



Concorde Investment Services, LLC
COMMISSION STATEMENT
May 15, 2018

05/11/2018
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JOSEPH (TERRY), M132 MANN
219 E. 31st Street

BROKER #: M132
BRANCH: JOSEPH "TERRY" MANN

Savannah, GA 31401

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
04/16/2018	WARSTADT, ELIZABETH	PRU PREMIER RETIREMENT B	2,000.00	140.00	0.00	140.00	91.0	127.40
* VARIABLE ANNUITIES SUBTOTAL *			\$2,000.00	\$140.00	\$0.00	\$140.00		\$127.40
<u>PRODUCT CATEGORY: VARIABLE UNIVERSAL LIFE</u>								
04/23/2018	BLACK, AMELIA	PAC LIFE VUL	175.60	1.76	0.00	1.76	91.0	1.60
04/23/2018	BLACK, RICHARD	PAC LIFE VUL	235.60	2.36	0.00	2.36	91.0	2.15
04/23/2018	GODLESKI, KEVIN	PAC LIFE VUL	153.45	3.07	0.00	3.07	91.0	2.79
04/23/2018	JARRETT, LAURIE	PAC LIFE VUL	67.50	1.35	0.00	1.35	91.0	1.23
04/24/2018	GODLESKI, KEVIN	PAC LIFE VUL	14.55	0.29	0.00	0.29	91.0	0.26
04/24/2018	GODLESKI, KIRSTEN	PAC LIFE VUL	132.00	2.64	0.00	2.64	91.0	2.40
* VARIABLE UNIVERSAL LIFE SUBTOTAL *			\$778.70	\$11.47	\$0.00	\$11.47		\$10.43
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
04/30/2018	HEALEY, BRIAN	EATON VANCE NATL MUNI INCOME C	0.00	0.20	0.00	0.20	91.0	0.18
04/30/2018	HEALEY, BRIAN	EATON VANCE NATL MUNI INCOME C	0.00	0.60	0.00	0.60	91.0	0.55
/ /	MOORE, THOMAS	FIDELITY ADV MATERIALS C	0.00	4.66	0.00	4.66	91.0	4.24
/ /	MOORE, THOMAS	FIDELITY ADV MEGA CAP STOCK	0.00	5.83	0.00	5.83	91.0	5.31
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *			\$0.00	\$11.29	\$0.00	\$11.29		\$10.28
<u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u>								
04/16/2018	PAI, YOGISH & ANITA	PAC LIFE PORTFOLIOS	0.00	10.00	0.00	10.00	91.0	9.10
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *			\$0.00	\$10.00	\$0.00	\$10.00		\$9.10
*** DIRECT TRANSACTIONS TOTAL ***			\$2,778.70	\$172.76	\$0.00	\$172.76		\$157.21

NOTES: * - Indicates adjustment is not included in 1099 Earnings
** - Indicates adjustment is not included in Totals or Commissions
^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>ADJUSTMENTS</u>								
05/15/2018		*DOCUSIGN: CURRENT MONTH	0.00					-18.00
05/15/2018		*EO INSURANCE: CURRENT MONTH INS	0.00					-300.00
05/15/2018		*LASER APP: CURRENT MONTH	0.00					-18.00
05/15/2018		*TECHNOLOGY: CURRENT MONTH BASIC	0.00					-180.00
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00	\$0.00	\$0.00		\$-516.00

BROKER COMMISSION TOTALS

Broker Transactions	\$157.21
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-516.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Please Retain for Your Records
THERE WILL BE NO CHECK THIS PERIOD

Balance Forward	\$-358.79
Year-to-date Gross	\$27,718.10
Year-to-date Earnings	\$25,229.11

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