Andrey Salomatin

Tel: +49 1573 158 05 48

Website: flpvsk.com

Email: hello@flpvsk.com



Education

2004 - 2010

Moscow Technical University of Communications and Informatics Engineering degree in "Radio Communications, Broadcasting & Television"

Work

01.2018-current

Freelance Software Consultant

Helping companies design and implement full-stack web and mobile applications. A couple of highlights:

Coastline Driving Academy, online driving school

I've helped design, implement and transition customer- and employee-facing web platform from a Legacy system to a new implementation. That included creating a new website, together with a GraphQL endpoint re-implementing business logic from scratch. We've also had to figure out a way to gradually migrate users to the new platform without disruptions.

Stockton School District

Created an offline-first web application used by the school district's behavior analysts to observe and track students' mental health. I was working alone on this project, helping the client realize their vision from mockups and design to full-stack development.

10.2016–12.2017

Technical Product Manager at Productive Mobile, now Matterway (B2B SaaS startup)

I've transition to more of a Product role after being a senior engineer for two years. At that time we have started doing pilots with customers, our platform was covering about 30% of use cases and we have just undergone a major change in organization's structure. Here is what we've achieved during my time as a PM:

- 30% of DAX companies are paid customers or piloting with Productive Mobile;
- Platform coverage went from approximately 30% of use cases to 90%;
- Time to deliver 80% of the use cases we support brought down from several weeks to several days or even hours;
- Collaboratively we've set up the goal and the metrics to measure our progress as an organization. It's hard to quantify these things, but I believe it allowed us to focus and improved communication between departments;
- Together with the engineering team we've brought down uncertainty in lead times. Before it could take anything from a day to a month to finish a feature. With the changes a ticket got to production within 8 days from the time an engineer would start working on it.

• 09.2014–10.2016

Full-stack Javascript Developer at Productive Mobile

- In a small team we've built the product from the ground up;
- As a senior member of the team, I helped set up processes and create the technical arcitecture of the service.
- One of the achievements was that we have received the highest rating during a tech due diligence from an independent contractor;
- Among other things I was responsible for hiring and onboarding people for the engineering team. We were able to hire brilliant developers and QA engineers that formed the core of the company.

02.2010 - 07.2011

Team Lead, Internet Banking services at Probusinessbank

- I've joined the company to work on their online banking solution. I've started off alone and over two years we have gathered a strong team of five talented people across two offices in different cities. I was responsible for managing the work of the team;
- Together we have designed and implemented a new version of the system with features like online payments, card and account management, internal messaging system and many others. That was one of the most feature-full online banking experiences of 2010 Russia;
- The infrastructure that we've built later became the basis for many other internal and customer-facing applications, including our Android and iOS apps.

Side projects

- I occasionally give talks at conferences;
- I was one of the organizers and helped grow MoscowJS to become the largest offline frontend community in Russia;

I blog on the topics of Software Development, Systems Thinking and Management;

Together with friends we made an international developer conference Frontend Union;