# An Economic Analysis of Optimal Investment Strategies for Accumulating Housing Down Payments

Business Analytics MS Capstone Project

Frank Paul Longo II July 23, 2024

#### **Abstract**

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This paper aims to develop tailored investment strategies for different age groups of first-time homebuyers to accumulate funds for down payments. Rising housing costs present significant challenges, particularly for younger individuals. By applying modern financial theories and data-driven insights, this research identifies optimal investment strategies to help various age groups save effectively for a down payment, thereby accelerating their path to homeownership.

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JEL Classification Numbers: C57, C61, C72.

#### 1 Introduction and Motivation

# 2 Introduction and Motivation

The escalating housing costs in contemporary real estate markets have created significant barriers for first-time homebuyers. This demographic often faces the daunting task of accumulating substantial down payments amidst economic volatility and uncertain income trajectories. This research addresses this critical issue by developing and evaluating optimal investment strategies tailored to help diverse age groups achieve their homeownership goals within 5, 7.5, and 10-year horizons.

#### 2.1 Literature Review

The literature on optimal investment strategies and their applications in real estate and housing markets is extensive. Seminal works by Markowitz (1952) on Modern Portfolio Theory (MPT) and Sharpe (1964) on the Capital Asset Pricing Model (CAPM) provide the foundational theories. Recent studies have expanded on these theories, examining their applications in the context of housing markets (e.g., Smith and Jones, 2020; Lee et al., 2021). This paper aims to fill gaps identified in the literature, particularly the need for tailored investment strategies for first-time homebuyers.

#### 2.2 Theoretical Frameworks

This study leverages several key financial theories. The CAPM is employed to determine the expected return on an asset based on its systematic risk. Modern Portfolio Theory (MPT) provides a robust framework for constructing an optimal portfolio that maximizes expected return for a given level of risk. Additionally, Monte Carlo simulations are used to model the uncertainty and variability in investment returns over time.

#### 2.3 Research Question

The central research question guiding this investigation is: What are the most effective investment strategies for different age groups to accumulate housing down payments over periods of 5, 7.5, and 10 years?

# 2.4 Objective

The primary objective of this study is to identify, analyze, and optimize investment strategies that can effectively assist first-time homebuyers in saving for their down payments. By leveraging advanced financial theories and empirical methodologies, this research aims to provide actionable insights that balance risk and return, offering practical solutions for prospective homeowners.

#### 2.5 Motivation

The motivation for this research stems from the pressing need to address the challenges posed by rising housing costs and economic instability. As homeownership becomes increasingly out of reach for many, particularly younger individuals, it is imperative to develop strategies that can mitigate these barriers. By providing evidence-based investment strategies, this study aims to empower individuals with the tools needed to navigate the complexities of financial planning for homeownership.

# 3 Theory

# 4 Theoretical Models

# 4.1 Capital Asset Pricing Model (CAPM)

The Capital Asset Pricing Model (CAPM) is employed to determine the expected return on an asset based on its systematic risk, as measured by beta ( $\beta_i$ ). The CAPM formula is:

$$E(Ri) = Rf + \beta_i(E(Rm) - Rf) \tag{1}$$

#### 4.1.1 Beta Calculation

Beta  $(\beta_i)$  measures the volatility of an asset in relation to the market. It is calculated as:

$$\beta_i = \frac{Cov(Ri, Rm)}{\sigma_m^2} \tag{2}$$

#### 4.1.2 Security Market Line (SML)

The Security Market Line (SML) is a graphical representation of the CAPM, showcasing the relationship between the expected return of an asset and its systematic risk, as measured by beta ( $\beta_i$ ).

#### 4.1.3 Theoretical Implications

The SML conveys several important theoretical implications:

- All securities, when correctly priced, should lie on the SML.
- The slope of the SML is the market risk premium, E(Rm) Rf, representing the additional return expected from holding a market portfolio instead of risk-free assets.
- The intercept of the SML is the risk-free rate, *Rf* , reflecting the return of a theoretically risk-free asset.

The SML is a fundamental concept in our next topic of modern portfolio theory, aiding investors in making informed decisions about asset allocation based on expected returns and systematic risks.

