



Concorde Investment Services, LLC  
**COMMISSION STATEMENT**  
**March 15, 2017**

03/14/2017  
 Page No. 1

JOSEPH MICHALETZ  
 41474 Judson Bottom Road

BROKER #: M138  
 BRANCH: DISCIPLINE ADVISORS,

North Mankato, MI 56003-

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: PRIVATE PLACEMENT</u></b>								
02/24/2017	TURPEN, ERIC	GPB AUTOMOTIVE PORTFOLIO LP	30,000.00	2,100.00	0.00	2,100.00	93.0	1,953.00
02/27/2017	SNYDER, SHELDON	GPB AUTOMOTIVE PORTFOLIO LP	20,000.00	1,400.00	0.00	1,400.00	93.0	1,302.00
02/27/2017	ROTSKOFF, KENNETH	GPB AUTOMOTIVE PORTFOLIO LP	115,000.00	8,050.00	0.00	8,050.00	93.0	7,486.50
* PRIVATE PLACEMENT SUBTOTAL *			\$165,000.00	\$11,550.00	\$0.00	\$11,550.00		\$10,741.50
<b><u>PRODUCT CATEGORY: OIL &amp; GAS</u></b>								
02/24/2017	DIVENTURES LLC	RESOURCE ROYALTY BLAINE FISHER	1,000,000.00	60,000.00	0.00	60,000.00	93.0	55,800.00
02/24/2017	GREEN, STEVEN	RESOURCE ROYALTY BLAINE FISHER	200,000.00	12,000.00	0.00	12,000.00	93.0	11,160.00
02/24/2017	KUIPER, BRADLEY	RESOURCE ROYALTY BLAINE FISHER	100,000.00	6,000.00	0.00	6,000.00	93.0	5,580.00
02/24/2017	SULLIVAN, MARNA	RESOURCE ROYALTY BLAINE FISHER	260,000.00	15,600.00	0.00	15,600.00	93.0	14,508.00
03/01/2017	GILMAN, GENE	RESOURCE ROYALTY BLAINE FISHER	300,000.00	18,000.00	0.00	18,000.00	93.0	16,740.00
03/09/2017	WARTENBERG, MARILYN	RESOURCE ROYALTY BLAINE FISHER	150,000.00	9,000.00	0.00	9,000.00	93.0	8,370.00
03/09/2017	LINDL, JEAN	RESOURCE ROYALTY BLAINE FISHER	150,000.00	9,000.00	0.00	9,000.00	93.0	8,370.00
* OIL & GAS SUBTOTAL *			\$2,160,000.00	\$129,600.00	\$0.00	\$129,600.00		\$120,528.00
<b><u>PRODUCT CATEGORY: 1031 EXCHANGE</u></b>								
09/20/2016	POLZIN, RICHARD	STARBOARD MESA RIDGE DST	50,000.00	3,000.00	0.00	3,000.00	93.0	2,790.00
* 1031 EXCHANGE SUBTOTAL *			\$50,000.00	\$3,000.00	\$0.00	\$3,000.00		\$2,790.00
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
03/01/2017	YARGER, MARCY	AM FUNDS AMCAP A	0.00	0.96	0.00	0.96	93.0	0.89
03/01/2017	PANOS, GEARLDINE	AM FUNDS AMERICAN MUTUAL A	0.00	22.15	0.00	22.15	93.0	20.60
03/01/2017	YARGER, MARCY	AM FUNDS AMERICAN MUTUAL A	0.00	1.07	0.00	1.07	93.0	1.00
03/01/2017	YARGER, MARCY	AM FUNDS BOND FUND OF AMERICA A	0.00	1.18	0.00	1.18	93.0	1.10
03/01/2017	YARGER, MARCY	AM FUNDS CAPITAL WORLD BOND A	0.00	0.92	0.00	0.92	93.0	0.86
03/01/2017	BOYUM, HEIDI	AM FUNDS CAPITAL WORLD GRTH & INC A	0.00	0.47	0.00	0.47	93.0	0.44
03/01/2017	YARGER, MARCY	AM FUNDS EUROPACIFIC GROWTH FUND A	0.00	1.21	0.00	1.21	93.0	1.13
03/01/2017	BOYUM, HEIDI	AM FUNDS EUROPACIFIC GROWTH FUND A	0.00	0.43	0.00	0.43	93.0	0.40

NOTES: \* - Indicates adjustment is not included in 1099 Earnings  
 \*\* - Indicates adjustment is not included in Totals or Commissions  
 ^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
03/01/2017	BOYUM, HEIDI	AM FUNDS FUNDAMENTAL INVESTORS A	0.00	1.22	0.00	1.22	93.0	1.13
03/01/2017	YARGER, MARCY	AM FUNDS GROWTH FUND OF AMERICA A	0.00	1.01	0.00	1.01	93.0	0.94
03/01/2017	BOYUM, HEIDI	AM FUNDS GROWTH FUND OF AMERICA A	0.00	1.17	0.00	1.17	93.0	1.09
03/01/2017	BOYUM, HEIDI	AM FUNDS ICA A	0.00	0.54	0.00	0.54	93.0	0.50
03/01/2017	BOYUM, HEIDI	AM FUNDS NEW WORLD A	0.00	0.41	0.00	0.41	93.0	0.38
03/01/2017	YARGER, MARCY	AM FUNDS SMALLCAP WORLD A	0.00	1.32	0.00	1.32	93.0	1.23
03/01/2017	BOYUM, HEIDI	AM FUNDS SMALLCAP WORLD A	0.00	0.53	0.00	0.53	93.0	0.49
03/01/2017	YARGER, MARCY	AM FUNDS WASHINGTON MUTUAL INVESTOR	0.00	0.55	0.00	0.55	93.0	0.51
03/01/2017	BOYUM, HEIDI	AM FUNDS WASHINGTON MUTUAL INVESTOR	0.00	0.44	0.00	0.44	93.0	0.41
02/21/2017	SMITH-GROVER, SUSAN	BLK MOD 13-16 AGE BASED C	25.00	0.25	0.00	0.25	93.0	0.23
02/24/2017	SNYDER, SHELDON	GPB AUTOMOTIVE PORTFOLIO LP	20,000.00	0.00	0.00	0.00	93.0	0.00
02/24/2017	ROTSKOFF, KENNETH	GPB AUTOMOTIVE PORTFOLIO LP	115,000.00	0.00	0.00	0.00	93.0	0.00
/ /	WHITNEY, STANLEY	HARTFORD GROWTH OPP A	0.00	27.27	0.00	27.27	93.0	25.36
02/02/2017	WHITNEY, STANLEY	HARTFORD GROWTH OPP A	0.00	29.22	0.00	29.22	93.0	27.17
/ /	BOUDREAU, WILLIAM	JH FREEDOM LIFESTYLE GRW 529 PF C2	0.00	1.00	0.00	1.00	93.0	0.93
/ /	BOUDREAU, WILLIAM	JH FREEDOM LIFESTYLE GRW 529 PF C2	0.00	10.26	0.00	10.26	93.0	9.54
/ /	KOCON, ANTHONY	JH FREEDOM LIFESTYLE GRW 529 PF C2	0.00	0.72	0.00	0.72	93.0	0.67
/ /	KOCON, ANTHONY	JH FREEDOM LIFESTYLE GRW 529 PF C2	0.00	2.90	0.00	2.90	93.0	2.70
/ /	BOUDREAU, WILLIAM	JH FREEDOM LIFESTYLE GRW 529 PF C2	0.00	5.10	0.00	5.10	93.0	4.74
03/01/2017	BOUDREAU, WILLIAM	JH FREEDOM LIFESTYLE GRW 529 PF C2	100.00	1.00	0.00	1.00	93.0	0.93
03/01/2017	BOUDREAU, WILLIAM	JH FREEDOM LIFESTYLE GRW 529 PF C2	100.00	1.00	0.00	1.00	93.0	0.93
03/01/2017	BOUDREAU, WILLIAM	JH FREEDOM LIFESTYLE GRW 529 PF C2	100.00	1.00	0.00	1.00	93.0	0.93
03/03/2017	URBAN, CURTIS	MFS RESEARCH B	2,500.00	100.00	0.00	100.00	93.0	93.00
02/27/2017	HANSGEN, DIANE	TRANSAMERICA AA GROWTH C	1,166.66	11.67	0.00	11.67	93.0	10.85
02/27/2017	HANSGEN, DIANE	TRANSAMERICA AA GROWTH C	231.00	2.31	0.00	2.31	93.0	2.15
03/02/2017	GARTNER, MARK	TRANSAMERICA AA GROWTH C	0.00	4.85	0.00	4.85	93.0	4.51
03/02/2017	IRELAND, MARIE	TRANSAMERICA AA GROWTH C	0.00	43.05	0.00	43.05	93.0	40.04
03/02/2017	IRELAND, DANIEL	TRANSAMERICA AA GROWTH C	0.00	37.46	0.00	37.46	93.0	34.84
03/02/2017	ROSE, REBECCA	TRANSAMERICA AA GROWTH C	0.00	30.95	0.00	30.95	93.0	28.78
03/02/2017	ROSE, ERIC	TRANSAMERICA AA GROWTH C	0.00	30.95	0.00	30.95	93.0	28.78
03/02/2017	WERKMEISTER, LISA	TRANSAMERICA AA GROWTH C	0.00	29.51	0.00	29.51	93.0	27.44
03/02/2017	KIECKER, MARK	TRANSAMERICA AA GROWTH C	0.00	29.23	0.00	29.23	93.0	27.18
03/02/2017	KIECKER, MARK	TRANSAMERICA AA GROWTH C	0.00	28.91	0.00	28.91	93.0	26.89

