

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
AMUSEMENT/RECREATION																
LILOY COCKPIT 2	AMUSEMENT/RECREATION	M	✓	✓								✓			✓	
LILOY COCKPIT 1	AMUSEMENT/RECREATION	F	✓	✓								✓			✓	
SALUG COCKPIT	AMUSEMENT/RECREATION	W	✓			✓						✓			✓	
BAKERY/BAKESHOP																
4J'S BAKESHOP	BAKERY/BAKESHOP	M														

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SANY FE BAKERY	BAKERY/BAKESHOP	M														
FERS BAKESHOP	BAKERY/BAKESHOP	M														
EMMA BAKESHOP	BAKERY/BAKESHOP	M														
VILLARITO BAKESHOP	BAKERY/BAKESHOP	T														
RONA BAKESHOP	BAKERY/BAKESHOP	W														
JALANI BAKESHOP	BAKERY/BAKESHOP	S														
DAVE BAKERY	BAKERY/BAKESHOP	S														

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JM'S BAKESHOP	BAKERY/BAKESHOP	Th	✓								✓				✓	
BAR/PUB/LOUNGE																
RONEL STORE	BAR/PUB/LOUNGE	M		✓							✓				✓	
SOUNDCHECK	BAR/PUB/LOUNGE	S	✓	✓	✓	✓	✓								✓	✓
RAP LIGHTS	BAR/PUB/LOUNGE	F														
VFRONT	BAR/PUB/LOUNGE	F														
JM CAFE	BAR/PUB/LOUNGE	W														

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OFW BAR	BAR/PUB/LOUNGE	F	✓	✓		✓							✓		✓	
BEER HOUSE																
COF BAR	BEER HOUSE	M	✓	✓	✓	✓	✓								✓	✓
RESAN CATERING SERVICES	BEER HOUSE	W														
CARINDERIA																
MY CHOICE	CARINDERIA	Th	✓								✓				✓	
MAE MAE EATERY	CARINDERIA	M	✓		✓							✓			✓	
BOSSING'S BULALOAN	CARINDERIA	M														

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SUMALINOG EATERY	CARINDERI A	M	✓									✓			✓	
JASS CARINDERIA	CARINDERI A	M														
ASPIRAS EATERY	CARINDERI A	M	✓		✓	✓								✓	✓	
ARIPAL EATERY	CARINDERI A	M														
VMS INATO KAN-ANAN	CARINDERI A	M														
STEVEN EATERY	CARINDERI A	M														
BAID STORE	CARINDERI A	M														

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TSIBOG EXPRESS	CARINDERI A	F	✓		✓							✓			✓	
G FOOD CORNER KAMBINGAN	CARINDERI A	M														
KAYE FOOD HOUSE	CARINDERI A	M														
PARTOSA EATERY	CARINDERI A	W														
VIAJEROS	CARINDERI A	M														
PRINCESS EATERY	CARINDERI A	M														
JAWEL	CARINDERI A	M														

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KYRIC ZAI EATERY	CARINDERI A	W			✓	✓							✓		✓	
HIMIS EATERY	CARINDERI A	M														
BEBIE EATERY	CARINDERI A	Th														
DONG'S FOOD HAUZ	CARINDERI A	Th			✓						✓				✓	
DUKO-DUKO CARENDERIA	CARINDERI A	F														
ALJUV KAINAN	CARINDERI A	F														
CHRISTINE'S RESTAURANT	CARINDERI A	M														

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JOE'S BULALOHAN	CARINDERI A	T														
KUSINA NI NANAY	CARINDERI A	T	✓		✓							✓			✓	
SECRETARIO EATERY	CARINDERI A	T														
BIBOY CARENDERIA	CARINDERI A	T		✓		✓						✓			✓	
MACAAMPAC EATERY	CARINDERI A	Th														
JAMES EATERY	CARINDERI A	F	✓		✓							✓			✓	
JADE EATERY	CARINDERI A	W	✓	✓		✓							✓		✓	

Route Type: ALL

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
GEVES BATCHOY AND PARES HOUSE	CARINDERIA	W														
ANDREA'S EATERY	CARINDERIA	M		✓							✓				✓	
JACINCEL FAST FOOD	CARINDERIA	M														
ENOY CARINDERIA	CARINDERIA	T	✓		✓								✓		✓	
TEMPORADA EATERY	CARINDERIA	T														
YESSAN CARINDERIA	CARINDERIA	W														
CABRISTANTE CARENDERIA	CARINDERIA	F														

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EM'S BULALO EATERY	CARINDERI A	W														
ROCHEN'S EATERY	CARINDERI A	W														
ANGELYN EATERY	CARINDERI A	S														
THE BROTHER'S FOOD CORNER	CARINDERI A	T														
CRIS AND ROSE EATERY	CARINDERI A	T														
GELL EATERY	CARINDERI A	Th														
WEN'Z EATERY	CARINDERI A	Th														

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KEVIN EATERY	CARINDERI A	T														
LANGGING CARINDERIA	CARINDERI A	T														
BEBE EATERY	CARINDERI A	Th														
CONVENIENCE STORE																
LKS CONVENIENCE STORE LILOY	CONVENIENCE STORE	T		✓									✓		✓	
LKS CONVENIENCE STORE SINDANGAN	CONVENIENCE STORE	W		✓									✓		✓	

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BALWARTE	CONVENIENCE STORE	W	✓	✓	✓	✓	✓								✓	✓
DRUGSTORE																
GEMINI PHARMACY	DRUGSTORE	Th	✓			✓						✓			✓	
GROCERY/MINIMART																
PIZON MINIMART	GROCERY/MINIMART	M	✓	✓	✓	✓	✓								✓	✓
HOTEL																
CROWN HOTEL	HOTEL	S														
SEA ESCAPED HOTEL	HOTEL	T														

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IHAW-IHAW/BBQ																
DELMER BORB'S STORE	IHAW-IHAW/BBQ	M	✓	✓	✓	✓	✓								✓	✓
Z.L B.B.Q	IHAW-IHAW/BBQ	M														
JL BBQ	IHAW-IHAW/BBQ	T														
KTV/VIDEOKE/KARAOKE																
RESAN VIP	KTV/VIDEOKE/KARAOKE	M	✓		✓	✓								✓	✓	

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LODGING/PENSIO NHOUSE																
MANGO LODGE	LODGING/P ENSIONHO USE	M														
RESORT																
DIOSCORO DE GUZMAN RESORT	RESORT	F														
OCEAN GREY RESORT	RESORT	F			✓						✓				✓	
JUN-ATS FAMILY BEACH RESORT	RESORT	T			✓						✓				✓	
SEA BREEZE RESORT	RESORT	F	✓			✓								✓	✓	

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KYRO MOUNTAIN RESORT	RESORT	W				✓					✓				✓	
TOP MOUNTAIN RESORT	RESORT	Th														
ARREAN BEACH RESORT	RESORT	S														
ASIGNE BEACH RESORT	RESORT	S														
SEA BICAZE RESORT	RESORT	T														
BORACOOOL BEACH RESORT	RESORT	T	✓								✓				✓	

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RESTAURANT																
MON'S GRILL	RESTAURANT	S		✓	✓							✓			✓	
RTW FA 1																
BETH SARI-SARI STORE	RTW FA 1	M	✓	✓	✓	✓	✓								✓	✓
SARI-SARI STORE																
DANIEL STORE	SARI-SARI STORE	M														
JEVELYN STORE	SARI-SARI STORE	M														
NELMA STORE	SARI-SARI STORE	M														

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MELFRED STORE	SARI-SARI STORE	M														
OTTO STORE	SARI-SARI STORE	M		✓	✓	✓							✓		✓	
PRECHIOY STORE	SARI-SARI STORE	M		✓	✓									✓	✓	
ESTONG STORE	SARI-SARI STORE	M														
LUY STORE	SARI-SARI STORE	Th														
WARLYN STORE	SARI-SARI STORE	Th														
CAMION STORE	SARI-SARI STORE	M	✓	✓	✓	✓	✓								✓	✓

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CABALLERO STORE	SARI-SARI STORE	M														
ALBERTA STORE	SARI-SARI STORE	M														
CLAIRE STORE	SARI-SARI STORE	M														
JK 98 STORE	SARI-SARI STORE	M														
SUMAMPONG STORE	SARI-SARI STORE	M														
REZYL STORE	SARI-SARI STORE	M														
LANGAN STORE	SARI-SARI STORE	M	✓	✓	✓	✓		✓							✓	✓

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JASVIL STORE	SARI-SARI STORE	M														
AZERO STORE	SARI-SARI STORE	Th		✓							✓				✓	
J.M.	SARI-SARI STORE	Th														
KYSHIA STORE	SARI-SARI STORE	M		✓							✓				✓	
DRIE YHAM CHENG STORE	SARI-SARI STORE	Th														
RONA'S STORE	SARI-SARI STORE	M	✓	✓	✓	✓	✓								✓	✓
CHONA STORE	SARI-SARI STORE	M	✓	✓	✓								✓		✓	

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SOPHIA YEN STORE	SARI-SARI STORE	M														
DAMONSONG	SARI-SARI STORE	M	✓								✓				✓	
VILLAESPIN STORE	SARI-SARI STORE	M	✓	✓	✓									✓	✓	
LOMOC SO STORE	SARI-SARI STORE	M	✓	✓	✓	✓	✓								✓	✓
JANYNA SARI-SARI STORE	SARI-SARI STORE	M	✓			✓								✓	✓	
LIEZEL VARIETY STORE	SARI-SARI STORE	M														
LUCKY I	SARI-SARI STORE	M														

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JK VARIETY STORE	SARI-SARI STORE	M														
IMPERIAL STORE	SARI-SARI STORE	M														
JC VARIETY STORE	SARI-SARI STORE	Th														
RONAN VARIETY STORE	SARI-SARI STORE	M														
GLORIA STORE	SARI-SARI STORE	M														
FAVILLAR STORE	SARI-SARI STORE	M	✓								✓				✓	
RODA STORE	SARI-SARI STORE	M														

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VON VIRGAL VARIETY STORE	SARI-SARI STORE	M														
SAGAYSAY STORE	SARI-SARI STORE	M		✓	✓								✓		✓	
FABILLAR STORE	SARI-SARI STORE	M	✓		✓									✓	✓	
SUMAMPONG	SARI-SARI STORE	M		✓							✓				✓	
MORANO'S STORE	SARI-SARI STORE	M	✓	✓	✓									✓	✓	
BUGARIN STORE	SARI-SARI STORE	M	✓	✓	✓									✓	✓	
CORDOVA STORE	SARI-SARI STORE	M														

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MALON STORE	SARI-SARI STORE	Th														
SORAYAH STORE	SARI-SARI STORE	M	✓	✓	✓								✓		✓	
JUDILYN STORE	SARI-SARI STORE	M														
AMBUS STORE	SARI-SARI STORE		✓		✓	✓							✓		✓	
NUGAS STORE	SARI-SARI STORE	M														
HONORIA M. VIDAD	SARI-SARI STORE	M			✓						✓				✓	
ELMY STORE	SARI-SARI STORE	M	✓	✓		✓								✓	✓	

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REXIEN'S CON-STORE	SARI-SARI STORE	M														
TERESITA D. ABING	SARI-SARI STORE	M	✓								✓				✓	
SLP PAMANA 2	SARI-SARI STORE	M	✓		✓									✓	✓	
NELITA P. DERAMA	SARI-SARI STORE	M														
ROLDAN LU-AB	SARI-SARI STORE	M														
PEDING STORE	SARI-SARI STORE	M														
RETUYA STORE	SARI-SARI STORE	M														

