |
| JM'S BAKESHOP | BAKERY/BA KESHOP | Th | | | | 40 | 0 | \diamond | | Po | ✓ | | | | ✓ | |
| BEER HOUSE | ! | | | | | | | | | | | | | | | |
| RESAN CATERING SERVICES | BEER HOUSE | W | | | | | | ٥٥ | | 7 | 7 | | | | | |
| CARINDERIA | ! | | | | | | | 70.05 | | 7/ | | | | | | |
| MAE MAE EATERY | CARINDERI A | М | | | | ~ | | 点 | | | ✓ | | | | ✓ | |
| BOSSING'S BULALOAN | CARINDERI A | М | | | | | Р | | | | | | | | | |
| PARTOSA EATERY | CARINDERI A | W | | | ✓ | | | 500 | 3 | | ✓ | | | | ✓ | |

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-RONNEL DANDAYO

Route Type: MIXED

For the Month of: April 2025

| Tor the Month of A | | | | Selling | Weeks | - 1 | | | Free | quency | of Purc | hase | | | | |
|-----------------------------------|-----------------------|-----|----|---------|-------|----------|-----|--------------------|------|--------|---------|----------|-----|--------|---------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| JAWEL | CARINDERI A | М | | | | V | | _ | | | ✓ | | | | ✓ | |
| HIMIS EATERY | CARINDERI A | М | | | | 10 | 0 | \rightarrow | | 70 | | | | | | |
| JAMES EATERY | CARINDERI A | F | | | | | | | | | | | | | | |
| ROCHEN'S EATERY | CARINDERI A | W | | | | ~ | | 83 | | | ✓ | | | | √ | |
| KEVIN EATERY | CARINDERI A | Т | | | | | | A | | // | | | | | | |
| CONVENIENCE STORE | • | | | | | | ŕ | | | | • | | | | | |
| LKS CONVENIENCE STORE LILOY | CONVENIEN CE STORE | Т | | | | √ | | 200 | 3 | | | ✓ | | | √ | |

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-RONNEL DANDAYO

Route Type: MIXED

For the Month of: April 2025

| | | | | Selling | Weeks | - 5 | | | Fre | quenc | y of Purc | hase | | | | |
|-------------------------|-------------------------|-----|----------|----------|-------|----------|-----|--------------|-----|-------|-----------|------|-----|--------|------------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| DRUGSTORE | • | | | | - 1 | | | | | 4 | / | | • | • | | |
| GEMINI PHARMACY | DRUGSTOR E | Th | | | ✓ | 1 | 0 | \Diamond | 0 | N | ✓ | | | | ✓ | |
| HOTEL | • | | | | | X | | | | X | • | | • | • | | |
| SEA ESCAPED HOTEL | HOTEL | Т | | | | | | | | | > | | | | | |
| KTV/VIDEOKE/KAR AOKE | • | | | | | | | THE STATE OF | | | | • | | | | |
| RESAN VIP | KTV/VIDEOK E/KARAOKE | М | ✓ | √ | ✓ | ~ | ✓ | Ä | | III | | | | | ✓ | ✓ |
| RESORT | • | | | | | | Á | | À | | | | • | • | | |
| ARREAN BEACH RESORT | RESORT | S | | | | V | | | | | ✓ | | | | ✓ | |

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-RONNEL DANDAYO

Route Type: MIXED

For the Month of: April 2025

| | | | | Selling | Weeks | - 5 | | | Fre | quency | of Purc | hase | | | | |
|-------------------------|--------------------|-----|----|---------|-------|----------|----------|-------|-----|--------|---------|------|-----|------------|------------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| ASIGNE BEACH RESORT | RESORT | S | ✓ | | | | | | | | ✓ | | | | ✓ | |
| SEA BICAZE RESORT | RESORT | Т | | | | 6 | 0 | | | 70 | | | | | | |
| RTW FA 1 | ! | • | | | | | | | | | | | | · <u>P</u> | | |
| BETH SARI-SARI STORE | RTW FA 1 | М | ✓ | ✓ | ~ | ~ | ✓ | ٥٥ | | | 7 | | | | ✓ | ✓ |
| SARI-SARI STORE | ! | • | | | 1 | | | 70.05 | | 7/ | | | | · <u>P</u> | | |
| AMBUS STORE | SARI-SARI STORE | | | ✓ | | ~ | | 点 | | | | ✓ | | | ✓ | |
| NUGAS STORE | SARI-SARI STORE | М | | | ✓ | √ | _ f | | 1 | | | ✓ | | | ✓ | |
| ELMY STORE | SARI-SARI STORE | М | | ✓ | | 1 | | 2,7 | Z | | | | | 1 | ✓ | |

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products -RONNEL Route Type: DANDAYO

For the Month of: April 2025

| | | | Seming | Weeks | - 1 | | | Fre | quency | of Purc | nase | | | | |
|--------------------|---|--|---|---|---|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|---|------------------|
| Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| SARI-SARI STORE | М | | | | | | | | | | | | | | |
| SARI-SARI STORE | М | ✓ | | ✓ | 6 | 0 | \diamond | | 70 | | | ✓ | | ✓ | |
| SARI-SARI STORE | М | ✓ | ✓ | _ | 4 | | | | | | | | ✓ | ✓ | |
| SARI-SARI STORE | М | | | | | | 83 | | // | | | | | | |
| SARI-SARI STORE | М | | | | | | A | | 11 | | | | | | |
| SARI-SARI STORE | М | | | ✓ | | É | | | | ✓ | | | | ✓ | |
| SARI-SARI STORE | М | | | | | | | | 1 | | | | | | |
| | SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI | SARI-SARI M STORE SARI-SARI M STORE | SARI-SARI M STORE SARI-SARI M | SARI-SARI M STORE SARI-SARI M STORE | SARI-SARI M STORE SARI-SARI M STORE | SARI-SARI M STORE M SARI-SARI M STORE M SARI-SARI M STORE M SARI-SARI M STORE M SARI-SARI M STORE M SARI-SARI M STORE SARI-SARI M | SARI-SARI M |

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products -RONNEL Route Type: MIXED DANDAYO

For the Month of: April 2025

| | | | | Selling | Weeks | - 5 | | | Fre | quency | of Purc | hase | | | | |
|--------------------------|--------------------|-----|----|---------|-------|-----|-----|------|-----|--------|---------|------|-----|--------|---------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| JUNA L. BAO | SARI-SARI STORE | М | | | | | | | | | | | | | | |
| NINIA SARI-SARI STORE | SARI-SARI STORE | М | | | | 6 | 0 | | | 3 | | | | | | |
| LITLIT D. MAGSAYO | SARI-SARI STORE | М | | | | | | | | | > | | | | | |
| PASLON STORE | SARI-SARI STORE | М | | | | | | 88 | | // | | | | | | |
| SANMAEREY | SARI-SARI STORE | М | | | | | | A | | // | | | | | | |
| NAONG STORE | SARI-SARI STORE | М | ✓ | ✓ | ✓ | | É | | | | | | 1 | | ✓ | |
| ANGELTESS STORE | SARI-SARI STORE | М | | | | 1 | | 2 | | | 1 | | | | ✓ | |
| | | | | | | | | E4 D | 2, | 1 \ | | | | | • | |

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

-RONNEL DANDAYO Route: 03 - NAB Products

For the Month of: April 2025

| | | | | Selling | Weeks | - 5 | | | Fre | quency | of Purc | hase | | | | |
|----------------------------|--------------------|-----|----|----------|-------|------------|-----|--------------------|-----|--------|---------|------|-----|--------|------------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| EVANGELINE C. BITANGCOR | SARI-SARI STORE | М | | | | | | ^ | | | | | | | | |
| INDAY APDOHAN STORE | SARI-SARI STORE | М | ✓ | ✓ | | 40 | 0 | \rightarrow | | 3 | | | | ✓ | ✓ | |
| ALEXA STORE | SARI-SARI STORE | М | | | | | | | | | | | | | | |
| RJC | SARI-SARI STORE | М | | | | | | 83 | | // | / | | | | | |
| PACARO STORE | SARI-SARI STORE | М | ✓ | | | | | A | | 11 | ✓ | | | | ✓ | |
| ANNABELLE STORE | SARI-SARI STORE | М | ✓ | | | ✓ | É | | | | | | ✓ | | ✓ | |
| VIRGINIA C. PABUAYA | SARI-SARI STORE | М | ✓ | √ | | \ \ | | | | 1 | | | | ✓ | √ | |

