

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|----------------------|----------------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| AMUSEMENT/RECREATION | | | | | | | | | | | | | | | | |
| LILOY COCKPIT 2 | AMUSEMENT/RECREATION | M | ✓ | | | | | | | | ✓ | | | | ✓ | |
| LILOY COCKPIT 1 | AMUSEMENT/RECREATION | F | ✓ | | ✓ | | | | | | | | ✓ | | ✓ | |
| SALUG COCKPIT | AMUSEMENT/RECREATION | W | | | | ✓ | | | | | ✓ | | | | ✓ | |
| BAKERY/BAKESHOP | | | | | | | | | | | | | | | | |
| 4J'S BAKESHOP | BAKERY/BAKESHOP | M | ✓ | | | | | | | | ✓ | | | | ✓ | |

Route Type: ALL

For the Month of: September 2025

[illegible]

Route Type: ALL

For the Month of: September 2025

[illegible]

BAR/PUB/LOUNGE

[illegible]

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| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| OFW BAR | BAR/PUB/LOUNGE | F | | ✓ | | ✓ | | | | | | ✓ | | | ✓ | |
| BEER HOUSE | | | | | | | | | | | | | | | | |
| COF BAR | BEER HOUSE | M | ✓ | | | ✓ | | | | | | ✓ | | | ✓ | |
| RESAN CATERING SERVICES | BEER HOUSE | W | | | | | | | | | | | | | | |
| CARINDERIA | | | | | | | | | | | | | | | | |
| MY CHOICE | CARINDERIA | Th | | | | | | | | | | | | | | |
| MAE MAE EATERY | CARINDERIA | M | | | | | | | | | | | | | | |
| BOSSING'S BULALOAN | CARINDERIA | M | | | | ✓ | | | | | ✓ | | | | ✓ | |

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| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| SUMALINOG EATERY | CARINDERIA | M | ✓ | | | | | | | | ✓ | | | | ✓ | |
| JASS CARINDERIA | CARINDERIA | M | | | | | | | | | | | | | | |
| ASPIRAS EATERY | CARINDERIA | M | ✓ | | ✓ | ✓ | | | | | | | | ✓ | ✓ | |
| ARIPAL EATERY | CARINDERIA | M | | | | | | | | | | | | | | |
| VMS INATO KAN-ANAN | CARINDERIA | M | | | | | | | | | | | | | | |
| STEVEN EATERY | CARINDERIA | M | | | | | | | | | | | | | | |
| BAID STORE | CARINDERIA | M | | | | | | | | | | | | | | |

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| TSIBOG EXPRESS | CARINDERI A | F | ✓ | | | | | | | | ✓ | | | | ✓ | |
| G FOOD CORNER KAMBINGAN | CARINDERI A | M | | | | | | | | | | | | | | |
| KAYE FOOD HOUSE | CARINDERI A | M | ✓ | | | | | | | | ✓ | | | | ✓ | |
| PARTOSA EATERY | CARINDERI A | W | | | | | | | | | | | | | | |
| VIAJEROS | CARINDERI A | M | | | | | | | | | | | | | | |
| PRINCESS EATERY | CARINDERI A | M | | | | | | | | | | | | | | |
| JAWEL | CARINDERI A | M | | | | | | | | | | | | | | |

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| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| KYRIC ZAI EATERY | CARINDERI A | W | | | | | | | | | | | | | | |
| HIMIS EATERY | CARINDERI A | M | | | | | | | | | | | | | | |
| BEBIE EATERY | CARINDERI A | Th | | | | | | | | | | | | | | |
| DONG'S FOOD HAUZ | CARINDERI A | Th | | | | | | | | | | | | | | |
| DUKO-DUKO CARENDERIA | CARINDERI A | F | | | | | | | | | | | | | | |
| ALJUV KAINAN | CARINDERI A | F | | | | | | | | | | | | | | |
| CHRISTINE'S RESTAURANT | CARINDERI A | M | | | | | | | | | | | | | | |

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| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| JOE'S BULALOHAN | CARINDERI A | T | | | | | | | | | | | | | | |
| KUSINA NI NANAY | CARINDERI A | T | | | ✓ | | | | | | ✓ | | | | ✓ | |
| SECRETARIO EATERY | CARINDERI A | T | | | | | | | | | | | | | | |
| BIBOY CARENDERIA | CARINDERI A | T | | | ✓ | | | | | | ✓ | | | | ✓ | |
| MACAAMPAC EATERY | CARINDERI A | Th | | | | | | | | | | | | | | |
| JAMES EATERY | CARINDERI A | F | ✓ | ✓ | | | | | | | | | ✓ | | ✓ | |
| JADE EATERY | CARINDERI A | W | | | | | | | | | | | | | | |

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| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| GEVES BATCHOY AND PARES HOUSE | CARINDERI A | W | | | | | | | | | | | | | | |
| ANDREA'S EATERY | CARINDERI A | M | | | | | | | | | | | | | | |
| JACINCEL FAST FOOD | CARINDERI A | M | | | | | | | | | | | | | | |
| ENOY CARINDERIA | CARINDERI A | T | | | ✓ | | | | | | ✓ | | | | ✓ | |
| TEMPORADA EATERY | CARINDERI A | T | | | | | | | | | | | | | | |
| YESSAN CARINDERIA | CARINDERI A | W | | | | | | | | | | | | | | |
| CABRISTANTE CARENDERIA | CARINDERI A | F | | | | | | | | | | | | | | |

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| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| EM'S BULALO EATERY | CARINDERI A | W | | | | | | | | | | | | | | |
| ROCHEN'S EATERY | CARINDERI A | W | | | | ✓ | | | | | ✓ | | | | ✓ | |
| ANGELYN EATERY | CARINDERI A | S | | | | | | | | | | | | | | |
| THE BROTHER'S FOOD CORNER | CARINDERI A | T | | | | | | | | | | | | | | |
| CRIS AND ROSE EATERY | CARINDERI A | T | | | | | | | | | | | | | | |
| GELL EATERY | CARINDERI A | Th | | | | | | | | | | | | | | |
| WEN'Z EATERY | CARINDERI A | Th | | | | | | | | | | | | | | |

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| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| KEVIN EATERY | CARINDERI A | T | | | | | | | | | | | | | | |
| LANGGING CARINDERIA | CARINDERI A | T | | | | | | | | | | | | | | |
| BEBE EATERY | CARINDERI A | Th | | | | | | | | | | | | | | |
| CONVENIENCE STORE | | | | | | | | | | | | | | | | |
| LKS CONVENIENCE STORE LILOY | CONVENIENCE STORE | T | | | ✓ | | | | | | | | ✓ | | ✓ | |
| LKS CONVENIENCE STORE SINDANGAN | CONVENIENCE STORE | W | | | ✓ | | | | | | | ✓ | | | ✓ | |

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| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| BALWARTE | CONVENIENCE STORE | W | | ✓ | ✓ | ✓ | | | | | | | | ✓ | ✓ | |
| DRUGSTORE | | | | | | | | | | | | | | | | |
| GEMINI PHARMACY | DRUGSTORE | Th | | ✓ | | | | | | | ✓ | | | | ✓ | |
| GROCERY/MINIMART | | | | | | | | | | | | | | | | |
| PIZON MINIMART | GROCERY/MINIMART | M | ✓ | ✓ | ✓ | | | | | | | | | ✓ | ✓ | |
| HOTEL | | | | | | | | | | | | | | | | |
| CROWN HOTEL | HOTEL | S | | ✓ | | | | | | | ✓ | | | | ✓ | |
| SEA ESCAPED HOTEL | HOTEL | T | | | ✓ | | | | | | ✓ | | | | ✓ | |

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| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| IHAW-IHAW/BBQ | | | | | | | | | | | | | | | | |
| DELMER BORB'S STORE | IHAW-IHAW/BBQ | M | ✓ | | ✓ | ✓ | | | | | | | | ✓ | ✓ | |
| Z.L B.B.Q | IHAW-IHAW/BBQ | M | | | | | | | | | | | | | | |
| JL BBQ | IHAW-IHAW/BBQ | T | | | | | | | | | | | | | | |
| KTV/VIDEOKE/KARAOKE | | | | | | | | | | | | | | | | |
| RESAN VIP | KTV/VIDEOKE/KARAOKE | M | ✓ | ✓ | ✓ | ✓ | ✓ | | | | | | | | ✓ | ✓ |
| RESORT | | | | | | | | | | | | | | | | |
| DIOSCORO DE GUZMAN RESORT | RESORT | F | | | | | | | | | | | | | | |

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| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| OCEAN GREY RESORT | RESORT | F | | ✓ | | | | | | | ✓ | | | | ✓ | |
| JUN-ATS FAMILY BEACH RESORT | RESORT | T | | | | ✓ | | | | | ✓ | | | | ✓ | |
| SEA BREEZE RESORT | RESORT | F | | | | | | | | | | | | | | |
| KYRO MOUNTAIN RESORT | RESORT | W | | | ✓ | | | | | | ✓ | | | | ✓ | |
| TOP MOUNTAIN RESORT | RESORT | Th | | | | | | | | | | | | | | |
| ARREAN BEACH RESORT | RESORT | S | | | ✓ | | | | | | ✓ | | | | ✓ | |
| ASIGNE BEACH RESORT | RESORT | S | | | ✓ | | | | | | ✓ | | | | ✓ | |

