



Concorde Investment Services, LLC

07/12/2017
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COMMISSION STATEMENT

July 15, 2017

JEFFREY KAUFMAN
801 Gray Oak Drive

BROKER #: K119
BRANCH: JEFFREY KAUFMAN

Columbia, MO 65201

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
06/26/2017	WRAY, JOANN	AM FUNDS 2030 TARGET DATE-A	516.81	5.17	0.00	5.17	90.0	4.65
06/26/2017	WRAY, JOANN	AM FUNDS 2030 TARGET DATE-A	730.88	7.31	0.00	7.31	90.0	6.58
06/26/2017	ZELLMER, AMY	AM FUNDS 2040 TARGET DATE-A	85.40	0.85	0.00	0.85	90.0	0.77
06/26/2017	ZELLMER, AMY	AM FUNDS 2040 TARGET DATE-A	85.40	0.85	0.00	0.85	90.0	0.77
06/26/2017	NOWLIN, STACEY	AM FUNDS 2040 TARGET DATE-A	40.79	0.41	0.00	0.41	90.0	0.37
06/26/2017	NOWLIN, STACEY	AM FUNDS 2040 TARGET DATE-A	40.79	0.41	0.00	0.41	90.0	0.37
06/26/2017	MCKENZIE, JADA	AM FUNDS 2040 TARGET DATE-A	41.71	0.42	0.00	0.42	90.0	0.38
06/26/2017	MCKENZIE, JADA	AM FUNDS 2040 TARGET DATE-A	55.61	0.56	0.00	0.56	90.0	0.50
06/26/2017	HILL, KALIA	AM FUNDS 2045 TARGET DATE-A	54.31	0.54	0.00	0.54	90.0	0.49
06/26/2017	HILL, KALIA	AM FUNDS 2045 TARGET DATE-A	54.31	0.54	0.00	0.54	90.0	0.49
06/26/2017	CRANE, MISTY	AM FUNDS 2045 TARGET DATE-A	20.44	0.20	0.00	0.20	90.0	0.18
06/26/2017	CRANE, MISTY	AM FUNDS 2045 TARGET DATE-A	20.44	0.20	0.00	0.20	90.0	0.18
06/26/2017	PATTY, MINDI	AM FUNDS 2045 TARGET DATE-A	16.50	0.17	0.00	0.17	90.0	0.15
06/26/2017	PATTY, MINDI	AM FUNDS 2045 TARGET DATE-A	16.50	0.17	0.00	0.17	90.0	0.15
06/26/2017	WESTBROOK, AMANDA	AM FUNDS 2055 TARGET DATE-A	40.20	0.40	0.00	0.40	90.0	0.36
06/26/2017	WESTBROOK, AMANDA	AM FUNDS 2055 TARGET DATE-A	40.20	0.40	0.00	0.40	90.0	0.36
06/26/2017	WHEAT, KATHLEEN	AM FUNDS AMERICAN BALANCED A	134.83	1.35	0.00	1.35	90.0	1.22
06/26/2017	WHEAT, KATHLEEN	AM FUNDS AMERICAN BALANCED A	314.60	3.15	0.00	3.15	90.0	2.84
06/26/2017	WIBBENMEYER, BRITTANY	AM FUNDS AMERICAN BALANCED A	61.08	0.61	0.00	0.61	90.0	0.55
06/26/2017	WIBBENMEYER, BRITTANY	AM FUNDS AMERICAN BALANCED A	61.08	0.61	0.00	0.61	90.0	0.55
07/05/2017	MEDLEY, LISA	AM FUNDS AMERICAN BALANCED A	65.01	0.65	0.00	0.65	90.0	0.59
07/05/2017	MEDLEY, LISA	AM FUNDS AMERICAN BALANCED A	65.01	0.65	0.00	0.65	90.0	0.59
07/05/2017	CALLIS, CHARLES	AM FUNDS AMERICAN BALANCED A	29,586.88	473.39	0.00	473.39	90.0	426.05
06/26/2017	CLASSENS, KRYSTA	AM FUNDS AMERICAN MUTUAL A	24.00	0.24	0.00	0.24	90.0	0.22
06/26/2017	CLASSENS, KRYSTA	AM FUNDS AMERICAN MUTUAL A	64.00	0.64	0.00	0.64	90.0	0.58
06/26/2017	MANGUS, DANIEL	AM FUNDS BALANCED PORT A	194.66	1.95	0.00	1.95	90.0	1.76

