GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	11		-	Fre	quenc	y of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
AMUSEMENT/REC REATION								\wedge								
LILOY COCKPIT 2	AMUSEMEN T/RECREATI ON				~	SO		×		Z	~				✓	
LILOY COCKPIT 1	AMUSEMEN T/RECREATI ON				1			*		7	7	1			✓	
SALUG COCKPIT	AMUSEMEN T/RECREATI ON	W	✓								✓				✓	
BAKERY/BAKESHO P	,						É		À							
4J'S BAKESHOP	BAKERY/BA KESHOP	М	✓								✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
	BAKERY/BA KESHOP	М						^								
	BAKERY/BA KESHOP	М				6	0			3						
	BAKERY/BA KESHOP	М									>					
	BAKERY/BA KESHOP	Т						83		//						
	BAKERY/BA KESHOP	Т		✓				A			1				✓	
	BAKERY/BA KESHOP	W				✓	É				1				√	
JALANI BAKESHOP	BAKERY/BA KESHOP	S						2								
			1					E4 10	2,	1 \	•			•		

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
DAVE BAKERY	BAKERY/BA KESHOP	S						_								
JM'S BAKESHOP	BAKERY/BA KESHOP	Th				40	0	\rightarrow		30	✓				✓	
BAR/PUB/LOUNGE	•	•											•	•	•	•
RONEL STORE	BAR/PUB/LO UNGE	М						څ		7	7					
SOUNDCHECK	BAR/PUB/LO UNGE	S	✓					700		//			✓		✓	
RAP LIGHTS	BAR/PUB/LO UNGE	F					6		5							
COFFEE MJ	BAR/PUB/LO UNGE	S) H H H	,							

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Free	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
VFRONT	BAR/PUB/LO UNGE	F						_								
BEER HOUSE						4	0	0	0	2				•		
COF BAR	BEER HOUSE	М	√		✓	X				X			✓		✓	
RESAN CATERING SERVICES	BEER HOUSE	W						*			7					
CARINDERIA								YOU		//			•	•		
MY CHOICE	CARINDERI A	Th						瓜								
MAE MAE EATERY	CARINDERI A	М							-							
BOSSING'S BULALOAN	CARINDERI A	М	√		✓	П		\(\frac{1}{2}\)	3				✓		✓	
								(4 D	21							

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SUMALINOG EATERY	CARINDERI A	М						^								
JASS CARINDERIA	CARINDERI A	М				40	0	\rightarrow		3	✓				✓	
ASPIRAS EATERY	CARINDERI A	М	✓	✓	1						>			✓	✓	
ARIPAL EATERY	CARINDERI A	М						83		//						
VMS INATO KAN- ANAN	CARINDERI A	М				~		A			1				✓	
STEVEN EATERY	CARINDERI A	М					É									
BAID STORE	CARINDERI A	М			✓						✓				✓	
	•	•	•	•	•			E4 P	2,	1 \	•	•	•	•		•

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
TSIBOG EXPRESS	CARINDERI A	F				1		^			✓				✓	
G FOOD CORNER KAMBINGAN	CARINDERI A	М	✓			0	0	\rightarrow		3	✓				✓	
KAYE FOOD HOUSE	CARINDERI A	М				$\langle \cdot \rangle$					>					
PARTOSA EATERY	CARINDERI A	W						33		//	/					
VIAJEROS	CARINDERI A	М						A		//						
PRINCESS EATERY	CARINDERI A	М					É									
JAWEL	CARINDERI A	М								1						
	•	•	•	•	•			E4 P	2,	1 \	•	•	•	•		•

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
KYRIC ZAI EATERY	CARINDERI A	W	✓		✓	1		^						✓	✓	
HIMIS EATERY	CARINDERI A	М				6	0	>		3						
BEBIE EATERY	CARINDERI A	Th			1						1				✓	
DONG'S FOOD HAUZ	CARINDERI A	Th						83		//	/					
DUKO-DUKO CARENDERIA	CARINDERI A	F						A		//						
ALJUV KAINAN	CARINDERI A	F	✓				É				✓				✓	
CHRISTINE'S RESTAURANT	CARINDERI A	М						2								
	•	•	•	•	•			E4 P	2,	1 \	•	•	•	•		•

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JOE'S BULALOHAN	CARINDERI A	Т						_								
KUSINA NI NANAY	CARINDERI A	Т			✓	40	0	<u></u>		70		✓			✓	
KK EATERY	CARINDERI A	Т									>					
SECRETARIO EATERY	CARINDERI A	Т						83								
BIBOY CARENDERIA	CARINDERI A	Т						A		11						
MACAAMPAC EATERY	CARINDERI A	Th					É									
JAMES EATERY	CARINDERI A	F	✓					-		1	✓				✓	
	•	•	•					E4 P	2,	1 \	•	•	•	_		

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JADE EATERY	CARINDERI A	W			✓			_			✓				✓	
GEVES BATCHOY AND PARES HOUSE	CARINDERI A	W				O	0	$\stackrel{\diamond}{=}$		3						
ANDREA'S EATERY	CARINDERI A	М									>					
JACINCEL FAST FOOD	CARINDERI A	М						83		//						
ENOY CARINDERIA	CARINDERI A	Т		✓				瓜			✓				✓	
TEMPORADA EATERY	CARINDERI A	Т						-FIGH-	-							
ABAPO EATERY	CARINDERI A	W						50	3							
	•	•	•	•	•			19 D	01		•	•	•	•	•	•

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
YESSAN CARINDERIA	CARINDERI A	W	✓		✓			^				✓			✓	
EM'S BULALO EATERY	CARINDERI A	W				40	0	\rightarrow		3	✓				✓	
ROCHEN'S EATERY	CARINDERI A	W	✓			$\langle \rangle$					*				✓	
ANGELYN EATERY	CARINDERI A	S						33		//	/					
JM CAFE	CARINDERI A	W						A		11						
THE BROTHER'S FOOD CORNER	CARINDERI A	Т					É									
CRIS AND ROSE EATERY	CARINDERI A	Т								1						
	•	•	•	•				E4 P	2,	1 \	•		•	•	•	•

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
GELL EATERY	CARINDERI A	Th				✓		^			✓				✓	
WEN'Z EATERY	CARINDERI A	Th			✓	40	0	\rightarrow		30		✓			✓	
KEVIN EATERY	CARINDERI A	Т			1						*				✓	
LANGGING CARINDERIA	CARINDERI A	Т	✓		1			83		//		✓			✓	
CONVENIENCE STORE								H.	•	11						
LKS CONVENIENCE STORE LILOY	CONVENIEN CE STORE	Т			✓		É							✓	✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
LKS CONVENIENCE STORE SINDANGAN	CONVENIEN CE STORE	W				1	0	\diamond	0	200			~		1	
BALWARTE	CONVENIEN CE STORE	W	√	✓	1	1	1			X					✓	✓
DRUGSTORE											7			•		
GEMINI PHARMACY	DRUGSTOR E	Th						33		//						
GROCERY/MINIMA RT								A								
PIZON MINIMART	GROCERY/ MINIMART	М	✓	✓	✓	✓	1		1						✓	✓

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
HOTEL	•	•			- '					4/				-	-	-
CROWN HOTEL	HOTEL	S	✓			6	0	\Diamond	0	7	✓				✓	
SEA ESCAPED HOTEL	HOTEL	Т	✓			X				X	✓				✓	
IHAW-IHAW/BBQ	•										7		•			
DELMER BORB'S STORE	IHAW- IHAW/BBQ	М	✓	√	✓	Y		(V)		//					✓	✓
Z.L B.B.Q	IHAW- IHAW/BBQ	М						巫								
JL BBQ	IHAW- IHAW/BBQ	Т					Р		-							

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quenc	y of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
KTV/VIDEOKE/KAR AOKE																
RESAN VIP	KTV/VIDEOK E/KARAOKE	М	✓	✓	✓	10	4		0	1					✓	✓
LODGING/PENSIO NHOUSE									2							
MANGO LODGE	LODGING/P ENSIONHO USE	М						E.								
RESORT											_					
DIOSCORO DE GUZMAN RESORT	RESORT	F					6		1							
OCEAN GREY RESORT	RESORT	F				V						✓			✓	
						/ /		E4 0	2	1			•	•		

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JUN-ATS FAMILY BEACH RESORT	RESORT	Т		✓				^			✓				✓	
SEA BREEZE RESORT	RESORT	F				6	0	\rightarrow		3						
KYRO MOUNTAIN RESORT	RESORT	W	✓		√						>	✓			✓	
TOP MOUNTAIN RESORT	RESORT	Th			1			83		//	✓				✓	
ARREAN BEACH RESORT	RESORT	S	✓					A		//	✓				✓	
ASIGNE BEACH RESORT	RESORT	S	✓				É				✓				✓	
SEA BICAZE RESORT	RESORT	Т	✓							1	✓				✓	
	•	•	•	•				E4 P	2,	1 \		•		•		•

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
BORACOOL BEACH RESORT	RESORT	Т		✓		_		_			✓				✓	
RESTAURANT	!					6	. 4	0	0	2						
MON'S GRILL	RESTAURA NT	S			✓	X				X	✓				✓	
RTW FA 1	•			•							7					•
BETH SARI-SARI STORE	RTW FA 1	М	✓	✓	✓	~		833		4					✓	✓
SARI-SARI STORE	!					11	1			11						
DANIEL STORE	SARI-SARI STORE	М					Á									
JEVELYN STORE	SARI-SARI STORE	М														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
NELMA STORE	SARI-SARI STORE	М				_		_								
MELFRED STORE	SARI-SARI STORE	М				6	0	\rightarrow		3						
VIDAL STORE	SARI-SARI STORE	М									>					
OTTO STORE	SARI-SARI STORE	М			√	✓		83				✓			✓	
PRECHIJOY STORE	SARI-SARI STORE	М	✓		✓			A				✓			✓	
ESTONG STORE	SARI-SARI STORE	М	✓				É				✓				✓	
LUY STORE	SARI-SARI STORE	Th														
		•	•					E4 0	2,	1 \	•	•	•	•		

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
WARLYN STORE	SARI-SARI STORE	Th						^								
CAMION STORE	SARI-SARI STORE	М	1			40	0	\rightarrow		3		✓			✓	
CABALLERO STORE	SARI-SARI STORE	М			1						1				✓	
ALBERTA STORE	SARI-SARI STORE	М						88								
CLAIRE STORE	SARI-SARI STORE	М	1					A			1				✓	
XCLARK STORE	SARI-SARI STORE	М					É									
JK 98 STORE	SARI-SARI STORE	М														
	•	•	•	•				E4 0	2,	1 \	•	•	•	•		•

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SUMAMPONG STORE	SARI-SARI STORE	М	✓	✓		_		^					✓		✓	
REZYL STORE	SARI-SARI STORE	М	✓	✓		6	0	\rightarrow		3		✓			✓	
LANGAN STORE	SARI-SARI STORE	М	✓		1	1					>			✓	✓	
JASVIL STORE	SARI-SARI STORE	М	✓					88			✓				✓	
AZERO STORE	SARI-SARI STORE	Th	✓					A			✓				✓	
J.M.	SARI-SARI STORE	Th					É									
KYSHIA STORE	SARI-SARI STORE	М						2		1						
	•	•		•	•			E4 D	2,	1 \	•	•		•		•

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
DRIE YHAM CHENG STORE	SARI-SARI STORE	Th						^								
RONA'S STORE	SARI-SARI STORE	М	✓		✓	40	0			3				✓	✓	
CHONA STORE	SARI-SARI STORE	М				4					>	✓			✓	
SOPHIA YEN STORE	SARI-SARI STORE	М						83		//						
DAMONSONG	SARI-SARI STORE	М						H								
VILLAESPIN STORE	SARI-SARI STORE	М				✓	É				1				✓	
LOMOCSO STORE	SARI-SARI STORE	М	✓		✓	1		2						√	✓	
		•	•					E4 10	2,	1 \	•	1		•	1	

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JANYNA SARI-SARI STORE	SARI-SARI STORE	М	✓	✓	✓	*	1	·							✓	✓
LIEZEL VARIETY STORE	SARI-SARI STORE	М	✓			6	0	\diamond		3	✓				✓	
LUCKY I	SARI-SARI STORE	М	✓			$\langle \cdot \rangle$					>	✓			✓	
JK VARIETY STORE	SARI-SARI STORE	М						83			/					
IMPERIAL STORE	SARI-SARI STORE	М						A								
JC VARIETY STORE	SARI-SARI STORE	Th					É									
RONAN VARIETY STORE	SARI-SARI STORE	М														
		•	•	•	•			E4 0	2,	1 \	•	•	•			

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
GLORIA STORE	SARI-SARI STORE	М														
FAVILLAR STORE	SARI-SARI STORE	М				6	0	\rightarrow		3						
RODA STORE	SARI-SARI STORE	М									>					
VON VIRGAL VARIETY STORE	SARI-SARI STORE	М						88		//						
SAGAYSAY STORE	SARI-SARI STORE	М	✓		✓			A				✓			✓	
FABILLAR STORE	SARI-SARI STORE	М					É									
SUMAMPONG	SARI-SARI STORE	М	1								✓				✓	
		•	•	•	•			E4 0	2,	1	•	•				•

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MORANO'S STORE	SARI-SARI STORE	М	✓			1		^						✓	✓	
BUGARIN STORE	SARI-SARI STORE	М	✓		✓	40	0	\rightarrow		3				✓	✓	
CORDOVA STORE	SARI-SARI STORE	М			1						*				✓	
MALON STORE	SARI-SARI STORE	Th						83		//						
SORAYAH STORE	SARI-SARI STORE	М				~		A		//		✓			✓	
JUDILYN STORE	SARI-SARI STORE	М					É									
AMBUS STORE	SARI-SARI STORE		✓			 				1		✓			✓	
		•	•					E4 10	2,	1 \	•	•	•	•	-	

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
NUGAS STORE	SARI-SARI STORE	М														
HONORIA M. VIDAD	SARI-SARI STORE	М				6	0	\rightarrow		3						
ELMY STORE	SARI-SARI STORE	М	✓	✓		4					>			✓	✓	
REXIEN'S CON- STORE	SARI-SARI STORE	М						88								
TERESITA D. ABING	SARI-SARI STORE	М	✓		✓			A		//		✓			✓	
SLP PAMANA 2	SARI-SARI STORE	М	✓	✓			É					✓			✓	
NELITA P. DERAMA	SARI-SARI STORE	М			✓						✓				✓	
	•	•	•	•	•			E4 0	2,	1 \	•			•		•

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ROLDAN LU-AB	SARI-SARI STORE	М				_		^								
PEDING STORE	SARI-SARI STORE	М	✓			6	0	\rightarrow		3	✓				✓	
RETUYA STORE	SARI-SARI STORE	М	✓		1						>		✓		✓	
JUNA L. BAO	SARI-SARI STORE	М						83		//						
NINIA SARI-SARI STORE	SARI-SARI STORE	М						A								
LITLIT D. MAGSAYO	SARI-SARI STORE	М					É									
PASLON STORE	SARI-SARI STORE	М	✓								✓				✓	
	•	•	•	•	•			E4 P	2,	1 \	•	•		•		•

