

January 29, 2018

LINDA BLACK

604 S. King Street SUITE 208 Leesburg, VA 20175 BROKER #: 742

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TRA	NSACTIONS					
PRODUCT	CATEGORY: MUTUAL FUND 12B1 1	TRAILS	<u> </u>					
01/29/201	18 ***-**-44CL - BLACK, CLIENTS	ADP PROTOTYPE 401K PLAN BUY 0 Units @0.0000	0.00	232.84	0.00	232.84	85.0	197.91
01/29/201	18 ***-**-5110 - SWEENEY, FBO ACCOUNT #: LSR010330	BLACKROCK HIGH YIELD BOND FUND CLAS BUY 1 Units @0.0000	0.00	0.11	0.00	0.11	85.0	0.09
01/29/201	18 ***-**-20IN - GAVIN, ANNE ACCOUNT #: LSR011851	BLACKROCK STRATEGIC MUNI OPPORTUNIT BUY 1 Units @0.0000	0.00	3.69	0.00	3.69	85.0	3.14
01/29/201	18 ***-**-991R - TARKINGTON, ACCOUNT #: LSR108162	COHEN&STEERS GL BUY 1 Units @0.0000	0.00	4.07	0.00	4.07	85.0	3.46
01/29/201	18 ***-**-362K - SIKORA, AMY ACCOUNT #: LSR011287	DWS TRAILS 25159G81 BUY 1 Units @0.0000	0.00	2.29	0.00	2.29	85.0	1.95
01/29/201	18 ***-**-076I - CROWE, DEANNA ACCOUNT #: LSR007811	EQUITY INCOME FUND, INC. A BUY 1 Units @0.0000	0.00	1.31	0.00	1.31	85.0	1.11
01/29/201	18 ***-**-50IN - TRAVOSTINO, ACCOUNT #: LSR010242	FIDELITY CASH MM BUY 1 Units @0.0000	0.00	0.00	0.00	0.00	85.0	0.00
01/29/201	18 ***-**-05IN - PHILLIPS, ACCOUNT #: LSR010320	FIDELITY CASH MM BUY 1 Units @0.0000	0.00	0.00	0.00	0.00	85.0	0.00
01/29/201	18 ***-**-519I - SCHUSTER, ACCOUNT #: LSR008141	FIDELITY GOVT MMKT CAPITAL RESERVES BUY 1 Units @0.0000	0.00	0.00	0.00	0.00	85.0	0.00
01/29/201	18 ***-**-371I - DEAHL, JOHN ACCOUNT #: LSR010086	FIDELITY GOVT MMKT CAPITAL RESERVES BUY 1 Units @0.0000	0.00	0.00	0.00	0.00	85.0	0.00
01/29/201	18 ***-**-829I - PRESTIDGE, ACCOUNT #: LSR005118	FIDELITY GOVT MMKT CAPITAL RESERVES BUY 1 Units @0.0000	0.00	0.00	0.00	0.00	85.0	0.00
01/29/201	18 ***-**-354I - CALLAGY, LINDA ACCOUNT #: LSR010110	FIDELITY GOVT MMKT DAILY MONEY CLAS BUY 1 Units @0.0000	0.00	0.04	0.00	0.04	85.0	0.03
01/29/201	18 ***-**-717X - VIRTS, PATRICIA ACCOUNT #: LSR010310	FIDELITY GOVT MMKT DAILY MONEY CLAS BUY 1 Units @0.0000	0.00	0.04	0.00	0.04	85.0	0.03
01/29/201	18 ***-**-829X - PRESTIGE, BRENDA ACCOUNT #: LSR010314	A FIDELITY GOVT MMKT DAILY MONEY CLAS BUY 1 Units @0.0000	0.00	0.01	0.00	0.01	85.0	0.01
01/29/201	18 ***-**-17IR - FOERTSCH, FBO ACCOUNT #: LSR010328	FIDELITY GOVT MMKT DAILY MONEY CLAS BUY 1 Units @0.0000	0.00	0.01	0.00	0.01	85.0	0.01
01/29/201	18 ***-**-44TR - RICHARDS TTEE, ACCOUNT #: LSR010414	FIDELITY GOVT MMKT DAILY MONEY CLAS BUY 1 Units @0.0000	0.00	2.32	0.00	2.32	85.0	1.97



