

For the Month of: September 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
BAKERY/BAKESHO P																
SANY FE BAKERY	BAKERY/BAKESHOP	M														
BAR/PUB/LOUNGE																
RONEL STORE	BAR/PUB/LOUNGE	M	✓								✓				✓	
SOUNDCHECK	BAR/PUB/LOUNGE	S	✓	✓	✓	✓	✓								✓	✓
RAP LIGHTS	BAR/PUB/LOUNGE	F														
VFRONT	BAR/PUB/LOUNGE	F														

For the Month of: September 2025

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Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JM CAFE	BAR/PUB/LOUNGE	W														
BEER HOUSE																
COF BAR	BEER HOUSE	M	✓			✓						✓			✓	
CARINDERIA																
SUMALINOG EATERY	CARINDERIA	M	✓								✓				✓	
TSIBOG EXPRESS	CARINDERIA	F	✓								✓				✓	
G FOOD CORNER KAMBINGAN	CARINDERIA	M														
KAYE FOOD HOUSE	CARINDERIA	M	✓								✓				✓	

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - BEER Products -JERRIX BACULIO

Route Type: MIXED

For the Month of: September 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
PRINCESS EATERY	CARINDERI A	M														
BEBIE EATERY	CARINDERI A	Th														
DUKO-DUKO CARENDERIA	CARINDERI A	F														
CHRISTINE'S RESTAURANT	CARINDERI A	M														
JOE'S BULALOHAN	CARINDERI A	T														
SECRETARIO EATERY	CARINDERI A	T														
MACAAMPAC EATERY	CARINDERI A	Th														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - BEER Products -JERRIX BACULIO

Route Type: MIXED

For the Month of: September 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JADE EATERY	CARINDERI A	W														
ANDREA'S EATERY	CARINDERI A	M														
JACINCEL FAST FOOD	CARINDERI A	M														
ENYO CARINDERIA	CARINDERI A	T			✓						✓				✓	
ANGELYN EATERY	CARINDERI A	S														
THE BROTHER'S FOOD CORNER	CARINDERI A	T														
CRIS AND ROSE EATERY	CARINDERI A	T														

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - BEER Products -JERRIX BACULIO Route Type: MIXED

For the Month of: September 2025

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Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
BEBE EATERY	CARINDERIA	Th														
CONVENIENCE STORE																
LKS CONVENIENCE STORE SINDANGAN	CONVENIENCE STORE	W			✓							✓			✓	
BALWARTE	CONVENIENCE STORE	W		✓	✓	✓								✓	✓	
GROCERY/MINIMART																
PIZON MINIMART	GROCERY/MINIMART	M	✓	✓	✓									✓	✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - BEER Products -JERRIX BACULIO Route Type: MIXED

For the Month of: September 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
HOTEL																
CROWN HOTEL	HOTEL	S		✓							✓				✓	
IHAW-IHAW/BBQ																
DELMER BORB'S STORE	IHAW-IHAW/BBQ	M	✓		✓	✓								✓	✓	
Z.L B.B.Q	IHAW-IHAW/BBQ	M														
JL BBQ	IHAW-IHAW/BBQ	T														
RESTAURANT																
MON'S GRILL	RESTAURANT	S			✓	✓							✓		✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

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For the Month of: September 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SARI-SARI STORE																
DANIEL STORE	SARI-SARI STORE	M														
JEVELYN STORE	SARI-SARI STORE	M														
NELMA STORE	SARI-SARI STORE	M														
MELFRED STORE	SARI-SARI STORE	M														
OTTO STORE	SARI-SARI STORE	M	✓								✓				✓	
PRECHIJOY STORE	SARI-SARI STORE	M	✓	✓								✓			✓	

For the Month of: September 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ESTONG STORE	SARI-SARI STORE	M	✓								✓				✓	
CAMION STORE	SARI-SARI STORE	M		✓							✓				✓	
CABALLERO STORE	SARI-SARI STORE	M		✓							✓				✓	
JK 98 STORE	SARI-SARI STORE	M														
SUMAMPONG STORE	SARI-SARI STORE	M														
REZYL STORE	SARI-SARI STORE	M														
LANGAN STORE	SARI-SARI STORE	M			✓						✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - BEER Products -JERRIX BACULIO Route Type: MIXED

