

**COMMISSION STATEMENT****May 15, 2018**ROBERT, T118 THOMPSON
7261 W. Central Ave.BROKER #: T118
BRANCH: INTEGRATED FINANCIAL

Toledo, OH 43617

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
04/30/2018	WENZ, PATRICIA	JOHN HANCOCK VENTURE III	37,172.26	30.98	0.00	30.98	90.0	27.88
04/30/2018	MURANYI, MARILYN	JOHN HANCOCK VENTURE III	24,313.14	20.26	0.00	20.26	90.0	18.23
04/30/2018	SCHUMACHER, EDWARD	JOHN HANCOCK VENTURE III	34,402.30	28.67	0.00	28.67	90.0	25.80
04/30/2018	MAXFIELD, DARALEE	JOHN HANCOCK VENTURE III	124,841.07	104.03	0.00	104.03	90.0	93.63
04/30/2018	GRUBB, BEVERLY	JOHN HANCOCK VENTURE III	129,556.92	107.96	0.00	107.96	90.0	97.16
04/30/2018	GRAHAM, JUDY	JOHN HANCOCK VENTURE III	161,557.51	134.63	0.00	134.63	90.0	121.17
04/30/2018	HUBAY, BERNICE	JOHN HANCOCK VENTURE III	25,446.25	21.21	0.00	21.21	90.0	19.09
04/30/2018	LABERDEE, PAUL	JOHN HANCOCK VENTURE III	41,331.17	34.44	0.00	34.44	90.0	31.00
04/30/2018	SZAFAROWICZ, JOSEPH	JOHN HANCOCK VENTURE III	19,364.13	16.14	0.00	16.14	90.0	14.53
04/30/2018	MUIR TRUST, JOHN & JOANN	JOHN HANCOCK VENTURE III	21,923.82	18.27	0.00	18.27	90.0	16.44
04/30/2018	HILEMAN, RONALD	JOHN HANCOCK VENTURE III	157,495.25	131.25	0.00	131.25	90.0	118.13
04/30/2018	ELWING, LOUISE	JOHN HANCOCK VENTURE III	147,669.92	123.06	0.00	123.06	90.0	110.75
04/30/2018	DOUGHERTY, ELNORA	JOHN HANCOCK VENTURE III	144,473.81	120.39	0.00	120.39	90.0	108.35
04/30/2018	MAXFIELD, RICHARD	JOHN HANCOCK VENTURE III	217,479.98	181.23	0.00	181.23	90.0	163.11
04/30/2018	GAJEWSKI, WILLADEANE	JOHN HANCOCK VENTURE III	39,745.58	33.12	0.00	33.12	90.0	29.81
04/30/2018	BUEHLER, ARNOLD	JOHN HANCOCK VENTURE III	117,288.70	97.74	0.00	97.74	90.0	87.97
04/30/2018	RICE, PAMELA	JOHN HANCOCK VENTURE III	109,728.15	91.44	0.00	91.44	90.0	82.30
04/30/2018	RINGGER, LINDA	JOHN HANCOCK VENTURE III	119,095.62	99.25	0.00	99.25	90.0	89.33
04/30/2018	SEITZINGER, MARK	JOHN HANCOCK VENTURE III	23,930.21	19.94	0.00	19.94	90.0	17.95
04/30/2018	WODA, HELENE	JOHN HANCOCK VENTURE III	25,608.45	21.34	0.00	21.34	90.0	19.21
* VARIABLE ANNUITIES SUBTOTAL *			\$1,722,424.24	\$1,435.35	\$0.00	\$1,435.35		\$1,291.84

PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS

04/19/2018	SNEAD, SHELLI	AM FUNDS GROWTH FUND OF AMERICA A	0.00	0.12	0.00	0.12	90.0	0.11
03/31/2018	SHAFFER, CLARK	ICON FUND C	20,036.11	17.02	0.00	17.02	90.0	15.32
03/31/2018	RICE, CHERYL	ICON FUND C	3,051.06	2.59	0.00	2.59	90.0	2.33
03/31/2018	GECIK, STANLEY	ICON FUND C	6,228.57	5.29	0.00	5.29	90.0	4.76

NOTES: * - Indicates adjustment is not included in 1099 Earnings

** - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
03/31/2018	RECKNER, GARTH	ICON FUND C	1,556.05	1.33	0.00	1.33	90.0	1.20
03/31/2018	MERZ, JOYCE	STADION INVESTMENTS	16,482.96	10.16	0.00	10.16	90.0	9.14
03/31/2018	WENZ, JAMES	STADION INVESTMENTS	7,547.46	4.65	0.00	4.65	90.0	4.19
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *			\$54,902.21	\$41.16	\$0.00	\$41.16		\$37.05
<u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u>								
04/30/2018	RICHARDS, MILDRED	JNL PERSPECTIVE	0.00	7.27	0.00	7.27	90.0	6.54
04/30/2018	FLECK, GERALD	JNL PERSPECTIVE II 05/05	0.00	1.32	0.00	1.32	90.0	1.19
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *			\$0.00	\$8.59	\$0.00	\$8.59		\$7.73
*** DIRECT TRANSACTIONS TOTAL ***			\$1,777,326.45	\$1,485.10	\$0.00	\$1,485.10		\$1,336.62
<u>ADJUSTMENTS</u>								
05/15/2018		*AI INSIGHT: CURRENT MONTH	0.00					-7.00
05/15/2018		*ALBRIDGE: FULL USER	0.00					-176.00
05/15/2018		*E & O INSURANCE: CURRENT MONTH INS	0.00					-300.00
05/15/2018		*MISC: NWLA RENEWAL	0.00					-45.00
05/15/2018		*TECHNOLOGY: ADMIN - D RYAN 1H/3RD	0.00					-43.33
05/15/2018		*TECHNOLOGY: ADMIN - J BOYERS 1/3RD	0.00					-43.33
05/15/2018		*TECHNOLOGY: CURRENT MONTH BASIC	0.00					-180.00
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00	\$0.00	\$0.00		\$-794.66

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BROKER COMMISSION TOTALS

Broker Transactions	\$1,336.62
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-794.66
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$541.96
Year-to-date Gross	\$36,322.33
Year-to-date Earnings	\$33,093.35