

**COMMISSION STATEMENT****January 31, 2018**KEITH LAYMAN
4321 FlagstaffBROKER #: L128
BRANCH: APPLE TREE FINANCIAL

Fort Wayne, IN 46815

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>CLEARING TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
01/16/2018	DELANEY, DIANA	VANGUARD 500 INDEX FUND INVESTOR SH	150.00	0.00	12.00	-12.00	80.0	-9.60
01/16/2018	DELANEY, MATTHEW	VANGUARD 500 INDEX FUND INVESTOR SH	25.00	0.00	12.00	-12.00	80.0	-9.60
* MUTUAL FUNDS SUBTOTAL *			\$175.00	\$0.00	\$24.00	\$-24.00		\$-19.20
*** CLEARING TRANSACTIONS TOTAL ***			\$175.00	\$0.00	\$24.00	\$-24.00		\$-19.20
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: INTERVAL FUNDS</u>								
01/19/2018	DERBYSHIRE TRUST, KAREN	BR TOTAL INC & REAL ESTATE FUND A	27,896.81	23.69	0.00	23.69	80.0	18.95
01/19/2018	DERBYSHIRE, JAMES	BR TOTAL INC & REAL ESTATE FUND C	27,656.23	23.49	0.00	23.49	80.0	18.79
01/19/2018	HARMEYER, SHARYN	BR TOTAL INC & REAL ESTATE FUND C	44,235.00	37.57	0.00	37.57	80.0	30.06
01/19/2018	BYRUM, GERALD	BR TOTAL INC & REAL ESTATE FUND C	49,296.18	41.87	0.00	41.87	80.0	33.50
01/19/2018	BUSH, SANDRA	BR TOTAL INC & REAL ESTATE FUND C	38,310.89	32.53	0.00	32.53	80.0	26.02
01/19/2018	DIETSCH, RHONDA	BR TOTAL INC & REAL ESTATE FUND C	32,789.65	27.85	0.00	27.85	80.0	22.28
01/19/2018	PEPPLE, GLEN	BR TOTAL INC & REAL ESTATE FUND C	16,386.38	13.92	0.00	13.92	80.0	11.14
01/19/2018	WILLING, LEONARD	BR TOTAL INC & REAL ESTATE FUND C	42,072.17	35.73	0.00	35.73	80.0	28.58
01/19/2018	MURPHY, SUSAN	BR TOTAL INC & REAL ESTATE FUND C	52,882.61	44.92	0.00	44.92	80.0	35.94
01/19/2018	LOWDEN TRUST, KATHERINE	BR TOTAL INC & REAL ESTATE FUND C	44,262.81	37.59	0.00	37.59	80.0	30.07
01/19/2018	ZINN, JEANETTE	BR TOTAL INC & REAL ESTATE FUND C	75,544.26	64.16	0.00	64.16	80.0	51.33
* INTERVAL FUNDS SUBTOTAL *			\$451,332.99	\$383.32	\$0.00	\$383.32		\$306.66
<u>PRODUCT CATEGORY: FIXED INDEX ANNUITIES</u>								
11/29/2017	RIGBY, LORI	VOYA FIA	0.00	506.25	0.00	506.25	80.0	405.00
* FIXED INDEX ANNUITIES SUBTOTAL *			\$0.00	\$506.25	\$0.00	\$506.25		\$405.00

NOTES: * - Indicates adjustment is not included in 1099 Earnings

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^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: 529 PLANS</u>								
01/16/2018	NEWBAUER, CAMERON	AM FUNDS AMERICAN BALANCED 529A	50.00	1.38	0.00	1.38	80.0	1.10
01/16/2018	NEWBAUER, CAMERON	AM FUNDS CAPITAL INCOME BUILDER 529	50.00	1.38	0.00	1.38	80.0	1.10
01/16/2018	NEWBAUER, CAMERON	AM FUNDS CAPITAL WORLD GRTH & INC 5	100.00	2.75	0.00	2.75	80.0	2.20
01/16/2018	NEWBAUER, CAMERON	AM FUNDS CAPITAL WORLD GRTH & INC 5	100.00	2.75	0.00	2.75	80.0	2.20
01/16/2018	NEWBAUER, CAMERON	AM FUNDS GROWTH FUND OF AMERICA 529	100.00	2.75	0.00	2.75	80.0	2.20
01/16/2018	NEWBAUER, CAMERON	AM FUNDS ICA 529A	100.00	2.75	0.00	2.75	80.0	2.20
01/12/2018	FREEZE, CORTNEY	ASCENSUS COLLEGE SAV 194524518	15.00	0.71	0.00	0.71	80.0	0.57
01/19/2018	GALENTINE, STEPHANIE	ASCENSUS COLLEGE SAV 194524518	20.80	0.83	0.00	0.83	80.0	0.66
01/19/2018	GALENTINE, STEPHANIE	ASCENSUS COLLEGE SAV 194524518	20.80	0.83	0.00	0.83	80.0	0.66
01/19/2018	GALENTINE, STEPHANIE	ASCENSUS COLLEGE SAV 194524518	20.80	0.83	0.00	0.83	80.0	0.66
/ /	GALENTINE, STEPHANIE	INA BOSTON COMPANY DYNAMIC LARGE CA	0.00	1.66	0.00	1.66	80.0	1.33
01/08/2018	SIEGER, NORMAN	INA BOSTON COMPANY DYNAMIC LARGE CA	160.00	7.60	0.00	7.60	80.0	6.08
01/19/2018	GALENTINE, STEPHANIE	INA BOSTON COMPANY DYNAMIC LARGE CA	48.53	1.94	0.00	1.94	80.0	1.55
01/19/2018	GALENTINE, STEPHANIE	INA BOSTON COMPANY DYNAMIC LARGE CA	34.67	1.39	0.00	1.39	80.0	1.11
* 529 PLANS SUBTOTAL *			\$820.60	\$29.55	\$0.00	\$29.55		\$23.62
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
01/10/2018	GRIME, STEPHEN	AM FUNDS AMERICAN BALANCED A	100.00	2.75	0.00	2.75	80.0	2.20
01/10/2018	HERRIMAN, JANET	AM FUNDS AMERICAN BALANCED A	50.00	2.13	0.00	2.13	80.0	1.70
01/11/2018	RHEN, JOLYN	AM FUNDS AMERICAN BALANCED A	220.00	11.00	0.00	11.00	80.0	8.80
01/16/2018	CACCAMO, MICHAEL	AM FUNDS AMERICAN BALANCED A	540.00	22.95	0.00	22.95	80.0	18.36
01/16/2018	PEARSON, STACEY	AM FUNDS AMERICAN BALANCED A	15.00	0.75	0.00	0.75	80.0	0.60
01/08/2018	HERBER, MARK	AM FUNDS CAPITAL WORLD GRTH & INC A	50.00	1.38	0.00	1.38	80.0	1.10
01/16/2018	MUSKIN, VERONICA	AM FUNDS CAPITAL WORLD GRTH & INC A	50.00	1.88	0.00	1.88	80.0	1.50
01/16/2018	NEACE, VICTORIA	AM FUNDS CAPITAL WORLD GRTH & INC A	50.00	2.13	0.00	2.13	80.0	1.70
01/08/2018	HERBER, TRINA	AM FUNDS GROWTH FUND OF AMERICA A	50.00	1.38	0.00	1.38	80.0	1.10
01/10/2018	GRIME, STEPHEN	AM FUNDS GROWTH FUND OF AMERICA A	100.00	2.75	0.00	2.75	80.0	2.20
01/16/2018	MUSKIN, VERONICA	AM FUNDS GROWTH FUND OF AMERICA A	50.00	1.88	0.00	1.88	80.0	1.50
01/16/2018	NEACE, VICTORIA	AM FUNDS GROWTH FUND OF AMERICA A	50.00	2.13	0.00	2.13	80.0	1.70
01/10/2018	GRIME, STEPHEN	AM FUNDS ICA A	100.00	2.75	0.00	2.75	80.0	2.20
01/16/2018	MUSKIN, VERONICA	AM FUNDS NEW PERSPECTIVE A	50.00	1.88	0.00	1.88	80.0	1.50
01/16/2018	ROEMER, SHERRI	AM FUNDS NEW WORLD A	50.00	2.13	0.00	2.13	80.0	1.70
01/16/2018	MUSSEY, LORI	AM FUNDS NEW WORLD A	50.00	2.50	0.00	2.50	80.0	2.00
01/08/2018	SIEGER, NORMAN	ASCENSUS INA AMERICAN FUNDS EUROPAC	40.00	1.90	0.00	1.90	80.0	1.52

