



COMMISSION STATEMENT

April 16, 2018

JON HEDDLESON
1021 Park Ave.
Elyria, OH 44035

BROKER #: A55
BRANCH #01001 - LifeMark Home Office

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
04/02/2018	***-**-81IN - JACKSON, ACCOUNT #: 00081681468	AMERICAN BALANCED FUND-A BUY 2 Units @27.6300	53.75	2.02	0.00	2.02	80.0	1.62
04/02/2018	***-**-05IN - LEIKALA, JOSH ACCOUNT #: 00085956564	AMERICAN GLOBAL BALANCED CLASS A BUY 1 Units @34.0300	25.00	1.25	0.00	1.25	80.0	1.00
04/02/2018	***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	AMERICAN HIGH-INCOME TRUST-C BUY 1 Units @10.1700	10.00	0.10	0.00	0.10	80.0	0.08
04/02/2018	***-**-37IN - SALSURY, SARAH ACCOUNT #: 00088864053	AMERICAN HIGH-INCOME TRUST-C BUY 1 Units @10.1700	8.00	0.08	0.00	0.08	80.0	0.06
04/02/2018	***-**-99IN - ENDERLE, ANGELA ACCOUNT #: 00083270336	AMERICAN MUTUAL FUND-C BUY 1 Units @38.4300	25.00	0.25	0.00	0.25	80.0	0.20
04/11/2018	***-**-88IN - HAYES, JOSHUA ACCOUNT #: 50722446	BLACKROCK FUNDS BUY 0 Units @0.0000	100.00	1.00	0.00	1.00	80.0	0.80
04/11/2018	***-**-795P - HARTLEY, ACCOUNT #: 5290022275	BLACKROCK FUNDS BUY 0 Units @0.0000	20.00	1.00	0.00	1.00	80.0	0.80
04/02/2018	***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	CAPITAL WORLD BOND FUND-C BUY 1 Units @19.9500	12.50	0.13	0.00	0.13	80.0	0.10
04/02/2018	***-**-37IN - SALSURY, SARAH ACCOUNT #: 00088864053	CAPITAL WORLD BOND FUND-C BUY 1 Units @19.9500	10.00	0.10	0.00	0.10	80.0	0.08
04/02/2018	***-**-81IN - JACKSON, ACCOUNT #: 00081681468	CAPITAL WORLD GROWTH AND INCOME FUN BUY 1 Units @52.6100	53.75	2.02	0.00	2.02	80.0	1.62
04/02/2018	***-**-71IN - HLAS, LEE ACCOUNT #: 00074169955	CAPITAL WORLD GROWTH AND INCOME FUN BUY 1 Units @52.8800	50.00	2.13	0.00	2.13	80.0	1.70
04/04/2018	***-**-45IN - INGERSOLL, LORNA ACCOUNT #: 00075090099	CAPITAL WORLD GROWTH AND INCOME FUN BUY 1 Units @53.6800	57.69	2.45	0.00	2.45	80.0	1.96
04/04/2018	***-**-45IN - INGERSOLL, LORNA ACCOUNT #: 00075090099	CAPITAL WORLD GROWTH AND INCOME FUN BUY 1 Units @53.6800	34.62	1.47	0.00	1.47	80.0	1.18
04/02/2018	***-**-17IN - METZGER-GASIOR, ACCOUNT #: 00084959995	EUROPACIFIC GROWTH FUND-A BUY 1 Units @59.4900	75.00	3.75	0.00	3.75	80.0	3.00
04/04/2018	***-**-07IN - WARD, DANIEL ACCOUNT #: 00075090142	EUROPACIFIC GROWTH FUND-A BUY 0 Units @59.4400	27.00	1.15	0.00	1.15	80.0	0.92
04/04/2018	***-**-07IN - WARD, DANIEL ACCOUNT #: 00075090142	EUROPACIFIC GROWTH FUND-A BUY 0 Units @59.4400	27.00	1.15	0.00	1.15	80.0	0.92



