



COMMISSION STATEMENT

June 11, 2018

JON HEDDLESON
1021 Park Ave.
Elyria, OH 44035

BROKER #: A55
BRANCH #01001 - LifeMark Home Office

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
05/30/2018	***-**-48IN - COOPER, BRIANNE	AMERICAN BALANCED FUND-A	25.00	1.25	0.00	1.25	80.0	1.00
	ACCOUNT #: 00086664615	BUY 1 Units @28.8800						
06/01/2018	***-**-81IN - JACKSON,	AMERICAN BALANCED FUND-A	53.75	2.02	0.00	2.02	80.0	1.62
	ACCOUNT #: 00081681468	BUY 2 Units @28.5200						
05/30/2018	***-**-88IN - HAYES, JOSHUA	AMERICAN FUNDS 2050 TARGET DATE-A	150.00	7.50	0.00	7.50	80.0	6.00
	ACCOUNT #: 00086747463	BUY 9 Units @16.4700						
05/30/2018	***-**-14CL - HEDDELSON,	AMERICAN GLOBAL BALANCED CLASS A	25.00	1.25	0.00	1.25	80.0	1.00
	ACCOUNT #: 00085916338	BUY 1 Units @34.4100						
06/01/2018	***-**-05IN - LEIKALA, JOSH	AMERICAN GLOBAL BALANCED CLASS A	25.00	1.25	0.00	1.25	80.0	1.00
	ACCOUNT #: 00085956564	BUY 1 Units @34.4700						
06/01/2018	***-**-13IN - BEMENT, JERRY	AMERICAN HIGH-INCOME TRUST-C	10.00	0.10	0.00	0.10	80.0	0.08
	ACCOUNT #: 00088836397	BUY 1 Units @10.1200						
06/01/2018	***-**-99IN - ENDERLE, ANGELA	AMERICAN MUTUAL FUND-C	25.00	0.25	0.00	0.25	80.0	0.20
	ACCOUNT #: 00083270336	BUY 1 Units @40.1600						
05/25/2018	***-**-75IN - WELLS, CAROL	CAPITAL INCOME BUILDER-A	75.00	3.75	0.00	3.75	80.0	3.00
	ACCOUNT #: 00953303928	BUY 1 Units @64.4800						
06/01/2018	***-**-13IN - BEMENT, JERRY	CAPITAL WORLD BOND FUND-C	12.50	0.13	0.00	0.13	80.0	0.10
	ACCOUNT #: 00088836397	BUY 1 Units @19.2500						
05/25/2018	***-**-75IN - WELLS, CAROL	CAPITAL WORLD GROWTH AND INCOME FUN	75.00	3.75	0.00	3.75	80.0	3.00
	ACCOUNT #: 00977979325	BUY 1 Units @55.4100						
05/30/2018	***-**-45IN - INGERSOLL, LORNA	CAPITAL WORLD GROWTH AND INCOME FUN	57.69	2.45	0.00	2.45	80.0	1.96
	ACCOUNT #: 00075090099	BUY 1 Units @54.6300						
05/30/2018	***-**-45IN - INGERSOLL, LORNA	CAPITAL WORLD GROWTH AND INCOME FUN	34.62	1.47	0.00	1.47	80.0	1.18
	ACCOUNT #: 00075090099	BUY 1 Units @54.6300						
06/01/2018	***-**-81IN - JACKSON,	CAPITAL WORLD GROWTH AND INCOME FUN	53.75	2.02	0.00	2.02	80.0	1.62
	ACCOUNT #: 00081681468	BUY 1 Units @54.6000						
06/01/2018	***-**-71IN - HLAS, LEE	CAPITAL WORLD GROWTH AND INCOME FUN	50.00	2.13	0.00	2.13	80.0	1.70
	ACCOUNT #: 00074169955	BUY 1 Units @54.8800						
05/30/2018	***-**-07IN - WARD, DANIEL	EUROPACIFIC GROWTH FUND-A	27.00	1.15	0.00	1.15	80.0	0.92
	ACCOUNT #: 00075090142	BUY 0 Units @59.4400						
05/30/2018	***-**-07IN - WARD, DANIEL	EUROPACIFIC GROWTH FUND-A	27.00	1.15	0.00	1.15	80.0	0.92
	ACCOUNT #: 00075090142	BUY 0 Units @59.4400						



