

MICHAEL GAROFALO

54 Brookmeadow Circle Shrewsbury, PA 17361 BROKER #: A17

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TRA	NSACTIONS					
PRODUCT	CATEGORY: MUTUAL FUNDS							
07/10/201	8 ***-**-5144 - WINTER, LAURA ACCOUNT #: 00084354308	AMERICAN BALANCED FUND-C BUY 7 Units @27.4100	200.00	2.00	0.00	2.00	85.0	1.70
07/20/201	8 ***-**-153J - SHOCKEY, JEFFRE ACCOUNT #: 00075824133	Y AMERICAN FUNDS 2025 TARGET DATE-A BUY 120 Units @14.2100	1,700.00	46.75	0.00	46.75	85.0	39.74
07/10/201	8 ***-**-5144 - WINTER, LAURA ACCOUNT #: 00084354308	AMERICAN FUNDS TAX ADVANTGED INC POBUY 15 Units @13.5900	200.00	2.00	0.00	2.00	85.0	1.70
07/05/201	8 ***-**-36IR - HERDSON, JOHN ACCOUNT #: 03222003518	CAPITAL APPRECIATION C BUY 0 Units @0.0000	63.36	0.63	0.00	0.63	85.0	0.54
07/19/201	8 ***-**-54IN - SCHMIDT, JENNY ACCOUNT #: 00082865142	CAPITAL WORLD GROWTH AND INCOME FUN BUY 3 Units @50.6200	150.00	1.50	0.00	1.50	85.0	1.28
07/05/201	8 ***-**-36IR - HERDSON, JOHN ACCOUNT #: 08370183502	EQUITY INCOME FUND, INC. C BUY 0 Units @0.0000	63.36	0.63	0.00	0.63	85.0	0.54
07/16/201	8 ***-**-72IR - SHAW, SUSAN ACCOUNT #: 00082013491	EUROPACIFIC GROWTH FUND-A BUY 1 Units @56.1900	50.00	1.38	0.00	1.38	85.0	1.17
07/19/201	8 ***-**-54IN - SCHMIDT, JENNY ACCOUNT #: 00082865142	INCOME FUND OF AMERICA CLASS C BUY 4 Units @22.7100	100.00	1.00	0.00	1.00	85.0	0.85
07/05/201	8 ***-**-36IR - HERDSON, JOHN ACCOUNT #: 02592150962	QUEST BALANCED FUND C BUY 0 Units @0.0000	65.28	0.65	0.00	0.65	85.0	0.55
07/17/201	8 ***-**-09IR - WILSON, EDWARD ACCOUNT #: 00073333515	THE GROWTH FUND OF AMERICA-A BUY 3 Units @57.6200	200.00	5.50	0.00	5.50	85.0	4.68
07/17/201	8 ***-**-09IR - WILSON, EDWARD ACCOUNT #: 00073333515	THE INCOME FUND OF AMERICA-A BUY 8 Units @23.8700	200.00	5.50	0.00	5.50	85.0	4.68
07/16/201	8 ***-**-32IR - SHAW, WILLIAM ACCOUNT #: 00082011931	THE INVESTMENT COMPANY OF AMERICA-A BUY 1 Units @42.7900	50.00	1.38	0.00	1.38	85.0	1.17
		* MUTUAL FUNDS SUBTOTAL *	\$3,042.00	\$68.92	\$0.00	\$68.92		\$58.60
PRODUCT	CATEGORY: EQUITY INDEXED AN	NUITIES						
07/17/201	8 ***-**-962I - KLOKIS, ROBERT	LEGEND III BUY 1 Units @60000.0000	60,000.00	1,800.00	0.00	1,800.00	100.0	1,800.00
		* EQUITY INDEXED ANNUITIES SUBTOTAL *	\$60,000.00	\$1,800.00	\$0.00	\$1,800.00		\$1,800.00



