BROKER



COMMISSION STATEMENT July 31, 2018

INVESTMENT

JEFF/JASON, K148 KAUFMAN/KEMBLE

BROKER #: K148

GROSS

BRANCH: JEFFREY KAUFMAN

CLEARING

NET

, MI

DATE	CLIENT	INVESTMENT	AMOUNT	COMMISSION	CHARGE	COMMISSION F	RATE	COMMISSION
DATE	CHIENI	INVESTMENT	AMOUNT	COMMISSION	CHARGE	COMMISSION	MIL	COMMISSION
		DIRECT TRANS	A CTTONG					
		DIRECT TRANS	ACTIONS					
PRODUCT C	ATEGORY: MUTUAL FUNDS							
^07/10/2018	B LANGE, ARLEN	AM FUNDS AMERICAN BALANCED A	800.00	40.00	0.00	40.00 1	00.0	0.00
^07/11/2018	WAHLIG, KACEY	AM FUNDS AMERICAN BALANCED A	21.65	0.22	0.00	0.22 1	00.0	0.00
^07/11/2018	WAHLIG, KACEY	AM FUNDS AMERICAN BALANCED A	21.65	0.22	0.00	0.22 1	00.0	0.00
^07/13/2018	BAILEY, JASON	AM FUNDS AMERICAN BALANCED A	73,850.00	2,030.88	0.00	2,030.88 1	00.0	0.00
^07/11/2018	B LUKIC, MIROSLAV	AM FUNDS EUROPACIFIC GROWTH FUND A	28.27	0.28	0.00	0.28 1	00.0	0.00
^07/11/2018	B LUKIC, MIROSLAV	AM FUNDS EUROPACIFIC GROWTH FUND A	28.28	0.28	0.00	0.28 1	00.0	0.00
^07/11/2018	SKELTON, SARAH	AM FUNDS EUROPACIFIC GROWTH FUND A	34.88	0.35	0.00	0.35 1	00.0	0.00
^07/11/2018	SKELTON, SARAH	AM FUNDS EUROPACIFIC GROWTH FUND A	34.88	0.35	0.00	0.35 1	00.0	0.00
^07/13/2018	BAILEY, JASON	AM FUNDS EUROPACIFIC GROWTH FUND A	3,900.00	107.25	0.00	107.25 1	00.0	0.00
^07/10/2018	B WHEAT, BRYAN	AM FUNDS GROWTH FUND OF AMERICA A	229.00	11.45	0.00	11.45 1	00.0	0.00
^07/11/2018	B MCKENZIE, JADA	AM FUNDS GROWTH FUND OF AMERICA A	53.20	0.53	0.00	0.53 1	00.0	0.00
^07/11/2018	B MCKENZIE, JADA	AM FUNDS GROWTH FUND OF AMERICA A	53.20	0.53	0.00	0.53 1	00.0	0.00
^07/11/2018	CARSON, MATTHEW	AM FUNDS GROWTH FUND OF AMERICA A	82.41	0.82	0.00	0.82 1	00.0	0.00
^07/11/2018	CARSON, MATTHEW	AM FUNDS GROWTH FUND OF AMERICA A	82.41	0.82	0.00	0.82 1	00.0	0.00
^07/11/2018	B EISELE, HAMILTON	AM FUNDS GROWTH FUND OF AMERICA A	27.00	0.27	0.00	0.27 1	00.0	0.00
^07/11/2018	B EISELE, HAMILTON	AM FUNDS GROWTH FUND OF AMERICA A	20.25	0.20	0.00	0.20 1	00.0	0.00
^07/11/2018	DOOLEY, BRUCE	AM FUNDS GROWTH FUND OF AMERICA A	46.69	0.47	0.00	0.47 1	00.0	0.00
^07/11/2018	B DOOLEY, BRUCE	AM FUNDS GROWTH FUND OF AMERICA A	46.69	0.47	0.00	0.47 1	00.0	0.00
^07/11/2018	BONHAM, NICOLE	AM FUNDS GROWTH FUND OF AMERICA A	11.70	0.12	0.00	0.12 1	00.0	0.00
^07/11/2018	BONHAM, NICOLE	AM FUNDS GROWTH FUND OF AMERICA A	11.70	0.12	0.00	0.12 1	00.0	0.00
^07/11/2018	B LUKIC, MIROSLAV	AM FUNDS GROWTH FUND OF AMERICA A	29.13	0.29	0.00	0.29 1	00.0	0.00
^07/11/2018	LUKIC, MIROSLAV	AM FUNDS GROWTH FUND OF AMERICA A	29.13	0.29	0.00	0.29 1	00.0	0.00
^07/11/2018	BOEDECKER, SUZANNE	AM FUNDS GROWTH FUND OF AMERICA A	48.00	0.48	0.00	0.48 1	00.0	0.00
^07/11/2018	BOEDECKER, SUZANNE	AM FUNDS GROWTH FUND OF AMERICA A	48.00	0.48	0.00	0.48 1	00.0	0.00
^07/11/2018	WILBANKS, DAVID	AM FUNDS GROWTH FUND OF AMERICA A	48.96	0.49	0.00	0.49 1	00.0	0.00
^07/11/2018	WILBANKS, DAVID	AM FUNDS GROWTH FUND OF AMERICA A	48.96	0.49	0.00	0.49 1	00.0	0.00

