

DEALER INFORMATION SYSTEM
GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for: Route All,
NAB Products
Covering for the period from June 01, 2025 to June 30, 2025

Route Type: ALL

SKU	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI 10 CAN	2	-	-	-	-	0.17	-
CALI 330 PL	22	-	-	-	-	1.86	-
CALI CAN	41	-	-	-	-	3.46	-
CALI ICE 330	25	-	-	-	-	2.11	-
CALI ICE CAN	38	-	-	-	-	3.21	-
CALI	128	-	-	-	-	10.80	-
HTAPPLE250 ACL	1,057	-	-	-	-	89.20	-
MAGNOLIA - H	1,057	-	-	-	-	89.20	-
NON-ALCOHOLIC BEVERAGES	1,185	-	-	-	-	100.00	-
	1,185	-	-	-	-	100.00	-
BY PACKAGE	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
	1,185	-	-	-	-	100.00	-
	1,185	-	-	-	-	100.00	-
BY BRAND	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI	128	-	-	-	-	10.80	-
MAGNOLIA - H	1,057	-	-	-	-	89.20	-
	1,185	-	-	-	-	100.00	-

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Dealer Representative
(Signature Over Printed Name)

Supervisor
(Signature Over Printed Name)