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BROKER TRANSACTIONS (continued)								
PRODUCT CATEGORY: MUTUAL FUNDS (continued)								
06/01/2018	***-**-17IN - METZGER-GASIOR,	EUROPACIFIC GROWTH FUND-A	75.00	3.75	0.00	3.75	80.0	3.00
	ACCOUNT #: 00084959995	BUY 1 Units @60.3500						
05/24/2018	***-**-83IN - GRIMM, LISA	FRANKLIN INCOME FUND CLASS A	25.00	1.00	0.00	1.00	80.0	0.80
	ACCOUNT #: 000090233211843	BUY 10 Units @2.4200						
05/25/2018	***-**-439B - KOETH, JEFFREY	FRANKLIN INTERNATIONAL GROWTH FUND	19.50	0.20	0.00	0.20	80.0	0.16
	ACCOUNT #: 000000000008882	BUY 1 Units @14.7100						
05/25/2018	***-**-728B - SPENCER, KRISTEN	FRANKLIN INTERNATIONAL GROWTH FUND	11.25	0.11	0.00	0.11	80.0	0.09
	ACCOUNT #: 000000000008918	BUY 1 Units @14.7100						
05/25/2018	***-**-50IN - PIEHL, DAVID	FRANKLIN INTERNATIONAL GROWTH FUND	52.50	0.53	0.00	0.53	80.0	0.42
	ACCOUNT #: 000000000010241	BUY 4 Units @14.7100						
05/25/2018	***-**-39IN - KOETH, JEFFREY	FRANKLIN SMALL CAP VALUE C	48.10	0.48	0.00	0.48	80.0	0.38
	ACCOUNT #: 000000000871133	BUY 1 Units @50.5900						
05/25/2018	***-**-28IN - SPENCER, KRISTEN	FRANKLIN SMALL CAP VALUE C	27.75	0.28	0.00	0.28	80.0	0.22
	ACCOUNT #: 000000000871172	BUY 1 Units @50.5900						
05/25/2018	***-**-50IN - PIEHL, DAVID	FRANKLIN SMALL CAP VALUE C	129.50	1.30	0.00	1.30	80.0	1.04
	ACCOUNT #: 000000000871792	BUY 3 Units @50.5900						
05/25/2018	***-**-439B - KOETH, JEFFREY	FRANKLIN STRATEGIC INCOME C	23.40	0.23	0.00	0.23	80.0	0.18
	ACCOUNT #: 000000001352576	BUY 2 Units @9.5900						
05/25/2018	***-**-728B - SPENCER, KRISTEN	FRANKLIN STRATEGIC INCOME C	13.50	0.14	0.00	0.14	80.0	0.11
	ACCOUNT #: 000000001353604	BUY 1 Units @9.5900						
05/25/2018	***-**-50IN - PIEHL, DAVID	FRANKLIN STRATEGIC INCOME C	63.00	0.63	0.00	0.63	80.0	0.50
	ACCOUNT #: 000000001393228	BUY 7 Units @9.5900						
05/25/2018	***-**-439B - KOETH, JEFFREY	FRK AGE HIGH INC FND - CL C	10.40	0.10	0.00	0.10	80.0	0.08
	ACCOUNT #: 000000001268592	BUY 6 Units @1.8500						
05/25/2018	***-**-50IN - PIEHL, DAVID	FRK AGE HIGH INC FND - CL C	28.00	0.28	0.00	0.28	80.0	0.22
	ACCOUNT #: 000000001283074	BUY 15 Units @1.8500						
05/24/2018	***-**-83IN - GRIMM, LISA	GLOBAL OPPORTUNITIES A	25.00	1.19	0.00	1.19	80.0	0.95
	ACCOUNT #: 02155916636	BUY 0 Units @0.0000						
06/01/2018	***-**-13IN - BEMENT, JERRY	INTERMEDIATE BOND FUND OF AMERICA-A	11.25	0.23	0.00	0.23	80.0	0.18
	ACCOUNT #: 00088836397	BUY 1 Units @13.4600						
05/29/2018	***-**-13IN - BEMENT, JERRY	INTERNATIONAL GROWTH AND INCOME-529	75.00	3.19	0.00	3.19	80.0	2.55
	ACCOUNT #: 00085039368	BUY 2 Units @35.6700						