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
01/12/2018	FREEZE, CORTNEY	ASCENSUS INA AMERICAN FUNDS EUROPAC	15.00	0.71	0.00	0.71	80.0	0.57
01/19/2018	GALENTINE, STEPHANIE	ASCENSUS INA AMERICAN FUNDS EUROPAC	20.80	0.83	0.00	0.83	80.0	0.66
01/19/2018	GALENTINE, STEPHANIE	ASCENSUS INA AMERICAN FUNDS EUROPAC	20.80	0.83	0.00	0.83	80.0	0.66
01/19/2018	GALENTINE, STEPHANIE	ASCENSUS INA AMERICAN FUNDS EUROPAC	20.80	0.83	0.00	0.83	80.0	0.66
01/08/2018	SIEGER, NORMAN	ASCENSUS INA PIMCO TOTAL RETURN POR	40.00	1.30	0.00	1.30	80.0	1.04
01/12/2018	FREEZE, CORTNEY	ASCENSUS INA PIMCO TOTAL RETURN POR	15.00	0.49	0.00	0.49	80.0	0.39
01/19/2018	GALENTINE, STEPHANIE	ASCENSUS INA PIMCO TOTAL RETURN POR	13.87	0.45	0.00	0.45	80.0	0.36
01/19/2018	GALENTINE, STEPHANIE	ASCENSUS INA PIMCO TOTAL RETURN POR	27.73	0.90	0.00	0.90	80.0	0.72
01/08/2018	SIEGER, NORMAN	ASCENSUS INA T ROWE PRICE LG CAP GR	160.00	7.60	0.00	7.60	80.0	6.08
01/19/2018	GALENTINE, STEPHANIE	ASCENSUS INA T ROWE PRICE LG CAP GR	41.60	1.66	0.00	1.66	80.0	1.33
01/19/2018	GALENTINE, STEPHANIE	ASCENSUS INA T ROWE PRICE LG CAP GR	48.53	1.94	0.00	1.94	80.0	1.55
01/19/2018	GALENTINE, STEPHANIE	ASCENSUS INA T ROWE PRICE LG CAP GR	34.67	1.39	0.00	1.39	80.0	1.11
01/12/2018	FREEZE, CORTNEY	ASCENSUS-INA LG CAP INDEX PF CL A	55.00	2.61	0.00	2.61	80.0	2.09
01/12/2018	SCHUCH, AUTUMN	ASCENSUS-INA LG CAP INDEX PF CL A	25.00	1.19	0.00	1.19	80.0	0.95
01/12/2018	SCHUCH, AUTUMN	ASCENSUS-INA LG CAP INDEX PF CL A	25.00	1.19	0.00	1.19	80.0	0.95
01/16/2018	URICK, DANIEL	TRANSAMERICA CAPITAL GROWTH A	100.00	4.00	0.00	4.00	80.0	3.20
01/03/2018	URICK, DANIEL	TRANSAMERICA DIVERSIFIED EQUITY A	100.00	4.00	0.00	4.00	80.0	3.20
* MUTUAL FUNDS SUBTOTAL *			\$2,378.80	\$96.19	\$0.00	\$96.19		\$76.90

PRODUCT CATEGORY: VARIABLE ANNUITIES

01/15/2018	KAUFMAN, KATRINA	NWL BOA NG FP VUL	50.00	1.00	0.00	1.00	80.0	0.80
* VARIABLE ANNUITIES SUBTOTAL *			\$50.00	\$1.00	\$0.00	\$1.00		\$0.80

PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS

01/24/2018	LAYMAN, VARIOUS	AMERICAN FUNDS PERSHING	0.00	349.75	0.00	349.75	80.0	279.80
/ /	SHERBURNE, STEVEN	ASCENSUS 529 2031 ENROLLMENT PORT A	0.00	0.10	0.00	0.10	80.0	0.08
/ /	SHERBURNE, STEVEN	ASCENSUS 529 2031 ENROLLMENT PORT A	0.00	0.10	0.00	0.10	80.0	0.08
/ /	SULTAN, LYDIA	ASCENSUS COLLEGE SAV 194524518	0.00	1.86	0.00	1.86	80.0	1.49
/ /	SULTAN, LYDIA	ASCENSUS COLLEGE SAV 194524518	0.00	1.67	0.00	1.67	80.0	1.34
/ /	FREEZE, CORTNEY	ASCENSUS COLLEGE SAV 194524518	0.00	1.91	0.00	1.91	80.0	1.53
/ /	FREEZE, CORTNEY	ASCENSUS COLLEGE SAV 194524518	0.00	2.78	0.00	2.78	80.0	2.22
/ /	PEPPLE, GLEN	ASCENSUS COLLEGE SAV 194524518	0.00	1.94	0.00	1.94	80.0	1.55
/ /	MARKS, GAREN	ASCENSUS COLLEGE SAV 194524518	0.00	0.40	0.00	0.40	80.0	0.32
/ /	GEVERINK, ANN	ASCENSUS COLLEGE SAV 194524518	0.00	4.98	0.00	4.98	80.0	3.98

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
/ /	HOEFFEL, MARCIA	ASCENSUS COLLEGE SAV 194524518	0.00	0.09	0.00	0.09	80.0	0.07
/ /	HELLER, ADAM	ASCENSUS COLLEGE SAV 194524518	0.00	0.59	0.00	0.59	80.0	0.47
/ /	BERNDT, JAMIE	ASCENSUS COLLEGE SAV 194524518	0.00	0.15	0.00	0.15	80.0	0.12
/ /	GALENTINE, STEPHANIE	ASCENSUS COLLEGE SAV 194524518	0.00	2.12	0.00	2.12	80.0	1.70
/ /	GALENTINE, STEPHANIE	ASCENSUS COLLEGE SAV 194524518	0.00	1.53	0.00	1.53	80.0	1.22
/ /	GALENTINE, STEPHANIE	ASCENSUS COLLEGE SAV 194524518	0.00	2.48	0.00	2.48	80.0	1.98
/ /	SLATER, JUSTIN	ASCENSUS COLLEGE SAV 194524518	0.00	3.81	0.00	3.81	80.0	3.05
/ /	COCKROFT, MARK	ASCENSUS COLLEGE SAV 194524518	0.00	1.19	0.00	1.19	80.0	0.95
/ /	COCKROFT, MARK	ASCENSUS COLLEGE SAV 194524518	0.00	1.72	0.00	1.72	80.0	1.38
/ /	COCKROFT, MARK	ASCENSUS COLLEGE SAV 194524518	0.00	0.73	0.00	0.73	80.0	0.58
/ /	DAVID, SCOTT	ASCENSUS COLLEGE SAV 194524518	0.00	3.34	0.00	3.34	80.0	2.67
/ /	JACKSON, BRENDA	ASCENSUS COLLEGE SAV 194524518	0.00	0.76	0.00	0.76	80.0	0.61
/ /	JACKSON, BRENDA	ASCENSUS COLLEGE SAV 194524518	0.00	0.82	0.00	0.82	80.0	0.66
/ /	JOHNSON, JAMES	ASCENSUS INA 2019 ENROLLMENT PORT C	0.00	3.02	0.00	3.02	80.0	2.42
/ /	DRUHOT, SCOTT	ASCENSUS INA 2022 ENROLLMENT PTF A	0.00	0.52	0.00	0.52	80.0	0.42
/ /	DRUHOT, SCOTT	ASCENSUS INA 2022 ENROLLMENT PTF C	0.00	34.08	0.00	34.08	80.0	27.26
/ /	SULTAN, LYDIA	ASCENSUS INA AMERICAN FUNDS EUROPAC	0.00	1.62	0.00	1.62	80.0	1.30
/ /	SULTAN, LYDIA	ASCENSUS INA AMERICAN FUNDS EUROPAC	0.00	1.58	0.00	1.58	80.0	1.26
/ /	FREEZE, CORTNEY	ASCENSUS INA AMERICAN FUNDS EUROPAC	0.00	1.85	0.00	1.85	80.0	1.48
/ /	LINNEMEIER, JAY	ASCENSUS INA AMERICAN FUNDS EUROPAC	0.00	1.69	0.00	1.69	80.0	1.35
/ /	PEPPLE, GLEN	ASCENSUS INA AMERICAN FUNDS EUROPAC	0.00	2.01	0.00	2.01	80.0	1.61
/ /	SAYA, CHRISTINE	ASCENSUS INA AMERICAN FUNDS EUROPAC	0.00	0.87	0.00	0.87	80.0	0.70
/ /	GEVERINK, ANN	ASCENSUS INA AMERICAN FUNDS EUROPAC	0.00	3.99	0.00	3.99	80.0	3.19
/ /	HOEFFEL, MARCIA	ASCENSUS INA AMERICAN FUNDS EUROPAC	0.00	0.18	0.00	0.18	80.0	0.14
/ /	HELLER, ADAM	ASCENSUS INA AMERICAN FUNDS EUROPAC	0.00	2.49	0.00	2.49	80.0	1.99
/ /	SIEGER, NORMAN	ASCENSUS INA AMERICAN FUNDS EUROPAC	0.00	0.28	0.00	0.28	80.0	0.22
/ /	ARCHBOLD, PAMELA	ASCENSUS INA AMERICAN FUNDS EUROPAC	0.00	1.14	0.00	1.14	80.0	0.91
/ /	BERNDT, JAMIE	ASCENSUS INA AMERICAN FUNDS EUROPAC	0.00	0.14	0.00	0.14	80.0	0.11
/ /	GALENTINE, STEPHANIE	ASCENSUS INA AMERICAN FUNDS EUROPAC	0.00	1.89	0.00	1.89	80.0	1.51
/ /	GALENTINE, STEPHANIE	ASCENSUS INA AMERICAN FUNDS EUROPAC	0.00	1.41	0.00	1.41	80.0	1.13
/ /	GALENTINE, STEPHANIE	ASCENSUS INA AMERICAN FUNDS EUROPAC	0.00	2.18	0.00	2.18	80.0	1.74
/ /	SLATER, JUSTIN	ASCENSUS INA AMERICAN FUNDS EUROPAC	0.00	2.43	0.00	2.43	80.0	1.94
/ /	SLATER, JUSTIN	ASCENSUS INA AMERICAN FUNDS EUROPAC	0.00	2.42	0.00	2.42	80.0	1.94

