

**COMMISSION STATEMENT****July 15, 2018**

THOMAS, F119 FANNING
 29488 WOODWARD AVE
 SUITE 337
 Royal Oak, MI 48073

BROKER #: F119
 BRANCH: THOMAS FANNING

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
06/18/2018	ENGINEERED COMP PROD	PRU AS APEX II	250.00	0.00	0.00	0.00	90.0	0.00
		* VARIABLE ANNUITIES SUBTOTAL *	\$250.00	\$0.00	\$0.00	\$0.00		\$0.00
<u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u>								
06/29/2018	HANSEMAN, RENE	ALLIANZ VISION	0.00	533.52	0.00	533.52	90.0	480.17
06/29/2018	LUDOLPH, PAMELA	ALLIANZ VISION	0.00	147.22	0.00	147.22	90.0	132.50
06/29/2018	CHIUCHIARELLI, CHERYL	ALLIANZ VISION	0.00	271.44	0.00	271.44	90.0	244.30
06/29/2018	BERRES, SUSAN	ALLIANZ VISION	0.00	329.68	0.00	329.68	90.0	296.71
06/29/2018	BERRES, SUSAN	ALLIANZ VISION	0.00	31.77	0.00	31.77	90.0	28.59
06/29/2018	BERRES, SUSAN	ALLIANZ VISION	0.00	253.24	0.00	253.24	90.0	227.92
06/29/2018	STARKEL, JOHN	ALLIANZ VISION BASIC	0.00	565.90	0.00	565.90	90.0	509.31
06/30/2018	KIRCHER, LOIS	JNL PERSPECTIVE L	0.00	682.93	0.00	682.93	90.0	614.64
06/30/2018	STARKEL, JOHN	JNL PERSPECTIVE L	0.00	654.13	0.00	654.13	90.0	588.72
06/30/2018	STARKEL, JOHN	JOHN HANCOCK VENTURE	0.00	21.95	0.00	21.95	90.0	19.76
06/30/2018	SIMON, SUE	JOHN HANCOCK VENTURE	0.00	4.58	0.00	4.58	90.0	4.12
06/30/2018	LANE, JOAN	PRU AS ADVISOR PLAN II - 1996	0.00	6.67	0.00	6.67	90.0	6.00
06/30/2018	LANE, JOAN	PRU AS ADVISOR PLAN II - 1996	0.00	6.67	0.00	6.67	90.0	6.00
06/30/2018	STARKEL, JOHN	PRU AS ADVISOR PLAN II - 1996	0.00	25.03	0.00	25.03	90.0	22.53
06/30/2018	STARKEL, JOHN	PRU AS ADVISOR PLAN II - 1996	0.00	25.03	0.00	25.03	90.0	22.53
06/30/2018	HANSEMAN, RENE	PRU AS APEX II	0.00	42.88	0.00	42.88	90.0	38.59
06/30/2018	HANSEMAN, RENE	PRU AS APEX II	0.00	171.53	0.00	171.53	90.0	154.38
06/30/2018	CHIUCHIARELLI, CHERYL	PRU AS APEX II	0.00	73.71	0.00	73.71	90.0	66.34
06/30/2018	CHIUCHIARELLI, CHERYL	PRU AS APEX II	0.00	294.84	0.00	294.84	90.0	265.36
06/30/2018	COHEN, I WILLIAM	PRU AS APEX II	0.00	33.37	0.00	33.37	90.0	30.03
06/30/2018	COHEN, I WILLIAM	PRU AS APEX II	0.00	133.48	0.00	133.48	90.0	120.13
06/30/2018	CHIUCHIARELLI, NINO	PRU AS APEX II	0.00	18.37	0.00	18.37	90.0	16.53
06/30/2018	CHIUCHIARELLI, NINO	PRU AS APEX II	0.00	4.59	0.00	4.59	90.0	4.13