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JUNA L. BAO	SARI-SARI STORE	M														
NINIA SARI-SARI STORE	SARI-SARI STORE	M														
LITLIT D. MAGSAYO	SARI-SARI STORE	M														
PASLON STORE	SARI-SARI STORE	M				✓					✓				✓	
SANMAEREY	SARI-SARI STORE	M														
NAONG STORE	SARI-SARI STORE	M														
ANGELTESS STORE	SARI-SARI STORE	M														

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EVANGELINE C. BITANGCOR	SARI-SARI STORE	M														
SAFLOR STORE	SARI-SARI STORE	F														
QUIMNO STORE	SARI-SARI STORE	F														
INDAY APDOHAN STORE	SARI-SARI STORE	M	✓	✓	✓								✓		✓	
ALEXA STORE	SARI-SARI STORE	M														
RJC	SARI-SARI STORE	M														
PACARO STORE	SARI-SARI STORE	M	✓		✓							✓			✓	

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ANNABELLE STORE	SARI-SARI STORE	M														
VIRGINIA C. PABUAYA	SARI-SARI STORE	M														
JENG JENG STORE	SARI-SARI STORE	M														
RJM STORE	SARI-SARI STORE	M														
CAYACAP STORE	SARI-SARI STORE	M														
TALELANG STORE	SARI-SARI STORE	M														
EMMANUEL THINEFRANCIA	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JOCELYN S. BAGSICAN	SARI-SARI STORE	M			✓						✓				✓	
TALILANG STORE	SARI-SARI STORE	M	✓		✓							✓			✓	
MG STORE	SARI-SARI STORE	M	✓		✓	✓							✓		✓	
CABAÑAS STORE	SARI-SARI STORE	M														
SAPIHI - AJ	SARI-SARI STORE	M	✓								✓				✓	
MR MINI MART	SARI-SARI STORE	M														
SLP PAMANA BACONG I	SARI-SARI STORE	M	✓		✓							✓			✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
DINOPOL STORE	SARI-SARI STORE	M														
ARVIN JANE STORE	SARI-SARI STORE	M	✓								✓				✓	
DIVINO STORE	SARI-SARI STORE	M			✓						✓				✓	
JOVITO C. ENOT JR.	SARI-SARI STORE	M	✓								✓				✓	
NR STORE	SARI-SARI STORE	M														
MG VARIETY STORE	SARI-SARI STORE	M														
VAKEN STORE	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
BULALA STORE	SARI-SARI STORE	M														
RELFE'S STORE	SARI-SARI STORE	M														
MARTINEZ STORE	SARI-SARI STORE	M														
BOBBY STORE	SARI-SARI STORE	M														
EVAN'S STORE	SARI-SARI STORE	M			✓						✓				✓	
ABAYON STORE	SARI-SARI STORE	M														
DELECANO STORE	SARI-SARI STORE	M														

Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
TEHAMO STORE	SARI-SARI STORE	M														
GIANNA VARIETY STORE	SARI-SARI STORE	M				✓					✓				✓	
PAGLINAWAN STORE	SARI-SARI STORE	M	✓								✓				✓	
VILLA RUBIA STORE	SARI-SARI STORE	M														
LUMAWAN STORE	SARI-SARI STORE	M	✓	✓		✓								✓	✓	
REQUILME STORE	SARI-SARI STORE	M														
PRINCESS STORE	SARI-SARI STORE	M			✓	✓						✓			✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
WENDELYN STORE	SARI-SARI STORE	M														
SHERLY STORE	SARI-SARI STORE	M														
MAGWATE STORE	SARI-SARI STORE	M	✓								✓				✓	
EMMA RICH STORE	SARI-SARI STORE	M														
BORDADO STORE	SARI-SARI STORE	M														
ANGGING STORE	SARI-SARI STORE	M														
BELEGION STORE	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
RENEBOY B. ENTRINA	SARI-SARI STORE	M														
DAGANDALAN STORE	SARI-SARI STORE	M	✓								✓				✓	
ATAWAN STORE	SARI-SARI STORE	M														
ROSALINDA STORE	SARI-SARI STORE	M														
EDITHA RODRIGUES STORE	SARI-SARI STORE	M	✓								✓				✓	
ESTRELLA STORE	SARI-SARI STORE	M	✓									✓			✓	
DAYDAY STORE	SARI-SARI STORE	M	✓			✓						✓			✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
RICKY GRAPA STORE	SARI-SARI STORE	M														
ABAPO STORE	SARI-SARI STORE	M														
ARCELIE C. CARIÑO	SARI-SARI STORE	M	✓								✓				✓	
ADAZA VARIETY STORE	SARI-SARI STORE	M	✓								✓				✓	
SABANAL STORE	SARI-SARI STORE	M														
BONET STORE	SARI-SARI STORE	M														
ARSELIE STORE	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ANALIZA G. POLONIO	SARI-SARI STORE	M														
CABATBAT STORE	SARI-SARI STORE	M														
GARCIA STORE	SARI-SARI STORE	Th			✓	✓							✓		✓	
AGAN STORE	SARI-SARI STORE	M			✓	✓							✓		✓	
LUZMINDA STORE	SARI-SARI STORE	M														
PAJUAY STORE	SARI-SARI STORE	M	✓		✓								✓		✓	
WOOTEN STORE	SARI-SARI STORE	M			✓						✓				✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
GUILINGAN STORE	SARI-SARI STORE	M														
FLOR STORE	SARI-SARI STORE	M														
SAMSON R. SULTAN	SARI-SARI STORE	M														
DIONALDO STORE	SARI-SARI STORE	M														
CAYACAP STORE	SARI-SARI STORE	M		✓	✓							✓			✓	
ROBIN C. SAGAYSAY	SARI-SARI STORE	M														
BERLITA STORE	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
BAJA STORE	SARI-SARI STORE	M														
SHERLIE STORE	SARI-SARI STORE	M														
ADIN'S STORE	SARI-SARI STORE	M														
TIMTIM STORE	SARI-SARI STORE	M														
LARRY BOY D. LUAB	SARI-SARI STORE	M														
ELIZ STORE	SARI-SARI STORE	M														
DE GUZMAN STORE	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JANNET STORE	SARI-SARI STORE	M														
ELSA DRIEDFISH	SARI-SARI STORE	M														
JENIFFER STORE	SARI-SARI STORE	M														
NANCY STORE	SARI-SARI STORE	M														
LUSTRE STORE	SARI-SARI STORE	M														
JRR TULDA-TULDA	SARI-SARI STORE	M														
JUNE STORE	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
IRENE STORE	SARI-SARI STORE	M														
ALMER STORE	SARI-SARI STORE	M		✓		✓						✓			✓	
CONCHITA STORE	SARI-SARI STORE	M	✓			✓						✓			✓	
ANGGO STORE	SARI-SARI STORE	M														
JERSON STORE	SARI-SARI STORE	M														
PISING STORE	SARI-SARI STORE	M		✓							✓				✓	
MARIQUITA STORE	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
HARLAN STORE	SARI-SARI STORE	M	✓		✓							✓			✓	
NIÑAL STORE	SARI-SARI STORE	M														
DELENA STORE	SARI-SARI STORE	M														
EMMA STORE	SARI-SARI STORE	M	✓	✓									✓		✓	
JOYCE STORE	SARI-SARI STORE	M														
ELLEN'S STORE	SARI-SARI STORE	M														
JIMMY STORE	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SIBAY STORE	SARI-SARI STORE	M														
DURAN STORE	SARI-SARI STORE	M				✓					✓				✓	
LORENA STORE	SARI-SARI STORE	M														
TRIPLE Z STORE	SARI-SARI STORE	M														
SAMBANG MINIMART	SARI-SARI STORE	M														
AYAH STORE	SARI-SARI STORE	M														
LAÑOJAN STORE	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JAMES STORE	SARI-SARI STORE	M	✓		✓									✓	✓	
ENINO STORE	SARI-SARI STORE	M														
MARJAY STORE	SARI-SARI STORE	M														
KZ STORE	SARI-SARI STORE	M														
ETON STORE	SARI-SARI STORE	M	✓								✓				✓	
SLIP MINIMART	SARI-SARI STORE	M														
ABBAY JANES STORE	SARI-SARI STORE	M	✓	✓	✓								✓		✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MAE SHEIL STORE	SARI-SARI STORE	M														
ELVIRA STORE	SARI-SARI STORE	M														
ROSEJANE STORE	SARI-SARI STORE	M														
EL-VIRGINIA STORE	SARI-SARI STORE	M														
C & X MINIMART	SARI-SARI STORE	M	✓								✓				✓	
GENITA SARI-SARI STORE	SARI-SARI STORE	M	✓		✓	✓								✓	✓	
MMK STORE	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
GERBES STORE	SARI-SARI STORE	M		✓		✓						✓			✓	
JENG JENG STORE	SARI-SARI STORE	M														
NANDA STORE	SARI-SARI STORE	S	✓	✓	✓	✓		✓							✓	✓
KING JANE STORE	SARI-SARI STORE	Th														
SALCEDO STORE	SARI-SARI STORE	M														
CWENG CWENG STORE	SARI-SARI STORE	M			✓							✓			✓	
MAGTAJAS STORE	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
PADILLA STORE	SARI-SARI STORE	M		✓							✓				✓	
ANDAPAT STORE	SARI-SARI STORE	M														
ESTOSATA'S STORE	SARI-SARI STORE	M	✓		✓	✓							✓		✓	
BONOCAN STORE	SARI-SARI STORE	M	✓	✓	✓	✓	✓								✓	✓
JEZELLE VARIETY STORE	SARI-SARI STORE	M	✓	✓	✓	✓	✓								✓	✓
UELO VARIETY STORE	SARI-SARI STORE	M														
DABUADA STORE	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SIAPAFEDCO STORE	SARI-SARI STORE	M														
CAMILYON STORE	SARI-SARI STORE	M				✓					✓				✓	
THELOU & LOESE STORE	SARI-SARI STORE	M														
RIZA STORE	SARI-SARI STORE	M														
DUCOY STORE	SARI-SARI STORE	M														
DELIA STORE	SARI-SARI STORE	M														
ROSENDOR STORE	SARI-SARI STORE	M	✓								✓				✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SHEILA STORE	SARI-SARI STORE	M														
RENE STORE	SARI-SARI STORE	M														
JRA STORE	SARI-SARI STORE	M														
RAPTOT STORE	SARI-SARI STORE	M														
RONALDO STORE	SARI-SARI STORE	M														
ALEJANDRO STORE	SARI-SARI STORE	M			✓						✓				✓	
FELY BANO STORE	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
KAISLER STORE	SARI-SARI STORE	Th														
SHEEN STORE	SARI-SARI STORE	M			✓						✓				✓	
GARCIA SARI-SARI STORE	SARI-SARI STORE	Th														
BASONG STORE	SARI-SARI STORE	M														
VALIS STORE	SARI-SARI STORE	M														
POWERSPEED CHAINSAW PARTS TRADING	SARI-SARI STORE	M	✓								✓				✓	
ANECITA SAGARAL STORE	SARI-SARI STORE	M														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CJ VARIETY STORE	SARI-SARI STORE	M	✓	✓	✓	✓	✓								✓	✓
BASALO STORE	SARI-SARI STORE	Th														
IRISH STORE	SARI-SARI STORE	M														
ROSITA STORE	SARI-SARI STORE	M			✓						✓				✓	
ANAMAE STORE	SARI-SARI STORE	M														
MARILOU STORE	SARI-SARI STORE	M														
SAPPAL STORE	SARI-SARI STORE	M	✓		✓							✓			✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JESSEL B. MAGLANGIT	SARI-SARI STORE	M	✓								✓				✓	
ROLDAN R. SAPIHI	SARI-SARI STORE	M														
JOMAR C. JULAGLA	SARI-SARI STORE	M														
MO STORE	SARI-SARI STORE	M														
AJ STORE	SARI-SARI STORE	M														
HOME MART ENTERPRISE	SARI-SARI STORE	M		✓							✓				✓	
ROSEHEZEL MAY A. GUTIEREZ	SARI-SARI STORE	M														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ALMA A. VIDAL	SARI-SARI STORE	M														
ROVA STORE	SARI-SARI STORE	M														
GENEVA V. SAANDIEGO	SARI-SARI STORE	M														
NORA S. AZUSADA	SARI-SARI STORE	M														
MARY JANE L. BANTAY	SARI-SARI STORE	M														
LEVIE A. AVILES	SARI-SARI STORE	M														
ELVIE V. BAEI	SARI-SARI STORE	M	✓								✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
HONORIA A BIDAD	SARI-SARI STORE	M														
LET LET STORE	SARI-SARI STORE	M														
JRJ STORE	SARI-SARI STORE	M	✓								✓				✓	
R.E. NIRINA STORE	SARI-SARI STORE	M														
MOLAS STORE	SARI-SARI STORE	M				✓					✓				✓	
JVS STORE	SARI-SARI STORE	M														
ASHLEYS STORE	SARI-SARI STORE	M	✓	✓	✓	✓	✓								✓	✓

