

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Dealer Per Outlet Monitoring Report Summary Sheet (DPOMMS) - BEER  
Products

Covering the Period from: July 01, 2025 - July 31, 2025

Route: 01 DSP Name: JERRIX B BACULIO Route Type:

| Date       | Day | Wholesaler   |                | Retailer     |                | Total  |                |
|------------|-----|--------------|----------------|--------------|----------------|--------|----------------|
|            |     | Vol,(EQ. Cs) | No. of Outlets | Vol,(EQ. Cs) | No. of Outlets | Volume | No. of Outlets |
| 07/01/2025 | Tue | 0            | 0              | 192          | 20             | 192    | 20             |
| 07/02/2025 | Wed | 0            | 0              | 123          | 11             | 123    | 11             |
| 07/03/2025 | Thu | 3            | 1              | 157          | 15             | 160    | 16             |
| 07/04/2025 | Fri | 155          | 1              | 117          | 16             | 271    | 17             |
| 07/05/2025 | Sat | 0            | 0              | 225          | 18             | 225    | 18             |
| 07/06/2025 | Sun | 0            | 0              | 0            | 0              | 0      | 0              |
| 07/07/2025 | Mon | 0            | 0              | 69           | 11             | 69     | 11             |
| 07/08/2025 | Tue | 185          | 2              | 426          | 26             | 611    | 28             |
| 07/09/2025 | Wed | 0            | 0              | 54           | 7              | 54     | 7              |
| 07/10/2025 | Thu | 86           | 1              | 67           | 10             | 153    | 11             |
| 07/11/2025 | Fri | 0            | 0              | 136          | 8              | 136    | 8              |
| 07/12/2025 | Sat | 170          | 1              | 218          | 20             | 387    | 21             |
| 07/13/2025 | Sun | 0            | 0              | 0            | 0              | 0      | 0              |
| 07/14/2025 | Mon | 0            | 0              | 82           | 10             | 82     | 10             |
| 07/15/2025 | Tue | 0            | 0              | 156          | 13             | 156    | 13             |
| 07/16/2025 | Wed | 0            | 0              | 0            | 0              | 0      | 0              |
| 07/17/2025 | Thu | 168          | 2              | 56           | 7              | 224    | 9              |
| 07/18/2025 | Fri | 0            | 0              | 170          | 25             | 170    | 25             |
| 07/19/2025 | Sat | 0            | 0              | 201          | 13             | 201    | 13             |
| 07/20/2025 | Sun | 0            | 0              | 0            | 0              | 0      | 0              |
| 07/21/2025 | Mon | 159          | 1              | 83           | 12             | 242    | 13             |
| 07/22/2025 | Tue | 318          | 2              | 91           | 21             | 409    | 23             |
| 07/23/2025 | Wed | 0            | 0              | 75           | 19             | 75     | 19             |
| 07/24/2025 | Thu | 545          | 2              | 22           | 2              | 567    | 4              |
| 07/25/2025 | Fri | 0            | 0              | 190          | 17             | 190    | 17             |
| 07/26/2025 | Sat | 156          | 1              | 125          | 19             | 281    | 20             |
| 07/27/2025 | Sun | 0            | 0              | 0            | 0              | 0      | 0              |
| 07/28/2025 | Mon | 418          | 1              | 80           | 9              | 498    | 10             |
| 07/29/2025 | Tue | 1,183        | 2              | 129          | 17             | 1,312  | 19             |

MIXED



DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

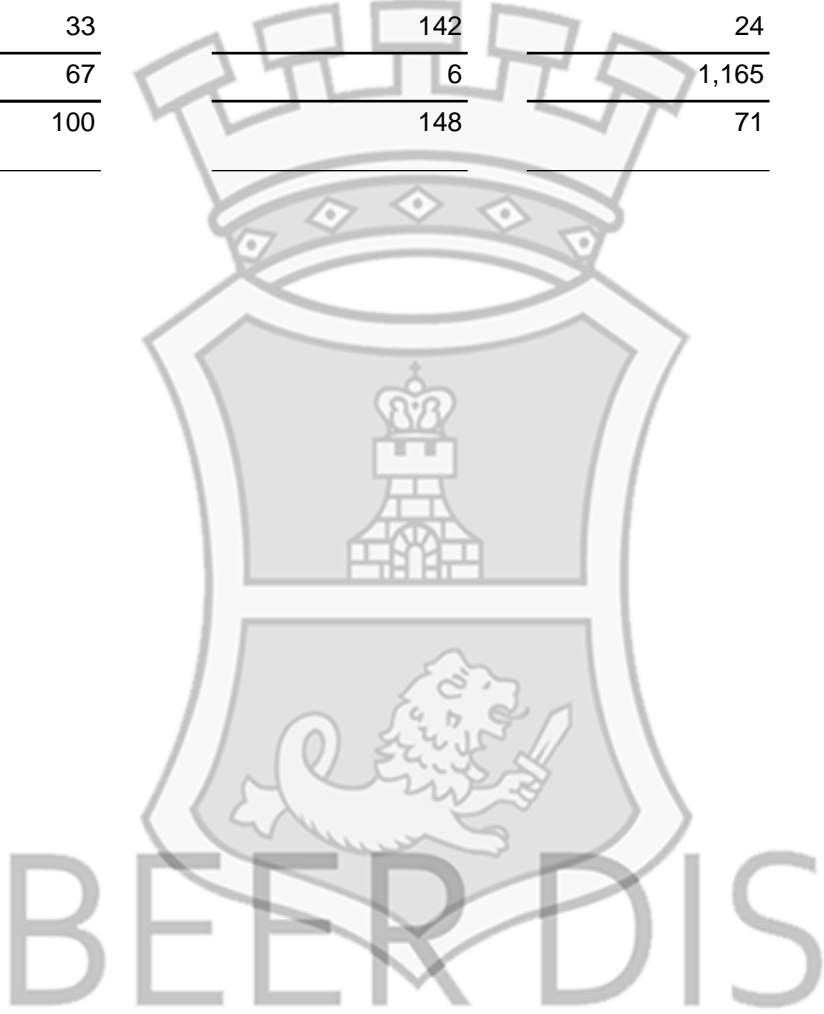
Dealer Per Outlet Monitoring Report Summary Sheet (DPOMMS) - BEER  
Products

Covering the Period from: July 01, 2025 - July 31, 2025

|            |     |       |   |     |   |       |   |
|------------|-----|-------|---|-----|---|-------|---|
| 07/30/2025 | Wed | 1,406 | 1 | 0   | 0 | 1,406 | 1 |
| 07/31/2025 | Thu | 2,041 | 3 | 210 | 4 | 2,251 | 7 |

|               |       |    |       |     |        |     |
|---------------|-------|----|-------|-----|--------|-----|
| <b>Total:</b> | 6,993 | 21 | 3,452 | 350 | 10,445 | 371 |
|---------------|-------|----|-------|-----|--------|-----|

|             |     |                     |               |
|-------------|-----|---------------------|---------------|
| Volume Mix: | %   | Productive Outlets: | Volume Yield: |
| Retailer    | 33  | 142                 | 24            |
| Wholesaler  | 67  | 6                   | 1,165         |
| TOTAL       | 100 | 148                 | 71            |



\_\_\_\_\_  
Dealer Representative  
(Signature Over Printed Name)

\_\_\_\_\_  
Supervisor  
(Signature Over Printed Name)