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		BROKER	TRANSACTIONS	(continu	ued)				
PRODUCT	CATEGORY: MUTUAL FUND 12B1 T	RAILS							
07/23/201	L8 ***-**-036I - CROWL, LINDA ACCOUNT #: LSR010466	AIM DIVERSIFIED DIVIDEND BUY 1 Units @0.0000	FUND - CL	0.00	0.45	0.00	0.45	85.0	0.38
07/23/201	18 ***-**-831I - REED, JACK ACCOUNT #: LSR010577	AIM DIVERSIFIED DIVIDEND BUY 1 Units @0.0000	FUND - CL	0.00	0.75	0.00	0.75	85.0	0.64
07/23/201	8 ***-**-34IR - MCKENNA, EDWARD ACCOUNT #: LSR011376	AIM DIVERSIFIED DIVIDEND BUY 1 Units @0.0000	FUND - CL	0.00	10.63	0.00	10.63	85.0	9.04
07/23/201	8 ***-**-373X - MANGANELLO, TIRA ACCOUNT #: LSR011551	A AIM DIVERSIFIED DIVIDEND BUY 1 Units @0.0000	FUND - CL	0.00	16.64	0.00	16.64	85.0	14.14
07/23/201	18 ***-**-373X - MANGANELLO, TIRA ACCOUNT #: LSR011552	A AIM DIVERSIFIED DIVIDEND BUY 1 Units @0.0000	FUND - CL	0.00	21.78	0.00	21.78	85.0	18.51
07/23/201	8 ***-**-260X - ILGENFRITZ, CORY ACCOUNT #: LSR011553	AIM DIVERSIFIED DIVIDEND BUY 1 Units @0.0000	FUND - CL	0.00	17.47	0.00	17.47	85.0	14.85
07/23/201	8 ***-**-181X - ILGENFRITZ, ACCOUNT #: LSR011555	AIM DIVERSIFIED DIVIDEND BUY 1 Units @0.0000	FUND - CL	0.00	18.27	0.00	18.27	85.0	15.53
07/23/201	L8 ***-**-055X - ILGENFRITZ, ACCOUNT #: LSR011558	AIM DIVERSIFIED DIVIDEND BUY 1 Units @0.0000	FUND - CL	0.00	22.02	0.00	22.02	85.0	18.72
07/23/201	18 ***-**-352I - KUNKEL, RAY ACCOUNT #: LSR011585	AIM DIVERSIFIED DIVIDEND BUY 1 Units @0.0000	FUND - CL	0.00	12.82	0.00	12.82	85.0	10.90
07/23/201	18 ***-**-8100 - BLAUCH, CATHY ACCOUNT #: LSR011859	AIM DIVERSIFIED DIVIDEND BUY 1 Units @0.0000	FUND - CL	0.00	0.70	0.00	0.70	85.0	0.60
07/23/201	8 ***-**-881I - HOUSER, LORI ACCOUNT #: LSR011961	AIM DIVERSIFIED DIVIDEND BUY 1 Units @0.0000	FUND - CL	0.00	2.01	0.00	2.01	85.0	1.71
07/23/201	18 ***-**-13IR - LOYCH, ALICE ACCOUNT #: LSR012051	AIM DIVERSIFIED DIVIDEND BUY 1 Units @0.0000	FUND - CL	0.00	0.37	0.00	0.37	85.0	0.31
07/23/201	8 ***-**-81IR - BLEILER, CARLTON ACCOUNT #: LSR012082	AIM DIVERSIFIED DIVIDEND BUY 1 Units @0.0000	FUND - CL	0.00	0.09	0.00	0.09	85.0	0.08
07/23/201	8 ***-**-872I - GAROFALO, ACCOUNT #: LSR010758	AIM DIVERSIFIED DIVIDEND BUY 1 Units @0.0000	FUND - CL	0.00	0.31	0.00	0.31	85.0	0.26
07/23/201	8 ***-**-244X - REED, GENEVIEVE ACCOUNT #: LSR012032	AIM HIGH YIELD FUND - CLA BUY 1 Units @0.0000	ASS A	0.00	1.63	0.00	1.63	85.0	1.39
07/23/201	8 ***-**-8100 - BLAUCH, CATHY ACCOUNT #: LSR011859	AIM INCOME ALLOCATION FUN BUY 1 Units @0.0000	ID - CLASS	0.00	1.10	0.00	1.10	85.0	0.94



