

## **COMMISSION STATEMENT**

July 09, 2018

MICHAEL GAROFALO

54 Brookmeadow Circle Shrewsbury, PA 17361 BROKER #: A17

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER '	TRANSACTIONS					
PRODUCT	CATEGORY: MUTUAL FUNDS							
06/25/201	8 ***-**-5144 - WINTER, LAURA ACCOUNT #: 00086895596	AMERICAN BALANCED FUND-A BUY 2 Units @28.6800	50.00	2.50	0.00	2.50	85.0	2.13
06/29/201	8 ***-**-2071 - SHOCKEY, CHELSEA ACCOUNT #: 00088283660	AMERICAN BALANCED FUND-A BUY 5 Units @28.8000	150.00	7.50	0.00	7.50	85.0	6.38
06/18/201	8 ***-**-36IR - HERDSON, JOHN ACCOUNT #: 03222003518	CAPITAL APPRECIATION C BUY 0 Units @0.0000	63.36	0.63	0.00	0.63	85.0	0.54
06/29/201	8 ***-**-2071 - SHOCKEY, CHELSEA ACCOUNT #: 00088283660	CAPITAL INCOME BUILDER-A BUY 2 Units @63.6000	100.00	5.00	0.00	5.00	85.0	4.25
06/18/201	8 ***-**-36IR - HERDSON, JOHN ACCOUNT #: 08370183502	EQUITY INCOME FUND, INC. C BUY 0 Units @0.0000	63.36	0.63	0.00	0.63	85.0	0.54
06/29/201	8 ***-**-2071 - SHOCKEY, CHELSEA ACCOUNT #: 00088283660	FUNDAMENTAL INVESTORS-A BUY 2 Units @66.4300	150.00	7.50	0.00	7.50	85.0	6.38
07/02/201	8 ***-**-830J - STRAUB, JANE ACCOUNT #: LSR011950	HARTFORD BALANCED INCOME FD CL C BUY 73 Units @13.7600	999.99	10.00	0.00	10.00	85.0	8.50
06/29/201	8 ***-**-2071 - SHOCKEY, CHELSEA ACCOUNT #: 00088283660	NEW PERSPECTIVE FUND-A BUY 2 Units @47.8400	100.00	5.00	0.00	5.00	85.0	4.25
06/18/201	8 ***-**-36IR - HERDSON, JOHN ACCOUNT #: 02592150962	QUEST BALANCED FUND C BUY 0 Units @0.0000	65.28	0.65	0.00	0.65	85.0	0.55
		* MUTUAL FUNDS SUBTOTAL	* \$1,741.99	\$39.41	\$0.00	\$39.41		\$33.52
PRODUCT	CATEGORY: EQUITY INDEXED ANN	<b>WITIES</b>						
05/18/201	8 ***-**-1013 - LOYCH, ALICE	AMERICAN LEGEND III 50 TRAIL BUY 1 Units @23524.2600	23,524.26	705.73	0.00	705.73	100.0	705.73
	•	EQUITY INDEXED ANNUITIES SUBTOTAL	* \$23,524.26	\$705.73	\$0.00	\$705.73		\$705.73
PRODUCT	CATEGORY: MUTUAL FUND 12B1 T	RAILS						
07/09/201	8 ***-**-30IN - STRAUB, JANE ACCOUNT #: 7200028004	SAMMONS MF TRAILS BUY 0 Units @0.0000	0.00	13.29	0.00	13.29	85.0	11.30
		* MUTUAL FUND 12B1 TRAILS SUBTOTAL	* \$0.00	\$13.29	\$0.00	\$13.29		\$11.30



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DDODUGE	CAMECODY, VARIABLE ANNUITMY 1		TRANSACTIONS	(continue	ed)				
	CATEGORY: VARIABLE ANNUITY 1 8 ***-**-67IN - SIPES, RAE ACCOUNT #: E1056844	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	87.46	0.00	87.46	85.0	74.34
06/30/201	8 ***-**-67IN - SIPES, RAE ACCOUNT #: E1056844	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	87.46	0.00	87.46	85.0	74.34
06/30/201	8 ***-**-959I - HACKMAN, BRANDT ACCOUNT #: E1063045	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	42.23	0.00	42.23	85.0	35.90
06/30/201	8 ***-**-959I - HACKMAN, BRANDT ACCOUNT #: E1063045	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	42.23	0.00	42.23	85.0	35.90
06/30/201	8 ***-**-897I - PLAPPERT, KAREN ACCOUNT #: E1024452	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	35.66	0.00	35.66	85.0	30.31
06/30/201	8 ***-**-897I - PLAPPERT, KAREN ACCOUNT #: E1024452	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	35.66	0.00	35.66	85.0	30.31
06/30/201	8 ***-**-30IN - STRAUB, JANE ACCOUNT #: E0980058	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	42.72	0.00	42.72	85.0	36.31
06/30/201	8 ***-**-30IN - STRAUB, JANE ACCOUNT #: E0980058	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	42.72	0.00	42.72	85.0	36.31
06/30/201	8 ***-**-48IN - KANE, VIRGINIA ACCOUNT #: E0985416	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	21.72	0.00	21.72	85.0	18.46
06/30/201	8 ***-**-48IN - KANE, VIRGINIA ACCOUNT #: E0985416	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	21.72	0.00	21.72	85.0	18.46
06/30/201	8 ***-**-11IN - GRAHAM, ARTHUR ACCOUNT #: E0985384	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	24.79	0.00	24.79	85.0	21.07
06/30/201	8 ***-**-11IN - GRAHAM, ARTHUR ACCOUNT #: E0985384	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	24.79	0.00	24.79	85.0	21.07
06/30/201	8 ***-**-167I - NORNHOLD, DENNIS ACCOUNT #: E0964895	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	98.33	0.00	98.33	85.0	83.58
06/30/201	8 ***-**-167I - NORNHOLD, DENNIS ACCOUNT #: E0964895	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	98.33	0.00	98.33	85.0	83.58
06/30/201	8 ***-**-30IN - STRAUB, JANE ACCOUNT #: E0939841	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	79.16	0.00	79.16	85.0	67.29
06/30/201	8 ***-**-30IN - STRAUB, JANE ACCOUNT #: E0939841	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	79.16	0.00	79.16	85.0	67.29



