



All Companies

COMMISSION STATEMENT

April 16, 2018

JONATHAN F JETTER
2005 Rickety Lane Ste B

BROKER #: 9580
BRANCH: HOME OFFICE

Tyler, TX 75703

COMMISSION STATEMENT for JONATHAN F JETTER

TRADE DATE	CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
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BROKER TRANSACTIONS

PRODUCT CATEGORY: MUTUAL FUNDS

03/31/2018	TRAILS	-FIDELITY ADVISOR FUNDS	B	4.66	4.66	0.00	4.66	90.0	4.19
03/31/2018	TRAILS	-JOHN HANCOCK FREEDOM 529	B	44.95	44.95	0.00	44.95	90.0	40.46
03/31/2018	TRAILS	-OPPENHEIMER FUNDS	B	68.63	68.63	0.00	68.63	90.0	61.77
03/31/2018	TRAILS	-OPPENHEIMER FUNDS	B	1,032.43	1,032.43	0.00	1,032.43	90.0	929.19
03/31/2018	TRAILS	-OPPENHEIMER FUNDS	B	35.03	35.03	0.00	35.03	90.0	31.53
03/31/2018	TRAILS	-OPPENHEIMER FUNDS	B	1,139.14	1,139.14	0.00	1,139.14	90.0	1,025.23
03/01/2018	TRAILS	-SCHOLARS EDGE 529 PLAN	B	81.13	81.13	0.00	81.13	90.0	73.02
03/20/2018	TORRES-HERNANDEZ, ERIKA/LEYLA	-SCHOLARS EDGE 529 PLAN	B	50.00	1.50	0.00	1.50	90.0	1.35
03/19/2018	DAVIS, JASON	-TEXAS 529 PLAN	B	100.00	4.75	0.00	4.75	90.0	4.28
03/26/2018	WILLIAMS, CHRISTOPHER A	-TEXAS 529 PLAN	B	25.00	1.19	0.00	1.19	90.0	1.07
03/05/2018	SOTELLO, FREDDIE	FORESTERS FINANCIAL	B	200.00	10.00	0.00	10.00	90.0	9.00
03/12/2018	ALEMAN, JANNETTE ANALI	FORESTERS FINANCIAL	B	100.00	5.00	0.00	5.00	90.0	4.50
03/14/2018	GRONA-TAKACS, LISA	FORESTERS FINANCIAL	B	200.00	8.00	0.00	8.00	90.0	7.20
03/27/2018	GONZALES, DAVID	FORESTERS FINANCIAL	B	100.00	5.00	0.00	5.00	90.0	4.50
03/29/2018	TRAILS	FORESTERS FINANCIAL	B	337.00	337.00	0.00	337.00	90.0	303.30
03/31/2018	TRAILS	FORESTERS FINANCIAL	B	9.49	9.49	0.00	9.49	90.0	8.54
03/29/2018	000000003195157 BALLEW, HOLLY	FRK TEMP FOUNDING FDS ALLOC FUND-CL B	B	25.00	0.25	0.00	0.25	90.0	0.23
03/27/2018	00001819724 DAVIS, LARRY L	LIFESTYLE AGGRESSIVE PORTFOLIO C	B	50.00	0.50	0.00	0.50	90.0	0.45
03/26/2018	00001819900 DAVIS, LARRY	LIFESTYLE BALANCED PORTFOLIO C	B	242.32	2.42	0.00	2.42	90.0	2.18
03/26/2018	00001819900 DAVIS, LARRY	LIFESTYLE BALANCED PORTFOLIO C	B	403.84	4.04	0.00	4.04	90.0	3.64
03/26/2018	00001819904 ANDRADE, DONACIANO	LIFESTYLE BALANCED PORTFOLIO C	B	193.84	1.94	0.00	1.94	90.0	1.75
03/26/2018	00001819904 ANDRADE, DONACIANO	LIFESTYLE BALANCED PORTFOLIO C	B	193.84	1.94	0.00	1.94	90.0	1.75
03/20/2018	00001846955 CHANG, MARK	LIFESTYLE GROWTH PORTFOLIO C	B	200.00	2.00	0.00	2.00	90.0	1.80
03/20/2018	00001846957 CHANG, MARK/JENNIFER	LIFESTYLE CONSERVATIVE PORTFOLIO C	B	300.00	3.00	0.00	3.00	90.0	2.70
03/20/2018	00002015387 WILLIAMS, CHRISTOPHER A	FLOATING RATE INCOME C	B	200.00	2.00	0.00	2.00	90.0	1.80
03/20/2018	00002020261 CLARK, LORI	LIFESTYLE GROWTH PORTFOLIO C	B	416.66	4.17	0.00	4.17	90.0	3.75
03/26/2018	00002035491 JETTER, PAUL RYAN	FLOATING RATE INCOME A	B	500.00	7.50	0.00	7.50	90.0	6.75
03/20/2018	00002042267 MALOWITZ, PAULA	LIFESTYLE MODERATE PORTFOLIO C	B	400.00	4.00	0.00	4.00	90.0	3.60
04/02/2018	00083940735 GONZALES, CELINA	AMCAP FUND-529A	B	100.00	5.00	0.00	5.00	90.0	4.50