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BROKER TRANSACTIONS (continued)								
PRODUCT CATEGORY: MUTUAL FUNDS (continued)								
06/01/2018	***-**-17IN - METZGER-GASIOR, ACCOUNT #: 00084959995	INTERNATIONAL GROWTH AND INCOME-A BUY 2 Units @36.7000	75.00	3.75	0.00	3.75	80.0	3.00
06/01/2018	***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	INTERNATIONAL GROWTH AND INCOME-C BUY 1 Units @34.4600	18.75	0.19	0.00	0.19	80.0	0.15
06/01/2018	***-**-99IN - ENDERLE, ANGELA ACCOUNT #: 00083270336	INTERNATIONAL GROWTH AND INCOME-C BUY 1 Units @34.4600	25.00	0.25	0.00	0.25	80.0	0.20
06/01/2018	***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	NEW PERSPECTIVE FUND-C BUY 0 Units @43.6500	10.00	0.10	0.00	0.10	80.0	0.08
05/30/2018	***-**-0083 - MASSEY, TONY ACCOUNT #: 00089986382	NEW WORLD FUND-A BUY 0 Units @70.2500	13.50	0.57	0.00	0.57	80.0	0.46
05/30/2018	***-**-0083 - MASSEY, TONY ACCOUNT #: 00089986382	NEW WORLD FUND-A BUY 0 Units @70.2500	13.50	0.57	0.00	0.57	80.0	0.46
05/30/2018	***-**-14CL - HEDDELSON, ACCOUNT #: 00085916338	NEW WORLD FUND-A BUY 0 Units @70.8100	25.00	1.25	0.00	1.25	80.0	1.00
06/01/2018	***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	NEW WORLD FUND-C BUY 0 Units @64.8900	7.50	0.08	0.00	0.08	80.0	0.06
06/11/2018	***-**-79IN - HARTLEY, ACCOUNT #: 04019028167	PIMCO ALL ASSET ALL AUTHORITY A BUY 0 Units @0.0000	22.00	1.05	0.00	1.05	80.0	0.84
06/11/2018	***-**-79IN - HARTLEY, ACCOUNT #: 04006018289	PIMCO HIGH YIELD A BUY 0 Units @0.0000	22.00	0.72	0.00	0.72	80.0	0.58
05/30/2018	***-**-0083 - MASSEY, TONY ACCOUNT #: 00089986382	SMALLCAP WORLD FUND-A BUY 0 Units @61.6000	13.50	0.57	0.00	0.57	80.0	0.46
05/30/2018	***-**-0083 - MASSEY, TONY ACCOUNT #: 00089986382	SMALLCAP WORLD FUND-A BUY 0 Units @61.6000	13.50	0.57	0.00	0.57	80.0	0.46
05/30/2018	***-**-48IN - COOPER, BRIANNE ACCOUNT #: 00086664615	SMALLCAP WORLD FUND-A BUY 0 Units @62.0900	25.00	1.25	0.00	1.25	80.0	1.00
06/01/2018	***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	SMALLCAP WORLD FUND-C BUY 1 Units @51.6300	35.00	0.35	0.00	0.35	80.0	0.28
06/01/2018	***-**-99IN - ENDERLE, ANGELA ACCOUNT #: 00083270336	SMALLCAP WORLD FUND-C BUY 0 Units @51.6300	25.00	0.25	0.00	0.25	80.0	0.20
05/25/2018	***-**-439B - KOETH, JEFFREY ACCOUNT #: 000000000110611	TEM EMERGING MARKETS SMALL CAP FD - BUY 1 Units @13.9600	10.40	0.10	0.00	0.10	80.0	0.08



