

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for: Route 01,  
NAB Products

CHRISTINE  
DINOY

Route Type: MIXED

Covering for the period from January 01, 2025 to January 31, 2025

SKU	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI 10 CAN	4	-	-	-	-	0.62	-
CALI 330 PL	16	-	-	-	-	2.48	-
CALI CAN	15	-	-	-	-	2.33	-
CALI ICE 330	13	-	-	-	-	2.02	-
CALI ICE CAN	27	-	-	-	-	4.19	-
CALI	75	-	-	-	-	11.65	-
HTAPPLE250 ACL	569	-	-	-	-	88.35	-
MAGNOLIA - H	569	-	-	-	-	88.35	-
NON-ALCOHOLIC BEVERAGES	644	-	-	-	-	100.00	-
	644	-	-	-	-	100.00	-
BY PACKAGE	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
	644	-	-	-	-	100.00	-
	644	-	-	-	-	100.00	-
BY BRAND	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI	75	-	-	-	-	11.65	-
MAGNOLIA - H	569	-	-	-	-	88.35	-
	644	-	-	-	-	100.00	-

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Dealer Representative  
(Signature Over Printed Name)

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Supervisor  
(Signature Over Printed Name)