

**DEALER INFORMATION SYSTEM****GUILLERMO BEVERAGE DISTRIBUTION SERVICES**

Comparative Sales Volume Report per Route: BEER Products

Covering for the period from July 1, 2025 to September 30, 2025

Route	Route Type	SALES VOLUME			% Variance VS.	
		ACTUAL	FORECAST	LAST YEAR	FC	LY
01	MIXED	29,080	-	10,775	-	169.89
02	MIXED	16,573	-	6,633	-	149.85
03	MIXED	25,214	-	7,952	-	217.08
<b>Total Dealer:</b>		<b>70,866</b>	<b>-</b>	<b>25,360</b>	<b>-</b>	<b>536.82</b>



**DEALER INFORMATION SYSTEM**

GUILLERMO BEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Route: BEER Products

Covering for the period from July 1, 2025 to September 30, 2025

<b>Route Contribution</b>	
<b>TM</b>	<b>LY</b>
41.03	-
23.39	-
35.58	-
<b>100.00</b>	<b>—</b>



---

Dealer Representative  
(Signature Over Printed Name)

---

Supervisor  
(Signature Over Printed Name)