Page No.



COMMISSION STATEMENT

January 17, 2017

MARYANN FENBERT

1120 E. Long Lake Road Suite 100 Troy, MI 48085 BROKER #: F118

BRANCH: CONCORDE FINANCIAL G

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION						
BROKER TRANSACTIONS														
PRODUCT CA	TEGORY: MUTUAL FUNDS													
12/09/2016	HECHT, ROBERT	AM FUNDS CAPITAL WORLD GRTH & INC A	0.00	30.10	0.00	30.10	80.0	24.08						
12/09/2016	ROBINSON, HARRY	AM FUNDS INCOME FUND OF AMERICA A	0.00	31.96	0.00	31.96	80.0	25.57						
/ /	SWEET, ANNE MARIE	FIDELITY ADV GROWTH OPP	0.00	10.46	0.00	10.46	80.0	8.37						
/ /	HECHT, ROBERT	FIDELITY ADV HEALTH CARE T	0.00	3.54	0.00	3.54	80.0	2.83						
12/09/2016	BLOSSER, EDNA	FIDELITY ADV HEALTH CARE T	0.00	7.77	0.00	7.77	80.0	6.22						
/ /	MAJEROWSKI, MICHAEL	FIRST INVESTORS MULTI STATE INSD TA	0.00	51.11	0.00	51.11	80.0	40.89						
/ /	WEBER, KEVIN	OPPENHEIMER MAIN STREET A	0.00	2.77	0.00	2.77	80.0	2.22						
		* MUTUAL FUNDS SUBTOTAL *	\$0.00	\$137.71	\$0.00	\$137.71		\$110.18						
PRODUCT CA	TEGORY: VARIABLE ANNUITIES													
12/30/2016	CORNISH, JUDITH	ALLIANZ ALTERITY OPTIONS	87,863.59	109.83	0.00	109.83	80.0	87.86						
12/30/2016	FENBERT, JOHN	ALLIANZ HIGH FIVE L	81,879.79	204.70	0.00	204.70	80.0	163.76						
12/30/2016	HECHT, ROBERT	ALLIANZ HIGH FIVE L	215,095.33	537.74	0.00	537.74	80.0	430.19						
12/30/2016	HECHT, KATHLEEN	ALLIANZ HIGH FIVE L	50,247.95	125.62	0.00	125.62	80.0	100.50						
12/30/2016	LOUDON, DIANE	ALLIANZ VISION	31,838.48	79.60	0.00	79.60	80.0	63.68						
12/30/2016	COX, BERNADETTE	HARTFORD PHCM V (HL)	1,885.33	2.83	0.00	2.83	80.0	2.26						
12/16/2016	HECHT, ROBERT	PRU PREMIER RETIREMENT L	70,000.00	3,850.00	0.00	3,850.00	80.0	3,080.00						
12/31/2016	BESSETTE MD, PHYLLIS TORRES	PRU PREMIER RETIREMENT L	483,006.92	1,207.52	0.00	1,207.52	80.0	966.02						
		* VARIABLE ANNUITIES SUBTOTAL *	\$1,021,817.39	\$6,117.84	\$0.00	\$6,117.84		\$4,894.27						
PRODUCT CA	TEGORY: VARIABLE ANNUITY 12	B1 TRAILS												
12/31/2016	BOGNETTI, JOSEPHINE	LFG TRAILS	0.00	148.27	0.00	148.27	80.0	118.62						
	* VARI	\$0.00	\$148.27	\$0.00	\$148.27		\$118.62							
		*** BROKER TRANSACTIONS TOTAL ***	\$1,021,817.39	\$6,403.82	\$0.00	\$6,403.82		\$5,123.07						

^{** -} Indicates adjustment is not included in Totals or Commissions

[^]Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISS		BROKER COMMISSION
	CHILIT	1111201111111	111001(1	COLLIEBTION	CIMMOD	COLLIED	1011	COLUMNICATION
		ADJUSTME	NTS					
01/17/2017		*E & O INSURANCE: CURRENT MONTH INS	0.00					-300.00
01/17/2017		*TECHNOLOGY: CURRENT MONTH TECH	0.00					-275.00
		*** ADJUSTMENTS TOTAL ***	\$0.00	\$0.00	\$0.00)	\$0.00	\$-575.00
					:	BROKER	COMMISSION	TOTALS
					Broke	er Transac	ctions	\$5,123.07
					Split Transactions		ctions	\$0.00
					Override Transactions		ctions	\$0.00
					Adjustments		tments	\$-575.00
					Payroll Draw		l Draw	\$0.00
						Base S	Salary	\$0.00
					Prior	Period Ba	alance	\$-347.92
					FI	INRA Asses	ssment	\$0.00
					5	SIPC Asses	ssment	\$0.00
					Check Amount		Amount	\$4,200.15
					Year-to-date Gross			\$6,403.82
					Year-t	o-date Ea	arnings	\$5,123.07