NOTES: * - Indicates adjustment is not included in 1099 Earnings
 ** - Indicates adjustment is not included in Totals or Commissions
 ^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
06/26/2017	MANGUS, DANIEL	AM FUNDS BALANCED PORT A	194.66	1.95	0.00	1.95	90.0	1.76
06/26/2017	KEATON, LINDSY	AM FUNDS BALANCED PORT A	34.61	0.35	0.00	0.35	90.0	0.32
06/26/2017	KEATON, LINDSY	AM FUNDS BALANCED PORT A	34.61	0.35	0.00	0.35	90.0	0.32
06/26/2017	GODAR, LOUISE	AM FUNDS BALANCED PORT A	35.33	0.35	0.00	0.35	90.0	0.32
06/26/2017	GODAR, LOUISE	AM FUNDS BALANCED PORT A	35.33	0.35	0.00	0.35	90.0	0.32
06/26/2017	GRIFFIN, AMANDA	AM FUNDS BOND FUND OF AMERICA A	20.56	0.21	0.00	0.21	90.0	0.19
06/26/2017	GRIFFIN, AMANDA	AM FUNDS BOND FUND OF AMERICA A	20.56	0.21	0.00	0.21	90.0	0.19
06/26/2017	CLASSENS, KRYSTA	AM FUNDS EUROPACIFIC GROWTH FUND A	18.00	0.18	0.00	0.18	90.0	0.16
06/26/2017	CLASSENS, KRYSTA	AM FUNDS EUROPACIFIC GROWTH FUND A	48.00	0.48	0.00	0.48	90.0	0.43
06/26/2017	CROWLEY, MICHA	AM FUNDS EUROPACIFIC GROWTH FUND A	184.62	3.69	0.00	3.69	90.0	3.32
06/30/2017	CROWLEY, MICHA	AM FUNDS EUROPACIFIC GROWTH FUND A	1,193.36	23.87	0.00	23.87	90.0	21.48
07/03/2017	REDDICK, RYAN	AM FUNDS EUROPACIFIC GROWTH FUND A	62.50	1.72	0.00	1.72	90.0	1.55
07/05/2017	STALEY, JOSELYN	AM FUNDS EUROPACIFIC GROWTH FUND A	200.00	10.00	0.00	10.00	90.0	9.00
06/26/2017	MCNERNEY, DAN	AM FUNDS GROWTH AND INCOME A	321.00	3.21	0.00	3.21	90.0	2.89
06/26/2017	MCNERNEY, DAN	AM FUNDS GROWTH AND INCOME A	947.16	9.47	0.00	9.47	90.0	8.52
06/26/2017	BROCKSMITH, RACHEL	AM FUNDS GROWTH AND INCOME A	72.94	0.73	0.00	0.73	90.0	0.66
06/26/2017	BROCKSMITH, RACHEL	AM FUNDS GROWTH AND INCOME A	72.94	0.73	0.00	0.73	90.0	0.66
06/26/2017	BIETSCH, MATTHEW	AM FUNDS GROWTH AND INCOME A	54.40	0.54	0.00	0.54	90.0	0.49
06/26/2017	BIETSCH, MATTHEW	AM FUNDS GROWTH AND INCOME A	54.40	0.54	0.00	0.54	90.0	0.49
06/26/2017	AHERN, OLIVIA	AM FUNDS GROWTH AND INCOME A	60.03	0.60	0.00	0.60	90.0	0.54
06/26/2017	AHERN, OLIVIA	AM FUNDS GROWTH AND INCOME A	60.03	0.60	0.00	0.60	90.0	0.54
06/26/2017	GRIFFIN, AMANDA	AM FUNDS GROWTH FUND OF AMERICA A	41.13	0.41	0.00	0.41	90.0	0.37
06/26/2017	GRIFFIN, AMANDA	AM FUNDS GROWTH FUND OF AMERICA A	41.13	0.41	0.00	0.41	90.0	0.37
06/26/2017	STALEY, JOSELYN	AM FUNDS GROWTH FUND OF AMERICA A	14.91	0.15	0.00	0.15	90.0	0.14
06/26/2017	STALEY, JOSELYN	AM FUNDS GROWTH FUND OF AMERICA A	44.75	0.45	0.00	0.45	90.0	0.41
06/26/2017	CLASSENS, KRYSTA	AM FUNDS GROWTH FUND OF AMERICA A	18.00	0.18	0.00	0.18	90.0	0.16
06/26/2017	CLASSENS, KRYSTA	AM FUNDS GROWTH FUND OF AMERICA A	48.00	0.48	0.00	0.48	90.0	0.43
06/26/2017	MARK, CHRISTOPHER	AM FUNDS GROWTH FUND OF AMERICA A	458.32	22.92	0.00	22.92	90.0	20.63
06/26/2017	CROWLEY, MICHA	AM FUNDS GROWTH FUND OF AMERICA A	369.23	7.38	0.00	7.38	90.0	6.64
06/26/2017	COOK, GREG	AM FUNDS GROWTH FUND OF AMERICA A	13.78	0.14	0.00	0.14	90.0	0.13
06/26/2017	COOK, GREG	AM FUNDS GROWTH FUND OF AMERICA A	13.78	0.14	0.00	0.14	90.0	0.13
06/26/2017	GATTORNA, MICHAEL	AM FUNDS GROWTH FUND OF AMERICA A	30.16	0.30	0.00	0.30	90.0	0.27
06/26/2017	GATTORNA, MICHAEL	AM FUNDS GROWTH FUND OF AMERICA A	30.16	0.30	0.00	0.30	90.0	0.27