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
/ /	DAVID, SCOTT	ASCENSUS INA AMERICAN FUNDS EUROPAC	0.00	2.93	0.00	2.93	80.0	2.34
/ /	BENEFICIARY, ELLIOTT	ASCENSUS INA BLACKROCK LG CAP VALUE	0.00	3.23	0.00	3.23	80.0	2.58
/ /	PATTERSON, JANITA	ASCENSUS INA BLACKROCK LG CAP VALUE	0.00	2.05	0.00	2.05	80.0	1.64
/ /	KINDSCHY, CYNTHIA	ASCENSUS INA BLACKROCK LG CAP VALUE	0.00	2.11	0.00	2.11	80.0	1.69
/ /	PEPPLE, GLEN	ASCENSUS INA COLLEGE PORTFOLIO CL A	0.00	3.53	0.00	3.53	80.0	2.82
/ /	ROSS, AARON	ASCENSUS INA COLLEGE PORTFOLIO CL A	0.00	4.09	0.00	4.09	80.0	3.27
/ /	MULLINS, CYNTHIA	ASCENSUS INA COLLEGE PORTFOLIO CL A	0.00	0.21	0.00	0.21	80.0	0.17
/ /	BENEFICIARY, ELLIOTT	ASCENSUS INA COLLEGE PORTFOLIO CL C	0.00	2.66	0.00	2.66	80.0	2.13
/ /	MULLINS, CYNTHIA	ASCENSUS INA COLLEGE PORTFOLIO CL C	0.00	0.42	0.00	0.42	80.0	0.34
/ /	GOULET, LETTA	ASCENSUS INA INTERNATIONAL EQ INDEX	0.00	1.55	0.00	1.55	80.0	1.24
/ /	FREEZE, CORTNEY	ASCENSUS INA INTERNATIONAL EQ INDEX	0.00	2.86	0.00	2.86	80.0	2.29
/ /	PEE, MICHAEL	ASCENSUS INA INTERNATIONAL EQ INDEX	0.00	4.38	0.00	4.38	80.0	3.50
/ /	MARKS, GAREN	ASCENSUS INA INTERNATIONAL EQ INDEX	0.00	0.36	0.00	0.36	80.0	0.29
/ /	HOEFFEL, MARCIA	ASCENSUS INA INTERNATIONAL EQ INDEX	0.00	0.08	0.00	0.08	80.0	0.06
/ /	HELLER, ADAM	ASCENSUS INA INTERNATIONAL EQ INDEX	0.00	0.71	0.00	0.71	80.0	0.57
/ /	SLATER, JUSTIN	ASCENSUS INA INTERNATIONAL EQ INDEX	0.00	0.34	0.00	0.34	80.0	0.27
/ /	COCKROFT, MARK	ASCENSUS INA INTERNATIONAL EQ INDEX	0.00	1.10	0.00	1.10	80.0	0.88
/ /	COCKROFT, MARK	ASCENSUS INA INTERNATIONAL EQ INDEX	0.00	1.28	0.00	1.28	80.0	1.02
/ /	COCKROFT, MARK	ASCENSUS INA INTERNATIONAL EQ INDEX	0.00	0.72	0.00	0.72	80.0	0.58
/ /	LAYMAN, KEITH	ASCENSUS INA INTERNATIONAL EQ INDEX	0.00	0.26	0.00	0.26	80.0	0.21
/ /	BENEFICIARY, ELLIOTT	ASCENSUS INA PIMCO TOTAL RETURN POR	0.00	10.94	0.00	10.94	80.0	8.75
/ /	PATTERSON, JANITA	ASCENSUS INA PIMCO TOTAL RETURN POR	0.00	22.36	0.00	22.36	80.0	17.89
/ /	KINDSCHY, CYNTHIA	ASCENSUS INA PIMCO TOTAL RETURN POR	0.00	22.99	0.00	22.99	80.0	18.39
/ /	SULTAN, LYDIA	ASCENSUS INA PIMCO TOTAL RETURN POR	0.00	1.33	0.00	1.33	80.0	1.06
/ /	SULTAN, LYDIA	ASCENSUS INA PIMCO TOTAL RETURN POR	0.00	0.81	0.00	0.81	80.0	0.65
/ /	FREEZE, CORTNEY	ASCENSUS INA PIMCO TOTAL RETURN POR	0.00	1.67	0.00	1.67	80.0	1.34
/ /	PEE, MICHAEL	ASCENSUS INA PIMCO TOTAL RETURN POR	0.00	12.84	0.00	12.84	80.0	10.27
/ /	GOODMAN, LAUREN	ASCENSUS INA PIMCO TOTAL RETURN POR	0.00	0.18	0.00	0.18	80.0	0.14
/ /	GOODMAN, LAUREN	ASCENSUS INA PIMCO TOTAL RETURN POR	0.00	0.18	0.00	0.18	80.0	0.14
/ /	WILLIAMS, BEVERLY	ASCENSUS INA PIMCO TOTAL RETURN POR	0.00	3.97	0.00	3.97	80.0	3.18
/ /	LINNEMEIER, JAY	ASCENSUS INA PIMCO TOTAL RETURN POR	0.00	4.17	0.00	4.17	80.0	3.34
/ /	LINNEMEIER, JAY	ASCENSUS INA PIMCO TOTAL RETURN POR	0.00	1.57	0.00	1.57	80.0	1.26
/ /	PEPPLE, GLEN	ASCENSUS INA PIMCO TOTAL RETURN POR	0.00	5.86	0.00	5.86	80.0	4.69

