## ISA 401: Business Intelligence & Data Visualization

01: Introduction to BI and Data Viz

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- ? Automated Scheduler for Office Hours

Fall 2025

# Learning Objectives for Today's Class

- Describe course objectives and structure.
- Define data visualization and describe its main goals.
- Describe the BI methodology and its major concepts.

# Course Design, Expectations, and Overview

# The Analytics Journey: Pre-Analytics [1]

• Pre-Analytics/Data Management: where one attempts to extract the needed *data* for analysis. Data can either be:





- Stale, uninteresting, convenient
- Highly processed and archived
- Example: iris, mtcars, titanic

- Fresh, interesting, challenging
- Impactful
- Examples: Cincinnati Open Data Portal, Ohio Data Portal, US Government's Open Data.

# 05:00

# The Analytics Journey: Pre-Analytics [2]

#### Non-Graded Class Activity #1

Take 5 minutes to discuss with your partner

Activity

Your Solution

Fadel's Approach (No Solution Shown)

- · Go to https://data.cincinnati-oh.gov/Safety/Traffic-Crash-Reports-CPD-/rvmt-pkmq/data
- Download the data utilizing the export column and answer the following questions:
  - How many observations/rows and columns do we have in the dataset?
  - How many crashes are reported in the dataset?

# The Analytics Journey: Descriptive [1]

**Descriptive Analytics:** where one attempts to **understand** the data through **descriptive statistics** and **visualizations**.

#### **Descriptive Statistics for 2 Categorical Variables**

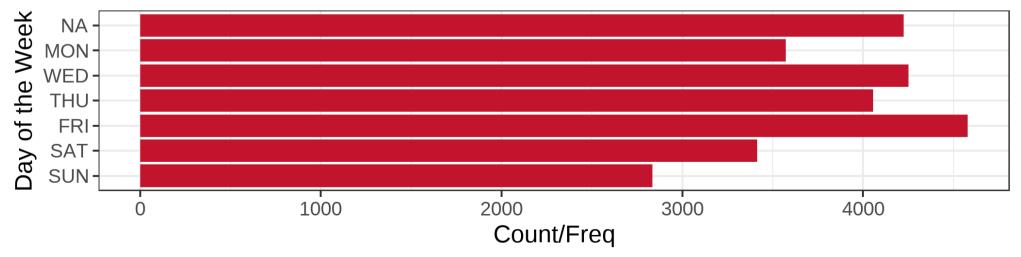
```
## $dayofweek
  3572 2834 4225 3414 4579 4054 4250
## $weather
                               2 - CLOUDY
                                                                       1 - CLEAR
                                     3484
                                                                           19331
                                 4 - RAIN
                                                           3 - FOG, SMOG, SMOKE
                                     3447
                      99 - OTHER/UNKNOWN
                                                                        6 - SNOW
                                                                             322
                                             8 - BLOWING SAND, SOIL, DIRT, SNOW
    - FREEZING RAIN OR FREEZING DRIZZLE
                                                          7 - SEVERE CROSSWINDS
```

# The Analytics Journey: Descriptive [2]

**Descriptive Analytics:** where one attempts to **understand** the data through **descriptive statistics** and **visualizations**.

#### A Simple Visualization - A Bar Chart of Crashes Per Day

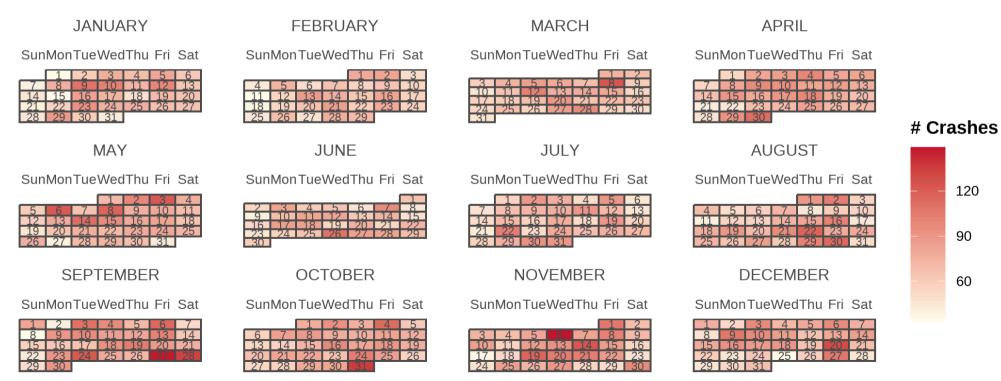
#### Crashes by Day in Cincinnati in 2024



Created by: Fadel Megahed | Data source: City of Cincy Open Data Portal (rvmt-pkmq)

# The Analytics Journey: Descriptive [3]

**Descriptive Analytics:** where one attempts to **understand** the data through **descriptive statistics** and **visualizations**.

