



Concorde Investment Services, LLC

07/12/2017
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COMMISSION STATEMENT July 15, 2017

THOMAS FANNING
29488 WOODWARD AVE
SUITE 337
Royal Oak, MI 48073

BROKER #: F119
BRANCH: THOMAS FANNING

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
06/30/2017	HANSEMAN, RENE	ALLIANZ VISION	209,100.54	522.75	0.00	522.75	90.0	470.48
06/30/2017	LUDOLPH, PAMELA	ALLIANZ VISION	155,858.72	389.65	0.00	389.65	90.0	350.69
06/30/2017	CHIUCHIARELLI, CHERYL	ALLIANZ VISION	106,609.13	266.52	0.00	266.52	90.0	239.87
06/30/2017	BERRES, SUSAN	ALLIANZ VISION	134,062.25	335.16	0.00	335.16	90.0	301.64
06/30/2017	BERRES, SUSAN	ALLIANZ VISION	338,371.94	845.93	0.00	845.93	90.0	761.34
06/30/2017	BERRES, SUSAN	ALLIANZ VISION	102,912.25	257.28	0.00	257.28	90.0	231.55
06/30/2017	STARKEL, JOHN	ALLIANZ VISION BASIC	474,521.19	593.15	0.00	593.15	90.0	533.84
06/30/2017	KIRCHER, LOIS	JNL PERSPECTIVE L	671,303.41	727.25	0.00	727.25	90.0	654.53
06/30/2017	STARKEL, JOHN	JNL PERSPECTIVE L	619,806.94	516.51	0.00	516.51	90.0	464.86
06/30/2017	STARKEL, JOHN	JOHN HANCOCK VENTURE	98,547.99	20.53	0.00	20.53	90.0	18.48
06/30/2017	SIMON, SUE	JOHN HANCOCK VENTURE	19,568.33	4.08	0.00	4.08	90.0	3.67
06/30/2017	STARKEL, JOHN	PRU AS ADVISOR PLAN II - 1996	109,895.31	68.68	0.00	68.68	90.0	61.81
06/30/2017	STARKEL, JOHN	PRU AS ADVISOR PLAN II - 1996	109,895.31	68.68	0.00	68.68	90.0	61.81
06/30/2017	LANE, JOAN	PRU AS ADVISOR PLAN II - 1996	30,042.24	18.78	0.00	18.78	90.0	16.90
06/30/2017	LANE, JOAN	PRU AS ADVISOR PLAN II - 1996	30,042.24	18.78	0.00	18.78	90.0	16.90
06/19/2017	ENGINEERED COMP PROD	PRU AS APEX II	250.00	0.00	0.00	0.00	90.0	0.00
06/30/2017	LANE, JOAN	PRU AS APEX II	105,064.20	262.66	0.00	262.66	90.0	236.39
06/30/2017	LANE, JOAN	PRU AS APEX II	105,064.20	65.67	0.00	65.67	90.0	59.10
06/30/2017	FLEMING, MARY	PRU AS APEX II	6,477.72	16.19	0.00	16.19	90.0	14.57
06/30/2017	FLEMING, MARY	PRU AS APEX II	6,477.72	4.05	0.00	4.05	90.0	3.65
06/30/2017	FLEMING, MARY	PRU AS APEX II	72,020.64	180.05	0.00	180.05	90.0	162.05
06/30/2017	FLEMING, MARY	PRU AS APEX II	72,020.64	45.01	0.00	45.01	90.0	40.51
06/30/2017	MEDA, MICHAEL	PRU AS APEX II	1,198.77	3.00	0.00	3.00	90.0	2.70
06/30/2017	MEDA, MICHAEL	PRU AS APEX II	1,198.77	0.75	0.00	0.75	90.0	0.68
06/30/2017	MEDA, MICHAEL	PRU AS APEX II	2,390.26	5.98	0.00	5.98	90.0	5.38
06/30/2017	MEDA, MICHAEL	PRU AS APEX II	2,390.26	1.49	0.00	1.49	90.0	1.34

NOTES: * - Indicates adjustment is not included in 1099 Earnings
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 ^Date - Split Trade - full Investment Amount & Gross Commission displayed

