

All Companies
STATEMENT
June 20, 2018

DENNIS KREUSCHER

BROKER #: 230
BRANCH: LA BRANCH

, CA

COMMISSION STATEMENT for DENNIS KREUSCHER

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	POSTAGE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>									
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>									
04/03/0018	#00083610743 SEVERSON, KA	AMERICAN FUNDS 97873103	80.00	2.40	90.0	0.00	2.16	0.00	2.16
04/03/0018	#00083610743 SEVERSON, KA	CAPITAL INCOME BUILDER FD CL A	80.00	3.40	90.0	0.00	3.06	0.00	3.06
04/03/0018	#00083610743 SEVERSON, KA	INCOME FUND OF AMERICA INC CLASS A	80.00	3.40	90.0	0.00	3.06	0.00	3.06
04/30/0201	#3100006950 MOE-CLARM	DELAWARE FUNDS	0.00	1.80	90.0	0.00	1.62	0.00	1.62
04/30/0201	#6000308588 JOHNSDORIJ	DELAWARE FUNDS	0.00	11.16	90.0	0.00	10.04	0.00	10.04
04/30/0201	#6000828375 PERTERDAVIE	DELAWARE FUNDS	0.00	3.28	90.0	0.00	2.95	0.00	2.95
04/30/0201	#6000829020 MOE-CLARM	DELAWARE FUNDS	0.00	6.69	90.0	0.00	6.02	0.00	6.02
04/30/0201	#6000831510 LEVOR, JUDY	DELAWARE FUNDS	0.00	1.22	90.0	0.00	1.10	0.00	1.10
04/30/0201	#6000831225 HANSOCRAIA	DELAWARE FUNDS	0.00	8.77	90.0	0.00	7.89	0.00	7.89
04/05/2018	#7200000231 LEASE, PHYLLIS	SAMMONS LWMF	0.00	14.26	90.0	0.00	12.83	0.00	12.83
04/05/2018	#7200000237 LEASE, CRAIG	SAMMONS LWMF	0.00	14.26	90.0	0.00	12.83	0.00	12.83
05/15/2018	#00088369117 STUMOTERES	AMCAP FUND INC CLASS A	300.00	15.00	90.0	0.00	13.50	0.00	13.50
05/15/2018	#000000003230378 RUSTAROGED	FRANKLIN BIOTECHNOLOGY DISCOVERY FU	500.00	25.00	90.0	0.00	22.50	0.00	22.50
05/15/2018	#000060177537996 YEOMAHEATM	FRANKLIN GROWTH FUND - CLASS A	100.00	5.00	90.0	0.00	4.50	0.00	4.50
05/15/2018	#000060177538036 OLSONRACHA	FRANKLIN GROWTH FUND - CLASS A	100.00	5.00	90.0	0.00	4.50	0.00	4.50
05/15/2018	#00083340687 SCHIPULLKR	SMALLCAP WORLD FUND INC CLASS A	458.33	9.17	90.0	0.00	8.25	0.00	8.25
05/22/2018	#00083610743 SEVERSON, KA	BOND FUND OF AMERICA INC CL A	80.00	2.40	90.0	0.00	2.16	0.00	2.16
05/22/2018	#00083610743 SEVERSON, KA	CAPITAL INCOME BUILDER FD CL A	80.00	3.40	90.0	0.00	3.06	0.00	3.06
05/22/2018	#00083610743 SEVERSON, KA	INCOME FUND OF AMERICA INC CLASS A	80.00	3.40	90.0	0.00	3.06	0.00	3.06
* MUTUAL FUNDS SUBTOTAL *			\$1,938.33	\$139.01		\$0.00	\$125.09	\$0.00	\$125.09
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>									
05/31/2018	#1013011210 COLBY, JANE	ELITE ACCESS	67,042.55	22.35	90.0	0.00	20.12	0.00	20.12
05/31/2018	#1012238173 TENOLD, GAYLIS	ELITE ACCESS	152,283.79	50.76	90.0	0.00	45.68	0.00	45.68
05/31/2018	#1013317565 TENOLD, JOHN	ELITE ACCESS	34,581.36	11.53	90.0	0.00	10.38	0.00	10.38
* VARIABLE ANNUITIES SUBTOTAL *			\$253,907.70	\$84.64		\$0.00	\$76.18	\$0.00	\$76.18

