

COMMISSION STATEMENT

September 15, 2017

JOHN ROSS

7261 W. Central Ave.

Toledo, OH 43617

BROKER #: R119

BRANCH: INTEGRATED FINANCIAL

| DATE | CLIENT | INVESTMENT | INVESTMENT AMOUNT | GROSS COMMISSION | CLEARING CHARGE | NET COMMISSION | RATE | BROKER COMMISSION |
|------------|----------------------------|-------------------------------------|----------------------|---------------------|--------------------|-------------------|------|----------------------|
| | | BROKER TRANS. | A CTTONG | | | | | |
| | | BROKER TRAINS. | ACTIONS | | | | | |
| PRODUCT CA | TEGORY: MUTUAL FUNDS | | | | | | | |
| 09/01/2017 | KRAUS, JENNIFER | AM FUNDS AMERICAN HIGH-INCOME TRUST | 150.00 | 4.50 | 0.00 | 4.50 | 92.0 | 4.14 |
| 09/01/2017 | HUNTER, DEBORAH | AM FUNDS AMERICAN MUTUAL 529A | 50.00 | 2.13 | 0.00 | 2.13 | 92.0 | 1.96 |
| 09/01/2017 | HUNTER, DEBORAH | AM FUNDS CAPITAL WORLD GRTH & INC 5 | 50.00 | 2.13 | 0.00 | 2.13 | 92.0 | 1.96 |
| 09/06/2017 | CAMPBELL, ROBERT | AM FUNDS GROWTH FUND OF AMERICA F1 | -12,969.28 | 0.00 | 0.00 | 0.00 | 92.0 | 0.00 |
| 09/05/2017 | HAUSER, ROBERT | AM FUNDS INCOME FUND OF AMERICA A | 200.00 | 3.20 | 0.00 | 3.20 | 92.0 | 2.94 |
| 09/05/2017 | HAUSER, RONALD | AM FUNDS INCOME FUND OF AMERICA A | 20.00 | 0.32 | 0.00 | 0.32 | 92.0 | 0.29 |
| 09/05/2017 | TARRIS, CHRISTINE | AM FUNDS INCOME FUND OF AMERICA A | 200.00 | 3.20 | 0.00 | 3.20 | 92.0 | 2.94 |
| 09/05/2017 | MCFARLAND, BRANDON | AM FUNDS INCOME FUND OF AMERICA A | 100.00 | 1.60 | 0.00 | 1.60 | 92.0 | 1.47 |
| 08/28/2017 | HILKENS, CHRISTOPHER | AM FUNDS SHORT TERM BND FUND OF AM | 65.00 | 1.30 | 0.00 | 1.30 | 92.0 | 1.20 |
| / / | WAGONER JR, JOHN | DELAWARE SMID CAP GROWTH A | 0.00 | 1.96 | 0.00 | 1.96 | 92.0 | 1.80 |
| / / | SLAMAN, BRIAN | FIDELITY ADV NEW INSIGHTS C | 0.00 | 1.39 | 0.00 | 1.39 | 92.0 | 1.28 |
| / / | SLAMAN, BRIAN | FIDELITY ADV NEW INSIGHTS C | 0.00 | 0.94 | 0.00 | 0.94 | 92.0 | 0.86 |
| / / | SLAMAN, BRIAN | FIDELITY MIDCAP II C | 0.00 | 1.33 | 0.00 | 1.33 | 92.0 | 1.22 |
| / / | SLAMAN, BRIAN | FIDELITY MIDCAP II C | 0.00 | 1.10 | 0.00 | 1.10 | 92.0 | 1.01 |
| 08/28/2017 | PLAN | PUTNAM MULTI CAP GROWTH A | 25.00 | 1.25 | 0.00 | 1.25 | 92.0 | 1.15 |
| 08/28/2017 | PLAN | PUTNAM MULTI CAP GROWTH A | 25.00 | 1.25 | 0.00 | 1.25 | 92.0 | 1.15 |
| | | * MUTUAL FUNDS SUBTOTAL * | \$-12,084.28 | \$27.60 | \$0.00 | \$27.60 | | \$25.37 |
| PRODUCT CA | TEGORY: VARIABLE ANNUITIES | | | | | | | |
| 08/31/2017 | IRWIN, JOHN | JNL ELITE ACCESS | 145,253.92 | 30.26 | 0.00 | 30.26 | 92.0 | 27.84 |
| 08/31/2017 | DEMKO, VERNA | JNL PERSPECTIVE | 51,411.39 | 10.71 | 0.00 | 10.71 | 92.0 | 9.85 |
| 08/31/2017 | LONG, PAUL | JNL PERSPECTIVE II 05/05 | 3,414.25 | 1.42 | 0.00 | 1.42 | 92.0 | 1.31 |
| 08/31/2017 | LONG, LORI | JNL PERSPECTIVE L | 14,741.51 | 12.28 | 0.00 | 12.28 | 92.0 | 11.30 |
| 08/31/2017 | BENSCH, ARLYN | JNL PERSPECTIVE L | 32,332.14 | 26.94 | 0.00 | 26.94 | 92.0 | 24.78 |
| 08/31/2017 | BENSCH, CANDACE | JNL PERSPECTIVE L | 27,489.80 | 22.91 | 0.00 | 22.91 | 92.0 | 21.08 |
| 08/31/2017 | KRALL, JERRY | JOHN HANCOCK VENTURE III | 42,521.59 | 35.43 | 0.00 | 35.43 | 92.0 | 32.60 |
| 08/31/2017 | KEEFE, GERALD | JOHN HANCOCK VENTURE III | 14,562.20 | 12.14 | 0.00 | 12.14 | 92.0 | 11.17 |

