



Concorde Investment Services, LLC
COMMISSION STATEMENT
January 15, 2018

01/12/2018
Page No. 1

JACK MICHALETZ
150 St. Andrews Ct.
Ste. 210
Mankato, MN 56001

BROKER #: M137
BRANCH: DISCIPLINE ADVISORS,

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>CLEARING TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
01/05/2018	LORENTZ, ANDREW	PUTNAM CAPITAL SPECTRUM C	228.00	2.28	12.00	-9.72	40.0	-3.89
01/05/2018	LORENTZ, ANDREW	PUTNAM EQUITY SPECTRUM C	227.00	2.27	12.00	-9.73	40.0	-3.89
01/05/2018	LORENTZ, ANDREW	TRANSAMERICA AA GROWTH C	300.00	3.00	12.00	-9.00	40.0	-3.60
* MUTUAL FUNDS SUBTOTAL *			\$755.00	\$7.55	\$36.00	\$-28.45		\$-11.38
*** CLEARING TRANSACTIONS TOTAL ***			\$755.00	\$7.55	\$36.00	\$-28.45		\$-11.38

<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
12/18/2017	DREW JAMES KOLLOS, SIM	TRANSAMERICA AA GROWTH C	159.39	1.59	0.00	1.59	40.0	0.64
12/18/2017	DREW JAMES KOLLOS, SIM	TRANSAMERICA AA GROWTH C	159.39	1.59	0.00	1.59	40.0	0.64
12/29/2017	GRETCHEN L WENDT, SIM	TRANSAMERICA AA GROWTH C	45.80	0.46	0.00	0.46	40.0	0.18
12/29/2017	GRETCHEN L WENDT, SIM	TRANSAMERICA AA GROWTH C	45.80	0.46	0.00	0.46	40.0	0.18
12/29/2017	CONRAD, GARY	TRANSAMERICA AA GROWTH C	40.63	0.41	0.00	0.41	40.0	0.16
12/29/2017	CONRAD, GARY	TRANSAMERICA AA GROWTH C	40.63	0.41	0.00	0.41	40.0	0.16
12/29/2017	JENSEN, MICHAEL	TRANSAMERICA AA GROWTH C	87.98	0.88	0.00	0.88	40.0	0.35
12/29/2017	JENSEN, MICHAEL	TRANSAMERICA AA GROWTH C	87.98	0.88	0.00	0.88	40.0	0.35
12/29/2017	FURST, KENNETH	TRANSAMERICA AA GROWTH C	74.52	0.75	0.00	0.75	40.0	0.30
12/29/2017	FURST, KENNETH	TRANSAMERICA AA GROWTH C	74.52	0.75	0.00	0.75	40.0	0.30
12/18/2017	GRUBER, DUSTIN	TRANSAMERICA AA MOD GROWTH C	193.79	1.94	0.00	1.94	40.0	0.78
12/18/2017	GRUBER, DUSTIN	TRANSAMERICA AA MOD GROWTH C	193.79	1.94	0.00	1.94	40.0	0.78
* MUTUAL FUNDS SUBTOTAL *			\$1,204.22	\$12.06	\$0.00	\$12.06		\$4.82

PRODUCT CATEGORY: VARIABLE ANNUITIES

12/29/2017	WEBSTER, RONALD	ALLIANZ VISION BASIC	118,449.16	296.12	0.00	296.12	40.0	118.45
12/29/2017	STEPHENS, GREG	ALLIANZ VISION BASIC	65,198.84	163.00	0.00	163.00	40.0	65.20
12/29/2017	ZABEL, DENNIS	ALLIANZ VISION BASIC	132,669.31	331.67	0.00	331.67	40.0	132.67

