Page No.



## COMMISSION STATEMENT April 15, 2017

BARTHOLOMEW MACKLER

1120 E. Long Lake Road Suite 250 Troy, MI 48085 BROKER #: M121

BRANCH: CONCORDE FINANCIAL G

| DATE       | CLIENT                | INVESTMENT                          | INVESTMENT<br>AMOUNT | GROSS<br>COMMISSION | CLEARING<br>CHARGE | NET<br>COMMISSION | RATE | BROKER<br>COMMISSION |
|------------|-----------------------|-------------------------------------|----------------------|---------------------|--------------------|-------------------|------|----------------------|
|            |                       | BROKER TRANS                        | ACTIONS              |                     |                    |                   |      |                      |
| PRODUCT CA | TEGORY: MUTUAL FUNDS  |                                     |                      |                     |                    |                   |      |                      |
| 04/03/2017 | GURSKY, MICHAEL       | ALLIANCEBERNSTEIN LARGE CAP GROWTH  | 0.00                 | 0.03                | 0.00               | 0.03              | 90.0 | 0.03                 |
| 03/10/2017 | HORTON, RICHARD       | ALLIANZ INCOME & GROWTH FND         | 0.00                 | 31.36               | 0.00               | 31.36             | 90.0 | 28.22                |
| 03/10/2017 | DIX, DAVID            | ALLIANZ INCOME & GROWTH FND         | 0.00                 | 28.51               | 0.00               | 28.51             | 90.0 | 25.66                |
| 03/10/2017 | QUENNEVILLE, JEROME   | ALLIANZ INCOME & GROWTH FND         | 0.00                 | 58.78               | 0.00               | 58.78             | 90.0 | 52.90                |
| 03/22/2017 | HORTON, RICHARD       | ALLIANZ INCOME & GROWTH FND         | 40,216.75            | 0.00                | 0.00               | 0.00              | 90.0 | 0.00                 |
| 03/10/2017 | LINGEMANN, HELEN      | AM FUNDS CAPITAL INCOME BUILDER A   | 0.00                 | 11.27               | 0.00               | 11.27             | 90.0 | 10.14                |
| 04/03/2017 | CHIECHA, MOLLY        | AM FUNDS CAPITAL WORLD GRTH & INC 5 | 50.00                | 2.50                | 0.00               | 2.50              | 90.0 | 2.25                 |
| 03/10/2017 | KALOHN TRUST, RUTHANN | AM FUNDS GROWTH FUND OF AMERICA C   | 0.00                 | 15.62               | 0.00               | 15.62             | 90.0 | 14.06                |
| 03/10/2017 | BAUGHMAN, MICHELE     | AM FUNDS GROWTH FUND OF AMERICA C   | 0.00                 | 8.75                | 0.00               | 8.75              | 90.0 | 7.88                 |
| 03/10/2017 | BAUGHMAN, MICHELE     | AM FUNDS GROWTH FUND OF AMERICA F1  | 0.00                 | 5.03                | 0.00               | 5.03              | 90.0 | 4.53                 |
| 03/10/2017 | ODOM, EDDIE           | AM FUNDS ICA A                      | 0.00                 | 4.79                | 0.00               | 4.79              | 90.0 | 4.31                 |
| 04/03/2017 | WHEELER, PAUL         | AM FUNDS ICA C                      | 60.00                | 0.60                | 0.00               | 0.60              | 90.0 | 0.54                 |
| 04/03/2017 | AFFER, RONALD         | AM FUNDS ICA C                      | 100.00               | 1.00                | 0.00               | 1.00              | 90.0 | 0.90                 |
| 04/03/2017 | LOUDERMILK, SCOTT     | AM FUNDS ICA C                      | 320.00               | 3.20                | 0.00               | 3.20              | 90.0 | 2.88                 |
| 04/03/2017 | LOCKHART, JOSEPH      | AM FUNDS ICA C                      | 480.00               | 4.80                | 0.00               | 4.80              | 90.0 | 4.32                 |
| 03/10/2017 | ODOM, EDDIE           | AM FUNDS INCOME FUND OF AMERICA A   | 0.00                 | 40.43               | 0.00               | 40.43             | 90.0 | 36.39                |
| 03/10/2017 | LINGEMANN, HELEN      | AM FUNDS INCOME FUND OF AMERICA A   | 0.00                 | 4.78                | 0.00               | 4.78              | 90.0 | 4.30                 |
| 03/10/2017 | MILLER, ROBERT        | BLK GLOBAL ALLOCATION B             | 0.00                 | 2.93                | 0.00               | 2.93              | 90.0 | 2.64                 |
| 03/10/2017 | MARSH, GARY           | COLUMBIA DIVIDEND OPP A             | 0.00                 | 4.21                | 0.00               | 4.21              | 90.0 | 3.79                 |
| 03/10/2017 | PALFFY, AMANDA        | DAVIS NEW YORK VENTURE B            | 0.00                 | 1.93                | 0.00               | 1.93              | 90.0 | 1.74                 |
| 03/10/2017 | PALFFY, JESSICA       | DAVIS NEW YORK VENTURE B            | 0.00                 | 1.56                | 0.00               | 1.56              | 90.0 | 1.40                 |
| 03/10/2017 | PALFFY, VICTORIA      | DAVIS NEW YORK VENTURE B            | 0.00                 | 1.16                | 0.00               | 1.16              | 90.0 | 1.04                 |
| 03/10/2017 | PALFFY, AMANDA        | FEDERATED CAPITAL INCOME B          | 0.00                 | 0.05                | 0.00               | 0.05              | 90.0 | 0.05                 |
| 03/10/2017 | HORTON, RICHARD       | FEDERATED CAPITAL INCOME B          | 0.00                 | 6.55                | 0.00               | 6.55              | 90.0 | 5.90                 |
| 03/10/2017 | PALFFY, JESSICA       | FEDERATED CAPITAL INCOME B          | 0.00                 | 0.04                | 0.00               | 0.04              | 90.0 | 0.04                 |
| 03/10/2017 | PALFFY, VICTORIA      | FEDERATED CAPITAL INCOME B          | 0.00                 | 0.03                | 0.00               | 0.03              | 90.0 | 0.03                 |

