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INTRODUCTION TO MACHINE LEARNING

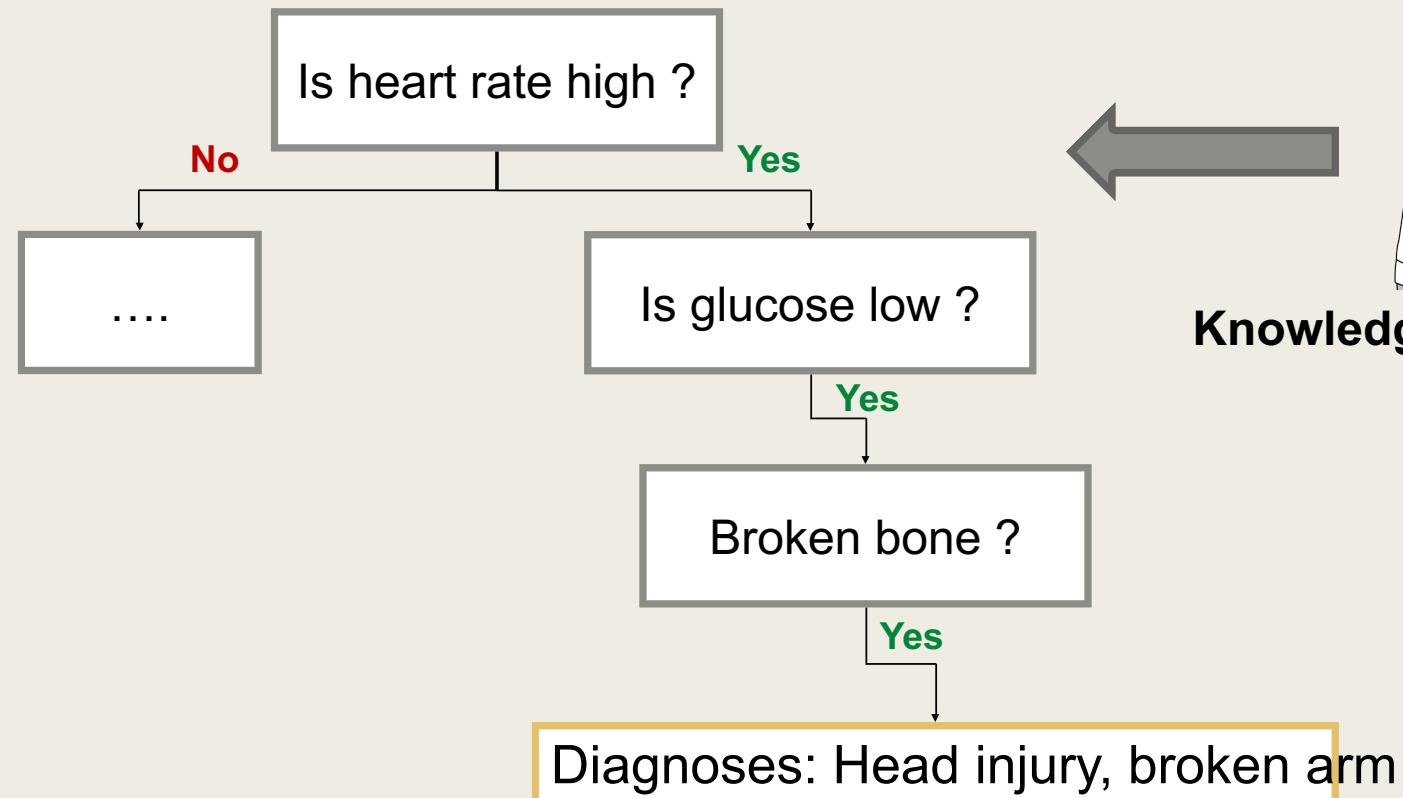
WHAT IS MACHINE LEARNING?

Machine Learning

- A subfield of Artificial Intelligence (AI)
- The field of study that gives computers the ability to learn without being explicitly programmed — Arthur Samuel

What is “NOT” machine learning

AI system for medical diagnosis



Knowledge from an expert

What is machine learning

Can we learn those rules from the data ?

Heart rate	Glucose	Broken bone	Diagnoses
High	Low	Yes		Head Injury, Broken arm
Normal	High	No		Diabetes
....

Supervised machine learning: Features X



Labels Y

Model Output

What is machine learning

- How would you teach someone to ____ ?
- Classify if an email is spam
- Estimate how many likes your post will get
- Recommend a movie to a friend
- Group customers into segments

What is machine learning

- Let's listen from the world's expert
- <http://ta.virot.me/fb-ai-explainer/>

WHAT ARE MACHINE LEARNING USE CASES?

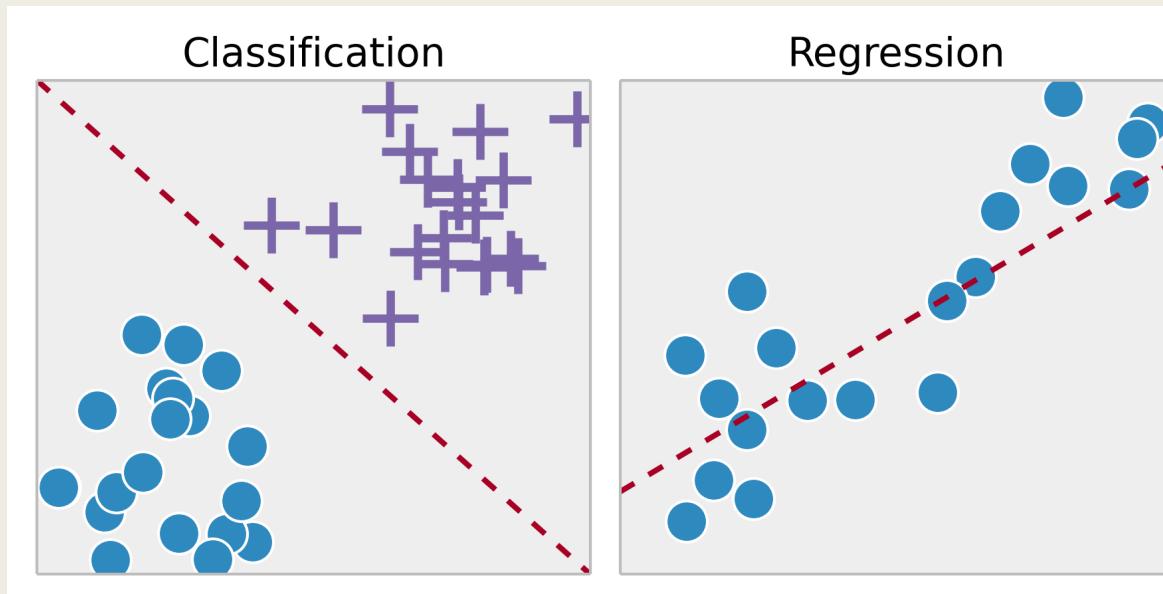
Agoda's use cases

- Pay-Per-Click (PPC) Bidding Algorithm
- Search and Recommender Systems
- Dynamic Pricing
- Fraud Detection
- Photos Auto-tagging

Type of machine learning

■ Supervised Learning

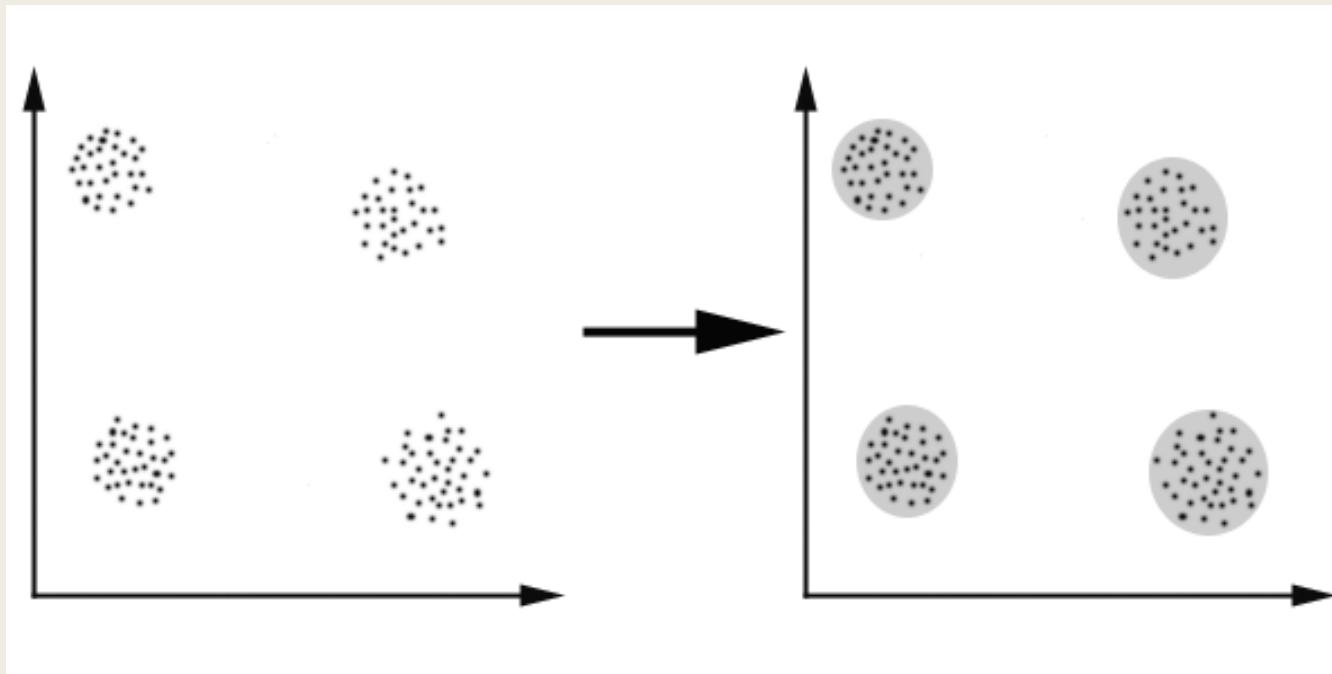
- The target values (**labels**) are provided
- The goal is to approximate the mapping function so well that when you have new input data (x) that you can predict the output variables (Y) for that data.
- **Classification** (for discrete outcome) and **Regression** (for continuous outcome)
- Example: Image classification



