

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
AMUSEMENT/RECREATION																
LILOY COCKPIT 1	AMUSEMENT/RECREATION	F		✓							✓				✓	
BAKERY/BAKESHOP																
4J'S BAKESHOP	BAKERY/BAKESHOP	M				✓					✓				✓	
SANY FE BAKERY	BAKERY/BAKESHOP	M														
FERS BAKESHOP	BAKERY/BAKESHOP	M														
EMMA BAKESHOP	BAKERY/BAKESHOP	M														

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BAR/PUB/LOUNGE																
RONEL STORE	BAR/PUB/LOUNGE	M		✓	✓							✓			✓	
SOUNDCHECK	BAR/PUB/LOUNGE	S	✓	✓	✓								✓		✓	
RAP LIGHTS	BAR/PUB/LOUNGE	F			✓						✓				✓	
COFFEE MJ	BAR/PUB/LOUNGE	S		✓	✓							✓			✓	
VFRONT	BAR/PUB/LOUNGE	F			✓						✓				✓	
BEER HOUSE																
COF BAR	BEER HOUSE	M	✓	✓	✓	✓	✓								✓	✓

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RESAN CATERING SERVICES	BEER HOUSE	W														

CARINDERIA

MY CHOICE	CARINDERIA	Th	✓								✓				✓	
MAE MAE EATERY	CARINDERIA	M				✓					✓				✓	
BOSSING'S BULALOAN	CARINDERIA	M	✓	✓								✓			✓	
SUMALINOG EATERY	CARINDERIA	M														
JASS CARINDERIA	CARINDERIA	M				✓					✓				✓	

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KAYE FOOD HOUSE	CARINDERI A	M														
PARTOSA EATERY	CARINDERI A	W														
VIAJEROS	CARINDERI A	M														
PRINCESS EATERY	CARINDERI A	M	✓								✓				✓	
JAWEL	CARINDERI A	M														
KYRIC ZAI EATERY	CARINDERI A	W			✓	✓							✓		✓	
HIMIS EATERY	CARINDERI A	M														

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BEBIE EATERY	CARINDERI A	Th														
DONG'S FOOD HAUZ	CARINDERI A	Th														
DUKO-DUKO CARENDERIA	CARINDERI A	F														
ALJUV KAINAN	CARINDERI A	F			✓						✓				✓	
CHRISTINE'S RESTAURANT	CARINDERI A	M														
JOE'S BULALOHAN	CARINDERI A	T														
KUSINA NI NANAY	CARINDERI A	T	✓			✓						✓			✓	

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KK EATERY	CARINDERI A	T														
SECRETARIO EATERY	CARINDERI A	T														
BIBOY CARENDERIA	CARINDERI A	T		✓							✓				✓	
MACAAMPAC EATERY	CARINDERI A	Th				✓					✓				✓	
JAMES EATERY	CARINDERI A	F		✓	✓	✓							✓		✓	
JADE EATERY	CARINDERI A	W	✓									✓			✓	
GEVES BATCHOY AND PARES HOUSE	CARINDERI A	W														

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ANDREA'S EATERY	CARINDERIA	M				✓					✓				✓	
JACINCEL FAST FOOD	CARINDERIA	M														
ENOY CARINDERIA	CARINDERIA	T			✓						✓				✓	
TEMPORADA EATERY	CARINDERIA	T														
ABAPO EATERY	CARINDERIA	W														
YESSAN CARINDERIA	CARINDERIA	W				✓					✓				✓	
EM'S BULALO EATERY	CARINDERIA	W														

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ROCHEN'S EATERY	CARINDERI A	W														
ANGELYN EATERY	CARINDERI A	S														
JM CAFE	CARINDERI A	W														
THE BROTHER'S FOOD CORNER	CARINDERI A	T			✓						✓				✓	
CRIS AND ROSE EATERY	CARINDERI A	T			✓						✓				✓	
CONVENIENCE STORE																
LKS CONVENIENCE STORE LILOY	CONVENIEN CE STORE	T		✓								✓			✓	

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LKS CONVENIENCE STORE SINDANGAN	CONVENIENCE STORE	W		✓							✓				✓	
BALWARTE	CONVENIENCE STORE	W	✓	✓	✓	✓		✓							✓	✓
DRUGSTORE																
GEMINI PHARMACY	DRUGSTORE	Th				✓					✓				✓	
GROCERY/MINIMART																
PIZON MINIMART	GROCERY/MINIMART	M	✓	✓	✓	✓	✓								✓	✓

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HOTEL																
CROWN HOTEL	HOTEL	S				✓					✓				✓	
SEA ESCAPED HOTEL	HOTEL	T				✓					✓				✓	
IHAW-IHAW/BBQ																
DELMER BORB'S STORE	IHAW-IHAW/BBQ	M	✓	✓	✓	✓		✓							✓	✓
Z.L B.B.Q	IHAW-IHAW/BBQ	M														
JL BBQ	IHAW-IHAW/BBQ	T		✓		✓							✓		✓	

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KTV/VIDEOKE/KARAOKE																
RESAN VIP	KTV/VIDEOKE/KARAOKE	M	✓		✓	✓								✓	✓	
LODGING/PENSIONHOUSE																
MANGO LODGE	LODGING/PENSIONHOUSE	M			✓						✓				✓	
RESORT																
DIOSCORO DE GUZMAN RESORT	RESORT	F														
OCEAN GREY RESORT	RESORT	F	✓	✓								✓			✓	

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JUN-ATS FAMILY BEACH RESORT	RESORT	T			✓	✓						✓			✓	
SEA BREEZE RESORT	RESORT	F														
KYRO MOUNTAIN RESORT	RESORT	W														
TOP MOUNTAIN RESORT	RESORT	Th				✓					✓				✓	
ARREAN BEACH RESORT	RESORT	S				✓					✓				✓	
ASIGNE BEACH RESORT	RESORT	S														
SEA BICAZE RESORT	RESORT	T		✓							✓				✓	

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RESTAURANT																
MON'S GRILL	RESTAURANT	S	✓								✓				✓	
RTW FA 1																
BETH SARI SARI	RTW FA 1	M	✓	✓	✓	✓			✓						✓	✓
SARI-SARI STORE																
DANIEL STORE	SARI-SARI STORE	M														
JEVELYN STORE	SARI-SARI STORE	M														
NELMA STORE	SARI-SARI STORE	M														

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MELFRED STORE	SARI-SARI STORE	M														
VIDAL STORE	SARI-SARI STORE	M														
OTTO STORE	SARI-SARI STORE	M		✓	✓	✓							✓		✓	
PRECHIJoy STORE	SARI-SARI STORE	M		✓	✓	✓							✓		✓	
ESTONG STORE	SARI-SARI STORE	M	✓								✓				✓	
LUY STORE	SARI-SARI STORE	Th														
WARLYN STORE	SARI-SARI STORE	Th														

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CAMION STORE	SARI-SARI STORE	M	✓	✓	✓	✓	✓								✓	✓
CABALLERO STORE	SARI-SARI STORE	M				✓					✓				✓	
ALBERTA STORE	SARI-SARI STORE	M														
CLAIRE STORE	SARI-SARI STORE	M		✓	✓							✓			✓	
XCLARK STORE	SARI-SARI STORE	M														
JK 98 STORE	SARI-SARI STORE	M														
SUMAMPONG STORE	SARI-SARI STORE	M				✓					✓				✓	

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REZYL STORE	SARI-SARI STORE	M														
LANGAN STORE	SARI-SARI STORE	M	✓	✓	✓	✓	✓								✓	✓
JASVIL STORE	SARI-SARI STORE	M														
AZERO STORE	SARI-SARI STORE	Th														
J.M.	SARI-SARI STORE	Th														
KYSHIA STORE	SARI-SARI STORE	M			✓						✓				✓	
DRIE YHAM CHENG STORE	SARI-SARI STORE	Th														

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RONA'S STORE	SARI-SARI STORE	M	✓	✓	✓	✓		✓							✓	✓
CHONA STORE	SARI-SARI STORE	M														
SOPHIA YEN STORE	SARI-SARI STORE	M														
DAMONSONG	SARI-SARI STORE	M		✓		✓							✓		✓	
VILLAESPIN STORE	SARI-SARI STORE	M	✓	✓		✓							✓		✓	
LOMOC SO STORE	SARI-SARI STORE	M	✓	✓	✓	✓	✓								✓	✓
JANYNA SARI-SARI STORE	SARI-SARI STORE	M	✓	✓	✓	✓		✓							✓	✓

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LIEZEL VARIETY STORE	SARI-SARI STORE	M	✓		✓							✓			✓	
LUCKY I	SARI-SARI STORE	M														
JK VARIETY STORE	SARI-SARI STORE	M														
IMPERIAL STORE	SARI-SARI STORE	M	✓		✓								✓		✓	
JC VARIETY STORE	SARI-SARI STORE	Th														
RONAN VARIETY STORE	SARI-SARI STORE	M														
GLORIA STORE	SARI-SARI STORE	M														

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FAVILLAR STORE	SARI-SARI STORE	M			✓						✓				✓	
RODA STORE	SARI-SARI STORE	M														
VON VIRGAL VARIETY STORE	SARI-SARI STORE	M														
SAGAYSAY STORE	SARI-SARI STORE	M			✓						✓				✓	
FABILLAR STORE	SARI-SARI STORE	M			✓	✓						✓			✓	
SUMAMPONG	SARI-SARI STORE	M		✓	✓							✓			✓	
MORANO'S STORE	SARI-SARI STORE	M		✓	✓	✓								✓	✓	

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BUGARIN STORE	SARI-SARI STORE	M		✓		✓						✓			✓	
CORDOVA STORE	SARI-SARI STORE	M			✓						✓				✓	
MALON STORE	SARI-SARI STORE	Th														
SORAYAH STORE	SARI-SARI STORE	M	✓								✓				✓	
JUDILYN STORE	SARI-SARI STORE	M														
AMBUS STORE	SARI-SARI STORE				✓	✓						✓			✓	
NUGAS STORE	SARI-SARI STORE	M	✓			✓						✓			✓	

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HONORIA M. VIDAD	SARI-SARI STORE	M														
ELMY STORE	SARI-SARI STORE	M	✓		✓	✓								✓	✓	
REXIEN'S CON-STORE	SARI-SARI STORE	M														
TERESITA D. ABING	SARI-SARI STORE	M		✓							✓				✓	
SLP PAMANA 2	SARI-SARI STORE	M		✓	✓							✓			✓	
NELITA P. DERAMA	SARI-SARI STORE	M		✓							✓				✓	
ROLDAN LU-AB	SARI-SARI STORE	M		✓							✓				✓	

