DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

 $\label{eq:Dealer Per Outlet Monitoring Report Summary Sheet (DPOMMS) - BEER \\ Products$

Covering the Period from: January 01, 2025 - January 31, 2025

Route:

02

DSP Name: GRACE B GICA

Route Type:

| | | Wholesaler | | Retailer | | Total | |
|------------|-----|--------------|----------------|--------------|----------------|--------|----------------|
| Date | Day | Vol,(EQ. Cs) | No. of Outlets | Vol,(EQ. Cs) | No. of Outlets | Volume | No. of Outlets |
| 01/01/2025 | Wed | 0 | 0 | 0 | 0 | 0 | 0 |
| 01/02/2025 | Thu | 0 | 0 | 143 | 19 | 143 | 19 |
| 01/03/2025 | Fri | 133 | 1 | 112 | 17 | 245 | 18 |
| 01/04/2025 | Sat | 0 | 0 | 188 | 6 | 188 | 6 |
| 01/05/2025 | Sun | 0 | 0 | 0 | 0 | 0 | 0 |
| 01/06/2025 | Mon | 0 | 0 | 176 | 27 | 176 | 27 |
| 01/07/2025 | Tue | 177 | | 105 | 25 | 282 | 26 |
| 01/08/2025 | Wed | 265 | 60 1º | 16 | 6 | 281 | 7 |
| 01/09/2025 | Thu | 55 | | 116 | 24 | 171 | 25 |
| 01/10/2025 | Fri | 0 | 0 | 91 | 21 | 91 | 21 |
| 01/11/2025 | Sat | 167 | 1 | 82 | 13 | 249 | 14 |
| 01/12/2025 | Sun | 0 | 0 | 0 | 0 | 0 | 0 |
| 01/13/2025 | Mon | 169 | 1 | 132 | 22 | 301 | 23 |
| 01/14/2025 | Tue | 0 | 0 | 65 | 13 | 65 | 13 |
| 01/15/2025 | Wed | 316 | 2 | 27 | 4 | 343 | 6 |
| 01/16/2025 | Thu | 148 | 11 | 48 | 13 | 197 | 14 |
| 01/17/2025 | Fri | 78 | 1 | 86 | 31 | 164 | 32 |
| 01/18/2025 | Sat | 0 | 0 | 223 | 15 | 223 | 15 |
| 01/19/2025 | Sun | 0 | 0 | 24.35 0 | 0 | 0 | 0 |
| 01/20/2025 | Mon | 330 | 2 | 48 | 9 | 378 | 11 |
| 01/21/2025 | Tue | 0 | 0 | 95 | 17 | 95 | 17 |
| 01/22/2025 | Wed | 51 | - | 134 | 26 | 185 | 27 |
| 01/23/2025 | Thu | 0 | 0 | 76 | 20 | 76 | 20 |
| 01/24/2025 | Fri | 169 | | 73 | 22 | 241 | 23 |
| 01/25/2025 | Sat | 0 | 0 | 217 | 22 | 217 | 22 |
| 01/26/2025 | Sun | 0 | 0 | 0 | 0 | 0 | 0 |
| 01/27/2025 | Mon | 391 | 2 | 86 | 11 | 477 | 13 |
| 01/28/2025 | Tue | 169 | 1 | 80 | 22 | 249 | 23 |
| 01/29/2025 | Wed | 0 | 0 | 24 | 5 | 24 | 5 |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Dealer Per Outlet Monitoring Report Summary Sheet (DPOMMS) - BEER Products

Covering the Period from: January 01, 2025 - January 31, 2025

MIXED



DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Dealer Per Outlet Monitoring Report Summary Sheet (DPOMMS) - BEER

Products

Covering the Period from: January 01, 2025 - January 31, 2025

| 01/31/2025 Fri 222 1 132 32 353 33 | 01/30/2025 | Thu | 68 | 1 | 66 | 22 | 134 | 23 |
|------------------------------------|------------|-----|-----|---|-----|----|-----|----|
| | 01/31/2025 | Fri | 222 | 1 | 132 | 32 | 353 | 33 |

| Total: | 2,906 | 19 | 2,640 | 464 | 5,545 | 483 |
|--------|-------|----|-------|-----|-------|-----|
|--------|-------|----|-------|-----|-------|-----|

Volume Mix: % **Productive Outlets:** Volume Yield: Retailer 48 191 14 52 726 Wholesaler 4 **TOTAL** 100 195 28

Dealer Representative (Signature Over Printed Name)

Supervisor (Signature Over Printed Name)