

₹ 984.87M

Revenue

2M

Sales\_quantity

2017

2018

2019

2020

Jun  
17

Jul  
17

Aug  
17

Sep  
17

Oct  
17

Nov  
17

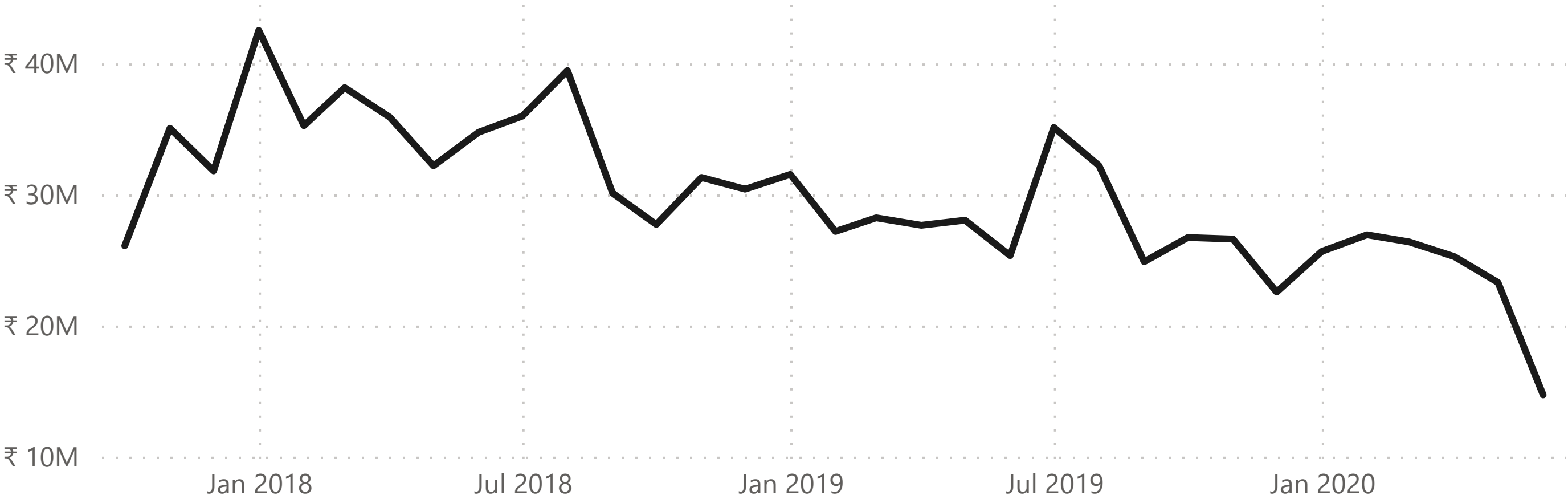
Dec  
17

Jan  
18

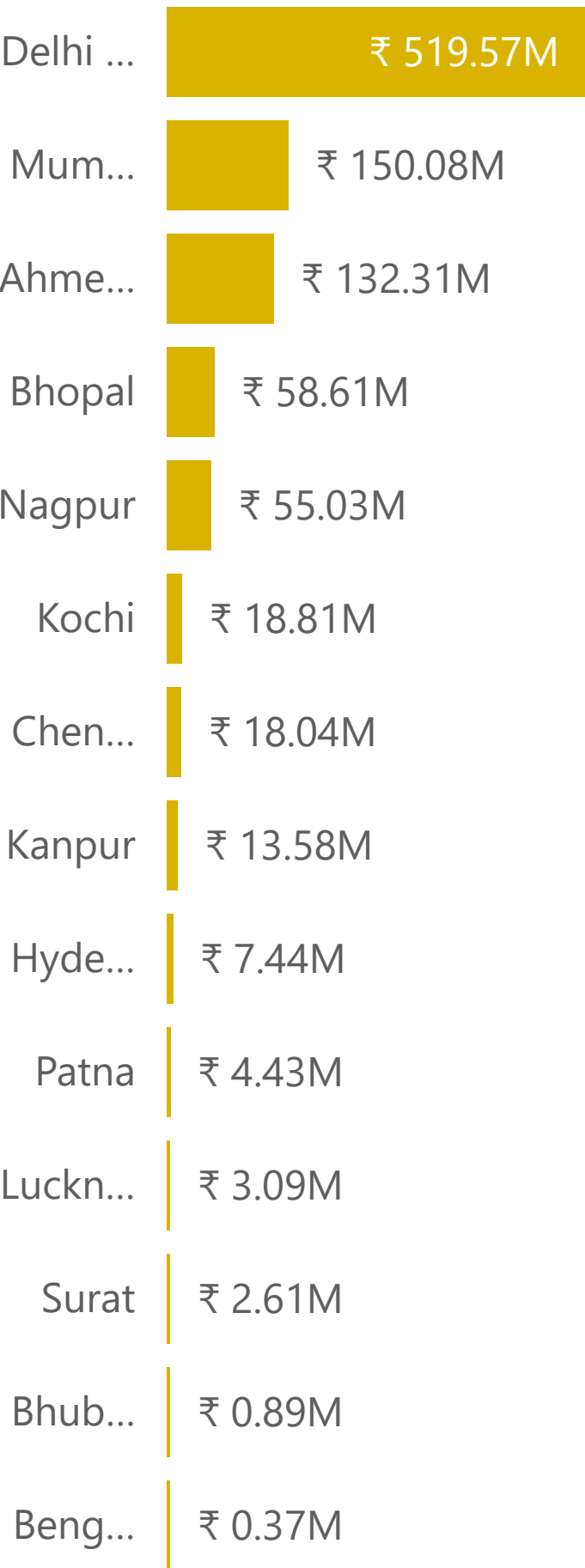
Feb  
18



