

# ISA 444: Business Forecasting

## 03: Plotting a Single Time Series in Python

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 Automated Scheduler for Office Hours

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# Quick Refresher of Last Class

- ✓ Setting up Python (Colab, Anaconda, and/or VS Code)
- ✓ Practice basic data reading (from CSVs and the Web)
- ✓ Use [panda's](#) datetime, indexing, and slicing capabilities
- ✓ (Optional) Discuss generative AI usage in Google Colab

# Learning Objectives for Today's Class

- Generate and interpret simple line charts.
- Create seasonal plots and subplots.

# Generate and Interpret Simple Line Charts

# Basics: Tabular Data Formats - Wide vs. Long

| wide |   |   |   | long |     |     |
|------|---|---|---|------|-----|-----|
| id   | x | y | z | id   | key | val |
| 1    | a | c | e | 1    | x   | a   |
| 2    | b | d | f | 2    | x   | b   |
|      |   |   |   | 1    | y   | c   |
|      |   |   |   | 2    | y   | d   |
|      |   |   |   | 1    | z   | e   |
|      |   |   |   | 2    | z   | f   |

# Basics: Tabular Data Formats - Wide vs. Long

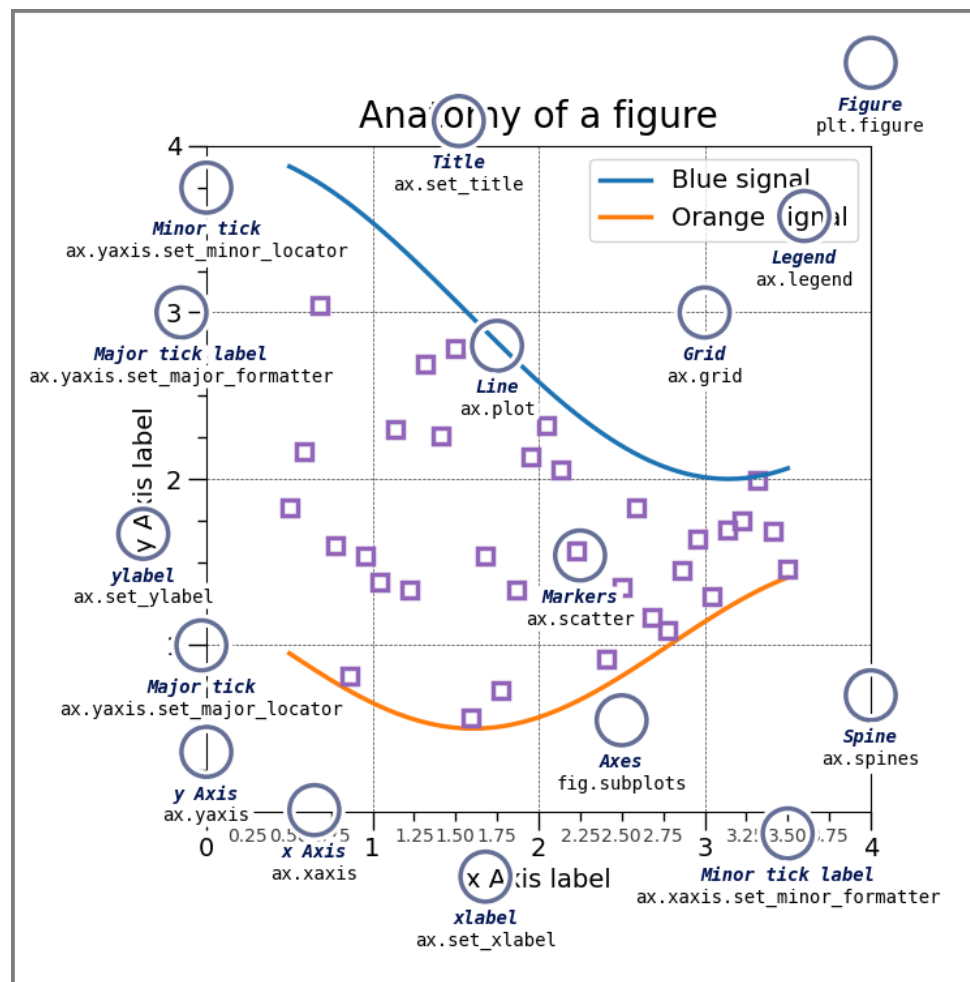
**Wide Format**

| country     | 1999   | 2000   |
|-------------|--------|--------|
| Afghanistan | 745    | 2666   |
| Brazil      | 37737  | 80488  |
| China       | 212258 | 213766 |