NOTES: \* - Indicates adjustment is not included in 1099 Earnings

<sup>\*\* -</sup> Indicates adjustment is not included in Totals or Commissions

<sup>^</sup>Date - Split Trade - full Investment Amount & Gross Commission displayed

| DATE       | CLIENT                  | INVESTMENT                          | INVESTMENT<br>AMOUNT | GROSS<br>COMMISSION | CLEARING<br>CHARGE | NET<br>COMMISSION | RATE | BROKER<br>COMMISSION |
|------------|-------------------------|-------------------------------------|----------------------|---------------------|--------------------|-------------------|------|----------------------|
|            |                         |                                     |                      |                     |                    |                   |      | _                    |
|            |                         | BROKER TRANS                        | ACTIONS              |                     |                    |                   |      |                      |
| PRODUCT CA | TEGORY: MUTUAL FUNDS    |                                     |                      |                     |                    |                   |      |                      |
| 03/10/2017 | QUENNEVILLE, JEROME     | FEDERATED CAPITAL INCOME B          | 0.00                 | 4.28                | 0.00               | 4.28              | 90.0 | 3.85                 |
| 03/10/2017 | JOHNSON, WILLIAM        | FEDERATED CAPITAL INCOME B          | 0.00                 | 3.37                | 0.00               | 3.37              | 90.0 | 3.03                 |
| 03/10/2017 | LAROUCHE, DAVID         | FEDERATED CAPITAL INCOME B          | 0.00                 | 0.81                | 0.00               | 0.81              | 90.0 | 0.73                 |
| 03/10/2017 | BERTOLINI, LEO          | FEDERATED CAPITAL INCOME B          | 0.00                 | 3.14                | 0.00               | 3.14              | 90.0 | 2.83                 |
| 03/10/2017 | CURL, BRIAN K           | FEDERATED CAPITAL INCOME B          | 0.00                 | 1.78                | 0.00               | 1.78              | 90.0 | 1.60                 |
| 03/10/2017 | HORTON, RICHARD         | FEDERATED GLOBAL ALLOCATION B       | 0.00                 | 7.57                | 0.00               | 7.57              | 90.0 | 6.81                 |
| 03/10/2017 | CURL, BRIAN K           | FEDERATED GLOBAL ALLOCATION B       | 0.00                 | 1.71                | 0.00               | 1.71              | 90.0 | 1.54                 |
| 03/10/2017 | LINGEMANN TRUST, THOMAS | FRANKLIN MI TAX FR INCOME A         | 0.00                 | 0.74                | 0.00               | 0.74              | 90.0 | 0.67                 |
| 03/10/2017 | MILLER, ROBERT          | IVY FDS INC ASSET STRATEGY FD CL B  | 0.00                 | 2.37                | 0.00               | 2.37              | 90.0 | 2.13                 |
| 03/10/2017 | HORTON, RICHARD         | LEGG MASON CLEARBRIDGE TACTICAL DIV | 0.00                 | 3.45                | 0.00               | 3.45              | 90.0 | 3.11                 |
| 04/01/2017 | MARKEL, DENNIS          | MFS GROWTH A                        | 0.00                 | 18.85               | 0.00               | 18.85             | 90.0 | 16.97                |
| / /        | GAFFNEY, PAUL           | OPPENHEIMER EQUITY A                | 0.00                 | 2.59                | 0.00               | 2.59              | 90.0 | 2.33                 |
| / /        | BORR, DIANE             | OPPENHEIMER EQUITY INCOME A         | 0.00                 | 20.38               | 0.00               | 20.38             | 90.0 | 18.34                |
