GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO

For the Month of: July 2025

				Selling	Weeks	11		-	Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
AMUSEMENT/REC REATION							_	^								
LILOY COCKPIT 2	AMUSEMEN T/RECREATI ON		~		√			_		Z			1		✓	
LILOY COCKPIT 1	AMUSEMEN T/RECREATI ON		~	✓	~	1	✓	30*			7				✓	✓
SALUG COCKPIT	AMUSEMEN T/RECREATI ON															
BAKERY/BAKESHO P)						ŕ		À							
4J'S BAKESHOP	BAKERY/BA KESHOP	М		✓		V						✓			✓	

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO

Route Type: MIXED

For the Month of: July 2025

	•			Selling	Weeks	- 5			Free	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
FERS BAKESHOP	BAKERY/BA KESHOP	М			✓			^			✓				✓	
EMMA BAKESHOP	BAKERY/BA KESHOP	М				0	0	O		20						
VILLARITO BAKESHOP	BAKERY/BA KESHOP	Т				$\langle \cdot \rangle$			\geq		>					
RONA BAKESHOP	BAKERY/BA KESHOP	W			✓			33		//	✓				✓	
JM'S BAKESHOP	BAKERY/BA KESHOP	Th		✓				A		II	✓				✓	
BAR/PUB/LOUNGE	•		•				6						•	•		
OFW BAR	BAR/PUB/LO UNGE	F				1		in ni	,		✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO

For the Month of: July 2025

			Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
		•		- 1					7/						
	W				1	0	\Diamond	0	3						
		•			X				X						
CARINDERI A	М	✓								>				✓	
CARINDERI A	М			✓ \			832		//		✓			✓	
CARINDERI A	W	✓					巫		III	✓				✓	
CARINDERI A	М					Р	HH	-							
CARINDERI A	М			✓	П		500	3		✓				✓	
	CARINDERI A CARINDERI A CARINDERI A CARINDERI A	BEER W HOUSE CARINDERI M A CARINDERI M A CARINDERI W A CARINDERI M A CARINDERI M A	Outlet Type FOC W1 BEER W HOUSE W CARINDERI M A CARINDERI M CARINDERI W A CARINDERI M CARINDERI M A CARINDERI M A	Outlet Type FOC W1 W2 BEER HOUSE CARINDERI M CARINDERI M CARINDERI W CARINDERI M CARINDERI M CARINDERI M CARINDERI M CARINDERI M CARINDERI M CARINDERI M	Outlet Type FOC W1 W2 W3 BEER HOUSE W CARINDERI M A CARINDERI M A	BEER HOUSE CARINDERI M A CARINDERI M A	Outlet Type FOC W1 W2 W3 W4 1xW BEER HOUSE CARINDERI M A CARINDERI M	Outlet Type FOC W1 W2 W3 W4 1xW 2xW BEER HOUSE W CARINDERI M A A A A A A A A A A A A A A A A A A	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW BEER HOUSE CARINDERI M A CARINDERI M	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW BEER HOUSE W CARINDERI M A CARINDERI W A CARINDERI W A CARINDERI M	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM BEER HOUSE W CARINDERI M A A A A A A A A A A A A A A A A A A	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM BEER HOUSE W	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM BEER HOUSE W	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM 4xM up BEER HOUSE W </td <td>Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM 4xM up With Purchase BEER HOUSE W Image: Wind of the control of the c</td>	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM 4xM up With Purchase BEER HOUSE W Image: Wind of the control of the c

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO

Route Type: MIXED

For the Month of: July 2025

				Selling	Weeks	- 1			Free	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JAMES EATERY	CARINDERI A	F	√		✓			_					✓		✓	
ROCHEN'S EATERY	CARINDERI A	W			✓	0	0	O		Po	✓				✓	
KEVIN EATERY	CARINDERI A	Т	√								*				✓	
CONVENIENCE STORE	•							83		//						
LKS CONVENIENCE STORE LILOY	CONVENIEN CE STORE	Т	√					温		//			√		✓	
DRUGSTORE	•						Ĺ		7				•			
GEMINI PHARMACY	DRUGSTOR E	Th		✓							✓				✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: July 2025

			Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
									7/						•
HOTEL	Т		✓	✓	6	0	\Diamond	0	Z		✓			✓	
		-			X				X			•			
KTV/VIDEOK E/KARAOKE	М	✓	√	1	~	✓	÷			7				✓	✓
•				1			18.8		1/						
RESORT	S		✓				A			✓				✓	
RESORT	S		✓			É				✓				✓	
RESORT	Т		√	√			3		7		✓			✓	
	HOTEL KTV/VIDEOK E/KARAOKE RESORT RESORT	HOTEL T KTV/VIDEOK M E/KARAOKE RESORT S RESORT S	Outlet Type FOC W1 HOTEL T KTV/VIDEOK M E/KARAOKE M RESORT S RESORT S	Outlet Type FOC W1 W2 HOTEL T KTV/VIDEOK M E/KARAOKE RESORT S RESORT S RESORT T	HOTEL T KTV/VIDEOK M E/KARAOKE RESORT S RESORT S RESORT T	Outlet Type FOC W1 W2 W3 W4 HOTEL T	Outlet Type FOC W1 W2 W3 W4 1xW HOTEL T	Outlet Type FOC W1 W2 W3 W4 1xW 2xW HOTEL T	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW HOTEL T ✓<	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW HOTEL T ✓	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM HOTEL T ✓ <t< td=""><td>Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM HOTEL T ✓</td><td>Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM HOTEL T ✓</td><td>Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM 4xM up HOTEL T ✓</td><td>Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM 4xM up With Purchase HOTEL T ✓ ✓ ✓ ✓ ✓ ✓ ✓ KTV/VIDEOK ME/KARAOKE ME/KARAOKE<</td></t<>	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM HOTEL T ✓	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM HOTEL T ✓	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM 4xM up HOTEL T ✓	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM 4xM up With Purchase HOTEL T ✓ ✓ ✓ ✓ ✓ ✓ ✓ KTV/VIDEOK ME/KARAOKE ME/KARAOKE<

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO

Route Type: MIXED

For the Month of: July 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
BORACOOL BEACH RESORT	RESORT	Т				1		_			✓				✓	
RTW FA 1		· <u>·</u>				6	0	0	0	2				· <u>·</u>		
BETH SARI-SARI STORE	RTW FA 1	М		✓	✓	~				X				✓	✓	
SARI-SARI STORE	•	·•	_								7			•		
AMBUS STORE	SARI-SARI STORE		✓	✓	✓ \			W.		//			✓		✓	
NUGAS STORE	SARI-SARI STORE	М			✓			瓜				✓			✓	
ELMY STORE	SARI-SARI STORE	М	✓	✓		V	Á							✓	✓	
REXIEN'S CON- STORE	SARI-SARI STORE	М						27	}							

