

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for: Route 01,
ALL Products

JERRIX
BACULIO

Route Type: MIXED

Covering for the period from April 01, 2025 to April 30, 2025

SKU	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
RH 500 CAN	2	-	-	-	-	0.01	-
RH SUPER 1000	84	-	-	-	-	0.75	-
CALI	85	-	-	-	-	0.77	-
PP1000	1,016	-	-	-	-	9.14	-
PP320	153	-	-	-	-	1.38	-
PPCAN	1	-	-	-	-	0.01	-
PALE PILSEN	1,170	-	-	-	-	10.53	-
RH1000	8,567	-	-	-	-	77.08	-
RH330	27	-	-	-	-	0.24	-
RH500	224	-	-	-	-	2.02	-
RHCAN	4	-	-	-	-	0.04	-
RED HORSE	8,822	-	-	-	-	79.38	-
BROAD POPULAR	10,078	-	-	-	-	90.67	-
GE1000	2	-	-	-	-	0.01	-
GOLD EAGLE	2	-	-	-	-	0.01	-
ECONOMY	2	-	-	-	-	0.01	-
CALI 10 CAN	7	-	-	-	-	0.06	-
CALI 330 PL	17	-	-	-	-	0.15	-
CALI CAN	25	-	-	-	-	0.22	-

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CALI ICE CAN	33	-	-	-	-	0.30	-
CALI	82	-	-	-	-	0.74	-
HTAPPLE250 ACL	588	-	-	-	-	5.29	-
MAGNOLIA - H	588	-	-	-	-	5.29	-
NON-ALCOHOLIC BEVERAGES	670	-	-	-	-	6.03	-
CN330	1	-	-	-	-	0.01	-
CHOCO LAGER 330 CAN	1	-	-	-	-	0.01	-
CERVEZA NEGRA	2	-	-	-	-	0.02	-
FB LYCHEE 330 ACL	17	-	-	-	-	0.15	-
GOLD EAGLE	17	-	-	-	-	0.15	-
PPLONG330	1	-	-	-	-	0.01	-
PALE PILSEN	1	-	-	-	-	0.01	-
PP-PAM	1	-	-	-	-	0.01	-
PP-PAM-CAN	2	-	-	-	-	0.02	-
PAM	3	-	-	-	-	0.03	-
SL330ACL	99	-	-	-	-	0.89	-
SLCAN	3	-	-	-	-	0.03	-
SAN MIG LIGHT	102	-	-	-	-	0.92	-
FBAPPLECAN	2	-	-	-	-	0.02	-
FBLEMONCAN	2	-	-	-	-	0.02	-
FB LYCHEE CAN	1	-	-	-	-	0.01	-

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FB APPLE 330 ACL	217	-	-	-	-	1.95	-
FB LEMON 330 ACL	19	-	-	-	-	0.17	-
SMFB	240	-	-	-	-	2.16	-
UPPER POPULAR	365	-	-	-	-	3.28	-
	11,115	-	-	-	-	100.00	-

BY PACKAGE	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
	11,115	-	-	-	-	100.00	-
	11,115	-	-	-	-	100.00	-

BY BRAND	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI	167	-	-	-	-	1.50	-
CERVEZA NEGRA	2	-	-	-	-	0.02	-
GOLD EAGLE	18	-	-	-	-	0.16	-
MAGNOLIA - H	588	-	-	-	-	5.29	-
PALE PILSEN	1,171	-	-	-	-	10.54	-
PAM	3	-	-	-	-	0.03	-
RED HORSE	8,822	-	-	-	-	79.38	-
SAN MIG LIGHT	102	-	-	-	-	0.92	-
SMFB	240	-	-	-	-	2.16	-
	11,115	-	-	-	-	100.00	-

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Dealer Representative
(Signature Over Printed Name)

Supervisor
(Signature Over Printed Name)