



Concorde Investment Services, LLC  
**COMMISSION STATEMENT**  
**May 15, 2018**

05/11/2018  
Page No. 1

JOSEPH, M138 MICHALETZ  
41474 Judson Bottom Road

BROKER #: M138 Terminated 04/18/2018  
BRANCH: DISCIPLINE ADVISORS,

North Mankato, MI 56003-

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>CLEARING TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
05/10/2018	HINTON, ALYSSA	TRANSAMERICA AA GROWTH C	200.00	2.00	12.00	-10.00	0.0	0.00
		* MUTUAL FUNDS SUBTOTAL *	\$200.00	\$2.00	\$12.00	\$-10.00		\$0.00
		*** CLEARING TRANSACTIONS TOTAL ***	\$200.00	\$2.00	\$12.00	\$-10.00		\$0.00
<b><u>DIRECT TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: 529 PLANS</u></b>								
/ /	SMITH-GROVER, SUSAN	BLACKROCK 67776G477	0.00	0.25	0.00	0.25	0.0	0.00
		* 529 PLANS SUBTOTAL *	\$0.00	\$0.25	\$0.00	\$0.25		\$0.00
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
/ /	BOUDREAU, WILLIAM	JH FREEDOM LIFESTYLE GRW 529 PF C2	0.00	1.00	0.00	1.00	0.0	0.00
05/01/2018	BOUDREAU, WILLIAM	JH FREEDOM LIFESTYLE GRW 529 PF C2	100.00	1.00	0.00	1.00	0.0	0.00
05/01/2018	BOUDREAU, WILLIAM	JH FREEDOM LIFESTYLE GRW 529 PF C2	100.00	1.00	0.00	1.00	0.0	0.00
05/01/2018	BOUDREAU, WILLIAM	JH FREEDOM LIFESTYLE GRW 529 PF C2	100.00	1.00	0.00	1.00	0.0	0.00
04/27/2018	HANSGEN, DIANE	TRANSAMERICA AA GROWTH C	1,166.66	11.67	0.00	11.67	0.0	0.00
04/27/2018	HANSGEN, DIANE	TRANSAMERICA AA GROWTH C	240.00	2.40	0.00	2.40	0.0	0.00
		* MUTUAL FUNDS SUBTOTAL *	\$1,706.66	\$18.07	\$0.00	\$18.07		\$0.00
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
04/30/2018	WILKERSON, LAURA	JOHN HANCOCK VANTAGE	40,902.99	34.09	0.00	34.09	0.0	0.00
04/30/2018	WILKERSON, LAURA	JOHN HANCOCK VANTAGE	35,311.30	29.43	0.00	29.43	0.0	0.00
04/30/2018	BOESCH, RODNEY	JOHN HANCOCK VENTURE	164,608.27	34.29	0.00	34.29	0.0	0.00
		* VARIABLE ANNUITIES SUBTOTAL *	\$240,822.56	\$97.81	\$0.00	\$97.81		\$0.00

NOTES: \* - Indicates adjustment is not included in 1099 Earnings  
\*\* - Indicates adjustment is not included in Totals or Commissions  
^Date - Split Trade - full Investment Amount & Gross Commission displayed

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<b><u>DIRECT TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE UNIVERSAL LIFE</u></b>								
04/27/2018	MICHALETZ, VARIOUS-JOE	JOHN HANCOCK LIFE TRAILS	100.00	2.00	0.00	2.00	0.0	0.00
05/02/2018	MICHALETZ, VARIOUS-JOE	JOHN HANCOCK LIFE TRAILS	150.00	3.00	0.00	3.00	0.0	0.00
04/27/2018	KIRCHNER, PHILLIP	TRANSAMERICA LIFE	1,157.50	28.94	0.00	28.94	0.0	0.00
<b>* VARIABLE UNIVERSAL LIFE SUBTOTAL *</b>			<b>\$1,407.50</b>	<b>\$33.94</b>	<b>\$0.00</b>	<b>\$33.94</b>		<b>\$0.00</b>
<b><u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u></b>								
04/19/2018	FITZSIMMONS, CHRISTINE	AM FUNDS AMERICAN BALANCED A	0.00	0.88	0.00	0.88	0.0	0.00
04/19/2018	TURPEN, ERIC	AM FUNDS AMERICAN MUTUAL A	0.00	0.27	0.00	0.27	0.0	0.00
04/19/2018	TURPEN, RACHEL	AM FUNDS AMERICAN MUTUAL A	0.00	0.71	0.00	0.71	0.0	0.00
04/19/2018	FITZSIMMONS, CHRISTINE	AM FUNDS BOND FUND OF AMERICA A	0.00	0.67	0.00	0.67	0.0	0.00
04/19/2018	FITZSIMMONS, KEVIN	AM FUNDS CAPITAL INCOME BUILDER A	0.00	0.13	0.00	0.13	0.0	0.00
04/19/2018	FITZSIMMONS, KEVIN	AM FUNDS CAPITAL INCOME BUILDER A	0.00	0.80	0.00	0.80	0.0	0.00
04/19/2018	FITZSIMMONS, CHRISTINE	AM FUNDS CAPITAL INCOME BUILDER A	0.00	1.01	0.00	1.01	0.0	0.00
04/19/2018	LABRIER, PAULA	AM FUNDS CAPITAL WORLD GRTH & INC A	0.00	1.88	0.00	1.88	0.0	0.00
04/19/2018	TURPEN, ERIC	AM FUNDS EUROPACIFIC GROWTH FUND A	0.00	0.12	0.00	0.12	0.0	0.00
04/19/2018	TURPEN, RACHEL	AM FUNDS EUROPACIFIC GROWTH FUND A	0.00	0.76	0.00	0.76	0.0	0.00
04/19/2018	LOWE, RUSSELL	AM FUNDS FUNDAMENTAL INVESTORS A	0.00	1.62	0.00	1.62	0.0	0.00
04/19/2018	FITZSIMMONS, KEVIN	AM FUNDS GROWTH FUND OF AMERICA A	0.00	0.98	0.00	0.98	0.0	0.00
04/19/2018	FITZSIMMONS, CHRISTINE	AM FUNDS GROWTH FUND OF AMERICA A	0.00	0.59	0.00	0.59	0.0	0.00
04/19/2018	LOWE, RUSSELL	AM FUNDS GROWTH FUND OF AMERICA A	0.00	1.59	0.00	1.59	0.0	0.00
04/19/2018	TURPEN, ERIC	AM FUNDS GROWTH FUND OF AMERICA A	0.00	0.78	0.00	0.78	0.0	0.00
04/19/2018	TURPEN, RACHEL	AM FUNDS GROWTH FUND OF AMERICA A	0.00	2.05	0.00	2.05	0.0	0.00
04/19/2018	TURPEN, ERIC	AM FUNDS NEW ECONOMY A	0.00	0.16	0.00	0.16	0.0	0.00
04/19/2018	TURPEN, RACHEL	AM FUNDS NEW ECONOMY A	0.00	0.41	0.00	0.41	0.0	0.00
04/19/2018	FITZSIMMONS, CHRISTINE	AM FUNDS NEW WORLD A	0.00	0.36	0.00	0.36	0.0	0.00
04/19/2018	TURPEN, ERIC	AM FUNDS NEW WORLD A	0.00	0.12	0.00	0.12	0.0	0.00
04/19/2018	TURPEN, RACHEL	AM FUNDS NEW WORLD A	0.00	0.75	0.00	0.75	0.0	0.00
04/19/2018	TURPEN, ERIC	AM FUNDS SMALLCAP WORLD A	0.00	0.09	0.00	0.09	0.0	0.00
04/19/2018	TURPEN, RACHEL	AM FUNDS SMALLCAP WORLD A	0.00	0.56	0.00	0.56	0.0	0.00
04/19/2018	TURPEN, ERIC	AM FUNDS WASHINGTON MUTUAL INVESTOR	0.00	0.57	0.00	0.57	0.0	0.00
04/19/2018	TURPEN, RACHEL	AM FUNDS WASHINGTON MUTUAL INVESTOR	0.00	1.49	0.00	1.49	0.0	0.00
04/30/2018	MICHALETZ TRUST, GERALD & FAYE	AMERICA FIRST INCOME TRENDS FUND CLA	0.00	10.58	0.00	10.58	0.0	0.00
04/27/2018	ROY, DEBRA	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	4.20	0.00	4.20	0.0	0.00
04/27/2018	ROY, DEBRA	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	12.60	0.00	12.60	0.0	0.00