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: July 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
TERESITA D. ABING	SARI-SARI STORE	М	✓			_					✓				✓	
SLP PAMANA 2	SARI-SARI STORE	М	✓	✓	✓	40	9			3					✓	✓
NELITA P. DERAMA	SARI-SARI STORE	М									>					
ROLDAN LU-AB	SARI-SARI STORE	М						88		//						
PEDING STORE	SARI-SARI STORE	М		✓				A		//	✓				✓	
RETUYA STORE	SARI-SARI STORE	М				✓	É					✓			✓	
JUNA L. BAO	SARI-SARI STORE	М								1						
	•	•	•	•	•			E4 D	2,	1 \	•		•	•	•	•

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products -RONNE

-RONNEL DANDAYO

For the Month of: July 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
NINIA SARI-SARI STORE	SARI-SARI STORE	М						_								
LITLIT D. MAGSAYO	SARI-SARI STORE	М				6	0			70						
PASLON STORE	SARI-SARI STORE	М									>					
SANMAEREY	SARI-SARI STORE	М						83		7						
NAONG STORE	SARI-SARI STORE	М		✓	✓			A		//		✓			✓	
ANGELTESS STORE	SARI-SARI STORE	М				✓	É				✓				✓	
EVANGELINE C. BITANGCOR	SARI-SARI STORE	М								1						
	•	•	•	•	-			E4 0	2,	1 \	•	•	•	•		

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO

Route Type: MIXED

For the Month of: July 2025

oe N	FOC	W1							III Ittori	of Purc					i
		VVI	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
l'v	Л		✓	✓	1		·					✓		✓	
N	Л				6	0			200						
N	Л							$\backslash \backslash$		/					
N	Л	✓		1	✓		83		//			✓		✓	
N	Л						Ä		//						
N	Л					É									
N	Л			✓	1		>				✓			✓	
		M			M	M	M	M v	M HARA	M v	M v	M v	M v	M v	M v

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products -RONNEL

DANDAYO

For the Month of: July 2025

			Selling	Weeks	- 1			Free	quency	of Purc	hase				
Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SARI-SARI STORE	М														
SARI-SARI STORE	М	✓			0	0			70	✓				✓	
SARI-SARI STORE	М			1	$\langle \langle \rangle \rangle$					>					
SARI-SARI STORE	М						83			/					
SARI-SARI STORE	М	✓					A		II	✓				✓	
SARI-SARI STORE	М	✓				Ę				✓				✓	
SARI-SARI STORE	М			✓							✓			✓	
	SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE	SARI-SARI M STORE SARI-SARI M STORE	Outlet Type FOC W1 SARI-SARI M STORE SARI-SARI M STORE	Outlet Type FOC W1 W2 SARI-SARI M STORE SARI-SARI M STORE	Outlet Type FOC W1 W2 W3 SARI-SARI M STORE SARI-SARI M STORE	Outlet Type FOC W1 W2 W3 W4 SARI-SARI M STORE SARI-SARI M	Outlet Type FOC W1 W2 W3 W4 1xW SARI-SARI M STORE SARI-SARI M STORE	Outlet Type FOC W1 W2 W3 W4 1xW 2xW SARI-SARI M STORE SARI-SARI M	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW SARI-SARI M	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW SARI-SARI M STORE SARI-SARI M STORE	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM SARI-SARI M	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM SARI-SARI STORE M ✓ <td>Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM SARI-SARI STORE M ✓<!--</td--><td>Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM 4xM up SARI-SARI STORE M ✓ <t< td=""><td>Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM 4xM up With Purchase SARI-SARI STORE M Image: Control of the control</td></t<></td></td>	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM SARI-SARI STORE M ✓ </td <td>Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM 4xM up SARI-SARI STORE M ✓ <t< td=""><td>Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM 4xM up With Purchase SARI-SARI STORE M Image: Control of the control</td></t<></td>	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM 4xM up SARI-SARI STORE M ✓ <t< td=""><td>Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM 4xM up With Purchase SARI-SARI STORE M Image: Control of the control</td></t<>	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM 4xM up With Purchase SARI-SARI STORE M Image: Control of the control

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: July 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
CABAÑAS STORE	SARI-SARI STORE	М														
SAPIHI - AJ	SARI-SARI STORE	М			✓	6	0			3	✓				✓	
MR MINI MART	SARI-SARI STORE	М									>					
SLP PAMANA BACONG I	SARI-SARI STORE	М		✓	1	~		83					✓		✓	
DINOPOL STORE	SARI-SARI STORE	М		✓	✓	~		A		//				✓	✓	
ARVIN JANE STORE	SARI-SARI STORE	М					É									
DIVINO STORE	SARI-SARI STORE	М		✓							✓				✓	
	•			•	•			E4 D	2,		•		•	•	•	•

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO

Route Type: MIXED

For the Month of: July 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JOVITO C. ENOT JR.	SARI-SARI STORE	М		✓		_					✓				✓	
NR STORE	SARI-SARI STORE	М				6	0			70						
MG VARIETY STORE	SARI-SARI STORE	М														
VAKEN STORE	SARI-SARI STORE	М						88		//						
BULALA STORE	SARI-SARI STORE	М				1		H		11						
RELFE'S STORE	SARI-SARI STORE	М					É									
MARTINEZ STORE	SARI-SARI STORE	М						2		1						
	•	•	•	•	•			E4 D	2,	1	•	•	•	•	•	•

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: July 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
BOBBY STORE	SARI-SARI STORE	М	✓			_					✓				✓	
EVAN'S STORE	SARI-SARI STORE	М				6	0			70						
ROSEJANE STORE	SARI-SARI STORE	М														
EL-VIRGINIA STORE	SARI-SARI STORE	М						83		//	/					
C & X MINIMART	SARI-SARI STORE	М						A		11						
GENITA SARI-SARI STORE	SARI-SARI STORE	М	✓	✓		✓	É							✓	✓	
MMK STORE	SARI-SARI STORE	М								7 /						
	•	•	•	•	•			E4 D	2,	1 \	•	•	•	•	•	•

