GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO

For the Month of: May 2025

				Selling	Weeks	11		-	Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
AMUSEMENT/REC REATION			•	•			_	\wedge			•	•	•			
LILOY COCKPIT 2	AMUSEMEN T/RECREATI ON				√	O		~		X	~				✓	
LILOY COCKPIT 1	AMUSEMEN T/RECREATI ON				~		//	30*			7	✓			✓	
SALUG COCKPIT	AMUSEMEN T/RECREATI ON		✓								~				✓	
BAKERY/BAKESHC P)	-					Á		À							
4J'S BAKESHOP	BAKERY/BA KESHOP	М	✓								✓				√	

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO

Route Type: MIXED

For the Month of: May 2025

	•			Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
FERS BAKESHOP	BAKERY/BA KESHOP	М						_								
EMMA BAKESHOP	BAKERY/BA KESHOP	М				0	0			70						
VILLARITO BAKESHOP	BAKERY/BA KESHOP	Т		√					\geq		*				✓	
RONA BAKESHOP	BAKERY/BA KESHOP	W				~		83		//	✓				✓	
JM'S BAKESHOP	BAKERY/BA KESHOP	Th				~		A		II	✓				✓	
BEER HOUSE							6									
RESAN CATERING SERVICES	BEER HOUSE	W						IH HI	,							

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CARINDERIA	•	•								4/				•		!
MAE MAE EATERY	CARINDERI A	М	✓			1	0	\Diamond	()	3	✓				✓	
BOSSING'S BULALOAN	CARINDERI A	М	√		√	X				X			✓		✓	
PARTOSA EATERY	CARINDERI A	W						٥٥٥		7	7					
JAWEL	CARINDERI A	М						100		//						
HIMIS EATERY	CARINDERI A	М					6									
JAMES EATERY	CARINDERI A	F	✓								✓				√	

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO

IEL Route Type:

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ROCHEN'S EATERY	CARINDERI A	W	✓					^			✓				✓	
KEVIN EATERY	CARINDERI A	Т			✓	0	0	\rightarrow		70	✓				✓	
CONVENIENCE STORE			•									•	•			
LKS CONVENIENCE STORE LILOY	CONVENIEN CE STORE	Т			✓									✓	✓	
DRUGSTORE	-	•	_					/ 1						_		
GEMINI PHARMACY	DRUGSTOR E	Th		✓			Ŕ		À		✓				✓	
HOTEL	•		-	-	-						-	-	-	-	-	,
SEA ESCAPED HOTEL	HOTEL	Т	✓					500			✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO

Route Type: MIXED

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
KTV/VIDEOKE/KAR AOKE					- \					3/				•		
RESAN VIP	KTV/VIDEOK E/KARAOKE	М	✓	✓	✓	40	4	\diamond	0	100					✓	✓
RESORT	•		•									•	•	•		
ARREAN BEACH RESORT	RESORT	S	✓					å			1				✓	
ASIGNE BEACH RESORT	RESORT	S	✓					8.8		//	✓				✓	
SEA BICAZE RESORT	RESORT	Т	✓				4	4			✓				✓	
BORACOOL BEACH RESORT	RESORT	T		✓				H H			✓				√	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
RTW FA 1			•							7/						
BETH SARI-SARI STORE	RTW FA 1	М	✓	✓	✓	/	0	\Diamond	0	Y					✓	✓
SARI-SARI STORE	•	•	•			X				X	•		•			•
AMBUS STORE	SARI-SARI STORE		✓								>	✓			✓	
NUGAS STORE	SARI-SARI STORE	М						833		//						
ELMY STORE	SARI-SARI STORE	М	✓	✓		~		瓜		II				✓	✓	
REXIEN'S CON- STORE	SARI-SARI STORE	М					Р	-RYAL	9							
TERESITA D. ABING	SARI-SARI STORE	М	✓		✓			£2°	2			✓			✓	

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO

For the Month of: May 2025

			Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SARI-SARI STORE	М	✓	✓				·				✓			✓	
SARI-SARI STORE	М			✓	6	0	\diamond		3	✓				✓	
SARI-SARI STORE	М									>					
SARI-SARI STORE	М	✓					83			✓				✓	
SARI-SARI STORE	М	✓		✓			A		//			✓		✓	
SARI-SARI STORE	М					É									
SARI-SARI STORE	М														
	SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI	SARI-SARI M STORE SARI-SARI M STORE	SARI-SARI M STORE SARI-SARI M	Outlet Type FOC W1 W2 SARI-SARI M	Outlet Type FOC W1 W2 W3 SARI-SARI M	SARI-SARI M	Outlet Type FOC W1 W2 W3 W4 1xW SARI-SARI M	Outlet Type FOC W1 W2 W3 W4 1xW 2xW SARI-SARI STORE M SARI-SARI M	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW SARI-SARI M	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW SARI-SARI STORE M SARI-SARI M	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM SARI-SARI M	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM SARI-SARI STORE M ✓ <td>Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM SARI-SARI STORE M ✓<!--</td--><td>Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM 4xM up SARI-SARI STORE M ✓ <t< td=""><td>Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM 4xM up With Purchase SARI-SARI STORE M ✓</td></t<></td></td>	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM SARI-SARI STORE M ✓ </td <td>Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM 4xM up SARI-SARI STORE M ✓ <t< td=""><td>Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM 4xM up With Purchase SARI-SARI STORE M ✓</td></t<></td>	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM 4xM up SARI-SARI STORE M ✓ <t< td=""><td>Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM 4xM up With Purchase SARI-SARI STORE M ✓</td></t<>	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM 4xM up With Purchase SARI-SARI STORE M ✓

