

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
AMUSEMENT/RECREATION																
LILOY COCKPIT 1	AMUSEMENT/RECREATION	F	✓	✓		✓							✓		✓	
BAKERY/BAKESHOP																
4J'S BAKESHOP	BAKERY/BAKESHOP	M		✓							✓				✓	
SANY FE BAKERY	BAKERY/BAKESHOP	M														
FERS BAKESHOP	BAKERY/BAKESHOP	M														
EMMA BAKESHOP	BAKERY/BAKESHOP	M														

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PIPAY'S BAKESHOP	BAKERY/BA KESHOP	T	✓								✓				✓	
VILLARITO BAKESHOP	BAKERY/BA KESHOP	T				✓					✓				✓	
RONA BAKESHOP	BAKERY/BA KESHOP	W			✓	✓						✓			✓	
JALANI BAKESHOP	BAKERY/BA KESHOP	S														
DAVE BAKERY	BAKERY/BA KESHOP	S														
JM'S BAKESHOP	BAKERY/BA KESHOP	Th				✓					✓				✓	

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BAR/PUB/LOUNGE																
RONEL STORE	BAR/PUB/LOUNGE	M														
SOUNDCHECK	BAR/PUB/LOUNGE	S														
RAP LIGHTS	BAR/PUB/LOUNGE	F														
COFFEE MJ	BAR/PUB/LOUNGE	S	✓		✓							✓			✓	
VFRONT	BAR/PUB/LOUNGE	F														
BEER HOUSE																
COF BAR	BEER HOUSE	M	✓			✓						✓			✓	

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RESAN CATERING SERVICES	BEER HOUSE	W														

CARINDERIA

MY CHOICE	CARINDERI A	Th														
MAE MAE EATERY	CARINDERI A	M				✓					✓				✓	
BOSSING'S BULALOAN	CARINDERI A	M		✓							✓				✓	
SUMALINOG EATERY	CARINDERI A	M														
JASS CARINDERIA	CARINDERI A	M		✓							✓				✓	

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ASPIRAS EATERY	CARINDERI A	M		✓	✓	✓							✓		✓	
ARIPAL EATERY	CARINDERI A	M				✓					✓				✓	
VMS INATO KAN-ANAN	CARINDERI A	M				✓					✓				✓	
STEVEN EATERY	CARINDERI A	M														
BAID STORE	CARINDERI A	M			✓	✓								✓	✓	
TSIBOG EXPRESS	CARINDERI A	F				✓					✓				✓	
G FOOD CORNER KAMBINGAN	CARINDERI A	M														

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KAYE FOOD HOUSE	CARINDERI A	M														
PARTOSA EATERY	CARINDERI A	W			✓						✓				✓	
VIAJEROS	CARINDERI A	M														
PRINCESS EATERY	CARINDERI A	M														
JAWEL	CARINDERI A	M				✓					✓				✓	
KYRIC ZAI EATERY	CARINDERI A	W	✓								✓				✓	
HIMIS EATERY	CARINDERI A	M														

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BEBIE EATERY	CARINDERI A	Th														
DONG'S FOOD HAUZ	CARINDERI A	Th														
DUKO-DUKO CARENDERIA	CARINDERI A	F														
ALJUV KAINAN	CARINDERI A	F														
CHRISTINE'S RESTAURANT	CARINDERI A	M														
JOE'S BULALOHAN	CARINDERI A	T														
KUSINA NI NANAY	CARINDERI A	T														

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KK EATERY	CARINDERI A	T														
SECRETARIO EATERY	CARINDERI A	T														
BIBOY CARENDERIA	CARINDERI A	T														
MACAAMPAC EATERY	CARINDERI A	Th														
JAMES EATERY	CARINDERI A	F	✓	✓								✓			✓	
JADE EATERY	CARINDERI A	W				✓					✓				✓	
GEVES BATCHOY AND PARES HOUSE	CARINDERI A	W														

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ANDREA'S EATERY	CARINDERIA	M														
JACINCEL FAST FOOD	CARINDERIA	M														
ENYOY CARINDERIA	CARINDERIA	T		✓		✓								✓	✓	
TEMPORADA EATERY	CARINDERIA	T														
ABAPO EATERY	CARINDERIA	W														
YESSAN CARINDERIA	CARINDERIA	W				✓					✓				✓	
EM'S BULALO EATERY	CARINDERIA	W		✓							✓				✓	

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ROCHEN'S EATERY	CARINDERI A	W				✓					✓				✓	
ANGELYN EATERY	CARINDERI A	S														
JM CAFE	CARINDERI A	W														
THE BROTHER'S FOOD CORNER	CARINDERI A	T		✓							✓				✓	
CRIS AND ROSE EATERY	CARINDERI A	T														
GELL EATERY	CARINDERI A	Th	✓			✓						✓			✓	
WEN'Z EATERY	CARINDERI A	Th	✓								✓				✓	

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KEVIN EATERY	CARINDERI A	T			✓						✓				✓	
LANGGING CARINDERIA	CARINDERI A	T				✓					✓				✓	
CONVENIENCE STORE																
LKS CONVENIENCE STORE LILOY	CONVENIEN CE STORE	T				✓								✓	✓	
LKS CONVENIENCE STORE SINDANGAN	CONVENIEN CE STORE	W				✓								✓	✓	
BALWARTE	CONVENIEN CE STORE	W	✓	✓	✓	✓	✓								✓	✓

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DRUGSTORE																
GEMINI PHARMACY	DRUGSTORE	Th			✓						✓				✓	
GROCERY/MINIMART																
PIZON MINIMART	GROCERY/ MINIMART	M	✓	✓	✓	✓	✓								✓	✓
HOTEL																
CROWN HOTEL	HOTEL	S														
SEA ESCAPED HOTEL	HOTEL	T	✓								✓				✓	

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IHAW-IHAW/BBQ																
DELMER BORB'S STORE	IHAW-IHAW/BBQ	M	✓	✓	✓	✓		✓							✓	✓
Z.L B.B.Q	IHAW-IHAW/BBQ	M		✓		✓							✓		✓	
JL BBQ	IHAW-IHAW/BBQ	T				✓					✓				✓	
KTV/VIDEOKE/KARAOKE																
RESAN VIP	KTV/VIDEOKE/KARAOKE	M	✓	✓	✓	✓	✓								✓	✓

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LODGING/PENSIO NHOUSE																
MANGO LODGE	LODGING/P ENSIONHO USE	M	✓								✓				✓	
RESORT																
DIOSCORO DE GUZMAN RESORT	RESORT	F														
OCEAN GREY RESORT	RESORT	F			✓						✓				✓	
JUN-ATS FAMILY BEACH RESORT	RESORT	T														
SEA BREEZE RESORT	RESORT	F														

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KYRO MOUNTAIN RESORT	RESORT	W			✓						✓				✓	
TOP MOUNTAIN RESORT	RESORT	Th	✓								✓				✓	
ARREAN BEACH RESORT	RESORT	S				✓					✓				✓	
ASIGNE BEACH RESORT	RESORT	S	✓								✓				✓	
SEA BICAZE RESORT	RESORT	T														
RESTAURANT																
MON'S GRILL	RESTAURANT	S				✓					✓				✓	

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RTW FA 1																
BETH SARI-SARI STORE	RTW FA 1	M	✓	✓	✓	✓	✓								✓	✓
SARI-SARI STORE																
DANIEL STORE	SARI-SARI STORE	M														
JEVELYN STORE	SARI-SARI STORE	M														
NELMA STORE	SARI-SARI STORE	M														
MELFRED STORE	SARI-SARI STORE	M														
VIDAL STORE	SARI-SARI STORE	M				✓					✓				✓	

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OTTO STORE	SARI-SARI STORE	M	✓	✓		✓							✓		✓	
PRECHIOY STORE	SARI-SARI STORE	M	✓	✓	✓	✓	✓								✓	✓
ESTONG STORE	SARI-SARI STORE	M	✓	✓								✓			✓	
LUY STORE	SARI-SARI STORE	Th														
WARLYN STORE	SARI-SARI STORE	Th														
CAMION STORE	SARI-SARI STORE	M	✓	✓	✓	✓	✓								✓	✓
CABALLERO STORE	SARI-SARI STORE	M														

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ALBERTA STORE	SARI-SARI STORE	M			✓						✓				✓	
CLAIRE STORE	SARI-SARI STORE	M														
XCLARK STORE	SARI-SARI STORE	M														
JK 98 STORE	SARI-SARI STORE	M														
SUMAMPONG STORE	SARI-SARI STORE	M	✓	✓		✓								✓	✓	
REZYL STORE	SARI-SARI STORE	M														
LANGAN STORE	SARI-SARI STORE	M	✓	✓	✓	✓	✓								✓	✓

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JASVIL STORE	SARI-SARI STORE	M				✓					✓				✓	
AZERO STORE	SARI-SARI STORE	Th														
J.M.	SARI-SARI STORE	Th														
KYSHIA STORE	SARI-SARI STORE	M														
DRIE YHAM CHENG STORE	SARI-SARI STORE	Th														
RONA'S STORE	SARI-SARI STORE	M	✓	✓	✓	✓	✓								✓	✓
CHONA STORE	SARI-SARI STORE	M				✓					✓				✓	

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SOPHIA YEN STORE	SARI-SARI STORE	M														
DAMONSONG	SARI-SARI STORE	M	✓		✓	✓								✓	✓	
VILLAESPIN STORE	SARI-SARI STORE	M			✓	✓						✓			✓	
LOMOC SO STORE	SARI-SARI STORE	M	✓	✓	✓	✓	✓								✓	✓
JANYNA SARI-SARI STORE	SARI-SARI STORE	M		✓	✓	✓								✓	✓	
LIEZEL VARIETY STORE	SARI-SARI STORE	M	✓			✓						✓			✓	
LUCKY I	SARI-SARI STORE	M														

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JK VARIETY STORE	SARI-SARI STORE	M														
IMPERIAL STORE	SARI-SARI STORE	M														
JC VARIETY STORE	SARI-SARI STORE	Th														
RONAN VARIETY STORE	SARI-SARI STORE	M														
GLORIA STORE	SARI-SARI STORE	M														
FAVILLAR STORE	SARI-SARI STORE	M														
RODA STORE	SARI-SARI STORE	M														

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VON VIRGAL VARIETY STORE	SARI-SARI STORE	M														
SAGAYSAY STORE	SARI-SARI STORE	M		✓		✓						✓			✓	
FABILLAR STORE	SARI-SARI STORE	M														
SUMAMPONG	SARI-SARI STORE	M			✓	✓						✓			✓	
MORANO'S STORE	SARI-SARI STORE	M			✓	✓						✓			✓	
BUGARIN STORE	SARI-SARI STORE	M	✓	✓		✓							✓		✓	
CORDOVA STORE	SARI-SARI STORE	M														

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MALON STORE	SARI-SARI STORE	Th	✓								✓				✓	
SORAYAH STORE	SARI-SARI STORE	M		✓		✓							✓		✓	
JUDILYN STORE	SARI-SARI STORE	M														
AMBUS STORE	SARI-SARI STORE			✓		✓						✓			✓	
NUGAS STORE	SARI-SARI STORE	M	✓		✓	✓							✓		✓	
HONORIA M. VIDAD	SARI-SARI STORE	M	✓								✓				✓	
ELMY STORE	SARI-SARI STORE	M	✓	✓		✓								✓	✓	