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
06/26/2017	MULLENIX, AMANDA	AM FUNDS GROWTH FUND OF AMERICA A	64.39	0.64	0.00	0.64	90.0	0.58
06/26/2017	MULLENIX, AMANDA	AM FUNDS GROWTH FUND OF AMERICA A	64.39	0.64	0.00	0.64	90.0	0.58
06/26/2017	DAVIDSON, DANIELLE	AM FUNDS GROWTH FUND OF AMERICA A	42.27	0.42	0.00	0.42	90.0	0.38
06/26/2017	DAVIDSON, DANIELLE	AM FUNDS GROWTH FUND OF AMERICA A	42.27	0.42	0.00	0.42	90.0	0.38
06/26/2017	KISER, ANDREA	AM FUNDS GROWTH FUND OF AMERICA A	50.51	0.51	0.00	0.51	90.0	0.46
06/26/2017	KISER, ANDREA	AM FUNDS GROWTH FUND OF AMERICA A	50.51	0.51	0.00	0.51	90.0	0.46
06/30/2017	CROWLEY, MICHA	AM FUNDS GROWTH FUND OF AMERICA A	2,386.11	47.72	0.00	47.72	90.0	42.95
07/03/2017	REDDICK, RYAN	AM FUNDS GROWTH FUND OF AMERICA A	62.50	1.72	0.00	1.72	90.0	1.55
07/03/2017	BAUER, MATTHEW	AM FUNDS GROWTH FUND OF AMERICA A	60.29	2.26	0.00	2.26	90.0	2.03
07/03/2017	SUMMERS, AARON	AM FUNDS GROWTH FUND OF AMERICA A	56.43	2.12	0.00	2.12	90.0	1.91
07/03/2017	EICHHOLZ, JARED	AM FUNDS GROWTH FUND OF AMERICA A	151.93	5.70	0.00	5.70	90.0	5.13
07/03/2017	JOHNSON, MARK	AM FUNDS GROWTH FUND OF AMERICA A	225.00	8.44	0.00	8.44	90.0	7.60
07/05/2017	EULTGEN, VICKI	AM FUNDS GROWTH FUND OF AMERICA A	44.79	0.45	0.00	0.45	90.0	0.41
07/05/2017	EULTGEN, VICKI	AM FUNDS GROWTH FUND OF AMERICA A	75.00	0.75	0.00	0.75	90.0	0.68
07/05/2017	TURNER, JOSH	AM FUNDS GROWTH FUND OF AMERICA A	30.02	0.30	0.00	0.30	90.0	0.27
07/05/2017	TURNER, JOSH	AM FUNDS GROWTH FUND OF AMERICA A	30.02	0.30	0.00	0.30	90.0	0.27
07/05/2017	MURPHY, MELISSA	AM FUNDS GROWTH FUND OF AMERICA A	41.25	0.41	0.00	0.41	90.0	0.37
07/05/2017	MURPHY, MELISSA	AM FUNDS GROWTH FUND OF AMERICA A	260.25	2.60	0.00	2.60	90.0	2.34
07/05/2017	MURPHY, MICHAEL	AM FUNDS GROWTH FUND OF AMERICA A	82.50	0.83	0.00	0.83	90.0	0.75
07/05/2017	MURPHY, MICHAEL	AM FUNDS GROWTH FUND OF AMERICA A	520.50	5.21	0.00	5.21	90.0	4.69
07/05/2017	VICTOR, THOMAS	AM FUNDS GROWTH FUND OF AMERICA A	27.69	0.28	0.00	0.28	90.0	0.25
07/05/2017	VICTOR, THOMAS	AM FUNDS GROWTH FUND OF AMERICA A	27.69	0.28	0.00	0.28	90.0	0.25
07/05/2017	TURNER, COREY	AM FUNDS GROWTH FUND OF AMERICA A	41.25	0.41	0.00	0.41	90.0	0.37
07/05/2017	TURNER, COREY	AM FUNDS GROWTH FUND OF AMERICA A	260.25	2.60	0.00	2.60	90.0	2.34
07/05/2017	RYAN, MATTHEW	AM FUNDS GROWTH FUND OF AMERICA A	67.50	0.68	0.00	0.68	90.0	0.61
07/05/2017	RYAN, MATTHEW	AM FUNDS GROWTH FUND OF AMERICA A	67.50	0.68	0.00	0.68	90.0	0.61
07/05/2017	UNZICKER, WILLIAM	AM FUNDS GROWTH FUND OF AMERICA A	90.35	0.90	0.00	0.90	90.0	0.81
07/05/2017	UNZICKER, WILLIAM	AM FUNDS GROWTH FUND OF AMERICA A	90.35	0.90	0.00	0.90	90.0	0.81
07/05/2017	LEHMAN, COLBY	AM FUNDS GROWTH FUND OF AMERICA A	100.00	5.00	0.00	5.00	90.0	4.50
07/05/2017	MCNERNEY, DYLAN	AM FUNDS GROWTH FUND OF AMERICA A	150.00	7.50	0.00	7.50	90.0	6.75
06/26/2017	DILLON, EMMA	AM FUNDS ICA A	21.87	0.22	0.00	0.22	90.0	0.20
06/26/2017	DILLON, EMMA	AM FUNDS ICA A	29.16	0.29	0.00	0.29	90.0	0.26
06/26/2017	OPPLAND, ZACHARY	AM FUNDS ICA A	44.40	0.44	0.00	0.44	90.0	0.40

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
06/26/2017	OPPLAND, ZACHARY	AM FUNDS ICA A	133.20	1.33	0.00	1.33	90.0	1.20
07/03/2017	WINFREY, LARRY	AM FUNDS ICA A	250.00	9.38	0.00	9.38	90.0	8.44
07/03/2017	BAUER, MATTHEW	AM FUNDS ICA A	58.51	2.19	0.00	2.19	90.0	1.97
07/03/2017	SUMMERS, AARON	AM FUNDS ICA A	56.43	2.12	0.00	2.12	90.0	1.91
07/03/2017	EICHHOLZ, JARED	AM FUNDS ICA A	151.93	5.70	0.00	5.70	90.0	5.13
07/05/2017	EULTGEN, VICKI	AM FUNDS ICA A	44.79	0.45	0.00	0.45	90.0	0.41
07/05/2017	EULTGEN, VICKI	AM FUNDS ICA A	75.00	0.75	0.00	0.75	90.0	0.68
07/05/2017	MURPHY, MELISSA	AM FUNDS ICA A	33.00	0.33	0.00	0.33	90.0	0.30
07/05/2017	MURPHY, MELISSA	AM FUNDS ICA A	208.20	2.08	0.00	2.08	90.0	1.87
07/05/2017	RIDGWAY, BENJAMIN	AM FUNDS ICA A	50.00	0.50	0.00	0.50	90.0	0.45
07/05/2017	RIDGWAY, BENJAMIN	AM FUNDS ICA A	50.00	0.50	0.00	0.50	90.0	0.45
07/05/2017	SUTTON, CHRISTOPHER	AM FUNDS ICA A	83.32	0.83	0.00	0.83	90.0	0.75
07/05/2017	SUTTON, CHRISTOPHER	AM FUNDS ICA A	112.00	1.12	0.00	1.12	90.0	1.01
07/05/2017	ELMORE, STUART	AM FUNDS ICA A	92.83	0.93	0.00	0.93	90.0	0.84
07/05/2017	ELMORE, STUART	AM FUNDS ICA A	92.83	0.93	0.00	0.93	90.0	0.84
07/05/2017	MEDLEY, LISA	AM FUNDS ICA A	65.00	0.65	0.00	0.65	90.0	0.59
07/05/2017	MEDLEY, LISA	AM FUNDS ICA A	65.00	0.65	0.00	0.65	90.0	0.59
06/26/2017	REEDY, REBECCA	AM FUNDS INCOME PORTFOLIO A	37.20	0.37	0.00	0.37	90.0	0.33
06/26/2017	REEDY, REBECCA	AM FUNDS INCOME PORTFOLIO A	37.20	0.37	0.00	0.37	90.0	0.33
07/05/2017	MURPHY, MELISSA	AM FUNDS INTL GROWTH AND INCOME A	33.00	0.33	0.00	0.33	90.0	0.30
07/05/2017	MURPHY, MELISSA	AM FUNDS INTL GROWTH AND INCOME A	208.20	2.08	0.00	2.08	90.0	1.87
06/26/2017	STALEY, JOSELYN	AM FUNDS NEW ECONOMY A	14.48	0.14	0.00	0.14	90.0	0.13
06/26/2017	STALEY, JOSELYN	AM FUNDS NEW ECONOMY A	43.43	0.43	0.00	0.43	90.0	0.39
06/26/2017	CROWLEY, MICHA	AM FUNDS NEW ECONOMY A	184.61	3.69	0.00	3.69	90.0	3.32
06/26/2017	NIELSEN, BRENDA	AM FUNDS NEW ECONOMY A	31.85	0.32	0.00	0.32	90.0	0.29
06/26/2017	NIELSEN, BRENDA	AM FUNDS NEW ECONOMY A	53.08	0.53	0.00	0.53	90.0	0.48
06/30/2017	CROWLEY, MICHA	AM FUNDS NEW ECONOMY A	1,192.75	23.86	0.00	23.86	90.0	21.47
07/03/2017	REDDICK, RYAN	AM FUNDS NEW ECONOMY A	62.50	1.72	0.00	1.72	90.0	1.55
07/03/2017	BAUER, MATTHEW	AM FUNDS NEW ECONOMY A	58.52	2.19	0.00	2.19	90.0	1.97
07/05/2017	ROBINETT, CHARISSA	AM FUNDS NEW ECONOMY A	51.97	0.52	0.00	0.52	90.0	0.47
07/05/2017	ROBINETT, CHARISSA	AM FUNDS NEW ECONOMY A	51.97	0.52	0.00	0.52	90.0	0.47
07/05/2017	SUTTON, CHRISTOPHER	AM FUNDS NEW ECONOMY A	35.71	0.36	0.00	0.36	90.0	0.32
07/05/2017	SUTTON, CHRISTOPHER	AM FUNDS NEW ECONOMY A	48.00	0.48	0.00	0.48	90.0	0.43