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

-RONNEL DANDAYO Route: 03 - ALL Products

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
LITLIT D. MAGSAYO	SARI-SARI STORE	М						^								
PASLON STORE	SARI-SARI STORE	М	✓			6	0	\rightarrow		3	✓				✓	
SANMAEREY	SARI-SARI STORE	М									>					
NAONG STORE	SARI-SARI STORE	М						83		//						
ANGELTESS STORE	SARI-SARI STORE	М			✓					//	✓				✓	
EVANGELINE C. BITANGCOR	SARI-SARI STORE	М					É									
INDAY APDOHAN STORE	SARI-SARI STORE	М	✓	✓	✓					1				✓	✓	

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products -RONNEL

DANDAYO

For the Month of: May 2025

		1							Direction of the Contract of t	of Purc					
Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SARI-SARI STORE	М				1						✓			✓	
SARI-SARI STORE	М				6	0	\rightarrow	\	70						
SARI-SARI STORE	М			4	1						✓			✓	
SARI-SARI STORE	М	✓			✓		83		//			✓		✓	
SARI-SARI STORE	М	✓		✓	~		A		11				✓	✓	
SARI-SARI STORE	М					É									
SARI-SARI STORE	М						2								
	STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI	STORE SARI-SARI M STORE	STORE SARI-SARI M STORE	STORE SARI-SARI M	STORE SARI-SARI M	STORE SARI-SARI M STORE	STORE SARI-SARI M STORE	SARI-SARI M STORE SARI-SARI M STORE	SARI-SARI M STORE	SARI-SARI M STORE SARI-SARI M STORE	SARI-SARI M STORE SARI-SARI M	SARI-SARI M STORE SARI-SARI M STORE	SARI-SARI M STORE SARI-SARI M STORE	STORE SARI-SARI M STORE	SARI-SARI M

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products -RONN

-RONNEL DANDAYO

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CAYACAP STORE	SARI-SARI STORE	М	✓		✓			^				✓			✓	
TALELANG STORE	SARI-SARI STORE	М				0	0	>		3						
EMMANUEL THINEFRANCIA	SARI-SARI STORE	М									/					
JOCELYN S. BAGSICAN	SARI-SARI STORE	М	✓		1			83		//		✓			✓	
TALILANG STORE	SARI-SARI STORE	М						A								
MG STORE	SARI-SARI STORE	М		✓	✓		É						1		✓	
CABAÑAS STORE	SARI-SARI STORE	М														

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

-RONNEL DANDAYO Route: 03 - ALL Products

For the Month of: May 2025

	•			Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SAPIHI - AJ	SARI-SARI STORE	М			✓			_			✓				✓	
MR MINI MART	SARI-SARI STORE	М				6	0	\rightarrow		3						
SLP PAMANA BACONG I	SARI-SARI STORE	М		✓		1					>	✓			✓	
DINOPOL STORE	SARI-SARI STORE	М						88		//						
ARVIN JANE STORE	SARI-SARI STORE	М						A		//						
DIVINO STORE	SARI-SARI STORE	М	✓			✓	É					✓			✓	
JOVITO C. ENOT JR.	SARI-SARI STORE	М								1						

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products -F

-RONNEL DANDAYO Route Type: MIXED

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
NR STORE	SARI-SARI STORE	М						_								
MG VARIETY STORE	SARI-SARI STORE	М		✓		6	0			3	✓				✓	
VAKEN STORE	SARI-SARI STORE	М									>					
BULALA STORE	SARI-SARI STORE	М						88		//						
RELFE'S STORE	SARI-SARI STORE	М	✓					A			✓				✓	
MARTINEZ STORE	SARI-SARI STORE	М					É									
BOBBY STORE	SARI-SARI STORE	М														
	•	•	•	•	•			E4 D	2,	1	•	•	•			-

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO

Route Type: MIXED

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
EVAN'S STORE	SARI-SARI STORE	М	✓								✓				✓	
ROSEJANE STORE	SARI-SARI STORE	М				6	0	\rightarrow	\Diamond	30						
EL-VIRGINIA STORE	SARI-SARI STORE	М														
C & X MINIMART	SARI-SARI STORE	М						83		//						
GENITA SARI-SARI STORE	SARI-SARI STORE	М	✓	✓	✓			A		//			1		✓	
MMK STORE	SARI-SARI STORE	М					É									
GERBES STORE	SARI-SARI STORE	М	✓	✓	✓		✓	2		7					✓	✓
	•	•	•		•			E4 0	2,	1 \	•	•	•	•	•	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products -RONNEL

