Page No.

## Concorde 🙆

## **COMMISSION STATEMENT**

**August 15, 2018** 

STAN, W121 WEBB 300 N. Main Street Suite 309 Wichita, KS 67202 BROKER #: W121
BRANCH: STAN WEBB

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		DIRECT TRANS	ACTIONS					
PRODUCT CA	TEGORY: PRIVATE PLACEMENT							
07/25/2018	REED TRUST, MARK	BOURN SENIORS HOUSING IV BOR4161BO	25,000.00	1,750.00	0.00	1,750.00	92.0	1,610.00
07/18/2018	REED TRUST, MARK	HPI REAL ESTATE FUND VI LLC	50,000.00	3,000.00	0.00	3,000.00	92.0	2,760.00
		* PRIVATE PLACEMENT SUBTOTAL *	\$75,000.00	\$4,750.00	\$0.00	\$4,750.00		\$4,370.00
PRODUCT CA	TEGORY: 529 PLANS							
07/31/2018	SCHMITT, SUSAN	AGGRESSIVE PORTFOLIO A	10.00	2.50	0.00	2.50	92.0	2.30
08/01/2018	SCHMITT, SUSAN	AGGRESSIVE PORTFOLIO A	50.00	2.50	0.00	2.50	92.0	2.30
		* 529 PLANS SUBTOTAL *	\$60.00	\$5.00	\$0.00	\$5.00		\$4.60
PRODUCT CA	TEGORY: MUTUAL FUNDS							
07/31/2018	DUSH, THERESA	AM FUNDS AMERICAN BALANCED A	100.00	2.75	0.00	2.75	92.0	2.53
07/23/2018	HENDERSON, SUSAN	AM FUNDS CAPITAL INCOME BUILDER A	25.00	0.94	0.00	0.94	92.0	0.86
07/23/2018	HENDERSON, SUSAN	AM FUNDS CAPITAL INCOME BUILDER A	25.00	0.94	0.00	0.94	92.0	0.86
07/25/2018	ROTHS, GLEN	AM FUNDS CAPITAL INCOME BUILDER A	100.00	2.75	0.00	2.75	92.0	2.53
07/25/2018	ROTHS, GLEN	AM FUNDS FUNDAMENTAL INVESTORS A	100.00	2.75	0.00	2.75	92.0	2.53
07/25/2018	ROTHS, GLEN	AM FUNDS WASHINGTON MUTUAL INVESTOR	100.00	2.75	0.00	2.75	92.0	2.53
/ /	EVERETT, TRAVIS	FIDELITY ADV REAL ESTATE A	100.00	2.75	0.00	2.75	92.0	2.53
/ /	EVERETT, TRAVIS	FIDELITY DIVIDEND GROWTH A	125.00	2.75	0.00	2.75	92.0	2.53
/ /	EVERETT, TRAVIS	FIDELITY EMERGING MARKETS A	100.00	2.75	0.00	2.75	92.0	2.53
07/31/2018	NELSON, ARIKA	INVESCO VALUE OPP A	200.00	6.00	0.00	6.00	92.0	5.52
07/16/2018	HAMPTON, ANDRE	PIONEER BOND FUND A	75.00	3.00	0.00	3.00	92.0	2.76
		* MUTUAL FUNDS SUBTOTAL *	\$1,050.00	\$30.13	\$0.00	\$30.13		\$27.71
PRODUCT CA	TEGORY: VARIABLE ANNUITIES							
07/31/2018	SCHMIDT, ALAN	ADV CENTURY	38,506.73	8.02	0.00	8.02	92.0	7.38
07/31/2018	SCHMIDT, ALAN	ADV CENTURY	1,014.47	0.21	0.00	0.21	92.0	0.19
07/31/2018	SCHMIDT, SYLVIA	ADV CENTURY	46,298.70	9.65	0.00	9.65	92.0	8.88
07/31/2018	SCHMIDT, SYLVIA	ADV CENTURY	1,006.85	0.21	0.00	0.21	92.0	0.19