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
07/05/2017	MCKENZIE, JADA	AM FUNDS NEW ECONOMY A	60.00	3.00	0.00	3.00	90.0	2.70
06/26/2017	GRIFFIN, AMANDA	AM FUNDS NEW PERSPECTIVE A	41.13	0.41	0.00	0.41	90.0	0.37
06/26/2017	GRIFFIN, AMANDA	AM FUNDS NEW PERSPECTIVE A	41.13	0.41	0.00	0.41	90.0	0.37
06/26/2017	STALEY, JOSELYN	AM FUNDS NEW PERSPECTIVE A	14.48	0.14	0.00	0.14	90.0	0.13
06/26/2017	STALEY, JOSELYN	AM FUNDS NEW PERSPECTIVE A	43.44	0.43	0.00	0.43	90.0	0.39
06/26/2017	COOK, GREG	AM FUNDS NEW PERSPECTIVE A	13.78	0.14	0.00	0.14	90.0	0.13
06/26/2017	COOK, GREG	AM FUNDS NEW PERSPECTIVE A	13.78	0.14	0.00	0.14	90.0	0.13
06/26/2017	GATTORNA, MICHAEL	AM FUNDS NEW PERSPECTIVE A	29.27	0.29	0.00	0.29	90.0	0.26
06/26/2017	GATTORNA, MICHAEL	AM FUNDS NEW PERSPECTIVE A	29.27	0.29	0.00	0.29	90.0	0.26
06/26/2017	STAES, SAMUEL	AM FUNDS NEW PERSPECTIVE A	16.80	0.17	0.00	0.17	90.0	0.15
06/26/2017	STAES, SAMUEL	AM FUNDS NEW PERSPECTIVE A	33.60	0.34	0.00	0.34	90.0	0.31
07/05/2017	EULTGEN, VICKI	AM FUNDS NEW PERSPECTIVE A	29.85	0.30	0.00	0.30	90.0	0.27
07/05/2017	EULTGEN, VICKI	AM FUNDS NEW PERSPECTIVE A	50.00	0.50	0.00	0.50	90.0	0.45
07/05/2017	TURNER, JOSH	AM FUNDS NEW PERSPECTIVE A	30.02	0.30	0.00	0.30	90.0	0.27
07/05/2017	TURNER, JOSH	AM FUNDS NEW PERSPECTIVE A	30.02	0.30	0.00	0.30	90.0	0.27
07/05/2017	MURPHY, MELISSA	AM FUNDS NEW PERSPECTIVE A	33.00	0.33	0.00	0.33	90.0	0.30
07/05/2017	MURPHY, MELISSA	AM FUNDS NEW PERSPECTIVE A	208.20	2.08	0.00	2.08	90.0	1.87
07/05/2017	ROBINETT, CHARISSA	AM FUNDS NEW PERSPECTIVE A	51.97	0.52	0.00	0.52	90.0	0.47
07/05/2017	ROBINETT, CHARISSA	AM FUNDS NEW PERSPECTIVE A	51.97	0.52	0.00	0.52	90.0	0.47
07/05/2017	VICTOR, THOMAS	AM FUNDS NEW PERSPECTIVE A	27.69	0.28	0.00	0.28	90.0	0.25
07/05/2017	VICTOR, THOMAS	AM FUNDS NEW PERSPECTIVE A	27.69	0.28	0.00	0.28	90.0	0.25
07/05/2017	TURNER, COREY	AM FUNDS NEW PERSPECTIVE A	41.25	0.41	0.00	0.41	90.0	0.37
07/05/2017	TURNER, COREY	AM FUNDS NEW PERSPECTIVE A	260.25	2.60	0.00	2.60	90.0	2.34
06/26/2017	CROWLEY, MICHA	AM FUNDS NEW WORLD A	184.62	3.69	0.00	3.69	90.0	3.32
06/26/2017	GATTORNA, MICHAEL	AM FUNDS NEW WORLD A	29.27	0.29	0.00	0.29	90.0	0.26
06/26/2017	GATTORNA, MICHAEL	AM FUNDS NEW WORLD A	29.27	0.29	0.00	0.29	90.0	0.26
06/30/2017	CROWLEY, MICHA	AM FUNDS NEW WORLD A	1,194.55	23.89	0.00	23.89	90.0	21.50
07/05/2017	EULTGEN, VICKI	AM FUNDS NEW WORLD A	14.93	0.15	0.00	0.15	90.0	0.14
07/05/2017	EULTGEN, VICKI	AM FUNDS NEW WORLD A	25.00	0.25	0.00	0.25	90.0	0.23
07/05/2017	TURNER, JOSH	AM FUNDS NEW WORLD A	30.02	0.30	0.00	0.30	90.0	0.27
07/05/2017	TURNER, JOSH	AM FUNDS NEW WORLD A	30.02	0.30	0.00	0.30	90.0	0.27
07/05/2017	MURPHY, MELISSA	AM FUNDS NEW WORLD A	8.25	0.08	0.00	0.08	90.0	0.07
07/05/2017	MURPHY, MELISSA	AM FUNDS NEW WORLD A	52.05	0.52	0.00	0.52	90.0	0.47

