



Concorde Investment Services, LLC  
**COMMISSION STATEMENT**  
**January 17, 2017**

01/13/2017  
Page No. 1

JOSEPH MICHALETZ  
41474 Judson Bottom Road  
  
North Mankato, MI 56003-

BROKER #: M138  
BRANCH: DISCIPLINE ADVISORS,

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: PRIVATE PLACEMENT</u></b>								
12/21/2016	SEVERSON, JENNIFER	GPB AUTOMOTIVE PORTFOLIO LP	140,000.00	9,800.00	0.00	9,800.00	93.0	9,114.00
12/22/2016	MEAD, JAMES	GPB AUTOMOTIVE PORTFOLIO LP	200,000.00	14,000.00	0.00	14,000.00	93.0	13,020.00
12/22/2016	ROSS, LARRY	GPB AUTOMOTIVE PORTFOLIO LP	70,000.00	4,900.00	0.00	4,900.00	93.0	4,557.00
12/22/2016	ROSS, MARY JO	GPB AUTOMOTIVE PORTFOLIO LP	70,000.00	4,900.00	0.00	4,900.00	93.0	4,557.00
12/22/2016	MEAD, SHARON	HPI REAL ESTATE OPP FUND IV LLC	200,000.00	14,000.00	0.00	14,000.00	93.0	13,020.00
12/22/2016	ROSS, LARRY	HPI REAL ESTATE OPP FUND IV LLC	70,000.00	4,900.00	0.00	4,900.00	93.0	4,557.00
12/22/2016	GEESLIN, RITA	HPI REAL ESTATE OPP FUND IV LLC	50,000.00	3,500.00	0.00	3,500.00	93.0	3,255.00
12/22/2016	ROSS, MARY JO	HPI REAL ESTATE OPP FUND IV LLC	70,000.00	4,900.00	0.00	4,900.00	93.0	4,557.00
12/22/2016	OLSON, MARK	SEALEY STRATEGIC EQUITY PARTNERS LP	50,000.00	3,500.00	0.00	3,500.00	93.0	3,255.00
12/22/2016	ROSS, LARRY	SEALEY STRATEGIC EQUITY PARTNERS LP	120,000.00	8,400.00	0.00	8,400.00	93.0	7,812.00
12/22/2016	ROSS, MARY JO	SEALEY STRATEGIC EQUITY PARTNERS LP	70,000.00	4,900.00	0.00	4,900.00	93.0	4,557.00
* PRIVATE PLACEMENT SUBTOTAL *			\$1,110,000.00	\$77,700.00	\$0.00	\$77,700.00		\$72,261.00
<b><u>PRODUCT CATEGORY: REIT</u></b>								
12/21/2016	WOLTMAN TRUST, NICOLE HELEN	COTTONWOOD MULTIFAMILY REIT I-REG A	45,000.00	2,700.00	0.00	2,700.00	93.0	2,511.00
* REIT SUBTOTAL *			\$45,000.00	\$2,700.00	\$0.00	\$2,700.00		\$2,511.00
<b><u>PRODUCT CATEGORY: 1031 EXCHANGE</u></b>								
12/14/2016	DORN, EUGENE	PASSCO PARKCREST DST	100,000.00	6,000.00	0.00	6,000.00	93.0	5,580.00
12/20/2016	MARTIN, TERRY L	PASSCO PARKCREST DST	100,000.00	6,000.00	0.00	6,000.00	93.0	5,580.00
12/20/2016	GILMAN, GENE	PASSCO PARKCREST DST	100,000.00	6,000.00	0.00	6,000.00	93.0	5,580.00
12/20/2016	SULLIVAN, MARNA	PASSCO PARKCREST DST	260,000.00	15,600.00	0.00	15,600.00	93.0	14,508.00
12/22/2016	ROBINSON, MARILYN	PASSCO PARKCREST DST	150,000.00	9,000.00	0.00	9,000.00	93.0	8,370.00
11/15/2016	COX TRUST, GLORIA	STARBOARD MESA RIDGE DST	400,000.00	24,000.00	0.00	24,000.00	93.0	22,320.00
12/14/2016	BOYUM TRUST, LEE	STARBOARD MESA RIDGE DST	125,000.00	7,500.00	0.00	7,500.00	93.0	6,975.00
12/20/2016	GILMAN, GENE	STARBOARD MESA RIDGE DST	200,000.00	12,000.00	0.00	12,000.00	93.0	11,160.00
* 1031 EXCHANGE SUBTOTAL *			\$1,435,000.00	\$86,100.00	\$0.00	\$86,100.00		\$80,073.00

NOTES: \* - Indicates adjustment is not included in 1099 Earnings  
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<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
/ /	BEEBE, AUDREY	ASCENSUS COLLEGE SAVINGS NEA GRO ST	0.00	113.71	0.00	113.71	93.0	105.75
12/19/2016	SMITH-GROVER, SUSAN	BLK MOD 13-16 AGE BASED C	25.00	0.25	0.00	0.25	93.0	0.23
/ /	WHITNEY, STANLEY	HARTFORD GROWTH OPP A	0.00	28.41	0.00	28.41	93.0	26.42
/ /	BOUDREAU, WILLIAM	JH FREEDOM LIFESTYLE GRW 529 PF C2	0.00	1.00	0.00	1.00	93.0	0.93
/ /	KOCON, ANTHONY	JH FREEDOM LIFESTYLE GRW 529 PF C2	0.00	0.77	0.00	0.77	93.0	0.72
/ /	KOCON, ANTHONY	JH FREEDOM LIFESTYLE GRW 529 PF C2	0.00	3.08	0.00	3.08	93.0	2.86
/ /	BOUDREAU, WILLIAM	JH FREEDOM LIFESTYLE GRW 529 PF C2	0.00	5.23	0.00	5.23	93.0	4.86
01/03/2017	BOUDREAU, WILLIAM	JH FREEDOM LIFESTYLE GRW 529 PF C2	100.00	1.00	0.00	1.00	93.0	0.93
01/03/2017	BOUDREAU, WILLIAM	JH FREEDOM LIFESTYLE GRW 529 PF C2	100.00	1.00	0.00	1.00	93.0	0.93
01/03/2017	BOUDREAU, WILLIAM	JH FREEDOM LIFESTYLE GRW 529 PF C2	100.00	1.00	0.00	1.00	93.0	0.93
01/04/2017	PAHL, JASON	TRANSAMERICA AA GROWTH A	0.00	6.03	0.00	6.03	93.0	5.61
12/22/2016	HANSGEN, DIANE	TRANSAMERICA AA GROWTH C	222.00	2.22	0.00	2.22	93.0	2.06
12/22/2016	HANSGEN, DIANE	TRANSAMERICA AA GROWTH C	1,166.66	11.67	0.00	11.67	93.0	10.85
01/03/2017	ROSE, REBECCA	TRANSAMERICA AA GROWTH C	250.00	2.50	0.00	2.50	93.0	2.33
01/03/2017	ROSE, ERIC	TRANSAMERICA AA GROWTH C	250.00	2.50	0.00	2.50	93.0	2.33
01/03/2017	DUMMER, NICOLE	TRANSAMERICA AA GROWTH C	50.00	0.50	0.00	0.50	93.0	0.47
01/04/2017	GARTNER, MARK	TRANSAMERICA AA GROWTH C	0.00	5.01	0.00	5.01	93.0	4.66
01/04/2017	IRELAND, MARIE	TRANSAMERICA AA GROWTH C	0.00	44.49	0.00	44.49	93.0	41.38
01/04/2017	IRELAND, DANIEL	TRANSAMERICA AA GROWTH C	0.00	38.72	0.00	38.72	93.0	36.01
01/04/2017	ROSE, REBECCA	TRANSAMERICA AA GROWTH C	0.00	30.02	0.00	30.02	93.0	27.92
01/04/2017	ROSE, ERIC	TRANSAMERICA AA GROWTH C	0.00	30.02	0.00	30.02	93.0	27.92
01/04/2017	WERKMEISTER, LISA	TRANSAMERICA AA GROWTH C	0.00	30.50	0.00	30.50	93.0	28.37
01/04/2017	KIECKER, MARK	TRANSAMERICA AA GROWTH C	0.00	30.05	0.00	30.05	93.0	27.95
01/04/2017	KIECKER, MARK	TRANSAMERICA AA GROWTH C	0.00	29.69	0.00	29.69	93.0	27.61
01/04/2017	ORTIZ, LAURA	TRANSAMERICA AA GROWTH C	0.00	31.62	0.00	31.62	93.0	29.41
01/04/2017	VOIGHT, KATHERINE	TRANSAMERICA AA GROWTH C	0.00	3.72	0.00	3.72	93.0	3.46
01/04/2017	VOIGHT, NICKOLAS	TRANSAMERICA AA GROWTH C	0.00	0.10	0.00	0.10	93.0	0.09
01/04/2017	FITTERER, PAMELA	TRANSAMERICA AA GROWTH C	0.00	14.91	0.00	14.91	93.0	13.87
01/04/2017	THORP, MEGAN	TRANSAMERICA AA GROWTH C	0.00	1.58	0.00	1.58	93.0	1.47
01/04/2017	DORN, SANDRA	TRANSAMERICA AA GROWTH C	0.00	5.06	0.00	5.06	93.0	4.71
01/04/2017	FITTERER, EMILY	TRANSAMERICA AA GROWTH C	0.00	1.56	0.00	1.56	93.0	1.45
01/04/2017	MICHALETZ, JOSEPH	TRANSAMERICA AA GROWTH C	0.00	1.01	0.00	1.01	93.0	0.94
01/04/2017	FITTERER, JAMES	TRANSAMERICA AA GROWTH C	0.00	34.90	0.00	34.90	93.0	32.46