NOTES: \* - Indicates adjustment is not included in 1099 Earnings

<sup>\*\* -</sup> Indicates adjustment is not included in Totals or Commissions

<sup>^</sup>Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		DIRECT TRANS	ACTIONS					
PRODUCT CA	TEGORY: VARIABLE ANNUITIES							
07/31/2018	SCHMITT, SUSAN	ADV CENTURY	31,278.45	6.52	0.00	6.52	92.0	6.00
08/03/2018	WINN, VALDENIA	SBL VARIFLEX VA	150.00	7.50	0.00	7.50	92.0	6.90
08/03/2018	BENNETT, TERESA	SBL VARIFLEX VA	40.00	2.00	0.00	2.00	92.0	1.84
		* VARIABLE ANNUITIES SUBTOTAL *	\$118,295.20	\$34.11	\$0.00	\$34.11		\$31.38
PRODUCT CA	TEGORY: MUTUAL FUND 12B1 TI	RAILS						
07/17/2018	RUBENTHALER, RANDALL	ALLIANCEBERNSTEIN BALANCED SHARES A	0.00	4.28	0.00	4.28	92.0	3.94
07/17/2018	GALLARDO, KAREN	ALLIANCEBERNSTEIN EQUITY INCOME A	0.00	2.80	0.00	2.80	92.0	2.58
07/17/2018	KONECNY, BETTE J LUTES-	ALLIANCEBERNSTEIN GL THEMATIC GROWT	0.00	0.35	0.00	0.35	92.0	0.32
07/17/2018	KONECNY, BETTE J LUTES-	ALLIANCEBERNSTEIN SMALL/MID CAP VAL	0.00	0.51	0.00	0.51	92.0	0.47
07/19/2018	PRACHT, MARK	ALLIANZ NFJ DIVIDEND VALUE FUND CLA	0.00	7.23	0.00	7.23	92.0	6.65
07/19/2018	PRACHT, MARK	ALLIANZ NFJ LARGE CAP VALUE A	0.00	2.50	0.00	2.50	92.0	2.30
07/17/2018	PRACHT, MARK	AM FUNDS AMERICAN BALANCED A	0.00	4.73	0.00	4.73	92.0	4.35
07/17/2018	RUBENTHALER, RANDALL	AM FUNDS CAPITAL INCOME BUILDER A	0.00	4.44	0.00	4.44	92.0	4.08
07/17/2018	KONECNY, MARK	AM FUNDS CAPITAL INCOME BUILDER A	0.00	5.59	0.00	5.59	92.0	5.14
07/17/2018	ROTHS, BARBARA	AM FUNDS CAPITAL INCOME BUILDER A	0.00	1.76	0.00	1.76	92.0	1.62
07/17/2018	HOUSTON, SAMUEL	AM FUNDS CAPITAL INCOME BUILDER A	0.00	0.72	0.00	0.72	92.0	0.66
07/17/2018	KONECNY, MARK	AM FUNDS CAPITAL WORLD GRTH & INC A	0.00	4.10	0.00	4.10	92.0	3.77
07/17/2018	KONECNY, MARK	AM FUNDS FUNDAMENTAL INVESTORS A	0.00	2.42	0.00	2.42	92.0	2.23
07/17/2018	KONECNY, MARK	AM FUNDS GROWTH FUND OF AMERICA A	0.00	4.13	0.00	4.13	92.0	3.80
07/17/2018	PRACHT, MARK	AM FUNDS GROWTH FUND OF AMERICA A	0.00	10.17	0.00	10.17	92.0	9.36
07/17/2018	RUBENTHALER, RANDALL	AM FUNDS ICA A	0.00	4.11	0.00	4.11	92.0	3.78
07/17/2018	KONECNY, MARK	AM FUNDS ICA A	0.00	6.78	0.00	6.78	92.0	6.24
07/17/2018	ROTHS, GLEN	AM FUNDS ICA A	0.00	0.89	0.00	0.89	92.0	0.82
07/17/2018	ROTHS, BARBARA	AM FUNDS ICA A	0.00	0.67	0.00	0.67	92.0	0.62
07/17/2018	PRACHT, MARK	AM FUNDS NEW PERSPECTIVE A	0.00	8.57	0.00	8.57	92.0	7.88
07/17/2018	RUBENTHALER, RANDALL	AM FUNDS SMALLCAP WORLD A	0.00	5.84	0.00	5.84	92.0	5.37
07/17/2018	PRACHT, MARK	AM FUNDS WASHINGTON MUTUAL INVESTOR	0.00	6.47	0.00	6.47	92.0	5.95
/ /	LAGPACAN, RAYMUND	FIDELITY ADV EQUITY GROWTH CL M	0.00	10.34	0.00	10.34	92.0	9.51
/ /	LAGPACAN, RAYMUND	FIDELITY ADV EQUITY GROWTH CL M	0.00	6.94	0.00	6.94	92.0	6.38
/ /	RIEMANN TRUST, ARVELLA	FIDELITY ADV EQUITY GROWTH CL M	0.00	33.07	0.00	33.07	92.0	30.42
/ /	HAYES, BEN	FIDELITY ADV EQUITY GROWTH CL M	0.00	38.32	0.00	38.32	92.0	35.25
/ /	HEARD, DAVID	FIDELITY ADV EQUITY GROWTH CL M	0.00	1.22	0.00	1.22	92.0	1.12
/ /	LOTT TRUST, EDITH	FIDELITY ADV EQUITY GROWTH CL M	0.00	28.11	0.00	28.11	92.0	25.86

<sup>^</sup>Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		DIRECT TRANS	ACTIONS					
PRODUCT CA	TEGORY: MUTUAL FUND 12B1 TR	AILS						
/ /	RAYMER, CHRISTOPHER	FIDELITY ADV HEALTH CARE T	0.00	1.79	0.00	1.79	92.0	1.65
/ /	CHRISTIAN TOD, ROBERT	FIDELITY ADV HEALTH CARE T	0.00	12.04	0.00	12.04	92.0	11.08
/ /	EVERETT, TRAVIS	FIDELITY ADV NEW INSIGHTS-CL A	0.00	2.26	0.00	2.26	92.0	2.08
/ /	LAGPACAN, RAYMUND	FIDELITY ADV OVERSEAS	0.00	3.10	0.00	3.10	92.0	2.85
/ /	LAGPACAN, RAYMUND	FIDELITY ADV OVERSEAS	0.00	1.93	0.00	1.93	92.0	1.78
/ /	LOTT TRUST, EDITH	FIDELITY ADV OVERSEAS	0.00	2.76	0.00	2.76	92.0	2.54
/ /	EVERETT, TRAVIS	FIDELITY ADV REAL ESTATE A	0.00	2.47	0.00	2.47	92.0	2.27
/ /	EVERETT, TRAVIS	FIDELITY ADV STOCK SELECTOR ALLCAP	0.00	2.20	0.00	2.20	92.0	2.02
/ /	CHRISTIAN TOD, ROBERT	FIDELITY ADV STRATEGIC INCOME	0.00	3.81	0.00	3.81	92.0	3.51
/ /	KENNEDY, ROBERT	FIDELITY ADV VALUE STRATEGIES A	0.00	9.09	0.00	9.09	92.0	8.36
07/16/2018	PRACHT, MARK	FIDELITY ADV VALUE STRATEGIES A	0.00	13.94	0.00	13.94	92.0	12.82
/ /	RIEMANN TRUST, ARVELLA	FIDELITY ADVISOR VALUE	0.00	9.97	0.00	9.97	92.0	9.17
/ /	RIEMANN TRUST, ARVELLA	FIDELITY BALANCED T	0.00	10.40	0.00	10.40	92.0	9.57
/ /	CROSS TRUST, ALLEN & CHARLA	FIDELITY BALANCED T	0.00	11.23	0.00	11.23	92.0	10.33
/ /	RIEMANN TRUST, ARVELLA	FIDELITY DIV GROWTH T	0.00	15.21	0.00	15.21	92.0	13.99
/ /	CHRISTIAN TOD, ROBERT	FIDELITY DIV GROWTH T	0.00	10.83	0.00	10.83	92.0	9.96
/ /	EVERETT, TRAVIS	FIDELITY DIVERSIFIED INTL A	0.00	0.59	0.00	0.59	92.0	0.54
/ /	EVERETT, TRAVIS	FIDELITY DIVERSIFIED STOCK A	0.00	1.93	0.00	1.93	92.0	1.78
/ /	EVERETT, TRAVIS	FIDELITY DIVIDEND GROWTH A	0.00	2.39	0.00	2.39	92.0	2.20
/ /	EVERETT, TRAVIS	FIDELITY DIVIDEND GROWTH A	0.00	4.64	0.00	4.64	92.0	4.27
/ /	KENNEDY, ROBERT	FIDELITY EMERGING MARKET A	0.00	0.68	0.00	0.68	92.0	0.63
/ /	EVERETT, TRAVIS	FIDELITY EMERGING MARKETS A	0.00	0.44	0.00	0.44	92.0	0.40
/ /	EVERETT, TRAVIS	FIDELITY EMERGING MARKETS A	0.00	3.79	0.00	3.79	92.0	3.49
/ /	RANCILIO, KENNETH	FIDELITY EQUITY GROWTH A	0.00	1.03	0.00	1.03	92.0	0.95
/ /	LAGPACAN, RAYMUND	FIDELITY EQUITY INCOME	0.00	8.77	0.00	8.77	92.0	8.07
/ /	LAGPACAN, RAYMUND	FIDELITY EQUITY INCOME	0.00	8.81	0.00	8.81	92.0	8.11
/ /	RIEMANN TRUST, ARVELLA	FIDELITY EQUITY INCOME	0.00	33.46	0.00	33.46	92.0	30.78
/ /	LOTT TRUST, EDITH	FIDELITY EQUITY INCOME	0.00	38.62	0.00	38.62	92.0	35.53
/ /	HAYES, MARTHA	FIDELITY EQUITY INCOME A	0.00	0.56	0.00	0.56	92.0	0.52
/ /	HAYES, BEN	FIDELITY EQUITY INCOME A	0.00	0.57	0.00	0.57	92.0	0.52
/ /	EVERETT, TRAVIS	FIDELITY FINANCIAL SERVICES A	0.00	0.77	0.00	0.77	92.0	0.71
/ /	EVERETT, TRAVIS	FIDELITY FINANCIAL SERVICES A	0.00	3.57	0.00	3.57	92.0	3.28
/ /	EVERETT, TRAVIS	FIDELITY GOV'T MMKT DAILY MONEY C	0.00	3.13	0.00	3.13	92.0	2.88