NOTES: \* - Indicates adjustment is not included in 1099 Earnings

\*\* - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
03/02/2017	ORTIZ, LAURA	TRANSAMERICA AA GROWTH C	0.00	30.75	0.00	30.75	93.0	28.60
03/02/2017	VOIGHT, KATHERINE	TRANSAMERICA AA GROWTH C	0.00	3.59	0.00	3.59	93.0	3.34
03/02/2017	VOIGHT, NICKOLAS	TRANSAMERICA AA GROWTH C	0.00	0.13	0.00	0.13	93.0	0.12
03/02/2017	FITTERER, PAMELA	TRANSAMERICA AA GROWTH C	0.00	14.43	0.00	14.43	93.0	13.42
03/02/2017	THORP, MEGAN	TRANSAMERICA AA GROWTH C	0.00	1.53	0.00	1.53	93.0	1.42
03/02/2017	DORN, SANDRA	TRANSAMERICA AA GROWTH C	0.00	4.89	0.00	4.89	93.0	4.55
03/02/2017	FITTERER, EMILY	TRANSAMERICA AA GROWTH C	0.00	1.51	0.00	1.51	93.0	1.40
03/02/2017	MICHALETZ, JOSEPH	TRANSAMERICA AA GROWTH C	0.00	1.15	0.00	1.15	93.0	1.07
03/02/2017	FITTERER, JAMES	TRANSAMERICA AA GROWTH C	0.00	33.77	0.00	33.77	93.0	31.41
03/02/2017	ROBERTSON, KATELYN	TRANSAMERICA AA GROWTH C	0.00	3.63	0.00	3.63	93.0	3.38
03/02/2017	FITTERER, SAMUEL	TRANSAMERICA AA GROWTH C	0.00	1.30	0.00	1.30	93.0	1.21
03/02/2017	SCHOEN, JUDITH	TRANSAMERICA AA GROWTH C	0.00	15.49	0.00	15.49	93.0	14.41
03/02/2017	JONES, ERIN	TRANSAMERICA AA GROWTH C	0.00	4.03	0.00	4.03	93.0	3.75
03/02/2017	JONES, KEITH	TRANSAMERICA AA GROWTH C	0.00	4.03	0.00	4.03	93.0	3.75
03/02/2017	LELAND, CRAIG	TRANSAMERICA AA GROWTH C	0.00	24.99	0.00	24.99	93.0	23.24
03/02/2017	SEVERSON, STEVEN	TRANSAMERICA AA GROWTH C	0.00	2.13	0.00	2.13	93.0	1.98
03/02/2017	FREDERICK, THOMAS	TRANSAMERICA AA GROWTH C	0.00	4.04	0.00	4.04	93.0	3.76
03/02/2017	HANSGEN, DIANE	TRANSAMERICA AA GROWTH C	0.00	44.08	0.00	44.08	93.0	40.99
03/02/2017	MORROW, ELLEN	TRANSAMERICA AA GROWTH C	0.00	70.73	0.00	70.73	93.0	65.78
03/02/2017	RENDL, MARK	TRANSAMERICA AA GROWTH C	0.00	3.15	0.00	3.15	93.0	2.93
03/02/2017	HUGGINS, TONY	TRANSAMERICA AA GROWTH C	0.00	6.67	0.00	6.67	93.0	6.20
03/02/2017	GROMMERSCH, IZABEL	TRANSAMERICA AA GROWTH C	0.00	3.64	0.00	3.64	93.0	3.39
03/02/2017	MCRAE, HEATHER	TRANSAMERICA AA GROWTH C	0.00	1.46	0.00	1.46	93.0	1.36
03/02/2017	DUMMER, NICOLE	TRANSAMERICA AA GROWTH C	0.00	13.44	0.00	13.44	93.0	12.50
03/02/2017	HASKIN-BEEBE, JEAN	TRANSAMERICA AA GROWTH C	0.00	3.30	0.00	3.30	93.0	3.07
03/02/2017	ROSE, JOHN	TRANSAMERICA AA GROWTH C	0.00	2.22	0.00	2.22	93.0	2.06
03/02/2017	KIECKER, DENISE	TRANSAMERICA AA GROWTH C	0.00	1.41	0.00	1.41	93.0	1.31
03/02/2017	MARK T KIECKER, SIM	TRANSAMERICA AA GROWTH C	0.00	1.78	0.00	1.78	93.0	1.66
03/02/2017	SHORE, HELEN	TRANSAMERICA AA GROWTH C	0.00	50.35	0.00	50.35	93.0	46.83
03/02/2017	DOBIE, SHERYL	TRANSAMERICA AA GROWTH C	0.00	5.10	0.00	5.10	93.0	4.74
03/02/2017	IRELAND, MARIE	TRANSAMERICA AA GROWTH C	0.00	6.39	0.00	6.39	93.0	5.94
03/02/2017	JONES, EVAN	TRANSAMERICA AA GROWTH C	0.00	1.20	0.00	1.20	93.0	1.12
03/02/2017	GROMMERSCH, JOHN	TRANSAMERICA AA GROWTH C	0.00	3.64	0.00	3.64	93.0	3.39