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
06/30/2017	KAPLANSKY, C	PRU AS APEX II	164,491.58	411.23	0.00	411.23	90.0	370.11
06/30/2017	KAPLANSKY, C	PRU AS APEX II	164,491.58	102.81	0.00	102.81	90.0	92.53
06/30/2017	GUTTMAN, JAY	PRU AS APEX II	55,024.02	137.56	0.00	137.56	90.0	123.80
06/30/2017	GUTTMAN, JAY	PRU AS APEX II	55,024.02	34.39	0.00	34.39	90.0	30.95
06/30/2017	SKIBA, ALLEN	PRU AS APEX II	38,951.31	97.38	0.00	97.38	90.0	87.64
06/30/2017	SKIBA, ALLEN	PRU AS APEX II	38,951.31	24.34	0.00	24.34	90.0	21.91
06/30/2017	SERVENTI, PIETRINA	PRU AS APEX II	345,322.36	863.31	0.00	863.31	90.0	776.98
06/30/2017	SERVENTI, PIETRINA	PRU AS APEX II	345,322.36	215.83	0.00	215.83	90.0	194.25
06/30/2017	SERVENTI, PIETRINA	PRU AS APEX II	112,637.91	281.59	0.00	281.59	90.0	253.43
06/30/2017	SERVENTI, PIETRINA	PRU AS APEX II	112,637.91	70.40	0.00	70.40	90.0	63.36
06/30/2017	ENGINEERED COMP PROD	PRU AS APEX II	100,931.69	252.33	0.00	252.33	90.0	227.10
06/30/2017	ENGINEERED COMP PROD	PRU AS APEX II	100,931.69	63.08	0.00	63.08	90.0	56.77
06/30/2017	ENGINEERED COMP PROD	PRU AS APEX II	96,677.20	241.69	0.00	241.69	90.0	217.52
06/30/2017	ENGINEERED COMP PROD	PRU AS APEX II	96,677.20	60.42	0.00	60.42	90.0	54.38
06/30/2017	GUTTMAN, JAY	PRU AS APEX II	63,273.93	39.55	0.00	39.55	90.0	35.60
06/30/2017	GUTTMAN, JAY	PRU AS APEX II	63,273.93	158.18	0.00	158.18	90.0	142.36
06/30/2017	MEDA, ELIZABETH	PRU AS APEX II	6,252.31	3.91	0.00	3.91	90.0	3.52
06/30/2017	MEDA, ELIZABETH	PRU AS APEX II	6,252.31	15.63	0.00	15.63	90.0	14.07
06/30/2017	LUDOLPH, PAMELA	PRU AS APEX II	1,081,672.16	676.05	0.00	676.05	90.0	608.45
06/30/2017	LUDOLPH, PAMELA	PRU AS APEX II	1,081,672.16	2,704.18	0.00	2,704.18	90.0	2,433.76
06/30/2017	BLANCKE, NOELLA	PRU AS APEX II	18,698.22	11.69	0.00	11.69	90.0	10.52
06/30/2017	BLANCKE, NOELLA	PRU AS APEX II	18,698.22	46.75	0.00	46.75	90.0	42.08
06/30/2017	ALEXANIAN, MISSAKA	PRU AS APEX II	140,634.71	87.90	0.00	87.90	90.0	79.11
06/30/2017	ALEXANIAN, MISSAKA	PRU AS APEX II	140,634.71	351.59	0.00	351.59	90.0	316.43
06/30/2017	KEERSMAEKERS, CHARLES	PRU AS APEX II	42,966.40	26.85	0.00	26.85	90.0	24.17
06/30/2017	KEERSMAEKERS, CHARLES	PRU AS APEX II	42,966.40	80.56	0.00	80.56	90.0	72.50
06/30/2017	KEERSMAEKERS, CHARLES	PRU AS APEX II	42,966.38	26.85	0.00	26.85	90.0	24.17
06/30/2017	KEERSMAEKERS, CHARLES	PRU AS APEX II	42,966.38	80.56	0.00	80.56	90.0	72.50
06/30/2017	CHIUCHIARELLI, NINO	PRU AS APEX II	21,797.60	13.62	0.00	13.62	90.0	12.26
06/30/2017	CHIUCHIARELLI, NINO	PRU AS APEX II	21,797.60	54.49	0.00	54.49	90.0	49.04
06/30/2017	GREKIN, STEVEN	PRU AS APEX II	137,029.96	342.57	0.00	342.57	90.0	308.31
06/30/2017	GREKIN, STEVEN	PRU AS APEX II	137,029.96	85.64	0.00	85.64	90.0	77.08
06/30/2017	COHEN, I WILLIAM	PRU AS APEX II	159,553.40	398.88	0.00	398.88	90.0	358.99

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<u>BROKER TRANSACTIONS</u>								
PRODUCT CATEGORY: VARIABLE ANNUITIES								
06/30/2017	COHEN, I WILLIAM	PRU AS APEX II	159,553.40	99.72	0.00	99.72	90.0	89.75
06/30/2017	HANSEMAN, RENE	PRU AS APEX II	191,999.23	480.00	0.00	480.00	90.0	432.00
06/30/2017	HANSEMAN, RENE	PRU AS APEX II	191,999.23	120.00	0.00	120.00	90.0	108.00
06/30/2017	CHIUCHIARELLI, CHERYL	PRU AS APEX II	327,922.71	819.81	0.00	819.81	90.0	737.83
06/30/2017	CHIUCHIARELLI, CHERYL	PRU AS APEX II	327,922.71	204.95	0.00	204.95	90.0	184.46
06/30/2017	KRESS, KAY	PRU PREMIER RETIREMENT L	372,578.82	931.45	0.00	931.45	90.0	838.31
* VARIABLE ANNUITIES SUBTOTAL *			\$10,255,275.95	\$15,956.32	\$0.00	\$15,956.32		\$14,360.74
*** BROKER TRANSACTIONS TOTAL ***			\$10,255,275.95	\$15,956.32	\$0.00	\$15,956.32		\$14,360.74

ADJUSTMENTS

07/15/2017	*E & O INSURANCE: CURRENT MONTH INS	0.00						-300.00
07/15/2017	*TECHNOLOGY: CURRENT MONTH TECH	0.00						-275.00
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00	\$0.00	\$0.00		\$-575.00

BROKER COMMISSION TOTALS

Broker Transactions	\$14,360.74
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-575.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$13,785.74
Year-to-date Gross	\$264,679.85
Year-to-date Earnings	\$238,211.94

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