

**COMMISSION STATEMENT****May 31, 2018**

MARK-S141 REG SMITH

BROKER #: S141

BRANCH: WOODS FINANCIAL

, MI

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>DIRECT TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
05/15/2018	JOHNSON, FRANKLIN	AM FUNDS AMCAP A	50.00	2.50	0.00	2.50	48.0	1.20
05/15/2018	JOHNSON, FRANKLIN	AM FUNDS AMERICAN MUTUAL A	50.00	2.50	0.00	2.50	48.0	1.20
05/15/2018	JOHNSON, FRANKLIN	AM FUNDS EUROPACIFIC GROWTH FUND A	50.00	2.50	0.00	2.50	48.0	1.20
05/15/2018	JOHNSON, FRANKLIN	AM FUNDS FUNDAMENTAL INVESTORS A	50.00	2.50	0.00	2.50	48.0	1.20
05/15/2018	JOHNSON, FRANKLIN	AM FUNDS GROWTH FUND OF AMERICA A	50.00	2.50	0.00	2.50	48.0	1.20
05/15/2018	VOORHEES, CLIFFORD	AM FUNDS GROWTH PORT A	50.00	1.88	0.00	1.88	48.0	0.90
05/10/2018	ORR POWER OF ATTORNEY,	FRANKLIN INCOME C	26,000.00	260.00	0.00	260.00	48.0	124.80
05/07/2018	SPURGIN, LISBETH	FT FOUNDING FDS ALLOC C	300.00	3.00	0.00	3.00	48.0	1.44
* MUTUAL FUNDS SUBTOTAL *			<b>\$26,600.00</b>	<b>\$277.38</b>	<b>\$0.00</b>	<b>\$277.38</b>		<b>\$133.14</b>
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
05/23/2018	NORFLEET, SCOTT	AM GEN POLARIS PLATINUM III	245,526.87	17,186.88	0.00	17,186.88	48.0	8,249.70
05/14/2018	REEVES, KEN	JNL PERSPECTIVE II 04/14	75,000.00	5,250.00	0.00	5,250.00	48.0	2,520.00
* VARIABLE ANNUITIES SUBTOTAL *			<b>\$320,526.87</b>	<b>\$22,436.88</b>	<b>\$0.00</b>	<b>\$22,436.88</b>		<b>\$10,769.70</b>
*** DIRECT TRANSACTIONS TOTAL ***			<b>\$347,126.87</b>	<b>\$22,714.26</b>	<b>\$0.00</b>	<b>\$22,714.26</b>		<b>\$10,902.84</b>

NOTES: \* - Indicates adjustment is not included in 1099 Earnings

\*\* - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount &amp; Gross Commission displayed

**BROKER COMMISSION TOTALS**

Broker Transactions	\$10,902.84
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$-413.06
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$10,489.78
Year-to-date Gross	\$63,807.34
Year-to-date Earnings	\$30,596.15