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<u>BROKER TRANSACTIONS</u>									
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>									
04/05/2018	00084079055 KAUVAR, DAVID	AMERICAN FUNDS CAPITAL WORLD	GROWT B	416.66	15.62	0.00	15.62	90.0	14.06
04/05/2018	00084334651 CLEVELAND, JANINA	THE INCOME FUND OF AMERICA-C	B	200.00	2.00	0.00	2.00	90.0	1.80
04/05/2018	00084334687 CLEVELAND, JAMES/JAMIE	NEW WORLD FUND-C	B	200.00	2.00	0.00	2.00	90.0	1.80
04/05/2018	00084362901 DOUGLAS, KYLE DOUGLAS &	THE BOND FUND OF AMERICA-C	B	100.00	1.00	0.00	1.00	90.0	0.90
03/28/2018	00084402913 DAVIDSON, DAVID	INTERNATIONAL GROWTH AND INCOME A	B	230.77	4.62	0.00	4.62	90.0	4.16
03/28/2018	00084402913 DAVIDSON, DAVID	INTERNATIONAL GROWTH AND INCOME A	B	230.77	4.62	0.00	4.62	90.0	4.16
03/28/2018	00085921568 DAVIDSON, CASEY	NEW WORLD FUND-C	B	40.38	0.40	0.00	0.40	90.0	0.36
03/28/2018	00085921568 DAVIDSON, CASEY	NEW WORLD FUND-C	B	40.38	0.40	0.00	0.40	90.0	0.36
04/04/2018	00086017573 MENDOZA, CHRISTINA	AMERICAN FUNDS 2040 TARGET DATE-A	B	200.00	10.00	0.00	10.00	90.0	9.00
04/06/2018	00086029139 TAYLOR, PAUL	AMERICAN FUNDS TAX EXEMPT BD FD	B	100.00	3.00	0.00	3.00	90.0	2.70
04/02/2018	00087600226 BURCH, STACIA	CAPITAL INCOME BUILDER-C	B	44.89	0.45	0.00	0.45	90.0	0.41
04/02/2018	00087600226 BURCH, STACIA	CAPITAL INCOME BUILDER-C	B	44.89	0.45	0.00	0.45	90.0	0.41
04/02/2018	00087600226 BURCH, STACIA	CAPITAL INCOME BUILDER-C	B	45.37	0.45	0.00	0.45	90.0	0.41
04/02/2018	00087600226 BURCH, STACIA	CAPITAL INCOME BUILDER-C	B	45.37	0.45	0.00	0.45	90.0	0.41
04/02/2018	00087600229 NIXON, CHERYL	CAPITAL INCOME BUILDER-C	B	38.23	0.38	0.00	0.38	90.0	0.34
04/02/2018	00087600229 NIXON, CHERYL	CAPITAL INCOME BUILDER-C	B	38.23	0.38	0.00	0.38	90.0	0.34
