

Appraisal Report

IAM Demo Portfolio 2

11/06/19

Type/Security	Symbol	Quantity	Unit Cost	Total Cost	Market Price	Market Value	% of Port.	Unrealized Gain/Loss	% G/L	Estimated Income	Est. Yield
<u>Money Market Funds</u>											
Portfolio Cash	MMF1	34,855.38000		34,855.38		34,855.38	7.90	0.00	0.0	697.11	2.0
				34,855.38		34,855.38	7.90	0.00	0.0	697.11	2.0
<u>Exchange Traded Funds</u>											
Ishares MidCap Idx	IJH	300.00000	106.800	32,040.00	198.730	59,619.00	13.51	27,579.00	86.1	897.00	1.5
Ishares SmallCap Idx	IJR	800.00000	40.931	32,745.00	81.080	64,864.00	14.70	32,119.00	98.1	896.00	1.4
Vanguard FTSE	VWO	800.00000	38.666	30,933.00	42.970	34,376.00	7.79	3,443.00	11.1	1,144.00	3.3
				95,718.00		158,859.00	36.01	63,141.00	66.0	2,937.00	1.8
<u>Mutual Funds</u>											
Dodge & Cox Stock	DODGX	250.38700	137.964	34,544.49	195.980	49,070.85	11.12	14,526.36	42.1	841.31	1.7
Loomis Sayles Bond	LSBRX	1,600.00000	13.791	22,065.30	13.620	21,792.00	4.94	-273.30	-1.2	576.00	2.6
Vanguard ST Trsy	VFISX	1,000.00000	9.893	9,893.20	10.580	10,580.00	2.40	686.80	6.9	200.00	1.9
Vanguard Wellington	VWELX	844.09200	38.288	32,318.42	43.130	36,405.68	8.25	4,087.26	12.7	894.73	2.5
				98,821.41		117,848.53	26.71	19,027.12	19.3	2,512.04	2.1
<u>Common Stocks</u>											
Aflac	AFL	312.98880	24.244	7,588.11	53.410	16,716.74	3.79	9,128.63	120.3	338.00	2.0
Community Bank	CBU	250.00000	21.231	5,307.65	68.230	17,057.50	3.87	11,749.85	221.4	410.00	2.4
Exxon	XOM	181.56760	66.601	12,092.66	72.040	13,080.11	2.96	987.45	8.2	631.86	4.8
Fiserv Inc	FISV	150.00000	73.283	10,992.45	104.360	15,654.00	3.55	4,661.55	42.4	0.00	0.0
General Electric	GE	590.08155	22.166	13,080.00	11.040	6,514.51	1.48	-6,565.49	-50.2	23.58	0.4
Target	TGT	250.00000	57.533	14,383.33	110.410	27,602.50	6.26	13,219.17	91.9	660.00	2.4
United Therapeutics C	UTHR	200.00000	76.165	15,232.95	91.350	18,270.00	4.14	3,037.05	19.9	0.00	0.0
Walgreen Boots	WBA	250.00000	23.000	5,750.00	58.950	14,737.50	3.34	8,987.50	156.3	457.50	3.1
				84,427.15		129,632.86	29.38	45,205.71	53.5	2,520.94	1.9
				313,821.94		441,195.77		127,373.83	40.6	8,667.09	2.0
Totals:											

Income / Dividend Received

11/06/19

IAM Demo Portfolio 2

Date Range - 01/01/2019 Thru 11/06/2019

By Monthly Totals

Date/Security		Taxable		Nontaxable		Gain Distributions		Other	Total
		Interest	Dividends	Interest	Dividends	Short-Term	Long-Term	Income	
January 2019									
01/30/19	Loomis Sayles Bond		57.84						57.84
01/31/19	Vanguard ST Trsy		20.00						20.00
Total January 2019			77.84						77.84
February 2019									
02/08/19	Exxon		143.80						143.80
02/14/19	Walgreen Boots		110.00						110.00
02/14/19	Amgen Inc.		108.75						108.75
02/19/19	Aflac		82.89						82.89
02/19/19	Target		160.00						160.00
02/28/19	Loomis Sayles Bond		41.28						41.28
02/28/19	Vanguard ST Trsy		20.35						20.35
Total February 2019			667.07						667.07
March 2019									
03/08/19	General Electric		5.88						5.88
03/14/19	Community Bank		95.00						95.00
03/20/19	Ishares MidCap Idx		210.30						210.30
03/20/19	Ishares SmallCap Idx		208.00						208.00
03/20/19	Vanguard Wellington		212.85						212.85
03/25/19	Vanguard FTSE		65.60						65.60
03/26/19	Dodge & Cox Stock		1,693.37						1,693.37
03/26/19	Loomis Sayles Bond		43.92						43.92
03/29/19	Vanguard ST Trsy		21.80						21.80
Total March 2019			2,556.72						2,556.72
April 2019									
04/29/19	Loomis Sayles Bond		42.00						42.00
04/29/19	Vanguard ST Trsy		19.67						19.67
Total April 2019			61.67						61.67
May 2019									
05/10/19	Exxon		154.30						154.30
05/14/19	Target		160.00						160.00
05/14/19	Walgreen Boots		110.00						110.00
05/21/19	Aflac		83.43						83.43

Income / Dividend Received

11/06/19

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By Monthly Totals

Date/Security		Taxable		Nontaxable		Gain Distributions		Other	Total
		Interest	Dividends	Interest	Dividends	Short-Term	Long-Term	Income	
May 2019									
05/27/19	Loomis Sayles Bond		41.52						41.52
05/31/19	Vanguard ST Trsy		32.10						32.10
Total May 2019			581.35						581.35
June 2019									
06/13/19	Community Bank		95.00						95.00
06/14/19	Vanguard Wellington		230.16						230.16
06/17/19	Ishares MidCap Idx		263.10						263.10
06/17/19	Ishares SmallCap Idx		200.80						200.80
06/17/19	Vanguard FTSE		223.20						223.20
06/25/19	Dodge & Cox Stock		276.64						276.64
06/25/19	Vanguard ST Trsy		23.70						23.70
06/28/19	General Electric		5.90						5.90
Total June 2019			1,318.50						1,318.50
July 2019									
07/30/19	Loomis Sayles Bond		42.18						42.18
07/30/19	Vanguard ST Trsy		24.32						24.32
Total July 2019			66.50						66.50
August 2019									
08/12/19	Exxon		155.75						155.75
08/20/19	Aflac		83.97						83.97
08/20/19	Target		165.00						165.00
08/20/19	Walgreen Boots		114.50						114.50
08/29/19	Loomis Sayles Bond		59.74						59.74
08/29/19	Vanguard ST Trsy		27.77						27.77
Total August 2019			606.73						606.73
September 2019									
09/13/19	Community Bank		102.50						102.50
09/13/19	General Electric		5.90						5.90
09/23/19	Vanguard Wellington		221.82						221.82
09/24/19	Ishares SmallCap Idx		228.00						228.00
09/24/19	Ishares MidCap Idx		257.40						257.40
09/24/19	Vanguard FTSE		415.20						415.20

Income / Dividend Received

11/06/19

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Date Range - 01/01/2019 Thru 11/06/2019
By Monthly Totals

Date/Security		Taxable		Nontaxable		Gain Distributions		Other	Total
		Interest	Dividends	Interest	Dividends	Short-Term	Long-Term	Income	
September 2019									
09/25/19	Dodge & Cox Stock		209.39						209.39
09/26/19	Loomis Sayles Bond		48.00						48.00
09/26/19	Vanguard ST Trsy		22.30						22.30
Total September 2019			1,510.51						1,510.51
October 2019									
10/28/19	Loomis Sayles Bond		74.40						74.40
10/28/19	Vanguard ST Trsy		18.33						18.33
Total October 2019			92.73						92.73
Totals			7,539.62						7,539.62

Sold Securities
IAM Demo Portfolio 2
Date Range - 01/01/2019 Thru 11/06/2019

11/06/19

Security	Purchase Date	Sale Date	Years Held	Quantity	Unit Cost	Total Cost	Unit Price	Sale Proceeds	Realized Gain/Loss	% G/L	Annl. % GL
Short Term Activity:											
Amgen Inc.	01/28/19	04/24/19	0.236	75.00000	191.216	14,341.20	179.884	13,491.30	-849.90	-5.93	-22.8
Total Short Term Activity:						14,341.20		13,491.30	-849.90	-5.93	
Long Term Activity:											
Aflac	08/15/05	01/28/19	13.463	50.00000	21.118	1,055.92	47.051	2,352.55	1,296.63	122.80	6.1
Target	03/01/17	01/28/19	1.912	50.00000	57.533	2,876.67	71.901	3,595.05	718.38	24.97	12.4
Walgreen Boots	03/01/09	01/28/19	9.918	50.00000	23.000	1,150.00	71.441	3,572.05	2,422.05	210.61	12.1
Facebook	12/01/16	06/26/19	2.567	75.00000	115.120	8,634.00	187.834	14,087.55	5,453.55	63.16	21.0
Total Long Term Activity:						13,716.59		23,607.20	9,890.61	72.11	
Total Net Activity						28,057.79		37,098.50	9,040.71	32.22	