NOTES: \* - Indicates adjustment is not included in 1099 Earnings \*\* - Indicates adjustment is not included in Totals or Commissions

<sup>^</sup>Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		DIRECT TRANS	ACTIONS					
PRODUCT CA	TEGORY: MUTUAL FUND 12B1	TRAILS						
/ /	LOTT TRUST, EDITH	FIDELITY GOV'T MMKT DAILY MONEY C	0.00	0.80	0.00	0.80	92.0	0.74
/ /	EVERETT, TRAVIS	FIDELITY GOV'T MMKT DAILY MONEY C	0.00	3.23	0.00	3.23	92.0	2.97
/ /	CHRISTIAN TOD, ROBERT	FIDELITY GOV'T MMKT DAILY MONEY C	0.00	1.96	0.00	1.96	92.0	1.80
/ /	KENNEDY, ROBERT	FIDELITY GROWTH & INCOME A	0.00	4.10	0.00	4.10	92.0	3.77
/ /	EVERETT, TRAVIS	FIDELITY GROWTH & INCOME A	0.00	1.81	0.00	1.81	92.0	1.67
/ /	EVERETT, TRAVIS	FIDELITY HIGH INCOME A	0.00	0.54	0.00	0.54	92.0	0.50
/ /	KENNEDY, ROBERT	FIDELITY HIGH INCOME ADVANTAGE A	0.00	1.06	0.00	1.06	92.0	0.98
/ /	EVERETT, TRAVIS	FIDELITY HIGH INCOME ADVANTAGE A	0.00	1.99	0.00	1.99	92.0	1.83
/ /	RIEMANN TRUST, ARVELLA	FIDELITY HIGH INCOME T	0.00	3.77	0.00	3.77	92.0	3.47
/ /	LOTT TRUST, EDITH	FIDELITY HIGH INCOME T	0.00	3.21	0.00	3.21	92.0	2.95
/ /	RIEMANN TRUST, ARVELLA	FIDELITY MIDCAP T	0.00	5.72	0.00	5.72	92.0	5.26
/ /	RAYMER, CHRISTOPHER	FIDELITY MIDCAP T	0.00	1.43	0.00	1.43	92.0	1.32
/ /	EVERETT, TRAVIS	FIDELITY TECHNOLOGY A	0.00	0.72	0.00	0.72	92.0	0.66
/ /	HAYES, BEN	FIDELITY TECHNOLOGY T	0.00	1.97	0.00	1.97	92.0	1.81
/ /	CHRISTIAN TOD, ROBERT	FIDELITY TECHNOLOGY T	0.00	7.38	0.00	7.38	92.0	6.79
07/31/2018	MILLER, WARREN	FRANKLIN BALANCE SHEET INVST A	0.00	15.23	0.00	15.23	92.0	14.01
07/31/2018	LAWRENCE POLICE	FRANKLIN BALANCED A	0.00	4.07	0.00	4.07	92.0	3.74
07/23/2018	KONECNY, BETTE J LUTES-	FRANKLIN BIOTECHNOLOGY DISCOVERY A	0.00	0.10	0.00	0.10	92.0	0.09
07/31/2018	BELL, BRAYDEN	FRANKLIN BIOTECHNOLOGY DISCOVERY A	0.00	0.98	0.00	0.98	92.0	0.90
07/31/2018	WYSSMAN, JOHN	FRANKLIN COREFOLIO 529 PORT A	0.00	2.24	0.00	2.24	92.0	2.06
07/31/2018	BRIMER JR, ALBERT	FRANKLIN DYNATECH A	0.00	14.54	0.00	14.54	92.0	13.38
07/31/2018	ATKINSON, MARSHA	FRANKLIN DYNATECH A	0.00	2.63	0.00	2.63	92.0	2.42
07/31/2018	WEBB, STAN	FRANKLIN DYNATECH A	0.00	2.81	0.00	2.81	92.0	2.59
07/31/2018	HENDERSON, SUSAN	FRANKLIN DYNATECH A	0.00	11.78	0.00	11.78	92.0	10.84
07/31/2018	RHEA, JONNIE	FRANKLIN DYNATECH A	0.00	33.98	0.00	33.98	92.0	31.26
07/31/2018	ATKINSON, MARSHA	FRANKLIN DYNATECH A	0.00	1.51	0.00	1.51	92.0	1.39
07/31/2018	BELL, BRAYDEN	FRANKLIN GROWTH A	0.00	19.76	0.00	19.76	92.0	18.18
07/31/2018	MILLER, WARREN	FRANKLIN GROWTH A	0.00	31.68	0.00	31.68	92.0	29.15
07/31/2018	ATKINSON, MARSHA	FRANKLIN GROWTH A	0.00	9.04	0.00	9.04	92.0	8.32
07/31/2018	VALANOS, ELENI	FRANKLIN GROWTH A	0.00	1.22	0.00	1.22	92.0	1.12
07/31/2018	ATKINSON, MARSHA	FRANKLIN GROWTH A	0.00	9.97	0.00	9.97	92.0	9.17
07/31/2018	WEBB, STAN	FRANKLIN GROWTH A	0.00	13.39	0.00	13.39	92.0	12.32
07/31/2018	HENDERSON, SUSAN	FRANKLIN GROWTH A	0.00	10.60	0.00	10.60	92.0	9.75