**Wide Format**

| country     | year | cases  | population |
|-------------|------|--------|------------|
| Afghanistan | 1999 | 745    | 19987071   |
| Afghanistan | 2000 | 2666   | 20595360   |
| Brazil      | 1999 | 37737  | 172006362  |
| Brazil      | 2000 | 80488  | 174504898  |
| China       | 1999 | 212258 | 1272915272 |
| China       | 2000 | 213766 | 1280428583 |

# Basics: The Anatomy of a Chart



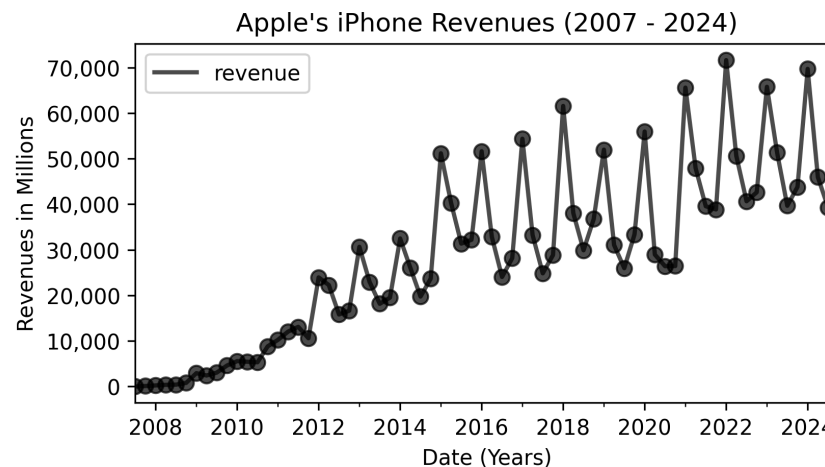
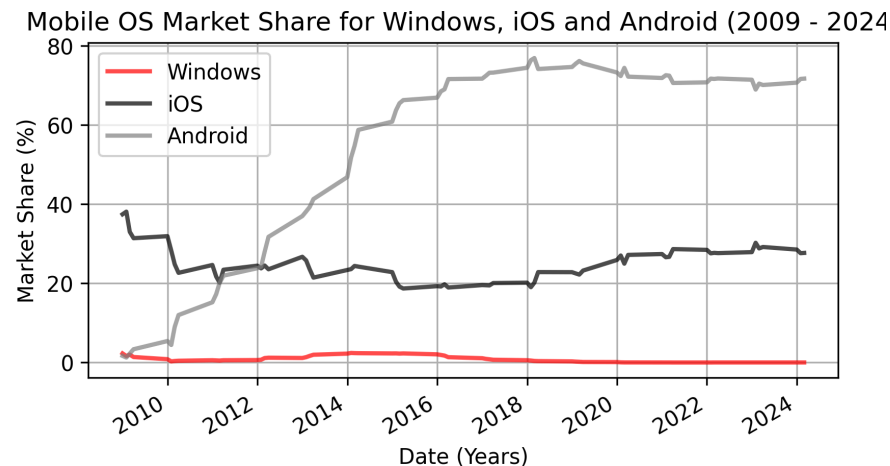
# Making Charts in Python: Three Possible Approaches

- **Matplotlib**: The most basic and flexible plotting library in Python.
- **Panadas**: A wrapper around Matplotlib that makes it easier to create simple plots directly from DataFrames.
- **Seaborn**: A high-level interface to Matplotlib that makes it easier to create attractive and informative statistical graphics.



