

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 02 - BEER Products -FERMIN TOPEZ

Route Type: MIXED

For the Month of: February 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|------------------|------------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| BAKERY/BAKESHO P | | | | | | | | | | | | | | | | |
| DAVE BAKERY | BAKERY/BA KESHOP | S | | | ✓ | | | | | | ✓ | | | | ✓ | |
| CARINDERIA | | | | | | | | | | | | | | | | |
| MY CHOICE | CARINDERI A | Th | | | ✓ | | | | | | ✓ | | | | ✓ | |
| JASS CARINDERIA | CARINDERI A | M | | ✓ | | | | | | | ✓ | | | | ✓ | |
| ASPIRAS EATERY | CARINDERI A | M | ✓ | ✓ | ✓ | ✓ | ✓ | | | | | | | | ✓ | ✓ |
| ARIPAL EATERY | CARINDERI A | M | | | | | | | | | | | | | | |

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| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| VMS INATO KAN-ANAN | CARINDERI A | M | ✓ | | | | | | | | ✓ | | | | ✓ | |
| STEVEN EATERY | CARINDERI A | M | | | | | | | | | | | | | | |
| BAID STORE | CARINDERI A | M | ✓ | ✓ | | | | | | | | ✓ | | | ✓ | |
| VIAJEROS | CARINDERI A | M | | | | | | | | | | | | | | |
| KYRIC ZAI EATERY | CARINDERI A | W | | | ✓ | ✓ | | | | | | ✓ | | | ✓ | |
| DONG'S FOOD HAUZ | CARINDERI A | Th | | | | | | | | | | | | | | |
| ALJUV KAINAN | CARINDERI A | F | ✓ | | ✓ | | | | | | | ✓ | | | ✓ | |

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| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| KUSINA NI NANAY | CARINDERI A | T | | | | | | | | | | | | | | |
| BIBOY CARENDERIA | CARINDERI A | T | | | | | | | | | | | | | | |
| GEVES BATCHOY AND PARES HOUSE | CARINDERI A | W | | | | | | | | | | | | | | |
| TEMPORADA EATERY | CARINDERI A | T | | | | | | | | | | | | | | |
| EM'S BULALO EATERY | CARINDERI A | W | | ✓ | ✓ | | | | | | | ✓ | | | ✓ | |
| RESORT | | | | | | | | | | | | | | | | |
| DIOSCORO DE GUZMAN RESORT | RESORT | F | | | | | | | | | | | | | | |

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| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| OCEAN GREY RESORT | RESORT | F | ✓ | | ✓ | | | | | | | ✓ | | | ✓ | |
| JUN-ATS FAMILY BEACH RESORT | RESORT | T | ✓ | | | ✓ | | | | | | ✓ | | | ✓ | |
| SEA BREEZE RESORT | RESORT | F | | | | | | | | | | | | | | |
| KYRO MOUNTAIN RESORT | RESORT | W | ✓ | | | | | | | | ✓ | | | | ✓ | |
| TOP MOUNTAIN RESORT | RESORT | Th | | | ✓ | | | | | | | ✓ | | | ✓ | |
| SARI-SARI STORE | | | | | | | | | | | | | | | | |
| LUY STORE | SARI-SARI STORE | Th | | | | ✓ | | | | | ✓ | | | | ✓ | |

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| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| WARLYN STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| AZERO STORE | SARI-SARI STORE | Th | | ✓ | | | | | | | ✓ | | | | ✓ | |
| J.M. | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| DRIE YHAM CHENG STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| JC VARIETY STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| MALON STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| HONORIA M. VIDAD | SARI-SARI STORE | M | ✓ | | | | | | | | ✓ | | | | ✓ | |

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| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| SAFLOR STORE | SARI-SARI STORE | F | ✓ | ✓ | ✓ | | | | | | | | ✓ | | ✓ | |
| QUIMNO STORE | SARI-SARI STORE | F | ✓ | | | | | | | | ✓ | | | | ✓ | |
| GARCIA STORE | SARI-SARI STORE | Th | ✓ | ✓ | | ✓ | | | | | | | | ✓ | ✓ | |
| AGAN STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| LUZMINDA STORE | SARI-SARI STORE | M | | | ✓ | | | | | | ✓ | | | | ✓ | |
| PAJUAY STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| WOOTEN STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |

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| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| GUILINGAN STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| FLOR STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| SAMSON R. SULTAN | SARI-SARI STORE | M | ✓ | ✓ | | | | | | | | ✓ | | | ✓ | |
| DIONALDO STORE | SARI-SARI STORE | M | ✓ | | | | | | | | | ✓ | | | ✓ | |
| CAYACAP STORE | SARI-SARI STORE | M | ✓ | | ✓ | | | | | | | ✓ | | | ✓ | |
| ROBIN C. SAGAYSAY | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| BERLITA STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |

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| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| BAJA STORE | SARI-SARI STORE | M | ✓ | | | ✓ | | | | | | ✓ | | | ✓ | |
| SHERLIE STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ADIN'S STORE | SARI-SARI STORE | M | | ✓ | ✓ | | | | | | | ✓ | | | ✓ | |
| TIMTIM STORE | SARI-SARI STORE | M | | | ✓ | | | | | | ✓ | | | | ✓ | |
| LARRY BOY D. LUAB | SARI-SARI STORE | M | ✓ | | | | | | | | ✓ | | | | ✓ | |
| ELIZ STORE | SARI-SARI STORE | M | | | | ✓ | | | | | ✓ | | | | ✓ | |
| DE GUZMAN STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |

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| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| JANNET STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ELSA DRIEDFISH | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| JENIFFER STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| NANCY STORE | SARI-SARI STORE | M | | | ✓ | | | | | | ✓ | | | | ✓ | |
| LUSTRE STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| JRR TULDA-TULDA | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| JUNE STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |

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| IRENE STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ALMER STORE | SARI-SARI STORE | M | ✓ | ✓ | ✓ | ✓ | ✓ | | | | | | | | ✓ | ✓ |
| CONCHITA STORE | SARI-SARI STORE | M | | | | ✓ | | | | | ✓ | | | | ✓ | |
| ANGGO STORE | SARI-SARI STORE | M | | | ✓ | | | | | | ✓ | | | | ✓ | |
| JERSON STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| PISING STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| MARIQUITA STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |

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| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| HARLAN STORE | SARI-SARI STORE | M | | | ✓ | | | | | | ✓ | | | | ✓ | |
| NIÑAL STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| DELENA STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| EMMA STORE | SARI-SARI STORE | M | | | ✓ | ✓ | | | | | | | ✓ | | ✓ | |
| JOYCE STORE | SARI-SARI STORE | M | ✓ | | ✓ | | | | | | | ✓ | | | ✓ | |
| ELLEN'S STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| JIMMY STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |

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| ANNALYN STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| AIV STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| JETOY STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| DARIO STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| RUTH STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| NIÑA STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| EMA STORE | SARI-SARI STORE | M | ✓ | | | | | | | | ✓ | | | | ✓ | |

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| SIBAY STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| DURAN STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| LORENA STORE | SARI-SARI STORE | M | ✓ | | | | | | | | | ✓ | | | ✓ | |
| TRIPLE Z STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| SAMBANG MINIMART | SARI-SARI STORE | M | ✓ | ✓ | ✓ | ✓ | ✓ | | | | | | | | ✓ | ✓ |
| AYAH STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| PATRICIO STORE | SARI-SARI STORE | M | ✓ | ✓ | ✓ | | | | | | | | | ✓ | ✓ | |

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| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| ARA'S VARIETY STORE | SARI-SARI STORE | M | ✓ | ✓ | | ✓ | | | | | | | | ✓ | ✓ | |
| LAÑOJAN STORE | SARI-SARI STORE | M | ✓ | | | | | | | | ✓ | | | | ✓ | |
| JAMES STORE | SARI-SARI STORE | M | | ✓ | ✓ | ✓ | | | | | | | | ✓ | ✓ | |
| ENINO STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| MARJAY STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| KZ STORE | SARI-SARI STORE | M | | ✓ | | | | | | | ✓ | | | | ✓ | |
| ETON STORE | SARI-SARI STORE | M | ✓ | | | | | | | | ✓ | | | | ✓ | |

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| SLIP MINIMART | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ABBAY JANES STORE | SARI-SARI STORE | M | ✓ | ✓ | ✓ | ✓ | ✓ | | | | | | | | ✓ | ✓ |
| MAE SHEIL STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ELVIRA STORE | SARI-SARI STORE | M | | | ✓ | | | | | | ✓ | | | | ✓ | |
| KING JANE STORE | SARI-SARI STORE | Th | ✓ | | | ✓ | | | | | | ✓ | | | ✓ | |
| SEAN STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ALONZO'S MINIMART | SARI-SARI STORE | Th | ✓ | ✓ | | | | | | | | ✓ | | | ✓ | |

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| RIZA STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| DUCOY STORE | SARI-SARI STORE | M | | | | ✓ | | | | | ✓ | | | | ✓ | |
| DELIA STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ROSENDO STORE | SARI-SARI STORE | M | | ✓ | | ✓ | | | | | | | | ✓ | ✓ | |
| SHEILA STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| RENE STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| JRA STORE | SARI-SARI STORE | M | | ✓ | | | | | | | | ✓ | | | ✓ | |

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| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| RAPTOT STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| RONALDO STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ALEJANDRO STORE | SARI-SARI STORE | M | | ✓ | | | | | | | ✓ | | | | ✓ | |
| KAISLER STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| SHEEN STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| GARCIA SARI-SARI STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| BASALO STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |

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| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| IRISH STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ROSITA STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ANAMAE STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| MARILOU STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| SAPPAL STORE | SARI-SARI STORE | M | | | ✓ | | | | | | ✓ | | | | ✓ | |
| GENEVA V. SAANDIEGO | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| NORA S. AZUSADA | SARI-SARI STORE | M | | ✓ | | | | | | | ✓ | | | | ✓ | |

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|---------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| MARY JANE L. BANTAY | SARI-SARI STORE | M | ✓ | | ✓ | | | | | | | | ✓ | | ✓ | |
| LEVIE A. AVILES | SARI-SARI STORE | M | ✓ | | | | | | | | ✓ | | | | ✓ | |
| ELVIE V. BAEI | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| JVS STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ASHLEYS STORE | SARI-SARI STORE | M | ✓ | | ✓ | ✓ | | | | | | | | ✓ | ✓ | |
| JOY D ACAYLAR | SARI-SARI STORE | M | | ✓ | | | | | | | ✓ | | | | ✓ | |
| JAYMARIE G BAYBAYAN | SARI-SARI STORE | M | ✓ | ✓ | ✓ | ✓ | ✓ | | | | | | | | ✓ | ✓ |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 02 - BEER Products -FERMIN TOPEZ

Route Type: MIXED

For the Month of: February 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|--------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| MICHELLE A ALLERIA | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| BILLIONES STORE | SARI-SARI STORE | M | ✓ | | ✓ | | | | | | | ✓ | | | ✓ | |
| MARLON HIBAYA | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| MARILOU DAMASIN | SARI-SARI STORE | M | | ✓ | | | | | | | ✓ | | | | ✓ | |
| FELY A STORE | SARI-SARI STORE | M | ✓ | | | | | | | | ✓ | | | | ✓ | |
| ANN STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| CHERRY STORE | SARI-SARI STORE | M | ✓ | ✓ | | | | | | | | | ✓ | | ✓ | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION
SERVICES

