Alexander Floyd Glenn

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Summary

Howdy!

Alexander is an experienced Business Intelligence Solutions Engineer with a passion for data and expertise in Tableau, Power Platform, Automation, AI, Credit Analysis, and Data Visualization. With 5+ years of experience in this field, I have a proven track record of managing projects, leading sales efforts, and coaching other engineers and colleagues.

My expertise in data visualization and storytelling enables me to present complex data insights in a clear and engaging way, helping organizations make data-driven decisions. I also have experience using automation and AI to increase efficiency and gain insights from data, as well as expertise in credit analysis to evaluate creditworthiness and reduce risk exposure.

Overall, I'm a data-driven problem solver who is passionate about helping organizations make the most of their data. If you're looking for an experienced Business Intelligence Solutions Engineer with expertise in Tableau, Power Platform, Automation, AI, Credit Analysis, and Data Visualization, let's connect!

Experience

Business Intelligence Solutions Engineer Jr

Huntington National Bank

Dec 2021 - Present (1 year 6 months)

Tableau: As a Business Intelligence Solutions Engineer, I am an expert in using Tableau to design and implement business intelligence solutions. I can create visually stunning dashboards and reports that help stakeholders make informed decisions based on data insights. Whether it's exploring complex data sets or identifying trends, I use Tableau to translate raw data into meaningful insights.

Power Platform: In my role as a Business Intelligence Solutions Engineer, I use Power Platform to create custom business solutions that are tailored to an organization's unique needs. Whether it's using Power BI to build dashboards and reports, Power Apps to build custom applications, or Power Automate to automate workflows, I can create solutions that streamline processes, reduce manual effort, and improve efficiency.

Automation: With my experience in implementing automation solutions, I can help organizations save time and money by reducing manual effort and increasing accuracy. From automating data collection to streamlining report generation.

AI: I leverage AI and machine learning algorithms to analyze data and provide insights that help organizations make data-driven decisions.

Credit Analysis: With my expertise in credit analysis, I can help organizations assess credit risk and make informed lending decisions. By evaluating a borrower's analyzing financial data, I provide valuable insights that help huntington mitigate risk and maximize profitability.

Financial Analysis: I have extensive experience in financial analysis, including financial modeling and forecasting. With my skills in financial analysis, I can help organizations make strategic decisions that drive growth and profitability. From analyzing cash flow to forecasting revenue.

SAS: With my expertise in SAS, I can provide organizations with insights that help them make data-driven decisions and optimize their operations. Whether it's analyzing data sets or developing statistical models.

President of Inclusion Council
Huntington National Bank
Feb 2016 - Jan 2023 (7 years)
Worked as part of the corporate inclusion counsel in Michigan to expand our business resource groups, one of the main pillars to our dei strategy.

Business Analyst II
Huntington National Bank
Dec 2018 - Dec 2021 (3 years 1 month)
Strategy and Execution for;

Huntington National Bank - Customer solution center (Phones bank / call center) Service, Quality, Risk. Sales, Workforce, and Financial reporting as part of an operational unit supporting all divisions of phone bank operations. Created and fully automated data architecture pipeline including tableau server, tableau desktop, tableau prep, sas, R, python, windows server, Bash/CMD, microstrategy and excel reports on salesforce, Cisco ucce, egain, and verint speech data. Creating Scorecards, KPI's, and self service analytical insights at scale.

Working extensively in virtualized automation solutions and SQL query optimization and leading projects to reduce data redundancy and achieve scalable querying on back end data services. Also R-Lang external web servers and python ML/AI.

Coaching sales management on trends within their teams by providing actionable insights from drill downs to gamifications.

Working with project managers and sponsors alike to interview stakeholders and develop a project scope. using change management and process mapping principals to abstract solutions while managing scope creep.

Conducted demographic study and analysis, implemented event log dashboards, mitigated volume through VRU or IVR optimization, drove revenue by democratizing data analytics. Doing so by implementing tableau server at scale as a project leader, fully automating ETL and tertiary analysis and aggregation in real time.

Developed R/Python models for parameter reduction, regressions, forecasts, and other frequentist/ bayesian models of applied statistical reasoning.

provide training across business units on the backend logic of our data architechture for analytics and reporting.

