

## COMMISSION STATEMENT

March 19, 2018

MICHAEL GAROFALO

54 Brookmeadow Circle Shrewsbury, PA 17361 BROKER #: A17

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
PRODUCT	CATEGORY: MUTUAL FUND 12B1	BROKER TRA	NSACTIONS					
	8 ***-**-831I - REED, JACK ACCOUNT #: LSR010577	AMCAP FUND-A BUY 1 Units @0.0000	0.00	10.96	0.00	10.96	85.0	9.32
03/19/201	8 ***-**-036I - KAKAREKA, PAUL ACCOUNT #: LSR011085	AMCAP FUND-C BUY 1 Units @0.0000	0.00	17.92	0.00	17.92	85.0	15.23
03/19/201	8 ***-**-73IR - MANGANELLO, TIR ACCOUNT #: LSR011771	A AMERICAN 2045 TARGET DATE RETIREMNT BUY 1 Units @0.0000	0.00	9.97	0.00	9.97	85.0	8.47
03/19/201	8 ***-**-054I - GAROFALO, ACCOUNT #: LSF000299	AMERICAN BALANCED FUND-A BUY 1 Units @0.0000	0.00	4.38	0.00	4.38	85.0	3.72
03/19/201	8 ***-**-036I - CROWL, LINDA ACCOUNT #: LSR010466	AMERICAN BALANCED FUND-C BUY 1 Units @0.0000	0.00	68.14	0.00	68.14	85.0	57.92
03/19/201	8 ***-**-59IR - FREY, RYAN ACCOUNT #: LSR011056	AMERICAN BALANCED FUND-C BUY 1 Units @0.0000	0.00	8.41	0.00	8.41	85.0	7.15
03/19/201	8 ***-**-036I - KAKAREKA, PAUL ACCOUNT #: LSR011085	AMERICAN BALANCED FUND-C BUY 1 Units @0.0000	0.00	32.22	0.00	32.22	85.0	27.39
03/19/201	8 ***-**-376X - WAGNER, LINDA ACCOUNT #: LSR010737	AMERICAN FUNDS BALANCED PORT CL C BUY 1 Units @0.0000	0.00	30.60	0.00	30.60	85.0	26.01
03/19/201	8 ***-**-14IR - MCKENNA, DONNA ACCOUNT #: LSR011375	AMERICAN FUNDS BALANCED PORT CL C BUY 1 Units @0.0000	0.00	12.61	0.00	12.61	85.0	10.72
03/19/201	8 ***-**-285I - ACKERMAN, SEAN ACCOUNT #: LSR010998	AMERICAN FUNDS GROWTH PORT CL C BUY 1 Units @0.0000	0.00	10.30	0.00	10.30	85.0	8.76
03/19/201	8 ***-**-265I - NORNHOLD, ACCOUNT #: LSR010794	AMERICAN FUNDS GRWTH & INCOME PORT BUY 1 Units @0.0000	0.00	22.49	0.00	22.49	85.0	19.12
03/19/201	8 ***-**-057I - PLAPPERT, ACCOUNT #: LSR010833	AMERICAN FUNDS GRWTH & INCOME PORT BUY 1 Units @0.0000	0.00	38.34	0.00	38.34	85.0	32.59
03/19/201	8 ***-**-057I - PLAPPERT, ACCOUNT #: LSR010833	AMERICAN FUNDS INCOME PORT CL C BUY 1 Units @0.0000	0.00	13.47	0.00	13.47	85.0	11.45
03/19/201	8 ***-**-8540 - FREY, RYAN ACCOUNT #: LSR011528	AMERICAN FUNDS TAX ADVANTGED INC PO BUY 1 Units @0.0000	0.00	12.63	0.00	12.63	85.0	10.74
03/19/201	8 ***-**-2600 - ILGENFRITZ, TOD ACCOUNT #: LSR011549	AMERICAN FUNDS TAX ADVANTGED INC PO BUY 1 Units @0.0000	0.00	40.07	0.00	40.07	85.0	34.06
03/19/201	8 ***-**-3730 - MANGANELLO, TIR ACCOUNT #: LSR011550	A AMERICAN FUNDS TAX ADVANTGED INC PO BUY 1 Units @0.0000	0.00	25.82	0.00	25.82	85.0	21.95