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REXIEN'S CON-STORE	SARI-SARI STORE	M														
TERESITA D. ABING	SARI-SARI STORE	M	✓		✓								✓		✓	
SLP PAMANA 2	SARI-SARI STORE	M	✓	✓		✓								✓	✓	
NELITA P. DERAMA	SARI-SARI STORE	M														
ROLDAN LU-AB	SARI-SARI STORE	M														
PEDING STORE	SARI-SARI STORE	M			✓						✓				✓	
RETUYA STORE	SARI-SARI STORE	M			✓						✓				✓	

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JUNA L. BAO	SARI-SARI STORE	M														
NINIA SARI-SARI STORE	SARI-SARI STORE	M														
LITLIT D. MAGSAYO	SARI-SARI STORE	M														
PASLON STORE	SARI-SARI STORE	M		✓							✓				✓	
SANMAEREY	SARI-SARI STORE	M														
NAONG STORE	SARI-SARI STORE	M	✓	✓	✓								✓		✓	
ANGELTESS STORE	SARI-SARI STORE	M				✓					✓				✓	

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EVANGELINE C. BITANGCOR	SARI-SARI STORE	M	✓								✓				✓	
SAFLOR STORE	SARI-SARI STORE	F														
QUIMNO STORE	SARI-SARI STORE	F				✓					✓				✓	
INDAY APDOHAN STORE	SARI-SARI STORE	M	✓	✓	✓	✓	✓								✓	✓
ALEXA STORE	SARI-SARI STORE	M														
RJC	SARI-SARI STORE	M														
PACARO STORE	SARI-SARI STORE	M	✓								✓				✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ANNABELLE STORE	SARI-SARI STORE	M	✓			✓							✓		✓	
VIRGINIA C. PABUAYA	SARI-SARI STORE	M	✓	✓		✓								✓	✓	
JENG JENG STORE	SARI-SARI STORE	M														
RJM STORE	SARI-SARI STORE	M														
CAYACAP STORE	SARI-SARI STORE	M														
TALELANG STORE	SARI-SARI STORE	M	✓								✓				✓	
EMMANUEL THINEFRANCIA	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JOCELYN S. BAGSICAN	SARI-SARI STORE	M	✓								✓				✓	
TALILANG STORE	SARI-SARI STORE	M	✓								✓				✓	
MG STORE	SARI-SARI STORE	M	✓	✓	✓								✓		✓	
CABAÑAS STORE	SARI-SARI STORE	M														
SAPIHI - AJ	SARI-SARI STORE	M	✓								✓				✓	
MR MINI MART	SARI-SARI STORE	M														
SLP PAMANA BACONG I	SARI-SARI STORE	M				✓					✓				✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
DINOPOL STORE	SARI-SARI STORE	M	✓	✓								✓			✓	
ARVIN JANE STORE	SARI-SARI STORE	M														
DIVINO STORE	SARI-SARI STORE	M	✓									✓			✓	
JOVITO C. ENOT JR.	SARI-SARI STORE	M														
NR STORE	SARI-SARI STORE	M														
MG VARIETY STORE	SARI-SARI STORE	M														
VAKEN STORE	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
BULALA STORE	SARI-SARI STORE	M														
RELFE'S STORE	SARI-SARI STORE	M														
MARTINEZ STORE	SARI-SARI STORE	M														
BOBBY STORE	SARI-SARI STORE	M	✓								✓				✓	
EVAN'S STORE	SARI-SARI STORE	M	✓								✓				✓	
ABAYON STORE	SARI-SARI STORE	M														
DELECANO STORE	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
TEHAMO STORE	SARI-SARI STORE	M														
GIANNA VARIETY STORE	SARI-SARI STORE	M														
PAGLINAWAN STORE	SARI-SARI STORE	M	✓								✓				✓	
VILLA RUBIA STORE	SARI-SARI STORE	M														
LUMAWAN STORE	SARI-SARI STORE	M	✓			✓						✓			✓	
REQUILME STORE	SARI-SARI STORE	M														
PRINCESS STORE	SARI-SARI STORE	M	✓	✓		✓							✓		✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
WENDELYN STORE	SARI-SARI STORE	M														
SHERLY STORE	SARI-SARI STORE	M														
MAGWATE STORE	SARI-SARI STORE	M	✓	✓		✓								✓	✓	
EMMA RICH STORE	SARI-SARI STORE	M														
BORDADO STORE	SARI-SARI STORE	M														
ANGGING STORE	SARI-SARI STORE	M														
BELEGION STORE	SARI-SARI STORE	M				✓					✓				✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
RENEBOY B. ENTRINA	SARI-SARI STORE	M				✓					✓				✓	
DAGANDALAN STORE	SARI-SARI STORE	M				✓					✓				✓	
ATAWAN STORE	SARI-SARI STORE	M														
ROSALINDA STORE	SARI-SARI STORE	M	✓								✓				✓	
EDITHA RODRIGUES STORE	SARI-SARI STORE	M	✓		✓							✓			✓	
ESTRELLA STORE	SARI-SARI STORE	M			✓						✓				✓	
DAYDAY STORE	SARI-SARI STORE	M	✓		✓							✓			✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
RICKY GRAPA STORE	SARI-SARI STORE	M	✓	✓	✓	✓		✓							✓	✓
XBASONG STORE	SARI-SARI STORE	M														
ABAPO STORE	SARI-SARI STORE	M														
ARCELIE C. CARIÑO	SARI-SARI STORE	M				✓					✓				✓	
ADAZA VARIETY STORE	SARI-SARI STORE	M	✓			✓						✓			✓	
SABANAL STORE	SARI-SARI STORE	M														
BONET STORE	SARI-SARI STORE	M	✓								✓				✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ARSELIE STORE	SARI-SARI STORE	M														
ANALIZA G. POLONIO	SARI-SARI STORE	M	✓			✓						✓			✓	
CABATBAT STORE	SARI-SARI STORE	M														
GARCIA STORE	SARI-SARI STORE	Th	✓										✓		✓	
AGAN STORE	SARI-SARI STORE	M														
LUZMINDA STORE	SARI-SARI STORE	M														
PAJUAY STORE	SARI-SARI STORE	M		✓							✓				✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
WOOTEN STORE	SARI-SARI STORE	M														
GUILINGAN STORE	SARI-SARI STORE	M														
FLOR STORE	SARI-SARI STORE	M														
SAMSON R. SULTAN	SARI-SARI STORE	M	✓	✓		✓							✓		✓	
DIONALDO STORE	SARI-SARI STORE	M														
CAYACAP STORE	SARI-SARI STORE	M	✓			✓						✓			✓	
ROBIN C. SAGAYSAY	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
BERLITA STORE	SARI-SARI STORE	M	✓									✓			✓	
BAJA STORE	SARI-SARI STORE	M			✓	✓						✓			✓	
SHERLIE STORE	SARI-SARI STORE	M														
ADIN'S STORE	SARI-SARI STORE	M														
TIMTIM STORE	SARI-SARI STORE	M	✓		✓	✓							✓		✓	
LARRY BOY D. LUAB	SARI-SARI STORE	M	✓								✓				✓	
ELIZ STORE	SARI-SARI STORE	M				✓					✓				✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
DE GUZMAN STORE	SARI-SARI STORE	M														
JANNET STORE	SARI-SARI STORE	M														
ELSA DRIEDFISH	SARI-SARI STORE	M														
JENIFFER STORE	SARI-SARI STORE	M														
NANCY STORE	SARI-SARI STORE	M		✓							✓				✓	
LUSTRE STORE	SARI-SARI STORE	M														
JRR TULDA-TULDA	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JUNE STORE	SARI-SARI STORE	M				✓						✓			✓	
IRENE STORE	SARI-SARI STORE	M														
ALMER STORE	SARI-SARI STORE	M	✓	✓										✓	✓	
CONCHITA STORE	SARI-SARI STORE	M	✓			✓						✓			✓	
ANGGO STORE	SARI-SARI STORE	M														
JERSON STORE	SARI-SARI STORE	M	✓								✓				✓	
PISING STORE	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MARIQUITA STORE	SARI-SARI STORE	M														
HARLAN STORE	SARI-SARI STORE	M	✓								✓				✓	
NIÑAL STORE	SARI-SARI STORE	M			✓						✓				✓	
DELENA STORE	SARI-SARI STORE	M														
EMMA STORE	SARI-SARI STORE	M	✓	✓								✓			✓	
JOYCE STORE	SARI-SARI STORE	M														
ELLEN'S STORE	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JIMMY STORE	SARI-SARI STORE	M														
ANNALYN STORE	SARI-SARI STORE	M														
AIV STORE	SARI-SARI STORE	M														
JETOY STORE	SARI-SARI STORE	M														
DARIO STORE	SARI-SARI STORE	M		✓	✓							✓			✓	
RUTH STORE	SARI-SARI STORE	M														
NIÑA STORE	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
EMA STORE	SARI-SARI STORE	M	✓	✓	✓	✓	✓								✓	✓
SIBAY STORE	SARI-SARI STORE	M														
DURAN STORE	SARI-SARI STORE	M														
LORENA STORE	SARI-SARI STORE	M														
TRIPLE Z STORE	SARI-SARI STORE	M														
SAMBANG MINIMART	SARI-SARI STORE	M		✓								✓			✓	
AYAH STORE	SARI-SARI STORE	M				✓					✓				✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
LAÑOJAN STORE	SARI-SARI STORE	M														
JAMES STORE	SARI-SARI STORE	M	✓	✓	✓	✓	✓								✓	✓
ENINO STORE	SARI-SARI STORE	M														
MARJAY STORE	SARI-SARI STORE	M														
KZ STORE	SARI-SARI STORE	M														
ETON STORE	SARI-SARI STORE	M		✓		✓						✓			✓	
SLIP MINIMART	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ABBEY JANES STORE	SARI-SARI STORE	M	✓		✓	✓								✓	✓	
MAE SHEIL STORE	SARI-SARI STORE	M														
ELVIRA STORE	SARI-SARI STORE	M														
ROSEJANE STORE	SARI-SARI STORE	M														
EL-VIRGINIA STORE	SARI-SARI STORE	M														
C & X MINIMART	SARI-SARI STORE	M	✓								✓				✓	
LILOY COCKPIT 2	SARI-SARI STORE	M	✓	✓		✓							✓		✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
GENITA SARI-SARI STORE	SARI-SARI STORE	M	✓	✓		✓								✓	✓	
MMK STORE	SARI-SARI STORE	M														
GERBES STORE	SARI-SARI STORE	M	✓	✓	✓	✓	✓								✓	✓
JENG JENG STORE	SARI-SARI STORE	M														
NANDA STORE	SARI-SARI STORE	S	✓	✓	✓	✓	✓								✓	✓
KING JANE STORE	SARI-SARI STORE	Th														
SALCEDO STORE	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CWENG CWENG STORE	SARI-SARI STORE	M	✓								✓				✓	
XNANDA STORE	SARI-SARI STORE	M														
MAGTAJAS STORE	SARI-SARI STORE	M														
MABEL FAYE VARIETY STORE	SARI-SARI STORE	M	✓	✓	✓								✓		✓	
SABANATE'S STORE	SARI-SARI STORE	M	✓	✓		✓							✓		✓	
SEAN STORE	SARI-SARI STORE	M														
CERNAN STORE	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
APDOHAN STORE	SARI-SARI STORE	M														
SAFLOR STORE	SARI-SARI STORE	M														
ARVIN STORE	SARI-SARI STORE	M														
BULAC STORE	SARI-SARI STORE	M				✓					✓				✓	
CSJ MINI GROCERY STORE	SARI-SARI STORE	M	✓	✓	✓	✓	✓								✓	✓
DA VENZ MEAT SHOP	SARI-SARI STORE	M														
PATOC STORE	SARI-SARI STORE	M				✓					✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ALONZO'S MINIMART	SARI-SARI STORE	Th	✓			✓						✓			✓	
AIDA STORE	SARI-SARI STORE	M														
ANAJO STORE	SARI-SARI STORE	M														
PADILLA STORE	SARI-SARI STORE	M				✓					✓				✓	
ANDAPAT STORE	SARI-SARI STORE	M														
ESTOSATA'S STORE	SARI-SARI STORE	M	✓	✓	✓	✓	✓								✓	✓
BONOCAN STORE	SARI-SARI STORE	M	✓	✓	✓	✓	✓								✓	✓