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<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
01/04/2017	ROBERTSON, KATELYN	TRANSAMERICA AA GROWTH C	0.00	3.75	0.00	3.75	93.0	3.49
01/04/2017	FITTERER, SAMUEL	TRANSAMERICA AA GROWTH C	0.00	1.35	0.00	1.35	93.0	1.26
01/04/2017	SCHOEN, JUDITH	TRANSAMERICA AA GROWTH C	0.00	16.01	0.00	16.01	93.0	14.89
01/04/2017	JONES, ERIN	TRANSAMERICA AA GROWTH C	0.00	4.17	0.00	4.17	93.0	3.88
01/04/2017	JONES, KEITH	TRANSAMERICA AA GROWTH C	0.00	4.17	0.00	4.17	93.0	3.88
01/04/2017	LELAND, CRAIG	TRANSAMERICA AA GROWTH C	0.00	25.83	0.00	25.83	93.0	24.02
01/04/2017	SEVERSON, STEVEN	TRANSAMERICA AA GROWTH C	0.00	2.20	0.00	2.20	93.0	2.05
01/04/2017	FREDERICK, THOMAS	TRANSAMERICA AA GROWTH C	0.00	4.18	0.00	4.18	93.0	3.89
01/04/2017	HANSGEN, DIANE	TRANSAMERICA AA GROWTH C	0.00	44.67	0.00	44.67	93.0	41.54
01/04/2017	MORROW, ELLEN	TRANSAMERICA AA GROWTH C	0.00	73.10	0.00	73.10	93.0	67.98
01/04/2017	RENDL, MARK	TRANSAMERICA AA GROWTH C	0.00	3.26	0.00	3.26	93.0	3.03
01/04/2017	HUGGINS, TONY	TRANSAMERICA AA GROWTH C	0.00	6.89	0.00	6.89	93.0	6.41
01/04/2017	GROMMERSCH, IZABEL	TRANSAMERICA AA GROWTH C	0.00	3.76	0.00	3.76	93.0	3.50
01/04/2017	MCRAE, HEATHER	TRANSAMERICA AA GROWTH C	0.00	1.51	0.00	1.51	93.0	1.40
01/04/2017	DUMMER, NICOLE	TRANSAMERICA AA GROWTH C	0.00	13.81	0.00	13.81	93.0	12.84
01/04/2017	HASKIN-BEEBE, JEAN	TRANSAMERICA AA GROWTH C	0.00	3.42	0.00	3.42	93.0	3.18
01/04/2017	ROSE, JOHN	TRANSAMERICA AA GROWTH C	0.00	2.29	0.00	2.29	93.0	2.13
01/04/2017	KIECKER, DENISE	TRANSAMERICA AA GROWTH C	0.00	0.96	0.00	0.96	93.0	0.89
01/04/2017	MARK T KIECKER, SIM	TRANSAMERICA AA GROWTH C	0.00	1.33	0.00	1.33	93.0	1.24
01/04/2017	SHORE, HELEN	TRANSAMERICA AA GROWTH C	0.00	52.24	0.00	52.24	93.0	48.58
01/04/2017	SHORE, JERRY	TRANSAMERICA AA GROWTH C	0.00	13.90	0.00	13.90	93.0	12.93
01/04/2017	DOBIE, SHERYL	TRANSAMERICA AA GROWTH C	0.00	5.27	0.00	5.27	93.0	4.90
01/04/2017	IRELAND, MARIE	TRANSAMERICA AA GROWTH C	0.00	6.60	0.00	6.60	93.0	6.14
01/04/2017	JONES, EVAN	TRANSAMERICA AA GROWTH C	0.00	1.24	0.00	1.24	93.0	1.15
01/04/2017	GROMMERSCH, JOHN	TRANSAMERICA AA GROWTH C	0.00	3.76	0.00	3.76	93.0	3.50
01/04/2017	WETZELL, PAMELA	TRANSAMERICA AA GROWTH C	0.00	3.40	0.00	3.40	93.0	3.16
01/04/2017	WETZELL, THOMAS	TRANSAMERICA AA GROWTH C	0.00	10.43	0.00	10.43	93.0	9.70
01/04/2017	SMITH-GROVER, SUSAN	TRANSAMERICA AA GROWTH C	0.00	59.39	0.00	59.39	93.0	55.23
01/04/2017	JONES, WYATT	TRANSAMERICA AA GROWTH C	0.00	1.33	0.00	1.33	93.0	1.24
01/04/2017	THOMPSON, JO ANN	TRANSAMERICA AA GROWTH C	0.00	9.14	0.00	9.14	93.0	8.50
01/04/2017	JONES, DYLAN	TRANSAMERICA AA GROWTH C	0.00	1.09	0.00	1.09	93.0	1.01
01/04/2017	DUMKE, KEVIN	TRANSAMERICA AA GROWTH C	0.00	9.65	0.00	9.65	93.0	8.97
01/04/2017	OTTO, CHRISTOPHER	TRANSAMERICA AA GROWTH C	0.00	10.30	0.00	10.30	93.0	9.58

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<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
01/04/2017	CHRISTMAN, PATRICK	TRANSAMERICA AA GROWTH C	0.00	8.29	0.00	8.29	93.0	7.71
01/04/2017	CHRISTMAN, LISA	TRANSAMERICA AA GROWTH C	0.00	7.45	0.00	7.45	93.0	6.93
01/04/2017	THORP, CALEB	TRANSAMERICA AA GROWTH C	0.00	4.72	0.00	4.72	93.0	4.39
01/04/2017	WETZELL, ELI	TRANSAMERICA AA GROWTH C	0.00	3.93	0.00	3.93	93.0	3.65
01/04/2017	WETZELL, BECKETT	TRANSAMERICA AA GROWTH C	0.00	4.29	0.00	4.29	93.0	3.99
01/04/2017	TOMM, JODI	TRANSAMERICA AA GROWTH C	0.00	50.33	0.00	50.33	93.0	46.81
01/04/2017	BIRK, GREGORY	TRANSAMERICA AA GROWTH C	0.00	4.99	0.00	4.99	93.0	4.64
01/04/2017	ROY, JOSHUA	TRANSAMERICA AA GROWTH C	0.00	17.04	0.00	17.04	93.0	15.85
01/04/2017	JONES, WILL	TRANSAMERICA AA GROWTH C	0.00	1.12	0.00	1.12	93.0	1.04
01/04/2017	VETTER, BRIAN	TRANSAMERICA AA GROWTH C	0.00	11.75	0.00	11.75	93.0	10.93
01/04/2017	SANDBO, KAID	TRANSAMERICA AA GROWTH C	0.00	3.81	0.00	3.81	93.0	3.54
01/04/2017	SANDBO, ALYIAH	TRANSAMERICA AA GROWTH C	0.00	3.60	0.00	3.60	93.0	3.35
01/04/2017	ROY TOD, JOSHUA	TRANSAMERICA AA GROWTH C	0.00	8.27	0.00	8.27	93.0	7.69
01/04/2017	PAHL, JACKSON	TRANSAMERICA AA GROWTH C	0.00	3.41	0.00	3.41	93.0	3.17
01/04/2017	PAHL, GRACE	TRANSAMERICA AA GROWTH C	0.00	7.07	0.00	7.07	93.0	6.58
01/04/2017	WETZELL, PEYTON	TRANSAMERICA AA GROWTH C	0.00	1.68	0.00	1.68	93.0	1.56
01/04/2017	THORP, REED	TRANSAMERICA AA GROWTH C	0.00	1.86	0.00	1.86	93.0	1.73
01/04/2017	SOLOMON, ARIANNA	TRANSAMERICA AA GROWTH C	0.00	2.54	0.00	2.54	93.0	2.36
01/04/2017	GRUBISH, MAHLON	TRANSAMERICA AA GROWTH C	0.00	13.70	0.00	13.70	93.0	12.74
01/04/2017	GRUBISH, MAHLON	TRANSAMERICA AA GROWTH C	0.00	5.49	0.00	5.49	93.0	5.11
01/04/2017	GRUBISH, GERTRUDE	TRANSAMERICA AA GROWTH C	0.00	5.49	0.00	5.49	93.0	5.11
01/04/2017	JONES, THOMAS	TRANSAMERICA AA GROWTH C	0.00	0.94	0.00	0.94	93.0	0.87
01/04/2017	SOUKUP, ARLENE	TRANSAMERICA AA GROWTH C	0.00	0.86	0.00	0.86	93.0	0.80
01/04/2017	KIECKER, BENJAMIN	TRANSAMERICA AA GROWTH C	0.00	2.27	0.00	2.27	93.0	2.11
01/04/2017	KIECKER, DANIEL	TRANSAMERICA AA GROWTH C	0.00	2.62	0.00	2.62	93.0	2.44
01/10/2017	HINTON, ALYSSA	TRANSAMERICA AA GROWTH C	450.00	4.50	12.00	-7.50	93.0	-6.98
01/04/2017	CONRAD, MAREDITH	TRANSAMERICA AA MOD GROWTH C	0.00	5.81	0.00	5.81	93.0	5.40
01/04/2017	CONRAD, DELBERT	TRANSAMERICA AA MOD GROWTH C	0.00	37.94	0.00	37.94	93.0	35.28
01/04/2017	ROY, EMILY	TRANSAMERICA AA MOD GROWTH C	0.00	1.70	0.00	1.70	93.0	1.58
01/04/2017	LOE, GLORIA	TRANSAMERICA AA MOD GROWTH C	0.00	6.80	0.00	6.80	93.0	6.32
01/04/2017	GARTNER, TIMOTHY	TRANSAMERICA AA MOD GROWTH C	0.00	22.54	0.00	22.54	93.0	20.96
01/04/2017	GRAFF, GARY	TRANSAMERICA AA MOD GROWTH C	0.00	24.78	0.00	24.78	93.0	23.05
01/04/2017	ESLINGER, PATRICIA	TRANSAMERICA AA MOD GROWTH C	0.00	2.90	0.00	2.90	93.0	2.70