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NAONG STORE	SARI-SARI STORE	M			✓	✓						✓			✓	
ANGELTESS STORE	SARI-SARI STORE	M			✓						✓				✓	
EVANGELINE C. BITANGCOR	SARI-SARI STORE	M														
SAFLOR STORE	SARI-SARI STORE	F	✓	✓								✓			✓	
QUIMNO STORE	SARI-SARI STORE	F	✓	✓									✓		✓	
INDAY APDOHAN STORE	SARI-SARI STORE	M	✓		✓							✓			✓	
ALEXA STORE	SARI-SARI STORE	M														

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RJC	SARI-SARI STORE	M														
PACARO STORE	SARI-SARI STORE	M		✓	✓							✓			✓	
ANNABELLE STORE	SARI-SARI STORE	M														
VIRGINIA C. PABUAYA	SARI-SARI STORE	M		✓		✓						✓			✓	
JENG JENG STORE	SARI-SARI STORE	M			✓						✓				✓	
RJM STORE	SARI-SARI STORE	M														
CAYACAP STORE	SARI-SARI STORE	M		✓								✓			✓	

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TALELANG STORE	SARI-SARI STORE	M		✓							✓				✓	
EMMANUEL THINEFRANCIA	SARI-SARI STORE	M														
JOCELYN S. BAGSICAN	SARI-SARI STORE	M														
TALILANG STORE	SARI-SARI STORE	M		✓							✓				✓	
MG STORE	SARI-SARI STORE	M	✓			✓						✓			✓	
CABAÑAS STORE	SARI-SARI STORE	M														
SAPIHI - AJ	SARI-SARI STORE	M														

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MR MINI MART	SARI-SARI STORE	M														
SLP PAMANA BACONG I	SARI-SARI STORE	M			✓						✓				✓	
DINOPOL STORE	SARI-SARI STORE	M			✓							✓			✓	
ARVIN JANE STORE	SARI-SARI STORE	M														
DIVINO STORE	SARI-SARI STORE	M		✓	✓	✓							✓		✓	
JOVITO C. ENOT JR.	SARI-SARI STORE	M														
NR STORE	SARI-SARI STORE	M														

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MG VARIETY STORE	SARI-SARI STORE	M														
VAKEN STORE	SARI-SARI STORE	M														
BULALA STORE	SARI-SARI STORE	M		✓							✓				✓	
RELFE'S STORE	SARI-SARI STORE	M														
MARTINEZ STORE	SARI-SARI STORE	M	✓								✓				✓	
BOBBY STORE	SARI-SARI STORE	M	✓		✓	✓							✓		✓	
EVAN'S STORE	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ABAYON STORE	SARI-SARI STORE	M														
DELECANO STORE	SARI-SARI STORE	M														
TEHAMO STORE	SARI-SARI STORE	M														
GIANNA VARIETY STORE	SARI-SARI STORE	M														
PAGLINAWAN STORE	SARI-SARI STORE	M		✓							✓				✓	
VILLA RUBIA STORE	SARI-SARI STORE	M														
LUMAWAN STORE	SARI-SARI STORE	M	✓	✓								✓			✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
REQUILME STORE	SARI-SARI STORE	M														
PRINCESS STORE	SARI-SARI STORE	M	✓	✓								✓			✓	
WENDELYN STORE	SARI-SARI STORE	M														
SHERLY STORE	SARI-SARI STORE	M														
MAGWATE STORE	SARI-SARI STORE	M	✓	✓	✓	✓	✓								✓	✓
EMMA RICH STORE	SARI-SARI STORE	M				✓					✓				✓	
BORDADO STORE	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ANGGING STORE	SARI-SARI STORE	M														
BELEGION STORE	SARI-SARI STORE	M														
RENEBOY B. ENTRINA	SARI-SARI STORE	M														
DAGANDALAN STORE	SARI-SARI STORE	M			✓	✓						✓			✓	
ATAWAN STORE	SARI-SARI STORE	M														
ROSALINDA STORE	SARI-SARI STORE	M		✓							✓				✓	
EDITHA RODRIGUES STORE	SARI-SARI STORE	M	✓	✓	✓								✓		✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ESTRELLA STORE	SARI-SARI STORE	M		✓							✓				✓	
DAYDAY STORE	SARI-SARI STORE	M		✓							✓				✓	
RICKY GRAPA STORE	SARI-SARI STORE	M		✓	✓	✓								✓	✓	
XBASONG STORE	SARI-SARI STORE	M														
ABAPO STORE	SARI-SARI STORE	M			✓						✓				✓	
ARCELIE C. CARIÑO	SARI-SARI STORE	M			✓						✓				✓	
ADAZA VARIETY STORE	SARI-SARI STORE	M			✓						✓				✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SABANAL STORE	SARI-SARI STORE	M														
BONET STORE	SARI-SARI STORE	M			✓						✓				✓	
ARSELIE STORE	SARI-SARI STORE	M			✓						✓				✓	
ANALIZA G. POLONIO	SARI-SARI STORE	M														
CABATBAT STORE	SARI-SARI STORE	M				✓					✓				✓	
GARCIA STORE	SARI-SARI STORE	Th	✓	✓		✓							✓		✓	
AGAN STORE	SARI-SARI STORE	M			✓						✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
LUZMINDA STORE	SARI-SARI STORE	M			✓	✓						✓			✓	
PAJUAY STORE	SARI-SARI STORE	M			✓							✓			✓	
WOOTEN STORE	SARI-SARI STORE	M														
GUILINGAN STORE	SARI-SARI STORE	M														
FLOR STORE	SARI-SARI STORE	M														
SAMSON R. SULTAN	SARI-SARI STORE	M														
DIONALDO STORE	SARI-SARI STORE	M				✓					✓				✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CAYACAP STORE	SARI-SARI STORE	M		✓		✓						✓			✓	
ROBIN C. SAGAYSAY	SARI-SARI STORE	M														
BERLITA STORE	SARI-SARI STORE	M														
BAJA STORE	SARI-SARI STORE	M				✓					✓				✓	
SHERLIE STORE	SARI-SARI STORE	M														
ADIN'S STORE	SARI-SARI STORE	M														
TIMTIM STORE	SARI-SARI STORE	M	✓								✓				✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
LARRY BOY D. LUAB	SARI-SARI STORE	M	✓								✓				✓	
ELIZ STORE	SARI-SARI STORE	M														
DE GUZMAN STORE	SARI-SARI STORE	M														
JANNET STORE	SARI-SARI STORE	M														
ELSA DRIEDFISH	SARI-SARI STORE	M														
JENIFFER STORE	SARI-SARI STORE	M														
NANCY STORE	SARI-SARI STORE	M		✓								✓			✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
LUSTRE STORE	SARI-SARI STORE	M														
JRR TULDA-TULDA	SARI-SARI STORE	M														
JUNE STORE	SARI-SARI STORE	M														
IRENE STORE	SARI-SARI STORE	M														
ALMER STORE	SARI-SARI STORE	M		✓	✓	✓								✓	✓	
CONCHITA STORE	SARI-SARI STORE	M														
ANGGO STORE	SARI-SARI STORE	M				✓					✓				✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JERSON STORE	SARI-SARI STORE	M														
PISING STORE	SARI-SARI STORE	M														
MARIQUITA STORE	SARI-SARI STORE	M														
HARLAN STORE	SARI-SARI STORE	M		✓							✓				✓	
NIÑAL STORE	SARI-SARI STORE	M														
DELENA STORE	SARI-SARI STORE	M														
EMMA STORE	SARI-SARI STORE	M	✓		✓							✓			✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JOYCE STORE	SARI-SARI STORE	M	✓	✓									✓		✓	
ELLEN'S STORE	SARI-SARI STORE	M														
JIMMY STORE	SARI-SARI STORE	M														
ANNALYN STORE	SARI-SARI STORE	M														
AIV STORE	SARI-SARI STORE	M		✓							✓				✓	
JETOY STORE	SARI-SARI STORE	M														
DARIO STORE	SARI-SARI STORE	M			✓	✓						✓			✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
RUTH STORE	SARI-SARI STORE	M														
NIÑA STORE	SARI-SARI STORE	M				✓					✓				✓	
EMA STORE	SARI-SARI STORE	M	✓	✓	✓								✓		✓	
SIBAY STORE	SARI-SARI STORE	M			✓						✓				✓	
DURAN STORE	SARI-SARI STORE	M														
LORENA STORE	SARI-SARI STORE	M														
TRIPLE Z STORE	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SAMBANG MINIMART	SARI-SARI STORE	M	✓		✓	✓							✓		✓	
AYAH STORE	SARI-SARI STORE	M														
PATRICIO STORE	SARI-SARI STORE	M	✓	✓	✓	✓	✓								✓	✓
ARA'S VARIETY STORE	SARI-SARI STORE	M	✓	✓	✓									✓	✓	
LAÑOJAN STORE	SARI-SARI STORE	M														
JAMES STORE	SARI-SARI STORE	M	✓	✓		✓								✓	✓	
ENINO STORE	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MARJAY STORE	SARI-SARI STORE	M														
KZ STORE	SARI-SARI STORE	M														
ETON STORE	SARI-SARI STORE	M		✓		✓						✓			✓	
SLIP MINIMART	SARI-SARI STORE	M														
ABBAY JANES STORE	SARI-SARI STORE	M	✓	✓	✓	✓	✓								✓	✓
MAE SHEIL STORE	SARI-SARI STORE	M														
ELVIRA STORE	SARI-SARI STORE	M	✓		✓							✓			✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ROSEJANE STORE	SARI-SARI STORE	M		✓							✓				✓	
EL-VIRGINIA STORE	SARI-SARI STORE	M														
C & X MINIMART	SARI-SARI STORE	M		✓							✓				✓	
LILOY COCKPIT 2	SARI-SARI STORE	M		✓	✓	✓							✓		✓	
GENITA SARI-SARI STORE	SARI-SARI STORE	M	✓		✓	✓							✓		✓	
MMK STORE	SARI-SARI STORE	M														
GERBES STORE	SARI-SARI STORE	M	✓	✓	✓	✓	✓								✓	✓

