

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for: Route 03,  
NAB Products

RONNEL  
DANDAYO

Route Type: MIXED

Covering for the period from May 01, 2025 to May 31, 2025

SKU	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI 10 CAN	11	-	-	-	-	1.61	-
CALI 330 PL	11	-	-	-	-	1.61	-
CALI CAN	27	-	-	-	-	3.95	-
CALI ICE 330	18	-	-	-	-	2.64	-
CALI ICE CAN	23	-	-	-	-	3.37	-
CALI	90	-	-	-	-	13.18	-
HTAPPLE250 ACL	593	-	-	-	-	86.82	-
MAGNOLIA - H	593	-	-	-	-	86.82	-
NON-ALCOHOLIC BEVERAGES	683	-	-	-	-	100.00	-
	683	-	-	-	-	100.00	-
BY PACKAGE	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
	683	-	-	-	-	100.00	-
	683	-	-	-	-	100.00	-
BY BRAND	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI	90	-	-	-	-	13.18	-
MAGNOLIA - H	593	-	-	-	-	86.82	-
	683	-	-	-	-	100.00	-

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Dealer Representative  
(Signature Over Printed Name)

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Supervisor  
(Signature Over Printed Name)