Security Basis - Tax Lots

IAM Demo Portfolio 2

11/06/19

Type/Security	Symbol	Acquisition Date	Quantity	Unit Cost	Total Cost	Market Price	Market Value	Unrealized Gain/Loss	% G/L	Annl. % G/L	Years Held
Money Market Funds											
Portfolio Cash	MMF1	02/25/96			34,855.38		34,855.38			0.0	23.71
Total Money Market Funds					34,855.38		34,855.38				

Exchange Traded Funds

Ishares MidCap Idx	IJH	01/08/07	100.00000	81.000	8,100.00	198.730	19,873.00	11,773.00	145.35	7.2	12.84
Ishares MidCap Idx	IJH	06/20/11	40.00000	87.500	3,500.00	198.730	7,949.20	4,449.20	127.12	10.3	8.39
Ishares MidCap Idx	IJH	03/14/13	60.00000	114.000	6,840.00	198.730	11,923.80	5,083.80	74.32	8.7	6.65
Ishares MidCap Idx	IJH	02/25/14	100.00000	136.000	13,600.00	198.730	19,873.00	6,273.00	46.13	6.9	5.70
Subtotal: 4 positions			300.00000	106.800	32,040.00	198.730	59,619.00	27,579.00	86.08		8.63
Ishares SmallCap Idx	IJR	01/12/06	240.00000	29.285	7,028.40	81.080	19,459.20	12,430.80	176.87	7.6	13.82
Ishares SmallCap Idx	IJR	06/20/11	100.00000	35.000	3,500.00	81.080	8,108.00	4,608.00	131.66	10.5	8.39
Ishares SmallCap Idx	IJR	03/14/13	260.00000	43.610	11,338.60	81.080	21,080.80	9,742.20	85.92	9.8	6.65
Ishares SmallCap Idx	IJR	02/25/14	200.00000	54.390	10,878.00	81.080	16,216.00	5,338.00	49.07	7.3	5.70
Subtotal: 4 positions			800.00000	40.931	32,745.00	81.080	64,864.00	32,119.00	98.09		8.78
Vanguard FTSE	VWO	01/04/10	300.00000	38.360	11,508.00	42.970	12,891.00	1,383.00	12.02	1.2	9.84
Vanguard FTSE	VWO	02/25/14	500.00000	38.850	19,425.00	42.970	21,485.00	2,060.00	10.60	1.8	5.70
Subtotal: 2 positions			800.00000	38.666	30,933.00	42.970	34,376.00	3,443.00	11.13		7.25
Total Exchange Traded Funds					95,718.00		158,859.00	63,141.00	65.97		

Mutual Funds

Dodge & Cox Stock	DODGX	04/15/08	150.00000	122.000	18,300.00	195.980	29,397.00	11,097.00	60.64	4.2	11.57
Dodge & Cox Stock	DODGX	12/05/11	25.00000	101.700	2,542.50	195.980	4,899.50	2,357.00	92.70	8.6	7.93
Dodge & Cox Stock	DODGX	09/25/12*	1.01510	118.215	120.00	195.980	198.94	78.94	65.78	7.4	7.12
Dodge & Cox Stock	DODGX	03/26/14*	1.17340	171.007	200.66	195.980	229.96	29.30	14.60	2.5	5.62
Dodge & Cox Stock	DODGX	09/25/14*	0.49480	179.689	88.91	195.980	96.97	8.06	9.07	1.7	5.12
Dodge & Cox Stock	DODGX	12/22/14*	2.90400	179.883	522.38	195.980	569.13	46.75	8.95	1.8	4.88

Security Basis - Tax Lots

IAM Demo Portfolio 2

11/06/19

Type/Security	Symbol	Acquisition Date	Quantity	Unit Cost	Total Cost	Market Price	Market Value	Unrealized Gain/Loss	% G/L	Annl. % G/L	Years Held
Mutual Funds											
Dodge & Cox Stock	DODGX	03/26/15*	2.27100	176.279	400.33	195.980	445.07	44.74	11.18	2.3	4.62
Dodge & Cox Stock	DODGX	06/25/15*	0.67650	164.878	111.54	195.980	132.58	21.04	18.86	4.0	4.37
Dodge & Cox Stock	DODGX	12/21/15*	7.43610	165.365	1,229.67	195.980	1,457.33	227.66	18.51	4.5	3.88
Dodge & Cox Stock	DODGX	03/23/16*	4.86900	155.946	759.30	195.980	954.23	194.93	25.67	6.5	3.62
Dodge & Cox Stock	DODGX	06/27/16*	0.77640	150.696	117.00	195.980	152.16	35.16	30.05	8.1	3.36
Dodge & Cox Stock	DODGX	12/20/16*	7.32590	187.442	1,373.18	195.980	1,435.73	62.55	4.56	1.6	2.88
Dodge & Cox Stock	DODGX	03/23/17*	3.73400	203.942	761.52	195.980	731.79	-29.73	-3.90	-1.5	2.62
Dodge & Cox Stock	DODGX	06/27/17*	0.65100	191.413	124.61	195.980	127.58	2.97	2.38	1.0	2.36
Dodge & Cox Stock	DODGX	09/26/17*	1.39300	198.593	276.64	195.980	273.00	-3.64	-1.32	-0.6	2.11
Dodge & Cox Stock	DODGX	12/19/17*	8.15100	211.839	1,726.70	195.980	1,597.43	-129.27	-7.49	-4.0	1.88
Dodge & Cox Stock	DODGX	03/26/18*	3.25200	198.306	644.89	195.980	637.33	-7.56	-1.17	-0.7	1.62
Dodge & Cox Stock	DODGX	06/26/18*	0.75390	202.374	152.57	195.980	147.75	-4.82	-3.16	-2.3	1.36
Dodge & Cox Stock	DODGX	09/25/18*	0.66900	215.575	144.22	195.980	131.11	-13.11	-9.09	-8.2	1.12
Dodge & Cox Stock	DODGX	12/18/18*	15.99500	173.083	2,768.47	195.980	3,134.70	366.23	13.23	15.0	0.88
Dodge & Cox Stock	DODGX	03/26/19*	9.23400	183.384	1,693.37	195.980	1,809.68	116.31	6.87	11.3	0.62
Dodge & Cox Stock	DODGX	06/25/19*	1.49500	185.043	276.64	195.980	292.99	16.35	5.91	16.8	0.37
Dodge & Cox Stock	DODGX	09/25/19*	1.11690	187.474	209.39	195.980	218.89	9.50	4.54	45.7	0.12
Subtotal: 23 positions			250.38700	137.964	34,544.49	195.980	49,070.85	14,526.36	42.05		8.41
Loomis Sayles Bond	LSBRX	04/14/10	700.00000	13.479	9,435.30	13.620	9,534.00	98.70	1.05	0.1	9.57
Loomis Sayles Bond	LSBRX	03/14/13	500.00000	15.260	7,630.00	13.620	6,810.00	-820.00	-10.75	-1.7	6.65
Loomis Sayles Bond	LSBRX	06/11/19	400.00000	12.500	5,000.00	13.620	5,448.00	448.00	8.96	23.4	0.41
Subtotal: 3 positions			1,600.00000	13.791	22,065.30	13.620	21,792.00	-273.30	-1.24		6.37
Vanguard ST Trsy	VFISX	04/14/10	1,000.00000	9.893	9,893.20	10.580	10,580.00	686.80	6.94	0.7	9.57
Vanguard Wellington	VWELX	01/06/14	400.00000	37.730	15,092.00	43.130	17,252.00	2,160.00	14.31	2.3	5.84
Vanguard Wellington	VWELX	02/25/14	300.00000	38.110	11,433.00	43.130	12,939.00	1,506.00	13.17	2.2	5.70
Vanguard Wellington	VWELX	02/08/17	100.00000	39.600	3,960.00	43.130	4,313.00	353.00	8.91	3.2	2.74
Vanguard Wellington	VWELX	06/23/17*	5.32900	40.983	218.40	43.130	229.84	11.44	5.24	2.2	2.37

