

**COMMISSION STATEMENT****February 15, 2018**

DANIEL BUKOVCIK
101 N. Main Street
Box 376
Ovid, MI 48866

BROKER #: B123
BRANCH: DANIEL BUKOVCIK

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
01/26/2018	PARKER, MICHELLE	AM FUNDS AMERICAN HIGH-INC MUNI	1,000.00	27.50	90.0	24.75	0.00	24.75
01/24/2018	LATZ, JARRAH	AM FUNDS CAPITAL INCOME BUILDER A	12.50	0.34	90.0	0.31	0.00	0.31
01/24/2018	LATZ, SONYA	AM FUNDS CAPITAL INCOME BUILDER A	50.00	1.88	90.0	1.69	0.00	1.69
01/30/2018	MARTIN, SCOTT	AM FUNDS CAPITAL INCOME BUILDER A	86.06	3.23	90.0	2.91	0.00	2.91
01/24/2018	LATZ, JOSHUA	AM FUNDS CAPITAL WORLD BOND A	40.00	1.10	90.0	0.99	0.00	0.99
01/24/2018	LATZ, JOSHUA	AM FUNDS CAPITAL WORLD GRTH & INC	80.00	2.20	90.0	1.98	0.00	1.98
01/24/2018	LATZ, SONYA	AM FUNDS CAPITAL WORLD GRTH & INC	50.00	1.88	90.0	1.69	0.00	1.69
01/30/2018	MAHONEY, KRISTEN	AM FUNDS CAPITAL WORLD GRTH & INC	30.00	1.13	90.0	1.02	0.00	1.02
01/24/2018	HERBLET, AMANDA	AM FUNDS EUROPACIFIC GROWTH FUND A	25.00	1.25	90.0	1.13	0.00	1.13
01/25/2018	MULDER, JAYDEN	AM FUNDS GROWTH AND INCOME A	50.00	2.50	90.0	2.25	0.00	2.25
01/26/2018	PARKER, MICHELLE	AM FUNDS GROWTH AND INCOME A	37,500.00	1,031.25	90.0	928.13	0.00	928.13
01/22/2018	KIRBY, DAVE	AM FUNDS GROWTH FUND OF AMERICA A	100.00	3.75	90.0	3.38	0.00	3.38
01/22/2018	KIRBY, NICOLE	AM FUNDS GROWTH FUND OF AMERICA A	100.00	3.75	90.0	3.38	0.00	3.38
01/22/2018	DOBISKI, MARLA	AM FUNDS GROWTH FUND OF AMERICA A	3,000.00	150.00	90.0	135.00	0.00	135.00
01/22/2018	FRUCHEY, JEFF	AM FUNDS GROWTH FUND OF AMERICA A	100.00	5.00	90.0	4.50	0.00	4.50
01/24/2018	LATZ, JARRAH	AM FUNDS GROWTH FUND OF AMERICA A	37.50	1.03	90.0	0.93	0.00	0.93
01/24/2018	LATZ, JOSHUA	AM FUNDS GROWTH FUND OF AMERICA A	80.00	2.20	90.0	1.98	0.00	1.98
01/24/2018	ZALUD, ANN	AM FUNDS GROWTH FUND OF AMERICA A	37.50	1.41	90.0	1.27	0.00	1.27
01/24/2018	HERBLET, AMANDA	AM FUNDS GROWTH FUND OF AMERICA A	25.00	1.25	90.0	1.13	0.00	1.13
01/26/2018	PARKER, MICHELLE	AM FUNDS GROWTH FUND OF AMERICA A	37,500.00	1,031.25	90.0	928.13	0.00	928.13
01/29/2018	EKEL, NICHOLAS	AM FUNDS GROWTH FUND OF AMERICA A	50.00	2.50	90.0	2.25	0.00	2.25
01/29/2018	SCHNEIDER, HANNAH	AM FUNDS GROWTH FUND OF AMERICA A	100.00	5.00	90.0	4.50	0.00	4.50
01/30/2018	MARTIN, SCOTT	AM FUNDS GROWTH FUND OF AMERICA A	172.13	6.45	90.0	5.81	0.00	5.81
01/30/2018	BYRNE, JAMIE	AM FUNDS GROWTH FUND OF AMERICA A	15.00	0.56	90.0	0.50	0.00	0.50
01/30/2018	MAHONEY, KRISTEN	AM FUNDS GROWTH FUND OF AMERICA A	30.00	1.13	90.0	1.02	0.00	1.02
02/01/2018	HAUK, KALMAN	AM FUNDS GROWTH FUND OF AMERICA A	166.00	4.57	90.0	4.11	0.00	4.11

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
02/01/2018	BESKO, BRADLEY	AM FUNDS GROWTH FUND OF AMERICA A	25.00	1.25	90.0	1.13	0.00	1.13
02/01/2018	LOYNES, AUSTIN	AM FUNDS GROWTH FUND OF AMERICA A	60.00	3.00	90.0	2.70	0.00	2.70
02/01/2018	BUKOVCIK, GAVIN	AM FUNDS GROWTH FUND OF AMERICA A	100.00	5.00	90.0	4.50	0.00	4.50
02/02/2018	BUTTARS, LISA	AM FUNDS GROWTH FUND OF AMERICA A	200.00	7.50	90.0	6.75	0.00	6.75
01/22/2018	DOBISKI, MARLA	AM FUNDS ICA A	7,000.00	350.00	90.0	315.00	0.00	315.00
01/24/2018	ZALUD, ANN	AM FUNDS ICA A	37.50	1.41	90.0	1.27	0.00	1.27
01/24/2018	WREGGELSWORTH, JOY	AM FUNDS ICA A	275.00	11.69	90.0	10.52	0.00	10.52
01/26/2018	PARKER, MICHELLE	AM FUNDS ICA A	36,500.00	1,003.75	90.0	903.38	0.00	903.38
01/30/2018	MARTIN, SCOTT	AM FUNDS ICA A	172.12	6.45	90.0	5.81	0.00	5.81
01/30/2018	BYRNE, JAMIE	AM FUNDS ICA A	15.00	0.56	90.0	0.50	0.00	0.50
02/02/2018	BUTTARS, LISA	AM FUNDS ICA A	100.00	3.75	90.0	3.38	0.00	3.38
01/22/2018	KIRBY, DAVE	AM FUNDS WASHINGTON MUTUAL	100.00	3.75	90.0	3.38	0.00	3.38
01/22/2018	KIRBY, NICOLE	AM FUNDS WASHINGTON MUTUAL	100.00	3.75	90.0	3.38	0.00	3.38
01/22/2018	FRUCHEY, JEFF	AM FUNDS WASHINGTON MUTUAL	100.00	5.00	90.0	4.50	0.00	4.50
01/24/2018	WREGGELSWORTH, JOY	AM FUNDS WASHINGTON MUTUAL	100.00	4.25	90.0	3.83	0.00	3.83
01/26/2018	PARKER, MICHELLE	AM FUNDS WASHINGTON MUTUAL	37,500.00	1,031.25	90.0	928.13	0.00	928.13
01/29/2018	SCHNEIDER, HANNAH	AM FUNDS WASHINGTON MUTUAL	100.00	5.00	90.0	4.50	0.00	4.50
02/01/2018	BESKO, BRADLEY	AM FUNDS WASHINGTON MUTUAL	25.00	1.25	90.0	1.13	0.00	1.13
02/02/2018	BUTTARS, LISA	AM FUNDS WASHINGTON MUTUAL	200.00	7.50	90.0	6.75	0.00	6.75
02/01/2018	THORNBURG, FREDERICK	HARTFORD DIVIDEND & GROWTH A	150.00	6.00	90.0	5.40	0.00	5.40
* MUTUAL FUNDS SUBTOTAL *			\$163,296.31	\$4,756.22		\$4,280.68	\$0.00	\$4,280.68
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
01/31/2018	GOOSEN, JACQUELINE	JNL ELITE ACCESS	25,007.58	5.21	90.0	4.69	0.00	4.69
01/31/2018	STOCKING, ELAINE	JNL ELITE ACCESS	6,507.27	1.36	90.0	1.22	0.00	1.22
01/31/2018	SPITERI, JOHN	JNL ELITE ACCESS	9,259.18	1.93	90.0	1.74	0.00	1.74
01/31/2018	WAGGONER, SHEILA	JNL ELITE ACCESS	20,075.68	4.18	90.0	3.76	0.00	3.76
01/31/2018	PERRY, GREGORY	JNL ELITE ACCESS	14,669.53	3.06	90.0	2.75	0.00	2.75
01/31/2018	SPIESS, CHARLES	JNL PERSPECTIVE	82,208.47	34.25	90.0	30.83	0.00	30.83
01/23/2018	PARKER, MICHELLE	JNL PERSPECTIVE II 04/14	2,560.00	128.00	90.0	115.20	0.00	115.20
01/23/2018	PARKER, KEVIN	JNL PERSPECTIVE II 04/14	2,560.00	128.00	90.0	115.20	0.00	115.20
01/29/2018	ADE, JAMES	JNL PERSPECTIVE II 04/14	12,966.77	648.34	90.0	583.51	0.00	583.51
01/29/2018	KUSNIER, LAWRENCE	JNL PERSPECTIVE II 04/14	56,780.68	2,839.03	90.0	2,555.13	0.00	2,555.13
01/31/2018	RICHARDS, ROBERT	JNL PERSPECTIVE II 04/14	41,554.08	17.31	90.0	15.58	0.00	15.58