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| SEA BICAZE RESORT | RESORT | T | | | ✓ | | | | | | ✓ | | | | ✓ | |
| BORACOO BEACH RESORT | RESORT | T | | | | | | | | | | | | | | |
| RESTAURANT | | | | | | | | | | | | | | | | |
| MON'S GRILL | RESTAURANT | S | | | ✓ | ✓ | | | | | | | ✓ | | ✓ | |
| RTW FA 1 | | | | | | | | | | | | | | | | |
| BETH SARI-SARI STORE | RTW FA 1 | M | ✓ | ✓ | ✓ | ✓ | ✓ | | | | | | | | ✓ | ✓ |
| SARI-SARI STORE | | | | | | | | | | | | | | | | |
| DANIEL STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |

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| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| JEVELYN STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| NELMA STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| MELFRED STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| OTTO STORE | SARI-SARI STORE | M | ✓ | | | | | | | | ✓ | | | | ✓ | |
| PRECHIJOY STORE | SARI-SARI STORE | M | ✓ | ✓ | | | | | | | | ✓ | | | ✓ | |
| ESTONG STORE | SARI-SARI STORE | M | ✓ | | | | | | | | ✓ | | | | ✓ | |
| LUY STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |

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| WARLYN STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| CAMION STORE | SARI-SARI STORE | M | | ✓ | | | | | | | ✓ | | | | ✓ | |
| CABALLERO STORE | SARI-SARI STORE | M | | ✓ | | | | | | | ✓ | | | | ✓ | |
| JK 98 STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| SUMAMPONG STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| REZYL STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| LANGAN STORE | SARI-SARI STORE | M | | | ✓ | | | | | | ✓ | | | | ✓ | |

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| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| JASVIL STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| AZERO STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| J.M. | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| KYSHIA STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| DRIE YHAM CHENG STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| RONA'S STORE | SARI-SARI STORE | M | ✓ | ✓ | ✓ | ✓ | | ✓ | | | | | | | ✓ | ✓ |
| CHONA STORE | SARI-SARI STORE | M | | ✓ | ✓ | | | | | | | | ✓ | | ✓ | |

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| SOPHIA YEN STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| DAMONSONG | SARI-SARI STORE | M | ✓ | ✓ | | ✓ | | | | | | | ✓ | | ✓ | |
| VILLAESPIN STORE | SARI-SARI STORE | M | ✓ | ✓ | | ✓ | | | | | | | ✓ | | ✓ | |
| LOMOC SO STORE | SARI-SARI STORE | M | ✓ | ✓ | ✓ | ✓ | ✓ | | | | | | | | ✓ | ✓ |
| JANYNA SARI-SARI STORE | SARI-SARI STORE | M | ✓ | ✓ | | | | | | | | | | ✓ | ✓ | |
| LUCKY I | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| JK VARIETY STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |

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| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| IMPERIAL STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| JC VARIETY STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| RONAN VARIETY STORE | SARI-SARI STORE | M | | | ✓ | | | | | | ✓ | | | | ✓ | |
| GLORIA STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| FAVILLAR STORE | SARI-SARI STORE | M | ✓ | | | | | | | | ✓ | | | | ✓ | |
| RODA STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| VON VIRGAL VARIETY STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |

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| SAGAYSAY STORE | SARI-SARI STORE | M | ✓ | ✓ | | | | | | | | ✓ | | | ✓ | |
| FABILLAR STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| SUMAMPONG | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| MORANO'S STORE | SARI-SARI STORE | M | ✓ | ✓ | ✓ | | | | | | | | ✓ | | ✓ | |
| BUGARIN STORE | SARI-SARI STORE | M | ✓ | | ✓ | ✓ | | | | | | | | ✓ | ✓ | |
| CORDOVA STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| MALON STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| TERESITA D. ABING | SARI-SARI STORE | M | ✓ | | | | | | | | ✓ | | | | ✓ | |
| SLP PAMANA 2 | SARI-SARI STORE | M | ✓ | | ✓ | | | | | | | | ✓ | | ✓ | |
| NELITA P. DERAMA | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ROLDAN LU-AB | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| PEDING STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| RETUYA STORE | SARI-SARI STORE | M | ✓ | | | | | | | | ✓ | | | | ✓ | |
| JUNA L. BAO | SARI-SARI STORE | M | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|---------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| SAFLOR STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| QUIMNO STORE | SARI-SARI STORE | F | | ✓ | | | | | | | ✓ | | | | ✓ | |
| INDAY APDOHAN STORE | SARI-SARI STORE | M | ✓ | ✓ | ✓ | | | | | | | | | ✓ | ✓ | |
| ALEXA STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| RJC | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| PACARO STORE | SARI-SARI STORE | M | ✓ | | ✓ | | | | | | | | | ✓ | ✓ | |
| ANNABELLE STORE | SARI-SARI STORE | M | | ✓ | ✓ | | | | | | | ✓ | | | ✓ | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-----------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| VIRGINIA C. PABUAYA | SARI-SARI STORE | M | | ✓ | | | | | | | | ✓ | | | ✓ | |
| JENG JENG STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| RJM STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| CAYACAP STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| TALELANG STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| EMMANUEL THINEFRANCIA | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| JOCELYN S. BAGSICAN | SARI-SARI STORE | M | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|---------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| TALILANG STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| MG STORE | SARI-SARI STORE | M | | ✓ | | ✓ | | | | | | | | ✓ | ✓ | |
| CABAÑAS STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| SAPIHI - AJ | SARI-SARI STORE | M | ✓ | | | | | | | | ✓ | | | | ✓ | |
| MR MINI MART | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| SLP PAMANA BACONG I | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| DINOPOL STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |

Route Type: ALL

For the Month of: September 2025

[illegible]

