

DEALER INFORMATION SYSTEM
GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for: Route All,
NAB Products

Route Type: ALL

Covering for the period from July 01, 2025 to July 31, 2025

SKU	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI 330 PL	45	-	-	-	-	3.00	-
CALI CAN	47	-	-	-	-	3.14	-
CALI ICE 330	32	-	-	-	-	2.13	-
CALI ICE CAN	30	-	-	-	-	2.00	-
CALI	154	-	-	-	-	10.27	-
HTAPPLE250 ACL	1,345	-	-	-	-	89.73	-
MAGNOLIA - H	1,345	-	-	-	-	89.73	-
NON-ALCOHOLIC BEVERAGES	1,499	-	-	-	-	100.00	-
	1,499	-	-	-	-	100.00	-
BY PACKAGE	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
	1,499	-	-	-	-	100.00	-
	1,499	-	-	-	-	100.00	-
BY BRAND	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI	154	-	-	-	-	10.27	-
MAGNOLIA - H	1,345	-	-	-	-	89.73	-
	1,499	-	-	-	-	100.00	-

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Dealer Representative
(Signature Over Printed Name)

Supervisor
(Signature Over Printed Name)