

January 22, 2018

JOHN KELLY

2400 E. Arizona Biltmore Cir. Suite 1100 Phoenix, AZ 85016 BROKER #: 279

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION R	ATE	BROKER COMMISSION
		BROKER TRA	NSACTIONS					
PRODUCT	CATEGORY: MUTUAL FUNDS							
01/16/201	8 ***-**-135P - MARKS, FAMILY ACCOUNT #: 00089240102	AMERICAN FUNDS 02629M587 BUY 79 Units @12.5800	1,000.00	35.00	0.00	35.00	90.0	31.50
01/16/201	8 ***-**-135P - MARKS, FAMILY ACCOUNT #: 04000529710	AMERICAN FUNDS 02629M587 BUY 79 Units @12.5800	1,000.00	35.00	0.00	35.00	90.0	31.50
01/08/201	.8 ***-**-835P - BARNETT, ROBERT ACCOUNT #: 00089237420	COLLEGE 2027 FUND-529A BUY 8 Units @13.1100	100.00	2.00	0.00	2.00	90.0	1.80
01/17/201	.8 ***-**-85TR - KELLY TRUST, ACCOUNT #: LSR005290	EUROPACIFIC GROWTH FUND-A BUY 2525 Units @58.9500	148,869.97	0.00	18.00	-18.00 10	00.0	-18.00
01/16/201	.8 ***-**-85TR - KELLY TRUST, ACCOUNT #: LSR005290	FIDELITY LEVERAGED COMPANY STOCK FU SELL 1997 Units @34.9700	69,841.17	0.00	18.00	-18.00 10	00.0	-18.00
01/16/201	.8 ***-**-85TR - KELLY TRUST, ACCOUNT #: LSR005290	OPPENHEIMER SMALL & MID CAP VALUE F SELL 1334 Units @59.2300	79,035.09	0.00	18.00	-18.00 10	00.0	-18.00
		* MUTUAL FUNDS SUBTOTAL *	\$299,846.23	\$72.00	\$54.00	\$18.00		\$10.80
PRODUCT	CATEGORY: VARIABLE ANNUITIES	3						
01/12/201	8 ***-**-8258 - IFG, KELLY,J ACCOUNT #: VP60358060	PACIFIC LIFE CHOICE DTCC BUY 0 Units @0.0000	495.00	9.90	0.00	9.90	90.0	8.91
01/08/201	.8 ***-**-8270 - KELLY, PAMELA ACCOUNT #: VP60088270	PACIFIC LIFE DTCC RENEWAL BUY 0 Units @0.0000	416.67	8.33	0.00	8.33	90.0	7.50
01/16/201	8 ***-**-7979 - THOMPSON, ACCOUNT #: VP60440630	PACIFIC LIFE DTCC RENEWAL BUY 0 Units @0.0000	500.00	10.00	0.00	10.00	90.0	9.00
01/17/201	.8 ***-**-0795 - SWARTZ, SHARI ACCOUNT #: VP60737990	PACIFIC LIFE DTCC RENEWAL BUY 0 Units @0.0000	100.00	1.00	0.00	1.00	90.0	0.90
01/17/201	8 ***-**-6551 - SWARTZ, MICHAEL ACCOUNT #: VP60738000	PACIFIC LIFE DTCC RENEWAL BUY 0 Units @0.0000	100.00	1.00	0.00	1.00	90.0	0.90
01/17/201	.8 ***-**-0304 - LOUGHRIDGE, ACCOUNT #: VP60638610	PACIFIC LIFE DTCC RENEWAL BUY 0 Units @0.0000	1,666.00	24.99	0.00	24.99	90.0	22.49
01/17/201	8 ***-**-921I - OSBORNE, DARIN ACCOUNT #: VP60570240	PACIFIC LIFE DTCC RENEWAL BUY 0 Units @0.0000	1,546.50	30.93	0.00	30.93	90.0	27.84
