Concorde 🙆

COMMISSION STATEMENT

January 31, 2018

JOSEPH (TERRY) MANN 219 E. 31st Street

Savannah, GA 31401

BROKER #: M132

BRANCH: JOSEPH "TERRY" MANN

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
			DIRECT TRANSACTIONS					
PRODUCT CA	TEGORY: RIA							
01/17/2018	PARKER, W KERRY	HOWARD CAPITAL	174,910.00	368.69	0.00	368.69	91.0	335.51
01/11/2018	N ATLANTA CONTRACTOR	MID ATLANTIC	43,891.24	109.96	0.00	109.96	91.0	100.06
01/11/2018	WARSTADT, STEVEN	MID ATLANTIC	456,541.68	1,145.97	0.00	1,145.97	91.0	1,042.83
01/11/2018	LYDA FIRE LLC	MID ATLANTIC	2,167.18	5.44	0.00	5.44	91.0	4.95
01/11/2018	NOVA, TEMPUS	MID ATLANTIC	928,394.58	2,207.37	0.00	2,207.37	91.0	2,008.71
01/22/2018	BLANCHARD, SARA	TD AMERITRADE	0.00	320.48	0.00	320.48	91.0	291.64
01/22/2018	BLANCHARD, SARA	TD AMERITRADE	0.00	502.18	0.00	502.18	91.0	456.98
01/22/2018	BRANSON, BENJAMIN	TD AMERITRADE	0.00	56.41	0.00	56.41	91.0	51.33
01/22/2018	CUMMINGS, KRYSTA	TD AMERITRADE	0.00	1,665.86	0.00	1,665.86	91.0	1,515.93
01/22/2018	CUMMINGS, KRYSTA	TD AMERITRADE	0.00	18.60	0.00	18.60	91.0	16.93
01/22/2018	DABBS, STEVEN	TD AMERITRADE	0.00	21.91	0.00	21.91	91.0	19.94
01/22/2018	DEWICK, JOANN	TD AMERITRADE	0.00	275.25	0.00	275.25	91.0	250.48
01/22/2018	FOSTER, JOHN	TD AMERITRADE	0.00	846.86	0.00	846.86	91.0	770.64
01/22/2018	FOSTER, JOHN	TD AMERITRADE	0.00	295.44	0.00	295.44	91.0	268.85
01/22/2018	FOSTER, JOHN	TD AMERITRADE	0.00	137.30	0.00	137.30	91.0	124.94
01/22/2018	FOSTER, MARGO	TD AMERITRADE	0.00	141.37	0.00	141.37	91.0	128.65
01/22/2018	GALLAGHER, MICHAEL	TD AMERITRADE	0.00	249.19	0.00	249.19	91.0	226.76
01/22/2018	GALLAGHER, MICHAEL	TD AMERITRADE	0.00	530.51	0.00	530.51	91.0	482.76
01/22/2018	GODLESKI, KEVIN	TD AMERITRADE	0.00	295.63	0.00	295.63	91.0	269.02
01/22/2018	GODLESKI, KIRSTEN	TD AMERITRADE	0.00	208.05	0.00	208.05	91.0	189.33
01/22/2018	GODLESKI, BARBARA	TD AMERITRADE	0.00	93.44	0.00	93.44	91.0	85.03
01/22/2018	GODLESKI, BARBARA	TD AMERITRADE	0.00	1,335.09	0.00	1,335.09	91.0	1,214.93
01/22/2018	GODLESKI, BARBARA	TD AMERITRADE	0.00	770.98	0.00	770.98	91.0	701.59
01/22/2018	GODLESKI, VINCENT	TD AMERITRADE	0.00	2,901.61	0.00	2,901.61	91.0	2,640.47
01/22/2018	GODLESKI, KEVIN	TD AMERITRADE	0.00	5,276.28	0.00	5,276.28	91.0	4,801.41
01/22/2018	HADAWAY, DEBORAH	TD AMERITRADE	0.00	205.35	0.00	205.35	91.0	186.87

