GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for: Route 01, BEER Products

JERRIX BACULIO Route Type:

MIXED

Covering for the period from June 01, 2025 to June 30, 2025

SKU	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
RH SUPER 1000	105	-	-	-	-	1.36	-
CALI	105	-		-	-	1.36	-
PP1000	696				-	9.03	-
PP320	20	71		5	-	0.26	-
PPCAN	2	\		4/	-	0.03	-
PALE PILSEN	718	( O	0 0	3	-	9.31	-
RH1000	6,637				-	86.07	-
RH330	31		Ç.	77	-	0.40	-
RH500	144	\ \ -		//	-	1.86	-
RHCAN	3	1 6		-	-	0.04	-
RED HORSE	6,815	-	·n-n		-	88.38	-
SMZERO330	1		(0)		-	0.01	-
SAN MIG ZERO	1	// (0)-	\$24.75 M		-	0.01	-
BROAD POPULAR	7,638	(2)	THE STATE OF THE S	<u> </u>	-	99.06	-
CN330	2		DI	$\times$ L		0.03	-
CHOCO LAGER 330 CAN				<i>)</i> [.		0.05	-
CERVEZA NEGRA	6			-		0.08	-
FB LYCHEE 330 ACL	2	-	-	-	-	0.03	-
GOLD EAGLE	2	-	-	-	-	0.03	-

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JERRIX BACULIO Route Type: MIXED