Active Outlets Monitoring Report - ALL

Route: 02 - BEER Products -FERMIN TOPEZ Route Type: MIXED

For the Month of: February 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| CHERRY A STORE | SARI-SARI STORE | M | | | ✓ | | | | | | ✓ | | | | ✓ | |
| MERCY STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ALMIROL STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ROSE A LICAYAN | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| RODRIGUEZ STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| BUSCA STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| APOLINARIO STORE | SARI-SARI STORE | M | ✓ | | | | | | | | ✓ | | | | ✓ | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 02 - BEER Products -FERMIN TOPEZ

Route Type: MIXED

For the Month of: February 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|----------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| MARIVIC GORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| MORAS STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ALCONTIN STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| GRACE STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| J & L STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| NILFA STORE | SARI-SARI STORE | M | ✓ | | | ✓ | | | | | | | ✓ | | ✓ | |
| YOSORES STORE | SARI-SARI STORE | M | ✓ | | | ✓ | | | | | | | ✓ | | ✓ | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 02 - BEER Products -FERMIN TOPEZ

Route Type: MIXED

For the Month of: February 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|----------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| BAGAAN STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| ELLEN STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| RONA STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| OMECNOL STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| LEONCIA E RAGO | SARI-SARI STORE | W | ✓ | ✓ | ✓ | | | | | | | | ✓ | | ✓ | |
| SULTAN STORE | SARI-SARI STORE | W | ✓ | | | | | | | | ✓ | | | | ✓ | |
| PAMAONG STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 02 - BEER Products -FERMIN TOPEZ

Route Type: MIXED

For the Month of: February 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-----------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| LOPEZ STORE | SARI-SARI STORE | W | ✓ | | ✓ | | | | | | | ✓ | | | ✓ | |
| RESONABLE STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| HARDENIA STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| DENIEGA STORE | SARI-SARI STORE | W | ✓ | ✓ | ✓ | ✓ | ✓ | | | | | | | | ✓ | ✓ |
| FERVEY STORE | SARI-SARI STORE | W | ✓ | ✓ | ✓ | ✓ | | ✓ | | | | | | | ✓ | ✓ |
| CASSOPHIA STORE | SARI-SARI STORE | W | ✓ | ✓ | | | | | | | | | | ✓ | ✓ | |
| GERMATA STORE | SARI-SARI STORE | W | | ✓ | | | | | | | ✓ | | | | ✓ | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 02 - BEER Products -FERMIN TOPEZ

Route Type: MIXED

For the Month of: February 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|----------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| BILLONES STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| TOQUIRO STORE | SARI-SARI STORE | W | ✓ | | | ✓ | | | | | | ✓ | | | ✓ | |
| JANYNA STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| FEROLINO STORE | SARI-SARI STORE | W | ✓ | | | | | | | | | ✓ | | | ✓ | |
| BACARA STORE | SARI-SARI STORE | W | ✓ | | | | | | | | | ✓ | | | ✓ | |
| SUICO STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| JUMAWAN STORE | SARI-SARI STORE | Th | | | ✓ | | | | | | ✓ | | | | ✓ | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 02 - BEER Products -FERMIN TOPEZ Route Type: MIXED

For the Month of: February 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| ANTAG STORE | SARI-SARI STORE | Th | | | ✓ | | | | | | ✓ | | | | ✓ | |
| DADAN STORE | SARI-SARI STORE | Th | ✓ | | ✓ | ✓ | | | | | | | ✓ | | ✓ | |
| CANDES STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| ORONG STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| MACALISANG STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| SUMALPONG STORE | SARI-SARI STORE | Th | | | ✓ | | | | | | ✓ | | | | ✓ | |
| MALIGON STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 02 - BEER Products -FERMIN TOPEZ

Route Type: MIXED

For the Month of: February 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|--------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| CAMPOY STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| LLOYD STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| ZAMORA STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| GATALAO STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| RIOLA STORE | SARI-SARI STORE | Th | | ✓ | | ✓ | | | | | | ✓ | | | ✓ | |
| ORTEGA STORE | SARI-SARI STORE | Th | | | ✓ | | | | | | ✓ | | | | ✓ | |
| INDAY CLAIRE STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 02 - BEER Products -FERMIN TOPEZ

Route Type: MIXED

For the Month of: February 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|----------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| SUSANA STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| GANTALAO STORE | SARI-SARI STORE | Th | | | | ✓ | | | | | ✓ | | | | ✓ | |
| AGAN STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| MARICEL AMANTE HAMAC | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| ARLYN C. LAMPAWOG | SARI-SARI STORE | F | | ✓ | | ✓ | | | | | | ✓ | | | ✓ | |
| RENEBOY R. MANDANGAN | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| CASTILLON STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 02 - BEER Products -FERMIN TOPEZ

Route Type: MIXED

For the Month of: February 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|---------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| DORIMON STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| NORIE DEE G. ARNOCO | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| ALBURO STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| VERZANO'S STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| MANDAG STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| PARILLA STORE | SARI-SARI STORE | S | ✓ | ✓ | ✓ | ✓ | | ✓ | | | | | | | ✓ | ✓ |
| TAATA STORE | SARI-SARI STORE | S | ✓ | ✓ | ✓ | ✓ | ✓ | | | | | | | | ✓ | ✓ |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 02 - BEER Products -FERMIN TOPEZ

Route Type: MIXED

For the Month of: February 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|---------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| LAPINIG STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| CANTON STORE | SARI-SARI STORE | S | | | | ✓ | | | | | ✓ | | | | ✓ | |
| KIESLER STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ADEN STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| DYLEN STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| HAMAC STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| BENDEJO STORE | SARI-SARI STORE | F | ✓ | ✓ | ✓ | ✓ | ✓ | | | | | | | | ✓ | ✓ |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 02 - BEER Products -FERMIN TOPEZ

