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## **COMMISSION STATEMENT**

August 31, 2018

L131-KEITH/JOE/FCCU LAYMAN/WIEGAND/FCCU

11617 Coldwater Road Suite 103 Fort Wayne, IN 46845 BROKER #: L131

BRANCH: APPLE TREE FINANCIAL

| DATE        | CLIENT                 | INVESTMENT                          | INVESTMENT<br>AMOUNT | GROSS<br>COMMISSION | CLEARING<br>CHARGE | NET<br>COMMISSION | RATE | BROKER<br>COMMISSION |
|-------------|------------------------|-------------------------------------|----------------------|---------------------|--------------------|-------------------|------|----------------------|
|             |                        | CLEARING TRAN                       | SACTIONS             |                     |                    |                   |      |                      |
| PRODUCT CA  | regory: Mutual funds   |                                     |                      |                     |                    |                   |      |                      |
| ^08/21/2018 | BROCKMYER, PHYLLIS     | FIDELITY SELECT BIOTECH             | -7,612.81            | 15.00               | 22.00              | -7.00             | 90.0 | 0.00                 |
|             |                        | * MUTUAL FUNDS SUBTOTAL *           | \$-7,612.81          | \$15.00             | \$22.00            | \$-7.00           |      | \$0.00               |
| PRODUCT CA  | regory: stocks         |                                     |                      |                     |                    |                   |      |                      |
| ^08/21/2018 | BROCKMYER, PHYLLIS     | INVESCO EXCHANGE- TRADED FD TR II K | 3,919.27             | 50.00               | 22.50              | 27.50             | 90.0 | 0.00                 |
| ^08/21/2018 | BROCKMYER, PHYLLIS     | INVESCO EXCHANGE- TRADED FD TR II S | -5,649.72            | 15.00               | 22.50              | -7.50             | 90.0 | 0.00                 |
| ^08/21/2018 | BROCKMYER, PHYLLIS     | ISHARES TR CORE HIGH DIVID ETF      | 4,952.70             | 0.00                | 22.50              | -22.50            | 90.0 | 0.00                 |
| ^08/21/2018 | BROCKMYER, PHYLLIS     | ISHARES TR S&P U S PFD STK INDEX FD | 6,025.44             | 50.00               | 22.50              | 27.50             | 90.0 | 0.00                 |
| ^08/21/2018 | BROCKMYER, PHYLLIS     | SPDR SER TR S&P PHARMACEUTICALS ETF | -5,703.84            | 15.00               | 22.50              | -7.50             | 90.0 | 0.00                 |
| ^08/21/2018 | BROCKMYER, PHYLLIS     | VANGUARD S&P 500 ETF                | 3,956.69             | 50.00               | 22.50              | 27.50             | 90.0 | 0.00                 |
|             |                        | * STOCKS SUBTOTAL *                 | \$7,500.54           | \$180.00            | \$135.00           | \$45.00           |      | \$0.00               |
|             |                        | *** CLEARING TRANSACTIONS TOTAL *** | \$-112.27            | \$195.00            | \$157.00           | \$38.00           |      | \$0.00               |
|             |                        | DIRECT TRANS                        | ACTIONS              |                     |                    |                   |      |                      |
| PRODUCT CA  | regory: interval funds |                                     |                      |                     |                    |                   |      |                      |
| ^08/06/2018 | BURTNETTE, PATRICIA    | BR TOTAL INC & REAL ESTATE FUND C   | 0.00                 | 33.86               | 0.00               | 33.86             | 90.0 | 0.00                 |
| ^08/06/2018 | BURTNETTE, PATRICIA    | BR TOTAL INC & REAL ESTATE FUND C   | 0.00                 | 11.29               | 0.00               | 11.29             | 90.0 | 0.00                 |
| ^07/31/2018 | VAN CLEAVE, BLAKE      | GRIFFIN INST'L ACCESS R E FUND C    | 50,294.03            | 42.72               | 0.00               | 42.72             | 90.0 | 0.00                 |
| ^07/31/2018 | BURTNETTE, PATRICIA    | GRIFFIN INST'L ACCESS R E FUND C    | 53,206.87            | 45.19               | 0.00               | 45.19             | 90.0 | 0.00                 |
|             |                        | * INTERVAL FUNDS SUBTOTAL *         | \$103,500.90         | \$133.06            | \$0.00             | \$133.06          |      | \$0.00               |
| PRODUCT CA  | regory: 529 plans      |                                     |                      |                     |                    |                   |      |                      |
| ^ / /       | SHERWOOD, JULIE        | INA 2019 ENROLLMENT PORT CLASS A    | 0.00                 | 2.38                | 0.00               | 2.38              | 90.0 | 0.00                 |
| ^ / /       | EGLY, KEITH            | INA BOSTON COMPANY DYNAMIC LARGE CA | 0.00                 | 0.50                | 0.00               | 0.50              | 90.0 | 0.00                 |
| ^08/10/2018 | EGLY, KEITH            | INA BOSTON COMPANY DYNAMIC LARGE CA | 50.00                | 0.50                | 0.00               | 0.50              | 90.0 | 0.00                 |
| ^08/10/2018 | EGLY, KEITH            | INA BOSTON COMPANY DYNAMIC LARGE CA | 50.00                | 2.38                | 0.00               | 2.38              | 90.0 | 0.00                 |

