GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - NAB Products

-CHRISTINE

DINOY

For the Month of: January 2025

| | | | | Selling | Weeks | 11 | | | Fre | quency | of Purc | hase | | | | |
|---------------------|---------------------|-----|----|---------|-------|----|-----|----------|-----|--------|----------|------|-----|--------|---------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| BAKERY/BAKESHO P | • | | | | | | | \wedge | | | | | | • | | |
| SANY FE BAKERY | BAKERY/BA KESHOP | М | | | | O | ~ | _ | | 3 | | | | | | |
| PIPAY'S BAKESHOP | BAKERY/BA KESHOP | Т | | | | | | | | | > | | | | | |
| BAR/PUB/LOUNGE | • | | | | | | | (0.0) | | | | | • | • | | |
| RONEL STORE | BAR/PUB/LO UNGE | М | | | | | | 100 | | I/I | | | | | | |
| SOUNDCHECK | BAR/PUB/LO UNGE | S | | | | | Ŕ | | | | | | | | | |
| RAP LIGHTS | BAR/PUB/LO UNGE | F | ✓ | | | | | | | | ✓ | | | | ✓ | |

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - NAB Products

-CHRISTINE DINOY

)

For the Month of: January 2025

| | | | ocining | Weeks | -1 | | | Fre | quency | of Purc | nase | | | | |
|--------------------|---|--|--|---|---|---|---|--|---|---|---|--|--|--|--|
| Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| BAR/PUB/LO UNGE | S | | | | | | _ | | 7/ | | | | | | |
| BAR/PUB/LO UNGE | F | | | | 6 | 0 | \rightarrow | | 20 | | | | | | |
| | | - | | | | | | | | | | • | | | |
| BEER HOUSE | М | ✓ | ✓ | 1 | | | ٥٥ | | 7 | 7 | | | ✓ | ✓ | |
| | | | | 1 | | | ACC | | 7/ | | | | | | |
| CARINDERI A | M | | | | | | 瓜 | | | | | | | | |
| CARINDERI A | F | | | | | Р | HAP | - | | | | | | | |
| CARINDERI A | M | ✓ | | | | | 50 | 3 | | ✓ | | | | √ | |
| _EU_EU | BAR/PUB/LO UNGE BAR/PUB/LO UNGE BEER HOUSE CARINDERI A CARINDERI A CARINDERI | BAR/PUB/LO S UNGE BAR/PUB/LO F UNGE BEER HOUSE CARINDERI M A CARINDERI F A CARINDERI M | BAR/PUB/LO S UNGE BAR/PUB/LO F UNGE BEER HOUSE CARINDERI M A CARINDERI F A CARINDERI M | BAR/PUB/LO S UNGE BAR/PUB/LO F UNGE BEER HOUSE CARINDERI M A CARINDERI F A CARINDERI M | BAR/PUB/LO S UNGE BAR/PUB/LO F UNGE BEER HOUSE CARINDERI M A CARINDERI F A CARINDERI M | BAR/PUB/LO S UNGE BAR/PUB/LO F UNGE BEER HOUSE CARINDERI M A CARINDERI F A CARINDERI M | BAR/PUB/LO S UNGE BAR/PUB/LO F UNGE BEER HOUSE CARINDERI M A CARINDERI F A CARINDERI M | BAR/PUB/LO S UNGE BAR/PUB/LO F UNGE BEER HOUSE CARINDERI M CARINDERI F A CARINDERI M | BAR/PUB/LO S UNGE BAR/PUB/LO F UNGE BEER HOUSE CARINDERI M CARINDERI F A CARINDERI M | BAR/PUB/LO S UNGE BAR/PUB/LO F UNGE BEER HOUSE CARINDERI M A CARINDERI F A CARINDERI M | BAR/PUB/LO S UNGE BAR/PUB/LO F UNGE BEER HOUSE CARINDERI M A CARINDERI F A CARINDERI M | BAR/PUB/LO S UNGE BAR/PUB/LO F UNGE BEER HOUSE CARINDERI M A CARINDERI F A CARINDERI M A CARINDER | BAR/PUB/LO S UNGE BAR/PUB/LO F UNGE BEER HOUSE CARINDERI M A CARINDERI F A CARINDERI M A CARINDER | BAR/PUB/LO S UNGE BAR/PUB/LO F UNGE BEER HOUSE CARINDERI M CARINDERI F A CARINDERI M CA | BAR/PUB/LO S UNGE BAR/PUB/LO F UNGE BEER HOUSE CARINDERI M A CARINDERI |

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - NAB Products

-CHRISTINE

DINOY

For the Month of: January 2025

| | | | | Selling | Weeks | - 5 | | | Fre | quency | of Purc | hase | | | | |
|---------------------------|----------------|-----|----|---------|-------|-----|-----|--------------------|-----|--------|---------|------|-----|--------|------------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| KAYE FOOD HOUSE | CARINDERI A | М | | | | | | _ | | | | | | | | |
| PRINCESS EATERY | CARINDERI A | М | ✓ | ✓ | ✓ | 0 | 0 | \rightarrow | | 3 | | | 1 | | ✓ | |
| BEBIE EATERY | CARINDERI A | Th | | | | | | | | | > | | | | | |
| DUKO-DUKO CARENDERIA | CARINDERI A | F | | | | | | 88 | | | | | | | | |
| CHRISTINE'S RESTAURANT | CARINDERI A | М | | | | | | A | | // | | | | | | |
| JOE'S BULALOHAN | CARINDERI A | Т | | | | | É | | | | | | | | | |
| KK EATERY | CARINDERI A | Т | | | | | | | | 1 | | | | | | |

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - NAB Products

-CHRISTINE

DINOY

For the Month of: January 2025

| | • | | | Selling | Weeks | - 5 | | | Fre | quency | of Purc | hase | | | | |
|----------------------|----------------|-----|----|---------|-------|-----|-----|-----|--------|--------|---------|------|-----|--------|---------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| SECRETARIO EATERY | CARINDERI A | Т | | | | | | ^ | | | | | | | | |
| MACAAMPAC EATERY | CARINDERI A | Th | | | | 0 | 0 | | | 3 | | | | | | |
| JADE EATERY | CARINDERI A | W | | | | | | | \geq | | > | | | | | |
| ANDREA'S EATERY | CARINDERI A | М | | | | | | 83 | | // | | | | | | |
| ENOY CARINDERIA | CARINDERI A | Т | | | | | | A | | 11 | | | | | | |
| ABAPO EATERY | CARINDERI A | W | | | | | É | | | | | | | | | |

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - NAB Products

-CHRISTINE

DINOY

Route Type: MIXED

For the Month of: January 2025

| | | | | Selling | Weeks | - 1 | | | Fre | quenc | y of Purc | hase | | | | |
|--|-----------------------|-----|----|---------|-------|----------|-----|------------|-----|-------|-----------|------|-----|--------|------------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| CONVENIENCE STORE | • | | • | | - 1 | | | | | 3/ | | | | • | | |
| LKS CONVENIENCE STORE SINDANGAN | CONVENIEN CE STORE | W | | | | | | \diamond | | 18 | | ✓ | | | 1 | |
| FAST FOOD CENTER | • | | | | | | | -0- | | | 7 | | | • | | |
| JACINCEL FAST FOOD | FAST FOOD CENTER | М | | | \ | | | 833 | | // | | | | | | |
| GROCERY/MINIMA RT | | | • | | | | | 4 | | 11 | • | | | | | |
| PIZON MINIMART | GROCERY/ MINIMART | М | ✓ | ✓ | ✓ | V | ~ | -HIH- | - | | | | | | ✓ | ✓ |

