

All Companies
STATEMENT
May 20, 2018

DENNIS KREUSCHER

BROKER #: 230
BRANCH: LA BRANCH

, CA

COMMISSION STATEMENT for DENNIS KREUSCHER

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	POSTAGE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>									
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>									
03/09/0018	#3100006950	MOE-CLARM	DELAWARE FUNDS	0.00	1.86	90.0	0.00	1.67	1.67
03/09/0018	#6000308588	JOHNSDORIJ	DELAWARE FUNDS	0.00	11.54	90.0	0.00	10.39	10.39
03/09/0018	#6000828375	PERTERDAVIE	DELAWARE FUNDS	0.00	3.39	90.0	0.00	3.05	3.05
03/09/0018	#6000829020	MOE-CLARM	DELAWARE FUNDS	0.00	6.94	90.0	0.00	6.25	6.25
03/09/0018	#6000831510	LEVOR, JUDY	DELAWARE FUNDS	0.00	1.27	90.0	0.00	1.14	1.14
03/09/0018	#6000831225	HANSOCRAIA	DELAWARE FUNDS	0.00	9.07	90.0	0.00	8.16	8.16
04/02/2018	#00088826362		AMCAP FUND INC CLASS A	1,000.00	50.00	90.0	0.00	45.00	45.00
04/03/2018	#00089566907		AMCAP FUND INC CLASS A	5,500.00	275.00	90.0	0.00	247.50	247.50
04/03/2018	#04000893819	SLATTUMALY	AMCAP FUND INC CLASS A	5,500.00	275.00	90.0	0.00	247.50	247.50
04/16/2018	#00088369117	STUMOTERES	AMCAP FUND INC CLASS A	300.00	15.00	90.0	0.00	13.50	13.50
04/16/2018	#000000003230378	RUSTAROGED	FRANKLIN BIOTECHNOLOGY DISCOVERY FU	500.00	25.00	90.0	0.00	22.50	22.50
04/16/2018	#000060177537996	YEOMAHEATM	FRANKLIN GROWTH FUND - CLASS A	100.00	5.00	90.0	0.00	4.50	4.50
04/16/2018	#000060177538036	OLSONRACHA	FRANKLIN GROWTH FUND - CLASS A	100.00	5.00	90.0	0.00	4.50	4.50
04/16/2018	#00083340687	SCHIPULLKR	SMALLCAP WORLD FUND INC CLASS A	458.33	9.17	90.0	0.00	8.25	8.25
04/23/2018	#00083610743	SEVERSON, KA	BOND FUND OF AMERICA INC CL A	80.00	2.40	90.0	0.00	2.16	2.16
04/23/2018	#00083610743	SEVERSON, KA	CAPITAL INCOME BUILDER FD CL A	80.00	3.40	90.0	0.00	3.06	3.06
04/23/2018	#00083610743	SEVERSON, KA	INCOME FUND OF AMERICA INC CLASS A	80.00	3.40	90.0	0.00	3.06	3.06
* MUTUAL FUNDS SUBTOTAL *			\$13,698.33	\$702.44		\$0.00	\$632.19	\$0.00	\$632.19
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>									
03/02/2018	#7100000029	RODBERG, BONNIE	MIDLAND NAT	0.00	79.09	90.0	0.00	71.18	71.18
03/31/2018	#1012238173	TENOLD, GAYLIS	ELITE ACCESS	149,249.18	49.75	90.0	0.00	44.78	44.78
04/02/2018	#7100000029	RODBERG, BONNIE	MIDLAND NAT	0.00	78.07	90.0	0.00	70.26	70.26
04/30/2018	#1012238173	TENOLD, GAYLIS	ELITE ACCESS	151,554.50	50.52	90.0	0.00	45.47	45.47
04/30/2018	#1013317565	TENOLD, JOHN	ELITE ACCESS	33,696.50	11.23	90.0	0.00	10.11	10.11
04/30/2018	#1013011210	COLBY, JANE	ELITE ACCESS	67,343.21	22.45	90.0	0.00	20.21	20.21
* VARIABLE ANNUITIES SUBTOTAL *			\$401,843.39	\$291.11		\$0.00	\$262.01	\$0.00	\$262.01

