



clever able capable
abelei

Jan 8, 2010

CQE David R. LeMieux
Abbott Laboratories
Dept. 4P7, Bldg. M3B-2 1401 Sheridan Rd.
North Chicago, IL 60064-6246

Dear CQE:

abelei flavors is pleased to provide price quotes on the flavors below.

<u>Flavor</u>		<u>Price \$ / lb.</u>
098a02	Natural Wasabi Type Flavor - W.S.	5.00
105a11	N&A Green Apple Type Flavor - W.S. - K	7.00
250a02	Natural Yogurt Powder (Red Mango) - PLATED	55.00

The prices above are based on minimums of of flavor shipped F.O.B. N. Aurora, IL and packed in 35 lb. Fiber Boxes. Our payment terms are Net - 30 days.

Unless you specify otherwise, **abelei flavors** will ship orders by what we consider the most reliable and affordable carriers with respect to your requested arrival date. In these cases freight charges will be prepaid and added to your invoice. If you have a freight carrier and billing procedure that you prefer, please let us know. We will do our very best to accommodate you.

On behalf of my colleagues, I thank you for your interest in **abelei flavors**, the source of good taste.

With Best Regards,

abelei

www.abelei.com