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COMMISSION STATEMENT July 16, 2018

WILLIAM L. BROOKMAN 1840 Hurstview Drive

HURST, TX 76054

BROKER #: 9081

BRANCH: HOME OFFICE

COMMISSION STATEMENT for WILLIAM L. BROOKMAN

TRADE DATE CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
	BROKER TE	RANSZ	ACTIONS					
PRODUCT CATEGORY: MUTUAL FUNDS								
06/30/2018 TRAILS	-OPPENHEIMER FUNDS	В	1.79	1.79	0.00	1.79	90.0	1.61
06/30/2018 TRAILS	-PUTNAM	В	14.24	14.24	0.00	14.24	90.0	12.82
06/25/2018 00082017680 LAVALLEY, WILLIAM	AMERICAN FUNDS CAPITAL WORLD GROW	IT B	100.00	3.75	0.00	3.75	90.0	3.38
06/25/2018 00082017680 LAVALLEY, WILLIAM	AMERICAN FUNDS GROWTH FUND OF AMER	RI B	100.00	3.75	0.00	3.75	90.0	3.38
07/02/2018 00082311284 SCHUMANN, EDGAR/REESE	WASHINGTON MUTUAL INVESTORS FUND-5	52 B	75.00	0.75	0.00	0.75	90.0	0.68
07/02/2018 00084533081 SCHUMANN, EDGAR/KAI	CAPITAL INCOME BUILDER-529C	В	75.00	0.75	0.00	0.75	90.0	0.68
07/02/2018 00086109209 SCHUMANN, EDGAR/JAYLA	AMERICAN MUTUAL FUND-529C	В	75.00	0.75	0.00	0.75	90.0	0.68
06/25/2018 00089501407 LAVALLEY, PEGGY	AMERICAN FUNDS INCOME FD OF AMER	RI B	200.00	7.50	0.00	7.50	90.0	6.75
	* MUTUAL FUNDS SUBTOTAL	*	\$641.03	\$33.28	\$0.00	\$33.28		\$29.98
PRODUCT CATEGORY: VARIABLE ANNUITIES	5							
06/30/2018 TRAILS	- -HARTFORD LIFE	В	519.62	519.62	0.00	519.62	90.0	467.66
06/27/2018 TRAILS	AMERICAN GENERAL ANNUITY	В	134.25	134.25	0.00	134.25	90.0	120.83
07/05/2018 TRAILS	AMERICAN GENERAL ANNUITY	В	129.62	129.62	0.00	129.62	90.0	116.66
06/29/2018 TRAILS	NEW YORK LIFE INSURANCE COMPANY	В	1,242.21	1,242.21	0.00	1,242.21	90.0	1,117.99
06/30/2018 TRAILS	PRUDENTIAL INSURANCE CO.	В	5.71	0.00	0.00	0.00	90.0	0.00
06/30/2018 TRAILS	PRUDENTIAL INSURANCE CO.	В	5.71	5.71	0.00	5.71	90.0	5.14
	* VARIABLE ANNUITIES SUBTOTAL	*	\$2,037.12	\$2,031.41	\$0.00	\$2,031.41		\$1,828.28
PRODUCT CATEGORY: MUTUAL FUND 12B1	TRAILS .							
07/16/2018 TRAIL COMMISSIONS	INVESCO LTD FEES		0.00	8.55	0.00	8.55	90.0	7.69
	* MUTUAL FUND 12B1 TRAILS SUBTOTAL	*	\$0.00	\$8.55	\$0.00	\$8.55		\$7.69
	*** BROKER TRANSACTIONS TOTAL *	**	\$2,678.15	\$2,073.24	\$0.00	\$2,073.24		\$1,865.95

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COMMISSION STATEMENT for WILLIAM L. BROOKMAN										
TRADE DATE	CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION	
		ADJUS	STME	NTS						
07/16/2018		E & O INSURANCE: 1/2 MONTHLY		0.00	0.00	0.00	0.00		-100.00	
07/16/2018		TECH: MONTHLY TECH SERVICES		0.00	0.00	0.00	0.00		-7.50	
		*** ADJUSTMENTS TOTAL *	**	\$0.00	\$0.00	\$0.00	\$0.00	•	\$-107.50	
						<u>E</u>	BROKER COMM	SSION	TOTALS	
						Broke	r Transactions		\$1,865.95	
						Split	t Transactions		\$0.00	
						Override	e Transactions		\$0.00	
							Adjustments		\$-107.50	
							Payroll Draw	,	\$0.00	
							Base Salary		\$0.00	
						Prior D	Period Balance	:	\$0.00	
							Check Amount	:	\$1,758.45	
						Year-to-	-date Earnings		\$17,027.95	