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<b><u>DIRECT TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u></b>								
04/27/2018	LARSON, DONALD	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	21.44	0.00	21.44	0.0	0.00
04/27/2018	LARSON, DONALD	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	64.31	0.00	64.31	0.0	0.00
04/27/2018	BERGLING CHARITABLE	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	42.60	0.00	42.60	0.0	0.00
04/27/2018	BERGLING CHARITABLE	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	127.81	0.00	127.81	0.0	0.00
04/27/2018	WOLFF, JEAN	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	2.21	0.00	2.21	0.0	0.00
04/27/2018	WOLFF, JEAN	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	6.64	0.00	6.64	0.0	0.00
04/27/2018	WOLFF TRUST, WILLIS	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	32.14	0.00	32.14	0.0	0.00
04/27/2018	WOLFF TRUST, WILLIS	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	96.43	0.00	96.43	0.0	0.00
04/27/2018	WINCHESTER TRUST, HEATHER	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	11.00	0.00	11.00	0.0	0.00
04/27/2018	WINCHESTER TRUST, HEATHER	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	33.00	0.00	33.00	0.0	0.00
04/27/2018	WOLTMAN TRUST, NICOLE HELEN	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	9.62	0.00	9.62	0.0	0.00
04/27/2018	WOLTMAN TRUST, NICOLE HELEN	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	28.85	0.00	28.85	0.0	0.00
04/27/2018	WOLTMAN TRUST, JACOB MICHAEL	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	9.61	0.00	9.61	0.0	0.00
04/27/2018	WOLTMAN TRUST, JACOB MICHAEL	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	28.84	0.00	28.84	0.0	0.00
04/12/2018	REILLY, KAREN	DREYFUS WORLDWIDE GROWTH FUND CLASS	0.00	20.35	0.00	20.35	0.0	0.00
04/12/2018	VAN SISTINE, JEANNE	DREYFUS WORLDWIDE GROWTH FUND CLASS	0.00	17.58	0.00	17.58	0.0	0.00
04/12/2018	REINKE, RONALD	DREYFUS WORLDWIDE GROWTH FUND CLASS	0.00	2.96	0.00	2.96	0.0	0.00
04/12/2018	REILLY, KAREN	EATON VANCE TAX MANAGED VALUE FD CL	0.00	9.45	0.00	9.45	0.0	0.00
04/12/2018	VAN SISTINE, JEANNE	EATON VANCE TAX MANAGED VALUE FD CL	0.00	17.92	0.00	17.92	0.0	0.00
/ /	WHITNEY, STANLEY	HARTFORD GROWTH OPP A	0.00	37.06	0.00	37.06	0.0	0.00
04/18/2018	REILLY, KAREN	INVESCO MIDCAP GROWTH A	0.00	24.59	0.00	24.59	0.0	0.00
04/18/2018	VAN SISTINE, JEANNE	INVESCO MIDCAP GROWTH A	0.00	23.53	0.00	23.53	0.0	0.00
04/18/2018	PLOTZ, ROSANN	INVESCO MIDCAP GROWTH A	0.00	1.92	0.00	1.92	0.0	0.00
04/18/2018	REINKE, RONALD	INVESCO MIDCAP GROWTH A	0.00	11.00	0.00	11.00	0.0	0.00
/ /	BOUDREAU, WILLIAM	JH FREEDOM LIFESTYLE GRW 529 PF C2	0.00	14.28	0.00	14.28	0.0	0.00
/ /	KOCON, ANTHONY	JH FREEDOM LIFESTYLE GRW 529 PF C2	0.00	0.41	0.00	0.41	0.0	0.00
/ /	KOCON, ANTHONY	JH FREEDOM LIFESTYLE GRW 529 PF C2	0.00	3.50	0.00	3.50	0.0	0.00
/ /	BOUDREAU, WILLIAM	JH FREEDOM LIFESTYLE GRW 529 PF C2	0.00	8.02	0.00	8.02	0.0	0.00
04/20/2018	TURNER, WANDA	JH HIGH YIELD A	0.00	1.42	0.00	1.42	0.0	0.00
04/20/2018	REINKE, RONALD	JH LARGE CAP EQUITY A	0.00	4.23	0.00	4.23	0.0	0.00
04/20/2018	REILLY, KAREN	JH NEW OPPORTUNITIES A	0.00	9.36	0.00	9.36	0.0	0.00
04/20/2018	VAN SISTINE, JEANNE	JH NEW OPPORTUNITIES A	0.00	8.73	0.00	8.73	0.0	0.00
04/16/2018	PLOTZ, ROSANN	JP MORGAN GROWTH AND INCOME FUND CL	0.00	0.52	0.00	0.52	0.0	0.00