04/02/2018	00087600229 NIXON, CHERYL	CAPITAL INCOME BUILDER-C	B	37.88	0.38	0.00	0.38	90.0	0.34
04/02/2018	00087600229 NIXON, CHERYL	CAPITAL INCOME BUILDER-C	B	37.88	0.38	0.00	0.38	90.0	0.34
04/02/2018	00087667705 PARRISH-KELLER, KRISTIN	CAPITAL WORLD GROWTH AND INCOME FUN B	B	27.35	0.27	0.00	0.27	90.0	0.24
04/02/2018	00087667705 PARRISH-KELLER, KRISTIN	CAPITAL WORLD GROWTH AND INCOME FUN B	B	27.35	0.27	0.00	0.27	90.0	0.24
04/02/2018	00087667705 PARRISH-KELLER, KRISTIN	CAPITAL WORLD GROWTH AND INCOME FUN B	B	26.39	0.26	0.00	0.26	90.0	0.23
04/02/2018	00087667705 PARRISH-KELLER, KRISTIN	CAPITAL WORLD GROWTH AND INCOME FUN B	B	26.39	0.26	0.00	0.26	90.0	0.23
03/28/2018	00087940049 HARP, HUNTER	CAPITAL INCOME BUILDER-C	B	174.56	1.75	0.00	1.75	90.0	1.58
03/28/2018	00087940049 HARP, HUNTER	CAPITAL INCOME BUILDER-C	B	174.56	1.75	0.00	1.75	90.0	1.58
03/28/2018	00087948295 HUCKABEE, ANDREW	INTERNATIONAL GROWTH AND INCOME-C	B	173.08	1.73	0.00	1.73	90.0	1.56
03/28/2018	00087948295 HUCKABEE, ANDREW	INTERNATIONAL GROWTH AND INCOME-C	B	173.08	1.73	0.00	1.73	90.0	1.56
04/02/2018	00087949692 HOWLAND, AMY	CAPITAL INCOME BUILDER-C	B	22.45	0.22	0.00	0.22	90.0	0.20
04/02/2018	00087949692 HOWLAND, AMY	CAPITAL INCOME BUILDER-C	B	22.45	0.22	0.00	0.22	90.0	0.20
04/02/2018	00087949692 HOWLAND, AMY	CAPITAL INCOME BUILDER-C	B	22.26	0.22	0.00	0.22	90.0	0.20
04/02/2018	00087949692 HOWLAND, AMY	CAPITAL INCOME BUILDER-C	B	22.26	0.22	0.00	0.22	90.0	0.20
03/26/2018	00088623975 COLEMAN, JERED S.	NEW WORLD FUND-C	B	100.00	1.00	0.00	1.00	90.0	0.90
03/28/2018	00088688324 HUCKABEE, JUSTIN L.	CAPITAL WORLD GROWTH AND INCOME FUN B	B	121.01	1.21	0.00	1.21	90.0	1.09
03/28/2018	00088688324 HUCKABEE, JUSTIN	CAPITAL WORLD GROWTH AND INCOME FUN B	B	121.01	1.21	0.00	1.21	90.0	1.09