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SANMAEREY	SARI-SARI STORE	М														
NAONG STORE	SARI-SARI STORE	М				6	0			3						
ANGELTESS STORE	SARI-SARI STORE	М			4						*				✓	
EVANGELINE C. BITANGCOR	SARI-SARI STORE	М						83		//						
SAFLOR STORE	SARI-SARI STORE	F						A								
QUIMNO STORE	SARI-SARI STORE	F				✓	É				✓				✓	
INDAY APDOHAN STORE	SARI-SARI STORE	М	✓	✓	✓			2						✓	✓	
	•	•	•	•	•			E4 0	2,	1 \	•	•	•	•		

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ALEXA STORE	SARI-SARI STORE	М				1						✓			✓	
RJC	SARI-SARI STORE	М				6	0	\limits	\Diamond	70						
PACARO STORE	SARI-SARI STORE	М			1	4					>	✓			✓	
ANNABELLE STORE	SARI-SARI STORE	М	✓			~		83					✓		✓	
VIRGINIA C. PABUAYA	SARI-SARI STORE	М	✓		✓	~		A		//			✓		✓	
JENG JENG STORE	SARI-SARI STORE	М					É									
RJM STORE	SARI-SARI STORE	М														
	-1	•	•	•	•			E4 0	2,	1 \	•	•	•	•		

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CAYACAP STORE	SARI-SARI STORE	М	✓		✓			^				✓			✓	
TALELANG STORE	SARI-SARI STORE	М				6	0			3						
EMMANUEL THINEFRANCIA	SARI-SARI STORE	М									>					
JOCELYN S. BAGSICAN	SARI-SARI STORE	М	✓		1			88		//		✓			✓	
TALILANG STORE	SARI-SARI STORE	М						A		//						
MG STORE	SARI-SARI STORE	М		✓	✓		É						1		✓	
CABAÑAS STORE	SARI-SARI STORE	М														
		•	•	•	•			E4 P	2,	1 \	•	•	•	•		

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SAPIHI - AJ	SARI-SARI STORE	М			✓						✓				✓	
MR MINI MART	SARI-SARI STORE	М				6	0			3						
SLP PAMANA BACONG I	SARI-SARI STORE	М		✓		1					>	✓			✓	
DINOPOL STORE	SARI-SARI STORE	М						83								
ARVIN JANE STORE	SARI-SARI STORE	М						A		//						
DIVINO STORE	SARI-SARI STORE	М	✓			✓	É					✓			✓	
JOVITO C. ENOT JR.	SARI-SARI STORE	М						2								
	•	•	•	•	•			E4 0	2,	1 \	•		•	•		•

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
NR STORE	SARI-SARI STORE	М						^								
MG VARIETY STORE	SARI-SARI STORE	М		✓		6	0	\rightarrow		3	✓				✓	
VAKEN STORE	SARI-SARI STORE	М									>					
BULALA STORE	SARI-SARI STORE	М						83		//						
RELFE'S STORE	SARI-SARI STORE	М	✓					A		//	✓				✓	
MARTINEZ STORE	SARI-SARI STORE	М					É									
BOBBY STORE	SARI-SARI STORE	М														
	•	•	•	•	•			E4 0	2,	1 \	•	•	•	•	•	•

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
EVAN'S STORE	SARI-SARI STORE	М	✓					·			✓				✓	
ABAYON STORE	SARI-SARI STORE	М				10	0			3						
DELECANO STORE	SARI-SARI STORE	М									>					
TEHAMO STORE	SARI-SARI STORE	М						83								
GIANNA VARIETY STORE	SARI-SARI STORE	М						A		//						
PAGLINAWAN STORE	SARI-SARI STORE	М			✓		É				✓				✓	
VILLA RUBIA STORE	SARI-SARI STORE	М						2		1						
	•			•				£40	2,	1 \ \		•		•		•

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
LUMAWAN STORE	SARI-SARI STORE	М	✓	✓				·					✓		✓	
REQUILME STORE	SARI-SARI STORE	М				6	0	\diamond		3						
PRINCESS STORE	SARI-SARI STORE	М	✓								>	✓			✓	
WENDELYN STORE	SARI-SARI STORE	М						83								
SHERLY STORE	SARI-SARI STORE	М						A		//						
MAGWATE STORE	SARI-SARI STORE	М	✓		✓		É						✓		✓	
EMMA RICH STORE	SARI-SARI STORE	М														
	•	•	•	•	•			74 C	2,	1 \	•	•				•

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
BORDADO STORE	SARI-SARI STORE	М														
ANGGING STORE	SARI-SARI STORE	М				6	0			3						
BELEGION STORE	SARI-SARI STORE	М									>					
RENEBOY B. ENTRINA	SARI-SARI STORE	М	✓		✓			83		//		✓			✓	
DAGANDALAN STORE	SARI-SARI STORE	М			✓			A		//	✓				✓	
ATAWAN STORE	SARI-SARI STORE	М					É									
ROSALINDA STORE	SARI-SARI STORE	М				1		2			✓				✓	
	•	•	•	•				E4 0	2,	1 \	•	•	•	•		

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
EDITHA RODRIGUES STORE	SARI-SARI STORE	М	*			~	^	◆				✓			✓	
ESTRELLA STORE	SARI-SARI STORE	М	✓			X			/k	X		✓			✓	
DAYDAY STORE	SARI-SARI STORE	М	✓		1						>	✓			✓	
RICKY GRAPA STORE	SARI-SARI STORE	М	✓		✓			33		//				✓	✓	
XBASONG STORE	SARI-SARI STORE	М						巫								
ABAPO STORE	SARI-SARI STORE	М		✓				-1911-	-		1				✓	
ARCELIE C. CARIÑO	SARI-SARI STORE	М			✓			50	3			✓			✓	
	•	•	-	•				(4 b	01			•	-	•	-	-

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ADAZA VARIETY STORE	SARI-SARI STORE	М		✓	✓	1		·						✓	✓	
SABANAL STORE	SARI-SARI STORE	М	✓			6	0	\diamond		3	✓				✓	
BONET STORE	SARI-SARI STORE	М			1						>	✓			✓	
ARSELIE STORE	SARI-SARI STORE	М						83		//						
ANALIZA G. POLONIO	SARI-SARI STORE	М						A								
CABATBAT STORE	SARI-SARI STORE	М					É									
GARCIA STORE	SARI-SARI STORE	Th	✓								✓				✓	
		•	•	•	•			E4 0	2,	1	•	•	•	•		

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
AGAN STORE	SARI-SARI STORE	М						^								
LUZMINDA STORE	SARI-SARI STORE	М				6	0	\limits		3						
PAJUAY STORE	SARI-SARI STORE	М														
WOOTEN STORE	SARI-SARI STORE	М	✓					8.2		//	1				✓	
GUILINGAN STORE	SARI-SARI STORE	М				~				//	✓				✓	
FLOR STORE	SARI-SARI STORE	М					É									
SAMSON R. SULTAN	SARI-SARI STORE	М			✓					1			1		✓	
		•	•	•				1 C C	2,	1 \	•	•	•	•		

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
DIONALDO STORE	SARI-SARI STORE	М						^								
CAYACAP STORE	SARI-SARI STORE	М	✓	✓		0	0	>		3		✓			✓	
ROBIN C. SAGAYSAY	SARI-SARI STORE	М									>					
BERLITA STORE	SARI-SARI STORE	М						83								
BAJA STORE	SARI-SARI STORE	М						A								
SHERLIE STORE	SARI-SARI STORE	М					É									
ADIN'S STORE	SARI-SARI STORE	М						2								
		•	•	•				84 B	2,	1 \	•		•	•		

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
TIMTIM STORE	SARI-SARI STORE	М	✓								✓				✓	
LARRY BOY D. LUAB	SARI-SARI STORE	М				6	0			3						
ELIZ STORE	SARI-SARI STORE	М														
DE GUZMAN STORE	SARI-SARI STORE	М						83		//						
JANNET STORE	SARI-SARI STORE	М						A		//						
ELSA DRIEDFISH	SARI-SARI STORE	М					É									
JENIFFER STORE	SARI-SARI STORE	М						2								
	•	•	•	•	•			E4 0	2,	1 \	•	•	•	•		•

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
NANCY STORE	SARI-SARI STORE	М														
LUSTRE STORE	SARI-SARI STORE	М				6	0	\diamond		3						
JRR TULDA-TULDA	SARI-SARI STORE	М				1					>	✓			✓	
JUNE STORE	SARI-SARI STORE	М						83		//						
IRENE STORE	SARI-SARI STORE	М						A		//						
ALMER STORE	SARI-SARI STORE	М	✓		✓	✓	É						✓		✓	
CONCHITA STORE	SARI-SARI STORE	М	✓		✓					1		✓			✓	
		•	•		•			E4 0	2,	1 \	•	•		•		

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ANGGO STORE	SARI-SARI STORE	М				_										
JERSON STORE	SARI-SARI STORE	М	1			6	0			3	✓				✓	
PISING STORE	SARI-SARI STORE	М			1						×				✓	
MARIQUITA STORE	SARI-SARI STORE	М						83		//						
HARLAN STORE	SARI-SARI STORE	М						A		//						
NIÑAL STORE	SARI-SARI STORE	М					É									
DELENA STORE	SARI-SARI STORE	М														
	•	•	•	•	•			E4 0	2,	1 \	•	•	•	•		•

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
EMMA STORE	SARI-SARI STORE	М	✓					_			✓				✓	
JOYCE STORE	SARI-SARI STORE	М	✓		✓	6	0	\rightarrow		3		✓			✓	
ELLEN'S STORE	SARI-SARI STORE	М									>					
JIMMY STORE	SARI-SARI STORE	М						88		//						
ANNALYN STORE	SARI-SARI STORE	М						A								
AIV STORE	SARI-SARI STORE	М					É									
JETOY STORE	SARI-SARI STORE	М														
	-		•	1				E4 0	2,	1 \	•		1		1	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
DARIO STORE	SARI-SARI STORE	М				_										
RUTH STORE	SARI-SARI STORE	М	✓			6	0	\rightarrow	\Diamond	70	✓				✓	
NIÑA STORE	SARI-SARI STORE	М									>					
EMA STORE	SARI-SARI STORE	М			1	✓		83		//			✓		✓	
SIBAY STORE	SARI-SARI STORE	М						A		//						
DURAN STORE	SARI-SARI STORE	М					É									
LORENA STORE	SARI-SARI STORE	М						2								
		1	1		1			E4 0	2,	1 \	•			•		

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Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
TRIPLE Z STORE	SARI-SARI STORE	М				1		^			1				✓	
SAMBANG MINIMART	SARI-SARI STORE	М				6	0	\diamond		3						
AYAH STORE	SARI-SARI STORE	М									>					
LAÑOJAN STORE	SARI-SARI STORE	М			1			83		//	1				✓	
JAMES STORE	SARI-SARI STORE	М	1					A		//		✓			✓	
ENINO STORE	SARI-SARI STORE	М					É									
MARJAY STORE	SARI-SARI STORE	М								1						
	•	•	•	•				E4 0	2,	1 \	•	•		•	•	

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
KZ STORE	SARI-SARI STORE	М						<u> </u>								
ETON STORE	SARI-SARI STORE	М				0	0	>		3						
SLIP MINIMART	SARI-SARI STORE	М									>					
ABBEY JANES STORE	SARI-SARI STORE	М	✓	✓	1	~	✓	83		//					✓	✓
MAE SHEIL STORE	SARI-SARI STORE	М						A								
ELVIRA STORE	SARI-SARI STORE	М			✓		É				✓				✓	
ROSEJANE STORE	SARI-SARI STORE	М						2								
		1	•					E4 0	2,	1 \	•	1	•	•		

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
EL-VIRGINIA STORE	SARI-SARI STORE	М						^								
C & X MINIMART	SARI-SARI STORE	М				6	0	\rightarrow		3						
GENITA SARI-SARI STORE	SARI-SARI STORE	М	✓	✓	1								✓		✓	
MMK STORE	SARI-SARI STORE	М						88								
GERBES STORE	SARI-SARI STORE	М	✓	✓	✓	~	✓	A		//					✓	✓
JENG JENG STORE	SARI-SARI STORE	М					É									
NANDA STORE	SARI-SARI STORE	S	1	✓	✓		✓								✓	✓
			1					E4 0	2,	1 \	•			•		

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
KING JANE STORE	SARI-SARI STORE	Th	✓		✓	_						✓			✓	
SALCEDO STORE	SARI-SARI STORE	М				6	0			3						
CWENG CWENG STORE	SARI-SARI STORE	М	✓								1				✓	
XNANDA STORE	SARI-SARI STORE	М						83		//						
MAGTAJAS STORE	SARI-SARI STORE	М						A		//						
MABEL FAYE VARIETY STORE	SARI-SARI STORE	М	✓				É					✓			✓	
SABANATE'S STORE	SARI-SARI STORE	М	✓					2			✓				✓	
	•	•	•	•				E4 0	2,	1 \	•	•	•	•		

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SEAN STORE	SARI-SARI STORE	М														
CERNAN STORE	SARI-SARI STORE	М				6	0	\rightarrow		3						
APDOHAN STORE	SARI-SARI STORE	М									>					
SAFLOR STORE	SARI-SARI STORE	М						88		//						
ARVIN STORE	SARI-SARI STORE	М						A		//						
BULAC STORE	SARI-SARI STORE	М					É									
CSJ MINI GROCERY STORE	SARI-SARI STORE	М	1		✓	/								✓	✓	
	•	•	•	•	•			E4 P	2,	1 \	•	•		•		,

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
DA VENZ MEAT SHOP	SARI-SARI STORE	М	✓					^			✓				✓	
PATOC STORE	SARI-SARI STORE	М			✓	6	0	\rightarrow		3	✓				✓	
ALONZO'S MINIMART	SARI-SARI STORE	Th	✓		✓						>	✓			✓	
AIDA STORE	SARI-SARI STORE	М						88								
ANAJO STORE	SARI-SARI STORE	М						A		//						
PADILLA STORE	SARI-SARI STORE	М	✓				É				✓				✓	
ANDAPAT STORE	SARI-SARI STORE	М								1						
	1	•	•					E4 10	2,	1 \ \	•	1	•		1	

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Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ESTOSATA'S STORE	SARI-SARI STORE	М	✓	✓	✓	1	1	^							✓	✓
BONOCAN STORE	SARI-SARI STORE	М	✓	✓	✓	40	9	>		3					✓	✓
JEZELLEE VARIETY STORE	SARI-SARI STORE	М	✓	✓							>			✓	✓	
UELO VARIETY STORE	SARI-SARI STORE	М						83								
DABUADA STORE	SARI-SARI STORE	М						A								
SIAPAFEDCO STORE	SARI-SARI STORE	М					É									
CAMILYON STORE	SARI-SARI STORE	М		✓				2			✓				✓	
		•	•	•	•			E4 0	2,	1 \	•	•		•		

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
THELOU & LOESE STORE	SARI-SARI STORE	М						·								
LIZA STORE	SARI-SARI STORE	М				6	0	\diamond		3						
RIZA STORE	SARI-SARI STORE	М									>					
DUCOY STORE	SARI-SARI STORE	М	✓					83		//	1				✓	
DELIA STORE	SARI-SARI STORE	М	✓		✓			A				✓			✓	
ROSENDO STORE	SARI-SARI STORE	М	✓		✓		É					✓			✓	
SHEILA STORE	SARI-SARI STORE	М			✓			2			✓				✓	
	•	•	•	•	•			84 B	2,	1 \	•	•	•	•		

