

**COMMISSION STATEMENT****February 15, 2018**JOHN, R119 ROSS
7261 W. Central Ave.BROKER #: R119
BRANCH: INTEGRATED FINANCIAL

Toledo, OH 43617

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: INTERVAL FUNDS</u>								
12/31/2017	LONG, PAUL	GRIFFIN INST'L ACCESS R E FUND	5,516.67	1.17	0.00	1.17	92.0	1.08
		* INTERVAL FUNDS SUBTOTAL *	\$5,516.67	\$1.17	\$0.00	\$1.17		\$1.08
<u>PRODUCT CATEGORY: 529 PLANS</u>								
02/01/2018	HUNTER, DEBORAH	AM FUNDS CAPITAL WORLD GRTH & INC 5	50.00	2.13	0.00	2.13	92.0	1.96
02/01/2018	HUNTER, DEBORAH	AM FUNDS WASHINGTON MUTUAL INVESTOR	50.00	2.13	0.00	2.13	92.0	1.96
		* 529 PLANS SUBTOTAL *	\$100.00	\$4.26	\$0.00	\$4.26		\$3.92
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
01/25/2018	LOVETTE, BRIAN	AM FUNDS 2050 TARGET DATE-A	200.00	7.50	0.00	7.50	92.0	6.90
01/22/2018	MARTIN, RACHEL	AM FUNDS AMERICAN BALANCED A	701.16	26.29	0.00	26.29	92.0	24.19
01/22/2018	MARTIN, RACHEL	AM FUNDS AMERICAN BALANCED A	105.00	3.94	0.00	3.94	92.0	3.62
02/01/2018	KRAUS, JENNIFER	AM FUNDS AMERICAN HIGH-INCOME TRUST	150.00	4.50	0.00	4.50	92.0	4.14
01/30/2018	SANDERSON, CATHY	AM FUNDS BALANCED PORT A	9,471.14	355.17	0.00	355.17	92.0	326.76
01/31/2018	ZINK, ROBERT	AM FUNDS BALANCED PORT A	33,001.55	907.54	0.00	907.54	92.0	834.94
01/29/2018	ECKHARDT, MELISSA	AM FUNDS BOND FUND OF AMERICA A	36,134.64	1,084.04	0.00	1,084.04	92.0	997.32
01/22/2018	MARTIN, RACHEL	AM FUNDS FUNDAMENTAL INVESTORS A	701.15	26.29	0.00	26.29	92.0	24.19
01/22/2018	MARTIN, RACHEL	AM FUNDS FUNDAMENTAL INVESTORS A	105.00	3.94	0.00	3.94	92.0	3.62
01/22/2018	MARTIN, RACHEL	AM FUNDS INCOME FUND OF AMERICA A	701.16	26.29	0.00	26.29	92.0	24.19
01/22/2018	MARTIN, RACHEL	AM FUNDS INCOME FUND OF AMERICA A	105.00	3.94	0.00	3.94	92.0	3.62
02/02/2018	HAUSER, ROBERT	AM FUNDS INCOME FUND OF AMERICA A	100.00	1.60	0.00	1.60	92.0	1.47
02/02/2018	HAUSER, RONALD	AM FUNDS INCOME FUND OF AMERICA A	20.00	0.32	0.00	0.32	92.0	0.29
02/02/2018	TARRIS, CHRISTINE	AM FUNDS INCOME FUND OF AMERICA A	200.00	3.20	0.00	3.20	92.0	2.94
02/02/2018	MCFARLAND, BRANDON	AM FUNDS INCOME FUND OF AMERICA A	100.00	1.60	0.00	1.60	92.0	1.47
01/29/2018	SEYMOUR, DONALD	AM FUNDS INCOME FUND OF AMERICA C	200.00	2.00	0.00	2.00	92.0	1.84
01/30/2018	SEYMOUR, DONALD	AM FUNDS INCOME FUND OF AMERICA C	100.00	1.00	0.00	1.00	92.0	0.92
01/23/2018	SEYMOUR, DONALD	AM FUNDS NEW ECONOMY C	1,000.00	10.00	0.00	10.00	92.0	9.20