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO

Route Type: MIXED

For the Month of: July 2025

Outlet Type	FOC														
	- 3 -	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ARI-SARI TORE	M	✓			*						✓			✓	
ARI-SARI TORE	M				6	0			70						
ARI-SARI TORE	М							$\backslash \backslash$		/					
ARI-SARI TORE	M						83		//	/					
ARI-SARI TORE	М						Ä								
ARI-SARI TORE	M		1			É				✓				✓	
ARI-SARI TORE	M						>								
	ARI-SARI FORE ARI-SARI FORE ARI-SARI FORE ARI-SARI FORE ARI-SARI FORE	ARI-SARI M FORE ARI-SARI M FORE	ARI-SARI M FORE ARI-SARI M FORE	ARI-SARI M FORE ARI-SARI M FORE	ARI-SARI M FORE ARI-SARI M FORE	ARI-SARI M FORE ARI-SARI M FORE	ARI-SARI M FORE ARI-SARI M FORE	ARI-SARI M FORE ARI-SARI M FORE	ARI-SARI M FORE ARI-SARI M FORE	ARI-SARI M FORE ARI-SARI M FORE	ARI-SARI M FORE ARI-SARI M FORE	ARI-SARI M FORE ARI-SARI M FORE	ARI-SARI M FORE ARI-SARI M FORE	ARI-SARI M FORE ARI-SARI M FORE	ARI-SARI M

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products -R

-RONNEL DANDAYO Route Type: MIXED

For the Month of: July 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ROLDAN R. SAPIHI	SARI-SARI STORE	М						^								
JOMAR C. JULAGLA	SARI-SARI STORE	М				6	0	\rightarrow		3						
MO STORE	SARI-SARI STORE	М														
ROSEHEZEL MAY A. GUTIEREZ	SARI-SARI STORE	М						83		//						
ALMA A. VIDAL	SARI-SARI STORE	М						A		11						
HONORIA A BIDAD	SARI-SARI STORE	М					É									
LET LET STORE	SARI-SARI STORE	М								7 /						
	•	•	•	•				E4 D	2,	1 \	•	•	•	•		•

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products -RONNEL

DANDAYO

For the Month of: July 2025

Outlet Type	F00								E Dinne		hase				1
	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SARI-SARI STORE	M						·		7/						
SARI-SARI STORE	М				0	0			20						
SARI-SARI STORE	М														
SARI-SARI STORE	М						33			/					
SARI-SARI STORE	M						A		//						
SARI-SARI STORE	М					Ē									
SARI-SARI STORE	M						2								
	ARI-SARI TORE ARI-SARI TORE ARI-SARI TORE ARI-SARI TORE ARI-SARI TORE ARI-SARI	ARI-SARI M TORE ARI-SARI M TORE	ARI-SARI M TORE ARI-SARI M TORE	ARI-SARI M TORE ARI-SARI M ARI-SARI M ARI-SARI M	ARI-SARI M TORE ARI-SARI M TORE	ARI-SARI M TORE ARI-SARI M TORE	ARI-SARI M TORE ARI-SARI M TORE	ARI-SARI M TORE ARI-SARI M TORE	ARI-SARI M TORE ARI-SARI M TORE	ARI-SARI M TORE ARI-SARI M TORE	ARI-SARI M	ARI-SARI M	ARI-SARI M	ARI-SARI M	ARI-SARI M M M M M M M M M M M M M M M M M M M

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: July 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ANALIZA D BALAS	SARI-SARI STORE	М						_								
ONTING STORE	SARI-SARI STORE	М				6	0	\rightarrow		3						
EC JUN STORE	SARI-SARI STORE	М									>					
OLAMA CONSUMER GOODS STORE	SARI-SARI STORE	М						800								
RRS STORE	SARI-SARI STORE	М						瓜								
ANDILAP STORE	SARI-SARI STORE	М			✓		П	-1971-	-		✓				✓	
GAUSIN STORE	SARI-SARI STORE	М						500	}							

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO Route Type:

For the Month of: July 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ANDRICA AMION	SARI-SARI STORE	М														
ANADIO STORE	SARI-SARI STORE	М			✓	6	0	\limits	\Diamond	70	✓				✓	
TIMAGOS STORE	SARI-SARI STORE	М	✓								*				✓	
VIDAL STORE	SARI-SARI STORE	W						88								
JARASALEM STORE	SARI-SARI STORE	W						A		//						
PACULANANG STORE	SARI-SARI STORE	W					É									
MONDEJAR	SARI-SARI STORE	W														
	STORE							£4 B	2,							

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products -RONNEL

DANDAYO

For the Month of: July 2025

			Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SARI-SARI STORE	W														
SARI-SARI STORE	W				0	0			70						
SARI-SARI STORE	W	✓								×				✓	
SARI-SARI STORE	W						83		//						
SARI-SARI STORE	W						A		//						
SARI-SARI STORE	W					É									
SARI-SARI STORE	Th						2		1						
	SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI	SARI-SARI W STORE SARI-SARI Th	SARI-SARI W STORE SARI-SARI Th	Outlet Type FOC W1 W2 SARI-SARI W STORE SARI-SARI Th	Outlet Type FOC W1 W2 W3 SARI-SARI W STORE SARI-SARI Th	SARI-SARI W STORE SARI-SARI Th	Outlet Type FOC W1 W2 W3 W4 1xW SARI-SARI W STORE SARI-SARI W STORE	Outlet Type FOC W1 W2 W3 W4 1xW 2xW SARI-SARI W STORE SARI-SARI STORE	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW SARI-SARI W STORE SARI-SARI STORE	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW SARI-SARI STORE W Image: Control of the contr	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM SARI-SARI STORE W SARI-SARI STORE W ✓	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM SARI-SARI STORE W SARI-SARI STORE W ✓	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM SARI-SARI STORE W </td <td>Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM 4xM up SARI-SARI STORE W SARI-SARI STORE W Image: SARI-SARI STORE <td< td=""><td>Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM 4xM up With Purchase SARI-SARI STORE W SARI-SARI W STORE SARI-SARI Th</td></td<></td>	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM 4xM up SARI-SARI STORE W SARI-SARI STORE W Image: SARI-SARI STORE Image: SARI-SARI STORE <td< td=""><td>Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM 4xM up With Purchase SARI-SARI STORE W SARI-SARI W STORE SARI-SARI Th</td></td<>	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM 4xM up With Purchase SARI-SARI STORE W SARI-SARI W STORE SARI-SARI Th

