



Concorde Investment Services, LLC

06/13/2017

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COMMISSION STATEMENT

June 15, 2017

ROBERT LUCHSINGER
600 Johnson Ave.
Suite B5
Bohemia, NY 11716

BROKER #: L117
BRANCH: ROBERT LUCHSINGER

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
06/01/2017	GRIFFIN, DOUGLAS	AM FUNDS AMCAP A	0.00	155.65	0.00	155.65	95.0	147.87
06/01/2017	SALANITRO, ISABEL	AM FUNDS BOND FUND OF AMERICA A	0.00	2.37	0.00	2.37	95.0	2.25
06/01/2017	KAMPMANN, PATRICIA	AM FUNDS CAPITAL INCOME BUILDER A	0.00	7.90	0.00	7.90	95.0	7.51
06/01/2017	SALANITRO, ISABEL	AM FUNDS GROWTH FUND OF AMERICA A	0.00	22.83	0.00	22.83	95.0	21.69
06/02/2017	KAMPMANN, MURIEL	AM FUNDS ICA C	250.00	2.50	0.00	2.50	95.0	2.38
05/22/2017	HANAK, EMMA	AM FUNDS WASHINGTON MUTUAL INVESTOR	287.70	14.39	0.00	14.39	95.0	13.67
06/01/2017	CHIAPPERINO, LORRAINE	AM FUNDS WASHINGTON MUTUAL INVESTOR	0.00	0.39	0.00	0.39	95.0	0.37
06/01/2017	BECKWITH, CHRISTINE	AM FUNDS WASHINGTON MUTUAL INVESTOR	0.00	4.21	0.00	4.21	95.0	4.00
06/01/2017	KAMPMANN, PATRICIA	AM FUNDS WASHINGTON MUTUAL INVESTOR	0.00	30.21	0.00	30.21	95.0	28.70
06/02/2017	KAMPMANN, MURIEL	AM FUNDS WASHINGTON MUTUAL INVESTOR	250.00	2.50	0.00	2.50	95.0	2.38
06/12/2017	PANZZIE LIV TRUST, FRANK	EATON VANCE TAX MANAGED GROWTH A	-106,163.52	0.00	0.00	0.00	95.0	0.00
05/22/2017	PRYDETOKO, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	69.71	1.12	0.00	1.12	95.0	1.06
05/22/2017	PRYDETOKO, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	30.00	0.48	0.00	0.48	95.0	0.46
05/30/2017	PRYDETOKO, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	69.71	1.12	0.00	1.12	95.0	1.06
05/30/2017	PRYDETOKO, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	30.00	0.48	0.00	0.48	95.0	0.46
05/22/2017	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL A	69.71	1.12	0.00	1.12	95.0	1.06
05/22/2017	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL A	30.00	0.48	0.00	0.48	95.0	0.46
05/30/2017	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL A	69.71	1.12	0.00	1.12	95.0	1.06
05/30/2017	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL A	30.00	0.48	0.00	0.48	95.0	0.46
05/22/2017	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	41.83	0.67	0.00	0.67	95.0	0.64
05/22/2017	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	18.00	0.29	0.00	0.29	95.0	0.28
05/30/2017	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	41.83	0.67	0.00	0.67	95.0	0.64
05/30/2017	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	18.00	0.29	0.00	0.29	95.0	0.28
05/22/2017	PRYDETOKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	27.89	0.45	0.00	0.45	95.0	0.43
05/22/2017	PRYDETOKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	12.00	0.19	0.00	0.19	95.0	0.18
05/30/2017	PRYDETOKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	27.89	0.45	0.00	0.45	95.0	0.43