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products -RONNEL

DANDAYO

For the Month of: April 2025

| | | | | Selling | Weeks | - 5 | | | Fre | quency | of Purc | hase | | | | |
|--------------------------|--------------------|-----|----|---------|-------|-----|-----|--------------------|-----|--------|---------|------|-----|--------|------------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| JENG JENG STORE | SARI-SARI STORE | М | | | | | | ^ | | | | | | | | |
| RJM STORE | SARI-SARI STORE | М | | | | 6 | 0 | \rightarrow | | 3 | | | | | | |
| CAYACAP STORE | SARI-SARI STORE | М | | | | | | | | | | | | | | |
| TALELANG STORE | SARI-SARI STORE | М | | | | | | 83 | | // | | | | | | |
| EMMANUEL THINEFRANCIA | SARI-SARI STORE | М | | | | | | A | | // | | | | | | |
| JOCELYN S. BAGSICAN | SARI-SARI STORE | М | ✓ | | | | É | | | | ✓ | | | | ✓ | |
| TALILANG STORE | SARI-SARI STORE | М | | | | | | | | | | | | | | |
| | • | • | • | | - | | | 840 | 2, | 1 \ \ | • | • | • | • | | |

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products -RONNEL Route Type: MIXED DANDAYO

For the Month of: April 2025

| Outlet Type | FOC | W1 | | | | | | | | | | | | | |
|------------------|---|--|---|---|--|--|--|---|--|--|---|--|--|---|------------------|
| 4 D.L. O.A. D.L. | | VV | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| ARI-SARI TORE | M | ✓ | ✓ | ✓ | | | | | | | | ✓ | | ✓ | |
| ARI-SARI TORE | M | | | | 6 | 0 | | | 200 | | | | | | |
| ARI-SARI TORE | M | ✓ | | | | | | $\backslash \backslash$ | | * | | | | ✓ | |
| ARI-SARI TORE | М | | | | | | 33 | | // | / | | | | | |
| ARI-SARI TORE | M | | | | ~ | | A | | // | ✓ | | | | ✓ | |
| ARI-SARI TORE | M | ✓ | ✓ | | | É | | | | | ✓ | | | ✓ | |
| ARI-SARI TORE | M | | | | | | > | | | | | | | | |
| T AT AT AT AT A | TORE ARI-SARI TORE ARI-SARI TORE ARI-SARI TORE ARI-SARI TORE ARI-SARI | TORE ARI-SARI M TORE | TORE ARI-SARI M TORE | TORE ARI-SARI M TORE | TORE ARI-SARI M TORE | TORE ARI-SARI M TORE | TORE ARI-SARI M TORE | TORE ARI-SARI TORE | TORE ARI-SARI M TORE | ARI-SARI M ORE ARI-SARI M ORE | TORE ARI-SARI TORE M ARI-SARI TORE ARI-SARI TORE ARI-SARI TORE ARI-SARI TORE ARI-SARI TORE M ARI-SARI TORE M ARI-SARI TORE M ARI-SARI TORE | TORE ARI-SARI TORE M ARI-SARI TORE ARI-SARI TORE ARI-SARI TORE ARI-SARI TORE M ARI-SARI TORE M ARI-SARI TORE M ARI-SARI TORE M ARI-SARI TORE | TORE ARI-SARI TORE M ARI-SARI TORE ARI-SARI TORE ARI-SARI TORE ARI-SARI TORE M ARI-SARI TORE M ARI-SARI TORE M ARI-SARI TORE M ARI-SARI TORE | TORE ARI-SARI TORE MI ARI-SARI TORE | TORE M |

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products -RONNEL Route Type: MIXED DANDAYO

For the Month of: April 2025

| Outlet Type | | | | | | | | | Se Stern | of Purc | | | | | |
|--------------------|---|---|---|---|---|---|---|--|---|---|---|--|---|---|-----------------------|
| Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| SARI-SARI STORE | М | | | | | | | | | | | | | | |
| SARI-SARI STORE | М | | | | 6 | 0 | \diamond | | 70 | | | | | | |
| SARI-SARI STORE | М | | | | | | | | | | | | | | |
| SARI-SARI STORE | М | | | | | | 83 | | | / | | | | | |
| SARI-SARI STORE | М | | | | | | A | | // | | | | | | |
| SARI-SARI STORE | М | | | | | É | | | | | | | | | |
| SARI-SARI STORE | М | | | | | | | | 7 | | | | | | |
| | STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI | STORE SARI-SARI M STORE | STORE SARI-SARI M STORE | STORE SARI-SARI M STORE | STORE SARI-SARI M STORE | STORE SARI-SARI M | STORE SARI-SARI M STORE | STORE SARI-SARI M STORE SARI-SARI M STORE SARI-SARI M STORE SARI-SARI M STORE SARI-SARI M STORE SARI-SARI M STORE SARI-SARI M STORE SARI-SARI M STORE | STORE SARI-SARI M | SARI-SARI M STORE SARI-SARI M STORE | STORE SARI-SARI M STORE SARI-SARI M STORE SARI-SARI M STORE SARI-SARI M STORE SARI-SARI M STORE SARI-SARI M STORE SARI-SARI M STORE SARI-SARI M STORE SARI-SARI M STORE | STORE SARI-SARI M STORE | STORE SARI-SARI M STORE | STORE SARI-SARI M STORE | STORE SARI-SARI M |

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products -RONNEL Route Type: DANDAYO

For the Month of: April 2025

| | | | | Selling | Weeks | - 5 | | | Fre | quency | of Purc | hase | | | | |
|----------------------|--------------------|-----|----|---------|-------|-----|-----|-----|-----|--------|---------|------|-----|--------|------------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| MARTINEZ STORE | SARI-SARI STORE | М | | | | _ | | | | | | | | | | |
| BOBBY STORE | SARI-SARI STORE | М | ✓ | | | 6 | 0 | | | 3 | ✓ | | | | ✓ | |
| EVAN'S STORE | SARI-SARI STORE | М | | | | | | | | | | | | | | |
| ROSEJANE STORE | SARI-SARI STORE | М | | | | | | 33 | | | / | | | | | |
| EL-VIRGINIA STORE | SARI-SARI STORE | М | | | | | | A | | 11 | | | | | | |
| C & X MINIMART | SARI-SARI STORE | М | | | | | É | | | | | | | | | |
| LILOY COCKPIT 2 | SARI-SARI STORE | М | ✓ | ✓ | | 1 | | | | | | | ✓ | | ✓ | |
| | | - | | | | / / | | 840 | 2, | 1 \ | • | - | • | | - | |

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products -RONNEL Route Type: MIXED DANDAYO

For the Month of: April 2025

| | | | | Selling | Weeks | - 1 | | | Fre | quency | of Purc | hase | | | | |
|---------------------------|--------------------|-----|----|---------|----------|-----|----------|--------------------|-----|--------|---------|------|-----|--------|---------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| GENITA SARI-SARI STORE | SARI-SARI STORE | М | ✓ | ✓ | | 1 | | ^ | | | | | | ✓ | ✓ | |
| MMK STORE | SARI-SARI STORE | М | | | | 6 | 0 | \rightarrow | | 3 | | | | | | |
| GERBES STORE | SARI-SARI STORE | М | ✓ | ✓ | ✓ | 1 | * | | | | | | | | ✓ | ✓ |
| JENG JENG STORE | SARI-SARI STORE | М | | | | | | 83 | | // | | | | | | |
| CWENG CWENG STORE | SARI-SARI STORE | М | 1 | | | 1 | | H | | 11 | ✓ | | | | ✓ | |
| XNANDA STORE | SARI-SARI STORE | М | | | | | Ĺ | | | | | | | | | |
| APDOHAN STORE | SARI-SARI STORE | М | | | | | | 2 | | | | | | | | |
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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products -RONNEL DANDAYO

For the Month of: April 2025

| | | | | Selling | Weeks | - 1 | | | Fre | quency | of Purc | hase | | | | |
|------------------------------|--------------------|-----|----|---------|-------|-----|-----|--------------------|-----|--------|---------|------|-----|--------|---------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| SAFLOR STORE | SARI-SARI STORE | М | | | | _ | | | | | | | | | | |
| ARVIN STORE | SARI-SARI STORE | М | | | | 6 | 0 | \rightarrow | | 3 | | | | | | |
| JESSEL B. MAGLANGIT | SARI-SARI STORE | М | | | | | | | | | | | | | | |
| ROLDAN R. SAPIHI | SARI-SARI STORE | М | | | | | | 83 | | // | | | | | | |
| JOMAR C. JULAGLA | SARI-SARI STORE | М | | | | | | A | | | | | | | | |
| MO STORE | SARI-SARI STORE | М | | | | | É | | | | | | | | | |
| ROSEHEZEL MAY A. GUTIEREZ | SARI-SARI STORE | М | | | | | | 2 | | 1 | | | | | | |
| | • | • | • | • | | | | E4 10 | 2, | 1 \ | • | • | | • | | |

