

# FOTEINI TZACHRISTA

Darla Moore School of Business, University of South Carolina,  
1014 Greene Street, Columbia, SC 29208

☎ +1 803-553-0866

✉ tzachristafoteini@gmail.com

🇬🇷 Greek, F-1 status - OPT eligible

🌐 [sites.google.com/view/foteini](https://sites.google.com/view/foteini)

🌐 [.../foteinitzachrista](https://www.linkedin.com/company/foteinitzachrista)

## EDUCATION

---

2016 - CURRENT	Ph.D. in Economics, University of South Carolina (anticipated 2022)
2014 - 2015	M.Sc. in Behavioral Economics, Erasmus University Rotterdam, the Netherlands
2010 - 2014	B.A. in Economics, University of Ioannina, Greece

## RESEARCH INTERESTS

---

Behavioral Economics, Experimental Economics, Applied Microeconomics, Labor Economics, Game Theory

## RESEARCH

---

### WORKING PAPERS:

1. The Effect of Nudging on the Utilization of Counseling Services and the Implications on College Student Involvement [Job Market Paper]
2. Monitoring Corruption: Can Top-down Monitoring Crowd-Out Grassroots Participation? - joint with Robert Gonzalez and Matthew Harvey (under review)
3. Sequential Contests: Theory & Experimental Evidence - joint with Alexander Matros and Philip Brookins
4. More or Better Connected? Using Social Network Analysis to Understand College Election Voter Turnout

### WORK IN PROGRESS:

1. Mental Health and COVID-19: A Two-Country Comparison of Gender Roles, Economic Crises, and Career and Health Concerns - joint with Orgul Ozturk, Nancy Buchan, Giulia Urso, Adriana Pinate
2. An Advisor Like Me: The Short-Run Effects of Race Matching During the COVID-19 Pandemic
3. Dare to switch? Gender risk preference differences on mobility and other labor outcomes
4. Risk Tolerance, Gender and Occupational Outcomes - joint with Orgul Ozturk, Melayne McInnes, and Si Wang

## CONFERENCE PRESENTATIONS

---

Can Nudging Increase the Utilization of Counseling Services for College Students?  
*The 90th Southern Economic Association, virtual, November 2020.*

Monitoring Corruption: Can Top-down Monitoring Crowd-Out Grassroots Participation?  
*2020 Northeast Universities Development Consortium Conference at Dartmouth College (NEUDC 2020 @ Dartmouth) virtual, November 2020.*

Not Just Bikinis & Basketballs: Showcasing the Value of Campus Recreation Experiences through Intention and Design  
*2020 Assessment Institute hosted by IUPUI, virtual moderator, October 2020.*

Dare to switch? Gender risk preference differences on mobility and other labor outcomes  
*The 89th Southern Economic Association, Fort Lauderdale FL, November 2019.*

Sequential Contests: Theory & Experimental Evidence  
*The 88th Southern Economic Association, Washington DC, November 2018.*

Sequential Contests: Theory & Experimental Evidence  
*The 29th International Conference on Game Theory, Stony Brook NY, July 2018.*

## SEMINAR PRESENTATIONS

---

The Effect of Nudging on the Utilization of Counseling Services and the Implications on College Student Involvement  
*University of South Carolina, October 2021.*

Can Nudging Increase the Utilization of Counseling Services for College Students?  
*Western Illinois University, virtual, February 2021.*

Dare to switch? Gender risk preference differences on mobility and other labor outcomes  
*University of South Carolina, April 2019.*

## TEACHING EXPERIENCE

---

### PRIMARY & ONLY INSTRUCTOR:

FALL 2021	Topic: Behavioral Economics (ECON589) - Evaluation: pending
SPRING 2021	Introduction to Economics (ECON224) - Evaluation: 4.49 out of 5
FALL 2020	Introduction to Economics (ECON224) - Evaluation: 4.33 out of 5
SPRING 2020	Introduction to Economics (ECON224) - Evaluation: 4.17 out of 5
FALL 2019	Introduction to Economics (ECON224) - Evaluation: 4.60 out of 5
SPRING 2019	Introduction to Economics (ECON224) - Evaluation: 4.50 out of 5
FALL 2018	Introduction to Economics (ECON224) - Evaluation: 4.59 out of 5

### TEACHING ASSISTANTSHIPS:

SPRING 2021 & 2019	Econometrics and Regression II (ECON832)
FALL 2020 & 2018	Econometrics and Regression I (ECON831)
SPRING 2020 & 2018	Applied Econometrics (ECON736)
SPRING 2020 & 2019 & 2018	Introduction to Economics - Honors (ECON224)
	Labor Economics and Labor Markets (ECON506)
FALL 2019 & FALL 2016 - 2017	Intermediate Microeconomics (ECON321)
SPRING 2017	Principles of Macroeconomics (ECON222)
	Economics of Sustainable Development (ECON509)
FALL 2016	Introduction to Microeconomics (ECON221)

## PROFESSIONAL EXPERIENCE

---

JUNE 2019 - TODAY Graduate Research Assistant  
Assessment Unit within Student Life, University of South Carolina

APRIL - JULY 2016 Neuromarketing Intern  
NetValue, Greece

## SCHOLARSHIPS - AWARDS - GRANTS

---

2021 Outstanding Graduate Teaching Award, USA

2020 W. Pierce Liles Outstanding Doctoral Student Award, USA

2020 Ronald and Charlotte Wilder Economics Fellowship, USA

2017 - 2019 Darla Moore School of Business Research Grant Program  
(with Orgul Ozturk, Robert Gonzalez & Alexander Matros), USA

2016 - 2020 Presidential Fellowship from the University of South Carolina, USA

2015 Scholarship and Award from the Eleutheria Barka Foundation, Greece

2014 Scholarship and Award from the Joseph Esthir Ghani Foundation, Greece

2012 - 2013 National Merit Scholarship and Award, Greece

2010 Scholarship and Award from the Christodoulou Efthimiou Foundation, Greece

## LANGUAGES

---

ENGLISH: Fluent

GREEK: Native

## COMPUTER SKILLS

---

PROGRAMMING LANGUAGES Python, Matlab, C++, C

SOFTWARES Stata, R, Mathematica, arcGIS, zTree, Gephi, Cytoscape, SPSS, PowerBi, Tableau

## REFERENCES

---

**Orgul Ozturk**, Associate Professor  
Department of Economics  
Darla Moore School of Business  
University of South Carolina  
Columbia, SC 29208  
☎ +1 803-777-4904  
✉ [odozturk@moore.sc.edu](mailto:odozturk@moore.sc.edu)

**Robert Gonzalez**, Assistant Professor  
School of Economics  
Georgia Institute of Technology  
Atlanta, GA 30313  
✉ [robert.gonzalez@gatech.edu](mailto:robert.gonzalez@gatech.edu)

**Philip Brookins**, Assistant Professor  
Department of Economics  
Darla Moore School of Business  
University of South Carolina  
Columbia, SC 29208  
☎ +1 803-777-3603  
✉ [philip.brookins@moore.sc.edu](mailto:philip.brookins@moore.sc.edu)

**John Addison**, Emeritus Professor  
Department of Economics  
Darla Moore School of Business  
University of South Carolina  
Columbia, SC 29208  
☎ +1 803-777-4608  
✉ [ecceaddi@moore.sc.edu](mailto:ecceaddi@moore.sc.edu)

**Megan Colascione**, Assessment Director  
Department of Student Life  
University of South Carolina  
Columbia, SC 29208

☎ 803-777-6688

✉ [dennymc@mailbox.sc.edu](mailto:dennymc@mailbox.sc.edu)