

March 05, 2018

MICHAEL GAROFALO

54 Brookmeadow Circle Shrewsbury, PA 17361 BROKER #: A17

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TRA	NSACTIONS					
PRODUCT	CATEGORY: MUTUAL FUNDS							
02/22/2018	8 ***-**-630X - WEAVER, NICOLE ACCOUNT #: LSR011529	AIM UTILITIES FUND - CLASS C SELL 42 Units @23.6500	999.99	8.00	18.00	-10.00	100.0	-10.00
02/20/2018	8 ***-**-153J - SHOCKEY, JEFFREY ACCOUNT #: 00075824133	AMERICAN FUNDS 2025 TARGET DATE-A BUY 121 Units @14.0600	1,700.00	46.75	0.00	46.75	85.0	39.74
02/27/2018	8 ***-**-376X - WAGNER, LINDA ACCOUNT #: LSR010737	AMERICAN FUNDS BALANCED PORT CL C SELL 291 Units @14.9200	4,336.36	0.00	0.00	0.00	85.0	0.00
02/26/2018	8 ***-**-36IR - HERDSON, JOHN ACCOUNT #: 03222003518	CAPITAL APPRECIATION C BUY 0 Units @0.0000	63.36	0.63	0.00	0.63	85.0	0.54
02/20/2018	8 ***-**-54IN - SCHMIDT, JENNY ACCOUNT #: 00082865142	CAPITAL WORLD GROWTH AND INCOME FUN BUY 3 Units @51.9100	150.00	1.50	0.00	1.50	85.0	1.28
02/26/2018	8 ***-**-36IR - HERDSON, JOHN ACCOUNT #: 08370183502	EQUITY INCOME FUND, INC. C BUY 0 Units @0.0000	63.36	0.63	0.00	0.63	85.0	0.54
02/20/2018	8 ***-**-54IN - SCHMIDT, JENNY ACCOUNT #: 00082865142	INCOME FUND OF AMERICA CLASS C BUY 4 Units @22.9500	100.00	1.00	0.00	1.00	85.0	0.85
02/27/2018	8 ***-**-036I - CROWL, LINDA ACCOUNT #: LSR010466	INVESCO MULTI ASSET INCOME FD CL C SELL 167 Units @10.4500	1,750.00	0.00	0.00	0.00	85.0	0.00
02/27/2018	8 ***-**-036I - CROWL, LINDA ACCOUNT #: LSR010466	PIMCO INCOME FUND CL C SELL 143 Units @12.2000	1,750.00	0.00	0.00	0.00	85.0	0.00
02/26/2018	8 ***-**-36IR - HERDSON, JOHN ACCOUNT #: 02592150962	QUEST BALANCED FUND C BUY 0 Units @0.0000	65.28	0.65	0.00	0.65	85.0	0.55
02/20/2018	8 ***-**-09IR - WILSON, EDWARD ACCOUNT #: 00073333515	THE GROWTH FUND OF AMERICA-A BUY 4 Units @53.9800	200.00	5.50	0.00	5.50	85.0	4.68
02/20/2018	8 ***-**-09IR - WILSON, EDWARD ACCOUNT #: 00073333515	THE INCOME FUND OF AMERICA-A BUY 8 Units @24.1100	200.00	5.50	0.00	5.50	85.0	4.68
		* MUTUAL FUNDS SUBTOTAL *	\$11,378.35	\$70.16	\$18.00	\$52.16		\$42.86
PRODUCT	CATEGORY: MUTUAL FUND 12B1 T	TRAILS						
	8 ***-**-334I - MCKENNA, EDWARD ACCOUNT #: LSR011377		0.00	6.08	0.00	6.08	85.0	5.17
03/05/2018	8 ***-**-352I - KUNKEL, RAY ACCOUNT #: LSR011585	RESOURCE REAL ESTATE-NFS BUY 1 Units @0.0000	0.00	6.04	0.00	6.04	85.0	5.13
03/05/2018	8 ***-**-352I - KUNKEL, RAY ACCOUNT #: LSR011585	RESOURCE REAL ESTATE-NFS BUY 1 Units @0.0000	0.00	2.01	0.00	2.01	85.0	1.71