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
/ /	DERBYSHIRE, KAREN	ASCENSUS INA PIMCO TOTAL RETURN POR	0.00	3.23	0.00	3.23	80.0	2.58
/ /	SAYA, CHRISTINE	ASCENSUS INA PIMCO TOTAL RETURN POR	0.00	1.47	0.00	1.47	80.0	1.18
/ /	MARKS, GAREN	ASCENSUS INA PIMCO TOTAL RETURN POR	0.00	0.86	0.00	0.86	80.0	0.69
/ /	GEVERINK, ANN	ASCENSUS INA PIMCO TOTAL RETURN POR	0.00	4.57	0.00	4.57	80.0	3.66
/ /	SHERBURNE, STEVEN	ASCENSUS INA PIMCO TOTAL RETURN POR	0.00	0.06	0.00	0.06	80.0	0.05
/ /	SHERBURNE, STEVEN	ASCENSUS INA PIMCO TOTAL RETURN POR	0.00	0.15	0.00	0.15	80.0	0.12
/ /	SIEGER, NORMAN	ASCENSUS INA PIMCO TOTAL RETURN POR	0.00	0.27	0.00	0.27	80.0	0.22
/ /	FEDLER, CHARLES	ASCENSUS INA PIMCO TOTAL RETURN POR	0.00	4.17	0.00	4.17	80.0	3.34
/ /	BERNDT, JAMIE	ASCENSUS INA PIMCO TOTAL RETURN POR	0.00	0.39	0.00	0.39	80.0	0.31
/ /	GALENTINE, STEPHANIE	ASCENSUS INA PIMCO TOTAL RETURN POR	0.00	1.07	0.00	1.07	80.0	0.86
/ /	GALENTINE, STEPHANIE	ASCENSUS INA PIMCO TOTAL RETURN POR	0.00	2.49	0.00	2.49	80.0	1.99
/ /	SHADY, HARRY	ASCENSUS INA PIMCO TOTAL RETURN POR	0.00	0.02	0.00	0.02	80.0	0.02
/ /	STANSBERRY, NANCY	ASCENSUS INA PIMCO TOTAL RETURN POR	0.00	0.77	0.00	0.77	80.0	0.62
/ /	LINSKY, MARCIA	ASCENSUS INA PIMCO TOTAL RETURN POR	0.00	1.26	0.00	1.26	80.0	1.01
/ /	RUSK, RANDALL F	ASCENSUS INA PIMCO TOTAL RETURN POR	0.00	0.35	0.00	0.35	80.0	0.28
/ /	BENEFICIARY, ELLIOTT	ASCENSUS INA SHORT ERM TREASURY IND	0.00	5.87	0.00	5.87	80.0	4.70
/ /	PATTERSON, JANITA	ASCENSUS INA SHORT ERM TREASURY IND	0.00	8.45	0.00	8.45	80.0	6.76
/ /	KINDSCHY, CYNTHIA	ASCENSUS INA SHORT ERM TREASURY IND	0.00	8.68	0.00	8.68	80.0	6.94
/ /	GOODMAN, LAUREN	ASCENSUS INA SHORT TERM TREASURY IN	0.00	0.18	0.00	0.18	80.0	0.14
/ /	GOODMAN, LAUREN	ASCENSUS INA SHORT TERM TREASURY IN	0.00	0.18	0.00	0.18	80.0	0.14
/ /	PEPPLE, GLEN	ASCENSUS INA SHORT TERM TREASURY IN	0.00	1.97	0.00	1.97	80.0	1.58
/ /	MARKS, GAREN	ASCENSUS INA SHORT TERM TREASURY IN	0.00	0.29	0.00	0.29	80.0	0.23
/ /	FEDLER, CHARLES	ASCENSUS INA SHORT TERM TREASURY IN	0.00	3.98	0.00	3.98	80.0	3.18
/ /	STANSBERRY, NANCY	ASCENSUS INA SHORT TERM TREASURY IN	0.00	0.76	0.00	0.76	80.0	0.61
/ /	LINSKY, MARCIA	ASCENSUS INA SHORT TERM TREASURY IN	0.00	2.28	0.00	2.28	80.0	1.82
/ /	RUSK, RANDALL F	ASCENSUS INA SHORT TERM TREASURY IN	0.00	0.15	0.00	0.15	80.0	0.12
/ /	GOULET, LETTA	ASCENSUS INA T ROWE PRICE LG CAP GR	0.00	2.93	0.00	2.93	80.0	2.34
/ /	SULTAN, LYDIA	ASCENSUS INA T ROWE PRICE LG CAP GR	0.00	5.08	0.00	5.08	80.0	4.06
/ /	SULTAN, LYDIA	ASCENSUS INA T ROWE PRICE LG CAP GR	0.00	4.48	0.00	4.48	80.0	3.58
/ /	PEE, MICHAEL	ASCENSUS INA T ROWE PRICE LG CAP GR	0.00	12.48	0.00	12.48	80.0	9.98
/ /	LINNEMEIER, JAY	ASCENSUS INA T ROWE PRICE LG CAP GR	0.00	3.11	0.00	3.11	80.0	2.49
/ /	PEPPLE, GLEN	ASCENSUS INA T ROWE PRICE LG CAP GR	0.00	3.03	0.00	3.03	80.0	2.42
/ /	SAYA, CHRISTINE	ASCENSUS INA T ROWE PRICE LG CAP GR	0.00	4.56	0.00	4.56	80.0	3.65

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
/ /	MARKS, GAREN	ASCENSUS INA T ROWE PRICE LG CAP GR	0.00	0.57	0.00	0.57	80.0	0.46
/ /	GEVERINK, ANN	ASCENSUS INA T ROWE PRICE LG CAP GR	0.00	11.29	0.00	11.29	80.0	9.03
/ /	SHERBURNE, STEVEN	ASCENSUS INA T ROWE PRICE LG CAP GR	0.00	0.09	0.00	0.09	80.0	0.07
/ /	SIEGER, NORMAN	ASCENSUS INA T ROWE PRICE LG CAP GR	0.00	1.16	0.00	1.16	80.0	0.93
/ /	BERNDT, JAMIE	ASCENSUS INA T ROWE PRICE LG CAP GR	0.00	0.29	0.00	0.29	80.0	0.23
/ /	GALENTINE, STEPHANIE	ASCENSUS INA T ROWE PRICE LG CAP GR	0.00	5.84	0.00	5.84	80.0	4.67
/ /	GALENTINE, STEPHANIE	ASCENSUS INA T ROWE PRICE LG CAP GR	0.00	4.79	0.00	4.79	80.0	3.83
/ /	GALENTINE, STEPHANIE	ASCENSUS INA T ROWE PRICE LG CAP GR	0.00	5.78	0.00	5.78	80.0	4.62
/ /	SLATER, JUSTIN	ASCENSUS INA T ROWE PRICE LG CAP GR	0.00	1.39	0.00	1.39	80.0	1.11
/ /	SLATER, JUSTIN	ASCENSUS INA T ROWE PRICE LG CAP GR	0.00	0.63	0.00	0.63	80.0	0.50
/ /	SAMELS, GREGORY	ASCENSUS INA T ROWE PRICE LG CAP GR	0.00	0.15	0.00	0.15	80.0	0.12
/ /	SAMELS, GREGORY	ASCENSUS INA T ROWE PRICE LG CAP GR	0.00	0.15	0.00	0.15	80.0	0.12
/ /	MCGUIRE, EDWARD	ASCENSUS INA T ROWE PRICE LG CAP GR	0.00	3.35	0.00	3.35	80.0	2.68
/ /	MCGUIRE, EDWARD	ASCENSUS INA T ROWE PRICE LG CAP GR	0.00	3.35	0.00	3.35	80.0	2.68
/ /	DAVID, SCOTT	ASCENSUS INA T ROWE PRICE LG CAP GR	0.00	5.23	0.00	5.23	80.0	4.18
/ /	GALENTINE, ASHLEY	ASCENSUS INA T ROWE PRICE LG CAP GR	0.00	5.31	0.00	5.31	80.0	4.25
/ /	BENEFICIARY, ELLIOTT	ASCENSUS INA TIPS INDEX PORTFOLIO C	0.00	3.70	0.00	3.70	80.0	2.96
/ /	PATTERSON, JANITA	ASCENSUS INA TIPS INDEX PORTFOLIO C	0.00	20.89	0.00	20.89	80.0	16.71
/ /	KINDSCHY, CYNTHIA	ASCENSUS INA TIPS INDEX PORTFOLIO C	0.00	21.28	0.00	21.28	80.0	17.02
/ /	GOODMAN, LAUREN	ASCENSUS INA TIPS PORTFOLIO CL A	0.00	0.18	0.00	0.18	80.0	0.14
/ /	GOODMAN, LAUREN	ASCENSUS INA TIPS PORTFOLIO CL A	0.00	0.18	0.00	0.18	80.0	0.14
/ /	LINNEMEIER, JAY	ASCENSUS INA TIPS PORTFOLIO CL A	0.00	1.47	0.00	1.47	80.0	1.18
/ /	PEPPLE, GLEN	ASCENSUS INA TIPS PORTFOLIO CL A	0.00	2.69	0.00	2.69	80.0	2.15
/ /	FEDLER, CHARLES	ASCENSUS INA TIPS PORTFOLIO CL A	0.00	3.61	0.00	3.61	80.0	2.89
/ /	BERNDT, JAMIE	ASCENSUS INA TIPS PORTFOLIO CL A	0.00	0.12	0.00	0.12	80.0	0.10
/ /	STANSBERRY, NANCY	ASCENSUS INA TIPS PORTFOLIO CL A	0.00	0.76	0.00	0.76	80.0	0.61
/ /	LINSKY, MARCIA	ASCENSUS INA TIPS PORTFOLIO CL A	0.00	1.19	0.00	1.19	80.0	0.95
/ /	RUSK, RANDALL F	ASCENSUS INA TIPS PORTFOLIO CL A	0.00	0.25	0.00	0.25	80.0	0.20
/ /	GOULET, LETTA	ASCENSUS-INA BLACKROCK LG CAP VALUE	0.00	1.43	0.00	1.43	80.0	1.14
/ /	SULTAN, LYDIA	ASCENSUS-INA BLACKROCK LG CAP VALUE	0.00	2.23	0.00	2.23	80.0	1.78
/ /	SULTAN, LYDIA	ASCENSUS-INA BLACKROCK LG CAP VALUE	0.00	2.40	0.00	2.40	80.0	1.92
/ /	PEE, MICHAEL	ASCENSUS-INA BLACKROCK LG CAP VALUE	0.00	7.18	0.00	7.18	80.0	5.74
/ /	GOODMAN, LAUREN	ASCENSUS-INA BLACKROCK LG CAP VALUE	0.00	0.11	0.00	0.11	80.0	0.09

