

DEALER INFORMATION SYSTEM

GUILLERMO BEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for:

01-JERRIX BACULIO

Route Type:

MIXED

Covering for the period from September 1, 2025 to September
30, 2025

SKU	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI CAN	34	-	20	-	70.00	0.08	-
CALI 10 CAN	11	-	-	-	-	0.03	-
CALI ICE 330	45	-	63	-	(28.57)	0.11	-
CALI ICE CAN	50	-	10	-	400.00	0.12	-
CALI 330 PL	60	-	-	-	-	0.15	-
RH SUPER 1000	436	-	240	-	81.67	1.08	-
RH 500 CAN	5	-	-	-	-	0.01	-
CALI	641	-	333	-	523.10	1.58	-
CN330	-	-	3	-	(100.00)	-	-
CBLANCA CAN	4	-	-	-	-	0.01	-
CERVEZA NEGRA	4	-	3	-	(100.00)	0.01	-
GE1000	7	-	-	-	-	0.02	-
FB LYCHEE 330 ACL	-	-	92	-	(100.00)	-	-
GOLD EAGLE	7	-	92	-	(100.00)	0.02	-
CBLANCA 330	-	-	2	-	(100.00)	-	-
KIRIN ICHIBAN	-	-	2	-	(100.00)	-	-
HTAPPLE250 ACL	2,160	-	2,607	-	(17.15)	5.34	-
MAGNOLIA - H	2,160	-	2,607	-	(17.15)	5.34	-
PP1000	3,456	-	8,913	-	(61.23)	8.54	-
PP320	72	-	72	-	-	0.18	-
PPCAN	10	-	5	-	100.00	0.02	-
PALE PILSEN	3,538	-	8,990	-	38.77	8.74	-
RH1000	33,033	-	21,775	-	51.70	81.60	-

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RH330	189	-	64	-	195.31	0.47	-
RH500	672	-	672	-	-	1.66	-
RHCAN	10	-	10	-	-	0.02	-
RED HORSE	33,904	-	22,521	-	247.01	83.75	-
SM FREE CAN	10	-	-	-	-	0.02	-
SAN MIG FREE	10	-	-	-	-	0.02	-
HS CITRUS MIX CAN	1	-	-	-	-	-	-
SAN MIG HARD SELTZER	1	-	-	-	-	-	-
SL330ACL	-	-	125	-	(100.00)	-	-
SLCAN	10	-	7	-	42.86	0.02	-
SAN MIG LIGHT	10	-	132	-	(57.14)	0.02	-
FB APPLE 330 ACL	189	-	167	-	13.17	0.47	-
FBAPPLECAN	10	-	7	-	42.86	0.02	-
FBLEMONCAN	5	-	-	-	-	0.01	-
FB LEMON 330 ACL	-	-	31	-	(100.00)	-	-
FB LYCHEE CAN	4	-	-	-	-	0.01	-
SMFB	208	-	205	-	(43.97)	0.51	-
	40,483	-	34,885	-	390.63	100.00	-

BY PACKAGE	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
	40,483	-	34,885	-	390.63	100.00	-
	40,483	-	34,885	-	390.63	100.00	-

BY BRAND	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI	641	-	333	-	523.10	1.58	-

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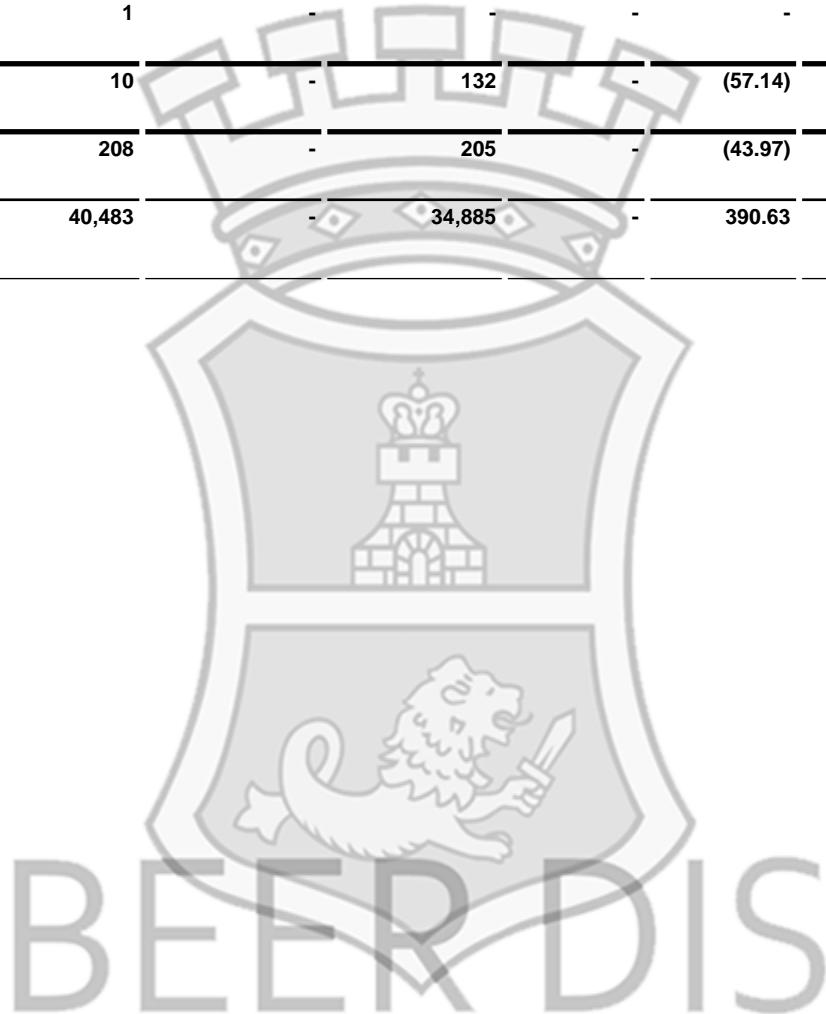
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CERVEZA NEGRA	4	-	3	-	(100.00)	0.01	-
GOLD EAGLE	7	-	92	-	(100.00)	0.02	-
KIRIN ICHIBAN	-	-	2	-	(100.00)	-	-
MAGNOLIA - H	2,160	-	2,607	-	(17.15)	5.34	-
PALE PILSEN	3,538	-	8,990	-	38.77	8.74	-
RED HORSE	33,904	-	22,521	-	247.01	83.75	-
SAN MIG FREE	10	-	-	-	-	0.02	-
SAN MIG HARD SELTZER	1	-	-	-	-	-	-
SAN MIG LIGHT	10	-	132	-	(57.14)	0.02	-
SMFB	208	-	205	-	(43.97)	0.51	-
	40,483	-	34,885	-	390.63	100.00	-



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Dealer Representative
(Signature Over Printed Name)

Supervisor
(Signature Over Printed Name)