

COMMISSION STATEMENT

April 23, 2018

LINDA BLACK

604 S. King Street SUITE 208 Leesburg, VA 20175 BROKER #: 742

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TRA	NSACTIONS					
PRODUCT	CATEGORY: MUTUAL FUNDS							
04/16/201	8 ***-**-29IR - PHILLIPS, ACCOUNT #: LSR010507	THE GROWTH FUND OF AMERICA-A BUY 2 Units @54.9300	97.01	4.85	3.00	1.85	85.0	1.57
		* MUTUAL FUNDS SUBTOTAL *	\$97.01	\$4.85	\$3.00	\$1.85		\$1.57
PRODUCT	CATEGORY: FINANCIAL PLANNING	3						
04/10/201	8 ***-**-464I - GALLUCCI,	FINANCIAL PLAN BUY 0 Units @0.0000	0.00	500.00	0.00	500.00	85.0	425.00
		* FINANCIAL PLANNING SUBTOTAL *	\$0.00	\$500.00	\$0.00	\$500.00		\$425.00
PRODUCT	CATEGORY: MUTUAL FUND 12B1 1	TRAILS						
04/23/201	8 ***-**-6345 - SIKORA, MICHAEL ACCOUNT #: LSR011336	ALLIANCEBERNSTEIN GROWTH AND INC A BUY 1 Units @0.0000	0.00	1.24	0.00	1.24	85.0	1.05
04/23/201	8 ***-**-11IR - SHELL, MERRY ACCOUNT #: LSR011774	ALLIANCEBERNSTEIN WEALTH APPREC STR BUY 1 Units @0.0000	0.00	2.22	0.00	2.22	85.0	1.89
04/23/201	8 ***-**-728I - SCHUSTER, SUSAN ACCOUNT #: LSR008133	AMCAP FUND-A BUY 1 Units @0.0000	0.00	3.76	0.00	3.76	85.0	3.20
04/23/201	8 ***-**-116I - GAVELEK, CYNTHIA ACCOUNT #: LSR010199	A AMCAP FUND-A BUY 1 Units @0.0000	0.00	1.54	0.00	1.54	85.0	1.31
04/23/201	8 ***-**-80TR - DEHAVEN TRUST, ACCOUNT #: LSR010490	AMCAP FUND-A BUY 1 Units @0.0000	0.00	1.35	0.00	1.35	85.0	1.15
04/23/201	8 ***-**-80IN - SHELL, RANDY ACCOUNT #: LSR011650	AMCAP FUND-A BUY 1 Units @0.0000	0.00	0.71	0.00	0.71	85.0	0.60
04/23/201	8 ***-**-499I - BLACKWELL, ACCOUNT #: LSR011765	AMCAP FUND-A BUY 1 Units @0.0000	0.00	2.71	0.00	2.71	85.0	2.30
04/23/201	8 ***-**-829I - PRESTIDGE, ACCOUNT #: LSR005118	AMERICAN BALANCED FUND-A BUY 1 Units @0.0000	0.00	10.81	0.00	10.81	85.0	9.19
04/23/201	8 ***-**-728I - SCHUSTER, SUSAN ACCOUNT #: LSR008133	AMERICAN BALANCED FUND-A BUY 1 Units @0.0000	0.00	2.27	0.00	2.27	85.0	1.93
04/23/201	8 ***-**-3590 - PHILAVONG, ACCOUNT #: LSR011819	AMERICAN CORPORATE BOND FUND CL C BUY 1 Units @0.0000	0.00	0.25	0.00	0.25	85.0	0.21
04/23/201	8 ***-**-4651 - STEWART, ANNE ACCOUNT #: LSR011992	AMERICAN FUNDS 2035 TARGET DATE-A BUY 1 Units @0.0000	0.00	4.90	0.00	4.90	85.0	4.17