Type of machine learning

■ Unsupervised Learning

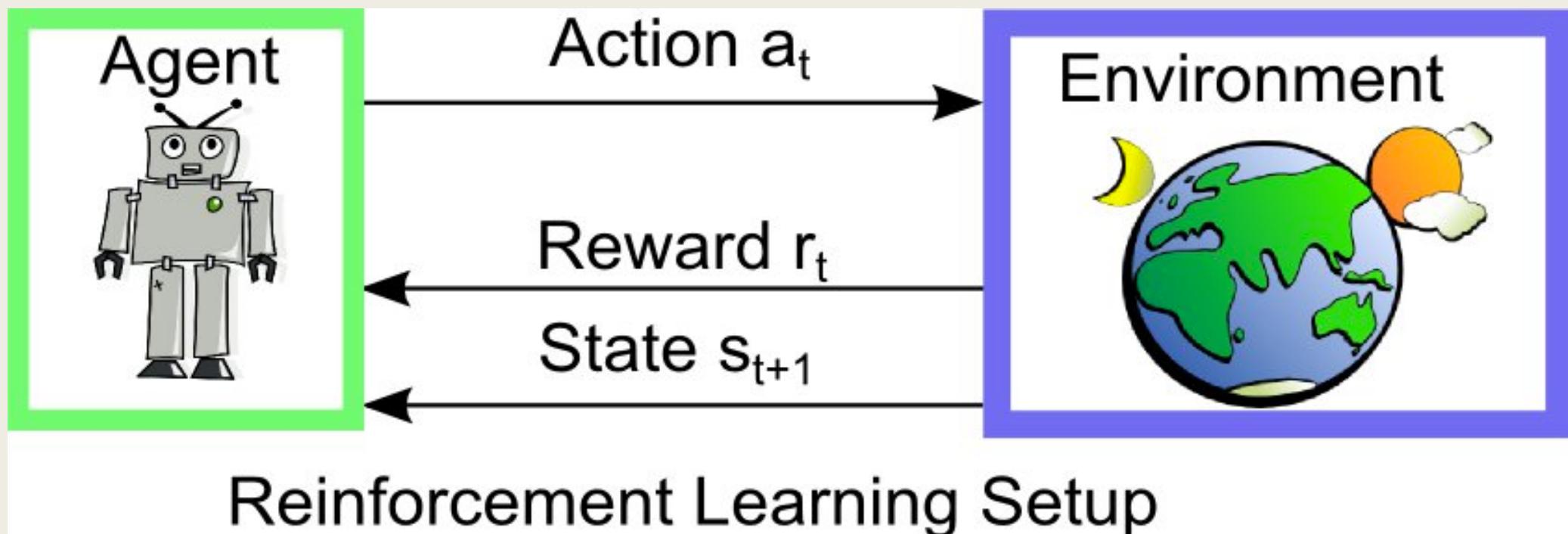
- No target values specified
- The goal is to model the underlying structure or distribution in the data in order to learn more about the data
- Example: Customer Segmentation



Type of machine learning

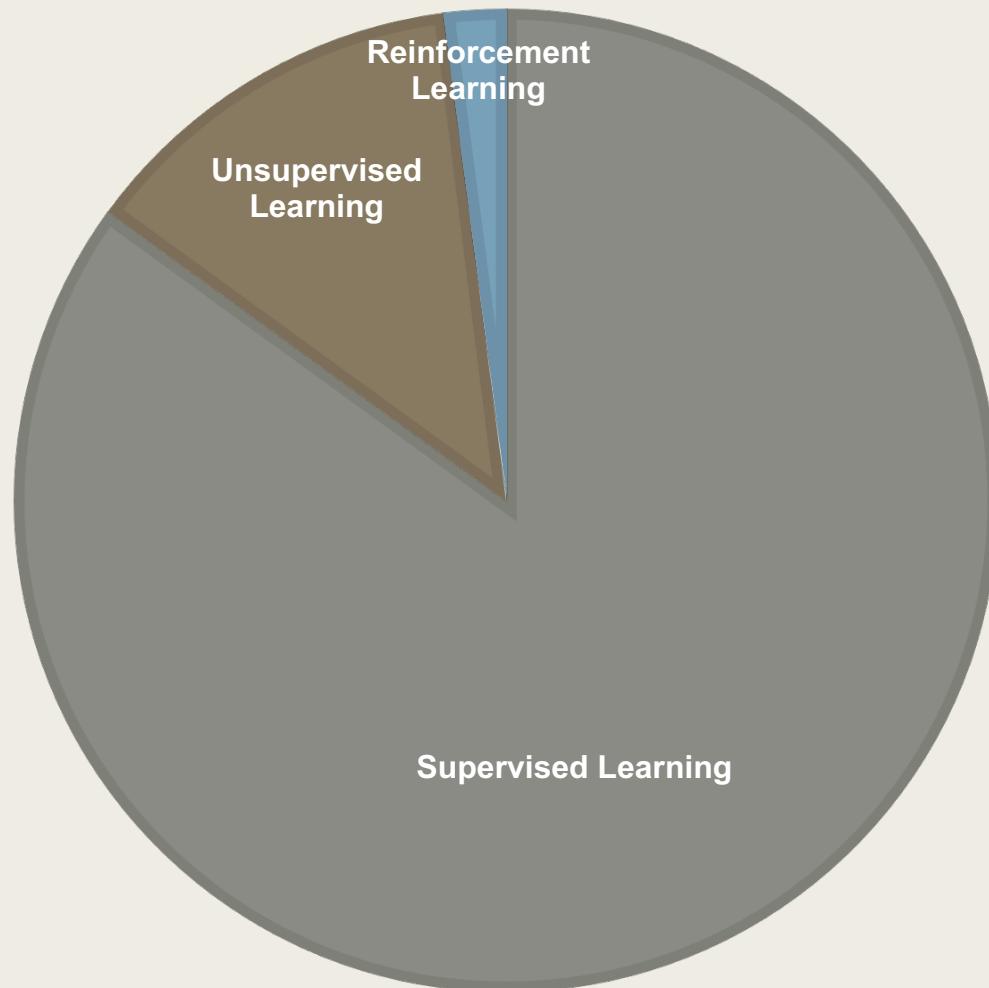
■ Reinforcement Learning

- The method aims at using observations gathered from the interaction with the environment to take actions that would maximize the reward
- Example: AlphaGo



Type of machine learning

BUSINESS USE CASES (AS OF NOW)

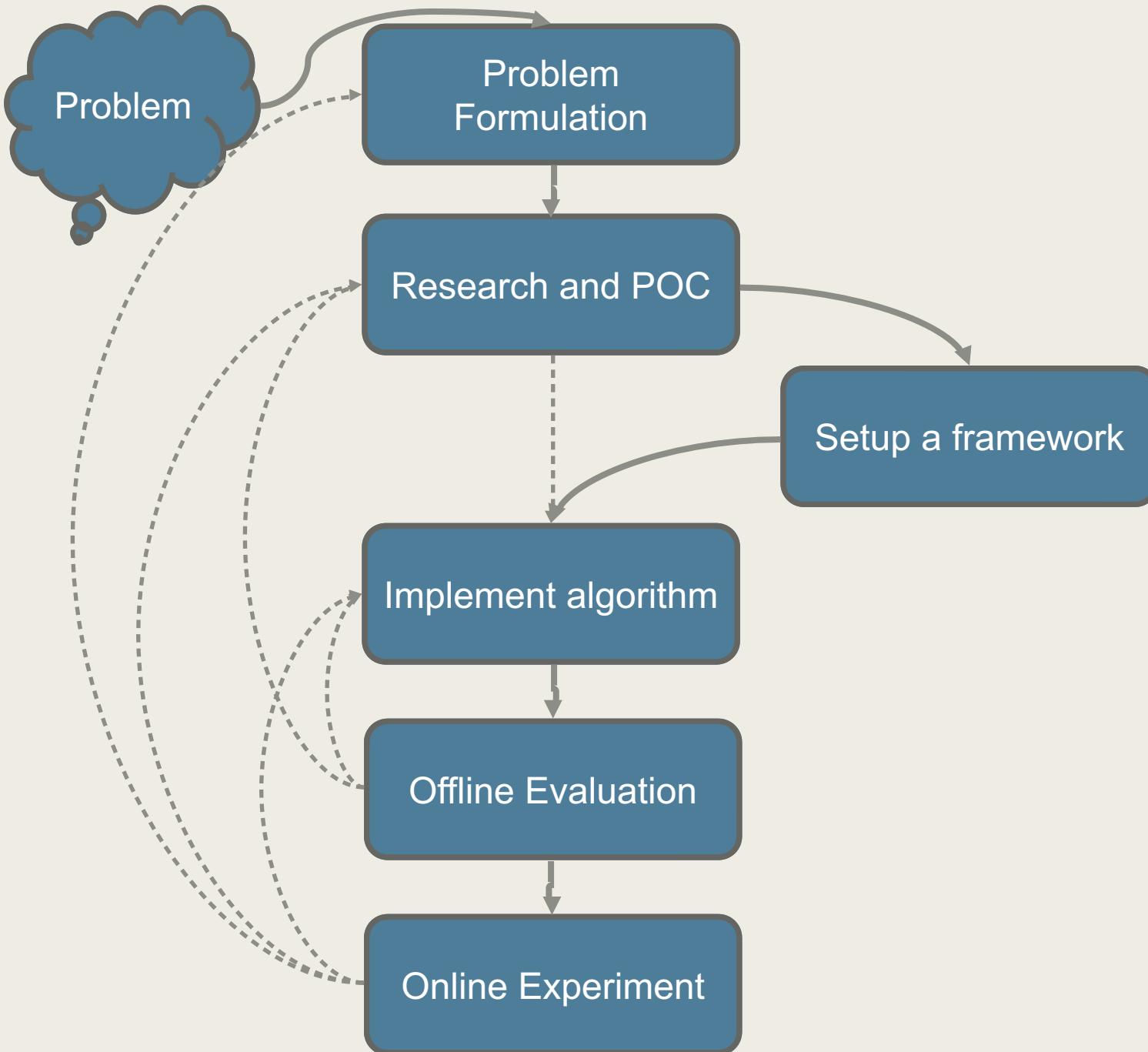




MACHINE LEARNING PROCESS

Onboarding Machine Learning

- How do we start adopting machine learning in practice ?
- What is a process for developing ML products ?