NOTES: * - Indicates adjustment is not included in 1099 Earnings

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^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u>								
06/30/2018	GREKIN, STEVEN	PRU AS APEX II	0.00	30.58	0.00	30.58	90.0	27.52
06/30/2018	GREKIN, STEVEN	PRU AS APEX II	0.00	122.34	0.00	122.34	90.0	110.11
06/30/2018	KEERSMAEKERS, CHARLES	PRU AS APEX II	0.00	26.85	0.00	26.85	90.0	24.17
06/30/2018	KEERSMAEKERS, CHARLES	PRU AS APEX II	0.00	8.95	0.00	8.95	90.0	8.06
06/30/2018	KEERSMAEKERS, CHARLES	PRU AS APEX II	0.00	26.85	0.00	26.85	90.0	24.17
06/30/2018	KEERSMAEKERS, CHARLES	PRU AS APEX II	0.00	8.95	0.00	8.95	90.0	8.06
06/30/2018	ALEXANIAN, MISSAKA	PRU AS APEX II	0.00	106.98	0.00	106.98	90.0	96.28
06/30/2018	ALEXANIAN, MISSAKA	PRU AS APEX II	0.00	26.74	0.00	26.74	90.0	24.07
06/30/2018	MEDA, ELIZABETH	PRU AS APEX II	0.00	5.72	0.00	5.72	90.0	5.15
06/30/2018	MEDA, ELIZABETH	PRU AS APEX II	0.00	1.43	0.00	1.43	90.0	1.29
06/30/2018	LUDOLPH, PAMELA	PRU AS APEX II	0.00	898.18	0.00	898.18	90.0	808.36
06/30/2018	LUDOLPH, PAMELA	PRU AS APEX II	0.00	224.54	0.00	224.54	90.0	202.09
06/30/2018	BLANCKE, NOELLA	PRU AS APEX II	0.00	16.55	0.00	16.55	90.0	14.90
06/30/2018	BLANCKE, NOELLA	PRU AS APEX II	0.00	4.14	0.00	4.14	90.0	3.73
06/30/2018	GUTTMAN, JAY	PRU AS APEX II	0.00	58.20	0.00	58.20	90.0	52.38
06/30/2018	GUTTMAN, JAY	PRU AS APEX II	0.00	14.55	0.00	14.55	90.0	13.10
06/30/2018	ENGINEERED COMP PROD	PRU AS APEX II	0.00	22.43	0.00	22.43	90.0	20.19
06/30/2018	ENGINEERED COMP PROD	PRU AS APEX II	0.00	89.74	0.00	89.74	90.0	80.77
06/30/2018	GUTTMAN, JAY	PRU AS APEX II	0.00	12.68	0.00	12.68	90.0	11.41
06/30/2018	GUTTMAN, JAY	PRU AS APEX II	0.00	50.73	0.00	50.73	90.0	45.66
06/30/2018	SERVENTI, PIETRINA	PRU AS APEX II	0.00	23.30	0.00	23.30	90.0	20.97
06/30/2018	SERVENTI, PIETRINA	PRU AS APEX II	0.00	93.19	0.00	93.19	90.0	83.87
06/30/2018	SERVENTI, PIETRINA	PRU AS APEX II	0.00	72.12	0.00	72.12	90.0	64.91
06/30/2018	SERVENTI, PIETRINA	PRU AS APEX II	0.00	288.49	0.00	288.49	90.0	259.64
06/30/2018	SKIBA, ALLEN	PRU AS APEX II	0.00	8.40	0.00	8.40	90.0	7.56
06/30/2018	SKIBA, ALLEN	PRU AS APEX II	0.00	33.62	0.00	33.62	90.0	30.26
06/30/2018	KAPLANSKY, C	PRU AS APEX II	0.00	39.08	0.00	39.08	90.0	35.17
06/30/2018	KAPLANSKY, C	PRU AS APEX II	0.00	156.33	0.00	156.33	90.0	140.70
06/30/2018	FLEMING, MARY	PRU AS APEX II	0.00	16.67	0.00	16.67	90.0	15.00
06/30/2018	FLEMING, MARY	PRU AS APEX II	0.00	66.69	0.00	66.69	90.0	60.02
06/30/2018	FLEMING, MARY	PRU AS APEX II	0.00	1.49	0.00	1.49	90.0	1.34
06/30/2018	FLEMING, MARY	PRU AS APEX II	0.00	5.97	0.00	5.97	90.0	5.37
06/30/2018	LANE, JOAN	PRU AS APEX II	0.00	23.79	0.00	23.79	90.0	21.41

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u>								
06/30/2018	LANE, JOAN	PRU AS APEX II	0.00	95.14	0.00	95.14	90.0	85.63
06/30/2018	KRESS, KAY	PRU PREMIER RETIREMENT L	0.00	336.09	0.00	336.09	90.0	302.48
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *			\$0.00	\$7,350.03	\$0.00	\$7,350.03		\$6,615.09
*** DIRECT TRANSACTIONS TOTAL ***			\$250.00	\$7,350.03	\$0.00	\$7,350.03		\$6,615.09

ADJUSTMENTS

07/15/2018		*E & O INSURANCE: CURRENT MONTH INS	0.00					-300.00
07/15/2018		*TECHNOLOGY: CURRENT MONTH TECH	0.00					-275.00
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00	\$0.00	\$0.00		\$-575.00

BROKER COMMISSION TOTALS

Broker Transactions	\$6,615.09
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-575.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$12.92
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$6,053.01
Year-to-date Gross	\$62,854.71
Year-to-date Earnings	\$56,569.48

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