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<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
01/04/2017	KRAMER, LINDA	TRANSAMERICA AA MODERATE B	0.00	35.29	0.00	35.29	93.0	32.82
01/04/2017	KRAMER, LINDA	TRANSAMERICA AA MODERATE C	0.00	0.01	0.00	0.01	93.0	0.01
* MUTUAL FUNDS SUBTOTAL *			\$2,713.66	\$1,238.02	\$12.00	\$1,226.02		\$1,140.22
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
12/30/2016	SMITH, RANDALL	ALLIANZ ALTERITY OPTIONS	45,249.76	56.56	0.00	56.56	93.0	52.60
12/30/2016	SMITH, JESSICA	ALLIANZ ALTERITY OPTIONS	39,284.98	49.11	0.00	49.11	93.0	45.67
12/30/2016	RAWSON, JOHN	ALLIANZ VISION BASIC	227,656.15	569.14	0.00	569.14	93.0	529.30
12/30/2016	DRAPEAU, GAIL	ALLIANZ VISION BASIC	157,870.32	394.68	0.00	394.68	93.0	367.05
12/30/2016	WEBSTER, RONALD	ALLIANZ VISION BASIC	110,050.20	275.13	0.00	275.13	93.0	255.87
12/30/2016	KENDALL, ARCHIE	ALLIANZ VISION BASIC	414,854.19	1,037.14	0.00	1,037.14	93.0	964.54
12/30/2016	GORDY, DANNY	ALLIANZ VISION BASIC	77,431.79	193.58	0.00	193.58	93.0	180.03
12/30/2016	TURTLE, ERMA	AXA ACCUM 04 ELITE (RO IRA)	254,542.36	731.81	0.00	731.81	93.0	680.58
12/30/2016	SOUKUP, ARLENE	AXA ACCUM 04 ELITE (RO IRA)	27,046.98	77.76	0.00	77.76	93.0	72.32
12/30/2016	PANOS, GEARLDINE	AXA ACCUM 04 ELITE (RO IRA)	68,365.90	213.64	0.00	213.64	93.0	198.69
12/30/2016	CONNOLLY, BARBARA	AXA ACCUM 04 ELITE (RO IRA)	96,118.96	276.34	0.00	276.34	93.0	257.00
12/30/2016	ZIEGLER, DIANNE	AXA ACCUM 04 ELITE (RO IRA)	149,442.47	429.65	0.00	429.65	93.0	399.57
12/30/2016	GRAFF, GARY	AXA ACCUM 04 ELITE (RO IRA)	119,667.47	344.04	0.00	344.04	93.0	319.96
12/30/2016	NAWROCKI TRUST, ALBIN	AXA ACCUM 04 ELITE (RO IRA)	95,513.74	274.60	0.00	274.60	93.0	255.38
12/30/2016	DRAPEAU, GAIL	AXA ACCUM 04 ELITE (RO IRA)	19,422.09	60.69	0.00	60.69	93.0	56.44
12/30/2016	ANN M KRAHMER, LE	AXA ACCUM 04 PLUS (NQ)	382,840.90	717.83	0.00	717.83	93.0	667.58
12/30/2016	SOWERS, SHARON	AXA ACCUM 04 PLUS (NQ)	45,195.89	84.74	0.00	84.74	93.0	78.81
12/30/2016	CULLEN, ELLEN	AXA ACCUMULATOR (NQ)	107,033.27	200.69	0.00	200.69	93.0	186.64
12/30/2016	TOAY, BARBARA	AXA ACCUMULATOR (NQ)	86,047.97	161.34	0.00	161.34	93.0	150.05
12/30/2016	KELLOGG, J EDWARD	AXA ACCUMULATOR ELITE	466,786.74	1,458.71	0.00	1,458.71	93.0	1,356.60
12/30/2016	HOGSTAD, RONALD	AXA ACCUMULATOR ELITE	131,883.40	412.14	0.00	412.14	93.0	383.29
12/30/2016	DUDAREVITCH FAMILY TRUST	AXA ACCUMULATOR ELITE	34,708.89	99.79	0.00	99.79	93.0	92.80
12/30/2016	JACKSON, ROBERT	AXA ACCUMULATOR ELITE	41,816.89	120.22	0.00	120.22	93.0	111.80
12/30/2016	JOHNSON, DARLENE	AXA ACCUMULATOR ELITE	27,184.92	78.16	0.00	78.16	93.0	72.69
12/30/2016	ANDERSON, DONALD	AXA ACCUMULATOR II SERIES L	83,721.24	209.30	0.00	209.30	93.0	194.65
12/30/2016	JOHNSON, ELOIS	AXA ACCUMULATOR PLUS (NQ)	101,621.80	190.54	0.00	190.54	93.0	177.20
12/30/2016	JANSMA, DWAYNE	AXA ACCUMULATOR SELECT 2004	44,281.14	110.70	0.00	110.70	93.0	102.95
12/30/2016	JANSMA, SUSANNE	AXA ACCUMULATOR SELECT 2004	30,150.67	75.38	0.00	75.38	93.0	70.10
12/30/2016	VOIGHT, RICK	AXA REITREMENT CORNERSTONE 13 L	458,357.44	1,145.89	0.00	1,145.89	93.0	1,065.68

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<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
12/30/2016	ROSE, REBECCA	AXA REITREMENT CORNERSTONE 13 L	34,578.77	86.45	0.00	86.45	93.0	80.40
12/30/2016	CORDS, RANDALL	AXA RETIREMENT CORNERSTONE 13 B	56,827.07	35.52	0.00	35.52	93.0	33.03
12/31/2016	ANDERSEN, WAYNE	JNL PERSPECTIVE ADV II 5/05	49,469.85	41.22	0.00	41.22	93.0	38.33
12/31/2016	HAAK, HELEN	JNL PERSPECTIVE ADV II 5/05	61,337.42	63.89	0.00	63.89	93.0	59.42
12/31/2016	GARTNER TRUST	JNL PERSPECTIVE ADV II 5/05	143,662.60	149.65	0.00	149.65	93.0	139.17
12/28/2016	BOYUM, LEE	JNL PERSPECTIVE II 04/14	860,333.36	17,206.67	0.00	17,206.67	93.0	16,002.20
12/30/2016	BOYUM, LEE	JNL PERSPECTIVE II 04/14	69,899.52	1,397.99	0.00	1,397.99	93.0	1,300.13
12/30/2016	STAFFEN, ROBERT	JNL PERSPECTIVE II 04/14	100,000.00	2,000.00	0.00	2,000.00	93.0	1,860.00
12/31/2016	AMERICAN ENDOWMENT FUND	JNL PERSPECTIVE II 04/14	68,998.40	57.50	0.00	57.50	93.0	53.48
01/06/2017	WILLAERT, DIANNE	JNL PERSPECTIVE II 04/14	11,068.65	221.37	0.00	221.37	93.0	205.87
12/31/2016	ROSE, DENNIS	JNL PERSPECTIVE II 05/05	64,274.72	53.56	0.00	53.56	93.0	49.81
12/31/2016	ROSE, CHERYL	JNL PERSPECTIVE II 05/05	111,529.73	92.94	0.00	92.94	93.0	86.43
12/31/2016	LUTZ, TRACY	JNL PERSPECTIVE II 05/05	7,433.91	6.19	0.00	6.19	93.0	5.76
12/31/2016	THOMPSON, JO ANN	JNL PERSPECTIVE L	177,264.95	147.72	0.00	147.72	93.0	137.38
12/31/2016	VANDERHOOF, DONNA	JNL PERSPECTIVE L	285,807.51	238.17	0.00	238.17	93.0	221.50
12/31/2016	GREEN, STEVEN	JNL PERSPECTIVE L	61,903.29	51.59	0.00	51.59	93.0	47.98
12/31/2016	GREEN, STEVEN	JNL PERSPECTIVE L	60,919.51	50.77	0.00	50.77	93.0	47.22
12/31/2016	WOLFF, JEAN	JNL PERSPECTIVE L	68,214.75	56.85	0.00	56.85	93.0	52.87
12/31/2016	WOLFF, JEAN	JNL PERSPECTIVE L	355,976.27	296.65	0.00	296.65	93.0	275.88
12/31/2016	CURTIS, JEFFREY	JNL PERSPECTIVE L	135,855.49	113.21	0.00	113.21	93.0	105.29
12/31/2016	FUENTEZ, IVAN	JNL PERSPECTIVE L	208,697.84	173.91	0.00	173.91	93.0	161.74
12/31/2016	ROSE, ERIC	JNL PERSPECTIVE L	40,042.01	33.37	0.00	33.37	93.0	31.03
12/31/2016	ANDERSEN, WAYNE	JNL PERSPECTIVE L	135,733.11	113.11	0.00	113.11	93.0	105.19
12/31/2016	MAINE, VINCENT	JNL PERSPECTIVE L	131,238.34	54.68	0.00	54.68	93.0	50.85
12/31/2016	CALABRESE, CAROL	JNL PERSPECTIVE L	226,258.53	188.55	0.00	188.55	93.0	175.35
12/31/2016	SCHRIOCK, LINDA	JNL PERSPECTIVE L	50,252.70	41.88	0.00	41.88	93.0	38.95
12/31/2016	SCHRIOCK, STANLEY	JNL PERSPECTIVE L	21,629.43	18.02	0.00	18.02	93.0	16.76
12/31/2016	MAINE, VINCENT	JNL PERSPECTIVE L	145,057.33	60.44	0.00	60.44	93.0	56.21
12/31/2016	LUTZ, TRACY	JNL PERSPECTIVE L	20,486.59	17.07	0.00	17.07	93.0	15.88
12/31/2016	CHESNEY, TERRANCE	JNL PERSPECTIVE L	74,818.25	62.35	0.00	62.35	93.0	57.99
12/31/2016	CHESNEY, VIRGINIA	JNL PERSPECTIVE L	95,226.80	79.36	0.00	79.36	93.0	73.80
12/31/2016	CHESNEY, TERRANCE	JNL PERSPECTIVE L	139,155.68	115.96	0.00	115.96	93.0	107.84
12/31/2016	CHESNEY, VIRGINIA	JNL PERSPECTIVE L	142,288.59	118.57	0.00	118.57	93.0	110.27

