



Concorde Investment Services, LLC  
**COMMISSION STATEMENT**  
**January 17, 2017**

01/13/2017  
 Page No. 1

DANIEL BUKOVCIK  
 101 N. Main Street  
 Box 376  
 Ovid, MI 48866

BROKER #: B123  
 BRANCH: DANIEL BUKOVCIK

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: FIXED INDEX ANNUITIES</u></b>								
01/03/2017	DAGGETT, MARY JO	LINCOLN FIA	400,000.00	24,000.00	90.0	21,600.00	0.00	21,600.00
		<b>* FIXED INDEX ANNUITIES SUBTOTAL *</b>	<b>\$400,000.00</b>	<b>\$24,000.00</b>		<b>\$21,600.00</b>	<b>\$0.00</b>	<b>\$21,600.00</b>
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
12/27/2016	LATZ, SONYA	AM FUNDS CAPITAL INCOME BUILDER A	50.00	1.88	90.0	1.69	0.00	1.69
12/27/2016	LATZ, JARRAH	AM FUNDS CAPITAL INCOME BUILDER A	12.50	0.47	90.0	0.42	0.00	0.42
01/03/2017	MARTIN, SCOTT	AM FUNDS CAPITAL INCOME BUILDER A	86.06	3.66	90.0	3.29	0.00	3.29
12/27/2016	LATZ, JOSHUA	AM FUNDS CAPITAL WORLD BOND A	40.00	1.20	90.0	1.08	0.00	1.08
12/27/2016	LATZ, SONYA	AM FUNDS CAPITAL WORLD GRTH & INC	50.00	1.88	90.0	1.69	0.00	1.69
12/27/2016	LATZ, JOSHUA	AM FUNDS CAPITAL WORLD GRTH & INC	80.00	3.00	90.0	2.70	0.00	2.70
01/03/2017	MAHONEY, KRISTEN	AM FUNDS CAPITAL WORLD GRTH & INC	30.00	1.28	90.0	1.15	0.00	1.15
12/27/2016	ZALUD, BRIAN	AM FUNDS EUROPACIFIC GROWTH FUND A	37.50	1.59	90.0	1.43	0.00	1.43
12/27/2016	HERBLET, AMANDA	AM FUNDS EUROPACIFIC GROWTH FUND A	25.00	1.25	90.0	1.13	0.00	1.13
12/27/2016	MULDER, JAYDEN	AM FUNDS GROWTH AND INCOME A	50.00	2.50	90.0	2.25	0.00	2.25
12/27/2016	HERBLET, AMANDA	AM FUNDS GROWTH FUND OF AMERICA A	25.00	1.25	90.0	1.13	0.00	1.13
12/27/2016	LATZ, JOSHUA	AM FUNDS GROWTH FUND OF AMERICA A	80.00	3.00	90.0	2.70	0.00	2.70
12/27/2016	LATZ, JARRAH	AM FUNDS GROWTH FUND OF AMERICA A	37.50	1.41	90.0	1.27	0.00	1.27
12/27/2016	ZALUD, ANN	AM FUNDS GROWTH FUND OF AMERICA A	37.50	1.59	90.0	1.43	0.00	1.43
12/28/2016	EKEL, NICHOLAS	AM FUNDS GROWTH FUND OF AMERICA A	50.00	2.50	90.0	2.25	0.00	2.25
01/03/2017	HAUK, KALMAN	AM FUNDS GROWTH FUND OF AMERICA A	166.00	6.23	90.0	5.61	0.00	5.61
01/03/2017	LONGSTRETH, JOEL	AM FUNDS GROWTH FUND OF AMERICA A	50.00	2.50	90.0	2.25	0.00	2.25
01/03/2017	BESKO, BRADLEY	AM FUNDS GROWTH FUND OF AMERICA A	25.00	1.25	90.0	1.13	0.00	1.13
01/03/2017	MARTIN, SCOTT	AM FUNDS GROWTH FUND OF AMERICA A	172.13	7.32	90.0	6.59	0.00	6.59
01/03/2017	BYRNE, JAMIE	AM FUNDS GROWTH FUND OF AMERICA A	15.00	0.64	90.0	0.58	0.00	0.58
01/03/2017	MAHONEY, KRISTEN	AM FUNDS GROWTH FUND OF AMERICA A	30.00	1.28	90.0	1.15	0.00	1.15
12/27/2016	ZALUD, BRIAN	AM FUNDS ICA A	37.50	1.59	90.0	1.43	0.00	1.43
12/27/2016	WREGGELSWORTH, JOY	AM FUNDS ICA A	275.00	11.69	90.0	10.52	0.00	10.52

NOTES: \* - Indicates adjustment is not included in 1099 Earnings  
 \*\* - Indicates adjustment is not included in Totals or Commissions  
 ^Date - Split Trade - full Investment Amount & Gross Commission displayed

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<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
12/27/2016	ZALUD, ANN	AM FUNDS ICA A	37.50	1.59	90.0	1.43	0.00	1.43
01/03/2017	LONGSTRETH, JOEL	AM FUNDS ICA A	50.00	2.50	90.0	2.25	0.00	2.25
01/03/2017	MARTIN, SCOTT	AM FUNDS ICA A	172.12	7.32	90.0	6.59	0.00	6.59
01/03/2017	BYRNE, JAMIE	AM FUNDS ICA A	15.00	0.64	90.0	0.58	0.00	0.58
12/27/2016	WREGGELSWORTH, JOY	AM FUNDS WASHINGTON MUTUAL	100.00	4.25	90.0	3.83	0.00	3.83
01/03/2017	BESKO, BRADLEY	AM FUNDS WASHINGTON MUTUAL	25.00	1.25	90.0	1.13	0.00	1.13
/ /	LEE, EUSTAQUIA	HARTFORD 529 AGGRESSIVE GROWTH A	0.00	0.43	90.0	0.39	0.00	0.39
/ /	STUTZMAN, KAREN	HARTFORD 529 CHECKS AND BAL A	0.00	0.10	90.0	0.09	0.00	0.09
/ /	STUTZMAN, KAREN	HARTFORD 529 CHECKS AND BAL A	0.00	0.07	90.0	0.06	0.00	0.06
/ /	MCHALLAM, MYA	HARTFORD 529 DIVIDEND AND GROWTH A	0.00	11.49	90.0	10.34	0.00	10.34
/ /	STUTZMAN, KAREN	HARTFORD 529 EQUITY INCOME A	0.00	2.36	90.0	2.12	0.00	2.12
/ /	STUTZMAN, KAREN	HARTFORD 529 EQUITY INCOME A	0.00	0.32	90.0	0.29	0.00	0.29
/ /	STUTZMAN, KAREN	HARTFORD 529 EQUITY INCOME A	0.00	2.36	90.0	2.12	0.00	2.12
/ /	STUTZMAN, KAREN	HARTFORD 529 EQUITY INCOME A	0.00	0.46	90.0	0.41	0.00	0.41
/ /	O'MALEY, SHIRLEY	HARTFORD 529 STATIC GROWTH A	0.00	0.33	90.0	0.30	0.00	0.30
/ /	O'MALEY, SHIRLEY	HARTFORD 529 STATIC GROWTH A	0.00	0.33	90.0	0.30	0.00	0.30
/ /	O'MALEY, SHIRLEY	HARTFORD 529 STATIC GROWTH A	0.00	1.94	90.0	1.75	0.00	1.75
/ /	O'MALEY, SHIRLEY	HARTFORD 529 STATIC GROWTH A	0.00	0.32	90.0	0.29	0.00	0.29
/ /	O'MALEY, SHIRLEY	HARTFORD 529 STATIC GROWTH A	0.00	0.29	90.0	0.26	0.00	0.26
/ /	DOUBRAVA, THOMAS	HARTFORD 529 STATIC GROWTH A	0.00	0.97	90.0	0.87	0.00	0.87
/ /	DOUBRAVA, THOMAS	HARTFORD 529 STATIC GROWTH A	0.00	0.64	90.0	0.58	0.00	0.58
/ /	BAESE, MARY BETH	HARTFORD BALANCED A	0.00	0.17	90.0	0.15	0.00	0.15
/ /	DARLING, KIMBERLY	HARTFORD BALANCED A	0.00	0.16	90.0	0.14	0.00	0.14
/ /	FOX, KERRI	HARTFORD BALANCED A	0.00	0.21	90.0	0.19	0.00	0.19
/ /	KIEFFER, DUSTIN	HARTFORD BALANCED ALLOCATION A	0.00	8.28	90.0	7.45	0.00	7.45
/ /	KIEFFER, KIRA	HARTFORD BALANCED ALLOCATION A	0.00	8.06	90.0	7.25	0.00	7.25
/ /	EVANS, ROGER	HARTFORD BALANCED ALLOCATION A	0.00	8.21	90.0	7.39	0.00	7.39
/ /	RADEMACHER, RICKEY	HARTFORD BALANCED ALLOCATION A	0.00	1.87	90.0	1.68	0.00	1.68
/ /	KIEFFER, PATRICIA	HARTFORD BALANCED ALLOCATION A	0.00	58.11	90.0	52.30	0.00	52.30
/ /	HASSE, RONALD	HARTFORD CAPITAL APP II A	0.00	1.87	90.0	1.68	0.00	1.68
/ /	HILTON, CYNTHIA	HARTFORD CAPITAL APP II A	0.00	3.47	90.0	3.12	0.00	3.12
/ /	BUKOVCIK, DANIEL	HARTFORD CAPITAL APP II A	0.00	6.93	90.0	6.24	0.00	6.24
/ /	THELEN, TODD	HARTFORD CAPITAL APP II A	0.00	0.39	90.0	0.35	0.00	0.35

