DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Dealer Per Outlet Monitoring Report Summary Sheet (DPOMMS) - ALL Products

Covering the Period from: January 01, 2025 - January 31, 2025

Route:

03

DSP Name: GINA GRACE A LOPEZ

Route Type:

| Wholesaler | | Retailer | | Total | | | |
|------------|-----|--------------|----------------|--------------|----------------|--------|----------------|
| Date | Day | Vol,(EQ. Cs) | No. of Outlets | Vol,(EQ. Cs) | No. of Outlets | Volume | No. of Outlets |
| 01/01/2025 | Wed | 0 | 0 | 0 | 0 | 0 | 0 |
| 01/02/2025 | Thu | 327 | 2 | 138 | 16 | 464 | 18 |
| 01/03/2025 | Fri | 299 | 2 | 75 | 12 | 373 | 14 |
| 01/04/2025 | Sat | 238 | 2 | 188 | 2 | 425 | 4 |
| 01/05/2025 | Sun | 0 | 0 | 0 | 0 | 0 | 0 |
| 01/06/2025 | Mon | 256 | 2 | 129 | 2 | 385 | 4 |
| 01/07/2025 | Tue | 651 | 4 | 15 | 2 | 666 | 6 |
| 01/08/2025 | Wed | 191 | 0 1 | 97 | 9 | 289 | 10 |
| 01/09/2025 | Thu | 152 | 2 | 124 | 12 | 276 | 14 |
| 01/10/2025 | Fri | 365 | 3 | 110 | 5 | 475 | 8 |
| 01/11/2025 | Sat | 176 | 1 | 134 | 6 | 310 | 7 |
| 01/12/2025 | Sun | 0 | 0 | 0 | 0 | 0 | 0 |
| 01/13/2025 | Mon | 247 | 2 | 62 | 4 | 309 | 6 |
| 01/14/2025 | Tue | 505 | 3 | 31 | 2 | 536 | 5 |
| 01/15/2025 | Wed | 237 | 3 | 102 | 7 | 338 | 10 |
| 01/16/2025 | Thu | 95 | 2 | 169 | 17 | 263 | 19 |
| 01/17/2025 | Fri | 369 | 3 | 38 | 6 | 406 | 9 |
| 01/18/2025 | Sat | 278 | 3 | 26 | 5 | 304 | 8 |
| 01/19/2025 | Sun | 0 | 00 | 03 | 0 | 0 | 0 |
| 01/20/2025 | Mon | 251 | 2 | 80 | 9 | 330 | 11 |
| 01/21/2025 | Tue | 160 | 2 | 136 | 22 | 297 | 24 |
| 01/22/2025 | Wed | 289 | 3 | 115 | 7 | 405 | 10 |
| 01/23/2025 | Thu | 383 | 4 | 67 | 8 | 450 | 12 |
| 01/24/2025 | Fri | 367 | 3 | 54 | 3 | 421 | 6 |
| 01/25/2025 | Sat | 76 | 1 | 148 | 21 | 224 | 22 |
| 01/26/2025 | Sun | 0 | 0 | 0 | 0 | 0 | 0 |
| 01/27/2025 | Mon | 391 | 3 | 33 | 4 | 424 | 7 |
| 01/28/2025 | Tue | 296 | 3 | 520 | 2 | 816 | 5 |
| 01/29/2025 | Wed | 167 | 1 | 158 | 12 | 325 | 13 |
| | | | | | | | |

DEALER INFORMATION SYSTEM

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Covering the Period from: January 01, 2025 - January 31, 2025

MIXED



DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Dealer Per Outlet Monitoring Report Summary Sheet (DPOMMS) - ALL Products

Covering the Period from: January 01, 2025 - January 31, 2025

| 01/30/2025 | Thu | 113 | 2 | 137 | 9 | 250 | 11 |
|------------|--------|-------|----|-------|-----|--------|-----|
| 01/31/2025 | Fri | 171 | 2 | 242 | 8 | 413 | 10 |
| | Total: | 7,048 | 61 | 3,127 | 212 | 10,175 | 273 |

| Volume Mix: | % | Productive Outlets: | Volume Yield: |
|-------------|-----|---------------------|---------------|
| Retailer | 31 | 115 | 27 |
| Wholesaler | 69 | 10 | 705 |
| TOTAL | 100 | 125 | 81 |
| | | 0 0 0 | |
| | | | |
| | | | |
| | B | FFQ. | 7)15 |

Dealer Representative (Signature Over Printed Name)

Supervisor (Signature Over Printed Name)