

SKU	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI ICE CAN	20	-	-	-	-	0.05	-
RH SUPER 1000	273	-	-	-	-	0.73	-
RH 500 CAN	3	-	-	-	-	0.01	-
CALI	296	-	-	-	-	0.79	-
CBLANCA 330	4	-	-	-	-	0.01	-
KIRIN ICHIBAN	4	-	-	-	-	0.01	-
HTAPPLE250 ACL	1,872	-	-	-	-	5.00	-
MAGNOLIA - H	1,872	-	-	-	-	5.00	-
PP1000	4,536	-	-	-	-	12.12	-
PPCAN	5	-	-	-	-	0.01	-
PALE PILSEN	4,541	-	-	-	-	12.13	-
PP-PAM	4	-	-	-	-	0.01	-
PP-PAM-CAN	2	-	-	-	-	0.01	-
PAM	6	-	-	-	-	0.02	-
RH1000	30,186	-	-	-	-	80.65	-
RH330	128	-	-	-	-	0.34	-
RH500	96	-	-	-	-	0.26	-
RHCAN	7	-	-	-	-	0.02	-
RED HORSE	30,417	-	-	-	-	81.27	-
SM FREE CAN	5	-	-	-	-	0.01	-
SAN MIG FREE	5	-	-	-	-	0.01	-
HS CITRUS MIX CAN	2	-	-	-	-	0.01	-
SAN MIG HARD SELTZER	2	-	-	-	-	0.01	-

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for:

01-JERRIX BACULIO

Route Type:

MIXED

Covering for the period from June 1, 2025 to June 30, 2025



SLCAN	5	-	-	-	-	0.01	-
SAN MIG LIGHT	5	-	-	-	-	0.01	-
FB APPLE 330 ACL	253	-	-	-	-	0.68	-
FBAPPLECAN	5	-	-	-	-	0.01	-
FBLEMONCAN	9	-	-	-	-	0.02	-
FB LYCHEE CAN	7	-	-	-	-	0.02	-
SMFB	274	-	-	-	-	0.73	-
SD330	4	-	-	-	-	0.01	-
SDCAN	2	-	-	-	-	0.01	-
SUPER DRY	6	-	-	-	-	0.02	-
	37,428	-	-	-	-	100.00	-

BY PACKAGE	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
	37,428	-	-	-	-	100.00	-
	37,428	-	-	-	-	100.00	-

BY BRAND	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI	296	-	-	-	-	0.79	-
KIRIN ICHIBAN	4	-	-	-	-	0.01	-
MAGNOLIA - H	1,872	-	-	-	-	5.00	-
PALE PILSEN	4,541	-	-	-	-	12.13	-
PAM	6	-	-	-	-	0.02	-
RED HORSE	30,417	-	-	-	-	81.27	-
SAN MIG FREE	5	-	-	-	-	0.01	-
SAN MIG HARD SELTZER	2	-	-	-	-	0.01	-
SAN MIG LIGHT	5	-	-	-	-	0.01	-

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for:

01-JERRIX BACULIO

Route Type:

MIXED

Covering for the period from June 1, 2025 to June 30, 2025



DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for:

01-JERRIX BACULIO

Route Type: MIXED

Covering for the period from June 1, 2025 to June 30, 2025

SMFB	274	-	-	-	-	0.73	-
SUPER DRY	6	-	-	-	-	0.02	-
	37,428	-	-	-	-	100.00	-



DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

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01-JERRIX BACULIO

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Covering for the period from June 1, 2025 to June 30, 2025



Dealer Representative
(Signature Over Printed Name)

Supervisor
(Signature Over Printed Name)