



Concorde Investment Services, LLC
COMMISSION STATEMENT
December 15, 2017

12/15/2017
Page No. 1

JOHN GAKENHEIMER
19500 Victor Parkway
Suite 550
Livonia, MI 48152

BROKER #: G110
BRANCH: CIS HOME OFFICE

| DATE | CLIENT | INVESTMENT | INVESTMENT AMOUNT | GROSS COMMISSION | CLEARING CHARGE | NET COMMISSION | RATE | BROKER COMMISSION |
|---|-----------------------|---|----------------------|---------------------|--------------------|-------------------|------|----------------------|
| <u>DIRECT TRANSACTIONS</u> | | | | | | | | |
| <u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u> | | | | | | | | |
| 11/30/2017 | DETEMPLE, CHARLES | JNL PERSPECTIVE L | 136,369.20 | 56.82 | 0.00 | 56.82 | 95.0 | 53.98 |
| | | * VARIABLE ANNUITIES SUBTOTAL * | \$136,369.20 | \$56.82 | \$0.00 | \$56.82 | | \$53.98 |
| <u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u> | | | | | | | | |
| 12/01/2017 | LAVOY, WILLIAM | AM FUNDS 2010 TARGET DATE-A | 0.00 | 25.90 | 0.00 | 25.90 | 95.0 | 24.61 |
| 12/01/2017 | LAVOY, WILLIAM | AM FUNDS CAPITAL INCOME BUILDER A | 0.00 | 44.10 | 0.00 | 44.10 | 95.0 | 41.90 |
| 12/01/2017 | LAVOY, WILLIAM | AM FUNDS CAPITAL WORLD GRTH & INC A | 0.00 | 70.19 | 0.00 | 70.19 | 95.0 | 66.68 |
| 12/01/2017 | LAVOY, WILLIAM | AM FUNDS EUROPACIFIC GROWTH FUND A | 0.00 | 40.55 | 0.00 | 40.55 | 95.0 | 38.52 |
| 12/01/2017 | LAVOY, WILLIAM | AM FUNDS FUNDAMENTAL INVESTORS A | 0.00 | 66.32 | 0.00 | 66.32 | 95.0 | 63.00 |
| 12/01/2017 | LAVOY, WILLIAM | AM FUNDS GROWTH FUND OF AMERICA A | 0.00 | 8.75 | 0.00 | 8.75 | 95.0 | 8.31 |
| 12/01/2017 | LAVOY MI/TOD, WILLIAM | AM FUNDS GROWTH FUND OF AMERICA A | 0.00 | 30.51 | 0.00 | 30.51 | 95.0 | 28.98 |
| 12/01/2017 | LAVOY, WILLIAM | AM FUNDS ICA A | 0.00 | 69.53 | 0.00 | 69.53 | 95.0 | 66.05 |
| 12/01/2017 | LAVOY, WILLIAM | AM FUNDS INCOME FUND OF AMERICA A | 0.00 | 34.95 | 0.00 | 34.95 | 95.0 | 33.20 |
| 12/01/2017 | LAVOY MI/TOD, WILLIAM | AM FUNDS NEW WORLD A | 0.00 | 134.43 | 0.00 | 134.43 | 95.0 | 127.71 |
| 12/01/2017 | LAVOY, WILLIAM | AM FUNDS SMALLCAP WORLD A | 0.00 | 38.63 | 0.00 | 38.63 | 95.0 | 36.70 |
| 12/01/2017 | LAVOY, WILLIAM | AM FUNDS WASHINGTON MUTUAL INVESTOR | 0.00 | 38.64 | 0.00 | 38.64 | 95.0 | 36.71 |
| | | * MUTUAL FUND 12B1 TRAILS SUBTOTAL * | \$0.00 | \$602.50 | \$0.00 | \$602.50 | | \$572.37 |
| | | *** DIRECT TRANSACTIONS TOTAL *** | \$136,369.20 | \$659.32 | \$0.00 | \$659.32 | | \$626.35 |

NOTES: * - Indicates adjustment is not included in 1099 Earnings
** - Indicates adjustment is not included in Totals or Commissions
^Date - Split Trade - full Investment Amount & Gross Commission displayed

BROKER COMMISSION TOTALS

| | |
|-----------------------|----------|
| Broker Transactions | \$626.35 |
| Split Transactions | \$0.00 |
| Override Transactions | \$0.00 |
| Adjustments | \$0.00 |
| Payroll Draw | \$0.00 |
| Base Salary | \$0.00 |
| Prior Period Balance | \$0.00 |
| FINRA Assessment | \$0.00 |
| SIPC Assessment | \$0.00 |

| | |
|-----------------------|------------|
| Check Amount | \$626.35 |
| Year-to-date Gross | \$6,000.16 |
| Year-to-date Earnings | \$5,614.65 |