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	POSTAGE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>									
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>									
04/30/2018	#000000007041130	TEMPLETON DEV MRKTS TR FUND-CLASS	0.00	2.40	90.0	0.00	2.16	0.00	2.16
04/30/2018	#000000000045575	FRANKLIN 353533763	0.00	19.27	90.0	0.00	17.34	0.00	17.34
04/30/2018	#000000000045587	FRANKLIN 353533763	0.00	12.96	90.0	0.00	11.66	0.00	11.66
04/30/2018	#000004977189921 KREUVAR	FRANKLIN 880196209	0.00	2.57	90.0	0.00	2.31	0.00	2.31
04/30/2018	#000000003230378 RUSTAROGED	FRANKLIN BIOTECHNOLOGY DISCOVERY FU	0.00	6.93	90.0	0.00	6.24	0.00	6.24
04/30/2018	#000000003387026	FRANKLIN BIOTECHNOLOGY DISCOVERY FU	0.00	9.28	90.0	0.00	8.35	0.00	8.35
04/30/2018	#000000003387038	FRANKLIN BIOTECHNOLOGY DISCOVERY FU	0.00	7.22	90.0	0.00	6.50	0.00	6.50
04/30/2018	#000000003397445	FRANKLIN BIOTECHNOLOGY DISCOVERY FU	0.00	5.44	90.0	0.00	4.90	0.00	4.90
04/30/2018	#000013712286938 11/17/09,	FRANKLIN CONV SEC FUND - CLASS A	0.00	20.44	90.0	0.00	18.40	0.00	18.40
04/30/2018	#000013712294249 OLSON,	FRANKLIN CONV SEC FUND - CLASS A	0.00	0.97	90.0	0.00	0.87	0.00	0.87
04/30/2018	#000013712294252 KREUSCHER,	FRANKLIN CONV SEC FUND - CLASS A	0.00	0.99	90.0	0.00	0.89	0.00	0.89
04/30/2018	#000013912287058 KREU VAR	FRANKLIN EQUITY INCOME FUND - CLASS	0.00	3.58	90.0	0.00	3.22	0.00	3.22
04/30/2018	#000060176389660	FRANKLIN GROWTH FUND - CLASS A	0.00	4.91	90.0	0.00	4.42	0.00	4.42
04/30/2018	#000060176569269	FRANKLIN GROWTH FUND - CLASS A	0.00	23.94	90.0	0.00	21.55	0.00	21.55
04/30/2018	#000060177330756	FRANKLIN GROWTH FUND - CLASS A	0.00	3.16	90.0	0.00	2.84	0.00	2.84
04/30/2018	#000060177464773	FRANKLIN GROWTH FUND - CLASS A	0.00	4.61	90.0	0.00	4.15	0.00	4.15
04/30/2018	#000060177465030	FRANKLIN GROWTH FUND - CLASS A	0.00	9.41	90.0	0.00	8.47	0.00	8.47
04/30/2018	#000060177537996 YEOMAHEATM	FRANKLIN GROWTH FUND - CLASS A	0.00	2.88	90.0	0.00	2.59	0.00	2.59
04/30/2018	#000060177538036 OLSONRACHA	FRANKLIN GROWTH FUND - CLASS A	0.00	2.90	90.0	0.00	2.61	0.00	2.61
04/30/2018	#000060177538238	FRANKLIN GROWTH FUND - CLASS A	0.00	2.00	90.0	0.00	1.80	0.00	1.80
04/30/2018	#000000000840898	FRANKLIN GROWTH OPPORTUNITIES FUND	0.00	14.20	90.0	0.00	12.78	0.00	12.78
04/30/2018	#000000006275883	FRANKLIN INCOME FDS SER CL C	0.00	12.76	90.0	0.00	11.48	0.00	11.48
04/30/2018	#000090212682380	FRANKLIN INCOME SERIES CL A	0.00	57.47	90.0	0.00	51.72	0.00	51.72
04/30/2018	#000090226431410	FRANKLIN INCOME SERIES CL A	0.00	5.65	90.0	0.00	5.09	0.00	5.09
04/30/2018	#000090228635467	FRANKLIN INCOME SERIES CL A	0.00	79.85	90.0	0.00	71.87	0.00	71.87
04/30/2018	#000090231365658	FRANKLIN INCOME SERIES CL A	0.00	18.61	90.0	0.00	16.75	0.00	16.75
04/30/2018	#000090232216274	FRANKLIN INCOME SERIES CL A	0.00	5.93	90.0	0.00	5.34	0.00	5.34
04/30/2018	#000090234599543	FRANKLIN INCOME SERIES CL A	0.00	11.28	90.0	0.00	10.15	0.00	10.15
04/30/2018	#000090235193098	FRANKLIN INCOME SERIES CL A	0.00	16.50	90.0	0.00	14.85	0.00	14.85
04/30/2018	#000090237653818	FRANKLIN INCOME SERIES CL A	0.00	4.17	90.0	0.00	3.75	0.00	3.75
04/30/2018	#000090237911196	FRANKLIN INCOME SERIES CL A	0.00	5.16	90.0	0.00	4.64	0.00	4.64
04/30/2018	#000090238045505	FRANKLIN INCOME SERIES CL A	0.00	36.99	90.0	0.00	33.29	0.00	33.29
04/30/2018	#000090238240039	FRANKLIN INCOME SERIES CL A	0.00	34.98	90.0	0.00	31.48	0.00	31.48
04/30/2018	#000090238257795	FRANKLIN INCOME SERIES CL A	0.00	1.98	90.0	0.00	1.78	0.00	1.78
04/30/2018	#000090238259801	FRANKLIN INCOME SERIES CL A	0.00	3.97	90.0	0.00	3.57	0.00	3.57
04/30/2018	#000090238924081	FRANKLIN INCOME SERIES CL A	0.00	29.72	90.0	0.00	26.75	0.00	26.75