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
/ /	GOODMAN, LAUREN	ASCENSUS-INA BLACKROCK LG CAP VALUE	0.00	0.11	0.00	0.11	80.0	0.09
/ /	LINNEMEIER, JAY	ASCENSUS-INA BLACKROCK LG CAP VALUE	0.00	4.30	0.00	4.30	80.0	3.44
/ /	LINNEMEIER, JAY	ASCENSUS-INA BLACKROCK LG CAP VALUE	0.00	1.55	0.00	1.55	80.0	1.24
/ /	PEPPLE, GLEN	ASCENSUS-INA BLACKROCK LG CAP VALUE	0.00	1.32	0.00	1.32	80.0	1.06
/ /	SAYA, CHRISTINE	ASCENSUS-INA BLACKROCK LG CAP VALUE	0.00	2.41	0.00	2.41	80.0	1.93
/ /	MARKS, GAREN	ASCENSUS-INA BLACKROCK LG CAP VALUE	0.00	0.27	0.00	0.27	80.0	0.22
/ /	GEVERINK, ANN	ASCENSUS-INA BLACKROCK LG CAP VALUE	0.00	5.64	0.00	5.64	80.0	4.51
/ /	HOEFFEL, MARCIA	ASCENSUS-INA BLACKROCK LG CAP VALUE	0.00	0.15	0.00	0.15	80.0	0.12
/ /	SIEGER, NORMAN	ASCENSUS-INA BLACKROCK LG CAP VALUE	0.00	0.72	0.00	0.72	80.0	0.58
/ /	ARCHBOLD, PAMELA	ASCENSUS-INA BLACKROCK LG CAP VALUE	0.00	1.82	0.00	1.82	80.0	1.46
/ /	BERNDT, JAMIE	ASCENSUS-INA BLACKROCK LG CAP VALUE	0.00	0.16	0.00	0.16	80.0	0.13
/ /	GALENTINE, STEPHANIE	ASCENSUS-INA BLACKROCK LG CAP VALUE	0.00	3.00	0.00	3.00	80.0	2.40
/ /	GALENTINE, STEPHANIE	ASCENSUS-INA BLACKROCK LG CAP VALUE	0.00	2.52	0.00	2.52	80.0	2.02
/ /	GALENTINE, STEPHANIE	ASCENSUS-INA BLACKROCK LG CAP VALUE	0.00	2.94	0.00	2.94	80.0	2.35
/ /	SLATER, JUSTIN	ASCENSUS-INA BLACKROCK LG CAP VALUE	0.00	0.65	0.00	0.65	80.0	0.52
/ /	MCGUIRE, EDWARD	ASCENSUS-INA BLACKROCK LG CAP VALUE	0.00	1.89	0.00	1.89	80.0	1.51
/ /	MCGUIRE, EDWARD	ASCENSUS-INA BLACKROCK LG CAP VALUE	0.00	1.89	0.00	1.89	80.0	1.51
/ /	STANSBERRY, NANCY	ASCENSUS-INA BLACKROCK LG CAP VALUE	0.00	0.53	0.00	0.53	80.0	0.42
/ /	JACKSON, BRENDA	ASCENSUS-INA BLACKROCK LG CAP VALUE	0.00	0.13	0.00	0.13	80.0	0.10
/ /	MESSER, JENNIFER	ASCENSUS-INA BLACKROCK LG CAP VALUE	0.00	3.35	0.00	3.35	80.0	2.68
/ /	BAILEY, BRUCE	ASCENSUS-INA BLACKROCK LG CAP VALUE	0.00	0.41	0.00	0.41	80.0	0.33
/ /	BAILEY, BRUCE	ASCENSUS-INA BLACKROCK LG CAP VALUE	0.00	0.80	0.00	0.80	80.0	0.64
/ /	GALENTINE, ASHLEY	ASCENSUS-INA BLACKROCK LG CAP VALUE	0.00	2.84	0.00	2.84	80.0	2.27
/ /	FREEZE, CORTNEY	ASCENSUS-INA CORE BOND INDEX PF CL	0.00	1.00	0.00	1.00	80.0	0.80
/ /	HOEFFEL, MARCIA	ASCENSUS-INA CORE BOND INDEX PF CL	0.00	0.07	0.00	0.07	80.0	0.06
/ /	HELLER, ADAM	ASCENSUS-INA CORE BOND INDEX PF CL	0.00	0.26	0.00	0.26	80.0	0.21
/ /	BERNDT, JAMIE	ASCENSUS-INA CORE BOND INDEX PF CL	0.00	0.13	0.00	0.13	80.0	0.10
/ /	COCKROFT, MARK	ASCENSUS-INA CORE BOND INDEX PF CL	0.00	1.60	0.00	1.60	80.0	1.28
/ /	COCKROFT, MARK	ASCENSUS-INA CORE BOND INDEX PF CL	0.00	2.74	0.00	2.74	80.0	2.19
/ /	COCKROFT, MARK	ASCENSUS-INA CORE BOND INDEX PF CL	0.00	1.46	0.00	1.46	80.0	1.17
/ /	RUSK, RANDALL F	ASCENSUS-INA CORE BOND INDEX PF CL	0.00	0.25	0.00	0.25	80.0	0.20
/ /	GOULET, LETTA	ASCENSUS-INA LG CAP INDEX PF CL A	0.00	2.43	0.00	2.43	80.0	1.94
/ /	FREEZE, CORTNEY	ASCENSUS-INA LG CAP INDEX PF CL A	0.00	5.14	0.00	5.14	80.0	4.11

