



COMMISSION STATEMENT

July 09, 2018

JON HEDDLESON
1021 Park Ave.
Elyria, OH 44035

BROKER #: A55
BRANCH #01001 - LifeMark Home Office

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
06/29/2018	***-**-48IN - COOPER, BRIANNE	AMERICAN BALANCED FUND-A	25.00	1.25	0.00	1.25	80.0	1.00
	ACCOUNT #: 00086664615	BUY 1 Units @28.8000						
06/29/2018	***-**-88IN - HAYES, JOSHUA	AMERICAN FUNDS 2050 TARGET DATE-A	150.00	7.50	0.00	7.50	80.0	6.00
	ACCOUNT #: 00086747463	BUY 9 Units @16.3900						
06/29/2018	***-**-14CL - HEDDELSON,	AMERICAN GLOBAL BALANCED CLASS A	25.00	1.25	0.00	1.25	80.0	1.00
	ACCOUNT #: 00085916338	BUY 1 Units @33.9400						
06/25/2018	***-**-37IN - SALSBUURY, SARAH	AMERICAN HIGH-INCOME TRUST-C	8.00	0.08	0.00	0.08	80.0	0.06
	ACCOUNT #: 00088864053	BUY 1 Units @10.1800						
06/28/2018	***-**-75IN - WELLS, CAROL	CAPITAL INCOME BUILDER-A	75.00	3.75	0.00	3.75	80.0	3.00
	ACCOUNT #: 00953303928	BUY 1 Units @63.3100						
06/25/2018	***-**-37IN - SALSBUURY, SARAH	CAPITAL WORLD BOND FUND-C	10.00	0.10	0.00	0.10	80.0	0.08
	ACCOUNT #: 00088864053	BUY 1 Units @19.1400						
06/27/2018	***-**-45IN - INGERSOLL, LORNA	CAPITAL WORLD GROWTH AND INCOME FUN	34.62	1.47	0.00	1.47	80.0	1.18
	ACCOUNT #: 00075090099	BUY 1 Units @52.8500						
06/27/2018	***-**-45IN - INGERSOLL, LORNA	CAPITAL WORLD GROWTH AND INCOME FUN	57.69	2.45	0.00	2.45	80.0	1.96
	ACCOUNT #: 00075090099	BUY 1 Units @52.8500						
06/28/2018	***-**-75IN - WELLS, CAROL	CAPITAL WORLD GROWTH AND INCOME FUN	75.00	3.75	0.00	3.75	80.0	3.00
	ACCOUNT #: 00977979325	BUY 1 Units @53.4900						
06/27/2018	***-**-07IN - WARD, DANIEL	EUROPACIFIC GROWTH FUND-A	27.00	1.15	0.00	1.15	80.0	0.92
	ACCOUNT #: 00075090142	BUY 0 Units @55.5900						
06/27/2018	***-**-07IN - WARD, DANIEL	EUROPACIFIC GROWTH FUND-A	27.00	1.15	0.00	1.15	80.0	0.92
	ACCOUNT #: 00075090142	BUY 0 Units @55.5900						
06/21/2018	***-**-83IN - GRIMM, LISA	GLOBAL OPPORTUNITIES A	25.00	1.19	0.00	1.19	80.0	0.95
	ACCOUNT #: 02155916636	BUY 0 Units @0.0000						
06/25/2018	***-**-37IN - SALSBUURY, SARAH	INTERMEDIATE BOND FUND OF AMERICA-A	9.00	0.18	0.00	0.18	80.0	0.14
	ACCOUNT #: 00088864053	BUY 1 Units @13.4500						
06/28/2018	***-**-13IN - BEMENT, JERRY	INTERNATIONAL GROWTH AND INCOME-529	75.00	3.19	0.00	3.19	80.0	2.55
	ACCOUNT #: 00085039368	BUY 2 Units @34.5400						
06/25/2018	***-**-37IN - SALSBUURY, SARAH	INTERNATIONAL GROWTH AND INCOME-C	15.00	0.15	0.00	0.15	80.0	0.12
	ACCOUNT #: 00088864053	BUY 0 Units @33.0600						
06/25/2018	***-**-37IN - SALSBUURY, SARAH	NEW PERSPECTIVE FUND-C	8.00	0.08	0.00	0.08	80.0	0.06
	ACCOUNT #: 00088864053	BUY 0 Units @42.9200						