| / /        | BORR, DIANE             | OPPENHEIMER EQUITY INCOME B         | 0.00                 | 0.45                | 0.00               | 0.45              | 90.0 | 0.41                 |
| / /        | LOWELL, CATHY           | OPPENHEIMER GLOBAL A                | 0.00                 | 7.67                | 0.00               | 7.67              | 90.0 | 6.90                 |
| / /        | GAFFNEY, PAUL           | OPPENHEIMER GLOBAL OPPORTUNITIES A  | 0.00                 | 0.83                | 0.00               | 0.83              | 90.0 | 0.75                 |
| / /        | MAPLEY, CRISSELLA       | OPPENHEIMER GLOBAL STRATEGIC INC A  | 0.00                 | 8.58                | 0.00               | 8.58              | 90.0 | 7.72                 |
| / /        | WAGNER, CHARLES         | OPPENHEIMER GOLD & SPECIAL MINERALS | 0.00                 | 12.63               | 0.00               | 12.63             | 90.0 | 11.37                |
| / /        | BORR, RUDOLPH           | OPPENHEIMER GOLD & SPECIAL MINERALS | 0.00                 | 0.10                | 0.00               | 0.10              | 90.0 | 0.09                 |
| / /        | BORR, RUDOLPH           | OPPENHEIMER GOLD & SPECIAL MINERALS | 0.00                 | 4.84                | 0.00               | 4.84              | 90.0 | 4.36                 |
| 03/10/2017 | BECK III, FRANKLIN      | OPPENHEIMER GOLD & SPECIAL MINERALS | 0.00                 | 0.09                | 0.00               | 0.09              | 90.0 | 0.08                 |
| 03/10/2017 | NIPPA, BETTY            | OPPENHEIMER GOLD & SPECIAL MINERALS | 0.00                 | 0.73                | 0.00               | 0.73              | 90.0 | 0.66                 |
| 03/10/2017 | QUENNEVILLE, JEROME     | OPPENHEIMER GOLD & SPECIAL MINERALS | 0.00                 | 0.46                | 0.00               | 0.46              | 90.0 | 0.41                 |
| 03/10/2017 | LINGEMANN TRUST, THOMAS | OPPENHEIMER GOLD & SPECIAL MINERALS | 0.00                 | 0.95                | 0.00               | 0.95              | 90.0 | 0.86                 |
| 03/10/2017 | LAMARRA, BEN            | OPPENHEIMER GOLD & SPECIAL MINERALS | 0.00                 | 0.80                | 0.00               | 0.80              | 90.0 | 0.72                 |
| 03/10/2017 | MAPLEY, CRISSELLA       | OPPENHEIMER GOLD & SPECIAL MINERALS | 0.00                 | 1.33                | 0.00               | 1.33              | 90.0 | 1.20                 |
| 03/10/2017 | CURL, BRIAN K           | OPPENHEIMER GOLD & SPECIAL MINERALS | 0.00                 | 0.53                | 0.00               | 0.53              | 90.0 | 0.48                 |
| 03/10/2017 | CURL, BRIAN K           | OPPENHEIMER GOLD & SPECIAL MINERALS | 0.00                 | 0.46                | 0.00               | 0.46              | 90.0 | 0.41                 |
| / /        | BORR, DIANE             | OPPENHEIMER INTL DIVERSIFIED A      | 0.00                 | 10.27               | 0.00               | 10.27             | 90.0 | 9.24                 |
| / /        | BORR, DIANE             | OPPENHEIMER INTL DIVERSIFIED B      | 0.00                 | 0.22                | 0.00               | 0.22              | 90.0 | 0.20                 |
| 03/10/2017 | LINGEMANN, HELEN        | OPPENHEIMER INTL DIVERSIFIED B      | 0.00                 | 5.49                | 0.00               | 5.49              | 90.0 | 4.94                 |
| 03/10/2017 | LINGEMANN, HELEN        | OPPENHEIMER LIMITED TERM MUNI B     | 0.00                 | 5.36                | 0.00               | 5.36              | 90.0 | 4.82                 |
| / /        | CHATTULANI, DIANA       | OPPENHEIMER MAIN STREET A           | 0.00                 | 11.77               | 0.00               | 11.77             | 90.0 | 10.59                |

