



# COMMISSION STATEMENT

February 12, 2018

JON HEDDLESON  
1021 Park Ave.  
Elyria, OH 44035

BROKER #: A55  
BRANCH #01001 - LifeMark Home Office

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
01/30/2018	***-**-48IN - COOPER, BRIANNE ACCOUNT #: 00086664615	AMERICAN BALANCED FUND-A BUY 1 Units @29.6600	25.00	1.25	0.00	1.25	80.0	1.00
01/30/2018	***-**-88IN - HAYES, JOSHUA ACCOUNT #: 00086747463	AMERICAN FUNDS 2050 TARGET DATE-A BUY 9 Units @16.8900	150.00	7.50	0.00	7.50	80.0	6.00
01/30/2018	***-**-14CL - HEDDELSON, ACCOUNT #: 00085916338	AMERICAN GLOBAL BALANCED CLASS A BUY 1 Units @35.8200	25.00	1.25	0.00	1.25	80.0	1.00
02/01/2018	***-**-05IN - LEIKALA, JOSH ACCOUNT #: 00085956564	AMERICAN GLOBAL BALANCED CLASS A BUY 1 Units @35.8300	25.00	1.25	0.00	1.25	80.0	1.00
02/02/2018	***-**-37IN - SALSURY, SARAH ACCOUNT #: 00088864053	AMERICAN HIGH-INCOME TRUST-C BUY 1 Units @10.3700	8.00	0.08	0.00	0.08	80.0	0.06
02/02/2018	***-**-37IN - SALSURY, SARAH ACCOUNT #: 00088864053	CAPITAL WORLD BOND FUND-C BUY 1 Units @19.8700	10.00	0.10	0.00	0.10	80.0	0.08
02/01/2018	***-**-71IN - HLAS, LEE ACCOUNT #: 00074169955	CAPITAL WORLD GROWTH AND INCOME FUN BUY 1 Units @57.0900	50.00	2.13	0.00	2.13	80.0	1.70
02/01/2018	***-**-17IN - METZGER-GASIOR, ACCOUNT #: 00084959995	EUROPACIFIC GROWTH FUND-A BUY 1 Units @63.3000	75.00	3.75	0.00	3.75	80.0	3.00
02/02/2018	***-**-439B - KOETH, JEFFREY ACCOUNT #: 000000000008882	FRANKLIN INTERNATIONAL GROWTH FUND BUY 1 Units @14.6600	18.00	0.18	0.00	0.18	80.0	0.14
02/02/2018	***-**-728B - SPENCER, KRISTEN ACCOUNT #: 000000000008918	FRANKLIN INTERNATIONAL GROWTH FUND BUY 1 Units @14.6600	11.25	0.11	0.00	0.11	80.0	0.09
02/02/2018	***-**-50IN - PIEHL, DAVID ACCOUNT #: 000000000010241	FRANKLIN INTERNATIONAL GROWTH FUND BUY 4 Units @14.6600	52.50	0.53	0.00	0.53	80.0	0.42
02/02/2018	***-**-39IN - KOETH, JEFFREY ACCOUNT #: 000000000871133	FRANKLIN SMALL CAP VALUE C BUY 1 Units @49.3600	44.40	0.44	0.00	0.44	80.0	0.35
02/02/2018	***-**-28IN - SPENCER, KRISTEN ACCOUNT #: 000000000871172	FRANKLIN SMALL CAP VALUE C BUY 1 Units @49.3600	27.75	0.28	0.00	0.28	80.0	0.22
02/02/2018	***-**-50IN - PIEHL, DAVID ACCOUNT #: 000000000871792	FRANKLIN SMALL CAP VALUE C BUY 3 Units @49.3600	129.50	1.30	0.00	1.30	80.0	1.04
02/02/2018	***-**-439B - KOETH, JEFFREY ACCOUNT #: 000000001352576	FRANKLIN STRATEGIC INCOME C BUY 2 Units @9.7700	21.60	0.22	0.00	0.22	80.0	0.18
02/02/2018	***-**-728B - SPENCER, KRISTEN ACCOUNT #: 000000001353604	FRANKLIN STRATEGIC INCOME C BUY 1 Units @9.7700	13.50	0.14	0.00	0.14	80.0	0.11



