



# COMMISSION STATEMENT

## March 12, 2018

DAVID IOBST  
323 Paddington Dr  
Bear, DE 19701

BROKER #: B01  
BRANCH #01001 - LifeMark Home Office

| DATE  | CLIENT                       | INVESTMENT                        | INVESTMENT<br>AMOUNT | GROSS<br>COMMISSION | CLEARING<br>CHARGE | NET<br>COMMISSION | RATE | BROKER<br>COMMISSION |
|---|------------------------------|-----------------------------------|----------------------|---------------------|--------------------|-------------------|------|----------------------|
| <b><u>BROKER TRANSACTIONS</u></b>                       |                              |                                   |                      |                     |                    |                   |      |                      |
| <b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>            |                              |                                   |                      |                     |                    |                   |      |                      |
| 02/27/2018  | ***-**-211J - IOBST, DAVID   | AMERICAN FUNDS 02629M587          | 100.00               | 3.50                | 0.00               | 3.50              | 60.0 | 2.10                 |
|   | ACCOUNT #: 04000582066       | BUY 8 Units @12.4900              |                      |                     |                    |                   |      |                      |
| 03/01/2018  | ***-**-5144 - DI BLASI,      | AMERICAN FUNDS 2025 TARGET DATE-A | 34.66                | 1.73                | 0.00               | 1.73              | 60.0 | 1.04                 |
|   | ACCOUNT #: 04000741295       | BUY 2 Units @14.2700              |                      |                     |                    |                   |      |                      |
| 03/01/2018  | ***-**-5144 - DI BLASI,      | AMERICAN FUNDS 2025 TARGET DATE-A | 34.66                | 1.73                | 0.00               | 1.73              | 60.0 | 1.04                 |
|   | ACCOUNT #: 04000741295       | BUY 2 Units @14.2700              |                      |                     |                    |                   |      |                      |
| 03/01/2018  | ***-**-6420 - BROWN, JIM     | SMALLCAP WORLD FUND-A             | 57.00                | 2.85                | 0.00               | 2.85              | 60.0 | 1.71                 |
|   | ACCOUNT #: 04000695528       | BUY 1 Units @59.5300              |                      |                     |                    |                   |      |                      |
| 03/01/2018  | ***-**-6420 - BROWN, JIM     | SMALLCAP WORLD FUND-A             | 57.00                | 2.85                | 0.00               | 2.85              | 60.0 | 1.71                 |
|   | ACCOUNT #: 04000695528       | BUY 1 Units @59.5300              |                      |                     |                    |                   |      |                      |
| 03/01/2018  | ***-**-6420 - BROWN, JIM     | THE GROWTH FUND OF AMERICA-A      | 57.00                | 2.85                | 0.00               | 2.85              | 60.0 | 1.71                 |
|   | ACCOUNT #: 04000695528       | BUY 1 Units @54.6800              |                      |                     |                    |                   |      |                      |
| 03/01/2018  | ***-**-6420 - BROWN, JIM     | THE GROWTH FUND OF AMERICA-A      | 57.00                | 2.85                | 0.00               | 2.85              | 60.0 | 1.71                 |
|   | ACCOUNT #: 04000695528       | BUY 1 Units @54.6800              |                      |                     |                    |                   |      |                      |
| * MUTUAL FUNDS SUBTOTAL *                               |                              |                                   | \$397.32             | \$18.36             | \$0.00             | \$18.36           |      | \$11.02              |
| <b><u>PRODUCT CATEGORY: VARIABLE UNIVERSAL LIFE</u></b> |                              |                                   |                      |                     |                    |                   |      |                      |
| 03/12/2018  | ***-**-2394 - IOBST, BARBARA | SBL TRAILS                        | 0.00                 | 815.45              | 0.00               | 815.45            | 60.0 | 489.27               |
|   |                              | BUY 1 Units @0.0000               |                      |                     |                    |                   |      |                      |
| * VARIABLE UNIVERSAL LIFE SUBTOTAL *                    |                              |                                   | \$0.00               | \$815.45            | \$0.00             | \$815.45          |      | \$489.27             |
| <b><u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u></b> |                              |                                   |                      |                     |                    |                   |      |                      |
| 03/01/2018  | ***-**-211J - IOBST, DAVID   | AMERICAN FUNDS 02629M587          | 0.00                 | 4.11                | 0.00               | 4.11              | 60.0 | 2.47                 |
|   | ACCOUNT #: 04000582066       | BUY 0 Units @0.0000               |                      |                     |                    |                   |      |                      |
| 03/01/2018  | ***-**-5144 - DI BLASI,      | AMERICAN FUNDS 2025 TARGET DATE-A | 0.00                 | 0.01                | 0.00               | 0.01              | 60.0 | 0.01                 |
|   | ACCOUNT #: 04000741295       | BUY 0 Units @0.0000               |                      |                     |                    |                   |      |                      |
| 03/01/2018  | ***-**-6420 - BROWN, JIM     | SMALLCAP WORLD FUND-A             | 0.00                 | 0.04                | 0.00               | 0.04              | 60.0 | 0.02                 |
|   | ACCOUNT #: 04000695528       | BUY 0 Units @0.0000               |                      |                     |                    |                   |      |                      |
| 03/01/2018  | ***-**-6420 - BROWN, JIM     | THE GROWTH FUND OF AMERICA-A      | 0.00                 | 0.04                | 0.00               | 0.04              | 60.0 | 0.02                 |
|   | ACCOUNT #: 04000695528       | BUY 0 Units @0.0000               |                      |                     |                    |                   |      |                      |
| * MUTUAL FUND 12B1 TRAILS SUBTOTAL *                    |                              |                                   | \$0.00               | \$4.20              | \$0.00             | \$4.20            |      | \$2.52               |
| *** BROKER TRANSACTIONS TOTAL ***                       |                              |                                   | \$397.32             | \$838.01            | \$0.00             | \$838.01          |      | \$502.81             |



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|                                      |        | INVESTMENT | GROSS      | CLEARING              | NET        | BROKER     |
|--------------------------------------|--------|------------|------------|-----------------------|------------|------------|
| DATE                                 | CLIENT | AMOUNT     | COMMISSION | CHARGE                | COMMISSION | COMMISSION |
| <div>BROKER COMMISSION TOTALS</div>  |        |            |            |                       |            |            |
|                                      |        |            |            | Broker Transactions   |            | \$502.81   |
|                                      |        |            |            | Split Transactions    |            | \$0.00     |
|                                      |        |            |            | Override Transactions |            | \$0.00     |
|                                      |        |            |            | Adjustments           |            | \$0.00     |
|                                      |        |            |            | Payroll Draw          |            | \$0.00     |
|                                      |        |            |            | Base Salary           |            | \$0.00     |
|                                      |        |            |            | Prior Period Balance  |            | \$0.00     |
|                                      |        |            |            | FINRA Assessment      |            | \$0.00     |
|                                      |        |            |            | SIPC Assessment       |            | \$0.00     |
|                                      |        |            |            |                       |            |            |
| Please Retain for Your Records       |        |            |            | Balance Forward       |            | \$0.00     |
| THERE WILL BE NO PAYMENT THIS PERIOD |        |            |            | Year-to-date Earnings |            | \$0.00     |