

For the Month of: March 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|----------------------|----------------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| AMUSEMENT/RECREATION | | | | | | | | | | | | | | | | |
| LILOY COCKPIT 1 | AMUSEMENT/RECREATION | F | | ✓ | | | | | | | ✓ | | | | ✓ | |
| BAKERY/BAKESHOP | | | | | | | | | | | | | | | | |
| 4J'S BAKESHOP | BAKERY/BAKESHOP | M | | | | | | | | | | | | | | |
| FERS BAKESHOP | BAKERY/BAKESHOP | M | | | | | | | | | | | | | | |
| EMMA BAKESHOP | BAKERY/BAKESHOP | M | | | | | | | | | | | | | | |
| VILLARITO BAKESHOP | BAKERY/BAKESHOP | T | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-RONNEL DANDAYO

Route Type: MIXED

For the Month of: March 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| RONA BAKESHOP | BAKERY/BAKESHOP | W | | | | | | | | | | | | | | |
| JM'S BAKESHOP | BAKERY/BAKESHOP | Th | | ✓ | | | | | | | ✓ | | | | ✓ | |
| BEER HOUSE | | | | | | | | | | | | | | | | |
| RESAN CATERING SERVICES | BEER HOUSE | W | | | | | | | | | | | | | | |
| CARINDERIA | | | | | | | | | | | | | | | | |
| MAE MAE EATERY | CARINDERIA | M | | | | ✓ | | | | | ✓ | | | | ✓ | |
| BOSSING'S BULALOAN | CARINDERIA | M | | ✓ | | | | | | | ✓ | | | | ✓ | |
| PARTOSA EATERY | CARINDERIA | W | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-RONNEL DANDAYO

Route Type: MIXED

For the Month of: March 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-----------------------------|-------------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| JAWEL | CARINDERI A | M | | | | | | | | | | | | | | |
| HIMIS EATERY | CARINDERI A | M | | | | | | | | | | | | | | |
| JAMES EATERY | CARINDERI A | F | | | | | | | | | | | | | | |
| ROCHEN'S EATERY | CARINDERI A | W | | | | | | | | | | | | | | |
| CONVENIENCE STORE | | | | | | | | | | | | | | | | |
| LKS CONVENIENCE STORE LILOY | CONVENIENCE STORE | T | | | | | | | | | | | | | | |

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

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|---------------------|---------------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| DRUGSTORE | | | | | | | | | | | | | | | | |
| GEMINI PHARMACY | DRUGSTORE | Th | | | | ✓ | | | | | | ✓ | | | ✓ | |
| HOTEL | | | | | | | | | | | | | | | | |
| SEA ESCAPED HOTEL | HOTEL | T | | | | ✓ | | | | | ✓ | | | | ✓ | |
| KTV/VIDEOKE/KARAOKE | | | | | | | | | | | | | | | | |
| RESAN VIP | KTV/VIDEOKE/KARAOKE | M | ✓ | | ✓ | ✓ | | | | | | | ✓ | | ✓ | |
| RESORT | | | | | | | | | | | | | | | | |
| ARREAN BEACH RESORT | RESORT | S | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-RONNEL DANDAYO

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For the Month of: March 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|---------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| ASIGNE BEACH RESORT | RESORT | S | | | | | | | | | | | | | | |
| SEA BICAZE RESORT | RESORT | T | | | | | | | | | | | | | | |
| RTW FA 1 | | | | | | | | | | | | | | | | |
| BETH SARI SARI | RTW FA 1 | M | ✓ | ✓ | ✓ | ✓ | | ✓ | | | | | | | ✓ | ✓ |
| SARI-SARI STORE | | | | | | | | | | | | | | | | |
| AMBUS STORE | SARI-SARI STORE | | | | ✓ | | | | | | ✓ | | | | ✓ | |
| NUGAS STORE | SARI-SARI STORE | M | | | | ✓ | | | | | ✓ | | | | ✓ | |
| ELMY STORE | SARI-SARI STORE | M | | | | ✓ | | | | | ✓ | | | | ✓ | |