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - NAB Products

-CHRISTINE

DINOY

For the Month of: January 2025

| | | | | Selling | Weeks | - 5 | | | Fre | quency | of Purc | hase | | | | |
|--------------------------|------------------------------|-----|----|---------|-------|-----|-----|------------|-----|--------|---------|------|-----|--------|------------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| HOTEL | • | • | | | | | | | | 4/ | | | • | • | • | • |
| CROWN HOTEL | HOTEL | S | | | | 6 | 0 | \Diamond | 0 | Z | | | | | | |
| IHAW-IHAW/BBQ | • | ! | | | | X | | | | X | | Į. | | • | | |
| DELMER BORB'S STORE | IHAW- IHAW/BBQ | М | ✓ | | | 1 | | _ | | | > | ✓ | | | ✓ | |
| Z.L B.B.Q | IHAW- IHAW/BBQ | М | | | | ~ | | 837 | | // | 1 | | | | ✓ | |
| JL BBQ | IHAW- IHAW/BBQ | Т | | | | | | 点 | | | | | | | | |
| LODGING/PENSIO NHOUSE | • | | | | | | É | 7,517,6 | 9 | | | | • | • | | |
| MANGO LODGE | LODGING/P ENSIONHO USE | М | | | | | | 70 | 2 | | | | | | | |

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - NAB Products

-CHRISTINE

DINOY

For the Month of: January 2025

| | | | | Selling | Weeks | - 5 | | | Fre | quenc | y of Purc | hase | | | | |
|-----------------|--------------------|-----|----|---------|-------|-----|-----|------------|-----|-------|-----------|------|-----|--------|------------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| RESTAURANT | | | • | | - 1 | | | | | 4/ | | • | | | | |
| MON'S GRILL | RESTAURA NT | S | | | | 6 | 0 | \Diamond | 0 | Z | | | | | | |
| SARI-SARI STORE | • | | | | | X | | | | X | - | • | | | | |
| DANIEL STORE | SARI-SARI STORE | М | | | | | | | | | > | | | | | |
| JEVELYN STORE | SARI-SARI STORE | М | | | | | | 83 | | // | | | | | | |
| NELMA STORE | SARI-SARI STORE | М | | | | | | 点 | | | | | | | | |
| MELFRED STORE | SARI-SARI STORE | М | | | | | P | A A | | | | | | | | |
| VIDAL STORE | SARI-SARI STORE | М | | | | | | 2,7 | } | | | | | | | |

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - NAB Products

-CHRISTINE

DINOY

For the Month of: January 2025

| | • | | | Selling | Weeks | - 5 | | | Fre | quency | of Purc | hase | | | | |
|--------------------|--------------------|-----|----|---------|----------|---------------------|-----|--------------------|-----|--------|---------|------|-----|--------|------------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| OTTO STORE | SARI-SARI STORE | М | ✓ | ✓ | | | | ^ | | | | ✓ | | | ✓ | |
| PRECHIJOY STORE | SARI-SARI STORE | М | ✓ | | ✓ | 40 | 0 | \rightarrow | | 3 | | | ✓ | | ✓ | |
| ESTONG STORE | SARI-SARI STORE | М | ✓ | | | $\langle \ \rangle$ | | | | | > 1 | | | | ✓ | |
| CAMION STORE | SARI-SARI STORE | М | ✓ | ✓ | ✓ | ~ | ✓ | 83 | | // | | | | | ✓ | ✓ |
| CABALLERO STORE | SARI-SARI STORE | М | | | ✓ | | | A | | // | ✓ | | | | ✓ | |
| ALBERTA STORE | SARI-SARI STORE | М | | | | | É | | | | | | | | | |
| CLAIRE STORE | SARI-SARI STORE | М | | | | | | | | 7 | | | | | | |
| | • | | • | • | • | | | E4 10 | 2, | 1 \ | • | • | | • | | • |

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - NAB Products

-CHRISTINE DINOY

NE

For the Month of: January 2025

| | | | | Selling | Weeks | - 5 | | | Fre | quency | of Purc | hase | | | | |
|--------------------|--------------------|-----|----|---------|-------|-----|-----|--------------------|-----|--------|---------|------|-----|--------|---------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| XCLARK STORE | SARI-SARI STORE | М | | | | | | | | | | | | | | |
| JK 98 STORE | SARI-SARI STORE | М | | | | 6 | 0 | \rightarrow | | 3 | | | | | | |
| SUMAMPONG STORE | SARI-SARI STORE | М | | | | | | | | | > | | | | | |
| REZYL STORE | SARI-SARI STORE | М | | | | | | 83 | | | | | | | | |
| LANGAN STORE | SARI-SARI STORE | М | ✓ | | | | | A | | // | ✓ | | | | ✓ | |
| JASVIL STORE | SARI-SARI STORE | М | | | | | É | | | | | | | | | |
| KYSHIA STORE | SARI-SARI STORE | М | | | | | | | | | | | | | | |
| | | • | • | • | • | | | E4 D | 2, | 1 | • | • | • | | | - |

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - NAB Products

-CHRISTINE

DINOY

For the Month of: January 2025

| | | | | Selling | Weeks | - 5 | | | Fre | quency | of Purc | hase | | | | |
|---------------------------|--------------------|-----|----|---------|-------|----------|-----|--------------------|-----|--------|----------|------|-----|--------|------------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| RONA'S STORE | SARI-SARI STORE | М | | | ✓ | | | _ | | | ✓ | | | | ✓ | |
| CHONA STORE | SARI-SARI STORE | М | | | | 0 | 0 | \rightarrow | | 3 | | | | | | |
| SOPHIA YEN STORE | SARI-SARI STORE | М | ✓ | | 1 | | | | | | * | | | | ✓ | |
| DAMONSONG | SARI-SARI STORE | М | | | | | | 88 | | // | | | | | | |
| VILLAESPIN STORE | SARI-SARI STORE | М | ✓ | ✓ | | | | A | | 11 | | ✓ | | | ✓ | |
| LOMOCSO STORE | SARI-SARI STORE | М | | | ✓ | | É | | | | ✓ | | | | ✓ | |
| JANYNA SARI-SARI STORE | SARI-SARI STORE | М | ✓ | ✓ | ✓ | - | ✓ | | | | | | | | ✓ | ✓ |

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - NAB Products

-CHRISTINE DINOY

OY

For the Month of: January 2025

| | FOC | W1 | W2 | 14/2 | | THE REAL PROPERTY. | | | | | | | | | |
|------------------|---|---|--|---|--|---|---|---|---|---|---|---|---|---------------|---------------|
| | | | | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| TORE | M | ✓ | ✓ | | * | | | | | | | ✓ | | ✓ | |
| ARI-SARI FORE | M | ✓ | ✓ | | 0 | 0 | | | 70 | | ✓ | | | ✓ | |
| ARI-SARI FORE | M | | | | | | | | | | | | | | |
| ARI-SARI FORE | M | ✓ | | | | | 63 | | // | ✓ | | | | ✓ | |
| ARI-SARI FORE | М | | | | | | A | | 11 | | | | | | |
| ARI-SARI FORE | М | | | | | É | | | | | | | | | |
| ARI-SARI FORE | M | | | | | | 5 | | 1 | | | | | | |
| | ORE RI-SARI ORE RI-SARI ORE RI-SARI ORE RI-SARI ORE RI-SARI | ORE RI-SARI M ORE | ORE RI-SARI M ORE | ORE RI-SARI M ORE | ORE RI-SARI M ORE | ORE RI-SARI M ORE | ORE RI-SARI M ORE | ORE RI-SARI M ORE | ORE RI-SARI M ORE | ORE RI-SARI M ORE | ORE RI-SARI M ORE | ORE RI-SARI M ORE | ORE RI-SARI M ORE | ORE | ORE |

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - NAB Products

-CHRISTINE DINOY

Route Type:

MIXED

For the Month of: January 2025

| | | | | Selling | Weeks | - 5 | | | Fre | quency | of Purc | hase | | | | |
|-----------------------------|--------------------|-----|----|---------|-------|-----|-----|------------|-----|--------|---------|------|-----|--------|---------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| RODA STORE | SARI-SARI STORE | М | | | | | | | | | | | | | | |
| VON VIRGAL VARIETY STORE | SARI-SARI STORE | М | | | | 6 | 0 | \diamond | | 70 | | | | | | |
| SAGAYSAY STORE | SARI-SARI STORE | М | | | | | | | | | > | | | | | |
| FABILLAR STORE | SARI-SARI STORE | М | | | | | | 83 | | | | | | | | |
| SUMAMPONG | SARI-SARI STORE | М | | | | | | A | | 11 | | | | | | |
| MORANO'S STORE | SARI-SARI STORE | М | | | | | É | | | | | | | | | |
| BUGARIN STORE | SARI-SARI STORE | М | | | ✓ | | | 2 | | 7 | 1 | | | | ✓ | |
| | | • | • | • | • | | | E4 D | 2, | 1 \ | | • | • | | | |