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JOY D ACAYLAR	SARI-SARI STORE	M														
JAYMARIE G BAYBAYAN	SARI-SARI STORE	M														
VANMAEREY STORE	SARI-SARI STORE	M														
MAMITES STORE	SARI-SARI STORE	M														
ABRAHAM STORE	SARI-SARI STORE	M														
TERIZA A STORE	SARI-SARI STORE	M	✓		✓								✓		✓	
ONDO STORE	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
Z AND Z MINIMART	SARI-SARI STORE	M		✓	✓	✓							✓		✓	
MICHAELA STORE	SARI-SARI STORE	M														
DELA CRUZ STORE	SARI-SARI STORE	M														
BRENDA STORE	SARI-SARI STORE	M														
MONALIZA STORE	SARI-SARI STORE	M														
BHELLE CONVENIENCE STORE	SARI-SARI STORE	M														
RELFIE B TORE	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ANADEO STORE	SARI-SARI STORE	M				✓					✓				✓	
MOTAS STORE	SARI-SARI STORE	M														
MICHELLE A ALLERIA	SARI-SARI STORE	M														
BILLIONES STORE	SARI-SARI STORE	M														
MARLON HIBAYA	SARI-SARI STORE	M														
MARILOU DAMASIN	SARI-SARI STORE	M														
FELY A STORE	SARI-SARI STORE	M	✓			✓						✓			✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ANN STORE	SARI-SARI STORE	M														
CHERRY STORE	SARI-SARI STORE	M														
MERCY STORE	SARI-SARI STORE	M														
ALMIROL STORE	SARI-SARI STORE	M														
ROSE A LICAYAN	SARI-SARI STORE	M		✓							✓				✓	
RODRIGUEZ STORE	SARI-SARI STORE	M														
BUSCA STORE	SARI-SARI STORE	M		✓							✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
APOLINARIO STORE	SARI-SARI STORE	M														
MARIVIC GORE	SARI-SARI STORE	M														
MORAS STORE	SARI-SARI STORE	M														
ALCONTIN STORE	SARI-SARI STORE	M														
GRACE STORE	SARI-SARI STORE	M														
SUMALPONG STORE	SARI-SARI STORE	M				✓					✓				✓	
J & L STORE	SARI-SARI STORE	M	✓								✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
NILFA STORE	SARI-SARI STORE	M	✓		✓							✓			✓	
LACTUAN STORE	SARI-SARI STORE	M														
NANO STORE	SARI-SARI STORE	M														
PALOSO STORE	SARI-SARI STORE	M														
ANTONIO STORE	SARI-SARI STORE	M														
BERMUDO STORE	SARI-SARI STORE	M														
ANALIZA D BALAS	SARI-SARI STORE	M														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ONTING STORE	SARI-SARI STORE	M														
EC JUN STORE	SARI-SARI STORE	M														
OLAMA CONSUMER GOODS STORE	SARI-SARI STORE	M														
RRS STORE	SARI-SARI STORE	M														
ANDILAP STORE	SARI-SARI STORE	M														
LOPEZ STORE	SARI-SARI STORE	M														
GAUSIN STORE	SARI-SARI STORE	M														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ANDRICA AMION	SARI-SARI STORE	M														
AMAZASUL STORE	SARI-SARI STORE	M														
DUMAY STORE	SARI-SARI STORE	M				✓					✓				✓	
DELICANO STORE	SARI-SARI STORE	M														
YOSORES STORE	SARI-SARI STORE	M														
ANADIO STORE	SARI-SARI STORE	M														
TIMAGOS STORE	SARI-SARI STORE	M	✓		✓	✓							✓		✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CLARK STORE	SARI-SARI STORE	W														
JULIET DE ASIS STORE	SARI-SARI STORE	W			✓	✓							✓		✓	
RINGWIT STORE	SARI-SARI STORE	W														
BAGAAN STORE	SARI-SARI STORE	Th														
ELLEN STORE	SARI-SARI STORE	W														
VIDAL STORE	SARI-SARI STORE	W			✓						✓				✓	
EFC STORE	SARI-SARI STORE	W														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
LUCY STORE	SARI-SARI STORE	W	✓		✓	✓							✓		✓	
HUNBO STORE	SARI-SARI STORE	W														
POLAYO STORE	SARI-SARI STORE	W														
PEDRO GALANAY STORE	SARI-SARI STORE	W														
RONA STORE	SARI-SARI STORE	W														
OMECNOL STORE	SARI-SARI STORE	W	✓	✓								✓			✓	
LEONCIA E RAGO	SARI-SARI STORE	W			✓						✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SULTAN STORE	SARI-SARI STORE	W														
PAMAONG STORE	SARI-SARI STORE	W														
LOPEZ STORE	SARI-SARI STORE	W			✓						✓				✓	
RESONABLE STORE	SARI-SARI STORE	W														
HARDENIA STORE	SARI-SARI STORE	W														
DENIEGA STORE	SARI-SARI STORE	W	✓	✓	✓	✓	✓								✓	✓
FERVEY STORE	SARI-SARI STORE	W	✓	✓	✓	✓	✓								✓	✓

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CASSOPHIA STORE	SARI-SARI STORE	W	✓		✓	✓								✓	✓	
GERMATA STORE	SARI-SARI STORE	W														
BILLONES STORE	SARI-SARI STORE	W		✓	✓							✓			✓	
TOQUIRO STORE	SARI-SARI STORE	W														
JANYNA STORE	SARI-SARI STORE	W														
DAWN CATAYAS STORE	SARI-SARI STORE	F	✓	✓								✓			✓	
FEROLINO STORE	SARI-SARI STORE	W														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
BACARA STORE	SARI-SARI STORE	W														
SUICO STORE	SARI-SARI STORE	W														
JARSALEM STORE	SARI-SARI STORE	W														
PACULANANG STORE	SARI-SARI STORE	W			✓						✓				✓	
MONDEJAR	SARI-SARI STORE	W														
JING STORE	SARI-SARI STORE	W														
BBJ'S STORE	SARI-SARI STORE	W														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
FAT CAT	SARI-SARI STORE	W			✓						✓				✓	
RENON STORE	SARI-SARI STORE	W														
TAMJUNES BAKESHOP	SARI-SARI STORE	W														
DUCAL STORE	SARI-SARI STORE	W														
ANTAWAN STORE	SARI-SARI STORE	Th														
VILLA STORE	SARI-SARI STORE	Th														
ROSALIA STORE	SARI-SARI STORE	Th			✓						✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ALEJANDRA'S STORE	SARI-SARI STORE	Th	✓		✓							✓			✓	
ALEJANDRA'S STORE	SARI-SARI STORE	Th														
JUMAWAN STORE	SARI-SARI STORE	Th		✓							✓				✓	
ANTAG STORE	SARI-SARI STORE	Th		✓							✓				✓	
DADAN STORE	SARI-SARI STORE	Th	✓	✓		✓								✓	✓	
CANDES STORE	SARI-SARI STORE	Th		✓							✓				✓	
ORONG STORE	SARI-SARI STORE	Th		✓							✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MACALISANG STORE	SARI-SARI STORE	Th		✓							✓				✓	
SUMALPONG STORE	SARI-SARI STORE	Th														
MALIGON STORE	SARI-SARI STORE	Th														
CAMPOY STORE	SARI-SARI STORE	Th														
LLOYD STORE	SARI-SARI STORE	Th														
ZAMORA STORE	SARI-SARI STORE	Th														
GATALAO STORE	SARI-SARI STORE	Th														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
RIOLA STORE	SARI-SARI STORE	Th	✓								✓				✓	
ORTEGA STORE	SARI-SARI STORE	Th														
SAPIHI STORE	SARI-SARI STORE	Th			✓						✓				✓	
RRJ STORE	SARI-SARI STORE	Th	✓								✓				✓	
LIHAYLIHAY STORE	SARI-SARI STORE	Th														
SAGARIO STORE	SARI-SARI STORE	Th														
RAMOS STORE	SARI-SARI STORE	Th														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

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For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
GUMIMAO STORE	SARI-SARI STORE	Th	✓								✓				✓	
NILMA STORE	SARI-SARI STORE	Th														
GALLEPOSO STORE	SARI-SARI STORE	Th														
EMMA'S STORE	SARI-SARI STORE	Th														
N-JJJ STORE	SARI-SARI STORE	M														
AZALMA STORE	SARI-SARI STORE	Th														
QUINZON STORE	SARI-SARI STORE	M														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
INDAY CLAIRE STORE	SARI-SARI STORE	Th														
SUERTE STORE	SARI-SARI STORE	Th	✓	✓	✓	✓	✓								✓	✓
JANETH STORE	SARI-SARI STORE	Th	✓	✓		✓							✓		✓	
SUSANA STORE	SARI-SARI STORE	Th														
LIBERT L. BOGSANGIT	SARI-SARI STORE	Th														
FRITZIE ANN P. TAGUD	SARI-SARI STORE	Th	✓								✓				✓	
LING-LING STORE	SARI-SARI STORE	Th	✓								✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
DELIA SARI-SARI STORE	SARI-SARI STORE	Th														
JANE ROSE S. HONGHONG	SARI-SARI STORE	Th														
JUNEJAY STORE	SARI-SARI STORE	Th														
GANTALAO STORE	SARI-SARI STORE	Th														
AGAN STORE	SARI-SARI STORE	Th														
MARICEL AMANTE HAMAC	SARI-SARI STORE	F														
ARLYN C. LAMPAWOG	SARI-SARI STORE	F	✓									✓			✓	

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
RENEBOY R. MANDANGAN	SARI-SARI STORE	F														
CASTILLON STORE	SARI-SARI STORE	Th	✓								✓				✓	
DORIMON STORE	SARI-SARI STORE	F														
TERSON B. HAPITAN	SARI-SARI STORE	F														
MARIA BENA MARANIO STORE	SARI-SARI STORE	F														
ANABEL C BACARO STORE	SARI-SARI STORE	F														
ELYN STORE	SARI-SARI STORE	F														

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MAHINAY STORE	SARI-SARI STORE	S														
RJ CONVENIENCE STORE	SARI-SARI STORE	S														
JORAYA STORE	SARI-SARI STORE	S														
ORILLOZA STORE	SARI-SARI STORE	S	✓	✓		✓								✓	✓	
NORIE DEE G. ARNOCO	SARI-SARI STORE	S														
ALBURO STORE	SARI-SARI STORE	S														
VERZANO'S STORE	SARI-SARI STORE	S														