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
/ /	FREEZE, CORTNEY	ASCENSUS-INA LG CAP INDEX PF CL A	0.00	8.21	0.00	8.21	80.0	6.57
/ /	WILLIAMS, BEVERLY	ASCENSUS-INA LG CAP INDEX PF CL A	0.00	4.86	0.00	4.86	80.0	3.89
/ /	SCHUCH, AUTUMN	ASCENSUS-INA LG CAP INDEX PF CL A	0.00	1.27	0.00	1.27	80.0	1.02
/ /	SCHUCH, AUTUMN	ASCENSUS-INA LG CAP INDEX PF CL A	0.00	1.33	0.00	1.33	80.0	1.06
/ /	LINNEMEIER, JAY	ASCENSUS-INA LG CAP INDEX PF CL A	0.00	0.73	0.00	0.73	80.0	0.58
/ /	PEPPLE, GLEN	ASCENSUS-INA LG CAP INDEX PF CL A	0.00	4.90	0.00	4.90	80.0	3.92
/ /	HOEFFEL, MARCIA	ASCENSUS-INA LG CAP INDEX PF CL A	0.00	0.26	0.00	0.26	80.0	0.21
/ /	STEBING, MATTHEW	ASCENSUS-INA LG CAP INDEX PF CL A	0.00	0.52	0.00	0.52	80.0	0.42
/ /	SHERBURNE, STEVEN	ASCENSUS-INA LG CAP INDEX PF CL A	0.00	1.21	0.00	1.21	80.0	0.97
/ /	SHERBURNE, STEVEN	ASCENSUS-INA LG CAP INDEX PF CL A	0.00	0.92	0.00	0.92	80.0	0.74
/ /	SHERBURNE, STEVEN	ASCENSUS-INA LG CAP INDEX PF CL A	0.00	0.87	0.00	0.87	80.0	0.70
/ /	SHERBURNE, STEVEN	ASCENSUS-INA LG CAP INDEX PF CL A	0.00	0.06	0.00	0.06	80.0	0.05
/ /	SHERBURNE, STEVEN	ASCENSUS-INA LG CAP INDEX PF CL A	0.00	0.60	0.00	0.60	80.0	0.48
/ /	SHERBURNE, STEVEN	ASCENSUS-INA LG CAP INDEX PF CL A	0.00	0.07	0.00	0.07	80.0	0.06
/ /	SHERBURNE, STEVEN	ASCENSUS-INA LG CAP INDEX PF CL A	0.00	0.17	0.00	0.17	80.0	0.14
/ /	SHERBURNE, STEVEN	ASCENSUS-INA LG CAP INDEX PF CL A	0.00	0.07	0.00	0.07	80.0	0.06
/ /	HELLER, ADAM	ASCENSUS-INA LG CAP INDEX PF CL A	0.00	1.97	0.00	1.97	80.0	1.58
/ /	SAMELS, GREGORY	ASCENSUS-INA LG CAP INDEX PF CL A	0.00	0.21	0.00	0.21	80.0	0.17
/ /	COCKROFT, MARK	ASCENSUS-INA LG CAP INDEX PF CL A	0.00	1.21	0.00	1.21	80.0	0.97
/ /	COCKROFT, MARK	ASCENSUS-INA LG CAP INDEX PF CL A	0.00	2.22	0.00	2.22	80.0	1.78
/ /	COCKROFT, MARK	ASCENSUS-INA LG CAP INDEX PF CL A	0.00	1.09	0.00	1.09	80.0	0.87
/ /	JACKSON, BRENDA	ASCENSUS-INA LG CAP INDEX PF CL A	0.00	0.69	0.00	0.69	80.0	0.55
/ /	JACKSON, BRENDA	ASCENSUS-INA LG CAP INDEX PF CL A	0.00	0.51	0.00	0.51	80.0	0.41
/ /	JACKSON, BRENDA	ASCENSUS-INA LG CAP INDEX PF CL A	0.00	0.38	0.00	0.38	80.0	0.30
/ /	JACKSON, BRENDA	ASCENSUS-INA LG CAP INDEX PF CL A	0.00	0.32	0.00	0.32	80.0	0.26
/ /	JACKSON, BRENDA	ASCENSUS-INA LG CAP INDEX PF CL A	0.00	0.31	0.00	0.31	80.0	0.25
/ /	JACKSON, NICK	ASCENSUS-INA LG CAP INDEX PF CL A	0.00	0.32	0.00	0.32	80.0	0.26
01/02/2018	JACKSON, BRENDA	DAVIS NEW YORK VENTURE A	0.00	4.03	0.00	4.03	80.0	3.22
12/31/2017	LAYMAN, VARIOUS	DREYFUS	0.00	9.08	0.00	9.08	80.0	7.26
/ /	DRUHOT, SCOTT	INA 2025 ENROLLMENT PORTFOLIO CLAS	0.00	6.58	0.00	6.58	80.0	5.26
/ /	DRUHOT, SCOTT	INA 2025 ENROLLMENT PORTFOLIO CLASS	0.00	0.30	0.00	0.30	80.0	0.24
/ /	BENEFICIARY, ELLIOTT	INA BOSTON COMPANY DYNAMIC LARGE CA	0.00	1.71	0.00	1.71	80.0	1.37
/ /	PATTERSON, JANITA	INA BOSTON COMPANY DYNAMIC LARGE CA	0.00	1.14	0.00	1.14	80.0	0.91

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
/ /	KINDSCHY, CYNTHIA	INA BOSTON COMPANY DYNAMIC LARGE CA	0.00	1.17	0.00	1.17	80.0	0.94
/ /	GOULET, LETTA	INA BOSTON COMPANY DYNAMIC LARGE CA	0.00	0.76	0.00	0.76	80.0	0.61
/ /	SULTAN, LYDIA	INA BOSTON COMPANY DYNAMIC LARGE CA	0.00	1.18	0.00	1.18	80.0	0.94
/ /	SULTAN, LYDIA	INA BOSTON COMPANY DYNAMIC LARGE CA	0.00	1.27	0.00	1.27	80.0	1.02
/ /	PEE, MICHAEL	INA BOSTON COMPANY DYNAMIC LARGE CA	0.00	3.97	0.00	3.97	80.0	3.18
/ /	GOODMAN, LAUREN	INA BOSTON COMPANY DYNAMIC LARGE CA	0.00	0.07	0.00	0.07	80.0	0.06
/ /	GOODMAN, LAUREN	INA BOSTON COMPANY DYNAMIC LARGE CA	0.00	0.07	0.00	0.07	80.0	0.06
/ /	LINNEMEIER, JAY	INA BOSTON COMPANY DYNAMIC LARGE CA	0.00	2.28	0.00	2.28	80.0	1.82
/ /	LINNEMEIER, JAY	INA BOSTON COMPANY DYNAMIC LARGE CA	0.00	0.82	0.00	0.82	80.0	0.66
/ /	PEPPLE, GLEN	INA BOSTON COMPANY DYNAMIC LARGE CA	0.00	0.72	0.00	0.72	80.0	0.58
/ /	SAYA, CHRISTINE	INA BOSTON COMPANY DYNAMIC LARGE CA	0.00	1.28	0.00	1.28	80.0	1.02
/ /	MARKS, GAREN	INA BOSTON COMPANY DYNAMIC LARGE CA	0.00	0.24	0.00	0.24	80.0	0.19
/ /	GEVERINK, ANN	INA BOSTON COMPANY DYNAMIC LARGE CA	0.00	3.00	0.00	3.00	80.0	2.40
/ /	HOEFFEL, MARCIA	INA BOSTON COMPANY DYNAMIC LARGE CA	0.00	0.08	0.00	0.08	80.0	0.06
/ /	SIEGER, NORMAN	INA BOSTON COMPANY DYNAMIC LARGE CA	0.00	0.40	0.00	0.40	80.0	0.32
/ /	ARCHBOLD, PAMELA	INA BOSTON COMPANY DYNAMIC LARGE CA	0.00	0.96	0.00	0.96	80.0	0.77
/ /	BERNDT, JAMIE	INA BOSTON COMPANY DYNAMIC LARGE CA	0.00	0.08	0.00	0.08	80.0	0.06
/ /	GALENTINE, STEPHANIE	INA BOSTON COMPANY DYNAMIC LARGE CA	0.00	1.60	0.00	1.60	80.0	1.28
/ /	GALENTINE, STEPHANIE	INA BOSTON COMPANY DYNAMIC LARGE CA	0.00	1.35	0.00	1.35	80.0	1.08
/ /	GALENTINE, STEPHANIE	INA BOSTON COMPANY DYNAMIC LARGE CA	0.00	1.56	0.00	1.56	80.0	1.25
/ /	SLATER, JUSTIN	INA BOSTON COMPANY DYNAMIC LARGE CA	0.00	0.35	0.00	0.35	80.0	0.28
/ /	MCGUIRE, EDWARD	INA BOSTON COMPANY DYNAMIC LARGE CA	0.00	1.00	0.00	1.00	80.0	0.80
/ /	MCGUIRE, EDWARD	INA BOSTON COMPANY DYNAMIC LARGE CA	0.00	1.00	0.00	1.00	80.0	0.80
/ /	STANSBERRY, NANCY	INA BOSTON COMPANY DYNAMIC LARGE CA	0.00	0.28	0.00	0.28	80.0	0.22
/ /	JACKSON, BRENDA	INA BOSTON COMPANY DYNAMIC LARGE CA	0.00	0.07	0.00	0.07	80.0	0.06
/ /	MESSER, JENNIFER	INA BOSTON COMPANY DYNAMIC LARGE CA	0.00	1.77	0.00	1.77	80.0	1.42
/ /	BAILEY, BRUCE	INA BOSTON COMPANY DYNAMIC LARGE CA	0.00	0.22	0.00	0.22	80.0	0.18
/ /	BAILEY, BRUCE	INA BOSTON COMPANY DYNAMIC LARGE CA	0.00	0.42	0.00	0.42	80.0	0.34
/ /	GALENTINE, ASHLEY	INA BOSTON COMPANY DYNAMIC LARGE CA	0.00	1.52	0.00	1.52	80.0	1.22
/ /	GOULET, LETTA	INA EMERGINING MARKETS EQUITY INDEX	0.00	0.11	0.00	0.11	80.0	0.09
/ /	FREEZE, CORTNEY	INA EMERGINING MARKETS EQUITY INDEX	0.00	0.21	0.00	0.21	80.0	0.17
/ /	PEE, MICHAEL	INA EMERGINING MARKETS EQUITY INDEX	0.00	0.31	0.00	0.31	80.0	0.25
/ /	MARKS, GAREN	INA EMERGINING MARKETS EQUITY INDEX	0.00	0.04	0.00	0.04	80.0	0.03