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - NAB Products

-CHRISTINE

DINOY

For the Month of: January 2025

| | | | | Selling | Weeks | - 5 | | | Fre | quency | of Purc | hase | | | | |
|-------------------------|--------------------|-----|----|---------|-------|-----|-----|------------|-----|--------|---------|------|-----|--------|---------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| CORDOVA STORE | SARI-SARI STORE | М | | | | | | À | | | | | | | | |
| SORAYAH STORE | SARI-SARI STORE | М | ✓ | | | 10 | 0 | \diamond | | 3 | ✓ | | | | ✓ | |
| JUDILYN STORE | SARI-SARI STORE | М | | | | | | | | | > | | | | | |
| ABAYON STORE | SARI-SARI STORE | М | | | | | | 83 | | // | | | | | | |
| DELECANO STORE | SARI-SARI STORE | М | | | | | | A | | // | | | | | | |
| TEHAMO STORE | SARI-SARI STORE | М | | | | | É | | | | | | | | | |
| GIANNA VARIETY STORE | SARI-SARI STORE | М | | | | | | - | | 1 | | | | | | |
| | | • | • | • | | | | E4 0 | 2, | | • | | | • | • | • |

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - NAB Products

-CHRISTINE DINOY

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For the Month of: January 2025

| | | | | Selling | Weeks | - 1 | | | Fre | quency | of Purc | hase | | | | |
|----------------------|--------------------|-----|----|---------|-------|-----|-----|------|-----|--------|---------|------|-----|--------|---------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| PAGLINAWAN STORE | SARI-SARI STORE | М | | | | _ | | | | | | | | | | |
| VILLA RUBIA STORE | SARI-SARI STORE | М | | | | 6 | 0 | | | 3 | | | | | | |
| LUMAWAN STORE | SARI-SARI STORE | М | ✓ | ✓ | 1 | | | | | | > | | | ✓ | ✓ | |
| REQUILME STORE | SARI-SARI STORE | М | | ✓ | | | | 83 | | // | 1 | | | | ✓ | |
| PRINCESS STORE | SARI-SARI STORE | М | | | | | | A | | // | | | | | | |
| WENDELYN STORE | SARI-SARI STORE | М | | | | | É | | | | | | | | | |
| SHERLY STORE | SARI-SARI STORE | М | | | | | | 2 | | | | | | | | |
| | • | | • | • | • | | | E4 0 | 2, | 1 \ | | | | • | • | • |

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - NAB Products

-CHRISTINE DINOY

OY

For the Month of: January 2025

| | | | | Selling | Weeks | - 5 | | | Fre | quency | of Purc | hase | | | | |
|-----------------------|--------------------|-----|----|---------|-------|----------|-----|------------|-----|--------|---------|------|-----|--------|------------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| MAGWATE STORE | SARI-SARI STORE | М | | | | * | | <u> </u> | | | ✓ | | | | ✓ | |
| EMMA RICH STORE | SARI-SARI STORE | М | | ✓ | | 0 | 0 | \diamond | | 70 | ✓ | | | | ✓ | |
| BORDADO STORE | SARI-SARI STORE | М | | | | | | | | | > | | | | | |
| ANGGING STORE | SARI-SARI STORE | М | | | | | | 83 | | // | | | | | | |
| BELEGION STORE | SARI-SARI STORE | М | | | | | | A | | // | | | | | | |
| RENEBOY B. ENTRINA | SARI-SARI STORE | М | ✓ | | | | É | | | | | ✓ | | | ✓ | |
| DAGANDALAN STORE | SARI-SARI STORE | М | | | | | | 2 | | | | | | | | |
| <u> </u> | 10.02 | | | | | | | E4 19 | 2 | 1 | | | | | | |

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - NAB Products

-CHRISTINE

DINOY

For the Month of: January 2025

| | | | | Selling | Weeks | - 5 | | | Fre | quency | of Purc | hase | | | | |
|------------------------------|--------------------|-----|----|---------|-------|----------|-----|------------|-----|--------|---------|------|-----|--------|---------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| ATAWAN STORE | SARI-SARI STORE | М | | | | | | ^ | | | | | | | | |
| ROSALINDA STORE | SARI-SARI STORE | М | | | | 6 | 0 | \diamond | | 70 | | | | | | |
| EDITHA RODRIGUES STORE | SARI-SARI STORE | М | ✓ | | | | | | | | >* | | | | ✓ | |
| ESTRELLA STORE | SARI-SARI STORE | М | ✓ | | | * | | 333 | | // | | ✓ | | | ✓ | |
| DAYDAY STORE | SARI-SARI STORE | М | | | | | | 瓜 | | | | | | | | |
| RICKY GRAPA STORE | SARI-SARI STORE | М | ✓ | | | | Р | -1971- | | | ✓ | | | | ✓ | |
| BASONG STORE | SARI-SARI STORE | М | | | | | | 50 | 3 | | | | | | | |
| | I TOTAL | | | | | | | (4 p | 3 | 1 | | | | | | |

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - NAB Products

-CHRISTINE

DINOY

For the Month of: January 2025

| | | | | Selling | Weeks | - 1 | | | Fre | quency | of Purc | hase | | | | |
|------------------------|--------------------|-----|----|---------|-------|----------|-----|--------------------|-----|--------|---------|------|-----|--------|---------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| ABAPO STORE | SARI-SARI STORE | М | | | | | | _ | | | | | | | | |
| ARCELIE C. CARIÑO | SARI-SARI STORE | М | | | | 6 | 0 | \rightarrow | | 3 | | | | | | |
| ADAZA VARIETY STORE | SARI-SARI STORE | М | ✓ | ✓ | 1 | 1 | 1 | | | | > | | | | ✓ | ✓ |
| SABANAL STORE | SARI-SARI STORE | М | | | | | | 88 | | // | | | | | | |
| BONET STORE | SARI-SARI STORE | М | | | | | | A | | // | | | | | | |
| ARSELIE STORE | SARI-SARI STORE | М | | | | ✓ | É | | | | ✓ | | | | ✓ | |
| ANALIZA G. POLONIO | SARI-SARI STORE | М | | | | | | | | 1 | | | | | | |

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - NAB Products

-CHRISTINE

DINOY

For the Month of: January 2025

| | | | | Selling | Weeks | - 5 | | | Fre | quency | of Purc | hase | | | | |
|-----------------------------|--------------------|-----|----|---------|-------|-----|-----|------|-----|--------|---------|------|-----|--------|------------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| CABATBAT STORE | SARI-SARI STORE | М | | | | | | ^ | | | | | | | | |
| NANDA STORE | SARI-SARI STORE | S | ✓ | ✓ | ✓ | 40 | 9 | | | 70 | | | | | ✓ | ✓ |
| SALCEDO STORE | SARI-SARI STORE | М | | | | | | | | | > | | | | | |
| MAGTAJAS STORE | SARI-SARI STORE | М | | | | | | 83 | | | | | | | | |
| MABEL FAYE VARIETY STORE | SARI-SARI STORE | М | | | | | | A | | // | | | | | | |
| SABANATE'S STORE | SARI-SARI STORE | М | | | | | É | | | | | | | | | |
| CERNAN STORE | SARI-SARI STORE | М | | | | | | | | 7 / | | | | | | |
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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - NAB Products

-CHRISTINE

DINOY

For the Month of: January 2025

| e FC | | | | Weeks | -4 | | | Fre | quency | of Purc | nase | | | | |
|-------|---|----|----|-------|----|-----|------------|-----|--------|---------|------|-----|---|---|---|
| ٠ ' ' | С | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| М | | | | | | | | | | | | | | | |
| М | | ✓ | ✓ | ✓ | 40 | 4 | \diamond | | 20 | | | | | ✓ | ✓ |
| М | | | | 1 | | | | | | > | | | | | |
| М | | | ✓ | 1 | | | 83 | | // | | ✓ | | | ✓ | |
| М | | | | | | | A | | // | | | | | | |
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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - NAB Products

