

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for: Route 01,
ALL Products

JERRIX
BACULIO

Route Type: MIXED

Covering for the period from June 01, 2025 to June 30, 2025

SKU	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
RH SUPER 1000	105	-	-	-	-	1.28	-
CALI	105	-	-	-	-	1.28	-
PP1000	696	-	-	-	-	8.52	-
PP320	20	-	-	-	-	0.24	-
PPCAN	2	-	-	-	-	0.03	-
PALE PILSEN	718	-	-	-	-	8.79	-
RH1000	6,637	-	-	-	-	81.25	-
RH330	31	-	-	-	-	0.38	-
RH500	144	-	-	-	-	1.76	-
RHCAN	3	-	-	-	-	0.04	-
RED HORSE	6,815	-	-	-	-	83.42	-
SMZERO330	1	-	-	-	-	0.01	-
SAN MIG ZERO	1	-	-	-	-	0.01	-
BROAD POPULAR	7,638	-	-	-	-	93.51	-
CALI 10 CAN	2	-	-	-	-	0.02	-
CALI 330 PL	8	-	-	-	-	0.10	-
CALI CAN	27	-	-	-	-	0.33	-
CALI ICE 330	11	-	-	-	-	0.13	-

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CALI ICE CAN	20	-	-	-	-	0.24	-
CALI	68	-	-	-	-	0.83	-
HTAPPLE250 ACL	390	-	-	-	-	4.77	-
MAGNOLIA - H	390	-	-	-	-	4.77	-
NON-ALCOHOLIC BEVERAGES	458	-	-	-	-	5.61	-
CN330	2	-	-	-	-	0.03	-
CHOCO LAGER 330 CAN	4	-	-	-	-	0.05	-
CERVEZA NEGRA	6	-	-	-	-	0.08	-
FB LYCHEE 330 ACL	2	-	-	-	-	0.03	-
GOLD EAGLE	2	-	-	-	-	0.03	-
CBLANCA 330	1	-	-	-	-	0.01	-
KIRIN	1	-	-	-	-	0.01	-
KIRIN CAN	1	-	-	-	-	0.01	-
KIRIN ICHIBAN	3	-	-	-	-	0.04	-
PP-PAM-CAN	1	-	-	-	-	0.01	-
PAM	1	-	-	-	-	0.01	-
SL330ACL	19	-	-	-	-	0.23	-
SLCAN	1	-	-	-	-	0.01	-
SAN MIG LIGHT	20	-	-	-	-	0.24	-
FBAPPLECAN	5	-	-	-	-	0.06	-
FBLEMONCAN	5	-	-	-	-	0.06	-

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FB APPLE 330 ACL	29	-	-	-	-	0.35	-
SMFB	39	-	-	-	-	0.48	-
SDCAN	1	-	-	-	-	0.01	-
SUPER DRY	1	-	-	-	-	0.01	-
UPPER POPULAR	72	-	-	-	-	0.88	-
	8,169	-	-	-	-	100.00	-

BY PACKAGE	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
	8,169	-	-	-	-	100.00	-
	8,169	-	-	-	-	100.00	-

BY BRAND	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI	173	-	-	-	-	2.11	-
CERVEZA NEGRA	6	-	-	-	-	0.08	-
GOLD EAGLE	2	-	-	-	-	0.03	-
KIRIN ICHIBAN	3	-	-	-	-	0.04	-
MAGNOLIA - H	390	-	-	-	-	4.77	-
PALE PILSEN	718	-	-	-	-	8.79	-
PAM	1	-	-	-	-	0.01	-
RED HORSE	6,815	-	-	-	-	83.42	-
SAN MIG LIGHT	20	-	-	-	-	0.24	-
SAN MIG ZERO	1	-	-	-	-	0.01	-
SMFB	39	-	-	-	-	0.48	-
SUPER DRY	1	-	-	-	-	0.01	-

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8,169	-	-	-	-	100.00	-



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Dealer Representative
(Signature Over Printed Name)

Supervisor
(Signature Over Printed Name)