NOTES: \* - Indicates adjustment is not included in 1099 Earnings

<sup>\*\* -</sup> Indicates adjustment is not included in Totals or Commissions

<sup>^</sup>Date - Split Trade - full Investment Amount & Gross Commission displayed

| DATE         | CLIENT                  | INVESTMENT                               | INVESTMENT<br>AMOUNT | GROSS<br>COMMISSION | CLEARING<br>CHARGE | NET<br>COMMISSION | RATE | BROKER<br>COMMISSION |
|--------------|-------------------------|--|----------------------|---------------------|--------------------|-------------------|------|----------------------|
|              |                         | DIRECT TRANSA                            | ACTIONS              |                     |                    |                   |      |                      |
| PRODUCT CA   | TEGORY: MUTUAL FUNDS    |  |                      |                     |                    |                   |      |                      |
|              |                         | * 529 PLANS SUBTOTAL *                   | \$100.00             | \$5.76              | \$0.00             | \$5.76            |      | \$0.00               |
| PRODUCT CA   | TEGORY: MUTUAL FUNDS    |  |                      |                     |                    |                   |      |                      |
| ^08/17/2018  | KLINE, NANCY            | AM FUNDS CAPITAL WORLD GRTH & INC A      | 500.00               | 25.00               | 0.00               | 25.00             | 90.0 | 0.00                 |
| ^08/15/2018  | ROBERTSON, DOUGLAS      | AM FUNDS GROWTH FUND OF AMERICA A        | 200.00               | 10.00               | 0.00               | 10.00             | 90.0 | 0.00                 |
| ^08/17/2018  | KLINE, NANCY            | AM FUNDS GROWTH FUND OF AMERICA A        | 500.00               | 25.00               | 0.00               | 25.00             | 90.0 | 0.00                 |
| ^ / /        | SHERWOOD, JULIE         | INA COLLEGE PORT CLASS A                 | 0.00                 | 1.63                | 0.00               | 1.63              | 90.0 | 0.00                 |
| ^ / /        | LINN, JASON             | INA INTER EQTY INDEX PORTF A             | 0.00                 | 0.39                | 0.00               | 0.39              | 90.0 | 0.00                 |
| ^ / /        | LINN, JASON             | INA LG CAP INDEX PORT CLASS A            | 0.00                 | 1.83                | 0.00               | 1.83              | 90.0 | 0.00                 |
| ^08/10/2018  | HINTON, SCOTT           | INA LG CAP INDEX PORT CLASS A            | 25.00                | 1.19                | 0.00               | 1.19              | 90.0 | 0.00                 |
| ^08/10/2018  | HINTON, SCOTT           | INA LG CAP INDEX PORT CLASS A            | 25.00                | 1.19                | 0.00               | 1.19              | 90.0 | 0.00                 |
| ^08/10/2018  | LINN, JASON             | INA PIMCO TOT RET PORT CLA A             | 8.25                 | 0.27                | 0.00               | 0.27              | 90.0 | 0.00                 |
|              |                         | * MUTUAL FUNDS SUBTOTAL *                | \$1,258.25           | \$66.50             | \$0.00             | \$66.50           |      | \$0.00               |
| מארטוניי פאי | TEGORY: MUTUAL FUND 12E | 21 TDATIC                                |                      |                     |                    |                   |      |                      |
| ^07/31/2018  | SITES, TEGAN            | LORD ABBETT & CO.                        | 1,049.04             | 0.40                | 0.00               | 0 40              | 90.0 | 0.00                 |
