

DEALER INFORMATION SYSTEM
GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for: Route All,
NAB Products
Covering for the period from April 01, 2025 to April 30, 2025

Route Type: ALL

SKU	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI 10 CAN	14	-	-	-	-	0.86	-
CALI 330 PL	33	-	-	-	-	2.03	-
CALI CAN	48	-	-	-	-	2.95	-
CALI ICE 330	5	-	-	-	-	0.31	-
CALI ICE CAN	50	-	-	-	-	3.07	-
CALI	150	-	-	-	-	9.21	-
HTAPPLE250 ACL	1,479	-	-	-	-	90.79	-
MAGNOLIA - H	1,479	-	-	-	-	90.79	-
NON-ALCOHOLIC BEVERAGES	1,629	-	-	-	-	100.00	-
	1,629	-	-	-	-	100.00	-
BY PACKAGE	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
	1,629	-	-	-	-	100.00	-
	1,629	-	-	-	-	100.00	-
BY BRAND	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI	150	-	-	-	-	9.21	-
MAGNOLIA - H	1,479	-	-	-	-	90.79	-
	1,629	-	-	-	-	100.00	-

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Dealer Representative
(Signature Over Printed Name)

Supervisor
(Signature Over Printed Name)