CONCORDE INVESTMENT SERVICES

**COMMISSION STATEMENT** 

**September 15, 2017** 

BROKER #: B116
BRANCH: BRAEVEST

MATT BRANSTETTER

PO Box 250 111 S. Main Street Noble, OK 73068

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
		BROKER TRANS	BACTIONS					
PRODUCT CA	TEGORY: MUTUAL FUNDS							
09/05/2017	FOX, JERALDINE	AM FUNDS CAPITAL INCOME BUILDER C	120.00	1.20	80.0	0.96	0.00	0.96
09/01/2017	LUCAS, BRIAN	AM FUNDS NEW ECONOMY A	100.00	5.00	80.0	4.00	0.00	4.00
09/05/2017	LAWTON, WHITNEY	AM FUNDS NEW ECONOMY A	250.00	10.63	80.0	8.50	0.00	8.50
08/25/2017	MORIELS, FELICIA	PUTNAM AMERICAN GOVT INCOME-M	100.00	3.00	80.0	2.40	0.00	2.40
09/01/2017	PLAN	PUTNAM GLOBAL TECH C	3,000.00	30.00	80.0	24.00	0.00	24.00
08/25/2017	DOWNING, JOHN	PUTNAM GROWTH OPP A	100.00	5.00	80.0	4.00	0.00	4.00
08/21/2017	MYERS, AMANDA	PUTNAM INTL CAPITAL OPPS-C	100.00	1.00	80.0	0.80	0.00	0.80
08/21/2017	HYER, LISA	PUTNAM INTL CAPITAL OPPS-C	50.00	0.50	80.0	0.40	0.00	0.40
08/25/2017	DOCTORMAN, SHANA	PUTNAM INTL CAPITAL OPPS-C	25.00	0.25	80.0	0.20	0.00	0.20
08/25/2017	DOCTORMAN, SHANA	PUTNAM INTL CAPITAL OPPS-C	25.00	0.25	80.0	0.20	0.00	0.20
08/25/2017	DOCTORMAN, SHANA	PUTNAM INTL CAPITAL OPPS-C	25.00	0.25	80.0	0.20	0.00	0.20
08/25/2017	DOCTORMAN, SHANA	PUTNAM INTL CAPITAL OPPS-C	25.00	0.25	80.0	0.20	0.00	0.20
08/25/2017	DOCTORMAN, EDGE	PUTNAM INTL CAPITAL OPPS-C	25.00	0.25	80.0	0.20	0.00	0.20
08/25/2017	DOCTORMAN, AIMES	PUTNAM INTL CAPITAL OPPS-C	25.00	0.25	80.0	0.20	0.00	0.20
09/01/2017	MOORE, TONI	PUTNAM MULTI CAP GROWTH A	2,500.00	125.00	80.0	100.00	0.00	100.00
09/01/2017	PLAN	PUTNAM MULTI CAP GROWTH A	5,000.00	250.00	80.0	200.00	0.00	200.00
09/01/2017	ALLGIRE, ERNESTINE	PUTNAM MULTI CAP GROWTH A	4,000.00	200.00	80.0	160.00	0.00	160.00
09/01/2017	PLAN	PUTNAM MULTI-CAP GROWTH C	3,000.00	30.00	80.0	24.00	0.00	24.00
/ /	PUCKETT, CHERI	RYDEX MONTHLY REBAL NASDAQ100 2X	0.00	2.00	80.0	1.60	0.00	1.60
		* MUTUAL FUNDS SUBTOTAL *	\$18,470.00	\$664.83		\$531.86	\$0.00	\$531.86
PRODUCT CA	TEGORY: VARIABLE ANNUITIES							
08/31/2017	HERNDON, RONALD	JNL ELITE ACCESS	25,277.83	8.43	80.0	6.74	0.00	6.74
08/31/2017	BRANSTETTER, ERIK	JNL ELITE ACCESS	6,021.06	1.25	80.0	1.00	0.00	1.00
08/31/2017	BRANSTETTER, ERIK	JNL ELITE ACCESS	2,156.39	0.45	80.0	0.36	0.00	0.36
08/31/2017	CASTLE, DAVID	JNL ELITE ACCESS	2,717.69	0.57	80.0	0.46	0.00	0.46
08/31/2017	FIRST TRUST OF ONAGA	JNL ELITE ACCESS	2,912.82	0.61	80.0	0.49	0.00	0.49