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<u>BROKER TRANSACTIONS (continued)</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS (continued)</u>								
05/25/2018	***-**-728B - SPENCER, KRISTEN	TEM EMERGING MARKETS SMALL CAP FD -	6.00	0.06	0.00	0.06	80.0	0.05
	ACCOUNT #: 000000000110700	BUY 0 Units @13.9600						
05/25/2018	***-**-50IN - PIEHL, DAVID	TEM EMERGING MARKETS SMALL CAP FD -	28.00	0.28	0.00	0.28	80.0	0.22
	ACCOUNT #: 000000000114924	BUY 2 Units @13.9600						
05/25/2018	***-**-39IN - KOETH, JEFFREY	TEM GLOBAL TOTAL RETURN FUND - CLAS	18.20	0.18	0.00	0.18	80.0	0.14
	ACCOUNT #: 000000000199772	BUY 2 Units @11.8500						
05/25/2018	***-**-50IN - PIEHL, DAVID	TEM GLOBAL TOTAL RETURN FUND - CLAS	49.00	0.49	0.00	0.49	80.0	0.39
	ACCOUNT #: 000000000199784	BUY 4 Units @11.8500						
05/25/2018	***-**-28IN - SPENCER, KRISTEN	TEM GLOBAL TOTAL RETURN FUND - CLAS	10.50	0.11	0.00	0.11	80.0	0.09
	ACCOUNT #: 000000000199796	BUY 1 Units @11.8500						
05/30/2018	***-**-45IN - INGERSOLL, LORNA	THE GROWTH FUND OF AMERICA-A	57.69	2.45	0.00	2.45	80.0	1.96
	ACCOUNT #: 00075090099	BUY 1 Units @56.2300						
05/30/2018	***-**-45IN - INGERSOLL, LORNA	THE GROWTH FUND OF AMERICA-A	34.61	1.47	0.00	1.47	80.0	1.18
	ACCOUNT #: 00075090099	BUY 1 Units @56.2300						
05/30/2018	***-**-14CL - HEDDELSON,	WASHINGTON MUTUAL INVESTORS FUND-A	25.00	1.25	0.00	1.25	80.0	1.00
	ACCOUNT #: 00085916338	BUY 1 Units @49.0900						
06/01/2018	***-**-13IN - BEMENT, JERRY	WASHINGTON MUTUAL INVESTORS FUND-C	20.00	0.20	0.00	0.20	80.0	0.16
	ACCOUNT #: 00088836397	BUY 0 Units @45.6900						
06/01/2018	***-**-99IN - ENDERLE, ANGELA	WASHINGTON MUTUAL INVESTORS FUND-C	25.00	0.25	0.00	0.25	80.0	0.20
	ACCOUNT #: 00083270336	BUY 1 Units @45.6900						
* MUTUAL FUNDS SUBTOTAL *			\$1,993.11	\$63.62	\$0.00	\$63.62		\$50.88
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
06/04/2018	***-**-80IN - MELVIN, JOEL	PACIFIC LIFE CUSIP 69448B175-NFS	100.00	1.20	0.00	1.20	80.0	0.96
	ACCOUNT #: VM16004537	BUY 0 Units @0.0000						
* VARIABLE ANNUITIES SUBTOTAL *			\$100.00	\$1.20	\$0.00	\$1.20		\$0.96
<u>PRODUCT CATEGORY: RIA</u>								
06/11/2018	***-**-14FB - KRASE, MELINDA	AMHERST SCHOOLS	74.00	74.00	0.00	74.00	80.0	59.20
	ACCOUNT #: 102892301	BUY 0 Units @0.0000						
06/11/2018	***-**-46FB - TAYLOR, KELLY	AMHERST SCHOOLS	25.82	25.82	0.00	25.82	80.0	20.66
	ACCOUNT #: 102892401	BUY 0 Units @0.0000						