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		BROKER TRANSACTION	ONS (continu	ıed)				
PRODUCT	CATEGORY: MUTUAL FUND 12B1 1	TRAILS (continued)						
04/23/201	L8 ***-**-430I - STEWART, DAVID ACCOUNT #: LSR012056	AMERICAN FUNDS 2040 TARGET DATE-A BUY 1 Units @0.0000	0.00	2.96	0.00	2.96	85.0	2.52
04/23/201	L8 ***-**-89IO - CONNORS, FBO ACCOUNT #: LSR010417	AMERICAN GLOBAL BALANCED CLASS A BUY 1 Units @0.0000	0.00	0.71	0.00	0.71	85.0	0.60
04/23/201	18 ***-**-829I - PRESTIDGE, ACCOUNT #: LSR005118	AMERICAN HIGH-INCOME TRUST-A BUY 1 Units @0.0000	0.00	4.95	0.00	4.95	85.0	4.21
04/23/201	L8 ***-**-231S - CANTATORE, ACCOUNT #: LSR006823	AMERICAN HIGH-INCOME TRUST-A BUY 1 Units @0.0000	0.00	3.05	0.00	3.05	85.0	2.59
04/23/201	L8 ***-**-650J - LONGERBEAM, ACCOUNT #: LSR011736	AMERICAN INTERNATL GROWTH & INCOME BUY 1 Units @0.0000	0.00	2.31	0.00	2.31	85.0	1.96
04/23/201	L8 ***-**-275I - TARKINGTON, ACCOUNT #: LSR004359	AMERICAN MUTUAL FUND-A BUY 1 Units @0.0000	0.00	1.61	0.00	1.61	85.0	1.37
04/23/201	18 ***-**-829I - PRESTIDGE, ACCOUNT #: LSR005118	AMERICAN MUTUAL FUND-A BUY 1 Units @0.0000	0.00	13.01	0.00	13.01	85.0	11.06
04/23/201	18 ***-**-499I - BLACKWELL, ACCOUNT #: LSR011765	AMERICAN MUTUAL FUND-A BUY 1 Units @0.0000	0.00	2.45	0.00	2.45	85.0	2.08
04/23/201	18 ***-**-5110 - SWEENEY, FBO ACCOUNT #: LSR010330	BLACKROCK HIGH YIELD BOND FUND CLAS BUY 1 Units @0.0000	0.00	0.06	0.00	0.06	85.0	0.05
04/23/201	18 ***-**-20IN - GAVIN, ANNE ACCOUNT #: LSR011851	BLACKROCK STRATEGIC MUNI OPPORTUNIT BUY 1 Units @0.0000	0.00	3.69	0.00	3.69	85.0	3.14
04/23/201	L8 ***-**-37IR - BERRY, BRENDA ACCOUNT #: LSR003352	CAPITAL INCOME BUILDER-A BUY 1 Units @0.0000	0.00	0.68	0.00	0.68	85.0	0.58
04/23/201	18 ***-**-829I - PRESTIDGE, ACCOUNT #: LSR005118	CAPITAL INCOME BUILDER-A BUY 1 Units @0.0000	0.00	11.85	0.00	11.85	85.0	10.07
04/23/201	L8 ***-**-728I - SCHUSTER, SUSAN ACCOUNT #: LSR008133	CAPITAL INCOME BUILDER-A BUY 1 Units @0.0000	0.00	2.26	0.00	2.26	85.0	1.92
04/23/201	18 ***-**-80IN - SHELL, RANDY ACCOUNT #: LSR011650	CAPITAL INCOME BUILDER-A BUY 1 Units @0.0000	0.00	0.41	0.00	0.41	85.0	0.35
04/23/201	18 ***-**-35IR - LONGERBEAM, ACCOUNT #: LSR011735	CAPITAL INCOME BUILDER-A BUY 1 Units @0.0000	0.00	2.65	0.00	2.65	85.0	2.25
04/23/201	L8 ***-**-829I - PRESTIDGE, ACCOUNT #: LSR005118	CAPITAL WORLD GROWTH AND INCOME FUN BUY 1 Units @0.0000	0.00	19.49	0.00	19.49	85.0	16.57



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PRODUCT	CATEGORY: MUTUAL FUND 12B1 T	-	TRANSACTIONS	(continu	ed)				
	8 ***-**-728I - SCHUSTER, SUSAN ACCOUNT #: LSR008133		INCOME FUN	0.00	2.44	0.00	2.44	85.0	2.07
04/23/201	.8 ***-**-818I - QUINN, FBO RENEE ACCOUNT #: LSR010387	CAPITAL WORLD GROWTH AND BUY 1 Units @0.0000	INCOME FUN	0.00	0.15	0.00	0.15	85.0	0.13
04/23/201	.8 ***-**-988I - KEARNEY, ACCOUNT #: LSR010762	CAPITAL WORLD GROWTH AND BUY 1 Units @0.0000	INCOME FUN	0.00	0.15	0.00	0.15	85.0	0.13
04/23/201	.8 ***-**-977I - TURRELL, DAVID ACCOUNT #: LSR010951	CAPITAL WORLD GROWTH AND BUY 1 Units @0.0000	INCOME FUN	0.00	7.46	0.00	7.46	85.0	6.34
04/23/201	8 ***-**-80IN - SHELL, RANDY ACCOUNT #: LSR011650	CAPITAL WORLD GROWTH AND BUY 1 Units @0.0000	INCOME FUN	0.00	0.63	0.00	0.63	85.0	0.54
04/23/201	.8 ***-**-435I - LONGERBEAM, ACCOUNT #: LSR011766	CAPITAL WORLD GROWTH AND BUY 1 Units @0.0000	INCOME FUN	0.00	3.76	0.00	3.76	85.0	3.20
04/23/201	8 ***-**-18IN - ANSARI, OFELIA ACCOUNT #: LSR011581	COLUMBIA DIVIDEND INCOME BUY 1 Units @0.0000	FUND-A	0.00	1.24	0.00	1.24	85.0	1.05
04/23/201	.8 ***-**-076I - CROWE, DEANNA ACCOUNT #: LSR007811	EQUITY INCOME FUND, INC. BUY 1 Units @0.0000	A	0.00	1.29	0.00	1.29	85.0	1.10
04/23/201	.8 ***-**-231S - CANTATORE, ACCOUNT #: LSR006823	EUROPACIFIC GROWTH FUND-ABUY 1 Units @0.0000	A	0.00	1.37	0.00	1.37	85.0	1.16
04/23/201	.8 ***-**-116I - GAVELEK, CYNTHIA ACCOUNT #: LSR010199	EUROPACIFIC GROWTH FUND-ABUY 1 Units @0.0000	A	0.00	1.29	0.00	1.29	85.0	1.10
04/23/201	.8 ***-**-818I - QUINN, FBO RENEE ACCOUNT #: LSR010387	EUROPACIFIC GROWTH FUND-ABUY 1 Units @0.0000	A	0.00	0.14	0.00	0.14	85.0	0.12
04/23/201	.8 ***-**-89IO - CONNORS, FBO ACCOUNT #: LSR010417	EUROPACIFIC GROWTH FUND-ABUY 1 Units @0.0000	A	0.00	0.79	0.00	0.79	85.0	0.67
04/23/201	.8 ***-**-80TR - DEHAVEN TRUST, ACCOUNT #: LSR010490	EUROPACIFIC GROWTH FUND-ABUY 1 Units @0.0000	A	0.00	1.03	0.00	1.03	85.0	0.88
04/23/201	8 ***-**-291I - ARTHUR, KENNETH ACCOUNT #: LSR011407	EUROPACIFIC GROWTH FUND-ABUY 1 Units @0.0000	A	0.00	1.29	0.00	1.29	85.0	1.10
04/23/201	.8 ***-**-80IN - SHELL, RANDY ACCOUNT #: LSR011650	EUROPACIFIC GROWTH FUND-ABUY 1 Units @0.0000	A	0.00	0.34	0.00	0.34	85.0	0.29
04/23/201	8 ***-**-277I - PORR, WALTER ACCOUNT #: LSR011742	FIDELITY ADV LARGE CAP VEBUY 1 Units @0.0000	ALUE-CL C	0.00	4.53	0.00	4.53	85.0	3.85