NOTES: \* - Indicates adjustment is not included in 1099 Earnings

\*\* - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
03/02/2017	WETZELL, PAMELA	TRANSAMERICA AA GROWTH C	0.00	3.28	0.00	3.28	93.0	3.05
03/02/2017	WETZELL, THOMAS	TRANSAMERICA AA GROWTH C	0.00	10.09	0.00	10.09	93.0	9.38
03/02/2017	SMITH-GROVER, SUSAN	TRANSAMERICA AA GROWTH C	0.00	57.46	0.00	57.46	93.0	53.44
03/02/2017	JONES, WYATT	TRANSAMERICA AA GROWTH C	0.00	1.29	0.00	1.29	93.0	1.20
03/02/2017	THOMPSON, JO ANN	TRANSAMERICA AA GROWTH C	0.00	8.84	0.00	8.84	93.0	8.22
03/02/2017	JONES, DYLAN	TRANSAMERICA AA GROWTH C	0.00	1.05	0.00	1.05	93.0	0.98
03/02/2017	DUMKE, KEVIN	TRANSAMERICA AA GROWTH C	0.00	9.33	0.00	9.33	93.0	8.68
03/02/2017	OTTO, CHRISTOPHER	TRANSAMERICA AA GROWTH C	0.00	9.96	0.00	9.96	93.0	9.26
03/02/2017	CHRISTMAN, PATRICK	TRANSAMERICA AA GROWTH C	0.00	8.02	0.00	8.02	93.0	7.46
03/02/2017	CHRISTMAN, LISA	TRANSAMERICA AA GROWTH C	0.00	7.21	0.00	7.21	93.0	6.71
03/02/2017	THORP, CALEB	TRANSAMERICA AA GROWTH C	0.00	5.44	0.00	5.44	93.0	5.06
03/02/2017	WETZELL, ELI	TRANSAMERICA AA GROWTH C	0.00	4.65	0.00	4.65	93.0	4.32
03/02/2017	WETZELL, BECKETT	TRANSAMERICA AA GROWTH C	0.00	4.30	0.00	4.30	93.0	4.00
03/02/2017	TOMM, JODI	TRANSAMERICA AA GROWTH C	0.00	48.70	0.00	48.70	93.0	45.29
03/02/2017	BIRK, GREGORY	TRANSAMERICA AA GROWTH C	0.00	4.83	0.00	4.83	93.0	4.49
03/02/2017	ROY, JOSHUA	TRANSAMERICA AA GROWTH C	0.00	16.48	0.00	16.48	93.0	15.33
03/02/2017	JONES, WILL	TRANSAMERICA AA GROWTH C	0.00	1.08	0.00	1.08	93.0	1.00
03/02/2017	VETTER, BRIAN	TRANSAMERICA AA GROWTH C	0.00	11.37	0.00	11.37	93.0	10.57
03/02/2017	SANDBO, KAID	TRANSAMERICA AA GROWTH C	0.00	3.69	0.00	3.69	93.0	3.43
03/02/2017	SANDBO, ALYIAH	TRANSAMERICA AA GROWTH C	0.00	3.48	0.00	3.48	93.0	3.24
03/02/2017	ROY TOD, JOSHUA	TRANSAMERICA AA GROWTH C	0.00	8.00	0.00	8.00	93.0	7.44
03/02/2017	PAHL, JACKSON	TRANSAMERICA AA GROWTH C	0.00	3.24	0.00	3.24	93.0	3.01
03/02/2017	PAHL, GRACE	TRANSAMERICA AA GROWTH C	0.00	6.78	0.00	6.78	93.0	6.31
03/02/2017	WETZELL, PEYTON	TRANSAMERICA AA GROWTH C	0.00	2.47	0.00	2.47	93.0	2.30
03/02/2017	THORP, REED	TRANSAMERICA AA GROWTH C	0.00	2.67	0.00	2.67	93.0	2.48
03/02/2017	SOLOMON, ARIANNA	TRANSAMERICA AA GROWTH C	0.00	2.45	0.00	2.45	93.0	2.28
03/02/2017	GRUBISH, MAHLON	TRANSAMERICA AA GROWTH C	0.00	12.39	0.00	12.39	93.0	11.52
03/02/2017	GRUBISH, MAHLON	TRANSAMERICA AA GROWTH C	0.00	5.31	0.00	5.31	93.0	4.94
03/02/2017	GRUBISH, GERTRUDE	TRANSAMERICA AA GROWTH C	0.00	5.31	0.00	5.31	93.0	4.94
03/02/2017	JONES, THOMAS	TRANSAMERICA AA GROWTH C	0.00	0.91	0.00	0.91	93.0	0.85
03/02/2017	SOUKUP, ARLENE	TRANSAMERICA AA GROWTH C	0.00	0.91	0.00	0.91	93.0	0.85
03/02/2017	WETZELL, BRADY	TRANSAMERICA AA GROWTH C	0.00	0.87	0.00	0.87	93.0	0.81
03/02/2017	JONES, THOMAS	TRANSAMERICA AA GROWTH C	0.00	0.97	0.00	0.97	93.0	0.90

NOTES: \* - Indicates adjustment is not included in 1099 Earnings

\*\* - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
03/02/2017	THORP, QUINN	TRANSAMERICA AA GROWTH C	0.00	0.88	0.00	0.88	93.0	0.82
03/02/2017	WETZELL, CHRISTOPHER	TRANSAMERICA AA GROWTH C	0.00	0.15	0.00	0.15	93.0	0.14
03/02/2017	KIECKER, BENJAMIN	TRANSAMERICA AA GROWTH C	0.00	2.03	0.00	2.03	93.0	1.89
03/02/2017	KIECKER, DANIEL	TRANSAMERICA AA GROWTH C	0.00	2.35	0.00	2.35	93.0	2.19
03/03/2017	ROSE, REBECCA	TRANSAMERICA AA GROWTH C	250.00	2.50	0.00	2.50	93.0	2.33
03/03/2017	ROSE, ERIC	TRANSAMERICA AA GROWTH C	250.00	2.50	0.00	2.50	93.0	2.33
03/03/2017	DUMMER, NICOLE	TRANSAMERICA AA GROWTH C	50.00	0.50	0.00	0.50	93.0	0.47
03/10/2017	HINTON, ALYSSA	TRANSAMERICA AA GROWTH C	450.00	4.50	12.00	-7.50	93.0	-6.98
03/02/2017	CONRAD, MAREIDITH	TRANSAMERICA AA MOD GROWTH C	0.00	5.45	0.00	5.45	93.0	5.07
03/02/2017	CONRAD, DELBERT	TRANSAMERICA AA MOD GROWTH C	0.00	35.59	0.00	35.59	93.0	33.10
03/02/2017	ROY, EMILY	TRANSAMERICA AA MOD GROWTH C	0.00	2.49	0.00	2.49	93.0	2.32
03/02/2017	LOE, GLORIA	TRANSAMERICA AA MOD GROWTH C	0.00	6.77	0.00	6.77	93.0	6.30
03/02/2017	GARTNER, TIMOTHY	TRANSAMERICA AA MOD GROWTH C	0.00	21.56	0.00	21.56	93.0	20.05
03/02/2017	GRAFF, GARY	TRANSAMERICA AA MOD GROWTH C	0.00	24.06	0.00	24.06	93.0	22.38
03/02/2017	ESLINGER, PATRICIA	TRANSAMERICA AA MOD GROWTH C	0.00	2.83	0.00	2.83	93.0	2.63
* MUTUAL FUNDS SUBTOTAL *			\$140,222.66	\$1,221.13	\$12.00	\$1,209.13		\$1,124.55
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
02/28/2017	ANDERSEN, WAYNE	JNL PERSPECTIVE ADV II 5/05	51,743.41	43.12	0.00	43.12	93.0	40.10
02/28/2017	HAAK, HELEN	JNL PERSPECTIVE ADV II 5/05	63,491.18	66.14	0.00	66.14	93.0	61.51
02/28/2017	GARTNER TRUST	JNL PERSPECTIVE ADV II 5/05	148,924.78	155.13	0.00	155.13	93.0	144.27
02/28/2017	AMERICAN ENDOWMENT FUND	JNL PERSPECTIVE II 04/14	72,184.16	60.15	0.00	60.15	93.0	55.94
03/06/2017	HANSGEN, DIANE	JNL PERSPECTIVE II 04/14	75,911.23	1,518.22	0.00	1,518.22	93.0	1,411.94
02/23/2017	ROSE, DENNIS	JNL PERSPECTIVE II 05/05	6,500.00	130.00	0.00	130.00	93.0	120.90
02/23/2017	ROSE, CHERYL	JNL PERSPECTIVE II 05/05	6,500.00	130.00	0.00	130.00	93.0	120.90
02/28/2017	ROSE, DENNIS	JNL PERSPECTIVE II 05/05	73,773.49	61.48	0.00	61.48	93.0	57.18
02/28/2017	ROSE, CHERYL	JNL PERSPECTIVE II 05/05	123,256.08	102.71	0.00	102.71	93.0	95.52
02/28/2017	LUTZ, TRACY	JNL PERSPECTIVE II 05/05	7,782.53	6.49	0.00	6.49	93.0	6.04
02/21/2017	ANDERSEN, DAVID	JNL PERSPECTIVE L	155.00	6.20	0.00	6.20	93.0	5.77
02/27/2017	SCHMIDT, LORI	JNL PERSPECTIVE L	4,700.00	188.00	0.00	188.00	93.0	174.84
02/28/2017	THOMPSON, JO ANN	JNL PERSPECTIVE L	186,085.89	155.07	0.00	155.07	93.0	144.22
02/28/2017	VANDERHOOF, DONNA	JNL PERSPECTIVE L	300,029.68	250.02	0.00	250.02	93.0	232.52
02/28/2017	GREEN, STEVEN	JNL PERSPECTIVE L	64,692.90	53.91	0.00	53.91	93.0	50.14
02/28/2017	GREEN, STEVEN	JNL PERSPECTIVE L	63,662.39	53.05	0.00	53.05	93.0	49.34