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PRODUCT	CATEGORY: MUTUAL FUND 12B1 T	BROKER TRANSACTION	ONS (continu	ued)				
03/19/2018	8 ***-**-9491 - LICHT, FBO MS ACCOUNT #: LSR010542	CAPITAL INCOME BUILDER CLASS C BUY 1 Units @0.0000	0.00	1.95	0.00	1.95	85.0	1.66
03/19/2018	8 ***-**-992I - SMITH, FBO MR ACCOUNT #: LSR010578	CAPITAL INCOME BUILDER-A BUY 1 Units @0.0000	0.00	10.82	0.00	10.82	85.0	9.20
03/19/2018	8 ***-**-184I - BEAVERSON, ROYCE ACCOUNT #: LSR010468	CAPITAL WORLD GROWTH AND INCOME FUN BUY 1 Units @0.0000	0.00	9.01	0.00	9.01	85.0	7.66
03/19/2018	8 ***-**-831I - REED, JACK ACCOUNT #: LSR010577	CAPITAL WORLD GROWTH AND INCOME FUN BUY 1 Units @0.0000	0.00	0.73	0.00	0.73	85.0	0.62
03/19/2018	8 ***-**-992I - SMITH, FBO MR ACCOUNT #: LSR010578	EATON VANCE SHT DUR STRATEGIC INCOM BUY 1 Units @0.0000	0.00	3.76	0.00	3.76	85.0	3.20
03/19/2018	8 ***-**-4000 - ROMIG, MARK ACCOUNT #: LSR011567	EV ATLANTA SELECT EQUITY FUND CL C BUY 1 Units @0.0000	0.00	13.19	0.00	13.19	85.0	11.21
03/19/2018	8 ***-**-949I - LICHT, FBO MS ACCOUNT #: LSR010542	INCOME FUND OF AMERICA CLASS C BUY 1 Units @0.0000	0.00	2.65	0.00	2.65	85.0	2.25
03/19/2018	8 ***-**-260X - ILGENFRITZ, CORY ACCOUNT #: LSR011553	PRINCIPAL SMALL-MID CAP DIV INCOME BUY 1 Units @0.0000	0.00	8.99	0.00	8.99	85.0	7.64
03/19/2018	8 ***-**-055X - ILGENFRITZ, ACCOUNT #: LSR011559	PRINCIPAL SMALL-MID CAP DIV INCOME BUY 1 Units @0.0000	0.00	8.91	0.00	8.91	85.0	7.57
03/19/2018	8 ***-**-352I - KUNKEL, RAY ACCOUNT #: LSR011585	RESOURCE REAL ESTATE-NFS BUY 1 Units @0.0000	0.00	11.04	0.00	11.04	85.0	9.38
03/19/2018	8 ***-**-352I - KUNKEL, RAY ACCOUNT #: LSR011585	RESOURCE REAL ESTATE-NFS BUY 1 Units @0.0000	0.00	3.68	0.00	3.68	85.0	3.13
03/19/2018	8 ***-**-22IR - SHOCKEY, DEBORAH ACCOUNT #: 7200019359	SAMMONS MF TRAILS BUY 0 Units @0.0000	0.00	5.14	0.00	5.14	85.0	4.37
03/19/2018	8 ***-**-531R - SHOCKEY, JEFFREY ACCOUNT #: 7200019367	SAMMONS MF TRAILS BUY 0 Units @0.0000	0.00	5.73	0.00	5.73	85.0	4.87
03/19/2018	8 ***-**-831I - REED, JACK ACCOUNT #: LSR010577	THE GROWTH FUND OF AMERICA-A BUY 1 Units @0.0000	0.00	5.83	0.00	5.83	85.0	4.96
03/19/2018	8 ***-**-83IN - SCHWARTZ, EMILY ACCOUNT #: LSR010190	THE INCOME FUND OF AMERICA-A BUY 1 Units @0.0000	0.00	10.70	0.00	10.70	85.0	9.10
03/19/2018	8 ***-**-934I - BEAVERSON, MARY ACCOUNT #: LSR010467	THE INCOME FUND OF AMERICA-A BUY 1 Units @0.0000	0.00	4.09	0.00	4.09	85.0	3.48