-CHRISTINE

DINOY

For the Month of: January 2025

| pe Film M | ос | W1 ✓ | W2 ✓ | W3 ✓ | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
|-----------|-----|------|---------|----------|-----|----------|---------------------------------------|---------|-----|-----|-----|-----|--------|------------------|------------------|
| I M | | | 1 | √ | 4.5 | 9 | • • • • • • • • • • • • • • • • • • • | | | | | | | | |
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| I M | | 1 | | | | | | | 0 | | | | | ✓ | ✓ |
| | | • | ✓ | ✓ | ✓ | V | | | | > | | | | ✓ | ✓ |
| I M | | ✓ | ✓ | ✓ | ~ | ✓ | 83 | | | | | | | ✓ | √ |
| I M | | | ✓ | | | | A | | // | ✓ | | | | ✓ | |
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| I M | | | | ✓ | | | 2 | | 1 | ✓ | | | | ✓ | |
| | I M | I M | I M | I M | I M | I M | I M | 1 M 1 M | I M | I M | | | | | |

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - NAB Products

-CHRISTINE DINOY

Route Type: MIXED

For the Month of: January 2025

| | | | | Selling | Weeks | - 1 | | | Fre | quency | of Purc | hase | | | | |
|---|--------------------|-----|----|---------|-------|-----|-----|-----|------------|--------|---------|------|-----|--------|---------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| CAMILYON STORE | SARI-SARI STORE | М | ✓ | | | | | · | | | ✓ | | | | ✓ | |
| THELOU & LOESE STORE | SARI-SARI STORE | М | | | | 0 | 0 | | \Diamond | 3 | | | | | | |
| LIZA STORE | SARI-SARI STORE | М | | | | | | | | | > | | | | | |
| FELY BANO STORE | SARI-SARI STORE | М | | | | | | 83 | | // | | | | | | |
| BASONG STORE | SARI-SARI STORE | М | | | | | | A | | // | | | | | | |
| VALIS STORE | SARI-SARI STORE | М | | | | | É | | | | | | | | | |
| POWERSPEED CHAINSAW PARTS TRADING | | М | | | | | | 200 | 3 | | | | | | | |

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - NAB Products

-CHRISTINE

DINOY

For the Month of: January 2025

| | | | Selling | Weeks | - 5 | | | Free | quency | of Purc | hase | | | | |
|-------------|---|---|--|--|--|--|---|---|--|---|--|---|---|---|---|
| Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| | М | | | | | | | | | | | | | | |
| | М | | | | 0 | 0 | | | Pos | | | | | | |
| | М | ✓ | | | | | | | | * | | | | ✓ | |
| | М | | | ✓ | | | 83 | | | 1 | | | | ✓ | |
| | М | | | | | | A | | II | | | | | | |
| | М | | | | ✓ | É | | | | ✓ | | | | ✓ | |
| | М | | | | | | | | | | | | | | |
| | SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI | SARI-SARI M STORE SARI-SARI M STORE | SARI-SARI M STORE SARI-SARI M STORE SARI-SARI M STORE SARI-SARI M STORE SARI-SARI M STORE SARI-SARI M STORE SARI-SARI M STORE SARI-SARI M STORE SARI-SARI M STORE | Outlet Type FOC W1 W2 SARI-SARI M STORE SARI-SARI M STORE SARI-SARI M STORE SARI-SARI M STORE SARI-SARI M STORE SARI-SARI M STORE SARI-SARI M STORE SARI-SARI M STORE SARI-SARI M STORE | Outlet Type FOC W1 W2 W3 SARI-SARI M STORE SARI-SARI M STORE SARI-SARI M STORE SARI-SARI M STORE SARI-SARI M STORE SARI-SARI M STORE SARI-SARI M STORE SARI-SARI M STORE SARI-SARI M STORE | Outlet Type FOC W1 W2 W3 W4 SARI-SARI M STORE SARI-SARI M STORE | Outlet Type FOC W1 W2 W3 W4 1xW SARI-SARI M STORE SARI-SARI M STORE | Outlet Type FOC W1 W2 W3 W4 1xW 2xW SARI-SARI M STORE SARI-SARI M STORE | Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW SARI-SARI M STORE SARI-SARI M STORE | Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW SARI-SARI STORE SARI-SARI M SARI-SARI M | Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM SARI-SARI STORE M Image: Control of the | Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM SARI-SARI STORE M Image: SARI-SARI STORE M Image: SARI-SARI STORE < | Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM SARI-SARI STORE M Image: SARI-SARI STORE M Image: SARI-SARI STORE Image: SARI-SARI | Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM 4xM up SARI-SARI STORE M Image: SARI-SARI STORE M Image: SARI-SARI STORE Image: SARI-SARI STORE | Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM 4xM up With Purchase SARI-SARI STORE M Image: Control of the purchase of th |

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - NAB Products

-CHRISTINE

DINOY

For the Month of: January 2025

| | | | | Selling | Weeks | - 5 | | | Fre | quency | of Purc | hase | | | | |
|------------------|--------------------|-----|----|---------|-------|-----|-----|-------|-----|--------|---------|------|-----|--------|------------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| MULAS STORE | SARI-SARI STORE | М | | | | | | ^ | | | | | | | | |
| MAMITES STORE | SARI-SARI STORE | М | | | | 0 | 0 | | | 20 | | | | | | |
| ABRAHAM STORE | SARI-SARI STORE | М | | | | | | | | | > | | | | | |
| TERIZA A STORE | SARI-SARI STORE | М | | | | | | 83 | | | | | | | | |
| ONDO STORE | SARI-SARI STORE | М | | | | | | A | | // | | | | | | |
| Z AND Z MINIMART | SARI-SARI STORE | М | | ✓ | ✓ | | É | | | | | ✓ | | | ✓ | |
| MICHAELA STORE | SARI-SARI STORE | М | | | | | | | | 1 | | | | | | |
| | 1 | | | 1 | | | | E4 10 | 2, | 111 | | | | | | |

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - NAB Products

-CHRISTINE

DINOY

For the Month of: January 2025

| | | | | Selling | Weeks | - 1 | | | Fre | quency | of Purc | hase | | | | |
|--------------------------------|--------------------|-----|----|---------|-------|-----|-----|----------|-----|--------|---------|------|-----|--------|------------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| DELA CRUZ STORE | SARI-SARI STORE | М | | | | | | · | | | | | | | | |
| BRENDA STORE | SARI-SARI STORE | М | | | | 0 | 0 | | | 30 | | | | | | |
| MONALIZA STORE | SARI-SARI STORE | М | | | | | | | | | > | | | | | |
| BHELLE CONVENIENCE STORE | SARI-SARI STORE | М | | | | | | | | | | | | | | |
| ANATO STORE | SARI-SARI STORE | М | | | | | | A | | III | | | | | | |
| MOTAS STORE | SARI-SARI STORE | М | | | | | | -HIH- | | | | | | | | |
| SUMALPONG STORE | SARI-SARI STORE | М | | | | | | 2,5 | 3 | | | | | | | |

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - NAB Products

-CHRISTINE

DINOY

For the Month of: January 2025

| | | | | Selling | Weeks | - 5 | | | Fre | quency | of Purc | hase | | | | |
|-------------------------|--------------------|-----|----|---------|-------|-----|-----|------------|-----|--------|---------|------|-----|--------|---------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| LOPEZ STORE | SARI-SARI STORE | М | | | | | | | | | | | | | | |
| AMAZASUL STORE | SARI-SARI STORE | М | | | | 6 | 0 | \diamond | | 70 | | | | | | |
| DUMAY STORE | SARI-SARI STORE | М | ✓ | | / | | | | | | × | | | | ✓ | |
| DELICANO STORE | SARI-SARI STORE | М | | | | | | 83 | | // | | | | | | |
| CLARK STORE | SARI-SARI STORE | W | | | ✓ | | | A | | // | ✓ | | | | ✓ | |
| XYONIE STORE | SARI-SARI STORE | W | | | | | É | | | | | | | | | |
| JULIET DE ASIS STORE | SARI-SARI STORE | W | ✓ | ✓ | | | | 2 | | 1 | | ✓ | | | ✓ | |
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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - NAB Products

