

**COMMISSION STATEMENT****July 15, 2018**

**RANDY STOLTZ**  
14617 N. 45th Place

**BROKER #: S149**  
**BRANCH: RANDY STOLTZ**

Phoenix, AZ 85032-

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>DIRECT TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: NON-TRADED BDC</u></b>								
07/03/2018	GIBBONS, THOMAS	FS INVESTMENT CORP IV CLASS T	0.00	79.63	0.00	79.63	90.0	71.67
07/03/2018	MATSON, FRED	FS INVESTMENT CORP IV CLASS T	0.00	39.04	0.00	39.04	90.0	35.14
07/03/2018	GESKE, GREGG	FS INVESTMENT CORP IV CLASS T	0.00	28.20	0.00	28.20	90.0	25.38
<b>* NON-TRADED BDC SUBTOTAL *</b>			<b>\$0.00</b>	<b>\$146.87</b>	<b>\$0.00</b>	<b>\$146.87</b>		<b>\$132.19</b>
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
/ /	SEPICH, WENDY	HARTFORD GROWTH OPP A	100.00	14.25	0.00	14.25	90.0	12.83
<b>* MUTUAL FUNDS SUBTOTAL *</b>			<b>\$100.00</b>	<b>\$14.25</b>	<b>\$0.00</b>	<b>\$14.25</b>		<b>\$12.83</b>
<b><u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u></b>								
06/15/2018	FINANCIAL PARTNERS 401K,	AM FUNDS AMCAP A	0.00	0.02	0.00	0.02	90.0	0.02
06/15/2018	FLEMING, JACQUELINE	AM FUNDS BOND FUND OF AMERICA A	0.00	0.84	0.00	0.84	90.0	0.76
06/15/2018	FLEMING, JACQUELINE	AM FUNDS ICA A	0.00	6.74	0.00	6.74	90.0	6.07
06/25/2018	BENDER, DANA	BLK LOW DURATION BOND A	0.00	0.98	0.00	0.98	90.0	0.88
/ /	PERSON DEETTE D PERSON, LARRY	FIDELITY ADV NEW INSIGHTS C	0.00	7.63	0.00	7.63	90.0	6.87
/ /	PERSON DEETTE D PERSON, LARRY	FIDELITY STRATEGIC DIV & INCOME C	0.00	6.91	0.00	6.91	90.0	6.22
<b>* MUTUAL FUND 12B1 TRAILS SUBTOTAL *</b>			<b>\$0.00</b>	<b>\$23.12</b>	<b>\$0.00</b>	<b>\$23.12</b>		<b>\$20.82</b>
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u></b>								
06/30/2018	DE LA CRUZ, LORRAINE	LFG TRAILS	13,689.59	11.41	0.00	11.41	90.0	10.27
06/30/2018	GARWICK, CYNTHIA	LFG TRAILS	128,106.50	320.27	0.00	320.27	90.0	288.24
06/30/2018	WATMORE, LISA	LFG TRAILS	114,541.95	95.45	0.00	95.45	90.0	85.91
06/30/2018	BOTTOMLY, SANDRA	LFG TRAILS	114,556.60	286.39	0.00	286.39	90.0	257.75
06/29/2018	BEMMERL, JAMES	HARTFORD 41659Q597	0.00	13.15	0.00	13.15	90.0	11.84
06/29/2018	MININNI, MARY	HARTFORD 41659Q597	0.00	333.26	0.00	333.26	90.0	299.93
06/29/2018	WILLIAMS, JOHN	HARTFORD 41659Q597	0.00	233.31	0.00	233.31	90.0	209.98
06/29/2018	VERLEY, MARY	HARTFORD LEADERS OUTLOOK	0.00	213.95	0.00	213.95	90.0	192.56
06/29/2018	CHOCA, PEDRO	HARTFORD LEADERS OUTLOOK	0.00	48.70	0.00	48.70	90.0	43.83

NOTES: \* - Indicates adjustment is not included in 1099 Earnings

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^Date - Split Trade - full Investment Amount & Gross Commission displayed

