

YUE LIN

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| CONTACT | Email: florenceyuelin@berkeley.edu Phone: +1 (341) 766-8369 | Twitter: @florenceyuelin Web: http://florenceyuelin.github.io |
| RESEARCH INTERESTS | Economic de-globalization; geopolitical risk; Congress; multinational enterprises; corporate non-market strategy; natural language processing; survey experiment; field experiment; elite interview | |
| EDUCATION | University of California, Berkeley Ph.D., Political Science <ul style="list-style-type: none">• Fields: International Relations, Methodology and Formal Theory, Political Economy (Designated Emphasis), Applied Data Science (Certificate)• Dissertation: Championing Economic National Security in a De-Globalized Era M.A., Political Science | 2027 2023 |
| | Johns Hopkins University M.A., International Economics; International Relations | 2020 |
| | Hong Kong Baptist University B.Soc.Sci., Government & International Relations (First Class Honors, National Scholarship) | 2018 |
| TRAINING | Academy of International Business AIB-CIBER Doctoral Academy (Full Scholarship) | 2025-27 |
| | Non-Market Strategy Research Community Ph.D. Course | 2025-26 |
| | Syracuse University Institute for Qualitative and Multi-Method Research | 2022 |
| | University of Michigan Inter-university Consortium for Political and Social Research | 2019 |
| PUBLICATIONS | Lin, Y. (2026). "Nationality Backlash: Multinational Corporations in the Shadow of Home-Host State Rivalry." Forthcoming at <i>Law & Geoeconomics</i> | |
| | Lin, Y. (2025). " How Foreign Investment Fuels Social Conflicts in Africa. " In S. M. Mitchell, V. Nchotu, & L. L. Atanga (Eds.), <i>Legalization of Human Rights in Africa: The Institutionalization of Laws Prohibiting State-Sanctioned Violence and Torture</i> (pp. 149-170). Routledge. | |
| WORKING PAPERS | [1] Sink or Swim Together? How the Rule of Law Affects Cross-Border Investment <ul style="list-style-type: none">• Under review [2] Geopoliticized Industrial Policy: Power Rivalries and the Allocation of Government Subsidies (with Boliang Zhu) [3] A Human-Machine Interactive Approach to Record Linkage in Big Datasets via SPLINK Package (with Lingyu Jack Fuca and Boliang Zhu) | |
| WORKS IN PROGRESS | [1] Striking but Fleeting: How Economic Security Shapes Global Firms' Nonmarket Strategies <ul style="list-style-type: none">• Fieldwork: China (2023, 2025), Japan (2024), and the United States (2024, 2025) [2] Securitizing the Sophisticated: Technology, Public Opinion, and Economic National Security [3] For Whose Sake? Corporate Motivations behind Economic National Security <ul style="list-style-type: none">• Nominated for Best Paper Prize and PhD Paper Prize, Strategic Management Society 2025 | |

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| METHODOLOGY | [4] Navigating the Chasm: How Political Signal Incongruence Shapes Corporate Nonmarket Strategy (with Jin Hyung Kim) | |
| BLOG POSTS | [5] Manipulating Discursive Funnels: How Businesses Counter Geopolitical Tensions Through Information (with Chengyu Fu) | |
| | [6] Transformative Techno-Nationalism: Corporation, Labor, and Automation (with Zhizhen Lu) | |
| TEACHING, TUTOR & MENTOR | | |
| | [1] Field Experiments in Corporations , Berkeley Social Science Data Lab (D-Lab) | |
| | [2] Causal Inference in International Political Economy: Hurdles & Advancements , Berkeley D-Lab | |
| | Undergraduate Research Apprentice Program | 2025-26 |
| | Social Sciences Research Pathway, Institute for Research on Labor and Employment | 2024-25 |
| | Introduction to Empirical Analysis and Quantitative Methods | 2023-24 |
| | • <i>Head Graduate Student Instructor; Lab Instructor</i> | |
| | International Political Economy | 2023-24 |
| | Introduction to International Relations | 2022 |
| | Statistical Methods for Business and Economics | 2021 |
| SELECTED AWARDS | | |
| | AI-Accelerated Scholarship, Institute for Human Studies, \$1,800 | 2026 |
| | Junior Fellow, Institute for Human Studies, \$7,000 | 2026 |
| | Dissertation Completion Fellowship, Berkeley | 2025-26 |
| | Berkeley Economy and Society Initiative Grants, Hewlett Foundation, \$18,000 | 2023-26 |
| | Best Doctoral Dissertation Proposal Award , Academy of International Business | 2025 |
| | Graduate Student Research Award, Citrin Center for Public Opinion Research, \$2,000 | 2025 |
| | Residency Funding, Institute for Human Studies, \$8,000 | 2025 |
| | Humane Studies Fellowship, Institute for Human Studies, \$5,000 | 2025 |
| | Expense Support, Institute for Human Studies, \$5,000 | 2025 |
| | Political Communication & Comparative Politics Travel Grants, APSA | 2025 |
| | Doctoral Travel Award, Academy of International Business | 2025 |
| | Helping Hands Scholarship, Women in the Academy of International Business | (declined) 2025 |
| | Conference Travel Grants & Professional Development Award, Berkeley | 2025 |
| | Data Science & AI Fellowship, Berkeley Social Science Data Laboratory, \$4,800 | 2024-25 |
| | Research Collaboration Grant, Institute for Human Studies, \$8,000 | 2024-25 |
| | David A. Baldwin Prize Grant, The Geoeconomics Society | 2024 |
| | Harold L. Wilensky Fellowship in Political Science | 2023 |
| | China Hands “ 10 Under 25 ,” Yale University | 2023 |
| | First Generation Scholars Grant, APSA | 2023 |
| | Emerging Scholars Grant, ISA | 2022 |
| | Award for Methodology Training, Berkeley | 2022 |
| | Dean’s Scholarship, Johns Hopkins University, \$7,500 | 2019-20 |
| | Runner-up Prize, Consulting Case Competition, Deloitte | 2019 |
| | Best Academic Award, Hong Kong Baptist University (selection rate: 1/800) | 2018 |
| | First Class Award, Hong Kong Baptist University | 2016-18 |
| | National Grants, Chinese Ministry of Education | 2017 |
| | National Scholarship, Chinese Ministry of Education (selection rate: 1/2,000) | 2016 |
| | Fung Sun Kwan Scholarship, Fung Sun Kwan Foundation | 2016 |
| | National Endeavor Scholarship, Chinese Ministry of Education | 2015 |