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
07/05/2017	MURPHY, MICHAEL	AM FUNDS NEW WORLD A	82.50	0.83	0.00	0.83	90.0	0.75
07/05/2017	MURPHY, MICHAEL	AM FUNDS NEW WORLD A	520.50	5.21	0.00	5.21	90.0	4.69
07/05/2017	VICTOR, THOMAS	AM FUNDS NEW WORLD A	27.69	0.28	0.00	0.28	90.0	0.25
07/05/2017	VICTOR, THOMAS	AM FUNDS NEW WORLD A	27.69	0.28	0.00	0.28	90.0	0.25
07/05/2017	TURNER, COREY	AM FUNDS NEW WORLD A	41.25	0.41	0.00	0.41	90.0	0.37
07/05/2017	TURNER, COREY	AM FUNDS NEW WORLD A	260.25	2.60	0.00	2.60	90.0	2.34
07/05/2017	RYAN, MATTHEW	AM FUNDS NEW WORLD A	67.50	0.68	0.00	0.68	90.0	0.61
07/05/2017	RYAN, MATTHEW	AM FUNDS NEW WORLD A	67.50	0.68	0.00	0.68	90.0	0.61
06/26/2017	REDDICK, RYAN	AM FUNDS SMALLCAP WORLD A	62.89	0.63	0.00	0.63	90.0	0.57
06/26/2017	REDDICK, RYAN	AM FUNDS SMALLCAP WORLD A	62.89	0.63	0.00	0.63	90.0	0.57
06/26/2017	COOK, GREG	AM FUNDS SMALLCAP WORLD A	18.38	0.18	0.00	0.18	90.0	0.16
06/26/2017	COOK, GREG	AM FUNDS SMALLCAP WORLD A	18.38	0.18	0.00	0.18	90.0	0.16
06/26/2017	DAVIDSON, DANIELLE	AM FUNDS SMALLCAP WORLD A	42.26	0.42	0.00	0.42	90.0	0.38
06/26/2017	DAVIDSON, DANIELLE	AM FUNDS SMALLCAP WORLD A	42.26	0.42	0.00	0.42	90.0	0.38
06/26/2017	STAES, SAMUEL	AM FUNDS SMALLCAP WORLD A	16.80	0.17	0.00	0.17	90.0	0.15
06/26/2017	STAES, SAMUEL	AM FUNDS SMALLCAP WORLD A	33.60	0.34	0.00	0.34	90.0	0.31
07/03/2017	REDDICK, RYAN	AM FUNDS SMALLCAP WORLD A	62.50	1.72	0.00	1.72	90.0	1.55
07/05/2017	EULTGEN, VICKI	AM FUNDS SMALLCAP WORLD A	14.93	0.15	0.00	0.15	90.0	0.14
07/05/2017	EULTGEN, VICKI	AM FUNDS SMALLCAP WORLD A	25.00	0.25	0.00	0.25	90.0	0.23
07/05/2017	TURNER, JOSH	AM FUNDS SMALLCAP WORLD A	30.02	0.30	0.00	0.30	90.0	0.27
07/05/2017	TURNER, JOSH	AM FUNDS SMALLCAP WORLD A	30.02	0.30	0.00	0.30	90.0	0.27
07/05/2017	MURPHY, MELISSA	AM FUNDS SMALLCAP WORLD A	16.50	0.17	0.00	0.17	90.0	0.15
07/05/2017	MURPHY, MELISSA	AM FUNDS SMALLCAP WORLD A	104.10	1.04	0.00	1.04	90.0	0.94
07/05/2017	VICTOR, THOMAS	AM FUNDS SMALLCAP WORLD A	27.69	0.28	0.00	0.28	90.0	0.25
07/05/2017	VICTOR, THOMAS	AM FUNDS SMALLCAP WORLD A	27.69	0.28	0.00	0.28	90.0	0.25
07/05/2017	TURNER, COREY	AM FUNDS SMALLCAP WORLD A	41.25	0.41	0.00	0.41	90.0	0.37
07/05/2017	TURNER, COREY	AM FUNDS SMALLCAP WORLD A	260.25	2.60	0.00	2.60	90.0	2.34
07/05/2017	HOLTKAMP, MARIGENE	AM FUNDS U.S. GOVERNMENT SECURITIES	77.50	0.78	0.00	0.78	90.0	0.70
07/05/2017	HOLTKAMP, MARIGENE	AM FUNDS U.S. GOVERNMENT SECURITIES	375.00	3.75	0.00	3.75	90.0	3.38
06/26/2017	GRIFFIN, AMANDA	AM FUNDS WASHINGTON MUTUAL INVESTOR	34.27	0.34	0.00	0.34	90.0	0.31
06/26/2017	GRIFFIN, AMANDA	AM FUNDS WASHINGTON MUTUAL INVESTOR	34.27	0.34	0.00	0.34	90.0	0.31
07/05/2017	TOMPKINS, ERIKA	AM FUNDS WASHINGTON MUTUAL INVESTOR	108.22	1.08	0.00	1.08	90.0	0.97
07/05/2017	TOMPKINS, ERIKA	AM FUNDS WASHINGTON MUTUAL INVESTOR	180.37	1.80	0.00	1.80	90.0	1.62

