

DEALER INFORMATION SYSTEM
GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for: Route 01,
NAB Products

JERRIX
BACULIO

Route Type: MIXED

Covering for the period from September 01, 2025 to September 30,
2025

SKU	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI 10 CAN	6	-	3	-	100.00	1.07	-
CALI 330 PL	7	-	29	-	(75.86)	1.25	-
CALI CAN	27	-	29	-	(6.90)	4.83	-
CALI ICE 330	8	-	5	-	60.00	1.43	-
CALI ICE CAN	17	-	2	-	750.00	3.04	-
CALI	65	-	68	-	827.24	11.63	-
HTAPPLE250 ACL	494	-	196	-	152.04	88.37	-
MAGNOLIA - H	494	-	196	-	152.04	88.37	-
NON-ALCOHOLIC BEVERAGES	559	-	264	-	979.28	100.00	-
	559	-	264	-	979.28	100.00	-
BY PACKAGE	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
	559	-	264	-	979.28	100.00	-
	559	-	264	-	979.28	100.00	-
BY BRAND	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI	65	-	68	-	827.24	11.63	-
MAGNOLIA - H	494	-	196	-	152.04	88.37	-
	559	-	264	-	979.28	100.00	-

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Dealer Representative
(Signature Over Printed Name)

Supervisor
(Signature Over Printed Name)