January 29, 2018

JOHN KELLY

2400 E. Arizona Biltmore Cir. Suite 1100 Phoenix, AZ 85016 BROKER #: 279

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TI	RANSACTIONS					
PRODUCT	CATEGORY: VARIABLE ANNUITIE	<u>s</u>						
01/22/20	18 ***-**-4862 - BARTOLI, CARL ACCOUNT #: VP61059140	PACIFIC LIFE 694474693-NFS BUY 0 Units @0.0000	230.35	2.28	0.00	2.28	90.0	2.05
01/22/20	18 ***-**-4862 - BARTOLI, CARL ACCOUNT #: VP61059140	PACIFIC LIFE 694474693-NFS BUY 0 Units @0.0000	230.35	2.28	0.00	2.28	90.0	2.05
01/22/20	18 ***-**-4862 - BARTOLI, CARL ACCOUNT #: VP61059140	PACIFIC LIFE 694474693-NFS BUY 0 Units @0.0000	230.35	2.30	0.00	2.30	90.0	2.07
01/22/20	18 ***-**-4862 - BARTOLI, CARL ACCOUNT #: VP61059140	PACIFIC LIFE 694474693-NFS BUY 0 Units @0.0000	230.35	2.30	0.00	2.30	90.0	2.07
01/22/20	18 ***-**-4862 - BARTOLI, CARL ACCOUNT #: VP61059140	PACIFIC LIFE 694474693-NFS BUY 0 Units @0.0000	186.33	1.86	0.00	1.86	90.0	1.67
01/22/20	18 ***-**-4862 - BARTOLI, CARL ACCOUNT #: VP61059140	PACIFIC LIFE 694474693-NFS BUY 0 Units @0.0000	186.33	1.84	0.00	1.84	90.0	1.66
01/22/20	18 ***-**-4862 - BARTOLI, CARL ACCOUNT #: VP61059140	PACIFIC LIFE 694474693-NFS BUY 0 Units @0.0000	186.33	1.84	0.00	1.84	90.0	1.66
01/22/20	18 ***-**-4862 - BARTOLI, CARL ACCOUNT #: VP61059140	PACIFIC LIFE 694474693-NFS BUY 0 Units @0.0000	186.33	1.86	0.00	1.86	90.0	1.67
01/22/20	18 ***-**-2091 - SPARACO, MICHAE ACCOUNT #: VP60570220	L PACIFIC LIFE DTCC RENEWAL BUY 0 Units @0.0000	1,510.67	30.21	0.00	30.21	90.0	27.19
01/22/20	18 ***-**-8258 - IFG, KELLY,J ACCOUNT #: VP60088260	PACIFIC LIFE DTCC RENEWAL BUY 0 Units @0.0000	412.00	8.24	0.00	8.24	90.0	7.42
		* VARIABLE ANNUITIES SUBTOTAL *	\$3,589.39	\$55.01	\$0.00	\$55.01		\$49.51
PRODUCT	CATEGORY: MUTUAL FUND 12B1	TRAILS						
01/08/20	18 ***-**-478K - F.I.R.M., INC ACCOUNT #: BRK131928	AMERICAN FUNDS 401K TRAILS BUY 0 Units @0.0000	0.00	278.59	0.00	278.59	90.0	250.73
01/08/20	18 ***-**-969K - MATSOCK & ACCOUNT #: IRK116663	AMERICAN FUNDS 401K TRAILS BUY 0 Units @0.0000	0.00	987.83	0.00	987.83	90.0	889.05
01/29/20	18 ***-**-0726 - DAHL, KEVIN ACCOUNT #: LSR107425	BLACKROCK GLBL SCI & TECH OPPORT CL BUY 1 Units @0.0000	0.00	1.10	0.00	1.10	90.0	0.99
01/29/20	18 ***-**-970I - KLEVER, JAMES ACCOUNT #: 5014176478	DELAWARE INV MF TRAILS BUY 0 Units @0.0000	0.00	3.22	0.00	3.22	90.0	2.90
01/29/20	18 ***-**-970I - KLEVER, JAMES ACCOUNT #: 5014176478	DELAWARE INV MF TRAILS BUY 0 Units @0.0000	0.00	4.52	0.00	4.52	90.0	4.07



