Furkan M. Cetin

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EDUCATION

Kellogg School of Management, Northwestern University

PhD, Accounting Information and Management

Evanston, IL 2018 – 2023 (expected)

- Thesis Proposal: The Real Effects of Accounting on Innovation
- Committee: Andrew Leone (Co-Chair), Sugata Roychowdhury (Co-Chair), Beverly Walther, Ronald Dye, Dimitris Papanikolaou

Northwestern University

MSc, Chemistry

Evanston, IL 2017 – 2018

- Thesis: "Chemistry for Renewable Energy Production and Storage: Molecular Engineering, Mechanically Interlocked Molecules and Quantum Investigation"
- Committee: Fraser Stoddart [Nobel Laureate] (Chair), Regan Thomson, Michael Wasielewski

Middle East Technical University

 $BSc\ (High\ Honor),$ Industrial Engineering Double Major Student, Chemistry

Ankara, TURKEY 2012 – 2017

RESEARCH INTERESTS

Financial accounting, real effects of accounting, innovation

WORKING PAPERS

The Real Effects of Accounting on Innovation: Evidence from ASC 606 Job Market Paper

- R&R at The Accounting Review
- Presented at Seven Minutes of Scholarship: An Interdisciplinary Symposium, LBS Trans Atlantic Doctoral Conference, Wharton Innovation Doctoral Symposium
- Summary: This study investigates the impact of the recent revenue recognition rule change, Accounting Standard Codification (ASC) 606, on drug development firms' investments in R&D alliances and innovation outcomes. ASC 606 allows managers to change revenue recognition timing and increases disclosure requirements. I find that drug development firms dependent on R&D alliance revenues accelerate revenue recognition and concurrently disclose more about the recognition process following ASC 606 adoption. Consistent with a resultant decrease in information asymmetry between managers and investors, these firms raise more capital and increase investments in R&D. Importantly, they form more R&D alliances as the information asymmetry between peer firms also decreases upon adopting ASC 606. Finally, I show that affected drug development firms exhibit higher innovation proxied by the number of drug candidates, number of patents, patent values, and citations. These findings suggest a specific and concrete mechanism of the real effects of a specific financial reporting standard on R&D alliances and innovation outcomes.

When Does Innovation Die? Ideas Are Getting Harder to Find with Ferhat Akbas and Egemen Genc

• Summary: In this paper, we propose a novel measure based on patents to identify firms that have a better pipeline for innovations and have a better potential to innovate successfully. Specifically, using advanced machine learning techniques, we compare the textual similarity and distinctiveness of the topical content of each pair of patent claim sections in a firm's innovation pipeline. We first present evidence that firms with a more distinct set of claims have better innovation and operational performance in the future. Second, we show that our measure is a significant predictor of future

stock returns up to three year period. Finally, we compare risk-based and underreaction-based explanations for return predictability and find overwhelming support for the risk-based explanation.

WORK IN PROGRESS

Machine Learning Based Industry Clusters (with Doyeon Kim and Andrew Leone)

• Summary: It has been puzzling that prior literature shows current industry classifications have limited explanatory power in predicting profitability compared to the aggregate economy. We investigate this puzzle by proposing novel industry clusters based on patents since patents are inherently future looking. Specifically, by using a cutting-edge machine learning technique in textual analysis, we clustered firms based on their patents' textual similarity every year. The results show that our industry clusters explain future profitability and stock returns significantly better than other common industry classifications, SIC, NAICS, and GICS, and the aggregate market.

Market for Innovation and Firm Innovation Strategy (with Sugata Roychowdhury and Valerie Zhang)

• Summary: In this paper, we investigate how patent disclosure regulations affect the market for innovation, innovation process, and outcomes. We use American Investors Protection Act (AIPA) as an exogenous shock to patent disclosure, which reveals all patent applications are within 18 months after the patent filing while only granted patents were disclosed before. First, consistent with AIPA reducing information asymmetry between firms, we find that AIPA facilitates more patent sales as it provides more information about firms' patent application portfolios timely. Furthermore, we show that the profitability of a patent buyer increases more compared to pre-AIPA sales. Second, we show the heterogenous effect of AIPA on firm innovation strategies across industries. For instance, while drug development firms increase alliances but decrease patent sales to competitors, software companies increase patent sales, especially to competitors.

Financing Innovation with Debt: Patent Collateralizability (with Efraim Benmelech)

OTHER PUBLICATIONS

Atilgan, A.; Cetin, F. M.; Yu, J.; Beldjoudi, Y.; Liu, J.; Stern, C.; Cetin, M.; Islamoglu, T.; Farha, O.; Deria, P.; Stoddart, J. F.; Hupp, J. Post-Synthetically Elaborated BODIPY-based Porous Organic Polymers (POPs) for Photochemical Detoxification of a Sulfur Mustard Simulant. *Journal of the American Chemical Society* **2020** 142 (43), 18554-18564 DOI: 10.1021/jacs.0c07784

• Cited by: 46 (November 9, 2022)

Li, P.; Chen, Q.; Wang, T. C.; Vermeulen, N. A.; Mehdi, B. L.; Dohnalkova, A.; Browning, N. D.; Shen, D.; Anderson, R.; Gómez-Gualdrón, D. A.; Cetin, F. M.; Jagiello, J.; Asiri, A. M.; Stoddart, J. F.; Farha, O. K., Hierarchically Engineered Mesoporous Metal-Organic Frameworks toward Cell-free Immobilized Enzyme Systems. *Chem* **2018**, 4 (5), 1022-1034

• Cited by: 217 (November 9, 2022)

CONFERENCES & PRESENTATIONS

Accounting for an Ever-Changing World (FASB-IASB-TAR Joint Conference)	2022
Journal of Accounting and Economics Conference	2022
Annual Accounting Research Conference in Memory of Nicholas Dopuch (poster presenter)	2022
Seven Minutes of Scholarship: An Interdisciplinary Symposium	2022
AAA/Deloitte Foundation/J. Michael Cook Doctoral Consortium	2022
LBS Trans Atlantic Doctoral Conference (presenter and discussant)	2022
Wharton Innovation Doctoral Symposium (presenter and discussant)	2022
UNC Tax Doctoral Consortium	2022
FARS Doctoral Consortium	2021

OTHER CONFERENCES

PROFESSIONAL SERVICES

Ad Hoc Reviewer - FARS Midyear Meeting

TEACHING EXPERIENCE

Kellogg School of Management, Northwestern University Teaching Assistant	Evanston, IL 2020 – 2022
• ACCT430 - Accounting for Management Decision Making (MBA course)	
• ACCT435 - Accounting for Management Decision Making (MBAi course)	
\bullet ACCT430X - Financial Reporting Systems (Executive MBA course)	
\bullet ACCT530 - Special Topics in Empirical Accounting Research (PhD course)	
Northwestern University Teaching Assistant	Evanston, IL 2017 – 2018
• CHEM-230 Organic Laboratory I, II, III (Undergraduate courses)	
The Scientific and Technological Research Council of Turkey (TUBITAK) Teaching Assistant	TURKEY 2012 – 2014
 Instructing high school olympiad students in chemistry branch on Organic, Inorgan Analytical chemistry 	nic, Physical and
MAJOR HONORS & AWARDS	
Northwestern University Fellowship	2017 - 2023
METU Dean's High Honor List	2012 - 2017
TUBITAK Scholarship	2012 - 2017
Gold Medalist 44 th International Chemistry Olympiad	2012
Bronze Medalist at International Sustainable World Project Competition	2012
Bronze Medalist at INEPO Environmental Project Competition	2012
Silver Medalist at 43 rd International Chemistry Olympiad	2011
First Place at 20 th International MEF-EBAV Project Competition	2011
Gold Medalist at 19 th TUBITAK National Science Olympiad	2011
Silver Medalist at 18 th TUBITAK National Science Olympiad	2010
Bronze Medalist at 17 th TUBITAK National Science Olympiad	2009
OTHER	

Computing: Python

Languages: Turkish (native), English (fluent)