# Recall: Microsoft's Missed Opportunity in Mobile Phones

- Since Q1 2009, **Windows' Mobile OS's market share  $\leq 2.5\%$** , and is now at **0.02%** ([StatCounter](#)).
- **Apple's Mobile iOS market share  $> 19\%$** , and is now at **27.69%** ([StatCounter](#)).
- Apple's **iPhone revenues** from 2007 to 2024 was **\$2.037 trillion** (per [statista](#)).
- Assuming Microsoft could have captured just **5%** of Apple's market revenue  $\rightarrow$  **\$102 billion**.
- This estimate **excludes app store and brand value**, which will make the missed opportunity even larger.



# So, Let's Explore Apple's iPhone Revenues

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Description

Questions

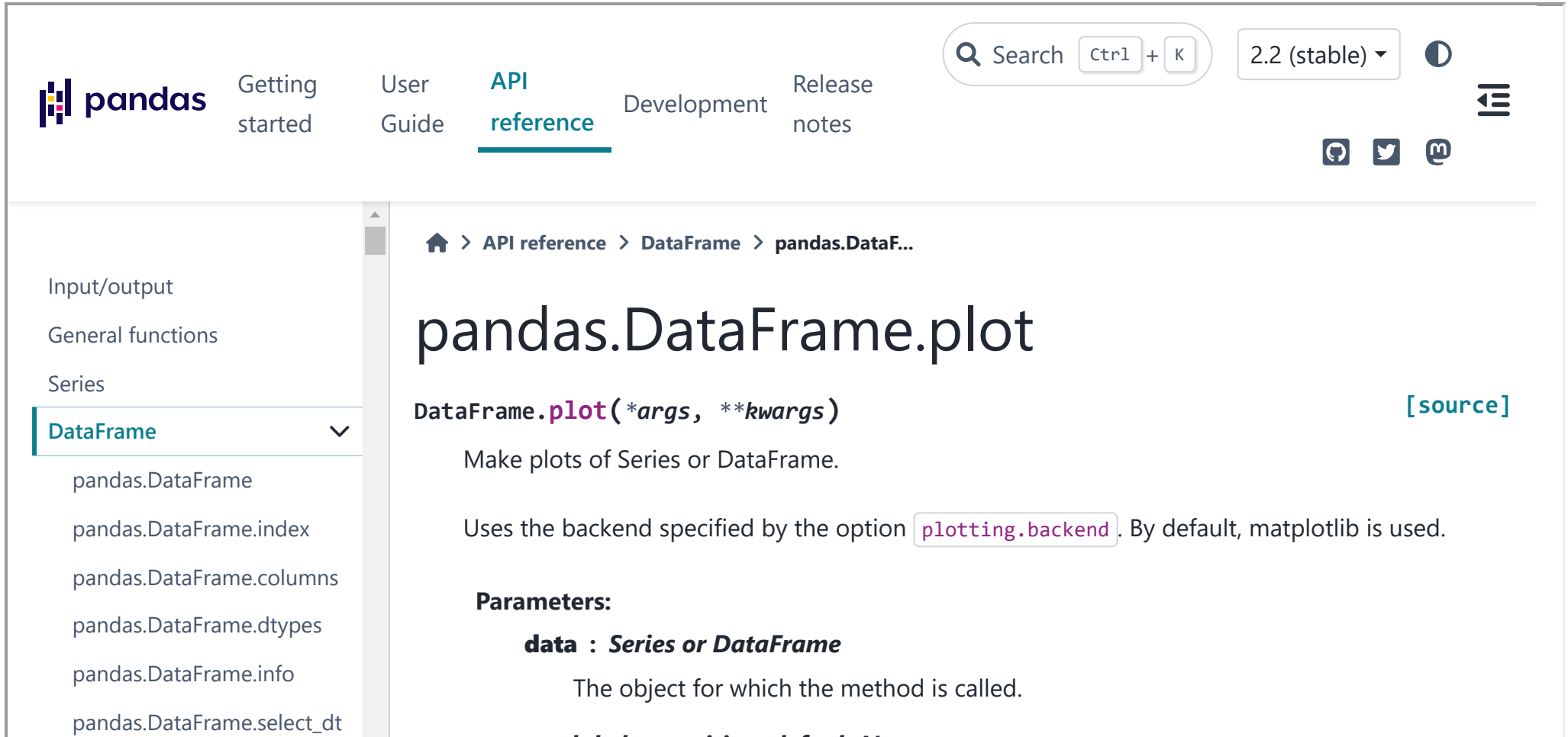
Class Results

Python Code

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- **Dataset:** Load Apple's iPhone revenue data from 2007 to 2024. Click [here](#) to download the data.
- Use [pandas](#) to read the data into a DataFrame.
- Answer the questions in the following tab.

# Plotting the Data using Pandas



The screenshot shows the Pandas API reference website. The top navigation bar includes the Pandas logo, links for 'Getting started', 'User Guide', 'API reference' (which is highlighted), 'Development', and 'Release notes'. On the right, there is a search bar with 'Search', 'Ctrl', '+', and 'K' buttons, a version dropdown set to '2.2 (stable)', and social media icons for GitHub, Twitter, and