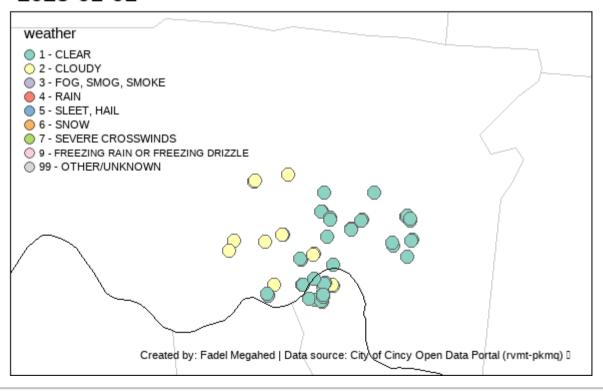


Created by: Fadel Megahed | Data source: City of Cincy Open Data Portal (rvmt-pkmq)

# The Analytics Journey: Descriptive [4]

**Descriptive Analytics:** where one attempts to **understand** the data through **descriptive statistics** and **visualizations**.

#### 2023-01-01



# The Analytics Journey: Predictive [1]

**Predictive Analytics:** where **statistical** and **machine learning** models are used to help us utilize independent variable[s] to predict an outcome variable of choice.

- Many consider this component to be the 

   aspect of the analytics journey.
- IMO, this is not always true, but your success in this stage is **hinged on**:
  - Correct ✓ data, i.e.,
    - Do you actually capture the important predictors?
    - Is your data aggregated to the right level?
  - Cleaned 🛀 data, i.e.,
    - Is your data tidy?
    - Is your data technically correct?
    - Is your data consistent?

# The Analytics Journey: Predictive [2]

**Predictive Analytics:** where **statistical** and **machine learning** models are used to help us utilize independent variable[s] to predict an outcome variable of choice.

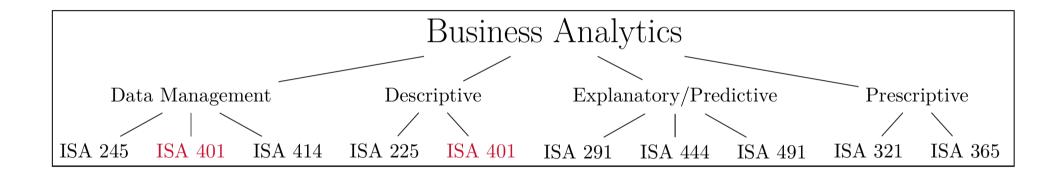
- With the aforementioned constraints/setup, now you can explore how to model the data using statistical and machine learning models?
- Some recommendations:
  - Start with the simplest (which is also often the most easy-to-explain) model first.
  - If you are happy with the predictive performance (i.e., no gains would be of practical benefit), you are done .
  - If not, and try other models.