-CHRISTINE DINOY

Route Type: MIXED

For the Month of: January 2025

| | | | | Selling | Weeks | - 1 | | | Fre | quency | of Purc | hase | | | | |
|------------------------|--------------------|-----|----|---------|-------|-----|-----|--------------------|-----|--------|---------|------|-----|--------|---------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| RINGWIT STORE | SARI-SARI STORE | W | | | | | | _ | | | | | | | | |
| SUERTE STORE | SARI-SARI STORE | W | ✓ | | | 6 | 0 | \rightarrow | | 3 | ✓ | | | | ✓ | |
| EFC STORE | SARI-SARI STORE | W | | | | | | | | | > | | | | | |
| LUCY STORE | SARI-SARI STORE | W | | | | | | 83 | | | | | | | | |
| HUNBO STORE | SARI-SARI STORE | W | | | | | | A | | | | | | | | |
| POLAYO STORE | SARI-SARI STORE | W | | | | | É | | | | | | | | | |
| PEDRO GALANAY STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - NAB Products

-CHRISTINE

DINOY

For the Month of: January 2025

| | • | | | Selling | Weeks | - 5 | | | Fre | quency | of Purc | hase | | | | |
|-----------------------|--------------------|-----|----|---------|----------|-----|-----|--------------------|-----|--------|---------|------|-----|--------|---------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| DAWN CATAYAS STORE | SARI-SARI STORE | F | ✓ | | ✓ | | | ^ | | | | ✓ | | | ✓ | |
| ANTAWAN STORE | SARI-SARI STORE | Th | | | | 0 | 0 | \rightarrow | | 3 | | | | | | |
| XMADULA STORE | SARI-SARI STORE | Th | | | | | | | | | > | | | | | |
| VILLA STORE | SARI-SARI STORE | Th | | | ✓ | | | 33 | | // | ✓ | | | | ✓ | |
| ROSALIA STORE | SARI-SARI STORE | Th | | | ✓ | | | A | | II | ✓ | | | | ✓ | |
| ALEJANDRA'S STORE | SARI-SARI STORE | Th | ✓ | | | | É | | | | ✓ | | | | ✓ | |
| ALEJANDRA'S STORE | SARI-SARI STORE | Th | | | | | | | | 1 | | | | | | |
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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - NAB Products

-CHRISTINE

DINOY

For the Month of: January 2025

| | | | | Selling | Weeks | - 5 | | | Fre | quency | of Purc | hase | | | | |
|-------------------------|--------------------|----------|----------|---------|-------|----------|-----|------------|-----|--------|---------|------|-----|----------|---------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| SUERTE STORE | SARI-SARI STORE | Th | ✓ | | ✓ | * | | | | | | | | ✓ | ✓ | |
| JANETH STORE | SARI-SARI STORE | Th | | | | 6 | 0 | \diamond | | 3 | | | | | | |
| MAHINAY STORE | SARI-SARI STORE | S | | | | | | | | | > | | | | | |
| RJ CONVENIENCE STORE | SARI-SARI STORE | S | | | | | | 83 | | | | | | | | |
| JORAYA STORE | SARI-SARI STORE | s | | | | | | A | | | | | | | | |
| ORILLOZA STORE | SARI-SARI STORE | s | | | | | É | | | | | | | | | |
| GOHOCO STORE | SARI-SARI STORE | М | | | | | | 2 | | | | | | | | |
| | 1 | <u> </u> | <u> </u> | | | | | E4 10 | 2 | 1 | | 1 | 1 | 1 | | |

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - NAB Products

-CHRISTINE

DINOY

For the Month of: January 2025

| | • | | | Selling | Weeks | - 1 | | | Fre | quency | of Purc | hase | | | | |
|-----------------------|--------------------|-----|----|---------|-------|-----|-----|--------------------|-----|--------|---------|------|-----|--------|---------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| AAAJ STORE | SARI-SARI STORE | М | | | | | | ^ | | | | | | | | |
| 3-ANGEL'S STORE | SARI-SARI STORE | М | | | | 6 | 0 | \rightarrow | | 3 | | | | | | |
| 5 WILL'S STORE | SARI-SARI STORE | М | | | | | | | | | > | | | | | |
| BEBENG STORE | SARI-SARI STORE | М | | | | | | 83 | | // | | | | | | |
| JOUYOUS STORE | SARI-SARI STORE | М | | | | 1 | | | | // | | | | | | |
| CANTON STORE | SARI-SARI STORE | М | | | | | Ĺ | | | | | | | | | |
| ALLA VARIETY STORE | SARI-SARI STORE | Т | | | | | | | | 1 | | | | | | |

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - NAB Products

-CHRISTINE

DINOY

For the Month of: January 2025

| | , | | | Selling | Weeks | - 5 | | | Fre | quency | of Purc | hase | | | | |
|------------------------|--------------------|-----|----|---------|-------|-----|-----|--------------------|-----|--------|---------|------|-----|--------|------------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| DODOY CENAS STORE | SARI-SARI STORE | Т | ✓ | | ✓ | | | ^ | | | | ✓ | | | ✓ | |
| ARIEL STORE | SARI-SARI STORE | Т | | | | 0 | 0 | \rightarrow | | 30 | | | | | | |
| R'G STORE | SARI-SARI STORE | Т | | | | | | | | | > | | | | | |
| TABOADA STORE | SARI-SARI STORE | Т | ✓ | | | | | 8.2 | | | 1 | | | | ✓ | |
| CHERYL LEDAMA STORE | SARI-SARI STORE | Т | | | | | | | | // | | | | | | |
| HITEGAN STORE | SARI-SARI STORE | Т | | | | | É | | | | | | | | | |
| RHM STORE | SARI-SARI STORE | Т | ✓ | | | | | - | | 1 | ✓ | | | | ✓ | |

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - NAB Products

-CHRISTINE

DINOY

For the Month of: January 2025

| | | | | Selling | Weeks | - 1 | | | Fre | quency | of Purc | hase | | | | |
|------------------------------|--------------------|-----|----|---------|-------|-----|-----|-----|-----|--------|---------|------|-----|--------|---------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| RG STORE | SARI-SARI STORE | Т | | ✓ | | | | · | | | ✓ | | | | ✓ | |
| SUMINGUIT'S STORE | SARI-SARI STORE | W | ✓ | ✓ | ✓ | 40 | 9 | | | 3 | | | | | ✓ | ✓ |
| FABILLAR'S STORE | SARI-SARI STORE | W | | | | | | | | | > | | | | | |
| ARNEL'S STORE | SARI-SARI STORE | W | | | | | | 83 | | | | | | | | |
| JM STORE | SARI-SARI STORE | W | | | | | | A | | 11 | | | | | | |
| LEA MAE GEMOGUIN STORE | SARI-SARI STORE | Th | | | | | É | | | | | | | | | |
| DANNY'S STORE | SARI-SARI STORE | Th | | | | | | 50 | 3 | | | | | | | |

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - NAB Products

-CHRISTINE

DINOY

For the Month of: January 2025

| | | | | Selling | Weeks | - 5 | | | Fre | quency | of Purc | hase | | | | |
|--------------------------------|--------------------|-----|----|---------|-------|-----|-----|-------------|-----|--------|---------|------|-----|--------|------------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| THELMA MOLAS STORE | SARI-SARI STORE | Th | ✓ | | ✓ | | | | | | | ✓ | | | ✓ | |
| ARLENE ESPARAGUERA STORE | SARI-SARI STORE | F | | | | Q | 0 | > | | 3 | | | | | | |
| STEPHEN YEN VARIETY STORE | SARI-SARI STORE | F | | | | | | | | | > | | | | | |
| ANALYN NALE STORE | SARI-SARI STORE | S | | | | | | 33 | | // | | | | | | |
| BENEBEBE STORE | SARI-SARI STORE | S | ✓ | | | ~ | | 瓜 | | | | ✓ | | | ✓ | |
| XDUMAY STORE | SARI-SARI STORE | S | | | | | P | | | | | | | | | |
| XJESELIE STORE | SARI-SARI STORE | S | ✓ | | | | | 50 | 3 | | 1 | | | | ✓ | |

