



Concorde Investment Services, LLC  
**COMMISSION STATEMENT**  
**February 15, 2017**

02/14/2017  
Page No. 1

TIMOTHY STAUFFER  
333 Fiddlers Cove

BROKER #: S118  
BRANCH: TIMOTHY STAUFFER

Fort Wayne, IN 46825

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: REIT</u></b>								
01/30/2017	GRABER, EMMA	LIGHTSTONE VALUE PLUS REIT III INC	10,000.00	700.00	0.00	700.00	90.0	630.00
		* REIT SUBTOTAL *	\$10,000.00	\$700.00	\$0.00	\$700.00		\$630.00
<b><u>PRODUCT CATEGORY: 1031 EXCHANGE</u></b>								
01/26/2017	ZEHR, PAUL	AEI NLP VII DST	50,000.00	2,500.00	0.00	2,500.00	90.0	2,250.00
		* 1031 EXCHANGE SUBTOTAL *	\$50,000.00	\$2,500.00	\$0.00	\$2,500.00		\$2,250.00
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
02/01/2017	LARKINS, TROY	AM FUNDS ICA C	215.00	2.15	0.00	2.15	90.0	1.94
/ /	ALLES, JENIFER	GUGGENHEIM US LONG SHORT MOMENTUM A	0.00	0.32	0.00	0.32	90.0	0.29
/ /	MILLER, SEAN	RYDEX GUGG BASIC MATERIALS C	0.00	0.46	0.00	0.46	90.0	0.41
/ /	BRENN, BRIAN	RYDEX GUGG BASIC MATERIALS C	0.00	0.07	0.00	0.07	90.0	0.06
/ /	MILLER, SEAN	RYDEX GUGG ENERGY C	0.00	1.37	0.00	1.37	90.0	1.23
/ /	KROUSE, ANDRE	RYDEX GUGG ENERGY C	0.00	1.02	0.00	1.02	90.0	0.92
/ /	BRENN, BRIAN	RYDEX GUGG ENERGY C	0.00	0.06	0.00	0.06	90.0	0.05
/ /	ALLES, JENIFER	RYDEX GUGG PRECIOUS METALS A	0.00	0.28	0.00	0.28	90.0	0.25
/ /	MILLER, SEAN	RYDEX GUGG PRECIOUS METALS C	0.00	0.65	0.00	0.65	90.0	0.59
/ /	KROUSE, ANDRE	RYDEX GUGG PRECIOUS METALS C	0.00	0.89	0.00	0.89	90.0	0.80
/ /	BRENN, BRIAN	RYDEX GUGG PRECIOUS METALS C	0.00	0.09	0.00	0.09	90.0	0.08
		* MUTUAL FUNDS SUBTOTAL *	\$215.00	\$7.36	\$0.00	\$7.36		\$6.62
<b><u>PRODUCT CATEGORY: STOCKS</u></b>								
02/07/2017	ZEHR, BERTHA	LIGHTSTONE VALUE PLUS REAL ESTATE I	6,500.00	0.00	0.00	0.00	90.0	0.00
02/07/2017	ZEHR, PAUL	LIGHTSTONE VALUE PLUS REAL ESTATE I	6,700.00	0.00	0.00	0.00	90.0	0.00
02/07/2017	ZEHR, WILLIAM	LIGHTSTONE VALUE PLUS REAL ESTATE I	5,400.00	0.00	0.00	0.00	90.0	0.00
02/07/2017	ZEHR, BETH ANN	LIGHTSTONE VALUE PLUS REAL ESTATE I	5,400.00	0.00	0.00	0.00	90.0	0.00
		* STOCKS SUBTOTAL *	\$24,000.00	\$0.00	\$0.00	\$0.00		\$0.00

NOTES: \* - Indicates adjustment is not included in 1099 Earnings  
\*\* - Indicates adjustment is not included in Totals or Commissions  
^Date - Split Trade - full Investment Amount & Gross Commission displayed

