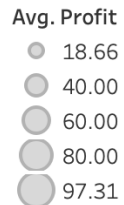
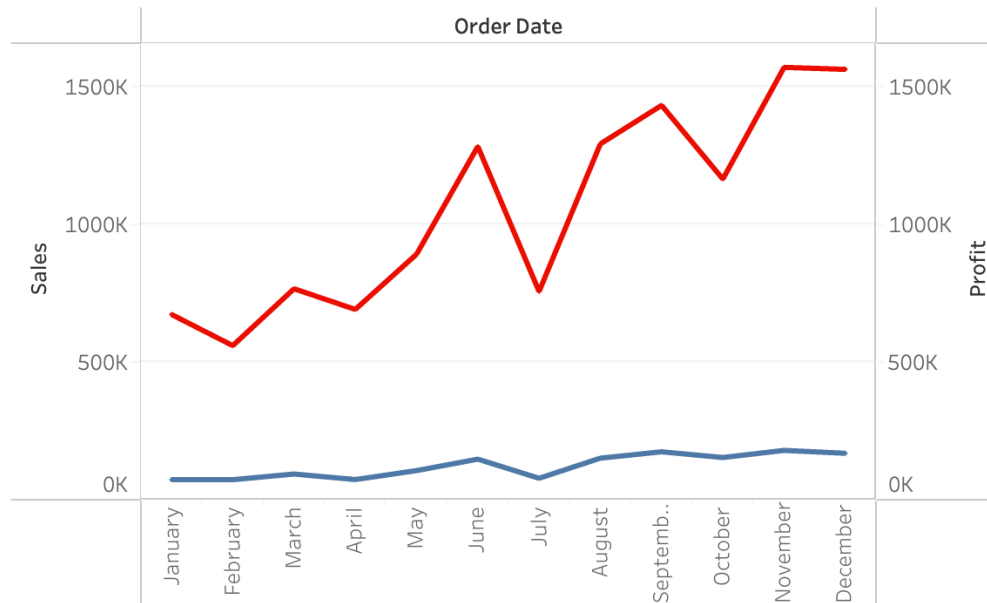


