



COMMISSION STATEMENT January 17, 2017

101 CFGROUP/KOSANKE
1120 E. Long Lake Road
Suite 250
Troy, MI 48085

BROKER #: 101
BRANCH: CONCORDE FINANCIAL G

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
12/28/2016	KOSANKE, CHARLES W	DODGE & COX INCOME FUND	6,000.00	0.00	0.00	0.00	95.0	0.00
12/28/2016	KOSANKE, CHARLES W	T ROWE PRICE GLOBAL MULTI-SECTOR BO	7,500.00	0.00	0.00	0.00	95.0	0.00
12/28/2016	KOPCZYK, LAWRENCE	T ROWE PRICE GLOBAL MULTI-SECTOR BO	25,000.00	0.00	0.00	0.00	95.0	0.00
* MUTUAL FUNDS SUBTOTAL *			\$38,500.00	\$0.00	\$0.00	\$0.00		\$0.00
<u>PRODUCT CATEGORY: STOCKS</u>								
12/29/2016	KING, DAVID	AT&T INC COM	19,872.57	0.00	0.00	0.00	95.0	0.00
12/28/2016	KOSANKE, CHARLES W	BP PLC SPONS ADR	-4,920.96	0.00	0.00	0.00	95.0	0.00
12/28/2016	KOPCZYK, LAWRENCE	BP PLC SPONS ADR	-7,899.59	0.00	0.00	0.00	95.0	0.00
12/29/2016	KING, DAVID	BP PLC SPONS ADR	-8,964.72	0.00	0.00	0.00	95.0	0.00
12/28/2016	KOSANKE, CHARLES W	COLUMBIA ETF TR CORE BD ETF	-12,495.00	0.00	0.00	0.00	95.0	0.00
12/28/2016	KOPCZYK, LAWRENCE	COLUMBIA ETF TR CORE BD ETF	-36,225.93	0.00	0.00	0.00	95.0	0.00
12/28/2016	KOSANKE, CHARLES W	CONOCOPHILLIPS COM	-12,661.62	0.00	0.00	0.00	95.0	0.00
12/28/2016	KOPCZYK, LAWRENCE	CONOCOPHILLIPS COM	-18,793.34	0.00	0.00	0.00	95.0	0.00
12/29/2016	KING, DAVID	CONOCOPHILLIPS COM	-49,346.23	0.00	0.00	0.00	95.0	0.00
12/29/2016	KING, DAVID	DELTA AIRLINES INC COM NEW	20,058.03	0.00	0.00	0.00	95.0	0.00
12/28/2016	KOSANKE, CHARLES W	PUBLIC STORAGE	17,644.00	0.00	0.00	0.00	95.0	0.00
12/28/2016	KOPCZYK, LAWRENCE	PUBLIC STORAGE	19,655.09	0.00	0.00	0.00	95.0	0.00
12/29/2016	KING, DAVID	PUBLIC STORAGE	29,817.10	0.00	0.00	0.00	95.0	0.00
12/28/2016	KOSANKE, CHARLES W	SPDR SER TR BARCLAYS TIIPS ETF	10,054.80	0.00	0.00	0.00	95.0	0.00
12/28/2016	KOPCZYK, LAWRENCE	SPDR SER TR BARCLAYS TIIPS ETF	11,474.36	0.00	0.00	0.00	95.0	0.00
12/29/2016	KING, DAVID	SPDR SER TR S&P BIOTECH ETF	-23,811.20	0.00	0.00	0.00	95.0	0.00
12/28/2016	KOPCZYK, LAWRENCE	SPDR SER TR S&P PHARMACEUTICALS ETF	-7,036.63	0.00	0.00	0.00	95.0	0.00
12/29/2016	KING, DAVID	SPDR SER TR S&P PHARMACEUTICALS ETF	-20,856.20	0.00	0.00	0.00	95.0	0.00
12/28/2016	KOPCZYK, LAWRENCE	SUNOCO LOGISTICS PARTNERS LP COM UN	15,028.74	0.00	0.00	0.00	95.0	0.00
12/29/2016	KING, DAVID	SUNOCO LOGISTICS PARTNERS LP COM UN	29,951.59	0.00	0.00	0.00	95.0	0.00
12/28/2016	KOSANKE, CHARLES W	VANGUARD BD INDEX FD INC INTERMEDIA	-11,110.50	0.00	0.00	0.00	95.0	0.00