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<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
/ /	THELEN, ROSANNE	HARTFORD CAPITAL APP II A	0.00	0.73	90.0	0.66	0.00	0.66
/ /	HILTON, CYNTHIA	HARTFORD CAPITAL APPRECIATION A	0.00	4.40	90.0	3.96	0.00	3.96
/ /	BUKOVCIK, DANIEL	HARTFORD CAPITAL APPRECIATION A	0.00	22.80	90.0	20.52	0.00	20.52
/ /	BAESE, MARY BETH	HARTFORD CAPITAL APPRECIATION A	0.00	1.87	90.0	1.68	0.00	1.68
/ /	PRICE, SARAH	HARTFORD CAPITAL APPRECIATION A	0.00	0.82	90.0	0.74	0.00	0.74
/ /	ZUNIGA, AMANDA	HARTFORD CAPITAL APPRECIATION A	0.00	12.75	90.0	11.48	0.00	11.48
/ /	HALFMAN, BRENDA	HARTFORD CAPITAL APPRECIATION A	0.00	0.47	90.0	0.42	0.00	0.42
/ /	THORNBURG, FREDERICK	HARTFORD CAPITAL APPRECIATION A	0.00	3.76	90.0	3.38	0.00	3.38
/ /	COOLEY, MARK	HARTFORD CAPITAL APPRECIATION A	0.00	0.21	90.0	0.19	0.00	0.19
/ /	DOUBRAVA, THOMAS	HARTFORD CAPITAL APPRECIATION A	0.00	0.98	90.0	0.88	0.00	0.88
/ /	BAESE, MARY BETH	HARTFORD CORPORATE OPPS A	0.00	0.30	90.0	0.27	0.00	0.27
/ /	RICHARDS, DEVIN	HARTFORD DISCIPLINED EQUITY A	0.00	2.27	90.0	2.04	0.00	2.04
/ /	FEDEWA, MIKE	HARTFORD DISCIPLINED EQUITY A	0.00	3.23	90.0	2.91	0.00	2.91
/ /	HILTON, CYNTHIA	HARTFORD DIVIDEND & GROWTH A	0.00	5.48	90.0	4.93	0.00	4.93
/ /	RICHARDS, AMBER	HARTFORD DIVIDEND & GROWTH A	0.00	1.08	90.0	0.97	0.00	0.97
/ /	RICHARDS, AMBER	HARTFORD DIVIDEND & GROWTH A	0.00	0.79	90.0	0.71	0.00	0.71
/ /	WEISMILLER, MARK	HARTFORD DIVIDEND & GROWTH A	0.00	3.06	90.0	2.75	0.00	2.75
/ /	LADISKI, BROOKE	HARTFORD DIVIDEND & GROWTH A	0.00	0.53	90.0	0.48	0.00	0.48
/ /	WEISMILLER, MARK	HARTFORD DIVIDEND & GROWTH A	0.00	1.63	90.0	1.47	0.00	1.47
/ /	WEISMILLER, KELSEY	HARTFORD DIVIDEND & GROWTH A	0.00	0.47	90.0	0.42	0.00	0.42
/ /	THORNBURG, FREDERICK	HARTFORD DIVIDEND & GROWTH A	0.00	5.67	90.0	5.10	0.00	5.10
/ /	FEDEWA, MIKE	HARTFORD DIVIDEND & GROWTH A	0.00	5.99	90.0	5.39	0.00	5.39
/ /	THELEN, TODD	HARTFORD DIVIDEND & GROWTH A	0.00	1.15	90.0	1.04	0.00	1.04
/ /	THELEN, ROSANNE	HARTFORD DIVIDEND & GROWTH A	0.00	2.14	90.0	1.93	0.00	1.93
01/03/2017	THORNBURG, FREDERICK	HARTFORD DIVIDEND & GROWTH A	150.00	6.00	90.0	5.40	0.00	5.40
/ /	BUKOVCIK/SEP, WILLIAM	HARTFORD GROWTH OPP A	0.00	1.48	90.0	1.33	0.00	1.33
/ /	SCHLIEF, MICHAEL	HARTFORD GROWTH OPP A	0.00	4.99	90.0	4.49	0.00	4.49
/ /	WOODRUFF, RONALD	HARTFORD GROWTH OPP A	0.00	2.85	90.0	2.57	0.00	2.57
/ /	SQUIRES, YVONNE	HARTFORD GROWTH OPP A	0.00	10.20	90.0	9.18	0.00	9.18
/ /	SQUIRES, LARRY	HARTFORD GROWTH OPP A	0.00	10.22	90.0	9.20	0.00	9.20
/ /	PLESKO-BERNATH, CYNTHIA	HARTFORD GROWTH OPP A	0.00	7.28	90.0	6.55	0.00	6.55
/ /	BUKOVCIK, DANIEL	HARTFORD GROWTH OPP A	0.00	52.71	90.0	47.44	0.00	47.44
/ /	BAESE, MARY BETH	HARTFORD GROWTH OPP A	0.00	0.32	90.0	0.29	0.00	0.29