<sup>^</sup>Date - Split Trade - full Investment Amount & Gross Commission displayed

TARTECHMENT

aboaa

OT EXPINO

MIRT

חמש∧חמ

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		DIRECT TRANS	SACTIONS					
PRODUCT CA	TEGORY: MUTUAL FUND 12B1	TRAILS						
07/31/2018	MILLER, WARREN	FRANKLIN GROWTH ASSET ALLOC 8 YR	0.00	0.14	0.00	0.14	92.0	0.13
07/31/2018	ATKINSON, MARSHA	FRANKLIN GROWTH OPP A	0.00	3.27	0.00	3.27	92.0	3.01
07/31/2018	PETERSON, VICKIE	FRANKLIN HIGH INCOME A	0.00	0.78	0.00	0.78	92.0	0.72
07/31/2018	RHEA, JONNIE	FRANKLIN HIGH INCOME A	0.00	2.28	0.00	2.28	92.0	2.10
07/31/2018	ATKINSON, MARSHA	FRANKLIN HIGH INCOME A	0.00	1.24	0.00	1.24	92.0	1.14
07/31/2018	HENDERSON, SUSAN	FRANKLIN HIGH INCOME A	0.00	4.10	0.00	4.10	92.0	3.77
07/23/2018	RUBENTHALER, RANDALL	FRANKLIN INCOME A	0.00	5.26	0.00	5.26	92.0	4.84
07/31/2018	RHEA, JONNIE	FRANKLIN INCOME A	0.00	20.85	0.00	20.85	92.0	19.18
07/31/2018	SMITH, PHILLIP	FRANKLIN INCOME A	0.00	4.05	0.00	4.05	92.0	3.73
07/31/2018	CROSS, MAX	FRANKLIN INCOME A	0.00	49.97	0.00	49.97	92.0	45.97
07/31/2018	LOZANO, RODOLFO	FRANKLIN INCOME A	0.00	4.10	0.00	4.10	92.0	3.77
07/31/2018	ATKINSON, MARSHA	FRANKLIN INCOME A	0.00	4.03	0.00	4.03	92.0	3.71
07/31/2018	HENDERSON, SUSAN	FRANKLIN INCOME A	0.00	4.34	0.00	4.34	92.0	3.99
07/31/2018	LEIGHTON, CAROL	FRANKLIN INCOME A	0.00	22.56	0.00	22.56	92.0	20.76
07/31/2018	PETERSEN, RAYMOND	FRANKLIN INCOME A	0.00	1.43	0.00	1.43	92.0	1.32
07/31/2018	DUMBAULD, PATRICIA	FRANKLIN INCOME A	0.00	0.89	0.00	0.89	92.0	0.82
07/31/2018	MILLER, WARREN	FRANKLIN MUTUAL FINANCIAL SERVICES	0.00	8.30	0.00	8.30	92.0	7.64
07/31/2018	ATKINSON, MARSHA	FRANKLIN MUTUAL FINANCIAL SERVICES	0.00	2.47	0.00	2.47	92.0	2.27
07/31/2018	BELL, BRAYDEN	FRANKLIN MUTUAL GLOBAL DISCOVERY A	0.00	5.52	0.00	5.52	92.0	5.08
07/31/2018	WEBB, STAN	FRANKLIN MUTUAL GLOBAL DISCOVERY A	0.00	3.27	0.00	3.27	92.0	3.01
07/23/2018	KONECNY, BETTE J LUTES-	FRANKLIN MUTUAL SHARES A	0.00	0.68	0.00	0.68	92.0	0.63
07/31/2018	PETERSON, VICKIE	FRANKLIN MUTUAL SHARES A	0.00	6.36	0.00	6.36	92.0	5.85
07/31/2018	HIEGER, STEVEN	FRANKLIN MUTUAL SHARES A	0.00	7.15	0.00	7.15	92.0	6.58
07/31/2018	BRIMER JR, ALBERT	FRANKLIN MUTUAL SHARES A	0.00	8.14	0.00	8.14	92.0	7.49
07/31/2018	ATKINSON, MARSHA	FRANKLIN MUTUAL SHARES A	0.00	11.09	0.00	11.09	92.0	10.20
07/31/2018	VALANOS, ELENI	FRANKLIN MUTUAL SHARES A	0.00	3.78	0.00	3.78	92.0	3.48
07/31/2018	RHEA, JONNIE	FRANKLIN MUTUAL SHARES A	0.00	7.16	0.00	7.16	92.0	6.59
07/31/2018	LOZANO, RODOLFO	FRANKLIN MUTUAL SHARES A	0.00	6.52	0.00	6.52	92.0	6.00
07/31/2018	WEBB, STAN	FRANKLIN MUTUAL SHARES A	0.00	4.93	0.00	4.93	92.0	4.54
07/31/2018	ATKINSON, MARSHA	FRANKLIN MUTUAL SHARES A	0.00	5.97	0.00	5.97	92.0	5.49
07/31/2018	LEIGHTON, CAROL	FRANKLIN MUTUAL SHARES A	0.00	54.11	0.00	54.11	92.0	49.78
07/31/2018	WARRELL, MARK	FRANKLIN MUTUAL SHARES A	0.00	5.00	0.00	5.00	92.0	4.60
07/31/2018	PETERSEN, RAYMOND	FRANKLIN MUTUAL SHARES A	0.00	2.24	0.00	2.24	92.0	2.06

NOTES: \* - Indicates adjustment is not included in 1099 Earnings \*\* - Indicates adjustment is not included in Totals or Commissions

<sup>^</sup>Date - Split Trade - full Investment Amount & Gross Commission displayed