Problem Formulation

■ Objective

- *Maximizing reward by providing relevant search results*

■ Input Output

- *Input: (User, Search Criteria)*
- *Output: {H₁, H₂, H₃, H₄ ... } (a permutation of hotels)*

■ Measure of success

- *Uplift in Conversion rate, Click through rate or Profit ?*

■ How would we solve this problem ?

The screenshot shows the Agoda website interface. At the top, there's a navigation bar with the Agoda logo, language selection (PointsMAX, THB), and a user profile for 'Sorawit S.' (circled in red). Below the header, the search parameters are set: destination (Singapore), check-in (28 Jan 2017), check-out (31 Jan 2017), and guest count (1 room, 2 adults, 1 child). A 'Search' button is at the bottom right.

Underneath, the 'Last viewed:' section lists recent searches: 'GUSTI Bed & Breakfast Singapore' (28 Jan - 31 Jan | 1 room, 2 adults, 1 child), 'Bangkok' (28 Jan - 31 Jan | 1 room, 2 adults, 1 child), and 'Bangkok' (28 Jan - 31 Jan | 1 room, 2 adults).

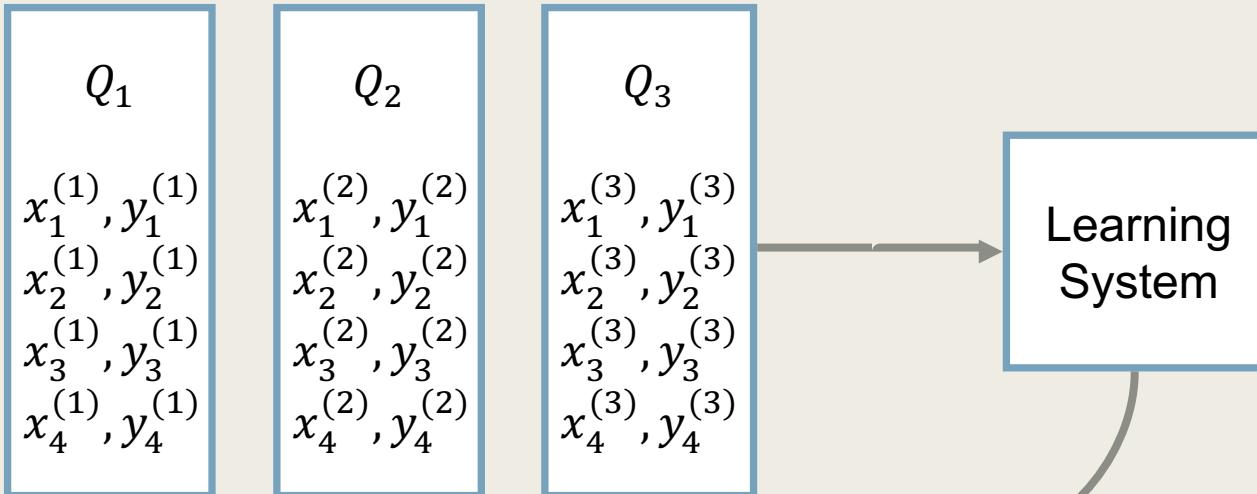
The main content area is titled 'Singapore: 156 properties. Showing 1 – 45'. It includes a map of Singapore with markers for Geylang, Downtown Core, and Changi. A 'View all on map' link is available. The results are sorted by 'Recommended'. Each listing includes a thumbnail image, property name, location, amenities (e.g., Breakfast included, FREE Wi-Fi), traveler reviews (e.g., 5footway.inn Project Chinatown 2 has 1376 reviews, 5 stars), discount information (e.g., 30% discount), and price (e.g., THB 3,214). The results are presented in a grid format with three columns.

On the left side of the results, there are several filter options: 'Search within results' (Property name contains), 'Price per night' (radio buttons for THB 0 - THB 114,500+), 'Star rating' (radio buttons for 1 to 5 stars), 'Guest rating' (radio buttons for All, Neighborhood, Orchard, Bugis, Kallang), 'Accommodation type' (checkboxes for Hotel, Hostel, Resort), and 'Facilities' (checkboxes for Breakfast included, FREE Wi-Fi, Breakfast).

Research and POC

- **Avoid** reinventing the wheel
- **Information Retrieval:**
 - *Learning to rank*

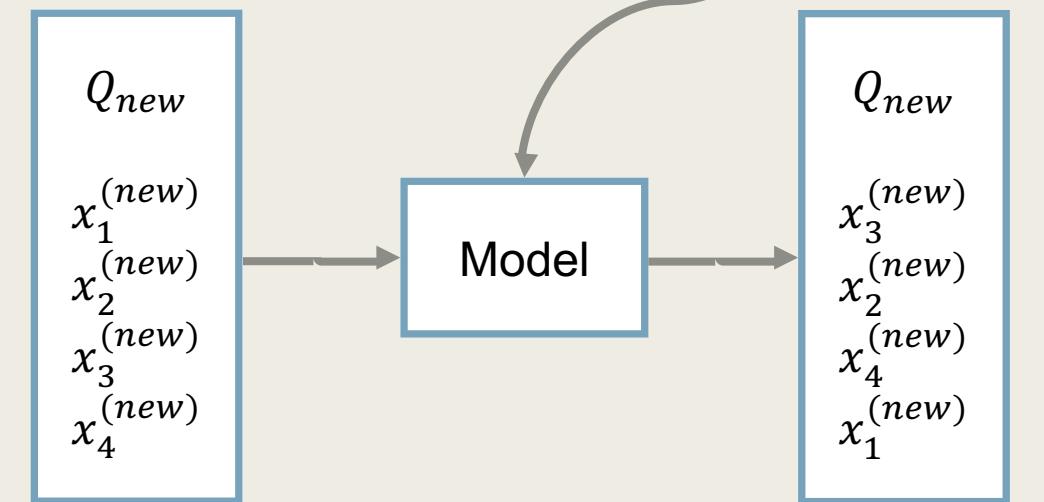
Training Data



Notation

$Q \rightarrow$ User, Search Criteria
 $X \rightarrow$ Hotel
 $Y \rightarrow$ Conversion Rate

Test Data

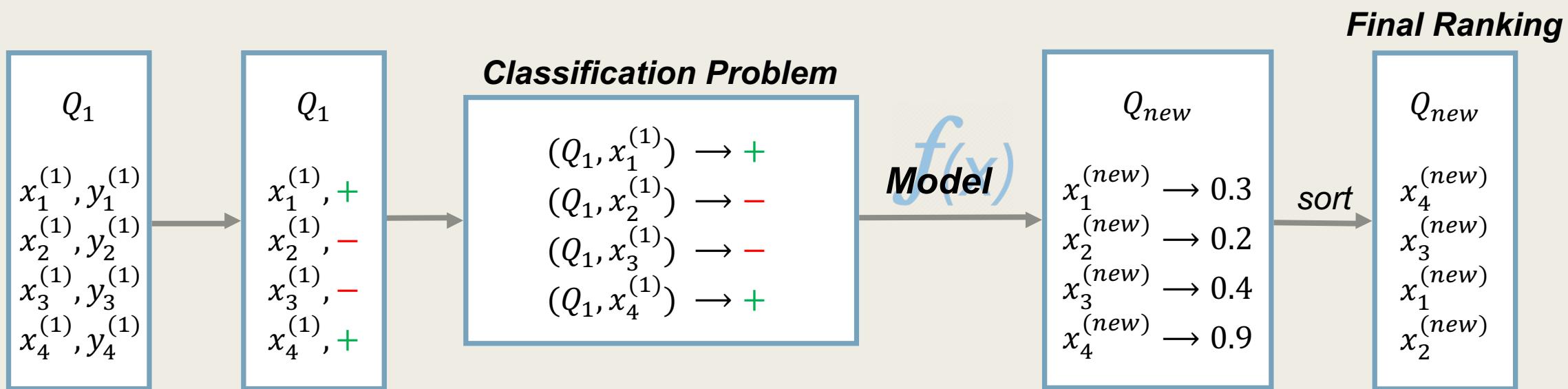


Prediction

Research and POC

■ Point-wise Approach

- Assign a score for each Query-Hotel pair



Research and POC

- **Evaluation metrics: each problem has its own appropriate set of metrics**

Information Retrieval Metrics

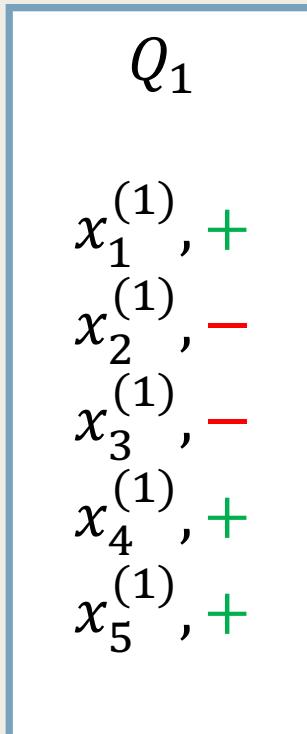
- Precision at K: Compute % relevant in top K, ignores hotels ranked lower than K

Ex.