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PRODUCT	CATEGORY: MUTUAL FUND 12B1	BROKER TRANSACTI	ONS (contin	ued)				
	8 ***-**-231S - CANTATORE, ACCOUNT #: LSR006823	FIDELITY ADV MATERIALS-CL A BUY 1 Units @0.0000	0.00	0.77	0.00	0.77	85.0	0.65
04/23/201	.8 ***-**-829I - PRESTIDGE, ACCOUNT #: LSR005118	FUNDAMENTAL INVESTORS-A BUY 1 Units @0.0000	0.00	12.86	0.00	12.86	85.0	10.93
04/23/201	8 ***-**-231S - CANTATORE, ACCOUNT #: LSR006823	FUNDAMENTAL INVESTORS-A BUY 1 Units @0.0000	0.00	6.00	0.00	6.00	85.0	5.10
04/23/201	8 ***-**-354I - CALLAGY, LINDA ACCOUNT #: LSR010110	FUNDAMENTAL INVESTORS-A BUY 1 Units @0.0000	0.00	0.54	0.00	0.54	85.0	0.46
04/23/201	8 ***-**-80IN - SHELL, RANDY ACCOUNT #: LSR011650	FUNDAMENTAL INVESTORS-A BUY 1 Units @0.0000	0.00	0.82	0.00	0.82	85.0	0.70
04/23/201	8 ***-**-16IN - GAVELEK, CYNTHIA ACCOUNT #: LSR010345	A GOLD & SPECIAL MINERALS A BUY 1 Units @0.0000	0.00	0.09	0.00	0.09	85.0	0.08
04/23/201	.8 ***-**-362K - SIKORA, AMY ACCOUNT #: LSR011287	GOLDMAN SACHS REAL ESTATE SECURITIE BUY 1 Units @0.0000	0.00	0.53	0.00	0.53	85.0	0.45
04/23/201	8 ***-**-116I - GAVELEK, CYNTHIA ACCOUNT #: LSR010199	A GOLDMAN SACHS SMALL/ MID CAP GRWTH BUY 1 Units @0.0000	0.00	1.40	0.00	1.40	85.0	1.19
04/23/201	8 ***-**-1710 - PLUNKETT, SUSAN ACCOUNT #: LSR011064	GRIFFIN INST ACCESS REAL ESTATE FD BUY 1 Units @0.0000	0.00	6.53	0.00	6.53	85.0	5.55
04/23/201	8 ***-**-1710 - PLUNKETT, SUSAN ACCOUNT #: LSR011064	GRIFFIN INST ACCESS REAL ESTATE FD BUY 1 Units @0.0000	0.00	2.18	0.00	2.18	85.0	1.85
04/23/201	8 ***-**-70IN - HOLTHAUS, KARA ACCOUNT #: LSR012241	GROWTH FUND OF AMERICA CLASS F BUY 1 Units @0.0000	0.00	0.03	0.00	0.03	85.0	0.03
04/23/201	8 ***-**-717X - VIRTS, PATRICIA ACCOUNT #: LSR010310	HARTFORD BALANCED INCOME FD CL A BUY 1 Units @0.0000	0.00	3.27	0.00	3.27	85.0	2.78
04/23/201	8 ***-**-829X - PRESTIGE, BRENDA ACCOUNT #: LSR010314	A HARTFORD BALANCED INCOME FD CL A BUY 1 Units @0.0000	0.00	2.82	0.00	2.82	85.0	2.40
04/23/201	8 ***-**-29IN - PRESTIDGE, ACCOUNT #: LSR010317	HARTFORD BALANCED INCOME FD CL A BUY 1 Units @0.0000	0.00	1.21	0.00	1.21	85.0	1.03
04/23/201	8 ***-**-20IN - GAVIN, ANNE ACCOUNT #: LSR011851	HARTFORD GROWTH OPPORTUNITY CLASS C BUY 1 Units @0.0000	0.00	9.28	0.00	9.28	85.0	7.89
04/23/201	.8 ***-**-5440 - RICHARDS, LUCY ACCOUNT #: LSR010419	INCOME FUND OF AMERICA CLASS C BUY 1 Units @0.0000	0.00	23.35	0.00	23.35	85.0	19.85

