



Concorde Investment Services, LLC

04/12/2017

Page No. 1

COMMISSION STATEMENT

April 15, 2017

JOSEPH MICHALETZ
41474 Judson Bottom Road

BROKER #: M138
BRANCH: DISCIPLINE ADVISORS,

North Mankato, MI 56003-

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
04/03/2017	ROSE, DUANE	AB MUNICIPAL INCOME MN A	0.00	35.51	0.00	35.51	93.0	33.02
/ /	BEEBE, AUDREY	ASCENSUS COLLEGE SAVINGS NEA GRO ST	0.00	117.66	0.00	117.66	93.0	109.42
03/20/2017	SMITH-GROVER, SUSAN	BLK MOD 13-16 AGE BASED C	25.00	0.25	0.00	0.25	93.0	0.23
/ /	WHITNEY, STANLEY	HARTFORD GROWTH OPP A	0.00	30.65	0.00	30.65	93.0	28.50
/ /	BOUDREAU, WILLIAM	JH FREEDOM LIFESTYLE GRW 529 PF C2	0.00	11.57	0.00	11.57	93.0	10.76
/ /	KOCON, ANTHONY	JH FREEDOM LIFESTYLE GRW 529 PF C2	0.00	0.40	0.00	0.40	93.0	0.37
/ /	KOCON, ANTHONY	JH FREEDOM LIFESTYLE GRW 529 PF C2	0.00	3.24	0.00	3.24	93.0	3.01
/ /	BOUDREAU, WILLIAM	JH FREEDOM LIFESTYLE GRW 529 PF C2	0.00	5.80	0.00	5.80	93.0	5.39
/ /	BOUDREAU, WILLIAM	JH FREEDOM LIFESTYLE GRW 529 PF C2	0.00	1.00	0.00	1.00	93.0	0.93
04/03/2017	BOUDREAU, WILLIAM	JH FREEDOM LIFESTYLE GRW 529 PF C2	100.00	1.00	0.00	1.00	93.0	0.93
04/03/2017	BOUDREAU, WILLIAM	JH FREEDOM LIFESTYLE GRW 529 PF C2	100.00	1.00	0.00	1.00	93.0	0.93
04/03/2017	BOUDREAU, WILLIAM	JH FREEDOM LIFESTYLE GRW 529 PF C2	100.00	1.00	0.00	1.00	93.0	0.93
04/01/2017	IRLBECK, CALEB	MFS AGGRESS GROWTH ALLOCATION 529A	0.00	0.68	0.00	0.68	93.0	0.63
04/01/2017	IRLBECK, AVA	MFS AGGRESS GROWTH ALLOCATION 529A	0.00	1.18	0.00	1.18	93.0	1.10
04/01/2017	IRLBECK, KERSTEN	MFS AGGRESS GROWTH ALLOCATION 529C	0.00	1.28	0.00	1.28	93.0	1.19
04/01/2017	IRLBECK, CALEB	MFS GROWTH ALLOCATION 529A	0.00	0.35	0.00	0.35	93.0	0.33
04/01/2017	IRLBECK, AVA	MFS GROWTH ALLOCATION 529A	0.00	0.71	0.00	0.71	93.0	0.66
04/01/2017	BOESCH, DEBRA	MFS RESEARCH A	0.00	54.94	0.00	54.94	93.0	51.09
04/01/2017	LEVIK, LADONNA	MFS RESEARCH A	0.00	8.89	0.00	8.89	93.0	8.27
04/01/2017	URBAN, CURTIS	MFS RESEARCH A	0.00	17.92	0.00	17.92	93.0	16.67
04/01/2017	BURRUS, ALYSSA	MFS RESEARCH A	0.00	0.87	0.00	0.87	93.0	0.81
04/01/2017	URBAN, ANDREW	MFS RESEARCH A	0.00	1.99	0.00	1.99	93.0	1.85
04/01/2017	BOESCH, DEBRA	MFS RESEARCH B	0.00	29.03	0.00	29.03	93.0	27.00
04/01/2017	URBAN, CURTIS	MFS RESEARCH B	0.00	12.67	0.00	12.67	93.0	11.78
04/01/2017	BOESCH, DEBRA	MFS RESEARCH FUND-C	0.00	27.24	0.00	27.24	93.0	25.33
04/03/2017	CORDS, SCOTT	PUTNAM CAPITAL SPECTRUM C	0.00	50.38	0.00	50.38	93.0	46.85

NOTES: * - Indicates adjustment is not included in 1099 Earnings

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^Date - Split Trade - full Investment Amount & Gross Commission displayed

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
04/03/2017	CORDS, GRETCHEN	PUTNAM CAPITAL SPECTRUM C	0.00	77.32	0.00	77.32	93.0	71.91
04/03/2017	CORDS, RANDALL	PUTNAM EQUITY SPECTRUM C	0.00	42.03	0.00	42.03	93.0	39.09
04/03/2017	HINTON, EMILY	PUTNAM MULTI CAP GROWTH A	0.00	0.92	0.00	0.92	93.0	0.86
04/04/2017	PAHL, JASON	TRANSAMERICA AA GROWTH A	0.00	6.25	0.00	6.25	93.0	5.81
03/20/2017	HANSGEN, DIANE	TRANSAMERICA AA GROWTH C	1,166.66	11.67	0.00	11.67	93.0	10.85
03/20/2017	HANSGEN, DIANE	TRANSAMERICA AA GROWTH C	231.00	2.31	0.00	2.31	93.0	2.15
04/03/2017	ROSE, REBECCA	TRANSAMERICA AA GROWTH C	250.00	2.50	0.00	2.50	93.0	2.33
04/03/2017	ROSE, ERIC	TRANSAMERICA AA GROWTH C	250.00	2.50	0.00	2.50	93.0	2.33
04/04/2017	GARTNER, MARK	TRANSAMERICA AA GROWTH C	0.00	5.43	0.00	5.43	93.0	5.05
04/04/2017	IRELAND, MARIE	TRANSAMERICA AA GROWTH C	0.00	48.19	0.00	48.19	93.0	44.82
04/04/2017	IRELAND, DANIEL	TRANSAMERICA AA GROWTH C	0.00	41.93	0.00	41.93	93.0	38.99
04/04/2017	ROSE, REBECCA	TRANSAMERICA AA GROWTH C	0.00	34.87	0.00	34.87	93.0	32.43
04/04/2017	ROSE, ERIC	TRANSAMERICA AA GROWTH C	0.00	34.87	0.00	34.87	93.0	32.43
04/04/2017	WERKMEISTER, LISA	TRANSAMERICA AA GROWTH C	0.00	33.03	0.00	33.03	93.0	30.72
04/04/2017	KIECKER, MARK	TRANSAMERICA AA GROWTH C	0.00	32.72	0.00	32.72	93.0	30.43
04/04/2017	KIECKER, MARK	TRANSAMERICA AA GROWTH C	0.00	32.36	0.00	32.36	93.0	30.09
04/04/2017	ORTIZ, LAURA	TRANSAMERICA AA GROWTH C	0.00	34.52	0.00	34.52	93.0	32.10
04/04/2017	VOIGHT, KATHERINE	TRANSAMERICA AA GROWTH C	0.00	4.02	0.00	4.02	93.0	3.74
04/04/2017	VOIGHT, NICKOLAS	TRANSAMERICA AA GROWTH C	0.00	0.14	0.00	0.14	93.0	0.13
04/04/2017	FITTERER, PAMELA	TRANSAMERICA AA GROWTH C	0.00	16.15	0.00	16.15	93.0	15.02
04/04/2017	THORP, MEGAN	TRANSAMERICA AA GROWTH C	0.00	1.71	0.00	1.71	93.0	1.59
04/04/2017	DORN, SANDRA	TRANSAMERICA AA GROWTH C	0.00	5.48	0.00	5.48	93.0	5.10
04/04/2017	FITTERER, EMILY	TRANSAMERICA AA GROWTH C	0.00	1.69	0.00	1.69	93.0	1.57
04/04/2017	MICHALETZ, JOSEPH	TRANSAMERICA AA GROWTH C	0.00	1.29	0.00	1.29	93.0	1.20
04/04/2017	FITTERER, JAMES	TRANSAMERICA AA GROWTH C	0.00	37.80	0.00	37.80	93.0	35.15
04/04/2017	ROBERTSON, KATELYN	TRANSAMERICA AA GROWTH C	0.00	4.07	0.00	4.07	93.0	3.79
04/04/2017	FITTERER, SAMUEL	TRANSAMERICA AA GROWTH C	0.00	1.46	0.00	1.46	93.0	1.36
04/04/2017	SCHOEN, JUDITH	TRANSAMERICA AA GROWTH C	0.00	17.34	0.00	17.34	93.0	16.13
04/04/2017	JONES, ERIN	TRANSAMERICA AA GROWTH C	0.00	4.51	0.00	4.51	93.0	4.19
04/04/2017	JONES, KEITH	TRANSAMERICA AA GROWTH C	0.00	4.51	0.00	4.51	93.0	4.19
04/04/2017	LELAND, CRAIG	TRANSAMERICA AA GROWTH C	0.00	27.97	0.00	27.97	93.0	26.01
04/04/2017	SEVERSON, STEVEN	TRANSAMERICA AA GROWTH C	0.00	2.38	0.00	2.38	93.0	2.21
04/04/2017	FREDERICK, THOMAS	TRANSAMERICA AA GROWTH C	0.00	4.52	0.00	4.52	93.0	4.20