NOTES: * - Indicates adjustment is not included in 1099 Earnings

^{** -} Indicates adjustment is not included in Totals or Commissions

[^]Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
								_
		DIRECT TRANS	BACTIONS					
PRODUCT CA	TEGORY: MUTUAL FUNDS							
^07/11/2018	CATALANO, SHELBY	AM FUNDS GROWTH FUND OF AMERICA A	18.26	0.18	0.00	0.18	100.0	0.00
^07/11/2018	CATALANO, SHELBY	AM FUNDS GROWTH FUND OF AMERICA A	18.26	0.18	0.00	0.18	100.0	0.00
^07/11/2018	SHIELDS, DANA	AM FUNDS GROWTH FUND OF AMERICA A	75.99	0.76	0.00	0.76	100.0	0.00
^07/11/2018	SHIELDS, DANA	AM FUNDS GROWTH FUND OF AMERICA A	32.57	0.33	0.00	0.33	100.0	0.00
^07/11/2018	PINTOR, SARAH	AM FUNDS GROWTH FUND OF AMERICA A	7.98	0.08	0.00	0.08	100.0	0.00
^07/11/2018	PINTOR, SARAH	AM FUNDS GROWTH FUND OF AMERICA A	7.98	0.08	0.00	0.08	100.0	0.00
^07/11/2018	PANHORST, ELIZABETH	AM FUNDS GROWTH FUND OF AMERICA A	48.01	0.48	0.00	0.48	100.0	0.00
^07/11/2018	PANHORST, ELIZABETH	AM FUNDS GROWTH FUND OF AMERICA A	48.01	0.48	0.00	0.48	100.0	0.00
^07/11/2018	ASBURY, CANAAN	AM FUNDS GROWTH FUND OF AMERICA A	35.75	0.36	0.00	0.36	100.0	0.00
^07/11/2018	ASBURY, CANAAN	AM FUNDS GROWTH FUND OF AMERICA A	35.75	0.36	0.00	0.36	100.0	0.00
^07/11/2018	DOWNES, JANICE	AM FUNDS GROWTH FUND OF AMERICA A	43.20	0.43	0.00	0.43	100.0	0.00
^07/11/2018	DOWNES, JANICE	AM FUNDS GROWTH FUND OF AMERICA A	43.20	0.43	0.00	0.43	100.0	0.00
^07/11/2018	DIXON, CAITLIN	AM FUNDS GROWTH FUND OF AMERICA A	31.20	0.31	0.00	0.31	100.0	0.00
^07/11/2018	DIXON, CAITLIN	AM FUNDS GROWTH FUND OF AMERICA A	31.20	0.31	0.00	0.31	100.0	0.00
^07/11/2018	JOHNSON, CHADRIC	AM FUNDS GROWTH FUND OF AMERICA A	40.32	0.40	0.00	0.40	100.0	0.00
^07/11/2018	JOHNSON, CHADRIC	AM FUNDS GROWTH FUND OF AMERICA A	40.32	0.40	0.00	0.40	100.0	0.00
^07/13/2018	BAILEY, JASON	AM FUNDS GROWTH FUND OF AMERICA A	2,250.00	61.88	0.00	61.88	100.0	0.00
^07/13/2018	BAILEY, JASON	AM FUNDS GROWTH FUND OF AMERICA A	3,900.00	107.25	0.00	107.25	100.0	0.00
^07/16/2018	THOMPSON, TERRY	AM FUNDS GROWTH FUND OF AMERICA A	300.00	3.60	0.00	3.60	100.0	0.00
^07/16/2018	MCNERNEY, DYLAN	AM FUNDS GROWTH FUND OF AMERICA A	100.00	5.00	0.00	5.00	100.0	0.00
^07/16/2018	MCNERNEY, DASAN	AM FUNDS GROWTH FUND OF AMERICA A	100.00	5.00	0.00	5.00	100.0	0.00
^07/19/2018	SUMNER, CASEY	AM FUNDS GROWTH FUND OF AMERICA A	520.84	19.53	0.00	19.53	100.0	0.00
^07/19/2018	SUMNER, CASEY	AM FUNDS GROWTH FUND OF AMERICA A	19.36	0.73	0.00	0.73	100.0	0.00
^07/19/2018	SUMNER, CALEB	AM FUNDS GROWTH FUND OF AMERICA A	520.84	19.53	0.00	19.53	100.0	0.00
^07/19/2018	SUMNER, CALEB	AM FUNDS GROWTH FUND OF AMERICA A	89.91	3.37	0.00	3.37	100.0	0.00
^07/20/2018	BAILEY, JUDITH	AM FUNDS GROWTH FUND OF AMERICA A	60.00	3.00	0.00	3.00	100.0	0.00
^07/20/2018	MCNERNEY, DAVID	AM FUNDS GROWTH FUND OF AMERICA A	100.00	5.00	0.00	5.00	100.0	0.00
^07/11/2018	CULLEY, TRACY	AM FUNDS GROWTH PORT A	157.71	1.58	0.00	1.58	100.0	0.00
^07/11/2018	CULLEY, TRACY	AM FUNDS GROWTH PORT A	47.31	0.47	0.00	0.47	100.0	0.00
^07/11/2018	ZELLMER, RIANNON	AM FUNDS ICA A	21.19	0.21	0.00	0.21	100.0	0.00
^07/11/2018	ZELLMER, RIANNON	AM FUNDS ICA A	21.19	0.21	0.00	0.21	100.0	0.00
^07/11/2018	WAHLIG, KACEY	AM FUNDS ICA A	21.66	0.22	0.00	0.22	100.0	0.00
^07/11/2018	WAHLIG, KACEY	AM FUNDS ICA A	21.66	0.22	0.00	0.22	100.0	0.00