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BROKER TRANSACTIONS (continued)								
PRODUCT CATEGORY: RIA (continued)								
06/11/2018	***-**-50FB - ANDERSON, DAVID	AMHERST SCHOOLS	62.84	62.84	0.00	62.84	80.0	50.27
	ACCOUNT #: 102897501	BUY 0 Units @0.0000						
06/11/2018	***-**-74FB - ANDERSON,	AMHERST SCHOOLS	97.18	97.18	0.00	97.18	80.0	77.74
	ACCOUNT #: 102897601	BUY 0 Units @0.0000						
06/11/2018	***-**-29FB - PECZE, SCOTT	AMHERST SCHOOLS	40.69	40.69	0.00	40.69	80.0	32.55
	ACCOUNT #: 102897701	BUY 0 Units @0.0000						
06/11/2018	***-**-06FB - WOLFE, MAUREEN	AMHERST SCHOOLS	13.79	13.79	0.00	13.79	80.0	11.03
	ACCOUNT #: 102897801	BUY 0 Units @0.0000						
06/11/2018	***-**-80FB - MELVIN, JOEL	AMHERST SCHOOLS	0.72	0.72	0.00	0.72	80.0	0.58
	ACCOUNT #: 102925001	BUY 0 Units @0.0000						
06/11/2018	***-**-60FB - SCHNEIDER,	AMHERST SCHOOLS	37.91	37.91	0.00	37.91	80.0	30.33
	ACCOUNT #: 102940101	BUY 0 Units @0.0000						
06/11/2018	***-**-81FB - HARCULA, LISA	AMHERST SCHOOLS	2.20	2.20	0.00	2.20	80.0	1.76
	ACCOUNT #: 103034101	BUY 0 Units @0.0000						
06/11/2018	***-**-74FB - HARCULA, ROBERT	AMHERST SCHOOLS	23.37	23.37	0.00	23.37	80.0	18.70
	ACCOUNT #: 103034201	BUY 0 Units @0.0000						
06/11/2018	***-**-76FB - SCHENK, LISA	AMHERST SCHOOLS	26.83	26.83	0.00	26.83	80.0	21.46
	ACCOUNT #: 103061801	BUY 0 Units @0.0000						
06/11/2018	***-**-14IN - HOBER, GIA	AMHERST SCHOOLS	35.59	35.59	0.00	35.59	80.0	28.47
	ACCOUNT #: 103127901	BUY 0 Units @0.0000						
06/11/2018	***-**-1850 - JARMUSZ, MEGAN	AMHERST SCHOOLS	1.14	1.14	0.00	1.14	80.0	0.91
	ACCOUNT #: 103297701	BUY 0 Units @0.0000						
06/11/2018	***-**-56FB - TOMER, ANDREA	BARBERTON CITY SCHOOL DISTRICT	3.24	3.24	0.00	3.24	80.0	2.59
	ACCOUNT #: 102874901	BUY 0 Units @0.0000						
06/11/2018	***-**-05FB - LEIKALA, JOSH	CHARDON LOCAL	0.38	0.38	0.00	0.38	80.0	0.30
	ACCOUNT #: 102930201	BUY 0 Units @0.0000						
06/11/2018	***-**-51FB - GINLEY, ERIN	CLOVERLEAF LOCAL SCHOOLS	20.82	20.82	0.00	20.82	80.0	16.66
	ACCOUNT #: 102700001	BUY 0 Units @0.0000						
06/11/2018	***-**-74FB - COLLUM, LEANNE	CLOVERLEAF LOCAL SCHOOLS	80.74	80.74	0.00	80.74	80.0	64.59
	ACCOUNT #: 102700101	BUY 0 Units @0.0000						
06/11/2018	***-**-90FB - URSEM-FRUIT,	CLOVERLEAF LOCAL SCHOOLS	5.28	5.28	0.00	5.28	80.0	4.22
	ACCOUNT #: 102798201	BUY 0 Units @0.0000						



