

DEALER INFORMATION SYSTEM**GUILLERMO BEVERAGE DISTRIBUTION SERVICES**

Comparative Sales Volume Report per Route: BEER Products

Covering for the period from September 1, 2025 to September 30, 2025

Route	Route Type	SALES VOLUME			% Variance VS.	
		ACTUAL	FORECAST	LAST YEAR	FC	LY
01	MIXED	11,548	-	7,077	-	63.18
02	MIXED	5,462	-	3,563	-	53.31
03	MIXED	7,621	-	4,545	-	67.67
Total Dealer:		24,631	-	15,185	-	184.16



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Route Contribution	
TM	LY
46.88	-
22.18	-
30.94	-
100.00	—



Dealer Representative
(Signature Over Printed Name)

Supervisor
(Signature Over Printed Name)