Medium. A left sidebar lists categories: 'Input/output', 'General functions', 'Series', and 'DataFrame' (which is selected and expanded). Under 'DataFrame', several attributes are listed: 'pandas.DataFrame', 'pandas.DataFrame.index', 'pandas.DataFrame.columns', 'pandas.DataFrame.dtypes', 'pandas.DataFrame.info', and 'pandas.DataFrame.select\_dtypes'. The main content area shows the breadcrumb 'API reference > DataFrame > pandas.DataFrame...' followed by the title 'pandas.DataFrame.plot' and a '[source]' link. Below the title, the signature 'DataFrame.plot(\*args, \*\*kwargs)' is shown. A description states: 'Make plots of Series or DataFrame.' Another line says: 'Uses the backend specified by the option `plotting.backend`. By default, matplotlib is used.' The 'Parameters:' section lists 'data : Series or DataFrame' with the description 'The object for which the method is called.'

pandas

Getting started User Guide **API reference** Development Release notes

Search Ctrl + K 2.2 (stable)

Input/output  
General functions  
Series  
**DataFrame**  
pandas.DataFrame  
pandas.DataFrame.index  
pandas.DataFrame.columns  
pandas.DataFrame.dtypes  
pandas.DataFrame.info  
pandas.DataFrame.select\_dtypes

API reference > DataFrame > pandas.DataFrame...

## pandas.DataFrame.plot

[source]

**DataFrame.plot(\*args, \*\*kwargs)**

Make plots of Series or DataFrame.

Uses the backend specified by the option `plotting.backend`. By default, matplotlib is used.

