

SKU	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI CAN	120	-	-	-	-	0.40	-
CALI 10 CAN	20	-	-	-	-	0.07	-
CALI ICE 330	57	-	-	-	-	0.19	-
CALI ICE CAN	40	-	-	-	-	0.13	-
CALI 330 PL	63	-	-	-	-	0.21	-
RH SUPER 1000	216	-	-	-	-	0.72	-
RH 500 CAN	2	-	-	-	-	0.01	-
CALI	518	-	-	-	-	1.72	-
CN330	2	-	-	-	-	0.01	-
CHOCO LAGER 330 CAN	5	-	-	-	-	0.02	-
CERVEZA NEGRA	7	-	-	-	-	0.02	-
FB LYCHEE 330 ACL	56	-	-	-	-	0.19	-
GOLD EAGLE	56	-	-	-	-	0.19	-
KIRIN CAN	1	-	-	-	-	-	-
CBLANCA 330	1	-	-	-	-	-	-
KIRIN ICHIBAN	2	-	-	-	-	0.01	-
HTAPPLE250 ACL	1,604	-	-	-	-	5.34	-
MAGNOLIA - H	1,604	-	-	-	-	5.34	-
PP1000	8,100	-	-	-	-	26.95	-
PP320	144	-	-	-	-	0.48	-
PPCAN	14	-	-	-	-	0.05	-
PALE PILSEN	8,258	-	-	-	-	27.47	-

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for:

01-CHRISTINE DINOY

Route Type:

MIXED

Covering for the period from January 1, 2025 to January 31, 2025



PP-PAM	2	-	-	-	-	0.01	-
PAM	2	-	-	-	-	0.01	-
RH1000	18,792	-	-	-	-	62.51	-
RH330	63	-	-	-	-	0.21	-
RH500	480	-	-	-	-	1.60	-
RHCAN	12	-	-	-	-	0.04	-
RED HORSE	19,347	-	-	-	-	64.36	-
SLCAN	10	-	-	-	-	0.03	-
SAN MIG LIGHT	10	-	-	-	-	0.03	-
SMZERO330	2	-	-	-	-	0.01	-
SAN MIG ZERO	2	-	-	-	-	0.01	-
FB APPLE 330 ACL	190	-	-	-	-	0.63	-
FBAPPLECAN	15	-	-	-	-	0.05	-
FBLEMONCAN	7	-	-	-	-	0.02	-
FB LEMON 330 ACL	32	-	-	-	-	0.11	-
FB LYCHEE CAN	7	-	-	-	-	0.02	-
SMFB	251	-	-	-	-	0.83	-
SD330	2	-	-	-	-	0.01	-
SDCAN	1	-	-	-	-	-	-
SUPER DRY	3	-	-	-	-	0.01	-
	30,060	-	-	-	-	100.00	-

BY PACKAGE	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
	30,060	-	-	-	-	100.00	-
	30,060	-	-	-	-	100.00	-

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for:

01-CHRISTINE DINOY

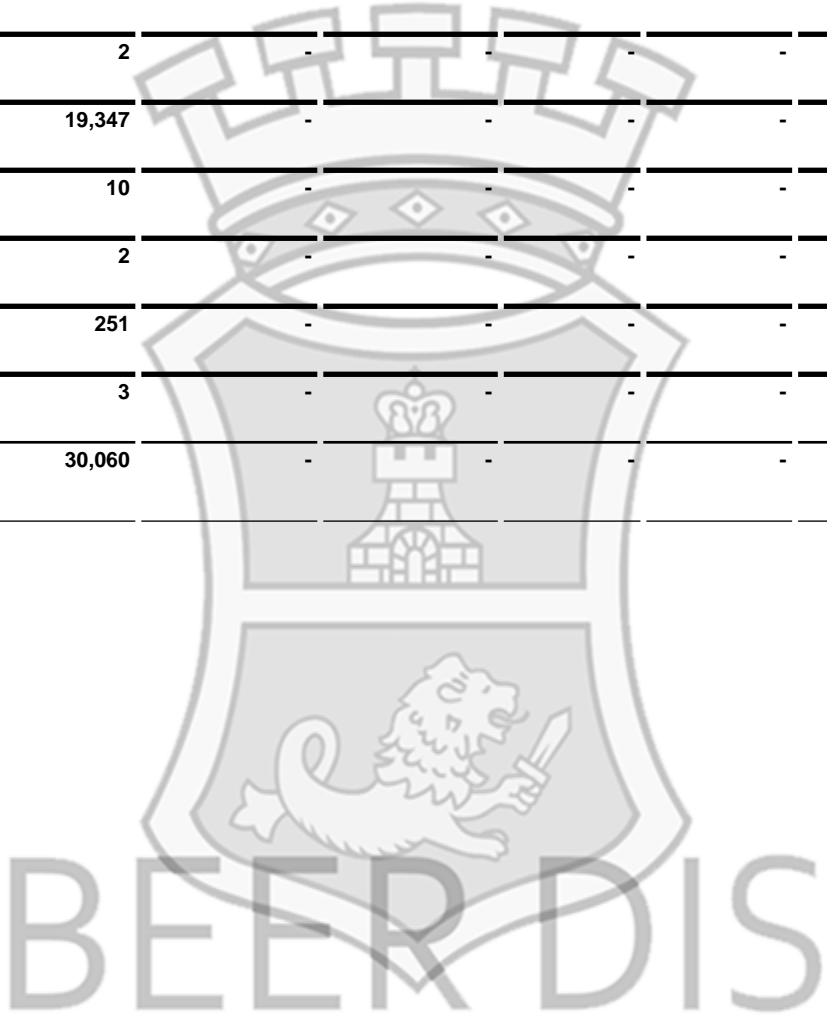
Route Type:

MIXED

Covering for the period from January 1, 2025 to January 31, 2025



BY BRAND	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI	518	-	-	-	-	1.72	-
CERVEZA NEGRA	7	-	-	-	-	0.02	-
GOLD EAGLE	56	-	-	-	-	0.19	-
KIRIN ICHIBAN	2	-	-	-	-	0.01	-
MAGNOLIA - H	1,604	-	-	-	-	5.34	-
PALE PILSEN	8,258	-	-	-	-	27.47	-
PAM	2	-	-	-	-	0.01	-
RED HORSE	19,347	-	-	-	-	64.36	-
SAN MIG LIGHT	10	-	-	-	-	0.03	-
SAN MIG ZERO	2	-	-	-	-	0.01	-
SMFB	251	-	-	-	-	0.83	-
SUPER DRY	3	-	-	-	-	0.01	-
	30,060	-	-	-	-	100.00	-



DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for:

01-CHRISTINE DINOY

Route Type:

MIXED

Covering for the period from January 1, 2025 to January 31, 2025



Dealer Representative
(Signature Over Printed Name)

Supervisor
(Signature Over Printed Name)