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		BROKER TRANSACTIO	ONS (continu	ıed)				
PRODUCT	CATEGORY: MUTUAL FUND 12B1	FRAILS (continued)						
04/23/203	18 ***-**-332I - GALLUCCI, NANCY ACCOUNT #: LSR011409	INCOME FUND OF AMERICA CLASS C BUY 1 Units @0.0000	0.00	5.70	0.00	5.70	85.0	4.85
04/23/203	18 ***-**-464I - GALLUCCI, ACCOUNT #: LSR011411	INCOME FUND OF AMERICA CLASS C BUY 1 Units @0.0000	0.00	14.24	0.00	14.24	85.0	12.10
04/23/203	18 ***-**-116I - GAVELEK, CYNTHIA ACCOUNT #: LSR010199	A JANUS GLOBAL LIFE SCIENCES CL A BUY 1 Units @0.0000	0.00	1.51	0.00	1.51	85.0	1.28
04/23/203	18 ***-**-51IR - SWEENEY, FBO ACCOUNT #: LSR010331	JANUS GLOBAL LIFE SCIENCES CL A BUY 1 Units @0.0000	0.00	0.29	0.00	0.29	85.0	0.25
04/13/203	18 ***-**-15IR - STOWERS, SAMUEL ACCOUNT #: 00002101908	JOHN HANCOCK US EQUITY CL A BUY 0 Units @0.0000	0.00	3.76	0.00	3.76	85.0	3.20
04/13/203	18 ***-**-145I - GODLEWSKI, ACCOUNT #: 00002037541	LIFESTYLE AGGRESSIVE PORTFOLIO A BUY 0 Units @0.0000	0.00	10.36	0.00	10.36	85.0	8.81
04/23/203	18 ***-**-291I - ARTHUR, KENNETH ACCOUNT #: LSR011407	MFS GROWTH PORT CLASS C BUY 1 Units @0.0000	0.00	6.12	0.00	6.12	85.0	5.20
04/23/203	18 ***-**-332I - GALLUCCI, NANCY ACCOUNT #: LSR011409	MFS GROWTH PORT CLASS C BUY 1 Units @0.0000	0.00	6.01	0.00	6.01	85.0	5.11
04/23/203	18 ***-**-464I - GALLUCCI, ACCOUNT #: LSR011411	MFS GROWTH PORT CLASS C BUY 1 Units @0.0000	0.00	12.02	0.00	12.02	85.0	10.22
04/23/203	18 ***-**-332I - GALLUCCI, NANCY ACCOUNT #: LSR011409	MFS BLENDED RESEARCH SM CAP EQ FUND BUY 1 Units @0.0000	0.00	6.65	0.00	6.65	85.0	5.65
04/23/203	18 ***-**-464I - GALLUCCI, ACCOUNT #: LSR011411	MFS BLENDED RESEARCH SM CAP EQ FUND BUY 1 Units @0.0000	0.00	6.65	0.00	6.65	85.0	5.65
04/23/203	18 ***-**-332I - GALLUCCI, NANCY ACCOUNT #: LSR011409	MFS LOW VOLATILITY GLOBAL EQ FD CL BUY 1 Units @0.0000	0.00	4.68	0.00	4.68	85.0	3.98
04/23/203	18 ***-**-464I - GALLUCCI, ACCOUNT #: LSR011411	MFS LOW VOLATILITY GLOBAL EQ FD CL BUY 1 Units @0.0000	0.00	7.48	0.00	7.48	85.0	6.36
04/23/203	18 ***-**-291I - ARTHUR, KENNETH ACCOUNT #: LSR011407	MFS MID CAP VALUE CLASS C BUY 1 Units @0.0000	0.00	5.20	0.00	5.20	85.0	4.42
04/23/203	18 ***-**-332I - GALLUCCI, NANCY ACCOUNT #: LSR011409	MFS MID CAP VALUE CLASS C BUY 1 Units @0.0000	0.00	5.12	0.00	5.12	85.0	4.35
04/23/203	18 ***-**-464I - GALLUCCI, ACCOUNT #: LSR011411	MFS MID CAP VALUE CLASS C BUY 1 Units @0.0000	0.00	5.12	0.00	5.12	85.0	4.35

