

SKU	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
RH SUPER 1000	864	-	-	-	-	3.38	-
CALI	864	-	-	-	-	3.38	-
CN330	-	-	1	-	(100.00)	-	-
CERVEZA NEGRA	-	-	1	-	(100.00)	-	-
GE1000	-	-	21	-	(100.00)	-	-
GOLD EAGLE	-	-	21	-	(100.00)	-	-
PP1000	6,530	-	9,779	-	(33.22)	25.52	-
PP320	72	-	216	-	(66.67)	0.28	-
PPCAN	5	-	10	-	(50.00)	0.02	-
PALE PILSEN	6,607	-	10,005	-	(149.89)	25.82	-
PP-PAM	-	-	1	-	(100.00)	-	-
PAM	-	-	1	-	(100.00)	-	-
RH1000	16,693	-	14,152	-	17.96	65.24	-
RH330	189	-	64	-	195.31	0.74	-
RH500	960	-	1,344	-	(28.57)	3.75	-
RHCAN	5	-	5	-	-	0.02	-
RED HORSE	17,847	-	15,565	-	184.70	69.74	-
SM FREE CAN	10	-	-	-	-	0.04	-
SAN MIG FREE	10	-	-	-	-	0.04	-
SL330ACL	-	-	66	-	(100.00)	-	-
SLCAN	10	-	5	-	100.00	0.04	-
SAN MIG LIGHT	10	-	71	-	-	0.04	-

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for: 01-JERRIX BACULIO Route Type: MIXED
Covering for the period from August 1, 2025 to August 31, 2025



FB APPLE 330 ACL	251	-	205	-	22.44	0.98	-
FBAPPLECAN	-	-	5	-	(100.00)	-	-
FBLEMONCAN	-	-	5	-	(100.00)	-	-
FB LEMON 330 ACL	-	-	56	-	(100.00)	-	-
FB LYCHEE CAN	-	-	2	-	(100.00)	-	-
SMFB	251	-	273	-	(377.56)	0.98	-
SD330	-	-	1	-	(100.00)	-	-
SUPER DRY	-	-	1	-	(100.00)	-	-
	25,589	-	25,938	-	(742.76)	100.00	-

BY PACKAGE	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
	25,589	-	25,938	-	(742.76)	100.00	-
	25,589	-	25,938	-	(742.76)	100.00	-

BY BRAND	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI	864	-	-	-	-	3.38	-
CERVEZA NEGRA	-	-	1	-	(100.00)	-	-
GOLD EAGLE	-	-	21	-	(100.00)	-	-
PALE PILSEN	6,607	-	10,005	-	(149.89)	25.82	-
PAM	-	-	1	-	(100.00)	-	-
RED HORSE	17,847	-	15,565	-	184.70	69.74	-
SAN MIG FREE	10	-	-	-	-	0.04	-
SAN MIG LIGHT	10	-	71	-	-	0.04	-
SMFB	251	-	273	-	(377.56)	0.98	-
SUPER DRY	-	-	1	-	(100.00)	-	-
	25,589	-	25,938	-	(742.76)	100.00	-

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for:

01-JERRIX BACULIO

Route Type:

MIXED

Covering for the period from August 1, 2025 to August 31, 2025



Dealer Representative
(Signature Over Printed Name)

Supervisor
(Signature Over Printed Name)