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BROKER TRANSACTIONS (continued)								
PRODUCT CATEGORY: RIA (continued)								
06/11/2018	***-**-25FB - ROCKHOLD, MARK	CLOVERLEAF LOCAL SCHOOLS	20.86	20.86	0.00	20.86	80.0	16.69
	ACCOUNT #: 102835401	BUY 0 Units @0.0000						
06/11/2018	***-**-80FB - DALESSANDRO,	CLOVERLEAF LOCAL SCHOOLS	40.42	40.42	0.00	40.42	80.0	32.34
	ACCOUNT #: 103041501	BUY 0 Units @0.0000						
06/11/2018	***-**-12FB - HEWIS, KRISTINA	EUCLID CITY SCHOOLS	48.53	48.53	0.00	48.53	80.0	38.82
	ACCOUNT #: 102814301	BUY 0 Units @0.0000						
06/11/2018	***-**-81FB - SHAMBLIN,	EUCLID CITY SCHOOLS	26.27	26.27	0.00	26.27	80.0	21.02
	ACCOUNT #: 102827001	BUY 0 Units @0.0000						
06/11/2018	***-**-76FB - MADENFORT,	GREEN LOCAL SCHOOL DISTRICT	43.22	43.22	0.00	43.22	80.0	34.58
	ACCOUNT #: 102866101	BUY 0 Units @0.0000						
06/11/2018	***-**-10FB - RADDISH, CHARLEE	GREEN LOCAL SCHOOL DISTRICT	32.55	32.55	0.00	32.55	80.0	26.04
	ACCOUNT #: 102907801	BUY 0 Units @0.0000						
06/11/2018	***-**-60FB - BINNS, THERESA	GREEN LOCAL SCHOOL DISTRICT	30.36	30.36	0.00	30.36	80.0	24.29
	ACCOUNT #: 102910201	BUY 0 Units @0.0000						
06/11/2018	***-**-24FB - MADENFORT,	GREEN LOCAL SCHOOL DISTRICT	5.59	5.59	0.00	5.59	80.0	4.47
	ACCOUNT #: 102989501	BUY 0 Units @0.0000						
06/11/2018	***-**-58FB - STECKER, LACEY	GREEN LOCAL SCHOOL DISTRICT	2.04	2.04	0.00	2.04	80.0	1.63
	ACCOUNT #: 103050801	BUY 0 Units @0.0000						
06/11/2018	***-**-58FB - STECKER, LACEY	GREEN LOCAL SCHOOL DISTRICT	0.06	0.06	0.00	0.06	80.0	0.05
	ACCOUNT #: 103050802	BUY 0 Units @0.0000						
06/11/2018	***-**-47FB - DOLATA, TANYA	HIGHLAND LOCAL SCHOOLS	35.90	35.90	0.00	35.90	80.0	28.72
	ACCOUNT #: 102803501	BUY 0 Units @0.0000						
06/11/2018	***-**-88FB - WHITNEY, ABIGAIL	HIGHLAND LOCAL SCHOOLS	0.47	0.47	0.00	0.47	80.0	0.38
	ACCOUNT #: 102803601	BUY 0 Units @0.0000						
06/11/2018	***-**-49FB - VALENTASIS,	HIGHLAND LOCAL SCHOOLS	63.79	63.79	0.00	63.79	80.0	51.03
	ACCOUNT #: 102803701	BUY 0 Units @0.0000						
06/11/2018	***-**-54FB - BOND, LINDSAY	HIGHLAND LOCAL SCHOOLS	9.79	9.79	0.00	9.79	80.0	7.83
	ACCOUNT #: 102920601	BUY 0 Units @0.0000						
06/11/2018	***-**-31FB - WATERS, MONIQUE	HIGHLAND LOCAL SCHOOLS	1.61	1.61	0.00	1.61	80.0	1.29
	ACCOUNT #: 103182501	BUY 0 Units @0.0000						
06/11/2018	***-**-08FB - KISH, MAURA	MAYFIELD CITY SCHOOL DISTRICT	64.33	64.33	0.00	64.33	80.0	51.46
	ACCOUNT #: 102706601	BUY 0 Units @0.0000						



