

# Dass





# Winner proposal

This innovative proposal and project has been winner of the contest "Le Wagon UX/UI projects" at the Mobile World Congress [27 feb — 2 mar, 2023] in Barcelona, in the 4FYN startups 8.1 stage.









local—pass

+80% ocal culture is not published, then not booked.



# Cities are rich in local culture and creativity.

Why not having a place to book it?





Léa, a 30 years old UX designer, travels from Paris to Barcelona.

Her aim is to meet local culture with affordable budget.





#### Top sights

Based on traveller visits and local insights



La Sagrada Familia

4.7 \*\*\*\*\* (201,383)

Gaudí-designed landmark church



Casa Batlló

4.6 \*\*\*\*\* (106,808)

Fantastical Gaudi-designed apartments



#### La Pedrera-Casa Milà

4.6 \*\*\*\*\* (75,577)

Gaudi masterpiece housing arts venue



Park Güell

4.4 \*\*\*\* (163,661)

Park with Gaudi's sculptural buildings



Palau de la Música Catalana

4.7 \*\*\*\*\* (36,945)

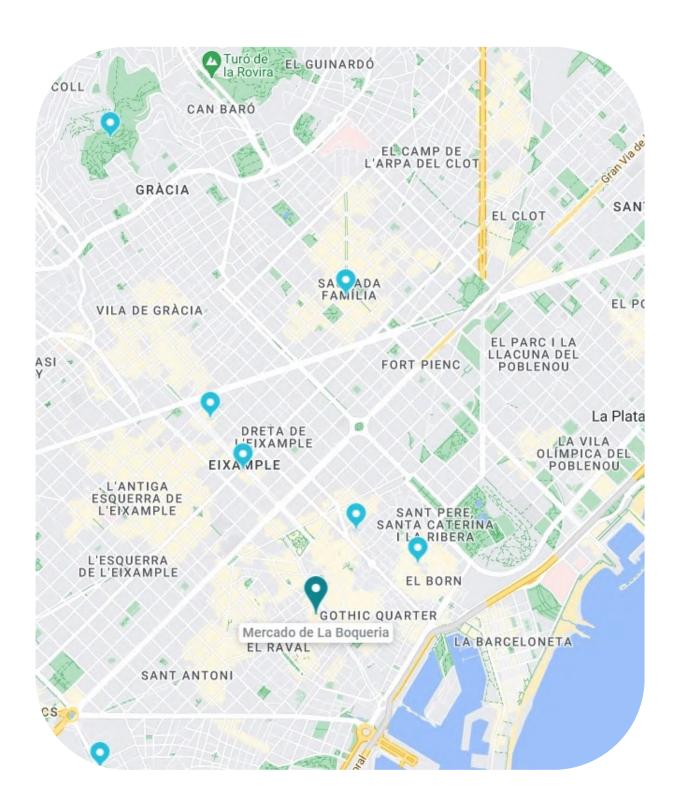
Music recitals in bold art nouveau hall



#### Mercado de La Boqueria

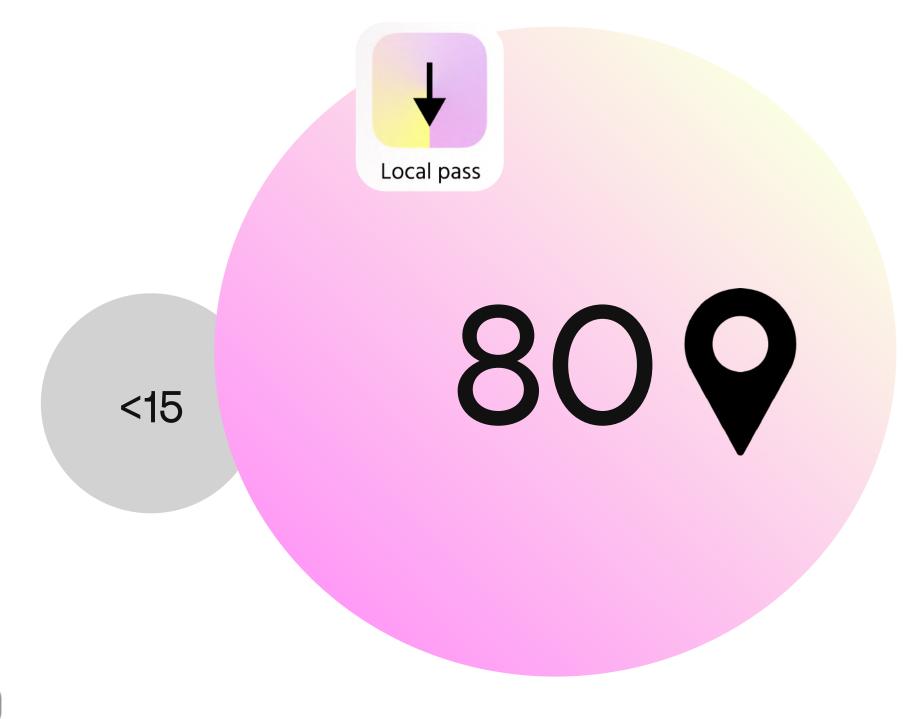
4.5 \*\*\*\* (141,803)