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			TRANSACTIONS	(continue	ed)				
	CATEGORY: VARIABLE ANNUITY 1 8 ***-**-64IN - SHIFFLET, ACCOUNT #: E0950826	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	52.67	0.00	52.67	85.0	44.77
06/30/201	8 ***-**-64IN - SHIFFLET, ACCOUNT #: E0950826	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	52.67	0.00	52.67	85.0	44.77
06/30/201	8 ***-**-11IN - GRAHAM, ARTHUR ACCOUNT #: E0923647	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	53.29	0.00	53.29	85.0	45.30
06/30/201	.8 ***-**-11IN - GRAHAM, ARTHUR ACCOUNT #: E0923647	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	53.29	0.00	53.29	85.0	45.30
06/30/201	.8 ***-**-26IN - CROWL, ROBERT ACCOUNT #: E0905532	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	25.30	0.00	25.30	85.0	21.51
06/30/201	.8 ***-**-26IN - CROWL, ROBERT ACCOUNT #: E0905532	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	25.30	0.00	25.30	85.0	21.51
06/30/201	8 ***-**-375I - EDELIN, ANTHONY ACCOUNT #: E0911624	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	10.27	0.00	10.27	85.0	8.73
06/30/201	8 ***-**-375I - EDELIN, ANTHONY ACCOUNT #: E0911624	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	10.27	0.00	10.27	85.0	8.73
06/30/201	.8 ***-**-486I - EDELIN, ACCOUNT #: E0912228	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	9.99	0.00	9.99	85.0	8.49
06/30/201	.8 ***-**-486I - EDELIN, ACCOUNT #: E0912228	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	9.99	0.00	9.99	85.0	8.49
06/30/201	.8 ***-**-26IN - CROWL, ROBERT ACCOUNT #: E0905290	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	49.26	0.00	49.26	85.0	41.87
06/30/201	.8 ***-**-26IN - CROWL, ROBERT ACCOUNT #: E0905290	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	49.26	0.00	49.26	85.0	41.87
06/30/201	.8 ***-**-36IN - CROWL, LINDA ACCOUNT #: E0908044	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	15.73	0.00	15.73	85.0	13.37
06/30/201	.8 ***-**-36IN - CROWL, LINDA ACCOUNT #: E0908044	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	15.73	0.00	15.73	85.0	13.37
06/30/201	8 ***-**-36IN - CROWL, LINDA ACCOUNT #: E0908041	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	49.26	0.00	49.26	85.0	41.87
06/30/201	8 ***-**-36IN - CROWL, LINDA ACCOUNT #: E0908041	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	49.26	0.00	49.26	85.0	41.87

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		BROKER	TRANSACTIONS	(continue	ed)				
PRODUCT	CATEGORY: VARIABLE ANNUITY	12B1 TRAILS (continued)							
06/30/201	18 ***-**-36IN - CROWL, LINDA ACCOUNT #: E0908039	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	11.06	0.00	11.06	85.0	9.40
06/30/201	18 ***-**-36IN - CROWL, LINDA ACCOUNT #: E0908039	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	11.06	0.00	11.06	85.0	9.40
06/30/201	18 ***-**-26IN - CROWL, ROBERT ACCOUNT #: E0905702	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	15.39	0.00	15.39	85.0	13.08
06/30/201	18 ***-**-26IN - CROWL, ROBERT ACCOUNT #: E0905702	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	15.39	0.00	15.39	85.0	13.08
06/30/201	18 ***-**-227I - ZELLERS, ACCOUNT #: E0871645	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	56.58	0.00	56.58	85.0	48.09
06/30/201	18 ***-**-227I - ZELLERS, ACCOUNT #: E0871645	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	56.58	0.00	56.58	85.0	48.09
06/30/201	18 ***-**-8711 - WILLIAMS, VALLI ACCOUNT #: E0882649	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	28.99	0.00	28.99	85.0	24.64
06/30/201	18 ***-**-8711 - WILLIAMS, VALLI ACCOUNT #: E0882649	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	28.99	0.00	28.99	85.0	24.64
06/30/201	18 ***-**-15IN - STEVENSON, ACCOUNT #: E0829712	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	29.80	0.00	29.80	85.0	25.33
06/30/201	18 ***-**-15IN - STEVENSON, ACCOUNT #: E0829712	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	29.80	0.00	29.80	85.0	25.33
06/30/201	18 ***-**-842I - GREENHALGH, ACCOUNT #: E0833773	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	36.66	0.00	36.66	85.0	31.16
06/30/201	18 ***-**-842I - GREENHALGH, ACCOUNT #: E0833773	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	36.66	0.00	36.66	85.0	31.16
06/30/201	18 ***-**-84IN - LEVON, FRANCES ACCOUNT #: E0831446	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	12.12	0.00	12.12	85.0	10.30
06/30/201	18 ***-**-28IR - BUCHANAN, ACCOUNT #: E0827834	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	67.78	0.00	67.78	85.0	57.61
06/30/201	18 ***-**-28IR - BUCHANAN, ACCOUNT #: E0827834	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	67.78	0.00	67.78	85.0	57.61
06/30/201	18 ***-**-84IN - LEVON, FRANCES ACCOUNT #: E0831446	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	12.12	0.00	12.12	85.0	10.30