For the Month of: September 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JASVIL STORE	SARI-SARI STORE	M														
KYSHIA STORE	SARI-SARI STORE	M														
RONA'S STORE	SARI-SARI STORE	M	✓	✓	✓	✓		✓							✓	✓
CHONA STORE	SARI-SARI STORE	M		✓	✓								✓		✓	
SOPHIA YEN STORE	SARI-SARI STORE	M														
DAMONSONG	SARI-SARI STORE	M	✓	✓		✓							✓		✓	
VILLAESPIN STORE	SARI-SARI STORE	M	✓	✓		✓							✓		✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - BEER Products -JERRIX BACULIO

Route Type: MIXED

For the Month of: September 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
LOMOC SO STORE	SARI-SARI STORE	M	✓	✓	✓	✓	✓								✓	✓
JANYNA SARI-SARI STORE	SARI-SARI STORE	M	✓	✓										✓	✓	
LUCKY I	SARI-SARI STORE	M														
JK VARIETY STORE	SARI-SARI STORE	M														
IMPERIAL STORE	SARI-SARI STORE	M														
RONAN VARIETY STORE	SARI-SARI STORE	M			✓						✓				✓	
GLORIA STORE	SARI-SARI STORE	M														

For the Month of: September 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
FAVILLAR STORE	SARI-SARI STORE	M	✓								✓				✓	
RODA STORE	SARI-SARI STORE	M														
VON VIRGAL VARIETY STORE	SARI-SARI STORE	M														
SAGAYSAY STORE	SARI-SARI STORE	M	✓	✓								✓			✓	
FABILLAR STORE	SARI-SARI STORE	M														
SUMAMPONG	SARI-SARI STORE	M														
MORANO'S STORE	SARI-SARI STORE	M	✓	✓	✓								✓		✓	

For the Month of: September 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
BUGARIN STORE	SARI-SARI STORE	M	✓		✓	✓								✓	✓	
CORDOVA STORE	SARI-SARI STORE	M														
SORAYAH STORE	SARI-SARI STORE	M	✓		✓									✓	✓	
JUDILYN STORE	SARI-SARI STORE	M														
ABAYON STORE	SARI-SARI STORE	M														
DELECANO STORE	SARI-SARI STORE	M				✓					✓				✓	
TEHAMO STORE	SARI-SARI STORE	M														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - BEER Products -JERRIX BACULIO Route Type: MIXED

For the Month of: September 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
GIANNA VARIETY STORE	SARI-SARI STORE	M														
PAGLINAWAN STORE	SARI-SARI STORE	M	✓			✓						✓			✓	
VILLA RUBIA STORE	SARI-SARI STORE	M														
LUMAWAN STORE	SARI-SARI STORE	M	✓		✓							✓			✓	
REQUILME STORE	SARI-SARI STORE	M														
PRINCESS STORE	SARI-SARI STORE	M			✓						✓				✓	
WENDELYN STORE	SARI-SARI STORE	M	✓								✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - BEER Products -JERRIX BACULIO

Route Type: MIXED

For the Month of: September 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SHERLY STORE	SARI-SARI STORE	M														
MAGWATE STORE	SARI-SARI STORE	M	✓			✓							✓		✓	
EMMA RICH STORE	SARI-SARI STORE	M														
BORDADO STORE	SARI-SARI STORE	M														
ANGGING STORE	SARI-SARI STORE	M														
BELEGION STORE	SARI-SARI STORE	M														
RENEBOY B. ENTRINA	SARI-SARI STORE	M														

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Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
DAGANDALAN STORE	SARI-SARI STORE	M														
ATAWAN STORE	SARI-SARI STORE	M														
ROSALINDA STORE	SARI-SARI STORE	M														
EDITHA RODRIGUES STORE	SARI-SARI STORE	M														
ESTRELLA STORE	SARI-SARI STORE	M														
DAYDAY STORE	SARI-SARI STORE	M														
RICKY GRAPA STORE	SARI-SARI STORE	M														

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For the Month of: September 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ABAPO STORE	SARI-SARI STORE	M														
ARCELIE C. CARIÑO	SARI-SARI STORE	M	✓								✓				✓	
ADAZA VARIETY STORE	SARI-SARI STORE	M														
SABANAL STORE	SARI-SARI STORE	M	✓								✓				✓	
ARSELIE STORE	SARI-SARI STORE	M														
ANALIZA G. POLONIO	SARI-SARI STORE	M	✓								✓				✓	
CABATBAT STORE	SARI-SARI STORE	M														

