

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Route: BEER Products

Covering for the period from July 1, 2025 to September 30, 2025

Route	Route Type	SALES VOLUME			% Variance VS.	
		ACTUAL	FORECAST	LAST YEAR	FC	LY
01	MIXED	29,080	-	10,775	-	169.89
02	MIXED	16,573	-	6,633	-	149.85
03	MIXED	25,214	-	7,952	-	217.08
Total Dealer:		70,866	-	25,360	-	536.82



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Route Contribution	
TM	LY
41.03	-
23.39	-
35.58	-
100.00	-



Dealer Representative
(Signature Over Printed Name)

Supervisor
(Signature Over Printed Name)