TARTECHMENT

aboaa

OT EXPINO

MIRT

חמש∧חמ

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		DIRECT TRANS	· A CTTONG					
			ACTIONS					
	ATEGORY: MUTUAL FUND 12E							
07/31/2018	RAYMER, RICHARD	FRANKLIN MUTUAL SHARES A	0.00	11.75	0.00	11.75	92.0	10.81
07/31/2018	MILLER, WARREN	FRANKLIN MUTUAL SHARES A	0.00	33.74	0.00	33.74	92.0	31.04
07/31/2018	PETERSEN, RAYMOND	FRANKLIN REAL RETURN A	0.00	1.52	0.00	1.52	92.0	1.40
07/31/2018	RHEA, JONNIE	FRANKLIN SMALL-MIDCAP GROWTH A	0.00	11.58	0.00	11.58	92.0	10.65
07/31/2018	MILLER, WARREN	FRANKLIN SMALL-MIDCAP GROWTH A	0.00	6.38	0.00	6.38	92.0	5.87
07/31/2018	BELL, BRAYDEN	FRANKLIN SMALL-MIDCAP GROWTH A	0.00	5.03	0.00	5.03	92.0	4.63
07/31/2018	HIEGER, STEVEN	FRANKLIN SMALL-MIDCAP GROWTH A	0.00	2.60	0.00	2.60	92.0	2.39
07/31/2018	VALANOS, ELENI	FRANKLIN SMALL-MIDCAP GROWTH A	0.00	1.88	0.00	1.88	92.0	1.73
07/31/2018	PETERSON, VICKIE	FRANKLIN US GOVT SEC FUND A	0.00	0.96	0.00	0.96	92.0	0.88
07/31/2018	DUMBAULD, PATRICIA	FRANKLIN US GOVT SEC FUND A	0.00	0.83	0.00	0.83	92.0	0.76
07/23/2018	HATJE, ROBERT	FRANKLIN UTILITIES A	0.00	4.30	0.00	4.30	92.0	3.96
07/31/2018	LAWRENCE POLICE	FRANKLIN UTILITIES A	0.00	47.38	0.00	47.38	92.0	43.59
07/31/2018	PACHANKIS, JOHANNE	FT FOUNDING FUNDS ALLOC A	0.00	6.38	0.00	6.38	92.0	5.87
07/31/2018	THOMAS, DAVID	FT FOUNDING FUNDS ALLOC A	0.00	2.06	0.00	2.06	92.0	1.90
07/31/2018	THOMAS, DAVID	FT FOUNDING FUNDS ALLOC A	0.00	10.48	0.00	10.48	92.0	9.64
07/31/2018	MILLER, WARREN	FT GROWTH 529 A	0.00	0.95	0.00	0.95	92.0	0.87
07/31/2018	MILLER, WARREN	FT GROWTH 529 A	0.00	0.86	0.00	0.86	92.0	0.79
07/31/2018	MILLER, WARREN	FT GROWTH 529 A	0.00	0.78	0.00	0.78	92.0	0.72
07/31/2018	MILLER, WARREN	FT GROWTH 529 A	0.00	0.62	0.00	0.62	92.0	0.57
07/31/2018	MILLER, WARREN	FT GROWTH 529 A	0.00	0.62	0.00	0.62	92.0	0.57
07/31/2018	MILLER, WARREN	FT GROWTH 529 A	0.00	0.54	0.00	0.54	92.0	0.50
07/31/2018	MILLER, WARREN	FT GROWTH 529 A	0.00	0.38	0.00	0.38	92.0	0.35
07/31/2018	MILLER, WARREN	FT MUTUAL BEACON FUND A	0.00	6.90	0.00	6.90	92.0	6.35
07/31/2018	BELL, BRAYDEN	FT MUTUAL EUROPEAN FUND A	0.00	1.72	0.00	1.72	92.0	1.58
/ /	RANCILIO, KENNETH	GUGGENHEIM DOW 2X STRATEGY A	0.00	6.07	0.00	6.07	92.0	5.58
/ /	FAIRLEY, MIKE	GUGGENHEIM TOTAL RETURN BOND - A	0.00	4.14	0.00	4.14	92.0	3.81
/ /	WALMANN, JEFFREY	GUGGENHEIM US LONG SHORT MOMENTUM A	0.00	0.54	0.00	0.54	92.0	0.50
07/23/2018	KONECNY, MARK	INVESCO BALANCED RISK ALLOCATION A	0.00	25.54	0.00	25.54	92.0	23.50
07/23/2018	CROSS, DIANE	INVESCO BALANCED RISK ALLOCATION A	0.00	10.21	0.00	10.21	92.0	9.39
07/23/2018	HUCKINS, VERNON	INVESCO BALANCED RISK ALLOCATION A	0.00	10.19	0.00	10.19	92.0	9.37
07/23/2018	HOUSTON, CAMMY	INVESCO BALANCED RISK ALLOCATION A	0.00	13.28	0.00	13.28	92.0	12.22
07/23/2018	ROTHS, GLEN	INVESCO BALANCED RISK ALLOCATION A	0.00	4.08	0.00	4.08	92.0	3.75
07/23/2018	PRACHT, MARK	INVESCO BALANCED RISK ALLOCATION A	0.00	8.06	0.00	8.06	92.0	7.42