NOTES: * - Indicates adjustment is not included in 1099 Earnings

^{** -} Indicates adjustment is not included in Totals or Commissions

[^]Date - Split Trade - full Investment Amount & Gross Commission displayed

| DATE | CLIENT | INVESTMENT | INVESTMENT AMOUNT | GROSS COMMISSION | CLEARING CHARGE | NET COMMISSION | RATE | BROKER COMMISSION |
|------------|------------------------|--------------------------------------|----------------------|---------------------|--------------------|-------------------|------|----------------------|
| | | BROKER TRANS | ACTIONS | | | | | |
| PRODUCT CA | TEGORY: VARIABLE ANNUI | ries . | | | | | | |
| 08/31/2017 | HEINAMAN, ROBERT | JOHN HANCOCK VENTURE III | 112,733.26 | 93.94 | 0.00 | 93.94 | 92.0 | 86.42 |
| 08/31/2017 | KRAUS, JUDITH | JOHN HANCOCK VENTURE III | 40,166.51 | 33.47 | 0.00 | 33.47 | 92.0 | 30.79 |
| 08/31/2017 | GARDNER, WM | JOHN HANCOCK VENTURE III | 126,642.48 | 105.54 | 0.00 | 105.54 | 92.0 | 97.10 |
| 08/31/2017 | SILLIMAN, GRACE | JOHN HANCOCK VENTURE III | 65,587.87 | 54.66 | 0.00 | 54.66 | 92.0 | 50.29 |
| 08/31/2017 | CURSON, BEVERLY | JOHN HANCOCK VENTURE III | 62,656.84 | 52.21 | 0.00 | 52.21 | 92.0 | 48.03 |
| 08/31/2017 | JANICKI, KATHERINE | JOHN HANCOCK VENTURE III | 97,148.15 | 80.96 | 0.00 | 80.96 | 92.0 | 74.48 |
| 08/31/2017 | MOORE, GARY | JOHN HANCOCK VENTURE III | 85,934.84 | 71.61 | 0.00 | 71.61 | 92.0 | 65.88 |
| 08/31/2017 | IRWIN, JOHN | JOHN HANCOCK VENTURE III | 72,843.84 | 60.70 | 0.00 | 60.70 | 92.0 | 55.84 |
| 08/31/2017 | WAGONER JR, JOHN | JOHN HANCOCK VENTURE III | 57,343.90 | 47.79 | 0.00 | 47.79 | 92.0 | 43.97 |
| 08/31/2017 | WOODRUFF, STEPHANIE | JOHN HANCOCK VENTURE III | 56,984.51 | 47.49 | 0.00 | 47.49 | 92.0 | 43.69 |
| 09/07/2017 | REEVES, TERRENCE | MML ARTISTRY | 140.00 | 7.70 | 0.00 | 7.70 | 92.0 | 7.08 |
| 09/08/2017 | CARVER, DENISE | MML ARTISTRY | 50.00 | 2.75 | 0.00 | 2.75 | 92.0 | 2.53 |
| 09/08/2017 | SHOEMAKER, DENNIS | MML ARTISTRY | 25.00 | 1.38 | 0.00 | 1.38 | 92.0 | 1.27 |
| 08/14/2017 | CUMMINGS, BARBARA | TRANSAMERICA LIBERTY | 148,322.30 | 123.60 | 0.00 | 123.60 | 92.0 | 113.71 |
| 08/20/2017 | DOUGHERTY, RICO | TRANSAMERICA LIBERTY | 104,514.87 | 87.10 | 0.00 | 87.10 | 92.0 | 80.13 |
| 08/21/2017 | DEMKO, VERNA | TRANSAMERICA LIBERTY | 81,294.41 | 67.75 | 0.00 | 67.75 | 92.0 | 62.33 |
| 08/22/2017 | HOLLOWAY, LINDA | TRANSAMERICA LIBERTY | 195,451.24 | 162.88 | 0.00 | 162.88 | 92.0 | 149.85 |
| 08/27/2017 | ROSS, SUSAN | TRANSAMERICA LIBERTY | 4,396.50 | 3.66 | 0.00 | 3.66 | 92.0 | 3.37 |
| 08/29/2017 | DULINSKY, SHERRY | TRANSAMERICA LIBERTY | 27,254.28 | 22.71 | 0.00 | 22.71 | 92.0 | 20.89 |
| | | * VARIABLE ANNUITIES SUBTOTAL * | \$1,671,217.60 | \$1,279.99 | \$0.00 | \$1,279.99 | | \$1,177.58 |
| PRODUCT CA | TEGORY: MUTUAL FUND 12 | B1 TRAILS | | | | | | |
| 08/15/2017 | CAMPBELL, ROBERT | AM FUNDS GROWTH FUND OF AMERICA F1 | 0.00 | 2.73 | 0.00 | 2.73 | 92.0 | 2.51 |
| 08/16/2017 | MOORE, LINDA | GRIFFIN INSTITUTIONAL ACCESS REAL E | 0.00 | 4.97 | 0.00 | 4.97 | 92.0 | 4.57 |
| 08/15/2017 | ROSS, JEROME | PRINCIPAL FUNDS CONSERVATIVE GROWTH | 0.00 | 4.73 | 0.00 | 4.73 | 92.0 | 4.35 |
| 08/14/2017 | OBERT, RONALD | TEMPLETON GROWTH A | 0.00 | 0.15 | 0.00 | 0.15 | 92.0 | 0.14 |
| | | * MUTUAL FUND 12B1 TRAILS SUBTOTAL * | \$0.00 | \$12.58 | \$0.00 | \$12.58 | | \$11.57 |
| | | *** BROKER TRANSACTIONS TOTAL *** | \$1,659,133.32 | \$1,320.17 | \$0.00 | \$1,320.17 | | \$1,214.52 |