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PRODUCT	CATEGORY: MUTUAL FUND 12B1 7		TRANSACTIONS	(continu	ued)				
	8 ***-**-2911 - ARTHUR, KENNETH ACCOUNT #: LSR011407	•		0.00	6.30	0.00	6.30	85.0	5.36
04/23/201	8 ***-**-332I - GALLUCCI, NANCY ACCOUNT #: LSR011409	MFS NEW DISCOVERY CLASS C BUY 1 Units @0.0000		0.00	6.16	0.00	6.16	85.0	5.24
04/23/201	8 ***-**-464I - GALLUCCI, ACCOUNT #: LSR011411	MFS NEW DISCOVERY CLASS C BUY 1 Units @0.0000		0.00	12.32	0.00	12.32	85.0	10.47
04/23/201	8 ***-**-231S - CANTATORE, ACCOUNT #: LSR006823	MFS UTILITIES FUND-A BUY 1 Units @0.0000		0.00	0.71	0.00	0.71	85.0	0.60
04/23/201	8 ***-**-291I - ARTHUR, KENNETH ACCOUNT #: LSR011407	MFS VALUE FUND-C BUY 1 Units @0.0000		0.00	5.31	0.00	5.31	85.0	4.51
04/23/201	8 ***-**-332I - GALLUCCI, NANCY ACCOUNT #: LSR011409	MFS VALUE FUND-C BUY 1 Units @0.0000		0.00	13.69	0.00	13.69	85.0	11.64
04/23/201	8 ***-**-464I - GALLUCCI, ACCOUNT #: LSR011411	MFS VALUE FUND-C BUY 1 Units @0.0000		0.00	26.33	0.00	26.33	85.0	22.38
04/23/201	8 ***-**-62IN - DEHAVEN, JUSTIN ACCOUNT #: LSR010416	MILLER OPPORTUNITY-NFS BUY 1 Units @0.0000		0.00	2.84	0.00	2.84	85.0	2.41
04/23/201	8 ***-**-544I - RICHARDS, FBO ACCOUNT #: LSR010418	NEW PERSPECTIVE FUND-A BUY 1 Units @0.0000		0.00	35.16	0.00	35.16	85.0	29.89
04/23/201	8 ***-**-5440 - RICHARDS, LUCY ACCOUNT #: LSR010419	NEW PERSPECTIVE FUND-A BUY 1 Units @0.0000		0.00	1.24	0.00	1.24	85.0	1.05
04/23/201	8 ***-**-0800 - DEHAVEN, PATRICE ACCOUNT #: LSR010491	E NEW PERSPECTIVE FUND-A BUY 1 Units @0.0000		0.00	0.25	0.00	0.25	85.0	0.21
04/23/201	.8 ***-**-231S - CANTATORE, ACCOUNT #: LSR006823	NEW WORLD FUND-A BUY 1 Units @0.0000		0.00	3.10	0.00	3.10	85.0	2.64
04/23/201	.8 ***-**-85IN - PARKINS, TAMMY ACCOUNT #: LSR010386	NEW WORLD FUND-A BUY 1 Units @0.0000		0.00	0.12	0.00	0.12	85.0	0.10
04/23/201	8 ***-**-80IN - SHELL, RANDY ACCOUNT #: LSR011650	NEW WORLD FUND-A BUY 1 Units @0.0000		0.00	0.55	0.00	0.55	85.0	0.47
04/23/201	8 ***-**-076I - CROWE, DEANNA ACCOUNT #: LSR007811	OPPENHEIMER INTERNATIONAL BUY 1 Units @0.0000	DIVERSIFI	0.00	1.30	0.00	1.30	85.0	1.11
04/23/201	.8 ***-**-076I - CROWE, DEANNA ACCOUNT #: LSR007811	OPPENHEIMER MAIN STREET OP BUY 1 Units @0.0000	PORTUNITY	0.00	10.44	0.00	10.44	85.0	8.87



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DD O DUIGE	CAMECODY, MUNICIPAL PURE 1201	BROKER TRANSACTION	ONS (continu	ıed)				
	CATEGORY: MUTUAL FUND 12B1 7 8 ***-**-4261 - CROWE, MICHAEL ACCOUNT #: LSR007820	OPPENHEIMER MAIN STREET OPPORTUNITY BUY 1 Units @0.0000	0.00	3.89	0.00	3.89	85.0	3.31
04/23/201	.8 ***-**-076I - CROWE, DEANNA ACCOUNT #: LSR007811	OPPENHEIMER MAIN STREET SMALL CAP F BUY 1 Units @0.0000	0.00	9.58	0.00	9.58	85.0	8.14
04/23/201	.8 ***-**-426I - CROWE, MICHAEL ACCOUNT #: LSR007820	OPPENHEIMER MAIN STREET SMALL CAP F BUY 1 Units @0.0000	0.00	3.48	0.00	3.48	85.0	2.96
04/23/201	8 ***-**-20IR - ROTH, RONALD ACCOUNT #: LSR006270	OPPENHEIMER SENIOR FLOATING RATE CL BUY 1 Units @0.0000	0.00	0.41	0.00	0.41	85.0	0.35
04/23/201	8 ***-**-03IO - THOMAS, FBO DYAN ACCOUNT #: LSR010528	N PIMCO ALL ASSET ALL AUTHORITY A BUY 1 Units @0.0000	0.00	0.24	0.00	0.24	85.0	0.20
04/23/201	8 ***-**-499I - BLACKWELL, ACCOUNT #: LSR011765	PIMCO ALL ASSET ALL AUTHORITY A BUY 1 Units @0.0000	0.00	2.22	0.00	2.22	85.0	1.89
04/23/201	8 ***-**-499I - BLACKWELL, ACCOUNT #: LSR011765	PIMCO DIDIDEND AND INCOME FND CL A-BUY 1 Units @0.0000	0.00	2.35	0.00	2.35	85.0	2.00
04/23/201	8 ***-**-499I - BLACKWELL, ACCOUNT #: LSR011765	PIMCO HIGH YIELD CLASS A BUY 1 Units @0.0000	0.00	1.14	0.00	1.14	85.0	0.97
04/23/201	8 ***-**-99IR - TARKINGTON, ACCOUNT #: LSR108162	PIMCO REAL RETURN FUND CLASS A BUY 1 Units @0.0000	0.00	1.07	0.00	1.07	85.0	0.91
04/23/201	8 ***-**-499I - BLACKWELL, ACCOUNT #: LSR011765	PIMCO SENIOR FLOATING RATE CL A-NFS BUY 1 Units @0.0000	0.00	2.20	0.00	2.20	85.0	1.87
04/23/201	8 ***-**-332I - GALLUCCI, NANCY ACCOUNT #: LSR011409	PIMCO SENIOR FLOATING RATE CL C-NFS BUY 1 Units @0.0000	0.00	1.93	0.00	1.93	85.0	1.64
04/23/201	8 ***-**-464I - GALLUCCI, ACCOUNT #: LSR011411	PIMCO SENIOR FLOATING RATE CL C-NFS BUY 1 Units @0.0000	0.00	3.22	0.00	3.22	85.0	2.74
04/23/201	8 ***-**-332I - GALLUCCI, NANCY ACCOUNT #: LSR011409	PIMCO SENIOR FLOATING RATE CL C-NFS BUY 1 Units @0.0000	0.00	0.64	0.00	0.64	85.0	0.54
04/23/201	8 ***-**-464I - GALLUCCI, ACCOUNT #: LSR011411	PIMCO SENIOR FLOATING RATE CL C-NFS BUY 1 Units @0.0000	0.00	1.07	0.00	1.07	85.0	0.91
04/23/201	8 ***-**-332I - GALLUCCI, NANCY ACCOUNT #: LSR011409	PIMCO SHORT TERM CLASS C BUY 1 Units @0.0000	0.00	0.88	0.00	0.88	85.0	0.75
04/23/201	8 ***-**-464I - GALLUCCI, ACCOUNT #: LSR011411	PIMCO SHORT TERM CLASS C BUY 1 Units @0.0000	0.00	1.10	0.00	1.10	85.0	0.94

