GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products

-RONNEL DANDAYO

For the Month of: August 2025

				Selling	Weeks	11		_	Fre	quenc	y of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
AMUSEMENT/REC REATION			•	•				\wedge					•			•
LILOY COCKPIT 2	AMUSEMEN T/RECREATI ON	М	✓	✓		Q		_		Z		✓			✓	
LILOY COCKPIT 1	AMUSEMEN T/RECREATI ON		1	√				*00			7	√			✓	
SALUG COCKPIT	AMUSEMEN T/RECREATI ON		1			~						√			✓	
BAKERY/BAKESHC P)						Д		À							
4J'S BAKESHOP	BAKERY/BA KESHOP	М														
								2400	2	1						

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products

-RONNEL DANDAYO

EL Route Type: MIXED

For the Month of: August 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
FERS BAKESHOP	BAKERY/BA KESHOP	М						_								
EMMA BAKESHOP	BAKERY/BA KESHOP	М				0	0	O		3						
VILLARITO BAKESHOP	BAKERY/BA KESHOP	Т			/	$\overline{}$			\geq		>					
RONA BAKESHOP	BAKERY/BA KESHOP	W						83			/					
JM'S BAKESHOP	BAKERY/BA KESHOP	Th	✓					A		//	✓				✓	
BAR/PUB/LOUNGE	•	•					6	-82						•		
OFW BAR	BAR/PUB/LO UNGE	F	✓	✓		V		111111					✓		√	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products

-RONNEL DANDAYO

For the Month of: August 2025

			Selling	Weeks	- 5			Fre	quency	y of Purc	hase				
Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
				-					7/		•				
BEER HOUSE	W				1	0	\Diamond	0	X						
		.			X				X		!	•	•	•	
CARINDERI A	М	✓		1						>	✓			✓	
CARINDERI A	М						832								
CARINDERI A	W						瓜		11						
CARINDERI A	М					Р	HA	1							
CARINDERI A	М						5,0	}							
	BEER HOUSE CARINDERI A CARINDERI A CARINDERI A CARINDERI A CARINDERI A	BEER W HOUSE W CARINDERI M A CARINDERI W A CARINDERI W A CARINDERI M A CARINDERI M A	BEER W HOUSE CARINDERI M A CARINDERI M A CARINDERI W A CARINDERI M A CARINDERI M A CARINDERI M A	Outlet Type FOC W1 W2 BEER W HOUSE CARINDERI M A CARINDERI W A CARINDERI M A CARINDERI M	Outlet Type FOC W1 W2 W3 BEER HOUSE W CARINDERI M A CARINDERI M	BEER HOUSE CARINDERI M A CARINDERI M A CARINDERI W A CARINDERI M A CARINDERI M A CARINDERI M A	Outlet Type FOC W1 W2 W3 W4 1xW BEER HOUSE CARINDERI M A CARINDERI W A CARINDERI M	Outlet Type FOC W1 W2 W3 W4 1xW 2xW BEER HOUSE CARINDERI M A CARINDERI W A CARINDERI M	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW BEER HOUSE W CARINDERI M A A A A A A A A A A A A A A A A A A	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW BEER HOUSE CARINDERI M A CARINDERI M A	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM BEER HOUSE W Image: Carlot of the content of the conten	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM BEER HOUSE W	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM BEER HOUSE W	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM 4xM up BEER HOUSE W </td <td>Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM 4xM up With Purchase BEER HOUSE W</td>	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM 4xM up With Purchase BEER HOUSE W

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products

-RONNEL DANDAYO

Route Type: MIXED

For the Month of: August 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JAMES EATERY	CARINDERI A	F	✓		✓			_				✓			✓	
CABRISTANTE CARENDERIA	CARINDERI A	F				6	0	\rightarrow		3						
ROCHEN'S EATERY	CARINDERI A	W			1											
KEVIN EATERY	CARINDERI A	Т						83								
CONVENIENCE STORE	•															
LKS CONVENIENCE STORE LILOY	CONVENIEN CE STORE	Т		~			É	報					✓		√	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: August 2025

For the Month of. At	<u> </u>			Selling	Weeks				Fre	quenc	y of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW		2xM	3xM	4xM up	With Purchase	Active Outlet
DRUGSTORE	•		-		- 1					7		•				
GEMINI PHARMACY	DRUGSTOR E	Th	✓			1	4	\Diamond	0	Z		✓			✓	
HOTEL	•	•				X				X	•	!		•	•	
SEA ESCAPED HOTEL	HOTEL	Т														
KTV/VIDEOKE/KAR AOKE								Ŵ			/			•		
RESAN VIP	KTV/VIDEOK E/KARAOKE		✓		✓	~		蓝						✓	✓	
RESORT	•	•	•				Á	1872			•	•	•	•		
ARREAN BEACH RESORT	RESORT	S														

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Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products

-RONNEL DANDAYO

For the Month of: August 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ASIGNE BEACH RESORT	RESORT	S						_								
SEA BICAZE RESORT	RESORT	Т				6	0	\rightarrow		3						
BORACOOL BEACH RESORT	RESORT	Т	✓		1						×				✓	
RTW FA 1	•		•					حمق				•				•
BETH SARI-SARI STORE	RTW FA 1	М	✓	✓	✓	~	✓	100		//					✓	✓
SARI-SARI STORE	•		•								•	•				•
AMBUS STORE	SARI-SARI STORE		✓		✓	/	Р	-1111-	9	Ш			✓		✓	
NUGAS STORE	SARI-SARI STORE	М						2,5	3							
	•	•	•					(4 D	21	111	•	•	•	•		•

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: August 2025

			U	Weeks	-4				quonty	of Purc	Hase				
Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SARI-SARI STORE	М	✓	✓		*				7/				✓	✓	
SARI-SARI STORE	М				6	0		0	Pos						
SARI-SARI STORE	М	✓								*				4	
SARI-SARI STORE	М	✓		1			33						✓	√	
SARI-SARI STORE	М						A		//						
SARI-SARI STORE	М					É									
SARI-SARI STORE	М														
	SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE	SARI-SARI M STORE SARI-SARI M STORE	SARI-SARI M STORE SARI-SARI M STORE	SARI-SARI M STORE SARI-SARI M STORE	SARI-SARI M	SARI-SARI M STORE SARI-SARI M STORE	SARI-SARI M	Cutiet Type							

