

ISA 401: Business Intelligence & Data Visualization

01: Introduction to BI and Data Viz

Fadel M. Megahed, PhD

Endres Associate Professor
Farmer School of Business
Miami University

 @FadelMegahed

 fmegahed

 fmegahed@miamioh.edu

 Automated Scheduler for Office Hours

Spring 2024

Learning Objectives for Today's Class

- Describe **course objectives** and **structure**.
- Define **data visualization** and describe its **main goals**.
- Describe the **BI methodology** and its **major concepts**.

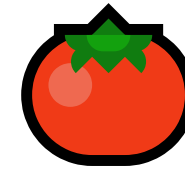
Course Design, Expectations, and Overview

The Analytics Journey: Pre-Analytics [1]

- **Pre-Analytics/Data Management:** where one attempts to **extract** the needed *data* for analysis. Data can either be:



- Stale, uninteresting, convenient
- Highly processed and archived
- Example: *iris*, *mtcars*, *titanic*



- Fresh, interesting, challenging
- Impactful
- Examples: [Cincinnati Open Data Portal](#), [Ohio Data Portal](#), [US Government's Open Data](#).

While the highly processed data can be useful in learning basic concepts, **real-world (often messy)** data real are much interesting to work with – **e.g., we can make useful & meaningful decision from the data**. In this class, we will learn how to scrape, extract and clean messy data in addition to visualizing clean[ed] data.

Source: Slide inspired by [Kia Ora's What I mean by "data"](#).

The Analytics Journey: Pre-Analytics [2]

05:00

Non-Graded Class Activity #1

Take 5 minutes to discuss with your partner

Activity	Your Solution	Fadel's Approach (No Solution Shown)
----------	---------------	--------------------------------------

- Go to <https://data.cincinnati-oh.gov/Safety/Traffic-Crash-Reports-CPD-/rvmt-pkmg/data>
- Download the data utilizing the export column and answer the following questions:
 - How many **observations/rows** and **columns** do we have in the dataset?
 - How many **crashes** are reported in the dataset?

The Analytics Journey: Descriptive [1]

Descriptive Analytics: where one attempts to **understand** the data through **descriptive statistics** and **visualizations**.

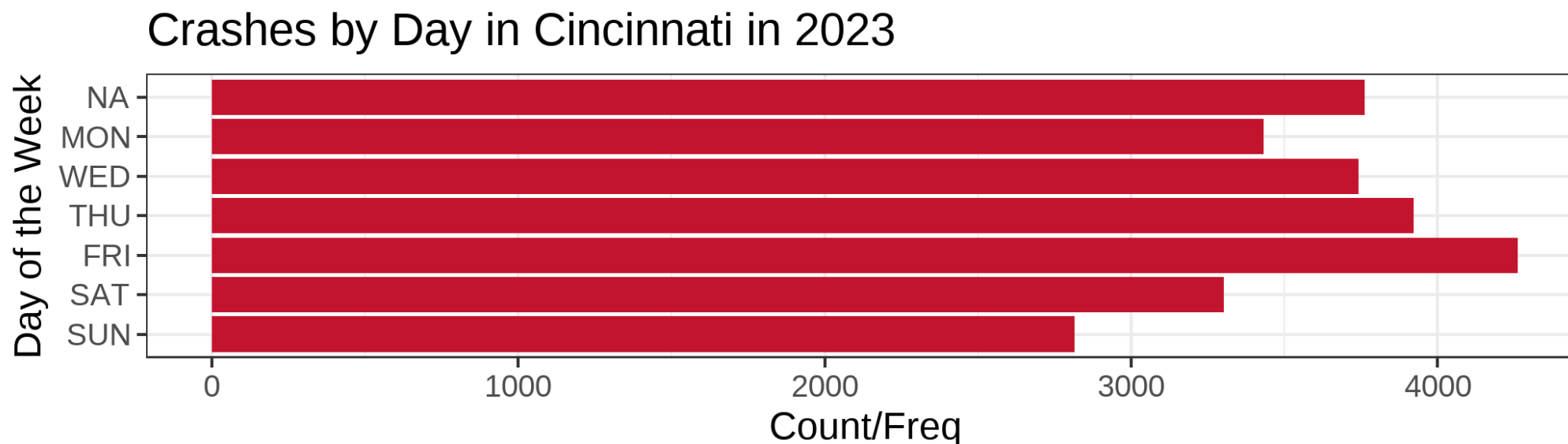
Descriptive Statistics for 2 Categorical Variables

```
## $dayofweek
##
##  FRI  SUN  SAT  WED  THU  TUE  MON
## 4262 2815 3303 3742 3921 3762 3432
##
## $weather
##
##           1 - CLEAR           2 - CLOUDY
##           17970             3730
##           4 - RAIN           6 - SNOW
##           2930             272
##           99 - OTHER/UNKNOWN  3 - FOG, SMOG, SMOKE
##           249             37
##  9 - FREEZING RAIN OR FREEZING DRIZZLE  5 - SLEET, HAIL
##           3             29
##           7 - SEVERE CROSSWINDS
##           17
```

The Analytics Journey: Descriptive [2]

Descriptive Analytics: where one attempts to **understand** the data through **descriptive statistics** and **visualizations**.

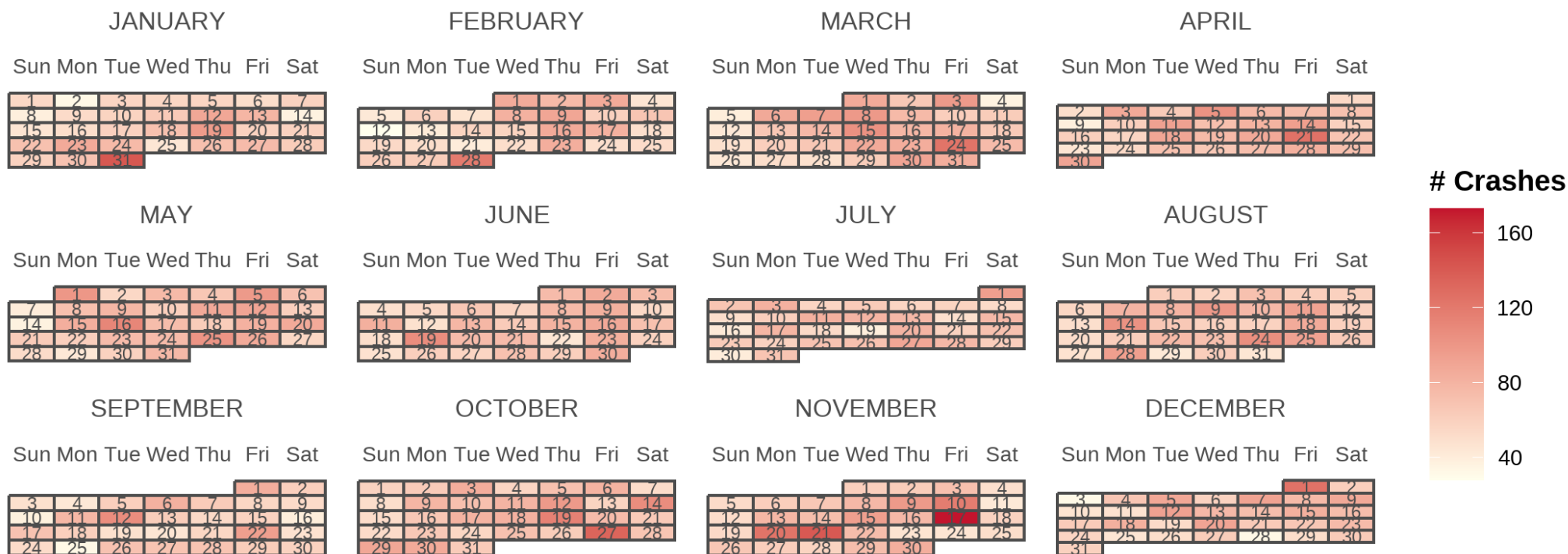
A Simple Visualization - A Bar Chart of Crashes Per Day



