



All Companies

01/11/2018
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COMMISSION STATEMENT January 16, 2018

JONATHAN F JETTER
2005 Rickety Lane Ste B

BROKER #: 9580
BRANCH: HOME OFFICE

Tyler, TX 75703

COMMISSION STATEMENT for JONATHAN F JETTER

TRADE DATE	CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
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BROKER TRANSACTIONS

PRODUCT CATEGORY: MUTUAL FUNDS

12/31/2017	TRAILS	-OPPENHEIMER FUNDS	B	67.25	67.25	0.00	67.25	90.0	60.53
12/31/2017	TRAILS	-OPPENHEIMER FUNDS	B	1,157.42	1,157.42	0.00	1,157.42	90.0	1,041.68
12/31/2017	TRAILS	-OPPENHEIMER FUNDS	B	1,029.26	1,029.26	0.00	1,029.26	90.0	926.33
12/31/2017	TRAILS	-OPPENHEIMER FUNDS	B	34.06	34.06	0.00	34.06	90.0	30.65
12/31/2017	TRAILS	-SCHOLARS EDGE 529 PLAN	B	84.40	84.40	0.00	84.40	90.0	75.96
12/21/2017	ALEMAN, JANNETTE ANALI	FORESTERS FINANCIAL	B	100.00	4.72	0.00	4.72	90.0	4.25
12/22/2017	GRONA-TAKACS, LISA	FORESTERS FINANCIAL	B	200.00	9.44	0.00	9.44	90.0	8.50
12/31/2017	TRAILS	FORESTERS FINANCIAL	B	341.17	341.17	0.00	341.17	90.0	307.05
12/31/2017	TRAILS	FORESTERS FINANCIAL	B	9.83	9.83	0.00	9.83	90.0	8.85
12/18/2017	00001723578 WATSON, SHELLY J	LIFESTYLE GROWTH PORTFOLIO A	B	175.00	6.56	0.00	6.56	90.0	5.90
12/18/2017	00001723582 WATSON, ELAN P	LIFESTYLE AGGRESSIVE PORTFOLIO A	B	175.00	6.56	0.00	6.56	90.0	5.90
12/27/2017	00001819724 DAVIS, LARRY L	LIFESTYLE AGGRESSIVE PORTFOLIO C	B	50.00	0.50	0.00	0.50	90.0	0.45
12/20/2017	00001846955 CHANG, MARK	LIFESTYLE GROWTH PORTFOLIO C	B	200.00	2.00	0.00	2.00	90.0	1.80
12/20/2017	00001846957 CHANG, MARK/JENNIFER	LIFESTYLE CONSERVATIVE PORTFOLIO C	B	300.00	3.00	0.00	3.00	90.0	2.70
12/20/2017	00002015387 WILLIAMS, CHRISTOPHER A	FLOATING RATE INCOME C	B	200.00	2.00	0.00	2.00	90.0	1.80
12/20/2017	00002020261 CLARK, LORI	LIFESTYLE GROWTH PORTFOLIO C	B	416.66	4.17	0.00	4.17	90.0	3.75
12/26/2017	00002035491 JETTER, PAUL RYAN	FLOATING RATE INCOME A	B	500.00	7.50	0.00	7.50	90.0	6.75
12/20/2017	00002042267 MALOWITZ, PAULA	LIFESTYLE MODERATE PORTFOLIO C	B	400.00	4.00	0.00	4.00	90.0	3.60
01/02/2018	00083940735 GONZALES, CELINA	AMCAP FUND-529A	B	100.00	5.00	0.00	5.00	90.0	4.50
01/05/2018	00084079055 KAUVAR, DAVID	AMERICAN FUNDS CAPITAL WORLD GROWT	B	416.66	15.62	0.00	15.62	90.0	14.06
01/05/2018	00084334651 CLEVELAND, JANINA	THE INCOME FUND OF AMERICA-C	B	200.00	2.00	0.00	2.00	90.0	1.80
01/05/2018	00084334687 CLEVELAND, JAMES/JAMIE	NEW WORLD FUND-C	B	200.00	2.00	0.00	2.00	90.0	1.80
01/05/2018	00084362901 DOUGLAS, KYLE DOUGLAS &	THE BOND FUND OF AMERICA-C	B	100.00	1.00	0.00	1.00	90.0	0.90
01/02/2018	00084402913 DAVIDSON, DAVID	INTERNATIONAL GROWTH AND INCOME A	B	346.16	6.92	0.00	6.92	90.0	6.23
01/02/2018	00084402913 DAVIDSON, DAVID	INTERNATIONAL GROWTH AND INCOME A	B	346.16	6.92	0.00	6.92	90.0	6.23
01/02/2018	00085921568 DAVIDSON, CASEY	NEW WORLD FUND-C	B	80.76	0.81	0.00	0.81	90.0	0.73
01/02/2018	00085921568 DAVIDSON, CASEY	NEW WORLD FUND-C	B	80.76	0.81	0.00	0.81	90.0	0.73

