



Concorde Investment Services, LLC
COMMISSION STATEMENT
September 15, 2017

09/13/2017
 Page No. 1

DANIEL BUKOVCIK
 101 N. Main Street
 Box 376
 Ovid, MI 48866

BROKER #: B123
 BRANCH: DANIEL BUKOVCIK

| DATE | CLIENT | INVESTMENT | INVESTMENT AMOUNT | GROSS COMMISSION | RATE | NET COMMISSION | CLEARING CHARGE | BROKER COMMISSION |
|----------------------------------------------|------------------|------------------------------------|----------------------|---------------------|------|-------------------|--------------------|----------------------|
| <u>BROKER TRANSACTIONS</u> | | | | | | | | |
| <u>PRODUCT CATEGORY: MUTUAL FUNDS</u> | | | | | | | | |
| 08/29/2017 | MARTIN, SCOTT | AM FUNDS CAPITAL INCOME BUILDER A | 86.06 | 3.23 | 90.0 | 2.91 | 0.00 | 2.91 |
| 09/05/2017 | LATZ, SONYA | AM FUNDS CAPITAL INCOME BUILDER A | 50.00 | 1.88 | 90.0 | 1.69 | 0.00 | 1.69 |
| 09/05/2017 | LATZ, JARRAH | AM FUNDS CAPITAL INCOME BUILDER A | 12.50 | 0.34 | 90.0 | 0.31 | 0.00 | 0.31 |
| 09/05/2017 | LATZ, JOSHUA | AM FUNDS CAPITAL WORLD BOND A | 40.00 | 1.10 | 90.0 | 0.99 | 0.00 | 0.99 |
| 08/29/2017 | MAHONEY, KRISTEN | AM FUNDS CAPITAL WORLD GRTH & INC | 30.00 | 1.13 | 90.0 | 1.02 | 0.00 | 1.02 |
| 09/05/2017 | LATZ, SONYA | AM FUNDS CAPITAL WORLD GRTH & INC | 50.00 | 1.88 | 90.0 | 1.69 | 0.00 | 1.69 |
| 09/05/2017 | LATZ, JOSHUA | AM FUNDS CAPITAL WORLD GRTH & INC | 80.00 | 2.20 | 90.0 | 1.98 | 0.00 | 1.98 |
| 09/05/2017 | ZALUD, BRIAN | AM FUNDS EUROPACIFIC GROWTH FUND A | 37.50 | 1.41 | 90.0 | 1.27 | 0.00 | 1.27 |
| 09/05/2017 | HERBLET, AMANDA | AM FUNDS EUROPACIFIC GROWTH FUND A | 25.00 | 1.25 | 90.0 | 1.13 | 0.00 | 1.13 |
| 08/28/2017 | EKEL, NICHOLAS | AM FUNDS GROWTH FUND OF AMERICA A | 50.00 | 2.50 | 90.0 | 2.25 | 0.00 | 2.25 |
| 08/29/2017 | MARTIN, SCOTT | AM FUNDS GROWTH FUND OF AMERICA A | 172.13 | 6.45 | 90.0 | 5.81 | 0.00 | 5.81 |
| 08/29/2017 | BYRNE, JAMIE | AM FUNDS GROWTH FUND OF AMERICA A | 15.00 | 0.56 | 90.0 | 0.50 | 0.00 | 0.50 |
| 08/29/2017 | MAHONEY, KRISTEN | AM FUNDS GROWTH FUND OF AMERICA A | 30.00 | 1.13 | 90.0 | 1.02 | 0.00 | 1.02 |
| 09/01/2017 | HAUK, KALMAN | AM FUNDS GROWTH FUND OF AMERICA A | 166.00 | 6.23 | 90.0 | 5.61 | 0.00 | 5.61 |
| 09/01/2017 | BESKO, BRADLEY | AM FUNDS GROWTH FUND OF AMERICA A | 25.00 | 1.25 | 90.0 | 1.13 | 0.00 | 1.13 |
| 09/01/2017 | LOYNES, AUSTIN | AM FUNDS GROWTH FUND OF AMERICA A | 60.00 | 3.00 | 90.0 | 2.70 | 0.00 | 2.70 |
| 09/01/2017 | BUKOVCIK, GAVIN | AM FUNDS GROWTH FUND OF AMERICA A | 100.00 | 5.00 | 90.0 | 4.50 | 0.00 | 4.50 |
| 09/05/2017 | HERBLET, AMANDA | AM FUNDS GROWTH FUND OF AMERICA A | 25.00 | 1.25 | 90.0 | 1.13 | 0.00 | 1.13 |
| 09/05/2017 | LATZ, JOSHUA | AM FUNDS GROWTH FUND OF AMERICA A | 80.00 | 2.20 | 90.0 | 1.98 | 0.00 | 1.98 |
| 09/05/2017 | LATZ, JARRAH | AM FUNDS GROWTH FUND OF AMERICA A | 37.50 | 1.03 | 90.0 | 0.93 | 0.00 | 0.93 |
| 09/05/2017 | ZALUD, ANN | AM FUNDS GROWTH FUND OF AMERICA A | 37.50 | 1.41 | 90.0 | 1.27 | 0.00 | 1.27 |
| 09/07/2017 | BUKOVCIK, TRAVIS | AM FUNDS GROWTH FUND OF AMERICA A | 50.00 | 2.50 | 90.0 | 2.25 | 0.00 | 2.25 |
| 09/07/2017 | MI/TOD | AM FUNDS GROWTH FUND OF AMERICA A | 100.00 | 5.00 | 90.0 | 4.50 | 0.00 | 4.50 |
| 08/29/2017 | MARTIN, SCOTT | AM FUNDS ICA A | 172.12 | 6.45 | 90.0 | 5.81 | 0.00 | 5.81 |
| 08/29/2017 | BYRNE, JAMIE | AM FUNDS ICA A | 15.00 | 0.56 | 90.0 | 0.50 | 0.00 | 0.50 |
| 09/01/2017 | BUSH, VICTORIA | AM FUNDS ICA A | 1,000.00 | 50.00 | 90.0 | 45.00 | 0.00 | 45.00 |

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 ^Date - Split Trade - full Investment Amount & Gross Commission displayed

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|----------------------------------------------|--------------------|------------------------------------|----------------------|---------------------|------|-------------------|--------------------|----------------------|
| <u>BROKER TRANSACTIONS</u> | | | | | | | | |
| <u>PRODUCT CATEGORY: MUTUAL FUNDS</u> | | | | | | | | |
| 09/05/2017 | ZALUD, BRIAN | AM FUNDS ICA A | 37.50 | 1.41 | 90.0 | 1.27 | 0.00 | 1.27 |
| 09/05/2017 | ZALUD, ANN | AM FUNDS ICA A | 37.50 | 1.41 | 90.0 | 1.27 | 0.00 | 1.27 |
| 09/01/2017 | BESKO, BRADLEY | AM FUNDS WASHINGTON MUTUAL | 25.00 | 1.25 | 90.0 | 1.13 | 0.00 | 1.13 |
| 09/01/2017 | BUSH, VICTORIA | AM FUNDS WASHINGTON MUTUAL | 1,000.00 | 50.00 | 90.0 | 45.00 | 0.00 | 45.00 |
| 09/01/2017 | THOMA, CHRIS | AMERICAN FUNDS COLLEGE 2033 | 250.00 | 8.75 | 90.0 | 7.88 | 0.00 | 7.88 |
| 09/01/2017 | THOMA, CHRIS | AMERICAN FUNDS COLLEGE 2033 | 250.00 | 8.75 | 90.0 | 7.88 | 0.00 | 7.88 |
| / / | LEE, EUSTAQUIA | HARTFORD 529 AGGRESSIVE GROWTH A | 0.00 | 0.48 | 90.0 | 0.43 | 0.00 | 0.43 |
| / / | STUTZMAN, KAREN | HARTFORD 529 CHECKS AND BAL A | 0.00 | 0.06 | 90.0 | 0.05 | 0.00 | 0.05 |
| / / | STUTZMAN, KAREN | HARTFORD 529 CHECKS AND BAL A | 0.00 | 0.08 | 90.0 | 0.07 | 0.00 | 0.07 |
| / / | MCHALLAM, MYA | HARTFORD 529 DIVIDEND AND GROWTH A | 0.00 | 12.33 | 90.0 | 11.10 | 0.00 | 11.10 |
| / / | STUTZMAN, KAREN | HARTFORD 529 EQUITY INCOME A | 0.00 | 1.37 | 90.0 | 1.23 | 0.00 | 1.23 |
| / / | STUTZMAN, KAREN | HARTFORD 529 EQUITY INCOME A | 0.00 | 0.34 | 90.0 | 0.31 | 0.00 | 0.31 |
| / / | STUTZMAN, KAREN | HARTFORD 529 EQUITY INCOME A | 0.00 | 2.54 | 90.0 | 2.29 | 0.00 | 2.29 |
| / / | STUTZMAN, KAREN | HARTFORD 529 EQUITY INCOME A | 0.00 | 0.49 | 90.0 | 0.44 | 0.00 | 0.44 |
| / / | O'MALEY, SHIRLEY | HARTFORD 529 STATIC GROWTH A | 0.00 | 0.36 | 90.0 | 0.32 | 0.00 | 0.32 |
| / / | O'MALEY, SHIRLEY | HARTFORD 529 STATIC GROWTH A | 0.00 | 0.36 | 90.0 | 0.32 | 0.00 | 0.32 |
| / / | O'MALEY, SHIRLEY | HARTFORD 529 STATIC GROWTH A | 0.00 | 2.14 | 90.0 | 1.93 | 0.00 | 1.93 |
| / / | O'MALEY, SHIRLEY | HARTFORD 529 STATIC GROWTH A | 0.00 | 0.35 | 90.0 | 0.32 | 0.00 | 0.32 |
| / / | O'MALEY, SHIRLEY | HARTFORD 529 STATIC GROWTH A | 0.00 | 0.32 | 90.0 | 0.29 | 0.00 | 0.29 |
| / / | BAESE, MARY BETH | HARTFORD BALANCED A | 0.00 | 0.18 | 90.0 | 0.16 | 0.00 | 0.16 |
| / / | DARLING, KIMBERLY | HARTFORD BALANCED A | 0.00 | 0.17 | 90.0 | 0.15 | 0.00 | 0.15 |
| / / | FOX, KERRI | HARTFORD BALANCED A | 0.00 | 0.22 | 90.0 | 0.20 | 0.00 | 0.20 |
| / / | KIEFFER, DUSTIN | HARTFORD BALANCED ALLOCATION A | 0.00 | 8.99 | 90.0 | 8.09 | 0.00 | 8.09 |
| / / | KIEFFER, KIRA | HARTFORD BALANCED ALLOCATION A | 0.00 | 8.76 | 90.0 | 7.88 | 0.00 | 7.88 |
| / / | EVANS, ROGER | HARTFORD BALANCED ALLOCATION A | 0.00 | 8.92 | 90.0 | 8.03 | 0.00 | 8.03 |
| / / | RADEMACHER, RICKEY | HARTFORD BALANCED ALLOCATION A | 0.00 | 2.03 | 90.0 | 1.83 | 0.00 | 1.83 |
| / / | KIEFFER, PATRICIA | HARTFORD BALANCED ALLOCATION A | 0.00 | 52.52 | 90.0 | 47.27 | 0.00 | 47.27 |
| / / | HASSE, RONALD | HARTFORD CAPITAL APP II A | 0.00 | 2.13 | 90.0 | 1.92 | 0.00 | 1.92 |
| / / | HILTON, CYNTHIA | HARTFORD CAPITAL APP II A | 0.00 | 3.96 | 90.0 | 3.56 | 0.00 | 3.56 |
| / / | BUKOVCIK, DANIEL | HARTFORD CAPITAL APP II A | 0.00 | 7.91 | 90.0 | 7.12 | 0.00 | 7.12 |
| / / | THELEN, TODD | HARTFORD CAPITAL APP II A | 0.00 | 0.45 | 90.0 | 0.41 | 0.00 | 0.41 |
| / / | THELEN, ROSANNE | HARTFORD CAPITAL APP II A | 0.00 | 0.84 | 90.0 | 0.76 | 0.00 | 0.76 |
| / / | HILTON, CYNTHIA | HARTFORD CAPITAL APPRECIATION A | 0.00 | 4.96 | 90.0 | 4.46 | 0.00 | 4.46 |