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<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>									
04/30/2018	#000090239044337	FRANKLIN INCOME SERIES CL A	0.00	10.81	90.0	0.00	9.73	0.00	9.73
04/30/2018	#000000000903498	FRANKLIN MUTUAL EUROPEAN FD CL A	0.00	2.66	90.0	0.00	2.39	0.00	2.39
04/30/2018	#0000000001619358	FRANKLIN MUTUAL EUROPEAN FD CL A	0.00	4.02	90.0	0.00	3.62	0.00	3.62
04/30/2018	#000015812971103 KREU VAR	FRANKLIN RISING DIVS FD CL A	0.00	4.17	90.0	0.00	3.75	0.00	3.75
04/30/2018	#000015813915032 KREU VAR	FRANKLIN RISING DIVS FD CL A	0.00	41.31	90.0	0.00	37.18	0.00	37.18
04/30/2018	#000015814296899 KREU VAR	FRANKLIN RISING DIVS FD CL A	0.00	28.78	90.0	0.00	25.90	0.00	25.90
04/30/2018	#000015814773360 KREU VAR	FRANKLIN RISING DIVS FD CL A	0.00	33.00	90.0	0.00	29.70	0.00	29.70
04/30/2018	#000015815324268 KREU VAR	FRANKLIN RISING DIVS FD CL A	0.00	9.21	90.0	0.00	8.29	0.00	8.29
04/30/2018	#000015815383298 KREU VAR	FRANKLIN RISING DIVS FD CL A	0.00	13.39	90.0	0.00	12.05	0.00	12.05
04/30/2018	#000015815383300 KREU VAR	FRANKLIN RISING DIVS FD CL A	0.00	10.43	90.0	0.00	9.39	0.00	9.39
04/30/2018	#000080192817092	FRANKLIN TEMPLETON FUNDS DYNATECH S	0.00	20.57	90.0	0.00	18.51	0.00	18.51
04/30/2018	#000080192817205	FRANKLIN TEMPLETON FUNDS DYNATECH S	0.00	21.58	90.0	0.00	19.42	0.00	19.42
04/30/2018	#000080192857716	FRANKLIN TEMPLETON FUNDS DYNATECH S	0.00	7.83	90.0	0.00	7.05	0.00	7.05
04/30/2018	#000080192880500	FRANKLIN TEMPLETON FUNDS DYNATECH S	0.00	38.35	90.0	0.00	34.52	0.00	34.52
04/30/2018	#000080193053216	FRANKLIN TEMPLETON FUNDS DYNATECH S	0.00	20.33	90.0	0.00	18.30	0.00	18.30
04/30/2018	#000080193099148	FRANKLIN TEMPLETON FUNDS DYNATECH S	0.00	12.72	90.0	0.00	11.45	0.00	11.45
04/30/2018	#000080193187323	FRANKLIN TEMPLETON FUNDS DYNATECH S	0.00	17.02	90.0	0.00	15.32	0.00	15.32