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|----------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| RELFE'S STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| MARTINEZ STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| BOBBY STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| EVAN'S STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ABAYON STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| DELECANO STORE | SARI-SARI STORE | M | | | | ✓ | | | | | ✓ | | | | ✓ | |
| TEHAMO STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|----------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| GIANNA VARIETY STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| PAGLINAWAN STORE | SARI-SARI STORE | M | ✓ | | | ✓ | | | | | | ✓ | | | ✓ | |
| VILLA RUBIA STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| LUMAWAN STORE | SARI-SARI STORE | M | ✓ | | ✓ | | | | | | | ✓ | | | ✓ | |
| REQUILME STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| PRINCESS STORE | SARI-SARI STORE | M | | | ✓ | | | | | | ✓ | | | | ✓ | |
| WENDELYN STORE | SARI-SARI STORE | M | ✓ | | | | | | | | ✓ | | | | ✓ | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|--------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| SHERLY STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| MAGWATE STORE | SARI-SARI STORE | M | ✓ | | | ✓ | | | | | | | ✓ | | ✓ | |
| EMMA RICH STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| BORDADO STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ANGGING STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| BELEGION STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| RENEBOY B. ENTRINA | SARI-SARI STORE | M | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| DAGANDALAN STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ATAWAN STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ROSALINDA STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| EDITHA RODRIGUES STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ESTRELLA STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| DAYDAY STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| RICKY GRAPA STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|---------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| ABAPO STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ARCELIE C. CARIÑO | SARI-SARI STORE | M | ✓ | | | | | | | | ✓ | | | | ✓ | |
| ADAZA VARIETY STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| SABANAL STORE | SARI-SARI STORE | M | ✓ | | | | | | | | ✓ | | | | ✓ | |
| ARSELIE STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ANALIZA G. POLONIO | SARI-SARI STORE | M | ✓ | | | | | | | | ✓ | | | | ✓ | |
| CABATBAT STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-----------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| GARCIA STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| AGAN STORE | SARI-SARI STORE | M | | | | ✓ | | | | | | ✓ | | | ✓ | |
| LUZMINDA STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| PAJUAY STORE | SARI-SARI STORE | M | ✓ | | | | | | | | ✓ | | | | ✓ | |
| WOOTEN STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| GUILINGAN STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| FLOR STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| SAMSON R. SULTAN | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| DIONALDO STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| CAYACAP STORE | SARI-SARI STORE | M | | | ✓ | ✓ | | | | | | ✓ | | | ✓ | |
| ROBIN C. SAGAYSAY | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| BERLITA STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| BAJA STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| SHERLIE STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| ADIN'S STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| TIMTIM STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| LARRY BOY D. LUAB | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ELIZ STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| DE GUZMAN STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| JANNET STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ELSA DRIEDFISH | SARI-SARI STORE | M | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-----------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| JENIFFER STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| NANCY STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| LUSTRE STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| JRR TULDA-TULDA | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| JUNE STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| IRENE STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ALMER STORE | SARI-SARI STORE | M | ✓ | | | | | | | | ✓ | | | | ✓ | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-----------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| CONCHITA STORE | SARI-SARI STORE | M | | ✓ | | | | | | | ✓ | | | | ✓ | |
| ANGGO STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| JERSON STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| PISING STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| MARIQUITA STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| HARLAN STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| NIÑAL STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|---------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| DELENA STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| EMMA STORE | SARI-SARI STORE | M | | | ✓ | | | | | | ✓ | | | | ✓ | |
| JOYCE STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ELLEN'S STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| JIMMY STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ANNALYN STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| AIV STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|----------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| TRIPLE Z STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| AYAH STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| LAÑOJAN STORE | SARI-SARI STORE | M | | | | ✓ | | | | | | ✓ | | | ✓ | |
| JAMES STORE | SARI-SARI STORE | M | | ✓ | | ✓ | | | | | | ✓ | | | ✓ | |
| ENINO STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| MARJAY STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| KZ STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| ETON STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| SLIP MINIMART | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ABBAY JANES STORE | SARI-SARI STORE | M | | ✓ | ✓ | ✓ | | | | | | | | ✓ | ✓ | |
| MAE SHEIL STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ELVIRA STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ROSEJANE STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| EL-VIRGINIA STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| C & X MINIMART | SARI-SARI STORE | M | ✓ | | | | | | | | ✓ | | | | ✓ | |
| GENITA SARI-SARI STORE | SARI-SARI STORE | M | ✓ | | ✓ | | | | | | | ✓ | | | ✓ | |
| MMK STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| GERBES STORE | SARI-SARI STORE | M | ✓ | | | ✓ | | | | | | | | ✓ | ✓ | |
| JENG JENG STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| NANDA STORE | SARI-SARI STORE | S | ✓ | | ✓ | ✓ | | | | | | | | ✓ | ✓ | |
| KING JANE STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|--------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| SALCEDO STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| CWENG CWENG STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| MAGTAJAS STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| MABEL FAYE VARIETY STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| SABANATE'S STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| SEAN STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| CERNAN STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| APDOHAN STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| SAFLOR STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ARVIN STORE | SARI-SARI STORE | M | | ✓ | | | | | | | ✓ | | | | ✓ | |
| BULAC STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| CSJ MINI GROCERY STORE | SARI-SARI STORE | M | ✓ | ✓ | | ✓ | | | | | | | | ✓ | ✓ | |
| DA VENZ MEAT SHOP | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| PATOC STORE | SARI-SARI STORE | M | ✓ | | | ✓ | | | | | | | | ✓ | ✓ | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| ALONZO'S MINIMART | SARI-SARI STORE | Th | | | | ✓ | | | | | ✓ | | | | ✓ | |
| AIDA STORE | SARI-SARI STORE | M | ✓ | | | | | | | | ✓ | | | | ✓ | |
| ANAJO STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| PADILLA STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ANDAPAT STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ESTOSATA'S STORE | SARI-SARI STORE | M | ✓ | ✓ | ✓ | ✓ | ✓ | | | | | | | | ✓ | ✓ |
| BONOCAN STORE | SARI-SARI STORE | M | | ✓ | ✓ | ✓ | | | | | | | ✓ | | ✓ | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-----------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| JEZELLE VARIETY STORE | SARI-SARI STORE | M | ✓ | | ✓ | ✓ | | | | | | | | ✓ | ✓ | |
| UELO VARIETY STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| DABUADA STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| SIAPAFEDCO STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| CAMILYON STORE | SARI-SARI STORE | M | | | | ✓ | | | | | ✓ | | | | ✓ | |
| THELOU & LOESE STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| RIZA STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|---------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| DUCOY STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| DELIA STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ROSENDO STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| SHEILA STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| RENE STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| JRA STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| RAPTOT STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| RONALDO STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ALEJANDRO STORE | SARI-SARI STORE | M | | | | ✓ | | | | | ✓ | | | | ✓ | |
| KAISLER STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| SHEEN STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| GARCIA SARI-SARI STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| BASONG STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| VALIS STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-----------------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| POWERSPEED CHAINSAW PARTS TRADING | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| CJ VARIETY STORE | SARI-SARI STORE | M | ✓ | | ✓ | ✓ | | | | | | | ✓ | | ✓ | |
| BASALO STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| IRISH STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ROSITA STORE | SARI-SARI STORE | M | | ✓ | | | | | | | ✓ | | | | ✓ | |
| ANAMAE STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| MARILOU STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|----------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| SAPPAL STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| JESSEL B. MAGLANGIT | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ROLDAN R. SAPIHI | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| JOMAR C. JULAGLA | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| MO STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| AJ STORE | SARI-SARI STORE | M | | | ✓ | ✓ | | | | | | | ✓ | | ✓ | |
| HOME MART ENTERPRISE | SARI-SARI STORE | M | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|---------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| ROSEHEZEL MAY A. GUTIEREZ | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ALMA A. VIDAL | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ROVA STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| GENEVA V. SAANDIEGO | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| NORA S. AZUSADA | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| MARY JANE L. BANTAY | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| LEVIE A. AVILES | SARI-SARI STORE | M | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| ELVIE V. BAEI | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| HONORIA A BIDAD | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| LET LET STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| JRJ STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| R.E. NIRINA STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| MOLAS STORE | SARI-SARI STORE | M | | ✓ | | | | | | | ✓ | | | | ✓ | |
| JVS STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|--------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| ONDO STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| Z AND Z MINIMART | SARI-SARI STORE | M | ✓ | ✓ | ✓ | | | | | | | | | ✓ | ✓ | |
| MICHAELA STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| DELA CRUZ STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| BRENDA STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| MONALIZA STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| BHELLE CONVENIENCE STORE | SARI-SARI STORE | M | | ✓ | | | | | | | ✓ | | | | ✓ | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|--------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| RELIE B TORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ANADEO STORE | SARI-SARI STORE | M | ✓ | ✓ | | | | | | | | ✓ | | | ✓ | |
| MOTAS STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| MICHELLE A ALLERIA | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| BILLIONES STORE | SARI-SARI STORE | M | | | ✓ | | | | | | ✓ | | | | ✓ | |
| MARLON HIBAYA | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| MARILOU DAMASIN | SARI-SARI STORE | M | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-----------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| FELY A STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ANN STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| MERCY STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ALMIROL STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ROSE A LICAYAN | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| RODRIGUEZ STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| BUSCA STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| APOLINARIO STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| MARIVIC GORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| MORAS STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ALCONTIN STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| GRACE STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| SUMALPONG STORE | SARI-SARI STORE | M | ✓ | | | | | | | | ✓ | | | | ✓ | |
| J & L STORE | SARI-SARI STORE | M | | | | ✓ | | | | | | ✓ | | | ✓ | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-----------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| NILFA STORE | SARI-SARI STORE | M | | ✓ | ✓ | | | | | | | ✓ | | | ✓ | |
| LACTUAN STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| NANO STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| PALOSO STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ANTONIO STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| BERMUDO STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ANALIZA D BALAS | SARI-SARI STORE | M | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|----------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| ONTING STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| EC JUN STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| OLAMA CONSUMER GOODS STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| RRS STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ANDILAP STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| LOPEZ STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| GAUSIN STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |

For the Month of: September 2025

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DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|----------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| CLARK STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| JULIET DE ASIS STORE | SARI-SARI STORE | W | | ✓ | | | | | | | | ✓ | | | ✓ | |
| RINGWIT STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| BAGAAN STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| ELLEN STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| VIDAL STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| EFC STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|---------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| LUCY STORE | SARI-SARI STORE | W | ✓ | | | | | | | | ✓ | | | | ✓ | |
| HUNBO STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| POLAYO STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| PEDRO GALANAY STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| RONA STORE | SARI-SARI STORE | W | | | | ✓ | | | | | ✓ | | | | ✓ | |
| OMECNOL STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| LEONCIA E RAGO | SARI-SARI STORE | W | | | | ✓ | | | | | ✓ | | | | ✓ | |