Prec@3 = 1/3

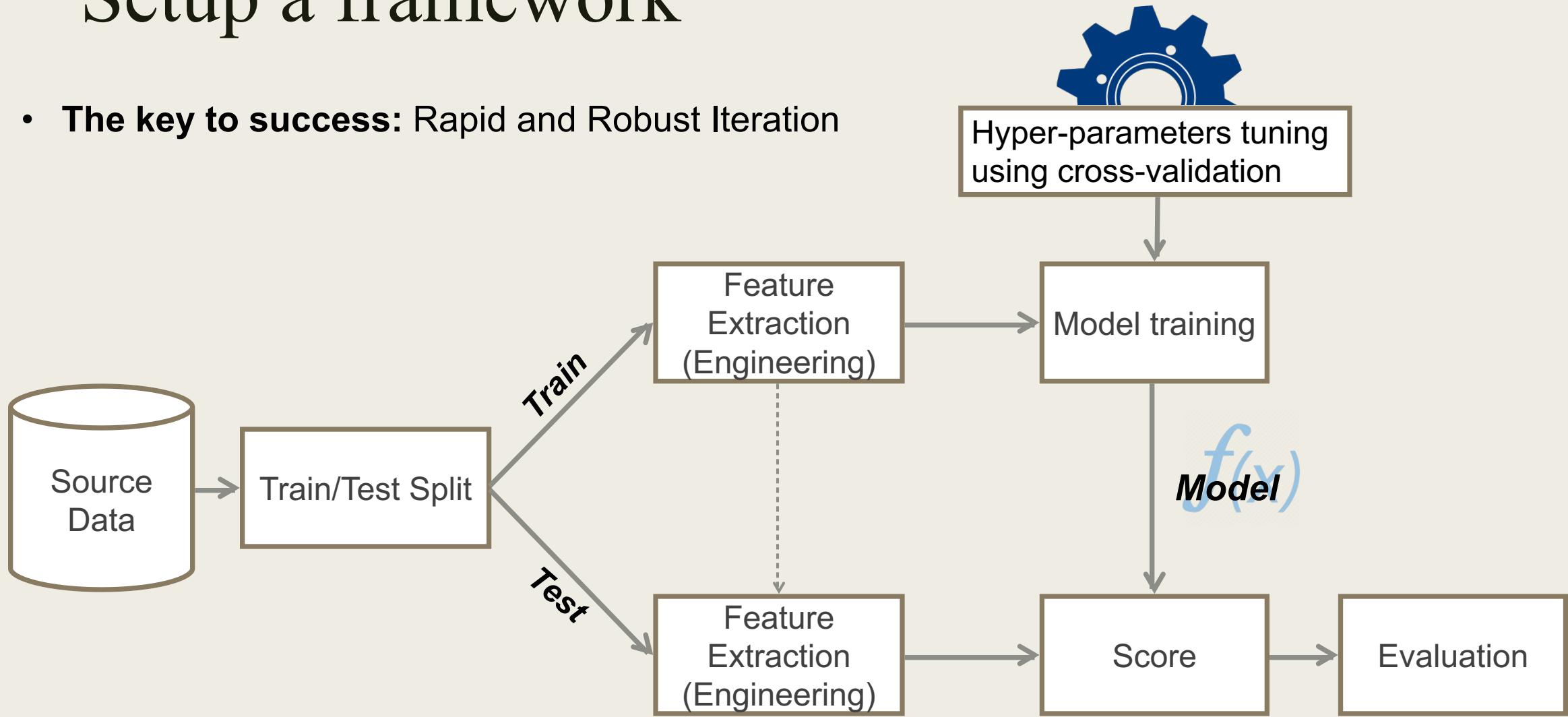
Prec@4 = 2/4

Prec@5 = 3/5



Setup a framework

- **The key to success:** Rapid and Robust Iteration



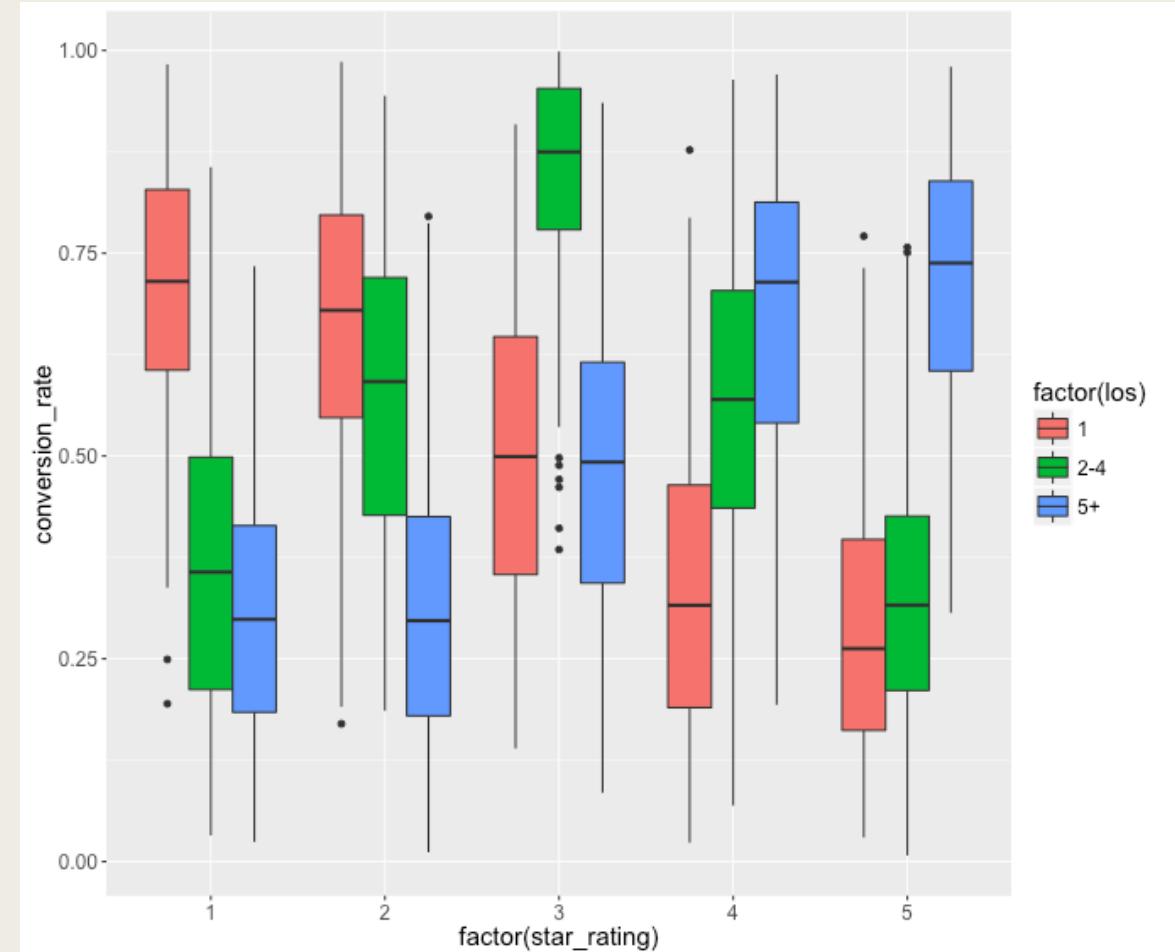
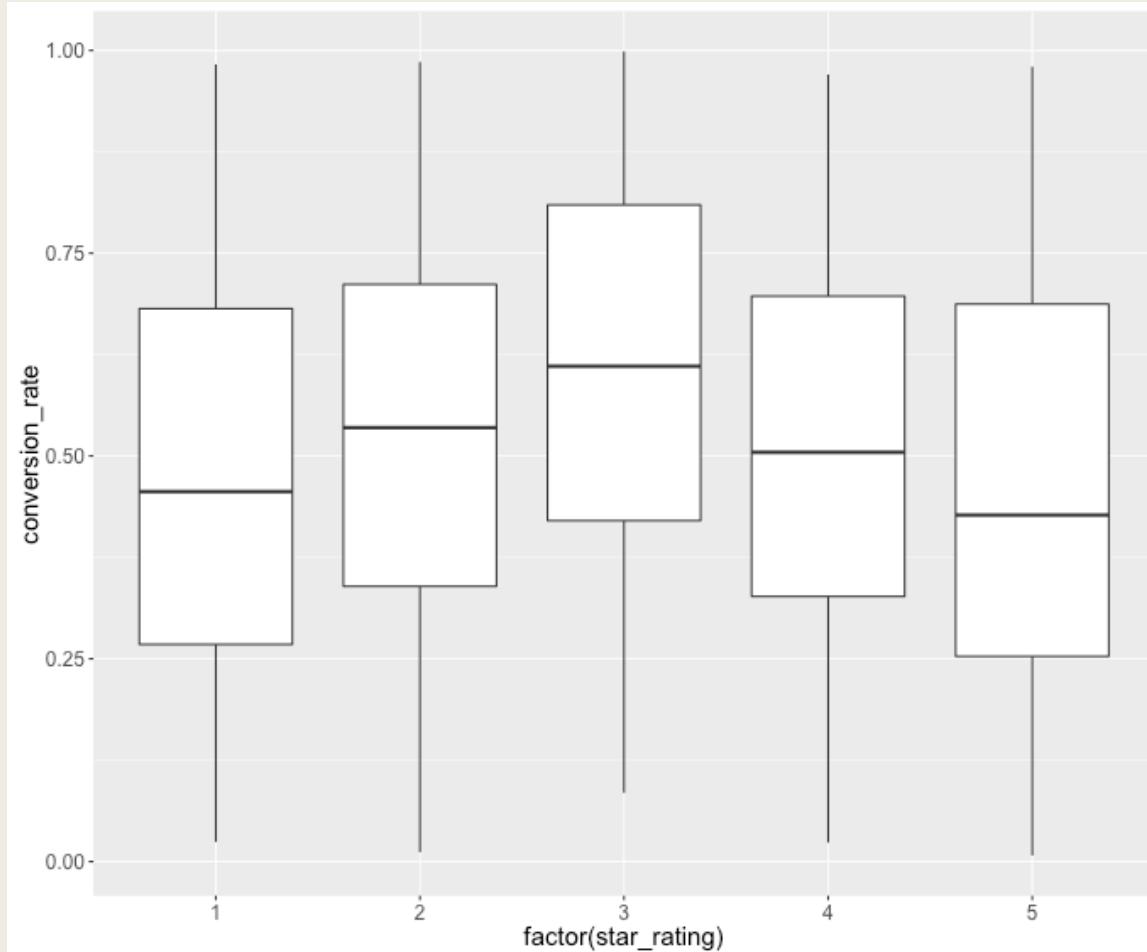
Implement algorithm