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MANDAG STORE	SARI-SARI STORE	S														
PARILLA STORE	SARI-SARI STORE	S	✓			✓						✓			✓	
TAATA STORE	SARI-SARI STORE	S	✓		✓							✓			✓	
LAPINIG STORE	SARI-SARI STORE	S														
CANTON STORE	SARI-SARI STORE	S														
GOHOCO STORE	SARI-SARI STORE	M														
AAAJ STORE	SARI-SARI STORE	M														

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
3-ANGEL'S STORE	SARI-SARI STORE	M														
5 WILL'S STORE	SARI-SARI STORE	M	✓	✓	✓	✓	✓								✓	✓
BEBENG STORE	SARI-SARI STORE	M														
JOUYOUS STORE	SARI-SARI STORE	M														
CANTON STORE	SARI-SARI STORE	M														
ALLA VARIETY STORE	SARI-SARI STORE	T														
DODOY CENAS STORE	SARI-SARI STORE	T	✓	✓		✓								✓	✓	

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ARIEL STORE	SARI-SARI STORE	T														
R'G STORE	SARI-SARI STORE	T														
FORMOSO STORE	SARI-SARI STORE	W	✓	✓								✓			✓	
JC HEART	SARI-SARI STORE	W		✓							✓				✓	
ANALIZA HAJAN	SARI-SARI STORE	W	✓		✓	✓								✓	✓	
ACULBE STORE	SARI-SARI STORE	W														
CAÑETE STORE	SARI-SARI STORE	W		✓							✓				✓	

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
KIESLER STORE	SARI-SARI STORE	M														
ADEN STORE	SARI-SARI STORE	F														
DYLEN STORE	SARI-SARI STORE	F														
HAMAC STORE	SARI-SARI STORE	F														
BENDEJO STORE	SARI-SARI STORE	F	✓		✓							✓			✓	
BL VARIETY STORE	SARI-SARI STORE	F														
TITING LIMPAG	SARI-SARI STORE	F			✓						✓				✓	

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Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SANGHILAN STORE	SARI-SARI STORE	F	✓	✓	✓								✓		✓	
AIRA STORE	SARI-SARI STORE	F	✓								✓				✓	
BREA STORE	SARI-SARI STORE	F														
ASHER'S STORE	SARI-SARI STORE	F														
AMALIA DAR	SARI-SARI STORE	F	✓	✓	✓									✓	✓	
CABILIN STORE	SARI-SARI STORE	F														
NUGAS STORE	SARI-SARI STORE	F														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SARA JANE YOSORES	SARI-SARI STORE	F														
NORIEDY CABUTERO	SARI-SARI STORE	F														
PHARMACY SALUG	SARI-SARI STORE	M														
TONE R STORE	SARI-SARI STORE	M														
M/R SARI-SARI STORE	SARI-SARI STORE	M														
DUBDUBAN STORE	SARI-SARI STORE	M	✓								✓				✓	
EMBAL STORE	SARI-SARI STORE	S			✓						✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
AMIHAN'S GOOD STORE	SARI-SARI STORE	S		✓							✓				✓	
EMELINDA G. GALLEPOSO	SARI-SARI STORE	S														
TABOADA STORE	SARI-SARI STORE	T														
CHERYL LEDAMA STORE	SARI-SARI STORE	T														
HITEGAN STORE	SARI-SARI STORE	T														
RHM STORE	SARI-SARI STORE	T	✓	✓	✓									✓	✓	
RG STORE	SARI-SARI STORE	T	✓	✓	✓									✓	✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SARAH STORE	SARI-SARI STORE	T														
BOGANOTAN'S STORE	SARI-SARI STORE	T														
EDUARDO JANDAYAN	SARI-SARI STORE	T														
MYRNA STORE	SARI-SARI STORE	T														
ROLANDO OMICNOL	SARI-SARI STORE	T														
YUKIE & UPB STORE	SARI-SARI STORE	T														
JULIET BAROY	SARI-SARI STORE	T														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CHERRY SABANA	SARI-SARI STORE	T														
TERISITA PERAS	SARI-SARI STORE	T														
CHONA SARI-SARI STORE	SARI-SARI STORE	Th														
C/X SARI-SARI STORE	SARI-SARI STORE	T														
SUMINGUIT'S STORE	SARI-SARI STORE	W	✓	✓	✓									✓	✓	
ARNEL'S STORE	SARI-SARI STORE	W														
JM STORE	SARI-SARI STORE	W														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MARIEL'S SARI-SARI STORE	SARI-SARI STORE	W														
BEN JUMAWAN STORE	SARI-SARI STORE	W														
NIDA AQUINO ZAMORAS STORE	SARI-SARI STORE	W														
EDUARDO POMIDA STORE	SARI-SARI STORE	W														
ROSALYN TINGOB STORE	SARI-SARI STORE	W														
NOEL AQUINO STORE	SARI-SARI STORE	W														
EBALLAN'S STORE	SARI-SARI STORE	W														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
NENENG SARI-SARI STORE	SARI-SARI STORE	W														
SHAN AND LOVE-LOVE VARIETY STORE	SARI-SARI STORE	W														
COLE DURONIO SARI-SARI STORE	SARI-SARI STORE	W														
LEA MAE GEMOGUIN STORE	SARI-SARI STORE	Th														
DANNY'S STORE	SARI-SARI STORE	Th														
THELMA MOLAS STORE	SARI-SARI STORE	Th														
REYNOLD TABASA STORE	SARI-SARI STORE	Th														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
NELFA PAHUNAN STORE	SARI-SARI STORE	Th														
SOPHIA AND CATHLEEN STORE	SARI-SARI STORE	Th	✓			✓							✓		✓	
RETA TUMARO STORE	SARI-SARI STORE	Th														
FLORAVILLIA AGAPAY STORE	SARI-SARI STORE	Th														
TALIP STORE	SARI-SARI STORE	Th				✓					✓				✓	
ERLYN DAPAN STORE	SARI-SARI STORE	Th														
LORENA ABAN STORE	SARI-SARI STORE	Th														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ERENITA CALUGHUGAN STORE	SARI-SARI STORE	Th														
PALALON STORE	SARI-SARI STORE	Th		✓	✓							✓			✓	
TEQUEL STORE	SARI-SARI STORE	Th														
INDAY STORE	SARI-SARI STORE	Th														
ARLENE ESPARAGUERA STORE	SARI-SARI STORE	F														
STEPHEN YEN VARIETY STORE	SARI-SARI STORE	F														
JONALYN LANGAN STORE	SARI-SARI STORE	F														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MELCA STORE	SARI-SARI STORE	F			✓						✓				✓	
JEANIAS MINI GROCERY STORE	SARI-SARI STORE	F			✓						✓				✓	
AJEN VIRGIL STORE	SARI-SARI STORE	F														
ARNEL RAPOLS STORE	SARI-SARI STORE	F														
ALEMAN'S STORE	SARI-SARI STORE	F			✓						✓				✓	
MARTIN CALONGE STORE	SARI-SARI STORE	F	✓		✓								✓		✓	
MARIALYN PACLI STORE	SARI-SARI STORE	F														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

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For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
LENY STORE	SARI-SARI STORE	F														
EMELIE TEVES STORE	SARI-SARI STORE	F	✓			✓						✓			✓	
LILIA MAGUILA STORE	SARI-SARI STORE	F														
CARMEN STORE	SARI-SARI STORE	F														
ELLA'S STORE	SARI-SARI STORE	F														
MARLON ORYOKE STORE	SARI-SARI STORE	F														
AR STORE	SARI-SARI STORE	F														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
LUZ STORE	SARI-SARI STORE	F														
3KG STORE	SARI-SARI STORE	F														
CHLOE STORE	SARI-SARI STORE	F														
JAN MARRY STORE	SARI-SARI STORE	F														
ANALYN NALE STORE	SARI-SARI STORE	S		✓		✓							✓		✓	
BENEBEBE STORE	SARI-SARI STORE	S	✓	✓	✓	✓	✓								✓	✓
JEZELLE VARIETY STORE	SARI-SARI STORE	S														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
GOMEZ STORE	SARI-SARI STORE	S														
JENERFER GALIT STORE	SARI-SARI STORE	S														
AJ CONVENIENCE STORE	SARI-SARI STORE	S														
VILLALON STORE	SARI-SARI STORE	S	✓		✓									✓	✓	
JUN-JUN STORE	SARI-SARI STORE	S														
GERALDINE PATCHES STORE	SARI-SARI STORE	S				✓					✓				✓	
VILLAMOR STORE	SARI-SARI STORE	S				✓						✓			✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CHRISTIAN PAGASIAN STORE	SARI-SARI STORE	S														
JAY-AN PADILLA STORE	SARI-SARI STORE	S														
JERSAM CORITA STORE	SARI-SARI STORE	S														
LEANA STORE	SARI-SARI STORE	S														
CAMILO CENAS STORE	SARI-SARI STORE	S			✓							✓			✓	
GLENN ROSCA	SARI-SARI STORE	S			✓						✓				✓	
JANE STORE	SARI-SARI STORE	S														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ALCANTARA STORE	SARI-SARI STORE	S	✓								✓				✓	
BASTE STORE	SARI-SARI STORE	S														
REVELO STORE	SARI-SARI STORE	S	✓								✓				✓	
CASIÑO STORE	SARI-SARI STORE	M														
BOGANOTAN STORE	SARI-SARI STORE	M	✓								✓				✓	
CARBONA STORE	SARI-SARI STORE	M			✓							✓			✓	
BLUE HOUSE	SARI-SARI STORE	M														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ROSALEM'S STORE	SARI-SARI STORE	M														
VIDAL'S STORE	SARI-SARI STORE	M	✓								✓				✓	
CETA'S STORE	SARI-SARI STORE	M														
INDAG STORE	SARI-SARI STORE	T														
ESCOREAL'S STORE	SARI-SARI STORE	T														
SILVANO'S STORE	SARI-SARI STORE	T														
PANIMPA'S STORE	SARI-SARI STORE	T														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
NHELLY BALBACUA STORE	SARI-SARI STORE	T														
SEDENIO'S STORE	SARI-SARI STORE	T														
LANGUBON'S STORE	SARI-SARI STORE	T				✓					✓				✓	
DANDAYO'S STORE	SARI-SARI STORE	T														
OGORDO'S STORE	SARI-SARI STORE	T			✓						✓				✓	
MONSOLAN'S STORE	SARI-SARI STORE	T														
LABUSAN'S STORE	SARI-SARI STORE	T														

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CALAPIZ'S STORE	SARI-SARI STORE	W														
GALIT'S STORE	SARI-SARI STORE	T														
VILLACURA'S STORE	SARI-SARI STORE	T														
ARIPAL'S STORE	SARI-SARI STORE	T														
ABRIA'S STORE	SARI-SARI STORE	M														
TOMARONG'S STORE	SARI-SARI STORE	M														
MALON'S STORE	SARI-SARI STORE	Th														

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ETAW'S STORE	SARI-SARI STORE	M														
AVEN'S STORE	SARI-SARI STORE	M														
BILVESTRE'S STORE	SARI-SARI STORE	S														
EKA'S STORE	SARI-SARI STORE	S														
NEBLA'S STORE	SARI-SARI STORE	S														
EMC STORE	SARI-SARI STORE	W														
CABALES STORE	SARI-SARI STORE	T	✓	✓	✓									✓	✓	

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Route: ALL - BEER Products - Route Type: ALL

