

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for: Route 03,
NAB Products

RONNEL
DANDAYO

Route Type: MIXED

Covering for the period from March 01, 2025 to March 31, 2025

SKU	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI 10 CAN	1	-	-	-	-	0.22	-
CALI 330 PL	8	-	-	-	-	1.73	-
CALI CAN	11	-	-	-	-	2.38	-
CALI ICE CAN	6	-	-	-	-	1.30	-
CALI	26	-	-	-	-	5.63	-
HTAPPLE250 ACL	436	-	-	-	-	94.37	-
MAGNOLIA - H	436	-	-	-	-	94.37	-
NON-ALCOHOLIC BEVERAGES	462	-	-	-	-	100.00	-
	462	-	-	-	-	100.00	-
BY PACKAGE	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
	462	-	-	-	-	100.00	-
	462	-	-	-	-	100.00	-
BY BRAND	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI	26	-	-	-	-	5.63	-
MAGNOLIA - H	436	-	-	-	-	94.37	-
	462	-	-	-	-	100.00	-

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Dealer Representative
(Signature Over Printed Name)

Supervisor
(Signature Over Printed Name)