



Republic of the Philippines
SULTAN KUDARAT STATE UNIVERSITY
Isulan, Sultan Kudarat
College of Computer Studies



UNIVERSITY VISION

A trailblazer in arts, science and technology in the region.

UNIVERSITY MISSION

The University shall primarily provide advance instruction and professional training in science and technology, agriculture, fisheries, education and other related field of study. It shall undertake research and extension services, and provide progressive leadership in its area of specialization.

UNIVERSITY GOAL

To produce graduates with excellence and dignity in arts, science and technology

UNIVERSITY OBJECTIVES

- a. Enhance competency development, commitment, professionalism, unity and true spirit of service for public accountability, transparency and delivery of quality services;
- b. Provide relevant programs and professional trainings that will respond to the development needs of the region;
- c. Strengthen local and international collaborations and partnerships for borderless programs;
- d. Develop a research culture among faculty and students;
- e. Develop and promote environmentally-sound and market-driven knowledge and technologies at par with international standards;
- f. Promote research-based information and technologies for sustainable development;
- g. Enhance resource generation and mobilization to sustain financial viability of the university.

Program Objectives and its relationship to University Goals:

PROGRAM OBJECTIVES (PO)	OBJECTIVES			
	a	b	c	d
A graduate of BS in Information Systems can:				
a) Perform theoretical and practices skills in innovating latest technology in computing;	/	/	/	/
b) Design and implement business information systems;	/	/	/	/
c) Design industry-based services and technology that will promote advancement and development to the community;			/	/
d) Demonstrate the code of conduct as well as social and legal aspects of Information System.	/	/	/	/

1. Course Code	: IS 122
2. Course Title	: Organization and Management Concepts
3. Prerequisite	:
4. Credits	: 3 UNITS

5. Course Description:

This introductory course designed to facilitate a better understanding of the theoretical concepts of organizations and the processes of management. It will help the students to develop an understanding and awareness of the essentials of managing and of the way organizations behave. It will also examine and evaluate information systems that support the organizational structure, policies, procedures and the management lifecycle.

6. Course Learning Outcomes and Relationships to Program Educational Objectives

Course Learning Outcomes		Program Objectives			
At the end of the semester, the students can:					
a.	Understand the basic terminology and definition about management and organization.	/			/
b.	Understand that organizational philosophy, culture and values, ethics and moral are key factors for organizational success.	/			/
c.	Integrate the management processes as a method for control the changes in organization.	/	/	/	/
d.	Define the management functions and business processes that create value for an organization.	/			/
e.	Examine and evaluate organizational structure, policies and procedures and the information systems that support them	/	/	/	/
f.	Examine and evaluate management lifecycle and the information systems that support them	/	/	/	/

7. Course Content

Course Objectives, Topics, Time Allotment	Desired Student Learning Outcomes	Outcomes-Based Assessment (OBA) Activities	Evidence of Outcomes	Course Objectives	Program Outcomes	Values Integration
Topic 1: SKSU VMGO, Classroom Policies, Course Overview, Course Requirements, Grading System (1 hour)						
1.1 Discuss the VMGO of the university, classroom policies, scope of the course, course requirements and grading system	1.1 Student can be aware of and appreciate of the university's VMGO, classroom policies, course overview, requirements and grading system.	Individual participation in class expectations	Class Oral Participation			Value of participation
Topic 2: Introduction to Management and Organizations (6 hours)						
	At the end of the topic, the students can:			a b	a d	

<p>2.1 Explain how managers differ from non-managerial employees.</p> <p>2.2 Describe how to classify managers in organizations.</p> <p>2.3 Define management.</p> <p>2.4 Explain why efficiency and effectiveness are important to management.</p> <p>2.5 Explain the four functions of management.</p> <p>2.6 Explain Mintzberg's managerial roles.</p> <p>2.7 Describe Katz's three essential managerial skills and how the importance of these skills changes depending on managerial level.</p> <p>2.8 Discuss the changes that are impacting manager's jobs.</p> <p>2.9 Explain why customer service and innovation are important to the manager's job.</p> <p>2.10 Explain the characteristics of an organization.</p> <p>2.11 Explain how today's organizations are structured.</p> <p>2.12 Discuss why it's important to understand management.</p> <p>2.13 Explain the universality of management concept.</p> <p>2.14 Describe the rewards and challenges of being a manager.</p>	<p>2.1 Understand how managers differ from non-managerial employees.</p> <p>2.2 Classify the managers in organizations.</p> <p>2.3 Explain the concept of management.</p> <p>2.4 Differentiate efficiency and effectiveness and understand why it is important to management.</p> <p>2.5 Describe the four functions of management.</p> <p>2.6 Learn the Mintzberg's managerial roles.</p> <p>2.7 Understand Katz's three essential managerial skills and how the importance of these skills changes depending on managerial level.</p> <p>2.8 Explain the changes that are impacting manager's jobs.</p> <p>2.9 Understand why customer service and innovation are important to the manager's job.</p> <p>2.10 Describe the characteristics of an organization.</p> <p>2.11 Describe how today's organizations are structured.</p> <p>2.12 Understand the importance of management.</p> <p>2.13 Learn the universality of management concept.</p> <p>2.14 Understand the rewards and challenges of being a manager.</p>	<p>Talk and Learn: Sharing Ideas – Review Organizational Level</p> <p>Quiz & Assignments</p> <p>Oral Recitation: The Functions of Management</p>	<p>Individual score for sharing ideas</p> <p>Result of Quizzes & Assignments</p> <p>Individual Score</p>			<p>Value of Appreciation</p> <p>Value of Participation</p> <p>Self-confidence</p>