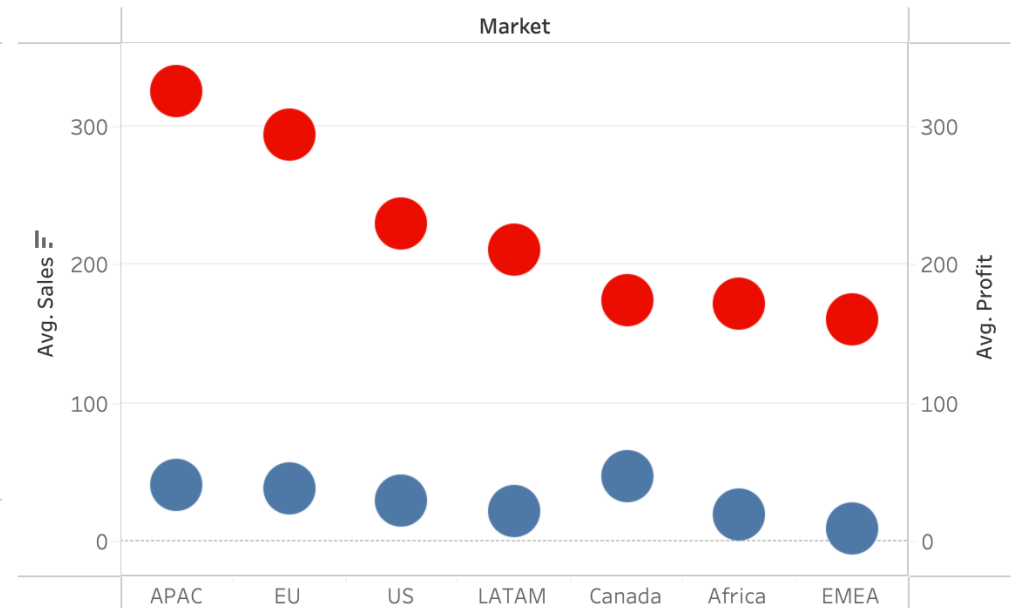
## Sales & Profit map

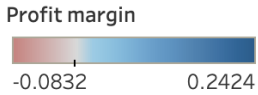


## Sales & Profit Trend

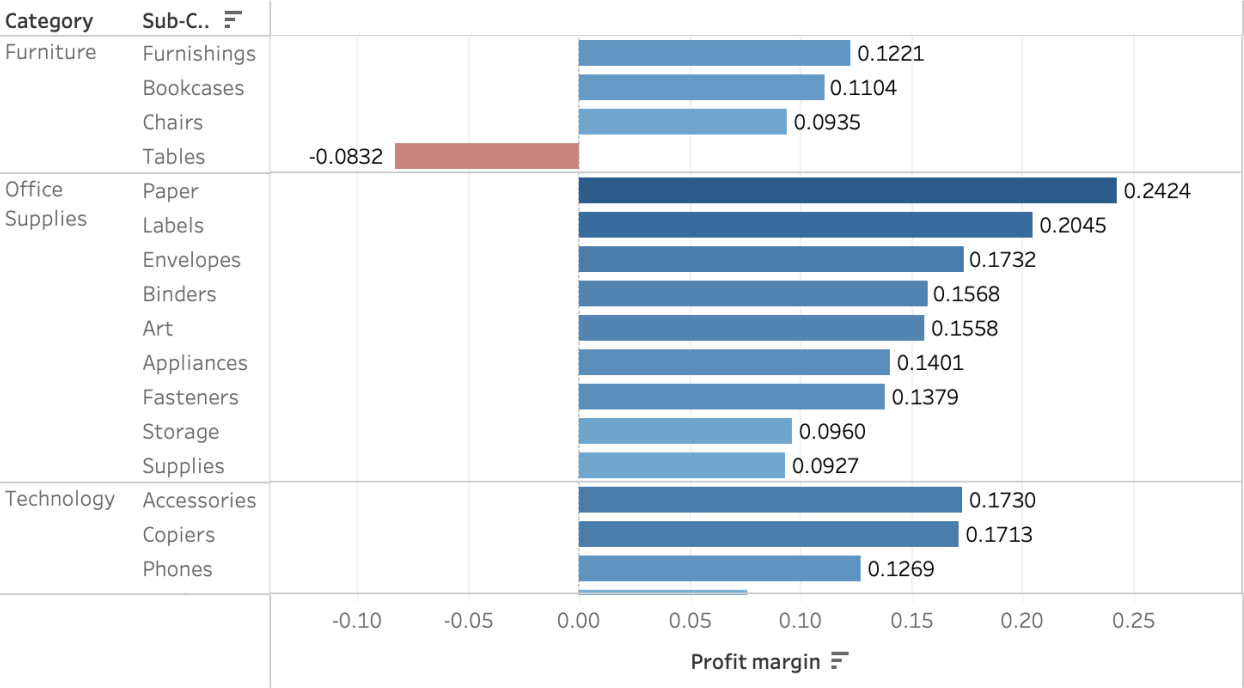


## Sales & Profit by Market

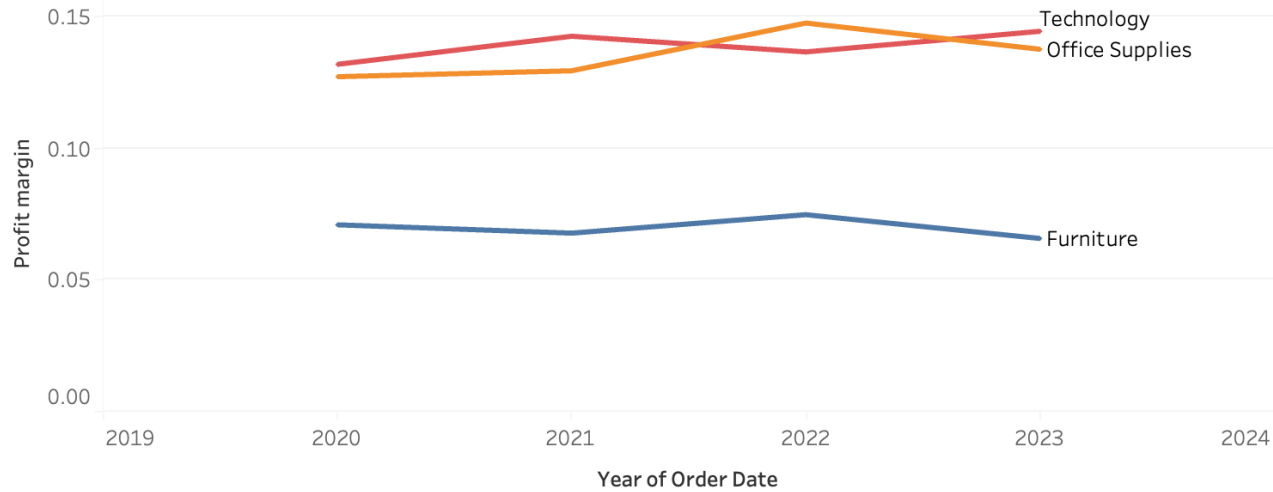




Profit Margin by Sub-Category



Profit Margin over years

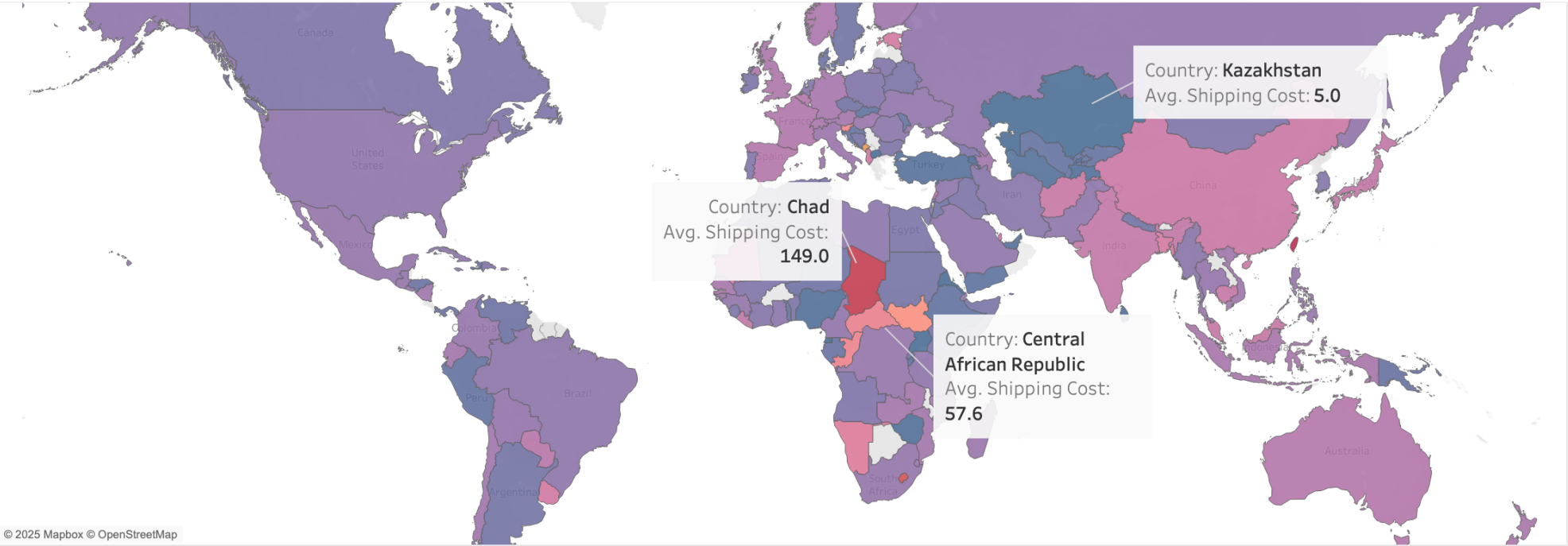


Sales by categories

Category	Sub-Catego..	
Furniture	Chairs	1,500,977
	Bookcases	1,464,548
	Tables	755,993
	Furnishings	385,361
Office Supplies	Storage	1,126,094
	Appliances	1,010,720
	Binders	461,706
	Art	372,022
	Paper	243,965
	Supplies	242,483
	Envelopes	170,794
	Fasteners	83,062
	Labels	73,254
Technology	Phones	1,705,436
	Copiers	1,505,713
	Machines	778,953
	Accessories	748,163