Security Basis - Tax Lots

IAM Demo Portfolio 2

11/06/19

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Mutual Funds											
Vanguard Wellington	VWELX	09/28/17*	5.22100	42.090	219.75	43.130	225.18	5.43	2.47	1.2	2.11
Vanguard Wellington	VWELX	12/27/17*	5.02900	42.038	211.41	43.130	216.90	5.49	2.60	1.4	1.86
Vanguard Wellington	VWELX	03/15/18*	1.10300	40.979	45.20	43.130	47.57	2.37	5.24	3.1	1.65
Vanguard Wellington	VWELX	06/15/18*	5.99500	41.523	248.93	43.130	258.56	9.63	3.87	2.8	1.39
Vanguard Wellington	VWELX	09/21/18*	5.22300	43.060	224.90	43.130	225.27	0.37	0.16	0.1	1.13
Vanguard Wellington	VWELX	03/20/19*	5.33200	39.919	212.85	43.130	229.97	17.12	8.04	12.9	0.63
Vanguard Wellington	VWELX	06/14/19*	5.63600	40.837	230.16	43.130	243.08	12.92	5.61	14.6	0.40
Vanguard Wellington	VWELX	09/23/19*	5.22400	42.462	221.82	43.130	225.31	3.49	1.57	13.5	0.12
Subtotal: 12 positions			844.09200	38.288	32,318.42	43.130	36,405.68	4,087.26	12.65		5.18
Total Mutual Funds					98,821.41		117,848.53	19,027.12	19.25		
Common Stocks											
Aflac	AFL	08/15/05	190.00000	21.118	4,012.48	53.410	10,147.90	6,135.42	152.91	6.7	14.24
Aflac	AFL	08/15/05	10.00000	21.118	211.18	53.410	534.10	322.92	152.91	6.7	14.24
Aflac	AFL	02/15/06	0.82020	23.775	19.50	53.410	43.81	24.31	124.67	6.1	13.73
Aflac	AFL	05/17/06	0.83320	23.464	19.55	53.410	44.50	24.95	127.62	6.3	13.48
Aflac	AFL	08/23/06	0.90880	21.578	19.61	53.410	48.54	28.93	147.53	7.1	13.21
Aflac	AFL	11/15/06	1.09260	22.149	24.20	53.410	58.36	34.16	141.16	7.0	12.98
Aflac	AFL	02/14/07	1.16820	24.037	28.08	53.410	62.39	34.31	122.19	6.5	12.73
Aflac	AFL	08/15/07	1.09540	28.528	31.25	53.410	58.51	27.26	87.23	5.3	12.24
Aflac	AFL	11/14/07	1.03200	30.388	31.36	53.410	55.12	23.76	75.77	4.8	11.99
Aflac	AFL	02/15/08	1.16600	31.595	36.84	53.410	62.28	25.44	69.06	4.6	11.73
Aflac	AFL	05/19/08	1.11760	33.080	36.97	53.410	59.69	22.72	61.46	4.3	11.47
Aflac	AFL	08/18/08	1.26320	29.378	37.11	53.410	67.47	30.36	81.81	5.5	11.22
Aflac	AFL	05/18/09	0.27800	17.122	4.76	53.410	14.85	10.09	211.97	11.5	10.48
Aflac	AFL	08/17/09*	3.08200	20.931	64.51	53.410	164.61	100.10	155.17	9.6	10.23
Aflac	AFL	11/16/09	2.99400	21.690	64.94	53.410	159.91	94.97	146.24	9.4	9.98
Aflac	AFL	02/11/10	2.77200	23.579	65.36	53.410	148.05	82.69	126.51	8.8	9.74

Security Basis - Tax Lots

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11/06/19

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Common Stocks											
Aflac	AFL	05/17/10	3.03000	21.700	65.75	53.410	161.83	96.08	146.13	10.0	9.48
Aflac	AFL	08/16/10	3.14300	23.729	74.58	53.410	167.87	93.29	125.09	9.2	9.23
Aflac	AFL	11/15/10	2.62600	27.190	71.40	53.410	140.25	68.85	96.43	7.8	8.98
Aflac	AFL	02/11/11	2.43800	29.434	71.76	53.410	130.21	58.45	81.45	7.1	8.74
Aflac	AFL	05/16/11	2.95400	24.418	72.13	53.410	157.77	85.64	118.73	9.7	8.48
Aflac	AFL	08/15/11*	4.19360	17.305	72.57	53.410	223.98	151.41	208.64	14.7	8.23
Aflac	AFL	11/14/11*	3.83600	20.991	80.52	53.410	204.88	124.36	154.45	12.4	7.98
Aflac	AFL	02/13/12	3.36800	24.005	80.85	53.410	179.88	99.03	122.49	10.9	7.73
Aflac	AFL	06/19/12*	4.14600	19.387	80.38	53.410	221.44	141.06	175.49	14.7	7.39
Aflac	AFL	08/13/12	3.54200	23.066	81.70	53.410	189.18	107.48	131.55	12.3	7.24
Aflac	AFL	11/09/12	3.30600	26.573	87.85	53.410	176.57	88.72	100.99	10.5	6.99
Aflac	AFL	02/13/13	3.57600	24.771	88.58	53.410	190.99	102.41	115.61	12.1	6.73
Aflac	AFL	08/19/13	2.09300	30.081	62.96	53.410	111.79	48.83	77.56	9.7	6.22
Aflac	AFL	11/18/13	2.01000	33.308	66.95	53.410	107.35	40.40	60.34	8.2	5.97
Aflac	AFL	02/14/14	2.16100	31.152	67.32	53.410	115.42	48.10	71.45	9.9	5.73
Aflac	AFL	05/19/14	2.21000	30.638	67.71	53.410	118.04	50.33	74.33	10.7	5.47
Aflac	AFL	08/18/14	2.35600	28.943	68.19	53.410	125.83	57.64	84.53	12.4	5.22
Aflac	AFL	11/17/14	2.36600	30.545	72.27	53.410	126.37	54.10	74.86	11.9	4.97
Aflac	AFL	02/12/15	2.35360	30.902	72.73	53.410	125.71	52.98	72.84	12.2	4.73
Aflac	AFL	05/18/15	2.36200	30.982	73.18	53.410	126.15	52.97	72.38	12.9	4.47
Aflac	AFL	08/17/15	2.49800	29.424	73.50	53.410	133.42	59.92	81.52	15.1	4.22
Aflac	AFL	11/16/15	2.37400	32.831	77.94	53.410	126.80	48.86	62.69	13.0	3.98
Aflac	AFL	02/11/16	2.74400	28.655	78.63	53.410	146.56	67.93	86.39	18.1	3.74
Aflac	AFL	05/16/16	2.30740	34.229	78.98	53.410	123.24	44.26	56.04	13.6	3.48
Aflac	AFL	08/22/16	2.17140	36.442	79.13	53.410	115.97	36.84	46.56	12.6	3.21
Aflac	AFL	11/14/16	2.30860	36.134	83.42	53.410	123.30	39.88	47.81	14.0	2.98
Aflac	AFL	02/13/17	2.37460	35.492	84.28	53.410	126.83	42.55	50.49	16.1	2.73
Aflac	AFL	05/22/17	2.29340	36.936	84.71	53.410	122.49	37.78	44.60	16.2	2.46
Aflac	AFL	08/21/17	2.12800	40.089	85.31	53.410	113.66	28.35	33.23	13.8	2.21
Aflac	AFL	11/14/17	2.13000	42.136	89.75	53.410	113.76	24.01	26.75	12.7	1.98