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		BROKER TRANSACTI	ONS (continu	led)				
PRODUCT	CATEGORY: MUTUAL FUND 12B1 1	TRAILS (continued)						
07/23/20	18 ***-**-881I - HOUSER, LORI ACCOUNT #: LSR011961	AIM INCOME ALLOCATION FUND - CLASS BUY 1 Units @0.0000	0.00	2.05	0.00	2.05	85.0	1.74
07/23/20	18 ***-**-228I - BUCHANAN, ACCOUNT #: LSR010538	AIM UTILITIES FUND - CLASS C BUY 1 Units @0.0000	0.00	17.18	0.00	17.18	85.0	14.60
07/23/20	18 ***-**-630X - WEAVER, NICOLE ACCOUNT #: LSR011529	AIM UTILITIES FUND - CLASS C BUY 1 Units @0.0000	0.00	64.01	0.00	64.01	85.0	54.41
07/23/20	18 ***-**-4000 - ROMIG, MARK ACCOUNT #: LSR011567	AIM UTILITIES FUND - CLASS C BUY 1 Units @0.0000	0.00	12.57	0.00	12.57	85.0	10.68
07/23/20	18 ***-**-831I - REED, JACK ACCOUNT #: LSR010577	AMCAP FUND-A BUY 1 Units @0.0000	0.00	12.33	0.00	12.33	85.0	10.48
07/23/20	18 ***-**-036I - KAKAREKA, PAUL ACCOUNT #: LSR011085	AMCAP FUND-C BUY 1 Units @0.0000	0.00	20.10	0.00	20.10	85.0	17.09
07/23/20	18 ***-**-949I - KLOKIS, DENISE ACCOUNT #: LSR010542	AMERICAN 2035 TARGET DATE RETIREMNT BUY 1 Units @0.0000	0.00	0.74	0.00	0.74	85.0	0.63
07/23/20	18 ***-**-831I - KAKAREKA, ACCOUNT #: LSR011084	AMERICAN 2040 TARGET DATE RETIREMNT BUY 1 Units @0.0000	0.00	17.62	0.00	17.62	85.0	14.98
07/23/20	18 ***-**-036I - KAKAREKA, PAUL ACCOUNT #: LSR011085	AMERICAN 2040 TARGET DATE RETIREMNT BUY 1 Units @0.0000	0.00	4.73	0.00	4.73	85.0	4.02
07/23/20	18 ***-**-73IR - MANGANELLO, TIRA ACCOUNT #: LSR011771	A AMERICAN 2045 TARGET DATE RETIREMNT BUY 1 Units @0.0000	0.00	10.80	0.00	10.80	85.0	9.18
07/23/20	18 ***-**-60IR - ILGENFRITZ, CORY ACCOUNT #: LSR011825	AMERICAN 2045 TARGET DATE RETIREMNT BUY 1 Units @0.0000	0.00	10.07	0.00	10.07	85.0	8.56
07/23/20	18 ***-**-054I - GAROFALO, ACCOUNT #: LSF000299	AMERICAN BALANCED FUND-A BUY 1 Units @0.0000	0.00	4.75	0.00	4.75	85.0	4.04
07/23/20	18 ***-**-036I - CROWL, LINDA ACCOUNT #: LSR010466	AMERICAN BALANCED FUND-C BUY 1 Units @0.0000	0.00	73.66	0.00	73.66	85.0	62.61
07/23/20	18 ***-**-59IR - FREY, RYAN ACCOUNT #: LSR011056	AMERICAN BALANCED FUND-C BUY 1 Units @0.0000	0.00	9.09	0.00	9.09	85.0	7.73
07/23/20	18 ***-**-036I - KAKAREKA, PAUL ACCOUNT #: LSR011085	AMERICAN BALANCED FUND-C BUY 1 Units @0.0000	0.00	34.83	0.00	34.83	85.0	29.61
07/23/20	18 ***-**-376X - WAGNER, LINDA ACCOUNT #: LSR010737	AMERICAN FUNDS BALANCED PORT CL C BUY 1 Units @0.0000	0.00	29.55	0.00	29.55	85.0	25.12



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		BROKER TRANSACTIO	ONS (continu	ıed)				
PRODUCT	CATEGORY: MUTUAL FUND 12B1 T	TRAILS (continued)						
07/23/201	18 ***-**-14IR - MCKENNA, DONNA ACCOUNT #: LSR011375	AMERICAN FUNDS BALANCED PORT CL C BUY 1 Units @0.0000	0.00	13.54	0.00	13.54	85.0	11.51
07/23/201	L8 ***-**-285I - ACKERMAN, SEAN ACCOUNT #: LSR010998	AMERICAN FUNDS GROWTH PORT CL C BUY 1 Units @0.0000	0.00	11.28	0.00	11.28	85.0	9.59
07/23/201	18 ***-**-2651 - NORNHOLD, ACCOUNT #: LSR010794	AMERICAN FUNDS GRWTH & INCOME PORT BUY 1 Units @0.0000	0.00	24.20	0.00	24.20	85.0	20.57
07/23/201	18 ***-**-057I - PLAPPERT, ACCOUNT #: LSR010833	AMERICAN FUNDS GRWTH & INCOME PORT BUY 1 Units @0.0000	0.00	41.25	0.00	41.25	85.0	35.06
07/23/201	18 ***-**-057I - PLAPPERT, ACCOUNT #: LSR010833	AMERICAN FUNDS INCOME PORT CL C BUY 1 Units @0.0000	0.00	8.58	0.00	8.58	85.0	7.29
07/23/201	18 ***-**-8540 - FREY, RYAN ACCOUNT #: LSR011528	AMERICAN FUNDS TAX ADVANTGED INC POBUY 1 Units @0.0000	0.00	13.61	0.00	13.61	85.0	11.57
07/23/201	18 ***-**-2600 - ILGENFRITZ, TOD ACCOUNT #: LSR011549	AMERICAN FUNDS TAX ADVANTGED INC PO BUY 1 Units @0.0000	0.00	43.19	0.00	43.19	85.0	36.71
07/23/201	18 ***-**-3730 - MANGANELLO, TIRA ACCOUNT #: LSR011550	A AMERICAN FUNDS TAX ADVANTGED INC PO BUY 1 Units @0.0000	0.00	27.83	0.00	27.83	85.0	23.66
07/23/201	18 ***-**-07IN - SHOCKEY, CHELSEA ACCOUNT #: LSR011926	A AMERICAN FUNDS TAX ADVANTGED INC PO BUY 1 Units @0.0000	0.00	6.60	0.00	6.60	85.0	5.61
07/23/201	18 ***-**-055X - ILGENFRITZ, ACCOUNT #: LSR011559	CAPITAL APPRECIATION - CLASS C BUY 1 Units @0.0000	0.00	8.74	0.00	8.74	85.0	7.43
07/23/201	18 ***-**-055X - ILGENFRITZ, ACCOUNT #: LSR011559	CAPITAL APPRECIATION - CLASS C BUY 1 Units @0.0000	0.00	24.17	0.00	24.17	85.0	20.54
07/23/201	18 ***-**-949I - KLOKIS, DENISE ACCOUNT #: LSR010542	CAPITAL INCOME BUILDER CLASS C BUY 1 Units @0.0000	0.00	1.30	0.00	1.30	85.0	1.11
07/23/201	18 ***-**-992I - SMITH, FBO MR ACCOUNT #: LSR010578	CAPITAL INCOME BUILDER-A BUY 1 Units @0.0000	0.00	11.39	0.00	11.39	85.0	9.68
07/23/201	18 ***-**-184I - BEAVERSON, ROYCE ACCOUNT #: LSR010468	CAPITAL WORLD GROWTH AND INCOME FUN BUY 1 Units @0.0000	0.00	9.63	0.00	9.63	85.0	8.19
07/23/201	18 ***-**-831I - REED, JACK ACCOUNT #: LSR010577	CAPITAL WORLD GROWTH AND INCOME FUN BUY 1 Units @0.0000	0.00	0.78	0.00	0.78	85.0	0.66
07/23/201	L8 ***-**-992I - SMITH, FBO MR ACCOUNT #: LSR010578	EATON VANCE SHT DUR STRATEGIC INCOM BUY 1 Units @0.0000	0.00	3.99	0.00	3.99	85.0	3.39