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products -RONNEL Route Type: MIXED DANDAYO

For the Month of: April 2025

| | | | | | - 1 | | | | III Din. | of Purc | | | | | |
|--|--|--|---|---|---|---|--|--|--|---|--|--|--|--|--|
| Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| SARI-SARI STORE | М | | | | | | | | | | | | | | |
| SARI-SARI STORE | M | | | | 0 | 0 | | | Po | | | | | | |
| SARI-SARI STORE | М | | | 1 | | | | | | | | | | | |
| SARI-SARI STORE | М | | | | | | 33 | | | / | | | | | |
| SARI-SARI STORE | М | | | | | | A | | // | | | | | | |
| SARI-SARI STORE | М | | | | | É | | | | | | | | | |
| SARI-SARI STORE | М | | | | | | 2 | | | | | | | | |
| 2, 2, 2, 2, 2, 2, 2, 2, 2, 2, 2, 2, 2, 2 | SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE | SARI-SARI M STORE SARI-SARI M STORE | SARI-SARI M STORE SARI-SARI M STORE | SARI-SARI M STORE SARI-SARI M STORE | SARI-SARI M STORE SARI-SARI M STORE | SARI-SARI M STORE SARI-SARI M STORE | SARI-SARI M STORE SARI-SARI M | SARI-SARI M STORE SARI-SARI M STORE | SARI-SARI M STORE SARI-SARI M | SARI-SARI M STORE M SARI-SARI M STORE M STORE M STORE M SARI-SARI M STORE M STORE M STORE M SARI-SARI M STORE M | SARI-SARI M STORE SARI-SARI M STORE | SARI-SARI M STORE SARI-SARI M STORE | SARI-SARI M STORE SARI-SARI M STORE | SARI-SARI M STORE M SARI-SARI M STORE M SARI-SARI M STORE M SARI-SARI M STORE M SARI-SARI M STORE M STORE SARI-SARI M STORE M STOR | SARI-SARI M STORE M SARI-SARI M STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI M STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI M STORE SARI-SARI SARI-SARI M STORE SARI-SARI SARI |

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

-RONNEL DANDAYO Route: 03 - NAB Products

For the Month of: April 2025

| | | | | Selling | Weeks | - 5 | | | Fre | quency | of Purc | hase | | | | |
|----------------------|--------------------|-----|----|---------|-------|----------|-----|--------------------|-----|--------|---------|------|-----|--------|---------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| NANO STORE | SARI-SARI STORE | М | | | | | | <u> </u> | | | | | | | | |
| XBEBERY G QUINSON | SARI-SARI STORE | М | | | | 6 | 0 | \rightarrow | | 3 | | | | | | |
| PALOSO STORE | SARI-SARI STORE | М | | | | | | | | | > | | | | | |
| ANTONIO STORE | SARI-SARI STORE | М | | | | ✓ | | 83 | | // | 1 | | | | ✓ | |
| BERMUDO STORE | SARI-SARI STORE | М | | | | | | A | | // | | | | | | |
| ANALIZA D BALAS | SARI-SARI STORE | М | | | | | Ĺ | | | | | | | | | |
| ONTING STORE | SARI-SARI STORE | М | | | | | | | | 1 | | | | | | |

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products -RONNEL

DANDAYO

For the Month of: April 2025

| | | | | Selling | Weeks | - 5 | | | Fre | quency | of Purc | hase | | | | |
|----------------------------------|--------------------|-----|----|---------|-------|-----|-----|------------|-----|--------|---------|------|-----|--------|------------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| EC JUN STORE | SARI-SARI STORE | М | | | | _ | | | | | | | | | | |
| OLAMA CONSUMER GOODS STORE | SARI-SARI STORE | М | | | | Q | 0 | \diamond | | 7 | | | | | | |
| RRS STORE | SARI-SARI STORE | М | | | | | | | | | > | | | | | |
| ANDILAP STORE | SARI-SARI STORE | М | | | | | | 33 | | // | | | | | | |
| GAUSIN STORE | SARI-SARI STORE | М | ✓ | | | | | 瓜 | | | ✓ | | | | ✓ | |
| ANDRICA AMION | SARI-SARI STORE | М | | | | | Ĥ | | | | | | | | | |
| ANADIO STORE | SARI-SARI STORE | М | | | | | | 50 | 3 | | | | | | | |

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products -RONNEL

DANDAYO

For the Month of: April 2025

| | | | Selling | Weeks | - 1 | | | Fre | quency | of Purc | hase | | | | |
|--------------------|--|---|---|---|---|---|---|---|---|--|---|---|--|--|------------------|
| Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| SARI-SARI STORE | М | | | | | | | | | | | | | | |
| SARI-SARI STORE | W | | | | 10 | 0 | \diamond | | 70 | | | | | | |
| SARI-SARI STORE | W | | | | | | | $\backslash \backslash$ | | | | | | | |
| SARI-SARI STORE | W | | | | | | 83 | | // | / | | | | | |
| SARI-SARI STORE | W | | | | | | A | | 11 | | | | | | |
| SARI-SARI STORE | W | | | | | É | | | | | | | | | |
| SARI-SARI STORE | W | | | | | | | | 1 | | | | | | |
| | SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE | SARI-SARI W STORE SARI-SARI W STORE | SARI-SARI W STORE SARI-SARI W STORE | SARI-SARI W STORE SARI-SARI W STORE | SARI-SARI W STORE SARI-SARI W STORE | SARI-SARI W STORE SARI-SARI W STORE | SARI-SARI W STORE SARI-SARI W STORE | SARI-SARI W STORE SARI-SARI W STORE | SARI-SARI W STORE SARI-SARI W STORE | SARI-SARI W STORE SARI-SARI W STORE | SARI-SARI W STORE W SARI-SARI W STORE | SARI-SARI W STORE SARI-SARI W SARI-SARI W SARI-SARI W | SARI-SARI W STORE SARI-SARI W STORE | SARI-SARI W STORE SARI-SARI W STORE | Cutiet Type |

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products -RONNEL Route Type: MIXED DANDAYO

For the Month of: April 2025

| | | | | Selling | Weeks | - 5 | | | Fre | quency | of Purc | hase | | | | |
|----------------------|--------------------|-----|----|---------|-------|-----|-----|--------------------|-----|--------|---------|------|-----|--------|---------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| FAT CAT | SARI-SARI STORE | W | ✓ | | | | | ^ | | | ✓ | | | | ✓ | |
| RENON STORE | SARI-SARI STORE | W | | | | 6 | 0 | \rightarrow | | 3 | | | | | | |
| TAMJUNES BAKESHOP | SARI-SARI STORE | W | | | | | | | | | > | | | | | |
| DUCAL STORE | SARI-SARI STORE | W | | | | | | 83 | | // | | | | | | |
| SAPIHI STORE | SARI-SARI STORE | Th | | | | | | A | | | | | | | | |
| RRJ STORE | SARI-SARI STORE | Th | | | | ✓ | É | | | | ✓ | | | | ✓ | |
| LIHAYLIHAY STORE | SARI-SARI STORE | Th | ✓ | | | | | 2 | | | | ✓ | | | ✓ | |
| | • | - | | | | | | 840 | 2, | 1 \ \ | - | • | • | • | | |

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products -RONNEL

DANDAYO

For the Month of: April 2025

| | | | | Selling | Weeks | - 5 | | | Fre | quency | of Purc | hase | | | | |
|--------------------|--------------------|-----|----------|---------|-------|-----|-----|--------------------|-----|--------|---------|------|-----|--------|------------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| SAGARIO STORE | SARI-SARI STORE | Th | ✓ | | | _ | | <u> </u> | | | ✓ | | | | ✓ | |
| GUMIMAO STORE | SARI-SARI STORE | Th | | | ✓ | 40 | 0 | \rightarrow | | 3 | | ✓ | | | ✓ | |
| NILMA STORE | SARI-SARI STORE | Th | | | | | | | | | > | | | | | |
| GALLEPOSO STORE | SARI-SARI STORE | Th | | | ✓ \ | | | 83 | | // | 1 | | | | ✓ | |
| EMMA'S STORE | SARI-SARI STORE | Th | | | | | | | | // | | | | | | |
| N-JJJ STORE | SARI-SARI STORE | М | | | | | É | | | | | | | | | |
| AZALMA STORE | SARI-SARI STORE | Th | ✓ | | | 1 | | 2 | | | ✓ | | | | ✓ | |

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products -RONNEL Route Type: DANDAYO