04/30/2018	#000000114713821 HANSEN,	FRANKLIN TEMPLETON FUNDS GOLD & PRE	0.00	5.83	90.0	0.00	5.25	0.00	5.25
04/30/2018	#000000114870280 HANSEN,	FRANKLIN TEMPLETON FUNDS GOLD & PRE	0.00	2.97	90.0	0.00	2.67	0.00	2.67
04/30/2018	#000000000687982	FRANKLIN TEMPLETON FUNDS MUTUAL FIN	0.00	10.32	90.0	0.00	9.29	0.00	9.29
04/30/2018	#000000000821330	FRANKLIN TEMPLETON FUNDS MUTUAL FIN	0.00	13.61	90.0	0.00	12.25	0.00	12.25
04/30/2018	#000000000825380	FRANKLIN TEMPLETON FUNDS MUTUAL FIN	0.00	2.98	90.0	0.00	2.68	0.00	2.68
04/30/2018	#0000000001153966	FRANKLIN TEMPLETON FUNDS MUTUAL FIN	0.00	6.70	90.0	0.00	6.03	0.00	6.03
04/30/2018	#0000000001161963	FRANKLIN TEMPLETON FUNDS MUTUAL FIN	0.00	15.49	90.0	0.00	13.94	0.00	13.94
04/30/2018	#0000000001161975	FRANKLIN TEMPLETON FUNDS MUTUAL FIN	0.00	8.76	90.0	0.00	7.88	0.00	7.88
04/30/2018	#000020311282384 KREU VAR	FRANKLIN TEMPLETON FUNDS NATURAL RE	0.00	7.05	90.0	0.00	6.35	0.00	6.35
04/30/2018	#000020311443234 KREU VAR	FRANKLIN TEMPLETON FUNDS NATURAL RE	0.00	1.49	90.0	0.00	1.34	0.00	1.34
04/30/2018	#000019212222424 KREU VAR	FRANKLIN TEMPLETON FUNDS REAL ESTAT	0.00	2.55	90.0	0.00	2.30	0.00	2.30
04/30/2018	#000070186792961	FRANKLIN TEMPLETON FUNDS UTILITIES	0.00	9.62	90.0	0.00	8.66	0.00	8.66
04/30/2018	#000070186962404	FRANKLIN TEMPLETON FUNDS UTILITIES	0.00	2.26	90.0	0.00	2.03	0.00	2.03
04/30/2018	#000070187607695	FRANKLIN TEMPLETON FUNDS UTILITIES	0.00	17.45	90.0	0.00	15.71	0.00	15.71
04/30/2018	#000070188334291	FRANKLIN TEMPLETON FUNDS UTILITIES	0.00	20.10	90.0	0.00	18.09	0.00	18.09
04/30/2018	#0000000003703232	MUTUAL GLOBAL DISCOVERY FUND CL A	0.00	3.30	90.0	0.00	2.97	0.00	2.97
04/30/2018	#0000000003902588	MUTUAL GLOBAL DISCOVERY FUND CL A	0.00	2.47	90.0	0.00	2.22	0.00	2.22
04/30/2018	#0000000004693608	MUTUAL GLOBAL DISCOVERY FUND CL A	0.00	9.66	90.0	0.00	8.69	0.00	8.69
04/30/2018	#0000000006004156	MUTUAL GLOBAL DISCOVERY FUND CL A	0.00	10.43	90.0	0.00	9.39	0.00	9.39