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<u>BROKER TRANSACTIONS</u>									
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>									
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04/02/2018	00089362890	ARNOLD, ANDREW S.	CAPITAL WORLD GROWTH AND INCOME FUN B	46.25	0.46	0.00	0.46	90.0	0.41
04/02/2018	00089362890	ARNOLD, ANDREW S.	CAPITAL WORLD GROWTH AND INCOME FUN B	77.08	0.77	0.00	0.77	90.0	0.69
04/02/2018	00089362940	COZAD, CECIL C.	CAPITAL INCOME BUILDER-C B	33.00	0.33	0.00	0.33	90.0	0.30
04/02/2018	00089362940	COZAD, CECIL C.	CAPITAL INCOME BUILDER-C B	33.00	0.33	0.00	0.33	90.0	0.30
04/02/2018	00089362944	COZAD, JEREMY C.	CAPITAL WORLD GROWTH AND INCOME FUN B	62.50	0.63	0.00	0.63	90.0	0.57
04/02/2018	00089362944	COZAD, JEREMY C.	CAPITAL WORLD GROWTH AND INCOME FUN B	62.50	0.63	0.00	0.63	90.0	0.57
03/29/2018	00089416017	TEEL, KEITH/LAUREN	AMERICAN FUNDS 2015 TARGET DATE-C B	150.00	1.50	0.00	1.50	90.0	1.35
04/02/2018	04000105803	KRIEG, KELLI M.	CAPITAL INCOME BUILDER-C B	48.13	0.48	0.00	0.48	90.0	0.43
04/02/2018	04000105803	KRIEG, KELLI M.	CAPITAL INCOME BUILDER-C B	48.13	0.48	0.00	0.48	90.0	0.43
04/02/2018	04000116782	SMITH, STACY L.	CAPITAL WORLD GROWTH AND INCOME FUN B	20.74	0.21	0.00	0.21	90.0	0.19
04/02/2018	04000116782	SMITH, STACY L.	CAPITAL WORLD GROWTH AND INCOME FUN B	20.74	0.21	0.00	0.21	90.0	0.19
04/02/2018	04000116782	SMITH, STACY L.	CAPITAL WORLD GROWTH AND INCOME FUN B	21.55	0.22	0.00	0.22	90.0	0.20
04/02/2018	04000116782	SMITH, STACY L.	CAPITAL WORLD GROWTH AND INCOME FUN B	21.55	0.22	0.00	0.22	90.0	0.20
04/02/2018	04000116832	VALLE, RUBY A.	CAPITAL INCOME BUILDER-C B	16.21	0.16	0.00	0.16	90.0	0.14
04/02/2018	04000116832	VALLE, RUBY A.	CAPITAL INCOME BUILDER-C B	16.21	0.16	0.00	0.16	90.0	0.14
04/02/2018	04000116832	VALLE, RUBY A.	CAPITAL INCOME BUILDER-C B	26.72	0.27	0.00	0.27	90.0	0.24
04/02/2018	04000116832	VALLE, RUBY A.	CAPITAL INCOME BUILDER-C B	26.72	0.27	0.00	0.27	90.0	0.24
04/02/2018	04000180091	MIDDLETON, CHRISTINA G.	THE INVESTMENT COMPANY OF AMERICA-C B	48.75	0.49	0.00	0.49	90.0	0.44
04/02/2018	04000180091	MIDDLETON, CHRISTINA G.	THE INVESTMENT COMPANY OF AMERICA-C B	48.75	0.49	0.00	0.49	90.0	0.44
04/06/2018	04000341879	MALOWITZ, KENDALL S.	AMERICAN FUNDS 2050 TARGET DATE-C B	200.00	2.00	0.00	2.00	90.0	1.80
04/06/2018	04000341905	MALOWITZ, KENDALL S.	AMERICAN BALANCED FUND-C B	50.00	0.50	0.00	0.50	90.0	0.45
04/06/2018	04000341905	MALOWITZ, KENDALL S.	THE BOND FUND OF AMERICA-C B	50.00	0.50	0.00	0.50	90.0	0.45
04/02/2018	04000731104	FREEMAN, FRAQUANIA T.	AMERICAN FUNDS 2040 TARGET DATE-A B	121.18	3.33	0.00	3.33	90.0	3.00
04/02/2018	04000731104	FREEMAN, FRAQUANIA T.	AMERICAN FUNDS 2040 TARGET DATE-A B	121.18	3.33	0.00	3.33	90.0	3.00
04/02/2018	04000731104	FREEMAN, FRAQUANIA T.	AMERICAN FUNDS 2040 TARGET DATE-A B	121.18	3.33	0.00	3.33	90.0	3.00
04/02/2018	04000731104	FREEMAN, FRAQUANIA T.	AMERICAN FUNDS 2040 TARGET DATE-A B	121.18	3.33	0.00	3.33	90.0	3.00
04/02/2018	04000752769	KITTRELL, PHYLLIS H.	AMERICAN FUNDS 2025 TARGET DATE-C B	45.00	0.45	0.00	0.45	90.0	0.41
04/02/2018	04000752769	KITTRELL, PHYLLIS H.	AMERICAN FUNDS 2025 TARGET DATE-C B	45.00	0.45	0.00	0.45	90.0	0.41