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JENG JENG STORE	SARI-SARI STORE	M														
NANDA STORE	SARI-SARI STORE	S	✓	✓	✓	✓		✓							✓	✓
KING JANE STORE	SARI-SARI STORE	Th														
SALCEDO STORE	SARI-SARI STORE	M														
CWENG CWENG STORE	SARI-SARI STORE	M														
XNANDA STORE	SARI-SARI STORE	M														
MAGTAJAS STORE	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MABEL FAYE VARIETY STORE	SARI-SARI STORE	M	✓	✓	✓									✓	✓	
SABANATE'S STORE	SARI-SARI STORE	M	✓	✓	✓	✓	✓								✓	✓
SEAN STORE	SARI-SARI STORE	M														
CERNAN STORE	SARI-SARI STORE	M														
APDOHAN STORE	SARI-SARI STORE	M														
SAFLOR STORE	SARI-SARI STORE	M														
ARVIN STORE	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
BULAC STORE	SARI-SARI STORE	M														
CSJ MINI GROCERY STORE	SARI-SARI STORE	M	✓	✓	✓	✓	✓								✓	✓
DA VENZ MEAT SHOP	SARI-SARI STORE	M			✓	✓						✓			✓	
PATOC STORE	SARI-SARI STORE	M			✓							✓			✓	
ALONZO'S MINIMART	SARI-SARI STORE	Th	✓		✓							✓			✓	
AIDA STORE	SARI-SARI STORE	M														
ANAJO STORE	SARI-SARI STORE	M														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
PADILLA STORE	SARI-SARI STORE	M														
ANDAPAT STORE	SARI-SARI STORE	M														
ESTOSATA'S STORE	SARI-SARI STORE	M	✓		✓	✓							✓		✓	
BONOCAN STORE	SARI-SARI STORE	M	✓	✓		✓								✓	✓	
JEZELLE VARIETY STORE	SARI-SARI STORE	M	✓	✓	✓	✓		✓							✓	✓
UELO VARIETY STORE	SARI-SARI STORE	M	✓	✓		✓								✓	✓	
DABUADA STORE	SARI-SARI STORE	M														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SIAPAFEDCO STORE	SARI-SARI STORE	M														
CAMILYON STORE	SARI-SARI STORE	M	✓	✓	✓	✓	✓								✓	✓
THELOU & LOESE STORE	SARI-SARI STORE	M				✓					✓				✓	
LIZA STORE	SARI-SARI STORE	M														
RIZA STORE	SARI-SARI STORE	M														
DUCOY STORE	SARI-SARI STORE	M		✓							✓				✓	
DELIA STORE	SARI-SARI STORE	M														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ROSENDO STORE	SARI-SARI STORE	M														
SHEILA STORE	SARI-SARI STORE	M														
RENE STORE	SARI-SARI STORE	M														
JRA STORE	SARI-SARI STORE	M														
RAPTOT STORE	SARI-SARI STORE	M														
RONALDO STORE	SARI-SARI STORE	M														
ALEJANDRO STORE	SARI-SARI STORE	M	✓								✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
FELY BANO STORE	SARI-SARI STORE	M														
KAISLER STORE	SARI-SARI STORE	Th														
SHEEN STORE	SARI-SARI STORE	M	✓								✓				✓	
GARCIA SARI-SARI STORE	SARI-SARI STORE	Th														
BASONG STORE	SARI-SARI STORE	M		✓	✓							✓			✓	
VALIS STORE	SARI-SARI STORE	M														
POWERSPEED CHAINSAW PARTS TRADING	SARI-SARI STORE	M			✓	✓							✓		✓	

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Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ANECITA SAGARAL STORE	SARI-SARI STORE	M														
CJ VARIETY STORE	SARI-SARI STORE	M	✓										✓		✓	
BASALO STORE	SARI-SARI STORE	Th														
IRISH STORE	SARI-SARI STORE	M														
ROSITA STORE	SARI-SARI STORE	M		✓							✓				✓	
ANAMAE STORE	SARI-SARI STORE	M														
MARILOU STORE	SARI-SARI STORE	M		✓							✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SAPPAL STORE	SARI-SARI STORE	M														
JESSEL B. MAGLANGIT	SARI-SARI STORE	M														
ROLDAN R. SAPIHI	SARI-SARI STORE	M														
JOMAR C. JULAGLA	SARI-SARI STORE	M														
MO STORE	SARI-SARI STORE	M														
AJ STORE	SARI-SARI STORE	M														
ROBERTO CHIONG	SARI-SARI STORE	M		✓							✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ROSEHEZEL MAY A. GUTIEREZ	SARI-SARI STORE	M														
ALMA A. VIDAL	SARI-SARI STORE	M														
ROVA STORE	SARI-SARI STORE	M														
GENEVA V. SAANDIEGO	SARI-SARI STORE	M														
NORA S. AZUSADA	SARI-SARI STORE	M														
MARY JANE L. BANTAY	SARI-SARI STORE	M			✓						✓				✓	
LEVIE A. AVILES	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ELVIE V. BAEI	SARI-SARI STORE	M														
HONORIA A BIDAD	SARI-SARI STORE	M		✓							✓				✓	
LET LET STORE	SARI-SARI STORE	M														
JRJ STORE	SARI-SARI STORE	M		✓	✓	✓							✓		✓	
R.E. NIRINA STORE	SARI-SARI STORE	M														
MOLAS STORE	SARI-SARI STORE	M			✓						✓				✓	
JVS STORE	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ASHLEYS STORE	SARI-SARI STORE	M	✓	✓	✓	✓	✓								✓	✓
JOY D ACAYLAR	SARI-SARI STORE	M														
JAYMARIE G BAYBAYAN	SARI-SARI STORE	M	✓	✓	✓	✓	✓								✓	✓
VANMAEREY STORE	SARI-SARI STORE	M														
OWENA R INSINA	SARI-SARI STORE	M														
MAMITES STORE	SARI-SARI STORE	M														
ABRAHAM STORE	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
TERIZA A STORE	SARI-SARI STORE	M		✓	✓	✓							✓		✓	
ONDO STORE	SARI-SARI STORE	M														
Z AND Z MINIMART	SARI-SARI STORE	M	✓	✓	✓	✓	✓								✓	✓
MICHAELA STORE	SARI-SARI STORE	M														
DELA CRUZ STORE	SARI-SARI STORE	M														
BRENDA STORE	SARI-SARI STORE	M														
MONALIZA STORE	SARI-SARI STORE	M				✓					✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
BHELLE CONVENIENCE STORE	SARI-SARI STORE	M														
RELFIE B TORE	SARI-SARI STORE	M														
ANADEO STORE	SARI-SARI STORE	M	✓	✓	✓	✓	✓								✓	✓
MOTAS STORE	SARI-SARI STORE	M														
MICHELLE A ALLERIA	SARI-SARI STORE	M														
BILLIONES STORE	SARI-SARI STORE	M			✓	✓						✓			✓	
MARLON HIBAYA	SARI-SARI STORE	M														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ROSE A LICAYAN	SARI-SARI STORE	M			✓						✓				✓	
RODRIGUEZ STORE	SARI-SARI STORE	M			✓						✓				✓	
BUSCA STORE	SARI-SARI STORE	M			✓						✓				✓	
APOLINARIO STORE	SARI-SARI STORE	M				✓					✓				✓	
MARIVIC GORE	SARI-SARI STORE	M			✓						✓				✓	
MORAS STORE	SARI-SARI STORE	M														
ALCONTIN STORE	SARI-SARI STORE	M														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
GRACE STORE	SARI-SARI STORE	M														
VIVIAN T GAMALE	SARI-SARI STORE	M			✓						✓				✓	
SUMALPONG STORE	SARI-SARI STORE	M														
J & L STORE	SARI-SARI STORE	M			✓						✓				✓	
NILFA STORE	SARI-SARI STORE	M		✓	✓	✓								✓	✓	
LACTUAN STORE	SARI-SARI STORE	M														
NANO STORE	SARI-SARI STORE	M														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
XBEBERY G QUINSON	SARI-SARI STORE	M	✓								✓				✓	
PALOSO STORE	SARI-SARI STORE	M														
ANTONIO STORE	SARI-SARI STORE	M														
BERMUDO STORE	SARI-SARI STORE	M														
ANALIZA D BALAS	SARI-SARI STORE	M														
ONTING STORE	SARI-SARI STORE	M														
EC JUN STORE	SARI-SARI STORE	M														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
OLAMA CONSUMER GOODS STORE	SARI-SARI STORE	M														
RRS STORE	SARI-SARI STORE	M														
ANDILAP STORE	SARI-SARI STORE	M														
LOPEZ STORE	SARI-SARI STORE	M														
GAUSIN STORE	SARI-SARI STORE	M			✓						✓				✓	
ANDRICA AMION	SARI-SARI STORE	M														
AMAZASUL STORE	SARI-SARI STORE	M														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
DUMAY STORE	SARI-SARI STORE	M														
DELICANO STORE	SARI-SARI STORE	M	✓								✓				✓	
YOSORES STORE	SARI-SARI STORE	M														
ANADIO STORE	SARI-SARI STORE	M														
TIMAGOS STORE	SARI-SARI STORE	M		✓	✓	✓							✓		✓	
CLARK STORE	SARI-SARI STORE	W														
XYONIE STORE	SARI-SARI STORE	W														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JULIET DE ASIS STORE	SARI-SARI STORE	W			✓						✓				✓	
RINGWIT STORE	SARI-SARI STORE	W														
BAGAAN STORE	SARI-SARI STORE	Th														
ELLEN STORE	SARI-SARI STORE	W														
VIDAL STORE	SARI-SARI STORE	W														
XSUERTE STORE	SARI-SARI STORE	W														
EFC STORE	SARI-SARI STORE	W														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
LUCY STORE	SARI-SARI STORE	W	✓									✓			✓	
HUNBO STORE	SARI-SARI STORE	W		✓	✓							✓			✓	
POLAYO STORE	SARI-SARI STORE	W														
PEDRO GALANAY STORE	SARI-SARI STORE	W														
RONA STORE	SARI-SARI STORE	W														
OMECNOL STORE	SARI-SARI STORE	W														
LEONCIA E RAGO	SARI-SARI STORE	W		✓							✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SULTAN STORE	SARI-SARI STORE	W														
PAMAONG STORE	SARI-SARI STORE	W														
LOPEZ STORE	SARI-SARI STORE	W														
RESONABLE STORE	SARI-SARI STORE	W														
HARDENIA STORE	SARI-SARI STORE	W														
DENIEGA STORE	SARI-SARI STORE	W		✓		✓						✓			✓	
FERVEY STORE	SARI-SARI STORE	W	✓	✓	✓	✓	✓								✓	✓

