



## OpenTechSummit Bangkok 2025

# Sponsorship Prospectus



**Conference + Workshops + Exhibition:**  
**Thur 13 March - Sat 15 March**

# About FOSSASIA Summit



The **FOSSASIA Summit**, the largest open source conference in the region, has been a major force driving the open source movement in Asia since its inception in **2009**. This **three-day** event attracts **thousands of developers** annually, alongside community leaders, contributors, businesses, and decision-makers. With **over 300 professional speakers** each year, the summit serves as a platform for knowledge-sharing and innovation.

It provides a unique space where companies can share their open source adoption journeys and introduce cutting-edge solutions, bridging the gap between the open source community and businesses. Attendees explore a wide range of topics, including **Cloud, DevOps, AI, Security, Web3, Databases, Operating Systems, Science, Hardware, and Web & Mobile Development**.

Education plays a crucial part at the FOSSASIA Summit, drawing computer science students and developers at every level—from **entry-level** to **advanced expertise**—from across the region. The event supports growth for beginners and provides seasoned professionals with opportunities to deepen their knowledge. By uniting developers, businesses, and communities, the summit continues to advance open source solutions and fuel innovation throughout Asia and beyond.

# Our Past Partners

From Global to Regional

16 years

Annual events since 2009

3,000 - 6,000

Event visitors annually

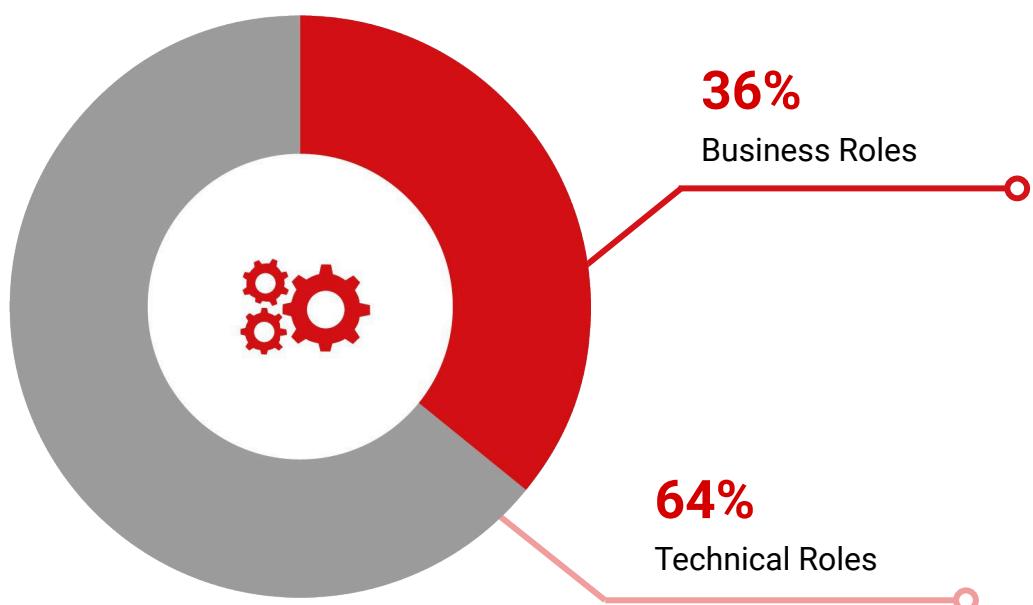
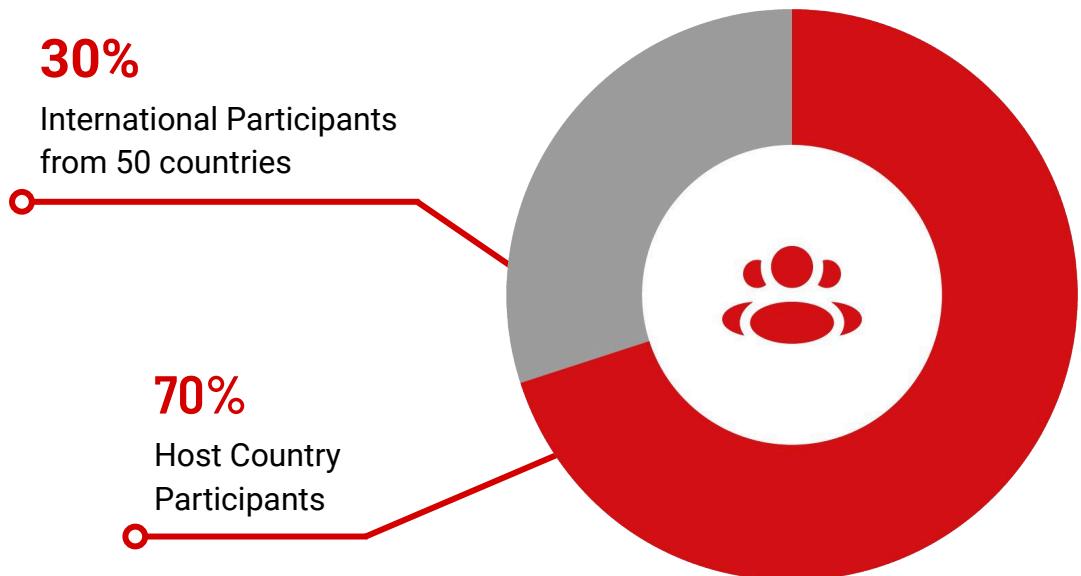
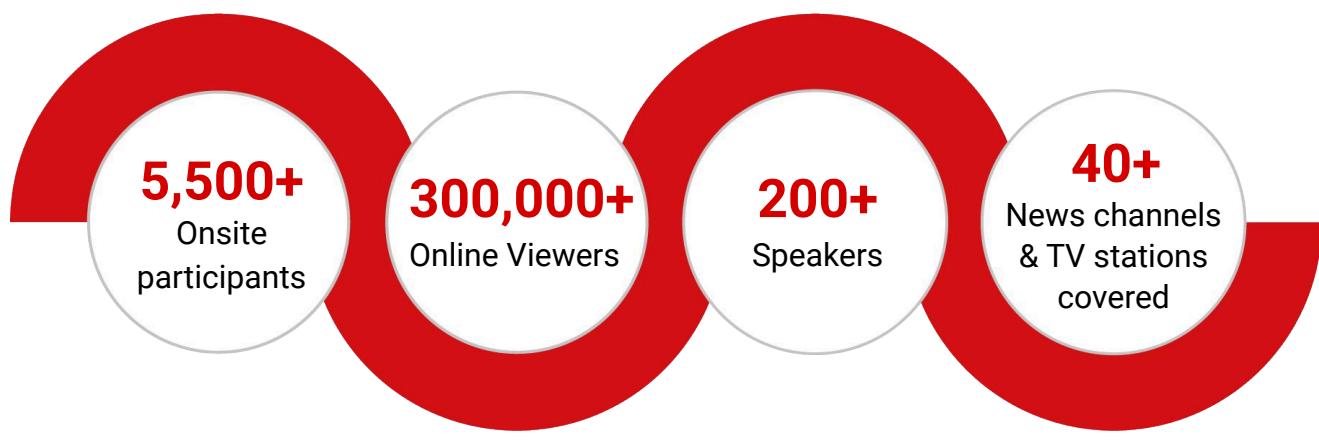
300 - 400