<sup>^</sup>Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		DIRECT TRANS	ACTIONS					
PRODUCT CA	TEGORY: MUTUAL FUND 12B1	TRAILS						
07/23/2018	KONECNY, MARK	INVESCO CHARTER FUND A	0.00	39.31	0.00	39.31	92.0	36.17
07/23/2018	CROSS, DIANE	INVESCO CHARTER FUND A	0.00	18.94	0.00	18.94	92.0	17.42
07/23/2018	HOUSTON, CAMMY	INVESCO CHARTER FUND A	0.00	26.11	0.00	26.11	92.0	24.02
07/23/2018	ROTHS, GLEN	INVESCO CHARTER FUND A	0.00	3.49	0.00	3.49	92.0	3.21
07/23/2018	GREENING, CHRISTOPHER	INVESCO CHARTER FUND A	0.00	6.93	0.00	6.93	92.0	6.38
07/23/2018	HOUSTON, SAMUEL	INVESCO CHARTER FUND A	0.00	3.57	0.00	3.57	92.0	3.28
07/23/2018	CLARK, TERENCE	INVESCO CHARTER FUND A	0.00	0.91	0.00	0.91	92.0	0.84
07/23/2018	GREENING, PATRICIA	INVESCO DEVELOPING MARKETS A	0.00	1.38	0.00	1.38	92.0	1.27
07/23/2018	PRACHT, MARK	INVESCO HIGH YIELD FUND A	0.00	7.77	0.00	7.77	92.0	7.15
07/19/2018	MCADAM, DANIEL	JP MORGAN INVESTOR CONSERVATIVE GRO	0.00	24.62	0.00	24.62	92.0	22.65
07/11/2018	RUBENTHALER, RANDALL	KANSAS MUNICIPAL FUND CLASS A	0.00	11.43	0.00	11.43	92.0	10.52
07/23/2018	KONECNY, BETTE J LUTES-	LORD ABBETT MID CAP STOCK A	0.00	2.34	0.00	2.34	92.0	2.15
07/06/2018	TROUSDALE, DANIEL	MAINSTAY BALANCED B	0.00	3.93	0.00	3.93	92.0	3.62
07/06/2018	WOODWARD, ANDREA	MAINSTAY TAX FREE BD INVESTOR CL	0.00	4.19	0.00	4.19	92.0	3.85
07/06/2018	WOODWARD, ANDREA	MAINSTAY TAX FREE BOND FUND B	0.00	2.34	0.00	2.34	92.0	2.15
07/06/2018	WOODWARD, ANDREA	MAINSTAY TAX FREE BOND FUND C	0.00	4.53	0.00	4.53	92.0	4.17
07/06/2018	TROUSDALE, DANIEL	MAINSTAY TAX FREE BOND FUND C	0.00	11.06	0.00	11.06	92.0	10.18
07/06/2018	NYAGAH, NICHOLAS	MAINSTAY TAX FREE BOND FUND C	0.00	2.40	0.00	2.40	92.0	2.21
07/19/2018	MCADAM, DANIEL	MFS GOVERNMENT SECURITIES A	0.00	0.46	0.00	0.46	92.0	0.42
07/20/2018	PRACHT, MARK	PIMCO TOTAL RETURN A	0.00	6.26	0.00	6.26	92.0	5.76
07/12/2018	MCADAM, DANIEL	PRUDENTIAL SHORT- TERM CORPORATE BO	0.00	1.00	0.00	1.00	92.0	0.92
07/12/2018	MCADAM, DANIEL	PRUDENTIAL TOTAL RETURN BOND CL A	0.00	1.21	0.00	1.21	92.0	1.11
07/26/2018	PRACHT, MARK	RMB MENDON FINANCIAL LNG/SHRT FUND	0.00	16.35	0.00	16.35	92.0	15.04
/ /	FRANZ, PJ	RYDEX ALPHA OPPORTUNITY A	0.00	0.49	0.00	0.49	92.0	0.45
/ /	THOMAS, MARY	RYDEX GUGG COMMODITIES STRATEGY A	0.00	0.24	0.00	0.24	92.0	0.22
/ /	LAWRENCE POLICE	RYDEX GUGG INVESTMENT GRADE BOND A	0.00	5.69	0.00	5.69	92.0	5.23
/ /	RANCILIO, KENNETH	RYDEX GUGG MANAGED FUTURES STRATEGY	0.00	1.27	0.00	1.27	92.0	1.17
/ /	THOMAS, MARY	RYDEX GUGG MANAGED FUTURES STRATEGY	0.00	0.12	0.00	0.12	92.0	0.11
/ /	RANCILIO, KENNETH	RYDEX GUGG S&P 500 PURE GROWTH A	0.00	3.51	0.00	3.51	92.0	3.23
/ /	LAWRENCE POLICE	RYDEX GUGG STYLEPLUS LARGE CORE A	0.00	10.13	0.00	10.13	92.0	9.32
/ /	ROGERS, D	RYDEX GUGG U.S. LONG SHORT MOMENTUM	0.00	23.90	0.00	23.90	92.0	21.99
/ /	WALMANN, JEFFREY	RYDEX MULTI HEDGE STRATEGIES A	0.00	0.43	0.00	0.43	92.0	0.40
07/31/2018	BRIMER JR, ALBERT	TEMPLETON DEVELOPING MKTS A	0.00	2.01	0.00	2.01	92.0	1.85

NOTES: \* - Indicates adjustment is not included in 1099 Earnings \*\* - Indicates adjustment is not included in Totals or Commissions