NOTES: * - Indicates adjustment is not included in 1099 Earnings
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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: STOCKS</u>								
12/28/2016	KOPCZYK, LAWRENCE	VANGUARD BD INDEX FD INC INTERMEDIA	-11,557.98	0.00	0.00	0.00	95.0	0.00
12/29/2016	KING, DAVID	VANGUARD BD INDEX FD INC INTERMEDIA	-23,621.94	0.00	0.00	0.00	95.0	0.00
* STOCKS SUBTOTAL *			\$-75,745.56	\$0.00	\$0.00	\$0.00		\$0.00
<u>PRODUCT CATEGORY: RIA</u>								
01/11/2017	GRAVES, ANNE	SAWTOOTH	12,334.98	1.01	0.00	1.01	97.0	0.98
01/11/2017	GRAVES, ANNE	SAWTOOTH	12,183.84	30.63	0.00	30.63	97.0	29.71
01/11/2017	GRAVES, ANNE	SAWTOOTH	11,565.76	0.95	0.00	0.95	97.0	0.92
01/11/2017	GRAVES, ANNE	SAWTOOTH	11,741.84	29.52	0.00	29.52	97.0	28.63
01/11/2017	GRAVES, ANNE	SAWTOOTH	24,310.58	2.02	0.00	2.02	97.0	1.96
01/11/2017	GRAVES, ANNE	SAWTOOTH	23,447.46	58.94	0.00	58.94	97.0	57.17
01/11/2017	GRUSH, ERNEST	SAWTOOTH	199,728.26	16.42	0.00	16.42	97.0	15.93
01/11/2017	GRUSH, ERNEST	SAWTOOTH	196,529.83	494.01	0.00	494.01	97.0	479.19
01/11/2017	GRUSH, ERNEST	SAWTOOTH	23,654.81	1.94	0.00	1.94	97.0	1.88
01/11/2017	GRUSH, ERNEST	SAWTOOTH	23,353.90	58.70	0.00	58.70	97.0	56.94
01/11/2017	GRUSH, ERNEST	SAWTOOTH	22,360.60	1.84	0.00	1.84	97.0	1.78
01/11/2017	GRUSH, ERNEST	SAWTOOTH	22,698.22	57.06	0.00	57.06	97.0	55.35
01/11/2017	GRUSH, ERNEST	SAWTOOTH	61,421.88	5.05	0.00	5.05	97.0	4.90
01/11/2017	GRUSH, ERNEST	SAWTOOTH	61,678.16	155.04	0.00	155.04	97.0	150.39
01/11/2017	GRUSH, ERNEST	SAWTOOTH	48,112.78	3.95	0.00	3.95	97.0	3.83
01/11/2017	GRUSH, ERNEST	SAWTOOTH	45,816.11	115.17	0.00	115.17	97.0	111.71
01/11/2017	GRUSH, ERNEST	SAWTOOTH	383,867.69	31.55	0.00	31.55	97.0	30.60
01/11/2017	GRUSH, ERNEST	SAWTOOTH	364,364.94	915.89	0.00	915.89	97.0	888.41
01/11/2017	PARKE, WALTER	SAWTOOTH	8,415.27	0.69	0.00	0.69	97.0	0.67
01/11/2017	PARKE, WALTER	SAWTOOTH	8,736.70	21.96	0.00	21.96	97.0	21.30
01/11/2017	PARKE, WALTER	SAWTOOTH	9,125.36	0.75	0.00	0.75	97.0	0.73
01/11/2017	PARKE, WALTER	SAWTOOTH	9,093.70	22.86	0.00	22.86	97.0	22.17
01/11/2017	WAGNER, SHARON	SAWTOOTH	25,435.02	2.09	0.00	2.09	97.0	2.03
01/11/2017	WAGNER, SHARON	SAWTOOTH	25,121.79	63.15	0.00	63.15	97.0	61.26
01/11/2017	WAGNER, SHARON	SAWTOOTH	23,830.26	1.96	0.00	1.96	97.0	1.90
01/11/2017	WAGNER, SHARON	SAWTOOTH	24,199.53	60.83	0.00	60.83	97.0	59.01
01/11/2017	WAGNER, SHARON	SAWTOOTH	50,780.49	4.17	0.00	4.17	97.0	4.04
01/11/2017	WAGNER, SHARON	SAWTOOTH	48,364.84	121.57	0.00	121.57	97.0	117.92
* RIA SUBTOTAL *			\$1,782,274.60	\$2,279.72	\$0.00	\$2,279.72		\$2,211.31

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>SPLIT TRANSACTIONS</u>								
*** BROKER TRANSACTIONS TOTAL ***			\$1,745,029.04	\$2,279.72	\$0.00	\$2,279.72		\$2,211.31

<u>SPLIT TRANSACTIONS</u>								
<u>BROKER: J117-PETE/JOAN JOHNSON/FLAM #19</u>								
12/28/2016	FRANKLIN, BECKY	AM FUNDS WASHINGTON MUTUAL INVESTOR	-4,424.90	0.00	0.00	0.00	95.0	0.00
12/28/2016	FRANKLIN, BECKY	ANHEUSER BUSCH INBEV SA NV SPONSORE	9,825.85	0.00	0.00	0.00	95.0	0.00
12/28/2016	FRANKLIN, BECKY	AT&T INC COM	-8,532.00	0.00	0.00	0.00	95.0	0.00
12/28/2016	FRANKLIN, BECKY	BP PLC SPONS ADR	-8,015.20	0.00	0.00	0.00	95.0	0.00
12/28/2016	FRANKLIN, BECKY	CONOCOPHILLIPS COM	-20,588.00	0.00	0.00	0.00	95.0	0.00
12/28/2016	FRANKLIN, BECKY	IRON MTN INC NEW COM	10,087.15	0.00	0.00	0.00	95.0	0.00
12/28/2016	FRANKLIN, BECKY	PUBLIC STORAGE	16,541.25	0.00	0.00	0.00	95.0	0.00
12/28/2016	FRANKLIN, BECKY	T ROWE PRICE GLOBAL MULTI-SECTOR BO	4,400.00	0.00	0.00	0.00	95.0	0.00
* J117-PETE/JOAN JOHNSON/FLAM SUBTOTAL *			\$-705.85	\$0.00	\$0.00	\$0.00		\$0.00
*** SPLIT TRANSACTIONS TOTAL ***			\$-705.85	\$0.00	\$0.00	\$0.00		\$0.00

<u>ADJUSTMENTS</u>								
01/17/2017		*MANAGED FEE EXPENSE: TD SUNDRY CHA	0.00					-195.00
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00	\$0.00	\$0.00		\$-195.00

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BROKER COMMISSION TOTALS

Broker Transactions	\$2,211.31
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-195.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$2,016.31
Year-to-date Gross	\$2,279.72
Year-to-date Earnings	\$2,211.31