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
01/31/2018	SCHOMISCH, RENEE	JNL PERSPECTIVE II 04/14	274,550.92	114.40	90.0	102.96	0.00	102.96
01/31/2018	BURGESS, BEVERLY	JNL PERSPECTIVE II 04/14	19,970.47	8.32	90.0	7.49	0.00	7.49
01/31/2018	ROY, JANICE	JNL PERSPECTIVE II 04/14	34,845.62	14.52	90.0	13.07	0.00	13.07
01/31/2018	WINKLER, LORETTA	JNL PERSPECTIVE II 04/14	524,333.77	218.47	90.0	196.62	0.00	196.62
01/31/2018	COOK, DONALD	JNL PERSPECTIVE II 04/14	169,395.58	70.58	90.0	63.52	0.00	63.52
01/31/2018	VINCENT, LEROY	JNL PERSPECTIVE II 04/14	56,312.74	23.46	90.0	21.11	0.00	21.11
01/31/2018	WOODEND, DAVID	JNL PERSPECTIVE II 04/14	344,676.00	143.62	90.0	129.26	0.00	129.26
01/31/2018	HEHRER, SANDRA	JNL PERSPECTIVE II 04/14	39,882.72	16.62	90.0	14.96	0.00	14.96
01/31/2018	BARBOUR, LARRY	JNL PERSPECTIVE II 04/14	57,179.68	23.82	90.0	21.44	0.00	21.44
01/31/2018	SAVAGE, ELIZABETH	JNL PERSPECTIVE II 04/14	8,411.19	3.50	90.0	3.15	0.00	3.15
01/31/2018	THELEN, NEIL	JNL PERSPECTIVE II 04/14	26,158.35	10.90	90.0	9.81	0.00	9.81
01/31/2018	RICHARDS, AMBER	JNL PERSPECTIVE II 04/14	117,462.93	48.94	90.0	44.05	0.00	44.05
01/31/2018	BESKO, DIRK	JNL PERSPECTIVE II 04/14	17,277.22	7.20	90.0	6.48	0.00	6.48
01/31/2018	YOUNG, MARY	JNL PERSPECTIVE II 04/14	630,523.11	262.72	90.0	236.45	0.00	236.45
01/31/2018	WAKEFIELD, RONALD	JNL PERSPECTIVE II 04/14	41,240.10	17.18	90.0	15.46	0.00	15.46
01/31/2018	ADE, MARIE	JNL PERSPECTIVE II 04/14	12,055.45	5.02	90.0	4.52	0.00	4.52
01/31/2018	PIGGOTT, PHILIP	JNL PERSPECTIVE II 04/14	368,203.56	153.42	90.0	138.08	0.00	138.08
01/31/2018	SMITH, RICHARD	JNL PERSPECTIVE II 04/14	21,996.16	9.17	90.0	8.25	0.00	8.25
01/31/2018	FEDEWA, LORETTA	JNL PERSPECTIVE II 04/14	53,602.87	22.33	90.0	20.10	0.00	20.10
01/31/2018	STROMER, SCOTT	JNL PERSPECTIVE II 04/14	79,882.89	33.28	90.0	29.95	0.00	29.95
01/31/2018	THELEN, ROSANNE	JNL PERSPECTIVE II 04/14	1,003,527.50	418.14	90.0	376.33	0.00	376.33
01/31/2018	THOMA, CHRIS	JNL PERSPECTIVE II 04/14	87,853.91	36.61	90.0	32.95	0.00	32.95
01/31/2018	NIXON, KIMBERLY	JNL PERSPECTIVE II 04/14	67,073.37	27.95	90.0	25.16	0.00	25.16
01/31/2018	WAKEFIELD, RONALD	JNL PERSPECTIVE II 04/14	95,719.49	39.88	90.0	35.89	0.00	35.89
01/31/2018	WAGGONER, RUSSELL	JNL PERSPECTIVE II 04/14	98,153.34	40.90	90.0	36.81	0.00	36.81
01/31/2018	REED, JOAN	JNL PERSPECTIVE II 04/14	34,266.57	14.28	90.0	12.85	0.00	12.85
01/31/2018	REED, RICHARD	JNL PERSPECTIVE II 04/14	66,672.67	27.78	90.0	25.00	0.00	25.00
01/31/2018	PENROSE, GARY	JNL PERSPECTIVE II 04/14	90,347.88	37.64	90.0	33.88	0.00	33.88
01/31/2018	BERNATH, THOMAS	JNL PERSPECTIVE II 04/14	21,697.65	9.04	90.0	8.14	0.00	8.14
01/31/2018	TRANN, LISA	JNL PERSPECTIVE II 04/14	9,298.87	3.87	90.0	3.48	0.00	3.48
01/31/2018	HUMPHREY, PATRICIA	JNL PERSPECTIVE II 04/14	11,176.97	4.66	90.0	4.19	0.00	4.19
01/31/2018	STEVENS, PATRICIA	JNL PERSPECTIVE II 04/14	163,515.87	68.13	90.0	61.32	0.00	61.32
01/31/2018	BERNATH, MARGARET	JNL PERSPECTIVE II 04/14	39,242.43	16.35	90.0	14.72	0.00	14.72