Speakers annually



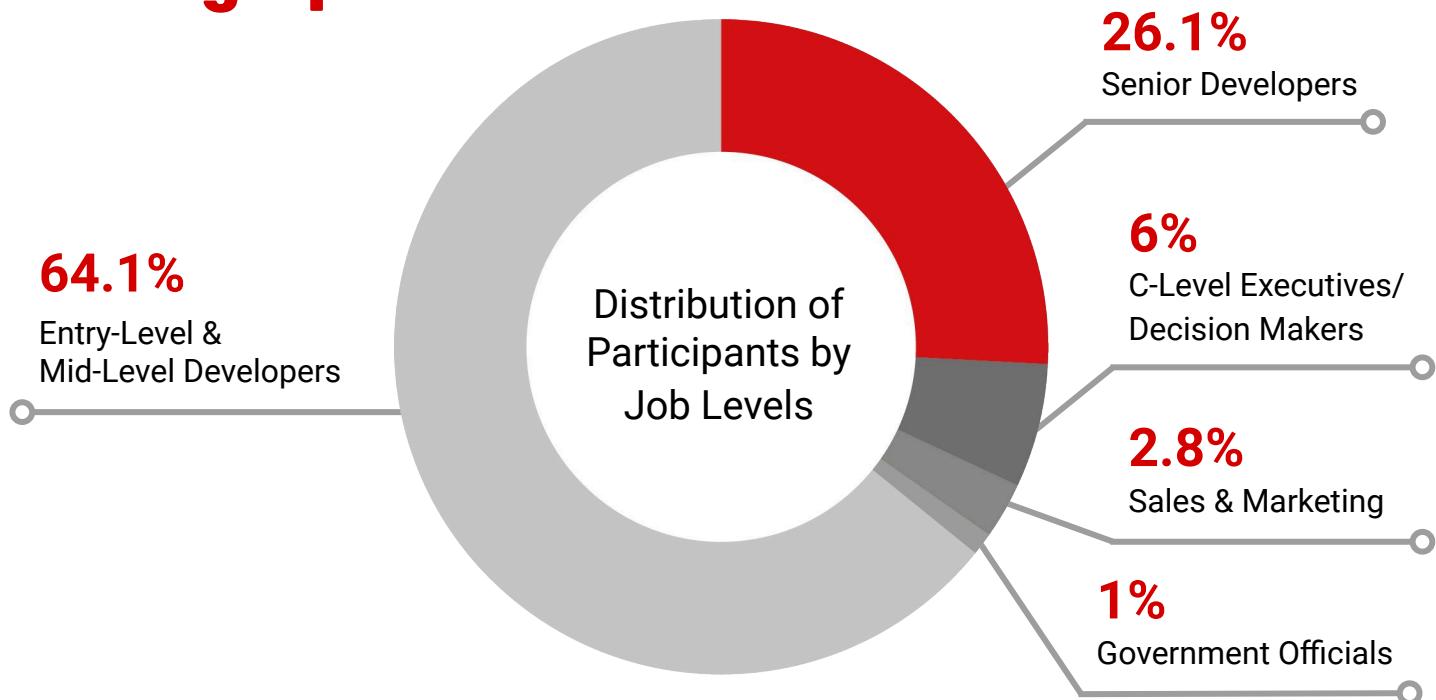


## FOSSASIA Summit 2024 Recap

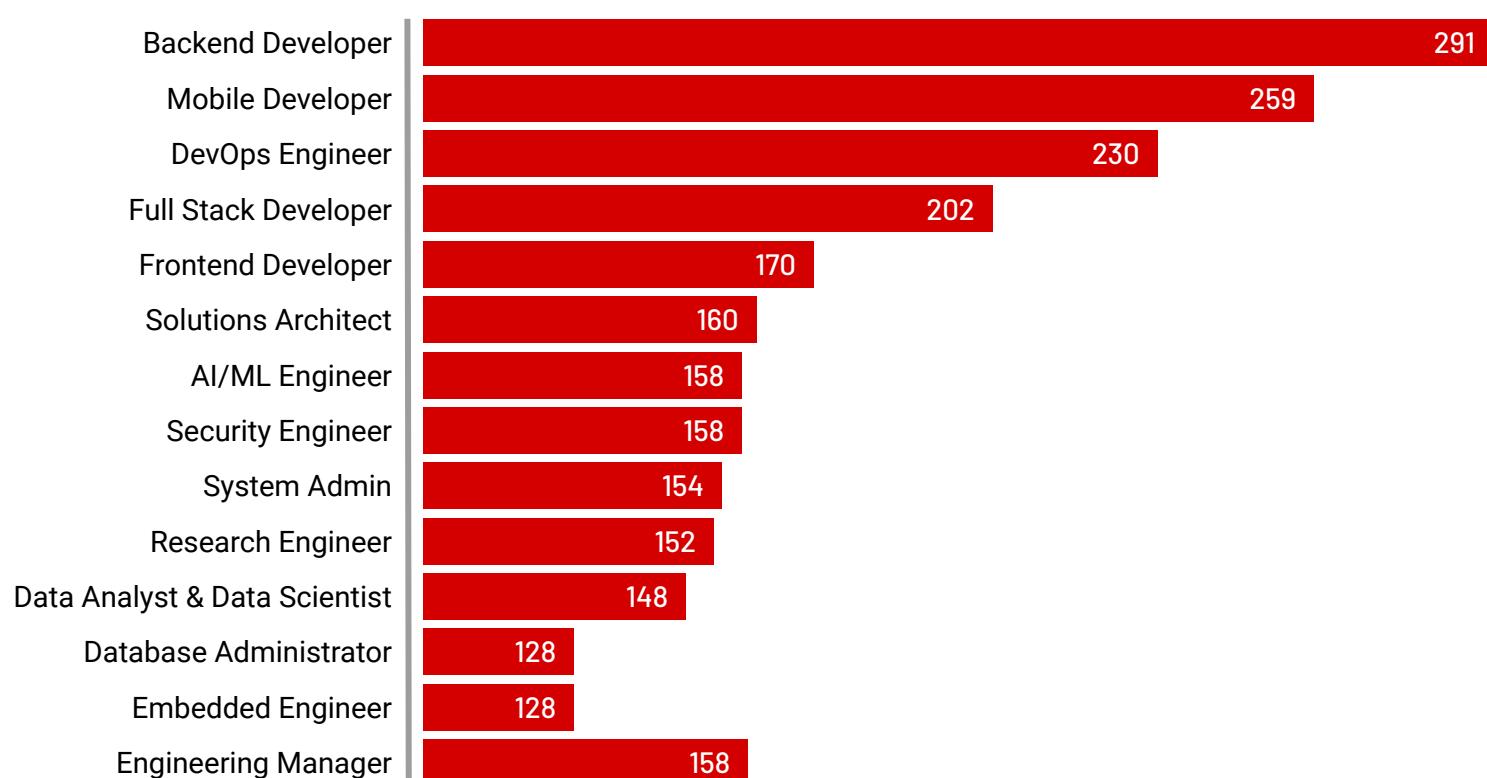




# FOSSASIA Summit 2024 Participant Demographics



Distribution of participants by key technical roles



# Bangkok - The Host City

Building on the success of previous **Open Tech Summits**, where we received strong support from the local government, Bangkok has proven to be an ideal location for the **FOSSASIA Summit 2025**. With a well-established network of active **open source user groups** and a thriving tech ecosystem, the city provides a unique opportunity to connect local talent with global leaders in the open source community.

Our partnership with the **Thai Parliament** this time underscores the government's commitment to promoting open source as a key driver of technological advancement in Thailand.





## Event Program

### Dates in 2025    Exhibition Program    Conference Program

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Set-up Day Wednesday 12 March, 12:00 PM - 5:00 PM	Exhibition halls will open for setup from 12:00 PM - 5:00 PM on Wed 12 March. Exhibitors can also choose to arrive at the venue from 7:00 AM on Thursday morning 13 March to set up their booth.	