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
04/04/2017	MORROW, ELLEN	TRANSAMERICA AA GROWTH C	0.00	79.17	0.00	79.17	93.0	73.63
04/04/2017	RENDL, MARK	TRANSAMERICA AA GROWTH C	0.00	3.53	0.00	3.53	93.0	3.28
04/04/2017	HUGGINS, TONY	TRANSAMERICA AA GROWTH C	0.00	7.46	0.00	7.46	93.0	6.94
04/04/2017	GROMMERSCH, IZABEL	TRANSAMERICA AA GROWTH C	0.00	4.07	0.00	4.07	93.0	3.79
04/04/2017	MCRAE, HEATHER	TRANSAMERICA AA GROWTH C	0.00	1.63	0.00	1.63	93.0	1.52
04/04/2017	DUMMER, NICOLE	TRANSAMERICA AA GROWTH C	0.00	15.09	0.00	15.09	93.0	14.03
04/04/2017	HASKIN-BEEBE, JEAN	TRANSAMERICA AA GROWTH C	0.00	3.70	0.00	3.70	93.0	3.44
04/04/2017	ROSE, JOHN	TRANSAMERICA AA GROWTH C	0.00	2.48	0.00	2.48	93.0	2.31
04/04/2017	KIECKER, DENISE	TRANSAMERICA AA GROWTH C	0.00	16.24	0.00	16.24	93.0	15.10
04/04/2017	MARK T KIECKER, SIM	TRANSAMERICA AA GROWTH C	0.00	16.83	0.00	16.83	93.0	15.65
04/04/2017	SHORE, HELEN	TRANSAMERICA AA GROWTH C	0.00	56.16	0.00	56.16	93.0	52.23
04/04/2017	DOBIE, SHERYL	TRANSAMERICA AA GROWTH C	0.00	5.71	0.00	5.71	93.0	5.31
04/04/2017	IRELAND, MARIE	TRANSAMERICA AA GROWTH C	0.00	7.15	0.00	7.15	93.0	6.65
04/04/2017	JONES, EVAN	TRANSAMERICA AA GROWTH C	0.00	1.34	0.00	1.34	93.0	1.25
04/04/2017	GROMMERSCH, JOHN	TRANSAMERICA AA GROWTH C	0.00	4.07	0.00	4.07	93.0	3.79
04/04/2017	WETZELL, PAMELA	TRANSAMERICA AA GROWTH C	0.00	3.67	0.00	3.67	93.0	3.41
04/04/2017	WETZELL, THOMAS	TRANSAMERICA AA GROWTH C	0.00	11.29	0.00	11.29	93.0	10.50
04/04/2017	SMITH-GROVER, SUSAN	TRANSAMERICA AA GROWTH C	0.00	64.32	0.00	64.32	93.0	59.82
04/04/2017	JONES, WYATT	TRANSAMERICA AA GROWTH C	0.00	1.44	0.00	1.44	93.0	1.34
04/04/2017	THOMPSON, JO ANN	TRANSAMERICA AA GROWTH C	0.00	9.89	0.00	9.89	93.0	9.20
04/04/2017	JONES, DYLAN	TRANSAMERICA AA GROWTH C	0.00	1.18	0.00	1.18	93.0	1.10
04/04/2017	DUMKE, KEVIN	TRANSAMERICA AA GROWTH C	0.00	10.56	0.00	10.56	93.0	9.82
04/04/2017	OTTO, CHRISTOPHER	TRANSAMERICA AA GROWTH C	0.00	11.15	0.00	11.15	93.0	10.37
04/04/2017	CHRISTMAN, PATRICK	TRANSAMERICA AA GROWTH C	0.00	8.97	0.00	8.97	93.0	8.34
04/04/2017	CHRISTMAN, LISA	TRANSAMERICA AA GROWTH C	0.00	8.07	0.00	8.07	93.0	7.51
04/04/2017	THORP, CALEB	TRANSAMERICA AA GROWTH C	0.00	6.09	0.00	6.09	93.0	5.66
04/04/2017	WETZELL, ELI	TRANSAMERICA AA GROWTH C	0.00	5.20	0.00	5.20	93.0	4.84
04/04/2017	WETZELL, BECKETT	TRANSAMERICA AA GROWTH C	0.00	5.60	0.00	5.60	93.0	5.21
04/04/2017	TOMM, JODI	TRANSAMERICA AA GROWTH C	0.00	54.51	0.00	54.51	93.0	50.69
04/04/2017	BIRK, GREGORY	TRANSAMERICA AA GROWTH C	0.00	5.41	0.00	5.41	93.0	5.03
04/04/2017	ROY, JOSHUA	TRANSAMERICA AA GROWTH C	0.00	18.45	0.00	18.45	93.0	17.16
04/04/2017	JONES, WILL	TRANSAMERICA AA GROWTH C	0.00	1.21	0.00	1.21	93.0	1.13
04/04/2017	VETTER, BRIAN	TRANSAMERICA AA GROWTH C	0.00	12.72	0.00	12.72	93.0	11.83

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
04/04/2017	SANDBO, KAID	TRANSAMERICA AA GROWTH C	0.00	4.13	0.00	4.13	93.0	3.84
04/04/2017	SANDBO, ALYIAH	TRANSAMERICA AA GROWTH C	0.00	3.89	0.00	3.89	93.0	3.62
04/04/2017	ROY TOD, JOSHUA	TRANSAMERICA AA GROWTH C	0.00	8.96	0.00	8.96	93.0	8.33
04/04/2017	PAHL, JACKSON	TRANSAMERICA AA GROWTH C	0.00	3.63	0.00	3.63	93.0	3.38
04/04/2017	PAHL, GRACE	TRANSAMERICA AA GROWTH C	0.00	7.59	0.00	7.59	93.0	7.06
04/04/2017	WETZELL, PEYTON	TRANSAMERICA AA GROWTH C	0.00	2.77	0.00	2.77	93.0	2.58
04/04/2017	THORP, REED	TRANSAMERICA AA GROWTH C	0.00	2.99	0.00	2.99	93.0	2.78
04/04/2017	SOLOMON, ARIANNA	TRANSAMERICA AA GROWTH C	0.00	2.75	0.00	2.75	93.0	2.56
04/04/2017	GRUBISH, MAHLON	TRANSAMERICA AA GROWTH C	0.00	13.86	0.00	13.86	93.0	12.89
04/04/2017	GRUBISH, MAHLON	TRANSAMERICA AA GROWTH C	0.00	5.95	0.00	5.95	93.0	5.53
04/04/2017	GRUBISH, GERTRUDE	TRANSAMERICA AA GROWTH C	0.00	5.95	0.00	5.95	93.0	5.53
04/04/2017	JONES, THOMAS	TRANSAMERICA AA GROWTH C	0.00	1.02	0.00	1.02	93.0	0.95
04/04/2017	SOUKUP, ARLENE	TRANSAMERICA AA GROWTH C	0.00	1.02	0.00	1.02	93.0	0.95
04/04/2017	WETZELL, BRADY	TRANSAMERICA AA GROWTH C	0.00	0.97	0.00	0.97	93.0	0.90
04/04/2017	JONES, THOMAS	TRANSAMERICA AA GROWTH C	0.00	1.08	0.00	1.08	93.0	1.00
04/04/2017	THORP, QUINN	TRANSAMERICA AA GROWTH C	0.00	0.98	0.00	0.98	93.0	0.91
04/04/2017	WETZELL, CHRISTOPHER	TRANSAMERICA AA GROWTH C	0.00	0.96	0.00	0.96	93.0	0.89
04/04/2017	KIECKER, BENJAMIN	TRANSAMERICA AA GROWTH C	0.00	2.27	0.00	2.27	93.0	2.11
04/04/2017	KIECKER, DANIEL	TRANSAMERICA AA GROWTH C	0.00	2.63	0.00	2.63	93.0	2.45
04/04/2017	VETTER, JAYCE	TRANSAMERICA AA GROWTH C	0.00	1.66	0.00	1.66	93.0	1.54
04/06/2017	WERKMEISTER, LISA	TRANSAMERICA AA GROWTH C	6,500.00	65.00	0.00	65.00	93.0	60.45
04/10/2017	HINTON, ALYSSA	TRANSAMERICA AA GROWTH C	450.00	4.50	12.00	-7.50	93.0	-6.98
04/04/2017	CONRAD, MAREDITH	TRANSAMERICA AA MOD GROWTH C	0.00	6.08	0.00	6.08	93.0	5.65
04/04/2017	CONRAD, DELBERT	TRANSAMERICA AA MOD GROWTH C	0.00	39.74	0.00	39.74	93.0	36.96
04/04/2017	ROY, EMILY	TRANSAMERICA AA MOD GROWTH C	0.00	2.78	0.00	2.78	93.0	2.59
04/04/2017	LOE, GLORIA	TRANSAMERICA AA MOD GROWTH C	0.00	7.56	0.00	7.56	93.0	7.03
04/04/2017	GARTNER, TIMOTHY	TRANSAMERICA AA MOD GROWTH C	0.00	24.07	0.00	24.07	93.0	22.39
04/04/2017	GRAFF, GARY	TRANSAMERICA AA MOD GROWTH C	0.00	26.86	0.00	26.86	93.0	24.98
04/04/2017	ESLINGER, PATRICIA	TRANSAMERICA AA MOD GROWTH C	0.00	3.16	0.00	3.16	93.0	2.94
* MUTUAL FUNDS SUBTOTAL *			\$9,172.66	\$1,714.84	\$12.00	\$1,702.84		\$1,583.64

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<u>BROKER TRANSACTIONS</u>								
PRODUCT CATEGORY: VARIABLE ANNUITIES								
03/31/2017	SMITH, RANDALL	ALLIANZ ALTERITY OPTIONS	46,475.66	58.09	0.00	58.09	93.0	54.02
03/31/2017	SMITH, JESSICA	ALLIANZ ALTERITY OPTIONS	40,376.52	50.47	0.00	50.47	93.0	46.94
03/31/2017	WEBSTER, RONALD	ALLIANZ VISION BASIC	112,810.22	282.03	0.00	282.03	93.0	262.29
03/31/2017	KENDALL, ARCHIE	ALLIANZ VISION BASIC	424,423.25	1,061.06	0.00	1,061.06	93.0	986.79
03/31/2017	GORDY, DANNY	ALLIANZ VISION BASIC	80,343.18	200.86	0.00	200.86	93.0	186.80
03/31/2017	RAWSON, JOHN	ALLIANZ VISION BASIC	236,237.61	590.59	0.00	590.59	93.0	549.25
03/31/2017	DRAPEAU, GAIL	ALLIANZ VISION BASIC	163,825.57	409.56	0.00	409.56	93.0	380.89
03/31/2017	TURTLE, ERMA	AXA ACCUM 04 ELITE (RO IRA)	263,537.19	757.67	0.00	757.67	93.0	704.63
03/31/2017	SOUKUP, ARLENE	AXA ACCUM 04 ELITE (RO IRA)	27,995.76	80.49	0.00	80.49	93.0	74.86
03/31/2017	PANOS, GEARLDINE	AXA ACCUM 04 ELITE (RO IRA)	69,361.35	216.75	0.00	216.75	93.0	201.58
03/31/2017	CONNOLLY, BARBARA	AXA ACCUM 04 ELITE (RO IRA)	98,909.42	284.36	0.00	284.36	93.0	264.45
03/31/2017	ZIEGLER, DIANNE	AXA ACCUM 04 ELITE (RO IRA)	152,754.63	439.17	0.00	439.17	93.0	408.43
03/31/2017	GRAFF, GARY	AXA ACCUM 04 ELITE (RO IRA)	121,200.62	348.45	0.00	348.45	93.0	324.06
03/31/2017	NAWROCKI TRUST, ALBIN	AXA ACCUM 04 ELITE (RO IRA)	94,864.92	272.74	0.00	272.74	93.0	253.65
03/31/2017	DRAPEAU, GAIL	AXA ACCUM 04 ELITE (RO IRA)	20,117.08	62.87	0.00	62.87	93.0	58.47
03/31/2017	ANN M KRAHMER, LE	AXA ACCUM 04 PLUS (NQ)	392,586.11	736.10	0.00	736.10	93.0	684.57
03/31/2017	SOWERS, SHARON	AXA ACCUM 04 PLUS (NQ)	45,546.08	85.40	0.00	85.40	93.0	79.42
03/31/2017	CULLEN, ELLEN	AXA ACCUMULATOR (NQ)	109,311.62	204.96	0.00	204.96	93.0	190.61
03/31/2017	TOAY, BARBARA	AXA ACCUMULATOR (NQ)	86,789.89	162.73	0.00	162.73	93.0	151.34
03/31/2017	KELLOGG, J EDWARD	AXA ACCUMULATOR ELITE	482,334.88	1,507.30	0.00	1,507.30	93.0	1,401.79
03/31/2017	HOGSTAD, RONALD	AXA ACCUMULATOR ELITE	138,306.48	432.21	0.00	432.21	93.0	401.96
03/31/2017	DUDAREVITCH FAMILY TRUST	AXA ACCUMULATOR ELITE	34,888.30	100.30	0.00	100.30	93.0	93.28
03/31/2017	JACKSON, ROBERT	AXA ACCUMULATOR ELITE	33,428.57	96.11	0.00	96.11	93.0	89.38
03/31/2017	JOHNSON, DARLENE	AXA ACCUMULATOR ELITE	25,042.42	72.00	0.00	72.00	93.0	66.96
03/31/2017	ANDERSON, DONALD	AXA ACCUMULATOR II SERIES L	84,277.98	210.69	0.00	210.69	93.0	195.94
03/31/2017	JOHNSON, ELOIS	AXA ACCUMULATOR PLUS (NQ)	104,946.79	196.78	0.00	196.78	93.0	183.01
03/31/2017	JANSMA, DWAYNE	AXA ACCUMULATOR SELECT 2004	45,859.80	114.65	0.00	114.65	93.0	106.62
03/31/2017	JANSMA, SUSANNE	AXA ACCUMULATOR SELECT 2004	31,225.57	78.06	0.00	78.06	93.0	72.60
03/31/2017	VOIGHT, RICK	AXA REITREMENT CORNERSTONE 13 L	470,118.88	1,175.30	0.00	1,175.30	93.0	1,093.03
03/31/2017	ROSE, REBECCA	AXA REITREMENT CORNERSTONE 13 L	35,358.19	88.40	0.00	88.40	93.0	82.21
03/31/2017	CORDS, RANDALL	AXA RETIREMENT CORNERSTONE 13 B	58,932.04	36.83	0.00	36.83	93.0	34.25
03/31/2017	ANDERSEN, WAYNE	JNL PERSPECTIVE ADV II 5/05	52,180.52	43.48	0.00	43.48	93.0	40.44
03/31/2017	HAAC, HELEN	JNL PERSPECTIVE ADV II 5/05	63,678.76	66.33	0.00	66.33	93.0	61.69

