

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for: Route 01,
BEER Products

JERRIX
BACULIO

Route Type: MIXED

Covering for the period from May 01, 2025 to May 31, 2025

SKU	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
RH SUPER 1000	105	-	-	-	-	0.87	-
CALI	105	-	-	-	-	0.87	-
PP1000	1,305	-	-	-	-	10.83	-
PP320	56	-	-	-	-	0.46	-
PPCAN	6	-	-	-	-	0.05	-
PALE PILSEN	1,368	-	-	-	-	11.34	-
RH1000	9,977	-	-	-	-	82.76	-
RH330	138	-	-	-	-	1.15	-
RH500	245	-	-	-	-	2.03	-
RHCAN	7	-	-	-	-	0.06	-
RED HORSE	10,368	-	-	-	-	86.00	-
HS CITRUS MIX CAN	2	-	-	-	-	0.02	-
SAN MIG HARD SELTZER	2	-	-	-	-	0.02	-
BROAD POPULAR	11,842	-	-	-	-	98.23	-
CBLANCA CAN	3	-	-	-	-	0.03	-
CHOCO LAGER 330 CAN	5	-	-	-	-	0.04	-
CERVEZA NEGRA	8	-	-	-	-	0.07	-
FB LYCHEE 330 ACL	8	-	-	-	-	0.07	-
GOLD EAGLE	8	-	-	-	-	0.07	-

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for: Route 01,
BEER Products

Covering for the period from May 01, 2025 to May 31, 2025

JERRIX
BACULIO

Route Type:

MIXED



DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for: Route 01,
BEER Products

JERRIX
BACULIO

Route Type:

MIXED

Covering for the period from May 01, 2025 to May 31, 2025

CBLANCA 330	1	-	-	-	-	0.01	-
KIRIN CAN	2	-	-	-	-	0.02	-
KIRIN ICHIBAN	3	-	-	-	-	0.03	-
PPLONG330	1	-	-	-	-	0.01	-
PALE PILSEN	1	-	-	-	-	0.01	-
PP-PAM-CAN	3	-	-	-	-	0.03	-
PAM	3	-	-	-	-	0.03	-
SL330ACL	66	-	-	-	-	0.55	-
SLCAN	12	-	-	-	-	0.10	-
SAN MIG LIGHT	78	-	-	-	-	0.65	-
FBAPPLECAN	1	-	-	-	-	0.01	-
FBLEMONCAN	9	-	-	-	-	0.08	-
FB LYCHEE CAN	14	-	-	-	-	0.12	-
FB APPLE 330 ACL	77	-	-	-	-	0.64	-
FB LEMON 330 ACL	7	-	-	-	-	0.06	-
SMFB	109	-	-	-	-	0.91	-
SDCAN	2	-	-	-	-	0.02	-
SUPER DRY	2	-	-	-	-	0.02	-
UPPER POPULAR	213	-	-	-	-	1.77	-
	12,056	-	-	-	-	100.00	-

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for: Route 01,
BEER Products

Covering for the period from May 01, 2025 to May 31, 2025

JERRIX
BACULIO

Route Type:

MIXED



DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for: Route 01,
BEER Products

JERRIX
BACULIO

Route Type: MIXED

Covering for the period from May 01, 2025 to May 31, 2025

BY PACKAGE	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
	12,056	-	-	-	-	100.00	-
	12,056	-	-	-	-	100.00	-
BY BRAND	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI	105	-	-	-	-	0.87	-
CERVEZA NEGRA	8	-	-	-	-	0.07	-
GOLD EAGLE	8	-	-	-	-	0.07	-
KIRIN ICHIBAN	3	-	-	-	-	0.03	-
PALE PILSEN	1,369	-	-	-	-	11.35	-
PAM	3	-	-	-	-	0.03	-
RED HORSE	10,368	-	-	-	-	86.00	-
SAN MIG HARD SELTZER	2	-	-	-	-	0.02	-
SAN MIG LIGHT	78	-	-	-	-	0.65	-
SMFB	109	-	-	-	-	0.91	-
SUPER DRY	2	-	-	-	-	0.02	-
	12,056	-	-	-	-	100.00	-

BEER DIS

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for: Route 01,
BEER Products

Covering for the period from May 01, 2025 to May 31, 2025

JERRIX
BACULIO

Route Type: MIXED



Dealer Representative
(Signature Over Printed Name)

Supervisor
(Signature Over Printed Name)