NOTES: * - Indicates adjustment is not included in 1099 Earnings ** - Indicates adjustment is not included in Totals or Commissions

[^]Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION RATE	BROKER COMMISSION	
<u>DIRECT TRANSACTIONS</u>								
PRODUCT CA	TEGORY: MUTUAL FUNDS							
^07/11/2018	HELMANDOLLAR, OLIVIA	AM FUNDS ICA A	18.91	0.19	0.00	0.19 100.0	0.00	
^07/11/2018	HELMANDOLLAR, OLIVIA	AM FUNDS ICA A	18.91	0.19	0.00	0.19 100.0	0.00	
^07/11/2018	POLSON, CHRISTOPHER	AM FUNDS NEW ECONOMY A	45.02	0.45	0.00	0.45 100.0	0.00	
^07/11/2018	POLSON, CHRISTOPHER	AM FUNDS NEW ECONOMY A	45.02	0.45	0.00	0.45 100.0	0.00	
^07/13/2018	BAILEY, JASON	AM FUNDS NEW ECONOMY A	3,900.00	107.25	0.00	107.25 100.0	0.00	
^07/19/2018	SUMNER, CASEY	AM FUNDS NEW ECONOMY A	520.83	19.53	0.00	19.53 100.0	0.00	
^07/19/2018	SUMNER, CASEY	AM FUNDS NEW ECONOMY A	19.35	0.73	0.00	0.73 100.0	0.00	
^07/19/2018	SUMNER, CALEB	AM FUNDS NEW ECONOMY A	520.83	19.53	0.00	19.53 100.0	0.00	
^07/19/2018	SUMNER, CALEB	AM FUNDS NEW ECONOMY A	89.92	3.37	0.00	3.37 100.0	0.00	
^07/11/2018	MCNERNEY, DAVID	AM FUNDS NEW PERSPECTIVE A	312.85	3.13	0.00	3.13 100.0	0.00	
^07/11/2018	MCNERNEY, DAVID	AM FUNDS NEW PERSPECTIVE A	123.00	1.23	0.00	1.23 100.0	0.00	
^07/13/2018	BAILEY, JASON	AM FUNDS NEW PERSPECTIVE A	3,900.00	107.25	0.00	107.25 100.0	0.00	
^07/11/2018	EISELE, HAMILTON	AM FUNDS NEW WORLD A	27.00	0.27	0.00	0.27 100.0	0.00	
^07/11/2018	EISELE, HAMILTON	AM FUNDS NEW WORLD A	20.25	0.20	0.00	0.20 100.0	0.00	
^07/11/2018	STIDHAM, AUSTIN	AM FUNDS NEW WORLD A	60.90	0.61	0.00	0.61 100.0	0.00	
^07/11/2018	STIDHAM, AUSTIN	AM FUNDS NEW WORLD A	36.54	0.37	0.00	0.37 100.0	0.00	
^07/13/2018	BAILEY, JASON	AM FUNDS NEW WORLD A	3,900.00	107.25	0.00	107.25 100.0	0.00	
^07/10/2018	LANGE, ARLEN	AM FUNDS SMALLCAP WORLD A	200.00	10.00	0.00	10.00 100.0	0.00	
^07/11/2018	HELMANDOLLAR, OLIVIA	AM FUNDS SMALLCAP WORLD A	18.91	0.19	0.00	0.19 100.0	0.00	
^07/11/2018	HELMANDOLLAR, OLIVIA	AM FUNDS SMALLCAP WORLD A	18.91	0.19	0.00	0.19 100.0	0.00	
