



COMMISSION STATEMENT

January 08, 2018

RICHARD BIRNS
6800 Jericho Turnpike
Suite # 200AW
Syosset, NY 11791

BROKER #: 31
BRANCH #01016 - 16 - CASPER

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
12/29/2017	***-**-2276 - SIMANOFF, FRED	JACKSON NATIONAL PERSPECTIVE II NY	2,000.00	140.00	0.00	140.00	75.0	105.00
	ACCOUNT #: 1201274291	BUY 0 Units @0.0000						
12/29/2017	***-**-5790 - SIMANOFF,	JACKSON NATIONAL PERSPECTIVE II NY	2,000.00	140.00	0.00	140.00	75.0	105.00
	ACCOUNT #: 1201274364	BUY 0 Units @0.0000						
01/05/2018	***-**-0987 - PINCUS, LARRY	LINCOLN 008148728	1,212.00	24.24	0.00	24.24	75.0	18.18
	ACCOUNT #: F1522305	BUY 0 Units @0.0000						
* VARIABLE ANNUITIES SUBTOTAL *			\$5,212.00	\$304.24	\$0.00	\$304.24		\$228.18
<u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u>								
12/29/2017	***-**-35IO - NUGENT, PATRICIA	ALLIANZ CUSIP 018815308-NFS	0.00	350.91	0.00	350.91	75.0	263.18
	ACCOUNT #: DAX87471	BUY 0 Units @0.0000						
12/29/2017	***-**-4560 - KOENIG, RAE	ALLIANZ TRAILS 018812727	0.00	102.90	0.00	102.90	75.0	77.18
	ACCOUNT #: GAX20578	BUY 0 Units @0.0000						
12/29/2017	***-**-153P - BABCOCK,	ALLIANZ TRAILS 018817866	0.00	362.00	0.00	362.00	75.0	271.50
	ACCOUNT #: DA915753	BUY 0 Units @0.0000						
12/29/2017	***-**-48IN - BABCOCK, ROBERT	ALLIANZ TRAILS 018817866	0.00	329.94	0.00	329.94	75.0	247.46
	ACCOUNT #: DA915768	BUY 0 Units @0.0000						
12/31/2017	***-**-1071 - GERAKARIS,	JOHN HANCOCK 41014C143	0.00	2.09	0.00	2.09	75.0	1.57
	ACCOUNT #: 2419387	BUY 0 Units @0.0000						
12/30/2017	***-**-4227 - GRANENA, MARC	NATIONWIDE CUSIP 638660696-NSCC	0.00	24.56	0.00	24.56	75.0	18.42
	ACCOUNT #: 015774378	BUY 0 Units @0.0000						
12/30/2017	***-**-991I - WEGENER, MICHAEL	NATIONWIDE CUSIP 638660696-NSCC	0.00	11.90	0.00	11.90	75.0	8.93
	ACCOUNT #: 015778719	BUY 0 Units @0.0000						
12/30/2017	***-**-667I - AGOSTI, IVAN	NATIONWIDE CUSIP 638660696-NSCC	0.00	3.04	0.00	3.04	75.0	2.28
	ACCOUNT #: 015778722	BUY 0 Units @0.0000						
12/31/2017	***-**-13IN - SANDAS, ANTHONY	PRUDENTIAL AS ADVISORS PLAN III	0.00	174.03	0.00	174.03	75.0	130.52
	ACCOUNT #: E1051937	BUY 0 Units @0.0000						
12/31/2017	***-**-375P - SANDAS, JEAN	PRUDENTIAL AS ADVISORS PLAN III	0.00	14.73	0.00	14.73	75.0	11.05
	ACCOUNT #: E1123274	BUY 0 Units @0.0000						
12/31/2017	***-**-4630 - IELPI-MAJOR,	PRUDENTIAL VA TRAILS 74430A227	0.00	414.83	0.00	414.83	75.0	311.12
	ACCOUNT #: E0938463	BUY 0 Units @0.0000						
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *			\$0.00	\$1,790.93	\$0.00	\$1,790.93		\$1,343.21



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*** BROKER TRANSACTIONS TOTAL ***			\$5,212.00	\$2,095.17	\$0.00	\$2,095.17		\$1,571.39

BROKER COMMISSION TOTALS

Broker Transactions	\$1,571.39
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$68.11
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Net Commission Earned	\$1,639.50
Year-to-date Earnings	\$1,639.50