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
/ /	CHADWICK, MARY	OPPENHEIMER CAPITAL INCOME A	0.00	84.42	0.00	84.42	90.0	75.98
/ /	CHADWICK, MARY	OPPENHEIMER CAPITAL INCOME A	0.00	6.29	0.00	6.29	90.0	5.66
/ /	CHADWICK, MARY	OPPENHEIMER LIMITED TERM MUNI A	0.00	19.97	0.00	19.97	90.0	17.97
/ /	CHADWICK, MARY	OPPENHEIMER SENIOR FLOATING RATE A	0.00	35.13	0.00	35.13	90.0	31.62
/ /	KAUFMAN, JEFFREY	OPPENHEIMER VALUE A	0.00	11.73	0.00	11.73	90.0	10.56
* MUTUAL FUNDS SUBTOTAL *			\$52,023.77	\$996.72	\$0.00	\$996.72		\$897.26
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
06/30/2017	OGLESBY, WILLIAM	ALLIANZ HIGH FIVE TRADITIONAL	155,088.42	193.86	0.00	193.86	90.0	174.47
06/30/2017	SHIKLES, IRENE	ALLIANZ HIGH FIVE TRADITIONAL	36,115.98	45.14	0.00	45.14	90.0	40.63
06/30/2017	LEE, HOWARD	ALLIANZ VISION	61,640.39	77.05	0.00	77.05	90.0	69.35
06/30/2017	PAGE, BRIAN	JNL ELITE ACCESS W/ LIQUIDITY	12,073.89	10.06	0.00	10.06	90.0	9.05
06/30/2017	ANDING, MARY DIANE	JNL PERSPECTIVE II 04/14	106,172.09	44.24	0.00	44.24	90.0	39.82
06/30/2017	STEWART, SHEILA	JNL PERSPECTIVE II 04/14	239,211.30	99.67	0.00	99.67	90.0	89.70
06/30/2017	DEAN GUIER INC	JNL PERSPECTIVE II 04/14	190,268.64	79.28	0.00	79.28	90.0	71.35
06/30/2017	GUIER, CARROL	JNL PERSPECTIVE II 04/14	23,153.80	9.65	0.00	9.65	90.0	8.69
06/30/2017	CALLIS, CHARLES	JNL PERSPECTIVE II 05/05	28,204.23	11.75	0.00	11.75	90.0	10.58
06/30/2017	OWEN, ERNEST	JNL PERSPECTIVE II 05/05	144,170.39	60.07	0.00	60.07	90.0	54.06
06/30/2017	OSSMAN, ED	JNL PERSPECTIVE II 05/05	56,752.67	23.65	0.00	23.65	90.0	21.29
06/30/2017	OSSMAN, EDWARD	JNL PERSPECTIVE II 05/05	26,367.23	10.99	0.00	10.99	90.0	9.89
06/30/2017	OSSMAN, EDWARD	JNL PERSPECTIVE II 05/05	151,716.28	63.22	0.00	63.22	90.0	56.90
06/30/2017	MARK, RICHARD GEORGE	JNL PERSPECTIVE II 05/05	91,132.40	37.97	0.00	37.97	90.0	34.17
06/30/2017	LANGE, ARLEN	JNL PERSPECTIVE II 05/05	125,947.12	52.48	0.00	52.48	90.0	47.23
06/30/2017	MCBRIDE, KENNETH	JNL PERSPECTIVE II 05/05	293,019.34	122.09	0.00	122.09	90.0	109.88
06/30/2017	ANDING, MARY DIANE	JNL PERSPECTIVE II 05/05	236,640.85	98.60	0.00	98.60	90.0	88.74
06/21/2017	JENNINGS, MARY	PAC LIFE PACIFIC CHOICE	0.00	299.49	0.00	299.49	90.0	269.54
06/29/2017	ANDERSON, CHERRI	SBL ADVISORDESIGNS VA	27,505.43	22.91	0.00	22.91	90.0	20.62
06/29/2017	KLANG, MARCHEA	SBL ADVISORDESIGNS VA	108,917.62	90.77	0.00	90.77	90.0	81.69
06/29/2017	SCOFIELD, ROBERT	SBL ADVISORDESIGNS VA	11,024.86	9.18	0.00	9.18	90.0	8.26
06/29/2017	BENNETT, MILDRED	SBL ADVISORDESIGNS VA	92,344.01	76.95	0.00	76.95	90.0	69.26
06/29/2017	KLANG, MARCHEA	SBL ADVISORDESIGNS VA	94,944.59	79.12	0.00	79.12	90.0	71.21
06/29/2017	DOWNS, JAMES	SBL ADVISORDESIGNS VA	38,378.63	31.98	0.00	31.98	90.0	28.78
06/29/2017	LEE, HOWARD	SBL SECUREDESIGNS VA	252,395.15	52.57	0.00	52.57	90.0	47.31
* VARIABLE ANNUITIES SUBTOTAL *			\$2,603,185.31	\$1,702.74	\$0.00	\$1,702.74		\$1,532.47

