

All Companies  
**STATEMENT**  
March 20, 2018

LAWRENCE ZELLER

BROKER #: 047  
BRANCH: LA BRANCH

, NJ -

COMMISSION STATEMENT for LAWRENCE ZELLER

TRADE DATE	CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	POSTAGE	NET COMMISSION	RATE	BROKER COMMISSION
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BROKER TRANSACTIONS

PRODUCT CATEGORY: VARIABLE ANNUITIES

01/01/0018 #64721 N.J. MOTOR TR	LINCOLN	B	0.00	56.76	0.00	0.00		56.76	86.0	48.81
01/01/0018 #ZH1307	VOYA FINANCIAL	B	0.00	671.38	0.00	0.00		671.38	86.0	577.39
01/01/0018 #ZH6340	VOYA FINANCIAL	B	0.00	962.28	0.00	0.00		962.28	86.0	827.56
01/02/0018 #7200006879 WEIGELE, JOHN	SAMMONS VA	B	0.00	66.98	0.00	0.00		66.98	86.0	57.60
02/05/0018 #GAPB3RZ02 SERVICES, ELECON	MASSMUTUAL	B	0.00	0.32	0.00	0.00		0.32	86.0	0.28
02/05/0018 #GAPB2AK5Z ESSEX NEUROLOGICAL	MASSMUTUAL	B	0.00	4.18	0.00	0.00		4.18	86.0	3.59
02/05/0018 #GAPB0EK0R CONHAGEN, ALFRED	MASSMUTUAL	B	0.00	4.32	0.00	0.00		4.32	86.0	3.72
02/05/0018 #GAPB2HB5P ENTERPRISES, N.C.	MASSMUTUAL	B	0.00	0.10	0.00	0.00		0.10	86.0	0.09
02/05/0018 #GAPCPHE6Z SOLAR, TRINITY	MASSMUTUAL	B	0.00	26.62	0.00	0.00		26.62	86.0	22.89
02/05/0018 #GAPB2LH51 FIBERTEK, AMERICAN	MASSMUTUAL	B	0.00	4.73	0.00	0.00		4.73	86.0	4.07
02/05/0018 #GAPCPHV9L DESANTIS, LEVINE	MASSMUTUAL	B	0.00	60.20	0.00	0.00		60.20	86.0	51.77
02/05/0018 #GAPCPJV9A BEDARD, KUROWICKI	MASSMUTUAL	B	0.00	0.41	0.00	0.00		0.41	86.0	0.35
02/05/0018 #GAPC3KF4I SHADE TREE, NJ	NATIONWIDE 620	B	0.00	2.02	0.00	0.00		2.02	86.0	1.74
02/05/0018 #GAPC4ZS68 MORTGAGE, MOUNTAIN	NATIONWIDE 620	B	0.00	81.93	0.00	0.00		81.93	86.0	70.46
02/05/0018 #GAPC4RX46 SERVICES, ELECON	NATIONWIDE 620	B	0.00	396.28	0.00	0.00		396.28	86.0	340.80
02/05/0018 #GAPC7AK5X ESSEX NEUROLOGICAL	NATIONWIDE 620	B	0.00	201.70	0.00	0.00		201.70	86.0	173.46
02/05/0018 #GAPC9CX9N CONSULTING, DVL	NATIONWIDE 620	B	0.00	826.59	0.00	0.00		826.59	86.0	710.87
02/05/0018 #GAPC7EK0Q CONHAGEN, ALFRED	NATIONWIDE 620	B	0.00	388.21	0.00	0.00		388.21	86.0	333.86
02/05/0018 #GAPC4ZC68 CURTIN, GRAHAM	NATIONWIDE 620	B	0.00	1,030.30	0.00	0.00		1,030.30	86.0	886.06
02/05/0018 #GAPC7EN9R DIVISION TEN	NATIONWIDE 620	B	0.00	77.48	0.00	0.00		77.48	86.0	66.63
02/05/0018 #GAPC3EZ6Z DENTISTRY, ADVANCED	NATIONWIDE 620	B	0.00	213.65	0.00	0.00		213.65	86.0	183.74
02/05/0018 #GAPC7FG6J FOODS, CUGINE	NATIONWIDE 620	B	0.00	93.39	0.00	0.00		93.39	86.0	80.32
02/05/0018 #GAPC3FH9C , ALZHEIMERS NJ	NATIONWIDE 620	B	0.00	177.93	0.00	0.00		177.93	86.0	153.02
02/05/0018 #GAPCGFULU ROCK INN, CHIMNEY	NATIONWIDE 620	B	0.00	5.86	0.00	0.00		5.86	86.0	5.04
02/05/0018 #GAPCGGC8C CONSTRUCTION, ALBAN	NATIONWIDE 620	B	0.00	37.72	0.00	0.00		37.72	86.0	32.44
02/05/0018 #GAPC4JD80 INFOLINK	NATIONWIDE 620	B	0.00	209.76	0.00	0.00		209.76	86.0	180.39
02/05/0018 #GAPC3GJ0H ORAL&MAXWELL,	NATIONWIDE 620	B	0.00	164.91	0.00	0.00		164.91	86.0	141.82
02/05/0018 #GAPCGHB50 ENTERPRISES, N.C.	NATIONWIDE 620	B	0.00	30.70	0.00	0.00		30.70	86.0	26.40
02/05/0018 #GAPC3HE6Y SOLAR, TRINITY	NATIONWIDE 620	B	0.00	1,598.10	0.00	0.00		1,598.10	86.0	1,374.37
02/05/0018 #GAPC4LG68 FIBERTEK, AMERICAN	NATIONWIDE 620	B	0.00	637.61	0.00	0.00		637.61	86.0	548.34
02/05/0018 #GAPC3HV9K DESANTIS, LEVINE	NATIONWIDE 620	B	0.00	224.70	0.00	0.00		224.70	86.0	193.24