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
01/29/2018	SEYMOUR, DONALD	AM FUNDS NEW ECONOMY C	200.00	2.00	0.00	2.00	92.0	1.84
01/30/2018	SEYMOUR, DONALD	AM FUNDS NEW ECONOMY C	200.00	2.00	0.00	2.00	92.0	1.84
01/23/2018	SEYMOUR, DONALD	AM FUNDS NEW WORLD C	1,000.00	10.00	0.00	10.00	92.0	9.20
01/29/2018	SEYMOUR, DONALD	AM FUNDS NEW WORLD C	200.00	2.00	0.00	2.00	92.0	1.84
01/30/2018	SEYMOUR, DONALD	AM FUNDS NEW WORLD C	100.00	1.00	0.00	1.00	92.0	0.92
01/29/2018	HILKENS, CHRISTOPHER	AM FUNDS SHORT TERM BND FUND OF AM	65.00	1.30	0.00	1.30	92.0	1.20
01/22/2018	MARTIN, RACHEL	AM FUNDS SMALLCAP WORLD A	233.72	8.76	0.00	8.76	92.0	8.06
01/22/2018	MARTIN, RACHEL	AM FUNDS SMALLCAP WORLD A	35.00	1.31	0.00	1.31	92.0	1.21
01/30/2018	SEYMOUR, DONALD	AM FUNDS SMALLCAP WORLD C	100.00	1.00	0.00	1.00	92.0	0.92
01/25/2018	VALADE, JOHN	AM FUNDS TAX-EXEMPT BOND FUND OF AM	1,000.00	20.00	0.00	20.00	92.0	18.40
01/23/2018	SEYMOUR, DONALD	AM FUNDS WASHINGTON MUTUAL INVESTOR	4,000.00	40.00	0.00	40.00	92.0	36.80
01/29/2018	SEYMOUR, DONALD	AM FUNDS WASHINGTON MUTUAL INVESTOR	200.00	2.00	0.00	2.00	92.0	1.84
01/30/2018	SEYMOUR, DONALD	AM FUNDS WASHINGTON MUTUAL INVESTOR	100.00	1.00	0.00	1.00	92.0	0.92
01/26/2018	PLAN	PUTNAM MULTI CAP GROWTH A	25.00	1.25	0.00	1.25	92.0	1.15
01/26/2018	PLAN	PUTNAM MULTI CAP GROWTH A	25.00	1.25	0.00	1.25	92.0	1.15
* MUTUAL FUNDS SUBTOTAL *			\$90,579.52	\$2,564.03	\$0.00	\$2,564.03		\$2,358.91

PRODUCT CATEGORY: VARIABLE ANNUITIES

02/05/2018	SCHLIEVERT, KAREN	AM GEN SEASONS ELITE	40,715.81	101.79	0.00	101.79	92.0	93.65
01/31/2018	IRWIN, JOHN	JNL ELITE ACCESS	164,749.44	34.32	0.00	34.32	92.0	31.57
01/31/2018	DEMKO, VERNA	JNL PERSPECTIVE	51,006.73	10.63	0.00	10.63	92.0	9.78
01/31/2018	LONG, PAUL	JNL PERSPECTIVE II 05/05	3,427.50	1.43	0.00	1.43	92.0	1.32
01/31/2018	LONG, LORI	JNL PERSPECTIVE L	14,853.30	12.38	0.00	12.38	92.0	11.39
01/31/2018	BENSCH, ARLYN	JNL PERSPECTIVE L	35,752.81	29.79	0.00	29.79	92.0	27.41
01/31/2018	BENSCH, CANDACE	JNL PERSPECTIVE L	30,387.65	25.32	0.00	25.32	92.0	23.29
01/31/2018	KRALL, JERRY	JOHN HANCOCK VENTURE III	42,181.56	35.15	0.00	35.15	92.0	32.34
01/31/2018	KEEFE, GERALD	JOHN HANCOCK VENTURE III	14,765.47	12.30	0.00	12.30	92.0	11.32
01/31/2018	HEINAMAN, ROBERT	JOHN HANCOCK VENTURE III	113,699.03	94.75	0.00	94.75	92.0	87.17
01/31/2018	KRAUS, JUDITH	JOHN HANCOCK VENTURE III	36,378.65	30.32	0.00	30.32	92.0	27.89
01/31/2018	GARDNER, WM	JOHN HANCOCK VENTURE III	136,212.39	113.51	0.00	113.51	92.0	104.43
01/31/2018	SILLIMAN, GRACE	JOHN HANCOCK VENTURE III	70,744.95	58.95	0.00	58.95	92.0	54.23
01/31/2018	CURSON, BEVERLY	JOHN HANCOCK VENTURE III	58,104.01	48.42	0.00	48.42	92.0	44.55
01/31/2018	JANICKI, KATHERINE	JOHN HANCOCK VENTURE III	96,451.19	80.38	0.00	80.38	92.0	73.95
01/31/2018	MOORE, GARY	JOHN HANCOCK VENTURE III	89,817.94	74.85	0.00	74.85	92.0	68.86