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| DATE       | CLIENT                | INVESTMENT                       | INVESTMENT<br>AMOUNT | GROSS<br>COMMISSION | CLEARING<br>CHARGE | NET<br>COMMISSION | RATE | BROKER<br>COMMISSION |
|------------|-----------------------|----------------------------------|----------------------|---------------------|--------------------|-------------------|------|----------------------|
|            |                       | BROKER TRANS                     | SACTIONS             |                     |                    |                   |      |                      |
| PRODUCT CA | ATEGORY: MUTUAL FUNDS |                                  |                      |                     |                    |                   |      |                      |
| / /        | GAFFNEY, PAUL         | OPPENHEIMER MAIN STREET A        | 0.00                 | 0.57                | 0.00               | 0.57              | 90.0 | 0.51                 |
| 04/03/2017 | SCHNARS, MICHAEL      | PUTNAM AMERICAN GOVT INCOME-A    | 0.00                 | 1.44                | 0.00               | 1.44              | 90.0 | 1.30                 |
| 04/03/2017 | SCHNARS, MICHAEL      | PUTNAM CONV SECURITIES A         | 0.00                 | 5.64                | 0.00               | 5.64              | 90.0 | 5.08                 |
| 03/10/2017 | TUMINO TRUST, RAPHAEL | PUTNAM EQUITY INCOME A           | 0.00                 | 5.66                | 0.00               | 5.66              | 90.0 | 5.09                 |
| 04/03/2017 | SCHNARS, MICHAEL      | PUTNAM EUROPE EQUITY A           | 0.00                 | 1.16                | 0.00               | 1.16              | 90.0 | 1.04                 |
| 04/03/2017 | SCHNARS, MICHAEL      | PUTNAM GLOBAL EQUITY A           | 0.00                 | 6.62                | 0.00               | 6.62              | 90.0 | 5.96                 |
| 04/03/2017 | SCHNARS, MICHAEL      | PUTNAM GLOBAL HEALTH CARE A      | 0.00                 | 2.05                | 0.00               | 2.05              | 90.0 | 1.85                 |
| 04/03/2017 | SCHNARS, MICHAEL      | PUTNAM GROWTH OPP A              | 0.00                 | 1.32                | 0.00               | 1.32              | 90.0 | 1.19                 |
| 04/03/2017 | SCHNARS, MICHAEL      | PUTNAM INTL CAPITAL OPPS-A       | 0.00                 | 2.22                | 0.00               | 2.22              | 90.0 | 2.00                 |
| 04/03/2017 | SCHNARS, MICHAEL      | PUTNAM INVESTORS A               | 0.00                 | 0.85                | 0.00               | 0.85              | 90.0 | 0.77                 |
| 03/10/2017 | TUMINO TRUST, RAPHAEL | PUTNAM MI TAX EXEMPT INCOME A    | 0.00                 | 1.50                | 0.00               | 1.50              | 90.0 | 1.35                 |
| 04/03/2017 | SCHNARS, MICHAEL      | PUTNAM MULTI CAP GROWTH A        | 0.00                 | 1.70                | 0.00               | 1.70              | 90.0 | 1.53                 |
| 04/04/2017 | MACKLER, PATRICK      | TRANSAMERICA AA MODERATE A       | 0.00                 | 1.07                | 0.00               | 1.07              | 90.0 | 0.96                 |
| 04/04/2017 | TERRELL, KATHLEEN     | TRANSAMERICA AA MODERATE C       | 0.00                 | 9.12                | 0.00               | 9.12              | 90.0 | 8.21                 |