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-----------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| SULTAN STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| PAMAONG STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| LOPEZ STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| RESONABLE STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| HARDENIA STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| DENIEGA STORE | SARI-SARI STORE | W | ✓ | ✓ | ✓ | ✓ | ✓ | | | | | | | | ✓ | ✓ |
| FERVEY STORE | SARI-SARI STORE | W | ✓ | ✓ | ✓ | ✓ | ✓ | | | | | | | | ✓ | ✓ |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|--------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| CASSOPHIA STORE | SARI-SARI STORE | W | | ✓ | | ✓ | | | | | | ✓ | | | ✓ | |
| GERMATA STORE | SARI-SARI STORE | W | ✓ | | | ✓ | | | | | | ✓ | | | ✓ | |
| BILLONES STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| TOQUIRO STORE | SARI-SARI STORE | W | | ✓ | | | | | | | ✓ | | | | ✓ | |
| JANYNA STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| DAWN CATAYAS STORE | SARI-SARI STORE | F | ✓ | ✓ | | ✓ | | | | | | | ✓ | | ✓ | |
| FEROLINO STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| BACARA STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| SUICO STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| JARASALEM STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| PACULANANG STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| MONDEJAR | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| JING STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| BBJ'S STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| FAT CAT | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| RENON STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| TAMJUNES BAKESHOP | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| DUCAL STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| ANTAWAN STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| VILLA STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| ROSALIA STORE | SARI-SARI STORE | Th | ✓ | | | | | | | | ✓ | | | | ✓ | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| ALEJANDRA'S STORE | SARI-SARI STORE | Th | | | ✓ | | | | | | | ✓ | | | ✓ | |
| ALEJANDRA'S STORE | SARI-SARI STORE | Th | ✓ | | | | | | | | ✓ | | | | ✓ | |
| JUMAWAN STORE | SARI-SARI STORE | Th | ✓ | | | | | | | | | ✓ | | | ✓ | |
| ANTAG STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| DADAN STORE | SARI-SARI STORE | Th | ✓ | ✓ | ✓ | | | | | | | | ✓ | | ✓ | |
| CANDES STORE | SARI-SARI STORE | Th | ✓ | | | | | | | | | ✓ | | | ✓ | |
| ORONG STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| MACALISANG STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| SUMALPONG STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| MALIGON STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| CAMPOY STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| LLOYD STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| ZAMORA STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| GATALAO STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| RIOLA STORE | SARI-SARI STORE | Th | ✓ | | | | | | | | ✓ | | | | ✓ | |
| ORTEGA STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| SAPIHI STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| RRJ STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| LIHAYLIHAY STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| SAGARIO STORE | SARI-SARI STORE | Th | | | ✓ | | | | | | ✓ | | | | ✓ | |
| RAMOS STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-----------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| GUMIMAO STORE | SARI-SARI STORE | Th | | ✓ | | | | | | | ✓ | | | | ✓ | |
| NILMA STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| GALLEPOSO STORE | SARI-SARI STORE | Th | ✓ | | | | | | | | ✓ | | | | ✓ | |
| EMMA'S STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| N-JJJ STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| AZALMA STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| QUINZON STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|----------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| INDAY CLAIRE STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| SUERTE STORE | SARI-SARI STORE | Th | ✓ | ✓ | | ✓ | | | | | | | | ✓ | ✓ | |
| JANETH STORE | SARI-SARI STORE | Th | ✓ | | | | | | | | ✓ | | | | ✓ | |
| SUSANA STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| LIBERT L. BOGSANGIT | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| FRITZIE ANN P. TAGUD | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| LING-LING STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-----------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| DELIA SARI-SARI STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| JANE ROSE S. HONGHONG | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| JUNEJAY STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| GANTALAO STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| AGAN STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| MARICEL AMANTE HAMAC | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| ARLYN C. LAMPAWOG | SARI-SARI STORE | F | | | | ✓ | | | | | | ✓ | | | ✓ | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|--------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| RENEBOY R. MANDANGAN | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| CASTILLON STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| DORIMON STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| TERSON B. HAPITAN | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| MARIA BENA MARANIO STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| ANABEL C BACARO STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| ELYN STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|----------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| MAHINAY STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| RJ CONVENIENCE STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| JORAYA STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| ORILLOZA STORE | SARI-SARI STORE | S | ✓ | | | ✓ | | | | | | | ✓ | | ✓ | |
| NORIE DEE G. ARNOCO | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| ALBURO STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| VERZANO'S STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|---------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| MANDAG STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| PARILLA STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| TAATA STORE | SARI-SARI STORE | S | | ✓ | ✓ | | | | | | | ✓ | | | ✓ | |
| LAPINIG STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| CANTON STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| GOHOCO STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| AAAJ STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|--------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| 3-ANGEL'S STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| 5 WILL'S STORE | SARI-SARI STORE | M | ✓ | ✓ | ✓ | ✓ | ✓ | | | | | | | | ✓ | ✓ |
| BEBENG STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| JOUYOUS STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| CANTON STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ALLA VARIETY STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| DODOY CENAS STORE | SARI-SARI STORE | T | | | ✓ | | | | | | ✓ | | | | ✓ | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|---------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| ARIEL STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| R'G STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| FORMOSO STORE | SARI-SARI STORE | W | ✓ | | | | | | | | ✓ | | | | ✓ | |
| JC HEART | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| ANALIZA HAJAN | SARI-SARI STORE | W | ✓ | | ✓ | | | | | | | ✓ | | | ✓ | |
| ACULBE STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| CAÑETE STORE | SARI-SARI STORE | W | ✓ | | | | | | | | ✓ | | | | ✓ | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| KIESLER STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ADEN STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| DYLEN STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| HAMAC STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| BENDEJO STORE | SARI-SARI STORE | F | ✓ | ✓ | ✓ | | | | | | | | ✓ | | ✓ | |
| BL VARIETY STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| TITING LIMPAG | SARI-SARI STORE | F | | ✓ | | | | | | | ✓ | | | | ✓ | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-----------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| SANGHILAN STORE | SARI-SARI STORE | F | ✓ | ✓ | ✓ | | | | | | | | ✓ | | ✓ | |
| AIRA STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| BREA STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| ASHER'S STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| AMALIA DAR | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| CABILIN STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| NUGAS STORE | SARI-SARI STORE | F | | | ✓ | | | | | | ✓ | | | | ✓ | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|---------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| NORIEDY CABUTERO | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| PHARMACY SALUG | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| TONE R STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| M/R SARI-SARI STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| DUBDUBAN STORE | SARI-SARI STORE | M | ✓ | | | | | | | | ✓ | | | | ✓ | |
| EMBAL STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| AMIHAN'S GOOD STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-----------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| EMELINDA G. GALLEPOSO | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| TABOADA STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| CHERYL LEDAMA STORE | SARI-SARI STORE | T | ✓ | | ✓ | ✓ | | | | | | | | ✓ | ✓ | |
| HITEGAN STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| RHM STORE | SARI-SARI STORE | T | ✓ | | ✓ | ✓ | | | | | | | | ✓ | ✓ | |
| RG STORE | SARI-SARI STORE | T | ✓ | | ✓ | | | | | | | | ✓ | | ✓ | |
| SARAH STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| BOGANOTAN'S STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| EDUARDO JANDAYAN | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| MYRNA STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| ROLANDO OMICNOL | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| YUKIE & UPB STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| JULIET BAROY | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| CHERRY SABANA | SARI-SARI STORE | T | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|--------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| TERISITA PERAS | SARI-SARI STORE | T | | | | ✓ | | | | | ✓ | | | | ✓ | |
| CHONA SARI-SARI STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| C/X SARI-SARI STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| SUMINGUIT'S STORE | SARI-SARI STORE | W | | ✓ | | | | | | | ✓ | | | | ✓ | |
| ARNEL'S STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| JM STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| MARIEL'S SARI-SARI STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|----------------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| SHAN AND LOVE-LOVE VARIETY STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| COLE DURONIO SARI-SARI STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| LEA MAE GEMOGUIN STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| DANNY'S STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| THELMA MOLAS STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| REYNOLD TABASA STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| NELFA PAHUNAN STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|---------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| SOPHIA AND CATHLEEN STORE | SARI-SARI STORE | Th | | ✓ | | | | | | | ✓ | | | | ✓ | |
| RETA TUMARO STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| FLORAVILLIA AGAPAY STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| TALIP STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| ERLYN DAPAN STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| LORENA ABAN STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| ERENITA CALUGHUGAN STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|---------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| PALALON STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| TEQUEL STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| INDAY STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| ARLENE ESPARAGUERA STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| STEPHEN YEN VARIETY STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| JONALYN LANGAN STORE | SARI-SARI STORE | F | | | | ✓ | | | | | ✓ | | | | ✓ | |
| MELCA STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|----------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| JEANIAS MINI GROCERY STORE | SARI-SARI STORE | F | | | ✓ | | | | | | ✓ | | | | ✓ | |
| AJEN VIRGIL STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| ALEMAN'S STORE | SARI-SARI STORE | F | | ✓ | | | | | | | ✓ | | | | ✓ | |
| MARTIN CALONGE STORE | SARI-SARI STORE | F | | | ✓ | ✓ | | | | | | ✓ | | | ✓ | |
| LENY STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| EMELIE TEVES STORE | SARI-SARI STORE | F | ✓ | | | | | | | | | ✓ | | | ✓ | |
| LILIA MAGUILA STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|---------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| ELLA'S STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| MARLON ORYOKE STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| AR STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| LUZ STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| 3KG STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| CHLOE STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| JAN MARRY STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-----------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| ANALYN NALE STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| BENEBEBE STORE | SARI-SARI STORE | S | ✓ | | ✓ | ✓ | | | | | | | | ✓ | ✓ | |
| JEZELLE VARIETY STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| GOMEZ STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| JENERFER GALIT STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| AJ CONVENIENCE STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| VILLALON STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|--------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| JUN-JUN STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| GERALDINE PATCHES STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| VILLAMOR STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| CHRISTIAN PAGASIAN STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| JAY-AN PADILLA STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| JERSAM CORITA STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| LEANA STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|--------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| CAMILO CENAS STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| GLENN ROSCA | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| JANE STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| ALCANTARA STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| BASTE STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| REVELO STORE | SARI-SARI STORE | S | ✓ | | | | | | | | ✓ | | | | ✓ | |
| CASIÑO STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-----------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| BOGANOTAN STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| CARBONA STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| BLUE HOUSE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ROSALEM'S STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| VIDAL'S STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| CETA'S STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| INDAG STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-----------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| ESCOREAL'S STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| SILVANO'S STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| PANIMPA'S STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| NHELLY BALBACUA STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| SEDENIO'S STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| LANGUBON'S STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| DANDAYO'S STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| OGORDO'S STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| MONSOLAN'S STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| LABUSAN'S STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| CALAPIZ'S STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| GALIT'S STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| VILLACURA'S STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| ARIPAL'S STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| ABRIA'S STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| TOMARONG'S STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| MALON'S STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| ETAW'S STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| AVEN'S STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| BILVESTRE'S STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| EKA'S STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| NEBLA'S STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| EMC STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| CABALES STORE | SARI-SARI STORE | T | ✓ | | | | | | | | ✓ | | | | ✓ | |
| ESTHER SARI-SARI STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| TING-TING STORE | SARI-SARI STORE | W | ✓ | | | | | | | | ✓ | | | | ✓ | |
| TULABING STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| MARISSA STORE | SARI-SARI STORE | W | ✓ | | | | | | | | ✓ | | | | ✓ | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| PRINCESS STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| PACURE'S STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| LUZ VIDEOKIHAN | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| SAPIHI STORE | SARI-SARI STORE | W | | ✓ | | ✓ | | | | | | ✓ | | | ✓ | |
| DIONALDO'S STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| MANUAYAO STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| AMBANG STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| ANABEL'S STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| G.B. CONVENIENCE STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| MELING PAÑA STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| GAIS STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| JESEL ANDAO | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| AILEEN STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| INDAY STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| LATRAS STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| ARNULPO TABILIRAN STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| THELOU AND LOESE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| CAIS STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| MALABAGO STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| NORJUN ENT | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| AMJ'S GEAR & GRUB | SARI-SARI STORE | Th | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| MALARAN'S STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| JUANITA STORE | SARI-SARI STORE | F | | | | ✓ | | | | | | ✓ | | | ✓ | |
| BELARMINO'S STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| TACTA'S STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| OYOHYOY'S STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| NEO MANAGEMENT | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| COOP | SARI-SARI STORE | S | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| ANACITA'S STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| CITA'S STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| DIONALDO'S STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| RJ AND AJ | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| AMER'S STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| MAMAC STORE | SARI-SARI STORE | M | | ✓ | | | | | | | ✓ | | | | ✓ | |
| SMITH'S STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|--------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| TORRES STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| STAR GROCERY | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| WENDEL STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| JEWARD STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| VILLACAMPA'S STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| BONGCAN'S STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| BRIGOLE'S STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| BEBE STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| MAZO'Z STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| JINBELL STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| ROXAS STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| ALBIOSS STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| NONoy STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| ANTIPUESTO STORE | SARI-SARI STORE | W | | | ✓ | | | | | | ✓ | | | | ✓ | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|----------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| LOLITA SILVANO STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| ESTELLA GORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| FLORENTINA ENJAMBRE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| ELICANAL STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| GEPITULAN STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| TOMARONG STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| GAYOLES STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|--------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| SARANILLA'S STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| RONA BACARA STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| GERALD NOBAL STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| MARIVIC PARILLA | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| EDGAR BAJO STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| ALTHEA STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| GLENDIA STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|--------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| FERUY STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| CALAGO STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| FE RAFOLS | SARI-SARI STORE | F | | | | ✓ | | | | | ✓ | | | | ✓ | |
| SLP ASSOCIATION | SARI-SARI STORE | F | | ✓ | ✓ | ✓ | | | | | | | | ✓ | ✓ | |
| LITO STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| TEJERO STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| MARENTES SARI-SARI STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-----------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| ARIPAL STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| BANIOSA STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| JONA STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| GASO STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ESCABARTE STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| MJ AND AJ STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| BONDE STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|--------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| DAMONSONG STORE | SARI-SARI STORE | T | | | ✓ | | | | | | ✓ | | | | ✓ | |
| AL MINIMART | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| BENLOT STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| DULCE TUANDA STORE | SARI-SARI STORE | T | | | | ✓ | | | | | ✓ | | | | ✓ | |
| ROLLY STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| AMOD STORE | SARI-SARI STORE | W | | | | ✓ | | | | | ✓ | | | | ✓ | |
| TABUADA STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|----------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| JUMUAD STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| TAYAB STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| PEARLY STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| JETHER LIPAPAC STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| JUMAWAN'S STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| VERGIE STORE | SARI-SARI STORE | W | ✓ | | | | | | | | ✓ | | | | ✓ | |
| SHER-ED EATERY | SARI-SARI STORE | Th | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-----------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| MARICEL GABATO STORE | SARI-SARI STORE | Th | ✓ | ✓ | | ✓ | | | | | | | ✓ | | ✓ | |
| DINOCOT DIVANI STORE | SARI-SARI STORE | TWF | | | | | | | | | | | | | | |
| CATUBAY STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| MYLENE STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| BOY ESTRELLANTE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| TALA GEN. MERCHANDISE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| TATA SALAGUSTE STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| JOENA ANTAG STORE | SARI-SARI STORE | Th | ✓ | | | | | | | | ✓ | | | | ✓ | |
| CHARLEE'S VARIETY STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| CAMASURA STORE | SARI-SARI STORE | F | ✓ | ✓ | | | | | | | | | ✓ | | ✓ | |
| ORAIZ STORE | SARI-SARI STORE | F | | | ✓ | | | | | | ✓ | | | | ✓ | |
| 3M STORE | SARI-SARI STORE | F | ✓ | ✓ | ✓ | ✓ | | ✓ | | | | | | | ✓ | ✓ |
| RJ STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| JOY MACAPARAS STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|----------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| ANDY AND CAMILLE STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| MANAYTAY STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| PREJOLES STORE | SARI-SARI STORE | F | | ✓ | ✓ | | | | | | | ✓ | | | ✓ | |
| LYDIA LAPUAC STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| DAVID AND FRANCIS MINIMART | SARI-SARI STORE | S | | | ✓ | | | | | | ✓ | | | | ✓ | |
| HANNAH DELOS REYES STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| MAILYN MACARAYA STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| RENCE MARK STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| FRITZ CYRIL STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| WILMA STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| ROSDelia REQUINA STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| CRIS ALICE STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| ORMOSO STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| VIANEX STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| JULIET STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| FACOMA SND | SARI-SARI STORE | W | ✓ | | | | | | | | ✓ | | | | ✓ | |
| RAQUEL STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| ALBERT BIADNES STORE | SARI-SARI STORE | | | | | | | | | | | | | | | |
| EXCEL STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| YL STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| JOYEEN SARI-SARI STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|--------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| PONCE STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| YAN YAR | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| LINDA STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| RL STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| TATA BARORO STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| ROSIEBEL BANATANTO STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| MAÑOSA STORE | SARI-SARI STORE | Th | | | ✓ | | | | | | ✓ | | | | ✓ | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-----------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| KOYKOY STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| IMBANG STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| J STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| ASENTISTA STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| FLOR BASIA | SARI-SARI STORE | F | | ✓ | | | | | | | ✓ | | | | ✓ | |
| ARJHON STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| ARLENE STORE | SARI-SARI STORE | Th | ✓ | | | | | | | | ✓ | | | | ✓ | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|----------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| JHON & KIM | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| ANITA STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| SUSAN STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| CROSSING STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| GLADY'S STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| ELENA REMOLONA STORE | SARI-SARI STORE | S | ✓ | | ✓ | | | | | | | | ✓ | | ✓ | |
| RMD STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|--------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| GINA STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| BATCHOYAN SA DISUD | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| DACULA STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ALUMBRE STORE | SARI-SARI STORE | T | ✓ | | | | | | | | ✓ | | | | ✓ | |
| GORE STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| JAS MACAPAZ | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| ARGENIA STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| REN REN GABOTERO | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| CAÑETE STORE | SARI-SARI STORE | T | | | | ✓ | | | | | ✓ | | | | ✓ | |
| INDAY'S STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| BAROTE STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| TANELON STORE | SARI-SARI STORE | W | ✓ | | | | | | | | ✓ | | | | ✓ | |
| DAGANASOL STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| ARNEL STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| SIAREZ SARI-SARI STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| ICAD STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| GLORIA BUHIAN STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| MARCY ALEMAN STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| VICTORIA JAMORA STORE | SARI-SARI STORE | W | | ✓ | | | | | | | ✓ | | | | ✓ | |
| DACAL STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| JUMAWAN STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-----------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| PANYAX DART LANE | SARI-SARI STORE | F | | | | ✓ | | | | | ✓ | | | | ✓ | |
| RG STORE DISUD | SARI-SARI STORE | F | | | | ✓ | | | | | ✓ | | | | ✓ | |
| EP SEPOLO STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| MJ STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| GIJADA UGDAMINA STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| JMB STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| NORA MANDIH | SARI-SARI STORE | F | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|----------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| MELINDA SATORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| SHAUN STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| PEDRO BELEGOLO STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| BOBONG STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| HELEN GOMEZ | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| DUMAJEL STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| ALBONA STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-----------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| ROSE STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| BENLOT STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| DEDING STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| DODONG RAMOGA | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| MONA BACANG STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ANGELYN AGUSTIN STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| MANGAN STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products

Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| ELOGSONG STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| HASAN STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| RICKY JAY STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| FABILLARAN STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| V JOE STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| LANGOTAN STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| DUMIAY STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|----------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| AROHA STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| SAFAMCO | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| ORTIGA STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| GENA STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| CICELIA STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| JOSEFINA STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| BERNING STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-----------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| THREE KS | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| RC STORE | SARI-SARI STORE | T | ✓ | | ✓ | | | | | | | | ✓ | | ✓ | |
| GUMACTANG STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| MARIO STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| ROJAS STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| CAMANSI STORE | SARI-SARI STORE | Th | ✓ | | | | | | | | ✓ | | | | ✓ | |
| HONGHONG STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| ISABELLE LAÑOJAN STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| GIBANG-GIBANG STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| ABAYON STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| MAILYN ESTRADA STORE | SARI-SARI STORE | F | | | | ✓ | | | | | ✓ | | | | ✓ | |
| DIVINA ANTIBUINA STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| EL-EL STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| ROCKY STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|--------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| YASSI STORE | SARI-SARI STORE | M | | ✓ | ✓ | | | | | | | ✓ | | | ✓ | |
| CHALIN STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| KLONGKLONG STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| COOP SALUG | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ROCIO STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| CLARK BUHIAN STORE | SARI-SARI STORE | M | | ✓ | | | | | | | ✓ | | | | ✓ | |
| AILYN STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|----------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| ALBINA HABAGAT STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| TUMIMPA STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| TABAÑERA STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| TEJADA STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| YSIK STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| MARITES STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| LEGARTO STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|--------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| KIM STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| LENDY STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| GRETCHEN STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| HANAPI STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| SUCIMA STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| JINA GUINDAL STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| BERNADERO STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| LORNA STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| NYAH'S STORE | SARI-SARI STORE | S | | | ✓ | | | | | | ✓ | | | | ✓ | |
| CARUMBO STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| YURONG STORE | SARI-SARI STORE | S | ✓ | | | | | | | | ✓ | | | | ✓ | |
| CHRISTY STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| PINERO STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| JORLITA ALINDINE | SARI-SARI STORE | T | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products

Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| CHARINA STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| ALAT STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| BANUGON STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| FINISH LINE STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| R.L. STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| ANSAGON STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| BAGUIOSO STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| VILLARMINO STORE | SARI-SARI STORE | S | | | | ✓ | | | | | ✓ | | | | ✓ | |
| VINN'S STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| DECALER STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| MAZID STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| LEDINA STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| GUADA STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| MELINDA | SARI-SARI STORE | T | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|----------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| RHIAN STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| GENEVIVE STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| IRENE STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| ARIEL STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| ALBOFERA STORE | SARI-SARI STORE | W | ✓ | ✓ | ✓ | ✓ | ✓ | | | | | | | | ✓ | ✓ |
| MANGAN STORE | SARI-SARI STORE | W | | | | ✓ | | | | | ✓ | | | | ✓ | |
| ORDONIA STORE | SARI-SARI STORE | Th | ✓ | | | | | | | | ✓ | | | | ✓ | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|----------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| GIBANG-GIBANG SHELLA | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| AZERO STORE | SARI-SARI STORE | F | | | | ✓ | | | | | ✓ | | | | ✓ | |
| BELIA | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| SAGBID | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| LANTACA | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| MONTOYA STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| AZELYN STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|--------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| HOYOHOY STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| ROSITA DAGONDONG | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| AJS STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| MARJIE STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| HALIN STORE | SARI-SARI STORE | T | | ✓ | ✓ | ✓ | | | | | | | | ✓ | ✓ | |
| EBAYA JASSIN STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| CHRISTINE STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| HI-DEN STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| SULU STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| NOR-B STORE | SARI-SARI STORE | W | ✓ | | ✓ | | | | | | | ✓ | | | ✓ | |
| RJ STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| GAPA STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| ROSE STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| RHENAN FALCONETE | SARI-SARI STORE | W | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|----------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| ANTING STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| 3 RGS | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| LAINA STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| AVANA STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| JASSI STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| ABIA STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| CADUNGOG STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|---------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| AWRING CAITON | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| SANCOM DODONG | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| BIBOY | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| DAGONGONG | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| ABRIOL STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| PONCE STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| OCSALES | SARI-SARI STORE | S | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| REALIZA EATERY | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| PACULANANG STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| AKBAYAN | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| MODIDO | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| 3CI STORE | SARI-SARI STORE | W | | | ✓ | ✓ | | | | | | ✓ | | | ✓ | |
| LEOVY | SARI-SARI STORE | W | | | ✓ | | | | | | ✓ | | | | ✓ | |
| BERNIE ANDIS | SARI-SARI STORE | Th | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| EZ STORE | SARI-SARI STORE | S | ✓ | | | | | | | | | ✓ | | | ✓ | |
| LADIAGONONG STORE | SARI-SARI STORE | S | ✓ | | ✓ | | | | | | | ✓ | | | ✓ | |
| BOLGADO STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| COSEP STORE | SARI-SARI STORE | S | | ✓ | | | | | | | ✓ | | | | ✓ | |
| MANOATE STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| SAAFEDICA STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| ROSE STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| ANDUS STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| ALBERTO STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| NORA STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| ERLINDA ODARBE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| ROSITA CERVAS | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| ARLYN AMIT | SARI-SARI STORE | W | ✓ | | | | | | | | ✓ | | | | ✓ | |
| BOGANOTAN STORE BACONG | SARI-SARI STORE | W | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|--------------------------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| DEGULO STORE | SARI-SARI STORE | Th | | ✓ | | | | | | | ✓ | | | | ✓ | |
| DALAWON STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| BARTOLOME LIRA SENIOR NATIONAL HIGH SCHOOL | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| SIBATNA STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| JETJET STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| ELMA LUAB | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| EVELYN AQUINO | SARI-SARI STORE | Th | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|----------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| LV STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| SIMBLANTE STORE | SARI-SARI STORE | F | | | | ✓ | | | | | | | ✓ | | ✓ | |
| BOBOY STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| FREDO ARASDE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| RUALES STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| CATH AND SHE VARIETY STORE | SARI-SARI STORE | W | ✓ | | ✓ | ✓ | | | | | | | | ✓ | ✓ | |
| JANE GERENTE | SARI-SARI STORE | W | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|--------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| MARY GRACE MANDATO | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| WALTER ALBOS | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| GABI-BRENZ STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| JENIAS DAGONDONG | SARI-SARI STORE | F | | ✓ | | | | | | | ✓ | | | | ✓ | |
| LOCIMA MEÑOSA | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| ROSENA JUNMAR | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| JOHN PAUL STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|---------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| MARICEL BINONI | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| BULGADO STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| ZIGA STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| OXALES STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| GOMEZ STORE TALINGA | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| MALIK STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| MANDATE STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|--------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| DADAY STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| MACABAGO STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| ARIAN DANIEL STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| LANIE HAMOY STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| PEÑAREDONDO STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| BAYAWA STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| DECON CATAVIC | SARI-SARI STORE | Th | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|----------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| SONGCO STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| BREDO LJ | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| MANOS STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| AGON STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| ANGCO STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| TOLEDO STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| SALLY SABOLANE STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| SHERYHAN STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| REUTICQUIO STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| MAGLANGIT STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| SACARIE STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| CABILLO CHRISTINE STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| SERQUIÑA STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| MEJORADA STORE | SARI-SARI STORE | T | ✓ | | | ✓ | | | | | | | ✓ | | ✓ | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| CHERELYN PATRIA | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| GUHUDA STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| ODIZA STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| SHE ANN STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| FEROLINO STORE BALOK | SARI-SARI STORE | T | ✓ | | | | | | | | ✓ | | | | ✓ | |
| ARNEL VELIADARTS STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| GENRESA BALLOS STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|----------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| TATA DEPOSA | SARI-SARI STORE | T | ✓ | | | | | | | | | ✓ | | | ✓ | |
| MOLAS STORE | SARI-SARI STORE | T | ✓ | | | | | | | | ✓ | | | | ✓ | |
| JHA KTV BAR | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| GUMABAO STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| LIBO-ON STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| MARATA COASTAL STORE | SARI-SARI STORE | Th | | | ✓ | | | | | | ✓ | | | | ✓ | |
| NICANOR VIRGILIA | SARI-SARI STORE | Th | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| LUMAWAS STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| WILMA PALARAN | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| DELOS REYES STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| OSMENDA GANAGANAG | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| SORIA MURIA STORE | SARI-SARI STORE | F | ✓ | ✓ | | | | | | | | | ✓ | | ✓ | |
| RAMIL STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| BORNITA STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-----------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| FERNANDEZ STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| LUSMENDA MAINIT STORE | SARI-SARI STORE | F | | ✓ | ✓ | ✓ | | | | | | | ✓ | | ✓ | |
| RAYA STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| RONEL DAGAYLOAN STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| NIKA PLASOS STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| RHAYMER STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| SAMBOK STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| EVANGELINE TENDO | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| JULIVERT VILLALUNA | SARI-SARI STORE | W | ✓ | ✓ | | ✓ | | | | | | | ✓ | | ✓ | |
| DEDOSA CRISTINA STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| CARPO STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| LINA ANDAAS STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| TERESA BEDCADO STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| MARIALYN ICASAMA STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| TOMARONG GRETA STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| JUSTIN BERMODEZ STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| SHELLA MAE EBANA STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| FLORINA MENOSA STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| TEODES STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| JAZZEIRA STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| ESPINOSA STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|----------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| POLOSCA STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| FROSE STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| FLORIDA PAUSAL | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| JAPETT STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| CAANG CAANG | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| PEKURE ASMEN | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| GONY BUTALID | SARI-SARI STORE | Th | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products

Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|----------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| MONTAÑO | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| KULOT A;FREDO | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| CELINE DAGOHOY | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| ONGCOY ESTER | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| DOPIS ELLEN | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| ROSE AWID | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| RUTH LAYA | SARI-SARI STORE | F | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| DELIA GULIMAN | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| BACUSO REYMOND | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| ALEXANDER SARANG | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| DEMETRIO STORE | SARI-SARI STORE | S | ✓ | | ✓ | ✓ | | | | | | | | ✓ | ✓ | |
| YANO'S CHRISTINE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| TACO STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| CUANON STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-----------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| INGCO STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| RESTOTA LAPINIG STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| JANE CABALIDA STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| DAVE DELOS STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| GYB STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| REJAN LECHON MANOK | SARI-SARI STORE | S | | ✓ | | ✓ | | | | | | ✓ | | | ✓ | |
| GING'S EATERY | SARI-SARI STORE | M | ✓ | ✓ | ✓ | | | | | | | | | ✓ | ✓ | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|--------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| LWS STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| CUEVAS JELYN STORE | SARI-SARI STORE | W | ✓ | | | | | | | | ✓ | | | | ✓ | |
| LILIAS EATERY | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| CATUBAY STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| LIBETH STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| DELGADO STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| ERLINDA BAJALAN | SARI-SARI STORE | T | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|--------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| TERESA DEL ROSARIO | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| NOVIE BOLIVAR | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| MORGIA JESSICA | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| HASMIN PACURE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| ESTOY | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| DAGOT REJELYN | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| CAINDOG STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|----------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| REME MANDIH | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| ACONG STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| EVELYN CAROLLO | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| BOGIA STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| BAYA STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| MELLA STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| MOSQUEDA STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| DEVINA STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| GARINGO | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| DAMPAYLA STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| SABANAL STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| GOMERA STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| PANDALANGAN STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| CRISTOBAL STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|----------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| JAMILI ADIMAR | SARI-SARI STORE | F | ✓ | | | | | | | | ✓ | | | | ✓ | |
| SABILLO STORE | SARI-SARI STORE | S | | | ✓ | | | | | | ✓ | | | | ✓ | |
| JUNREY EBOZ | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| JEANVEL STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| WILLIAM'S COMMERCIAL | SARI-SARI STORE | T | ✓ | | ✓ | ✓ | | | | | | | ✓ | | ✓ | |
| ALBERT | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| GIPUTULAN STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|---------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| CLAIRE ENGLIS STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| AIZA ODIAN STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| SORIANO EATERY | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| TORDILLO URGENTLY | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| HIDEN STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| QUIZEL STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| LAMAGONONG STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|---------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| DAVOS STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| SALDON STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| DOMENG EMBOOR | SARI-SARI STORE | W | | ✓ | | | | | | | | ✓ | | | ✓ | |
| DINA ARSIM | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| DAAS STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| ONTOLAN STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| SOJOR STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-----------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| FAMILY STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| ARIPAL STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| OLANO STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| DULOY STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| DEGUZMAN BEACH RESORT | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| AMASO STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| NENENG ELUMBA | SARI-SARI STORE | W | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|---------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| OLAFS STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| TEREZA STORE DISUD | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| EROJO STORE TALINGA | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| FUNILLAN STORE | SARI-SARI STORE | T | | | ✓ | | | | | | ✓ | | | | ✓ | |
| ABORTE STORE | SARI-SARI STORE | T | | | | ✓ | | | | | ✓ | | | | ✓ | |
| CHARLIE STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| ORO STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-----------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| GABINA STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| RAMOS STORE SALUG | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| ANDAAS STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| SUAN STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| PADILLA STORE TALINGA | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| CUTAN STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| ALVARES STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| MAGLANGIT STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| PANDOG STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| UMAW STORE | SARI-SARI STORE | T | ✓ | | | | | | | | ✓ | | | | ✓ | |
| ELMEDORIAL STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| VILMA STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| STEVES STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| NARBAZ STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|--------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| NURJON ENTERPRISES | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| GEPOLONGA STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| MCS STORE | SARI-SARI STORE | M | | ✓ | | ✓ | | | | | | | | ✓ | ✓ | |
| MARLIE STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| PACURE STORE RM | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| RACAL STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| ESPINAS STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| ZAMORA STORE DIC | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| MAR'S TAMBAYAN | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| DANLAS STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| MONTERO STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| ZUELA STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| MOJELLO STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| RECABO STORE DISD | SARI-SARI STORE | M | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|----------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| FALCO STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| MUTIA STORE | SARI-SARI STORE | M | ✓ | ✓ | | | | | | | | ✓ | | | ✓ | |
| JAM'S STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ELUMBRE STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| JOCNO STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| BARAYCAL STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| BONG STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |

Route Type: ALL

For the Month of: September 2025

[illegible]

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| DAGWAHAN STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| AMIGO'S AGRIVET SUPPLY | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| GIMINAY STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| MECOJO STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| DAGOS STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| LIPAYO STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| NOVA RASO STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|--------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| HENITA STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| JBM VARIETY STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| CLARK JAY EATERY | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| JUNKSHOP YAP | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| DONGON STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| BARLING STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| VILLALON STORE GOL | SARI-SARI STORE | T | | | | | | | | | | | | | | |

Route Type: ALL

For the Month of: September 2025

[illegible]