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<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
/ /	LADISKI, BREANNA	HARTFORD GROWTH OPP A	0.00	0.79	90.0	0.71	0.00	0.71
/ /	BROWN, JACK	HARTFORD GROWTH OPP A	0.00	1.68	90.0	1.51	0.00	1.51
/ /	SIEFFERT, DONALD	HARTFORD GROWTH OPP A	0.00	7.53	90.0	6.78	0.00	6.78
/ /	FEDEWA, MIKE	HARTFORD GROWTH OPP A	0.00	2.90	90.0	2.61	0.00	2.61
/ /	BROWN, TUCKER	HARTFORD GROWTH OPP A	0.00	0.95	90.0	0.86	0.00	0.86
/ /	CASLER, SUSAN	HARTFORD GROWTH OPP A	0.00	0.42	90.0	0.38	0.00	0.38
/ /	DARLING, KIMBERLY	HARTFORD GROWTH OPP A	0.00	8.18	90.0	7.36	0.00	7.36
/ /	FOX, KERRI	HARTFORD GROWTH OPP A	0.00	13.34	90.0	12.01	0.00	12.01
/ /	SIEFFERT, DONALD	HARTFORD INFLATION PLUS A	0.00	9.06	90.0	8.15	0.00	8.15
/ /	HOLCOMB, BRUCE (DCD)	HARTFORD INFLATION PLUS A	0.00	0.86	90.0	0.77	0.00	0.77
/ /	THORNBURG, FREDERICK	HARTFORD INFLATION PLUS A	0.00	3.12	90.0	2.81	0.00	2.81
/ /	BATES, JAMES	HARTFORD INFLATION PLUS A	0.00	6.22	90.0	5.60	0.00	5.60
/ /	SCOTT, FRANCES	HARTFORD INFLATION PLUS A	0.00	1.11	90.0	1.00	0.00	1.00
/ /	WEISMILLER, MARK	HARTFORD INT'L GROWTH A	0.00	1.74	90.0	1.57	0.00	1.57
/ /	WEISMILLER, MARK	HARTFORD INT'L GROWTH A	0.00	0.95	90.0	0.86	0.00	0.86
/ /	WEISMILLER, KELSEY	HARTFORD INT'L GROWTH A	0.00	0.30	90.0	0.27	0.00	0.27
/ /	RICHARDS, AMBER	HARTFORD MIDCAP VALUE A	0.00	1.73	90.0	1.56	0.00	1.56
/ /	RICHARDS, AMBER	HARTFORD MIDCAP VALUE A	0.00	1.32	90.0	1.19	0.00	1.19
/ /	SIEFFERT, DONALD	HARTFORD TOTAL RETURN BOND A	0.00	6.56	90.0	5.90	0.00	5.90
<b>* MUTUAL FUNDS SUBTOTAL *</b>			<b>\$2,011.31</b>	<b>\$446.04</b>		<b>\$401.46</b>	<b>\$0.00</b>	<b>\$401.46</b>
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
12/31/2016	FELIU, RAUL	JNL ELITE ACCESS	24,991.58	5.21	90.0	4.69	0.00	4.69
12/31/2016	GOOSEN, JACQUELINE	JNL ELITE ACCESS	13,730.16	2.86	90.0	2.57	0.00	2.57
12/31/2016	STOCKING, ELAINE	JNL ELITE ACCESS	2,208.16	0.46	90.0	0.41	0.00	0.41
12/31/2016	SPITERI, JOHN	JNL ELITE ACCESS	5,062.25	1.05	90.0	0.95	0.00	0.95
12/31/2016	WAGGONER, SHEILA	JNL ELITE ACCESS	16,464.45	3.43	90.0	3.09	0.00	3.09
12/31/2016	SPIESS, CHARLES	JNL PERSPECTIVE	66,299.94	27.62	90.0	24.86	0.00	24.86
12/31/2016	RICHARDS, ROBERT	JNL PERSPECTIVE II 04/14	35,473.05	14.78	90.0	13.30	0.00	13.30
12/31/2016	SCHOMISCH, RENEE	JNL PERSPECTIVE II 04/14	234,520.02	97.72	90.0	87.95	0.00	87.95
12/31/2016	BURGESS, BEVERLY	JNL PERSPECTIVE II 04/14	17,034.80	7.10	90.0	6.39	0.00	6.39
12/31/2016	ROY, JANICE	JNL PERSPECTIVE II 04/14	30,864.78	12.86	90.0	11.57	0.00	11.57
12/31/2016	WINKLER, LORETTA	JNL PERSPECTIVE II 04/14	462,291.56	192.62	90.0	173.36	0.00	173.36
12/31/2016	COOK, DONALD	JNL PERSPECTIVE II 04/14	142,850.94	59.52	90.0	53.57	0.00	53.57

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<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
12/31/2016	VINCENT, LEROY	JNL PERSPECTIVE II 04/14	51,556.58	21.48	90.0	19.33	0.00	19.33
12/31/2016	WOODEND, DAVID	JNL PERSPECTIVE II 04/14	304,701.73	126.96	90.0	114.26	0.00	114.26
12/31/2016	HEHRER, SANDRA	JNL PERSPECTIVE II 04/14	32,514.68	13.55	90.0	12.20	0.00	12.20
12/31/2016	BARBOUR, LARRY	JNL PERSPECTIVE II 04/14	51,333.00	21.39	90.0	19.25	0.00	19.25
12/31/2016	SAVAGE, ELIZABETH	JNL PERSPECTIVE II 04/14	7,320.07	3.05	90.0	2.75	0.00	2.75
12/31/2016	THELEN, NEIL	JNL PERSPECTIVE II 04/14	16,472.10	6.86	90.0	6.17	0.00	6.17
12/31/2016	RICHARDS, AMBER	JNL PERSPECTIVE II 04/14	101,616.91	42.34	90.0	38.11	0.00	38.11
12/31/2016	BESKO, DIRK	JNL PERSPECTIVE II 04/14	15,176.01	6.32	90.0	5.69	0.00	5.69
12/31/2016	YOUNG, MARY	JNL PERSPECTIVE II 04/14	578,126.87	240.89	90.0	216.80	0.00	216.80
12/31/2016	WAKEFIELD, RONALD	JNL PERSPECTIVE II 04/14	38,848.64	16.19	90.0	14.57	0.00	14.57
12/31/2016	ADE, MARIE	JNL PERSPECTIVE II 04/14	10,597.18	4.42	90.0	3.98	0.00	3.98
12/31/2016	PIGGOTT, PHILIP	JNL PERSPECTIVE II 04/14	301,514.71	125.63	90.0	113.07	0.00	113.07
12/31/2016	SMITH, RICHARD	JNL PERSPECTIVE II 04/14	27,498.90	11.46	90.0	10.31	0.00	10.31
12/31/2016	FEDEWA, LORETTA	JNL PERSPECTIVE II 04/14	51,107.56	21.29	90.0	19.16	0.00	19.16
12/31/2016	STROMER, SCOTT	JNL PERSPECTIVE II 04/14	55,067.17	22.94	90.0	20.65	0.00	20.65
12/31/2016	THELEN, ROSANNE	JNL PERSPECTIVE II 04/14	879,061.18	366.28	90.0	329.65	0.00	329.65
12/31/2016	THOMA, CHRIS	JNL PERSPECTIVE II 04/14	69,931.71	29.14	90.0	26.23	0.00	26.23
12/31/2016	NIXON, KIMBERLY	JNL PERSPECTIVE II 04/14	82,782.35	34.49	90.0	31.04	0.00	31.04
12/31/2016	WAKEFIELD, RONALD	JNL PERSPECTIVE II 04/14	66,252.57	27.61	90.0	24.85	0.00	24.85
12/31/2016	WAGGONER, RUSSELL	JNL PERSPECTIVE II 04/14	80,577.53	33.57	90.0	30.21	0.00	30.21
12/31/2016	REED, JOAN	JNL PERSPECTIVE II 04/14	29,011.57	12.09	90.0	10.88	0.00	10.88
12/31/2016	REED, RICHARD	JNL PERSPECTIVE II 04/14	71,139.30	29.64	90.0	26.68	0.00	26.68
12/31/2016	PENROSE, GARY	JNL PERSPECTIVE II 04/14	79,737.71	33.22	90.0	29.90	0.00	29.90
12/31/2016	BERNATH, THOMAS	JNL PERSPECTIVE II 04/14	18,519.76	7.72	90.0	6.95	0.00	6.95
12/31/2016	TRANN, LISA	JNL PERSPECTIVE II 04/14	7,852.05	3.27	90.0	2.94	0.00	2.94
12/31/2016	HUMPHREY, PATRICIA	JNL PERSPECTIVE II 04/14	9,431.49	3.93	90.0	3.54	0.00	3.54
12/31/2016	STEVENS, PATRICIA	JNL PERSPECTIVE II 04/14	139,164.02	57.99	90.0	52.19	0.00	52.19
12/31/2016	BERNATH, MARGARET	JNL PERSPECTIVE II 04/14	35,148.43	14.65	90.0	13.19	0.00	13.19
12/31/2016	BERNATH, MARGARET	JNL PERSPECTIVE II 04/14	27,162.38	11.32	90.0	10.19	0.00	10.19
12/31/2016	RICHARD, LORI	JNL PERSPECTIVE II 04/14	29,659.88	12.36	90.0	11.12	0.00	11.12
12/31/2016	RECK, CHARLES	JNL PERSPECTIVE II 04/14	381,493.10	158.96	90.0	143.06	0.00	143.06
12/31/2016	HANUS, PHILLIP	JNL PERSPECTIVE II 04/14	133,242.48	55.52	90.0	49.97	0.00	49.97
12/31/2016	HANUS, SHEILA	JNL PERSPECTIVE II 04/14	31,394.90	13.08	90.0	11.77	0.00	11.77

