

SKU	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI CAN	75	-	-	-	-	0.20	-
CALI 10 CAN	2	-	-	-	-	0.01	-
CALI ICE 330	33	-	-	-	-	0.09	-
CALI ICE CAN	56	-	-	-	-	0.15	-
CALI 330 PL	51	-	-	-	-	0.14	-
RH SUPER 1000	327	-	-	-	-	0.88	-
RH 500 CAN	2	-	-	-	-	0.01	-
CALI	546	-	-	-	-	1.48	-
CN330	3	-	-	-	-	0.01	-
CBLANCA CAN	2	-	-	-	-	0.01	-
CHOCO LAGER 330 CAN	39	-	-	-	-	0.11	-
CERVEZA NEGRA	44	-	-	-	-	0.12	-
KIRIN	1	-	-	-	-	-	-
KIRIN CAN	3	-	-	-	-	0.01	-
KIRIN ICHIBAN	4	-	-	-	-	0.01	-
PP1000	3,456	-	-	-	-	9.35	-
PP320	216	-	-	-	-	0.58	-
PPCAN	17	-	-	-	-	0.05	-
PPLONG330	2	-	-	-	-	0.01	-
PALE PILSEN	3,691	-	-	-	-	9.99	-
PP-PAM	2	-	-	-	-	0.01	-
PP-PAM-CAN	4	-	-	-	-	0.01	-
PAM	6	-	-	-	-	0.02	-

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for:

01-JERRIX BACULIO

Route Type:

MIXED

Covering for the period from May 1, 2025 to May 31, 2025



RH1000	30,564	-	-	-	-	82.68	-
RH330	127	-	-	-	-	0.34	-
RH500	1,344	-	-	-	-	3.64	-
RHCAN	15	-	-	-	-	0.04	-
RED HORSE	32,050	-	-	-	-	86.70	-
SM FREE CAN	5	-	-	-	-	0.01	-
SAN MIG FREE	5	-	-	-	-	0.01	-
HS CITRUS MIX CAN	2	-	-	-	-	0.01	-
SAN MIG HARD SELTZER	2	-	-	-	-	0.01	-
SL330ACL	314	-	-	-	-	0.85	-
SLCAN	13	-	-	-	-	0.04	-
SAN MIG LIGHT	327	-	-	-	-	0.88	-
SMZERO330	2	-	-	-	-	0.01	-
SAN MIG ZERO	2	-	-	-	-	0.01	-
FB APPLE 330 ACL	249	-	-	-	-	0.67	-
FBAPPLECAN	17	-	-	-	-	0.05	-
FBLEMONCAN	10	-	-	-	-	0.03	-
FB LYCHEE CAN	10	-	-	-	-	0.03	-
SMFB	286	-	-	-	-	0.77	-
SDCAN	2	-	-	-	-	0.01	-
SUPER DRY	2	-	-	-	-	0.01	-
	36,965	-	-	-	-	100.00	-

BY PACKAGE	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
	36,965	-	-	-	-	100.00	-

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for:

01-JERRIX BACULIO

Route Type:

MIXED

Covering for the period from May 1, 2025 to May 31, 2025



DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for:

01-JERRIX BACULIO

Route Type: MIXED

Covering for the period from May 1, 2025 to May 31, 2025

	36,965	-	-	-	-	100.00	-
BY BRAND	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI	546	-	-	-	-	1.48	-
CERVEZA NEGRA	44	-	-	-	-	0.12	-
KIRIN ICHIBAN	4	-	-	-	-	0.01	-
PALE PILSEN	3,691	-	-	-	-	9.99	-
PAM	6	-	-	-	-	0.02	-
RED HORSE	32,050	-	-	-	-	86.70	-
SAN MIG FREE	5	-	-	-	-	0.01	-
SAN MIG HARD SELTZER	2	-	-	-	-	0.01	-
SAN MIG LIGHT	327	-	-	-	-	0.88	-
SAN MIG ZERO	2	-	-	-	-	0.01	-
SMFB	286	-	-	-	-	0.77	-
SUPER DRY	2	-	-	-	-	0.01	-
	36,965	-	-	-	-	100.00	-

BEER DIS

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for:

01-JERRIX BACULIO

Route Type:

MIXED

Covering for the period from May 1, 2025 to May 31, 2025



Dealer Representative
(Signature Over Printed Name)

Supervisor
(Signature Over Printed Name)