NOTES: \* - Indicates adjustment is not included in 1099 Earnings

\*\* - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount &amp; Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
02/28/2017	WOLFF, JEAN	JNL PERSPECTIVE L	71,287.42	59.41	0.00	59.41	93.0	55.25
02/28/2017	WOLFF, JEAN	JNL PERSPECTIVE L	372,010.36	310.01	0.00	310.01	93.0	288.31
02/28/2017	CURTIS, JEFFREY	JNL PERSPECTIVE L	126,491.91	105.41	0.00	105.41	93.0	98.03
02/28/2017	FUENTEZ, IVAN	JNL PERSPECTIVE L	219,049.30	182.54	0.00	182.54	93.0	169.76
02/28/2017	ROSE, ERIC	JNL PERSPECTIVE L	42,028.10	35.02	0.00	35.02	93.0	32.57
02/28/2017	ANDERSEN, WAYNE	JNL PERSPECTIVE L	140,993.89	117.49	0.00	117.49	93.0	109.27
02/28/2017	MAINE, VINCENT	JNL PERSPECTIVE L	134,817.55	56.17	0.00	56.17	93.0	52.24
02/28/2017	CALABRESE, CAROL	JNL PERSPECTIVE L	236,852.10	197.38	0.00	197.38	93.0	183.56
02/28/2017	SCHRIOCK, LINDA	JNL PERSPECTIVE L	52,577.69	43.81	0.00	43.81	93.0	40.74
02/28/2017	SCHRIOCK, STANLEY	JNL PERSPECTIVE L	22,628.43	18.86	0.00	18.86	93.0	17.54
02/28/2017	MAINE, VINCENT	JNL PERSPECTIVE L	151,692.01	63.21	0.00	63.21	93.0	58.79
02/28/2017	LUTZ, TRACY	JNL PERSPECTIVE L	21,432.18	17.86	0.00	17.86	93.0	16.61
02/28/2017	CHESNEY, TERRANCE	JNL PERSPECTIVE L	77,821.77	64.85	0.00	64.85	93.0	60.31
02/28/2017	CHESNEY, VIRGINIA	JNL PERSPECTIVE L	99,537.53	82.95	0.00	82.95	93.0	77.14
02/28/2017	CHESNEY, TERRANCE	JNL PERSPECTIVE L	145,046.95	120.87	0.00	120.87	93.0	112.41
02/28/2017	CHESNEY, VIRGINIA	JNL PERSPECTIVE L	148,335.25	123.61	0.00	123.61	93.0	114.96
02/28/2017	ANDERSEN, DAVID	JNL PERSPECTIVE L	80,096.73	66.75	0.00	66.75	93.0	62.08
02/28/2017	ANDERSEN, DAVID	JNL PERSPECTIVE L	169,384.51	141.15	0.00	141.15	93.0	131.27
02/28/2017	KOCON, RAYMOND	JNL PERSPECTIVE L	400,507.75	333.76	0.00	333.76	93.0	310.40
02/28/2017	HOGSTAD, MARY	JNL PERSPECTIVE L	136,952.64	114.13	0.00	114.13	93.0	106.14
02/28/2017	ROSE, DENNIS	JNL PERSPECTIVE L	151,452.38	126.21	0.00	126.21	93.0	117.38
02/28/2017	GARTNER TRUST, ORVAL	JNL PERSPECTIVE L	417,648.24	348.04	0.00	348.04	93.0	323.68
02/28/2017	LEASE, NATHELLE	JNL PERSPECTIVE L	261,894.67	218.25	0.00	218.25	93.0	202.97
02/28/2017	STRADTMAN, CHARLES	JNL PERSPECTIVE L	189,095.91	157.58	0.00	157.58	93.0	146.55
02/28/2017	VETTER, JOANN	JNL PERSPECTIVE L	616,249.21	513.54	0.00	513.54	93.0	477.59
02/28/2017	STRADTMAN, CHARLES	JNL PERSPECTIVE L	446,772.44	372.31	0.00	372.31	93.0	346.25
02/28/2017	VETTER, RICHARD	JNL PERSPECTIVE L	120,777.90	100.65	0.00	100.65	93.0	93.60
02/28/2017	VETTER, JOANN	JNL PERSPECTIVE L	110,690.41	92.24	0.00	92.24	93.0	85.78
02/28/2017	FLOR, PATRICIA	JNL PERSPECTIVE L	1,660,574.41	1,383.81	0.00	1,383.81	93.0	1,286.94
02/28/2017	KRAHMER, LE ANN	JNL PERSPECTIVE L	317,214.93	264.35	0.00	264.35	93.0	245.85
02/28/2017	ANDERSEN REV LIV TR, CRYSTAL	JNL PERSPECTIVE L	117,150.65	97.63	0.00	97.63	93.0	90.80
02/28/2017	KOPISCHKE, BEVERLY	JNL PERSPECTIVE L	165,386.56	137.82	0.00	137.82	93.0	128.17
02/28/2017	SHORE, JERRY	JNL PERSPECTIVE L	818,397.23	682.00	0.00	682.00	93.0	634.26

NOTES: \* - Indicates adjustment is not included in 1099 Earnings

\*\* - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount &amp; Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
02/28/2017	WINDSCHITL, MARLENE	JNL PERSPECTIVE L	1,031,777.22	859.81	0.00	859.81	93.0	799.62
02/28/2017	SHORE, JERRY	JNL PERSPECTIVE L	297,208.35	247.67	0.00	247.67	93.0	230.33
02/28/2017	WINDSCHITL, MARLENE	JNL PERSPECTIVE L	254,935.53	212.45	0.00	212.45	93.0	197.58
02/28/2017	LILLEVOLD, KATHRYN	JNL PERSPECTIVE L	942,090.30	785.08	0.00	785.08	93.0	730.12
02/28/2017	JOHNSON, ELOIS	JNL PERSPECTIVE L	428,262.79	356.89	0.00	356.89	93.0	331.91
02/28/2017	BERKNESS, RONALD	JNL PERSPECTIVE L	357,974.71	298.31	0.00	298.31	93.0	277.43
02/28/2017	WOLFF, ANITA	JNL PERSPECTIVE L	563,901.65	469.92	0.00	469.92	93.0	437.03
02/28/2017	NAWROCKI, DONNA	JNL PERSPECTIVE L	735,672.24	613.06	0.00	613.06	93.0	570.15
02/28/2017	BERKNESS, CAROLE	JNL PERSPECTIVE L	148,951.89	124.13	0.00	124.13	93.0	115.44
02/28/2017	WOLFF, WALTER	JNL PERSPECTIVE L	771,684.92	643.07	0.00	643.07	93.0	598.06
02/28/2017	LARSON, LOIS	JNL PERSPECTIVE L	57,191.73	47.66	0.00	47.66	93.0	44.32
02/28/2017	LARSON, DEAN	JNL PERSPECTIVE L	118,878.58	99.07	0.00	99.07	93.0	92.14
02/28/2017	LEINENWEBER, LE ROY	JNL PERSPECTIVE L	296,789.79	247.32	0.00	247.32	93.0	230.01
02/28/2017	DALLMANN, HOWARD	JNL PERSPECTIVE L	179,481.73	149.57	0.00	149.57	93.0	139.10
02/28/2017	DALLMANN, MARGARET	JNL PERSPECTIVE L	21,585.45	17.99	0.00	17.99	93.0	16.73
02/28/2017	CLOW, SANDRA	JNL PERSPECTIVE L	665,991.41	554.99	0.00	554.99	93.0	516.14
02/28/2017	LARSON, DEAN L & LOIS N	JNL PERSPECTIVE L	516,732.22	430.61	0.00	430.61	93.0	400.47
02/28/2017	LOE, TIMOTHY	JNL PERSPECTIVE L	340,026.31	283.36	0.00	283.36	93.0	263.52
02/28/2017	NAWROCKI, DONNA	JNL PERSPECTIVE L	400,820.13	334.02	0.00	334.02	93.0	310.64
02/28/2017	DOBIE, SHERYL	JNL PERSPECTIVE L	837,853.20	698.21	0.00	698.21	93.0	649.34
02/28/2017	MICHALETZ, GERALD	JNL PERSPECTIVE L	146,204.02	121.84	0.00	121.84	93.0	113.31
02/28/2017	COLEMAN, ELAINE	JNL PERSPECTIVE L	295,910.53	160.28	0.00	160.28	93.0	149.06
02/28/2017	BANWART, ROGER	JNL PERSPECTIVE L	149,684.79	124.74	0.00	124.74	93.0	116.01
02/28/2017	FITTERER, DELORIS	JNL PERSPECTIVE L	101,697.35	84.75	0.00	84.75	93.0	78.82
02/28/2017	COLEMAN, ARNOLD	JNL PERSPECTIVE L	58,615.23	31.75	0.00	31.75	93.0	29.53
02/28/2017	MICHALETZ, FAYE	JNL PERSPECTIVE L	65,144.53	54.29	0.00	54.29	93.0	50.49
02/28/2017	FUNFSINN TRUST, SUSAN	JNL PERSPECTIVE L	298,349.51	248.62	0.00	248.62	93.0	231.22
02/28/2017	FITTERER, DELORIS	JNL PERSPECTIVE L	232,645.42	193.87	0.00	193.87	93.0	180.30
02/28/2017	POST, TERRY	JNL PERSPECTIVE L	183,359.40	152.80	0.00	152.80	93.0	142.10
02/28/2017	HUISMAN, GERALDINE	JNL PERSPECTIVE L	152,467.37	127.06	0.00	127.06	93.0	118.17
02/28/2017	STEVENS, GEORGE	JNL PERSPECTIVE L	284,904.29	237.42	0.00	237.42	93.0	220.80
02/28/2017	BUCK, NORMAN	JNL PERSPECTIVE L	220,228.08	183.52	0.00	183.52	93.0	170.67
02/28/2017	PANOS, GERALDINE	JNL PERSPECTIVE L	111,797.97	93.16	0.00	93.16	93.0	86.64