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: August 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
RETUYA STORE	SARI-SARI STORE	М														
JUNA L. BAO	SARI-SARI STORE	М				6	0	\rightarrow		30						
NINIA SARI-SARI STORE	SARI-SARI STORE	М														
LITLIT D. MAGSAYO	SARI-SARI STORE	М						83		//						
PASLON STORE	SARI-SARI STORE	М				~		A			✓				✓	
SANMAEREY	SARI-SARI STORE	М					É									
NAONG STORE	SARI-SARI STORE	М														
		l	ı	I				E4 10	2,	1 \	1	ı	ı	1		<u> </u>

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: August 2025

Outlet Name				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ANGELTESS STORE	SARI-SARI STORE	М														
EVANGELINE C. BITANGCOR	SARI-SARI STORE	М				6	0	\diamond		3						
INDAY APDOHAN STORE	SARI-SARI STORE	М	✓	✓	1						>		1		✓	
ALEXA STORE	SARI-SARI STORE	М						83								
RJC	SARI-SARI STORE	М						A		//						
PACARO STORE	SARI-SARI STORE	М	✓		✓		É					✓			✓	
ANNABELLE STORE	SARI-SARI STORE	М						2								
	•	•	•	•				E4 D	2,	1 \	•	•		•		•

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products

-RONNEL DANDAYO

For the Month of: August 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
VIRGINIA C. PABUAYA	SARI-SARI STORE	М						_								
JENG JENG STORE	SARI-SARI STORE	М				6	0	\rightarrow		70						
RJM STORE	SARI-SARI STORE	М														
CAYACAP STORE	SARI-SARI STORE	М						83		//						
TALELANG STORE	SARI-SARI STORE	М				1				//						
EMMANUEL THINEFRANCIA	SARI-SARI STORE	М					É									
JOCELYN S. BAGSICAN	SARI-SARI STORE	М			✓					7	✓				✓	

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: August 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
TALILANG STORE	SARI-SARI STORE	М	✓		✓			<u> </u>				✓			✓	
MG STORE	SARI-SARI STORE	М	✓		✓	40	0	\diamond		3			✓		✓	
CABAÑAS STORE	SARI-SARI STORE	М														
SAPIHI - AJ	SARI-SARI STORE	М	✓					83		//	✓				✓	
MR MINI MART	SARI-SARI STORE	М						A		//						
SLP PAMANA BACONG I	SARI-SARI STORE	М	✓		✓		É					✓			✓	
DINOPOL STORE	SARI-SARI STORE	М						2								
	•	•		•	•			E4 D	2,	1 \	•	•	•	•	•	•

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products -ROI

-RONNEL DANDAYO Route Type: MIXED

For the Month of: August 2025

ORE RI-SARI ORE	FOC M	W1 ✓	W2	W3	W4	1xW	2xW	3xW	4xW	1xM ✓	2xM	3xM	4xM up	With Purchase ✓	Active Outlet
ORE RI-SARI ORE	M	✓							7/	1				./	
DRE										•				•	
RI-SARI		I		✓	0	0	\rightarrow		70	✓				4	
DRE	М	✓						$\backslash \backslash$		*				4	
RI-SARI DRE	М						83		//						
RI-SARI DRE	М								//						
RI-SARI DRE	М					É									
RI-SARI DRE	М						2								
RI RI RI RI RI	I-SARI RE I-SARI RE I-SARI RE	I-SARI M RE I-SARI M RE I-SARI M RE	I-SARI M RE I-SARI M RE I-SARI M RE	I-SARI M RE I-SARI M RE I-SARI M RE I-SARI M	I-SARI M RE I-SARI M RE I-SARI M RE I-SARI M	I-SARI M RE I-SARI M RE I-SARI M RE I-SARI M RE	I-SARI M RE I-SARI M RE I-SARI M RE I-SARI M RE	I-SARI M RE II-SARI M RE	I-SARI M RE I-SARI M RE I-SARI M RE I-SARI M RE	I-SARI M RE I-SARI M RE I-SARI M RE I-SARI M RE	I-SARI M RE II-SARI M RE II-SAR	I-SARI M RE I I I I I I I I I I I I I I I I I I	I-SARI M RE III III III III III III III III III	I-SARI M RE I I I I I I I I I I I I I I I I I I	I-SARI M RE I I I I I I I I I I I I I I I I I I

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: August 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
RELFE'S STORE	SARI-SARI STORE	М														
MARTINEZ STORE	SARI-SARI STORE	М				6	0			3						
BOBBY STORE	SARI-SARI STORE	М			1						>					
EVAN'S STORE	SARI-SARI STORE	М			1			83		//	1				✓	
ROSEJANE STORE	SARI-SARI STORE	М				1		A		//						
EL-VIRGINIA STORE	SARI-SARI STORE	М					É									
C & X MINIMART	SARI-SARI STORE	М	✓								✓				✓	
		-	_	-				840	2,	1 \						