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
03/31/2017	GARTNER TRUST	JNL PERSPECTIVE ADV II 5/05	149,623.29	155.86	0.00	155.86	93.0	144.95
03/31/2017	AMERICAN ENDOWMENT FUND	JNL PERSPECTIVE II 04/14	71,907.86	59.92	0.00	59.92	93.0	55.73
03/31/2017	ROSE, DENNIS	JNL PERSPECTIVE II 05/05	74,428.30	62.02	0.00	62.02	93.0	57.68
03/31/2017	ROSE, CHERYL	JNL PERSPECTIVE II 05/05	124,350.10	103.63	0.00	103.63	93.0	96.38
03/31/2017	LUTZ, TRACY	JNL PERSPECTIVE II 05/05	7,851.61	6.54	0.00	6.54	93.0	6.08
03/31/2017	THOMPSON, JO ANN	JNL PERSPECTIVE L	180,491.02	150.41	0.00	150.41	93.0	139.88
03/31/2017	VANDERHOOF, DONNA	JNL PERSPECTIVE L	301,418.19	251.18	0.00	251.18	93.0	233.60
03/31/2017	GREEN, STEVEN	JNL PERSPECTIVE L	65,242.17	54.37	0.00	54.37	93.0	50.56
03/31/2017	GREEN, STEVEN	JNL PERSPECTIVE L	64,202.91	53.50	0.00	53.50	93.0	49.76
03/31/2017	WOLFF, JEAN	JNL PERSPECTIVE L	71,892.68	59.91	0.00	59.91	93.0	55.72
03/31/2017	WOLFF, JEAN	JNL PERSPECTIVE L	375,168.89	312.64	0.00	312.64	93.0	290.76
03/31/2017	CURTIS, JEFFREY	JNL PERSPECTIVE L	127,565.88	106.30	0.00	106.30	93.0	98.86
03/31/2017	FUENTEZ, IVAN	JNL PERSPECTIVE L	220,338.85	183.62	0.00	183.62	93.0	170.77
03/31/2017	ROSE, ERIC	JNL PERSPECTIVE L	42,139.13	35.12	0.00	35.12	93.0	32.66
03/31/2017	ANDERSEN, WAYNE	JNL PERSPECTIVE L	141,686.90	118.07	0.00	118.07	93.0	109.81
03/31/2017	MAINE, VINCENT	JNL PERSPECTIVE L	134,558.36	56.07	0.00	56.07	93.0	52.15
03/31/2017	CALABRESE, CAROL	JNL PERSPECTIVE L	238,863.08	199.05	0.00	199.05	93.0	185.12
03/31/2017	SCHRIOCK, LINDA	JNL PERSPECTIVE L	53,024.10	44.19	0.00	44.19	93.0	41.10
03/31/2017	SCHRIOCK, STANLEY	JNL PERSPECTIVE L	22,820.55	19.02	0.00	19.02	93.0	17.69
03/31/2017	MAINE, VINCENT	JNL PERSPECTIVE L	152,763.05	63.65	0.00	63.65	93.0	59.19
03/31/2017	LUTZ, TRACY	JNL PERSPECTIVE L	21,614.15	18.01	0.00	18.01	93.0	16.75
03/31/2017	CHESNEY, TERRANCE	JNL PERSPECTIVE L	78,231.37	65.19	0.00	65.19	93.0	60.63
03/31/2017	CHESNEY, VIRGINIA	JNL PERSPECTIVE L	99,870.59	83.23	0.00	83.23	93.0	77.40
03/31/2017	CHESNEY, TERRANCE	JNL PERSPECTIVE L	145,334.92	121.11	0.00	121.11	93.0	112.63
03/31/2017	CHESNEY, VIRGINIA	JNL PERSPECTIVE L	148,772.10	123.98	0.00	123.98	93.0	115.30
03/31/2017	ANDERSEN, DAVID	JNL PERSPECTIVE L	80,518.43	67.10	0.00	67.10	93.0	62.40
03/31/2017	ANDERSEN, DAVID	JNL PERSPECTIVE L	170,827.53	142.36	0.00	142.36	93.0	132.39
03/31/2017	KOCON, RAYMOND	JNL PERSPECTIVE L	401,124.17	334.27	0.00	334.27	93.0	310.87
03/31/2017	HOGSTAD, MARY	JNL PERSPECTIVE L	137,669.82	114.72	0.00	114.72	93.0	106.69
03/31/2017	ROSE, DENNIS	JNL PERSPECTIVE L	152,242.58	126.87	0.00	126.87	93.0	117.99
03/31/2017	GARTNER TRUST, ORVAL	JNL PERSPECTIVE L	420,096.33	350.08	0.00	350.08	93.0	325.57
03/31/2017	LEASE, NATHELLE	JNL PERSPECTIVE L	263,743.81	219.79	0.00	219.79	93.0	204.40
03/31/2017	STRADTMAN, CHARLES	JNL PERSPECTIVE L	190,431.04	158.69	0.00	158.69	93.0	147.58

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
03/31/2017	VETTER, JOANN	JNL PERSPECTIVE L	620,600.31	517.17	0.00	517.17	93.0	480.97
03/31/2017	STRADTMAN, CHARLES	JNL PERSPECTIVE L	449,926.94	374.94	0.00	374.94	93.0	348.69
03/31/2017	VETTER, RICHARD	JNL PERSPECTIVE L	120,862.69	100.72	0.00	100.72	93.0	93.67
03/31/2017	VETTER, JOANN	JNL PERSPECTIVE L	110,840.73	92.37	0.00	92.37	93.0	85.90
03/31/2017	FLOR, PATRICIA	JNL PERSPECTIVE L	1,669,305.43	1,391.09	0.00	1,391.09	93.0	1,293.71
03/31/2017	KRAHMER, LE ANN	JNL PERSPECTIVE L	318,344.17	265.29	0.00	265.29	93.0	246.72
03/31/2017	ANDERSEN REV LIV TR, CRYSTAL	JNL PERSPECTIVE L	118,145.31	98.45	0.00	98.45	93.0	91.56
03/31/2017	KOPISCHKE, BEVERLY	JNL PERSPECTIVE L	166,299.16	138.58	0.00	138.58	93.0	128.88
03/31/2017	SHORE, JERRY	JNL PERSPECTIVE L	822,966.38	685.81	0.00	685.81	93.0	637.80
03/31/2017	WINDSCHITL, MARLENE	JNL PERSPECTIVE L	1,039,062.22	865.89	0.00	865.89	93.0	805.28
03/31/2017	SHORE, JERRY	JNL PERSPECTIVE L	298,280.48	248.57	0.00	248.57	93.0	231.17
03/31/2017	WINDSCHITL, MARLENE	JNL PERSPECTIVE L	255,533.66	212.94	0.00	212.94	93.0	198.03
03/31/2017	LILLEVOLD, KATHRYN	JNL PERSPECTIVE L	946,191.23	788.49	0.00	788.49	93.0	733.30
03/31/2017	JOHNSON, ELOIS	JNL PERSPECTIVE L	431,898.93	359.92	0.00	359.92	93.0	334.73
03/31/2017	BERKNESS, RONALD	JNL PERSPECTIVE L	360,502.23	300.42	0.00	300.42	93.0	279.39
03/31/2017	WOLFF, ANITA	JNL PERSPECTIVE L	565,883.35	471.57	0.00	471.57	93.0	438.56
03/31/2017	NAWROCKI, DONNA	JNL PERSPECTIVE L	741,918.42	618.27	0.00	618.27	93.0	574.99
03/31/2017	BERKNESS, CAROLE	JNL PERSPECTIVE L	150,003.59	125.00	0.00	125.00	93.0	116.25
03/31/2017	WOLFF, WALTER	JNL PERSPECTIVE L	777,887.48	648.24	0.00	648.24	93.0	602.86
03/31/2017	LARSON, LOIS	JNL PERSPECTIVE L	57,507.31	47.92	0.00	47.92	93.0	44.57
03/31/2017	LARSON, DEAN	JNL PERSPECTIVE L	119,534.55	99.61	0.00	99.61	93.0	92.64
03/31/2017	LEINENWEBER, LE ROY	JNL PERSPECTIVE L	299,309.67	249.42	0.00	249.42	93.0	231.96
03/31/2017	DALLMANN, HOWARD	JNL PERSPECTIVE L	181,005.61	150.84	0.00	150.84	93.0	140.28
03/31/2017	DALLMANN, MARGARET	JNL PERSPECTIVE L	21,768.72	18.14	0.00	18.14	93.0	16.87
03/31/2017	CLOW, SANDRA	JNL PERSPECTIVE L	671,645.97	559.70	0.00	559.70	93.0	520.52
03/31/2017	LARSON, DEAN L & LOIS N	JNL PERSPECTIVE L	519,583.53	432.99	0.00	432.99	93.0	402.68
03/31/2017	LOE, TIMOTHY	JNL PERSPECTIVE L	340,665.60	283.89	0.00	283.89	93.0	264.02
03/31/2017	NAWROCKI, DONNA	JNL PERSPECTIVE L	403,650.18	336.38	0.00	336.38	93.0	312.83
03/31/2017	DOBIE, SHERYL	JNL PERSPECTIVE L	844,966.94	704.14	0.00	704.14	93.0	654.85
03/31/2017	MICHALETZ, GERALD	JNL PERSPECTIVE L	146,349.16	121.96	0.00	121.96	93.0	113.42
03/31/2017	COLEMAN, ELAINE	JNL PERSPECTIVE L	298,422.94	161.65	0.00	161.65	93.0	150.33
03/31/2017	BANWART, ROGER	JNL PERSPECTIVE L	150,955.68	125.80	0.00	125.80	93.0	116.99
03/31/2017	FITTERER, DELORIS	JNL PERSPECTIVE L	102,066.73	85.06	0.00	85.06	93.0	79.11