NOTES: \* - Indicates adjustment is not included in 1099 Earnings

\*\* - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
02/28/2017	SHIRK, PAMELA	JNL PERSPECTIVE L	188,592.78	157.16	0.00	157.16	93.0	146.16
02/28/2017	PAHL, JAMES	JNL PERSPECTIVE L	136,073.69	113.39	0.00	113.39	93.0	105.45
02/28/2017	ENGELBRECHT, ALICE	JNL PERSPECTIVE L	232,270.78	193.56	0.00	193.56	93.0	180.01
02/28/2017	UTZKA, LANA	JNL PERSPECTIVE L	7,892.88	6.58	0.00	6.58	93.0	6.12
02/28/2017	SHAW, CHARLES	JNL PERSPECTIVE L	128,637.86	107.20	0.00	107.20	93.0	99.70
02/28/2017	WARD, JACQUELINE	JNL PERSPECTIVE L	36,217.60	30.18	0.00	30.18	93.0	28.07
02/28/2017	KRONBACK, MAYDELLE	JNL PERSPECTIVE L	160,123.80	133.44	0.00	133.44	93.0	124.10
02/28/2017	KENDALL, ARCHIE	JNL PERSPECTIVE L	455,234.98	379.36	0.00	379.36	93.0	352.80
02/28/2017	MINNEHAN, MICHAEL	JNL PERSPECTIVE L	129,052.79	107.54	0.00	107.54	93.0	100.01
02/28/2017	FITTERER, ROBERT	JNL PERSPECTIVE L	43,596.06	36.33	0.00	36.33	93.0	33.79
02/28/2017	CLOW CHARTIBLE TRUST, SANDRA	JNL PERSPECTIVE L	49,423.38	41.19	0.00	41.19	93.0	38.31
02/28/2017	ESLINGER, DOUGLAS	JNL PERSPECTIVE L	40,849.63	34.04	0.00	34.04	93.0	31.66
02/28/2017	TRINITY EVANGELICAL	JNL PERSPECTIVE L	398,542.86	332.12	0.00	332.12	93.0	308.87
02/28/2017	ARNOLD HOLDINGS LP	JNL PERSPECTIVE L	656,852.63	547.38	0.00	547.38	93.0	509.06
02/28/2017	ARNOLD, EVERETT	JNL PERSPECTIVE L	665,041.60	554.20	0.00	554.20	93.0	515.41
02/28/2017	SCHMIDT, LORI	JNL PERSPECTIVE L	113,832.91	94.86	0.00	94.86	93.0	88.22
02/28/2017	SCHMIDT, HAROLD	JNL PERSPECTIVE L	465,602.36	388.00	0.00	388.00	93.0	360.84
02/28/2017	ZIEGLER, DARRELL	JNL PERSPECTIVE L	9,201.00	368.04	0.00	368.04	93.0	342.28
02/28/2017	ZIEGLER, DARRELL	JNL PERSPECTIVE L	39,406.50	32.84	0.00	32.84	93.0	30.54
02/28/2017	MOLL TURKEYS INC	JNL PERSPECTIVE L	482,596.76	402.16	0.00	402.16	93.0	374.01
02/28/2017	KRONBACK, JEFFERY	JNL PERSPECTIVE L	22,674.77	18.90	0.00	18.90	93.0	17.58
02/28/2017	KRONBACK, JEFFERY	JNL PERSPECTIVE L	100,156.82	83.46	0.00	83.46	93.0	77.62
02/28/2017	KRONBACK, DEBRA	JNL PERSPECTIVE L	26,885.78	22.40	0.00	22.40	93.0	20.83
02/28/2017	KRONBACK, DEBRA	JNL PERSPECTIVE L	29,578.13	24.65	0.00	24.65	93.0	22.92
02/28/2017	FITZSIMMONS, GARY	JNL PERSPECTIVE L	321,642.23	268.04	0.00	268.04	93.0	249.28
02/28/2017	REED, MARY	JNL PERSPECTIVE L	261,353.02	217.79	0.00	217.79	93.0	202.54
02/28/2017	FITZSIMMONS, KEVIN	JNL PERSPECTIVE L	125,602.43	104.67	0.00	104.67	93.0	97.34
02/28/2017	DIETRICH, SHARON	JNL PERSPECTIVE L	198,477.56	165.40	0.00	165.40	93.0	153.82
02/28/2017	KUEHLWEIN, RICHARD	JNL PERSPECTIVE L	50,221.64	41.85	0.00	41.85	93.0	38.92
02/28/2017	JERROW, ROBERT	JNL PERSPECTIVE L	306,609.72	255.51	0.00	255.51	93.0	237.62
02/28/2017	KASTER, JANICE	JNL PERSPECTIVE L	150,002.79	125.00	0.00	125.00	93.0	116.25
02/28/2017	FEAR, DUANE	JNL PERSPECTIVE L	71,746.13	59.79	0.00	59.79	93.0	55.60
02/28/2017	FEAR, LINDA	JNL PERSPECTIVE L	39,946.61	33.29	0.00	33.29	93.0	30.96

NOTES: \* - Indicates adjustment is not included in 1099 Earnings

\*\* - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount &amp; Gross Commission displayed



DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
02/28/2017	ESLINGER, PATRICIA	JNL PERSPECTIVE L	22,151.53	18.46	0.00	18.46	93.0	17.17
02/28/2017	OLSON, MARK	JNL PERSPECTIVE L	322,734.19	268.95	0.00	268.95	93.0	250.12
02/28/2017	CHAPMAN, FRANCIS	JNL PERSPECTIVE L	284,310.64	236.93	0.00	236.93	93.0	220.34
02/28/2017	WESTERMAYER, CHARLES	JNL PERSPECTIVE L	32,728.57	27.27	0.00	27.27	93.0	25.36
02/28/2017	ZIEGLER, DIANNE	JNL PERSPECTIVE L	6,500.00	260.00	0.00	260.00	93.0	241.80
02/28/2017	ZIEGLER, DIANNE	JNL PERSPECTIVE L	13,899.23	11.58	0.00	11.58	93.0	10.77
02/28/2017	GRUBISH, MAHLON	JNL PERSPECTIVE L	350,819.81	292.35	0.00	292.35	93.0	271.89
02/28/2017	ROSS TRUST, MARY JO	JNL PERSPECTIVE L	907,856.30	756.55	0.00	756.55	93.0	703.59
02/28/2017	ANDERSON, DONALD	JNL PERSPECTIVE L	149,775.06	124.81	0.00	124.81	93.0	116.07
02/28/2017	ROY, JAMES	JNL PERSPECTIVE L	196,504.08	163.75	0.00	163.75	93.0	152.29
02/28/2017	OLSON, BRENDA	JNL PERSPECTIVE L	49,762.90	41.47	0.00	41.47	93.0	38.57
02/28/2017	OLSON, BRYCE	JNL PERSPECTIVE L	402,868.51	335.72	0.00	335.72	93.0	312.22
02/28/2017	WESTERMAYER, CHARLES	JNL PERSPECTIVE L	244,390.12	203.66	0.00	203.66	93.0	189.40
02/28/2017	GOFF, WESLEY	JNL PERSPECTIVE L	30,448.63	25.37	0.00	25.37	93.0	23.59
02/28/2017	CONRAD, RONALD	JNL PERSPECTIVE L	124,492.14	103.74	0.00	103.74	93.0	96.48
02/28/2017	CONRAD, DELBERT L & ELL	JNL PERSPECTIVE L	415,286.05	346.07	0.00	346.07	93.0	321.85
02/28/2017	GRAFF, BRENT	JNL PERSPECTIVE L	55,502.54	46.25	0.00	46.25	93.0	43.01
02/28/2017	FOSTER, RODNEY	JNL PERSPECTIVE L	180,587.22	150.49	0.00	150.49	93.0	139.96
02/28/2017	SKELLY, SCOTT	JNL PERSPECTIVE L	225,568.93	187.97	0.00	187.97	93.0	174.81
02/28/2017	SKELLY, BRENDA	JNL PERSPECTIVE L	25,154.60	20.96	0.00	20.96	93.0	19.49
02/28/2017	KRAFT, JUDITH	JNL PERSPECTIVE L	153,326.90	127.77	0.00	127.77	93.0	118.83
02/28/2017	SEVERSON, STANLEY	JNL PERSPECTIVE L	259,936.15	216.61	0.00	216.61	93.0	201.45
02/28/2017	KRAFT, JUDITH	JNL PERSPECTIVE L	98,264.13	81.89	0.00	81.89	93.0	76.16
02/28/2017	GUNDERSON, HOLLY	JNL PERSPECTIVE L	36,293.58	30.24	0.00	30.24	93.0	28.12
02/28/2017	SEVERSON, JOYCE	JNL PERSPECTIVE L	108,890.97	90.74	0.00	90.74	93.0	84.39
02/28/2017	GUNDERSON, BRIAN	JNL PERSPECTIVE L	89,436.38	74.53	0.00	74.53	93.0	69.31
02/28/2017	SIEBERG, JOSEPH	JNL PERSPECTIVE L	68,635.10	57.20	0.00	57.20	93.0	53.20
02/28/2017	SIEBERG, DIANE	JNL PERSPECTIVE L	24,461.82	20.38	0.00	20.38	93.0	18.95
02/28/2017	CONRAD, DELBERT	JNL PERSPECTIVE L	108,834.26	90.70	0.00	90.70	93.0	84.35
02/28/2017	NELSON, BRENDA	JNL PERSPECTIVE L	223,285.12	186.07	0.00	186.07	93.0	173.05
02/28/2017	DORN, SANDRA	JNL PERSPECTIVE L	302,110.88	251.76	0.00	251.76	93.0	234.14
02/28/2017	HAGEN, LINDA	JNL PERSPECTIVE L	1,605,949.33	1,338.29	0.00	1,338.29	93.0	1,244.61
02/28/2017	HUGGINS, JEANNE	JNL PERSPECTIVE L	176,851.24	147.38	0.00	147.38	93.0	137.06

