

COMMISSION STATEMENT May 14, 2018

JOHN KELLY

2400 E. Arizona Biltmore Cir. Suite 1100 Phoenix, AZ 85016 BROKER #: 279

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TRA	NSACTIONS					
PRODUCT	CATEGORY: MUTUAL FUNDS							
04/30/201	8 ***-**-6863 - MARTIN, MITCHELL ACCOUNT #: 04000003339	AMCAP FUND-C BUY 0 Units @29.0000	2.40	0.02	0.00	0.02	90.0	0.02
04/30/201	8 ***-**-6890 - MARKS, MARK ACCOUNT #: 04000001565	AMERICAN 2035 TARGET DATE RETIREMNT BUY 1 Units @14.6900	20.00	0.20	0.00	0.20	90.0	0.18
04/30/201	8 ***-**-0900 - SMITH, PATRICK ACCOUNT #: 00089949168	AMERICAN 2035 TARGET DATE RETIREMNT BUY 3 Units @14.6900	39.06	0.39	0.00	0.39	90.0	0.35
04/30/201	8 ***-**-6584 - BACON, ANDREA ACCOUNT #: 00089949172	AMERICAN 2040 TARGET DATE RETIREMNT BUY 1 Units @15.0700	20.00	0.20	0.00	0.20	90.0	0.18
04/30/201	8 ***-**-1727 - PETERSON, JON ACCOUNT #: 00089973868	AMERICAN FUNDS 2030 TARGET DATE-C BUY 1 Units @14.2100	10.00	0.10	0.00	0.10	90.0	0.09
04/30/201	8 ***-**-6863 - MARTIN, MITCHELL ACCOUNT #: 04000003339	AMERICAN MUTUAL FUND-C BUY 0 Units @39.4000	3.00	0.03	0.00	0.03	90.0	0.03
04/30/201	8 ***-**-6863 - MARTIN, MITCHELL ACCOUNT #: 0400003339	EUROPACIFIC GROWTH FUND CLASS C BUY 0 Units @55.5100	6.00	0.06	0.00	0.06	90.0	0.05
04/30/201	8 ***-**-6863 - MARTIN, MITCHELL ACCOUNT #: 0400003339	L INVESTMENT COMPANY OF AMERICA CLASS BUY 0 Units @39.6500	3.00	0.03	0.00	0.03	90.0	0.03
04/30/201	8 ***-**-6863 - MARTIN, MITCHELL ACCOUNT #: 04000003339	NEW WORLD FUND-C BUY 0 Units @64.9100	2.10	0.02	0.00	0.02	90.0	0.02
04/30/201	8 ***-**-6863 - MARTIN, MITCHELL ACCOUNT #: 0400003339	SMALLCAP WORLD FUND-C BUY 0 Units @49.7200	4.50	0.05	0.00	0.05	90.0	0.05
04/30/201	8 ***-**-6863 - MARTIN, MITCHELL ACCOUNT #: 04000003339	THE BOND FUND OF AMERICA-C BUY 0 Units @12.5200	1.50	0.02	0.00	0.02	90.0	0.02
04/30/201	8 ***-**-6863 - MARTIN, MITCHELL ACCOUNT #: 04000003339	THE GROWTH FUND OF AMERICA-C BUY 0 Units @47.8700	5.40	0.05	0.00	0.05	90.0	0.05
04/30/201	8 ***-**-6863 - MARTIN, MITCHELL ACCOUNT #: 04000003339	THE NEW ECONOMY FUND-C BUY 0 Units @42.3600	2.10	0.02	0.00	0.02	90.0	0.02
		* MUTUAL FUNDS SUBTOTAL *	\$119.06	\$1.19	\$0.00	\$1.19		\$1.09