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
01/31/2018	BERNATH, MARGARET	JNL PERSPECTIVE II 04/14	31,628.58	13.18	90.0	11.86	0.00	11.86
01/31/2018	RICHARD, LORI	JNL PERSPECTIVE II 04/14	35,120.07	14.63	90.0	13.17	0.00	13.17
01/31/2018	RECK, CHARLES	JNL PERSPECTIVE II 04/14	432,437.84	180.18	90.0	162.16	0.00	162.16
01/31/2018	RECK, MAXINE	JNL PERSPECTIVE II 04/14	273,286.02	113.87	90.0	102.48	0.00	102.48
01/31/2018	HANUS, PHILLIP	JNL PERSPECTIVE II 04/14	173,440.01	72.27	90.0	65.04	0.00	65.04
01/31/2018	HANUS, SHEILA	JNL PERSPECTIVE II 04/14	35,605.99	14.84	90.0	13.36	0.00	13.36
01/31/2018	HANUS, PHILLIP	JNL PERSPECTIVE II 04/14	45,999.44	19.17	90.0	17.25	0.00	17.25
01/31/2018	LATZ, MARK	JNL PERSPECTIVE II 04/14	633,278.80	263.87	90.0	237.48	0.00	237.48
01/31/2018	BALLANCE, SUSAN	JNL PERSPECTIVE II 04/14	23,299.47	9.71	90.0	8.74	0.00	8.74
01/31/2018	ROOF, ANNA	JNL PERSPECTIVE II 04/14	49,389.14	20.58	90.0	18.52	0.00	18.52
01/31/2018	PARKER, JEFFERY	JNL PERSPECTIVE II 04/14	18,907.51	7.88	90.0	7.09	0.00	7.09
01/31/2018	HELDRETH, DIANE	JNL PERSPECTIVE II 04/14	78,631.28	32.76	90.0	29.48	0.00	29.48
01/31/2018	WOODBURY, JUDY	JNL PERSPECTIVE II 04/14	112,193.47	46.75	90.0	42.08	0.00	42.08
01/31/2018	FAHEY, SHANNON	JNL PERSPECTIVE II 04/14	189,178.69	78.82	90.0	70.94	0.00	70.94
01/31/2018	PLOWMAN, DENISE	JNL PERSPECTIVE II 04/14	22,032.97	9.18	90.0	8.26	0.00	8.26
01/31/2018	ZUSSMAN, GABRIEL	JNL PERSPECTIVE II 04/14	36,125.67	15.05	90.0	13.55	0.00	13.55
01/31/2018	DUBAY, SHARON	JNL PERSPECTIVE II 04/14	91,421.85	38.09	90.0	34.28	0.00	34.28
01/31/2018	TEREMI, SANDRA	JNL PERSPECTIVE II 04/14	32,079.33	13.37	90.0	12.03	0.00	12.03
01/31/2018	GRANT, REVA	JNL PERSPECTIVE II 04/14	27,772.87	11.57	90.0	10.41	0.00	10.41
01/31/2018	CRUM, AMY	JNL PERSPECTIVE II 04/14	32,365.52	13.49	90.0	12.14	0.00	12.14
01/31/2018	CARR, THOMAS	JNL PERSPECTIVE II 04/14	7,356.10	3.07	90.0	2.76	0.00	2.76
01/31/2018	CARROLL, DONNA	JNL PERSPECTIVE II 04/14	216,686.90	90.29	90.0	81.26	0.00	81.26
01/31/2018	HULETT, DEBORAH	JNL PERSPECTIVE II 04/14	16,358.23	6.82	90.0	6.14	0.00	6.14
01/31/2018	VANECEK, LYNNETTE	JNL PERSPECTIVE II 04/14	6,608.89	2.75	90.0	2.48	0.00	2.48
01/31/2018	CARROLL, RICHARD	JNL PERSPECTIVE II 04/14	316,882.43	132.03	90.0	118.83	0.00	118.83
01/31/2018	MARTIN, LISA	JNL PERSPECTIVE II 04/14	25,045.96	10.44	90.0	9.40	0.00	9.40
01/31/2018	KIEFFER, PATRICIA	JNL PERSPECTIVE II 04/14	101,152.37	42.15	90.0	37.94	0.00	37.94
01/31/2018	KIEFFER, PATRICIA	JNL PERSPECTIVE II 04/14	15,206.50	6.34	90.0	5.71	0.00	5.71
01/31/2018	HOCH, LYLE	JNL PERSPECTIVE II 04/14	34,495.93	14.37	90.0	12.93	0.00	12.93
01/31/2018	PLESKO, CYNTHIA	JNL PERSPECTIVE II 04/14	40,177.92	16.74	90.0	15.07	0.00	15.07
01/31/2018	DRAPER, KIMBERLY	JNL PERSPECTIVE II 04/14	54,141.40	22.56	90.0	20.30	0.00	20.30
01/31/2018	FILLMORE, PAULA	JNL PERSPECTIVE II 04/14	80,876.95	33.70	90.0	30.33	0.00	30.33
01/31/2018	ADE, JAMES	JNL PERSPECTIVE II 04/14	38,621.11	16.09	90.0	14.48	0.00	14.48

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<u>DIRECT TRANSACTIONS</u>								
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01/31/2018	DRAPER, RUTH	JNL PERSPECTIVE II 04/14	13,544.55	5.64	90.0	5.08	0.00	5.08
01/31/2018	FILLMORE, PAULA	JNL PERSPECTIVE II 04/14	144,383.83	60.16	90.0	54.14	0.00	54.14
01/31/2018	MARCH, VICKIE	JNL PERSPECTIVE II 04/14	29,139.89	12.14	90.0	10.93	0.00	10.93
01/31/2018	ASHBAUGH, ROBERT	JNL PERSPECTIVE II 05/05	371,799.43	154.92	90.0	139.43	0.00	139.43
01/31/2018	MILLER, ALAN	JNL PERSPECTIVE II 05/05	38,371.03	15.99	90.0	14.39	0.00	14.39
01/31/2018	BERNATH, THOMAS	JNL PERSPECTIVE II 05/05	8,875.64	3.70	90.0	3.33	0.00	3.33
01/31/2018	PLESKO-BERNATH, CYNTHIA	JNL PERSPECTIVE II 05/05	9,520.39	3.97	90.0	3.57	0.00	3.57
01/31/2018	SCHNEIDER, DAWN	JNL PERSPECTIVE II 05/05	30,735.58	12.81	90.0	11.53	0.00	11.53
01/31/2018	DEBOER, DIANA	JNL PERSPECTIVE II 05/05	62,892.56	26.21	90.0	23.59	0.00	23.59
01/31/2018	COZIK, MICHELLE	JNL PERSPECTIVE II 05/05	12,244.90	5.10	90.0	4.59	0.00	4.59
01/31/2018	NETHAWAY, BARBARA	JNL PERSPECTIVE II 05/05	34,993.40	14.58	90.0	13.12	0.00	13.12
01/31/2018	AUSTIN, CHARLENE	JNL PERSPECTIVE II 05/05	47,966.67	19.99	90.0	17.99	0.00	17.99
01/31/2018	BUKOVCIK, DANIEL	JNL PERSPECTIVE II 05/05	193,248.43	80.52	90.0	72.47	0.00	72.47
01/31/2018	KOERNER, NANCY	JNL PERSPECTIVE II 05/05	110,166.86	45.90	90.0	41.31	0.00	41.31
01/31/2018	BUKOVCIK, GAVIN	JNL PERSPECTIVE II 05/05	55,654.76	23.19	90.0	20.87	0.00	20.87
01/31/2018	BOETTCHER, BRETT	JNL PERSPECTIVE II 05/05	2,938.56	1.22	90.0	1.10	0.00	1.10
01/31/2018	BOETTCHER, BRETT	JNL PERSPECTIVE II 05/05	20,931.53	8.72	90.0	7.85	0.00	7.85
01/31/2018	BATORA, DELORES	JNL PERSPECTIVE II 05/05	32,837.98	13.68	90.0	12.31	0.00	12.31
01/31/2018	STOCKING, RODNEY	JNL PERSPECTIVE II 05/05	324,532.13	135.22	90.0	121.70	0.00	121.70
01/31/2018	MOORE, DONALD	JNL PERSPECTIVE II 05/05	14,611.01	6.09	90.0	5.48	0.00	5.48
01/31/2018	PALEN, LINDA	JNL PERSPECTIVE II 05/05	23,425.40	9.76	90.0	8.78	0.00	8.78
01/31/2018	HERBLET, SCOTT	JNL PERSPECTIVE II 05/05	36,971.55	15.40	90.0	13.86	0.00	13.86
01/31/2018	DEVEREAUX, DARLENE	JNL PERSPECTIVE II 05/05	53,422.08	22.26	90.0	20.03	0.00	20.03
01/31/2018	MEDINA, CESAR	JNL PERSPECTIVE II 05/05	50,345.89	20.98	90.0	18.88	0.00	18.88
01/31/2018	BESKO, DIRK	JNL PERSPECTIVE II 05/05	11,917.58	4.97	90.0	4.47	0.00	4.47
01/31/2018	BESKO, DIRK	JNL PERSPECTIVE II 05/05	124,837.73	52.02	90.0	46.82	0.00	46.82
01/31/2018	LATZ, SONYA	JNL PERSPECTIVE II 05/05	5,854.99	2.44	90.0	2.20	0.00	2.20
01/31/2018	HARROW, WENDY	JNL PERSPECTIVE II 05/05	4,443.29	1.85	90.0	1.67	0.00	1.67
01/31/2018	BISHOP, DAVID	JNL PERSPECTIVE II 05/05	68,271.28	28.45	90.0	25.61	0.00	25.61
01/31/2018	O'BERRY, MICHAEL	JNL PERSPECTIVE II 05/05	201,286.75	83.87	90.0	75.48	0.00	75.48
01/31/2018	WINKLER, JOHN	JNL PERSPECTIVE II 05/05	458,412.66	191.01	90.0	171.91	0.00	171.91
01/31/2018	HOOKER, LINDA	JNL PERSPECTIVE II 05/05	140,026.44	58.34	90.0	52.51	0.00	52.51
01/31/2018	BISHOP, DAVID	JNL PERSPECTIVE II 05/05	25,164.58	10.49	90.0	9.44	0.00	9.44