Route Type: MIXED

For the Month of: February 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| BL VARIETY STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| TITING LIMPAG | SARI-SARI STORE | F | ✓ | | ✓ | ✓ | | | | | | | ✓ | | ✓ | |
| SANGHILAN STORE | SARI-SARI STORE | F | | | ✓ | | | | | | ✓ | | | | ✓ | |
| AIRA STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| BREA STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| ASHER'S STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| AMALIA DAR | SARI-SARI STORE | F | ✓ | ✓ | ✓ | ✓ | ✓ | | | | | | | | ✓ | ✓ |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 02 - BEER Products -FERMIN TOPEZ

Route Type: MIXED

For the Month of: February 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| CABILIN STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| NUGAS STORE | SARI-SARI STORE | F | | | ✓ | | | | | | ✓ | | | | ✓ | |
| SARA JANE YOSORES | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| NORIEDY CABUTERO | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| SARAH STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| BOGANOTAN'S STORE | SARI-SARI STORE | T | ✓ | | | | | | | | ✓ | | | | ✓ | |
| EDUARDO JANDAYAN | SARI-SARI STORE | T | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 02 - BEER Products -FERMIN TOPEZ

Route Type: MIXED

For the Month of: February 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-----------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| MYRNA STORE | SARI-SARI STORE | T | | | ✓ | | | | | | ✓ | | | | ✓ | |
| ROLANDO OMICNOL | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| YUKIE & UPB STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| JULIET BAROY | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| CHERRY SABANA | SARI-SARI STORE | T | | ✓ | | | | | | | ✓ | | | | ✓ | |
| TERISITA PERAS | SARI-SARI STORE | T | | | | ✓ | | | | | ✓ | | | | ✓ | |
| CHONA SARI-SARI STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 02 - BEER Products -FERMIN TOPEZ

Route Type: MIXED

For the Month of: February 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|---------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| MARIEL'S SARI-SARI STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| BEN JUMAWAN STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| NIDA AQUINO ZAMORAS STORE | SARI-SARI STORE | W | ✓ | | | | | | | | ✓ | | | | ✓ | |
| EDUARDO POMIDA STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| ROSALYN TINGOB STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| NOEL AQUINO STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| EBALLAN'S STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 02 - BEER Products -FERMIN TOPEZ

Route Type: MIXED

For the Month of: February 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|---------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| REYNOLD TABASA STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| NELFA PAHUNAN STORE | SARI-SARI STORE | Th | ✓ | ✓ | ✓ | ✓ | ✓ | | | | | | | | ✓ | ✓ |
| SOPHIA AND CATHLEEN STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| RETA TUMARO STORE | SARI-SARI STORE | Th | | | ✓ | | | | | | ✓ | | | | ✓ | |
| FLORAVILLIA AGAPAY STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| TALIP STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| ERLYN DAPAN STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 02 - BEER Products -FERMIN TOPEZ

Route Type: MIXED

For the Month of: February 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|----------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| LORENA ABAN STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| ERENITA CALUGHUGAN STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| PALALON STORE | SARI-SARI STORE | Th | | | | ✓ | | | | | ✓ | | | | ✓ | |
| TOBIAS STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| JONALYN LANGAN STORE | SARI-SARI STORE | F | | ✓ | ✓ | | | | | | | | ✓ | | ✓ | |
| MELCA STORE | SARI-SARI STORE | F | ✓ | ✓ | ✓ | | | | | | | | ✓ | | ✓ | |
| JEANIAS MINI GROCERY STORE | SARI-SARI STORE | F | ✓ | | ✓ | | | | | | | ✓ | | | ✓ | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 02 - BEER Products -FERMIN TOPEZ

Route Type: MIXED

For the Month of: February 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|----------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| AJEN VIRGIL STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| ARNEL RAPOLS STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| ALEMAN'S STORE | SARI-SARI STORE | F | ✓ | | | | | | | | ✓ | | | | ✓ | |
| MARTIN CALONGE STORE | SARI-SARI STORE | F | ✓ | | ✓ | | | | | | | ✓ | | | ✓ | |
| MARIALYN PACLI STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| LENY STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| EMELIE TEVES STORE | SARI-SARI STORE | F | ✓ | | | | | | | | ✓ | | | | ✓ | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 02 - BEER Products -FERMIN TOPEZ

Route Type: MIXED

For the Month of: February 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| LILIA MAGUILA STORE | SARI-SARI STORE | F | | ✓ | | | | | | | ✓ | | | | ✓ | |
| CARMEN STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| ELLA'S STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| MARLON ORYOKE STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| AR STORE | SARI-SARI STORE | F | | ✓ | | ✓ | | | | | | ✓ | | | ✓ | |
| GERALDINE PATCHES STORE | SARI-SARI STORE | S | ✓ | | | | | | | | ✓ | | | | ✓ | |
| VILLAMOR STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 02 - BEER Products -FERMIN TOPEZ

Route Type: MIXED

For the Month of: February 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|--------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| CHRISTIAN PAGASIAN STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| JAY-AN PADILLA STORE | SARI-SARI STORE | S | ✓ | | | | | | | | ✓ | | | | ✓ | |
| JERSAM CORITA STORE | SARI-SARI STORE | S | | ✓ | | | | | | | ✓ | | | | ✓ | |
| LEANA STORE | SARI-SARI STORE | S | | ✓ | | | | | | | ✓ | | | | ✓ | |
| CAMILO CENAS STORE | SARI-SARI STORE | S | | | | ✓ | | | | | ✓ | | | | ✓ | |
| GLENN ROSCA | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| CASIÑO STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 02 - BEER Products -FERMIN TOPEZ

Route Type: MIXED

For the Month of: February 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-----------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| BOGANOTAN STORE | SARI-SARI STORE | M | ✓ | ✓ | ✓ | | | | | | | | | ✓ | ✓ | |
| ESCOREAL'S STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| SILVANO'S STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| PANIMPA'S STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| NHELLY BALBACUA STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| SEDENIO'S STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| LANGUBON'S STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 02 - BEER Products -FERMIN TOPEZ