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
RENE STORE	SARI-SARI STORE	М						_								
JRA STORE	SARI-SARI STORE	М				6	0	\rightarrow		3						
RAPTOT STORE	SARI-SARI STORE	М														
RONALDO STORE	SARI-SARI STORE	М						88		//						
ALEJANDRO STORE	SARI-SARI STORE	М				~		A			1				✓	
FELY BANO STORE	SARI-SARI STORE	М	✓				É					✓			✓	
KAISLER STORE	SARI-SARI STORE	Th														
	•	•	•					E4 0	2,	1 \	•	•	•	•	-	

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SHEEN STORE	SARI-SARI STORE	М	✓		✓			^				✓			✓	
GARCIA SARI-SARI STORE	SARI-SARI STORE	Th				6	0			3						
BASONG STORE	SARI-SARI STORE	М									>					
VALIS STORE	SARI-SARI STORE	М						83								
POWERSPEED CHAINSAW PARTS TRADING		М	✓		✓	~								✓	✓	
ANECITA SAGARAL STORE	SARI-SARI STORE	М	✓				П	-HTH-	-		✓				✓	
CJ VARIETY STORE	SARI-SARI STORE	М	✓	✓	✓	~	✓	50	3						✓	✓

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Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
BASALO STORE	SARI-SARI STORE	Th														
IRISH STORE	SARI-SARI STORE	М				6	0	\rightarrow	\Diamond	70						
ROSITA STORE	SARI-SARI STORE	М									>					
ANAMAE STORE	SARI-SARI STORE	М						83								
MARILOU STORE	SARI-SARI STORE	М						A		//						
SAPPAL STORE	SARI-SARI STORE	М	✓		✓		É					✓			✓	
JESSEL B. MAGLANGIT	SARI-SARI STORE	М						2								
	•	•	•	•	•			E4 0	2,	1 \	•			•	-	•

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ROLDAN R. SAPIHI	SARI-SARI STORE	М						^								
JOMAR C. JULAGLA	SARI-SARI STORE	М				6	0	\rightarrow		3						
MO STORE	SARI-SARI STORE	М									>					
AJ STORE	SARI-SARI STORE	М				~		83		//	1				✓	
ROBERTO CHIONG	SARI-SARI STORE	М						A								
ROSEHEZEL MAY A. GUTIEREZ	SARI-SARI STORE	М					É									
ALMA A. VIDAL	SARI-SARI STORE	М	✓								✓				✓	
	•	•	•	•	•			E4 0	2,	1 \	•	•	•	•		•

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ROVA STORE	SARI-SARI STORE	М				_		_								
GENEVA V. SAANDIEGO	SARI-SARI STORE	М				6	0	\rightarrow		3						
NORA S. AZUSADA	SARI-SARI STORE	М			1						>					
MARY JANE L. BANTAY	SARI-SARI STORE	М						88								
LEVIE A. AVILES	SARI-SARI STORE	М						A		//						
ELVIE V. BAEL	SARI-SARI STORE	М	✓				É				1				✓	
HONORIA A BIDAD	SARI-SARI STORE	М														
		•	•	•				E4 P	2,	1 \	•	•	•			•

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
LET LET STORE	SARI-SARI STORE	М						^								
JRJ STORE	SARI-SARI STORE	М			✓	6	0			3	✓				✓	
R.E. NIRINA STORE	SARI-SARI STORE	М														
MOLAS STORE	SARI-SARI STORE	М			1			88		//	✓				✓	
JVS STORE	SARI-SARI STORE	М						A								
ASHLEYS STORE	SARI-SARI STORE	М	1				É					✓			✓	
JOY D ACAYLAR	SARI-SARI STORE	М						2								
		1	1		1			E4 0	2,	1 \		1		•	1	

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Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JAYMARIE G BAYBAYAN	SARI-SARI STORE	М			✓						✓				✓	
VANMAEREY STORE	SARI-SARI STORE	М				6	0			3						
MAMITES STORE	SARI-SARI STORE	М														
ABRAHAM STORE	SARI-SARI STORE	М						83		//						
TERIZA A STORE	SARI-SARI STORE	М	✓		✓			A				✓			✓	
ONDO STORE	SARI-SARI STORE	М					É									
Z AND Z MINIMART	SARI-SARI STORE	М	1	✓	✓	V	✓	2							✓	✓
	•	•	•	•	•			E4 0	2,	1 \	•	•	•	•		

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Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MICHAELA STORE	SARI-SARI STORE	М						^								
DELA CRUZ STORE	SARI-SARI STORE	М				0	0	>		30						
BRENDA STORE	SARI-SARI STORE	М									>					
MONALIZA STORE	SARI-SARI STORE	М						33								
BHELLE CONVENIENCE STORE	SARI-SARI STORE	М														
RELFIE B TORE	SARI-SARI STORE	М					П	-HAH-	-							
ANADEO STORE	SARI-SARI STORE	М						50	3							
	•	•	·•	<u>'</u>				19 D	01			•	•	•		•

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MOTAS STORE	SARI-SARI STORE	М				_		·								
MICHELLE A ALLERIA	SARI-SARI STORE	М				6	0	\diamond		3						
BILLIONES STORE	SARI-SARI STORE	М									>					
MARLON HIBAYA	SARI-SARI STORE	М						83		//						
MARILOU DAMASIN	SARI-SARI STORE	М						A		//						
FELY A STORE	SARI-SARI STORE	М	✓		✓	✓	É							✓	✓	
ANN STORE	SARI-SARI STORE	М	✓	✓	✓			2					✓		✓	
	•	•	•	•	•			E4 10	2,	1 \	•	•	•	•		•

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Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

	RY STORE SARI-SARI I			Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CHERRY STORE	SARI-SARI STORE	М	✓					^			✓				✓	
XCHERRY A STORE	SARI-SARI STORE	М				6	0	\diamond		3						
MERCY STORE	SARI-SARI STORE	М									>					
ALMIROL STORE	SARI-SARI STORE	М						83		//						
ROSE A LICAYAN	SARI-SARI STORE	М						A								
RODRIGUEZ STORE	SARI-SARI STORE	М					É									
BUSCA STORE	SARI-SARI STORE	М	✓		✓								✓		✓	
	•	•	•					E4 0	2,	1 \	•	•	•	•		•

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Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
APOLINARIO STORE	SARI-SARI STORE	М	✓		✓	_		·				✓			✓	
MARIVIC GORE	SARI-SARI STORE	М				6	0	\diamond		3						
MORAS STORE	SARI-SARI STORE	М														
ALCONTIN STORE	SARI-SARI STORE	М						83		//						
GRACE STORE	SARI-SARI STORE	М						A								
VIVIAN T GAMALE	SARI-SARI STORE	М					É									
SUMALPONG STORE	SARI-SARI STORE	М						2								
	•	1	•	1				74 C	2,	1				•	1	

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Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
J & L STORE	SARI-SARI STORE	М	✓			_		^			✓				✓	
NILFA STORE	SARI-SARI STORE	М	✓			40	0	\rightarrow		3				✓	✓	
LACTUAN STORE	SARI-SARI STORE	М									>					
NANO STORE	SARI-SARI STORE	М						83		//						
XBEBERY G QUINSON	SARI-SARI STORE	М				1		A		//						
PALOSO STORE	SARI-SARI STORE	М					É									
ANTONIO STORE	SARI-SARI STORE	М						2		1						
	•	•	•	•				E4 10	2,	1 \	•	•	•	•		

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

TORE	FOC M	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With	Active
TORE ARI-SARI										The state of the s				Purchase	Outlet
	M						^								
IONL					10	0			Po						
ARI-SARI TORE	M							$\backslash \backslash$							
ARI-SARI TORE	M						65								
ARI-SARI TORE	М														
ARI-SARI TORE	M						-HAH-								
ARI-SARI TORE	M						0,5	3							
AF TC AF TC	RI-SARI DRE RI-SARI DRE RI-SARI DRE RI-SARI DRE	RI-SARI M DRE RI-SARI M DRE RI-SARI M DRE RI-SARI M DRE	RI-SARI M DRE	RI-SARI M DRE RI-SARI M DRE RI-SARI M DRE RI-SARI M DRE RI-SARI M DRE	RI-SARI M DRE RI-SARI M DRE RI-SARI M DRE RI-SARI M DRE RI-SARI M DRE	RI-SARI M DRE	RI-SARI M DRE RI-SARI M DRE RI-SARI M DRE RI-SARI M DRE RI-SARI M DRE	RI-SARI M DRE RI-SARI M DRE RI-SARI M DRE RI-SARI M DRE RI-SARI M DRE	RI-SARI M DRE RI-SARI M DRE RI-SARI M DRE RI-SARI M DRE RI-SARI M DRE	RI-SARI M DRE	RI-SARI M DRE RI-SARI M DRE RI-SARI M DRE RI-SARI M DRE RI-SARI M DRE	RI-SARI M DRE RI-SARI M DRE RI-SARI M DRE RI-SARI M DRE RI-SARI M DRE	RI-SARI M DRE RI-SARI M DRE RI-SARI M DRE RI-SARI M DRE RI-SARI M DRE	RI-SARI M RI-SARI M RI-SARI M RI-SARI M RI-SARI M RI-SARI M RI-SARI M	RI-SARI M DRE RI-SARI M DRE RI-SARI M DRE RI-SARI M DRE RI-SARI M DRE

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
LOPEZ STORE	SARI-SARI STORE	М						^								
GAUSIN STORE	SARI-SARI STORE	М				40	0	\rightarrow		3	✓				✓	
ANDRICA AMION	SARI-SARI STORE	М									>					
AMAZASUL STORE	SARI-SARI STORE	М						88		//						
DUMAY STORE	SARI-SARI STORE	М						A		//						
DELICANO STORE	SARI-SARI STORE	М					É									
YOSORES STORE	SARI-SARI STORE	М	✓			/						✓			✓	
		•	•	•				E4 0	2,	1 \	•	•				

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ANADIO STORE	SARI-SARI STORE	М						^								
TIMAGOS STORE	SARI-SARI STORE	М	1	✓		6	0	\rightarrow		3		✓			✓	
CLARK STORE	SARI-SARI STORE	W									>					
JULIET DE ASIS STORE	SARI-SARI STORE	W	1					83		//	1				✓	
RINGWIT STORE	SARI-SARI STORE	W						A								
BAGAAN STORE	SARI-SARI STORE	Th					É									
ELLEN STORE	SARI-SARI STORE	W						2								
	1		•					E4 10	2,	1 \	•			•	1	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
VIDAL STORE	SARI-SARI STORE	W				_		_								
XSUERTE STORE	SARI-SARI STORE	W				6	0	\rightarrow		3						
EFC STORE	SARI-SARI STORE	W									>					
LUCY STORE	SARI-SARI STORE	W	✓	✓	1	✓	✓	88							✓	✓
HUNBO STORE	SARI-SARI STORE	W						A								
POLAYO STORE	SARI-SARI STORE	W					É									
PEDRO GALANAY STORE	SARI-SARI STORE	W														
	-	•	•		•			E4 0	2,	1 \	•			•		

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
RONA STORE	SARI-SARI STORE	W				_										
OMECNOL STORE	SARI-SARI STORE	W				6	0	\rightarrow		3						
LEONCIA E RAGO	SARI-SARI STORE	W			✓						*				✓	
SULTAN STORE	SARI-SARI STORE	W	✓					83		//	1				✓	
PAMAONG STORE	SARI-SARI STORE	W						A		//						
LOPEZ STORE	SARI-SARI STORE	W					É									
RESONABLE STORE	SARI-SARI STORE	W														
	•		•	•	•			E4 P	2,	1 \	•	•				

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
HARDENIA STORE	SARI-SARI STORE	W						^								
DENIEGA STORE	SARI-SARI STORE	W	✓	✓	✓	6	0	\rightarrow		3			✓		✓	
FERVEY STORE	SARI-SARI STORE	W	✓		4	1					>			✓	✓	
CASSOPHIA STORE	SARI-SARI STORE	W			√	✓		83		//		✓			✓	
GERMATA STORE	SARI-SARI STORE	W						A		//						
BILLONES STORE	SARI-SARI STORE	W	✓	✓	✓		É						✓		✓	
TOQUIRO STORE	SARI-SARI STORE	W	✓					2		1	1				✓	
	•	•	•					E4 0	2,	1 \	•	•	•	•	•	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JANYNA STORE	SARI-SARI STORE	W						^								
DAWN CATAYAS STORE	SARI-SARI STORE	F	✓		✓	6	0	\rightarrow		3			✓		✓	
FEROLINO STORE	SARI-SARI STORE	W									>					
BACARA STORE	SARI-SARI STORE	W						83								
SUICO STORE	SARI-SARI STORE	W						A								
JARASALEM STORE	SARI-SARI STORE	W					É									
PACULANANG STORE	SARI-SARI STORE	W						2								
		•	•	•	•			E4 P	2,	1 \	•	•				•

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Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MONDEJAR	SARI-SARI STORE	W						^								
JING STORE	SARI-SARI STORE	W				6	0	\rightarrow		3						
BBJ'S STORE	SARI-SARI STORE	W									>					
FAT CAT	SARI-SARI STORE	W	✓					8.2		//	1				✓	
RENON STORE	SARI-SARI STORE	W						A								
TAMJUNES BAKESHOP	SARI-SARI STORE	W					É									
DUCAL STORE	SARI-SARI STORE	W														
	•		•	•	•			E4 D	2,	1 \	•	•				•

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Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ANTAWAN STORE	SARI-SARI STORE	Th				1		<u> </u>			✓				✓	
VILLA STORE	SARI-SARI STORE	Th	✓		✓	6	0	\diamond		3		✓			✓	
ROSALIA STORE	SARI-SARI STORE	Th	✓								*				✓	
ALEJANDRA'S STORE	SARI-SARI STORE	Th	✓	✓				83				✓			✓	
ALEJANDRA'S STORE	SARI-SARI STORE	Th						A								
JUMAWAN STORE	SARI-SARI STORE	Th			✓		É				✓				✓	
ANTAG STORE	SARI-SARI STORE	Th			✓			2			✓				✓	
		•		•				E4 0	2,	1 \	•	•	•	•		•

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
DADAN STORE	SARI-SARI STORE	Th	✓	✓		1		^						✓	✓	
CANDES STORE	SARI-SARI STORE	Th			✓	6	0	\rightarrow		3	✓				✓	
ORONG STORE	SARI-SARI STORE	Th			1						>					
MACALISANG STORE	SARI-SARI STORE	Th						88								
SUMALPONG STORE	SARI-SARI STORE	Th				1		A		//						
MALIGON STORE	SARI-SARI STORE	Th			✓		É				1				✓	
CAMPOY STORE	SARI-SARI STORE	Th			✓			2			✓				✓	
	•	•	•	•				E4 0	2,	1 \	•	•	•	•		