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products -R

-RONNEL DANDAYO

Route Type: MIXED

For the Month of: July 2025

utlet Name Outlet Type FOC			ocining	Weeks	- 1			Fre	quency	of Purc	nase				
Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SARI-SARI STORE	Th														
SARI-SARI STORE	Th				6	0	\rightarrow		70						
SARI-SARI STORE	Th		✓	/				$\backslash \backslash$			✓			√	
SARI-SARI STORE	Th	✓		1			83		//	/	✓			√	
SARI-SARI STORE	Th						A		11						
SARI-SARI STORE	Th					É									
SARI-SARI STORE	Th						2								
	SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE	SARI-SARI TH STORE SARI-SARI TH STORE	SARI-SARI TH STORE SARI-SARI TH STORE	SARI-SARI Th STORE SARI-SARI Th STORE	SARI-SARI Th STORE SARI-SARI Th STORE	SARI-SARI Th STORE SARI-SARI Th STORE	SARI-SARI Th STORE SARI-SARI Th STORE	SARI-SARI Th STORE SARI-SARI Th STORE	SARI-SARI Th STORE SARI-SARI Th STORE	SARI-SARI Th STORE SARI-SARI Th STORE	SARI-SARI Th STORE SARI-SARI Th STORE	SARI-SARI Th STORE SARI-SARI Th STORE	SARI-SARI STORE SARI-SARI STORE SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI STORE SARI-SARI Th STORE SARI-SARI Th SARI-SARI Th STORE SARI-SARI Th SARI-SARI Th STORE SARI-SARI Th	SARI-SARI Th STORE SARI-SARI Th STORE	SARI-SARI STORE SARI-SARI Th STORE SARI-SARI Th STORE SARI-SARI SARI-SARI

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products -RO

-RONNEL DANDAYO

Route Type: MIXED

For the Month of: July 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
N-JJJ STORE	SARI-SARI STORE	М				_										
AZALMA STORE	SARI-SARI STORE	Th				6	0	*		3						
QUINZON STORE	SARI-SARI STORE	М														
LIBERT L. BOGSANGIT	SARI-SARI STORE	Th						83		//						
FRITZIE ANN P. TAGUD	SARI-SARI STORE	Th						A		//						
LING-LING STORE	SARI-SARI STORE	Th		✓			É				✓				✓	
DELIA SARI-SARI STORE	SARI-SARI STORE	Th						2		1						
	•	-	•					E4 D	2	1 \			•	•		

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

-RONNEL DANDAYO Route: 03 - ALL Products

For the Month of: July 2025

	•			Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JANE ROSE S. HONGHONG	SARI-SARI STORE	Th						_								
JUNEJAY STORE	SARI-SARI STORE	Th		✓	✓	40	0	\rightarrow		3				✓	✓	
TERSON B. HAPITAN	SARI-SARI STORE	F									>					
MARIA BENA MARANIO STORE	SARI-SARI STORE	F						88		//						
ANABEL C BACARO STORE	SARI-SARI STORE	F	✓					A		//	✓				✓	
ELYN STORE	SARI-SARI STORE	F					É									
FORMOSO STORE	SARI-SARI STORE	W	✓							1	✓				✓	

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products -R

-RONNEL DANDAYO

For the Month of: July 2025

			Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SARI-SARI STORE	W														
SARI-SARI STORE	W	✓	✓	✓	40	9			70					✓	✓
SARI-SARI STORE	W			1						×				✓	
SARI-SARI STORE	W		✓				83		//	1				✓	
SARI-SARI STORE	М						A		//						
SARI-SARI STORE	М					É									
SARI-SARI STORE	М						2								
-	SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI	SARI-SARI W STORE SARI-SARI W STORE SARI-SARI W STORE SARI-SARI W STORE SARI-SARI M STORE SARI-SARI M STORE SARI-SARI M STORE	SARI-SARI W STORE SARI-SARI W STORE SARI-SARI W STORE SARI-SARI W STORE SARI-SARI M STORE SARI-SARI M STORE SARI-SARI M STORE SARI-SARI M STORE	Outlet Type FOC W1 W2 SARI-SARI W STORE SARI-SARI M STORE SARI-SARI M STORE SARI-SARI M STORE	Outlet Type FOC W1 W2 W3 SARI-SARI W	SARI-SARI W STORE SARI-SARI W STORE SARI-SARI W STORE SARI-SARI W STORE SARI-SARI M STORE SARI-SARI M STORE SARI-SARI M STORE SARI-SARI M STORE	Outlet Type FOC W1 W2 W3 W4 1xW SARI-SARI W	Outlet Type FOC W1 W2 W3 W4 1xW 2xW SARI-SARI W	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW SARI-SARI W	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW SARI-SARI STORE SARI-SARI M SARI-SARI M SARI-SARI M SARI-SARI M SARI-SARI M SARI-SARI M	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM SARI-SARI STORE W ✓	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM SARI-SARI STORE W ✓ <td>Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM SARI-SARI STORE W ✓<!--</td--><td>Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM 4xM up SARI-SARI STORE W ✓ <t< td=""><td>Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM 4xM up With Purchase SARI-SARI STORE W ✓</td></t<></td></td>	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM SARI-SARI STORE W ✓ </td <td>Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM 4xM up SARI-SARI STORE W ✓ <t< td=""><td>Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM 4xM up With Purchase SARI-SARI STORE W ✓</td></t<></td>	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM 4xM up SARI-SARI STORE W ✓ <t< td=""><td>Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM 4xM up With Purchase SARI-SARI STORE W ✓</td></t<>	Outlet Type FOC W1 W2 W3 W4 1xW 2xW 3xW 4xW 1xM 2xM 3xM 4xM up With Purchase SARI-SARI STORE W ✓

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products -RONNEL

DANDAYO

For the Month of: July 2025

			Seming	Weeks	- 5			Free	quency	of Purc	nase				
Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SARI-SARI STORE	М	✓			V		·				✓			√	
SARI-SARI STORE	S	✓			0	0			100	✓				√	
SARI-SARI STORE	S		√	1	4					>	✓			✓	
SARI-SARI STORE	S						63			/					
SARI-SARI STORE	Th						A		II						
SARI-SARI STORE	Т					É									
SARI-SARI STORE	W						2								
	SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE	SARI-SARI STORE SARI-SARI S STORE SARI-SARI S STORE SARI-SARI S STORE SARI-SARI Th STORE SARI-SARI T STORE SARI-SARI T STORE SARI-SARI W	SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI Th STORE SARI-SARI T STORE SARI-SARI W	SARI-SARI S STORE SARI-SARI S STORE SARI-SARI S STORE SARI-SARI S STORE SARI-SARI Th STORE SARI-SARI T STORE SARI-SARI W	SARI-SARI S STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI W	SARI-SARI S STORE SARI-SARI W	SARI-SARI S STORE S SARI-SARI S STORE SARI-SARI S STORE STORE SARI-SARI S STORE SARI-SARI S STORE SARI-SARI W	SARI-SARI S S STORE S SARI-SARI S STORE STORE S SARI-SARI S STORE S STORE S SARI-SARI S STORE STORE SARI-SARI S STORE SARI-SARI W	SARI-SARI S STORE S SARI-SARI S STORE STORE S SARI-SARI S STORE STORE S SARI-SARI S STORE STORE SARI-SARI S STORE STORE SARI-SARI S STORE SARI-SARI STORE SARI-SARI S STORE SARI-SARI S STORE SARI-SARI S STORE SARI-SARI S STORE SARI-SARI W	SARI-SARI S STORE S SARI-SARI S STORE SARI-SARI W	SARI-SARI S S SARI-SARI S STORE SARI-SARI S SARI-SARI S STORE SARI-SARI S STORE SARI-SARI S STORE SARI-SARI S STORE SARI-SARI W	SARI-SARI S STORE S SARI-SARI S STORE SARI-SARI S STORE SARI-SARI S STORE STORE SARI-SARI S STORE STORE SARI-SARI S SARI-SARI S STORE SARI-SARI S STORE SARI-SARI S STORE SARI-SARI S STORE SARI-SARI W	SARI-SARI STORE SARI-SARI S	SARI-SARI S S S S S S S S S S S S S S S S S S S	SARI-SARI STORE SARI-SARI W