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
03/31/2017	COLEMAN, ARNOLD	JNL PERSPECTIVE L	59,029.09	31.97	0.00	31.97	93.0	29.73
03/31/2017	MICHALETZ, FAYE	JNL PERSPECTIVE L	65,199.37	54.33	0.00	54.33	93.0	50.53
03/31/2017	FUNFSINN TRUST, SUSAN	JNL PERSPECTIVE L	299,853.84	249.88	0.00	249.88	93.0	232.39
03/31/2017	FITTERER, DELORIS	JNL PERSPECTIVE L	233,284.36	194.40	0.00	194.40	93.0	180.79
03/31/2017	POST, TERRY	JNL PERSPECTIVE L	184,916.20	154.10	0.00	154.10	93.0	143.31
03/31/2017	HUISMAN, GERALDINE	JNL PERSPECTIVE L	153,761.88	128.13	0.00	128.13	93.0	119.16
03/31/2017	STEVENS, GEORGE	JNL PERSPECTIVE L	287,323.25	239.44	0.00	239.44	93.0	222.68
03/31/2017	BUCK, NORMAN	JNL PERSPECTIVE L	220,207.26	183.51	0.00	183.51	93.0	170.66
03/31/2017	PANOS, GERALDINE	JNL PERSPECTIVE L	111,840.13	93.20	0.00	93.20	93.0	86.68
03/31/2017	SHIRK, PAMELA	JNL PERSPECTIVE L	189,299.77	157.75	0.00	157.75	93.0	146.71
03/31/2017	PAHL, JAMES	JNL PERSPECTIVE L	136,928.47	114.11	0.00	114.11	93.0	106.12
03/31/2017	ENGELBRECHT, ALICE	JNL PERSPECTIVE L	234,242.86	195.20	0.00	195.20	93.0	181.54
03/31/2017	UTZKA, LANA	JNL PERSPECTIVE L	7,909.21	6.59	0.00	6.59	93.0	6.13
03/31/2017	SHAW, CHARLES	JNL PERSPECTIVE L	129,178.19	107.65	0.00	107.65	93.0	100.11
03/31/2017	WARD, JACQUELINE	JNL PERSPECTIVE L	36,524.36	30.44	0.00	30.44	93.0	28.31
03/31/2017	KRONBACK, MAYDELLE	JNL PERSPECTIVE L	161,483.32	134.57	0.00	134.57	93.0	125.15
03/31/2017	KENDALL, ARCHIE	JNL PERSPECTIVE L	457,120.98	380.93	0.00	380.93	93.0	354.26
03/31/2017	MINNEHAN, MICHAEL	JNL PERSPECTIVE L	130,148.50	108.46	0.00	108.46	93.0	100.87
03/31/2017	FITTERER, ROBERT	JNL PERSPECTIVE L	43,966.21	36.64	0.00	36.64	93.0	34.08
03/31/2017	CLOW CHARTIBLE TRUST, SANDRA	JNL PERSPECTIVE L	49,735.15	41.45	0.00	41.45	93.0	38.55
03/31/2017	ESLINGER, DOUGLAS	JNL PERSPECTIVE L	41,105.56	34.25	0.00	34.25	93.0	31.85
03/31/2017	TRINITY EVANGELICAL	JNL PERSPECTIVE L	400,038.83	333.37	0.00	333.37	93.0	310.03
03/31/2017	ARNOLD HOLDINGS LP	JNL PERSPECTIVE L	662,429.60	552.02	0.00	552.02	93.0	513.38
03/31/2017	ARNOLD, EVERETT	JNL PERSPECTIVE L	670,688.09	558.91	0.00	558.91	93.0	519.79
03/31/2017	SCHMIDT, LORI	JNL PERSPECTIVE L	114,799.41	95.67	0.00	95.67	93.0	88.97
03/31/2017	SCHMIDT, HAROLD	JNL PERSPECTIVE L	469,555.52	391.30	0.00	391.30	93.0	363.91
03/31/2017	ZIEGLER, DARRELL	JNL PERSPECTIVE L	39,741.07	33.12	0.00	33.12	93.0	30.80
03/31/2017	MOLL TURKEYS INC	JNL PERSPECTIVE L	482,150.00	401.79	0.00	401.79	93.0	373.66
03/31/2017	KRONBACK, JEFFERY	JNL PERSPECTIVE L	22,867.29	19.06	0.00	19.06	93.0	17.73
03/31/2017	KRONBACK, JEFFERY	JNL PERSPECTIVE L	101,007.20	84.17	0.00	84.17	93.0	78.28
03/31/2017	KRONBACK, DEBRA	JNL PERSPECTIVE L	27,114.05	22.60	0.00	22.60	93.0	21.02
03/31/2017	KRONBACK, DEBRA	JNL PERSPECTIVE L	29,829.26	24.86	0.00	24.86	93.0	23.12
03/31/2017	FITZSIMMONS, GARY	JNL PERSPECTIVE L	324,373.11	270.31	0.00	270.31	93.0	251.39

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
03/31/2017	REED, MARY	JNL PERSPECTIVE L	261,190.08	217.66	0.00	217.66	93.0	202.42
03/31/2017	FITZSIMMONS, KEVIN	JNL PERSPECTIVE L	126,668.85	105.56	0.00	105.56	93.0	98.17
03/31/2017	DIETRICH, SHARON	JNL PERSPECTIVE L	198,617.49	165.51	0.00	165.51	93.0	153.92
03/31/2017	KUEHLWEIN, RICHARD	JNL PERSPECTIVE L	50,648.05	42.21	0.00	42.21	93.0	39.26
03/31/2017	JERROW, ROBERT	JNL PERSPECTIVE L	309,212.97	257.68	0.00	257.68	93.0	239.64
03/31/2017	KASTER, JANICE	JNL PERSPECTIVE L	151,276.38	126.06	0.00	126.06	93.0	117.24
03/31/2017	FEAR, DUANE	JNL PERSPECTIVE L	72,139.03	60.12	0.00	60.12	93.0	55.91
03/31/2017	FEAR, LINDA	JNL PERSPECTIVE L	40,285.78	33.57	0.00	33.57	93.0	31.22
03/31/2017	ESLINGER, PATRICIA	JNL PERSPECTIVE L	22,339.61	18.62	0.00	18.62	93.0	17.32
03/31/2017	OLSON, MARK	JNL PERSPECTIVE L	325,474.34	271.23	0.00	271.23	93.0	252.24
03/31/2017	CHAPMAN, FRANCIS	JNL PERSPECTIVE L	286,724.56	238.94	0.00	238.94	93.0	222.21
03/31/2017	WESTERMAYER, CHARLES	JNL PERSPECTIVE L	32,905.46	27.42	0.00	27.42	93.0	25.50
03/31/2017	ZIEGLER, DIANNE	JNL PERSPECTIVE L	14,017.24	11.68	0.00	11.68	93.0	10.86
03/31/2017	GRUBISH, MAHLON	JNL PERSPECTIVE L	353,798.43	294.83	0.00	294.83	93.0	274.19
03/31/2017	ROSS TRUST, MARY JO	JNL PERSPECTIVE L	914,936.20	762.45	0.00	762.45	93.0	709.08
03/31/2017	ANDERSON, DONALD	JNL PERSPECTIVE L	150,001.29	125.00	0.00	125.00	93.0	116.25
03/31/2017	ROY, JAMES	JNL PERSPECTIVE L	198,172.48	165.14	0.00	165.14	93.0	153.58
03/31/2017	OLSON, BRENDA	JNL PERSPECTIVE L	50,185.40	41.82	0.00	41.82	93.0	38.89
03/31/2017	OLSON, BRYCE	JNL PERSPECTIVE L	406,289.04	338.57	0.00	338.57	93.0	314.87
03/31/2017	WESTERMAYER, CHARLES	JNL PERSPECTIVE L	245,962.82	204.97	0.00	204.97	93.0	190.62
03/31/2017	GOFF, WESLEY	JNL PERSPECTIVE L	30,707.16	25.59	0.00	25.59	93.0	23.80
03/31/2017	CONRAD, RONALD	JNL PERSPECTIVE L	125,096.32	104.25	0.00	104.25	93.0	96.95
03/31/2017	CONRAD, DELBERT L & ELL	JNL PERSPECTIVE L	418,812.01	349.01	0.00	349.01	93.0	324.58
03/31/2017	GRAFF, BRENT	JNL PERSPECTIVE L	55,973.78	46.64	0.00	46.64	93.0	43.38
03/31/2017	FOSTER, RODNEY	JNL PERSPECTIVE L	181,551.94	151.29	0.00	151.29	93.0	140.70
03/31/2017	SKELLY, SCOTT	JNL PERSPECTIVE L	226,913.30	189.09	0.00	189.09	93.0	175.85
03/31/2017	SKELLY, BRENDA	JNL PERSPECTIVE L	25,304.49	21.09	0.00	21.09	93.0	19.61
03/31/2017	KRAFT, JUDITH	JNL PERSPECTIVE L	153,923.87	128.27	0.00	128.27	93.0	119.29
03/31/2017	SEVERSON, STANLEY	JNL PERSPECTIVE L	262,143.12	218.45	0.00	218.45	93.0	203.16
03/31/2017	KRAFT, JUDITH	JNL PERSPECTIVE L	98,646.71	82.21	0.00	82.21	93.0	76.46
03/31/2017	GUNDERSON, HOLLY	JNL PERSPECTIVE L	36,601.72	30.50	0.00	30.50	93.0	28.37
03/31/2017	SEVERSON, JOYCE	JNL PERSPECTIVE L	109,815.50	91.51	0.00	91.51	93.0	85.10
03/31/2017	GUNDERSON, BRIAN	JNL PERSPECTIVE L	90,195.73	75.16	0.00	75.16	93.0	69.90