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		* MUTUAL FUND 12B1 TRAILS SUBTO	TAL * \$0.00	\$14.13	\$0.00	\$14.13		\$12.01
PRODUCT	CATEGORY: VARIABLE ANNUITY	L2B1 TRAILS						
02/27/201	8 ***-**-99IR - VITALE, DAMIAN ACCOUNT #: R073271-ZS	ING ADVANTAGE SELECT BUY 0 Units @0.0000	0.00	5.20	0.00	5.20	85.0	4.42
02/27/201	8 ***-**-94IR - VITALE, LAURIE ACCOUNT #: R073283-ZS	ING ADVANTAGE SELECT BUY 0 Units @0.0000	0.00	5.20	0.00	5.20	85.0	4.42
02/28/201	8 ***-**-597I - LEAR, DIANE ACCOUNT #: 1014504202	JACKSON ELITE ACCESS BUY 0 Units @0.0000	0.00	18.80	0.00	18.80	85.0	15.98
02/28/201	8 ***-**-36IN - CROWL, LINDA ACCOUNT #: 1016264217	JACKSON ELITE ACCESS BUY 0 Units @0.0000	0.00	210.32	0.00	210.32	85.0	178.77
02/28/201	8 ***-**-94IR - VITALE, LAURIE ACCOUNT #: 1016299231	JACKSON ELITE ACCESS BUY 0 Units @0.0000	0.00	15.68	0.00	15.68	85.0	13.33
02/28/201	8 ***-**-20IN - GARMAN, KARL ACCOUNT #: 1017012386	JACKSON ELITE ACCESS BUY 0 Units @0.0000	0.00	7.65	0.00	7.65	85.0	6.50
02/28/201	8 ***-**-36IR - HERDSON, JOHN ACCOUNT #: 1012521924	JACKSON ELITE ACCESS E BUY 0 Units @0.0000	0.00	40.43	0.00	40.43	85.0	34.37
02/28/201	8 ***-**-632I - BURG, THERESA ACCOUNT #: 1015747249	JACKSON ELITE ACCESS E BUY 0 Units @0.0000	0.00	69.16	0.00	69.16	85.0	58.79
02/28/201	8 ***-**-648I - KANE, VIRGINIA ACCOUNT #: 1015810986	JACKSON ELITE ACCESS E BUY 0 Units @0.0000	0.00	20.32	0.00	20.32	85.0	17.27
02/28/201	8 ***-**-3051 - WAGNER, KEITH ACCOUNT #: 1015946705	JACKSON ELITE ACCESS E BUY 0 Units @0.0000	0.00	47.90	0.00	47.90	85.0	40.72
02/28/201	8 ***-**-228J - BUCHANAN, ACCOUNT #: 1006011280	JACKSON NATIONAL CUSIP 46849567 BUY 0 Units @0.0000	76-NF 0.00	46.14	0.00	46.14	85.0	39.22
02/28/201	8 ***-**-85IN - GRAHAM, BARBARA ACCOUNT #: 1012657141	JACKSON NATIONAL CUSIP 46849567 BUY 0 Units @0.0000	76-NF 0.00	55.96	0.00	55.96	85.0	47.57
02/28/201	8 ***-**-814I - MCKENNA, DONNA ACCOUNT #: 1013003528	JACKSON NATIONAL CUSIP 46849567 BUY 0 Units @0.0000	76-NF 0.00	148.51	0.00	148.51	85.0	126.23
02/28/201	8 ***-**-4001 - ROMIG, MARK ACCOUNT #: 1013168853	JACKSON NATIONAL CUSIP 46849567 BUY 0 Units @0.0000	76-NF 0.00	60.66	0.00	60.66	85.0	51.56
02/28/201	8 ***-**-276I - GASSWINT, SUSAN ACCOUNT #: 1013258658	JACKSON NATIONAL CUSIP 46849567 BUY 0 Units @0.0000	76-NF 0.00	79.93	0.00	79.93	85.0	67.94
02/28/201	8 ***-**-837I - KUNKEL, JANET ACCOUNT #: 1013306490	JACKSON NATIONAL CUSIP 46849567 BUY 0 Units @0.0000	76-NF 0.00	40.77	0.00	40.77	85.0	34.65
02/28/201	8 ***-**-228J - BUCHANAN, ACCOUNT #: 1013442998	JACKSON NATIONAL CUSIP 46849567 BUY 0 Units @0.0000	76-NF 0.00	65.03	0.00	65.03	85.0	55.28