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Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
LLOYD STORE	SARI-SARI STORE	Th														
ZAMORA STORE	SARI-SARI STORE	Th				6	0			3						
GATALAO STORE	SARI-SARI STORE	Th														
RIOLA STORE	SARI-SARI STORE	Th	✓		1			83		//		✓			✓	
ORTEGA STORE	SARI-SARI STORE	Th				1		H		//						
SAPIHI STORE	SARI-SARI STORE	Th			✓		É				✓				✓	
RRJ STORE	SARI-SARI STORE	Th		✓				2				✓			✓	
	•	•	•	•	•			E4 10	2,	1 \	•	•	•	•	•	•

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
LIHAYLIHAY STORE	SARI-SARI STORE	Th			✓	_		^			✓				✓	
SAGARIO STORE	SARI-SARI STORE	Th			✓	6	0	\rightarrow		3	✓				✓	
RAMOS STORE	SARI-SARI STORE	Th														
GUMIMAO STORE	SARI-SARI STORE	Th						83		//						
NILMA STORE	SARI-SARI STORE	Th						A		//						
GALLEPOSO STORE	SARI-SARI STORE	Th					É									
EMMA'S STORE	SARI-SARI STORE	Th						2								
	1		•	1				E4 10	2,	1 \		1		•	1	

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
N-JJJ STORE	SARI-SARI STORE	М														
AZALMA STORE	SARI-SARI STORE	Th				6	0			3						
QUINZON STORE	SARI-SARI STORE	М	✓			4						✓			✓	
INDAY CLAIRE STORE	SARI-SARI STORE	Th						83		//						
SUERTE STORE	SARI-SARI STORE	Th	✓		✓			A					✓		✓	
JANETH STORE	SARI-SARI STORE	Th				✓	É				✓				✓	
SUSANA STORE	SARI-SARI STORE	Th			✓						✓				✓	
		•		•	•			E4 0	2,	1	•	•		•		•

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
LIBERT L. BOGSANGIT	SARI-SARI STORE	Th						^								
FRITZIE ANN P. TAGUD	SARI-SARI STORE	Th	✓			6	0			3	✓				✓	
LING-LING STORE	SARI-SARI STORE	Th	✓								*				✓	
DELIA SARI-SARI STORE	SARI-SARI STORE	Th						88		//						
JANE ROSE S. HONGHONG	SARI-SARI STORE	Th						A		//						
JUNEJAY STORE	SARI-SARI STORE	Th			✓		É				✓				✓	
GANTALAO STORE	SARI-SARI STORE	Th						2								
		•	•					E4 10	2,	1 \	•			•		

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
AGAN STORE	SARI-SARI STORE	Th						^								
MARICEL AMANTE HAMAC	SARI-SARI STORE	F				6	0	\rightarrow		3						
ARLYN C. LAMPAWOG	SARI-SARI STORE	F			1											
RENEBOY R. MANDANGAN	SARI-SARI STORE	F						83								
CASTILLON STORE	SARI-SARI STORE	Th	✓					A		//	✓				✓	
DORIMON STORE	SARI-SARI STORE	F					É									
TERSON B. HAPITAN	SARI-SARI STORE	F						2								
		•	•					E4 10	2,	1 \	•	1		•		

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MARIA BENA MARANIO STORE	SARI-SARI STORE	F						_								
ANABEL C BACARO STORE	SARI-SARI STORE	F				6	0	\rightarrow		3						
ELYN STORE	SARI-SARI STORE	F									>					
MAHINAY STORE	SARI-SARI STORE	S						83								
RJ CONVENIENCE STORE	SARI-SARI STORE	S						A		//						
JORAYA STORE	SARI-SARI STORE	S					É									
ORILLOZA STORE	SARI-SARI STORE	S	✓	✓								✓			✓	
	•	•	•		•			E4 P	2,	1 \	•		•	•		•

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
NORIE DEE G. ARNOCO	SARI-SARI STORE	S														
ALBURO STORE	SARI-SARI STORE	S				6	0			3						
VERZANO'S STORE	SARI-SARI STORE	S									>					
MANDAG STORE	SARI-SARI STORE	S						83								
PARILLA STORE	SARI-SARI STORE	S						A		//						
TAATA STORE	SARI-SARI STORE	S	✓			✓	É							✓	✓	
LAPINIG STORE	SARI-SARI STORE	S						2								
	•	•	•	•				E4 0	2,	1 \	•	•		•	•	

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CANTON STORE	SARI-SARI STORE	S			✓			_			✓				✓	
GOHOCO STORE	SARI-SARI STORE	М				6	0	\rightarrow		3						
AAAJ STORE	SARI-SARI STORE	М														
3-ANGEL'S STORE	SARI-SARI STORE	М						8.2								
5 WILL'S STORE	SARI-SARI STORE	М	1		✓	~				//				✓	✓	
BEBENG STORE	SARI-SARI STORE	М					É									
JOUYOUS STORE	SARI-SARI STORE	М														
	•		•					E4 0	2,	1 \	•			•		

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Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CANTON STORE	SARI-SARI STORE	М														
ALLA VARIETY STORE	SARI-SARI STORE	Т				6	0	\rightarrow		3						
DODOY CENAS STORE	SARI-SARI STORE	Т		✓	1	4					>			✓	✓	
ARIEL STORE	SARI-SARI STORE	Т						88		//						
R'G STORE	SARI-SARI STORE	Т						A								
FORMOSO STORE	SARI-SARI STORE	W	1				É				✓				✓	
JC HEART	SARI-SARI STORE	W	1								✓				✓	
	•	•	•	•	•			E4 0	2,	1	•	•				•

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ANALIZA HAJAU	SARI-SARI STORE	W	✓	✓	✓	1	1	^							✓	✓
ACULBE STORE	SARI-SARI STORE	W				6	0	>		3						
CAÑETE STORE	SARI-SARI STORE	W	✓								*				✓	
KIESLER STORE	SARI-SARI STORE	М						83		//						
ADEN STORE	SARI-SARI STORE	F						A								
DYLEN STORE	SARI-SARI STORE	F					É									
HAMAC STORE	SARI-SARI STORE	F														
	•	•	•	•	•			E4 P	2,	1 \	•	•	•	•		•

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Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
BENDEJO STORE	SARI-SARI STORE	F	✓		✓			^					✓		✓	
BL VARIETY STORE	SARI-SARI STORE	F		✓		6	0			3	✓				✓	
TITING LIMPAG	SARI-SARI STORE	F				1					*				✓	
SANGHILAN STORE	SARI-SARI STORE	F			1			88		//	1				✓	
AIRA STORE	SARI-SARI STORE	F	✓					A			✓				✓	
BREA STORE	SARI-SARI STORE	F					É									
ASHER'S STORE	SARI-SARI STORE	F						2								
	•	1	•	•	•			E4 10	2,	1 \	•	•	•	•		

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
AMALIA DAR	SARI-SARI STORE	F			✓	_					✓				✓	
CABILIN STORE	SARI-SARI STORE	F				6	0			3						
NUGAS STORE	SARI-SARI STORE	F														
SARA JANE YOSORES	SARI-SARI STORE	F						83		//						
NORIEDY CABUTERO	SARI-SARI STORE	F						A		//						
PHARMACY SALUG	SARI-SARI STORE	М					É									
TONE R STORE	SARI-SARI STORE	М				1		2								
	•							E4 10	2,	1 \						

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
M/R SARI-SARI STORE	SARI-SARI STORE	М						^								
DUBDUBAN STORE	SARI-SARI STORE	М			✓	0	0	\rightarrow		30	✓				✓	
EMBAL STORE	SARI-SARI STORE	S	✓			4					>	✓			✓	
AMIHAN'S GOOD STORE	SARI-SARI STORE	S				~		83		//	/	✓			✓	
EMELINDA G. GALLEPOSO	SARI-SARI STORE	S	✓					A		11	✓				✓	
TABOADA STORE	SARI-SARI STORE	Т					É									
CHERYL LEDAMA STORE	SARI-SARI STORE	Т	✓							1	✓				✓	
	•	•	_					E4 10	2,	1 \ \	•	•	•	•		

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
HITEGAN STORE	SARI-SARI STORE	Т				_		·								
RHM STORE	SARI-SARI STORE	Т	✓		✓	6	0	\rightarrow		3		✓			✓	
RG STORE	SARI-SARI STORE	Т	✓	✓	1						>			✓	✓	
SARAH STORE	SARI-SARI STORE	Т						8.8		//						
BOGANOTAN'S STORE	SARI-SARI STORE	Т				~		A		//		✓			✓	
EDUARDO JANDAYAN	SARI-SARI STORE	Т					É									
MYRNA STORE	SARI-SARI STORE	Т														
	•		•	•	•			E4 0	2,	1 \	•	•		•		•

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ROLANDO OMICNOL	SARI-SARI STORE	Т														
YUKIE & UPB STORE	SARI-SARI STORE	Т				6	0	\rightarrow		3						
JULIET BAROY	SARI-SARI STORE	Т	✓								1				✓	
CHERRY SABANA	SARI-SARI STORE	Т						88		//						
TERISITA PERAS	SARI-SARI STORE	Т						A		//						
CHONA SARI-SARI STORE	SARI-SARI STORE	Th					É									
C/X SARI-SARI STORE	SARI-SARI STORE	Т														
	•	•	•	•	•			E4 P	2,	1 \	•	•				

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SUMINGUIT'S STORE	SARI-SARI STORE	W	✓			_						✓			✓	
FABILLAR'S STORE	SARI-SARI STORE	W				6	0			3						
ARNEL'S STORE	SARI-SARI STORE	W														
JM STORE	SARI-SARI STORE	W						88		//						
MARIEL'S SARI- SARI STORE	SARI-SARI STORE	W						A		//						
BEN JUMAWAN STORE	SARI-SARI STORE	W					É									
NIDA AQUINO ZAMORAS STORE	SARI-SARI STORE	W			✓			2			✓				✓	
	•	•		•	•			E4 P	2,	1 \	•	•	•			

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
EDUARDO POMIDA STORE	SARI-SARI STORE	W						^								
ROSALYN TINGOB STORE	SARI-SARI STORE	W				6	0	>		3						
NOEL AQUINO STORE	SARI-SARI STORE	W									>					
EBALLAN'S STORE	SARI-SARI STORE	W						83								
NENENG SARI- SARI STORE	SARI-SARI STORE	W	✓					A			✓				✓	
	SARI-SARI STORE	W					É									
COLE DURONIO SARI-SARI STORE	SARI-SARI STORE	W						50	3							
	•	•	•		•			(4 b	01	111						•

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
LEA MAE GEMOGUIN STORE	SARI-SARI STORE	Th					A	\Diamond								
DANNY'S STORE	SARI-SARI STORE	Th				Q				X						
THELMA MOLAS STORE	SARI-SARI STORE	Th	✓								>				✓	
REYNOLD TABASA STORE	SARI-SARI STORE	Th						33		//						
NELFA PAHUNAN STORE	SARI-SARI STORE	Th						A								
SOPHIA AND CATHLEEN STORE	SARI-SARI STORE	Th		✓		V		-1911-	-			✓			✓	
RETA TUMARO STORE	SARI-SARI STORE	Th						50	3							
		•	-					(4 b	01		-	-	-	•		•

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
FLORAVILLIA AGAPAY STORE	SARI-SARI STORE	Th						·								
TALIP STORE	SARI-SARI STORE	Th			✓	0	0			30	✓				✓	
ERLYN DAPAN STORE	SARI-SARI STORE	Th									>					
LORENA ABAN STORE	SARI-SARI STORE	Th	✓					83			1				✓	
ERENITA CALUGHUGAN STORE	SARI-SARI STORE	Th														
PALALON STORE	SARI-SARI STORE	Th	✓	✓	✓	V	1	-1111-	-						✓	✓
TEQUEL STORE	SARI-SARI STORE	Th	✓	✓		~		50	3					✓	√	
	•	•	•	-				(4 b	8/			•		•		

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
INDAY STORE	SARI-SARI STORE	Th	✓					_			✓				✓	
ARLENE ESPARAGUERA STORE	SARI-SARI STORE	F			√	Q	0	<u></u>		3	✓				✓	
STEPHEN YEN VARIETY STORE	SARI-SARI STORE	F									>					
XTOBIAS STORE	SARI-SARI STORE	F						83		//						
JONALYN LANGAN STORE	SARI-SARI STORE	F	✓					瓜				✓			✓	
MELCA STORE	SARI-SARI STORE	F				✓		-FAH-	-		1				✓	
JEANIAS MINI GROCERY STORE	SARI-SARI STORE	F	✓		✓			50	3			✓			✓	
	•	•	•	•				14 D	01	111					•	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
AJEN VIRGIL STORE	SARI-SARI STORE	F						_								
ARNEL RAPOLS STORE	SARI-SARI STORE	F			✓	0	0	\rightarrow		3	✓				✓	
ALEMAN'S STORE	SARI-SARI STORE	F									>					
MARTIN CALONGE STORE	SARI-SARI STORE	F			1			83			✓				✓	
MARIALYN PACLI STORE	SARI-SARI STORE	F	✓			~		A				✓			✓	
LENY STORE	SARI-SARI STORE	F					É									
EMELIE TEVES STORE	SARI-SARI STORE	F			✓						✓				✓	
	•	•	•		•			E4 10	2,	1 \	•	•	•	•		

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
LILIA MAGUILA STORE	SARI-SARI STORE	F						^								
CARMEN STORE	SARI-SARI STORE	F	✓	✓		6	0	\rightarrow		3		✓			✓	
ELLA'S STORE	SARI-SARI STORE	F									>					
MARLON ORYOKE STORE	SARI-SARI STORE	F						83								
AR STORE	SARI-SARI STORE	F						A								
LUZ STORE	SARI-SARI STORE	F					É									
3KG STORE	SARI-SARI STORE	F														
	•	•	•	•	•			E4 P	2,	1 \	•	•	•	•		•

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CHLOE STORE	SARI-SARI STORE	F														
JAN MARRY STORE	SARI-SARI STORE	F	✓			6	0			3	✓				✓	
ANALYN NALE STORE	SARI-SARI STORE	S			1						×				✓	
BENEBEBE STORE	SARI-SARI STORE	S			✓	~		33		//	/		✓		✓	
JEZELLEE VARIETY STORE	SARI-SARI STORE	S						A								
GOMEZ STORE	SARI-SARI STORE	S			✓		É				✓				✓	
JENEFER GALIT STORE	SARI-SARI STORE	S														
	•	•	•	•				E4 P	2,	1 \	•			•		

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
AJ CONVENIENCE STORE	SARI-SARI STORE	S						^								
VILLALON STORE	SARI-SARI STORE	S	✓		✓	0	0	>		3			✓		✓	
JUN-JUN STORE	SARI-SARI STORE	S									>					
GERALDINE PATCHES STORE	SARI-SARI STORE	S						83								
VILLAMOR STORE	SARI-SARI STORE	S						A								
CHRISTIAN PAGASIAN STORE	SARI-SARI STORE	S					É									
JAY-AN PADILLA STORE	SARI-SARI STORE	S														
		•	•	•	•			74 B	2,	1 \	•	•	•	•		•

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JERSAM CORITA STORE	SARI-SARI STORE	S						^								
LEANA STORE	SARI-SARI STORE	S				0	0	\rightarrow		3						
CAMILO CENAS STORE	SARI-SARI STORE	S									>					
GLENN ROSCA	SARI-SARI STORE	S	✓					83			✓				✓	
JANE STORE	SARI-SARI STORE	S		✓				A		//	✓				✓	
ALCANTARA STORE	SARI-SARI STORE	S	✓				É				✓				✓	
BASTE STORE	SARI-SARI STORE	S	1					2			1				✓	
	•	1	•	•				E4 10	2,	1 \	•	•	•	•	•	•