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|----------------------------------------------|-----------------------|---------------------------------|----------------------|---------------------|------|-------------------|--------------------|----------------------|
| <u>BROKER TRANSACTIONS</u> | | | | | | | | |
| <u>PRODUCT CATEGORY: MUTUAL FUNDS</u> | | | | | | | | |
| / / | BUKOVCIK, DANIEL | HARTFORD CAPITAL APPRECIATION A | 0.00 | 25.73 | 90.0 | 23.16 | 0.00 | 23.16 |
| / / | BAESE, MARY BETH | HARTFORD CAPITAL APPRECIATION A | 0.00 | 2.11 | 90.0 | 1.90 | 0.00 | 1.90 |
| / / | PRICE, SARAH | HARTFORD CAPITAL APPRECIATION A | 0.00 | 0.92 | 90.0 | 0.83 | 0.00 | 0.83 |
| / / | ZUNIGA, AMANDA | HARTFORD CAPITAL APPRECIATION A | 0.00 | 14.39 | 90.0 | 12.95 | 0.00 | 12.95 |
| / / | HALFMAN, BRENDA | HARTFORD CAPITAL APPRECIATION A | 0.00 | 0.52 | 90.0 | 0.47 | 0.00 | 0.47 |
| / / | THORNBURG, FREDERICK | HARTFORD CAPITAL APPRECIATION A | 0.00 | 4.24 | 90.0 | 3.82 | 0.00 | 3.82 |
| / / | COOLEY, MARK | HARTFORD CAPITAL APPRECIATION A | 0.00 | 0.23 | 90.0 | 0.21 | 0.00 | 0.21 |
| / / | DOUBRAVA, THOMAS | HARTFORD CAPITAL APPRECIATION A | 0.00 | 1.10 | 90.0 | 0.99 | 0.00 | 0.99 |
| / / | BAESE, MARY BETH | HARTFORD CORPORATE OPPS A | 0.00 | 0.31 | 90.0 | 0.28 | 0.00 | 0.28 |
| / / | RICHARDS, DEVIN | HARTFORD DISCIPLINED EQUITY A | 0.00 | 2.52 | 90.0 | 2.27 | 0.00 | 2.27 |
| / / | FEDEWA, MICHAEL | HARTFORD DISCIPLINED EQUITY A | 0.00 | 3.59 | 90.0 | 3.23 | 0.00 | 3.23 |
| / / | HILTON, CYNTHIA | HARTFORD DIVIDEND & GROWTH A | 0.00 | 5.89 | 90.0 | 5.30 | 0.00 | 5.30 |
| / / | RICHARDS, AMBER | HARTFORD DIVIDEND & GROWTH A | 0.00 | 1.16 | 90.0 | 1.04 | 0.00 | 1.04 |
| / / | RICHARDS, AMBER | HARTFORD DIVIDEND & GROWTH A | 0.00 | 0.84 | 90.0 | 0.76 | 0.00 | 0.76 |
| / / | WEISMILLER, MARK | HARTFORD DIVIDEND & GROWTH A | 0.00 | 3.28 | 90.0 | 2.95 | 0.00 | 2.95 |
| / / | LADISKI, BROOKE | HARTFORD DIVIDEND & GROWTH A | 0.00 | 0.57 | 90.0 | 0.51 | 0.00 | 0.51 |
| / / | WEISMILLER, MARK | HARTFORD DIVIDEND & GROWTH A | 0.00 | 1.74 | 90.0 | 1.57 | 0.00 | 1.57 |
| / / | WEISMILLER, KELSEY | HARTFORD DIVIDEND & GROWTH A | 0.00 | 0.50 | 90.0 | 0.45 | 0.00 | 0.45 |
| / / | THORNBURG, FREDERICK | HARTFORD DIVIDEND & GROWTH A | 0.00 | 6.34 | 90.0 | 5.71 | 0.00 | 5.71 |
| / / | FEDEWA, MICHAEL | HARTFORD DIVIDEND & GROWTH A | 0.00 | 5.36 | 90.0 | 4.82 | 0.00 | 4.82 |
| / / | THELEN, TODD | HARTFORD DIVIDEND & GROWTH A | 0.00 | 1.22 | 90.0 | 1.10 | 0.00 | 1.10 |
| / / | THELEN, ROSANNE | HARTFORD DIVIDEND & GROWTH A | 0.00 | 2.29 | 90.0 | 2.06 | 0.00 | 2.06 |
| 09/01/2017 | THORNBURG, FREDERICK | HARTFORD DIVIDEND & GROWTH A | 150.00 | 6.00 | 90.0 | 5.40 | 0.00 | 5.40 |
| / / | BUKOVCIK/SEP, WILLIAM | HARTFORD GROWTH OPP A | 0.00 | 1.75 | 90.0 | 1.58 | 0.00 | 1.58 |
| / / | SCHLIEF, MICHAEL | HARTFORD GROWTH OPP A | 0.00 | 5.92 | 90.0 | 5.33 | 0.00 | 5.33 |
| / / | WOODRUFF, RONALD | HARTFORD GROWTH OPP A | 0.00 | 3.21 | 90.0 | 2.89 | 0.00 | 2.89 |
| / / | SQUIRES, YVONNE | HARTFORD GROWTH OPP A | 0.00 | 12.11 | 90.0 | 10.90 | 0.00 | 10.90 |
| / / | SQUIRES, LARRY | HARTFORD GROWTH OPP A | 0.00 | 12.13 | 90.0 | 10.92 | 0.00 | 10.92 |
| / / | BUKOVCIK, DANIEL | HARTFORD GROWTH OPP A | 0.00 | 62.59 | 90.0 | 56.33 | 0.00 | 56.33 |
| / / | BAESE, MARY BETH | HARTFORD GROWTH OPP A | 0.00 | 0.38 | 90.0 | 0.34 | 0.00 | 0.34 |
| / / | LADISKI, BREANNA | HARTFORD GROWTH OPP A | 0.00 | 0.93 | 90.0 | 0.84 | 0.00 | 0.84 |
| / / | BROWN, JACK | HARTFORD GROWTH OPP A | 0.00 | 1.33 | 90.0 | 1.20 | 0.00 | 1.20 |
| / / | SIEFFERT, DONALD | HARTFORD GROWTH OPP A | 0.00 | 8.94 | 90.0 | 8.05 | 0.00 | 8.05 |