# COMMISSION STATEMENT

## February 12, 2018

JON HEDDLESON  
1021 Park Ave.  
Elyria, OH 44035

BROKER #: A55  
BRANCH #01001 - LifeMark Home Office

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b>BROKER TRANSACTIONS (continued)</b>								
<b>PRODUCT CATEGORY: MUTUAL FUNDS (continued)</b>								
02/02/2018	***-**-50IN - PIEHL, DAVID	FRANKLIN STRATEGIC INCOME C	63.00	0.63	0.00	0.63	80.0	0.50
	ACCOUNT #: 000000001393228	BUY 6 Units @9.7700						
02/02/2018	***-**-439B - KOETH, JEFFREY	FRK AGE HIGH INC FND - CL C	9.60	0.10	0.00	0.10	80.0	0.08
	ACCOUNT #: 000000001268592	BUY 5 Units @1.9000						
02/02/2018	***-**-50IN - PIEHL, DAVID	FRK AGE HIGH INC FND - CL C	28.00	0.28	0.00	0.28	80.0	0.22
	ACCOUNT #: 000000001283074	BUY 15 Units @1.9000						
02/02/2018	***-**-37IN - SALSURY, SARAH	INTERMEDIATE BOND FUND OF AMERICA-A	9.00	0.18	0.00	0.18	80.0	0.14
	ACCOUNT #: 00088864053	BUY 1 Units @13.5400						
01/29/2018	***-**-13IN - BEMENT, JERRY	INTERNATIONAL GROWTH AND INCOME-529	75.00	3.19	0.00	3.19	80.0	2.55
	ACCOUNT #: 00085039368	BUY 2 Units @39.1500						
02/01/2018	***-**-17IN - METZGER-GASIOR,	INTERNATIONAL GROWTH AND INCOME-A	75.00	3.75	0.00	3.75	80.0	3.00
	ACCOUNT #: 00084959995	BUY 2 Units @39.3600						
02/02/2018	***-**-37IN - SALSURY, SARAH	INTERNATIONAL GROWTH AND INCOME-C	15.00	0.15	0.00	0.15	80.0	0.12
	ACCOUNT #: 00088864053	BUY 0 Units @36.2300						
02/02/2018	***-**-37IN - SALSURY, SARAH	NEW PERSPECTIVE FUND-C	8.00	0.08	0.00	0.08	80.0	0.06
	ACCOUNT #: 00088864053	BUY 0 Units @43.4300						
01/30/2018	***-**-14CL - HEDDELSON,	NEW WORLD FUND-A	25.00	1.25	0.00	1.25	80.0	1.00
	ACCOUNT #: 00085916338	BUY 0 Units @74.7500						
02/02/2018	***-**-37IN - SALSURY, SARAH	NEW WORLD FUND-C	6.00	0.06	0.00	0.06	80.0	0.05
	ACCOUNT #: 00088864053	BUY 0 Units @66.7300						
02/12/2018	***-**-79IN - HARTLEY,	PIM 693390379	0.00	1.77	0.00	1.77	80.0	1.42
	ACCOUNT #: 04006018289	BUY 0 Units @0.0000						
01/30/2018	***-**-48IN - COOPER, BRIANNE	SMALLCAP WORLD FUND-A	25.00	1.25	0.00	1.25	80.0	1.00
	ACCOUNT #: 00086664615	BUY 0 Units @62.1400						
02/02/2018	***-**-37IN - SALSURY, SARAH	SMALLCAP WORLD FUND-C	28.00	0.28	0.00	0.28	80.0	0.22
	ACCOUNT #: 00088864053	BUY 1 Units @50.6400						
02/02/2018	***-**-439B - KOETH, JEFFREY	TEM EMERGING MARKETS SMALL CAP FD -	9.60	0.10	0.00	0.10	80.0	0.08
	ACCOUNT #: 000000000110611	BUY 1 Units @14.7400						
02/02/2018	***-**-728B - SPENCER, KRISTEN	TEM EMERGING MARKETS SMALL CAP FD -	6.00	0.06	0.00	0.06	80.0	0.05
	ACCOUNT #: 000000000110700	BUY 0 Units @14.7400						
02/02/2018	***-**-50IN - PIEHL, DAVID	TEM EMERGING MARKETS SMALL CAP FD -	28.00	0.28	0.00	0.28	80.0	0.22
	ACCOUNT #: 000000000114924	BUY 2 Units @14.7400						