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products -RONNEL

DANDAYO

For the Month of: July 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SHAN AND LOVE- LOVE VARIETY STORE	SARI-SARI STORE	W					A	\Diamond								
COLE DURONIO SARI-SARI STORE	SARI-SARI STORE	W				Q				79						
TEQUEL STORE	SARI-SARI STORE	Th			1						>				✓	
INDAY STORE	SARI-SARI STORE	Th						33		//						
LUZ STORE	SARI-SARI STORE	F						瓜								
3KG STORE	SARI-SARI STORE	F						-1911-								
CHLOE STORE	SARI-SARI STORE	F						2,5	3							

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO

For the Month of: July 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JAN MARRY STORE	SARI-SARI STORE	F		✓							✓				✓	
JANE STORE	SARI-SARI STORE	S				0	0		0	3						
ALCANTARA STORE	SARI-SARI STORE	S		✓							×				✓	
BASTE STORE	SARI-SARI STORE	S						33		//	/					
REVELO STORE	SARI-SARI STORE	S	✓			~		A		11		✓			✓	
CARBONA STORE	SARI-SARI STORE	М			✓		É					✓			✓	
BLUE HOUSE	SARI-SARI STORE	М								1						
	•	•						240	2,		•		•	•	•	•

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products -RONN

-RONNEL DANDAYO

For the Month of: July 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ROSALEM'S STORE	SARI-SARI STORE	М				_										
VIDAL'S STORE	SARI-SARI STORE	М				6	0	\diamond		3						
CETA'S STORE	SARI-SARI STORE	М														
VILLACURA'S STORE	SARI-SARI STORE	Т		✓				83		//	✓				✓	
ARIPAL'S STORE	SARI-SARI STORE	Т						A		//						
TOMARONG'S STORE	SARI-SARI STORE	М	✓				É				✓				✓	
JR & LUZ STORE	SARI-SARI STORE	W						2								
	•	•	•	•	•			E4 D	2,	1 \	•	•		•	•	•

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: July 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ANABEL'S STORE	SARI-SARI STORE	W			✓	*		^				✓			✓	
G.B. CONVENIENCE STORE	SARI-SARI STORE	W				0	0	*		3						
MELING PAÑA STORE	SARI-SARI STORE	W									>					
INDAY STORE	SARI-SARI STORE	Th						833		7/						
LATRAS STORE	SARI-SARI STORE	Th			✓	✓		巫					1		✓	
	SARI-SARI STORE	Th						-1911-								
NORJUN ENT	SARI-SARI STORE	Th				✓		50	3			✓			✓	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: July 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
AMJ'S GEAR & GRUB	SARI-SARI STORE	Th				_										
COOP	SARI-SARI STORE	S	✓			6	0			70	✓				✓	
STAR GROCERY	SARI-SARI STORE	М														
WENDEL STORE	SARI-SARI STORE	М						88		//	/					
JEWARD STORE	SARI-SARI STORE	М						A		11						
JINBELL STORE	SARI-SARI STORE	Т					É									
ROXAS STORE	SARI-SARI STORE	Т						2		1						
	•	•	•					E4 0	2,	1 \	•	•	•	•	-	•

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products -RONNEL

DANDAYO

For the Month of: July 2025

Outlet Type	FOC	10/4													
		W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ARI-SARI TORE	Т						·		7/						
ARI-SARI TORE	W				10	0			Po						
ARI-SARI TORE	W		√	4	$\langle \ \rangle$					>	✓			✓	
ARI-SARI TORE	F						63			/					
ARI-SARI TORE	F						A		II						
ARI-SARI TORE	F					Ę									
ARI-SARI TORE	F						2								
	ARI-SARI ORE ARI-SARI ORE ARI-SARI ORE ARI-SARI ORE ARI-SARI ORE ARI-SARI	ARI-SARI W TORE ARI-SARI W TORE ARI-SARI F TORE ARI-SARI F TORE ARI-SARI F TORE ARI-SARI F TORE	ARI-SARI W TORE ARI-SARI W TORE ARI-SARI F TORE ARI-SARI F TORE ARI-SARI F TORE ARI-SARI F TORE	ARI-SARI W ORE ARI-SARI W ORE ARI-SARI F ORE ARI-SARI F ORE ARI-SARI F ORE ARI-SARI F ORE	ARI-SARI W TORE ARI-SARI W TORE ARI-SARI F TORE ARI-SARI F TORE ARI-SARI F TORE ARI-SARI F TORE	ARI-SARI W ORE ARI-SARI F ORE	ARI-SARI W ORE ARI-SARI W ORE ARI-SARI F ORE ARI-SARI F ORE ARI-SARI F ORE ARI-SARI F ORE	ARI-SARI W ORE ARI-SARI FORE ARI-SARI FORE ARI-SARI FORE ARI-SARI FORE ARI-SARI FORE ARI-SARI FORE	ARI-SARI W ORE ARI-SARI F ORE	ARI-SARI ORE ARI-SARI FORE ARI-SARI FORE ARI-SARI FORE ARI-SARI FORE ARI-SARI FORE ARI-SARI FORE	ARI-SARI W ORE ARI-SARI F ORE	ARI-SARI ORE ARI-SARI FORE ARI-SARI FORE ARI-SARI FORE ARI-SARI FORE ARI-SARI FORE ARI-SARI FORE	ARI-SARI W ORE ARI-SARI TORE ARI-SARI FORE ARI-SARI FORE ARI-SARI FORE ARI-SARI FORE ARI-SARI FORE	ARI-SARI W ORE ARI-SARI F ORE	ARI-SARI W ORE ARI-SARI TORE ARI-SARI F ORE ARI-SARI F ORE ARI-SARI F ORE ARI-SARI F ORE ARI-SARI F ORE