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
03/31/2017	SIEBERG, JOSEPH	JNL PERSPECTIVE L	68,719.58	57.27	0.00	57.27	93.0	53.26
03/31/2017	SIEBERG, DIANE	JNL PERSPECTIVE L	24,470.20	20.39	0.00	20.39	93.0	18.96
03/31/2017	CONRAD, DELBERT	JNL PERSPECTIVE L	108,761.78	90.63	0.00	90.63	93.0	84.29
03/31/2017	NELSON, BRENDA	JNL PERSPECTIVE L	224,861.66	187.38	0.00	187.38	93.0	174.26
03/31/2017	DORN, SANDRA	JNL PERSPECTIVE L	304,675.94	253.90	0.00	253.90	93.0	236.13
03/31/2017	HAGEN, LINDA	JNL PERSPECTIVE L	1,618,792.55	1,348.99	0.00	1,348.99	93.0	1,254.56
03/31/2017	HUGGINS, JEANNE	JNL PERSPECTIVE L	178,352.79	148.63	0.00	148.63	93.0	138.23
03/31/2017	THOMPSON, MAX	JNL PERSPECTIVE L	137,379.45	114.48	0.00	114.48	93.0	106.47
03/31/2017	THOMPSON, JO ANN	JNL PERSPECTIVE L	162,275.09	135.23	0.00	135.23	93.0	125.76
03/31/2017	THOMPSON, MAX	JNL PERSPECTIVE L	466,664.05	388.89	0.00	388.89	93.0	361.67
03/31/2017	HUGGINS, TONY	JNL PERSPECTIVE L	277,760.66	231.47	0.00	231.47	93.0	215.27
03/31/2017	HOWELL, NICOLE	JNL PERSPECTIVE L	187,678.19	156.40	0.00	156.40	93.0	145.45
03/31/2017	STIERLEN, ROGER	JNL PERSPECTIVE L	41,170.94	34.31	0.00	34.31	93.0	31.91
03/31/2017	WOLFF, LINDA	JNL PERSPECTIVE L	666,925.24	555.77	0.00	555.77	93.0	516.87
03/31/2017	OTTO, JANET	JNL PERSPECTIVE L	23,110.38	19.26	0.00	19.26	93.0	17.91
03/31/2017	OTTO, JAMES	JNL PERSPECTIVE L	553,740.70	461.45	0.00	461.45	93.0	429.15
03/31/2017	BUCK, DELORES	JNL PERSPECTIVE L	243,879.60	203.23	0.00	203.23	93.0	189.00
03/31/2017	BRIELMAIER, MICHELE	JNL PERSPECTIVE L	478,116.52	398.43	0.00	398.43	93.0	370.54
03/31/2017	BRIELMAIER, MICHELE	JNL PERSPECTIVE L	216,860.23	180.72	0.00	180.72	93.0	168.07
03/31/2017	KLEMENT, GARY	JNL PERSPECTIVE L	664,805.43	554.00	0.00	554.00	93.0	515.22
03/31/2017	KLEMENT, GARY	JNL PERSPECTIVE L	660,556.59	550.46	0.00	550.46	93.0	511.93
03/31/2017	CLOW, SANDRA	JNL PERSPECTIVE L	434,017.83	361.68	0.00	361.68	93.0	336.36
03/31/2017	FAMILY CHARITABLE REMAIND,	JNL PERSPECTIVE L	681,329.11	567.77	0.00	567.77	93.0	528.03
03/31/2017	DAWSON, DEANNA	JNL PERSPECTIVE L	144,509.16	120.42	0.00	120.42	93.0	111.99
03/31/2017	DAMEWOOD, VIRGINIA	JNL PERSPECTIVE L	31,568.32	26.31	0.00	26.31	93.0	24.47
03/31/2017	DAMEWOOD, VIRGINIA	JNL PERSPECTIVE L	61,367.50	51.14	0.00	51.14	93.0	47.56
03/31/2017	DAWSON, DEANNA	JNL PERSPECTIVE L	34,925.21	29.10	0.00	29.10	93.0	27.06
03/31/2017	GARTNER, MARIE	JNL PERSPECTIVE L	146,016.55	121.68	0.00	121.68	93.0	113.16
03/31/2017	GARTNER, LEONARD	JNL PERSPECTIVE L	968,335.66	806.95	0.00	806.95	93.0	750.46
03/31/2017	GARTNER, LEONARD	JNL PERSPECTIVE L	185,029.33	154.19	0.00	154.19	93.0	143.40
03/31/2017	FITTERER, RUTH	JNL PERSPECTIVE L	191,396.75	159.50	0.00	159.50	93.0	148.34
03/31/2017	MICHEL, DAVID	JNL PERSPECTIVE L	122,753.64	102.29	0.00	102.29	93.0	95.13
03/31/2017	MICHEL, BEVERLEY	JNL PERSPECTIVE L	290,450.44	242.04	0.00	242.04	93.0	225.10

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
03/31/2017	HANSON, JOY	JNL PERSPECTIVE L	189,526.26	157.94	0.00	157.94	93.0	146.88
03/31/2017	SCHOEN, RICHARD	JNL PERSPECTIVE L	506,436.61	422.03	0.00	422.03	93.0	392.49
03/31/2017	SCHOEN, RICHARD	JNL PERSPECTIVE L	566,057.38	471.71	0.00	471.71	93.0	438.69
03/31/2017	ROBINSON, MARILYN	JNL PERSPECTIVE L	128,306.16	106.92	0.00	106.92	93.0	99.44
03/31/2017	FOSTER, RICHARD	JNL PERSPECTIVE L	935,672.91	779.73	0.00	779.73	93.0	725.15
03/31/2017	STAFFEN, ROBERT	JNL PERSPECTIVE L	106,469.82	88.72	0.00	88.72	93.0	82.51
03/31/2017	TURNER, MYRNA	JNL PERSPECTIVE L	174,417.30	145.35	0.00	145.35	93.0	135.18
03/31/2017	TURNER, WENDELL &	JNL PERSPECTIVE L	154,782.43	128.99	0.00	128.99	93.0	119.96
03/31/2017	BENZ, FORREST	JNL PERSPECTIVE L	28,893.63	24.08	0.00	24.08	93.0	22.39
03/31/2017	BENZ, FORREST	JNL PERSPECTIVE L	250,749.92	208.96	0.00	208.96	93.0	194.33
03/31/2017	WEIBLE, DEAN	JNL PERSPECTIVE L	44,335.76	36.95	0.00	36.95	93.0	34.36
03/31/2017	SOUKUP, LAVERN	JNL PERSPECTIVE L	240,212.60	200.18	0.00	200.18	93.0	186.17
03/31/2017	JOHNSON, HERMIT	JNL PERSPECTIVE L	112,553.86	93.79	0.00	93.79	93.0	87.22
03/31/2017	BOUDREAU, WILLIAM	JNL PERSPECTIVE L	380,857.02	317.38	0.00	317.38	93.0	295.16
03/31/2017	SHEARER, KAREN	JNL PERSPECTIVE L	112,855.52	94.05	0.00	94.05	93.0	87.47
03/31/2017	SHEARER, DONALD	JNL PERSPECTIVE L	306,464.18	255.39	0.00	255.39	93.0	237.51
03/31/2017	JOHNSON, JESSE	JNL PERSPECTIVE L	105,524.37	87.94	0.00	87.94	93.0	81.78
03/31/2017	JOHNSON, HERMIT	JNL PERSPECTIVE L	7,299.96	6.08	0.00	6.08	93.0	5.65
03/31/2017	JOHNSON, KAREN	JNL PERSPECTIVE L	7,296.78	6.08	0.00	6.08	93.0	5.65
03/31/2017	SNYDER, CYNTHIA	JNL PERSPECTIVE L	26,485.24	22.07	0.00	22.07	93.0	20.53
03/31/2017	LOE, TIMOTHY	JNL PERSPECTIVE L	117,296.93	63.54	0.00	63.54	93.0	59.09
03/31/2017	WOLFF, LINDA	JNL PERSPECTIVE L	117,296.92	63.54	0.00	63.54	93.0	59.09
04/10/2017	GREEN, STEVEN	JNL PERSPECTIVE L	6,500.00	260.00	0.00	260.00	93.0	241.80
03/31/2017	MULFORD, PATRICIA	JOHN HANCOCK VANTAGE	231,409.28	192.84	0.00	192.84	93.0	179.34
03/31/2017	WILKERSON, LAURA	JOHN HANCOCK VANTAGE	41,016.63	34.18	0.00	34.18	93.0	31.79
03/31/2017	WILKERSON, LAURA	JOHN HANCOCK VANTAGE	32,237.49	26.86	0.00	26.86	93.0	24.98
03/31/2017	BOESCH, RODNEY	JOHN HANCOCK VENTURE	138,086.21	28.77	0.00	28.77	93.0	26.76
03/31/2017	BIRK, DAVID	METLIFE SERIES L	1,379,951.31	3,449.88	0.00	3,449.88	93.0	3,208.39
03/31/2017	WEIBLE, DEAN	METLIFE SERIES L	399,509.12	998.77	0.00	998.77	93.0	928.86
03/31/2017	JONES, THOMAS	METLIFE SERIES L	159,646.26	399.12	0.00	399.12	93.0	371.18
03/31/2017	JONES, LINDA	METLIFE SERIES L	39,388.86	98.47	0.00	98.47	93.0	91.58
03/31/2017	WALLACE, LLOYD	METLIFE SERIES L	383,254.09	958.14	0.00	958.14	93.0	891.07
03/31/2017	HANSGEN, DIANE	METLIFE SERIES L	298,834.27	747.09	0.00	747.09	93.0	694.79

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
03/31/2017	MILLER, KAREN	METLIFE SERIES L	335,436.29	838.59	0.00	838.59	93.0	779.89
03/31/2017	MILLER, KAREN	METLIFE SERIES L	65,324.51	163.31	0.00	163.31	93.0	151.88
03/31/2017	WOLFF, WALTER	METLIFE SERIES L	34,932.90	87.33	0.00	87.33	93.0	81.22
03/31/2017	WOLFF, LINDA	METLIFE SERIES L	148,011.01	370.03	0.00	370.03	93.0	344.13
03/31/2017	OTTO, JOLENE	METLIFE SERIES L	143,952.03	359.88	0.00	359.88	93.0	334.69
03/31/2017	WALLACE, DEANNE	METLIFE SERIES L	97,065.26	242.66	0.00	242.66	93.0	225.67
03/31/2017	WERKMEISTER, DAVID	METLIFE SERIES L	671,442.06	1,678.61	0.00	1,678.61	93.0	1,561.11
03/31/2017	OTTO, CHRISTOPHER	METLIFE SERIES L	89,320.28	223.30	0.00	223.30	93.0	207.67
03/31/2017	BERGLING, PAUL	METLIFE SERIES L	737,134.23	1,842.84	0.00	1,842.84	93.0	1,713.84
03/31/2017	BERGLING, SHARON	METLIFE SERIES L	240,095.82	600.24	0.00	600.24	93.0	558.22
03/31/2017	VETTER, BRIAN	METLIFE SERIES L	152,585.08	381.46	0.00	381.46	93.0	354.76
03/31/2017	OLINGER, THOMAS	METLIFE SERIES L	58,460.69	146.15	0.00	146.15	93.0	135.92
03/31/2017	KIECKER, MARK	METLIFE SERIES L	153,508.61	383.77	0.00	383.77	93.0	356.91
03/31/2017	BIRK, MARILYN	METLIFE SERIES L	93,550.96	233.88	0.00	233.88	93.0	217.51
03/31/2017	LELAND, CRAIG	METLIFE SERIES L	318,122.42	795.31	0.00	795.31	93.0	739.64
03/31/2017	SANDER, GLORIAN	METLIFE SERIES L	307,470.33	768.68	0.00	768.68	93.0	714.87
03/31/2017	ROY, JAMES	METLIFE SERIES L	213,413.60	533.53	0.00	533.53	93.0	496.18
03/31/2017	ROSSING, PATRICIA	METLIFE SERIES L	384,397.67	960.99	0.00	960.99	93.0	893.72
03/31/2017	KIECKER, DENISE	METLIFE SERIES L	104,020.18	260.05	0.00	260.05	93.0	241.85
03/31/2017	FLO, DAVID	METLIFE SERIES L	562,530.19	1,406.33	0.00	1,406.33	93.0	1,307.89
03/31/2017	HINTON, TIMOTHY	METLIFE SERIES L	21,532.67	53.83	0.00	53.83	93.0	50.06
03/31/2017	HUSBYN, ROGER	METLIFE SERIES L	164,926.25	412.32	0.00	412.32	93.0	383.46
03/31/2017	ERICKSON, RONALD	METLIFE SERIES L	342,825.78	857.06	0.00	857.06	93.0	797.07
03/31/2017	SWANSON, DARLA	METLIFE SERIES L	230,957.75	577.39	0.00	577.39	93.0	536.97
03/31/2017	FRANKLIN, WILLIAM	METLIFE SERIES L	253,348.00	633.37	0.00	633.37	93.0	589.03
03/31/2017	FLOR, PATRICIA	METLIFE SERIES L	96,885.99	242.21	0.00	242.21	93.0	225.26
03/31/2017	ROSS TRUST, MARY JO	METLIFE SERIES L	63,173.33	157.93	0.00	157.93	93.0	146.87
03/31/2017	FRANKLIN, ROSALIE	METLIFE SERIES L	97,318.52	243.30	0.00	243.30	93.0	226.27
03/31/2017	FRANKLIN, WILLIAM	METLIFE SERIES L	298,116.96	745.29	0.00	745.29	93.0	693.12
03/31/2017	TOMM, JODI	METLIFE SERIES L	131,135.63	327.84	0.00	327.84	93.0	304.89
03/31/2017	ARNOLD, RICHARD	METLIFE SERIES L	430,816.58	1,077.04	0.00	1,077.04	93.0	1,001.65
03/31/2017	BRIELMAIER, MARK	METLIFE SERIES L	274,091.33	685.23	0.00	685.23	93.0	637.26
03/31/2017	BIRK, DAVID	METLIFE SERIES L	136,192.62	340.48	0.00	340.48	93.0	316.65

