



Concorde Investment Services, LLC

01/27/2017  
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# COMMISSION STATEMENT

January 31, 2017

ROBERT LUCHSINGER  
600 Johnson Ave.  
Suite B5  
Bohemia, NY 11716

BROKER #: L117  
BRANCH: ROBERT LUCHSINGER

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
01/09/2017	DOUGLAS, ANDREA	AM FUNDS ICA A	5,000.00	250.00	0.00	250.00	95.0	237.50
01/09/2017	HANAK, EMMA	AM FUNDS WASHINGTON MUTUAL INVESTOR	5,000.00	250.00	0.00	250.00	95.0	237.50
01/05/2017	LUCHSINGER, ELIZABETH	COLUMBIA GREATER CHINA A	0.00	3.40	0.00	3.40	95.0	3.23
01/05/2017	532 COUNTY RT 111	COLUMBIA LG VALUE QUANTITATIVE T	0.00	0.00	0.00	0.00	95.0	0.00
01/05/2017	LUCHSINGER, ELIZABETH	COLUMBIA MIDCAP VALUE A	0.00	3.82	0.00	3.82	95.0	3.63
01/05/2017	BREITFELLER, CYNTHIA	COLUMBIA STRATEGIC INCOME A	0.00	0.40	0.00	0.40	95.0	0.38
01/09/2017	HANAK, EMMA	EATON VANCE NATIONAL MUNICIPAL INCO	30,000.00	900.00	0.00	900.00	95.0	855.00
01/03/2017	PRYDETKO, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	69.71	1.39	0.00	1.39	95.0	1.32
01/03/2017	PRYDETKO, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	30.00	0.60	0.00	0.60	95.0	0.57
01/10/2017	PRYDETKO, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	69.71	1.39	0.00	1.39	95.0	1.32
01/10/2017	PRYDETKO, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	30.00	0.60	0.00	0.60	95.0	0.57
01/03/2017	PRYDETKO, WALTER	OPPENHEIMER GLOBAL A	69.71	1.39	0.00	1.39	95.0	1.32
01/03/2017	PRYDETKO, WALTER	OPPENHEIMER GLOBAL A	30.00	0.60	0.00	0.60	95.0	0.57
01/10/2017	PRYDETKO, WALTER	OPPENHEIMER GLOBAL A	69.71	1.39	0.00	1.39	95.0	1.32
01/10/2017	PRYDETKO, WALTER	OPPENHEIMER GLOBAL A	30.00	0.60	0.00	0.60	95.0	0.57
01/03/2017	PRYDETKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	41.83	0.84	0.00	0.84	95.0	0.80
01/03/2017	PRYDETKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	18.00	0.36	0.00	0.36	95.0	0.34
01/10/2017	PRYDETKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	41.83	0.84	0.00	0.84	95.0	0.80
01/10/2017	PRYDETKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	18.00	0.36	0.00	0.36	95.0	0.34
01/03/2017	PRYDETKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	27.89	0.56	0.00	0.56	95.0	0.53
01/03/2017	PRYDETKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	12.00	0.24	0.00	0.24	95.0	0.23
01/10/2017	PRYDETKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	27.89	0.56	0.00	0.56	95.0	0.53
01/10/2017	PRYDETKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	12.00	0.24	0.00	0.24	95.0	0.23
01/03/2017	PRYDETKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	69.71	1.39	0.00	1.39	95.0	1.32
01/03/2017	PRYDETKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	30.00	0.60	0.00	0.60	95.0	0.57
01/10/2017	PRYDETKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	69.71	1.39	0.00	1.39	95.0	1.32