Feature Engineering

- Domain knowledge plays an important role
 - ***Hotel features***
 - hotel_id, star rating
 - price
 - review score
 - ***Query features***
 - user_id, length of stay
 - user origin
 - historical booking rate of user
 - ***Query-Hotel features (the most important)***
 - $\text{abs}(\text{historical bookings price of user} - \text{hotel price})$
 - length of stay * star rating
 - hotel_id * user_id

Implement algorithm

- Feature exploration: *identify potential predictors (features)*

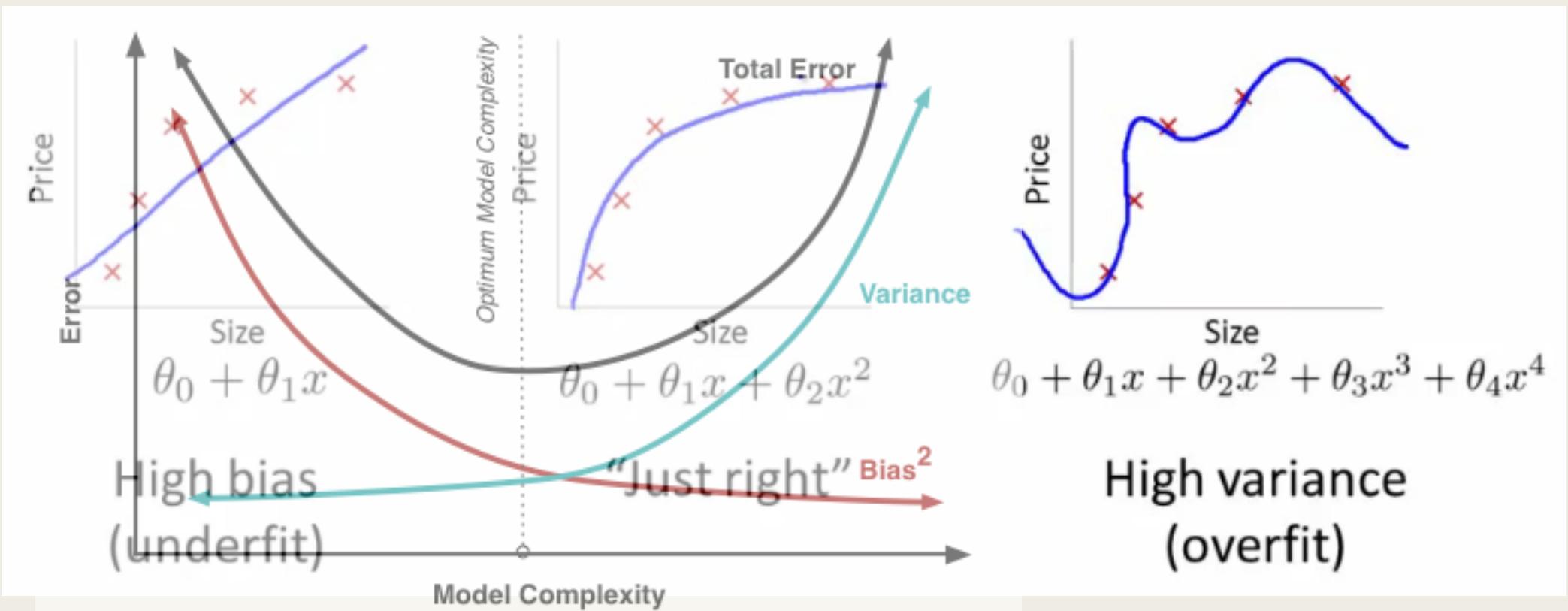


Implement algorithm

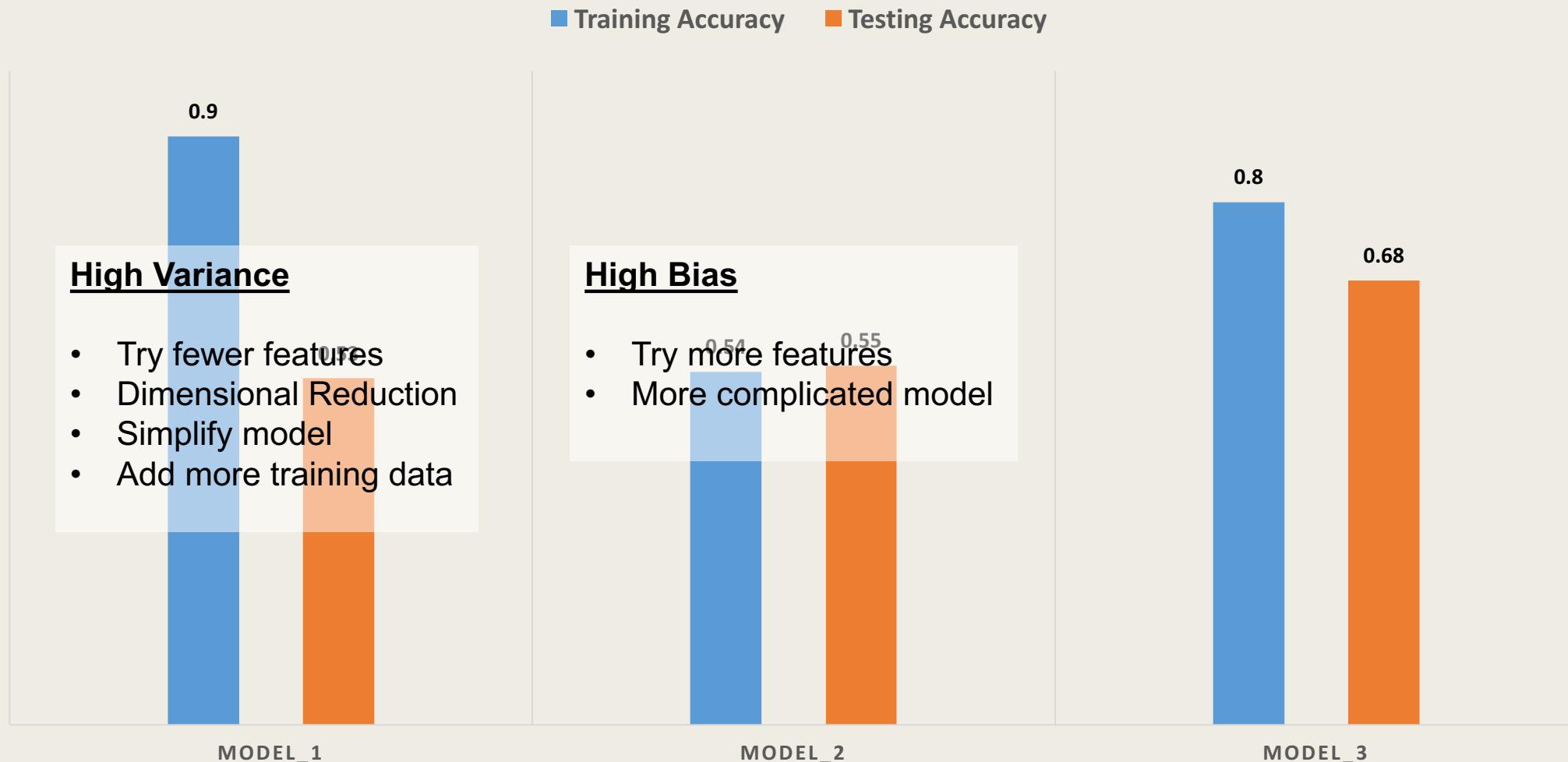
- Pick your candidate algorithms
 - **Always always start with Baseline:** Rank by popularity
 - Generalized Linear Model
 - SVM
 - Gradient Tree Boosting
 - Factorization Machine
 - Neural Network

