

**COMMISSION STATEMENT****July 15, 2018**JOSEPH (TERRY), M132 MANN
219 E. 31st StreetBROKER #: M132
BRANCH: JOSEPH "TERRY" MANN

Savannah, GA 31401

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
06/25/2018	HADAWAY, DEBORAH	AMERICAN HIGH-INCOME MUNI BOND FUND	1,850.00	18.50	0.00	18.50	91.0	16.84
07/05/2018	HADAWAY, DEBORAH	AMERICAN HIGH-INCOME MUNI BOND FUND	100.00	1.00	0.00	1.00	91.0	0.91
06/20/2018	MOORE, THOMAS	FIDELITY ADV MATERIALS C	250.00	2.50	0.00	2.50	91.0	2.28
/ /	MOORE, THOMAS	FIDELITY ADV MEGA CAP STOCK	0.00	2.50	0.00	2.50	91.0	2.28
* MUTUAL FUNDS SUBTOTAL *			\$2,200.00	\$24.50	\$0.00	\$24.50		\$22.31
<u>PRODUCT CATEGORY: VARIABLE UNIVERSAL LIFE</u>								
06/18/2018	HOFFMAN, ADON	PAC LIFE VUL	170.00	3.40	0.00	3.40	91.0	3.09
06/22/2018	BLACK, AMELIA	PAC LIFE VUL	175.60	1.76	0.00	1.76	91.0	1.60
06/22/2018	BLACK, RICHARD	PAC LIFE VUL	235.60	2.36	0.00	2.36	91.0	2.15
06/22/2018	JARRETT, LAURIE	PAC LIFE VUL	67.50	1.35	0.00	1.35	91.0	1.23
* VARIABLE UNIVERSAL LIFE SUBTOTAL *			\$648.70	\$8.87	\$0.00	\$8.87		\$8.07
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
/ /	MOORE, THOMAS	FIDELITY ADV MATERIALS C	0.00	5.27	0.00	5.27	91.0	4.80
/ /	MOORE, THOMAS	FIDELITY ADV MEGA CAP STOCK	0.00	6.41	0.00	6.41	91.0	5.83
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *			\$0.00	\$11.68	\$0.00	\$11.68		\$10.63
<u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u>								
06/18/2018	PAI, YOGISH & ANITA	PAC LIFE PORTFOLIOS	0.00	10.00	0.00	10.00	91.0	9.10
06/29/2018	PAI, YOGISH & ANITA	PAC LIFE PORTFOLIOS	0.00	80.84	0.00	80.84	91.0	73.56
06/30/2018	SAMPLES, FAY	PRU AS XTRA CREDIT SIX	0.00	5.69	0.00	5.69	91.0	5.18
06/30/2018	SAMPLES, FAY	PRU AS XTRA CREDIT SIX	0.00	5.69	0.00	5.69	91.0	5.18
06/30/2018	MCBRIDE, DOUGLAS	PRU AS XTRA CREDIT SIX	0.00	14.81	0.00	14.81	91.0	13.48
06/30/2018	MCBRIDE, DOUGLAS	PRU AS XTRA CREDIT SIX	0.00	14.81	0.00	14.81	91.0	13.48
06/30/2018	KROUSE, DAWN	PRU AS XTRA CREDIT SIX	0.00	2.58	0.00	2.58	91.0	2.35
06/30/2018	KROUSE, DAWN	PRU AS XTRA CREDIT SIX	0.00	2.58	0.00	2.58	91.0	2.35
06/30/2018	FOSTER, JOHN	PRU AS XTRA CREDIT SIX	0.00	41.68	0.00	41.68	91.0	37.93

