



Concorde Investment Services, LLC
COMMISSION STATEMENT
 August 15, 2017

08/14/2017
 Page No. 1

MATT BRANSTETTER
 PO Box 250
 111 S. Main Street
 Noble, OK 73068

BROKER #: B116
 BRANCH: BRAEVEST

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
07/25/2017	EVERETT, BRIAN	AM FUNDS AMERICAN BALANCED C	50.00	0.50	80.0	0.40	0.00	0.40
08/01/2017	LUCAS, BRIAN	AM FUNDS NEW ECONOMY A	100.00	5.00	80.0	4.00	0.00	4.00
08/03/2017	LAWTON, WHITNEY	AM FUNDS NEW ECONOMY A	250.00	12.50	80.0	10.00	0.00	10.00
/ /	ROWE-BRANF	BLK CAPITAL APPRECIATION A	0.00	0.24	80.0	0.19	0.00	0.19
06/30/2017	ROWE-BRANF	BLK CAPITAL APPRECIATION A	0.00	0.95	80.0	0.76	0.00	0.76
06/30/2017	ROWE-BRANF	BLK MOD 13-16 AGE BASED A	0.00	0.16	80.0	0.13	0.00	0.13
07/31/2017	MATHEWS, DALE	FRANKLIN INCOME C	0.00	181.35	80.0	145.08	0.00	145.08
07/17/2017	TAYLOR, RANDALL	PAC LIFE PORT OPTIM MOD AGG	1,250.00	20.00	80.0	16.00	0.00	16.00
07/25/2017	MORIELS, FELICIA	PUTNAM AMERICAN GOVT INCOME-M	100.00	3.00	80.0	2.40	0.00	2.40
07/17/2017	CASTLE, DAVID	PUTNAM EQUITY SPECTRUM A	100.00	5.00	80.0	4.00	0.00	4.00
07/17/2017	TAYLOR, CATHERINE	PUTNAM GROWTH OPP C	65.97	0.66	80.0	0.53	0.00	0.53
07/20/2017	MYERS, AMANDA	PUTNAM INTL CAPITAL OPPS-C	100.00	1.00	80.0	0.80	0.00	0.80
07/20/2017	HYER, LISA	PUTNAM INTL CAPITAL OPPS-C	50.00	0.50	80.0	0.40	0.00	0.40
07/25/2017	DOCTORMAN, SHANA	PUTNAM INTL CAPITAL OPPS-C	25.00	0.25	80.0	0.20	0.00	0.20
07/25/2017	DOCTORMAN, SHANA	PUTNAM INTL CAPITAL OPPS-C	25.00	0.25	80.0	0.20	0.00	0.20
07/25/2017	DOCTORMAN, SHANA	PUTNAM INTL CAPITAL OPPS-C	25.00	0.25	80.0	0.20	0.00	0.20
07/25/2017	DOCTORMAN, SHANA	PUTNAM INTL CAPITAL OPPS-C	25.00	0.25	80.0	0.20	0.00	0.20
07/25/2017	DOCTORMAN, EDGE	PUTNAM INTL CAPITAL OPPS-C	25.00	0.25	80.0	0.20	0.00	0.20
07/25/2017	DOCTORMAN, AIMES	PUTNAM INTL CAPITAL OPPS-C	25.00	0.25	80.0	0.20	0.00	0.20
07/17/2017	DOWNING, JOHN	PUTNAM MULTI-CAP GROWTH M	75.00	2.25	80.0	1.80	0.00	1.80
/ /	PUCKETT, CHERI	RYDEX GUGG EMG MKTS 2X STRATEGY A	0.00	2.00	80.0	1.60	0.00	1.60
* MUTUAL FUNDS SUBTOTAL *			\$2,290.97	\$236.61		\$189.29	\$0.00	\$189.29
<u>PRODUCT CATEGORY: STOCKS</u>								
08/02/2017	STANFORD, DAVID	DIREXION SHS ETF TR DEVELOPED MKTS	7,277.80	49.00	80.0	39.20	22.50	16.70
08/02/2017	STANFORD, DAVID	DIREXION SHS ETF TR DIREXION DAILY	10,153.80	49.00	80.0	39.20	22.50	16.70
* STOCKS SUBTOTAL *			\$17,431.60	\$98.00		\$78.40	\$45.00	\$33.40