COMMISSION STATEMENT for DENNIS KREUSCHER

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	POSTAGE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>									
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>									
03/31/2018	#08804539590	BRUNSV S L	OPPENHEIMER INTERNATIONAL BOND FUND	0.00	24.69	90.0	0.00	22.22	22.22
04/03/2018	#06208123817		PIONEER FUNDAMENTAL GROWTH	0.00	15.47	90.0	0.00	13.92	13.92
04/03/2018	#00621181124		PIONEER GLOBAL HIGH YIELD FD CL A	0.00	52.62	90.0	0.00	47.36	47.36
04/03/2018	#00621277091		PIONEER GLOBAL HIGH YIELD FD CL A	0.00	136.43	90.0	0.00	122.79	122.79
04/06/2018	#01425654058	VARIOUS	FA DIVERSIFIED INTERNATIONAL FUND	0.00	2.24	90.0	0.00	2.02	2.02
04/06/2018	#01484237159	VARIOUS	FA DIVERSIFIED INTERNATIONAL FUND	0.00	1.26	90.0	0.00	1.13	1.13
04/06/2018	#01484237159	VARIOUS	FA SMALL GROWTH	0.00	3.18	90.0	0.00	2.86	2.86
04/06/2018	#01474463500	VARIOUS	FIDELITY ADV BIOTECHNOLOGY-CL A	0.00	8.54	90.0	0.00	7.69	7.69
04/06/2018	#01486660911	VARIOUS	FIDELITY ADV BIOTECHNOLOGY-CL A	0.00	1.06	90.0	0.00	0.95	0.95
04/06/2018	#01485968596	VARIOUS	FIDELITY ADV CONSUMER STAPLES-CL A	0.00	2.02	90.0	0.00	1.82	1.82
04/06/2018	#01486540923	VARIOUS	FIDELITY ADV CONSUMER STAPLES-CL A	0.00	0.87	90.0	0.00	0.78	0.78
04/06/2018	#01448945798	VARIOUS	FIDELITY ADV FLOATING RATE HIGH INC	0.00	2.06	90.0	0.00	1.85	1.85
04/06/2018	#00704959766	VARIOUS	FIDELITY ADV GROWTH OPPORT-CL A	0.00	7.06	90.0	0.00	6.35	6.35
04/06/2018	#01425654058	VARIOUS	FIDELITY ADV GROWTH OPPORT-CL A	0.00	3.57	90.0	0.00	3.21	3.21
04/06/2018	#01450822992	VARIOUS	FIDELITY ADV GROWTH OPPORT-CL A	0.00	1.65	90.0	0.00	1.49	1.49
04/06/2018	#01460635897	VARIOUS	FIDELITY ADV GROWTH OPPORT-CL A	0.00	2.40	90.0	0.00	2.16	2.16
04/06/2018	#01484237159	VARIOUS	FIDELITY ADV GROWTH OPPORT-CL A	0.00	3.85	90.0	0.00	3.47	3.47
04/06/2018	#00704910751	VARIOUS	FIDELITY ADV HEALTH CARE-CL A	0.00	3.29	90.0	0.00	2.96	2.96
04/06/2018	#01450822992	VARIOUS	FIDELITY ADV HEALTH CARE-CL A	0.00	2.94	90.0	0.00	2.65	2.65
04/06/2018	#01469115503	VARIOUS	FIDELITY ADV HEALTH CARE-CL A	0.00	4.64	90.0	0.00	4.18	4.18
04/06/2018	#01481991832	VARIOUS	FIDELITY ADV HEALTH CARE-CL A	0.00	3.07	90.0	0.00	2.76	2.76
04/06/2018	#01484237159	VARIOUS	FIDELITY ADV HEALTH CARE-CL A	0.00	5.96	90.0	0.00	5.36	5.36
04/06/2018	#01485968596	VARIOUS	FIDELITY ADV HEALTH CARE-CL A	0.00	1.83	90.0	0.00	1.65	1.65
04/06/2018	#01486540923	VARIOUS	FIDELITY ADV HEALTH CARE-CL A	0.00	0.65	90.0	0.00	0.59	0.59
04/06/2018	#01486660911	VARIOUS	FIDELITY ADV HEALTH CARE-CL A	0.00	0.83	90.0	0.00	0.75	0.75
04/06/2018	#00704910751	VARIOUS	FIDELITY ADV INDUSTRIALS-CL A	0.00	3.04	90.0	0.00	2.74	2.74
04/06/2018	#01450822992	VARIOUS	FIDELITY ADV INDUSTRIALS-CL A	0.00	3.22	90.0	0.00	2.90	2.90
04/06/2018	#01469115503	VARIOUS	FIDELITY ADV INDUSTRIALS-CL A	0.00	3.39	90.0	0.00	3.05	3.05
04/06/2018	#01486660911	VARIOUS	FIDELITY ADV INDUSTRIALS-CL A	0.00	1.05	90.0	0.00	0.95	0.95
04/06/2018	#00704910751	VARIOUS	FIDELITY ADV NEW INSIGHTS-CL A	0.00	4.47	90.0	0.00	4.02	4.02
04/06/2018	#00704959766	VARIOUS	FIDELITY ADV NEW INSIGHTS-CL A	0.00	6.68	90.0	0.00	6.01	6.01
04/06/2018	#01425654058	VARIOUS	FIDELITY ADV NEW INSIGHTS-CL A	0.00	2.60	90.0	0.00	2.34	2.34
04/06/2018	#01483525505	VARIOUS	FIDELITY ADV NEW INSIGHTS-CL A	0.00	7.01	90.0	0.00	6.31	6.31
04/06/2018	#01469115503	VARIOUS	FIDELITY ADV STRATEGIC DIV & INCOME	0.00	4.39	90.0	0.00	3.95	3.95
04/06/2018	#01481998613	VARIOUS	FIDELITY ADV UTILITIES-CL A	0.00	1.24	90.0	0.00	1.12	1.12
04/06/2018	#01486660911	VARIOUS	FIDELITY ADV UTILITIES-CL A	0.00	0.95	90.0	0.00	0.86	0.86