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JEZELLE VARIETY STORE	SARI-SARI STORE	M	✓	✓	✓	✓		✓							✓	✓
UELO VARIETY STORE	SARI-SARI STORE	M														
DABUADA STORE	SARI-SARI STORE	M														
SIAPAFEDCO STORE	SARI-SARI STORE	M														
CAMILYON STORE	SARI-SARI STORE	M		✓							✓				✓	
THELOU & LOESE STORE	SARI-SARI STORE	M														
LIZA STORE	SARI-SARI STORE	M				✓					✓				✓	

Route Type: ALL

For the Month of: April 2025

[illegible]

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
RAPTOT STORE	SARI-SARI STORE	M				✓					✓				✓	
RONALDO STORE	SARI-SARI STORE	M														
ALEJANDRO STORE	SARI-SARI STORE	M				✓					✓				✓	
FELY BANO STORE	SARI-SARI STORE	M														
KAISLER STORE	SARI-SARI STORE	Th														
SHEEN STORE	SARI-SARI STORE	M														
GARCIA SARI-SARI STORE	SARI-SARI STORE	Th														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
BASONG STORE	SARI-SARI STORE	M														
VALIS STORE	SARI-SARI STORE	M														
POWERSPEED CHAINSAW PARTS TRADING	SARI-SARI STORE	M	✓	✓	✓	✓	✓								✓	✓
ANECITA SAGARAL STORE	SARI-SARI STORE	M														
CJ VARIETY STORE	SARI-SARI STORE	M	✓	✓	✓	✓	✓								✓	✓
BASALO STORE	SARI-SARI STORE	Th														
IRISH STORE	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ROSITA STORE	SARI-SARI STORE	M														
ANAMAE STORE	SARI-SARI STORE	M														
MARILOU STORE	SARI-SARI STORE	M														
SAPPAL STORE	SARI-SARI STORE	M														
JESSEL B. MAGLANGIT	SARI-SARI STORE	M														
ROLDAN R. SAPIHI	SARI-SARI STORE	M														
JOMAR C. JULAGLA	SARI-SARI STORE	M														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MO STORE	SARI-SARI STORE	M														
AJ STORE	SARI-SARI STORE	M		✓							✓				✓	
ROBERTO CHIONG	SARI-SARI STORE	M														
ROSEHEZEL MAY A. GUTIEREZ	SARI-SARI STORE	M		✓							✓				✓	
ALMA A. VIDAL	SARI-SARI STORE	M														
ROVA STORE	SARI-SARI STORE	M														
GENEVA V. SAANDIEGO	SARI-SARI STORE	M														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
NORA S. AZUSADA	SARI-SARI STORE	M														
MARY JANE L. BANTAY	SARI-SARI STORE	M		✓							✓				✓	
LEVIE A. AVILES	SARI-SARI STORE	M														
ELVIE V. BAEL	SARI-SARI STORE	M														
HONORIA A BIDAD	SARI-SARI STORE	M														
LET LET STORE	SARI-SARI STORE	M														
JRJ STORE	SARI-SARI STORE	M	✓	✓		✓							✓		✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
R.E. NIRINA STORE	SARI-SARI STORE	M														
MOLAS STORE	SARI-SARI STORE	M														
JVS STORE	SARI-SARI STORE	M														
ASHLEYS STORE	SARI-SARI STORE	M	✓	✓	✓	✓	✓								✓	✓
JOY D ACAYLAR	SARI-SARI STORE	M														
JAYMARIE G BAYBAYAN	SARI-SARI STORE	M	✓	✓	✓								✓		✓	
VANMAEREY STORE	SARI-SARI STORE	M														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MAMITES STORE	SARI-SARI STORE	M														
ABRAHAM STORE	SARI-SARI STORE	M														
TERIZA A STORE	SARI-SARI STORE	M			✓						✓				✓	
ONDO STORE	SARI-SARI STORE	M														
Z AND Z MINIMART	SARI-SARI STORE	M	✓	✓		✓								✓	✓	
MICHAELA STORE	SARI-SARI STORE	M														
DELA CRUZ STORE	SARI-SARI STORE	M														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
BRENDA STORE	SARI-SARI STORE	M														
MONALIZA STORE	SARI-SARI STORE	M														
BHELLE CONVENIENCE STORE	SARI-SARI STORE	M														
RELFIG B TORE	SARI-SARI STORE	M														
ANADEO STORE	SARI-SARI STORE	M	✓	✓	✓	✓	✓								✓	✓
MOTAS STORE	SARI-SARI STORE	M														
MICHELLE A ALLERIA	SARI-SARI STORE	M														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
BILLIONES STORE	SARI-SARI STORE	M				✓					✓				✓	
MARLON HIBAYA	SARI-SARI STORE	M														
MARILOU DAMASIN	SARI-SARI STORE	M			✓	✓								✓	✓	
FELY A STORE	SARI-SARI STORE	M														
ANN STORE	SARI-SARI STORE	M	✓		✓	✓								✓	✓	
CHERRY STORE	SARI-SARI STORE	M														
XCHERRY A STORE	SARI-SARI STORE	M														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MERCY STORE	SARI-SARI STORE	M														
ALMIROL STORE	SARI-SARI STORE	M														
ROSE A LICAYAN	SARI-SARI STORE	M														
RODRIGUEZ STORE	SARI-SARI STORE	M														
BUSCA STORE	SARI-SARI STORE	M														
APOLINARIO STORE	SARI-SARI STORE	M	✓								✓				✓	
MARIVIC GORE	SARI-SARI STORE	M														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MORAS STORE	SARI-SARI STORE	M														
ALCONTIN STORE	SARI-SARI STORE	M														
GRACE STORE	SARI-SARI STORE	M		✓							✓				✓	
VIVIAN T GAMALE	SARI-SARI STORE	M														
SUMALPONG STORE	SARI-SARI STORE	M														
J & L STORE	SARI-SARI STORE	M		✓								✓			✓	
NILFA STORE	SARI-SARI STORE	M	✓	✓	✓	✓	✓								✓	✓

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
LACTUAN STORE	SARI-SARI STORE	M														
NANO STORE	SARI-SARI STORE	M														
XBEBERY G QUINSON	SARI-SARI STORE	M														
PALOSO STORE	SARI-SARI STORE	M														
ANTONIO STORE	SARI-SARI STORE	M				✓					✓				✓	
BERMUDO STORE	SARI-SARI STORE	M														
ANALIZA D BALAS	SARI-SARI STORE	M														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ONTING STORE	SARI-SARI STORE	M														
EC JUN STORE	SARI-SARI STORE	M														
OLAMA CONSUMER GOODS STORE	SARI-SARI STORE	M														
RRS STORE	SARI-SARI STORE	M														
ANDILAP STORE	SARI-SARI STORE	M														
LOPEZ STORE	SARI-SARI STORE	M														
GAUSIN STORE	SARI-SARI STORE	M	✓								✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ANDRICA AMION	SARI-SARI STORE	M														
AMAZASUL STORE	SARI-SARI STORE	M														
DUMAY STORE	SARI-SARI STORE	M		✓							✓				✓	
DELICANO STORE	SARI-SARI STORE	M														
YOSORES STORE	SARI-SARI STORE	M		✓	✓									✓	✓	
ANADIO STORE	SARI-SARI STORE	M														
TIMAGOS STORE	SARI-SARI STORE	M	✓	✓	✓								✓		✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CLARK STORE	SARI-SARI STORE	W														
JULIET DE ASIS STORE	SARI-SARI STORE	W		✓		✓						✓			✓	
RINGWIT STORE	SARI-SARI STORE	W														
BAGAAN STORE	SARI-SARI STORE	Th														
ELLEN STORE	SARI-SARI STORE	W														
VIDAL STORE	SARI-SARI STORE	W														
XSUERTE STORE	SARI-SARI STORE	W														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
EFC STORE	SARI-SARI STORE	W														
LUCY STORE	SARI-SARI STORE	W	✓			✓						✓			✓	
HUNBO STORE	SARI-SARI STORE	W														
POLAYO STORE	SARI-SARI STORE	W														
PEDRO GALANAY STORE	SARI-SARI STORE	W														
RONA STORE	SARI-SARI STORE	W														
OMECNOL STORE	SARI-SARI STORE	W														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
LEONCIA E RAGO	SARI-SARI STORE	W				✓					✓				✓	
SULTAN STORE	SARI-SARI STORE	W														
PAMAONG STORE	SARI-SARI STORE	W														
LOPEZ STORE	SARI-SARI STORE	W		✓		✓						✓			✓	
RESONABLE STORE	SARI-SARI STORE	W														
HARDENIA STORE	SARI-SARI STORE	W														
DENIEGA STORE	SARI-SARI STORE	W	✓		✓	✓								✓	✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
FERVEY STORE	SARI-SARI STORE	W	✓	✓	✓	✓	✓								✓	✓
CASSOPHIA STORE	SARI-SARI STORE	W				✓					✓				✓	
GERMATA STORE	SARI-SARI STORE	W				✓					✓				✓	
BILLONES STORE	SARI-SARI STORE	W	✓			✓								✓	✓	
TOQUIRO STORE	SARI-SARI STORE	W														
JANYNA STORE	SARI-SARI STORE	W														
DAWN CATAYAS STORE	SARI-SARI STORE	F		✓		✓						✓			✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
BBJ'S STORE	SARI-SARI STORE	W														
FAT CAT	SARI-SARI STORE	W	✓								✓				✓	
RENON STORE	SARI-SARI STORE	W														
TAMJUNES BAKESHOP	SARI-SARI STORE	W														
DUCAL STORE	SARI-SARI STORE	W														
ANTAWAN STORE	SARI-SARI STORE	Th														
VILLA STORE	SARI-SARI STORE	Th	✓	✓		✓							✓		✓	

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Active Outlets Monitoring Report - ALL

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ROSALIA STORE	SARI-SARI STORE	Th		✓		✓						✓			✓	
ALEJANDRA'S STORE	SARI-SARI STORE	Th				✓					✓				✓	
ALEJANDRA'S STORE	SARI-SARI STORE	Th														
JUMAWAN STORE	SARI-SARI STORE	Th	✓										✓		✓	
ANTAG STORE	SARI-SARI STORE	Th	✓								✓				✓	
DADAN STORE	SARI-SARI STORE	Th	✓		✓	✓							✓		✓	
CANDES STORE	SARI-SARI STORE	Th														

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ORONG STORE	SARI-SARI STORE	Th														
MACALISANG STORE	SARI-SARI STORE	Th														
SUMALPONG STORE	SARI-SARI STORE	Th														
MALIGON STORE	SARI-SARI STORE	Th	✓								✓				✓	
CAMPOY STORE	SARI-SARI STORE	Th														
LLOYD STORE	SARI-SARI STORE	Th														
ZAMORA STORE	SARI-SARI STORE	Th	✓								✓				✓	

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
GATALAO STORE	SARI-SARI STORE	Th														
RIOLA STORE	SARI-SARI STORE	Th														
ORTEGA STORE	SARI-SARI STORE	Th														
SAPIHI STORE	SARI-SARI STORE	Th														
RRJ STORE	SARI-SARI STORE	Th				✓						✓			✓	
LIHAYLIHAY STORE	SARI-SARI STORE	Th	✓									✓			✓	
SAGARIO STORE	SARI-SARI STORE	Th	✓		✓							✓			✓	

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
RAMOS STORE	SARI-SARI STORE	Th				✓					✓				✓	
GUMIMAO STORE	SARI-SARI STORE	Th			✓	✓						✓			✓	
NILMA STORE	SARI-SARI STORE	Th														
GALLEPOSO STORE	SARI-SARI STORE	Th			✓						✓				✓	
EMMA'S STORE	SARI-SARI STORE	Th														
N-JJJ STORE	SARI-SARI STORE	M														
AZALMA STORE	SARI-SARI STORE	Th	✓								✓				✓	

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
QUINZON STORE	SARI-SARI STORE	M														
INDAY CLAIRE STORE	SARI-SARI STORE	Th														
SUERTE STORE	SARI-SARI STORE	Th	✓	✓	✓	✓	✓								✓	✓
JANETH STORE	SARI-SARI STORE	Th														
SUSANA STORE	SARI-SARI STORE	Th														
LIBERT L. BOGSANGIT	SARI-SARI STORE	Th														
FRITZIE ANN P. TAGUD	SARI-SARI STORE	Th	✓	✓									✓		✓	

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
LING-LING STORE	SARI-SARI STORE	Th	✓	✓								✓			✓	
DELIA SARI-SARI STORE	SARI-SARI STORE	Th		✓							✓				✓	
JANE ROSE S. HONGHONG	SARI-SARI STORE	Th														
JUNEJAY STORE	SARI-SARI STORE	Th														
GANTALAO STORE	SARI-SARI STORE	Th	✓		✓							✓			✓	
AGAN STORE	SARI-SARI STORE	Th														
MARICEL AMANTE HAMAC	SARI-SARI STORE	F														

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ARLYN C. LAMPAWOG	SARI-SARI STORE	F	✓			✓						✓			✓	
RENEBOY R. MANDANGAN	SARI-SARI STORE	F														
CASTILLON STORE	SARI-SARI STORE	Th														
DORIMON STORE	SARI-SARI STORE	F														
TERSON B. HAPITAN	SARI-SARI STORE	F														
MARIA BENA MARANIO STORE	SARI-SARI STORE	F														
ANABEL C BACARO STORE	SARI-SARI STORE	F				✓					✓				✓	

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ELYN STORE	SARI-SARI STORE	F														
MAHINAY STORE	SARI-SARI STORE	S														
RJ CONVENIENCE STORE	SARI-SARI STORE	S														
JORAYA STORE	SARI-SARI STORE	S														
ORILLOZA STORE	SARI-SARI STORE	S	✓		✓	✓							✓		✓	
NORIE DEE G. ARNOCO	SARI-SARI STORE	S														
ALBURO STORE	SARI-SARI STORE	S														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
VERZANO'S STORE	SARI-SARI STORE	S														
MANDAG STORE	SARI-SARI STORE	S														
PARILLA STORE	SARI-SARI STORE	S	✓			✓								✓	✓	
TAATA STORE	SARI-SARI STORE	S	✓	✓	✓	✓	✓								✓	✓
LAPINIG STORE	SARI-SARI STORE	S														
CANTON STORE	SARI-SARI STORE	S	✓								✓				✓	
GOHOCO STORE	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
AAAJ STORE	SARI-SARI STORE	M														
3-ANGEL'S STORE	SARI-SARI STORE	M														
5 WILL'S STORE	SARI-SARI STORE	M	✓	✓	✓	✓	✓								✓	✓
BEBENG STORE	SARI-SARI STORE	M														
JOUYOUS STORE	SARI-SARI STORE	M														
CANTON STORE	SARI-SARI STORE	M														
ALLA VARIETY STORE	SARI-SARI STORE	T														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
DODOY CENAS STORE	SARI-SARI STORE	T	✓	✓		✓								✓	✓	
ARIEL STORE	SARI-SARI STORE	T														
R'G STORE	SARI-SARI STORE	T														
FORMOSO STORE	SARI-SARI STORE	W	✓			✓								✓	✓	
JC HEART	SARI-SARI STORE	W		✓		✓						✓			✓	
ANALIZA HAJAU	SARI-SARI STORE	W	✓	✓		✓								✓	✓	
ACULBE STORE	SARI-SARI STORE	W														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CAÑETE STORE	SARI-SARI STORE	W	✓	✓		✓							✓		✓	
KIESLER STORE	SARI-SARI STORE	M														
ADEN STORE	SARI-SARI STORE	F														
DYLEN STORE	SARI-SARI STORE	F														
HAMAC STORE	SARI-SARI STORE	F	✓								✓				✓	
BENDEJO STORE	SARI-SARI STORE	F	✓	✓	✓	✓	✓								✓	✓
BL VARIETY STORE	SARI-SARI STORE	F														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
TITING LIMPAG	SARI-SARI STORE	F			✓						✓				✓	
SANGHILAN STORE	SARI-SARI STORE	F		✓	✓	✓								✓	✓	
AIRA STORE	SARI-SARI STORE	F														
BREA STORE	SARI-SARI STORE	F														
ASHER'S STORE	SARI-SARI STORE	F														
AMALIA DAR	SARI-SARI STORE	F		✓		✓							✓		✓	
CABILIN STORE	SARI-SARI STORE	F														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
NUGAS STORE	SARI-SARI STORE	F														
SARA JANE YOSORES	SARI-SARI STORE	F		✓							✓				✓	
NORIEDY CABUTERO	SARI-SARI STORE	F														
PHARMACY SALUG	SARI-SARI STORE	M														
TONE R STORE	SARI-SARI STORE	M														
M/R SARI-SARI STORE	SARI-SARI STORE	M														
DUBDUBAN STORE	SARI-SARI STORE	M	✓								✓				✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
EMBAL STORE	SARI-SARI STORE	S	✓								✓				✓	
AMIHAN'S GOOD STORE	SARI-SARI STORE	S														
EMELINDA G. GALLEPOSO	SARI-SARI STORE	S														
TABOADA STORE	SARI-SARI STORE	T	✓								✓				✓	
CHERYL LEDAMA STORE	SARI-SARI STORE	T														
HITEGAN STORE	SARI-SARI STORE	T														
RHM STORE	SARI-SARI STORE	T		✓		✓						✓			✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
RG STORE	SARI-SARI STORE	T	✓	✓	✓									✓	✓	
SARAH STORE	SARI-SARI STORE	T			✓						✓				✓	
BOGANOTAN'S STORE	SARI-SARI STORE	T														
EDUARDO JANDAYAN	SARI-SARI STORE	T														
MYRNA STORE	SARI-SARI STORE	T				✓					✓				✓	
ROLANDO OMICNOL	SARI-SARI STORE	T														
YUKIE & UPB STORE	SARI-SARI STORE	T														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JULIET BAROY	SARI-SARI STORE	T														
CHERRY SABANA	SARI-SARI STORE	T														
TERISITA PERAS	SARI-SARI STORE	T														
CHONA SARI-SARI STORE	SARI-SARI STORE	Th														
C/X SARI-SARI STORE	SARI-SARI STORE	T														
SUMINGUIT'S STORE	SARI-SARI STORE	W		✓	✓	✓								✓	✓	
FABILLAR'S STORE	SARI-SARI STORE	W														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ARNEL'S STORE	SARI-SARI STORE	W														
JM STORE	SARI-SARI STORE	W														
MARIEL'S SARI-SARI STORE	SARI-SARI STORE	W														
BEN JUMAWAN STORE	SARI-SARI STORE	W														
NIDA AQUINO ZAMORAS STORE	SARI-SARI STORE	W		✓							✓				✓	
EDUARDO POMIDA STORE	SARI-SARI STORE	W														
ROSALYN TINGOB STORE	SARI-SARI STORE	W														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
NOEL AQUINO STORE	SARI-SARI STORE	W														
EBALLAN'S STORE	SARI-SARI STORE	W														
NENENG SARI-SARI STORE	SARI-SARI STORE	W		✓							✓				✓	
SHAN AND LOVE-LOVE VARIETY STORE	SARI-SARI STORE	W														
COLE DURONIO SARI-SARI STORE	SARI-SARI STORE	W														
LEA MAE GEMOGUIN STORE	SARI-SARI STORE	Th														
DANNY'S STORE	SARI-SARI STORE	Th														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
THELMA MOLAS STORE	SARI-SARI STORE	Th														
REYNOLD TABASA STORE	SARI-SARI STORE	Th														
NELFA PAHUNAN STORE	SARI-SARI STORE	Th														
SOPHIA AND CATHLEEN STORE	SARI-SARI STORE	Th														
RETA TUMARO STORE	SARI-SARI STORE	Th														
FLORAVILLIA AGAPAY STORE	SARI-SARI STORE	Th	✓								✓				✓	
TALIP STORE	SARI-SARI STORE	Th			✓						✓				✓	

For the Month of: April 2025

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
STEPHEN YEN VARIETY STORE	SARI-SARI STORE	F														
XTOBIAS STORE	SARI-SARI STORE	F														
JONALYN LANGAN STORE	SARI-SARI STORE	F	✓	✓								✓			✓	
MELCA STORE	SARI-SARI STORE	F	✓								✓				✓	
JEANIAS MINI GROCERY STORE	SARI-SARI STORE	F														
AJEN VIRGIL STORE	SARI-SARI STORE	F														
ARNEL RAPOLS STORE	SARI-SARI STORE	F														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ALEMAN'S STORE	SARI-SARI STORE	F														
MARTIN CALONGE STORE	SARI-SARI STORE	F	✓	✓								✓			✓	
MARIALYN PACLI STORE	SARI-SARI STORE	F														
LENY STORE	SARI-SARI STORE	F														
EMELIE TEVES STORE	SARI-SARI STORE	F		✓		✓						✓			✓	
LILIA MAGUILA STORE	SARI-SARI STORE	F														
CARMEN STORE	SARI-SARI STORE	F		✓							✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ELLA'S STORE	SARI-SARI STORE	F														
MARLON ORYOKE STORE	SARI-SARI STORE	F														
AR STORE	SARI-SARI STORE	F														
LUZ STORE	SARI-SARI STORE	F														
3KG STORE	SARI-SARI STORE	F														
CHLOE STORE	SARI-SARI STORE	F														
JAN MARRY STORE	SARI-SARI STORE	F														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ANALYN NALE STORE	SARI-SARI STORE	S		✓							✓				✓	
BENEBEBE STORE	SARI-SARI STORE	S		✓							✓				✓	
JEZELLEE VARIETY STORE	SARI-SARI STORE	S														
GOMEZ STORE	SARI-SARI STORE	S	✓								✓				✓	
JENEFER GALIT STORE	SARI-SARI STORE	S														
AJ CONVENIENCE STORE	SARI-SARI STORE	S														
VILLALON STORE	SARI-SARI STORE	S	✓	✓	✓									✓	✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JUN-JUN STORE	SARI-SARI STORE	S														
GERALDINE PATCHES STORE	SARI-SARI STORE	S				✓					✓				✓	
VILLAMOR STORE	SARI-SARI STORE	S				✓					✓				✓	
CHRISTIAN PAGASIAN STORE	SARI-SARI STORE	S														
JAY-AN PADILLA STORE	SARI-SARI STORE	S				✓						✓			✓	
JERSAM CORITA STORE	SARI-SARI STORE	S														
LEANA STORE	SARI-SARI STORE	S														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CAMILO CENAS STORE	SARI-SARI STORE	S														
GLENN ROSCA	SARI-SARI STORE	S	✓	✓		✓								✓	✓	
JANE STORE	SARI-SARI STORE	S														
ALCANTARA STORE	SARI-SARI STORE	S		✓							✓				✓	
BASTE STORE	SARI-SARI STORE	S			✓						✓				✓	
REVELO STORE	SARI-SARI STORE	S			✓							✓			✓	
CASIÑO STORE	SARI-SARI STORE	M														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
BOGANOTAN STORE	SARI-SARI STORE	M	✓	✓	✓	✓	✓								✓	✓
CARBONA STORE	SARI-SARI STORE	M														
BLUE HOUSE	SARI-SARI STORE	M														
XCARBONA'S STORE	SARI-SARI STORE	M														
ROSALEM'S STORE	SARI-SARI STORE	M														
VIDAL'S STORE	SARI-SARI STORE	M														
CETA'S STORE	SARI-SARI STORE	M														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
XCJ'S STORE	SARI-SARI STORE	T														
XROSALIA'S STORE	SARI-SARI STORE	T														
INDAG STORE	SARI-SARI STORE	T														
ESCOREAL'S STORE	SARI-SARI STORE	T														
SILVANO'S STORE	SARI-SARI STORE	T														
PANIMPA'S STORE	SARI-SARI STORE	T														
NHELLY BALBACUA STORE	SARI-SARI STORE	T														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SEDENIO'S STORE	SARI-SARI STORE	T														
LANGUBON'S STORE	SARI-SARI STORE	T														
DANDAYO'S STORE	SARI-SARI STORE	T														
OGORDO'S STORE	SARI-SARI STORE	T														
MONSOLAN'S STORE	SARI-SARI STORE	T														
LABUSAN'S STORE	SARI-SARI STORE	T														
CALAPIZ'S STORE	SARI-SARI STORE	W														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
GALIT'S STORE	SARI-SARI STORE	T														
VILLACURA'S STORE	SARI-SARI STORE	T														
ARIPAL'S STORE	SARI-SARI STORE	T														
ABRIA'S STORE	SARI-SARI STORE	M														
TOMARONG'S STORE	SARI-SARI STORE	M														
MALON'S STORE	SARI-SARI STORE	Th														
ETAW'S STORE	SARI-SARI STORE	M														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
AVEN'S STORE	SARI-SARI STORE	M														
BILVESTRE'S STORE	SARI-SARI STORE	S														
EKA'S STORE	SARI-SARI STORE	S														
NEBLA'S STORE	SARI-SARI STORE	S														
EMC STORE	SARI-SARI STORE	W														
CABALES STORE	SARI-SARI STORE	T	✓	✓	✓									✓	✓	
ESTHER SARI-SARI STORE	SARI-SARI STORE	W														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
TING-TING STORE	SARI-SARI STORE	W	✓								✓				✓	
TULABING STORE	SARI-SARI STORE	W														
MARISSA STORE	SARI-SARI STORE	W														
MALABAGO STORE	SARI-SARI STORE	W	✓								✓				✓	
PRINCESS STORE	SARI-SARI STORE	W														
PACURE'S STORE	SARI-SARI STORE	W														
LUZ VIDEOKIHAN	SARI-SARI STORE	W														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SAPIHI STORE	SARI-SARI STORE	W	✓	✓		✓							✓		✓	
DIONALDO'S STORE	SARI-SARI STORE	W				✓					✓				✓	
MANUAYAO STORE	SARI-SARI STORE	W														
AMBANG STORE	SARI-SARI STORE	W														
SILVANO'S STORE	SARI-SARI STORE	W														
PAGASIAN'S STORE	SARI-SARI STORE	W														
TABON' STORE	SARI-SARI STORE	W				✓					✓				✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CAROLITA STORE	SARI-SARI STORE	W				✓					✓				✓	
RUNERIA ACAYLAR STORE	SARI-SARI STORE	W														
EMELIA MARATA STORE	SARI-SARI STORE	W														
JR & LUZ STORE	SARI-SARI STORE	W														
ANABEL'S STORE	SARI-SARI STORE	W			✓						✓				✓	
G.B. CONVENIENCE STORE	SARI-SARI STORE	W														
MELING PAÑA STORE	SARI-SARI STORE	W														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
GAIS STORE	SARI-SARI STORE	Th														
JESEL ANDAO	SARI-SARI STORE	Th														
AILEEN STORE	SARI-SARI STORE	Th														
INDAY STORE	SARI-SARI STORE	Th														
LATRAS STORE	SARI-SARI STORE	Th														
ARNULPO TABILIRAN STORE	SARI-SARI STORE	Th														
THELOU AND LOESE	SARI-SARI STORE	Th														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
TACTA'S STORE	SARI-SARI STORE	S														
OYOHYOY'S STORE	SARI-SARI STORE	S														
NEO MANAGEMENT	SARI-SARI STORE	S														
COOP	SARI-SARI STORE	S														
ANACITA'S STORE	SARI-SARI STORE	M														
CITA'S STORE	SARI-SARI STORE	M														
DIONALDO'S STORE	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
RJ AND AJ	SARI-SARI STORE	M														
AMER'S STORE	SARI-SARI STORE	M														
MAMAC STORE	SARI-SARI STORE	M			✓						✓				✓	
SMITH'S STORE	SARI-SARI STORE	M														
TORRES STORE	SARI-SARI STORE	M														
STAR GROCERY	SARI-SARI STORE	M														
WENDEL STORE	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JEWARD STORE	SARI-SARI STORE	M														
VILLACAMPA'S STORE	SARI-SARI STORE	T														
BONGCAN'S STORE	SARI-SARI STORE	T														
BRIGOLE'S STORE	SARI-SARI STORE	T														
PAULA'S MINIMART	SARI-SARI STORE	T														
XAJ VARIETY STORE	SARI-SARI STORE	T														
DANDANO'S STORE	SARI-SARI STORE	T														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
BALANSAG'S STORE	SARI-SARI STORE	T														
GUJELDE'S STORE	SARI-SARI STORE	T														
AGAN'S STORE	SARI-SARI STORE	T														
AMPARADO'S STORE	SARI-SARI STORE	T														
DANGCALAN'S STORE	SARI-SARI STORE	T														
BEBE STORE	SARI-SARI STORE	T														
MAZO'Z STORE	SARI-SARI STORE	T														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products -

Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JINBELL STORE	SARI-SARI STORE	T														
ROXAS STORE	SARI-SARI STORE	T		✓							✓				✓	
ALBIOSS STORE	SARI-SARI STORE	T	✓	✓								✓			✓	
NONOY STORE	SARI-SARI STORE	W														
XNELMA STORE	SARI-SARI STORE	W														
DIOCHAR STORE	SARI-SARI STORE	W			✓						✓				✓	
ANTIPUESTO STORE	SARI-SARI STORE	W	✓		✓							✓			✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
LOLITA SILVANO STORE	SARI-SARI STORE	W	✓		✓							✓			✓	
ESTELLA GORE	SARI-SARI STORE	W	✓								✓				✓	
FLORENTINA ENJAMBRE	SARI-SARI STORE	W														
ELICANAL STORE	SARI-SARI STORE	W		✓		✓						✓			✓	
GEPITULAN STORE	SARI-SARI STORE	W														
TOMARONG STORE	SARI-SARI STORE	W														
GAYOLES STORE	SARI-SARI STORE	Th														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SARANILLA'S STORE	SARI-SARI STORE	Th														
RONA BACARA STORE	SARI-SARI STORE	Th														
GERALD NOBAL STORE	SARI-SARI STORE	Th														
MARIVIC PARILLA	SARI-SARI STORE	Th														
EDGAR BAJO STORE	SARI-SARI STORE	F														
ALTHEA STORE	SARI-SARI STORE	F				✓						✓			✓	
GLENDAL STORE	SARI-SARI STORE	F														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
FERUY STORE	SARI-SARI STORE	F														
CALAGO STORE	SARI-SARI STORE	F														
FE RAFOLS	SARI-SARI STORE	F		✓							✓				✓	
SLP ASSOCIATION	SARI-SARI STORE	F	✓	✓	✓	✓	✓								✓	✓
LITO STORE	SARI-SARI STORE	F														
TEJERO STORE	SARI-SARI STORE	F														
MARENTES SARI-SARI STORE	SARI-SARI STORE	F														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
FERNANDEZ SARI-SARI STORE	SARI-SARI STORE	F														
MERNA SARI-SARI STORE	SARI-SARI STORE	F														
DIXIMO SARI-SARI STORE	SARI-SARI STORE	F														
LAIDON STORE	SARI-SARI STORE	F														
LENDY LARGO	SARI-SARI STORE	F														
ALIA VARIETY STORE	SARI-SARI STORE	S		✓		✓						✓			✓	
MILLION STORE	SARI-SARI STORE	S														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ARIPAL STORE	SARI-SARI STORE	S														
BANIOSA STORE	SARI-SARI STORE	S														
JONA STORE	SARI-SARI STORE	S														
GASO STORE	SARI-SARI STORE	M														
ESCABARTE STORE	SARI-SARI STORE	M														
MJ AND AJ STORE	SARI-SARI STORE	M														
BONDE STORE	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
DAMONSONG STORE	SARI-SARI STORE	T			✓						✓				✓	
AL MINIMART	SARI-SARI STORE	T		✓							✓				✓	
BENLOT STORE	SARI-SARI STORE	T	✓								✓				✓	
DULCE TUANDA STORE	SARI-SARI STORE	T														
ROLLY STORE	SARI-SARI STORE	T														
AMOD STORE	SARI-SARI STORE	W	✓	✓	✓	✓	✓								✓	✓
TABUADA STORE	SARI-SARI STORE	W														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JUMUAD STORE	SARI-SARI STORE	W														
TAYAB STORE	SARI-SARI STORE	W	✓								✓				✓	
PEARLY STORE	SARI-SARI STORE	W														
JETHER LIPAPAC STORE	SARI-SARI STORE	W														
JUMAWAN'S STORE	SARI-SARI STORE	W														
VERGIE STORE	SARI-SARI STORE	W														
SHER-ED EATERY	SARI-SARI STORE	Th														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MARICEL GABATO STORE	SARI-SARI STORE	Th	✓		✓							✓			✓	
DINOCOT DIVANI STORE	SARI-SARI STORE	TWF														
CATUBAY STORE	SARI-SARI STORE	Th														
MYLENE STORE	SARI-SARI STORE	Th														
BOY ESTRELLANTE	SARI-SARI STORE	Th														
TALA GEN. MERCHANDISE	SARI-SARI STORE	Th														
TATA SALAGUSTE STORE	SARI-SARI STORE	Th	✓								✓				✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ANDY AND CAMILLE STORE	SARI-SARI STORE	F														
MANAYTAY STORE	SARI-SARI STORE	F														
PREJOLES STORE	SARI-SARI STORE	F														
LYDIA LAPUAC STORE	SARI-SARI STORE	F	✓			✓							✓		✓	
DAVID AND FRANCIS MINIMART	SARI-SARI STORE	S	✓			✓						✓			✓	
HANNAH DELOS REYES STORE	SARI-SARI STORE	S														
SENIA STORE	SARI-SARI STORE	S	✓	✓		✓								✓	✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MAILYN MACARAYA STORE	SARI-SARI STORE	S														
SOLINOS STORE	SARI-SARI STORE	S														
TONG TONG STORE	SARI-SARI STORE	S	✓		✓	✓							✓		✓	
OBORDO STORE	SARI-SARI STORE	S														
GERALDINE ARIGO STORE	SARI-SARI STORE	S														
EBALLES STORE	SARI-SARI STORE	S														
BUENAFLORE STORE	SARI-SARI STORE	S														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
AL SERDAN	SARI-SARI STORE	S			✓						✓				✓	
REBECCA STORE	SARI-SARI STORE	S														
RENCE MARK STORE	SARI-SARI STORE	S														
XTATA & ELLY STORE	SARI-SARI STORE	S														
FRITZ CYRIL STORE	SARI-SARI STORE	S	✓		✓							✓			✓	
WILMA STORE	SARI-SARI STORE	S														
ROSDelia REQUINA STORE	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
INDAY JARANAY STORE	SARI-SARI STORE	T			✓						✓				✓	
CRIS ALICE STORE	SARI-SARI STORE	T														
ORMOSO STORE	SARI-SARI STORE	T														
VIANEX STORE	SARI-SARI STORE	T		✓							✓				✓	
JULIET STORE	SARI-SARI STORE	W														
FACOMA SND	SARI-SARI STORE	W	✓								✓				✓	
RAQUEL STORE	SARI-SARI STORE	W														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ALBERT BIADNES STORE	SARI-SARI STORE															
EXCEL STORE	SARI-SARI STORE	W														
YL STORE	SARI-SARI STORE	W														
JOYEEN SARI-SARI STORE	SARI-SARI STORE	W														
PONCE STORE	SARI-SARI STORE	W														
YAN YAR	SARI-SARI STORE	W														
LINDA STORE	SARI-SARI STORE	W														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
RL STORE	SARI-SARI STORE	W														
TATA BARORO STORE	SARI-SARI STORE	Th														
ROSIEBEL BANATANTO STORE	SARI-SARI STORE	Th														
MAÑOSA STORE	SARI-SARI STORE	Th	✓	✓		✓								✓	✓	
KOYKOY STORE	SARI-SARI STORE	Th														
IMBANG STORE	SARI-SARI STORE	Th														
J STORE	SARI-SARI STORE	F														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ASENTISTA STORE	SARI-SARI STORE	F		✓	✓							✓			✓	
FLOR BASIA	SARI-SARI STORE	F			✓						✓				✓	
ARJHON STORE	SARI-SARI STORE	Th														
ARLENE STORE	SARI-SARI STORE	Th	✓			✓							✓		✓	
JHON & KIM	SARI-SARI STORE	F				✓					✓				✓	
ANITA STORE	SARI-SARI STORE	F														
SUSAN STORE	SARI-SARI STORE	S														

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Active Outlets Monitoring Report - ALL

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CROSSING STORE	SARI-SARI STORE	S														
GLADY'S STORE	SARI-SARI STORE	S														
ELENA REMOLONA STORE	SARI-SARI STORE	S		✓							✓				✓	
RMD STORE	SARI-SARI STORE	S														
GINA STORE	SARI-SARI STORE	S														
BATCHOYAN SA DISUD	SARI-SARI STORE	M														
DACULA STORE	SARI-SARI STORE	M				✓					✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

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Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ALUMBRE STORE	SARI-SARI STORE	T		✓		✓						✓			✓	
AIME PAMERON STORE	SARI-SARI STORE	T		✓							✓				✓	
GORE STORE	SARI-SARI STORE	T	✓			✓						✓			✓	
JAS MACAPAZ	SARI-SARI STORE	T														
ARGENIA STORE	SARI-SARI STORE	T														
REN REN GABOTERO	SARI-SARI STORE	T														
CAÑETE STORE	SARI-SARI STORE	T		✓		✓						✓			✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
INDAY'S STORE	SARI-SARI STORE	T														
BAROTE STORE	SARI-SARI STORE	T		✓							✓				✓	
TANELON STORE	SARI-SARI STORE	W	✓		✓							✓			✓	
DAGANASOL STORE	SARI-SARI STORE	W														
ARNEL STORE	SARI-SARI STORE	W				✓					✓				✓	
SIAREZ SARI-SARI STORE	SARI-SARI STORE	W														
ICAD STORE	SARI-SARI STORE	W														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

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Route: ALL - BEER Products - Route Type: ALL

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
GLORIA BUHIAN STORE	SARI-SARI STORE	W														
MARCY ALEMAN STORE	SARI-SARI STORE	W														
VICTORIA JAMORA STORE	SARI-SARI STORE	W														
DACAL STORE	SARI-SARI STORE	W														
XBENDEJO STORE	SARI-SARI STORE	Th														
JUMAWAN STORE	SARI-SARI STORE	Th				✓					✓				✓	
PANYAX DART LANE	SARI-SARI STORE	F														

Route Type: ALL

For the Month of: April 2025

[illegible]

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SHAUN STORE	SARI-SARI STORE	F				✓					✓				✓	
PEDRO BELEGOLO STORE	SARI-SARI STORE	S														
BOBONG STORE	SARI-SARI STORE	S														
HELEN GOMEZ	SARI-SARI STORE	S	✓		✓	✓							✓		✓	
DUMAJEL STORE	SARI-SARI STORE	S														
ALBONA STORE	SARI-SARI STORE	S														
ROSE STORE	SARI-SARI STORE	S														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
BENLOT STORE	SARI-SARI STORE	S	✓	✓	✓	✓	✓								✓	✓
DEDING STORE	SARI-SARI STORE	S														
DODONG RAMOGA	SARI-SARI STORE	S			✓						✓				✓	
MONA BACANG STORE	SARI-SARI STORE	M														
ANGELYN AGUSTIN STORE	SARI-SARI STORE	M														
MANGAN STORE	SARI-SARI STORE	M														
LAGARE STORE	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
BELINDA GUGO	SARI-SARI STORE	T				✓					✓				✓	
ELOGSONG STORE	SARI-SARI STORE	T														
HASAN STORE	SARI-SARI STORE	T														
RICKY JAY STORE	SARI-SARI STORE	T														
FABILLARAN STORE	SARI-SARI STORE	T														
V JOE STORE	SARI-SARI STORE	T														
MARILOU PEÑERO STORE	SARI-SARI STORE	Th														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
LANGOTAN STORE	SARI-SARI STORE	S														
DUMIAY STORE	SARI-SARI STORE	S														
AROHA STORE	SARI-SARI STORE	S														
SAFAMCO	SARI-SARI STORE	S														
ORTIGA STORE	SARI-SARI STORE	M														
GENA STORE	SARI-SARI STORE	T														
CICELIA STORE	SARI-SARI STORE	T														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JOSEFINA STORE	SARI-SARI STORE	T														
BERNING STORE	SARI-SARI STORE	T	✓								✓				✓	
THREE KS	SARI-SARI STORE	T														
RC STORE	SARI-SARI STORE	T		✓							✓				✓	
GUMACTANG STORE	SARI-SARI STORE	T	✓								✓				✓	
MARIO STORE	SARI-SARI STORE	T														
ROJAS STORE	SARI-SARI STORE	Th														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CAMANSI STORE	SARI-SARI STORE	Th	✓	✓		✓							✓		✓	
HONGHONG STORE	SARI-SARI STORE	Th														
ISABELLE LAÑOJAN STORE	SARI-SARI STORE	Th														
GIBANG-GIBANG STORE	SARI-SARI STORE	Th	✓			✓						✓			✓	
ABAYON STORE	SARI-SARI STORE	F														
MAILYN ESTRADA STORE	SARI-SARI STORE	F	✓			✓						✓			✓	
DIVINA ANTIBUINA STORE	SARI-SARI STORE	F														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CABRISTANTE CARENDERIA	SARI-SARI STORE	F			✓						✓				✓	
EL-EL STORE	SARI-SARI STORE	S	✓			✓						✓			✓	
ROCKY STORE	SARI-SARI STORE	S														
YASSI STORE	SARI-SARI STORE	M	✓								✓				✓	
CHALIN STORE	SARI-SARI STORE	M														
KLONGKLONG STORE	SARI-SARI STORE	M														
COOP SALUG	SARI-SARI STORE	M														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ROCIO STORE	SARI-SARI STORE	M														
CLARK BUHIAN STORE	SARI-SARI STORE	M				✓					✓				✓	
AILYN STORE	SARI-SARI STORE	T														
ALBINA HABAGAT STORE	SARI-SARI STORE	T	✓	✓	✓								✓		✓	
TUMIMPA STORE	SARI-SARI STORE	T														
TABAÑERA STORE	SARI-SARI STORE	T														
TEJADA STORE	SARI-SARI STORE	T	✓								✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
YSIK STORE	SARI-SARI STORE	T	✓			✓						✓			✓	
MARITES STORE	SARI-SARI STORE	T														
LEGARTO STORE	SARI-SARI STORE	T														
KIM STORE	SARI-SARI STORE	T														
LENDY STORE	SARI-SARI STORE	W														
GRETCHEN STORE	SARI-SARI STORE	W														
HANAPI STORE	SARI-SARI STORE	Th														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SUCIMA STORE	SARI-SARI STORE	Th	✓		✓							✓			✓	
JINA GUINDAL STORE	SARI-SARI STORE	S			✓						✓				✓	
BERNADERO STORE	SARI-SARI STORE	S														
LORNA STORE	SARI-SARI STORE	S														
NYAH'S STORE	SARI-SARI STORE	S			✓	✓							✓		✓	
CARUMBO STORE	SARI-SARI STORE	S														
YURONG STORE	SARI-SARI STORE	S		✓							✓				✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CHRISTY STORE	SARI-SARI STORE	M		✓							✓				✓	
PINERO STORE	SARI-SARI STORE	T		✓	✓	✓							✓		✓	
MARISA CARCOS STORE	SARI-SARI STORE	T	✓								✓				✓	
SALLY PADILLA	SARI-SARI STORE	T				✓					✓				✓	
JORLITA ALINDINE	SARI-SARI STORE	T														
CHARINA STORE	SARI-SARI STORE	Th														
ALAT STORE	SARI-SARI STORE	Th														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
BANUGON STORE	SARI-SARI STORE	Th														
FINISH LINE STORE	SARI-SARI STORE	S														
R.L. STORE	SARI-SARI STORE	S														
ANSAGON STORE	SARI-SARI STORE	S														
BAGUIOSO STORE	SARI-SARI STORE	S			✓	✓							✓		✓	
VILLARMINO STORE	SARI-SARI STORE	S		✓		✓						✓			✓	
VINN'S STORE	SARI-SARI STORE	M														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
DECALER STORE	SARI-SARI STORE	M														
MAZID STORE	SARI-SARI STORE	M														
LEDINA STORE	SARI-SARI STORE	M														
GUADA STORE	SARI-SARI STORE	M														
XPIÑERO STORE	SARI-SARI STORE	T														
MELINDA	SARI-SARI STORE	T	✓								✓				✓	
RHIAN STORE	SARI-SARI STORE	W														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
GENEVIVE STORE	SARI-SARI STORE	W														
IRENE STORE	SARI-SARI STORE	W														
CASTY	SARI-SARI STORE	W														
ARIEL STORE	SARI-SARI STORE	W	✓	✓								✓			✓	
ALBOFERA STORE	SARI-SARI STORE	W		✓		✓							✓		✓	
MANGAN STORE	SARI-SARI STORE	W														
ORDONIA STORE	SARI-SARI STORE	Th	✓								✓				✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products

Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
GIBANG-GIBANG SHELLA	SARI-SARI STORE	Th	✓	✓		✓							✓		✓	
AZERO STORE	SARI-SARI STORE	F														
BELIA	SARI-SARI STORE	F														
SAGBID	SARI-SARI STORE	F														
LANTACA	SARI-SARI STORE	F														
MONTOYA STORE	SARI-SARI STORE	F														
AZELYN STORE	SARI-SARI STORE	S														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
HOYOHOY STORE	SARI-SARI STORE	S														
ROSITA DAGONDONG	SARI-SARI STORE	S														
AJS STORE	SARI-SARI STORE	M														
MARJIE STORE	SARI-SARI STORE	T														
HALIN STORE	SARI-SARI STORE	T	✓	✓	✓	✓	✓								✓	✓
EBAYA JASSIN STORE	SARI-SARI STORE	T														
CHRISTINE STORE	SARI-SARI STORE	T				✓					✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
HI-DEN STORE	SARI-SARI STORE	T														
SULU STORE	SARI-SARI STORE	T	✓								✓				✓	
NOR-B STORE	SARI-SARI STORE	W	✓		✓	✓							✓		✓	
RJ STORE	SARI-SARI STORE	W														
GAPA STORE	SARI-SARI STORE	W	✓								✓				✓	
ROSE STORE	SARI-SARI STORE	W														
RHENAN FALCONETE	SARI-SARI STORE	W														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ANTING STORE	SARI-SARI STORE	Th														
3 RGS	SARI-SARI STORE	Th														
LAINA STORE	SARI-SARI STORE	Th														
AVANA STORE	SARI-SARI STORE	Th														
JASSI STORE	SARI-SARI STORE	Th														
ABIA STORE	SARI-SARI STORE	Th														
CADUNGOG STORE	SARI-SARI STORE	F														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
AWRING CAITON	SARI-SARI STORE	F	✓			✓						✓			✓	
SANCOM DODONG	SARI-SARI STORE	F														
BIBOY	SARI-SARI STORE	F														
DAGONGONG	SARI-SARI STORE	F														
ABRIOL STORE	SARI-SARI STORE	F		✓		✓						✓			✓	
PONCE STORE	SARI-SARI STORE	S														
OCSALES	SARI-SARI STORE	S		✓		✓								✓	✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
REALIZA EATERY	SARI-SARI STORE	M														
ARMANDO STORE	SARI-SARI STORE	T				✓					✓				✓	
PACULANANG STORE	SARI-SARI STORE	T	✓								✓				✓	
AKBAYAN	SARI-SARI STORE	T		✓							✓				✓	
MODIDO	SARI-SARI STORE	T	✓								✓				✓	
3CI STORE	SARI-SARI STORE	W														
LEOVY	SARI-SARI STORE	W	✓		✓							✓			✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
BERNIE ANDIS	SARI-SARI STORE	Th	✓								✓				✓	
TONYA STORE	SARI-SARI STORE	Th														
JOSEPH STORE	SARI-SARI STORE	Th														
NARSON STORE	SARI-SARI STORE	Th														
RUFA JEVelyn	SARI-SARI STORE	Th														
NENE CANTALIAO	SARI-SARI STORE	Th														
ATUBAY	SARI-SARI STORE	Th														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MAGTAGAD STORE	SARI-SARI STORE	Th														
LAMBUSAW STORE	SARI-SARI STORE	F														
VELASCO STORE	SARI-SARI STORE	S														
SANGCO STORE	SARI-SARI STORE	F														
AMAY STORE	SARI-SARI STORE	F		✓		✓								✓	✓	
ABASIG	SARI-SARI STORE	F		✓	✓	✓							✓		✓	
KEN VARIETY STORE	SARI-SARI STORE	F	✓		✓	✓							✓		✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
AVILA STORE	SARI-SARI STORE	T														
ROSE STORE	SARI-SARI STORE	W														
ANDUS STORE	SARI-SARI STORE	W														
ALBERTO STORE	SARI-SARI STORE	W														
NORA STORE	SARI-SARI STORE	W														
ERLINDA ODARBE	SARI-SARI STORE	W														
ROSITA CERVAS	SARI-SARI STORE	W														

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Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ARLYN AMIT	SARI-SARI STORE	W														
BOGANOTAN STORE BACONG	SARI-SARI STORE	W	✓		✓							✓			✓	
DEGULO STORE	SARI-SARI STORE	Th		✓		✓						✓			✓	
DALAWON STORE	SARI-SARI STORE	Th				✓					✓				✓	
MAGALLANES STORE	SARI-SARI STORE	Th														
SIBATNA STORE	SARI-SARI STORE	Th														
JETJET STORE	SARI-SARI STORE	Th														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ELMA LUAB	SARI-SARI STORE	Th														
EVELYN AQUINO	SARI-SARI STORE	Th														
LV STORE	SARI-SARI STORE	F														
SIMBLANTE STORE	SARI-SARI STORE	F	✓			✓						✓			✓	
BOBOY STORE	SARI-SARI STORE	F	✓	✓		✓								✓	✓	
FREDO ARASDE	SARI-SARI STORE	F														
BITONGA STORE	SARI-SARI STORE	S	✓	✓	✓	✓	✓								✓	✓

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
HEZELYN STORE	SARI-SARI STORE	S				✓					✓				✓	
RUALES STORE	SARI-SARI STORE	S														
CATH AND SHE VARIETY STORE	SARI-SARI STORE	W		✓		✓								✓	✓	
JANE GERENTE	SARI-SARI STORE	W														
MARY GRACE MANDATO	SARI-SARI STORE	Th		✓							✓				✓	
WALTER ALBOS	SARI-SARI STORE	F														
GABI-BRENZ STORE	SARI-SARI STORE	F														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JENIAS DAGONDONG	SARI-SARI STORE	F	✓	✓								✓			✓	
LOCIMA MEÑOSA	SARI-SARI STORE	F														
ROSENA JUNMAR	SARI-SARI STORE	F														
JOHN PAUL STORE	SARI-SARI STORE	F														
MARICEL BINONI	SARI-SARI STORE	F														
BULGADO STORE	SARI-SARI STORE	S		✓							✓				✓	
ZIGA STORE	SARI-SARI STORE	S		✓							✓				✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
AVEB'S MINIMART	SARI-SARI STORE	S	✓								✓				✓	
OXALES STORE	SARI-SARI STORE	S														
GOMEZ STORE TALINGA	SARI-SARI STORE	S														
MALIK STORE	SARI-SARI STORE	S														
DADING STORE	SARI-SARI STORE	M			✓						✓				✓	
MANDATE STORE	SARI-SARI STORE	T	✓								✓				✓	
DADAY STORE	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MACABAGO STORE	SARI-SARI STORE	T														
ARIAN DANIEL STORE	SARI-SARI STORE	T														
LANIE HAMOY STORE	SARI-SARI STORE	T				✓					✓				✓	
CATUBAY'S STORE	SARI-SARI STORE	W														
SANCHEZ STORE	SARI-SARI STORE	W			✓						✓				✓	
PEÑAREDONDO STORE	SARI-SARI STORE	W														
BAYAWA STORE	SARI-SARI STORE	W														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SALUG COCKPIT	SARI-SARI STORE	W		✓		✓						✓			✓	
DECON CATAIC	SARI-SARI STORE	Th														
SONGCO STORE	SARI-SARI STORE	Th														
BREDO LJ	SARI-SARI STORE	Th														
MANOS STORE	SARI-SARI STORE	Th														
AGON STORE	SARI-SARI STORE	Th														
ANGCO STORE	SARI-SARI STORE	Th														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
TOLEDO STORE	SARI-SARI STORE	Th														
SALLY SABOLANE STORE	SARI-SARI STORE	Th														
SHERYHAN STORE	SARI-SARI STORE	Th	✓								✓				✓	
REUTICQUIO STORE	SARI-SARI STORE	Th				✓					✓				✓	
MAGLANGIT STORE	SARI-SARI STORE	Th	✓	✓		✓							✓		✓	
SACARIE STORE	SARI-SARI STORE	Th														
CABILLO CHRISTINE STORE	SARI-SARI STORE	M														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SERQUIÑA STORE	SARI-SARI STORE	T														
MEJORADA STORE	SARI-SARI STORE	T	✓									✓			✓	
CHERELYN PATRIA	SARI-SARI STORE	T		✓							✓				✓	
GUHUDA STORE	SARI-SARI STORE	T														
ODIZA STORE	SARI-SARI STORE	T														
SHE ANN STORE	SARI-SARI STORE	T														
FEROLINO STORE BALOK	SARI-SARI STORE	T														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
TAC-AN STORE	SARI-SARI STORE	T				✓					✓				✓	
ARNEL VELIADARTS STORE	SARI-SARI STORE	T														
GENRESA BALLOS STORE	SARI-SARI STORE	T														
TATA DEPOSA	SARI-SARI STORE	T														
MOLAS STORE	SARI-SARI STORE	T	✓	✓	✓	✓	✓								✓	✓
JHA KTV BAR	SARI-SARI STORE	Th														
GUMABAO STORE	SARI-SARI STORE	Th														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
LIBO-ON STORE	SARI-SARI STORE	Th	✓								✓				✓	
MARATA COASTAL STORE	SARI-SARI STORE	Th			✓	✓						✓			✓	
NICANOR VIRGILIA	SARI-SARI STORE	Th														
LUMAWAS STORE	SARI-SARI STORE	Th														
7 SIBS	SARI-SARI STORE	F	✓								✓				✓	
WILMA PALARAN	SARI-SARI STORE	F														
DELOS REYES STORE	SARI-SARI STORE	F														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
OSMENDA GANAGANAG	SARI-SARI STORE	F		✓							✓				✓	
SORIA MURIA STORE	SARI-SARI STORE	F				✓					✓				✓	
ELIZABETH FABILLAR STORE	SARI-SARI STORE	S		✓		✓						✓			✓	
RAMIL STORE	SARI-SARI STORE	F														
BORNITA STORE	SARI-SARI STORE	F														
FERNANDEZ STORE	SARI-SARI STORE	F														
LUSMENDA MAINIT STORE	SARI-SARI STORE	F	✓	✓		✓							✓		✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
RAYA STORE	SARI-SARI STORE	F														
RONEL DAGAYLOAN STORE	SARI-SARI STORE	F														
NIKA PLASOS STORE	SARI-SARI STORE	S														
RHAYMER STORE	SARI-SARI STORE	M														
SAMBOK STORE	SARI-SARI STORE	M														
CECELIA PARDILLO STORE	SARI-SARI STORE	T			✓						✓				✓	
EVANGELINE TENDO	SARI-SARI STORE	T														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JULIVERT VILLALUNA	SARI-SARI STORE	W	✓								✓				✓	
DEDOSA CRISTINA STORE	SARI-SARI STORE	W														
CARPO STORE	SARI-SARI STORE	W				✓					✓				✓	
LINA ANDAAS STORE	SARI-SARI STORE	W														
TERESA BEDCADO STORE	SARI-SARI STORE	Th														
MARIALYN ICASAMA STORE	SARI-SARI STORE	Th														
TOMARONG GRETA STORE	SARI-SARI STORE	Th														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JUSTIN BERMUDEZ STORE	SARI-SARI STORE	Th														
SHELLA MAE EBANA STORE	SARI-SARI STORE	Th														
FLORINA MENOSA STORE	SARI-SARI STORE	F														
TEODES STORE	SARI-SARI STORE	F														
JAZZEIRA STORE	SARI-SARI STORE	T														
ESPINOSA STORE	SARI-SARI STORE	W	✓								✓				✓	
CAINDOG STORE	SARI-SARI STORE	W	✓								✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
POLOSCA STORE	SARI-SARI STORE	W	✓								✓				✓	
FROSE STORE	SARI-SARI STORE	W	✓								✓				✓	
RENA STORE	SARI-SARI STORE	W	✓								✓				✓	
FLORIDA PAUSAL	SARI-SARI STORE	W	✓								✓				✓	
JAPETT STORE	SARI-SARI STORE	W	✓								✓				✓	
CAANG CAANG	SARI-SARI STORE	Th	✓			✓						✓			✓	
PEKURE ASMEN	SARI-SARI STORE	Th	✓								✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
GONY BUTALID	SARI-SARI STORE	Th														
MONTAÑO	SARI-SARI STORE	Th	✓								✓				✓	
KULOT A;FREDO	SARI-SARI STORE	Th	✓								✓				✓	
CELINE DAGOHOY	SARI-SARI STORE	Th	✓								✓				✓	
ONGCOY ESTER	SARI-SARI STORE	Th	✓								✓				✓	
DOPIS ELLEN	SARI-SARI STORE	Th	✓								✓				✓	
ROSE AWID	SARI-SARI STORE	Th	✓								✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
RUTH LAYA	SARI-SARI STORE	F	✓								✓				✓	
DELIA GULIMAN	SARI-SARI STORE	F	✓								✓				✓	
BACUSO REYMOND	SARI-SARI STORE	F	✓	✓	✓								✓		✓	
ALEXANDER SARANG	SARI-SARI STORE	F	✓								✓				✓	
JENEVEL MACION	SARI-SARI STORE	S	✓									✓			✓	
DEMETRIO STORE	SARI-SARI STORE	S	✓	✓								✓			✓	
TOTAO STORE	SARI-SARI STORE	S	✓			✓						✓			✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
YANO'S CHRISTINE	SARI-SARI STORE	S	✓		✓	✓							✓		✓	
JUANA TACO	SARI-SARI STORE	W		✓							✓				✓	
PEPOSA STORE	SARI-SARI STORE	W		✓							✓				✓	
CUANON STORE	SARI-SARI STORE	W		✓							✓				✓	
INGCO STORE	SARI-SARI STORE	W		✓							✓				✓	
RESTOTA LAPINIG STORE	SARI-SARI STORE	Th		✓							✓				✓	
JANE CABALIDA STORE	SARI-SARI STORE	Th		✓		✓						✓			✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
DAVE DELOS STORE	SARI-SARI STORE	Th		✓							✓				✓	
GYB STORE	SARI-SARI STORE	Th		✓							✓				✓	
REJAN LECHON MANOK	SARI-SARI STORE	S		✓		✓							✓		✓	
GING'S EATERY	SARI-SARI STORE	M			✓	✓						✓			✓	
LWS STORE	SARI-SARI STORE	T			✓	✓							✓		✓	
ARC MOTORSHOP	SARI-SARI STORE	W			✓						✓				✓	
CUEVAS JELYN STORE	SARI-SARI STORE	W			✓						✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products -

Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
VINZ MINIMART	SARI-SARI STORE	T				✓						✓			✓	
LILIAS EATERY	SARI-SARI STORE	T				✓					✓				✓	
CATUBAY STORE	SARI-SARI STORE	T				✓					✓				✓	
LIBETH STORE	SARI-SARI STORE	T														
DELGADO STORE	SARI-SARI STORE	T				✓						✓			✓	
ERLINDA BAJALAN	SARI-SARI STORE	T				✓					✓				✓	
TERESA DEL ROSARIO	SARI-SARI STORE	T				✓					✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
NOVIE BOLIVAR	SARI-SARI STORE	W				✓					✓				✓	
CAMALES STORE	SARI-SARI STORE	W				✓					✓				✓	
MORGIA JESSICA	SARI-SARI STORE	W				✓					✓				✓	
APDUA STORE	SARI-SARI STORE	Th				✓					✓				✓	
HASMIN PACURE	SARI-SARI STORE	Th				✓					✓				✓	
ESTOY	SARI-SARI STORE	Th				✓					✓				✓	
DAGOT REJELYN	SARI-SARI STORE	Th				✓					✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

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For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CAINDOG STORE	SARI-SARI STORE	Th														
REME MANDIH	SARI-SARI STORE	Th				✓					✓				✓	
ACONG STORE	SARI-SARI STORE	Th				✓					✓				✓	
EVELYN CAROLLO	SARI-SARI STORE	Th				✓					✓				✓	
BOGIA STORE	SARI-SARI STORE	Th				✓					✓				✓	
BAYA STORE	SARI-SARI STORE	F				✓					✓				✓	
MELLA STORE	SARI-SARI STORE	F				✓						✓			✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JOSALYNDA GUANSING	SARI-SARI STORE	F				✓					✓				✓	
MOSQUEDA STORE	SARI-SARI STORE	F				✓					✓				✓	
DEVINA STORE	SARI-SARI STORE	F				✓					✓				✓	
GARINGO	SARI-SARI STORE	F				✓					✓				✓	
DAMPAYLA STORE	SARI-SARI STORE	F				✓					✓				✓	
SABANAL STORE	SARI-SARI STORE	F				✓					✓				✓	
GOMERA STORE	SARI-SARI STORE	F				✓					✓				✓	

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ACOJEDO STORE	SARI-SARI STORE	F				✓					✓				✓	
PANDALANGAN STORE	SARI-SARI STORE	F				✓					✓				✓	
CRISTOBAL STORE	SARI-SARI STORE	F				✓					✓				✓	
JAMILI ADIMAR	SARI-SARI STORE	F				✓					✓				✓	
REPONDO STORE	SARI-SARI STORE	S				✓					✓				✓	
SABILLO STORE	SARI-SARI STORE	S				✓					✓				✓	
JUNREY EBOZ	SARI-SARI STORE	S				✓					✓				✓	

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JEANVEL STORE	SARI-SARI STORE	S				✓					✓				✓	
WILLIAM'S COMMERCIAL	SARI-SARI STORE	T				✓					✓				✓	
ALBERT	SARI-SARI STORE	W				✓						✓			✓	
SCHOOL CANTEEN COL/UNIV																
PHILIPPINE ADVENT COLLEGE CANTEEN	SCHOOL CANTEEN COL/UNIV	M														
SAINT JOSEPH COLLEGE	SCHOOL CANTEEN COL/UNIV	M														

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Active Outlets Monitoring Report - ALL

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ZAMSULA COLLEGE SCHOOL	SCHOOL CANTEEN COL/UNIV	M		✓							✓				✓	
SCHOOL CANTEEN ELEM/HS																
SNHS CANTEEN	SCHOOL CANTEEN ELEM/HS	F														
BNHS	SCHOOL CANTEEN ELEM/HS	F														
SALUG NATIONAL HIGH SCHOOL	SCHOOL CANTEEN ELEM/HS	S				✓					✓				✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
WHOLESALE																
OSANNAH STORE	WHOLESALE	M			✓	✓						✓			✓	
BACUNGAN BASIC SUPPLIES	WHOLESALE	M														
PATRICIO STORE	WHOLESALE	M	✓	✓	✓	✓	✓								✓	✓
ARA'S VARIETY STORE	WHOLESALE	M	✓	✓	✓	✓	✓								✓	✓
BEB MIRACLE STORE	WHOLESALE	M		✓	✓	✓								✓	✓	
SHIRMAY ANN STORE	WHOLESALE	M	✓	✓	✓	✓	✓								✓	✓

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
YAKEN STORE	WHOLESALE ER	W	✓	✓	✓	✓		✓							✓	✓
WCDC STORE	WHOLESALE ER	M		✓	✓	✓								✓	✓	
TAGULOB VARIETY STORE	WHOLESALE ER	M				✓							✓		✓	
C.TAMPUS GENERAL MERCHANDISE	WHOLESALE ER	M	✓	✓	✓	✓	✓								✓	✓
BALAMBAN STORE	WHOLESALE ER	M		✓	✓	✓							✓		✓	
JODIS VARIETY STORE	WHOLESALE ER	M														
PLAZA STORE	WHOLESALE ER	M	✓	✓	✓	✓	✓								✓	✓

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JMCC MINI MART	WHOLESALER	W		✓	✓	✓								✓	✓	
DODS MIRACLE	WHOLESALER	W		✓	✓	✓								✓	✓	
JN & SON STORE	WHOLESALER	Th		✓		✓							✓		✓	
DANYEN	WHOLESALER	M	✓	✓		✓								✓	✓	
BACUNGAN BASIC SUPPLIES	WHOLESALER	W		✓	✓	✓								✓	✓	
BILLY CATIG STORE	WHOLESALER		✓	✓	✓	✓	✓								✓	✓
IRENE CATIG STORE	WHOLESALER	S	✓	✓		✓								✓	✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
XJMCE	WHOLESALE	T				✓					✓				✓	
JODI'S VARIETY STORE	WHOLESALE	F			✓	✓						✓			✓	
TATA AND ELLY GENERAL MERCHANDISE	WHOLESALE	F				✓						✓			✓	

ACTIVE OUTLET SUMMARY:

Group	With Purchase	Without Purchase	Total Outlets	% Served	W1	W2	W3	W4	Active Outlet	% Active
Wholesaler	22	2	24	2.00%	10	17	16	22	8	2.00%

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION
SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: April 2025

Retailer	481	784	1,265	37.00%	240	177	134	265	38	8.00%
N/A	0	0	0	0.00%	0	0	0	0	0	0.00%
Total:	503	786	1,289	39.00%	250	194	150	287	46	9.00%

Per Route Type Summary:

Route Type	Group Name	With Purchase	Without Purchase	Total Outlets	% Served	W1	W2	W3	W4	Active Outlet	% Active
MIXED		1,509	2,358	3,867	39.00%	750	582	450	861	138	9.00%
AUXIALIARY		0	0	0	0.00%	0	0	0	0	0	0.00%
BDU		0	0	0	0.00%	0	0	0	0	0	0.00%
PURE RETAIL		0	0	0	0.00%	0	0	0	0	0	0.00%
	Total:	1,509	2,358	3,867	39.00%	750	582	450	861	138	9.00%

Route Type: ALL

FREQUENCY OF PURCHASE SUMMARY:

Group	With Purchase	Without Purchase	Total Outlets	% Served	Frequency of Purchase							
					1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xMup
WHOLESALER	22	2	24	2.00%	7	1	0	0	1	3	3	7
RETAILER	481	784	1,265	37.00%	35	3	0	0	261	93	50	39
	503	786	1,289	39.00%	42	4	0	0	262	96	53	46

ITINERARY VS WITH PURCHASE SUMMARY:

GUILLERMO BEVEVERAGE DISTRIBUTION
SERVICES

Route: ALL - BEER Products -

For the Month of: April 2025

Sat	0	0	0.00%	0	0.00%	0	0.00%	0	0.00%
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