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
/ /	HOEFFEL, MARCIA	INA EMERGINING MARKETS EQUITY INDEX	0.00	0.01	0.00	0.01	80.0	0.01
/ /	HELLER, ADAM	INA EMERGINING MARKETS EQUITY INDEX	0.00	0.05	0.00	0.05	80.0	0.04
/ /	SLATER, JUSTIN	INA EMERGINING MARKETS EQUITY INDEX	0.00	0.02	0.00	0.02	80.0	0.02
/ /	COCKROFT, MARK	INA EMERGINING MARKETS EQUITY INDEX	0.00	0.08	0.00	0.08	80.0	0.06
/ /	COCKROFT, MARK	INA EMERGINING MARKETS EQUITY INDEX	0.00	0.09	0.00	0.09	80.0	0.07
/ /	COCKROFT, MARK	INA EMERGINING MARKETS EQUITY INDEX	0.00	0.05	0.00	0.05	80.0	0.04
/ /	LAYMAN, KEITH	INA EMERGINING MARKETS EQUITY INDEX	0.00	0.02	0.00	0.02	80.0	0.02
01/01/2018	MCBRIDE, KEITH	INVESCO AMERICAN FRANCHISE A	0.00	7.34	0.00	7.34	80.0	5.87
01/01/2018	DILLIE, KYLE	INVESCO AMERICAN FRANCHISE A	0.00	0.14	0.00	0.14	80.0	0.11
01/01/2018	DILLIE, KENNETH	INVESCO AMERICAN FRANCHISE A	0.00	61.69	0.00	61.69	80.0	49.35
01/01/2018	MOELLERING, STEVEN	INVESCO AMERICAN FRANCHISE A	0.00	4.13	0.00	4.13	80.0	3.30
01/01/2018	MOELLERING, STEVEN	INVESCO AMERICAN VALUE A	0.00	3.81	0.00	3.81	80.0	3.05
01/01/2018	MCBRIDE, KEITH	INVESCO GBL SMALL & MID CAP GROWTH	0.00	10.62	0.00	10.62	80.0	8.50
01/05/2018	ALANZA, SARAH	MAINSTAY BALANCED FUND INVESTOR CLA	0.00	4.89	0.00	4.89	80.0	3.91
01/05/2018	ALANZA, SARAH	MAINSTAY EPOCH US EQUITY YIELD INV	0.00	4.58	0.00	4.58	80.0	3.66
01/05/2018	WILLIAMS, BARBARA	MAINSTAY HIGH YIELD CORP BOND INVES	0.00	0.73	0.00	0.73	80.0	0.58
01/05/2018	ALANZA, SARAH	MAINSTAY INTRNTL EQTY INVESTOR CLAS	0.00	4.34	0.00	4.34	80.0	3.47
01/05/2018	ALANZA, SARAH	MAINSTAY LARGE CAP GROWTH FUND A	0.00	9.62	0.00	9.62	80.0	7.70
01/05/2018	ALANZA, SARAH	MAINSTAY MAP INVESTOR CLASS	0.00	3.18	0.00	3.18	80.0	2.54
01/05/2018	ALANZA, SARAH	MAINSTAY US SMALL CAP INV	0.00	1.05	0.00	1.05	80.0	0.84
01/03/2018	URICK, DANIEL	TRANSAMERICA CAPITAL GROWTH A	0.00	18.86	0.00	18.86	80.0	15.09
01/03/2018	RUSSELL, TAYLOR	TRANSAMERICA DIVERSIFIED EQUITY A	0.00	0.39	0.00	0.39	80.0	0.31
01/03/2018	URICK, DANIEL	TRANSAMERICA DIVERSIFIED EQUITY A	0.00	2.15	0.00	2.15	80.0	1.72
01/03/2018	URICK, DANIEL	TRANSAMERICA DIVERSIFIED EQUITY A	0.00	14.97	0.00	14.97	80.0	11.98
01/03/2018	URICK, DANIEL	TRANSAMERICA MULTI-MANAGED BAL A	0.00	2.64	0.00	2.64	80.0	2.11
01/03/2018	LUDWIG, KENDRA	TRANSAMERICA MULTI-MANAGED BAL C	0.00	2.62	0.00	2.62	80.0	2.10
01/03/2018	URICK, DANIEL	TRANSAMERICA SMALL/MID CAP VALUE A	0.00	2.36	0.00	2.36	80.0	1.89
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *			\$0.00	\$1,086.17	\$0.00	\$1,086.17		\$868.95
<u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u>								
12/31/2017	SIEBER, PAUL	ING ESII	123,412.66	77.13	0.00	77.13	80.0	61.70
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *			\$123,412.66	\$77.13	\$0.00	\$77.13		\$61.70
*** DIRECT TRANSACTIONS TOTAL ***			\$577,995.05	\$2,179.61	\$0.00	\$2,179.61		\$1,743.63

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>SPLIT TRANSACTIONS</u>								
<u>BROKER: L131-KEITH/JOE/FCCU LAYMAN/WIEGAND/ #10</u>								
/ /	SHERWOOD, JULIE	ASCENSUS INA COLLEGE PORTFOLIO CL A	0.00	0.57	0.00	0.57	80.0	0.46
01/11/2018	SITES, EDWARD	ASCENSUS INA COLLEGE PORTFOLIO CL A	25.00	0.29	0.00	0.29	80.0	0.23
01/12/2018	EGLY, KEITH	INA BOSTON COMPANY DYNAMIC LARGE CA	50.00	0.17	0.00	0.17	80.0	0.14
01/12/2018	EGLY, KEITH	INA BOSTON COMPANY DYNAMIC LARGE CA	50.00	0.17	0.00	0.17	80.0	0.14
01/12/2018	EGLY, KEITH	INA BOSTON COMPANY DYNAMIC LARGE CA	25.00	0.41	0.00	0.41	80.0	0.33
* L131-KEITH/JOE/FCCU LAYMAN/WIEGAND/ SUBTOTAL *			\$150.00	\$1.61	\$0.00	\$1.61		\$1.30
<u>BROKER: L131-KEITH/JOE/FCCU LAYMAN/WIEGAND/ #209</u>								
01/16/2018	DORSETT, LARA	AM FUNDS AMERICAN BALANCED A	100.00	1.75	0.00	1.75	80.0	1.40
01/17/2018	KLINE, NANCY	AM FUNDS CAPITAL WORLD GRTH & INC A	500.00	8.75	0.00	8.75	80.0	7.00
01/16/2018	ROBERTSON, DOUGLAS	AM FUNDS GROWTH FUND OF AMERICA A	200.00	3.50	0.00	3.50	80.0	2.80
01/17/2018	KLINE, NANCY	AM FUNDS GROWTH FUND OF AMERICA A	500.00	8.75	0.00	8.75	80.0	7.00
01/24/2018	FCCU, VARIUS	AMERICAN FUNDS PERSHING	0.00	20.69	0.00	20.69	80.0	16.55
/ /	LINN, ROSANNA	ASCENSUS 529-2034 ENROLLMENT PF CL	0.00	0.00	0.00	0.00	80.0	0.00
/ /	SHERWOOD, JULIE	ASCENSUS INA 2019 ENROLLMENT PORT C	0.00	0.11	0.00	0.11	80.0	0.09
01/12/2018	SHERWOOD, JULIE	ASCENSUS INA 2019 ENROLLMENT PORT C	50.00	0.84	0.00	0.84	80.0	0.67
/ /	JOHNSON, ERIC	ASCENSUS INA 2022 ENROLLMENT PTF A	0.00	0.54	0.00	0.54	80.0	0.43
/ /	MULLINS, JAMES	ASCENSUS INA 2022 ENROLLMENT PTF A	0.00	0.21	0.00	0.21	80.0	0.17
/ /	HABESHY, BARBARA	ASCENSUS INA BLACKROCK LG CAP VALUE	0.00	0.52	0.00	0.52	80.0	0.42
/ /	EGLY, KEITH	ASCENSUS INA BLACKROCK LG CAP VALUE	0.00	5.98	0.00	5.98	80.0	4.78
/ /	EGLY, KEITH	ASCENSUS INA BLACKROCK LG CAP VALUE	0.00	4.51	0.00	4.51	80.0	3.61
/ /	CRAWFORD, JOHN	ASCENSUS INA COLLEGE PORTFOLIO CL A	0.00	0.01	0.00	0.01	80.0	0.01
/ /	SHERWOOD, JULIE	ASCENSUS INA COLLEGE PORTFOLIO CL A	0.00	0.18	0.00	0.18	80.0	0.14
/ /	HORNER, DOUGLAS	ASCENSUS INA COLLEGE PORTFOLIO CL A	0.00	0.02	0.00	0.02	80.0	0.02
/ /	BAILEY, LAURIE	ASCENSUS INA COLLEGE PORTFOLIO CL A	0.00	1.75	0.00	1.75	80.0	1.40
/ /	BAILEY, LAURIE	ASCENSUS INA COLLEGE PORTFOLIO CL A	0.00	0.27	0.00	0.27	80.0	0.22
/ /	SITES, EDWARD	ASCENSUS INA COLLEGE PORTFOLIO CL A	0.00	1.24	0.00	1.24	80.0	0.99
/ /	HAMM, GAIL	ASCENSUS INA COLLEGE PORTFOLIO CL A	0.00	0.11	0.00	0.11	80.0	0.09
/ /	LINN, JASON	ASCENSUS INA INTERNATIONAL EQ INDEX	0.00	0.20	0.00	0.20	80.0	0.16
01/12/2018	LINN, JASON	ASCENSUS INA INTERNATIONAL EQ INDEX	8.25	0.13	0.00	0.13	80.0	0.10
/ /	HABESHY, BARBARA	ASCENSUS INA PIMCO TOTAL RETURN POR	0.00	1.62	0.00	1.62	80.0	1.30
/ /	LINN, JASON	ASCENSUS INA PIMCO TOTAL RETURN POR	0.00	0.19	0.00	0.19	80.0	0.15
01/12/2018	LINN, JASON	ASCENSUS INA PIMCO TOTAL RETURN POR	8.25	0.10	0.00	0.10	80.0	0.08
/ /	PETERSON, BRYAN	ASCENSUS INA T ROWE PRICE LG CAP GR	0.00	0.46	0.00	0.46	80.0	0.37