NOTES: * - Indicates adjustment is not included in 1099 Earnings

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^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u>								
06/30/2018	FOSTER, JOHN	PRU AS XTRA CREDIT SIX	0.00	41.68	0.00	41.68	91.0	37.93
06/30/2018	FOSTER, MARGO	PRU AS XTRA CREDIT SIX	0.00	30.81	0.00	30.81	91.0	28.04
06/30/2018	FOSTER, MARGO	PRU AS XTRA CREDIT SIX	0.00	30.81	0.00	30.81	91.0	28.04
06/30/2018	MANN, JOSEPH(TERRY)	PRU AS XTRA CREDIT SIX	0.00	7.27	0.00	7.27	91.0	6.62
06/30/2018	MANN, JOSEPH(TERRY)	PRU AS XTRA CREDIT SIX	0.00	7.27	0.00	7.27	91.0	6.62
06/30/2018	COLLINS, JAMES	PRU AS XTRA CREDIT SIX	0.00	12.81	0.00	12.81	91.0	11.66
06/30/2018	COLLINS, JAMES	PRU AS XTRA CREDIT SIX	0.00	12.81	0.00	12.81	91.0	11.66
06/30/2018	KOENIG, STEVEN	PRU AS XTRA CREDIT SIX	0.00	50.53	0.00	50.53	91.0	45.98
06/30/2018	KOENIG, STEVEN	PRU AS XTRA CREDIT SIX	0.00	50.53	0.00	50.53	91.0	45.98
06/30/2018	COLLINS, JAMES	PRU AS XTRA CREDIT SIX	0.00	8.64	0.00	8.64	91.0	7.86
06/30/2018	COLLINS, JAMES	PRU AS XTRA CREDIT SIX	0.00	8.64	0.00	8.64	91.0	7.86
06/30/2018	COLLINS, JAMES	PRU AS XTRA CREDIT SIX	0.00	40.80	0.00	40.80	91.0	37.13
06/30/2018	COLLINS, JAMES	PRU AS XTRA CREDIT SIX	0.00	40.80	0.00	40.80	91.0	37.13
06/30/2018	ZARAPKAR, AMUL	PRU AS XTRA CREDIT SIX	0.00	82.83	0.00	82.83	91.0	75.38
06/30/2018	ZARAPKAR, AMUL	PRU AS XTRA CREDIT SIX	0.00	82.83	0.00	82.83	91.0	75.38
06/30/2018	MANI, CHANDRAMOULI	PRU AS XTRA CREDIT SIX	0.00	10.71	0.00	10.71	91.0	9.75
06/30/2018	MANI, CHANDRAMOULI	PRU AS XTRA CREDIT SIX	0.00	10.71	0.00	10.71	91.0	9.75
06/30/2018	MANI, CHANDRAMOULI	PRU AS XTRA CREDIT SIX	0.00	33.65	0.00	33.65	91.0	30.62
06/30/2018	MANI, CHANDRAMOULI	PRU AS XTRA CREDIT SIX	0.00	33.65	0.00	33.65	91.0	30.62
06/30/2018	LONG, SUSAN	PRU AS XTRA CREDIT SIX	0.00	82.58	0.00	82.58	91.0	75.15
06/30/2018	LONG, SUSAN	PRU AS XTRA CREDIT SIX	0.00	82.58	0.00	82.58	91.0	75.15
06/30/2018	KRAUS, JOHN	PRU AS XTRA CREDIT SIX	0.00	90.26	0.00	90.26	91.0	82.14
06/30/2018	LEHMAN, LAVERN	PRU AS XTRA CREDIT SIX	0.00	24.05	0.00	24.05	91.0	21.89
06/30/2018	LEHMAN, LAVERN	PRU AS XTRA CREDIT SIX	0.00	24.05	0.00	24.05	91.0	21.89
06/30/2018	KRAUS, JOHN	PRU AS XTRA CREDIT SIX	0.00	90.26	0.00	90.26	91.0	82.14
06/30/2018	MANN, NANCY	PRU AS XTRA CREDIT SIX	0.00	27.35	0.00	27.35	91.0	24.89
06/30/2018	MANN, NANCY	PRU AS XTRA CREDIT SIX	0.00	27.35	0.00	27.35	91.0	24.89
06/30/2018	MCBRIDE, DOUGLAS	PRU AS XTRA CREDIT SIX	0.00	21.02	0.00	21.02	91.0	19.13
06/30/2018	MCBRIDE, DOUGLAS	PRU AS XTRA CREDIT SIX	0.00	21.02	0.00	21.02	91.0	19.13
06/30/2018	LEHMAN, HILDA	PRU AS XTRA CREDIT SIX	0.00	24.04	0.00	24.04	91.0	21.88
06/30/2018	STEPHENS, JAMES	PRU AS XTRA CREDIT SIX	0.00	29.52	0.00	29.52	91.0	26.86
06/30/2018	STEPHENS, JAMES	PRU AS XTRA CREDIT SIX	0.00	29.52	0.00	29.52	91.0	26.86
06/30/2018	STEPHENS, DEE	PRU AS XTRA CREDIT SIX	0.00	20.92	0.00	20.92	91.0	19.04

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u>								
06/30/2018	STEPHENS, DEE	PRU AS XTRA CREDIT SIX	0.00	20.92	0.00	20.92	91.0	19.04
06/30/2018	JARRETT, LAURIE	PRU AS XTRA CREDIT SIX	0.00	20.03	0.00	20.03	91.0	18.23
06/30/2018	JARRETT, LAURIE	PRU AS XTRA CREDIT SIX	0.00	20.03	0.00	20.03	91.0	18.23
06/30/2018	SAMPLES, FAY	PRU AS XTRA CREDIT SIX	0.00	14.60	0.00	14.60	91.0	13.29
06/30/2018	SAMPLES, FAY	PRU AS XTRA CREDIT SIX	0.00	14.60	0.00	14.60	91.0	13.29
06/30/2018	TROWBRIDGE, JANE	PRU AS XTRA CREDIT SIX	0.00	16.39	0.00	16.39	91.0	14.91
06/30/2018	TROWBRIDGE, JANE	PRU AS XTRA CREDIT SIX	0.00	16.39	0.00	16.39	91.0	14.91
06/30/2018	GODLESKI, BARBARA	PRU PREMIER INVT VA C	0.00	586.61	0.00	586.61	91.0	533.82
06/30/2018	VOGEL, ROBERT	PRU PREMIER RETIREMENT X	0.00	88.97	0.00	88.97	91.0	80.96
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *			\$0.00	\$2,169.52	\$0.00	\$2,169.52		\$1,974.34
*** DIRECT TRANSACTIONS TOTAL ***			\$2,848.70	\$2,214.57	\$0.00	\$2,214.57		\$2,015.35
<u>ADJUSTMENTS</u>								
07/15/2018		*DOCUSIGN: CURRENT MONTH	0.00					-18.00
07/15/2018		*EO INSURANCE: CURRENT MONTH INS	0.00					-300.00
07/15/2018		*LASER APP: CURRENT MONTH	0.00					-18.00
07/15/2018		*TECHNOLOGY: CURRENT MONTH BASIC	0.00					-180.00
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00	\$0.00	\$0.00		\$-516.00

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BROKER COMMISSION TOTALS

Broker Transactions	\$2,015.35
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-516.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$1,499.35
Year-to-date Gross	\$36,589.62
Year-to-date Earnings	\$33,302.31