For the Month of: April 2025

| | | | | Selling | Weeks | - 1 | | | Fre | quency | of Purc | hase | | | | |
|--------------------------|--------------------|-----|----|---------|-------|-----|-----|--------------------|-----|--------|---------|------|-----|--------|---------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| QUINZON STORE | SARI-SARI STORE | М | | | | | | ^ | | | | | | | | |
| LIBERT L. BOGSANGIT | SARI-SARI STORE | Th | | | | 6 | 0 | \rightarrow | | 3 | | | | | | |
| FRITZIE ANN P. TAGUD | SARI-SARI STORE | Th | ✓ | ✓ | | | | | | | > | | ✓ | | ✓ | |
| LING-LING STORE | SARI-SARI STORE | Th | ✓ | ✓ | | | | 83 | | | | ✓ | | | ✓ | |
| DELIA SARI-SARI STORE | SARI-SARI STORE | Th | | ✓ | | | | A | | // | ✓ | | | | ✓ | |
| JANE ROSE S. HONGHONG | SARI-SARI STORE | Th | | | | | É | | | | | | | | | |
| JUNEJAY STORE | SARI-SARI STORE | Th | | | | | | | | 1 | | | | | | |

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products -RONNEL Route Type: MIXED DANDAYO

For the Month of: April 2025

| | | | | Selling | Weeks | - 5 | | | Fre | quency | of Purc | hase | | | | |
|-----------------------------|--------------------|-----|----|---------|-------|----------|-----|------|-----|--------|---------|------|-----|--------|---------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| TERSON B. HAPITAN | SARI-SARI STORE | F | | | | _ | | | | | | | | | | |
| MARIA BENA MARANIO STORE | SARI-SARI STORE | F | | | | 6 | 0 | | | 3 | | | | | | |
| ANABEL C BACARO STORE | SARI-SARI STORE | F | | | | 1 | | | | | × | | | | ✓ | |
| ELYN STORE | SARI-SARI STORE | F | | | | | | 83 | | // | / | | | | | |
| FORMOSO STORE | SARI-SARI STORE | W | ✓ | | | ~ | | A | | | | | | ✓ | ✓ | |
| JC HEART | SARI-SARI STORE | W | | ✓ | | ✓ | É | | | | | ✓ | | | ✓ | |
| ANALIZA HAJAU | SARI-SARI STORE | W | ✓ | ✓ | | / | | | | | | | ✓ | | ✓ | |
| | • | • | • | • | | | | E4 0 | 2, | 1 \ | | • | | • | • | • |

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products -RONNEL Route Type: DANDAYO

For the Month of: April 2025

| | | | | Selling | Weeks | - 1 | | | Fre | quency | of Purc | hase | | | | |
|------------------------|--------------------|-----|----------|---------|-------|-----|-----|--------------------|-----|--------|---------|------|-----|--------|---------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| ACULBE STORE | SARI-SARI STORE | W | | | | | | ^ | | | | | | | | |
| CAÑETE STORE | SARI-SARI STORE | W | ✓ | | | 40 | 0 | \rightarrow | | 30 | | ✓ | | | ✓ | |
| PHARMACY SALUG | SARI-SARI STORE | М | | | | | | | | | > | | | | | |
| TONE R STORE | SARI-SARI STORE | М | | | | | | 88 | | // | | | | | | |
| M/R SARI-SARI STORE | SARI-SARI STORE | М | | | | | | A | | // | | | | | | |
| DUBDUBAN STORE | SARI-SARI STORE | М | ✓ | | | | É | | | | ✓ | | | | ✓ | |
| EMBAL STORE | SARI-SARI STORE | S | ✓ | | | | | | | 1 | ✓ | | | | ✓ | |

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products -RONNEL

DANDAYO

For the Month of: April 2025

| | | | | Selling | Weeks | - 1 | | | Fre | quency | of Purc | hase | | | | |
|---|--------------------|-----|----|---------|-------|-----|-----|-------------|-----|--------|---------|------|-----|--------|---------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| AMIHAN'S GOOD STORE | SARI-SARI STORE | S | | | | | | ^ | | | | | | | | |
| EMELINDA G. GALLEPOSO | SARI-SARI STORE | S | | | | 0 | 0 | > | 0 | 3 | | | | | | |
| CHONA SARI-SARI STORE | SARI-SARI STORE | Th | | | _ | | | | | | > | | | | | |
| C/X SARI-SARI STORE | SARI-SARI STORE | Т | | | | | | 83 | | | | | | | | |
| NENENG SARI- SARI STORE | SARI-SARI STORE | W | | | | | | A | | // | | | | | | |
| SHAN AND LOVE- LOVE VARIETY STORE | SARI-SARI STORE | W | | | | | Ĺ | | | | | | | | | |
| COLE DURONIO SARI-SARI STORE | SARI-SARI STORE | W | | | | | | 52 | 3 | | | | | | | |

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products -RONNEL Route Type: MIXED DANDAYO

For the Month of: April 2025

| | | | | | - 5 | | | | 40.0110 | of Purc | | | | | |
|--------------------|--|---|--|--|--|---|--|---|---|--|--|--|---|---------------|---|
| Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| SARI-SARI STORE | Th | ✓ | ✓ | | | | × | | | | √ | | | 4 | |
| SARI-SARI STORE | Th | | | | 0 | 0 | | | 70 | | | | | | |
| SARI-SARI STORE | F | | | | | | | | | | | | | | |
| SARI-SARI STORE | F | | | | | | 33 | | // | | | | | | |
| SARI-SARI STORE | F | | | | | | A | | // | | | | | | |
| SARI-SARI STORE | F | | | | | É | | | | | | | | | |
| SARI-SARI STORE | S | | | | | | 2 | | | | | | | | |
| | SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE | SARI-SARI TH STORE SARI-SARI TH STORE SARI-SARI F STORE | SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI F STORE | SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI F STORE | SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI F STORE | SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI F STORE | SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI F STORE | SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI F STORE SARI-SARI F STORE SARI-SARI F STORE SARI-SARI F STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE | SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI F SARI-SARI F STORE SARI-SARI S | SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI F SARI-SARI F STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI S SARI-SARI S STORE SARI-SARI S SARI-S | SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI F STORE SARI-SARI STOR | SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI F STORE SARI-SARI S STORE | SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI F STORE | SARI-SARI Th | SARI-SARI STORE SARI-SARI STORE SARI-SARI F STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE |

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products -RONNEL Route Type: MIXED DANDAYO

For the Month of: April 2025

| Outlet Type | | | | | | | _ | | D Direct | of Purc | | | | | 1 |
|--------------------|--|--|--|--|--|---|--|---|--|---|--|---|---|---|---|
| Sullet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| SARI-SARI STORE | S | | ✓ | | | | ^ | | | ✓ | | | | ✓ | |
| SARI-SARI STORE | S | | | | 6 | 0 | | | 20 | | | | | | |
| SARI-SARI STORE | S | | | 4 | | | | $\backslash \backslash$ | | * | | | | ✓ | |
| SARI-SARI STORE | M | | | | | | 83 | | // | | | | | | |
| SARI-SARI STORE | M | | | | | | A | | // | | | | | | |
| SARI-SARI STORE | M | | | | | É | | | | | | | | | |
| SARI-SARI STORE | M | | | | | | 5 | | | | | | | | |
| | ARI-SARI TORE ARI-SARI TORE ARI-SARI TORE ARI-SARI TORE ARI-SARI TORE | ARI-SARI S TORE ARI-SARI S TORE ARI-SARI M | ARI-SARI S TORE ARI-SARI S TORE ARI-SARI M | ARI-SARI S SARI-SARI S SARI-SARI M STORE SARI-SARI M | ARI-SARI S ARI-SARI M | ARI-SARI S ARI-SARI M | ARI-SARI S ARI-SARI M | ARI-SARI M | ARI-SARI S ARI-SARI M | ARI-SARI M | ARI-SARI TORE ARI-SARI TORE ARI-SARI M ARI-SARI M TORE ARI-SARI M ARI-SARI M ARI-SARI M ARI-SARI M ARI-SARI M ARI-SARI M TORE ARI-SARI M TORE | ARI-SARI M | ARI-SARI M | ARI-SARI M | ARI-SARI TORE ARI-SARI TORE ARI-SARI TORE ARI-SARI M TORE |

