

**COMMISSION STATEMENT****May 31, 2018**JOEL, W143 WOODS
1412 Blue Quail RunBROKER #: W143
BRANCH: WOODS FINANCIAL

Crowley, TX 76036-

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: FIXED INDEX ANNUITIES</u>								
05/08/2018	NORRIS, GLORIA KAY	CLASSICMARK	0.31	0.01	0.00	0.01	90.0	0.01
05/09/2018	NORRIS, GLORIA KAY	CLASSICMARK	29,219.75	1,095.74	0.00	1,095.74	90.0	986.17
05/09/2018	NORRIS, GLORIA KAY	CLASSICMARK	153,589.88	5,759.62	0.00	5,759.62	90.0	5,183.66
05/09/2018	NORRIS, GLORIA KAY	CLASSICMARK	2.50	0.09	0.00	0.09	90.0	0.08
* FIXED INDEX ANNUITIES SUBTOTAL *			\$182,812.44	\$6,855.46	\$0.00	\$6,855.46		\$6,169.92
*** DIRECT TRANSACTIONS TOTAL ***			\$182,812.44	\$6,855.46	\$0.00	\$6,855.46		\$6,169.92

VERRIDE TRANSACTIONS**BROKER: MARK-S139 FIXED SMITH #366**

05/16/2018	REEVES, KENNETH	CLASSICMARK	50,000.00	2,500.00	0.00	2,500.00	0.0	2,250.00
05/10/2018	NORFLEET, SCOTT	SAGICOR LIFE FIA	79,519.16	4,771.15	0.00	4,771.15	0.0	4,294.04
* MARK-S139 FIXED SMITH SUBTOTAL *			\$129,519.16	\$7,271.15	\$0.00	\$7,271.15		\$6,544.04
*** OVERRIDE TRANSACTIONS TOTAL ***			\$129,519.16	\$7,271.15	\$0.00	\$7,271.15		\$6,544.04

NOTES: * - Indicates adjustment is not included in 1099 Earnings
** - Indicates adjustment is not included in Totals or Commissions
^Date - Split Trade - full Investment Amount & Gross Commission displayed

BROKER COMMISSION TOTALS

Broker Transactions	\$6,169.92
Split Transactions	\$0.00
Override Transactions	\$6,544.04
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$12,713.96
Year-to-date Gross	\$0.00
Year-to-date Earnings	\$26,694.85