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<u>BROKER TRANSACTIONS</u>										
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>										
02/05/0018	#GAPC4RK58 PLACE, THE	NATIONWIDE 620	B	0.00	17.62	0.00	0.00	17.62	86.0	15.15
02/05/0018	#GAPC7AF8I BROTHERS, BENNETT	NATIONWIDE 620	B	0.00	186.94	0.00	0.00	186.94	86.0	160.77
02/05/0018	#GAPC3JT1O HELPERS, HOME	NATIONWIDE 620	B	0.00	12.29	0.00	0.00	12.29	86.0	10.57
02/05/0018	#GAPC3JV8Y BEDARD, KUROWICKI	NATIONWIDE 620	B	0.00	112.95	0.00	0.00	112.95	86.0	97.14
02/05/0018	#GAPC7CH4G FAMILY SERVICES,	NATIONWIDE 620	B	0.00	12.26	0.00	0.00	12.26	86.0	10.54
02/05/0018	#GAPC3JZ0D FAMILY SERVICES,	NATIONWIDE 620	B	0.00	165.26	0.00	0.00	165.26	86.0	142.12
02/05/0018	#GAPC3KH4F AMERICAS FLORIST	NATIONWIDE 620	B	0.00	148.69	0.00	0.00	148.69	86.0	127.87
02/05/0018	#GAPC3KK1C THE DENTAL FAMILY	NATIONWIDE 620	B	0.00	55.39	0.00	0.00	55.39	86.0	47.64
02/08/0018	#GAPB3RZ02 SERVICES, ELECON	NATIONWIDE 620	B	0.00	0.28	0.00	0.00	0.28	86.0	0.24
02/08/0018	#GAPB2AK5Z ESSEX NEUROLOGICAL	NATIONWIDE 620	B	0.00	3.65	0.00	0.00	3.65	86.0	3.14
02/08/0018	#GAPB0EK0R CONHAGEN, ALFRED	NATIONWIDE 620	B	0.00	3.76	0.00	0.00	3.76	86.0	3.23
02/08/0018	#GAPB2HB5P ENTERPRISES, N.C.	NATIONWIDE 620	B	0.00	0.10	0.00	0.00	0.10	86.0	0.09
02/08/0018	#GAPCPHE6Z SOLAR, TRINITY	NATIONWIDE 620	B	0.00	23.22	0.00	0.00	23.22	86.0	19.97
02/08/0018	#GAPCPHV9L DESANTIS, LEVINE	NATIONWIDE 620	B	0.00	52.35	0.00	0.00	52.35	86.0	45.02
02/08/0018	#GAPCPJV9A BEDARD, KUROWICKI	NATIONWIDE 620	B	0.00	0.35	0.00	0.00	0.35	86.0	0.30
02/08/0018	#GAPC3KF4I SHADE TREE, NJ	NATIONWIDE 620	B	0.00	1.79	0.00	0.00	1.79	86.0	1.54
02/08/0018	#GAPC4ZS68 MORTGAGE, MOUNTAIN	NATIONWIDE 620	B	0.00	69.16	0.00	0.00	69.16	86.0	59.48
02/08/0018	#GAPC4RX46 SERVICES, ELECON	NATIONWIDE 620	B	0.00	338.02	0.00	0.00	338.02	86.0	290.70
02/08/0018	#GAPC7AK5X ESSEX NEUROLOGICAL	NATIONWIDE 620	B	0.00	172.87	0.00	0.00	172.87	86.0	148.67
02/08/0018	#GAPC9CX9N CONSULTING, DVL	NATIONWIDE 620	B	0.00	707.57	0.00	0.00	707.57	86.0	608.51
02/08/0018	#GAPC7EK0Q CONHAGEN, ALFRED	NATIONWIDE 620	B	0.00	331.71	0.00	0.00	331.71	86.0	285.27
02/08/0018	#GAPC4ZC68 CURTIN, GRAHAM	NATIONWIDE 620	B	0.00	879.04	0.00	0.00	879.04	86.0	755.97
02/08/0018	#GAPC7EN9R DIVISION TEN	NATIONWIDE 620	B	0.00	66.22	0.00	0.00	66.22	86.0	56.95
02/08/0018	#GAPC3EZ6Z DENTISTRY, ADVANCED	NATIONWIDE 620	B	0.00	182.57	0.00	0.00	182.57	86.0	157.01