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

-RONNEL DANDAYO Route: 03 - NAB Products

For the Month of: April 2025

| · | | | | Selling | Weeks | - 5 | | | Fre | quency | of Purc | hase | | | | |
|----------------------|--------------------|-----|----|---------|-------|-----|-----|--------------------|-----|--------|---------|------|-----|--------|------------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| VIDAL'S STORE | SARI-SARI STORE | М | | | | | | ^ | | | | | | | | |
| CETA'S STORE | SARI-SARI STORE | М | | | | 0 | 0 | \rightarrow | | 3 | | | | | | |
| VILLACURA'S STORE | SARI-SARI STORE | Т | | | | | | | | | > | | | | | |
| ARIPAL'S STORE | SARI-SARI STORE | Т | | | | | | 83 | | // | | | | | | |
| TOMARONG'S STORE | SARI-SARI STORE | М | | | | 1 | | | | | | | | | | |
| JR & LUZ STORE | SARI-SARI STORE | W | | | | | É | | | | | | | | | |
| ANABEL'S STORE | SARI-SARI STORE | W | | | | | | | | 1 | | | | | | |

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products -RONNEL Route Type: DANDAYO

For the Month of: April 2025

| | | | | Selling | Weeks | - 1 | | | Fre | quency | of Purc | hase | | | | |
|------------------------------|--------------------|-----|----|---------|-------|-----|-----|--------|-----|--------|---------|------|-----|--------|---------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| G.B. CONVENIENCE STORE | SARI-SARI STORE | W | | | | | ^ | ◆ | | | | | | | | |
| MELING PAÑA STORE | SARI-SARI STORE | W | | | | Q | | | / k | X | | | | | | |
| INDAY STORE | SARI-SARI STORE | Th | | | | | | | | | > | | | | | |
| LATRAS STORE | SARI-SARI STORE | Th | | | | | | 33 | | // | | | | | | |
| ARNULPO TABILIRAN STORE | SARI-SARI STORE | Th | | | | | | 巫 | | | | | | | | |
| NORJUN ENT | SARI-SARI STORE | Th | | | | | Р | -1911- | | | | | | | | |
| AMJ'S GEAR & GRUB | SARI-SARI STORE | Th | | | | | | 5,5 | 3 | | | | | | | |

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products -RONNEL

DANDAYO

For the Month of: April 2025

| | | | | Selling | Weeks | - 1 | | | Fre | quency | of Purc | hase | | | | |
|---------------|--------------------|-----|----|---------|-------|-----|-----|-------|-----|--------|---------|------|-----|--------|---------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| COOP | SARI-SARI STORE | S | | | | | | · | | | | | | | | |
| STAR GROCERY | SARI-SARI STORE | М | | | | 0 | 0 | | | 3 | | | | | | |
| WENDEL STORE | SARI-SARI STORE | М | | | | | | | | | > | | | | | |
| JEWARD STORE | SARI-SARI STORE | М | | | | | | 83 | | // | | | | | | |
| JINBELL STORE | SARI-SARI STORE | Т | | | | | | A | | // | | | | | | |
| ROXAS STORE | SARI-SARI STORE | Т | | ✓ | | | É | | | | ✓ | | | | ✓ | |
| ALBIOSS STORE | SARI-SARI STORE | Т | ✓ | ✓ | | | | | | 1 | | ✓ | | | ✓ | |
| | - I | | 1 | | | | | E4 10 | 2, | 111 | | | | 1 | I . | |

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products -RONNEL Route Type: MIXED DANDAYO

For the Month of: April 2025

| | | | | Selling | Weeks | - 1 | | | Fre | quency | of Purc | hase | | | | |
|-------------------------------|--------------------|-----|----|---------|-------|-----|-----|------|-----|--------|---------|------|-----|--------|------------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| GEPITULAN STORE | SARI-SARI STORE | W | | | | | | ^ | | | | | | | | |
| TOMARONG STORE | SARI-SARI STORE | W | | | | 6 | 0 | | | 70 | | | | | | |
| LITO STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| TEJERO STORE | SARI-SARI STORE | F | | | | | | 83 | | // | / | | | | | |
| MARENTES SARI- SARI STORE | SARI-SARI STORE | F | | | | | | A | | 11 | | | | | | |
| FERNANDEZ SARI- SARI STORE | SARI-SARI STORE | F | | | | | É | | | | | | | | | |
| MERNA SARI-SARI STORE | SARI-SARI STORE | F | | | | | | 2 | | 7 / | | | | | | |
| | | • | • | • | • | | | E4 D | 2, | 1 \ | | | | • | | • |

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products -RONNEL Route Type: MIXED DANDAYO

For the Month of: April 2025

| ORE | FOC F | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
|----------------------------|--|--|---|---|---|--|---|--|---|--|--|--------------------------------------|---|--|--------------------------------------|
| ORE RI-SARI | | | | | /_ | | | | 7 | | | | | | |
| | F | | | | | | _ | | | | | | | | |
| | | | | | 6 | 0 | | | Po | | | | | | |
| RI-SARI ORE | F | | | | | | | | | | | | | | |
| RI-SARI ORE | S | | | | | | 83 | | // | / | | | | | |
| RI-SARI ORE | S | | | | | | A | | // | | | | | | |
| RI-SARI ORE | W | | | | | É | | | | | | | | | |
| RI-SARI ORE | Th | | | | | | 2 | | | | | | | | |
| RI OF RI OF RI | I-SARI RE I-SARI RE I-SARI RE | I-SARI S I-SARI S RE I-SARI W RE I-SARI Th | I-SARI S RE I-SARI S RE I-SARI W RE I-SARI Th | I-SARI S I-SARI S RE I-SARI W RE I-SARI W | I-SARI S RE I-SARI S RE I-SARI W RE I-SARI Th | I-SARI S I-SARI S RE I-SARI W RE I-SARI Th | I-SARI S RE I-SARI S RE I-SARI W RE I-SARI Th | I-SARI S S S S S S S S S S S S S S S S S S S | I-SARI S RE I-SARI S RE I-SARI W RE I-SARI Th | I-SARI S RE I-SARI S RE I-SARI W RE I-SARI Th RE | I-SARI S RE I-SARI S RE I-SARI W RE I-SARI Th RE | I-SARI S RE I-SARI W RE I-SARI Th RE | I-SARI S RE I I I I I I I I I I I I I I I I I I | I-SARI S RE I-SARI S RE I-SARI W RE I-SARI Th RE | I-SARI S RE I-SARI W RE I-SARI Th RE |

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products -RONNEL Route Type: MIXED DANDAYO

For the Month of: April 2025

| | | | | Selling | Weeks | - 1 | | | Fre | quency | of Purc | hase | | | | |
|--------------------------|--------------------|-----|----|---------|-------|-----|-----|--------------------|-----|--------|----------|------|-----|--------|------------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| BOY ESTRELLANTE | SARI-SARI STORE | Th | | | | | | _ | | | | | | | | |
| TALA GEN. MERCHANDISE | SARI-SARI STORE | Th | | | | 0 | 0 | \rightarrow | | 70 | | | | | | |
| TATA SALAGUSTE STORE | SARI-SARI STORE | Th | ✓ | | | | | | | | * | | | | ✓ | |
| REBECCA STORE | SARI-SARI STORE | s | | | | | | 88 | | // | | | | | | |
| RENCE MARK STORE | SARI-SARI STORE | S | | | | | | A | | // | | | | | | |
| XTATA & ELLY STORE | SARI-SARI STORE | s | | | | | É | | 1 | | | | | | | |
| FRITZ CYRIL STORE | SARI-SARI STORE | S | ✓ | | | | | | | 1 | ✓ | | | | ✓ | |

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

-RONNEL DANDAYO Route: 03 - NAB Products

For the Month of: April 2025

| , | | | | Selling | Weeks | - 5 | | | Fre | quency | of Purc | hase | | | | |
|--------------|--------------------|-----|----|---------|-------|-----|-----|--------------------|-----|--------|---------|------|-----|--------|---------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| WILMA STORE | SARI-SARI STORE | S | | | | | | _ | | | | | | | | |
| ORMOSO STORE | SARI-SARI STORE | Т | | | | 6 | 0 | \rightarrow | | 3 | | | | | | |
| VIANEX STORE | SARI-SARI STORE | Т | | ✓ | | | | | | | 1 | | | | ✓ | |
| PONCE STORE | SARI-SARI STORE | W | | | | | | 88 | | // | | | | | | |
| YAN YAR | SARI-SARI STORE | W | | | | 1 | | | | | | | | | | |
| LINDA STORE | SARI-SARI STORE | W | | | | | É | | | | | | | | | |
| RL STORE | SARI-SARI STORE | W | | | | | | | | 1 | | | | | | |