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<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
01/25/2017	ZEHR, PAUL &	JNL ELITE ACCESS	50,000.00	2,250.00	0.00	2,250.00	90.0	2,025.00
01/31/2017	WILD, WILLIAM	JNL ELITE ACCESS	97,966.10	40.82	0.00	40.82	90.0	36.74
01/31/2017	NUTTLE, ALLEN	JNL ELITE ACCESS	27,351.09	5.70	0.00	5.70	90.0	5.13
01/31/2017	MOHR, AMY	JNL ELITE ACCESS	45,218.05	9.42	0.00	9.42	90.0	8.48
01/31/2017	LARKINS, TROY	JNL ELITE ACCESS	47,738.41	9.95	0.00	9.95	90.0	8.96
01/31/2017	ZIMMERMAN, CATHERINE	JNL PERSPECTIVE	24,509.72	5.11	0.00	5.11	90.0	4.60
01/31/2017	COLEMAN, CHERYL	JNL PERSPECTIVE	30,570.24	6.37	0.00	6.37	90.0	5.73
01/31/2017	FLETCHER, MONA	JNL PERSPECTIVE II	28,073.87	11.70	0.00	11.70	90.0	10.53
01/31/2017	LEDERMAN, JOANNE	JNL PERSPECTIVE II	322,838.17	134.52	0.00	134.52	90.0	121.07
01/31/2017	WILD, CHRISTOPHER	JNL PERSPECTIVE II	13,435.89	5.60	0.00	5.60	90.0	5.04
01/31/2017	MIDDLETON, LUCINDA	JNL PERSPECTIVE II 04/14	83,292.72	34.71	0.00	34.71	90.0	31.24
01/31/2017	MIDDLETON, JAMES	JNL PERSPECTIVE II 04/14	79,626.13	33.18	0.00	33.18	90.0	29.86
01/31/2017	BERKSHIRE, LAURA	JNL PERSPECTIVE II 04/14	140,424.22	58.51	0.00	58.51	90.0	52.66
01/31/2017	BYERLEY, WAYNE	JNL PERSPECTIVE II 05/05	212,245.36	88.44	0.00	88.44	90.0	79.60
01/31/2017	ZAHM SR, RICHARD	JNL PERSPECTIVE II 05/05	137,916.86	57.47	0.00	57.47	90.0	51.72
01/31/2017	CHRIST, LINDA	JNL PERSPECTIVE II 05/05	136,705.34	56.96	0.00	56.96	90.0	51.26
01/31/2017	PARKER, DIANA	JNL PERSPECTIVE II 05/05	81,276.47	33.87	0.00	33.87	90.0	30.48
01/31/2017	PARKER, MICHAEL	JNL PERSPECTIVE II 05/05	89,378.59	37.24	0.00	37.24	90.0	33.52
01/31/2017	RAMIREZ, JOAQUIN	JNL PERSPECTIVE II 05/05	45,030.21	18.76	0.00	18.76	90.0	16.88
01/31/2017	STUCKY, MIKE	JNL PERSPECTIVE II 05/05	77,229.19	32.18	0.00	32.18	90.0	28.96
01/31/2017	GRABER, AMOS	JNL PERSPECTIVE II 05/05	44,659.07	18.61	0.00	18.61	90.0	16.75
01/31/2017	SMITH, KAREN	JOHN HANCOCK VENTURE 2006	141,516.28	117.93	0.00	117.93	90.0	106.14
01/31/2017	BLANCHARD, SUZETTE	JOHN HANCOCK VENTURE III	62,843.75	52.37	0.00	52.37	90.0	47.13
01/31/2017	SITCLER, PATRICIA	JOHN HANCOCK VENTURE III	98,126.56	81.77	0.00	81.77	90.0	73.59
01/31/2017	SHERRILL, TIMOTHY	JOHN HANCOCK VENTURE III	194,835.46	162.36	0.00	162.36	90.0	146.12
01/31/2017	SOBERALSKI, EDWARD	JOHN HANCOCK VENTURE III	184,854.25	154.05	0.00	154.05	90.0	138.65
01/30/2017	STAUFFER, PATTY	SBL ADVISORDESIGNS VA	19,714.82	16.43	0.00	16.43	90.0	14.79
<b>* VARIABLE ANNUITIES SUBTOTAL *</b>			<b>\$2,517,376.82</b>	<b>\$3,534.03</b>	<b>\$0.00</b>	<b>\$3,534.03</b>		<b>\$3,180.63</b>
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u></b>								
01/30/2017	CROWDER, CHAR	PAC LIFE INNOVATIVE SELECT	0.00	97.67	0.00	97.67	90.0	87.90
<b>* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *</b>			<b>\$0.00</b>	<b>\$97.67</b>	<b>\$0.00</b>	<b>\$97.67</b>		<b>\$87.90</b>
<b>*** BROKER TRANSACTIONS TOTAL ***</b>			<b>\$2,601,591.82</b>	<b>\$6,839.06</b>	<b>\$0.00</b>	<b>\$6,839.06</b>		<b>\$6,155.15</b>

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<b><u>ADJUSTMENTS</u></b>								
02/15/2017		*E & O INSURANCE: CURRENT MONTH INS	0.00					-300.00
02/15/2017		*PERSHING: BOOKS & RECORDS	0.00					-3.00
02/15/2017		*TECHNOLOGY: ADMIN - KAREN STAUFFER	0.00					-100.00
02/15/2017		*TECHNOLOGY: CURRENT MONTH TECH	0.00					-275.00
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00	\$0.00	\$0.00		\$-678.00

**BROKER COMMISSION TOTALS**

Broker Transactions	\$6,155.15
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-678.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$5,477.15
Year-to-date Gross	\$17,541.78
Year-to-date Earnings	\$15,787.68

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