

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for: Route 03,
NAB Products

RONNEL
DANDAYO

Route Type: MIXED

Covering for the period from August 01, 2025 to August 31, 2025

SKU	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI 10 CAN	8	-	-	-	-	1.94	-
CALI 330 PL	18	-	10	-	80.00	4.37	-
CALI CAN	26	-	6	-	333.33	6.31	-
CALI ICE 330	8	-	-	-	-	1.94	-
CALI ICE CAN	15	-	2	-	650.00	3.64	-
CALI	75	-	18	-	1,063.33	18.20	-
HTAPPLE250 ACL	337	-	154	-	118.83	81.80	-
MAGNOLIA - H	337	-	154	-	118.83	81.80	-
NON-ALCOHOLIC BEVERAGES	412	-	172	-	1,182.16	100.00	-
	412	-	172	-	1,182.16	100.00	-
BY PACKAGE	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
	412	-	172	-	1,182.16	100.00	-
	412	-	172	-	1,182.16	100.00	-
BY BRAND	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI	75	-	18	-	1,063.33	18.20	-
MAGNOLIA - H	337	-	154	-	118.83	81.80	-
	412	-	172	-	1,182.16	100.00	-

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for: Route 03,
NAB Products

RONNEL
DANDAYO

Route Type: MIXED

Covering for the period from August 01, 2025 to August 31, 2025



Dealer Representative
(Signature Over Printed Name)

Supervisor
(Signature Over Printed Name)