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|----------------------------------------------|----------------------|------------------------------|----------------------|---------------------|------|-------------------|--------------------|----------------------|
| <u>BROKER TRANSACTIONS</u> | | | | | | | | |
| <u>PRODUCT CATEGORY: MUTUAL FUNDS</u> | | | | | | | | |
| / / | FEDEWA, MICHAEL | HARTFORD GROWTH OPP A | 0.00 | 2.32 | 90.0 | 2.09 | 0.00 | 2.09 |
| / / | BROWN, TUCKER | HARTFORD GROWTH OPP A | 0.00 | 1.13 | 90.0 | 1.02 | 0.00 | 1.02 |
| / / | CASLER, SUSAN | HARTFORD GROWTH OPP A | 0.00 | 0.49 | 90.0 | 0.44 | 0.00 | 0.44 |
| / / | DARLING, KIMBERLY | HARTFORD GROWTH OPP A | 0.00 | 9.71 | 90.0 | 8.74 | 0.00 | 8.74 |
| / / | FOX, KERRI | HARTFORD GROWTH OPP A | 0.00 | 15.83 | 90.0 | 14.25 | 0.00 | 14.25 |
| / / | SIEFFERT, DONALD | HARTFORD INFLATION PLUS A | 0.00 | 9.27 | 90.0 | 8.34 | 0.00 | 8.34 |
| / / | HOLCOMB, BRUCE (DCD) | HARTFORD INFLATION PLUS A | 0.00 | 0.87 | 90.0 | 0.78 | 0.00 | 0.78 |
| / / | THORNBURG, FREDERICK | HARTFORD INFLATION PLUS A | 0.00 | 3.19 | 90.0 | 2.87 | 0.00 | 2.87 |
| / / | BATES, JAMES | HARTFORD INFLATION PLUS A | 0.00 | 6.35 | 90.0 | 5.72 | 0.00 | 5.72 |
| / / | SCOTT, FRANCES | HARTFORD INFLATION PLUS A | 0.00 | 1.13 | 90.0 | 1.02 | 0.00 | 1.02 |
| / / | WEISMILLER, MARK | HARTFORD INT'L GROWTH A | 0.00 | 2.17 | 90.0 | 1.95 | 0.00 | 1.95 |
| / / | WEISMILLER, MARK | HARTFORD INT'L GROWTH A | 0.00 | 1.19 | 90.0 | 1.07 | 0.00 | 1.07 |
| / / | WEISMILLER, KELSEY | HARTFORD INT'L GROWTH A | 0.00 | 0.37 | 90.0 | 0.33 | 0.00 | 0.33 |
| / / | RICHARDS, AMBER | HARTFORD MIDCAP VALUE A | 0.00 | 1.76 | 90.0 | 1.58 | 0.00 | 1.58 |
| / / | RICHARDS, AMBER | HARTFORD MIDCAP VALUE A | 0.00 | 1.35 | 90.0 | 1.22 | 0.00 | 1.22 |
| / / | SIEFFERT, DONALD | HARTFORD TOTAL RETURN BOND A | 0.00 | 6.88 | 90.0 | 6.19 | 0.00 | 6.19 |
| * MUTUAL FUNDS SUBTOTAL * | | | \$4,296.31 | \$569.92 | | \$513.02 | \$0.00 | \$513.02 |

PRODUCT CATEGORY: VARIABLE ANNUITIES

| | | | | | | | | |
|------------|--------------------|--------------------------|------------|----------|------|----------|------|----------|
| 08/31/2017 | GOOSEN, JACQUELINE | JNL ELITE ACCESS | 19,932.87 | 4.15 | 90.0 | 3.74 | 0.00 | 3.74 |
| 08/31/2017 | STOCKING, ELAINE | JNL ELITE ACCESS | 5,739.39 | 1.20 | 90.0 | 1.08 | 0.00 | 1.08 |
| 08/31/2017 | SPITERI, JOHN | JNL ELITE ACCESS | 8,280.22 | 1.73 | 90.0 | 1.56 | 0.00 | 1.56 |
| 08/31/2017 | WAGGONER, SHEILA | JNL ELITE ACCESS | 17,924.67 | 3.73 | 90.0 | 3.36 | 0.00 | 3.36 |
| 08/31/2017 | PERRY, GREGORY | JNL ELITE ACCESS | 12,964.22 | 2.70 | 90.0 | 2.43 | 0.00 | 2.43 |
| 08/31/2017 | SPIESS, CHARLES | JNL PERSPECTIVE | 72,906.48 | 30.38 | 90.0 | 27.34 | 0.00 | 27.34 |
| 08/24/2017 | COON, GEORGANN | JNL PERSPECTIVE II 04/14 | 130,000.00 | 6,500.00 | 90.0 | 5,850.00 | 0.00 | 5,850.00 |
| 08/25/2017 | PARKER, MICHELLE | JNL PERSPECTIVE II 04/14 | 420.00 | 21.00 | 90.0 | 18.90 | 0.00 | 18.90 |
| 08/25/2017 | PARKER, KEVIN | JNL PERSPECTIVE II 04/14 | 420.00 | 21.00 | 90.0 | 18.90 | 0.00 | 18.90 |
| 08/31/2017 | RICHARDS, ROBERT | JNL PERSPECTIVE II 04/14 | 37,810.02 | 15.75 | 90.0 | 14.18 | 0.00 | 14.18 |
| 08/31/2017 | SCHOMISCH, RENEE | JNL PERSPECTIVE II 04/14 | 251,522.27 | 104.80 | 90.0 | 94.32 | 0.00 | 94.32 |
| 08/31/2017 | BURGESS, BEVERLY | JNL PERSPECTIVE II 04/14 | 18,290.50 | 7.62 | 90.0 | 6.86 | 0.00 | 6.86 |
| 08/31/2017 | ROY, JANICE | JNL PERSPECTIVE II 04/14 | 32,079.18 | 13.37 | 90.0 | 12.03 | 0.00 | 12.03 |
| 08/31/2017 | WINKLER, LORETTA | JNL PERSPECTIVE II 04/14 | 497,792.22 | 207.41 | 90.0 | 186.67 | 0.00 | 186.67 |
| 08/31/2017 | COOK, DONALD | JNL PERSPECTIVE II 04/14 | 154,472.60 | 64.36 | 90.0 | 57.92 | 0.00 | 57.92 |

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|----------------------------------------------------|--------------------|--------------------------|----------------------|---------------------|------|-------------------|--------------------|----------------------|
| <u>BROKER TRANSACTIONS</u> | | | | | | | | |
| <u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u> | | | | | | | | |
| 08/31/2017 | VINCENT, LEROY | JNL PERSPECTIVE II 04/14 | 52,601.48 | 21.92 | 90.0 | 19.73 | 0.00 | 19.73 |
| 08/31/2017 | WOODEND, DAVID | JNL PERSPECTIVE II 04/14 | 320,957.51 | 133.73 | 90.0 | 120.36 | 0.00 | 120.36 |
| 08/31/2017 | HEHRER, SANDRA | JNL PERSPECTIVE II 04/14 | 35,779.18 | 14.91 | 90.0 | 13.42 | 0.00 | 13.42 |
| 08/31/2017 | BARBOUR, LARRY | JNL PERSPECTIVE II 04/14 | 53,248.47 | 22.19 | 90.0 | 19.97 | 0.00 | 19.97 |
| 08/31/2017 | SAVAGE, ELIZABETH | JNL PERSPECTIVE II 04/14 | 7,739.48 | 3.22 | 90.0 | 2.90 | 0.00 | 2.90 |
| 08/31/2017 | THELEN, NEIL | JNL PERSPECTIVE II 04/14 | 21,678.75 | 9.03 | 90.0 | 8.13 | 0.00 | 8.13 |
| 08/31/2017 | RICHARDS, AMBER | JNL PERSPECTIVE II 04/14 | 107,628.60 | 44.85 | 90.0 | 40.37 | 0.00 | 40.37 |
| 08/31/2017 | BESKO, DIRK | JNL PERSPECTIVE II 04/14 | 15,970.60 | 6.65 | 90.0 | 5.99 | 0.00 | 5.99 |
| 08/31/2017 | YOUNG, MARY | JNL PERSPECTIVE II 04/14 | 594,818.64 | 247.84 | 90.0 | 223.06 | 0.00 | 223.06 |
| 08/31/2017 | WAKEFIELD, RONALD | JNL PERSPECTIVE II 04/14 | 40,447.68 | 16.85 | 90.0 | 15.17 | 0.00 | 15.17 |
| 08/31/2017 | ADE, MARIE | JNL PERSPECTIVE II 04/14 | 11,103.09 | 4.63 | 90.0 | 4.17 | 0.00 | 4.17 |
| 08/31/2017 | PIGGOTT, PHILIP | JNL PERSPECTIVE II 04/14 | 329,470.98 | 137.28 | 90.0 | 123.55 | 0.00 | 123.55 |
| 08/31/2017 | SMITH, RICHARD | JNL PERSPECTIVE II 04/14 | 30,045.94 | 12.52 | 90.0 | 11.27 | 0.00 | 11.27 |
| 08/31/2017 | FEDEWA, LORETTA | JNL PERSPECTIVE II 04/14 | 48,511.40 | 20.21 | 90.0 | 18.19 | 0.00 | 18.19 |
| 08/31/2017 | STROMER, SCOTT | JNL PERSPECTIVE II 04/14 | 60,821.65 | 25.34 | 90.0 | 22.81 | 0.00 | 22.81 |
| 08/31/2017 | THELEN, ROSANNE | JNL PERSPECTIVE II 04/14 | 932,223.87 | 388.43 | 90.0 | 349.59 | 0.00 | 349.59 |
| 08/31/2017 | THOMA, CHRIS | JNL PERSPECTIVE II 04/14 | 77,403.81 | 32.25 | 90.0 | 29.03 | 0.00 | 29.03 |
| 08/31/2017 | NIXON, KIMBERLY | JNL PERSPECTIVE II 04/14 | 90,030.68 | 37.51 | 90.0 | 33.76 | 0.00 | 33.76 |
| 08/31/2017 | WAKEFIELD, RONALD | JNL PERSPECTIVE II 04/14 | 88,938.93 | 37.06 | 90.0 | 33.35 | 0.00 | 33.35 |
| 08/31/2017 | WAGGONER, RUSSELL | JNL PERSPECTIVE II 04/14 | 89,055.04 | 37.11 | 90.0 | 33.40 | 0.00 | 33.40 |
| 08/31/2017 | REED, JOAN | JNL PERSPECTIVE II 04/14 | 31,735.60 | 13.22 | 90.0 | 11.90 | 0.00 | 11.90 |
| 08/31/2017 | REED, RICHARD | JNL PERSPECTIVE II 04/14 | 66,489.52 | 27.70 | 90.0 | 24.93 | 0.00 | 24.93 |
| 08/31/2017 | PENROSE, GARY | JNL PERSPECTIVE II 04/14 | 82,195.89 | 34.25 | 90.0 | 30.83 | 0.00 | 30.83 |
| 08/31/2017 | BERNATH, THOMAS | JNL PERSPECTIVE II 04/14 | 19,829.39 | 8.26 | 90.0 | 7.43 | 0.00 | 7.43 |
| 08/31/2017 | TRANN, LISA | JNL PERSPECTIVE II 04/14 | 8,476.15 | 3.53 | 90.0 | 3.18 | 0.00 | 3.18 |
| 08/31/2017 | HUMPHREY, PATRICIA | JNL PERSPECTIVE II 04/14 | 10,181.16 | 4.24 | 90.0 | 3.82 | 0.00 | 3.82 |
| 08/31/2017 | STEVENS, PATRICIA | JNL PERSPECTIVE II 04/14 | 150,383.63 | 62.66 | 90.0 | 56.39 | 0.00 | 56.39 |
| 08/31/2017 | BERNATH, MARGARET | JNL PERSPECTIVE II 04/14 | 36,461.44 | 15.19 | 90.0 | 13.67 | 0.00 | 13.67 |
| 08/31/2017 | BERNATH, MARGARET | JNL PERSPECTIVE II 04/14 | 29,394.62 | 12.25 | 90.0 | 11.03 | 0.00 | 11.03 |
| 08/31/2017 | RICHARD, LORI | JNL PERSPECTIVE II 04/14 | 32,063.05 | 13.36 | 90.0 | 12.02 | 0.00 | 12.02 |
| 08/31/2017 | RECK, CHARLES | JNL PERSPECTIVE II 04/14 | 396,507.36 | 165.21 | 90.0 | 148.69 | 0.00 | 148.69 |
| 08/31/2017 | RECK, MAXINE | JNL PERSPECTIVE II 04/14 | 250,726.72 | 104.47 | 90.0 | 94.02 | 0.00 | 94.02 |
| 08/31/2017 | HANUS, PHILLIP | JNL PERSPECTIVE II 04/14 | 158,596.22 | 66.08 | 90.0 | 59.47 | 0.00 | 59.47 |

