



Concorde Investment Services, LLC  
**COMMISSION STATEMENT**  
**May 15, 2018**

05/11/2018  
Page No. 1

RANDY STOLTZ  
14617 N. 45th Place

BROKER #: S149  
BRANCH: RANDY STOLTZ

Phoenix, AZ 85032-

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>CLEARING TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: STOCKS</u></b>								
05/03/2018	BARRY, WENDY	PIMCO CORPORATE & INCOME STRATEGY F	4,933.32	22.00	22.50	-0.50	90.0	-0.45
05/03/2018	JONES, CECILIA	PIMCO CORPORATE & INCOME STRATEGY F	2,678.37	22.00	22.50	-0.50	90.0	-0.45
05/03/2018	CARVER, DONALD	PIMCO CORPORATE & INCOME STRATEGY F	4,751.59	22.00	22.50	-0.50	90.0	-0.45
05/03/2018	GAUER, GREGORY	PIMCO CORPORATE & INCOME STRATEGY F	3,804.00	22.00	22.50	-0.50	90.0	-0.45
05/03/2018	CROUCH, MARC	PIMCO CORPORATE & INCOME STRATEGY F	4,243.01	22.00	22.50	-0.50	90.0	-0.45
05/03/2018	CHILTON, MICHAEL	PIMCO CORPORATE & INCOME STRATEGY F	4,755.49	22.00	22.50	-0.50	90.0	-0.45
05/03/2018	GAUER, SUSAN	PIMCO CORPORATE & INCOME STRATEGY F	3,285.02	22.00	22.50	-0.50	90.0	-0.45
05/03/2018	SCHOUTEN, DONALD	PIMCO CORPORATE & INCOME STRATEGY F	5,705.70	22.00	22.50	-0.50	90.0	-0.45
05/03/2018	MOORE, WILLIAM	PIMCO CORPORATE & INCOME STRATEGY F	4,845.40	22.00	22.50	-0.50	90.0	-0.45
* STOCKS SUBTOTAL *			<b>\$39,001.90</b>	<b>\$198.00</b>	<b>\$202.50</b>	<b>\$-4.50</b>		<b>\$-4.05</b>
*** CLEARING TRANSACTIONS TOTAL ***			<b>\$39,001.90</b>	<b>\$198.00</b>	<b>\$202.50</b>	<b>\$-4.50</b>		<b>\$-4.05</b>
<b><u>DIRECT TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: PRIVATE PLACEMENT</u></b>								
04/19/2018	MCGAHIE, ROBERT	SEALEY STRATEGIC EQUITY PARTNERS LP	50,000.00	3,500.00	0.00	3,500.00	90.0	3,150.00
04/06/2018	JONES, CECILIA	SHOPOFF LAND FUND V	35,000.00	2,450.00	0.00	2,450.00	90.0	2,205.00
* PRIVATE PLACEMENT SUBTOTAL *			<b>\$85,000.00</b>	<b>\$5,950.00</b>	<b>\$0.00</b>	<b>\$5,950.00</b>		<b>\$5,355.00</b>
<b><u>PRODUCT CATEGORY: 1031 EXCHANGES</u></b>								
05/03/2018	ROSOL, LAURELYNN	PASSCO MERRITT AT SUGARLOAF DST	100,000.00	6,000.00	0.00	6,000.00	90.0	5,400.00
* 1031 EXCHANGES SUBTOTAL *			<b>\$100,000.00</b>	<b>\$6,000.00</b>	<b>\$0.00</b>	<b>\$6,000.00</b>		<b>\$5,400.00</b>
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u></b>								
04/30/2018	REVOCABLE, HELM	JNL ELITE ACCESS W/ LIQUIDITY	0.00	184.95	0.00	184.95	90.0	166.46
04/30/2018	SIZER, CHARLES	JNL PERSPECTIVE II 04/14	0.00	15.17	0.00	15.17	90.0	13.65
04/30/2018	SCHOUTEN, DONALD	JNL PERSPECTIVE II 04/14	0.00	51.90	0.00	51.90	90.0	46.71

