

# COMMISSION STATEMENT January 15, 2018

LANCE WALSTON-D358

BROKER #: D358

BRANCH: DMN

, TX

## COMMISSION STATEMENT for LANCE WALSTON-D358

TRADE DATE	CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>DIRECT TRANSACTIONS</u></b>									
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>									
12/31/2017	009421417A	SEGUIN, GUILLERMO	VA RTMT LAT	B	117,106.93	48.79	0.00	48.79	90.0 43.91
12/31/2017	009421520A	TAYLOR, MARY	VA RTMT LAT	B	56,531.32	23.55	0.00	23.55	90.0 21.20
12/31/2017	009421606A	OAKLEY, SUSAN	VA RTMT LAT	B	67,904.10	28.29	0.00	28.29	90.0 25.46
12/31/2017	009421708A	SURBER, RANDALL	VA RTMT LAT	B	71,777.05	29.91	0.00	29.91	90.0 26.92
12/31/2017	009421869A	ACUNA, IDA	VA RTMT LAT	B	557,909.23	232.46	0.00	232.46	90.0 209.21
<b>* VARIABLE ANNUITIES SUBTOTAL *</b>					<b>\$871,228.63</b>	<b>\$363.00</b>	<b>\$0.00</b>	<b>\$363.00</b>	<b>\$326.70</b>
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u></b>									
01/15/2018		FEE COUNT - 1			0.00	119.61	0.00	119.61	90.0 107.65
01/15/2018		FEE COUNT - 2			0.00	78.60	0.00	78.60	90.0 70.74
<b>* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *</b>					<b>\$0.00</b>	<b>\$198.21</b>	<b>\$0.00</b>	<b>\$198.21</b>	<b>\$178.39</b>
<b>*** DIRECT TRANSACTIONS TOTAL ***</b>					<b>\$871,228.63</b>	<b>\$561.21</b>	<b>\$0.00</b>	<b>\$561.21</b>	<b>\$505.09</b>

## **BROKER COMMISSION TOTALS**

Broker Transactions	\$505.09
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

<b>Net Commissions</b>	<b>\$505.09</b>
<b>Year-to-date Commissions</b>	<b>\$725.37</b>