<sup>^</sup>Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		DIRECT TRANS	ACTIONS					
PRODUCT CA	TEGORY: MUTUAL FUND 12B	1 TRAILS						
07/31/2018	BAKER, CHARLES	TEMPLETON DEVELOPING MKTS A	0.00	0.05	0.00	0.05	92.0	0.05
07/31/2018	MILLER, WARREN	TEMPLETON DEVELOPING MKTS A	0.00	5.01	0.00	5.01	92.0	4.61
07/31/2018	BRIMER JR, ALBERT	TEMPLETON FOREIGN FUND A	0.00	11.44	0.00	11.44	92.0	10.52
07/31/2018	LEIGHTON, CAROL	TEMPLETON GLOBAL BOND A	0.00	4.89	0.00	4.89	92.0	4.50
07/31/2018	ATKINSON, MARSHA	TEMPLETON GLOBAL OPP A	0.00	2.04	0.00	2.04	92.0	1.88
07/23/2018	RUBENTHALER, RANDALL	TEMPLETON GROWTH A	0.00	6.26	0.00	6.26	92.0	5.76
07/31/2018	RAYMER, RICHARD	TEMPLETON GROWTH A	0.00	0.68	0.00	0.68	92.0	0.63
07/31/2018	BRIMER JR, ALBERT	TEMPLETON GROWTH A	0.00	9.62	0.00	9.62	92.0	8.85
07/31/2018	PETERSON, VICKIE	TEMPLETON GROWTH A	0.00	2.65	0.00	2.65	92.0	2.44
07/31/2018	HIEGER, STEVEN	TEMPLETON GROWTH A	0.00	3.89	0.00	3.89	92.0	3.58
07/31/2018	LAWRENCE POLICE	TEMPLETON GROWTH A	0.00	16.57	0.00	16.57	92.0	15.24
07/31/2018	VALANOS, ELENI	TEMPLETON GROWTH A	0.00	1.11	0.00	1.11	92.0	1.02
07/31/2018	BAKER, KRISTI	TEMPLETON GROWTH A	0.00	0.25	0.00	0.25	92.0	0.23
07/31/2018	ELMORE, DAVID	TEMPLETON GROWTH A	0.00	0.67	0.00	0.67	92.0	0.62
07/31/2018	LOZANO, RODOLFO	TEMPLETON GROWTH A	0.00	6.07	0.00	6.07	92.0	5.58
07/31/2018	WEBB, STAN	TEMPLETON GROWTH A	0.00	2.99	0.00	2.99	92.0	2.75
07/31/2018	LEIGHTON, CAROL	TEMPLETON GROWTH A	0.00	45.02	0.00	45.02	92.0	41.42
07/31/2018	WARRELL, MARK	TEMPLETON GROWTH A	0.00	4.68	0.00	4.68	92.0	4.31
07/31/2018	MILLER, WARREN	TEMPLETON GROWTH A	0.00	12.65	0.00	12.65	92.0	11.64
07/31/2018	SMITH, PHILLIP	TEMPLETON GROWTH A	0.00	6.56	0.00	6.56	92.0	6.04
07/31/2018	VALANOS, ELENI	TEMPLETON GROWTH A	0.00	0.83	0.00	0.83	92.0	0.76
07/31/2018	BELL, BRAYDEN	TEMPLETON WORLD A	0.00	0.77	0.00	0.77	92.0	0.71
		* MUTUAL FUND 12B1 TRAILS SUBTOTAL *	\$0.00	\$1,566.41	\$0.00	\$1,566.41		\$1,441.13
PRODUCT CA	TEGORY: VARIABLE ANNUIT	Y 12B1 TRAILS						
07/27/2018	SCHMITT, SUSAN	JEFFERSON NAT'L TRAILS	46,214.82	231.07	0.00	231.07	92.0	212.58
07/31/2018	SPRAGUE, KRISTY	JNL ELITE ACCESS	0.00	13.81	0.00	13.81	92.0	12.71
07/31/2018	BAZIL, RALPH	JNL ELITE ACCESS	0.00	23.65	0.00	23.65	92.0	21.76
07/31/2018	STOCKHAM, THOMAS	JNL PERSPECTIVE II 05/05	0.00	3.37	0.00	3.37	92.0	3.10
07/31/2018	CARPENTER JR, ROBERT	JNL PERSPECTIVE II 05/05	0.00	17.74	0.00	17.74	92.0	16.32
07/31/2018	HOFFMAN, FRANCIS	JNL PERSPECTIVE II 05/05	0.00	52.94	0.00	52.94	92.0	48.70
07/31/2018	EVERETT, TRAVIS	JNL PERSPECTIVE II 05/05	0.00	44.99	0.00	44.99	92.0	41.39
07/31/2018	BRIMER JR, ALBERT	JNL PERSPECTIVE II 05/05	0.00	32.19	0.00	32.19	92.0	29.61
07/31/2018	GREENING, CHRISTOPHER	JNL PERSPECTIVE II 05/05	0.00	22.67	0.00	22.67	92.0	20.86

NOTES: \* - Indicates adjustment is not included in 1099 Earnings \*\* - Indicates adjustment is not included in Totals or Commissions

<sup>^</sup>Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION			
<u>DIRECT TRANSACTIONS</u>											
PRODUCT CA	TEGORY: VARIABLE ANNUITY 1	2B1 TRAILS									
07/31/2018	RHEA, JONNIE	JNL PERSPECTIVE II 05/05	0.00	34.40	0.00	34.40	92.0	31.65			
07/31/2018	PRACHT, MARK	JNL PERSPECTIVE II 05/05	0.00	49.32	0.00	49.32	92.0	45.37			
07/31/2018	ENGEL, CALVIN	JNL PERSPECTIVE II 05/05	0.00	71.72	0.00	71.72	92.0	65.98			
07/31/2018	HESSE, RICHARD	JNL PERSPECTIVE II 05/05	0.00	18.61	0.00	18.61	92.0	17.12			
07/31/2018	BROWN, MARY	JNL PERSPECTIVE L	0.00	9.87	0.00	9.87	92.0	9.08			
07/31/2018	CRANE, BEVERLY	JNL PERSPECTIVE L	0.00	162.94	0.00	162.94	92.0	149.90			
07/31/2018	DANDURAND, BEVERLY	JNL PERSPECTIVE L	0.00	178.53	0.00	178.53	92.0	164.25			
07/31/2018	ROBINSON, DENNIS	JOHN HANCOCK VANTAGE	0.00	14.68	0.00	14.68	92.0	13.51			
07/31/2018	KENNEDY, ROBERT	JOHN HANCOCK VENTURE	0.00	23.99	0.00	23.99	92.0	22.07			
07/31/2018	HEARD, DAVID	JOHN HANCOCK VENTURE	0.00	10.43	0.00	10.43	92.0	9.60			
07/31/2018	HEIMERMAN, JANET	JOHN HANCOCK VENTURE 2006	0.00	9.29	0.00	9.29	92.0	8.55			
07/31/2018	ROBINSON, DENNIS	JOHN HANCOCK VENTURE III	0.00	100.81	0.00	100.81	92.0	92.75			
07/30/2018	STECKLINE, REBECCA	OHIO NATL ONCORE LITE	0.00	183.27	0.00	183.27	92.0	168.61			
07/31/2018	STEKOLL, BERNARD	PRU AS ADVISOR PLAN II - 1996	0.00	28.39	0.00	28.39	92.0	26.12			
07/30/2018	ROBINSON, VIRGINIA	SBL ADVISOR PROGRAM	0.00	13.55	0.00	13.55	92.0	12.47			
07/30/2018	CRANE, JEANNE	SBL ADVISOR PROGRAM	0.00	0.14	0.00	0.14	92.0	0.13			
07/30/2018	BLUMENTHAL, JAY	SBL ADVISOR PROGRAM	0.00	37.66	0.00	37.66	92.0	34.65			
07/30/2018	PRATT, DAN	SBL ADVISOR PROGRAM	0.00	6.72	0.00	6.72	92.0	6.18			
07/30/2018	WILSON, MICHAEL	SBL ADVISOR PROGRAM	0.00	1.72	0.00	1.72	92.0	1.58			
07/30/2018	SCOTT, MELANIE	SBL ADVISOR PROGRAM	0.00	36.66	0.00	36.66	92.0	33.73			
07/30/2018	KIMBROUGH, MICHAEL	SBL ADVISOR PROGRAM	0.00	22.11	0.00	22.11	92.0	20.34			
07/30/2018	SPARTAN, STEPHEN	SBL ADVISOR PROGRAM	0.00	11.45	0.00	11.45	92.0	10.53			
07/30/2018	SEGRIST, LLOYD	SBL ADVISOR PROGRAM	0.00	8.37	0.00	8.37	92.0	7.70			
07/30/2018	SCHILLING, BARBARA	SBL ADVISOR PROGRAM	0.00	8.41	0.00	8.41	92.0	7.74			
07/30/2018	SMITH, MAURICE	SBL ADVISOR PROGRAM	0.00	0.02	0.00	0.02	92.0	0.02			
07/30/2018	HAYNES, VICKIE	SBL ADVISOR PROGRAM	0.00	5.31	0.00	5.31	92.0	4.89			
07/30/2018	SANCHEZ, RICHARD	SBL ADVISOR PROGRAM	0.00	5.75	0.00	5.75	92.0	5.29			
07/30/2018	LEIGHTON, CAROL	SBL ADVISOR PROGRAM	0.00	8.90	0.00	8.90	92.0	8.19			
07/30/2018	NOVAK, JAY	SBL ADVISOR PROGRAM	0.00	28.11	0.00	28.11	92.0	25.86			
07/30/2018	LAHMANN, CYNTHIA	SBL ADVISOR PROGRAM	0.00	34.67	0.00	34.67	92.0	31.90			
07/30/2018	HILL, MICHAEL	SBL ADVISOR PROGRAM	0.00	13.37	0.00	13.37	92.0	12.30			
07/30/2018	MOREHOUSE, MARIA	SBL ADVISOR PROGRAM	0.00	3.35	0.00	3.35	92.0	3.08			
07/30/2018	LAHMANN, JAMES	SBL ADVISOR PROGRAM	0.00	33.69	0.00	33.69	92.0	30.99			