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
01/31/2018	DARLING, GARY	JNL PERSPECTIVE II 05/05	150,514.50	62.71	90.0	56.44	0.00	56.44
01/31/2018	GALECKA, CYRIL	JNL PERSPECTIVE II 05/05	141,658.83	59.02	90.0	53.12	0.00	53.12
01/31/2018	BURNS, KAREN	JNL PERSPECTIVE II 05/05	169,692.59	70.71	90.0	63.64	0.00	63.64
01/31/2018	COOK, DONALD	JNL PERSPECTIVE II 05/05	4,599.61	1.92	90.0	1.73	0.00	1.73
01/31/2018	GREEN, STEVE	JNL PERSPECTIVE II 05/05	63,980.81	26.66	90.0	23.99	0.00	23.99
01/31/2018	HECKMAN, RUSSELL	JNL PERSPECTIVE II 05/05	97,022.70	40.43	90.0	36.39	0.00	36.39
01/31/2018	HECKMAN, VICKI	JNL PERSPECTIVE II 05/05	5,826.16	2.43	90.0	2.19	0.00	2.19
01/31/2018	HECKMAN, VICKI	JNL PERSPECTIVE II 05/05	228,410.23	95.17	90.0	85.65	0.00	85.65
01/31/2018	VINCENT, DAVID	JNL PERSPECTIVE II 05/05	4,578.61	1.91	90.0	1.72	0.00	1.72
01/31/2018	VINCENT, JAMIE	JNL PERSPECTIVE II 05/05	22,130.58	9.22	90.0	8.30	0.00	8.30
01/31/2018	BERNATH, THOMAS	JNL PERSPECTIVE II 05/05	17,963.58	7.48	90.0	6.73	0.00	6.73
01/31/2018	KANTHE, LINDA	JNL PERSPECTIVE II 05/05	70,212.43	29.26	90.0	26.33	0.00	26.33
01/31/2018	COOK, JANET	JNL PERSPECTIVE II 05/05	64,465.76	26.86	90.0	24.17	0.00	24.17
01/31/2018	COOK, DONALD	JNL PERSPECTIVE II 05/05	160,255.69	66.77	90.0	60.09	0.00	60.09
01/31/2018	ADE, MARIE	JNL PERSPECTIVE II 05/05	56,060.02	23.36	90.0	21.02	0.00	21.02
01/31/2018	COOK, DONALD	JNL PERSPECTIVE II 05/05	112,288.67	46.79	90.0	42.11	0.00	42.11
01/31/2018	BUKOVCIK, SUSAN	JNL PERSPECTIVE II 05/05	16,916.30	7.05	90.0	6.35	0.00	6.35
01/31/2018	BUKOVCIK, DANIEL	JNL PERSPECTIVE II 05/05	17,482.60	7.28	90.0	6.55	0.00	6.55
01/31/2018	ATKINS, RONALD	JNL PERSPECTIVE II 05/05	64,349.87	26.81	90.0	24.13	0.00	24.13
01/31/2018	MCCABE, DAVID	JNL PERSPECTIVE II 05/05	89,341.83	37.23	90.0	33.51	0.00	33.51
01/31/2018	SMITH, DOUGLAS	JNL PERSPECTIVE II 05/05	12,516.33	5.22	90.0	4.70	0.00	4.70
01/31/2018	BUSH, VICTORIA	JNL PERSPECTIVE II 05/05	30,763.01	12.82	90.0	11.54	0.00	11.54
01/31/2018	COSCARELLI, ARTHUR	JNL PERSPECTIVE II 05/05	15,652.59	6.52	90.0	5.87	0.00	5.87
01/31/2018	BERNATH, THOMAS	JNL PERSPECTIVE II 05/05	151,989.25	63.33	90.0	57.00	0.00	57.00
01/31/2018	FEDEWA, NEIL	JNL PERSPECTIVE II 05/05	12,879.78	5.37	90.0	4.83	0.00	4.83
01/31/2018	PALEN, LINDA	JNL PERSPECTIVE II 05/05	180,629.40	75.26	90.0	67.73	0.00	67.73
01/31/2018	CONKLIN, SANDRA	JNL PERSPECTIVE II 05/05	14,542.59	6.06	90.0	5.45	0.00	5.45
01/31/2018	CONKLIN, DOUG	JNL PERSPECTIVE II 05/05	67,816.95	28.26	90.0	25.43	0.00	25.43
01/31/2018	ATKINS, RONALD	JNL PERSPECTIVE II 05/05	7,421.34	3.09	90.0	2.78	0.00	2.78
01/31/2018	ATKINS, DEB	JNL PERSPECTIVE II 05/05	8,556.12	3.57	90.0	3.21	0.00	3.21
01/31/2018	ATKINS, RONALD	JNL PERSPECTIVE II 05/05	107,749.33	44.90	90.0	40.41	0.00	40.41
01/31/2018	KURNCZ, KIMBERLY	JNL PERSPECTIVE II 05/05	908.42	0.38	90.0	0.34	0.00	0.34
01/31/2018	MASSA, RODGER	JNL PERSPECTIVE II 05/05	99,661.19	41.53	90.0	37.38	0.00	37.38

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<u>DIRECT TRANSACTIONS</u>								
PRODUCT CATEGORY: VARIABLE ANNUITIES								
01/31/2018	WEISMILLER, SANDRA	JNL PERSPECTIVE II 05/05	1,028,008.76	428.34	90.0	385.51	0.00	385.51
01/31/2018	BYWATER, SHEILA	JNL PERSPECTIVE II 05/05	325,672.99	135.70	90.0	122.13	0.00	122.13
01/31/2018	PLOWMAN, DONNA	JNL PERSPECTIVE II 05/05	43,649.91	18.19	90.0	16.37	0.00	16.37
01/31/2018	BUKOVCIK, SUSAN	JNL PERSPECTIVE II 05/05	89,006.17	37.09	90.0	33.38	0.00	33.38
01/31/2018	BUKOVCIK, SUSAN	JNL PERSPECTIVE II 05/05	77,163.91	32.15	90.0	28.94	0.00	28.94
01/31/2018	BUKOVCIK, DANIEL	JNL PERSPECTIVE II 05/05	75,303.16	31.38	90.0	28.24	0.00	28.24
01/31/2018	RADEMACHER, SUZANNE	JNL PERSPECTIVE II 05/05	58,100.21	24.21	90.0	21.79	0.00	21.79
01/31/2018	RADEMACHER, RICKEY	JNL PERSPECTIVE II 05/05	58,100.21	24.21	90.0	21.79	0.00	21.79
01/31/2018	DARLING, KIMBERLY	JNL PERSPECTIVE II 05/05	42,556.71	17.73	90.0	15.96	0.00	15.96
01/31/2018	EVANS, ROGER	JNL PERSPECTIVE II 05/05	45,610.07	19.00	90.0	17.10	0.00	17.10
01/31/2018	BARKS, ERRON	JNL PERSPECTIVE II 05/05	34,411.65	14.34	90.0	12.91	0.00	12.91
01/31/2018	BARKS, MARIE	JNL PERSPECTIVE II 05/05	44,260.01	18.44	90.0	16.60	0.00	16.60
01/31/2018	BARKS, ERRON	JNL PERSPECTIVE II 05/05	48,047.49	20.02	90.0	18.02	0.00	18.02
01/31/2018	BARKS, ERRON	JNL PERSPECTIVE II 05/05	329,394.18	137.25	90.0	123.53	0.00	123.53
01/31/2018	BARKS, MARIE	JNL PERSPECTIVE II 05/05	48,047.49	20.02	90.0	18.02	0.00	18.02
01/31/2018	FINCH, ARLENE	JNL PERSPECTIVE II 05/05	19,812.46	8.26	90.0	7.43	0.00	7.43
01/31/2018	BUKOVCIK, DANIEL	JNL PERSPECTIVE II 05/05	90,812.75	37.84	90.0	34.06	0.00	34.06
01/31/2018	ALLEN, DONNA	JNL PERSPECTIVE II 05/05	8,874.29	3.70	90.0	3.33	0.00	3.33
01/31/2018	O'BERRY, CHARLES	JNL PERSPECTIVE II 05/05	112,025.23	46.68	90.0	42.01	0.00	42.01
01/31/2018	RAMIREZ, JOAN	JNL PERSPECTIVE II 05/05	61,786.57	25.74	90.0	23.17	0.00	23.17
01/31/2018	SWENSON, AMY	JNL PERSPECTIVE II 05/05	12,326.30	5.14	90.0	4.63	0.00	4.63
01/31/2018	SWENSON, ERIC	JNL PERSPECTIVE II 05/05	10,417.03	4.34	90.0	3.91	0.00	3.91
01/31/2018	SWENSON, ERIC	JNL PERSPECTIVE II 05/05	6,376.60	2.66	90.0	2.39	0.00	2.39
01/31/2018	FOLTZ, TIMOTHY	JNL PERSPECTIVE II 05/05	7,212.13	3.01	90.0	2.71	0.00	2.71
01/31/2018	MOORE, MARC	JNL PERSPECTIVE II 05/05	423.53	0.18	90.0	0.16	0.00	0.16
01/31/2018	BEALS, TIMOTHY	JNL PERSPECTIVE II 05/05	34,491.55	14.37	90.0	12.93	0.00	12.93
01/31/2018	LEN, JURLINE	JNL PERSPECTIVE II 05/05	126,366.81	52.65	90.0	47.39	0.00	47.39
01/31/2018	LEN, JURLINE	JNL PERSPECTIVE II 05/05	182,461.21	76.03	90.0	68.43	0.00	68.43
01/31/2018	HAZLE, JOHN	JNL PERSPECTIVE II 05/05	13,419.58	5.59	90.0	5.03	0.00	5.03
01/31/2018	HARMON, RICHARD	JNL PERSPECTIVE II 05/05	161,537.83	67.31	90.0	60.58	0.00	60.58
01/31/2018	KUS, DONNA	JNL PERSPECTIVE II 05/05	112,984.72	47.08	90.0	42.37	0.00	42.37
01/31/2018	DARLING, TARIN	JNL PERSPECTIVE II 05/05	5,647.72	2.35	90.0	2.12	0.00	2.12
01/31/2018	MILLER, PHILLIP	JNL PERSPECTIVE II 05/05	1,186.21	0.49	90.0	0.44	0.00	0.44

