



January 18, 2010

Mark Arathoon  
North American Tea & Coffee Company  
7868-82nd Street  
Riverway Business Park  
Delta, BC, V4G 1L9

Dear Mark:

**abelei flavors** is pleased to provide price quotes on the flavors below.

<u>Flavor</u>	<u>Price \$ / lb.</u>
197a123      N&A Vanilla Flavor - O.S. - K	6.75

The prices above are based on minimums of one 5-Gallon Pail of flavor shipped F.O.B. N. Aurora, IL and packed in 5-Gallon Pails w/reicke spouts. Our payment terms are Net - 30 days.

Unless you specify otherwise, **abelei flavors** will ship orders by what we consider the most reliable and affordable carriers with respect to your requested arrival date. In these cases freight charges will be prepaid and added to your invoice. If you have a freight carrier and billing procedure that you prefer, please let us know. We will do our very best to accommodate you.

On behalf of my colleagues, I thank you for your interest in **abelei flavors**, the source of good taste.

With Best Regards,

**Troy Gooding**, *V.P. Business Development*

**abelei flavors**

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www.abelei.com