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
12/31/2016	HANUS, PHILLIP	JNL PERSPECTIVE II 04/14	33,761.46	14.07	90.0	12.66	0.00	12.66
01/05/2017	HOCH, LYLE	JNL PERSPECTIVE II 04/14	30,970.42	1,548.52	90.0	1,393.67	0.00	1,393.67
12/31/2016	ASHBAUGH, ROBERT	JNL PERSPECTIVE II 05/05	320,035.24	133.35	90.0	120.02	0.00	120.02
12/31/2016	MILLER, ALAN	JNL PERSPECTIVE II 05/05	35,300.43	14.71	90.0	13.24	0.00	13.24
12/31/2016	BERNATH, THOMAS	JNL PERSPECTIVE II 05/05	7,984.06	3.33	90.0	3.00	0.00	3.00
12/31/2016	PLESKO-BERNATH, CYNTHIA	JNL PERSPECTIVE II 05/05	8,561.68	3.57	90.0	3.21	0.00	3.21
12/31/2016	SCHNEIDER, DAWN	JNL PERSPECTIVE II 05/05	26,575.53	11.07	90.0	9.96	0.00	9.96
12/31/2016	LEAVITT, CHRISTOPHER	JNL PERSPECTIVE II 05/05	4,350.35	1.81	90.0	1.63	0.00	1.63
12/31/2016	DEBOER, DIANA	JNL PERSPECTIVE II 05/05	59,419.25	24.76	90.0	22.28	0.00	22.28
12/31/2016	COZIK, MICHELLE	JNL PERSPECTIVE II 05/05	11,004.50	4.59	90.0	4.13	0.00	4.13
12/31/2016	NETHAWAY, BARBARA	JNL PERSPECTIVE II 05/05	29,943.57	12.48	90.0	11.23	0.00	11.23
12/31/2016	AUSTIN, CHARLENE	JNL PERSPECTIVE II 05/05	44,320.32	18.47	90.0	16.62	0.00	16.62
12/31/2016	BUKOVCIK, DANIEL	JNL PERSPECTIVE II 05/05	146,459.34	61.02	90.0	54.92	0.00	54.92
12/31/2016	KOERNER, NANCY	JNL PERSPECTIVE II 05/05	94,829.96	39.51	90.0	35.56	0.00	35.56
12/31/2016	BUKOVCIK, GAVIN	JNL PERSPECTIVE II 05/05	35,617.00	14.84	90.0	13.36	0.00	13.36
12/31/2016	BOETTCHER, BRETT	JNL PERSPECTIVE II 05/05	2,319.77	0.97	90.0	0.87	0.00	0.87
12/31/2016	BOETTCHER, BRETT	JNL PERSPECTIVE II 05/05	17,085.01	7.12	90.0	6.41	0.00	6.41
12/31/2016	BATORA, DELORES	JNL PERSPECTIVE II 05/05	29,487.93	12.29	90.0	11.06	0.00	11.06
12/31/2016	STOCKING, RODNEY	JNL PERSPECTIVE II 05/05	273,928.16	114.14	90.0	102.73	0.00	102.73
12/31/2016	MOORE, DONALD	JNL PERSPECTIVE II 05/05	12,302.23	5.13	90.0	4.62	0.00	4.62
12/31/2016	PALEN, LINDA	JNL PERSPECTIVE II 05/05	19,650.66	8.19	90.0	7.37	0.00	7.37
12/31/2016	HERBLET, SCOTT	JNL PERSPECTIVE II 05/05	31,495.40	13.12	90.0	11.81	0.00	11.81
12/31/2016	MEDINA, CESAR	JNL PERSPECTIVE II 05/05	42,079.15	17.53	90.0	15.78	0.00	15.78
12/31/2016	BESKO, DIRK	JNL PERSPECTIVE II 05/05	9,925.73	4.14	90.0	3.73	0.00	3.73
12/31/2016	BESKO, DIRK	JNL PERSPECTIVE II 05/05	110,143.90	45.89	90.0	41.30	0.00	41.30
12/31/2016	LATZ, SONYA	JNL PERSPECTIVE II 05/05	5,025.85	2.09	90.0	1.88	0.00	1.88
12/31/2016	HARROW, WENDY	JNL PERSPECTIVE II 05/05	3,740.71	1.56	90.0	1.40	0.00	1.40
12/31/2016	BISHOP, DAVID	JNL PERSPECTIVE II 05/05	53,650.69	22.35	90.0	20.12	0.00	20.12
12/31/2016	O'BERRY, MICHAEL	JNL PERSPECTIVE II 05/05	224,821.75	93.68	90.0	84.31	0.00	84.31
12/31/2016	WINKLER, JOHN	JNL PERSPECTIVE II 05/05	444,585.63	185.24	90.0	166.72	0.00	166.72
12/31/2016	HOOKER, LINDA	JNL PERSPECTIVE II 05/05	137,246.40	57.19	90.0	51.47	0.00	51.47
12/31/2016	BISHOP, DAVID	JNL PERSPECTIVE II 05/05	21,471.55	8.95	90.0	8.06	0.00	8.06
12/31/2016	DARLING, GARY	JNL PERSPECTIVE II 05/05	134,428.66	56.01	90.0	50.41	0.00	50.41