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BROKER TRANSACTIONS (continued)								
PRODUCT CATEGORY: MUTUAL FUNDS (continued)								
04/02/2018	***-**-439B - KOETH, JEFFREY	FRANKLIN INTERNATIONAL GROWTH FUND	19.50	0.20	0.00	0.20	80.0	0.16
	ACCOUNT #: 000000000008882	BUY 1 Units @13.8100						
04/02/2018	***-**-728B - SPENCER, KRISTEN	FRANKLIN INTERNATIONAL GROWTH FUND	11.25	0.11	0.00	0.11	80.0	0.09
	ACCOUNT #: 000000000008918	BUY 1 Units @13.8100						
04/02/2018	***-**-50IN - PIEHL, DAVID	FRANKLIN INTERNATIONAL GROWTH FUND	52.50	0.53	0.00	0.53	80.0	0.42
	ACCOUNT #: 000000000010241	BUY 4 Units @13.8100						
04/02/2018	***-**-39IN - KOETH, JEFFREY	FRANKLIN SMALL CAP VALUE C	48.10	0.48	0.00	0.48	80.0	0.38
	ACCOUNT #: 000000000871133	BUY 1 Units @47.5900						
04/02/2018	***-**-28IN - SPENCER, KRISTEN	FRANKLIN SMALL CAP VALUE C	27.75	0.28	0.00	0.28	80.0	0.22
	ACCOUNT #: 000000000871172	BUY 1 Units @47.5900						
04/02/2018	***-**-50IN - PIEHL, DAVID	FRANKLIN SMALL CAP VALUE C	129.50	1.30	0.00	1.30	80.0	1.04
	ACCOUNT #: 000000000871792	BUY 3 Units @47.5900						
04/02/2018	***-**-439B - KOETH, JEFFREY	FRANKLIN STRATEGIC INCOME C	23.40	0.23	0.00	0.23	80.0	0.18
	ACCOUNT #: 000000001352576	BUY 2 Units @9.6500						
04/02/2018	***-**-728B - SPENCER, KRISTEN	FRANKLIN STRATEGIC INCOME C	13.50	0.14	0.00	0.14	80.0	0.11
	ACCOUNT #: 000000001353604	BUY 1 Units @9.6500						
04/02/2018	***-**-50IN - PIEHL, DAVID	FRANKLIN STRATEGIC INCOME C	63.00	0.63	0.00	0.63	80.0	0.50
	ACCOUNT #: 000000001393228	BUY 7 Units @9.6500						
04/02/2018	***-**-439B - KOETH, JEFFREY	FRK AGE HIGH INC FND - CL C	10.40	0.10	0.00	0.10	80.0	0.08
	ACCOUNT #: 000000001268592	BUY 6 Units @1.8500						
04/02/2018	***-**-50IN - PIEHL, DAVID	FRK AGE HIGH INC FND - CL C	28.00	0.28	0.00	0.28	80.0	0.22
	ACCOUNT #: 000000001283074	BUY 15 Units @1.8500						
04/02/2018	***-**-13IN - BEMENT, JERRY	INTERMEDIATE BOND FUND OF AMERICA-A	11.25	0.23	0.00	0.23	80.0	0.18
	ACCOUNT #: 00088836397	BUY 1 Units @13.5200						
04/02/2018	***-**-37IN - SALSBURY, SARAH	INTERMEDIATE BOND FUND OF AMERICA-A	9.00	0.18	0.00	0.18	80.0	0.14
	ACCOUNT #: 00088864053	BUY 1 Units @13.5200						
04/02/2018	***-**-17IN - METZGER-GASIOR,	INTERNATIONAL GROWTH AND INCOME-A	75.00	3.75	0.00	3.75	80.0	3.00
	ACCOUNT #: 00084959995	BUY 2 Units @36.8800						
04/02/2018	***-**-99IN - ENDERLE, ANGELA	INTERNATIONAL GROWTH AND INCOME-C	25.00	0.25	0.00	0.25	80.0	0.20
	ACCOUNT #: 00083270336	BUY 1 Units @34.6600						
04/02/2018	***-**-13IN - BEMENT, JERRY	INTERNATIONAL GROWTH AND INCOME-C	18.75	0.19	0.00	0.19	80.0	0.15
	ACCOUNT #: 00088836397	BUY 1 Units @34.6600						