Topic 3: Organization, Teamwork, and Communication (6 hours)

<p>3.1 Describe the Importance of Organizational Structure</p>	<p>At the end of the topic, the students can:</p> <p>3.1 Discuss the Importance of Organizational Structure</p>	<p>Students participation in question and answer activity facilitated by teacher</p>	<p>Individual Student Score</p>	a b c d	a d	<p>Critical Thinking & Problem Solving</p> <p>Creativity</p>

3.2	Explain Organizational Culture: Formal & Non-formal expression	3.2 Understand and list examples of Organizational Culture that represent the Formal & Non-formal expression 3.3 Understand and Develop Organizational Structure	Quiz & Assignments	Result of Quiz & Assignments	Collaboration
3.3	Discuss and present Organizational Structure	3.4 Illustrate what organizational growth requires.	Team Activity: Delivering Organizational Structure!	Group Presentation Rubrics	Cohesiveness
3.4	Explain what organizational growth requires.	3.5 Understand why it is important to Assign Tasks within Organization	Interactive Session: The Importance of Management	Individual Score	Effectiveness
3.5	Explain the importance of Assigning Tasks – Organizational Structure	3.6 Determine and delivering the Departmentalization: Functional, Product, Geographical & Customer in the organization			Value of Participation
3.6	Discuss the Departmentalization: Functional, Product, Geographical & Customer	3.7 Assess the importance of Assigning Responsibility			
3.7	Explain the importance of Assigning Responsibility	3.8 Demonstrate and give example how to determine the Span of Management			
3.8	Discuss the Span of Management	3.9 Understand and apply the Forms of Organizational Structure			
3.9	Demonstrate the Forms of Organizational Structure	3.10 Differentiate and explain the Groups & Teams in Organizations			
3.10	Discuss the Groups & Teams in Organizations	3.11 Understand the flow of communication within the formal organizational structure			
3.11	Presented the flow of communication within the formal organizational structure				

Topic 4: Managing Teams (6 hours)

Assessment Rubric for Group Dynamics						
Learning Objectives		Performance Indicators		Assessment Criteria		
S.No.	Learning Objective	At the end of the topic, the students can:		Assessment Method	Score	Comments
		4.1	4.1			
4.1	Define the different types of groups.	4.1	List different types of groups.	Students participation in question and answer activity facilitated by teacher	Individual Student Score	a b c d
4.2	Describe the five stages of group development.	4.2	Describe the five stages of group development.	Quiz & Assignments	Result of Quiz & Assignments	a d
4.3	Discuss the major components that determine group performance and satisfaction.	4.3	List the major components that determine group performance and satisfaction.	Video Analysis: Effective Management	Individual Score	Critical Thinking & Problem Solving
4.4	Describe how external conditions and group member resources affect group performance and satisfaction.	4.4	Know how external conditions and group member resources affect group performance and satisfaction.			Creativity
						Effectiveness
						Teamwork
						Value of Participation

4.5	Discuss how group structure influences group performance and satisfaction.	4.5	Learn how group structure influences group performance and satisfaction.	Teamwork: The Marshmallow Challenge	The Tallest Tower (Score)			
4.6	Describe how group processes and group tasks influence group performance and satisfaction.	4.6	Learn how group processes and group tasks influence group performance and satisfaction.					
4.7	Explain how Groups turning Into Effective Teams	4.7	Learn how Groups Turning Into Effective Teams					
4.8	Discuss the Current Challenges In Managing Teams	4.8	Determine and list Current Challenges In Managing Teams					

Topic 5: Managing Operations (6 hours)