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products -I

-RONNEL DANDAYO Route Type: MIXED

For the Month of: August 2025

outlet Type	FOC	10/4			- 1										
		W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ARI-SARI TORE	М	✓		✓	*		·		7/				✓	✓	
ARI-SARI TORE	M				0	0			Pos						
ARI-SARI TORE	М		✓		✓			$\backslash \backslash$		/	✓			✓	
ARI-SARI TORE	М						83		//						
ARI-SARI TORE	М			√			A		//		✓			✓	
ARI-SARI TORE	М					É									
ARI-SARI TORE	М						2								
4 F 4 F 4 F 4 F 4 F 4 F 4 F 4 F	RI-SARI ORE RI-SARI ORE RI-SARI ORE RI-SARI ORE RI-SARI	RI-SARI M ORE RI-SARI M ORE	RI-SARI M ORE RI-SARI M ORE	RI-SARI M ORE RI-SARI M ORE	RI-SARI M ORE RI-SARI M ORE	RI-SARI M ORE RI-SARI M ORE	RI-SARI M ORE RI-SARI M ORE	RI-SARI MORE RI-SARI MORE	RI-SARI M ORE RI-SARI M ORE	RI-SARI MORE RI-SARI MORE	RI-SARI MORE RI-SARI MORE	RI-SARI M	RI-SARI MORE MORE MORE MORE MORE MORE MORE MORE	RI-SARI M	RI-SARI M

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products -R

-RONNEL DANDAYO Route Type: MIXED

For the Month of: August 2025

									III Din.	of Purc					
Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SARI-SARI STORE	М														
SARI-SARI STORE	M	✓			10	0			Po	✓				√	
SARI-SARI STORE	М			1	//			\geq		/					
SARI-SARI STORE	М						83								
SARI-SARI STORE	М						A								
SARI-SARI STORE	М					É									
SARI-SARI STORE	М														
	ARI-SARI TORE ARI-SARI TORE ARI-SARI TORE ARI-SARI TORE ARI-SARI TORE	ARI-SARI M TORE ARI-SARI M TORE	ARI-SARI M	ARI-SARI M TORE ARI-SARI M TORE	ARI-SARI M TORE ARI-SARI M TORE	ARI-SARI M	ARI-SARI M	ARI-SARI M ARI-SARI M ARI-SARI M TORE ARI-SARI M TORE	ARI-SARI M TORE ARI-SARI M TORE	ARI-SARI M	ARI-SARI M ARI-SARI M ARI-SARI M TORE ARI-SARI M TORE	ARI-SARI M	ARI-SARI M	ARI-SARI M	ARI-SARI M

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: August 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
HONORIA A BIDAD	SARI-SARI STORE	М				_										
LET LET STORE	SARI-SARI STORE	М				6	0			3						
VANMAEREY STORE	SARI-SARI STORE	М														
RELFIE B TORE	SARI-SARI STORE	М						83		//						
LACTUAN STORE	SARI-SARI STORE	М						A		//						
NANO STORE	SARI-SARI STORE	М					É									
PALOSO STORE	SARI-SARI STORE	М						2		1						
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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: August 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ANTONIO STORE	SARI-SARI STORE	М						^								
BERMUDO STORE	SARI-SARI STORE	М				10	0			20						
ANALIZA D BALAS	SARI-SARI STORE	М									>					
ONTING STORE	SARI-SARI STORE	М						83								
EC JUN STORE	SARI-SARI STORE	М						A		//						
OLAMA CONSUMER GOODS STORE	SARI-SARI STORE	М					Ĺ									
RRS STORE	SARI-SARI STORE	М						5,5	3							

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: August 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ANDILAP STORE	SARI-SARI STORE	М														
GAUSIN STORE	SARI-SARI STORE	М				6	0	*		3						
ANDRICA AMION	SARI-SARI STORE	М									>					
ANADIO STORE	SARI-SARI STORE	М						88		//						
TIMAGOS STORE	SARI-SARI STORE	М	✓		✓	~		A					✓		✓	
VIDAL STORE	SARI-SARI STORE	W			✓		É				✓				✓	
JARASALEM STORE	SARI-SARI STORE	W						2								
								E4 10	2	1						

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products

-RONNEL DANDAYO

NDAYO

For the Month of: August 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
PACULANANG STORE	SARI-SARI STORE	W			✓	_					✓				✓	
MONDEJAR	SARI-SARI STORE	W				6	0	\diamond		3						
JING STORE	SARI-SARI STORE	W														
BBJ'S STORE	SARI-SARI STORE	W						83		//						
FAT CAT	SARI-SARI STORE	W			✓			A		//	✓				✓	
RENON STORE	SARI-SARI STORE	W					É									
TAMJUNES BAKESHOP	SARI-SARI STORE	W						2								
	•	•	•	•	•			E4 D	2,	1	•	•	•	•	•	•

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products -RONNEL

DANDAYO

For the Month of: August 2025

			Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SARI-SARI STORE	W														
SARI-SARI STORE	Th			✓	0	0			70	✓				✓	
SARI-SARI STORE	Th	✓								×				✓	
SARI-SARI STORE	Th						83								
SARI-SARI STORE	Th						A		//						
SARI-SARI STORE	Th	✓				É				✓				✓	
SARI-SARI STORE	Th						2		7						
	SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE	SARI-SARI W STORE SARI-SARI Th STORE	SARI-SARI STORE SARI-SARI Th Th Th STORE	Outlet Type FOC W1 W2 SARI-SARI W STORE SARI-SARI Th STORE	Outlet Type FOC W1 W2 W3 SARI-SARI W STORE SARI-SARI Th STORE	SARI-SARI STORE SARI-SARI Th STORE	Outlet Type FOC W1 W2 W3 W4 1xW SARI-SARI STORE SARI-SARI Th STORE	Outlet Type FOC W1 W2 W3 W4 1xW 2xW SARI-SARI STORE SARI-SARI STORE SARI-SARI Th STORE	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW SARI-SARI STORE SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI Th	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW SARI-SARI STORE SARI-SARI Th STORE	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM SARI-SARI STORE Th Image: Control of the	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM SARI-SARI STORE Th ✓ <td>Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM SARI-SARI STORE Th ✓<</td> <td>Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM 4xM up SARI-SARI STORE Th ✓ <</td> <td>Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM 4xM up With Purchase SARI-SARI STORE W</td>	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM SARI-SARI STORE Th ✓<	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM 4xM up SARI-SARI STORE Th ✓ <	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM 4xM up With Purchase SARI-SARI STORE W