NOTES: \* - Indicates adjustment is not included in 1099 Earnings

\*\* - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount &amp; Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
02/28/2017	THOMPSON, MAX	JNL PERSPECTIVE L	136,222.86	113.52	0.00	113.52	93.0	105.57
02/28/2017	THOMPSON, JO ANN	JNL PERSPECTIVE L	160,908.90	134.09	0.00	134.09	93.0	124.70
02/28/2017	THOMPSON, MAX	JNL PERSPECTIVE L	462,735.23	385.61	0.00	385.61	93.0	358.62
02/28/2017	HUGGINS, TONY	JNL PERSPECTIVE L	275,422.20	229.52	0.00	229.52	93.0	213.45
02/28/2017	HOWELL, NICOLE	JNL PERSPECTIVE L	186,098.14	155.08	0.00	155.08	93.0	144.22
02/28/2017	STIERLEN, ROGER	JNL PERSPECTIVE L	40,824.32	34.02	0.00	34.02	93.0	31.64
02/28/2017	WOLFF, LINDA	JNL PERSPECTIVE L	663,726.46	553.11	0.00	553.11	93.0	514.39
02/28/2017	OTTO, JANET	JNL PERSPECTIVE L	22,915.81	19.10	0.00	19.10	93.0	17.76
02/28/2017	OTTO, JAMES	JNL PERSPECTIVE L	549,078.78	457.57	0.00	457.57	93.0	425.54
02/28/2017	BUCK, DELORES	JNL PERSPECTIVE L	243,358.70	202.80	0.00	202.80	93.0	188.60
02/28/2017	BRIELMAIER, MICHELE	JNL PERSPECTIVE L	474,091.28	395.08	0.00	395.08	93.0	367.42
02/28/2017	BRIELMAIER, MICHELE	JNL PERSPECTIVE L	215,034.50	179.20	0.00	179.20	93.0	166.66
02/28/2017	KLEMENT, GARY	JNL PERSPECTIVE L	661,875.62	551.56	0.00	551.56	93.0	512.95
02/28/2017	KLEMENT, GARY	JNL PERSPECTIVE L	657,585.28	547.99	0.00	547.99	93.0	509.63
02/28/2017	CLOW, SANDRA	JNL PERSPECTIVE L	414,127.46	345.11	0.00	345.11	93.0	320.95
02/28/2017	FAMILY CHARITABLE REMAIND,	JNL PERSPECTIVE L	675,593.03	562.99	0.00	562.99	93.0	523.58
02/28/2017	DAWSON, DEANNA	JNL PERSPECTIVE L	143,992.32	119.99	0.00	119.99	93.0	111.59
02/28/2017	DAMEWOOD, VIRGINIA	JNL PERSPECTIVE L	31,450.77	26.21	0.00	26.21	93.0	24.38
02/28/2017	DAMEWOOD, VIRGINIA	JNL PERSPECTIVE L	61,140.76	50.95	0.00	50.95	93.0	47.38
02/28/2017	DAWSON, DEANNA	JNL PERSPECTIVE L	34,789.28	28.99	0.00	28.99	93.0	26.96
02/28/2017	GARTNER, MARIE	JNL PERSPECTIVE L	144,787.25	120.66	0.00	120.66	93.0	112.21
02/28/2017	GARTNER, LEONARD	JNL PERSPECTIVE L	960,061.00	800.05	0.00	800.05	93.0	744.05
02/28/2017	GARTNER, LEONARD	JNL PERSPECTIVE L	183,471.58	152.89	0.00	152.89	93.0	142.19
02/28/2017	FITTERER, RUTH	JNL PERSPECTIVE L	190,794.27	159.00	0.00	159.00	93.0	147.87
02/28/2017	MICHELS, DAVID	JNL PERSPECTIVE L	122,087.29	101.74	0.00	101.74	93.0	94.62
02/28/2017	MICHELS, BEVERLEY	JNL PERSPECTIVE L	288,873.78	240.73	0.00	240.73	93.0	223.88
02/28/2017	HANSON, JOY	JNL PERSPECTIVE L	188,473.02	157.06	0.00	157.06	93.0	146.07
02/28/2017	SCHOEN, RICHARD	JNL PERSPECTIVE L	505,619.71	421.35	0.00	421.35	93.0	391.86
02/28/2017	SCHOEN, RICHARD	JNL PERSPECTIVE L	565,124.56	470.94	0.00	470.94	93.0	437.97
02/28/2017	ROBINSON, MARILYN	JNL PERSPECTIVE L	127,994.85	106.66	0.00	106.66	93.0	99.19
02/28/2017	FOSTER, RICHARD	JNL PERSPECTIVE L	932,400.35	777.00	0.00	777.00	93.0	722.61
02/28/2017	STAFFEN, ROBERT	JNL PERSPECTIVE L	105,983.80	88.32	0.00	88.32	93.0	82.14
02/28/2017	TURNER, MYRNA	JNL PERSPECTIVE L	174,324.86	145.27	0.00	145.27	93.0	135.10