Route Type: MIXED

For the Month of: February 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| DANDAYO'S STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| OGORDO'S STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| MONSOLAN'S STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| LABUSAN'S STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| CALAPIZ'S STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| GALIT'S STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| MALON'S STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 02 - BEER Products -FERMIN TOPEZ

Route Type: MIXED

For the Month of: February 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| AVEN'S STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| BILVESTRE'S STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| EKA'S STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| NEBLA'S STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| EMC STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| LUZ VIDEOKIHAN | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| SAPIHI STORE | SARI-SARI STORE | W | ✓ | ✓ | ✓ | ✓ | ✓ | | | | | | | | ✓ | ✓ |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 02 - BEER Products -FERMIN TOPEZ

Route Type: MIXED

For the Month of: February 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| DIONALDO'S STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| MANUAYAO STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| AMBANG STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| SILVANO'S STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| PAGASIAN'S STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| TABON' STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| CAROLITA STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 02 - BEER Products -FERMIN TOPEZ

Route Type: MIXED

For the Month of: February 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-----------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| XARTEMIO ELUMBA STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| RUNERIA ACAYLAR STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| EMELIA MARATA STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| JESEL ANDAO | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| AILEEN STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| MALARAN'S STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| JUANITA STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 02 - BEER Products -FERMIN TOPEZ

Route Type: MIXED

For the Month of: February 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| BELARMINO'S STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| TACTA'S STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| OYOHYOY'S STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| NEO MANAGEMENT | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| DIONALDO'S STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| RJ AND AJ | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| AMER'S STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 02 - BEER Products -FERMIN TOPEZ

Route Type: MIXED

For the Month of: February 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| MAMAC STORE | SARI-SARI STORE | M | | ✓ | | | | | | | ✓ | | | | ✓ | |
| SMITH'S STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| TORRES STORE | SARI-SARI STORE | M | ✓ | | | | | | | | ✓ | | | | ✓ | |
| DANDANO'S STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| BALANSAG'S STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| GUJELDE'S STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| AGAN'S STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 02 - BEER Products -FERMIN TOPEZ

Route Type: MIXED

For the Month of: February 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|----------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| AMPARADO'S STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| DANGCALAN'S STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| BEBE STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| MAZO'Z STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| ANTIPUESTO STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| LOLITA SILVANO STORE | SARI-SARI STORE | W | | | ✓ | | | | | | ✓ | | | | ✓ | |
| ESTELLA GORE | SARI-SARI STORE | W | ✓ | | | | | | | | ✓ | | | | ✓ | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 02 - BEER Products -FERMIN TOPEZ

Route Type: MIXED

For the Month of: February 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|---------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| FLORENTINA ENJAMBRE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| ELICANAL STORE | SARI-SARI STORE | W | ✓ | ✓ | | ✓ | | | | | | | | ✓ | ✓ | |
| RONA BACARA STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| GERALD NOBAL STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| MARIVIC PARILLA | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| EDGAR BAJO STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| ALTHEA STORE | SARI-SARI STORE | F | | ✓ | | ✓ | | | | | | ✓ | | | ✓ | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 02 - BEER Products -FERMIN TOPEZ

Route Type: MIXED

For the Month of: February 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-----------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| GLENDА STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| FERUY STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| CALAGO STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| FE RAFOLS | SARI-SARI STORE | F | ✓ | | | | | | | | ✓ | | | | ✓ | |
| SLP ASSOCIATION | SARI-SARI STORE | F | ✓ | ✓ | ✓ | ✓ | | ✓ | | | | | | | ✓ | ✓ |
| ESCABARTE STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| MJ AND AJ STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 02 - BEER Products -FERMIN TOPEZ

Route Type: MIXED

For the Month of: February 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|--------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| BONDE STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| DULCE TUANDA STORE | SARI-SARI STORE | T | | | ✓ | ✓ | | | | | | ✓ | | | ✓ | |
| ROLLY STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| TABUADA STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| JUMUAD STORE | SARI-SARI STORE | W | | ✓ | | | | | | | ✓ | | | | ✓ | |
| TAYAB STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| PEARLY STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 02 - BEER Products -FERMIN TOPEZ

Route Type: MIXED

For the Month of: February 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| JETHER LIPAPAC STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| JUMAWAN'S STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| JOENA ANTAG STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| JOY MACAPARAS STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| ANDY AND CAMILLE STORE | SARI-SARI STORE | F | ✓ | | | | | | | | ✓ | | | | ✓ | |
| MANAYTAY STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| PREJOLES STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 02 - BEER Products -FERMIN TOPEZ

Route Type: MIXED

For the Month of: February 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-----------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| LYDIA LAPUAC STORE | SARI-SARI STORE | F | ✓ | | | | | | | | ✓ | | | | ✓ | |
| TONG TONG STORE | SARI-SARI STORE | S | ✓ | ✓ | ✓ | | | | | | | | | ✓ | ✓ | |
| OBORDO STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| GERALDINE ARIGO STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| EBALLES STORE | SARI-SARI STORE | S | | ✓ | ✓ | | | | | | | ✓ | | | ✓ | |
| BUENAFLORE STORE | SARI-SARI STORE | S | | | ✓ | | | | | | ✓ | | | | ✓ | |
| AL SERDAN | SARI-SARI STORE | S | ✓ | ✓ | ✓ | ✓ | ✓ | | | | | | | | ✓ | ✓ |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 02 - BEER Products -FERMIN TOPEZ

Route Type: MIXED

For the Month of: February 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|--------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| INDAY JARANAY STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| CRIS ALICE STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| YL STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| JOYEEN SARI-SARI STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| TATA BARORO STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| ROSIEBEL BANATANTO STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| ASENTISTA STORE | SARI-SARI STORE | F | ✓ | | ✓ | | | | | | | ✓ | | | ✓ | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 02 - BEER Products -FERMIN TOPEZ