NOTES: * - Indicates adjustment is not included in 1099 Earnings

^{** -} Indicates adjustment is not included in Totals or Commissions

[^]Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
			DIRECT TRANSACTIONS					
PRODUCT CA	TEGORY: RIA							
01/22/2018	HEALEY, BRIAN	TD AMERITRADE	0.00	77.55	0.00	77.55	91.0	70.57
01/22/2018	HEALEY, BRIAN	TD AMERITRADE	0.00	48.15	0.00	48.15	91.0	43.82
01/22/2018	HOFFMAN, ADON	TD AMERITRADE	0.00	277.49	0.00	277.49	91.0	252.52
01/22/2018	HOFFMAN, ADON	TD AMERITRADE	0.00	121.99	0.00	121.99	91.0	111.01
01/22/2018	JAMES, GILBERT	TD AMERITRADE	0.00	179.21	0.00	179.21	91.0	163.08
01/22/2018	KARP, BENJAMIN	TD AMERITRADE	0.00	321.51	0.00	321.51	91.0	292.57
01/22/2018	KARP, BENJAMIN	TD AMERITRADE	0.00	68.38	0.00	68.38	91.0	62.23
01/22/2018	KASIAN, JUSTIN PHILLIP	TD AMERITRADE	0.00	2,731.59	0.00	2,731.59	91.0	2,485.75
01/22/2018	KASIAN, PHYLLIS	TD AMERITRADE	0.00	28.86	0.00	28.86	91.0	26.26
01/22/2018	KASIAN, EVAN	TD AMERITRADE	0.00	169.88	0.00	169.88	91.0	154.59
01/22/2018	KRAUS, JOHN	TD AMERITRADE	0.00	241.98	0.00	241.98	91.0	220.20
01/22/2018	KRAUS, JOHN	TD AMERITRADE	0.00	48.97	0.00	48.97	91.0	44.56
01/22/2018	KRAUS, JOHN	TD AMERITRADE	0.00	680.26	0.00	680.26	91.0	619.04
01/22/2018	LAPE, ALEXIS	TD AMERITRADE	0.00	99.51	0.00	99.51	91.0	90.55
01/22/2018	LAPE, ALEXIS	TD AMERITRADE	0.00	110.53	0.00	110.53	91.0	100.58
01/22/2018	LEHMAN, HILDA	TD AMERITRADE	0.00	417.88	0.00	417.88	91.0	380.27
01/22/2018	LEHMAN, LAVERN	TD AMERITRADE	0.00	295.02	0.00	295.02	91.0	268.47
01/22/2018	LONG, SUSAN	TD AMERITRADE	0.00	125.15	0.00	125.15	91.0	113.89
01/22/2018	LONG, SUSAN	TD AMERITRADE	0.00	345.42	0.00	345.42	91.0	314.33
01/22/2018	LONG, SUSAN	TD AMERITRADE	0.00	1,143.95	0.00	1,143.95	91.0	1,040.99
01/22/2018	LONG, SUSAN	TD AMERITRADE	0.00	479.90	0.00	479.90	91.0	436.71
01/22/2018	MANN, BARBARA	TD AMERITRADE	0.00	13.25	0.00	13.25	91.0	12.06
01/22/2018	MCBRIDE, DOUGLAS	TD AMERITRADE	0.00	637.78	0.00	637.78	91.0	580.38
01/22/2018	MCBRIDE, ALLIS	TD AMERITRADE	0.00	89.60	0.00	89.60	91.0	81.54
01/22/2018	MCBRIDE, ALLIS	TD AMERITRADE	0.00	425.52	0.00	425.52	91.0	387.22
01/22/2018	MCBRIDE, DOUGLAS	TD AMERITRADE	0.00	144.76	0.00	144.76	91.0	131.73
01/22/2018	MCBRIDE, DOUGLAS	TD AMERITRADE	0.00	390.08	0.00	390.08	91.0	354.97
01/22/2018	MOORE, THOMAS	TD AMERITRADE	0.00	459.01	0.00	459.01	91.0	417.70
01/22/2018	MORGAN, JUDITH	TD AMERITRADE	0.00	116.70	0.00	116.70	91.0	106.20
01/22/2018	MORGAN, RONALD	TD AMERITRADE	0.00	35.89	0.00	35.89	91.0	32.66
01/22/2018	MORGAN, RONALD	TD AMERITRADE	0.00	226.19	0.00	226.19	91.0	205.83
01/22/2018	MORGAN, RONALD	TD AMERITRADE	0.00	78.93	0.00	78.93	91.0	71.83
01/22/2018	MOSS, JANICE	TD AMERITRADE	0.00	1,339.04	0.00	1,339.04	91.0	1,218.53

NOTES: * - Indicates adjustment is not included in 1099 Earnings ** - Indicates adjustment is not included in Totals or Commissions