[^]Date - Split Trade - full Investment Amount & Gross Commission displayed

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|------------|---------------------|-------------------------------------|----------------------|---------------------|--------------------|-------------------|------|----------------------|
| | | OVERRIDE TRAN | SACTTONS | | | | | |
| | | OVERRIDE TRUE | DITCITOND | | | | | |
| - | OMAS HALSEY #82 | M FINDS MEDICAN DALMED A | 20 000 00 | FF0 00 | 0.00 | FF0 00 | 05.0 | 20 50 |
| 09/06/2017 | PERRY, CAROL | AM FUNDS AMERICAN HIGH ING MUNI DON | 20,000.00 | 550.00 | 0.00 | 550.00 | | 38.50 |
| 09/06/2017 | PERRY, CAROL | AM FUNDS AMERICAN HIGH-INC MUNI BON | 10,000.00 | 275.00 | 0.00 | 275.00 | 85.0 | 19.25 |
| 09/06/2017 | PERRY, CAROL | AM FUNDS AMERICAN HIGH-INCOME TRUST | 10,000.00 | 275.00 | 0.00 | 275.00 | 85.0 | 19.25 |
| 09/06/2017 | PERRY, CAROL | AM FUNDS CAPITAL INCOME BUILDER A | 10,000.00 | 275.00 | 0.00 | 275.00 | | 19.25 |
| 09/06/2017 | PERRY, CAROL | AM FUNDS CAPITAL WORLD GRTH & INC A | 20,000.00 | 550.00 | 0.00 | 550.00 | 85.0 | 38.50 |
| 09/06/2017 | PERRY, CAROL | AM FUNDS FUNDAMENTAL INVESTORS A | 15,000.00 | 412.50 | 0.00 | 412.50 | 85.0 | 28.88 |
| 08/28/2017 | CANNON, BARBARA | AM FUNDS WASHINGTON MUTUAL INVESTOR | 50.00 | 2.50 | 0.00 | 2.50 | 85.0 | 0.18 |
| 09/01/2017 | DENHAM, CONSTANCE | AM FUNDS WASHINGTON MUTUAL INVESTOR | 400.00 | 17.00 | 0.00 | 17.00 | | 1.19 |
| 09/06/2017 | PERRY, CAROL | AM FUNDS WASHINGTON MUTUAL INVESTOR | 4,986.67 | 137.13 | 0.00 | 137.13 | 85.0 | 9.60 |
| / / | LEROUX, LAURA | BLK MOD 17+ AGE BASED A | 0.00 | 11.25 | 0.00 | 11.25 | | 0.79 |
| / / | BAKER, ELAINE | FIDELITY ADV GROWTH & INCOME C | 0.00 | 7.43 | 0.00 | 7.43 | 85.0 | 0.52 |
| / / | EYLER, BARBARA | FIDELITY ADV GROWTH OPP A | 0.00 | 3.47 | 0.00 | | 85.0 | 0.24 |
| / / | BAKER, ELAINE | FIDELITY ADV GROWTH OPP C | 0.00 | 4.85 | 0.00 | 4.85 | 85.0 | 0.34 |
| / / | KRAL, ADAM | FIDELITY ADV HEALTH CARE T | 0.00 | 1.20 | 0.00 | 1.20 | 85.0 | 0.08 |
| / / | FRANTZ, CRAIG | FIDELITY ADV INTL CAP APP C | 0.00 | 6.37 | 0.00 | 6.37 | | 0.45 |
| / / | BAKER, ELAINE | FIDELITY ADV INTL SMALL CAP OPP C | 0.00 | 4.30 | 0.00 | 4.30 | | 0.30 |
| / / | BAKER, ELAINE | FIDELITY ADV OVERSEAS C | 0.00 | 4.28 | 0.00 | 4.28 | 85.0 | 0.30 |
| / / | BAKER, ELAINE | FIDELITY ADV UTILITIES C | 0.00 | 6.41 | 0.00 | 6.41 | 85.0 | 0.45 |
| / / | BAKER, ELAINE | FIDELITY EQUITY GROWTH C | 0.00 | 6.76 | 0.00 | 6.76 | 85.0 | 0.47 |
| / / | FRANTZ, CRAIG | FIDELITY EQUITY GROWTH C | 0.00 | 8.96 | 0.00 | 8.96 | 85.0 | 0.63 |
| / / | MARKLEY, JUSTIN | FIDELITY EQUITY GROWTH T | 0.00 | 3.39 | 0.00 | 3.39 | 85.0 | 0.24 |
| / / | MARKLEY, JUSTIN | FIDELITY EQUITY INCOME | 0.00 | 5.19 | 0.00 | 5.19 | 85.0 | 0.36 |
| / / | EYLER, BARBARA | FIDELITY EQUITY INCOME A | 0.00 | 6.17 | 0.00 | 6.17 | 85.0 | 0.43 |
| / / | BAKER, ELAINE | FIDELITY EQUITY INCOME C | 0.00 | 6.07 | 0.00 | 6.07 | 85.0 | 0.42 |
| / / | KRAL, ADAM | FIDELITY MIDCAP T | 0.00 | 0.97 | 0.00 | 0.97 | 85.0 | 0.07 |
| / / | FRANTZ, CRAIG | FIDELITY SMALL CAP C | 0.00 | 14.19 | 0.00 | 14.19 | 85.0 | 0.99 |
| / / | BAKER, ELAINE | FIDELITY SMALL CAP VALUE C | 0.00 | 6.56 | 0.00 | 6.56 | 85.0 | 0.46 |
| / / | FRANTZ, CRAIG | FIDELITY TECHNOLOGY C | 0.00 | 6.65 | 0.00 | 6.65 | 85.0 | 0.47 |
| 08/31/2017 | BUEHRER, DANIEL | JNL PERSPECTIVE L | 181,940.66 | 151.62 | 0.00 | 151.62 | 85.0 | 10.61 |
| 08/31/2017 | NOWAK, DAVID | JOHN HANCOCK VENTURE III | 18,694.51 | 15.58 | 0.00 | 15.58 | 85.0 | 1.09 |
| 08/31/2017 | TANGERMAN, JEANETTE | JOHN HANCOCK VENTURE III | 53,144.32 | 44.29 | 0.00 | 44.29 | 85.0 | 3.10 |
| 08/31/2017 | DESELMS, EVELYN | JOHN HANCOCK VENTURE III | 42,023.12 | 35.02 | 0.00 | 35.02 | 85.0 | 2.45 |
| 09/07/2017 | FRANTZ, KIMBERLY | MML ARTISTRY | 50.00 | 2.75 | 0.00 | 2.75 | 85.0 | 0.19 |