<i>6:00 PM Meet and Greet Event</i>		
Day 1, Thursday 13 March	8:00 AM Exhibition Doors Open 10:30 AM Exhibition & Tea Break 12:30 PM Exhibition Tour & Lunch 3:30 PM Exhibition & Tea Break 6:00 PM Exhibition Doors Close	8:00 AM Open for Registration 9:00 AM Program Starts 10:00 AM Keynotes 12:20 PM Group Photo 12:30 PM Lunch 1:30 PM Program Continues 2:00 PM Keynotes 5:30 PM Sessions End
<i>7:00 PM Social Networking Evening</i>		
Day 2, Friday 14 March	8:00 AM Exhibition Doors Open 10:30 AM Exhibition & Tea Break 12:30 PM Exhibition Tour & Lunch 3:30 PM Exhibition & Tea Break 6:00 PM Exhibition Doors Close	7:00 AM Open for Registration 9:00 AM Program Starts 10:00 AM Keynotes 12:30 PM Lunch 1:30 PM Program Continues 2:00 PM Keynotes 5:30 PM Sessions End
<i>7:00 PM Conference Social Evening Event</i>		
Day 3, Saturday 15 March	8:00 AM Exhibition Doors Open 10:30 AM Exhibition & Tea Break 12:30 PM Exhibition Tour & Lunch 3:30 PM Exhibition & Tea Break 5:00 PM Exhibition Ends Until 9:00 PM - Teardown	7:00 AM Open for Registration 9:00 AM Program Starts 10:00 AM Keynotes 12:30 PM Lunch 1:30 PM Program Continues 2:00 PM Keynotes 5:30 PM Sessions End