Created by: Fadel Megahed | Data source: City of Cincy Open Data Portal (rvmt-pkmg)

The Analytics Journey: Descriptive [3]

Descriptive Analytics: where one attempts to **understand** the data through **descriptive statistics** and **visualizations**.

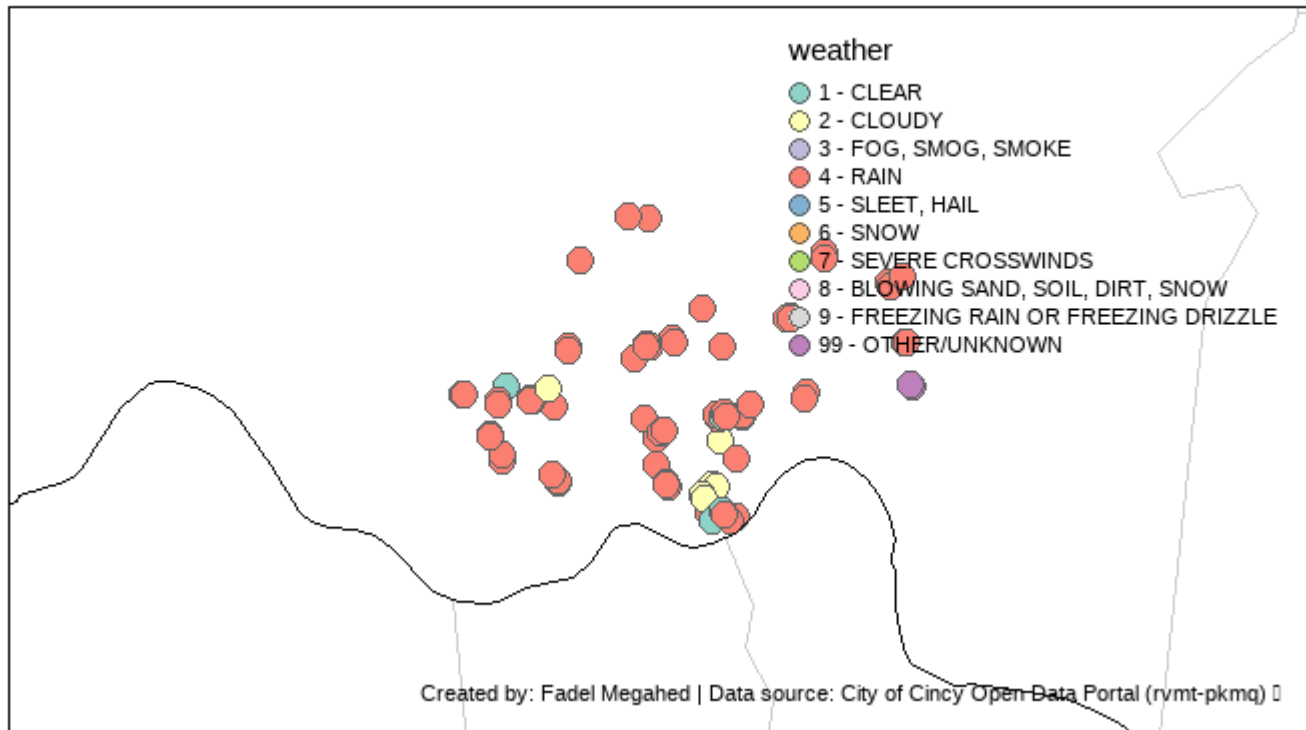


Created by: Fadel Megahed | Data source: City of Cincy Open Data Portal (rvmt-pkmq)

The Analytics Journey: Descriptive [4]

Descriptive Analytics: where one attempts to **understand** the data through **descriptive statistics** and **visualizations**.

2022-01-01



The Analytics Journey: Predictive [1]

Predictive Analytics: where **statistical** and **machine learning** models are used to help us utilize independent variable[s] to predict an outcome variable of choice.

- **Many** consider this component to be the 🏠 aspect of the analytics journey.
- IMO, this is not always true, but your success in this stage is **hinged on**:
 - **Correct** ✅ data, i.e.,
 - *Do you actually capture the important predictors?*
 - *Is your data aggregated to the right level?*
 - **Cleaned** 🧼 data, i.e.,
 - *Is your data tidy?*
 - *Is your data technically correct?*
 - *Is your data consistent?*

The Analytics Journey: Predictive [2]

Predictive Analytics: where **statistical** and **machine learning** models are used to help us utilize independent variable[s] to predict an outcome variable of choice.