DANDAYO

For the Month of: May 2025

			ocining	Weeks	-1 1			rie	quency	of Purc	nase				
Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SARI-SARI STORE	М														
SARI-SARI STORE	М	✓			10	0			Po	✓				✓	
SARI-SARI STORE	М			1											
SARI-SARI STORE	М						83		//	/					
SARI-SARI STORE	М						A		//						
SARI-SARI STORE	М					É									
SARI-SARI STORE	М						5								
	SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE	SARI-SARI M STORE SARI-SARI M STORE	SARI-SARI M STORE SARI-SARI M STORE	SARI-SARI M STORE SARI-SARI M STORE	SARI-SARI M STORE SARI-SARI M STORE	SARI-SARI M STORE SARI-SARI M STORE	SARI-SARI M STORE SARI-SARI M	SARI-SARI M STORE SARI-SARI M STORE	SARI-SARI M STORE SARI-SARI M STORE	SARI-SARI M STORE M SARI-SARI M STORE M SARI-SARI M STORE M SARI-SARI M STORE SARI-SARI M	SARI-SARI M STORE SARI-SARI M STORE	SARI-SARI M STORE M SARI-SARI M STORE M STORE M STORE M SARI-SARI M STORE SARI-SARI M STORE SARI-SARI M	SARI-SARI M STORE SARI-SARI M STORE	SARI-SARI M STORE SARI-SARI M STORE	SARI-SARI M STORE SARI-SARI M STORE SARI-SARI M STORE SARI-SARI SARI-SARI M STORE SARI-SARI SARI-SARI

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products -RONNEL Route Type: DANDAYO

For the Month of: May 2025

		ocining	Weeks	-1			Fre	quency	of Purc	hase				
FOC \	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
1						·								
1				0	0			30						
1									>					
1						83								
1	✓					A		//	✓				✓	
1					É									
1						2		7 /						
								HARA						

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products -RONNEL Route Type: MIXED DANDAYO

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
VANMAEREY STORE	SARI-SARI STORE	М						^								
RELFIE B TORE	SARI-SARI STORE	М				0	0	>		3						
VIVIAN T GAMALE	SARI-SARI STORE	М									>					
LACTUAN STORE	SARI-SARI STORE	М						83								
NANO STORE	SARI-SARI STORE	М						A								
XBEBERY G QUINSON	SARI-SARI STORE	М					É									
PALOSO STORE	SARI-SARI STORE	М														
	1		1					E4 10	2,	111	•	1				

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products -RONNEL

DANDAYO

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ANTONIO STORE	SARI-SARI STORE	М														
BERMUDO STORE	SARI-SARI STORE	M				10	0			70						
ANALIZA D BALAS	SARI-SARI STORE	М			1						>					
ONTING STORE	SARI-SARI STORE	М						83								
EC JUN STORE	SARI-SARI STORE	М						A		//						
OLAMA CONSUMER GOODS STORE	SARI-SARI STORE	М	✓				É				√				✓	
RRS STORE	SARI-SARI STORE	М						50	3							

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products -RONNEL

DANDAYO

For the Month of: May 2025

			9	Weeks	-1 1			Fre	quency	of Purc	hase				
/pe F	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
RI M							·								
RI M					40	0			70	✓				✓	
RI M										>					
RI M							83								
RI M		✓	✓				A		//		✓			√	
RI W						É									
RI W							5		7						
								V		V	V	V	V	V	V

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products -RONNEL

DANDAYO

For the Month of: May 2025

TORE	FOC W	W1	W2	W3	W4	1xW	2xW	3xW	4-34/					With	Active
TORE	W			-		al born		3XVV	4xW	1xM	2xM	3xM	4xM up	Purchase	
ADI SADI															
TORE	W				6	0			200						
SARI-SARI STORE	W							$\backslash \backslash$		/					
SARI-SARI STORE	W						83		//						
SARI-SARI STORE	W	✓					Ä		//	✓				4	
SARI-SARI STORE	W					É									
ARI-SARI STORE	W						5								
	ARI-SARI TORE ARI-SARI TORE ARI-SARI TORE ARI-SARI TORE ARI-SARI	ARI-SARI W TORE ARI-SARI W TORE ARI-SARI W TORE ARI-SARI W TORE ARI-SARI W TORE	ARI-SARI W TORE ARI-SARI W TORE ARI-SARI W TORE ARI-SARI W TORE ARI-SARI W TORE	ARI-SARI W TORE ARI-SARI W TORE	ARI-SARI W TORE ARI-SARI W TORE	ARI-SARI W TORE ARI-SARI W TORE	ARI-SARI W TORE ARI-SARI W TORE	ARI-SARI W TORE ARI-SARI W TORE	ARI-SARI W TORE ARI-SARI W TORE	ARI-SARI W TORE ARI-SARI W TORE	ARI-SARI W TORE ARI-SARI W TORE	ARI-SARI W TORE ARI-SARI W TORE	ARI-SARI W TORE ARI-SARI W TORE	ARI-SARI W TORE ARI-SARI TORE ARI-SARI TORE ARI-SARI TORE	ARI-SARI TORE ARI-SARI TORE

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
DUCAL STORE	SARI-SARI STORE	W														
SAPIHI STORE	SARI-SARI STORE	Th			✓	6	0			3	✓				✓	
RRJ STORE	SARI-SARI STORE	Th		✓		4					>	✓			✓	
LIHAYLIHAY STORE	SARI-SARI STORE	Th			1			83		//	1				✓	
SAGARIO STORE	SARI-SARI STORE	Th			✓			A		//	✓				✓	
GUMIMAO STORE	SARI-SARI STORE	Th					É									
NILMA STORE	SARI-SARI STORE	Th						2		7						
	•	•	•	•				E4 D	2,	1 \	•	•	•	•		•