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
01/31/2018	MILLER, VIVIAN	JNL PERSPECTIVE II 05/05	5,915.82	2.46	90.0	2.21	0.00	2.21
01/31/2018	UNTERBRINK, PAUL	JNL PERSPECTIVE II 05/05	127,973.97	53.32	90.0	47.99	0.00	47.99
01/31/2018	BLAIN, VICKIE	JNL PERSPECTIVE II 05/05	82,298.70	34.29	90.0	30.86	0.00	30.86
01/31/2018	BLAIN, VICKIE	JNL PERSPECTIVE II 05/05	77,152.31	32.15	90.0	28.94	0.00	28.94
01/31/2018	SIEFFERT, JUDITH	JNL PERSPECTIVE II 05/05	544,692.64	226.96	90.0	204.26	0.00	204.26
01/31/2018	PAKSI, JOYCE	JNL PERSPECTIVE II 05/05	15,599.19	6.50	90.0	5.85	0.00	5.85
01/31/2018	PAKSI, JOYCE	JNL PERSPECTIVE II 05/05	103,161.92	42.98	90.0	38.68	0.00	38.68
01/31/2018	PAKSI, ROBERT	JNL PERSPECTIVE II 05/05	16,273.46	6.78	90.0	6.10	0.00	6.10
01/31/2018	PAKSI, ROBERT	JNL PERSPECTIVE II 05/05	43,233.80	18.01	90.0	16.21	0.00	16.21
01/31/2018	STUTZMAN, KAREN	JNL PERSPECTIVE II 05/05	44,954.46	18.73	90.0	16.86	0.00	16.86
01/31/2018	SWANCHARA, KIM	JNL PERSPECTIVE II 05/05	48,299.10	20.12	90.0	18.11	0.00	18.11
01/31/2018	SWANCHARA, BEN	JNL PERSPECTIVE II 05/05	48,299.10	20.12	90.0	18.11	0.00	18.11
01/31/2018	BATORA, DELORES	JNL PERSPECTIVE II 05/05	185,520.32	77.30	90.0	69.57	0.00	69.57
01/31/2018	DUNSMORE, CAROL	JNL PERSPECTIVE II 05/05	123,904.31	51.63	90.0	46.47	0.00	46.47
01/31/2018	HOGAN, JOSEPH	JNL PERSPECTIVE II 05/05	272,778.12	113.66	90.0	102.29	0.00	102.29
01/31/2018	STEHLIK, FRANCES	JNL PERSPECTIVE II 05/05	115,207.88	48.00	90.0	43.20	0.00	43.20
01/31/2018	STEHLIK, FRANCES	JNL PERSPECTIVE II 05/05	36,670.73	15.28	90.0	13.75	0.00	13.75
01/31/2018	WHALEY JR, RICHARD	JNL PERSPECTIVE II 05/05	49,371.21	20.57	90.0	18.51	0.00	18.51
01/31/2018	GOOSEN, JEROME	JNL PERSPECTIVE II 05/05	16,130.63	6.72	90.0	6.05	0.00	6.05
01/31/2018	BAILEY, THOMAS	JNL PERSPECTIVE II 05/05	11,057.55	4.61	90.0	4.15	0.00	4.15
01/31/2018	BAILEY, THOMAS	JNL PERSPECTIVE II 05/05	119,146.30	49.64	90.0	44.68	0.00	44.68
01/31/2018	BAILEY, WALLACE	JNL PERSPECTIVE II 05/05	186,162.49	77.57	90.0	69.81	0.00	69.81
01/31/2018	BAILEY, SUSAN	JNL PERSPECTIVE II 05/05	28,195.97	11.75	90.0	10.58	0.00	10.58
01/31/2018	HOGAN, JOSEPH	JNL PERSPECTIVE II 05/05	45,279.19	18.87	90.0	16.98	0.00	16.98
01/31/2018	WOODMAN, ROBERT	JNL PERSPECTIVE II 05/05	91,259.65	38.02	90.0	34.22	0.00	34.22
01/31/2018	COCKRUM, MARK	JNL PERSPECTIVE II 05/05	83,248.87	31.22	90.0	28.10	0.00	28.10
01/31/2018	HOGAN, JOSEPH	JNL PERSPECTIVE II 05/05	143,023.33	59.59	90.0	53.63	0.00	53.63
01/31/2018	FOX, JAMES	JNL PERSPECTIVE II 05/05	169,843.09	70.77	90.0	63.69	0.00	63.69
01/31/2018	PERRY, GREGORY	JNL PERSPECTIVE II 05/05	48,883.13	20.37	90.0	18.33	0.00	18.33
01/31/2018	HOUSE, MATTHEW	JNL PERSPECTIVE II 05/05	14,573.89	6.07	90.0	5.46	0.00	5.46
01/31/2018	SMALLDON, JANET	JNL PERSPECTIVE II 05/05	54,997.19	22.92	90.0	20.63	0.00	20.63
01/31/2018	FABER, KATHRYN	JNL PERSPECTIVE II 05/05	38,764.92	16.15	90.0	14.54	0.00	14.54
01/31/2018	BUKOVCIK, RONALD	JNL PERSPECTIVE II 05/05	558,147.20	232.56	90.0	209.30	0.00	209.30

