

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for: Route 01,
BEER Products

JERRIX
BACULIO

Route Type: MIXED

Covering for the period from June 01, 2025 to June 30, 2025

SKU	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
RH SUPER 1000	105	-	-	-	-	1.36	-
CALI	105	-	-	-	-	1.36	-
PP1000	696	-	-	-	-	9.03	-
PP320	20	-	-	-	-	0.26	-
PPCAN	2	-	-	-	-	0.03	-
PALE PILSEN	718	-	-	-	-	9.31	-
RH1000	6,637	-	-	-	-	86.07	-
RH330	31	-	-	-	-	0.40	-
RH500	144	-	-	-	-	1.86	-
RHCAN	3	-	-	-	-	0.04	-
RED HORSE	6,815	-	-	-	-	88.38	-
SMZERO330	1	-	-	-	-	0.01	-
SAN MIG ZERO	1	-	-	-	-	0.01	-
BROAD POPULAR	7,638	-	-	-	-	99.06	-
CN330	2	-	-	-	-	0.03	-
CHOCO LAGER 330 CAN	4	-	-	-	-	0.05	-
CERVEZA NEGRA	6	-	-	-	-	0.08	-
FB LYCHEE 330 ACL	2	-	-	-	-	0.03	-
GOLD EAGLE	2	-	-	-	-	0.03	-

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CBLANCA 330	1	-	-	-	-	0.01	-
KIRIN	1	-	-	-	-	0.01	-
KIRIN CAN	1	-	-	-	-	0.01	-
KIRIN ICHIBAN	3	-	-	-	-	0.04	-
PP-PAM-CAN	1	-	-	-	-	0.01	-
PAM	1	-	-	-	-	0.01	-
SL330ACL	19	-	-	-	-	0.24	-
SLCAN	1	-	-	-	-	0.01	-
SAN MIG LIGHT	20	-	-	-	-	0.25	-
FBAPPLECAN	5	-	-	-	-	0.07	-
FBLEMONCAN	5	-	-	-	-	0.07	-
FB APPLE 330 ACL	29	-	-	-	-	0.37	-
SMFB	39	-	-	-	-	0.51	-
SDCAN	1	-	-	-	-	0.01	-
SUPER DRY	1	-	-	-	-	0.01	-
UPPER POPULAR	72	-	-	-	-	0.94	-
	7,711	-	-	-	-	100.00	-

BY PACKAGE	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
	7,711	-	-	-	-	100.00	-
	7,711	-	-	-	-	100.00	-

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BY BRAND	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI	105	-	-	-	-	1.36	-
CERVEZA NEGRA	6	-	-	-	-	0.08	-
GOLD EAGLE	2	-	-	-	-	0.03	-
KIRIN ICHIBAN	3	-	-	-	-	0.04	-
PALE PILSEN	718	-	-	-	-	9.31	-
PAM	1	-	-	-	-	0.01	-
RED HORSE	6,815	-	-	-	-	88.38	-
SAN MIG LIGHT	20	-	-	-	-	0.25	-
SAN MIG ZERO	1	-	-	-	-	0.01	-
SMFB	39	-	-	-	-	0.51	-
SUPER DRY	1	-	-	-	-	0.01	-
	7,711	-	-	-	-	100.00	-

BEER DIS

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Dealer Representative
(Signature Over Printed Name)

Supervisor
(Signature Over Printed Name)