# COMMISSION STATEMENT

## February 12, 2018

JON HEDDLESON  
1021 Park Ave.  
Elyria, OH 44035

BROKER #: A55  
BRANCH #01001 - LifeMark Home Office

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b>BROKER TRANSACTIONS (continued)</b>								
<b>PRODUCT CATEGORY: MUTUAL FUNDS (continued)</b>								
02/02/2018	***-**-39IN - KOETH, JEFFREY	TEM GLOBAL TOTAL RETURN FUND - CLAS	16.80	0.17	0.00	0.17	80.0	0.14
	ACCOUNT #: 000000000199772	BUY 1 Units @12.1900						
02/02/2018	***-**-50IN - PIEHL, DAVID	TEM GLOBAL TOTAL RETURN FUND - CLAS	49.00	0.49	0.00	0.49	80.0	0.39
	ACCOUNT #: 000000000199784	BUY 4 Units @12.1900						
02/02/2018	***-**-28IN - SPENCER, KRISTEN	TEM GLOBAL TOTAL RETURN FUND - CLAS	10.50	0.11	0.00	0.11	80.0	0.09
	ACCOUNT #: 000000000199796	BUY 1 Units @12.1900						
01/30/2018	***-**-14CL - HEDDELSO, JON	WASHINGTON MUTUAL INVESTORS FUND-A	25.00	1.25	0.00	1.25	80.0	1.00
	ACCOUNT #: 00085916338	BUY 0 Units @50.8500						
02/02/2018	***-**-37IN - SALSBU, SARAH	WASHINGTON MUTUAL INVESTORS FUND-C	16.00	0.16	0.00	0.16	80.0	0.13
	ACCOUNT #: 00088864053	BUY 0 Units @46.4000						
* MUTUAL FUNDS SUBTOTAL *			\$1,214.00	\$36.10	\$0.00	\$36.10		\$28.85
<b>PRODUCT CATEGORY: VARIABLE ANNUITIES</b>								
02/07/2018	***-**-86IN - DOLAN, LINDA	METLIFE INVESTORS USA VA	750.00	2.85	0.00	2.85	80.0	2.28
	ACCOUNT #: 230003178	BUY 1 Units @750.0000						
02/07/2018	***-**-50IN - ANDERSON, DAVID	METLIFE INVESTORS USA VA	225.00	0.86	0.00	0.86	80.0	0.69
	ACCOUNT #: 230003240	BUY 1 Units @225.0000						
02/07/2018	***-**-737I - SULLIVAN, TERESA	METLIFE INVESTORS USA VA	400.00	1.52	0.00	1.52	80.0	1.22
	ACCOUNT #: 230003447	BUY 1 Units @400.0000						
02/07/2018	***-**-75IN - WELSCH, REGINA	METLIFE INVESTORS USA VA	50.00	0.19	0.00	0.19	80.0	0.15
	ACCOUNT #: 230003249	BUY 1 Units @50.0000						
02/07/2018	***-**-19IN - RIEGLER, JAMES	METLIFE INVESTORS USA VA	250.00	2.50	0.00	2.50	80.0	2.00
	ACCOUNT #: 230004789	BUY 1 Units @250.0000						
02/07/2018	***-**-11IN - GILLILAND, JAMES	METLIFE INVESTORS USA VA	75.00	0.29	0.00	0.29	80.0	0.23
	ACCOUNT #: 230003229	BUY 1 Units @75.0000						
02/07/2018	***-**-30IN - HOLLINGSWORTH, JAMES	METLIFE INVESTORS USA VA	400.00	1.52	0.00	1.52	80.0	1.22
	ACCOUNT #: 230003394	BUY 1 Units @400.0000						
* VARIABLE ANNUITIES SUBTOTAL *			\$2,150.00	\$9.73	\$0.00	\$9.73		\$7.79



# COMMISSION STATEMENT

## February 12, 2018

JON HEDDLESON  
1021 Park Ave.  
Elyria, OH 44035

BROKER #: A55  
BRANCH #01001 - LifeMark Home Office

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS (continued)</u></b>								
<b><u>PRODUCT CATEGORY: RIA</u></b>								
02/08/2018	***-**-14FB - KRASE, MELINDA	AMHERST SCHOOLS	75.24	75.24	0.00	75.24	80.0	60.19
	ACCOUNT #: 102892301	BUY 0 Units @0.0000						
02/08/2018	***-**-46FB - TAYLOR, KELLY	AMHERST SCHOOLS	26.29	26.29	0.00	26.29	80.0	21.03
	ACCOUNT #: 102892401	BUY 0 Units @0.0000						
02/08/2018	***-**-50FB - ANDERSON, DAVID	AMHERST SCHOOLS	63.81	63.81	0.00	63.81	80.0	51.05
	ACCOUNT #: 102897501	BUY 0 Units @0.0000						
02/08/2018	***-**-74FB - ANDERSON,	AMHERST SCHOOLS	97.43	97.43	0.00	97.43	80.0	77.94
	ACCOUNT #: 102897601	BUY 0 Units @0.0000						
02/08/2018	***-**-29FB - PECZE, SCOTT	AMHERST SCHOOLS	23.44	23.44	0.00	23.44	80.0	18.75
	ACCOUNT #: 102897701	BUY 0 Units @0.0000						
02/08/2018	***-**-06FB - WOLFE, MAUREEN	AMHERST SCHOOLS	14.37	14.37	0.00	14.37	80.0	11.50
	ACCOUNT #: 102897801	BUY 0 Units @0.0000						
02/08/2018	***-**-80FB - MELVIN, JOEL	AMHERST SCHOOLS	0.76	0.76	0.00	0.76	80.0	0.61
	ACCOUNT #: 102925001	BUY 0 Units @0.0000						
02/08/2018	***-**-60FB - SCHNEIDER,	AMHERST SCHOOLS	38.69	38.69	0.00	38.69	80.0	30.95
	ACCOUNT #: 102940101	BUY 0 Units @0.0000						
02/08/2018	***-**-81FB - HARCULA, LISA	AMHERST SCHOOLS	1.86	1.86	0.00	1.86	80.0	1.49
	ACCOUNT #: 103034101	BUY 0 Units @0.0000						
02/08/2018	***-**-74FB - HARCULA, ROBERT	AMHERST SCHOOLS	23.95	23.95	0.00	23.95	80.0	19.16
	ACCOUNT #: 103034201	BUY 0 Units @0.0000						
02/08/2018	***-**-76FB - SCHENK, LISA	AMHERST SCHOOLS	26.15	26.15	0.00	26.15	80.0	20.92
	ACCOUNT #: 103061801	BUY 0 Units @0.0000						
02/08/2018	***-**-14IN - HOBER, GIA	AMHERST SCHOOLS	36.86	36.86	0.00	36.86	80.0	29.49
	ACCOUNT #: 103127901	BUY 0 Units @0.0000						
02/08/2018	***-**-1850 - JARMUSZ, MEGAN	AMHERST SCHOOLS	0.53	0.53	0.00	0.53	80.0	0.42
	ACCOUNT #: 103297701	BUY 0 Units @0.0000						
02/08/2018	***-**-56FB - TOMER, ANDREA	BARBERTON CITY SCHOOL DISTRICT	2.92	2.92	0.00	2.92	80.0	2.34
	ACCOUNT #: 102874901	BUY 0 Units @0.0000						
02/08/2018	***-**-05FB - LEIKALA, JOSH	CHARDON LOCAL	0.40	0.40	0.00	0.40	80.0	0.32
	ACCOUNT #: 102930201	BUY 0 Units @0.0000						
02/08/2018	***-**-51FB - GINLEY, ERIN	CLOVERLEAF LOCAL SCHOOLS	21.27	21.27	0.00	21.27	80.0	17.02
	ACCOUNT #: 102700001	BUY 0 Units @0.0000						