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
01/31/2018	IRWIN, JOHN	JOHN HANCOCK VENTURE III	73,394.69	61.16	0.00	61.16	92.0	56.27
01/31/2018	WAGONER JR, JOHN	JOHN HANCOCK VENTURE III	61,366.57	51.14	0.00	51.14	92.0	47.05
01/31/2018	WOODRUFF, STEPHANIE	JOHN HANCOCK VENTURE III	60,872.77	50.73	0.00	50.73	92.0	46.67
02/07/2018	REEVES, TERRENCE	MML ARTISTRY	140.00	7.70	0.00	7.70	92.0	7.08
* VARIABLE ANNUITIES SUBTOTAL *			\$1,195,022.46	\$935.02	\$0.00	\$935.02		\$860.22
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
/ /	WAGONER JR, JOHN	DELAWARE SMID CAP GROWTH A	0.00	2.56	0.00	2.56	92.0	2.36
/ /	SLAMAN, BRIAN	FIDELITY ADV NEW INSIGHTS C	0.00	1.45	0.00	1.45	92.0	1.33
/ /	SLAMAN, BRIAN	FIDELITY ADV NEW INSIGHTS C	0.00	1.07	0.00	1.07	92.0	0.98
/ /	SLAMAN, BRIAN	FIDELITY MIDCAP II C	0.00	1.39	0.00	1.39	92.0	1.28
/ /	SLAMAN, BRIAN	FIDELITY MIDCAP II C	0.00	1.29	0.00	1.29	92.0	1.19
01/31/2018	HENDERSON, BARBARA	FRANKLIN BALANCED C	0.00	15.24	0.00	15.24	92.0	14.02
01/31/2018	KRALL, GARY	FRANKLIN DYNATECH A	0.00	17.18	0.00	17.18	92.0	15.81
01/31/2018	REEVES, TERRENCE	FRANKLIN GOLD & PRECIOUS METALS A	0.00	0.16	0.00	0.16	92.0	0.15
01/31/2018	HENDERSON, BARBARA	FRANKLIN GOLD & PRECIOUS METALS C	0.00	7.43	0.00	7.43	92.0	6.84
01/31/2018	HENDERSON, BARBARA	FRANKLIN INCOME C	0.00	9.48	0.00	9.48	92.0	8.72
01/31/2018	KRALL, GARY	FRANKLIN MICROCAP VALUE A	0.00	17.84	0.00	17.84	92.0	16.41
01/31/2018	KRALL, GARY	FRANKLIN MUTUAL GLOBAL DISCOVERY A	0.00	3.53	0.00	3.53	92.0	3.25
01/31/2018	HENDERSON, BARBARA	FRANKLIN RISING DIVIDENDS C	0.00	15.82	0.00	15.82	92.0	14.55
01/31/2018	HENDERSON, BARBARA	FRANKLIN US GOVT SEC FUND C	0.00	11.51	0.00	11.51	92.0	10.59
01/31/2018	HENDERSON, BARBARA	FT MUTUAL SHARES FUND C	0.00	25.55	0.00	25.55	92.0	23.51
01/19/2018	MOORE, LINDA	GRIFFIN INSTITUTIONAL ACCESS REAL E	0.00	5.01	0.00	5.01	92.0	4.61
01/17/2018	ROSS, JEROME	PRINCIPAL FUNDS CONSERVATIVE GROWTH	0.00	4.95	0.00	4.95	92.0	4.55
12/31/2017	MCCLOSKEY, DANIEL	STADION TACTICAL DEFENSIVE FUND 852	6,184.50	3.90	0.00	3.90	92.0	3.59
12/31/2017	MCCLOSKEY, DANIEL	STADION TACTICAL DEFENSIVE FUND 852	6,184.50	11.69	0.00	11.69	92.0	10.75
01/31/2018	KRALL, GARY	TEMPLETON DEVELOPING MKTS A	0.00	3.51	0.00	3.51	92.0	3.23
01/31/2018	KRALL, GARY	TEMPLETON FOREIGN SMCO A	0.00	3.48	0.00	3.48	92.0	3.20
01/22/2018	OBERT, RONALD	TEMPLETON GROWTH A	0.00	0.15	0.00	0.15	92.0	0.14
01/31/2018	SPRANGEL, CHERYL	TEMPLETON WORLD A	0.00	12.45	0.00	12.45	92.0	11.45
01/31/2018	REEVES, TERRENCE	TEMPLETON WORLD A	0.00	0.26	0.00	0.26	92.0	0.24
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *			\$12,369.00	\$176.90	\$0.00	\$176.90		\$162.75