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PRODUCT	CATEGORY: MUTUAL FUND 12B1	BROKER TRANSACTI	ONS (contin	ued)				
	8 ***-**-0726 - DAHL, KEVIN ACCOUNT #: LSR107425	FEDERATED KAUFMAN SMALL-CAP FUND CL BUY 1 Units @0.0000	0.00	2.03	0.00	2.03	90.0	1.83
01/29/201	8 ***-**-7034 - DAHL, ROXANNE ACCOUNT #: LSR108782	FEDERATED KAUFMAN SMALL-CAP FUND CL BUY 1 Units @0.0000	0.00	4.23	0.00	4.23	90.0	3.81
01/29/201	8 ***-**-0726 - DAHL, KEVIN ACCOUNT #: LSR107425	FIDELITY GOVT MMKT DAILY MONEY CLAS BUY 1 Units @0.0000	0.00	0.45	0.00	0.45	90.0	0.41
01/29/201	.8 ***-**-7034 - DAHL, ROXANNE ACCOUNT #: LSR108782	FIDELITY GOVT MMKT DAILY MONEY CLAS BUY 1 Units @0.0000	0.00	1.23	0.00	1.23	90.0	1.11
01/29/201	8 ***-**-0726 - DAHL, KEVIN ACCOUNT #: LSR107409	FRANKLIN INCOME FUND CLASS C BUY 1 Units @0.0000	0.00	113.22	0.00	113.22	90.0	101.90
01/29/201	8 ***-**-0726 - DAHL, KEVIN ACCOUNT #: LSR107425	GLOBAL FUND A BUY 1 Units @0.0000	0.00	1.30	0.00	1.30	90.0	1.17
01/29/201	8 ***-**-7034 - DAHL, ROXANNE ACCOUNT #: LSR108782	GLOBAL FUND A BUY 1 Units @0.0000	0.00	2.54	0.00	2.54	90.0	2.29
01/29/201	8 ***-**-83IN - BARNETT, ROBERT ACCOUNT #: LSR010053	INTERNATIONAL GROWTH FUND A BUY 1 Units @0.0000	0.00	3.44	0.00	3.44	90.0	3.10
01/29/201	.8 ***-**-0726 - DAHL, KEVIN ACCOUNT #: LSR107425	OPPENHEIMER SENIOR FLOATING RATE CL BUY 1 Units @0.0000	0.00	1.25	0.00	1.25	90.0	1.13
01/29/201	8 ***-**-7034 - DAHL, ROXANNE ACCOUNT #: LSR108782	OPPENHEIMER SENIOR FLOATING RATE CL BUY 1 Units @0.0000	0.00	1.55	0.00	1.55	90.0	1.40
01/29/201	8 ***-**-85TR - KELLY TRUST, ACCOUNT #: LSR005290	OPPENHEIMER SMALL & MID CAP VALUE F BUY 1 Units @0.0000	0.00	16.11	0.00	16.11	90.0	14.50
01/29/201	8 ***-**-459K - QUAIL ACCOUNT #: BRK124361	QUALIFIED PLAN SUMMARY BUY 0 Units @0.0000	0.00	192.46	0.00	192.46	90.0	173.21
01/29/201	8 ***-**-7530 - AJITH PURUSH MD ACCOUNT #: BRK126971	QUALIFIED PLAN SUMMARY BUY 0 Units @0.0000	0.00	332.24	0.00	332.24	90.0	299.02
01/29/201	8 ***-**-6688 - KEYCOLOUR, INC ACCOUNT #: BRK135767	QUALIFIED PLAN SUMMARY BUY 0 Units @0.0000	0.00	721.87	0.00	721.87	90.0	649.68
01/29/201	8 ***-**-1409 - NEVADA PAIN ACCOUNT #: BRK102728	QUALIFIED PLAN SUMMARY BUY 0 Units @0.0000	0.00	643.91	0.00	643.91	90.0	579.52
01/29/201	8 ***-**-2181 - SEETHARAMAN ACCOUNT #: BRK105795	QUALIFIED PLAN SUMMARY BUY 0 Units @0.0000	0.00	985.76	0.00	985.76	90.0	887.18