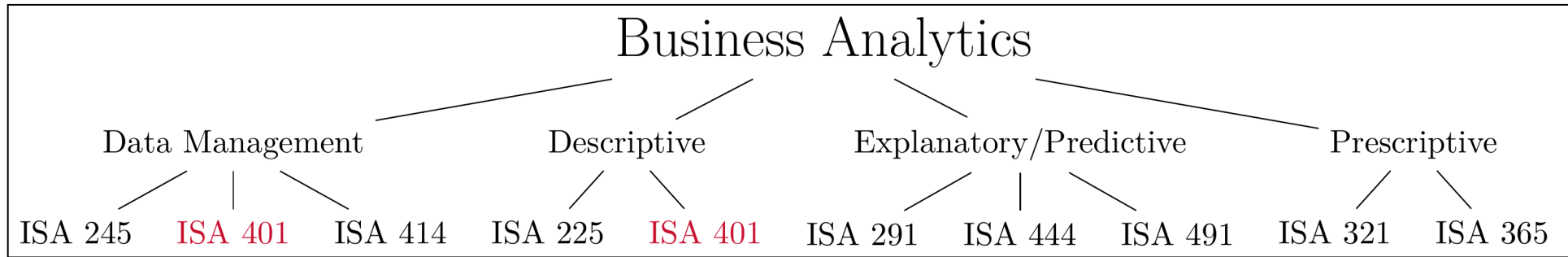
- With the aforementioned constraints/setup, now you can explore how to model the data using statistical and machine learning models?
- **Some recommendations:**
 - Start with the simplest (which is also often the most easy-to-explain) model first.
 - If you are happy with the predictive performance (i.e., no gains would be of practical benefit), you are done 🙌.
 - If not, 🔁 and try other models.

The Analytics Journey: Prescriptive

Prescriptive Analytics: where **mathematical models** are used to make recommendations for business actions.

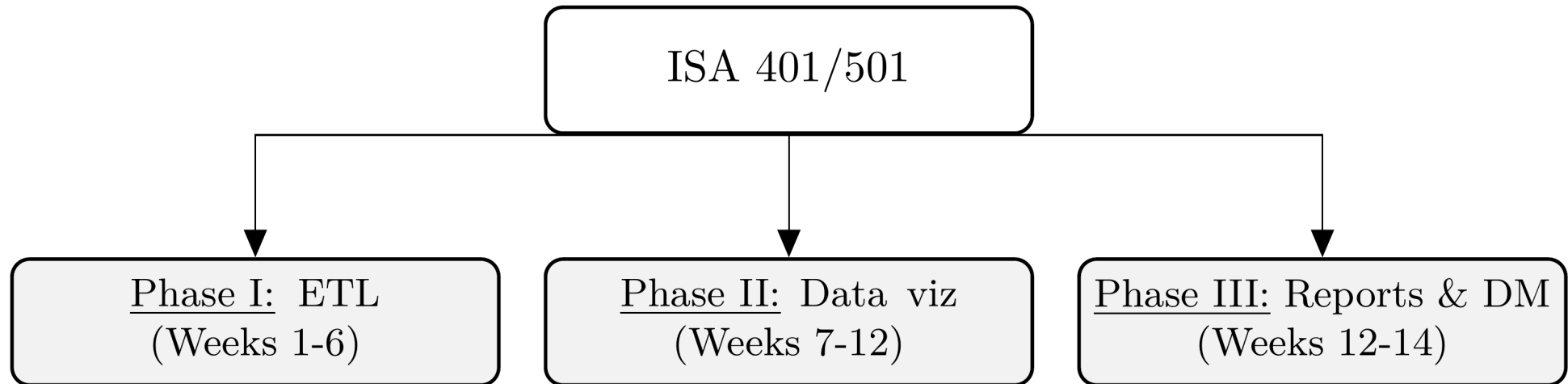
- Our **overarching goal** behind data/business analytics, is to **make informed decisions based on what we have learned from the data**. Hence, this stage is where we build on what we learned during the *descriptive* and *predictive* stages to make more informed decisions.
- Imagine that you are a large trucking company (e.g., Amazon, Fedex, JB Hunt), and you have models that show **both**:
 - Safety critical events that are associated with crashes.
 - The occurrence of safety critical events can be reasonably predicted as a function of: (a) driver characteristics, (b) weather conditions, and (c) traffic conditions.
- **As a business analyst, what two reasonable questions would you attempt to approach/optimize for?**

How does our Curriculum at Miami University Prepare you for this Journey?



My take on the courses within the business analytics major/minor at Miami University


ISA 401 Course: An Overview



How the ISA 401 course is organized.

ISA 401 Course Objectives

Even though software will be extensively used, this is not a software class. **Instead, the focus is on understanding the underlying methods and mindset of how data should be approached.**

- Be capable of extracting, transforming and loading (ETL) data using multiple platforms (e.g. , Power BI and/or Tableau).
- Write basic scripts to preprocess and clean the data.
- Explore the data using visualization approaches that are based on sound human factors.
- Understand how statistical/machine learning can capitalize on the insights generated from the data visualization process.
- Create interactive dashboards that can be used for business decision making, reporting and/or performance management.
- Be able to apply the skills from this class in your future career.

Should you Care? Read this Job Ad

When I have designed this course, I have incorporated a lot of feedback from **industry collaborators, peer/leading academic programs, and state-of-the-art-research advancements**. Thus, this is meant to be a hands-on, practically-relevant course.

Non-Graded Class Activity #2

Activity	Documentation Space
----------	---------------------

To demonstrate the practicality of this course, let us consider [this job ad](#).

- Please open the Data Scientist (6257U) - CED Data Scientist position at UC - Berkeley by clicking [here](#).
- Compare the **responsibilities** and the **required qualifications** with the course objectives.
- Read through the required qualifications.
- **Document what you will learn in this course to make you more competitive.**

Should you Care? Recent Alumni Testimonials

Hi Fadel,

I hope you had a nice summer and are having a great start to the school year! In a bunch of my trainings at Deloitte we have gone over data visualization and wow, I am definitely ahead of the curve. I am also using R every day on my project. So, thank you! Your 401 class prepared me perfectly for the start of my career!

I am reaching out on behalf of Deloitte Consulting's Miami Recruiting team. We are recruiting Miami students this fall for Full-Time and Summer Scholar (internship) positions. The attached page outlines the two full-time roles we are hiring for: Business Analysts (Strategy & Operations competency) and Business Technology Analysts (Technology competency). You should also be receiving additional information via a newsletter from your department chair shortly as well.

If you are interested in learning more about Deloitte Consulting and opportunities for your students, please reach out to our Miami Recruiting Campus Leads, [Erica Guidobono](#) or [Haley Johnson](#), they would be happy to connect with you.

Thank you!

Hi Fadel,

I'm not sure if you remember me but I took a couple of your classes (Data Visualization and Optimization) a few years ago.