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<b><u>DIRECT TRANSACTIONS</u></b>								
<b>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</b>								
06/30/2018	REVOCABLE, HELM	JNL ELITE ACCESS W/ LIQUIDITY	0.00	194.46	0.00	194.46	90.0	175.01
06/30/2018	MART, KEVIN	JNL ELITE ACCESS W/ LIQUIDITY	0.00	10.38	0.00	10.38	90.0	9.34
06/30/2018	MART, JACQUELINE	JNL ELITE ACCESS W/ LIQUIDITY	0.00	24.83	0.00	24.83	90.0	22.35
06/30/2018	SIZER, CHARLES	JNL PERSPECTIVE II 04/14	0.00	15.40	0.00	15.40	90.0	13.86
06/30/2018	SCHOUTEN, DONALD	JNL PERSPECTIVE II 04/14	0.00	52.82	0.00	52.82	90.0	47.54
06/30/2018	KIDDER, CHRIS	JNL PERSPECTIVE II 04/14	0.00	44.93	0.00	44.93	90.0	40.44
06/30/2018	WENDELBOE IV, NECOLAI	JNL PERSPECTIVE II 04/14	0.00	48.52	0.00	48.52	90.0	43.67
06/30/2018	DEMERS, DAWN	JNL PERSPECTIVE II 04/14	0.00	17.11	0.00	17.11	90.0	15.40
06/30/2018	SCHRODER, JANET	JNL PERSPECTIVE II 05/05	0.00	17.49	0.00	17.49	90.0	15.74
06/30/2018	ZYRIEK, LISA	JNL PERSPECTIVE II 05/05	0.00	27.21	0.00	27.21	90.0	24.49
06/30/2018	BEMMERL, JANE	JNL PERSPECTIVE L	0.00	214.23	0.00	214.23	90.0	192.81
06/30/2018	NEWPORT, JERRY	JNL PERSPECTIVE L	0.00	50.72	0.00	50.72	90.0	45.65
06/30/2018	KANE, DEMETRA	JNL PERSPECTIVE L	0.00	87.29	0.00	87.29	90.0	78.56
06/30/2018	RIZZO, STEVE	JNL PERSPECTIVE L	0.00	33.22	0.00	33.22	90.0	29.90
06/30/2018	BADIE, CLARK	JNL PERSPECTIVE L	0.00	153.69	0.00	153.69	90.0	138.32
06/30/2018	BADIE, CLARK	JNL PERSPECTIVE L	0.00	43.64	0.00	43.64	90.0	39.28
06/30/2018	GIBBONS, CHRISTIA	JNL PERSPECTIVE L	0.00	40.23	0.00	40.23	90.0	36.21
06/30/2018	HARWOOD, JODY	JNL PERSPECTIVE L	0.00	21.24	0.00	21.24	90.0	19.12
06/30/2018	CALLANAN, MOLLIE	JNL PERSPECTIVE L	0.00	19.81	0.00	19.81	90.0	17.83
06/30/2018	LEE, CHARLIE	JNL PERSPECTIVE L	0.00	143.05	0.00	143.05	90.0	128.75
06/30/2018	LEE, JOANNE	JNL PERSPECTIVE L	0.00	77.86	0.00	77.86	90.0	70.07
06/30/2018	FLEMING, JACQUELINE	JNL PERSPECTIVE L	0.00	227.99	0.00	227.99	90.0	205.19
06/30/2018	BARTON, CINDY	JNL PERSPECTIVE L	0.00	43.43	0.00	43.43	90.0	39.09
06/30/2018	RATAY, SCOTT	JNL PERSPECTIVE L	0.00	214.57	0.00	214.57	90.0	193.11
06/30/2018	YOUNG, DARYL	JNL PERSPECTIVE L	0.00	115.05	0.00	115.05	90.0	103.55
06/30/2018	CROUCH, MARC	JNL PERSPECTIVE L	0.00	274.62	0.00	274.62	90.0	247.16
06/30/2018	CARVER, DONALD	JNL PERSPECTIVE L	0.00	232.43	0.00	232.43	90.0	209.19
06/30/2018	GREGORY, DAWN	JNL PERSPECTIVE L	0.00	212.35	0.00	212.35	90.0	191.12
06/30/2018	GREGORY, KENNETH	JNL PERSPECTIVE L	0.00	51.44	0.00	51.44	90.0	46.30
06/30/2018	GARWICK, JOHN	JNL PERSPECTIVE L	0.00	55.92	0.00	55.92	90.0	50.33
06/30/2018	KING, SCOTT	JNL PERSPECTIVE L	0.00	33.93	0.00	33.93	90.0	30.54
06/30/2018	KING, JOCELYN	JNL PERSPECTIVE L	0.00	19.81	0.00	19.81	90.0	17.83
06/30/2018	STILES, CAROL	JNL PERSPECTIVE L	0.00	38.35	0.00	38.35	90.0	34.52