<sup>^</sup>Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		DIRECT TRANS	SACTIONS					
PRODUCT CA	ATEGORY: VARIABLE AN	NUITY 12B1 TRAILS						
07/30/2018	NEFF, SHERRILL	SBL ADVISOR PROGRAM	0.00	15.77	0.00	15.77	92.0	14.51
07/30/2018	CHASTAIN, ANDREA	SBL ADVISOR PROGRAM	0.00	40.55	0.00	40.55	92.0	37.31
07/30/2018	JOHNSON, JUDY	SBL ADVISOR PROGRAM	0.00	37.61	0.00	37.61	92.0	34.60
07/30/2018	TUNG, CHAN	SBL ADVISOR PROGRAM	0.00	15.83	0.00	15.83	92.0	14.56
07/30/2018	COOPER, KATHERINE	SBL ADVISOR PROGRAM	0.00	7.36	0.00	7.36	92.0	6.77
07/30/2018	DAVIS, JOANNE	SBL ADVISOR PROGRAM	0.00	5.31	0.00	5.31	92.0	4.89
07/30/2018	YEAZEL, JOHN	SBL ADVISOR PROGRAM	0.00	48.19	0.00	48.19	92.0	44.33
07/30/2018	SAUNDERS, TONI	SBL ADVISOR PROGRAM	0.00	1.40	0.00	1.40	92.0	1.29
07/30/2018	POWELL, MATTHEW	SBL ADVISOR PROGRAM	0.00	2.13	0.00	2.13	92.0	1.96
07/30/2018	MCDOWELL, DENISE	SBL ADVISOR PROGRAM	0.00	43.14	0.00	43.14	92.0	39.69
07/30/2018	SUTTON, LINDA	SBL ADVISOR PROGRAM	0.00	0.32	0.00	0.32	92.0	0.29
07/30/2018	PERICA, NICK	SBL ADVISOR PROGRAM	0.00	13.59	0.00	13.59	92.0	12.50
07/30/2018	PERICA, NICK	SBL ADVISOR PROGRAM	0.00	4.31	0.00	4.31	92.0	3.97
07/30/2018	PRATT, DAN	SBL ADVISOR PROGRAM	0.00	24.83	0.00	24.83	92.0	22.84
07/30/2018	SANCHEZ, RICHARD	SBL ADVISOR PROGRAM	0.00	22.66	0.00	22.66	92.0	20.85
07/30/2018	MCADAM, DANIEL	SBL SECUREDESIGNS VA	0.00	22.29	0.00	22.29	92.0	20.51
07/30/2018	BENNETT, CARA	SBL SECUREDESIGNS VA	0.00	2.60	0.00	2.60	92.0	2.39
07/30/2018	DUFFENDACK, PAULA	SBL SECUREDESIGNS VA	0.00	9.87	0.00	9.87	92.0	9.08
07/30/2018	RHEA, JONNIE	SBL SECUREDESIGNS VA	0.00	22.27	0.00	22.27	92.0	20.49
		* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *	\$46,214.82	\$1,958.67	\$0.00	\$1,958.67		\$1,801.99
		*** DIRECT TRANSACTIONS TOTAL ***	\$240,620.02	\$8,344.32	\$0.00	\$8,344.32		\$7,676.81
		ADJUSTM	ENTS					
08/15/2018		*AI INSIGHT: CURRENT MONTH	0.00					-7.00
08/15/2018		*ALBRIDGE: LIGHT USER	0.00					-76.00
08/15/2018		*CONCIERGE SVC: 221265 HINDI	0.00					-25.00
08/15/2018		*E & O INSURANCE: CURRENT MONTH INS	0.00					-300.00
08/15/2018		*GLOBAL RELAY: FACEBOOK	0.00					-5.00
08/15/2018		*GLOBAL RELAY: WEBSITE	0.00					-15.00
08/15/2018		*GLOBAL RELAY: YOUTUBE	0.00					-25.00

0.00

-45.00

08/15/2018

\*MARKETING PRO: PRO USER

<sup>^</sup>Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		ADJUSTM	ENTS					
08/15/2018		*PERSHING: MANDATORY REORG MERGER PNW015501	0.00					-10.00
08/15/2018		*PERSHING: BOOKS & RECORDS	0.00					-2.01
08/15/2018		*TECHNOLOGY: CURRENT MONTH BASIC	0.00					-180.00
		*** ADJUSTMENTS TOTAL ***	\$0.00	\$0.00	\$0.00	\$0.00		\$-690.01
					:	BROKER COMM	ISSION	TOTALS
					Broke	er Transactions	5	\$7,676.81
					Spli	t Transactions	5	\$0.00
					Overrid	le Transactions	5	\$0.00
						Adjustments	5	\$-690.01
						Payroll Draw	7	\$0.00
						Base Salary	7	\$0.00
					Prior	Period Balance	9	\$0.00
					FI	NRA Assessment		\$0.00
					S	SIPC Assessment	: 	\$0.00
						Check Amour	ıt	\$6,986.80
					Yea	r-to-date Gros	s	\$59,961.40
					Year-t	o-date Earning	s	\$55,122.84