

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for: Route All,
ALL Products

Route Type: ALL

Covering for the period from June 01, 2025 to June 30, 2025

SKU	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
RH SUPER 1000	300	-	-	-	-	1.31	-
CALI	300	-	-	-	-	1.31	-
PP1000	2,898	-	-	-	-	12.65	-
PP320	107	-	-	-	-	0.47	-
PPCAN	4	-	-	-	-	0.02	-
PALE PILSEN	3,009	-	-	-	-	13.14	-
RH1000	17,491	-	-	-	-	76.39	-
RH330	46	-	-	-	-	0.20	-
RH500	592	-	-	-	-	2.59	-
RHCAN	7	-	-	-	-	0.03	-
RED HORSE	18,137	-	-	-	-	79.21	-
SMZERO330	1	-	-	-	-	-	-
SAN MIG ZERO	1	-	-	-	-	-	-
BROAD POPULAR	21,447	-	-	-	-	93.66	-
GE1000	20	-	-	-	-	0.09	-
GOLD EAGLE	20	-	-	-	-	0.09	-
ECONOMY	20	-	-	-	-	0.09	-
CALI 10 CAN	2	-	-	-	-	0.01	-
CALI 330 PL	22	-	-	-	-	0.10	-
CALI CAN	41	-	-	-	-	0.18	-

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for: Route All,
ALL Products

Route Type: ALL

Covering for the period from June 01, 2025 to June 30, 2025



DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for: Route All,
ALL Products

Route Type: ALL

Covering for the period from June 01, 2025 to June 30, 2025

CALI ICE 330	25	-	-	-	-	0.11	-
CALI ICE CAN	38	-	-	-	-	0.17	-
CALI	128	-	-	-	-	0.56	-
HTAPPLE250 ACL	1,057	-	-	-	-	4.62	-
MAGNOLIA - H	1,057	-	-	-	-	4.62	-
NON-ALCOHOLIC BEVERAGES	1,185	-	-	-	-	5.18	-
CN330	2	-	-	-	-	0.01	-
CHOCO LAGER 330 CAN	17	-	-	-	-	0.07	-
CERVEZA NEGRA	19	-	-	-	-	0.08	-
FB LYCHEE 330 ACL	2	-	-	-	-	0.01	-
GOLD EAGLE	2	-	-	-	-	0.01	-
CBLANCA 330	1	-	-	-	-	-	-
KIRIN	1	-	-	-	-	-	-
KIRIN CAN	1	-	-	-	-	-	-
KIRIN ICHIBAN	3	-	-	-	-	0.01	-
PP-PAM-CAN	1	-	-	-	-	-	-
PAM	1	-	-	-	-	-	-
SL330ACL	68	-	-	-	-	0.30	-
SLCAN	1	-	-	-	-	-	-
SAN MIG LIGHT	69	-	-	-	-	0.30	-
FBAPPLECAN	8	-	-	-	-	0.04	-
FBLEMONCAN	6	-	-	-	-	0.03	-

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for: Route All,
ALL Products

Route Type: ALL

Covering for the period from June 01, 2025 to June 30, 2025



DEALER INFORMATION SYSTEM
GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for: Route All,
ALL Products
Covering for the period from June 01, 2025 to June 30, 2025

Route Type: ALL

FB APPLE 330 ACL	137	-	-	-	-	0.60	-
SMFB	152	-	-	-	-	0.66	-
SDCAN	1	-	-	-	-	-	-
SUPER DRY	1	-	-	-	-	-	-
UPPER POPULAR	246	-	-	-	-	1.08	-
	22,898	-	-	-	-	100.00	-

BY PACKAGE	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
	22,898	-	-	-	-	100.00	-
	22,898	-	-	-	-	100.00	-

BY BRAND	SALES VOLUME			% Variance VS.		Brand Contribution	
	ACTUAL	FORECAST	LAST YEAR	FC	LY	TM	LY
CALI	428	-	-	-	-	1.87	-
CERVEZA NEGRA	19	-	-	-	-	0.08	-
GOLD EAGLE	22	-	-	-	-	0.09	-
KIRIN ICHIBAN	3	-	-	-	-	0.01	-
MAGNOLIA - H	1,057	-	-	-	-	4.62	-
PALE PILSEN	3,009	-	-	-	-	13.14	-
PAM	1	-	-	-	-	-	-
RED HORSE	18,137	-	-	-	-	79.21	-
SAN MIG LIGHT	69	-	-	-	-	0.30	-
SAN MIG ZERO	1	-	-	-	-	-	-
SMFB	152	-	-	-	-	0.66	-
SUPER DRY	1	-	-	-	-	-	-

DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for: Route All,
ALL Products

Route Type: ALL

Covering for the period from June 01, 2025 to June 30, 2025



DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for: Route All,
ALL Products

Route Type: ALL

Covering for the period from June 01, 2025 to June 30, 2025

22,898	-	-	-	-	100.00	-



DEALER INFORMATION SYSTEM

GUILLERMO BEVEVERAGE DISTRIBUTION SERVICES

Comparative Sales Volume Report per Product for: Route All,
ALL Products

Route Type: ALL

Covering for the period from June 01, 2025 to June 30, 2025



Dealer Representative
(Signature Over Printed Name)

Supervisor
(Signature Over Printed Name)