NOTES: * - Indicates adjustment is not included in 1099 Earnings
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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
07/31/2017	HERNDON, RONALD	JNL ELITE ACCESS	25,306.07	8.44	80.0	6.75	0.00	6.75
07/31/2017	BRANSTETTER, ERIK	JNL ELITE ACCESS	6,002.14	1.25	80.0	1.00	0.00	1.00
07/31/2017	BRANSTETTER, ERIK	JNL ELITE ACCESS	2,149.62	0.45	80.0	0.36	0.00	0.36
07/31/2017	CASTLE, DAVID	JNL ELITE ACCESS	2,709.16	0.56	80.0	0.45	0.00	0.45
07/31/2017	FIRST TRUST OF ONAGA	JNL ELITE ACCESS	2,903.68	0.60	80.0	0.48	0.00	0.48
07/31/2017	PYLE JR, JUSTIN	JNL ELITE ACCESS	28,441.75	5.93	80.0	4.74	0.00	4.74
07/31/2017	ALEXANDER, SUSAN	JNL PERSPECTIVE II 04/14	9,475.17	1.97	80.0	1.58	0.00	1.58
07/31/2017	RAY, RANDY	JNL PERSPECTIVE II 04/14	27,285.60	11.37	80.0	9.10	0.00	9.10
07/31/2017	WILLIAMS, JACKIE	JNL PERSPECTIVE II 05/05	48,689.81	10.14	80.0	8.11	0.00	8.11
07/31/2017	WILLIAMS, JACKIE	JNL PERSPECTIVE II 05/05	8,552.07	7.13	80.0	5.70	0.00	5.70
07/31/2017	BRANSTETTER, TRACY	JNL PERSPECTIVE II 05/05	1,411.24	0.29	80.0	0.23	0.00	0.23
07/31/2017	HIPP, RONALD	JNL PERSPECTIVE II 05/05	10,285.05	2.14	80.0	1.71	0.00	1.71
07/31/2017	HOBBS, DONALD	JNL PERSPECTIVE II 05/05	8,224.27	1.71	80.0	1.37	0.00	1.37
07/31/2017	MCKIBBEN, SUSAN	JNL PERSPECTIVE II 05/05	82,438.36	17.17	80.0	13.74	0.00	13.74
07/31/2017	MCFERRON, LINDA	JNL PERSPECTIVE L	17,116.75	18.54	80.0	14.83	0.00	14.83
07/31/2017	WOODS III, JOHN	JNL PERSPECTIVE L	30,371.84	25.31	80.0	20.25	0.00	20.25
07/31/2017	WOODS III, JOHN	JNL PERSPECTIVE L	10,847.08	11.75	80.0	9.40	0.00	9.40
07/31/2017	DOWDY, LINDA	JNL PERSPECTIVE L	34,059.78	28.38	80.0	22.70	0.00	22.70
07/31/2017	DOWDY, LINDA	JNL PERSPECTIVE L	17,396.76	18.85	80.0	15.08	0.00	15.08
07/31/2017	RICK, JOSEPH	JNL PERSPECTIVE L	11,641.23	9.70	80.0	7.76	0.00	7.76
07/31/2017	RICK, JOSEPH	JNL PERSPECTIVE L	12,416.68	13.45	80.0	10.76	0.00	10.76
07/31/2017	WILLIAMS, HARRY	JNL PERSPECTIVE L	7,260.09	6.05	80.0	4.84	0.00	4.84
07/31/2017	WILLIAMS, HARRY	JNL PERSPECTIVE L	12,100.14	13.11	80.0	10.49	0.00	10.49
07/31/2017	BRISCOE, TOMMIE	JNL PERSPECTIVE L	11,318.10	9.43	80.0	7.54	0.00	7.54
07/31/2017	BRISCOE, TOMMIE	JNL PERSPECTIVE L	10,347.61	11.21	80.0	8.97	0.00	8.97
07/31/2017	WILSON, TIM	JNL PERSPECTIVE L	25,029.99	20.86	80.0	16.69	0.00	16.69
07/31/2017	WILSON, TIM	JNL PERSPECTIVE L	10,285.08	11.14	80.0	8.91	0.00	8.91
07/31/2017	HERNDON, RONALD	JNL PERSPECTIVE L	16,904.20	14.09	80.0	11.27	0.00	11.27
07/31/2017	HERNDON, RONALD	JNL PERSPECTIVE L	9,966.25	10.80	80.0	8.64	0.00	8.64
07/31/2017	CANFIELD, OWEN	JNL PERSPECTIVE L	46,791.90	38.99	80.0	31.19	0.00	31.19
07/31/2017	CANFIELD, OWEN	JNL PERSPECTIVE L	10,386.37	11.25	80.0	9.00	0.00	9.00
07/31/2017	MOORE, TONI	JNL PERSPECTIVE L	229,865.55	249.02	80.0	199.22	0.00	199.22
07/31/2017	MICHENER, DAVID	JNL PERSPECTIVE L	267,443.52	222.87	80.0	178.30	0.00	178.30

