### WORD CUSTOMER TRUST IS OUR MOST IMPORTANT WORK

**OPG Priority 1: Security** 

Microsoft and our customers are under an unprecedented level of security risk. In FY25H1, we will deliver step-function improvements in security across all clouds.

L1: Word + WALI deliver on all Secure Future Initiative commitments

### PRIORITY



### WORD COPILOT BECOMES A TRANSFORMATIONAL DAILY APP HABIT

**OPG Priority 2: Copilot** 

Deliver dramatic growth in deployment, engagement, and sustained usage of transformational Copilot experiences across our Word portfolio.

- L1: Deliver a reliable experience that customers love and use frequently
- L1: Help users discover, use and build habits with Copilot
- L1: Pick New Winners (Word Copilot on Win32/Mac, Headless Word, Beautiful Documents Explorations)
- L1: Enable customers to create their own Al value through Word (Word Automations, Word Mobile CoScribe)

### **PRIORITY**



## GROW NEW AND ENGAGED USERS FOR WORD JOBS TO BE DONE

OPG Priority 3: Earn Share

Last year's work has set us up to earn 150M new users through best-in-class AI-first web & mobile apps, new funnels to capture branded/unbranded intents, and a freemium product for desktop (ERFM).

- L1: Increase consumer retention and engagement
- L1: Increase new consumer acquisition
- L1: Establish Network effects as a growth engine for Word Consumers
- L1: [Collab] Users choose Word when sharing and collaborating with others
- L1: [Modern Layout] Word web provides layout fidelity with Win32 and "best in class" canvas experience.

# aka.ms/word/okrs

# FOUNDATIONAL EXCELLENCE

OPG Evergreen Priority

Continued emphasis on performance, availability, reliability, compliance, accessibility, and our engineering system for our internal productivity.

- L1: Customers trust Word web.
- L1: [Engineering Excellence]: We run our engineering systems and workflows as a service, prioritizing measurability and continuously improving overall quality of experience for Word engineers.

# CULTURE SHIFT OPG Evergreen Priority

We will continue critical work on diversity and inclusion, incorporate Al into our daily work, and build a culture that embraces the rapid pace of change in our industry.

- L1: [Engineering Al Productivity] Word is a leader in Al culture shift, adopting and pioneering ways to apply Al effectively to augment, enhance, and improve how we build and maintain exceptional products and experiences.
- **L1:** [PM Al Productivity] Word is a leader in Al culture shift, adopting and pioneering ways to apply Al effectively to augment, enhance, and improve how we plan and design exceptional products and experiences.