# The Analytics Journey: Prescriptive

**Prescriptive Analytics:** where **mathematical models** are used to make recommendations for business actions.

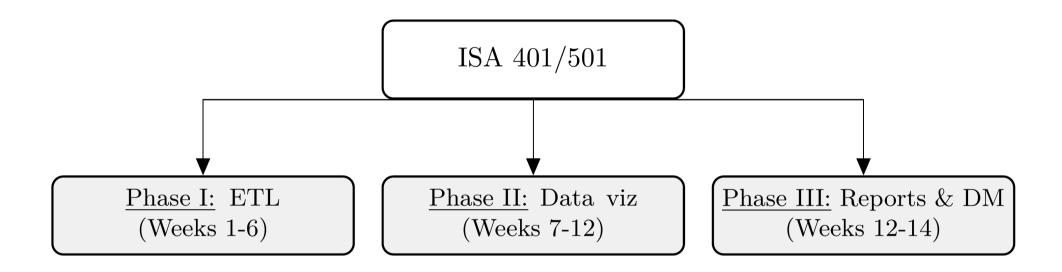
- Our overarching goal behind data/business analytics, is to make informed decisions based
  on what we have learned from the data. Hence, this stage is where we build on what we
  learned during the descriptive and predictive stages to make more informed decisions.
- Imagine that you are a large trucking company (e.g., Amazon, Fedex, JB Hunt), and you have models that show **both**:
  - Safety critical events that are associated with crashes.
  - The occurrence of safety critical events can be reasonably predicted as a function of:
    (a) driver characteristics, (b) weather conditions, and (c) traffic conditions.
- As a business analyst, what two reasonable questions would you attempt to approach/optimize for?

# How does our Curriculum at Miami University Prepare you for this Journey?



My take on the courses within the business analytics major/minor at Miami University

## ISA 401 Course: An Overview



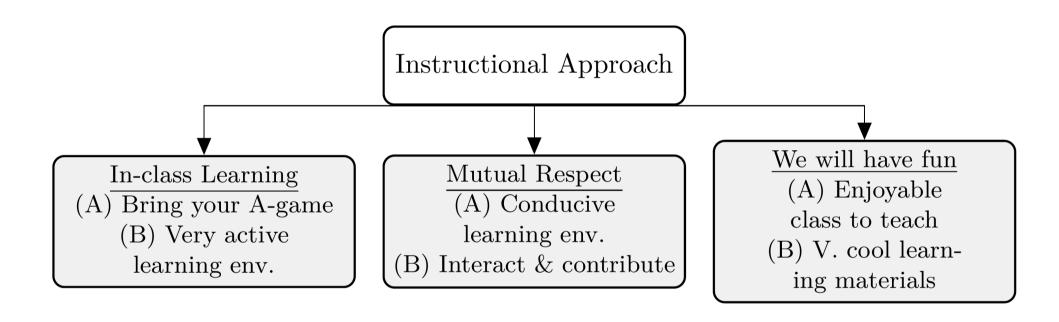
How the ISA 401 course is organized.

## ISA 401 Course Objectives

Even though software will be extensively used, this is not a software class. **Instead, the focus is** on understanding the underlying methods and mindset of how data should be approached.

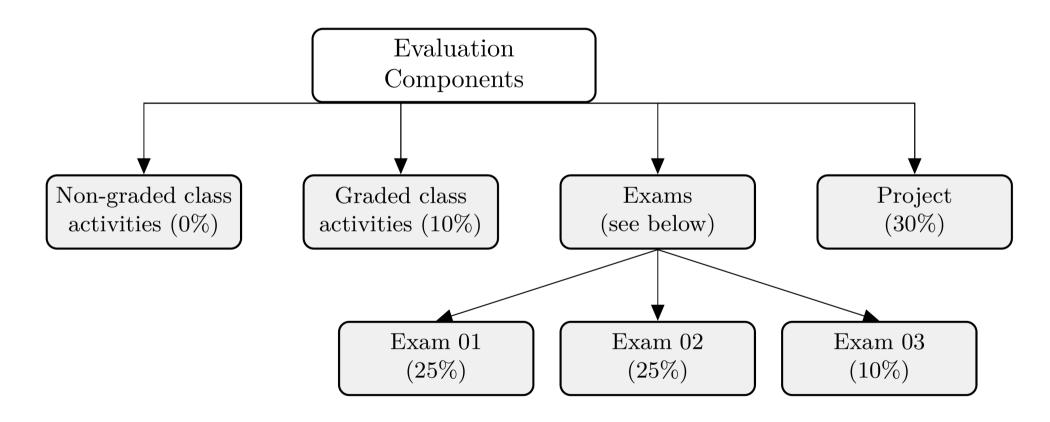
- Be capable of extracting, transforming and loading (ETL) data using multiple platforms (e.g. **Q**, Power BI and/or Tableau).
- Write basic scripts to preprocess and clean the data.
- Explore the data using visualization approaches that are based on sound human factors.
- Understand how statistical/machine learning can capitalize on the insights generated from the data visualization process.
- Create interactive dashboards that can be used for business decision making, reporting and/or performance management.
- Be able to apply the skills from this class in your future career.