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ESTHER SARI-SARI STORE	SARI-SARI STORE	W														
TING-TING STORE	SARI-SARI STORE	W														
TULABING STORE	SARI-SARI STORE	W														
MARISSA STORE	SARI-SARI STORE	W														
PRINCESS STORE	SARI-SARI STORE	W														
PACURE'S STORE	SARI-SARI STORE	W														
LUZ VIDEOKIHAN	SARI-SARI STORE	W														

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Route: ALL - BEER Products - Route Type: ALL

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SAPIHI STORE	SARI-SARI STORE	W	✓		✓	✓								✓	✓	
DIONALDO'S STORE	SARI-SARI STORE	W														
MANUAYAO STORE	SARI-SARI STORE	W														
AMBANG STORE	SARI-SARI STORE	W														
SILVANO'S STORE	SARI-SARI STORE	W														
PAGASIAN'S STORE	SARI-SARI STORE	W														
TABON' STORE	SARI-SARI STORE	W														

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CAROLITA STORE	SARI-SARI STORE	W														
RUNERIA ACAYLAR STORE	SARI-SARI STORE	W			✓						✓				✓	
EMELIA MARATA STORE	SARI-SARI STORE	W														
JR & LUZ STORE	SARI-SARI STORE	W														
ANABEL'S STORE	SARI-SARI STORE	W														
G.B. CONVENIENCE STORE	SARI-SARI STORE	W	✓		✓	✓								✓	✓	
MELING PAÑA STORE	SARI-SARI STORE	W														

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
GAIS STORE	SARI-SARI STORE	Th														
JESEL ANDAO	SARI-SARI STORE	Th														
AILEEN STORE	SARI-SARI STORE	Th														
INDAY STORE	SARI-SARI STORE	Th														
LATRAS STORE	SARI-SARI STORE	Th														
ARNULPO TABILIRAN STORE	SARI-SARI STORE	Th														
THELOU AND LOESE	SARI-SARI STORE	Th														

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Route: ALL - BEER Products - Route Type: ALL

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CAIS STORE	SARI-SARI STORE	Th														
MALABAGO STORE	SARI-SARI STORE	Th														
NORJUN ENT	SARI-SARI STORE	Th														
AMJ'S GEAR & GRUB	SARI-SARI STORE	Th														
MALARAN'S STORE	SARI-SARI STORE	F														
JUANITA STORE	SARI-SARI STORE	F			✓						✓				✓	
BELARMINO'S STORE	SARI-SARI STORE	F														

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Route: ALL - BEER Products - Route Type: ALL

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
TACTA'S STORE	SARI-SARI STORE	S														
OYOHYOY'S STORE	SARI-SARI STORE	S														
NEO MANAGEMENT	SARI-SARI STORE	S														
COOP	SARI-SARI STORE	S	✓								✓				✓	
ANACITA'S STORE	SARI-SARI STORE	M														
CITA'S STORE	SARI-SARI STORE	M														
DIONALDO'S STORE	SARI-SARI STORE	M														

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
RJ AND AJ	SARI-SARI STORE	M														
AMER'S STORE	SARI-SARI STORE	M														
MAMAC STORE	SARI-SARI STORE	M				✓					✓				✓	
SMITH'S STORE	SARI-SARI STORE	M														
TORRES STORE	SARI-SARI STORE	M														
STAR GROCERY	SARI-SARI STORE	M														
WENDEL STORE	SARI-SARI STORE	M														

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Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JEWARD STORE	SARI-SARI STORE	M														
VILLACAMPA'S STORE	SARI-SARI STORE	T														
BONGCAN'S STORE	SARI-SARI STORE	T														
BRIGOLE'S STORE	SARI-SARI STORE	T														
PAULA'S MINIMART	SARI-SARI STORE	T														
DANDANO'S STORE	SARI-SARI STORE	T														
BALANSAG'S STORE	SARI-SARI STORE	T														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
GUJELDE'S STORE	SARI-SARI STORE	T														
AGAN'S STORE	SARI-SARI STORE	T														
AMPARADO'S STORE	SARI-SARI STORE	T														
DANGCALAN'S STORE	SARI-SARI STORE	T														
BEBE STORE	SARI-SARI STORE	T	✓										✓		✓	
MAZO'Z STORE	SARI-SARI STORE	T														
JINBELL STORE	SARI-SARI STORE	T														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ROXAS STORE	SARI-SARI STORE	T														
ALBIOSS STORE	SARI-SARI STORE	T			✓						✓				✓	
NONOY STORE	SARI-SARI STORE	W														
ANTIPUESTO STORE	SARI-SARI STORE	W	✓								✓				✓	
LOLITA SILVANO STORE	SARI-SARI STORE	W														
ESTELLA GORE	SARI-SARI STORE	W														
FLORENTINA ENJAMBRE	SARI-SARI STORE	W														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ELICANAL STORE	SARI-SARI STORE	W	✓								✓				✓	
GEPITULAN STORE	SARI-SARI STORE	W														
TOMARONG STORE	SARI-SARI STORE	W			✓						✓				✓	
GAYOLES STORE	SARI-SARI STORE	Th	✓								✓				✓	
SARANILLA'S STORE	SARI-SARI STORE	Th														
RONA BACARA STORE	SARI-SARI STORE	Th														
GERALD NOBAL STORE	SARI-SARI STORE	Th														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MARIVIC PARILLA	SARI-SARI STORE	Th														
EDGAR BAJO STORE	SARI-SARI STORE	F														
ALTHEA STORE	SARI-SARI STORE	F		✓	✓								✓		✓	
GLENDA STORE	SARI-SARI STORE	F														
FERUY STORE	SARI-SARI STORE	F														
CALAGO STORE	SARI-SARI STORE	F	✓								✓				✓	
FE RAFOLS	SARI-SARI STORE	F	✓		✓	✓								✓	✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SLP ASSOCIATION	SARI-SARI STORE	F	✓		✓	✓								✓	✓	
LITO STORE	SARI-SARI STORE	F														
TEJERO STORE	SARI-SARI STORE	F														
MARENTES SARI-SARI STORE	SARI-SARI STORE	F														
FERNANDEZ SARI-SARI STORE	SARI-SARI STORE	F														
MERNA SARI-SARI STORE	SARI-SARI STORE	F														
DIXIMO SARI-SARI STORE	SARI-SARI STORE	F														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

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Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
LAIDON STORE	SARI-SARI STORE	F														
LENDY LARGO	SARI-SARI STORE	F														
ALIA VARIETY STORE	SARI-SARI STORE	S		✓		✓						✓			✓	
MILLION STORE	SARI-SARI STORE	S														
ARIPAL STORE	SARI-SARI STORE	S														
BANIOSA STORE	SARI-SARI STORE	S														
JONA STORE	SARI-SARI STORE	S														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
GASO STORE	SARI-SARI STORE	M														
ESCABARTE STORE	SARI-SARI STORE	M														
MJ AND AJ STORE	SARI-SARI STORE	M														
BONDE STORE	SARI-SARI STORE	M														
DAMONSONG STORE	SARI-SARI STORE	T	✓									✓			✓	
AL MINIMART	SARI-SARI STORE	T														
BENLOT STORE	SARI-SARI STORE	T														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
DULCE TUANDA STORE	SARI-SARI STORE	T			✓						✓				✓	
ROLLY STORE	SARI-SARI STORE	T														
AMOD STORE	SARI-SARI STORE	W	✓	✓	✓								✓		✓	
TABUADA STORE	SARI-SARI STORE	W														
JUMUAD STORE	SARI-SARI STORE	W														
TAYAB STORE	SARI-SARI STORE	W														
PEARLY STORE	SARI-SARI STORE	W														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JETHER LIPAPAC STORE	SARI-SARI STORE	W														
JUMAWAN'S STORE	SARI-SARI STORE	W														
VERGIE STORE	SARI-SARI STORE	W		✓	✓							✓			✓	
SHER-ED EATERY	SARI-SARI STORE	Th														
MARICEL GABATO STORE	SARI-SARI STORE	Th	✓		✓	✓							✓		✓	
DINOCOT DIVANI STORE	SARI-SARI STORE	TWF														
CATUBAY STORE	SARI-SARI STORE	Th				✓					✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MYLENE STORE	SARI-SARI STORE	Th														
BOY ESTRELLANTE	SARI-SARI STORE	Th														
TALA GEN. MERCHANDISE	SARI-SARI STORE	Th														
TATA SALAGUSTE STORE	SARI-SARI STORE	Th			✓						✓				✓	
JOENA ANTAG STORE	SARI-SARI STORE	Th														
CHARLEE'S VARIETY STORE	SARI-SARI STORE	F														
CAMASURA STORE	SARI-SARI STORE	F		✓							✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ORAIZ STORE	SARI-SARI STORE	F		✓							✓				✓	
3M STORE	SARI-SARI STORE	F	✓	✓	✓	✓		✓							✓	✓
RJ STORE	SARI-SARI STORE	F														
JOY MACAPARAS STORE	SARI-SARI STORE	F														
ANDY AND CAMILLE STORE	SARI-SARI STORE	F														
MANAYTAY STORE	SARI-SARI STORE	F														
PREJOLES STORE	SARI-SARI STORE	F	✓								✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
LYDIA LAPUAC STORE	SARI-SARI STORE	F	✓								✓				✓	
DAVID AND FRANCIS MINIMART	SARI-SARI STORE	S	✓	✓		✓							✓		✓	
HANNAH DELOS REYES STORE	SARI-SARI STORE	S														
SENI STORE	SARI-SARI STORE	S														
MAILYN MACARAYA STORE	SARI-SARI STORE	S		✓							✓				✓	
SOLINOS STORE	SARI-SARI STORE	S														
TONG TONG STORE	SARI-SARI STORE	S		✓							✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
OBORDO STORE	SARI-SARI STORE	S														
GERALDINE ARIGO STORE	SARI-SARI STORE	S														
EBALLES STORE	SARI-SARI STORE	S														
BUENAFLO STORE	SARI-SARI STORE	S														
AL SERDAN	SARI-SARI STORE	S														
REBECCA STORE	SARI-SARI STORE	S														
RENCE MARK STORE	SARI-SARI STORE	S														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
FRITZ CYRIL STORE	SARI-SARI STORE	S														
WILMA STORE	SARI-SARI STORE	S														
ROSDelia REQUINA STORE	SARI-SARI STORE	M														
INDAY JARANAY STORE	SARI-SARI STORE	T														
CRIS ALICE STORE	SARI-SARI STORE	T														
ORMOSO STORE	SARI-SARI STORE	T														
VIANEX STORE	SARI-SARI STORE	T														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JULIET STORE	SARI-SARI STORE	W														
FACOMA SND	SARI-SARI STORE	W														
RAQUEL STORE	SARI-SARI STORE	W														
ALBERT BIADNES STORE	SARI-SARI STORE															
EXCEL STORE	SARI-SARI STORE	W														
YL STORE	SARI-SARI STORE	W														
JOYEEN SARI-SARI STORE	SARI-SARI STORE	W														

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Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
PONCE STORE	SARI-SARI STORE	W														
YAN YAR	SARI-SARI STORE	W														
LINDA STORE	SARI-SARI STORE	W														
RL STORE	SARI-SARI STORE	W														
TATA BARORO STORE	SARI-SARI STORE	Th														
ROSIEBEL BANATANTO STORE	SARI-SARI STORE	Th														
MAÑOSA STORE	SARI-SARI STORE	Th	✓		✓							✓			✓	

