

## COMMISSION STATEMENT

June 30, 2018

ROBERT STRAVINSKI  
11384 HIGHBROOK COURT

BROKER #: W13  
BRANCH: FULCRUM GROUP

POTOMAC FALLS, VA 20165

COMMISSION STATEMENT for ROBERT STRAVINSKI

TRADE DATE	CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
------------	--------	------------	-----	----------------------	---------------------	--------------------	-------------------	------	----------------------

BROKER TRANSACTIONSPRODUCT CATEGORY: MUTUAL FUNDS

06/19/2018 (None)	VARIOUS, STRAVINSKI		B	0.00	20.26	0.00	20.26	80.0	16.21
06/19/2018 (None)	VARIOUS, STRAVINSKI	BALANCED A	B	0.00	8.54	0.00	8.54	80.0	6.83
06/19/2018 (None)	VARIOUS, STRAVINSKI	T ROWE	B	0.00	29.30	0.00	29.30	80.0	23.44
06/26/2018 (None)	VARIOUS, STRAVINSKI	BLACKROCK FUNDS	B	0.00	498.15	0.00	498.15	80.0	398.52
06/26/2018 (None)	VARIOUS, STRAVINSKI	BLACKROCK FUNDS	B	0.00	11.19	0.00	11.19	80.0	8.95
06/11/2018 00061056926	LORENZEN, CAROLYN	EUROPACIFIC GROWTH FUND-A	B	50.00	1.00	0.00	1.00	80.0	0.80
06/11/2018 00061056926	LORENZEN, CAROLYN	NEW PERSPECTIVE FUND-A	B	50.00	1.00	0.00	1.00	80.0	0.80
06/11/2018 00061056926	LORENZEN, CAROLYN	THE INVESTMENT COMPANY OF AMERICA-A	B	50.00	1.00	0.00	1.00	80.0	0.80
06/01/2018 00075318858	MARSHALL, KADEN	AMCAP FUND-529A	B	50.00	1.38	0.00	1.38	80.0	1.10
06/01/2018 00075318858	MARSHALL, KADEN	AMERICAN MUTUAL FUND-529A	B	50.00	1.38	0.00	1.38	80.0	1.10
06/01/2018 00075318858	MARSHALL, KADEN	EUROPACIFIC GROWTH FUND-529A	B	50.00	1.38	0.00	1.38	80.0	1.10
06/01/2018 00082140659	MARSHALL, KADEN	AMCAP FUND-529A	B	50.00	1.38	0.00	1.38	80.0	1.10
06/01/2018 00082140659	MARSHALL, KADEN	AMERICAN MUTUAL FUND-529A	B	50.00	1.38	0.00	1.38	80.0	1.10
06/01/2018 00082140659	MARSHALL, KADEN	EUROPACIFIC GROWTH FUND-529A	B	50.00	1.38	0.00	1.38	80.0	1.10
06/11/2018 00082988425	RIGGLEMAN, LUTHER	AMCAP FUND-A	B	11.70	0.32	0.00	0.32	80.0	0.26
06/11/2018 00082988425	RIGGLEMAN, LUTHER	AMCAP FUND-A	B	10.80	0.30	0.00	0.30	80.0	0.24
06/11/2018 00082988425	RIGGLEMAN, LUTHER	CAPITAL WORLD GROWTH AND INCOME FUN	B	3.90	0.11	0.00	0.11	80.0	0.09
06/11/2018 00082988425	RIGGLEMAN, LUTHER	CAPITAL WORLD GROWTH AND INCOME FUN	B	3.60	0.10	0.00	0.10	80.0	0.08
06/11/2018 00082988425	RIGGLEMAN, LUTHER	INTERMEDIATE BOND FUND OF AMERICA-A	B	1.95	0.04	0.00	0.04	80.0	0.03
06/11/2018 00082988425	RIGGLEMAN, LUTHER	INTERMEDIATE BOND FUND OF AMERICA-A	B	1.80	0.04	0.00	0.04	80.0	0.03
06/11/2018 00082988425	RIGGLEMAN, LUTHER	THE GROWTH FUND OF AMERICA-A	B	11.70	0.32	0.00	0.32	80.0	0.26
06/11/2018 00082988425	RIGGLEMAN, LUTHER	THE GROWTH FUND OF AMERICA-A	B	10.80	0.30	0.00	0.30	80.0	0.24
06/11/2018 00082988425	RIGGLEMAN, LUTHER	THE INVESTMENT COMPANY OF AMERICA-A	B	3.90	0.11	0.00	0.11	80.0	0.09
06/11/2018 00082988425	RIGGLEMAN, LUTHER	THE INVESTMENT COMPANY OF AMERICA-A	B	3.60	0.10	0.00	0.10	80.0	0.08
06/11/2018 00082988425	RIGGLEMAN, LUTHER	THE NEW ECONOMY FUND-A	B	3.90	0.11	0.00	0.11	80.0	0.09
06/11/2018 00082988425	RIGGLEMAN, LUTHER	THE NEW ECONOMY FUND-A	B	3.60	0.10	0.00	0.10	80.0	0.08
06/21/2018 00082988425	RIGGLEMAN, LUTHER	AMCAP FUND-A	B	11.70	0.32	0.00	0.32	80.0	0.26
06/21/2018 00082988425	RIGGLEMAN, LUTHER	AMCAP FUND-A	B	10.80	0.30	0.00	0.30	80.0	0.24
06/21/2018 00082988425	RIGGLEMAN, LUTHER	CAPITAL WORLD GROWTH AND INCOME FUN	B	3.90	0.11	0.00	0.11	80.0	0.09
06/21/2018 00082988425	RIGGLEMAN, LUTHER	CAPITAL WORLD GROWTH AND INCOME FUN	B	3.60	0.10	0.00	0.10	80.0	0.08
06/21/2018 00082988425	RIGGLEMAN, LUTHER	INTERMEDIATE BOND FUND OF AMERICA-A	B	1.95	0.04	0.00	0.04	80.0	0.03