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
05/30/2017	PRYDETKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	12.00	0.19	0.00	0.19	95.0	0.18
05/22/2017	PRYDETKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	69.71	1.12	0.00	1.12	95.0	1.06
05/22/2017	PRYDETKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	30.00	0.48	0.00	0.48	95.0	0.46
05/30/2017	PRYDETKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	69.71	1.12	0.00	1.12	95.0	1.06
05/30/2017	PRYDETKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	30.00	0.48	0.00	0.48	95.0	0.46
06/12/2017	PANZZIE LIV TRUST, FRANK	OPPENHEIMER ROCHESTER MUNICIPALS A	-11,826.51	0.00	0.00	0.00	95.0	0.00
06/09/2017	MAZZA, JUSTIN	SUNAMERICA FOCUSED ALPHA GROWTH A	0.00	2.31	0.00	2.31	95.0	2.19
06/09/2017	MAZZA, DOMENICK	SUNAMERICA FOCUSED ALPHA GROWTH A	0.00	1.17	0.00	1.17	95.0	1.11
06/09/2017	CHAPMAN, CLARENCE	SUNAMERICA FOCUSED ALPHA LARGE CAP A	0.00	0.23	0.00	0.23	95.0	0.22
06/09/2017	MAZZA, JUSTIN	SUNAMERICA FOCUSED ALPHA LARGE CAP A	0.00	1.16	0.00	1.16	95.0	1.10
06/09/2017	MAZZA, DOMENICK	SUNAMERICA FOCUSED ALPHA LARGE CAP A	0.00	1.42	0.00	1.42	95.0	1.35
06/09/2017	ROBERTO, JOSEPH	SUNAMERICA FOCUSED ALPHA LARGE CAP A	0.00	6.16	0.00	6.16	95.0	5.85
06/09/2017	BREITFELLER, CYNTHIA	SUNAMERICA FOCUSED ALPHA LARGE CAP A	0.00	0.18	0.00	0.18	95.0	0.17
06/09/2017	BREITFELLER, CYNTHIA	SUNAMERICA SENIOR FLOATING RATE A	0.00	0.79	0.00	0.79	95.0	0.75
06/09/2017	SEAMAN, PATRICIA	SUNAMERICA US GOVT SECURITIES CL A	0.00	6.43	0.00	6.43	95.0	6.11
* MUTUAL FUNDS SUBTOTAL *			\$-116,404.63	\$275.60	\$0.00	\$275.60		\$261.85
<u>PRODUCT CATEGORY: STOCKS</u>								
06/09/2017	PANZZIE LIV TRUST, FRANK	HEALTHCARE TR AMER INC CL A NEW	-87,965.28	185.00	26.26	158.74	95.0	150.80
06/09/2017	PANZZIE LIV TRUST, FRANK	MANULIFE FINL CORP COM ISIN#CA56501	-4,557.25	60.00	22.50	37.50	95.0	35.63
* STOCKS SUBTOTAL *			\$-92,522.53	\$245.00	\$48.76	\$196.24		\$186.43
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
06/02/2017	MOLNAR, J S KIP	JNL 468511134	1,000.00	45.00	0.00	45.00	95.0	42.75
05/31/2017	LUCHSINGER, ELIZABETH	JNL NY PERSPECTIVE L	147,823.68	123.19	0.00	123.19	95.0	117.03
05/25/2017	FLANAGAN, BARBARA	JNL PERSPECTIVE II 04/14	4,000.00	220.00	0.00	220.00	95.0	209.00
05/31/2017	LUCHSINGER, ROBERT	JNL PERSPECTIVE II 04/14	89,485.89	18.64	0.00	18.64	95.0	17.71
05/31/2017	STOCCO, ROBERT	JNL PERSPECTIVE II 04/14	38,546.50	8.03	0.00	8.03	95.0	7.63
05/31/2017	HANAK, SUSAN	JNL PERSPECTIVE II 04/14	394,409.31	82.17	0.00	82.17	95.0	78.06
05/31/2017	DEITSCH, PAUL	JNL PERSPECTIVE II 04/14	83,822.98	17.46	0.00	17.46	95.0	16.59
05/31/2017	GUARINO, CARMINE	JNL PERSPECTIVE II 04/14	182,031.42	37.92	0.00	37.92	95.0	36.02
05/31/2017	FLANAGAN, BARBARA	JNL PERSPECTIVE II 04/14	198,311.68	41.31	0.00	41.31	95.0	39.24
05/31/2017	YETTER, DEBRA	JNL PERSPECTIVE II 04/14	22,882.76	4.77	0.00	4.77	95.0	4.53
06/01/2017	SMITH, GARY	JNL PERSPECTIVE II 04/14	1,000.00	70.00	0.00	70.00	95.0	66.50