Security Basis - Tax Lots

IAM Demo Portfolio 2

11/06/19

Type/Security	Symbol	Acquisition Date	Quantity	Unit Cost	Total Cost	Market Price	Market Value	Unrealized Gain/Loss	% G/L	Annl. % G/L	Years Held
Common Stocks											
Aflac	AFL	05/22/18	2.01500	45.290	91.26	53.410	107.62	16.36	17.93	11.9	1.46
Aflac	AFL	08/21/18	1.95600	46.927	91.79	53.410	104.47	12.68	13.81	11.3	1.21
Aflac	AFL	11/20/18	2.07800	44.293	92.04	53.410	110.99	18.95	20.59	21.4	0.96
Aflac	AFL	02/19/19	1.69200	48.989	82.89	53.410	90.37	7.48	9.02	12.8	0.71
Aflac	AFL	03/08/19	1.00000	60.000	60.00	53.410	53.41	-6.59	-10.98	-16.0	0.67
Aflac	AFL	05/21/19*	1.60600	51.949	83.43	53.410	85.78	2.35	2.82	6.1	0.46
Aflac	AFL	08/20/19*	1.61900	51.865	83.97	53.410	86.47	2.50	2.98	14.5	0.21
Subtotal: 53 positions			312.98880	24.244	7,588.11	53.410	16,716.74	9,128.63	120.30		11.41
Community Bank	CBU	02/14/08	250.00000	21.231	5,307.65	68.230	17,057.50	11,749.85	221.38	10.5	11.73
Exxon	XOM	01/09/04	11.92465	40.250	479.97	72.040	859.05	379.08	78.98	3.7	15.84
Exxon	XOM	02/09/04*	1.88389	40.730	76.73	72.040	135.72	58.99	76.88	3.7	15.75
Exxon	XOM	05/11/04*	1.98300	42.052	83.39	72.040	142.86	59.47	71.32	3.5	15.50
Exxon	XOM	08/11/04*	1.86800	44.920	83.91	72.040	134.57	50.66	60.37	3.1	15.25
Exxon	XOM	11/09/04*	1.67420	50.424	84.42	72.040	120.61	36.19	42.87	2.4	15.00
Exxon	XOM	02/08/05*	1.51256	56.110	84.87	72.040	108.96	24.09	28.38	1.7	14.75
Exxon	XOM	05/11/05*	1.16500	53.734	62.60	72.040	83.93	21.33	34.07	2.0	14.50
Exxon	XOM	08/10/05*	1.03000	61.097	62.93	72.040	74.20	11.27	17.91	1.2	14.25
Exxon	XOM	11/08/05*	1.04500	60.507	63.23	72.040	75.28	12.05	19.06	1.3	14.00
Exxon	XOM	02/08/06*	1.45900	60.548	88.34	72.040	105.11	16.77	18.98	1.3	13.75
Exxon	XOM	05/10/06*	1.45800	60.912	88.81	72.040	105.03	16.22	18.26	1.2	13.50
Exxon	XOM	08/10/06*	1.33000	67.128	89.28	72.040	95.81	6.53	7.31	0.5	13.25
Exxon	XOM	11/09/06*	1.22700	73.105	89.70	72.040	88.39	-1.31	-1.46	-0.1	13.00
Exxon	XOM	02/07/07*	0.65200	73.405	47.86	72.040	46.97	-0.89	-1.86	-0.1	12.75
Exxon	XOM	05/10/07*	0.64650	81.315	52.57	72.040	46.57	-6.00	-11.41	-1.0	12.50
Exxon	XOM	08/09/07*	0.56700	93.122	52.80	72.040	40.85	-11.95	-22.63	-2.1	12.25
Exxon	XOM	11/07/07*	0.61000	86.885	53.00	72.040	43.94	-9.06	-17.09	-1.5	12.01
Exxon	XOM	02/07/08*	0.62330	85.368	53.21	72.040	44.90	-8.31	-15.62	-1.4	11.75
Exxon	XOM	05/09/08*	0.65890	92.670	61.06	72.040	47.47	-13.59	-22.26	-2.2	11.50

Security Basis - Tax Lots

IAM Demo Portfolio 2

11/06/19

Type/Security	Symbol	Acquisition Date	Quantity	Unit Cost	Total Cost	Market Price	Market Value	Unrealized Gain/Loss	% G/L	Annl. % G/L	Years Held
Common Stocks											
Exxon	XOM	08/11/08*	0.78900	77.731	61.33	72.040	56.84	-4.49	-7.32	-0.7	11.24
Exxon	XOM	11/07/08*	0.83600	73.684	61.60	72.040	60.23	-1.37	-2.22	-0.2	11.00
Exxon	XOM	02/06/09*	0.45500	74.681	33.98	72.040	32.78	-1.20	-3.53	-0.3	10.75
Exxon	XOM	05/11/09*	0.52200	68.716	35.87	72.040	37.60	1.73	4.82	0.4	10.50
Exxon	XOM	08/11/09*	0.51600	69.942	36.09	72.040	37.17	1.08	2.99	0.3	10.24
Exxon	XOM	11/09/09*	0.20380	74.828	15.25	72.040	14.68	-0.57	-3.74	-0.4	10.00
Exxon	XOM	02/08/10*	0.56500	64.407	36.39	72.040	40.70	4.31	11.84	1.2	9.75
Exxon	XOM	03/12/10	95.00000	64.000	6,080.00	72.040	6,843.80	763.80	12.56	1.2	9.66
Exxon	XOM	05/11/10*	1.53300	60.848	93.28	72.040	110.44	17.16	18.40	1.8	9.50
Exxon	XOM	08/11/10*	1.59400	58.996	94.04	72.040	114.83	20.79	22.11	2.2	9.24
Exxon	XOM	11/09/10*	1.33250	70.994	94.60	72.040	95.99	1.39	1.47	0.2	9.00
Exxon	XOM	02/08/11*	1.12160	84.995	95.33	72.040	80.80	-14.53	-15.24	-1.9	8.75
Exxon	XOM	05/11/11*	1.26940	80.668	102.40	72.040	91.45	-10.95	-10.69	-1.3	8.50
Exxon	XOM	08/10/11*	1.47500	69.803	102.96	72.040	106.26	3.30	3.21	0.4	8.25
Exxon	XOM	11/08/11*	1.14950	77.903	89.55	72.040	82.81	-6.74	-7.53	-1.0	8.00
Exxon	XOM	02/07/12*	1.05220	85.621	90.09	72.040	75.80	-14.29	-15.86	-2.2	7.75
Exxon	XOM	08/09/12*	1.24380	88.487	110.06	72.040	89.60	-20.46	-18.59	-2.8	7.25
Exxon	XOM	02/07/13*	1.23600	89.353	110.44	72.040	89.04	-21.40	-19.38	-3.1	6.75
Exxon	XOM	05/09/13*	1.01920	89.757	91.48	72.040	73.42	-18.06	-19.74	-3.3	6.50
Exxon	XOM	08/09/13*	1.01540	90.723	92.12	72.040	73.15	-18.97	-20.59	-3.6	6.25
Exxon	XOM	11/07/13*	1.00300	92.722	93.00	72.040	72.26	-20.74	-22.30	-4.1	6.00
Exxon	XOM	02/06/14*	0.99290	94.078	93.41	72.040	71.53	-21.88	-23.42	-4.5	5.75
Exxon	XOM	05/09/14*	1.01350	101.598	102.97	72.040	73.01	-29.96	-29.10	-6.1	5.50
Exxon	XOM	12/11/14*	1.12300	92.520	103.90	72.040	80.90	-23.00	-22.14	-5.0	4.91
Exxon	XOM	02/06/15*	1.14150	91.502	104.45	72.040	82.23	-22.22	-21.27	-4.9	4.75
Exxon	XOM	05/11/15*	1.29700	85.844	111.34	72.040	93.44	-17.90	-16.08	-3.8	4.49
Exxon	XOM	08/11/15*	1.57100	71.502	112.33	72.040	113.17	0.84	0.75	0.2	4.24
Exxon	XOM	11/09/15*	1.45200	78.120	113.43	72.040	104.60	-8.83	-7.78	-2.0	3.99
Exxon	XOM	02/09/16*	1.41290	81.039	114.50	72.040	101.79	-12.71	-11.10	-3.1	3.74
Exxon	XOM	05/11/16*	1.33830	88.672	118.67	72.040	96.41	-22.26	-18.76	-5.8	3.49