For the Month of: September 2025

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Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
NANDA STORE	SARI-SARI STORE	S	✓		✓	✓								✓	✓	
SALCEDO STORE	SARI-SARI STORE	M														
MAGTAJAS STORE	SARI-SARI STORE	M														
MABEL FAYE VARIETY STORE	SARI-SARI STORE	M														
SABANATE'S STORE	SARI-SARI STORE	M														
CERNAN STORE	SARI-SARI STORE	M														
BULAC STORE	SARI-SARI STORE	M														

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Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CSJ MINI GROCERY STORE	SARI-SARI STORE	M	✓	✓		✓								✓	✓	
DA VENZ MEAT SHOP	SARI-SARI STORE	M														
PATOC STORE	SARI-SARI STORE	M	✓			✓								✓	✓	
AIDA STORE	SARI-SARI STORE	M	✓								✓				✓	
ANAJO STORE	SARI-SARI STORE	M														
PADILLA STORE	SARI-SARI STORE	M														
ANDAPAT STORE	SARI-SARI STORE	M														

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Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ESTOSATA'S STORE	SARI-SARI STORE	M	✓	✓	✓	✓	✓								✓	✓
BONOCAN STORE	SARI-SARI STORE	M		✓	✓	✓							✓		✓	
JEZELLEE VARIETY STORE	SARI-SARI STORE	M	✓		✓	✓								✓	✓	
UELO VARIETY STORE	SARI-SARI STORE	M														
DABUADA STORE	SARI-SARI STORE	M														
SIAPAFEDCO STORE	SARI-SARI STORE	M														
CAMILYON STORE	SARI-SARI STORE	M				✓					✓				✓	

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Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
THELOU & LOESE STORE	SARI-SARI STORE	M														
BASONG STORE	SARI-SARI STORE	M														
VALIS STORE	SARI-SARI STORE	M														
POWERSPEED CHAINSAW PARTS TRADING	SARI-SARI STORE	M														
CJ VARIETY STORE	SARI-SARI STORE	M	✓		✓	✓							✓		✓	
AJ STORE	SARI-SARI STORE	M			✓	✓							✓		✓	
HOME MART ENTERPRISE	SARI-SARI STORE	M														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

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For the Month of: September 2025

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Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ROVA STORE	SARI-SARI STORE	M														
JRJ STORE	SARI-SARI STORE	M														
R.E. NIRINA STORE	SARI-SARI STORE	M														
MOLAS STORE	SARI-SARI STORE	M		✓							✓				✓	
MAMITES STORE	SARI-SARI STORE	M														
ABRAHAM STORE	SARI-SARI STORE	M														
TERIZA A STORE	SARI-SARI STORE	M	✓			✓								✓	✓	

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Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ONDO STORE	SARI-SARI STORE	M														
Z AND Z MINIMART	SARI-SARI STORE	M	✓	✓	✓									✓	✓	
MICHAELA STORE	SARI-SARI STORE	M														
DELA CRUZ STORE	SARI-SARI STORE	M														
BRENDA STORE	SARI-SARI STORE	M														
MONALIZA STORE	SARI-SARI STORE	M														
BHELLE CONVENIENCE STORE	SARI-SARI STORE	M		✓							✓				✓	

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Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ANADEO STORE	SARI-SARI STORE	M	✓	✓								✓			✓	
MOTAS STORE	SARI-SARI STORE	M														
SUMALPONG STORE	SARI-SARI STORE	M	✓								✓				✓	
LOPEZ STORE	SARI-SARI STORE	M														
AMAZASUL STORE	SARI-SARI STORE	M														
DUMAY STORE	SARI-SARI STORE	M														
DELICANO STORE	SARI-SARI STORE	M														

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CLARK STORE	SARI-SARI STORE	W														
JULIET DE ASIS STORE	SARI-SARI STORE	W		✓								✓			✓	
RINGWIT STORE	SARI-SARI STORE	W														
EFC STORE	SARI-SARI STORE	W														
LUCY STORE	SARI-SARI STORE	W	✓								✓				✓	
HUNBO STORE	SARI-SARI STORE	W														
POLAYO STORE	SARI-SARI STORE	W														