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		-	TRANSACTIONS	(continu	<u>.ed)</u>				
	CATEGORY: MUTUAL FUND 12B1								
01/29/201	.8 ***-**-5441 - RICHARDS, FBO ACCOUNT #: LSR010418	FIDELITY GOVT MMKT DAILY BUY 1 Units @0.0000	MONEY CLAS	0.00	1.46	0.00	1.46	85.0	1.24
01/29/201	8 ***-**-5440 - RICHARDS, LUCY ACCOUNT #: LSR010419	FIDELITY GOVT MMKT DAILY BUY 1 Units @0.0000	MONEY CLAS	0.00	1.05	0.00	1.05	85.0	0.89
01/29/201	8 ***-**-44IR - RICHARDS, LUCY ACCOUNT #: LSR010424	FIDELITY GOVT MMKT DAILY BUY 1 Units @0.0000	MONEY CLAS	0.00	0.00	0.00	0.00	85.0	0.00
01/29/201	.8 ***-**-29IR - PHILLIPS, ACCOUNT #: LSR010507	FIDELITY GOVT MMKT DAILY BUY 1 Units @0.0000	MONEY CLAS	0.00	0.00	0.00	0.00	85.0	0.00
01/29/201	.8 ***-**-03IO - THOMAS, FBO DYAN ACCOUNT #: LSR010528	N FIDELITY GOVT MMKT DAILY BUY 1 Units @0.0000	MONEY CLAS	0.00	0.09	0.00	0.09	85.0	0.08
01/29/201	.8 ***-**-51UT - CROWE CUST, ACCOUNT #: LSR010713	FIDELITY GOVT MMKT DAILY BUY 1 Units @0.0000	MONEY CLAS	0.00	0.00	0.00	0.00	85.0	0.00
01/29/201	8 ***-**-650J - LONGERBEAM, ACCOUNT #: LSR011736	FIDELITY GOVT MMKT DAILY BUY 1 Units @0.0000	MONEY CLAS	0.00	0.26	0.00	0.26	85.0	0.22
01/29/201	8 ***-**-29IN - WISE, JANICE ACCOUNT #: LSR108146	FIDELITY GOVT MMKT DAILY BUY 1 Units @0.0000	MONEY CLAS	0.00	0.42	0.00	0.42	85.0	0.36
01/29/201	8 ***-**-99IR - TARKINGTON, ACCOUNT #: LSR108162	FIDELITY GOVT MMKT DAILY BUY 1 Units @0.0000	MONEY CLAS	0.00	3.33	0.00	3.33	85.0	2.83
01/29/201	8 ***-**-717I - VIRTS, PATRICIA ACCOUNT #: LSR108200	FIDELITY GOVT MMKT DAILY BUY 1 Units @0.0000	MONEY CLAS	0.00	0.06	0.00	0.06	85.0	0.05
01/29/201	8 ***-**-717X - VIRTS, PATRICIA ACCOUNT #: LSR010310	FRANKLIN INCOME FUND CLASBUY 1 Units @0.0000	SS A	0.00	1.28	0.00	1.28	85.0	1.09
01/29/201	.8 ***-**-829X - PRESTIGE, BRENDA ACCOUNT #: LSR010314	A FRANKLIN INCOME FUND CLAS BUY 1 Units @0.0000	SS A	0.00	1.44	0.00	1.44	85.0	1.22
01/29/201	8 ***-**-650J - LONGERBEAM, ACCOUNT #: LSR011736	FRANKLIN INCOME FUND CLASBUY 1 Units @0.0000	SS C	0.00	5.36	0.00	5.36	85.0	4.56
01/29/201	8 ***-**-829I - PRESTIDGE, ACCOUNT #: LSR005118	FRANKLIN U.S. GOVERNMENT BUY 1 Units @0.0000	SECURITIES	0.00	2.62	0.00	2.62	85.0	2.23
01/29/201	8 ***-**-31IN - CANTATORE, ACCOUNT #: LSR006831	FRANKLIN VIRGINIA TAX FRE BUY 1 Units @0.0000	EE A	0.00	3.29	0.00	3.29	85.0	2.80
