



Concorde Investment Services, LLC

01/13/2017
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COMMISSION STATEMENT

January 17, 2017

THOMAS FANNING
29488 WOODWARD AVE
SUITE 337
Royal Oak, MI 48073

BROKER #: F119
BRANCH: THOMAS FANNING

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
12/30/2016	HANSEMAN, RENE	ALLIANZ VISION	200,086.93	500.22	0.00	500.22	90.0	450.20
12/30/2016	LUDOLPH, PAMELA	ALLIANZ VISION	146,435.41	366.09	0.00	366.09	90.0	329.48
12/30/2016	CHIUCHIARELLI, CHERYL	ALLIANZ VISION	101,956.94	254.89	0.00	254.89	90.0	229.40
12/30/2016	GUTTMAN, JAY	ALLIANZ VISION	554,499.93	1,386.25	0.00	1,386.25	90.0	1,247.63
12/30/2016	BERRES, SUSAN	ALLIANZ VISION	128,181.70	320.45	0.00	320.45	90.0	288.41
12/30/2016	BERRES, SUSAN	ALLIANZ VISION	323,474.57	808.69	0.00	808.69	90.0	727.82
12/30/2016	BERRES, SUSAN	ALLIANZ VISION	98,381.37	245.95	0.00	245.95	90.0	221.36
12/30/2016	STARKEL, JOHN	ALLIANZ VISION BASIC	484,081.81	605.10	0.00	605.10	90.0	544.59
12/31/2016	KIRCHER, LOIS	JNL PERSPECTIVE L	685,629.48	571.36	0.00	571.36	90.0	514.22
12/31/2016	STARKEL, JOHN	JNL PERSPECTIVE L	615,155.94	512.63	0.00	512.63	90.0	461.37
12/31/2016	STARKEL, JOHN	JOHN HANCOCK VENTURE	97,292.54	20.27	0.00	20.27	90.0	18.24
12/31/2016	SIMON, SUE	JOHN HANCOCK VENTURE	18,073.66	3.77	0.00	3.77	90.0	3.39
12/31/2016	STARKEL, JOHN	PRU AS ADVISOR PLAN II - 1996	104,529.56	65.33	0.00	65.33	90.0	58.80
12/31/2016	STARKEL, JOHN	PRU AS ADVISOR PLAN II - 1996	104,529.56	65.33	0.00	65.33	90.0	58.80
12/31/2016	LANE, JOAN	PRU AS ADVISOR PLAN II - 1996	28,148.98	17.59	0.00	17.59	90.0	15.83
12/31/2016	LANE, JOAN	PRU AS ADVISOR PLAN II - 1996	28,148.98	17.59	0.00	17.59	90.0	15.83
12/31/2016	BLANCKE, MARC	PRU AS ADVISOR PLAN II - 1996	5,396.67	3.37	0.00	3.37	90.0	3.03
12/31/2016	BLANCKE, MARC	PRU AS ADVISOR PLAN II - 1996	5,396.67	3.37	0.00	3.37	90.0	3.03
12/31/2016	BLANCKE, PETRINA	PRU AS ADVISOR PLAN II - 1996	19,659.11	12.29	0.00	12.29	90.0	11.06
12/31/2016	BLANCKE, PETRINA	PRU AS ADVISOR PLAN II - 1996	19,659.11	36.86	0.00	36.86	90.0	33.17
12/19/2016	ENGINEERED COMP PROD	PRU AS APEX II	200.00	0.00	0.00	0.00	90.0	0.00
12/27/2016	ENGINEERED COMP PROD	PRU AS APEX II	200.00	0.00	0.00	0.00	90.0	0.00
12/31/2016	LANE, JOAN	PRU AS APEX II	98,230.61	245.58	0.00	245.58	90.0	221.02
12/31/2016	LANE, JOAN	PRU AS APEX II	98,230.61	61.39	0.00	61.39	90.0	55.25
12/31/2016	FLEMING, MARY	PRU AS APEX II	6,099.85	15.25	0.00	15.25	90.0	13.73
12/31/2016	FLEMING, MARY	PRU AS APEX II	6,099.85	3.81	0.00	3.81	90.0	3.43

NOTES: * - Indicates adjustment is not included in 1099 Earnings
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 ^Date - Split Trade - full Investment Amount & Gross Commission displayed