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
REVELO STORE	SARI-SARI STORE	S	✓								✓				✓	
CASIÑO STORE	SARI-SARI STORE	М				6	0			3						
BOGANOTAN STORE	SARI-SARI STORE	М	✓								>	✓			✓	
CARBONA STORE	SARI-SARI STORE	М						83		//						
BLUE HOUSE	SARI-SARI STORE	М						A		//						
XCARBONA'S STORE	SARI-SARI STORE	М					É									
ROSALEM'S STORE	SARI-SARI STORE	М						2								
	•	•	•	•				E4 10	2,	1 \	•	•	•	•		

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
VIDAL'S STORE	SARI-SARI STORE	М						^								
CETA'S STORE	SARI-SARI STORE	М				6	0			3						
XCJ'S STORE	SARI-SARI STORE	Т														
XROSALIA'S STORE	SARI-SARI STORE	Т						83		//						
INDAG STORE	SARI-SARI STORE	Т						A		//						
ESCOREAL'S STORE	SARI-SARI STORE	Т					É									
SILVANO'S STORE	SARI-SARI STORE	Т						2		7						
		•	•					E4 0	2,	1 \	•	1	1	•		

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
PANIMPA'S STORE	SARI-SARI STORE	Т						·								
NHELLY BALBACUA STORE	SARI-SARI STORE	Т				6	0	\diamond		3						
SEDENIO'S STORE	SARI-SARI STORE	Т									>					
LANGUBON'S STORE	SARI-SARI STORE	Т						83		//						
DANDAYO'S STORE	SARI-SARI STORE	Т						A		//						
OGORDO'S STORE	SARI-SARI STORE	Т					É									
MONSOLAN'S STORE	SARI-SARI STORE	Т						2								
		•		•	•			E4 0	2,	1 \	•	•				•

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
LABUSAN'S STORE	SARI-SARI STORE	Т						·								
CALAPIZ'S STORE	SARI-SARI STORE	W				6	0	*		3						
GALIT'S STORE	SARI-SARI STORE	Т									>					
VILLACURA'S STORE	SARI-SARI STORE	Т						8.2		//						
ARIPAL'S STORE	SARI-SARI STORE	Т						A		//						
ABRIA'S STORE	SARI-SARI STORE	М					É									
TOMARONG'S STORE	SARI-SARI STORE	М	✓									✓			✓	
	•	•	•	•	•			E4 0	2,	1 \	•	•				•

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MALON'S STORE	SARI-SARI STORE	Th						<u> </u>								
ETAW'S STORE	SARI-SARI STORE	М				6	0	\diamond		3						
AVEN'S STORE	SARI-SARI STORE	М									>					
BILVESTRE'S STORE	SARI-SARI STORE	S						83		//						
EKA'S STORE	SARI-SARI STORE	S						A		//						
NEBLA'S STORE	SARI-SARI STORE	S					É									
EMC STORE	SARI-SARI STORE	W								1						
	•	1						84 0	2,	1 \		1				

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Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CABALES STORE	SARI-SARI STORE	Т	✓	✓				^				✓			✓	
ESTHER SARI- SARI STORE	SARI-SARI STORE	W				6	0	\rightarrow		3						
TING-TING STORE	SARI-SARI STORE	W	✓								>		1		✓	
TULABING STORE	SARI-SARI STORE	W						83		//						
MARISSA STORE	SARI-SARI STORE	W						A		//						
MALABAGO STORE	SARI-SARI STORE	W					É									
PRINCESS STORE	SARI-SARI STORE	W						2		1						
			•	•	•			E4 P	2,	1 \	•	•	•			•

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
PACURE'S STORE	SARI-SARI STORE	W				_		_								
LUZ VIDEOKIHAN	SARI-SARI STORE	W				6	0	\rightarrow		3						
SAPIHI STORE	SARI-SARI STORE	W	1		*	4					>		1		✓	
DIONALDO'S STORE	SARI-SARI STORE	W				✓		88		//	1				✓	
MANUAYAO STORE	SARI-SARI STORE	W						A								
AMBANG STORE	SARI-SARI STORE	W					É									
SILVANO'S STORE	SARI-SARI STORE	W														
	•	•	•	•				E4 P	2,	1 \	•	•				•

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
PAGASIAN'S STORE	SARI-SARI STORE	W														
TABON' STORE	SARI-SARI STORE	W				40	0	\rightarrow		3	✓				✓	
CAROLITA STORE	SARI-SARI STORE	W				4					1				✓	
RUNERIA ACAYLAR STORE	SARI-SARI STORE	W						88		//						
EMELIA MARATA STORE	SARI-SARI STORE	W						A		//						
JR & LUZ STORE	SARI-SARI STORE	W					É									
ANABEL'S STORE	SARI-SARI STORE	W			✓			2			1				✓	
	•	•	•	1				E4 10	2,	1 \	•			•		

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
G.B. CONVENIENCE STORE	SARI-SARI STORE	W	~		√		^	◆				✓			✓	
MELING PAÑA STORE	SARI-SARI STORE	W				O			/	Y						
GAIS STORE	SARI-SARI STORE	Th									>					
JESEL ANDAO	SARI-SARI STORE	Th			\			832		//						
AILEEN STORE	SARI-SARI STORE	Th						瓜								
INDAY STORE	SARI-SARI STORE	Th					P		9							
LATRAS STORE	SARI-SARI STORE	Th						50	3							
	JOINE							(4 0	3	1						

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ARNULPO TABILIRAN STORE	SARI-SARI STORE	Th						^								
THELOU AND LOESE	SARI-SARI STORE	Th				6	0	>		3						
CAIS STORE	SARI-SARI STORE	Th	✓								*				✓	
MALABAGO STORE	SARI-SARI STORE	Th						83								
NORJUN ENT	SARI-SARI STORE	Th	✓					A			✓				✓	
AMJ'S GEAR & GRUB	SARI-SARI STORE	Th					É									
MALARAN'S STORE	SARI-SARI STORE	F														
		•	•	•				E4 10	2,	1 \	•	•	•	•		

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JUANITA STORE	SARI-SARI STORE	F				_		_								
BELARMINO'S STORE	SARI-SARI STORE	F				6	0	\rightarrow		3						
TACTA'S STORE	SARI-SARI STORE	S			1						>					
OYOHOY'S STORE	SARI-SARI STORE	S						88		//						
NEO MANAGEMENT	SARI-SARI STORE	S						A								
COOP	SARI-SARI STORE	S					É									
ANACITA'S STORE	SARI-SARI STORE	М														
		•	•	•				E4 0	2,	1 \	•	•				•

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CITA'S STORE	SARI-SARI STORE	М						<u> </u>								
DIONALDO'S STORE	SARI-SARI STORE	М				6	0	>		3						
RJ AND AJ	SARI-SARI STORE	М														
AMER'S STORE	SARI-SARI STORE	М						83		//						
MAMAC STORE	SARI-SARI STORE	М	✓		✓			A					✓		✓	
SMITH'S STORE	SARI-SARI STORE	М					É									
TORRES STORE	SARI-SARI STORE	М						2								
	- 1		•	1				E4 0	2,	1 \	•			•		

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
STAR GROCERY	SARI-SARI STORE	М														
WENDEL STORE	SARI-SARI STORE	М				6	0	\diamond		3						
JEWARD STORE	SARI-SARI STORE	М									>					
VILLACAMPA'S STORE	SARI-SARI STORE	Т						83		//						
BONGCAN'S STORE	SARI-SARI STORE	Т						A								
BRIGOLE'S STORE	SARI-SARI STORE	Т					É									
PAULA'S MINIMART	SARI-SARI STORE	Т						2								
	•	•	•	•	•			84 B	2,	1 \	•	•	•	•	-	

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
XAJ VARIETY STORE	SARI-SARI STORE	Т														
DANDANO'S STORE	SARI-SARI STORE	Т				6	0			3						
BALANSAG'S STORE	SARI-SARI STORE	Т														
GUJELDE'S STORE	SARI-SARI STORE	Т						83		//						
AGAN'S STORE	SARI-SARI STORE	Т						A		//						
AMPARADO'S STORE	SARI-SARI STORE	Т					É									
DANGCALAN'S STORE	SARI-SARI STORE	Т														
		•	•	•	•			E4 P	2,	1 \	•	•				•

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
BEBE STORE	SARI-SARI STORE	Т						^								
MAZO'Z STORE	SARI-SARI STORE	Т				6	0	\rightarrow		3						
JINBELL STORE	SARI-SARI STORE	Т									>					
ROXAS STORE	SARI-SARI STORE	Т						83		//						
ALBIOSS STORE	SARI-SARI STORE	Т	1					A			1				✓	
NONOY STORE	SARI-SARI STORE	W					É									
XNELMA STORE	SARI-SARI STORE	W														
	•	•	•	•	•			E4 P	2,	1 \	•	•				•

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
DIOCHAR STORE	SARI-SARI STORE	W						<u> </u>								
ANTIPUESTO STORE	SARI-SARI STORE	W				6	0	\diamond		3						
LOLITA SILVANO STORE	SARI-SARI STORE	W			4						*				✓	
ESTELLA GORE	SARI-SARI STORE	W	✓					83		//	1				✓	
FLORENTINA ENJAMBRE	SARI-SARI STORE	W						A								
ELICANAL STORE	SARI-SARI STORE	W	✓		✓		É					✓			✓	
GEPITULAN STORE	SARI-SARI STORE	W						2								
	•	•		•				74 C	2,	1 \	•	•	•			•

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
TOMARONG STORE	SARI-SARI STORE	W						_								
GAYOLES STORE	SARI-SARI STORE	Th			✓	0	0	\rightarrow		30	✓				✓	
SARANILLA'S STORE	SARI-SARI STORE	Th									>					
RONA BACARA STORE	SARI-SARI STORE	Th						83								
GERALD NOBAL STORE	SARI-SARI STORE	Th						A		//						
MARIVIC PARILLA	SARI-SARI STORE	Th					É									
EDGAR BAJO STORE	SARI-SARI STORE	F								1						
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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ALTHEA STORE	SARI-SARI STORE	F	✓	✓		_						✓			✓	
GLENDA STORE	SARI-SARI STORE	F				6	0			3						
FERUY STORE	SARI-SARI STORE	F									>					
CALAGO STORE	SARI-SARI STORE	F			~			83		//	1				✓	
FE RAFOLS	SARI-SARI STORE	F						A								
SLP ASSOCIATION	SARI-SARI STORE	F	✓		✓	✓	É							✓	✓	
LITO STORE	SARI-SARI STORE	F														
	•	•		•	•			E4 P	2,	1	•	•	•			

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
TEJERO STORE	SARI-SARI STORE	F						·								
MARENTES SARI- SARI STORE	SARI-SARI STORE	F				6	0	\diamond		3						
FERNANDEZ SARI- SARI STORE	SARI-SARI STORE	F									>					
MERNA SARI-SARI STORE	SARI-SARI STORE	F						83		//						
DIXIMO SARI-SARI STORE	SARI-SARI STORE	F						A		//						
LAIDON STORE	SARI-SARI STORE	F					É									
LENDY LARGO	SARI-SARI STORE	F														
		•	•	•	•			E4 0	2,	1	•	•	•			•

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ALIA VARIETY STORE	SARI-SARI STORE	s	✓		1	*		^						✓	✓	
MILLION STORE	SARI-SARI STORE	S				6	0	*		3						
ARIPAL STORE	SARI-SARI STORE	S														
BANIOSA STORE	SARI-SARI STORE	S						8.3		//						
JONA STORE	SARI-SARI STORE	S														
GASO STORE	SARI-SARI STORE	М					Ĺ		À							
ESCABARTE STORE	SARI-SARI STORE	М				1										
	1		•					E4 D	2,	1	•			•		

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MJ AND AJ STORE	SARI-SARI STORE	М														
BONDE STORE	SARI-SARI STORE	М				6	0			3						
DAMONSONG STORE	SARI-SARI STORE	Т	✓			4					>	✓			✓	
AL MINIMART	SARI-SARI STORE	Т						83		//						
BENLOT STORE	SARI-SARI STORE	Т						A		//						
DULCE TUANDA STORE	SARI-SARI STORE	Т				✓	É				✓				✓	
ROLLY STORE	SARI-SARI STORE	Т						2								
	•	•	•	•	•			E4 0	2,	1 \	•	•		•	•	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
AMOD STORE	SARI-SARI STORE	W	✓		✓	*		^						✓	✓	
TABUADA STORE	SARI-SARI STORE	W			✓	6	0	\rightarrow		3	1				✓	
JUMUAD STORE	SARI-SARI STORE	W														
TAYAB STORE	SARI-SARI STORE	W						83		//						
PEARLY STORE	SARI-SARI STORE	W						A								
JETHER LIPAPAC STORE	SARI-SARI STORE	W					É									
JUMAWAN'S STORE	SARI-SARI STORE	W				/		2				✓			✓	
	•	•	•	•	•			E4 P	2,	1 \	•	•	•	•		•

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
VERGIE STORE	SARI-SARI STORE	W				_		_								
SHER-ED EATERY	SARI-SARI STORE	Th				6	0	\rightarrow		3						
MARICEL GABATO STORE	SARI-SARI STORE	Th	1		V								1		✓	
DINOCOT DIVANI STORE	SARI-SARI STORE	TWF						83		//						
CATUBAY STORE	SARI-SARI STORE	Th				1				//						
MYLENE STORE	SARI-SARI STORE	Th					É									
BOY ESTRELLANTE	SARI-SARI STORE	Th		✓	✓					1		✓			✓	
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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
TALA GEN. MERCHANDISE	SARI-SARI STORE	Th				_		_								
TATA SALAGUSTE STORE	SARI-SARI STORE	Th	✓			6	0			3	✓				✓	
JOENA ANTAG STORE	SARI-SARI STORE	Th									>					
CHARLEE'S VARIETY STORE	SARI-SARI STORE	F						83		//						
CAMASURA STORE	SARI-SARI STORE	F	✓					A			1				✓	
ORAIZ STORE	SARI-SARI STORE	F					É									
3M STORE	SARI-SARI STORE	F	✓	✓	✓	/	✓								✓	✓
	•	•	•	•	•			E4 P	2,	1	•	•	•	•		

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Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
RJ STORE	SARI-SARI STORE	F						^								
JOY MACAPARAS STORE	SARI-SARI STORE	F				0	0	\rightarrow		30						
	SARI-SARI STORE	F									>					
MANAYTAY STORE	SARI-SARI STORE	F						33								
PREJOLES STORE	SARI-SARI STORE	F						A		11						
LYDIA LAPUAC STORE	SARI-SARI STORE	F	✓				É				✓				✓	
DAVID AND FRANCIS MINIMART	SARI-SARI STORE	S	✓	√		~		500	3	1				✓	✓	