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
03/31/2017	KELLOGG, J EDWARD	METLIFE SERIES L	503,025.27	1,257.56	0.00	1,257.56	93.0	1,169.53
03/31/2017	HEIDTMAN, JOYCE	METLIFE SERIES L	91,997.02	229.99	0.00	229.99	93.0	213.89
03/31/2017	ARNOLD, RICHARD	METLIFE SERIES L	129,855.24	324.64	0.00	324.64	93.0	301.92
03/31/2017	AYERS, KATHRYN	METLIFE SERIES L	376,285.91	940.71	0.00	940.71	93.0	874.86
03/31/2017	HEIDTMAN, JOYCE	METLIFE SERIES L	63,600.54	159.00	0.00	159.00	93.0	147.87
03/31/2017	STANTON, KAREN	METLIFE SERIES L	130,869.00	327.17	0.00	327.17	93.0	304.27
03/31/2017	MAINE, DOUGLAS	METLIFE SERIES L	241,933.36	604.83	0.00	604.83	93.0	562.49
03/31/2017	ROY, JAMES	METLIFE SERIES L	3,262.00	65.24	0.00	65.24	93.0	60.67
03/31/2017	BOUDREAU, DIANE	METLIFE USA SERIES VA	355,718.18	889.30	0.00	889.30	93.0	827.05
03/27/2017	SIVANICH, DONALD	PACIFIC LIFE STEP UP VA	0.00	99.53	0.00	99.53	93.0	92.56
03/31/2017	OLSON, BRYCE	PRU AS ADVISOR PLAN III	124,563.97	77.85	0.00	77.85	93.0	72.40
03/31/2017	OLSON, BRENDA	PRU PREMIER RETIREMENT L	81,657.33	204.14	0.00	204.14	93.0	189.85
03/01/2017	GRONAU, ROLAND	TRANS LIFE LANDMARK 2003 VA	23,253.74	19.38	0.00	19.38	93.0	18.02
03/09/2017	JACKSON, SHARON	TRANS LIFE LANDMARK 2003 VA	441,996.26	368.33	0.00	368.33	93.0	342.55
03/15/2017	PEDERSON, MARILYN	TRANS LIFE LANDMARK 2003 VA	66,451.66	55.38	0.00	55.38	93.0	51.50
03/17/2017	ROBINSON, CHARLES	TRANS LIFE LANDMARK 2003 VA	109,557.92	91.30	0.00	91.30	93.0	84.91
03/18/2017	ROBINSON, MARILYN	TRANS LIFE LANDMARK 2003 VA	194,562.36	162.14	0.00	162.14	93.0	150.79
03/19/2017	STEVENS, JANICE	TRANSAMERICA CATALYST	16,492.55	3.44	0.00	3.44	93.0	3.20
03/01/2017	STEVENS, DOUGLAS	TRANSAMERICA CLASSIC	11,131.02	2.32	0.00	2.32	93.0	2.16
03/24/2017	KIRCHNER, JACOB	TRANSAMERICA CLASSIC	15,995.03	3.33	0.00	3.33	93.0	3.10
03/04/2017	SEVERSON, STEVEN	TRANSAMERICA EXTRA	159,479.26	132.90	0.00	132.90	93.0	123.60
03/08/2017	KIRCHNER, DUANE	TRANSAMERICA EXTRA	40,715.55	33.93	0.00	33.93	93.0	31.55
03/09/2017	DRESSEN, KATHRYN	TRANSAMERICA EXTRA	288,262.20	240.22	0.00	240.22	93.0	223.40
03/09/2017	VOIGHT, RICKY	TRANSAMERICA EXTRA	674,931.59	562.44	0.00	562.44	93.0	523.07
03/09/2017	VOIGHT, KATHERINE	TRANSAMERICA EXTRA	21,808.63	18.17	0.00	18.17	93.0	16.90
03/11/2017	MICHALETZ, CHRISTINE	TRANSAMERICA EXTRA	5,904.81	4.92	0.00	4.92	93.0	4.58
03/13/2017	VETTER, LORI	TRANSAMERICA EXTRA	32,618.33	27.18	0.00	27.18	93.0	25.28
03/13/2017	VOIGHT, KATHERINE	TRANSAMERICA EXTRA	16,779.76	13.98	0.00	13.98	93.0	13.00
03/13/2017	VOIGHT, RICKY	TRANSAMERICA EXTRA	17,324.64	14.44	0.00	14.44	93.0	13.43
03/13/2017	TRIPP, TIMOTHY	TRANSAMERICA EXTRA	22,579.22	18.82	0.00	18.82	93.0	17.50
03/14/2017	GRAFF, JOYCE	TRANSAMERICA EXTRA	48,029.77	40.02	0.00	40.02	93.0	37.22
03/14/2017	GRAFF, JOYCE	TRANSAMERICA EXTRA	16,905.23	14.09	0.00	14.09	93.0	13.10
03/17/2017	ELLIS, ROSEMARY	TRANSAMERICA EXTRA	227,904.88	189.92	0.00	189.92	93.0	176.63

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
03/19/2017	WETZELL, THOMAS	TRANSAMERICA EXTRA	1,259,412.53	1,049.51	0.00	1,049.51	93.0	976.04
03/19/2017	VANDERHOOF, DONALD	TRANSAMERICA EXTRA	7,151.32	5.96	0.00	5.96	93.0	5.54
03/19/2017	LEVIK, LADONNA	TRANSAMERICA EXTRA	223,217.60	186.01	0.00	186.01	93.0	172.99
03/20/2017	GEWERTH, CHERYL	TRANSAMERICA EXTRA	17,281.90	14.40	0.00	14.40	93.0	13.39
03/21/2017	VOTCA, JOHN	TRANSAMERICA EXTRA	63,783.22	53.15	0.00	53.15	93.0	49.43
03/21/2017	KRONBACK, EUGENE	TRANSAMERICA EXTRA	51,035.58	42.53	0.00	42.53	93.0	39.55
03/21/2017	GRISWOLD, ELLEN	TRANSAMERICA EXTRA	31,821.22	26.52	0.00	26.52	93.0	24.66
03/23/2017	VOIGHT, KATHERINE	TRANSAMERICA EXTRA	29,285.59	24.40	0.00	24.40	93.0	22.69
03/27/2017	BOESCH, RODNEY	TRANSAMERICA EXTRA	48,433.23	40.36	0.00	40.36	93.0	37.53
03/29/2017	BULLER, HUGH	TRANSAMERICA EXTRA	12,736.21	10.61	0.00	10.61	93.0	9.87
03/29/2017	KIRCHNER, JANET	TRANSAMERICA EXTRA	27,745.61	23.12	0.00	23.12	93.0	21.50
03/01/2017	BOESCH, JEFFERY	TRANSAMERICA EXTRA 89352F889	206,781.13	172.32	0.00	172.32	93.0	160.26
03/07/2017	MICHALETZ, JOSEPH	TRANSAMERICA EXTRA 89352F889	11,559.89	9.63	0.00	9.63	93.0	8.96
03/10/2017	HORNING, DONALD	TRANSAMERICA EXTRA 89352F889	105,635.69	88.03	0.00	88.03	93.0	81.87
03/10/2017	BRAUN, VIVIAN	TRANSAMERICA EXTRA 89352F889	926,042.84	771.70	0.00	771.70	93.0	717.68
03/10/2017	BRAUN, VIVIAN	TRANSAMERICA EXTRA 89352F889	753,982.48	628.32	0.00	628.32	93.0	584.34
03/16/2017	FEMRITE, LYLE	TRANSAMERICA EXTRA 89352F889	79,395.78	66.16	0.00	66.16	93.0	61.53
03/23/2017	PAULSEN, TAMI	TRANSAMERICA EXTRA 89352F889	61,624.22	51.35	0.00	51.35	93.0	47.76
03/23/2017	PAULSEN, BRYAN	TRANSAMERICA EXTRA 89352F889	164,697.45	137.25	0.00	137.25	93.0	127.64
03/23/2017	FOSTER, RODNEY	TRANSAMERICA EXTRA 89352F889	1,214,565.35	1,012.14	0.00	1,012.14	93.0	941.29
03/23/2017	FOSTER, BARBARA	TRANSAMERICA EXTRA 89352F889	266,639.66	222.20	0.00	222.20	93.0	206.65
03/01/2017	IRELAND, DANIEL	TRANSAMERICA LANDMARK	93,568.52	77.97	0.00	77.97	93.0	72.51
03/02/2017	PLOTZ, LEO	TRANSAMERICA LANDMARK	303,444.68	252.87	0.00	252.87	93.0	235.17
03/04/2017	FITTERER, ROBERT	TRANSAMERICA LANDMARK	112,036.39	93.36	0.00	93.36	93.0	86.82
03/05/2017	TURNER, WENDELL	TRANSAMERICA LANDMARK	113,766.42	94.81	0.00	94.81	93.0	88.17
03/07/2017	SHORE, ROSALIND	TRANSAMERICA LANDMARK	116,595.35	97.16	0.00	97.16	93.0	90.36
03/09/2017	BRIELMAIER, MARK	TRANSAMERICA LANDMARK	65,145.55	54.29	0.00	54.29	93.0	50.49
03/15/2017	BENZ, JERRILYN	TRANSAMERICA LANDMARK	359,717.11	299.76	0.00	299.76	93.0	278.78
03/15/2017	JOHNSON, PAUL	TRANSAMERICA LANDMARK	419,338.83	349.45	0.00	349.45	93.0	324.99
03/18/2017	KLEMENT, LINDA	TRANSAMERICA LANDMARK	14,023.26	11.69	0.00	11.69	93.0	10.87
03/20/2017	BERGLING, PAUL	TRANSAMERICA LANDMARK	464,458.66	387.05	0.00	387.05	93.0	359.96
03/22/2017	DALLMANN, MARGARET	TRANSAMERICA LANDMARK	145,329.55	121.11	0.00	121.11	93.0	112.63
03/22/2017	BERGLING, SHARON	TRANSAMERICA LANDMARK	602,638.57	502.20	0.00	502.20	93.0	467.05

