

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for: Route All,
NAB Products

Route Type: ALL

Covering for the period from August 01, 2025 to August 31, 2025

SKU	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI 10 CAN	18	-	-	-	-	1.90	-
CALI 330 PL	33	-	26	-	26.92	3.49	-
CALI CAN	48	-	28	-	71.43	5.07	-
CALI ICE 330	24	-	-	-	-	2.54	-
CALI ICE CAN	54	-	3	-	1,700.00	5.71	-
CALI	177	-	57	-	1,798.35	18.71	-
HTAPPLE250 ACL	769	-	446	-	72.42	81.29	-
MAGNOLIA - H	769	-	446	-	72.42	81.29	-
NON-ALCOHOLIC BEVERAGES	946	-	503	-	1,870.77	100.00	-
	946	-	503	-	1,870.77	100.00	-
BY PACKAGE	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
	946	-	503	-	1,870.77	100.00	-
	946	-	503	-	1,870.77	100.00	-
BY BRAND	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI	177	-	57	-	1,798.35	18.71	-
MAGNOLIA - H	769	-	446	-	72.42	81.29	-
	946	-	503	-	1,870.77	100.00	-

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Dealer Representative
(Signature Over Printed Name)

Supervisor
(Signature Over Printed Name)