01/29/201	.8 ***-**-37IR - BERRY, BRENDA ACCOUNT #: LSR003352	FRK UTIL FND - CL A BUY 1 Units @0.0000		0.00	0.07	0.00	0.07	85.0	0.06



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PRODUCT	CATEGORY: MUTUAL FUND 12B1 T	BROKER TRANSACTI	ONS (contin	ued)				
	8 ***-**-16IN - GAVELEK, CYNTHIA ACCOUNT #: LSR010345	`	0.00	0.09	0.00	0.09	85.0	0.08
01/29/2018	8 ***-**-362K - SIKORA, AMY ACCOUNT #: LSR011287	GOLDMAN SACHS REAL ESTATE SECURITIE BUY 1 Units @0.0000	0.00	0.58	0.00	0.58	85.0	0.49
01/29/2018	8 ***-**-1161 - GAVELEK, CYNTHIA ACCOUNT #: LSR010199	GOLDMAN SACHS SMALL/ MID CAP GRWTH BUY 1 Units @0.0000	0.00	1.32	0.00	1.32	85.0	1.12
01/29/2018	8 ***-**-116I - GAVELEK, CYNTHIA ACCOUNT #: LSR010199	JANUS GLOBAL LIFE SCIENCES CL A BUY 1 Units @0.0000	0.00	1.43	0.00	1.43	85.0	1.22
01/29/2018	8 ***-**-511R - SWEENEY, FBO ACCOUNT #: LSR010331	JANUS GLOBAL LIFE SCIENCES CL A BUY 1 Units @0.0000	0.00	0.27	0.00	0.27	85.0	0.23
01/16/2018	8 ***-**-15IR - STOWERS, SAMUEL ACCOUNT #: 00002101908	JOHN HANCOCK US EQUITY CL A BUY 0 Units @0.0000	0.00	3.49	0.00	3.49	85.0	2.97
01/16/2018	8 ***-**-1451 - GODLEWSKI, ACCOUNT #: 00002037541	LIFESTYLE AGGRESSIVE PORTFOLIO A BUY 0 Units @0.0000	0.00	10.12	0.00	10.12	85.0	8.60
01/29/2018	8 ***-**-8362 - SIKORA, AMY ACCOUNT #: 7200026907	LIVEWELL MUTUAL FUND BUY 0 Units @0.0000	0.00	38.76	0.00	38.76	85.0	32.95
01/29/2018	8 ***-**-332I - GALLUCCI, NANCY ACCOUNT #: LSR011409	LORD ABBETT CONVERT FUND CL C BUY 1 Units @0.0000	0.00	6.78	0.00	6.78	85.0	5.76
01/29/2018	8 ***-**-464I - GALLUCCI, ACCOUNT #: LSR011411	LORD ABBETT CONVERT FUND CL C BUY 1 Units @0.0000	0.00	11.75	0.00	11.75	85.0	9.99
01/29/2018	8 ***-**-332I - GALLUCCI, NANCY ACCOUNT #: LSR011409	LORD ABBETT CORE FIXED INCOME CL C BUY 1 Units @0.0000	0.00	3.17	0.00	3.17	85.0	2.69
01/29/2018	8 ***-**-464I - GALLUCCI, ACCOUNT #: LSR011411	LORD ABBETT CORE FIXED INCOME CL C BUY 1 Units @0.0000	0.00	3.20	0.00	3.20	85.0	2.72
01/29/2018	8 ***-**-332I - GALLUCCI, NANCY ACCOUNT #: LSR011409	LORD ABBETT FLOATING RATE FD CL C BUY 1 Units @0.0000	0.00	5.62	0.00	5.62	85.0	4.78
01/29/2018	8 ***-**-464I - GALLUCCI, ACCOUNT #: LSR011411	LORD ABBETT FLOATING RATE FD CL C BUY 1 Units @0.0000	0.00	9.94	0.00	9.94	85.0	8.45
01/29/2018	8 ***-**-20IN - GAVIN, ANNE ACCOUNT #: LSR011851	LORD ABBETT FLOATING RATE FD CL C BUY 1 Units @0.0000	0.00	2.67	0.00	2.67	85.0	2.27
