



Concorde Investment Services, LLC

05/02/2018

Page No. 1

**COMMISSION STATEMENT****April 30, 2018**JOSEPH (TERRY), M132 MANN  
219 E. 31st StreetBROKER #: M132  
BRANCH: JOSEPH "TERRY" MANN

Savannah, GA 31401

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>DIRECT TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: PRIVATE PLACEMENT</u></b>								
03/29/2018	NEUHAUSER, MITCHELL & STAC	BOURN SENIORS HOUSING IV BOR4161BO	25,000.00	0.00	0.00	0.00	91.0	0.00
03/29/2018	NEUHAUSER, MITCHELL & STAC	BOURNE SENIORS HOUSING IV	25,000.00	1,750.00	0.00	1,750.00	91.0	1,592.50
<b>* PRIVATE PLACEMENT SUBTOTAL *</b>			<b>\$50,000.00</b>	<b>\$1,750.00</b>	<b>\$0.00</b>	<b>\$1,750.00</b>		<b>\$1,592.50</b>
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
04/16/2018	COLLINS, REGENA	AM FUNDS AMCAP A	65.00	2.44	0.00	2.44	91.0	2.22
04/16/2018	COLLINS, JAMES	AM FUNDS AMCAP A	60.00	2.25	0.00	2.25	91.0	2.05
04/16/2018	PAI, YOGISH	AM FUNDS AMCAP C	125.00	1.25	0.00	1.25	91.0	1.14
04/16/2018	MOORE, MAX	AM FUNDS EUROPACIFIC GROWTH FUND A	100.00	2.75	0.00	2.75	91.0	2.50
04/16/2018	COLLINS, REGENA	AM FUNDS EUROPACIFIC GROWTH FUND A	60.00	2.25	0.00	2.25	91.0	2.05
04/16/2018	COLLINS, JAMES	AM FUNDS EUROPACIFIC GROWTH FUND A	60.00	2.25	0.00	2.25	91.0	2.05
04/16/2018	DUNLAP, TONY	AM FUNDS GROWTH FUND OF AMERICA A	50.00	1.88	0.00	1.88	91.0	1.71
04/16/2018	PAI, YOGISH	AM FUNDS NEW ECONOMY C	125.00	1.25	0.00	1.25	91.0	1.14
04/16/2018	COLLINS, REGENA	AM FUNDS NEW PERSPECTIVE A	60.00	2.25	0.00	2.25	91.0	2.05
04/16/2018	COLLINS, JAMES	AM FUNDS NEW PERSPECTIVE A	65.00	2.44	0.00	2.44	91.0	2.22
04/16/2018	DUNLAP, TONY	AM FUNDS NEW WORLD A	50.00	1.88	0.00	1.88	91.0	1.71
04/16/2018	PAI, YOGISH	AM FUNDS SMALLCAP WORLD C	125.00	1.25	0.00	1.25	91.0	1.14
04/16/2018	GASPAROTTI, ABIGAIL	AM FUNDS SMALLCAP WORLD C	50.00	0.50	0.00	0.50	91.0	0.46
04/20/2018	MOORE, THOMAS	FIDELITY ADV MATERIALS C	250.00	2.50	0.00	2.50	91.0	2.28
04/20/2018	MOORE, THOMAS	FIDELITY ADV MEGA CAP STOCK	250.00	2.50	0.00	2.50	91.0	2.28
04/02/2018	GAMBRELL, PERRY	OPPENHEIMER DISCOVERY C	292.38	2.92	0.00	2.92	91.0	2.66
<b>* MUTUAL FUNDS SUBTOTAL *</b>			<b>\$1,787.38</b>	<b>\$32.56</b>	<b>\$0.00</b>	<b>\$32.56</b>		<b>\$29.66</b>
<b><u>PRODUCT CATEGORY: VARIABLE UNIVERSAL LIFE</u></b>								
04/06/2018	GALLAGHER, MICHAEL	PAC LIFE VUL	77,720.90	155.44	0.00	155.44	91.0	141.45
04/09/2018	VERMA, ANAND	PAC LIFE VUL	500.00	10.00	0.00	10.00	91.0	9.10
04/10/2018	MANN, JOSEPH(TERRY)	PAC LIFE VUL	300.00	6.00	0.00	6.00	91.0	5.46