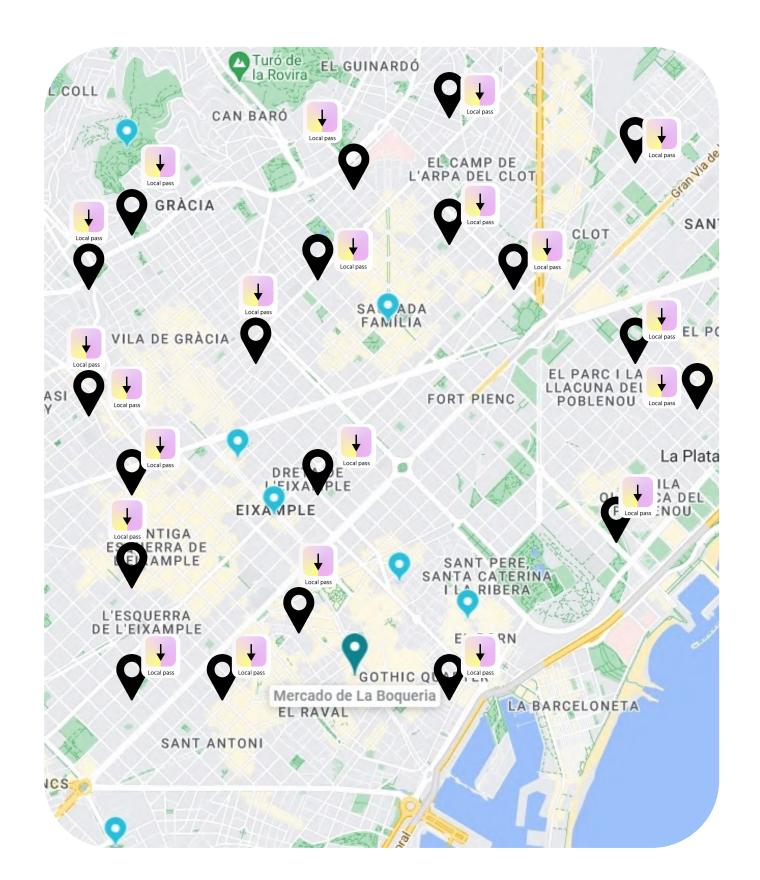
Vibrant public market with diverse foods





# Léa downloads localpass.

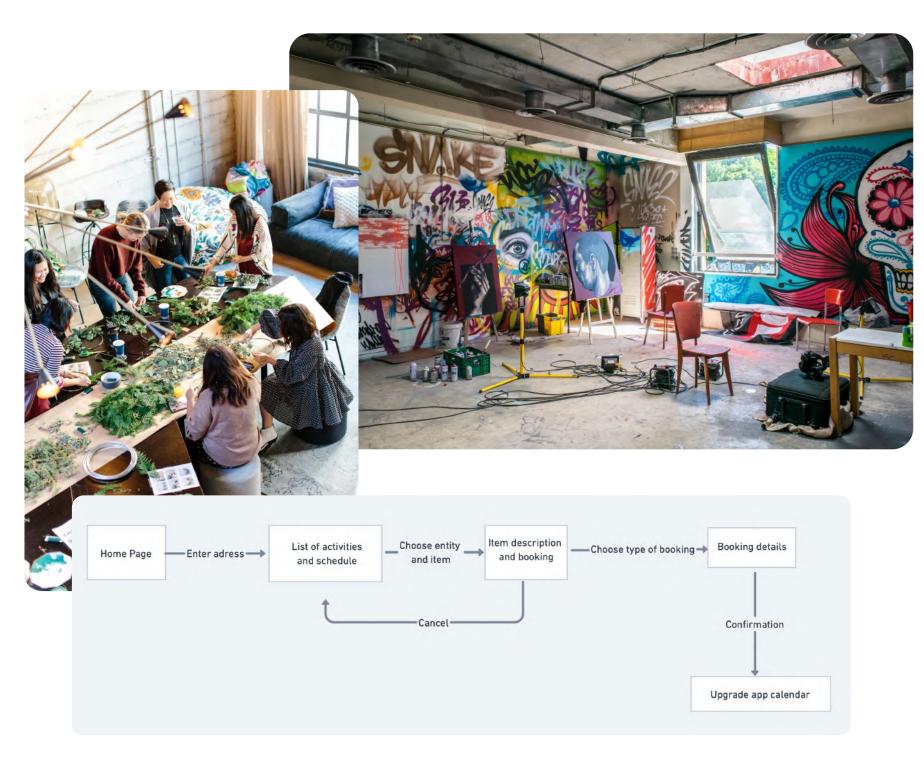
















# Pricing

#### Monthly payment

1 user
3 plans (budget, economy and premium)
Features per credits
Monthly access

12 credits 15€/mo 30 credits 30€/mo 60 credits 45€/mo

#### Add credits [+]

1 user
5 packs of credits
All features
% per volume

2 credits 5€ (2,5€/credit) 25 credits 45€ (1,8€/credit)

