



Concorde Investment Services, LLC

08/29/2017
Page No. 1

COMMISSION STATEMENT

August 31, 2017

MARK KOSANKE
1120 E. Long Lake Rd.
Suite 250
Troy, MI 48085

BROKER #: 103
BRANCH: CONCORDE FINANCIAL G

| DATE | CLIENT | INVESTMENT | INVESTMENT AMOUNT | GROSS COMMISSION | CLEARING CHARGE | NET COMMISSION | RATE | BROKER COMMISSION |
|--|--------------------|-------------------------------------|----------------------|---------------------|--------------------|-------------------|------|----------------------|
| <u>BROKER TRANSACTIONS</u> | | | | | | | | |
| <u>PRODUCT CATEGORY: MUTUAL FUNDS</u> | | | | | | | | |
| ^08/03/2017 | RIMKUS, MARILYN | WELLS FARGO ENTERPRISE A | 0.00 | 4.29 | 0.00 | 4.29 | 95.0 | 0.00 |
| ^08/03/2017 | ALEXANDER, JEAN | WELLS FARGO STRATEGIC MUNI A | 0.00 | 0.90 | 0.00 | 0.90 | 95.0 | 0.00 |
| ^08/03/2017 | EMMER, ILENE | WELLS FARGO TOTAL RETURN BOND A | 0.00 | 0.17 | 0.00 | 0.17 | 95.0 | 0.00 |
| ^08/03/2017 | DANIELS, KATHLEEN | WELLS FARGO TOTAL RETURN BOND A | 0.00 | 3.01 | 0.00 | 3.01 | 95.0 | 0.00 |
| ^08/03/2017 | SMOLBOSKI, BARBARA | WELLS FARGO TOTAL RETURN BOND A | 0.00 | 0.23 | 0.00 | 0.23 | 95.0 | 0.00 |
| * MUTUAL FUNDS SUBTOTAL * | | | \$0.00 | \$8.60 | \$0.00 | \$8.60 | | \$0.00 |
| <u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u> | | | | | | | | |
| ^08/03/2017 | MCCLAIN, DOROTHY | GENWORTH CHOICE 03 (UNBUN GUAR 1.5) | 94,489.87 | 78.74 | 0.00 | 78.74 | 95.0 | 0.00 |
| ^08/03/2017 | EMBACH, KEVIN | GENWORTH CHOICE VA | 75,893.66 | 63.24 | 0.00 | 63.24 | 95.0 | 0.00 |
| ^08/03/2017 | EMBACH, JAMES | GENWORTH CHOICE VA | 75,893.67 | 63.24 | 0.00 | 63.24 | 95.0 | 0.00 |
| ^08/03/2017 | ZACK, MAUREEN | GENWORTH CHOICE VA | 75,893.67 | 63.24 | 0.00 | 63.24 | 95.0 | 0.00 |
| ^08/03/2017 | HARTOUNIAN, HAGOB | GENWORTH CHOICE VA | 11,200.56 | 9.33 | 0.00 | 9.33 | 95.0 | 0.00 |
| ^08/03/2017 | BYERS, SHARRON | GENWORTH COMMONWEALTH VA 1994 (NON- | 101,922.84 | 16.99 | 0.00 | 16.99 | 95.0 | 0.00 |
| ^08/28/2017 | STEFFES, MARTIN | JNL REWARD 10 YR TERM | 32.61 | 0.16 | 0.00 | 0.16 | 95.0 | 0.00 |
| * VARIABLE ANNUITIES SUBTOTAL * | | | \$435,326.88 | \$294.94 | \$0.00 | \$294.94 | | \$0.00 |
| *** BROKER TRANSACTIONS TOTAL *** | | | \$435,326.88 | \$303.54 | \$0.00 | \$303.54 | | \$0.00 |

NOTES: * - Indicates adjustment is not included in 1099 Earnings
** - Indicates adjustment is not included in Totals or Commissions
^Date - Split Trade - full Investment Amount & Gross Commission displayed

BROKER COMMISSION TOTALS

| | |
|-----------------------|--------|
| Broker Transactions | \$0.00 |
| Split Transactions | \$0.00 |
| Override Transactions | \$0.00 |
| Adjustments | \$0.00 |
| Payroll Draw | \$0.00 |
| Base Salary | \$0.00 |
| Prior Period Balance | \$0.00 |
| FINRA Assessment | \$0.00 |
| SIPC Assessment | \$0.00 |

Please Retain for Your Records
THERE WILL BE NO CHECK THIS PERIOD

| | |
|------------------------------|---------------|
| Balance Forward | \$0.00 |
| Year-to-date Gross | \$0.00 |
| Year-to-date Earnings | \$0.00 |