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products -RONNEL

DANDAYO

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
GALLEPOSO STORE	SARI-SARI STORE	Th														
EMMA'S STORE	SARI-SARI STORE	Th				6	0	\rightarrow		3						
N-JJJ STORE	SARI-SARI STORE	М									>					
AZALMA STORE	SARI-SARI STORE	Th						88								
QUINZON STORE	SARI-SARI STORE	М	✓			~		A		//		✓			✓	
LIBERT L. BOGSANGIT	SARI-SARI STORE	Th					É									
FRITZIE ANN P. TAGUD	SARI-SARI STORE	Th	✓								✓				✓	
		-		-				74 B	2,	1 \						

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

-RONNEL DANDAYO Route: 03 - ALL Products

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
LING-LING STORE	SARI-SARI STORE	Th	✓					_			✓				✓	
DELIA SARI-SARI STORE	SARI-SARI STORE	Th				6	0			3						
JANE ROSE S. HONGHONG	SARI-SARI STORE	Th														
JUNEJAY STORE	SARI-SARI STORE	Th			√			88		//	✓				✓	
TERSON B. HAPITAN	SARI-SARI STORE	F				1		A		11						
MARIA BENA MARANIO STORE	SARI-SARI STORE	F					É									
ANABEL C BACARO STORE	SARI-SARI STORE	F						2		1						
	•		· •	•				E4 D	2,	1 \	•	•	•	•		

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products -RONNEL

DANDAYO

For the Month of: May 2025

			_	Weeks						of Purc					
Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SARI-SARI STORE	F						×								
SARI-SARI STORE	W	✓			10	0			Pos	✓				4	
SARI-SARI STORE	W	✓			$\langle \ \rangle$					*				√	
SARI-SARI STORE	W	✓	√	✓	V	✓	63			/				√	✓
SARI-SARI STORE	W						A		//						
SARI-SARI STORE	W	✓				É				✓				√	
SARI-SARI STORE	М						2								
	SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE	SARI-SARI F STORE SARI-SARI W STORE	SARI-SARI F STORE SARI-SARI W STORE	SARI-SARI F STORE SARI-SARI W STORE	SARI-SARI F STORE SARI-SARI W STORE	SARI-SARI F STORE SARI-SARI W STORE SARI-SARI W STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI W STORE SARI-SARI W STORE SARI-SARI W STORE SARI-SARI M	SARI-SARI F STORE SARI-SARI W STORE	SARI-SARI STORE SARI-SARI STORE	SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI W STORE	SARI-SARI STORE SARI-SARI W STORE	SARI-SARI STORE SARI-SARI W STORE	SARI-SARI STORE SARI-SARI W STORE	SARI-SARI F STORE SARI-SARI W STORE	SARI-SARI STORE SARI-SARI W	SARI-SARI STORE W

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

-RONNEL DANDAYO Route: 03 - ALL Products

For the Month of: May 2025

	•			Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
TONE R STORE	SARI-SARI STORE	М						^								
M/R SARI-SARI STORE	SARI-SARI STORE	М				6	0	\rightarrow		3						
DUBDUBAN STORE	SARI-SARI STORE	М			1						*				✓	
EMBAL STORE	SARI-SARI STORE	s	✓			~		83		//		✓			✓	
AMIHAN'S GOOD STORE	SARI-SARI STORE	S				~		A		//		✓			✓	
EMELINDA G. GALLEPOSO	SARI-SARI STORE	S	✓				É				✓				√	
CHONA SARI-SARI STORE	SARI-SARI STORE	Th								1						

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
C/X SARI-SARI STORE	SARI-SARI STORE	Т				_										
NENENG SARI- SARI STORE	SARI-SARI STORE	W	✓			0	0	\rightarrow		3	✓				✓	
SHAN AND LOVE- LOVE VARIETY STORE	SARI-SARI STORE	W									>					
COLE DURONIO SARI-SARI STORE	SARI-SARI STORE	W						333		//						
TEQUEL STORE	SARI-SARI STORE	Th	✓	✓		~		巫						✓	✓	
INDAY STORE	SARI-SARI STORE	Th	✓				Р	-1911-			✓				✓	
LUZ STORE	SARI-SARI STORE	F						50	3							

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

-RONNEL DANDAYO Route: 03 - ALL Products

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
3KG STORE	SARI-SARI STORE	F						^								
CHLOE STORE	SARI-SARI STORE	F				6	0	\rightarrow		30						
JAN MARRY STORE	SARI-SARI STORE	F	✓								1				✓	
JANE STORE	SARI-SARI STORE	S		✓				83		//	1				✓	
ALCANTARA STORE	SARI-SARI STORE	S	✓					A		//	✓				✓	
BASTE STORE	SARI-SARI STORE	S	✓				É				✓				✓	
REVELO STORE	SARI-SARI STORE	S	✓							1	✓				✓	

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

-RONNEL DANDAYO Route: 03 - ALL Products

For the Month of: May 2025

	•			Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CARBONA STORE	SARI-SARI STORE	М						^								
BLUE HOUSE	SARI-SARI STORE	М				6	0	\rightarrow		3						
XCARBONA'S STORE	SARI-SARI STORE	М									>					
ROSALEM'S STORE	SARI-SARI STORE	М						83								
VIDAL'S STORE	SARI-SARI STORE	М						A		//						
CETA'S STORE	SARI-SARI STORE	М					É									
VILLACURA'S STORE	SARI-SARI STORE	Т								1						
	•	•	•	•				E4 10	2,	1 \	•			•		