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<b><u>DIRECT TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u></b>								
04/16/2018	REILLY, KAREN	JP MORGAN MID CAP GROWTH FUND CLASS	0.00	8.36	0.00	8.36	0.0	0.00
04/16/2018	POLTZ, ALAN	JP MORGAN MID CAP GROWTH FUND CLASS	0.00	0.84	0.00	0.84	0.0	0.00
04/16/2018	REINKE, RONALD	JP MORGAN MID CAP GROWTH FUND CLASS	0.00	4.65	0.00	4.65	0.0	0.00
04/17/2018	SCHLOMANN, DAVID	MFS GROWTH ALLOCATION C	0.00	6.92	0.00	6.92	0.0	0.00
04/17/2018	SCHLOMANN, ANN	MFS MODERATE ALLOCATION C	0.00	8.24	0.00	8.24	0.0	0.00
04/17/2018	POLTZ, ALAN	MFS RESEARCH A	0.00	0.55	0.00	0.55	0.0	0.00
04/23/2018	REINKE, RONALD	PUTNAM HIGH YIELD ADVANTAGE A	0.00	3.65	0.00	3.65	0.0	0.00
04/16/2018	OTTO, CHRISTOPHER	SUNAMERICA FOCUSED ALPHA GROWTH A	0.00	0.77	0.00	0.77	0.0	0.00
04/16/2018	REILLY, KAREN	SUNAMERICA FOCUSED ALPHA LARGE CAP A	0.00	4.33	0.00	4.33	0.0	0.00
04/23/2018	SWANSON, GLENN	TRANSAMERICA AA CONSERVATIVE C	0.00	26.19	0.00	26.19	0.0	0.00
04/23/2018	KOTTSCHADE, DANIEL	TRANSAMERICA AA GROWTH A	0.00	2.54	0.00	2.54	0.0	0.00
04/23/2018	HINTON, ALYSSA	TRANSAMERICA AA GROWTH C	0.00	3.87	0.00	3.87	0.0	0.00
04/23/2018	BOUDREAU, WILLIAM	TRANSAMERICA AA GROWTH C	0.00	12.70	0.00	12.70	0.0	0.00
04/23/2018	BOUDREAU, DIANE	TRANSAMERICA AA GROWTH C	0.00	25.92	0.00	25.92	0.0	0.00
04/23/2018	LILLEVOLD, KATHRYN	TRANSAMERICA AA GROWTH C	0.00	15.86	0.00	15.86	0.0	0.00
04/23/2018	FITTERER TRUST, RUTH	TRANSAMERICA AA GROWTH C	0.00	75.78	0.00	75.78	0.0	0.00
05/02/2018	ORTIZ, LAURA	TRANSAMERICA AA GROWTH C	0.00	37.91	0.00	37.91	0.0	0.00
05/02/2018	THORP, MEGAN	TRANSAMERICA AA GROWTH C	0.00	1.81	0.00	1.81	0.0	0.00
05/02/2018	MICHALETZ, JOSEPH	TRANSAMERICA AA GROWTH C	0.00	1.46	0.00	1.46	0.0	0.00
05/02/2018	FITTERER, JAMES	TRANSAMERICA AA GROWTH C	0.00	40.23	0.00	40.23	0.0	0.00
05/02/2018	ROBERTSON, KATELYN	TRANSAMERICA AA GROWTH C	0.00	4.33	0.00	4.33	0.0	0.00
05/02/2018	SCHOEN, JUDITH	TRANSAMERICA AA GROWTH C	0.00	18.44	0.00	18.44	0.0	0.00
05/02/2018	JONES, ERIN	TRANSAMERICA AA GROWTH C	0.00	4.80	0.00	4.80	0.0	0.00
05/02/2018	JONES, KEITH	TRANSAMERICA AA GROWTH C	0.00	4.80	0.00	4.80	0.0	0.00
05/02/2018	LELAND, CRAIG	TRANSAMERICA AA GROWTH C	0.00	29.76	0.00	29.76	0.0	0.00
05/02/2018	SEVERSON, STEVEN	TRANSAMERICA AA GROWTH C	0.00	2.52	0.00	2.52	0.0	0.00
05/02/2018	FREDERICK, THOMAS	TRANSAMERICA AA GROWTH C	0.00	4.80	0.00	4.80	0.0	0.00
05/02/2018	HANSGEN, DIANE	TRANSAMERICA AA GROWTH C	0.00	7.98	0.00	7.98	0.0	0.00
05/02/2018	RENDL, MARK	TRANSAMERICA AA GROWTH C	0.00	3.76	0.00	3.76	0.0	0.00
05/02/2018	GROMMERSCH, IZABEL	TRANSAMERICA AA GROWTH C	0.00	4.34	0.00	4.34	0.0	0.00
05/02/2018	DUMMER, NICOLE	TRANSAMERICA AA GROWTH C	0.00	16.63	0.00	16.63	0.0	0.00
05/02/2018	HASKIN-BEEBE, JEAN	TRANSAMERICA AA GROWTH C	0.00	3.92	0.00	3.92	0.0	0.00
05/02/2018	KIECKER, DENISE	TRANSAMERICA AA GROWTH C	0.00	17.28	0.00	17.28	0.0	0.00

