



Concorde Investment Services, LLC
COMMISSION STATEMENT
July 31, 2018

07/27/2018
Page No. 1

JEN-BRENT-BRION TRU-JBB DONAIS-L

BROKER #: JBB
BRANCH: TRUWEALTH FINANCIAL-

, MI

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>CLEARING TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
^07/11/2018	GALINDO, TAMORA	FIDELITY ADVISOR STRATEGIC DIVIDEND	-400.00	22.00	22.00	0.00	100.0	0.00
^07/26/2018	NEWBERRY TRUST, GLORIA	INVESCO GROWTH AND INCOME FUND CLAS	-1,000.00	0.00	22.00	-22.00	100.0	0.00
* MUTUAL FUNDS SUBTOTAL *			\$-1,400.00	\$22.00	\$44.00	\$-22.00		\$0.00
*** CLEARING TRANSACTIONS TOTAL ***			\$-1,400.00	\$22.00	\$44.00	\$-22.00		\$0.00

<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
^06/18/2018	RED RIVER OILFIELD	PRINCIPAL LIFE	1,049.92	23.62	0.00	23.62	100.0	0.00
^06/18/2018	RED RIVER OILFIELD	PRINCIPAL LIFE	339.21	7.64	0.00	7.64	100.0	0.00
^06/18/2018	RED RIVER OILFIELD	PRINCIPAL LIFE	258.47	5.81	0.00	5.81	100.0	0.00
^06/18/2018	RED RIVER OILFIELD	PRINCIPAL LIFE	-1,647.60	-37.07	0.00	-37.07	100.0	0.00
^06/25/2018	RED RIVER OILFIELD	PRINCIPAL LIFE	1,822.08	41.00	0.00	41.00	100.0	0.00
^06/25/2018	RED RIVER OILFIELD	PRINCIPAL LIFE	1,358.92	30.59	0.00	30.59	100.0	0.00
^06/25/2018	RED RIVER OILFIELD	PRINCIPAL LIFE	256.50	5.77	0.00	5.77	100.0	0.00
^06/25/2018	RED RIVER OILFIELD	PRINCIPAL LIFE	206.66	4.64	0.00	4.64	100.0	0.00
^06/25/2018	RED RIVER OILFIELD	PRINCIPAL LIFE	-1,822.08	-41.00	0.00	-41.00	100.0	0.00
^07/02/2018	RED RIVER OILFIELD	PRINCIPAL LIFE	1,720.28	38.71	0.00	38.71	100.0	0.00
^07/02/2018	RED RIVER OILFIELD	PRINCIPAL LIFE	1,226.39	27.61	0.00	27.61	100.0	0.00
^07/02/2018	RED RIVER OILFIELD	PRINCIPAL LIFE	287.23	6.46	0.00	6.46	100.0	0.00
^07/02/2018	RED RIVER OILFIELD	PRINCIPAL LIFE	206.66	4.64	0.00	4.64	100.0	0.00
^07/02/2018	RED RIVER OILFIELD	PRINCIPAL LIFE	-1,720.28	-38.71	0.00	-38.71	100.0	0.00
^07/06/2018	RED RIVER OILFIELD	PRINCIPAL LIFE	1,792.78	40.34	0.00	40.34	100.0	0.00
^07/06/2018	RED RIVER OILFIELD	PRINCIPAL LIFE	1,294.48	29.14	0.00	29.14	100.0	0.00
^07/06/2018	RED RIVER OILFIELD	PRINCIPAL LIFE	291.64	6.56	0.00	6.56	100.0	0.00
^07/06/2018	RED RIVER OILFIELD	PRINCIPAL LIFE	206.66	4.64	0.00	4.64	100.0	0.00