Implement algorithm

- Model selection tip: understand **bias-variance** trade off

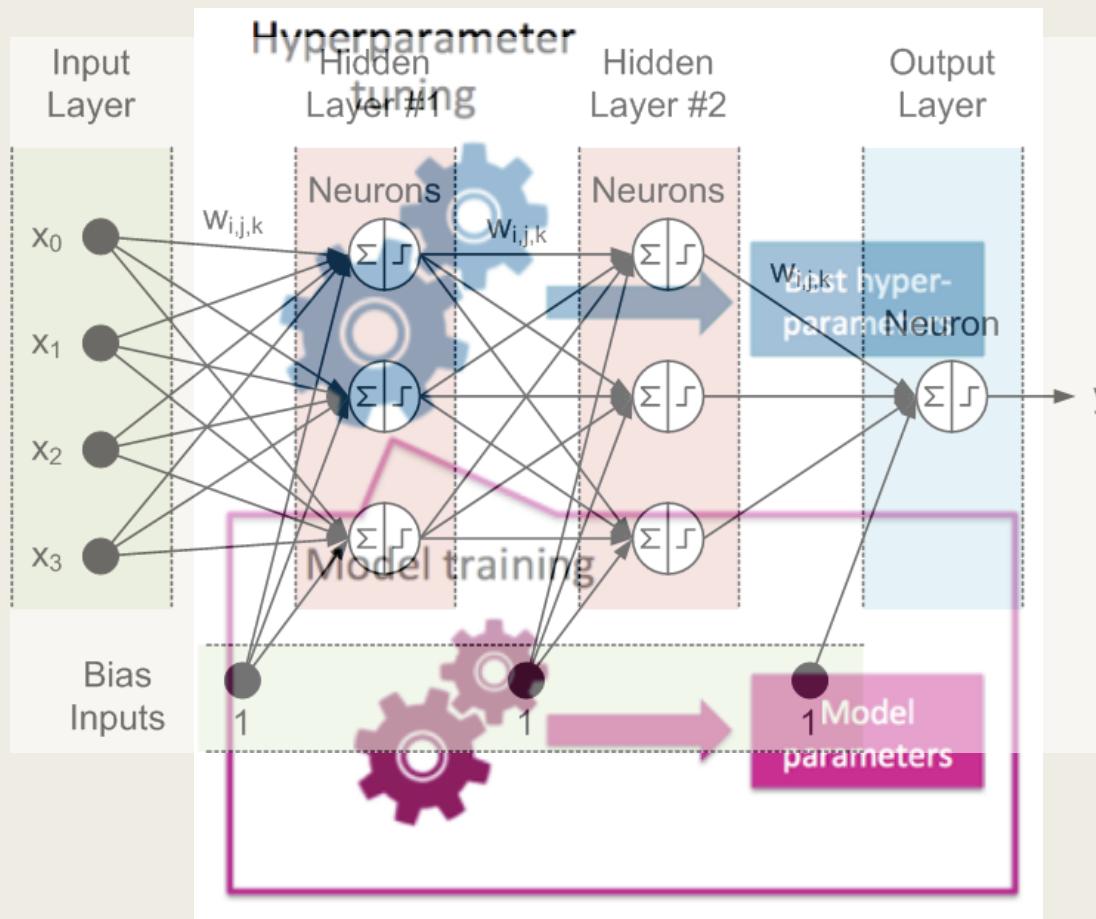


Implement algorithm



Implement algorithm

- **Super important:** Understand hyper-parameters of your picked algorithms



Model Parameters

- Parameters that we optimize during training process

Hyper-parameters

- Parameters that express “higher-level” properties of the model such as its complexity

*It actually boils down to the **bias-variance trade-off***

Tuning hyper-parameters

- Grid search with cross-validation
- Bayesian Optimization

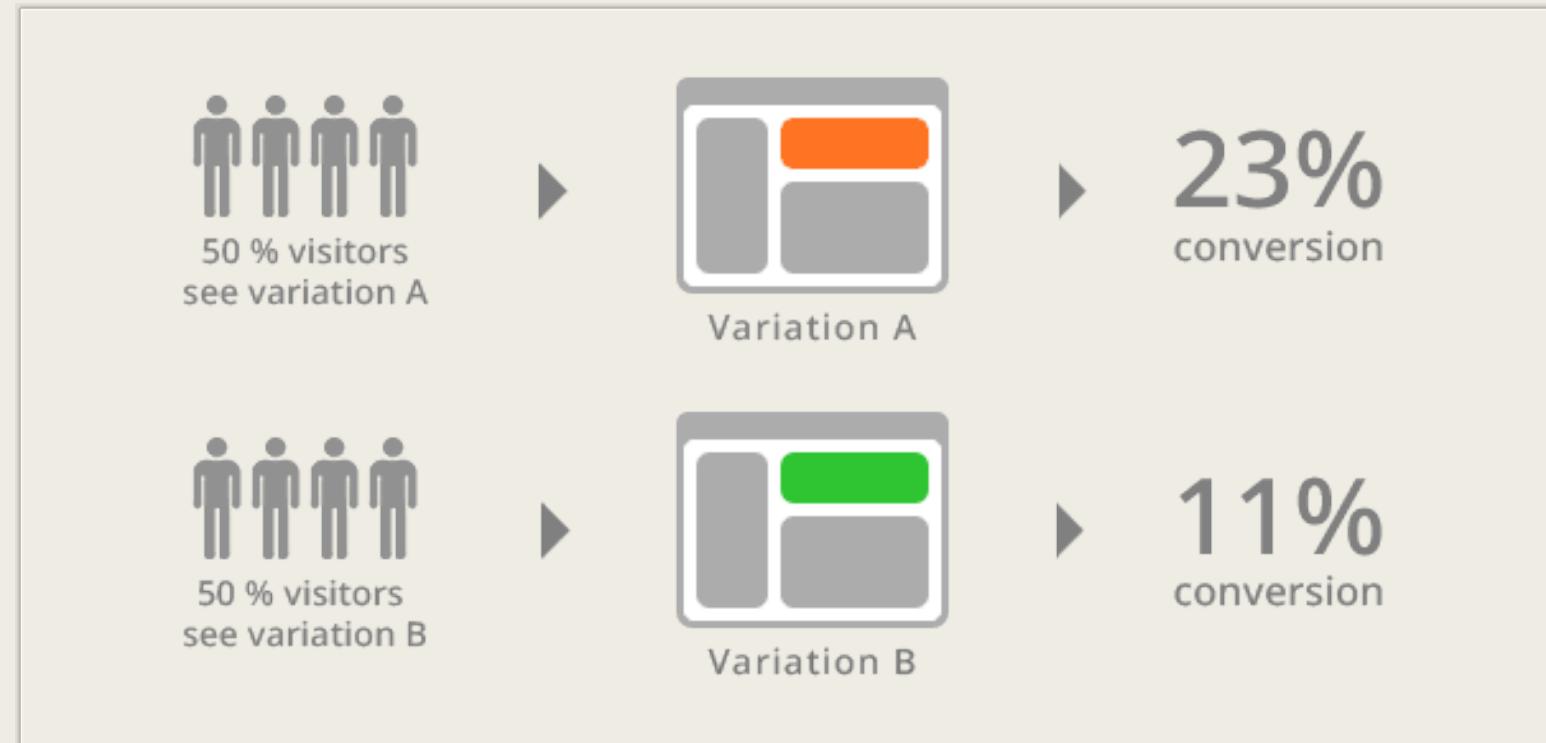
Offline Evaluation (Back testing)

- Remember that what only matters is “**Generalized Error**”
 - Train/Test splitting logic is very crucial
 - Make sure there is no information leakage

- Defining the right **metrics**
 - Indication to make decision on follow-up online experiments
 - A critical issue is how offline metrics correlate with online test results