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		BROKER TRA	ANSACTIONS	(continue	ed)				
PRODUCT	CATEGORY: MUTUAL FUND 12B1	TRAILS (continued)							
07/23/20	18 ***-**-4000 - ROMIG, MARK ACCOUNT #: LSR011567	EV ATLANTA SELECT EQUITY FUND BUY 1 Units @0.0000	D CL C	0.00	14.45	0.00	14.45	85.0	12.28
07/17/20	18 ***-**-276I - GASSWINT, SUSAN ACCOUNT #: LSR010633	FRANKLIN INCOME FUND CLASS C BUY 1 Units @0.0000		0.00	29.82	0.00	29.82	85.0	25.35
07/23/20	18 ***-**-651R - NORNHOLD, ACCOUNT #: LSR012005	HARTFORD BALANCED INCOME FD C BUY 1 Units @0.0000	CL C	0.00	0.22	0.00	0.22	85.0	0.19
07/23/20	18 ***-**-934I - BEAVERSON, MARY ACCOUNT #: LSR010467	HARTFORD BALANCED INCOME FD C BUY 1 Units @0.0000	CL C	0.00	10.34	0.00	10.34	85.0	8.79
07/23/20	18 ***-**-1841 - BEAVERSON, ROYC! ACCOUNT #: LSR010468	E HARTFORD BALANCED INCOME FD C BUY 1 Units @0.0000	CL C	0.00	13.48	0.00	13.48	85.0	11.46
07/23/20	18 ***-**-5661 - DURKIN, FBO MRS ACCOUNT #: LSR010544	HARTFORD BALANCED INCOME FD C BUY 1 Units @0.0000	CL C	0.00	53.92	0.00	53.92	85.0	45.83
07/23/20	18 ***-**-859X - FREY, RYAN ACCOUNT #: LSR011527	HARTFORD BALANCED INCOME FD C BUY 1 Units @0.0000	CL C	0.00	66.37	0.00	66.37	85.0	56.41
07/23/20	18 ***-**-630X - WEAVER, NICOLE ACCOUNT #: LSR011529	HARTFORD BALANCED INCOME FD C BUY 1 Units @0.0000	CL C	0.00	62.06	0.00	62.06	85.0	52.75
07/23/20	18 ***-**-260X - ILGENFRITZ, CORY ACCOUNT #: LSR011554	Y HARTFORD BALANCED INCOME FD C BUY 1 Units @0.0000	CL C	0.00	21.85	0.00	21.85	85.0	18.57
07/23/20	18 ***-**-181X - ILGENFRITZ, ACCOUNT #: LSR011556	HARTFORD BALANCED INCOME FD C BUY 1 Units @0.0000	CL C	0.00	21.67	0.00	21.67	85.0	18.42
07/23/20	18 ***-**-055X - ILGENFRITZ, ACCOUNT #: LSR011559	HARTFORD BALANCED INCOME FD C BUY 1 Units @0.0000	CL C	0.00	17.17	0.00	17.17	85.0	14.59
07/23/20	18 ***-**-352I - KUNKEL, RAY ACCOUNT #: LSR011585	HARTFORD BALANCED INCOME FD C BUY 1 Units @0.0000	CL C	0.00	13.21	0.00	13.21	85.0	11.23
07/23/20	18 ***-**-8100 - BLAUCH, CATHY ACCOUNT #: LSR011859	HARTFORD BALANCED INCOME FD C BUY 1 Units @0.0000	CL C	0.00	0.89	0.00	0.89	85.0	0.76
07/23/20	18 ***-**-14IR - SCHMIDT, DAVID ACCOUNT #: LSR011865	HARTFORD BALANCED INCOME FD C BUY 1 Units @0.0000	CL C	0.00	7.12	0.00	7.12	85.0	6.05
07/23/20	18 ***-**-830J - STRAUB, JANE ACCOUNT #: LSR011950	HARTFORD BALANCED INCOME FD C BUY 1 Units @0.0000	CL C	0.00	1.08	0.00	1.08	85.0	0.92
07/23/20	18 ***-**-881I - HOUSER, LORI ACCOUNT #: LSR011961	HARTFORD BALANCED INCOME FD C BUY 1 Units @0.0000	CL C	0.00	2.35	0.00	2.35	85.0	2.00