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

			ocining	Weeks	-1 1			Fre	quency	of Purc	hase				
Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SARI-SARI STORE	S						^								
SARI-SARI STORE	S				10	0	\rightarrow		3						
SARI-SARI STORE	S									>					
SARI-SARI STORE	S						33		//						
SARI-SARI STORE	S						巫								
SARI-SARI STORE	S														
SARI-SARI STORE	S						50	3							
	SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE	SARI-SARI S STORE SARI-SARI S STORE	SARI-SARI S STORE	SARI-SARI S STORE	SARI-SARI S STORE	SARI-SARI S STORE	SARI-SARI S STORE SARI-SARI S	SARI-SARI S SARI-SARI S SARI-SARI S SARI-SARI S SARI-SARI S STORE SARI-SARI S STORE	SARI-SARI S STORE	SARI-SARI S STORE SARI-SARI S STORE	SARI-SARI S STORE SARI-SARI S STORE	SARI-SARI S STORE SARI-SARI S SARI-SARI S SARI-SARI S SARI-SARI S SARI-SARI S SARI-SARI S	SARI-SARI S STORE SARI-SARI S STORE	SARI-SARI S STORE SARI-SARI S STORE	SARI-SARI S STORE SARI-SARI S

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Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
EBALLES STORE	SARI-SARI STORE	S				_		_								
BUENAFLOR STORE	SARI-SARI STORE	S				6	0	\rightarrow		3						
AL SERDAN	SARI-SARI STORE	S									>					
REBECCA STORE	SARI-SARI STORE	S						88		//						
RENCE MARK STORE	SARI-SARI STORE	S						A								
XTATA & ELLY STORE	SARI-SARI STORE	S					É									
FRITZ CYRIL STORE	SARI-SARI STORE	S	✓								✓				✓	
	•	•	•	•				E4 P	2,	1 \		•				

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
WILMA STORE	SARI-SARI STORE	S														
ROSDELIA REQUINA STORE	SARI-SARI STORE	М				6	0	\diamond		3						
INDAY JARANAY STORE	SARI-SARI STORE	Т														
CRIS ALICE STORE	SARI-SARI STORE	Т						83		//						
ORMOSO STORE	SARI-SARI STORE	Т						A		//						
VIANEX STORE	SARI-SARI STORE	Т					É									
JULIET STORE	SARI-SARI STORE	W						2								
	•	•	•	•	•			84 B	2,	1 \	•	•	•	•	-	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
FACOMA SND	SARI-SARI STORE	W	✓			_		^			✓				✓	
RAQUEL STORE	SARI-SARI STORE	W				6	0	\rightarrow		3						
ALBERT BIADNES STORE	SARI-SARI STORE										>					
EXCEL STORE	SARI-SARI STORE	W						83								
YL STORE	SARI-SARI STORE	W						A								
JOYEEN SARI- SARI STORE	SARI-SARI STORE	W					É									
PONCE STORE	SARI-SARI STORE	W														
	•		•	•				E4 P	2,	1 \	•	•	•	•		

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
YAN YAR	SARI-SARI STORE	W				_		<u> </u>								
LINDA STORE	SARI-SARI STORE	W				6	0	\diamond		3						
RL STORE	SARI-SARI STORE	W														
TATA BARORO STORE	SARI-SARI STORE	Th						83								
ROSIEBEL BANATANTO STORE	SARI-SARI STORE	Th														
MAÑOSA STORE	SARI-SARI STORE	Th	✓	✓		~	Р	-1911-	-				✓		✓	
KOYKOY STORE	SARI-SARI STORE	Th						50	ž							
		1	1	1				(4 D	21		1	1				1

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
IMBANG STORE	SARI-SARI STORE	Th						^								
J STORE	SARI-SARI STORE	F	✓		✓	0	0	>		3		✓			✓	
ASENTISTA STORE	SARI-SARI STORE	F									>					
FLOR BASIA	SARI-SARI STORE	F				~		83		//	1				✓	
ARJHON STORE	SARI-SARI STORE	Th						A								
ARLENE STORE	SARI-SARI STORE	Th					É									
JHON & KIM	SARI-SARI STORE	F						2		1						
	-1	•	•	•				E4 10	2,	1 \	•	•	•	•		

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

			Seming	Weeks	-1			Fre	quency	of Purc	hase				
Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SARI-SARI STORE	F						^								
SARI-SARI STORE	S				10	0	>		30						
SARI-SARI STORE	S									>					
SARI-SARI STORE	S						83								
SARI-SARI STORE	S	√								√				✓	
SARI-SARI STORE	S					- 1	HAL	-							
SARI-SARI STORE	S	✓					50	3		✓				✓	
	SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE	SARI-SARI S STORE SARI-SARI S STORE	SARI-SARI S STORE SARI-SARI S STORE	SARI-SARI S STORE SARI-SARI S STORE	SARI-SARI S STORE SARI-SARI S STORE	SARI-SARI S	SARI-SARI S	SARI-SARI S	SARI-SARI S	SARI-SARI S	SARI-SARI S	SARI-SARI S STORE SARI-SARI S	SARI-SARI S STORE SARI-SARI S STORE	SARI-SARI S STORE SARI-SARI S STORE	SARI-SARI S STORE SARI-SARI S STORE

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
BATCHOYAN SA DISUD	SARI-SARI STORE	М						^								
DACULA STORE	SARI-SARI STORE	М				6	0	\rightarrow		3						
ALUMBRE STORE	SARI-SARI STORE	Т	✓								1				✓	
AIME PAMERON STORE	SARI-SARI STORE	Т						83		//						
GORE STORE	SARI-SARI STORE	Т	1					A		//	✓				✓	
JAS MACAPAZ	SARI-SARI STORE	Т					É									
ARGENIA STORE	SARI-SARI STORE	Т						2								
	•	•	•	•				E4 0	2,	1 \	•	•	•	•		•

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
REN REN GABOTERO	SARI-SARI STORE	Т						^								
CAÑETE STORE	SARI-SARI STORE	Т	✓		✓	6	0	\rightarrow		3		✓			✓	
INDAY'S STORE	SARI-SARI STORE	Т									>					
BAROTE STORE	SARI-SARI STORE	Т						83								
TANELON STORE	SARI-SARI STORE	W						A		//						
DAGANASOL STORE	SARI-SARI STORE	W					É									
ARNEL STORE	SARI-SARI STORE	W	✓								✓				✓	
	•	•	•	•	•			E4 P	2,	1 \	•	•	•	•		•

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SIAREZ SARI-SARI STORE	SARI-SARI STORE	W						^								
ICAD STORE	SARI-SARI STORE	W				6	0	\rightarrow		3						
GLORIA BUHIAN STORE	SARI-SARI STORE	W									>					
MARCY ALEMAN STORE	SARI-SARI STORE	W			1			83				✓			✓	
VICTORIA JAMORA STORE	SARI-SARI STORE	W			✓	1		A		//	✓				✓	
DACAL STORE	SARI-SARI STORE	W					É									
XBENDEJO STORE	SARI-SARI STORE	Th						2								
		1	•					E4 10	2,	1 \	•			•		

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JUMAWAN STORE	SARI-SARI STORE	Th						_								
PANYAX DART LANE	SARI-SARI STORE	F	✓			6	0	\rightarrow		3	✓				✓	
RG STORE DISUD	SARI-SARI STORE	F			1	4					>	✓			✓	
EP SEPOLO STORE	SARI-SARI STORE	F						88								
MJ STORE	SARI-SARI STORE	F						A		//						
GIJADA UGDAMINA STORE	SARI-SARI STORE	F					É									
JMB STORE	SARI-SARI STORE	F								1						
		•	•	•				E4 0	2,	1 \	•	•	•	•		

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
NORA MANDIH	SARI-SARI STORE	F						^								
MELINDA SATORE	SARI-SARI STORE	F				6	0	>		3						
SHAUN STORE	SARI-SARI STORE	F									>					
PEDRO BELEGOLO STORE		S						83								
BOBONG STORE	SARI-SARI STORE	S						A								
HELEN GOMEZ	SARI-SARI STORE	S					É									
DUMAJEL STORE	SARI-SARI STORE	S														
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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ALBONA STORE	SARI-SARI STORE	S														
ROSE STORE	SARI-SARI STORE	S				6	0			3						
BENLOT STORE	SARI-SARI STORE	S									>					
DEDING STORE	SARI-SARI STORE	S						83		//						
DODONG RAMOGA	SARI-SARI STORE	S	✓					A		//	✓				✓	
MONA BACANG STORE	SARI-SARI STORE	М					É									
ANGELYN AGUSTIN STORE	SARI-SARI STORE	М						2								
		•	•	•				E4 P	2,	1 \	•	•				•

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MANGAN STORE	SARI-SARI STORE	М						·								
LAGARE STORE	SARI-SARI STORE	М				6	0	*		3						
BELINDA GUGO	SARI-SARI STORE	Т														
ELOGSONG STORE	SARI-SARI STORE	Т						8.3		//						
HASAN STORE	SARI-SARI STORE	Т				1				11						
RICKY JAY STORE	SARI-SARI STORE	Т					Ĺ		À							
FABILLARAN STORE	SARI-SARI STORE	Т														
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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
V JOE STORE	SARI-SARI STORE	Т						<u> </u>								
MARILOU PEÑERO STORE	SARI-SARI STORE	Th				40	0	\diamond		3	✓				✓	
LANGOTAN STORE	SARI-SARI STORE	S			1						×				✓	
DUMIAY STORE	SARI-SARI STORE	S						83		//						
AROHA STORE	SARI-SARI STORE	S						A								
SAFAMCO	SARI-SARI STORE	s					É									
ORTIGA STORE	SARI-SARI STORE	М						2								
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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
GENA STORE	SARI-SARI STORE	Т						_								
CICELIA STORE	SARI-SARI STORE	Т				6	0	\limits		3						
JOSEFINA STORE	SARI-SARI STORE	Т														
BERNING STORE	SARI-SARI STORE	Т	✓	✓				8.5		//			✓		✓	
THREE KS	SARI-SARI STORE	Т				1				//						
RC STORE	SARI-SARI STORE	Т	✓		✓	✓	É		À				✓		✓	
GUMACTANG STORE	SARI-SARI STORE	Т	✓								✓				✓	
	•	•		•	•			E4 P	2,	1 \	•	•		•		•

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MARIO STORE	SARI-SARI STORE	Т						^								
ROJAS STORE	SARI-SARI STORE	Th	✓	✓		6	0	\rightarrow		3		✓			✓	
CAMANSI STORE	SARI-SARI STORE	Th	✓								1				✓	
HONGHONG STORE	SARI-SARI STORE	Th						83		//						
ISABELLE LAÑOJAN STORE	SARI-SARI STORE	Th						A								
GIBANG-GIBANG STORE	SARI-SARI STORE	Th	✓	✓			É					✓			✓	
ABAYON STORE	SARI-SARI STORE	F														
	•	•		•				E4 P	2,	1 \	•	•		•		•

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MAILYN ESTRADA STORE	SARI-SARI STORE	F			✓			^			✓				✓	
DIVINA ANTIBUINA STORE	SARI-SARI STORE	F				0	0	\rightarrow		3						
CABRISTANTE CARENDERIA	SARI-SARI STORE	F									>					
EL-EL STORE	SARI-SARI STORE	S						88		//						
ROCKY STORE	SARI-SARI STORE	S						H		11						
YASSI STORE	SARI-SARI STORE	М	✓	✓		1	É						✓		✓	
CHALIN STORE	SARI-SARI STORE	М		✓						7	✓				✓	
		•		•	•			74 C	2,	1 \	•	•		•		•

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
KLONGKLONG STORE	SARI-SARI STORE	М						^								
COOP SALUG	SARI-SARI STORE	М				6	0			3						
ROCIO STORE	SARI-SARI STORE	М														
CLARK BUHIAN STORE	SARI-SARI STORE	М		✓				83		7	~				✓	
AILYN STORE	SARI-SARI STORE	Т						A		//						
ALBINA HABAGAT STORE	SARI-SARI STORE	Т	✓		✓		É					✓			✓	
TUMIMPA STORE	SARI-SARI STORE	Т						2								
	•	•	•	•	•			E4 0	2,	1 \	•	•	•	•	-	

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
TABAÑERA STORE	SARI-SARI STORE	Т				_		_								
TEJADA STORE	SARI-SARI STORE	Т	✓			6	0	\rightarrow		3	✓				✓	
YSIK STORE	SARI-SARI STORE	Т									>					
MARITES STORE	SARI-SARI STORE	Т						88		//						
LEGARTO STORE	SARI-SARI STORE	Т						A		//						
KIM STORE	SARI-SARI STORE	Т					É									
LENDY STORE	SARI-SARI STORE	W	✓		✓							✓			✓	
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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
GRETCHEN STORE	SARI-SARI STORE	W														
HANAPI STORE	SARI-SARI STORE	Th				6	0	\rightarrow		3						
SUCIMA STORE	SARI-SARI STORE	Th									>					
JINA GUINDAL STORE	SARI-SARI STORE	S						88		//						
BERNADERO STORE	SARI-SARI STORE	S	✓			1		A			✓				✓	
LORNA STORE	SARI-SARI STORE	S	✓				É				✓				✓	
NYAH'S STORE	SARI-SARI STORE	S	✓		✓							✓			✓	
	•	•	•	•	•			E4 P	2,	1 \	•	•		•	•	•

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CARUMBO STORE	SARI-SARI STORE	s						_								
YURONG STORE	SARI-SARI STORE	s	✓			6	0	\rightarrow		3	✓				✓	
CHRISTY STORE	SARI-SARI STORE	М									>					
PINERO STORE	SARI-SARI STORE	Т						83								
MARISA CARCOS STORE	SARI-SARI STORE	Т				1		A								
SALLY PADILLA	SARI-SARI STORE	Т					É									
JORLITA ALINDINE	SARI-SARI STORE	Т														
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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CHARINA STORE	SARI-SARI STORE	Th						^								
ALAT STORE	SARI-SARI STORE	Th				6	0	\rightarrow		3						
BANUGON STORE	SARI-SARI STORE	Th									>					
FINISH LINE STORE	SARI-SARI STORE	s						83								
R.L. STORE	SARI-SARI STORE	S						A								
ANSAGON STORE	SARI-SARI STORE	s					É									
BAGUIOSO STORE	SARI-SARI STORE	S	✓								✓				✓	
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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
VILLARMINO STORE	SARI-SARI STORE	s	✓			1		^				✓			✓	
VINN'S STORE	SARI-SARI STORE	М				6	0	>		3						
DECALER STORE	SARI-SARI STORE	М									>					
MAZID STORE	SARI-SARI STORE	М						83		//						
LEDINA STORE	SARI-SARI STORE	М				1		A								
GUADA STORE	SARI-SARI STORE	М					É									
XPIÑERO STORE	SARI-SARI STORE	Т														
	•	•	•	•				E4 0	2,	1 \	•	•	•	•		

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MELINDA	SARI-SARI STORE	Т						_								
RHIAN STORE	SARI-SARI STORE	W				6	0	\rightarrow		3						
GENEVIVE STORE	SARI-SARI STORE	W														
IRENE STORE	SARI-SARI STORE	W						88		//						
CASTY	SARI-SARI STORE	W						A								
ARIEL STORE	SARI-SARI STORE	W					É									
ALBOFERA STORE	SARI-SARI STORE	W														
		•	•	•	•			E4 P	2,	1 \	•	•	•			

