DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Dealer Per Outlet Monitoring Report Summary Sheet (DPOMMS) - NAB Products

Covering the Period from: August 01, 2025 - August 31, 2025

Route: ALL

DSP Name:

Route Type:

| | | Wholesaler | | Retailer | | Total | |
|------------|-----|--------------|----------------|--------------|----------------|--------|----------------|
| Date | Day | Vol,(EQ. Cs) | No. of Outlets | Vol,(EQ. Cs) | No. of Outlets | Volume | No. of Outlets |
| 08/01/2025 | Fri | 0 | 0 | 17 | 15 | 17 | 15 |
| 08/02/2025 | Sat | 4 | 2 | 27 | 19 | 31 | 21 |
| 08/03/2025 | Sun | 0 | 0 | 0 | 0 | 0 | 0 |
| 08/04/2025 | Mon | 6 | 4 | 16 | 14 | 22 | 18 |
| 08/05/2025 | Tue | 9 | 2 | 42 | 15 | 51 | 17 |
| 08/06/2025 | Wed | 0 | 0 | 0 | 0 | 0 | 0 |
| 08/07/2025 | Thu | 4 | 2 | 15 | 15 | 19 | 17 |
| 08/08/2025 | Fri | 2 | 60 1° | 19 | 8 | 21 | 9 |
| 08/09/2025 | Sat | 24 | 3 | 16 | 13 | 40 | 16 |
| 08/10/2025 | Sun | 0 | 0 | 0 | 0 | 0 | 0 |
| 08/11/2025 | Mon | 26 | 4 | 7 | 6 | 33 | 10 |
| 08/12/2025 | Tue | 11 | 3 | 104 | 10 | 115 | 13 |
| 08/13/2025 | Wed | 0 | 0 | 32 | 13 | 32 | 13 |
| 08/14/2025 | Thu | 13 | 2 | 15 | 5 | 28 | 7 |
| 08/15/2025 | Fri | 0 | 0 | | 0 | 0 | 0 |
| 08/16/2025 | Sat | 42 | 4 | 11 | 8 | 53 | 12 |
| 08/17/2025 | Sun | 0 | 0 | 0 | 0 | 0 | 0 |
| 08/18/2025 | Mon | 23 | 4 | 8 | 7 | 31 | 11 |
| 08/19/2025 | Tue | 7 | 2 | 20 | 15 | 27 | 17 |
| 08/20/2025 | Wed | 0 | 0 | 4 | 4 | 4 | 4 |
| 08/21/2025 | Thu | 35 | 4 | 6 | 6 | 41 | 10 |
| 08/22/2025 | Fri | 0 | 0 | 31 | 17 | 31 | 17 |
| 08/23/2025 | Sat | 44 | 5 | 15 | 9 | 59 | 14 |
| 08/24/2025 | Sun | 0 | 0 | 0 | 0 | 0 | 0 |
| 08/25/2025 | Mon | 18 | 4 | 5 | 5 | 23 | 9 |
| 08/26/2025 | Tue | 13 | 3 | 8 | 5 | 21 | 8 |
| 08/27/2025 | Wed | 0 | 0 | 0 | 0 | 0 | 0 |
| 08/28/2025 | Thu | 75 | 3 | 13 | 7 | 88 | 10 |
| 08/29/2025 | Fri | 33 | 4 | 24 | 12 | 57 | 16 |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Dealer Per Outlet Monitoring Report Summary Sheet (DPOMMS) - NAB Products

Covering the Period from: August 01, 2025 - August 31, 2025

ALL



DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Dealer Per Outlet Monitoring Report Summary Sheet (DPOMMS) - NAB Products

Covering the Period from: August 01, 2025 - August 31, 2025

| 08/30/2025 Sat 73 5 29 13 102 | | | | | |
|-------------------------------|----------------|---|---|-----|------------|
| | 5 29 13 102 18 | 5 | | Sat | 08/30/2025 |
| 08/31/2025 Sun 0 0 0 0 | 0 0 0 0 | 0 | 0 | Sun | 08/31/2025 |

| Total: | 462 | 61 | 484 | 241 | 946 | 302 |
|--------|-----|----|-----|-----|-----|-----|
|--------|-----|----|-----|-----|-----|-----|

| Volume Mix: | % | Productive Outlets: | Volume Yield: |
|-------------|-----|---------------------|---------------|
| Retailer | 51 | 143 | 3 |
| Wholesaler | 49 | 15 | 31 |
| TOTAL | 100 | 158 | 6 |
| | | 0 0 0 | |
| | | | |
| | | CE CELLISE | |
| | B | FFR | PIS |

Dealer Representative (Signature Over Printed Name)

Supervisor (Signature Over Printed Name)