[^]Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT		INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
			DIRECT TRAN	SACTIONS					
PRODUCT CA	ATEGORY: RIA								
01/22/2018	MOSS, KAREN	TD AMERITRADE		0.00	218.12	0.00	218.12	91.0	198.49
01/22/2018	NEUHAUSER, MITCHELL	TD AMERITRADE		0.00	2,832.20	0.00	2,832.20	91.0	2,577.30
01/22/2018	NEUHAUSER, STACEY	TD AMERITRADE		0.00	82.06	0.00	82.06	91.0	74.67
01/22/2018	NEUHAUSER, MITCH	TD AMERITRADE		0.00	194.59	0.00	194.59	91.0	177.08
01/22/2018	NEUHAUSER, MITCH	TD AMERITRADE		0.00	203.18	0.00	203.18	91.0	184.89
01/22/2018	NEUHAUSER, STACEY	TD AMERITRADE		0.00	1,813.14	0.00	1,813.14	91.0	1,649.96
01/22/2018	OTTENSMEYER, ERIC	TD AMERITRADE		0.00	159.59	0.00	159.59	91.0	145.23
01/22/2018	PAI, YOGISH	TD AMERITRADE		0.00	610.50	0.00	610.50	91.0	555.56
01/22/2018	PAI, ANITHA	TD AMERITRADE		0.00	698.63	0.00	698.63	91.0	635.75
01/22/2018	PARKER, JEANINE	TD AMERITRADE		0.00	2,893.84	0.00	2,893.84	91.0	2,633.39
01/22/2018	SAMPLES, FAY	TD AMERITRADE		0.00	33.67	0.00	33.67	91.0	30.64
01/22/2018	STEPHENS, DEE	TD AMERITRADE		0.00	50.92	0.00	50.92	91.0	46.34
01/22/2018	STEPHENS, DEE	TD AMERITRADE		0.00	247.98	0.00	247.98	91.0	225.66
01/22/2018	STONE, ERIN	TD AMERITRADE		0.00	383.58	0.00	383.58	91.0	349.06
01/22/2018	TROWBRIDGE, JANE	TD AMERITRADE		0.00	245.03	0.00	245.03	91.0	222.98
01/22/2018	SINGH, RAGINIE	TD AMERITRADE		0.00	895.39	0.00	895.39	91.0	814.80
01/22/2018	VERMA, ANAND	TD AMERITRADE		0.00	744.16	0.00	744.16	91.0	677.19
01/22/2018	VOGEL, ROBERT	TD AMERITRADE		0.00	525.36	0.00	525.36	91.0	478.08
01/22/2018	VOGEL, ROBERT	TD AMERITRADE		0.00	14.89	0.00	14.89	91.0	13.55
01/22/2018	VOGEL, ROBERT	TD AMERITRADE		0.00	2,247.64	0.00	2,247.64	91.0	2,045.35
01/22/2018	WARSTADT, STEVEN	TD AMERITRADE		0.00	48.76	0.00	48.76	91.0	44.37
01/22/2018	WHELDON, ALYSON	TD AMERITRADE		0.00	69.32	0.00	69.32	91.0	63.08
01/22/2018	ZARAPKAR, AMUL	TD AMERITRADE		0.00	552.31	0.00	552.31	91.0	502.60
01/22/2018	ZARAPKAR, SUMAN	TD AMERITRADE		0.00	373.12	0.00	373.12	91.0	339.54
		* :	RIA SUBTOTAL *	\$1,605,904.68	\$48,093.13	\$0.00	\$48,093.13		\$43,764.74
		*** DIRECT TRANSACT	IONS TOTAL ***	\$1,605,904.68	\$48,093.13	\$0.00	\$48,093.13		\$43,764.74

[^]Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		ADJUSTME	NTS					
01/31/2018		*MANAGED FEE EXPENSE: SAWTOOTH ACCT	0.00					-420.16
		*** ADJUSTMENTS TOTAL ***	\$0.00	\$0.00	\$0.00	\$0.00		\$-420.16
					<u>]</u>	BROKER COMM	ISSION	TOTALS
					Broke	r Transactions	3	\$43,764.74
					Spli	t Transactions	3	\$0.00
					Overrid	e Transactions	3	\$0.00
						Adjustments	3	\$-420.16
						Payroll Draw	I	\$0.00
						Base Salary	7	\$0.00
					Prior	Period Balance	2	\$0.00
					FI	NRA Assessment	:	\$0.00
					S	IPC Assessment		\$0.00
						Check Amour	t	\$43,344.58
					Yea	r-to-date Gros	s	\$49,073.79
					Year-t	o-date Earning	s	\$44,657.15