## **Instructional Approach**



An overview of the instructional approach for ISA 401.

# How will I Evaluate your Learning?



An overview of the evaluation components for ISA 401.

# Introductions: Getting to Know Each Other

# About Me – My route to Miami University

- Application of data-driven decisions (D3) in 3 continents.
- Interests: Applications in logistics, manufacturing, occupational safety & portfolios.
- Collaborations with: Aflac, GE Research, Gore, IBM Research, & Tennibot

#### Home 2 of 6



# Getting to Know Your Learning Objectives

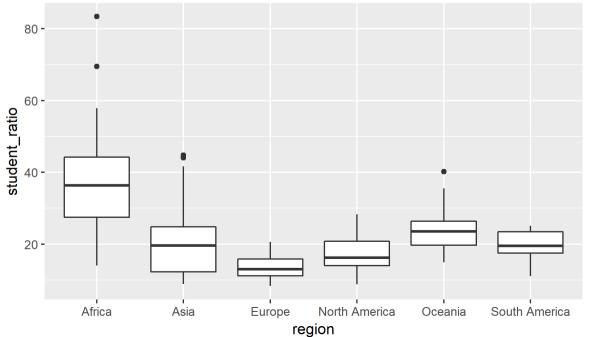
learning goals for ISA 401?

## So What is Data Visualization?

## What is Data Visualization?

Data visualization involves **presenting data in a graphical format**. It is really a process that starts by getting data, creating initial plot(s) and modifying them to answer questions of interest (and possibly making the plot aesthetically pleasing). For example, see Cedric Scherer's visualization of the UNESCO data on global student to teacher ratios.





## The Goals of Data Visualization

- Record information
- Analyze data to support reasoning
  - Develop and assess hypotheses (EDA)
  - Reveal patterns
  - Discover errors in data
- Communicate ideas to others
  - Infographics
  - Statistic charts
  - Interactive charts
  - Dashboards
- Interact with the data (which supports all the above)

## **Record Information**

Tanya Shapiro



#### PELOTON STATS

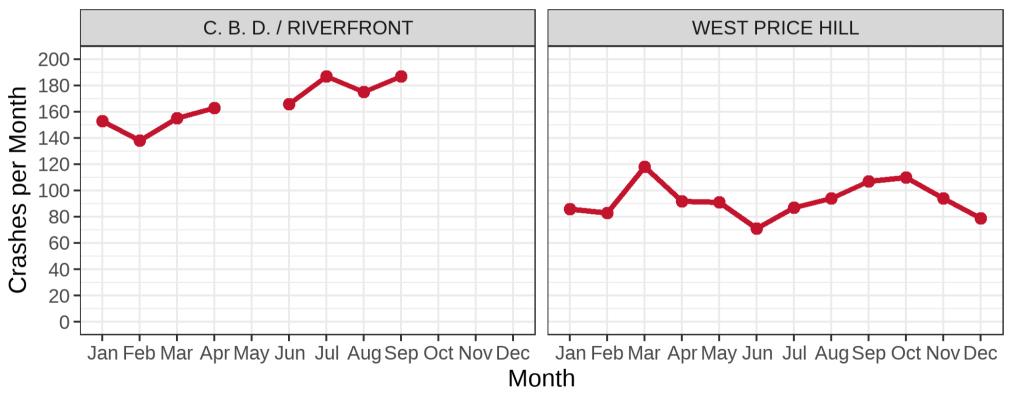
This project was influenced, in part, by Peloton's classic leaderboard: on a Peloton ride, users can see their ranking compared to other users based on output. I used this concept to build my own instructor leaderboard, ranking each instructor based on the amount of time I've personally invested with each one.

Of course I had more questions - how many workouts did I do? what was the most popular workout type? how did my numbers look last month or last year? To satiate my curiosity, I built a dynamic application with R Shiny to explore my Peloton metrics. This application includes a dynamic group by option to see metrics aggregated per instructor or discipline. More details nested per aggregation to reveal sub aggregations (i.e. instructor -> discipline or discipline -> instructor).

