



Concorde Investment Services, LLC

02/14/2017
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COMMISSION STATEMENT

February 15, 2017

THOMAS FANNING
29488 WOODWARD AVE
SUITE 337
Royal Oak, MI 48073

BROKER #: F119
BRANCH: THOMAS FANNING

| DATE | CLIENT | INVESTMENT | INVESTMENT AMOUNT | GROSS COMMISSION | CLEARING CHARGE | NET COMMISSION | RATE | BROKER COMMISSION |
|--|----------------------|-------------------------------------|-----------------------|---------------------|--------------------|---------------------|------|----------------------|
| <u>BROKER TRANSACTIONS</u> | | | | | | | | |
| <u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u> | | | | | | | | |
| 01/30/2017 | LIDDLE, LYNN | JNL PERSPECTIVE II 04/14 | 389,542.41 | 27,267.97 | 0.00 | 27,267.97 | 90.0 | 24,541.17 |
| 02/02/2017 | LUDOLPH, ROBERT | JNL PERSPECTIVE II 04/14 | 1,328,607.04 | 93,002.49 | 0.00 | 93,002.49 | 90.0 | 83,702.24 |
| 01/31/2017 | ENGINEERED COMP PROD | JNL PERSPECTIVE II 05/05 | 18,000.00 | 1,350.00 | 0.00 | 1,350.00 | 90.0 | 1,215.00 |
| 01/31/2017 | ENGINEERED COMP PROD | JNL PERSPECTIVE II 05/05 | 6,000.00 | 450.00 | 0.00 | 450.00 | 90.0 | 405.00 |
| 01/31/2017 | KIRCHER, LOIS | JNL PERSPECTIVE L | 679,205.28 | 735.81 | 0.00 | 735.81 | 90.0 | 662.23 |
| 01/31/2017 | STARKEL, JOHN | JNL PERSPECTIVE L | 614,294.96 | 511.91 | 0.00 | 511.91 | 90.0 | 460.72 |
| 01/31/2017 | STARKEL, JOHN | JOHN HANCOCK VENTURE | 98,926.08 | 20.61 | 0.00 | 20.61 | 90.0 | 18.55 |
| 01/31/2017 | SIMON, SUE | JOHN HANCOCK VENTURE | 18,388.84 | 3.83 | 0.00 | 3.83 | 90.0 | 3.45 |
| 01/17/2017 | ENGINEERED COMP PROD | PRU AS APEX II | 250.00 | 0.00 | 0.00 | 0.00 | 90.0 | 0.00 |
| 01/31/2017 | ENGINEERED COMP PROD | PRU AS APEX II | 250.00 | 0.00 | 0.00 | 0.00 | 90.0 | 0.00 |
| * VARIABLE ANNUITIES SUBTOTAL * | | | \$3,153,464.61 | \$123,342.62 | \$0.00 | \$123,342.62 | | \$111,008.36 |
| *** BROKER TRANSACTIONS TOTAL *** | | | \$3,153,464.61 | \$123,342.62 | \$0.00 | \$123,342.62 | | \$111,008.36 |
| <u>ADJUSTMENTS</u> | | | | | | | | |
| 02/15/2017 | | *E & O INSURANCE: CURRENT MONTH INS | 0.00 | | | | | -300.00 |
| 02/15/2017 | | *TECHNOLOGY: CURRENT MONTH TECH | 0.00 | | | | | -275.00 |
| *** ADJUSTMENTS TOTAL *** | | | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$-575.00 |

NOTES: * - Indicates adjustment is not included in 1099 Earnings
** - Indicates adjustment is not included in Totals or Commissions
^Date - Split Trade - full Investment Amount & Gross Commission displayed

BROKER COMMISSION TOTALS

| | |
|-----------------------|--------------|
| Broker Transactions | \$111,008.36 |
| Split Transactions | \$0.00 |
| Override Transactions | \$0.00 |
| Adjustments | \$-575.00 |
| Payroll Draw | \$0.00 |
| Base Salary | \$0.00 |
| Prior Period Balance | \$0.00 |
| FINRA Assessment | \$0.00 |
| SIPC Assessment | \$0.00 |

| | |
|-----------------------|--------------|
| Check Amount | \$110,433.36 |
| Year-to-date Gross | \$186,345.87 |
| Year-to-date Earnings | \$167,711.29 |