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CASSOPHIA STORE	SARI-SARI STORE	W		✓	✓	✓								✓	✓	
GERMATA STORE	SARI-SARI STORE	W														
BILLONES STORE	SARI-SARI STORE	W				✓					✓				✓	
TOQUIRO STORE	SARI-SARI STORE	W		✓		✓						✓			✓	
JANYNA STORE	SARI-SARI STORE	W														
DAWN CATAYAS STORE	SARI-SARI STORE	F		✓		✓						✓			✓	
FEROLINO STORE	SARI-SARI STORE	W	✓								✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
BACARA STORE	SARI-SARI STORE	W		✓	✓	✓							✓		✓	
SUICO STORE	SARI-SARI STORE	W														
JARASALEM STORE	SARI-SARI STORE	W														
PACULANANG STORE	SARI-SARI STORE	W	✓								✓				✓	
MONDEJAR	SARI-SARI STORE	W														
JING STORE	SARI-SARI STORE	W														
BBJ'S STORE	SARI-SARI STORE	W														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
FAT CAT	SARI-SARI STORE	W	✓		✓							✓			✓	
RENON STORE	SARI-SARI STORE	W														
TAMJUNES BAKESHOP	SARI-SARI STORE	W														
DUCAL STORE	SARI-SARI STORE	W														
ANTAWAN STORE	SARI-SARI STORE	Th														
XMADULA STORE	SARI-SARI STORE	Th														
VILLA STORE	SARI-SARI STORE	Th		✓	✓	✓							✓		✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ROSALIA STORE	SARI-SARI STORE	Th	✓		✓	✓							✓		✓	
ALEJANDRA'S STORE	SARI-SARI STORE	Th	✓			✓						✓			✓	
ALEJANDRA'S STORE	SARI-SARI STORE	Th			✓						✓				✓	
JUMAWAN STORE	SARI-SARI STORE	Th		✓		✓						✓			✓	
ANTAG STORE	SARI-SARI STORE	Th		✓							✓				✓	
DADAN STORE	SARI-SARI STORE	Th	✓	✓									✓		✓	
CANDES STORE	SARI-SARI STORE	Th														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ORONG STORE	SARI-SARI STORE	Th														
MACALISANG STORE	SARI-SARI STORE	Th		✓		✓						✓			✓	
SUMALPONG STORE	SARI-SARI STORE	Th														
MALIGON STORE	SARI-SARI STORE	Th		✓								✓			✓	
CAMPOY STORE	SARI-SARI STORE	Th														
LLOYD STORE	SARI-SARI STORE	Th														
ZAMORA STORE	SARI-SARI STORE	Th				✓					✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
GATALAO STORE	SARI-SARI STORE	Th														
RIOLA STORE	SARI-SARI STORE	Th			✓						✓				✓	
ORTEGA STORE	SARI-SARI STORE	Th			✓						✓				✓	
SAPIHI STORE	SARI-SARI STORE	Th														
RRJ STORE	SARI-SARI STORE	Th			✓						✓				✓	
LIHAYLIHAY STORE	SARI-SARI STORE	Th			✓						✓				✓	
SAGARIO STORE	SARI-SARI STORE	Th		✓							✓				✓	

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
RAMOS STORE	SARI-SARI STORE	Th														
GUMIMAO STORE	SARI-SARI STORE	Th		✓							✓				✓	
NILMA STORE	SARI-SARI STORE	Th														
GALLEPOSO STORE	SARI-SARI STORE	Th														
EMMA'S STORE	SARI-SARI STORE	Th			✓						✓				✓	
N-JJJ STORE	SARI-SARI STORE	M														
AZALMA STORE	SARI-SARI STORE	Th	✓								✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
QUINZON STORE	SARI-SARI STORE	M		✓							✓				✓	
INDAY CLAIRE STORE	SARI-SARI STORE	Th														
SUERTE STORE	SARI-SARI STORE	Th	✓	✓	✓	✓	✓								✓	✓
JANETH STORE	SARI-SARI STORE	Th			✓						✓				✓	
SUSANA STORE	SARI-SARI STORE	Th														
LIBERT L. BOGSANGIT	SARI-SARI STORE	Th														
FRITZIE ANN P. TAGUD	SARI-SARI STORE	Th		✓	✓	✓							✓		✓	

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
LING-LING STORE	SARI-SARI STORE	Th			✓						✓				✓	
DELIA SARI-SARI STORE	SARI-SARI STORE	Th														
JANE ROSE S. HONGHONG	SARI-SARI STORE	Th														
JUNEJAY STORE	SARI-SARI STORE	Th		✓							✓				✓	
GANTALAO STORE	SARI-SARI STORE	Th														
AGAN STORE	SARI-SARI STORE	Th														
MARICEL AMANTE HAMAC	SARI-SARI STORE	F														

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Route: ALL - BEER Products - Route Type: ALL

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ARLYN C. LAMPAWOG	SARI-SARI STORE	F				✓					✓				✓	
RENEBOY R. MANDANGAN	SARI-SARI STORE	F		✓							✓				✓	
CASTILLON STORE	SARI-SARI STORE	Th														
DORIMON STORE	SARI-SARI STORE	F														
TERSON B. HAPITAN	SARI-SARI STORE	F														
MARIA BENA MARANIO STORE	SARI-SARI STORE	F														
ANABEL C BACARO STORE	SARI-SARI STORE	F														

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Route: ALL - BEER Products - Route Type: ALL

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ELYN STORE	SARI-SARI STORE	F														
MAHINAY STORE	SARI-SARI STORE	S														
RJ CONVENIENCE STORE	SARI-SARI STORE	S														
JORAYA STORE	SARI-SARI STORE	S														
ORILLOZA STORE	SARI-SARI STORE	S	✓		✓								✓		✓	
NORIE DEE G. ARNOCO	SARI-SARI STORE	S			✓						✓				✓	
ALBURO STORE	SARI-SARI STORE	S														

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
VERZANO'S STORE	SARI-SARI STORE	S														
MANDAG STORE	SARI-SARI STORE	S														
PARILLA STORE	SARI-SARI STORE	S	✓	✓	✓	✓	✓								✓	✓
TAATA STORE	SARI-SARI STORE	S	✓	✓	✓	✓	✓								✓	✓
LAPINIG STORE	SARI-SARI STORE	S														
CANTON STORE	SARI-SARI STORE	S														
GOHOCO STORE	SARI-SARI STORE	M														

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For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
AAAJ STORE	SARI-SARI STORE	M														
3-ANGEL'S STORE	SARI-SARI STORE	M														
5 WILL'S STORE	SARI-SARI STORE	M	✓	✓	✓	✓		✓							✓	✓
BEBENG STORE	SARI-SARI STORE	M		✓							✓				✓	
JOUYOUS STORE	SARI-SARI STORE	M														
CANTON STORE	SARI-SARI STORE	M														
ALLA VARIETY STORE	SARI-SARI STORE	T														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
DODOY CENAS STORE	SARI-SARI STORE	T	✓		✓	✓							✓		✓	
ARIEL STORE	SARI-SARI STORE	T				✓					✓				✓	
R'G STORE	SARI-SARI STORE	T														
FORMOSO STORE	SARI-SARI STORE	W		✓	✓							✓			✓	
JC HEART	SARI-SARI STORE	W														
ANALIZA HAJAU	SARI-SARI STORE	W	✓		✓	✓							✓		✓	
ACULBE STORE	SARI-SARI STORE	W														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CAÑETE STORE	SARI-SARI STORE	W		✓	✓							✓			✓	
KIESLER STORE	SARI-SARI STORE	M														
ADEN STORE	SARI-SARI STORE	F														
DYLEN STORE	SARI-SARI STORE	F														
HAMAC STORE	SARI-SARI STORE	F														
BENDEJO STORE	SARI-SARI STORE	F	✓	✓	✓	✓	✓								✓	✓
BL VARIETY STORE	SARI-SARI STORE	F														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
TITING LIMPAG	SARI-SARI STORE	F	✓	✓		✓							✓		✓	
SANGHILAN STORE	SARI-SARI STORE	F	✓		✓	✓								✓	✓	
AIRA STORE	SARI-SARI STORE	F														
BREA STORE	SARI-SARI STORE	F														
ASHER'S STORE	SARI-SARI STORE	F														
AMALIA DAR	SARI-SARI STORE	F	✓	✓	✓	✓	✓								✓	✓
CABILIN STORE	SARI-SARI STORE	F														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
NUGAS STORE	SARI-SARI STORE	F														
SARA JANE YOSORES	SARI-SARI STORE	F			✓						✓				✓	
NORIEDY CABUTERO	SARI-SARI STORE	F														
PHARMACY SALUG	SARI-SARI STORE	M														
TONE R STORE	SARI-SARI STORE	M														
M/R SARI-SARI STORE	SARI-SARI STORE	M														
DUBDUBAN STORE	SARI-SARI STORE	M														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
EMBAL STORE	SARI-SARI STORE	S	✓			✓						✓			✓	
AMIHAN'S GOOD STORE	SARI-SARI STORE	S				✓							✓		✓	
EMELINDA G. GALLEPOSO	SARI-SARI STORE	S														
TABOADA STORE	SARI-SARI STORE	T				✓					✓				✓	
CHERYL LEDAMA STORE	SARI-SARI STORE	T														
HITEGAN STORE	SARI-SARI STORE	T														
RHM STORE	SARI-SARI STORE	T	✓	✓	✓	✓	✓								✓	✓