| 04/04/2017 | KRYSTOFF, LAURA       | TRANSAMERICA AA MODERATE C       | 0.00                 | 29.65               | 0.00               | 29.65             | 90.0 | 26.69                |
| 04/04/2017 | MACKLER, PATRICK      | TRANSAMERICA MULTI MGR INTL A    | 0.00                 | 0.84                | 0.00               | 0.84              | 90.0 | 0.76                 |
|            |                       | * MUTUAL FUNDS SUBTOTAL *        | \$41,226.75          | \$455.92            | \$0.00             | \$455.92          |      | \$410.38             |
| PRODUCT CA | ATEGORY: STOCKS       |                                  |                      |                     |                    |                   |      |                      |
| 02/24/2017 | MAX YOUR GOLD LLC     | ***AURYN RESOURCES INC           | 4,973.40             | 125.00              | 14.00              | 111.00            | 90.0 | 99.90                |
| 03/15/2017 | MAX YOUR GOLD LLC     | ***AURYN RESOURCES INC           | 2,070.00             | 125.00              | 14.00              | 111.00            | 90.0 | 99.90                |
| 03/15/2017 | MAX YOUR GOLD LLC     | ***AURYN RESOURCES INC           | -2,070.00            | -125.00             | -14.00             | -111.00           | 90.0 | -99.90               |
| 03/15/2017 | MAX YOUR GOLD LLC     | ***AURYN RESOURCES INC           | 2,070.00             | 98.50               | 14.00              | 84.50             | 90.0 | 76.05                |
| 03/07/2017 | LAMARRA, BEN          | BEST BUY INC COM                 | 5,980.04             | 50.00               | 14.00              | 36.00             | 90.0 | 32.40                |
| 03/02/2017 | BORR, RUDOLPH         | CALLAWAY GOLF CO                 | 10,332.46            | 94.00               | 14.00              | 80.00             | 90.0 | 72.00                |
| 03/16/2017 | BORR, RUDOLPH         | CALLAWAY GOLF CO                 | 11,121.70            | 94.00               | 14.00              | 80.00             | 90.0 | 72.00                |
| 02/27/2017 | WAGNER, MARGARET      | CMS ENERGY CORP                  | 1,554.09             | 50.00               | 14.00              | 36.00             | 90.0 | 32.40                |
| 03/16/2017 | QUENNEVILLE, JEROME   | DIPLOMAT PHARMACY INC            | 14,951.58            | 94.00               | 14.00              | 80.00             | 90.0 | 72.00                |
| 03/16/2017 | GEDIGIAN, NARSEES     | DIPLOMAT PHARMACY INC            | 9,255.92             | 50.00               | 14.00              | 36.00             | 90.0 | 32.40                |
| 02/27/2017 | BORR, RUDOLPH         | DRIL-QUIP INC                    | 12,097.33            | 124.00              | 14.00              | 110.00            | 90.0 | 99.00                |
| 02/27/2017 | WAGNER, MARGARET      | DRIL-QUIP INC                    | 11,028.21            | 192.00              | 14.00              | 178.00            | 90.0 | 160.20               |
| 03/15/2017 | MAX YOUR GOLD LLC     | EMP ELECTIVE DEF CONTRIB 2015    | 8,680.64             | 100.00              | 14.00              | 86.00             | 90.0 | 77.40                |
| 03/15/2017 | SILVER, DANIELLA      | EMP ELECTIVE DEF CONTRIB 2015    | 979.42               | 35.00               | 14.00              | 21.00             | 90.0 | 18.90                |
| 03/23/2017 | ANTON, CAROLE         | FRONTIER COMMUNICATIONS CORP COM | 2,003.00             | 50.00               | 14.00              | 36.00             | 90.0 | 32.40                |