# COMMISSION STATEMENT

## February 12, 2018

JON HEDDLESON  
1021 Park Ave.  
Elyria, OH 44035

BROKER #: A55  
BRANCH #01001 - LifeMark Home Office

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS (continued)</u></b>								
<b><u>PRODUCT CATEGORY: RIA (continued)</u></b>								
02/08/2018	***-**-74FB - COLLUM, LEANNE ACCOUNT #: 102700101	CLOVERLEAF LOCAL SCHOOLS BUY 0 Units @0.0000	82.13	82.13	0.00	82.13	80.0	65.70
02/08/2018	***-**-90FB - URSEM-FRUITTS, ACCOUNT #: 102798201	CLOVERLEAF LOCAL SCHOOLS BUY 0 Units @0.0000	4.52	4.52	0.00	4.52	80.0	3.62
02/08/2018	***-**-25FB - ROCKHOLD, MARK ACCOUNT #: 102835401	CLOVERLEAF LOCAL SCHOOLS BUY 0 Units @0.0000	21.09	21.09	0.00	21.09	80.0	16.87
02/08/2018	***-**-80FB - DALESSANDRO, ACCOUNT #: 103041501	CLOVERLEAF LOCAL SCHOOLS BUY 0 Units @0.0000	41.09	41.09	0.00	41.09	80.0	32.87
02/08/2018	***-**-12FB - HEWIS, KRISTINA ACCOUNT #: 102814301	EUCLID CITY SCHOOLS BUY 0 Units @0.0000	48.15	48.15	0.00	48.15	80.0	38.52
02/08/2018	***-**-81FB - SHAMBLIN, ACCOUNT #: 102827001	EUCLID CITY SCHOOLS BUY 0 Units @0.0000	24.38	24.38	0.00	24.38	80.0	19.50
02/08/2018	***-**-76FB - MADENFORT, ACCOUNT #: 102866101	GREEN LOCAL SCHOOL DISTRICT BUY 0 Units @0.0000	43.44	43.44	0.00	43.44	80.0	34.75
02/08/2018	***-**-10FB - RADDISH, CHARLEE ACCOUNT #: 102907801	GREEN LOCAL SCHOOL DISTRICT BUY 0 Units @0.0000	32.72	32.72	0.00	32.72	80.0	26.18
02/08/2018	***-**-60FB - BINNS, THERESA ACCOUNT #: 102910201	GREEN LOCAL SCHOOL DISTRICT BUY 0 Units @0.0000	31.70	31.70	0.00	31.70	80.0	25.36
02/08/2018	***-**-24FB - MADENFORT, ACCOUNT #: 102989501	GREEN LOCAL SCHOOL DISTRICT BUY 0 Units @0.0000	4.80	4.80	0.00	4.80	80.0	3.84
02/08/2018	***-**-58FB - STECKER, LACEY ACCOUNT #: 103050801	GREEN LOCAL SCHOOL DISTRICT BUY 0 Units @0.0000	1.72	1.72	0.00	1.72	80.0	1.38
02/08/2018	***-**-58FB - STECKER, LACEY ACCOUNT #: 103050802	GREEN LOCAL SCHOOL DISTRICT BUY 0 Units @0.0000	0.06	0.06	0.00	0.06	80.0	0.05
02/08/2018	***-**-47FB - DOLATA, TANYA ACCOUNT #: 102803501	HIGHLAND LOCAL SCHOOLS BUY 0 Units @0.0000	36.23	36.23	0.00	36.23	80.0	28.98
02/08/2018	***-**-88FB - WHITNEY, ABIGAIL ACCOUNT #: 102803601	HIGHLAND LOCAL SCHOOLS BUY 0 Units @0.0000	0.51	0.51	0.00	0.51	80.0	0.41
02/08/2018	***-**-49FB - VALENTASIS, ACCOUNT #: 102803701	HIGHLAND LOCAL SCHOOLS BUY 0 Units @0.0000	64.72	64.72	0.00	64.72	80.0	51.78
02/08/2018	***-**-54FB - BOND, LINDSAY ACCOUNT #: 102920601	HIGHLAND LOCAL SCHOOLS BUY 0 Units @0.0000	10.13	10.13	0.00	10.13	80.0	8.10



# COMMISSION STATEMENT

## February 12, 2018

JON HEDDLESON  
1021 Park Ave.  
Elyria, OH 44035

BROKER #: A55  
BRANCH #01001 - LifeMark Home Office

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b>BROKER TRANSACTIONS (continued)</b>								
<b>PRODUCT CATEGORY: RIA (continued)</b>								
02/08/2018	***-**-31FB - WATERS, MONIQUE	HIGHLAND LOCAL SCHOOLS	1.15	1.15	0.00	1.15	80.0	0.92
	ACCOUNT #: 103182501	BUY 0 Units @0.0000						
02/08/2018	***-**-08FB - KISH, MAURA	MAYFIELD CITY SCHOOL DISTRICT	64.35	64.35	0.00	64.35	80.0	51.48
	ACCOUNT #: 102706601	BUY 0 Units @0.0000						
02/08/2018	***-**-83FB - LUBIN, MATTHEW	MAYFIELD CITY SCHOOL DISTRICT	83.74	83.74	0.00	83.74	80.0	66.99
	ACCOUNT #: 102707601	BUY 0 Units @0.0000						
02/08/2018	***-**-10FB - SHERWOOD, KATE	MAYFIELD CITY SCHOOL DISTRICT	8.09	8.09	0.00	8.09	80.0	6.47
	ACCOUNT #: 102710901	BUY 0 Units @0.0000						
02/08/2018	***-**-79FB - SAUNDERS,	MAYFIELD CITY SCHOOL DISTRICT	19.90	19.90	0.00	19.90	80.0	15.92
	ACCOUNT #: 102712201	BUY 0 Units @0.0000						
02/08/2018	***-**-59FB - GOLEM, ALLISON	MAYFIELD CITY SCHOOL DISTRICT	49.82	49.82	0.00	49.82	80.0	39.86
	ACCOUNT #: 102802001	BUY 0 Units @0.0000						
02/08/2018	***-**-70FB - ELLIS, MICHAEL	MAYFIELD CITY SCHOOL DISTRICT	7.82	7.82	0.00	7.82	80.0	6.26
	ACCOUNT #: 102808201	BUY 0 Units @0.0000						
02/08/2018	***-**-70FB - FINI-SANSON,	MAYFIELD CITY SCHOOL DISTRICT	30.20	30.20	0.00	30.20	80.0	24.16
	ACCOUNT #: 102809101	BUY 0 Units @0.0000						
02/08/2018	***-**-67FB - BECERRA, BEN	MAYFIELD CITY SCHOOL DISTRICT	3.19	3.19	0.00	3.19	80.0	2.55
	ACCOUNT #: 102846601	BUY 0 Units @0.0000						
02/08/2018	***-**-68FB - HASTINGS, JACLYN	MAYFIELD CITY SCHOOL DISTRICT	0.79	0.79	0.00	0.79	80.0	0.63
	ACCOUNT #: 103080101	BUY 0 Units @0.0000						
02/08/2018	***-**-14FB - WESTFALL, EMILY	MAYFIELD CITY SCHOOL DISTRICT	0.79	0.79	0.00	0.79	80.0	0.63
	ACCOUNT #: 103081701	BUY 0 Units @0.0000						
02/08/2018	***-**-18FB - EBERHARDT, TODD	OLMSTED FALLS CITY SCHOOLS	93.06	93.06	0.00	93.06	80.0	74.45
	ACCOUNT #: 102881801	BUY 0 Units @0.0000						
02/08/2018	***-**-92FB - TROMBA, HEATHER	PERRY LOCAL SD	10.27	10.27	0.00	10.27	80.0	8.22
	ACCOUNT #: 102700801	BUY 0 Units @0.0000						
02/08/2018	***-**-65FB - TRAINA, KATHLEEN	PERRY LOCAL SD	48.73	48.73	0.00	48.73	80.0	38.98
	ACCOUNT #: 102700901	BUY 0 Units @0.0000						
02/08/2018	***-**-88FB - WARD, PAIGE	PERRY LOCAL SD	75.31	75.31	0.00	75.31	80.0	60.25
	ACCOUNT #: 102701001	BUY 0 Units @0.0000						
02/08/2018	***-**-52FB - ROBERTS, TAMARA	PERRY LOCAL SD	50.54	50.54	0.00	50.54	80.0	40.43
	ACCOUNT #: 102722801	BUY 0 Units @0.0000						



# COMMISSION STATEMENT

## February 12, 2018

JON HEDDLESON  
1021 Park Ave.  
Elyria, OH 44035

BROKER #: A55  
BRANCH #01001 - LifeMark Home Office

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS (continued)</u></b>								
<b><u>PRODUCT CATEGORY: RIA (continued)</u></b>								
02/08/2018	***-**-88FB - WEISBARTH, ACCOUNT #: 102898001	SHAKER HEIGHTS CITY SD (BOE) BUY 0 Units @0.0000	46.01	46.01	0.00	46.01	80.0	36.81
02/08/2018	***-**-00FB - DAWSON, DAWN ACCOUNT #: 102984201	WESTLAKE CITY SD (BOE) BUY 0 Units @0.0000	120.41	120.41	0.00	120.41	80.0	96.33
02/08/2018	***-**-07FB - PADO, KRISTEN ACCOUNT #: 102984301	WESTLAKE CITY SD (BOE) BUY 0 Units @0.0000	65.09	65.09	0.00	65.09	80.0	52.07
02/08/2018	***-**-52FB - CLARK, MINDY ACCOUNT #: 102984501	WESTLAKE CITY SD (BOE) BUY 0 Units @0.0000	45.58	45.58	0.00	45.58	80.0	36.46
02/08/2018	***-**-27FB - DIETERICH, DONNA ACCOUNT #: 102984901	WESTLAKE CITY SD (BOE) BUY 0 Units @0.0000	89.04	89.04	0.00	89.04	80.0	71.23
02/08/2018	***-**-93FB - ZUK, LISA ACCOUNT #: 102985001	WESTLAKE CITY SD (BOE) BUY 0 Units @0.0000	91.52	91.52	0.00	91.52	80.0	73.22
02/08/2018	***-**-0759 - ROYCE, BRIDGET ACCOUNT #: 103152801	WESTLAKE CITY SD (BOE) BUY 0 Units @0.0000	4.20	4.20	0.00	4.20	80.0	3.36
02/08/2018	***-**-58FB - MUSSELMAN, ACCOUNT #: 103303601	WESTLAKE CITY SD (BOE) BUY 0 Units @0.0000	0.85	0.85	0.00	0.85	80.0	0.68
<b>* RIA SUBTOTAL *</b>			<b>\$1,911.81</b>	<b>\$1,911.81</b>	<b>\$0.00</b>	<b>\$1,911.81</b>		<b>\$1,529.45</b>
<b><u>PRODUCT CATEGORY: VARIABLE UNIVERSAL LIFE</u></b>								
02/09/2018	***-**-153I - MCCLINTOCK, ACCOUNT #: 271646153	SECURITY BENEFIT LIFE VUL BUY 1 Units @150.0000	150.00	7.50	0.00	7.50	80.0	6.00
02/09/2018	***-**-153I - MCCLINTOCK, ACCOUNT #: 271646153	SECURITY BENEFIT LIFE VUL BUY 1 Units @0.0000	0.00	5.29	0.00	5.29	80.0	4.23
02/09/2018	***-**-31IN - EIDAM, ROBYN ACCOUNT #: 277723831	SECURITY BENEFIT LIFE VUL BUY 1 Units @0.0000	0.00	91.15	0.00	91.15	80.0	72.92
02/09/2018	***-**-55IN - CZECH, MANDY ACCOUNT #: 269902555	SECURITY BENEFIT LIFE VUL BUY 1 Units @0.0000	0.00	31.82	0.00	31.82	80.0	25.46
<b>* VARIABLE UNIVERSAL LIFE SUBTOTAL *</b>			<b>\$150.00</b>	<b>\$135.76</b>	<b>\$0.00</b>	<b>\$135.76</b>		<b>\$108.61</b>