NOTES: * - Indicates adjustment is not included in 1099 Earnings
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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
12/29/2017	DRAPEAU, GAIL	ALLIANZ VISION BASIC	171,420.77	428.55	0.00	428.55	40.0	171.42
12/29/2017	GEHRKE, DEBORAH	ALLIANZ VISION BASIC	32,502.30	40.63	0.00	40.63	40.0	16.25
01/03/2018	STEPHENS, GREG	AM GEN POLARIS CHOICE IV	42,638.30	106.60	0.00	106.60	40.0	42.64
12/29/2017	SOUKUP, ARLENE	AXA ACCUM 04 ELITE (RO IRA)	28,570.39	82.14	0.00	82.14	40.0	32.86
12/29/2017	FEMRITE, LYLE	AXA ACCUM 04 ELITE (RO IRA)	79,916.34	219.77	0.00	219.77	40.0	87.91
12/29/2017	JOHNSON, ELOIS	AXA ACCUMULATOR PLUS (NQ)	103,284.57	193.66	0.00	193.66	40.0	77.46
12/29/2017	JANSMA, DWAYNE	AXA ACCUMULATOR SELECT 2004	45,759.21	114.40	0.00	114.40	40.0	45.76
12/29/2017	JANSMA, SUSANNE	AXA ACCUMULATOR SELECT 2004	31,125.31	77.81	0.00	77.81	40.0	31.12
12/29/2017	STEFFL, JOSEPH	AXA REITREMENT CORNERSTONE 13 L	528,557.71	1,321.39	0.00	1,321.39	40.0	528.56
12/31/2017	HAAK, HELEN	JNL PERSPECTIVE ADV II 5/05	69,006.64	71.88	0.00	71.88	40.0	28.75
12/31/2017	FIRST CONGREGATIONAL	JNL PERSPECTIVE II 04/14	180,760.23	37.66	0.00	37.66	40.0	15.06
12/31/2017	STEFFL, JAMES	JNL PERSPECTIVE II 04/14	164,729.30	34.32	0.00	34.32	40.0	13.73
12/31/2017	ZOARS UNITED CHURCH OF CH	JNL PERSPECTIVE II 04/14	36,050.97	7.51	0.00	7.51	40.0	3.00
12/31/2017	COLBY, TODD	JNL PERSPECTIVE II 04/14	210,407.72	43.83	0.00	43.83	40.0	17.53
12/31/2017	ROY, DEBRA	JNL PERSPECTIVE II 04/14	168,145.09	140.12	0.00	140.12	40.0	56.05
12/31/2017	STEVERMER, THOMAS	JNL PERSPECTIVE II 04/14	112,701.24	46.96	0.00	46.96	40.0	18.78
12/31/2017	VAUBEL, TIMOTHY	JNL PERSPECTIVE II 04/14	47,364.71	39.47	0.00	39.47	40.0	15.79
12/31/2017	WATTS, BAMBI	JNL PERSPECTIVE II 04/14	5,100.27	4.25	0.00	4.25	40.0	1.70
12/31/2017	ROSE, DENNIS	JNL PERSPECTIVE II 05/05	84,743.38	70.62	0.00	70.62	40.0	28.25
12/31/2017	ROSE, CHERYL	JNL PERSPECTIVE II 05/05	141,622.42	118.02	0.00	118.02	40.0	47.21
12/31/2017	OTTO, CURTIS	JNL PERSPECTIVE II 05/05	8,680.83	7.23	0.00	7.23	40.0	2.89
12/31/2017	PETERSON, IONE	JNL PERSPECTIVE L	134,429.34	145.64	0.00	145.64	40.0	58.26
12/31/2017	PANKRATZ, SUSAN	JNL PERSPECTIVE L	119,967.52	99.97	0.00	99.97	40.0	39.99
12/31/2017	PANKRATZ, EDWARD	JNL PERSPECTIVE L	214,948.90	179.12	0.00	179.12	40.0	71.65
12/31/2017	ROSE, DENNIS	JNL PERSPECTIVE L	172,747.61	143.96	0.00	143.96	40.0	57.58
12/31/2017	KOPISCHKE, BEVERLY	JNL PERSPECTIVE L	162,780.30	135.65	0.00	135.65	40.0	54.26
12/31/2017	JOHNSON, ELOIS	JNL PERSPECTIVE L	494,660.09	412.22	0.00	412.22	40.0	164.89
12/31/2017	FITTERER, DELORIS	JNL PERSPECTIVE L	109,885.63	91.57	0.00	91.57	40.0	36.63
12/31/2017	FITTERER, DELORIS	JNL PERSPECTIVE L	250,749.24	208.96	0.00	208.96	40.0	83.58
12/31/2017	SHIRK, PAMELA	JNL PERSPECTIVE L	212,151.22	176.79	0.00	176.79	40.0	70.72
12/31/2017	ENGELBRECHT, ALICE	JNL PERSPECTIVE L	246,214.24	205.18	0.00	205.18	40.0	82.07
12/31/2017	UTZKA, LANA	JNL PERSPECTIVE L	8,545.76	7.12	0.00	7.12	40.0	2.85
12/31/2017	KRONBACK, MAYDELLE	JNL PERSPECTIVE L	183,751.15	153.13	0.00	153.13	40.0	61.25

