



Concorde Investment Services, LLC

12/15/2017

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**COMMISSION STATEMENT****December 15, 2017**

**WILLIAM CASILLAS, JR**  
 4120 Rio Bravo  
 Ste. 307  
 El Paso, TX 79902

**BROKER #: C124**  
**BRANCH: WILLIAM CASILLAS**

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>DIRECT TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: 529 PLANS</u></b>								
12/04/2017	MENDEZ, JESUS	JH 529 PORT 2021-2024 A	300.00	12.75	0.00	12.75	82.0	10.46
12/06/2017	AGUILAR, VERONICA	JH 529 PORT 2021-2024 A	50.00	2.13	0.00	2.13	82.0	1.75
12/06/2017	RODRIGUEZ, TRESHA	JH 529 PORT 2029-2032 A	50.00	2.13	0.00	2.13	82.0	1.75
<b>* 529 PLANS SUBTOTAL *</b>			<b>\$400.00</b>	<b>\$17.01</b>	<b>\$0.00</b>	<b>\$17.01</b>		<b>\$13.96</b>
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
12/04/2017	SPINE & REHAB, 401K	GWL GRP ANNUITY 401K	328,592.68	-135.04	0.00	-135.04	82.0	-110.73
12/04/2017	SPINE & REHAB, 401K	GWL GRP ANNUITY 401K	328,592.68	135.04	0.00	135.04	82.0	110.73
12/04/2017	SPINE & REHAB, 401K	GWL GRP ANNUITY 401K	328,592.68	135.04	0.00	135.04	82.0	110.73
11/30/2017	ZACOUR, PAUL	JNL PERSPECTIVE L	67,868.26	56.56	0.00	56.56	82.0	46.38
11/30/2017	CASTILLO, JOSE	JOHN HANCOCK VENTURE	698,704.57	436.69	0.00	436.69	82.0	358.09
11/30/2017	ALVARADO, JOSE	JOHN HANCOCK VENTURE	18,629.96	3.88	0.00	3.88	82.0	3.18
11/30/2017	CASTILLO, JOSE	JOHN HANCOCK VENTURE	77,290.32	48.31	0.00	48.31	82.0	39.61
<b>* VARIABLE ANNUITIES SUBTOTAL *</b>			<b>\$1,848,271.15</b>	<b>\$680.48</b>	<b>\$0.00</b>	<b>\$680.48</b>		<b>\$557.99</b>
<b><u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u></b>								
11/22/2017	BOCK, JOHN	BLACKROCK EMERGING MARKETS DIVIDEND	0.00	102.71	0.00	102.71	82.0	84.22
11/13/2017	BOCK, JOHN	FRANKLIN INCOME C	0.00	83.53	0.00	83.53	82.0	68.49
/ /	AGUILAR, VERONICA	JH 529 PORT 2021-2024 A	0.00	0.54	0.00	0.54	82.0	0.44
/ /	MENDEZ, JESUS	JH 529 PORT 2021-2024 A	0.00	6.71	0.00	6.71	82.0	5.50
/ /	MENDEZ, JESUS	JH 529 PORT 2021-2024 B	0.00	0.77	0.00	0.77	82.0	0.63
/ /	RODRIGUEZ, TRESHA	JH 529 PORT 2029-2032 A	0.00	0.56	0.00	0.56	82.0	0.46
11/21/2017	BOCK, JOHN	LORD ABBETT BOND DEBENTURE C	0.00	60.92	0.00	60.92	82.0	49.95
<b>* MUTUAL FUND 12B1 TRAILS SUBTOTAL *</b>			<b>\$0.00</b>	<b>\$255.74</b>	<b>\$0.00</b>	<b>\$255.74</b>		<b>\$209.69</b>
<b>*** DIRECT TRANSACTIONS TOTAL ***</b>			<b>\$1,848,671.15</b>	<b>\$953.23</b>	<b>\$0.00</b>	<b>\$953.23</b>		<b>\$781.64</b>

NOTES: \* - Indicates adjustment is not included in 1099 Earnings

\*\* - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount &amp; Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>ADJUSTMENTS</u></b>								
12/15/2017		*: PERSHING: MF PROSPECTUS MAILING	0.00					-2.55
12/15/2017		*E & O INSURANCE: CURRENT MONTH INS	0.00					-300.00
12/15/2017		*TECH: ADMIN TECH - AUDREY TERRAZAS	0.00					-100.00
12/15/2017		*TECHNOLOGY: CURRENT MONTH TECH	0.00					-275.00
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00	\$0.00	\$0.00		\$-677.55

**BROKER COMMISSION TOTALS**

Broker Transactions	\$781.64
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-677.55
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$-110.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

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THERE WILL BE NO CHECK THIS PERIOD

<b>Balance Forward</b>	<b>\$-5.91</b>
<b>Year-to-date Gross</b>	<b>\$36,775.81</b>
<b>Year-to-date Earnings</b>	<b>\$30,120.24</b>

NOTES: \* - Indicates adjustment is not included in 1099 Earnings  
 \*\* - Indicates adjustment is not included in Totals or Commissions  
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