DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for:

01-JERRIX BACULIO

Route Type: MIXED

Covering for the period from May 1, 2025 to May 31, 2025

SKU	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI CAN	75	-	-	-	-	34.56	-
CALI 10 CAN	2	-	-	-	-	0.92	-
CALI ICE 330	33	-	-	-	-	15.21	-
CALI ICE CAN	56	-	-	-	-	25.81	-
CALI 330 PL	51	-	-	-	-	23.50	-
CALI	217	15	7	71		100.00	-
	217	1		7	7	100.00	-
BY PACKAGE	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	ТМ	LY
	217					100.00	-
	217		88		/	100.00	-
BY BRAND	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	ТМ	LY
CALI	217	-	HARA	-		100.00	-
	217					100.00	-

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Dealer Representative (Signature Over Printed Name)

Supervisor (Signature Over Printed Name)