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			BROKER TRANSAC	TIONS (contin	ued)				
PRODU	JCT	CATEGORY: MUTUAL FUND 12B1 1		•					
07/23	/2018	8 ***-**-381J - BLEILER, CONNIE ACCOUNT #: LSR012081	HARTFORD BALANCED INCOME FD CL C BUY 1 Units @0.0000	0.00	0.41	0.00	0.41	85.0	0.35
07/23	/2018	8 ***-**-162I - ANDERSON, THOMAS ACCOUNT #: LSR012358	HARTFORD BALANCED INCOME FD CL C BUY 1 Units @0.0000	0.00	0.16	0.00	0.16	85.0	0.14
07/23	/2018	8 ***-**-837I - KUNKEL, JANET ACCOUNT #: LSR012410	HARTFORD BALANCED INCOME FD CL C BUY 1 Units @0.0000	0.00	0.06	0.00	0.06	85.0	0.05
07/23	/2018	8 ***-**-21IR - ILGENFRITZ, ACCOUNT #: LSR011824	HARTFORD CHECKS AND BALANCED FUND C BUY 1 Units @0.0000	0.00	9.61	0.00	9.61	85.0	8.17
07/23	/2018	8 ***-**-859X - FREY, RYAN ACCOUNT #: LSR011527	HARTFORD CORE EQUITY CLASS C BUY 1 Units @0.0000	0.00	58.09	0.00	58.09	85.0	49.38
07/23	/2018	8 ***-**-630X - WEAVER, NICOLE ACCOUNT #: LSR011529	HARTFORD CORE EQUITY CLASS C BUY 1 Units @0.0000	0.00	66.23	0.00	66.23	85.0	56.30
07/23	/2018	8 ***-**-2600 - ILGENFRITZ, TOD ACCOUNT #: LSR011549	HARTFORD CORE EQUITY CLASS C BUY 1 Units @0.0000	0.00	21.50	0.00	21.50	85.0	18.28
07/23	/2018	8 ***-**-373X - MANGANELLO, TIRA ACCOUNT #: LSR011551	A HARTFORD CORE EQUITY CLASS C BUY 1 Units @0.0000	0.00	20.57	0.00	20.57	85.0	17.48
07/23	/2018	8 ***-**-352I - KUNKEL, RAY ACCOUNT #: LSR011585	HARTFORD CORE EQUITY CLASS C BUY 1 Units @0.0000	0.00	15.41	0.00	15.41	85.0	13.10
07/23	/2018	8 ***-**-214I - SCHMIDT, DAVID ACCOUNT #: LSR011691	HARTFORD CORE EQUITY CLASS C BUY 1 Units @0.0000	0.00	14.54	0.00	14.54	85.0	12.36
07/23	/2018	8 ***-**-67IR - NORNHOLD, DENNIS ACCOUNT #: LSR012006	HARTFORD SCHRODERS US SM/MID OPPOR BUY 1 Units @0.0000	0.00	0.08	0.00	0.08	85.0	0.07
07/23	/2018	8 ***-**-036I - CROWL, LINDA ACCOUNT #: LSR010466	HARTFORD SCHRODERS US SM/MID OPPOR BUY 1 Units @0.0000	0.00	0.32	0.00	0.32	85.0	0.27
07/23	/2018	8 ***-**-8100 - BLAUCH, CATHY ACCOUNT #: LSR011859	HARTFORD SCHRODERS US SM/MID OPPOR BUY 1 Units @0.0000	0.00	1.35	0.00	1.35	85.0	1.15
07/23	/2018	8 ***-**-881I - HOUSER, LORI ACCOUNT #: LSR011961	HARTFORD SCHRODERS US SM/MID OPPOR BUY 1 Units @0.0000	0.00	2.06	0.00	2.06	85.0	1.75
07/23	/2018	8 ***-**-511R - BLEILER, CONNIE ACCOUNT #: LSR012077	HARTFORD SCHRODERS US SM/MID OPPOR BUY 1 Units @0.0000	0.00	0.07	0.00	0.07	85.0	0.06
07/23	/2018	8 ***-**-949I - KLOKIS, DENISE ACCOUNT #: LSR010542	INCOME FUND OF AMERICA CLASS C BUY 1 Units @0.0000	0.00	2.83	0.00	2.83	85.0	2.41