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			TRANSACTIONS	(continu	.ed)				
	CATEGORY: MUTUAL FUND 12B1 T 8 ***-**-4372 - DESERT SPINE, ACCOUNT #: BRK109823	QUALIFIED PLAN SUMMARY BUY 0 Units @0.0000		0.00	577.84	0.00	577.84	90.0	520.06
01/29/201	8 ***-**-111K - ADVANCE ACCOUNT #: BRK111102	QUALIFIED PLAN SUMMARY BUY 0 Units @0.0000		0.00	537.58	0.00	537.58	90.0	483.82
01/29/201	.8 ***-**-0180 - CORINNE BROWN ACCOUNT #: BRK116700	QUALIFIED PLAN SUMMARY BUY 0 Units @0.0000		0.00	420.91	0.00	420.91	90.0	378.82
01/29/201	8 ***-**-462K - TRIPLE B FUELS ACCOUNT #: BRK125576	QUALIFIED PLAN SUMMARY BUY 0 Units @0.0000		0.00	205.88	0.00	205.88	90.0	185.29
01/29/201	.8 ***-**-3561 - POLAR COOLING ACCOUNT #: BRK127542	QUALIFIED PLAN SUMMARY BUY 0 Units @0.0000		0.00	670.81	0.00	670.81	90.0	603.73
01/29/201	8 ***-**-888K - ARIZONA MEDICAL, ACCOUNT #: BRK78436	QUALIFIED PLAN SUMMARY BUY 0 Units @0.0000		0.00	59.22	0.00	59.22	90.0	53.30
01/29/201	8 ***-**-153I - PLAZA AUTO, ACCOUNT #: BRK83709	QUALIFIED PLAN SUMMARY BUY 0 Units @0.0000		0.00	681.81	0.00	681.81	90.0	613.63
01/29/201	.8 ***-**-8849 - SUGATA DAS MD ACCOUNT #: BRK92502	QUALIFIED PLAN SUMMARY BUY 0 Units @0.0000		0.00	1,454.28	0.00	1,454.28	90.0	1,308.85
01/29/201	8 ***-**-514K - UP 2 PAR, PLLC ACCOUNT #: BRK93099	QUALIFIED PLAN SUMMARY BUY 0 Units @0.0000		0.00	1,355.71	0.00	1,355.71	90.0	1,220.14
01/29/201	8 ***-**-7620 - WORLD STONE ACCOUNT #: BRK97978	QUALIFIED PLAN SUMMARY BUY 0 Units @0.0000		0.00	1,266.91	0.00	1,266.91	90.0	1,140.22
01/29/201	8 ***-**-5770 - CENTRAL VALLEY, ACCOUNT #: BRK98088	QUALIFIED PLAN SUMMARY BUY 0 Units @0.0000		0.00	1,318.17	0.00	1,318.17	90.0	1,186.35
01/29/201	.8 ***-**-1723 - CENTRAL CA, ACCOUNT #: IRK109865	QUALIFIED PLAN SUMMARY BUY 0 Units @0.0000		0.00	1,046.92	0.00	1,046.92	90.0	942.23
01/29/201	.8 ***-**-3054 - SAPPHIRE SVS ACCOUNT #: IRK110271	QUALIFIED PLAN SUMMARY BUY 0 Units @0.0000		0.00	362.96	0.00	362.96	90.0	326.66
01/29/201	8 ***-**-704K - MEDIT MARKETING, ACCOUNT #: BRK119254	QUALIFIED PLAN SUMMARY BUY 0 Units @0.0000		0.00	3,539.57	0.00	3,539.57	90.0	3,185.61
01/29/201	8 ***-**-8018 - A.T. PANCRAZI, ACCOUNT #: BRK121891	QUALIFIED PLAN SUMMARY BUY 0 Units @0.0000		0.00	657.37	0.00	657.37	90.0	591.63
01/29/201	.8 ***-**-7900 - TEM CORPORATION, ACCOUNT #: BRK92025	QUALIFIED PLAN SUMMARY BUY 0 Units @0.0000		0.00	1,374.56	0.00	1,374.56	90.0	1,237.10