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<u>BROKER TRANSACTIONS</u>								
PRODUCT CATEGORY: VARIABLE ANNUITIES								
05/31/2017	KAMPMANN, ROBERT	JNL PERSPECTIVE II 04/14	344,701.54	71.81	0.00	71.81	95.0	68.22
05/31/2017	KAMPMANN, ROBERT	JNL PERSPECTIVE II 04/14	222,977.80	46.45	0.00	46.45	95.0	44.13
05/22/2017	MINARDI, LOUIS	PAC LIFE INNOVATIVE SELECT NY	0.00	125.00	0.00	125.00	95.0	118.75
05/23/2017	SMITH, ROSEMARY	PAC LIFE INNOVATIVE SELECT NY	0.00	688.65	0.00	688.65	95.0	654.22
05/24/2017	DEPTULA, SUSAN	PAC LIFE INNOVATIVE SELECT NY	0.00	566.73	0.00	566.73	95.0	538.39
05/26/2017	CORREIA, MARIA	PAC LIFE INNOVATIVE SELECT NY	0.00	68.10	0.00	68.10	95.0	64.70
05/26/2017	CORREIA, LUDOVINO	PAC LIFE INNOVATIVE SELECT NY	0.00	85.22	0.00	85.22	95.0	80.96
05/30/2017	SALANITRO, ISABEL	PAC LIFE INNOVATIVE SELECT NY	0.00	715.00	0.00	715.00	95.0	679.25
05/25/2017	FLANAGAN, BARBARA	PACIFIC CHOICE	0.00	70.00	0.00	70.00	95.0	66.50
05/30/2017	KNAACK, JOHN	SBL SECURE DESIGNS VA	119,662.16	99.72	0.00	99.72	95.0	94.73
05/30/2017	YBAY, ERLINDA	SBL SECURE DESIGNS VA	99,367.77	82.81	0.00	82.81	95.0	78.67
05/30/2017	ROBERTO, ROBERT	SBL SECURE DESIGNS VA	12,439.77	2.59	0.00	2.59	95.0	2.46
05/30/2017	ROBERTO, RICHARD	SBL SECURE DESIGNS VA	12,527.63	2.61	0.00	2.61	95.0	2.48
05/07/2017	SALANITRO, ISABEL	TRANSAMERICA LIBERTY	6,025.10	5.02	0.00	5.02	95.0	4.77
05/13/2017	PUMA, ANN	TRANSAMERICA LIBERTY	36,320.91	30.27	0.00	30.27	95.0	28.76
05/15/2017	MAZZA, JOSEPH	TRANSAMERICA LIBERTY	105,815.21	88.18	0.00	88.18	95.0	83.77
05/30/2017	LUCHSINGER, JANE	TRANSAMERICA LIBERTY	14,116.90	11.76	0.00	11.76	95.0	11.17
* VARIABLE ANNUITIES SUBTOTAL *			\$2,137,269.01	\$3,428.41	\$0.00	\$3,428.41		\$3,256.99

PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS

06/05/2017	LUCHSINGER, ELIZABETH	COLUMBIA GREATER CHINA A	0.00	4.07	0.00	4.07	95.0	3.87
06/05/2017	532 COUNTY RT 111	COLUMBIA LG VALUE QUANTITATIVE T	0.00	0.00	0.00	0.00	95.0	0.00
06/05/2017	LUCHSINGER, ELIZABETH	COLUMBIA MIDCAP VALUE A	0.00	3.99	0.00	3.99	95.0	3.79
06/05/2017	BREITFELLER, CYNTHIA	COLUMBIA STRATEGIC INCOME A	0.00	0.41	0.00	0.41	95.0	0.39
05/18/2017	MCKENNA, STEPHANIE	EATON VANCE FLOATING RATE FUND CLAS	0.00	0.01	0.00	0.01	95.0	0.01
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *			\$0.00	\$8.48	\$0.00	\$8.48		\$8.06

PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS

05/20/2017	MAZZA, JOSEPH	ING EMPIRE INNOVATIONS STD OPT A	0.00	1,433.63	0.00	1,433.63	95.0	1,361.95
05/15/2017	PATTERSON, BARBARA	PAC LIFE INNOVATIVE SELECT	0.00	1,500.00	0.00	1,500.00	95.0	1,425.00
05/15/2017	HANDLER, LOUIS	PAC LIFE INNOVATIVE SELECT NY	0.00	84.57	0.00	84.57	95.0	80.34
05/15/2017	LUCHSINGER, WILLIAM	PAC LIFE INNOVATIVE SELECT NY	0.00	0.94	0.00	0.94	95.0	0.89
05/15/2017	SMITH, GARY	PAC LIFE INNOVATIVE SELECT NY	0.00	27.08	0.00	27.08	95.0	25.73
05/17/2017	LUCHSINGER, WILLIAM	PAC LIFE INNOVATIVE SELECT NY	0.00	530.52	0.00	530.52	95.0	503.99

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<u>BROKER TRANSACTIONS</u>								
PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS								
05/17/2017	MOLNAR, J S KIP	PAC LIFE INNOVATIVE SELECT NY	0.00	295.11	0.00	295.11	95.0	280.35
		* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *	\$0.00	\$3,871.85	\$0.00	\$3,871.85		\$3,678.25
		*** BROKER TRANSACTIONS TOTAL ***	\$1,928,341.85	\$7,829.34	\$48.76	\$7,780.58		\$7,391.58

OVERRIDE TRANSACTIONS**BROKER: L149-ROBERT LUCHSINGER #388**

05/31/2017	MANNETTA, VIRGINIA	JOHN HANCOCK LIFE INS CO	121,783.59	101.49	0.00	101.49	0.0	40.60
05/17/2017	GARDNER, MARILYN	ALLIANZ NFJ DIVIDEND VALUE FUND CLA	0.00	3.87	0.00	3.87	0.0	1.55
05/17/2017	GARDNER, MARILYN	ALLIANZ NFJ LARGE CAP VALUE A	0.00	3.02	0.00	3.02	0.0	1.21
05/18/2017	PANZZIE TRUST, FRANK	EATON VANCE TAX MANAGED GROWTH A	0.00	20.88	0.00	20.88	0.0	8.35
05/11/2017	GARDNER, MARILYN	FRANKLIN INCOME A	0.00	2.62	0.00	2.62	0.0	1.05
05/19/2017	MALIVA, JOAN	ING EMPIRE INNOVATIONS STD OPT A	0.00	47.61	0.00	47.61	0.0	19.04
05/31/2017	PANZZIE, FRANK	JOHN HANCOCK LIFE INS	338,213.34	70.46	0.00	70.46	0.0	28.18
05/22/2017	HUNTE, SHEILA	OPPENHEIMER ROCHESTER MUNICIPALS A	0.00	5.85	0.00	5.85	0.0	2.34
05/22/2017	PANZZIE TRUST, FRANK	OPPENHEIMER ROCHESTER MUNICIPALS A	0.00	2.39	0.00	2.39	0.0	0.96
05/15/2017	VIONE, LESLEY	PAC LIFE FLOATING RATE INCOME FUND	0.00	1.02	0.00	1.02	0.0	0.41
05/15/2017	GARDNER, MARILYN	PAC LIFE FLOATING RATE INCOME FUND	0.00	1.28	0.00	1.28	0.0	0.51
05/15/2017	LEONARD JR, JOHN	PAC LIFE FLOATING RATE INCOME FUND	0.00	5.06	0.00	5.06	0.0	2.02
05/15/2017	PANZZIE TRUST, FRANK	PAC LIFE FLOATING RATE INCOME FUND	0.00	2.08	0.00	2.08	0.0	0.83
05/15/2017	KNAACK, PATRICIA	PAC LIFE FLOATING RATE INCOME FUND	0.00	0.61	0.00	0.61	0.0	0.24
05/15/2017	GARDNER, MARILYN	PAC LIFE FUNDS PORT OPTIMIZATION CO	0.00	4.93	0.00	4.93	0.0	1.97
05/15/2017	HESS, RALPH	PAC LIFE FUNDS PORT OPTIMIZATION CO	0.00	4.64	0.00	4.64	0.0	1.86
05/15/2017	REILLY, JAMES	PAC LIFE PORT OPTIM MOD AGG	0.00	8.02	0.00	8.02	0.0	3.21
05/18/2017	CAPASSO, CRISTINA	PAC LIFE PORT OPTIMIZATION AGG	1,000.00	40.00	0.00	40.00	0.0	16.00
05/15/2017	PANZZIE TRUST, FRANK	PACIFIC LIFE FUNDS STRATEGIC INCOME	0.00	1.09	0.00	1.09	0.0	0.44
05/15/2017	KNAACK, PATRICIA	PACIFIC LIFE FUNDS STRATEGIC INCOME	0.00	1.74	0.00	1.74	0.0	0.70
05/22/2017	MANNETTA, VIRGINIA	ROCHESTER LIMITED TERM NEW YORK MUN	0.00	5.07	0.00	5.07	0.0	2.03
/ /	KNAACK, JOHN	RYDEX GUGG MID CAP VALUE A	0.00	4.69	0.00	4.69	0.0	1.88
05/12/2017	VIONE, LESLEY	SUNAMERICA FOCUSED ALPHA GROWTH A	0.00	0.12	0.00	0.12	0.0	0.05
05/12/2017	CELENTANO, MAURA	SUNAMERICA FOCUSED ALPHA GROWTH A	0.00	0.46	0.00	0.46	0.0	0.18
05/12/2017	REILLY, JAMES	SUNAMERICA FOCUSED ALPHA LARGE CAP A	0.00	4.07	0.00	4.07	0.0	1.63
05/12/2017	CELENTANO, MAURA	SUNAMERICA FOCUSED ALPHA LARGE CAP A	0.00	1.70	0.00	1.70	0.0	0.68