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
03/25/2017	FITTERER, DELORIS	TRANSAMERICA LANDMARK	48,050.39	40.04	0.00	40.04	93.0	37.24
03/26/2017	DALLMANN, HOWARD	TRANSAMERICA LANDMARK	12,357.42	10.30	0.00	10.30	93.0	9.58
03/27/2017	SHORE, ROSALIND	TRANSAMERICA LANDMARK	5,000.00	250.00	0.00	250.00	93.0	232.50
03/28/2017	KLEMENT, LINDA	TRANSAMERICA LANDMARK	65,038.56	54.20	0.00	54.20	93.0	50.41
03/29/2017	SANDER, GLORIAN	TRANSAMERICA LANDMARK	215,621.33	179.68	0.00	179.68	93.0	167.10
03/29/2017	ATKINSON, VONDA	TRANSAMERICA LANDMARK 89352F772	48,102.66	40.09	0.00	40.09	93.0	37.28
03/04/2017	HULST, TIMOTHY	TRANSAMERICA LIBERTY	58,556.94	48.80	0.00	48.80	93.0	45.38
03/11/2017	HAUGH, JOANNE	TRANSAMERICA LIBERTY	34,401.74	28.67	0.00	28.67	93.0	26.66
03/17/2017	NAWROCKI TRUST, ALBIN	TRANSAMERICA LIBERTY	39,306.00	32.75	0.00	32.75	93.0	30.46
03/24/2017	MICHALETZ, GERALD	TRANSAMERICA LIBERTY	81,382.90	67.82	0.00	67.82	93.0	63.07
03/24/2017	AYERS, KATHRYN	TRANSAMERICA LIBERTY	204,760.19	170.63	0.00	170.63	93.0	158.69
03/27/2017	CHRISTOFFER, BYRON	TRANSAMERICA LIBERTY	26,435.62	22.03	0.00	22.03	93.0	20.49
03/27/2017	CHRISTOFFER, KATHRYN	TRANSAMERICA LIBERTY	26,435.62	22.03	0.00	22.03	93.0	20.49
03/28/2017	TOAY, BARBARA	TRANSAMERICA LIBERTY	6,642.27	5.54	0.00	5.54	93.0	5.15
* VARIABLE ANNUITIES SUBTOTAL *			\$75,488,340.40	\$90,297.48	\$0.00	\$90,297.48		\$83,976.68
<u>PRODUCT CATEGORY: VARIABLE UNIVERSAL LIFE</u>								
04/05/2017	OTTO, CHRISTOPHER	LINCOLN LIFE	270.00	4.05	0.00	4.05	93.0	3.77
04/06/2017	BERGLING, PAUL	LINCOLN LIFE	13,692.00	342.30	0.00	342.30	93.0	318.34
04/07/2017	FOELS, BRUCE	TRANSAMERICA LIFE	83.50	1.04	0.00	1.04	93.0	0.97
04/07/2017	JONES, CLINTON	TRANSAMERICA LIFE	3,200.00	80.00	0.00	80.00	93.0	74.40
04/07/2017	SCHMIT, DALE	TRANSAMERICA LIFE	0.00	33.60	0.00	33.60	93.0	31.25
04/07/2017	ONODY FAM SUPPORT TR, STEPHEN	TRANSAMERICA LIFE	0.00	107.20	0.00	107.20	93.0	99.70
* VARIABLE UNIVERSAL LIFE SUBTOTAL *			\$17,245.50	\$568.19	\$0.00	\$568.19		\$528.43
*** BROKER TRANSACTIONS TOTAL ***			\$75,514,758.56	\$92,580.51	\$12.00	\$92,568.51		\$86,088.75

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>SPLIT TRANSACTIONS</u>								
BROKER: 46G-JOE/JACK MICHALETZ #290								
03/28/2017	KUEHLWEIN, RICHARD	JH STRATEGIC INCOME C	132.00	1.32	0.00	1.32	93.0	1.23
03/28/2017	KUEHLWEIN, RICHARD	JOHN HANCOCK CLASSIC VALUE C	105.60	1.06	0.00	1.06	93.0	0.99
03/28/2017	KUEHLWEIN, RICHARD	JOHN HANCOCK FOCUSED HIGH YIELD C	105.60	1.06	0.00	1.06	93.0	0.99
03/28/2017	KUEHLWEIN, RICHARD	JOHN HANCOCK US GLOBAL LEADERS GRW	79.20	0.79	0.00	0.79	93.0	0.73
* 46G-JOE/JACK MICHALETZ SUBTOTAL *			\$422.40	\$4.23	\$0.00	\$4.23		\$3.94
*** SPLIT TRANSACTIONS TOTAL ***			\$422.40	\$4.23	\$0.00	\$4.23		\$3.94

OVERRIDE TRANSACTIONS**BROKER: JACK MICHALETZ #287**

03/31/2017	STEPHENS, GREG	ALLIANZ VISION BASIC	59,938.05	149.85	0.00	149.85	0.0	139.36
03/31/2017	ZABEL, DENNIS	ALLIANZ VISION BASIC	121,947.60	304.87	0.00	304.87	0.0	283.53
03/31/2017	GEHRKE, DEBORAH	ALLIANZ VISION BASIC	31,604.22	39.51	0.00	39.51	0.0	36.74
04/03/2017	STEPHENS, GREG	AM GEN POLARIS CHOICE IV	38,537.15	96.34	0.00	96.34	0.0	89.60
03/31/2017	FEMRITE, LYLE	AXA ACCUM 04 ELITE (RO IRA)	79,223.17	217.86	0.00	217.86	0.0	202.61
03/31/2017	VANTOL, LARRY	AXA REITREMENT CORNERSTONE 13 L	41,842.47	104.61	0.00	104.61	0.0	97.29
03/31/2017	STEFFL, JOE	AXA REITREMENT CORNERSTONE 13 L	499,120.92	1,247.80	0.00	1,247.80	0.0	1,160.45
04/05/2017	SOUKUP, THOMAS	BLUEROCK TOTAL INC & REAL ESTATE FU	3,000.00	30.00	22.00	8.00	0.0	7.44
04/05/2017	SOUKUP, THOMAS	BLUEROCK TOTAL INC & REAL ESTATE FU	6,000.00	60.00	22.00	38.00	0.0	35.34
03/30/2017	VAUBEL, TIMOTHY	EXXON MOBIL CORP COM	-10,171.30	0.00	22.50	-22.50	0.0	-20.93
04/06/2017	VAUBEL, TIMOTHY	JNL PERSPECTIVE II 04/14	133.15	2.66	0.00	2.66	0.0	2.47
03/31/2017	OTTO, CURTIS	JNL PERSPECTIVE II 05/05	7,700.65	6.42	0.00	6.42	0.0	5.97
03/31/2017	PETERSON, IONE	JNL PERSPECTIVE L	118,740.39	128.64	0.00	128.64	0.0	119.64
03/31/2017	PANKRATZ, SUSAN	JNL PERSPECTIVE L	110,340.04	91.95	0.00	91.95	0.0	85.51
03/31/2017	PANKRATZ, EDWARD	JNL PERSPECTIVE L	199,491.12	166.24	0.00	166.24	0.0	154.60
03/31/2017	HOL, PATRICIA	JNL PERSPECTIVE L	117,249.51	97.70	0.00	97.70	0.0	90.86
03/31/2017	HAGER, REBECCA	JNL PERSPECTIVE L	58,507.57	48.76	0.00	48.76	0.0	45.35
03/31/2017	MARSH, JAMES	JNL PERSPECTIVE L	35,718.19	29.77	0.00	29.77	0.0	27.69
03/31/2017	FEAR, WILLIAM	JNL PERSPECTIVE L	126,837.60	105.70	0.00	105.70	0.0	98.30
03/31/2017	PEMBLE, MICHELLE	JNL PERSPECTIVE L	276,227.58	230.19	0.00	230.19	0.0	214.08
03/31/2017	HART, JILLANE	JNL PERSPECTIVE L	89,420.02	74.52	0.00	74.52	0.0	69.30
03/31/2017	HART, KEVIN	JNL PERSPECTIVE L	264,461.91	220.38	0.00	220.38	0.0	204.95
03/31/2017	STEFFL, CHRISTINE	JNL PERSPECTIVE L	22,561.76	18.80	0.00	18.80	0.0	17.48