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TRADE DATE	CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION	
BROKER TRANSACTIONS										
PRODUCT CATEGORY: MUTUAL FUNDS										
04/02/2018	04000752934	CLEAVER, MARYBETH	AMERICAN FUNDS 2030 TARGET DATE-C	B	56.25	0.56	0.00	0.56	90.0	0.50
04/02/2018	04000752934	CLEAVER, MARYBETH	AMERICAN FUNDS 2030 TARGET DATE-C	B	56.25	0.56	0.00	0.56	90.0	0.50
04/02/2018	04000844169	LUSK, BRIDGETT N.	AMERICAN FUNDS 2055 TARGET DATE-A	B	33.48	0.92	0.00	0.92	90.0	0.83
04/02/2018	04000844169	LUSK, BRIDGETT N.	AMERICAN FUNDS 2055 TARGET DATE-A	B	33.48	0.92	0.00	0.92	90.0	0.83
04/02/2018	04000863358	SOTELLO, IRENE	AMERICAN FUNDS 2015 TARGET DATE-C	B	41,472.60	414.73	0.00	414.73	90.0	373.26
03/16/2018	07150180501	MALOWITZ, PAULA/JADEN	PORTFOLIO 2017-2020C2	B	100.00	1.00	0.00	1.00	90.0	0.90
03/16/2018	2270610610	MALOWITZ, LEE	OPPENHEIMER QUEST VALUE FD CL C	B	200.00	2.00	0.00	2.00	90.0	1.80
03/19/2018	4000030153	HUFFMAN, COREY/BREONNA	-TEXAS 529 PLAN	B	50.00	2.38	0.00	2.38	90.0	2.14
03/22/2018	4000031832	TORRES-HERNANDEZ, ERIKA/LEYLA	-TEXAS 529 PLAN	B	50.00	2.38	0.00	2.38	90.0	2.14
03/26/2018	400031970	WILLIAMS, CHRISTOPHER/CHR	-TEXAS 529 PLAN	B	25.00	1.19	0.00	1.19	90.0	1.07
03/22/2018	5520701481	MALOWITZ, LEE	PORTFOLIO SERIES: ACTIVE ALLOCATION	B	200.00	2.00	0.00	2.00	90.0	1.80
03/12/2018	647109446	TORRES-HERNANDEZ, ERIKA	FORESTERS FINANCIAL	B	50.00	2.50	0.00	2.50	90.0	2.25
* MUTUAL FUNDS SUBTOTAL *					\$54,109.17	\$3,342.63	\$0.00	\$3,342.63		\$3,008.44
PRODUCT CATEGORY: VARIABLE ANNUITIES										
03/31/2018	TRAILS	-NATIONWIDE LIFE		B	316.93	316.93	0.00	316.93	90.0	285.24
03/31/2018	TRAILS	-NATIONWIDE LIFE		B	12.03	12.03	0.00	12.03	90.0	10.83
04/07/2018	TRAILS	AXA ACCUMULATOR		B	200.20	200.20	0.00	200.20	90.0	180.18
04/02/2018	MALACARA, ADRIANA D	BRIGHTHOUSE FINANCIAL		B	541.66	18.96	0.00	18.96	90.0	17.06
04/02/2018	MALACARA, JOSE A	BRIGHTHOUSE FINANCIAL		B	541.66	18.96	0.00	18.96	90.0	17.06
03/31/2018	TRAILS	PRUDENTIAL INSURANCE CO.		B	7,505.40	7,505.40	0.00	7,505.40	90.0	6,754.86
04/04/2018	TRAILS	TRANSAMERICA LIFE INSURANCE		B	61.32	61.32	0.00	61.32	90.0	55.19
* VARIABLE ANNUITIES SUBTOTAL *					\$9,179.20	\$8,133.80	\$0.00	\$8,133.80		\$7,320.42
PRODUCT CATEGORY: LIFE INSURANCE										
03/26/2018	DEWEY, WILLIAM S	NATIONWIDE LIFE		B	60.00	1.20	0.00	1.20	90.0	1.08
* LIFE INSURANCE SUBTOTAL *					\$60.00	\$1.20	\$0.00	\$1.20		\$1.08
*** BROKER TRANSACTIONS TOTAL ***					\$63,348.37	\$11,477.63	\$0.00	\$11,477.63		\$10,329.94

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ADJUSTMENTS

04/16/2018		E & O INSURANCE: 1/2 MONTHLY		0.00	0.00	0.00	0.00		-100.00
04/16/2018		TECH: MONTHLY TECH SERVICES		0.00	0.00	0.00	0.00		-27.50
*** ADJUSTMENTS TOTAL ***				\$0.00	\$0.00	\$0.00	\$0.00		\$-127.50

BROKER COMMISSION TOTALS

Broker Transactions	\$10,329.94
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-127.50
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00

Check Amount	\$10,202.44
Year-to-date Earnings	\$61,573.50