

**COMMISSION STATEMENT****October 31, 2017****MARK KOSANKE**1120 E. Long Lake Rd.
Suite 250
Troy, MI 48085**BROKER #: 103**

BRANCH: CONCORDE FINANCIAL G

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
^10/01/2017	STANDBERGH, JENNIFER	DAVIS NEW YORK VENTURE A	0.00	7.26	0.00	7.26	95.0	0.00
^10/13/2017	KRAUSE, BARBARA	DWS SEUTSCHE MANAGED MUNICIPAL BOND	0.00	94.18	0.00	94.18	95.0	0.00
^10/04/2017	RIMKUS, MARILYN	WELLS FARGO ENTERPRISE A	0.00	4.19	0.00	4.19	95.0	0.00
^10/04/2017	ALEXANDER, JEAN	WELLS FARGO STRATEGIC MUNI A	0.00	0.88	0.00	0.88	95.0	0.00
^10/04/2017	EMMER, ILENE	WELLS FARGO TOTAL RETURN BOND A	0.00	0.17	0.00	0.17	95.0	0.00
^10/04/2017	DANIELS, KATHLEEN	WELLS FARGO TOTAL RETURN BOND A	0.00	2.94	0.00	2.94	95.0	0.00
^10/04/2017	SMOLBOSKI, BARBARA	WELLS FARGO TOTAL RETURN BOND A	0.00	0.23	0.00	0.23	95.0	0.00
* MUTUAL FUNDS SUBTOTAL *			\$0.00	\$109.85	\$0.00	\$109.85		\$0.00
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
^10/03/2017	MCCLAIN, DOROTHY	GENWORTH CHOICE 03 (UNBUN GUAR 1.5)	96,364.70	80.30	0.00	80.30	95.0	0.00
^10/03/2017	EMBACH, KEVIN	GENWORTH CHOICE VA	78,022.34	65.02	0.00	65.02	95.0	0.00
^10/03/2017	EMBACH, JAMES	GENWORTH CHOICE VA	78,022.36	65.02	0.00	65.02	95.0	0.00
^10/03/2017	ZACK, MAUREEN	GENWORTH CHOICE VA	78,022.36	65.02	0.00	65.02	95.0	0.00
^10/03/2017	HARTOUNIAN, HAGOB	GENWORTH CHOICE VA	11,416.33	9.51	0.00	9.51	95.0	0.00
^10/03/2017	BYERS, SHARRON	GENWORTH COMMONWEALTH VA 1994 (NON-	105,128.87	17.52	0.00	17.52	95.0	0.00
^10/28/2017	STEFFES, MARTIN	JNL REWARD 10 YR TERM	32.61	0.16	0.00	0.16	95.0	0.00
* VARIABLE ANNUITIES SUBTOTAL *			\$447,009.57	\$302.55	\$0.00	\$302.55		\$0.00
*** BROKER TRANSACTIONS TOTAL ***			\$447,009.57	\$412.40	\$0.00	\$412.40		\$0.00

NOTES: * - Indicates adjustment is not included in 1099 Earnings

** - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount & Gross Commission displayed

BROKER COMMISSION TOTALS

Broker Transactions	\$0.00
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Please Retain for Your Records
THERE WILL BE NO CHECK THIS PERIOD

Balance Forward	\$0.00
Year-to-date Gross	\$0.00
Year-to-date Earnings	\$0.00