NOTES: \* - Indicates adjustment is not included in 1099 Earnings

\*\* - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount &amp; Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
02/28/2017	TURNER, WENDELL &	JNL PERSPECTIVE L	153,933.03	128.28	0.00	128.28	93.0	119.30
02/28/2017	BENZ, FORREST	JNL PERSPECTIVE L	28,749.35	23.96	0.00	23.96	93.0	22.28
02/28/2017	BENZ, FORREST	JNL PERSPECTIVE L	249,579.19	207.98	0.00	207.98	93.0	193.42
02/28/2017	SOUKUP, LAVERN	JNL PERSPECTIVE L	239,165.96	199.30	0.00	199.30	93.0	185.35
02/28/2017	JOHNSON, HERMIT	JNL PERSPECTIVE L	112,060.43	93.38	0.00	93.38	93.0	86.84
02/28/2017	BOUDREAU, WILLIAM	JNL PERSPECTIVE L	378,875.78	315.73	0.00	315.73	93.0	293.63
02/28/2017	SHEARER, KAREN	JNL PERSPECTIVE L	112,329.90	93.61	0.00	93.61	93.0	87.06
02/28/2017	SHEARER, DONALD	JNL PERSPECTIVE L	305,269.79	254.39	0.00	254.39	93.0	236.58
02/28/2017	LOE, TIMOTHY	JNL PERSPECTIVE L	116,874.40	63.31	0.00	63.31	93.0	58.88
02/28/2017	WOLFF, LINDA	JNL PERSPECTIVE L	116,874.39	63.31	0.00	63.31	93.0	58.88
02/28/2017	MULFORD, PATRICIA	JOHN HANCOCK VANTAGE	228,850.17	190.71	0.00	190.71	93.0	177.36
02/28/2017	WILKERSON, LAURA	JOHN HANCOCK VANTAGE	40,987.38	34.16	0.00	34.16	93.0	31.77
02/28/2017	WILKERSON, LAURA	JOHN HANCOCK VANTAGE	32,152.77	26.79	0.00	26.79	93.0	24.91
02/28/2017	BOESCH, RODNEY	JOHN HANCOCK VENTURE	136,933.02	28.53	0.00	28.53	93.0	26.53
03/03/2017	HANSGEN, DIANE	METLIFE SERIES L	50,000.00	1,000.00	0.00	1,000.00	93.0	930.00
03/01/2017	HOLZER, IDA	PAC LIFE VALUE	0.00	180.92	0.00	180.92	93.0	168.26
03/02/2017	SOHRE, MYRA	PACIFIC LIFE STEP UP VA	0.00	12.14	0.00	12.14	93.0	11.29
02/21/2017	BERGLING, PAUL	TRANSAMERICA LANDMARK	280.00	14.00	0.00	14.00	93.0	13.02
<b>* VARIABLE ANNUITIES SUBTOTAL *</b>			<b>\$47,106,501.34</b>	<b>\$42,597.54</b>	<b>\$0.00</b>	<b>\$42,597.54</b>		<b>\$39,615.73</b>
<b><u>PRODUCT CATEGORY: LIFE INSURANCE</u></b>								
02/21/2017	SCHMIT, DALE	LINCOLN LIFE	4,434.00	110.85	0.00	110.85	93.0	103.09
03/01/2017	FOELS, BRUCE	TRANSAMERICA LIFE	41.75	1.04	0.00	1.04	93.0	0.97
03/01/2017	GARTNER, JEFF	TRANSAMERICA LIFE	300.00	7.50	0.00	7.50	93.0	6.98
03/01/2017	GARTNER, TAR	TRANSAMERICA LIFE	150.00	3.75	0.00	3.75	93.0	3.49
<b>* LIFE INSURANCE SUBTOTAL *</b>			<b>\$4,925.75</b>	<b>\$123.14</b>	<b>\$0.00</b>	<b>\$123.14</b>		<b>\$114.53</b>
<b>*** BROKER TRANSACTIONS TOTAL ***</b>			<b>\$49,626,649.75</b>	<b>\$188,091.81</b>	<b>\$12.00</b>	<b>\$188,079.81</b>		<b>\$174,914.31</b>

NOTES: \* - Indicates adjustment is not included in 1099 Earnings

\*\* - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount &amp; Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>SPLIT TRANSACTIONS</u></b>								
<b><u>BROKER: 46G-JOE/JACK MICHALETZ #290</u></b>								
02/13/2017	KUEHLWEIN, RICHARD	JH STRATEGIC INCOME C	132.00	1.32	0.00	1.32	93.0	1.23
02/28/2017	KUEHLWEIN, RICHARD	JH STRATEGIC INCOME C	132.00	1.32	0.00	1.32	93.0	1.23
02/13/2017	KUEHLWEIN, RICHARD	JOHN HANCOCK CLASSIC VALUE C	105.60	1.06	0.00	1.06	93.0	0.99
02/28/2017	KUEHLWEIN, RICHARD	JOHN HANCOCK CLASSIC VALUE C	105.60	1.06	0.00	1.06	93.0	0.99
02/13/2017	KUEHLWEIN, RICHARD	JOHN HANCOCK FOCUSED HIGH YIELD C	105.60	1.06	0.00	1.06	93.0	0.99
02/28/2017	KUEHLWEIN, RICHARD	JOHN HANCOCK FOCUSED HIGH YIELD C	105.60	1.06	0.00	1.06	93.0	0.99
02/13/2017	KUEHLWEIN, RICHARD	JOHN HANCOCK US GLOBAL LEADERS GRW	79.20	0.79	0.00	0.79	93.0	0.73
02/28/2017	KUEHLWEIN, RICHARD	JOHN HANCOCK US GLOBAL LEADERS GRW	79.20	0.79	0.00	0.79	93.0	0.73
<b>* 46G-JOE/JACK MICHALETZ SUBTOTAL *</b>			<b>\$844.80</b>	<b>\$8.46</b>	<b>\$0.00</b>	<b>\$8.46</b>		<b>\$7.88</b>
<b>*** SPLIT TRANSACTIONS TOTAL ***</b>			<b>\$844.80</b>	<b>\$8.46</b>	<b>\$0.00</b>	<b>\$8.46</b>		<b>\$7.88</b>

**OVERRIDE TRANSACTIONS**

<b><u>BROKER: JACK MICHALETZ #287</u></b>								
03/01/2017	CARNEY, KARLA	AM FUNDS EUROPACIFIC GROWTH FUND A	0.00	5.72	0.00	5.72	0.0	5.32
03/01/2017	CARNEY, KARLA	AM FUNDS GROWTH FUND OF AMERICA A	0.00	2.65	0.00	2.65	0.0	2.46
03/01/2017	APPEL, JEREMY	AM FUNDS GROWTH FUND OF AMERICA A	0.00	2.88	0.00	2.88	0.0	2.68
03/06/2017	WATTS, BAMBI	JNL PERSPECTIVE II 04/14	7,917.05	158.34	0.00	158.34	0.0	147.26
02/28/2017	OTTO, CURTIS	JNL PERSPECTIVE II 05/05	7,633.23	6.36	0.00	6.36	0.0	5.91
02/28/2017	PETERSON, IONE	JNL PERSPECTIVE L	117,897.86	127.72	0.00	127.72	0.0	118.78
02/28/2017	PANKRATZ, SUSAN	JNL PERSPECTIVE L	109,951.92	91.63	0.00	91.63	0.0	85.22
02/28/2017	PANKRATZ, EDWARD	JNL PERSPECTIVE L	198,990.87	165.83	0.00	165.83	0.0	154.22
02/28/2017	HOL, PATRICIA	JNL PERSPECTIVE L	116,262.40	96.88	0.00	96.88	0.0	90.10
02/28/2017	HAGER, REBECCA	JNL PERSPECTIVE L	62,627.75	52.19	0.00	52.19	0.0	48.54
02/28/2017	MARSH, JAMES	JNL PERSPECTIVE L	35,523.98	29.60	0.00	29.60	0.0	27.53
02/28/2017	FEAR, WILLIAM	JNL PERSPECTIVE L	126,149.15	105.12	0.00	105.12	0.0	97.76
02/28/2017	PEMBLE, MICHELLE	JNL PERSPECTIVE L	274,723.12	228.94	0.00	228.94	0.0	212.91
02/28/2017	HART, JILLANE	JNL PERSPECTIVE L	88,667.20	73.88	0.00	73.88	0.0	68.71
02/28/2017	HART, KEVIN	JNL PERSPECTIVE L	262,235.42	218.52	0.00	218.52	0.0	203.22
02/28/2017	STEFFL, CHRISTINE	JNL PERSPECTIVE L	22,371.82	18.64	0.00	18.64	0.0	17.34
02/28/2017	BEVAN, HELEN	JNL PERSPECTIVE L	37,747.56	31.46	0.00	31.46	0.0	29.26
01/25/2017	SJ PROPERTIES LLC	PASSCO PARKCREST DST	100,000.00	6,000.00	0.00	6,000.00	0.0	5,580.00
03/06/2017	LORENTZ, ANDREW	PUTNAM CAPITAL SPECTRUM C	228.00	2.28	12.00	-9.72	0.0	-9.04