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

-RONNEL DANDAYO Route: 03 - ALL Products

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ARIPAL'S STORE	SARI-SARI STORE	Т						^								
TOMARONG'S STORE	SARI-SARI STORE	М	✓			0	0	\rightarrow		3		✓			✓	
JR & LUZ STORE	SARI-SARI STORE	W														
ANABEL'S STORE	SARI-SARI STORE	W			✓			83		//	✓				✓	
G.B. CONVENIENCE STORE	SARI-SARI STORE	W	1		√								√		✓	
MELING PAÑA STORE	SARI-SARI STORE	W					Р	-1971-	-							
INDAY STORE	SARI-SARI STORE	Th						50	3							

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products -RONNEL Route Type: DANDAYO

For the Month of: May 2025

			Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SARI-SARI STORE	Th														
SARI-SARI STORE	Th				6	0	\diamond		70						
SARI-SARI STORE	Th	✓								*				✓	
SARI-SARI STORE	Th						83			/					
SARI-SARI STORE	S						A		11						
SARI-SARI STORE	М					É									
SARI-SARI STORE	М								1						
	SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE	SARI-SARI TH STORE SARI-SARI TH STORE SARI-SARI TH STORE SARI-SARI TH STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI M STORE SARI-SARI M STORE	SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI S STORE SARI-SARI S STORE SARI-SARI M STORE SARI-SARI M STORE	SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI S STORE SARI-SARI M STORE SARI-SARI M STORE	SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI S STORE SARI-SARI S STORE SARI-SARI M STORE SARI-SARI M STORE	SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI S STORE SARI-SARI S STORE SARI-SARI M STORE SARI-SARI M	SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI S STORE SARI-SARI S STORE SARI-SARI M STORE SARI-SARI M	SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI STORE SARI-SARI S STORE SARI-SARI S STORE SARI-SARI M STORE SARI-SARI M	SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI SARI STORE SARI-SARI M	SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI STORE SARI-SARI S STORE SARI-SARI M STORE SARI-SARI M	SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI STORE SARI-SARI S STORE SARI-SARI S STORE SARI-SARI M STORE SARI-SARI M	SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI STORE SARI-SARI S STORE SARI-SARI S STORE SARI-SARI M STORE SARI-SARI M	SARI-SARI STORE SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI M	SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI S STORE SARI-SARI S STORE SARI-SARI S STORE SARI-SARI M STORE SARI-SARI M	SARI-SARI STORE SARI-SARI M STORE SARI-SARI SARI-SARI M STORE SARI-SARI SARI-SAR

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products -RONNI

-RONNEL DANDAYO

For the Month of: May 2025

	-,			Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JEWARD STORE	SARI-SARI STORE	М						^								
JINBELL STORE	SARI-SARI STORE	Т				6	0	\rightarrow		3						
ROXAS STORE	SARI-SARI STORE	Т														
ALBIOSS STORE	SARI-SARI STORE	Т	✓					83			✓				✓	
GEPITULAN STORE	SARI-SARI STORE	W						A								
TOMARONG STORE	SARI-SARI STORE	W					É									
LITO STORE	SARI-SARI STORE	F														

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

-RONNEL DANDAYO Route: 03 - ALL Products

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
TEJERO STORE	SARI-SARI STORE	F														
MARENTES SARI- SARI STORE	SARI-SARI STORE	F				6	0			3						
FERNANDEZ SARI- SARI STORE	SARI-SARI STORE	F														
MERNA SARI-SARI STORE	SARI-SARI STORE	F						83		//						
DIXIMO SARI-SARI STORE	SARI-SARI STORE	F						A		//						
LAIDON STORE	SARI-SARI STORE	F					É									
LENDY LARGO	SARI-SARI STORE	F						2								
		•	•	•	•			E4 0	2,	1 \	•	•	•			•

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products -ROI

-RONNEL DANDAYO

Route Type: MIXED

For the Month of: May 2025

	•			Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
BANIOSA STORE	SARI-SARI STORE	S						<u> </u>								
JONA STORE	SARI-SARI STORE	S				6	0	\rightarrow		3						
VERGIE STORE	SARI-SARI STORE	W														
MYLENE STORE	SARI-SARI STORE	Th						83		//						
BOY ESTRELLANTE	SARI-SARI STORE	Th		✓	✓					//		✓			✓	
TALA GEN. MERCHANDISE	SARI-SARI STORE	Th					É									
TATA SALAGUSTE STORE	SARI-SARI STORE	Th	✓							1	1				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products -RONNEL Route Type: MIXED DANDAYO

For the Month of: May 2025

		Selling	Weeks	- 1			Fre	quency	of Purc	hase				
FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
S						_								
S				6	0			70						
S			1											
S	✓					83			✓				✓	
S						A		11						
Т					É									
Т						2		1						
Т														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

-RONNEL DANDAYO Route: 03 - ALL Products

For the Month of: May 2025

	<u>.,</u>			Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
PONCE STORE	SARI-SARI STORE	W						^								
YAN YAR	SARI-SARI STORE	W				6	0	\rightarrow		3						
LINDA STORE	SARI-SARI STORE	W														
RL STORE	SARI-SARI STORE	W						8.5		//						
MAÑOSA STORE	SARI-SARI STORE	Th	✓	✓		~		A		//			✓		✓	
KOYKOY STORE	SARI-SARI STORE	Th					É									
IMBANG STORE	SARI-SARI STORE	Th														