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		BROKER TRANSACTI	ONS (continu	ıed)				
PRODUCT	CATEGORY: MUTUAL FUND 12B1	TRAILS (continued)						
07/23/20	18 ***-**-228I - BUCHANAN, ACCOUNT #: LSR010538	INVESCO BALANCED - RISK ALLOCATION BUY 1 Units @0.0000	0.00	8.76	0.00	8.76	85.0	7.45
07/23/20	18 ***-**-276I - GASSWINT, SUSAN ACCOUNT #: LSR010633	INVESCO VAN KAMPEN EQUITY AND INCOM BUY 1 Units @0.0000	0.00	19.76	0.00	19.76	85.0	16.80
07/23/20	18 ***-**-214I - SCHMIDT, DAVID ACCOUNT #: LSR011691	INVESCO VAN KAMPEN EQUITY AND INCOM BUY 1 Units @0.0000	0.00	14.02	0.00	14.02	85.0	11.92
07/23/20	18 ***-**-322I - SHOCKEY, DEBORAH ACCOUNT #: LSR011848	H INVESCO VAN KAMPEN EQUITY AND INCOM BUY 1 Units @0.0000	0.00	5.66	0.00	5.66	85.0	4.81
07/23/20	18 ***-**-881I - HOUSER, LORI ACCOUNT #: LSR011961	INVESCO VAN KAMPEN EQUITY AND INCOM BUY 1 Units @0.0000	0.00	0.88	0.00	0.88	85.0	0.75
07/17/20	18 ***-**-859X - FREY, RYAN ACCOUNT #: LSR011527	IVY MANAGED INTERNAT IONAL OPPS CL BUY 1 Units @0.0000	0.00	223.57	0.00	223.57	85.0	190.03
07/17/20	18 ***-**-334I - MCKENNA, EDWARD ACCOUNT #: LSR011377	LEGG MASON VALUE TRUST CL C BUY 1 Units @0.0000	0.00	6.50	0.00	6.50	85.0	5.53
07/23/20	18 ***-**-83IN - SCHWARTZ, EMILY ACCOUNT #: LSR010190	MASS INVESTORS GROWTH STOCK FUND-A BUY 1 Units @0.0000	0.00	6.55	0.00	6.55	85.0	5.57
07/23/20	18 ***-**-83IN - SCHWARTZ, EMILY ACCOUNT #: LSR010190	MASSACHUSETTS INVESTORS TRUST-A BUY 1 Units @0.0000	0.00	6.46	0.00	6.46	85.0	5.49
07/23/20	18 ***-**-859X - FREY, RYAN ACCOUNT #: LSR011527	MFS GROWTH PORT CLASS C BUY 1 Units @0.0000	0.00	43.47	0.00	43.47	85.0	36.95
07/23/20	18 ***-**-630X - WEAVER, NICOLE ACCOUNT #: LSR011529	MFS GROWTH PORT CLASS C BUY 1 Units @0.0000	0.00	60.38	0.00	60.38	85.0	51.32
07/23/20	18 ***-**-181X - ILGENFRITZ, ACCOUNT #: LSR011555	MFS GROWTH PORT CLASS C BUY 1 Units @0.0000	0.00	22.53	0.00	22.53	85.0	19.15
07/23/20	18 ***-**-859X - FREY, RYAN ACCOUNT #: LSR011527	MFS DIVERSIFIED INCOME FD CL C BUY 1 Units @0.0000	0.00	63.99	0.00	63.99	85.0	54.39
07/23/20	18 ***-**-630X - WEAVER, NICOLE ACCOUNT #: LSR011529	MFS DIVERSIFIED INCOME FD CL C BUY 1 Units @0.0000	0.00	46.93	0.00	46.93	85.0	39.89
07/23/20	18 ***-**-881I - HOUSER, LORI ACCOUNT #: LSR011961	MFS DIVERSIFIED INCOME FD CL C BUY 1 Units @0.0000	0.00	2.11	0.00	2.11	85.0	1.79
07/23/20	18 ***-**-0550 - ILGENFRITZ, TIM ACCOUNT #: LSR011557	MFS GLOBAL TOTAL RETURN FUND-C BUY 1 Units @0.0000	0.00	0.03	0.00	0.03	85.0	0.03