COMMISSION STATEMENT for ROBERT STRAVINSKI

TRADE DATE	CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>									
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>									
06/21/2018	00082988425	RIGGLEMAN, LUTHER	INTERMEDIATE BOND FUND OF AMERICA-A B	1.80	0.04	0.00	0.04	80.0	0.03
06/21/2018	00082988425	RIGGLEMAN, LUTHER	THE GROWTH FUND OF AMERICA-A B	11.70	0.32	0.00	0.32	80.0	0.26
06/21/2018	00082988425	RIGGLEMAN, LUTHER	THE GROWTH FUND OF AMERICA-A B	10.80	0.30	0.00	0.30	80.0	0.24
06/21/2018	00082988425	RIGGLEMAN, LUTHER	THE INVESTMENT COMPANY OF AMERICA-A B	3.90	0.11	0.00	0.11	80.0	0.09
06/21/2018	00082988425	RIGGLEMAN, LUTHER	THE INVESTMENT COMPANY OF AMERICA-A B	3.60	0.10	0.00	0.10	80.0	0.08
06/21/2018	00082988425	RIGGLEMAN, LUTHER	THE NEW ECONOMY FUND-A B	3.90	0.11	0.00	0.11	80.0	0.09
06/21/2018	00082988425	RIGGLEMAN, LUTHER	THE NEW ECONOMY FUND-A B	3.60	0.10	0.00	0.10	80.0	0.08
06/11/2018	00082994053	SMITH, CHARLOTTE	AMCAP FUND-A B	6.00	0.17	0.00	0.17	80.0	0.14
06/11/2018	00082994053	SMITH, CHARLOTTE	AMCAP FUND-A B	7.20	0.20	0.00	0.20	80.0	0.16
06/11/2018	00082994053	SMITH, CHARLOTTE	CAPITAL INCOME BUILDER-A B	6.00	0.17	0.00	0.17	80.0	0.14
06/11/2018	00082994053	SMITH, CHARLOTTE	CAPITAL INCOME BUILDER-A B	7.20	0.20	0.00	0.20	80.0	0.16
06/11/2018	00082994053	SMITH, CHARLOTTE	EUROPACIFIC GROWTH FUND-A B	3.00	0.08	0.00	0.08	80.0	0.06
06/11/2018	00082994053	SMITH, CHARLOTTE	EUROPACIFIC GROWTH FUND-A B	3.60	0.10	0.00	0.10	80.0	0.08
06/11/2018	00082994053	SMITH, CHARLOTTE	SMALLCAP WORLD FUND-A B	3.00	0.08	0.00	0.08	80.0	0.06
06/11/2018	00082994053	SMITH, CHARLOTTE	SMALLCAP WORLD FUND-A B	3.60	0.10	0.00	0.10	80.0	0.08
06/11/2018	00082994053	SMITH, CHARLOTTE	THE GROWTH FUND OF AMERICA-A B	7.50	0.21	0.00	0.21	80.0	0.17
06/11/2018	00082994053	SMITH, CHARLOTTE	THE GROWTH FUND OF AMERICA-A B	9.00	0.25	0.00	0.25	80.0	0.20
06/11/2018	00082994053	SMITH, CHARLOTTE	THE INVESTMENT COMPANY OF AMERICA-A B	4.50	0.12	0.00	0.12	80.0	0.10
06/11/2018	00082994053	SMITH, CHARLOTTE	THE INVESTMENT COMPANY OF AMERICA-A B	5.40	0.15	0.00	0.15	80.0	0.12