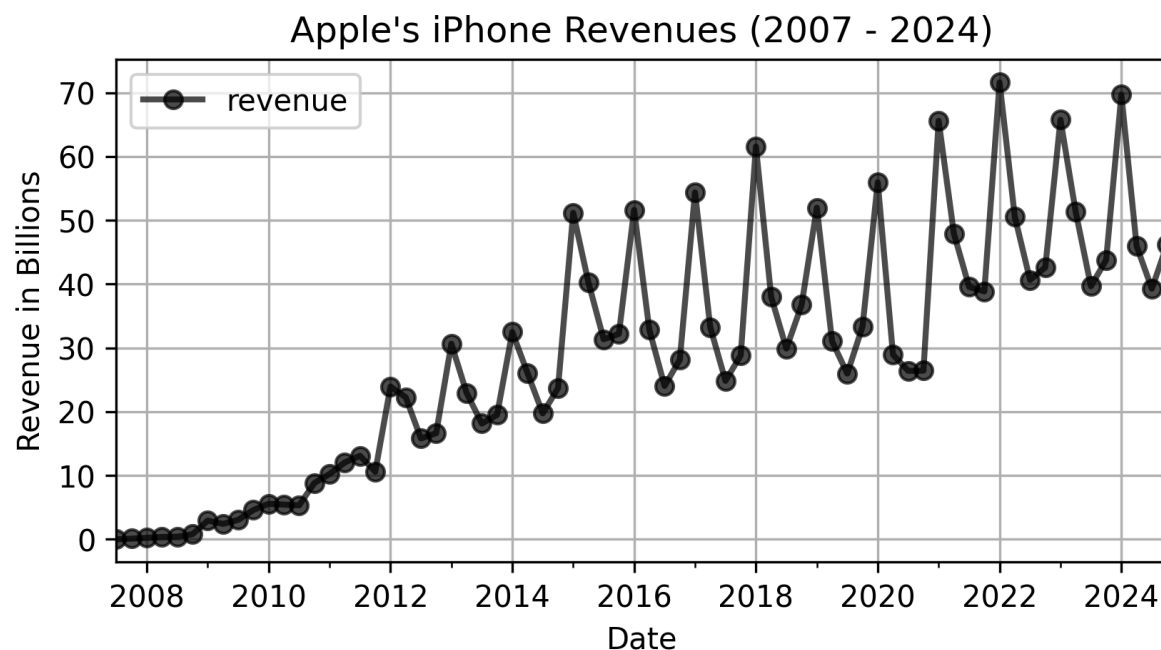
**Parameters:**

**data** : *Series or DataFrame*  
The object for which the method is called.

# Use Pandas API to Make a Simple Line Chart

Use the [Pandas Plot API](#) to create a simple line chart of Apple's iPhone revenues from 2007 to 2024.

**How close is the chart to the one you created in Python?**

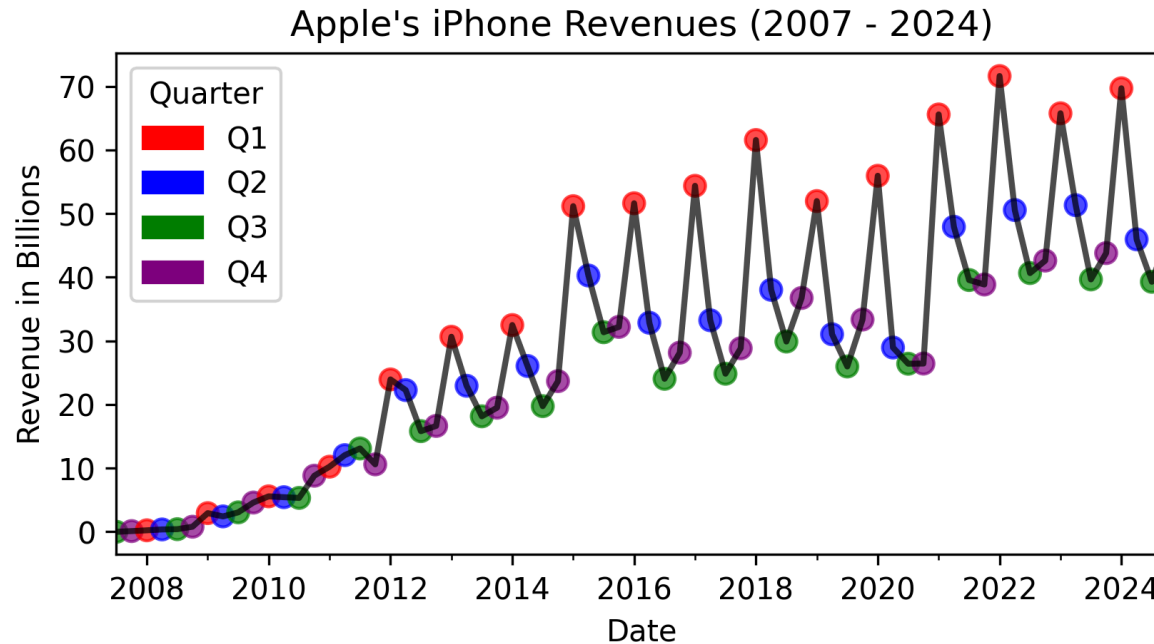


# Create Seasonal Plots and Subplots

# Demo: Lets Improve the Previous Plot Using Pandas

In a **live demo**, we will make the following improvements to the previous plot:

- **Color** the data points by **quarter**.
- Add a **custom legend** for the quarters.