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - NAB Products

-CHRISTINE

DINOY

For the Month of: January 2025

| | | | | Selling | Weeks | - 5 | | | Fre | quency | of Purc | hase | | | | |
|-------------------------|--------------------|-----|----|---------|-------|-----|-----|------|-----|--------|---------|------|-----|--------|------------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| GOMEZ STORE | SARI-SARI STORE | S | ✓ | | | | | | | | ✓ | | | | ✓ | |
| XCATIG'S STORE | SARI-SARI STORE | S | ✓ | | ✓ | 0 | 0 | | | 3 | | ✓ | | | ✓ | |
| JENEFER GALIT STORE | SARI-SARI STORE | S | | ✓ | | | | | | | × | | | | ✓ | |
| AJ CONVENIENCE STORE | SARI-SARI STORE | S | ✓ | ✓ | 1 | ~ | ✓ | 88 | | // | | | | | ✓ | ✓ |
| XCRISMAE STORE | SARI-SARI STORE | S | | | | | | A | | // | | | | | | |
| VILLALON STORE | SARI-SARI STORE | S | | | | | Ĺ | | | | | | | | | |
| JUN-JUN STORE | SARI-SARI STORE | S | | | | | | 2 | | | | | | | | |
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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - NAB Products

-CHRISTINE

DINOY

For the Month of: January 2025

| | | | | Selling | Weeks | - 5 | | | Fre | quency | of Purc | hase | | | | |
|----------------------------|--------------------|-----|----|---------|-------|-----|-----|--------------------|-----|--------|---------|------|-----|--------|---------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| XAAAZ STORE | SARI-SARI STORE | М | | | | | | | | | | | | | | |
| XCJ'S STORE | SARI-SARI STORE | Т | | | | 6 | 0 | \rightarrow | | 3 | | | | | | |
| ROSALIA'S STORE | SARI-SARI STORE | Т | | | | | | | | | | | | | | |
| INDAG STORE | SARI-SARI STORE | Т | | | | | | 88 | | | | | | | | |
| ABRIA'S STORE | SARI-SARI STORE | М | | | | | | A | | // | | | | | | |
| ETAW'S STORE | SARI-SARI STORE | М | | | | | É | | | | | | | | | |
| ESTHER SARI- SARI STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| SARI STORE | STORE | | | | | | | £4 h | 2 | | | | | | | |

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - NAB Products

-CHRISTINE

DINOY

For the Month of: January 2025

| Selling Weeks | Frequency of Purchase | |
|---------------|------------------------------------|------------------|
| W2 W3 W4 | 1xW 2xW 3xW 4xW 1xM 2xM 3xM 4xM up | Active Outlet |
| | | |
| 6 | 4 4 5 6 | |
| | | |
| | 83 | |
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| | | |

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - NAB Products

-CHRISTINE

DINOY

For the Month of: January 2025

| | | | | Selling | Weeks | - 5 | | | Fre | quency | of Purc | hase | | | | |
|--------------|------------------|-----|----|---------|-------|-----|-----|-----|-----|--------|---------|------|-----|--------|------------------|------------------|
| utlet Name O | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| | ARI-SARI TORE | Th | | | | | | | | | | | | | | |
| | ARI-SARI TORE | Th | | | | 0 | 0 | | | 200 | | | | | | |
| | ARI-SARI TORE | Th | | | | | | | | | / | | | | | |
| | ARI-SARI TORE | М | | | | | | 83 | | // | | | | | | |
| | ARI-SARI TORE | М | | | | | | Ä | | // | | | | | | |
| | ARI-SARI TORE | Т | | | | | É | | | | | | | | | |
| | ARI-SARI TORE | T | | | | | | 5 | | | | | | | | |
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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - NAB Products

-CHRISTINE

DINOY

Route Type: MIXED

For the Month of: January 2025

| | | | | Selling | Weeks | - 1 | | | Fre | quency | of Purc | hase | | | | |
|----------------------|--------------------|-----|----|---------|-------|-----|-----|------|-----|--------|----------|------|-----|--------|---------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| BRIGOLE'S STORE | SARI-SARI STORE | Т | | | | | | _ | | | | | | | | |
| PAULA'S MINIMART | SARI-SARI STORE | Т | | | | 6 | 0 | | | 3 | | | | | | |
| XAJ VARIETY STORE | SARI-SARI STORE | Т | ✓ | | 1 | | | | | | * | | | | ✓ | |
| NONOY STORE | SARI-SARI STORE | W | | | | | | 88 | | // | | | | | | |
| NELMA STORE | SARI-SARI STORE | W | | | | 1 | | A | | // | | | | | | |
| DIOCHAR STORE | SARI-SARI STORE | W | | | ✓ | | É | | | | ✓ | | | | ✓ | |
| GAYOLES STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| | • | - | • | • | | | | E4 D | 2, | 1 | • | • | • | | | - |

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - NAB Products

-CHRISTINE

DINOY

For the Month of: January 2025

| rpe | FOC | W1 | 14/0 | | | | | | | | | | | | |
|------|-----|----|------|----|----|-----|-------|--------|-----|---------|-----|--------|----------|------------------|------------------|
| RI T | | | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| | Γh | | | | | | \ | | | | | | | | |
| RI S | 3 | ✓ | ✓ | | 40 | 0 | | | 70 | | | ✓ | | √ | |
| RI S | 3 | | | | | | | | | > | | | | | |
| RI S | 3 | | | | | | 63 | | | | | | | | |
| RI M | Л | | | | | | A | | // | | | | | | |
| RI T | Γ | | | | | É | | | | | | | | | |
| RI T | Γ | | | | | | 2 | | 1 | | | | | | |
| | | Т | · | | | | | T HEAT | | T THERE | T | T HEAT | T HEET I | T HEAT | T HEAT |

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - NAB Products

-CHRISTINE

DINOY

For the Month of: January 2025

| | | | | Selling | Weeks | - 1 | | | Fre | quency | of Purc | hase | | | | |
|----------------------------|--------------------|-----|----|---------|-------|-----|-----|--------------------|-----|--------|----------|------|-----|--------|------------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| BENLOT STORE | SARI-SARI STORE | Т | | | | | | ^ | | | | | | | | |
| AMOD STORE | SARI-SARI STORE | W | ✓ | | ✓ | 6 | 0 | \rightarrow | 0 | 30 | | ✓ | | | ✓ | |
| SHER-ED EATERY | SARI-SARI STORE | Th | | | | | | | | | > | | | | | |
| MARICEL GABATO STORE | SARI-SARI STORE | Th | | | 1 | | | 88 | | | ✓ | | | | ✓ | |
| DINOCOT DIVANI STORE | SARI-SARI STORE | TWF | | | | | | A | | // | | | | | | |
| CATUBAY STORE | SARI-SARI STORE | Th | | | | | É | | | | | | | | | |
| CHARLEE'S VARIETY STORE | SARI-SARI STORE | F | | | | | | | | 1 | | | | | | |

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - NAB Products

-CHRISTINE

DINOY

For the Month of: January 2025

| | | | | Selling | Weeks | - 5 | | | Fre | quency | of Purc | hase | | | | |
|----------------------------------|--------------------|-----|----|---------|-------|-----|-----|----------|-----|--------|---------|------|-----|--------|------------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| CAMASURA STORE | SARI-SARI STORE | F | | ✓ | ✓ | | | ^ | | | | ✓ | | | ✓ | |
| ORAIZ STORE | SARI-SARI STORE | F | | | | 6 | 0 | | | 3 | | | | | | |
| 3M STORE | SARI-SARI STORE | F | ✓ | ✓ | 1 | | | | | | | | | ✓ | ✓ | |
| RJ STORE | SARI-SARI STORE | F | | | | | | 83 | | // | / | | | | | |
| DAVID AND FRANCIS MINIMART | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| HANNAH DELOS REYES STORE | SARI-SARI STORE | S | | | | | Р | -1971- | - | | | | | | | |
| SENIA STORE | SARI-SARI STORE | S | | | | | | 50 | 3 | | | | | | | |

