



# COMMISSION STATEMENT

August 06, 2018

RICHARD SOWERS  
2451 McMullen Booth Road  
Suite 263  
Clearwater, FL 33759

BROKER #: 71  
BRANCH #01002 - 02 - SOWERS

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
07/30/2018	***-**-8880 - SULLIVAN, YVONNE	SBL 814121364	100.00	1.50	0.00	1.50	90.0	1.35
	ACCOUNT #: 8030806	BUY 0 Units @0.0000						
		<b>* VARIABLE ANNUITIES SUBTOTAL *</b>	<b>\$100.00</b>	<b>\$1.50</b>	<b>\$0.00</b>	<b>\$1.50</b>		<b>\$1.35</b>
<b><u>PRODUCT CATEGORY: VARIABLE UNIVERSAL LIFE</u></b>								
08/06/2018	***-**-11IN - ROSEN, HOMER	LINCOLN BENEFIT LIFE VL TRAILS	0.00	17.13	0.00	17.13	90.0	15.42
	ACCOUNT #: 002L1106680	BUY 1 Units @0.0000						
		<b>* VARIABLE UNIVERSAL LIFE SUBTOTAL *</b>	<b>\$0.00</b>	<b>\$17.13</b>	<b>\$0.00</b>	<b>\$17.13</b>		<b>\$15.42</b>
<b><u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u></b>								
08/06/2018	***-**-93IN - WARD, WILLIAM	SAMMONS MF TRAILS	0.00	22.23	0.00	22.23	90.0	20.01
	ACCOUNT #: 7200013199	BUY 0 Units @0.0000						
08/06/2018	***-**-47IO - ZINGARO, EILEEN	SAMMONS MF TRAILS	0.00	73.49	0.00	73.49	90.0	66.14
	ACCOUNT #: 7200015372	BUY 0 Units @0.0000						
08/06/2018	***-**-52IN - LORD, GEORGE	SAMMONS MF TRAILS	0.00	2.74	0.00	2.74	90.0	2.47
	ACCOUNT #: 7200037006	BUY 0 Units @0.0000						
		<b>* MUTUAL FUND 12B1 TRAILS SUBTOTAL *</b>	<b>\$0.00</b>	<b>\$98.46</b>	<b>\$0.00</b>	<b>\$98.46</b>		<b>\$88.62</b>
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u></b>								
07/31/2018	***-**-9350 - LOWE, JAMES	GENWORTH 37250G277	0.00	204.16	0.00	204.16	90.0	183.74
	ACCOUNT #: T06438138	BUY 0 Units @0.0000						
07/31/2018	***-**-395I - PIERSON, GEORGE	GENWORTH 37250G277	0.00	58.62	0.00	58.62	90.0	52.76
	ACCOUNT #: T06441035	BUY 0 Units @0.0000						
07/31/2018	***-**-43FB - TORONTALI,	GENWORTH 37250G277	0.00	2.72	0.00	2.72	90.0	2.45
	ACCOUNT #: T06441263	BUY 0 Units @0.0000						
07/31/2018	***-**-9350 - LOWE, JAMES	GENWORTH 37250G277	0.00	87.28	0.00	87.28	90.0	78.55
	ACCOUNT #: T06441278	BUY 0 Units @0.0000						
08/03/2018	***-**-454I - STRONACH,	ING ADVANTAGE SELECT	0.00	9.98	0.00	9.98	90.0	8.98
	ACCOUNT #: R078802-ZS	BUY 0 Units @0.0000						
07/31/2018	***-**-32RI - MITCHEN, DORIS	JACKSON ELITE ACCESS OPTION A	0.00	32.31	0.00	32.31	90.0	29.08
	ACCOUNT #: 1015309900	BUY 0 Units @0.0000						
07/31/2018	***-**-94NQ - REGULSKI, SUSAN	JACKSON ELITE ACCESS OPTION A	0.00	6.73	0.00	6.73	90.0	6.06
	ACCOUNT #: 1015441751	BUY 0 Units @0.0000						



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<b>BROKER TRANSACTIONS (continued)</b>								
<b>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS (continued)</b>								
07/31/2018	***-**-36IN - CLAWSON, ACCOUNT #: 1016486066	JACKSON ELITE ACCESS OPTION A BUY 0 Units @0.0000	0.00	5.66	0.00	5.66	90.0	5.09
07/31/2018	***-**-559I - HUBBARD, JAMES ACCOUNT #: 1013454350	JACKSON NATIONAL PERSPECTIVE II BUY 0 Units @0.0000	0.00	33.47	0.00	33.47	90.0	30.12
07/31/2018	***-**-21IN - KELLER, TERESA ACCOUNT #: 2110977	JOHN HANCOCK 41014C168 BUY 0 Units @0.0000	0.00	7.18	0.00	7.18	90.0	6.46
08/06/2018	***-**-54IN - STOUT, LOUISE ACCOUNT #: 7100009490	MIDLAND NATIONAL VA TRAILS BUY 1 Units @0.0000	0.00	46.59	0.00	46.59	90.0	41.93
07/31/2018	***-**-3199 - MAY, DAVID ACCOUNT #: 1019236311	PERSPECTIVE II DTCC BUY 0 Units @0.0000	0.00	40.91	0.00	40.91	90.0	36.82
<b>* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *</b>			<b>\$0.00</b>	<b>\$535.61</b>	<b>\$0.00</b>	<b>\$535.61</b>		<b>\$482.04</b>
<b>*** BROKER TRANSACTIONS TOTAL ***</b>			<b>\$100.00</b>	<b>\$652.70</b>	<b>\$0.00</b>	<b>\$652.70</b>		<b>\$587.43</b>

## BROKER COMMISSION TOTALS

Broker Transactions	\$587.43
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

<b>Net Commission Earned</b>	<b>\$587.43</b>
<b>Year-to-date Earnings</b>	<b>\$34,161.70</b>