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: August 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
GALLEPOSO STORE	SARI-SARI STORE	Th														
EMMA'S STORE	SARI-SARI STORE	Th				6	0			3						
N-JJJ STORE	SARI-SARI STORE	М									>					
AZALMA STORE	SARI-SARI STORE	Th						83		//						
QUINZON STORE	SARI-SARI STORE	М						A		//						
LIBERT L. BOGSANGIT	SARI-SARI STORE	Th					É									
FRITZIE ANN P. TAGUD	SARI-SARI STORE	Th	✓								✓				✓	
		•		•				84 0	2,	1 \ \	-	•	•			•

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: August 2025

									li line	of Purc					1
Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SARI-SARI STORE	Th	✓					·		7/	✓				4	
SARI-SARI STORE	Th				10	0			Pos						
SARI-SARI STORE	Th							\geq		/					
SARI-SARI STORE	Th						33		//						
SARI-SARI STORE	F						A		//						
SARI-SARI STORE	F					É									
SARI-SARI STORE	F						2								
	SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE	STORE SARI-SARI TH STORE SARI-SARI TH STORE SARI-SARI TH STORE SARI-SARI F STORE SARI-SARI F STORE SARI-SARI F STORE	STORE SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI F STORE SARI-SARI F STORE SARI-SARI F STORE SARI-SARI F	STORE SARI-SARI TH STORE SARI-SARI TH STORE SARI-SARI TH STORE SARI-SARI F STORE SARI-SARI F STORE SARI-SARI F STORE SARI-SARI F STORE	SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI F STORE SARI-SARI F STORE SARI-SARI F STORE SARI-SARI F STORE	SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI F	SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI F STORE SARI-SARI F STORE SARI-SARI F STORE SARI-SARI F STORE	SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI F STORE SARI-SARI F STORE SARI-SARI F STORE SARI-SARI F STORE	SARI-SARI TH STORE SARI-SARI TH STORE SARI-SARI TH STORE SARI-SARI TH STORE SARI-SARI F STORE SARI-SARI F STORE SARI-SARI F STORE SARI-SARI F STORE	SARI-SARI TH STORE SARI-SARI TH STORE SARI-SARI TH STORE SARI-SARI F STORE	STORE SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI F SARI-SARI F STORE SARI-SARI F STORE SARI-SARI F STORE SARI-SARI F STORE	STORE SARI-SARI TH STORE SARI-SARI TH STORE SARI-SARI TH STORE SARI-SARI F STORE	SARI-SARI TH STORE SARI-SARI TH STORE SARI-SARI STORE SARI-SARI F STORE	SARI-SARI TH STORE SARI-SARI TH STORE SARI-SARI TH STORE SARI-SARI TH STORE SARI-SARI F STORE	SARI-SARI Th

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products

-RONNEL DANDAYO

For the Month of: August 2025

	•			Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ELYN STORE	SARI-SARI STORE	F						^								
FORMOSO STORE	SARI-SARI STORE	W	✓	✓		10	0	\rightarrow		3		✓			✓	
JC HEART	SARI-SARI STORE	W		✓							*				✓	
ANALIZA HAJAN	SARI-SARI STORE	W	✓		1	~		8.8		//	/			✓	✓	
ACULBE STORE	SARI-SARI STORE	W						A		11						
CAÑETE STORE	SARI-SARI STORE	W		√			É				✓				✓	
PHARMACY SALUG	SARI-SARI STORE	М														

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products -RONNEL

DANDAYO

For the Month of: August 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
TONE R STORE	SARI-SARI STORE	М				_		_								
M/R SARI-SARI STORE	SARI-SARI STORE	М				6	0	\rightarrow		70						
DUBDUBAN STORE	SARI-SARI STORE	М	1								*				✓	
EMBAL STORE	SARI-SARI STORE	S			√			83			✓				✓	
AMIHAN'S GOOD STORE	SARI-SARI STORE	S		✓				A		11	✓				✓	
EMELINDA G. GALLEPOSO	SARI-SARI STORE	S					É									
CHONA SARI-SARI STORE	SARI-SARI STORE	Th						2		1						
	•	•	•	•				E4 D	2,	1 \	•	•	•	•		•

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products

-RONNEL DANDAYO

For the Month of: August 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
C/X SARI-SARI STORE	SARI-SARI STORE	Т														
NENENG SARI- SARI STORE	SARI-SARI STORE	W				10	0			30						
SHAN AND LOVE- LOVE VARIETY STORE	SARI-SARI STORE	W									>					
COLE DURONIO SARI-SARI STORE	SARI-SARI STORE	W						33		//						
TEQUEL STORE	SARI-SARI STORE	Th						瓜								
INDAY STORE	SARI-SARI STORE	Th					P									
LUZ STORE	SARI-SARI STORE	F						50	3							

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: August 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
3KG STORE	SARI-SARI STORE	F														
CHLOE STORE	SARI-SARI STORE	F				6	0	\rightarrow	\Diamond	3						
JAN MARRY STORE	SARI-SARI STORE	F									>					
JANE STORE	SARI-SARI STORE	S						83		//						
ALCANTARA STORE	SARI-SARI STORE	S	✓					A			1				✓	
BASTE STORE	SARI-SARI STORE	S					É									
REVELO STORE	SARI-SARI STORE	S	✓								✓				✓	
	•			-				E4 D	2,	1 \ \		-				

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products

-RONNEL DANDAYO

For the Month of: August 2025

	<u> </u>			Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CARBONA STORE	SARI-SARI STORE	М			✓			^				✓			✓	
BLUE HOUSE	SARI-SARI STORE	М				6	0			3						
ROSALEM'S STORE	SARI-SARI STORE	М														
VIDAL'S STORE	SARI-SARI STORE	М	✓					83		//	✓				✓	
CETA'S STORE	SARI-SARI STORE	М						A								
VILLACURA'S STORE	SARI-SARI STORE	Т					É									
ARIPAL'S STORE	SARI-SARI STORE	Т														

