Page No.

BROKER

Concorde 🙆

COMMISSION STATEMENT

December 15, 2017

INVESTMENT

JEFF/JASON KAUFMAN/KEMBLE

BROKER #: K148

GROSS

BRANCH: JEFFREY KAUFMAN

CLEARING

NET

, MI

DATE	CLIENT	INVESTMENT	AMOUNT	COMMISSION	CHARGE	COMMISSION	RATE	COMMISSION
	CIIIIII	111120111111	TETOONT	COMMISSION		COLLIDBION	10112	COMMISSION
		DIRECT TRANS	SACTIONS					
DDODUGE G	AMERICAN ANIMALA TANDA							
^11/20/2017	ATEGORY: MUTUAL FUNDS MCKENZIE, JADA	AM FUNDS 2040 TARGET DATE-A	69.55	0.70	0.00	0.70	100.0	0.00
^11/20/2017	,	AM FUNDS 2040 TARGET DATE-A AM FUNDS 2040 TARGET DATE-A	69.55	0.70	0.00		100.0	0.00
^11/20/2017	,	AM FUNDS 2040 TARGET DATE-A AM FUNDS 2055 TARGET DATE-A	64.61	0.70	0.00		100.0	0.00
^11/20/2017	•	AM FUNDS 2055 TARGET DATE-A AM FUNDS 2055 TARGET DATE-A	64.61	0.65	0.00		100.0	0.00
	•				0.00			
^11/20/2017		AM FUNDS AMERICAN BALANCED A	24.39	0.24			100.0	0.00
^11/20/2017	•	AM FUNDS AMERICAN BALANCED A	24.39	0.24	0.00		100.0	0.00
^11/20/2017		AM FUNDS AMERICAN BALANCED A	738.47	11.82		11.82		
^11/20/2017		AM FUNDS GROWTH FUND OF AMERICA A	17.10	0.17	0.00		100.0	0.00
^11/20/2017		AM FUNDS GROWTH FUND OF AMERICA A	22.80	0.23	0.00		100.0	0.00
^11/20/2017	·	AM FUNDS GROWTH FUND OF AMERICA A	8.40	0.08	0.00		100.0	0.00
^11/20/2017	•	AM FUNDS GROWTH FUND OF AMERICA A	10.00	0.10	0.00		100.0	0.00
^11/20/2017	•	AM FUNDS GROWTH FUND OF AMERICA A	51.97	0.52	0.00		100.0	0.00
^11/20/2017		AM FUNDS GROWTH FUND OF AMERICA A	51.97	0.52	0.00		100.0	0.00
^11/20/2017		AM FUNDS GROWTH FUND OF AMERICA A	11.30	0.11	0.00		100.0	0.00
^11/20/2017	•	AM FUNDS GROWTH FUND OF AMERICA A	11.30	0.11	0.00		100.0	0.00
^11/20/2017		AM FUNDS GROWTH FUND OF AMERICA A	64.50	0.65	0.00		100.0	0.00
^11/20/2017		AM FUNDS GROWTH FUND OF AMERICA A	64.50	0.65	0.00		100.0	0.00
^11/21/2017		AM FUNDS GROWTH FUND OF AMERICA A	50.00	2.50	0.00		100.0	0.00
^12/04/2017	BARTLETT, STEVEN	AM FUNDS GROWTH FUND OF AMERICA A	80.90	0.81	0.00	0.81	100.0	0.00
^12/04/2017	BARTLETT, STEVEN	AM FUNDS GROWTH FUND OF AMERICA A	48.54	0.49	0.00	0.49	100.0	0.00
^12/05/2017	THOMPSON, TERRY	AM FUNDS GROWTH FUND OF AMERICA A	250.00	4.00	0.00	4.00	100.0	0.00
^11/20/2017	ZELLMER, RIANNON	AM FUNDS ICA A	12.83	0.13	0.00	0.13	100.0	0.00
^11/20/2017	ZELLMER, RIANNON	AM FUNDS ICA A	12.83	0.13	0.00	0.13	100.0	0.00
^11/20/2017	WAHLIG, KACEY	AM FUNDS ICA A	24.40	0.24	0.00	0.24	100.0	0.00
^11/20/2017	WAHLIG, KACEY	AM FUNDS ICA A	24.40	0.24	0.00	0.24	100.0	0.00
^11/20/2017	HELMANDOLLAR, OLIVIA	AM FUNDS ICA A	17.61	0.18	0.00	0.18	100.0	0.00