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE UNIVERSAL LIFE</u>								
06/19/2017	HALL, ELLEN	PAC LIFE VUL	50.00	1.00	0.00	1.00	90.0	0.90
06/19/2017	GRIFFITH, CHERYL	PAC LIFE VUL	50.00	1.00	0.00	1.00	90.0	0.90
06/19/2017	MCNERNEY, DAVID	PAC LIFE VUL	1,000.00	20.00	0.00	20.00	90.0	18.00
06/20/2017	PATTISON, CHRISTINE	PAC LIFE VUL	200.00	6.00	0.00	6.00	90.0	5.40
06/20/2017	GAMM, SKYLAR	PAC LIFE VUL	7.37	7.37	0.00	7.37	90.0	6.63
06/20/2017	GAMM, SKYLAR	PAC LIFE VUL	417.63	104.41	0.00	104.41	90.0	93.97
06/22/2017	ELLIOTT, MITCHELL	PAC LIFE VUL	100.00	3.00	0.00	3.00	90.0	2.70
06/23/2017	JONES, KAREN	PAC LIFE VUL	50.00	1.50	0.00	1.50	90.0	1.35
06/26/2017	KING, CALEB	PAC LIFE VUL	50.00	0.60	0.00	0.60	90.0	0.54
06/26/2017	JONES, KENNETH	PAC LIFE VUL	60.00	1.20	0.00	1.20	90.0	1.08
06/26/2017	LAFFERTY, JILL	PAC LIFE VUL	0.00	3.26	0.00	3.26	90.0	2.93
06/26/2017	ADAMS, GREGORY	PAC LIFE VUL	150.00	3.00	0.00	3.00	90.0	2.70
06/26/2017	ADAMS, ASHLEY	PAC LIFE VUL	100.00	2.00	0.00	2.00	90.0	1.80
06/26/2017	GRIFFIN, AMANDA	PAC LIFE VUL	68.07	68.07	0.00	68.07	90.0	61.26
06/26/2017	GRIFFIN, AMANDA	PAC LIFE VUL	14.18	0.28	0.00	0.28	90.0	0.25
06/26/2017	GRIFFIN, AMANDA	PAC LIFE VUL	23.67	0.47	0.00	0.47	90.0	0.42
06/26/2017	ADAMS, JAXON	PAC LIFE VUL	50.00	1.00	0.00	1.00	90.0	0.90
06/27/2017	KING, CALEB	PAC LIFE VUL	0.00	6.00	0.00	6.00	90.0	5.40
* VARIABLE UNIVERSAL LIFE SUBTOTAL *			\$2,390.92	\$230.16	\$0.00	\$230.16		\$207.13
*** BROKER TRANSACTIONS TOTAL ***			\$2,657,600.00	\$2,929.62	\$0.00	\$2,929.62		\$2,636.86

SPLIT TRANSACTIONS**BROKER: JEFF/JASON KAUFMAN/KEMBLE #349**

06/29/2017	SUMNER, CASEY	AM FUNDS 2045 TARGET DATE-A	33.84	0.79	0.00	0.79	90.0	0.71
06/29/2017	SUMNER, CASEY	AM FUNDS 2045 TARGET DATE-A	1,041.67	24.35	0.00	24.35	90.0	21.92
06/26/2017	CARSON, MATTHEW	AM FUNDS 2055 TARGET DATE-A	47.51	0.26	0.00	0.26	90.0	0.23
06/26/2017	CARSON, MATTHEW	AM FUNDS 2055 TARGET DATE-A	47.51	0.26	0.00	0.26	90.0	0.23
06/26/2017	WAHLIG, KACEY	AM FUNDS AMERICAN BALANCED A	22.59	0.13	0.00	0.13	90.0	0.12
06/26/2017	WAHLIG, KACEY	AM FUNDS AMERICAN BALANCED A	22.59	0.13	0.00	0.13	90.0	0.12
06/28/2017	GATTORNA, CHRISTINE	AM FUNDS AMERICAN BALANCED A	24,000.00	561.00	0.00	561.00	90.0	504.90
07/06/2017	THOMPSON, TERRY	AM FUNDS AMERICAN BALANCED A	161,226.00	1,418.79	0.00	1,418.79	90.0	1,276.91
06/28/2017	GATTORNA, CHRISTINE	AM FUNDS CAPITAL WORLD GRTH & INC A	9,825.40	229.67	0.00	229.67	90.0	206.70

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<u>SPLIT TRANSACTIONS</u>								
BROKER: JEFF/JASON KAUFMAN/KEMBLE #349								
07/06/2017	THOMPSON, TERRY	AM FUNDS CAPITAL WORLD GRTH & INC A	161,226.00	1,418.79	0.00	1,418.79	90.0	1,276.91
06/26/2017	EISELE, HAMILTON	AM FUNDS GROWTH FUND OF AMERICA A	17.10	0.09	0.00	0.09	90.0	0.08
06/26/2017	EISELE, HAMILTON	AM FUNDS GROWTH FUND OF AMERICA A	22.80	0.13	0.00	0.13	90.0	0.12
06/26/2017	DOOLEY, BRUCE	AM FUNDS GROWTH FUND OF AMERICA A	47.59	0.26	0.00	0.26	90.0	0.23
06/26/2017	DOOLEY, BRUCE	AM FUNDS GROWTH FUND OF AMERICA A	47.59	0.26	0.00	0.26	90.0	0.23
06/26/2017	BONHAM, NICOLE	AM FUNDS GROWTH FUND OF AMERICA A	11.30	0.06	0.00	0.06	90.0	0.05
06/26/2017	BONHAM, NICOLE	AM FUNDS GROWTH FUND OF AMERICA A	11.30	0.06	0.00	0.06	90.0	0.05
06/26/2017	SPEIGLE, SARAH	AM FUNDS GROWTH FUND OF AMERICA A	42.15	0.23	0.00	0.23	90.0	0.21
06/26/2017	SPEIGLE, SARAH	AM FUNDS GROWTH FUND OF AMERICA A	42.15	0.23	0.00	0.23	90.0	0.21
06/26/2017	LUKIC, MIROSLAV	AM FUNDS GROWTH FUND OF AMERICA A	30.00	0.16	0.00	0.16	90.0	0.14
06/26/2017	LUKIC, MIROSLAV	AM FUNDS GROWTH FUND OF AMERICA A	30.00	0.16	0.00	0.16	90.0	0.14
06/28/2017	BROWN, CODY	AM FUNDS GROWTH FUND OF AMERICA A	100.00	2.75	0.00	2.75	90.0	2.48
06/29/2017	SUMNER, CALEB	AM FUNDS GROWTH FUND OF AMERICA A	136.61	3.20	0.00	3.20	90.0	2.88
06/29/2017	SUMNER, CALEB	AM FUNDS GROWTH FUND OF AMERICA A	833.34	19.48	0.00	19.48	90.0	17.53
07/05/2017	BARTLETT, STEVEN	AM FUNDS GROWTH FUND OF AMERICA A	81.19	0.45	0.00	0.45	90.0	0.41
07/05/2017	BARTLETT, STEVEN	AM FUNDS GROWTH FUND OF AMERICA A	48.72	0.27	0.00	0.27	90.0	0.24
06/26/2017	ZELLMER, RIANNON	AM FUNDS ICA A	11.99	0.07	0.00	0.07	90.0	0.06
06/26/2017	ZELLMER, RIANNON	AM FUNDS ICA A	11.99	0.07	0.00	0.07	90.0	0.06
06/26/2017	WAHLIG, KACEY	AM FUNDS ICA A	22.60	0.13	0.00	0.13	90.0	0.12
06/26/2017	WAHLIG, KACEY	AM FUNDS ICA A	22.60	0.13	0.00	0.13	90.0	0.12
06/26/2017	HELMANDOLLAR, OLIVIA	AM FUNDS ICA A	18.54	0.10	0.00	0.10	90.0	0.09
06/26/2017	HELMANDOLLAR, OLIVIA	AM FUNDS ICA A	18.54	0.10	0.00	0.10	90.0	0.09
07/05/2017	HAGUE, VICTORIA	AM FUNDS ICA A	67.52	0.37	0.00	0.37	90.0	0.33
07/05/2017	HAGUE, VICTORIA	AM FUNDS ICA A	400.00	2.20	0.00	2.20	90.0	1.98
07/03/2017	LEHMAN, COLBY	AM FUNDS NEW PERSPECTIVE A	50.00	1.37	0.00	1.37	90.0	1.23
06/26/2017	EISELE, HAMILTON	AM FUNDS NEW WORLD A	17.10	0.09	0.00	0.09	90.0	0.08
06/26/2017	EISELE, HAMILTON	AM FUNDS NEW WORLD A	22.80	0.13	0.00	0.13	90.0	0.12
06/26/2017	HELMANDOLLAR, OLIVIA	AM FUNDS SMALLCAP WORLD A	18.54	0.10	0.00	0.10	90.0	0.09
06/26/2017	HELMANDOLLAR, OLIVIA	AM FUNDS SMALLCAP WORLD A	18.54	0.10	0.00	0.10	90.0	0.09
06/26/2017	LUKIC, MIROSLAV	AM FUNDS SMALLCAP WORLD A	30.00	0.16	0.00	0.16	90.0	0.14
06/26/2017	LUKIC, MIROSLAV	AM FUNDS SMALLCAP WORLD A	30.00	0.16	0.00	0.16	90.0	0.14
07/05/2017	HAGUE, VICTORIA	AM FUNDS SMALLCAP WORLD A	16.88	0.09	0.00	0.09	90.0	0.08
07/05/2017	HAGUE, VICTORIA	AM FUNDS SMALLCAP WORLD A	100.00	0.55	0.00	0.55	90.0	0.50

