

**COMMISSION STATEMENT****April 15, 2018**

L149-ROBERT LUCHSINGER

BROKER #: L149

BRANCH: ROBERT LUCHSINGER

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
03/31/2018	MANNETTA, VIRGINIA	JOHN HANCOCK LIFE INS CO	118,681.21	98.90	0.00	98.90	0.0	0.00
* VARIABLE ANNUITIES SUBTOTAL *			\$118,681.21	\$98.90	\$0.00	\$98.90		\$0.00
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
03/31/2018	CAPASSO, DEBRA	PACIFIC LIFE FUNDS	1,344.08	0.83	0.00	0.83	0.0	0.00
03/31/2018	KNAACK, PATRICIA	PACIFIC LIFE FUNDS	44,077.50	27.17	0.00	27.17	0.0	0.00
03/31/2018	CAPASSO, MICHAEL	PACIFIC LIFE FUNDS	1,342.76	0.83	0.00	0.83	0.0	0.00
03/31/2018	ROARKE, MARY ELIZABETH	PACIFIC LIFE FUNDS	140,382.25	86.54	0.00	86.54	0.0	0.00
03/31/2018	CAPASSO, DEBRA	PACIFIC LIFE FUNDS	1,340.71	0.83	0.00	0.83	0.0	0.00
03/31/2018	CAPASSO, MICHAEL	PACIFIC LIFE FUNDS	1,340.71	0.83	0.00	0.83	0.0	0.00
03/31/2018	COSTELLO, KEVIN	PACIFIC LIFE FUNDS	16,049.87	9.89	0.00	9.89	0.0	0.00
03/31/2018	CIO, ANNA	PACIFIC LIFE FUNDS	59.54	0.04	0.00	0.04	0.0	0.00
03/31/2018	TERMINE, MASON	PACIFIC LIFE FUNDS	59.54	0.04	0.00	0.04	0.0	0.00
03/31/2018	CIO, ROCCO	PACIFIC LIFE FUNDS	59.54	0.04	0.00	0.04	0.0	0.00
03/31/2018	CAPASSO, CRISTINA	PACIFIC LIFE FUNDS	737.18	0.45	0.00	0.45	0.0	0.00
03/31/2018	TERMINE, MILO	PACIFIC LIFE FUNDS	59.54	0.04	0.00	0.04	0.0	0.00
03/31/2018	MALIA, EDWARD	PACIFIC LIFE FUNDS	8,868.43	5.47	0.00	5.47	0.0	0.00
03/31/2018	CAPASSO, DEBRA	PACIFIC LIFE FUNDS	31,439.86	19.38	0.00	19.38	0.0	0.00
03/31/2018	KNAACK, PATRICIA	PACIFIC LIFE FUNDS	1,886.85	1.16	0.00	1.16	0.0	0.00
03/31/2018	MALIA, EDWARD	PACIFIC LIFE FUNDS	11,669.71	7.19	0.00	7.19	0.0	0.00
03/31/2018	LOITSCH, DIANE	PACIFIC LIFE FUNDS	16,790.72	10.35	0.00	10.35	0.0	0.00
03/31/2018	CAPASSO, MICHAEL	PACIFIC LIFE FUNDS	28,470.16	17.55	0.00	17.55	0.0	0.00
03/31/2018	ROARKE, MARY ELIZABETH	PACIFIC LIFE FUNDS	132,495.03	81.68	0.00	81.68	0.0	0.00
03/31/2018	MALIA, EDWARD	PACIFIC LIFE FUNDS	15,714.48	9.69	0.00	9.69	0.0	0.00
03/31/2018	CAPASSO, DEBRA	PACIFIC LIFE FUNDS	27,164.44	16.75	0.00	16.75	0.0	0.00
03/31/2018	CASKIN, KENNETH	PACIFIC LIFE FUNDS	7,323.99	4.51	0.00	4.51	0.0	0.00
03/31/2018	CAPASSO, MICHAEL	PACIFIC LIFE FUNDS	24,604.45	15.17	0.00	15.17	0.0	0.00