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products -RONNEL DANDAYO

For the Month of: July 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MERNA SARI-SARI STORE	SARI-SARI STORE	F				_										
DIXIMO SARI-SARI STORE	SARI-SARI STORE	F				6	0			3						
LAIDON STORE	SARI-SARI STORE	F														
LENDY LARGO	SARI-SARI STORE	F						83		//						
BANIOSA STORE	SARI-SARI STORE	S						A		//						
JONA STORE	SARI-SARI STORE	S					É									
VERGIE STORE	SARI-SARI STORE	W				/		2		1	✓				✓	
	•		•	•	•			E4 0	2,	1 \	•	•	•	•		•

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO

Route Type: MIXED

For the Month of: July 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
MYLENE STORE	SARI-SARI STORE	Th						_								
BOY ESTRELLANTE	SARI-SARI STORE	Th				6	0	\rightarrow		30						
TALA GEN. MERCHANDISE	SARI-SARI STORE	Th														
TATA SALAGUSTE STORE	SARI-SARI STORE	Th	✓	✓				83		//		✓			✓	
REBECCA STORE	SARI-SARI STORE	S						A								
RENCE MARK STORE	SARI-SARI STORE	S				✓	É				✓				✓	
XTATA & ELLY STORE	SARI-SARI STORE	S														
			•	-	-			840	2,	1 \	•	•	•	•		•

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

-RONNEL DANDAYO Route: 03 - ALL Products

For the Month of: July 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
FRITZ CYRIL STORE	SARI-SARI STORE	S				1					✓				✓	
WILMA STORE	SARI-SARI STORE	S				6	0	\limits	0	30						
ORMOSO STORE	SARI-SARI STORE	Т	✓								1				✓	
VIANEX STORE	SARI-SARI STORE	Т						88		//						
PONCE STORE	SARI-SARI STORE	W						H		11						
YAN YAR	SARI-SARI STORE	W					É									
LINDA STORE	SARI-SARI STORE	W						2								
	•		•					E4 0	2,	1 \	•			•	•	•

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: July 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
RL STORE	SARI-SARI STORE	W						^								
MAÑOSA STORE	SARI-SARI STORE	Th			✓	6	0	\rightarrow		3	✓				✓	
KOYKOY STORE	SARI-SARI STORE	Th									>					
IMBANG STORE	SARI-SARI STORE	Th						88								
ARJHON STORE	SARI-SARI STORE	Th						A								
ARLENE STORE	SARI-SARI STORE	Th	✓				É				✓				✓	
JHON & KIM	SARI-SARI STORE	F						2								
	•	•	•	•				E4 D	2,	1 \	•	•	•	•	-	•

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: July 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ANITA STORE	SARI-SARI STORE	F						^								
RMD STORE	SARI-SARI STORE	S				6	0	\rightarrow		3						
GINA STORE	SARI-SARI STORE	S			1											
INDAY'S STORE	SARI-SARI STORE	Т						83		//						
BAROTE STORE	SARI-SARI STORE	Т		✓				A			✓				✓	
DACAL STORE	SARI-SARI STORE	W					É									
MELINDA SATORE	SARI-SARI STORE	F						2								
		•	· •					E4 D	2,	111	•	•	•	•		•

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO

Route Type: MIXED

For the Month of: July 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SHAUN STORE	SARI-SARI STORE	F	✓					_			✓				✓	
ALBONA STORE	SARI-SARI STORE	S				6	0	\rightarrow	\Diamond	30						
ROSE STORE	SARI-SARI STORE	S														
BENLOT STORE	SARI-SARI STORE	S	✓			✓		83		//		✓			✓	
DEDING STORE	SARI-SARI STORE	S						A								
DODONG RAMOGA	SARI-SARI STORE	S	✓			1	É						✓		✓	
MANGAN STORE	SARI-SARI STORE	М				/					✓				✓	
	•	•	•	•	•			E4 D	2,	1	•	•		•	•	•

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products -RONNEL

DANDAYO

For the Month of: July 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ELOGSONG STORE	SARI-SARI STORE	Т			✓			·			✓				✓	
HASAN STORE	SARI-SARI STORE	Т				6	0	\diamond		3						
RICKY JAY STORE	SARI-SARI STORE	Т														
FABILLARAN STORE	SARI-SARI STORE	Т						83		//						
V JOE STORE	SARI-SARI STORE	Т	✓	✓				A				✓			✓	
SAFAMCO	SARI-SARI STORE	S					É									
ORTIGA STORE	SARI-SARI STORE	М						2								
	•		1					E4 D	2,	1 \						

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products -RONNEL

DANDAYO

For the Month of: July 2025

					- 5		_		Direction of the latest and the late	of Purc					
Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
SARI-SARI STORE	Т														
SARI-SARI STORE	Th				6	0			200						
SARI-SARI STORE	Th	✓						$\backslash \backslash$		*				4	
SARI-SARI STORE	Th						65		//						
SARI-SARI STORE	Th						A		//						
SARI-SARI STORE	Th					É									
SARI-SARI STORE	F						2								
	SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE SARI-SARI STORE	SARI-SARI T STORE SARI-SARI Th STORE	SARI-SARI T STORE SARI-SARI Th STORE	SARI-SARI T STORE SARI-SARI Th STORE	SARI-SARI T STORE SARI-SARI Th STORE	SARI-SARI T STORE SARI-SARI Th STORE	SARI-SARI T STORE SARI-SARI Th STORE	SARI-SARI TO STORE SARI-SARI TO STORE SARI-SARI TO SARI-SARI TO STORE SARI-SARI TO SARI-SARI TO STORE SARI-SARI TO SARI-SARI STORE SARI-SARI TO SARI-SARI STORE SARI-SARI TO SARI-SARI STORE SARI-SARI SARI STORE SARI-SARI FORE	SARI-SARI T STORE SARI-SARI Th STORE	SARI-SARI T STORE SARI-SARI Th STORE	SARI-SARI T STORE SARI-SARI Th STORE	SARI-SARI T STORE SARI-SARI Th STORE	SARI-SARI T STORE SARI-SARI Th STORE	SARI-SARI T STORE SARI-SARI Th STORE	SARI-SARI STORE The store SARI-SARI The store SARI-SARI STORE The store SARI-SARI The store SARI-SARI STORE The store SARI-SARI The store SARI-SARI SARI