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<u>SPLIT TRANSACTIONS</u>								
<u>BROKER: JEFF/JASON KAUFMAN/KEMBLE #349</u>								
07/05/2017	BARTLETT, STEVEN	AM FUNDS SMALLCAP WORLD A	48.72	0.27	0.00	0.27	90.0	0.24
07/05/2017	BARTLETT, STEVEN	AM FUNDS SMALLCAP WORLD A	81.20	0.45	0.00	0.45	90.0	0.41
06/29/2017	SUMNER, CALEB	AM FUNDS WASHINGTON MUTUAL INVESTOR	34.15	0.80	0.00	0.80	90.0	0.72
06/29/2017	SUMNER, CALEB	AM FUNDS WASHINGTON MUTUAL INVESTOR	208.33	4.87	0.00	4.87	90.0	4.38
06/28/2017	CARSON, SEDEL	PAC LIFE VUL	55.00	15.12	0.00	15.12	90.0	13.61
06/28/2017	CARSON, MATTHEW	PAC LIFE VUL	7.57	2.08	0.00	2.08	90.0	1.87
06/28/2017	CARSON, MATTHEW	PAC LIFE VUL	142.43	9.79	0.00	9.79	90.0	8.81
06/28/2017	CARSON, SEDEL	PAC LIFE VUL	55.00	15.12	0.00	15.12	90.0	13.61
06/28/2017	CARSON, MATTHEW	PAC LIFE VUL	7.57	2.08	0.00	2.08	90.0	1.87
06/28/2017	CARSON, MATTHEW	PAC LIFE VUL	142.43	9.79	0.00	9.79	90.0	8.81
* JEFF/JASON KAUFMAN/KEMBLE SUBTOTAL *			\$360,654.99	\$3,748.25	\$0.00	\$3,748.25		\$3,373.40
<u>BROKER: JASON KEMBLE #394</u>								
06/26/2017	DANIELS, CLINTON	AM FUNDS GROWTH FUND OF AMERICA A	100.00	2.00	0.00	2.00	90.0	1.80
06/26/2017	DANIELS, CLINTON	AM FUNDS SMALLCAP WORLD A	100.00	2.00	0.00	2.00	90.0	1.80
* JASON KEMBLE SUBTOTAL *			\$200.00	\$4.00	\$0.00	\$4.00		\$3.60
*** SPLIT TRANSACTIONS TOTAL ***			\$360,854.99	\$3,752.25	\$0.00	\$3,752.25		\$3,377.00

ADJUSTMENTS

07/15/2017	*E & O INSURANCE: CURRENT MONTH INS	0.00						-300.00
07/15/2017	*FINRA: FL IND. REG. FEE	0.00						-50.00
07/15/2017	*FINRA: NV IND. REG. FEE	0.00						-125.00
07/15/2017	*TECHNOLOGY: ADMIN - KIM KAUFMAN	0.00						-100.00
07/15/2017	*TECHNOLOGY: CURRENT MONTH TECH	0.00						-275.00
*** ADJUSTMENTS TOTAL ***		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$-850.00

NOTES: * - Indicates adjustment is not included in 1099 Earnings

** - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount & Gross Commission displayed

BROKER COMMISSION TOTALS

Broker Transactions	\$2,636.86
Split Transactions	\$3,377.00
Override Transactions	\$0.00
Adjustments	\$-850.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$5,163.86
Year-to-date Gross	\$89,431.11
Year-to-date Earnings	\$89,521.84