

STATEMENT

February 20, 2018

LAWRENCE ZELLER

BROKER #: 047

BRANCH: LA BRANCH

, NJ -

COMMISSION STATEMENT for LAWRENCE ZELLER

TRADE DATE	CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	POSTAGE	NET COMMISSION	RATE	BROKER COMMISSION
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BROKER TRANSACTIONS

PRODUCT CATEGORY: VARIABLE ANNUITIES

01/01/0018	#GAPB3RZ02	SERVICES, ELECON	NATIONWIDE	620	B	0.00	0.34	0.00	0.00	0.34	86.0	0.29
01/01/0018	#GAPB2AK5Z	ESSEX NEUROLOGICAL	NATIONWIDE	620	B	0.00	4.42	0.00	0.00	4.42	86.0	3.80
01/01/0018	#GAPB0EK0R	CONHAGEN, ALFRED	NATIONWIDE	620	B	0.00	4.59	0.00	0.00	4.59	86.0	3.95
01/01/0018	#GAPB2HB5P	ENTERPRISES, N.C.	NATIONWIDE	620	B	0.00	0.09	0.00	0.00	0.09	86.0	0.08
01/01/0018	#GAPCPHE6Z	SOLAR, TRINITY	NATIONWIDE	620	B	0.00	28.18	0.00	0.00	28.18	86.0	24.23
01/01/0018	#GAPB2LH51	FIBERTEK, AMERICAN	NATIONWIDE	620	B	0.00	5.01	0.00	0.00	5.01	86.0	4.31
01/01/0018	#GAPCPHV9L	DESANTIS, LEVINE	NATIONWIDE	620	B	0.00	63.95	0.00	0.00	63.95	86.0	55.00
01/01/0018	#GAPCPJV9A	BEDARD, KUROWICKI	NATIONWIDE	620	B	0.00	0.43	0.00	0.00	0.43	86.0	0.37
01/01/0018	#GAPC3KF4I	SHADE TREE, NJ	NATIONWIDE	620	B	0.00	2.09	0.00	0.00	2.09	86.0	1.80
01/01/0018	#GAPC4ZS68	MORTGAGE, MOUNTAIN	NATIONWIDE	620	B	0.00	91.39	0.00	0.00	91.39	86.0	78.60
01/01/0018	#GAPC4RX46	SERVICES, ELECON	NATIONWIDE	620	B	0.00	423.72	0.00	0.00	423.72	86.0	364.40
01/01/0018	#GAPC7AK5X	ESSEX NEUROLOGICAL	NATIONWIDE	620	B	0.00	215.16	0.00	0.00	215.16	86.0	185.04
01/01/0018	#GAPC9CX9N	CONSULTING, DVL	NATIONWIDE	620	B	0.00	883.70	0.00	0.00	883.70	86.0	759.98
01/01/0018	#GAPC7EK0Q	CONHAGEN, ALFRED	NATIONWIDE	620	B	0.00	415.92	0.00	0.00	415.92	86.0	357.69
01/01/0018	#GAPC4ZC68	CURTIN, GRAHAM	NATIONWIDE	620	B	0.00	1,117.67	0.00	0.00	1,117.67	86.0	961.20
01/01/0018	#GAPC7EN9R	DIVISION TEN	NATIONWIDE	620	B	0.00	83.23	0.00	0.00	83.23	86.0	71.58
01/01/0018	#GAPC3EZ6Z	DENTISTRY, ADVANCED	NATIONWIDE	620	B	0.00	229.02	0.00	0.00	229.02	86.0	196.96
01/01/0018	#GAPC7FG6J	FOODS, CUGINE	NATIONWIDE	620	B	0.00	102.16	0.00	0.00	102.16	86.0	87.86
01/01/0018	#GAPC3FH9C	, ALZHEIMERS NJ	NATIONWIDE	620	B	0.00	191.26	0.00	0.00	191.26	86.0	164.48
01/01/0018	#GAPCGFU1U	ROCK INN, CHIMNEY	NATIONWIDE	620	B	0.00	6.14	0.00	0.00	6.14	86.0	5.28
01/01/0018	#GAPCGGC8C	CONSTRUCTION, ALBAN	NATIONWIDE	620	B	0.00	40.44	0.00	0.00	40.44	86.0	34.78
01/01/0018	#GAPC4JD80	INFOLINK	NATIONWIDE	620	B	0.00	224.57	0.00	0.00	224.57	86.0	193.13
01/01/0018	#GAPC3GJ0H	ORAL&MAXWELL,	NATIONWIDE	620	B	0.00	177.60	0.00	0.00	177.60	86.0	152.74
01/01/0018	#GAPCGHB5O	ENTERPRISES, N.C.	NATIONWIDE	620	B	0.00	30.01	0.00	0.00	30.01	86.0	25.81
01/01/0018	#GAPC3HE6Y	SOLAR, TRINITY	NATIONWIDE	620	B	0.00	1,706.72	0.00	0.00	1,706.72	86.0	1,467.78
01/01/0018	#GAPC4LG68	FIBERTEK, AMERICAN	NATIONWIDE	620	B	0.00	685.11	0.00	0.00	685.11	86.0	589.19
01/01/0018	#GAPC3HV9K	DESANTIS, LEVINE	NATIONWIDE	620	B	0.00	241.57	0.00	0.00	241.57	86.0	207.75
01/01/0018	#GAPC4RK58	PLACE, THE	NATIONWIDE	620	B	0.00	18.81	0.00	0.00	18.81	86.0	16.18
01/01/0018	#GAPC7AF8I	BROTHERS, BENNETT	NATIONWIDE	620	B	0.00	200.99	0.00	0.00	200.99	86.0	172.85
01/01/0018	#GAPC3JT1O	HELPERS, HOME	NATIONWIDE	620	B	0.00	12.69	0.00	0.00	12.69	86.0	10.91
01/01/0018	#GAPC3JV8Y	BEDARD, KUROWICKI	NATIONWIDE	620	B	0.00	120.67	0.00	0.00	120.67	86.0	103.78