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DD ODVIGE	CAMPAGODY, WARTANIA AMPAGONY 1		TRANSACTIONS	(continue	ed)				
	CATEGORY: VARIABLE ANNUITY 1 8 ***-**-3051 - WAGNER, KEITH ACCOUNT #: E0849513	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	61.99	0.00	61.99	85.0	52.69
06/30/201	8 ***-**-305I - WAGNER, KEITH ACCOUNT #: E0849513	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	61.99	0.00	61.99	85.0	52.69
06/30/201	8 ***-**-54IN - GAROFALO, ACCOUNT #: E0790269	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	60.06	0.00	60.06	85.0	51.05
06/30/201	8 ***-**-54IN - GAROFALO, ACCOUNT #: E0790269	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	60.06	0.00	60.06	85.0	51.05
06/30/201	8 ***-**-92IN - SMITH, JOHN ACCOUNT #: E0790239	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	48.88	0.00	48.88	85.0	41.55
06/30/201	8 ***-**-92IN - SMITH, JOHN ACCOUNT #: E0790239	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	48.88	0.00	48.88	85.0	41.55
06/30/201	8 ***-**-597I - LEAR, DIANE ACCOUNT #: E0811893	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	53.06	0.00	53.06	85.0	45.10
06/30/201	8 ***-**-597I - LEAR, DIANE ACCOUNT #: E0811893	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	53.06	0.00	53.06	85.0	45.10
06/30/201	8 ***-**-322I - SHOCKEY, DEBORAH ACCOUNT #: E0809906	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	46.37	0.00	46.37	85.0	39.41
06/30/201	8 ***-**-322I - SHOCKEY, DEBORAH ACCOUNT #: E0809906	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	46.37	0.00	46.37	85.0	39.41
06/30/201	8 ***-**-67IN - SIPES, RAE ACCOUNT #: E0809876	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	27.11	0.00	27.11	85.0	23.04
06/30/201	8 ***-**-67IN - SIPES, RAE ACCOUNT #: E0809876	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	27.11	0.00	27.11	85.0	23.04
06/30/201	8 ***-**-153I - SHOCKEY, JEFFREY ACCOUNT #: E0810476	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	63.93	0.00	63.93	85.0	54.34
06/30/201	8 ***-**-153I - SHOCKEY, JEFFREY ACCOUNT #: E0810476	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	63.93	0.00	63.93	85.0	54.34
06/30/201	8 ***-**-069I - MEHALKO, ACCOUNT #: E0778173	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	27.68	0.00	27.68	85.0	23.53
06/30/201	8 ***-**-069I - MEHALKO, ACCOUNT #: E0778173	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	27.68	0.00	27.68	85.0	23.53



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		BROKER	TRANSACTIONS	(continue	ed)				
PRODUCT	CATEGORY: VARIABLE ANNUITY 1	L2B1 TRAILS (continued)							
06/30/201	18 ***-**-1801 - LEAR, WILLIAM ACCOUNT #: E0744858	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	31.93	0.00	31.93	85.0	27.14
06/30/201	18 ***-**-1801 - LEAR, WILLIAM ACCOUNT #: E0744858	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	31.93	0.00	31.93	85.0	27.14
06/30/201	18 ***-**-97IN - LEAR, DIANE ACCOUNT #: E0744523	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	112.38	0.00	112.38	85.0	95.52
06/30/201	18 ***-**-97IN - LEAR, DIANE ACCOUNT #: E0744523	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	112.38	0.00	112.38	85.0	95.52
06/30/201	18 ***-**-683I - SCHWARTZ, EMILY ACCOUNT #: E0750396	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	78.60	0.00	78.60	85.0	66.81
06/30/201	18 ***-**-683I - SCHWARTZ, EMILY ACCOUNT #: E0750396	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	78.60	0.00	78.60	85.0	66.81
06/30/201	18 ***-**-32IN - BURG, THERESA ACCOUNT #: E0756666	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	65.63	0.00	65.63	85.0	55.79
06/30/201	18 ***-**-32IN - BURG, THERESA ACCOUNT #: E0756666	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	65.63	0.00	65.63	85.0	55.79
06/30/201	18 ***-**-64IN - BURG, WAYNE ACCOUNT #: E0757210	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	12.95	0.00	12.95	85.0	11.01
06/30/201	18 ***-**-64IN - BURG, WAYNE ACCOUNT #: E0757210	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	12.95	0.00	12.95	85.0	11.01
06/30/201	18 ***-**-32IN - BURG, THERESA ACCOUNT #: E0757025	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	21.93	0.00	21.93	85.0	18.64
06/30/201	18 ***-**-32IN - BURG, THERESA ACCOUNT #: E0757025	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	21.93	0.00	21.93	85.0	18.64
06/30/201	18 ***-**-90IN - BARLUP, DIANE ACCOUNT #: E0770790	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	33.85	0.00	33.85	85.0	28.77
06/30/201	18 ***-**-184I - BEAVERSON, ROYCE ACCOUNT #: E0713242	E AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	56.78	0.00	56.78	85.0	48.26
06/30/201	18 ***-**-184I - BEAVERSON, ROYCE ACCOUNT #: E0713242	E AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	56.78	0.00	56.78	85.0	48.26
06/30/201	18 ***-**-376I - WAGNER, LINDA ACCOUNT #: E0621993	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	47.37	0.00	47.37	85.0	40.26