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BROKER TRANSACTIONS (continued)								
PRODUCT CATEGORY: MUTUAL FUNDS (continued)								
04/02/2018	***-**-37IN - SALSBUY, SARAH	INTERNATIONAL GROWTH AND INCOME-C	15.00	0.15	0.00	0.15	80.0	0.12
	ACCOUNT #: 00088864053	BUY 0 Units @34.6600						
04/02/2018	***-**-13IN - BEMENT, JERRY	NEW PERSPECTIVE FUND-C	10.00	0.10	0.00	0.10	80.0	0.08
	ACCOUNT #: 00088836397	BUY 0 Units @41.4000						
04/02/2018	***-**-37IN - SALSBUY, SARAH	NEW PERSPECTIVE FUND-C	8.00	0.08	0.00	0.08	80.0	0.06
	ACCOUNT #: 00088864053	BUY 0 Units @41.4000						
04/04/2018	***-**-0083 - MASSEY, TONY	NEW WORLD FUND-A	13.50	0.57	0.00	0.57	80.0	0.46
	ACCOUNT #: 00089986382	BUY 0 Units @71.1300						
04/04/2018	***-**-0083 - MASSEY, TONY	NEW WORLD FUND-A	13.50	0.57	0.00	0.57	80.0	0.46
	ACCOUNT #: 00089986382	BUY 0 Units @71.1300						
04/02/2018	***-**-13IN - BEMENT, JERRY	NEW WORLD FUND-C	7.50	0.08	0.00	0.08	80.0	0.06
	ACCOUNT #: 00088836397	BUY 0 Units @64.5300						
04/02/2018	***-**-37IN - SALSBUY, SARAH	NEW WORLD FUND-C	6.00	0.06	0.00	0.06	80.0	0.05
	ACCOUNT #: 00088864053	BUY 0 Units @64.5300						
04/16/2018	***-**-79IN - HARTLEY,	PIMCO ALL ASSET ALL AUTHORITY A	22.00	1.05	0.00	1.05	80.0	0.84
	ACCOUNT #: 04019028167	BUY 0 Units @0.0000						
04/16/2018	***-**-79IN - HARTLEY,	PIMCO HIGH YIELD A	22.00	0.72	0.00	0.72	80.0	0.58
	ACCOUNT #: 04006018289	BUY 0 Units @0.0000						
04/04/2018	***-**-0083 - MASSEY, TONY	SMALLCAP WORLD FUND-A	13.50	0.57	0.00	0.57	80.0	0.46
	ACCOUNT #: 00089986382	BUY 0 Units @59.4400						
04/04/2018	***-**-0083 - MASSEY, TONY	SMALLCAP WORLD FUND-A	13.50	0.57	0.00	0.57	80.0	0.46
	ACCOUNT #: 00089986382	BUY 0 Units @59.4400						
04/02/2018	***-**-99IN - ENDERLE, ANGELA	SMALLCAP WORLD FUND-C	25.00	0.25	0.00	0.25	80.0	0.20
	ACCOUNT #: 00083270336	BUY 1 Units @48.8500						
04/02/2018	***-**-13IN - BEMENT, JERRY	SMALLCAP WORLD FUND-C	35.00	0.35	0.00	0.35	80.0	0.28
	ACCOUNT #: 00088836397	BUY 1 Units @48.8500						
04/02/2018	***-**-37IN - SALSBUY, SARAH	SMALLCAP WORLD FUND-C	28.00	0.28	0.00	0.28	80.0	0.22
	ACCOUNT #: 00088864053	BUY 1 Units @48.8500						
04/02/2018	***-**-439B - KOETH, JEFFREY	TEM EMERGING MARKETS SMALL CAP FD -	10.40	0.10	0.00	0.10	80.0	0.08
	ACCOUNT #: 000000000110611	BUY 1 Units @14.4400						
04/02/2018	***-**-728B - SPENCER, KRISTEN	TEM EMERGING MARKETS SMALL CAP FD -	6.00	0.06	0.00	0.06	80.0	0.05
	ACCOUNT #: 000000000110700	BUY 0 Units @14.4400						