NOTES: \* - Indicates adjustment is not included in 1099 Earnings  
 \*\* - Indicates adjustment is not included in Totals or Commissions  
 ^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
01/10/2017	PRYDETKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	30.00	0.60	0.00	0.60	95.0	0.57
01/09/2017	HAZEN, JAMES	PAC LIFE FUNDS STRATEGIC INC FUND	146.94	1.47	0.00	1.47	95.0	1.40
01/03/2017	KUDLEK, ARTHUR	PAC LIFE PORT OPT AGG	180.00	7.20	0.00	7.20	95.0	6.84
01/03/2017	KUDLEK, ARTHUR	PAC LIFE PORT OPT AGG	500.00	20.00	0.00	20.00	95.0	19.00
01/03/2017	GOLDIE, JAMES	PAC LIFE PORT OPTIM MOD AGG	86.40	4.10	0.00	4.10	95.0	3.90
01/03/2017	GOLDIE, JAMES	PAC LIFE PORT OPTIM MOD AGG	90.00	4.28	0.00	4.28	95.0	4.07
01/10/2017	MAZZA, JUSTIN	SUNAMERICA FOCUSED ALPHA GROWTH A	0.00	2.00	0.00	2.00	95.0	1.90
01/10/2017	MAZZA, DOMENICK	SUNAMERICA FOCUSED ALPHA GROWTH A	0.00	1.01	0.00	1.01	95.0	0.96
01/10/2017	CHAPMAN, CLARENCE	SUNAMERICA FOCUSED ALPHA LARGE CAP A	0.00	0.21	0.00	0.21	95.0	0.20
01/10/2017	MAZZA, JUSTIN	SUNAMERICA FOCUSED ALPHA LARGE CAP A	0.00	1.05	0.00	1.05	95.0	1.00
01/10/2017	MAZZA, DOMENICK	SUNAMERICA FOCUSED ALPHA LARGE CAP A	0.00	1.28	0.00	1.28	95.0	1.22
01/10/2017	ROBERTO, JOSEPH	SUNAMERICA FOCUSED ALPHA LARGE CAP A	0.00	5.66	0.00	5.66	95.0	5.38
01/10/2017	BREITFELLER, CYNTHIA	SUNAMERICA FOCUSED ALPHA LARGE CAP A	0.00	0.16	0.00	0.16	95.0	0.15
01/10/2017	BREITFELLER, CYNTHIA	SUNAMERICA SENIOR FLOATING RATE A	0.00	0.77	0.00	0.77	95.0	0.73
01/10/2017	SEAMAN, PATRICIA	SUNAMERICA US GOVT SECURITIES CL A	0.00	6.36	0.00	6.36	95.0	6.04
* MUTUAL FUNDS SUBTOTAL *			\$41,801.04	\$1,479.11	\$0.00	\$1,479.11		\$1,405.17
<b><u>PRODUCT CATEGORY: STOCKS</u></b>								
01/11/2017	MCKENNA, STEPHANIE	TIER REIT INC COM NEW	-17,937.30	60.00	23.50	36.50	95.0	34.68
* STOCKS SUBTOTAL *			\$-17,937.30	\$60.00	\$23.50	\$36.50		\$34.68
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
01/10/2017	YETTER, DEBRA	JNL PERSPECTIVE II 04/14	750.00	41.25	0.00	41.25	95.0	39.19
01/03/2017	YBAY, ERLINDA	PAC LIFE INNOVATIVE SELECT NY	0.00	472.22	0.00	472.22	95.0	448.61
01/03/2017	GRANT, JOHN	PAC LIFE INNOVATIVE SELECT NY	0.00	124.38	0.00	124.38	95.0	118.16
01/04/2017	DEPTULA, SUSAN	PAC LIFE INNOVATIVE SELECT NY	0.00	350.00	0.00	350.00	95.0	332.50
* VARIABLE ANNUITIES SUBTOTAL *			\$750.00	\$987.85	\$0.00	\$987.85		\$938.46
<b><u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u></b>								
12/30/2016	LUCHSINGER, VARIOUS	PACIFIC LIFE FUNDS	0.00	117.41	0.00	117.41	95.0	111.54
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *			\$0.00	\$117.41	\$0.00	\$117.41		\$111.54
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u></b>								
12/31/2016	FRANCIONI, ANNA	LFG TRAILS	0.00	49.79	0.00	49.79	95.0	47.30
12/31/2016	MCKENNA, STEPHANIE	LFG TRAILS	0.00	59.55	0.00	59.55	95.0	56.57

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</b>								
12/31/2016	FOURNIER TRUST	LFG TRAILS	0.00	160.61	0.00	160.61	95.0	152.58
01/11/2017	HANSON, JOSEPH	ING EMPIRE INNOVATIONS STD OPT A	0.00	254.73	0.00	254.73	95.0	241.99
01/11/2017	FOURNIER, PETER	ING EMPIRE INNOVATIONS STD OPT A	0.00	266.82	0.00	266.82	95.0	253.48
01/11/2017	DEITSCH, PAUL	ING EMPIRE INNOVATIONS STD OPT A	0.00	320.71	0.00	320.71	95.0	304.67
01/11/2017	LUCHSINGER, JANE	ING EMPIRE INNOVATIONS STD OPT B	0.00	307.36	0.00	307.36	95.0	291.99
01/14/2017	LENTINI, ANNA	ING LANDMARK	0.00	669.43	0.00	669.43	95.0	635.96
01/18/2017	LENTINI, ANNA	PAC LIFE INNOVATIVE SELECT	0.00	240.31	0.00	240.31	95.0	228.29
01/19/2017	PATTERSON, BARBARA	PAC LIFE INNOVATIVE SELECT	0.00	900.00	0.00	900.00	95.0	855.00
01/09/2017	ALBANESE, MICAH	PAC LIFE INNOVATIVE SELECT NY	0.00	499.38	0.00	499.38	95.0	474.41
01/09/2017	MINARDI, LOUIS	PAC LIFE INNOVATIVE SELECT NY	0.00	279.80	0.00	279.80	95.0	265.81
01/09/2017	BECKWITH, DOROTHY	PAC LIFE INNOVATIVE SELECT NY	0.00	71.58	0.00	71.58	95.0	68.00
01/10/2017	FRANCIONI, ANNA	PAC LIFE INNOVATIVE SELECT NY	0.00	250.00	0.00	250.00	95.0	237.50
01/17/2017	HANAK, SUSAN	PAC LIFE INNOVATIVE SELECT NY	0.00	176.15	0.00	176.15	95.0	167.34
01/17/2017	SMITH, GARY	PAC LIFE INNOVATIVE SELECT NY	0.00	27.08	0.00	27.08	95.0	25.73
01/18/2017	DEITSCH, PAUL	PAC LIFE INNOVATIVE SELECT NY	0.00	144.49	0.00	144.49	95.0	137.27
01/19/2017	KUDLEK, ARTHUR	PAC LIFE INNOVATIVE SELECT NY	0.00	2,498.33	0.00	2,498.33	95.0	2,373.41
01/20/2017	MAZZA, JOSEPH	PAC LIFE INNOVATIVE SELECT NY	0.00	373.56	0.00	373.56	95.0	354.88
<b>* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *</b>			<b>\$0.00</b>	<b>\$7,549.68</b>	<b>\$0.00</b>	<b>\$7,549.68</b>		<b>\$7,172.18</b>
<b>*** BROKER TRANSACTIONS TOTAL ***</b>			<b>\$24,613.74</b>	<b>\$10,194.05</b>	<b>\$23.50</b>	<b>\$10,170.55</b>		<b>\$9,662.03</b>

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**BROKER COMMISSION TOTALS**

Broker Transactions	\$9,662.03
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$9,662.03
Year-to-date Gross	\$23,401.31
Year-to-date Earnings	\$22,122.54