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BROKER TRANSACTIONS (continued)								
PRODUCT CATEGORY: MUTUAL FUNDS (continued)								
06/27/2018	***-**-0083 - MASSEY, TONY	NEW WORLD FUND-A	13.50	0.57	0.00	0.57	80.0	0.46
	ACCOUNT #: 00089986382	BUY 0 Units @67.5200						
06/27/2018	***-**-0083 - MASSEY, TONY	NEW WORLD FUND-A	13.50	0.57	0.00	0.57	80.0	0.46
	ACCOUNT #: 00089986382	BUY 0 Units @67.5200						
06/29/2018	***-**-14CL - HEDDELSON,	NEW WORLD FUND-A	25.00	1.25	0.00	1.25	80.0	1.00
	ACCOUNT #: 00085916338	BUY 0 Units @69.0600						
06/25/2018	***-**-37IN - SALSBUY, SARAH	NEW WORLD FUND-C	6.00	0.06	0.00	0.06	80.0	0.05
	ACCOUNT #: 00088864053	BUY 0 Units @62.7000						
06/27/2018	***-**-0083 - MASSEY, TONY	SMALLCAP WORLD FUND-A	13.50	0.57	0.00	0.57	80.0	0.46
	ACCOUNT #: 00089986382	BUY 0 Units @60.9700						
06/27/2018	***-**-0083 - MASSEY, TONY	SMALLCAP WORLD FUND-A	13.50	0.57	0.00	0.57	80.0	0.46
	ACCOUNT #: 00089986382	BUY 0 Units @60.9700						
06/29/2018	***-**-48IN - COOPER, BRIANNE	SMALLCAP WORLD FUND-A	25.00	1.25	0.00	1.25	80.0	1.00
	ACCOUNT #: 00086664615	BUY 0 Units @61.8500						
06/25/2018	***-**-37IN - SALSBUY, SARAH	SMALLCAP WORLD FUND-C	28.00	0.28	0.00	0.28	80.0	0.22
	ACCOUNT #: 00088864053	BUY 1 Units @51.4400						
06/27/2018	***-**-45IN - INGERSOLL, LORNA	THE GROWTH FUND OF AMERICA-A	34.61	1.47	0.00	1.47	80.0	1.18
	ACCOUNT #: 00075090099	BUY 1 Units @56.2800						
06/27/2018	***-**-45IN - INGERSOLL, LORNA	THE GROWTH FUND OF AMERICA-A	57.69	2.45	0.00	2.45	80.0	1.96
	ACCOUNT #: 00075090099	BUY 1 Units @56.2800						
06/29/2018	***-**-14CL - HEDDELSON,	WASHINGTON MUTUAL INVESTORS FUND-A	25.00	1.25	0.00	1.25	80.0	1.00
	ACCOUNT #: 00085916338	BUY 1 Units @47.0600						
06/25/2018	***-**-37IN - SALSBUY, SARAH	WASHINGTON MUTUAL INVESTORS FUND-C	16.00	0.16	0.00	0.16	80.0	0.13
	ACCOUNT #: 00088864053	BUY 0 Units @43.7800						
* MUTUAL FUNDS SUBTOTAL *			\$917.61	\$39.14	\$0.00	\$39.14		\$31.32
PRODUCT CATEGORY: VARIABLE ANNUITIES								
07/09/2018	***-**-03IN - DIEDRICK, ROBIN	METLIFE PREFERENCE PLUS	300.00	1.14	0.00	1.14	80.0	0.91
	ACCOUNT #: 230003564	BUY 1 Units @300.0000						
07/09/2018	***-**-05IN - LEIKALA, JOSH	METLIFE PREFERENCE PLUS	18,843.02	71.60	0.00	71.60	80.0	57.28
	ACCOUNT #: 230004480	BUY 1 Units @18843.0200						
07/09/2018	***-**-06IN - FRIEDRICH,	METLIFE VA	10.00	0.04	0.00	0.04	80.0	0.03
	ACCOUNT #: 230003415	BUY 1 Units @10.0000						