06/21/2018	00082994053	SMITH, CHARLOTTE	AMCAP FUND-A B	6.00	0.17	0.00	0.17	80.0	0.14
06/21/2018	00082994053	SMITH, CHARLOTTE	AMCAP FUND-A B	7.20	0.20	0.00	0.20	80.0	0.16
06/21/2018	00082994053	SMITH, CHARLOTTE	CAPITAL INCOME BUILDER-A B	6.00	0.17	0.00	0.17	80.0	0.14
06/21/2018	00082994053	SMITH, CHARLOTTE	CAPITAL INCOME BUILDER-A B	7.20	0.20	0.00	0.20	80.0	0.16
06/21/2018	00082994053	SMITH, CHARLOTTE	EUROPACIFIC GROWTH FUND-A B	3.00	0.08	0.00	0.08	80.0	0.06
06/21/2018	00082994053	SMITH, CHARLOTTE	EUROPACIFIC GROWTH FUND-A B	3.60	0.10	0.00	0.10	80.0	0.08
06/21/2018	00082994053	SMITH, CHARLOTTE	SMALLCAP WORLD FUND-A B	3.00	0.08	0.00	0.08	80.0	0.06
06/21/2018	00082994053	SMITH, CHARLOTTE	SMALLCAP WORLD FUND-A B	3.60	0.10	0.00	0.10	80.0	0.08
06/21/2018	00082994053	SMITH, CHARLOTTE	THE GROWTH FUND OF AMERICA-A B	7.50	0.21	0.00	0.21	80.0	0.17
06/21/2018	00082994053	SMITH, CHARLOTTE	THE GROWTH FUND OF AMERICA-A B	9.00	0.25	0.00	0.25	80.0	0.20
06/21/2018	00082994053	SMITH, CHARLOTTE	THE INVESTMENT COMPANY OF AMERICA-A B	4.50	0.12	0.00	0.12	80.0	0.10
06/21/2018	00082994053	SMITH, CHARLOTTE	THE INVESTMENT COMPANY OF AMERICA-A B	5.40	0.15	0.00	0.15	80.0	0.12
06/20/2018	00085961816	MARSHALL, MYRA	NEW PERSPECTIVE FUND-529A B	50.00	1.38	0.00	1.38	80.0	1.10
06/20/2018	00085961816	MARSHALL, MYRA	NEW WORLD FUND-529A B	50.00	1.38	0.00	1.38	80.0	1.10
06/20/2018	00085961816	MARSHALL, MYRA	THE NEW ECONOMY FUND-529A B	50.00	1.38	0.00	1.38	80.0	1.10
06/11/2018	00087267645	GILLESPIE, JASON	AMERICAN BALANCED FUND-A B	4.20	0.12	0.00	0.12	80.0	0.10
06/11/2018	00087267645	GILLESPIE, JASON	AMERICAN BALANCED FUND-A B	2.80	0.08	0.00	0.08	80.0	0.06
06/11/2018	00087267645	GILLESPIE, JASON	AMERICAN FUNDS 02629W106 B	4.20	0.12	0.00	0.12	80.0	0.10
06/11/2018	00087267645	GILLESPIE, JASON	AMERICAN FUNDS 02629W106 B	2.80	0.08	0.00	0.08	80.0	0.06
06/11/2018	00087267645	GILLESPIE, JASON	AMERICAN HIGH-INCOME TRUST-A B	4.20	0.12	0.00	0.12	80.0	0.10
06/11/2018	00087267645	GILLESPIE, JASON	AMERICAN HIGH-INCOME TRUST-A B	2.80	0.08	0.00	0.08	80.0	0.06