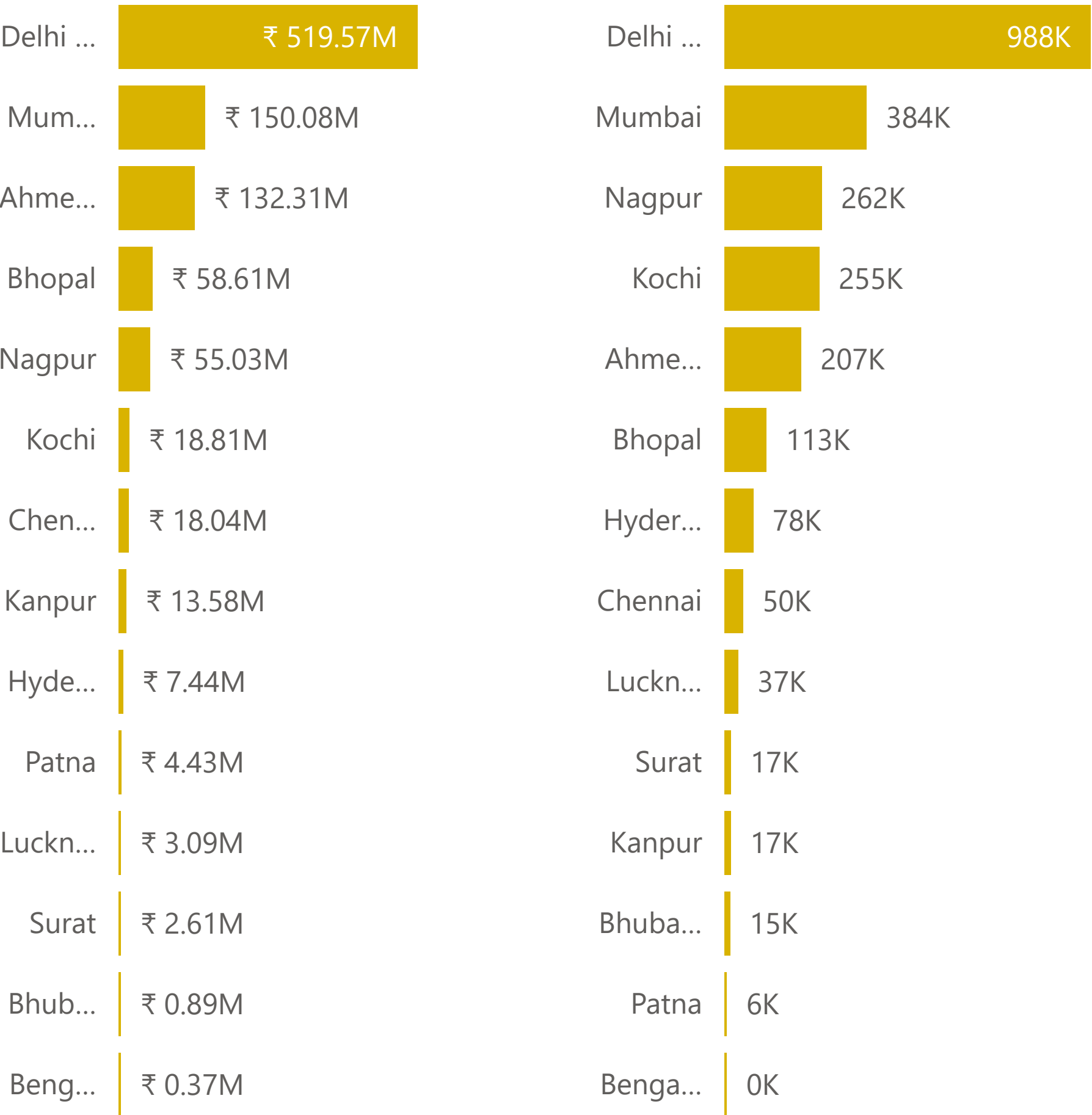
Revenue Trend



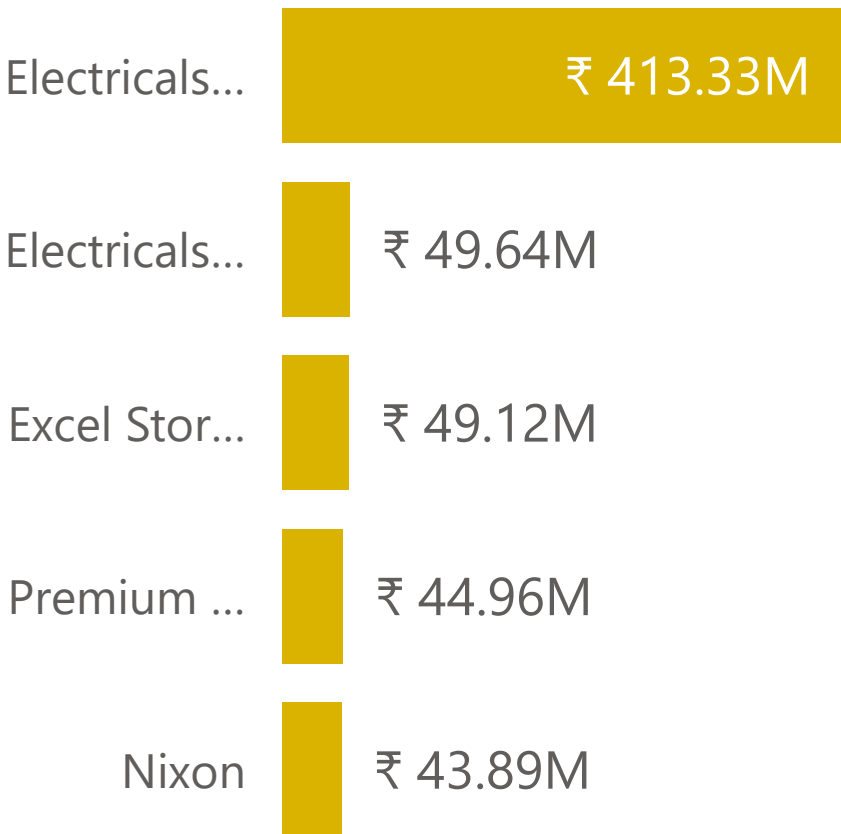
Revenue by market



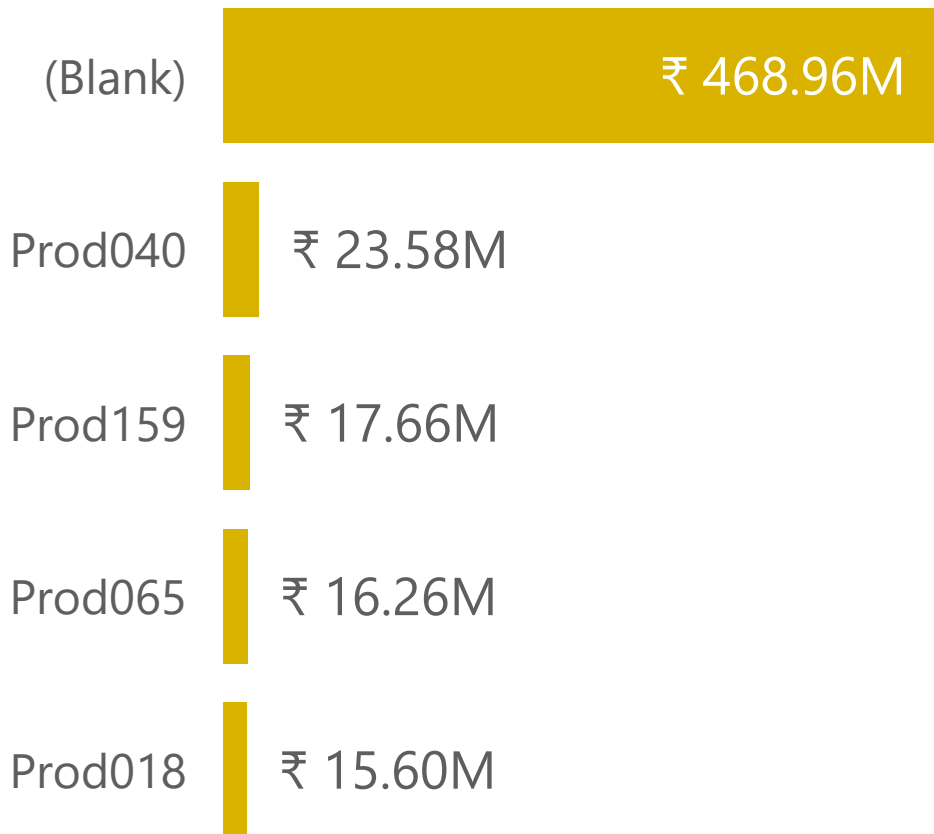
Sales\_Qty by market



Top 5 customers by Revenue



Top 5 products by Revenue