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BROKER TRANSACTIONS (continued)								
PRODUCT CATEGORY: MUTUAL FUNDS (continued)								
04/02/2018	***-**-50IN - PIEHL, DAVID	TEM EMERGING MARKETS SMALL CAP FD -	28.00	0.28	0.00	0.28	80.0	0.22
	ACCOUNT #: 000000000114924	BUY 2 Units @14.4400						
04/02/2018	***-**-39IN - KOETH, JEFFREY	TEM GLOBAL TOTAL RETURN FUND - CLAS	18.20	0.18	0.00	0.18	80.0	0.14
	ACCOUNT #: 000000000199772	BUY 2 Units @12.0900						
04/02/2018	***-**-50IN - PIEHL, DAVID	TEM GLOBAL TOTAL RETURN FUND - CLAS	49.00	0.49	0.00	0.49	80.0	0.39
	ACCOUNT #: 000000000199784	BUY 4 Units @12.0900						
04/02/2018	***-**-28IN - SPENCER, KRISTEN	TEM GLOBAL TOTAL RETURN FUND - CLAS	10.50	0.11	0.00	0.11	80.0	0.09
	ACCOUNT #: 000000000199796	BUY 1 Units @12.0900						
04/04/2018	***-**-45IN - INGERSOLL, LORNA	THE GROWTH FUND OF AMERICA-A	57.69	2.45	0.00	2.45	80.0	1.96
	ACCOUNT #: 00075090099	BUY 1 Units @53.5100						
04/04/2018	***-**-45IN - INGERSOLL, LORNA	THE GROWTH FUND OF AMERICA-A	34.61	1.47	0.00	1.47	80.0	1.18
	ACCOUNT #: 00075090099	BUY 1 Units @53.5100						
04/02/2018	***-**-99IN - ENDERLE, ANGELA	WASHINGTON MUTUAL INVESTORS FUND-C	25.00	0.25	0.00	0.25	80.0	0.20
	ACCOUNT #: 00083270336	BUY 1 Units @43.3800						
04/02/2018	***-**-13IN - BEMENT, JERRY	WASHINGTON MUTUAL INVESTORS FUND-C	20.00	0.20	0.00	0.20	80.0	0.16
	ACCOUNT #: 00088836397	BUY 0 Units @43.3800						
04/02/2018	***-**-37IN - SALSURY, SARAH	WASHINGTON MUTUAL INVESTORS FUND-C	16.00	0.16	0.00	0.16	80.0	0.13
	ACCOUNT #: 00088864053	BUY 0 Units @43.3800						
* MUTUAL FUNDS SUBTOTAL *			\$1,663.11	\$40.08	\$0.00	\$40.08		\$32.04
PRODUCT CATEGORY: VARIABLE ANNUITIES								
04/11/2018	***-**-30IN - HOLLINGSWORTH,	METLIFE PREFERENCE PLUS	400.00	1.52	0.00	1.52	80.0	1.22
	ACCOUNT #: 230003394	BUY 1 Units @400.0000						
04/11/2018	***-**-06IN - FRIEDRICH,	METLIFE PREFERENCE PLUS	10.00	0.04	0.00	0.04	80.0	0.03
	ACCOUNT #: 230003415	BUY 1 Units @10.0000						
04/11/2018	***-**-56IN - SCHOOLCRAFT,	METLIFE PREFERENCE PLUS	300.00	1.14	0.00	1.14	80.0	0.91
	ACCOUNT #: 220003555	BUY 1 Units @300.0000						
04/11/2018	***-**-11IN - GILLILAND,	METLIFE VA	75.00	0.29	0.00	0.29	80.0	0.23
	ACCOUNT #: 230003229	BUY 1 Units @75.0000						
04/09/2018	***-**-80IN - MELVIN, JOEL	PACIFIC LIFE CUSIP 69448B175-NFS	100.00	1.20	0.00	1.20	80.0	0.96
	ACCOUNT #: VM16004537	BUY 0 Units @0.0000						
* VARIABLE ANNUITIES SUBTOTAL *			\$885.00	\$4.19	\$0.00	\$4.19		\$3.35



