

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for: Route 03,
NAB Products

RONNEL
DANDAYO

Route Type: MIXED

Covering for the period from September 01, 2025 to September 30,
2025

SKU	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI 10 CAN	6	-	5	-	20.00	1.73	-
CALI 330 PL	4	-	21	-	(80.95)	1.15	-
CALI CAN	7	-	15	-	(53.33)	2.02	-
CALI ICE 330	14	-	10	-	40.00	4.03	-
CALI ICE CAN	12	-	13	-	(7.69)	3.46	-
CALI	43	-	64	-	(81.98)	12.39	-
HTAPPLE250 ACL	304	-	106	-	186.79	87.61	-
MAGNOLIA - H	304	-	106	-	186.79	87.61	-
NON-ALCOHOLIC BEVERAGES	347	-	170	-	104.81	100.00	-
	347	-	170	-	104.81	100.00	-
BY PACKAGE	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
	347	-	170	-	104.81	100.00	-
	347	-	170	-	104.81	100.00	-
BY BRAND	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI	43	-	64	-	(81.98)	12.39	-
MAGNOLIA - H	304	-	106	-	186.79	87.61	-
	347	-	170	-	104.81	100.00	-

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Dealer Representative
(Signature Over Printed Name)

Supervisor
(Signature Over Printed Name)