DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for:

01-JERRIX BACULIO

Route Type:

MIXED

Covering for the period from July 1, 2025 to July 31, 2025

SKU	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	ТМ	LY
CALI CAN	60	-	56	-	7.14	2.99	-
CALI 10 CAN	20	-	-	-	-	1.00	-
CALI ICE CAN	50	-	25	-	100.00	2.49	-
CALI	130	-	81	-	107.14	6.47	-
HTAPPLE250 ACL	1,880	-	-	-	-	93.53	-
MAGNOLIA - H	1,880	15				93.53	-
	2,010	7	81	4	107.14	100.00	-
BY PACKAGE	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
	2,010		81		107.14	100.00	-
	2,010		81		107.14	100.00	-
BY BRAND	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI	130		81		107.14	6.47	-
MAGNOLIA - H	1,880		^		-	93.53	-
	2,010		2 81 4 7 9	2/1	107.14	100.00	-
		1/20		55			

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Dealer Representative (Signature Over Printed Name)

Supervisor (Signature Over Printed Name)