^07/11/2018	LUKIC, MIROSLAV	AM FUNDS SMALLCAP WORLD A	28.28	0.28	0.00	0.28 100.0	0.00	
^07/11/2018	LUKIC, MIROSLAV	AM FUNDS SMALLCAP WORLD A	28.27	0.28	0.00	0.28 100.0	0.00	
^07/13/2018	BAILEY, JASON	AM FUNDS SMALLCAP WORLD A	3,900.00	107.25	0.00	107.25 100.0	0.00	
^07/16/2018	THOMPSON, TERRY	AM FUNDS SMALLCAP WORLD A	300.00	3.60	0.00	3.60 100.0	0.00	
^07/16/2018	DOOLEY, BRUCE	AM FUNDS SMALLCAP WORLD A	50.00	2.50	0.00	2.50 100.0	0.00	
		* MUTUAL FUNDS SUBTOTAL *	\$106,549.41	\$2,936.81	\$0.00	\$2,936.81	\$0.00	
PRODUCT CA	TEGORY: VARIABLE UNIVERS	AL LIFE						
^06/28/2018	CARSON, SEDEL	PAC LIFE VUL	55.00	0.55	0.00	0.55 100.0	0.00	
^06/28/2018	CARSON, MATTHEW	PAC LIFE VUL	7.57	0.08	0.00	0.08 100.0	0.00	
^06/28/2018	CARSON, MATTHEW	PAC LIFE VUL	142.43	14.96	0.00	14.96 100.0	0.00	
^06/28/2018	CARSON, SEDEL	PAC LIFE VUL	55.00	0.55	0.00	0.55 100.0	0.00	
^06/28/2018	CARSON, MATTHEW	PAC LIFE VUL	7.57	0.08	0.00	0.08 100.0	0.00	
^06/28/2018	CARSON, MATTHEW	PAC LIFE VUL	142.43	14.96	0.00	14.96 100.0	0.00	

NOTES: * - Indicates adjustment is not included in 1099 Earnings ** - Indicates adjustment is not included in Totals or Commissions

[^]Date - Split Trade - full Investment Amount & Gross Commission displayed

age	No.	

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		DIRECT TRANS	SACTIONS					
PRODUCT CA	TEGORY: VARIABLE	UNIVERSAL LIFE						
^07/02/2018	MCNERNEY, DASAN	PAC LIFE VUL	200.00	6.00	0.00	6.00	100.0	0.00
		* VARIABLE UNIVERSAL LIFE SUBTOTAL *	\$610.00	\$37.18	\$0.00	\$37.18		\$0.00
		*** DIRECT TRANSACTIONS TOTAL ***	\$107,159.41	\$2,973.99	\$0.00	\$2,973.99		\$0.00
					<u> </u>	BROKER COMMI	SSION	TOTALS
					Broke	r Transactions		\$0.00
					Spli	t Transactions		\$0.00
					Overrid	e Transactions		\$0.00
						Adjustments		\$0.00
						Payroll Draw	,	\$0.00
						Base Salary		\$0.00
					Prior	Period Balance		\$0.00
					FI	NRA Assessment		\$0.00
					S	IPC Assessment		\$0.00
		Please Retain for Your Records THERE WILL BE NO CHECK THIS PERIOD			Balance Forwar			\$0.00
					Year	r-to-date Gros	s	\$0.00
					Year-to	o-date Earning	s	\$0.00