Page No.

Concorde 🙆

COMMISSION STATEMENT May 15, 2018

JOSEPH, I117 INSALACO 201 Bordeaux Lane

Cary, NC 27511

BROKER #: I117

BRANCH: JOSEPH INSALACO

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
DATE	CLIENI	INVESIMENT	AMOUNI	COMMISSION	CHARGE	COMMISSION	KAIE	COMMISSION
		DIDECT TOANS	A CULTONIC					
DIRECT TRANSACTIONS								
PRODUCT CA	ATEGORY: 1031 EXCHANGES							
04/27/2018	WEST TTEE, SUSAN	HIGHLAND CAP -NREA ADAIR DST	618,881.14	37,132.87	0.00	37,132.87	85.0	31,562.94
		* 1031 EXCHANGES SUBTOTAL *	\$618,881.14	\$37,132.87	\$0.00	\$37,132.87		\$31,562.94
		*** DIRECT TRANSACTIONS TOTAL ***	\$618,881.14	\$37,132.87	\$0.00	\$37,132.87		\$31,562.94
		NO THE OWNER.	n m c					
<u>ADJUSTMENTS</u>								
05/15/2018		*AI INSIGHT: CURRENT MONTH	0.00					-7.00
05/15/2018		*CONCIERGE SVC: 213777 TUBERGEN	0.00					-50.00
05/15/2018		*CONCIERGE SVC: 214538 WEST, TTEE	0.00					-50.00
05/15/2018		*EO INS: CURRENT MONTH INS	0.00					-300.00
05/15/2018		*GLOBAL RELAY: WEBSITE	0.00					-15.00
05/15/2018		*TECHNOLOGY: CURRENT MONTH BASIC	0.00					-180.00
		*** ADJUSTMENTS TOTAL ***	\$0.00	\$0.00	\$0.00	\$0.00		\$-602.00

BROKER COMMISSION TOTALS \$31,562.94 Broker Transactions Split Transactions \$0.00 \$0.00 Override Transactions Adjustments \$-602.00 Payroll Draw \$0.00 \$0.00 Base Salary Prior Period Balance \$0.00 FINRA Assessment \$0.00 \$0.00 SIPC Assessment \$30,960.94 Check Amount \$130,753.22 Year-to-date Gross Year-to-date Earnings \$111,140.23