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<b><u>DIRECT TRANSACTIONS</u></b>								
<b>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</b>								
05/02/2018	MARK T KIECKER, SIM	TRANSAMERICA AA GROWTH C	0.00	17.90	0.00	17.90	0.0	0.00
05/02/2018	SHORE, HELEN	TRANSAMERICA AA GROWTH C	0.00	57.30	0.00	57.30	0.0	0.00
05/02/2018	DOBIE, SHERYL	TRANSAMERICA AA GROWTH C	0.00	6.06	0.00	6.06	0.0	0.00
05/02/2018	JONES, EVAN	TRANSAMERICA AA GROWTH C	0.00	1.43	0.00	1.43	0.0	0.00
05/02/2018	GROMMERSCH, JOHN	TRANSAMERICA AA GROWTH C	0.00	4.34	0.00	4.34	0.0	0.00
05/02/2018	WETZELL, PAMELA	TRANSAMERICA AA GROWTH C	0.00	3.90	0.00	3.90	0.0	0.00
05/02/2018	WETZELL, THOMAS	TRANSAMERICA AA GROWTH C	0.00	12.00	0.00	12.00	0.0	0.00
05/02/2018	JONES, WYATT	TRANSAMERICA AA GROWTH C	0.00	1.54	0.00	1.54	0.0	0.00
05/02/2018	THOMPSON, JO ANN	TRANSAMERICA AA GROWTH C	0.00	10.52	0.00	10.52	0.0	0.00
05/02/2018	JONES, DYLAN	TRANSAMERICA AA GROWTH C	0.00	1.26	0.00	1.26	0.0	0.00
05/02/2018	OTTO, CHRISTOPHER	TRANSAMERICA AA GROWTH C	0.00	11.86	0.00	11.86	0.0	0.00
05/02/2018	CHRISTMAN, PATRICK	TRANSAMERICA AA GROWTH C	0.00	9.54	0.00	9.54	0.0	0.00
05/02/2018	CHRISTMAN, LISA	TRANSAMERICA AA GROWTH C	0.00	8.58	0.00	8.58	0.0	0.00
05/02/2018	THORP, CALEB	TRANSAMERICA AA GROWTH C	0.00	7.34	0.00	7.34	0.0	0.00
05/02/2018	WETZELL, ELI	TRANSAMERICA AA GROWTH C	0.00	6.41	0.00	6.41	0.0	0.00
05/02/2018	WETZELL, BECKETT	TRANSAMERICA AA GROWTH C	0.00	6.83	0.00	6.83	0.0	0.00
05/02/2018	TOMM, JODI	TRANSAMERICA AA GROWTH C	0.00	58.01	0.00	58.01	0.0	0.00
05/02/2018	JONES, WILL	TRANSAMERICA AA GROWTH C	0.00	1.29	0.00	1.29	0.0	0.00
05/02/2018	SANDBO, KAID	TRANSAMERICA AA GROWTH C	0.00	4.39	0.00	4.39	0.0	0.00
05/02/2018	SANDBO, ALYIAH	TRANSAMERICA AA GROWTH C	0.00	4.14	0.00	4.14	0.0	0.00
05/02/2018	WETZELL, PEYTON	TRANSAMERICA AA GROWTH C	0.00	3.82	0.00	3.82	0.0	0.00
05/02/2018	THORP, REED	TRANSAMERICA AA GROWTH C	0.00	4.04	0.00	4.04	0.0	0.00
05/02/2018	SOLOMON, ARIANNA	TRANSAMERICA AA GROWTH C	0.00	2.92	0.00	2.92	0.0	0.00
05/02/2018	GRUBISH, MAHLON	TRANSAMERICA AA GROWTH C	0.00	25.33	0.00	25.33	0.0	0.00
05/02/2018	GRUBISH, MAHLON	TRANSAMERICA AA GROWTH C	0.00	6.32	0.00	6.32	0.0	0.00
05/02/2018	GRUBISH, GERTRUDE	TRANSAMERICA AA GROWTH C	0.00	6.32	0.00	6.32	0.0	0.00
05/02/2018	JONES, THOMAS	TRANSAMERICA AA GROWTH C	0.00	1.08	0.00	1.08	0.0	0.00
05/02/2018	WETZELL, BRADY	TRANSAMERICA AA GROWTH C	0.00	1.90	0.00	1.90	0.0	0.00
05/02/2018	JONES, THOMAS	TRANSAMERICA AA GROWTH C	0.00	1.15	0.00	1.15	0.0	0.00
05/02/2018	THORP, QUINN	TRANSAMERICA AA GROWTH C	0.00	1.91	0.00	1.91	0.0	0.00
05/02/2018	WETZELL, CHRISTOPHER	TRANSAMERICA AA GROWTH C	0.00	1.89	0.00	1.89	0.0	0.00
05/02/2018	KIECKER, BENJAMIN	TRANSAMERICA AA GROWTH C	0.00	5.27	0.00	5.27	0.0	0.00
05/02/2018	KIECKER, DANIEL	TRANSAMERICA AA GROWTH C	0.00	7.67	0.00	7.67	0.0	0.00

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>DIRECT TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u></b>								
05/02/2018	STEVENS, GAVIN	TRANSAMERICA AA GROWTH C	0.00	9.51	0.00	9.51	0.0	0.00
05/02/2018	VETTER, JAYCE	TRANSAMERICA AA GROWTH C	0.00	4.15	0.00	4.15	0.0	0.00
05/02/2018	VOIGHT, CODY	TRANSAMERICA AA GROWTH C	0.00	4.28	0.00	4.28	0.0	0.00
05/02/2018	VOIGHT, NICKOLAS	TRANSAMERICA AA GROWTH C	0.00	0.15	0.00	0.15	0.0	0.00
05/02/2018	KIECKER, BENJAMIN	TRANSAMERICA AA GROWTH C	0.00	31.96	0.00	31.96	0.0	0.00
05/02/2018	KIECKER, DANIEL	TRANSAMERICA AA GROWTH C	0.00	31.72	0.00	31.72	0.0	0.00
04/23/2018	SWANSON, GLENN	TRANSAMERICA AA MOD GROWTH C	0.00	34.19	0.00	34.19	0.0	0.00
04/23/2018	FITTERER TRUST, RUTH	TRANSAMERICA AA MOD GROWTH C	0.00	68.16	0.00	68.16	0.0	0.00
05/02/2018	CONRAD, MAREIDITH	TRANSAMERICA AA MOD GROWTH C	0.00	6.47	0.00	6.47	0.0	0.00
05/02/2018	CONRAD, DELBERT	TRANSAMERICA AA MOD GROWTH C	0.00	42.24	0.00	42.24	0.0	0.00
05/02/2018	LOE, GLORIA	TRANSAMERICA AA MOD GROWTH C	0.00	7.81	0.00	7.81	0.0	0.00
05/02/2018	GARTNER, TIMOTHY	TRANSAMERICA AA MOD GROWTH C	0.00	24.89	0.00	24.89	0.0	0.00
05/02/2018	GRAFF, GARY	TRANSAMERICA AA MOD GROWTH C	0.00	21.60	0.00	21.60	0.0	0.00
04/23/2018	OTTO, CHRISTOPHER	TRANSAMERICA CAPITAL GROWTH A	0.00	0.90	0.00	0.90	0.0	0.00
04/23/2018	OTTO, CHRISTOPHER	TRANSAMERICA DIVERSIFIED EQUITY A	0.00	0.86	0.00	0.86	0.0	0.00
04/23/2018	OTTO, CHRISTOPHER	TRANSAMERICA MORGAN STANLEY GRTH OP	0.00	1.01	0.00	1.01	0.0	0.00
04/23/2018	OTTO, CHRISTOPHER	TRANSAMERICA SMALL/MID CAP VALUE A	0.00	1.31	0.00	1.31	0.0	0.00
04/10/2018	FITZSIMMONS, KEVIN	WILLISTON BASIN/MID- NORTH AMERICA	0.00	2.69	0.00	2.69	0.0	0.00
<b>* MUTUAL FUND 12B1 TRAILS SUBTOTAL *</b>			<b>\$0.00</b>	<b>\$1,782.16</b>	<b>\$0.00</b>	<b>\$1,782.16</b>		<b>\$0.00</b>
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u></b>								
04/30/2018	ANDERSEN, WAYNE	JNL PERSPECTIVE ADV II 5/05	0.00	48.98	0.00	48.98	0.0	0.00
04/30/2018	GARTNER TRUST	JNL PERSPECTIVE ADV II 5/05	0.00	170.73	0.00	170.73	0.0	0.00
04/30/2018	AMERICAN ENDOWMENT FUND	JNL PERSPECTIVE II 04/14	0.00	57.64	0.00	57.64	0.0	0.00
04/30/2018	WILLAERT, DIANNE	JNL PERSPECTIVE II 04/14	0.00	205.81	0.00	205.81	0.0	0.00
04/30/2018	BOYUM, LEE	JNL PERSPECTIVE II 04/14	0.00	127.14	0.00	127.14	0.0	0.00
04/30/2018	BOYUM, LEE	JNL PERSPECTIVE II 04/14	0.00	1,158.16	0.00	1,158.16	0.0	0.00
04/30/2018	STAFFEN, ROBERT	JNL PERSPECTIVE II 04/14	0.00	185.26	0.00	185.26	0.0	0.00
04/30/2018	HASKIN, LARRY	JNL PERSPECTIVE II 04/14	0.00	1,085.26	0.00	1,085.26	0.0	0.00
04/30/2018	HANSGEN, DIANE	JNL PERSPECTIVE II 04/14	0.00	324.06	0.00	324.06	0.0	0.00
04/30/2018	LUTZ, TRACY	JNL PERSPECTIVE II 05/05	0.00	7.40	0.00	7.40	0.0	0.00
04/30/2018	THOMPSON, JO ANN	JNL PERSPECTIVE L	0.00	163.50	0.00	163.50	0.0	0.00
04/30/2018	VANDERHOOF, DONNA	JNL PERSPECTIVE L	0.00	283.71	0.00	283.71	0.0	0.00
04/30/2018	GREEN, STEVEN	JNL PERSPECTIVE L	0.00	68.27	0.00	68.27	0.0	0.00