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
RG STORE	SARI-SARI STORE	T	✓	✓	✓	✓	✓								✓	✓
SARAH STORE	SARI-SARI STORE	T														
BOGANOTAN'S STORE	SARI-SARI STORE	T		✓							✓				✓	
EDUARDO JANDAYAN	SARI-SARI STORE	T														
MYRNA STORE	SARI-SARI STORE	T														
ROLANDO OMICNOL	SARI-SARI STORE	T														
YUKIE & UPB STORE	SARI-SARI STORE	T														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JULIET BAROY	SARI-SARI STORE	T														
CHERRY SABANA	SARI-SARI STORE	T														
TERISITA PERAS	SARI-SARI STORE	T														
CHONA SARI-SARI STORE	SARI-SARI STORE	Th		✓							✓				✓	
C/X SARI-SARI STORE	SARI-SARI STORE	T														
SUMINGUIT'S STORE	SARI-SARI STORE	W	✓		✓	✓							✓		✓	
FABILLAR'S STORE	SARI-SARI STORE	W		✓							✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
NOEL AQUINO STORE	SARI-SARI STORE	W														
EBALLAN'S STORE	SARI-SARI STORE	W			✓						✓				✓	
NENENG SARI-SARI STORE	SARI-SARI STORE	W														
SHAN AND LOVE-LOVE VARIETY STORE	SARI-SARI STORE	W														
COLE DURONIO SARI-SARI STORE	SARI-SARI STORE	W														
LEA MAE GEMOGUIN STORE	SARI-SARI STORE	Th														
DANNY'S STORE	SARI-SARI STORE	Th														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
THELMA MOLAS STORE	SARI-SARI STORE	Th														
REYNOLD TABASA STORE	SARI-SARI STORE	Th														
NELFA PAHUNAN STORE	SARI-SARI STORE	Th	✓									✓			✓	
SOPHIA AND CATHLEEN STORE	SARI-SARI STORE	Th														
RETA TUMARO STORE	SARI-SARI STORE	Th														
FLORAVILLIA AGAPAY STORE	SARI-SARI STORE	Th				✓					✓				✓	
TALIP STORE	SARI-SARI STORE	Th			✓						✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ERLYN DAPAN STORE	SARI-SARI STORE	Th														
LORENA ABAN STORE	SARI-SARI STORE	Th														
ERENITA CALUGHUGAN STORE	SARI-SARI STORE	Th														
PALALON STORE	SARI-SARI STORE	Th			✓	✓						✓			✓	
TEQUEL STORE	SARI-SARI STORE	Th	✓		✓							✓			✓	
INDAY STORE	SARI-SARI STORE	Th														
ARLENE ESPARAGUERA STORE	SARI-SARI STORE	F		✓		✓							✓		✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
STEPHEN YEN VARIETY STORE	SARI-SARI STORE	F														
TOBIAS STORE	SARI-SARI STORE	F			✓						✓				✓	
JONALYN LANGAN STORE	SARI-SARI STORE	F			✓	✓						✓			✓	
MELCA STORE	SARI-SARI STORE	F	✓								✓				✓	
JEANIAS MINI GROCERY STORE	SARI-SARI STORE	F														
AJEN VIRGIL STORE	SARI-SARI STORE	F														
ARNEL RAPOLS STORE	SARI-SARI STORE	F														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ALEMAN'S STORE	SARI-SARI STORE	F														
MARTIN CALONGE STORE	SARI-SARI STORE	F														
MARIALYN PACLI STORE	SARI-SARI STORE	F														
LENY STORE	SARI-SARI STORE	F														
EMELIE TEVES STORE	SARI-SARI STORE	F		✓							✓				✓	
LILIA MAGUILA STORE	SARI-SARI STORE	F														
CARMEN STORE	SARI-SARI STORE	F														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ELLA'S STORE	SARI-SARI STORE	F														
MARLON ORYOKE STORE	SARI-SARI STORE	F														
AR STORE	SARI-SARI STORE	F				✓					✓				✓	
LUZ STORE	SARI-SARI STORE	F														
3KG STORE	SARI-SARI STORE	F														
CHLOE STORE	SARI-SARI STORE	F														
XPACARO'S STORE	SARI-SARI STORE	F														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JAN MARRY STORE	SARI-SARI STORE	F			✓						✓				✓	
ANALYN NALE STORE	SARI-SARI STORE	S														
BENEBEBE STORE	SARI-SARI STORE	S														
XDUMAY STORE	SARI-SARI STORE	S														
JEZELLEE VARIETY STORE	SARI-SARI STORE	S														
GOMEZ STORE	SARI-SARI STORE	S														
IRENE CATIG STORE	SARI-SARI STORE	S	✓	✓	✓									✓	✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JENEFER GALIT STORE	SARI-SARI STORE	S														
AJ CONVENIENCE STORE	SARI-SARI STORE	S														
XCRISMAE STORE	SARI-SARI STORE	S														
VILLALON STORE	SARI-SARI STORE	S	✓	✓								✓			✓	
JUN-JUN STORE	SARI-SARI STORE	S	✓									✓			✓	
GERALDINE PATCHES STORE	SARI-SARI STORE	S														
VILLAMOR STORE	SARI-SARI STORE	S														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CHRISTIAN PAGASIAN STORE	SARI-SARI STORE	S														
JAY-AN PADILLA STORE	SARI-SARI STORE	S														
JERSAM CORITA STORE	SARI-SARI STORE	S			✓						✓				✓	
LEANA STORE	SARI-SARI STORE	S		✓							✓				✓	
CAMILO CENAS STORE	SARI-SARI STORE	S														
GLENN ROSCA	SARI-SARI STORE	S			✓						✓				✓	
JANE STORE	SARI-SARI STORE	S														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ALCANTARA STORE	SARI-SARI STORE	S			✓						✓				✓	
BASTE STORE	SARI-SARI STORE	S														
REVELO STORE	SARI-SARI STORE	S														
XAAAZ STORE	SARI-SARI STORE	M														
CASIÑO STORE	SARI-SARI STORE	M														
BOGANOTAN STORE	SARI-SARI STORE	M	✓	✓	✓	✓	✓								✓	✓
CARBONA STORE	SARI-SARI STORE	M														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
BLUE HOUSE	SARI-SARI STORE	M														
XCARBONA'S STORE	SARI-SARI STORE	M														
ROSALEM'S STORE	SARI-SARI STORE	M														
VIDAL'S STORE	SARI-SARI STORE	M				✓					✓				✓	
CETA'S STORE	SARI-SARI STORE	M														
XCJ'S STORE	SARI-SARI STORE	T														
XROSALIA'S STORE	SARI-SARI STORE	T														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
INDAG STORE	SARI-SARI STORE	T														
ESCOREAL'S STORE	SARI-SARI STORE	T														
SILVANO'S STORE	SARI-SARI STORE	T		✓	✓							✓			✓	
PANIMPA'S STORE	SARI-SARI STORE	T														
NHELLY BALBACUA STORE	SARI-SARI STORE	T														
SEDENIO'S STORE	SARI-SARI STORE	T														
LANGUBON'S STORE	SARI-SARI STORE	T														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
DANDAYO'S STORE	SARI-SARI STORE	T														
OGORDO'S STORE	SARI-SARI STORE	T														
MONSOLAN'S STORE	SARI-SARI STORE	T														
LABUSAN'S STORE	SARI-SARI STORE	T														
CALAPIZ'S STORE	SARI-SARI STORE	W														
GALIT'S STORE	SARI-SARI STORE	T														
VILLACURA'S STORE	SARI-SARI STORE	T														

Route Type: ALL

For the Month of: March 2025

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Active Outlets Monitoring Report - ALL

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
EKA'S STORE	SARI-SARI STORE	S														
NEBLA'S STORE	SARI-SARI STORE	S														
EMC STORE	SARI-SARI STORE	W														
CABALES STORE	SARI-SARI STORE	T	✓	✓	✓	✓	✓								✓	✓
ESTHER SARI-SARI STORE	SARI-SARI STORE	W														
TING-TING STORE	SARI-SARI STORE	W														
TULABING STORE	SARI-SARI STORE	W														

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MARISSA STORE	SARI-SARI STORE	W														
MALABAGO STORE	SARI-SARI STORE	W														
PRINCESS STORE	SARI-SARI STORE	W														
PACURE'S STORE	SARI-SARI STORE	W														
LUZ VIDEOKIHAN	SARI-SARI STORE	W														
SAPIHI STORE	SARI-SARI STORE	W				✓					✓				✓	
DIONALDO'S STORE	SARI-SARI STORE	W														

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Route: ALL - BEER Products - Route Type: ALL

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MANUAYAO STORE	SARI-SARI STORE	W														
AMBANG STORE	SARI-SARI STORE	W														
SILVANO'S STORE	SARI-SARI STORE	W														
PAGASIAN'S STORE	SARI-SARI STORE	W														
TABON' STORE	SARI-SARI STORE	W														
CAROLITA STORE	SARI-SARI STORE	W														
XARTEMIO ELUMBA STORE	SARI-SARI STORE	W														

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Route: ALL - BEER Products - Route Type: ALL

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
RUNERIA ACAYLAR STORE	SARI-SARI STORE	W			✓						✓				✓	
EMELIA MARATA STORE	SARI-SARI STORE	W														
XELMY MAMMO STORE	SARI-SARI STORE	W														
JR & LUZ STORE	SARI-SARI STORE	W														
ANABEL'S STORE	SARI-SARI STORE	W		✓							✓				✓	
G.B. CONVENIENCE STORE	SARI-SARI STORE	W														
MELING PAÑA STORE	SARI-SARI STORE	W														