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<u>DIRECT TRANSACTIONS</u>								
PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS								
01/29/2018	COUSINO, SUSAN	ING PREMIUM PLUS	57,885.67	36.18	0.00	36.18	92.0	33.29
01/29/2018	SILLIMAN, GRACE	ING PREMIUM PLUS	20,261.64	12.66	0.00	12.66	92.0	11.65
01/30/2018	WAGONER JR, JOHN	ING PREMIUM PLUS	33,696.82	21.06	0.00	21.06	92.0	19.38
01/30/2018	WAGONER JR, JOHN	ING PREMIUM PLUS	34,521.52	21.58	0.00	21.58	92.0	19.85
02/03/2018	SWINDLE, CYNTHIA	ING PREMIUM PLUS 2005	70,074.72	43.80	0.00	43.80	92.0	40.30
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *			\$216,440.37	\$135.28	\$0.00	\$135.28		\$124.47
*** DIRECT TRANSACTIONS TOTAL ***			\$1,520,028.02	\$3,816.66	\$0.00	\$3,816.66		\$3,511.35

OVERRIDE TRANSACTIONS**BROKER: THOMAS, H121 HALSEY #82**

01/29/2018	CANNON, BARBARA	AM FUNDS WASHINGTON MUTUAL INVESTOR	50.00	2.50	0.00	2.50	85.0	0.18
02/01/2018	DENHAM, CONSTANCE	AM FUNDS WASHINGTON MUTUAL INVESTOR	400.00	15.00	0.00	15.00	85.0	1.05
12/31/2017	BUEHRER, SARAH	BLACK ROCK 67776G485	0.00	1.26	0.00	1.26	85.0	0.09
12/31/2017	LEROUX, LAURA	BLACKROCK 67776G469	0.00	8.94	0.00	8.94	85.0	0.63
12/31/2017	BUEHRER, SARAH	BLACKROCK 67776G519	0.00	1.29	0.00	1.29	85.0	0.09
12/31/2017	LEROUX, LAURA	BLACKROCK 67776G519	0.00	7.97	0.00	7.97	85.0	0.56
12/31/2017	LEININGER, LISA	BLACKROCK 67776G535	0.00	0.45	0.00	0.45	85.0	0.03
12/31/2017	LEININGER, LISA	BLACKROCK 67776G535	0.00	0.45	0.00	0.45	85.0	0.03
12/31/2017	BUEHRER, SARAH	BLK MOD 10-12 AGE BASED A	0.00	0.12	0.00	0.12	85.0	0.01
12/31/2017	LEROUX, LAURA	BLK MOD 10-12 AGE BASED A	0.00	0.85	0.00	0.85	85.0	0.06
12/31/2017	BUEHRER, SARAH	BLK MOD 13-16 AGE BASED A	0.00	0.12	0.00	0.12	85.0	0.01
12/31/2017	LEROUX, LAURA	BLK MOD 17+ AGE BASED A	0.00	0.97	0.00	0.97	85.0	0.07
/ /	BAKER, ELAINE	FIDELITY ADV GROWTH & INCOME C	0.00	8.50	0.00	8.50	85.0	0.60
/ /	EYLER, BARBARA	FIDELITY ADV GROWTH OPP A	0.00	4.00	0.00	4.00	85.0	0.28
/ /	BAKER, ELAINE	FIDELITY ADV GROWTH OPP C	0.00	5.57	0.00	5.57	85.0	0.39
/ /	FRANTZ, CRAIG	FIDELITY ADV INTL CAP APP C	0.00	7.17	0.00	7.17	85.0	0.50
/ /	BAKER, ELAINE	FIDELITY ADV INTL SMALL CAP OPP C	0.00	4.95	0.00	4.95	85.0	0.35
/ /	BAKER, ELAINE	FIDELITY ADV OVERSEAS C	0.00	4.72	0.00	4.72	85.0	0.33
/ /	BAKER, ELAINE	FIDELITY ADV UTILITIES C	0.00	6.30	0.00	6.30	85.0	0.44
/ /	BAKER, ELAINE	FIDELITY EQUITY GROWTH C	0.00	7.68	0.00	7.68	85.0	0.54
/ /	FRANTZ, CRAIG	FIDELITY EQUITY GROWTH C	0.00	10.18	0.00	10.18	85.0	0.71
/ /	MARKLEY, JUSTIN	FIDELITY EQUITY GROWTH T	0.00	3.86	0.00	3.86	85.0	0.27