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<u>BROKER TRANSACTIONS</u>									
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>									
04/30/2018	#000000006558744	MUTUAL GLOBAL DISCOVERY FUND CL A	0.00	21.29	90.0	0.00	19.16	0.00	19.16
04/30/2018	#000000006560015	MUTUAL GLOBAL DISCOVERY FUND CL A	0.00	16.59	90.0	0.00	14.93	0.00	14.93
04/30/2018	#000000007152212	MUTUAL GLOBAL DISCOVERY FUND CL A	0.00	7.35	90.0	0.00	6.62	0.00	6.62
04/30/2018	#000000001285865	MUTUAL QUEST FUND CL A	0.00	3.19	90.0	0.00	2.87	0.00	2.87
04/30/2018	#000000005067905	MUTUAL SER FD SHARES FD CL A	0.00	3.16	90.0	0.00	2.84	0.00	2.84
04/30/2018	#000000001882885	MUTUAL SERIES FUND INC BEACON FUND	0.00	3.24	90.0	0.00	2.92	0.00	2.92
04/30/2018	#000000000286334	TEMPLETON CHINA WORLD FUND CLASS A	0.00	3.23	90.0	0.00	2.91	0.00	2.91
04/30/2018	#000002973537861 KREUVAR	TEMPLETON FUNDS INC WORLD FUND CL A	0.00	2.90	90.0	0.00	2.61	0.00	2.61
04/30/2018	#000005970596097 KREUVAR	TEMPLETON GL OPPS TR FUND - CLASS A	0.00	2.76	90.0	0.00	2.48	0.00	2.48
04/30/2018	#000006971895587 KREUVAR	TEMPLETON GLOBAL BOND FD CL A	0.00	3.26	90.0	0.00	2.93	0.00	2.93
04/30/2018	#000003970960169 KREUVAR	TEMPLETON GLOBAL SM CO FUND - CLASS	0.00	3.14	90.0	0.00	2.83	0.00	2.83
04/30/2018	#000001978631115 HANSEN,	TEMPLETON GROWTH FUND INC CL A	0.00	2.73	90.0	0.00	2.46	0.00	2.46
05/07/2018	#01425654058 VARIOUS	FA DIVERSIFIED INTERNATIONAL FUND	0.00	2.16	90.0	0.00	1.94	0.00	1.94
05/07/2018	#01484237159 VARIOUS	FA DIVERSIFIED INTERNATIONAL FUND	0.00	1.22	90.0	0.00	1.10	0.00	1.10
05/07/2018	#01484237159 VARIOUS	FA SMALL GROWTH	0.00	3.04	90.0	0.00	2.74	0.00	2.74
05/07/2018	#01474463500 VARIOUS	FIDELITY ADV BIOTECHNOLOGY-CL A	0.00	7.77	90.0	0.00	6.99	0.00	6.99
05/07/2018	#01486660911 VARIOUS	FIDELITY ADV BIOTECHNOLOGY-CL A	0.00	0.96	90.0	0.00	0.86	0.00	0.86