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|-----------------------|-----------------------|----------------------|----------------------|---------------------|--------------------|-------------------|------|----------------------|--|--|
| OVERRIDE TRANSACTIONS | | | | | | | | | | |
| BDOKED. TH | IOMAS HALSEY #82 | | | | | | | | | |
| 08/02/2017 | PRZBYLSKI, MICHAEL | TRANSAMERICA LIBERTY | 137,951.09 | 114.96 | 0.00 | 114.96 | 85.0 | 8.05 | | |
| 08/05/2017 | BAUMGARTNER, DIANA | TRANSAMERICA LIBERTY | 106,695.43 | 88.91 | 0.00 | 88.91 | 85.0 | 6.22 | | |
| 08/05/2017 | FRANTZ, JUDITH | TRANSAMERICA LIBERTY | 87,636.79 | 73.03 | 0.00 | 73.03 | 85.0 | 5.11 | | |
| 08/06/2017 | BEISWENGER, RANDALL | TRANSAMERICA LIBERTY | 232,886.11 | 194.07 | 0.00 | 194.07 | 85.0 | 13.58 | | |
| 08/07/2017 | EYLER, BARBARA | TRANSAMERICA LIBERTY | 99,798.90 | 83.17 | 0.00 | 83.17 | 85.0 | 5.82 | | |
| 08/07/2017 | BUEHRER, SARAH | TRANSAMERICA LIBERTY | 140,503.71 | 117.09 | 0.00 | 117.09 | 85.0 | 8.20 | | |
| 08/07/2017 | BUEHRER, DANIEL | TRANSAMERICA LIBERTY | 150,193.62 | 125.16 | 0.00 | 125.16 | 85.0 | 8.76 | | |
| 08/07/2017 | LUCARELLI JR, VICTOR | TRANSAMERICA LIBERTY | 190,063.71 | 158.39 | 0.00 | 158.39 | 85.0 | 11.09 | | |
| 08/08/2017 | FERGUSON, MARK | TRANSAMERICA LIBERTY | 237,290.51 | 197.74 | 0.00 | 197.74 | 85.0 | 13.84 | | |
| 08/08/2017 | DE SELMS, KAREN | TRANSAMERICA LIBERTY | 132,846.84 | 110.71 | 0.00 | 110.71 | 85.0 | 7.75 | | |
| 08/09/2017 | KREMPEC, JEFFREY | TRANSAMERICA LIBERTY | 178,609.84 | 148.84 | 0.00 | 148.84 | 85.0 | 10.42 | | |
| 08/10/2017 | THANASIU, THOMAS | TRANSAMERICA LIBERTY | 109,076.35 | 90.90 | 0.00 | 90.90 | 85.0 | 6.36 | | |
| 08/10/2017 | HALSEY, WILLIAM | TRANSAMERICA LIBERTY | 93,597.61 | 78.00 | 0.00 | 78.00 | 85.0 | 5.46 | | |
| 08/10/2017 | RIEBE, MICHAEL | TRANSAMERICA LIBERTY | 88,620.55 | 73.85 | 0.00 | 73.85 | 85.0 | 5.17 | | |
| 08/12/2017 | DIENER, JUDITH | TRANSAMERICA LIBERTY | 134,539.12 | 112.12 | 0.00 | 112.12 | 85.0 | 7.85 | | |
