



Concorde Investment Services, LLC

06/29/2017
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COMMISSION STATEMENT June 30, 2017

JOSEPH (TERRY) MANN
219 E. 31st Street

BROKER #: M132
BRANCH: JOSEPH "TERRY" MANN

Savannah, GA 31401

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
06/12/2017	BAILEY, PATRICIA	AM FUNDS AMCAP A	150.00	7.50	0.00	7.50	91.0	6.83
06/15/2017	COLLINS, REGENA	AM FUNDS AMCAP A	65.00	2.76	0.00	2.76	91.0	2.51
06/15/2017	COLLINS, JAMES	AM FUNDS AMCAP A	60.00	2.55	0.00	2.55	91.0	2.32
06/15/2017	PAI, YOGISH	AM FUNDS AMCAP C	125.00	1.25	0.00	1.25	91.0	1.14
06/15/2017	NEUHAUSER, JOSEPH	AM FUNDS AMCAP C	100.00	1.00	0.00	1.00	91.0	0.91
06/15/2017	VERMA, ADI	AM FUNDS BOND FUND OF AMERICA A	200.00	6.00	0.00	6.00	91.0	5.46
06/15/2017	VERMA, ADI	AM FUNDS BOND FUND OF AMERICA A	200.00	6.00	0.00	6.00	91.0	5.46
06/12/2017	BAILEY, PATRICIA	AM FUNDS EUROPACIFIC GROWTH FUND A	150.00	7.50	0.00	7.50	91.0	6.83
06/15/2017	COLLINS, REGENA	AM FUNDS EUROPACIFIC GROWTH FUND A	60.00	2.55	0.00	2.55	91.0	2.32
06/15/2017	COLLINS, JAMES	AM FUNDS EUROPACIFIC GROWTH FUND A	60.00	2.55	0.00	2.55	91.0	2.32
06/16/2017	MOORE, MAX	AM FUNDS EUROPACIFIC GROWTH FUND A	100.00	2.75	0.00	2.75	91.0	2.50
06/15/2017	ARCHER, ISABEL	AM FUNDS EUROPACIFIC GROWTH FUND C	125.00	1.25	0.00	1.25	91.0	1.14
06/15/2017	ARCHER, JACOB	AM FUNDS EUROPACIFIC GROWTH FUND C	900.00	9.00	0.00	9.00	91.0	8.19
06/16/2017	NEUHAUSER, MITCH	AM FUNDS GROWTH FUND OF AMERICA 529	50.00	1.38	0.00	1.38	91.0	1.26
06/08/2017	DEWICK, JAMES	AM FUNDS GROWTH FUND OF AMERICA A	25.00	1.25	0.00	1.25	91.0	1.14
06/20/2017	POHLMANN, STEVEN	AM FUNDS GROWTH FUND OF AMERICA A	50.00	2.13	0.00	2.13	91.0	1.94
06/15/2017	ARCHER, ISABEL	AM FUNDS GROWTH FUND OF AMERICA C	50.00	0.50	0.00	0.50	91.0	0.46
06/15/2017	HEALEY, VAUGHN	AM FUNDS GROWTH PORT C	50.00	0.50	0.00	0.50	91.0	0.46
06/15/2017	HEALEY, ASHLEY	AM FUNDS GROWTH PORT C	50.00	0.50	0.00	0.50	91.0	0.46
06/15/2017	PAI, YOGISH	AM FUNDS NEW ECONOMY C	125.00	1.25	0.00	1.25	91.0	1.14
06/15/2017	COLLINS, REGENA	AM FUNDS NEW PERSPECTIVE A	60.00	2.55	0.00	2.55	91.0	2.32
06/15/2017	COLLINS, JAMES	AM FUNDS NEW PERSPECTIVE A	65.00	2.76	0.00	2.76	91.0	2.51
06/15/2017	ARCHER, ISABEL	AM FUNDS NEW PERSPECTIVE C	125.00	1.25	0.00	1.25	91.0	1.14
06/15/2017	ARCHER, ISABEL	AM FUNDS NEW PERSPECTIVE C	50.00	0.50	0.00	0.50	91.0	0.46
06/15/2017	ARCHER, JACOB	AM FUNDS NEW PERSPECTIVE C	50.00	0.50	0.00	0.50	91.0	0.46
06/15/2017	PAI, YOGISH	AM FUNDS SMALLCAP WORLD C	125.00	1.25	0.00	1.25	91.0	1.14

