DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for:

01-JERRIX BACULIO

Route Type: MIXED

Covering for the period from March 1, 2025 to March 31, 2025

SKU	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	ТМ	LY
CALI CAN	54	-	-	-	-	3.60	-
CALI 10 CAN	30	-	-	-	-	2.00	-
CALI ICE 330	63	-	-	-	-	4.20	-
CALI ICE CAN	60	-	-	-	-	4.00	-
CALI 330 PL	63	-	-	-	-	4.20	-
CALI	270	15	7 17 1	71		18.00	-
HTAPPLE250 ACL	1,230	1		4	7	82.00	-
MAGNOLIA - H	1,230		5 O S			82.00	-
	1,500					100.00	-
BY PACKAGE	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	ТМ	LY
	1,500	// -				- 100.00	-
	1,500					100.00	-
BY BRAND	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI	270	110	54719	1	\	- 18.00	-
MAGNOLIA - H	1,230	118	This was	3/		- 82.00	-
	1,500			5	10	100.00	-
	Б		X	\Box			

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01-JERRIX BACULIO

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Dealer Representative (Signature Over Printed Name)

Supervisor (Signature Over Printed Name)