| 08/12/2017 | RUCH, RONALD | TRANSAMERICA LIBERTY | 66,686.32 | 55.57 | 0.00 | 55.57 | 85.0 | 3.89 | | |
| 08/13/2017 | ZOLNER, MERIBETH | TRANSAMERICA LIBERTY | 29,873.53 | 24.89 | 0.00 | 24.89 | 85.0 | 1.74 | | |
| 08/16/2017 | BAKER, ELAINE | TRANSAMERICA LIBERTY | 217,647.40 | 181.37 | 0.00 | 181.37 | 85.0 | 12.70 | | |
| 08/19/2017 | KREMPEC, KAY | TRANSAMERICA LIBERTY | 71,476.97 | 59.56 | 0.00 | 59.56 | 85.0 | 4.17 | | |
| 08/19/2017 | KREMPEC, KAY | TRANSAMERICA LIBERTY | 71,476.97 | 59.56 | 0.00 | 59.56 | 85.0 | 4.17 | | |
| 08/19/2017 | KREMPEC, KAY | TRANSAMERICA LIBERTY | 71,476.97 | 59.56 | 0.00 | 59.56 | 85.0 | 4.17 | | |
| 08/20/2017 | RICHARDS, STEPHEN | TRANSAMERICA LIBERTY | 107,388.01 | 89.49 | 0.00 | 89.49 | 85.0 | 6.26 | | |
| 08/21/2017 | DENHAM, CONSTANCE | TRANSAMERICA LIBERTY | 197,698.59 | 164.75 | 0.00 | 164.75 | 85.0 | 11.53 | | |
| 08/22/2017 | AUGUSTYNIAK JR, ROGER | TRANSAMERICA LIBERTY | 427,685.73 | 356.40 | 0.00 | 356.40 | 85.0 | 24.95 | | |
| 08/22/2017 | NOWAK JR, ROBERT | TRANSAMERICA LIBERTY | 93,945.23 | 78.29 | 0.00 | 78.29 | 85.0 | 5.48 | | |
| 08/25/2017 | PERRY, ALAN | TRANSAMERICA LIBERTY | 403,169.68 | 335.97 | 0.00 | 335.97 | 85.0 | 23.52 | | |
| 08/25/2017 | TAYLOR, LILY | TRANSAMERICA LIBERTY | 75,171.79 | 62.64 | 0.00 | 62.64 | 85.0 | 4.38 | | |
| 08/26/2017 | ANNESSER, CAROL | TRANSAMERICA LIBERTY | 118,469.61 | 98.72 | 0.00 | 98.72 | 85.0 | 6.91 | | |
| 08/27/2017 | DESELMS, KAREN | TRANSAMERICA LIBERTY | 122,966.91 | 102.47 | 0.00 | 102.47 | 85.0 | 7.17 | | |
| 08/27/2017 | WRAY, JOCELYN | TRANSAMERICA LIBERTY | 28,592.92 | 23.83 | 0.00 | 23.83 | 85.0 | 1.67 | | |
| 08/27/2017 | WRAY, KIM | TRANSAMERICA LIBERTY | 66,582.78 | 55.49 | 0.00 | 55.49 | 85.0 | 3.88 | | |
| 08/27/2017 | KREMPEC, KAY | TRANSAMERICA LIBERTY | 36,938.43 | 30.78 | 0.00 | 30.78 | 85.0 | 2.15 | | |
| 08/30/2017 | LUCARELLI, KRISTY | TRANSAMERICA LIBERTY | 47,886.07 | 39.91 | 0.00 | 39.91 | 85.0 | 2.79 | | |