₹ 984.87M

Revenue

2M

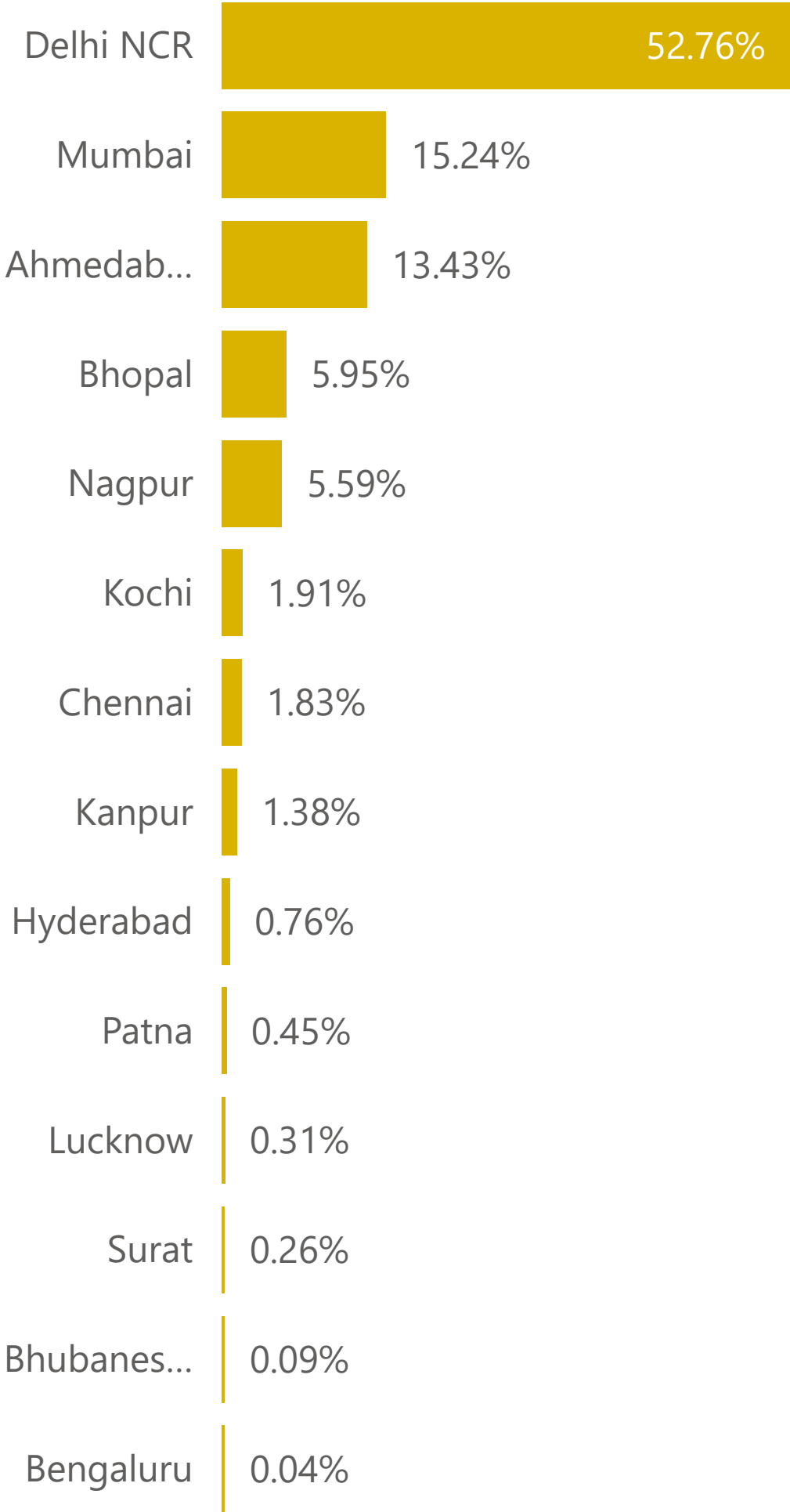
Sales\_quantity

2017	2018	2019	2020
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Jun 17	Jul 17	Aug 17	Sep 17	Oct 17	Nov 17	Dec 17	Jan 18	Feb 18
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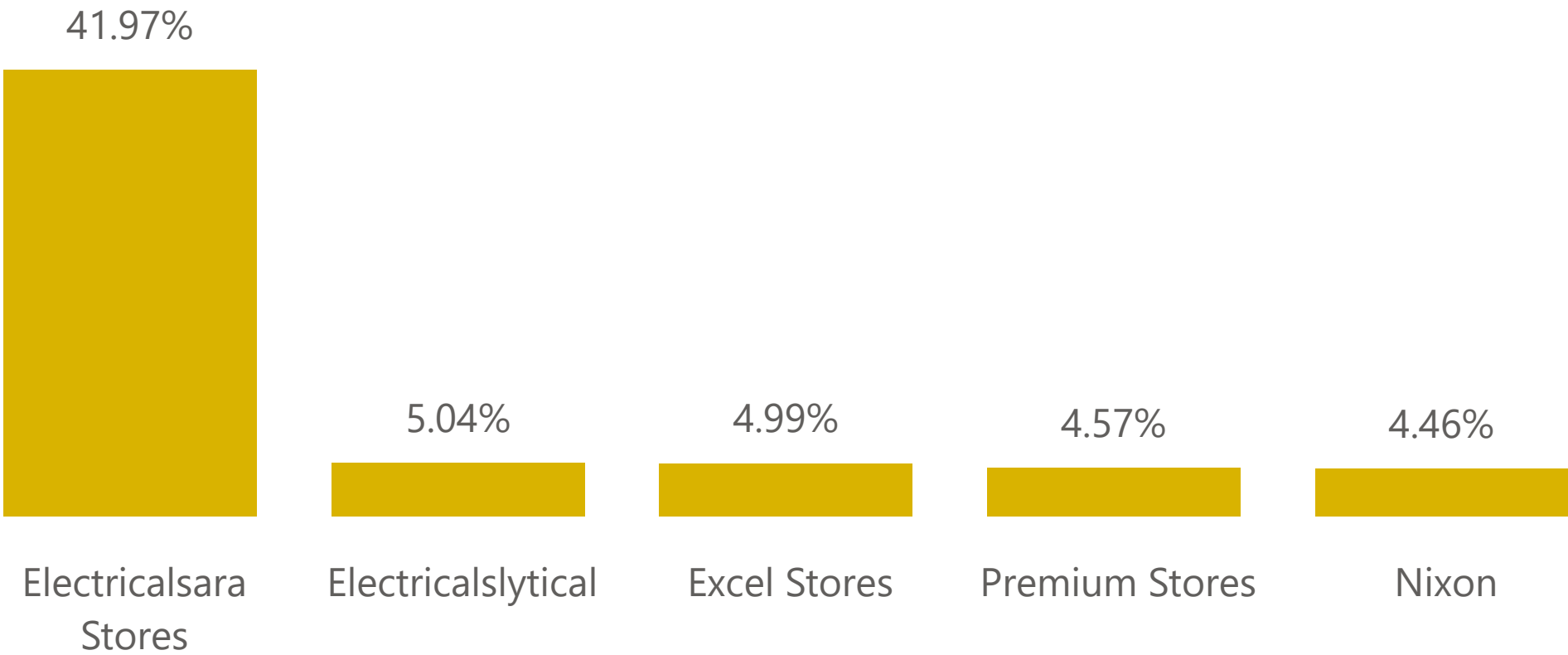


Revenue contribution by market



Customer_name	Revenue	Revenu_contribution %	Sales_quantity
Electricalsara Stores	₹ 413,333,588.00	41.97%	653823
Electricalslytical	₹ 49,644,189.00	5.04%	79456
Excel Stores	₹ 49,115,620.00	4.99%	138520
Premium Stores	₹ 44,962,166.00	4.57%	279093
Nixon	₹ 43,893,083.00	4.46%	123356
Info Stores	₹ 35,100,033.00	3.56%	73808
Control	₹ 31,771,997.00	3.23%	48767
Surge Stores	₹ 28,648,916.00	2.91%	176201
Acclaimed Stores	₹ 21,196,727.00	2.15%	26705
Forward Stores	₹ 21,026,079.00	2.13%	31939
Epic Stores	₹ 18,750,440.00	1.90%	83857
Named Stores	₹ 17,720,351.00	1.80%	30002
Total	₹ 984,868,963.00	100.00%	2429282

Top 5 customers of revenue contribution



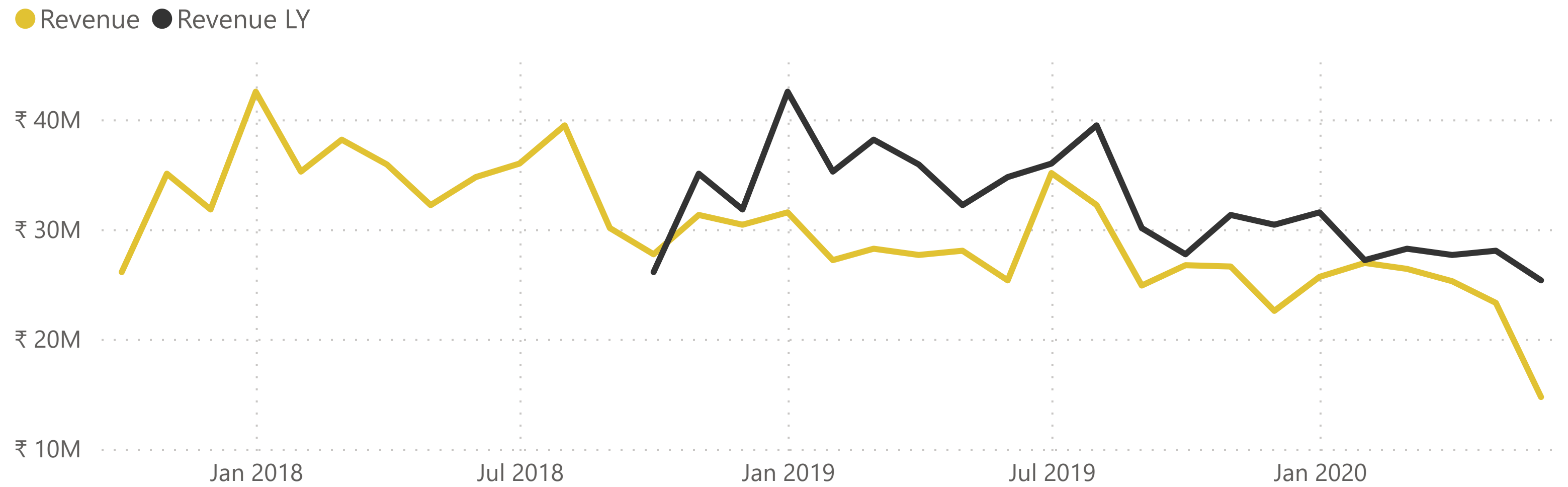
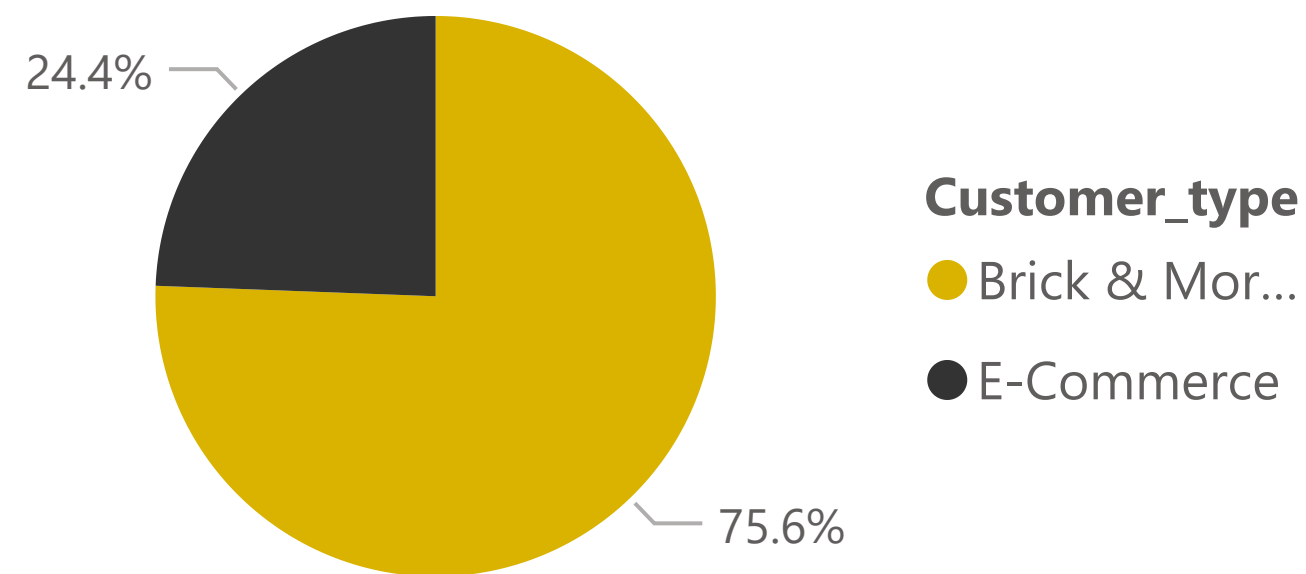
₹ 984.87M

Revenue



## Revenue comparison between current and previous year

### Revenue contribution by Customer\_type



### Revenue contribution by zone