COMMISSION STATEMENT for ROBERT STRAVINSKI

TRADE DATE	CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION	
BROKER TRANSACTIONS										
PRODUCT CATEGORY: MUTUAL FUNDS										
06/11/2018	00087267645	GILLESPIE, JASON	NEW PERSPECTIVE FUND-A	B	6.30	0.17	0.00	0.17	80.0	0.14
06/11/2018	00087267645	GILLESPIE, JASON	NEW PERSPECTIVE FUND-A	B	4.20	0.12	0.00	0.12	80.0	0.10
06/11/2018	00087267645	GILLESPIE, JASON	SMALLCAP WORLD FUND-A	B	12.60	0.35	0.00	0.35	80.0	0.28
06/11/2018	00087267645	GILLESPIE, JASON	SMALLCAP WORLD FUND-A	B	8.40	0.23	0.00	0.23	80.0	0.18
06/11/2018	00087267645	GILLESPIE, JASON	THE BOND FUND OF AMERICA-A	B	4.20	0.12	0.00	0.12	80.0	0.10
06/11/2018	00087267645	GILLESPIE, JASON	THE BOND FUND OF AMERICA-A	B	2.80	0.08	0.00	0.08	80.0	0.06
06/11/2018	00087267645	GILLESPIE, JASON	THE GROWTH FUND OF AMERICA-A	B	6.30	0.17	0.00	0.17	80.0	0.14
06/11/2018	00087267645	GILLESPIE, JASON	THE GROWTH FUND OF AMERICA-A	B	4.20	0.12	0.00	0.12	80.0	0.10
06/21/2018	00087267645	GILLESPIE, JASON	AMERICAN BALANCED FUND-A	B	5.04	0.14	0.00	0.14	80.0	0.11
06/21/2018	00087267645	GILLESPIE, JASON	AMERICAN BALANCED FUND-A	B	3.36	0.09	0.00	0.09	80.0	0.07
06/21/2018	00087267645	GILLESPIE, JASON	AMERICAN FUNDS 02629W106	B	5.04	0.14	0.00	0.14	80.0	0.11
06/21/2018	00087267645	GILLESPIE, JASON	AMERICAN FUNDS 02629W106	B	3.36	0.09	0.00	0.09	80.0	0.07
06/21/2018	00087267645	GILLESPIE, JASON	AMERICAN HIGH-INCOME TRUST-A	B	5.04	0.14	0.00	0.14	80.0	0.11
06/21/2018	00087267645	GILLESPIE, JASON	AMERICAN HIGH-INCOME TRUST-A	B	3.36	0.09	0.00	0.09	80.0	0.07
06/21/2018	00087267645	GILLESPIE, JASON	NEW PERSPECTIVE FUND-A	B	7.56	0.21	0.00	0.21	80.0	0.17
06/21/2018	00087267645	GILLESPIE, JASON	NEW PERSPECTIVE FUND-A	B	5.04	0.14	0.00	0.14	80.0	0.11
06/21/2018	00087267645	GILLESPIE, JASON	SMALLCAP WORLD FUND-A	B	15.12	0.42	0.00	0.42	80.0	0.34
06/21/2018	00087267645	GILLESPIE, JASON	SMALLCAP WORLD FUND-A	B	10.08	0.28	0.00	0.28	80.0	0.22
06/21/2018	00087267645	GILLESPIE, JASON	THE BOND FUND OF AMERICA-A	B	5.04	0.14	0.00	0.14	80.0	0.11
06/21/2018	00087267645	GILLESPIE, JASON	THE BOND FUND OF AMERICA-A	B	3.36	0.09	0.00	0.09	80.0	0.07
06/21/2018	00087267645	GILLESPIE, JASON	THE GROWTH FUND OF AMERICA-A	B	7.56	0.21	0.00	0.21	80.0	0.17
06/21/2018	00087267645	GILLESPIE, JASON	THE GROWTH FUND OF AMERICA-A	B	5.04	0.14	0.00	0.14	80.0	0.11
06/11/2018	00087267752	MILLER, DONALD	AMERICAN FUNDS 2035 TARGET DATE-A	B	25.00	0.69	0.00	0.69	80.0	0.55
06/11/2018	00087267752	MILLER, DONALD	AMERICAN FUNDS 2035 TARGET DATE-A	B	27.30	0.75	0.00	0.75	80.0	0.60
06/21/2018	00087267752	MILLER, DONALD	AMERICAN FUNDS 2035 TARGET DATE-A	B	25.00	0.69	0.00	0.69	80.0	0.55
06/21/2018	00087267752	MILLER, DONALD	AMERICAN FUNDS 2035 TARGET DATE-A	B	27.30	0.75	0.00	0.75	80.0	0.60
05/31/2018	00088550230	SWANSON,	AMCAP FUND-A	B	100.00	2.75	0.00	2.75	80.0	2.20
05/31/2018	00088550230	SWANSON,	AMCAP FUND-A	B	37.50	1.03	0.00	1.03	80.0	0.82
05/31/2018	00088550230	SWANSON,	AMERICAN HIGH-INCOME TRUST-A	B	50.00	1.38	0.00	1.38	80.0	1.10
05/31/2018	00088550230	SWANSON,	AMERICAN HIGH-INCOME TRUST-A	B	18.75	0.52	0.00	0.52	80.0	0.42
05/31/2018	00088550230	SWANSON,	CAPITAL WORLD BOND FUND-A	B	50.00	1.38	0.00	1.38	80.0	1.10
05/31/2018	00088550230	SWANSON,	CAPITAL WORLD BOND FUND-A	B	18.75	0.52	0.00	0.52	80.0	0.42
05/31/2018	00088550230	SWANSON,	NEW PERSPECTIVE FUND-A	B	100.00	2.75	0.00	2.75	80.0	2.20
05/31/2018	00088550230	SWANSON,	NEW PERSPECTIVE FUND-A	B	37.50	1.03	0.00	1.03	80.0	0.82
05/31/2018	00088550230	SWANSON,	SMALLCAP WORLD FUND-A	B	125.00	3.44	0.00	3.44	80.0	2.75
05/31/2018	00088550230	SWANSON,	SMALLCAP WORLD FUND-A	B	46.87	1.29	0.00	1.29	80.0	1.03
05/31/2018	00088550230	SWANSON,	THE GROWTH FUND OF AMERICA-A	B	75.00	2.06	0.00	2.06	80.0	1.65
05/31/2018	00088550230	SWANSON,	THE GROWTH FUND OF AMERICA-A	B	28.13	0.77	0.00	0.77	80.0	0.62
06/08/2018	01000038174	VIRGINIA TRAVEL	AIM CHARTER FUND - CLASS A	B	794.00	3.97	0.00	3.97	80.0	3.18
06/08/2018	01000038174	VIRGINIA TRAVEL	AIM FUND	B	167.00	0.84	0.00	0.84	80.0	0.67