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<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
12/31/2016	ANDERSEN, DAVID	JNL PERSPECTIVE L	76,311.65	63.59	0.00	63.59	93.0	59.14
12/31/2016	ANDERSEN, DAVID	JNL PERSPECTIVE L	161,080.09	134.23	0.00	134.23	93.0	124.83
12/31/2016	KOCON, RAYMOND	JNL PERSPECTIVE L	385,257.79	321.05	0.00	321.05	93.0	298.58
12/31/2016	HOGSTAD, MARY	JNL PERSPECTIVE L	130,480.76	108.73	0.00	108.73	93.0	101.12
12/31/2016	ROSE, DENNIS	JNL PERSPECTIVE L	144,295.30	120.25	0.00	120.25	93.0	111.83
12/31/2016	GARTNER TRUST, ORVAL	JNL PERSPECTIVE L	397,911.73	331.59	0.00	331.59	93.0	308.38
12/31/2016	LEASE, NATHELLE	JNL PERSPECTIVE L	251,187.16	209.32	0.00	209.32	93.0	194.67
12/31/2016	STRADTMAN, CHARLES	JNL PERSPECTIVE L	181,442.03	151.20	0.00	151.20	93.0	140.62
12/31/2016	VETTER, JOANN	JNL PERSPECTIVE L	589,295.81	491.08	0.00	491.08	93.0	456.70
12/31/2016	STRADTMAN, CHARLES	JNL PERSPECTIVE L	428,604.88	357.17	0.00	357.17	93.0	332.17
12/31/2016	VETTER, RICHARD	JNL PERSPECTIVE L	117,100.10	97.58	0.00	97.58	93.0	90.75
12/31/2016	VETTER, JOANN	JNL PERSPECTIVE L	107,210.06	89.34	0.00	89.34	93.0	83.09
12/31/2016	FLOR, PATRICIA	JNL PERSPECTIVE L	1,596,907.83	1,330.76	0.00	1,330.76	93.0	1,237.61
12/31/2016	KRAHMER, LE ANN	JNL PERSPECTIVE L	306,328.11	255.27	0.00	255.27	93.0	237.40
12/31/2016	ANDERSEN REV LIV TR, CRYSTAL	JNL PERSPECTIVE L	111,992.94	93.33	0.00	93.33	93.0	86.80
12/31/2016	KOPISCHKE, BEVERLY	JNL PERSPECTIVE L	160,128.84	133.44	0.00	133.44	93.0	124.10
12/31/2016	SHORE, JERRY	JNL PERSPECTIVE L	561,355.83	467.80	0.00	467.80	93.0	435.05
12/31/2016	WINDSCHITL, MARLENE	JNL PERSPECTIVE L	989,272.15	824.39	0.00	824.39	93.0	766.68
12/31/2016	SHORE, JERRY	JNL PERSPECTIVE L	268,880.76	224.07	0.00	224.07	93.0	208.39
12/31/2016	WINDSCHITL, MARLENE	JNL PERSPECTIVE L	246,752.03	205.63	0.00	205.63	93.0	191.24
12/31/2016	LILLEVOLD, KATHRYN	JNL PERSPECTIVE L	908,110.60	756.76	0.00	756.76	93.0	703.79
12/31/2016	JOHNSON, ELOIS	JNL PERSPECTIVE L	408,024.67	340.02	0.00	340.02	93.0	316.22
12/31/2016	BERKNESS, RONALD	JNL PERSPECTIVE L	343,410.02	286.18	0.00	286.18	93.0	266.15
12/31/2016	WOLFF, ANITA	JNL PERSPECTIVE L	544,564.41	453.80	0.00	453.80	93.0	422.03
12/31/2016	NAWROCKI, DONNA	JNL PERSPECTIVE L	702,766.43	585.64	0.00	585.64	93.0	544.65
12/31/2016	BERKNESS, CAROLE	JNL PERSPECTIVE L	142,890.63	119.08	0.00	119.08	93.0	110.74
12/31/2016	WOLFF, WALTER	JNL PERSPECTIVE L	737,747.63	614.79	0.00	614.79	93.0	571.75
12/31/2016	LARSON, LOIS	JNL PERSPECTIVE L	55,338.15	46.12	0.00	46.12	93.0	42.89
12/31/2016	LARSON, DEAN	JNL PERSPECTIVE L	114,732.68	95.61	0.00	95.61	93.0	88.92
12/31/2016	LEINENWEBER, LE ROY	JNL PERSPECTIVE L	283,669.42	236.39	0.00	236.39	93.0	219.84
12/31/2016	DALLMANN, HOWARD	JNL PERSPECTIVE L	171,434.78	142.86	0.00	142.86	93.0	132.86
12/31/2016	DALLMANN, MARGARET	JNL PERSPECTIVE L	20,617.10	17.18	0.00	17.18	93.0	15.98
12/31/2016	CLOW, SANDRA	JNL PERSPECTIVE L	636,204.11	530.17	0.00	530.17	93.0	493.06

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<b>PRODUCT CATEGORY: VARIABLE ANNUITIES</b>								
12/31/2016	LARSON, DEAN L & LOIS N	JNL PERSPECTIVE L	498,711.13	415.59	0.00	415.59	93.0	386.50
12/31/2016	LOE, TIMOTHY	JNL PERSPECTIVE L	329,345.41	274.45	0.00	274.45	93.0	255.24
12/31/2016	NAWROCKI, DONNA	JNL PERSPECTIVE L	384,261.27	320.22	0.00	320.22	93.0	297.80
12/31/2016	DOBIE, SHERYL	JNL PERSPECTIVE L	800,047.91	666.71	0.00	666.71	93.0	620.04
12/31/2016	MICHALETZ, GERALD	JNL PERSPECTIVE L	141,601.43	118.00	0.00	118.00	93.0	109.74
12/31/2016	COLEMAN, ELAINE	JNL PERSPECTIVE L	281,926.89	152.71	0.00	152.71	93.0	142.02
12/31/2016	BANWART, ROGER	JNL PERSPECTIVE L	144,700.23	120.58	0.00	120.58	93.0	112.14
12/31/2016	FITTERER, DELORIS	JNL PERSPECTIVE L	98,407.83	82.01	0.00	82.01	93.0	76.27
12/31/2016	COLEMAN, ARNOLD	JNL PERSPECTIVE L	56,051.52	30.36	0.00	30.36	93.0	28.23
12/31/2016	MICHALETZ, FAYE	JNL PERSPECTIVE L	63,113.92	52.59	0.00	52.59	93.0	48.91
12/31/2016	FUNFSINN TRUST, SUSAN	JNL PERSPECTIVE L	287,182.46	239.32	0.00	239.32	93.0	222.57
12/31/2016	FITTERER, DELORIS	JNL PERSPECTIVE L	225,494.44	187.91	0.00	187.91	93.0	174.76
12/31/2016	POST, TERRY	JNL PERSPECTIVE L	175,269.09	146.06	0.00	146.06	93.0	135.84
12/31/2016	HUISMAN, GERALDINE	JNL PERSPECTIVE L	145,642.00	121.37	0.00	121.37	93.0	112.87
12/31/2016	STEVENS, GEORGE	JNL PERSPECTIVE L	272,283.48	226.90	0.00	226.90	93.0	211.02
12/31/2016	BUCK, NORMAN	JNL PERSPECTIVE L	212,165.06	176.80	0.00	176.80	93.0	164.42
12/31/2016	PANOS, GERALDINE	JNL PERSPECTIVE L	107,741.10	89.78	0.00	89.78	93.0	83.50
12/31/2016	SHIRK, PAMELA	JNL PERSPECTIVE L	180,344.15	150.29	0.00	150.29	93.0	139.77
12/31/2016	PAHL, JAMES	JNL PERSPECTIVE L	129,643.35	108.04	0.00	108.04	93.0	100.48
12/31/2016	ENGELBRECHT, ALICE	JNL PERSPECTIVE L	221,294.52	184.41	0.00	184.41	93.0	171.50
12/31/2016	UTZKA, LANA	JNL PERSPECTIVE L	7,617.62	6.35	0.00	6.35	93.0	5.91
12/31/2016	SHAW, CHARLES	JNL PERSPECTIVE L	123,973.52	103.31	0.00	103.31	93.0	96.08
12/31/2016	KIRCHNER REV LIV TR, PAUL	JNL PERSPECTIVE L	55,255.82	46.05	0.00	46.05	93.0	42.83
12/31/2016	WARD, JACQUELINE	JNL PERSPECTIVE L	36,046.24	30.04	0.00	30.04	93.0	27.94
12/31/2016	KRONBACK, MAYDELLE	JNL PERSPECTIVE L	152,962.98	127.47	0.00	127.47	93.0	118.55
12/31/2016	KENDALL, ARCHIE	JNL PERSPECTIVE L	439,425.38	366.19	0.00	366.19	93.0	340.56
12/31/2016	MINNEHAN, MICHAEL	JNL PERSPECTIVE L	123,283.88	102.74	0.00	102.74	93.0	95.55
12/31/2016	FITTERER, ROBERT	JNL PERSPECTIVE L	41,646.62	34.71	0.00	34.71	93.0	32.28
12/31/2016	CLOW CHARTIBLE TRUST, SANDRA	JNL PERSPECTIVE L	47,087.82	39.24	0.00	39.24	93.0	36.49
12/31/2016	ESLINGER, DOUGLAS	JNL PERSPECTIVE L	38,919.22	32.43	0.00	32.43	93.0	30.16
12/31/2016	TRINITY EVANGELICAL	JNL PERSPECTIVE L	382,906.64	319.09	0.00	319.09	93.0	296.75
12/31/2016	ARNOLD HOLDINGS LP	JNL PERSPECTIVE L	629,133.02	524.28	0.00	524.28	93.0	487.58
12/31/2016	ARNOLD, EVERETT	JNL PERSPECTIVE L	637,124.31	530.94	0.00	530.94	93.0	493.77