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** - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount & Gross Commission displayed

| DATE | CLIENT | INVESTMENT | INVESTMENT AMOUNT | GROSS COMMISSION | RATE | NET COMMISSION | CLEARING CHARGE | BROKER COMMISSION |
|----------------------------------------------------|-------------------------|--------------------------|----------------------|---------------------|------|-------------------|--------------------|----------------------|
| <u>BROKER TRANSACTIONS</u> | | | | | | | | |
| <u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u> | | | | | | | | |
| 08/31/2017 | HANUS, SHEILA | JNL PERSPECTIVE II 04/14 | 32,523.79 | 13.55 | 90.0 | 12.20 | 0.00 | 12.20 |
| 08/31/2017 | HANUS, PHILLIP | JNL PERSPECTIVE II 04/14 | 42,007.87 | 17.50 | 90.0 | 15.75 | 0.00 | 15.75 |
| 08/31/2017 | LATZ, MARK | JNL PERSPECTIVE II 04/14 | 579,774.75 | 241.57 | 90.0 | 217.41 | 0.00 | 217.41 |
| 08/31/2017 | BALLANCE, SUSAN | JNL PERSPECTIVE II 04/14 | 31,043.06 | 12.93 | 90.0 | 11.64 | 0.00 | 11.64 |
| 08/31/2017 | ROOF, ANNA | JNL PERSPECTIVE II 04/14 | 45,548.06 | 18.98 | 90.0 | 17.08 | 0.00 | 17.08 |
| 08/31/2017 | PARKER, JEFFERY | JNL PERSPECTIVE II 04/14 | 16,827.76 | 7.01 | 90.0 | 6.31 | 0.00 | 6.31 |
| 08/31/2017 | HELDRETH, DIANE | JNL PERSPECTIVE II 04/14 | 72,010.94 | 30.00 | 90.0 | 27.00 | 0.00 | 27.00 |
| 08/31/2017 | WOODBURY, JUDY | JNL PERSPECTIVE II 04/14 | 110,287.05 | 45.95 | 90.0 | 41.36 | 0.00 | 41.36 |
| 08/31/2017 | FAHEY, SHANNON | JNL PERSPECTIVE II 04/14 | 169,978.91 | 70.82 | 90.0 | 63.74 | 0.00 | 63.74 |
| 08/31/2017 | PLOWMAN, DENISE | JNL PERSPECTIVE II 04/14 | 20,908.28 | 8.71 | 90.0 | 7.84 | 0.00 | 7.84 |
| 08/31/2017 | ZUSSMAN, GABRIEL | JNL PERSPECTIVE II 04/14 | 32,714.40 | 13.63 | 90.0 | 12.27 | 0.00 | 12.27 |
| 08/31/2017 | DUBAY, SHARON | JNL PERSPECTIVE II 04/14 | 86,503.49 | 36.04 | 90.0 | 32.44 | 0.00 | 32.44 |
| 08/31/2017 | TEREMI, SANDRA | JNL PERSPECTIVE II 04/14 | 31,262.63 | 13.03 | 90.0 | 11.73 | 0.00 | 11.73 |
| 08/31/2017 | GRANT, REVA | JNL PERSPECTIVE II 04/14 | 26,077.08 | 10.87 | 90.0 | 9.78 | 0.00 | 9.78 |
| 08/31/2017 | CARR, THOMAS | JNL PERSPECTIVE II 04/14 | 6,805.74 | 2.84 | 90.0 | 2.56 | 0.00 | 2.56 |
| 08/31/2017 | CARROLL, DONNA | JNL PERSPECTIVE II 04/14 | 204,321.01 | 85.13 | 90.0 | 76.62 | 0.00 | 76.62 |
| 08/31/2017 | HULETT, DEBORAH | JNL PERSPECTIVE II 04/14 | 7,673.09 | 3.20 | 90.0 | 2.88 | 0.00 | 2.88 |
| 08/31/2017 | VANECEK, LYNNETTE | JNL PERSPECTIVE II 04/14 | 4,386.20 | 1.83 | 90.0 | 1.65 | 0.00 | 1.65 |
| 08/31/2017 | ASHBAUGH, ROBERT | JNL PERSPECTIVE II 05/05 | 340,429.62 | 141.85 | 90.0 | 127.67 | 0.00 | 127.67 |
| 08/31/2017 | MILLER, ALAN | JNL PERSPECTIVE II 05/05 | 34,364.72 | 14.32 | 90.0 | 12.89 | 0.00 | 12.89 |
| 08/31/2017 | BERNATH, THOMAS | JNL PERSPECTIVE II 05/05 | 8,369.62 | 3.49 | 90.0 | 3.14 | 0.00 | 3.14 |
| 08/31/2017 | PLESKO-BERNATH, CYNTHIA | JNL PERSPECTIVE II 05/05 | 8,975.14 | 3.74 | 90.0 | 3.37 | 0.00 | 3.37 |
| 08/31/2017 | SCHNEIDER, DAWN | JNL PERSPECTIVE II 05/05 | 28,531.11 | 11.89 | 90.0 | 10.70 | 0.00 | 10.70 |
| 08/31/2017 | DEBOER, DIANA | JNL PERSPECTIVE II 05/05 | 54,397.22 | 22.67 | 90.0 | 20.40 | 0.00 | 20.40 |
| 08/31/2017 | COZIK, MICHELLE | JNL PERSPECTIVE II 05/05 | 11,500.08 | 4.79 | 90.0 | 4.31 | 0.00 | 4.31 |
| 08/31/2017 | NETHAWAY, BARBARA | JNL PERSPECTIVE II 05/05 | 30,969.49 | 12.90 | 90.0 | 11.61 | 0.00 | 11.61 |
| 08/31/2017 | AUSTIN, CHARLENE | JNL PERSPECTIVE II 05/05 | 44,213.50 | 18.42 | 90.0 | 16.58 | 0.00 | 16.58 |
| 08/31/2017 | BUKOVCIK, DANIEL | JNL PERSPECTIVE II 05/05 | 173,659.76 | 72.36 | 90.0 | 65.12 | 0.00 | 65.12 |
| 08/31/2017 | KOERNER, NANCY | JNL PERSPECTIVE II 05/05 | 98,035.98 | 40.85 | 90.0 | 36.77 | 0.00 | 36.77 |
| 08/31/2017 | BUKOVCIK, GAVIN | JNL PERSPECTIVE II 05/05 | 47,653.02 | 19.86 | 90.0 | 17.87 | 0.00 | 17.87 |
| 08/31/2017 | BOETTCHER, BRETT | JNL PERSPECTIVE II 05/05 | 2,616.50 | 1.09 | 90.0 | 0.98 | 0.00 | 0.98 |
| 08/31/2017 | BOETTCHER, BRETT | JNL PERSPECTIVE II 05/05 | 18,815.99 | 7.84 | 90.0 | 7.06 | 0.00 | 7.06 |
| 08/31/2017 | BATORA, DELORES | JNL PERSPECTIVE II 05/05 | 30,373.93 | 12.66 | 90.0 | 11.39 | 0.00 | 11.39 |