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<u> OVERRIDE TRANSACTIONS </u>								
<u> BROKER: THOMAS, H121 HALSEY #82 </u>								
/ /	MARKLEY, JUSTIN	FIDELITY EQUITY INCOME	0.00	5.77	0.00	5.77	85.0	0.40
/ /	EYLER, BARBARA	FIDELITY EQUITY INCOME A	0.00	6.88	0.00	6.88	85.0	0.48
/ /	BAKER, ELAINE	FIDELITY EQUITY INCOME C	0.00	6.74	0.00	6.74	85.0	0.47
/ /	FRANTZ, CRAIG	FIDELITY SMALL CAP C	0.00	15.92	0.00	15.92	85.0	1.11
/ /	BAKER, ELAINE	FIDELITY SMALL CAP VALUE C	0.00	7.43	0.00	7.43	85.0	0.52
/ /	FRANTZ, CRAIG	FIDELITY TECHNOLOGY C	0.00	7.79	0.00	7.79	85.0	0.55
01/31/2018	DESELMS, RAYMOND	FRANKLIN MI TAX FR INCOME A	0.00	66.20	0.00	66.20	85.0	4.63
01/31/2018	ZORNOW TRUST, BETTY	FRANKLIN MI TAX FR INCOME A	0.00	35.74	0.00	35.74	85.0	2.50
01/31/2018	DIENER, JUDITH	FRANKLIN MI TAX FR INCOME A	0.00	49.55	0.00	49.55	85.0	3.47
01/31/2018	ZORNOW TRUST, BETTY	FRANKLIN MI TAX FR INCOME A	0.00	25.97	0.00	25.97	85.0	1.82
01/31/2018	PRZBYLSKI, MICHAEL	FRANKLIN OH TAX FR INCOME FUND	0.00	16.22	0.00	16.22	85.0	1.14
01/31/2018	BUEHRER, DANIEL	FRANKLIN OH TAX FR INCOME FUND	0.00	66.23	0.00	66.23	85.0	4.64
01/31/2018	PRZYBYLSKI, JOSHUA	FRANKLIN OH TAX FR INCOME FUND	0.00	0.44	0.00	0.44	85.0	0.03
01/31/2018	BAKER, ELAINE	FRANKLIN OH TAX FR INCOME FUND	0.00	36.33	0.00	36.33	85.0	2.54
01/31/2018	MINCK, JOSEPH	FRANKLIN OH TAX FR INCOME FUND	0.00	37.63	0.00	37.63	85.0	2.63
01/31/2018	FISHER, EUGENE	FRANKLIN OH TAX FR INCOME FUND	0.00	9.86	0.00	9.86	85.0	0.69
01/31/2018	BUEHRER, DANIEL	JNL PERSPECTIVE L	199,695.23	166.41	0.00	166.41	85.0	11.65
01/31/2018	NOWAK, DAVID	JOHN HANCOCK VENTURE III	19,851.09	16.54	0.00	16.54	85.0	1.16
01/31/2018	TANGERMAN, JEANETTE	JOHN HANCOCK VENTURE III	55,990.52	46.66	0.00	46.66	85.0	3.27
01/31/2018	DESELMS, EVELYN	JOHN HANCOCK VENTURE III	44,276.88	36.90	0.00	36.90	85.0	2.58
02/07/2018	FRANTZ, KIMBERLY	MML ARTISTRY	50.00	2.75	0.00	2.75	85.0	0.19
01/31/2018	DESELMS, RAYMOND	TEMPLETON WORLD A	0.00	0.98	0.00	0.98	85.0	0.07
 * THOMAS, H121 HALSEY SUBTOTAL * 			\$320,313.72	\$767.79	\$0.00	\$767.79		\$53.76
<u> BROKER: ROBERT, T118 THOMPSON #83 </u>								
01/29/2018	LABERDEE, JOYCE	AM FUNDS BOND FUND OF AMERICA A	20,000.00	600.00	0.00	600.00	90.0	12.00
12/31/2017	RICE, CHERYL	ICON BOND FUND C	2,954.42	2.51	0.00	2.51	90.0	0.05
12/31/2017	GECIK, STANLEY	ICON BOND FUND C	6,028.97	5.12	0.00	5.12	90.0	0.10
12/31/2017	RECKNER, GARTH	ICON BOND FUND C	1,517.54	1.29	0.00	1.29	90.0	0.03
10/31/2017	SHAFFER, CLARK	ICON FUND C	18,611.04	15.81	0.00	15.81	90.0	0.32
10/31/2017	RICE, CHERYL	ICON FUND C	2,842.19	2.41	0.00	2.41	90.0	0.05
10/31/2017	GECIK, STANLEY	ICON FUND C	5,792.18	4.92	0.00	4.92	90.0	0.10
10/31/2017	RECKNER, GARTH	ICON FUND C	1,463.52	1.24	0.00	1.24	90.0	0.02
12/31/2017	SHAFFER, CLARK	ICON FUND C	19,389.06	16.47	0.00	16.47	90.0	0.33