LINDA BLACK

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
DDOD!!dm	GAMPGODY AGMINA TAND 1001	BROKER TRANSACT	IONS (continu	ued)				
	CATEGORY: MUTUAL FUND 12B1 ! 8 ***-**-332I - GALLUCCI, NANCY ACCOUNT #: LSR011409	<u> </u>	0.00	0.88	0.00	0.88	85.0	0.75
04/23/201	.8 ***-**-464I - GALLUCCI, ACCOUNT #: LSR011411	PIMCO SHORT TERM CLASS C BUY 1 Units @0.0000	0.00	1.10	0.00	1.10	85.0	0.94
04/23/201	8 ***-**-332I - GALLUCCI, NANCY ACCOUNT #: LSR011409	PIMCO TOTAL RETURN C BUY 1 Units @0.0000	0.00	2.24	0.00	2.24	85.0	1.90
04/23/201	8 ***-**-464I - GALLUCCI, ACCOUNT #: LSR011411	PIMCO TOTAL RETURN C BUY 1 Units @0.0000	0.00	2.81	0.00	2.81	85.0	2.39
04/23/201	.8 ***-**-332I - GALLUCCI, NANCY ACCOUNT #: LSR011409	PIMCO TOTAL RETURN C BUY 1 Units @0.0000	0.00	0.86	0.00	0.86	85.0	0.73
04/23/201	8 ***-**-464I - GALLUCCI, ACCOUNT #: LSR011411	PIMCO TOTAL RETURN C BUY 1 Units @0.0000	0.00	1.08	0.00	1.08	85.0	0.92
04/23/201	.8 ***-**-991R - TARKINGTON, ACCOUNT #: LSR108162	PIMCO TOTAL RETURN CLASS A BUY 1 Units @0.0000	0.00	1.92	0.00	1.92	85.0	1.63
04/23/201	.8 ***-**-6345 - SIKORA, MICHAEL ACCOUNT #: LSR011336	PIMPCO GLOBAL BOND CL A BUY 1 Units @0.0000	0.00	0.81	0.00	0.81	85.0	0.69
04/23/201	.8 ***-**-499I - BLACKWELL, ACCOUNT #: LSR011765	PIMPCO GLOBAL BOND CL A BUY 1 Units @0.0000	0.00	1.15	0.00	1.15	85.0	0.98
04/23/201	.8 ***-**-33IR - BONNER, RACHEL ACCOUNT #: LSR011356	PUTNAM NEW OPPORTUNITIES FUND CLASS BUY 1 Units @0.0000	0.00	2.54	0.00	2.54	85.0	2.16
04/23/201	.8 ***-**-33IR - BONNER, RACHEL ACCOUNT #: LSR011356	PUTNAM SMALL CAP VALUE FUND-A BUY 1 Units @0.0000	0.00	1.80	0.00	1.80	85.0	1.53
04/23/201	.8 ***-**-844I - BLACK, LINDA ACCOUNT #: LSF000258	RESOURCE REAL ESTATE DIVERSIFIED IN BUY 1 Units @0.0000	0.00	0.52	0.00	0.52	85.0	0.44
04/23/201	8 ***-**-18IN - ANSARI, OFELIA	RESOURCE REAL ESTATE TRAILS BUY 0 Units @0.0000	0.00	4.53	0.00	4.53	85.0	3.85
04/23/201	.8 ***-**-371I - DEAHL, JOHN	RESOURCE REAL ESTATE TRAILS BUY 0 Units @0.0000	0.00	4.27	0.00	4.27	85.0	3.63
04/23/201	8 ***-**-25FB - MONTGOMERY, ACCOUNT #: LSR011514	RESOURCE REAL ESTATE-NFS BUY 1 Units @0.0000	0.00	9.55	0.00	9.55	85.0	8.12
04/23/201	8 ***-**-25FB - MONTGOMERY, ACCOUNT #: LSR011514	RESOURCE REAL ESTATE-NFS BUY 1 Units @0.0000	0.00	3.18	0.00	3.18	85.0	2.70

