

DEALER INFORMATION SYSTEM  
GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for: Route All,  
NAB Products  
Covering for the period from May 01, 2025 to May 31, 2025

Route Type: ALL

SKU	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI 10 CAN	14	-	-	-	-	0.81	-
CALI 330 PL	35	-	-	-	-	2.02	-
CALI CAN	58	-	-	-	-	3.34	-
CALI ICE 330	29	-	-	-	-	1.67	-
CALI ICE CAN	50	-	-	-	-	2.88	-
CALI	186	-	-	-	-	10.73	-
HTAPPLE250 ACL	1,548	-	-	-	-	89.27	-
MAGNOLIA - H	1,548	-	-	-	-	89.27	-
NON-ALCOHOLIC BEVERAGES	1,734	-	-	-	-	100.00	-
	1,734	-	-	-	-	100.00	-
BY PACKAGE	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
	1,734	-	-	-	-	100.00	-
	1,734	-	-	-	-	100.00	-
BY BRAND	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI	186	-	-	-	-	10.73	-
MAGNOLIA - H	1,548	-	-	-	-	89.27	-
	1,734	-	-	-	-	100.00	-

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\_\_\_\_\_  
Dealer Representative  
(Signature Over Printed Name)

\_\_\_\_\_  
Supervisor  
(Signature Over Printed Name)