



Concorde Investment Services, LLC

04/03/2018

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# COMMISSION STATEMENT

March 31, 2018

DAVID, K123 KERN  
4321 Flagstaff Cove

BROKER #: K123  
BRANCH: DAVID KERN

Fort Wayne, IN 46815

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>DIRECT TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
/ /	DAVIS, PATRICIA	PROFUNDS MONEY MARKET-SVC	0.00	2.52	0.00	2.52	90.0	2.27
/ /	COPELAND, DANIEL	PROFUNDS MONEY MARKET-SVC	0.00	0.50	0.00	0.50	90.0	0.45
* MUTUAL FUNDS SUBTOTAL *			\$0.00	\$3.02	\$0.00	\$3.02		\$2.72
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
03/19/2018	KERN, HELMBERGER	AMERITAS LOWLOAD VUL	143.58	0.01	0.00	0.01	90.0	0.01
03/23/2018	KERN, LEESA	AMERITAS LOWLOAD VUL	332.48	0.03	0.00	0.03	90.0	0.03
03/15/2018	FORTNEY, ELIZABETH	JNL ELITE ACCESS	400.00	5.00	0.00	5.00	90.0	4.50
03/15/2018	FREISTROFFER, HENRY	JNL PERSPECTIVE L	3,000.00	120.00	0.00	120.00	90.0	108.00
/ /	MARATHON LABELS 401K	NWL FLEX ADVANTAGE	376,041.29	77.27	0.00	77.27	90.0	69.54
/ /	NEW HAVEN PRINT &	NWL FLEX ADVANTAGE	814,546.06	200.85	0.00	200.85	90.0	180.77
/ /	MARATHON LABELS 401K	NWL POOLED FXD	13,791.72	2.83	0.00	2.83	90.0	2.55
/ /	NEW HAVEN PRINT &	NWL POOLED FXD	3,297.87	0.81	0.00	0.81	90.0	0.73
* VARIABLE ANNUITIES SUBTOTAL *			\$1,211,553.00	\$406.80	\$0.00	\$406.80		\$366.13
*** DIRECT TRANSACTIONS TOTAL ***			\$1,211,553.00	\$409.82	\$0.00	\$409.82		\$368.85

NOTES: \* - Indicates adjustment is not included in 1099 Earnings

\*\* - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount & Gross Commission displayed

**BROKER COMMISSION TOTALS**

Broker Transactions	\$368.85
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$368.85
Year-to-date Gross	\$28,563.37
Year-to-date Earnings	\$25,723.26