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<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
07/31/2017	LEMOND, MARY	JNL PERSPECTIVE L	20,833.64	17.36	80.0	13.89	0.00	13.89
07/31/2017	BRANSTETTER, LINDA	JNL PERSPECTIVE L	2,570.41	2.14	80.0	1.71	0.00	1.71
07/31/2017	BRANSTETTER, TODD	JNL PERSPECTIVE L	13,615.48	11.35	80.0	9.08	0.00	9.08
07/31/2017	MCFERRON, LARRY	JNL PERSPECTIVE L	20,732.94	17.28	80.0	13.82	0.00	13.82
07/31/2017	POORE, NANCY	JNL PERSPECTIVE L	52,734.83	43.95	80.0	35.16	0.00	35.16
07/31/2017	HUFFMAN, KRISTOPHER	JNL PERSPECTIVE L	59,797.86	49.83	80.0	39.86	0.00	39.86
07/31/2017	CASTLE, DAVID	JNL PERSPECTIVE L	120,903.68	100.75	80.0	80.60	0.00	80.60
07/31/2017	FARIS, THERESA ANN	JNL PERSPECTIVE L	35,694.37	29.75	80.0	23.80	0.00	23.80
07/31/2017	DOBELBOWER, JORGE LARRY	JNL PERSPECTIVE L	95,645.60	79.70	80.0	63.76	0.00	63.76
07/31/2017	MCKIDDY, BOBBY	JNL PERSPECTIVE L	20,843.92	17.37	80.0	13.90	0.00	13.90
07/31/2017	FOX, JERALDINE	JNL PERSPECTIVE L	128,710.66	107.26	80.0	85.81	0.00	85.81
07/31/2017	DOWNING, JOHN	JNL PERSPECTIVE L	12,604.31	10.50	80.0	8.40	0.00	8.40
07/31/2017	DOWDY, JIMMIE	JNL PERSPECTIVE L	14,688.75	12.24	80.0	9.79	0.00	9.79
07/31/2017	ACOSTA, ANNA	JNL PERSPECTIVE L	6,844.78	5.70	80.0	4.56	0.00	4.56
07/31/2017	STANFORD, DAVID	JOHN HANCOCK VENTURE	9,733.23	2.03	80.0	1.62	0.00	1.62
07/27/2017	SMIT, CONRAD	PAC LIFE INNOVATIVE SELECT	0.00	71.86	80.0	57.49	0.00	57.49
07/28/2017	DUREN, DENNIS	PAC LIFE INNOVATIVE SELECT	0.00	23.39	80.0	18.71	0.00	18.71
07/24/2017	GARRISON, JENNIFER	PAC LIFE PACIFIC CHOICE	0.00	6.92	80.0	5.54	0.00	5.54
07/24/2017	KING, AMY	PAC LIFE PACIFIC CHOICE	0.00	17.17	80.0	13.74	0.00	13.74
07/17/2017	CARROLL, ARDITH	PAC LIFE VALUE	0.00	8.02	80.0	6.42	0.00	6.42
07/25/2017	MCFERRON, LINDA	PAC LIFE VALUE	0.00	29.64	80.0	23.71	0.00	23.71
07/27/2017	SELENSKY, FRED	PAC LIFE VALUE	0.00	37.28	80.0	29.82	0.00	29.82
07/28/2017	PROCTOR, CHAD	PAC LIFE VALUE	0.00	92.01	80.0	73.61	0.00	73.61
* VARIABLE ANNUITIES SUBTOTAL *			\$1,671,377.37	\$1,607.45		\$1,285.96	\$0.00	\$1,285.96

PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS

07/13/2017	LAWTON, E ANN	FRANKLIN UTILITIES A	0.00	3.68	80.0	2.94	0.00	2.94
07/21/2017	LAWTON, E ANN	OPPENHEIMER DEVELOPING MARKETS C	0.00	7.27	80.0	5.82	0.00	5.82
07/12/2017	STANFORD, DAVID	POWER DIVIDEND INDEX FUND CLASS C	0.00	17.25	80.0	13.80	0.00	13.80
07/12/2017	CASTLE, DAVID	POWER DIVIDEND INDEX FUND CLASS C	0.00	12.03	80.0	9.62	0.00	9.62
07/12/2017	ACOSTA, ANNA	POWER DIVIDEND INDEX FUND CLASS C	0.00	0.56	80.0	0.45	0.00	0.45
07/12/2017	LAWTON, E ANN	POWER DIVIDEND INDEX FUND CLASS C	0.00	1.40	80.0	1.12	0.00	1.12
07/12/2017	TREADWAY, TOMMY	POWER DIVIDEND INDEX FUND CLASS C	0.00	9.45	80.0	7.56	0.00	7.56

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ADJUSTMENTS

* MUTUAL FUND 12B1 TRAILS SUBTOTAL *	\$0.00	\$51.64	\$41.31	\$0.00	\$41.31
*** BROKER TRANSACTIONS TOTAL ***	\$1,691,099.94	\$1,993.70	\$1,594.96	\$45.00	\$1,549.96

ADJUSTMENTS

08/15/2017	*E & O INSURANCE: CURRENT MONTH	0.00			-300.00	
08/15/2017	*MARKETING PRO: MARKETING LIBRARY	0.00			-20.00	
08/15/2017	*TECHNOLOGY: CURRENT MONTH TECH	0.00			-275.00	
	*** ADJUSTMENTS TOTAL ***	\$0.00	\$0.00	\$-595.00	\$0.00	\$-595.00

BROKER COMMISSION TOTALS

Broker Transactions	\$1,549.96
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-595.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$954.96
Year-to-date Gross	\$38,828.49
Year-to-date Earnings	\$30,208.11

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