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
12/31/2017	ESLINGER, DOUGLAS	JNL PERSPECTIVE L	46,736.10	38.95	0.00	38.95	40.0	15.58
12/31/2017	DAHLKE, RONALD	JNL PERSPECTIVE L	9,496.38	7.91	0.00	7.91	40.0	3.16
12/31/2017	HOL, PATRICIA	JNL PERSPECTIVE L	133,326.92	111.10	0.00	111.10	40.0	44.44
12/31/2017	HAGER, REBECCA	JNL PERSPECTIVE L	66,379.55	55.32	0.00	55.32	40.0	22.13
12/31/2017	WESTERMAYER, CHARLES	JNL PERSPECTIVE L	37,467.02	31.22	0.00	31.22	40.0	12.49
12/31/2017	OLSON, BRENDA	JNL PERSPECTIVE L	56,845.86	47.37	0.00	47.37	40.0	18.95
12/31/2017	OLSON, BRYCE	JNL PERSPECTIVE L	460,506.80	383.76	0.00	383.76	40.0	153.50
12/31/2017	WESTERMAYER, CHARLES	JNL PERSPECTIVE L	270,557.48	225.46	0.00	225.46	40.0	90.18
12/31/2017	GOFF, WESLEY	JNL PERSPECTIVE L	34,797.13	29.00	0.00	29.00	40.0	11.60
12/31/2017	KRAFT, JUDITH	JNL PERSPECTIVE L	168,021.31	140.02	0.00	140.02	40.0	56.01
12/31/2017	KRAFT, JUDITH	JNL PERSPECTIVE L	107,681.47	89.73	0.00	89.73	40.0	35.89
12/31/2017	SIEBERG, JOSEPH	JNL PERSPECTIVE L	73,171.95	60.98	0.00	60.98	40.0	24.39
12/31/2017	SIEBERG, DIANE	JNL PERSPECTIVE L	6,451.98	5.38	0.00	5.38	40.0	2.15
12/31/2017	DORN, SANDRA	JNL PERSPECTIVE L	525,304.25	437.75	0.00	437.75	40.0	175.10
12/31/2017	HOWELL, NICOLE	JNL PERSPECTIVE L	212,758.15	177.30	0.00	177.30	40.0	70.92
12/31/2017	STIERLEN, ROGER	JNL PERSPECTIVE L	90,135.46	75.11	0.00	75.11	40.0	30.04
12/31/2017	MARSH, JAMES	JNL PERSPECTIVE L	40,519.14	33.77	0.00	33.77	40.0	13.51
12/31/2017	DAWSON, DEANNA	JNL PERSPECTIVE L	156,423.97	130.35	0.00	130.35	40.0	52.14
12/31/2017	DAMEWOOD, VIRGINIA	JNL PERSPECTIVE L	34,351.36	28.63	0.00	28.63	40.0	11.45
12/31/2017	DAMEWOOD, VIRGINIA	JNL PERSPECTIVE L	65,947.36	54.96	0.00	54.96	40.0	21.98
12/31/2017	DAWSON, DEANNA	JNL PERSPECTIVE L	38,065.78	31.72	0.00	31.72	40.0	12.69
12/31/2017	FEAR, WILLIAM	JNL PERSPECTIVE L	144,012.29	120.01	0.00	120.01	40.0	48.00
12/31/2017	PEMBLE, MICHELLE	JNL PERSPECTIVE L	313,657.27	261.38	0.00	261.38	40.0	104.55
12/31/2017	HART, JILLANE	JNL PERSPECTIVE L	101,525.44	84.60	0.00	84.60	40.0	33.84
12/31/2017	HART, KEVIN	JNL PERSPECTIVE L	300,057.60	250.04	0.00	250.04	40.0	100.02
12/31/2017	STEFFL, CHRISTINE	JNL PERSPECTIVE L	24,762.55	20.64	0.00	20.64	40.0	8.26
12/31/2017	BEVAN, HELEN	JNL PERSPECTIVE L	39,271.40	32.73	0.00	32.73	40.0	13.09
12/31/2017	SOUKUP, LAVERN	JNL PERSPECTIVE L	263,312.74	219.43	0.00	219.43	40.0	87.77
12/01/2017	GRONAU, ROLAND	TRANS LIFE LANDMARK 2003 VA	24,356.57	20.30	0.00	20.30	40.0	8.12
12/01/2017	STEVENS, DOUGLAS	TRANSAMERICA CLASSIC	12,676.15	2.64	0.00	2.64	40.0	1.06
12/24/2017	KIRCHNER, JACOB	TRANSAMERICA CLASSIC	18,487.55	3.85	0.00	3.85	40.0	1.54
12/08/2017	KIRCHNER, DUANE	TRANSAMERICA EXTRA	44,273.06	36.89	0.00	36.89	40.0	14.76
12/09/2017	DRESSEN, KATHRYN	TRANSAMERICA EXTRA	331,743.26	276.45	0.00	276.45	40.0	110.58