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

-RONNEL DANDAYO Route: 03 - NAB Products

For the Month of: April 2025

| | | | | Selling | Weeks | - 5 | | | Fre | quency | of Purc | hase | | | | |
|--------------|--------------------|-----|----|---------|-------|-----|-----|--------------------|-----|--------|---------|------|-----|--------|------------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| MAÑOSA STORE | SARI-SARI STORE | Th | | | | | | ^ | | | | | | | | |
| KOYKOY STORE | SARI-SARI STORE | Th | | | | 0 | 0 | \rightarrow | | 3 | | | | | | |
| IMBANG STORE | SARI-SARI STORE | Th | | | | | | | | | / | | | | | |
| ARJHON STORE | SARI-SARI STORE | Th | | | | | | 8.2 | | // | | | | | | |
| ARLENE STORE | SARI-SARI STORE | Th | ✓ | | | ~ | | A | | // | | | ✓ | | ✓ | |
| JHON & KIM | SARI-SARI STORE | F | | | | | É | | | | | | | | | |
| ANITA STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products -RONNEL Route Type: DANDAYO

For the Month of: April 2025

| | =0=0 | | | Selling | Weeks | - 5 | | | Fre | quency | of Purc | hase | | | | |
|----------------|--------------------|-----|----|---------|-------|----------|-----|--------------------|-----|--------|---------|------|-----|--------|---------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| RMD STORE | SARI-SARI STORE | S | | | | | | <u> </u> | | | | | | | | |
| GINA STORE | SARI-SARI STORE | S | | | | 6 | 0 | \rightarrow | | 3 | | | | | | |
| INDAY'S STORE | SARI-SARI STORE | Т | | | | | | | | | > | | | | | |
| BAROTE STORE | SARI-SARI STORE | Т | | ✓ | | | | 83 | | // | 1 | | | | ✓ | |
| DACAL STORE | SARI-SARI STORE | W | | | | | | A | | // | | | | | | |
| MELINDA SATORE | SARI-SARI STORE | F | | | | | É | | | | | | | | | |
| SHAUN STORE | SARI-SARI STORE | F | | | | V | | | | 1 | ✓ | | | | ✓ | |

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

-RONNEL DANDAYO Route: 03 - NAB Products

For the Month of: April 2025

| | | | | Selling | Weeks | - 5 | | | Fre | quency | of Purc | hase | | | | |
|---------------|--------------------|-----|----|---------|-------|-----|-----|-------------|-----|--------|----------|------|-----|--------|------------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| ALBONA STORE | SARI-SARI STORE | S | | | | | | ^ | | | | | | | | |
| ROSE STORE | SARI-SARI STORE | S | | | | 0 | 0 | > | | 3 | | | | | | |
| BENLOT STORE | SARI-SARI STORE | S | | | 1 | | | | | | * | | | | ✓ | |
| DEDING STORE | SARI-SARI STORE | S | | | | | | 83 | | // | | | | | | |
| DODONG RAMOGA | SARI-SARI STORE | S | | | ✓ | | | A | | 11 | ✓ | | | | ✓ | |
| MANGAN STORE | SARI-SARI STORE | М | | | | | É | | | | | | | | | |
| LAGARE STORE | SARI-SARI STORE | М | | | | | | | | 1 | | | | | | |

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

-RONNEL DANDAYO Route: 03 - NAB Products

For the Month of: April 2025

| | | | | Selling | Weeks | - 5 | | | Fre | quency | of Purc | hase | | | IIni | |
|---------------------|--------------------|-----|----|---------|-------|-----|-----|--------------------|-----|--------|---------|------|-----|--------|------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | | Active Outlet |
| ELOGSONG STORE | SARI-SARI STORE | Т | | | | | | ^ | | | | | | | | |
| HASAN STORE | SARI-SARI STORE | Т | | | | 0 | 0 | \rightarrow | | 3 | | | | | | |
| RICKY JAY STORE | SARI-SARI STORE | Т | | | 1 | | | | | | > | | | | | |
| FABILLARAN STORE | SARI-SARI STORE | Т | | | | | | 83 | | // | | | | | | |
| V JOE STORE | SARI-SARI STORE | Т | | | | 1 | | | | // | | | | | | |
| SAFAMCO | SARI-SARI STORE | S | | | | | É | | | | | | | | | |
| ORTIGA STORE | SARI-SARI STORE | М | | | | | | - | | 1 | | | | | | |

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products -RONNEL DANDAYO

For the Month of: April 2025

| | | | | Selling | Weeks | - 1 | | | Fre | quency | of Purc | hase | | | | |
|---------------------------|--------------------|-----|----|---------|-------|-----|-----|------------|-----|--------|----------|------|-----|--------|----------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | | Active Outlet |
| MARIO STORE | SARI-SARI STORE | Т | | | | | | <u> </u> | | | | | | | | |
| ROJAS STORE | SARI-SARI STORE | Th | | | | 6 | 0 | \diamond | | 3 | | | | | | |
| CAMANSI STORE | SARI-SARI STORE | Th | ✓ | ✓ | 1 | 4 | | | | | > | | ✓ | | ✓ | |
| HONGHONG STORE | SARI-SARI STORE | Th | | | | | | 83 | | // | | | | | | |
| ISABELLE LAÑOJAN STORE | SARI-SARI STORE | Th | | | | | | A | | | | | | | | |
| GIBANG-GIBANG STORE | SARI-SARI STORE | Th | ✓ | | | ✓ | É | | | | | ✓ | | | ✓ | |
| CABRISTANTE CARENDERIA | SARI-SARI STORE | F | | | ✓ | | | 2 | | | ✓ | | | | ✓ | |
| | • | • | • | • | | | | E4 D | 2, | 111 | • | • | • | • | | • |

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products -RONNEL Route Type: MIXED DANDAYO

For the Month of: April 2025

| | | | | Selling | Weeks | - 1 | | | Fre | quency | of Purc | hase | | | | |
|-----------------------|--------------------|-----|----|---------|-------|-----|-----|------------|-----|--------|---------|------|-----|--------|---|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | | Active Outlet |
| COOP SALUG | SARI-SARI STORE | М | | | | _ | | | | | | | | | | |
| ROCIO STORE | SARI-SARI STORE | М | | | | 6 | 0 | \diamond | | 3 | | | | | | |
| CLARK BUHIAN STORE | SARI-SARI STORE | М | | | | | | | | | > | | | | | |
| TEJADA STORE | SARI-SARI STORE | Т | ✓ | | | | | 83 | | // | ✓ | | | | ✓ | |
| YSIK STORE | SARI-SARI STORE | Т | ✓ | | | ~ | | A | | | | ✓ | | | ✓ | |
| MARITES STORE | SARI-SARI STORE | Т | | | | | É | | | | | | | | | |
| LEGARTO STORE | SARI-SARI STORE | Т | | | | | | 2 | | | | | | | | |
| | • | • | • | • | • | | | E4 D | 2, | 1 \ | • | | | • | | • |

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products -RONNEL

DANDAYO

For the Month of: April 2025

| | | | | Selling | Weeks | - 1 | | | Fre | quency | of Purc | hase | | | | |
|-------------------------|--------------------|-----|----|---------|-------|----------|-----|-------|-----|--------|---------|----------|-----|--------|---|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | | Active Outlet |
| KIM STORE | SARI-SARI STORE | Т | | | | | | ^ | | | | | | | | |
| HANAPI STORE | SARI-SARI STORE | Th | | | | 60 | 0 | | | 70 | | | | | | |
| SUCIMA STORE | SARI-SARI STORE | Th | ✓ | | 1 | | | | | | > | ✓ | | | ✓ | |
| CARUMBO STORE | SARI-SARI STORE | S | | | | | | 33 | | // | / | | | | | |
| YURONG STORE | SARI-SARI STORE | S | | ✓ | | | | A | | 11 | ✓ | | | | ✓ | |
| ORDONIA STORE | SARI-SARI STORE | Th | ✓ | | | | É | | | | ✓ | | | | ✓ | |
| GIBANG-GIBANG SHELLA | SARI-SARI STORE | Th | ✓ | | | V | | | | 1 | | ✓ | | | ✓ | |
| | 1 | | | | | | | E4 10 | 2 | 1 | | <u> </u> | I | | | |

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products -RONNEL Route Type: MIXED DANDAYO