[^]Date - Split Trade - full Investment Amount & Gross Commission displayed

INVESTMENT GROSS CLEARING NET BROKER

DATE CLIENT INVESTMENT AMOUNT COMMISSION CHARGE COMMISSION RATE COMMISSION

OVERRIDE TRANSACTIONS

BROKER: ROBERT THOMPSON #83

| | | * THOMAS HALSEY SUBTOTAL * | \$4,761,733.37 | \$6,504.05 | \$0.00 | \$6,504.05 | | \$455.26 |
|------------|--------------------------|----------------------------|----------------|------------|--------|------------|------|----------|
| BROKER: RO | DBERT THOMPSON #83 | | | | | | | |
| 08/31/2017 | RICHARDS, MILDRED | JNL PERSPECTIVE | 38,731.44 | 8.07 | 0.00 | 8.07 | 90.0 | 0.16 |
| 08/31/2017 | FLECK, GERALD | JNL PERSPECTIVE II 05/05 | 2,157.55 | 1.35 | 0.00 | 1.35 | 90.0 | 0.03 |
| 08/31/2017 | WENZ, PATRICIA | JOHN HANCOCK VENTURE III | 40,750.63 | 33.96 | 0.00 | 33.96 | 90.0 | 0.68 |
| 08/31/2017 | SMITH, FRANK | JOHN HANCOCK VENTURE III | 103,716.68 | 86.43 | 0.00 | 86.43 | 90.0 | 1.73 |
| 08/31/2017 | MURANYI, MARILYN | JOHN HANCOCK VENTURE III | 26,465.58 | 22.05 | 0.00 | 22.05 | 90.0 | 0.44 |
| 08/31/2017 | SCHUMACHER, EDWARD | JOHN HANCOCK VENTURE III | 37,768.37 | 31.47 | 0.00 | 31.47 | 90.0 | 0.63 |
| 08/31/2017 | MAXFIELD, DARALEE | JOHN HANCOCK VENTURE III | 131,146.84 | 109.29 | 0.00 | 109.29 | 90.0 | 2.19 |
| 08/31/2017 | GRUBB, BEVERLY | JOHN HANCOCK VENTURE III | 136,964.76 | 114.14 | 0.00 | 114.14 | 90.0 | 2.28 |
| 08/31/2017 | GRAHAM, JUDY | JOHN HANCOCK VENTURE III | 175,101.60 | 145.92 | 0.00 | 145.92 | 90.0 | 2.92 |
| 08/31/2017 | HUBAY, BERNICE | JOHN HANCOCK VENTURE III | 25,443.39 | 21.20 | 0.00 | 21.20 | 90.0 | 0.42 |
| 08/31/2017 | LABERDEE, PAUL | JOHN HANCOCK VENTURE III | 45,760.96 | 38.13 | 0.00 | 38.13 | 90.0 | 0.76 |
| 08/31/2017 | SZAFAROWICZ, JOSEPH | JOHN HANCOCK VENTURE III | 18,617.85 | 15.51 | 0.00 | 15.51 | 90.0 | 0.31 |
| 08/31/2017 | MUIR TRUST, JOHN & JOANN | JOHN HANCOCK VENTURE III | 24,506.55 | 20.42 | 0.00 | 20.42 | 90.0 | 0.41 |
| 08/31/2017 | HILEMAN, RONALD | JOHN HANCOCK VENTURE III | 168,584.89 | 140.49 | 0.00 | 140.49 | 90.0 | 2.81 |
| 08/31/2017 | ELWING, LOUISE | JOHN HANCOCK VENTURE III | 159,758.45 | 133.13 | 0.00 | 133.13 | 90.0 | 2.66 |
| 08/31/2017 | DOUGHERTY, ELNORA | JOHN HANCOCK VENTURE III | 154,473.75 | 128.73 | 0.00 | 128.73 | 90.0 | 2.57 |
| 08/31/2017 | MAXFIELD, RICHARD | JOHN HANCOCK VENTURE III | 222,102.55 | 185.09 | 0.00 | 185.09 | 90.0 | 3.70 |
| 08/31/2017 | GAJEWSKI, WILLADEANE | JOHN HANCOCK VENTURE III | 42,619.26 | 35.52 | 0.00 | 35.52 | 90.0 | 0.71 |
| 08/31/2017 | BUEHLER, ARNOLD | JOHN HANCOCK VENTURE III | 119,999.21 | 100.00 | 0.00 | 100.00 | 90.0 | 2.00 |
| 08/31/2017 | RICE, PAMELA | JOHN HANCOCK VENTURE III | 112,091.47 | 93.41 | 0.00 | 93.41 | 90.0 | 1.87 |
| 08/31/2017 | RINGGER, LINDA | JOHN HANCOCK VENTURE III | 121,852.63 | 101.54 | 0.00 | 101.54 | 90.0 | 2.03 |
| 08/31/2017 | SEITZINGER, MARK | JOHN HANCOCK VENTURE III | 24,213.37 | 20.18 | 0.00 | 20.18 | 90.0 | 0.40 |
| 08/31/2017 | WODA, HELENE | JOHN HANCOCK VENTURE III | 28,541.60 | 23.78 | 0.00 | 23.78 | 90.0 | 0.48 |
| 08/29/2017 | FLECK, GERALD | TRANSAMERICA FREEDOM 2008 | 57,135.41 | 59.52 | 0.00 | 59.52 | 90.0 | 1.19 |
| 08/02/2017 | RINGGER, MARK | TRANSAMERICA LIBERTY | 135,145.30 | 112.62 | 0.00 | 112.62 | 90.0 | 2.25 |
| 08/04/2017 | SCHMIDBAUER, JOSEPH | TRANSAMERICA LIBERTY | 4,617.02 | 3.85 | 0.00 | 3.85 | 90.0 | 0.08 |
| 08/05/2017 | MOORE, EILEEN | TRANSAMERICA LIBERTY | 257,611.19 | 214.68 | 0.00 | 214.68 | 90.0 | 4.29 |
| 08/05/2017 | MERZ, JOYCE | TRANSAMERICA LIBERTY | 24,175.63 | 20.15 | 0.00 | 20.15 | 90.0 | 0.40 |
| 08/07/2017 | RECKNER, COURTNEY | TRANSAMERICA LIBERTY | 6,058.84 | 5.05 | 0.00 | 5.05 | 90.0 | 0.10 |
| 08/07/2017 | FRAZIER, JULIE | TRANSAMERICA LIBERTY | 55,267.15 | 46.06 | 0.00 | 46.06 | 90.0 | 0.92 |
| 08/08/2017 | ROSSWURM, ELAINE | TRANSAMERICA LIBERTY | 94,141.68 | 78.45 | 0.00 | 78.45 | 90.0 | 1.57 |

