

## **COMMISSION STATEMENT**

November 30, 2017

JOSEPH (TERRY) MANN 219 E. 31st Street

Savannah, GA 31401

BROKER #: M132

BRANCH: JOSEPH "TERRY" MANN

| DATE       | CLIENT                 | INVESTMENT         | INVESTMENT<br>AMOUNT   | GROSS<br>COMMISSION | CLEARING<br>CHARGE | NET<br>COMMISSION | RATE | BROKER<br>COMMISSION |
|------------|------------------------|--------------------|------------------------|---------------------|--------------------|-------------------|------|----------------------|
|            |                        |                    |                        |                     |                    |                   |      |                      |
|            |                        |                    | DIRECT TRANSACTIONS    |                     |                    |                   |      |                      |
| PRODUCT CA | TEGORY: RIA            |                    |                        |                     |                    |                   |      |                      |
| 11/01/2017 | NOVA, TEMPUS           | MID ATLANTIC       | 0.00                   | 106.30              | 0.00               | 106.30            | 91.0 | 96.73                |
| 11/10/2017 | ARCHER, ELIZABETH      | TD AMERITRADE      | 0.00                   | 396.29              | 0.00               | 396.29            | 91.0 | 360.62               |
| 11/10/2017 | BLANCHARD, DAVID       | TD AMERITRADE      | 0.00                   | 517.90              | 0.00               | 517.90            | 91.0 | 471.29               |
| 11/10/2017 | BRANSON, RACHELE       | TD AMERITRADE      | 0.00                   | 264.64              | 0.00               | 264.64            | 91.0 | 240.82               |
| 11/10/2017 | BUREL, M KENT          | TD AMERITRADE      | 0.00                   | 1,550.16            | 0.00               | 1,550.16          | 91.0 | 1,410.65             |
| 11/10/2017 | BUREL, M KENT          | TD AMERITRADE      | 0.00                   | 82.39               | 0.00               | 82.39             | 91.0 | 74.97                |
| 11/10/2017 | BUREL, M KENT          | TD AMERITRADE      | 0.00                   | 1,579.51            | 0.00               | 1,579.51          | 91.0 | 1,437.35             |
| 11/10/2017 | FOSTER, MARGO          | TD AMERITRADE      | 0.00                   | 304.88              | 0.00               | 304.88            | 91.0 | 277.44               |
| 11/10/2017 | FOSTER, MARGO          | TD AMERITRADE      | 0.00                   | 472.37              | 0.00               | 472.37            | 91.0 | 429.86               |
| 11/10/2017 | JAMES, GILBERT         | TD AMERITRADE      | 0.00                   | 164.37              | 0.00               | 164.37            | 91.0 | 149.58               |
| 11/10/2017 | KASIAN, JUSTIN PHILLIP | TD AMERITRADE      | 0.00                   | 671.23              | 0.00               | 671.23            | 91.0 | 610.82               |
| 11/10/2017 | AMBEKAR, PRIYA         | TD AMERITRADE      | 0.00                   | 193.18              | 0.00               | 193.18            | 91.0 | 175.79               |
| 11/10/2017 | MANI, CHANDRAMOULI     | TD AMERITRADE      | 0.00                   | 344.36              | 0.00               | 344.36            | 91.0 | 313.37               |
| 11/10/2017 | MANI, CHANDRAMOULI     | TD AMERITRADE      | 0.00                   | 423.13              | 0.00               | 423.13            | 91.0 | 385.05               |
| 11/10/2017 | MANI, CHANDRAMOULI     | TD AMERITRADE      | 0.00                   | 155.28              | 0.00               | 155.28            | 91.0 | 141.30               |
| 11/10/2017 | PARKER, JEANINE        | TD AMERITRADE      | 0.00                   | 947.85              | 0.00               | 947.85            | 91.0 | 862.54               |
| 11/10/2017 | PARKER, W KERRY        | TD AMERITRADE      | 0.00                   | 494.52              | 0.00               | 494.52            | 91.0 | 450.01               |
| 11/10/2017 | PARKER, W KERRY        | TD AMERITRADE      | 0.00                   | 1,242.68            | 0.00               | 1,242.68          | 91.0 | 1,130.84             |
|            |                        | *                  | RIA SUBTOTAL * \$0.00  | \$9,911.04          | \$0.00             | \$9,911.04        |      | \$9,019.03           |
|            |                        | *** DIRECT TRANSAC | TIONS TOTAL *** \$0.00 | \$9,911.04          | \$0.00             | \$9,911.04        |      | \$9,019.03           |

<sup>\*\* -</sup> Indicates adjustment is not included in Totals or Commissions
^Date - Split Trade - full Investment Amount & Gross Commission displayed

| DATE       | CLIENT | INVESTMENT                         | INVESTMENT<br>AMOUNT | GROSS<br>COMMISSION | CLEARING<br>CHARGE    | NET<br>COMMISSION | RATE   | BROKER<br>COMMISSION |
|------------|--------|------------------------------------|----------------------|---------------------|-----------------------|-------------------|--------|----------------------|
|            |        | ADJUSTME                           | NTS                  |                     |                       |                   |        |                      |
| 11/30/2017 |        | *MANAGED FEE EXPENSE: ACCT MIN FEE | 0.00                 |                     |                       |                   |        | -17.60               |
|            |        | *** ADJUSTMENTS TOTAL ***          | \$0.00               | \$0.00              | \$0.00                | \$0.00            |        | \$-17.60             |
|            |        |                                    |                      |                     | <u>1</u>              | BROKER COMM       | ISSION | TOTALS               |
|            |        |                                    |                      |                     | Broke                 | r Transactions    | 3      | \$9,019.03           |
|            |        |                                    |                      |                     | Split Transactions    |                   | 3      | \$0.00               |
|            |        |                                    |                      |                     | Override Transactions |                   | 5      | \$0.00               |
|            |        |                                    |                      |                     | Adjustments           |                   | 3      | \$-17.60             |
|            |        |                                    |                      |                     | Payroll Draw          |                   | I      | \$0.00               |
|            |        |                                    |                      |                     |                       | Base Salary       | 7      | \$0.00               |
|            |        |                                    |                      |                     | Prior                 | Period Balance    | 2      | \$0.00               |
|            |        |                                    |                      |                     | FINRA Assessment      |                   |        | \$0.00               |
|            |        |                                    |                      |                     | S                     | IPC Assessment    |        | \$0.00               |
|            |        |                                    |                      |                     | Check Amount          |                   | t      | \$9,001.43           |
|            |        |                                    |                      |                     | Year-to-date Gross    |                   |        | \$234,691.66         |
|            |        |                                    |                      |                     | Year-to               | o-date Earning    | s      | \$213,569.45         |