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ARJHON STORE	SARI-SARI STORE	Th														
ARLENE STORE	SARI-SARI STORE	Th				6	0	\diamond		3						
JHON & KIM	SARI-SARI STORE	F									>					
ANITA STORE	SARI-SARI STORE	F						83		//						
RMD STORE	SARI-SARI STORE	s						A								
GINA STORE	SARI-SARI STORE	s	✓				É				✓				✓	
INDAY'S STORE	SARI-SARI STORE	Т						2								
					1			E4 10	2,	1						

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products -RONNEL Route Type: DANDAYO

For the Month of: May 2025

FOC	W1	W2		-11										1
1-		VVZ	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
						\ \								
W				0	0			70						
F														
F						83			/					
S						A		//						
S					É									
S						2								
						i i i i i i i i i i i i i i i i i i i								

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products -RONNEL Route Type: MIXED DANDAYO

For the Month of: May 2025

	,			Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
DEDING STORE	SARI-SARI STORE	s						^								
DODONG RAMOGA	SARI-SARI STORE	s	✓			0	0	\rightarrow	0	30	✓				✓	
MANGAN STORE	SARI-SARI STORE	М									>					
LAGARE STORE	SARI-SARI STORE	М						88								
ELOGSONG STORE	SARI-SARI STORE	Т						A		//						
HASAN STORE	SARI-SARI STORE	Т					É									
RICKY JAY STORE	SARI-SARI STORE	Т								1						

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
FABILLARAN STORE	SARI-SARI STORE	Т														
V JOE STORE	SARI-SARI STORE	Т				6	0	\rightarrow	\Diamond	70						
SAFAMCO	SARI-SARI STORE	S									>					
ORTIGA STORE	SARI-SARI STORE	М						83		//						
MARIO STORE	SARI-SARI STORE	Т						A		//						
ROJAS STORE	SARI-SARI STORE	Th	✓	✓			É					✓			✓	
CAMANSI STORE	SARI-SARI STORE	Th	✓					2			✓				✓	
	•	•		•	-			E4 D	2,	1	•	•	•			•

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

-RONNEL DANDAYO Route: 03 - ALL Products

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
HONGHONG STORE	SARI-SARI STORE	Th						^								
ISABELLE LAÑOJAN STORE	SARI-SARI STORE	Th				6	0	\rightarrow	0	30						
GIBANG-GIBANG STORE	SARI-SARI STORE	Th	✓	✓							>	✓			✓	
CABRISTANTE CARENDERIA	SARI-SARI STORE	F						88		//						
COOP SALUG	SARI-SARI STORE	М						A		//						
ROCIO STORE	SARI-SARI STORE	М					É									
CLARK BUHIAN STORE	SARI-SARI STORE	М		✓						1	✓				✓	

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

-RONNEL DANDAYO Route: 03 - ALL Products

For the Month of: May 2025

	,			Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
TEJADA STORE	SARI-SARI STORE	Т	✓					^			✓				✓	
YSIK STORE	SARI-SARI STORE	Т				6	0	\rightarrow		3						
MARITES STORE	SARI-SARI STORE	Т									>					
LEGARTO STORE	SARI-SARI STORE	Т						8.5		//						
KIM STORE	SARI-SARI STORE	Т				1				//						
HANAPI STORE	SARI-SARI STORE	Th					É									
SUCIMA STORE	SARI-SARI STORE	Th								1						

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products -RON

-RONNEL DANDAYO

For the Month of: May 2025

	•			Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CARUMBO STORE	SARI-SARI STORE	S						^								
YURONG STORE	SARI-SARI STORE	S	✓			6	0	\rightarrow		3	1				✓	
ORDONIA STORE	SARI-SARI STORE	Th	✓								1				✓	
GIBANG-GIBANG SHELLA	SARI-SARI STORE	Th	✓	✓				83					1		✓	
LANTACA	SARI-SARI STORE	F						A		//						
MONTOYA STORE	SARI-SARI STORE	F					É									
HI-DEN STORE	SARI-SARI STORE	Т			✓					1	1				✓	

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products -RONNEL

DANDAYO

For the Month of: May 2025

let Name Outlet Type F									10.01.0	of Purc					
Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SARI-SARI STORE	Т														
SARI-SARI STORE	W				10	0	\diamond		20						
SARI-SARI STORE	Th				V			$\backslash \backslash$		*				✓	
SARI-SARI STORE	Th		✓				83			✓				✓	
SARI-SARI STORE	F						A		//						
SARI-SARI STORE	W	✓		✓		É					✓			4	
SARI-SARI STORE	Th								1						
	SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI	SARI-SARI T STORE SARI-SARI W STORE SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI F STORE SARI-SARI W STORE SARI-SARI W STORE SARI-SARI Th	SARI-SARI T STORE SARI-SARI W STORE SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI F STORE SARI-SARI W STORE SARI-SARI TH STORE SARI-SARI TH STORE	SARI-SARI T STORE SARI-SARI W STORE SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI F STORE SARI-SARI W STORE SARI-SARI W STORE SARI-SARI Th	SARI-SARI T STORE SARI-SARI W STORE SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI F STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI Th	SARI-SARI T STORE SARI-SARI W STORE SARI-SARI Th	SARI-SARI T STORE SARI-SARI W STORE SARI-SARI Th	SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI F STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE	SARI-SARI STORE SARI-SARI STORE SARI-SARI Th	SARI-SARI STORE SARI-SARI STORE SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI F STORE SARI-SARI F STORE SARI-SARI W SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI TH STORE	SARI-SARI T STORE SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI Th	SARI-SARI STORE SARI-SARI W STORE SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI F STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI W STORE SARI-SARI Th	SARI-SARI STORE SARI-SARI W STORE SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI F STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI Th STORE	SARI-SARI T STORE SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI F STORE SARI-SARI W STORE SARI-SARI Th	SARI-SARI STORE The state of the state

