



# Company History & Quick Facts - External

## **Founding Date**

November 9, 2018

## **First Client signed**

High Performance Insulation Professionals (HPIP) - back end, front end, job board all in for a relatively small amount of money

## **First external hire**

June 2019

## **Hiring first remote employee**

On June 9th 2020, Focused Labs hired their first fully remote employee. Although it was during Covid, this marked a change in Focused Labs from in person to remote culture

## **Re-opening Chicago office**

June 2021 - The team moved into the Industrious in Fulton Market where we ended up hosting Focused Labs' first company-wide IRL

December 2021 - The team moved into the Old Post Office

## **Crossing 50 employees**

June 2022 - Focused labs hits 50 full time employees

## **Opening Denver office**

November 2022 - The Focused Labs Denver office opens at Venture X LoDo in the Dairy Block

## **Previous Clients**

- PODS
- Hertz
- Lettuce Entertain You
- Wayfair
- Databook
- Evolent Health
- Get Swift
- Schlesinger/Sago
- Vantage Risk
- StrongArm Technology
- Aperature
- BTR Energy
- Cerebral
- Gitcoin
- Happy Money
- Holistic
- Inner Matrix Systems (IMS)
- OpenComp
- Splash Financial