NOTES: * - Indicates adjustment is not included in 1099 Earnings
 ** - Indicates adjustment is not included in Totals or Commissions
 ^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
06/15/2017	GALLAGHER, MICHAEL	AMERICAN FD GLOBAL GROWTH PORTFOLIO	50.00	1.38	0.00	1.38	91.0	1.26
06/15/2017	NEUHAUSER, MITCHELL	AMERICAN FUNDS GLOBAL GROWTH PF C	100.00	1.00	0.00	1.00	91.0	0.91
06/16/2017	NEUHAUSER, MITCHELL	AMERICAN FUNDS GLOBAL GROWTH PF C	50.00	0.50	0.00	0.50	91.0	0.46
06/05/2017	HADAWAY, DEBORAH	AMERICAN HIGH-INCOME MUNI BOND FUND	100.00	1.00	0.00	1.00	91.0	0.91
06/12/2017	TROWBRIDGE, SCOTT	CALVERT BOND PORT A	0.00	0.25	0.00	0.25	91.0	0.23
06/12/2017	TROWBRIDGE, SCOTT	CALVERT HIGH YIELD BOND C	0.00	2.43	0.00	2.43	91.0	2.21
06/12/2017	GODLESKI, KEVIN	CALVERT ULTRA SHORT INCOME FD CL A	0.00	2.61	0.00	2.61	91.0	2.38
05/31/2017	HEALEY, BRIAN	EATON VANCE NATL MUNI INCOME C	0.00	0.21	0.00	0.21	91.0	0.19
05/31/2017	HEALEY, BRIAN	EATON VANCE NATL MUNI INCOME C	0.00	0.62	0.00	0.62	91.0	0.56
05/31/2017	NEUHAUSER, MITCH	EATON VANCE SPECIAL EQUITIES C	0.00	13.78	0.00	13.78	91.0	12.54
05/31/2017	NEUHAUSER, MITCH	EATON VANCE SPECIAL EQUITIES C	0.00	4.59	0.00	4.59	91.0	4.18
05/31/2017	GODLESKI, KEVIN	EATON VANCE TAX MANAGED GROWTH A	0.00	1.30	0.00	1.30	91.0	1.18
05/31/2017	GODLESKI, KEVIN	EATON VANCE TAX MANAGED GROWTH C	0.00	7.14	0.00	7.14	91.0	6.50
05/31/2017	GODLESKI, KEVIN	EATON VANCE TAX MANAGED GROWTH C	0.00	2.38	0.00	2.38	91.0	2.17
05/31/2017	GODLESKI, KEVIN	EATON VANCE TAX MANAGED GROWTH FD 1	0.00	9.28	0.00	9.28	91.0	8.44
05/31/2017	GODLESKI, KEVIN	EATON VANCE TAX MNGD INTL EQUITY C	0.00	1.00	0.00	1.00	91.0	0.91
05/31/2017	GODLESKI, KEVIN	EATON VANCE TAX MNGD INTL EQUITY C	0.00	2.99	0.00	2.99	91.0	2.72
05/31/2017	NEUHAUSER, MITCH	EATON VANCE TAX MNGD SMALLCAP C	0.00	10.97	0.00	10.97	91.0	9.98
05/31/2017	GODLESKI, KEVIN	EATON VANCE TAX MNGD SMALLCAP C	0.00	7.54	0.00	7.54	91.0	6.86
05/31/2017	NEUHAUSER, MITCH	EATON VANCE TAX MNGD SMALLCAP C	0.00	3.66	0.00	3.66	91.0	3.33
05/31/2017	GODLESKI, KEVIN	EATON VANCE TAX MNGD SMALLCAP C	0.00	2.51	0.00	2.51	91.0	2.28
05/31/2017	GODLESKI, KEVIN	EATON VANCE TAX MNGD VALUE C	0.00	7.36	0.00	7.36	91.0	6.70
05/31/2017	GODLESKI, KEVIN	EATON VANCE TAX MNGD VALUE C	0.00	2.45	0.00	2.45	91.0	2.23
06/01/2017	GAMBRELL, PERRY	OPPENHEIMER DISCOVERY C	292.38	2.92	0.00	2.92	91.0	2.66
* MUTUAL FUNDS SUBTOTAL *			\$3,762.38	\$158.85	\$0.00	\$158.85		\$144.61
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
06/16/2017	PAI, YOGISH & ANITA	PAC LIFE PORTFOLIOS	0.00	10.00	0.00	10.00	91.0	9.10
06/02/2017	NEUHAUSER, STACEY	PRU PREMIER RETIREMENT B	151,773.08	10,624.12	0.00	10,624.12	91.0	9,667.95
* VARIABLE ANNUITIES SUBTOTAL *			\$151,773.08	\$10,634.12	\$0.00	\$10,634.12		\$9,677.05
<u>PRODUCT CATEGORY: VARIABLE UNIVERSAL LIFE</u>								
06/12/2017	MANN, JOSEPH(TERRY)	PAC LIFE VUL	300.00	6.00	0.00	6.00	91.0	5.46
06/12/2017	GALLAGHER, MICHAEL	PAC LIFE VUL	475.00	9.50	0.00	9.50	91.0	8.65

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BROKER TRANSACTIONS								
PRODUCT CATEGORY: VARIABLE UNIVERSAL LIFE								
06/13/2017	DUNLAP, TONY	PAC LIFE VUL	90.00	1.80	0.00	1.80	91.0	1.64
06/13/2017	VERMA, ANAND	PAC LIFE VUL	500.00	10.00	0.00	10.00	91.0	9.10
06/15/2017	CONLEY, CHRISTOPHER	PAC LIFE VUL	92.64	0.93	0.00	0.93	91.0	0.85
06/16/2017	HOFFMAN, ADON	PAC LIFE VUL	170.00	3.40	0.00	3.40	91.0	3.09
* VARIABLE UNIVERSAL LIFE SUBTOTAL *			\$1,627.64	\$31.63	\$0.00	\$31.63		\$28.79
*** BROKER TRANSACTIONS TOTAL ***			\$157,163.10	\$10,824.60	\$0.00	\$10,824.60		\$9,850.45

BROKER COMMISSION TOTALS

Broker Transactions	\$9,850.45
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$-2,153.75
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$7,696.70
Year-to-date Gross	\$33,652.08
Year-to-date Earnings	\$30,726.19

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