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DRODUCT	CATEGORY: VARIABLE ANNUITY 1		TRANSACTIONS	(continu	ued)				
	8 ***-**-3761 - WAGNER, LINDA ACCOUNT #: E0621993	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	47.37	0.00	47.37	85.0	40.26
06/30/201	8 ***-**-35IN - TOBIN, MAUREEN ACCOUNT #: E0627974	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	31.13	0.00	31.13	85.0	26.46
06/30/201	8 ***-**-35IN - TOBIN, MAUREEN ACCOUNT #: E0627974	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	31.13	0.00	31.13	85.0	26.46
06/30/201	8 ***-**-653I - MYERS, MARVIN ACCOUNT #: E0626846	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	17.02	0.00	17.02	85.0	14.47
06/30/201	8 ***-**-653I - MYERS, MARVIN ACCOUNT #: E0626846	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	17.02	0.00	17.02	85.0	14.47
06/30/201	8 ***-**-65IN - BARLUP, DAVID ACCOUNT #: E0590925	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	75.78	0.00	75.78	85.0	64.41
06/30/201	8 ***-**-65IN - BARLUP, DAVID ACCOUNT #: E0590925	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	75.78	0.00	75.78	85.0	64.41
06/30/201	8 ***-**-244I - REED, GENEVIEVE ACCOUNT #: E0590671	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	76.84	0.00	76.84	85.0	65.31
06/30/201	8 ***-**-244I - REED, GENEVIEVE ACCOUNT #: E0590671	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	76.84	0.00	76.84	85.0	65.31
06/30/201	8 ***-**-30IN - PLOCKI, BARBARA ACCOUNT #: E0604667	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	69.34	0.00	69.34	85.0	58.94
06/30/201	8 ***-**-30IN - PLOCKI, BARBARA ACCOUNT #: E0604667	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	69.34	0.00	69.34	85.0	58.94
07/03/201	8 ***-**-8591 - CAMPBELL, GERALI ACCOUNT #: R073277-ZS	O ING ADVANTAGE SELECT BUY 0 Units @0.0000		0.00	16.62	0.00	16.62	85.0	14.13
06/30/201	8 ***-**-36IR - HERDSON, JOHN ACCOUNT #: 1012521924	JACKSON ELITE ACCESS E BUY 0 Units @0.0000		0.00	40.13	0.00	40.13	85.0	34.11
06/30/201	8 ***-**-632I - BURG, THERESA ACCOUNT #: 1015747249	JACKSON ELITE ACCESS E BUY 0 Units @0.0000		0.00	68.92	0.00	68.92	85.0	58.58
06/30/201	8 ***-**-648I - KANE, VIRGINIA ACCOUNT #: 1015810986	JACKSON ELITE ACCESS E BUY 0 Units @0.0000		0.00	20.05	0.00	20.05	85.0	17.04
06/30/201	8 ***-**-3051 - WAGNER, KEITH ACCOUNT #: 1015946705	JACKSON ELITE ACCESS E BUY 0 Units @0.0000		0.00	47.99	0.00	47.99	85.0	40.79



