



Concorde Insurance Agency

08/29/2017

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COMMISSION STATEMENT

August 31, 2017

JOEL WOODS
1412 Blue Quail Run

BROKER #: W143
BRANCH: WOODS FINANCIAL

Crowley, TX 76036-

| DATE | CLIENT | INVESTMENT | INVESTMENT AMOUNT | GROSS COMMISSION | CLEARING CHARGE | NET COMMISSION | RATE | BROKER COMMISSION |
|---|----------------------|-----------------------|----------------------|---------------------|--------------------|-------------------|------|----------------------|
| <u>BROKER TRANSACTIONS</u> | | | | | | | | |
| <u>PRODUCT CATEGORY: FIXED INDEX ANNUITIES</u> | | | | | | | | |
| 08/11/2017 | PENNOCK, BARBARA | FIXED INDEXED ANNUITY | 34,000.00 | 1,071.00 | 0.00 | 1,071.00 | 90.0 | 963.90 |
| 07/25/2017 | KLOESEL, CHRISTOPHER | LIBERTYMARK | 0.00 | 0.02 | 0.00 | 0.02 | 90.0 | 0.02 |
| 08/17/2017 | ADAMS, PHYLLIS | LIBERTYMARK | 15,000.00 | 900.00 | 0.00 | 900.00 | 90.0 | 810.00 |
| * FIXED INDEX ANNUITIES SUBTOTAL * | | | \$49,000.00 | \$1,971.02 | \$0.00 | \$1,971.02 | | \$1,773.92 |
| *** BROKER TRANSACTIONS TOTAL *** | | | \$49,000.00 | \$1,971.02 | \$0.00 | \$1,971.02 | | \$1,773.92 |

BROKER COMMISSION TOTALS

| | |
|-----------------------|------------|
| Broker Transactions | \$1,773.92 |
| Split Transactions | \$0.00 |
| Override Transactions | \$0.00 |
| Adjustments | \$0.00 |
| Payroll Draw | \$0.00 |
| Base Salary | \$0.00 |
| Prior Period Balance | \$0.00 |
| FINRA Assessment | \$0.00 |
| SIPC Assessment | \$0.00 |

| | |
|-----------------------|--------------|
| Check Amount | \$1,773.92 |
| Year-to-date Gross | \$3,150.00 |
| Year-to-date Earnings | \$103,889.69 |

NOTES: * - Indicates adjustment is not included in 1099 Earnings
** - Indicates adjustment is not included in Totals or Commissions
^Date - Split Trade - full Investment Amount & Gross Commission displayed