



Concorde Investment Services, LLC

07/27/2018

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**COMMISSION STATEMENT****July 31, 2018**JOSEPH, M138 MICHALETZ  
41474 Judson Bottom RoadBROKER #: M138 Terminated 04/18/2018  
BRANCH: DISCIPLINE ADVISORS,

North Mankato, MI 56003-

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>DIRECT TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
07/16/2018	ORTIZ, LAURA	TRANSAMERICA AA GROWTH C	100.00	1.00	0.00	1.00	0.0	0.00
07/16/2018	VETTER, JAYCE	TRANSAMERICA AA GROWTH C	50.00	0.50	0.00	0.50	0.0	0.00
* MUTUAL FUNDS SUBTOTAL *			\$150.00	\$1.50	\$0.00	\$1.50		\$0.00
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
06/30/2018	THOMPSON, JO ANN	JNL PERSPECTIVE L	-197,826.00	-164.85	0.00	-164.85	0.0	0.00
07/20/2018	BERGLING, PAUL	TRANSAMERICA LANDMARK	280.00	14.00	0.00	14.00	0.0	0.00
* VARIABLE ANNUITIES SUBTOTAL *			\$-197,546.00	\$-150.85	\$0.00	\$-150.85		\$0.00
<b><u>PRODUCT CATEGORY: VARIABLE UNIVERSAL LIFE</u></b>								
07/02/2018	MICHALETZ, VARIOUS-JOE	JOHN HANCOCK LIFE TRAILS	150.00	3.00	0.00	3.00	0.0	0.00
07/16/2018	FOELS, TAMMY	TRANSAMERICA LIFE	40.09	1.00	0.00	1.00	0.0	0.00
* VARIABLE UNIVERSAL LIFE SUBTOTAL *			\$190.09	\$4.00	\$0.00	\$4.00		\$0.00
<b><u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u></b>								
/ /	SMITH-GROVER, SUSAN	BLACKROCK 67776G477	0.00	0.88	0.00	0.88	0.0	0.00
06/30/2018	SMITH-GROVER, SUSAN	BLACKROCK 67776G477	0.00	2.65	0.00	2.65	0.0	0.00
06/30/2018	SMITH-GROVER, SUSAN	GLOBAL ALLOCATION FUND	0.00	0.27	0.00	0.27	0.0	0.00
/ /	WHITNEY, STANLEY	HARTFORD GROWTH OPP A	0.00	41.29	0.00	41.29	0.0	0.00
07/01/2018	IRLBECK, CALEB	MFS AGGRESS GROWTH ALLOCATION 529A	0.00	0.82	0.00	0.82	0.0	0.00
07/01/2018	IRLBECK, AVA	MFS AGGRESS GROWTH ALLOCATION 529A	0.00	1.43	0.00	1.43	0.0	0.00
07/01/2018	IRLBECK, KERSTEN	MFS AGGRESS GROWTH ALLOCATION 529C	0.00	1.49	0.00	1.49	0.0	0.00
07/01/2018	IRLBECK, CALEB	MFS GROWTH ALLOCATION 529A	0.00	0.40	0.00	0.40	0.0	0.00
07/01/2018	IRLBECK, AVA	MFS GROWTH ALLOCATION 529A	0.00	0.84	0.00	0.84	0.0	0.00
07/01/2018	BOESCH, DEBRA	MFS RESEARCH A	0.00	79.99	0.00	79.99	0.0	0.00
07/01/2018	BURRUS, ALYSSA	MFS RESEARCH A	0.00	1.04	0.00	1.04	0.0	0.00
07/01/2018	BOESCH, DEBRA	MFS RESEARCH B	0.00	21.53	0.00	21.53	0.0	0.00
07/01/2018	BOESCH, DEBRA	MFS RESEARCH FUND-C	0.00	65.54	0.00	65.54	0.0	0.00

