

CAMERON SMITH

TECHNICAL PRODUCT | iOS DEVELOPMENT

+1 479-366-5065 | cam@flyingmoose.co | flyingmoose.co | Washington, DC

SKILLS

Design Thinking	■ ■ ■ ■ ■
Marketing Strategy	■ ■ ■ ■ ■
Data Analysis	■ ■ ■ ■ ■
Product Management	■ ■ ■ ■ ■
Market Research	■ ■ ■ ■ ■
Supplier Management	■ ■ ■ ■ ■
Agile Development	■ ■ ■ ■ ■

LANGUAGES

Swift	■ ■ ■ ■ ■
SQL	■ ■ ■ ■ ■
Objective-C	■ ■ ■ ■ ■
Python	■ ■ ■ ■ ■
JavaScript	■ ■ ■ ■ ■
Bash	■ ■ ■ ■ ■
Ruby	■ ■ ■ ■ ■

PATENTS

SYSTEMS AND METHODS OF ALLOCATING TRANSACTIONS

US Non-Provisional 62/140,899
(Co-Inventor)

WORK EXPERIENCES

FOUNDER & DEVELOPER

(Jan 16 - Now)

Flying Moose Development - Washington, DC

- Developed & designed Swipe for Reddit app (iOS).
- Developed VIPsTonight app (iOS)
- Created official Plaid API library (Swift).

TECHNICAL PRODUCT

Consumer Tech
(Apr 14 - Jun 16)

Capital One Labs - Washington, DC

- Created analytics platform for Jungo app (iOS/Android).
- Conducted empathy interviews and led ideation sessions.
- Managed product execution & NPV for sponsoring business.
- Internal Design Thinking coach

SR. BUSINESS ANALYST

Venture Strategy
(Aug 13- Apr 14)

Capital One Financial - Washington, DC

- Developed product strategy & positioning for Venture brand
- Managed major brand refresh for Venture product that included mass media promotions & card redesigns.
- Worked with industry partners to pilot EMV technology for Capital One's credit card business

BUSINESS ANALYST

Marketing Strategy
(Jul 12- Aug 13)

Capital One Financial - Richmond, VA

- Oversaw multi-million dollar monthly marketing budget
- Created publisher management strategy that significantly reduced regulatory risk while retaining >90% of NPV.
- Ensured optimal execution of 100+ external suppliers, from creative agencies to content publishers

EDUCATION

BACHELOR OF ARTS DEGREE

(Economics - 2012)

Vanderbilt University

- Attorney, Vanderbilt Mock Trial team
- Senior Analyst, Vanderbilt Student Investment Committee
- Founding Father of Phi Gamma Delta - Gamma chapter

PORTFOLIO

GitHub: github.com/cabotmoose

Blog: flyingmoose.co/blog

Projects: flyingmoose.co/projects