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|--------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| REXIEN'S CON-STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| TERESITA D. ABING | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| SLP PAMANA 2 | SARI-SARI STORE | M | | ✓ | ✓ | | | | | | | ✓ | | | ✓ | |
| NELITA P. DERAMA | SARI-SARI STORE | M | | ✓ | | | | | | | ✓ | | | | ✓ | |
| ROLDAN LU-AB | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| PEDING STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| RETUYA STORE | SARI-SARI STORE | M | | ✓ | | | | | | | ✓ | | | | ✓ | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-RONNEL DANDAYO

Route Type: MIXED

For the Month of: March 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-----------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| JUNA L. BAO | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| NINIA SARI-SARI STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| LITLIT D. MAGSAYO | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| PASLON STORE | SARI-SARI STORE | M | | ✓ | ✓ | | | | | | | ✓ | | | ✓ | |
| SANMAEREY | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| NAONG STORE | SARI-SARI STORE | M | | | ✓ | ✓ | | | | | | ✓ | | | ✓ | |
| ANGELTESS STORE | SARI-SARI STORE | M | | | ✓ | | | | | | ✓ | | | | ✓ | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-RONNEL DANDAYO

Route Type: MIXED

For the Month of: March 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| EVANGELINE C. BITANGCOR | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| INDAY APDOHAN STORE | SARI-SARI STORE | M | ✓ | | ✓ | | | | | | | ✓ | | | ✓ | |
| ALEXA STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| RJC | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| PACARO STORE | SARI-SARI STORE | M | | ✓ | | | | | | | ✓ | | | | ✓ | |
| ANNABELLE STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| VIRGINIA C. PABUAYA | SARI-SARI STORE | M | | ✓ | | | | | | | ✓ | | | | ✓ | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-RONNEL DANDAYO

Route Type: MIXED

For the Month of: March 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-----------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| JENG JENG STORE | SARI-SARI STORE | M | | | ✓ | | | | | | ✓ | | | | ✓ | |
| RJM STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| CAYACAP STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| TALELANG STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| EMMANUEL THINEFRANCIA | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| JOCELYN S. BAGSICAN | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| TALILANG STORE | SARI-SARI STORE | M | | ✓ | | | | | | | ✓ | | | | ✓ | |

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|---------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| MG STORE | SARI-SARI STORE | M | ✓ | | | ✓ | | | | | | ✓ | | | ✓ | |
| CABAÑAS STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| SAPIHI - AJ | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| MR MINI MART | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| SLP PAMANA BACONG I | SARI-SARI STORE | M | | | ✓ | | | | | | ✓ | | | | ✓ | |
| DINOPOL STORE | SARI-SARI STORE | M | | | ✓ | | | | | | | ✓ | | | ✓ | |
| ARVIN JANE STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

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-RONNEL DANDAYO

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| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|--------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| DIVINO STORE | SARI-SARI STORE | M | | ✓ | ✓ | ✓ | | | | | | | ✓ | | ✓ | |
| JOVITO C. ENOT JR. | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| NR STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| MG VARIETY STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| VAKEN STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| BULALA STORE | SARI-SARI STORE | M | | ✓ | | | | | | | ✓ | | | | ✓ | |
| RELFE'S STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-RONNEL DANDAYO

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For the Month of: March 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| MARTINEZ STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| BOBBY STORE | SARI-SARI STORE | M | ✓ | | | ✓ | | | | | | ✓ | | | ✓ | |
| EVAN'S STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ROSEJANE STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| EL-VIRGINIA STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| C & X MINIMART | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| LILOY COCKPIT 2 | SARI-SARI STORE | M | | ✓ | ✓ | ✓ | | | | | | | ✓ | | ✓ | |

For the Month of: March 2025

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|------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| GENITA SARI-SARI STORE | SARI-SARI STORE | M | ✓ | | ✓ | ✓ | | | | | | | ✓ | | ✓ | |
| MMK STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| GERBES STORE | SARI-SARI STORE | M | | ✓ | ✓ | | | | | | | ✓ | | | ✓ | |
| JENG JENG STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| CWENG CWENG STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| XNANDA STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| APDOHAN STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

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|---------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| SAFLOR STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ARVIN STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| JESSEL B. MAGLANGIT | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ROLDAN R. SAPIHI | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| JOMAR C. JULAGLA | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| MO STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ROSEHEZEL MAY A. GUTIEREZ | SARI-SARI STORE | M | | | | | | | | | | | | | | |