# The Equivalent Seaborn Implementation

```
import pandas as pd
import matplotlib.pyplot as plt
import seaborn as sns

apple_rev = pd.read_csv("../data/statistic_id263402_apple-iphone-sales-revenue-2007-2024.csv")

apple_rev = apple_rev.assign(
    date=lambda df: pd.to_datetime(df['date']),
    quarter=lambda df: df['date'].dt.quarter,
    revenue=lambda df: df['revenue'].str.replace(',', '').astype(int) / 1e3
)

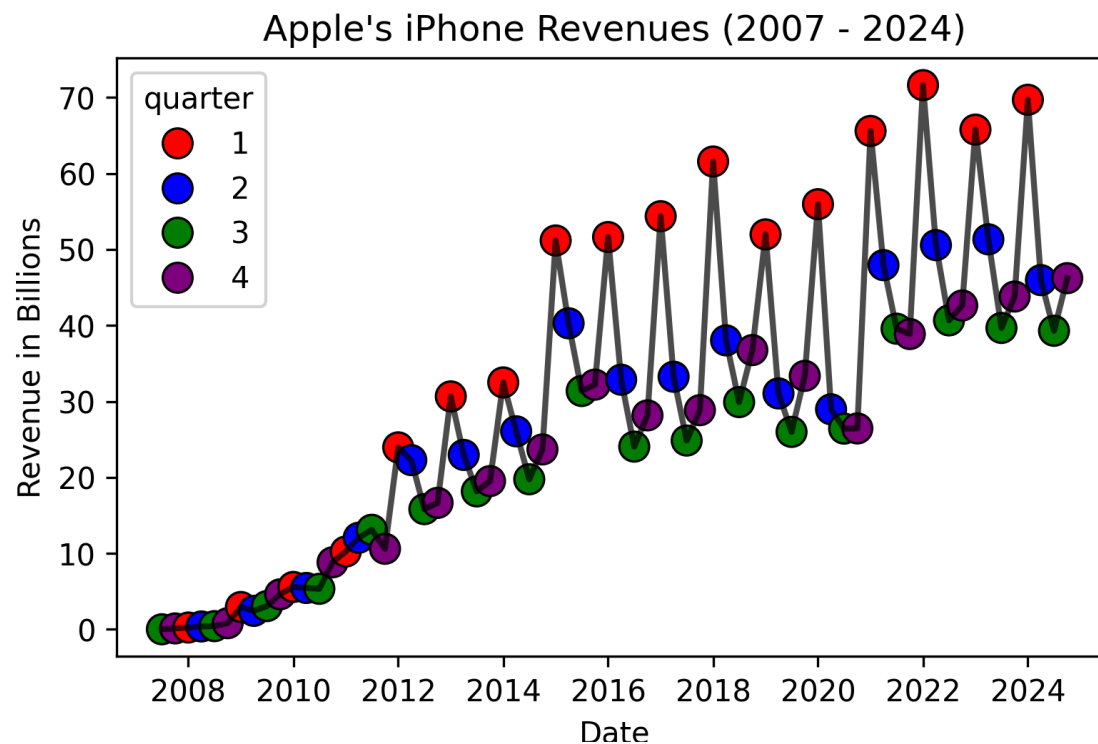
plt.figure(figsize=(6, 3.625)) # Create the figure

ax = sns.lineplot(data=apple_rev, x='date', y='revenue', color='black', linewidth=2, alpha=0.7)

sns.scatterplot(
    data=apple_rev, x='date', y='revenue',
    hue='quarter', # variable to color by
    palette={1: 'red', 2: 'blue', 3: 'green', 4: 'purple'}, # custom color palette
    s=100, # Marker size; adjust as desired
    edgecolor='black', # Optional: add a black edge around markers
)

# Customize the axes and title, and show the plot
ax.set_title("Apple's iPhone Revenues (2007 - 2024)")
ax.set_xlabel("Date")
ax.set_ylabel("Revenue in Billions")
plt.show()
```

# The Equivalent Seaborn Implementation





# What Observations Can You Make from the Chart?

- Edit me
- ...
- ...