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
01/31/2018	BARTON, EVA	JNL PERSPECTIVE II 05/05	20,505.37	8.54	90.0	7.69	0.00	7.69
01/31/2018	THELEN, NEIL	JNL PERSPECTIVE II 05/05	219,960.79	91.65	90.0	82.49	0.00	82.49
01/31/2018	CONRAD, DOUGLAS	JNL PERSPECTIVE II 05/05	36,677.89	15.28	90.0	13.75	0.00	13.75
01/31/2018	MARTIN, SCOTT	JNL PERSPECTIVE II 05/05	70,699.86	29.46	90.0	26.51	0.00	26.51
01/31/2018	ROOF, ANNA	JNL PERSPECTIVE II 05/05	210,928.94	87.89	90.0	79.10	0.00	79.10
01/31/2018	ROBERTS, MONICA	JNL PERSPECTIVE II 05/05	7,396.92	3.08	90.0	2.77	0.00	2.77
01/31/2018	DOYLE, DENNIS	JNL PERSPECTIVE II 05/05	53,684.42	22.37	90.0	20.13	0.00	20.13
01/31/2018	SCHRAUBEN, HOLLY	JNL PERSPECTIVE II 05/05	4,671.80	1.95	90.0	1.76	0.00	1.76
01/31/2018	BURNS, KAREN	JNL PERSPECTIVE II 05/05	30,829.19	12.85	90.0	11.57	0.00	11.57
01/31/2018	PEASE, STEVEN	JNL PERSPECTIVE II 05/05	64,250.33	26.77	90.0	24.09	0.00	24.09
01/31/2018	THORNBURG, JANET	JNL PERSPECTIVE II 05/05	88,407.66	36.84	90.0	33.16	0.00	33.16
01/31/2018	BAILEY, WALLACE	JNL PERSPECTIVE II 05/05	48,709.38	20.30	90.0	18.27	0.00	18.27
01/31/2018	SCHULTZ, GARY	JNL PERSPECTIVE II 05/05	6,644.35	2.77	90.0	2.49	0.00	2.49
01/31/2018	RITZ, VICKI	JNL PERSPECTIVE II 05/05	24,353.83	10.15	90.0	9.14	0.00	9.14
01/31/2018	KIEFFER, DUSTIN	JNL PERSPECTIVE II 05/05	16,628.07	6.93	90.0	6.24	0.00	6.24
01/31/2018	BAILEY, WALLACE	JNL PERSPECTIVE II 05/05	40,606.87	16.92	90.0	15.23	0.00	15.23
01/31/2018	THORNBURG, RICHARD	JNL PERSPECTIVE II 05/05	310,647.07	129.44	90.0	116.50	0.00	116.50
01/31/2018	MEADOWS, SANDRA	JNL PERSPECTIVE II 05/05	271,846.68	113.27	90.0	101.94	0.00	101.94
01/31/2018	BERNATH, THOMAS	JNL PERSPECTIVE II 05/05	8,680.61	3.62	90.0	3.26	0.00	3.26
01/31/2018	DANIEL, JOHN	JNL PERSPECTIVE II 05/05	56,769.75	23.65	90.0	21.29	0.00	21.29
01/31/2018	WROBEL, GARY	JNL PERSPECTIVE II 05/05	435,642.08	181.52	90.0	163.37	0.00	163.37
01/31/2018	ZUSSMAN, KELLI	JNL PERSPECTIVE II 05/05	486,050.94	202.52	90.0	182.27	0.00	182.27
01/31/2018	EVANS, ROGER	JNL PERSPECTIVE II 05/05	9,593.66	4.00	90.0	3.60	0.00	3.60
01/31/2018	EVANS, ROGER	JNL PERSPECTIVE II 05/05	47,770.96	19.90	90.0	17.91	0.00	17.91
01/31/2018	LEIBY, PAMELA	JNL PERSPECTIVE II 05/05	94,309.00	39.30	90.0	35.37	0.00	35.37
01/31/2018	LEIBY, PAMELA	JNL PERSPECTIVE II 05/05	29,990.78	12.50	90.0	11.25	0.00	11.25
01/31/2018	SCHMITT, WILLIAM	JNL PERSPECTIVE II 05/05	31,871.65	13.28	90.0	11.95	0.00	11.95
01/31/2018	SCHMITT, KELLEY	JNL PERSPECTIVE II 05/05	16,286.18	6.79	90.0	6.11	0.00	6.11
01/31/2018	EKEL, MARY	JNL PERSPECTIVE II 05/05	10,785.41	4.49	90.0	4.04	0.00	4.04
01/31/2018	SHETTLER, CARL	JNL PERSPECTIVE II 05/05	3,165.74	1.32	90.0	1.19	0.00	1.19
01/31/2018	NUTTER, JACK	JNL PERSPECTIVE II 05/05	196,000.18	81.67	90.0	73.50	0.00	73.50
01/31/2018	HUHN, JUDY	JNL PERSPECTIVE II 05/05	133,508.40	55.63	90.0	50.07	0.00	50.07
01/31/2018	DOUBRAVA, STACY	JNL PERSPECTIVE II 05/05	277,113.44	115.46	90.0	103.91	0.00	103.91

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
01/31/2018	CAIRNS, SCOTT	JNL PERSPECTIVE II 05/05	184,571.03	76.90	90.0	69.21	0.00	69.21
01/31/2018	RADMACHER, ROGER	JNL PERSPECTIVE II 05/05	262,840.84	109.52	90.0	98.57	0.00	98.57
01/31/2018	MASSA, RODGER	JNL PERSPECTIVE II 05/05	3,308.27	1.38	90.0	1.24	0.00	1.24
01/31/2018	PAKSI, JAMES	JNL PERSPECTIVE II 05/05	222,496.63	92.71	90.0	83.44	0.00	83.44
01/31/2018	MILLER, VIVIAN	JNL PERSPECTIVE II 05/05	69,662.04	29.03	90.0	26.13	0.00	26.13
01/31/2018	STANLEY, REGINA	JNL PERSPECTIVE II 05/05	108,277.62	45.12	90.0	40.61	0.00	40.61
01/31/2018	NORDER, MARSHA	JNL PERSPECTIVE II 05/05	30,082.22	12.53	90.0	11.28	0.00	11.28
01/31/2018	COPEES, TAMERA	JNL PERSPECTIVE II 05/05	56,522.51	23.55	90.0	21.20	0.00	21.20
01/31/2018	WINTERS, JODI	JNL PERSPECTIVE II 05/05	20,477.52	8.53	90.0	7.68	0.00	7.68
01/31/2018	ASHBAUGH, ROBERT	JNL PERSPECTIVE II 05/05	17,277.72	7.20	90.0	6.48	0.00	6.48
01/31/2018	BURKETT SR, RICHARD	JNL PERSPECTIVE II 05/05	3,782.98	1.58	90.0	1.42	0.00	1.42
01/31/2018	HAZLE, JAYDEN	JNL PERSPECTIVE II 05/05	9,631.35	4.01	90.0	3.61	0.00	3.61
01/31/2018	STOLL, MARY	JNL PERSPECTIVE II 05/05	4,124.57	1.72	90.0	1.55	0.00	1.55
01/31/2018	ARTHUR, LOYAL	JNL PERSPECTIVE II 05/05	259,498.91	108.12	90.0	97.31	0.00	97.31
01/31/2018	FOX, JAMES	JNL PERSPECTIVE II 05/05	33,688.52	14.04	90.0	12.64	0.00	12.64
01/31/2018	SMALEC, CARLA	JNL PERSPECTIVE II 05/05	128,669.79	53.61	90.0	48.25	0.00	48.25
01/31/2018	HEATHMAN, DAWN	JNL PERSPECTIVE II 05/05	92,273.53	38.45	90.0	34.61	0.00	34.61
01/31/2018	RAMIREZ, NICOLAS	JNL PERSPECTIVE II 05/05	311,633.73	129.85	90.0	116.87	0.00	116.87
01/31/2018	WALTER, SHIRLEY	JNL PERSPECTIVE II 05/05	83,501.76	34.79	90.0	31.31	0.00	31.31
01/31/2018	WALTER, ROBERT	JNL PERSPECTIVE II 05/05	46,944.81	19.56	90.0	17.60	0.00	17.60
01/31/2018	WALTER, ROBERT	JNL PERSPECTIVE II 05/05	164,933.34	68.72	90.0	61.85	0.00	61.85
01/31/2018	WALTER, SHIRLEY	JNL PERSPECTIVE II 05/05	4,129.15	1.72	90.0	1.55	0.00	1.55
01/31/2018	WALTER, SHIRLEY	JNL PERSPECTIVE II 05/05	50,232.31	20.93	90.0	18.84	0.00	18.84
01/31/2018	WALTER, ROBERT	JNL PERSPECTIVE II 05/05	4,161.13	1.73	90.0	1.56	0.00	1.56
01/31/2018	LENON, DAWN	JNL PERSPECTIVE II 05/05	272,908.45	113.71	90.0	102.34	0.00	102.34
01/31/2018	DEVEREAUX, ANDREW	JNL PERSPECTIVE II 05/05	24,668.52	10.28	90.0	9.25	0.00	9.25
01/31/2018	MCCREERY, RODNEY	JNL PERSPECTIVE II 05/05	26,540.99	11.06	90.0	9.95	0.00	9.95
01/31/2018	DEVEREAUX, DARLENE	JNL PERSPECTIVE II 05/05	3,880.37	1.62	90.0	1.46	0.00	1.46
01/31/2018	CALVERLEY, ROBERT	JNL PERSPECTIVE II 05/05	150,821.60	62.84	90.0	56.56	0.00	56.56
01/31/2018	WINKLER, DAVID	JNL PERSPECTIVE II 05/05	123,729.73	51.55	90.0	46.40	0.00	46.40
01/31/2018	BATES, JAMES	JNL PERSPECTIVE II 05/05	242,881.13	101.20	90.0	91.08	0.00	91.08
01/31/2018	BOETTCHER, DAWN	JNL PERSPECTIVE II 05/05	24,425.70	10.18	90.0	9.16	0.00	9.16
01/31/2018	RITTER, DEVONA	JNL PERSPECTIVE II 05/05	27,394.46	11.41	90.0	10.27	0.00	10.27