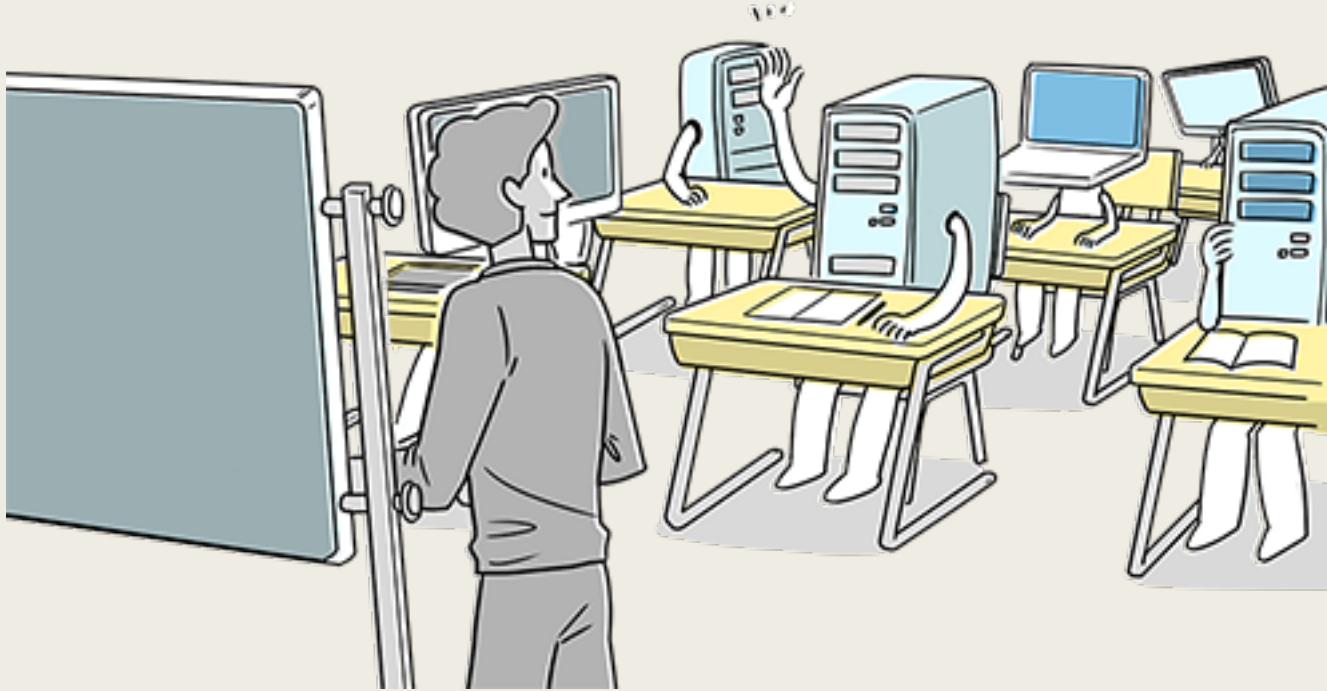
Online Experiment

- A/B Testing



- Feedback Loop

- *Observe how users interact with your product and make use of that data*



INTRODUCTION TO SUPERVISED LEARNING

Let's start with example



LOVE



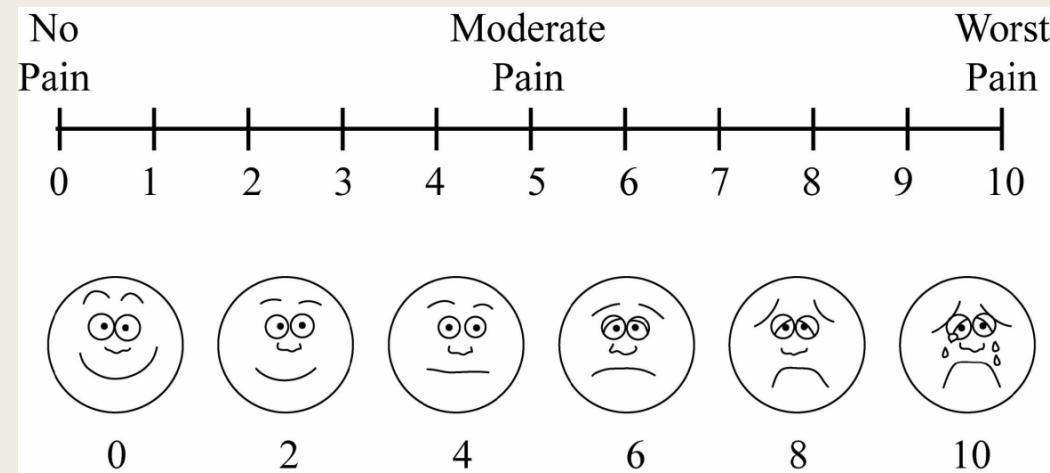
Learning Framework



Feature: Chili's Color



Labeling function
 $f: X \rightarrow Y$



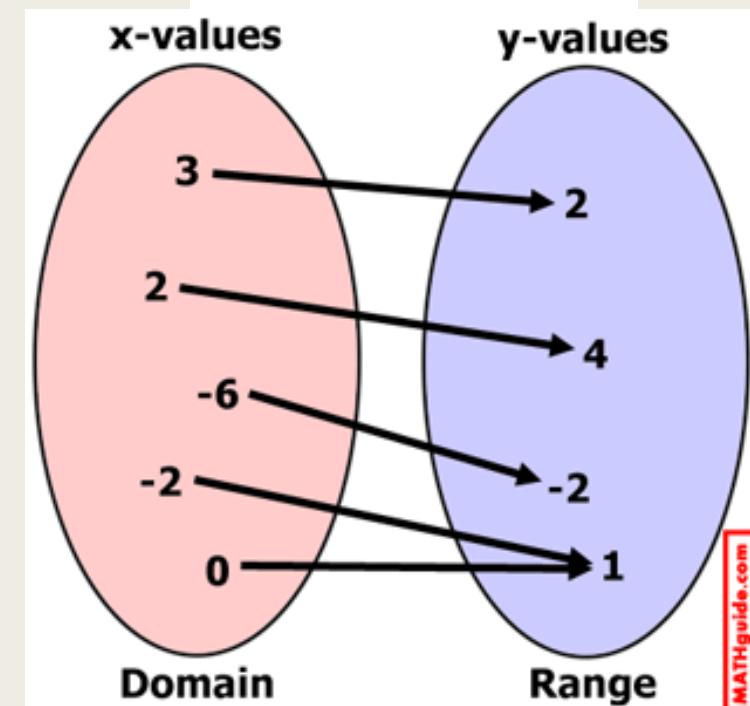
Learning Framework

SUPERVISED LEARNING IS ALL ABOUT FINDING THE LABELING FUNCTION

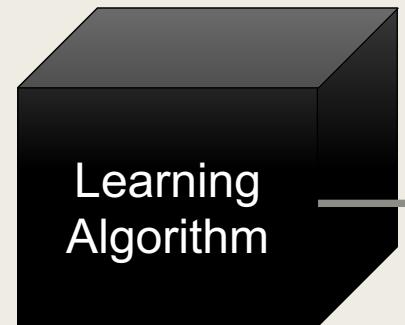
What people think I do



What I actually do



Learning Framework



Predictor

$p: X \rightarrow Y$ best represent
Labeling function f

Measure of success: Generalized Error

$$E_{(x, y) \sim D} (p(x) - y)^2$$

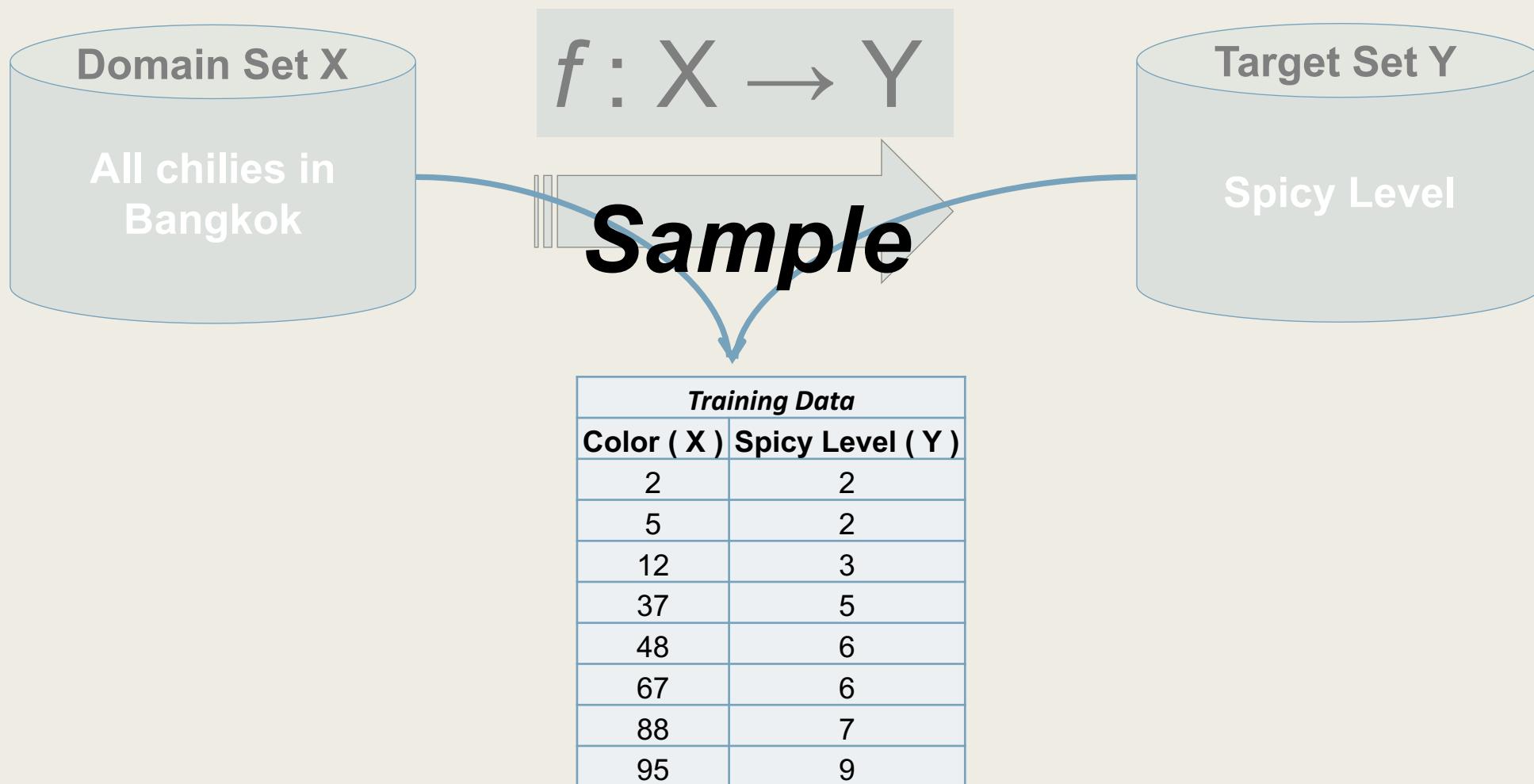


Apply Predictor p

Observe actual y

$$(p(x) - y)^2$$

Learning Framework

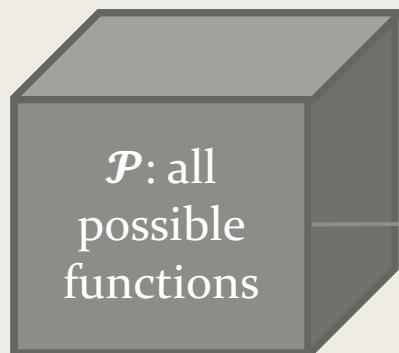


Empirical Risk Minimization

Define: \mathcal{P} as all possible functions mapping from $X \rightarrow Y$

Find best p in \mathcal{P} that has the lowest Error on **Training Data**

$$\text{Min}_{p \in \mathcal{P}} \sum_{i=1}^n (p(x) - y)^2$$



Pick p

Training Data	
Color (X)	Spicy Level (Y)
2	2
5	2
12	3
37	5
48	6
67	6
88	7
95	9

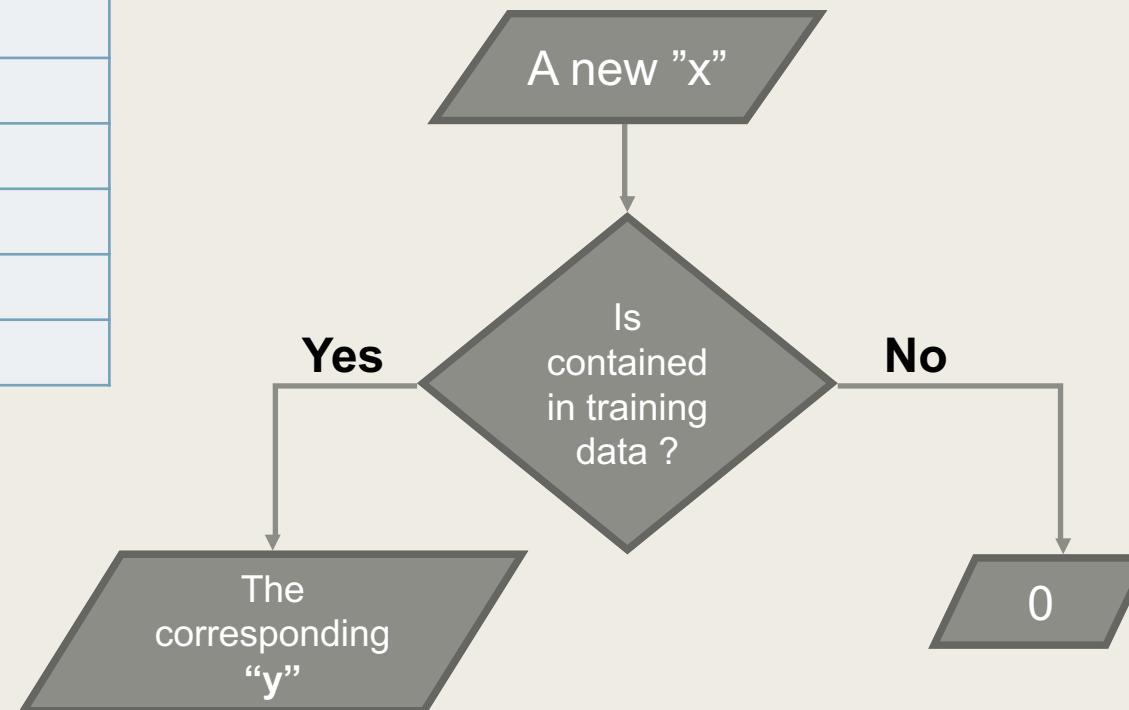
Calculate

$$\sum_{i=1}^n \frac{\text{Training Error}}{(p(x) - y)^2}$$

Empirical Risk Minimization

Training Data	
Color (X)	Spicy Level (Y)
2	2
5	2
12	3
37	5
48	6
67	6
88	7
95	9

$$p(x) = \begin{cases} y_i, & \text{if } x = x_i \text{ for some } i \\ 0, & \text{otherwise} \end{cases}$$