NOTES: \* - Indicates adjustment is not included in 1099 Earnings

<sup>\*\* -</sup> Indicates adjustment is not included in Totals or Commissions

<sup>^</sup>Date - Split Trade - full Investment Amount & Gross Commission displayed

			INVESTMENT	GROSS		NET	CLEARING	BROKER
DATE	CLIENT	INVESTMENT	AMOUNT	COMMISSION	RATE	COMMISSION	CHARGE	COMMISSION

## BROKER TRANSACTIONS

		BROKER TRANS	ACTIONS					
PRODUCT CA	TEGORY: VARIABLE ANNUITIES	5						
08/31/2017	PYLE JR, JUSTIN	JNL ELITE ACCESS	28,411.75	5.92	80.0	4.74	0.00	4.74
08/28/2017	PLAN	JNL PERSPECTIVE II 04/14	90,000.00	4,950.00	80.0	3,960.00	0.00	3,960.00
08/31/2017	ALEXANDER, SUSAN	JNL PERSPECTIVE II 04/14	9,499.93	1.98	80.0	1.58	0.00	1.58
08/31/2017	RAY, RANDY	JNL PERSPECTIVE II 04/14	27,356.19	11.40	80.0	9.12	0.00	9.12
08/31/2017	WILLIAMS, JACKIE	JNL PERSPECTIVE II 05/05	48,819.11	10.17	80.0	8.14	0.00	8.14
08/31/2017	WILLIAMS, JACKIE	JNL PERSPECTIVE II 05/05	8,574.79	7.15	80.0	5.72	0.00	5.72
08/31/2017	BRANSTETTER, TRACY	JNL PERSPECTIVE II 05/05	1,408.29	0.29	80.0	0.23	0.00	0.23
08/31/2017	HIPP, RONALD	JNL PERSPECTIVE II 05/05	10,312.35	2.15	80.0	1.72	0.00	1.72
08/31/2017	HOBBS, DONALD	JNL PERSPECTIVE II 05/05	8,166.99	1.70	80.0	1.36	0.00	1.36
08/31/2017	MCKIBBEN, SUSAN	JNL PERSPECTIVE II 05/05	82,499.04	17.19	80.0	13.75	0.00	13.75
08/31/2017	MCFERRON, LINDA	JNL PERSPECTIVE L	17,157.12	18.59	80.0	14.87	0.00	14.87
08/31/2017	WOODS III, JOHN	JNL PERSPECTIVE L	30,386.46	25.32	80.0	20.26	0.00	20.26
08/31/2017	WOODS III, JOHN	JNL PERSPECTIVE L	10,852.31	11.76	80.0	9.41	0.00	9.41
08/31/2017	DOWDY, LINDA	JNL PERSPECTIVE L	34,140.08	28.45	80.0	22.76	0.00	22.76
08/31/2017	DOWDY, LINDA	JNL PERSPECTIVE L	17,437.78	18.89	80.0	15.11	0.00	15.11
08/31/2017	RICK, JOSEPH	JNL PERSPECTIVE L	11,595.61	9.66	80.0	7.73	0.00	7.73
08/31/2017	RICK, JOSEPH	JNL PERSPECTIVE L	12,368.02	13.40	80.0	10.72	0.00	10.72
08/31/2017	WILLIAMS, HARRY	JNL PERSPECTIVE L	7,258.28	6.05	80.0	4.84	0.00	4.84
08/31/2017	WILLIAMS, HARRY	JNL PERSPECTIVE L	12,097.13	13.11	80.0	10.49	0.00	10.49
08/31/2017	BRISCOE, TOMMIE	JNL PERSPECTIVE L	11,283.40	9.40	80.0	7.52	0.00	7.52
08/31/2017	BRISCOE, TOMMIE	JNL PERSPECTIVE L	10,315.89	11.18	80.0	8.94	0.00	8.94
08/31/2017	WILSON, TIM	JNL PERSPECTIVE L	25,089.02	20.91	80.0	16.73	0.00	16.73
08/31/2017	WILSON, TIM	JNL PERSPECTIVE L	10,309.34	11.17	80.0	8.94	0.00	8.94
08/31/2017	HERNDON, RONALD	JNL PERSPECTIVE L	16,837.96	14.03	80.0	11.22	0.00	11.22
08/31/2017	HERNDON, RONALD	JNL PERSPECTIVE L	9,927.19	10.75	80.0	8.60	0.00	8.60
08/31/2017	CANFIELD, OWEN	JNL PERSPECTIVE L	46,608.53	38.84	80.0	31.07	0.00	31.07
08/31/2017	CANFIELD, OWEN	JNL PERSPECTIVE L	10,345.67	11.21	80.0	8.97	0.00	8.97
08/31/2017	MOORE, TONI	JNL PERSPECTIVE L	228,245.21	247.27	80.0	197.82	0.00	197.82
08/31/2017	MICHENER, DAVID	JNL PERSPECTIVE L	266,395.38	222.00	80.0	177.60	0.00	177.60
08/31/2017	LEMMOND, MARY	JNL PERSPECTIVE L	20,882.76	17.40	80.0	13.92	0.00	13.92
08/31/2017	BRANSTETTER, LINDA	JNL PERSPECTIVE L	2,576.48	2.15	80.0	1.72	0.00	1.72
08/31/2017	BRANSTETTER, TODD	JNL PERSPECTIVE L	13,647.58	11.37	80.0	9.10	0.00	9.10
08/31/2017	MCFERRON, LARRY	JNL PERSPECTIVE L	20,781.83	17.32	80.0	13.86	0.00	13.86

