

**COMMISSION STATEMENT****August 15, 2018**

SCOTT OFFERMAN  
320 West 47th Street  
Apt. 3W  
New York, NY 10036-

BROKER #: 0116 Terminated 04/01/2017  
BRANCH: SCOTT OFFERMAN

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>DIRECT TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u></b>								
07/13/2018	OFFERMAN, VARIOUS	JOHN HANCOCK LIFE INS CO	126,195.26	26.23	0.00	26.23	0.0	0.00
07/31/2018	GREENE, STEVEN	JNL ELITE ACCESS	0.00	47.02	0.00	47.02	0.0	0.00
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *			\$126,195.26	\$73.25	\$0.00	\$73.25		\$0.00
*** DIRECT TRANSACTIONS TOTAL ***			\$126,195.26	\$73.25	\$0.00	\$73.25		\$0.00

**BROKER COMMISSION TOTALS**

Broker Transactions	\$0.00
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

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THERE WILL BE NO CHECK THIS PERIOD

Balance Forward	\$0.00
Year-to-date Gross	\$266.41
Year-to-date Earnings	\$0.00

NOTES: \* - Indicates adjustment is not included in 1099 Earnings  
\*\* - Indicates adjustment is not included in Totals or Commissions  
^Date - Split Trade - full Investment Amount & Gross Commission displayed