



January 15, 2010

11875 Dublin Blvd., Ste. B-230  
Dublin, CA 94568

Dear :

**abelei flavors** is pleased to provide price quotes on the flavors below.

<u>Flavor</u>		<u>Price \$ / lb.</u>
197a112	Natural Vanilla Flavor WONF Powder - PLATED	16.50

The prices above are based on minimums of of flavor shipped F.O.B. . Our payment terms are .

Unless you specify otherwise, **abelei flavors** will ship orders by what we consider the most reliable and affordable carriers with respect to your requested arrival date. In these cases freight charges will be prepaid and added to your invoice. If you have a freight carrier and billing procedure that you prefer, please let us know. We will do our very best to accommodate you.

On behalf of my colleagues, I thank you for your interest in **abelei flavors**, the source of good taste.

With Best Regards,

**abelei flavors**

[www.abelei.com](http://www.abelei.com)