# GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for:

01-JERRIX BACULIO

Route Type: MIXED

Covering for the period from February 1, 2025 to February 28, 2025

SKU	SALES VOLUME			% Varia	nce VS.	Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	ТМ	LY
RH 500 CAN	4	-	-	-	-	0.01	-
CALI	4	-	-	-	-	0.01	-
CBLANCA CAN	2	-	-	-	-	0.01	-
CHOCO LAGER 330 CAN	1	-	-	-	-	-	-
CERVEZA NEGRA	3	-	-	-	-	0.01	-
FB LYCHEE 330 ACL	64	15			_	0.20	-
GOLD EAGLE	64	H.J.		U	7	0.20	-
PP1000	3,024				-	9.53	-
PALE PILSEN	3,024	07		O	-	9.53	-
RH1000	27,864				> -	87.83	-
RH500	288	\\ -	<u> </u>	/-/	_	0.91	-
RHCAN	10	\ \ \ -			-	0.03	-
RED HORSE	28,162				-	88.77	-
SM FREE 330	2				-	0.01	-
SAN MIG FREE	2		54,75	2/1		0.01	-
FB APPLE 330 ACL	379	1/2/3		\$\\	_	1.19	-
FBAPPLECAN	10	1		15	10	0.03	-
FBLEMONCAN	5		X	1)	1	0.02	-
FB LEMON 330 ACL	64		- 11 -			0.20	-
FB LYCHEE CAN	5	-	-	-	-	0.02	-
SMFB	463	-	-	-	-	1.46	-

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SDCAN	2					0.04	
	3			-		0.01	-
SUPER DRY	3	-	-	-	-	0.01	-
	31,725	-		-	-	100.00	-
BY PACKAGE	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
	31,725	-	-	-	•	100.00	-
	31,725	-	-	-	-	100.00	-
BY BRAND	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI	4	\		/		0.01	-
CERVEZA NEGRA	3	8073	> <b>(</b>		-	0.01	-
GOLD EAGLE	64					0.20	-
PALE PILSEN	3,024		څ		7	9.53	-
RED HORSE	28,162		88/			88.77	-
SAN MIG FREE	2		巫			0.01	-
SMFB	463	-	THE			1.46	-
SUPER DRY	3					0.01	-
	31,725		547,9	201		100.00	-
		// \	LEGIS.	55			

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Dealer Representative (Signature Over Printed Name)

Supervisor (Signature Over Printed Name)