MICHAEL GAROFALO

54 Brookmeadow Circle Shrewsbury, PA 17361 BROKER #: A17

DATE	E CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TRANSACT	IONS (contin	ıed)				
PRODUC	CT CATEGORY: MUTUAL FUND 12B1	TRAILS (continued)						
07/23/2	2018 ***-**-162I - ANDERSON, THOM ACCOUNT #: LSR012358	AS MFS GLOBAL TOTAL RETURN FUND-C BUY 1 Units @0.0000	0.00	0.04	0.00	0.04	85.0	0.03
07/23/2	2018 ***-**-881I - HOUSER, LORI ACCOUNT #: LSR011961	MFS MID CAP VALUE CLASS C BUY 1 Units @0.0000	0.00	2.29	0.00	2.29	85.0	1.95
07/23/2	2018 ***-**-859X - FREY, RYAN ACCOUNT #: LSR011527	MFS NEW DISCOVERY VALUE FUND CL C BUY 1 Units @0.0000	0.00	19.58	0.00	19.58	85.0	16.64
07/23/2	2018 ***-**-630X - WEAVER, NICOLE ACCOUNT #: LSR011529	MFS NEW DISCOVERY VALUE FUND CL C BUY 1 Units @0.0000	0.00	39.17	0.00	39.17	85.0	33.29
07/23/2	2018 ***-**-260X - ILGENFRITZ, CO ACCOUNT #: LSR011553	RY MFS NEW DISCOVERY VALUE FUND CL C BUY 1 Units @0.0000	0.00	10.97	0.00	10.97	85.0	9.32
07/23/2	2018 ***-**-214I - SCHMIDT, DAVID ACCOUNT #: LSR011691	MFS NEW DISCOVERY VALUE FUND CL C BUY 1 Units @0.0000	0.00	14.99	0.00	14.99	85.0	12.74
07/23/2	2018 ***-**-352I - KUNKEL, RAY ACCOUNT #: LSR011585	MFS TOTAL RETURN FUND-C BUY 1 Units @0.0000	0.00	0.03	0.00	0.03	85.0	0.03
07/23/2	2018 ***-**-837I - KUNKEL, JANET ACCOUNT #: LSR012410	MFS TOTAL RETURN FUND-C BUY 1 Units @0.0000	0.00	0.04	0.00	0.04	85.0	0.03
07/23/2	2018 ***-**-881I - HOUSER, LORI ACCOUNT #: LSR011961	MFS VALUE FUND-C BUY 1 Units @0.0000	0.00	2.26	0.00	2.26	85.0	1.92
07/23/2	2018 ***-**-162I - ANDERSON, THOM ACCOUNT #: LSR012358	AS PIMCO DIVERSIFIED INCOME FND CL A-N BUY 1 Units @0.0000	0.00	6.42	0.00	6.42	85.0	5.46
07/23/2	2018 ***-**-036I - CROWL, LINDA ACCOUNT #: LSR010466	PIMCO INCOME FUND CL C BUY 1 Units @0.0000	0.00	36.96	0.00	36.96	85.0	31.42
07/23/2	2018 ***-**-831I - REED, JACK ACCOUNT #: LSR010577	PIMCO INCOME FUND CL C BUY 1 Units @0.0000	0.00	8.99	0.00	8.99	85.0	7.64
07/23/2	2018 ***-**-036I - CROWL, LINDA ACCOUNT #: LSR010466	PIMCO INCOME FUND CL C BUY 1 Units @0.0000	0.00	14.21	0.00	14.21	85.0	12.08
07/23/2	2018 ***-**-831I - REED, JACK ACCOUNT #: LSR010577	PIMCO INCOME FUND CL C BUY 1 Units @0.0000	0.00	3.46	0.00	3.46	85.0	2.94
07/23/2	2018 ***-**-260X - ILGENFRITZ, CO ACCOUNT #: LSR011553	RY PRINCIPAL SMALL-MID CAP DIV INCOME BUY 1 Units @0.0000	0.00	9.91	0.00	9.91	85.0	8.42
07/23/2	2018 ***-**-055X - ILGENFRITZ, ACCOUNT #: LSR011559	PRINCIPAL SMALL-MID CAP DIV INCOME BUY 1 Units @0.0000	0.00	9.81	0.00	9.81	85.0	8.34