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-----------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| CATACUTAN STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| ANALYN EATERY | SARI-SARI STORE | S | ✓ | | ✓ | | | | | | | | ✓ | | ✓ | |
| BONET STORE | SARI-SARI STORE | Th | ✓ | | | | | | | | | ✓ | | | ✓ | |
| SIERA DE PAZ | SARI-SARI STORE | F | ✓ | | | | | | | | ✓ | | | | ✓ | |
| CFO | SARI-SARI STORE | T | | ✓ | | | | | | | ✓ | | | | ✓ | |
| CASOL STORE | SARI-SARI STORE | F | | ✓ | | | | | | | ✓ | | | | ✓ | |
| PACALDO STORE | SARI-SARI STORE | F | | ✓ | | ✓ | | | | | | ✓ | | | ✓ | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-----------------------------------|-------------------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| CASANDRA STORE | SARI-SARI STORE | S | | ✓ | | | | | | | ✓ | | | | ✓ | |
| VILLARIN STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| TUMULAN STORE | SARI-SARI STORE | M | | | | ✓ | | | | | ✓ | | | | ✓ | |
| MAVY'S VARIETY STORE | SARI-SARI STORE | M | | | | ✓ | | | | | ✓ | | | | ✓ | |
| MANGO LODGE | SARI-SARI STORE | M | | | | ✓ | | | | | ✓ | | | | ✓ | |
| SCHOOL CANTEEN COL/UNIV | | | | | | | | | | | | | | | | |
| PHILIPPINE ADVENT COLLEGE CANTEEN | SCHOOL CANTEEN COL/UNIV | M | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|------------------------|-------------------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| SAINT JOSEPH COLLEGE | SCHOOL CANTEEN COL/UNIV | M | | | | | | | | | | | | | | |
| ZAMSULA COLLEGE SCHOOL | SCHOOL CANTEEN COL/UNIV | M | | | | | | | | | | | | | | |
| SCHOOL CANTEEN ELEM/HS | | | | | | | | | | | | | | | | |
| SNHS CANTEEN | SCHOOL CANTEEN ELEM/HS | F | | | | | | | | | | | | | | |
| BNHS | SCHOOL CANTEEN ELEM/HS | F | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|----------------------------|------------------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| SALUG NATIONAL HIGH SCHOOL | SCHOOL CANTEEN ELEM/HS | S | | | | | | | | | | | | | | |
| WHOLESALER | | | | | | | | | | | | | | | | |
| OSANNAH STORE | WHOLESALER | M | | | ✓ | ✓ | | | | | | ✓ | | | ✓ | |
| PATRICIO STORE | WHOLESALER | M | ✓ | | | ✓ | | | | | | | ✓ | | ✓ | |
| ARA'S VARIETY STORE | WHOLESALER | M | ✓ | | | ✓ | | | | | | | ✓ | | ✓ | |
| BEB MIRACLE STORE | WHOLESALER | M | | ✓ | ✓ | ✓ | | | | | | | | ✓ | ✓ | |
| SHIRMAY ANN STORE | WHOLESALER | M | ✓ | ✓ | ✓ | ✓ | ✓ | | | | | | | | ✓ | ✓ |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|------------------------------|-------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| YAKEN STORE | WHOLESALE | W | | ✓ | ✓ | ✓ | | | | | | | | ✓ | ✓ | |
| WCDC STORE | WHOLESALE | M | ✓ | ✓ | ✓ | ✓ | ✓ | | | | | | | | ✓ | ✓ |
| TAGULOB VARIETY STORE | WHOLESALE | M | ✓ | ✓ | ✓ | ✓ | ✓ | | | | | | | | ✓ | ✓ |
| C.TAMPUS GENERAL MERCHANDISE | WHOLESALE | M | | ✓ | ✓ | ✓ | | | | | | | | ✓ | ✓ | |
| BALAMBAN STORE | WHOLESALE | M | | ✓ | ✓ | ✓ | | | | | | | | ✓ | ✓ | |
| XJODIS VARIETY STORE | WHOLESALE | M | | | | | | | | | | | | | | |
| PLAZA STORE | WHOLESALE | M | | ✓ | ✓ | ✓ | | | | | | | | ✓ | ✓ | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-------------------------|-------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| JMCC MINI MART | WHOLESALE | W | ✓ | ✓ | ✓ | ✓ | ✓ | | | | | | | | ✓ | ✓ |
| DODS MIRACLE | WHOLESALE | W | ✓ | ✓ | ✓ | ✓ | ✓ | | | | | | | | ✓ | ✓ |
| JN & SON STORE | WHOLESALE | Th | ✓ | ✓ | ✓ | ✓ | ✓ | | | | | | | | ✓ | ✓ |
| DANYEN | WHOLESALE | M | | | | ✓ | | | | | | ✓ | | | ✓ | |
| BACUNGAN BASIC SUPPLIES | WHOLESALE | W | ✓ | ✓ | ✓ | ✓ | | ✓ | | | | | | | ✓ | ✓ |
| BILLY CATIG STORE | WHOLESALE | | | ✓ | ✓ | ✓ | | | | | | | | ✓ | ✓ | |
| IRENE CATIG STORE | WHOLESALE | S | | | ✓ | ✓ | | | | | | ✓ | | | ✓ | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-----------------------------------|-------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| JODI'S VARIETY STORE | WHOLESALE | F | ✓ | | ✓ | ✓ | | | | | | | ✓ | | ✓ | |
| TATA AND ELLY GENERAL MERCHANDISE | WHOLESALE | F | | ✓ | | | | | | | ✓ | | | | ✓ | |
| BARANDINO STORE | WHOLESALE | Su | | | | | | | | | | | | | | |

ACTIVE OUTLET SUMMARY:

| Group | With Purchase | Without Purchase | Total Outlets | % Served | W1 | W2 | W3 | W4 | Active Outlet | % Active |
|------------|---------------|------------------|---------------|----------|----|----|----|----|---------------|----------|
| Wholesaler | 21 | 2 | 23 | 2.00% | 11 | 15 | 17 | 20 | 8 | 3.00% |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION
SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: September 2025

| | | | | | | | | | | |
|----------|-----|-------|-------|--------|-----|-----|-----|-----|----|-------|
| Retailer | 251 | 1,062 | 1,313 | 19.00% | 126 | 88 | 94 | 94 | 11 | 4.00% |
| N/A | 0 | 0 | 0 | 0.00% | 0 | 0 | 0 | 0 | 0 | 0.00% |
| Total: | 272 | 1,064 | 1,336 | 20.00% | 137 | 103 | 111 | 114 | 19 | 7.00% |

Per Route Type Summary:

| Route Type | Group Name | With Purchase | Without Purchase | Total Outlets | % Served | W1 | W2 | W3 | W4 | Active Outlet | % Active |
|-------------|------------|---------------|------------------|---------------|----------|-----|-----|-----|-----|---------------|----------|
| MIXED | | 816 | 3,192 | 4,008 | 20.00% | 411 | 309 | 333 | 342 | 57 | 7.00% |
| AUXIALIARY | | 0 | 0 | 0 | 0.00% | 0 | 0 | 0 | 0 | 0 | 0.00% |
| BDU | | 0 | 0 | 0 | 0.00% | 0 | 0 | 0 | 0 | 0 | 0.00% |
| PURE RETAIL | | 0 | 0 | 0 | 0.00% | 0 | 0 | 0 | 0 | 0 | 0.00% |
| | Total: | 816 | 3,192 | 4,008 | 20.00% | 411 | 309 | 333 | 342 | 57 | 7.00% |

Route Type: ALL

FREQUENCY OF PURCHASE SUMMARY:

| Group | With Purchase | Without Purchase | Total Outlets | % Served | Frequency of Purchase | | | | | | | |
|------------|---------------|------------------|---------------|----------|-----------------------|-----|-----|-----|-----|-----|-----|-------|
| | | | | | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xMup |
| WHOLESALER | 21 | 2 | 23 | 2.00% | 7 | 1 | 0 | 0 | 1 | 3 | 3 | 6 |
| RETAILER | 251 | 1,062 | 1,313 | 19.00% | 9 | 2 | 0 | 0 | 137 | 44 | 30 | 29 |
| | 272 | 1,064 | 1,336 | 20.00% | 16 | 3 | 0 | 0 | 138 | 47 | 33 | 35 |

ITINERARY VS WITH PURCHASE SUMMARY:

GUILLERMO BEVEVERAGE DISTRIBUTION
SERVICES

Route: ALL - BEER Products

For the Month of: September 2025

| DAY | Outlet Count Itinerary | Week 1 | | Week 2 | | Week 3 | | Week 4 | |
|-----|---------------------------|---------------|-----------------|---------------|-----------------|---------------|-----------------|---------------|-----------------|
| | | With Purchase | % With Purchase | With Purchase | % With Purchase | With Purchase | % With Purchase | With Purchase | % With Purchase |
| Sun | 0 | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Mon | 0 | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Tue | 0 | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Wed | 0 | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Thu | 0 | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Fri | 0 | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |

GUILLERMO BEVEVERAGE DISTRIBUTION
SERVICES

Route: ALL - BEER Products -

For the Month of: September 2025

| | | | | | | | | | |
|-----|---|---|-------|---|-------|---|-------|---|-------|
| Sat | 0 | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
|-----|---|---|-------|---|-------|---|-------|---|-------|