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| DATE | CLIENT | INVESTMENT | INVESTMENT AMOUNT | GROSS COMMISSION | RATE | NET COMMISSION | CLEARING CHARGE | BROKER COMMISSION |
|----------------------------------------------------|--------------------|--------------------------|----------------------|---------------------|------|-------------------|--------------------|----------------------|
| <u>BROKER TRANSACTIONS</u> | | | | | | | | |
| <u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u> | | | | | | | | |
| 08/31/2017 | STOCKING, RODNEY | JNL PERSPECTIVE II 05/05 | 285,140.00 | 118.81 | 90.0 | 106.93 | 0.00 | 106.93 |
| 08/31/2017 | MOORE, DONALD | JNL PERSPECTIVE II 05/05 | 12,809.24 | 5.34 | 90.0 | 4.81 | 0.00 | 4.81 |
| 08/31/2017 | PALEN, LINDA | JNL PERSPECTIVE II 05/05 | 20,412.03 | 8.51 | 90.0 | 7.66 | 0.00 | 7.66 |
| 08/31/2017 | HERBLET, SCOTT | JNL PERSPECTIVE II 05/05 | 32,496.25 | 13.54 | 90.0 | 12.19 | 0.00 | 12.19 |
| 08/31/2017 | DEVEREAUX, DARLENE | JNL PERSPECTIVE II 05/05 | 46,781.37 | 19.49 | 90.0 | 17.54 | 0.00 | 17.54 |
| 08/31/2017 | MEDINA, CESAR | JNL PERSPECTIVE II 05/05 | 44,666.32 | 18.61 | 90.0 | 16.75 | 0.00 | 16.75 |
| 08/31/2017 | BESKO, DIRK | JNL PERSPECTIVE II 05/05 | 10,598.27 | 4.42 | 90.0 | 3.98 | 0.00 | 3.98 |
| 08/31/2017 | BESKO, DIRK | JNL PERSPECTIVE II 05/05 | 114,925.01 | 47.89 | 90.0 | 43.10 | 0.00 | 43.10 |
| 08/31/2017 | LATZ, SONYA | JNL PERSPECTIVE II 05/05 | 5,240.30 | 2.18 | 90.0 | 1.96 | 0.00 | 1.96 |
| 08/31/2017 | HARROW, WENDY | JNL PERSPECTIVE II 05/05 | 3,945.43 | 1.64 | 90.0 | 1.48 | 0.00 | 1.48 |
| 08/31/2017 | BISHOP, DAVID | JNL PERSPECTIVE II 05/05 | 60,622.51 | 25.26 | 90.0 | 22.73 | 0.00 | 22.73 |
| 08/31/2017 | O'BERRY, MICHAEL | JNL PERSPECTIVE II 05/05 | 179,877.47 | 74.95 | 90.0 | 67.46 | 0.00 | 67.46 |
| 08/31/2017 | WINKLER, JOHN | JNL PERSPECTIVE II 05/05 | 432,435.55 | 180.18 | 90.0 | 162.16 | 0.00 | 162.16 |
| 08/31/2017 | HOOKER, LINDA | JNL PERSPECTIVE II 05/05 | 128,234.65 | 53.43 | 90.0 | 48.09 | 0.00 | 48.09 |
| 08/31/2017 | BISHOP, DAVID | JNL PERSPECTIVE II 05/05 | 22,217.40 | 9.26 | 90.0 | 8.33 | 0.00 | 8.33 |
| 08/31/2017 | DARLING, GARY | JNL PERSPECTIVE II 05/05 | 138,310.40 | 57.63 | 90.0 | 51.87 | 0.00 | 51.87 |
| 08/31/2017 | GALECKA, CYRIL | JNL PERSPECTIVE II 05/05 | 136,158.96 | 56.73 | 90.0 | 51.06 | 0.00 | 51.06 |
| 08/31/2017 | BURNS, KAREN | JNL PERSPECTIVE II 05/05 | 146,136.26 | 60.89 | 90.0 | 54.80 | 0.00 | 54.80 |
| 08/31/2017 | COOK, DONALD | JNL PERSPECTIVE II 05/05 | 4,250.43 | 1.77 | 90.0 | 1.59 | 0.00 | 1.59 |
| 08/31/2017 | GREEN, STEVE | JNL PERSPECTIVE II 05/05 | 61,624.79 | 25.68 | 90.0 | 23.11 | 0.00 | 23.11 |
| 08/31/2017 | HECKMAN, RUSSELL | JNL PERSPECTIVE II 05/05 | 99,536.79 | 41.47 | 90.0 | 37.32 | 0.00 | 37.32 |
| 08/31/2017 | HECKMAN, VICKI | JNL PERSPECTIVE II 05/05 | 5,810.19 | 2.42 | 90.0 | 2.18 | 0.00 | 2.18 |
| 08/31/2017 | HECKMAN, VICKI | JNL PERSPECTIVE II 05/05 | 233,336.29 | 97.22 | 90.0 | 87.50 | 0.00 | 87.50 |
| 08/31/2017 | VINCENT, DAVID | JNL PERSPECTIVE II 05/05 | 4,169.45 | 1.74 | 90.0 | 1.57 | 0.00 | 1.57 |
| 08/31/2017 | VINCENT, JAMIE | JNL PERSPECTIVE II 05/05 | 20,348.70 | 8.48 | 90.0 | 7.63 | 0.00 | 7.63 |
| 08/31/2017 | BERNATH, THOMAS | JNL PERSPECTIVE II 05/05 | 16,959.98 | 7.07 | 90.0 | 6.36 | 0.00 | 6.36 |
| 08/31/2017 | KANTHE, LINDA | JNL PERSPECTIVE II 05/05 | 66,407.28 | 27.67 | 90.0 | 24.90 | 0.00 | 24.90 |
| 08/31/2017 | COOK, JANET | JNL PERSPECTIVE II 05/05 | 61,411.98 | 25.59 | 90.0 | 23.03 | 0.00 | 23.03 |
| 08/31/2017 | COOK, DONALD | JNL PERSPECTIVE II 05/05 | 145,761.30 | 60.73 | 90.0 | 54.66 | 0.00 | 54.66 |
| 08/31/2017 | ADE, MARIE | JNL PERSPECTIVE II 05/05 | 52,774.61 | 21.99 | 90.0 | 19.79 | 0.00 | 19.79 |
| 08/31/2017 | COOK, DONALD | JNL PERSPECTIVE II 05/05 | 106,709.79 | 44.46 | 90.0 | 40.01 | 0.00 | 40.01 |
| 08/31/2017 | BUKOVCIK, SUSAN | JNL PERSPECTIVE II 05/05 | 15,413.14 | 6.42 | 90.0 | 5.78 | 0.00 | 5.78 |
| 08/31/2017 | BUKOVCIK, DANIEL | JNL PERSPECTIVE II 05/05 | 15,839.83 | 6.60 | 90.0 | 5.94 | 0.00 | 5.94 |

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|----------------------------------------------------|---------------------|--------------------------|----------------------|---------------------|------|-------------------|--------------------|----------------------|
| <u>BROKER TRANSACTIONS</u> | | | | | | | | |
| <u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u> | | | | | | | | |
| 08/31/2017 | KING, MAXINE | JNL PERSPECTIVE II 05/05 | 88,495.81 | 36.87 | 90.0 | 33.18 | 0.00 | 33.18 |
| 08/31/2017 | ATKINS, RONALD | JNL PERSPECTIVE II 05/05 | 60,568.17 | 25.24 | 90.0 | 22.72 | 0.00 | 22.72 |
| 08/31/2017 | MCCABE, DAVID | JNL PERSPECTIVE II 05/05 | 84,728.02 | 35.30 | 90.0 | 31.77 | 0.00 | 31.77 |
| 08/31/2017 | SMITH, DOUGLAS | JNL PERSPECTIVE II 05/05 | 14,865.09 | 6.19 | 90.0 | 5.57 | 0.00 | 5.57 |
| 08/31/2017 | BUSH, VICTORIA | JNL PERSPECTIVE II 05/05 | 28,222.74 | 11.76 | 90.0 | 10.58 | 0.00 | 10.58 |
| 08/31/2017 | COSCARELLI, ARTHUR | JNL PERSPECTIVE II 05/05 | 14,310.62 | 5.96 | 90.0 | 5.36 | 0.00 | 5.36 |
| 08/31/2017 | BERNATH, THOMAS | JNL PERSPECTIVE II 05/05 | 143,156.77 | 59.65 | 90.0 | 53.69 | 0.00 | 53.69 |
| 08/31/2017 | FEDEWA, NEIL | JNL PERSPECTIVE II 05/05 | 11,941.04 | 4.98 | 90.0 | 4.48 | 0.00 | 4.48 |
| 08/31/2017 | PALEN, LINDA | JNL PERSPECTIVE II 05/05 | 165,741.49 | 69.06 | 90.0 | 62.15 | 0.00 | 62.15 |
| 08/31/2017 | CONKLIN, SANDRA | JNL PERSPECTIVE II 05/05 | 13,715.27 | 5.71 | 90.0 | 5.14 | 0.00 | 5.14 |
| 08/31/2017 | CONKLIN, DOUG | JNL PERSPECTIVE II 05/05 | 66,733.36 | 27.81 | 90.0 | 25.03 | 0.00 | 25.03 |
| 08/31/2017 | ATKINS, RONALD | JNL PERSPECTIVE II 05/05 | 7,092.68 | 2.96 | 90.0 | 2.66 | 0.00 | 2.66 |
| 08/31/2017 | ATKINS, DEB | JNL PERSPECTIVE II 05/05 | 7,975.98 | 3.32 | 90.0 | 2.99 | 0.00 | 2.99 |
| 08/31/2017 | ATKINS, RONALD | JNL PERSPECTIVE II 05/05 | 102,085.07 | 42.54 | 90.0 | 38.29 | 0.00 | 38.29 |
| 08/31/2017 | KURN CZ, KIMBERLY | JNL PERSPECTIVE II 05/05 | 858.92 | 0.36 | 90.0 | 0.32 | 0.00 | 0.32 |
| 08/31/2017 | MASSA, RODGER | JNL PERSPECTIVE II 05/05 | 91,756.18 | 38.23 | 90.0 | 34.41 | 0.00 | 34.41 |
| 08/31/2017 | WEISMILLER, SANDRA | JNL PERSPECTIVE II 05/05 | 979,309.44 | 408.05 | 90.0 | 367.25 | 0.00 | 367.25 |
| 08/31/2017 | BYWATER, SHEILA | JNL PERSPECTIVE II 05/05 | 294,177.57 | 122.57 | 90.0 | 110.31 | 0.00 | 110.31 |
| 08/31/2017 | PLOWMAN, DONNA | JNL PERSPECTIVE II 05/05 | 41,144.18 | 17.14 | 90.0 | 15.43 | 0.00 | 15.43 |
| 08/31/2017 | BUKOVCIK, SUSAN | JNL PERSPECTIVE II 05/05 | 80,452.90 | 33.52 | 90.0 | 30.17 | 0.00 | 30.17 |
| 08/31/2017 | BUKOVCIK, SUSAN | JNL PERSPECTIVE II 05/05 | 69,217.10 | 28.84 | 90.0 | 25.96 | 0.00 | 25.96 |
| 08/31/2017 | BUKOVCIK, DANIEL | JNL PERSPECTIVE II 05/05 | 67,003.43 | 27.92 | 90.0 | 25.13 | 0.00 | 25.13 |
| 08/31/2017 | RADEMACHER, SUZANNE | JNL PERSPECTIVE II 05/05 | 55,180.08 | 22.99 | 90.0 | 20.69 | 0.00 | 20.69 |
| 08/31/2017 | RADEMACHER, RICKEY | JNL PERSPECTIVE II 05/05 | 55,180.08 | 22.99 | 90.0 | 20.69 | 0.00 | 20.69 |
| 08/31/2017 | DARLING, KIMBERLY | JNL PERSPECTIVE II 05/05 | 40,808.69 | 17.00 | 90.0 | 15.30 | 0.00 | 15.30 |
| 08/31/2017 | EVANS, ROGER | JNL PERSPECTIVE II 05/05 | 43,044.13 | 17.94 | 90.0 | 16.15 | 0.00 | 16.15 |
| 08/31/2017 | BARKS, ERRON | JNL PERSPECTIVE II 05/05 | 32,516.14 | 13.55 | 90.0 | 12.20 | 0.00 | 12.20 |
| 08/31/2017 | BARKS, MARIE | JNL PERSPECTIVE II 05/05 | 41,824.81 | 17.43 | 90.0 | 15.69 | 0.00 | 15.69 |
| 08/31/2017 | BARKS, ERRON | JNL PERSPECTIVE II 05/05 | 46,263.23 | 19.28 | 90.0 | 17.35 | 0.00 | 17.35 |
| 08/31/2017 | BARKS, ERRON | JNL PERSPECTIVE II 05/05 | 314,820.34 | 131.18 | 90.0 | 118.06 | 0.00 | 118.06 |
| 08/31/2017 | BARKS, MARIE | JNL PERSPECTIVE II 05/05 | 46,263.23 | 19.28 | 90.0 | 17.35 | 0.00 | 17.35 |
| 08/31/2017 | FINCH, ARLENE | JNL PERSPECTIVE II 05/05 | 18,406.73 | 7.67 | 90.0 | 6.90 | 0.00 | 6.90 |
| 08/31/2017 | BUKOVCIK, DANIEL | JNL PERSPECTIVE II 05/05 | 82,022.47 | 34.18 | 90.0 | 30.76 | 0.00 | 30.76 |

