

**COMMISSION STATEMENT****February 15, 2018**JOSEPH (TERRY), M132 MANN
219 E. 31st StreetBROKER #: M132
BRANCH: JOSEPH "TERRY" MANN

Savannah, GA 31401

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
01/30/2018	GALLAGHER, RYAN	AM FUNDS SMALLCAP WORLD C	162.50	1.63	0.00	1.63	91.0	1.48
01/30/2018	GASPAROTTI, ABIGAIL	AM FUNDS SMALLCAP WORLD C	162.50	1.63	0.00	1.63	91.0	1.48
01/22/2018	MOORE, THOMAS	FIDELITY ADV MATERIALS C	250.00	2.50	0.00	2.50	91.0	2.28
01/22/2018	MOORE, THOMAS	FIDELITY ADV MEGA CAP STOCK	250.00	2.50	0.00	2.50	91.0	2.28
* MUTUAL FUNDS SUBTOTAL *			\$825.00	\$8.26	\$0.00	\$8.26		\$7.52
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
01/16/2018	WARSTADT, ELIZABETH	PRU PREMIER RETIREMENT B	500.00	35.00	0.00	35.00	91.0	31.85
01/22/2018	WARSTADT, ELIZABETH	PRU PREMIER RETIREMENT B	500.00	35.00	0.00	35.00	91.0	31.85
* VARIABLE ANNUITIES SUBTOTAL *			\$1,000.00	\$70.00	\$0.00	\$70.00		\$63.70
<u>PRODUCT CATEGORY: VARIABLE UNIVERSAL LIFE</u>								
01/22/2018	BLACK, AMELIA	PAC LIFE VUL	175.60	1.76	0.00	1.76	91.0	1.60
01/22/2018	BLACK, RICHARD	PAC LIFE VUL	235.60	2.36	0.00	2.36	91.0	2.15
01/22/2018	JARRETT, LAURIE	PAC LIFE VUL	67.50	1.35	0.00	1.35	91.0	1.23
01/24/2018	GODLESKI, KEVIN	PAC LIFE VUL	153.45	3.07	0.00	3.07	91.0	2.79
01/24/2018	GODLESKI, KEVIN	PAC LIFE VUL	14.55	0.29	0.00	0.29	91.0	0.26
01/24/2018	GODLESKI, KIRSTEN	PAC LIFE VUL	132.00	2.64	0.00	2.64	91.0	2.40
* VARIABLE UNIVERSAL LIFE SUBTOTAL *			\$778.70	\$11.47	\$0.00	\$11.47		\$10.43
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
01/03/2018	MANN, JASON	ALLIANZ GLOBAL WATER A	0.00	0.80	0.00	0.80	91.0	0.73
01/03/2018	MANN, JASON	ALLIANZ RCM GLOBAL SMALL CAP A	0.00	2.94	0.00	2.94	91.0	2.68
01/03/2018	MANN, JASON	ALLIANZGI FOCUSED GROWTH A	0.00	1.80	0.00	1.80	91.0	1.64
/ /	MOORE, THOMAS	FIDELITY ADV MATERIALS C	0.00	4.48	0.00	4.48	91.0	4.08
/ /	MOORE, THOMAS	FIDELITY ADV MEGA CAP STOCK	0.00	5.80	0.00	5.80	91.0	5.28
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *			\$0.00	\$15.82	\$0.00	\$15.82		\$14.41

NOTES: * - Indicates adjustment is not included in 1099 Earnings

** - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u>								
01/16/2018	PAI, YOGISH & ANITA	PAC LIFE PORTFOLIOS	0.00	10.00	0.00	10.00	91.0	9.10
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *			\$0.00	\$10.00	\$0.00	\$10.00		\$9.10
*** DIRECT TRANSACTIONS TOTAL ***			\$2,603.70	\$115.55	\$0.00	\$115.55		\$105.16

<u>ADJUSTMENTS</u>								
02/15/2018		*CONCIERGE SVC: 208390 KOENIG	0.00					-50.00
02/15/2018		*DOCUSIGN: CURRENT MONTH	0.00					-18.00
02/15/2018		*EO INSURANCE: CURRENT MONTH INS	0.00					-300.00
02/15/2018		*LASER APP: CURRENT MONTH	0.00					-18.00
02/15/2018		*TECHNOLOGY: CURRENT MONTH BASIC	0.00					-180.00
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00	\$0.00	\$0.00		\$-566.00

<u>BROKER COMMISSION TOTALS</u>	
Broker Transactions	\$105.16
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-566.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

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THERE WILL BE NO CHECK THIS PERIOD

Balance Forward	\$-460.84
Year-to-date Gross	\$13,801.37
Year-to-date Earnings	\$12,564.76

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