



Concorde Investment Services, LLC

04/27/2017
Page No. 1

COMMISSION STATEMENT

April 30, 2017

DAVID KERN
4321 Flagstaff Cove

BROKER #: K123
BRANCH: DAVID KERN

Fort Wayne, IN 46815

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
04/17/2017	KERN, LEESA	AMERITAS LOWLOAD VUL	1,145.00	0.10	0.00	0.10	90.0	0.09
04/17/2017	KERN, HELMBERGER	AMERITAS LOWLOAD VUL	808.23	0.07	0.00	0.07	90.0	0.06
04/17/2017	FORTNEY, ELIZABETH	JNL ELITE ACCESS	100.00	1.25	0.00	1.25	90.0	1.13
04/18/2017	HOVERMAN, ANDREA	JNL ELITE ACCESS	3,250.00	40.63	0.00	40.63	90.0	36.57
04/18/2017	HOVERMAN, BRYAN	JNL ELITE ACCESS	3,250.00	40.63	0.00	40.63	90.0	36.57
04/17/2017	FREISTROFFER, HENRY	JNL PERSPECTIVE L	3,000.00	120.00	0.00	120.00	90.0	108.00
/ /	MARATHON LABELS 401K	NWL FLEX ADVANTAGE	253,011.24	51.99	0.00	51.99	90.0	46.79
/ /	NEW HAVEN PRINT &	NWL FLEX ADVANTAGE	776,981.11	191.58	0.00	191.58	90.0	172.42
/ /	MARATHON LABELS 401K	NWL POOLED FXD	51,598.68	10.60	0.00	10.60	90.0	9.54
/ /	NEW HAVEN PRINT &	NWL POOLED FXD	2,974.81	0.73	0.00	0.73	90.0	0.66
* VARIABLE ANNUITIES SUBTOTAL *			\$1,096,119.07	\$457.58	\$0.00	\$457.58		\$411.83
*** BROKER TRANSACTIONS TOTAL ***			\$1,096,119.07	\$457.58	\$0.00	\$457.58		\$411.83

NOTES: * - Indicates adjustment is not included in 1099 Earnings
** - Indicates adjustment is not included in Totals or Commissions
^Date - Split Trade - full Investment Amount & Gross Commission displayed

BROKER COMMISSION TOTALS

Broker Transactions	\$411.83
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$411.83
Year-to-date Gross	\$43,564.92
Year-to-date Earnings	\$39,245.92