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<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
12/31/2016	GALECKA, CYRIL	JNL PERSPECTIVE II 05/05	134,935.06	56.22	90.0	50.60	0.00	50.60
12/31/2016	BURNS, KAREN	JNL PERSPECTIVE II 05/05	139,503.25	58.13	90.0	52.32	0.00	52.32
12/31/2016	COOK, DONALD	JNL PERSPECTIVE II 05/05	4,050.99	1.69	90.0	1.52	0.00	1.52
12/31/2016	GREEN, STEVE	JNL PERSPECTIVE II 05/05	66,694.25	27.79	90.0	25.01	0.00	25.01
12/31/2016	HECKMAN, RUSSELL	JNL PERSPECTIVE II 05/05	103,164.72	42.99	90.0	38.69	0.00	38.69
12/31/2016	HECKMAN, VICKI	JNL PERSPECTIVE II 05/05	5,800.20	2.42	90.0	2.18	0.00	2.18
12/31/2016	HECKMAN, VICKI	JNL PERSPECTIVE II 05/05	240,319.00	100.13	90.0	90.12	0.00	90.12
12/31/2016	VINCENT, DAVID	JNL PERSPECTIVE II 05/05	3,880.83	1.62	90.0	1.46	0.00	1.46
12/31/2016	VINCENT, JAMIE	JNL PERSPECTIVE II 05/05	19,274.10	8.03	90.0	7.23	0.00	7.23
12/31/2016	BERNATH, THOMAS	JNL PERSPECTIVE II 05/05	16,299.24	6.79	90.0	6.11	0.00	6.11
12/31/2016	KANTHE, LINDA	JNL PERSPECTIVE II 05/05	63,590.54	26.50	90.0	23.85	0.00	23.85
12/31/2016	COOK, JANET	JNL PERSPECTIVE II 05/05	57,315.89	23.88	90.0	21.49	0.00	21.49
12/31/2016	COOK, DONALD	JNL PERSPECTIVE II 05/05	136,880.30	57.03	90.0	51.33	0.00	51.33
12/31/2016	ADE, MARIE	JNL PERSPECTIVE II 05/05	50,425.44	21.01	90.0	18.91	0.00	18.91
12/31/2016	COOK, DONALD	JNL PERSPECTIVE II 05/05	99,110.32	41.30	90.0	37.17	0.00	37.17
12/31/2016	BUKOVCIK, SUSAN	JNL PERSPECTIVE II 05/05	14,202.84	5.92	90.0	5.33	0.00	5.33
12/31/2016	BUKOVCIK, DANIEL	JNL PERSPECTIVE II 05/05	14,480.04	6.03	90.0	5.43	0.00	5.43
12/31/2016	KING, MAXINE	JNL PERSPECTIVE II 05/05	75,554.53	31.48	90.0	28.33	0.00	28.33
12/31/2016	ATKINS, RONALD	JNL PERSPECTIVE II 05/05	57,915.31	24.13	90.0	21.72	0.00	21.72
12/31/2016	MCCABE, DAVID	JNL PERSPECTIVE II 05/05	93,947.63	39.14	90.0	35.23	0.00	35.23
12/31/2016	SMITH, DOUGLAS	JNL PERSPECTIVE II 05/05	19,033.83	7.93	90.0	7.14	0.00	7.14
12/31/2016	BUSH, VICTORIA	JNL PERSPECTIVE II 05/05	21,275.55	8.86	90.0	7.97	0.00	7.97
12/31/2016	COSCARELLI, ARTHUR	JNL PERSPECTIVE II 05/05	13,288.51	5.54	90.0	4.99	0.00	4.99
12/31/2016	BERNATH, THOMAS	JNL PERSPECTIVE II 05/05	137,728.72	57.39	90.0	51.65	0.00	51.65
12/31/2016	FEDEWA, NEIL	JNL PERSPECTIVE II 05/05	11,064.24	4.61	90.0	4.15	0.00	4.15
12/31/2016	PALEN, LINDA	JNL PERSPECTIVE II 05/05	151,348.31	63.06	90.0	56.75	0.00	56.75
12/31/2016	CONKLIN, SANDRA	JNL PERSPECTIVE II 05/05	13,246.84	5.52	90.0	4.97	0.00	4.97
12/31/2016	CONKLIN, DOUG	JNL PERSPECTIVE II 05/05	64,141.96	26.73	90.0	24.06	0.00	24.06
12/31/2016	ATKINS, RONALD	JNL PERSPECTIVE II 05/05	6,843.11	2.85	90.0	2.57	0.00	2.57
12/31/2016	ATKINS, DEB	JNL PERSPECTIVE II 05/05	7,602.45	3.17	90.0	2.85	0.00	2.85
12/31/2016	ATKINS, RONALD	JNL PERSPECTIVE II 05/05	98,384.94	40.99	90.0	36.89	0.00	36.89
12/31/2016	KURN CZ, KIMBERLY	JNL PERSPECTIVE II 05/05	791.57	0.33	90.0	0.30	0.00	0.30
12/31/2016	MASSA, RODGER	JNL PERSPECTIVE II 05/05	85,792.01	35.75	90.0	32.18	0.00	32.18