# COMMISSION STATEMENT

## February 12, 2018

JON HEDDLESON  
1021 Park Ave.  
Elyria, OH 44035

BROKER #: A55  
BRANCH #01001 - LifeMark Home Office

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS (continued)</u></b>								
<b><u>PRODUCT CATEGORY: 529 PLAN</u></b>								
01/29/2018	***-**-13IN - BEMENT, JERRY	NEW PERSPECTIVE FUND-529A	75.00	3.19	0.00	3.19	80.0	2.55
	ACCOUNT #: 00085039368	BUY 2 Units @48.3800						
		<b>* 529 PLAN SUBTOTAL *</b>	<b>\$75.00</b>	<b>\$3.19</b>	<b>\$0.00</b>	<b>\$3.19</b>		<b>\$2.55</b>
<b><u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u></b>								
01/31/2018	***-**-23IN - JOHNSTON, KELLIE	FRANKLIN BALANCE SHEET FUND CLASS A	0.00	9.24	0.00	9.24	80.0	7.39
	ACCOUNT #: 000015013867245	BUY 0 Units @0.0000						
01/31/2018	***-**-23IN - JOHNSTON, KELLIE	FRANKLIN INCOME FUND CLASS A	0.00	4.76	0.00	4.76	80.0	3.81
	ACCOUNT #: 000090232661277	BUY 0 Units @0.0000						
01/31/2018	***-**-83IN - GRIMM, LISA	FRANKLIN INCOME FUND CLASS A	0.00	6.37	0.00	6.37	80.0	5.10
	ACCOUNT #: 000090233211843	BUY 0 Units @0.0000						
01/31/2018	***-**-439B - KOETH, JEFFREY	FRANKLIN INTERNATIONAL GROWTH FUND	0.00	19.93	0.00	19.93	80.0	15.94
	ACCOUNT #: 000000000008882	BUY 0 Units @0.0000						
01/31/2018	***-**-728B - SPENCER, KRISTEN	FRANKLIN INTERNATIONAL GROWTH FUND	0.00	8.00	0.00	8.00	80.0	6.40
	ACCOUNT #: 000000000008918	BUY 0 Units @0.0000						
01/31/2018	***-**-50IN - PIEHL, DAVID	FRANKLIN INTERNATIONAL GROWTH FUND	0.00	13.61	0.00	13.61	80.0	10.89
	ACCOUNT #: 000000000010241	BUY 0 Units @0.0000						
01/31/2018	***-**-39IN - KOETH, JEFFREY	FRANKLIN SMALL CAP VALUE C	0.00	47.59	0.00	47.59	80.0	38.07
	ACCOUNT #: 000000000871133	BUY 0 Units @0.0000						
01/31/2018	***-**-28IN - SPENCER, KRISTEN	FRANKLIN SMALL CAP VALUE C	0.00	18.87	0.00	18.87	80.0	15.10
	ACCOUNT #: 000000000871172	BUY 0 Units @0.0000						
01/31/2018	***-**-50IN - PIEHL, DAVID	FRANKLIN SMALL CAP VALUE C	0.00	32.70	0.00	32.70	80.0	26.16
	ACCOUNT #: 000000000871792	BUY 0 Units @0.0000						
01/31/2018	***-**-439B - KOETH, JEFFREY	FRANKLIN STRATEGIC INCOME C	0.00	12.15	0.00	12.15	80.0	9.72
	ACCOUNT #: 000000001352576	BUY 0 Units @0.0000						
01/31/2018	***-**-728B - SPENCER, KRISTEN	FRANKLIN STRATEGIC INCOME C	0.00	4.91	0.00	4.91	80.0	3.93
	ACCOUNT #: 000000001353604	BUY 0 Units @0.0000						
01/31/2018	***-**-50IN - PIEHL, DAVID	FRANKLIN STRATEGIC INCOME C	0.00	8.48	0.00	8.48	80.0	6.78
	ACCOUNT #: 000000001393228	BUY 0 Units @0.0000						
01/31/2018	***-**-94IN - NICOTERA,	FRANKLIN STRATEGIC INCOME C	0.00	0.05	0.00	0.05	80.0	0.04
	ACCOUNT #: 000000001453012	BUY 0 Units @0.0000						
01/31/2018	***-**-439B - KOETH, JEFFREY	FRK AGE HIGH INC FND - CL C	0.00	6.13	0.00	6.13	80.0	4.90
	ACCOUNT #: 000000001268592	BUY 0 Units @0.0000						