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<u>VERRIDE TRANSACTIONS</u>								
BROKER: L149-ROBERT LUCHSINGER #388								
06/09/2017	WESTRENEN, SUSAN	SUNAMERICA FOCUSED ALPHA LARGE CAP A	0.00	1.30	0.00	1.30	0.0	0.52
06/09/2017	REILLY, MARGARET	SUNAMERICA FOCUSED MULTI ASSET A	0.00	11.43	0.00	11.43	0.0	4.57
06/09/2017	REILLY, MARGARET	SUNAMERICA FOCUSED MULTI ASSET B	0.00	3.69	0.00	3.69	0.0	1.48
05/12/2017	HUNTE, SHEILA	SUNAMERICA HIGH YIELD BOND A	0.00	0.71	0.00	0.71	0.0	0.28
05/12/2017	HUNTE, SHEILA	SUNAMERICA STRATEGIC BOND FUND CLAS	0.00	1.09	0.00	1.09	0.0	0.44
06/09/2017	WESTRENEN, SUSAN	SUNAMERICA STRATEGIC VALUE PORTFOLI	0.00	1.35	0.00	1.35	0.0	0.54
* L149-ROBERT LUCHSINGER SUBTOTAL *			\$460,996.93	\$364.34	\$0.00	\$364.34		\$145.75
*** OVERRIDE TRANSACTIONS TOTAL ***			\$460,996.93	\$364.34	\$0.00	\$364.34		\$145.75

ADJUSTMENTS

06/15/2017		*E & O INSURANCE: CURRENT MONTH INS	0.00					-300.00
06/15/2017		*PERSHING: BOOKS & RECORDS	0.00					-1.50
06/15/2017		*TECHNOLOGY: CURRENT MONTH TECH	0.00					-275.00
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00	\$0.00	\$0.00		\$-576.50

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BROKER COMMISSION TOTALS

Broker Transactions	\$7,391.58
Split Transactions	\$0.00
Override Transactions	\$145.75
Adjustments	\$-576.50
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$6,960.83
Year-to-date Gross	\$90,986.48
Year-to-date Earnings	\$86,211.92