For the Month of: April 2025

| | | | | | | | | | Direction of the latest and the late | of Purc | | | | | |
|--------------------|--|---|--|---|--|--|--|---|--|--|--|--|---|--|--|
| Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | M up With Purchase | Active Outlet |
| SARI-SARI STORE | F | | | | _ | | | | | | | | | | |
| SARI-SARI STORE | F | | | | 6 | 0 | | | 200 | | | | | | |
| SARI-SARI STORE | Т | | | | | | | $\backslash \backslash$ | | / | | | | | |
| SARI-SARI STORE | Т | ✓ | | | | | 83 | | // | ✓ | | | | ✓ | |
| SARI-SARI STORE | W | | | | | | A | | // | | | | | | |
| SARI-SARI STORE | Th | | | | | É | | | | | | | | | |
| SARI-SARI STORE | Th | | | | | | 5 | | | | | | | | |
| | SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE | SARI-SARI F STORE SARI-SARI F STORE SARI-SARI T STORE SARI-SARI W STORE SARI-SARI W STORE SARI-SARI Th STORE SARI-SARI Th | SARI-SARI F STORE SARI-SARI F STORE SARI-SARI T STORE SARI-SARI W STORE SARI-SARI Th STORE SARI-SARI Th | SARI-SARI F STORE SARI-SARI F STORE SARI-SARI T STORE SARI-SARI W STORE SARI-SARI W STORE SARI-SARI Th STORE SARI-SARI Th | SARI-SARI F STORE SARI-SARI F STORE SARI-SARI T STORE SARI-SARI W STORE SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI Th | SARI-SARI F STORE SARI-SARI F STORE SARI-SARI T STORE SARI-SARI W STORE SARI-SARI Th STORE SARI-SARI Th | SARI-SARI F STORE SARI-SARI F STORE SARI-SARI T STORE SARI-SARI W STORE SARI-SARI Th STORE SARI-SARI Th | SARI-SARI F STORE SARI-SARI F STORE SARI-SARI T STORE SARI-SARI Th STORE | SARI-SARI F STORE SARI-SARI F STORE SARI-SARI T STORE SARI-SARI W STORE SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI Th | SARI-SARI F STORE SARI-SARI F STORE SARI-SARI T STORE SARI-SARI W STORE SARI-SARI W STORE SARI-SARI T STORE | SARI-SARI F STORE SARI-SARI F STORE SARI-SARI T STORE SARI-SARI B STORE SARI-SARI W STORE SARI-SARI B STORE SARI-SARI T STORE | SARI-SARI F STORE SARI-SARI F STORE SARI-SARI T STORE | SARI-SARI F STORE SARI-SARI F STORE SARI-SARI T STORE | SARI-SARI F STORE SARI-SARI F STORE SARI-SARI T STORE | SARI-SARI F STORE SARI-SARI T T STORE SARI-SARI T T STORE SARI-SARI T T STORE SARI-SARI T T T T T T T T T T T T T T T T T T T |

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products -RONNEL

DANDAYO

For the Month of: April 2025

| | | | | Selling | Weeks | - 5 | | | Fre | quency | of Purc | hase | | | | |
|-------------------|--------------------|-----|----|---------|-------|-----|-----|------|-----|--------|---------|------|-----|--------|----------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | | Active Outlet |
| ABRIOL STORE | SARI-SARI STORE | F | | | | _ | | | | | | | | | | |
| LEOVY | SARI-SARI STORE | W | ✓ | | | 6 | 0 | | | 3 | ✓ | | | | ✓ | |
| MAGTAGAD STORE | SARI-SARI STORE | Th | | | | | | | | | > | | | | ✓ | |
| PIAÑAR STORE | SARI-SARI STORE | F | | | | | | 88 | | // | | | | | | |
| ERLINDA ODARBE | SARI-SARI STORE | W | | | | | | H | | // | | | | | | |
| ROSITA CERVAS | SARI-SARI STORE | W | | | | | É | | | | | | | | | |
| ARLYN AMIT | SARI-SARI STORE | W | | | | 1 | | 2 | | | | | | | | |
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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

-RONNEL DANDAYO Route: 03 - NAB Products

For the Month of: April 2025

| | | | | Selling | Weeks | - 5 | | | Fre | quency | of Purc | hase | | | | |
|---------------------------|--------------------|-----|----|---------|-------|----------|-----|-------------|-----|--------|---------|------|-----|--------|---|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | | Active Outlet |
| BOGANOTAN STORE BACONG | SARI-SARI STORE | W | ✓ | | | | | _ | | | ✓ | | | | ✓ | |
| ELMA LUAB | SARI-SARI STORE | Th | | | | 10 | 0 | > | 0 | 3 | | | | | | |
| EVELYN AQUINO | SARI-SARI STORE | Th | | | | | | | | | > | | | | | |
| JANE GERENTE | SARI-SARI STORE | W | | | | | | 83 | | // | | | | | | |
| MARICEL BINONI | SARI-SARI STORE | F | | | | | | A | | // | | | | | | |
| ARIAN DANIEL STORE | SARI-SARI STORE | Т | | | | | É | | | | | | | | | |
| LANIE HAMOY STORE | SARI-SARI STORE | Т | | | | V | | | | 1 | ✓ | | | | ✓ | |

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products -RONNEL Route Type: MIXED DANDAYO

For the Month of: April 2025

| | | | | Selling | Weeks | - 1 | | | Fre | quency | of Purc | hase | | | | |
|-------------------------|--------------------|-----|----|----------|-------|----------|-----|-------------|-----|--------|---------|------|----------|--------|---|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | | Active Outlet |
| BAYAWA STORE | SARI-SARI STORE | W | | | | | | ^ | | | | | | | | |
| SALUG COCKPIT | SARI-SARI STORE | W | | ✓ | | 0 | 0 | > | | 3 | ✓ | | | | ✓ | |
| SALLY SABOLANE STORE | SARI-SARI STORE | Th | | | 1 | | | | | | / | | | | | |
| SHERYHAN STORE | SARI-SARI STORE | Th | ✓ | | | | | 83 | | // | ✓ | | | | ✓ | |
| REUTICQUIO STORE | SARI-SARI STORE | Th | | | | ~ | | A | | 11 | ✓ | | | | ✓ | |
| MAGLANGIT STORE | SARI-SARI STORE | Th | ✓ | √ | | 4 | Ĺ | | | | | | √ | | ✓ | |
| SACARIE STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |

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Active Outlets Monitoring Report - ALL

-RONNEL DANDAYO Route: 03 - NAB Products

For the Month of: April 2025

| | | | | Selling | Weeks | - 1 | | | Fre | quency | of Purc | hase | | | | |
|---------------------------|--------------------|-----|----|---------|-------|-----|-----|--------------------|--------|--------|---------|------|-----|--------|---------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| MARATA COASTAL STORE | SARI-SARI STORE | Th | | | ✓ | 1 | | _ | | | | ✓ | | | ✓ | |
| NICANOR VIRGILIA | SARI-SARI STORE | Th | | | | 0 | 0 | \rightarrow | | 70 | | | | | | |
| LUMAWAS STORE | SARI-SARI STORE | Th | | | | | | | \geq | | | | | | | |
| SHELLA MAE EBANA STORE | SARI-SARI STORE | Th | | | | | | 83 | | // | | | | | | |
| JAZZEIRA STORE | SARI-SARI STORE | Т | | | | | | A | | 11 | | | | | | |
| FLORIDA PAUSAL | SARI-SARI STORE | W | | | | | É | | | | | | | | | |
| JAPETT STORE | SARI-SARI STORE | W | ✓ | | | | | | | 1 | ✓ | | | | ✓ | |

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products -RONNEL Route Type: MIXED DANDAYO

For the Month of: April 2025

| | | | | Selling | Weeks | - 1 | | | Fre | quency | of Purc | hase | | | IVI IID I | |
|--------------------------|--------------------|-----|----|---------|-------|----------|-----|------------|-----|--------|----------|------|-----|--------|-----------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | | Active Outlet |
| DOPIS ELLEN | SARI-SARI STORE | Th | ✓ | | | | | <u> </u> | | | ✓ | | | | ✓ | |
| ROSE AWID | SARI-SARI STORE | Th | ✓ | | | 0 | 0 | \diamond | | 3 | ✓ | | | | ✓ | |
| ALEXANDER SARANG | SARI-SARI STORE | F | ✓ | | | | | | | | * | | | | ✓ | |
| CUANON STORE | SARI-SARI STORE | W | | ✓ | | | | 83 | | // | ✓ | | | | ✓ | |
| INGCO STORE | SARI-SARI STORE | W | | ✓ | | | | A | | // | ✓ | | | | ✓ | |
| RESTOTA LAPINIG STORE | SARI-SARI STORE | Th | | ✓ | | | É | | | | ✓ | | | | ✓ | |
| JANE CABALIDA STORE | SARI-SARI STORE | Th | | ✓ | | / | | 2 | | 1 | | ✓ | | | ✓ | |
| | • | | - | | - | | | 840 | 2, | 1 \ | | • | • | • | | |

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Active Outlets Monitoring Report - ALL