NOTES: \* - Indicates adjustment is not included in 1099 Earnings

\*\* - Indicates adjustment is not included in Totals or Commissions

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<b><u>DIRECT TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE UNIVERSAL LIFE</u></b>								
04/10/2018	DUNLAP, TONY	PAC LIFE VUL	90.00	1.80	0.00	1.80	91.0	1.64
04/10/2018	GALLAGHER, MICHAEL	PAC LIFE VUL	475.00	9.50	0.00	9.50	91.0	8.65
04/16/2018	CONLEY, CHRISTOPHER	PAC LIFE VUL	92.64	0.93	0.00	0.93	91.0	0.85
04/16/2018	HOFFMAN, ADON	PAC LIFE VUL	170.00	3.40	0.00	3.40	91.0	3.09
<b>* VARIABLE UNIVERSAL LIFE SUBTOTAL *</b>			<b>\$79,348.54</b>	<b>\$187.07</b>	<b>\$0.00</b>	<b>\$187.07</b>		<b>\$170.24</b>
<b><u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u></b>								
04/03/2018	MANN, JASON	ALLIANZ GLOBAL WATER A	0.00	0.78	0.00	0.78	91.0	0.71
04/03/2018	MANN, JASON	ALLIANZ RCM GLOBAL SMALL CAP A	0.00	3.04	0.00	3.04	91.0	2.77
04/03/2018	MANN, JASON	ALLIANZGI FOCUSED GROWTH A	0.00	1.90	0.00	1.90	91.0	1.73
03/31/2018	HEALEY, BRIAN	EATON VANCE NATL MUNI INCOME C	0.00	0.21	0.00	0.21	91.0	0.19
03/31/2018	HEALEY, BRIAN	EATON VANCE NATL MUNI INCOME C	0.00	0.62	0.00	0.62	91.0	0.56
04/01/2018	MOSS, KAREN	INVESCO BALANCED RISK ALLOCATION A	0.00	2.92	0.00	2.92	91.0	2.66
04/01/2018	DUNLAP, TONY	INVESCO DEVELOPING MKTS C	0.00	3.80	0.00	3.80	91.0	3.46
04/01/2018	DUNLAP, TONY	INVESCO DIVERSIFIED DIVIDEND FD-CL	0.00	19.44	0.00	19.44	91.0	17.69
04/01/2018	HOFFMAN, LISA	INVESCO EQUALLY WEIGHTED S&P 500 A	0.00	4.95	0.00	4.95	91.0	4.50
04/01/2018	KASIAN, JUSTIN PETER	INVESCO EQUALLY-WGHTED S&P 500 FD-C	0.00	17.35	0.00	17.35	91.0	15.79
04/01/2018	KASIAN, JUSTIN PETER	INVESCO INTERNATIONAL CORE EQUITY A	0.00	0.42	0.00	0.42	91.0	0.38
04/01/2018	HOFFMAN, LISA	INVESCO INTERNATIONAL GROWTH A	0.00	0.27	0.00	0.27	91.0	0.25
04/01/2018	MILLER, MEREDITH	INVESCO INTERNATIONAL GROWTH A	0.00	0.59	0.00	0.59	91.0	0.54
04/01/2018	MOSS, JANICE	INVESCO MONEY MARKET C	0.00	44.03	0.00	44.03	91.0	40.07
04/01/2018	MILLER, MEREDITH	INVESCO S&P 500 INDEX FUND	0.00	0.50	0.00	0.50	91.0	0.46
04/01/2018	HOFFMAN, LISA	INVESCO SMALL COMPANIES FD -A	0.00	4.99	0.00	4.99	91.0	4.54
04/04/2018	BECKNER, LINS A	PIMCO ALL ASSET ALL AUTHORITY FUND	0.00	0.93	0.00	0.93	91.0	0.85
04/04/2018	BECKNER, LINS A	PIMCO ALL ASSET ALL AUTHORITY FUND	0.00	2.43	0.00	2.43	91.0	2.21
04/04/2018	HUNSTIGER, SELINA	PIMCO FUNDAMENTAL INDEXPLUS AR FUND	0.00	3.34	0.00	3.34	91.0	3.04
04/04/2018	BECKNER, LINS A	PIMCO INCOME FUND C	0.00	0.80	0.00	0.80	91.0	0.73
04/04/2018	BECKNER, LINS A	PIMCO INCOME FUND C	0.00	2.08	0.00	2.08	91.0	1.89
04/04/2018	BLANCHARD JR, MALCOLM	PIMCO INCOME FUND C	0.00	7.85	0.00	7.85	91.0	7.14
04/04/2018	BLANCHARD JR, MALCOLM	PIMCO INCOME FUND C	0.00	20.42	0.00	20.42	91.0	18.58
04/04/2018	MANN, JASON	PIMCO INTL STOCK PLUS TR STRATEGY A	0.00	3.19	0.00	3.19	91.0	2.90
04/04/2018	HUNSTIGER, SELINA	PIMCO INTL STOCK PLUS TR STRATEGY A	0.00	0.05	0.00	0.05	91.0	0.05
04/04/2018	BECKNER, LINS A	PIMCO INVESTMENT GRADE CORP BOND C	0.00	4.01	0.00	4.01	91.0	3.65
04/04/2018	BECKNER, LINS A	PIMCO INVESTMENT GRADE CORP BOND C	0.00	10.42	0.00	10.42	91.0	9.48