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<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
12/31/2016	SCHMIDT, LORI	JNL PERSPECTIVE L	109,213.37	91.01	0.00	91.01	93.0	84.64
12/31/2016	SCHMIDT, HAROLD	JNL PERSPECTIVE L	445,131.46	370.94	0.00	370.94	93.0	344.97
12/31/2016	ZIEGLER, DARRELL	JNL PERSPECTIVE L	31,055.03	25.88	0.00	25.88	93.0	24.07
12/31/2016	MOLL TURKEYS INC	JNL PERSPECTIVE L	317,771.03	264.81	0.00	264.81	93.0	246.27
12/31/2016	KRONBACK, JEFFERY	JNL PERSPECTIVE L	21,680.18	18.07	0.00	18.07	93.0	16.81
12/31/2016	KRONBACK, JEFFERY	JNL PERSPECTIVE L	95,770.92	79.81	0.00	79.81	93.0	74.22
12/31/2016	KRONBACK, DEBRA	JNL PERSPECTIVE L	25,708.85	21.42	0.00	21.42	93.0	19.92
12/31/2016	KRONBACK, DEBRA	JNL PERSPECTIVE L	28,283.33	23.57	0.00	23.57	93.0	21.92
12/31/2016	FITZSIMMONS, GARY	JNL PERSPECTIVE L	308,157.36	256.80	0.00	256.80	93.0	238.82
12/31/2016	REED, MARY	JNL PERSPECTIVE L	251,903.95	209.92	0.00	209.92	93.0	195.23
12/31/2016	FITZSIMMONS, KEVIN	JNL PERSPECTIVE L	120,202.64	100.17	0.00	100.17	93.0	93.16
12/31/2016	DIETRICH, SHARON	JNL PERSPECTIVE L	190,651.35	158.88	0.00	158.88	93.0	147.76
12/31/2016	KUEHLWEIN, RICHARD	JNL PERSPECTIVE L	48,056.84	40.05	0.00	40.05	93.0	37.25
12/31/2016	JERROW, ROBERT	JNL PERSPECTIVE L	293,318.28	244.43	0.00	244.43	93.0	227.32
12/31/2016	KASTER, JANICE	JNL PERSPECTIVE L	143,476.16	119.56	0.00	119.56	93.0	111.19
12/31/2016	FEAR, DUANE	JNL PERSPECTIVE L	69,004.80	57.50	0.00	57.50	93.0	53.48
12/31/2016	FEAR, LINDA	JNL PERSPECTIVE L	38,185.40	31.82	0.00	31.82	93.0	29.59
12/31/2016	ESLINGER, PATRICIA	JNL PERSPECTIVE L	21,177.36	17.65	0.00	17.65	93.0	16.41
12/31/2016	OLSON, MARK	JNL PERSPECTIVE L	308,573.65	257.14	0.00	257.14	93.0	239.14
12/31/2016	CHAPMAN, FRANCIS	JNL PERSPECTIVE L	270,875.17	225.73	0.00	225.73	93.0	209.93
12/31/2016	WESTERMAYER, CHARLES	JNL PERSPECTIVE L	31,181.94	25.98	0.00	25.98	93.0	24.16
12/31/2016	ZIEGLER, DIANNE	JNL PERSPECTIVE L	6,871.73	5.73	0.00	5.73	93.0	5.33
12/31/2016	GRUBISH, MAHLON	JNL PERSPECTIVE L	334,228.62	278.52	0.00	278.52	93.0	259.02
12/31/2016	ROSS TRUST, MARY JO	JNL PERSPECTIVE L	866,202.37	721.84	0.00	721.84	93.0	671.31
12/31/2016	ANDERSON, DONALD	JNL PERSPECTIVE L	143,865.02	119.89	0.00	119.89	93.0	111.50
12/31/2016	ROY, JAMES	JNL PERSPECTIVE L	188,015.65	156.68	0.00	156.68	93.0	145.71
12/31/2016	OLSON, BRENDA	JNL PERSPECTIVE L	47,583.63	39.65	0.00	39.65	93.0	36.87
12/31/2016	OLSON, BRYCE	JNL PERSPECTIVE L	385,236.89	321.03	0.00	321.03	93.0	298.56
12/31/2016	WESTERMAYER, CHARLES	JNL PERSPECTIVE L	234,637.90	195.53	0.00	195.53	93.0	181.84
12/31/2016	GOFF, WESLEY	JNL PERSPECTIVE L	29,107.02	24.26	0.00	24.26	93.0	22.56
12/31/2016	CONRAD, RONALD	JNL PERSPECTIVE L	119,870.02	99.89	0.00	99.89	93.0	92.90
12/31/2016	CONRAD, DELBERT L & ELL	JNL PERSPECTIVE L	395,661.17	329.72	0.00	329.72	93.0	306.64
12/31/2016	GRAFF, BRENT	JNL PERSPECTIVE L	53,054.96	44.21	0.00	44.21	93.0	41.12

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<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
12/31/2016	FOSTER, RODNEY	JNL PERSPECTIVE L	173,739.64	144.78	0.00	144.78	93.0	134.65
12/31/2016	SKELLY, SCOTT	JNL PERSPECTIVE L	215,621.16	179.68	0.00	179.68	93.0	167.10
12/31/2016	SKELLY, BRENDA	JNL PERSPECTIVE L	24,045.39	20.04	0.00	20.04	93.0	18.64
12/31/2016	KRAFT, JUDITH	JNL PERSPECTIVE L	147,885.91	123.24	0.00	123.24	93.0	114.61
12/31/2016	SEVERSON, STANLEY	JNL PERSPECTIVE L	248,544.00	207.12	0.00	207.12	93.0	192.62
12/31/2016	KRAFT, JUDITH	JNL PERSPECTIVE L	94,777.10	78.98	0.00	78.98	93.0	73.45
12/31/2016	GUNDERSON, HOLLY	JNL PERSPECTIVE L	34,702.47	28.92	0.00	28.92	93.0	26.90
12/31/2016	SEVERSON, JOYCE	JNL PERSPECTIVE L	104,115.40	86.76	0.00	86.76	93.0	80.69
12/31/2016	GUNDERSON, BRIAN	JNL PERSPECTIVE L	85,514.86	71.26	0.00	71.26	93.0	66.27
12/31/2016	SIEBERG, JOSEPH	JNL PERSPECTIVE L	66,585.63	55.49	0.00	55.49	93.0	51.61
12/31/2016	SIEBERG, DIANE	JNL PERSPECTIVE L	23,771.81	19.81	0.00	19.81	93.0	18.42
12/31/2016	CONRAD, DELBERT	JNL PERSPECTIVE L	105,670.92	88.06	0.00	88.06	93.0	81.90
12/31/2016	NELSON, BRENDA	JNL PERSPECTIVE L	213,519.12	177.93	0.00	177.93	93.0	165.47
12/31/2016	DORN, SANDRA	JNL PERSPECTIVE L	288,744.76	240.62	0.00	240.62	93.0	223.78
12/31/2016	HAGEN, LINDA	JNL PERSPECTIVE L	1,535,793.31	1,279.83	0.00	1,279.83	93.0	1,190.24
12/31/2016	HUGGINS, JEANNE	JNL PERSPECTIVE L	169,087.42	140.91	0.00	140.91	93.0	131.05
12/31/2016	THOMPSON, MAX	JNL PERSPECTIVE L	130,208.63	108.51	0.00	108.51	93.0	100.91
12/31/2016	THOMPSON, JO ANN	JNL PERSPECTIVE L	153,804.79	128.17	0.00	128.17	93.0	119.20
12/31/2016	THOMPSON, MAX	JNL PERSPECTIVE L	442,245.54	368.54	0.00	368.54	93.0	342.74
12/31/2016	HUGGINS, TONY	JNL PERSPECTIVE L	263,341.50	219.45	0.00	219.45	93.0	204.09
12/31/2016	HOWELL, NICOLE	JNL PERSPECTIVE L	177,929.57	148.27	0.00	148.27	93.0	137.89
12/31/2016	STIERLEN, ROGER	JNL PERSPECTIVE L	39,015.20	32.51	0.00	32.51	93.0	30.23
12/31/2016	WOLFF, LINDA	JNL PERSPECTIVE L	633,054.11	527.55	0.00	527.55	93.0	490.62
12/31/2016	OTTO, JANET	JNL PERSPECTIVE L	21,926.39	18.27	0.00	18.27	93.0	16.99
12/31/2016	OTTO, JAMES	JNL PERSPECTIVE L	525,202.61	437.67	0.00	437.67	93.0	407.03
12/31/2016	BUCK, DELORES	JNL PERSPECTIVE L	235,096.87	195.91	0.00	195.91	93.0	182.20
12/31/2016	BRIELMAIER, MICHELE	JNL PERSPECTIVE L	453,510.14	377.93	0.00	377.93	93.0	351.47
12/31/2016	BRIELMAIER, MICHELE	JNL PERSPECTIVE L	205,719.16	171.43	0.00	171.43	93.0	159.43
12/31/2016	KLEMENT, GARY	JNL PERSPECTIVE L	638,580.40	532.15	0.00	532.15	93.0	494.90
12/31/2016	KLEMENT, GARY	JNL PERSPECTIVE L	634,295.94	528.58	0.00	528.58	93.0	491.58
12/31/2016	CLOW, SANDRA	JNL PERSPECTIVE L	395,859.29	329.88	0.00	329.88	93.0	306.79
12/31/2016	FAMILY CHARITABLE REMAIND,	JNL PERSPECTIVE L	526,690.83	438.91	0.00	438.91	93.0	408.19
12/31/2016	DAWSON, DEANNA	JNL PERSPECTIVE L	138,957.99	115.80	0.00	115.80	93.0	107.69