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		BROKER TRANSACTION	ONS (continu	ued)				
PRODUCT	CATEGORY: VARIABLE ANNUITY	12B1 TRAILS (continued)						
02/28/201	8 ***-**-227I - ZELLERS, ACCOUNT #: 1013578113	JACKSON NATIONAL CUSIP 468495676-NF BUY 0 Units @0.0000	0.00	61.78	0.00	61.78	85.0	52.51
02/28/201	8 ***-**-364J - SHIFFLET, ACCOUNT #: 1013759851	JACKSON NATIONAL CUSIP 468495676-NF BUY 0 Units @0.0000	0.00	56.71	0.00	56.71	85.0	48.20
02/28/201	8 ***-**-697I - ENEDY, EMILY ACCOUNT #: 1014092982	JACKSON NATIONAL CUSIP 468495676-NF BUY 0 Units @0.0000	0.00	20.45	0.00	20.45	85.0	17.38
02/28/201	8 ***-**-53IN - SHOCKEY, JEFFREY ACCOUNT #: 1014308870	Y JACKSON NATIONAL PERSPECTIVE II BUY 0 Units @0.0000	0.00	37.23	0.00	37.23	85.0	31.65
02/28/201	8 ***-**-113I - PIERMANI, JOHN ACCOUNT #: 1014761337	JACKSON NATIONAL PERSPECTIVE II BUY 0 Units @0.0000	0.00	49.41	0.00	49.41	85.0	42.00
02/28/201	8 ***-**-33IN - KNOBL, LISA ACCOUNT #: 1018661027	PERSPECTIVE II DTCC BUY 0 Units @0.0000	0.00	31.45	0.00	31.45	85.0	26.73
02/28/201	8 ***-**-136I - CONLON-SCOLTOCK ACCOUNT #: 1018710060	, PERSPECTIVE II DTCC BUY 0 Units @0.0000	0.00	22.14	0.00	22.14	85.0	18.82
02/28/201	8 ***-**-36IN - CROWL, LINDA ACCOUNT #: 1018787969	PERSPECTIVE II DTCC BUY 0 Units @0.0000	0.00	215.61	0.00	215.61	85.0	183.27
02/28/201	8 ***-**-52IN - KUNKEL, RAY ACCOUNT #: 1018799355	PERSPECTIVE II DTCC BUY 0 Units @0.0000	0.00	111.41	0.00	111.41	85.0	94.70
02/28/201	8 ***-**-99IR - BUCHANAN, STEVE ACCOUNT #: 1018892479	N PERSPECTIVE II DTCC BUY 0 Units @0.0000	0.00	40.17	0.00	40.17	85.0	34.14
02/28/201	8 ***-**-400I - ROMIG, MARK ACCOUNT #: 1019057603	PERSPECTIVE II DTCC BUY 0 Units @0.0000	0.00	54.20	0.00	54.20	85.0	46.07
02/28/201	8 ***-**-949I - LICHT, FBO MS ACCOUNT #: 1019390361	PERSPECTIVE II DTCC BUY 0 Units @0.0000	0.00	35.09	0.00	35.09	85.0	29.83
02/28/201	8 ***-**-962I - KLOKIS, ROBERT ACCOUNT #: 1019390434	PERSPECTIVE II DTCC BUY 0 Units @0.0000	0.00	34.91	0.00	34.91	85.0	29.67
	* VA	RIABLE ANNUITY 12B1 TRAILS SUBTOTAL *	\$0.00	\$1,708.22	\$0.00	\$1,708.22		\$1,451.99
		*** BROKER TRANSACTIONS TOTAL ***	\$11,378.35	\$1,792.51	\$18.00	\$1,774.51		\$1,506.86



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						BROKER COMMI	SSION	TOTALS
					Broke	er Transactions		\$1,506.86
					Spli	t Transactions		\$0.00
					Overrid	le Transactions		\$0.00
						Adjustments		\$0.00
						Payroll Draw		\$0.00
						Base Salary		\$0.00
					Prior	Period Balance		\$0.00
					F	NRA Assessment		\$0.00
					S	SIPC Assessment		\$0.00
		חום	ase Retain for Yo	ur Pogorda				
			ILL BE NO PAYMENT		F	Balance Forward		\$0.00
					Year-to	o-date Earnings		\$0.00