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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
BROKER TRANSACTIONS (continued)								
PRODUCT CATEGORY: RIA (continued)								
06/11/2018	***-**-83FB - LUBIN, MATTHEW	MAYFIELD CITY SCHOOL DISTRICT	84.60	84.60	0.00	84.60	80.0	67.68
	ACCOUNT #: 102707601	BUY 0 Units @0.0000						
06/11/2018	***-**-10FB - MARCIANO, KATE	MAYFIELD CITY SCHOOL DISTRICT	8.80	8.80	0.00	8.80	80.0	7.04
	ACCOUNT #: 102710901	BUY 0 Units @0.0000						
06/11/2018	***-**-79FB - SAUNDERS,	MAYFIELD CITY SCHOOL DISTRICT	20.23	20.23	0.00	20.23	80.0	16.18
	ACCOUNT #: 102712201	BUY 0 Units @0.0000						
06/11/2018	***-**-59FB - GOLEM, ALLISON	MAYFIELD CITY SCHOOL DISTRICT	49.93	49.93	0.00	49.93	80.0	39.94
	ACCOUNT #: 102802001	BUY 0 Units @0.0000						
06/11/2018	***-**-70FB - ELLIS, MICHAEL	MAYFIELD CITY SCHOOL DISTRICT	8.76	8.76	0.00	8.76	80.0	7.01
	ACCOUNT #: 102808201	BUY 0 Units @0.0000						
06/11/2018	***-**-70FB - FINI-SANSON,	MAYFIELD CITY SCHOOL DISTRICT	29.84	29.84	0.00	29.84	80.0	23.87
	ACCOUNT #: 102809101	BUY 0 Units @0.0000						
06/11/2018	***-**-67FB - BECERRA, BEN	MAYFIELD CITY SCHOOL DISTRICT	3.05	3.05	0.00	3.05	80.0	2.44
	ACCOUNT #: 102846601	BUY 0 Units @0.0000						
06/11/2018	***-**-68FB - HASTINGS, JACLYN	MAYFIELD CITY SCHOOL DISTRICT	0.96	0.96	0.00	0.96	80.0	0.77
	ACCOUNT #: 103080101	BUY 0 Units @0.0000						
06/11/2018	***-**-14FB - WESTFALL, EMILY	MAYFIELD CITY SCHOOL DISTRICT	1.11	1.11	0.00	1.11	80.0	0.89
	ACCOUNT #: 103081701	BUY 0 Units @0.0000						
06/11/2018	***-**-18FB - EBERHARDT, TODD	OLMSTED FALLS CITY SCHOOLS	89.38	89.38	0.00	89.38	80.0	71.50
	ACCOUNT #: 102881801	BUY 0 Units @0.0000						
06/11/2018	***-**-92FB - TROMBA, HEATHER	PERRY LOCAL SD	25.38	25.38	0.00	25.38	80.0	20.30
	ACCOUNT #: 102700801	BUY 0 Units @0.0000						
06/11/2018	***-**-65FB - TRAINA, KATHLEEN	PERRY LOCAL SD	47.19	47.19	0.00	47.19	80.0	37.75
	ACCOUNT #: 102700901	BUY 0 Units @0.0000						
06/11/2018	***-**-88FB - WARD, PAIGE	PERRY LOCAL SD	74.49	74.49	0.00	74.49	80.0	59.59
	ACCOUNT #: 102701001	BUY 0 Units @0.0000						
06/11/2018	***-**-52FB - ROBERTS, TAMARA	PERRY LOCAL SD	49.99	49.99	0.00	49.99	80.0	39.99
	ACCOUNT #: 102722801	BUY 0 Units @0.0000						
06/11/2018	***-**-88FB - WEISBARTH,	SHAKER HEIGHTS CITY SD (BOE)	45.79	45.79	0.00	45.79	80.0	36.63
	ACCOUNT #: 102898001	BUY 0 Units @0.0000						
06/11/2018	***-**-00FB - DAWSON, DAWN	WESTLAKE CITY SD (BOE)	117.96	117.96	0.00	117.96	80.0	94.37
	ACCOUNT #: 102984201	BUY 0 Units @0.0000						