Security Basis - Tax Lots

IAM Demo Portfolio 2

11/06/19

Type/Security	Symbol	Acquisition Date	Quantity	Unit Cost	Total Cost	Market Price	Market Value	Unrealized Gain/Loss	% G/L	Annl. % G/L	Years Held
Common Stocks											
Exxon	XOM	08/10/16*	1.34900	88.725	119.69	72.040	97.18	-22.51	-18.81	-6.2	3.24
Exxon	XOM	11/08/16*	1.40700	85.288	120.00	72.040	101.36	-18.64	-15.53	-5.5	2.99
Exxon	XOM	02/08/17*	1.49110	81.483	121.50	72.040	107.42	-14.08	-11.59	-4.4	2.74
Exxon	XOM	05/10/17*	1.53300	82.290	126.15	72.040	110.44	-15.71	-12.45	-5.2	2.49
Exxon	XOM	08/10/17*	1.60800	79.011	127.05	72.040	115.84	-11.21	-8.82	-4.0	2.24
Exxon	XOM	11/10/17*	1.55000	82.948	128.57	72.040	111.66	-16.91	-13.15	-6.8	1.99
Exxon	XOM	02/09/18*	1.71200	75.800	129.77	72.040	123.33	-6.44	-4.96	-2.9	1.74
Exxon	XOM	05/15/18*	1.60200	81.005	129.77	72.040	115.41	-14.36	-11.07	-7.6	1.48
Exxon	XOM	08/10/18*	1.77500	79.386	140.91	72.040	127.87	-13.04	-9.25	-7.5	1.24
Exxon	XOM	11/09/18*	1.75400	80.878	141.86	72.040	126.36	-15.50	-10.93	-11.0	0.99
Exxon	XOM	02/08/19*	1.94400	73.971	143.80	72.040	140.05	-3.75	-2.61	-3.5	0.74
Exxon	XOM	05/10/19*	2.01500	76.576	154.30	72.040	145.16	-9.14	-5.92	-11.6	0.49
Exxon	XOM	08/12/19*	2.23600	69.656	155.75	72.040	161.08	5.33	3.42	15.2	0.24
Subtotal: 62 positions			181.56760	66.601	12,092.66	72.040	13,080.11	987.45	8.17		9.16
Fiserv Inc	FISV	01/07/19	150.00000	73.283	10,992.45	104.360	15,654.00	4,661.55	42.41	52.9	0.83
General Electric	GE	02/19/09	0.29430	9.378	2.76	11.040	3.25	0.49	17.75	1.5	10.72
General Electric	GE	06/18/09*	2.17280	11.750	25.53	11.040	23.99	-1.54	-6.03	-0.6	10.39
General Electric	GE	09/17/09*	1.57300	16.370	25.75	11.040	17.37	-8.38	-32.54	-3.8	10.14
General Electric	GE	12/23/09*	1.71200	15.129	25.90	11.040	18.90	-7.00	-27.03	-3.1	9.88
General Electric	GE	02/25/10*	1.15600	16.073	18.58	11.040	12.76	-5.82	-31.32	-3.8	9.70
General Electric	GE	09/16/10*	1.34680	16.662	22.44	11.040	14.87	-7.57	-33.73	-4.4	9.15
General Electric	GE	12/22/10*	1.46100	18.042	26.36	11.040	16.13	-10.23	-38.81	-5.4	8.88
General Electric	GE	02/24/11*	1.26950	20.922	26.56	11.040	14.02	-12.54	-47.21	-7.1	8.70
General Electric	GE	05/24/11	300.00000	20.223	6,066.99	11.040	3,312.00	-2,754.99	-45.41	-6.9	8.46
General Electric	GE	06/15/11*	4.09800	17.972	73.65	11.040	45.24	-28.41	-38.57	-5.6	8.40
General Electric	GE	09/15/11*	4.58970	16.180	74.26	11.040	50.67	-23.59	-31.77	-4.6	8.15
General Electric	GE	12/22/11*	4.65995	18.230	84.95	11.040	51.45	-33.50	-39.43	-6.2	7.88
General Electric	GE	02/17/12*	4.45300	19.241	85.68	11.040	49.16	-36.52	-42.62	-6.9	7.72

Security Basis - Tax Lots

IAM Demo Portfolio 2

11/06/19

Type/Security	Symbol	Acquisition Date	Quantity	Unit Cost	Total Cost	Market Price	Market Value	Unrealized Gain/Loss	% G/L	Annl. % G/L	Years Held
Common Stocks											
General Electric	GE	06/21/12*	2.92710	20.840	61.00	11.040	32.32	-28.68	-47.02	-8.2	7.38
General Electric	GE	09/20/12*	2.73510	22.500	61.54	11.040	30.20	-31.34	-50.93	-9.5	7.13
General Electric	GE	12/20/12*	3.30300	20.990	69.33	11.040	36.47	-32.86	-47.40	-8.9	6.88
General Electric	GE	02/19/13*	2.79500	22.909	64.03	11.040	30.86	-33.17	-51.80	-10.3	6.72
General Electric	GE	09/12/13*	2.68300	24.268	65.11	11.040	29.62	-35.49	-54.51	-12.0	6.15
General Electric	GE	12/13/13*	2.71300	27.833	75.51	11.040	29.95	-45.56	-60.34	-14.5	5.90
General Electric	GE	02/20/14*	5.14520	25.482	131.11	11.040	56.80	-74.31	-56.68	-13.6	5.71
General Electric	GE	02/25/14	150.00000	25.300	3,795.00	11.040	1,656.00	-2,139.00	-56.36	-13.5	5.70
General Electric	GE	06/19/14*	5.00260	26.430	132.22	11.040	55.23	-76.99	-58.23	-15.0	5.39
General Electric	GE	09/18/14*	5.21400	25.573	133.34	11.040	57.56	-75.78	-56.83	-15.1	5.14
General Electric	GE	12/19/14*	5.76900	24.372	140.60	11.040	63.69	-76.91	-54.70	-15.0	4.88
General Electric	GE	02/19/15*	5.10200	25.563	130.42	11.040	56.33	-74.09	-56.81	-16.3	4.72
General Electric	GE	06/18/15*	4.90100	26.852	131.60	11.040	54.11	-77.49	-58.88	-18.3	4.39
General Electric	GE	09/17/15*	5.32600	24.921	132.73	11.040	58.80	-73.93	-55.70	-17.8	4.14
General Electric	GE	03/25/16*	4.57900	29.233	133.86	11.040	50.55	-83.31	-62.24	-23.6	3.62
General Electric	GE	06/16/16*	4.52100	29.679	134.18	11.040	49.91	-84.27	-62.80	-25.3	3.39
General Electric	GE	09/15/16*	4.57920	29.710	136.05	11.040	50.55	-85.50	-62.84	-27.0	3.14
General Electric	GE	12/22/16*	4.49500	31.822	143.04	11.040	49.62	-93.42	-65.31	-30.8	2.87
General Electric	GE	03/20/17*	4.80100	30.025	144.15	11.040	53.00	-91.15	-63.23	-31.6	2.63
General Electric	GE	06/13/17*	3.34100	57.986	193.73	11.040	36.88	-156.85	-80.96	-49.9	2.40
General Electric	GE	09/15/17*	6.10500	23.930	146.09	11.040	67.40	-78.69	-53.86	-30.3	2.14
General Electric	GE	12/14/17*	8.35300	17.490	146.09	11.040	92.22	-53.87	-36.87	-21.5	1.90
General Electric	GE	03/14/18*	4.74500	14.495	68.78	11.040	52.38	-16.40	-23.84	-15.2	1.65
General Electric	GE	06/15/18*	5.21000	13.311	69.35	11.040	57.52	-11.83	-17.06	-12.5	1.39
General Electric	GE	09/13/18*	5.51800	12.680	69.97	11.040	60.92	-9.05	-12.93	-11.3	1.15
General Electric	GE	12/18/18*	0.81700	7.197	5.88	11.040	9.02	3.14	53.40	61.9	0.88
General Electric	GE	03/08/19*	0.61530	9.556	5.88	11.040	6.79	0.91	15.48	24.0	0.67
Subtotal: 40 positions			590.08155	22.166	13,080.00	11.040	6,514.51	-6,565.49	-50.19		6.89

Security Basis - Tax Lots
IAM Demo Portfolio 2

11/06/19

Type/Security	Symbol	Acquisition Date	Quantity	Unit Cost	Total Cost	Market Price	Market Value	Unrealized Gain/Loss	% G/L	Annl. % G/L	Years Held
Common Stocks											
Target	TGT	03/01/17	250.00000	57.533	14,383.33	110.410	27,602.50	13,219.17	91.91	27.4	2.68
United Therapeutics Cor	UTHR	06/26/19	200.00000	76.165	15,232.95	91.350	18,270.00	3,037.05	19.94	64.1	0.36
Walgreen Boots	WBA	03/01/09	250.00000	23.000	5,750.00	58.950	14,737.50	8,987.50	156.30	9.2	10.69
Total Common Stocks					84,427.15		129,632.86	45,205.71	53.54		
Totals:					313,821.94		441,195.77	127,373.83	40.59		

