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COMMISSION STATEMENT April 15, 2017

MARK-S141 REG SMITH

BROKER #: S141

BRANCH: WOODS FINANCIAL

, MI

| DATE | CLIENT | INVESTMENT | INVESTMENT AMOUNT | GROSS COMMISSION | CLEARING CHARGE | NET COMMISSION | RATE | BROKER COMMISSION |
|------------|---------------------|---|----------------------|---------------------|--------------------|-------------------|------|----------------------|
| | | BROKER TRANS | ACTIONS | | | | | |
| PRODUCT CA | TEGORY: MUTUAL FUND | s | | | | | | |
| 03/10/2017 | BOWLAND, BOBBY | - AM FUNDS AMERICAN MUTUAL A | 0.00 | 3.33 | 0.00 | 3.33 | 48.0 | 1.60 |
| 03/10/2017 | CHAPMAN, KENNETH | AM FUNDS BOND FUND OF AMERICA A | 0.00 | 0.07 | 0.00 | 0.07 | 48.0 | 0.03 |
| 03/10/2017 | CHAPMAN, TERRYALIN | AM FUNDS BOND FUND OF AMERICA A | 0.00 | 0.07 | 0.00 | 0.07 | 48.0 | 0.03 |
| 03/10/2017 | BOWLAND, BOBBY | AM FUNDS CAPITAL INCOME BUILDER A | 0.00 | 5.25 | 0.00 | 5.25 | 48.0 | 2.52 |
| 03/10/2017 | BOWLAND, BOBBY | AM FUNDS CAPITAL WORLD GRTH & INC A | 0.00 | 2.84 | 0.00 | 2.84 | 48.0 | 1.36 |
| 03/10/2017 | BRIDGES, JANIS | AM FUNDS FUNDAMENTAL INVESTORS A | 0.00 | 1.26 | 0.00 | 1.26 | 48.0 | 0.60 |
| 03/10/2017 | BOWLAND, BOBBY | AM FUNDS ICA A | 0.00 | 3.22 | 0.00 | 3.22 | 48.0 | 1.55 |
| 03/10/2017 | CHAPMAN, KENNETH | AM FUNDS INCOME FUND OF AMERICA A | 0.00 | 0.13 | 0.00 | 0.13 | 48.0 | 0.06 |
| 03/10/2017 | CHAPMAN, TERRYALIN | AM FUNDS INCOME FUND OF AMERICA A | 0.00 | 0.13 | 0.00 | 0.13 | 48.0 | 0.06 |
| 03/10/2017 | BRIDGES, JANIS | AM FUNDS INCOME FUND OF AMERICA A | 0.00 | 2.13 | 0.00 | 2.13 | 48.0 | 1.02 |
| 03/10/2017 | BOWLAND, BOBBY | AM FUNDS INCOME FUND OF AMERICA A | 0.00 | 2.82 | 0.00 | 2.82 | 48.0 | 1.35 |
| 03/10/2017 | CHAPMAN, KENNETH | AM FUNDS INTERMEDIATE BOND FUND OF | 0.00 | 0.06 | 0.00 | 0.06 | 48.0 | 0.03 |
| 03/10/2017 | CHAPMAN, TERRYALIN | AM FUNDS INTERMEDIATE BOND FUND OF | 0.00 | 0.06 | 0.00 | 0.06 | 48.0 | 0.03 |
| 03/10/2017 | CHAPMAN, KENNETH | AM FUNDS NEW PERSPECTIVE A | 0.00 | 0.16 | 0.00 | 0.16 | 48.0 | 0.08 |
| 03/10/2017 | CHAPMAN, TERRYALIN | AM FUNDS NEW PERSPECTIVE A | 0.00 | 0.16 | 0.00 | 0.16 | 48.0 | 0.08 |
| 03/10/2017 | WARD, SHERRY | OPPENHEIMER MAIN STREET OPP A | 0.00 | 0.86 | 0.00 | 0.86 | 48.0 | 0.41 |
| 03/10/2017 | NICODIN, EARL | PUTNAM INVESTORS A | 0.00 | 0.73 | 0.00 | 0.73 | 48.0 | 0.35 |
| 04/04/2017 | HARRIS, GENIVA | TRANSAMERICA TACTICAL INCOME C | 0.00 | 4.27 | 0.00 | 4.27 | 48.0 | 2.05 |
| | | * MUTUAL FUNDS SUBTOTAL * | \$0.00 | \$27.55 | \$0.00 | \$27.55 | | \$13.21 |
| PRODUCT CA | TEGORY: VARIABLE AN | NUITY 12B1 TRAILS | | | | | | |
| 03/31/2017 | WISE, LUCILE | LFG TRAILS | 0.00 | 229.06 | 0.00 | 229.06 | 48.0 | 109.95 |
| | | * VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL * | \$0.00 | \$229.06 | \$0.00 | \$229.06 | | \$109.95 |
| | | *** BROKER TRANSACTIONS TOTAL *** | \$0.00 | \$256.61 | \$0.00 | \$256.61 | | \$123.16 |

^{** -} Indicates adjustment is not included in Totals or Commissions

[^]Date - Split Trade - full Investment Amount & Gross Commission displayed

| DATE | CLIENT | INVESTMENT | INVESTMENT AMOUNT | GROSS COMMISSION | CLEARING CHARGE | NET COMMISSION | RATE | BROKER COMMISSION |
|------------|--------|--------------------------------------|----------------------|---------------------|--------------------|-------------------|--------|----------------------|
| DATE | CHIENT | IN ID ITAM | AHOUNI | COMMIDDION | CHARGE | COMMIDDION | KAIL | COMMISSION |
| | | ADJUSTM | ENTS | | | | | |
| 04/15/2017 | | *EO INS: CURRENT MONTH INS | 0.00 | | | | | -300.00 |
| 04/15/2017 | | *RBC: 7A503010 DEBIT BAL | 0.00 | | | | | -30.00 |
| 04/15/2017 | | *RBC: 7A503012 DEBIT BAL | 0.00 | | | | | -119.50 |
| 04/15/2017 | | *RBC: 7A503013 DEBIT BAL | 0.00 | | | | | -119.50 |
| 04/15/2017 | | *TECH: CURRENT MONTH TECH | 0.00 | | | | | -275.00 |
| | | *** ADJUSTMENTS TOTAL *** | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ı | \$-844.00 |
| | | | | | : | BROKER COMM | ISSION | TOTALS |
| | | | | | Broke | er Transactions | 3 | \$123.16 |
| | | | | | Spli | t Transactions | 3 | \$0.00 |
| | | | | | Overrio | de Transactions | 3 | \$0.00 |
| | | | | | | Adjustments | 3 | \$-844.00 |
| | | | | | | Payroll Draw | N | \$0.00 |
| | | | | | | Base Salary | Į. | \$0.00 |
| | | | | | Prior | Period Balance | € | \$-416.27 |
| | | | | | F | INRA Assessment | 5 | \$0.00 |
| | | | | | S | SIPC Assessment | : | \$0.00 |
| | | Please Retain fo THERE WILL BE NO | |) | | Balance Forwar | -d | \$-1,137.11 |
| | | | | | Yea | r-to-date Gros | ıs | \$1,816.49 |
| | | | | | Year-t | o-date Earning | js | \$871.89 |