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BROKER TRANSACTIONS (continued)								
<u>PRODUCT CATEGORY: VARIABLE UNIVERSAL LIFE</u>								
04/16/2018	***-**-31IN - ARMENTROUT,	RELIASTAR RENEWALS BUY 1 Units @1800.0000	1,800.00	121.52	0.00	121.52	80.0	97.22
04/13/2018	***-**-153I - MCCLINTOCK, ACCOUNT #: 271646153	SECURITY BENEFIT LIFE VUL BUY 1 Units @75.0000	75.00	3.75	0.00	3.75	80.0	3.00
04/13/2018	***-**-153I - MCCLINTOCK, ACCOUNT #: 271646153	SECURITY BENEFIT LIFE VUL BUY 1 Units @75.0000	75.00	3.75	0.00	3.75	80.0	3.00
04/13/2018	***-**-153I - MCCLINTOCK, ACCOUNT #: 271646153	SECURITY BENEFIT VUL TRAILS BUY 1 Units @0.0000	0.00	5.09	0.00	5.09	80.0	4.07
04/13/2018	***-**-31IN - EIDAM, ROBYN ACCOUNT #: 277723831	SECURITY BENEFIT VUL TRAILS BUY 1 Units @0.0000	0.00	87.52	0.00	87.52	80.0	70.02
04/13/2018	***-**-55IN - CZECH, MANDY ACCOUNT #: 269902555	SECURITY BENEFIT VUL TRAILS BUY 1 Units @0.0000	0.00	31.06	0.00	31.06	80.0	24.85
* VARIABLE UNIVERSAL LIFE SUBTOTAL *			\$1,950.00	\$252.69	\$0.00	\$252.69		\$202.16
<u>PRODUCT CATEGORY: 529 PLAN</u>								
04/05/2018	***-**-25IN - SCHLOSSER, SCOTT ACCOUNT #: 04000615940	AMERICAN BALANCED FUND-529A BUY 2 Units @28.4700	50.00	2.50	0.00	2.50	80.0	2.00
04/05/2018	***-**-25IN - SCHLOSSER, SCOTT ACCOUNT #: 04000615940	CAPITAL WORLD GROWTH AND INCOME-529 BUY 1 Units @54.2600	50.00	2.50	0.00	2.50	80.0	2.00
* 529 PLAN SUBTOTAL *			\$100.00	\$5.00	\$0.00	\$5.00		\$4.00
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
03/31/2018	***-**-07IN - WATSON, SANDRA ACCOUNT #: 03006252092	CAPITAL INCOME A BUY 0 Units @0.0000	0.00	2.22	0.00	2.22	80.0	1.78
03/31/2018	***-**-07IN - WATSON, SANDRA ACCOUNT #: 03307799176	GLOBAL FUND A BUY 0 Units @0.0000	0.00	0.92	0.00	0.92	80.0	0.74
03/31/2018	***-**-83IN - GRIMM, LISA ACCOUNT #: 02155916636	GLOBAL OPPORTUNITIES A BUY 0 Units @0.0000	0.00	12.97	0.00	12.97	80.0	10.38
03/31/2018	***-**-10IN - RADDISH, CHARLEE ACCOUNT #: 04101695606	GOLD & SPECIAL MINERALS A BUY 0 Units @0.0000	0.00	0.54	0.00	0.54	80.0	0.43
04/16/2018	***-**-14CL - HEDDELSON,	JANUS MF TRAILS BUY 0 Units @0.0000	0.00	9.95	0.00	9.95	80.0	7.96
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *			\$0.00	\$26.60	\$0.00	\$26.60		\$21.29



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<div>ADJUSTMENTS (continued)</div> <div> <div>*** BROKER TRANSACTIONS TOTAL ***</div> <div> <div>\$4,598.11</div> <div>\$328.56</div> <div>\$0.00</div> <div>\$328.56</div> <div>\$262.84</div> </div> </div>								
<div>BROKER COMMISSION TOTALS</div> <div> <div>Broker Transactions</div> <div>\$262.84</div> </div> <div> <div>Split Transactions</div> <div>\$0.00</div> </div> <div> <div>Override Transactions</div> <div>\$0.00</div> </div> <div> <div>Adjustments</div> <div>\$0.00</div> </div> <div> <div>Payroll Draw</div> <div>\$0.00</div> </div> <div> <div>Base Salary</div> <div>\$0.00</div> </div> <div> <div>Prior Period Balance</div> <div>\$0.00</div> </div> <div> <div>FINRA Assessment</div> <div>\$0.00</div> </div> <div> <div>SIPC Assessment</div> <div>\$0.00</div> </div>								
<div> <div>Net Commission Earned</div> <div>\$262.84</div> </div> <div> <div>Year-to-date Earnings</div> <div>\$22,594.68</div> </div>								