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|----------------------------------------------------|------------------|--------------------------|----------------------|---------------------|------|-------------------|--------------------|----------------------|
| <u>BROKER TRANSACTIONS</u> | | | | | | | | |
| <u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u> | | | | | | | | |
| 08/31/2017 | ALLEN, DONNA | JNL PERSPECTIVE II 05/05 | 8,400.78 | 3.50 | 90.0 | 3.15 | 0.00 | 3.15 |
| 08/31/2017 | O'BERRY, CHARLES | JNL PERSPECTIVE II 05/05 | 105,574.56 | 43.99 | 90.0 | 39.59 | 0.00 | 39.59 |
| 08/31/2017 | RAMIREZ, JOAN | JNL PERSPECTIVE II 05/05 | 58,327.45 | 24.30 | 90.0 | 21.87 | 0.00 | 21.87 |
| 08/31/2017 | SWENSON, AMY | JNL PERSPECTIVE II 05/05 | 11,444.61 | 4.77 | 90.0 | 4.29 | 0.00 | 4.29 |
| 08/31/2017 | SWENSON, ERIC | JNL PERSPECTIVE II 05/05 | 12,064.16 | 5.03 | 90.0 | 4.53 | 0.00 | 4.53 |
| 08/31/2017 | SWENSON, ERIC | JNL PERSPECTIVE II 05/05 | 5,909.38 | 2.46 | 90.0 | 2.21 | 0.00 | 2.21 |
| 08/31/2017 | FOLTZ, TIMOTHY | JNL PERSPECTIVE II 05/05 | 6,839.96 | 2.85 | 90.0 | 2.57 | 0.00 | 2.57 |
| 08/31/2017 | MOORE, MARC | JNL PERSPECTIVE II 05/05 | 408.19 | 0.17 | 90.0 | 0.15 | 0.00 | 0.15 |
| 08/31/2017 | BEALS, TIMOTHY | JNL PERSPECTIVE II 05/05 | 32,756.38 | 13.65 | 90.0 | 12.29 | 0.00 | 12.29 |
| 08/31/2017 | O'BRIEN, MICHAEL | JNL PERSPECTIVE II 05/05 | 17,588.79 | 7.33 | 90.0 | 6.60 | 0.00 | 6.60 |
| 08/31/2017 | LEN, JURLINE | JNL PERSPECTIVE II 05/05 | 116,886.20 | 48.70 | 90.0 | 43.83 | 0.00 | 43.83 |
| 08/31/2017 | LEN, JURLINE | JNL PERSPECTIVE II 05/05 | 176,495.97 | 73.54 | 90.0 | 66.19 | 0.00 | 66.19 |
| 08/31/2017 | HAZLE, JOHN | JNL PERSPECTIVE II 05/05 | 11,992.66 | 5.00 | 90.0 | 4.50 | 0.00 | 4.50 |
| 08/31/2017 | HARMON, RICHARD | JNL PERSPECTIVE II 05/05 | 145,838.44 | 60.77 | 90.0 | 54.69 | 0.00 | 54.69 |
| 08/31/2017 | KUS, DONNA | JNL PERSPECTIVE II 05/05 | 110,312.21 | 45.96 | 90.0 | 41.36 | 0.00 | 41.36 |
| 08/31/2017 | GOOSEN, JEROME | JNL PERSPECTIVE II 05/05 | 573,191.84 | 238.83 | 90.0 | 214.95 | 0.00 | 214.95 |
| 08/31/2017 | DARLING, TARIN | JNL PERSPECTIVE II 05/05 | 5,378.19 | 2.24 | 90.0 | 2.02 | 0.00 | 2.02 |
| 08/31/2017 | MILLER, PHILLIP | JNL PERSPECTIVE II 05/05 | 1,143.80 | 0.48 | 90.0 | 0.43 | 0.00 | 0.43 |
| 08/31/2017 | MILLER, VIVIAN | JNL PERSPECTIVE II 05/05 | 5,810.33 | 2.42 | 90.0 | 2.18 | 0.00 | 2.18 |
| 08/31/2017 | UNTERBRINK, PAUL | JNL PERSPECTIVE II 05/05 | 119,144.81 | 49.64 | 90.0 | 44.68 | 0.00 | 44.68 |
| 08/31/2017 | BLAIN, VICKIE | JNL PERSPECTIVE II 05/05 | 81,615.95 | 34.01 | 90.0 | 30.61 | 0.00 | 30.61 |
| 08/31/2017 | BLAIN, VICKIE | JNL PERSPECTIVE II 05/05 | 76,514.54 | 31.88 | 90.0 | 28.69 | 0.00 | 28.69 |
| 08/31/2017 | SIEFFERT, JUDITH | JNL PERSPECTIVE II 05/05 | 509,753.95 | 212.40 | 90.0 | 191.16 | 0.00 | 191.16 |
| 08/31/2017 | PAKSI, JOYCE | JNL PERSPECTIVE II 05/05 | 15,004.02 | 6.25 | 90.0 | 5.63 | 0.00 | 5.63 |
| 08/31/2017 | PAKSI, JOYCE | JNL PERSPECTIVE II 05/05 | 103,577.20 | 43.16 | 90.0 | 38.84 | 0.00 | 38.84 |
| 08/31/2017 | PAKSI, ROBERT | JNL PERSPECTIVE II 05/05 | 15,480.78 | 6.45 | 90.0 | 5.81 | 0.00 | 5.81 |
| 08/31/2017 | PAKSI, ROBERT | JNL PERSPECTIVE II 05/05 | 43,114.22 | 17.96 | 90.0 | 16.16 | 0.00 | 16.16 |
| 08/31/2017 | STUTZMAN, KAREN | JNL PERSPECTIVE II 05/05 | 40,590.53 | 16.91 | 90.0 | 15.22 | 0.00 | 15.22 |
| 08/31/2017 | SWANCHARA, KIM | JNL PERSPECTIVE II 05/05 | 44,562.85 | 18.57 | 90.0 | 16.71 | 0.00 | 16.71 |
| 08/31/2017 | SWANCHARA, BEN | JNL PERSPECTIVE II 05/05 | 44,562.85 | 18.57 | 90.0 | 16.71 | 0.00 | 16.71 |
| 08/31/2017 | BATORA, DELORES | JNL PERSPECTIVE II 05/05 | 174,303.93 | 72.63 | 90.0 | 65.37 | 0.00 | 65.37 |
| 08/31/2017 | DUNSMORE, CAROL | JNL PERSPECTIVE II 05/05 | 121,785.65 | 50.74 | 90.0 | 45.67 | 0.00 | 45.67 |
| 08/31/2017 | HOGAN, JOSEPH | JNL PERSPECTIVE II 05/05 | 272,566.37 | 113.57 | 90.0 | 102.21 | 0.00 | 102.21 |