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
12/20/2017	GEWERTH, CHERYL	TRANSAMERICA EXTRA	19,537.10	16.28	0.00	16.28	40.0	6.51
12/21/2017	KRONBACK, EUGENE	TRANSAMERICA EXTRA	58,618.14	48.85	0.00	48.85	40.0	19.54
12/29/2017	BULLER, CAROL	TRANSAMERICA EXTRA	13,939.81	11.62	0.00	11.62	40.0	4.65
12/29/2017	KIRCHNER, JANET	TRANSAMERICA EXTRA	31,777.31	26.48	0.00	26.48	40.0	10.59
12/01/2017	IRELAND, DANIEL	TRANSAMERICA LANDMARK	107,276.09	89.40	0.00	89.40	40.0	35.76
12/16/2017	ZIEGLER, ERIC	TRANSAMERICA LANDMARK	18,472.67	15.39	0.00	15.39	40.0	6.16
12/16/2017	ZIEGLER, KRISTINE	TRANSAMERICA LANDMARK	18,984.82	15.82	0.00	15.82	40.0	6.33
12/25/2017	FITTERER, DELORIS	TRANSAMERICA LANDMARK	52,784.15	43.99	0.00	43.99	40.0	17.60
12/26/2017	ZIEGLER, ERIC	TRANSAMERICA LANDMARK	50.00	2.50	0.00	2.50	40.0	1.00
12/26/2017	ZIEGLER, KRISTINE	TRANSAMERICA LANDMARK	50.00	2.50	0.00	2.50	40.0	1.00
12/29/2017	ATKINSON, VONDA	TRANSAMERICA LANDMARK 89352F772	55,142.43	45.95	0.00	45.95	40.0	18.38
12/08/2017	BECKWITH, DOROTHY	TRANSAMERICA LIBERTY	87,382.52	72.82	0.00	72.82	40.0	29.13
12/13/2017	BECKWITH, ALTON	TRANSAMERICA LIBERTY	88,979.90	74.15	0.00	74.15	40.0	29.66
* VARIABLE ANNUITIES SUBTOTAL *			\$9,726,312.25	\$9,947.42	\$0.00	\$9,947.42		\$3,978.97
<u>PRODUCT CATEGORY: LIFE INSURANCE</u>								
01/05/2018	GARTNER, MARK	TRANSAMERICA LIFE	0.00	34.65	0.00	34.65	40.0	13.86
01/05/2018	KIRCHNER, PAUL	TRANSAMERICA LIFE	0.00	82.59	0.00	82.59	40.0	33.04
01/05/2018	KIRCHNER, DUANE	TRANSAMERICA LIFE	0.00	34.73	0.00	34.73	40.0	13.89
01/05/2018	FITTERER, DELORIS	TRANSAMERICA LIFE	0.00	44.14	0.00	44.14	40.0	17.66
* LIFE INSURANCE SUBTOTAL *			\$0.00	\$196.11	\$0.00	\$196.11		\$78.45
<u>PRODUCT CATEGORY: VARIABLE UNIVERSAL LIFE</u>								
/ /	FITTERER, CHAD	TRANSAMERICA LIFE	0.00	73.00	0.00	73.00	40.0	29.20
01/05/2018	KIRCHNER REV LIV TR, MONICA	TRANSAMERICA LIFE	0.00	52.36	0.00	52.36	40.0	20.94
01/05/2018	KIRCHNER, JACOB	TRANSAMERICA LIFE	0.00	54.63	0.00	54.63	40.0	21.85
* VARIABLE UNIVERSAL LIFE SUBTOTAL *			\$0.00	\$179.99	\$0.00	\$179.99		\$71.99
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
12/15/2017	PEMBLE, JOCELYN	AM FUNDS AMCAP 529A	0.00	0.35	0.00	0.35	40.0	0.14
12/15/2017	PEMBLE, JOCELYN	AM FUNDS NEW PERSPECTIVE 529A	0.00	0.26	0.00	0.26	40.0	0.10
12/21/2017	ATKINSON, VONDA	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	14.60	0.00	14.60	40.0	5.84
12/21/2017	ATKINSON, VONDA	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	43.81	0.00	43.81	40.0	17.52
12/22/2017	ATKINSON, VONDA	DREYFUS WORLDWIDE GROWTH FUND CLASS	0.00	4.90	0.00	4.90	40.0	1.96
12/15/2017	GROMMERSCH, STACI	JH CLASSIC VALUE A	0.00	0.06	0.00	0.06	40.0	0.02

