



Concorde Investment Services, LLC
COMMISSION STATEMENT
May 15, 2017

05/11/2017
Page No. 1

JOSEPH (TERRY) MANN
219 E. 31st Street

BROKER #: M132
BRANCH: JOSEPH "TERRY" MANN

Savannah, GA 31401

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
04/24/2017	GALLAGHER, FINLEY	AM FUNDS NEW WORLD A	200.00	5.50	0.00	5.50	91.0	5.01
04/24/2017	GALLAGHER, RYAN	AM FUNDS SMALLCAP WORLD C	200.00	2.00	0.00	2.00	91.0	1.82
04/24/2017	GASPAROTTI, ABIGAIL	AM FUNDS SMALLCAP WORLD C	200.00	2.00	0.00	2.00	91.0	1.82
05/03/2017	HADAWAY, DEBORAH	AMERICAN HIGH-INCOME MUNI BOND FUND	1,000.00	10.00	0.00	10.00	91.0	9.10
/ /	MOORE, THOMAS	FIDELITY ADV MATERIALS C	0.00	1.43	0.00	1.43	91.0	1.30
04/20/2017	MOORE, THOMAS	FIDELITY ADV MATERIALS C	250.00	2.50	0.00	2.50	91.0	2.28
/ /	MOORE, THOMAS	FIDELITY ADV MEGA CAP STOCK	0.00	2.51	0.00	2.51	91.0	2.28
04/20/2017	MOORE, THOMAS	FIDELITY ADV MEGA CAP STOCK	250.00	2.50	0.00	2.50	91.0	2.28
04/30/2017	NEUHAUSER, MITCHELL & STAC	FRANKLIN GROWTH OPP A	0.00	5.16	0.00	5.16	91.0	4.70
04/30/2017	NEUHAUSER, MITCHELL & STAC	FRANKLIN GROWTH OPPORTUNITIES FUND	0.00	46.94	0.00	46.94	91.0	42.72
04/30/2017	MANI, CHANDRAMOULI	FRANKLIN MUTUAL INTERANATIONAL FUND	0.00	8.40	0.00	8.40	91.0	7.64
04/30/2017	NEUHAUSER, MITCH	FRANKLIN NC TF INCOME FUND CLASS C	0.00	45.68	0.00	45.68	91.0	41.57
04/30/2017	MANI, CHANDRAMOULI	FRNAKLIN GA TF INCOME FUND CLASS C	0.00	2.34	0.00	2.34	91.0	2.13
* MUTUAL FUNDS SUBTOTAL *			\$2,100.00	\$136.96	\$0.00	\$136.96		\$124.65
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
04/17/2017	PAI, YOGISH & ANITA	PAC LIFE PORTFOLIOS	0.00	10.00	0.00	10.00	91.0	9.10
04/20/2017	KRAUS, JOHN	PAC LIFE VALUE	0.00	69.79	0.00	69.79	91.0	63.51
* VARIABLE ANNUITIES SUBTOTAL *			\$0.00	\$79.79	\$0.00	\$79.79		\$72.61
<u>PRODUCT CATEGORY: VARIABLE UNIVERSAL LIFE</u>								
04/17/2017	CONLEY, CHRISTOPHER	PAC LIFE VUL	92.64	0.93	0.00	0.93	91.0	0.85
04/17/2017	HOFFMAN, ADON	PAC LIFE VUL	170.00	3.40	0.00	3.40	91.0	3.09
04/24/2017	BLACK, AMELIA	PAC LIFE VUL	175.60	1.76	0.00	1.76	91.0	1.60
04/24/2017	BLACK, RICHARD	PAC LIFE VUL	235.60	2.36	0.00	2.36	91.0	2.15
04/24/2017	GODLESKI, KEVIN	PAC LIFE VUL	153.45	3.07	0.00	3.07	91.0	2.79
04/24/2017	GODLESKI, KEVIN	PAC LIFE VUL	14.55	0.29	0.00	0.29	91.0	0.26

NOTES: * - Indicates adjustment is not included in 1099 Earnings
** - Indicates adjustment is not included in Totals or Commissions
^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE UNIVERSAL LIFE</u>								
04/24/2017	GODLESKI, KIRSTEN	PAC LIFE VUL	132.00	2.64	0.00	2.64	91.0	2.40
04/24/2017	JARRETT, LAURIE	PAC LIFE VUL	67.50	1.35	0.00	1.35	91.0	1.23
* VARIABLE UNIVERSAL LIFE SUBTOTAL *			\$1,041.34	\$15.80	\$0.00	\$15.80		\$14.37
*** BROKER TRANSACTIONS TOTAL ***			\$3,141.34	\$232.55	\$0.00	\$232.55		\$211.63

ADJUSTMENTS

05/15/2017	*EO INSURANCE: CURRENT MONTH INS	0.00						-300.00
05/15/2017	*TECHNOLOGY: CURRENT MONTH TECH	0.00						-275.00
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00	\$0.00	\$0.00		\$-575.00

BROKER COMMISSION TOTALS

Broker Transactions	\$211.63
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-575.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

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THERE WILL BE NO CHECK THIS PERIOD

Balance Forward	\$-363.37
Year-to-date Gross	\$18,560.44
Year-to-date Earnings	\$16,992.53

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