01/29/2018	8 ***-**-332I - GALLUCCI, NANCY ACCOUNT #: LSR011409	LORD ABBETT HIGH YIELD CLASS C BUY 1 Units @0.0000	0.00	2.87	0.00	2.87	85.0	2.44



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DRODUCT	CATEGORY: MUTUAL FUND 12B1 T	BROKER TRANSACTI	ONS (continu	ıed)				
	L8 ***-**-4641 - GALLUCCI, ACCOUNT #: LSR011411	LORD ABBETT HIGH YIELD CLASS C BUY 1 Units @0.0000	0.00	3.57	0.00	3.57	85.0	3.03
01/29/201	18 ***-**-29IN - WISE, JANICE ACCOUNT #: LSR108146	LORD ABBETT INFLTN FOCUSED CL A BUY 1 Units @0.0000	0.00	0.24	0.00	0.24	85.0	0.20
01/29/201	18 ***-**-332I - GALLUCCI, NANCY ACCOUNT #: LSR011409	LORD ABBETT SHORT DURATION INCOME C BUY 1 Units @0.0000	0.00	2.55	0.00	2.55	85.0	2.17
01/29/201	18 ***-**-464I - GALLUCCI, ACCOUNT #: LSR011411	LORD ABBETT SHORT DURATION INCOME C BUY 1 Units @0.0000	0.00	3.19	0.00	3.19	85.0	2.71
01/29/201	18 ***-**-5110 - SWEENEY, FBO ACCOUNT #: LSR010330	MORGAN STANLEY MULTI CAP GROWTH TRU BUY 1 Units @0.0000	0.00	0.60	0.00	0.60	85.0	0.51
01/29/201	18 ***-**-4261 - CROWE, MICHAEL ACCOUNT #: LSR007820	MS INST GLO OPP FD A NFS BUY 1 Units @0.0000	0.00	6.69	0.00	6.69	85.0	5.69
01/29/201	18 ***-**-076I - CROWE, DEANNA ACCOUNT #: LSR007811	OPPENHEIMER INTERNATIONAL DIVERSIFI BUY 1 Units @0.0000	0.00	1.26	0.00	1.26	85.0	1.07
01/29/201	18 ***-**-076I - CROWE, DEANNA ACCOUNT #: LSR007811	OPPENHEIMER MAIN STREET OPPORTUNITY BUY 1 Units @0.0000	0.00	10.31	0.00	10.31	85.0	8.76
01/29/201	18 ***-**-4261 - CROWE, MICHAEL ACCOUNT #: LSR007820	OPPENHEIMER MAIN STREET OPPORTUNITY BUY 1 Units @0.0000	0.00	3.84	0.00	3.84	85.0	3.26
01/29/201	18 ***-**-076I - CROWE, DEANNA ACCOUNT #: LSR007811	OPPENHEIMER MAIN STREET SMALL CAP F BUY 1 Units @0.0000	0.00	9.37	0.00	9.37	85.0	7.96
01/29/201	18 ***-**-426I - CROWE, MICHAEL ACCOUNT #: LSR007820	OPPENHEIMER MAIN STREET SMALL CAP F BUY 1 Units @0.0000	0.00	3.40	0.00	3.40	85.0	2.89
01/29/201	18 ***-**-20IR - ROTH, RONALD ACCOUNT #: LSR006270	OPPENHEIMER SENIOR FLOATING RATE CL BUY 1 Units @0.0000	0.00	0.40	0.00	0.40	85.0	0.34
01/29/201	18 ***-**-499I - BLACKWELL, ACCOUNT #: LSR011765	PIMCO ALL ASSET ALL AUTHORITY A BUY 1 Units @0.0000	0.00	2.21	0.00	2.21	85.0	1.88
01/29/201	18 ***-**-332I - GALLUCCI, NANCY ACCOUNT #: LSR011409	PIMCO CAP SECURITIES AND FINANCIALS BUY 1 Units @0.0000	0.00	2.04	0.00	2.04	85.0	1.73
01/29/201	18 ***-**-464I - GALLUCCI, ACCOUNT #: LSR011411	PIMCO CAP SECURITIES AND FINANCIALS BUY 1 Units @0.0000	0.00	3.41	0.00	3.41	85.0	2.90