NOTES: \* - Indicates adjustment is not included in 1099 Earnings

\*\* - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount &amp; Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>DIRECT TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u></b>								
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *			\$0.00	\$218.17	\$0.00	\$218.17		\$0.00
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u></b>								
07/02/2018	HANSGEN, DIANE	BRIGHTHOUSE	0.00	904.68	0.00	904.68	0.0	0.00
07/02/2018	WERKMEISTER, DAVID	BRIGHTHOUSE	0.00	1,826.33	0.00	1,826.33	0.0	0.00
07/02/2018	OLINGER, THOMAS	BRIGHTHOUSE	0.00	159.17	0.00	159.17	0.0	0.00
07/02/2018	HINTON, TIMOTHY	BRIGHTHOUSE	0.00	58.56	0.00	58.56	0.0	0.00
07/02/2018	OTTO, CHRISTOPHER	BRIGHTHOUSE	0.00	243.17	0.00	243.17	0.0	0.00
07/02/2018	SWANSON, DARLA	BRIGHTHOUSE	0.00	610.04	0.00	610.04	0.0	0.00
07/02/2018	AYERS, KATHRYN	BRIGHTHOUSE	0.00	1,024.17	0.00	1,024.17	0.0	0.00
07/02/2018	MILLER, KAREN	BRIGHTHOUSE	0.00	914.00	0.00	914.00	0.0	0.00
07/02/2018	ROSSING, PATRICIA	BRIGHTHOUSE	0.00	1,045.96	0.00	1,045.96	0.0	0.00
07/02/2018	KELLOGG, J EDWARD	BRIGHTHOUSE	0.00	1,369.49	0.00	1,369.49	0.0	0.00
07/02/2018	HEIDTMAN, JOYCE	BRIGHTHOUSE	0.00	163.57	0.00	163.57	0.0	0.00
07/02/2018	HEIDTMAN, JOYCE	BRIGHTHOUSE	0.00	233.41	0.00	233.41	0.0	0.00
07/02/2018	OTTO, JOLENE	BRIGHTHOUSE	0.00	370.83	0.00	370.83	0.0	0.00
07/02/2018	JONES, LINDA	BRIGHTHOUSE	0.00	107.16	0.00	107.16	0.0	0.00
07/02/2018	MILLER, KAREN	BRIGHTHOUSE	0.00	177.93	0.00	177.93	0.0	0.00
07/02/2018	JONES, THOMAS	BRIGHTHOUSE	0.00	434.64	0.00	434.64	0.0	0.00
07/02/2018	ROY, JAMES	BRIGHTHOUSE	0.00	561.16	0.00	561.16	0.0	0.00
07/02/2018	BERGLING, PAUL	BRIGHTHOUSE	0.00	2,151.78	0.00	2,151.78	0.0	0.00
07/02/2018	BERGLING, SHARON	BRIGHTHOUSE	0.00	798.61	0.00	798.61	0.0	0.00
07/02/2018	HUSBYN, ROGER	BRIGHTHOUSE	0.00	422.73	0.00	422.73	0.0	0.00
07/02/2018	TOMM, JODI	BRIGHTHOUSE	0.00	357.04	0.00	357.04	0.0	0.00
07/02/2018	BOUDREAU, DIANE	MET LIFE 10922M105	0.00	924.26	0.00	924.26	0.0	0.00
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *			\$0.00	\$14,858.69	\$0.00	\$14,858.69		\$0.00
*** DIRECT TRANSACTIONS TOTAL ***			\$-197,205.91	\$14,931.51	\$0.00	\$14,931.51		\$0.00

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**BROKER COMMISSION TOTALS**

Broker Transactions	\$0.00
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Please Retain for Your Records  
THERE WILL BE NO CHECK THIS PERIOD

<b>Balance Forward</b>	<b>\$0.00</b>
<b>Year-to-date Gross</b>	<b>\$2,198,048.61</b>
<b>Year-to-date Earnings</b>	<b>\$1,965,944.10</b>