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
12/31/2016	DAMEWOOD, VIRGINIA	JNL PERSPECTIVE L	30,353.90	25.29	0.00	25.29	93.0	23.52
12/31/2016	DAMEWOOD, VIRGINIA	JNL PERSPECTIVE L	58,989.19	49.16	0.00	49.16	93.0	45.72
12/31/2016	DAWSON, DEANNA	JNL PERSPECTIVE L	33,564.23	27.97	0.00	27.97	93.0	26.01
12/31/2016	GARTNER, MARIE	JNL PERSPECTIVE L	138,794.74	115.66	0.00	115.66	93.0	107.56
12/31/2016	GARTNER, LEONARD	JNL PERSPECTIVE L	918,703.83	765.59	0.00	765.59	93.0	712.00
12/31/2016	GARTNER, LEONARD	JNL PERSPECTIVE L	175,641.61	146.37	0.00	146.37	93.0	136.12
12/31/2016	FITTERER, RUTH	JNL PERSPECTIVE L	182,668.92	152.22	0.00	152.22	93.0	141.56
12/31/2016	MICHELS, DAVID	JNL PERSPECTIVE L	116,317.90	96.93	0.00	96.93	93.0	90.14
12/31/2016	MICHELS, BEVERLEY	JNL PERSPECTIVE L	275,222.68	229.35	0.00	229.35	93.0	213.30
12/31/2016	HANSON, JOY	JNL PERSPECTIVE L	179,566.49	149.64	0.00	149.64	93.0	139.17
12/31/2016	SCHOEN, RICHARD	JNL PERSPECTIVE L	485,685.51	404.74	0.00	404.74	93.0	376.41
12/31/2016	SCHOEN, RICHARD	JNL PERSPECTIVE L	542,774.33	452.31	0.00	452.31	93.0	420.65
12/31/2016	ROBINSON, MARILYN	JNL PERSPECTIVE L	122,721.60	102.27	0.00	102.27	93.0	95.11
12/31/2016	FOSTER, RICHARD	JNL PERSPECTIVE L	787,031.25	655.86	0.00	655.86	93.0	609.95
12/31/2016	STAFFEN, ROBERT	JNL PERSPECTIVE L	100,975.39	84.15	0.00	84.15	93.0	78.26
12/31/2016	TURNER, MYRNA	JNL PERSPECTIVE L	169,942.86	141.62	0.00	141.62	93.0	131.71
12/31/2016	TURNER, WENDELL &	JNL PERSPECTIVE L	148,564.60	123.80	0.00	123.80	93.0	115.13
12/31/2016	LOE, TIMOTHY	JNL PERSPECTIVE L	112,799.68	61.10	0.00	61.10	93.0	56.82
12/31/2016	WOLFF, LINDA	JNL PERSPECTIVE L	112,799.67	61.10	0.00	61.10	93.0	56.82
01/03/2017	GRUBISH, MAHLON	JNL PERSPECTIVE L	1,250.62	15.63	0.00	15.63	93.0	14.54
12/31/2016	MULFORD, PATRICIA	JOHN HANCOCK VANTAGE	215,579.04	179.65	0.00	179.65	93.0	167.07
12/31/2016	WILKERSON, LAURA	JOHN HANCOCK VANTAGE	39,905.51	33.25	0.00	33.25	93.0	30.92
12/31/2016	WILKERSON, LAURA	JOHN HANCOCK VANTAGE	31,018.32	25.85	0.00	25.85	93.0	24.04
12/31/2016	BOESCH, RODNEY	JOHN HANCOCK VENTURE	128,162.78	26.70	0.00	26.70	93.0	24.83
12/27/2016	SIVANICH, DONALD	PACIFIC LIFE STEP UP VA	0.00	96.43	0.00	96.43	93.0	89.68
12/31/2016	OLSON, BRYCE	PRU AS ADVISOR PLAN III	119,567.53	74.73	0.00	74.73	93.0	69.50
12/31/2016	OLSON, BRENDA	PRU PREMIER RETIREMENT L	79,619.64	199.05	0.00	199.05	93.0	185.12
12/01/2016	GRONAU, ROLAND	TRANS LIFE LANDMARK 2003 VA	22,402.44	18.67	0.00	18.67	93.0	17.36
12/06/2016	HASKIN LIV TRUST, LARRY	TRANS LIFE LANDMARK 2003 VA	1,063,438.58	886.20	0.00	886.20	93.0	824.17
12/09/2016	JACKSON, SHARON	TRANS LIFE LANDMARK 2003 VA	432,726.45	360.61	0.00	360.61	93.0	335.37
12/15/2016	PEDERSON, MARILYN	TRANS LIFE LANDMARK 2003 VA	64,339.58	53.62	0.00	53.62	93.0	49.87
12/17/2016	ROBINSON, CHARLES	TRANS LIFE LANDMARK 2003 VA	108,018.41	90.02	0.00	90.02	93.0	83.72
12/18/2016	ROBINSON, MARILYN	TRANS LIFE LANDMARK 2003 VA	184,048.64	153.37	0.00	153.37	93.0	142.63

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<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
12/19/2016	STEVENS, JANICE	TRANSAMERICA CATALYST	15,456.39	3.22	0.00	3.22	93.0	2.99
12/01/2016	STEVENS, DOUGLAS	TRANSAMERICA CLASSIC	10,315.16	2.15	0.00	2.15	93.0	2.00
12/24/2016	KIRCHNER, JACOB	TRANSAMERICA CLASSIC	15,104.48	3.15	0.00	3.15	93.0	2.93
12/04/2016	SEVERSON, STEVEN	TRANSAMERICA EXTRA	148,530.57	123.78	0.00	123.78	93.0	115.12
12/08/2016	KIRCHNER, DUANE	TRANSAMERICA EXTRA	38,777.39	32.31	0.00	32.31	93.0	30.05
12/09/2016	DRESSEN, KATHRYN	TRANSAMERICA EXTRA	275,191.46	229.33	0.00	229.33	93.0	213.28
12/09/2016	VOIGHT, RICKY	TRANSAMERICA EXTRA	682,997.66	569.16	0.00	569.16	93.0	529.32
12/09/2016	VOIGHT, KATHERINE	TRANSAMERICA EXTRA	20,819.76	17.35	0.00	17.35	93.0	16.14
12/11/2016	MICHALETZ, CHRISTINE	TRANSAMERICA EXTRA	5,623.45	4.69	0.00	4.69	93.0	4.36
12/13/2016	VETTER, LORI	TRANSAMERICA EXTRA	30,865.48	25.72	0.00	25.72	93.0	23.92
12/13/2016	VOIGHT, KATHERINE	TRANSAMERICA EXTRA	15,835.38	13.20	0.00	13.20	93.0	12.28
12/13/2016	VOIGHT, RICKY	TRANSAMERICA EXTRA	16,349.60	13.62	0.00	13.62	93.0	12.67
12/13/2016	TRIPP, TIMOTHY	TRANSAMERICA EXTRA	21,308.44	17.76	0.00	17.76	93.0	16.52
12/14/2016	GRAFF, JOYCE	TRANSAMERICA EXTRA	45,902.31	38.25	0.00	38.25	93.0	35.57
12/14/2016	GRAFF, JOYCE	TRANSAMERICA EXTRA	16,046.92	13.37	0.00	13.37	93.0	12.43
12/17/2016	ELLIS, ROSEMARY	TRANSAMERICA EXTRA	220,838.02	184.03	0.00	184.03	93.0	171.15
12/19/2016	WETZELL, THOMAS	TRANSAMERICA EXTRA	1,183,808.19	986.51	0.00	986.51	93.0	917.45
12/19/2016	VANDERHOOF, DONALD	TRANSAMERICA EXTRA	6,702.97	5.59	0.00	5.59	93.0	5.20
12/19/2016	LEVIK, LADONNA	TRANSAMERICA EXTRA	209,920.28	174.93	0.00	174.93	93.0	162.68
12/20/2016	GEWERTH, CHERYL	TRANSAMERICA EXTRA	16,183.91	13.49	0.00	13.49	93.0	12.55
12/21/2016	VOTCA, JOHN	TRANSAMERICA EXTRA	64,207.31	53.51	0.00	53.51	93.0	49.76
12/21/2016	KRONBACK, EUGENE	TRANSAMERICA EXTRA	48,152.60	40.13	0.00	40.13	93.0	37.32
12/21/2016	GRISWOLD, ELLEN	TRANSAMERICA EXTRA	29,977.19	24.98	0.00	24.98	93.0	23.23
12/23/2016	VOIGHT, KATHERINE	TRANSAMERICA EXTRA	27,561.95	22.97	0.00	22.97	93.0	21.36
12/27/2016	BOESCH, RODNEY	TRANSAMERICA EXTRA	45,622.19	38.02	0.00	38.02	93.0	35.36
12/28/2016	BULLER, HUGH	TRANSAMERICA EXTRA	12,589.78	10.49	0.00	10.49	93.0	9.76
12/28/2016	KIRCHNER, JANET	TRANSAMERICA EXTRA	25,991.20	21.66	0.00	21.66	93.0	20.14
12/01/2016	BOESCH, JEFFERY	TRANSAMERICA EXTRA 89352F889	186,242.63	155.20	0.00	155.20	93.0	144.34
12/07/2016	MICHALETZ, JOSEPH	TRANSAMERICA EXTRA 89352F889	10,966.51	9.14	0.00	9.14	93.0	8.50
12/10/2016	HORNING, DONALD	TRANSAMERICA EXTRA 89352F889	107,254.72	89.38	0.00	89.38	93.0	83.12
12/10/2016	BRAUN, VIVIAN	TRANSAMERICA EXTRA 89352F889	904,580.13	753.82	0.00	753.82	93.0	701.05
12/10/2016	BRAUN, VIVIAN	TRANSAMERICA EXTRA 89352F889	736,507.58	613.76	0.00	613.76	93.0	570.80
12/16/2016	FEMRITE, LYLE	TRANSAMERICA EXTRA 89352F889	78,041.45	65.03	0.00	65.03	93.0	60.48