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO

Route Type: MIXED

For the Month of: July 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
COOP SALUG	SARI-SARI STORE	М														
ROCIO STORE	SARI-SARI STORE	М				6	0			3						
CLARK BUHIAN STORE	SARI-SARI STORE	М														
TEJADA STORE	SARI-SARI STORE	Т						83		//						
YSIK STORE	SARI-SARI STORE	Т	✓		✓			A		//		✓			✓	
MARITES STORE	SARI-SARI STORE	Т					É									
LEGARTO STORE	SARI-SARI STORE	Т			✓						✓				✓	
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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: July 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
KIM STORE	SARI-SARI STORE	Т						^								
HANAPI STORE	SARI-SARI STORE	Th				10	0	\rightarrow		3						
SUCIMA STORE	SARI-SARI STORE	Th									>					
CARUMBO STORE	SARI-SARI STORE	S						83								
YURONG STORE	SARI-SARI STORE	S	✓	✓				A				✓			✓	
ORDONIA STORE	SARI-SARI STORE	Th	✓				É				✓				✓	
GIBANG-GIBANG SHELLA	SARI-SARI STORE	Th			✓						✓				✓	
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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: July 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
LANTACA	SARI-SARI STORE	F				_										
MONTOYA STORE	SARI-SARI STORE	F				6	0			3						
HI-DEN STORE	SARI-SARI STORE	Т									>					
SULU STORE	SARI-SARI STORE	Т						83		//						
RHENAN FALCONETE	SARI-SARI STORE	W						A		//						
JASSI STORE	SARI-SARI STORE	Th	✓	✓	✓	✓	√ £								✓	✓
ABIA STORE	SARI-SARI STORE	Th						2								
	•			-				E4 D	2,	1 \	-	•	•	•		,

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: July 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ABRIOL STORE	SARI-SARI STORE	F		✓				^			✓				✓	
LEOVY	SARI-SARI STORE	W				6	0	\rightarrow		3						
MAGTAGAD STORE	SARI-SARI STORE	Th									>					
PIAÑAR STORE	SARI-SARI STORE	F						83								
ERLINDA ODARBE	SARI-SARI STORE	W						A		//						
ROSITA CERVAS	SARI-SARI STORE	W					É									
ARLYN AMIT	SARI-SARI STORE	W						2		1						
	•							E4 D	2,	1 \	•	•		•		•

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: July 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
BOGANOTAN STORE BACONG	SARI-SARI STORE	W			✓			^				✓			✓	
ELMA LUAB	SARI-SARI STORE	Th				6	0	\rightarrow		3						
EVELYN AQUINO	SARI-SARI STORE	Th														
JANE GERENTE	SARI-SARI STORE	W						83								
MARICEL BINONI	SARI-SARI STORE	F						A		11						
ARIAN DANIEL STORE	SARI-SARI STORE	Т					É									
LANIE HAMOY STORE	SARI-SARI STORE	Т	✓			/				7 /			✓		✓	
	•	•	•	-	-			E4 D	2,	1 \	•	•	•	•		•

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO

For the Month of: July 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
BAYAWA STORE	SARI-SARI STORE	W														
SALLY SABOLANE STORE	SARI-SARI STORE	Th				6	0			70						
SHERYHAN STORE	SARI-SARI STORE	Th									>					
REUTICQUIO STORE	SARI-SARI STORE	Th		✓				33		//	1				✓	
MAGLANGIT STORE	SARI-SARI STORE	Th						A		11						
SACARIE STORE	SARI-SARI STORE	Th					É									
MARATA COASTAL STORE	SARI-SARI STORE	Th	✓					-		7 /	✓				✓	
		•	-					840	2,	1 \	•	•		•		

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: July 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
NICANOR VIRGILIA	SARI-SARI STORE	Th				_		^								
LUMAWAS STORE	SARI-SARI STORE	Th				6	0			70						
SHELLA MAE EBANA STORE	SARI-SARI STORE	Th														
JAZZEIRA STORE	SARI-SARI STORE	Т						83		//	/					
FLORIDA PAUSAL	SARI-SARI STORE	W						A		11						
JAPETT STORE	SARI-SARI STORE	W					É									
DOPIS ELLEN	SARI-SARI STORE	Th						2		7 /						
		-		•				840	2,	1 \ \	•	•		•		•

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

-RONNEL DANDAYO Route: 03 - ALL Products

For the Month of: July 2025

	,			Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
ROSE AWID	SARI-SARI STORE	Th						^								
ALEXANDER SARANG	SARI-SARI STORE	F				0	0	\rightarrow	0	3						
CUANON STORE	SARI-SARI STORE	W									>					
INGCO STORE	SARI-SARI STORE	W						83								
RESTOTA LAPINIG STORE	SARI-SARI STORE	Th						A		11						
JANE CABALIDA STORE	SARI-SARI STORE	Th	✓				É				✓				✓	
DAVE DELOS STORE	SARI-SARI STORE	Th								1						

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: July 2025

		Selling	Weeks	- 5			Fre	quency	of Purc	hase				
W1	Outlet Name Outlet Type	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
	GYB STORE SARI-SARI STORE													
✓	CUEVAS JELYN SARI-SARI STORE STORE			6	0			3	✓				✓	
	MORGIA JESSICA SARI-SARI STORE													
	EVELYN CAROLLO SARI-SARI STORE					83			/					
	BOGIA STORE SARI-SARI STORE					A								
	PANDALANGAN SARI-SARI STORE STORE				É									
	CRISTOBAL SARI-SARI STORE STORE			V					✓				✓	
	CRISTOBAL SARI-SARI													

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products -RONNEL

DANDAYO

For the Month of: July 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JAMILI ADIMAR	SARI-SARI STORE	F														
JEANVEL STORE	SARI-SARI STORE	S				0	0			70						
GIPUTULAN STORE	SARI-SARI STORE	F									>					
CLAIRE ENGLIS STORE	SARI-SARI STORE	F						33								
TORDILLO URGENTLY	SARI-SARI STORE	F						A		//						
HIDEN STORE	SARI-SARI STORE	М					É									
THE EVANS PLACE	SARI-SARI STORE	F	✓					2		1	✓				✓	
	•		•	•				E4 D	2,	1 \	•	•	•	•	•	

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

-RONNEL DANDAYO Route: 03 - ALL Products

For the Month of: July 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
GABINA STORE	SARI-SARI STORE	W						_								
RAMOS STORE SALUG	SARI-SARI STORE	W				6	0			20						
NURJON ENTERPRISES	SARI-SARI STORE	F									>					
MARLIE STORE	SARI-SARI STORE	М						83								
DANLAS STORE	SARI-SARI STORE	W						H		//						
MONTERO STORE	SARI-SARI STORE	W					É									
MOJELLO STORE	SARI-SARI STORE	Th						2		1						
	•		•					E4 D	2,	1 \					•	

