



Concorde Investment Services, LLC

09/13/2017  
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# COMMISSION STATEMENT

September 15, 2017

JOSEPH (TERRY) MANN  
219 E. 31st Street

BROKER #: M132  
BRANCH: JOSEPH "TERRY" MANN

Savannah, GA 31401

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
09/05/2017	HADAWAY, DEBORAH	AMERICAN HIGH-INCOME MUNI BOND FUND	100.00	1.00	0.00	1.00	91.0	0.91
/ /	MOORE, THOMAS	FIDELITY ADV MATERIALS C	0.00	2.52	0.00	2.52	91.0	2.29
08/21/2017	MOORE, THOMAS	FIDELITY ADV MATERIALS C	250.00	2.50	0.00	2.50	91.0	2.28
/ /	MOORE, THOMAS	FIDELITY ADV MEGA CAP STOCK	0.00	3.88	0.00	3.88	91.0	3.53
08/21/2017	MOORE, THOMAS	FIDELITY ADV MEGA CAP STOCK	250.00	2.50	0.00	2.50	91.0	2.28
<b>* MUTUAL FUNDS SUBTOTAL *</b>			<b>\$600.00</b>	<b>\$12.40</b>	<b>\$0.00</b>	<b>\$12.40</b>		<b>\$11.29</b>
<b><u>PRODUCT CATEGORY: VARIABLE UNIVERSAL LIFE</u></b>								
08/22/2017	BLACK, AMELIA	PAC LIFE VUL	175.60	1.76	0.00	1.76	91.0	1.60
08/22/2017	BLACK, RICHARD	PAC LIFE VUL	235.60	2.36	0.00	2.36	91.0	2.15
08/22/2017	JARRETT, LAURIE	PAC LIFE VUL	67.50	1.35	0.00	1.35	91.0	1.23
08/24/2017	GODLESKI, KEVIN	PAC LIFE VUL	153.45	3.07	0.00	3.07	91.0	2.79
08/24/2017	GODLESKI, KEVIN	PAC LIFE VUL	14.55	0.29	0.00	0.29	91.0	0.26
08/24/2017	GODLESKI, KIRSTEN	PAC LIFE VUL	132.00	2.64	0.00	2.64	91.0	2.40
08/25/2017	WARSTADT, ELIZABETH	PAC LIFE VUL	0.00	133.94	0.00	133.94	91.0	121.89
08/25/2017	JARRETT, LAURIE	PAC LIFE VUL	0.00	24.37	0.00	24.37	91.0	22.18
<b>* VARIABLE UNIVERSAL LIFE SUBTOTAL *</b>			<b>\$778.70</b>	<b>\$169.78</b>	<b>\$0.00</b>	<b>\$169.78</b>		<b>\$154.50</b>
<b>*** BROKER TRANSACTIONS TOTAL ***</b>			<b>\$1,378.70</b>	<b>\$182.18</b>	<b>\$0.00</b>	<b>\$182.18</b>		<b>\$165.79</b>

NOTES: \* - Indicates adjustment is not included in 1099 Earnings  
\*\* - Indicates adjustment is not included in Totals or Commissions  
^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>ADJUSTMENTS</u></b>								
09/15/2017		*EO INSURANCE: CURRENT MONTH INS	0.00					-300.00
09/15/2017		*TECHNOLOGY: CURRENT MONTH TECH	0.00					-275.00
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00	\$0.00	\$0.00		\$-575.00

**BROKER COMMISSION TOTALS**

Broker Transactions	\$165.79
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-575.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$-145.29
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

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Balance Forward	\$-554.50
Year-to-date Gross	\$40,840.32
Year-to-date Earnings	\$37,269.25

NOTES: \* - Indicates adjustment is not included in 1099 Earnings  
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