01/19/201	8 ***-**-7034 - DAHL, ROXANNE ACCOUNT #: VP65775550	PACIFIC LIFE VA TRAILS DTCC BUY 0 Units @0.0000	6,000.00	120.00	0.00	120.00	90.0	108.00
		* VARIABLE ANNUITIES SUBTOTAL *	\$10,824.17	\$206.15	\$0.00	\$206.15		\$185.54



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		BROKER TRANSACTIO	ONS (contin	(ber				
PRODUCT	CATEGORY: 529 PLAN	DROKEN TRANSACTION	OND (CONCIN	<u>ueu)</u>				
	18 ***-**-135P - MARKS, FAMILY ACCOUNT #: 00089240114	COLLEGE 2030 FUND-529A BUY 69 Units @14.5500	1,000.00	35.00	0.00	35.00	90.0	31.50
01/16/201	18 ***-**-015P - GARCHA, ACCOUNT #: 00087584124	EUROPACIFIC GROWTH FUND-529A BUY 1 Units @60.6000	50.00	1.88	0.00	1.88	90.0	1.69
01/16/201	18 ***-**-015P - GARCHA, ACCOUNT #: 00087584201	EUROPACIFIC GROWTH FUND-529A BUY 1 Units @60.6000	50.00	1.88	0.00	1.88	90.0	1.69
01/16/201	18 ***-**-795P - SHEDLOCK, ACCOUNT #: 00086098316	EUROPACIFIC GROWTH FUND-529A BUY 0 Units @61.4000	12.60	0.63	0.00	0.63	90.0	0.57
01/16/201	18 ***-**-795P - SHEDLOCK, ACCOUNT #: 00086098331	EUROPACIFIC GROWTH FUND-529A BUY 0 Units @61.4000	12.60	0.63	0.00	0.63	90.0	0.57
01/16/201	18 ***-**-795P - SHEDLOCK, ACCOUNT #: 00086098316	NEW WORLD FUND-529A BUY 0 Units @73.0500	11.20	0.56	0.00	0.56	90.0	0.50
01/16/201	18 ***-**-795P - SHEDLOCK, ACCOUNT #: 00086098331	NEW WORLD FUND-529A BUY 0 Units @73.0500	11.20	0.56	0.00	0.56	90.0	0.50
01/16/201	18 ***-**-795P - SHEDLOCK, ACCOUNT #: 00086098316	SMALLCAP WORLD FUND-529A BUY 0 Units @60.3600	22.40	1.12	0.00	1.12	90.0	1.01
01/16/201	18 ***-**-795P - SHEDLOCK, ACCOUNT #: 00086098331	SMALLCAP WORLD FUND-529A BUY 0 Units @60.3600	22.40	1.12	0.00	1.12	90.0	1.01
01/16/201	18 ***-**-795P - SHEDLOCK, ACCOUNT #: 00086098316	THE BOND FUND OF AMERICA-529A BUY 2 Units @13.3300	25.20	0.76	0.00	0.76	90.0	0.68
01/16/201	18 ***-**-795P - SHEDLOCK, ACCOUNT #: 00086098331	THE BOND FUND OF AMERICA-529A BUY 2 Units @13.3300	25.20	0.76	0.00	0.76	90.0	0.68
01/16/201	18 ***-**-015P - GARCHA, ACCOUNT #: 00087584124	THE BOND FUND OF AMERICA-529A BUY 4 Units @13.3300	50.00	1.50	0.00	1.50	90.0	1.35
01/16/201	18 ***-**-015P - GARCHA, ACCOUNT #: 00087584201	THE BOND FUND OF AMERICA-529A BUY 4 Units @13.3300	50.00	1.50	0.00	1.50	90.0	1.35
01/16/201	18 ***-**-015P - GARCHA, ACCOUNT #: 00087584124	THE GROWTH FUND OF AMERICA-529A BUY 1 Units @53.8200	50.00	1.88	0.00	1.88	90.0	1.69
