# AI-Powered Collections Strategy

Leveraging Agentic AI for Scalable, Fair, and Effective Debt Management at Geldium

#### How the System Works

- Customer Data Input: Repayment history, credit score, income, customer interactions
- Decision Logic Engine: Al model predicts risk and suggests actions
- Action Module: Sends personalized reminders, plans, or escalations
- Learning Loop: Continuously refines decisions based on outcomes

### System Workflow Diagram



#### Role of Agentic AI

- Autonomous AI: Predicting risk, sending reminders, adapting messages, learning from data
- Human Oversight: Approving payment plans, reviewing edge cases, handling disputes, auditing fairness

#### Responsible AI Guardrails

- Fairness Checks: Detect and mitigate bias across segments
- Explainability: Clear, understandable decisions for customers
- Compliance: Meets regulatory standards like GDPR, ECOA
- Human-in-the-Loop: Agents involved in critical decisions

#### Expected Business Impact

- Business KPIs: Lower delinquency (\(\pmu\)25%), cost savings, better recovery rates, scalable ops
- Customer Outcomes: Personalized plans, increased trust, fairness, transparent process

## Thank You