Portfolio Holdings

IAM Demo Portfolio 2

11/06/19

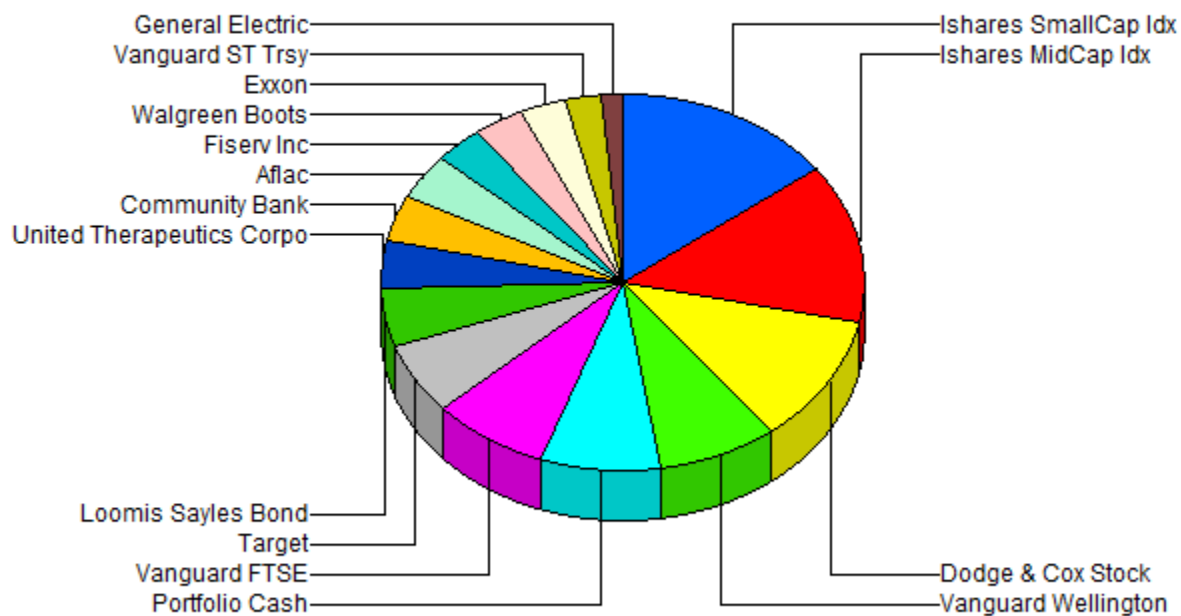
Type/Security	Quantity	Unit Cost	Total Cost	Market Price	Market Value	% of Port.	Unrealized Gain/Loss	% G/L	Estimated Income	Est. Yield	P/E
Ishares SmallCap Idx	800.00000	40.931	32,745.00	81.080	64,864.00	14.70	32,119.00	98.1	896.00	1.4	
Ishares MidCap Idx	300.00000	106.800	32,040.00	198.730	59,619.00	13.51	27,579.00	86.1	897.00	1.5	
Dodge & Cox Stock	250.38700	137.964	34,544.49	195.980	49,070.85	11.12	14,526.36	42.1	841.31	1.7	
Vanguard Wellington	844.09200	38.288	32,318.42	43.130	36,405.68	8.25	4,087.26	12.6	894.73	2.5	
Portfolio Cash	34,855.38000		34,855.38		34,855.38	7.90	0.00	0.0	697.11	2.0	
Vanguard FTSE	800.00000	38.666	30,933.00	42.970	34,376.00	7.79	3,443.00	11.1	1,144.00	3.3	
Target	250.00000	57.533	14,383.33	110.410	27,602.50	6.26	13,219.17	91.9	660.00	2.4	18.3
Loomis Sayles Bond	1,600.00000	13.791	22,065.30	13.620	21,792.00	4.94	-273.30	-1.2	576.00	2.6	
United Therapeutics C	200.00000	76.165	15,232.95	91.350	18,270.00	4.14	3,037.05	19.9	0.00	0.0	-33.1
Community Bank	250.00000	21.231	5,307.65	68.230	17,057.50	3.87	11,749.85	221.4	410.00	2.4	20.9
Aflac	312.98880	24.244	7,588.11	53.410	16,716.74	3.79	9,128.63	120.3	338.00	2.0	13.0
Fiserv Inc	150.00000	73.283	10,992.45	104.360	15,654.00	3.55	4,661.55	42.4	0.00	0.0	43.8
Walgreen Boots	250.00000	23.000	5,750.00	58.950	14,737.50	3.34	8,987.50	156.3	457.50	3.1	11.6
Exxon	181.56760	66.601	12,092.66	72.040	13,080.11	2.96	987.45	8.2	631.86	4.8	17.4
Vanguard ST Trsy	1,000.00000	9.893	9,893.20	10.580	10,580.00	2.40	686.80	6.9	200.00	1.9	
General Electric	590.08155	22.166	13,080.00	11.040	6,514.51	1.48	-6,565.49	-50.2	23.58	0.4	-5.1
Totals:			313,821.94		441,195.77		127,373.83	40.6	8,667.09	2.0	11.8

Portfolio Holdings

IAM Demo Portfolio 2

11/06/19

Percent of Portfolio



Ishares SmallCap Idx	14.7%
Ishares MidCap Idx	13.5%
Dodge & Cox Stock	11.1%
Vanguard Wellington	8.2%
Portfolio Cash	7.9%
Vanguard FTSE	7.8%
Target	6.3%
Loomis Sayles Bond	4.9%
United Therapeutics Corpo	4.1%
Community Bank	3.9%
Aflac	3.8%
Fiserv Inc	3.5%
Walgreen Boots	3.3%
Exxon	3.0%
Vanguard ST Trsy	2.4%
General Electric	1.5%
Total:	100.0%

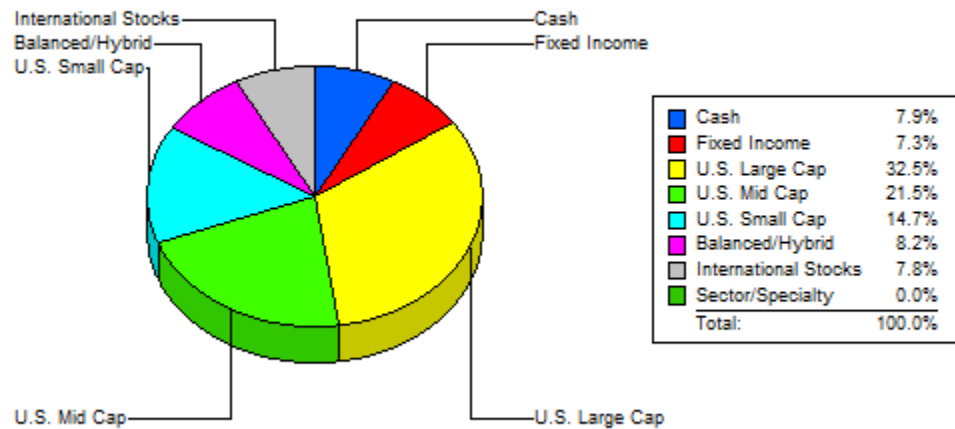
Allocation Rebalancing Level 1 by Asset Class

IAM Demo Portfolio 2

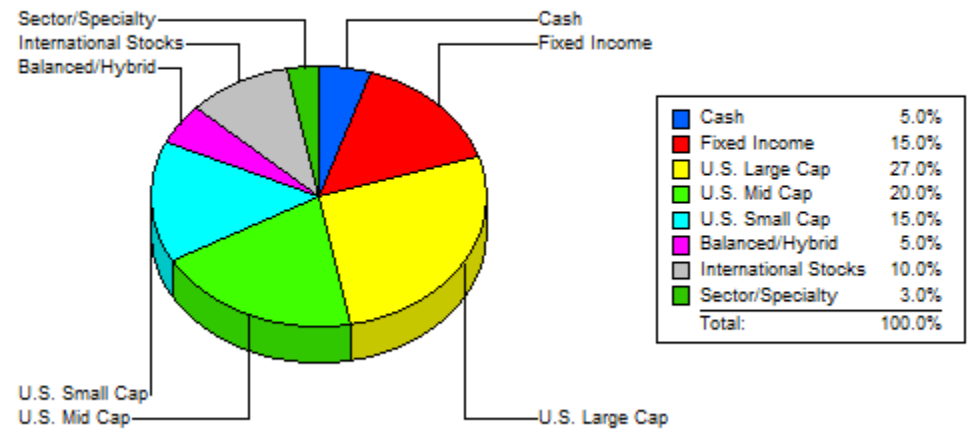
11/06/19

Asset Class	Current Allocation %	Target Allocation %	Rebalancing Allocation %	Current Market Value	Target Market Value	Rebalancing Amount
Cash	7.90	5.00	-2.90	34,855.38	22,059.79	-12,795.59
Fixed Income	7.34	15.00	7.66	32,372.00	66,179.37	33,807.37
U.S. Large Cap	32.50	27.00	-5.50	143,376.21	119,122.86	-24,253.35
U.S. Mid Cap	21.52	20.00	-1.52	94,946.50	88,239.15	-6,707.35
U.S. Small Cap	14.70	15.00	0.30	64,864.00	66,179.37	1,315.37
Balanced/Hybrid	8.25	5.00	-3.25	36,405.68	22,059.79	-14,345.89
International Stocks	7.79	10.00	2.21	34,376.00	44,119.58	9,743.58
Sector/Specialty	0.00	3.00	3.00	0.00	13,235.87	13,235.87
Grand Total				441,195.77		