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: August 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
TOMARONG'S STORE	SARI-SARI STORE	М														
JR & LUZ STORE	SARI-SARI STORE	W				6	0	\diamond		3						
ANABEL'S STORE	SARI-SARI STORE	W									>					
G.B. CONVENIENCE STORE	SARI-SARI STORE	W	✓		√	Y								✓	✓	
MELING PAÑA STORE	SARI-SARI STORE	W						A								
INDAY STORE	SARI-SARI STORE	Th					Р	-FAFE								
LATRAS STORE	SARI-SARI STORE	Th						500	}							

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products -R

-RONNEL DANDAYO Route Type: MIXED

For the Month of: August 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ARNULPO TABILIRAN STORE	SARI-SARI STORE	Th														
NORJUN ENT	SARI-SARI STORE	Th				6	0	\diamond		70						
AMJ'S GEAR & GRUB	SARI-SARI STORE	Th														
COOP	SARI-SARI STORE	s	✓					83		//	✓				✓	
STAR GROCERY	SARI-SARI STORE	М						A		11						
WENDEL STORE	SARI-SARI STORE	М					É									
JEWARD STORE	SARI-SARI STORE	М						2		1						
	•		•	•	•			840	2,	1 \ \		•	•	•		•

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: August 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JINBELL STORE	SARI-SARI STORE	Т														
ROXAS STORE	SARI-SARI STORE	Т				6	0			70						
ALBIOSS STORE	SARI-SARI STORE	Т			4						*				✓	
GEPITULAN STORE	SARI-SARI STORE	W						83		//	/					
TOMARONG STORE	SARI-SARI STORE	W			1			A		11	✓				✓	
LITO STORE	SARI-SARI STORE	F					É									
TEJERO STORE	SARI-SARI STORE	F								7 /						
	•	•	•	•				840	2,	1 \		•	•	•		•

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products -RON

-RONNEL DANDAYO Route Type: MIXED

For the Month of: August 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MARENTES SARI- SARI STORE	SARI-SARI STORE	F						^								
FERNANDEZ SARI- SARI STORE	SARI-SARI STORE	F				6	0			3						
MERNA SARI-SARI STORE	SARI-SARI STORE	F														
DIXIMO SARI-SARI STORE	SARI-SARI STORE	F						83		//						
LAIDON STORE	SARI-SARI STORE	F						A		//						
LENDY LARGO	SARI-SARI STORE	F					É									
BANIOSA STORE	SARI-SARI STORE	S						2								
	•	•	•	•	•			E4 0	2,	1	•	•	•	•		•

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products

-RONNEL DANDAYO

For the Month of: August 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JONA STORE	SARI-SARI STORE	S						·								
VERGIE STORE	SARI-SARI STORE	W		✓	✓	10	0			3		✓			✓	
MYLENE STORE	SARI-SARI STORE	Th			1											
BOY ESTRELLANTE	SARI-SARI STORE	Th						83		//						
TALA GEN. MERCHANDISE	SARI-SARI STORE	Th						A		11						
TATA SALAGUSTE STORE	SARI-SARI STORE	Th			√		Ĺ				✓				✓	
REBECCA STORE	SARI-SARI STORE	S						2		7 /						
	•	•						840	2,	1 \	•			•		

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products -RO

-RONNEL DANDAYO

For the Month of: August 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
RENCE MARK STORE	SARI-SARI STORE	S						·								
FRITZ CYRIL STORE	SARI-SARI STORE	S				6	0	\rightarrow		3						
WILMA STORE	SARI-SARI STORE	S									/					
ORMOSO STORE	SARI-SARI STORE	Т						8.3		//						
VIANEX STORE	SARI-SARI STORE	Т						A								
PONCE STORE	SARI-SARI STORE	W					É									
YAN YAR	SARI-SARI STORE	W														

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products

-RONNEL DANDAYO

For the Month of: August 2025

FOC							110	quericy	of Purc	iias c				
	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
W														
W				6	0	\rightarrow		70						
Th	✓		*							✓			✓	
Th						83		//						
Th						A		//						
Th	✓				É				✓				✓	
Th	✓	✓						1			✓		✓	
		h ✓	h	h	h	h	h v	h HARH	h	h v	h v v	h v v	h v v	h v v

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: August 2025

Outlet Type							_		Dir. Direct	of Purc					
- ш туро	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SARI-SARI STORE	F														
SARI-SARI STORE	F				6	0			70						
SARI-SARI STORE	S														
SARI-SARI STORE	S						83		//	/					
SARI-SARI STORE	Т						A		11						
SARI-SARI STORE	Т					É									
SARI-SARI STORE	W						2		1						
	SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE	STORE SARI-SARI F STORE SARI-SARI S STORE SARI-SARI S STORE SARI-SARI T STORE SARI-SARI T STORE SARI-SARI W	STORE SARI-SARI F STORE SARI-SARI S STORE SARI-SARI S STORE SARI-SARI T STORE SARI-SARI T STORE SARI-SARI W	STORE SARI-SARI F STORE SARI-SARI S STORE SARI-SARI S STORE SARI-SARI T STORE SARI-SARI T STORE SARI-SARI W	STORE SARI-SARI F STORE SARI-SARI S STORE SARI-SARI S STORE SARI-SARI T STORE SARI-SARI T STORE SARI-SARI W	SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI T STORE SARI-SARI T STORE SARI-SARI W	STORE SARI-SARI F STORE SARI-SARI S STORE SARI-SARI S STORE SARI-SARI T STORE SARI-SARI T STORE SARI-SARI W	SARI-SARI S SARI-SARI S SARI-SARI STORE SARI-SARI S SARI-SARI S SARI-SARI STORE SARI-SARI S SARI-SARI S SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI W STORE	STORE SARI-SARI F SARI-SARI S SARI-SARI S SARI-SARI S SARI-SARI T STORE SARI-SARI T STORE SARI-SARI W	SARI-SARI S SARI-SARI S SARI-SARI STORE SARI-SARI S SARI-SARI S SARI-SARI STORE SARI-SARI STORE SARI-SARI S SARI-SARI S SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE	STORE SARI-SARI F STORE SARI-SARI S STORE SARI-SARI S STORE SARI-SARI T STORE	STORE SARI-SARI STORE SARI-SARI S S S S S S S S S S S S S S S S S S S	STORE SARI-SARI F SARI-SARI S SARI-SARI S SARI-SARI S SARI-SARI S SARI-SARI T STORE SARI-SARI T STORE SARI-SARI W SARI-SARI W STORE	STORE SARI-SARI F SARI-SARI S STORE SARI-SARI S STORE SARI-SARI S STORE SARI-SARI T STORE SARI-SARI T STORE SARI-SARI W STORE SARI-SARI W STORE	STORE SARI-SARI F STORE SARI-SARI S STORE SARI-SARI S STORE SARI-SARI T STORE SARI-SARI T STORE SARI-SARI T STORE SARI-SARI W STORE