NOTES: * - Indicates adjustment is not included in 1099 Earnings

** - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount & Gross Commission displayed

| DATE | CLIENT | INVESTMENT | INVESTMENT AMOUNT | GROSS COMMISSION | RATE | NET COMMISSION | CLEARING CHARGE | BROKER COMMISSION |
|----------------------------------------------------|--------------------|--------------------------|----------------------|---------------------|------|-------------------|--------------------|----------------------|
| <u>BROKER TRANSACTIONS</u> | | | | | | | | |
| <u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u> | | | | | | | | |
| 08/31/2017 | STEHLIK, FRANCES | JNL PERSPECTIVE II 05/05 | 109,425.66 | 45.59 | 90.0 | 41.03 | 0.00 | 41.03 |
| 08/31/2017 | STEHLIK, FRANCES | JNL PERSPECTIVE II 05/05 | 36,290.12 | 15.12 | 90.0 | 13.61 | 0.00 | 13.61 |
| 08/31/2017 | WHALEY JR, RICHARD | JNL PERSPECTIVE II 05/05 | 45,619.25 | 19.01 | 90.0 | 17.11 | 0.00 | 17.11 |
| 08/31/2017 | GOOSEN, JEROME | JNL PERSPECTIVE II 05/05 | 14,635.22 | 6.10 | 90.0 | 5.49 | 0.00 | 5.49 |
| 08/31/2017 | BAILEY, THOMAS | JNL PERSPECTIVE II 05/05 | 12,248.11 | 5.10 | 90.0 | 4.59 | 0.00 | 4.59 |
| 08/31/2017 | BAILEY, THOMAS | JNL PERSPECTIVE II 05/05 | 114,091.52 | 47.54 | 90.0 | 42.79 | 0.00 | 42.79 |
| 08/31/2017 | BAILEY, WALLACE | JNL PERSPECTIVE II 05/05 | 45,000.00 | 2,362.50 | 90.0 | 2,126.25 | 0.00 | 2,126.25 |
| 08/31/2017 | BAILEY, WALLACE | JNL PERSPECTIVE II 05/05 | 137,886.10 | 57.45 | 90.0 | 51.71 | 0.00 | 51.71 |
| 08/31/2017 | BAILEY, SUSAN | JNL PERSPECTIVE II 05/05 | 28,758.73 | 11.98 | 90.0 | 10.78 | 0.00 | 10.78 |
| 08/31/2017 | HOGAN, JOSEPH | JNL PERSPECTIVE II 05/05 | 42,314.14 | 17.63 | 90.0 | 15.87 | 0.00 | 15.87 |
| 08/31/2017 | WOODMAN, ROBERT | JNL PERSPECTIVE II 05/05 | 87,535.81 | 36.47 | 90.0 | 32.82 | 0.00 | 32.82 |
| 08/31/2017 | COCKRUM, MARK | JNL PERSPECTIVE II 05/05 | 74,179.22 | 27.82 | 90.0 | 25.04 | 0.00 | 25.04 |
| 08/31/2017 | HOGAN, JOSEPH | JNL PERSPECTIVE II 05/05 | 127,457.12 | 53.11 | 90.0 | 47.80 | 0.00 | 47.80 |
| 08/31/2017 | FOX, JAMES | JNL PERSPECTIVE II 05/05 | 159,622.60 | 66.51 | 90.0 | 59.86 | 0.00 | 59.86 |
| 08/31/2017 | PERRY, GREGORY | JNL PERSPECTIVE II 05/05 | 44,005.01 | 18.34 | 90.0 | 16.51 | 0.00 | 16.51 |
| 08/31/2017 | HOUSE, MATTHEW | JNL PERSPECTIVE II 05/05 | 13,130.10 | 5.47 | 90.0 | 4.92 | 0.00 | 4.92 |
| 08/31/2017 | SMALLDON, JANET | JNL PERSPECTIVE II 05/05 | 52,826.94 | 22.01 | 90.0 | 19.81 | 0.00 | 19.81 |
| 08/31/2017 | JOHNSON, DOLLY | JNL PERSPECTIVE II 05/05 | 7,829.05 | 3.26 | 90.0 | 2.93 | 0.00 | 2.93 |
| 08/31/2017 | FABER, KATHRYN | JNL PERSPECTIVE II 05/05 | 37,468.59 | 15.61 | 90.0 | 14.05 | 0.00 | 14.05 |
| 08/31/2017 | BUKOVCIK, RONALD | JNL PERSPECTIVE II 05/05 | 502,676.52 | 209.45 | 90.0 | 188.51 | 0.00 | 188.51 |
| 08/31/2017 | KING, MAXINE | JNL PERSPECTIVE II 05/05 | 170,672.63 | 71.11 | 90.0 | 64.00 | 0.00 | 64.00 |
| 08/31/2017 | BARTON, EVA | JNL PERSPECTIVE II 05/05 | 19,693.27 | 8.21 | 90.0 | 7.39 | 0.00 | 7.39 |
| 08/31/2017 | TALBOT, DOUG | JNL PERSPECTIVE II 05/05 | 13,065.23 | 5.44 | 90.0 | 4.90 | 0.00 | 4.90 |
| 08/31/2017 | TALBOT, DOUG | JNL PERSPECTIVE II 05/05 | 36,532.16 | 15.22 | 90.0 | 13.70 | 0.00 | 13.70 |
| 08/31/2017 | THELEN, NEIL | JNL PERSPECTIVE II 05/05 | 202,245.94 | 84.27 | 90.0 | 75.84 | 0.00 | 75.84 |
| 08/31/2017 | CONRAD, DOUGLAS | JNL PERSPECTIVE II 05/05 | 34,332.19 | 14.31 | 90.0 | 12.88 | 0.00 | 12.88 |
| 08/31/2017 | MARTIN, SCOTT | JNL PERSPECTIVE II 05/05 | 64,956.91 | 27.07 | 90.0 | 24.36 | 0.00 | 24.36 |
| 08/31/2017 | ROOF, ANNA | JNL PERSPECTIVE II 05/05 | 136,216.92 | 56.76 | 90.0 | 51.08 | 0.00 | 51.08 |
| 08/31/2017 | ROBERTS, MONICA | JNL PERSPECTIVE II 05/05 | 6,881.19 | 2.87 | 90.0 | 2.58 | 0.00 | 2.58 |
| 08/31/2017 | DOYLE, DENNIS | JNL PERSPECTIVE II 05/05 | 49,007.33 | 20.42 | 90.0 | 18.38 | 0.00 | 18.38 |
| 08/31/2017 | SCHRAUBEN, HOLLY | JNL PERSPECTIVE II 05/05 | 4,214.88 | 1.76 | 90.0 | 1.58 | 0.00 | 1.58 |
| 08/31/2017 | BURNS, KAREN | JNL PERSPECTIVE II 05/05 | 28,614.50 | 11.92 | 90.0 | 10.73 | 0.00 | 10.73 |
| 08/31/2017 | PEASE, STEVEN | JNL PERSPECTIVE II 05/05 | 58,454.71 | 24.36 | 90.0 | 21.92 | 0.00 | 21.92 |

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| DATE | CLIENT | INVESTMENT | INVESTMENT AMOUNT | GROSS COMMISSION | RATE | NET COMMISSION | CLEARING CHARGE | BROKER COMMISSION |
|----------------------------------------------------|--------------------|--------------------------|----------------------|---------------------|------|-------------------|--------------------|----------------------|
| <u>BROKER TRANSACTIONS</u> | | | | | | | | |
| <u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u> | | | | | | | | |
| 08/31/2017 | THORNBURG, JANET | JNL PERSPECTIVE II 05/05 | 81,282.16 | 33.87 | 90.0 | 30.48 | 0.00 | 30.48 |
| 08/31/2017 | BAILEY, WALLACE | JNL PERSPECTIVE II 05/05 | 47,896.05 | 19.96 | 90.0 | 17.96 | 0.00 | 17.96 |
| 08/31/2017 | SCHULTZ, GARY | JNL PERSPECTIVE II 05/05 | 6,206.59 | 2.59 | 90.0 | 2.33 | 0.00 | 2.33 |
| 08/31/2017 | RITZ, VICKI | JNL PERSPECTIVE II 05/05 | 22,936.56 | 9.56 | 90.0 | 8.60 | 0.00 | 8.60 |
| 08/31/2017 | KIEFFER, DUSTIN | JNL PERSPECTIVE II 05/05 | 15,542.00 | 6.48 | 90.0 | 5.83 | 0.00 | 5.83 |
| 08/31/2017 | BAILEY, WALLACE | JNL PERSPECTIVE II 05/05 | 40,426.70 | 16.84 | 90.0 | 15.16 | 0.00 | 15.16 |
| 08/31/2017 | THORNBURG, RICHARD | JNL PERSPECTIVE II 05/05 | 290,883.34 | 121.20 | 90.0 | 109.08 | 0.00 | 109.08 |
| 08/31/2017 | MEADOWS, SANDRA | JNL PERSPECTIVE II 05/05 | 268,606.33 | 111.92 | 90.0 | 100.73 | 0.00 | 100.73 |
| 08/31/2017 | BERNATH, THOMAS | JNL PERSPECTIVE II 05/05 | 7,754.91 | 3.23 | 90.0 | 2.91 | 0.00 | 2.91 |
| 08/31/2017 | DANIEL, JOHN | JNL PERSPECTIVE II 05/05 | 58,395.66 | 24.33 | 90.0 | 21.90 | 0.00 | 21.90 |
| 08/31/2017 | WROBEL, GARY | JNL PERSPECTIVE II 05/05 | 393,271.64 | 163.86 | 90.0 | 147.47 | 0.00 | 147.47 |
| 08/31/2017 | ZUSSMAN, KELLI | JNL PERSPECTIVE II 05/05 | 440,664.21 | 183.61 | 90.0 | 165.25 | 0.00 | 165.25 |
| 08/31/2017 | EVANS, ROGER | JNL PERSPECTIVE II 05/05 | 9,479.71 | 3.95 | 90.0 | 3.56 | 0.00 | 3.56 |
| 08/31/2017 | EVANS, ROGER | JNL PERSPECTIVE II 05/05 | 47,092.62 | 19.62 | 90.0 | 17.66 | 0.00 | 17.66 |
| 08/31/2017 | LEIBY, PAMELA | JNL PERSPECTIVE II 05/05 | 94,248.29 | 39.27 | 90.0 | 35.34 | 0.00 | 35.34 |
| 08/31/2017 | LEIBY, PAMELA | JNL PERSPECTIVE II 05/05 | 29,206.68 | 12.17 | 90.0 | 10.95 | 0.00 | 10.95 |
| 08/31/2017 | SCHMITT, WILLIAM | JNL PERSPECTIVE II 05/05 | 30,898.47 | 12.87 | 90.0 | 11.58 | 0.00 | 11.58 |
| 08/31/2017 | SCHMITT, KELLEY | JNL PERSPECTIVE II 05/05 | 15,774.58 | 6.57 | 90.0 | 5.91 | 0.00 | 5.91 |
| 08/31/2017 | EKEL, MARY | JNL PERSPECTIVE II 05/05 | 9,797.92 | 4.08 | 90.0 | 3.67 | 0.00 | 3.67 |
| 08/31/2017 | SHETTLER, CARL | JNL PERSPECTIVE II 05/05 | 2,915.34 | 1.21 | 90.0 | 1.09 | 0.00 | 1.09 |
| 08/31/2017 | NUTTER, JACK | JNL PERSPECTIVE II 05/05 | 178,653.13 | 74.44 | 90.0 | 67.00 | 0.00 | 67.00 |
| 08/31/2017 | HUHN, JUDY | JNL PERSPECTIVE II 05/05 | 122,641.26 | 51.10 | 90.0 | 45.99 | 0.00 | 45.99 |
| 08/31/2017 | DOUBRAVA, STACY | JNL PERSPECTIVE II 05/05 | 253,054.51 | 105.44 | 90.0 | 94.90 | 0.00 | 94.90 |
| 08/31/2017 | CAIRNS, SCOTT | JNL PERSPECTIVE II 05/05 | 169,753.33 | 70.73 | 90.0 | 63.66 | 0.00 | 63.66 |
| 08/31/2017 | RADMACHER, ROGER | JNL PERSPECTIVE II 05/05 | 242,729.54 | 101.14 | 90.0 | 91.03 | 0.00 | 91.03 |
| 08/31/2017 | MASSA, RODGER | JNL PERSPECTIVE II 05/05 | 3,313.07 | 1.38 | 90.0 | 1.24 | 0.00 | 1.24 |
| 08/31/2017 | PAKSI, JAMES | JNL PERSPECTIVE II 05/05 | 219,381.60 | 91.41 | 90.0 | 82.27 | 0.00 | 82.27 |
| 08/31/2017 | MILLER, VIVIAN | JNL PERSPECTIVE II 05/05 | 63,783.89 | 26.58 | 90.0 | 23.92 | 0.00 | 23.92 |
| 08/31/2017 | STANLEY, REGINA | JNL PERSPECTIVE II 05/05 | 97,290.68 | 40.54 | 90.0 | 36.49 | 0.00 | 36.49 |
| 08/31/2017 | NORDER, MARSHA | JNL PERSPECTIVE II 05/05 | 27,053.39 | 11.27 | 90.0 | 10.14 | 0.00 | 10.14 |
| 08/31/2017 | COPESE, TAMARA | JNL PERSPECTIVE II 05/05 | 51,910.65 | 21.63 | 90.0 | 19.47 | 0.00 | 19.47 |
| 08/31/2017 | WINTERS, JODI | JNL PERSPECTIVE II 05/05 | 18,490.15 | 7.70 | 90.0 | 6.93 | 0.00 | 6.93 |
| 08/31/2017 | ASHBAUGH, ROBERT | JNL PERSPECTIVE II 05/05 | 15,668.39 | 6.53 | 90.0 | 5.88 | 0.00 | 5.88 |