COMMISSION STATEMENT for ROBERT STRAVINSKI

TRADE DATE	CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
BROKER TRANSACTIONS									
PRODUCT CATEGORY: MUTUAL FUNDS									
06/08/2018	01000038174	VIRGINIA TRAVEL	AIM GLOBAL HEALTH CARE FUND CLASS A B	605.90	3.03	0.00	3.03	80.0	2.42
06/08/2018	01000038174	VIRGINIA TRAVEL	AIM MID-CAP EQUITY FUND CLASS A B	118.50	0.59	0.00	0.59	80.0	0.47
06/08/2018	01000038174	VIRGINIA TRAVEL	INVESCO AMERICAN FRANCHISE FUND CLA B	1,342.60	6.71	0.00	6.71	80.0	5.37
06/08/2018	01000038174	VIRGINIA TRAVEL	INVESCO EQUITY & INCOME FD B	40.00	0.20	0.00	0.20	80.0	0.16
06/08/2018	01000038174	VIRGINIA TRAVEL	INVESCO VALUE OPPORTUNITIES CLASS A B	80.00	0.40	0.00	0.40	80.0	0.32
05/31/2018	04000174210	GALLAGHER, AMY	AMERICAN FUNDS 2040 TARGET DATE-A B	154.58	4.25	0.00	4.25	80.0	3.40
05/31/2018	04000174210	GALLAGHER, AMY	AMERICAN FUNDS 2040 TARGET DATE-A B	66.25	1.82	0.00	1.82	80.0	1.46
06/11/2018	04000615610	VARIOUS,	02630R203 B	10.00	0.28	0.00	0.28	80.0	0.22
06/11/2018	04000615610	VARIOUS,	02630R203 B	6.80	0.19	0.00	0.19	80.0	0.15
06/11/2018	04000615610	VARIOUS,	AMERICAN FDS PORTFOLIO SER GLOBAL G B	10.00	0.28	0.00	0.28	80.0	0.22
06/11/2018	04000615610	VARIOUS,	AMERICAN FDS PORTFOLIO SER GLOBAL G B	6.80	0.19	0.00	0.19	80.0	0.15
06/21/2018	04000615610	VARIOUS,	02630R203 B	10.00	0.28	0.00	0.28	80.0	0.22
06/21/2018	04000615610	VARIOUS,	02630R203 B	7.05	0.19	0.00	0.19	80.0	0.15
06/21/2018	04000615610	VARIOUS,	AMERICAN FDS PORTFOLIO SER GLOBAL G B	10.00	0.28	0.00	0.28	80.0	0.22
06/21/2018	04000615610	VARIOUS,	AMERICAN FDS PORTFOLIO SER GLOBAL G B	7.05	0.19	0.00	0.19	80.0	0.15
06/11/2018	04000615620	VARIOUS,	AMERICAN FUNDS 2025 TARGET DATE-A B	30.00	0.83	0.00	0.83	80.0	0.66
06/11/2018	04000615620	VARIOUS,	AMERICAN FUNDS 2025 TARGET DATE-A B	28.80	0.79	0.00	0.79	80.0	0.63
06/21/2018	04000615620	VARIOUS,	AMERICAN FUNDS 2025 TARGET DATE-A B	30.00	0.83	0.00	0.83	80.0	0.66
06/21/2018	04000615620	VARIOUS,	AMERICAN FUNDS 2025 TARGET DATE-A B	28.80	0.79	0.00	0.79	80.0	0.63
06/11/2018	04000615623	VARIOUS,	AMERICAN FUNDS 2045 TARGET DATE-A B	25.00	0.69	0.00	0.69	80.0	0.55
06/11/2018	04000615623	VARIOUS,	AMERICAN FUNDS 2045 TARGET DATE-A B	16.40	0.45	0.00	0.45	80.0	0.36
06/21/2018	04000615623	VARIOUS,	AMERICAN FUNDS 2045 TARGET DATE-A B	25.00	0.69	0.00	0.69	80.0	0.55
06/21/2018	04000615623	VARIOUS,	AMERICAN FUNDS 2045 TARGET DATE-A B	17.02	0.47	0.00	0.47	80.0	0.38
06/11/2018	04000615627	VARIOUS,	02631C445 B	30.00	0.83	0.00	0.83	80.0	0.66
06/11/2018	04000615627	VARIOUS,	02631C445 B	12.02	0.33	0.00	0.33	80.0	0.26
06/21/2018	04000615627	VARIOUS,	02631C445 B	30.00	0.83	0.00	0.83	80.0	0.66
06/21/2018	04000615627	VARIOUS,	02631C445 B	11.00	0.30	0.00	0.30	80.0	0.24
06/11/2018	04000636626	VARIOUS,	AMERICAN FUNDS 2035 TARGET DATE-A B	22.00	0.61	0.00	0.61	80.0	0.49
06/11/2018	04000636626	VARIOUS,	AMERICAN FUNDS 2035 TARGET DATE-A B	20.51	0.56	0.00	0.56	80.0	0.45
06/21/2018	04000636626	VARIOUS,	AMERICAN FUNDS 2035 TARGET DATE-A B	22.00	0.61	0.00	0.61	80.0	0.49
06/21/2018	04000636626	VARIOUS,	AMERICAN FUNDS 2035 TARGET DATE-A B	22.27	0.61	0.00	0.61	80.0	0.49
05/31/2018	04000737753	VARIOUS,	AMERICAN FUND 2030 B	62.50	1.72	0.00	1.72	80.0	1.38
05/31/2018	04000737753	VARIOUS,	AMERICAN FUND 2030 B	62.50	1.72	0.00	1.72	80.0	1.38
05/29/2018	07123000594	VIRGINIA TRAVEL	INVESCO GLOBAL REAL ESTATE B	53.09	0.40	0.00	0.40	80.0	0.32
06/08/2018	07123000594	VIRGINIA TRAVEL	INVESCO GLOBAL REAL ESTATE B	53.20	0.40	0.00	0.40	80.0	0.32
* MUTUAL FUNDS SUBTOTAL *				\$5,859.24	\$654.65	\$0.00	\$654.65		\$523.67