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
GAIS STORE	SARI-SARI STORE	Th														
JESEL ANDAO	SARI-SARI STORE	Th														
AILEEN STORE	SARI-SARI STORE	Th														
INDAY STORE	SARI-SARI STORE	Th														
LATRAS STORE	SARI-SARI STORE	Th														
ARNULPO TABILIRAN STORE	SARI-SARI STORE	Th														
THELOU AND LOESE	SARI-SARI STORE	Th														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CAIS STORE	SARI-SARI STORE	Th														
MALABAGO STORE	SARI-SARI STORE	Th														
NORJUN ENT	SARI-SARI STORE	Th														
AMJ'S GEAR & GRUB	SARI-SARI STORE	Th														
MALARAN'S STORE	SARI-SARI STORE	F														
JUANITA STORE	SARI-SARI STORE	F	✓	✓								✓			✓	
BELARMINO'S STORE	SARI-SARI STORE	F														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
TACTA'S STORE	SARI-SARI STORE	S														
OYOHYOY'S STORE	SARI-SARI STORE	S														
NEO MANAGEMENT	SARI-SARI STORE	S														
COOP	SARI-SARI STORE	S		✓							✓				✓	
ANACITA'S STORE	SARI-SARI STORE	M														
CITA'S STORE	SARI-SARI STORE	M														
DIONALDO'S STORE	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
RJ AND AJ	SARI-SARI STORE	M														
AMER'S STORE	SARI-SARI STORE	M														
MAMAC STORE	SARI-SARI STORE	M	✓								✓				✓	
SMITH'S STORE	SARI-SARI STORE	M														
TORRES STORE	SARI-SARI STORE	M														
STAR GROCERY	SARI-SARI STORE	M														
WENDEL STORE	SARI-SARI STORE	M			✓						✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JEWARD STORE	SARI-SARI STORE	M														
VILLACAMPA'S STORE	SARI-SARI STORE	T														
BONGCAN'S STORE	SARI-SARI STORE	T														
BRIGOLE'S STORE	SARI-SARI STORE	T														
PAULA'S MINIMART	SARI-SARI STORE	T														
XAJ VARIETY STORE	SARI-SARI STORE	T														
DANDANO'S STORE	SARI-SARI STORE	T														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
BALANSAG'S STORE	SARI-SARI STORE	T														
GUJELDE'S STORE	SARI-SARI STORE	T														
AGAN'S STORE	SARI-SARI STORE	T														
AMPARADO'S STORE	SARI-SARI STORE	T			✓						✓				✓	
DANGCALAN'S STORE	SARI-SARI STORE	T														
BEBE STORE	SARI-SARI STORE	T														
MAZO'Z STORE	SARI-SARI STORE	T														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JINBELL STORE	SARI-SARI STORE	T														
ROXAS STORE	SARI-SARI STORE	T														
ALBIOSS STORE	SARI-SARI STORE	T			✓						✓				✓	
NONOY STORE	SARI-SARI STORE	W														
XNELMA STORE	SARI-SARI STORE	W														
DIOCHAR STORE	SARI-SARI STORE	W	✓	✓								✓			✓	
ANTIPUESTO STORE	SARI-SARI STORE	W	✓								✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
LOLITA SILVANO STORE	SARI-SARI STORE	W				✓					✓				✓	
ESTELLA GORE	SARI-SARI STORE	W	✓		✓	✓							✓		✓	
FLORENTINA ENJAMBRE	SARI-SARI STORE	W				✓					✓				✓	
ELICANAL STORE	SARI-SARI STORE	W			✓						✓				✓	
GEPITULAN STORE	SARI-SARI STORE	W		✓							✓				✓	
TOMARONG STORE	SARI-SARI STORE	W	✓								✓				✓	
GAYOLES STORE	SARI-SARI STORE	Th														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SARANILLA'S STORE	SARI-SARI STORE	Th														
RONA BACARA STORE	SARI-SARI STORE	Th														
GERALD NOBAL STORE	SARI-SARI STORE	Th														
MARIVIC PARILLA	SARI-SARI STORE	Th														
EDGAR BAJO STORE	SARI-SARI STORE	F														
ALTHEA STORE	SARI-SARI STORE	F		✓		✓							✓		✓	
GLENDIA STORE	SARI-SARI STORE	F	✓									✓			✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
FERUY STORE	SARI-SARI STORE	F														
CALAGO STORE	SARI-SARI STORE	F		✓							✓				✓	
FE RAFOLS	SARI-SARI STORE	F		✓							✓				✓	
SLP ASSOCIATION	SARI-SARI STORE	F	✓	✓	✓	✓	✓								✓	✓
LITO STORE	SARI-SARI STORE	F		✓							✓				✓	
TEJERO STORE	SARI-SARI STORE	F														
MARENTES SARI-SARI STORE	SARI-SARI STORE	F														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
FERNANDEZ SARI-SARI STORE	SARI-SARI STORE	F														
MERNA SARI-SARI STORE	SARI-SARI STORE	F														
DIXIMO SARI-SARI STORE	SARI-SARI STORE	F														
LAIDON STORE	SARI-SARI STORE	F														
LENDY LARGO	SARI-SARI STORE	F														
ALIA VARIETY STORE	SARI-SARI STORE	S		✓		✓						✓			✓	
MILLION STORE	SARI-SARI STORE	S														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ARIPAL STORE	SARI-SARI STORE	S				✓					✓				✓	
BANIOSA STORE	SARI-SARI STORE	S														
JONA STORE	SARI-SARI STORE	S														
GASO STORE	SARI-SARI STORE	M														
ESCABARTE STORE	SARI-SARI STORE	M														
MJ AND AJ STORE	SARI-SARI STORE	M														
BONDE STORE	SARI-SARI STORE	M														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
DAMONSONG STORE	SARI-SARI STORE	T		✓		✓						✓			✓	
AL MINIMART	SARI-SARI STORE	T														
BENLOT STORE	SARI-SARI STORE	T														
DULCE TUANDA STORE	SARI-SARI STORE	T	✓			✓						✓			✓	
ROLLY STORE	SARI-SARI STORE	T														
AMOD STORE	SARI-SARI STORE	W	✓	✓								✓			✓	
TABUADA STORE	SARI-SARI STORE	W			✓							✓			✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JUMUAD STORE	SARI-SARI STORE	W														
TAYAB STORE	SARI-SARI STORE	W														
PEARLY STORE	SARI-SARI STORE	W	✓								✓				✓	
JETHER LIPAPAC STORE	SARI-SARI STORE	W														
JUMAWAN'S STORE	SARI-SARI STORE	W	✓		✓								✓		✓	
VERGIE STORE	SARI-SARI STORE	W														
SHER-ED EATERY	SARI-SARI STORE	Th				✓					✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MARICEL GABATO STORE	SARI-SARI STORE	Th		✓		✓						✓			✓	
DINOCOT DIVANI STORE	SARI-SARI STORE	TWF														
CATUBAY STORE	SARI-SARI STORE	Th	✓								✓				✓	
MYLENE STORE	SARI-SARI STORE	Th														
BOY ESTRELLANTE	SARI-SARI STORE	Th														
TALA GEN. MERCHANDISE	SARI-SARI STORE	Th														
TATA SALAGUSTE STORE	SARI-SARI STORE	Th	✓								✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JOENA ANTAG STORE	SARI-SARI STORE	Th														
CHARLEE'S VARIETY STORE	SARI-SARI STORE	F														
CAMASURA STORE	SARI-SARI STORE	F		✓	✓								✓		✓	
ORAIZ STORE	SARI-SARI STORE	F			✓						✓				✓	
3M STORE	SARI-SARI STORE	F	✓	✓	✓	✓		✓							✓	✓
RJ STORE	SARI-SARI STORE	F														
JOY MACAPARAS STORE	SARI-SARI STORE	F														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ANDY AND CAMILLE STORE	SARI-SARI STORE	F			✓						✓				✓	
MANAYTAY STORE	SARI-SARI STORE	F														
PREJOLES STORE	SARI-SARI STORE	F														
LYDIA LAPUAC STORE	SARI-SARI STORE	F		✓									✓		✓	
DAVID AND FRANCIS MINIMART	SARI-SARI STORE	S	✓	✓	✓	✓	✓								✓	✓
HANNAH DELOS REYES STORE	SARI-SARI STORE	S														
SENIA STORE	SARI-SARI STORE	S														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MAILYN MACARAYA STORE	SARI-SARI STORE	S		✓							✓				✓	
SOLINOS STORE	SARI-SARI STORE	S														
TONG TONG STORE	SARI-SARI STORE	S		✓	✓							✓			✓	
OBORDO STORE	SARI-SARI STORE	S														
GERALDINE ARIGO STORE	SARI-SARI STORE	S														
EBALLES STORE	SARI-SARI STORE	S		✓							✓				✓	
BUENAFLORE STORE	SARI-SARI STORE	S														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
AL SERDAN	SARI-SARI STORE	S	✓			✓						✓			✓	
REBECCA STORE	SARI-SARI STORE	S														
RENCE MARK STORE	SARI-SARI STORE	S				✓					✓				✓	
TATA & ELLY STORE	SARI-SARI STORE	S				✓					✓				✓	
FRITZ CYRIL STORE	SARI-SARI STORE	S		✓		✓							✓		✓	
WILMA STORE	SARI-SARI STORE	S														
ROSDelia REQUINA STORE	SARI-SARI STORE	M														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
INDAY JARANAY STORE	SARI-SARI STORE	T			✓						✓				✓	
CRIS ALICE STORE	SARI-SARI STORE	T														
ORMOSO STORE	SARI-SARI STORE	T														
VIANEX STORE	SARI-SARI STORE	T														
JULIET STORE	SARI-SARI STORE	W														
FACOMA SND	SARI-SARI STORE	W														
RAQUEL STORE	SARI-SARI STORE	W			✓						✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

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For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ALBERT BIADNES STORE	SARI-SARI STORE															
EXCEL STORE	SARI-SARI STORE	W														
YL STORE	SARI-SARI STORE	W														
JOYEEN SARI-SARI STORE	SARI-SARI STORE	W														
PONCE STORE	SARI-SARI STORE	W		✓							✓				✓	
YAN YAR	SARI-SARI STORE	W		✓							✓				✓	
LINDA STORE	SARI-SARI STORE	W	✓								✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
RL STORE	SARI-SARI STORE	W														
TATA BARORO STORE	SARI-SARI STORE	Th														
ROSIEBEL BANATANTO STORE	SARI-SARI STORE	Th														
MAÑOSA STORE	SARI-SARI STORE	Th	✓	✓		✓							✓		✓	
KOYKOY STORE	SARI-SARI STORE	Th														
IMBANG STORE	SARI-SARI STORE	Th														
J STORE	SARI-SARI STORE	F														

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ASENTISTA STORE	SARI-SARI STORE	F		✓	✓	✓							✓		✓	
FLOR BASIA	SARI-SARI STORE	F		✓		✓						✓			✓	
ARJHON STORE	SARI-SARI STORE	Th														
ARLENE STORE	SARI-SARI STORE	Th		✓							✓				✓	
JHON & KIM	SARI-SARI STORE	F														
ANITA STORE	SARI-SARI STORE	F														
SUSAN STORE	SARI-SARI STORE	S														

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CROSSING STORE	SARI-SARI STORE	S														
GLADY'S STORE	SARI-SARI STORE	S														
ELENA REMOLONA STORE	SARI-SARI STORE	S	✓	✓		✓							✓		✓	
RMD STORE	SARI-SARI STORE	S														
GINA STORE	SARI-SARI STORE	S														
BATCHOYAN SA DISUD	SARI-SARI STORE	M														
DACULA STORE	SARI-SARI STORE	M			✓						✓				✓	

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ALUMBRE STORE	SARI-SARI STORE	T	✓	✓									✓		✓	
AIME PAMERON STORE	SARI-SARI STORE	T			✓	✓						✓			✓	
GORE STORE	SARI-SARI STORE	T														
JAS MACAPAZ	SARI-SARI STORE	T														
ARGENIA STORE	SARI-SARI STORE	T														
REN REN GABOTERO	SARI-SARI STORE	T														
CAÑETE STORE	SARI-SARI STORE	T			✓	✓							✓		✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
INDAY'S STORE	SARI-SARI STORE	T														
BAROTE STORE	SARI-SARI STORE	T		✓								✓			✓	
TANELON STORE	SARI-SARI STORE	W				✓					✓				✓	
DAGANASOL STORE	SARI-SARI STORE	W														
ARNEL STORE	SARI-SARI STORE	W		✓							✓				✓	
SIAREZ SARI-SARI STORE	SARI-SARI STORE	W														
ICAD STORE	SARI-SARI STORE	W														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
GLORIA BUHIAN STORE	SARI-SARI STORE	W														
MARCY ALEMAN STORE	SARI-SARI STORE	W														
VICTORIA JAMORA STORE	SARI-SARI STORE	W	✓								✓				✓	
DACAL STORE	SARI-SARI STORE	W														
XBENDEJO STORE	SARI-SARI STORE	Th														
JUMAWAN STORE	SARI-SARI STORE	Th														
PANYAX DART LANE	SARI-SARI STORE	F			✓						✓				✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
RG STORE DISUD	SARI-SARI STORE	F														
EP SEPOLO STORE	SARI-SARI STORE	F														
XJAY STORE	SARI-SARI STORE	F														
MJ STORE	SARI-SARI STORE	F														
GIJADA UGDAMINA STORE	SARI-SARI STORE	F														
JMB STORE	SARI-SARI STORE	F														
NORA MANDIH	SARI-SARI STORE	F														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ROSE STORE	SARI-SARI STORE	S														
BENLOT STORE	SARI-SARI STORE	S														
DEDING STORE	SARI-SARI STORE	S														
DODONG RAMOGA	SARI-SARI STORE	S														
MONA BACANG STORE	SARI-SARI STORE	M														
ANGELYN AGUSTIN STORE	SARI-SARI STORE	M														
MANGAN STORE	SARI-SARI STORE	M														

Route Type: ALL

For the Month of: March 2025

[illegible]