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - NAB Products

-CHRISTINE

DINOY

For the Month of: January 2025

| | | | | Selling | Weeks | - 1 | | | Fre | quency | of Purc | hase | | | | |
|-----------------------------|--------------------|-----|----|---------|-------|-----|-----|-------|-----|--------|---------|------|-----|--------|---------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| MAILYN MACARAYA STORE | SARI-SARI STORE | S | | | | | | ◆ | | | | | | | | |
| SOLINOS STORE | SARI-SARI STORE | S | | | | Q | | | / k | X | | | | | | |
| ROSDELIA REQUINA STORE | SARI-SARI STORE | М | | | | | | | | | 7 | | | | | |
| JULIET STORE | SARI-SARI STORE | W | | | | | | 833 | | // | | | | | | |
| FACOMA SND | SARI-SARI STORE | W | | ✓ | | | | 摄 | | | ✓ | | | | √ | |
| RAQUEL STORE | SARI-SARI STORE | W | | | | | | -RIAL | - | | | | | | | |
| ALBERT BIADNES STORE | SARI-SARI STORE | | | | | | | 50 | 3 | | | | | | | |
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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - NAB Products

-CHRISTINE DINOY

Route Type:

For the Month of: January 2025

| ORE | FOC W | W1 | W2 | W3 | W4 | 1xW | | 7 | | | | | | With | Active |
|----------------|---|---|---|---|---|--|---|---|---|--|--|--|--|--|---|
| ORE | W | | | 70.45 | | IXVV | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | Purchase | Outlet |
| | | | | | | | · | | 7/ | | | | | | |
| RI-SARI ORE | F | | | | 10 | 0 | | | Po | | | | | | |
| RI-SARI ORE | S | | | | | | | | | | | | | | |
| RI-SARI ORE | S | | | | | | 83 | | | / | | | | | |
| RI-SARI ORE | S | | | | | | A | | // | | | | | | |
| RI-SARI ORE | М | | | | | Ĺ | | | | | | | | | |
| RI-SARI ORE | Т | | | | | | 2 | | | | | | | | |
| | RI-SARI DRE RI-SARI DRE RI-SARI DRE RI-SARI | RI-SARI S DRE RI-SARI S DRE RI-SARI S DRE RI-SARI M DRE RI-SARI T | RI-SARI S DRE RI-SARI S DRE RI-SARI S DRE RI-SARI M DRE RI-SARI T | RI-SARI S DRE RI-SARI S DRE RI-SARI S DRE RI-SARI M DRE RI-SARI T | RI-SARI S DRE RI-SARI S DRE RI-SARI S DRE RI-SARI M DRE RI-SARI T | RI-SARI S PRE S PR | RI-SARI S DRE RI-SARI S DRE RI-SARI S DRE RI-SARI M DRE RI-SARI T | RI-SARI S DRE | RI-SARI S RI-SARI S RI-SARI S RI-SARI S RI-SARI M RI-SARI M RI-SARI T | RI-SARI S DRE S DR | RI-SARI S DRE S DR | RI-SARI S DRE S DR | RI-SARI S DRE S DR | RI-SARI S DRE S DR | RI-SARI S S S S S S S S S S S S S S S S S S S |

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - NAB Products

-CHRISTINE

DINOY

For the Month of: January 2025

| | | | | Selling | Weeks | - 5 | | | Fre | quency | of Purc | hase | | | | |
|-----------------------|--------------------|-----|----|---------|-------|-----|-----|--------------------|-----|--------|---------|------|-----|--------|------------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| AIME PAMERON STORE | SARI-SARI STORE | Т | | | | | | ^ | | | | | | | | |
| TANELON STORE | SARI-SARI STORE | W | ✓ | | | 6 | 0 | \rightarrow | | 3 | ✓ | | | | ✓ | |
| DAGANASOL STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| ARNEL STORE | SARI-SARI STORE | W | | | | | | 8.2 | | // | | | | | | |
| PANYAX DART LANE | SARI-SARI STORE | F | | | | 1 | | A | | 11 | | | | | | |
| RG STORE | SARI-SARI STORE | F | | | | ✓ | É | | | | ✓ | | | | ✓ | |
| EP SEPOLO STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - NAB Products

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For the Month of: January 2025

| utlet Type RI-SARI ORE | FOC | W1 | W2 | W3 | 1 1 | The second | | The same of the sa | | | | | | | |
|------------------------------|---|--|---|--|---|---|--|--|--|---|--|---|--|---|---------------|
| | F | | | VVS | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| | ' | | | | | | · | | | | | | | | |
| RI-SARI ORE | S | | | | 6 | 0 | | | Pos | | | | | | |
| RI-SARI I ORE | M | | | | / | | | | | | | | | | |
| RI-SARI I ORE | M | | | | | | 83 | | | / | | | | | |
| RI-SARI ORE | Т | | | | | | A | | // | | | | | | |
| RI-SARI ORE | Th | | | | | Ę | | | | | | | | | |
| RI-SARI ORE | S | | | | | | | | | | | | | | |
| 0 R 0 R 0 R 0 R | ORE RI-SARI ORE RI-SARI ORE RI-SARI ORE RI-SARI ORE | RI-SARI M DRE RI-SARI M DRE RI-SARI T DRE RI-SARI Th DRE RI-SARI S | ORE RI-SARI M ORE RI-SARI M ORE RI-SARI T ORE RI-SARI Th ORE RI-SARI S | ORE RI-SARI M ORE RI-SARI T ORE RI-SARI T ORE RI-SARI Th ORE | ORE RI-SARI M ORE RI-SARI M ORE RI-SARI T ORE RI-SARI Th ORE RI-SARI S | ORE RI-SARI M ORE RI-SARI M ORE RI-SARI T ORE RI-SARI Th ORE RI-SARI S | ORE RI-SARI M ORE RI-SARI T ORE RI-SARI T ORE RI-SARI T ORE RI-SARI S | ORE RI-SARI M RI-SARI M ORE RI-SARI T ORE RI-SARI T ORE RI-SARI S ORE | RI-SARI M RI-SARI M RI-SARI T RI-SARI T RI-SARI T RI-SARI S | RI-SARI M RI-SARI M RI-SARI M RI-SARI T RI-SARI T RI-SARI T RI-SARI S RI-SARI S RI-SARI S | RI-SARI M DRE M DR | RI-SARI M RI-SARI M RI-SARI T RI-SARI T RI-SARI T RI-SARI S RI-SARI S RI-SARI S | RI-SARI M DRE M DR | RI-SARI MORE MORE MORE MORE MORE MORE MORE MORE | RI-SARI M |

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - NAB Products

-CHRISTINE

DINOY

For the Month of: January 2025

| | , | | | Selling | Weeks | - 5 | | | Fre | quency | of Purc | hase | | | | |
|-----------------------|--------------------|-----|----|---------|-------|-----|-----|--------------------|-----|--------|---------|------|-----|--------|------------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| DUMIAY STORE | SARI-SARI STORE | S | | | | _ | | | | | | | | | | |
| AROHA STORE | SARI-SARI STORE | S | | | | 6 | 0 | \rightarrow | | 3 | | | | | | |
| XGOOD STUFF | SARI-SARI STORE | М | | | | | | | | | | | | | | |
| GENA STORE | SARI-SARI STORE | Т | | | | | | 8.3 | | 7/ | | | | | | |
| CICELIA STORE | SARI-SARI STORE | Т | 1 | | | 1 | | A | | // | ✓ | | | | ✓ | |
| AILYN STORE | SARI-SARI STORE | Т | | | | | Ĺ | | À | | | | | | | |
| JINA GUINDAL STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |

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Route Type:

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Active Outlets Monitoring Report - ALL