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| DATE       | CLIENT                     | INVESTMENT                         | INVESTMENT<br>AMOUNT | GROSS<br>COMMISSION | CLEARING<br>CHARGE | NET<br>COMMISSION | RATE | BROKER<br>COMMISSION |
|------------|----------------------------|------------------------------------|----------------------|---------------------|--------------------|-------------------|------|----------------------|
|            |                            | BROKER TRANS                       | ACTIONS              |                     |                    |                   |      |                      |
| PRODUCT CA | ATEGORY: STOCKS            |                                    |                      |                     |                    |                   |      |                      |
| 03/15/2017 | SILVER, DANIELLA           | GOLDCORP INC NEW                   | 1,546.10             | 50.00               | 14.00              | 36.00             | 90.0 | 32.40                |
| 03/16/2017 | SILVER, ERIC               | GOLDCORP INC NEW                   | 2,662.20             | 50.00               | 14.00              | 36.00             | 90.0 | 32.40                |
| 02/24/2017 | MAX YOUR GOLD LLC          | GOLDEN ARROW RESOURCES CORPORATION | 5,318.00             | 125.00              | 14.00              | 111.00            | 90.0 | 99.90                |
| 03/15/2017 | SILVER, DANIELLA           | GOLDEN ARROW RESOURCES CORPORATION | 2,844.00             | 125.00              | 14.00              | 111.00            | 90.0 | 99.90                |
| 03/16/2017 | MAX YOUR GOLD LLC          | GOLDEN ARROW RESOURCES CORPORATION | 9,933.10             | 150.00              | 14.00              | 136.00            | 90.0 | 122.40               |
| 03/16/2017 | SILVER, ERIC               | GOLDEN ARROW RESOURCES CORPORATION | 2,921.00             | 125.00              | 14.00              | 111.00            | 90.0 | 99.90                |
| 02/24/2017 | HORTON, RICHARD            | HEWLETT PACKARD ENTERPRISE CO COM  | 22,859.90            | 152.00              | 14.00              | 138.00            | 90.0 | 124.20               |
| 02/24/2017 | QUENNEVILLE, JEROME        | HEWLETT PACKARD ENTERPRISE CO COM  | 15,963.50            | 92.00               | 14.00              | 78.00             | 90.0 | 70.20                |
| 02/24/2017 | HERRADA, ROBERT            | HEWLETT PACKARD ENTERPRISE CO COM  | 21,783.50            | 142.00              | 14.00              | 128.00            | 90.0 | 115.20               |
| 02/24/2017 | GEDIGIAN, NARSEES          | HEWLETT PACKARD ENTERPRISE CO COM  | 9,123.96             | 50.00               | 14.00              | 36.00             | 90.0 | 32.40                |
| 03/16/2017 | QUENNEVILLE, JEROME        | HEWLETT PACKARD ENTERPRISE CO COM  | 15,885.70            | 50.00               | 14.00              | 36.00             | 90.0 | 32.40                |
| 03/16/2017 | GEDIGIAN, NARSEES          | HEWLETT PACKARD ENTERPRISE CO COM  | 9,092.04             | 50.00               | 14.00              | 36.00             | 90.0 | 32.40                |
| 03/02/2017 | LAMARRA, BEN               | KROGER CO                          | 6,180.68             | 50.00               | 14.00              | 36.00             | 90.0 | 32.40                |
| 02/24/2017 | HORTON, RICHARD            | PARK ELECTROCHEMICAL CORP          | 23,004.00            | 142.00              | 14.00              | 128.00            | 90.0 | 115.20               |