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Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
KOYKOY STORE	SARI-SARI STORE	Th														
IMBANG STORE	SARI-SARI STORE	Th														
J STORE	SARI-SARI STORE	F														
ASENTISTA STORE	SARI-SARI STORE	F	✓								✓				✓	
FLOR BASIA	SARI-SARI STORE	F			✓						✓				✓	
ARJHON STORE	SARI-SARI STORE	Th	✓								✓				✓	
ARLENE STORE	SARI-SARI STORE	Th	✓	✓									✓		✓	

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Route: ALL - BEER Products - Route Type: ALL

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JHON & KIM	SARI-SARI STORE	F														
ANITA STORE	SARI-SARI STORE	F														
SUSAN STORE	SARI-SARI STORE	S														
CROSSING STORE	SARI-SARI STORE	S														
GLADY'S STORE	SARI-SARI STORE	S				✓					✓				✓	
ELENA REMOLONA STORE	SARI-SARI STORE	S		✓		✓							✓		✓	
RMD STORE	SARI-SARI STORE	S														

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
GINA STORE	SARI-SARI STORE	S														
BATCHOYAN SA DISUD	SARI-SARI STORE	M														
DACULA STORE	SARI-SARI STORE	M														
ALUMBRE STORE	SARI-SARI STORE	T	✓		✓								✓		✓	
AIME PAMERON STORE	SARI-SARI STORE	T														
GORE STORE	SARI-SARI STORE	T		✓							✓				✓	
JAS MACAPAZ	SARI-SARI STORE	T														

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ARGENIA STORE	SARI-SARI STORE	T														
REN REN GABOTERO	SARI-SARI STORE	T														
CAÑETE STORE	SARI-SARI STORE	T			✓						✓				✓	
INDAY'S STORE	SARI-SARI STORE	T														
BAROTE STORE	SARI-SARI STORE	T														
TANELON STORE	SARI-SARI STORE	W	✓	✓	✓	✓	✓								✓	✓
DAGANASOL STORE	SARI-SARI STORE	W														

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ARNEL STORE	SARI-SARI STORE	W														
SIAREZ SARI-SARI STORE	SARI-SARI STORE	W														
ICAD STORE	SARI-SARI STORE	W														
GLORIA BUHIAN STORE	SARI-SARI STORE	W														
MARCY ALEMAN STORE	SARI-SARI STORE	W														
VICTORIA JAMORA STORE	SARI-SARI STORE	W	✓	✓	✓	✓	✓								✓	✓
DACAL STORE	SARI-SARI STORE	W														

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
NORA MANDIH	SARI-SARI STORE	F														
MELINDA SATORE	SARI-SARI STORE	F														
SHAUN STORE	SARI-SARI STORE	F		✓							✓				✓	
PEDRO BELEGOLO STORE	SARI-SARI STORE	S														
BOBONG STORE	SARI-SARI STORE	S														
HELEN GOMEZ	SARI-SARI STORE	S														
DUMAJEL STORE	SARI-SARI STORE	S														

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ALBONA STORE	SARI-SARI STORE	S														
ROSE STORE	SARI-SARI STORE	S														
BENLOT STORE	SARI-SARI STORE	S	✓								✓				✓	
DEDING STORE	SARI-SARI STORE	S														
DODONG RAMOGA	SARI-SARI STORE	S														
MONA BACANG STORE	SARI-SARI STORE	M														
ANGELYN AGUSTIN STORE	SARI-SARI STORE	M														

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MANGAN STORE	SARI-SARI STORE	M														
ELOGSONG STORE	SARI-SARI STORE	T														
HASAN STORE	SARI-SARI STORE	T														
RICKY JAY STORE	SARI-SARI STORE	T														
FABILLARAN STORE	SARI-SARI STORE	T														
V JOE STORE	SARI-SARI STORE	T		✓							✓				✓	
MARILOU PEÑERO STORE	SARI-SARI STORE	Th														

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
LANGOTAN STORE	SARI-SARI STORE	S														
DUMIAY STORE	SARI-SARI STORE	S														
AROHA STORE	SARI-SARI STORE	S														
SAFAMCO	SARI-SARI STORE	S														
ORTIGA STORE	SARI-SARI STORE	M														
GENA STORE	SARI-SARI STORE	T														
CICELIA STORE	SARI-SARI STORE	T														

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For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JOSEFINA STORE	SARI-SARI STORE	T														
BERNING STORE	SARI-SARI STORE	T			✓						✓				✓	
THREE KS	SARI-SARI STORE	T														
RC STORE	SARI-SARI STORE	T			✓						✓				✓	
GUMACTANG STORE	SARI-SARI STORE	T														
MARIO STORE	SARI-SARI STORE	T														
ROJAS STORE	SARI-SARI STORE	Th	✓								✓				✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CAMANSI STORE	SARI-SARI STORE	Th	✓	✓								✓			✓	
HONGHONG STORE	SARI-SARI STORE	Th														
ISABELLE LAÑOJAN STORE	SARI-SARI STORE	Th														
GIBANG-GIBANG STORE	SARI-SARI STORE	Th	✓		✓							✓			✓	
ABAYON STORE	SARI-SARI STORE	F														
MAILYN ESTRADA STORE	SARI-SARI STORE	F														
DIVINA ANTIBUINA STORE	SARI-SARI STORE	F														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
EL-EL STORE	SARI-SARI STORE	S														
ROCKY STORE	SARI-SARI STORE	S														
YASSI STORE	SARI-SARI STORE	M	✓	✓		✓							✓		✓	
CHALIN STORE	SARI-SARI STORE	M														
KLONGKLONG STORE	SARI-SARI STORE	M														
COOP SALUG	SARI-SARI STORE	M														
ROCIO STORE	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CLARK BUHIAN STORE	SARI-SARI STORE	M														
AILYN STORE	SARI-SARI STORE	T														
ALBINA HABAGAT STORE	SARI-SARI STORE	T														
TUMIMPA STORE	SARI-SARI STORE	T														
TABAÑERA STORE	SARI-SARI STORE	T														
TEJADA STORE	SARI-SARI STORE	T														
YSIK STORE	SARI-SARI STORE	T														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JINA GUINDAL STORE	SARI-SARI STORE	S														
BERNADERO STORE	SARI-SARI STORE	S														
LORNA STORE	SARI-SARI STORE	S														
NYAH'S STORE	SARI-SARI STORE	S														
CARUMBO STORE	SARI-SARI STORE	S														
YURONG STORE	SARI-SARI STORE	S	✓								✓				✓	
CHRISTY STORE	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
PINERO STORE	SARI-SARI STORE	T		✓								✓			✓	
SALLY PADILLA	SARI-SARI STORE	T														
JORLITA ALINDINE	SARI-SARI STORE	T														
CHARINA STORE	SARI-SARI STORE	Th														
ALAT STORE	SARI-SARI STORE	Th														
BANUGON STORE	SARI-SARI STORE	Th														
FINISH LINE STORE	SARI-SARI STORE	S														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
R.L. STORE	SARI-SARI STORE	S														
ANSAGON STORE	SARI-SARI STORE	S	✓									✓			✓	
BAGUIOSO STORE	SARI-SARI STORE	S														
VILLARMINO STORE	SARI-SARI STORE	S	✓			✓							✓		✓	
VINN'S STORE	SARI-SARI STORE	M														
DECALER STORE	SARI-SARI STORE	M														
MAZID STORE	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
LEDINA STORE	SARI-SARI STORE	M														
GUADA STORE	SARI-SARI STORE	M														
MELINDA	SARI-SARI STORE	T														
RHIAN STORE	SARI-SARI STORE	W														
GENEVIVE STORE	SARI-SARI STORE	W														
IRENE STORE	SARI-SARI STORE	W														
ARIEL STORE	SARI-SARI STORE	W														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ALBOFERA STORE	SARI-SARI STORE	W		✓		✓						✓			✓	
MANGAN STORE	SARI-SARI STORE	W				✓					✓				✓	
ORDONIA STORE	SARI-SARI STORE	Th														
GIBANG-GIBANG SHELLA	SARI-SARI STORE	Th														
AZERO STORE	SARI-SARI STORE	F			✓	✓						✓			✓	
BELIA	SARI-SARI STORE	F														
SAGBID	SARI-SARI STORE	F														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
LANTACA	SARI-SARI STORE	F														
MONTOYA STORE	SARI-SARI STORE	F														
AZELYN STORE	SARI-SARI STORE	S														
HOYOHoy STORE	SARI-SARI STORE	S														
ROSITA DAGONDONG	SARI-SARI STORE	S														
AJS STORE	SARI-SARI STORE	M														
MARJIE STORE	SARI-SARI STORE	T														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
HALIN STORE	SARI-SARI STORE	T	✓	✓	✓									✓	✓	
EBAYA JASSIN STORE	SARI-SARI STORE	T														
CHRISTINE STORE	SARI-SARI STORE	T														
HI-DEN STORE	SARI-SARI STORE	T														
SULU STORE	SARI-SARI STORE	T														
NOR-B STORE	SARI-SARI STORE	W	✓	✓	✓	✓	✓								✓	✓
RJ STORE	SARI-SARI STORE	W														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
GAPA STORE	SARI-SARI STORE	W														
ROSE STORE	SARI-SARI STORE	W														
RHENAN FALCONETE	SARI-SARI STORE	W														
ANTING STORE	SARI-SARI STORE	Th														
3 RGS	SARI-SARI STORE	Th														
LAINA STORE	SARI-SARI STORE	Th														
AVANA STORE	SARI-SARI STORE	Th														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JASSI STORE	SARI-SARI STORE	Th	✓		✓	✓								✓	✓	
ABIA STORE	SARI-SARI STORE	Th														
CADUNGOG STORE	SARI-SARI STORE	F														
AWRING CAITON	SARI-SARI STORE	F	✓								✓				✓	
SANCOM DODONG	SARI-SARI STORE	F			✓						✓				✓	
BIBOY	SARI-SARI STORE	F	✓								✓				✓	
DAGONGGONG	SARI-SARI STORE	F			✓						✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ABRIOL STORE	SARI-SARI STORE	F			✓						✓				✓	
PONCE STORE	SARI-SARI STORE	S														
OCSALES	SARI-SARI STORE	S														
REALIZA EATERY	SARI-SARI STORE	M														
PACULANANG STORE	SARI-SARI STORE	T														
AKBAYAN	SARI-SARI STORE	T														
MODIDO	SARI-SARI STORE	T														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
3CI STORE	SARI-SARI STORE	W	✓		✓	✓								✓	✓	
LEOVY	SARI-SARI STORE	W		✓							✓				✓	
BERNIE ANDIS	SARI-SARI STORE	Th														
TONYA STORE	SARI-SARI STORE	Th														
JOSEPH STORE	SARI-SARI STORE	Th														
NARSON STORE	SARI-SARI STORE	Th														
RUFA JEVELYN	SARI-SARI STORE	Th														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
NENE CANTALIAO	SARI-SARI STORE	Th														
ATUBAY	SARI-SARI STORE	Th														
MAGTAGAD STORE	SARI-SARI STORE	Th														
LAMBUSAW STORE	SARI-SARI STORE	F														
VELASCO STORE	SARI-SARI STORE	S														
SANGCO STORE	SARI-SARI STORE	F														
AMAY STORE	SARI-SARI STORE	F														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ABASIG	SARI-SARI STORE	F														
KEN VARIETY STORE	SARI-SARI STORE	F														
PIAÑAR STORE	SARI-SARI STORE	F														
EZ STORE	SARI-SARI STORE	S	✓	✓	✓	✓		✓							✓	✓
LADIAGONONG STORE	SARI-SARI STORE	S	✓								✓				✓	
BOLGADO STORE	SARI-SARI STORE	S														
COSEP STORE	SARI-SARI STORE	S	✓		✓							✓			✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MANOATE STORE	SARI-SARI STORE	T														
SAAFEDICA STORE	SARI-SARI STORE	T														
AVILA STORE	SARI-SARI STORE	T														
ROSE STORE	SARI-SARI STORE	W														
ANDUS STORE	SARI-SARI STORE	W														
ALBERTO STORE	SARI-SARI STORE	W														
NORA STORE	SARI-SARI STORE	W														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ERLINDA ODARBE	SARI-SARI STORE	W														
ROSITA CERVAS	SARI-SARI STORE	W														
ARLYN AMIT	SARI-SARI STORE	W														
BOGANOTAN STORE BACONG	SARI-SARI STORE	W														
DEGULO STORE	SARI-SARI STORE	Th	✓			✓						✓			✓	
DALAWON STORE	SARI-SARI STORE	Th														
BARTOLOME LIRA SENIOR NATIONAL HIGH SCHOOL	SARI-SARI STORE	Th														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SIBATNA STORE	SARI-SARI STORE	Th														
JETJET STORE	SARI-SARI STORE	Th														
ELMA LUAB	SARI-SARI STORE	Th														
EVELYN AQUINO	SARI-SARI STORE	Th														
LV STORE	SARI-SARI STORE	F														
SIMBLANTE STORE	SARI-SARI STORE	F			✓						✓				✓	
BOBOY STORE	SARI-SARI STORE	F														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
FREDO ARASDE	SARI-SARI STORE	F														
RUALES STORE	SARI-SARI STORE	S														
CATH AND SHE VARIETY STORE	SARI-SARI STORE	W	✓	✓		✓							✓		✓	
JANE GERENTE	SARI-SARI STORE	W														
MARY GRACE MANDATO	SARI-SARI STORE	Th														
WALTER ALBOS	SARI-SARI STORE	F														
GABI-BRENZ STORE	SARI-SARI STORE	F														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JENIAS DAGONDONG	SARI-SARI STORE	F	✓										✓		✓	
LOCIMA MEÑOSA	SARI-SARI STORE	F														
ROSENA JUNMAR	SARI-SARI STORE	F														
JOHN PAUL STORE	SARI-SARI STORE	F														
MARICEL BINONI	SARI-SARI STORE	F														
BULGADO STORE	SARI-SARI STORE	S														
ZIGA STORE	SARI-SARI STORE	S														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
OXALES STORE	SARI-SARI STORE	S														
GOMEZ STORE TALINGA	SARI-SARI STORE	S			✓						✓				✓	
MALIK STORE	SARI-SARI STORE	S														
DADING STORE	SARI-SARI STORE	M														
MANDATE STORE	SARI-SARI STORE	T		✓							✓				✓	
DADAY STORE	SARI-SARI STORE	M														
MACABAGO STORE	SARI-SARI STORE	T														