MICHAEL GAROFALO

54 Brookmeadow Circle Shrewsbury, PA 17361 BROKER #: A17

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
PRODUCT	CATEGORY: VARIABLE ANNUITY 1	BROKER TRANSACT  2B1 TRAILS (continued)	IONS (continu	ued)				
06/30/2018	3 ***-**-48IN - KANE, VIRGINIA ACCOUNT #: 1019931044	JACKSON ELITE ACCESS E BUY 0 Units @0.0000	0.00	36.88	0.00	36.88	85.0	31.35
06/30/2018	8 ***-**-5971 - LEAR, DIANE ACCOUNT #: 1014504202	JACKSON ELITE ACCESS OPTION A BUY 0 Units @0.0000	0.00	18.76	0.00	18.76	85.0	15.95
06/30/2018	8 ***-**-36IN - CROWL, LINDA ACCOUNT #: 1016264217	JACKSON ELITE ACCESS OPTION A BUY 0 Units @0.0000	0.00	207.44	0.00	207.44	85.0	176.32
06/30/2018	8 ***-**-94IR - VITALE, LAURIE ACCOUNT #: 1016299231	JACKSON ELITE ACCESS OPTION A BUY 0 Units @0.0000	0.00	15.46	0.00	15.46	85.0	13.14
06/30/2018	8 ***-**-20IN - GARMAN, KARL ACCOUNT #: 1017012386	JACKSON ELITE ACCESS OPTION A BUY 0 Units @0.0000	0.00	7.55	0.00	7.55	85.0	6.42
06/30/2018	8 ***-**-62IN - MCKINNEY, ACCOUNT #: 1013706413	JACKSON NAT VA TRAILS DTCC BUY 0 Units @0.0000	0.00	210.53	0.00	210.53	85.0	178.95
06/30/2018	8 ***-**-53IN - SHOCKEY, JEFFREY ACCOUNT #: 1014308870	JACKSON NATIONAL PERSPECTIVE II BUY 0 Units @0.0000	0.00	36.84	0.00	36.84	85.0	31.31
06/30/2018	8 ***-**-113I - PIERMANI, JOHN ACCOUNT #: 1014761337	JACKSON NATIONAL PERSPECTIVE II BUY 0 Units @0.0000	0.00	49.49	0.00	49.49	85.0	42.07
06/30/2018	8 ***-**-228J - BUCHANAN, ACCOUNT #: 1006011280	JACKSON NATIONAL PERSPECTIVE L SERI BUY 0 Units @0.0000	0.00	45.88	0.00	45.88	85.0	39.00
06/30/2018	8 ***-**-85IN - GRAHAM, BARBARA ACCOUNT #: 1012657141	JACKSON NATIONAL PERSPECTIVE L SERI BUY 0 Units @0.0000	0.00	55.98	0.00	55.98	85.0	47.58
06/30/2018	3 ***-**-814I - MCKENNA, DONNA ACCOUNT #: 1013003528	JACKSON NATIONAL PERSPECTIVE L SERI BUY 0 Units @0.0000	0.00	150.45	0.00	150.45	85.0	127.88
06/30/2018	3 ***-**-4001 - ROMIG, MARK ACCOUNT #: 1013168853	JACKSON NATIONAL PERSPECTIVE L SERI BUY 0 Units @0.0000	0.00	59.91	0.00	59.91	85.0	50.92
06/30/2018	8 ***-**-276I - GASSWINT, SUSAN ACCOUNT #: 1013258658	JACKSON NATIONAL PERSPECTIVE L SERI BUY 0 Units @0.0000	0.00	79.03	0.00	79.03	85.0	67.18
06/30/2018	8 ***-**-228J - BUCHANAN, ACCOUNT #: 1013442998	JACKSON NATIONAL PERSPECTIVE L SERI BUY 0 Units @0.0000	0.00	64.71	0.00	64.71	85.0	55.00
06/30/2018	3 ***-**-227I - ZELLERS, ACCOUNT #: 1013578113	JACKSON NATIONAL PERSPECTIVE L SERI BUY 0 Units @0.0000	0.00	61.52	0.00	61.52	85.0	52.29
06/30/2018	8 ***-**-364J - SHIFFLET, ACCOUNT #: 1013759851	JACKSON NATIONAL PERSPECTIVE L SERI BUY 0 Units @0.0000	0.00	56.78	0.00	56.78	85.0	48.26



MICHAEL GAROFALO

54 Brookmeadow Circle Shrewsbury, PA 17361 BROKER #: A17

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
			027.7	- 33				
		BROKER TRANSACTION	ONS (continu	<u>lea)</u>				
	CATEGORY: VARIABLE ANNUITY	<del>`</del>						
06/30/20	18 ***-**-697I - ENEDY, EMILY ACCOUNT #: 1014092982	JACKSON NATIONAL PERSPECTIVE L SERI BUY 0 Units @0.0000	0.00	20.62	0.00	20.62	85.0	17.53
06/30/20	18 ***-**-39IN - KNOUFF, GILBERT ACCOUNT #: 1012530010	JACKSON VA TRAILS DTCC BUY 0 Units @0.0000	0.00	33.31	0.00	33.31	85.0	28.31
06/30/20	18 ***-**-39IN - KNOUFF, GILBERT ACCOUNT #: 1012530311	JACKSON VA TRAILS DTCC BUY 0 Units @0.0000	0.00	40.81	0.00	40.81	85.0	34.69
06/30/20	18 ***-**-582I - PLOCKI, EDWARD ACCOUNT #: 1012599060	JACKSON VA TRAILS DTCC BUY 0 Units @0.0000	0.00	239.90	0.00	239.90	85.0	203.92
06/30/20	18 ***-**-56IN - REYNOLDS, ACCOUNT #: 959788496	LINCOLN AM LEGACY III PLUS BUY 0 Units @0.0000	0.00	38.93	0.00	38.93	85.0	33.09
07/03/20	18 ***-**-582I - PLOCKI, EDWARD ACCOUNT #: LBLA150363	LINCOLN BENEFIT LIFE 53301E682 BUY 0 Units @0.0000	0.00	55.32	0.00	55.32	85.0	47.02
06/30/20	18 ***-**-842I - GREENHALGH, ACCOUNT #: 959942592	LINCOLN FIN VA TRAILS 534222443 BUY 0 Units @0.0000	0.00	197.57	0.00	197.57	85.0	167.93
06/30/20	18 ***-**-36IN - CROWL, LINDA ACCOUNT #: 959762252	LINCOLN FIN VA TRAILS DTCC 53422260 BUY 0 Units @0.0000	0.00	16.46	0.00	16.46	85.0	13.99
06/30/20	18 ***-**-26IN - CROWL, ROBERT ACCOUNT #: 959762253	LINCOLN FIN VA TRAILS DTCC 53422260 BUY 0 Units @0.0000	0.00	16.46	0.00	16.46	85.0	13.99
06/30/20	18 ***-**-30IN - STRAUB, JANE ACCOUNT #: 959798358	LINCOLN FIN VA TRAILS DTCC 53422260 BUY 0 Units @0.0000	0.00	8.42	0.00	8.42	85.0	7.16
06/30/20	18 ***-**-471I - STRAUB, FBO MR ACCOUNT #: 016350118	NATIONWIDE 63890A439 BUY 0 Units @0.0000	0.00	110.14	0.00	110.14	85.0	93.62
06/30/20	18 ***-**-13IN - STONESIFER, ACCOUNT #: 016312869	NATIONWIDE CUSIP 638662262-NSCC BUY 0 Units @0.0000	0.00	68.00	0.00	68.00	85.0	57.80
06/30/20	18 ***-**-92IN - ZEBLEY, ACCOUNT #: 016314665	NATIONWIDE CUSIP 638662262-NSCC BUY 0 Units @0.0000	0.00	111.31	0.00	111.31	85.0	94.61
06/30/20	18 ***-**-364I - SHIFFLET, RUSSEI ACCOUNT #: 016316152	L NATIONWIDE CUSIP 638662262-NSCC BUY 0 Units @0.0000	0.00	435.95	0.00	435.95	85.0	370.56
06/30/20	18 ***-**-97IN - LEAR, DIANE ACCOUNT #: 016212503	NATIONWIDE CUSIP 63866W167-NFS BUY 0 Units @0.0000	0.00	310.69	0.00	310.69	85.0	264.09
06/30/20	18 ***-**-20IN - GARMAN, KARL ACCOUNT #: 016212504	NATIONWIDE CUSIP 63866W167-NFS BUY 0 Units @0.0000	0.00	552.34	0.00	552.34	85.0	469.49