COMMISSION STATEMENT for LAWRENCE ZELLER

TRADE DATE	CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	POSTAGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>										
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>										
01/01/0018	#GAPC7CH4G FAMILY SERVICES,	NATIONWIDE 620	B	0.00	13.10	0.00	0.00	13.10	86.0	11.27
01/01/0018	#GAPC3JZ0D FAMILY SERVICES,	NATIONWIDE 620	B	0.00	176.39	0.00	0.00	176.39	86.0	151.70
01/01/0018	#GAPC3KH4F AMERICAS FLORIST	NATIONWIDE 620	B	0.00	159.76	0.00	0.00	159.76	86.0	137.39
01/01/0018	#GAPC3KK1C THE DENTAL FAMILY	NATIONWIDE 620	B	0.00	29.57	0.00	0.00	29.57	86.0	25.43
01/05/0018	#GAPB2AK52 ESSEX NEUROLOGICAL	NATIONWIDE 620	B	0.00	4.11	0.00	0.00	4.11	86.0	3.53
01/05/0018	#GAPB0EK0R CONHAGEN, ALFRED	NATIONWIDE 620	B	0.00	4.29	0.00	0.00	4.29	86.0	3.69
01/05/0018	#GAPB2HB5P ENTERPRISES, N.C.	NATIONWIDE 620	B	0.00	0.08	0.00	0.00	0.08	86.0	0.07
01/05/0018	#GAPCPHE6Z SOLAR, TRINITY	NATIONWIDE 620	B	0.00	26.22	0.00	0.00	26.22	86.0	22.55
01/05/0018	#GAPB2LH51 FIBERTEK, AMERICAN	NATIONWIDE 620	B	0.00	4.67	0.00	0.00	4.67	86.0	4.02
01/05/0018	#GAPCPHV9L DESANTIS, LEVINE	NATIONWIDE 620	B	0.00	59.73	0.00	0.00	59.73	86.0	51.37
01/05/0018	#GAPCPJV9A BEDARD, KUROWICKI	NATIONWIDE 620	B	0.00	0.39	0.00	0.00	0.39	86.0	0.34
01/05/0018	#GAPB2ZS69 SERVICES, ELECON	NATIONWIDE 620	B	0.00	0.31	0.00	0.00	0.31	86.0	0.27
01/05/0018	#GAPC3KF4I SHADE TREE, NJ	NATIONWIDE 620	B	0.00	1.93	0.00	0.00	1.93	86.0	1.66
01/05/0018	#GAPC4ZS68 MORTGAGE, MOUNTAIN	NATIONWIDE 620	B	0.00	86.95	0.00	0.00	86.95	86.0	74.78
01/05/0018	#GAPC4RX46 SERVICES, ELECON	NATIONWIDE 620	B	0.00	383.89	0.00	0.00	383.89	86.0	330.15
01/05/0018	#GAPC7AK5X ESSEX NEUROLOGICAL	NATIONWIDE 620	B	0.00	195.66	0.00	0.00	195.66	86.0	168.27
01/05/0018	#GAPC9CX9N CONSULTING, DVL	NATIONWIDE 620	B	0.00	808.13	0.00	0.00	808.13	86.0	694.99
01/05/0018	#GAPC7EK0Q CONHAGEN, ALFRED	NATIONWIDE 620	B	0.00	362.54	0.00	0.00	362.54	86.0	311.78
01/05/0018	#GAPC4ZC68 CURTIN, GRAHAM	NATIONWIDE 620	B	0.00	1,037.16	0.00	0.00	1,037.16	86.0	891.96