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<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
12/23/2016	PAULSEN, TAMI	TRANSAMERICA EXTRA 89352F889	58,025.60	48.35	0.00	48.35	93.0	44.97
12/23/2016	PAULSEN, BRYAN	TRANSAMERICA EXTRA 89352F889	155,079.72	129.23	0.00	129.23	93.0	120.18
12/23/2016	FOSTER, RODNEY	TRANSAMERICA EXTRA 89352F889	1,153,340.65	961.12	0.00	961.12	93.0	893.84
12/23/2016	FOSTER, BARBARA	TRANSAMERICA EXTRA 89352F889	251,068.88	209.22	0.00	209.22	93.0	194.57
12/01/2016	IRELAND, DANIEL	TRANSAMERICA LANDMARK	87,201.91	72.67	0.00	72.67	93.0	67.58
12/02/2016	PLOTZ, LEO	TRANSAMERICA LANDMARK	282,301.71	235.25	0.00	235.25	93.0	218.78
12/04/2016	FITTERER, ROBERT	TRANSAMERICA LANDMARK	104,459.78	87.05	0.00	87.05	93.0	80.96
12/05/2016	TURNER, WENDELL	TRANSAMERICA LANDMARK	109,265.15	91.05	0.00	91.05	93.0	84.68
12/07/2016	SHORE, ROSALIND	TRANSAMERICA LANDMARK	110,542.75	92.12	0.00	92.12	93.0	85.67
12/09/2016	BRIELMAIER, MARK	TRANSAMERICA LANDMARK	62,184.01	51.82	0.00	51.82	93.0	48.19
12/15/2016	BENZ, JERRILYN	TRANSAMERICA LANDMARK	334,211.80	278.51	0.00	278.51	93.0	259.01
12/15/2016	JOHNSON, PAUL	TRANSAMERICA LANDMARK	393,285.96	327.74	0.00	327.74	93.0	304.80
12/18/2016	KLEMENT, LINDA	TRANSAMERICA LANDMARK	13,485.00	11.24	0.00	11.24	93.0	10.45
12/20/2016	BERGLING, PAUL	TRANSAMERICA LANDMARK	434,772.88	362.31	0.00	362.31	93.0	336.95
12/22/2016	DALLMANN, MARGARET	TRANSAMERICA LANDMARK	140,095.66	116.75	0.00	116.75	93.0	108.58
12/22/2016	BERGLING, SHARON	TRANSAMERICA LANDMARK	549,469.63	457.89	0.00	457.89	93.0	425.84
12/25/2016	FITTERER, DELORIS	TRANSAMERICA LANDMARK	46,387.39	38.66	0.00	38.66	93.0	35.95
12/26/2016	DALLMANN, HOWARD	TRANSAMERICA LANDMARK	11,967.43	9.97	0.00	9.97	93.0	9.27
12/28/2016	KLEMENT, LINDA	TRANSAMERICA LANDMARK	61,888.43	51.57	0.00	51.57	93.0	47.96
12/28/2016	SANDER, GLORIAN	TRANSAMERICA LANDMARK	206,489.25	172.07	0.00	172.07	93.0	160.03
01/06/2017	BERGLING, SHARON	TRANSAMERICA LANDMARK	19,000.00	950.00	0.00	950.00	93.0	883.50
12/28/2016	ATKINSON, VONDA	TRANSAMERICA LANDMARK 89352F772	45,061.02	37.55	0.00	37.55	93.0	34.92
12/04/2016	HULST, TIMOTHY	TRANSAMERICA LIBERTY	58,876.28	49.06	0.00	49.06	93.0	45.63
12/11/2016	HAUGH, JOANNE	TRANSAMERICA LIBERTY	33,526.11	27.94	0.00	27.94	93.0	25.98
12/17/2016	NAWROCKI TRUST, ALBIN	TRANSAMERICA LIBERTY	38,268.38	31.89	0.00	31.89	93.0	29.66
12/24/2016	MICHALETZ, GERALD	TRANSAMERICA LIBERTY	79,434.11	66.20	0.00	66.20	93.0	61.57
12/24/2016	AYERS, KATHRYN	TRANSAMERICA LIBERTY	195,474.37	162.90	0.00	162.90	93.0	151.50
12/27/2016	CHRISTOFFER, BYRON	TRANSAMERICA LIBERTY	25,378.87	21.15	0.00	21.15	93.0	19.67
12/27/2016	CHRISTOFFER, KATHRYN	TRANSAMERICA LIBERTY	25,378.87	21.15	0.00	21.15	93.0	19.67
12/27/2016	WARRANT, SHIRLEY	TRANSAMERICA LIBERTY	130,934.07	109.11	0.00	109.11	93.0	101.47
12/28/2016	TOAY, BARBARA	TRANSAMERICA LIBERTY	9,235.30	7.70	0.00	7.70	93.0	7.16
<b>* VARIABLE ANNUITIES SUBTOTAL *</b>			<b>\$60,717,138.09</b>	<b>\$78,174.74</b>	<b>\$0.00</b>	<b>\$78,174.74</b>		<b>\$72,702.52</b>

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: LIFE INSURANCE</u></b>								
12/23/2016	MICHALETZ, VARIOUS-JOE	JOHN HANCOCK LIFE TRAILS	0.00	58.00	0.00	58.00	93.0	53.94
01/05/2017	OTTO, CHRISTOPHER	LINCOLN LIFE	0.00	4.05	0.00	4.05	93.0	3.77
12/30/2016	FOELS, BRUCE	TRANSAMERICA LIFE	0.00	1.04	0.00	1.04	93.0	0.97
* LIFE INSURANCE SUBTOTAL *			\$0.00	\$63.09	\$0.00	\$63.09		\$58.68
*** BROKER TRANSACTIONS TOTAL ***			\$63,309,851.75	\$245,975.85	\$12.00	\$245,963.85		\$228,746.42

**VERRIDE TRANSACTIONS****BROKER: JACK MICHALETZ #287**

12/30/2016	ZABEL, DENNIS	ALLIANZ VISION BASIC	121,832.26	304.58	0.00	304.58	0.0	283.26
12/30/2016	GEHRKE, DEBORAH	ALLIANZ VISION BASIC	30,667.18	38.33	0.00	38.33	0.0	35.65
12/30/2016	STEPHENS, GREG	ALLIANZ VISION BASIC	57,810.88	144.53	0.00	144.53	0.0	134.41
01/03/2017	STEPHENS, GREG	AM GEN POLARIS CHOICE IV	37,396.12	93.49	0.00	93.49	0.0	86.95
12/30/2016	FEMRITE, LYLE	AXA ACCUM 04 ELITE (RO IRA)	80,258.00	220.71	0.00	220.71	0.0	205.26
12/30/2016	VANTOL, LARRY	AXA REITREMENT CORNERSTONE 13 L	40,402.20	101.01	0.00	101.01	0.0	93.94
12/13/2016	ANDERSON, RAYNOLD	JH LARGE CAP EQUITY C	30.68	0.31	0.00	0.31	0.0	0.29
12/13/2016	ANDERSON, RAYNOLD	JH LARGE CAP EQUITY C	20.45	0.20	0.00	0.20	0.0	0.19
12/13/2016	ANDERSON, RAYNOLD	JH STRATEGIC GROWTH C	30.67	0.31	0.00	0.31	0.0	0.29
12/13/2016	ANDERSON, RAYNOLD	JH STRATEGIC GROWTH C	20.45	0.20	0.00	0.20	0.0	0.19
12/27/2016	WATTS, BAMBI	JNL PERSPECTIVE II 04/14	4,457.67	245.17	0.00	245.17	0.0	228.01
01/09/2017	WATTS, BAMBI	JNL PERSPECTIVE II 04/14	646.35	35.55	0.00	35.55	0.0	33.06
12/31/2016	OTTO, CURTIS	JNL PERSPECTIVE II 05/05	7,304.88	6.09	0.00	6.09	0.0	5.66
12/31/2016	PETERSON, IONE	JNL PERSPECTIVE L	112,723.97	122.12	0.00	122.12	0.0	113.57
12/31/2016	PANKRATZ, SUSAN	JNL PERSPECTIVE L	106,253.17	88.54	0.00	88.54	0.0	82.34
12/31/2016	PANKRATZ, EDWARD	JNL PERSPECTIVE L	192,700.67	160.58	0.00	160.58	0.0	149.34
12/31/2016	HOL, PATRICIA	JNL PERSPECTIVE L	111,059.52	92.54	0.00	92.54	0.0	86.06
12/31/2016	HAGER, REBECCA	JNL PERSPECTIVE L	59,668.19	49.72	0.00	49.72	0.0	46.24
12/31/2016	MARSH, JAMES	JNL PERSPECTIVE L	33,845.25	28.20	0.00	28.20	0.0	26.23
12/31/2016	FEAR, WILLIAM	JNL PERSPECTIVE L	120,187.81	100.16	0.00	100.16	0.0	93.15
12/31/2016	PEMBLE, MICHELLE	JNL PERSPECTIVE L	261,740.72	218.12	0.00	218.12	0.0	202.85
12/31/2016	HART, JILLANE	JNL PERSPECTIVE L	84,737.70	70.62	0.00	70.62	0.0	65.68
12/31/2016	HART, KEVIN	JNL PERSPECTIVE L	250,685.88	208.90	0.00	208.90	0.0	194.28
12/31/2016	STEFFL, CHRISTINE	JNL PERSPECTIVE L	21,314.61	17.76	0.00	17.76	0.0	16.52