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Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ARIAN DANIEL STORE	SARI-SARI STORE	T														
LANIE HAMOY STORE	SARI-SARI STORE	T	✓	✓	✓								✓		✓	
CATUBAY'S STORE	SARI-SARI STORE	W														
SANCHEZ STORE	SARI-SARI STORE	W														
PEÑAREDONDO STORE	SARI-SARI STORE	W														
BAYAWA STORE	SARI-SARI STORE	W														
DECON CATAVIC	SARI-SARI STORE	Th														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

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Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SONGCO STORE	SARI-SARI STORE	Th	✓								✓				✓	
BREDO LJ	SARI-SARI STORE	Th														
MANOS STORE	SARI-SARI STORE	Th		✓							✓				✓	
AGON STORE	SARI-SARI STORE	Th														
ANGCO STORE	SARI-SARI STORE	Th														
TOLEDO STORE	SARI-SARI STORE	Th														
SALLY SABOLANE STORE	SARI-SARI STORE	Th														

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Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SHERYHAN STORE	SARI-SARI STORE	Th														
REUTICQUIO STORE	SARI-SARI STORE	Th														
MAGLANGIT STORE	SARI-SARI STORE	Th														
SACARIE STORE	SARI-SARI STORE	Th														
CABILLO CHRISTINE STORE	SARI-SARI STORE	M														
SERQUIÑA STORE	SARI-SARI STORE	T														
MEJORADA STORE	SARI-SARI STORE	T			✓						✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

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Route: ALL - BEER Products - Route Type: ALL

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CHERELYN PATRIA	SARI-SARI STORE	T														
GUHUDA STORE	SARI-SARI STORE	T														
ODIZA STORE	SARI-SARI STORE	T														
SHE ANN STORE	SARI-SARI STORE	T														
FEROLINO STORE BALOK	SARI-SARI STORE	T														
ARNEL VELIADARTS STORE	SARI-SARI STORE	T														
GENRESA BALLOS STORE	SARI-SARI STORE	T														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
TATA DEPOSA	SARI-SARI STORE	T	✓	✓		✓							✓		✓	
MOLAS STORE	SARI-SARI STORE	T		✓							✓				✓	
JHA KTV BAR	SARI-SARI STORE	Th														
GUMABAO STORE	SARI-SARI STORE	Th														
LIBO-ON STORE	SARI-SARI STORE	Th														
MARATA COASTAL STORE	SARI-SARI STORE	Th														
NICANOR VIRGILIA	SARI-SARI STORE	Th														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
LUMAWAS STORE	SARI-SARI STORE	Th														
WILMA PALARAN	SARI-SARI STORE	F														
DELOS REYES STORE	SARI-SARI STORE	F														
OSMENDA GANAGANAG	SARI-SARI STORE	F				✓					✓				✓	
SORIA MURIA STORE	SARI-SARI STORE	F	✓		✓	✓							✓		✓	
RAMIL STORE	SARI-SARI STORE	F														
BORNITA STORE	SARI-SARI STORE	F														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
FERNANDEZ STORE	SARI-SARI STORE	F														
LUSMENDA MAINIT STORE	SARI-SARI STORE	F	✓		✓							✓			✓	
RAYA STORE	SARI-SARI STORE	F														
RONEL DAGAYLOAN STORE	SARI-SARI STORE	F														
NIKA PLASOS STORE	SARI-SARI STORE	S														
RHAYMER STORE	SARI-SARI STORE	M														
SAMBOK STORE	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
EVANGELINE TENDO	SARI-SARI STORE	T														
JULIVERT VILLALUNA	SARI-SARI STORE	W	✓	✓										✓	✓	
DEDOSA CRISTINA STORE	SARI-SARI STORE	W														
CARPO STORE	SARI-SARI STORE	W														
LINA ANDAAS STORE	SARI-SARI STORE	W														
TERESA BEDCADO STORE	SARI-SARI STORE	Th														
MARIALYN ICASAMA STORE	SARI-SARI STORE	Th														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
TOMARONG GRETA STORE	SARI-SARI STORE	Th														
JUSTIN BERMODEZ STORE	SARI-SARI STORE	Th														
SHELLA MAE EBANA STORE	SARI-SARI STORE	Th														
FLORINA MENOSA STORE	SARI-SARI STORE	F														
TEODES STORE	SARI-SARI STORE	F														
JAZZEIRA STORE	SARI-SARI STORE	T														
ESPINOSA STORE	SARI-SARI STORE	W														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
POLOSCA STORE	SARI-SARI STORE	W														
FROSE STORE	SARI-SARI STORE	W														
RENA STORE	SARI-SARI STORE	W														
FLORIDA PAUSAL	SARI-SARI STORE	W	✓								✓				✓	
JAPETT STORE	SARI-SARI STORE	W														
CAANG CAANG	SARI-SARI STORE	Th														
PEKURE ASMEN	SARI-SARI STORE	Th														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
GONY BUTALID	SARI-SARI STORE	Th														
MONTAÑO	SARI-SARI STORE	Th														
KULOT A;FREDO	SARI-SARI STORE	Th														
CELINE DAGOHOY	SARI-SARI STORE	Th														
ONGCOY ESTER	SARI-SARI STORE	Th														
DOPIS ELLEN	SARI-SARI STORE	Th														
ROSE AWID	SARI-SARI STORE	Th														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
RUTH LAYA	SARI-SARI STORE	F														
DELIA GULIMAN	SARI-SARI STORE	F														
BACUSO REYMOND	SARI-SARI STORE	F														
ALEXANDER SARANG	SARI-SARI STORE	F														
DEMETRIO STORE	SARI-SARI STORE	S	✓	✓	✓	✓	✓								✓	✓
YANO'S CHRISTINE	SARI-SARI STORE	S	✓								✓				✓	
TACO STORE	SARI-SARI STORE	W			✓	✓						✓			✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CUANON STORE	SARI-SARI STORE	W														
INGCO STORE	SARI-SARI STORE	W														
RESTOTA LAPINIG STORE	SARI-SARI STORE	Th														
JANE CABALIDA STORE	SARI-SARI STORE	Th														
DAVE DELOS STORE	SARI-SARI STORE	Th														
GYB STORE	SARI-SARI STORE	Th														
REJAN LECHON MANOK	SARI-SARI STORE	S	✓		✓								✓		✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
GING'S EATERY	SARI-SARI STORE	M	✓	✓	✓	✓	✓								✓	✓
LWS STORE	SARI-SARI STORE	T	✓		✓								✓		✓	
ARC MOTORSHOP	SARI-SARI STORE	W														
CUEVAS JELYN STORE	SARI-SARI STORE	W	✓								✓				✓	
LILIAS EATERY	SARI-SARI STORE	T														
CATUBAY STORE	SARI-SARI STORE	T			✓						✓				✓	
LIBETH STORE	SARI-SARI STORE	T														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
DELGADO STORE	SARI-SARI STORE	T														
ERLINDA BAJALAN	SARI-SARI STORE	T														
TERESA DEL ROSARIO	SARI-SARI STORE	T														
NOVIE BOLIVAR	SARI-SARI STORE	W														
CAMALES STORE	SARI-SARI STORE	W														
MORGIA JESSICA	SARI-SARI STORE	W														
APDUA STORE	SARI-SARI STORE	Th														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
HASMIN PACURE	SARI-SARI STORE	Th														
ESTOY	SARI-SARI STORE	Th														
DAGOT REJELYN	SARI-SARI STORE	Th			✓						✓				✓	
CAINDOG STORE	SARI-SARI STORE	Th	✓								✓				✓	
REME MANDIH	SARI-SARI STORE	Th														
ACONG STORE	SARI-SARI STORE	Th														
EVELYN CAROLLO	SARI-SARI STORE	Th														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
BOGIA STORE	SARI-SARI STORE	Th														
BAYA STORE	SARI-SARI STORE	F														
MELLA STORE	SARI-SARI STORE	F														
JOSALYNDA GUANSING	SARI-SARI STORE	F														
MOSQUEDA STORE	SARI-SARI STORE	F														
DEVINA STORE	SARI-SARI STORE	F														
GARINGO	SARI-SARI STORE	F														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
DAMPAYLA STORE	SARI-SARI STORE	F														
SABANAL STORE	SARI-SARI STORE	F														
GOMERA STORE	SARI-SARI STORE	F														
ACojedo STORE	SARI-SARI STORE	F														
PANDALANGAN STORE	SARI-SARI STORE	F														
CRISTOBAL STORE	SARI-SARI STORE	F														
JAMILI ADIMAR	SARI-SARI STORE	F														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SABILLO STORE	SARI-SARI STORE	S														
JUNREY EBOZ	SARI-SARI STORE	S														
JEANVEL STORE	SARI-SARI STORE	S														
WILLIAM'S COMMERCIAL	SARI-SARI STORE	T	✓	✓		✓								✓	✓	
ALBERT	SARI-SARI STORE	W														
ABSEN BEDO STORE	SARI-SARI STORE	F														
GUDING VILLASCO	SARI-SARI STORE	F														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CJAN STORE	SARI-SARI STORE	F														
GIPUTULAN STORE	SARI-SARI STORE	F														
CLAIRE ENGLIS STORE	SARI-SARI STORE	F														
AIZA ODIAN STORE	SARI-SARI STORE	S														
SORIANO EATERY	SARI-SARI STORE	T														
TORDILLO URGENTLY	SARI-SARI STORE	F														
HIDEN STORE	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
DOMEN STORE	SARI-SARI STORE	T														
QUIZEL STORE	SARI-SARI STORE	T														
LAMAGONONG STORE	SARI-SARI STORE	T														
DAVOS STORE	SARI-SARI STORE	T														
SALDON STORE	SARI-SARI STORE	W														
DOMENG EMBOOR	SARI-SARI STORE	W														
DINA ARSIM	SARI-SARI STORE	W														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MGB STORE	SARI-SARI STORE	W														
DAAS STORE	SARI-SARI STORE	Th														
ONTOLAN STORE	SARI-SARI STORE	Th														
SOJOR STORE	SARI-SARI STORE	Th														
FAMILY STORE	SARI-SARI STORE	Th														
JONG STORE	SARI-SARI STORE	F														
JEMAR AM-IS	SARI-SARI STORE	F														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
RICO LAPIS	SARI-SARI STORE	F														
ARIPAL STORE	SARI-SARI STORE	F														
OLANO STORE	SARI-SARI STORE	S														
DULOY STORE	SARI-SARI STORE	S														
DEGUZMAN BEACH RESORT	SARI-SARI STORE	M														
AMASO STORE	SARI-SARI STORE	T														
NENENG ELUMBA	SARI-SARI STORE	W														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ELEYA STORE	SARI-SARI STORE	W														
CARVAJAL STORE	SARI-SARI STORE	Th	✓								✓				✓	
JOSEFINA LODGE	SARI-SARI STORE	F														
RADA STORE	SARI-SARI STORE	F	✓		✓							✓			✓	
MANGAYAO STORE	SARI-SARI STORE	F														
THE EVANS PLACE	SARI-SARI STORE	F														
LILY STORE MANDIH	SARI-SARI STORE	S														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
OLAFS STORE	SARI-SARI STORE	M														
TEREZA STORE DISUD	SARI-SARI STORE	M														
EROJO STORE TALINGA	SARI-SARI STORE	M														
FUNILLAN STORE	SARI-SARI STORE	T														
ABORTE STORE	SARI-SARI STORE	T	✓								✓				✓	
CHARLIE STORE	SARI-SARI STORE	W														
ORO STORE	SARI-SARI STORE	W														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
GABINA STORE	SARI-SARI STORE	W	✓								✓				✓	
RAMOS STORE SALUG	SARI-SARI STORE	W														
ANDAAS STORE	SARI-SARI STORE	Th														
SUAN STORE	SARI-SARI STORE	Th														
PADILLA STORE TALINGA	SARI-SARI STORE	Th			✓						✓				✓	
CUTAN STORE	SARI-SARI STORE	F														
ALVARES STORE	SARI-SARI STORE	F														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

