## **Overview**



Total transactions

Revenue

Users

Average spending

Spending per user

Frequency

21.907

€ 455,63K

4.005

€ 20,78

€ 113,77

5,48



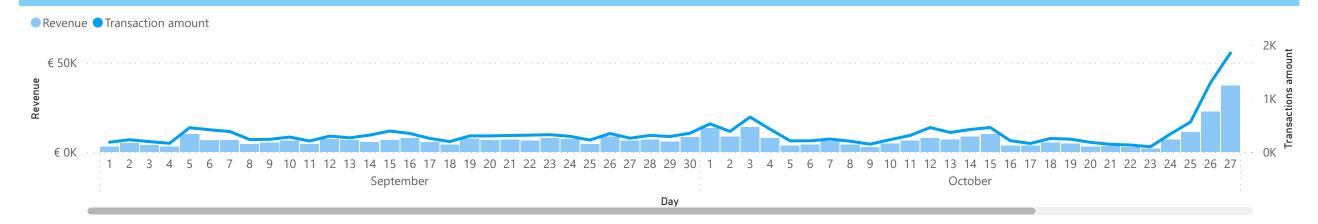
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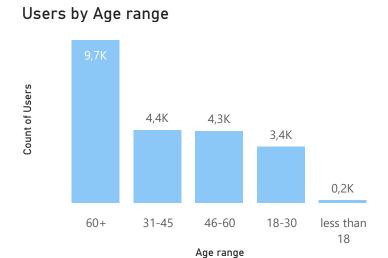
### **Evolutive**



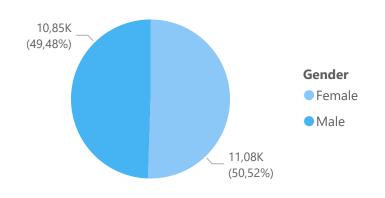
| Year  | Month     | Revenue      | % Revenue | Transactions | % Transactions | Users | % Users | Average ticket | Frequency | Spending | g per user |
|-------|-----------|--------------|-----------|--------------|----------------|-------|---------|----------------|-----------|----------|------------|
| 2022  | September | € 184.050,89 | 40,39%    | 8662         | 39,53%         | 1681  | 41,97%  | € 21,248       |           | 5        | € 109,49   |
| 2022  | October   | € 270.975,57 | 59,47%    | 13224        | 60,34%         | 3630  | 90,64%  | € 20,491       |           | 4        | € 74,65    |
| 2022  | November  | € 607,87     | 0,13%     | 45           | 0,17%          | 37    | 0,92%   | € 13,508       |           | 1        | € 16,43    |
| Total |           | € 455.634,33 | 100,00%   | 21931        | 100,00%        | 4005  | 100,00% | € 20,776       |           | 5        | € 113,77   |

## **Demographics**

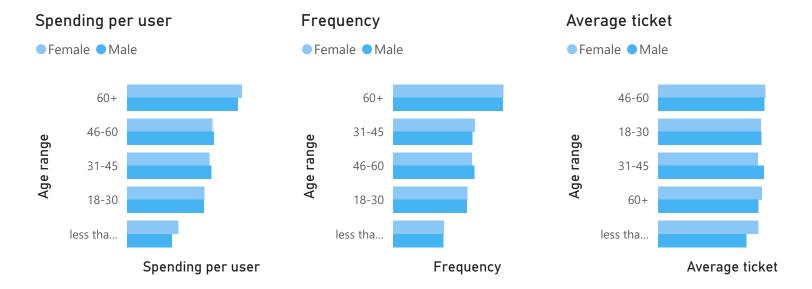
## **Demographics**



### Users by Gender



## **Behavior by demographics profile**

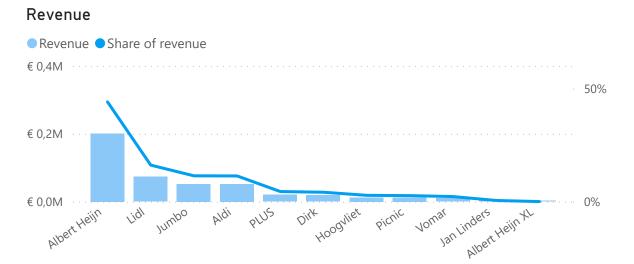


### Behavior by country

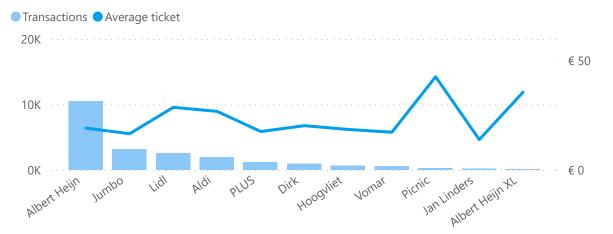
| Country         | Users | % of users | Transactions | Revenue      | Spending per user | Frequency | Average ticket |
|-----------------|-------|------------|--------------|--------------|-------------------|-----------|----------------|
| Turkiye         | 482   | 12,03%     | 554          | € 10.754,04  | € 22,31           | 1         | € 19,412       |
| Croatia         | 466   | 11,64%     | 549          | € 11.433,19  | € 24,53           | 1         | € 20,826       |
| Liechtenstein   | 457   | 11,41%     | 512          | € 10.459,45  | € 22,89           | 1         | € 20,429       |
| San Marino      | 456   | 11,39%     | 542          | € 12.057,16  | € 26,44           | 1         | € 22,246       |
| Malta           | 453   | 11,31%     | 536          | € 11.260,41  | € 24,86           | 1         | € 21,008       |
| Bulgaria        | 451   | 11,26%     | 541          | € 10.904,47  | € 24,18           | 1         | € 20,156       |
| North Macedonia | 451   | 11,26%     | 536          | € 10.736,05  | € 23,81           | 1         | € 20,030       |
| Andorra         | 447   | 11,16%     | 505          | € 10.906,99  | € 24,40           | 1         | € 21,598       |
| Cormony         | 117   | 11 160/    | E3E          | £ 10 00E 00  | £ 21 E0           | 1         | £ 20 E2E       |
| Total           | 4005  | 100,00%    | 21907        | € 455.634,33 | € 113,77          | 5         | € 20,776       |

# **Performance per retailers**

## Sales by retailer



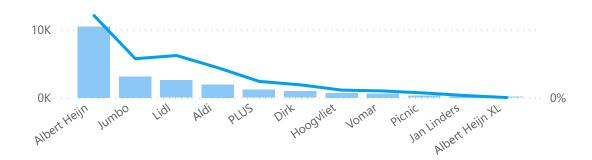
#### Transactions and Average ticket



## **User behavior by retailer**

#### Users





### Frequency and Spending per user