#### **About Project**

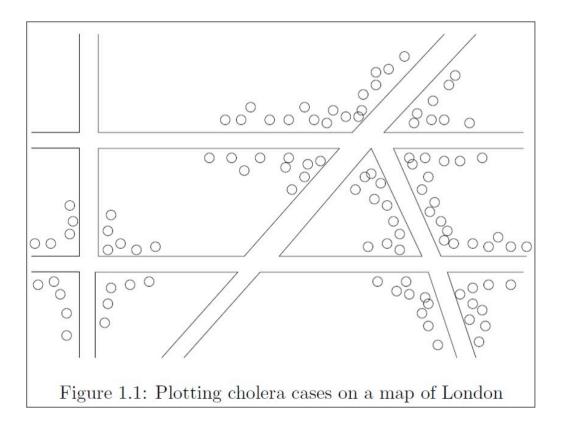
# **Analyze Data**

#### Crashes Recorded in Two Cincinnati Neighborhoods in 2024



Created by: Fadel Megahed | Data source: City of Cincy Open Data Portal (rvmt-pkmq)

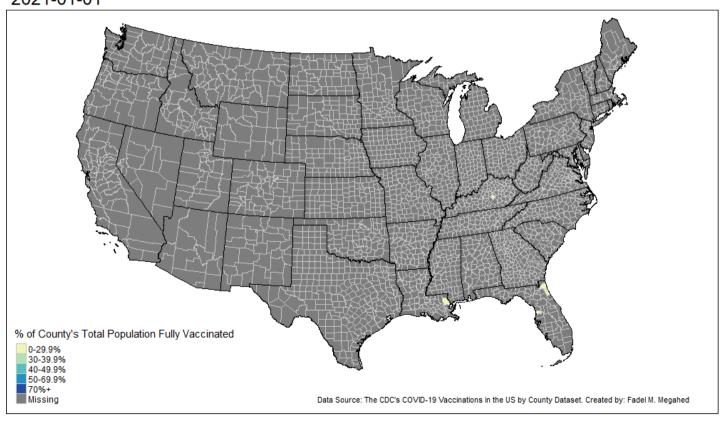
## Reveal Patterns: The 1854 Cholera Outbreak



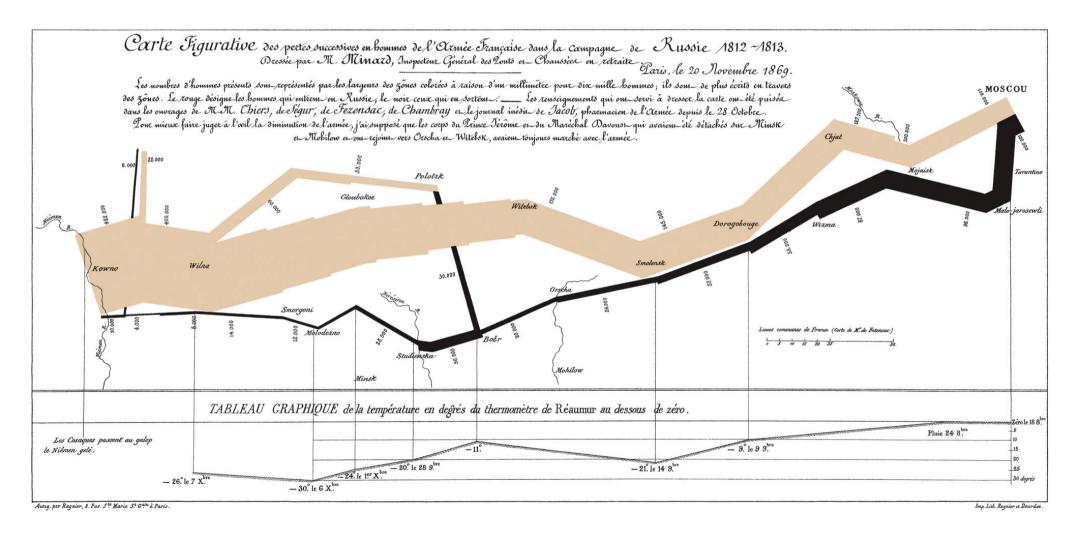
The physician John Snow, dealing with a Cholera outbreak plotted the cases on a map of the city (see schematic above).