For the Month of: March 2025

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|-----------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| ALMA A. VIDAL | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| HONORIA A BIDAD | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| LET LET STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| VANMAEREY STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| OWENA R INSINA | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| RELFIE B TORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| VIVIAN T GAMALE | SARI-SARI STORE | M | | | ✓ | | | | | | ✓ | | | | ✓ | |

DEALER INFORMATION SYSTEM

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Active Outlets Monitoring Report - ALL

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| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| LACTUAN STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| NANO STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| XBEBERY G QUINSON | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| PALOSO STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ANTONIO STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| BERMUDO STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ANALIZA D BALAS | SARI-SARI STORE | M | | | | | | | | | | | | | | |

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|----------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| ONTING STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| EC JUN STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| OLAMA CONSUMER GOODS STORE | SARI-SARI STORE | M | | ✓ | | | | | | | ✓ | | | | ✓ | |
| RRS STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ANDILAP STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| GAUSIN STORE | SARI-SARI STORE | M | | | ✓ | | | | | | ✓ | | | | ✓ | |
| ANDRICA AMION | SARI-SARI STORE | M | | | | | | | | | | | | | | |

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|------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| ANADIO STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| TIMAGOS STORE | SARI-SARI STORE | M | | | | ✓ | | | | | ✓ | | | | ✓ | |
| VIDAL STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| JARSALEM STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| PACULANANG STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| MONDEJAR | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| JING STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-RONNEL DANDAYO

Route Type: MIXED

For the Month of: March 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| BBJ'S STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| FAT CAT | SARI-SARI STORE | W | ✓ | | ✓ | | | | | | | ✓ | | | ✓ | |
| RENON STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| TAMJUNES BAKESHOP | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| DUCAL STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| SAPIHI STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| RRJ STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-RONNEL DANDAYO

Route Type: MIXED

For the Month of: March 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| LIHAYLIHAY STORE | SARI-SARI STORE | Th | | | ✓ | | | | | | ✓ | | | | ✓ | |
| SAGARIO STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| GUMIMAO STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| NILMA STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| GALLEPOSO STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| EMMA'S STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| N-JJJ STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-RONNEL DANDAYO

Route Type: MIXED

For the Month of: March 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-----------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| AZALMA STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| QUINZON STORE | SARI-SARI STORE | M | | ✓ | | | | | | | ✓ | | | | ✓ | |
| LIBERT L. BOGSANGIT | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| FRITZIE ANN P. TAGUD | SARI-SARI STORE | Th | | ✓ | ✓ | | | | | | | ✓ | | | ✓ | |
| LING-LING STORE | SARI-SARI STORE | Th | | | ✓ | | | | | | ✓ | | | | ✓ | |
| DELIA SARI-SARI STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| JANE ROSE S. HONGHONG | SARI-SARI STORE | Th | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-RONNEL DANDAYO

Route Type: MIXED

For the Month of: March 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|--------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| JUNEJAY STORE | SARI-SARI STORE | Th | | ✓ | | | | | | | ✓ | | | | ✓ | |
| TERSON B. HAPITAN | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| MARIA BENA MARANIO STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| ANABEL C BACARO STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| ELYN STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| FORMOSO STORE | SARI-SARI STORE | W | | ✓ | ✓ | | | | | | | ✓ | | | ✓ | |
| JC HEART | SARI-SARI STORE | W | | | | | | | | | | | | | | |

For the Month of: March 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|---------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| ANALIZA HAJAU | SARI-SARI STORE | W | ✓ | | ✓ | ✓ | | | | | | | ✓ | | ✓ | |
| ACULBE STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| CAÑETE STORE | SARI-SARI STORE | W | | ✓ | | | | | | | ✓ | | | | ✓ | |
| PHARMACY SALUG | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| TONE R STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| M/R SARI-SARI STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| DUBDUBAN STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION
SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-RONNEL
DANDAYO

Route Type: MIXED

For the Month of: March 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|----------------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| EMBAL STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| AMIHAN'S GOOD STORE | SARI-SARI STORE | S | | | | ✓ | | | | | ✓ | | | | ✓ | |
| EMELINDA G. GALLEPOSO | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| CHONA SARI-SARI STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| C/X SARI-SARI STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| NENENG SARI-SARI STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| SHAN AND LOVE-LOVE VARIETY STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |

For the Month of: March 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|------------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| COLE DURONIO SARI-SARI STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| TEQUEL STORE | SARI-SARI STORE | Th | | | ✓ | | | | | | ✓ | | | | ✓ | |
| INDAY STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| LUZ STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| 3KG STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| CHLOE STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| XPACARO'S STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |

For the Month of: March 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-----------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| JAN MARRY STORE | SARI-SARI STORE | F | | | ✓ | | | | | | ✓ | | | | ✓ | |
| JANE STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| ALCANTARA STORE | SARI-SARI STORE | S | | | ✓ | | | | | | ✓ | | | | ✓ | |
| BASTE STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| REVELO STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| CARBONA STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| BLUE HOUSE | SARI-SARI STORE | M | | | | | | | | | | | | | | |

For the Month of: March 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| XCARBONA'S STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ROSALEM'S STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| VIDAL'S STORE | SARI-SARI STORE | M | | | | ✓ | | | | | ✓ | | | | ✓ | |
| CETA'S STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| VILLACURA'S STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| ARIPAL'S STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| TOMARONG'S STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION
SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-RONNEL
DANDAYO

Route Type: MIXED

For the Month of: March 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| XELMY MAMMO STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| JR & LUZ STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| ANABEL'S STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| G.B. CONVENIENCE STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| MELING PAÑA STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| INDAY STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| LATRAS STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |

For the Month of: March 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| ARNULPO TABILIRAN STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| NORJUN ENT | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| AMJ'S GEAR & GRUB | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| COOP | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| STAR GROCERY | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| WENDEL STORE | SARI-SARI STORE | M | | | ✓ | | | | | | ✓ | | | | ✓ | |
| JEWARD STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |

For the Month of: March 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-----------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| JINBELL STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| ROXAS STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| ALBIOSS STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| GEPITULAN STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| TOMARONG STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| LITO STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| TEJERO STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |

For the Month of: March 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|---------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| MARENTES SARI-SARI STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| FERNANDEZ SARI-SARI STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| MERNA SARI-SARI STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| DIXIMO SARI-SARI STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| LAIDON STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| LENDY LARGO | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| BANIOSA STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-RONNEL DANDAYO

Route Type: MIXED

For the Month of: March 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-----------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| JONA STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| VERGIE STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| MYLENE STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| BOY ESTRELLANTE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| TALA GEN. MERCHANDISE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| TATA SALAGUSTE STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| REBECCA STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-RONNEL DANDAYO

Route Type: MIXED

For the Month of: March 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| RENCE MARK STORE | SARI-SARI STORE | S | | | | ✓ | | | | | ✓ | | | | ✓ | |
| TATA & ELLY STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| FRITZ CYRIL STORE | SARI-SARI STORE | S | | ✓ | | | | | | | ✓ | | | | ✓ | |
| WILMA STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| ORMOSO STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| VIANEX STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| PONCE STORE | SARI-SARI STORE | W | | ✓ | | | | | | | ✓ | | | | ✓ | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-RONNEL DANDAYO

Route Type: MIXED

For the Month of: March 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|--------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| YAN YAR | SARI-SARI STORE | W | | ✓ | | | | | | | ✓ | | | | ✓ | |
| LINDA STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| RL STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| MAÑOSA STORE | SARI-SARI STORE | Th | ✓ | ✓ | | | | | | | | ✓ | | | ✓ | |
| KOYKOY STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| IMBANG STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| ARJHON STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-RONNEL DANDAYO

Route Type: MIXED

For the Month of: March 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|---------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| ARLENE STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| JHON & KIM | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| ANITA STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| RMD STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| GINA STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| INDAY'S STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| BAROTE STORE | SARI-SARI STORE | T | | ✓ | | | | | | | ✓ | | | | ✓ | |

For the Month of: March 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|----------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| DACAL STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| MELINDA SATORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| SHAUN STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| ALBONA STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| ROSE STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| BENLOT STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| DEDING STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |

Route Type: MIXED

For the Month of: March 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| DODONG RAMOGA | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| MANGAN STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| LAGARE STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ELOGSONG STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| HASAN STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| RICKY JAY STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| FABILLARAN STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-RONNEL DANDAYO

Route Type: MIXED

For the Month of: March 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|----------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| V JOE STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| SAFAMCO | SARI-SARI STORE | S | | | ✓ | | | | | | ✓ | | | | ✓ | |
| ORTIGA STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| MARIO STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| ROJAS STORE | SARI-SARI STORE | Th | | | ✓ | | | | | | ✓ | | | | ✓ | |
| CAMANSI STORE | SARI-SARI STORE | Th | | ✓ | | | | | | | ✓ | | | | ✓ | |
| HONGHONG STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-RONNEL DANDAYO

Route Type: MIXED

For the Month of: March 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| ISABELLE LAÑOJAN STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| GIBANG-GIBANG STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| CABRISTANTE CARENDERIA | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| COOP SALUG | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ROCIO STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| CLARK BUHIAN STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| TEJADA STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION
SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-RONNEL
DANDAYO

Route Type: MIXED

For the Month of: March 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|---------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| YSIK STORE | SARI-SARI STORE | T | | ✓ | | | | | | | ✓ | | | | ✓ | |
| MARITES STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| LEGARTO STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| KIM STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| HANAPI STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| SUCIMA STORE | SARI-SARI STORE | Th | | ✓ | | | | | | | ✓ | | | | ✓ | |
| EMOTIN STORE | SARI-SARI STORE | F | | ✓ | | | | | | | ✓ | | | | ✓ | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-RONNEL DANDAYO

Route Type: MIXED

For the Month of: March 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|----------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| CARUMBO STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| YURONG STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| ORDONIA STORE | SARI-SARI STORE | Th | | ✓ | ✓ | | | | | | | ✓ | | | ✓ | |
| GIBANG-GIBANG SHELLA | SARI-SARI STORE | Th | ✓ | ✓ | ✓ | | | | | | | | ✓ | | ✓ | |
| LANTACA | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| MONTOYA STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| HI-DEN STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |

For the Month of: March 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| SULU STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| RHENAN FALCONETE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| JASSI STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| ABIA STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| ABRIOL STORE | SARI-SARI STORE | F | | ✓ | | ✓ | | | | | | ✓ | | | ✓ | |
| LEOVY | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| MAGTAGAD STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION
SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-RONNEL
DANDAYO

Route Type: MIXED

For the Month of: March 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| PIAÑAR STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| ERLINDA ODARBE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| ROSITA CERVAS | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| ARLYN AMIT | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| BOGANOTAN STORE BACONG | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| ELMA LUAB | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| EVELYN AQUINO | SARI-SARI STORE | Th | ✓ | | | | | | | | ✓ | | | | ✓ | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-RONNEL DANDAYO

Route Type: MIXED

For the Month of: March 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|----------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| JANE GERENTE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| MARICEL BINONI | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| ARIAN DANIEL STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| LANIE HAMOY STORE | SARI-SARI STORE | T | | | ✓ | | | | | | ✓ | | | | ✓ | |
| BAYAWA STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| SALUG COCKPIT | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| SALLY SABOLANE STORE | SARI-SARI STORE | Th | | ✓ | | | | | | | ✓ | | | | ✓ | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-RONNEL DANDAYO

Route Type: MIXED

For the Month of: March 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|----------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| SHERYHAN STORE | SARI-SARI STORE | Th | | ✓ | | | | | | | ✓ | | | | ✓ | |
| REUTICQUIO STORE | SARI-SARI STORE | Th | | ✓ | | ✓ | | | | | | ✓ | | | ✓ | |
| MAGLANGIT STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| SACARIE STORE | SARI-SARI STORE | Th | | | ✓ | | | | | | ✓ | | | | ✓ | |
| MARATA COASTAL STORE | SARI-SARI STORE | Th | | | ✓ | | | | | | ✓ | | | | ✓ | |
| NICANOR VIRGILIA | SARI-SARI STORE | Th | | | ✓ | | | | | | ✓ | | | | ✓ | |
| LUMAWAS STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-RONNEL DANDAYO

