

## **COMMISSION STATEMENT** March 15, 2017

THOMAS SCHNEIDER

3390 E. Smith Road

Medina, OH 44256

BROKER #: S116 Terminated 12/31/2015

BRANCH: THOMAS SCHNEIDER

| DATE                                 | CLIENT               | INVESTMENT                          | INVESTMENT<br>AMOUNT | GROSS<br>COMMISSION | CLEARING<br>CHARGE | NET<br>COMMISSION | RATE | BROKER<br>COMMISSION |  |  |  |  |
|--------------------------------------|----------------------|-------------------------------------|----------------------|---------------------|--------------------|-------------------|------|----------------------|--|--|--|--|
| BROKER TRANSACTIONS                  |                      |                                     |                      |                     |                    |                   |      |                      |  |  |  |  |
| PRODUCT CA                           | TEGORY: MUTUAL FUNDS |                                     |                      |                     |                    |                   |      |                      |  |  |  |  |
| 02/21/2017                           | NAGEOTTE, NIKOLAUS   | AM FUNDS CAPITAL WORLD GRTH & INC A | 100.00               | 5.00                | 0.00               | 5.00              | 0.0  | 0.00                 |  |  |  |  |
| 03/01/2017                           | STOLL, HEATHER       | AM FUNDS CAPITAL WORLD GRTH & INC A | 75.00                | 3.19                | 0.00               | 3.19              | 0.0  | 0.00                 |  |  |  |  |
| 03/03/2017                           | SHIELDS, GERALD      | COLUMBIA SELIGMAN COMM AND INFO A   | 0.00                 | 3.80                | 0.00               | 3.80              | 0.0  | 0.00                 |  |  |  |  |
| 03/03/2017                           | FALKIEWICZ, DAVID    | COLUMBIA SMALL CAP VALUE I A        | 0.00                 | 5.23                | 0.00               | 5.23              | 0.0  | 0.00                 |  |  |  |  |
| 02/28/2017                           | O'CONNOR, TIMOTHY    | PUTNAM GROWTH & INCOME B            | 50.00                | 2.00                | 0.00               | 2.00              | 0.0  | 0.00                 |  |  |  |  |
| 02/28/2017                           | O'CONNOR, TIMOTHY    | PUTNAM MULTI-CAP GROWTH B           | 50.00                | 2.00                | 0.00               | 2.00              | 0.0  | 0.00                 |  |  |  |  |
|                                      |                      | * MUTUAL FUNDS SUBTOTAL *           | \$275.00             | \$21.22             | \$0.00             | \$21.22           |      | \$0.00               |  |  |  |  |
| PRODUCT CATEGORY: VARIABLE ANNUITIES |                      |                                     |                      |                     |                    |                   |      |                      |  |  |  |  |
| 02/27/2017                           | SCHECK, VICTORIA     | SBL ADVISOR PROGRAM                 | 13,109.28            | 2.73                | 0.00               | 2.73              | 0.0  | 0.00                 |  |  |  |  |
| 02/27/2017                           | KELLER, MICHELLE     | SBL ADVISOR PROGRAM                 | 26,569.69            | 5.54                | 0.00               | 5.54              | 0.0  | 0.00                 |  |  |  |  |
| 02/27/2017                           | YOUNG, MARCIA        | SBL ADVISOR PROGRAM                 | 23,290.35            | 4.85                | 0.00               | 4.85              | 0.0  | 0.00                 |  |  |  |  |
| 02/27/2017                           | HAWK, GLENN          | SBL ADVISORDESIGNS VA               | 5,889.92             | 1.23                | 0.00               | 1.23              | 0.0  | 0.00                 |  |  |  |  |
| 02/27/2017                           | MELLERT, ELLEN       | SBL ADVISORDESIGNS VA               | 3,798.22             | 3.17                | 0.00               | 3.17              | 0.0  | 0.00                 |  |  |  |  |
| 02/27/2017                           | CASALE, LILLIAN      | SBL ADVISORDESIGNS VA               | 5,569.87             | 1.16                | 0.00               | 1.16              | 0.0  | 0.00                 |  |  |  |  |
| 02/27/2017                           | GREGORY, RICHARD     | SBL ADVISORDESIGNS VA               | 8,069.99             | 1.67                | 0.00               | 1.67              | 0.0  | 0.00                 |  |  |  |  |
| 02/27/2017                           | HAWK, MARYBELLE      | SBL ADVISORDESIGNS VA               | 7,701.24             | 1.60                | 0.00               | 1.60              | 0.0  | 0.00                 |  |  |  |  |
| 02/27/2017                           | BABIN, WILLIAM       | SBL ADVISORDESIGNS VA               | 131,456.59           | 27.39               | 0.00               | 27.39             | 0.0  | 0.00                 |  |  |  |  |
| 02/27/2017                           | GREGORY, CAROL       | SBL ADVISORDESIGNS VA               | 40,018.99            | 8.34                | 0.00               | 8.34              | 0.0  | 0.00                 |  |  |  |  |
| 02/27/2017                           | KUBAN, JOANNE        | SBL ADVISORDESIGNS VA               | 21,869.29            | 4.56                | 0.00               | 4.56              | 0.0  | 0.00                 |  |  |  |  |
| 02/27/2017                           | BAKER, MARILYN       | SBL ADVISORDESIGNS VA               | 6,743.36             | 1.40                | 0.00               | 1.40              | 0.0  | 0.00                 |  |  |  |  |
| 02/27/2017                           | HARTONG, DEAN        | SBL ADVISORDESIGNS VA               | 12,573.70            | 2.61                | 0.00               | 2.61              | 0.0  | 0.00                 |  |  |  |  |
| 02/27/2017                           | HAWK, MARYBELLE      | SBL ADVISORDESIGNS VA               | 7,920.18             | 1.65                | 0.00               | 1.65              | 0.0  | 0.00                 |  |  |  |  |
| 02/27/2017                           | MCCRANN, JAMES       | SBL ADVISORDESIGNS VA               | 6,012.54             | 1.24                | 0.00               | 1.24              | 0.0  | 0.00                 |  |  |  |  |
| 02/27/2017                           | HAWK, DUANE          | SBL ADVISORDESIGNS VA               | 3,699.93             | 0.78                | 0.00               | 0.78              | 0.0  | 0.00                 |  |  |  |  |
| 02/27/2017                           | HAWK, DUANE          | SBL ADVISORDESIGNS VA               | 3,337.88             | 0.70                | 0.00               | 0.70              | 0.0  | 0.00                 |  |  |  |  |
| 02/27/2017                           | DEFRANCESCO, MARY    | SBL ADVISORDESIGNS VA               | 8,155.54             | 1.70                | 0.00               | 1.70              | 0.0  | 0.00                 |  |  |  |  |