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		BROKER TRAN	SACTIONS (continu	ıed)				
PRODUCT	CATEGORY: MUTUAL FUND 12B1 T	RAILS (continued)						
04/23/201	L8 ***-**-076J - CROWE, DEANNA ACCOUNT #: LSR007838	ROCHESTER NATIONAL MUNICIPALS A BUY 1 Units @0.0000	0.00	0.28	0.00	0.28	85.0	0.24
04/23/201	18 ***-**-65IR - STEWART, ANNE ACCOUNT #: LSR011991	S A M STRAT GRO PORT (C) BUY 1 Units @0.0000	0.00	7.15	0.00	7.15	85.0	6.08
04/23/201	L8 ***-**-30IR - STEWART, DAVID ACCOUNT #: LSR012057	S A M STRAT GRO PORT (C) BUY 1 Units @0.0000	0.00	7.28	0.00	7.28	85.0	6.19
04/23/201	L8 ***-**-INFP - AMORIN, GINGER	SAMMONS MF TRAILS BUY 0 Units @0.0000	0.00	0.04	0.00	0.04	85.0	0.03
04/23/201	18 ***-**-829I - PRESTIDGE, ACCOUNT #: LSR005118	SMALLCAP WORLD FUND-A BUY 1 Units @0.0000	0.00	0.44	0.00	0.44	85.0	0.37
04/23/201	18 ***-**-818I - QUINN, FBO RENEE ACCOUNT #: LSR010387	SMALLCAP WORLD FUND-A BUY 1 Units @0.0000	0.00	0.16	0.00	0.16	85.0	0.14
04/23/201	18 ***-**-8910 - CONNORS, FBO ACCOUNT #: LSR010417	SMALLCAP WORLD FUND-A BUY 1 Units @0.0000	0.00	0.88	0.00	0.88	85.0	0.75
04/23/201	18 ***-**-80TR - DEHAVEN TRUST, ACCOUNT #: LSR010490	SMALLCAP WORLD FUND-A BUY 1 Units @0.0000	0.00	1.30	0.00	1.30	85.0	1.11
04/23/201	18 ***-**-80IN - SHELL, RANDY ACCOUNT #: LSR011650	SMALLCAP WORLD FUND-A BUY 1 Units @0.0000	0.00	0.44	0.00	0.44	85.0	0.37
04/23/201	18 ***-**-4991 - BLACKWELL, ACCOUNT #: LSR011765	SMALLCAP WORLD FUND-A BUY 1 Units @0.0000	0.00	1.40	0.00	1.40	85.0	1.19
04/23/201	18 ***-**-829I - PRESTIDGE, ACCOUNT #: LSR005118	THE BOND FUND OF AMERICA-A BUY 1 Units @0.0000	0.00	3.75	0.00	3.75	85.0	3.19
04/23/201	18 ***-**-231S - CANTATORE, ACCOUNT #: LSR006823	THE GROWTH FUND OF AMERICA-A BUY 1 Units @0.0000	0.00	4.30	0.00	4.30	85.0	3.66
04/23/201	18 ***-**-818I - QUINN, FBO RENEE ACCOUNT #: LSR010387	THE GROWTH FUND OF AMERICA-A BUY 1 Units @0.0000	0.00	0.18	0.00	0.18	85.0	0.15
04/23/201	18 ***-**-29IR - PHILLIPS, ACCOUNT #: LSR010507	THE GROWTH FUND OF AMERICA-A BUY 1 Units @0.0000	0.00	2.25	0.00	2.25	85.0	1.91
04/23/201	8 ***-**-988I - KEARNEY, ACCOUNT #: LSR010762	THE GROWTH FUND OF AMERICA-A BUY 1 Units @0.0000	0.00	0.14	0.00	0.14	85.0	0.12
04/23/201	18 ***-**-9771 - TURRELL, DAVID ACCOUNT #: LSR010951	THE GROWTH FUND OF AMERICA-A BUY 1 Units @0.0000	0.00	7.26	0.00	7.26	85.0	6.17