Empirical Risk Minimization



Training Error

$$\sum_{i=1}^n (p(x_i) - y_i)^2 = 0$$

Generalized Error

HUGE!!

OVER FITTING

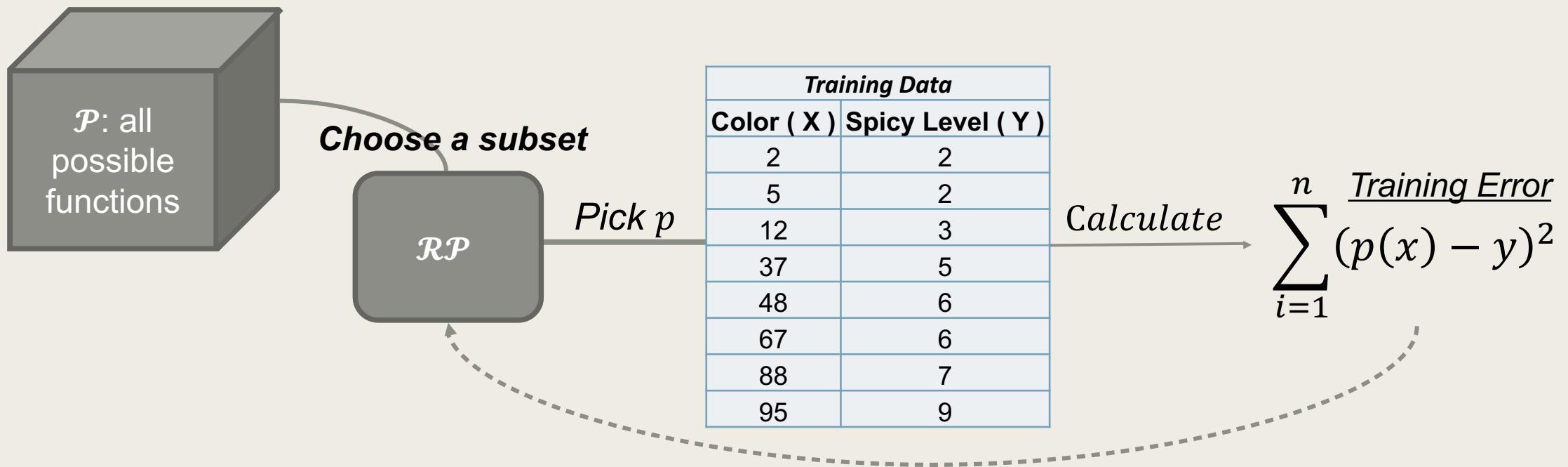
Bias (Assumption)

Apply the ERM learning rule over a **restricted** set

Define: \mathcal{RP} as a chosen subset of \mathcal{P}

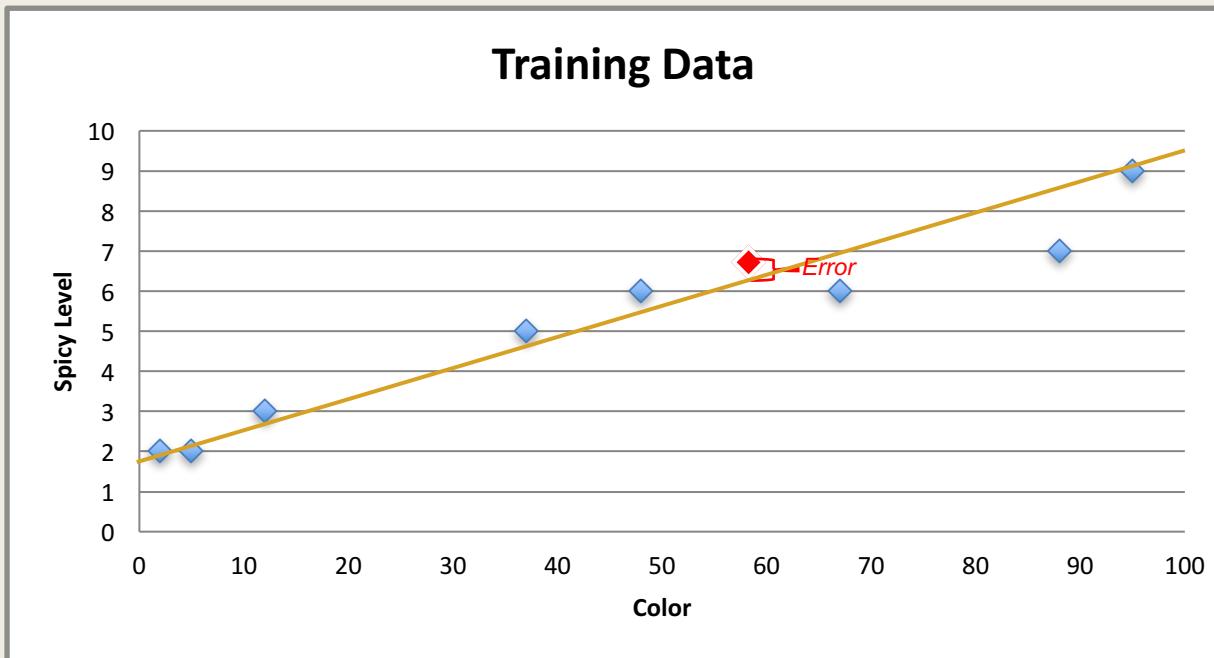
Find best p in \mathcal{RP} that has the lowest Error on *Training Data*

$$\min_{p \in \mathcal{RP}} \sum_{i=1}^n (p(x_i) - y_i)^2$$



Linear Regression

Pick \mathcal{RP} as: $p(x) = \beta_0 + \beta_1 x$, so we only search for best β_0 and β_1 value



Training Error

$$\sum_{i=1}^n (p(x_i) - y_i)^2 = \text{Small}$$

Generalized Error

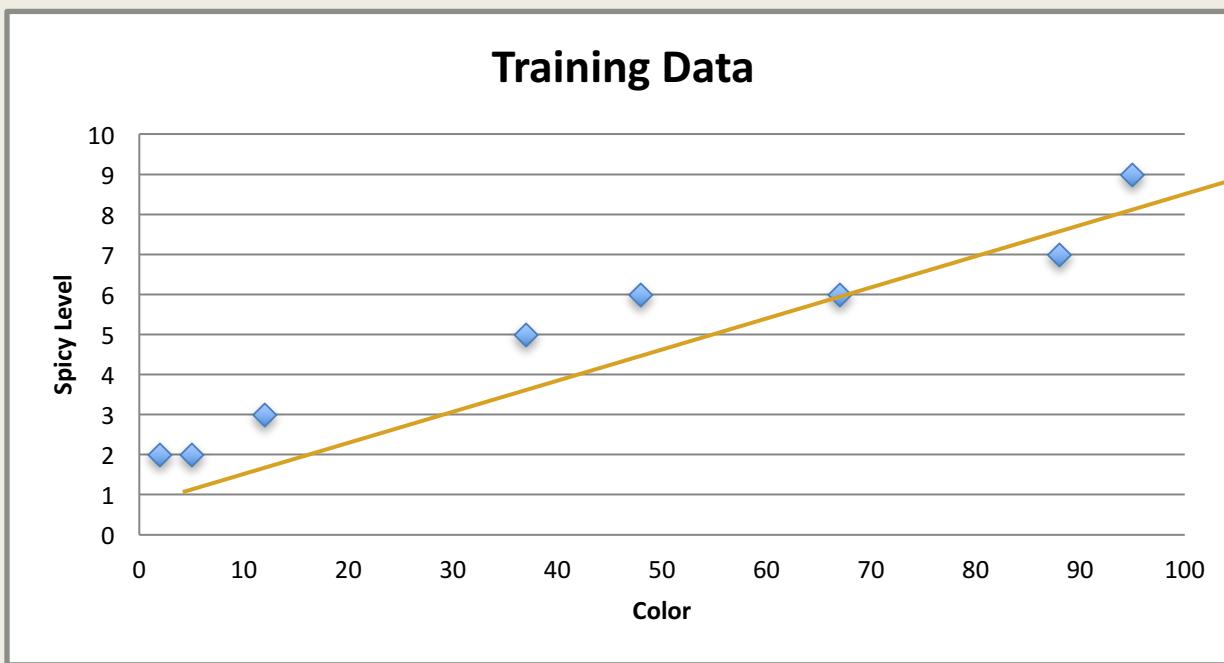
Small



LINEAR REGRESSION

Linear Regression

Model representation: $p(x) = \beta_0 + \beta_1 x$



Cost Function (Training Error)

$$\frac{1}{2m} \sum_{i=1}^m (p(x^i) - y^i)^2$$