NOTES: * - Indicates adjustment is not included in 1099 Earnings

 $[\]ensuremath{^{\star\star}}$ - Indicates adjustment is not included in Totals or Commissions

[^]Date - Split Trade - full Investment Amount & Gross Commission displayed

| DATE | CLIENT | INVESTMENT | INVESTMENT AMOUNT | GROSS COMMISSION | CLEARING CHARGE | NET COMMISSION | RATE | BROKER COMMISSION |
|------------|--------------------------|-------------------------------------|----------------------|---------------------|--------------------|-------------------|------|----------------------|
| | | OVERRIDE TRA | NSACTIONS | | | | | |
| BROKER: RO | BERT THOMPSON #83 | | <u>.</u> | | | | | |
| 08/09/2017 | MUIR TRUST, JOHN & JOANN | TRANSAMERICA LIBERTY | 48,108.80 | 40.09 | 0.00 | 40.09 | 90.0 | 0.80 |
| 08/12/2017 | LABERDEE, LARRY | TRANSAMERICA LIBERTY | 32,032.34 | 26.69 | 0.00 | 26.69 | 90.0 | 0.53 |
| 08/13/2017 | WODA, HELENE | TRANSAMERICA LIBERTY | 39,029.44 | 32.52 | 0.00 | 32.52 | 90.0 | 0.65 |
| 08/13/2017 | FURNEY, DANNY | TRANSAMERICA LIBERTY | 255,667.54 | 213.06 | 0.00 | 213.06 | 90.0 | 4.26 |
| 08/13/2017 | MERZ, EDWIN | TRANSAMERICA LIBERTY | 157,526.24 | 131.27 | 0.00 | 131.27 | 90.0 | 2.63 |
| 08/13/2017 | BLADEL, JACQUELYN | TRANSAMERICA LIBERTY | 78,560.83 | 65.47 | 0.00 | 65.47 | 90.0 | 1.31 |
| 08/15/2017 | RICE, CHERYL | TRANSAMERICA LIBERTY | 2,571.55 | 2.14 | 0.00 | 2.14 | 90.0 | 0.04 |
| 08/15/2017 | JACOB, MARILYN | TRANSAMERICA LIBERTY | 235,790.34 | 196.49 | 0.00 | 196.49 | 90.0 | 3.93 |
| 08/16/2017 | LABERDEE, JOYCE | TRANSAMERICA LIBERTY | 114,564.89 | 95.47 | 0.00 | 95.47 | 90.0 | 1.91 |
| 08/16/2017 | RICE SR, RUSSELL | TRANSAMERICA LIBERTY | 2,615.40 | 2.18 | 0.00 | 2.18 | 90.0 | 0.04 |
| 08/16/2017 | RICE, SUSAN | TRANSAMERICA LIBERTY | 121,831.25 | 101.53 | 0.00 | 101.53 | 90.0 | 2.03 |
| 08/17/2017 | OSTER, JENNIFER | TRANSAMERICA LIBERTY | 26,926.94 | 22.44 | 0.00 | 22.44 | 90.0 | 0.45 |
| 08/21/2017 | MERZ, JOYCE | TRANSAMERICA LIBERTY | 100,602.76 | 83.84 | 0.00 | 83.84 | 90.0 | 1.68 |
| 08/22/2017 | SEXTON TRUST, MARY LOU | TRANSAMERICA LIBERTY | 81,895.73 | 68.25 | 0.00 | 68.25 | 90.0 | 1.37 |
| 08/22/2017 | SCHWEINHAGEN, RITA | TRANSAMERICA LIBERTY | 39,984.94 | 33.32 | 0.00 | 33.32 | 90.0 | 0.67 |
| 08/22/2017 | JEFFERS, DAVID | TRANSAMERICA LIBERTY | 111,736.17 | 93.11 | 0.00 | 93.11 | 90.0 | 1.86 |
| 08/23/2017 | SEITZINGER, MARK | TRANSAMERICA LIBERTY | 70,500.44 | 58.75 | 0.00 | 58.75 | 90.0 | 1.18 |
| 08/23/2017 | MERZ, JOYCE | TRANSAMERICA LIBERTY | 99,475.95 | 82.90 | 0.00 | 82.90 | 90.0 | 1.66 |
| 08/24/2017 | HALL, WAYNE | TRANSAMERICA LIBERTY | 173,079.33 | 144.23 | 0.00 | 144.23 | 90.0 | 2.88 |
| 08/24/2017 | RUTLEDGE, JOANNE | TRANSAMERICA LIBERTY | 215,405.06 | 179.50 | 0.00 | 179.50 | 90.0 | 3.59 |
| 08/26/2017 | WENZ, JAMES | TRANSAMERICA LIBERTY | 26,456.74 | 22.05 | 0.00 | 22.05 | 90.0 | 0.44 |
| 08/26/2017 | FISH, SANDRA | TRANSAMERICA LIBERTY | 77,236.56 | 64.36 | 0.00 | 64.36 | 90.0 | 1.29 |
| 08/26/2017 | ZAWODNI, CAROL | TRANSAMERICA LIBERTY | 150,151.98 | 125.13 | 0.00 | 125.13 | 90.0 | 2.50 |
| 08/26/2017 | RICE, PAMELA | TRANSAMERICA LIBERTY | 60,649.84 | 50.54 | 0.00 | 50.54 | 90.0 | 1.01 |
| 08/27/2017 | DAVIS, HOWARD | TRANSAMERICA LIBERTY | 31,301.19 | 26.08 | 0.00 | 26.08 | 90.0 | 0.52 |
| 08/28/2017 | COOPER, MARK | TRANSAMERICA LIBERTY | 113,810.74 | 94.84 | 0.00 | 94.84 | 90.0 | 1.90 |
| 08/29/2017 | SHAFFER, EMILY | TRANSAMERICA LIBERTY | 168,196.76 | 140.16 | 0.00 | 140.16 | 90.0 | 2.80 |
| | | * ROBERT THOMPSON SUBTOTAL * | \$5,231,231.35 | \$4,346.60 | \$0.00 | \$4,346.60 | | \$86.92 |
| | | *** OVERRIDE TRANSACTIONS TOTAL *** | \$9,992,964.72 | \$10,850.65 | \$0.00 | \$10,850.65 | | \$542.18 |

