

**COMMISSION STATEMENT****November 15, 2017**

THOMAS FANNING  
29488 WOODWARD AVE  
SUITE 337  
Royal Oak, MI 48073

BROKER #: F119  
BRANCH: THOMAS FANNING

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>DIRECT TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
11/01/2017	BERRES, SUSAN	AM GEN POLARIS PLATINUM III	334,614.76	23,423.03	0.00	23,423.03	90.0	21,080.73
10/31/2017	KIRCHER, LOIS	JNL PERSPECTIVE L	668,074.89	723.75	0.00	723.75	90.0	651.38
10/31/2017	STARKEL, JOHN	JNL PERSPECTIVE L	594,166.94	643.68	0.00	643.68	90.0	579.31
10/31/2017	STARKEL, JOHN	JOHN HANCOCK VENTURE	106,341.13	22.15	0.00	22.15	90.0	19.94
10/31/2017	SIMON, SUE	JOHN HANCOCK VENTURE	20,802.33	4.33	0.00	4.33	90.0	3.90
10/16/2017	ENGINEERED COMP PROD	PRU AS APEX II	250.00	0.00	0.00	0.00	90.0	0.00
<b>* VARIABLE ANNUITIES SUBTOTAL *</b>			<b>\$1,724,250.05</b>	<b>\$24,816.94</b>	<b>\$0.00</b>	<b>\$24,816.94</b>		<b>\$22,335.26</b>
<b>*** DIRECT TRANSACTIONS TOTAL ***</b>			<b>\$1,724,250.05</b>	<b>\$24,816.94</b>	<b>\$0.00</b>	<b>\$24,816.94</b>		<b>\$22,335.26</b>
<b><u>ADJUSTMENTS</u></b>								
11/15/2017		*CONCIERGE SVC: 201900 BERRES	0.00					-50.00
11/15/2017		*E & O INSURANCE: CURRENT MONTH INS	0.00					-300.00
11/15/2017		*TECHNOLOGY: CURRENT MONTH TECH	0.00					-275.00
<b>*** ADJUSTMENTS TOTAL ***</b>			<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>		<b>\$-625.00</b>

NOTES: \* - Indicates adjustment is not included in 1099 Earnings  
\*\* - Indicates adjustment is not included in Totals or Commissions  
^Date - Split Trade - full Investment Amount & Gross Commission displayed

**BROKER COMMISSION TOTALS**

Broker Transactions	\$22,335.26
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-625.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$21,710.26
Year-to-date Gross	\$310,776.63
Year-to-date Earnings	\$279,699.07