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: August 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MELINDA SATORE	SARI-SARI STORE	F				_										
SHAUN STORE	SARI-SARI STORE	F		✓		6	0			3	✓				✓	
ALBONA STORE	SARI-SARI STORE	S														
ROSE STORE	SARI-SARI STORE	S						83		//						
BENLOT STORE	SARI-SARI STORE	S	✓					A			✓				✓	
DEDING STORE	SARI-SARI STORE	S					É									
DODONG RAMOGA	SARI-SARI STORE	S														
	•	•		•	•			E4 0	2,	1 \ \	•		•	•		

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: August 2025

Frequency of Purchase		
1xW 2xW 3xW 4xW 1xM 2xM 3xM 4xM t	With Purchase	Active Outlet
4 4 5 6		
837		
	✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: August 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ORTIGA STORE	SARI-SARI STORE	М														
MARIO STORE	SARI-SARI STORE	Т				6	0	\rightarrow		30						
ROJAS STORE	SARI-SARI STORE	Th	✓		/						*				✓	
CAMANSI STORE	SARI-SARI STORE	Th	✓	✓				83		//	/	✓			✓	
HONGHONG STORE	SARI-SARI STORE	Th						A								
ISABELLE LAÑOJAN STORE	SARI-SARI STORE	Th					É									
GIBANG-GIBANG STORE	SARI-SARI STORE	Th	✓		✓							✓			✓	
	•	•	•	•				E4 D	2,	1	•	•	•	•	•	•

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: August 2025

e F	FOC								quency	of Purc	iia3 C				
		W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
М							,								
М					6	0			70						
М															
Т							83		//	/					
Т							A		11						
Т						É									
Т							5		1						
	Ľ	1	'			<u> </u>		T		T	T	T	T	T	T T

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: August 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
KIM STORE	SARI-SARI STORE	Т				_										
HANAPI STORE	SARI-SARI STORE	Th				6	0	\rightarrow		3						
SUCIMA STORE	SARI-SARI STORE	Th														
CARUMBO STORE	SARI-SARI STORE	S						83		//						
YURONG STORE	SARI-SARI STORE	s	1					A		//	✓				✓	
ORDONIA STORE	SARI-SARI STORE	Th					É									
GIBANG-GIBANG SHELLA	SARI-SARI STORE	Th														
								E4 10	2	1						

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: August 2025

			Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SARI-SARI STORE	F														
SARI-SARI STORE	F				6	0			3						
SARI-SARI STORE	Т														
SARI-SARI STORE	Т						83		//						
SARI-SARI STORE	W						A		//						
SARI-SARI STORE	Th	✓		√	✓	É							✓	✓	
SARI-SARI STORE	Th						2		7 /						
	SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE	SARI-SARI F STORE SARI-SARI F STORE SARI-SARI T STORE SARI-SARI T STORE SARI-SARI W STORE SARI-SARI Th STORE SARI-SARI Th STORE	SARI-SARI F STORE SARI-SARI F STORE SARI-SARI T STORE SARI-SARI T STORE SARI-SARI W STORE SARI-SARI T STORE SARI-SARI T STORE SARI-SARI T STORE	Outlet Type FOC W1 W2 SARI-SARI F STORE SARI-SARI F STORE SARI-SARI T STORE SARI-SARI Th STORE	Outlet Type FOC W1 W2 W3 SARI-SARI STORE SARI-SARI F STORE SARI-SARI T STORE	SARI-SARI F STORE SARI-SARI F STORE SARI-SARI T STORE	Outlet Type FOC W1 W2 W3 W4 1xW SARI-SARI F STORE SARI-SARI F STORE SARI-SARI T STORE SARI-SARI Th	Outlet Type FOC W1 W2 W3 W4 1xW 2xW SARI-SARI STORE SARI-SARI STORE SARI-SARI T SARI-SARI STORE SARI-SARI T SARI-SARI STORE SARI-SARI T SARI-SARI T	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW SARI-SARI STORE F Image: Control of the control of	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW SARI-SARI STORE F Image: Control of the contr	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM SARI-SARI STORE F Image: Control of the	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM SARI-SARI STORE F Image: Control of the control o	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM SARI-SARI STORE F Image: SARI-SARI STORE Image: SARI-SARI STORE	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM 4xM up SARI-SARI STORE F Image: SARI-SARI STORE Image: SARI	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM 4xM up With Purchase SARI-SARI STORE F Image: Control of the purchase of th

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Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products

-RONNEL DANDAYO

Route Type: MIXED

For the Month of: August 2025

Selling Weeks	Frequency of Purchase		
W2 W3 W4	1xW 2xW 3xW 4xW 1xM 2xM 3xM 4xM up F		Active Outlet
*		✓	
1 6		✓	

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Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: August 2025

	.9401 _0_0			Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
BOGANOTAN STORE BACONG	SARI-SARI STORE	W						<u> </u>								
ELMA LUAB	SARI-SARI STORE	Th				6	0	\rightarrow		3						
EVELYN AQUINO	SARI-SARI STORE	Th									>					
JANE GERENTE	SARI-SARI STORE	W						83		//						
MARICEL BINONI	SARI-SARI STORE	F				1				//						
ARIAN DANIEL STORE	SARI-SARI STORE	Т					É									
LANIE HAMOY STORE	SARI-SARI STORE	Т	✓	✓	✓					1			✓		✓	