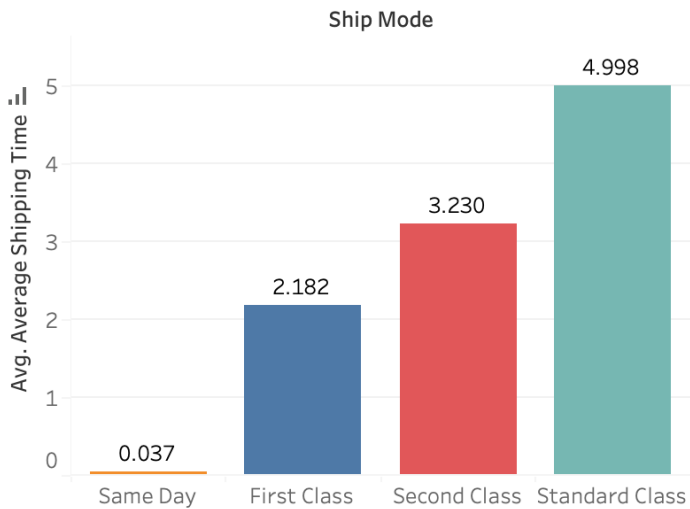


Shipping Cost by Region

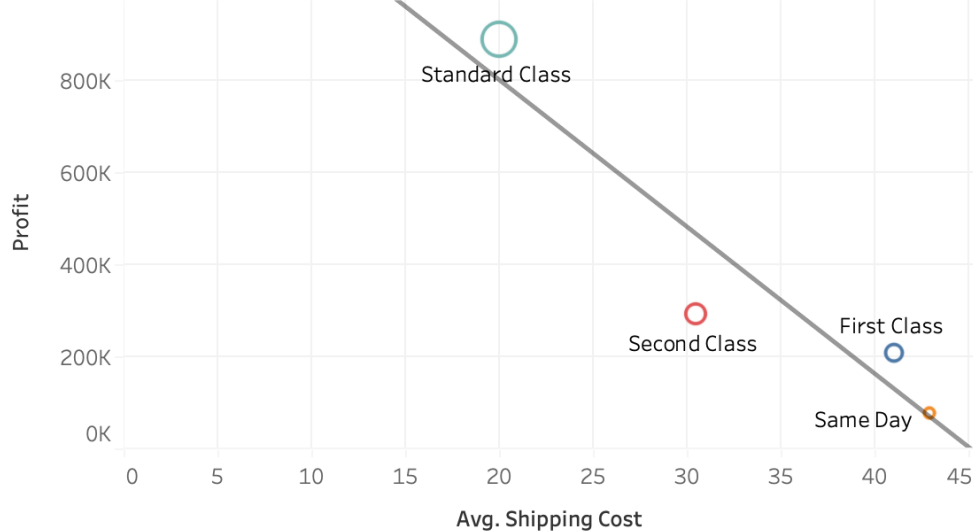


- Ship Mode
- First Class
  - Same Day
  - Second Class
  - Standard Class

Avg Shipping Time by Mode