01/16/201	18 ***-**-015P - GARCHA, ACCOUNT #: 00087584201	THE GROWTH FUND OF AMERICA-529A BUY 1 Units @53.8200	50.00	1.88	0.00	1.88	90.0	1.69
01/16/201	18 ***-**-795P - SHEDLOCK, ACCOUNT #: 00086098316	THE GROWTH FUND OF AMERICA-529A BUY 0 Units @54.5400	16.80	0.84	0.00	0.84	90.0	0.76



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		BROKER TRANSACTI	ONS (continu	ued)				
PRODUCT	CATEGORY: 529 PLAN (continue	ed)						
01/16/201	8 ***-**-795P - SHEDLOCK, ACCOUNT #: 00086098331	THE GROWTH FUND OF AMERICA-529A BUY 0 Units @54.5400	16.80	0.84	0.00	0.84	90.0	0.76
01/16/201	8 ***-**-015P - GARCHA, ACCOUNT #: 00087584124	THE INVESTMENT COMPANY OF AMERICA-5 BUY 1 Units @43.7000	50.00	1.88	0.00	1.88	90.0	1.69
01/16/201	8 ***-**-015P - GARCHA, ACCOUNT #: 00087584201	THE INVESTMENT COMPANY OF AMERICA-5 BUY 1 Units @43.7000	50.00	1.88	0.00	1.88	90.0	1.69
01/16/201	.8 ***-**-795P - SHEDLOCK, ACCOUNT #: 00086098316	THE INVESTMENT COMPANY OF AMERICA-5 BUY 1 Units @44.2800	33.60	1.68	0.00	1.68	90.0	1.51
01/16/201	8 ***-**-795P - SHEDLOCK, ACCOUNT #: 00086098331	THE INVESTMENT COMPANY OF AMERICA-5 BUY 1 Units @44.2800	33.60	1.68	0.00	1.68	90.0	1.51
		* 529 PLAN SUBTOTAL *	\$1,643.60	\$60.46	\$0.00	\$60.46		\$54.40
PRODUCT	CATEGORY: MUTUAL FUND 12B1 T	TRAILS						
01/16/201	8 ***-**-85TR - KELLY TRUST, ACCOUNT #: LSR005290	AIM DEVELOPING MARKETS FUND CLASS A BUY 1 Units @0.0000	0.00	8.24	0.00	8.24	90.0	7.42
01/16/201	8 ***-**-85TR - KELLY TRUST, ACCOUNT #: LSR005290	AIM GLOBAL AGGRESSIVE GROWTH FUND C BUY 1 Units @0.0000	0.00	7.48	0.00	7.48	90.0	6.73
01/22/201	8 ***-**-6510 - MAHAMA, NURUDEEN ACCOUNT #: LSR010681	N AMCAP FUND-A BUY 1 Units @0.0000	0.00	0.29	0.00	0.29	90.0	0.26
01/22/201	8 ***-**-0726 - DAHL, KEVIN ACCOUNT #: LSR107409	AMCAP FUND-A BUY 1 Units @0.0000	0.00	1.30	0.00	1.30	90.0	1.17
01/16/201	8 ***-**-85TR - KELLY TRUST, ACCOUNT #: LSR005290	COLUMBIA SELIGMAN COM AND INFO CL A BUY 1 Units @0.0000	0.00	9.49	0.00	9.49	90.0	8.54
01/22/201	8 ***-**-0726 - DAHL, KEVIN ACCOUNT #: LSR107425	DREYFUS RESEARCH GROWTH FD CL A BUY 1 Units @0.0000	0.00	1.83	0.00	1.83	90.0	1.65
01/22/201	8 ***-**-7034 - DAHL, ROXANNE ACCOUNT #: LSR108782	DREYFUS RESEARCH GROWTH FD CL A BUY 1 Units @0.0000	0.00	3.69	0.00	3.69	90.0	3.32
01/22/201	8 ***-**-85TR - KELLY TRUST, ACCOUNT #: LSR005290	EUROPACIFIC GROWTH FUND-A BUY 1 Units @0.0000	0.00	22.96	0.00	22.96	90.0	20.66