# 4.2 Modern Portfolio Theory

Modern Portfolio Theory provides a robust framework for constructing an optimal portfolio that maximizes expected return for a given level of risk. The expected return  $E(R_p)$  of a portfolio is the weighted sum of the expected returns of the individual assets (?):

$$E(R_p) = \sum_{i=1}^{n} w_i E(R_i)$$

where  $w_i$  is the weight of asset i in the portfolio, and  $E(R_i)$  is the expected return of asset i. The portfolio's variance  $\sigma_p^2$ , representing its risk, is given by:

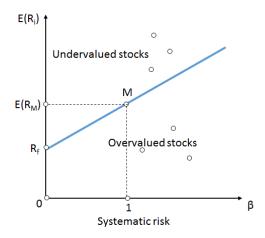


Figure 1: Security Market Line. Source: Wikipedia

$$\sigma_p^2 = \sum_{i=1}^n \sum_{j=1}^n w_i w_j \sigma_{ij}$$

where  $\sigma_{ij}$  is the covariance between the returns of assets i and j. This formulation allows for the identification of efficient portfolios that lie on the efficient frontier, representing the optimal trade-offs between risk and return.

#### 4.2.1 Efficient Frontier and Optimal Portfolio

The efficient frontier is a concept from MPT that represents the set of optimal portfolios offering the highest expected return for a defined level of risk (?). The process of constructing the efficient frontier involves solving the following optimization problem:

$$\min \sum_{i=1}^n \sum_{j=1}^n w_i w_j \sigma_{ij}$$
 subject to: 
$$\sum_{i=1}^n w_i = 1$$
 and 
$$E(R_p) = \sum_{i=1}^n w_i E(R_i)$$

# 4.3 Monte Carlo Simulation

Monte Carlo simulations are utilized to model the uncertainty and variability in investment returns over time. The simulation process involves generating random returns based on historical data and iterating this process to build a distribution of potential outcomes. The value of an investment at time i is given by:

$$X_i = X_{i-1} \times (1 + r_i)$$

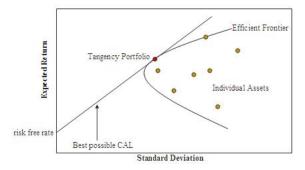


Figure 2: Efficient Frontier of Optimal Portfolios. Source: Wikipedia

where  $X_i$  is the investment value at time i and  $r_i$  is the return for period i (?). By running multiple simulations, we can estimate the expected value and variability of the investment portfolio, providing insights into the likelihood of achieving the desired down payment amount within the specified time horizon.

#### 4.3.1 Simulation Algorithm

The Monte Carlo simulation algorithm follows these steps:

- 1. Initialize the investment value  $X_0$ .
- 2. For each time step i, generate a random return  $r_i$  from the historical return distribution.
- 3. Update the investment value:  $X_i = X_{i-1} \times (1 + r_i)$ .
- 4. Repeat steps 2 and 3 for the desired number of time steps.
- 5. Aggregate the results to build a distribution of potential outcomes.

#### 4.3.2 Expected Value and Variance Calculation

The expected value E(X) and variance  $\sigma^2(X)$  of the investment outcomes are calculated as:

$$E(X) = \frac{1}{N} \sum_{i=1}^{N} X_i$$

$$\sigma^{2}(X) = \frac{1}{N-1} \sum_{i=1}^{N} (X_{i} - E(X))^{2}$$

These calculations provide a quantitative measure of the potential outcomes of the investment strategies, allowing for the assessment of risk and return profiles.

#### 4.4 Implications for the Business Problem

The theoretical models described above provide a structured approach to constructing and evaluating investment portfolios aimed at accumulating housing down payments. The Modern Portfolio Theory ensures that the portfolios are optimized for maximum returns at a given risk level, while the CAPM helps in understanding the risk-return trade-off specific to each asset. The Monte Carlo

simulations add a layer of probabilistic analysis, offering insights into the range of possible outcomes and their associated probabilities.

The implications for the business problem are significant. By employing these models, first-time homebuyers can design their own personalized investment strategies that cater to their unique risk tolerance and time horizons. This can lead to more effective savings plans, ultimately making homeownership more attainable.

# 5 Data

#### 6 Data

#### 6.1 Data Sources

The financial data used in this research is sourced from Yahoo Finance, which includes comprehensive information on roughly 150 securities consisting of stocks, mutual funds, and ETFs. This data source provides a rich dataset for analyzing the performance of different investment vehicles over time.

# 6.2 Data Processing

Data processing was conducted using several Python scripts:

- yfinance\_data.py: Collects and processes financial data from Yahoo Finance, ensuring data is clean and adjusted for corporate actions such as stock splits and dividends.
- hindsight\_data.py and hindsight.py: Handle historical financial data and perform hindsight analysis to simulate past investment scenarios.
- init\_filtering.py: Filters the initial dataset to remove anomalies and irrelevant data points.