05/07/2018	#01485968596 VARIOUS	FIDELITY ADV CONSUMER STAPLES-CL A	0.00	1.91	90.0	0.00	1.72	0.00	1.72
05/07/2018	#01486540923 VARIOUS	FIDELITY ADV CONSUMER STAPLES-CL A	0.00	0.82	90.0	0.00	0.74	0.00	0.74
05/07/2018	#01448945798 VARIOUS	FIDELITY ADV FLOATING RATE HIGH INC	0.00	2.00	90.0	0.00	1.80	0.00	1.80
05/07/2018	#00704959766 VARIOUS	FIDELITY ADV GROWTH OPPORT-CL A	0.00	6.65	90.0	0.00	5.99	0.00	5.99
05/07/2018	#01425654058 VARIOUS	FIDELITY ADV GROWTH OPPORT-CL A	0.00	3.36	90.0	0.00	3.02	0.00	3.02
05/07/2018	#01450822992 VARIOUS	FIDELITY ADV GROWTH OPPORT-CL A	0.00	1.55	90.0	0.00	1.40	0.00	1.40
05/07/2018	#01460635897 VARIOUS	FIDELITY ADV GROWTH OPPORT-CL A	0.00	2.26	90.0	0.00	2.03	0.00	2.03
05/07/2018	#01484237159 VARIOUS	FIDELITY ADV GROWTH OPPORT-CL A	0.00	3.63	90.0	0.00	3.27	0.00	3.27
05/07/2018	#00704910751 VARIOUS	FIDELITY ADV HEALTH CARE-CL A	0.00	3.17	90.0	0.00	2.85	0.00	2.85
05/07/2018	#01450822992 VARIOUS	FIDELITY ADV HEALTH CARE-CL A	0.00	2.83	90.0	0.00	2.55	0.00	2.55
05/07/2018	#01469115503 VARIOUS	FIDELITY ADV HEALTH CARE-CL A	0.00	4.46	90.0	0.00	4.01	0.00	4.01
05/07/2018	#01481991832 VARIOUS	FIDELITY ADV HEALTH CARE-CL A	0.00	2.95	90.0	0.00	2.66	0.00	2.66
05/07/2018	#01484237159 VARIOUS	FIDELITY ADV HEALTH CARE-CL A	0.00	5.74	90.0	0.00	5.17	0.00	5.17
05/07/2018	#01485968596 VARIOUS	FIDELITY ADV HEALTH CARE-CL A	0.00	1.76	90.0	0.00	1.58	0.00	1.58
05/07/2018	#01486540923 VARIOUS	FIDELITY ADV HEALTH CARE-CL A	0.00	0.62	90.0	0.00	0.56	0.00	0.56
05/07/2018	#01486660911 VARIOUS	FIDELITY ADV HEALTH CARE-CL A	0.00	0.80	90.0	0.00	0.72	0.00	0.72
05/07/2018	#00704910751 VARIOUS	FIDELITY ADV INDUSTRIALS-CL A	0.00	2.89	90.0	0.00	2.60	0.00	2.60
05/07/2018	#01450822992 VARIOUS	FIDELITY ADV INDUSTRIALS-CL A	0.00	3.07	90.0	0.00	2.76	0.00	2.76
05/07/2018	#01469115503 VARIOUS	FIDELITY ADV INDUSTRIALS-CL A	0.00	3.22	90.0	0.00	2.90	0.00	2.90

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	POSTAGE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>									
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>									
05/07/2018	#01486660911	VARIOUS FIDELITY ADV INDUSTRIALS-CL A	0.00	1.00	90.0	0.00	0.90	0.00	0.90
05/07/2018	#00704910751	VARIOUS FIDELITY ADV NEW INSIGHTS-CL A	0.00	4.25	90.0	0.00	3.83	0.00	3.83
05/07/2018	#00704959766	VARIOUS FIDELITY ADV NEW INSIGHTS-CL A	0.00	6.35	90.0	0.00	5.72	0.00	5.72
05/07/2018	#01425654058	VARIOUS FIDELITY ADV NEW INSIGHTS-CL A	0.00	2.47	90.0	0.00	2.22	0.00	2.22
05/07/2018	#01483525505	VARIOUS FIDELITY ADV NEW INSIGHTS-CL A	0.00	6.67	90.0	0.00	6.00	0.00	6.00
05/07/2018	#01469115503	VARIOUS FIDELITY ADV STRATEGIC DIV & INCOME	0.00	4.21	90.0	0.00	3.79	0.00	3.79
05/07/2018	#01481998613	VARIOUS FIDELITY ADV UTILITIES-CL A	0.00	1.23	90.0	0.00	1.11	0.00	1.11
05/07/2018	#01486660911	VARIOUS FIDELITY ADV UTILITIES-CL A	0.00	0.94	90.0	0.00	0.85	0.00	0.85
05/07/2018	#01484237159	VARIOUS FIDELITY ADVISOR ENERGY CL A	0.00	2.06	90.0	0.00	1.85	0.00	1.85
05/07/2018	#01484534381	VARIOUS FIDELITY ADVISOR ENERGY CL A	0.00	0.92	90.0	0.00	0.83	0.00	0.83
05/07/2018	#01486660911	VARIOUS FIDELITY ADVISOR HIGH INCOME ADVANT	0.00	0.96	90.0	0.00	0.86	0.00	0.86
05/07/2018	#01485968596	VARIOUS FIDELITY ADVISOR MATERIALS FUND CL	0.00	1.81	90.0	0.00	1.63	0.00	1.63
05/07/2018	#01486540923	VARIOUS FIDELITY ADVISOR MATERIALS FUND CL	0.00	0.63	90.0	0.00	0.57	0.00	0.57
05/07/2018	#00704910751	VARIOUS FIDELITY ADVISORS BALANCED	0.00	1.98	90.0	0.00	1.78	0.00	1.78
05/07/2018	#00701570335	VARIOUS FIDELITY HEREFORD STR TR GOVT MONEY	0.00	4.36	90.0	0.00	3.92	0.00	3.92
05/07/2018	#01469115503	VARIOUS FIDELITY HEREFORD STR TR GOVT MONEY	0.00	3.12	90.0	0.00	2.81	0.00	2.81
05/07/2018	#01490208566	VARIOUS FIDELITY INVT TR ADVISOR EMRGING MK	0.00	9.82	90.0	0.00	8.84	0.00	8.84
05/09/2018	# SCHIPULL, DENNIS	DAIN TRAILER	0.00	22.80	90.0	0.00	20.52	0.00	20.52
05/09/2018	# SCHIPULL, DENNIS	DAIN TRAILER	0.00	8.01	90.0	0.00	7.21	0.00	7.21
05/09/2018	# SCHIPULL, DENNIS	DAIN TRAILER	0.00	2.95	90.0	0.00	2.66	0.00	2.66
05/09/2018	# SCHIPULL, RAMONA	DAIN TRAILER	0.00	3.68	90.0	0.00	3.31	0.00	3.31
05/09/2018	# SCHIPULL, RAMONA	DAIN TRAILER	0.00	2.26	90.0	0.00	2.03	0.00	2.03
05/09/2018	# SCHIPULL, RAMONA	DAIN TRAILER	0.00	6.69	90.0	0.00	6.02	0.00	6.02
05/09/2018	# SCHIPULL, RAMONA	DAIN TRAILER	0.00	3.56	90.0	0.00	3.20	0.00	3.20
05/09/2018	# SCHIPULL, RAMONA	DAIN TRAILER	0.00	2.07	90.0	0.00	1.86	0.00	1.86
05/09/2018	# SCHIPULL, RAMONA	DAIN TRAILER	0.00	1.68	90.0	0.00	1.51	0.00	1.51
05/09/2018	# SCHIPULL, DENNIS	DAIN TRAILER	0.00	5.93	90.0	0.00	5.34	0.00	5.34
05/09/2018	# SCHIPULL, DENNIS	DAIN TRAILER	0.00	9.06	90.0	0.00	8.15	0.00	8.15
05/09/2018	# SCHIPULL, DENNIS	DAIN TRAILER	0.00	4.25	90.0	0.00	3.83	0.00	3.83
05/09/2018	# SCHIPULL, DENNIS	DAIN TRAILER	0.00	3.15	90.0	0.00	2.84	0.00	2.84
05/09/2018	# SCHIPULL, DENNIS	DAIN TRAILER	0.00	2.74	90.0	0.00	2.47	0.00	2.47
05/09/2018	# SCHIPULL, DENNIS	DAIN TRAILER	0.00	2.31	90.0	0.00	2.08	0.00	2.08
05/09/2018	# SCHIPULL, DENNIS	DAIN TRAILER	0.00	10.51	90.0	0.00	9.46	0.00	9.46
05/09/2018	# SCHIPULL, DENNIS	DAIN TRAILER	0.00	13.87	90.0	0.00	12.48	0.00	12.48
05/09/2018	# HANSEN, GALEN	DAIN TRAILER	0.00	46.49	90.0	0.00	41.84	0.00	41.84
05/09/2018	# HANSEN, GALEN	DAIN TRAILER	0.00	0.76	90.0	0.00	0.68	0.00	0.68