# COMMISSION STATEMENT

February 12, 2018

JON HEDDLESON  
1021 Park Ave.  
Elyria, OH 44035

BROKER #: A55  
BRANCH #01001 - LifeMark Home Office

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b>BROKER TRANSACTIONS (continued)</b>								
<b>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS (continued)</b>								
01/31/2018	***-**-50IN - PIEHL, DAVID	FRK AGE HIGH INC FND - CL C	0.00	4.13	0.00	4.13	80.0	3.30
	ACCOUNT #: 000000001283074	BUY 0 Units @0.0000						
01/31/2018	***-**-14CL - HEDDELSON,	FRK GOLD FUND - CLASS A	0.00	0.71	0.00	0.71	80.0	0.57
	ACCOUNT #: 000000117923401	BUY 0 Units @0.0000						
01/31/2018	***-**-14FB - HEDDLESON, JON	FRK NATURAL RES FND - CL A	0.00	2.54	0.00	2.54	80.0	2.03
	ACCOUNT #: 000020312394091	BUY 0 Units @0.0000						
01/31/2018	***-**-23IN - JOHNSTON, KELLIE	FRK STRAT INC FND - CL A	0.00	6.30	0.00	6.30	80.0	5.04
	ACCOUNT #: 000019412541803	BUY 0 Units @0.0000						
01/31/2018	***-**-07IN - WATSON, SANDRA	FRK TEMP FOUNDING FUNDS ALLOC FND C	0.00	1.14	0.00	1.14	80.0	0.91
	ACCOUNT #: 000000001717103	BUY 0 Units @0.0000						
01/31/2018	***-**-43IN - GILBERT, SHELLY	FRK TEMP FOUNDING FUNDS ALLOC FND C	0.00	1.64	0.00	1.64	80.0	1.31
	ACCOUNT #: 000000003197858	BUY 0 Units @0.0000						
01/31/2018	***-**-23IN - JOHNSTON, KELLIE	FRK TEMP FOUNDING FUNDS ALLOC FND C	0.00	8.47	0.00	8.47	80.0	6.78
	ACCOUNT #: 000000005418696	BUY 0 Units @0.0000						
01/31/2018	***-**-439B - KOETH, JEFFREY	TEM EMERGING MARKETS SMALL CAP FD -	0.00	10.38	0.00	10.38	80.0	8.30
	ACCOUNT #: 000000000110611	BUY 0 Units @0.0000						
01/31/2018	***-**-728B - SPENCER, KRISTEN	TEM EMERGING MARKETS SMALL CAP FD -	0.00	4.06	0.00	4.06	80.0	3.25
	ACCOUNT #: 000000000110700	BUY 0 Units @0.0000						
01/31/2018	***-**-50IN - PIEHL, DAVID	TEM EMERGING MARKETS SMALL CAP FD -	0.00	6.98	0.00	6.98	80.0	5.58
	ACCOUNT #: 000000000114924	BUY 0 Units @0.0000						
01/31/2018	***-**-39IN - KOETH, JEFFREY	TEM GLOBAL TOTAL RETURN FUND - CLAS	0.00	8.41	0.00	8.41	80.0	6.73
	ACCOUNT #: 000000000199772	BUY 0 Units @0.0000						
01/31/2018	***-**-50IN - PIEHL, DAVID	TEM GLOBAL TOTAL RETURN FUND - CLAS	0.00	6.04	0.00	6.04	80.0	4.83
	ACCOUNT #: 000000000199784	BUY 0 Units @0.0000						
01/31/2018	***-**-28IN - SPENCER, KRISTEN	TEM GLOBAL TOTAL RETURN FUND - CLAS	0.00	3.45	0.00	3.45	80.0	2.76
	ACCOUNT #: 000000000199796	BUY 0 Units @0.0000						
01/31/2018	***-**-23IN - JOHNSTON, KELLIE	TEMP DEV MRKTS TR FND - CL A	0.00	7.39	0.00	7.39	80.0	5.91
	ACCOUNT #: 000000007768070	BUY 0 Units @0.0000						
01/31/2018	***-**-23IN - JOHNSTON, KELLIE	TEMP GLOBAL BOND FND - CL A	0.00	6.77	0.00	6.77	80.0	5.42
	ACCOUNT #: 000006978964960	BUY 0 Units @0.0000						
<b>* MUTUAL FUND 12B1 TRAILS SUBTOTAL *</b>			<b>\$0.00</b>	<b>\$271.20</b>	<b>\$0.00</b>	<b>\$271.20</b>		<b>\$216.95</b>



# COMMISSION STATEMENT

February 12, 2018

JON HEDDLESON  
1021 Park Ave.  
Elyria, OH 44035

BROKER #: A55  
BRANCH #01001 - LifeMark Home Office

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS (continued)</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u></b>								
01/21/2018	***-**-66IN - FIATAL, LINDA	TRANSAMERICA EXTRA	0.00	135.10	0.00	135.10	80.0	108.08
	ACCOUNT #: 103783EV8	BUY 0 Units @0.0000						
		<b>* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *</b>	<b>\$0.00</b>	<b>\$135.10</b>	<b>\$0.00</b>	<b>\$135.10</b>		<b>\$108.08</b>
		<b>*** BROKER TRANSACTIONS TOTAL ***</b>	<b>\$5,500.81</b>	<b>\$2,502.89</b>	<b>\$0.00</b>	<b>\$2,502.89</b>		<b>\$2,002.28</b>

## **BROKER COMMISSION TOTALS**

Broker Transactions	\$2,002.28
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

<b>Net Commission Earned</b>	<b>\$2,002.28</b>
<b>Year-to-date Earnings</b>	<b>\$2,002.28</b>