| 02/24/2017 | HERRADA, ROBERT            | PARK ELECTROCHEMICAL CORP          | 15,815.25            | 92.00               | 14.00              | 78.00             | 90.0 | 70.20                |
| 02/24/2017 | GEDIGIAN, NARSEES          | PARK ELECTROCHEMICAL CORP          | 9,540.02             | 50.00               | 14.00              | 36.00             | 90.0 | 32.40                |
| 02/28/2017 | HORTON, NANCY              | PARK ELECTROCHEMICAL CORP          | 21,129.04            | 142.00              | 14.00              | 128.00            | 90.0 | 115.20               |
| 03/16/2017 | BORR, RUDOLPH              | PARK ELECTROCHEMICAL CORP          | 16,832.70            | 50.00               | 14.00              | 36.00             | 90.0 | 32.40                |
| 02/27/2017 | HERRADA, ROBERT            | STEELCASE INC CL A                 | 8,988.49             | 172.00              | 14.00              | 158.00            | 90.0 | 142.20               |
| 02/27/2017 | MAZURKIEWICZ, JOHN         | STEELCASE INC CL A                 | 18,801.01            | 192.00              | 14.00              | 178.00            | 90.0 | 160.20               |
| 02/27/2017 | BORR, RUDOLPH              | STEELCASE INC CL A                 | 9,589.73             | 104.00              | 14.00              | 90.00             | 90.0 | 81.00                |
| 02/27/2017 | WAGNER, MARGARET           | STEELCASE INC CL A                 | 12,167.60            | 92.00               | 14.00              | 78.00             | 90.0 | 70.20                |
| 02/28/2017 | HORTON, NANCY              | STEELCASE INC CL A                 | 21,123.05            | 142.00              | 14.00              | 128.00            | 90.0 | 115.20               |
| 03/22/2017 | MAZURKIEWICZ, JOHN         | STEELCASE INC CL A                 | 18,818.25            | 50.00               | 14.00              | 36.00             | 90.0 | 32.40                |
| 03/23/2017 | HORTON, NANCY              | STEELCASE INC CL A                 | 22,295.00            | 50.00               | 14.00              | 36.00             | 90.0 | 32.40                |
| 03/23/2017 | BORR, RUDOLPH              | STEELCASE INC CL A                 | 10,018.13            | 92.00               | 14.00              | 78.00             | 90.0 | 70.20                |
| 03/23/2017 | WAGNER, MARGARET           | STEELCASE INC CL A                 | 12,672.50            | 92.00               | 14.00              | 78.00             | 90.0 | 70.20                |
|            |                            | * STOCKS SUBTOTAL *                | \$441,936.24         | \$3,829.50          | \$560.00           | \$3,269.50        |      | \$2,942.55           |
| PRODUCT CA | TEGORY: VARIABLE ANNUITIES |                                    |                      |                     |                    |                   |      |                      |
| 03/31/2017 | MEDIODIA, GIL              | ALLIANZ ALTERITY OPTIONS           | 47,508.62            | 59.39               | 0.00               | 59.39             | 90.0 | 53.45                |
| 03/31/2017 | DAMRON, ROBERT             | JNL PERSPECTIVE                    | 258,509.77           | 53.86               | 0.00               | 53.86             | 90.0 | 48.47                |
| 03/31/2017 | JOHNSON, WILLIAM           | JNL PERSPECTIVE                    | 1,741.75             | 0.36                | 0.00               | 0.36              | 90.0 | 0.32                 |
| 03/31/2017 | MITCHELL, DONALD           | JNL PERSPECTIVE                    | 8,029.02             | 1.67                | 0.00               | 1.67              | 90.0 | 1.50                 |

