

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for: Route 02,  
NAB Products

GRACE  
GICA

Route Type: MIXED

Covering for the period from January 01, 2025 to January 31, 2025

SKU	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI 10 CAN	2	-	-	-	-	0.56	-
CALI 330 PL	5	-	-	-	-	1.41	-
CALI CAN	5	-	-	-	-	1.41	-
CALI ICE 330	6	-	-	-	-	1.69	-
CALI ICE CAN	6	-	-	-	-	1.69	-
CALI	24	-	-	-	-	6.78	-
HTAPPLE250 ACL	330	-	-	-	-	93.22	-
MAGNOLIA - H	330	-	-	-	-	93.22	-
NON-ALCOHOLIC BEVERAGES	354	-	-	-	-	100.00	-
	354	-	-	-	-	100.00	-
BY PACKAGE	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
	354	-	-	-	-	100.00	-
	354	-	-	-	-	100.00	-
BY BRAND	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI	24	-	-	-	-	6.78	-
MAGNOLIA - H	330	-	-	-	-	93.22	-
	354	-	-	-	-	100.00	-

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Dealer Representative  
(Signature Over Printed Name)

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Supervisor  
(Signature Over Printed Name)