MICHAEL GAROFALO

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
DDODUGE.	GAMEGODY: MUMILLE HADD 1201	BROKER TRANSACTI	ONS (continu	ıed)				
	CATEGORY: MUTUAL FUND 12B1 : 8 ***-**-334I - MCKENNA, EDWARD ACCOUNT #: LSR011377	ROYCE PENNSYLVANIA MUTUAL CONSULT BUY 1 Units @0.0000	0.00	8.12	0.00	8.12	85.0	6.90
07/23/201	.8 ***-**-22IR - SHOCKEY, DEBORAL ACCOUNT #: 7200019359	H SAMMONS MF TRAILS BUY 0 Units @0.0000	0.00	5.35	0.00	5.35	85.0	4.55
07/23/201	8 ***-**-53IR - SHOCKEY, JEFFRE ACCOUNT #: 7200019367	Y SAMMONS MF TRAILS BUY 0 Units @0.0000	0.00	8.96	0.00	8.96	85.0	7.62
07/23/201	8 ***-**-831I - REED, JACK ACCOUNT #: LSR010577	THE GROWTH FUND OF AMERICA-A BUY 1 Units @0.0000	0.00	6.56	0.00	6.56	85.0	5.58
07/23/201	8 ***-**-214I - SCHMIDT, DAVID ACCOUNT #: LSR011691	THE HARTFORD ADVISERS FUND-C BUY 1 Units @0.0000	0.00	28.84	0.00	28.84	85.0	24.51
07/23/201	8 ***-**-881I - HOUSER, LORI ACCOUNT #: LSR011961	THE HARTFORD ADVISERS FUND-C BUY 1 Units @0.0000	0.00	1.95	0.00	1.95	85.0	1.66
07/23/201	8 ***-**-83IN - SCHWARTZ, EMILY ACCOUNT #: LSR010190	THE INCOME FUND OF AMERICA-A BUY 1 Units @0.0000	0.00	11.43	0.00	11.43	85.0	9.72
07/23/201	8 ***-**-934I - BEAVERSON, MARY ACCOUNT #: LSR010467	THE INCOME FUND OF AMERICA-A BUY 1 Units @0.0000	0.00	4.37	0.00	4.37	85.0	3.71
07/23/201	8 ***-**-1841 - BEAVERSON, ROYCL ACCOUNT #: LSR010468	E THE INCOME FUND OF AMERICA-A BUY 1 Units @0.0000	0.00	8.13	0.00	8.13	85.0	6.91
07/23/201	8 ***-**-831I - REED, JACK ACCOUNT #: LSR010577	THE INCOME FUND OF AMERICA-A BUY 1 Units @0.0000	0.00	13.00	0.00	13.00	85.0	11.05
07/23/201	8 ***-**-992I - SMITH, FBO MR ACCOUNT #: LSR010578	THE INCOME FUND OF AMERICA-A BUY 1 Units @0.0000	0.00	12.16	0.00	12.16	85.0	10.34
07/23/201	.8 ***-**-653J - MYERS, AND ACCOUNT #: LSR011521	THE INCOME FUND OF AMERICA-A BUY 1 Units @0.0000	0.00	1.78	0.00	1.78	85.0	1.51
07/23/201	8 ***-**-054I - GAROFALO, ACCOUNT #: LSF000299	THE INVESTMENT COMPANY OF AMERICA-A BUY 1 Units @0.0000	0.00	8.07	0.00	8.07	85.0	6.86
07/23/201	8 ***-**-83IN - SCHWARTZ, EMILY ACCOUNT #: LSR010190	THE INVESTMENT COMPANY OF AMERICA-A BUY 1 Units @0.0000	0.00	10.07	0.00	10.07	85.0	8.56
07/23/201	8 ***-**-934I - BEAVERSON, MARY ACCOUNT #: LSR010467	THE INVESTMENT COMPANY OF AMERICA-A BUY 1 Units @0.0000	0.00	4.99	0.00	4.99	85.0	4.24
07/23/201	.8 ***-**-653J - MYERS, AND ACCOUNT #: LSR011521	THE INVESTMENT COMPANY OF AMERICA-A BUY 1 Units @0.0000	0.00	2.10	0.00	2.10	85.0	1.79



MICHAEL GAROFALO

54 Brookmeadow Circle Shrewsbury, PA 17361 BROKER #: A17

DATE CLIENT		INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TRANSACTION	ONS (continu	ued)				
PRODUCT CATEGORY	: MUTUAL FUND 12B1 T	FRAILS (continued)						
07/23/2018 ***-**-0 ACCOUNT	54I - GAROFALO, #: LSF000299	THE NEW ECONOMY FUND-A BUY 1 Units @0.0000	0.00	4.08	0.00	4.08	85.0	3.47
07/23/2018 ***-**-0 ACCOUNT	54J - GAROFALO, #: LSF000300	WASHINGTON MUTUAL INVESTORS FUND-A BUY 1 Units @0.0000	0.00	6.28	0.00	6.28	85.0	5.34
07/17/2018 ***-**-2 ACCOUNT	9IR - MANGANELLO, #: LSR011770	WELLS FARGO DIVERSIF INC BUILDER CL BUY 1 Units @0.0000	0.00	9.08	0.00	9.08	85.0	7.72
	550 - ILGENFRITZ, TIM #: LSR011557	WELLS FARGO INDEX ASSET ALLOC C BUY 1 Units @0.0000	0.00	20.84	0.00	20.84	85.0	17.71
07/17/2018 ***-**-3 ACCOUNT	52I - KUNKEL, RAY #: LSR011585	WELLS FARGO SPECIAL MID CAP CL C BUY 1 Units @0.0000	0.00	15.21	0.00	15.21	85.0	12.93
07/17/2018 ***-**-8 ACCOUNT	31I - KAKAREKA, #: LSR011084	WELLS FARGO SPECIAL SMALL CAP VALUE BUY 1 Units @0.0000	0.00	1.13	0.00	1.13	85.0	0.96
		* MUTUAL FUND 12B1 TRAILS SUBTOTAL *	\$0.00	\$2,153.72	\$0.00	\$2,153.72		\$1,830.73
		*** BROKER TRANSACTIONS TOTAL ***	\$63,042.00	\$4,022.64	\$0.00	\$4,022.64		\$3,689.33
					Ī	BROKER COMMI	SSION	TOTALS
					Broke	r Transactions		\$3,689.33
					Spli	t Transactions		\$0.00
					Overrid	e Transactions		\$0.00
						Adjustments		\$0.00
						Payroll Draw		\$0.00
						Base Salary		\$0.00
					Prior	Period Balance		\$0.00
					FI	NRA Assessment		\$0.00
					S	IPC Assessment		\$0.00
					Net Com	mission Earned		\$3,689.33
					Year-to	-date Earnings		\$79,582.58