

DEALER INFORMATION SYSTEM**GUILLERMO BEVERAGE DISTRIBUTION SERVICES**

Comparative Sales Volume Report per Product for:

01-JERRIX BACULIO

Route Type:

MIXED

Covering for the period from September 1, 2025 to September
30, 2025

SKU	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI CAN	34	-	20	-	70.00	1.44	-
CALI 10 CAN	11	-	-	-	-	0.47	-
CALI ICE 330	45	-	63	-	(28.57)	1.91	-
CALI ICE CAN	50	-	10	-	400.00	2.12	-
CALI 330 PL	60	-	-	-	-	2.54	-
CALI	200	-	93	-	441.43	8.47	-
HTAPPLE250 ACL	2,160	-	2,607	-	(17.15)	91.53	-
MAGNOLIA - H	2,160	-	2,607	-	(17.15)	91.53	-
	2,360	-	2,700	-	424.28	100.00	-

BY PACKAGE	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
	2,360	-	2,700	-	424.28	100.00	-
	2,360	-	2,700	-	424.28	100.00	-

BY BRAND	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI	200	-	93	-	441.43	8.47	-
MAGNOLIA - H	2,160	-	2,607	-	(17.15)	91.53	-
	2,360	-	2,700	-	424.28	100.00	-

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Dealer Representative
(Signature Over Printed Name)

Supervisor
(Signature Over Printed Name)