

SKU	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
RH SUPER 1000	327	-	-	-	-	0.89	-
RH 500 CAN	2	-	-	-	-	0.01	-
CALI	329	-	-	-	-	0.90	-
CN330	3	-	-	-	-	0.01	-
CBLANCA CAN	2	-	-	-	-	0.01	-
CHOCO LAGER 330 CAN	39	-	-	-	-	0.11	-
CERVEZA NEGRA	44	-	-	-	-	0.12	-
KIRIN	1	-	-	-	-	-	-
KIRIN CAN	3	-	-	-	-	0.01	-
KIRIN ICHIBAN	4	-	-	-	-	0.01	-
PP1000	3,456	-	-	-	-	9.40	-
PP320	216	-	-	-	-	0.59	-
PPCAN	17	-	-	-	-	0.05	-
PPLONG330	2	-	-	-	-	0.01	-
PALE PILSEN	3,691	-	-	-	-	10.04	-
PP-PAM	2	-	-	-	-	0.01	-
PP-PAM-CAN	4	-	-	-	-	0.01	-
PAM	6	-	-	-	-	0.02	-
RH1000	30,564	-	-	-	-	83.17	-
RH330	127	-	-	-	-	0.35	-
RH500	1,344	-	-	-	-	3.66	-
RHCAN	15	-	-	-	-	0.04	-
RED HORSE	32,050	-	-	-	-	87.22	-

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for:

01-JERRIX BACULIO

Route Type:

MIXED

Covering for the period from May 1, 2025 to May 31, 2025



SM FREE CAN	5	-	-	-	-	0.01	-
SAN MIG FREE	5	-	-	-	-	0.01	-
HS CITRUS MIX CAN	2	-	-	-	-	0.01	-
SAN MIG HARD SELTZER	2	-	-	-	-	0.01	-
SL330ACL	314	-	-	-	-	0.85	-
SLCAN	13	-	-	-	-	0.04	-
SAN MIG LIGHT	327	-	-	-	-	0.89	-
SMZERO330	2	-	-	-	-	0.01	-
SAN MIG ZERO	2	-	-	-	-	0.01	-
FB APPLE 330 ACL	249	-	-	-	-	0.68	-
FBAPPLECAN	17	-	-	-	-	0.05	-
FBLEMONCAN	10	-	-	-	-	0.03	-
FB LYCHEE CAN	10	-	-	-	-	0.03	-
SMFB	286	-	-	-	-	0.78	-
SDCAN	2	-	-	-	-	0.01	-
SUPER DRY	2	-	-	-	-	0.01	-
	36,748	-	-	-	-	100.00	-

BY PACKAGE	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
	36,748	-	-	-	-	100.00	-
	36,748	-	-	-	-	100.00	-

BY BRAND	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI	329	-	-	-	-	0.90	-
CERVEZA NEGRA	44	-	-	-	-	0.12	-
KIRIN ICHIBAN	4	-	-	-	-	0.01	-

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for:

01-JERRIX BACULIO

Route Type:

MIXED

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DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for:

01-JERRIX BACULIO

Route Type: MIXED

Covering for the period from May 1, 2025 to May 31, 2025

PALE PILSEN	3,691	-	-	-	-	10.04	-
PAM	6	-	-	-	-	0.02	-
RED HORSE	32,050	-	-	-	-	87.22	-
SAN MIG FREE	5	-	-	-	-	0.01	-
SAN MIG HARD SELTZER	2	-	-	-	-	0.01	-
SAN MIG LIGHT	327	-	-	-	-	0.89	-
SAN MIG ZERO	2	-	-	-	-	0.01	-
SMFB	286	-	-	-	-	0.78	-
SUPER DRY	2	-	-	-	-	0.01	-
	36,748	-	-	-	-	100.00	-



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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for:

01-JERRIX BACULIO

Route Type:

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Dealer Representative
(Signature Over Printed Name)

Supervisor
(Signature Over Printed Name)