NOTES: * - Indicates adjustment is not included in 1099 Earnings

^{** -} Indicates adjustment is not included in Totals or Commissions

[^]Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION RATE	BROKER COMMISSION
		DIRECT TRANS	SACTIONS				
PRODUCT CA	TEGORY: MUTUAL FUNDS						
^11/20/2017	HELMANDOLLAR, OLIVIA	AM FUNDS ICA A	17.62	0.18	0.00	0.18 100.0	0.00
^11/21/2017	UNTIL AGE 21, MO/UTMA	AM FUNDS ICA A	50.00	2.50	0.00	2.50 100.0	0.00
^12/04/2017	HAGUE, VICTORIA	AM FUNDS ICA A	66.61	0.67	0.00	0.67 100.0	0.00
^12/04/2017	HAGUE, VICTORIA	AM FUNDS ICA A	400.00	4.00	0.00	4.00 100.0	0.00
^12/05/2017	THOMPSON, TERRY	AM FUNDS NEW ECONOMY A	250.00	4.00	0.00	4.00 100.0	0.00
^12/05/2017	MCKENZIE, JADA	AM FUNDS NEW ECONOMY A	60.00	3.00	0.00	3.00 100.0	0.00
^11/20/2017	MCNERNEY, DAVID	AM FUNDS NEW PERSPECTIVE A	123.00	1.23	0.00	1.23 100.0	0.00
^11/20/2017	MCNERNEY, DAVID	AM FUNDS NEW PERSPECTIVE A	1,000.00	10.00	0.00	10.00 100.0	0.00
^11/20/2017	EISELE, HAMILTON	AM FUNDS NEW WORLD A	17.10	0.17	0.00	0.17 100.0	0.00
^11/20/2017	EISELE, HAMILTON	AM FUNDS NEW WORLD A	22.80	0.23	0.00	0.23 100.0	0.00
^12/05/2017	THOMPSON, TERRY	AM FUNDS NEW WORLD A	250.00	4.00	0.00	4.00 100.0	0.00
^11/20/2017	HELMANDOLLAR, OLIVIA	AM FUNDS SMALLCAP WORLD A	17.62	0.18	0.00	0.18 100.0	0.00
^11/20/2017	HELMANDOLLAR, OLIVIA	AM FUNDS SMALLCAP WORLD A	17.61	0.18	0.00	0.18 100.0	0.00
^11/20/2017	LUKIC, MIROSLAV	AM FUNDS SMALLCAP WORLD A	64.50	0.65	0.00	0.65 100.0	0.00
^11/20/2017	LUKIC, MIROSLAV	AM FUNDS SMALLCAP WORLD A	64.50	0.65	0.00	0.65 100.0	0.00
^12/04/2017	HAGUE, VICTORIA	AM FUNDS SMALLCAP WORLD A	16.65	0.17	0.00	0.17 100.0	0.00
^12/04/2017	HAGUE, VICTORIA	AM FUNDS SMALLCAP WORLD A	100.00	1.00	0.00	1.00 100.0	0.00
^12/04/2017	BARTLETT, STEVEN	AM FUNDS SMALLCAP WORLD A	48.54	0.49	0.00	0.49 100.0	0.00
^12/04/2017	BARTLETT, STEVEN	AM FUNDS SMALLCAP WORLD A	80.90	0.81	0.00	0.81 100.0	0.00
^12/05/2017	THOMPSON, TERRY	AM FUNDS SMALLCAP WORLD A	250.00	4.00	0.00	4.00 100.0	0.00
		* MUTUAL FUNDS SUBTOTAL *	\$4,808.37	\$64.97	\$0.00	\$64.97	\$0.00
PRODUCT CA	TEGORY: VARIABLE UNIVER	SAL LIFE					
^11/28/2017	CARSON, SEDEL	PAC LIFE VUL	0.00	27.50	0.00	27.50 100.0	0.00
^11/28/2017	CARSON, MATTHEW	PAC LIFE VUL	0.00	3.79	0.00	3.79 100.0	0.00
^11/28/2017	CARSON, MATTHEW	PAC LIFE VUL	0.00	17.80	0.00	17.80 100.0	0.00
^11/28/2017	CARSON, SEDEL	PAC LIFE VUL	0.00	27.50	0.00	27.50 100.0	0.00
^11/28/2017	CARSON, MATTHEW	PAC LIFE VUL	0.00	3.79	0.00	3.79 100.0	0.00
^11/28/2017	CARSON, MATTHEW	PAC LIFE VUL	0.00	17.80	0.00	17.80 100.0	0.00
		* VARIABLE UNIVERSAL LIFE SUBTOTAL *	\$0.00	\$98.18	\$0.00	\$98.18	\$0.00
PRODUCT CA	TEGORY: MUTUAL FUND 12B	1 TRAILS					
^12/01/2017	SUMNER, CASEY	AM FUNDS 2045 TARGET DATE-A	0.00	1.68	0.00	1.68 100.0	0.00
^12/01/2017	THOMAS, FRANK	AM FUNDS AMERICAN BALANCED A	0.00	4.68	0.00	4.68 100.0	0.00

NOTES: * - Indicates adjustment is not included in 1099 Earnings ** - Indicates adjustment is not included in Totals or Commissions

[^]Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		DIRECT TRANS	ACTIONS					
PRODUCT CA	TEGORY: MUTUAL FUND 12B	1 TRAILS						
^12/01/2017	THOMAS, DIXIE	AM FUNDS AMERICAN BALANCED A	0.00	4.68	0.00	4.68	100.0	0.00
^12/01/2017	LANGE, ARLEN	AM FUNDS AMERICAN BALANCED A	0.00	0.35	0.00	0.35	100.0	0.00
^12/01/2017	THOMPSON, MARCIA	AM FUNDS AMERICAN BALANCED A	0.00	0.05	0.00	0.05	100.0	0.00
^12/01/2017	FIEGENBAUM, KAREN	AM FUNDS AMERICAN BALANCED A	0.00	6.47	0.00	6.47	100.0	0.00
^12/01/2017	FIEGENBAUM, KAREN	AM FUNDS AMERICAN BALANCED A	0.00	4.69	0.00	4.69	100.0	0.00
^12/01/2017	BAILEY, JUDITH	AM FUNDS AMERICAN BALANCED A	0.00	2.33	0.00	2.33	100.0	0.00
^12/01/2017	CLARK-LAIRD, BARBARA	AM FUNDS AMERICAN BALANCED A	0.00	18.26	0.00	18.26	100.0	0.00
^12/01/2017	CARTER, STANLEY	AM FUNDS AMERICAN BALANCED A	0.00	30.55	0.00	30.55	100.0	0.00
^12/01/2017	MO/TOD	AM FUNDS AMERICAN BALANCED A	0.00	18.46	0.00	18.46	100.0	0.00
^12/01/2017	MO/TOD	AM FUNDS AMERICAN BALANCED A	0.00	0.33	0.00	0.33	100.0	0.00
^12/01/2017	BAILEY, JUDITH	AM FUNDS FUNDAMENTAL INVESTORS A	0.00	3.42	0.00	3.42	100.0	0.00
^12/01/2017	SUMNER, CALEB	AM FUNDS GROWTH FUND OF AMERICA A	0.00	2.03	0.00	2.03	100.0	0.00
^12/01/2017	JOHNSON, KASEY	AM FUNDS GROWTH FUND OF AMERICA A	0.00	0.03	0.00	0.03	100.0	0.00
^12/01/2017	BROWN, CODY	AM FUNDS GROWTH FUND OF AMERICA A	0.00	0.19	0.00	0.19	100.0	0.00
^12/01/2017	UNTIL AGE 21, MO/UTMA	AM FUNDS GROWTH FUND OF AMERICA A	0.00	0.07	0.00	0.07	100.0	0.00
^12/01/2017	THOMPSON, TERRY	AM FUNDS GROWTH FUND OF AMERICA A	0.00	1.74	0.00	1.74	100.0	0.00
^12/01/2017	MCNERNEY, DYLAN	AM FUNDS GROWTH FUND OF AMERICA A	0.00	0.15	0.00	0.15	100.0	0.00
^12/01/2017	MCNERNEY, DASAN	AM FUNDS GROWTH FUND OF AMERICA A	0.00	0.15	0.00	0.15	100.0	0.00
^12/01/2017	WHITE, PAYTON	AM FUNDS GROWTH FUND OF AMERICA A	0.00	0.29	0.00	0.29	100.0	0.00
^12/01/2017	UNTIL AGE 21, MO/UTMA	AM FUNDS ICA A	0.00	0.07	0.00	0.07	100.0	0.00
^12/01/2017	CLARK-LAIRD, BARBARA	AM FUNDS INCOME FUND OF AMERICA A	0.00	6.10	0.00	6.10	100.0	0.00
^12/01/2017	THOMPSON, TERRY	AM FUNDS NEW ECONOMY A	0.00	1.75	0.00	1.75	100.0	0.00
^12/01/2017	WHITE, PAYTON	AM FUNDS NEW ECONOMY A	0.00	0.29	0.00	0.29	100.0	0.00
^12/01/2017	MCKENZIE, JADA	AM FUNDS NEW ECONOMY A	0.00	0.02	0.00	0.02	100.0	0.00
^12/01/2017	LEHMAN, COLBY	AM FUNDS NEW PERSPECTIVE A	0.00	0.06	0.00	0.06	100.0	0.00
^12/01/2017	WHITE, PAYTON	AM FUNDS NEW PERSPECTIVE A	0.00	0.29	0.00	0.29	100.0	0.00
^12/01/2017	THOMPSON, TERRY	AM FUNDS NEW WORLD A	0.00	1.72	0.00	1.72	100.0	0.00
^ 12/01/2017	WHITE, PAYTON	AM FUNDS NEW WORLD A	0.00	0.29	0.00	0.29	100.0	0.00
^12/01/2017	LANGE, ARLEN	AM FUNDS SMALLCAP WORLD A	0.00	0.10	0.00	0.10	100.0	0.00
^12/01/2017	THOMPSON, TERRY	AM FUNDS SMALLCAP WORLD A	0.00	1.72	0.00	1.72	100.0	0.00
^12/01/2017	DOOLEY, BRUCE	AM FUNDS SMALLCAP WORLD A	0.00	0.08	0.00	0.08	100.0	0.00
^12/01/2017	SUMNER, CALEB	AM FUNDS WASHINGTON MUTUAL INVESTOR	0.00	0.38	0.00	0.38	100.0	0.00
		* MUTUAL FUND 12B1 TRAILS SUBTOTAL *	\$0.00	\$113.47	\$0.00	\$113.47		\$0.00

[^]Date - Split Trade - full Investment Amount & Gross Commission displayed

12/13/2017		COMMISSION STATEMENT FOR JE	EFF/JASON KAUFMA	AN/KEMBLE				3
DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		DIRECT TRANS	ACTIONS					
		*** DIRECT TRANSACTIONS TOTAL ***	\$4,808.37	\$276.62	\$0.00	\$276.62		\$0.00
					j	BROKER COMMI	ssion	TOTALS
					Broke	er Transactions		\$0.00
					Spli	t Transactions		\$0.00
					Overrid	le Transactions		\$0.00
						Adjustments		\$0.00
						Payroll Draw		\$0.00
						Base Salary		\$0.00
					Prior	Period Balance		\$0.00
					FI	NRA Assessment		\$0.00
					S	GIPC Assessment		\$0.00
		Please Retain for THERE WILL BE NO CH)	;	Balance Forward	 1	\$0.00

Year-to-date Gross

Year-to-date Earnings

\$0.00 \$0.00