COMMISSION STATEMENT

June 11, 2018

JON HEDDLESON
1021 Park Ave.
Elyria, OH 44035

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS (continued)</u>								
<u>PRODUCT CATEGORY: RIA (continued)</u>								
06/11/2018	***-**-07FB - PADO, KRISTEN	WESTLAKE CITY SD (BOE)	63.86	63.86	0.00	63.86	80.0	51.09
	ACCOUNT #: 102984301	BUY 0 Units @0.0000						
06/11/2018	***-**-52FB - CLARK, MINDY	WESTLAKE CITY SD (BOE)	44.90	44.90	0.00	44.90	80.0	35.92
	ACCOUNT #: 102984501	BUY 0 Units @0.0000						
06/11/2018	***-**-27FB - DIETERICH, DONNA	WESTLAKE CITY SD (BOE)	87.89	87.89	0.00	87.89	80.0	70.31
	ACCOUNT #: 102984901	BUY 0 Units @0.0000						
06/11/2018	***-**-93FB - ZUK, LISA	WESTLAKE CITY SD (BOE)	88.55	88.55	0.00	88.55	80.0	70.84
	ACCOUNT #: 102985001	BUY 0 Units @0.0000						
06/11/2018	***-**-0759 - ROYCE, BRIDGET	WESTLAKE CITY SD (BOE)	5.51	5.51	0.00	5.51	80.0	4.41
	ACCOUNT #: 103152801	BUY 0 Units @0.0000						
06/11/2018	***-**-58FB - MUSSELMAN,	WESTLAKE CITY SD (BOE)	2.08	2.08	0.00	2.08	80.0	1.66
	ACCOUNT #: 103303601	BUY 0 Units @0.0000						
		* RIA SUBTOTAL *	\$1,928.58	\$1,928.58	\$0.00	\$1,928.58		\$1,542.84
<u>PRODUCT CATEGORY: VARIABLE UNIVERSAL LIFE</u>								
06/11/2018	***-**-153I - MCCLINTOCK,	SECURITY BENEFIT VUL TRAILS	225.00	11.25	0.00	11.25	80.0	9.00
	ACCOUNT #: 271646153	BUY 1 Units @225.0000						
06/11/2018	***-**-153I - MCCLINTOCK,	SECURITY BENEFIT VUL TRAILS	0.00	5.29	0.00	5.29	80.0	4.23
	ACCOUNT #: 271646153	BUY 1 Units @0.0000						
06/11/2018	***-**-31IN - EIDAM, ROBYN	SECURITY BENEFIT VUL TRAILS	0.00	90.44	0.00	90.44	80.0	72.35
	ACCOUNT #: 277723831	BUY 1 Units @0.0000						
06/11/2018	***-**-55IN - CZECH, MANDY	SECURITY BENEFIT VUL TRAILS	0.00	32.52	0.00	32.52	80.0	26.02
	ACCOUNT #: 269902555	BUY 1 Units @0.0000						
		* VARIABLE UNIVERSAL LIFE SUBTOTAL *	\$225.00	\$139.50	\$0.00	\$139.50		\$111.60
<u>PRODUCT CATEGORY: 529 PLAN</u>								
05/29/2018	***-**-13IN - BEMENT, JERRY	NEW PERSPECTIVE FUND-529A	75.00	3.19	0.00	3.19	80.0	2.55
	ACCOUNT #: 00085039368	BUY 2 Units @46.4500						
		* 529 PLAN SUBTOTAL *	\$75.00	\$3.19	\$0.00	\$3.19		\$2.55



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<u>BROKER TRANSACTIONS (continued)</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u>								
06/11/2018	***-**-2205 - CORE	JOHN HANCOCK VA TRAILS BUY 1 Units @0.0000	0.00	67.07	0.00	67.07	80.0	53.66
05/21/2018	***-**-66IN - FIATAL, LINDA ACCOUNT #: 103783EV8	TRANSAMERICA EXTRA BUY 0 Units @0.0000	0.00	118.13	0.00	118.13	80.0	94.50
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *			\$0.00	\$185.20	\$0.00	\$185.20		\$148.16
*** BROKER TRANSACTIONS TOTAL ***			\$4,321.69	\$2,321.29	\$0.00	\$2,321.29		\$1,856.99

BROKER COMMISSION TOTALS

Broker Transactions	\$1,856.99
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Net Commission Earned	\$1,856.99
Year-to-date Earnings	\$41,239.61