01/22/201	8 ***-**-65IO - MAHAMA, NURUDEEN ACCOUNT #: LSR010681	N EUROPACIFIC GROWTH FUND-A BUY 1 Units @0.0000	0.00	0.82	0.00	0.82	90.0	0.74
01/22/201	8 ***-**-0726 - DAHL, KEVIN ACCOUNT #: LSR107409	EUROPACIFIC GROWTH FUND-A BUY 1 Units @0.0000	0.00	1.06	0.00	1.06	90.0	0.95



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PRODUCT	CATEGORY: MUTUAL FUND 12B1	BROKER TRANSACTION	ONS (contin	ued)				
	8 ***-**-83IN - BARNETT, ROBERT ACCOUNT #: LSR010053	<u> </u>	0.00	4.27	0.00	4.27	90.0	3.84
01/16/201	8 ***-**-85TR - KELLY TRUST, ACCOUNT #: LSR005290	INVESCO VAN KAMPEN COMSTOCK CLASS A BUY 1 Units @0.0000	0.00	14.75	0.00	14.75	90.0	13.28
01/01/201	8 ***-**-5687 - WILBUR DRYWALL ACCOUNT #: 00060501051	MASS INVESTORS GROWTH STOCK FUND-A BUY 0 Units @0.0000	0.00	2.71	0.00	2.71	90.0	2.44
01/01/201	8 ***-**-7454 - NOON, ROBERT ACCOUNT #: 00060501054	MASS INVESTORS GROWTH STOCK FUND-A BUY 0 Units @0.0000	0.00	6.03	0.00	6.03	90.0	5.43
01/01/201	8 ***-**-875P - WILBUR, JOHN ACCOUNT #: 00060612510	MFS AGGRESSIVE GROWTH ALLOCATION FD BUY 0 Units @0.0000	0.00	4.95	0.00	4.95	90.0	4.46
01/01/201	8 ***-**-5725 - WILBUR DRYWALL ACCOUNT #: 00060590320	MFS GOVERNMENT SECURITIES FUND-A BUY 0 Units @0.0000	0.00	11.87	0.00	11.87	90.0	10.68
01/22/201	8 ***-**-0726 - DAHL, KEVIN ACCOUNT #: LSR107425	MFS HIGH-YIELD OPPORTUNITIES FUND C BUY 1 Units @0.0000	0.00	0.66	0.00	0.66	90.0	0.59
01/22/201	8 ***-**-7034 - DAHL, ROXANNE ACCOUNT #: LSR108782	MFS HIGH-YIELD OPPORTUNITIES FUND C BUY 1 Units @0.0000	0.00	1.53	0.00	1.53	90.0	1.38
01/01/201	8 ***-**-5687 - WILBUR DRYWALL ACCOUNT #: 00060580754	MFS MID CAP VALUE FUND-A BUY 0 Units @0.0000	0.00	0.57	0.00	0.57	90.0	0.51
01/01/201	8 ***-**-5687 - WILBUR DRYWALL ACCOUNT #: 00060501689	MFS TOTAL RETURN FUND-A BUY 0 Units @0.0000	0.00	47.87	0.00	47.87	90.0	43.08
01/01/201	8 ***-**-7454 - NOON, ROBERT ACCOUNT #: 00060501691	MFS TOTAL RETURN FUND-A BUY 0 Units @0.0000	0.00	5.38	0.00	5.38	90.0	4.84
01/22/201	8 ***-**-0726 - DAHL, KEVIN ACCOUNT #: LSR107409	NEW WORLD FUND-A BUY 1 Units @0.0000	0.00	0.23	0.00	0.23	90.0	0.21
01/22/201	8 ***-**-83IN - BARNETT, ROBERT ACCOUNT #: LSR010053	NEW WORLD FUND-F1 BUY 1 Units @0.0000	0.00	0.77	0.00	0.77	90.0	0.69
01/02/201	8 ***-**-720I - COLLIGNON, WAYNE ACCOUNT #: 00337255503	E PUTNAM GROWTH OPPORTUNITIES FD CL A BUY 0 Units @0.0000	0.00	28.71	0.00	28.71	90.0	25.84