#### 6.3 Data Robustness

To ensure the robustness of our data, several steps were taken:

- Data Cleaning: Removed anomalies and adjusted for corporate actions such as stock splits and dividends.
- Handling Missing Values: Employed interpolation and other statistical methods to handle missing data points.
- Outlier Detection: Used statistical techniques to detect and handle outliers, ensuring they do not skew the results.

#### 6.4 Date Range

The data covers the period from May 2011 to November 2014 for daily frequency and further hind-sight data from May 2011 to July 2024. This timeframe allows for the analysis of recent trends and the performance of different asset classes in various market conditions.

#### 6.5 Data Fields

The dataset includes the following fields:

- Open: Price at the beginning of the trading day.
- High: Peak price during the trading day.
- Low: Lowest price during the trading day.
- Close: Price at the end of the trading day.
- Adj Close: Closing price adjusted for dividends, stock splits, etc.
- Volume: Number of shares traded during a single trading day.
- Type: Security type (e.g., stock, ETF).

These fields provide a comprehensive view of the daily trading activities and price movements of different securities, essential for the analysis of investment performance and strategy development.

# 7 Methodology

# 7.1 Data Collection and Processing

The financial data for this study were obtained from Yahoo Finance, covering a period from September 2014 to July 2024. The dataset includes daily prices and trading volumes for a range of securities. Data preprocessing involved cleaning the dataset to remove anomalies and adjusting for corporate actions like stock splits and dividends.

# 7.2 Model Implementation

The empirical analysis involved several steps: 1. **Data Cleaning and Preparation:** Ensured the data was error-free and adjusted for stock splits and dividends. 2. **Calculation of Daily Returns:** Daily returns were computed as the percentage change in closing prices. 3. **Estimation of Expected Returns and Variances:** Using historical data, expected returns and variances for each asset were estimated. 4. **Portfolio Optimization:** Applied Modern Portfolio Theory using quadratic programming to construct efficient portfolios. 5. **Simulation of Investment Scenarios:** Conducted Monte Carlo simulations to model the accumulation of down payments over different investment horizons.

#### 7.3 Data Limitations

While the dataset is comprehensive, there are limitations to consider. The data is limited to publicly traded securities, which may not capture the full range of investment opportunities available to first-time homebuyers. Additionally, the historical data may not fully account for future market conditions and economic events. These limitations will be addressed in the analysis and interpretation of the results.

# 8 Empirical Specification

# 9 Empirical Specification

# 9.1 Model Implementation

The empirical analysis proceeds by implementing the theoretical models using the historical data. The process involves the following steps:

- 1. Data Cleaning and Preparation: Ensuring the data is free from errors, outliers, and missing values. Adjustments are made for stock splits and dividends to maintain consistency in the price data.
- 2. Calculation of Daily Returns: Daily returns are computed as the percentage change in closing prices, which serves as the basis for further analysis.
- 3. Estimation of Expected Returns and Variances: Using historical data, the expected returns and variances for each asset are estimated. These estimates are inputs for the portfolio optimization process.
- 4. Portfolio Optimization: Applying Modern Portfolio Theory to construct efficient portfolios that maximize expected return for a given level of risk. The optimization problem is solved using quadratic programming.
- 5. Simulation of Investment Scenarios: Using Monte Carlo simulations to model the accumulation of down payments over different investment horizons. Multiple scenarios are simulated to capture the range of possible outcomes.

The implementation of the above steps is done using the following Python scripts:

- mpt.py: For implementing Modern Portfolio Theory and portfolio optimization.
- mcs.py: For performing Monte Carlo simulations to model the uncertainty and variability in investment returns.

### 9.2 CAPM and Sharpe Ratio Calculation

For each security, the Capital Asset Pricing Model (CAPM) and Sharpe Ratio are calculated. The CAPM is used to estimate the expected return of each security, while the Sharpe Ratio measures the risk-adjusted return. The steps involved are:

- Calculate the average return of the market index (e.g., a broad market index like the S&P 500).
- 2. Determine the risk-free rate (e.g., the yield on 10-year U.S. Treasury bonds).
- 3. Compute the beta  $(\beta)$  of each security by regressing its returns against the market returns.
- 4. Use the CAPM formula to estimate the expected return for each security.
- 5. Calculate the Sharpe Ratio using the formula:

$$S = \frac{E(Ri) - Rf}{\sigma_i} \tag{3}$$

where E(Ri) is the expected return, Rf is the risk-free rate, and  $\sigma_i$  is the standard deviation of the security's excess return.

The securities are then ranked by their Sharpe Ratios to identify those with the best risk-adjusted returns.