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Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
PEDRO GALANAY STORE	SARI-SARI STORE	W														
DAWN CATAYAS STORE	SARI-SARI STORE	F	✓	✓		✓							✓		✓	
ANTAWAN STORE	SARI-SARI STORE	Th														
VILLA STORE	SARI-SARI STORE	Th														
ROSALIA STORE	SARI-SARI STORE	Th	✓								✓				✓	
ALEJANDRA'S STORE	SARI-SARI STORE	Th			✓							✓			✓	
ALEJANDRA'S STORE	SARI-SARI STORE	Th	✓								✓				✓	

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SUERTE STORE	SARI-SARI STORE	Th	✓	✓		✓								✓	✓	
JANETH STORE	SARI-SARI STORE	Th	✓								✓				✓	
MAHINAY STORE	SARI-SARI STORE	S														
RJ CONVENIENCE STORE	SARI-SARI STORE	S														
JORAYA STORE	SARI-SARI STORE	S														
ORILLOZA STORE	SARI-SARI STORE	S	✓			✓							✓		✓	
GOHOCO STORE	SARI-SARI STORE	M														

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
AAAJ STORE	SARI-SARI STORE	M														
3-ANGEL'S STORE	SARI-SARI STORE	M														
5 WILL'S STORE	SARI-SARI STORE	M	✓	✓	✓	✓	✓								✓	✓
BEBENG STORE	SARI-SARI STORE	M														
JOUYOUS STORE	SARI-SARI STORE	M														
CANTON STORE	SARI-SARI STORE	M														
ALLA VARIETY STORE	SARI-SARI STORE	T														

For the Month of: September 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
DODOY CENAS STORE	SARI-SARI STORE	T			✓						✓				✓	
ARIEL STORE	SARI-SARI STORE	T														
R'G STORE	SARI-SARI STORE	T														
TABOADA STORE	SARI-SARI STORE	T														
CHERYL LEDAMA STORE	SARI-SARI STORE	T	✓		✓	✓								✓	✓	
HITEGAN STORE	SARI-SARI STORE	T														
RHM STORE	SARI-SARI STORE	T	✓		✓	✓								✓	✓	

For the Month of: September 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
RG STORE	SARI-SARI STORE	T	✓		✓								✓		✓	
SUMINGUIT'S STORE	SARI-SARI STORE	W		✓							✓				✓	
ARNEL'S STORE	SARI-SARI STORE	W														
JM STORE	SARI-SARI STORE	W														
LEA MAE GEMOGUIN STORE	SARI-SARI STORE	Th														
DANNY'S STORE	SARI-SARI STORE	Th														
THELMA MOLAS STORE	SARI-SARI STORE	Th														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - BEER Products -JERRIX BACULIO Route Type: MIXED

For the Month of: September 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ARLENE ESPARAGUERA STORE	SARI-SARI STORE	F														
STEPHEN YEN VARIETY STORE	SARI-SARI STORE	F														
ANALYN NALE STORE	SARI-SARI STORE	S														
BENEBEBE STORE	SARI-SARI STORE	S	✓		✓	✓								✓	✓	
JEZELLE VARIETY STORE	SARI-SARI STORE	S														
GOMEZ STORE	SARI-SARI STORE	S														
JENEFER GALIT STORE	SARI-SARI STORE	S														

For the Month of: September 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
AJ CONVENIENCE STORE	SARI-SARI STORE	S														
VILLALON STORE	SARI-SARI STORE	S														
JUN-JUN STORE	SARI-SARI STORE	S														
INDAG STORE	SARI-SARI STORE	T														
ABRIA'S STORE	SARI-SARI STORE	M														
ETAW'S STORE	SARI-SARI STORE	M														
CABALES STORE	SARI-SARI STORE	T	✓								✓				✓	

For the Month of: September 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ESTHER SARI-SARI STORE	SARI-SARI STORE	W														
TING-TING STORE	SARI-SARI STORE	W	✓								✓				✓	
TULABING STORE	SARI-SARI STORE	W														
MARISSA STORE	SARI-SARI STORE	W	✓								✓				✓	
PRINCESS STORE	SARI-SARI STORE	W														
PACURE'S STORE	SARI-SARI STORE	W														
GAIS STORE	SARI-SARI STORE	Th														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - BEER Products -JERRIX BACULIO

Route Type: MIXED

For the Month of: September 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
THELOU AND LOESE	SARI-SARI STORE	Th														
CAIS STORE	SARI-SARI STORE	Th														
MALABAGO STORE	SARI-SARI STORE	Th														
ANACITA'S STORE	SARI-SARI STORE	M														
CITA'S STORE	SARI-SARI STORE	M														
VILLACAMPA'S STORE	SARI-SARI STORE	T														
BONGCAN'S STORE	SARI-SARI STORE	T														