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<b><u>BROKER TRANSACTIONS</u></b>								
<b>PRODUCT CATEGORY: VARIABLE ANNUITIES</b>								
12/31/2016	WEISMILLER, SANDRA	JNL PERSPECTIVE II 05/05	949,040.34	395.43	90.0	355.89	0.00	355.89
12/31/2016	BYWATER, SHEILA	JNL PERSPECTIVE II 05/05	245,557.72	102.32	90.0	92.09	0.00	92.09
12/31/2016	FLOWMAN, DONNA	JNL PERSPECTIVE II 05/05	39,656.28	16.52	90.0	14.87	0.00	14.87
12/31/2016	BUKOVCIK, SUSAN	JNL PERSPECTIVE II 05/05	67,422.09	28.09	90.0	25.28	0.00	25.28
12/31/2016	BUKOVCIK, SUSAN	JNL PERSPECTIVE II 05/05	61,731.57	25.72	90.0	23.15	0.00	23.15
12/31/2016	BUKOVCIK, DANIEL	JNL PERSPECTIVE II 05/05	59,922.04	24.97	90.0	22.47	0.00	22.47
12/31/2016	RADEMACHER, SUZANNE	JNL PERSPECTIVE II 05/05	47,190.99	19.66	90.0	17.69	0.00	17.69
12/31/2016	RADEMACHER, RICKEY	JNL PERSPECTIVE II 05/05	47,190.99	19.66	90.0	17.69	0.00	17.69
12/31/2016	DARLING, KIMBERLY	JNL PERSPECTIVE II 05/05	34,334.96	14.31	90.0	12.88	0.00	12.88
12/31/2016	EVANS, ROGER	JNL PERSPECTIVE II 05/05	35,018.56	14.59	90.0	13.13	0.00	13.13
12/31/2016	BARKS, ERRON	JNL PERSPECTIVE II 05/05	31,267.06	13.03	90.0	11.73	0.00	11.73
12/31/2016	BARKS, MARIE	JNL PERSPECTIVE II 05/05	40,210.40	16.75	90.0	15.08	0.00	15.08
12/31/2016	BARKS, ERRON	JNL PERSPECTIVE II 05/05	39,340.75	16.39	90.0	14.75	0.00	14.75
12/31/2016	BARKS, ERRON	JNL PERSPECTIVE II 05/05	289,857.97	120.77	90.0	108.69	0.00	108.69
12/31/2016	BARKS, MARIE	JNL PERSPECTIVE II 05/05	39,340.75	16.39	90.0	14.75	0.00	14.75
12/31/2016	HARMON, WILLIAM	JNL PERSPECTIVE II 05/05	111,006.37	46.25	90.0	41.63	0.00	41.63
12/31/2016	FINCH, ARLENE	JNL PERSPECTIVE II 05/05	17,917.65	7.47	90.0	6.72	0.00	6.72
12/31/2016	BUKOVCIK, DANIEL	JNL PERSPECTIVE II 05/05	68,188.08	28.41	90.0	25.57	0.00	25.57
12/31/2016	ALLEN, DONNA	JNL PERSPECTIVE II 05/05	8,052.42	3.36	90.0	3.02	0.00	3.02
12/31/2016	O'BERRY, CHARLES	JNL PERSPECTIVE II 05/05	103,792.87	43.25	90.0	38.93	0.00	38.93
12/31/2016	RAMIREZ, JOAN	JNL PERSPECTIVE II 05/05	56,272.65	23.45	90.0	21.11	0.00	21.11
12/31/2016	SWENSON, AMY	JNL PERSPECTIVE II 05/05	11,001.67	4.58	90.0	4.12	0.00	4.12
12/31/2016	SWENSON, ERIC	JNL PERSPECTIVE II 05/05	11,393.13	4.75	90.0	4.28	0.00	4.28
12/31/2016	SWENSON, ERIC	JNL PERSPECTIVE II 05/05	5,694.99	2.37	90.0	2.13	0.00	2.13
12/31/2016	FOLTZ, TIMOTHY	JNL PERSPECTIVE II 05/05	6,567.46	2.74	90.0	2.47	0.00	2.47
12/31/2016	MOORE, MARC	JNL PERSPECTIVE II 05/05	433.05	0.18	90.0	0.16	0.00	0.16
12/31/2016	BEALS, TIMOTHY	JNL PERSPECTIVE II 05/05	31,615.85	13.17	90.0	11.85	0.00	11.85
12/31/2016	O'BRIEN, MICHAEL	JNL PERSPECTIVE II 05/05	16,306.70	6.79	90.0	6.11	0.00	6.11
12/31/2016	LEN, JURLINE	JNL PERSPECTIVE II 05/05	113,361.10	47.23	90.0	42.51	0.00	42.51
12/31/2016	LEN, JURLINE	JNL PERSPECTIVE II 05/05	171,074.23	71.28	90.0	64.15	0.00	64.15
12/31/2016	HAZLE, JOHN	JNL PERSPECTIVE II 05/05	10,693.73	4.46	90.0	4.01	0.00	4.01
12/31/2016	COZIK, KEVIN	JNL PERSPECTIVE II 05/05	54,181.37	22.58	90.0	20.32	0.00	20.32
12/31/2016	HARMON, RICHARD	JNL PERSPECTIVE II 05/05	26,967.20	11.24	90.0	10.12	0.00	10.12

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<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
12/31/2016	KUS, DONNA	JNL PERSPECTIVE II 05/05	106,418.91	44.34	90.0	39.91	0.00	39.91
12/31/2016	GOOSEN, JEROME	JNL PERSPECTIVE II 05/05	537,768.95	224.07	90.0	201.66	0.00	201.66
12/31/2016	DARLING, TARIN	JNL PERSPECTIVE II 05/05	5,194.78	2.16	90.0	1.94	0.00	1.94
12/31/2016	MILLER, PHILLIP	JNL PERSPECTIVE II 05/05	1,102.97	0.46	90.0	0.41	0.00	0.41
12/31/2016	MILLER, VIVIAN	JNL PERSPECTIVE II 05/05	5,611.08	2.34	90.0	2.11	0.00	2.11
12/31/2016	UNTERBRINK, PAUL	JNL PERSPECTIVE II 05/05	114,653.78	47.77	90.0	42.99	0.00	42.99
12/31/2016	BLAIN, VICKIE	JNL PERSPECTIVE II 05/05	80,545.73	33.56	90.0	30.20	0.00	30.20
12/31/2016	BLAIN, VICKIE	JNL PERSPECTIVE II 05/05	75,512.41	31.46	90.0	28.31	0.00	28.31
12/31/2016	SIEFFERT, JUDITH	JNL PERSPECTIVE II 05/05	507,711.72	211.55	90.0	190.40	0.00	190.40
12/31/2016	PAKSI, JOYCE	JNL PERSPECTIVE II 05/05	14,520.16	6.05	90.0	5.45	0.00	5.45
12/31/2016	PAKSI, JOYCE	JNL PERSPECTIVE II 05/05	99,909.24	41.63	90.0	37.47	0.00	37.47
12/31/2016	PAKSI, ROBERT	JNL PERSPECTIVE II 05/05	14,922.05	6.22	90.0	5.60	0.00	5.60
12/31/2016	PAKSI, ROBERT	JNL PERSPECTIVE II 05/05	41,464.59	17.28	90.0	15.55	0.00	15.55
12/31/2016	STUTZMAN, KAREN	JNL PERSPECTIVE II 05/05	37,152.47	15.48	90.0	13.93	0.00	13.93
12/31/2016	SWANCHARA, KIM	JNL PERSPECTIVE II 05/05	36,724.77	15.30	90.0	13.77	0.00	13.77
12/31/2016	SWANCHARA, BEN	JNL PERSPECTIVE II 05/05	36,724.77	15.30	90.0	13.77	0.00	13.77
12/31/2016	BATORA, DELORES	JNL PERSPECTIVE II 05/05	168,529.51	70.22	90.0	63.20	0.00	63.20
12/31/2016	DUNSMORE, CAROL	JNL PERSPECTIVE II 05/05	122,107.30	50.88	90.0	45.79	0.00	45.79
12/31/2016	HOGAN, JOSEPH	JNL PERSPECTIVE II 05/05	263,167.58	109.65	90.0	98.69	0.00	98.69
12/31/2016	STEHLIK, FRANCES	JNL PERSPECTIVE II 05/05	104,566.88	43.57	90.0	39.21	0.00	39.21
12/31/2016	STEHLIK, FRANCES	JNL PERSPECTIVE II 05/05	34,712.94	14.46	90.0	13.01	0.00	13.01
12/31/2016	WHALEY JR, RICHARD	JNL PERSPECTIVE II 05/05	43,351.02	18.06	90.0	16.25	0.00	16.25
12/31/2016	GOOSEN, JEROME	JNL PERSPECTIVE II 05/05	13,335.80	5.56	90.0	5.00	0.00	5.00
12/31/2016	BAILEY, THOMAS	JNL PERSPECTIVE II 05/05	14,556.55	6.07	90.0	5.46	0.00	5.46
12/31/2016	BAILEY, THOMAS	JNL PERSPECTIVE II 05/05	110,106.35	45.88	90.0	41.29	0.00	41.29
12/31/2016	BAILEY, WALLACE	JNL PERSPECTIVE II 05/05	92,247.30	38.44	90.0	34.60	0.00	34.60
12/31/2016	BAILEY, SUSAN	JNL PERSPECTIVE II 05/05	27,797.76	11.58	90.0	10.42	0.00	10.42
12/31/2016	HOGAN, JOSEPH	JNL PERSPECTIVE II 05/05	40,880.15	17.03	90.0	15.33	0.00	15.33
12/31/2016	WOODMAN, ROBERT	JNL PERSPECTIVE II 05/05	83,969.09	34.99	90.0	31.49	0.00	31.49
12/31/2016	COCKRUM, MARK	JNL PERSPECTIVE II 05/05	66,764.32	25.04	90.0	22.54	0.00	22.54
12/31/2016	HOGAN, JOSEPH	JNL PERSPECTIVE II 05/05	118,237.21	49.27	90.0	44.34	0.00	44.34
12/31/2016	FOX, JAMES	JNL PERSPECTIVE II 05/05	154,105.80	64.21	90.0	57.79	0.00	57.79
12/31/2016	PERRY, GREGORY	JNL PERSPECTIVE II 05/05	39,150.66	16.31	90.0	14.68	0.00	14.68