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<b><u>DIRECT TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u></b>								
04/04/2018	HUNSTIGER, SELINA	PIMCO RAE FUNDAMENTAL PLUS SMALL A	0.00	1.95	0.00	1.95	91.0	1.77
04/04/2018	MANN, JASON	PIMCO STOCK PLUS FUND A	0.00	2.79	0.00	2.79	91.0	2.54
04/04/2018	BECKNER, LINS A	PIMCO STOCKSPLUS C	0.00	0.15	0.00	0.15	91.0	0.14
04/04/2018	BECKNER, LINS A	PIMCO STOCKSPLUS C	0.00	0.28	0.00	0.28	91.0	0.25
04/04/2018	HUNSTIGER, SELINA	PIMCO STOCKSPLUS INTL C	0.00	1.50	0.00	1.50	91.0	1.37
04/04/2018	HUNSTIGER, SELINA	PIMCO STOCKSPLUS INTL C	0.00	3.89	0.00	3.89	91.0	3.54
04/04/2018	BECKNER, LINS A	PIMCO TOTAL RETURN C	0.00	0.13	0.00	0.13	91.0	0.12
04/04/2018	BECKNER, LINS A	PIMCO TOTAL RETURN C	0.00	0.35	0.00	0.35	91.0	0.32
<b>* MUTUAL FUND 12B1 TRAILS SUBTOTAL *</b>			<b>\$0.00</b>	<b>\$172.37</b>	<b>\$0.00</b>	<b>\$172.37</b>		<b>\$156.87</b>
<b>*** DIRECT TRANSACTIONS TOTAL ***</b>			<b>\$131,135.92</b>	<b>\$2,142.00</b>	<b>\$0.00</b>	<b>\$2,142.00</b>		<b>\$1,949.27</b>

**BROKER COMMISSION TOTALS**

Broker Transactions	\$1,949.27
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$1,949.27
Year-to-date Gross	\$27,545.34
Year-to-date Earnings	\$25,071.90

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