01/29/201	L8 ***-**-332I - GALLUCCI, NANCY ACCOUNT #: LSR011409	PIMCO CAP SECURITIES AND FINANCIALS BUY 1 Units @0.0000	0.00	0.68	0.00	0.68	85.0	0.58



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DDODUGE	CAMEGODY, MINITAL PURID 12D1	BROKER TRANSACTI	ONS (continu	ıed)				
	CATEGORY: MUTUAL FUND 12B1 18 ***-**-464I - GALLUCCI, ACCOUNT #: LSR011411	PIMCO CAP SECURITIES AND FINANCIALS BUY 1 Units @0.0000	0.00	1.14	0.00	1.14	85.0	0.97
01/29/20	18 ***-**-499I - BLACKWELL, ACCOUNT #: LSR011765	PIMCO DIDIDEND AND INCOME FND CL A-BUY 1 Units @0.0000	0.00	2.35	0.00	2.35	85.0	2.00
01/29/20	18 ***-**-499I - BLACKWELL, ACCOUNT #: LSR011765	PIMCO HIGH YIELD CLASS A BUY 1 Units @0.0000	0.00	1.16	0.00	1.16	85.0	0.99
01/29/20	18 ***-**-499I - BLACKWELL, ACCOUNT #: LSR011765	PIMCO SENIOR FLOATING RATE CL A-NFS BUY 1 Units @0.0000	0.00	2.18	0.00	2.18	85.0	1.85
01/29/20	18 ***-**-332I - GALLUCCI, NANCY ACCOUNT #: LSR011409	PIMCO SENIOR FLOATING RATE CL C-NFS BUY 1 Units @0.0000	0.00	1.92	0.00	1.92	85.0	1.63
01/29/20	18 ***-**-464I - GALLUCCI, ACCOUNT #: LSR011411	PIMCO SENIOR FLOATING RATE CL C-NFS BUY 1 Units @0.0000	0.00	3.20	0.00	3.20	85.0	2.72
01/29/20	18 ***-**-332I - GALLUCCI, NANCY ACCOUNT #: LSR011409	PIMCO SENIOR FLOATING RATE CL C-NFS BUY 1 Units @0.0000	0.00	0.64	0.00	0.64	85.0	0.54
01/29/20	18 ***-**-464I - GALLUCCI, ACCOUNT #: LSR011411	PIMCO SENIOR FLOATING RATE CL C-NFS BUY 1 Units @0.0000	0.00	1.07	0.00	1.07	85.0	0.91
01/29/20	18 ***-**-332I - GALLUCCI, NANCY ACCOUNT #: LSR011409	PIMCO SHORT TERM CLASS C BUY 1 Units @0.0000	0.00	0.88	0.00	0.88	85.0	0.75
01/29/20	18 ***-**-464I - GALLUCCI, ACCOUNT #: LSR011411	PIMCO SHORT TERM CLASS C BUY 1 Units @0.0000	0.00	1.10	0.00	1.10	85.0	0.94
01/29/20	18 ***-**-332I - GALLUCCI, NANCY ACCOUNT #: LSR011409	PIMCO SHORT TERM CLASS C BUY 1 Units @0.0000	0.00	0.88	0.00	0.88	85.0	0.75
01/29/20	18 ***-**-464I - GALLUCCI, ACCOUNT #: LSR011411	PIMCO SHORT TERM CLASS C BUY 1 Units @0.0000	0.00	1.10	0.00	1.10	85.0	0.94
01/29/20	18 ***-**-332I - GALLUCCI, NANCY ACCOUNT #: LSR011409	PIMCO TOTAL RETURN C BUY 1 Units @0.0000	0.00	2.28	0.00	2.28	85.0	1.94
01/29/20	18 ***-**-464I - GALLUCCI, ACCOUNT #: LSR011411	PIMCO TOTAL RETURN C BUY 1 Units @0.0000	0.00	2.85	0.00	2.85	85.0	2.42
01/29/20	18 ***-**-332I - GALLUCCI, NANCY ACCOUNT #: LSR011409	PIMCO TOTAL RETURN C BUY 1 Units @0.0000	0.00	0.88	0.00	0.88	85.0	0.75