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products -RONNE

-RONNEL DANDAYO

For the Month of: May 2025

	•			Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
PIAÑAR STORE	SARI-SARI STORE	F						_								
ERLINDA ODARBE	SARI-SARI STORE	W				0	0	\rightarrow		30						
ROSITA CERVAS	SARI-SARI STORE	W				$\langle \ \rangle$					>					
ARLYN AMIT	SARI-SARI STORE	W	✓		1			83		//	/	✓			✓	
BOGANOTAN STORE BACONG	SARI-SARI STORE	W		✓				A		11	✓				✓	
ELMA LUAB	SARI-SARI STORE	Th					É									
EVELYN AQUINO	SARI-SARI STORE	Th								1						

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

-RONNEL DANDAYO Route: 03 - ALL Products

For the Month of: May 2025

	•			Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JANE GERENTE	SARI-SARI STORE	W						<u> </u>								
MARICEL BINONI	SARI-SARI STORE	F				6	0	\rightarrow		3						
ARIAN DANIEL STORE	SARI-SARI STORE	Т									>					
LANIE HAMOY STORE	SARI-SARI STORE	Т	✓		1			83		//		✓			✓	
BAYAWA STORE	SARI-SARI STORE	W	1							//	✓				✓	
SALLY SABOLANE STORE	SARI-SARI STORE	Th					É									
SHERYHAN STORE	SARI-SARI STORE	Th								1						

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

-RONNEL DANDAYO Route: 03 - ALL Products

For the Month of: May 2025

	-			Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
REUTICQUIO STORE	SARI-SARI STORE	Th			✓			·			✓				✓	
MAGLANGIT STORE	SARI-SARI STORE	Th				0	0			3						
SACARIE STORE	SARI-SARI STORE	Th			1											
MARATA COASTAL STORE	SARI-SARI STORE	Th			1			83			✓				✓	
NICANOR VIRGILIA	SARI-SARI STORE	Th						H		II						
LUMAWAS STORE	SARI-SARI STORE	Th					É									
SHELLA MAE EBANA STORE	SARI-SARI STORE	Th														
	•	-	•					74 P	2,	1 \ \		•	•	•		

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

-RONNEL DANDAYO Route: 03 - ALL Products

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JAZZEIRA STORE	SARI-SARI STORE	Т			✓	_					✓				✓	
FLORIDA PAUSAL	SARI-SARI STORE	W				6	0			70						
JAPETT STORE	SARI-SARI STORE	W														
DOPIS ELLEN	SARI-SARI STORE	Th						83		//						
ROSE AWID	SARI-SARI STORE	Th						A		11						
ALEXANDER SARANG	SARI-SARI STORE	F					É									
CUANON STORE	SARI-SARI STORE	W						2		1						
	•	•	· •	•				E4 D	2,	1 \	•	•	•	•		•

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
INGCO STORE	SARI-SARI STORE	W														
RESTOTA LAPINIG STORE	SARI-SARI STORE	Th				10	0			70						
JANE CABALIDA STORE	SARI-SARI STORE	Th									>					
DAVE DELOS STORE	SARI-SARI STORE	Th						83								
GYB STORE	SARI-SARI STORE	Th						A		//						
CUEVAS JELYN STORE	SARI-SARI STORE	W			✓		É				✓				✓	
MORGIA JESSICA	SARI-SARI STORE	W						2		1						
				1				E4 10	2,	1 \					1	

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

-RONNEL DANDAYO Route: 03 - ALL Products

For the Month of: May 2025

	•			Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
EVELYN CAROLLO	SARI-SARI STORE	Th						^								
BOGIA STORE	SARI-SARI STORE	Th				0	0	\rightarrow		3						
PANDALANGAN STORE	SARI-SARI STORE	F				$\langle \ \rangle$			\geq		>					
CRISTOBAL STORE	SARI-SARI STORE	F						83		//	/					
JAMILI ADIMAR	SARI-SARI STORE	F	√	✓	✓			A		11			✓		✓	
JEANVEL STORE	SARI-SARI STORE	S					É									
GIPUTULAN STORE	SARI-SARI STORE	F	✓							1	✓				√	

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

-RONNEL DANDAYO Route: 03 - ALL Products

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CLAIRE ENGLIS STORE	SARI-SARI STORE	F	✓					_			✓				✓	
TORDILLO URGENTLY	SARI-SARI STORE	F	✓			0	0	\rightarrow		3	✓				✓	
HIDEN STORE	SARI-SARI STORE	М			1						>	✓			✓	
THE EVANS PLACE	SARI-SARI STORE	F				~		88		//	1				✓	
SCHOOL CANTEEN COL/UNIV	•	•	•	•				温			•		•	•		