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MARILOU PEÑERO STORE	SARI-SARI STORE	Th														
LANGOTAN STORE	SARI-SARI STORE	S														
DUMIAY STORE	SARI-SARI STORE	S														
AROHA STORE	SARI-SARI STORE	S														
SAFAMCO	SARI-SARI STORE	S														
XGOOD STUFF	SARI-SARI STORE	M														
ORTIGA STORE	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
GENA STORE	SARI-SARI STORE	T	✓								✓				✓	
CICELIA STORE	SARI-SARI STORE	T														
JOSEFINA STORE	SARI-SARI STORE	T														
BERNING STORE	SARI-SARI STORE	T	✓								✓				✓	
THREE KS	SARI-SARI STORE	T														
RC STORE	SARI-SARI STORE	T	✓								✓				✓	
GUMACTANG STORE	SARI-SARI STORE	T														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MAILYN ESTRADA STORE	SARI-SARI STORE	F		✓							✓				✓	
DIVINA ANTIBUINA STORE	SARI-SARI STORE	F														
CABRISTANTE CARENDERIA	SARI-SARI STORE	F				✓					✓				✓	
EL-EL STORE	SARI-SARI STORE	S														
ROCKY STORE	SARI-SARI STORE	S	✓	✓								✓			✓	
YASSI STORE	SARI-SARI STORE	M														
CHALIN STORE	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
KLONGKLONG STORE	SARI-SARI STORE	M														
COOP SALUG	SARI-SARI STORE	M														
ROCIO STORE	SARI-SARI STORE	M														
CLARK BUHIAN STORE	SARI-SARI STORE	M														
AILYN STORE	SARI-SARI STORE	T														
ALBINA HABAGAT STORE	SARI-SARI STORE	T		✓							✓				✓	
TUMIMPA STORE	SARI-SARI STORE	T														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
TABAÑERA STORE	SARI-SARI STORE	T														
TEJADA STORE	SARI-SARI STORE	T														
YSIK STORE	SARI-SARI STORE	T		✓							✓				✓	
MARITES STORE	SARI-SARI STORE	T														
LEGARTO STORE	SARI-SARI STORE	T		✓							✓				✓	
KIM STORE	SARI-SARI STORE	T														
LENDY STORE	SARI-SARI STORE	W														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
GRETCHEN STORE	SARI-SARI STORE	W														
HANAPI STORE	SARI-SARI STORE	Th														
SUCIMA STORE	SARI-SARI STORE	Th		✓							✓				✓	
EMOTIN STORE	SARI-SARI STORE	F		✓							✓				✓	
JINA GUINDAL STORE	SARI-SARI STORE	S														
BERNADERO STORE	SARI-SARI STORE	S														
LORNA STORE	SARI-SARI STORE	S														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
NYAH'S STORE	SARI-SARI STORE	S		✓								✓			✓	
CARUMBO STORE	SARI-SARI STORE	S														
YURONG STORE	SARI-SARI STORE	S														
CHRISTY STORE	SARI-SARI STORE	M														
PINERO STORE	SARI-SARI STORE	T														
MARISA CARCOS STORE	SARI-SARI STORE	T														
SALLY PADILLA	SARI-SARI STORE	T														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JORLITA ALINDINE	SARI-SARI STORE	T		✓							✓				✓	
CHARINA STORE	SARI-SARI STORE	Th		✓	✓							✓			✓	
ALAT STORE	SARI-SARI STORE	Th														
BANUGON STORE	SARI-SARI STORE	Th														
FINISH LINE STORE	SARI-SARI STORE	S														
R.L. STORE	SARI-SARI STORE	S														
ANSAGON STORE	SARI-SARI STORE	S				✓					✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
BAGUIOSO STORE	SARI-SARI STORE	S		✓	✓							✓			✓	
VILLARMINO STORE	SARI-SARI STORE	S	✓		✓							✓			✓	
VINN'S STORE	SARI-SARI STORE	M														
DECALER STORE	SARI-SARI STORE	M														
XORAIZ STORE	SARI-SARI STORE	M														
MAZID STORE	SARI-SARI STORE	M														
LEDINA STORE	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
GUADA STORE	SARI-SARI STORE	M		✓	✓							✓			✓	
XPIÑERO STORE	SARI-SARI STORE	T														
MELINDA	SARI-SARI STORE	T														
RHIAN STORE	SARI-SARI STORE	W														
GENEVIVE STORE	SARI-SARI STORE	W														
IRENE STORE	SARI-SARI STORE	W														
CASTY	SARI-SARI STORE	W														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ARIEL STORE	SARI-SARI STORE	W														
ALBOFERA STORE	SARI-SARI STORE	W	✓	✓	✓								✓		✓	
MANGAN STORE	SARI-SARI STORE	W			✓	✓						✓			✓	
ORDONIA STORE	SARI-SARI STORE	Th		✓	✓							✓			✓	
GIBANG-GIBANG SHELLA	SARI-SARI STORE	Th	✓	✓	✓								✓		✓	
AZERO STORE	SARI-SARI STORE	F			✓						✓				✓	
BELIA	SARI-SARI STORE	F														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SAGBID	SARI-SARI STORE	F														
LANTACA	SARI-SARI STORE	F														
MONTOYA STORE	SARI-SARI STORE	F														
AZELYN STORE	SARI-SARI STORE	S														
HOYOHOY STORE	SARI-SARI STORE	S														
ROSITA DAGONDONG	SARI-SARI STORE	S														
AJS STORE	SARI-SARI STORE	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MARJIE STORE	SARI-SARI STORE	T														
HALIN STORE	SARI-SARI STORE	T	✓			✓						✓			✓	
EBAYA JASSIN STORE	SARI-SARI STORE	T														
CHRISTINE STORE	SARI-SARI STORE	T			✓	✓							✓		✓	
HI-DEN STORE	SARI-SARI STORE	T														
SULU STORE	SARI-SARI STORE	T														
NOR-B STORE	SARI-SARI STORE	W	✓			✓						✓			✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
RJ STORE	SARI-SARI STORE	W														
GAPA STORE	SARI-SARI STORE	W														
ROSE STORE	SARI-SARI STORE	W														
RHENAN FALCONETE	SARI-SARI STORE	W														
ANTING STORE	SARI-SARI STORE	Th	✓								✓				✓	
3 RGS	SARI-SARI STORE	Th	✓								✓				✓	
LAINA STORE	SARI-SARI STORE	Th														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
AVANA STORE	SARI-SARI STORE	Th														
JASSI STORE	SARI-SARI STORE	Th														
ABIA STORE	SARI-SARI STORE	Th														
CADUNGOG STORE	SARI-SARI STORE	F														
AWRING CAITON	SARI-SARI STORE	F		✓		✓						✓			✓	
SANCOM DODONG	SARI-SARI STORE	F	✓								✓				✓	
BIBOY	SARI-SARI STORE	F														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
DAGONGONG	SARI-SARI STORE	F														
ABRIOL STORE	SARI-SARI STORE	F	✓	✓		✓							✓		✓	
PONCE STORE	SARI-SARI STORE	S														
OCSALES	SARI-SARI STORE	S														
REALIZA EATERY	SARI-SARI STORE	M	✓								✓				✓	
ARMANDO STORE	SARI-SARI STORE	T		✓								✓			✓	
PACULANANG STORE	SARI-SARI STORE	T		✓							✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
AKBAYAN	SARI-SARI STORE	T				✓					✓				✓	
MODIDO	SARI-SARI STORE	T														
3CI STORE	SARI-SARI STORE	W		✓							✓				✓	
LEOVY	SARI-SARI STORE	W	✓								✓				✓	
BERNIE ANDIS	SARI-SARI STORE	Th														
TONYA STORE	SARI-SARI STORE	Th														
JOSEPH STORE	SARI-SARI STORE	Th		✓							✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
NARSON STORE	SARI-SARI STORE	Th														
RUFA JVELYN	SARI-SARI STORE	Th														
NENE CANTALIAO	SARI-SARI STORE	Th														
ATUBAY	SARI-SARI STORE	Th														
MAGTAGAD STORE	SARI-SARI STORE	Th														
LAMBUSAW STORE	SARI-SARI STORE	F														
VELASCO STORE	SARI-SARI STORE	S	✓								✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SANGCO STORE	SARI-SARI STORE	F			✓						✓				✓	
AMAY STORE	SARI-SARI STORE	F				✓					✓				✓	
ABASIG	SARI-SARI STORE	F														
KEN VARIETY STORE	SARI-SARI STORE	F		✓		✓						✓			✓	
PIAÑAR STORE	SARI-SARI STORE	F														
EZ STORE	SARI-SARI STORE	S	✓	✓	✓	✓		✓							✓	✓
LADIAGONONG STORE	SARI-SARI STORE	S				✓					✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
BOLGADO STORE	SARI-SARI STORE	S				✓					✓				✓	
COSEP STORE	SARI-SARI STORE	S	✓			✓						✓			✓	
MANOATE STORE	SARI-SARI STORE	T														
SAAFEDICA STORE	SARI-SARI STORE	T														
AVILA STORE	SARI-SARI STORE	T	✓								✓				✓	
ROSE STORE	SARI-SARI STORE	W	✓		✓								✓		✓	
ANDUS STORE	SARI-SARI STORE	W														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ALBERTO STORE	SARI-SARI STORE	W														
NORA STORE	SARI-SARI STORE	W														
ERLINDA ODARBE	SARI-SARI STORE	W														
ROSITA CERVAS	SARI-SARI STORE	W														
ARLYN AMIT	SARI-SARI STORE	W				✓					✓				✓	
BOGANOTAN STORE BACONG	SARI-SARI STORE	W														
DEGULO STORE	SARI-SARI STORE	Th														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
DALAWON STORE	SARI-SARI STORE	Th														
MAGALLANES STORE	SARI-SARI STORE	Th														
SIBATNA STORE	SARI-SARI STORE	Th														
JETJET STORE	SARI-SARI STORE	Th			✓						✓				✓	
ELMA LUAB	SARI-SARI STORE	Th														
EVELYN AQUINO	SARI-SARI STORE	Th	✓								✓				✓	
LV STORE	SARI-SARI STORE	F														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SIMBLANTE STORE	SARI-SARI STORE	F		✓							✓				✓	
BOBOY STORE	SARI-SARI STORE	F	✓		✓							✓			✓	
FREDO ARASDE	SARI-SARI STORE	F														
BITONGA STORE	SARI-SARI STORE	S	✓	✓	✓									✓	✓	
HEZELYN STORE	SARI-SARI STORE	S	✓								✓				✓	
RUALES STORE	SARI-SARI STORE	S	✓									✓			✓	
CATH AND SHE VARIETY STORE	SARI-SARI STORE	W	✓		✓	✓								✓	✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JANE GERENTE	SARI-SARI STORE	W	✓								✓				✓	
MARY GRACE MANDATO	SARI-SARI STORE	Th	✓								✓				✓	
WALTER ALBOS	SARI-SARI STORE	F	✓								✓				✓	
GABI-BRENZ STORE	SARI-SARI STORE	F	✓								✓				✓	
VELASCO STORE	SARI-SARI STORE	F														
JENIAS DAGONDONG	SARI-SARI STORE	F	✓	✓	✓	✓	✓								✓	✓
LOCIMA MEÑOSA	SARI-SARI STORE	F	✓								✓				✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ROSENA JUNMAR	SARI-SARI STORE	F	✓								✓				✓	
JOHN PAUL STORE	SARI-SARI STORE	F	✓								✓				✓	
MARICEL BINONI	SARI-SARI STORE	F	✓								✓				✓	
BULGADO STORE	SARI-SARI STORE	S	✓								✓				✓	
ZIGA STORE	SARI-SARI STORE	S	✓								✓				✓	
AVEB'S MINIMART	SARI-SARI STORE	S	✓			✓						✓			✓	
OXALES STORE	SARI-SARI STORE	S	✓		✓							✓			✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
GOMEZ STORE TALINGA	SARI-SARI STORE	S	✓	✓	✓								✓		✓	
MALIK STORE	SARI-SARI STORE	S	✓								✓				✓	
DADING STORE	SARI-SARI STORE	M		✓		✓							✓		✓	
MANDATE STORE	SARI-SARI STORE	T		✓	✓							✓			✓	
DADAY STORE	SARI-SARI STORE	M		✓							✓				✓	
MACABAGO STORE	SARI-SARI STORE	T		✓							✓				✓	
ARIAN DANIEL STORE	SARI-SARI STORE	T		✓							✓				✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
LANIE HAMOY STORE	SARI-SARI STORE	T		✓	✓							✓			✓	
CATUBAY'S STORE	SARI-SARI STORE	W		✓								✓			✓	
SANCHEZ STORE	SARI-SARI STORE	W		✓							✓				✓	
PEÑAREDONDO STORE	SARI-SARI STORE	W		✓	✓							✓			✓	
BAYAWA STORE	SARI-SARI STORE	W		✓							✓				✓	
SALUG COCKPIT	SARI-SARI STORE	W		✓							✓				✓	
DECON CATAVIC	SARI-SARI STORE	Th		✓							✓				✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SONGCO STORE	SARI-SARI STORE	Th		✓							✓				✓	
BREDO LJ	SARI-SARI STORE	Th		✓							✓				✓	
MANOS STORE	SARI-SARI STORE	Th		✓							✓				✓	
AGON STORE	SARI-SARI STORE	Th		✓							✓				✓	
ANGCO STORE	SARI-SARI STORE	Th		✓							✓				✓	
TOLEDO STORE	SARI-SARI STORE	Th		✓							✓				✓	
SALLY SABOLANE STORE	SARI-SARI STORE	Th														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SHERYHAN STORE	SARI-SARI STORE	Th														
REUTICQUIO STORE	SARI-SARI STORE	Th		✓		✓						✓			✓	
MAGLANGIT STORE	SARI-SARI STORE	Th		✓							✓				✓	
SACARIE STORE	SARI-SARI STORE	Th		✓	✓							✓			✓	
CABILLO CHRISTINE STORE	SARI-SARI STORE	M			✓						✓				✓	
SERQUIÑA STORE	SARI-SARI STORE	T			✓						✓				✓	
MEJORADA STORE	SARI-SARI STORE	T			✓						✓				✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CHERELYN PATRIA	SARI-SARI STORE	T			✓							✓			✓	
GUHUDA STORE	SARI-SARI STORE	T														
ODIZA STORE	SARI-SARI STORE	T			✓						✓				✓	
SHE ANN STORE	SARI-SARI STORE	T			✓						✓				✓	
FEROLINO STORE BALOK	SARI-SARI STORE	T			✓						✓				✓	
TAC-AN STORE	SARI-SARI STORE	T			✓						✓				✓	
ARNEL VELIADARTS STORE	SARI-SARI STORE	T			✓						✓				✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
GENRESA BALLOS STORE	SARI-SARI STORE	T			✓						✓				✓	
TATA DEPOSA	SARI-SARI STORE	T			✓						✓				✓	
MOLAS STORE	SARI-SARI STORE	T			✓	✓						✓			✓	
JHA KTV BAR	SARI-SARI STORE	Th			✓						✓				✓	
GUMABAO STORE	SARI-SARI STORE	Th			✓						✓				✓	
LIBO-ON STORE	SARI-SARI STORE	Th			✓						✓				✓	
MARATA COASTAL STORE	SARI-SARI STORE	Th			✓						✓				✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
NICANOR VIRGILIA	SARI-SARI STORE	Th			✓						✓				✓	
LUMAWAS STORE	SARI-SARI STORE	Th			✓						✓				✓	
7 SIBS	SARI-SARI STORE	F			✓						✓				✓	
WILMA PALARAN	SARI-SARI STORE	F														
DELOS REYES STORE	SARI-SARI STORE	F														
OSMENDA GANAGANAG	SARI-SARI STORE	F			✓						✓				✓	
SORIA MURIA STORE	SARI-SARI STORE	F			✓						✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ELIZABETH FABILLAR STORE	SARI-SARI STORE	S			✓						✓				✓	
RAMIL STORE	SARI-SARI STORE	F			✓						✓				✓	
BORNITA STORE	SARI-SARI STORE	F			✓						✓				✓	
FERNANDEZ STORE	SARI-SARI STORE	F			✓						✓				✓	
LUSMENDA MAINIT STORE	SARI-SARI STORE	F			✓						✓				✓	
RAYA STORE	SARI-SARI STORE	F			✓						✓				✓	
RONEL DAGAYLOAN STORE	SARI-SARI STORE	F			✓							✓			✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
NIKA PLASOS STORE	SARI-SARI STORE	S			✓						✓				✓	
RHAYMER STORE	SARI-SARI STORE	M				✓					✓				✓	
SAMBOK STORE	SARI-SARI STORE	M				✓					✓				✓	
CECELIA PARDILLO STORE	SARI-SARI STORE	T				✓					✓				✓	
EVANGELINE TENDO	SARI-SARI STORE	T				✓					✓				✓	
JULIVERT VILLALUNA	SARI-SARI STORE	W				✓					✓				✓	
DEDOSA CRISTINA STORE	SARI-SARI STORE	W				✓					✓				✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CARPO STORE	SARI-SARI STORE	W				✓					✓				✓	
LINA ANDAAS STORE	SARI-SARI STORE	W				✓					✓				✓	
TERESA BEDCADO STORE	SARI-SARI STORE	Th				✓					✓				✓	
MARIALYN ICASAMA STORE	SARI-SARI STORE	Th				✓					✓				✓	
TOMARONG GRETA STORE	SARI-SARI STORE	Th				✓					✓				✓	
JUSTIN BERMODEZ STORE	SARI-SARI STORE	Th				✓					✓				✓	
SHELLA MAE EBANA STORE	SARI-SARI STORE	Th				✓					✓				✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
FLORINA MENOSA STORE	SARI-SARI STORE	F				✓					✓				✓	
TEODES STORE	SARI-SARI STORE	F				✓					✓				✓	
JAZZEIRA STORE	SARI-SARI STORE	T				✓					✓				✓	
SCHOOL CANTEEN COL/UNIV																
PHILIPPINE ADVENT COLLEGE CANTEEN	SCHOOL CANTEEN COL/UNIV	M														
SAINT JOSEPH COLLEGE	SCHOOL CANTEEN COL/UNIV	M														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ZAMSULA COLLEGE SCHOOL	SCHOOL CANTEEN COL/UNIV	M														
SCHOOL CANTEEN ELEM/HS																
SNHS CANTEEN	SCHOOL CANTEEN ELEM/HS	F														
BNHS	SCHOOL CANTEEN ELEM/HS	F														
SALUG NATIONAL HIGH SCHOOL	SCHOOL CANTEEN ELEM/HS	S														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
WHOLESALE																
OSANNAH STORE	WHOLESALE	M	✓	✓		✓							✓		✓	
BACUNGAN BASIC SUPPLIES	WHOLESALE	M														
BEB MIRACLE STORE	WHOLESALE	M	✓	✓	✓	✓	✓								✓	✓
SHERMAY ANN STORE	WHOLESALE	M	✓	✓	✓	✓	✓								✓	✓
YAKEN STORE	WHOLESALE	W	✓	✓	✓	✓			✓						✓	✓
WCDC STORE	WHOLESALE	M	✓	✓		✓								✓	✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
TAGULOB VARIETY STORE	WHOLESALE	M	✓	✓	✓	✓	✓								✓	✓
TAMPUS STORE	WHOLESALE	M	✓	✓	✓	✓	✓								✓	✓
BALAMBAN STORE	WHOLESALE	M	✓		✓	✓							✓		✓	
JODIS VARIETY STORE	WHOLESALE	M														
PLAZA STORE	WHOLESALE	M	✓	✓	✓	✓		✓							✓	✓
BRO COMMERCIAL STORE	WHOLESALE	W	✓	✓	✓	✓	✓								✓	✓
DODS MIRACLE	WHOLESALE	W	✓	✓	✓	✓		✓							✓	✓