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<u> OVERRIDE TRANSACTIONS </u>								
BROKER: ROBERT, T118 THOMPSON #83								
01/31/2018	RICHARDS, MILDRED	JNL PERSPECTIVE	34,668.21	7.22	0.00	7.22	90.0	0.14
02/05/2018	MICHALSKI, PAIGE	JNL PERSPECTIVE	150.00	10.13	0.00	10.13	90.0	0.20
01/31/2018	FLECK, GERALD	JNL PERSPECTIVE II 05/05	2,148.22	1.34	0.00	1.34	90.0	0.03
01/31/2018	WENZ, PATRICIA	JOHN HANCOCK VENTURE III	39,309.29	32.76	0.00	32.76	90.0	0.66
01/31/2018	SMITH, FRANK	JOHN HANCOCK VENTURE III	104,300.15	86.92	0.00	86.92	90.0	1.74
01/31/2018	MURANYI, MARILYN	JOHN HANCOCK VENTURE III	25,743.41	21.45	0.00	21.45	90.0	0.43
01/31/2018	SCHUMACHER, EDWARD	JOHN HANCOCK VENTURE III	36,558.97	30.47	0.00	30.47	90.0	0.61
01/31/2018	MAXFIELD, DARALEE	JOHN HANCOCK VENTURE III	127,911.74	106.59	0.00	106.59	90.0	2.13
01/31/2018	GRUBB, BEVERLY	JOHN HANCOCK VENTURE III	136,132.55	113.44	0.00	113.44	90.0	2.27
01/31/2018	GRAHAM, JUDY	JOHN HANCOCK VENTURE III	170,047.11	141.71	0.00	141.71	90.0	2.83
01/31/2018	HUBAY, BERNICE	JOHN HANCOCK VENTURE III	27,102.19	22.59	0.00	22.59	90.0	0.45
01/31/2018	LABERDEE, PAUL	JOHN HANCOCK VENTURE III	43,745.68	36.45	0.00	36.45	90.0	0.73
01/31/2018	SZAFAROWICZ, JOSEPH	JOHN HANCOCK VENTURE III	20,276.87	16.90	0.00	16.90	90.0	0.34
01/31/2018	MUIR TRUST, JOHN & JOANN	JOHN HANCOCK VENTURE III	23,059.24	19.22	0.00	19.22	90.0	0.38
01/31/2018	HILEMAN, RONALD	JOHN HANCOCK VENTURE III	165,928.67	138.27	0.00	138.27	90.0	2.77
01/31/2018	ELWING, LOUISE	JOHN HANCOCK VENTURE III	155,765.41	129.80	0.00	129.80	90.0	2.60
01/31/2018	DOUGHERTY, ELNORA	JOHN HANCOCK VENTURE III	150,703.03	125.59	0.00	125.59	90.0	2.51
01/31/2018	MAXFIELD, RICHARD	JOHN HANCOCK VENTURE III	222,937.98	185.78	0.00	185.78	90.0	3.72
01/31/2018	GAJEWSKI, WILLADEANE	JOHN HANCOCK VENTURE III	41,970.91	34.98	0.00	34.98	90.0	0.70