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
PRODUCT	CATEGORY: VARIABLE ANNUITY 1	BROKER TRANSACT 2B1 TRAILS (continued)	IONS (continu	ued)				
	3 ***-**-30IN - STRAUB, JANE ACCOUNT #: 016216518	NATIONWIDE CUSIP 63866W167-NFS BUY 0 Units @0.0000	0.00	196.26	0.00	196.26	85.0	166.82
06/30/2018	3 ***-**-37IN - KUNKEL, JANET ACCOUNT #: 016224903	NATIONWIDE CUSIP 63866W167-NFS BUY 0 Units @0.0000	0.00	308.14	0.00	308.14	85.0	261.92
06/30/2018	3 ***-**-614I - WILLIAMS, RONALD ACCOUNT #: 016233902	NATIONWIDE CUSIP 63890A132-NSCC BUY 0 Units @0.0000	0.00	173.72	0.00	173.72	85.0	147.66
06/30/2018	3 ***-**-36IN - HERDSON, JOHN ACCOUNT #: 016321152	NATIONWIDE CUSIP 63890A173-NSCC BUY 0 Units @0.0000	0.00	38.00	0.00	38.00	85.0	32.30
06/30/2018	3 ***-**-1810 - ILGENFRITZ, ACCOUNT #: 016337315	NATIONWIDE CUSIP 63890A413-NSCC BUY 0 Units @0.0000	0.00	104.40	0.00	104.40	85.0	88.74
06/30/2018	3 ***-**-3730 - MANGANELLO, TIRA ACCOUNT #: 016337316	NATIONWIDE CUSIP 63890A413-NSCC BUY 0 Units @0.0000	0.00	97.12	0.00	97.12	85.0	82.55
06/30/2018	3 ***-**-0550 - ILGENFRITZ, TIM ACCOUNT #: 016337317	NATIONWIDE CUSIP 63890A413-NSCC BUY 0 Units @0.0000	0.00	103.40	0.00	103.40	85.0	87.89
06/30/2018	3 ***-**-2600 - ILGENFRITZ, TOD ACCOUNT #: 016337318	NATIONWIDE CUSIP 63890A413-NSCC BUY 0 Units @0.0000	0.00	97.57	0.00	97.57	85.0	82.93
06/30/2018	3 ***-**-8100 - BLAUCH, CATHY ACCOUNT #: 016351492	NATIONWIDE CUSIP 63890A413-NSCC BUY 0 Units @0.0000	0.00	113.63	0.00	113.63	85.0	96.59
06/30/2018	3 ***-**-33IN - KNOBL, LISA ACCOUNT #: 1018661027	PERSPECTIVE II DTCC BUY 0 Units @0.0000	0.00	31.12	0.00	31.12	85.0	26.45
06/30/2018	3 ***-**-136I - CONLON-SCOLTOCK, ACCOUNT #: 1018710060	PERSPECTIVE II DTCC BUY 0 Units @0.0000	0.00	21.75	0.00	21.75	85.0	18.49
06/30/2018	3 ***-**-36IN - CROWL, LINDA ACCOUNT #: 1018787969	PERSPECTIVE II DTCC BUY 0 Units @0.0000	0.00	215.85	0.00	215.85	85.0	183.47
06/30/2018	3 ***-**-52IN - KUNKEL, RAY ACCOUNT #: 1018799355	PERSPECTIVE II DTCC BUY 0 Units @0.0000	0.00	110.06	0.00	110.06	85.0	93.55
06/30/2018	3 ***-**-991R - BUCHANAN, STEVEN ACCOUNT #: 1018892479	PERSPECTIVE II DTCC BUY 0 Units @0.0000	0.00	40.15	0.00	40.15	85.0	34.13
06/30/2018	3 ***-**-4001 - ROMIG, MARK ACCOUNT #: 1019057603	PERSPECTIVE II DTCC BUY 0 Units @0.0000	0.00	53.56	0.00	53.56	85.0	45.53
06/30/2018	3 ***-**-949I - KLOKIS, DENISE ACCOUNT #: 1019390361	PERSPECTIVE II DTCC BUY 0 Units @0.0000	0.00	34.72	0.00	34.72	85.0	29.51