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO

NDAYO

For the Month of: July 2025

				Selling	Weeks	- 1			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
JAM'S STORE	SARI-SARI STORE	М				~					✓				✓	
TALASAN STORE	SARI-SARI STORE	W				6	0	\rightarrow	\\	3						
HIKALDE STORE	SARI-SARI STORE	Th														
AMIGO'S AGRIVET SUPPLY	SARI-SARI STORE	Т	✓					83		//	✓				✓	
GIMINAY STORE	SARI-SARI STORE	W	✓					A		//	✓				✓	
LIPAYO STORE	SARI-SARI STORE	F		✓		✓	É					✓			✓	
NOVA RASO STORE	SARI-SARI STORE	S		✓				2			✓				✓	
	•	•	•	•	•			E4 0	2,	1 \	•	•	•	•	•	•

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Route Type:

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO

Route Type: MIXED

For the Month of: July 2025

				Selling	Weeks	- 5			Fre	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
HENITA STORE	SARI-SARI STORE	Th			✓			_			✓				✓	
JBM VARIETY STORE	SARI-SARI STORE	Th			✓	6	0	\rightarrow	\Diamond	30		✓			✓	
CLARK JAY EATERY	SARI-SARI STORE	Th			1						*				✓	
DONGON STORE	SARI-SARI STORE	S			✓ \			83		//	✓				✓	
BARLING STORE	SARI-SARI STORE	S			✓	~		A		//			✓		✓	
MJ VARIETY STORE	SARI-SARI STORE	Т				✓	É				✓				✓	
EL VIRGINIA STORE	SARI-SARI STORE	Th				/		2			✓				✓	
L		1	1	ı	ı			E4 10	2,	1	1	ı	1		<u> </u>	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO

Route Type: MIXED

For the Month of: July 2025

				Selling	Weeks	- 5			Free	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
D'LIGHT MINIMART	SARI-SARI STORE	s				*					✓				✓	
ORTIZ STORE	SARI-SARI STORE	М				40	0	\diamond		Pos	✓				✓	
SCHOOL CANTEEN COL/UNIV	•					\			2		>					
ZAMSULA COLLEGE SCHOOL		М	✓					833			1				✓	
SCHOOL CANTEEN ELEM/HS							Ŕ									
SALUG NATIONAL HIGH SCHOOL	SCHOOL CANTEEN ELEM/HS	S														

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO

Route Type: MIXED

For the Month of: July 2025

	•			Selling	Weeks	- 1			Free	quency	of Purc	hase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
WHOLESALER	•									7/						
OSANNAH STORE	WHOLESAL ER	М		√		1	0	\Diamond	0	N			✓		✓	
BEB MIRACLE STORE	WHOLESAL ER	М	✓	√	√		✓		$\backslash \backslash$	X					✓	✓
YAKEN STORE	WHOLESAL ER	W	✓	√	*	✓		*	4	7	7				✓	✓
TAGULOB VARIETY STORE	WHOLESAL ER	М	✓	√		Y				//				✓	✓	
XJODIS VARIETY STORE	WHOLESAL ER	М					6									
PLAZA STORE	WHOLESAL ER	М	✓	*	✓	*	√								✓	✓

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO

Route Type: MIXED

For the Month of: July 2025

				Selling	Weeks	4 5			Fre	quency o	f Purcl	nase				
Outlet Name	Outlet Type	FOC	W1	W2	W3	W4	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xM up	With Purchase	Active Outlet
DODS MIRACLE	WHOLESAL ER	W			✓	V		^				✓			✓	
JODI'S VARIETY STORE	WHOLESAL ER	F	√	✓		40	0	O		3				✓	✓	
TATA AND ELLY GENERAL MERCHANDISE	WHOLESAL ER	F				*		1			>			✓	√	
BARANDINO STORE	WHOLESAL ER	Su						833								

ACTIVE OUTLET SUMMARY:

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: July 2025

Group	With Purchase	Without Purchase	Total Outlets	% Served	W1	W2	W3	W4	Active Outlet	% Active
Wholesaler	9	2	11	2.00%	5	7	5	9	3	2.00%
Retailer	120	230	350	33.00%	50	40	45	41	5	4.00%
N/A	0	0	0	0.00%	0	0	0	0	0	0.00%
Total:	129	232	361	36.00%	55	47	50	50	8	6.00%

Per Route Type Summary:

Route Type	Group Name	With Purchase	Without Purchase	Total Outlets	% Served	W1	W2	W3	W4	Active Outlet	% Active
MIXED		387	696	1,083	36.00%	165	141	150	150	24	6.00%
AUXIALIARY		0	0	0	0.00%	0	0	0	0	0	0.00%
					79	D & 1				•	

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: July 2025

BDU		0	0	0	0.00%	0	0	0	0	0	0.00%
PURE RETAIL		0	0	0	0.00%	0	0	0	0	0	0.00%
	Total:	387	696	1,083	36.00%	165	141	150	150	24	6.00%

FREQUENCY OF PURCHASE SUMMARY:

Crown	With	Without	Total	%	屈			Freque	ency of Pu	urchase		
Group	Purchase	Purchase	Outlets	Served	1xW	2xW	3xW	4xW	1xM	2xM	3xM	4xMup
WHOLESALER	9	2	11	2.00%	2	0	1	0	0	1	1	4

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GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

Route: 03 - ALL Products

-RONNEL DANDAYO Route Type: MIXED

For the Month of: July 2025

RETAILER	120	230	350	33.00%	5	0	0	0	73	27	11	4
	129	232	361	36.00%	7	0		0	73	28	12	8

ITINERARY VS WITH PURCHASE SUMMARY:

DAY	Outlet Count Itinerary	Wee	ek 1	Wee	ek 2	Wee	ek 3	Wee	ek 4
DAY	itilierary	With Purchase	% With Purchase						
Sun	0	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Mon	0	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Tue	0	2	0.00%	1	0.00%	0	0.00%	0	0.00%
Wed	0	1	0.00%	0	0.00%	0	0.00%	0	0.00%

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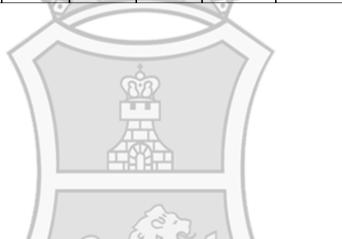
GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Active Outlets Monitoring Report - ALL

-RONNEL DANDAYO Route: 03 - ALL Products

For the Month of: July 2025

Thu	0	4	0.00%	0	0.00%	0	0.00%		0.00%
Fri	0	0	0.00%	0	0.00%	7	0.00%	17	0.00%
Sat	0	0	0.00%	0	0.00%	0	0.00%	0	0.00%



Route Type: