

DEALER INFORMATION SYSTEM  
GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for: Route 03,  
NAB Products

GINA  
GRACE  
LOPEZ

Route Type: MIXED

Covering for the period from January 01, 2025 to January 31, 2025

SKU	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI 10 CAN	11	-	-	-	-	2.06	-
CALI 330 PL	19	-	-	-	-	3.56	-
CALI CAN	21	-	-	-	-	3.93	-
CALI ICE 330	9	-	-	-	-	1.69	-
CALI ICE CAN	14	-	-	-	-	2.62	-
CALI	74	-	-	-	-	13.86	-
HTAPPLE250 ACL	460	-	-	-	-	86.14	-
MAGNOLIA - H	460	-	-	-	-	86.14	-
NON-ALCOHOLIC BEVERAGES	534	-	-	-	-	100.00	-
	534	-	-	-	-	100.00	-
BY PACKAGE	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
	534	-	-	-	-	100.00	-
	534	-	-	-	-	100.00	-
BY BRAND	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI	74	-	-	-	-	13.86	-
MAGNOLIA - H	460	-	-	-	-	86.14	-
	534	-	-	-	-	100.00	-

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Dealer Representative  
(Signature Over Printed Name)

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Supervisor  
(Signature Over Printed Name)