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09/13/2017 COMMISSION STATEMENT for MATT BRANSTETTER						Page No. 3		
DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
		BROKER TR	ANSACTIONS					
PRODUCT CA	TEGORY: VARIABLE ANNUITIE	<u>s</u>						
08/31/2017	POORE, NANCY	JNL PERSPECTIVE L	52,522.45	43.77	80.0	35.02	0.00	35.02
08/31/2017	HUFFMAN, KRISTOPHER	JNL PERSPECTIVE L	59,667.65	49.72	80.0	39.78	0.00	39.78
08/31/2017	CASTLE, DAVID	JNL PERSPECTIVE L	121,188.75	100.99	80.0	80.79	0.00	80.79
08/31/2017	FARIS, THERESA ANN	JNL PERSPECTIVE L	35,663.34	29.72	80.0	23.78	0.00	23.78
08/31/2017	DOBELBOWER, JORGE LARRY	JNL PERSPECTIVE L	95,262.66	79.39	80.0	63.51	0.00	63.51
08/31/2017	MCKIDDY, BOBBY	JNL PERSPECTIVE L	20,815.91	17.35	80.0	13.88	0.00	13.88
08/31/2017	FOX, JERALDINE	JNL PERSPECTIVE L	128,384.82	106.99	80.0	85.59	0.00	85.59
08/31/2017	DOWNING, JOHN	JNL PERSPECTIVE L	12,583.54	10.49	80.0	8.39	0.00	8.39
08/31/2017	DOWDY, JIMMIE	JNL PERSPECTIVE L	14,722.14	12.27	80.0	9.82	0.00	9.82
08/31/2017	ACOSTA, ANNA	JNL PERSPECTIVE L	6,817.37	5.68	80.0	4.54	0.00	4.54
08/31/2017	STANFORD, DAVID	JOHN HANCOCK VENTURE	9,742.73	2.03	80.0	1.62	0.00	1.62
08/21/2017	TREADWAY, TOMMY	PAC LIFE INNOVATIVE SELECT	0.00	348.54	80.0	278.83	0.00	278.83
08/21/2017	TREADWAY, TOMMY	PAC LIFE INNOVATIVE SELECT	0.00	305.57	80.0	244.46	0.00	244.46
08/21/2017	TREADWAY, TOMMY	PAC LIFE INNOVATIVE SELECT	0.00	286.43	80.0	229.14	0.00	229.14
08/21/2017	TREADWAY, TOMMY	PAC LIFE INNOVATIVE SELECT	0.00	277.66	80.0	222.13	0.00	222.13
08/21/2017	MADEWELL, DOUGLAS	PAC LIFE INNOVATIVE SELECT	0.00	32.23	80.0	25.78	0.00	25.78
08/28/2017	STINSON, BRADLEY	PAC LIFE INNOVATIVE SELECT	0.00	42.38	80.0	33.90	0.00	33.90
08/28/2017	MADEWELL, DOUGLAS	PAC LIFE INNOVATIVE SELECT	0.00	4.10	80.0	3.28	0.00	3.28
08/21/2017	SALLEE, MARY	PAC LIFE PACIFIC CHOICE	0.00	43.24	80.0	34.59	0.00	34.59
08/21/2017	JOHNSON, LAURENCE	PAC LIFE PACIFIC CHOICE	0.00	93.58	80.0	74.86	0.00	74.86
08/23/2017	SULLENS, WILLIAM	PAC LIFE PACIFIC CHOICE	0.00	6.10	80.0	4.88	0.00	4.88
08/24/2017	HOWARD, JOSEPH	PAC LIFE PACIFIC CHOICE	0.00	11.77	80.0	9.42	0.00	9.42
08/28/2017	HOWARD, JOSEPH	PAC LIFE PACIFIC CHOICE	0.00	2.77	80.0	2.22	0.00	2.22
08/25/2017	MCFERRON, LARRY	PAC LIFE VALUE	0.00	39.65	80.0	31.72	0.00	31.72
08/28/2017	COLWELL, JEREMY	PAC LIFE VALUE	0.00	10.56	80.0	8.45	0.00	8.45
08/28/2017	PROCTOR, CHAD	PAC LIFE VALUE	0.00	7.04	80.0	5.63	0.00	5.63
08/28/2017	CRETSINGER, DON	PAC LIFE VALUE	0.00	11.01	80.0	8.81	0.00	8.81
08/28/2017	WHITE, JOANNE	PAC LIFE VALUE	0.00	8.45	80.0	6.76	0.00	6.76
08/28/2017	FISHER, SARA	PAC LIFE VALUE	0.00	233.66	80.0	186.93	0.00	186.93