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MANGAN STORE	SARI-SARI STORE	W				1					✓				✓	
ORDONIA STORE	SARI-SARI STORE	Th	✓			6	0			3	✓				✓	
GIBANG-GIBANG SHELLA	SARI-SARI STORE	Th	✓	✓									1		✓	
AZERO STORE	SARI-SARI STORE	F						83		//						
BELIA	SARI-SARI STORE	F						A		//						
SAGBID	SARI-SARI STORE	F					É									
LANTACA	SARI-SARI STORE	F						2								
			•		1			E4 10	2,	1 \			•	•		

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MONTOYA STORE	SARI-SARI STORE	F						^								
AZELYN STORE	SARI-SARI STORE	S				6	0	>		3						
HOYOHOY STORE	SARI-SARI STORE	S									>					
ROSITA DAGONDONG	SARI-SARI STORE	S						83								
AJS STORE	SARI-SARI STORE	М				1		A								
MARJIE STORE	SARI-SARI STORE	Т					É									
HALIN STORE	SARI-SARI STORE	Т			✓	/		2					1		✓	
		•	•		•			74 B	2,	1 \	•	•	•	•		•

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
EBAYA JASSIN STORE	SARI-SARI STORE	Т	1								✓				✓	
CHRISTINE STORE	SARI-SARI STORE	Т				6	0			3						
HI-DEN STORE	SARI-SARI STORE	Т									>					
SULU STORE	SARI-SARI STORE	Т						83								
NOR-B STORE	SARI-SARI STORE	W		✓		~		A		//			1		✓	
RJ STORE	SARI-SARI STORE	W					É									
GAPA STORE	SARI-SARI STORE	W						2								
		1	•					E4 10	2,	1 \	•			•	1	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ROSE STORE	SARI-SARI STORE	W				_		·								
RHENAN FALCONETE	SARI-SARI STORE	W				6	0	*		3						
ANTING STORE	SARI-SARI STORE	Th														
3 RGS	SARI-SARI STORE	Th						8.2		//						
LAINA STORE	SARI-SARI STORE	Th						A								
AVANA STORE	SARI-SARI STORE	Th					É									
JASSI STORE	SARI-SARI STORE	Th				/					✓				✓	
		1	•	1				E4 0	2,	1 \				•		1

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ABIA STORE	SARI-SARI STORE	Th		✓				^			✓				✓	
CADUNGOG STORE	SARI-SARI STORE	F				6	0	\diamond		3						
	SARI-SARI STORE	F									>					
SANCOM DODONG	SARI-SARI STORE	F						83		//						
BIBOY	SARI-SARI STORE	F						A								
	SARI-SARI STORE	F					É									
ABRIOL STORE	SARI-SARI STORE	F														
	•	•	•					E4 10	2,	1 \	•	•	•	•		

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
PONCE STORE	SARI-SARI STORE	S	✓					^			✓				✓	
OCSALES	SARI-SARI STORE	S				0	0	>		3						
REALIZA EATERY	SARI-SARI STORE	М									>					
ARMANDO STORE	SARI-SARI STORE	Т						83								
PACULANANG STORE	SARI-SARI STORE	Т	✓					A		//	✓				✓	
AKBAYAN	SARI-SARI STORE	Т	✓				É				✓				✓	
MODIDO	SARI-SARI STORE	Т			✓			2			✓				✓	
	•	•	•					74 C	2,			•	•			

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
3CI STORE	SARI-SARI STORE	W		✓	✓	*		^						✓	✓	
LEOVY	SARI-SARI STORE	W	✓		✓	6	0	\rightarrow		3		✓			✓	
BERNIE ANDIS	SARI-SARI STORE	Th	✓								*				✓	
TONYA STORE	SARI-SARI STORE	Th						83		//	/					
JOSEPH STORE	SARI-SARI STORE	Th	✓		✓			A		11		✓			✓	
NARSON STORE	SARI-SARI STORE	Th					É									
RUFA JEVELYN	SARI-SARI STORE	Th								1						
	•	•	•	•	•			E4 P	2,	1 \	•	•	•	•		•

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
NENE CANTALIAO	SARI-SARI STORE	Th						<u> </u>								
ATUBAY	SARI-SARI STORE	Th				6	0	\diamond		3						
MAGTAGAD STORE	SARI-SARI STORE	Th									>					
LAMBUSAW STORE	SARI-SARI STORE	F						83		//						
VELASCO STORE	SARI-SARI STORE	s						A		//						
SANGCO STORE	SARI-SARI STORE	F					É									
AMAY STORE	SARI-SARI STORE	F														
	•	•	•	•	•			E4 0	2,	1 \	•	•	•	•	-	

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ABASIG	SARI-SARI STORE	F				_		·								
KEN VARIETY STORE	SARI-SARI STORE	F	1			6	0	\rightarrow		3			✓		✓	
PIAÑAR STORE	SARI-SARI STORE	F									>					
EZ STORE	SARI-SARI STORE	s	✓	✓	1	*	✓	8.8							✓	✓
LADIAGONONG STORE	SARI-SARI STORE	S		✓				A				✓			✓	
BOLGADO STORE	SARI-SARI STORE	s					É									
COSEP STORE	SARI-SARI STORE	s	1								✓				✓	
	•	•	•	•	•			E4 0	2,	1	•	•	•	•		•

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MANOATE STORE	SARI-SARI STORE	Т						·								
SAAFEDICA STORE	SARI-SARI STORE	Т				6	0			3						
AVILA STORE	SARI-SARI STORE	Т	✓								*				✓	
ROSE STORE	SARI-SARI STORE	W						83								
ANDUS STORE	SARI-SARI STORE	W						A								
ALBERTO STORE	SARI-SARI STORE	W					É									
NORA STORE	SARI-SARI STORE	W	✓					2			✓				✓	
	•	•	•	•				E4 0	2,	1 \	•	•	•			•

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ERLINDA ODARBE	SARI-SARI STORE	W						_								
ROSITA CERVAS	SARI-SARI STORE	W				6	0	\rightarrow		3						
ARLYN AMIT	SARI-SARI STORE	W	✓		4							✓			✓	
BOGANOTAN STORE BACONG	SARI-SARI STORE	W		✓				88		//	1				✓	
DEGULO STORE	SARI-SARI STORE	Th						A								
DALAWON STORE	SARI-SARI STORE	Th			✓		É				1				✓	
MAGALLANES STORE	SARI-SARI STORE	Th														
	•	•	•	•				E4 0	2,	1 \	•	•	•			•

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SIBATNA STORE	SARI-SARI STORE	Th				_										
JETJET STORE	SARI-SARI STORE	Th				6	0			3						
ELMA LUAB	SARI-SARI STORE	Th														
EVELYN AQUINO	SARI-SARI STORE	Th						83		//						
LV STORE	SARI-SARI STORE	F						A		//						
SIMBLANTE STORE	SARI-SARI STORE	F			✓		É				✓				✓	
BOBOY STORE	SARI-SARI STORE	F	1					2			✓				✓	
	•	•	•	•	•			E4 0	2,	1 \	•	•		•		•

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
FREDO ARASDE	SARI-SARI STORE	F						_								
BITONGA STORE	SARI-SARI STORE	S				6	0	\limits		3						
HEZELYN STORE	SARI-SARI STORE	S									>					
RUALES STORE	SARI-SARI STORE	s	1					8.8			✓				✓	
CATH AND SHE VARIETY STORE	SARI-SARI STORE	W	✓	✓	✓			A		//			✓		✓	
JANE GERENTE	SARI-SARI STORE	W					É									
MARY GRACE MANDATO	SARI-SARI STORE	Th														
	•	•	•	•	•			E4 0	2,	1 \	•	•		•		

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
WALTER ALBOS	SARI-SARI STORE	F				_		^								
GABI-BRENZ STORE	SARI-SARI STORE	F				6	0	\rightarrow		3						
JENIAS DAGONDONG	SARI-SARI STORE	F	✓								>		✓		✓	
LOCIMA MEÑOSA	SARI-SARI STORE	F						83								
ROSENA JUNMAR	SARI-SARI STORE	F						A		//						
JOHN PAUL STORE	SARI-SARI STORE	F					É									
MARICEL BINONI	SARI-SARI STORE	F						2								
	•	•	•	•				E4 0	2,	1 \		•				•

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
BULGADO STORE	SARI-SARI STORE	S			✓	_		^			✓				✓	
ZIGA STORE	SARI-SARI STORE	s				6	0	\rightarrow		3						
AVEB'S MINIMART	SARI-SARI STORE	s									>					
OXALES STORE	SARI-SARI STORE	s						83		//						
GOMEZ STORE TALINGA	SARI-SARI STORE	S						A		//						
MALIK STORE	SARI-SARI STORE	S					É									
DADING STORE	SARI-SARI STORE	М														
	•	•	•	•	•			E4 P	2,	1 \	•	•	•	•		•

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MANDATE STORE	SARI-SARI STORE	Т	✓		✓			^				✓			✓	
DADAY STORE	SARI-SARI STORE	М				6	0	\rightarrow		3						
MACABAGO STORE	SARI-SARI STORE	Т									>					
ARIAN DANIEL STORE	SARI-SARI STORE	Т						88		//						
LANIE HAMOY STORE	SARI-SARI STORE	Т	✓		✓			A		//		✓			✓	
CATUBAY'S STORE	SARI-SARI STORE	W	✓				É				✓				✓	
SANCHEZ STORE	SARI-SARI STORE	W														
	•	•	•	•				E4 P	2,	1 \	•	•	•	•		

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
PEÑAREDONDO STORE	SARI-SARI STORE	W	✓					^				✓			✓	
BAYAWA STORE	SARI-SARI STORE	W	✓			0	0	>		3	1				✓	
DECON CATACIC	SARI-SARI STORE	Th														
SONGCO STORE	SARI-SARI STORE	Th						83		//						
BREDO LJ	SARI-SARI STORE	Th						A		//						
MANOS STORE	SARI-SARI STORE	Th					É									
AGON STORE	SARI-SARI STORE	Th			✓			2			✓				✓	
	1		•					E4 10	2,	1 \	•					

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Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ANGCO STORE	SARI-SARI STORE	Th						^								
TOLEDO STORE	SARI-SARI STORE	Th				6	0	\rightarrow		3						
SALLY SABOLANE STORE	SARI-SARI STORE	Th			1											
SHERYHAN STORE	SARI-SARI STORE	Th						83		//						
REUTICQUIO STORE	SARI-SARI STORE	Th			✓			A			✓				✓	
MAGLANGIT STORE	SARI-SARI STORE	Th					É									
SACARIE STORE	SARI-SARI STORE	Th														
	•	•	•	•				E4 P	2,	1 \	•	•	•			•

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CABILLO CHRISTINE STORE		М						·								
SERQUIÑA STORE	SARI-SARI STORE	Т				6	0	\diamond		3						
MEJORADA STORE	SARI-SARI STORE	Т			1	4					>	✓			✓	
CHERELYN PATRIA	SARI-SARI STORE	Т						83		//						
GUHUDA STORE	SARI-SARI STORE	Т						A		//						
ODIZA STORE	SARI-SARI STORE	Т					Ĺ									
SHE ANN STORE	SARI-SARI STORE	Т														
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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
FEROLINO STORE BALOK	SARI-SARI STORE	Т			✓			^				✓			✓	
TAC-AN STORE	SARI-SARI STORE	Т				6	0	\rightarrow		3						
ARNEL VELIADARTS STORE	SARI-SARI STORE	Т									>					
GENRESA BALLOS STORE	SARI-SARI STORE	Т						333		//						
TATA DEPOSA	SARI-SARI STORE	Т	✓					巫			✓				✓	
MOLAS STORE	SARI-SARI STORE	Т	✓		✓				-				✓		✓	
JHA KTV BAR	SARI-SARI STORE	Th						50	3							
	-	•	•	•				(4 b	01		-	•	•	•		-

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
GUMABAO STORE	SARI-SARI STORE	Th														
LIBO-ON STORE	SARI-SARI STORE	Th				6	0	\diamond		3						
MARATA COASTAL STORE	SARI-SARI STORE	Th			✓						*				✓	
NICANOR VIRGILIA	SARI-SARI STORE	Th						83		//						
LUMAWAS STORE	SARI-SARI STORE	Th						A		//						
7 SIBS	SARI-SARI STORE	F					Ĺ									
WILMA PALARAN	SARI-SARI STORE	F						2								
	•	•	•	•	•			E4 0	2,	1 \	•	•		•		•

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
DELOS REYES STORE	SARI-SARI STORE	F				_		^								
OSMENDA GANAGANAG	SARI-SARI STORE	F				6	0	\rightarrow		3						
SORIA MURIA STORE	SARI-SARI STORE	F									>					
ELIZABETH FABILLAR STORE	SARI-SARI STORE	S						83								
RAMIL STORE	SARI-SARI STORE	F						A								
BORNITA STORE	SARI-SARI STORE	F					É									
FERNANDEZ STORE	SARI-SARI STORE	F						2								
	•	•	•	•	•			E4 P	2,	1 \	•	•	•	•		•

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
LUSMENDA MAINIT STORE	SARI-SARI STORE	F	✓		✓	1		·					✓		✓	
RAYA STORE	SARI-SARI STORE	F				40	0			30	✓				✓	
RONEL DAGAYLOAN STORE	SARI-SARI STORE	F									>					
NIKA PLASOS STORE	SARI-SARI STORE	S						833		//						
RHAYMER STORE	SARI-SARI STORE	М						基								
SAMBOK STORE	SARI-SARI STORE	М					P	-1911-	-							
CECELIA PARDILLO STORE	SARI-SARI STORE	Т						50	3							
	-	•	-	•	-			19 D	01			•	•	•		-

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
EVANGELINE TENDO	SARI-SARI STORE	Т	✓			_		^			✓				✓	
JULIVERT VILLALUNA	SARI-SARI STORE	W			✓	40	0	\rightarrow		3		✓			✓	
DEDOSA CRISTINA STORE	SARI-SARI STORE	W														
CARPO STORE	SARI-SARI STORE	W	✓					83		//	✓				✓	
LINA ANDAAS STORE	SARI-SARI STORE	W						A								
TERESA BEDCADO STORE	SARI-SARI STORE	Th					É									
MARIALYN ICASAMA STORE	SARI-SARI STORE	Th						2								
		•	•	•	•			E4 0	2,	1 \	•	•	•	•		•

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
TOMARONG GRETA STORE	SARI-SARI STORE	Th						_								
JUSTIN BERMODEZ STORE	SARI-SARI STORE	Th			√	O	0	\diamond		700	√				✓	
SHELLA MAE EBANA STORE	SARI-SARI STORE	Th									>					
FLORINA MENOSA STORE	SARI-SARI STORE	F						33		//						
TEODES STORE	SARI-SARI STORE	F						巫								
JAZZEIRA STORE	SARI-SARI STORE	Т						-1971-	-							
ESPINOSA STORE	SARI-SARI STORE	W						500	3							
	•	•	•	•	•			(4 b	01		•	•	•	•	•	•