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		BROKER TRANSACTI	ONS (contin	ued)				
PRODUCT	CATEGORY: MUTUAL FUND 12B1	FRAILS (continued)						
03/19/201	8 ***-**-184I - BEAVERSON, ROYCE ACCOUNT #: LSR010468	E THE INCOME FUND OF AMERICA-A BUY 1 Units @0.0000	0.00	7.61	0.00	7.61	85.0	6.47
03/19/201	8 ***-**-831I - REED, JACK ACCOUNT #: LSR010577	THE INCOME FUND OF AMERICA-A BUY 1 Units @0.0000	0.00	12.17	0.00	12.17	85.0	10.34
03/19/201	8 ***-**-992I - SMITH, FBO MR ACCOUNT #: LSR010578	THE INCOME FUND OF AMERICA-A BUY 1 Units @0.0000	0.00	11.38	0.00	11.38	85.0	9.67
03/19/201	8 ***-**-653J - MYERS, AND ACCOUNT #: LSR011521	THE INCOME FUND OF AMERICA-A BUY 1 Units @0.0000	0.00	1.67	0.00	1.67	85.0	1.42
03/19/201	8 ***-**-054I - GAROFALO, ACCOUNT #: LSF000299	THE INVESTMENT COMPANY OF AMERICA-A BUY 1 Units @0.0000	0.00	7.50	0.00	7.50	85.0	6.38
03/19/201	8 ***-**-83IN - SCHWARTZ, EMILY ACCOUNT #: LSR010190	THE INVESTMENT COMPANY OF AMERICA-A BUY 1 Units @0.0000	0.00	9.35	0.00	9.35	85.0	7.95
03/19/201	8 ***-**-934I - BEAVERSON, MARY ACCOUNT #: LSR010467	THE INVESTMENT COMPANY OF AMERICA-A BUY 1 Units @0.0000	0.00	4.63	0.00	4.63	85.0	3.94
03/19/201	8 ***-**-653J - MYERS, AND ACCOUNT #: LSR011521	THE INVESTMENT COMPANY OF AMERICA-A BUY 1 Units @0.0000	0.00	1.95	0.00	1.95	85.0	1.66
03/19/201	8 ***-**-054I - GAROFALO, ACCOUNT #: LSF000299	THE NEW ECONOMY FUND-A BUY 1 Units @0.0000	0.00	3.61	0.00	3.61	85.0	3.07
03/19/201	8 ***-**-054J - GAROFALO, ACCOUNT #: LSF000300	WASHINGTON MUTUAL INVESTORS FUND-A BUY 1 Units @0.0000	0.00	5.78	0.00	5.78	85.0	4.91
03/19/201	8 ***-**-29IR - MANGANELLO, ACCOUNT #: LSR011770	WELLS FARGO DIVERSIF INC BUILDER CL BUY 1 Units @0.0000	0.00	8.45	0.00	8.45	85.0	7.18
03/19/201	8 ***-**-0550 - ILGENFRITZ, TIM ACCOUNT #: LSR011557	WELLS FARGO INDEX ASSET ALLOC C BUY 1 Units @0.0000	0.00	19.21	0.00	19.21	85.0	16.33
03/19/201	8 ***-**-352I - KUNKEL, RAY ACCOUNT #: LSR011585	WELLS FARGO SPECIAL MID CAP CL C BUY 1 Units @0.0000	0.00	14.27	0.00	14.27	85.0	12.13
03/19/201	8 ***-**-831I - KAKAREKA, ACCOUNT #: LSR011084	WELLS FARGO SPECIAL SMALL CAP VALUE BUY 1 Units @0.0000	0.00	1.00	0.00	1.00	85.0	0.85
		* MUTUAL FUND 12B1 TRAILS SUBTOTAL *	\$0.00	\$573.13	\$0.00	\$573.13		\$487.20



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	BROKER TRANSACT	IONS (continu	ued)				
PRODUCT CATEGORY: VARIABLE ANNUI	TY 12B1 TRAILS						
03/13/2018 ***-**-597I - LEAR, DIANE ACCOUNT #: R080334-ZS	ING ADVANTAGE SELECT BUY 0 Units @0.0000	0.00	14.75	0.00	14.75	85.0	12.54
,	VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *	\$0.00	\$14.75	\$0.00	\$14.75		\$12.54
	*** BROKER TRANSACTIONS TOTAL ***	\$0.00	\$587.88	\$0.00	\$587.88		\$499.74
				<u> </u>	ROKER COMMI	SSION	TOTALS
				Broke	r Transactions		\$499.74
				Spli	t Transactions		\$0.00
				Overrid	e Transactions		\$0.00
					Adjustments		\$0.00
					Payroll Draw		\$0.00
					Base Salary		\$0.00
				Prior	Period Balance		\$0.00
				FI	NRA Assessment		\$0.00
				S	IPC Assessment		\$0.00
		ase Retain for You LLL BE NO PAYMENT		В	alance Forward		\$0.00
				Year-to	-date Earnings		\$0.00