-RONNEL DANDAYO Route: 03 - NAB Products

For the Month of: April 2025

| | | | | Selling | Weeks | - 5 | | | Fre | quency | of Purc | hase | | | MITTIN I | |
|-----------------------|--------------------|-----|----|----------|-------|----------|-----|--------------------|-----|--------|----------|------|-----|----------|----------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | | Active Outlet |
| DAVE DELOS STORE | SARI-SARI STORE | Th | | | | | | ^ | | | | | | | | |
| GYB STORE | SARI-SARI STORE | Th | | √ | | 0 | 0 | \rightarrow | | 3 | ✓ | | | | ✓ | |
| CUEVAS JELYN STORE | SARI-SARI STORE | W | | | 1 | | | | | | * | | | ✓ | | |
| MORGIA JESSICA | SARI-SARI STORE | W | | | | ~ | | 83 | | // | ✓ | | | | √ | |
| EVELYN CAROLLO | SARI-SARI STORE | Th | | | | | | A | | | | | | | | |
| BOGIA STORE | SARI-SARI STORE | Th | | | | ✓ | É | | | | ✓ | | | | ✓ | |
| PANDALANGAN STORE | SARI-SARI STORE | F | | | | V | | | | 1 | ✓ | | | | ✓ | |

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Route Type:

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Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-RONNEL DANDAYO

М

COL/UNIV

Route Type: MIXED

For the Month of: April 2025

| up With Purchase | | | hase | f Purc | су с | quen | Fre | | | - 1 | Weeks | Selling | | | | | | | |
|------------------|---------------|--------------|--------|----------|------|------|----------|-----|-----|-----|---------|---------|----------|----|----|-------------------------------|-----|--------------------|--------------------|
| With Purchase | With Purchase | With Purchas | , F | 4xM up | 3xM | 2xM | 1xM | N | 4xV | 3xW | 2xW | 1xW | W4 | W3 | W2 | W1 | FOC | Outlet Type | Outlet Name |
| ✓ | ✓ | ✓ | | | | | ✓ | | 7 | | <u></u> | | * | | | | F | SARI-SARI STORE | CRISTOBAL STORE |
| | | | | | | | | | 70 | | <u></u> | 0 | 6 | | | | F | SARI-SARI STORE | JAMILI ADIMAR |
| √ | ✓ | ✓ | Ī | | | | √ | | | | | | 4 | | | | S | SARI-SARI STORE | JEANVEL STORE |
| * | | | | √ | | 7 | | 337 | | | | | | | | SCHOOL CANTEEN COL/UNIV | | | |

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ZAMSULA SCHOOL COLLEGE SCHOOL CANTEEN

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-RONNEL DANDAYO

Route Type: MIXED

For the Month of: April 2025

| | | | | Selling | Weeks | - 5 | | | Fre | quency | of Purc | hase | | | | |
|-------------------------------|------------------------------|-----|----|----------|-------|----------|-----|------|------------|--------|----------|------|-----|--------|------------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| SCHOOL CANTEEN ELEM/HS | • | | | | | | ^ | ◆ | | | | | | | | |
| SALUG NATIONAL HIGH SCHOOL | SCHOOL CANTEEN ELEM/HS | S | | | | X | | | \sqrt{k} | D. | ✓ | | | | ✓ | |
| WHOLESALER | - | | | | | | | | | | 7 | | - | - | | - |
| OSANNAH STORE | WHOLESAL ER | М | | | ✓ \ | ~ | | 33 | | // | | ✓ | | | ✓ | |
| BEB MIRACLE STORE | WHOLESAL ER | М | | ✓ | ✓ | ~ | | 压 | | | | | | ✓ | √ | |
| YAKEN STORE | WHOLESAL ER | W | ✓ | √ | ✓ | √ | Ĺ | 1 | 1 | | | | | | √ | ✓ |
| TAGULOB VARIETY STORE | WHOLESAL ER | М | | | | 1 | | 2 | } | | | ✓ | | | √ | |
| | • | • | • | | | | | (4 D | 2 | 111 | • | • | • | • | | |

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

-RONNEL DANDAYO Route: 03 - NAB Products

For the Month of: April 2025

| | | | Selling Weeks Frequency of Purchase | | | | | | | | | | | | | |
|---|----------------|-----|-------------------------------------|----|----------|----|-----|--------------------|-----|-----|----------|-----|-----|--------|------------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| JODIS VARIETY STORE | WHOLESAL ER | М | | | | | | _ | | | | | | | | |
| PLAZA STORE | WHOLESAL ER | М | ✓ | ✓ | ✓ | 40 | ~ | \rightarrow | | 3 | | | | | ✓ | ✓ |
| DODS MIRACLE | WHOLESAL ER | W | | ✓ | 1 | 4 | | | | | > | | | ✓ | ✓ | |
| JODI'S VARIETY STORE | WHOLESAL ER | F | | | ✓ | ~ | | 83 | | | / | ✓ | | | ✓ | |
| TATA AND ELLY GENERAL MERCHANDISE | WHOLESAL ER | F | | | | ~ | | | | | ✓ | | | | ✓ | |

ACTIVE OUTLET SUMMARY:

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: April 2025

| Group | With Purchase | Without Purchase | Total Outlets | % Served | W1 | W2 | W3 | W4 | Active Outlet | % Active |
|------------|------------------|---------------------|------------------|-------------|----|----|----|----|------------------|-------------|
| Wholesaler | 9 | 1 | 10 | 3.00% | 3 | 5 | 7 | 9 | 3 | 3.00% |
| Retailer | 103 | 222 | 325 | 31.00% | 52 | 35 | 18 | 47 | 2 | 2.00% |
| N/A | 0 | 0 | 0 | 0.00% | 0 | 0 | 0 | 0 | 0 | 0.00% |
| Total: | 112 | 223 | 335 | 33.00% | 55 | 40 | 25 | 56 | 5 | 4.00% |

Per Route Type Summary:

| Route Type | Group Name | With Purchase | Without Purchase | Total Outlets | % Served | W1 | W2 | W3 | W4 | Active Outlet | % Active |
|------------|------------|------------------|---------------------|------------------|-------------|-------|-----|----|-----|------------------|-------------|
| MIXED | | 336 | 669 | 1,005 | 33.00% | 165 | 120 | 75 | 168 | 15 | 4.00% |
| AUXIALIARY | | 0 | 0 | 0 | 0.00% | 0 | (| 0 | 0 | 0 | 0.00% |
| | | | • | | 79 | D & 1 | | • | | | |

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: April 2025

| | Total: | 336 | 669 | 4 | 1,005 | 33.00% | 165 | 120 | 75 | 168 | 15 | 4.00% |
|-------------|--------|-----|-----|---|-------|--------|-----|-----|----|-----|----|-------|
| PURE RETAIL | | 0 | 0 | | 0 | 0.00% | 0 | 0 | 0 | 0 | 0 | 0.00% |
| BDU | | 0 | 0 | | 0 | 0.00% | 0 | 0 | 0 | 0 | 0 | 0.00% |

FREQUENCY OF PURCHASE SUMMARY:

| Group | With | Without Total % Frequency of Purchase | | | | | | | | | | |
|------------|----------|---------------------------------------|---------|--------|-----|-----|-----|-----|-----|-----|-----|-------|
| Group | Purchase | Purchase | Outlets | Served | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xMup |
| WHOLESALER | 9 | 1 | 10 | 3.00% | 2 | 1 | 0 | 0 | 1 | 3 | 0 | 2 |

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: April 2025

| RETAILER | 103 | 222 | 325 | 31.00% | 2 | 0 | 0 | 0 | 67 | 17 | 11 | 6 |
|----------|-----|-----|-----|--------|---|---|---|---|----|----|----|---|
| | 112 | 223 | 335 | 33.00% | 4 | | 0 | 0 | 68 | 20 | 11 | 8 |

ITINERARY VS WITH PURCHASE SUMMARY:

| DAY | Outlet Count Itinerary | Wee | ek 1 | Wee | ek 2 | Wee | ek 3 | Week 4 | | |
|-----|------------------------------|-----|-----------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|--|
| DAY | DAY | | % With Purchase | With Purchase | % With Purchase | With Purchase | % With Purchase | With Purchase | % With Purchase | |
| Sun | 0 | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | |
| Mon | 0 | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | |
| Tue | 0 | 1 | 0.00% | 0 | 0.00% | 0 | 0.00% | 2 | 0.00% | |
| Wed | 0 | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | |

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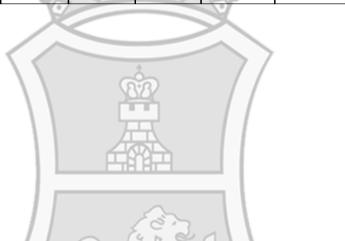
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Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products -RONNEL Route Type: MIXED DANDAYO

For the Month of: April 2025

| Thu | 0 | 1 | 0.00% | 1 | 0.00% | | 0.00% | 7 | 0.00% |
|-----|---|---|-------|---|-------|---|-------|----|-------|
| Fri | 0 | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 70 | 0.00% |
| Sat | 0 | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |



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