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TRADE DATE	CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION	
BROKER TRANSACTIONS										
PRODUCT CATEGORY: MUTUAL FUNDS										
01/04/2018	00086017573	MENDOZA, CHRISTINA	AMERICAN FUNDS 2040 TARGET DATE-A	B	200.00	10.00	0.00	10.00	90.0	9.00
01/02/2018	00086068623	GARCIA, RAUL	AMERICAN BALANCED FUND-C	B	33.18	0.33	0.00	0.33	90.0	0.30
01/02/2018	00086068623	GARCIA, RAUL	AMERICAN BALANCED FUND-C	B	99.53	1.00	0.00	1.00	90.0	0.90
01/02/2018	00086068627	CLARDY, CHRISTOPHER	CAPITAL WORLD GROWTH AND INCOME FUN	B	46.16	0.46	0.00	0.46	90.0	0.41
01/02/2018	00086068627	CLARDY, CHRISTOPHER	CAPITAL WORLD GROWTH AND INCOME FUN	B	230.76	2.31	0.00	2.31	90.0	2.08
01/02/2018	00086068647	BELL, LAWRENCE	CAPITAL INCOME BUILDER-C	B	23.08	0.23	0.00	0.23	90.0	0.21
01/02/2018	00086068647	BELL, LAWRENCE	CAPITAL INCOME BUILDER-C	B	100.00	1.00	0.00	1.00	90.0	0.90
01/02/2018	00086068647	BELL, LAWRENCE	NEW WORLD FUND-C	B	23.08	0.23	0.00	0.23	90.0	0.21
01/02/2018	00086068647	BELL, LAWRENCE	NEW WORLD FUND-C	B	100.00	1.00	0.00	1.00	90.0	0.90
01/02/2018	00086068698	CATON, ABRAM	CAPITAL INCOME BUILDER-C	B	32.23	0.32	0.00	0.32	90.0	0.29
01/02/2018	00086068698	CATON, ABRAM	CAPITAL INCOME BUILDER-C	B	96.69	0.97	0.00	0.97	90.0	0.87
01/02/2018	00086068698	CATON, ABRAM	CAPITAL WORLD BOND FUND-C	B	32.23	0.32	0.00	0.32	90.0	0.29
01/02/2018	00086068698	CATON, ABRAM	CAPITAL WORLD BOND FUND-C	B	96.69	0.97	0.00	0.97	90.0	0.87
01/02/2018	00086569687	WAITS, GREG	AMERICAN BALANCED FUND-C	B	23.08	0.23	0.00	0.23	90.0	0.21
01/02/2018	00086569687	WAITS, GREG	AMERICAN BALANCED FUND-C	B	69.23	0.69	0.00	0.69	90.0	0.62
01/02/2018	00086569687	WAITS, GREG	CAPITAL WORLD GROWTH AND INCOME FUN	B	23.08	0.23	0.00	0.23	90.0	0.21
01/02/2018	00086569687	WAITS, GREG	CAPITAL WORLD GROWTH AND INCOME FUN	B	69.23	0.69	0.00	0.69	90.0	0.62
