



COMMISSION STATEMENT

May 07, 2018

JON HEDDLESON
1021 Park Ave.
Elyria, OH 44035

BROKER #: A55
BRANCH #01001 - LifeMark Home Office

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
04/27/2018	***-**-37IN - SALSBU	AMERICAN HIGH-INCOME TRUST-C	8.00	0.08	0.00	0.08	80.0	0.06
	ACCOUNT #: 00088864053	BUY 1 Units @10.1900						
04/25/2018	***-**-75IN - WELLS, CAROL	CAPITAL INCOME BUILDER-A	75.00	3.75	0.00	3.75	80.0	3.00
	ACCOUNT #: 00953303928	BUY 1 Units @64.2000						
04/27/2018	***-**-37IN - SALSBU	CAPITAL WORLD BOND FUND-C	10.00	0.10	0.00	0.10	80.0	0.08
	ACCOUNT #: 00088864053	BUY 1 Units @19.6000						
04/20/2018	***-**-80IN - GRIMM, JEFFREY	CAPITAL WORLD GROWTH AND INCOME FUN	25.00	0.69	0.00	0.69	80.0	0.55
	ACCOUNT #: 00978003628	BUY 0 Units @53.7600						
04/25/2018	***-**-75IN - WELLS, CAROL	CAPITAL WORLD GROWTH AND INCOME FUN	75.00	3.75	0.00	3.75	80.0	3.00
	ACCOUNT #: 00977979325	BUY 1 Units @54.5000						
04/20/2018	***-**-83IN - GRIMM, LISA	GLOBAL OPPORTUNITIES A	25.00	1.19	0.00	1.19	80.0	0.95
	ACCOUNT #: 02155916636	BUY 0 Units @0.0000						
04/27/2018	***-**-37IN - SALSBU	INTERMEDIATE BOND FUND OF AMERICA-A	9.00	0.18	0.00	0.18	80.0	0.14
	ACCOUNT #: 00088864053	BUY 1 Units @13.4400						
04/27/2018	***-**-37IN - SALSBU	INTERNATIONAL GROWTH AND INCOME-C	15.00	0.15	0.00	0.15	80.0	0.12
	ACCOUNT #: 00088864053	BUY 0 Units @35.1200						
04/27/2018	***-**-37IN - SALSBU	NEW PERSPECTIVE FUND-C	8.00	0.08	0.00	0.08	80.0	0.06
	ACCOUNT #: 00088864053	BUY 0 Units @42.7300						
04/27/2018	***-**-37IN - SALSBU	NEW WORLD FUND-C	6.00	0.06	0.00	0.06	80.0	0.05
	ACCOUNT #: 00088864053	BUY 0 Units @64.9200						
04/27/2018	***-**-37IN - SALSBU	SMALLCAP WORLD FUND-C	28.00	0.28	0.00	0.28	80.0	0.22
	ACCOUNT #: 00088864053	BUY 1 Units @49.9200						
04/27/2018	***-**-37IN - SALSBU	WASHINGTON MUTUAL INVESTORS FUND-C	16.00	0.16	0.00	0.16	80.0	0.13
	ACCOUNT #: 00088864053	BUY 0 Units @45.0700						
* MUTUAL FUNDS SUBTOTAL *			\$300.00	\$10.47	\$0.00	\$10.47		\$8.36
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
05/07/2018	***-**-26IN - BORN, JUDY LYNN	METLIFE VA	350.00	1.33	0.00	1.33	80.0	1.06
	ACCOUNT #: 230003526	BUY 1 Units @350.0000						
* VARIABLE ANNUITIES SUBTOTAL *			\$350.00	\$1.33	\$0.00	\$1.33		\$1.06