COMMISSION STATEMENT for DENNIS KREUSCHER

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	POSTAGE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>									
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>									
04/06/2018	#01484237159	VARIOUS	FIDELITY ADVISOR ENERGY CL A	0.00	2.00	90.0	0.00	1.80	1.80
04/06/2018	#01484534381	VARIOUS	FIDELITY ADVISOR ENERGY CL A	0.00	0.90	90.0	0.00	0.81	0.81
04/06/2018	#01486660911	VARIOUS	FIDELITY ADVISOR HIGH INCOME ADVANT	0.00	0.99	90.0	0.00	0.89	0.89
04/06/2018	#01485968596	VARIOUS	FIDELITY ADVISOR MATERIALS FUND CL	0.00	1.91	90.0	0.00	1.72	1.72
04/06/2018	#01486540923	VARIOUS	FIDELITY ADVISOR MATERIALS FUND CL	0.00	0.66	90.0	0.00	0.59	0.59
04/06/2018	#00704910751	VARIOUS	FIDELITY ADVISORS BALANCED	0.00	2.07	90.0	0.00	1.86	1.86
04/06/2018	#00701570335	VARIOUS	FIDELITY HEREFORD STR TR GOVT MONEY	0.00	4.50	90.0	0.00	4.05	4.05
04/06/2018	#01469115503	VARIOUS	FIDELITY HEREFORD STR TR GOVT MONEY	0.00	3.22	90.0	0.00	2.90	2.90
04/06/2018	#01490208566	VARIOUS	FIDELITY INVT TR ADVISOR EMRGING MK	0.00	10.26	90.0	0.00	9.23	9.23
04/10/2018	# SCHIPULL, DENNIS	DAIN TRAILER	0.00	24.21	90.0	0.00	21.79	0.00	21.79
04/10/2018	# SCHIPULL, DENNIS	DAIN TRAILER	0.00	8.37	90.0	0.00	7.53	0.00	7.53
04/10/2018	# SCHIPULL, DENNIS	DAIN TRAILER	0.00	3.12	90.0	0.00	2.81	0.00	2.81
04/10/2018	# SCHIPULL, RAMONA	DAIN TRAILER	0.00	3.88	90.0	0.00	3.49	0.00	3.49
04/10/2018	# SCHIPULL, RAMONA	DAIN TRAILER	0.00	2.49	90.0	0.00	2.24	0.00	2.24
04/10/2018	# SCHIPULL, RAMONA	DAIN TRAILER	0.00	7.03	90.0	0.00	6.33	0.00	6.33
04/10/2018	# SCHIPULL, RAMONA	DAIN TRAILER	0.00	3.74	90.0	0.00	3.37	0.00	3.37
04/10/2018	# SCHIPULL, RAMONA	DAIN TRAILER	0.00	2.16	90.0	0.00	1.94	0.00	1.94
04/10/2018	# SCHIPULL, RAMONA	DAIN TRAILER	0.00	1.78	90.0	0.00	1.60	0.00	1.60
04/10/2018	# SCHIPULL, DENNIS	DAIN TRAILER	0.00	1.47	90.0	0.00	1.32	0.00	1.32
04/10/2018	# SCHIPULL, DENNIS	DAIN TRAILER	0.00	3.26	90.0	0.00	2.93	0.00	2.93
04/10/2018	# SCHIPULL, DENNIS	DAIN TRAILER	0.00	9.52	90.0	0.00	8.57	0.00	8.57
04/10/2018	# SCHIPULL, DENNIS	DAIN TRAILER	0.00	4.46	90.0	0.00	4.01	0.00	4.01
04/10/2018	# SCHIPULL, DENNIS	DAIN TRAILER	0.00	3.28	90.0	0.00	2.95	0.00	2.95
04/10/2018	# SCHIPULL, DENNIS	DAIN TRAILER	0.00	2.89	90.0	0.00	2.60	0.00	2.60
04/10/2018	# SCHIPULL, DENNIS	DAIN TRAILER	0.00	2.43	90.0	0.00	2.19	0.00	2.19
04/10/2018	# SCHIPULL, DENNIS	DAIN TRAILER	0.00	11.04	90.0	0.00	9.94	0.00	9.94
04/10/2018	# SCHIPULL, DENNIS	DAIN TRAILER	0.00	14.58	90.0	0.00	13.12	0.00	13.12
04/10/2018	# SCHIPULL, DENNIS	DAIN TRAILER	0.00	5.37	90.0	0.00	4.83	0.00	4.83
04/10/2018	# SCHIPULL, DENNIS	DAIN TRAILER	0.00	5.50	90.0	0.00	4.95	0.00	4.95
04/10/2018	# SCHIPULL, RAMONA	DAIN TRAILER	0.00	2.52	90.0	0.00	2.27	0.00	2.27
04/10/2018	# SCHIPULL, RAMONA	DAIN TRAILER	0.00	10.51	90.0	0.00	9.46	0.00	9.46
04/10/2018	# SCHIPULL, RAMONA	DAIN TRAILER	0.00	2.31	90.0	0.00	2.08	0.00	2.08
04/10/2018	# SCHIPULL, RAMONA	DAIN TRAILER	0.00	5.96	90.0	0.00	5.36	0.00	5.36
04/10/2018	# SCHIPULL, RAMONA	DAIN TRAILER	0.00	8.03	90.0	0.00	7.23	0.00	7.23
04/10/2018	# SCHIPULL, RAMONA	DAIN TRAILER	0.00	1.56	90.0	0.00	1.40	0.00	1.40
04/10/2018	# SCHIPULL, RAMONA	DAIN TRAILER	0.00	3.70	90.0	0.00	3.33	0.00	3.33