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
12/31/2016	FLEMING, MARY	PRU AS APEX II	67,824.55	169.56	0.00	169.56	90.0	152.60
12/31/2016	FLEMING, MARY	PRU AS APEX II	67,824.55	42.39	0.00	42.39	90.0	38.15
12/31/2016	MEDA, MICHAEL	PRU AS APEX II	1,153.13	2.88	0.00	2.88	90.0	2.59
12/31/2016	MEDA, MICHAEL	PRU AS APEX II	1,153.13	0.72	0.00	0.72	90.0	0.65
12/31/2016	MEDA, MICHAEL	PRU AS APEX II	2,389.11	5.97	0.00	5.97	90.0	5.37
12/31/2016	MEDA, MICHAEL	PRU AS APEX II	2,389.11	1.49	0.00	1.49	90.0	1.34
12/31/2016	KAPLANSKY, C	PRU AS APEX II	149,624.38	374.06	0.00	374.06	90.0	336.65
12/31/2016	KAPLANSKY, C	PRU AS APEX II	149,624.38	93.52	0.00	93.52	90.0	84.17
12/31/2016	GUTTMAN, JAY	PRU AS APEX II	51,268.24	128.17	0.00	128.17	90.0	115.35
12/31/2016	GUTTMAN, JAY	PRU AS APEX II	51,268.24	32.04	0.00	32.04	90.0	28.84
12/31/2016	SKIBA, ALLEN	PRU AS APEX II	38,670.73	96.68	0.00	96.68	90.0	87.01
12/31/2016	SKIBA, ALLEN	PRU AS APEX II	38,670.73	24.17	0.00	24.17	90.0	21.75
12/31/2016	SERVENTI, PIETRINA	PRU AS APEX II	337,485.20	843.71	0.00	843.71	90.0	759.34
12/31/2016	SERVENTI, PIETRINA	PRU AS APEX II	337,485.20	210.93	0.00	210.93	90.0	189.84
12/31/2016	SERVENTI, PIETRINA	PRU AS APEX II	115,216.78	288.04	0.00	288.04	90.0	259.24
12/31/2016	SERVENTI, PIETRINA	PRU AS APEX II	115,216.78	72.01	0.00	72.01	90.0	64.81
12/31/2016	ENGINEERED COMP PROD	PRU AS APEX II	91,821.77	229.55	0.00	229.55	90.0	206.60
12/31/2016	ENGINEERED COMP PROD	PRU AS APEX II	91,821.77	57.39	0.00	57.39	90.0	51.65
12/31/2016	ENGINEERED COMP PROD	PRU AS APEX II	86,866.85	217.17	0.00	217.17	90.0	195.45
12/31/2016	ENGINEERED COMP PROD	PRU AS APEX II	86,866.85	54.29	0.00	54.29	90.0	48.86
12/31/2016	GUTTMAN, JAY	PRU AS APEX II	59,398.07	37.12	0.00	37.12	90.0	33.41
12/31/2016	GUTTMAN, JAY	PRU AS APEX II	59,398.07	148.50	0.00	148.50	90.0	133.65
12/31/2016	MEDA, ELIZABETH	PRU AS APEX II	6,257.44	3.91	0.00	3.91	90.0	3.52
12/31/2016	MEDA, ELIZABETH	PRU AS APEX II	6,257.44	15.64	0.00	15.64	90.0	14.08
12/31/2016	LUDOLPH, PAMELA	PRU AS APEX II	1,031,672.55	644.80	0.00	644.80	90.0	580.32
12/31/2016	LUDOLPH, PAMELA	PRU AS APEX II	1,031,672.55	2,579.18	0.00	2,579.18	90.0	2,321.26
12/31/2016	BLANCKE, NOELLA	PRU AS APEX II	18,131.58	11.33	0.00	11.33	90.0	10.20
12/31/2016	BLANCKE, NOELLA	PRU AS APEX II	18,131.58	45.33	0.00	45.33	90.0	40.80
12/31/2016	ALEXANIAN, MISSAKA	PRU AS APEX II	138,935.39	86.83	0.00	86.83	90.0	78.15
12/31/2016	ALEXANIAN, MISSAKA	PRU AS APEX II	138,935.39	347.34	0.00	347.34	90.0	312.61
12/31/2016	KEERSMAEKERS, CHARLES	PRU AS APEX II	41,856.02	26.16	0.00	26.16	90.0	23.54
12/31/2016	KEERSMAEKERS, CHARLES	PRU AS APEX II	41,856.02	78.48	0.00	78.48	90.0	70.63
12/31/2016	KEERSMAEKERS, CHARLES	PRU AS APEX II	41,856.00	26.16	0.00	26.16	90.0	23.54

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
12/31/2016	KEERSMAEKERS, CHARLES	PRU AS APEX II	41,856.00	78.48	0.00	78.48	90.0	70.63
12/31/2016	CHIUCHIARELLI, NINO	PRU AS APEX II	20,924.05	13.08	0.00	13.08	90.0	11.77
12/31/2016	CHIUCHIARELLI, NINO	PRU AS APEX II	20,924.05	52.31	0.00	52.31	90.0	47.08
12/31/2016	GREKIN, STEVEN	PRU AS APEX II	130,603.04	326.51	0.00	326.51	90.0	293.86
12/31/2016	GREKIN, STEVEN	PRU AS APEX II	130,603.04	81.63	0.00	81.63	90.0	73.47
12/31/2016	COHEN, I WILLIAM	PRU AS APEX II	163,517.59	408.79	0.00	408.79	90.0	367.91
12/31/2016	COHEN, I WILLIAM	PRU AS APEX II	163,517.59	102.20	0.00	102.20	90.0	91.98
12/31/2016	HANSEMAN, RENE	PRU AS APEX II	183,035.48	457.59	0.00	457.59	90.0	411.83
12/31/2016	HANSEMAN, RENE	PRU AS APEX II	183,035.48	114.40	0.00	114.40	90.0	102.96
12/31/2016	CHIUCHIARELLI, CHERYL	PRU AS APEX II	308,767.46	771.92	0.00	771.92	90.0	694.73
12/31/2016	CHIUCHIARELLI, CHERYL	PRU AS APEX II	308,767.46	192.98	0.00	192.98	90.0	173.68
12/31/2016	KRESS, KAY	PRU PREMIER RETIREMENT L	350,366.26	875.92	0.00	875.92	90.0	788.33
* VARIABLE ANNUITIES SUBTOTAL *			\$10,502,696.92	\$16,614.76	\$0.00	\$16,614.76		\$14,953.29
*** BROKER TRANSACTIONS TOTAL ***			\$10,502,696.92	\$16,614.76	\$0.00	\$16,614.76		\$14,953.29

ADJUSTMENTS

01/17/2017	*E & O INSURANCE: CURRENT MONTH INS	0.00						-300.00
01/17/2017	*TECHNOLOGY: CURRENT MONTH TECH	0.00						-275.00
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00	\$0.00	\$0.00		\$-575.00

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BROKER COMMISSION TOTALS

Broker Transactions	\$14,953.29
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-575.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$14,378.29
Year-to-date Gross	\$16,614.76
Year-to-date Earnings	\$14,953.29