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<u> OVERRIDE TRANSACTIONS </u>								
<u> BROKER: JACK MICHALETZ #287 </u>								
03/31/2017	BEVAN, HELEN	JNL PERSPECTIVE L	37,603.04	31.34	0.00	31.34	0.0	29.15
03/31/2017	WOLFE JR, THEODORE	MET LIFE USA SERIES C SHARE	668,482.34	2,089.01	0.00	2,089.01	0.0	1,942.78
04/05/2017	HAGER, PETER	POWERSHARES QQQ TR UNIT SER 1	4,937.58	0.00	22.50	-22.50	0.0	-20.93
04/05/2017	LORENTZ, ANDREW	PUTNAM CAPITAL SPECTRUM C	228.00	2.28	12.00	-9.72	0.0	-9.04
04/05/2017	LORENTZ, ANDREW	PUTNAM EQUITY SPECTRUM C	227.00	2.27	12.00	-9.73	0.0	-9.05
03/22/2017	STEFFL, JOSEPH	SEALEY STRATEGIC EQUITY PARTNERS LP	50,000.00	3,500.00	0.00	3,500.00	0.0	3,255.00
03/30/2017	VAUBEL, TIMOTHY	THE OSTERWEIS STRATEGIC INCOME FUND	9,926.00	0.00	22.00	-22.00	0.0	-20.46
04/04/2017	ROBERTSON, MITCHELL	TRANSAMERICA AA GROWTH A	0.00	1.14	0.00	1.14	0.0	1.06
04/04/2017	PROKOP, MATTHEW	TRANSAMERICA AA GROWTH A	0.00	2.89	0.00	2.89	0.0	2.69
04/04/2017	PROKOP, GRANT	TRANSAMERICA AA GROWTH A	0.00	1.10	0.00	1.10	0.0	1.02
04/04/2017	PROKOP, GRANT	TRANSAMERICA AA GROWTH A	0.00	0.74	0.00	0.74	0.0	0.69
03/31/2017	GRETCHEN L WENDT, SIM	TRANSAMERICA AA GROWTH C	43.92	0.44	0.00	0.44	0.0	0.41
03/31/2017	GRETCHEN L WENDT, SIM	TRANSAMERICA AA GROWTH C	43.92	0.44	0.00	0.44	0.0	0.41
03/31/2017	CONRAD, GARY	TRANSAMERICA AA GROWTH C	40.63	0.41	0.00	0.41	0.0	0.38
03/31/2017	CONRAD, GARY	TRANSAMERICA AA GROWTH C	40.63	0.41	0.00	0.41	0.0	0.38
03/31/2017	JENSEN, MICHAEL	TRANSAMERICA AA GROWTH C	61.52	0.62	0.00	0.62	0.0	0.58
03/31/2017	JENSEN, MICHAEL	TRANSAMERICA AA GROWTH C	61.52	0.62	0.00	0.62	0.0	0.58
04/03/2017	DUMMER, NICOLE	TRANSAMERICA AA GROWTH C	50.00	0.50	0.00	0.50	0.0	0.47
04/03/2017	PEMBLE, JOCELYN	TRANSAMERICA AA GROWTH C	50.00	0.50	0.00	0.50	0.0	0.47
04/04/2017	ROBERTSON, MITCHELL	TRANSAMERICA AA GROWTH C	0.00	2.64	0.00	2.64	0.0	2.46
04/04/2017	FEMRITE, LYLE	TRANSAMERICA AA GROWTH C	0.00	5.26	0.00	5.26	0.0	4.89
04/04/2017	OTTO, CURTIS	TRANSAMERICA AA GROWTH C	0.00	15.53	0.00	15.53	0.0	14.44
04/04/2017	WINTER, JANEAN	TRANSAMERICA AA GROWTH C	0.00	46.50	0.00	46.50	0.0	43.25
04/04/2017	WINTER, JANEAN	TRANSAMERICA AA GROWTH C	0.00	40.00	0.00	40.00	0.0	37.20
04/04/2017	SAURER, BRUCE	TRANSAMERICA AA GROWTH C	0.00	6.54	0.00	6.54	0.0	6.08
04/04/2017	GRETCHEN L WENDT, SIM	TRANSAMERICA AA GROWTH C	0.00	16.00	0.00	16.00	0.0	14.88
04/04/2017	CONRAD, GARY	TRANSAMERICA AA GROWTH C	0.00	15.53	0.00	15.53	0.0	14.44
04/04/2017	STEFFL, JOSEPH	TRANSAMERICA AA GROWTH C	0.00	2.04	0.00	2.04	0.0	1.90
04/04/2017	STEFFL, CHRISTINE	TRANSAMERICA AA GROWTH C	0.00	2.07	0.00	2.07	0.0	1.93
04/04/2017	MEAD, KELSEY	TRANSAMERICA AA GROWTH C	0.00	1.34	0.00	1.34	0.0	1.25
04/04/2017	MEAD, KELSEY	TRANSAMERICA AA GROWTH C	0.00	3.43	0.00	3.43	0.0	3.19
04/04/2017	MICHALETZ, ADISYN	TRANSAMERICA AA GROWTH C	0.00	1.06	0.00	1.06	0.0	0.99
04/04/2017	OTTO, CURTIS	TRANSAMERICA AA GROWTH C	0.00	1.04	0.00	1.04	0.0	0.97

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<u> OVERRIDE TRANSACTIONS </u>								
<u>BROKER: JACK MICHALETZ #287</u>								
04/04/2017	HANSON, MICHAEL	TRANSAMERICA AA GROWTH C	0.00	4.46	0.00	4.46	0.0	4.15
04/04/2017	SCHROEDER, CORY	TRANSAMERICA AA GROWTH C	0.00	7.97	0.00	7.97	0.0	7.41
04/04/2017	SIEBERG, KYLE	TRANSAMERICA AA GROWTH C	0.00	1.84	0.00	1.84	0.0	1.71
04/04/2017	PEMBLE, JOCELYN	TRANSAMERICA AA GROWTH C	0.00	14.32	0.00	14.32	0.0	13.32
04/04/2017	EARLS, RUTH	TRANSAMERICA AA GROWTH C	0.00	0.12	0.00	0.12	0.0	0.11
04/04/2017	BOESCH, SKYE	TRANSAMERICA AA GROWTH C	0.00	1.64	0.00	1.64	0.0	1.53
04/04/2017	FLYGARE, MATTHEW	TRANSAMERICA AA GROWTH C	0.00	2.85	0.00	2.85	0.0	2.65
04/04/2017	LOE, KIRSTEN	TRANSAMERICA AA GROWTH C	0.00	0.88	0.00	0.88	0.0	0.82
04/04/2017	TRANS MIN ACT - MN, UNIF	TRANSAMERICA AA GROWTH C	0.00	4.07	0.00	4.07	0.0	3.79
04/05/2017	LORENTZ, ANDREW	TRANSAMERICA AA GROWTH C	300.00	3.00	12.00	-9.00	0.0	-8.37
04/06/2017	EARLS, RUTH	TRANSAMERICA AA GROWTH C	16.54	0.17	0.00	0.17	0.0	0.16
04/06/2017	EARLS, RUTH	TRANSAMERICA AA GROWTH C	16.54	0.17	0.00	0.17	0.0	0.16
04/04/2017	RESCH, MARK	TRANSAMERICA AA MOD GROWTH C	0.00	4.85	0.00	4.85	0.0	4.51
04/04/2017	VAN TOL, KATHERINE	TRANSAMERICA AA MOD GROWTH C	0.00	38.85	0.00	38.85	0.0	36.13
04/04/2017	ROELOFS, JODI	TRANSAMERICA AA MOD GROWTH C	0.00	1.18	0.00	1.18	0.0	1.10
04/04/2017	JUDITH M ABDO, SIM	TRANSAMERICA AA MOD GROWTH C	0.00	5.71	0.00	5.71	0.0	5.31
04/04/2017	STACEY MARIE RIVET, SIM	TRANSAMERICA AA MOD GROWTH C	0.00	1.24	0.00	1.24	0.0	1.15
04/04/2017	SARA JANE RIVET, SIM	TRANSAMERICA AA MOD GROWTH C	0.00	2.26	0.00	2.26	0.0	2.10
04/04/2017	ESLINGER, OWEN	TRANSAMERICA AA MOD GROWTH C	0.00	8.97	0.00	8.97	0.0	8.34
04/04/2017	ESLINGER, MADELINE	TRANSAMERICA AA MOD GROWTH C	0.00	14.10	0.00	14.10	0.0	13.11
04/04/2017	ESLINGER, ELEANOR	TRANSAMERICA AA MOD GROWTH C	0.00	5.74	0.00	5.74	0.0	5.34
04/04/2017	GRUBER, DUSTIN	TRANSAMERICA AA MOD GROWTH C	0.00	1.30	0.00	1.30	0.0	1.21
04/06/2017	VAN TOL, KATHERINE	TRANSAMERICA AA MOD GROWTH C	219.72	2.20	0.00	2.20	0.0	2.05
04/06/2017	VAN TOL, KATHERINE	TRANSAMERICA AA MOD GROWTH C	659.14	6.59	0.00	6.59	0.0	6.13
04/06/2017	ROELOFS, JODI	TRANSAMERICA AA MOD GROWTH C	17.66	0.18	0.00	0.18	0.0	0.17
04/06/2017	ROELOFS, JODI	TRANSAMERICA AA MOD GROWTH C	529.91	5.30	0.00	5.30	0.0	4.93
04/06/2017	JUDITH M ABDO, SIM	TRANSAMERICA AA MOD GROWTH C	59.00	0.59	0.00	0.59	0.0	0.55
04/06/2017	JUDITH M ABDO, SIM	TRANSAMERICA AA MOD GROWTH C	59.00	0.59	0.00	0.59	0.0	0.55
04/06/2017	SARAH M GILBERTO, SIM	TRANSAMERICA AA MOD GROWTH C	28.46	0.28	0.00	0.28	0.0	0.26
04/06/2017	SARAH M GILBERTO, SIM	TRANSAMERICA AA MOD GROWTH C	28.46	0.28	0.00	0.28	0.0	0.26
03/16/2017	ZIEGLER, ERIC	TRANSAMERICA LANDMARK	15,858.52	13.22	0.00	13.22	0.0	12.29
03/16/2017	ZIEGLER, KRISTINE	TRANSAMERICA LANDMARK	16,309.92	13.59	0.00	13.59	0.0	12.64
03/27/2017	ZIEGLER, ERIC	TRANSAMERICA LANDMARK	50.00	2.50	0.00	2.50	0.0	2.33

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<u> OVERRIDE TRANSACTIONS </u>								
<u> BROKER: JACK MICHALETZ #287 </u>								
03/27/2017	ZIEGLER, KRISTINE	TRANSAMERICA LANDMARK	50.00	2.50	0.00	2.50	0.0	2.33
03/08/2017	BECKWITH, DOROTHY	TRANSAMERICA LIBERTY	80,477.67	67.06	0.00	67.06	0.0	62.37
03/13/2017	BECKWITH, ALTON	TRANSAMERICA LIBERTY	85,870.16	71.56	0.00	71.56	0.0	66.55
04/07/2017	GARTNER, MARK	TRANSAMERICA LIFE	0.00	87.18	0.00	87.18	0.0	81.08
* JACK MICHALETZ SUBTOTAL *			\$3,270,778.57	\$9,665.57	\$147.00	\$9,518.57		\$8,852.32
*** OVERRIDE TRANSACTIONS TOTAL ***			\$3,270,778.57	\$9,665.57	\$147.00	\$9,518.57		\$8,852.32

ADJUSTMENTS

04/15/2017	*CREDIT CARD PYT: CREDIT CARD PYT	0.00						1,837.85
04/15/2017	*EO INS: CURRENT MONTH INS	0.00						-300.00
04/15/2017	*EO INS: CURRENT MONTH INS - JACK	0.00						-300.00
04/15/2017	*FINRA: AZ IND. REG. FEE JACK	0.00						-45.00
04/15/2017	*FINRA: FBI FINGERPRINT FEE WESTPHA	0.00						-10.00
04/15/2017	*FINRA: FINGERPRINT FEE WESTPHAL	0.00						-15.00
04/15/2017	*FINRA: MT IND. REG. FEE	0.00						-50.00
04/15/2017	*FINRA: NM IND. REG. FEE	0.00						-50.00
04/15/2017	*PERSHING: BOOKS AND RECORDS	0.00						-7.50
04/15/2017	*PERSHING: BOOKS AND RECORDS JACK	0.00						-3.00
04/15/2017	*PERSHING: ETF PROSPECTUS	0.00						-1.55
04/15/2017	*PERSHING: ETF PROSPECTUS JACK	0.00						-2.90
04/15/2017	*PERSHING: MF PROSPECTUS JACK	0.00						-2.90
04/15/2017	*TECH: ADMIN - BRIDGET	0.00						-100.00
04/15/2017	*TECH: ADMIN - CHRISTINE	0.00						-100.00
04/15/2017	*TECH: ADMIN - JANE	0.00						-100.00
04/15/2017	*TECH: ADMIN - NICOLE	0.00						-100.00
04/15/2017	*TECH: CURRENT MONTH - JACK	0.00						-275.00
04/15/2017	*TECH: CURRENT MONTH TECH	0.00						-275.00
04/15/2017	*TECH: CURRENT MONTH-BORST	0.00						-100.00
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00	\$0.00	\$0.00		\$0.00

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BROKER COMMISSION TOTALS

Broker Transactions	\$86,088.75
Split Transactions	\$3.94
Override Transactions	\$8,852.32
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$94,945.01
Year-to-date Gross	\$1,282,445.65
Year-to-date Earnings	\$1,259,657.24