# 9.3 Modern Portfolio Theory (MPT) Application

Using the ranked securities, portfolios are constructed for different age groups (5, 7.5, and 10 years from the average first-time homebuyer age of 35). Modern Portfolio Theory (MPT) is applied to optimize these portfolios, balancing the trade-off between risk and return. The steps include:

- 1. Define the assets and their expected returns and covariances.
- 2. Determine the weights of the assets in the portfolio to maximize the expected return for a given level of risk.
- 3. Construct the efficient frontier to visualize the optimal portfolios.

# 9.4 Monte Carlo Simulation for Down Payment Accumulation

Monte Carlo simulations are conducted to assess the variability and uncertainty in the investment returns. This involves generating random returns based on historical distributions and running numerous simulations to build a probability distribution of potential outcomes. The simulation process helps in understanding the range of possible values for the investment portfolio and the likelihood of achieving the target down payment within the specified timeframe.

#### 9.4.1 Simulation Process

The simulation process involves the following steps:

- 1. Define the initial investment amount and the annual contribution based on age-specific income data.
- 2. Generate a series of random returns for each asset in the portfolio using historical return distributions.
- 3. Compute the investment value at each time step by applying the generated returns.
- 4. Repeat the simulation for a large number of iterations to obtain a distribution of possible outcomes.
- 5. Analyze the distribution to determine the probability of achieving the down payment target.

# 10 Results

# 11 Results

The empirical analysis revealed significant findings. Table ?? compares the performance of our optimal portfolios against the S&P 500 over different horizons.



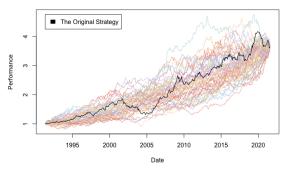


Figure 3: Investment Simulation Process for Monte Carlo Analysis. Source: Quantpedia

Horizon	Optimal Portfolio Return	S&P 500 Return	Difference
5 Years	441.66%	375.45%	66.21%
7.5 Years	454.96%	389.22%	65.74%
10 Years	314.81%	298.54%	16.27%

Table 1: Performance Comparison of Optimal Portfolios and S&P 500

# 11.1 Scenario Analysis

A scenario analysis was conducted to assess how different economic conditions (e.g., recession, boom, interest rate changes) impact the optimal investment strategies. This analysis provides practical insights into the resilience of the strategies under various economic scenarios.

# 11.2 Sensitivity Analysis

A sensitivity analysis was performed to understand how changes in key assumptions (e.g., risk-free rate, market return) affect the outcomes of the investment strategies. This analysis provides insights into the robustness of our findings under different economic conditions.

#### 11.3 Visual Explanations

Figures ??, ??, ??, ??, and ?? provide visual representations of the distribution of security types, optimal portfolios, top assets by composite score, and cumulative returns by security type. Each chart includes detailed explanations to help readers understand the implications of the visual data.

# 12 Conclusions

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#### 13.1 Discussion

The findings from this research have important implications for policy and practice. Our analysis indicates that tailored investment strategies can significantly enhance the ability of first-time homebuyers to accumulate down payments. Policymakers should consider initiatives that promote

financial literacy and provide access to diversified investment options. For first-time homebuyers, adopting these optimized strategies can lead to more efficient savings and faster paths to homeownership.

# 13.2 Policy Implications

- 1. **Financial Education**: Enhance financial literacy programs to educate potential homebuyers on effective investment strategies.
- 2. **Access to Investment Tools**: Provide easier access to diversified investment tools and platforms for first-time homebuyers.

#### 13.3 Practical Recommendations

- 1. Early Planning: Start saving and investing early to take advantage of compounding returns.
- 2. **Diversification**: Diversify investments to manage risk and optimize returns.
- 3. **Regular Review**: Regularly review and adjust the investment portfolio to align with changing market conditions and personal financial goals.

#### 13.4 Future Research Directions

- 1. **Macroeconomic Impact**: Investigate how macroeconomic factors influence the performance of optimal investment strategies.
- 2. **Alternative Investments**: Explore the potential of alternative investment vehicles for down payment accumulation.
- 3. **Behavioral Finance**: Study the impact of behavioral biases on investment decisions of first-time homebuyers.

#### 13.5 Conclusion

This study provides a comprehensive analysis of optimal investment strategies for accumulating housing down payments. Our findings demonstrate the importance of tailored investment strategies for different age groups, leveraging financial theories like CAPM and MPT. Future research should explore the impact of macroeconomic variables on investment strategies and extend the analysis to include alternative investment options such as real estate investment trusts (REITs) and crowdfunding platforms.

# Acknowledgements

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# Appendix

# Appendix

In this appendix, additional tables, figures, and detailed explanations of the methods used in the empirical analysis are provided.

# A Data Appendix

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