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u> OVERRIDE TRANSACTIONS </u></b>								
<b><u> BROKER: JACK MICHALETZ #287 </u></b>								
12/31/2016	BEVAN, HELEN	JNL PERSPECTIVE L	36,691.15	30.58	0.00	30.58	0.0	28.44
01/05/2017	LORENTZ, ANDREW	PUTNAM CAPITAL SPECTRUM C	228.00	2.28	12.00	-9.72	0.0	-9.04
01/05/2017	LORENTZ, ANDREW	PUTNAM EQUITY SPECTRUM C	227.00	2.27	12.00	-9.73	0.0	-9.05
01/03/2017	PROKOP, MATTHEW	TRANSAMERICA AA GROWTH A	100.00	4.75	0.00	4.75	0.0	4.42
01/04/2017	ROBERTSON, MITCHELL	TRANSAMERICA AA GROWTH A	0.00	1.10	0.00	1.10	0.0	1.02
01/04/2017	PROKOP, MATTHEW	TRANSAMERICA AA GROWTH A	0.00	2.30	0.00	2.30	0.0	2.14
01/04/2017	PROKOP, GRANT	TRANSAMERICA AA GROWTH A	0.00	0.62	0.00	0.62	0.0	0.58
01/04/2017	PROKOP, GRANT	TRANSAMERICA AA GROWTH A	0.00	0.42	0.00	0.42	0.0	0.39
01/05/2017	LORENTZ, NICHOLAS	TRANSAMERICA AA GROWTH A	5,500.00	220.00	22.00	198.00	0.0	184.14
12/30/2016	GRETCHEN L WENDT, SIM	TRANSAMERICA AA GROWTH C	40.63	0.41	0.00	0.41	0.0	0.38
12/30/2016	GRETCHEN L WENDT, SIM	TRANSAMERICA AA GROWTH C	40.63	0.41	0.00	0.41	0.0	0.38
12/30/2016	CONRAD, GARY	TRANSAMERICA AA GROWTH C	40.63	0.41	0.00	0.41	0.0	0.38
12/30/2016	CONRAD, GARY	TRANSAMERICA AA GROWTH C	40.63	0.41	0.00	0.41	0.0	0.38
12/30/2016	JENSEN, MICHAEL	TRANSAMERICA AA GROWTH C	67.47	0.67	0.00	0.67	0.0	0.62
12/30/2016	JENSEN, MICHAEL	TRANSAMERICA AA GROWTH C	67.47	0.67	0.00	0.67	0.0	0.62
01/03/2017	PEMBLE, JOCELYN	TRANSAMERICA AA GROWTH C	50.00	0.50	0.00	0.50	0.0	0.47
01/04/2017	SIEBERG, KYLE	TRANSAMERICA AA GROWTH C	171.48	1.71	0.00	1.71	0.0	1.59
01/04/2017	SIEBERG, KYLE	TRANSAMERICA AA GROWTH C	171.48	1.71	0.00	1.71	0.0	1.59
01/04/2017	DREW JAMES KOLLOS, SIM	TRANSAMERICA AA GROWTH C	71.41	0.71	0.00	0.71	0.0	0.66
01/04/2017	DREW JAMES KOLLOS, SIM	TRANSAMERICA AA GROWTH C	71.41	0.71	0.00	0.71	0.0	0.66
01/04/2017	ROBERTSON, MITCHELL	TRANSAMERICA AA GROWTH C	0.00	2.44	0.00	2.44	0.0	2.27
01/04/2017	FEMRITE, LYLE	TRANSAMERICA AA GROWTH C	0.00	4.86	0.00	4.86	0.0	4.52
01/04/2017	OTTO, CURTIS	TRANSAMERICA AA GROWTH C	0.00	14.34	0.00	14.34	0.0	13.34
01/04/2017	WINTER, JANEAN	TRANSAMERICA AA GROWTH C	0.00	42.41	0.00	42.41	0.0	39.44
01/04/2017	WINTER, JANEAN	TRANSAMERICA AA GROWTH C	0.00	36.41	0.00	36.41	0.0	33.86
01/04/2017	SAURER, BRUCE	TRANSAMERICA AA GROWTH C	0.00	6.04	0.00	6.04	0.0	5.62
01/04/2017	GRETCHEN L WENDT, SIM	TRANSAMERICA AA GROWTH C	0.00	14.25	0.00	14.25	0.0	13.25
01/04/2017	CONRAD, GARY	TRANSAMERICA AA GROWTH C	0.00	13.92	0.00	13.92	0.0	12.95
01/04/2017	STEFFL, JOSEPH	TRANSAMERICA AA GROWTH C	0.00	1.89	0.00	1.89	0.0	1.76
01/04/2017	STEFFL, CHRISTINE	TRANSAMERICA AA GROWTH C	0.00	1.91	0.00	1.91	0.0	1.78
01/04/2017	MEAD, KELSEY	TRANSAMERICA AA GROWTH C	0.00	1.24	0.00	1.24	0.0	1.15
01/04/2017	MEAD, KELSEY	TRANSAMERICA AA GROWTH C	0.00	3.17	0.00	3.17	0.0	2.95
01/04/2017	WATTS, BAMBI	TRANSAMERICA AA GROWTH C	0.00	1.67	0.00	1.67	0.0	1.55

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u> OVERRIDE TRANSACTIONS </u></b>								
<b><u>BROKER: JACK MICHALETZ #287</u></b>								
01/04/2017	OTTO, CURTIS	TRANSAMERICA AA GROWTH C	0.00	0.96	0.00	0.96	0.0	0.89
01/04/2017	HANSON, MICHAEL	TRANSAMERICA AA GROWTH C	0.00	3.99	0.00	3.99	0.0	3.71
01/04/2017	SCHROEDER, CORY	TRANSAMERICA AA GROWTH C	0.00	7.36	0.00	7.36	0.0	6.84
01/04/2017	SIEBERG, KYLE	TRANSAMERICA AA GROWTH C	0.00	1.33	0.00	1.33	0.0	1.24
01/04/2017	PEMBLE, JOCELYN	TRANSAMERICA AA GROWTH C	0.00	13.14	0.00	13.14	0.0	12.22
01/04/2017	BOESCH, SKYE	TRANSAMERICA AA GROWTH C	0.00	1.51	0.00	1.51	0.0	1.40
01/04/2017	FLYGARE, MATTHEW	TRANSAMERICA AA GROWTH C	0.00	2.64	0.00	2.64	0.0	2.46
01/04/2017	LOE, KIRSTEN	TRANSAMERICA AA GROWTH C	0.00	0.76	0.00	0.76	0.0	0.71
01/04/2017	TRANS MIN ACT - MN, UNIF	TRANSAMERICA AA GROWTH C	0.00	3.75	0.00	3.75	0.0	3.49
01/05/2017	LORENTZ, ANDREW	TRANSAMERICA AA GROWTH C	300.00	3.00	12.00	-9.00	0.0	-8.37
01/05/2017	LORENTZ, NICHOLAS	TRANSAMERICA AA GROWTH C	2,500.00	25.00	22.00	3.00	0.0	2.79
01/04/2017	RESCH, MARK	TRANSAMERICA AA MOD GROWTH C	0.00	4.55	0.00	4.55	0.0	4.23
01/04/2017	VAN TOL, KATHERINE	TRANSAMERICA AA MOD GROWTH C	0.00	34.10	0.00	34.10	0.0	31.71
01/04/2017	ROELOFS, JODI	TRANSAMERICA AA MOD GROWTH C	0.00	1.11	0.00	1.11	0.0	1.03
01/04/2017	JUDITH M ABDO, SIM	TRANSAMERICA AA MOD GROWTH C	0.00	5.00	0.00	5.00	0.0	4.65
01/04/2017	STACEY MARIE RIVET, SIM	TRANSAMERICA AA MOD GROWTH C	0.00	1.17	0.00	1.17	0.0	1.09
01/04/2017	SARA JANE RIVET, SIM	TRANSAMERICA AA MOD GROWTH C	0.00	2.11	0.00	2.11	0.0	1.96
01/04/2017	MICHALETZ, ADISYN	TRANSAMERICA AA MOD GROWTH C	0.00	0.99	0.00	0.99	0.0	0.92
01/04/2017	ESLINGER, OWEN	TRANSAMERICA AA MOD GROWTH C	0.00	8.14	0.00	8.14	0.0	7.57
01/04/2017	ESLINGER, MADELINE	TRANSAMERICA AA MOD GROWTH C	0.00	12.94	0.00	12.94	0.0	12.03
01/04/2017	ESLINGER, ELEANOR	TRANSAMERICA AA MOD GROWTH C	0.00	5.11	0.00	5.11	0.0	4.75
12/16/2016	ZIEGLER, ERIC	TRANSAMERICA LANDMARK	14,655.48	12.21	0.00	12.21	0.0	11.36
12/16/2016	ZIEGLER, KRISTINE	TRANSAMERICA LANDMARK	15,076.76	12.56	0.00	12.56	0.0	11.68
12/27/2016	ZIEGLER, ERIC	TRANSAMERICA LANDMARK	50.00	2.50	0.00	2.50	0.0	2.33
12/27/2016	ZIEGLER, KRISTINE	TRANSAMERICA LANDMARK	50.00	2.50	0.00	2.50	0.0	2.33
12/08/2016	BECKWITH, DOROTHY	TRANSAMERICA LIBERTY	79,916.02	66.60	0.00	66.60	0.0	61.94
12/13/2016	BECKWITH, ALTON	TRANSAMERICA LIBERTY	84,223.59	70.19	0.00	70.19	0.0	65.28
<b>* JACK MICHALETZ SUBTOTAL *</b>			<b>\$1,976,146.52</b>	<b>\$3,070.15</b>	<b>\$80.00</b>	<b>\$2,990.15</b>		<b>\$2,780.87</b>
<b>*** OVERRIDE TRANSACTIONS TOTAL ***</b>			<b>\$1,976,146.52</b>	<b>\$3,070.15</b>	<b>\$80.00</b>	<b>\$2,990.15</b>		<b>\$2,780.87</b>

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>ADJUSTMENTS</u></b>								
01/17/2017		*CREDIT CARD PYT: CREDIT CARD PYT	0.00					1,757.54
01/17/2017		*EO INS: CURRENT MONTH INS	0.00					-300.00
01/17/2017		*EO INS: CURRENT MONTH INS - JACK	0.00					-300.00
01/17/2017		*PERSHING: BOOKS & RECORDS	0.00					-6.00
01/17/2017		*PERSHING: ETF PROSPECTUS	0.00					-1.54
01/17/2017		*TECH: ADMIN - BRIDGET	0.00					-100.00
01/17/2017		*TECH: ADMIN - CHRISTINE	0.00					-100.00
01/17/2017		*TECH: ADMIN - JANE	0.00					-100.00
01/17/2017		*TECH: ADMIN - NICOLE	0.00					-100.00
01/17/2017		*TECH: CURRENT MONTH - JACK	0.00					-275.00
01/17/2017		*TECH: CURRENT MONTH TECH	0.00					-275.00
01/17/2017		*TECH: CURRENT MONTH-BORST	0.00					-100.00
01/17/2017		*TECH: CURRENT MONTH-ECKELS	0.00					-100.00
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00	\$0.00	\$0.00		\$0.00

**BROKER COMMISSION TOTALS**

Broker Transactions	\$228,746.42
Split Transactions	\$0.00
Override Transactions	\$2,780.87
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$231,527.29
Year-to-date Gross	\$245,912.76
Year-to-date Earnings	\$231,527.29

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