DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Dealer Per Outlet Monitoring Report Summary Sheet (DPOMMS) - ALL Products

Covering the Period from: July 01, 2025 - July 31, 2025

Route: 03

DSP Name: RONNEL P DANDAYO

Route Type:

| | | Whole | saler | Reta | ailer | Tot | al |
|------------|-----|--------------|----------------|--------------|----------------|--------|----------------|
| Date | Day | Vol,(EQ. Cs) | No. of Outlets | Vol,(EQ. Cs) | No. of Outlets | Volume | No. of Outlets |
| 07/01/2025 | Tue | 79 | 2 | 169 | 6 | 249 | 8 |
| 07/02/2025 | Wed | 78 | 1 | 204 | 10 | 282 | 11 |
| 07/03/2025 | Thu | 216 | 2 | 621 | 10 | 837 | 12 |
| 07/04/2025 | Fri | 110 | 2 | 46 | 10 | 156 | 12 |
| 07/05/2025 | Sat | 53 | | 75 | 15 | 128 | 16 |
| 07/06/2025 | Sun | 0 | 0 | 0 | 0 | 0 | 0 |
| 07/07/2025 | Mon | 120 | 2 | 64 | 6 | 184 | 8 |
| 07/08/2025 | Tue | 130 | 7 2 | 119 | 10 | 249 | 12 |
| 07/09/2025 | Wed | 52 | 1 | 106 | 4 | 158 | 5 |
| 07/10/2025 | Thu | 360 | 3 | 50 | 4 | 410 | 7 |
| 07/11/2025 | Fri | 304 | 2 | 145 | 5 | 449 | 7 |
| 07/12/2025 | Sat | 158 | 2 | 25 | 12 | 182 | 14 |
| 07/13/2025 | Sun | 0 | 0 | 0 | 0 | 0 | 0 |
| 07/14/2025 | Mon | 166 | 2 | 40 | 8 | 206 | 10 |
| 07/15/2025 | Tue | 165 | 3 | 18 | 1 | 183 | 4 |
| 07/16/2025 | Wed | 0 | 0 | 0 | 0 | 0 | 0 |
| 07/17/2025 | Thu | 67 | 2 | 99 | 7 | 166 | 9 |
| 07/18/2025 | Fri | 99 | | 89 | 18 | 188 | 19 |
| 07/19/2025 | Sat | 157 | 2 | 54 | 17 | 211 | 19 |
| 07/20/2025 | Sun | 0 | (20 | 0 | 0 | 0 | 0 |
| 07/21/2025 | Mon | 426 | 4 | 17 | 5 | 443 | 9 |
| 07/22/2025 | Tue | 217 | 2 | 142 | 5 | 359 | 7 |
| 07/23/2025 | Wed | 0 | 0 | 165 | 11 | 165 | 11 |
| 07/24/2025 | Thu | 313 | 3 | 32 | 3 | 345 | 6 |
| 07/25/2025 | Fri | 423 | 3 | 83 | 2 | 506 | 5 |
| 07/26/2025 | Sat | 342 | 3 | 150 | 7 | 492 | 10 |
| 07/27/2025 | Sun | 0 | 0 | 0 | 0 | 0 | 0 |
| 07/28/2025 | Mon | 256 | 3 | 91 | 7 | 348 | 10 |
| 07/29/2025 | Tue | 352 | 2 | 43 | 1 | 395 | 3 |

DEALER INFORMATION SYSTEM

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MIXED



DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Dealer Per Outlet Monitoring Report Summary Sheet (DPOMMS) - ALL Products

Covering the Period from: July 01, 2025 - July 31, 2025

| 07/30/2025 | Wed | 529 | 3 | 188 | 2 | 718 | 5 |
|------------|-----|-------|---|-----|---|-------|---|
| 07/31/2025 | Thu | 2,357 | 4 | 8 | 1 | 2,365 | 5 |
| | | | | | | | |

| Total: 7,531 57 2,842 187 10,374 | 244 |
|---|-----|
|---|-----|

| Volume Mix: | % | Productive Outlets: | Volume Yield: |
|-------------|-----|---------------------|---------------|
| Retailer | 27 | 120 | 24 |
| Wholesaler | 73 | 9 | 837 |
| TOTAL | 100 | 129 | 80 |
| | | 0 0 0 | |
| | | | |
| | | | |
| | В | | 1) \ |

Dealer Representative (Signature Over Printed Name)

Supervisor (Signature Over Printed Name)