

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for: Route 02,  
NAB Products

FERMIN  
TOPEZ

Route Type: MIXED

Covering for the period from August 01, 2025 to August 31, 2025

SKU	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI 330 PL	-	-	6	-	(100.00)	-	-
CALI CAN	1	-	2	-	(50.00)	0.69	-
CALI ICE CAN	5	-	1	-	400.00	3.47	-
CALI	6	-	9	-	250.00	4.17	-
HTAPPLE250 ACL	138	-	125	-	10.40	95.83	-
MAGNOLIA - H	138	-	125	-	10.40	95.83	-
NON-ALCOHOLIC BEVERAGES	144	-	134	-	260.40	100.00	-
	144	-	134	-	260.40	100.00	-
BY PACKAGE	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
	144	-	134	-	260.40	100.00	-
	144	-	134	-	260.40	100.00	-
BY BRAND	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI	6	-	9	-	250.00	4.17	-
MAGNOLIA - H	138	-	125	-	10.40	95.83	-
	144	-	134	-	260.40	100.00	-

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\_\_\_\_\_  
Dealer Representative  
(Signature Over Printed Name)

\_\_\_\_\_  
Supervisor  
(Signature Over Printed Name)