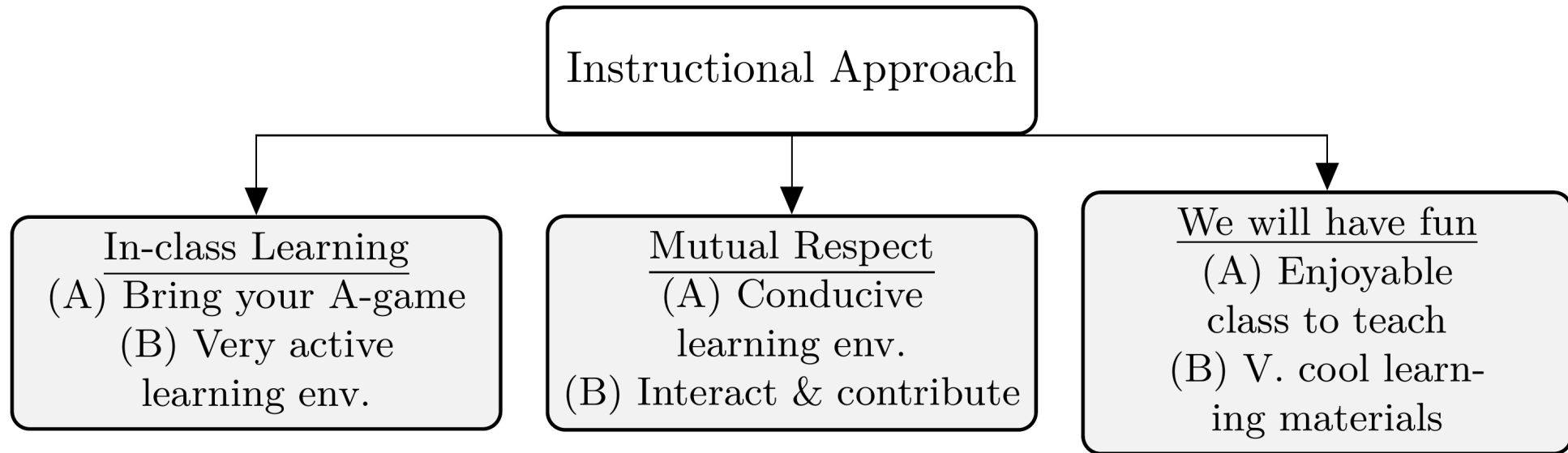
I'm reaching out because I wanted to express how grateful I am that I took your classes and how impactful they have been since I graduated.

When I graduated I got a job as an IT Auditor with EY. I didn't expect to use what I learned in my analytics classes in my job, but consistently throughout my first year here, it has been my analytics background that has set me apart from so many of my peers. The ability to code, to understand data, and to speak confidently about analytics has helped me form close relationships with partners in the firm, helped me to get staffed on projects that nobody in my start class has had the opportunity to get staffed on, and has helped to get my name out there in the firm faster than I could have ever imagined. For example, I was recently staffed on a project using a language I have never touched before to test data I have never seen before and the firm is confident I can handle it because of my experiences at Miami and the results that I've produced so far using that education.

I owe a lot of this to you. You were by far my favorite analytics professor and I find the way that you taught to be the most applicable to the working world.

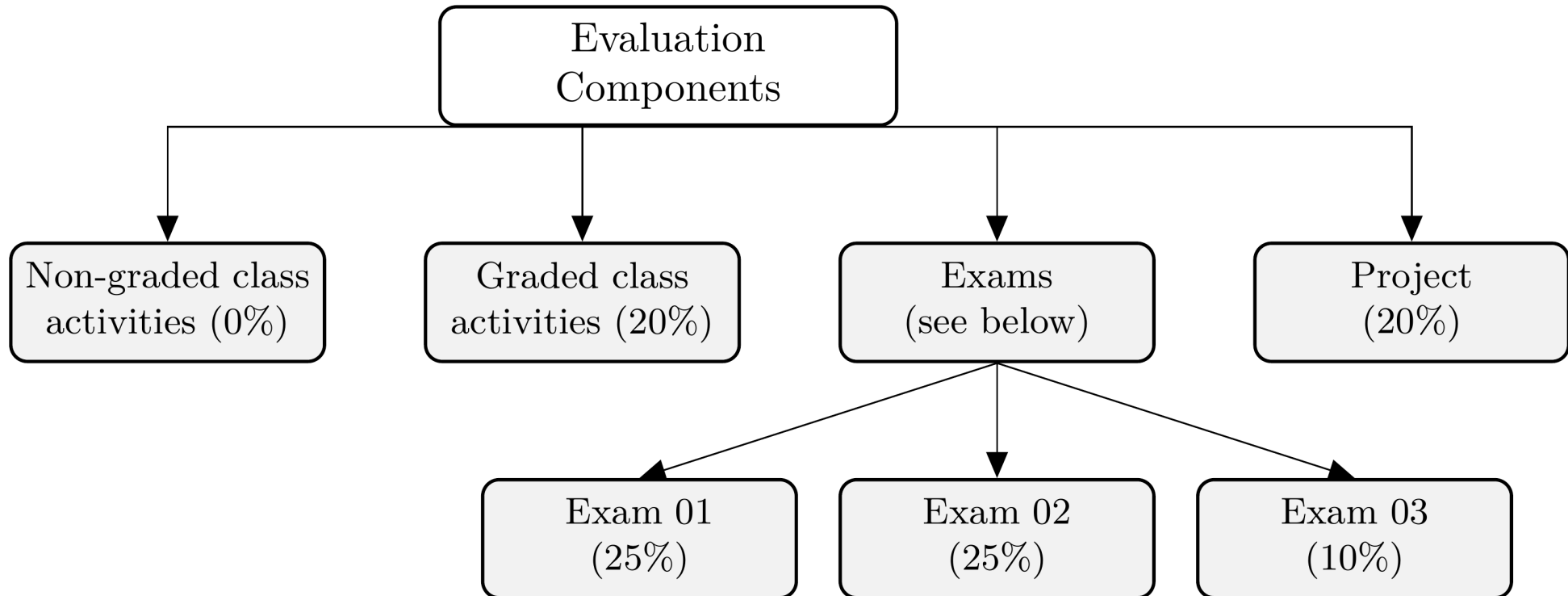
Really I just want to say thank you. Looking back on my time at Miami, you made a huge impact on my time there and now my time at work too. Your classes kept me interested and motivated to learn about analytics and now I see those dividends being paid off. I feel very blessed to have had you as my educator.

Instructional Approach



An overview of the instructional approach for ISA 401.

How will I Evaluate your Learning?



An overview of the evaluation components for ISA 401.

Introductions: Getting to Know Each Other

About Me – My route to Miami University

- Application of data-driven decisions (D3) in 3 continents.
- **Interests:** Applications in logistics, manufacturing, occupational safety & portfolios.
- **Collaborations with:** Aflac, GE Research, Gore, IBM Research, & Tennibot

Home 2 of 6



Getting to Know Your Learning Objectives

Join at menti.com | use code 6930 5602

Your learning goals for ISA 401?