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<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
12/31/2016	HOUSE, MATTHEW	JNL PERSPECTIVE II 05/05	11,855.67	4.94	90.0	4.45	0.00	4.45
12/31/2016	SMALLDON, JANET	JNL PERSPECTIVE II 05/05	50,889.12	21.20	90.0	19.08	0.00	19.08
12/31/2016	JOHNSON, DOLLY	JNL PERSPECTIVE II 05/05	9,981.38	4.16	90.0	3.74	0.00	3.74
12/31/2016	FABER, KATHRYN	JNL PERSPECTIVE II 05/05	36,243.62	15.10	90.0	13.59	0.00	13.59
12/31/2016	BUKOVCIK, RONALD	JNL PERSPECTIVE II 05/05	457,145.88	190.48	90.0	171.43	0.00	171.43
12/31/2016	GOODRICH, ROBERTA	JNL PERSPECTIVE II 05/05	19,168.99	7.99	90.0	7.19	0.00	7.19
12/31/2016	KING, MAXINE	JNL PERSPECTIVE II 05/05	164,015.33	68.34	90.0	61.51	0.00	61.51
12/31/2016	BARTON, EVA	JNL PERSPECTIVE II 05/05	19,062.69	7.94	90.0	7.15	0.00	7.15
12/31/2016	TALBOT, DOUG	JNL PERSPECTIVE II 05/05	12,592.23	5.25	90.0	4.73	0.00	4.73
12/31/2016	TALBOT, DOUG	JNL PERSPECTIVE II 05/05	35,146.77	14.64	90.0	13.18	0.00	13.18
12/31/2016	THELEN, NEIL	JNL PERSPECTIVE II 05/05	191,364.32	79.74	90.0	71.77	0.00	71.77
12/31/2016	CONRAD, DOUGLAS	JNL PERSPECTIVE II 05/05	33,063.09	13.78	90.0	12.40	0.00	12.40
12/31/2016	MARTIN, SCOTT	JNL PERSPECTIVE II 05/05	61,822.09	25.76	90.0	23.18	0.00	23.18
12/31/2016	ROOF, ANNA	JNL PERSPECTIVE II 05/05	132,052.43	55.02	90.0	49.52	0.00	49.52
12/31/2016	ROBERTS, MONICA	JNL PERSPECTIVE II 05/05	6,570.92	2.74	90.0	2.47	0.00	2.47
12/31/2016	DOYLE, DENNIS	JNL PERSPECTIVE II 05/05	47,039.15	19.60	90.0	17.64	0.00	17.64
12/31/2016	SCHRAUBEN, HOLLY	JNL PERSPECTIVE II 05/05	4,027.74	1.68	90.0	1.51	0.00	1.51
12/31/2016	BURNS, KAREN	JNL PERSPECTIVE II 05/05	27,216.20	11.34	90.0	10.21	0.00	10.21
12/31/2016	PEASE, STEVEN	JNL PERSPECTIVE II 05/05	55,557.62	23.15	90.0	20.84	0.00	20.84
12/31/2016	THORNBURG, JANET	JNL PERSPECTIVE II 05/05	77,832.08	32.43	90.0	29.19	0.00	29.19
12/31/2016	BAILEY, WALLACE	JNL PERSPECTIVE II 05/05	47,435.55	19.76	90.0	17.78	0.00	17.78
12/31/2016	SCHULTZ, GARY	JNL PERSPECTIVE II 05/05	5,916.05	2.47	90.0	2.22	0.00	2.22
12/31/2016	RITZ, VICKI	JNL PERSPECTIVE II 05/05	21,643.45	9.02	90.0	8.12	0.00	8.12
12/31/2016	KIEFFER, DUSTIN	JNL PERSPECTIVE II 05/05	13,086.95	5.45	90.0	4.91	0.00	4.91
12/31/2016	BAILEY, WALLACE	JNL PERSPECTIVE II 05/05	40,140.27	16.73	90.0	15.06	0.00	15.06
12/31/2016	THORNBURG, RICHARD	JNL PERSPECTIVE II 05/05	284,344.54	118.48	90.0	106.63	0.00	106.63
12/31/2016	MEADOWS, SANDRA	JNL PERSPECTIVE II 05/05	117,337.82	48.89	90.0	44.00	0.00	44.00
12/31/2016	BERNATH, THOMAS	JNL PERSPECTIVE II 05/05	7,141.67	2.98	90.0	2.68	0.00	2.68
12/31/2016	DANIEL, JOHN	JNL PERSPECTIVE II 05/05	62,846.82	26.19	90.0	23.57	0.00	23.57
12/31/2016	WROBEL, GARY	JNL PERSPECTIVE II 05/05	358,409.84	149.34	90.0	134.41	0.00	134.41
12/31/2016	ZUSSMAN, KELLI	JNL PERSPECTIVE II 05/05	405,418.61	168.92	90.0	152.03	0.00	152.03
12/31/2016	EVANS, ROGER	JNL PERSPECTIVE II 05/05	9,096.13	3.79	90.0	3.41	0.00	3.41
12/31/2016	EVANS, ROGER	JNL PERSPECTIVE II 05/05	45,204.81	18.84	90.0	16.96	0.00	16.96