COMMISSION STATEMENT for DENNIS KREUSCHER

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	POSTAGE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>									
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>									
05/09/2018 #	HANSEN, GALEN	DAIN TRAILER	0.00	2.82	90.0	0.00	2.54	0.00	2.54
05/09/2018 #	HANSEN, GALEN	DAIN TRAILER	0.00	2.30	90.0	0.00	2.07	0.00	2.07
05/09/2018 #	HANSEN, GALEN	DAIN TRAILER	0.00	7.74	90.0	0.00	6.97	0.00	6.97
05/09/2018 #	HANSEN, GALEN	DAIN TRAILER	0.00	2.83	90.0	0.00	2.55	0.00	2.55
05/09/2018 #	SCHIPULL, DENNIS	DAIN TRAILER	0.00	5.16	90.0	0.00	4.64	0.00	4.64
05/09/2018 #	SCHIPULL, DENNIS	DAIN TRAILER	0.00	5.21	90.0	0.00	4.69	0.00	4.69
05/09/2018 #	SCHIPULL, RAMONA	DAIN TRAILER	0.00	2.59	90.0	0.00	2.33	0.00	2.33
05/09/2018 #	SCHIPULL, RAMONA	DAIN TRAILER	0.00	10.00	90.0	0.00	9.00	0.00	9.00
05/09/2018 #	SCHIPULL, RAMONA	DAIN TRAILER	0.00	2.20	90.0	0.00	1.98	0.00	1.98
05/09/2018 #	SCHIPULL, RAMONA	DAIN TRAILER	0.00	5.73	90.0	0.00	5.16	0.00	5.16
05/09/2018 #	SCHIPULL, RAMONA	DAIN TRAILER	0.00	7.69	90.0	0.00	6.92	0.00	6.92
05/09/2018 #	SCHIPULL, RAMONA	DAIN TRAILER	0.00	1.48	90.0	0.00	1.33	0.00	1.33
05/09/2018 #	SCHIPULL, RAMONA	DAIN TRAILER	0.00	3.56	90.0	0.00	3.20	0.00	3.20
05/09/2018 #	SCHIPULL, RAMONA	DAIN TRAILER	0.00	6.61	90.0	0.00	5.95	0.00	5.95
05/09/2018 #	PERKINS, DORTHY	DAIN TRAILER	0.00	3.46	90.0	0.00	3.11	0.00	3.11
05/09/2018 #	PERKINS, DORTHY	DAIN TRAILER	0.00	3.48	90.0	0.00	3.13	0.00	3.13
05/09/2018 #	PERKINS, DORTHY	DAIN TRAILER	0.00	2.91	90.0	0.00	2.62	0.00	2.62
05/09/2018 #	TUFTE, CHARLES	DAIN TRAILER	0.00	5.90	90.0	0.00	5.31	0.00	5.31
05/09/2018 #	TUFTE, CHARLES	DAIN TRAILER	0.00	4.15	90.0	0.00	3.74	0.00	3.74
05/09/2018 #	TUFTE, CHARLES	DAIN TRAILER	0.00	2.11	90.0	0.00	1.90	0.00	1.90
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *			<u>\$0.00</u>	<u>\$1,369.46</u>		<u>\$0.00</u>	<u>\$1,232.53</u>	<u>\$0.00</u>	<u>\$1,232.53</u>
*** BROKER TRANSACTIONS TOTAL ***			<u>\$255,846.03</u>	<u>\$1,593.11</u>		<u>\$0.00</u>	<u>\$1,433.80</u>	<u>\$0.00</u>	<u>\$1,433.80</u>

ADJUSTMENTS

06/20/2018	ADMIN FEE: ADMIN FEE	-320.00
06/20/2018	E & O INSURANCE: E & O INSURANCE	-179.00
*** ADJUSTMENTS TOTAL ***		<u>\$-499.00</u>

BROKER COMMISSION TOTALS

Broker Transactions	\$1,433.80
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-499.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$934.80
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