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<b><u>DIRECT TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u></b>								
04/30/2018	GREEN, STEVEN	JNL PERSPECTIVE L	0.00	59.98	0.00	59.98	0.0	0.00
04/30/2018	WOLFF, JEAN	JNL PERSPECTIVE L	0.00	73.28	0.00	73.28	0.0	0.00
04/30/2018	WOLFF, JEAN	JNL PERSPECTIVE L	0.00	375.10	0.00	375.10	0.0	0.00
04/30/2018	CURTIS, JEFFREY	JNL PERSPECTIVE L	0.00	81.52	0.00	81.52	0.0	0.00
04/30/2018	FUENTEZ, IVAN	JNL PERSPECTIVE L	0.00	208.13	0.00	208.13	0.0	0.00
04/30/2018	ROSE, ERIC	JNL PERSPECTIVE L	0.00	39.40	0.00	39.40	0.0	0.00
04/30/2018	ANDERSEN, WAYNE	JNL PERSPECTIVE L	0.00	126.56	0.00	126.56	0.0	0.00
04/30/2018	CALABRESE, CAROL	JNL PERSPECTIVE L	0.00	225.63	0.00	225.63	0.0	0.00
04/30/2018	SCHRIOCK, LINDA	JNL PERSPECTIVE L	0.00	55.35	0.00	55.35	0.0	0.00
04/30/2018	SCHRIOCK, STANLEY	JNL PERSPECTIVE L	0.00	376.46	0.00	376.46	0.0	0.00
04/30/2018	LUTZ, TRACY	JNL PERSPECTIVE L	0.00	20.33	0.00	20.33	0.0	0.00
04/30/2018	CHESNEY, TERRANCE	JNL PERSPECTIVE L	0.00	149.22	0.00	149.22	0.0	0.00
04/30/2018	CHESNEY, VIRGINIA	JNL PERSPECTIVE L	0.00	90.53	0.00	90.53	0.0	0.00
04/30/2018	CHESNEY, TERRANCE	JNL PERSPECTIVE L	0.00	130.58	0.00	130.58	0.0	0.00
04/30/2018	CHESNEY, VIRGINIA	JNL PERSPECTIVE L	0.00	134.21	0.00	134.21	0.0	0.00
04/30/2018	ANDERSEN, DAVID	JNL PERSPECTIVE L	0.00	75.87	0.00	75.87	0.0	0.00
04/30/2018	ANDERSEN, DAVID	JNL PERSPECTIVE L	0.00	165.82	0.00	165.82	0.0	0.00
04/30/2018	KOCON, RAYMOND	JNL PERSPECTIVE L	0.00	355.46	0.00	355.46	0.0	0.00
04/30/2018	HOGSTAD, MARY	JNL PERSPECTIVE L	0.00	123.40	0.00	123.40	0.0	0.00
04/30/2018	GARTNER TRUST, ORVAL	JNL PERSPECTIVE L	0.00	396.80	0.00	396.80	0.0	0.00
04/30/2018	LEASE, NATHELLE	JNL PERSPECTIVE L	0.00	244.90	0.00	244.90	0.0	0.00
04/30/2018	STRADTMAN, CHARLES	JNL PERSPECTIVE L	0.00	176.49	0.00	176.49	0.0	0.00
04/30/2018	VETTER, JOANN	JNL PERSPECTIVE L	0.00	584.30	0.00	584.30	0.0	0.00
04/30/2018	STRADTMAN, CHARLES	JNL PERSPECTIVE L	0.00	376.86	0.00	376.86	0.0	0.00
04/30/2018	VETTER, RICHARD	JNL PERSPECTIVE L	0.00	104.09	0.00	104.09	0.0	0.00
04/30/2018	VETTER, JOANN	JNL PERSPECTIVE L	0.00	96.22	0.00	96.22	0.0	0.00
04/30/2018	FLOR, PATRICIA	JNL PERSPECTIVE L	0.00	1,512.70	0.00	1,512.70	0.0	0.00
04/30/2018	KRAHMER, LE ANN	JNL PERSPECTIVE L	0.00	282.98	0.00	282.98	0.0	0.00
04/30/2018	ANDERSEN REV LIV TR, CRYSTAL	JNL PERSPECTIVE L	0.00	110.96	0.00	110.96	0.0	0.00
04/30/2018	SHORE, JERRY	JNL PERSPECTIVE L	0.00	958.27	0.00	958.27	0.0	0.00
04/30/2018	WINDSCHITL, MARLENE	JNL PERSPECTIVE L	0.00	968.03	0.00	968.03	0.0	0.00
04/30/2018	SHORE, JERRY	JNL PERSPECTIVE L	0.00	264.50	0.00	264.50	0.0	0.00
04/30/2018	WINDSCHITL, MARLENE	JNL PERSPECTIVE L	0.00	223.64	0.00	223.64	0.0	0.00