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CAINDOG STORE	SARI-SARI STORE	W						^								
POLOSCA STORE	SARI-SARI STORE	W				6	0	\rightarrow		3						
FROSE STORE	SARI-SARI STORE	W									>					
RENA STORE	SARI-SARI STORE	W						88								
FLORIDA PAUSAL	SARI-SARI STORE	W						A		//						
JAPETT STORE	SARI-SARI STORE	W					É									
CAANG CAANG	SARI-SARI STORE	Th														
	1	•	•		1			E4 0	2,	1 \	•			•	1	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
PEKURE ASMEN	SARI-SARI STORE	Th				_		^								
GONY BUTALID	SARI-SARI STORE	Th				6	0	\rightarrow		3						
MONTAÑO	SARI-SARI STORE	Th														
KULOT A;FREDO	SARI-SARI STORE	Th						88								
CELINE DAGOHOY	SARI-SARI STORE	Th				1		H		//						
ONGCOY ESTER	SARI-SARI STORE	Th					É									
DOPIS ELLEN	SARI-SARI STORE	Th						2								
		•	•					E4 10	2,	1 \	•	1		•		

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	4 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ROSE AWID	SARI-SARI STORE	Th						^								
RUTH LAYA	SARI-SARI STORE	F				6	0			70						
DELIA GULIMAN	SARI-SARI STORE	F									>					
BACUSO REYMOND	SARI-SARI STORE	F						83								
ALEXANDER SARANG	SARI-SARI STORE	F						A		//						
JENEVEL MACION	SARI-SARI STORE	S					É									
DEMETRIO STORE	SARI-SARI STORE	S	✓	✓	✓	1	✓	5		1					✓	✓
		•	•					E4 0	2,	1 \	•		•	•		

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
TOTAO STORE	SARI-SARI STORE	s				_										
YANO'S CHRISTINE	SARI-SARI STORE	S	1			6	0			3	✓				✓	
JUANA TACO	SARI-SARI STORE	W	1		1						>		✓		✓	
PEPOSA STORE	SARI-SARI STORE	W						88		//						
CUANON STORE	SARI-SARI STORE	W						A								
INGCO STORE	SARI-SARI STORE	W					É									
RESTOTA LAPINIG STORE	SARI-SARI STORE	Th														
		•	•	•	•			E4 P	2,	1		•				

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JANE CABALIDA STORE	SARI-SARI STORE	Th				_		^								
DAVE DELOS STORE	SARI-SARI STORE	Th				6	0	\rightarrow		3						
GYB STORE	SARI-SARI STORE	Th			1											
REJAN LECHON MANOK	SARI-SARI STORE	S						83		//	/					
GING'S EATERY	SARI-SARI STORE	М	✓					A		11	✓				✓	
LWS STORE	SARI-SARI STORE	Т	✓	1	✓	✓	√ £								✓	✓
ARC MOTORSHOP	SARI-SARI STORE	W								1						
	•	•	•					E4 P	2,	1	•	•	•	•		•

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CUEVAS JELYN STORE	SARI-SARI STORE	W			✓	_					✓				✓	
VINZ MINIMART	SARI-SARI STORE	Т				6	0			3						
LILIAS EATERY	SARI-SARI STORE	Т														
CATUBAY STORE	SARI-SARI STORE	Т	✓					83		//	1				✓	
LIBETH STORE	SARI-SARI STORE	Т														
DELGADO STORE	SARI-SARI STORE	Т					É									
ERLINDA BAJALAN	SARI-SARI STORE	Т				1										
	•	1	1					E4 10	2,	1 \						

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
TERESA DEL ROSARIO	SARI-SARI STORE	Т				_										
NOVIE BOLIVAR	SARI-SARI STORE	W	✓			6	0			3	✓				✓	
CAMALES STORE	SARI-SARI STORE	W									>					
MORGIA JESSICA	SARI-SARI STORE	W						88		//						
APDUA STORE	SARI-SARI STORE	Th						A		//						
HASMIN PACURE	SARI-SARI STORE	Th					É									
ESTOY	SARI-SARI STORE	Th	✓								✓				✓	
	•		•	•	•			E4 0	2,	1	•	•				

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
DAGOT REJELYN	SARI-SARI STORE	Th	✓			_		^			✓				✓	
CAINDOG STORE	SARI-SARI STORE	Th				6	0	\rightarrow		3						
REME MANDIH	SARI-SARI STORE	Th			1											
ACONG STORE	SARI-SARI STORE	Th						83		//						
EVELYN CAROLLO	SARI-SARI STORE	Th						A		//						
BOGIA STORE	SARI-SARI STORE	Th					É									
BAYA STORE	SARI-SARI STORE	F								1						
		•		•				E4 P	2,	1 \	•	•	•	•		•

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MELLA STORE	SARI-SARI STORE	F	✓					^			✓				✓	
JOSALYNDA GUANSING	SARI-SARI STORE	F	✓			6	0	\rightarrow		3	✓				✓	
MOSQUEDA STORE	SARI-SARI STORE	F			1						×				✓	
DEVINA STORE	SARI-SARI STORE	F	✓					88		//	1				✓	
GARINGO	SARI-SARI STORE	F						A								
DAMPAYLA STORE	SARI-SARI STORE	F				✓	É				✓				✓	
SABANAL STORE	SARI-SARI STORE	F				1		2								
		•	•	•	•			E4 0	2,	1 \	•	•	•	•		•

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
GOMERA STORE	SARI-SARI STORE	F				1		_			1				✓	
ACOJEDO STORE	SARI-SARI STORE	F				6	0	\rightarrow		3						
PANDALANGAN STORE	SARI-SARI STORE	F														
CRISTOBAL STORE	SARI-SARI STORE	F						83		//						
JAMILI ADIMAR	SARI-SARI STORE	F	✓	✓	✓			A					✓		✓	
REPONDO STORE	SARI-SARI STORE	S					É									
SABILLO STORE	SARI-SARI STORE	S	✓								✓				✓	
	•		•	•	•			E4 0	2,	1	•	•	•			

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JUNREY EBOZ	SARI-SARI STORE	S			✓	_					✓				✓	
JEANVEL STORE	SARI-SARI STORE	S				6	0			3						
WILLIAM'S COMMERCIAL	SARI-SARI STORE	Т	1		1	4								✓	✓	
ALBERT	SARI-SARI STORE	W						83		//						
ABSEN BEDO STORE	SARI-SARI STORE	F	✓					A		//	✓				✓	
GUDING VILLASCO	SARI-SARI STORE	F	✓				É				✓				✓	
CJAN STORE	SARI-SARI STORE	F	✓					2			✓				✓	
		•	•	•	•			E4 0	2,	1 \	•	•	•	•		

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
GIPUTULAN STORE	SARI-SARI STORE	F	✓					^			✓				✓	
CLAIRE ENGLIS STORE	SARI-SARI STORE	F	✓			6	0	\rightarrow		3	✓				✓	
AIZA ODIAN STORE	SARI-SARI STORE	S	✓								>	✓			✓	
SORIANO EATERY	SARI-SARI STORE	Т	✓		1			83		//			1		✓	
TORDILLO URGENTLY	SARI-SARI STORE	F	✓					A			✓				✓	
HIDEN STORE	SARI-SARI STORE	М			✓		É				✓				✓	
DOMEN STORE	SARI-SARI STORE	Т			✓						✓				✓	
	•	•	•	•				E4 0	2,	1 \	•	•	•	•		•

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
QUIZEL STORE	SARI-SARI STORE	Т			✓			_			✓				✓	
LAMAGONONG STORE	SARI-SARI STORE	Т			✓	6	0	\rightarrow		3	✓				✓	
DAVOS STORE	SARI-SARI STORE	Т			1						*				✓	
SALDON STORE	SARI-SARI STORE	W			1			88		//		1			✓	
DOMENG EMBOOR	SARI-SARI STORE	W			✓			A		//	✓				✓	
DINA ARSIM	SARI-SARI STORE	W			✓		É				✓				✓	
MGB STORE	SARI-SARI STORE	W			✓						✓				✓	
		•	•	•	•			E4 P	2,	1 \	•	•		•		

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
DAAS STORE	SARI-SARI STORE	Th			✓	_		·			✓				✓	
ONTOLAN STORE	SARI-SARI STORE	Th			✓	6	0	\limits		3	✓				✓	
SOJOR STORE	SARI-SARI STORE	Th			1						1				✓	
FAMILY STORE	SARI-SARI STORE	Th			1			8.2		//	1				✓	
JONG STORE	SARI-SARI STORE	F			✓			A		//	✓				✓	
JEMAR AM-IS	SARI-SARI STORE	F			✓		É				✓				✓	
RICO LAPIS	SARI-SARI STORE	F			✓						✓				✓	
	•	•	•	•	•			E4 0	2,	1	•	•	•	•		•

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ARIPAL STORE	SARI-SARI STORE	F			✓			_			✓				✓	
OLANO STORE	SARI-SARI STORE	S			✓	6	0	\rightarrow		3	✓				✓	
DULOY STORE	SARI-SARI STORE	S			1						*				✓	
DEGUZMAN BEACH RESORT	SARI-SARI STORE	М				✓		88		//	1				✓	
AMASO STORE	SARI-SARI STORE	Т						A								
NENENG ELUMBA	SARI-SARI STORE	W				✓	É				✓				✓	
ELEYA STORE	SARI-SARI STORE	W				/					✓				✓	
	•		•	•	•			E4 P	2,	1 \	•	•	•	•		•

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
	SARI-SARI STORE	Th				1		_		7/	✓				✓	
	SARI-SARI STORE	F				40	0	O		20	✓				✓	
l .	SARI-SARI STORE	F			1	4			\geq		> 1				✓	
	SARI-SARI STORE	F				~		83		//	✓				✓	
THE EVANS PLACE	SARI-SARI STORE	F				~		A		11	✓				✓	
l .	SARI-SARI STORE	S				✓	É		1		✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				hase	of Purc	uency	Fred			- 1	Weeks	Selling				
Active se Outlet	With Purchase	4xM up	3xM	2xM	1xM	4xW	3xW	2xW	1xW	W4	W3	W2	W1	FOC	Outlet Type	Outlet Name
·								◆								SCHOOL CANTEEN COL/UNIV
										No.				М		PHILIPPINE ADVENT COLLEGE CANTEEN
					7	7		\$.						M	SCHOOL CANTEEN COL/UNIV	SAINT JOSEPH COLLEGE
						//								M		ZAMSULA COLLEGE SCHOOL
_							1		É					IVI	CANTEEN	

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SCHOOL CANTEEN ELEM/HS	•	•					A	◆								
SNHS CANTEEN	SCHOOL CANTEEN ELEM/HS	F				Q			\bigvee) V						
BNHS	SCHOOL CANTEEN ELEM/HS	F						Č.		7	7					
SALUG NATIONAL HIGH SCHOOL	SCHOOL CANTEEN ELEM/HS	S								II						
WHOLESALER							Ĺ							•		
OSANNAH STORE	WHOLESAL ER	М		✓	✓							✓			✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
PATRICIO STORE	WHOLESAL ER	М	✓	✓	✓	*	1	^							✓	✓
ARA'S VARIETY STORE	WHOLESAL ER	М	✓	✓	✓	40	7	\rightarrow		3					✓	✓
BEB MIRACLE STORE	WHOLESAL ER	М	✓	✓	1	4	1				>				✓	✓
SHIRMAY ANN STORE	WHOLESAL ER	М	✓	✓	1	V	✓	83							✓	✓
YAKEN STORE	WHOLESAL ER	W	✓	✓	✓	~		A	✓						✓	✓
WCDC STORE	WHOLESAL ER	М	✓	✓	✓	1	√ [1								✓	✓
TAGULOB VARIETY STORE	WHOLESAL ER	М	✓	✓	✓	 	✓								✓	✓
	•	•	•	•	•			E4 0	2,	1 \	•	•	•	•	•	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
	WHOLESAL ER	М	√	√	√	>	*	◆							√	*
BALAMBAN STORE	WHOLESAL ER	М		✓	~	\ <u>\</u>			/k	X				✓	✓	
	WHOLESAL ER	М			1						> ✓				✓	
	WHOLESAL ER	М	✓	1	1	Y		3		//					✓	✓
	WHOLESAL ER	W	✓	1	√	~	✓	瓜							✓	✓
	WHOLESAL ER	W	✓	1	✓			-1911-	-					✓	✓	
	WHOLESAL ER	Th	✓	√		✓		50	3					✓	√	
	-							(4 b	01							

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

				Selling	Weeks	ks Frequency of Purchase										
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
	WHOLESAL ER	М		✓	✓	1		·					✓		✓	
	WHOLESAL ER	W	✓	✓	✓	40	7			3					✓	✓
	WHOLESAL ER		✓		1	4					>		✓		✓	
	WHOLESAL ER	S	✓	✓	✓	~	✓	83							✓	✓
XJMCE	WHOLESAL ER	Т						A		//						
	WHOLESAL ER	F		✓	✓	✓	É							✓	✓	
	WHOLESAL ER	F						\\ \(\)	3							

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products Route Type: ALL

For the Month of: May 2025

ACTIVE OUTLET SUMMARY:

ACTIVE OUTLET SUMMA		H	THE	75	>					
Group	With Purchase	Without Purchase	Total Outlets	% Served	W1	W2	W 3	W4	Active Outlet	% Active
Wholesaler	21	2	23	2.00%	16	19	20	18	13	3.00%
Retailer	440	863	1,303	33.00%	268	73	203	124	19	4.00%
N/A	0	0	0	0.00%	0	0	0	0	0	0.00%
Total:	461	865	1,326	35.00%	284	92	223	142	32	7.00%

Per Route Type Summary:

	Route Type	Group Name	With Purchase	Without Purchase		H-13 13-H						
					Total	%	W1	W2	W2	W4	Active Outlet	%
					Outlets	Served		VVZ	W3			Active
						7	ci's					
						~ (G	D & 1					

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

MIXED		1,383	2,595	3,978	35.00%	852	276	669	426	96	7.00%
AUXIALIARY		0	0	0	0.00%	0	0	0	0	0	0.00%
BDU		0	0	0	0.00%	0	0	0	0	0	0.00%
PURE RETAIL		0	0	0	0.00%	0	0	0	0	0	0.00%
	Total:	1,383	2,595	3,978	35.00%	852	276	669	426	96	7.00%

FREQUENCY OF PURCHASE SUMMARY:

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

Group	With Purchase	Without Purchase	Total Outlets	% Served	Frequency of Purchase								
					1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xMup	
WHOLESALER	21	2	23	2.00%	10	1	_ /1	1	1	1	2	4	
RETAILER	440	863	1,303	33.00%	18	0.1	0	0	251	97	43	30	
	461	865	1,326	35.00%	28	2	X 1	1	252	98	45	34	

ITINERARY VS WITH PURCHASE SUMMARY:

DAY	Outlet Count Itinerary	Wee	ek 1	Wee	ek 2	Wee	ek 3	Week 4		
DAY	Iora.y	With Purchase	% With Purchase	With Purchase	% With Purchase	With Purchase	% With Purchase	With Purchase	% With Purchase	
Sun	0	0	0.00%	0	0.00%	0	0.00%	0	0.00%	
Mon	0	0	0.00%	0	0.00%	0	0.00%	0	0.00%	
							400			

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: ALL - BEER Products - Route Type: ALL

For the Month of: May 2025

Tue	0	0	0.00%	0	0.00%		0.00%		0.00%
Wed	0	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Thu	0	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Fri	0	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Sat	0	0	0.00%	0	0.00%	0	0.00%		0.00%