

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for: Route 01,
NAB Products

JERRIX
BACULIO

Route Type: MIXED

Covering for the period from August 01, 2025 to August 31, 2025

SKU	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI 10 CAN	10	-	-	-	-	2.56	-
CALI 330 PL	15	-	10	-	50.00	3.85	-
CALI CAN	21	-	20	-	5.00	5.38	-
CALI ICE 330	16	-	-	-	-	4.10	-
CALI ICE CAN	34	-	-	-	-	8.72	-
CALI	96	-	30	-	55.00	24.62	-
HTAPPLE250 ACL	294	-	167	-	76.05	75.38	-
MAGNOLIA - H	294	-	167	-	76.05	75.38	-
NON-ALCOHOLIC BEVERAGES	390	-	197	-	131.05	100.00	-
	390	-	197	-	131.05	100.00	-
BY PACKAGE	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
	390	-	197	-	131.05	100.00	-
	390	-	197	-	131.05	100.00	-
BY BRAND	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI	96	-	30	-	55.00	24.62	-
MAGNOLIA - H	294	-	167	-	76.05	75.38	-
	390	-	197	-	131.05	100.00	-

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Dealer Representative
(Signature Over Printed Name)

Supervisor
(Signature Over Printed Name)