	At the end of the topic, the students can:				a b c d	a d	
5.1	Define operations management.	5.1	Understand operations management.	Talk and Learn: Manufacturing & Services	Individual Student Score		Critical Thinking & Problem Solving
5.2	Discuss manufacturing and services organizations.	5.2	Contrast manufacturing and services organizations.				Resourcefulness
5.3	Describe managers' role in improving productivity.	5.3	Learn managers' role in improving productivity.	Quiz & Assignments	Result of Quiz & Assignments		Self-Confidence
5.4	Discuss the strategic role of operations management.	5.4	Discuss the strategic role of operations management.		Score		Value of Appreciation
5.5	Discuss What Is Value Chain Management and Why Is It Important	5.5	Learn What Is Value Chain Management and Why Is It Important	Problem Solving			Value of Participation
5.6	Explain Managing Operations by Using Value Chain Management	5.6	Understand Managing Operations by Using Value Chain Management				
5.7	Discuss technology's role in manufacturing.	5.7	Learn technology's role in manufacturing.				
5.8	Explain ISO 9000 and Six Sigma.	5.8	Understand ISO 9000 and Six Sigma.				
5.9	Describe mass customization and how operations management contributes to it.	5.9	Describe mass customization and understand how operations management contributes to it.				

Topic 6: Information Systems, Organizations, Management, and Strategy (9 hours)

	At the end of the topic, the students can:			a b c d e f	a c d	
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6.1	Discuss features of organizations and information systems	6.1	Identify and describe important features of organizations that managers need to know about in order to build and use information systems successfully.	Students participation in question and answer activity facilitated by teacher	Individual Student Score			Critical Thinking & Problem Solving
6.2	Explain how Porter's competitive forces model helps companies	6.2	Demonstrate how Porter's competitive forces model helps companies develop competitive strategies using information systems.	Quiz & Assignments	Result of Quiz & Assignments			Teamwork
6.3	Explain how the value chain and value web models help businesses identify opportunities for strategic information system applications.	6.3	Understand how the value chain and value web models help businesses identify opportunities for strategic information system applications.	Interactive Session: Discovering Information Systems in an Organization	Group Presentation Rubrics			Value of Appreciation
6.4	Explain how information systems help businesses use synergies, core competencies, and network-based strategies to achieve competitive advantage.	6.4	Demonstrate how information systems help businesses use synergies, core competencies, and network-based strategies to achieve competitive advantage.	Video Analysis	Individual Score			Value of Participation
6.5	Describe the challenges posed by strategic information systems and management solutions.	6.5	Assess the challenges posed by strategic information systems and management solutions.					

Topic 7: Roles of Information Systems in the Organization (6hours)

	At the end of the topic, the students can:				a b c d e f	a c d	
7.1	Discuss the Competitive Business Environment	7.1	List and explain the Competitive Business Environment	Talk and Learn: Competitive Advantage of IS in Organization	Individual Score		Critical Thinking
7.2	Explain the Distribution of Information Systems in business context	7.2	Understand the Distribution of Information Systems in business context	Quiz & Assignments	Result of Quiz & Assignments		Teamwork
7.3	Explain the Contemporary Approaches to Information Systems	7.3	Explain the Contemporary Approaches to Information Systems	Case Analysis: Effective IS	Individual Score		Value of Appreciation
7.4	Introduce the The New Role of Information Systems in Organization	7.4	Explain The New Role of Information Systems in Organization	Group Dynamic: Pick Me!	Rubrics		Value of Participation
7.5	Explain the Learning to Use Information Systems: New Opportunities with Technology	7.5	Understand the Learning to Use Information Systems: New Opportunities with Technology				