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BROKER TRANSACTIONS (continued)								
PRODUCT CATEGORY: VARIABLE ANNUITIES (continued)								
07/09/2018	***-**-50IN - ANDERSON, DAVID	METLIFE VA RENEWALS	225.00	0.38	0.00	0.38	80.0	0.30
	ACCOUNT #: 230003240	BUY 1 Units @225.0000						
07/09/2018	***-**-86IN - DOLAN, LINDA	METLIFE VA RENEWALS	750.00	2.85	0.00	2.85	80.0	2.28
	ACCOUNT #: 230003178	BUY 1 Units @750.0000						
07/09/2018	***-**-50IN - ANDERSON, DAVID	METLIFE VA RENEWALS	750.00	0.48	0.00	0.48	80.0	0.38
	ACCOUNT #: 230003240	BUY 1 Units @750.0000						
07/09/2018	***-**-75IN - WELSCH, REGINA	METLIFE VA RENEWALS	50.00	0.19	0.00	0.19	80.0	0.15
	ACCOUNT #: 230003249	BUY 1 Units @50.0000						
07/09/2018	***-**-19IN - RIEGLER,	METLIFE VA RENEWALS	250.00	1.00	0.00	1.00	80.0	0.80
	ACCOUNT #: 230004789	BUY 1 Units @250.0000						
07/09/2018	***-**-26IN - BORN, JUDY LYNN	METLIFE VA RENEWALS	350.00	0.38	0.00	0.38	80.0	0.30
	ACCOUNT #: 230003526	BUY 1 Units @350.0000						
07/09/2018	***-**-19IN - RIEGLER,	METLIFE VA RENEWALS	250.00	1.00	0.00	1.00	80.0	0.80
	ACCOUNT #: 230004789	BUY 1 Units @250.0000						
07/09/2018	***-**-26IN - BORN, JUDY LYNN	METLIFE VA RENEWALS	350.00	1.45	0.00	1.45	80.0	1.16
	ACCOUNT #: 230003526	BUY 1 Units @350.0000						
07/09/2018	***-**-14CL - HEDDELSON,	METLIFE VA RENEWALS	0.00	2.47	0.00	2.47	80.0	1.98
	ACCOUNT #: 230003564	BUY 1 Units @0.0000						
07/09/2018	***-**-30IN - HOLLINGSWORTH,	METLIFE VA RENEWALS	400.00	1.52	0.00	1.52	80.0	1.22
	ACCOUNT #: 230003394	BUY 1 Units @400.0000						
07/09/2018	***-**-11IN - GILLILAND,	METLIFE VA RENEWALS	75.00	0.29	0.00	0.29	80.0	0.23
	ACCOUNT #: 230003229	BUY 1 Units @75.0000						
07/09/2018	***-**-06IN - FRIEDRICH,	METLIFE VA RENEWALS	10.00	0.04	0.00	0.04	80.0	0.03
	ACCOUNT #: 230003415	BUY 1 Units @10.0000						
07/09/2018	***-**-737I - SULLIVAN, TERESA	METLIFE VA RENEWALS	400.00	1.52	0.00	1.52	80.0	1.22
	ACCOUNT #: 230003447	BUY 1 Units @400.0000						
07/09/2018	***-**-86IN - DOLAN, LINDA	METLIFE VA RENEWALS	750.00	2.85	0.00	2.85	80.0	2.28
	ACCOUNT #: 230003178	BUY 1 Units @750.0000						
07/09/2018	***-**-50IN - ANDERSON, DAVID	METLIFE VA RENEWALS	225.00	0.86	0.00	0.86	80.0	0.69
	ACCOUNT #: 230003240	BUY 1 Units @225.0000						
07/09/2018	***-**-75IN - WELSCH, REGINA	METLIFE VA RENEWALS	50.00	0.19	0.00	0.19	80.0	0.15
	ACCOUNT #: 230003249	BUY 1 Units @50.0000						