# Sponsorship Grid at Glance

Advantages	PLATINUM US\$35,000 (5 available)	GOLD US\$18,000 (10 available)	SILVER US\$7,500 (unlimited)
<b>1. Keynote speaking opportunity:</b> Content is subject to program committee approval	15-min keynote		
<b>2. Session speaking opportunity:</b> Content is subject to program committee approval	2 x 25-min conference session or 1 x 50- min panel	25-min session + 5-min lightning talk	15-min session in track rooms
<b>3. Editorial interview/article on FOSSASIA blog:</b> Editor to determine final content and delivery date	★		
<b>4. Exhibit space:</b> Turnkey includes Wifi, electric outlet, basic cleaning, one (1) table, two (2) chairs, carpet, back wall panel with branding, Platinum/Gold: incl. greeting table set (compare details with exhibiting opportunities section)	6m x 5m choice of raw or turnkey	5m x 3m choice of raw or turnkey	3m x 3m turnkey
<b>5. Lead retrieval:</b> Each exhibitor can collect visitors data via a mobile application	★	★	★
<b>6. Exhibition virtual page:</b> A single page on the website with exhibitor's information	★	★	★
<b>7. Exhibition assistant:</b> Thai/English speaking personnel to assist communication with participants	★		
<b>8. Recognition during opening and closing:</b> The MC will Thank you during the welcome note.	standalone slide	standalone slide	shared slide of sponsors
<b>9. Keynote stage branding on joint banner:</b> Featured on a sponsor banner on the side of the keynote stage.	★	★	
<b>10. Logo on sponsor signage at venue:</b> Featured on exhibition & hallway banners	1st level position	2nd level position	3rd level position
<b>11. Conference bags:</b> Promote your brand and technology and insert items into the event bag	1 x large and 1 x small item	1 x medium-sized item	1 x small item
<b>12. Event website:</b> Logo and link on event website	1st level position	2nd level position	3rd level position
<b>13. Recognition in event promotion emails:</b> via FOSSASIA mailing list	1st level position	2nd level position	3rd level position
<b>14. Recognition in pre/after event email:</b> Registered attendees will get to know about your support via email.	name with link	name only	name only
<b>15. Social media:</b> Featured on the FOSSASIA social media channels.	3 x standalone posts	2 x standalone posts	1 x standalone post
<b>16. Recognition in post-event report:</b> On the FOSSASIA blog	1st level position	2nd level position	3rd level position
<b>17. Recognition on conference videos:</b> Your logo will appear at the start of all conference videos and live streams.	★	★	
<b>18. Opt-in attendee list:</b> Access to the list of attendees with contacts	★		
<b>19. Complimentary conference tickets</b>	20	12	6
<b>20. 20% Discount additional event passes</b>	★	★	★

# Exhibiting Opportunities

**Exhibition Dates: March 13 - 15 (Thur - Sat)**

Engage with a tech-savvy audience and generate leads over a 3-day exhibition, showcase your projects & build valuable connections with industry professionals.