For the Month of: September 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
BRIGOLE'S STORE	SARI-SARI STORE	T														
PAULA'S MINIMART	SARI-SARI STORE	T														
NONOY STORE	SARI-SARI STORE	W														
GAYOLES STORE	SARI-SARI STORE	Th														
SARANILLA'S STORE	SARI-SARI STORE	Th														
ALIA VARIETY STORE	SARI-SARI STORE	S														
MILLION STORE	SARI-SARI STORE	S														

For the Month of: September 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ARIPAL STORE	SARI-SARI STORE	S														
GASO STORE	SARI-SARI STORE	M														
DAMONSONG STORE	SARI-SARI STORE	T			✓						✓				✓	
AL MINIMART	SARI-SARI STORE	T														
BENLOT STORE	SARI-SARI STORE	T														
AMOD STORE	SARI-SARI STORE	W				✓					✓				✓	
SHER-ED EATERY	SARI-SARI STORE	Th														

For the Month of: September 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MARICEL GABATO STORE	SARI-SARI STORE	Th	✓	✓		✓							✓		✓	
DINOCOT DIVANI STORE	SARI-SARI STORE	TWF														
CATUBAY STORE	SARI-SARI STORE	Th														
CHARLEE'S VARIETY STORE	SARI-SARI STORE	F														
CAMASURA STORE	SARI-SARI STORE	F	✓	✓									✓		✓	
ORAIZ STORE	SARI-SARI STORE	F			✓						✓				✓	
3M STORE	SARI-SARI STORE	F	✓	✓	✓	✓		✓							✓	✓

For the Month of: September 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
RJ STORE	SARI-SARI STORE	F														
DAVID AND FRANCIS MINIMART	SARI-SARI STORE	S			✓						✓				✓	
HANNAH DELOS REYES STORE	SARI-SARI STORE	S														
MAILYN MACARAYA STORE	SARI-SARI STORE	S														
SOLINOS STORE	SARI-SARI STORE	S														
ROSDelia REQUINA STORE	SARI-SARI STORE	M														
JULIET STORE	SARI-SARI STORE	W														

For the Month of: September 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
FACOMA SND	SARI-SARI STORE	W	✓								✓				✓	
RAQUEL STORE	SARI-SARI STORE	W														
ALBERT BIADNES STORE	SARI-SARI STORE															
EXCEL STORE	SARI-SARI STORE	W														
J STORE	SARI-SARI STORE	F														
SUSAN STORE	SARI-SARI STORE	S														
CROSSING STORE	SARI-SARI STORE	S														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - BEER Products -JERRIX BACULIO

Route Type: MIXED

For the Month of: September 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
GLADY'S STORE	SARI-SARI STORE	S														
BATCHOYAN SA DISUD	SARI-SARI STORE	M														
ALUMBRE STORE	SARI-SARI STORE	T	✓								✓				✓	
TANELON STORE	SARI-SARI STORE	W	✓								✓				✓	
DAGANASOL STORE	SARI-SARI STORE	W														
ARNEL STORE	SARI-SARI STORE	W														
PANYAX DART LANE	SARI-SARI STORE	F				✓					✓				✓	

For the Month of: September 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
RG STORE DISUD	SARI-SARI STORE	F				✓					✓				✓	
EP SEPOLO STORE	SARI-SARI STORE	F														
PEDRO BELEGOLO STORE	SARI-SARI STORE	S														
MONA BACANG STORE	SARI-SARI STORE	M														
ANGELYN AGUSTIN STORE	SARI-SARI STORE	M														
LANGOTAN STORE	SARI-SARI STORE	S														
DUMIAY STORE	SARI-SARI STORE	S														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

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Route: 01 - BEER Products -JERRIX BACULIO

Route Type: MIXED

For the Month of: September 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
AROHA STORE	SARI-SARI STORE	S														
GENA STORE	SARI-SARI STORE	T														
CICELIA STORE	SARI-SARI STORE	T														
AILYN STORE	SARI-SARI STORE	T														
JINA GUINDAL STORE	SARI-SARI STORE	S														
BERNADERO STORE	SARI-SARI STORE	S														
LORNA STORE	SARI-SARI STORE	S														