MICHAEL GAROFALO

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DATE	CLIENT	INVESTMENT		VESTMENT AMOUNT C	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
DD ODWA!	GLEGODY, WARTEN AND AND AND AND AND AND AND AND AND AN		R TRANSACTIONS	(continue	d)				
	CATEGORY: VARIABLE ANNUITY 1 8 ***-**-962I - KLOKIS, ROBERT ACCOUNT #: 1019390434	PERSPECTIVE II DTCC BUY 0 Units @0.0000	_	0.00	34.55	0.00	34.55	85.0	29.37
06/30/201	8 ***-**-74IN - MCLAUGHLIN, JOHN ACCOUNT #: 1019656124	PERSPECTIVE II DTCC BUY 0 Units @0.0000		0.00	86.11	0.00	86.11	85.0	73.19
06/30/201	.8 ***-**-00IN - ROMIG, MARK ACCOUNT #: 1020004262	PERSPECTIVE II DTCC BUY 0 Units @0.0000		0.00	33.10	0.00	33.10	85.0	28.14
06/30/201	.8 ***-**-14IN - MCKENNA, DONNA ACCOUNT #: 1020006044	PERSPECTIVE II DTCC BUY 0 Units @0.0000		0.00	39.47	0.00	39.47	85.0	33.55
06/30/201	.8 ***-**-508I - FREY, DONALD ACCOUNT #: 1020119299	PERSPECTIVE II DTCC BUY 0 Units @0.0000		0.00	11.43	0.00	11.43	85.0	9.72
06/30/201	.8 ***-**-30IR - STRAUB, FBO MRS ACCOUNT #: 1020163875	PERSPECTIVE II DTCC BUY 0 Units @0.0000		0.00	45.85	0.00	45.85	85.0	38.97
06/30/201	.8 ***-**-35IN - TOBIN, MAUREEN ACCOUNT #: 1020192220	PERSPECTIVE II DTCC BUY 0 Units @0.0000		0.00	45.54	0.00	45.54	85.0	38.71
06/30/201	.8 ***-**-36IN - CROWL, LINDA ACCOUNT #: 1020250050	PERSPECTIVE II DTCC BUY 0 Units @0.0000		0.00	96.91	0.00	96.91	85.0	82.37
06/30/201	.8 ***-**-36IN - CROWL, LINDA ACCOUNT #: 1020329722	PERSPECTIVE II DTCC BUY 0 Units @0.0000		0.00	100.08	0.00	100.08	85.0	85.07
06/30/201	8 ***-**-84IN - METTEE, MICHAEL ACCOUNT #: E1270801	PRUDENTIAL AS ADVISORS F BUY 0 Units @0.0000	PLAN III	0.00	26.01	0.00	26.01	85.0	22.11
06/30/201	.8 ***-**-3051 - WAGNER, KEITH ACCOUNT #: E1226002	PRUDENTIAL AS ADVISORS F BUY 0 Units @0.0000	PLAN III	0.00	14.65	0.00	14.65	85.0	12.45
06/30/201	.8 ***-**-30IN - PLOCKI, BARBARA ACCOUNT #: E1225914	PRUDENTIAL AS ADVISORS F BUY 0 Units @0.0000	PLAN III	0.00	16.03	0.00	16.03	85.0	13.63
06/30/201	.8 ***-**-30IN - PLOCKI, BARBARA ACCOUNT #: E1225914	PRUDENTIAL AS ADVISORS F BUY 0 Units @0.0000	PLAN III	0.00	31.51	0.00	31.51	85.0	26.78
06/30/201	.8 ***-**-582I - PLOCKI, EDWARD ACCOUNT #: E1208408	PRUDENTIAL AS ADVISORS F BUY 0 Units @0.0000	PLAN III	0.00	112.06	0.00	112.06	85.0	95.25
06/30/201	.8 ***-**-683I - SCHWARTZ, EMILY ACCOUNT #: E1176504	PRUDENTIAL AS ADVISORS F BUY 0 Units @0.0000	PLAN III	0.00	76.41	0.00	76.41	85.0	64.95
06/30/201	8 ***-**-84IN - LEVON, FRANCES ACCOUNT #: E1177122	PRUDENTIAL AS ADVISORS F BUY 0 Units @0.0000	PLAN III	0.00	39.92	0.00	39.92	85.0	33.93