02/08/0018	#GAPC7FG6J FOODS, CUGINE	NATIONWIDE 620	B	0.00	78.52	0.00	0.00	78.52	86.0	67.53
02/08/0018	#GAPC3FH9C , ALZHEIMERS NJ	NATIONWIDE 620	B	0.00	151.69	0.00	0.00	151.69	86.0	130.45
02/08/0018	#GAPCGFU1U ROCK INN, CHIMNEY	NATIONWIDE 620	B	0.00	5.12	0.00	0.00	5.12	86.0	4.40
02/08/0018	#GAPCGGC8C CONSTRUCTION, ALBAN	NATIONWIDE 620	B	0.00	32.23	0.00	0.00	32.23	86.0	27.72
02/08/0018	#GAPC4JD80 INFOLINK	NATIONWIDE 620	B	0.00	179.89	0.00	0.00	179.89	86.0	154.71
02/08/0018	#GAPC3GJ0H ORAL&MAXWELL,	NATIONWIDE 620	B	0.00	140.24	0.00	0.00	140.24	86.0	120.61
02/08/0018	#GAPCGHB50 ENTERPRISES, N.C.	NATIONWIDE 620	B	0.00	28.47	0.00	0.00	28.47	86.0	24.48
02/08/0018	#GAPC3HE6Y SOLAR, TRINITY	NATIONWIDE 620	B	0.00	1,365.27	0.00	0.00	1,365.27	86.0	1,174.13
02/08/0018	#GAPC3HV9K DESANTIS, LEVINE	NATIONWIDE 620	B	0.00	191.58	0.00	0.00	191.58	86.0	164.76
02/08/0018	#GAPC4RK58 PLACE, THE	NATIONWIDE 620	B	0.00	15.10	0.00	0.00	15.10	86.0	12.99
02/08/0018	#GAPC7AF8I BROTHERS, BENNETT	NATIONWIDE 620	B	0.00	158.94	0.00	0.00	158.94	86.0	136.69
02/08/0018	#GAPC3JT1O HELPERS, HOME	NATIONWIDE 620	B	0.00	10.80	0.00	0.00	10.80	86.0	9.29
02/08/0018	#GAPC3JV8Y BEDARD, KUROWICKI	NATIONWIDE 620	B	0.00	96.97	0.00	0.00	96.97	86.0	83.39
02/08/0018	#GAPC7CH4G FAMILY SERVICES,	NATIONWIDE 620	B	0.00	10.55	0.00	0.00	10.55	86.0	9.07
02/08/0018	#GAPC3JZ0D FAMILY SERVICES,	NATIONWIDE 620	B	0.00	141.44	0.00	0.00	141.44	86.0	121.64
02/08/0018	#GAPC3KH4F AMERICAS FLORIST	NATIONWIDE 620	B	0.00	126.87	0.00	0.00	126.87	86.0	109.11

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BROKER TRANSACTIONS

PRODUCT CATEGORY: VARIABLE ANNUITIES

02/08/0018 #GAPC3KK1C THE DENTAL FAMILY	NATIONWIDE 620	B	0.00	47.78	0.00	0.00		47.78	86.0	41.09
12/20/2017 #7200006879 WEIGELE, JOHN	SAMMONS VA	B	0.00	64.08	0.00	0.00		64.08	86.0	55.11
* VARIABLE ANNUITIES SUBTOTAL *				\$0.00	\$14,646.72	\$0.00	\$0.00	\$14,646.72		\$12,596.18
*** BROKER TRANSACTIONS TOTAL ***				\$0.00	\$14,646.72	\$0.00	\$0.00	\$14,646.72		\$12,596.18

ADJUSTMENTS

03/20/2018	ADMIN FEE: ADMIN FEE									-390.00
03/20/2018	E & O INSURANCE: E & O INSURANCE									-179.00
*** ADJUSTMENTS TOTAL ***										\$-569.00

BROKER COMMISSION TOTALS

Broker Transactions	\$12,596.18
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-569.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$12,027.18
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