01/02/201	8 ***-**-720I - COLLIGNON, WAYNE ACCOUNT #: 00337255503	E PUTNAM NEW OPPORTUNITIES FUND CLASS BUY 0 Units @0.0000	0.00	57.73	0.00	57.73	90.0	51.96
01/02/201	8 ***-**-720I - COLLIGNON, WAYNE ACCOUNT #: 00337255503	E PUTNAM SMALL CAP VALUE FUND-A BUY 0 Units @0.0000	0.00	74.48	0.00	74.48	90.0	67.03



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PRODUCT	CATEGORY: MUTUAL FUND 12B1 I	BROKER TRANSACT	IONS (continu	ued)				
	8 ***-**-6510 - MAHAMA, NURUDEEN ACCOUNT #: LSR010681	<u> </u>	0.00	0.29	0.00	0.29	90.0	0.26
01/22/201	8 ***-**-0726 - DAHL, KEVIN ACCOUNT #: LSR107409	SMALLCAP WORLD FUND-A BUY 1 Units @0.0000	0.00	0.42	0.00	0.42	90.0	0.38
01/22/201	8 ***-**-6510 - MAHAMA, NURUDEEN ACCOUNT #: LSR010681	THE BOND FUND OF AMERICA-A BUY 1 Units @0.0000	0.00	0.70	0.00	0.70	90.0	0.63
01/22/201	8 ***-**-0726 - DAHL, KEVIN ACCOUNT #: LSR107409	THE BOND FUND OF AMERICA-A BUY 1 Units @0.0000	0.00	1.00	0.00	1.00	90.0	0.90
01/22/201	8 ***-**-6510 - MAHAMA, NURUDEEN ACCOUNT #: LSR010681	THE GROWTH FUND OF AMERICA-A BUY 1 Units @0.0000	0.00	0.88	0.00	0.88	90.0	0.79
01/22/201	8 ***-**-0726 - DAHL, KEVIN ACCOUNT #: LSR107409	THE GROWTH FUND OF AMERICA-A BUY 1 Units @0.0000	0.00	1.92	0.00	1.92	90.0	1.73
01/22/201	8 ***-**-6510 - MAHAMA, NURUDEEN ACCOUNT #: LSR010681	THE INVESTMENT COMPANY OF AMERICA-A BUY 1 Units @0.0000	0.00	0.58	0.00	0.58	90.0	0.52
01/22/201	8 ***-**-0726 - DAHL, KEVIN ACCOUNT #: LSR107409	THE INVESTMENT COMPANY OF AMERICA-A BUY 1 Units @0.0000	0.00	1.88	0.00	1.88	90.0	1.69
01/22/201	8 ***-**-85TR - KELLY TRUST, ACCOUNT #: LSR005290	TOUCHSTONE SMALL COMP FND A -NFS BUY 1 Units @0.0000	0.00	5.70	0.00	5.70	90.0	5.13
		* MUTUAL FUND 12B1 TRAILS SUBTOTAL *	\$0.00	\$333.04	\$0.00	\$333.04		\$299.73
PRODUCT	CATEGORY: VARIABLE ANNUITY 1	2B1 TRAILS						
01/22/201	8 ***-**-3170 - DEVELOPMENT ACCOUNT #: 23170	JOHN HANCOCK VA TRAILS BUY 1 Units @0.0000	0.00	95.23	0.00	95.23	90.0	85.71
01/22/201	8 ***-**-5031 - VICI PROPERTIES ACCOUNT #: 131264	JOHN HANCOCK VA TRAILS BUY 1 Units @0.0000	0.00	1,437.40	0.00	1,437.40	90.0	1,293.66
01/22/201	8 ***-**-0664 - FOCUS ACCOUNT #: 114317	JOHN HANCOCK VA TRAILS BUY 1 Units @0.0000	0.00	823.93	0.00	823.93	90.0	741.54
01/22/201	8 ***-**-7053 - VISHWANATH MD ACCOUNT #: 87501	QUALIFIED PLAN SUMMARY BUY 1 Units @0.0000	0.00	438.35	0.00	438.35	90.0	394.52