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BROKER TRANSACTIONS (continued)								
PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS								
05/04/2018	***-**-84IN - HIGNETT, AMY ACCOUNT #: 230004768	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	3.56	0.00	3.56	80.0	2.85
05/04/2018	***-**-56IN - SCHOOLCRAFT, ACCOUNT #: 220003555	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	12.92	0.00	12.92	80.0	10.34
05/04/2018	***-**-56IN - TOMER, ANDREA ACCOUNT #: 210055050	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	1.99	0.00	1.99	80.0	1.59
05/04/2018	***-**-30IN - EMERY, BOBBI ACCOUNT #: 220002710	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	49.29	0.00	49.29	80.0	39.43
05/04/2018	***-**-0759 - ROYCE, BRIDGET ACCOUNT #: 210105637	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	4.29	0.00	4.29	80.0	3.43
05/04/2018	***-**-50IN - ANDERSON, DAVID ACCOUNT #: 230003240	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	36.80	0.00	36.80	80.0	29.44
05/04/2018	***-**-52IN - DEWEY, DEBORAH ACCOUNT #: 220004264	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	48.28	0.00	48.28	80.0	38.62
05/04/2018	***-**-98IN - WHITE, DENISE ACCOUNT #: 230004519	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	74.27	0.00	74.27	80.0	59.42
05/04/2018	***-**-11IN - COFFMAN, DIANE	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	30.17	0.00	30.17	80.0	24.14
05/04/2018	***-**-15IN - SHURR, DONNA ACCOUNT #: 230003400	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	10.76	0.00	10.76	80.0	8.61
05/04/2018	***-**-49IN - SCOTT, DYANA ACCOUNT #: 230004006	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	22.13	0.00	22.13	80.0	17.70
05/04/2018	***-**-30IN - HOLLINGSWORTH, ACCOUNT #: 230003394	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	101.64	0.00	101.64	80.0	81.31
05/04/2018	***-**-84IN - BARBER, EVELYN ACCOUNT #: 220004698	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	30.31	0.00	30.31	80.0	24.25
05/04/2018	***-**-50IN - SCHMUHL, GAYLE ACCOUNT #: 230003217	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	3.59	0.00	3.59	80.0	2.87
05/04/2018	***-**-06IN - FRIEDRICH, ACCOUNT #: 230003415	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	46.95	0.00	46.95	80.0	37.56
05/04/2018	***-**-19IN - ALGIER, JANET ACCOUNT #: 230003357	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	56.78	0.00	56.78	80.0	45.42



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BROKER TRANSACTIONS (continued)								
PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS (continued)								
05/04/2018	***-**-90IN - GILTS, JANINE ACCOUNT #: 230003440	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	42.81	0.00	42.81	80.0	34.25
05/04/2018	***-**-11IN - GILLILAND, ACCOUNT #: 230003229	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	19.00	0.00	19.00	80.0	15.20
05/04/2018	***-**-79IN - JACKSON, ACCOUNT #: 230003534	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	31.01	0.00	31.01	80.0	24.81
05/04/2018	***-**-22IN - WOLF, JODI ACCOUNT #: 230004896	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	12.66	0.00	12.66	80.0	10.13
05/04/2018	***-**-05IN - LEIKALA, JOSH ACCOUNT #: 230004480	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	20.85	0.00	20.85	80.0	16.68
05/04/2018	***-**-26IN - BORN, JUDY LYNN ACCOUNT #: 230003526	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	105.80	0.00	105.80	80.0	84.64
05/04/2018	***-**-52IN - MILLER, JULIE ACCOUNT #: 230003293	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	63.19	0.00	63.19	80.0	50.55
05/04/2018	***-**-48IN - DANKIK-ABFALL, ACCOUNT #: 230003684	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	73.87	0.00	73.87	80.0	59.10
05/04/2018	***-**-10IN - SHERWOOD, KATE ACCOUNT #: 230004540	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	17.36	0.00	17.36	80.0	13.89
05/04/2018	***-**-665I - TRAINA, KATHLEEN ACCOUNT #: 230004327	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	2.08	0.00	2.08	80.0	1.66
05/04/2018	***-**-03IN - ALFERIO, LEANN ACCOUNT #: 230004779	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	0.70	0.00	0.70	80.0	0.56
05/04/2018	***-**-86IN - DOLAN, LINDA ACCOUNT #: 230003178	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	160.37	0.00	160.37	80.0	128.30
05/04/2018	***-**-66IN - FIATAL, LINDA ACCOUNT #: 220003527	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	94.93	0.00	94.93	80.0	75.94
05/04/2018	***-**-81IN - HARCULA, LISA ACCOUNT #: 230004400	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	9.40	0.00	9.40	80.0	7.52
05/04/2018	***-**-50IN - JESKIE, LISA ACCOUNT #: 230003906	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	9.36	0.00	9.36	80.0	7.49
05/04/2018	***-**-19IN - RIEGLER, ACCOUNT #: 230004789	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	13.59	0.00	13.59	80.0	10.87