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
02/01/2018	COSCARELLI, ARTHUR	JNL PERSPECTIVE II 05/05	50.00	2.63	90.0	2.37	0.00	2.37
02/01/2018	HAZLE, JAYDEN	JNL PERSPECTIVE II 05/05	100.00	5.25	90.0	4.73	0.00	4.73
02/05/2018	SCHNEIDER, DAWN	JNL PERSPECTIVE II 05/05	100.00	5.25	90.0	4.73	0.00	4.73
01/31/2018	MARTENS, KEVIN	JNL PERSPECTIVE II 10/04	59,721.95	24.88	90.0	22.39	0.00	22.39
* VARIABLE ANNUITIES SUBTOTAL *			\$26,681,518.58	\$14,823.40		\$13,341.20	\$0.00	\$13,341.20
<u>PRODUCT CATEGORY: VARIABLE UNIVERSAL LIFE</u>								
01/30/2018	KIRBY, NICOLE	LBL VUL	99.06	31.70	90.0	28.53	0.00	28.53
01/30/2018	KIRBY, NICOLE	LBL VUL	5.94	1.90	90.0	1.71	0.00	1.71
01/30/2018	KIRBY, NICOLE	LBL VUL	64.15	20.53	90.0	18.48	0.00	18.48
01/30/2018	KIRBY, NICOLE	LBL VUL	3.85	1.23	90.0	1.11	0.00	1.11
* VARIABLE UNIVERSAL LIFE SUBTOTAL *			\$173.00	\$55.36		\$49.83	\$0.00	\$49.83
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
01/31/2018	HUNT, BRUCE	FRANKLIN FOCUSED CORE EQUITY A	0.00	4.52	90.0	4.07	0.00	4.07
01/31/2018	HUNT, BRUCE	FRANKLIN GROWTH A	0.00	5.40	90.0	4.86	0.00	4.86
01/31/2018	HUNT, BRUCE	FRANKLIN GROWTH OPP A	0.00	4.70	90.0	4.23	0.00	4.23
01/31/2018	HUNT, BRUCE	FRANKLIN MUTUAL GLOBAL DISCOVERY A	0.00	1.95	90.0	1.76	0.00	1.76
01/31/2018	HUNT, BRUCE	FRANKLIN MUTUAL INTERNATIONAL A	0.00	2.64	90.0	2.38	0.00	2.38
01/31/2018	HUNT, BRUCE	FRANKLIN MUTUAL QUEST A	0.00	1.88	90.0	1.69	0.00	1.69
01/31/2018	HUNT, BRUCE	FRANKLIN MUTUAL SHARES A	0.00	2.11	90.0	1.90	0.00	1.90
01/31/2018	HUNT, BRUCE	FRANKLIN REAL RETURN A	0.00	3.52	90.0	3.17	0.00	3.17
01/31/2018	HUNT, BRUCE	FRANKLIN RISING DIVIDENDS A	0.00	5.04	90.0	4.54	0.00	4.54
01/31/2018	HUNT, BRUCE	FRANKLIN SMALL CAP GROWTH A	0.00	5.16	90.0	4.64	0.00	4.64
01/31/2018	HUNT, BRUCE	FRANKLIN TOTAL RETURN A	0.00	1.38	90.0	1.24	0.00	1.24
/ /	LEE, EUSTAQUIA	HARTFORD 529 AGGRESSIVE GROWTH A	0.00	0.54	90.0	0.49	0.00	0.49
/ /	STUTZMAN, KAREN	HARTFORD 529 CHECKS AND BAL A	0.00	0.06	90.0	0.05	0.00	0.05
/ /	STUTZMAN, KAREN	HARTFORD 529 CHECKS AND BAL A	0.00	0.09	90.0	0.08	0.00	0.08
/ /	MCHALLAM, MYA	HARTFORD 529 DIVIDEND AND GROWTH A	0.00	14.04	90.0	12.64	0.00	12.64
/ /	STUTZMAN, KAREN	HARTFORD 529 EQUITY INCOME A	0.00	1.49	90.0	1.34	0.00	1.34
/ /	STUTZMAN, KAREN	HARTFORD 529 EQUITY INCOME A	0.00	0.39	90.0	0.35	0.00	0.35
/ /	STUTZMAN, KAREN	HARTFORD 529 EQUITY INCOME A	0.00	2.85	90.0	2.57	0.00	2.57
/ /	STUTZMAN, KAREN	HARTFORD 529 EQUITY INCOME A	0.00	0.55	90.0	0.50	0.00	0.50
/ /	O'MALEY, SHIRLEY	HARTFORD 529 STATIC GROWTH A	0.00	0.39	90.0	0.35	0.00	0.35

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS								
/ /	O'MALEY, SHIRLEY	HARTFORD 529 STATIC GROWTH A	0.00	0.39	90.0	0.35	0.00	0.35
/ /	O'MALEY, SHIRLEY	HARTFORD 529 STATIC GROWTH A	0.00	2.37	90.0	2.13	0.00	2.13
/ /	O'MALEY, SHIRLEY	HARTFORD 529 STATIC GROWTH A	0.00	0.39	90.0	0.35	0.00	0.35
/ /	O'MALEY, SHIRLEY	HARTFORD 529 STATIC GROWTH A	0.00	0.35	90.0	0.32	0.00	0.32
/ /	BAESE, MARY BETH	HARTFORD BALANCED A	0.00	0.19	90.0	0.17	0.00	0.17
/ /	DARLING, KIMBERLY	HARTFORD BALANCED A	0.00	0.19	90.0	0.17	0.00	0.17
/ /	FOX, KERRI	HARTFORD BALANCED A	0.00	0.24	90.0	0.22	0.00	0.22
/ /	KIEFFER, DUSTIN	HARTFORD BALANCED ALLOCATION A	0.00	8.45	90.0	7.61	0.00	7.61
/ /	KIEFFER, KIRA	HARTFORD BALANCED ALLOCATION A	0.00	9.51	90.0	8.56	0.00	8.56
/ /	EVANS, ROGER	HARTFORD BALANCED ALLOCATION A	0.00	9.69	90.0	8.72	0.00	8.72
/ /	RADEMACHER, RICKEY	HARTFORD BALANCED ALLOCATION A	0.00	2.20	90.0	1.98	0.00	1.98
/ /	KIEFFER, PATRICIA	HARTFORD BALANCED ALLOCATION A	0.00	45.05	90.0	40.55	0.00	40.55
/ /	HASSE, RONALD	HARTFORD CAPITAL APP II A	0.00	2.34	90.0	2.11	0.00	2.11
/ /	HILTON, CYNTHIA	HARTFORD CAPITAL APP II A	0.00	4.36	90.0	3.92	0.00	3.92
/ /	BUKOVCIK, DANIEL	HARTFORD CAPITAL APP II A	0.00	8.70	90.0	7.83	0.00	7.83
/ /	THELEN, TODD	HARTFORD CAPITAL APP II A	0.00	0.50	90.0	0.45	0.00	0.45
/ /	THELEN, ROSANNE	HARTFORD CAPITAL APP II A	0.00	0.92	90.0	0.83	0.00	0.83
/ /	HILTON, CYNTHIA	HARTFORD CAPITAL APPRECIATION A	0.00	5.55	90.0	5.00	0.00	5.00
/ /	BUKOVCIK, DANIEL	HARTFORD CAPITAL APPRECIATION A	0.00	28.76	90.0	25.88	0.00	25.88
/ /	BAESE, MARY BETH	HARTFORD CAPITAL APPRECIATION A	0.00	2.36	90.0	2.12	0.00	2.12
/ /	PRICE, SARAH	HARTFORD CAPITAL APPRECIATION A	0.00	1.02	90.0	0.92	0.00	0.92
/ /	ZUNIGA, AMANDA	HARTFORD CAPITAL APPRECIATION A	0.00	16.08	90.0	14.47	0.00	14.47
/ /	HALFMAN, BRENDA	HARTFORD CAPITAL APPRECIATION A	0.00	0.58	90.0	0.52	0.00	0.52
/ /	THORNBURG, FREDERICK	HARTFORD CAPITAL APPRECIATION A	0.00	4.74	90.0	4.27	0.00	4.27
/ /	COOLEY, MARK	HARTFORD CAPITAL APPRECIATION A	0.00	0.26	90.0	0.23	0.00	0.23
/ /	DOUBRAVA, THOMAS	HARTFORD CAPITAL APPRECIATION A	0.00	1.22	90.0	1.10	0.00	1.10
/ /	RICHARDS, DEVIN	HARTFORD DISCIPLINED EQUITY A	0.00	2.87	90.0	2.58	0.00	2.58
/ /	FEDEWA, MICHAEL	HARTFORD DISCIPLINED EQUITY A	0.00	3.56	90.0	3.20	0.00	3.20
/ /	HILTON, CYNTHIA	HARTFORD DIVIDEND & GROWTH A	0.00	6.70	90.0	6.03	0.00	6.03
/ /	RICHARDS, AMBER	HARTFORD DIVIDEND & GROWTH A	0.00	1.31	90.0	1.18	0.00	1.18
/ /	RICHARDS, AMBER	HARTFORD DIVIDEND & GROWTH A	0.00	0.96	90.0	0.86	0.00	0.86
/ /	WEISMILLER, MARK	HARTFORD DIVIDEND & GROWTH A	0.00	3.73	90.0	3.36	0.00	3.36
/ /	LADISKI, BROOKE	HARTFORD DIVIDEND & GROWTH A	0.00	0.65	90.0	0.59	0.00	0.59