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Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MAGLANGIT STORE	SARI-SARI STORE	M														
PANDOG STORE	SARI-SARI STORE	T														
UMAW STORE	SARI-SARI STORE	T	✓	✓								✓			✓	
ELMEDORIAL STORE	SARI-SARI STORE	Th														
VILMA STORE	SARI-SARI STORE	Th														
STEVES STORE	SARI-SARI STORE	F														
NARBAZ STORE	SARI-SARI STORE	F														

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Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
NURJON ENTERPRISES	SARI-SARI STORE	F														
GEPOLONGA STORE	SARI-SARI STORE	S														
MCS STORE	SARI-SARI STORE	M	✓	✓	✓	✓	✓								✓	✓
MARLIE STORE	SARI-SARI STORE	M														
PACURE STORE RM	SARI-SARI STORE	T														
RACAL STORE	SARI-SARI STORE	T														
ESPINAS STORE	SARI-SARI STORE	T	✓								✓				✓	

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Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ZAMORA STORE DIC	SARI-SARI STORE	W				✓					✓				✓	
MAR'S TAMBAYAN	SARI-SARI STORE	W														
DANLAS STORE	SARI-SARI STORE	W														
MONTERO STORE	SARI-SARI STORE	W														
ZUELA STORE	SARI-SARI STORE	Th														
MOJELLO STORE	SARI-SARI STORE	Th														
RECABO STORE DISD	SARI-SARI STORE	M	✓								✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
FALCO STORE	SARI-SARI STORE	M														
MUTIA STORE	SARI-SARI STORE	M	✓		✓								✓		✓	
JAM'S STORE	SARI-SARI STORE	M		✓							✓				✓	
ELUMBRE STORE	SARI-SARI STORE	T														
JOCNO STORE	SARI-SARI STORE	W														
BARAYCAL STORE	SARI-SARI STORE	W														
BONG STORE	SARI-SARI STORE	W														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
LUMBAYAO STORE	SARI-SARI STORE	W														
BOSEN STORE	SARI-SARI STORE	W														
DANGOD STORE	SARI-SARI STORE	W														
SUNGA STORE	SARI-SARI STORE	W														
PASAGAN STORE	SARI-SARI STORE	W														
TALASAN STORE	SARI-SARI STORE	W														
HIKALDE STORE	SARI-SARI STORE	Th														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
DAGWAHAN STORE	SARI-SARI STORE	F														
AMIGO'S AGRIVET SUPPLY	SARI-SARI STORE	T														
GIMINAY STORE	SARI-SARI STORE	W														
MECOJO STORE	SARI-SARI STORE	M														
DAGOS STORE	SARI-SARI STORE	T														
LIPAYO STORE	SARI-SARI STORE	F	✓								✓				✓	
NOVA RASO STORE	SARI-SARI STORE	S														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
HENITA STORE	SARI-SARI STORE	Th														
JBM VARIETY STORE	SARI-SARI STORE	Th														
CLARK JAY EATERY	SARI-SARI STORE	Th														
JUNKSHOP YAP	SARI-SARI STORE	F														
DONGON STORE	SARI-SARI STORE	S														
BARLING STORE	SARI-SARI STORE	S														
VILLALON STORE GOL	SARI-SARI STORE	T														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CABARDO STORE	SARI-SARI STORE	T														
CANASTIA STORE	SARI-SARI STORE	T														
MJ VARIETY STORE	SARI-SARI STORE	T														
ALBURO STORE	SARI-SARI STORE	W														
EL VIRGINIA STORE	SARI-SARI STORE	Th	✓								✓				✓	
CARIÑO STORE	SARI-SARI STORE	Th			✓						✓				✓	
DULAT STORE	SARI-SARI STORE	S				✓					✓				✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
D'LIGHT MINIMART	SARI-SARI STORE	S			✓						✓				✓	
ORTIZ STORE	SARI-SARI STORE	M														
LAGUSAN STORE	SARI-SARI STORE	F	✓								✓				✓	
PALCO STORE	SARI-SARI STORE	F	✓								✓				✓	
PP LAGDAMIN	SARI-SARI STORE	M	✓								✓				✓	
ALAJAS STORE	SARI-SARI STORE	Th	✓								✓				✓	
PALMA STORE	SARI-SARI STORE	Th	✓			✓						✓			✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CATACUTAN STORE	SARI-SARI STORE	Th	✓								✓				✓	
ANALYN EATERY	SARI-SARI STORE	S			✓						✓				✓	
SCHOOL CANTEEN COL/UNIV																
PHILIPPINE ADVENT COLLEGE CANTEEN	SCHOOL CANTEEN COL/UNIV	M														
SAINT JOSEPH COLLEGE	SCHOOL CANTEEN COL/UNIV	M														
ZAMSULA COLLEGE SCHOOL	SCHOOL CANTEEN COL/UNIV	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SCHOOL CANTEEN ELEM/HS																
SNHS CANTEEN	SCHOOL CANTEEN ELEM/HS	F														
BNHS	SCHOOL CANTEEN ELEM/HS	F				✓					✓				✓	
SALUG NATIONAL HIGH SCHOOL	SCHOOL CANTEEN ELEM/HS	S														
WHOLESALER																
OSANNAH STORE	WHOLESALER	M			✓	✓						✓			✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
PATRICIO STORE	WHOLESALE	M														
ARA'S VARIETY STORE	WHOLESALE	M	✓		✓	✓								✓	✓	
BEB MIRACLE STORE	WHOLESALE	M	✓	✓	✓	✓	✓								✓	✓
SHIRMAY ANN STORE	WHOLESALE	M	✓		✓	✓								✓	✓	
YAKEN STORE	WHOLESALE	W	✓	✓	✓	✓			✓						✓	✓
WCDC STORE	WHOLESALE	M														
TAGULOB VARIETY STORE	WHOLESALE	M		✓	✓	✓							✓		✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
C.TAMPUS GENERAL MERCHANDISE	WHOLESALE	M														
BALAMBAN STORE	WHOLESALE	M														
XJODIS VARIETY STORE	WHOLESALE	M														
PLAZA STORE	WHOLESALE	M		✓	✓	✓								✓	✓	
JMCC MINI MART	WHOLESALE	W	✓	✓	✓	✓	✓								✓	✓
DODS MIRACLE	WHOLESALE	W	✓	✓	✓	✓	✓								✓	✓
JN & SON STORE	WHOLESALE	Th	✓	✓	✓	✓	✓								✓	✓

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
DANYEN	WHOLESALE	M			✓	✓							✓		✓	
BACUNGAN BASIC SUPPLIES	WHOLESALE	W	✓	✓	✓	✓		✓							✓	✓
BILLY CATIG STORE	WHOLESALE					✓						✓			✓	
IRENE CATIG STORE	WHOLESALE	S				✓						✓			✓	
JODI'S VARIETY STORE	WHOLESALE	F	✓	✓		✓							✓		✓	
TATA AND ELLY GENERAL MERCHANDISE	WHOLESALE	F														
BARANDINO STORE	WHOLESALE	Su														

DEALER INFORMATION SYSTEM
GUILLERMO BEVEVERAGE DISTRIBUTION
SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

MIXED		1,059	3,033	4,092	26.00%	645	393	522	384	105	10.00%
AUXIALIARY		0	0	0	0.00%	0	0	0	0	0	0.00%
BDU		0	0	0	0.00%	0	0	0	0	0	0.00%
PURE RETAIL		0	0	0	0.00%	0	0	0	0	0	0.00%
	Total:	1,059	3,033	4,092	26.00%	645	393	522	384	105	10.00%

FREQUENCY OF PURCHASE SUMMARY:

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: August 2025

Group	With Purchase	Without Purchase	Total Outlets	% Served	Frequency of Purchase							
					1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xMup
WHOLESALER	16	7	23	1.00%	5	1	1	0	0	3	3	3
RETAILER	337	1,004	1,341	25.00%	24	4	0	0	167	60	47	35
	353	1,011	1,364	26.00%	29	5	1	0	167	63	50	38

ITINERARY VS WITH PURCHASE SUMMARY:

DAY	Outlet Count Itinerary	Week 1		Week 2		Week 3		Week 4	
		With Purchase	% With Purchase	With Purchase	% With Purchase	With Purchase	% With Purchase	With Purchase	% With Purchase
Sun	0	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Mon	0	0	0.00%	0	0.00%	0	0.00%	0	0.00%

GUILLERMO BEVEVERAGE DISTRIBUTION
SERVICES

Route: ALL - BEER Products -

For the Month of: August 2025

Tue	0	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Wed	0	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Thu	0	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Fri	0	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Sat	0	0	0.00%	0	0.00%	0	0.00%	0	0.00%