DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Dealer Per Outlet Monitoring Report Summary Sheet (DPOMMS) - NAB Products

Covering the Period from: January 01, 2025 - January 31, 2025

Route: ALL

DSP Name:

Route Type:

| | | Whole | salar | Reta | ilor | Tot | al |
|------------|-----|--------------|----------------|--------------|----------------|--------|----------------|
| | _ | | | | | | |
| Date | Day | Vol,(EQ. Cs) | No. of Outlets | Vol,(EQ. Cs) | No. of Outlets | Volume | No. of Outlets |
| 01/01/2025 | Wed | 0 | 0 | 0 | 0 | 0 | 0 |
| 01/02/2025 | Thu | 12 | 2 | 25 | 17 | 37 | 19 |
| 01/03/2025 | Fri | 63 | 5 | 17 | 15 | 80 | 20 |
| 01/04/2025 | Sat | 49 | 5 | 18 | 7 | 67 | 12 |
| 01/05/2025 | Sun | 0 | 0 | 0 | 0 | 0 | 0 |
| 01/06/2025 | Mon | 23 | 3 | 23 | 14 | 46 | 17 |
| 01/07/2025 | Tue | 39 | 5 | 23 | 18 | 62 | 23 |
| 01/08/2025 | Wed | 20 | 2 | 25 | 18 | 45 | 20 |
| 01/09/2025 | Thu | 17 | 4 | 17 | 15 | 34 | 19 |
| 01/10/2025 | Fri | 34 | 5 | 67 | 16 | 101 | 21 |
| 01/11/2025 | Sat | 5 | 2 | 31 | 24 | 36 | 26 |
| 01/12/2025 | Sun | 0 | 0 | 0 | 0 | 0 | 0 |
| 01/13/2025 | Mon | 28 | 4 | 27 | 15 | 55 | 19 |
| 01/14/2025 | Tue | 45 | 5 | 12 | 12 | 57 | 17 |
| 01/15/2025 | Wed | 30 | 6 | 20 | 18 | 50 | 24 |
| 01/16/2025 | Thu | 32 | 5 | 18 | 14 | 50 | 19 |
| 01/17/2025 | Fri | 37 | 6 | 16 | 12 | 53 | 18 |
| 01/18/2025 | Sat | 24 | 4 | 25 | 17 | 49 | 21 |
| 01/19/2025 | Sun | 0 | 0 | 0.4 | 0 | 0 | 0 |
| 01/20/2025 | Mon | 39 | 5 | 35 | 14 | 74 | 19 |
| 01/21/2025 | Tue | 33 | 4 | 29 | 23 | 62 | 27 |
| 01/22/2025 | Wed | 14 | 4 | 46 | 25 | 60 | 29 |
| 01/23/2025 | Thu | 31 | 6 | 16 | 13 | 47 | 19 |
| 01/24/2025 | Fri | 32 | 5 | 23 | 14 | 55 | 19 |
| 01/25/2025 | Sat | 3 | 1 | 31 | 23 | 34 | 24 |
| 01/26/2025 | Sun | 0 | 0 | 0 | 0 | 0 | 0 |
| 01/27/2025 | Mon | 53 | 6 | 11 | 9 | 64 | 15 |
| 01/28/2025 | Tue | 32 | 5 | 42 | 12 | 74 | 17 |
| 01/29/2025 | Wed | 32 | 4 | 20 | 17 | 52 | 21 |
| | | | | | · | • | |

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ALL



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Covering the Period from: January 01, 2025 - January 31, 2025

| 01/30/2025 | Thu | 15 | 4 | 18 | 15 | 33 | 19 |
|------------|--------|-----|-----|-----|-----|-------|-----|
| | | | | | | | |
| 01/31/2025 | Fri | 55 | 4 | 100 | 24 | 155 | 28 |
| | | | | | | | |
| | | · | | · | | | |
| | | | | | | | |
| | Total: | 797 | 111 | 735 | 421 | 1,532 | 532 |
| İ | | | | | | .,002 | 002 |

| Volume Mix: | % | Productive Outlets: | Volume Yield: |
|-------------|-----|---------------------|---------------|
| Retailer | 48 | 233 | 3 |
| Wholesaler | 52 | 19 | 42 |
| TOTAL | 100 | 252 | 6 |
| | | 0 0 0 | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | Carried Street | |
| | R | FR | PYIS |

Dealer Representative (Signature Over Printed Name)

Supervisor (Signature Over Printed Name)