Current Allocation



Target Allocation



Allocation Rebalancing Level 1 by Asset Class

IAM Demo Portfolio 2

11/06/19

Asset Class	Security Name		Market Value	Percent Of Class	Current Allocation %	Target Allocation %	Rebalancing Allocation %
Cash	Portfolio Cash	1.000	34,855.38	100.00			
	Totals for Cash		34,855.38		7.90	5.00	-2.90
Fixed Income	Loomis Sayles Bond	13.620	21,792.00	67.32			
	Vanguard ST Trsy	10.580	10,580.00	32.68			
	Totals for Fixed Income		32,372.00		7.34	15.00	7.66
U.S. Large Cap	Aflac	53.410	16,716.74	11.66			
	Dodge & Cox Stock	195.980	49,070.85	34.23			
	Exxon	72.040	13,080.11	9.12			
	Fiserv Inc	104.360	15,654.00	10.92			
	General Electric	11.040	6,514.51	4.54			
	Target	110.410	27,602.50	19.25			
	Walgreen Boots	58.950	14,737.50	10.28			
	Totals for U.S. Large Cap		143,376.21		32.50	27.00	-5.50
U.S. Mid Cap	Community Bank	68.230	17,057.50	17.97			
	Ishares MidCap Idx	198.730	59,619.00	62.79			
	United Therapeutics Corporatio	91.350	18,270.00	19.24			
	Totals for U.S. Mid Cap		94,946.50		21.52	20.00	-1.52
U.S. Small Cap	Ishares SmallCap Idx	81.080	64,864.00	100.00			
	Totals for U.S. Small Cap		64,864.00		14.70	15.00	0.30
Balanced/Hybrid	Vanguard Wellington	43.130	36,405.68	100.00			
	Totals for Balanced/Hybrid		36,405.68		8.25	5.00	-3.25
International Stocks	Vanguard FTSE	42.970	34,376.00	100.00			
	Totals for International Stocks		34,376.00		7.79	10.00	2.21
Sector/Specialty	No Securities Found	0.000	0.00	0.00			
	Totals for Sector/Specialty		0.00		0.00	3.00	3.00
Grand Total			441,195.77				

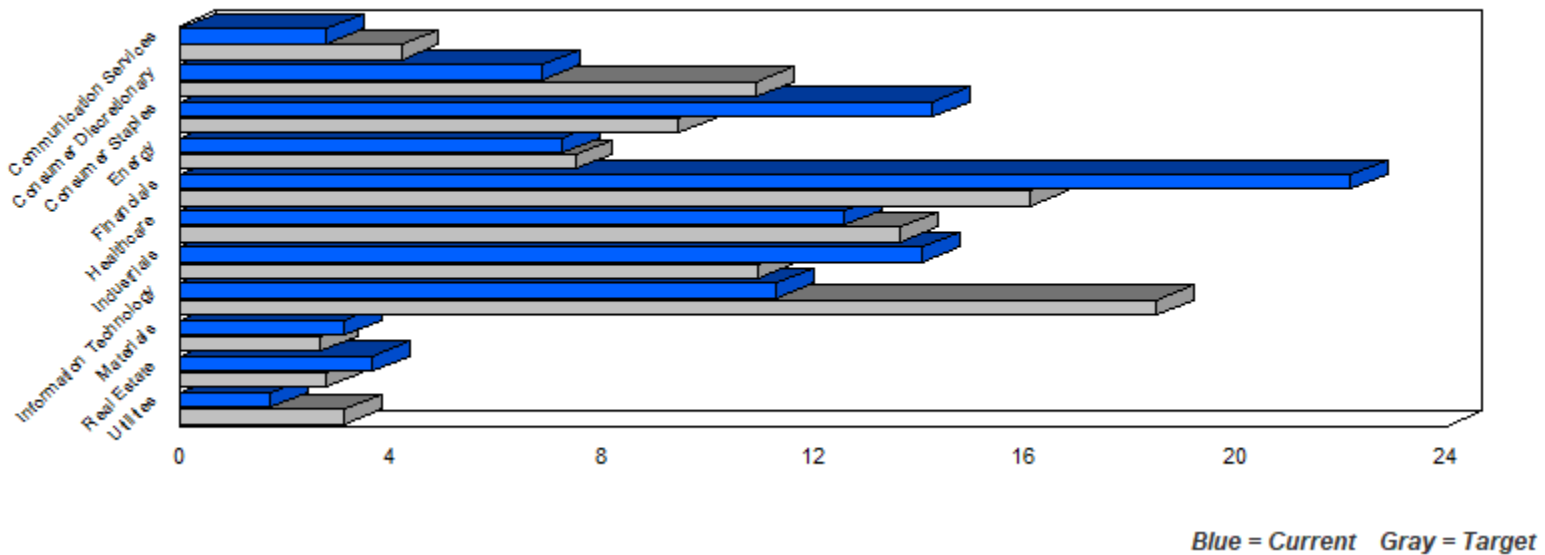
Allocation Rebalancing Level 2 by Stock Sector

11/06/19

IAM Demo Portfolio 2

Sector	Current Allocation %	Target Allocation %	Rebalancing Allocation %	Current Market Value	Target Market Value	Rebalancing Amount
Communication Services	2.80	4.21	1.41	10,082.27	15,185.48	5,103.21
Consumer Discretionary	6.90	10.93	4.03	24,889.32	39,424.54	14,535.22
Consumer Staples	14.29	9.45	-4.84	51,537.07	34,086.17	-17,450.90
Energy	7.27	7.51	0.24	26,217.08	27,088.59	871.51
Financials	22.21	16.15	-6.06	80,113.02	58,253.09	-21,859.93
Healthcare	12.60	13.68	1.08	45,430.59	49,343.79	3,913.20
Industrials	14.10	10.98	-3.12	50,857.76	39,604.89	-11,252.87
Information Technology	11.33	18.51	7.18	40,866.50	66,765.61	25,899.11
Materials	3.12	2.67	-0.45	11,258.61	9,630.70	-1,627.91
Real Estate	3.67	2.77	-0.90	13,231.83	9,991.40	-3,240.43
Utilities	1.72	3.14	1.42	6,216.18	11,325.99	5,109.81
Grand Total				360,700.23		

Allocation Comparison



Portfolio Summary
IAM Demo Portfolio 2
IRR Period - 01/01/2018 Thru 11/06/2019

11/06/19

Portfolio Beginning Market Value	399,864.93
Additions to Portfolio	110,390.15
Withdrawals from Portfolio	-90,331.20
Realized Appreciation for Period	973.90
Unrealized Appreciation for Period	20,297.99
Exercised / Assigned Options	0.00
Portfolio Ending Market Value	441,195.77

Income Received

Dividend Income Received	20,058.95
Interest Income Received	0.00
Other Income Received	0.00
	20,058.95

Capital Gain Distributions

Short-Term Received	0.00
Long-Term Received	0.00
	0.00

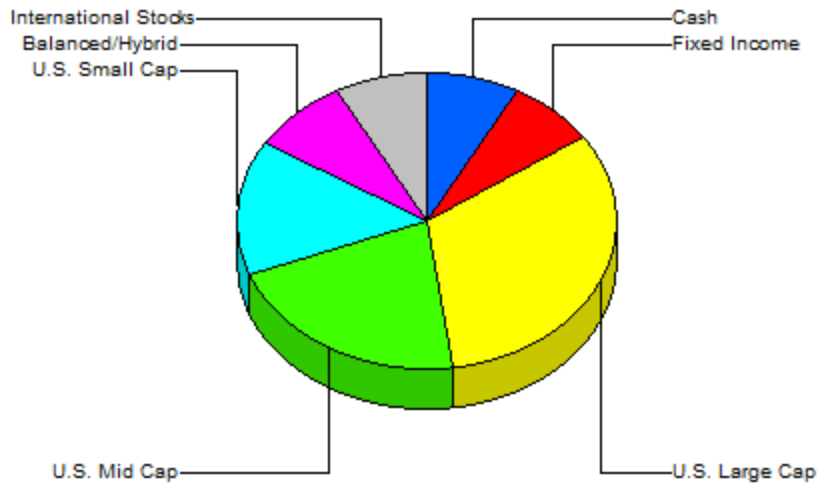
Appreciation for Period

Short-Term Appreciation	-318.90
Long-Term Appreciation	1,292.80
	973.90

Return Of Capital Received	0.00
Expenses/Service Charges	0.00

Transfers Delivered	0.00
Transfers Received	0.00

Current Allocation



Cash	7.9%
Fixed Income	7.3%
U.S. Large Cap	32.5%
U.S. Mid Cap	21.5%
U.S. Small Cap	14.7%
Balanced/Hybrid	8.2%
International Stocks	7.8%
Sector/Specialty	0.0%
Total:	100.0%