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		BROKER TRANSACTI	ONS (continu	ued)				
PRODUCT	CATEGORY: VARIABLE ANNUITIE							
05/07/2018	8 ***-**-8270 - KELLY, PAMELA ACCOUNT #: VP60088270	PACIFIC LIFE DTCC RENEWAL BUY 0 Units @0.0000	416.67	8.33	0.00	8.33	90.0	7.50
05/07/2018	8 ***-**-125P - CANNADY, JAKE ACCOUNT #: VP61059840	PACIFIC LIFE EXEC II DTCC BUY 0 Units @0.0000	800.00	15.84	0.00	15.84	90.0	14.26
		* VARIABLE ANNUITIES SUBTOTAL *	\$1,216.67	\$24.17	\$0.00	\$24.17		\$21.76
PRODUCT	CATEGORY: VARIABLE UNIVERSA	L LIFE						
05/14/2018	8 ***-**-58CL - KELLY, CLIENTS	VOYA INS TRAILS BUY 1 Units @0.0000	0.00	0.54	0.00	0.54	90.0	0.49
05/14/2018	8 ***-**-58CL - KELLY, CLIENTS	VOYA INS TRAILS BUY 1 Units @0.0000	0.00	0.09	0.00	0.09	90.0	0.08
05/14/2018	8 ***-**-2436 - RT MANAGEMENT,	VOYA INS TRAILS BUY 1 Units @0.0000	0.00	3.63	0.00	3.63	90.0	3.27
05/14/2018	8 ***-**-5760 - KR SALINE, &	VOYA INS TRAILS BUY 1 Units @0.0000	0.00	3,267.28	0.00	3,267.28	90.0	2,940.55
		* VARIABLE UNIVERSAL LIFE SUBTOTAL *	\$0.00	\$3,271.54	\$0.00	\$3,271.54		\$2,944.39
PRODUCT	CATEGORY: MUTUAL FUND 12B1	TRAILS						
05/14/2018	8 ***-**-85TR - KELLY TRUST, ACCOUNT #: LSR005290	AIM DEVELOPING MARKETS FUND CLASS A BUY 1 Units @0.0000	0.00	7.94	0.00	7.94	90.0	7.15
05/14/2018	8 ***-**-85TR - KELLY TRUST, ACCOUNT #: LSR005290	AIM GLOBAL AGGRESSIVE GROWTH FUND C BUY 1 Units @0.0000	0.00	7.21	0.00	7.21	90.0	6.49
05/14/2018	8 ***-**-85TR - KELLY TRUST, ACCOUNT #: LSR005290	INVESCO VAN KAMPEN COMSTOCK CLASS A BUY 1 Units @0.0000	0.00	14.28	0.00	14.28	90.0	12.85
05/14/2018	8 ***-**-0726 - DAHL, KEVIN ACCOUNT #: LSR107425	MFS HIGH-YIELD OPPORTUNITIES FUND C BUY 1 Units @0.0000	0.00	0.62	0.00	0.62	90.0	0.56
05/14/2018	8 ***-**-7034 - DAHL, ROXANNE ACCOUNT #: LSR108782	MFS HIGH-YIELD OPPORTUNITIES FUND C BUY 1 Units @0.0000	0.00	1.45	0.00	1.45	90.0	1.31
05/14/2018	8 ***-**-1330 - SKIN SPECTRUM, ACCOUNT #: 00000000018580	QUALIFIED PLAN SUMMARY BUY 0 Units @0.0000	0.00	1.79	0.00	1.79	90.0	1.61
05/14/2018	8 ***-**-98JK - VESTAR ACCOUNT #: 00017851506	QUALIFIED PLAN SUMMARY BUY 0 Units @0.0000	0.00	71.72	0.00	71.72	90.0	64.55
		* MUTUAL FUND 12B1 TRAILS SUBTOTAL *	\$0.00	\$105.01	\$0.00	\$105.01		\$94.52



