Page No.



COMMISSION STATEMENT May 31, 2018

DAVID, K123 KERN 4321 Flagstaff Cove

Fort Wayne, IN 46815

BROKER #: K123 BRANCH: DAVID KERN

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		DIRECT TRANS	ZACTTONG					
		DIRECT TRANS	BACTIONS					
	ATEGORY: MUTUAL FUNDS	DDOELDING MONEY MADVED GVG	0.00	2.70	0.00	2.70	00 0	2 42
/ /	DAVIS, PATRICIA	PROFUNDS MONEY MARKET-SVC	0.00	2.70	0.00		90.0	2.43
/ /	COPELAND, DANIEL	PROFUNDS MONEY MARKET-SVC	0.00	0.53	0.00	0.53	90.0	0.48
		* MUTUAL FUNDS SUBTOTAL *	\$0.00	\$3.23	\$0.00	\$3.23		\$2.91
PRODUCT CA	TEGORY: VARIABLE ANNU	JITIES						
05/11/2018	BAKER, DONNA	JNL ELITE ACCESS	50,819.11	635.24	0.00	635.24	90.0	571.72
05/15/2018	FORTNEY, ELIZABETH	JNL ELITE ACCESS	400.00	5.00	0.00	5.00	90.0	4.50
05/15/2018	FREISTROFFER, HENRY	JNL PERSPECTIVE L	3,000.00	120.00	0.00	120.00	90.0	108.00
		* VARIABLE ANNUITIES SUBTOTAL *	\$54,219.11	\$760.24	\$0.00	\$760.24		\$684.22
PRODUCT CA	TEGORY: MUTUAL FUND 1	12B1 TRAILS						
/ /	DAVIS, PATRICIA	PROFUNDS MONEY MARKET-SVC	0.00	2.70	0.00	2.70	90.0	2.43
/ /	COPELAND, DANIEL	PROFUNDS MONEY MARKET-SVC	0.00	0.53	0.00	0.53	90.0	0.48
		* MUTUAL FUND 12B1 TRAILS SUBTOTAL *	\$0.00	\$3.23	\$0.00	\$3.23		\$2.91
PRODUCT CA	TEGORY: VARIABLE ANNU	JITY 12B1 TRAILS						
05/07/2018	SCHENKEL, JOHN	AMERITAS LOWLOAD VUL	0.00	0.40	0.00	0.40	90.0	0.36
05/07/2018	SCHENKEL, JOHN	AMERITAS LOWLOAD VUL	0.00	0.36	0.00	0.36	90.0	0.32
05/15/2018	KERN, LEESA	AMERITAS LOWLOAD VUL	0.00	0.03	0.00	0.03	90.0	0.03
05/17/2018	KERN, HELMBERGER	AMERITAS LOWLOAD VUL	0.00	0.03	0.00	0.03	90.0	0.03
/ /	MARATHON LABELS 401K	NWL FLEX ADVANTAGE	0.00	78.61	0.00	78.61	90.0	70.75
/ /	NEW HAVEN PRINT &	NWL FLEX ADVANTAGE	0.00	200.00	0.00	200.00	90.0	180.00
/ /	MARATHON LABELS 401K	NWL POOLED FXD	0.00	2.84	0.00	2.84	90.0	2.56
/ /	NEW HAVEN PRINT &	NWL POOLED FXD	0.00	0.84	0.00	0.84	90.0	0.76
		* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *	\$0.00	\$283.11	\$0.00	\$283.11		\$254.81
		*** DIRECT TRANSACTIONS TOTAL ***	\$54,219.11	\$1,049.81	\$0.00	\$1,049.81		\$944.85

 $[\]ensuremath{^{\star\star}}$ - Indicates adjustment is not included in Totals or Commissions

[^]Date - Split Trade - full Investment Amount & Gross Commission displayed

BROKER COMMISSION TOTALS \$944.85 Broker Transactions Split Transactions \$0.00 \$0.00 Override Transactions Adjustments \$0.00 Payroll Draw \$0.00 \$0.00 Base Salary Prior Period Balance \$0.00 FINRA Assessment \$0.00 \$0.00 SIPC Assessment \$944.85 Check Amount \$53,214.84 Year-to-date Gross \$47,909.73 Year-to-date Earnings