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DATI	E CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TRANSACTI	ONS (continu	ıed)				
PRODUC	CT CATEGORY: MUTUAL FUND 12B1	TRAILS (continued)						
04/23/	2018 ***-**-291I - ARTHUR, KENNETH ACCOUNT #: LSR011407	H THE GROWTH FUND OF AMERICA-A BUY 1 Units @0.0000	0.00	8.33	0.00	8.33	85.0	7.08
04/23/	2018 ***-**-499I - BLACKWELL, ACCOUNT #: LSR011765	THE GROWTH FUND OF AMERICA-A BUY 1 Units @0.0000	0.00	3.16	0.00	3.16	85.0	2.69
04/23/	2018 ***-**-430I - STEWART, DAVID ACCOUNT #: LSR012056	THE GROWTH FUND OF AMERICA-A BUY 1 Units @0.0000	0.00	0.80	0.00	0.80	85.0	0.68
04/23/	2018 ***-**-362K - SIKORA, AMY ACCOUNT #: LSR011287	THE HARTFORD DIVIDEND & GROWTH FUND BUY 1 Units @0.0000	0.00	2.14	0.00	2.14	85.0	1.82
04/23/	2018 ***-**-829I - PRESTIDGE, ACCOUNT #: LSR005118	THE INCOME FUND OF AMERICA-A BUY 1 Units @0.0000	0.00	9.34	0.00	9.34	85.0	7.94
04/23/	2018 ***-**-977I - TURRELL, DAVID ACCOUNT #: LSR010951	THE INCOME FUND OF AMERICA-A BUY 1 Units @0.0000	0.00	6.40	0.00	6.40	85.0	5.44
04/23/	2018 ***-**-717X - VIRTS, PATRICIA ACCOUNT #: LSR010310	A THE INVESTMENT COMPANY OF AMERICA-A BUY 1 Units @0.0000	0.00	2.94	0.00	2.94	85.0	2.50
04/23/	2018 ***-**-829X - PRESTIGE, BRENI ACCOUNT #: LSR010314	DA THE INVESTMENT COMPANY OF AMERICA-A BUY 1 Units @0.0000	0.00	2.94	0.00	2.94	85.0	2.50
04/23/	2018 ***-**-977I - TURRELL, DAVID ACCOUNT #: LSR010951	THE INVESTMENT COMPANY OF AMERICA-A BUY 1 Units @0.0000	0.00	8.97	0.00	8.97	85.0	7.62
04/23/	2018 ***-**-291I - ARTHUR, KENNETH ACCOUNT #: LSR011407	H THE INVESTMENT COMPANY OF AMERICA-A BUY 1 Units @0.0000	0.00	7.18	0.00	7.18	85.0	6.10
04/23/	2018 ***-**-499I - BLACKWELL, ACCOUNT #: LSR011765	THE INVESTMENT COMPANY OF AMERICA-A BUY 1 Units @0.0000	0.00	3.71	0.00	3.71	85.0	3.15
04/23/	2018 ***-**-70IN - HOLTHAUS, KARA ACCOUNT #: LSR012241	THE INVESTMENT COMPANY OF AMERICA-F BUY 1 Units @0.0000	0.00	0.87	0.00	0.87	85.0	0.74
04/23/	2018 ***-**-231S - CANTATORE, ACCOUNT #: LSR006823	THE NEW ECONOMY FUND-A BUY 1 Units @0.0000	0.00	5.33	0.00	5.33	85.0	4.53
04/23/	2018 ***-**-728I - SCHUSTER, SUSAN ACCOUNT #: LSR008133	N THE NEW ECONOMY FUND-A BUY 1 Units @0.0000	0.00	1.32	0.00	1.32	85.0	1.12
04/23/	2018 ***-**-6345 - SIKORA, MICHAEI ACCOUNT #: LSR011336	THE NEW ECONOMY FUND-A BUY 1 Units @0.0000	0.00	1.37	0.00	1.37	85.0	1.16
04/23/	2018 ***-**-80IN - SHELL, RANDY ACCOUNT #: LSR011650	THE NEW ECONOMY FUND-A BUY 1 Units @0.0000	0.00	0.49	0.00	0.49	85.0	0.42

COMMISSION STATEMENT

April 23, 2018

LINDA BLACK

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TRANSACTI	ONS (continu	ed)				
PRODUCT	CATEGORY: MUTUAL FUND 12B1	FRAILS (continued)						
04/23/201	.8 ***-**-362K - SIKORA, AMY ACCOUNT #: LSR011287	TOLLKEEPER A BUY 1 Units @0.0000	0.00	1.89	0.00	1.89	85.0	1.61
04/23/201	.8 ***-**-231S - CANTATORE, ACCOUNT #: LSR006823	U.S. GOVERNMENT SECURITIES FUND CLA BUY 1 Units @0.0000	0.00	1.07	0.00	1.07	85.0	0.91
04/23/201	8 ***-**-499I - BLACKWELL, ACCOUNT #: LSR011765	WASHINGTON MUTUAL INVESTORS FUND-A BUY 1 Units @0.0000	0.00	2.83	0.00	2.83	85.0	2.41
04/23/201	.8 ***-**-3590 - PHILAVONG, ACCOUNT #: LSR011819	WASHINGTON MUTUAL INVESTORS FUND-C BUY 1 Units @0.0000	0.00	0.28	0.00	0.28	85.0	0.24
		* MUTUAL FUND 12B1 TRAILS SUBTOTAL *	\$0.00	\$613.48	\$0.00	\$613.48		\$521.53
PRODUCT	CATEGORY: VARIABLE ANNUITY	12B1 TRAILS						
04/20/201	8 ***-**-16IN - GAVELEK, CYNTHIA ACCOUNT #: P55D1519110	A AMERICAN GENERAL VA TRAILS 00139986 BUY 0 Units @0.0000	0.00	87.36	0.00	87.36	85.0	74.26
04/19/201	8 ***-**-79IN - JAUMANN, ERWIN ACCOUNT #: VR04030934	PACIFIC LIFE VALUE BUY 0 Units @0.0000	0.00	9.02	0.00	9.02	85.0	7.67
	* VA	RIABLE ANNUITY 12B1 TRAILS SUBTOTAL *	\$0.00	\$96.38	\$0.00	\$96.38		\$81.93
		*** BROKER TRANSACTIONS TOTAL ***	\$97.01	\$1,214.71	\$3.00	\$1,211.71		\$1,030.03



COMMISSION STATEMENT

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
						BROKER COMMI	SSION	TOTALS
					Broke	er Transactions		\$1,030.03
					Spl	it Transactions		\$0.00
					Overrio	de Transactions		\$0.00
						Adjustments		\$0.00
						Payroll Draw		\$0.00
						Base Salary		\$0.00
					Prior	Period Balance		\$0.00
					F	INRA Assessment		\$0.00
					:	SIPC Assessment		\$0.00
					Net Cor	mmission Earned		\$1,030.03
					Year-to	o-date Earnings		\$34,324.52