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO

NDAYO

For the Month of: May 2025

			Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
						A	◆								
SCHOOL CANTEEN ELEM/HS	S				O.			\mathbb{N}	/						
										7			-		
WHOLESAL ER	М		✓	✓ \			337				✓			✓	
WHOLESAL ER	М	✓	√	√	~	✓	巫		//					√	✓
WHOLESAL ER	W	✓	√	√	√	Ĺ		✓						✓	✓
WHOLESAL ER	М	✓	✓	✓	1	1	2	3	1					✓	✓
	SCHOOL CANTEEN ELEM/HS WHOLESAL ER WHOLESAL ER	SCHOOL CANTEEN ELEM/HS WHOLESAL MER WHOLESAL WER WHOLESAL WER	Outlet Type FOC W1 SCHOOL SCANTEEN ELEM/HS WHOLESAL MER WHOLESAL WER WHOLESAL M	Outlet Type FOC W1 W2 SCHOOL CANTEEN ELEM/HS WHOLESAL M	Outlet Type FOC W1 W2 W3 SCHOOL CANTEEN ELEM/HS WHOLESAL M	SCHOOL S CANTEEN ELEM/HS WHOLESAL M	Outlet Type FOC W1 W2 W3 W4 1xW SCHOOL CANTEEN ELEM/HS WHOLESAL M Y Y Y Y Y Y Y Y Y Y Y Y Y Y Y Y Y Y	Outlet Type FOC W1 W2 W3 W4 1xW 2xW SCHOOL CANTEEN ELEM/HS WHOLESAL M	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW SCHOOL CANTEEN ELEM/HS WHOLESAL M	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW SCHOOL CANTEEN ELEM/HS S<	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM SCHOOL CANTEEN ELEM/HS S	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM SCHOOL CANTEEN ELEM/HS S <t< td=""><td>Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM SCHOOL CANTEEN ELEM/HS S</td><td>Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM 4xM up SCHOOL CANTEEN ELEM/HS S Image: Control of the co</td><td>Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM 4xM up With Purchase SCHOOL CANTEEN ELEM/HS S Image: Control of the c</td></t<>	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM SCHOOL CANTEEN ELEM/HS S	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM 4xM up SCHOOL CANTEEN ELEM/HS S Image: Control of the co	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM 4xM up With Purchase SCHOOL CANTEEN ELEM/HS S Image: Control of the c

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products -RONNEL DANDAYO

For the Month of: May 2025

				Selling	Weeks	4 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JODIS VARIETY STORE	WHOLESAL ER	М			✓			^			✓				✓	
PLAZA STORE	WHOLESAL ER	М	✓	✓	✓	40	0	1		20					✓	✓
DODS MIRACLE	WHOLESAL ER	W	✓	✓	1	$\langle \cdot \rangle$					>			✓	✓	
JODI'S VARIETY STORE	WHOLESAL ER	F		✓	✓	~		83		//				✓	✓	
TATA AND ELLY GENERAL MERCHANDISE	WHOLESAL ER	F														

ACTIVE OUTLET SUMMARY:

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO

Route Type: MIXED

For the Month of: May 2025

Group	With Purchase	Without Purchase	Total Outlets	% Served	W1	W2	W3	W4	Active Outlet	% Active
Wholesaler	9	1	10	3.00%	6	8	9	6	5	4.00%
Retailer	112	219	331	33.00%	73	26	38	22	3	2.00%
N/A	0	0	0	0.00%	0	0	0	0	0	0.00%
Total:	121	220	341	35.00%	79	34	47	28	8	7.00%

Per Route Type Summary:

Route Type	Group Name	With Purchase	Without Purchase	Total Outlets	% Served	W1	W2	W3	W4	Active Outlet	% Active
MIXED		363	660	1,023	35.00%	237	102	141	84	24	7.00%
AUXIALIARY		0	0	0	0.00%	0	0	0	0	0	0.00%
					7 (4	D & 1				•	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: May 2025

BDU	·	0	0		0	0.00%	0	0	0	0	0	0.00%
PURE RETAIL		0	0		0	0.00%	0	0	0	0	0	0.00%
	Total:	363	660	4	1,023	35.00%	237	102	141	84	24	7.00%

FREQUENCY OF PURCHASE SUMMARY:

Crown	With	Without	Total	%	珊			Freque	ency of Pu	ırchase		
Group	Purchase	Purchase	Outlets	Served	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xMup
WHOLESALER	9	1	10	3.00%	2	1	1	1	1	1	0	2

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: May 2025

RETAILER	112	219	331	33.00%	3	0	0	0	72	23	9	5
	121	220	341	35.00%	5		1	1	73	24	9	7

ITINERARY VS WITH PURCHASE SUMMARY:

DAY	Outlet Count	18/2-1-4		Wee	ek 2	Wee	ek 3	Week 4		
DAT	itilierary	With Purchase	% With Purchase							
Sun	0	0	0.00%	0	0.00%	0	0.00%	7/0	0.00%	
Mon	0	0	0.00%	0	0.00%	0	0.00%	0	0.00%	
Tue	0	0	0.00%	0	0.00%	4	0.00%	0	0.00%	
Wed	0	0	0.00%	0	0.00%	0	0.00%	0	0.00%	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products -RONNEL Route Type: DANDAYO

For the Month of: May 2025

Thu	0	0	0.00%	0	0.00%		0.00%	0	0.00%
Fri	0	0	0.00%	0	0.00%	0	0.00%	77	0.00%
Sat	0	0	0.00%	0	0.00%	0	0.00%	0	0.00%

