

DEALER INFORMATION SYSTEM  
GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for: Route 02,  
NAB Products

FERMIN  
TOPEZ

Route Type: MIXED

Covering for the period from June 01, 2025 to June 30, 2025

SKU	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI 330 PL	5	-	-	-	-	1.61	-
CALI CAN	6	-	-	-	-	1.94	-
CALI ICE 330	7	-	-	-	-	2.26	-
CALI ICE CAN	7	-	-	-	-	2.26	-
CALI	25	-	-	-	-	8.06	-
HTAPPLE250 ACL	285	-	-	-	-	91.94	-
MAGNOLIA - H	285	-	-	-	-	91.94	-
NON-ALCOHOLIC BEVERAGES	310	-	-	-	-	100.00	-
	310	-	-	-	-	100.00	-
BY PACKAGE	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
	310	-	-	-	-	100.00	-
	310	-	-	-	-	100.00	-
BY BRAND	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI	25	-	-	-	-	8.06	-
MAGNOLIA - H	285	-	-	-	-	91.94	-
	310	-	-	-	-	100.00	-

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Dealer Representative  
(Signature Over Printed Name)

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Supervisor  
(Signature Over Printed Name)