

| SKU | SALES VOLUME | | | % Variance VS. | | Brand Contribution | |
|----------------------|--------------|----------|-----------|----------------|----|--------------------|----|
| | ACTUAL | FORECAST | LAST YEAR | FC | LY | TM | LY |
| RH SUPER 1000 | 273 | - | - | - | - | 0.77 | - |
| RH 500 CAN | 3 | - | - | - | - | 0.01 | - |
| CALI | 276 | - | - | - | - | 0.78 | - |
| CBLANCA 330 | 4 | - | - | - | - | 0.01 | - |
| KIRIN ICHIBAN | 4 | - | - | - | - | 0.01 | - |
| PP1000 | 4,536 | - | - | - | - | 12.76 | - |
| PPCAN | 5 | - | - | - | - | 0.01 | - |
| PALE PILSEN | 4,541 | - | - | - | - | 12.78 | - |
| PP-PAM | 4 | - | - | - | - | 0.01 | - |
| PP-PAM-CAN | 2 | - | - | - | - | 0.01 | - |
| PAM | 6 | - | - | - | - | 0.02 | - |
| RH1000 | 30,186 | - | - | - | - | 84.94 | - |
| RH330 | 128 | - | - | - | - | 0.36 | - |
| RH500 | 96 | - | - | - | - | 0.27 | - |
| RHCAN | 7 | - | - | - | - | 0.02 | - |
| RED HORSE | 30,417 | - | - | - | - | 85.59 | - |
| SM FREE CAN | 5 | - | - | - | - | 0.01 | - |
| SAN MIG FREE | 5 | - | - | - | - | 0.01 | - |
| HS CITRUS MIX CAN | 2 | - | - | - | - | 0.01 | - |
| SAN MIG HARD SELTZER | 2 | - | - | - | - | 0.01 | - |
| SLCAN | 5 | - | - | - | - | 0.01 | - |
| SAN MIG LIGHT | 5 | - | - | - | - | 0.01 | - |
| FB APPLE 330 ACL | 253 | - | - | - | - | 0.71 | - |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for:

01-JERRIX BACULIO

Route Type:

MIXED

Covering for the period from June 1, 2025 to June 30, 2025



| | | | | | | | |
|---------------|--------|---|---|---|---|--------|---|
| FBAPPLECAN | 5 | - | - | - | - | 0.01 | - |
| FBLEMONCAN | 9 | - | - | - | - | 0.03 | - |
| FB LYCHEE CAN | 7 | - | - | - | - | 0.02 | - |
| SMFB | 274 | - | - | - | - | 0.77 | - |
| SD330 | 4 | - | - | - | - | 0.01 | - |
| SDCAN | 2 | - | - | - | - | 0.01 | - |
| SUPER DRY | 6 | - | - | - | - | 0.02 | - |
| | 35,536 | - | - | - | - | 100.00 | - |

| BY PACKAGE | SALES VOLUME | | | % Variance VS. | | Brand Contribution | |
|------------|--------------|----------|-----------|----------------|----|--------------------|----|
| | ACTUAL | FORECAST | LAST YEAR | FC | LY | TM | LY |
| | 35,536 | - | - | - | - | 100.00 | - |
| | 35,536 | - | - | - | - | 100.00 | - |

| BY BRAND | SALES VOLUME | | | % Variance VS. | | Brand Contribution | |
|-------------------------|--------------|----------|-----------|----------------|----|--------------------|----|
| | ACTUAL | FORECAST | LAST YEAR | FC | LY | TM | LY |
| CALI | 276 | - | - | - | - | 0.78 | - |
| KIRIN ICHIBAN | 4 | - | - | - | - | 0.01 | - |
| PALE PILSEN | 4,541 | - | - | - | - | 12.78 | - |
| PAM | 6 | - | - | - | - | 0.02 | - |
| RED HORSE | 30,417 | - | - | - | - | 85.59 | - |
| SAN MIG FREE | 5 | - | - | - | - | 0.01 | - |
| SAN MIG HARD SELTZER | 2 | - | - | - | - | 0.01 | - |
| SAN MIG LIGHT | 5 | - | - | - | - | 0.01 | - |
| SMFB | 274 | - | - | - | - | 0.77 | - |
| SUPER DRY | 6 | - | - | - | - | 0.02 | - |
| | 35,536 | - | - | - | - | 100.00 | - |

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for:

01-JERRIX BACULIO

Route Type:

MIXED

Covering for the period from June 1, 2025 to June 30, 2025



Dealer Representative
(Signature Over Printed Name)

Supervisor
(Signature Over Printed Name)