NOTES: \* - Indicates adjustment is not included in 1099 Earnings \*\* - Indicates adjustment is not included in Totals or Commissions

<sup>^</sup>Date - Split Trade - full Investment Amount & Gross Commission displayed

| DATE       | CLIENT                     | INVESTMENT                          | INVESTMENT<br>AMOUNT | GROSS<br>COMMISSION | CLEARING<br>CHARGE | NET<br>COMMISSION | RATE | BROKER<br>COMMISSION |
|------------|----------------------------|-------------------------------------|----------------------|---------------------|--------------------|-------------------|------|----------------------|
|            |                            | BROKER TRANS                        | SACTIONS             |                     |                    |                   |      |                      |
| PRODUCT CA | TEGORY: VARIABLE ANNUITIES |                                     |                      |                     |                    |                   |      |                      |
| 03/31/2017 | ROHLOFF, CARL              | JNL PERSPECTIVE                     | 13,409.90            | 2.79                | 0.00               | 2.79              | 90.0 | 2.51                 |
| 03/31/2017 | SCHNELL, JAMES             | JNL PERSPECTIVE                     | 4,994.84             | 2.08                | 0.00               | 2.08              | 90.0 | 1.87                 |
| 03/31/2017 | ANTON, CAROLE              | JNL PERSPECTIVE II 04/14            | 25,477.72            | 10.62               | 0.00               | 10.62             | 90.0 | 9.56                 |
| 03/31/2017 | RYAN, NANCY                | JNL PERSPECTIVE L                   | 64,506.57            | 53.76               | 0.00               | 53.76             | 90.0 | 48.38                |
| 03/31/2017 | HOUDESHELL, DARLENE        | JNL PERSPECTIVE L                   | 133,688.38           | 111.41              | 0.00               | 111.41            | 90.0 | 100.27               |
| 03/31/2017 | MAZURKIEWICZ, JAMES        | JNL PERSPECTIVE L                   | 51,323.03            | 42.77               | 0.00               | 42.77             | 90.0 | 38.49                |
| 03/31/2017 | CASGRAIN, GAYL             | JNL PERSPECTIVE L                   | 286,582.12           | 238.82              | 0.00               | 238.82            | 90.0 | 214.94               |
| 03/31/2017 | SNYDER, MICHAEL C          | JNL PERSPECTIVE L                   | 38,334.84            | 31.95               | 0.00               | 31.95             | 90.0 | 28.76                |
| 03/31/2017 | JOHNSON, WILLIAM           | JNL PERSPECTIVE L                   | 67,056.35            | 55.88               | 0.00               | 55.88             | 90.0 | 50.29                |
| 03/31/2017 | FOXWORTH, ROBERT           | METLIFE SERIES L                    | 77,984.49            | 194.96              | 0.00               | 194.96            | 90.0 | 175.46               |
| 03/27/2017 | WAGNER, CHARLES            | PAC LIFE                            | 0.00                 | 208.02              | 0.00               | 208.02            | 90.0 | 187.22               |
| 03/31/2017 | O'BRIEN, ROBERT            | PRU AS ADVISOR PLAN III             | 98,273.22            | 61.42               | 0.00               | 61.42             | 90.0 | 55.28                |
| 03/31/2017 | KAZMIROWSKI, THOMAS        | PRU AS XTRA CREDIT SIX              | 28,397.17            | 17.75               | 0.00               | 17.75             | 90.0 | 15.98                |
| 03/31/2017 | KAZMIROWSKI, THOMAS        | PRU AS XTRA CREDIT SIX              | 28,397.17            | 17.75               | 0.00               | 17.75             | 90.0 | 15.98                |
| 03/31/2017 | KIDD-LOVE, RHONDA          | PRU PREMIER RETIREMENT B            | 19,032.95            | 11.90               | 0.00               | 11.90             | 90.0 | 10.71                |
|            |                            | * VARIABLE ANNUITIES SUBTOTAL *     | \$1,253,247.91       | \$1,177.16          | \$0.00             | \$1,177.16        |      | \$1,059.44           |
|            |                            | *** BROKER TRANSACTIONS TOTAL ***   | \$1,736,410.90       | \$5,462.58          | \$560.00           | \$4,902.58        |      | \$4,412.37           |
|            |                            | ADJUSTME                            | <u>ents</u>          |                     |                    |                   |      |                      |
| 04/15/2017 |                            | *CONCIERGE SVC: 189646              | 0.00                 |                     |                    |                   |      | -50.00               |
| 04/15/2017 |                            | *E & O INSURANCE: CURRENT MONTH INS | 0.00                 |                     |                    |                   |      | -300.00              |
| 04/15/2017 |                            | *MISC: TRADE ERROR 10/20/16 SERVAES | 0.00                 |                     |                    |                   |      | -2.99                |
| 04/15/2017 |                            | *MISC: TRADE ERROR 11/23/16 P MACKL | 0.00                 |                     |                    |                   |      | -44.00               |
| 04/15/2017 |                            | *MISC: TRADE ERROR 7/12/16 MACKLER  | 0.00                 |                     |                    |                   |      | -128.40              |
| 04/15/2017 |                            | *TECHNOLOGY: CURRENT MONTH TECH     | 0.00                 |                     |                    |                   |      | -275.00              |
|            |                            | *** ADJUSTMENTS TOTAL ***           | \$0.00               | \$0.00              | \$0.00             | \$0.00            |      | \$-800.39            |

## BROKER COMMISSION TOTALS \$4,412.37 Broker Transactions Split Transactions \$0.00 \$0.00 Override Transactions Adjustments \$-800.39 Payroll Draw \$0.00 \$0.00 Base Salary Prior Period Balance \$-4.74 FINRA Assessment \$0.00 \$0.00 SIPC Assessment \$3,607.24 Check Amount \$28,232.04 Year-to-date Gross \$31,099.73 Year-to-date Earnings