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<b><u>DIRECT TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u></b>								
04/30/2018	LILLEVOLD, KATHRYN	JNL PERSPECTIVE L	0.00	852.76	0.00	852.76	0.0	0.00
04/30/2018	BERKNESS, RONALD	JNL PERSPECTIVE L	0.00	317.25	0.00	317.25	0.0	0.00
04/30/2018	WOLFF, ANITA	JNL PERSPECTIVE L	0.00	503.93	0.00	503.93	0.0	0.00
04/30/2018	NAWROCKI, DONNA	JNL PERSPECTIVE L	0.00	699.20	0.00	699.20	0.0	0.00
04/30/2018	BERKNESS, CAROLE	JNL PERSPECTIVE L	0.00	133.11	0.00	133.11	0.0	0.00
04/30/2018	WOLFF, WALTER	JNL PERSPECTIVE L	0.00	729.47	0.00	729.47	0.0	0.00
04/30/2018	LARSON, LOIS	JNL PERSPECTIVE L	0.00	48.23	0.00	48.23	0.0	0.00
04/30/2018	LARSON, DEAN	JNL PERSPECTIVE L	0.00	100.43	0.00	100.43	0.0	0.00
04/30/2018	LEINENWEBER, LE ROY	JNL PERSPECTIVE L	0.00	269.60	0.00	269.60	0.0	0.00
04/30/2018	DALLMANN, HOWARD	JNL PERSPECTIVE L	0.00	165.18	0.00	165.18	0.0	0.00
04/30/2018	DALLMANN, MARGARET	JNL PERSPECTIVE L	0.00	19.83	0.00	19.83	0.0	0.00
04/30/2018	CLOW, SANDRA	JNL PERSPECTIVE L	0.00	634.53	0.00	634.53	0.0	0.00
04/30/2018	LARSON, DEAN L & LOIS N	JNL PERSPECTIVE L	0.00	471.64	0.00	471.64	0.0	0.00
04/30/2018	LOE, TIMOTHY	JNL PERSPECTIVE L	0.00	295.83	0.00	295.83	0.0	0.00
04/30/2018	NAWROCKI, DONNA	JNL PERSPECTIVE L	0.00	354.61	0.00	354.61	0.0	0.00
04/30/2018	DOBIE, SHERYL	JNL PERSPECTIVE L	0.00	799.01	0.00	799.01	0.0	0.00
04/30/2018	MICHALETZ, GERALD	JNL PERSPECTIVE L	0.00	126.46	0.00	126.46	0.0	0.00
04/30/2018	BANWART, ROGER	JNL PERSPECTIVE L	0.00	134.53	0.00	134.53	0.0	0.00
04/30/2018	MICHALETZ, FAYE	JNL PERSPECTIVE L	0.00	56.23	0.00	56.23	0.0	0.00
04/30/2018	FUNFSINN TRUST, SUSAN	JNL PERSPECTIVE L	0.00	272.90	0.00	272.90	0.0	0.00
04/30/2018	POST, TERRY	JNL PERSPECTIVE L	0.00	174.22	0.00	174.22	0.0	0.00
04/30/2018	HUISMAN, GERALDINE	JNL PERSPECTIVE L	0.00	145.24	0.00	145.24	0.0	0.00
04/30/2018	STEVENS, GEORGE	JNL PERSPECTIVE L	0.00	258.20	0.00	258.20	0.0	0.00
04/30/2018	BUCK, NORMAN	JNL PERSPECTIVE L	0.00	193.37	0.00	193.37	0.0	0.00
04/30/2018	PANOS, GERALDINE	JNL PERSPECTIVE L	0.00	98.60	0.00	98.60	0.0	0.00
04/30/2018	PAHL, JAMES	JNL PERSPECTIVE L	0.00	129.49	0.00	129.49	0.0	0.00
04/30/2018	SHAW, CHARLES	JNL PERSPECTIVE L	0.00	115.16	0.00	115.16	0.0	0.00
04/30/2018	WARD, JACQUELINE	JNL PERSPECTIVE L	0.00	32.08	0.00	32.08	0.0	0.00
04/30/2018	KENDALL, ARCHIE	JNL PERSPECTIVE L	0.00	405.74	0.00	405.74	0.0	0.00
04/30/2018	MINNEHAN, MICHAEL	JNL PERSPECTIVE L	0.00	122.64	0.00	122.64	0.0	0.00
04/30/2018	CLOW CHARTIBLE TRUST, SANDRA	JNL PERSPECTIVE L	0.00	47.03	0.00	47.03	0.0	0.00
04/30/2018	TRINITY EVANGELICAL	JNL PERSPECTIVE L	0.00	340.32	0.00	340.32	0.0	0.00
04/30/2018	ARNOLD HOLDINGS LP	JNL PERSPECTIVE L	0.00	585.29	0.00	585.29	0.0	0.00