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Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: August 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
BAYAWA STORE	SARI-SARI STORE	W						_								
SALLY SABOLANE STORE	SARI-SARI STORE	Th				6	0			3						
SHERYHAN STORE	SARI-SARI STORE	Th									>					
REUTICQUIO STORE	SARI-SARI STORE	Th						83		//						
MAGLANGIT STORE	SARI-SARI STORE	Th						A		//						
SACARIE STORE	SARI-SARI STORE	Th					É									
MARATA COASTAL STORE	SARI-SARI STORE	Th						2								
	•		•	•	•			E4 0	2,	1 \	•	•	•	•		•

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: August 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
NICANOR VIRGILIA	SARI-SARI STORE	Th														
LUMAWAS STORE	SARI-SARI STORE	Th				6	0	\diamond		3						
SHELLA MAE EBANA STORE	SARI-SARI STORE	Th														
JAZZEIRA STORE	SARI-SARI STORE	Т						83		//						
FLORIDA PAUSAL	SARI-SARI STORE	W	✓					A		//	✓				✓	
JAPETT STORE	SARI-SARI STORE	W					É									
DOPIS ELLEN	SARI-SARI STORE	Th								1						
		-		-	-			840	2,	1 \	•	-	-			

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Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products

-RONNEL DANDAYO

For the Month of: August 2025

	<u> </u>			Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ROSE AWID	SARI-SARI STORE	Th						^								
ALEXANDER SARANG	SARI-SARI STORE	F				10	0	\rightarrow	0	3						
CUANON STORE	SARI-SARI STORE	W									>					
INGCO STORE	SARI-SARI STORE	W						83								
RESTOTA LAPINIG STORE	SARI-SARI STORE	Th						A		//						
JANE CABALIDA STORE	SARI-SARI STORE	Th					É									
DAVE DELOS STORE	SARI-SARI STORE	Th														

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Route Type:

MIXED

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: August 2025

Outlet Type ARI-SARI	FOC	W1	1110			-									
ARI-SARI		•••	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
TORE	Th														
ARI-SARI TORE	W	✓			10	0	\diamond		Pos	✓				√	
ARI-SARI TORE	W														
ARI-SARI TORE	Th						83		//	/					
ARI-SARI TORE	Th						A		//						
ARI-SARI TORE	F					É									
ARI-SARI TORE	F						2								
	ARI-SARI TORE ARI-SARI TORE ARI-SARI TORE ARI-SARI TORE ARI-SARI TORE	TORE ARI-SARI W TORE ARI-SARI Th TORE ARI-SARI F TORE ARI-SARI F TORE	TORE ARI-SARI W TORE ARI-SARI Th TORE ARI-SARI Th TORE ARI-SARI F TORE ARI-SARI F TORE	TORE ARI-SARI W TORE ARI-SARI Th TORE ARI-SARI Th TORE ARI-SARI F TORE ARI-SARI F TORE	TORE ARI-SARI W TORE ARI-SARI Th TORE ARI-SARI Th TORE ARI-SARI F TORE ARI-SARI F TORE	TORE ARI-SARI W TORE ARI-SARI Th TORE ARI-SARI Th TORE ARI-SARI F TORE ARI-SARI F	TORE ARI-SARI W TORE ARI-SARI Th TORE ARI-SARI Th TORE ARI-SARI F TORE ARI-SARI F	ARI-SARI TORE ARI-SARI TORE ARI-SARI Th TORE ARI-SARI Th TORE ARI-SARI F TORE ARI-SARI F TORE	ARI-SARI W TORE ARI-SARI Th TORE ARI-SARI Th TORE ARI-SARI F TORE ARI-SARI F	ARI-SARI TORE ARI-SARI TORE ARI-SARI Th TORE ARI-SARI Th TORE ARI-SARI F TORE ARI-SARI F TORE	ARI-SARI TORE ARI-SARI TORE ARI-SARI Th TORE ARI-SARI Th TORE ARI-SARI F TORE ARI-SARI F TORE	TORE ARI-SARI TORE	ARI-SARI TORE ARI-SARI TORE ARI-SARI TORE ARI-SARI TORE ARI-SARI FORE ARI-SARI FORE	ARI-SARI TORE ARI-SARI Th TORE ARI-SARI Th TORE ARI-SARI F TORE ARI-SARI F TORE ARI-SARI F TORE	ARI-SARI W ARI-SARI Th TORE ARI-SARI Th TORE ARI-SARI F TORE ARI-SARI F TORE

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: August 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JAMILI ADIMAR	SARI-SARI STORE	F						^								
JEANVEL STORE	SARI-SARI STORE	S				6	0			3						
GIPUTULAN STORE	SARI-SARI STORE	F									>					
CLAIRE ENGLIS STORE	SARI-SARI STORE	F						83		//						
TORDILLO URGENTLY	SARI-SARI STORE	F						A		11						
HIDEN STORE	SARI-SARI STORE	М					É									
THE EVANS PLACE	SARI-SARI STORE	F								1						
	•	•	•	•				E4 D	2,	1	•	•	•	•	•	•

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Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: August 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
GABINA STORE	SARI-SARI STORE	W	✓			_					✓				✓	
RAMOS STORE SALUG	SARI-SARI STORE	W				6	0			70						
NURJON ENTERPRISES	SARI-SARI STORE	F														
MARLIE STORE	SARI-SARI STORE	М						83								
DANLAS STORE	SARI-SARI STORE	W						A		//						
MONTERO STORE	SARI-SARI STORE	W					É									
MOJELLO STORE	SARI-SARI STORE	Th						2		1						
	•	•	•	•				E4 D	2,	1 \	•	•	•	•	•	•