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS								
/ /	WEISMILLER, MARK	HARTFORD DIVIDEND & GROWTH A	0.00	1.98	90.0	1.78	0.00	1.78
/ /	WEISMILLER, KELSEY	HARTFORD DIVIDEND & GROWTH A	0.00	0.56	90.0	0.50	0.00	0.50
/ /	THORNBURG, FREDERICK	HARTFORD DIVIDEND & GROWTH A	0.00	7.38	90.0	6.64	0.00	6.64
/ /	FEDEWA, MICHAEL	HARTFORD DIVIDEND & GROWTH A	0.00	4.34	90.0	3.91	0.00	3.91
/ /	THELEN, TODD	HARTFORD DIVIDEND & GROWTH A	0.00	1.39	90.0	1.25	0.00	1.25
/ /	THELEN, ROSANNE	HARTFORD DIVIDEND & GROWTH A	0.00	2.61	90.0	2.35	0.00	2.35
/ /	BUKOVCIK/SEP, WILLIAM	HARTFORD GROWTH OPP A	0.00	2.01	90.0	1.81	0.00	1.81
/ /	SCHLIEF, MICHAEL	HARTFORD GROWTH OPP A	0.00	6.78	90.0	6.10	0.00	6.10
/ /	WOODRUFF, RONALD	HARTFORD GROWTH OPP A	0.00	3.54	90.0	3.19	0.00	3.19
/ /	SQUIRES, YVONNE	HARTFORD GROWTH OPP A	0.00	13.86	90.0	12.47	0.00	12.47
/ /	SQUIRES, LARRY	HARTFORD GROWTH OPP A	0.00	13.89	90.0	12.50	0.00	12.50
/ /	BUKOVCIK, DANIEL	HARTFORD GROWTH OPP A	0.00	71.67	90.0	64.50	0.00	64.50
/ /	BAESE, MARY BETH	HARTFORD GROWTH OPP A	0.00	0.43	90.0	0.39	0.00	0.39
/ /	LADISKI, BREANNA	HARTFORD GROWTH OPP A	0.00	1.06	90.0	0.95	0.00	0.95
/ /	BROWN, JACK	HARTFORD GROWTH OPP A	0.00	1.29	90.0	1.16	0.00	1.16
/ /	SIEFFERT, DONALD	HARTFORD GROWTH OPP A	0.00	10.24	90.0	9.22	0.00	9.22
/ /	FEDEWA, MICHAEL	HARTFORD GROWTH OPP A	0.00	1.33	90.0	1.20	0.00	1.20
/ /	BROWN, TUCKER	HARTFORD GROWTH OPP A	0.00	1.29	90.0	1.16	0.00	1.16
/ /	CASLER, SUSAN	HARTFORD GROWTH OPP A	0.00	0.56	90.0	0.50	0.00	0.50
/ /	DARLING, KIMBERLY	HARTFORD GROWTH OPP A	0.00	11.12	90.0	10.01	0.00	10.01
/ /	FOX, KERRI	HARTFORD GROWTH OPP A	0.00	18.13	90.0	16.32	0.00	16.32
/ /	SIEFFERT, DONALD	HARTFORD INFLATION PLUS A	0.00	9.25	90.0	8.33	0.00	8.33
/ /	HOLCOMB, BRUCE (DCD)	HARTFORD INFLATION PLUS A	0.00	0.86	90.0	0.77	0.00	0.77
/ /	THORNBURG, FREDERICK	HARTFORD INFLATION PLUS A	0.00	3.18	90.0	2.86	0.00	2.86
/ /	BATES, JAMES	HARTFORD INFLATION PLUS A	0.00	6.34	90.0	5.71	0.00	5.71
/ /	SCOTT, FRANCES	HARTFORD INFLATION PLUS A	0.00	1.12	90.0	1.01	0.00	1.01
/ /	WEISMILLER, MARK	HARTFORD INT'L GROWTH A	0.00	2.45	90.0	2.21	0.00	2.21
/ /	WEISMILLER, MARK	HARTFORD INT'L GROWTH A	0.00	1.34	90.0	1.21	0.00	1.21
/ /	WEISMILLER, KELSEY	HARTFORD INT'L GROWTH A	0.00	0.42	90.0	0.38	0.00	0.38
/ /	RICHARDS, AMBER	HARTFORD MIDCAP VALUE A	0.00	1.98	90.0	1.78	0.00	1.78
/ /	RICHARDS, AMBER	HARTFORD MIDCAP VALUE A	0.00	1.52	90.0	1.37	0.00	1.37
/ /	BAESE, MARY BETH	HARTFORD STRATEGIC INCOME FUND A	0.00	0.32	90.0	0.29	0.00	0.29
/ /	SIEFFERT, DONALD	HARTFORD TOTAL RETURN BOND A	0.00	6.87	90.0	6.18	0.00	6.18

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
01/31/2018	HUNT, BRUCE	TEMPLETON EMERGING MARKETS	0.00	1.51	90.0	1.36	0.00	1.36
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *			\$0.00	\$447.51		\$402.80	\$0.00	\$402.80
*** DIRECT TRANSACTIONS TOTAL ***			\$26,844,987.89	\$20,082.49		\$18,074.51	\$0.00	\$18,074.51

ADJUSTMENTS

02/15/2018		*: TECHNOLOGY ALBRIDGE - LIGHT	0.00					-76.00
02/15/2018		*: TECHNOLOGY LASER APP	0.00					-18.00
02/15/2018		*: TECHNOLOGYAI INSIGHT	0.00					-7.00
02/15/2018		*E & O INSURANCE: CURRENT MONTH	0.00					-300.00
02/15/2018		*TECH: CURRENT MONTH TECH-GAVIN	0.00					-135.00
02/15/2018		*TECHNOLOGY: BASIC	0.00					-180.00
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00		\$-716.00	\$0.00	\$-716.00

BROKER COMMISSION TOTALS

Broker Transactions	\$18,074.51
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-716.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$17,358.51
Year-to-date Gross	\$34,469.85
Year-to-date Earnings	\$31,073.16

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