30 responses

issues

Learn how to process data and turn it into something visually appealing

gain new skills for data visualization and skills that will help me in my future career

range of analytical practices and platforms.

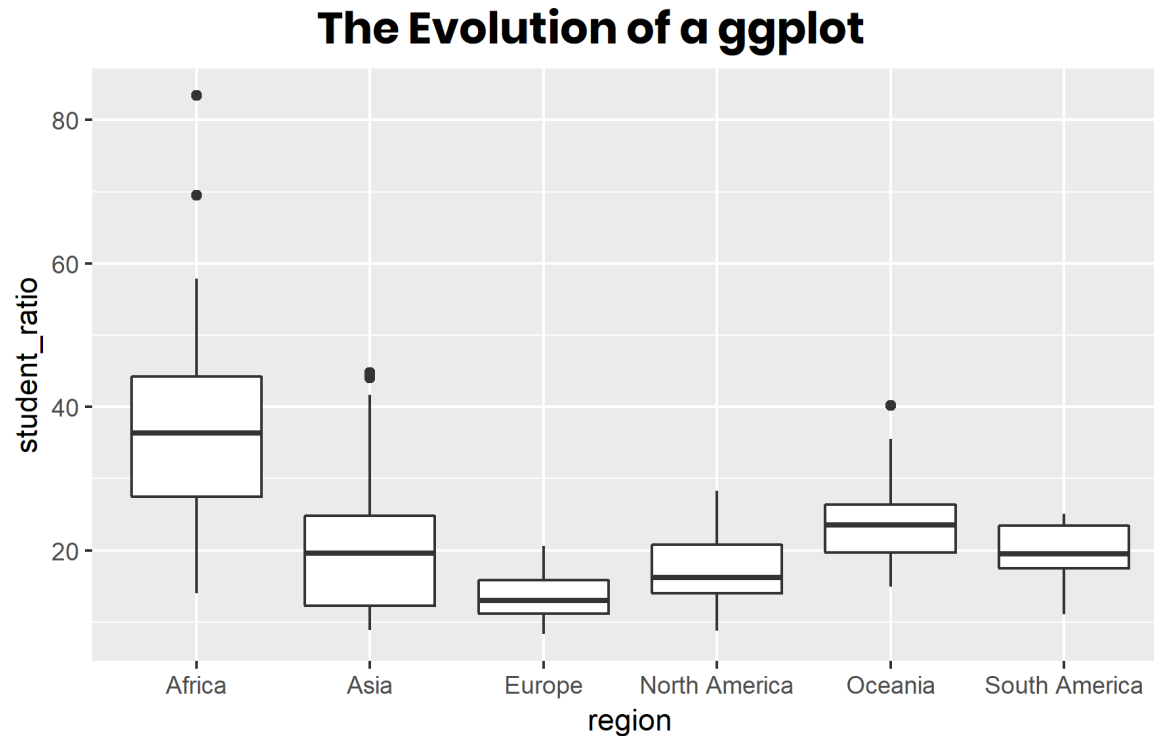
Gain a solid understanding of data analysis and visualization and learn how to utilize the tools for such analysis.

software, such as PowerBI, Tableau, for future career path.

So What is Data Visualization?

What is Data Visualization?

Data visualization involves **presenting data in a graphical format**. It is really a process that starts by getting data, creating initial plot(s) and modifying them to answer questions of interest (and possibly making the plot aesthetically pleasing). For example, see [Cedric Scherer's visualization of the UNESCO data on global student to teacher ratios](#).



The Goals of Data Visualization

- **Record** information
- **Analyze** data to support reasoning
 - Develop and assess hypotheses (EDA)
 - Reveal patterns
 - Discover errors in data
- **Communicate** ideas to others
 - Infographics
 - Statistic charts
 - Interactive charts
 - Dashboards
- **Interact with the data (which supports all the above)**

Record Information

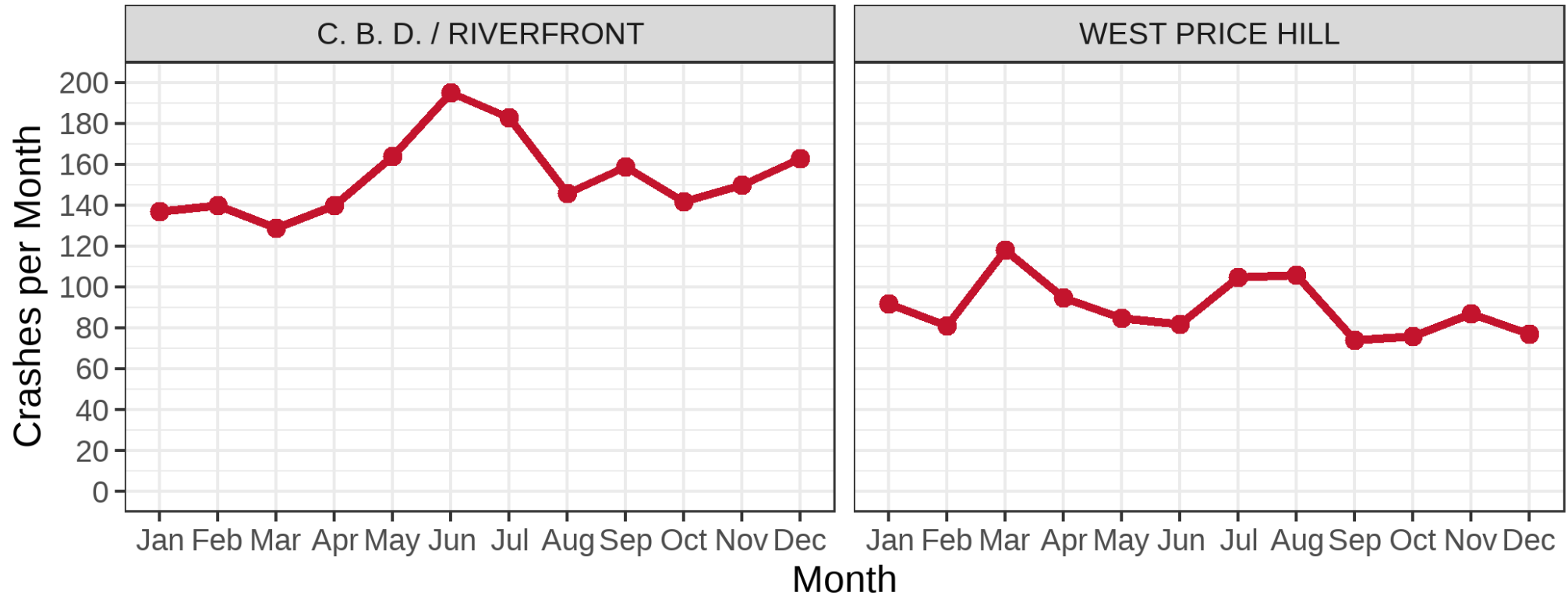


Not found

I'm a sucker for clean tables. Last week, I used [#RStats](#) and gtExtra magic to summarize by Peloton data.