Covering for the period from June 01, 2025 to June 30, 2025



GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Covering for the period from June 01, 2025 to June 30, 2025  CBLANCA 330 1	Comparative Sales Vo	olume Report pe	er Product for: R		RRIX CULIO	Route	е Туре:	MIXED
KIRIN   1	Covering for the perio	d from June 01,	2025 to June 30	0, 2025				
KIRIN CAN   1	CBLANCA 330	1	-	-	-	-	0.01	-
RIRIN ICHIBAN   3	KIRIN	1	-	-	-	-	0.01	-
PP-PAM-CAN 1 0.01 -  PAM 1 0.01 -  SL330ACL 19 - 0.24 -  SLCAN 1 - 0.01 -  SAN MIG LIGHT 20 - 0.25 -  FBAPPLECAN 5 - 0.07 -  FBLEMONCAN 5 - 0.07 -  FB APPLE 330 ACL 29 0.37 -  SMFB 39 0.51 -  SDCAN 1 - 0.01 -  SUPER DRY 1 0.01 -  UPPER POPULAR 72 - 0.01 -  UPPER POPULAR 72 - 0.01 -  SUPER DRY 1 0.01 -  SUPER POPULAR 72 - 0.094 -	KIRIN CAN	1	-	-	-	-	0.01	-
SL330ACL	KIRIN ICHIBAN	3	-	-	-	-	0.04	-
SL330ACL       19   <	PP-PAM-CAN	1	1		7/	-	0.01	-
SLCAN         1         . <td>PAM</td> <td>1</td> <td></td> <td>111</td> <td>77</td> <td>-</td> <td>0.01</td> <td>-</td>	PAM	1		111	77	-	0.01	-
SAN MIG LIGHT         20         .	SL330ACL	19	0	<b>*</b>	3	-	0.24	-
FBAPPLECAN         5         -         -         0.07         -           FBLEMONCAN         5         -         -         0.07         -           FB APPLE 330 ACL         29         -         -         0.37         -           SMFB         39         -         -         -         0.01         -           SUPER DRY         1         -         -         -         0.01         -           UPPER POPULAR         72         -         -         -         0.94         -           7,711         -         -         -         100.00         -           BY PACKAGE         SALES VOLUME         % Variance VS.         Brand Contribution           ACTUAL         FORECAST         LAST YEAR         FC         LY         TM         LY           7,711         -         -         -         -         100.00         -	SLCAN	1			-	-	0.01	-
FBLEMONCAN 5 0.07 -  FB APPLE 330 ACL 29 0.37 -  SMFB 39 0.51 -  SDCAN 1 - 0.01 -  SUPER DRY 1 0.01 -  UPPER POPULAR 72 0.94 -  7,711 100.00 -  BY PACKAGE ACTUAL FORECAST LAST YEAR FC LY TM LY  7,711 100.00 -	SAN MIG LIGHT	20					0.25	-
FB APPLE 330 ACL         29         -         -         0.37         -           SMFB         39         -         -         -         0.51         -           SUPER DRY         1         -         -         -         0.01         -           UPPER POPULAR         72         -         -         -         0.94         -           T7711         -         -         -         -         0.94         -           BY PACKAGE         SALES VOLUME         % Variance VS.         Brand Contribution           ACTUAL         FORECAST         LAST YEAR         FC         LY         TM         LY           7,711         -         -         -         -         100.00         -	FBAPPLECAN	5		ŵ.	//-	-	0.07	-
SMFB         39         -         -         -         0.51         -           SUPER DRY         1         -         -         -         0.01         -           UPPER POPULAR         72         -         -         -         0.94         -           7,711         -         -         -         100.00         -           BY PACKAGE         ACTUAL         FORECAST         LAST YEAR         FC         LY         TM         LY           7,711         -         -         -         100.00         -	FBLEMONCAN	5		爲		-	0.07	-
SDCAN   1   -   -   -   0.01   -	FB APPLE 330 ACL	29	F			-	0.37	-
SUPER DRY         1         -         -         -         0.01         -           UPPER POPULAR         72         -         -         -         -         0.94         -           7,711         -         -         -         100.00         -           BY PACKAGE         SALES VOLUME         % Variance VS.         Brand Contribution           ACTUAL         FORECAST         LAST YEAR         FC         LY         TM         LY           7,711         -         -         -         -         100.00         -	SMFB	39		-		-	0.51	-
	SDCAN	1		Star De S	7     -	-	0.01	-
	SUPER DRY	1/	15	Tive 3		-	0.01	-
SALES VOLUME	UPPER POPULAR							-
BY PACKAGE         ACTUAL         FORECAST         LAST YEAR         FC         LY         TM         LY           7,711         -         -         -         -         -         100.00         -		7,711					100.00	-
7,711 100.00 -		SALES VOLUME		ΛE.	% Variance VS.		Brand Contribution	
	BY PACKAGE	ACTUAL	FORECAST	LAST YEAR	FC	LY	ТМ	LY
7,711 100.00 -		7,711	-	-	-		100.00	-
		7,711	-	-	-		100.00	-

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Comparative Sales Volume Report per Product for: Route 01, BEER Products

JERRIX BACULIO Route Type: MIXED

Covering for the period from June 01, 2025 to June 30, 2025



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Comparative Sales Volume Report per Product for: Route 01, BEER Products

Covering for the period from June 01, 2025 to June 30, 2025

JERRIX **BACULIO**  Route Type: MIXED

BY BRAND	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI	105	-	-	-	-	1.36	-
CERVEZA NEGRA	6	-	-	-	-	0.08	-
OLD EAGLE	2	-	-	-	-	0.03	-
(IRIN ICHIBAN	3	1			-	0.04	-
PALE PILSEN	718	TIL		77	-	9.31	-
AM	1				-	0.01	-
ED HORSE	6,815	0 0	<b>*</b>	7	-	88.38	-
AN MIG LIGHT	20				-	0.25	-
AN MIG ZERO	1		- Å-	7/-	-	0.01	-
MFB	39	<del>-</del>	300	//-	-	0.51	-
UPER DRY	1	<u> </u>	AL .		-	0.01	-
	7,711		1872			100.00	-



**GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES** 

Comparative Sales Volume Report per Product for: Route 01, BEER Products

JERRIX BACULIO Route Type: MIXED

Covering for the period from June 01, 2025 to June 30, 2025



Dealer Representative (Signature Over Printed Name)

Supervisor (Signature Over Printed Name)