NOTES: \* - Indicates adjustment is not included in 1099 Earnings  
\*\* - Indicates adjustment is not included in Totals or Commissions  
^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>DIRECT TRANSACTIONS</u></b>								
<b>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</b>								
04/30/2018	KIDDER, CHRIS	JNL PERSPECTIVE II 04/14	0.00	44.26	0.00	44.26	90.0	39.83
04/30/2018	WENDELBOE IV, NECOLAI	JNL PERSPECTIVE II 04/14	0.00	47.68	0.00	47.68	90.0	42.91
04/30/2018	DEMERS, DAWN	JNL PERSPECTIVE II 04/14	0.00	16.85	0.00	16.85	90.0	15.17
04/30/2018	BADIE, CLARK	JNL PERSPECTIVE L	0.00	151.54	0.00	151.54	90.0	136.39
04/30/2018	BADIE, CLARK	JNL PERSPECTIVE L	0.00	42.92	0.00	42.92	90.0	38.63
04/30/2018	GIBBONS, CHRISTIA	JNL PERSPECTIVE L	0.00	39.56	0.00	39.56	90.0	35.60
04/30/2018	FLEMING, JACQUELINE	JNL PERSPECTIVE L	0.00	224.18	0.00	224.18	90.0	201.76
04/30/2018	BARTON, CINDY	JNL PERSPECTIVE L	0.00	42.84	0.00	42.84	90.0	38.56
04/30/2018	RATAY, SCOTT	JNL PERSPECTIVE L	0.00	208.73	0.00	208.73	90.0	187.86
04/30/2018	YOUNG, DARYL	JNL PERSPECTIVE L	0.00	113.47	0.00	113.47	90.0	102.12
04/30/2018	CROUCH, MARC	JNL PERSPECTIVE L	0.00	267.14	0.00	267.14	90.0	240.43
04/30/2018	CARVER, DONALD	JNL PERSPECTIVE L	0.00	226.09	0.00	226.09	90.0	203.48
04/30/2018	GREGORY, DAWN	JNL PERSPECTIVE L	0.00	206.57	0.00	206.57	90.0	185.91
04/30/2018	GREGORY, KENNETH	JNL PERSPECTIVE L	0.00	50.04	0.00	50.04	90.0	45.04
04/30/2018	GARWICK, JOHN	JNL PERSPECTIVE L	0.00	54.76	0.00	54.76	90.0	49.28
04/30/2018	KING, SCOTT	JNL PERSPECTIVE L	0.00	33.51	0.00	33.51	90.0	30.16
04/30/2018	KING, JOCELYN	JNL PERSPECTIVE L	0.00	19.57	0.00	19.57	90.0	17.61
04/30/2018	STILES, CAROL	JNL PERSPECTIVE L	0.00	38.48	0.00	38.48	90.0	34.63
04/30/2018	HULLENAAR, ALLEN	JNL PERSPECTIVE L	0.00	334.44	0.00	334.44	90.0	301.00
04/30/2018	HULLENAAR, JENNIFER	JNL PERSPECTIVE L	0.00	273.10	0.00	273.10	90.0	245.79
04/30/2018	TRAYNOR UTMA EMMA TRAYNOR,	JNL PERSPECTIVE L	0.00	40.38	0.00	40.38	90.0	36.34
04/30/2018	TRAYNOR UTMA DESMOND TRAY,	JNL PERSPECTIVE L	0.00	33.62	0.00	33.62	90.0	30.26
04/30/2018	MATSON, GLENDA	JNL PERSPECTIVE L	0.00	378.82	0.00	378.82	90.0	340.94
04/30/2018	WEBSTER, DENISE	JNL PERSPECTIVE L	0.00	78.52	0.00	78.52	90.0	70.67
04/30/2018	TYRREL, SUSAN	JNL PERSPECTIVE L	0.00	63.99	0.00	63.99	90.0	57.59
<b>* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *</b>			<b>\$0.00</b>	<b>\$3,283.08</b>	<b>\$0.00</b>	<b>\$3,283.08</b>		<b>\$2,954.78</b>
<b>*** DIRECT TRANSACTIONS TOTAL ***</b>			<b>\$185,000.00</b>	<b>\$15,233.08</b>	<b>\$0.00</b>	<b>\$15,233.08</b>		<b>\$13,709.78</b>

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>ADJUSTMENTS</u></b>								
05/15/2018		*AI INSIGHT: MONTHLY	0.00					-7.00
05/15/2018		*ALBRIDGE: FULL USER	0.00					-176.00
05/15/2018		*EO INS: MONTHLY FEE	0.00					-300.00
05/15/2018		*FINRA: FBI FINGERPRINT FEE	0.00					-10.00
05/15/2018		*FINRA: FINRA MEMBER ELEC FINGERPRINT	0.00					-15.00
05/15/2018		*GLOBAL RELAY: WEBSITE	0.00					-15.00
05/15/2018		*LASER APP: MONTHLY	0.00					-18.00
05/15/2018		*PERSHING: ROBERT MCGAHIE FEES	0.00					-120.00
05/15/2018		*PERSHING: ROBERT MCGAHIE FEES	0.00					-188.00
05/15/2018		*PERSHING: SPECIAL PRODUCT FEE	0.00					-150.00
05/15/2018		*PERSHING: BOOKS & RECORDS	0.00					-13.50
05/15/2018		*TECHNOLOGY: ADMIN - BELANGER	0.00					-130.00
05/15/2018		*TECHNOLOGY: MONTHLY BASIC - STOLTZ	0.00					-145.00
<b>*** ADJUSTMENTS TOTAL ***</b>			<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>		<b>\$-1,287.50</b>

**BROKER COMMISSION TOTALS**

Broker Transactions	\$13,705.73
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-1,287.50
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$12,418.23
Year-to-date Gross	\$48,111.67
Year-to-date Earnings	\$43,062.03

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