Market Performance

	IRR for Period	Annualized IRR
Dow Jones Ind. Ave	11.17	5.89
S&P 500	14.97	7.84
NASDAQ	21.72	11.21

Account Performance

10.34	5.46
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Performance Report

IAM Demo Portfolio 2

IRR Period - 01/01/2016 Thru 11/06/2019

11/06/19

Type/Security	Beginning Market Value	Additions/ Withdrawals	Unrealized Appreciation for the period	Realized Appreciation for the period	Ending Market Value	Income Received	IRR For Period	Annualized IRR
Money Market Funds								
PC2-500 Bank Ins Fd	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Portfolio Cash	31,468.87	3,386.51	0.00	0.00	34,855.38	22.10	0.08	0.02
Subtotal Money Market Funds	31,468.87	3,386.51	0.00	0.00	34,855.38	22.10		
Exchange Traded Funds								
Ishares MidCap Idx	41,796.00	0.00	17,823.00	0.00	59,619.00	2,940.04	51.11	11.31
Ishares SmallCap Idx	44,044.00	0.00	20,820.00	0.00	64,864.00	2,756.38	54.93	12.04
Technology Select Sector Spdr	12,849.00	-15,923.00	0.00	3,074.00	0.00	255.15	26.16*	22.03
Vanguard FTSE	29,439.00	-3,596.00	8,208.00	325.00	34,376.00	3,449.58	46.99	10.52
Subtotal Exchange Traded Funds	128,128.00	-19,519.00	46,851.00	3,399.00	158,859.00	9,401.15		
Mutual Funds								
Dodge & Cox Stock	31,084.33	11,028.50	6,958.01	0.00	49,070.84	11,028.50	57.86	12.58
Loomis Sayles Bond	15,384.00	5,000.00	1,408.00	0.00	21,792.00	2,514.94	26.65	6.33
Vanguard ST Trsy	15,975.00	-7,810.00	-70.00	2,485.00	10,580.00	890.20	32.99	7.68
Vanguard Wellington	31,271.50	595.92	4,859.27	-321.00	36,405.69	4,747.49	33.20	7.73
Subtotal Mutual Funds	93,714.83	8,814.42	13,155.28	2,164.00	117,848.53	19,181.13		
Common Stocks								
Aflac	11,457.83	-3,293.01	7,004.31	1,547.60	16,716.73	1,189.59	95.12	18.95
Amgen Inc.	0.00	849.90	0.00	-849.90	0.00	108.75	-5.20*	-20.07
Community Bank	12,980.50	-4,488.75	7,072.50	1,493.25	17,057.50	1,471.25	105.64	20.58
Exxon	12,225.70	1,972.29	-1,117.86	0.00	13,080.13	1,972.29	6.99	1.77
Facebook	0.00	-5,984.55	0.00	5,984.55	0.00	0.00	69.35*	22.75
Fiserv Inc	0.00	10,992.45	4,661.55	0.00	15,654.00	0.00	42.41*	52.88
General Electric	18,141.82	512.00	-11,466.87	-672.45	6,514.50	1,408.85	-60.92	-21.64
Intel Corporation	0.00	-387.00	0.00	387.00	0.00	0.00	5.62*	94.55
Target	0.00	13,664.95	13,219.17	718.38	27,602.50	1,793.00	100.46*	29.53
United Therapeutics Corporatio	0.00	15,232.95	3,037.05	0.00	18,270.00	0.00	19.94*	64.08
Walgreen Boots	25,548.00	-3,572.05	-6,552.50	-685.95	14,737.50	1,744.50	-23.05	-6.58
Subtotal Common Stocks	80,353.85	25,499.18	15,857.35	7,922.48	129,632.86	9,688.23		

Performance Report
IAM Demo Portfolio 2
IRR Period - 01/01/2016 Thru 11/06/2019

11/06/19

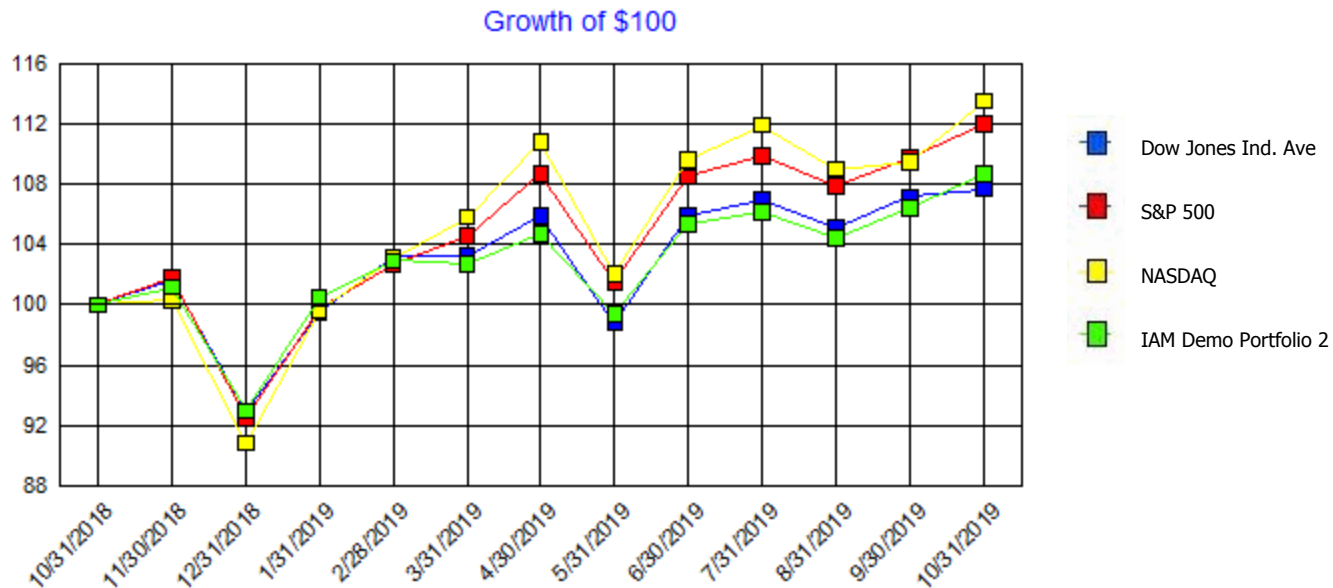
Type/Security	Beginning Market Value	Additions/ Withdrawals	Unrealized Appreciation for the period	Realized Appreciation for the period	Ending Market Value	Income Received	IRR For Period	Annualized IRR
Total for Portfolio(s)	333,665.55	18,181.11	75,863.63	13,485.48	441,195.77	38,292.61	40.60	9.25

Performance Comparison

Dow Jones Ind. Ave	17,425.03		10,054.66		27,479.69		57.70	12.55
S&P 500	2,043.94		1,029.93		3,073.87		50.39	11.17
NASDAQ	5,007.41		3,395.11		8,402.52		67.80	14.38
Portfolio(s) Performance	333,665.55	18,181.11	75,863.63	13,485.48	441,195.77	38,292.61	40.60	9.25

Performance Comparison

IAM Demo Portfolio 2
Monthly: 11/01/2018 to 10/31/2019



Period Ending	Portfolio Return %	Portfolio Growth of \$100	Dow Jones Ind. Ave	S&P 500	NASDAQ	N/A	N/A	N/A
10/31/2018	0.00	100.00	100.00	100.00	100.00			
11/30/2018	1.17	101.17	101.68	101.79	100.34			
12/31/2018	(8.12)	92.96	92.87	92.45	90.83			
01/31/2019	8.05	100.44	99.53	99.73	99.68			
02/28/2019	2.46	102.91	103.18	102.69	103.11			
03/31/2019	(0.24)	102.66	103.23	104.53	105.80			
04/30/2019	2.02	104.73	105.87	108.64	110.81			
05/31/2019	(5.10)	99.39	98.79	101.49	102.02			
06/30/2019	6.00	105.35	105.89	108.48	109.59			
07/31/2019	0.77	106.16	106.94	109.90	111.90			
08/31/2019	(1.68)	104.38	105.10	107.91	108.99			
09/30/2019	1.91	106.37	107.15	109.77	109.49			
10/31/2019	2.13	108.64	107.66	112.01	113.50			

	Return for Period %	Annual Rate of Return %
IAM Demo Portfolio 2	8.64	8.64
Dow Jones Ind. Ave	7.69	7.69
S&P 500	12.02	12.02
NASDAQ	13.50	13.50