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<u>SPLIT TRANSACTIONS</u>								
<u>BROKER: L131-KEITH/JOE/FCCU LAYMAN/WIEGAND/ #209</u>								
/ /	HABESHY, BARBARA	ASCENSUS INA TIPS INDEX PORTFOLIO C	0.00	1.57	0.00	1.57	80.0	1.26
/ /	LINN, ROSANNA	ASCENSUS INA TIPS PORTFOLIO CL A	0.00	0.28	0.00	0.28	80.0	0.22
/ /	PETERSON, BRYAN	ASCENSUS-INA BLACKROCK LG CAP VALUE	0.00	0.26	0.00	0.26	80.0	0.21
/ /	EGLY, KEITH	ASCENSUS-INA BLACKROCK LG CAP VALUE	0.00	0.38	0.00	0.38	80.0	0.30
/ /	LINN, JASON	ASCENSUS-INA LG CAP INDEX PF CL A	0.00	1.07	0.00	1.07	80.0	0.86
/ /	HINTON, SCOTT	ASCENSUS-INA LG CAP INDEX PF CL A	0.00	0.64	0.00	0.64	80.0	0.51
/ /	HINTON, SCOTT	ASCENSUS-INA LG CAP INDEX PF CL A	0.00	0.64	0.00	0.64	80.0	0.51
01/12/2018	LINN, JASON	ASCENSUS-INA LG CAP INDEX PF CL A	38.50	0.64	0.00	0.64	80.0	0.51
01/12/2018	HINTON, SCOTT	ASCENSUS-INA LG CAP INDEX PF CL A	25.00	0.41	0.00	0.41	80.0	0.33
01/12/2018	HINTON, SCOTT	ASCENSUS-INA LG CAP INDEX PF CL A	25.00	0.41	0.00	0.41	80.0	0.33
01/19/2018	BURTNETTE, PATRICIA	BR TOTAL INC & REAL ESTATE FUND C	52,983.02	15.75	0.00	15.75	80.0	12.60
/ /	WALLS, ELENA	INA 2025 ENROLLMENT PORTFOLIO CLASS	0.00	1.37	0.00	1.37	80.0	1.10
/ /	WALLS, THOMAS	INA 2028 ENROLLMENT PORT CL A	0.00	0.76	0.00	0.76	80.0	0.61
/ /	HEFFELFINGER, TAMMY	INA 2028 ENROLLMENT PORT CL A	0.00	0.04	0.00	0.04	80.0	0.03
/ /	HABESHY, BARBARA	INA BOSTON COMPANY DYNAMIC LARGE CA	0.00	0.29	0.00	0.29	80.0	0.23
/ /	EGLY, KEITH	INA BOSTON COMPANY DYNAMIC LARGE CA	0.00	2.88	0.00	2.88	80.0	2.30
/ /	EGLY, KEITH	INA BOSTON COMPANY DYNAMIC LARGE CA	0.00	2.45	0.00	2.45	80.0	1.96
/ /	PETERSON, BRYAN	INA BOSTON COMPANY DYNAMIC LARGE CA	0.00	0.14	0.00	0.14	80.0	0.11
/ /	EGLY, KEITH	INA BOSTON COMPANY DYNAMIC LARGE CA	0.00	0.08	0.00	0.08	80.0	0.06
/ /	EGLY, KEITH	INA BOSTON COMPANY DYNAMIC LARGE CA	0.00	0.21	0.00	0.21	80.0	0.17
/ /	LINN, JASON	INA EMERGINING MARKETS EQUITY INDEX	0.00	0.02	0.00	0.02	80.0	0.02
/ /	HABESHY, BARBARA	INA T ROWE PRICE LARGE CAP GR CLASS	0.00	0.92	0.00	0.92	80.0	0.74
* L131-KEITH/JOE/FCCU LAYMAN/WIEGAND/ SUBTOTAL *			\$54,438.02	\$93.64	\$0.00	\$93.64		\$74.92
<u>BROKER: L135-KEITH/JOE LAYMAN/WIEGAND #267</u>								
/ /	MARKS, RICHARD	ASCENSUS 529 2031 ENROLLMENT PORT A	0.00	0.40	0.00	0.40	80.0	0.32
* L135-KEITH/JOE LAYMAN/WIEGAND SUBTOTAL *			\$0.00	\$0.40	\$0.00	\$0.40		\$0.32
*** SPLIT TRANSACTIONS TOTAL ***			\$54,588.02	\$95.65	\$0.00	\$95.65		\$76.54

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u> OVERRIDE TRANSACTIONS </u>								
<u> BROKER: WILLIAM LAYMAN #207 </u>								
01/16/2018	RABER, AMY	AM FUNDS AMERICAN MUTUAL A	300.00	15.00	0.00	15.00	45.0	6.75
/ /	BOUTWELL BENEFICIARY, LILLIAN	ASCENSUS 529 2031 ENROLLMENT PORT A	0.00	0.64	0.00	0.64	45.0	0.29
/ /	BOUTWELL BENEFICIARY, LILLIAN	ASCENSUS INA 2019 ENROLLMENT PORT C	0.00	1.65	0.00	1.65	45.0	0.74
/ /	BOUTWELL BENEFICIARY, LILLIAN	ASCENSUS INA 2022 ENROLLMENT PTF A	0.00	1.26	0.00	1.26	45.0	0.57
/ /	BENEFICIAR, CHRISTINE	ASCENSUS INA PIMCO TOTAL RETURN POR	0.00	3.02	0.00	3.02	45.0	1.36
/ /	BOUTWELL BENEFICIARY, LILLIAN	INA 2025 ENROLLMENT PORTFOLIO CLASS	0.00	1.27	0.00	1.27	45.0	0.57
/ /	BOUTWELL BENEFICIARY, LILLIAN	INA 2028 ENROLLMENT PORT CL A	0.00	1.02	0.00	1.02	45.0	0.46
/ /	BOUTWELL BENEFICIARY, LILLIAN	INA 2028 ENROLLMENT PORT CL A	0.00	1.31	0.00	1.31	45.0	0.59
/ /	BOUTWELL BENEFICIARY, LILLIAN	INA 2028 ENROLLMENT PORT CL A	0.00	1.31	0.00	1.31	45.0	0.59
* WILLIAM LAYMAN SUBTOTAL *			\$300.00	\$26.48	\$0.00	\$26.48		\$11.92
*** OVERRIDE TRANSACTIONS TOTAL ***			\$300.00	\$26.48	\$0.00	\$26.48		\$11.92

 BROKER COMMISSION TOTALS

Broker Transactions	\$1,724.43
Split Transactions	\$76.54
Override Transactions	\$11.92
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$-87.39
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$1,725.50
Year-to-date Gross	\$3,473.54
Year-to-date Earnings	\$3,176.48

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