01/02/2018	00086569729	MERAZ, ENRIQUE	FUNDAMENTAL INVESTORS-C	B	40.74	0.41	0.00	0.41	90.0	0.37
01/02/2018	00086569729	MERAZ, ENRIQUE	FUNDAMENTAL INVESTORS-C	B	122.22	1.22	0.00	1.22	90.0	1.10
12/27/2017	00087600226	BURCH, STACIA	CAPITAL INCOME BUILDER-C	B	43.39	0.43	0.00	0.43	90.0	0.39
12/27/2017	00087600226	BURCH, STACIA	CAPITAL INCOME BUILDER-C	B	43.39	0.43	0.00	0.43	90.0	0.39
12/27/2017	00087600229	NIXON, CHERYL	CAPITAL INCOME BUILDER-C	B	36.74	0.37	0.00	0.37	90.0	0.33
12/27/2017	00087600229	NIXON, CHERYL	CAPITAL INCOME BUILDER-C	B	36.74	0.37	0.00	0.37	90.0	0.33
12/27/2017	00087667705	PARRISH-KELLER, KRISTIN	CAPITAL WORLD GROWTH AND INCOME FUN	B	26.83	0.27	0.00	0.27	90.0	0.24
12/27/2017	00087667705	PARRISH-KELLER, KRISTIN	CAPITAL WORLD GROWTH AND INCOME FUN	B	26.83	0.27	0.00	0.27	90.0	0.24
01/02/2018	00087917664	MURPHY, MICHAEL	CAPITAL INCOME BUILDER-C	B	34.62	0.35	0.00	0.35	90.0	0.32
01/02/2018	00087917664	MURPHY, MICHAEL	CAPITAL INCOME BUILDER-C	B	103.84	1.04	0.00	1.04	90.0	0.94
01/02/2018	00087917664	MURPHY, MICHAEL	GLOBAL BALANCED FUND-C	B	11.54	0.12	0.00	0.12	90.0	0.11
01/02/2018	00087917664	MURPHY, MICHAEL	GLOBAL BALANCED FUND-C	B	34.62	0.35	0.00	0.35	90.0	0.32
01/02/2018	00087940049	HARP, HUNTER	CAPITAL INCOME BUILDER-C	B	345.19	3.45	0.00	3.45	90.0	3.11
01/02/2018	00087940049	HARP, HUNTER	CAPITAL INCOME BUILDER-C	B	345.19	3.45	0.00	3.45	90.0	3.11
01/02/2018	00087948295	HUCKABEE, ANDREW	INTERNATIONAL GROWTH AND INCOME-C	B	276.92	2.77	0.00	2.77	90.0	2.49
01/02/2018	00087948295	HUCKABEE, ANDREW	INTERNATIONAL GROWTH AND INCOME-C	B	276.92	2.77	0.00	2.77	90.0	2.49
01/02/2018	00087948303	JAMES, JOHN	CAPITAL INCOME BUILDER-C	B	277.88	2.78	0.00	2.78	90.0	2.50
01/02/2018	00087948303	JAMES, JOHN	CAPITAL INCOME BUILDER-C	B	277.88	2.78	0.00	2.78	90.0	2.50
12/27/2017	00087949692	HOWLAND, AMY	CAPITAL INCOME BUILDER-C	B	21.92	0.22	0.00	0.22	90.0	0.20