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>DIRECT TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u></b>								
06/30/2018	HULLENAAR, ALLEN	JNL PERSPECTIVE L	0.00	340.12	0.00	340.12	90.0	306.11
06/30/2018	HULLENAAR, JENNIFER	JNL PERSPECTIVE L	0.00	277.73	0.00	277.73	90.0	249.96
06/30/2018	MATSON, GLENDA	JNL PERSPECTIVE L	0.00	385.25	0.00	385.25	90.0	346.73
06/30/2018	WEBSTER, DENISE	JNL PERSPECTIVE L	0.00	79.59	0.00	79.59	90.0	71.63
06/30/2018	TYRREL, SUSAN	JNL PERSPECTIVE L	0.00	64.84	0.00	64.84	90.0	58.36
06/30/2018	LIPPERT, ANNE	JNL PERSPECTIVE L	0.00	40.84	0.00	40.84	90.0	36.76
06/30/2018	BOR, ALBERT	JNL PERSPECTIVE L	0.00	43.53	0.00	43.53	90.0	39.18
06/30/2018	SALSBURY, WILLIAM &	JNL PERSPECTIVE L	0.00	81.45	0.00	81.45	90.0	73.31
06/26/2018	HURD, SHARON	PAC LIFE 69448B175	0.00	254.77	0.00	254.77	90.0	229.29
06/30/2018	RAMSDEN, JENNIFER	PRU AS APEX II	0.00	147.83	0.00	147.83	90.0	133.05
06/30/2018	RAMSDEN, JENNIFER	PRU AS APEX II	0.00	36.96	0.00	36.96	90.0	33.26
06/30/2018	BARRY, WENDY	PRU AS APEX II	0.00	27.89	0.00	27.89	90.0	25.10
06/30/2018	BARRY, WENDY	PRU AS APEX II	0.00	6.97	0.00	6.97	90.0	6.27
06/30/2018	BARRY, PHILIP	PRU AS APEX II	0.00	231.24	0.00	231.24	90.0	208.12
06/30/2018	BARRY, PHILIP	PRU AS APEX II	0.00	57.81	0.00	57.81	90.0	52.03
06/30/2018	KORY, EVYANN	PRU AS APEX II	0.00	14.03	0.00	14.03	90.0	12.63
06/30/2018	KORY, EVYANN	PRU AS APEX II	0.00	3.51	0.00	3.51	90.0	3.16
06/30/2018	BARRY, PHILIP	PRU AS APEX II	0.00	20.58	0.00	20.58	90.0	18.52
06/30/2018	BARRY, PHILIP	PRU AS APEX II	0.00	5.15	0.00	5.15	90.0	4.64
06/30/2018	SCHROEDER, ROBERT	PRU AS APEX II	0.00	1,028.32	0.00	1,028.32	90.0	925.49
06/30/2018	SCHROEDER, ROBERT	PRU AS APEX II	0.00	257.08	0.00	257.08	90.0	231.37
06/30/2018	JONES, CECILIA	PRU AS APEX II	0.00	442.40	0.00	442.40	90.0	398.16
06/30/2018	JONES, CECILIA	PRU AS APEX II	0.00	110.60	0.00	110.60	90.0	99.54
06/30/2018	HUM, BILLY	PRU AS APEX II	0.00	223.05	0.00	223.05	90.0	200.75
06/30/2018	HUM, BILLY	PRU AS APEX II	0.00	55.76	0.00	55.76	90.0	50.18
06/30/2018	CHILTON, MICHAEL	PRU AS APEX II	0.00	288.54	0.00	288.54	90.0	259.69
06/30/2018	CHILTON, MICHAEL	PRU AS APEX II	0.00	72.13	0.00	72.13	90.0	64.92
06/30/2018	HIGGINS, DINA	PRU AS APEX II	0.00	25.00	0.00	25.00	90.0	22.50
06/30/2018	HIGGINS, DINA	PRU AS APEX II	0.00	6.25	0.00	6.25	90.0	5.63
06/30/2018	BOWLIN, STACY	PRU AS APEX II	0.00	83.74	0.00	83.74	90.0	75.37
06/30/2018	BOWLIN, STACY	PRU AS APEX II	0.00	20.93	0.00	20.93	90.0	18.84
06/30/2018	GIBBONS, TOM	PRU AS APEX II	0.00	98.41	0.00	98.41	90.0	88.57
06/30/2018	GIBBONS, TOM	PRU AS APEX II	0.00	24.60	0.00	24.60	90.0	22.14