NOTES: * - Indicates adjustment is not included in 1099 Earnings
** - Indicates adjustment is not included in Totals or Commissions
^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
^07/06/2018	RED RIVER OILFIELD	PRINCIPAL LIFE	-1,792.78	-40.34	0.00	-40.34	100.0	0.00
^04/10/2018	RED RIVER OILFIELD	PRINCIPAL LIFE FLEX INV VA	1,472.01	33.12	0.00	33.12	100.0	0.00
^04/10/2018	RED RIVER OILFIELD	PRINCIPAL LIFE FLEX INV VA	951.96	21.41	0.00	21.41	100.0	0.00
^04/10/2018	RED RIVER OILFIELD	PRINCIPAL LIFE FLEX INV VA	271.07	6.11	0.00	6.11	100.0	0.00
^04/10/2018	RED RIVER OILFIELD	PRINCIPAL LIFE FLEX INV VA	248.98	5.60	0.00	5.60	100.0	0.00
^04/10/2018	RED RIVER OILFIELD	PRINCIPAL LIFE FLEX INV VA	1,472.01	-33.12	0.00	-33.12	100.0	0.00
^04/17/2018	RED RIVER OILFIELD	PRINCIPAL LIFE FLEX INV VA	1,411.26	31.75	0.00	31.75	100.0	0.00
^04/17/2018	RED RIVER OILFIELD	PRINCIPAL LIFE FLEX INV VA	849.65	19.11	0.00	19.11	100.0	0.00
^04/17/2018	RED RIVER OILFIELD	PRINCIPAL LIFE FLEX INV VA	290.19	6.53	0.00	6.53	100.0	0.00
^04/17/2018	RED RIVER OILFIELD	PRINCIPAL LIFE FLEX INV VA	271.42	6.11	0.00	6.11	100.0	0.00
^04/17/2018	RED RIVER OILFIELD	PRINCIPAL LIFE FLEX INV VA	-1,411.26	-31.75	0.00	-31.75	100.0	0.00
^04/23/2018	RED RIVER OILFIELD	PRINCIPAL LIFE FLEX INV VA	1,320.05	29.70	0.00	29.70	100.0	0.00
^04/23/2018	RED RIVER OILFIELD	PRINCIPAL LIFE FLEX INV VA	792.88	17.84	0.00	17.84	100.0	0.00
^04/23/2018	RED RIVER OILFIELD	PRINCIPAL LIFE FLEX INV VA	271.51	6.10	0.00	6.10	100.0	0.00
^04/23/2018	RED RIVER OILFIELD	PRINCIPAL LIFE FLEX INV VA	255.66	5.76	0.00	5.76	100.0	0.00
^04/23/2018	RED RIVER OILFIELD	PRINCIPAL LIFE FLEX INV VA	-1,320.05	-29.70	0.00	-29.70	100.0	0.00
^04/30/2018	RED RIVER OILFIELD	PRINCIPAL LIFE FLEX INV VA	1,461.33	32.88	0.00	32.88	100.0	0.00
^04/30/2018	RED RIVER OILFIELD	PRINCIPAL LIFE FLEX INV VA	900.20	20.26	0.00	20.26	100.0	0.00
^04/30/2018	RED RIVER OILFIELD	PRINCIPAL LIFE FLEX INV VA	287.74	6.47	0.00	6.47	100.0	0.00
^04/30/2018	RED RIVER OILFIELD	PRINCIPAL LIFE FLEX INV VA	273.39	6.15	0.00	6.15	100.0	0.00
^04/30/2018	RED RIVER OILFIELD	PRINCIPAL LIFE FLEX INV VA	-1,461.33	-32.88	0.00	-32.88	100.0	0.00
^05/08/2018	RED RIVER OILFIELD	PRINCIPAL LIFE FLEX INV VA	1,440.51	32.41	0.00	32.41	100.0	0.00
^05/08/2018	RED RIVER OILFIELD	PRINCIPAL LIFE FLEX INV VA	768.32	17.29	0.00	17.29	100.0	0.00
^05/08/2018	RED RIVER OILFIELD	PRINCIPAL LIFE FLEX INV VA	346.50	7.80	0.00	7.80	100.0	0.00
^05/08/2018	RED RIVER OILFIELD	PRINCIPAL LIFE FLEX INV VA	325.69	7.32	0.00	7.32	100.0	0.00
^05/08/2018	RED RIVER OILFIELD	PRINCIPAL LIFE FLEX INV VA	-1,440.51	-32.41	0.00	-32.41	100.0	0.00
^05/14/2018	RED RIVER OILFIELD	PRINCIPAL LIFE FLEX INV VA	1,728.53	38.89	0.00	38.89	100.0	0.00
^05/14/2018	RED RIVER OILFIELD	PRINCIPAL LIFE FLEX INV VA	1,098.21	24.72	0.00	24.72	100.0	0.00
^05/14/2018	RED RIVER OILFIELD	PRINCIPAL LIFE FLEX INV VA	367.39	8.26	0.00	8.26	100.0	0.00
^05/14/2018	RED RIVER OILFIELD	PRINCIPAL LIFE FLEX INV VA	262.93	5.91	0.00	5.91	100.0	0.00
^05/14/2018	RED RIVER OILFIELD	PRINCIPAL LIFE FLEX INV VA	-1,728.53	-38.89	0.00	-38.89	100.0	0.00
^05/22/2018	RED RIVER OILFIELD	PRINCIPAL LIFE FLEX INV VA	1,783.86	40.14	0.00	40.14	100.0	0.00
^05/22/2018	RED RIVER OILFIELD	PRINCIPAL LIFE FLEX INV VA	1,132.27	25.49	0.00	25.49	100.0	0.00