0.00

\$1,758,044.62

6.72

\$6,432.84

0.00

\$0.00

8.40 80.0

\$8,041.03

6.72

\$6,432.84

08/28/2017

FISHER, SARA

PAC LIFE VALUE

\* VARIABLE ANNUITIES SUBTOTAL \*

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
		BROKER TRAN	CA CUTONO					
		BROKER IRAN	BACTIONS					
PRODUCT CA	TEGORY: MUTUAL FUND	12B1 TRAILS						
08/14/2017	LAWTON, E ANN	FRANKLIN UTILITIES A	0.00	3.72	80.0	2.98	0.00	2.98
08/21/2017	LAWTON, E ANN	OPPENHEIMER DEVELOPING MARKETS C	0.00	7.68	80.0	6.14	0.00	6.14
08/11/2017	STANFORD, DAVID	POWER DIVIDEND INDEX FUND CLASS C	0.00	17.95	80.0	14.36	0.00	14.36
08/11/2017	CASTLE, DAVID	POWER DIVIDEND INDEX FUND CLASS C	0.00	12.52	80.0	10.02	0.00	10.02
08/11/2017	LAWTON, E ANN	POWER DIVIDEND INDEX FUND CLASS C	0.00	1.46	80.0	1.17	0.00	1.17
08/11/2017	TREADWAY, TOMMY	POWER DIVIDEND INDEX FUND CLASS C	0.00	9.84	80.0	7.87	0.00	7.87
		* MUTUAL FUND 12B1 TRAILS SUBTOTAL *	\$0.00	\$53.17		\$42.54	\$0.00	\$42.54
PRODUCT CA	TEGORY: VARIABLE ANN	UUITY 12B1 TRAILS						
08/31/2017	KRAUS, CLAUDIA	GUARDIAN LIFE INS TRAILS	0.00	39.34	80.0	31.47	0.00	31.47
08/25/2017	CLINGMAN, MICHAEL	JEFFERSON NAT'L TRAILS	0.00	224.28	80.0	179.42	0.00	179.42
		* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *	\$0.00	\$263.62		\$210.89	\$0.00	\$210.89
		*** BROKER TRANSACTIONS TOTAL ***	\$1,776,514.62	\$9,022.65		\$7,218.13	\$0.00	\$7,218.13
		ADJUSTM	ENTS					
09/15/2017		*E & O INSURANCE: CURRENT MONTH	0.00					-300.00
09/15/2017		*MARKETING PRO: MARKETING LIBRARY	0.00					-20.00
09/15/2017		*TECHNOLOGY: CURRENT MONTH TECH	0.00					-275.00
		*** ADJUSTMENTS TOTAL ***	\$0.00	\$0.00		\$-595.00	\$0.00	\$-595.00

<sup>^</sup>Date - Split Trade - full Investment Amount & Gross Commission displayed

## BROKER COMMISSION TOTALS \$7,218.13 Broker Transactions Split Transactions \$0.00 \$0.00 Override Transactions Adjustments \$-595.00 Payroll Draw \$0.00 \$0.00 Base Salary Prior Period Balance \$0.00 FINRA Assessment \$0.00 \$0.00 SIPC Assessment \$6,623.13 Check Amount \$49,863.59 Year-to-date Gross \$39,036.22 Year-to-date Earnings