Foteini Tzachrista

Darla Moore School of Business, University of South Carolina, 1014 Greene Street, Columbia, SC 29208

803-553-0866  [sites.google.com/view/foteini](https://sites.google.com/view/foteini)

[tzachristafoteini@gmail.com](mailto:tzachristafoteini@gmail.com) [linkedin.com/in/foteinitzachrista/](https://www.linkedin.com/in/foteinitzachrista/)

Greek, F-1 status - OPT eligible

# Education

2016 - current PhD in Economics, University of South Carolina (anticipated 2022)

2014 - 2015 MSc in Behavioral Economics, Erasmus University Rotterdam, the Netherlands

2010 - 2014 BA in Economics, University of Ioannina, Greece

# Research Interests

Behavioral Economics, Experimental Economics, Applied Microeconomics, Labor Eco- nomics, Game Theory

# Research

Working Papers:

1. The Effect of Nudging on the Utilization of Counseling Services and the Implications on College Student Involvement [Job Market Paper]
2. Monitoring Corruption: Can Top-down Monitoring Crowd-Out Grassroots Participa- tion? - joint with Robert Gonzalez and Matthew Harvey (under review)
3. Sequential Contests: Theory & Experimental Evidence - joint with Alexander Matros and Philip Brookins
4. More or Better Connected? Using Social Network Analysis to Understand College Election Voter Turnout

Work in Progress:

1. Mental Health and COVID-19: A Two-Country Comparison of Gender Roles, Eco- nomic Crises, and Career and Health Concerns - joint with Orgul Ozturk, Nancy Buchan, Giulia Urso, Adriana Pinate
2. An Advisor Like Me: The Short-Run Effects of Race Matching During the COVID-19 Pandemic
3. Dare to switch? Gender risk preference differences on mobility and other labor out- comes
4. Risk Tolerance, Gender and Occupational Outcomes - joint with Orgul Ozturk, Melayne McInnes, and Si Wang

# Conference Presentations

Can Nudging Increase the Utilization of Counseling Services for College Students?

*The 90th Southern Economic Association, virtual, November 2020.*

Monitoring Corruption: Can Top-down Monitoring Crowd-Out Grassroots Participation? *2020 Northeast Universities Development Consortium Conference at Dartmouth College (NEUDC 2020 @ Dartmouth) virtual, November 2020.*

Not Just Bikinis & Basketballs: Showcasing the Value of Campus Recreation Experiences through Intention and Design

*2020 Assessment Institute hosted by IUPUI, virtual moderator, October 2020.*

Dare to switch? Gender risk preference differences on mobility and other labor outcomes

*The 89th Southern Economic Association, Fort Lauderdale FL, November 2019.*

Sequential Contests: Theory & Experimental Evidence

*The 88th Southern Economic Association*, Washington DC, November 2018.

Sequential Contests: Theory & Experimental Evidence

*The 29th International Conference on Game Theory*, Stony Brook NY, July 2018.

# Seminar Presentations

The Effect of Nudging on the Utilization of Counseling Services and the Implications on College Student Involvement

*University of South Carolina, October 2021.*

Can Nudging Increase the Utilization of Counseling Services for College Students?

*Western Illinois University, virtual, February 2021.*

Dare to switch? Gender risk preference differences on mobility and other labor outcomes

*University of South Carolina, April 2019.*

# Teaching Experience

Primary & Only Instructor:

Fall 2021 Topic: Behavioral Economics (ECON589) - Evaluation: pending Spring 2021 Introduction to Economics (ECON224) - Evaluation: 4.49 out of 5 Fall 2020 Introduction to Economics (ECON224) - Evaluation: 4.33 out of 5 Spring 2020 Introduction to Economics (ECON224) - Evaluation: 4.17 out of 5 Fall 2019 Introduction to Economics (ECON224)- Evaluation: 4.60 out of 5 Spring 2019 Introduction to Economics (ECON224) - Evaluation: 4.50 out of 5 Fall 2018 Introduction to Economics (ECON224) - Evaluation: 4.59 out of 5

Teaching Assistantships:

Spring 2021 & 2019 Econometrics and Regression II (ECON832)

Fall 2020 & 2018 Econometrics and Regression I (ECON831)

Spring 2020 & 2018 Applied Econometrics (ECON736)

Spring 2020 & 2019 & 2018 Introduction to Economics - Honors (ECON224)

Labor Economics and Labor Markets (ECON506) Fall 2019 & Fall 2016 - 2017 Intermediate Microeconomics (ECON321) Spring 2017 Principles of Macroeconomics (ECON222)

Economics of Sustainable Development (ECON509)

Fall 2016 Introduction to Microeconomics (ECON221)

# Professional Experience

June 2019 - Today Graduate Research Assistant

Assessment Unit within StudentLife, University of South Carolina

April - July 2016 Neuromarketing Intern

NetValue, Greece

# Scholarships - Awards - Grants

|  |  |
| --- | --- |
| 2021 | Outstanding Graduate Teaching Award, USA |
| 2020 | W. Pierce Liles Outstanding Doctoral Student Award, USA |
| 2020 | Ronald and Charlotte Wilder Economics Fellowship, USA |
| 2017 - 2019 | Darla Moore School of Business Research Grant Program |
|  | (with Orgul Ozturk, Robert Gonzalez & Alexander Matros), USA |
| 2016 - 2020 | Presidential Fellowship from the University of South Carolina, USA |
| 2015 | Scholarship and Award from the Eleutheria Barka Foundation, Greece |
| 2014 | Scholarship and Award from the Joseph Esthir Ghani Foundation, Greece |
| 2012 - 2013 | National Merit Scholarship and Award, Greece |
| 2010 | Scholarship and Award from the Christodoulou Efthimiou Foundation, Greece |

Languages

English: Fluent

Greek: Native

# Computer Skills

Programming Languages Python, Matlab, C++, C

Softwares Stata, R, Mathematica, arcGIS, zTree, Gephi, Cytoscape, SPSS, PowerBi, Tableau,

# References

**Orgul Ozturk**, Associate Professor Department of Economics

Darla Moore School of Business University of South Carolina Columbia, SC 29208

803-777-4904

[odozturk@moore.sc.edu](mailto:odozturk@moore.sc.edu)

**John Addison**, Emeritus Professor Department of Economics

Darla Moore School of Business University of South Carolina Columbia, SC 29208

803-777-4608

[ecceaddi@moore.sc.edu](mailto:ecceaddi@moore.sc.edu)

**McKinley Blackburn**, Professor Endowed Chair, Department of Economics Darla Moore School of Business

University of South Carolina Columbia, SC 29208

803-777-4931

[blackbrn@moore.sc.edu](mailto:blackbrn@moore.sc.edu)

**Robert Gonzalez**, Assistant Professor School of Economics

Georgia Institute of Technology. University of South Carolina Atlanta, GA 30313

[robert.gonzalez@gatech.edu](mailto:robert.gonzalez@gatech.edu)

**Philip Brookins**, Assistant Professor Department of Economics

Darla Moore School of Business University of South Carolina Columbia, SC 29208

803-777-3603

[philip.brookins@moore.sc.edu](mailto:%20philip.brookins@moore.sc.edu)

**Megan Colascione**, Assessment Director Department of Student Life

University of South Carolina Columbia, SC 29208

803-777-6688

[dennymc@mailbox.sc.edu](mailto:dennymc@mailbox.sc.edu)