COMMISSION STATEMENT for ROBERT STRAVINSKI

TRADE DATE	CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>									
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>									
06/07/2018 (None)	VARIOUS, STRAVINSKI	GREAT WEST LIFE	B	0.00	2,580.64	0.00	2,580.64	80.0	2,064.51
06/13/2018 (None)	VARIOUS, STRAVINSKI	VOYA	B	0.00	82.15	0.00	82.15	80.0	65.72
06/26/2018 (None)	VARIOUS, STRAVINSKI	TRANSAMERICA	B	0.00	221.79	0.00	221.79	80.0	177.43
<b>* VARIABLE ANNUITIES SUBTOTAL *</b>				<b>\$0.00</b>	<b>\$2,884.58</b>	<b>\$0.00</b>	<b>\$2,884.58</b>		<b>\$2,307.66</b>
<b>*** BROKER TRANSACTIONS TOTAL ***</b>				<b>\$5,859.24</b>	<b>\$3,539.23</b>	<b>\$0.00</b>	<b>\$3,539.23</b>		<b>\$2,831.33</b>

**ADJUSTMENTS**

06/30/2018	COMMISSION INCOME: AMERICAN FDS	0.00	0.00	0.00	0.00	10,151.84
06/30/2018	E & O INSURANCE: E & O INSURANCE	0.00	0.00	0.00	0.00	-200.00
06/30/2018	OTHER: COMPLIANCE AND TECHNOLOGY	0.00	0.00	0.00	0.00	-20.00
06/30/2018	OTHER: OTHER-VIRTRU	0.00	0.00	0.00	0.00	-7.00
06/30/2018	OTHER: OTHER-360 OFFICE	0.00	0.00	0.00	0.00	-5.00
<b>*** ADJUSTMENTS TOTAL ***</b>		<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$9,919.84</b>

**BROKER COMMISSION TOTALS**

Broker Transactions	\$2,831.33
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$9,919.84
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$-4.42
SIPC Assessment	\$-8.85

<b>Check Amount</b>	<b>\$12,737.90</b>
<b>Year-to-date Earnings</b>	<b>\$81,970.31</b>