# Other Types of Seasonal Plots

- **Seasonal Plot (By Month/Quarter):** A line chart where the data is plotted against the season.
- **Seasonal Subseries Plot:** A line chart where each season is plotted separately.
- **Multiple Box Plots:** A box plot for each season.

# Seasonal Plot (By Month/Quarter)

```
import pandas as pd
import matplotlib.pyplot as plt

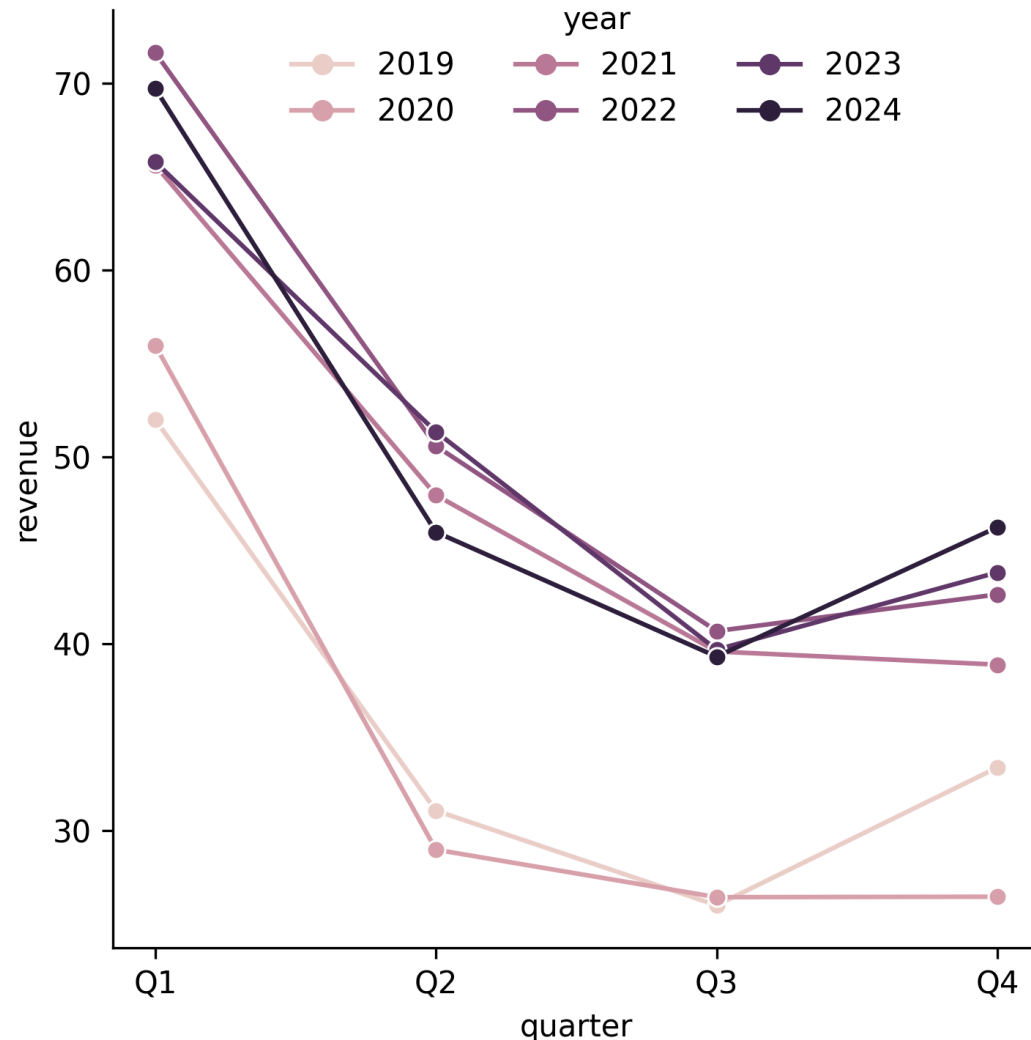
apple_rev = (
    pd.read_csv("../data/statistic_id263402_apple-iphone-sales-revenue-2007-2024.csv")
    .assign(
        date = lambda x: pd.to_datetime(x['date']),
        quarter = lambda x: x['date'].dt.quarter,
        year = lambda x: x['date'].dt.year,
        revenue = lambda x: x['revenue'].str.replace(r',', '').astype(int)/1e3
    )
    .query('year >= 2019')
)

s = sns.relplot(
    kind="line",
    data=apple_rev, x="quarter", y="revenue",
    hue="year", marker="o",
    # row = "year", # optional: separate by year
)

# beautify the plot (will not work with row = 'year')
s.ax.set_xticks(range(1, 5))
s.ax.set_xticklabels(['Q1', 'Q2', 'Q3', 'Q4'])
sns.move_legend(s, "upper center", ncol = 3)

plt.show()
```