Compact* 1 sqm <b>1,200 USD</b>	2 Exhibitor Passes	Lead retrieval, Wifi, electric outlet, basic cleaning, back wall with integrated laptop table, logo display on back panel
Standard 5 sqm, 2.5m (W) x 2m (D) <b>2,500 USD</b>	4 Exhibitor Passes	Lead retrieval, Wifi, electric outlet, basic cleaning, one (1) table, two (2) chairs, 2m wide back wall panel with branding
M 9 sqm, 3m (W) x 3m (D) <b>5,000 USD</b>	6 Exhibitor Passes	Lead retrieval, Wifi, electric outlet, basic cleaning, one (1) table, two (2) chairs, 2.5m wide back wall panel with branding
L 15 sqm, 5m (W) x 3m (D) <b>10,000 USD</b>	12 Exhibitor Passes	Lead retrieval, Wifi, electric outlet, basic cleaning, one (1) table, two (2) chairs, greeting table set, 4.5m wide back wall panel with branding, choice of raw or turnkey
XL 30 sqm, 6m (W) x 5m (D) <b>20,000 USD</b>	20 Exhibitor Passes	Lead retrieval, Wifi, electric outlet, basic cleaning, one (1) table, two (2) chairs, greeting table set, 5.5m wide back wall panel with branding, choice of raw or turnkey

\* Compact is available for Startup/SMEs: with less than 50 employees, and below 2 mio USD in revenue



Compact Booth



Standard Booth

# Venue Branding Opportunities

Turn the event into a showcase for your brand identity, ensuring your message stands out and resonates across the entire venue.

## BANNER PLACEMENT

**1,000 USD per banner**

roll-up banner size 0.85m x 2m,  
in various spots including: event entrance/  
registration, main hall entrance,  
session room entrance

## BARISTA CORNER

**6,000 USD per day**

offering free coffee for attendees

## CHARGING LOUNGE **from 10,000 USD**

a key spot where  
attendees recharge their  
devices

## NETWORKING LOUNGE

**from 15,000 USD**

showcase your brand  
at the main hub for  
networking and business  
connections

## POSTER SHOWCASE **from 600 USD**

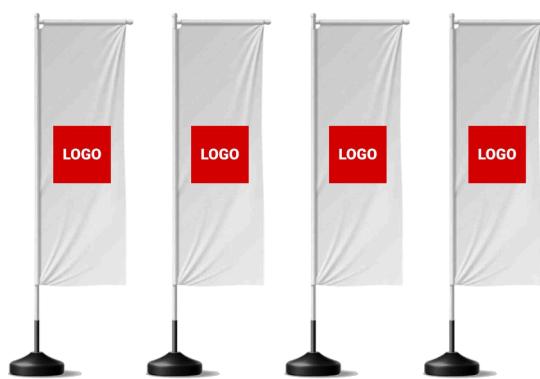
a printed A2 poster on a  
shared display board in  
the exhibition area

## DROP FEATHER FLAGS

**500 USD per flag (min. 4 flags)**

in various spots

*\* choice of flags can vary*



# SWAG Branding

## Attendee Essentials

### Opportunities starting from 2,000 USD

Gain direct exposure to every attendee by sponsoring essential event items. With constant and personal brand visibility on T-shirts, badges, and bags, your company will stay top of mind throughout the event and beyond.

#### Event T-shirts: 5,000 USD

Your company's logo will be featured exclusively on the sleeve of 500 event T-shirts for event attendees, VIPs and speakers.



#### Event Bags: 3,000 USD

Your company's logo will be featured exclusively on one side of 500 event bags and you can insert two small or one medium-sized item of your company into the bag.

#### Badge Advertisement (Attendees): 5,000 USD

Your logo will be displayed exclusively on the badges worn by all event attendees

#### Badge Advertisement (Speakers, Exhibitors, VIP): 2,000 USD

Your logo will be displayed exclusively on the badges worn by speakers, exhibitors, and VIPs

# Content and Technology Outreach

## Global Online Hackathon

### 50,000 USD as a Title Sponsor

Sponsor a **10-week global online hackathon**, an exciting lead-up to the FOSSASIA Summit 2025. As a sponsor, you will have the exclusive opportunity to propose challenges and topics that align with your company's goals.