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
12/15/2017	GROMMERSCH, STACI	JH LARGE CAP EQUITY A	0.00	0.06	0.00	0.06	40.0	0.02
12/15/2017	GROMMERSCH, STACI	JH NEW OPPORTUNITIES A	0.00	0.05	0.00	0.05	40.0	0.02
12/15/2017	STEFFL, CHRISTINE	JH STRATEGIC GROWTH A	0.00	0.29	0.00	0.29	40.0	0.12
12/15/2017	STEFFL, JOSEPH	JH STRATEGIC GROWTH A	0.00	0.41	0.00	0.41	40.0	0.16
12/15/2017	ATKINSON, VONDA	JH STRATEGIC GROWTH A	0.00	2.74	0.00	2.74	40.0	1.10
12/15/2017	GROMMERSCH, STACI	JOHN HANCOCK LIFESTYLE BALANCED POR	0.00	0.04	0.00	0.04	40.0	0.02
12/11/2017	PAHL, ADAM	MFS AGGRESSIVE GROWTH ALLOCATION C	0.00	11.88	0.00	11.88	40.0	4.75
12/11/2017	SWARD, KIM	MFS AGGRESSIVE GROWTH ALLOCATION C	0.00	37.38	0.00	37.38	40.0	14.95
12/11/2017	SORUM, JEFFREY	MFS GROWTH ALLOCATION C	0.00	4.41	0.00	4.41	40.0	1.76
12/11/2017	WHITE, STACEY	MFS GROWTH ALLOCATION C	0.00	11.80	0.00	11.80	40.0	4.72
12/21/2017	SORENSEN, JOSHUA	OPPENHEIMER CAPITAL APPRECIATION A	0.00	0.39	0.00	0.39	40.0	0.16
12/15/2017	ZIEGLER, KRISTINE	PUTNAM ASSET ALLOC GROWTH A	0.00	2.61	0.00	2.61	40.0	1.04
12/15/2017	FLO, PAUL	PUTNAM CAPITAL SPECTRUM C	0.00	1.53	0.00	1.53	40.0	0.61
12/15/2017	FLO, PAUL	PUTNAM CAPITAL SPECTRUM C	0.00	3.83	0.00	3.83	40.0	1.53
12/15/2017	LORENTZ, ANDREW	PUTNAM CAPITAL SPECTRUM C	0.00	0.12	0.00	0.12	40.0	0.05
12/15/2017	FLO, PAUL	PUTNAM EQUITY SPECTRUM C	0.00	1.49	0.00	1.49	40.0	0.60
12/15/2017	FLO, PAUL	PUTNAM EQUITY SPECTRUM C	0.00	3.87	0.00	3.87	40.0	1.55
12/15/2017	LORENTZ, ANDREW	PUTNAM EQUITY SPECTRUM C	0.00	0.12	0.00	0.12	40.0	0.05
12/15/2017	ATKINSON, VONDA	PUTNAM INTERNATIONAL GROWTH-A	0.00	9.99	0.00	9.99	40.0	4.00
12/15/2017	SCHULLER, ALEC	PUTNAM MULTI CAP GROWTH A	0.00	0.88	0.00	0.88	40.0	0.35
12/11/2017	ATKINSON, VONDA	SUNAMERICA FOCUSED ALPHA LARGE CAP A	0.00	23.70	0.00	23.70	40.0	9.48
12/14/2017	LORENTZ, NICHOLAS	TRANSAMERICA AA GROWTH A	0.00	2.84	0.00	2.84	40.0	1.14
12/14/2017	GILBERTO, SARAH	TRANSAMERICA AA GROWTH A	0.00	3.85	0.00	3.85	40.0	1.54
12/14/2017	KOTTSCHADE, LAURA	TRANSAMERICA AA GROWTH A	0.00	2.37	0.00	2.37	40.0	0.95
12/14/2017	LORENTZ, ROBERT	TRANSAMERICA AA GROWTH A	0.00	5.03	0.00	5.03	40.0	2.01
12/14/2017	LORENTZ, ANDREW	TRANSAMERICA AA GROWTH C	0.00	4.42	0.00	4.42	40.0	1.77
12/14/2017	SIEBERG, KYLE	TRANSAMERICA AA GROWTH C	0.00	0.27	0.00	0.27	40.0	0.11
12/14/2017	LORENTZ, NICHOLAS	TRANSAMERICA AA GROWTH C	0.00	18.49	0.00	18.49	40.0	7.40
12/14/2017	LORENTZ, NICHOLAS	TRANSAMERICA AA GROWTH C	0.00	15.35	0.00	15.35	40.0	6.14
12/14/2017	BRAAM, JOHN	TRANSAMERICA AA MOD GROWTH C	0.00	31.40	0.00	31.40	40.0	12.56
12/14/2017	STEFFL, CHRISTINE	TRANSAMERICA CAPITAL GROWTH A	0.00	0.66	0.00	0.66	40.0	0.26
12/14/2017	STEFFL, JOSEPH	TRANSAMERICA CAPITAL GROWTH A	0.00	0.63	0.00	0.63	40.0	0.25
12/14/2017	STEFFL, CHRISTINE	TRANSAMERICA DIVERSIFIED EQUITY A	0.00	0.44	0.00	0.44	40.0	0.18