Tableau server admin for multiple projects with varying levels of governance requirements from Hiipa, card data, pii. I set level the permissioning and work with IT as a liason to provide the correct hierarchal order of access bands for the different groups.

Inbound Sales
Huntington National Bank
Feb 2013 - Dec 2018 (5 years 11 months)
Sold;
Consumer First Mortgages
Business and commercial credit
Treasury Management
Deposit accounts
Private Client Services
Heloc
LOC
Credit Card

Referred leads to business partners.

TOP PERFORMER

Co-Chairmen of Huntington Emerging Professionals, an inclusion council, for 2 years. Promoting career development and professional networking within the company.

Being A Category of One!

Inbound Relationship Sales Banker
FirstMerit Bank
Feb 2014 - Feb 2017 (3 years 1 month)
Inbound Sales for First Merit Bancorp now proudly a part of Huntington Bancshares. Sold financial products in a professional call center environment alongside offering Online Banking and Quicken Support.

Sales Manager
Forward Motion Marketing
Oct 2013 - Feb 2014 (5 months)
Managed a team of four sales reps, Coached, Interviewed, Reviewed, and Motivated. We were a company that sets up kiosks in Retail stores to sell various goods as an affiliate marketing service.

Sales Specialist

Meijer
Jul 2010 - Oct 2013 (3 years 4 months)
Retail credit card sales.

Education

University of Michigan-Flint
Finance, Finance and Financial Management Services
Aug 2021 - Jun 2022

Eastern Gateway Community College
Bachelor of Business Administration - BBA, Accounting and Business/Management
Jan 2019 - Jun 2021
Dean's List

Mott Community College
Associate of Arts - AA, Fine and Studio Arts
2010 - 2013

Licenses & Certifications

Business Analysis Foundations - LinkedIn

Agile Requirements Foundations - LinkedIn

Sales Pipeline Management - LinkedIn

Social Selling with LinkedIn - LinkedIn

Troubleshooting Your Network with Wireshark - LinkedIn

Ethical Hacking: Footprinting and Reconnaissance - LinkedIn

Ethical Hacking: Enumeration - LinkedIn

Ethical Hacking: Social Engineering - LinkedIn

Business Analyst and Project Manager Collaboration - LinkedIn

Business Analysis Foundations: Business Process Modeling - LinkedIn

in **Ethical Hacking: Session Hijacking** - LinkedIn

in **Ethical Hacking: Viruses and Worms** - LinkedIn

in **Ethical Hacking: Sniffers** - LinkedIn

in **Ethical Hacking: Scanning Networks** - LinkedIn

in **Ethical Hacking: System Hacking** - LinkedIn

in **Ethical Hacking: Wireless Networks** - LinkedIn

in **Excel Essential Training (Office 365)** - LinkedIn

in **Word Essential Training (Office 365)** - LinkedIn

in **PowerPoint Essential Training (Office 365)** - LinkedIn

in **Leadership Foundations** - LinkedIn

in **Communication Foundations (2013)** - LinkedIn

in **Requirements Elicitation and Analysis** - LinkedIn

in **Business Analysis: Business Benefits Realization** - LinkedIn

in **Interpersonal Communication** - LinkedIn

in **Negotiation Foundations (2012)** - LinkedIn

in **Social Media Marketing: Optimization** - LinkedIn

in **SQL Essential Training** - LinkedIn

in **Learning SQL Programming** - LinkedIn

in **Project Management Foundations** - LinkedIn

in **Applying Agile MoSCoW Prioritization** - LinkedIn

in **Ethical Hacking: Website and Web Application Testing** - LinkedIn

in **Integrating Tableau and R for Data Science** - LinkedIn

in **Project Management Foundations: Teams** - LinkedIn

in **Project Management Foundations: Risk** - LinkedIn

in **Six Sigma Foundations** - LinkedIn

in **Six Sigma: Green Belt** - LinkedIn

in **Become an Ethical Hacker** - LinkedIn

in **Become a Six Sigma Green Belt** - LinkedIn

in **Become a Project Manager** - LinkedIn

in **Cleaning, Transforming and Prepping Your Data With Tableau Prep** - LinkedIn

in **Strategic Planning Foundations** - LinkedIn

in **Business Analytics Foundations: Descriptive, Exploratory, and Explanatory Analytics** - LinkedIn

in **Tableau 10 for Data Scientists** - LinkedIn

in **Project Management Foundations: Ethics (2016)** - LinkedIn

in **Microsoft Project 2016 Essential Training** - LinkedIn

in **Creating Interactive Dashboards in Tableau 10** - LinkedIn

in **Tableau Essential Training (2018)** - LinkedIn

in **Become a Business Analyst** - LinkedIn

in **SQL Tips, Tricks, & Techniques** - LinkedIn

in **Advanced NoSQL for Data Science** - LinkedIn

in **SQL: Data Reporting and Analysis** - LinkedIn

in **Presto Essentials: Data Science** - LinkedIn

in **Data Science Foundations: Fundamentals (2016)** - LinkedIn

in **Business Analysis Foundations: Competencies** - LinkedIn

in **Advanced SQL for Data Scientists** - LinkedIn

in **Financial Forecasting with Big Data** - LinkedIn

in **Business Analysis Foundations** - LinkedIn

in **Leadership Foundations** - LinkedIn

in **Excel 2007: Financial Analysis** - LinkedIn

in **Learning Data Analytics** - LinkedIn

in **The Essential Elements of Predictive Analytics and Data Mining** - LinkedIn

in **Meta-analysis for Data Science and Business Analytics** - LinkedIn

in **Excel: Economic Analysis and Data Analytics** - LinkedIn

in **Predictive Customer Analytics** - LinkedIn

in **Statistics Foundations: 3** - LinkedIn

in **Statistics Foundations: 2** - LinkedIn

in **Statistics Foundations: 1** - LinkedIn

in **Tableau 10 Essential Training** - LinkedIn

in **Tableau 10: Mastering Calculations** - LinkedIn

in **Become a Data Analytics Specialist** - LinkedIn

in **Data Science on Google Cloud Platform: Designing Data Warehouses** - LinkedIn

in **Code Clinic: R** - LinkedIn

in **R Programming in Data Science: Setup and Start** - LinkedIn

in **Data Analytics for Business Professionals** - LinkedIn

in **Business Analytics: Forecasting with Exponential Smoothing** - LinkedIn

in **Tableau and R for Analytics Projects** - LinkedIn

in **SQL Server: Reporting Services** - LinkedIn

in **Amazon Web Services: Data Analytics** - LinkedIn

in **Executive Leadership** - LinkedIn

in **Setting Business Unit Goals** - LinkedIn

in **Leadership Blind Spots** - LinkedIn

in **Talent Management** - LinkedIn

in **The Future of Performance Management** - LinkedIn

in **Leading Change** - LinkedIn

in **Creating a Culture of Strategy Execution** - LinkedIn

in **Strategic Agility** - LinkedIn

in **Become a Business Unit Manager** - LinkedIn

in **The Data Science of Economics, Banking, and Finance, with Barton Poulson** -
LinkedIn

in **SQL Essential Training** - LinkedIn

in **SQL: Data Reporting and Analysis** - LinkedIn

in **Cloud NoSQL for SQL Professionals** - LinkedIn

in **Learning the OWASP Top 10** - LinkedIn

in **OWASP Top 10: #1 Injection and #2 Broken Authentication** - LinkedIn

in **OWASP Top 10: #3 Sensitive Data Exposure and #4 External Entities (XXE)** -
LinkedIn

in **OWASP Top 10: #5 Broken Access Control and #6 Security Misconfiguration** -
LinkedIn

in **OWASP Top 10: #7 XSS and #8 Insecure Deserialization** - LinkedIn

in **OWASP Top 10: #9 Components with Known Vulnerabilities and #10 Insufficient
Logging and Monitoring** - LinkedIn

in **Agile Software Development** - LinkedIn

in **Agile Software Development: Scrum for Developers** - LinkedIn

in **Agile Software Development: Kanban for Developers** - LinkedIn

Skills

Tableau • R • Transact-SQL (T-SQL) • Strategic Planning • Requirements Analysis • Finance •
Sales • Banking • Sales Management • Marketing