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<u>BROKER TRANSACTIONS</u>									
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>									
12/27/2017	00087949692	HOWLAND, AMY		CAPITAL INCOME BUILDER-C	B	21.92	0.22	0.00	0.22 90.0 0.20
12/26/2017	00088623975	COLEMAN, JERED S.		NEW WORLD FUND-C	B	100.00	1.00	0.00	1.00 90.0 0.90
01/02/2018	00088688324	HUCKABEE, JUSTIN		CAPITAL WORLD GROWTH AND INCOME FUN B		329.87	3.30	0.00	3.30 90.0 2.97
		L.							
01/02/2018	00088688324	HUCKABEE, JUSTIN		CAPITAL WORLD GROWTH AND INCOME FUN B		329.87	3.30	0.00	3.30 90.0 2.97
		L.							
01/02/2018	00089362890	ARNOLD, ANDREW S.		CAPITAL WORLD GROWTH AND INCOME FUN B		46.25	0.46	0.00	0.46 90.0 0.41
01/02/2018	00089362890	ARNOLD, ANDREW S.		CAPITAL WORLD GROWTH AND INCOME FUN B		46.25	0.46	0.00	0.46 90.0 0.41
01/02/2018	00089362940	COZAD, CECIL C.		CAPITAL INCOME BUILDER-C	B	33.00	0.33	0.00	0.33 90.0 0.30
01/02/2018	00089362940	COZAD, CECIL C.		CAPITAL INCOME BUILDER-C	B	33.00	0.33	0.00	0.33 90.0 0.30
01/02/2018	00089362944	COZAD, JEREMY C.		CAPITAL WORLD GROWTH AND INCOME FUN B		62.50	0.63	0.00	0.63 90.0 0.57
01/02/2018	00089362944	COZAD, JEREMY C.		CAPITAL WORLD GROWTH AND INCOME FUN B		62.50	0.63	0.00	0.63 90.0 0.57
12/29/2017	00089416017	TEEL, KEITH/LAUREN		AMERICAN FUNDS 2015 TARGET DATE-C	B	150.00	1.50	0.00	1.50 90.0 1.35
12/18/2017	00704756071	MICHALAK, BRYAN W		FIDELITY ADV ASSET MANAGER 85%-CL A B		100.00	5.00	0.00	5.00 90.0 4.50
12/20/2017	02000029324	TORRES-HERNANDEZ,		AGES 9-11 PORTFOLIO	B	50.00	2.00	0.00	2.00 90.0 1.80
		ERIKA/LEYLA							
01/02/2018	04000105803	KRIEG, KELLI M.		CAPITAL INCOME BUILDER-C	B	48.13	0.48	0.00	0.48 90.0 0.43
01/02/2018	04000105803	KRIEG, KELLI M.		CAPITAL INCOME BUILDER-C	B	48.13	0.48	0.00	0.48 90.0 0.43
12/27/2017	04000116782	SMITH, STACY L.		CAPITAL WORLD GROWTH AND INCOME FUN B		22.18	0.22	0.00	0.22 90.0 0.20
12/27/2017	04000116782	SMITH, STACY L.		CAPITAL WORLD GROWTH AND INCOME FUN B		22.18	0.22	0.00	0.22 90.0 0.20
12/27/2017	04000116832	VALLE, RUBY A.		CAPITAL INCOME BUILDER-C	B	17.94	0.18	0.00	0.18 90.0 0.16
12/27/2017	04000116832	VALLE, RUBY A.		CAPITAL INCOME BUILDER-C	B	17.94	0.18	0.00	0.18 90.0 0.16
01/02/2018	04000180091	MIDDLETON,		THE INVESTMENT COMPANY OF AMERICA-C B		48.75	0.49	0.00	0.49 90.0 0.44
		CHRISTINA G.							
01/02/2018	04000180091	MIDDLETON,		THE INVESTMENT COMPANY OF AMERICA-C B		48.75	0.49	0.00	0.49 90.0 0.44
		CHRISTINA G.							
12/18/2017	07150180501	MALOWITZ,		PORTFOLIO 2017-2020C2	B	100.00	1.00	0.00	1.00 90.0 0.90
		PAULA/JADEN							
12/18/2017	2270610610	MALOWITZ, LEE		OPPENHEIMER QUEST VALUE FD	CL C B	200.00	2.00	0.00	2.00 90.0 1.80
12/18/2017	4000030153	HUFFMAN,		-TEXAS 529 PLAN	B	50.00	2.38	0.00	2.38 90.0 2.14
		COREY/BREONNA							
12/22/2017	4000031832	TORRES-HERNANDEZ,		-TEXAS 529 PLAN	B	50.00	2.38	0.00	2.38 90.0 2.14
		ERIKA/LEYLA							
12/26/2017	400031970	WILLIAMS,		-TEXAS 529 PLAN	B	50.00	2.38	0.00	2.38 90.0 2.14
		CHRISTOPHER/CHR							
12/21/2017	5501355035	TO (STA) TOD RULES,		PORTFOLIO SERIES: ACTIVE ALLOCATION B		100.00	4.75	0.00	4.75 90.0 4.28
		SUBJECT							
12/28/2017	5520701481	MALOWITZ, LEE		PORTFOLIO SERIES: ACTIVE ALLOCATION B		200.00	2.00	0.00	2.00 90.0 1.80
12/21/2017	647109446	TORRES-HERNANDEZ,		FORESTERS FINANCIAL	B	50.00	2.36	0.00	2.36 90.0 2.12
		ERIKA							