Topic 8: Managing Change and Innovation (6 hours)							
<p>8.1 Discuss the external and internal forces for change.</p> <p>8.2 Discuss the calm waters and white-water rapids metaphors of change.</p> <p>8.3 Explain Lewin's three-step model of the change process.</p> <p>8.4 Explain organizational change.</p> <p>8.5 Discuss internal and external change agents.</p> <p>8.6 Explain how managers might change structure, technology, and people.</p> <p>8.7 Explain why people resist change and how resistance might be managed.</p> <p>8.8 Explain why changing organizational culture is so difficult and how managers can do it.</p> <p>8.9 Discuss stress Management</p> <p>8.10 Discuss what it takes to make change happen successfully.</p> <p>8.11 Explain why innovation isn't just creativity.</p> <p>8.12 Explain the systems view of innovation.</p> <p>8.13 Discuss the structural, cultural, and human resource variables that are necessary for innovation.</p>	<p>At the end of the topic, the students can:</p> <p>8.1 Understand the external and internal forces for change.</p> <p>8.2 Contrast the calm waters and white-water rapids metaphors of change.</p> <p>8.3 Explain Lewin's three-step model of the change process.</p> <p>8.4 Define organizational change.</p> <p>8.5 Contrast internal and external change agents in an organization.</p> <p>8.6 Understand and give example how managers might change structure, technology, and people.</p> <p>8.7 U why people resist change and how resistance might be managed.</p> <p>8.8 Learn why changing organizational culture is so difficult and how managers can do it.</p> <p>8.9 Describe employee stress and how managers can help employees deal with stress.</p> <p>8.10 Explain what it takes to make change happen successfully.</p> <p>8.11 Understand why innovation isn't just creativity.</p> <p>8.12 Describe the systems view of innovation.</p> <p>8.13 Describe the structural, cultural, and human resource variables that are necessary for innovation.</p>	<p>Quiz & Assignments</p> <p>Group Discussion: Internal & External Agents in an Organization</p> <p>Board work: List how managers can help employees deal with stress.</p>	<p>Result of Quiz & Assignments</p> <p>Group Score</p> <p>Score</p>	<p>a b c d</p>	<p>a d</p>	<p>Resourcefulness</p> <p>Self-Confidence</p> <p>Value of Appreciation</p> <p>Value of Participation</p>	

Topic 9: Class Project Presentation (6 hours)							
Project Name: Applying Information Systems.	Students will evaluate existing information systems in an organization and document. After evaluation, they should come-up with a	Group Project	Rubrics on Project Presentation & Documentation	a b c d e f	a c d	Critical Thinking	Resourcefulness

	proposal of the project that will help the organization in its business goal.					Teamwork
Lectures (54hours)						
Examination (4 hours)						

8. Course Evaluation

Course Requirements:

- Compilation of the Individual or group interactive session
- Completion of the project

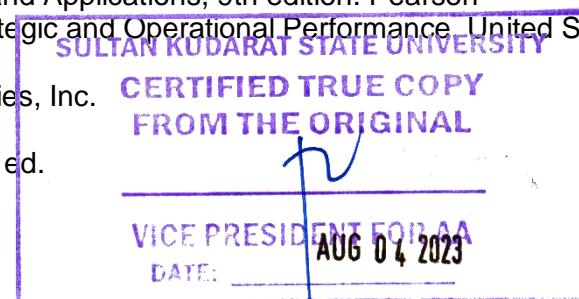
Grading System:	MIDTERM	FINAL TERM
	Exam - 50%	Exam - 50%
	Quizzes/ In-class Activity/Assignment - 40%	Quizzes/ In-class Activity/Assignment - 40%
	Attendance - 10%	Attendance - 10%

MTG+FTG/2=FG

References:

Text books:

- Prades, R. (2022). Module in Organization and Management Concept. SKSU – IMDC, Access, EJC Montilla, Tacurong City, Phillipines.
- Stair, R., Reynolds, G. (2016). Fundamentals of Information Systems, Eighth Edition. USA: Cengage Learning.
- Laudon, K., Laudon, J. (2015). Management Information Systems, Managing a Digital Firm, 12th Edition
- Robbins, S., Coulter, M. (2012). Management, 11th Edition. Pearson Education, Inc.
- Robbins, S., Coulter, M., et.al. (2012) Fundamentals of Management: Essential Concepts and Applications, 9th edition. Pearson
- Turban, E., y Volonino, L. (2011). Information Technology for Management, Improving Strategic and Operational Performance. United States of America: John Wiley & Sons, Inc.
- Ferrell, O., Ferrell, L., Hirt, G. (2009). Business in a Changing World. McGraw Hill Companies, Inc.
- Larry Long, Management information Systems (2009) Prentice-Hall International Editions
- Brown, C., DeHayes, D., et.al. (2009) Managing Information Technology, Prentice Hall, 6th ed.
- Stair, R., Reynolds, W. (2007) Principles of Information System, Thomson, 7th ed.
- Simon. (2002). The New Science of Management Decision. Prentice Hall



Supplemental:

<https://paginas.fe.up.pt/~acbrito/laudon/ch3/chpt3-1main.htm>
<https://paginas.fe.up.pt/~acbrito/laudon/chapter1main.htm>
<https://paginas.fe.up.pt/~acbrito/laudon/chapter3main.htm>
<http://cpbucket.fiu.edu/man3025vh1128/syllabus.html>
<https://www.scribd.com/doc/18878696/Syllabus-Organizational-Management-Final>
<https://study.com/academy/lesson/principles-of-organizational-management.html>

Prepared by:


ROMA AMOR C. PRADES, MIS
Faculty

Reviewed by:


ALEXIS D. APRESTO, MIT
Program Head, BSIS

Approved:


ELBREN O. ANTONIO, DIT
Dean, CCS