# COMMISSION STATEMENT

July 09, 2018

MICHAEL GAROFALO

54 Brookmeadow Circle Shrewsbury, PA 17361 BROKER #: A17

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
PRODUCT	CATEGORY: VARIABLE ANNUITY	BROKER TRANSACT	FIONS (contin	ued)				
		PRUDENTIAL AS ADVISORS PLAN III BUY 0 Units @0.0000	0.00	120.69	0.00	120.69	85.0	102.59
06/30/201	18 ***-**-508I - FREY, DONALD ACCOUNT #: E1106050	PRUDENTIAL AS ADVISORS PLAN III BUY 0 Units @0.0000	0.00	109.54	0.00	109.54	85.0	93.11
06/30/201	18 ***-**-01IN - MADDEN, GARY ACCOUNT #: E1076733	PRUDENTIAL AS ADVISORS PLAN III BUY 0 Units @0.0000	0.00	94.07	0.00	94.07	85.0	79.96
06/30/201	18 ***-**-67IN - SIPES, RAE ACCOUNT #: E1056864	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	89.28	0.00	89.28	85.0	75.89
06/30/201	18 ***-**-67IN - SIPES, RAE ACCOUNT #: E1056864	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	89.28	0.00	89.28	85.0	75.89
06/30/201	18 ***-**-35IN - TOBIN, MAUREEN ACCOUNT #: E0790708	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	82.96	0.00	82.96	85.0	70.52
06/30/201	18 ***-**-35IN - TOBIN, MAUREEN ACCOUNT #: E0790708	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	82.96	0.00	82.96	85.0	70.52
06/30/201	L8 ***-**-057I - PLAPPERT, ACCOUNT #: E0752084	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	64.40	0.00	64.40	85.0	54.74
06/30/201	18 ***-**-057I - PLAPPERT, ACCOUNT #: E0752084	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	64.40	0.00	64.40	85.0	54.74
06/30/201	18 ***-**-897I - PLAPPERT, KAREN ACCOUNT #: E0752079	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	58.13	0.00	58.13	85.0	49.41
06/30/201	18 ***-**-897I - PLAPPERT, KAREN ACCOUNT #: E0752079	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	58.13	0.00	58.13	85.0	49.41
06/30/201	18 ***-**-267I - HARBOLD, JERE ACCOUNT #: E0688861	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	77.70	0.00	77.70	85.0	66.05
06/30/201	18 ***-**-267I - HARBOLD, JERE ACCOUNT #: E0688861	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	77.70	0.00	77.70	85.0	66.05
06/30/201	18 ***-**-39IN - KNOUFF, GILBERT ACCOUNT #: E0682475	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	106.19	0.00	106.19	85.0	90.26
06/30/201	18 ***-**-39IN - KNOUFF, GILBERT ACCOUNT #: E0682475	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	106.19	0.00	106.19	85.0	90.26
06/30/201	L8 ***-**-84IN - METTEE, MICHAEL ACCOUNT #: E0686738	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	44.06	0.00	44.06	85.0	37.45



MICHAEL GAROFALO

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
DD ODVIGE			CTIONS (continu	ıed)				
	CATEGORY: VARIABLE ANNUITY 1 8 ***-**-84IN - METTEE, MICHAEL		0.00	44.06	0.00	44.06	85.0	37.45
06/30/201	ACCOUNT #: E0686738 8 ***-**-78IN - MADDEN, MARILYN		0.00	59.65	0.00	59.65	85.0	50.70
06/30/201	ACCOUNT #: E0688957 8 ***-**-78IN - MADDEN, MARILYN ACCOUNT #: E0688957	BUY 0 Units @0.0000  PRUDENTIAL VA TRAILS 74430A227  BUY 0 Units @0.0000	0.00	59.65	0.00	59.65	85.0	50.70
06/30/201	8 ***-**-54IN - GAROFALO, ACCOUNT #: E0654831	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	172.06	0.00	172.06	85.0	146.25
06/30/201	8 ***-**-54IN - GAROFALO, ACCOUNT #: E0654831	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	172.06	0.00	172.06	85.0	146.25
06/30/201	8 ***-**-962I - KLOKIS, ROBERT ACCOUNT #: E0652796	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	29.88	0.00	29.88	85.0	25.40
06/30/201	8 ***-**-962I - KLOKIS, ROBERT ACCOUNT #: E0652796	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	29.88	0.00	29.88	85.0	25.40
06/30/201	8 ***-**-64IN - BURG, WAYNE ACCOUNT #: E0652393	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	11.98	0.00	11.98	85.0	10.18
06/30/201	8 ***-**-64IN - BURG, WAYNE ACCOUNT #: E0652393	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	11.98	0.00	11.98	85.0	10.18
06/30/201	8 ***-**-99IN - BUCHANAN, STEVEN ACCOUNT #: E0564240	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	89.88	0.00	89.88	85.0	76.40
06/30/201	8 ***-**-99IN - BUCHANAN, STEVEN ACCOUNT #: E0564240	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	89.88	0.00	89.88	85.0	76.40
06/30/201	8 ***-**-67IN - REAM, PATRICIA ACCOUNT #: E0521809	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	27.56	0.00	27.56	85.0	23.43
06/30/201	8 ***-**-67IN - REAM, PATRICIA ACCOUNT #: E0521809	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	27.56	0.00	27.56	85.0	23.43
06/30/201	8 ***-**-48IN - JOHNSON, MARY ACCOUNT #: E0518446	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	163.95	0.00	163.95	85.0	139.36
06/30/201	8 ***-**-48IN - JOHNSON, MARY ACCOUNT #: E0518446	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	163.95	0.00	163.95	85.0	139.36
	* VAR	RIABLE ANNUITY 12B1 TRAILS SUBTOTAL	* \$0.00	\$12,755.70	\$0.00	\$12,755.70		\$10,842.32
		*** BROKER TRANSACTIONS TOTAL *	** \$25,266.25	\$13,514.13	\$0.00	\$13,514.13		\$11,592.87



#### **COMMISSION STATEMENT**

July 09, 2018

MICHAEL GAROFALO

54 Brookmeadow Circle Shrewsbury, PA 17361 BROKER #: A17

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISS		RATE	BROKER COMMISSION
						BROKER	COMMIS	SION	TOTALS
					Brok	er Transa	ctions		\$11,592.87
					Spl	it Transa	ctions		\$0.00
					Overri	de Transa	ctions		\$0.00
						Adjus	tments		\$0.00
						Payrol	l Draw		\$0.00
						Base	Salary		\$0.00
					Prior	Period B	alance		\$0.00
					F	INRA Asse	ssment		\$0.00
					i	SIPC Asse	ssment		\$0.00
							_		
					Net Co	mmission	Earned		\$11,592.87
					Year-to	o-date Ea	rnings		\$74,981.51