NOTES: * - Indicates adjustment is not included in 1099 Earnings

** - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
^05/22/2018	RED RIVER OILFIELD	PRINCIPAL LIFE FLEX INV VA	378.37	8.51	0.00	8.51	100.0	0.00
^05/22/2018	RED RIVER OILFIELD	PRINCIPAL LIFE FLEX INV VA	273.22	6.14	0.00	6.14	100.0	0.00
^05/22/2018	RED RIVER OILFIELD	PRINCIPAL LIFE FLEX INV VA	-1,783.86	-40.14	0.00	-40.14	100.0	0.00
^05/22/2018	RED RIVER OILFIELD	PRINCIPAL LIFE FLEX INV VA	1,765.31	39.72	0.00	39.72	100.0	0.00
^05/29/2018	RED RIVER OILFIELD	PRINCIPAL LIFE FLEX INV VA	1,266.70	28.50	0.00	28.50	100.0	0.00
^05/29/2018	RED RIVER OILFIELD	PRINCIPAL LIFE FLEX INV VA	293.19	6.60	0.00	6.60	100.0	0.00
^05/29/2018	RED RIVER OILFIELD	PRINCIPAL LIFE FLEX INV VA	205.42	4.62	0.00	4.62	100.0	0.00
^05/29/2018	RED RIVER OILFIELD	PRINCIPAL LIFE FLEX INV VA	-1,765.31	-39.72	0.00	-39.72	100.0	0.00
^06/01/2018	RED RIVER OILFIELD	PRINCIPAL LIFE FLEX INV VA	1,727.85	38.88	0.00	38.88	100.0	0.00
^06/01/2018	RED RIVER OILFIELD	PRINCIPAL LIFE FLEX INV VA	1,179.30	26.56	0.00	26.56	100.0	0.00
^06/01/2018	RED RIVER OILFIELD	PRINCIPAL LIFE FLEX INV VA	318.42	7.15	0.00	7.15	100.0	0.00
^06/01/2018	RED RIVER OILFIELD	PRINCIPAL LIFE FLEX INV VA	230.13	5.17	0.00	5.17	100.0	0.00
^06/01/2018	RED RIVER OILFIELD	PRINCIPAL LIFE FLEX INV VA	-1,727.85	-38.88	0.00	-38.88	100.0	0.00
^06/12/2018	RED RIVER OILFIELD	PRINCIPAL LIFE FLEX INV VA	1,749.59	39.37	0.00	39.37	100.0	0.00
^06/12/2018	RED RIVER OILFIELD	PRINCIPAL LIFE FLEX INV VA	1,268.09	28.54	0.00	28.54	100.0	0.00
^06/12/2018	RED RIVER OILFIELD	PRINCIPAL LIFE FLEX INV VA	280.39	6.31	0.00	6.31	100.0	0.00
^06/12/2018	RED RIVER OILFIELD	PRINCIPAL LIFE FLEX INV VA	201.11	4.52	0.00	4.52	100.0	0.00
^06/12/2018	RED RIVER OILFIELD	PRINCIPAL LIFE FLEX INV VA	-1,749.59	-39.37	0.00	-39.37	100.0	0.00
^06/18/2018	RED RIVER OILFIELD	PRINCIPAL LIFE FLEX INV VA	1,647.60	37.07	0.00	37.07	100.0	0.00
* VARIABLE ANNUITIES SUBTOTAL *			\$25,787.06	\$513.98	\$0.00	\$513.98		\$0.00
<u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u>								
^05/31/2018	RED RIVER OILFIELD	PRINCIPAL LIFE	44,326.21	27.70	0.00	27.70	100.0	0.00
^06/30/2018	RED RIVER OILFIELD	PRINCIPAL LIFE	417,487.05	313.13	0.00	313.13	100.0	0.00
^06/30/2018	RED RIVER OILFIELD	PRINCIPAL LIFE	321,371.58	241.02	0.00	241.02	100.0	0.00
^06/30/2018	RED RIVER OILFIELD	PRINCIPAL LIFE	46,086.10	34.56	0.00	34.56	100.0	0.00
^06/30/2018	RED RIVER OILFIELD	PRINCIPAL LIFE	363,237.81	227.02	0.00	227.02	100.0	0.00
^06/30/2018	RED RIVER OILFIELD	PRINCIPAL LIFE	214,569.84	134.10	0.00	134.10	100.0	0.00
^06/30/2018	RED RIVER OILFIELD	PRINCIPAL LIFE	345,371.87	345.36	0.00	345.36	100.0	0.00
^06/30/2018	RED RIVER OILFIELD	PRINCIPAL LIFE	256,350.82	256.36	0.00	256.36	100.0	0.00
^06/30/2018	RED RIVER OILFIELD	PRINCIPAL LIFE	41,726.79	41.73	0.00	41.73	100.0	0.00
^06/30/2018	RED RIVER OILFIELD	PRINCIPAL LIFE	12,949.02	16.19	0.00	16.19	100.0	0.00
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *			\$2,063,477.09	\$1,637.17	\$0.00	\$1,637.17		\$0.00

NOTES: * - Indicates adjustment is not included in 1099 Earnings

** - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
------	--------	------------	----------------------	---------------------	--------------------	-------------------	------	----------------------

ADJUSTMENTS

*** DIRECT TRANSACTIONS TOTAL ***	\$2,089,264.15	\$2,151.15	\$0.00	\$2,151.15	\$0.00
-----------------------------------	----------------	------------	--------	------------	--------

BROKER COMMISSION TOTALS

Broker Transactions	\$0.00
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Please Retain for Your Records
THERE WILL BE NO CHECK THIS PERIOD

Balance Forward	\$0.00
Year-to-date Gross	\$0.00
Year-to-date Earnings	\$0.00

NOTES: * - Indicates adjustment is not included in 1099 Earnings
** - Indicates adjustment is not included in Totals or Commissions
^Date - Split Trade - full Investment Amount & Gross Commission displayed