NOTES: * - Indicates adjustment is not included in 1099 Earnings

** - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS								
12/14/2017	STEFFL, JOSEPH	TRANSAMERICA DIVERSIFIED EQUITY A	0.00	0.39	0.00	0.39	40.0	0.16
12/14/2017	SCHULLER, CORY	TRANSAMERICA DIVERSIFIED EQUITY A	0.00	1.46	0.00	1.46	40.0	0.58
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *			\$0.00	\$269.17	\$0.00	\$269.17		\$107.67
*** DIRECT TRANSACTIONS TOTAL ***			\$9,727,516.47	\$10,604.75	\$0.00	\$10,604.75		\$4,241.90

<u>SPLIT TRANSACTIONS</u>								
BROKER: 46G-JOE/JACK MICHALETZ #290								
12/21/2017	JANSEN, LOREN	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	3.54	0.00	3.54	40.0	1.42
12/21/2017	JANSEN, LOREN	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	10.63	0.00	10.63	40.0	4.25
01/05/2018	OLSON, MARK	HPI REAL ESTATE FUND V LLC	80,000.00	0.00	0.00	0.00	40.0	0.00
* 46G-JOE/JACK MICHALETZ SUBTOTAL *			\$80,000.00	\$14.17	\$0.00	\$14.17		\$5.67
*** SPLIT TRANSACTIONS TOTAL ***			\$80,000.00	\$14.17	\$0.00	\$14.17		\$5.67

<u>ADJUSTMENTS</u>								
01/15/2018		*AI INSIGHT: AI INSIGHT - JACK	0.00					-7.00
01/15/2018		*ALBRIDGE: LIGHT USER - JACK	0.00					-76.00
01/15/2018		*CREDIT CARD PYT: CREDIT CARD PYT	0.00					588.31
01/15/2018		*EO INS: CURRENT MONTH INS-JACK	0.00					-300.00
01/15/2018		*LASER APP: LASER APP - JACK	0.00					-18.00
01/15/2018		*PERSHING: ETF PROSPECTUS	0.00					-3.55
01/15/2018		*PERSHING: MF PROSPECTUS	0.00					-3.76
01/15/2018		*TECHNOLOGY: BASIC PACKAGE - JACK	0.00					-180.00
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00	\$0.00	\$0.00		\$0.00

NOTES: * - Indicates adjustment is not included in 1099 Earnings

** - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount & Gross Commission displayed

BROKER COMMISSION TOTALS

Broker Transactions	\$4,230.52
Split Transactions	\$5.67
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$4,236.19
Year-to-date Gross	\$10,430.36
Year-to-date Earnings	\$4,236.19