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|---------------------------------------------------------|---------------------|--------------------------|------------------------|---------------------|------|--------------------|--------------------|----------------------|
| <u>BROKER TRANSACTIONS</u> | | | | | | | | |
| <u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u> | | | | | | | | |
| 08/31/2017 | BURKETT SR, RICHARD | JNL PERSPECTIVE II 05/05 | 3,401.26 | 1.42 | 90.0 | 1.28 | 0.00 | 1.28 |
| 08/31/2017 | HAZLE, JAYDEN | JNL PERSPECTIVE II 05/05 | 8,103.60 | 3.38 | 90.0 | 3.04 | 0.00 | 3.04 |
| 08/31/2017 | STOLL, MARY | JNL PERSPECTIVE II 05/05 | 3,835.88 | 1.60 | 90.0 | 1.44 | 0.00 | 1.44 |
| 08/31/2017 | ARTHUR, LOYAL | JNL PERSPECTIVE II 05/05 | 235,027.09 | 97.93 | 90.0 | 88.14 | 0.00 | 88.14 |
| 08/31/2017 | FOX, JAMES | JNL PERSPECTIVE II 05/05 | 31,861.61 | 13.28 | 90.0 | 11.95 | 0.00 | 11.95 |
| 08/31/2017 | SMALEC, CARLA | JNL PERSPECTIVE II 05/05 | 115,925.16 | 48.30 | 90.0 | 43.47 | 0.00 | 43.47 |
| 08/31/2017 | HEATHMAN, DAWN | JNL PERSPECTIVE II 05/05 | 81,739.79 | 34.06 | 90.0 | 30.65 | 0.00 | 30.65 |
| 08/31/2017 | RAMIREZ, NICOLAS | JNL PERSPECTIVE II 05/05 | 280,807.84 | 117.00 | 90.0 | 105.30 | 0.00 | 105.30 |
| 08/31/2017 | WALTER, SHIRLEY | JNL PERSPECTIVE II 05/05 | 74,895.56 | 31.21 | 90.0 | 28.09 | 0.00 | 28.09 |
| 08/31/2017 | WALTER, ROBERT | JNL PERSPECTIVE II 05/05 | 42,138.92 | 17.56 | 90.0 | 15.80 | 0.00 | 15.80 |
| 08/31/2017 | WALTER, ROBERT | JNL PERSPECTIVE II 05/05 | 152,763.58 | 63.65 | 90.0 | 57.29 | 0.00 | 57.29 |
| 08/31/2017 | WALTER, SHIRLEY | JNL PERSPECTIVE II 05/05 | 3,723.33 | 1.55 | 90.0 | 1.40 | 0.00 | 1.40 |
| 08/31/2017 | WALTER, SHIRLEY | JNL PERSPECTIVE II 05/05 | 44,956.45 | 18.73 | 90.0 | 16.86 | 0.00 | 16.86 |
| 08/31/2017 | WALTER, ROBERT | JNL PERSPECTIVE II 05/05 | 3,750.08 | 1.56 | 90.0 | 1.40 | 0.00 | 1.40 |
| 08/31/2017 | LENON, DAWN | JNL PERSPECTIVE II 05/05 | 243,795.85 | 101.58 | 90.0 | 91.42 | 0.00 | 91.42 |
| 08/31/2017 | DEVEREAUX, ANDREW | JNL PERSPECTIVE II 05/05 | 21,981.29 | 9.16 | 90.0 | 8.24 | 0.00 | 8.24 |
| 08/31/2017 | MCCREERY, RODNEY | JNL PERSPECTIVE II 05/05 | 23,911.42 | 9.96 | 90.0 | 8.96 | 0.00 | 8.96 |
| 08/31/2017 | DEVEREAUX, DARLENE | JNL PERSPECTIVE II 05/05 | 3,440.35 | 1.43 | 90.0 | 1.29 | 0.00 | 1.29 |
| 08/31/2017 | CALVERLEY, ROBERT | JNL PERSPECTIVE II 05/05 | 135,844.85 | 56.60 | 90.0 | 50.94 | 0.00 | 50.94 |
| 08/31/2017 | WINKLER, DAVID | JNL PERSPECTIVE II 05/05 | 111,164.63 | 46.32 | 90.0 | 41.69 | 0.00 | 41.69 |
| 08/31/2017 | BATES, JAMES | JNL PERSPECTIVE II 05/05 | 215,715.80 | 89.88 | 90.0 | 80.89 | 0.00 | 80.89 |
| 08/31/2017 | BOETTCHER, DAWN | JNL PERSPECTIVE II 05/05 | 21,612.71 | 9.01 | 90.0 | 8.11 | 0.00 | 8.11 |
| 08/31/2017 | RITTER, DEVONA | JNL PERSPECTIVE II 05/05 | 24,425.98 | 10.18 | 90.0 | 9.16 | 0.00 | 9.16 |
| 09/01/2017 | COSCARELLI, ARTHUR | JNL PERSPECTIVE II 05/05 | 50.00 | 2.63 | 90.0 | 2.37 | 0.00 | 2.37 |
| 09/01/2017 | HAZLE, JAYDEN | JNL PERSPECTIVE II 05/05 | 100.00 | 5.25 | 90.0 | 4.73 | 0.00 | 4.73 |
| 08/31/2017 | MARTENS, KEVIN | JNL PERSPECTIVE II 10/04 | 70,943.77 | 29.56 | 90.0 | 26.60 | 0.00 | 26.60 |
| * VARIABLE ANNUITIES SUBTOTAL * | | | \$24,856,624.06 | \$19,179.40 | | \$17,261.59 | \$0.00 | \$17,261.59 |
| <u>PRODUCT CATEGORY: VARIABLE UNIVERSAL LIFE</u> | | | | | | | | |
| 08/29/2017 | KIRBY, NICOLE | LINCOLN LIFE | 0.00 | 33.60 | 90.0 | 30.24 | 0.00 | 30.24 |
| 08/29/2017 | KIRBY, NICOLE | LINCOLN LIFE | 0.00 | 21.76 | 90.0 | 19.58 | 0.00 | 19.58 |
| * VARIABLE UNIVERSAL LIFE SUBTOTAL * | | | \$0.00 | \$55.36 | | \$49.82 | \$0.00 | \$49.82 |
| *** BROKER TRANSACTIONS TOTAL *** | | | \$24,860,920.37 | \$19,804.68 | | \$17,824.43 | \$0.00 | \$17,824.43 |

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** - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount & Gross Commission displayed

| DATE | CLIENT | INVESTMENT | INVESTMENT AMOUNT | GROSS COMMISSION | RATE | NET COMMISSION | CLEARING CHARGE | BROKER COMMISSION |
|---------------------------|--------|---------------------------------|----------------------|---------------------|------|-------------------|--------------------|----------------------|
| <u>ADJUSTMENTS</u> | | | | | | | | |
| 09/15/2017 | | *E & O INSURANCE: CURRENT MONTH | 0.00 | | | | | -300.00 |
| 09/15/2017 | | *TECH: CURRENT MONTH TECH-GAVIN | 0.00 | | | | | -100.00 |
| 09/15/2017 | | *TECHNOLOGY: CURRENT MONTH TECH | 0.00 | | | | | -275.00 |
| *** ADJUSTMENTS TOTAL *** | | | \$0.00 | \$0.00 | | \$-675.00 | \$0.00 | \$-675.00 |

BROKER COMMISSION TOTALS

| | |
|-----------------------|-------------|
| Broker Transactions | \$17,824.43 |
| Split Transactions | \$0.00 |
| Override Transactions | \$0.00 |
| Adjustments | \$-675.00 |
| Payroll Draw | \$0.00 |
| Base Salary | \$0.00 |
| Prior Period Balance | \$0.00 |
| FINRA Assessment | \$0.00 |
| SIPC Assessment | \$0.00 |

| | |
|-----------------------|--------------|
| Check Amount | \$17,149.43 |
| Year-to-date Gross | \$298,609.58 |
| Year-to-date Earnings | \$300,403.52 |

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 ** - Indicates adjustment is not included in Totals or Commissions
 ^Date - Split Trade - full Investment Amount & Gross Commission displayed