



clever able capable  
**abelei**

Oct 14, 2009

Greg Stamp  
Tazo Tea  
Tazo Portland  
301 SE 2nd Avenue  
Portland, OR 97214

Dear Greg:

**abelei flavors** is pleased to provide price quotes on the flavors below.

<u>Flavor</u>	<u>Price \$ / lb.</u>
107a20      Natural French Apricot Cre Type Flavor	26.00

The prices above are based on minimums of one, 5-Gallon pail of flavor shipped F.O.B. North Aurora, IL and packed in 5-Gallon Pails w/reicke spouts. Our payment terms are Net - 30 days.

Unless you specify otherwise, **abelei flavors** will ship orders by what we consider the most reliable and affordable carriers with respect to your requested arrival date. In these cases freight charges will be prepaid and added to your invoice. If you have a freight carrier and billing procedure that you prefer, please let us know. We will do our very best to accommodate you.

On behalf of my colleagues, I thank you for your interest in **abelei flavors**, the source of good taste.

With Best Regards,

**Troy Gooding**, V.P. Business Development

**abelei**

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www.abelei.com