

SKU	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI CAN	120	-	-	-	-	6.30	-
CALI 10 CAN	20	-	-	-	-	1.05	-
CALI ICE 330	57	-	-	-	-	2.99	-
CALI ICE CAN	40	-	-	-	-	2.10	-
CALI 330 PL	63	-	-	-	-	3.31	-
CALI	300	-	-	-	-	15.76	-
HTAPPLE250 ACL	1,604	-	-	-	-	84.24	-
MAGNOLIA - H	1,604	-	-	-	-	84.24	-
	1,904	-	-	-	-	100.00	-

BY PACKAGE	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
	1,904	-	-	-	-	100.00	-
	1,904	-	-	-	-	100.00	-

BY BRAND	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI	300	-	-	-	-	15.76	-
MAGNOLIA - H	1,604	-	-	-	-	84.24	-
	1,904	-	-	-	-	100.00	-

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for:

01-CHRISTINE DINOY

Route Type:

MIXED

Covering for the period from January 1, 2025 to January 31, 2025



Dealer Representative
(Signature Over Printed Name)

Supervisor
(Signature Over Printed Name)