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\*\* - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
12/31/2016	LEIBY, PAMELA	JNL PERSPECTIVE II 05/05	91,898.53	38.29	90.0	34.46	0.00	34.46
12/31/2016	LEIBY, PAMELA	JNL PERSPECTIVE II 05/05	27,979.79	11.66	90.0	10.49	0.00	10.49
12/31/2016	SCHMITT, WILLIAM	JNL PERSPECTIVE II 05/05	29,575.53	12.32	90.0	11.09	0.00	11.09
12/31/2016	SCHMITT, KELLEY	JNL PERSPECTIVE II 05/05	15,084.30	6.29	90.0	5.66	0.00	5.66
12/31/2016	EKEL, MARY	JNL PERSPECTIVE II 05/05	8,868.89	3.70	90.0	3.33	0.00	3.33
12/31/2016	SHETTLER, CARL	JNL PERSPECTIVE II 05/05	2,593.00	1.08	90.0	0.97	0.00	0.97
12/31/2016	NUTTER, JACK	JNL PERSPECTIVE II 05/05	163,230.82	68.01	90.0	61.21	0.00	61.21
12/31/2016	HUHN, JUDY	JNL PERSPECTIVE II 05/05	113,560.37	47.32	90.0	42.59	0.00	42.59
12/31/2016	DOUBRAVA, STACY	JNL PERSPECTIVE II 05/05	227,493.18	94.79	90.0	85.31	0.00	85.31
12/31/2016	CAIRNS, SCOTT	JNL PERSPECTIVE II 05/05	153,220.87	63.84	90.0	57.46	0.00	57.46
12/31/2016	RADMACHER, ROGER	JNL PERSPECTIVE II 05/05	223,771.93	93.24	90.0	83.92	0.00	83.92
12/31/2016	MASSA, RODGER	JNL PERSPECTIVE II 05/05	3,353.17	1.40	90.0	1.26	0.00	1.26
12/31/2016	PAKSI, JAMES	JNL PERSPECTIVE II 05/05	207,912.80	86.63	90.0	77.97	0.00	77.97
12/31/2016	MILLER, VIVIAN	JNL PERSPECTIVE II 05/05	58,062.70	24.19	90.0	21.77	0.00	21.77
12/31/2016	STANLEY, REGINA	JNL PERSPECTIVE II 05/05	88,205.12	36.75	90.0	33.08	0.00	33.08
12/31/2016	NORDER, MARSHA	JNL PERSPECTIVE II 05/05	28,235.45	11.76	90.0	10.58	0.00	10.58
12/31/2016	COPESE, TAMARA	JNL PERSPECTIVE II 05/05	46,924.13	19.55	90.0	17.60	0.00	17.60
12/31/2016	WINTERS, JODI	JNL PERSPECTIVE II 05/05	16,877.55	7.03	90.0	6.33	0.00	6.33
12/31/2016	ASHBAUGH, ROBERT	JNL PERSPECTIVE II 05/05	10,169.09	4.24	90.0	3.82	0.00	3.82
12/31/2016	BURKETT SR, RICHARD	JNL PERSPECTIVE II 05/05	3,087.65	1.29	90.0	1.16	0.00	1.16
12/31/2016	HAZLE, JAYDEN	JNL PERSPECTIVE II 05/05	6,601.06	2.75	90.0	2.48	0.00	2.48
12/31/2016	STOLL, MARY	JNL PERSPECTIVE II 05/05	3,518.96	1.47	90.0	1.32	0.00	1.32
12/31/2016	ARTHUR, LOYAL	JNL PERSPECTIVE II 05/05	211,204.84	88.00	90.0	79.20	0.00	79.20
12/31/2016	FOX, JAMES	JNL PERSPECTIVE II 05/05	29,474.02	12.28	90.0	11.05	0.00	11.05
12/31/2016	SMALEC, CARLA	JNL PERSPECTIVE II 05/05	106,926.78	44.55	90.0	40.10	0.00	40.10
12/31/2016	HEATHMAN, DAWN	JNL PERSPECTIVE II 05/05	73,031.73	30.43	90.0	27.39	0.00	27.39
12/31/2016	RAMIREZ, NICOLAS	JNL PERSPECTIVE II 05/05	261,466.47	108.94	90.0	98.05	0.00	98.05
12/31/2016	WALTER, SHIRLEY	JNL PERSPECTIVE II 05/05	67,922.81	28.30	90.0	25.47	0.00	25.47
12/31/2016	WALTER, ROBERT	JNL PERSPECTIVE II 05/05	38,251.18	15.94	90.0	14.35	0.00	14.35
12/31/2016	WALTER, ROBERT	JNL PERSPECTIVE II 05/05	137,380.70	57.24	90.0	51.52	0.00	51.52
12/31/2016	WALTER, SHIRLEY	JNL PERSPECTIVE II 05/05	3,443.30	1.43	90.0	1.29	0.00	1.29
12/31/2016	WALTER, SHIRLEY	JNL PERSPECTIVE II 05/05	42,369.89	17.65	90.0	15.89	0.00	15.89
12/31/2016	WALTER, ROBERT	JNL PERSPECTIVE II 05/05	3,412.80	1.42	90.0	1.28	0.00	1.28

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
12/31/2016	LENON, DAWN	JNL PERSPECTIVE II 05/05	219,687.67	91.54	90.0	82.39	0.00	82.39
12/31/2016	DEVEREAUX, ANDREW	JNL PERSPECTIVE II 05/05	19,788.16	8.25	90.0	7.43	0.00	7.43
12/31/2016	MCCREERY, RODNEY	JNL PERSPECTIVE II 05/05	21,785.87	9.08	90.0	8.17	0.00	8.17
12/31/2016	CALVERLEY, ROBERT	JNL PERSPECTIVE II 05/05	123,321.91	51.38	90.0	46.24	0.00	46.24
12/31/2016	WINKLER, DAVID	JNL PERSPECTIVE II 05/05	101,456.10	42.27	90.0	38.04	0.00	38.04
12/31/2016	BATES, JAMES	JNL PERSPECTIVE II 05/05	193,857.64	80.77	90.0	72.69	0.00	72.69
12/31/2016	BOETTCHE, DAWN	JNL PERSPECTIVE II 05/05	19,217.86	8.01	90.0	7.21	0.00	7.21
12/31/2016	RITTER, DEVONA	JNL PERSPECTIVE II 05/05	21,905.56	9.13	90.0	8.22	0.00	8.22
01/03/2017	COSCARELLI, ARTHUR	JNL PERSPECTIVE II 05/05	50.00	2.63	90.0	2.37	0.00	2.37
01/03/2017	HAZLE, JAYDEN	JNL PERSPECTIVE II 05/05	100.00	5.25	90.0	4.73	0.00	4.73
01/05/2017	SCHNEIDER, DAWN	JNL PERSPECTIVE II 05/05	100.00	5.25	90.0	4.73	0.00	4.73
01/09/2017	BUKOVCIK, GAVIN	JNL PERSPECTIVE II 05/05	3,000.00	157.50	90.0	141.75	0.00	141.75
01/09/2017	BUKOVCIK, GAVIN	JNL PERSPECTIVE II 05/05	2,500.00	131.25	90.0	118.13	0.00	118.13
12/31/2016	MARTENS, KEVIN	JNL PERSPECTIVE II 10/04	65,578.51	27.32	90.0	24.59	0.00	24.59
<b>* VARIABLE ANNUITIES SUBTOTAL *</b>			<b>\$21,590,471.13</b>	<b>\$10,815.39</b>		<b>\$9,734.02</b>	<b>\$0.00</b>	<b>\$9,734.02</b>
<b>*** BROKER TRANSACTIONS TOTAL ***</b>			<b>\$21,992,482.44</b>	<b>\$35,261.43</b>		<b>\$31,735.48</b>	<b>\$0.00</b>	<b>\$31,735.48</b>

**ADJUSTMENTS**

01/17/2017	*E & O INSURANCE: CURRENT MONTH	0.00						-300.00
01/17/2017	*TECH: CURRENT MONTH TECH-GAVIN	0.00						-100.00
01/17/2017	*TECHNOLOGY: CURRENT MONTH TECH	0.00						-275.00
<b>*** ADJUSTMENTS TOTAL ***</b>			<b>\$0.00</b>	<b>\$0.00</b>		<b>\$-675.00</b>	<b>\$0.00</b>	<b>\$-675.00</b>

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**BROKER COMMISSION TOTALS**

Broker Transactions	\$31,735.48
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-675.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$31,060.48
Year-to-date Gross	\$11,261.43
Year-to-date Earnings	\$31,735.48