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		PDOVED	TRANSACTIONS	(continu	od)				
PRODIICT	CATEGORY: VARIABLE ANNUITY 1		TRANSACTIONS	(COILLIIC	<u>lea)</u>				
	8 ***-**-5031 - VICI PROPERTIES ACCOUNT #: 131264			0.00	1,463.90	0.00	1,463.90	90.0	1,317.51
05/14/201	.8 ***-**-0664 - FOCUS ACCOUNT #: 114317	JOHN HANCOCK VA TRAILS BUY 1 Units @0.0000		0.00	802.47	0.00	802.47	90.0	722.22
05/14/201	.8 ***-**-7053 - VISHWANATH MD ACCOUNT #: 87501	QUALIFIED PLAN SUMMARY BUY 1 Units @0.0000		0.00	443.37	0.00	443.37	90.0	399.03
05/14/201	.8 ***-**-7528 - ELLIOTT ACCOUNT #: 23170	QUALIFIED PLAN SUMMARY BUY 1 Units @0.0000		0.00	95.31	0.00	95.31	90.0	85.78
05/14/201	.8 ***-**-8042 - JCM AMERICAN ACCOUNT #: 130807	QUALIFIED PLAN SUMMARY BUY 1 Units @0.0000		0.00	1,420.18	0.00	1,420.18	90.0	1,278.16
05/14/201	8 ***-**-74JK - RSI ENTERPRISES, ACCOUNT #: 129968	QUALIFIED PLAN SUMMARY BUY 1 Units @0.0000		0.00	524.17	0.00	524.17	90.0	471.75
05/14/201	8 ***-**-2744 - SHREE GANESH LLC ACCOUNT #: 127802	QUALIFIED PLAN SUMMARY BUY 1 Units @0.0000		0.00	38.74	0.00	38.74	90.0	34.87
05/14/201	.8 ***-**-2070 - TCH LAW PLC 401K ACCOUNT #: 123577	QUALIFIED PLAN SUMMARY BUY 1 Units @0.0000		0.00	433.40	0.00	433.40	90.0	390.06
05/14/201	.8 ***-**-54QP - STAR NURSERY INC ACCOUNT #: 118948	QUALIFIED PLAN SUMMARY BUY 1 Units @0.0000		0.00	1,291.16	0.00	1,291.16	90.0	1,162.04
05/14/201	.8 ***-**-7584 - MED-SMART, ACCOUNT #: 116011	QUALIFIED PLAN SUMMARY BUY 1 Units @0.0000		0.00	1,499.91	0.00	1,499.91	90.0	1,349.92
05/14/201	.8 ***-**-4580 - ROSS AERIAL, ACCOUNT #: 114840	QUALIFIED PLAN SUMMARY BUY 1 Units @0.0000		0.00	1,181.97	0.00	1,181.97	90.0	1,063.77
05/14/201	.8 ***-**-888K - MKS GRAPHICS, ACCOUNT #: 114333	QUALIFIED PLAN SUMMARY BUY 1 Units @0.0000		0.00	1,011.08	0.00	1,011.08	90.0	909.97
05/14/201	.8 ***-**-728Q - HORSEMEN INC ACCOUNT #: 109030	QUALIFIED PLAN SUMMARY BUY 1 Units @0.0000		0.00	719.60	0.00	719.60	90.0	647.64
05/14/201	.8 ***-**-66QP - MVT SERVICES LLC ACCOUNT #: 107713	QUALIFIED PLAN SUMMARY BUY 1 Units @0.0000		0.00	1,804.27	0.00	1,804.27	90.0	1,623.84
05/14/201	.8 ***-**-0215 - PRO-STEEL ACCOUNT #: 107166	QUALIFIED PLAN SUMMARY BUY 2 Units @0.0000		0.00	780.64	0.00	780.64	90.0	702.57
	* VAR	RIABLE ANNUITY 12B1 TRAILS	SUBTOTAL *	\$0.00	\$13,510.17	\$0.00	\$13,510.17		\$12,159.13
		*** BROKER TRANSACTIONS	TOTAL ***	\$1,335.73	\$16,912.08	\$0.00	\$16,912.08		\$15,220.89



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						BROKER COM	ISSION	TOTALS
					Brok	er Transaction	ıs	\$14,992.94
					Spl	it Transaction	ıs	\$0.00
					Overri	de Transaction	ıs	\$0.00
						Adjustment	s	\$0.00
						Payroll Dra	W	\$0.00
						Base Salar	У	\$0.00
					Prior	Period Balanc	:e	\$0.00
					F	INRA Assessmer	ıt	\$0.00
						SIPC Assessmer	ıt	\$0.00
							_	
					Net Co	mmission Earne	ed	\$15,220.89
					Year-t	o-date Earning	s	\$149,311.79