Route Type: MIXED

For the Month of: February 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|----------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| FLOR BASIA | SARI-SARI STORE | F | | ✓ | ✓ | ✓ | | | | | | | ✓ | | ✓ | |
| ELENA REMOLONA STORE | SARI-SARI STORE | S | ✓ | | | | | | | | ✓ | | | | ✓ | |
| DACULA STORE | SARI-SARI STORE | M | ✓ | | | | | | | | ✓ | | | | ✓ | |
| GORE STORE | SARI-SARI STORE | T | ✓ | | | | | | | | ✓ | | | | ✓ | |
| JAS MACAPAZ | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| ARGENIA STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| REN REN GABOTERO | SARI-SARI STORE | T | | | | ✓ | | | | | ✓ | | | | ✓ | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 02 - BEER Products -FERMIN TOPEZ

Route Type: MIXED

For the Month of: February 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| CAÑETE STORE | SARI-SARI STORE | T | ✓ | ✓ | | ✓ | | | | | | | | ✓ | ✓ | |
| SIAREZ SARI-SARI STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| ICAD STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| GLORIA BUHIAN STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| MARCY ALEMAN STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| VICTORIA JAMORA STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| YESSAN CARINDERIA | SARI-SARI STORE | W | ✓ | ✓ | | ✓ | | | | | | | ✓ | | ✓ | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 02 - BEER Products -FERMIN TOPEZ

Route Type: MIXED

For the Month of: February 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-----------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| XBENDEJO STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| JUMAWAN STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| MJ STORE | SARI-SARI STORE | F | | ✓ | | | | | | | ✓ | | | | ✓ | |
| GIJADA UGDAMINA STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| JMB STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| NORA MANDIH | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| BOBONG STORE | SARI-SARI STORE | S | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 02 - BEER Products -FERMIN TOPEZ

Route Type: MIXED

For the Month of: February 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-----------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| HELEN GOMEZ | SARI-SARI STORE | S | ✓ | | ✓ | ✓ | | | | | | | | ✓ | ✓ | |
| DUMAJEL STORE | SARI-SARI STORE | S | ✓ | | ✓ | | | | | | | | ✓ | | ✓ | |
| JOSEFINA STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| BERNING STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| THREE KS | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| RC STORE | SARI-SARI STORE | T | | ✓ | ✓ | | | | | | | | ✓ | | ✓ | |
| GUMACTANG STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 02 - BEER Products -FERMIN TOPEZ

Route Type: MIXED

For the Month of: February 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|------------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| ABAYON STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| MAILYN ESTRADA STORE | SARI-SARI STORE | F | | | | | | | | | | | | | | |
| DIVINA ANTIBUINA STORE | SARI-SARI STORE | F | | ✓ | | | | | | | ✓ | | | | ✓ | |
| EL-EL STORE | SARI-SARI STORE | S | ✓ | | | | | | | | ✓ | | | | ✓ | |
| ROCKY STORE | SARI-SARI STORE | S | ✓ | | | ✓ | | | | | | ✓ | | | ✓ | |
| YASSI STORE | SARI-SARI STORE | M | ✓ | | | | | | | | ✓ | | | | ✓ | |
| CHALIN STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |

For the Month of: February 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|----------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| KLONGKLONG STORE | SARI-SARI STORE | M | | | | | | | | | | | | | | |
| ALBINA HABAGAT STORE | SARI-SARI STORE | T | | | | ✓ | | | | | ✓ | | | | ✓ | |
| TUMIMPA STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| TABAÑERA STORE | SARI-SARI STORE | T | | | | | | | | | | | | | | |
| LENDY STORE | SARI-SARI STORE | W | | | | ✓ | | | | | ✓ | | | | ✓ | |
| GRETCHEN STORE | SARI-SARI STORE | W | | | | | | | | | | | | | | |
| NYAH'S STORE | SARI-SARI STORE | S | ✓ | ✓ | ✓ | ✓ | ✓ | | | | | | | | ✓ | ✓ |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 02 - BEER Products -FERMIN TOPEZ Route Type: MIXED

For the Month of: February 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| CHRISTY STORE | SARI-SARI STORE | M | ✓ | | | ✓ | | | | | | | ✓ | | ✓ | |
| BANUGON STORE | SARI-SARI STORE | Th | | | | | | | | | | | | | | |
| BAGUIOSO STORE | SARI-SARI STORE | S | ✓ | | ✓ | ✓ | | | | | | | | ✓ | ✓ | |
| VILLARMINO STORE | SARI-SARI STORE | S | ✓ | | | | | | | | ✓ | | | | ✓ | |
| GUADA STORE | SARI-SARI STORE | M | ✓ | | | | | | | | ✓ | | | | ✓ | |
| MELINDA | SARI-SARI STORE | T | ✓ | | | | | | | | ✓ | | | | ✓ | |
| CASTY | SARI-SARI STORE | W | ✓ | | | | | | | | ✓ | | | | ✓ | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 02 - BEER Products -FERMIN TOPEZ

Route Type: MIXED

For the Month of: February 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-----------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| ARIEL STORE | SARI-SARI STORE | W | ✓ | | | | | | | | ✓ | | | | ✓ | |
| ALBOFERA STORE | SARI-SARI STORE | W | ✓ | | | | | | | | ✓ | | | | ✓ | |
| MANGAN STORE | SARI-SARI STORE | W | ✓ | ✓ | | | | | | | | ✓ | | | ✓ | |
| BELIA | SARI-SARI STORE | F | ✓ | | | | | | | | | ✓ | | | ✓ | |
| SAGBID | SARI-SARI STORE | F | ✓ | | | | | | | | ✓ | | | | ✓ | |
| JALANI BAKESHOP | SARI-SARI STORE | S | | | | | | | | | | | | | | |
| HOYOHOY STORE | SARI-SARI STORE | S | ✓ | | | | | | | | ✓ | | | | ✓ | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 02 - BEER Products -FERMIN TOPEZ