01/22/201	8 ***-**-8042 - JCM AMERICAN ACCOUNT #: 130807	QUALIFIED PLAN SUMMARY BUY 1 Units @0.0000	0.00	1,378.97	0.00	1,378.97	90.0	1,241.07
01/22/201	8 ***-**-74JK - RSI ENTERPRISES, ACCOUNT #: 129968	QUALIFIED PLAN SUMMARY BUY 1 Units @0.0000	0.00	516.09	0.00	516.09	90.0	464.48



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		BROKER	TRANSACTIONS	(continu	ıed)				
PRODUCT	CATEGORY: VARIABLE ANNUIT	Y 12B1 TRAILS (continued)							
01/22/201	8 ***-**-2744 - SHREE GANESH ACCOUNT #: 127802	LLC QUALIFIED PLAN SUMMARY BUY 1 Units @0.0000		0.00	37.88	0.00	37.88	90.0	34.09
01/22/201	8 ***-**-2070 - TCH LAW PLC ACCOUNT #: 123577	401K QUALIFIED PLAN SUMMARY BUY 1 Units @0.0000		0.00	412.80	0.00	412.80	90.0	371.52
01/22/201	8 ***-**-54QP - STAR NURSERY ACCOUNT #: 118948	INC QUALIFIED PLAN SUMMARY BUY 1 Units @0.0000		0.00	1,271.08	0.00	1,271.08	90.0	1,143.97
01/22/201	8 ***-**-7584 - MED-SMART, ACCOUNT #: 116011	QUALIFIED PLAN SUMMARY BUY 1 Units @0.0000		0.00	1,521.31	0.00	1,521.31	90.0	1,369.18
01/22/201	8 ***-**-4580 - ROSS AERIAL, ACCOUNT #: 114840	QUALIFIED PLAN SUMMARY BUY 1 Units @0.0000		0.00	1,138.74	0.00	1,138.74	90.0	1,024.87
01/22/201	8 ***-**-888K - MKS GRAPHICS ACCOUNT #: 114333	QUALIFIED PLAN SUMMARY BUY 1 Units @0.0000		0.00	1,002.50	0.00	1,002.50	90.0	902.25
01/22/201	8 ***-**-728Q - HORSEMEN INC ACCOUNT #: 109030	QUALIFIED PLAN SUMMARY BUY 1 Units @0.0000		0.00	740.16	0.00	740.16	90.0	666.14
01/22/201	8 ***-**-66QP - MVT SERVICES ACCOUNT #: 107713	LLC QUALIFIED PLAN SUMMARY BUY 1 Units @0.0000		0.00	1,810.93	0.00	1,810.93	90.0	1,629.84
01/22/201	8 ***-**-0215 - PRO-STEEL ACCOUNT #: 107166	QUALIFIED PLAN SUMMARY BUY 2 Units @0.0000		0.00	801.66	0.00	801.66	90.0	721.49
	*	VARIABLE ANNUITY 12B1 TRAILS	SUBTOTAL *	\$0.00	\$13,427.03	\$0.00	\$13,427.03		\$12,084.33
		*** BROKER TRANSACTIONS	5 TOTAL *** \$3	312,314.00	\$14,098.68	\$54.00	\$14,044.68		\$12,634.80



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						BROKER COMMI	SSION	TOTALS
					Broke	er Transactions		\$12,400.71
					Spl	it Transactions		\$0.00
					Overrio	de Transactions		\$0.00
						Adjustments		\$0.00
						Payroll Draw		\$0.00
						Base Salary		\$0.00
					Prior	Period Balance		\$14.77
					F	INRA Assessment		\$0.00
					:	SIPC Assessment		\$0.00
					Net Cor	mmission Earned		\$12,649.57
					Year-to	o-date Earnings		\$15,937.43