NOTES: * - Indicates adjustment is not included in 1099 Earnings ** - Indicates adjustment is not included in Totals or Commissions

[^]Date - Split Trade - full Investment Amount & Gross Commission displayed

| DATE | CLIENT | INVESTMENT | INVESTMENT AMOUNT | GROSS COMMISSION | CLEARING CHARGE | NET COMMISSION | RATE | BROKER COMMISSION |
|------------|--------|-------------------------------------|----------------------|---------------------|--------------------|-------------------|--------|----------------------|
| | | ADJUSTME | NTS | | | | | |
| 09/15/2017 | | *E & O INSURANCE: CURRENT MONTH INS | 0.00 | | | | | -300.00 |
| 09/15/2017 | | *TECHNOLOGY: ADMIN - DEB RYAN | 0.00 | | | | | -100.00 |
| 09/15/2017 | | *TECHNOLOGY: ADMIN - J BOYERS | 0.00 | | | | | -100.00 |
| 09/15/2017 | | *TECHNOLOGY: CURRENT MONTH TECH | 0.00 | | | | | -275.00 |
| | | *** ADJUSTMENTS TOTAL *** | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$-775.00 |
| | | | | | <u>]</u> | BROKER COMM | ission | TOTALS |
| | | | | | Broke | r Transactions | 3 | \$1,214.52 |
| | | | | | Spli | t Transactions | 3 | \$0.00 |
| | | | | | Overrid | le Transactions | 5 | \$542.18 |
| | | | | | | Adjustment | 5 | \$-775.00 |
| | | | | | | Payroll Draw | V | \$0.00 |
| | | | | | | Base Salary | | \$0.00 |
| | | | | | Prior | Period Balance | 9 | \$0.00 |
| | | | | | FI | NRA Assessment | Ī. | \$0.00 |
| | | | | | S | IPC Assessment | | \$0.00 |
| | | | | | | Check Amour | nt | \$981.70 |
| | | | | | Yea | r-to-date Gros | ss | \$78,908.49 |
| | | | | | Year-t | o-date Earning | ıs | \$76,896.05 |

[^]Date - Split Trade - full Investment Amount & Gross Commission displayed