GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for:

01-JERRIX BACULIO

Route Type: MIXED

Covering for the period from February 1, 2025 to February 28, 2025

SKU -	S	% Variance VS.		Brand Contribution			
	ACTUAL	FORECAST	LAST YEAR	FC	LY	ТМ	LY
RH 500 CAN	4	-	-	-	-	0.01	-
CALI	4	-	-	-	-	0.01	-
CBLANCA CAN	2	-	-	-	-	0.01	-
CHOCO LAGER 330 CAN	1	-	-	-	-	-	-
CERVEZA NEGRA	3	-	-	-	-	0.01	-
FB LYCHEE 330 ACL	64	15		Jr		0.20	-
GOLD EAGLE	64	47		J	7	0.20	-
HTAPPLE250 ACL	720				-	2.22	-
MAGNOLIA - H	720	0		O	-	2.22	-
PP1000	3,024				<u> </u>	9.32	-
PALE PILSEN	3,024	//	CÓS)	/-	/	9.32	-
RH1000	27,864	\ \ -			-	85.88	-
RH500	288	-			-	0.89	-
RHCAN	10				-	0.03	-
RED HORSE	28,162	11 6	247	2/1	-	86.80	-
SM FREE 330	2	1/2/	LEWE.	\$\\	\ -	0.01	-
SAN MIG FREE	2	100	Will S		/ -	0.01	-
FB APPLE 330 ACL	379		10	7	16	1.17	-
FBAPPLECAN	10		- 100			0.03	-
FBLEMONCAN	5	-	-	-	-	0.02	-
FB LEMON 330 ACL	64	-	-	-	-	0.20	-

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FB LYCHEE CAN	5	-	-	-	-	0.02	-
SMFB	463	-	-	-	-	1.43	-
SDCAN	3	-	-	-	-	0.01	-
SUPER DRY	3	-	-	-	-	0.01	-
	32,445	-	-	-	-	100.00	-
BY PACKAGE	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
	32,445	10				100.00	-
	32,445	T.		LA	7	100.00	-
				/			
BY BRAND	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI	4					0.01	-
CERVEZA NEGRA	3		٥		7	0.01	-
GOLD EAGLE	64	\ \ .	(00)	- / - /	-	0.20	-
MAGNOLIA - H	720		AN.		-	2.22	-
PALE PILSEN	3,024	-	FRA	-	-	9.32	-
RED HORSE	28,162		^		-	86.80	-
SAN MIG FREE	2) fy 19 6	4011	-	0.01	-
SMFB	463	1/2/	- Civi	3/ /		1.43	-
SUPER DRY	3	Car	Will Street	7	1	0.01	-
	32,445		7	1)	16	100.00	-

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01-JERRIX BACULIO

Route Type: MIXED

Covering for the period from February 1, 2025 to February 28, 2025



Dealer Representative (Signature Over Printed Name)

Supervisor (Signature Over Printed Name)