

DEALER INFORMATION SYSTEM  
GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for: Route All,  
NAB Products

Route Type: ALL

Covering for the period from March 01, 2025 to March 31, 2025

SKU	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI 10 CAN	2	-	-	-	-	0.15	-
CALI 330 PL	37	-	-	-	-	2.77	-
CALI CAN	34	-	-	-	-	2.55	-
CALI ICE 330	1	-	-	-	-	0.07	-
CALI ICE CAN	16	-	-	-	-	1.20	-
CALI	90	-	-	-	-	6.74	-
HTAPPLE250 ACL	1,245	-	-	-	-	93.26	-
MAGNOLIA - H	1,245	-	-	-	-	93.26	-
NON-ALCOHOLIC BEVERAGES	1,335	-	-	-	-	100.00	-
	1,335	-	-	-	-	100.00	-
BY PACKAGE	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
	1,335	-	-	-	-	100.00	-
	1,335	-	-	-	-	100.00	-
BY BRAND	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI	90	-	-	-	-	6.74	-
MAGNOLIA - H	1,245	-	-	-	-	93.26	-
	1,335	-	-	-	-	100.00	-

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Dealer Representative  
(Signature Over Printed Name)

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Supervisor  
(Signature Over Printed Name)