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<b><u>DIRECT TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u></b>								
04/30/2018	ARNOLD, EVERETT	JNL PERSPECTIVE L	0.00	624.04	0.00	624.04	0.0	0.00
04/30/2018	SCHMIDT, LORI	JNL PERSPECTIVE L	0.00	111.62	0.00	111.62	0.0	0.00
04/30/2018	SCHMIDT, HAROLD	JNL PERSPECTIVE L	0.00	442.02	0.00	442.02	0.0	0.00
04/30/2018	ZIEGLER, DARRELL	JNL PERSPECTIVE L	0.00	46.01	0.00	46.01	0.0	0.00
04/30/2018	MOLL TURKEYS INC	JNL PERSPECTIVE L	0.00	444.06	0.00	444.06	0.0	0.00
04/30/2018	KRONBACK, JEFFERY	JNL PERSPECTIVE L	0.00	21.49	0.00	21.49	0.0	0.00
04/30/2018	KRONBACK, JEFFERY	JNL PERSPECTIVE L	0.00	94.75	0.00	94.75	0.0	0.00
04/30/2018	KRONBACK, DEBRA	JNL PERSPECTIVE L	0.00	25.37	0.00	25.37	0.0	0.00
04/30/2018	KRONBACK, DEBRA	JNL PERSPECTIVE L	0.00	27.92	0.00	27.92	0.0	0.00
04/30/2018	FITZSIMMONS, GARY	JNL PERSPECTIVE L	0.00	303.22	0.00	303.22	0.0	0.00
04/30/2018	REED, MARY	JNL PERSPECTIVE L	0.00	231.07	0.00	231.07	0.0	0.00
04/30/2018	FITZSIMMONS, KEVIN	JNL PERSPECTIVE L	0.00	118.39	0.00	118.39	0.0	0.00
04/30/2018	DIETRICH, SHARON	JNL PERSPECTIVE L	0.00	177.74	0.00	177.74	0.0	0.00
04/30/2018	JERROW, ROBERT	JNL PERSPECTIVE L	0.00	289.45	0.00	289.45	0.0	0.00
04/30/2018	KAster, JANICE	JNL PERSPECTIVE L	0.00	141.69	0.00	141.69	0.0	0.00
04/30/2018	FEAR, DUANE	JNL PERSPECTIVE L	0.00	65.19	0.00	65.19	0.0	0.00
04/30/2018	FEAR, LINDA	JNL PERSPECTIVE L	0.00	37.81	0.00	37.81	0.0	0.00
04/30/2018	ESLINGER, PATRICIA	JNL PERSPECTIVE L	0.00	21.01	0.00	21.01	0.0	0.00
04/30/2018	OLSON, MARK	JNL PERSPECTIVE L	0.00	306.40	0.00	306.40	0.0	0.00
04/30/2018	CHAPMAN, FRANCIS	JNL PERSPECTIVE L	0.00	273.50	0.00	273.50	0.0	0.00
04/30/2018	ZIEGLER, DIANNE	JNL PERSPECTIVE L	0.00	18.91	0.00	18.91	0.0	0.00
04/30/2018	GRUBISH, MAHLON	JNL PERSPECTIVE L	0.00	334.94	0.00	334.94	0.0	0.00
04/30/2018	ROSS TRUST, MARY JO	JNL PERSPECTIVE L	0.00	865.64	0.00	865.64	0.0	0.00
04/30/2018	ANDERSON, DONALD	JNL PERSPECTIVE L	0.00	134.77	0.00	134.77	0.0	0.00
04/30/2018	ROY, JAMES	JNL PERSPECTIVE L	0.00	177.40	0.00	177.40	0.0	0.00
04/30/2018	CONRAD, RONALD	JNL PERSPECTIVE L	0.00	112.23	0.00	112.23	0.0	0.00
04/30/2018	CONRAD, DELBERT L & ELL	JNL PERSPECTIVE L	0.00	399.49	0.00	399.49	0.0	0.00
04/30/2018	GRAFF, BRENT	JNL PERSPECTIVE L	0.00	52.73	0.00	52.73	0.0	0.00
04/30/2018	FOSTER, RODNEY	JNL PERSPECTIVE L	0.00	164.22	0.00	164.22	0.0	0.00
04/30/2018	SKELLY, SCOTT	JNL PERSPECTIVE L	0.00	208.51	0.00	208.51	0.0	0.00
04/30/2018	SKELLY, BRENDA	JNL PERSPECTIVE L	0.00	23.22	0.00	23.22	0.0	0.00
04/30/2018	SEVERSON, STANLEY	JNL PERSPECTIVE L	0.00	237.65	0.00	237.65	0.0	0.00
04/30/2018	GUNDERSON, HOLLY	JNL PERSPECTIVE L	0.00	34.41	0.00	34.41	0.0	0.00

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<b><u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u></b>								
04/30/2018	SEVERSON, JOYCE	JNL PERSPECTIVE L	0.00	98.25	0.00	98.25	0.0	0.00
04/30/2018	GUNDERSON, BRIAN	JNL PERSPECTIVE L	0.00	84.89	0.00	84.89	0.0	0.00
04/30/2018	CONRAD, DELBERT	JNL PERSPECTIVE L	0.00	92.34	0.00	92.34	0.0	0.00
04/30/2018	NELSON, BRENDA	JNL PERSPECTIVE L	0.00	211.71	0.00	211.71	0.0	0.00
04/30/2018	HAGEN, LINDA	JNL PERSPECTIVE L	0.00	1,519.51	0.00	1,519.51	0.0	0.00
04/30/2018	HUGGINS, JEANNE	JNL PERSPECTIVE L	0.00	167.83	0.00	167.83	0.0	0.00
04/30/2018	THOMPSON, MAX	JNL PERSPECTIVE L	0.00	123.37	0.00	123.37	0.0	0.00
04/30/2018	THOMPSON, JO ANN	JNL PERSPECTIVE L	0.00	152.87	0.00	152.87	0.0	0.00
04/30/2018	THOMPSON, MAX	JNL PERSPECTIVE L	0.00	421.55	0.00	421.55	0.0	0.00
04/30/2018	HUGGINS, TONY	JNL PERSPECTIVE L	0.00	261.34	0.00	261.34	0.0	0.00
04/30/2018	WOLFF, LINDA	JNL PERSPECTIVE L	0.00	624.74	0.00	624.74	0.0	0.00
04/30/2018	OTTO, JANET	JNL PERSPECTIVE L	0.00	20.84	0.00	20.84	0.0	0.00
04/30/2018	OTTO, JAMES	JNL PERSPECTIVE L	0.00	499.30	0.00	499.30	0.0	0.00
04/30/2018	BUCK, DELORES	JNL PERSPECTIVE L	0.00	215.26	0.00	215.26	0.0	0.00
04/30/2018	BRIELMAIER, MICHELE	JNL PERSPECTIVE L	0.00	202.98	0.00	202.98	0.0	0.00
04/30/2018	KLEMENT, GARY	JNL PERSPECTIVE L	0.00	591.68	0.00	591.68	0.0	0.00
04/30/2018	KLEMENT, GARY	JNL PERSPECTIVE L	0.00	588.63	0.00	588.63	0.0	0.00
04/30/2018	CLOW, SANDRA	JNL PERSPECTIVE L	0.00	419.29	0.00	419.29	0.0	0.00
04/30/2018	FAMILY CHARITABLE REMAIND,	JNL PERSPECTIVE L	0.00	638.09	0.00	638.09	0.0	0.00
04/30/2018	GARTNER, MARIE	JNL PERSPECTIVE L	0.00	149.78	0.00	149.78	0.0	0.00
04/30/2018	GARTNER, LEONARD	JNL PERSPECTIVE L	0.00	1,014.14	0.00	1,014.14	0.0	0.00
04/30/2018	GARTNER, LEONARD	JNL PERSPECTIVE L	0.00	186.39	0.00	186.39	0.0	0.00
04/30/2018	FITTERER, RUTH	JNL PERSPECTIVE L	0.00	175.40	0.00	175.40	0.0	0.00
04/30/2018	MICHELS, DAVID	JNL PERSPECTIVE L	0.00	115.75	0.00	115.75	0.0	0.00
04/30/2018	MICHELS, BEVERLEY	JNL PERSPECTIVE L	0.00	273.87	0.00	273.87	0.0	0.00
04/30/2018	HANSON, JOY	JNL PERSPECTIVE L	0.00	146.18	0.00	146.18	0.0	0.00
04/30/2018	SCHOEN, RICHARD	JNL PERSPECTIVE L	0.00	453.86	0.00	453.86	0.0	0.00
04/30/2018	SCHOEN, RICHARD	JNL PERSPECTIVE L	0.00	507.46	0.00	507.46	0.0	0.00
04/30/2018	ROBINSON, MARILYN	JNL PERSPECTIVE L	0.00	116.50	0.00	116.50	0.0	0.00
04/30/2018	FOSTER, RICHARD	JNL PERSPECTIVE L	0.00	912.92	0.00	912.92	0.0	0.00
04/30/2018	STAFFEN, ROBERT	JNL PERSPECTIVE L	0.00	100.10	0.00	100.10	0.0	0.00
04/30/2018	TURNER, MYRNA	JNL PERSPECTIVE L	0.00	148.30	0.00	148.30	0.0	0.00
04/30/2018	TURNER, WENDELL &	JNL PERSPECTIVE L	0.00	140.50	0.00	140.50	0.0	0.00