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JN & SON STORE	WHOLESALE	Th	✓	✓	✓	✓	✓								✓	✓
DANYEN	WHOLESALE	M	✓	✓		✓								✓	✓	
BBS STORE	WHOLESALE	W	✓	✓	✓	✓	✓								✓	✓
BILLY CATIG STORE	WHOLESALE		✓	✓	✓	✓	✓								✓	✓
JMCE	WHOLESALE	T														
ALBERT TAN	WHOLESALE	F	✓	✓	✓	✓	✓								✓	✓

ACTIVE OUTLET SUMMARY:

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

Group	With Purchase	Without Purchase	Total Outlets	% Served	W1	W2	W3	W4	Active Outlet	% Active
Wholesaler	17	3	20	1.00%	17	16	14	17	13	3.00%
Retailer	502	701	1,203	41.00%	170	227	233	196	39	8.00%
N/A	0	0	0	0.00%	0	0	0	0	0	0.00%
Total:	519	704	1,223	42.00%	187	243	247	213	52	10.00%

Per Route Type Summary:

Route Type	Group Name	With Purchase	Without Purchase	Total Outlets	% Served	W1	W2	W3	W4	Active Outlet	% Active
MIXED		1,557	2,112	3,669	42.00%	561	729	741	639	156	10.00%
AUXIALIARY		0	0	0	0.00%	0	0	0	0	0	0.00%

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: March 2025

BDU		0	0	0	0.00%	0	0	0	0	0	0.00%
PURE RETAIL		0	0	0	0.00%	0	0	0	0	0	0.00%
	Total:	1,557	2,112	3,669	42.00%	561	729	741	639	156	10.00%

FREQUENCY OF PURCHASE SUMMARY:

Group	With Purchase	Without Purchase	Total Outlets	% Served	Frequency of Purchase							
					1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xMup
WHOLESALER	17	3	20	1.00%	9	2	2	0	0	0	2	2

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION
SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products -

Route Type: ALL

For the Month of: March 2025

Thu	0	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Fri	0	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Sat	0	0	0.00%	0	0.00%	0	0.00%	0	0.00%