Route Type: MIXED

For the Month of: February 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|--------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| ROSITA DAGONDONG | SARI-SARI STORE | S | ✓ | | | | | | | | ✓ | | | | ✓ | |
| AJS STORE | SARI-SARI STORE | M | | ✓ | | | | | | | ✓ | | | | ✓ | |
| HALIN STORE | SARI-SARI STORE | T | | ✓ | | | | | | | | | ✓ | | ✓ | |
| EBAYA JASSIN STORE | SARI-SARI STORE | T | | ✓ | | | | | | | ✓ | | | | ✓ | |
| CHRISTINE STORE | SARI-SARI STORE | T | | ✓ | | ✓ | | | | | | ✓ | | | ✓ | |
| RJ STORE | SARI-SARI STORE | W | | ✓ | | | | | | | ✓ | | | | ✓ | |
| GAPA STORE | SARI-SARI STORE | W | | ✓ | | | | | | | ✓ | | | | ✓ | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 02 - BEER Products -FERMIN TOPEZ

Route Type: MIXED

For the Month of: February 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|---------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| ROSE STORE | SARI-SARI STORE | W | | ✓ | | ✓ | | | | | | | ✓ | | ✓ | |
| LAINA STORE | SARI-SARI STORE | Th | | ✓ | | | | | | | ✓ | | | | ✓ | |
| AVANA STORE | SARI-SARI STORE | Th | | ✓ | | | | | | | ✓ | | | | ✓ | |
| AWRING CAITON | SARI-SARI STORE | F | | ✓ | | | | | | | ✓ | | | | ✓ | |
| SANCOM | SARI-SARI STORE | F | | ✓ | | | | | | | ✓ | | | | ✓ | |
| BIBOY | SARI-SARI STORE | F | | ✓ | | | | | | | ✓ | | | | ✓ | |
| DAGONGGONG | SARI-SARI STORE | F | | ✓ | | | | | | | ✓ | | | | ✓ | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION
SERVICES

Active Outlets Monitoring Report - ALL

Route: 02 - BEER Products -FERMIN TOPEZ Route Type: MIXED

For the Month of: February 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|--------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| OCSALES | SARI-SARI STORE | S | | ✓ | ✓ | | | | | | | ✓ | | | ✓ | |
| AKBAYAN | SARI-SARI STORE | T | | | ✓ | ✓ | | | | | | ✓ | | | ✓ | |
| MODIDO | SARI-SARI STORE | T | | | ✓ | | | | | | ✓ | | | | ✓ | |
| BERNIE ANDIS | SARI-SARI STORE | Th | | | ✓ | | | | | | ✓ | | | | ✓ | |
| TONYA STORE | SARI-SARI STORE | Th | | | ✓ | | | | | | ✓ | | | | ✓ | |
| JOSEPH STORE | SARI-SARI STORE | Th | | | ✓ | | | | | | ✓ | | | | ✓ | |
| NARSON STORE | SARI-SARI STORE | Th | | | ✓ | | | | | | ✓ | | | | ✓ | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 02 - BEER Products -FERMIN TOPEZ

Route Type: MIXED

For the Month of: February 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|----------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| RUFA JVELYN | SARI-SARI STORE | Th | | | ✓ | | | | | | ✓ | | | | ✓ | |
| NENE CANTALIAO | SARI-SARI STORE | Th | | | ✓ | | | | | | ✓ | | | | ✓ | |
| ATUBAY | SARI-SARI STORE | Th | | | ✓ | | | | | | ✓ | | | | ✓ | |
| BELANGCO STORE | SARI-SARI STORE | S | | | ✓ | | | | | | ✓ | | | | ✓ | |
| SANGCO STORE | SARI-SARI STORE | F | | | ✓ | | | | | | ✓ | | | | ✓ | |
| AMAY STORE | SARI-SARI STORE | F | | | ✓ | | | | | | ✓ | | | | ✓ | |
| ABASIG | SARI-SARI STORE | F | | | ✓ | | | | | | ✓ | | | | ✓ | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 02 - BEER Products -FERMIN TOPEZ

Route Type: MIXED

For the Month of: February 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-------------------|-----------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| KEN VARIETY STORE | SARI-SARI STORE | F | | | ✓ | | | | | | ✓ | | | | ✓ | |
| COSEP STORE | SARI-SARI STORE | S | | | ✓ | ✓ | | | | | | | ✓ | | ✓ | |
| AVILA STORE | SARI-SARI STORE | T | | | | ✓ | | | | | ✓ | | | | ✓ | |
| MAGALLANES STORE | SARI-SARI STORE | Th | | | | ✓ | | | | | ✓ | | | | ✓ | |
| SIBATNA STORE | SARI-SARI STORE | Th | | | | ✓ | | | | | | ✓ | | | ✓ | |
| JETJET STORE | SARI-SARI STORE | Th | | | | ✓ | | | | | ✓ | | | | ✓ | |
| LV STORE | SARI-SARI STORE | F | | | | ✓ | | | | | ✓ | | | | ✓ | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION
SERVICES

Active Outlets Monitoring Report - ALL

Route: 02 - BEER Products -FERMIN TOPEZ Route Type: MIXED

For the Month of: February 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-------------------------|------------------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| SIMBLANTE STORE | SARI-SARI STORE | F | | | | ✓ | | | | | ✓ | | | | ✓ | |
| BOBOY | SARI-SARI STORE | F | | | | ✓ | | | | | ✓ | | | | ✓ | |
| FREDO ARASDE | SARI-SARI STORE | F | | | | ✓ | | | | | ✓ | | | | ✓ | |
| SCHOOL CANTEEN ELEM/HS | | | | | | | | | | | | | | | | |
| BNHS | SCHOOL CANTEEN ELEM/HS | F | | | | | | | | | | | | | | |
| WHOLESALER | | | | | | | | | | | | | | | | |
| BACUNGAN BASIC SUPPLIES | WHOLESALE | M | | | | | | | | | | | | | | |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 02 - BEER Products -FERMIN TOPEZ