The FOSSASIA Content Team will collaborate with you to create a tailored hackathon concept designed to meet your objectives. Over 10 weeks, participants from around the world will work remotely on their projects with the support of expert mentors. The hackathon aims to attract a global community of **1,000 participants**, with the top **10-15 teams** selected to present their solutions to be evaluated by the Jury. The award ceremony will take place at the summit in Bangkok with the recap of the Hackathon.

#### What is included:

- **Global Exposure:** Reach a network of developers via the FOSSASIA network
- **Marketing Campaign:** Your brand will be prominently featured in a 2.5-month long marketing campaign for the hackathon across various digital channels
- **Direct Engagement:** Have developers directly test, develop projects based on your solutions
- **On-Site Presence:** Get high visibility at the FOSSASIA Summit 2025
- **Winner Selection:** Be part of the Jury, directly selecting the winners, with the option to contribute your own prizes to the hackathon.
- **Sponsoring of Prizes:** Opportunity to sponsor prizes of winning teams

\* Request Hackathon brochure for more information.



# Content and Technology Outreach

## Dedicated Half-Day Event Track

14,000 USD

Sponsor a **3-hour curated** event track designed to highlight your company's open source services and products. This tailored session will connect you with a targeted audience, showcase your expertise and drive meaningful engagement.

### What is included:

- **Dedicated Room:** Available for a 3-hour block
- **On-Site Support:** On-site dedicated check-in staff and technician
- **Catering:** In-room refreshments
- **Personalized Outreach:** A dedicated invitation will be sent to a carefully curated target audience
- **Marketing:** Recognition on event website & social media before and during the event
- **Video Recording/Photography:** The entire session will be recorded with footage for future use, and a collection of high-resolution photos
- **Strategic Follow-Up:** Receive a detailed attendee list to follow up

## Dedicated Half-Day Event Track

22,000 USD

Sponsor up to **6-hour curated** event track designed to highlight your company's open source services and products. This tailored session will connect you with a targeted audience, showcase your expertise and drive meaningful engagement.

### What is included:

- **Dedicated Room:** Available for a 3-hour block
- **On-Site Support:** On-site dedicated check-in staff and technician
- **Catering:** In-room refreshments
- **Personalized Outreach:** A dedicated invitation will be sent to a carefully curated target audience
- **Marketing:** Recognition on event website & social media before and during the event
- **Video Recording/Photography:** The entire session will be recorded with footage for future use, and a collection of high-resolution photos
- **Strategic Follow-Up:** Receive a detailed attendee list to follow up

# Social Networking Opportunities

## Event Catering Sponsorship

**4,500 USD per tea break or 6,000 USD per lunch**

As a **tea break or lunch sponsor**, your brand will take center stage during one of the prime networking opportunities, providing direct exposure to attendees as they recharge and connect over refreshments. The event features 2 tea breaks and 1 lunch per day.

### What is included:

- **Announcement:** The MCs will make a special announcement in all rooms just before the sponsored tea break or lunch, ensuring your brand receives prominent recognition
- **Exclusive Branding:** One sole sponsor per tea break/lunch
- **Onsite Visibility:** Company's signage in the designated catering area
- **Official Program Listing:** Company will be listed in the official event program
- **Website Exposure:** Company logo will be featured on the event's official website
- **Social Media Acknowledgment:** One standalone social media post

## Social Event Sponsorship

**10,000 USD (Exclusive)**

Sponsoring the exclusive **social networking evening** for prominent industry professionals and high profile guests. This high-profile event brings together top speakers, thought leaders, and key decision-makers in a relaxed atmosphere, providing the perfect platform for your brand to shine.

### What is included:

- **Speaking Opportunity:** Option to deliver a brief welcome address or host a special activity during the event, further boosting your brand's presence.
- **Exclusive Branding:** One sole sponsor per social event
- **Onsite visibility:** Company's signage/banner in the social event area
- **Official Program Listing:** Company will be listed in the official event program.
- **Website Exposure:** Company logo will be featured on the event's official website
- **Social Media Acknowledgment:** One standalone social media post



# fossasia



***Contact us to secure your sponsorship***

 [office@fossasia.org](mailto:office@fossasia.org)

 [summit.fossasia.org](http://summit.fossasia.org)