For the Month of: September 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
PINERO STORE	SARI-SARI STORE	T														
JORLITA ALINDINE	SARI-SARI STORE	T														
CHARINA STORE	SARI-SARI STORE	Th														
ALAT STORE	SARI-SARI STORE	Th														
FINISH LINE STORE	SARI-SARI STORE	S														
R.L. STORE	SARI-SARI STORE	S														
ANSAGON STORE	SARI-SARI STORE	S														

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Route: 01 - BEER Products -JERRIX BACULIO Route Type: MIXED

For the Month of: September 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
VINN'S STORE	SARI-SARI STORE	M														
DECALER STORE	SARI-SARI STORE	M														
MAZID STORE	SARI-SARI STORE	M														
LEDINA STORE	SARI-SARI STORE	M														
RHIAN STORE	SARI-SARI STORE	W														
GENEVIVE STORE	SARI-SARI STORE	W														
IRENE STORE	SARI-SARI STORE	W														

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Route: 01 - BEER Products -JERRIX BACULIO Route Type: MIXED

For the Month of: September 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
AZERO STORE	SARI-SARI STORE	F				✓					✓				✓	
AZELYN STORE	SARI-SARI STORE	S														
MARJIE STORE	SARI-SARI STORE	T														
NOR-B STORE	SARI-SARI STORE	W	✓		✓							✓			✓	
ANTING STORE	SARI-SARI STORE	Th														
3 RGS	SARI-SARI STORE	Th														
CADUNGOG STORE	SARI-SARI STORE	F														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

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Route: 01 - BEER Products -JERRIX BACULIO

Route Type: MIXED

For the Month of: September 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
PONCE STORE	SARI-SARI STORE	S														
REALIZA EATERY	SARI-SARI STORE	M														
PACULANANG STORE	SARI-SARI STORE	T														
3CI STORE	SARI-SARI STORE	W			✓	✓						✓			✓	
LAMBUSAW STORE	SARI-SARI STORE	F														
EZ STORE	SARI-SARI STORE	S	✓									✓			✓	
LADIAGONONG STORE	SARI-SARI STORE	S	✓		✓							✓			✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - BEER Products -JERRIX BACULIO

Route Type: MIXED

For the Month of: September 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
BOLGADO STORE	SARI-SARI STORE	S														
MANOATE STORE	SARI-SARI STORE	T														
SAAFEDICA STORE	SARI-SARI STORE	T														
ROSE STORE	SARI-SARI STORE	W														
ANDUS STORE	SARI-SARI STORE	W														
ALBERTO STORE	SARI-SARI STORE	W														
NORA STORE	SARI-SARI STORE	W														

For the Month of: September 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
DEGULO STORE	SARI-SARI STORE	Th		✓							✓				✓	
DALAWON STORE	SARI-SARI STORE	Th														
RUALES STORE	SARI-SARI STORE	S														
CATH AND SHE VARIETY STORE	SARI-SARI STORE	W	✓		✓	✓								✓	✓	
WALTER ALBOS	SARI-SARI STORE	F														
BULGADO STORE	SARI-SARI STORE	S														
ZIGA STORE	SARI-SARI STORE	S														

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Active Outlets Monitoring Report - ALL

Route: 01 - BEER Products -JERRIX BACULIO

Route Type: MIXED

For the Month of: September 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MANDATE STORE	SARI-SARI STORE	T														
DADAY STORE	SARI-SARI STORE	M														
MACABAGO STORE	SARI-SARI STORE	T														
PEÑAREDONDO STORE	SARI-SARI STORE	W														
DECON CATAVIC	SARI-SARI STORE	Th														
SONGCO STORE	SARI-SARI STORE	Th														
CABILLO CHRISTINE STORE	SARI-SARI STORE	M														

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Route: 01 - BEER Products -JERRIX BACULIO Route Type: MIXED

For the Month of: September 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SERQUIÑA STORE	SARI-SARI STORE	T														
MEJORADA STORE	SARI-SARI STORE	T	✓			✓							✓		✓	
CHERELYN PATRIA	SARI-SARI STORE	T														
GUHUDA STORE	SARI-SARI STORE	T														
ODIZA STORE	SARI-SARI STORE	T														
SHE ANN STORE	SARI-SARI STORE	T														
FEROLINO STORE BALOK	SARI-SARI STORE	T	✓								✓				✓	

For the Month of: September 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
GENRESA BALLOS STORE	SARI-SARI STORE	T														
TATA DEPOSA	SARI-SARI STORE	T	✓									✓			✓	
MOLAS STORE	SARI-SARI STORE	T	✓								✓				✓	
JHA KTV BAR	SARI-SARI STORE	Th														
WILMA PALARAN	SARI-SARI STORE	F														
DELOS REYES STORE	SARI-SARI STORE	F														
OSMENDA GANAGANAG	SARI-SARI STORE	F														

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Route: 01 - BEER Products -JERRIX BACULIO

Route Type: MIXED

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SORIA MURIA STORE	SARI-SARI STORE	F	✓	✓									✓		✓	
RAMIL STORE	SARI-SARI STORE	F														
BORNITA STORE	SARI-SARI STORE	F														
FERNANDEZ STORE	SARI-SARI STORE	F														
NIKA PLASOS STORE	SARI-SARI STORE	S														
RHAYMER STORE	SARI-SARI STORE	M														
EVANGELINE TENDO	SARI-SARI STORE	T														

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Route: 01 - BEER Products -JERRIX BACULIO Route Type: MIXED

For the Month of: September 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JULIVERT VILLALUNA	SARI-SARI STORE	W	✓	✓		✓							✓		✓	
DEDOSA CRISTINA STORE	SARI-SARI STORE	W														
ESPINOSA STORE	SARI-SARI STORE	W														
DEMETRIO STORE	SARI-SARI STORE	S	✓		✓	✓								✓	✓	
TACO STORE	SARI-SARI STORE	W														
GING'S EATERY	SARI-SARI STORE	M	✓	✓	✓									✓	✓	
LWS STORE	SARI-SARI STORE	T														

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Route: 01 - BEER Products -JERRIX BACULIO Route Type: MIXED

For the Month of: September 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
NOVIE BOLIVAR	SARI-SARI STORE	W														
SABILLO STORE	SARI-SARI STORE	S			✓						✓				✓	
JUNREY EBOZ	SARI-SARI STORE	S														
WILLIAM'S COMMERCIAL	SARI-SARI STORE	T	✓		✓	✓							✓		✓	
SORIANO EATERY	SARI-SARI STORE	T														
QUIZEL STORE	SARI-SARI STORE	T														
LAMAGONONG STORE	SARI-SARI STORE	T														

For the Month of: September 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
DAAS STORE	SARI-SARI STORE	Th														
ONTOLAN STORE	SARI-SARI STORE	Th														
CARVAJAL STORE	SARI-SARI STORE	Th														
JOSEFINA LODGE	SARI-SARI STORE	F														
OLAFS STORE	SARI-SARI STORE	M														
TEREZA STORE DISUD	SARI-SARI STORE	M														
FUNILLAN STORE	SARI-SARI STORE	T			✓						✓				✓	

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Route: 01 - BEER Products -JERRIX BACULIO

Route Type: MIXED

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			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ABORTE STORE	SARI-SARI STORE	T				✓					✓				✓	
ANDAAS STORE	SARI-SARI STORE	Th														
PANDOG STORE	SARI-SARI STORE	T														
UMAW STORE	SARI-SARI STORE	T	✓								✓				✓	
ELMEDORIAL STORE	SARI-SARI STORE	Th														
STEVES STORE	SARI-SARI STORE	F														
GEPOLONGA STORE	SARI-SARI STORE	S														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - BEER Products -JERRIX BACULIO

Route Type: MIXED

For the Month of: September 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MCS STORE	SARI-SARI STORE	M		✓		✓								✓	✓	
PACURE STORE RM	SARI-SARI STORE	T														
RACAL STORE	SARI-SARI STORE	T														
ZAMORA STORE DIC	SARI-SARI STORE	W														
ZUELA STORE	SARI-SARI STORE	Th														
RECABO STORE DISD	SARI-SARI STORE	M														
FALCO STORE	SARI-SARI STORE	M														

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Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MUTIA STORE	SARI-SARI STORE	M	✓	✓								✓			✓	
JOCNO STORE	SARI-SARI STORE	W														
ALBURO STORE	SARI-SARI STORE	W														
DULAT STORE	SARI-SARI STORE	S			✓						✓				✓	
LAGUSAN STORE	SARI-SARI STORE	F														
PALCO STORE	SARI-SARI STORE	F														
ANALYN EATERY	SARI-SARI STORE	S	✓		✓								✓		✓	

