



Getting Started in Consulting (Paperback)

By Alan Weiss

John Wiley & Sons Inc, United States, 2019. Paperback. Condition: New. 4th Edition. Language: English. Brand new Book. The definitive guide to getting out of the office and getting into consulting Getting Started in Consulting, Fourth Edition is the acclaimed real-world blueprint to professional and financial freedom. For nearly two decades, this invaluable resource has helped thousands of people quit the daily grind and become their own boss. This practical and motivational guide provides the tools and knowledge to control your future and secure your fortune. From establishing goals and sorting out the legal and financial paperwork, to advanced marketing strategies and relationship building techniques, this indispensable book offers step-bystep instructions for you to establish and grow your own consultancy business. This extensively revised and updated fourth edition includes new and expanded coverage on topics including utilizing informal media, changes in legal and financial guidelines, key distinctions of wholesale and retail businesses, and much more. Author Alan Weiss delivers expert advice on how to combine minimal overhead with optimal organization to produce maximum income. Every step in the process is clearly explained, including financing, marketing, bookkeeping, establishing your fees, and more. This guide is a comprehensive, one-stop source for everything...



Reviews

It in a of the best publication. It really is rally intriguing through reading through period of time. You will not feel monotony at anytime of your own time (that's what catalogs are for relating to in the event you request me).

-- Dr. Pat Hegmann

It in one of my favorite publication. It is among the most awesome publication i have go through. I am just quickly will get a delight of reading through a published publication.

-- Prof. Martin Zboncak DVM

Other eBooks



Node.js, MongoDB and Angular Web Development: The definitive guide to using the MEAN stack to build web applications (Paperback)

Pearson Education (US), United States, 2017. Paperback. Condition: New. 2nd edition. Language: English. Brand new Book. Node.js, MongoDB and Angular Web Development The definitive guide to building JavaScript-based Web applications from server to browser Node.js, MongoDB, and Angular are three web development...



Anatomy & Physiology for Health Professions: An Interactive Journey (Paperback)

Pearson Education (US), United States, 2019. Paperback. Condition: New. 4th edition. Language: English. Brand new Book. For courses in anatomy & physiology for health professions. An engaging journey through the human form Anatomy & Physiology for Health Professions: An Interactive Journey is...



Engineering Design Methods: Strategies for Product Design (Paperback)

John Wiley & Sons Inc, United States, 2008. Paperback. Condition: New. 4th Edition. Language: English. Brand new Book. Written in a clear and readable style by an experienced author of teaching texts, Engineering Design Methods is an integrated design textbook that presents...



Introductory Digital Image Processing: A Remote Sensing Perspective (Hardback)

Pearson Education (US), United States, 2015. Hardback. Condition: New. 4th edition. Language: English. Brand new Book. For junior/graduate-level courses in Remote Sensing in Geography, Geology, Forestry, and Biology. Introductory Digital Image Processing: A Remote Sensing Perspective focuses on digital image processing of...



Growing Media for Ornamental Plants and Turf (Paperback)

NewSouth Publishing, Australia, 2010. Paperback. Condition: New. 4th edition. Language: English. Brand new Book. For 25 years, Growing Media for Ornamental Plants and Turf has been a core text for horticulture students and an essential reference for horticulturalists, their suppliers and landscape...



The New Rules of Marketing and PR: How to Use Social Media, Online Video, Mobile Applications, Blogs, Newsjacking, and Viral Marketing to Reach Buyers Directly (Paperback)

John Wiley & Sons Inc, United States, 2017. Paperback. Condition: New. 6th Edition. Language: English. Brand new Book. The international bestseller now in a new edition When it comes to marketing, anything goes in the Digital Age, right? Well, not quite. While...