NOTES: \* - Indicates adjustment is not included in 1099 Earnings

 $<sup>\</sup>ensuremath{^{**}}$  - Indicates adjustment is not included in Totals or Commissions

<sup>^</sup>Date - Split Trade - full Investment Amount & Gross Commission displayed

| DATE       | CLIENT                     | INVESTMENT                              | INVESTMENT<br>AMOUNT | GROSS<br>COMMISSION | CLEARING<br>CHARGE | NET<br>COMMISSION | RATE   | BROKER<br>COMMISSION |
|------------|----------------------------|-----------------------------------------|----------------------|---------------------|--------------------|-------------------|--------|----------------------|
|            |                            | BROKER TRANS                            | SACTIONS             |                     |                    |                   |        |                      |
| PRODUCT CA | TEGORY: VARIABLE ANNUITIES |                                         |                      |                     |                    |                   |        |                      |
| 02/27/2017 | LITTRELL, REX              | SBL ADVISORDESIGNS VA                   | 6,814.86             | 1.42                | 0.00               | 1.42              | 0.0    | 0.00                 |
| 02/27/2017 | DEFRANCESCO, STEVEN        | SBL ADVISORDESIGNS VA                   | 7,673.36             | 1.61                | 0.00               | 1.61              | 0.0    | 0.00                 |
| 02/27/2017 | CASALE, LILLIAN            | SBL ADVISORDESIGNS VA                   | 65,567.20            | 13.66               | 0.00               | 13.66             | 0.0    | 0.00                 |
| 02/27/2017 | FULTON, JOHN               | SBL ADVISORDESIGNS VA                   | 8,296.50             | 1.73                | 0.00               | 1.73              | 0.0    | 0.00                 |
| 02/27/2017 | BAKER, MARILYN             | SBL ADVISORDESIGNS VA                   | 6,225.71             | 1.30                | 0.00               | 1.30              | 0.0    | 0.00                 |
|            |                            | * VARIABLE ANNUITIES SUBTOTAL *         | \$430,364.19         | \$92.04             | \$0.00             | \$92.04           |        | \$0.00               |
|            |                            | *** BROKER TRANSACTIONS TOTAL ***       | \$430,639.19         | \$113.26            | \$0.00             | \$113.26          |        | \$0.00               |
|            |                            |                                         |                      |                     | Ē                  | SSION             | TOTALS |                      |
|            |                            |                                         |                      |                     | Broke:             | r Transactions    |        | \$0.00               |
|            |                            |                                         |                      |                     | Spli               | t Transactions    |        | \$0.00               |
|            |                            |                                         |                      |                     | Override           | e Transactions    |        | \$0.00               |
|            |                            |                                         |                      |                     |                    | Adjustments       |        | \$0.00               |
|            |                            |                                         |                      |                     |                    | Payroll Draw      |        | \$0.00               |
|            |                            |                                         |                      |                     |                    | Base Salary       |        | \$0.00               |
|            |                            |                                         |                      |                     | Prior 1            | Period Balance    |        | \$0.00               |
|            |                            |                                         |                      |                     | FI                 | NRA Assessment    |        | \$0.00               |
|            |                            |                                         |                      |                     | S                  | IPC Assessment    |        | \$0.00               |
|            |                            | Please Retain for<br>THERE WILL BE NO C |                      | Balanc              |                    | Balance Forward   | d      | \$0.00               |
|            |                            |                                         |                      |                     | Year               | r-to-date Gross   | S      | \$1,741.55           |
|            |                            |                                         |                      |                     | Year-to            | o-date Earning    | s      | \$0.00               |