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<b><u>DIRECT TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u></b>								
06/30/2018	HIGGINS, JOHN	PRU AS APEX II	0.00	275.80	0.00	275.80	90.0	248.22
06/30/2018	HIGGINS, JOHN	PRU AS APEX II	0.00	68.95	0.00	68.95	90.0	62.06
06/30/2018	KING, SCOTT	PRU AS APEX II	0.00	188.24	0.00	188.24	90.0	169.42
06/30/2018	KING, SCOTT	PRU AS APEX II	0.00	47.06	0.00	47.06	90.0	42.35
06/30/2018	SALSBURY, WILLIAM	PRU AS APEX II	0.00	105.78	0.00	105.78	90.0	95.20
06/30/2018	SALSBURY, WILLIAM	PRU AS APEX II	0.00	26.45	0.00	26.45	90.0	23.81
06/30/2018	PRICE, DAN	PRU AS APEX II	0.00	74.71	0.00	74.71	90.0	67.24
06/30/2018	PRICE, DAN	PRU AS APEX II	0.00	18.68	0.00	18.68	90.0	16.81
06/30/2018	YOUNG, LYNDA	PRU AS APEX II	0.00	44.27	0.00	44.27	90.0	39.84
06/30/2018	YOUNG, LYNDA	PRU AS APEX II	0.00	11.07	0.00	11.07	90.0	9.96
06/30/2018	RANDOCK, CRAIG	PRU AS APEX II	0.00	196.23	0.00	196.23	90.0	176.61
06/30/2018	RANDOCK, CRAIG	PRU AS APEX II	0.00	49.06	0.00	49.06	90.0	44.15
06/30/2018	RIZZO, TRACY	PRU PREMIER RETIREMENT L	0.00	25.76	0.00	25.76	90.0	23.18
06/30/2018	BUCEK, MICHAEL	PRU PREMIER RETIREMENT L	0.00	250.81	0.00	250.81	90.0	225.73
06/30/2018	STILES, CAROL	PRU PREMIER RETIREMENT L	0.00	92.36	0.00	92.36	90.0	83.12
06/30/2018	SCHOUTEN, DONALD	PRU PREMIER RETIREMENT L	0.00	50.00	0.00	50.00	90.0	45.00
06/30/2018	SCHOUTEN, DONALD	PRU PREMIER RETIREMENT L	0.00	8.47	0.00	8.47	90.0	7.62
06/30/2018	PAGE, STEPHEN	PRU PREMIER RETIREMENT L	0.00	653.19	0.00	653.19	90.0	587.87
06/28/2018	TRAYNOR FOR CIARA M TRAYN,	TRANSAMERICA 89354G554	0.00	7.93	0.00	7.93	90.0	7.14
06/05/2018	WATMORE, RICHARD	TRANSAMERICA LIBERTY	0.00	41.32	0.00	41.32	90.0	37.19
06/24/2018	VAN KLEUNEN, JACK	TRANSAMERICA LIBERTY	0.00	21.17	0.00	21.17	90.0	19.05
06/26/2018	ABREGO, CAROL	TRANSAMERICA LIBERTY	0.00	111.04	0.00	111.04	90.0	99.94
<b>* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *</b>			<b>\$370,894.64</b>	<b>\$11,639.16</b>	<b>\$0.00</b>	<b>\$11,639.16</b>		<b>\$10,475.35</b>
<b>*** DIRECT TRANSACTIONS TOTAL ***</b>			<b>\$370,994.64</b>	<b>\$11,823.40</b>	<b>\$0.00</b>	<b>\$11,823.40</b>		<b>\$10,641.19</b>

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<b><u>ADJUSTMENTS</u></b>								
07/15/2018		*AI INSIGHT: MONTHLY	0.00					-7.00
07/15/2018		*ALBRIDGE: FULL USER	0.00					-176.00
07/15/2018		*EO INS: MONTHLY FEE	0.00					-300.00
07/15/2018		*GLOBAL RELAY: WEBSITE	0.00					-15.00
07/15/2018		*LASER APP: MONTHLY	0.00					-18.00
07/15/2018		*TECHNOLOGY: ADMIN - BELANGER	0.00					-130.00
07/15/2018		*TECHNOLOGY: MONTHLY BASIC - STOLTZ	0.00					-145.00
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00	\$0.00	\$0.00		\$-791.00

**BROKER COMMISSION TOTALS**

Broker Transactions	\$10,641.19
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-791.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$9,850.19
Year-to-date Gross	\$119,924.34
Year-to-date Earnings	\$107,572.14

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