## Reveal Patterns: COVID-19 Vaccination Rates





## Communicate Ideas: C.J Minard 1869



## Communicate Ideas

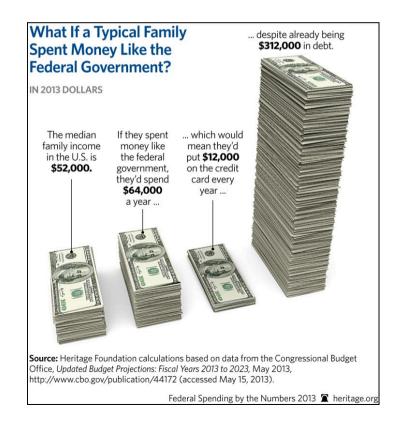
05:00

Activity

Your Solution

#### Non-Graded Class Activity #2

- Who is the target audience?
- What is the data represented in this visualization? Be Specific.
- How is the data visually encoded?
- Do you like/dislike this visualization? Why?
- Would you do visualization like this for a similar dataset? Why? Why not?



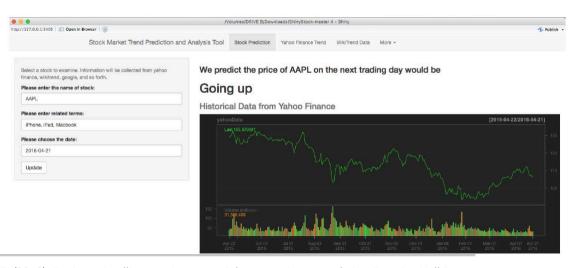
# Interact: GapMinder/ Hans Rosling Example



# Business Intelligence: From Visualizations to Dashboards to Insights

# What is Business Intelligence?

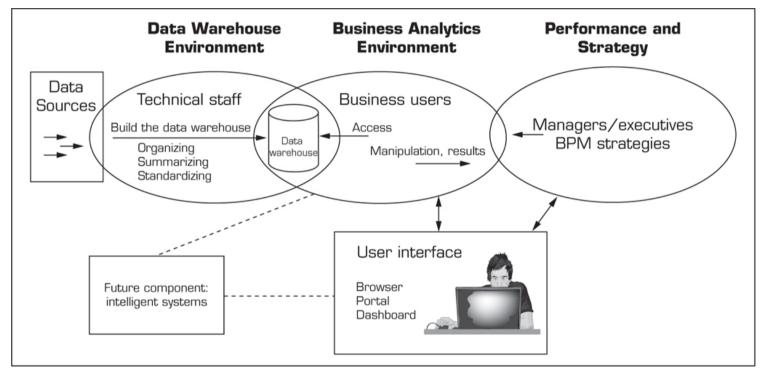
"... to enable interactive access (sometimes in real time) to data, to enable manipulation of data, and to give business managers and analysts the ability to conduct appropriate analysis. By analyzing ... data, situations, and performances, decision makers get valuable insights that enable them to make more informed and better decisions ... BI is based on the transformation of data to information, then to decisions, and finally to actions."



Quote from Sharda, R., Delen, D., & Turban, E. (2013). Business Intelligence: A managerial perspective on analytics. Prentice Hall Press.

Image Credit: Joint work with Bin Weng.

## The BI Process



Source: Based on W. Eckerson, Smart Companies in the 21st Century: The Secrets of Creating Successful Business Intelligent Solutions.

The Data Warehousing Institute, Seattle, WA 2003, p. 32, Illustration 5.

# Recap

# **Summary of Main Points**

By now, you should be able to do the following:

- Describe course objectives and structure.
- Define data visualization and describe its main goals.
- Describe the BI methodology and its major concepts.



## Review and Clarification



- Class Notes: Take some time to revisit your class notes for key insights and concepts.
- **Zoom Recording**: The recording of today's class will be made available on Canvas approximately 3-4 hours after the session ends.
- Questions: Please don't hesitate to ask for clarification on any topics discussed in class. It's crucial not to let questions accumulate.

# Required Readings 📖

#### **R** Prep

- Workflow: Basics
- Names and Values
- Vectors
- Subsetting

#### LLM: Prep

• A Very Gentle Introduction to Large Language Models without the Hype

# **©** Assignment **©**

• Complete Assignment 01 on Canvas to reinforce your understanding and application of the topics covered today as well as the assigned readings.