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BROKER TRANSACTIONS (continued)								
PRODUCT CATEGORY: VARIABLE ANNUITIES (continued)								
07/09/2018	***-**-19IN - RIEGLER, ACCOUNT #: 230004789	METLIFE VA RENEWALS BUY 1 Units @250.0000	250.00	2.50	0.00	2.50	80.0	2.00
07/09/2018	***-**-30IN - HOLLINGSWORTH, ACCOUNT #: 230003394	METLIFE VA RENEWALS BUY 1 Units @400.0000	400.00	1.52	0.00	1.52	80.0	1.22
07/09/2018	***-**-11IN - GILLILAND, ACCOUNT #: 230003229	METLIFE VA RENEWALS BUY 1 Units @75.0000	75.00	0.29	0.00	0.29	80.0	0.23
07/09/2018	***-**-06IN - FRIEDRICH, ACCOUNT #: 230003415	METLIFE VA RENEWALS BUY 1 Units @10.0000	10.00	0.04	0.00	0.04	80.0	0.03
07/09/2018	***-**-52IN - DEWEY, DEBORAH ACCOUNT #: 220004264	METLIFE VA RENEWALS BUY 1 Units @1000.0000	1,000.00	0.00	0.00	0.00	80.0	0.00
07/02/2018	***-**-80IN - MELVIN, JOEL ACCOUNT #: VM16004537	PACIFIC LIFE CUSIP 69448B175-NFS BUY 0 Units @0.0000	100.00	1.20	0.00	1.20	80.0	0.96
* VARIABLE ANNUITIES SUBTOTAL *			\$25,873.02	\$95.80	\$0.00	\$95.80		\$76.63
PRODUCT CATEGORY: 529 PLAN								
06/28/2018	***-**-13IN - BEMENT, JERRY ACCOUNT #: 00085039368	NEW PERSPECTIVE FUND-529A BUY 2 Units @46.4600	75.00	3.19	0.00	3.19	80.0	2.55
* 529 PLAN SUBTOTAL *			\$75.00	\$3.19	\$0.00	\$3.19		\$2.55
PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS								
07/09/2018	***-**-2205 - CORE	JOHN HANCOCK VA TRAILS BUY 1 Units @0.0000	0.00	61.83	0.00	61.83	80.0	49.46
07/09/2018	***-**-153I - MCCLINTOCK, ACCOUNT #: 271646153	SECURITY BENEFIT VA TRAIL BUY 1 Units @0.0000	0.00	3.75	0.00	3.75	80.0	3.00
07/09/2018	***-**-153I - MCCLINTOCK, ACCOUNT #: 271646153	SECURITY BENEFIT VA TRAIL BUY 1 Units @0.0000	0.00	3.75	0.00	3.75	80.0	3.00
07/09/2018	***-**-153I - MCCLINTOCK, ACCOUNT #: 271646153	SECURITY BENEFIT VA TRAIL BUY 1 Units @0.0000	0.00	110.39	0.00	110.39	80.0	88.31
07/09/2018	***-**-153I - MCCLINTOCK, ACCOUNT #: 271646153	SECURITY BENEFIT VA TRAIL BUY 1 Units @0.0000	0.00	0.00	0.00	0.00	80.0	0.00
07/09/2018	***-**-153I - MCCLINTOCK, ACCOUNT #: 271646153	SECURITY BENEFIT VA TRAIL BUY 1 Units @0.0000	0.00	-110.39	0.00	-110.39	80.0	-88.31



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BROKER TRANSACTIONS (continued)								
PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS (continued)								
07/09/2018	***-**-153I - MCCLINTOCK, ACCOUNT #: 271646153	SECURITY BENEFIT VA TRAIL BUY 1 Units @0.0000	0.00	5.26	0.00	5.26	80.0	4.21
07/09/2018	***-**-31IN - EIDAM, ROBYN ACCOUNT #: 277723831	SECURITY BENEFIT VA TRAIL BUY 1 Units @0.0000	0.00	90.29	0.00	90.29	80.0	72.23
07/09/2018	***-**-55IN - CZECH, MANDY ACCOUNT #: 269902555	SECURITY BENEFIT VA TRAIL BUY 1 Units @0.0000	0.00	32.71	0.00	32.71	80.0	26.17
06/21/2018	***-**-66IN - FIATAL, LINDA ACCOUNT #: 103783EV8	TRANSAMERICA EXTRA BUY 0 Units @0.0000	0.00	118.17	0.00	118.17	80.0	94.54
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *			\$0.00	\$315.76	\$0.00	\$315.76		\$252.61
*** BROKER TRANSACTIONS TOTAL ***			\$26,865.63	\$453.89	\$0.00	\$453.89		\$363.11

BROKER COMMISSION TOTALS

Broker Transactions	\$363.11
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Net Commission Earned	\$363.11
Year-to-date Earnings	\$42,312.96