NOTES: * - Indicates adjustment is not included in 1099 Earnings

** - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
03/31/2018	COSTELLO, KEVIN	PACIFIC LIFE FUNDS	147.82	0.09	0.00	0.09	0.0	0.00
03/31/2018	CIOS, ANNA	PACIFIC LIFE FUNDS	2,189.23	1.35	0.00	1.35	0.0	0.00
03/31/2018	TERMINE, MASON	PACIFIC LIFE FUNDS	2,189.23	1.35	0.00	1.35	0.0	0.00
03/31/2018	CIOS, ROCCO	PACIFIC LIFE FUNDS	2,643.90	1.63	0.00	1.63	0.0	0.00
03/31/2018	CAPASSO, CRISTINA	PACIFIC LIFE FUNDS	16,138.21	9.95	0.00	9.95	0.0	0.00
03/31/2018	CAPASSO, LAURA	PACIFIC LIFE FUNDS	12,624.70	7.78	0.00	7.78	0.0	0.00
03/31/2018	CASKIN, MEGAN	PACIFIC LIFE FUNDS	2,452.63	1.51	0.00	1.51	0.0	0.00
03/31/2018	TERMINE, MILO	PACIFIC LIFE FUNDS	1,828.13	1.13	0.00	1.13	0.0	0.00
03/31/2018	SEAMAN, SUSAN	PACIFIC LIFE FUNDS	986.85	2.43	0.00	2.43	0.0	0.00
03/31/2018	SEAMAN, SUSAN	PACIFIC LIFE FUNDS	1,124.13	2.77	0.00	2.77	0.0	0.00
03/31/2018	TERMINE, ALLISON	PACIFIC LIFE FUNDS	3,145.79	7.76	0.00	7.76	0.0	0.00
03/31/2018	SEAMAN, SUSAN	PACIFIC LIFE FUNDS	2,189.24	5.40	0.00	5.40	0.0	0.00
03/31/2018	TERMINE, ALLISON	PACIFIC LIFE FUNDS	2,513.88	6.20	0.00	6.20	0.0	0.00
03/31/2018	CHIAPPERINO, LORRAINE	PACIFIC LIFE FUNDS	4,656.73	10.67	0.00	10.67	0.0	0.00
03/31/2018	SEAMAN, SUSAN	PACIFIC LIFE FUNDS	1,120.10	2.76	0.00	2.76	0.0	0.00
03/21/2018	GARDNER, MARILYN	ALLIANZ NFJ DIVIDEND VALUE FUND CLA	0.00	4.14	0.00	4.14	0.0	0.00
03/21/2018	GARDNER, MARILYN	ALLIANZ NFJ LARGE CAP VALUE A	0.00	3.34	0.00	3.34	0.0	0.00
03/15/2018	GARDNER, MARILYN	FRANKLIN INCOME A	0.00	2.55	0.00	2.55	0.0	0.00
03/20/2018	HUNTE, SHEILA	OPPENHEIMER ROCHESTER MUNICIPALS A	0.00	5.44	0.00	5.44	0.0	0.00
03/21/2018	VIONE, LESLEY	PAC LIFE FLOATING RATE INCOME FUND	0.00	0.98	0.00	0.98	0.0	0.00
03/21/2018	GARDNER, MARILYN	PAC LIFE FLOATING RATE INCOME FUND	0.00	1.23	0.00	1.23	0.0	0.00
03/21/2018	KNAACK, PATRICIA	PAC LIFE FLOATING RATE INCOME FUND	0.00	0.58	0.00	0.58	0.0	0.00
03/21/2018	GARDNER, MARILYN	PAC LIFE FUNDS PORT OPTIMIZATION CO	0.00	4.82	0.00	4.82	0.0	0.00
03/21/2018	HESS, RALPH	PAC LIFE FUNDS PORT OPTIMIZATION CO	0.00	4.54	0.00	4.54	0.0	0.00
03/21/2018	REILLY, JAMES	PAC LIFE PORT OPTIM MOD AGG	0.00	8.39	0.00	8.39	0.0	0.00
03/21/2018	KNAACK, PATRICIA	PACIFIC LIFE FUNDS STRATEGIC INCOME	0.00	1.69	0.00	1.69	0.0	0.00
03/20/2018	MANNETTA, VIRGINIA	ROCHESTER LIMITED TERM NEW YORK MUN	0.00	4.43	0.00	4.43	0.0	0.00
03/16/2018	VIONE, LESLEY	SUNAMERICA FOCUSED ALPHA GROWTH A	0.00	0.14	0.00	0.14	0.0	0.00
03/16/2018	CELENTANO, MAURA	SUNAMERICA FOCUSED ALPHA GROWTH A	0.00	0.56	0.00	0.56	0.0	0.00
03/16/2018	REILLY, JAMES	SUNAMERICA FOCUSED ALPHA LARGE CAP A	0.00	4.83	0.00	4.83	0.0	0.00
03/16/2018	CELENTANO, MAURA	SUNAMERICA FOCUSED ALPHA LARGE CAP A	0.00	2.01	0.00	2.01	0.0	0.00
03/16/2018	HUNTE, SHEILA	SUNAMERICA HIGH YIELD BOND A	0.00	0.66	0.00	0.66	0.0	0.00
03/16/2018	HUNTE, SHEILA	SUNAMERICA STRATEGIC BOND FUND CLAS	0.00	1.01	0.00	1.01	0.0	0.00

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DIRECT TRANSACTIONS

PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS

* MUTUAL FUND 12B1 TRAILS SUBTOTAL *			\$569,231.91	\$430.55	\$0.00	\$430.55		\$0.00
PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS								
03/24/2018	LOITSCH, ROBERT	ING EMPIRE INNOVATIONS STD OPT A	136,072.50	340.18	0.00	340.18	0.0	0.00
03/31/2018	KNAACK, JOHN	LINCOLN BENEFIT TRAIL RENEWALS	233,147.15	582.87	0.00	582.87	0.0	0.00
03/31/2018	STRYJEWSKI, DONALD	LINCOLN BENEFIT TRAIL RENEWALS	331,775.20	829.44	0.00	829.44	0.0	0.00
03/31/2018	CHIAPPERINO, LORRAINE	LINCOLN BENEFIT TRAIL RENEWALS	82,719.11	206.80	0.00	206.80	0.0	0.00
03/31/2018	PANDOLFO, CATHERINE	LINCOLN BENEFIT TRAIL RENEWALS	508,259.33	1,270.65	0.00	1,270.65	0.0	0.00
03/31/2018	GORMAN, ANN	LINCOLN BENEFIT TRAIL RENEWALS	409,536.40	1,023.84	0.00	1,023.84	0.0	0.00
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *			\$1,701,509.69	\$4,253.78	\$0.00	\$4,253.78		\$0.00
*** DIRECT TRANSACTIONS TOTAL ***			\$2,389,422.81	\$4,783.23	\$0.00	\$4,783.23		\$0.00

BROKER COMMISSION TOTALS

Broker Transactions	\$0.00
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

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THERE WILL BE NO CHECK THIS PERIOD

Balance Forward	\$0.00
Year-to-date Gross	\$9,619.00
Year-to-date Earnings	\$0.00

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