#### **02**-solution

### Potential users, partners and clients















# 03-competitors and differentiators

### Value to user

	Local — pass	Tripadv isor	Timeout	Visitbarc elona	Free tour	Barcelona secreta
Access to local culture		X	<b>₹</b>	X	X	<b>✓</b>
Booking		X	X	X		X
Ease of use		X		X	X	X
Relations		X	X	X		X

#### Product differentiators

Booking local activities in less than 3 clicks.

Differentiator #1

Differentiator #2

Local based

tourism scheme.

Differentiator #3

It benefits city with new touristic experience, who put local spirit first.

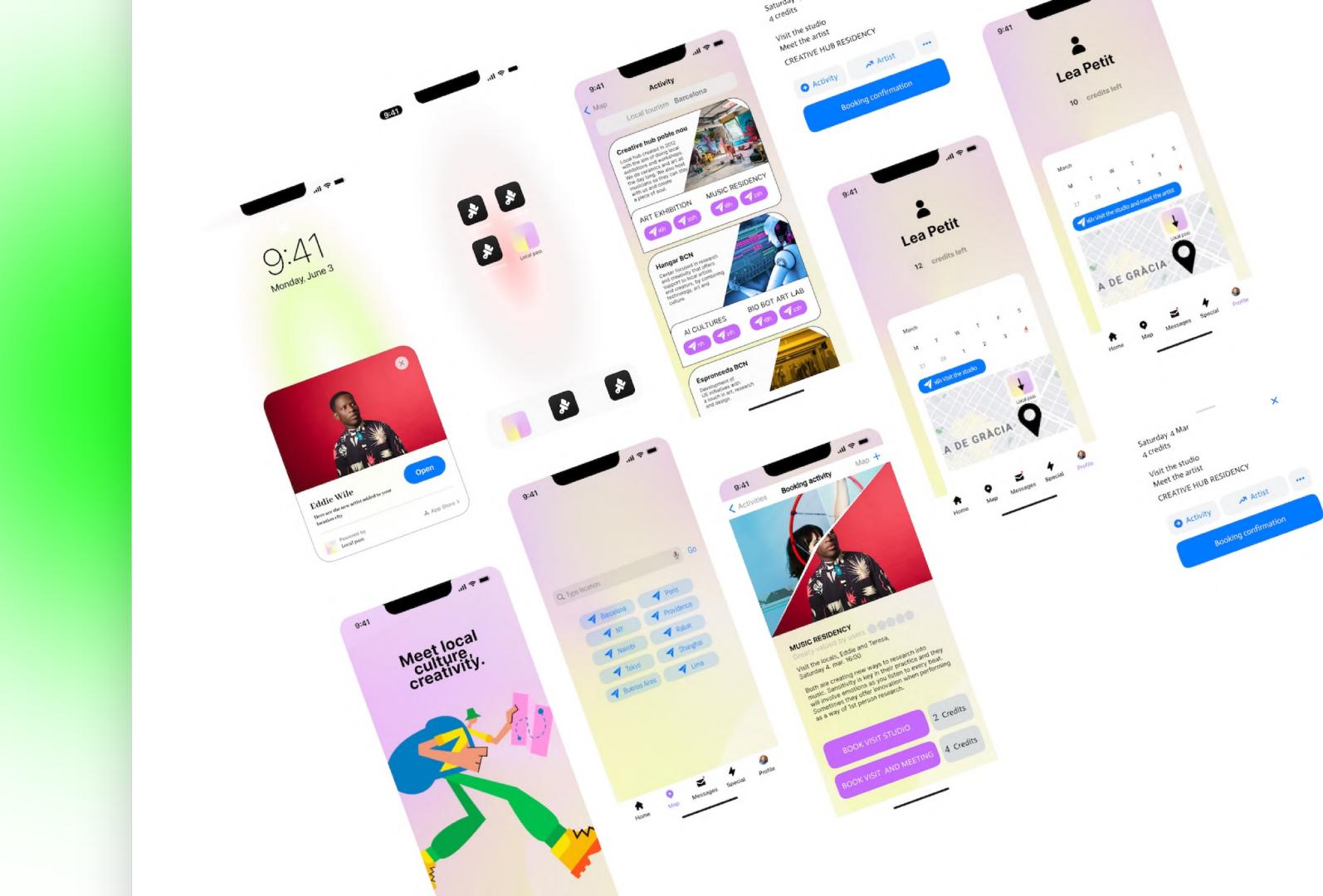
Discover cities' rich local culture and creativity.

Figma prototype

Click



# here



# Ready to get started?

Let us your business card.

We get in touch with you ASAP.

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# thank——you