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: August 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JAM'S STORE	SARI-SARI STORE	М		✓				<u> </u>			✓				✓	
TALASAN STORE	SARI-SARI STORE	W				6	0	\diamond		3						
HIKALDE STORE	SARI-SARI STORE	Th														
AMIGO'S AGRIVET SUPPLY	SARI-SARI STORE	Т						83		//	/					
GIMINAY STORE	SARI-SARI STORE	W						A		//						
LIPAYO STORE	SARI-SARI STORE	F	✓				É				✓				✓	
NOVA RASO STORE	SARI-SARI STORE	S						2								
OTORE	Jordine							E 4 12	2	1						

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Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: August 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
HENITA STORE	SARI-SARI STORE	Th														
JBM VARIETY STORE	SARI-SARI STORE	Th				6	0			3						
CLARK JAY EATERY	SARI-SARI STORE	Th									>					
DONGON STORE	SARI-SARI STORE	S						83		//						
BARLING STORE	SARI-SARI STORE	S						A		//						
MJ VARIETY STORE	SARI-SARI STORE	Т					É									
EL VIRGINIA STORE	SARI-SARI STORE	Th	✓								✓				✓	
	•	•		•				E4 0	2,	1 \ \	-	•	•			

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Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products

-RONNEL DANDAYO

Route Type: MIXED

For the Month of: August 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
D'LIGHT MINIMART	SARI-SARI STORE	S			✓			_			✓				✓	
ORTIZ STORE	SARI-SARI STORE	М				0	0			3						
PP LAGDAMIN	SARI-SARI STORE	М	✓		1						*				✓	
CATACUTAN STORE	SARI-SARI STORE	Th	✓					83		//	✓				✓	
SCHOOL CANTEEN COL/UNIV										II						
ZAMSULA COLLEGE SCHOOL		М					Р		-							

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products

-RONNEL DANDAYO

For the Month of: August 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SCHOOL CANTEEN ELEM/HS							A	◆								
SALUG NATIONAL HIGH SCHOOL	SCHOOL CANTEEN ELEM/HS	S				Q			\bigvee	1						
WHOLESALER	-										7			-		-
OSANNAH STORE	WHOLESAL ER	М			✓	~		337		//		✓			✓	
BEB MIRACLE STORE	WHOLESAL ER	М	✓	✓	✓	~	✓	蓝							✓	✓
YAKEN STORE	WHOLESAL ER	W	✓	√	✓	√	É		1						✓	✓
TAGULOB VARIETY STORE	WHOLESAL ER	М		✓	✓	1		- Co	3	1			✓		✓	
	•	•						(4 D	00	111	•		•	•	-	•

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Route Type:

MIXED

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products

-RONNEL DANDAYO

Route Type: MIXED

For the Month of: August 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
XJODIS VARIETY STORE	WHOLESAL ER	М						_								
PLAZA STORE	WHOLESAL ER	М		√	√	40	0	<u></u>		20				✓	✓	
DODS MIRACLE	WHOLESAL ER	W	✓	√	4	4	V		\geq		>				✓	✓
JODI'S VARIETY STORE	WHOLESAL ER	F	✓	√		Y		83		//			✓		✓	
TATA AND ELLY GENERAL MERCHANDISE	WHOLESAL ER	F														
BARANDINO STORE	WHOLESAL ER	Su														

ACTIVE OUTLET SUMMARY:

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products

-RONNEL DANDAYO

For the Month of: August 2025

Group	With Purchase	Without Purchase	Total Outlets	% Served	W1	W2	W3	W4	Active Outlet	% Active
Wholesaler	8	3	11	2.00%	5	7	7	8	4	4.00%
Retailer	81	270	351	22.00%	55	19	34	14	0	0.00%
N/A	0	0	0	0.00%	0	0	0	0	0	0.00%
Total:	89	273	362	25.00%	60	26	41	22	4	4.00%

Per Route Type Summary:

	Route Type	Group Name	With Purchase	Without Purchase	Total Outlets	% Served	W1	W2		W3	W4	Active Outlet	% Active
AUXIALIARY 0 0 0 0 0.00% 0 0 0 0 0 0 0.00%	MIXED		267	819	1,086	25.00%	180		78	123	66	12	4.00%
	AUXIALIARY		0	0	0	0.00%	0		0	0	0	0	0.00%

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Route Type:

MIXED

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: August 2025

BDU		0	0		0	0.00%	0	0	0	0	0	0.00%
PURE RETAIL		0	0		0	0.00%	0	0	0	0	0	0.00%
	Total:	267	819	4	1,086	25.00%	180	78	123	66	12	4.00%

FREQUENCY OF PURCHASE SUMMARY:

Crown	With	Without	Total	%	屈			Freque	ency of Pu	ırchase		
Group	Purchase	Purchase	Outlets	Served	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xMup
WHOLESALER	8	3	11	2.00%	3		1	0	0	1	2	1

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - BEER Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: August 2025

RETAILER	81	270	351	22.00%	0	0	0	0	49	17	8	7
	89	273	362	25.00%	3	0	1	0	49	18	10	8

ITINERARY VS WITH PURCHASE SUMMARY:

DAY	Outlet Count Itinerary	Wee	ek 1	Wee	ek 2	Wee	ek 3	Wee	ek 4
DAY	itilierary	With Purchase	% With Purchase						
Sun	0	0	0.00%	0	0.00%	0	0.00%	7/0	0.00%
Mon	0	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Tue	0	0	0.00%	1	0.00%	4	0.00%	0	0.00%
Wed	0	0	0.00%	0	0.00%	0	0.00%	0	0.00%

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

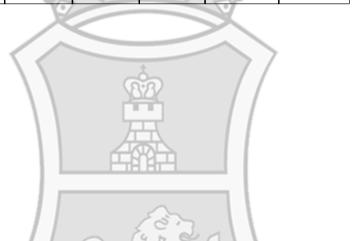
Route: 03 - BEER Products

-RONNEL DANDAYO

Route Type: MIXED

For the Month of: August 2025

Thu	0	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Fri	0	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Sat	0	1	0.00%	0	0.00%	0	0.00%	0	0.00%



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