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Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
BONET STORE	SARI-SARI STORE	Th	✓									✓			✓	
SIERA DE PAZ	SARI-SARI STORE	F	✓								✓				✓	
CFO	SARI-SARI STORE	T		✓							✓				✓	
CASANDRA STORE	SARI-SARI STORE	S		✓							✓				✓	
VILLARIN STORE	SARI-SARI STORE	M														
TUMULAN STORE	SARI-SARI STORE	M				✓					✓				✓	
MAVY'S VARIETY STORE	SARI-SARI STORE	M				✓					✓				✓	

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For the Month of: September 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MANGO LODGE	SARI-SARI STORE	M				✓					✓				✓	
SCHOOL CANTEEN COL/UNIV																
PHILIPPINE ADVENT COLLEGE CANTEEN	SCHOOL CANTEEN COL/UNIV	M														
SAINT JOSEPH COLLEGE	SCHOOL CANTEEN COL/UNIV	M														
SCHOOL CANTEEN ELEM/HS																
SNHS CANTEEN	SCHOOL CANTEEN ELEM/HS	F														

For the Month of: September 2025

			Selling Weeks				Frequency of Purchase									
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
WHOLESALE																
C.TAMPUS GENERAL MERCHANDISE	WHOLESALE	M		✓	✓	✓								✓	✓	
BALAMBAN STORE	WHOLESALE	M		✓	✓	✓								✓	✓	
JMCC MINI MART	WHOLESALE	W	✓	✓	✓	✓	✓								✓	✓
DANYEN	WHOLESALE	M				✓						✓			✓	
BILLY CATIG STORE	WHOLESALE			✓	✓	✓								✓	✓	
IRENE CATIG STORE	WHOLESALE	S			✓	✓						✓			✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION
SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - BEER Products -JERRIX BACULIO Route Type: MIXED

For the Month of: September 2025

ACTIVE OUTLET SUMMARY:

Group	With Purchase	Without Purchase	Total Outlets	% Served	W1	W2	W3	W4	Active Outlet	% Active
Wholesaler	6	0	6	1.00%	1	4	5	6	1	1.00%
Retailer	118	283	401	29.00%	78	38	46	47	6	5.00%
N/A	0	0	0	0.00%	0	0	0	0	0	0.00%
Total:	124	283	407	30.00%	79	42	51	53	7	6.00%

Per Route Type Summary:

Route Type	Group Name	With Purchase	Without Purchase	Total Outlets	% Served	W1	W2	W3	W4	Active Outlet	% Active
MIXED		372	849	1,221	30.00%	237	126	153	159	21	6.00%

DEALER INFORMATION SYSTEM

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SERVICES

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Route: 01 - BEER Products -JERRIX BACULIO Route Type: MIXED

For the Month of: September 2025

AUXIALIARY		0	0	0	0.00%	0	0	0	0	0	0.00%
BDU		0	0	0	0.00%	0	0	0	0	0	0.00%
PURE RETAIL		0	0	0	0.00%	0	0	0	0	0	0.00%
	Total:	372	849	1,221	30.00%	237	126	153	159	21	6.00%

FREQUENCY OF PURCHASE SUMMARY:

Group	With Purchase	Without Purchase	Total Outlets	% Served	Frequency of Purchase							
					1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xMup
WHOLESALER	6	0	6	1.00%	1	0	0	0	0	2	0	3

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Route: 01 - BEER Products -JERRIX BACULIO Route Type: MIXED

For the Month of: September 2025

RETAILER	118	283	401	29.00%	4	2	0	0	57	16	19	20
	124	283	407	30.00%	5	2	0	0	57	18	19	23

ITINERARY VS WITH PURCHASE SUMMARY:

DAY	Outlet Count Itinerary	Week 1		Week 2		Week 3		Week 4	
		With Purchase	% With Purchase	With Purchase	% With Purchase	With Purchase	% With Purchase	With Purchase	% With Purchase
Sun	0	0	0.00%	0	0.00%	1	0.00%	0	0.00%
Mon	0	2	0.00%	5	0.00%	7	0.00%	6	0.00%
Tue	0	3	0.00%	3	0.00%	2	0.00%	11	0.00%
Wed	0	0	0.00%	1	0.00%	0	0.00%	1	0.00%

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For the Month of: September 2025

Thu	0	2	0.00%	0	0.00%	1	0.00%	2	0.00%
Fri	0	5	0.00%	3	0.00%	3	0.00%	1	0.00%
Sat	0	2	0.00%	3	0.00%	4	0.00%	4	0.00%