

**DEALER INFORMATION SYSTEM**

GUILLERMO BEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Route: ALL Products

Covering for the period from September 1, 2025 to September 30, 2025

Route	Route Type	SALES VOLUME			% Variance VS.	
		ACTUAL	FORECAST	LAST YEAR	FC	LY
01	MIXED	12,107	-	7,341	-	64.92
02	MIXED	5,687	-	3,695	-	53.92
03	MIXED	7,968	-	4,715	-	68.99
<b>Total Dealer:</b>		<b>25,762</b>	<b>-</b>	<b>15,751</b>	<b>-</b>	<b>187.83</b>



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<b>Route Contribution</b>	
<b>TM</b>	<b>LY</b>
47.00	-
22.08	-
30.93	-
<b>100.00</b>	<b>—</b>



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Dealer Representative  
(Signature Over Printed Name)

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Supervisor  
(Signature Over Printed Name)