01/29/20	18 ***-**-464I - GALLUCCI, ACCOUNT #: LSR011411	PIMCO TOTAL RETURN C BUY 1 Units @0.0000	0.00	1.10	0.00	1.10	85.0	0.94



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		BROKER TRANSACTI	ONS (contin	ued)				
PRODUCT	CATEGORY: MUTUAL FUND 12B1	TRAILS (continued)						
01/29/201	8 ***-**-6345 - SIKORA, MICHAEL ACCOUNT #: LSR011336	PIMPCO GLOBAL BOND CL A BUY 1 Units @0.0000	0.00	0.82	0.00	0.82	85.0	0.70
01/29/201	8 ***-**-4991 - BLACKWELL, ACCOUNT #: LSR011765	PIMPCO GLOBAL BOND CL A BUY 1 Units @0.0000	0.00	1.16	0.00	1.16	85.0	0.99
01/29/201	8 ***-**-33IR - BONNER, RACHEL ACCOUNT #: LSR011356	PUTNAM NEW OPPORTUNITIES FUND CLASS BUY 1 Units @0.0000	0.00	2.41	0.00	2.41	85.0	2.05
01/29/201	8 ***-**-33IR - BONNER, RACHEL ACCOUNT #: LSR011356	PUTNAM SMALL CAP VALUE FUND-A BUY 1 Units @0.0000	0.00	1.82	0.00	1.82	85.0	1.55
01/29/201	8 ***-**-076J - CROWE, DEANNA ACCOUNT #: LSR007838	ROCHESTER NATIONAL MUNICIPALS A BUY 1 Units @0.0000	0.00	0.27	0.00	0.27	85.0	0.23
01/29/201	8 ***-**-9333 - BONNER, RACHEL ACCOUNT #: 7200027587	SAMMONS MF TRAILS BUY 0 Units @0.0000	0.00	53.19	0.00	53.19	85.0	45.21
01/29/201	8 ***-**-426I - CROWE, MICHAEL ACCOUNT #: LSR007820	TEMPLETON GROWTH FUND CLASS A BUY 1 Units @0.0000	0.00	2.25	0.00	2.25	85.0	1.91
01/29/201	8 ***-**-362K - SIKORA, AMY ACCOUNT #: LSR011287	TOLLKEEPER A BUY 1 Units @0.0000	0.00	1.71	0.00	1.71	85.0	1.45
		* MUTUAL FUND 12B1 TRAILS SUBTOTAL *	\$0.00	\$511.64	\$0.00	\$511.64		\$434.91
PRODUCT	CATEGORY: VARIABLE ANNUITY	L2B1 TRAILS						
01/20/201	8 ***-**-16IN - GAVELEK, CYNTHIA ACCOUNT #: P55D1519110	A AMERICAN GENERAL CUSIP 001399864-NF BUY 0 Units @0.0000	0.00	91.05	0.00	91.05	85.0	77.39
01/29/201	8 ***-**-94SP - LOUDOUN ACCOUNT #: 825176	QUALIFIED PLAN SUMMARY BUY 1 Units @0.0000	0.00	4.66	0.00	4.66	85.0	3.96
	* VA	RIABLE ANNUITY 12B1 TRAILS SUBTOTAL *	\$0.00	\$95.71	\$0.00	\$95.71		\$81.35
		*** BROKER TRANSACTIONS TOTAL ***	\$0.00	\$607.35	\$0.00	\$607.35		\$516.26



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						BROKER COMMI	SSION	TOTALS
					Broke	er Transactions		\$516.26
					Spli	t Transactions		\$0.00
					Overrio	de Transactions		\$0.00
						Adjustments		\$0.00
						Payroll Draw		\$0.00
						Base Salary		\$0.00
					Prior	Period Balance		\$0.00
					F	NRA Assessment		\$0.00
					S	SIPC Assessment		\$0.00
					Net Cor	mmission Earned		\$516.26
					Year-to	o-date Earnings		\$12,408.03