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BROKER TRANSACTIONSPRODUCT CATEGORY: MUTUAL FUNDS

12/27/2017	7180020669	CAMACHO, JULIA	PORTFOLIO SERIES: ACTIVE ALLOCATION B	50.00	0.50	0.00	0.50	90.0	0.45
* MUTUAL FUNDS SUBTOTAL *				<u>\$13,481.36</u>	<u>\$2,901.40</u>	<u>\$0.00</u>	<u>\$2,901.40</u>		<u>\$2,611.28</u>

PRODUCT CATEGORY: VARIABLE ANNUITIES

12/30/2017	TRAILS	-NATIONWIDE LIFE	B	326.84	326.84	0.00	326.84	90.0	294.16
12/31/2017	TRAILS	-NATIONWIDE LIFE	B	12.52	12.52	0.00	12.52	90.0	11.27
01/05/2018	TRAILS	AXA ACCUMULATOR	B	202.35	202.35	0.00	202.35	90.0	182.12
01/03/2018	MALACARA, ADRIANA D	BRIGHTHOUSE FINANCIAL	B	541.66	18.96	0.00	18.96	90.0	17.06
01/03/2018	MALACARA, JOSE A	BRIGHTHOUSE FINANCIAL	B	541.66	18.96	0.00	18.96	90.0	17.06
12/31/2017	TRAILS	GENWORTH LIFE ANNUITY	B	170.24	170.24	0.00	170.24	90.0	153.22
12/31/2017	TRAILS	PRUDENTIAL INSURANCE CO.	B	7,487.95	7,487.95	0.00	7,487.95	90.0	6,739.16
01/01/2018	TRAILS	TRANSAMERICA LIFE INSURANCE	B	63.41	63.41	0.00	63.41	90.0	57.07
* VARIABLE ANNUITIES SUBTOTAL *				<u>\$9,346.63</u>	<u>\$8,301.23</u>	<u>\$0.00</u>	<u>\$8,301.23</u>		<u>\$7,471.12</u>

PRODUCT CATEGORY: FIXED ANNUITIES

08/09/2017	ALBRECHT, SHELLEY B	PACIFIC LIFE	B	5,000.00	50.00	0.00	50.00	90.0	45.00
08/09/2017	ALBRECHT, WILLIAM	PACIFIC LIFE	B	7,000.00	70.00	0.00	70.00	90.0	63.00
12/12/2017	MORENO, ANTHONY CHARLES	PACIFIC LIFE	B	300.00	3.00	0.00	3.00	90.0	2.70
12/12/2017	MORENO, MONICA	PACIFIC LIFE	B	300.00	3.00	0.00	3.00	90.0	2.70
* FIXED ANNUITIES SUBTOTAL *				<u>\$12,600.00</u>	<u>\$126.00</u>	<u>\$0.00</u>	<u>\$126.00</u>		<u>\$113.40</u>
*** BROKER TRANSACTIONS TOTAL ***				<u>\$35,427.99</u>	<u>\$11,328.63</u>	<u>\$0.00</u>	<u>\$11,328.63</u>		<u>\$10,195.80</u>

ADJUSTMENTS

01/16/2018		E & O INSURANCE: 1/2 MONTHLY		0.00	0.00	0.00	0.00		-100.00
01/16/2018		TECH: MONTHLY TECH SERVICES		0.00	0.00	0.00	0.00		-27.50
*** ADJUSTMENTS TOTAL ***				<u>\$0.00</u>	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$0.00</u>		<u>\$-127.50</u>

BROKER COMMISSION TOTALS

Broker Transactions	\$10,195.80
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-127.50
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00

Check Amount	\$10,068.30
Year-to-date Earnings	\$16,301.66