



Jan 15, 2016

Deb Kosier
Axiom Foods
P.O. Box 187
South Beloit, IL 61080

Dear Deb:

abelei flavors is pleased to provide price quotes on the flavors below.

<u>Flavor</u>	<u>Price \$ / lb.</u>
197a117 N&A French Vanilla Flavor Powder - PLATED - K	8.75

The prices above are based on minimums of 300 pounds of flavor shipped F.O.B. North Aurora, IL and packed in 50 lb. Boxes. Our payment terms are Net - 30 days.

Unless you specify otherwise, **abelei flavors** will ship orders by what we consider the most reliable and affordable carriers with respect to your requested arrival date. In these cases freight charges will be prepaid and added to your invoice. If you have a freight carrier and billing procedure that you prefer, please let us know. We will do our very best to accommodate you.

On behalf of my colleagues, I thank you for your interest in **abelei flavors**, the source of good taste.

With Best Regards,

abelei

www.abelei.com