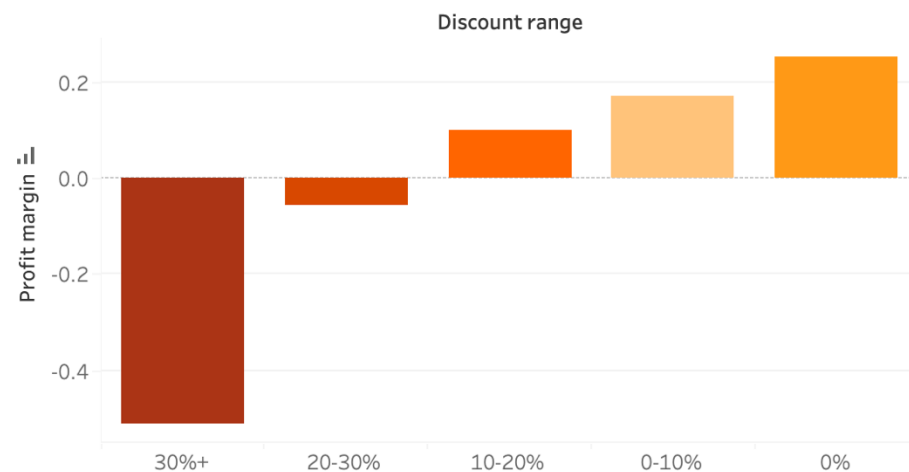
Shipping Cost vs. Profit



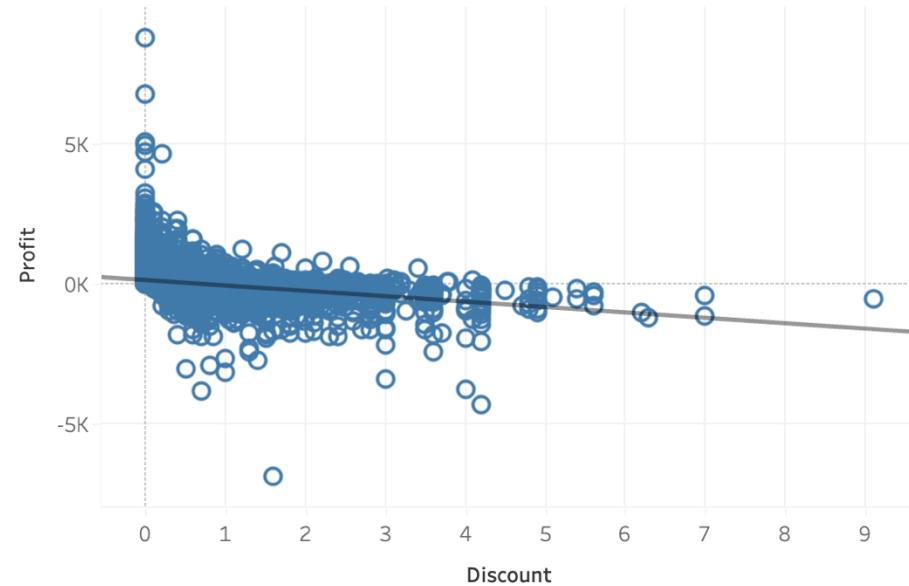
Discount range



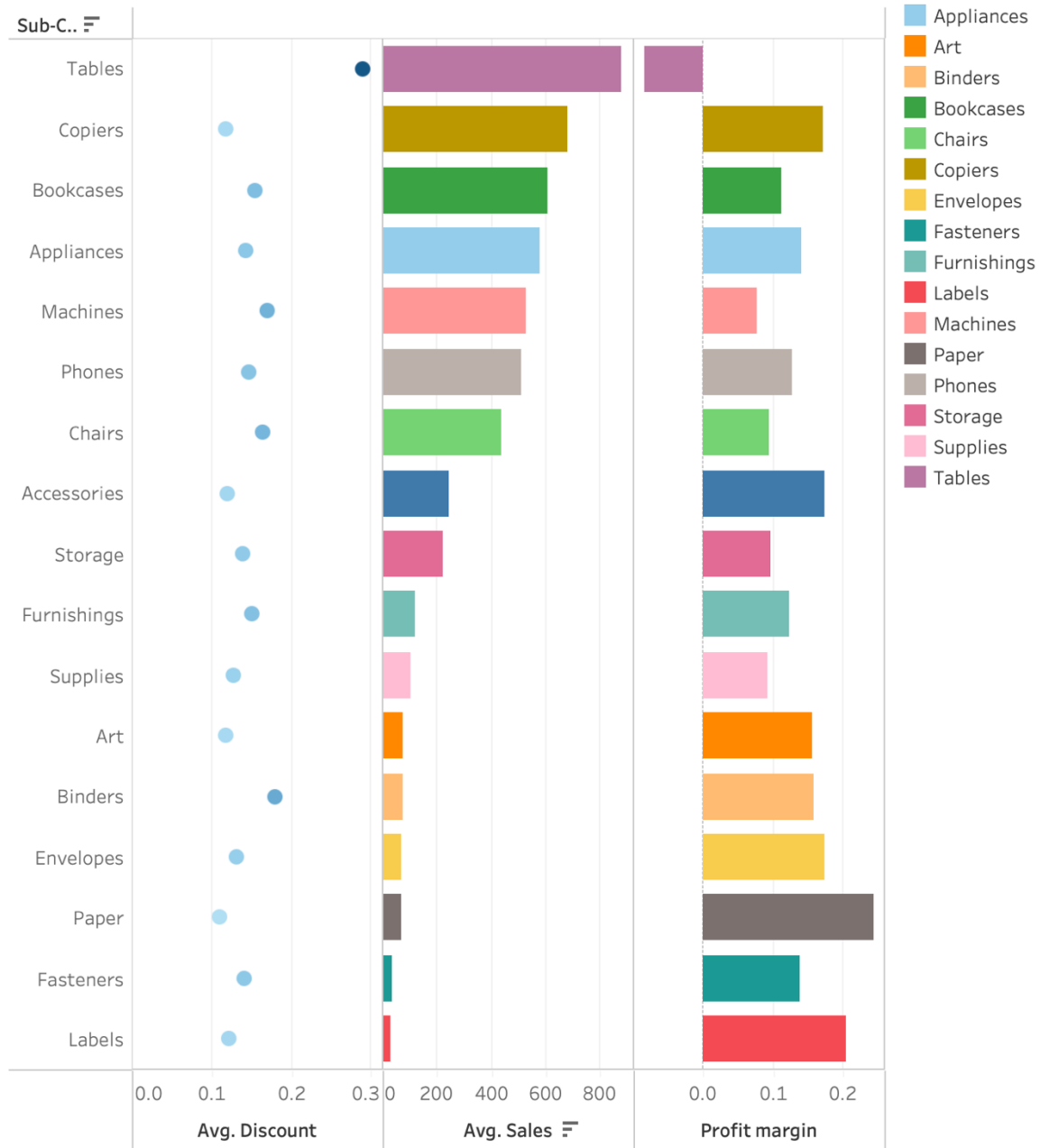
Discount Range &amp; Profit Margin



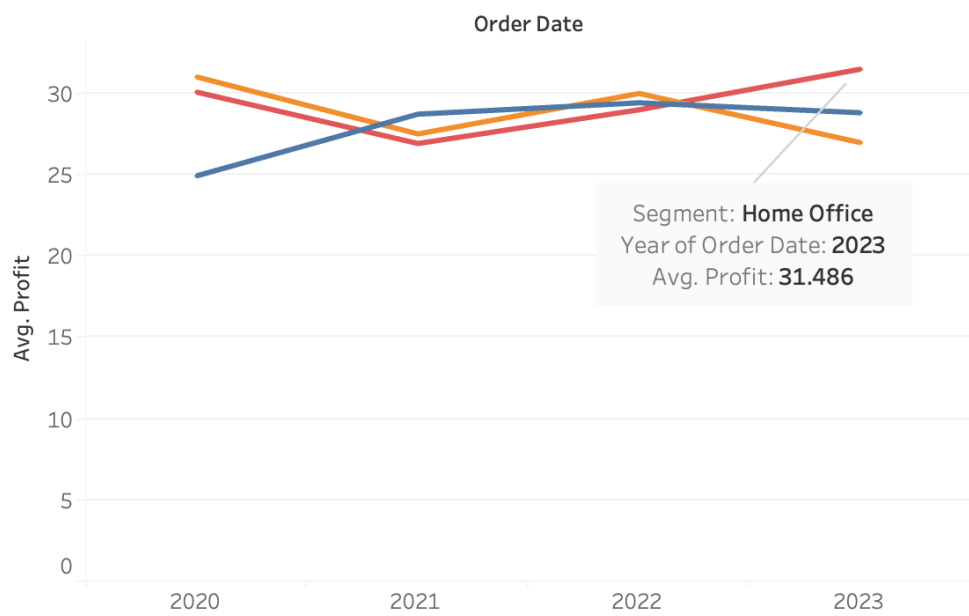
