

# COMMISSION STATEMENT

August 15, 2018

TOMMY THOMAS-D007  
 2836 Bill Owens Parkway  
 Suite A  
 Longview, TX 75605

BROKER #: D007  
 BRANCH: DMN

## COMMISSION STATEMENT for TOMMY THOMAS-D007

TRADE DATE	CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
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### DIRECT TRANSACTIONS

#### PRODUCT CATEGORY: VARIABLE ANNUITIES

07/31/2018 009626232A	GORDON, HAROLD &	VA L SERIES	B	54,919.34	59.50	0.00	59.50	85.0	50.58
07/31/2018 1009553912	HUYSER, GORDON	VA PERSPECTIVE L	B	559,736.92	466.45	0.00	466.45	85.0	396.48
07/31/2018 1009680191	EATON, BARRY	VA PERSPECTIVE L	B	39,070.25	32.56	0.00	32.56	85.0	27.68
07/31/2018 1009683115	JONES, DIANNE	VA PERSPECTIVE L	B	104,641.35	87.20	0.00	87.20	85.0	74.12
07/31/2018 1010957199	SMART INDIVIDUAL	VA PERSP L 08/11	B	502,896.80	419.08	0.00	419.08	85.0	356.22
07/31/2018 1011344646	MAHURIN, JANETTE	VA PERSP L 08/11	B	60,763.68	50.64	0.00	50.64	85.0	43.04
07/31/2018 1011349192	MAHURIN, JOHN	VA PERSP L 08/11	B	36,224.65	30.19	0.00	30.19	85.0	25.66
07/31/2018 1011363012	MAHURIN, JANETTE	VA PERSP L 08/11	B	28,970.27	24.14	0.00	24.14	85.0	20.52
07/31/2018 1011400821	MAHURIN, JOHN	VA PERSP L 08/11	B	38,522.23	32.10	0.00	32.10	85.0	27.29
07/31/2018 1013867581	GORDON, JOYCE	VA PERSP L 08/11	B	183,932.92	153.28	0.00	153.28	85.0	130.29
07/31/2018 1014010692	SMART HOSPITALIST	VA PERSP L 08/11	B	224,636.59	187.20	0.00	187.20	85.0	159.12
07/31/2018 1014013020	VERNER, MICHAEL	VA PERSP L 08/11	B	159,928.41	133.27	0.00	133.27	85.0	113.28
07/31/2018 1014085366	NGANKEU, EVARISTE	VA PERSP L 08/11	B	277,132.77	230.94	0.00	230.94	85.0	196.30
07/31/2018 1014100446	KAY, ANGELIA	VA PERSP L 08/11	B	114,279.12	95.23	0.00	95.23	85.0	80.95
07/31/2018 1014100489	KAY, ANGELIA	VA PERSP L 08/11	B	36,530.12	30.44	0.00	30.44	85.0	25.87
07/31/2018 1014100497	KAY, ANGELIA	VA PERSP L 08/11	B	595,055.21	495.88	0.00	495.88	85.0	421.50
07/31/2018 1015182330	HAGGARD INDY 401 K	VA PERSP L 08/11	B	124,643.07	103.87	0.00	103.87	85.0	88.29
07/31/2018 1015347453	JANWA EPSE	VA PERSP L 08/11	B	18,285.38	15.24	0.00	15.24	85.0	12.95
07/31/2018 1017602728	BEARD, DARLENE	VA ELITE ACCESS L	B	224,286.09	186.91	0.00	186.91	85.0	158.87
07/31/2018 1017605786	BEARD, DARLENE	VA ELITE ACCESS	B	647,919.65	539.93	0.00	539.93	85.0	458.94
07/31/2018 1018337262	GORDON, JOYCE	VA PERSP L 08/11	B	103,483.07	86.24	0.00	86.24	85.0	73.30
07/31/2018 1019580861	MOORE, THOMAS &	VA PERSP II 01/16	B	87,723.21	73.10	0.00	73.10	85.0	62.14
* VARIABLE ANNUITIES SUBTOTAL *				\$4,223,581.10	\$3,533.39	\$0.00	\$3,533.39		\$3,003.39

#### PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS

07/31/2018 (None)	VARIOUS, THOMAS	MFT JOHN HANCOCK FREEDOM	B	0.00	13.35	0.00	13.35	85.0	11.35
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *				\$0.00	\$13.35	\$0.00	\$13.35		\$11.35

#### PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS

08/03/2018 (None)	VARIOUS, THOMAS	VAT MANULIFE	B	0.00	1,379.72	0.00	1,379.72	85.0	1,172.76
08/07/2018 (None)	VARIOUS, THOMAS	VAT TRANSAMERICA LIFE	B	0.00	392.67	0.00	392.67	85.0	333.77

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TRADE DATE	CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *		\$0.00	\$1,772.39	\$0.00	\$1,772.39		\$1,506.53
		*** DIRECT TRANSACTIONS TOTAL ***		\$4,223,581.10	\$5,319.13	\$0.00	\$5,319.13		\$4,521.27

BROKER COMMISSION TOTALS

Broker Transactions	\$4,521.27
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Net Commissions	\$4,521.27
Year-to-date Commissions	\$61,957.30