Route: 01 - NAB Products

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DINOY

For the Month of: January 2025

| | | | | Selling | Weeks | - 1 | | | Fre | quency | of Purc | hase | | | | |
|------------------------|--------------------|-----|----|---------|-------|-----|-----|-------|-----|--------|---------|------|-----|--------|------------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| BERNADERO STORE | SARI-SARI STORE | S | | | | | | · | | | | | | | | |
| LORNA STORE | SARI-SARI STORE | S | | | | 0 | 0 | | | 3 | | | | | | |
| PINERO STORE | SARI-SARI STORE | Т | | | | | | | | | > | | | | | |
| MARISA CARCOS STORE | SARI-SARI STORE | Т | | | | | | 83 | | | | | | | | |
| SALLY PADILLA | SARI-SARI STORE | Т | | | | | | A | | // | | | | | | |
| JORLITA ALINDINE | SARI-SARI STORE | Т | | | | | É | | | | | | | | | |
| CHARINA STORE | SARI-SARI STORE | Th | | | | | | 2 | | 7 / | | | | | | |
| | <u>I</u> | | | | | | | E4 10 | 2 | 1 | | 1 | 1 | | | |

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - NAB Products

-CHRISTINE DINOY

| | | | | Selling | Weeks | - 1 | | | Fre | quency | of Purc | hase | | | | |
|---|-------------------------------|-----|----------|----------|----------|----------|-----|--------------------------|-----|--------|---------|------|-----|----------|------------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| ALAT STORE | SARI-SARI STORE | Th | | | | | | ^ | | | | | | | | |
| SCHOOL CANTEEN COL/UNIV | | | | | | S | 0 | $\stackrel{\diamond}{=}$ | | 3 | | | | • | | |
| PHILIPPINE ADVENT COLLEGE CANTEEN | SCHOOL CANTEEN COL/UNIV | М | ~ | ✓ | | | | ٥٠ | | | 7 | | | ✓ | √ | |
| SAINT JOSEPH COLLEGE | SCHOOL CANTEEN COL/UNIV | М | * | | ✓ | | | | | // | | ✓ | | | ✓ | |
| SCHOOL CANTEEN ELEM/HS | | | | | | | É | | | | | | | | | |
| SNHS CANTEEN | SCHOOL CANTEEN ELEM/HS | F | ~ | | √ | ✓ | | \(\frac{1}{2}\) | 2 | | | | ✓ | | √ | |

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - NAB Products

-CHRISTINE

DINOY

For the Month of: January 2025

| For the Month of: Jan | • | | | Selling | Weeks | | and the last of | | Free | allency | of Purc | hase | | | | |
|-------------------------|----------------|-----|----|----------|----------|----------|-----------------|----------|------|---------|---------|------|-----|--------|------------------|------------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| WHOLESALER | | | • | | | | | | | 7/ | | • | | • | | |
| | WHOLESAL ER | М | ✓ | ✓ | ✓ | 1 | 0 | ⋄ | 0 | X | | | | | ✓ | ✓ |
| BALAMBAN STORE | WHOLESAL ER | М | ✓ | ✓ | | | | | | X | | | | ✓ | ✓ | |
| BRO COMMERCIAL STORE | WHOLESAL ER | W | ✓ | √ | * | ✓ | ✓ | * | | 7 | 7 | | | | ✓ | ✓ |
| | WHOLESAL ER | М | ✓ | ✓ | ✓ | Y | ✓ | | | // | | | | | ✓ | ✓ |
| | WHOLESAL ER | | ✓ | √ | √ | | 4 | | | | | | | ✓ | ✓ | |
| | WHOLESAL ER | Т | | | | | | 111111 | | | | | | | | |

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - NAB Products

-CHRISTINE DINOY

Route Type: MIXED

For the Month of: January 2025 **ACTIVE OUTLET SUMMARY:**

| ACTIVE OUTLET SUMMAR | | | | | | 7 | | | | |
|----------------------|------------------|---------------------|------------------|-------------|----|----|----|----|------------------|-------------|
| Group | With Purchase | Without Purchase | Total Outlets | % Served | W1 | W2 | W3 | W4 | Active Outlet | % Active |
| Wholesaler | 5 | 1 | 6 | 2.00% | 5 | 5 | 4 | 4 | 3 | 3.00% |
| Retailer | 82 | 233 | 315 | 26.00% | 56 | 31 | 39 | 25 | 11 | 13.00% |
| N/A | 0 | 0 | 0 | 0.00% | 0 | 0 | 0 | 0 | 0 | 0.00% |
| Total: | 87 | 234 | 321 | 27.00% | 61 | 36 | 43 | 29 | 14 | 16.00% |

Per Route Type Summary:

| Rou | ute Type | Group Name | With Purchase | Without Purchase | Total Outlets | % Served | W ₁ | W2 | W3 | W4 | Active Outlet | % Active |
|------|----------|------------|------------------|---------------------|------------------|-------------|----------------|-----|-----|----|------------------|-------------|
| MIXE | :D | | 261 | 702 | 963 | 27.00% | 183 | 108 | 129 | 87 | 42 | 16.00% |

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - NAB Products

-CHRISTINE DINOY

Route Type: MIXED

For the Month of: January 2025

| | Total: | 261 | 702 | | 963 | 27.00% | 183 | 108 | 129 | 87 | 42 | 16.00% |
|-------------|--------|-----|-----|---|-----|--------|-----|-----|-----|----|----|--------|
| PURE RETAIL | | 0 | 0 | 4 | 0 | 0.00% | 0 | 0 | 0 | 0 | 0 | 0.00% |
| BDU | | 0 | 0 | | 0 | 0.00% | 0 | 0 | 0 | 0 | 0 | 0.00% |
| AUXIALIARY | | 0 | 0 | 1 | 0 | 0.00% | 0 | 0 | 0 | 0 | 0 | 0.00% |

FREQUENCY OF PURCHASE SUMMARY:

| Group | With | Without | Total | | % | | | | Freque | ency of Pu | ırchase | | |
|------------|----------|----------|---------|---|--------|-----|-----|-----|--------|------------|---------|-----|-------|
| Group | Purchase | Purchase | Outlets | П | Served | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xMup |
| WHOLESALER | 5 | 1 | | 6 | 2.00% | 2 | ر ا | 0 | 0 | 0 | 0 | 0 | 2 |
| (4001) | | | | | | | | | | | | | |

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - NAB Products

-CHRISTINE DINOY

Route Type: MIXED

For the Month of: January 2025

| RETAILER | 82 | 233 | 315 | 26.00% | 11 | 0 | 0 | 0 | 43 | 18 | 5 | 5 |
|----------|----|-----|-----|--------|----|---|---|---|----|----|---|---|
| | 87 | 234 | 321 | 27.00% | 13 | | 0 | 0 | 43 | 18 | 5 | 7 |

ITINERARY VS WITH PURCHASE SUMMARY:

| DAY | Outlet Count Itinerary | Wee | ek 1 | Wee | ek 2 | Wee | ek 3 | Week 4 | | |
|-----|------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|--|
| DAY | itilierary | With Purchase | % With Purchase | |
| Sun | 0 | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | |
| Mon | 0 | 2 | 0.00% | 1 | 0.00% | 3 | 0.00% | 3 | 0.00% | |
| Tue | 0 | 2 | 0.00% | 1 | 0.00% | 3 | 0.00% | 1 | 0.00% | |
| Wed | 0 | 3 | 0.00% | 1 | 0.00% | 1 | 0.00% | 1 | 0.00% | |

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 01 - NAB Products

-CHRISTINE DINOY

For the Month of: January 2025

| i tile Month of | . January 20 | 23 | | | | | | | |
|-----------------|--------------|----|-------|---|-------|---|-------|---|-------|
| Thu | 0 | 2 | 0.00% | 1 | 0.00% | | 0.00% | 7 | 0.00% |
| Fri | 0 | 6 | 0.00% | 1 | 0.00% | 3 | 0.00% | 4 | 0.00% |
| Sat | 0 | 2 | 0.00% | 3 | 0.00% | 3 | 0.00% | 0 | 0.00% |



Route Type: