Page No.



COMMISSION STATEMENT

February 28, 2017

MARK KOSANKE

1120 E. Long Lake Rd. Suite 250 Troy, MI 48085

BROKER #: 103

BRANCH: CONCORDE FINANCIAL G

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION	
BROKER TRANSACTIONS									
PRODUCT CA	regory: Mutual funds								
^02/07/2017	RIMKUS, MARILYN	WELLS FARGO ENTERPRISE A	0.00	3.72	0.00	3.72	95.0	0.00	
^02/07/2017	ALEXANDER, JEAN	WELLS FARGO STRATEGIC MUNI A	0.00	0.88	0.00	0.88	95.0	0.00	
^02/07/2017	EMMER, ILENE	WELLS FARGO TOTAL RETURN BOND A	0.00	0.17	0.00	0.17	95.0	0.00	
^02/07/2017	DANIELS, KATHLEEN	WELLS FARGO TOTAL RETURN BOND A	0.00	2.95	0.00	2.95	95.0	0.00	
^02/07/2017	SMOLBOSKI, BARBARA	WELLS FARGO TOTAL RETURN BOND A	0.00	0.23	0.00	0.23	95.0	0.00	
		* MUTUAL FUNDS SUBTOTAL *	\$0.00	\$7.95	\$0.00	\$7.95		\$0.00	
PRODUCT CA	regory: variable annuities								
^02/07/2017	MCCLAIN, DOROTHY	GENWORTH CHOICE 03 (UNBUN GUAR 1.5)	87,640.99	73.03	0.00	73.03	95.0	0.00	
^02/07/2017	SCHMIDT, MARION	GENWORTH CHOICE VA	17,581.82	14.65	0.00	14.65	95.0	0.00	
^02/07/2017	EMBACH, KEVIN	GENWORTH CHOICE VA	68,741.92	57.28	0.00	57.28	95.0	0.00	
^02/07/2017	EMBACH, JAMES	GENWORTH CHOICE VA	68,741.92	57.28	0.00	57.28	95.0	0.00	
^02/07/2017	ZACK, MAUREEN	GENWORTH CHOICE VA	68,741.92	57.28	0.00	57.28	95.0	0.00	
^02/07/2017	HARTOUNIAN, HAGOB	GENWORTH CHOICE VA	10,462.62	8.72	0.00	8.72	95.0	0.00	
^02/07/2017	BYERS, SHARRON	GENWORTH COMMONWEALTH VA 1994 (NON-	93,305.69	15.55	0.00	15.55	95.0	0.00	
^02/28/2017	STEFFES, MARTIN	JNL REWARD 10 YR TERM	32.61	0.16	0.00	0.16	95.0	0.00	
^02/06/2017	MOSIER, JOHN	NATIONWIDE MARKETFLEX	200.00	4.00	0.00	4.00	95.0	0.00	
		* VARIABLE ANNUITIES SUBTOTAL *	\$415,449.49	\$287.95	\$0.00	\$287.95		\$0.00	
		*** BROKER TRANSACTIONS TOTAL ***	\$415,449.49	\$295.90	\$0.00	\$295.90		\$0.00	

BROKER COMMISSION TOTALS

Broker Transactions	\$0.00
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00
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Please Retain for Your Records
THERE WILL BE NO CHECK THIS PERIOD

Balance Forward	\$0.00
Year-to-date Gross	\$0.00
Year-to-date Earnings	\$0.00
rear to date rarmings	40.00