Page No.



COMMISSION STATEMENT

September 15, 2017

MARK KOSANKE

1120 E. Long Lake Rd. Suite 250 Troy, MI 48085

BROKER #: 103

BRANCH: CONCORDE FINANCIAL G

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TRANS	ACTIONS					
PRODUCT CA	TEGORY: MUTUAL FUNDS							
^08/09/2017	MARCOLA, THADDEUS	ALLIANCEBERNSTEIN LARGE CAP GROWTH	0.00	0.37	0.00	0.37	95.0	0.00
^08/09/2017	CAUL, MARTINA	AM FUNDS AMERICAN BALANCED A	0.00	0.21	0.00	0.21	95.0	0.00
^08/09/2017	CAUL, MARTINA	AM FUNDS CAPITAL WORLD GRTH & INC A	0.00	0.18	0.00	0.18	95.0	0.00
^08/09/2017	GOOSSENS, LORI	AM FUNDS CAPITAL WORLD GRTH & INC A	0.00	2.50	0.00	2.50	95.0	0.00
^08/09/2017	CAUL, MARTINA	AM FUNDS GROWTH FUND OF AMERICA A	0.00	0.46	0.00	0.46	95.0	0.00
^08/09/2017	SCULLY, DOROTHY	AM FUNDS ICA A	0.00	12.09	0.00	12.09	95.0	0.00
^08/09/2017	MCCALL, JEFFREY	AM FUNDS SMALLCAP WORLD A	0.00	1.22	0.00	1.22	95.0	0.00
^08/09/2017	DENNIS, STEVEN	AM FUNDS SMALLCAP WORLD A	0.00	6.47	0.00	6.47	95.0	0.00
^08/09/2017	MILLER, JOSEPH	AM FUNDS WASHINGTON MUTUAL INVESTOR	0.00	1.54	0.00	1.54	95.0	0.00
^08/09/2017	MILLER, JOSEPH	AM FUNDS WASHINGTON MUTUAL INVESTOR	0.00	1.54	0.00	1.54	95.0	0.00
^08/09/2017	DENNIS, STEVEN	AM FUNDS WASHINGTON MUTUAL INVESTOR	0.00	5.14	0.00	5.14	95.0	0.00
^08/09/2017	NICOLOSI, ROSE	COLUMBIA SELIGMAN COMM AND INFO A	0.00	2.42	0.00	2.42	95.0	0.00
^08/09/2017	DENNIS, STEVEN	DAVIS NEW YORK VENTURE A	0.00	16.21	0.00	16.21	95.0	0.00
^08/09/2017	KNOCH JR, WALTER	DAVIS NEW YORK VENTURE A	0.00	10.07	0.00	10.07	95.0	0.00
^08/09/2017	HENKEL, JAMES	DREYFUS HIGH YIELD A	0.00	0.61	0.00	0.61	95.0	0.00
^08/09/2017	HENKEL, JAMES	EATON VANCE HIGH INCOME OPPORTUNITI	0.00	0.86	0.00	0.86	95.0	0.00
^08/09/2017	ADAMS, ERIK	FEDERATED HIGH INCOME BOND FUND INC	0.00	0.77	0.00	0.77	95.0	0.00
^08/09/2017	ADAMS, ERIK	FEDERATED MARKET OPPORTUNITY A	0.00	2.38	0.00	2.38	95.0	0.00
^08/09/2017	GARCIA-SANTOS, VICKY	FIRST EAGLE GLOBAL FUND CL A	0.00	7.21	0.00	7.21	95.0	0.00
^08/09/2017	BROUSE, SARAH	OPPENHEIMER PORT SERIES ACTIVE ALLO	0.00	0.75	0.00	0.75	95.0	0.00
^08/09/2017	ADAMS, TONJA	PUTNAM INTERNATIONAL VALUE-A	0.00	0.27	0.00	0.27	95.0	0.00
^09/05/2017	MOORE, LOUIS	TRANSAMERICA AA MODERATE C	0.00	29.58	0.00	29.58	95.0	0.00
^08/25/2017	HOSKIN, JOHN	VICTORY CAPITAL MANAGEMENT	0.00	0.67	0.00	0.67	95.0	0.00
^08/25/2017	MARCOLA, ERIKA	VICTORY CAPITAL MANAGEMENT	0.00	1.07	0.00	1.07	95.0	0.00
		* MUTUAL FUNDS SUBTOTAL *	\$0.00	\$104.59	\$0.00	\$104.59		\$0.00

 $[\]ensuremath{^{\star\star}}$ - Indicates adjustment is not included in Totals or Commissions

[^]Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
BROKER TRANSACTIONS								
PRODUCT CATEGORY: STOCKS								
^08/01/2017	CHRONOWSKI, THEODORA	DWS MULTI MKT INCOME TR	4,428.00	124.00	14.00	110.00	95.0	0.00
^08/25/2017	SCHNEIDER, DEBORAH	TIER REIT INC COM	11,028.86	453.00	14.00	439.00	95.0	0.00
^07/28/2017	ROSE TRUST, LAVERNE	UNITED DEVELOPMENT FUNDING IV	9,027.00	22.00	14.00	8.00	95.0	0.00
^08/15/2017	HOOTNER-JONES, ANN	XENIA HOTELS & RESORTS INC COM	6,891.64	22.00	14.00	8.00	95.0	0.00
		* STOCKS SUBTOTAL *	\$31,375.50	\$621.00	\$56.00	\$565.00		\$0.00
PRODUCT CA	TEGORY: VARIABLE ANNUITIES							
^09/05/2017	MCCLAIN, DOROTHY	GENWORTH CHOICE 03 (UNBUN GUAR 1.5)	94,612.13	78.84	0.00	78.84	95.0	0.00
^09/05/2017	EMBACH, KEVIN	GENWORTH CHOICE VA	75,841.83	63.20	0.00	63.20	95.0	0.00
^09/05/2017	EMBACH, JAMES	GENWORTH CHOICE VA	75,841.84	63.20	0.00	63.20	95.0	0.00
^09/05/2017	ZACK, MAUREEN	GENWORTH CHOICE VA	75,841.84	63.20	0.00	63.20	95.0	0.00
^09/05/2017	HARTOUNIAN, HAGOB	GENWORTH CHOICE VA	11,206.89	9.34	0.00	9.34	95.0	0.00
^09/05/2017	BYERS, SHARRON	GENWORTH COMMONWEALTH VA 1994 (NON-	103,341.52	17.22	0.00	17.22	95.0	0.00
^08/31/2017	KRASS, DELORES	JNL PERSPECTIVE REWARDS	16,064.44	3.34	0.00	3.34	95.0	0.00
		* VARIABLE ANNUITIES SUBTOTAL *	\$452,750.49	\$298.34	\$0.00	\$298.34		\$0.00
		*** BROKER TRANSACTIONS TOTAL ***	\$484,125.99	\$1,023.93	\$56.00	\$967.93		\$0.00
					<u> </u>	BROKER COMMI	ssion	TOTALS

Broker	Transactions	\$0.00
Split	Transactions	\$0.00
Override	Transactions	\$0.00
	Adjustments	\$0.00
	Payroll Draw	\$0.00

Base Salary \$0.00
Prior Period Balance \$0.00
FINRA Assessment \$0.00
SIPC Assessment \$0.00

Please Retain for Your Records
THERE WILL BE NO CHECK THIS PERIOD

Balance Forward \$0.00
Year-to-date Gross \$0.00
Year-to-date Earnings \$0.00

^{** -} Indicates adjustment is not included in Totals or Commissions

[^]Date - Split Trade - full Investment Amount & Gross Commission displayed