

SKU	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI CAN	50	-	-	-	-	2.94	-
CALI 10 CAN	10	-	12	-	(16.67)	0.59	-
CALI ICE 330	87	-	-	-	-	5.12	-
CALI ICE CAN	40	-	-	-	-	2.35	-
CALI 330 PL	13	-	94	-	(86.17)	0.76	-
CALI	200	-	106	-	(102.84)	11.76	-
HTAPPLE250	-	-	216	-	(100.00)	-	-
HTAPPLE250 ACL	1,500	-	144	-	941.67	88.24	-
MAGNOLIA - H	1,500	-	360	-	841.67	88.24	-
	1,700	-	466	-	738.83	100.00	-
BY PACKAGE	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
	1,700	-	466	-	738.83	100.00	-
	1,700	-	466	-	738.83	100.00	-
BY BRAND	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI	200	-	106	-	(102.84)	11.76	-
MAGNOLIA - H	1,500	-	360	-	841.67	88.24	-
	1,700	-	466	-	738.83	100.00	-

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for:

01-JERRIX BACULIO

Route Type:

MIXED

Covering for the period from August 1, 2025 to August 31, 2025



\_\_\_\_\_  
Dealer Representative  
(Signature Over Printed Name)

\_\_\_\_\_  
Supervisor  
(Signature Over Printed Name)