COMMISSION STATEMENT for DENNIS KREUSCHER

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	POSTAGE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>									
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>									
04/10/2018 #	SCHIPULL, RAMONA	DAIN TRAILER	0.00	6.92	90.0	0.00	6.23	0.00	6.23
04/10/2018 #	PERKINS, DORTHY	DAIN TRAILER	0.00	3.58	90.0	0.00	3.22	0.00	3.22
04/10/2018 #	PERKINS, DORTHY	DAIN TRAILER	0.00	3.60	90.0	0.00	3.24	0.00	3.24
04/10/2018 #	PERKINS, DORTHY	DAIN TRAILER	0.00	3.00	90.0	0.00	2.70	0.00	2.70
04/10/2018 #	TUFTE, CHARLES	DAIN TRAILER	0.00	6.16	90.0	0.00	5.54	0.00	5.54
04/10/2018 #	TUFTE, CHARLES	DAIN TRAILER	0.00	4.34	90.0	0.00	3.91	0.00	3.91
04/10/2018 #	TUFTE, CHARLES	DAIN TRAILER	0.00	2.21	90.0	0.00	1.99	0.00	1.99
04/10/2018 #	HANSEN, GALEN	DAIN TRAILER	0.00	48.01	90.0	0.00	43.21	0.00	43.21
04/10/2018 #	HANSEN, GALEN	DAIN TRAILER	0.00	0.77	90.0	0.00	0.69	0.00	0.69
04/10/2018 #	HANSEN, GALEN	DAIN TRAILER	0.00	2.93	90.0	0.00	2.64	0.00	2.64
04/10/2018 #	HANSEN, GALEN	DAIN TRAILER	0.00	2.33	90.0	0.00	2.10	0.00	2.10
04/10/2018 #	HANSEN, GALEN	DAIN TRAILER	0.00	7.93	90.0	0.00	7.14	0.00	7.14
04/10/2018 #	HANSEN, GALEN	DAIN TRAILER	0.00	2.80	90.0	0.00	2.52	0.00	2.52
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *			<u>\$0.00</u>	<u>\$606.48</u>		<u>\$0.00</u>	<u>\$545.84</u>	<u>\$0.00</u>	<u>\$545.84</u>
*** BROKER TRANSACTIONS TOTAL ***			<u>\$415,541.72</u>	<u>\$1,600.03</u>		<u>\$0.00</u>	<u>\$1,440.04</u>	<u>\$0.00</u>	<u>\$1,440.04</u>

ADJUSTMENTS

05/20/2018	ADMIN FEE: ADMIN FEE	-320.00
05/20/2018	E & O INSURANCE: E & O INSURANCE	-179.00
*** ADJUSTMENTS TOTAL ***		<u>\$-499.00</u>

BROKER COMMISSION TOTALS

Broker Transactions	\$1,440.04
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-499.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$941.04
---------------------	-----------------