Discount vs Profit



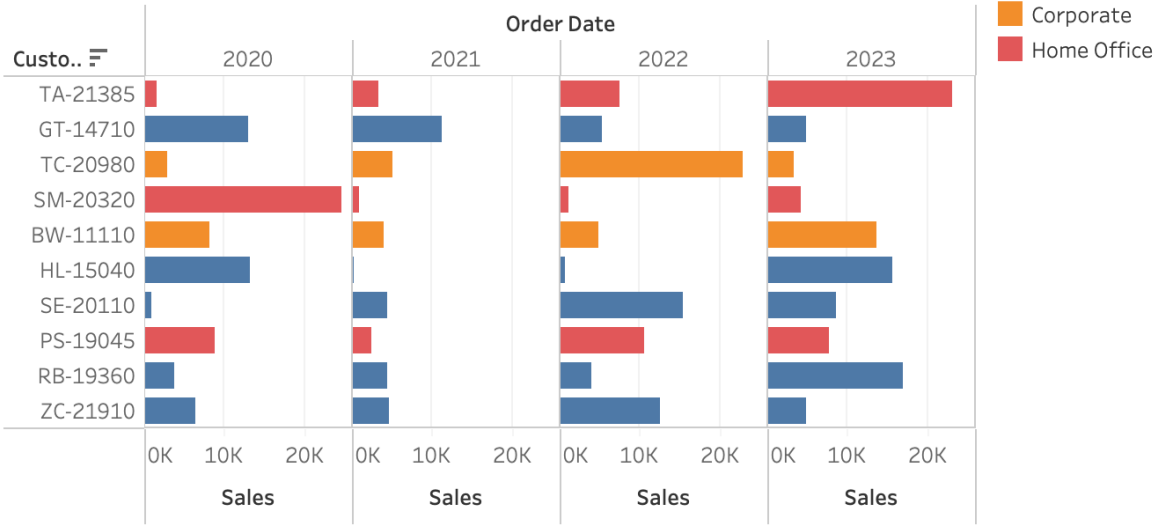
Sales &amp; Discount by Sub-Category



Customer Profitability by Segment & Year



Top Sales Customers by Year



Customer Segmentation Over Time