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BROKER TRANSACTIONS (continued)								
PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS (continued)								
05/04/2018	***-**-75IN - WELSCH, REGINA	METLIFE VA TRAILS	0.00	19.46	0.00	19.46	80.0	15.57
	ACCOUNT #: 230003249	BUY 1 Units @0.0000						
05/04/2018	***-**-74IN - HARCULA, ROBERT	METLIFE VA TRAILS	0.00	8.97	0.00	8.97	80.0	7.18
	ACCOUNT #: 230003836	BUY 1 Units @0.0000						
05/04/2018	***-**-03IN - DIEDRICK, ROBIN	METLIFE VA TRAILS	0.00	57.14	0.00	57.14	80.0	45.71
	ACCOUNT #: 230003564	BUY 1 Units @0.0000						
05/04/2018	***-**-07IN - WATSON, SANDRA	METLIFE VA TRAILS	0.00	46.60	0.00	46.60	80.0	37.28
	ACCOUNT #: 230003331	BUY 1 Units @0.0000						
05/04/2018	***-**-37IN - SALSBUY, SARAH	METLIFE VA TRAILS	0.00	2.61	0.00	2.61	80.0	2.09
	ACCOUNT #: 230004654	BUY 1 Units @0.0000						
05/04/2018	***-**-737I - SULLIVAN, TERESA	METLIFE VA TRAILS	0.00	6.68	0.00	6.68	80.0	5.34
	ACCOUNT #: 230003447	BUY 1 Units @0.0000						
05/04/2018	***-**-25IN - THOMAS, TRICIA	METLIFE VA TRAILS	0.00	5.28	0.00	5.28	80.0	4.22
	ACCOUNT #: 230003573	BUY 1 Units @0.0000						
05/04/2018	***-**-88IN - FARSCHMAN,	METLIFE VA TRAILS	0.00	22.04	0.00	22.04	80.0	17.63
	ACCOUNT #: 230003348	BUY 1 Units @0.0000						
04/30/2018	***-**-80IN - MELVIN, JOEL	PACIFIC LIFE CUSIP 69448B175-NFS	0.00	10.44	0.00	10.44	80.0	8.35
	ACCOUNT #: VM16004537	BUY 0 Units @0.0000						
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *			\$0.00	\$1,389.93	\$0.00	\$1,389.93		\$1,111.94
*** BROKER TRANSACTIONS TOTAL ***			\$650.00	\$1,401.73	\$0.00	\$1,401.73		\$1,121.36



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<div>BROKER COMMISSION TOTALS</div>								
						Broker Transactions		\$1,121.36
						Split Transactions		\$0.00
						Override Transactions		\$0.00
						Adjustments		\$0.00
						Payroll Draw		\$0.00
						Base Salary		\$0.00
						Prior Period Balance		\$0.00
						FINRA Assessment		\$0.00
						SIPC Assessment		\$0.00
						Net Commission Earned		\$1,121.36
						Year-to-date Earnings		\$37,112.75