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| CONFERENCES, WORKSHOPS & INVITED TALKS | CEO Political Ideology and Firm Strategy Under Geopolitical Tensions: An Interdisciplinary Call, Academy of Management , caucus co-organizer | 2026 |
| | Society for the Advancement of Socio-Economics Conference, Bordeaux, France | 2026 |
| | Rebecca Morton Conference on Experimental Political Science, NYU (declined) | 2026 |
| | Corporations As Political Actors: An Interdisciplinary Reading Group | 2025-26 |
| | Innovation and Technology in a Fragmented World, Copenhagen Business School | 2025 |
| | Conference on Field Experiments in Strategy, INSEAD San Francisco | 2025 |
| | Contemporary Challenges in Trade Conference in Washington, D.C. | 2025 |
| | WAIB-EMSIG-AIB UK&I Paper Coaching Workshop | 2025 |
| | Geopolitics, Strategy, and International Business, Vienna University of Economics and Business | 2025 |
| | International Political Economy Society Conference, UCLA | 2025 |
| | New Era Workshop, Bridging the Gap, Carnegie Corporation of New York | 2025 |
| | Strategic Management Society Conference (declined) | 2025 |
| | CBS-Princeton Money in Politics Conference, Copenhagen Business School | 2025 |
| | <i>Global Strategy Journal</i> and <i>Strategic Entrepreneurship Journal</i> Workshop, Rice Business | 2025 |
| | Academy of International Business Conference | 2025 |
| | Academy of International Business Northeast Chapter Conference (declined) | 2025 |
| | International Political Economy Colloquium, Stanford, Berkeley | 2024-25 |
| | Graduate Students in International Political Economy Conference | 2023-25 |
| | <i>Review of International Political Economy</i> Workshop | 2022, 2025 |
| | International Studies Association Conference | 2022-25 |
| | American Political Science Association Conference | 2021-25 |
| | <i>Law & Geoeconomics</i> Workshop, University of Tokyo | 2024 |
| | BESI Cluster Workshop on Technology, Hewlett Foundation | 2024 |
| | Indo-Pacific Geo-Economic Competition Conference, Berkeley | 2022 |
| | Midwest Political Science Association Conference | 2021-22 |
| | Political Science and International Relations Academic Community, Tsinghua University | 2021 |
| | European Consortium for Political Research Conference, University of Hamburg | 2018 |

SERVICES & MEMBERSHIPS

Political Science

- American Political Science Association (APSA)
- International Studies Association (ISA)
- Graduate Students in International Political Economy (GSIPE)

Management

- Academy of Management (AOM)
- Academy of International Business (AIB)
- Society for Business Ethics (SBE)
- Innovation Growth Lab (IGL) Research Network

PROFESSIONAL EXPERIENCE

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| Asia-Pacific Economic Cooperation Study Center, Berkeley , Berkeley, CA | 2021-22 |
| Institute of New Structural Economics, Peking University , Beijing, China | 2020 |
| Trustee Chair in Chinese Business and Economics, Center for Strategic and International Studies , Washington, DC | 2021 |
| Demographics and Political Economy, American Enterprise Institute , Washington, DC | 2021 |

REVIEWER

International Journal of Management Reviews, International Interactions, World Trade Review

SKILLS

Programming: R, Python, Stata, ArcGIS, Bloomberg Terminal

Languages: Mandarin Chinese (native), English (proficiency), French (introductory)