

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for: Route 03,
ALL Products

RONNEL
DANDAYO

Route Type: MIXED

Covering for the period from May 01, 2025 to May 31, 2025

SKU	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
RH 500 CAN	3	-	-	-	-	0.02	-
RH SUPER 1000	155	-	-	-	-	1.15	-
CALI	159	-	-	-	-	1.17	-
PP1000	2,293	-	-	-	-	16.95	-
PP320	55	-	-	-	-	0.41	-
PPCAN	5	-	-	-	-	0.04	-
PALE PILSEN	2,353	-	-	-	-	17.40	-
RH1000	9,802	-	-	-	-	72.47	-
RH330	8	-	-	-	-	0.06	-
RH500	352	-	-	-	-	2.61	-
RHCAN	5	-	-	-	-	0.04	-
RED HORSE	10,167	-	-	-	-	75.18	-
HS CITRUS MIX CAN	1	-	-	-	-	0.01	-
SAN MIG HARD SELTZER	1	-	-	-	-	0.01	-
SMZERO330	1	-	-	-	-	0.01	-
SAN MIG ZERO	1	-	-	-	-	0.01	-
BROAD POPULAR	12,681	-	-	-	-	93.76	-
GE1000	4	-	-	-	-	0.03	-
GOLD EAGLE	4	-	-	-	-	0.03	-
ECONOMY	4	-	-	-	-	0.03	-
CALI 10 CAN	11	-	-	-	-	0.08	-

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CALI 330 PL	11	-	-	-	-	0.08	-
CALI CAN	27	-	-	-	-	0.20	-
CALI ICE 330	18	-	-	-	-	0.13	-
CALI ICE CAN	23	-	-	-	-	0.17	-
CALI	90	-	-	-	-	0.67	-
HTAPPLE250 ACL	593	-	-	-	-	4.38	-
MAGNOLIA - H	593	-	-	-	-	4.38	-
NON-ALCOHOLIC BEVERAGES	683	-	-	-	-	5.05	-
CN330	1	-	-	-	-	0.01	-
CBLANCA CAN	2	-	-	-	-	0.02	-
CERVEZA NEGRA	3	-	-	-	-	0.02	-
FB LYCHEE 330 ACL	18	-	-	-	-	0.13	-
GOLD EAGLE	18	-	-	-	-	0.13	-
SM FREE CAN	5	-	-	-	-	0.04	-
SAN MIG FREE	5	-	-	-	-	0.04	-
SL330ACL	27	-	-	-	-	0.20	-
SLCAN	5	-	-	-	-	0.04	-
SAN MIG LIGHT	32	-	-	-	-	0.24	-
FBAPPLECAN	18	-	-	-	-	0.13	-
FBLEMONCAN	2	-	-	-	-	0.02	-
FB APPLE 330 ACL	64	-	-	-	-	0.47	-

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FB LEMON 330 ACL	14	-	-	-	-	0.11	-
SMFB	98	-	-	-	-	0.72	-
SD330	1	-	-	-	-	0.01	-
SUPER DRY	1	-	-	-	-	0.01	-
UPPER POPULAR	157	-	-	-	-	1.16	-
	13,525	-	-	-	-	100.00	-

BY PACKAGE	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
	13,525	-	-	-	-	100.00	-
	13,525	-	-	-	-	100.00	-

BY BRAND	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI	249	-	-	-	-	1.84	-
CERVEZA NEGRA	3	-	-	-	-	0.02	-
GOLD EAGLE	21	-	-	-	-	0.16	-
MAGNOLIA - H	593	-	-	-	-	4.38	-
PALE PILSEN	2,353	-	-	-	-	17.40	-
RED HORSE	10,167	-	-	-	-	75.18	-
SAN MIG FREE	5	-	-	-	-	0.04	-
SAN MIG HARD SELTZER	1	-	-	-	-	0.01	-
SAN MIG LIGHT	32	-	-	-	-	0.24	-
SAN MIG ZERO	1	-	-	-	-	0.01	-
SMFB	98	-	-	-	-	0.72	-
SUPER DRY	1	-	-	-	-	0.01	-

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13,525	-	-	-	-	100.00	-
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Dealer Representative
(Signature Over Printed Name)

Supervisor
(Signature Over Printed Name)