01/05/0018	#GAPC7EN9R DIVISION TEN	NATIONWIDE 620	B	0.00	77.07	0.00	0.00	77.07	86.0	66.28
01/05/0018	#GAPC3EZ6Z DENTISTRY, ADVANCED	NATIONWIDE 620	B	0.00	209.35	0.00	0.00	209.35	86.0	180.04
01/05/0018	#GAPC7FG6J FOODS, CUGINE	NATIONWIDE 620	B	0.00	94.51	0.00	0.00	94.51	86.0	81.28
01/05/0018	#GAPC3FH9C , ALZHEIMERS NJ	NATIONWIDE 620	B	0.00	175.25	0.00	0.00	175.25	86.0	150.72
01/05/0018	#GAPCGFU1U ROCK INN, CHIMNEY	NATIONWIDE 620	B	0.00	5.62	0.00	0.00	5.62	86.0	4.83
01/05/0018	#GAPCGGC8C CONSTRUCTION, ALBAN	NATIONWIDE 620	B	0.00	36.74	0.00	0.00	36.74	86.0	31.60
01/05/0018	#GAPC4JD80 INFOLINK	NATIONWIDE 620	B	0.00	206.42	0.00	0.00	206.42	86.0	177.52
01/05/0018	#GAPCGHB5O ENTERPRISES, N.C.	NATIONWIDE 620	B	0.00	27.67	0.00	0.00	27.67	86.0	23.80
01/05/0018	#GAPC3HE6Y SOLAR, TRINITY	NATIONWIDE 620	B	0.00	1,526.46	0.00	0.00	1,526.46	86.0	1,312.76
01/05/0018	#GAPC4LG68 FIBERTEK, AMERICAN	NATIONWIDE 620	B	0.00	628.43	0.00	0.00	628.43	86.0	540.45
01/05/0018	#GAPC3HV9K DESANTIS, LEVINE	NATIONWIDE 620	B	0.00	220.89	0.00	0.00	220.89	86.0	189.97
01/05/0018	#GAPC4RK58 PLACE, THE	NATIONWIDE 620	B	0.00	17.08	0.00	0.00	17.08	86.0	14.69
01/05/0018	#GAPC7AF8I BROTHERS, BENNETT	NATIONWIDE 620	B	0.00	183.05	0.00	0.00	183.05	86.0	157.42
01/05/0018	#GAPC3JT1O HELPERS, HOME	NATIONWIDE 620	B	0.00	11.64	0.00	0.00	11.64	86.0	10.01
01/05/0018	#GAPC3JV8Y BEDARD, KUROWICKI	NATIONWIDE 620	B	0.00	111.82	0.00	0.00	111.82	86.0	96.17
01/05/0018	#GAPC7CH4G FAMILY SERVICES,	NATIONWIDE 620	B	0.00	12.13	0.00	0.00	12.13	86.0	10.43
01/05/0018	#GAPC3JZ0D FAMILY SERVICES,	NATIONWIDE 620	B	0.00	160.97	0.00	0.00	160.97	86.0	138.43
01/05/0018	#GAPC3KH4F AMERICAS FLORIST	NATIONWIDE 620	B	0.00	146.07	0.00	0.00	146.07	86.0	125.62
01/05/0018	#GAPC3GJOH ORAL&MAXWELL,	NATIONWIDE 620	B	0.00	162.35	0.00	0.00	162.35	86.0	139.62
12/29/2017	#64721 N.J. MOTOR TR	LINCOLN	B	0.00	55.12	0.00	0.00	55.12	86.0	47.40
12/29/2017	#76028 LICHTENSTEIN, LEE	LINCOLN	B	0.00	238.09	0.00	0.00	238.09	86.0	204.76