01/31/2018	BUEHLER, ARNOLD	JOHN HANCOCK VENTURE III	121,572.24	101.31	0.00	101.31	90.0	2.03
01/31/2018	RICE, PAMELA	JOHN HANCOCK VENTURE III	113,656.10	94.71	0.00	94.71	90.0	1.89
01/31/2018	RINGGER, LINDA	JOHN HANCOCK VENTURE III	123,449.95	102.87	0.00	102.87	90.0	2.06
01/31/2018	SEITZINGER, MARK	JOHN HANCOCK VENTURE III	24,530.77	20.44	0.00	20.44	90.0	0.41
01/31/2018	WODA, HELENE	JOHN HANCOCK VENTURE III	27,020.27	22.52	0.00	22.52	90.0	0.45
12/31/2017	MERZ, JOYCE	STADION CORE ADVANTAGE A	16,783.55	10.58	0.00	10.58	90.0	0.21
12/31/2017	WENZ, JAMES	STADION CORE ADVANTAGE A	7,284.67	4.59	0.00	4.59	90.0	0.09
* ROBERT, T118 THOMPSON SUBTOTAL *			\$2,041,356.10	\$2,268.40	\$0.00	\$2,268.40		\$45.38
*** OVERRIDE TRANSACTIONS TOTAL ***			\$2,361,669.82	\$3,036.19	\$0.00	\$3,036.19		\$99.14

NOTES: * - Indicates adjustment is not included in 1099 Earnings

** - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>ADJUSTMENTS</u>								
02/15/2018		*ALBRIDGE: FULL USER	0.00					-176.00
02/15/2018		*E & O INSURANCE: CURRENT MONTH INS	0.00					-300.00
02/15/2018		*PERSHING: BOOKS & RECORDS	0.00					-11.88
02/15/2018		*TECHNOLOGY: ADMIN - DEB RYAN 1/3R	0.00					-43.34
02/15/2018		*TECHNOLOGY: ADMIN - J BOYERS 1/3RD	0.00					-43.34
02/15/2018		*TECHNOLOGY: CURRENT MONTH BASIC	0.00					-180.00
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00	\$0.00	\$0.00		\$-754.56

BROKER COMMISSION TOTALS

Broker Transactions	\$3,511.35
Split Transactions	\$0.00
Override Transactions	\$99.14
Adjustments	\$-754.56
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$2,855.93
Year-to-date Gross	\$25,655.82
Year-to-date Earnings	\$24,532.74

NOTES: * - Indicates adjustment is not included in 1099 Earnings

** - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount & Gross Commission displayed