| 07/31/2010   | SIIBO, IBOIN            |  |                      |                     |                    |                   |      |                      |
|              |                         | * MUTUAL FUND 12B1 TRAILS SUBTOTAL *     | \$1,049.04           | \$0.40              | \$0.00             | \$0.40            |      | \$0.00               |
|              |                         | *** DIRECT TRANSACTIONS TOTAL ***        | \$105,908.19         | \$205.72            | \$0.00             | \$205.72          |      | \$0.00               |
|              |                         | SPLIT TRANSA                             | CTIONS               |                     |                    |                   |      |                      |
| BROKER: L1   | 31-KEITH/JOE/FCCU LAYMA | AN/WIEGAND/ #10                          |                      |                     |                    |                   |      |                      |
| / /          | SHERWOOD, JULIE         | INA 2019 ENROLLMENT PORT CLASS A         | 0.00                 | 0.71                | 0.00               | 0.71              | 90.0 | 0.64                 |
| / /          | EGLY, KEITH             | INA BOSTON COMPANY DYNAMIC LARGE CA      | 0.00                 | 0.15                | 0.00               | 0.15              | 90.0 | 0.14                 |
| 08/10/2018   | EGLY, KEITH             | INA BOSTON COMPANY DYNAMIC LARGE CA      | 50.00                | 0.15                | 0.00               | 0.15              | 90.0 | 0.14                 |
| 08/10/2018   | EGLY, KEITH             | INA BOSTON COMPANY DYNAMIC LARGE CA      | 50.00                | 0.71                | 0.00               | 0.71              | 90.0 | 0.64                 |
|              | * L131-K                | EITH/JOE/FCCU LAYMAN/WIEGAND/ SUBTOTAL * | \$100.00             | \$1.72              | \$0.00             | \$1.72            |      | \$1.50               |
| BROKER: L1   | 31-KEITH/JOE/FCCU LAYMA | N/WIEGAND/ #209                          |                      |                     |                    |                   |      |                      |
| 08/17/2018   | KLINE, NANCY            | AM FUNDS CAPITAL WORLD GRTH & INC A      | 500.00               | 7.50                | 0.00               | 7.50              | 90.0 | 6.75                 |
| 08/15/2018   | ROBERTSON, DOUGLAS      | AM FUNDS GROWTH FUND OF AMERICA A        | 200.00               | 3.00                | 0.00               | 3.00              | 90.0 | 2.70                 |
| 08/17/2018   | KLINE, NANCY            | AM FUNDS GROWTH FUND OF AMERICA A        | 500.00               | 7.50                | 0.00               | 7.50              | 90.0 | 6.75                 |
| 08/06/2018   | BURTNETTE, PATRICIA     | BR TOTAL INC & REAL ESTATE FUND C        | 0.00                 | 10.16               | 0.00               |                   | 90.0 | 9.14                 |
| 08/06/2018   | BURTNETTE, PATRICIA     | BR TOTAL INC & REAL ESTATE FUND C        | 0.00                 | 3.39                | 0.00               |                   | 90.0 | 3.05                 |
| 08/21/2018   | BROCKMYER, PHYLLIS      | FIDELITY SELECT BIOTECH                  | -7,612.81            | 4.50                | 6.60               |                   | 90.0 | -1.89                |
| MORRE        |                         | is not included in 1000 Fermings         |                      |                     |                    |                   |      |                      |

<sup>^</sup>Date - Split Trade - full Investment Amount & Gross Commission displayed