NOTES: \* - Indicates adjustment is not included in 1099 Earnings

\*\* - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount &amp; Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>DIRECT TRANSACTIONS</u></b>								
<b>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</b>								
04/30/2018	BENZ, FORREST	JNL PERSPECTIVE L	0.00	25.41	0.00	25.41	0.0	0.00
04/30/2018	BENZ, FORREST	JNL PERSPECTIVE L	0.00	220.93	0.00	220.93	0.0	0.00
04/30/2018	WEIBLE, DEAN	JNL PERSPECTIVE L	0.00	41.81	0.00	41.81	0.0	0.00
04/30/2018	JOHNSON, HERMIT	JNL PERSPECTIVE L	0.00	101.36	0.00	101.36	0.0	0.00
04/30/2018	BOUDREAU, WILLIAM	JNL PERSPECTIVE L	0.00	344.40	0.00	344.40	0.0	0.00
04/30/2018	SHEARER, KAREN	JNL PERSPECTIVE L	0.00	101.26	0.00	101.26	0.0	0.00
04/30/2018	SHEARER, DONALD	JNL PERSPECTIVE L	0.00	272.84	0.00	272.84	0.0	0.00
04/30/2018	JOHNSON, JESSE	JNL PERSPECTIVE L	0.00	94.70	0.00	94.70	0.0	0.00
04/30/2018	JOHNSON, HERMIT	JNL PERSPECTIVE L	0.00	6.88	0.00	6.88	0.0	0.00
04/30/2018	JOHNSON, KAREN	JNL PERSPECTIVE L	0.00	6.88	0.00	6.88	0.0	0.00
04/30/2018	SNYDER, CYNTHIA	JNL PERSPECTIVE L	0.00	23.96	0.00	23.96	0.0	0.00
04/30/2018	STEVENS, SANDRA	JNL PERSPECTIVE L	0.00	80.83	0.00	80.83	0.0	0.00
04/30/2018	STEVENS, SANDRA	JNL PERSPECTIVE L	0.00	19.80	0.00	19.80	0.0	0.00
04/30/2018	STEVENS, GREGORY	JNL PERSPECTIVE L	0.00	76.28	0.00	76.28	0.0	0.00
04/30/2018	LOE, TIMOTHY	JNL PERSPECTIVE L	0.00	64.59	0.00	64.59	0.0	0.00
04/30/2018	WOLFF, LINDA	JNL PERSPECTIVE L	0.00	67.37	0.00	67.37	0.0	0.00
04/30/2018	WOLFF, LINDA	JNL PERSPECTIVE L	0.00	114.42	0.00	114.42	0.0	0.00
04/30/2018	LABRIER, JOHN	JNL PERSPECTIVE L	0.00	64.47	0.00	64.47	0.0	0.00
04/30/2018	LABRIER, PAULA	JNL PERSPECTIVE L	0.00	13.39	0.00	13.39	0.0	0.00
04/30/2018	WETZELL, PAMELA	JNL PERSPECTIVE L	0.00	74.12	0.00	74.12	0.0	0.00
04/30/2018	JOHNSON, SHERI	JNL PERSPECTIVE L	0.00	135.95	0.00	135.95	0.0	0.00
04/30/2018	REITER, KAREN	JNL PERSPECTIVE L	0.00	5.76	0.00	5.76	0.0	0.00
04/30/2018	DRESSEN, KATHRYN	JNL PERSPECTIVE L	0.00	17.66	0.00	17.66	0.0	0.00
04/30/2018	STANTON, KAREN	JNL PERSPECTIVE L	0.00	17.14	0.00	17.14	0.0	0.00
04/30/2018	MAINE, DOUGLAS	JNL PERSPECTIVE L	0.00	17.14	0.00	17.14	0.0	0.00
<b>* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *</b>			<b>\$0.00</b>	<b>\$42,637.44</b>	<b>\$0.00</b>	<b>\$42,637.44</b>		<b>\$0.00</b>
<b>*** DIRECT TRANSACTIONS TOTAL ***</b>			<b>\$243,936.72</b>	<b>\$44,569.67</b>	<b>\$0.00</b>	<b>\$44,569.67</b>		<b>\$0.00</b>

NOTES: \* - Indicates adjustment is not included in 1099 Earnings

\*\* - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount &amp; Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>ADJUSTMENTS</u></b>								
05/15/2018		*FINRA: FINRA CE TRACKED WEB FEE S101	0.00					-55.00
05/15/2018		*MISC: CREDIT CARD ADJUSTMENT	0.00					-43.50
05/15/2018		*PERSHING: ADDRESS VERIFICATION LETTERS - PNW106151	0.00					-1.50
05/15/2018		*RBC: RBC WEALTHSTATION	0.00					100.00
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00	\$0.00	\$0.00		\$0.00

**BROKER COMMISSION TOTALS**

Broker Transactions	\$0.00
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

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<b>Balance Forward</b>	<b>\$0.00</b>
<b>Year-to-date Gross</b>	<b>\$2,111,982.68</b>
<b>Year-to-date Earnings</b>	<b>\$1,965,944.10</b>

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\*\* - Indicates adjustment is not included in Totals or Commissions

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