

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Dealer Per Outlet Monitoring Report Summary Sheet (DPOMMS) - BEER
Products

Covering the Period from: March 01, 2025 - March 31, 2025

Route: ALL DSP Name: Route Type:

| Date | Day | Wholesaler | | Retailer | | Total | |
|------------|-----|--------------|----------------|--------------|----------------|--------|----------------|
| | | Vol,(EQ. Cs) | No. of Outlets | Vol,(EQ. Cs) | No. of Outlets | Volume | No. of Outlets |
| 03/01/2025 | Sat | 237 | 3 | 381 | 29 | 618 | 32 |
| 03/02/2025 | Sun | 0 | 0 | 0 | 0 | 0 | 0 |
| 03/03/2025 | Mon | 893 | 6 | 177 | 26 | 1,070 | 32 |
| 03/04/2025 | Tue | 612 | 5 | 159 | 24 | 771 | 29 |
| 03/05/2025 | Wed | 414 | 3 | 296 | 32 | 710 | 35 |
| 03/06/2025 | Thu | 270 | 3 | 62 | 10 | 331 | 13 |
| 03/07/2025 | Fri | 279 | 3 | 256 | 48 | 534 | 51 |
| 03/08/2025 | Sat | 188 | 3 | 513 | 38 | 700 | 41 |
| 03/09/2025 | Sun | 0 | 0 | 0 | 0 | 0 | 0 |
| 03/10/2025 | Mon | 410 | 4 | 252 | 26 | 662 | 30 |
| 03/11/2025 | Tue | 465 | 4 | 222 | 46 | 687 | 50 |
| 03/12/2025 | Wed | 289 | 2 | 323 | 51 | 612 | 53 |
| 03/13/2025 | Thu | 491 | 4 | 536 | 53 | 1,027 | 57 |
| 03/14/2025 | Fri | 628 | 5 | 341 | 46 | 969 | 51 |
| 03/15/2025 | Sat | 591 | 6 | 472 | 31 | 1,062 | 37 |
| 03/16/2025 | Sun | 0 | 0 | 0 | 0 | 0 | 0 |
| 03/17/2025 | Mon | 478 | 5 | 325 | 29 | 803 | 34 |
| 03/18/2025 | Tue | 421 | 4 | 453 | 52 | 874 | 56 |
| 03/19/2025 | Wed | 409 | 4 | 399 | 46 | 807 | 50 |
| 03/20/2025 | Thu | 628 | 5 | 390 | 60 | 1,018 | 65 |
| 03/21/2025 | Fri | 198 | 3 | 341 | 48 | 539 | 51 |
| 03/22/2025 | Sat | 634 | 5 | 451 | 30 | 1,085 | 35 |
| 03/23/2025 | Sun | 0 | 0 | 0 | 0 | 0 | 0 |
| 03/24/2025 | Mon | 804 | 6 | 157 | 23 | 961 | 29 |
| 03/25/2025 | Tue | 374 | 3 | 266 | 48 | 640 | 51 |
| 03/26/2025 | Wed | 647 | 3 | 114 | 28 | 761 | 31 |
| 03/27/2025 | Thu | 770 | 3 | 162 | 33 | 933 | 36 |
| 03/28/2025 | Fri | 586 | 4 | 361 | 43 | 946 | 47 |
| 03/29/2025 | Sat | 1,328 | 6 | 380 | 34 | 1,708 | 40 |

ALL



DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

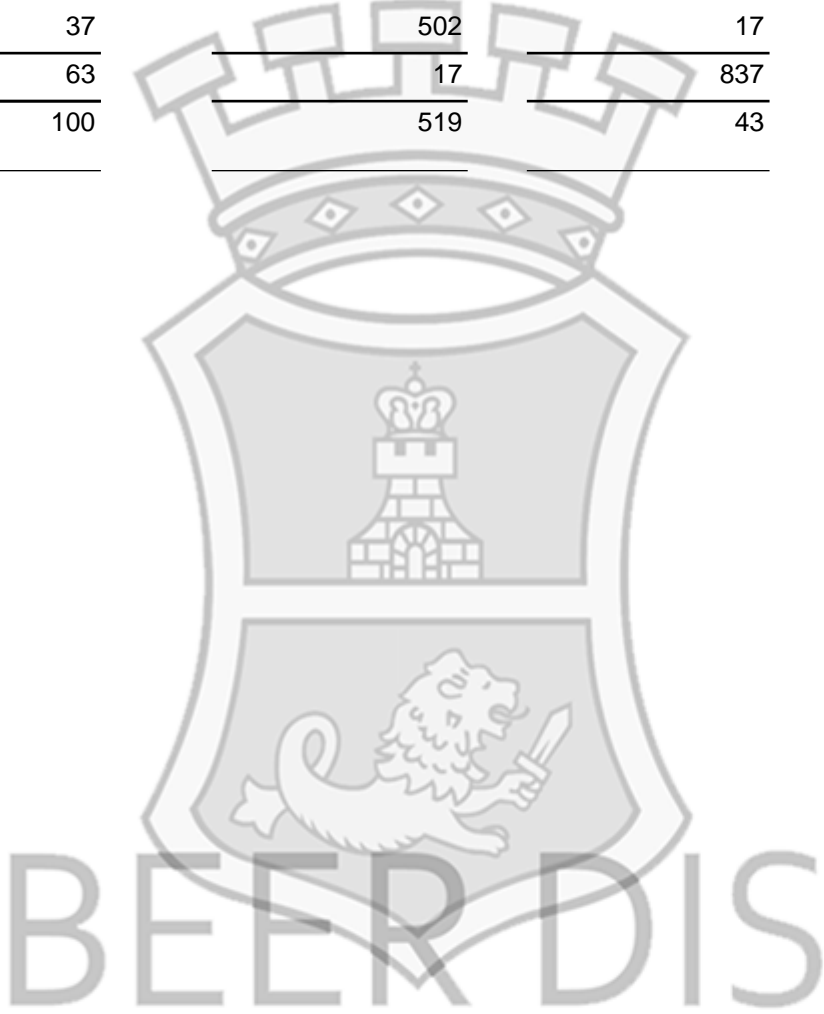
Dealer Per Outlet Monitoring Report Summary Sheet (DPOMMS) - BEER
Products

Covering the Period from: March 01, 2025 - March 31, 2025

| | | | | | | | |
|------------|-----|-------|---|-----|----|-------|----|
| 03/30/2025 | Sun | 0 | 0 | 0 | 0 | 0 | 0 |
| 03/31/2025 | Mon | 1,194 | 7 | 526 | 34 | 1,720 | 41 |

Total:14,2351098,31396822,5481,077

| | | | |
|-------------|-----|---------------------|---------------|
| Volume Mix: | % | Productive Outlets: | Volume Yield: |
| Retailer | 37 | 502 | 17 |
| Wholesaler | 63 | 17 | 837 |
| TOTAL | 100 | 519 | 43 |



Dealer Representative
(Signature Over Printed Name)

Supervisor
(Signature Over Printed Name)