

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for: Route 01,
NAB Products

JERRIX
BACULIO

Route Type: MIXED

Covering for the period from July 01, 2025 to July 31, 2025

SKU	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI 330 PL	21	-	-	-	-	3.44	-
CALI CAN	24	-	-	-	-	3.93	-
CALI ICE 330	16	-	-	-	-	2.62	-
CALI ICE CAN	17	-	-	-	-	2.78	-
CALI	78	-	-	-	-	12.77	-
HTAPPLE250 ACL	533	-	-	-	-	87.23	-
MAGNOLIA - H	533	-	-	-	-	87.23	-
NON-ALCOHOLIC BEVERAGES	611	-	-	-	-	100.00	-
	611	-	-	-	-	100.00	-
BY PACKAGE	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
	611	-	-	-	-	100.00	-
	611	-	-	-	-	100.00	-
BY BRAND	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI	78	-	-	-	-	12.77	-
MAGNOLIA - H	533	-	-	-	-	87.23	-
	611	-	-	-	-	100.00	-

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Dealer Representative
(Signature Over Printed Name)

Supervisor
(Signature Over Printed Name)