

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for: Route 02,
NAB Products

FERMIN
TOPEZ

Route Type: MIXED

Covering for the period from July 01, 2025 to July 31, 2025

SKU	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI 330 PL	4	-	-	-	-	1.09	-
CALI CAN	2	-	-	-	-	0.54	-
CALI	6	-	-	-	-	1.63	-
HTAPPLE250 ACL	362	-	-	-	-	98.37	-
MAGNOLIA - H	362	-	-	-	-	98.37	-
NON-ALCOHOLIC BEVERAGES	368	-	-	-	-	100.00	-
	368	-	-	-	-	100.00	-
BY PACKAGE	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
	368	-	-	-	-	100.00	-
	368	-	-	-	-	100.00	-
BY BRAND	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI	6	-	-	-	-	1.63	-
MAGNOLIA - H	362	-	-	-	-	98.37	-
	368	-	-	-	-	100.00	-

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Dealer Representative
(Signature Over Printed Name)

Supervisor
(Signature Over Printed Name)