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		BROKER TRANSACT	IONS (contin	ıed)				
PRODUCT	CATEGORY: MUTUAL FUND 12B1	TRAILS (continued)						
01/29/201	8 ***-**-914I - MIKEL W. LO M.D ACCOUNT #: BRK94257	. QUALIFIED PLAN SUMMARY BUY 0 Units @0.0000	0.00	2,090.70	0.00	2,090.70	90.0	1,881.63
01/29/201	.8 ***-**-416K - CENTRAL VALLEY, ACCOUNT #: IRK117237	QUALIFIED PLAN SUMMARY BUY 0 Units @0.0000	0.00	233.69	0.00	233.69	90.0	210.32
01/29/201	8 ***-**-6778 - MCENTEE & ACCOUNT #: BRK78577	QUALIFIED PLAN SUMMARY BUY 0 Units @0.0000	0.00	335.00	0.00	335.00	90.0	301.50
01/29/201	.8 ***-**-98JK - VESTAR ACCOUNT #: 07738015232	QUALIFIED PLAN SUMMARY BUY 0 Units @0.0000	0.00	845.96	0.00	845.96	90.0	761.38
01/29/201	.8 ***-**-042K - JCM FUTURE ACCOUNT #: 83512	QUALIFIED PLAN SUMMARY BUY 0 Units @0.0000	0.00	1,347.42	0.00	1,347.42	90.0	1,212.68
01/29/201	.8 ***-**-409H - CERRETA, JEFFRE	Y VICTORY TRAILS BUY 0 Units @0.0000	0.00	0.77	0.00	0.77	90.0	0.69
01/29/201	8 ***-**-761H - CERRETA,	VICTORY TRAILS BUY 0 Units @0.0000	0.00	0.77	0.00	0.77	90.0	0.69
		* MUTUAL FUND 12B1 TRAILS SUBTOTAL *	\$0.00	\$24,683.66	\$0.00	\$24,683.66		\$22,215.33
PRODUCT	CATEGORY: VARIABLE ANNUITY	12B1 TRAILS						
01/23/201	.8 ***-**-2308 - KELLY, OWEN ACCOUNT #: VP62517930	PACIFIC LIFE 694474693-NFS BUY 0 Units @0.0000	0.00	230.85	0.00	230.85	90.0	207.77
01/20/201	.8 ***-**-7034 - DAHL, ROXANNE ACCOUNT #: VP65775550	PACIFIC LIFE VA TRAILS DTCC BUY 0 Units @0.0000	0.00	125.31	0.00	125.31	90.0	112.78
	* VA	RIABLE ANNUITY 12B1 TRAILS SUBTOTAL *	\$0.00	\$356.16	\$0.00	\$356.16		\$320.55
		*** BROKER TRANSACTIONS TOTAL ***	\$3,589.39	\$25,094.83	\$0.00	\$25,094.83		\$22,585.39



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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
						BROKER COMMI	SSION	TOTALS
					Broke	er Transactions		\$22,130.57
					Spl	it Transactions		\$0.00
					Overrio	de Transactions		\$0.00
						Adjustments		\$0.00
						Payroll Draw		\$0.00
						Base Salary		\$0.00
					Prior	Period Balance		\$0.00
					F	INRA Assessment		\$0.00
					5	SIPC Assessment		\$0.00
					Net Cor	mmission Earned		\$22,585.39
					Year-to	o-date Earnings		\$38,537.59