Page No.

BROKER

CONCORDE INVESTMENT SERVICES

COMMISSION STATEMENT

January 17, 2017

INVESTMENT

MARK KOSANKE

1120 E. Long Lake Rd. Suite 250 Troy, MI 48085 BROKER #: 103

GROSS

BRANCH: CONCORDE FINANCIAL G

CLEARING

NET

DATE	CLIENT	INVESTMENT	AMOUNT	COMMISSION	CHARGE	COMMISSION	RATE	COMMISSION
		BROKER TRANSA	ACTIONS					
PRODUCT CA	TEGORY: MUTUAL FUNDS							
^12/09/2016	CAUL, MARTINA	AM FUNDS AMERICAN BALANCED A	0.00	0.55	0.00	0.55	95.0	0.00
^12/09/2016	CAUL, MARTINA	AM FUNDS CAPITAL WORLD GRTH & INC A	0.00	0.45	0.00	0.45	95.0	0.00
^12/09/2016	GOOSSENS, LORI	AM FUNDS CAPITAL WORLD GRTH & INC A	0.00	6.30	0.00	6.30	95.0	0.00
^12/09/2016	CAUL, MARTINA	AM FUNDS GROWTH FUND OF AMERICA A	0.00	1.15	0.00	1.15	95.0	0.00
12/09/2016	SCULLY, DOROTHY	AM FUNDS ICA A	0.00	31.14	0.00	31.14	95.0	0.00
12/09/2016	MCCALL, JEFFREY	AM FUNDS SMALLCAP WORLD A	0.00	3.10	0.00	3.10	95.0	0.00
^12/09/2016	DENNIS, STEVEN	AM FUNDS SMALLCAP WORLD A	0.00	16.38	0.00	16.38	95.0	0.00
^12/09/2016	MILLER, JOSEPH	AM FUNDS WASHINGTON MUTUAL INVESTOR	0.00	3.96	0.00	3.96	95.0	0.00
^12/09/2016	MILLER, JOSEPH	AM FUNDS WASHINGTON MUTUAL INVESTOR	0.00	3.96	0.00	3.96	95.0	0.00
12/09/2016	DENNIS, STEVEN	AM FUNDS WASHINGTON MUTUAL INVESTOR	0.00	13.21	0.00	13.21	95.0	0.00
12/09/2016	NICOLOSI, ROSE	COLUMBIA SELIGMAN COMM AND INFO A	0.00	1.87	0.00	1.87	95.0	0.00
12/09/2016	HENKEL, JAMES	DREYFUS HIGH YIELD A	0.00	1.02	0.00	1.02	95.0	0.00
12/09/2016	WERNER, DOROTHY	DREYFUS HIGH YIELD A	0.00	2.21	0.00	2.21	95.0	0.00
12/09/2016	HENKEL, JAMES	EATON VANCE HIGH INCOME OPPORTUNITI	0.00	1.25	0.00	1.25	95.0	0.00
^12/09/2016	GREEN, RICHARD	EATON VANCE TAX MANAGED GROWTH FD 1	0.00	5.25	0.00	5.25	95.0	0.00
12/09/2016	ADAMS, TONJA	PUTNAM INTERNATIONAL VALUE-A	0.00	0.23	0.00	0.23	95.0	0.00
12/09/2016	KNIGHT, SHARON	TRANSAMERICA TACTICAL INCOME C	0.00	12.47	0.00	12.47	95.0	0.00
12/21/2016	CHRONOWSKI, THEODORA	VANGUARD HIGH YIELD CORPORATE BOND	582.00	30.00	15.00	15.00	95.0	0.00
12/30/2016	HOSKIN, JOHN	VICTORY CAPITAL MANAGEMENT	0.00	0.55	0.00	0.55	95.0	0.00
12/30/2016	MARCOLA, ERIKA	VICTORY CAPITAL MANAGEMENT	0.00	0.94	0.00	0.94	95.0	0.00
^12/09/2016	WERNER, DOROTHY	WELLS FARGO INCOME PLUS A	0.00	2.07	0.00	2.07	95.0	0.00
		* MUTUAL FUNDS SUBTOTAL *	\$582.00	\$138.06	\$15.00	\$123.06		\$0.00
PRODUCT CA	TEGORY: STOCKS							
^12/19/2016	KNIGHT, SHARON	BLUEROCK RESIDENTIAL GROWTH REIT IN	2,445.72	100.00	14.00	86.00	95.0	0.00
11/29/2016	POLENYCHKO, SHIRLEY	RETAIL PPTYS AMER INC CL A	17,535.13	500.00	14.00	486.00	95.0	0.00
12/02/2016	MATT, GERALD	XENIA HOTELS & RESORTS INC COM	7,205.28	325.00	14.00	311.00	95.0	0.00

NOTES: * - Indicates adjustment is not included in 1099 Earnings

 $[\]ensuremath{^{\star\star}}$ - Indicates adjustment is not included in Totals or Commissions

[^]Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
			BROKER TRANSACTIONS					

PRODUCT CATEGORY: VARIABLE	TE ANNUTTIES	
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		* STOCKS SUBTOTAL *	\$27,186.13	\$925.00	\$42.00	\$883.00		\$0.00
PRODUCT CAT	TEGORY: VARIABLE ANNUITIES							
^12/30/2016	ABULNAR, FRANK	ALLIANZ ALTERITY OPTIONS	97,065.17	121.33	0.00	121.33	95.0	0.00
^12/30/2016	FORKIN, JOHN	ALLIANZ HIGH FIVE BONUS	177,429.97	221.79	0.00	221.79	95.0	0.00
^12/30/2016	ROCCA, MARIA	ALLIANZ REWARDS TRADITIONAL	15,920.25	19.90	0.00	19.90	95.0	0.00
^12/30/2016	LOPICCOLO, ARLENE	ALLIANZ VALUEMARK II	46,496.57	29.06	0.00	29.06	95.0	0.00
^12/30/2016	LEVERETT, MONA	ALLIANZ VALUEMARK II	56,965.33	35.60	0.00	35.60	95.0	0.00
^12/30/2016	SCAGLIONE, DIANA	ALLIANZ VALUEMARK III	102,704.50	64.19	0.00	64.19	95.0	0.00
^12/30/2016	KRACHENFELS, EUGENE	ALLIANZ VISION BASIC	13,909.16	17.39	0.00	17.39	95.0	0.00
^12/31/2016	KRASS, DELORES	JNL PERSPECTIVE REWARDS	17,755.29	3.70	0.00	3.70	95.0	0.00
^12/31/2016	PRITCHETT, EARL	NATIONWIDE MARKETFLEX	46,876.08	29.30	0.00	29.30	95.0	0.00
^12/31/2016	MOSIER, JOHN	NATIONWIDE MARKETFLEX	285.48	0.18	0.00	0.18	95.0	0.00
^01/06/2017	MOSIER, JOHN	NATIONWIDE MARKETFLEX	200.00	4.00	0.00	4.00	95.0	0.00
		* VARIABLE ANNUITIES SUBTOTAL *	\$575,607.80	\$546.44	\$0.00	\$546.44		\$0.00
		*** BROKER TRANSACTIONS TOTAL ***	\$603,375.93	\$1,609.50	\$57.00	\$1,552.50		\$0.00

BROKER COMMISSION TOTALS

Broker Transactions	\$0.00
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Please Retain for Your Records THERE WILL BE NO CHECK THIS PERIOD

Balance Forward	\$0.00
Year-to-date Gross	\$0.00
Year-to-date Earnings	\$0.00

[^]Date - Split Trade - full Investment Amount & Gross Commission displayed