Route Type: MIXED

For the Month of: March 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|----------------------------|-------------------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| SHELLA MAE EBANA STORE | SARI-SARI STORE | Th | | | | ✓ | | | | | ✓ | | | | ✓ | |
| JAZZEIRA STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| SCHOOL CANTEEN COL/UNIV | | | | | | | | | | | | | | | | |
| ZAMSULA COLLEGE SCHOOL | SCHOOL CANTEEN COL/UNIV | M | | ✓ | | | | | | | ✓ | | | | ✓ | |
| SCHOOL CANTEEN ELEM/HS | | | | | | | | | | | | | | | | |
| SALUG NATIONAL HIGH SCHOOL | SCHOOL CANTEEN ELEM/HS | S | | ✓ | | | | | | | | ✓ | | | ✓ | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-RONNEL DANDAYO

Route Type: MIXED

For the Month of: March 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-------------|-------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |

WHOLESALE

| | | | | | | | | | | | | | | | | |
|-----------------------|-----------|---|---|---|---|---|---|--|---|--|--|--|---|--|---|---|
| OSANNAH STORE | WHOLESALE | M | ✓ | ✓ | | ✓ | | | | | | | ✓ | | ✓ | |
| BEB MIRACLE STORE | WHOLESALE | M | ✓ | ✓ | ✓ | ✓ | ✓ | | | | | | | | ✓ | ✓ |
| YAKEN STORE | WHOLESALE | W | ✓ | ✓ | ✓ | ✓ | | | ✓ | | | | | | ✓ | ✓ |
| TAGULOB VARIETY STORE | WHOLESALE | M | ✓ | ✓ | ✓ | ✓ | ✓ | | | | | | | | ✓ | ✓ |
| JODIS VARIETY STORE | WHOLESALE | M | | | | | | | | | | | | | | |
| PLAZA STORE | WHOLESALE | M | ✓ | ✓ | ✓ | ✓ | ✓ | | | | | | | | ✓ | ✓ |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-RONNEL DANDAYO

Route Type: MIXED

For the Month of: March 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|--------------|-------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| DODS MIRACLE | WHOLESALE | W | ✓ | ✓ | ✓ | ✓ | | ✓ | | | | | | | ✓ | ✓ |
| ALBERT TAN | WHOLESALE | F | ✓ | ✓ | | ✓ | | | | | | | ✓ | | ✓ | |

ACTIVE OUTLET SUMMARY:

| Group | With Purchase | Without Purchase | Total Outlets | % Served | W1 | W2 | W3 | W4 | Active Outlet | % Active |
|------------|---------------|------------------|---------------|----------|----|----|----|----|---------------|----------|
| Wholesaler | 8 | 1 | 9 | 3.00% | 8 | 8 | 6 | 8 | 6 | 7.00% |
| Retailer | 75 | 234 | 309 | 24.00% | 10 | 37 | 34 | 20 | 0 | 0.00% |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION
SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products

-RONNEL
DANDAYO

Route Type: MIXED

For the Month of: March 2025

| DAY | Outlet Count Itinerary | Week 1 | | Week 2 | | Week 3 | | Week 4 | |
|-----|------------------------------|------------------|--------------------|------------------|--------------------|------------------|--------------------|------------------|--------------------|
| | | With Purchase | % With Purchase | With Purchase | % With Purchase | With Purchase | % With Purchase | With Purchase | % With Purchase |
| Sun | 0 | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Mon | 0 | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Tue | 0 | 0 | 0.00% | 0 | 0.00% | 1 | 0.00% | 0 | 0.00% |
| Wed | 0 | 0 | 0.00% | 1 | 0.00% | 0 | 0.00% | 1 | 0.00% |
| Thu | 0 | 0 | 0.00% | 0 | 0.00% | 1 | 0.00% | 0 | 0.00% |
| Fri | 0 | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 1 | 0.00% |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION
SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - NAB Products -RONNEL
DANDAYO

Route Type: MIXED

For the Month of: March 2025

| | | | | | | | | | |
|-----|---|---|-------|---|-------|---|-------|---|-------|
| Sat | 0 | 1 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
|-----|---|---|-------|---|-------|---|-------|---|-------|