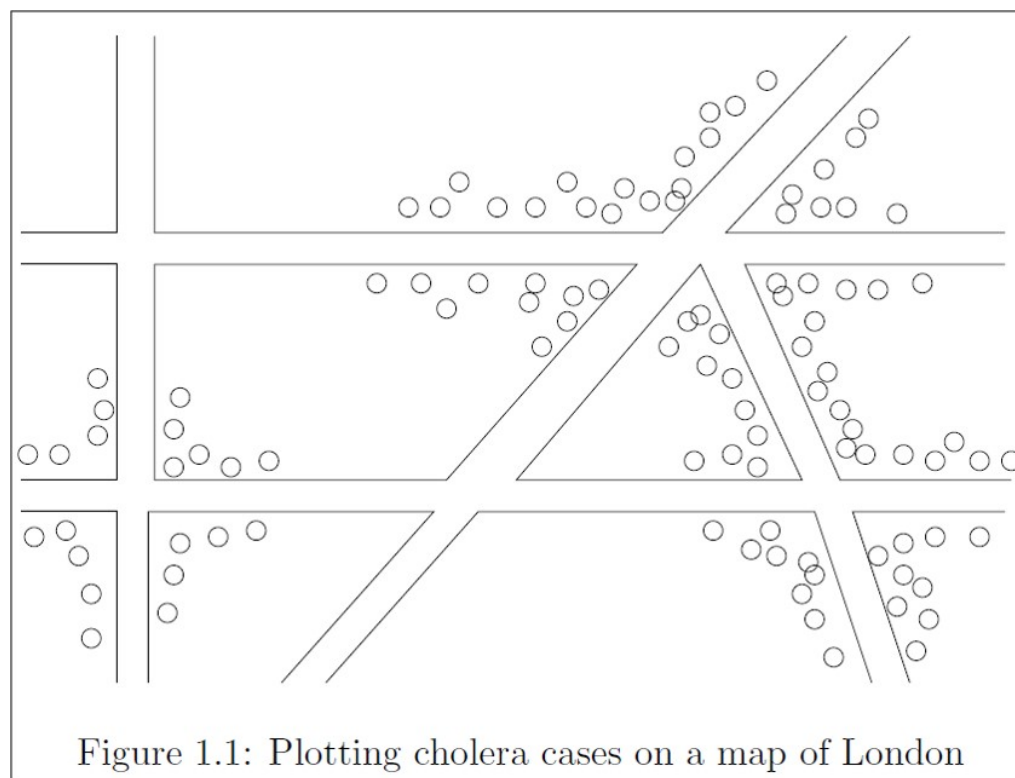
Analyze Data

Crashes Recorded in Two Cincinnati Neighborhoods in 2023



Created by: Fadel Megahed | Data source: City of Cincy Open Data Portal (rvmt-pkmg)

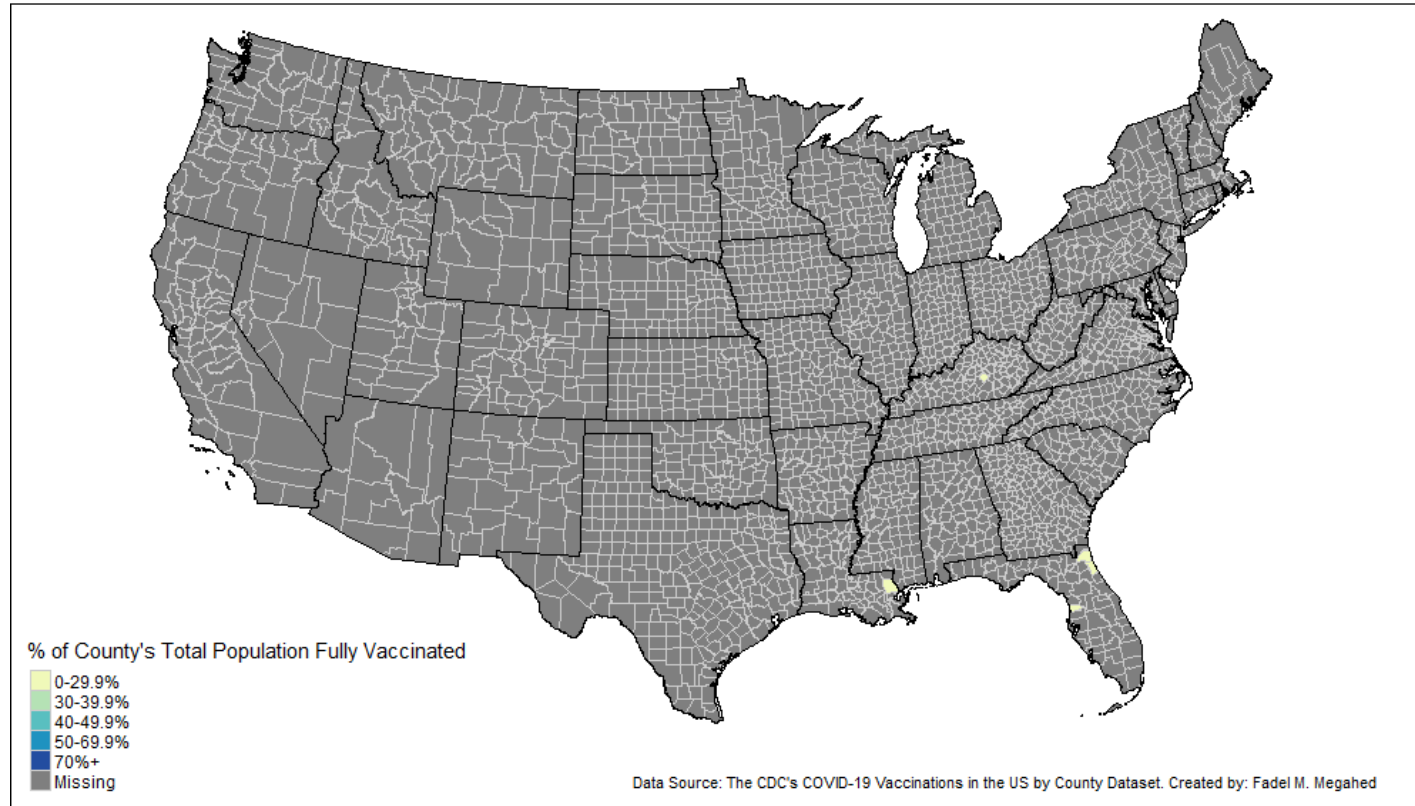
Reveal Patterns: The 1854 Cholera Outbreak



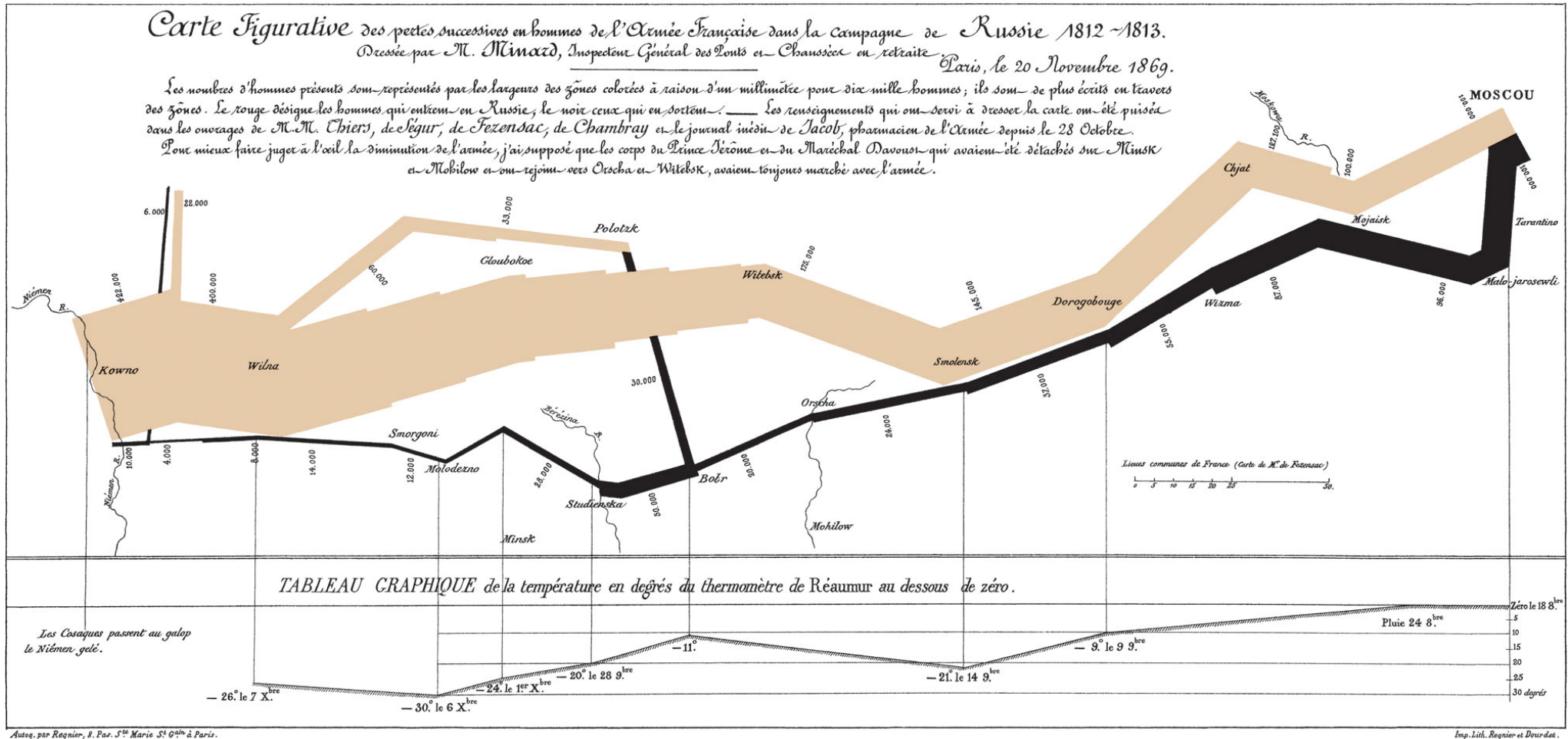
The physician John Snow, dealing with a Cholera outbreak plotted the cases on a map of the city (see schematic above).

Reveal Patterns: COVID-19 Vaccination Rates

2021-01-01



Communicate Ideas: C.J Minard 1869



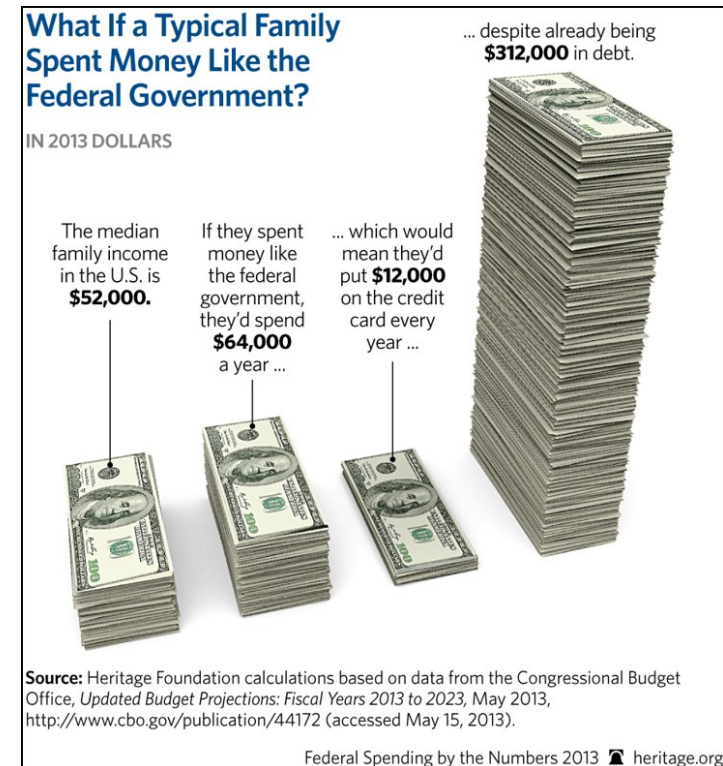
Communicate Ideas

Activity

Your Solution

Non-Graded Class Activity #3

- Who is the target audience?
- What is the data represented in this visualization? Be Specific.
- How is the data visually encoded?
- Do you like/dislike this visualization? Why?
- Would you do visualization like this for a similar dataset? Why? Why not?



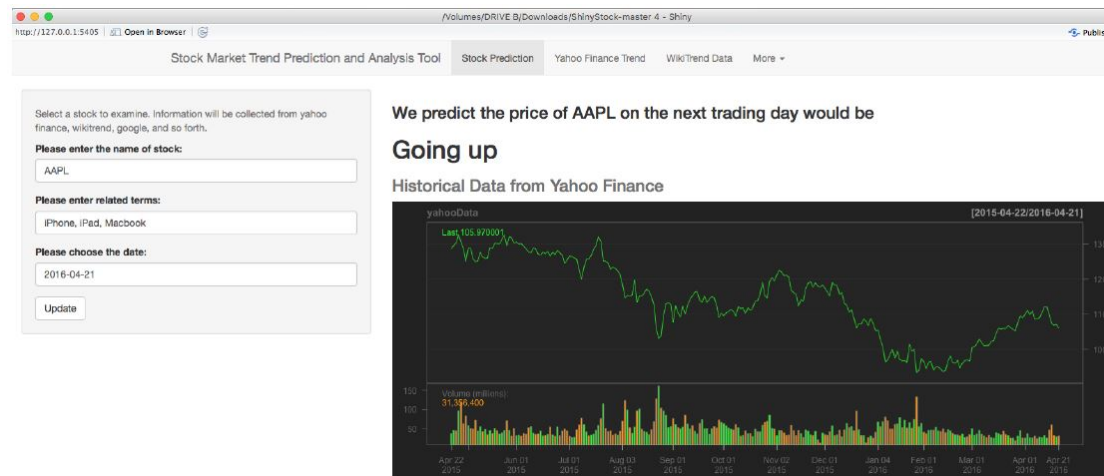
Interact: GapMinder/ Hans Rosling Example

Hans Rosling
The best stats you've ever seen

Business Intelligence: From Visualizations to Dashboards to Insights

What is Business Intelligence?

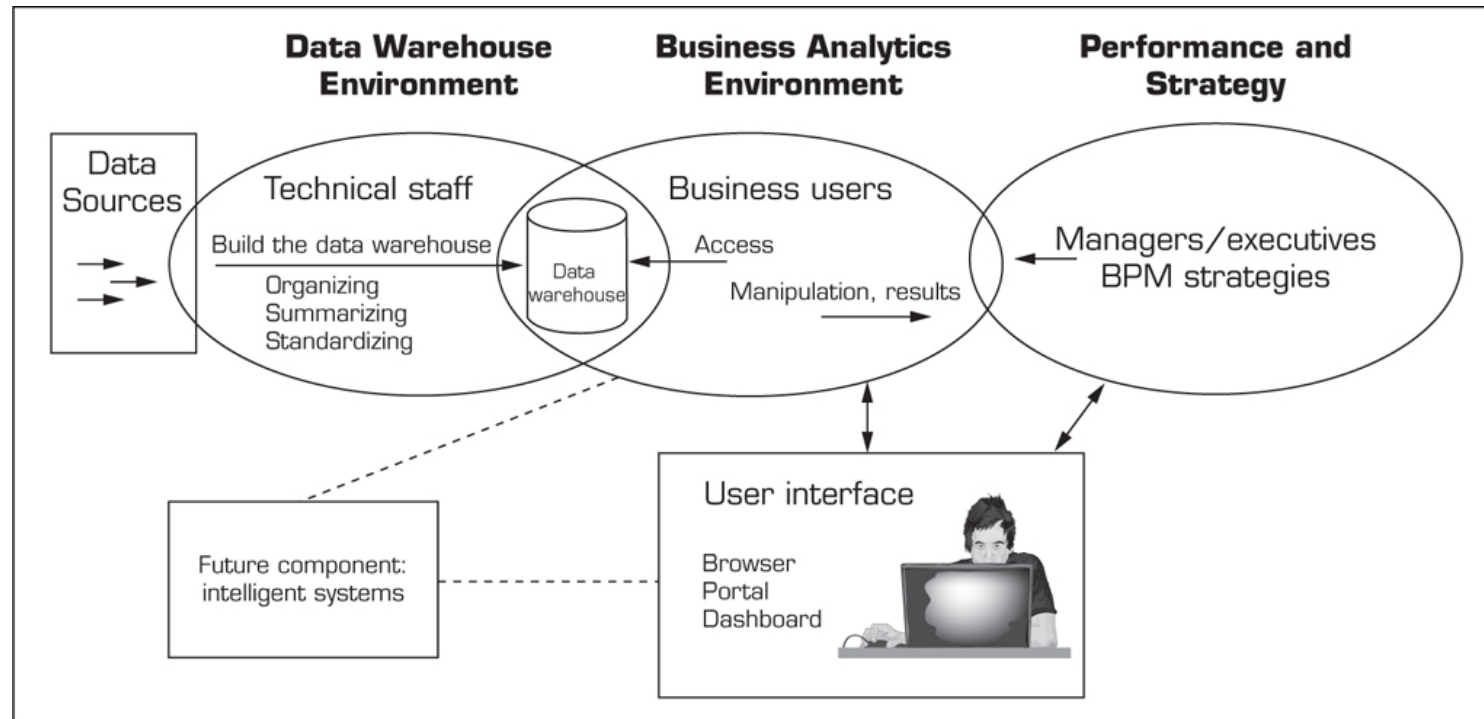
"... to enable **interactive access (sometimes in real time)** to data, to enable manipulation of data, and to give business managers and analysts the ability to conduct appropriate analysis. By analyzing ... data, situations, and performances, decision makers get valuable insights that enable them to **make more informed and better decisions** ... BI is based on the **transformation of data to information, then to decisions, and finally to actions.**"



Quote from Sharda, R., Delen, D., & Turban, E. (2013). Business Intelligence: A managerial perspective on analytics. Prentice Hall Press.

Image Credit: Joint work with Bin Weng.

The BI Process



Source: Based on W. Eckerson, Smart Companies in the 21st Century: The Secrets of Creating Successful Business Intelligent Solutions. The Data Warehousing Institute, Seattle, WA 2003, p. 32, Illustration 5.

Recap

Summary of Main Points

By now, you should be able to do the following:

- Describe **course objectives** and **structure**.
- Define **data visualization** and describe its **main goals**.
- Describe the **BI methodology** and its **major concepts**.



Review and Clarification



- **Class Notes:** Take some time to revisit your class notes for key insights and concepts.
- **Zoom Recording:** The recording of today's class will be made available on Canvas approximately 3-4 hours after the session ends.
- **Questions:** Please don't hesitate to ask for clarification on any topics discussed in class. It's crucial not to let questions accumulate.



Required Readings



R Prep

- Workflow: Basics
- Names and Values
- Vectors
- Subsetting



LLM: Prep

- A Very Gentle Introduction to Large Language Models without the Hype

Assignment

- Complete [Assignment 01](#) on Canvas to reinforce your understanding and application of the topics covered today as well as the assigned readings.