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<u>BROKER TRANSACTIONS</u>										
PRODUCT CATEGORY: VARIABLE ANNUITIES										
12/29/2017	#ZH1307	VOYA	B	0.00	663.73	0.00	0.00	663.73	86.0	570.81
12/29/2017	#ZH6340	VOYA	B	0.00	934.38	0.00	0.00	934.38	86.0	803.57
12/31/2017	#GAPB3RZ02 SERVICES, ELECON	NATIONWIDE 020	B	0.00	0.32	0.00	0.00	0.32	86.0	0.28
12/31/2017	#GAPB2AK5Z ESSEX NEUROLOGICAL	NATIONWIDE 020	B	0.00	4.37	0.00	0.00	4.37	86.0	3.76
12/31/2017	#GAPB0EK0R CONHAGEN, ALFRED	NATIONWIDE 020	B	0.00	4.56	0.00	0.00	4.56	86.0	3.92
12/31/2017	#GAPB0EN9X DIVISION TEN	NATIONWIDE 020	B	0.00	0.08	0.00	0.00	0.08	86.0	0.07
12/31/2017	#GAPB2HB5P ENTERPRISES, N.C.	NATIONWIDE 020	B	0.00	0.09	0.00	0.00	0.09	86.0	0.08
12/31/2017	#GAPCPHE6Z SOLAR, TRINITY	NATIONWIDE 020	B	0.00	27.79	0.00	0.00	27.79	86.0	23.90
12/31/2017	#GAPB2LH51 FIBERTEK, AMERICAN	NATIONWIDE 020	B	0.00	4.92	0.00	0.00	4.92	86.0	4.23
12/31/2017	#GAPCPHV9L DESANTIS, LEVINE	NATIONWIDE 020	B	0.00	63.57	0.00	0.00	63.57	86.0	54.67
12/31/2017	#GAPCPJV9A BEDARD, KUROWICKI	NATIONWIDE 020	B	0.00	0.39	0.00	0.00	0.39	86.0	0.34
12/31/2017	#GAPC3KF4I SHADE TREE, NJ	NATIONWIDE 620	B	0.00	1.86	0.00	0.00	1.86	86.0	1.60
12/31/2017	#GAPC4ZS68 MORTGAGE, MOUNTAIN	NATIONWIDE 620	B	0.00	91.49	0.00	0.00	91.49	86.0	78.68
12/31/2017	#GAPC4RX46 SERVICES, ELECON	NATIONWIDE 620	B	0.00	398.12	0.00	0.00	398.12	86.0	342.38
12/31/2017	#GAPC7AK5X ESSEX NEUROLOGICAL	NATIONWIDE 620	B	0.00	204.06	0.00	0.00	204.06	86.0	175.49
12/31/2017	#GAPC9CX9N CONSULTING, DVL	NATIONWIDE 620	B	0.00	844.40	0.00	0.00	844.40	86.0	726.18
12/31/2017	#GAPC7EK0Q CONHAGEN, ALFRED	NATIONWIDE 620	B	0.00	360.03	0.00	0.00	360.03	86.0	309.63
12/31/2017	#GAPC4ZC68 CURTIN, GRAHAM	NATIONWIDE 620	B	0.00	1,086.63	0.00	0.00	1,086.63	86.0	934.50
12/31/2017	#GAPC7EN9R DIVISION TEN	NATIONWIDE 620	B	0.00	81.37	0.00	0.00	81.37	86.0	69.98
12/31/2017	#GAPC3EZ6Z DENTISTRY, ADVANCED	NATIONWIDE 620	B	0.00	218.65	0.00	0.00	218.65	86.0	188.04
12/31/2017	#GAPC7FG6J FOODS, CUGINE	NATIONWIDE 620	B	0.00	105.22	0.00	0.00	105.22	86.0	90.49
12/31/2017	#GAPC3FH9C , ALZHEIMERS NJ	NATIONWIDE 620	B	0.00	182.42	0.00	0.00	182.42	86.0	156.88
12/31/2017	#GAPCGFU1U ROCK INN, CHIMNEY	NATIONWIDE 620	B	0.00	5.85	0.00	0.00	5.85	86.0	5.03
