

# Data enlightenment

#### SIX Financial Information

A way to analyse gathered information about customer data usage



#### **Customer Wishes**

- Describe customer needs and wishes
- Explain the requirements



## Fulfilling Customer Needs

- Describe the main attributes of the product
- Link the product attributes to fulfil customer needs



## Strengths and Advantages

 Summarise the special features and advantages of the product being introduced



# Next Steps of Action

Explain the steps that now need to be taken