



Concorde Insurance Agency

03/06/2017

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## COMMISSION STATEMENT

February 28, 2017

JOEL WOODS  
1412 Blue Quail Run

BROKER #: W143  
BRANCH: WOODS FINANCIAL

Crowley, TX 76036-

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: FIXED INDEX ANNUITIES</u></b>								
02/14/2017	MCELROY, MARGARET	AMERICAN GENRAL FIA	25,000.00	1,750.00	0.00	1,750.00	90.0	1,575.00
02/15/2017	MCELROY, JOHN	LIBERTYMARK	10,000.00	600.00	0.00	600.00	90.0	540.00
12/15/2017	MCELROY, JOHN	LIBERTYMARK	12,000.00	720.00	0.00	720.00	90.0	648.00
* FIXED INDEX ANNUITIES SUBTOTAL *			\$47,000.00	\$3,070.00	\$0.00	\$3,070.00		\$2,763.00
*** BROKER TRANSACTIONS TOTAL ***			\$47,000.00	\$3,070.00	\$0.00	\$3,070.00		\$2,763.00

### OVERRIDE TRANSACTIONS

**BROKER: MARK-S139 FIXED SMITH #366**

02/15/2017	LASTER, TOM	LIBERTYMARK	100,000.00	6,000.00	0.00	6,000.00	0.0	5,400.00
* MARK-S139 FIXED SMITH SUBTOTAL *			\$100,000.00	\$6,000.00	\$0.00	\$6,000.00		\$5,400.00
*** OVERRIDE TRANSACTIONS TOTAL ***			\$100,000.00	\$6,000.00	\$0.00	\$6,000.00		\$5,400.00

NOTES: \* - Indicates adjustment is not included in 1099 Earnings  
\*\* - Indicates adjustment is not included in Totals or Commissions  
^Date - Split Trade - full Investment Amount & Gross Commission displayed

**BROKER COMMISSION TOTALS**

Broker Transactions	\$2,763.00
Split Transactions	\$0.00
Override Transactions	\$5,400.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$8,163.00
Year-to-date Gross	\$3,150.00
Year-to-date Earnings	\$27,261.00