

**COMMISSION STATEMENT****August 15, 2018**

ERIC, T116 TRUBACS  
 39555 Orchard Hill Place  
 Suite 600  
 Novi, MI 48375

BROKER #: T116  
 BRANCH: ERIC TRUBACS

| DATE   | CLIENT             | INVESTMENT                          | INVESTMENT<br>AMOUNT | GROSS<br>COMMISSION | CLEARING<br>CHARGE | NET<br>COMMISSION | RATE | BROKER<br>COMMISSION |
|--|--------------------|-------------------------------------|----------------------|---------------------|--------------------|-------------------|------|----------------------|
| <b><u>DIRECT TRANSACTIONS</u></b>                            |                    |                                     |                      |                     |                    |                   |      |                      |
| <b><u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u></b>      |                    |                                     |                      |                     |                    |                   |      |                      |
| 07/31/2018   | UHL TRUST, BEVERLY | FRANKLIN HIGH YIELD TAX FREE A      | 0.00                 | 130.51              | 0.00               | 130.51            | 80.0 | 104.41               |
| 07/23/2018   | MOELKER, KATHLEEN  | OPPENHEIMER CAPITAL APPRECIATION A  | 0.00                 | 2.12                | 0.00               | 2.12              | 80.0 | 1.70                 |
| 07/23/2018   | GRAHAM, JAMES      | OPPENHEIMER CAPITAL APPRECIATION A  | 0.00                 | 0.28                | 0.00               | 0.28              | 80.0 | 0.22                 |
| 07/23/2018   | ST LOUIS, ALLAN    | OPPENHEIMER CAPITAL APPRECIATION A  | 0.00                 | 2.18                | 0.00               | 2.18              | 80.0 | 1.74                 |
| 07/23/2018   | MOELKER, KATHLEEN  | OPPENHEIMER CAPITAL INCOME A        | 0.00                 | 2.18                | 0.00               | 2.18              | 80.0 | 1.74                 |
| 07/23/2018   | GRAHAM, JAMES      | OPPENHEIMER CAPITAL INCOME A        | 0.00                 | 0.29                | 0.00               | 0.29              | 80.0 | 0.23                 |
| 07/23/2018   | ST LOUIS, ALLAN    | OPPENHEIMER CAPITAL INCOME A        | 0.00                 | 2.25                | 0.00               | 2.25              | 80.0 | 1.80                 |
| <b>* MUTUAL FUND 12B1 TRAILS SUBTOTAL *</b>                  |                    |                                     | <b>\$0.00</b>        | <b>\$139.81</b>     | <b>\$0.00</b>      | <b>\$139.81</b>   |      | <b>\$111.84</b>      |
| <b><u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u></b> |                    |                                     |                      |                     |                    |                   |      |                      |
| 07/31/2018   | LUBITZ, DENNIS     | JNL ELITE ACCESS                    | 0.00                 | 42.96               | 0.00               | 42.96             | 80.0 | 34.37                |
| 07/31/2018   | UHL, BEVERLY       | PRU AS ADVISOR PLAN - 1993          | 0.00                 | 29.81               | 0.00               | 29.81             | 80.0 | 23.85                |
| 07/31/2018   | PFIESTER, JOSEPH   | PRU AS ADVISOR PLAN - 1993          | 0.00                 | 0.72                | 0.00               | 0.72              | 80.0 | 0.58                 |
| <b>* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *</b>             |                    |                                     | <b>\$0.00</b>        | <b>\$73.49</b>      | <b>\$0.00</b>      | <b>\$73.49</b>    |      | <b>\$58.80</b>       |
| <b>*** DIRECT TRANSACTIONS TOTAL ***</b>                     |                    |                                     | <b>\$0.00</b>        | <b>\$213.30</b>     | <b>\$0.00</b>      | <b>\$213.30</b>   |      | <b>\$170.64</b>      |
| <b><u>ADJUSTMENTS</u></b>                                    |                    |                                     |                      |                     |                    |                   |      |                      |
| 08/15/2018   |                    | *CREDIT CARD PYT: CREDIT CARD PYT   | 0.00                 |                     |                    |                   |      | 480.00               |
| 08/15/2018   |                    | *E & O INSURANCE: CURRENT MONTH INS | 0.00                 |                     |                    |                   |      | -300.00              |
| 08/15/2018   |                    | *TECHNOLOGY: BASIC                  | 0.00                 |                     |                    |                   |      | -180.00              |
| <b>*** ADJUSTMENTS TOTAL ***</b>                             |                    |                                     | <b>\$0.00</b>        | <b>\$0.00</b>       | <b>\$0.00</b>      | <b>\$0.00</b>     |      | <b>\$0.00</b>        |

NOTES: \* - Indicates adjustment is not included in 1099 Earnings

\*\* - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount &amp; Gross Commission displayed

**BROKER COMMISSION TOTALS**

|                       |          |
|-----------------------|----------|
| Broker Transactions   | \$170.64 |
| Split Transactions    | \$0.00   |
| Override Transactions | \$0.00   |
| Adjustments           | \$0.00   |
| Payroll Draw          | \$0.00   |
| Base Salary           | \$0.00   |
| Prior Period Balance  | \$70.20  |
| FINRA Assessment      | \$0.00   |
| SIPC Assessment       | \$0.00   |

|                       |            |
|-----------------------|------------|
| Check Amount          | \$240.84   |
| Year-to-date Gross    | \$2,073.56 |
| Year-to-date Earnings | \$1,586.49 |