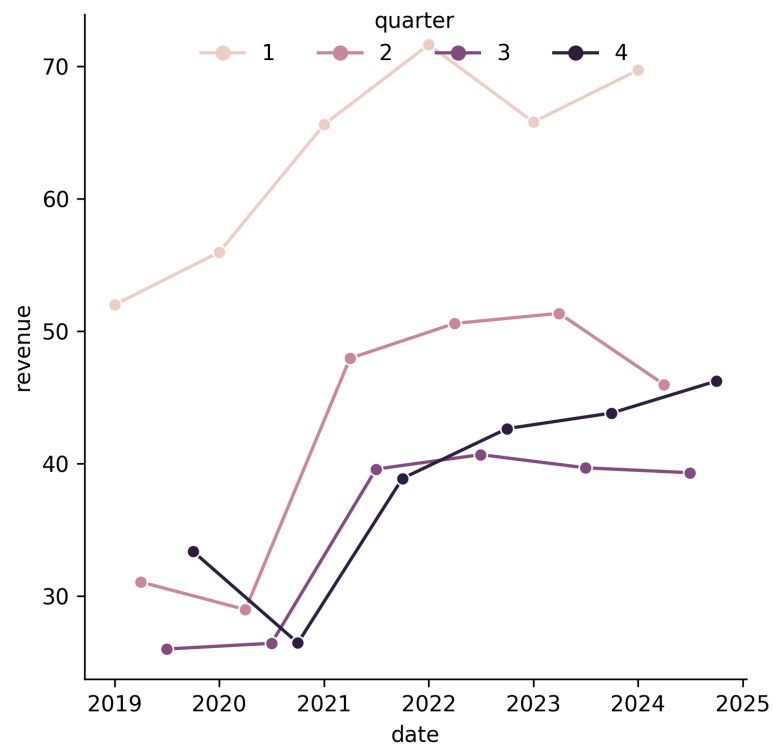
# Seasonal Plot (By Month/Quarter)



# Seasonal Subseries Plot

Description

Chart to Make



# Recap

# Summary of Main Points

By now, you should be able to do the following:

- Generate and interpret simple line charts.
- Create seasonal plots and subplots.



# Review and Clarification



- **Class Notes:** Take some time to revisit your class notes for key insights and concepts.
- **Zoom Recording:** The recording of today's class will be made available on Canvas approximately 3-4 hours after the session ends.
- **Questions:** Please don't hesitate to ask for clarification on any topics discussed in class. It's crucial not to let questions accumulate.



# Required Readings

- **Reference** the following pages:
  - Pandas Plot API
  - An Introduction to Seaborn
  - An Introduction to Seaborn for data viz with Python