12/31/2017	#GAPCGGC8C CONSTRUCTION, ALBAN	NATIONWIDE 620	B	0.00	38.29	0.00	0.00	38.29	86.0	32.93
12/31/2017	#GAPC4JD80 INFOLINK	NATIONWIDE 620	B	0.00	215.39	0.00	0.00	215.39	86.0	185.24
12/31/2017	#GAPC3GJ0H ORAL&MAXWELL,	NATIONWIDE 620	B	0.00	168.16	0.00	0.00	168.16	86.0	144.62
12/31/2017	#GAPCGHB5O ENTERPRISES, N.C.	NATIONWIDE 620	B	0.00	28.96	0.00	0.00	28.96	86.0	24.91
12/31/2017	#GAPC3HE6Y SOLAR, TRINITY	NATIONWIDE 620	B	0.00	1,562.75	0.00	0.00	1,562.75	86.0	1,343.97
12/31/2017	#GAPC4LG68 FIBERTEK, AMERICAN	NATIONWIDE 620	B	0.00	658.09	0.00	0.00	658.09	86.0	565.96
12/31/2017	#GAPC3HV9K DESANTIS, LEVINE	NATIONWIDE 620	B	0.00	229.73	0.00	0.00	229.73	86.0	197.57
12/31/2017	#GAPC4RK58 PLACE, THE	NATIONWIDE 620	B	0.00	17.81	0.00	0.00	17.81	86.0	15.32
12/31/2017	#GAPC7AF8I BROTHERS, BENNETT	NATIONWIDE 620	B	0.00	189.52	0.00	0.00	189.52	86.0	162.99
12/31/2017	#GAPC3JT1O HELPERS, HOME	NATIONWIDE 620	B	0.00	12.15	0.00	0.00	12.15	86.0	10.45
12/31/2017	#GAPC3JV8Y BEDARD, KUROWICKI	NATIONWIDE 620	B	0.00	118.17	0.00	0.00	118.17	86.0	101.63
12/31/2017	#GAPC7CH4G FAMILY SERVICES,	NATIONWIDE 620	B	0.00	12.79	0.00	0.00	12.79	86.0	11.00
12/31/2017	#GAPC3JZ0D FAMILY SERVICES,	NATIONWIDE 620	B	0.00	168.43	0.00	0.00	168.43	86.0	144.85
12/31/2017	#GAPC3KH4F AMERICAS FLORIST	NATIONWIDE 620	B	0.00	152.64	0.00	0.00	152.64	86.0	131.27
* VARIABLE ANNUITIES SUBTOTAL *				\$0.00	\$23,846.44	\$0.00	\$0.00	\$23,846.44		\$20,508.04

COMMISSION STATEMENT for LAWRENCE ZELLER

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BROKER TRANSACTIONS

PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS

01/08/2018 #IRK131919 HAWORTH, DE	AMERICAN FUNDS	B	0.00	876.32	0.00	0.00	876.32	86.0	753.64
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *				\$0.00	\$876.32	\$0.00	\$0.00	\$876.32	\$753.64
*** BROKER TRANSACTIONS TOTAL ***				\$0.00	\$24,722.76	\$0.00	\$0.00	\$24,722.76	\$21,261.68

ADJUSTMENTS

02/20/2018	ADMIN FEE: ADMIN FEE								-390.00
02/20/2018	E & O INSURANCE: E & O INSURANCE								-179.00
*** ADJUSTMENTS TOTAL ***									\$-569.00

BROKER COMMISSION TOTALS

Broker Transactions	\$21,261.68
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-569.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$20,692.68
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