

**COMMISSION STATEMENT****April 30, 2018**

SCOTT OFFERMAN
320 West 47th Street
Apt. 3W
New York, NY 10036-

BROKER #: 0116 Terminated 04/01/2017
BRANCH: SCOTT OFFERMAN

| DATE | CLIENT | INVESTMENT | INVESTMENT AMOUNT | GROSS COMMISSION | CLEARING CHARGE | NET COMMISSION | RATE | BROKER COMMISSION |
|--|-------------------|--------------------------|----------------------|---------------------|--------------------|-------------------|------|----------------------|
| <u>DIRECT TRANSACTIONS</u> | | | | | | | | |
| <u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u> | | | | | | | | |
| 04/13/2018 | OFFERMAN, VARIOUS | JOHN HANCOCK LIFE INS CO | 117,324.84 | 24.38 | 0.00 | 24.38 | 0.0 | 0.00 |
| * VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL * | | | \$117,324.84 | \$24.38 | \$0.00 | \$24.38 | | \$0.00 |
| *** DIRECT TRANSACTIONS TOTAL *** | | | \$117,324.84 | \$24.38 | \$0.00 | \$24.38 | | \$0.00 |

BROKER COMMISSION TOTALS

| | |
|-----------------------|--------|
| Broker Transactions | \$0.00 |
| Split Transactions | \$0.00 |
| Override Transactions | \$0.00 |
| Adjustments | \$0.00 |
| Payroll Draw | \$0.00 |
| Base Salary | \$0.00 |
| Prior Period Balance | \$0.00 |
| FINRA Assessment | \$0.00 |
| SIPC Assessment | \$0.00 |

Please Retain for Your Records
THERE WILL BE NO CHECK THIS PERIOD

| | |
|------------------------------|----------------|
| Balance Forward | \$0.00 |
| Year-to-date Gross | \$96.46 |
| Year-to-date Earnings | \$0.00 |

NOTES: * - Indicates adjustment is not included in 1099 Earnings
** - Indicates adjustment is not included in Totals or Commissions
^Date - Split Trade - full Investment Amount & Gross Commission displayed