| DATE       | CLIENT                  | INVESTMENT                               | INVESTMENT<br>AMOUNT | GROSS<br>COMMISSION | CLEARING<br>CHARGE | NET<br>COMMISSION | RATE | BROKER<br>COMMISSION |
|------------|-------------------------|--|----------------------|---------------------|--------------------|-------------------|------|----------------------|
|            |                         | CDI TIII IIIDANGA                        | CETONS               |                     |                    |                   |      |                      |
|            |                         | SPLIT TRANSA                             | ACTIONS              |                     |                    |                   |      |                      |
| BROKER: L1 | 31-KEITH/JOE/FCCU LAYMA | N/WIEGAND/ #209                          |                      |                     |                    |                   |      |                      |
| 07/31/2018 | VAN CLEAVE, BLAKE       | GRIFFIN INST'L ACCESS R E FUND C         | 50,294.03            | 12.82               | 0.00               | 12.82             | 90.0 | 11.54                |
| 07/31/2018 | BURTNETTE, PATRICIA     | GRIFFIN INST'L ACCESS R E FUND C         | 53,206.87            | 13.56               | 0.00               | 13.56             | 90.0 | 12.20                |
| / /        | SHERWOOD, JULIE         | INA COLLEGE PORT CLASS A                 | 0.00                 | 0.49                | 0.00               | 0.49              | 90.0 | 0.44                 |
| / /        | LINN, JASON             | INA INTER EQTY INDEX PORTF A             | 0.00                 | 0.12                | 0.00               | 0.12              | 90.0 | 0.11                 |
| / /        | LINN, JASON             | INA LG CAP INDEX PORT CLASS A            | 0.00                 | 0.55                | 0.00               | 0.55              | 90.0 | 0.50                 |
| 08/10/2018 | HINTON, SCOTT           | INA LG CAP INDEX PORT CLASS A            | 25.00                | 0.36                | 0.00               | 0.36              | 90.0 | 0.32                 |
| 08/10/2018 | HINTON, SCOTT           | INA LG CAP INDEX PORT CLASS A            | 25.00                | 0.36                | 0.00               | 0.36              | 90.0 | 0.32                 |
| 08/10/2018 | LINN, JASON             | INA PIMCO TOT RET PORT CLA A             | 8.25                 | 0.08                | 0.00               | 0.08              | 90.0 | 0.07                 |
| 08/21/2018 | BROCKMYER, PHYLLIS      | INVESCO EXCHANGE- TRADED FD TR II K      | 3,919.27             | 15.00               | 6.75               | 8.25              | 90.0 | 7.43                 |
| 08/21/2018 | BROCKMYER, PHYLLIS      | INVESCO EXCHANGE- TRADED FD TR II S      | -5,649.72            | 4.50                | 6.75               | -2.25             | 90.0 | -2.03                |
| 08/21/2018 | BROCKMYER, PHYLLIS      | ISHARES TR CORE HIGH DIVID ETF           | 4,952.70             | 0.00                | 6.75               | -6.75             | 90.0 | -6.08                |
| 08/21/2018 | BROCKMYER, PHYLLIS      | ISHARES TR S&P U S PFD STK INDEX FD      | 6,025.44             | 15.00               | 6.75               | 8.25              | 90.0 | 7.43                 |
| 07/31/2018 | SITES, TEGAN            | LORD ABBETT & CO.                        | 1,049.04             | 0.12                | 0.00               | 0.12              | 90.0 | 0.11                 |
| 08/21/2018 | BROCKMYER, PHYLLIS      | SPDR SER TR S&P PHARMACEUTICALS ETF      | -5,703.84            | 4.50                | 6.75               | -2.25             | 90.0 | -2.03                |
| 08/21/2018 | BROCKMYER, PHYLLIS      | VANGUARD S&P 500 ETF                     | 3,956.69             | 15.00               | 6.75               | 8.25              | 90.0 | 7.43                 |
|            | * L131-KI               | EITH/JOE/FCCU LAYMAN/WIEGAND/ SUBTOTAL * | \$105,695.92         | \$118.51            | \$47.10            | \$71.41           |      | \$64.26              |
|            |                         | *** SPLIT TRANSACTIONS TOTAL ***         | \$105,795.92         | \$120.23            | \$47.10            | \$73.13           |      | \$65.82              |

<sup>^</sup>Date - Split Trade - full Investment Amount & Gross Commission displayed

## BROKER COMMISSION TOTALS

| Broker Transactions   | \$0.00  |
|-----------------------|---------|
| Split Transactions    | \$65.82 |
| Override Transactions | \$0.00  |
| Adjustments           | \$0.00  |
| Payroll Draw          | \$0.00  |
| Base Salary           | \$0.00  |
| Prior Period Balance  | \$-3.24 |
| FINRA Assessment      | \$0.00  |
| SIPC Assessment       | \$0.00  |
|                       |         |

Please Retain for Your Records
THERE WILL BE NO CHECK THIS PERIOD

| Balance Forward       | \$62.58    |
|-----------------------|------------|
| Year-to-date Gross    | \$1,139.60 |
| Year-to-date Earnings | \$905.56   |