



Concorde Investment Services, LLC

07/12/2017  
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# COMMISSION STATEMENT July 15, 2017

WILLIAM CASILLAS, JR  
4120 Rio Bravo  
Ste. 307  
El Paso, TX 79902

BROKER #: C124  
BRANCH: WILLIAM CASILLAS

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
/ /	AGUILAR, VERONICA	JH 529 PORT 2021-2024 A	0.00	0.47	0.00	0.47	82.0	0.39
/ /	MENDEZ, JESUS	JH 529 PORT 2021-2024 A	0.00	5.84	0.00	5.84	82.0	4.79
07/03/2017	MENDEZ, JESUS	JH 529 PORT 2021-2024 A	300.00	12.75	0.00	12.75	82.0	10.46
07/06/2017	AGUILAR, VERONICA	JH 529 PORT 2021-2024 A	50.00	2.13	0.00	2.13	82.0	1.75
/ /	MENDEZ, JESUS	JH 529 PORT 2021-2024 B	0.00	0.98	0.00	0.98	82.0	0.80
/ /	RODRIGUEZ, TRESHA	JH 529 PORT 2029-2032 A	0.00	2.13	0.00	2.13	82.0	1.75
/ /	RODRIGUEZ, TRESHA	JH 529 PORT 2029-2032 A	0.00	0.47	0.00	0.47	82.0	0.39
<b>* MUTUAL FUNDS SUBTOTAL *</b>			<b>\$350.00</b>	<b>\$24.77</b>	<b>\$0.00</b>	<b>\$24.77</b>		<b>\$20.33</b>
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
06/30/2017	CASTILLO, SILVA & JOSE	AXA ACCUM 04 PLUS (NQ)	70,117.20	87.65	0.00	87.65	82.0	71.87
06/30/2017	IRREV. TRUST, JOSE & CASTILL	AXA ACCUM 04 PLUS (NQ)	149,186.47	186.48	0.00	186.48	82.0	152.91
06/30/2017	CASTILLO, JOSE	AXA ACCUM 04 PLUS (NQ)	1,195,164.72	1,493.96	0.00	1,493.96	82.0	1,225.05
06/30/2017	BOCK, PATRICIA	AXA ACCUM 06 PLUS (RO IRA)	174,796.66	218.50	0.00	218.50	82.0	179.17
06/30/2017	BOCK, JOHN	AXA ACCUM 06 PLUS (RO IRA)	268,514.97	335.64	0.00	335.64	82.0	275.22
06/30/2017	BOCK, JOHN	AXA ACCUM 06 PLUS (RO IRA)	104,478.81	130.60	0.00	130.60	82.0	107.09
06/30/2017	BOCK, JOHN	AXA ACCUM 06 PLUS (RO IRA)	70,532.21	88.17	0.00	88.17	82.0	72.30
06/30/2017	TALAMANTES, MANUEL	AXA ACCUM 07 PLUS	48,497.72	60.62	0.00	60.62	82.0	49.71
06/30/2017	TALAMANTES, MANUEL	AXA ACCUM PLUS (NQ)	39,469.04	34.54	0.00	34.54	82.0	28.32
06/30/2017	TALAMANTES, MANUEL	AXA ACCUM PLUS (NQ)	4,704.46	4.12	0.00	4.12	82.0	3.38
06/30/2017	TALAMANTES, MANUEL	AXA ACCUM PLUS (NQ)	5,383.21	4.71	0.00	4.71	82.0	3.86
06/30/2017	CASTILLO, JOSE	AXA ACCUM PLUS (NQ)	309,009.51	270.38	0.00	270.38	82.0	221.71
06/30/2017	TALAMANTES, MANUEL	AXA RETIREMENT CORNERSTONE 12 SER C	15,624.30	17.58	0.00	17.58	82.0	14.42
07/05/2017	SPINE & REHAB, 401K	GWL GRP ANNUITY 401K	289,612.25	119.02	0.00	119.02	82.0	97.60
06/30/2017	ZACOUR, PAUL	JNL PERSPECTIVE L	65,358.58	54.47	0.00	54.47	82.0	44.67
06/30/2017	CASTILLO, JOSE	JOHN HANCOCK VENTURE	665,381.88	415.86	0.00	415.86	82.0	341.01
06/30/2017	CASTILLO, JOSE	JOHN HANCOCK VENTURE	73,604.18	46.00	0.00	46.00	82.0	37.72

NOTES: \* - Indicates adjustment is not included in 1099 Earnings  
 \*\* - Indicates adjustment is not included in Totals or Commissions  
 ^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
06/30/2017	WATERS, BARRY	METLIFE SERIES XC	71,100.47	79.99	0.00	79.99	82.0	65.59
* VARIABLE ANNUITIES SUBTOTAL *			\$3,620,536.64	\$3,648.29	\$0.00	\$3,648.29		\$2,991.60
<b><u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u></b>								
06/27/2017	BOCK, JOHN	BLACKROCK EMERGING MARKETS DIVIDEND	0.00	18.53	0.00	18.53	82.0	15.19
06/13/2017	BOCK, JOHN	FRANKLIN INCOME C	0.00	80.67	0.00	80.67	82.0	66.15
06/21/2017	BOCK, JOHN	LORD ABBETT BOND DEBENTURE C	0.00	101.21	0.00	101.21	82.0	82.99
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *			\$0.00	\$200.41	\$0.00	\$200.41		\$164.33
*** BROKER TRANSACTIONS TOTAL ***			\$3,620,886.64	\$3,873.47	\$0.00	\$3,873.47		\$3,176.26
<b><u>ADJUSTMENTS</u></b>								
07/15/2017		*E & O INSURANCE: CURRENT MONTH INS	0.00					-300.00
07/15/2017		*TECH: ADMIN TECH - AUDREY TERRAZAS	0.00					-100.00
07/15/2017		*TECHNOLOGY: CURRENT MONTH TECH	0.00					-275.00
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00	\$0.00	\$0.00		\$-675.00

NOTES: \* - Indicates adjustment is not included in 1099 Earnings

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^Date - Split Trade - full Investment Amount & Gross Commission displayed

**BROKER COMMISSION TOTALS**

Broker Transactions	\$3,176.26
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-675.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$-36.59
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$2,464.67
Year-to-date Gross	\$27,198.92
Year-to-date Earnings	\$22,303.21