Route Type: MIXED

For the Month of: February 2025

| | | | Selling Weeks | | | | Frequency of Purchase | | | | | | | | | |
|-------------------|-------------|-----|---------------|----|----|----|-----------------------|-----|-----|-----|-----|-----|-----|--------|---------------|---------------|
| Outlet Name | Outlet Type | FOC | W1 | W2 | W3 | W4 | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xM up | With Purchase | Active Outlet |
| SHERMAY ANN STORE | WHOLESALE | M | ✓ | ✓ | ✓ | ✓ | ✓ | | | | | | | | ✓ | ✓ |
| WCDC STORE | WHOLESALE | M | ✓ | ✓ | ✓ | ✓ | ✓ | | | | | | | | ✓ | ✓ |
| JN & SON STORE | WHOLESALE | Th | ✓ | | ✓ | ✓ | | | | | | | ✓ | | ✓ | |
| BBS STORE | WHOLESALE | W | ✓ | ✓ | ✓ | ✓ | ✓ | | | | | | | | ✓ | ✓ |

ACTIVE OUTLET SUMMARY:

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION
SERVICES

Active Outlets Monitoring Report - ALL

Route: 02 - BEER Products -FERMIN TOPEZ Route Type: MIXED

For the Month of: February 2025

| Group | With Purchase | Without Purchase | Total Outlets | % Served | W1 | W2 | W3 | W4 | Active Outlet | % Active |
|------------|---------------|------------------|---------------|----------|-----|----|----|----|---------------|----------|
| Wholesaler | 4 | 1 | 5 | 1.00% | 4 | 3 | 4 | 4 | 3 | 1.00% |
| Retailer | 201 | 261 | 462 | 43.00% | 99 | 76 | 85 | 68 | 16 | 8.00% |
| N/A | 0 | 0 | 0 | 0.00% | 0 | 0 | 0 | 0 | 0 | 0.00% |
| Total: | 205 | 262 | 467 | 44.00% | 103 | 79 | 89 | 72 | 19 | 9.00% |

Per Route Type Summary:

| Route Type | Group Name | With Purchase | Without Purchase | Total Outlets | % Served | W1 | W2 | W3 | W4 | Active Outlet | % Active |
|------------|------------|---------------|------------------|---------------|----------|-----|-----|-----|-----|---------------|----------|
| MIXED | | 615 | 786 | 1,401 | 44.00% | 309 | 237 | 267 | 216 | 57 | 9.00% |
| AUXIALIARY | | 0 | 0 | 0 | 0.00% | 0 | 0 | 0 | 0 | 0 | 0.00% |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION
SERVICES

Active Outlets Monitoring Report - ALL

Route: 02 - BEER Products -FERMIN TOPEZ Route Type: MIXED

For the Month of: February 2025

| | | | | | | | | | | | |
|-------------|--------|-----|-----|-------|--------|-----|-----|-----|-----|----|-------|
| BDU | | 0 | 0 | 0 | 0.00% | 0 | 0 | 0 | 0 | 0 | 0.00% |
| PURE RETAIL | | 0 | 0 | 0 | 0.00% | 0 | 0 | 0 | 0 | 0 | 0.00% |
| | Total: | 615 | 786 | 1,401 | 44.00% | 309 | 237 | 267 | 216 | 57 | 9.00% |

FREQUENCY OF PURCHASE SUMMARY:

| Group | With Purchase | Without Purchase | Total Outlets | % Served | Frequency of Purchase | | | | | | | |
|------------|---------------|------------------|---------------|----------|-----------------------|-----|-----|-----|-----|-----|-----|-------|
| | | | | | 1xW | 2xW | 3xW | 4xW | 1xM | 2xM | 3xM | 4xMup |
| WHOLESALER | 4 | 1 | 5 | 1.00% | 3 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION
SERVICES

Active Outlets Monitoring Report - ALL

Route: 02 - BEER Products -FERMIN TOPEZ Route Type: MIXED

For the Month of: February 2025

| | | | | | | | | | | | | |
|----------|-----|-----|-----|--------|----|---|---|---|-----|----|----|----|
| RETAILER | 201 | 261 | 462 | 43.00% | 13 | 3 | 0 | 0 | 115 | 38 | 19 | 13 |
| | 205 | 262 | 467 | 44.00% | 16 | 3 | 0 | 0 | 115 | 38 | 20 | 13 |

ITINERARY VS WITH PURCHASE SUMMARY:

| DAY | Outlet Count Itinerary | Week 1 | | Week 2 | | Week 3 | | Week 4 | |
|-----|------------------------------|------------------|--------------------|------------------|--------------------|------------------|--------------------|------------------|--------------------|
| | | With Purchase | % With Purchase | With Purchase | % With Purchase | With Purchase | % With Purchase | With Purchase | % With Purchase |
| Sun | 0 | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Mon | 0 | 3 | 0.00% | 3 | 0.00% | 2 | 0.00% | 1 | 0.00% |
| Tue | 0 | 2 | 0.00% | 2 | 0.00% | 4 | 0.00% | 2 | 0.00% |
| Wed | 0 | 3 | 0.00% | 2 | 0.00% | 2 | 0.00% | 1 | 0.00% |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION
SERVICES

Active Outlets Monitoring Report - ALL

Route: 02 - BEER Products -FERMIN TOPEZ Route Type: MIXED

For the Month of: February 2025

| | | | | | | | | | |
|-----|---|---|-------|---|-------|---|-------|---|-------|
| Thu | 0 | 1 | 0.00% | 2 | 0.00% | 4 | 0.00% | 2 | 0.00% |
| Fri | 0 | 2 | 0.00% | 2 | 0.00% | 2 | 0.00% | 3 | 0.00% |
| Sat | 0 | 6 | 0.00% | 4 | 0.00% | 3 | 0.00% | 0 | 0.00% |