NOTES: \* - Indicates adjustment is not included in 1099 Earnings

\*\* - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount &amp; Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u> OVERRIDE TRANSACTIONS </u></b>								
<b><u>BROKER: JACK MICHALETZ #287</u></b>								
03/06/2017	LORENTZ, ANDREW	PUTNAM EQUITY SPECTRUM C	227.00	2.27	12.00	-9.73	0.0	-9.05
02/27/2017	PROKOP, MATTHEW	TRANSAMERICA AA GROWTH A	100.00	4.75	0.00	4.75	0.0	4.42
03/01/2017	GRETCHEN L WENDT, SIM	TRANSAMERICA AA GROWTH C	50.21	0.50	0.00	0.50	0.0	0.47
03/01/2017	GRETCHEN L WENDT, SIM	TRANSAMERICA AA GROWTH C	50.21	0.50	0.00	0.50	0.0	0.47
03/01/2017	CONRAD, GARY	TRANSAMERICA AA GROWTH C	40.63	0.41	0.00	0.41	0.0	0.38
03/01/2017	CONRAD, GARY	TRANSAMERICA AA GROWTH C	40.63	0.41	0.00	0.41	0.0	0.38
03/01/2017	JENSEN, MICHAEL	TRANSAMERICA AA GROWTH C	54.67	0.55	0.00	0.55	0.0	0.51
03/01/2017	JENSEN, MICHAEL	TRANSAMERICA AA GROWTH C	54.67	0.55	0.00	0.55	0.0	0.51
03/02/2017	ROBERTSON, MITCHELL	TRANSAMERICA AA GROWTH C	0.00	2.36	0.00	2.36	0.0	2.19
03/02/2017	FEMRITE, LYLE	TRANSAMERICA AA GROWTH C	0.00	4.70	0.00	4.70	0.0	4.37
03/02/2017	OTTO, CURTIS	TRANSAMERICA AA GROWTH C	0.00	13.87	0.00	13.87	0.0	12.90
03/02/2017	WINTER, JANEAN	TRANSAMERICA AA GROWTH C	0.00	41.36	0.00	41.36	0.0	38.46
03/02/2017	WINTER, JANEAN	TRANSAMERICA AA GROWTH C	0.00	35.55	0.00	35.55	0.0	33.06
03/02/2017	SAURER, BRUCE	TRANSAMERICA AA GROWTH C	0.00	5.84	0.00	5.84	0.0	5.43
03/02/2017	GRETCHEN L WENDT, SIM	TRANSAMERICA AA GROWTH C	0.00	14.12	0.00	14.12	0.0	13.13
03/02/2017	CONRAD, GARY	TRANSAMERICA AA GROWTH C	0.00	13.73	0.00	13.73	0.0	12.77
03/02/2017	STEFFL, JOSEPH	TRANSAMERICA AA GROWTH C	0.00	1.83	0.00	1.83	0.0	1.70
03/02/2017	STEFFL, CHRISTINE	TRANSAMERICA AA GROWTH C	0.00	1.84	0.00	1.84	0.0	1.71
03/02/2017	MEAD, KELSEY	TRANSAMERICA AA GROWTH C	0.00	1.20	0.00	1.20	0.0	1.12
03/02/2017	MEAD, KELSEY	TRANSAMERICA AA GROWTH C	0.00	3.06	0.00	3.06	0.0	2.85
03/02/2017	MICHALETZ, ADISYN	TRANSAMERICA AA GROWTH C	0.00	0.95	0.00	0.95	0.0	0.88
03/02/2017	OTTO, CURTIS	TRANSAMERICA AA GROWTH C	0.00	0.93	0.00	0.93	0.0	0.86
03/02/2017	HANSON, MICHAEL	TRANSAMERICA AA GROWTH C	0.00	3.94	0.00	3.94	0.0	3.66
03/02/2017	SCHROEDER, CORY	TRANSAMERICA AA GROWTH C	0.00	7.12	0.00	7.12	0.0	6.62
03/02/2017	SIEBERG, KYLE	TRANSAMERICA AA GROWTH C	0.00	1.64	0.00	1.64	0.0	1.53
03/02/2017	PEMBLE, JOCELYN	TRANSAMERICA AA GROWTH C	0.00	12.75	0.00	12.75	0.0	11.86
03/02/2017	EARLS, RUTH	TRANSAMERICA AA GROWTH C	0.00	0.05	0.00	0.05	0.0	0.05
03/02/2017	BOESCH, SKYE	TRANSAMERICA AA GROWTH C	0.00	1.46	0.00	1.46	0.0	1.36
03/02/2017	FLYGARE, MATTHEW	TRANSAMERICA AA GROWTH C	0.00	2.55	0.00	2.55	0.0	2.37
03/02/2017	LOE, KIRSTEN	TRANSAMERICA AA GROWTH C	0.00	0.79	0.00	0.79	0.0	0.73
03/02/2017	TRANS MIN ACT - MN, UNIF	TRANSAMERICA AA GROWTH C	0.00	3.63	0.00	3.63	0.0	3.38
03/03/2017	PEMBLE, JOCELYN	TRANSAMERICA AA GROWTH C	50.00	0.50	0.00	0.50	0.0	0.47
03/06/2017	LORENTZ, ANDREW	TRANSAMERICA AA GROWTH C	300.00	3.00	12.00	-9.00	0.0	-8.37

NOTES: \* - Indicates adjustment is not included in 1099 Earnings

\*\* - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u> OVERRIDE TRANSACTIONS </u></b>								
<b><u>BROKER: JACK MICHALETZ #287</u></b>								
03/02/2017	RESCH, MARK	TRANSAMERICA AA MOD GROWTH C	0.00	4.35	0.00	4.35	0.0	4.05
03/02/2017	VAN TOL, KATHERINE	TRANSAMERICA AA MOD GROWTH C	0.00	34.12	0.00	34.12	0.0	31.73
03/02/2017	ROELOFS, JODI	TRANSAMERICA AA MOD GROWTH C	0.00	1.06	0.00	1.06	0.0	0.99
03/02/2017	JUDITH M ABDO, SIM	TRANSAMERICA AA MOD GROWTH C	0.00	5.00	0.00	5.00	0.0	4.65
03/02/2017	STACEY MARIE RIVET, SIM	TRANSAMERICA AA MOD GROWTH C	0.00	1.11	0.00	1.11	0.0	1.03
03/02/2017	SARA JANE RIVET, SIM	TRANSAMERICA AA MOD GROWTH C	0.00	2.02	0.00	2.02	0.0	1.88
03/02/2017	ESLINGER, OWEN	TRANSAMERICA AA MOD GROWTH C	0.00	7.94	0.00	7.94	0.0	7.38
03/02/2017	ESLINGER, MADELINE	TRANSAMERICA AA MOD GROWTH C	0.00	12.54	0.00	12.54	0.0	11.66
03/02/2017	ESLINGER, ELEANOR	TRANSAMERICA AA MOD GROWTH C	0.00	5.05	0.00	5.05	0.0	4.70
03/02/2017	GRUBER, DUSTIN	TRANSAMERICA AA MOD GROWTH C	0.00	1.16	0.00	1.16	0.0	1.08
02/27/2017	ZIEGLER, ERIC	TRANSAMERICA LANDMARK	50.00	2.50	0.00	2.50	0.0	2.33
02/27/2017	ZIEGLER, KRISTINE	TRANSAMERICA LANDMARK	50.00	2.50	0.00	2.50	0.0	2.33
* JACK MICHALETZ SUBTOTAL *			<b>\$1,569,995.35</b>	<b>\$7,686.70</b>	<b>\$36.00</b>	<b>\$7,650.70</b>		<b>\$7,115.17</b>
*** OVERRIDE TRANSACTIONS TOTAL ***			<b>\$1,569,995.35</b>	<b>\$7,686.70</b>	<b>\$36.00</b>	<b>\$7,650.70</b>		<b>\$7,115.17</b>

**ADJUSTMENTS**

03/15/2017	*BAL CARRIED FORWARD: FROM 2/28/17	0.00						4.70
03/15/2017	*CREDIT CARD PYT: CREDIT CARD PYT	0.00						1,755.96
03/15/2017	*EO INS: CURRENT MONTH INS	0.00						-300.00
03/15/2017	*EO INS: CURRENT MONTH INS - JACK	0.00						-300.00
03/15/2017	*PERSHING: BOOKS & RECORDS M137	0.00						-4.50
03/15/2017	*PERSHING: MF PROSPECTUS	0.00						-1.54
03/15/2017	*PERSHING: MF PROSPECTUS M137	0.00						-4.62
03/15/2017	*TECH: ADMIN - BRIDGET	0.00						-100.00
03/15/2017	*TECH: ADMIN - CHRISTINE	0.00						-100.00
03/15/2017	*TECH: ADMIN - JANE	0.00						-100.00
03/15/2017	*TECH: ADMIN - NICOLE	0.00						-100.00
03/15/2017	*TECH: CURRENT MONTH - JACK	0.00						-275.00
03/15/2017	*TECH: CURRENT MONTH TECH	0.00						-275.00
03/15/2017	*TECH: CURRENT MONTH-BORST	0.00						-100.00
03/15/2017	*TECH: CURRENT MONTH-ECKELS	0.00						-100.00

NOTES: \* - Indicates adjustment is not included in 1099 Earnings

\*\* - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount &amp; Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
------	--------	------------	----------------------	---------------------	--------------------	-------------------	------	----------------------

BROKER TRANSACTIONS

PRODUCT CATEGORY: STOCKS

*** ADJUSTMENTS TOTAL ***	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
---------------------------	--------	--------	--------	--------	--------

BROKER COMMISSION TOTALS

Broker Transactions	\$174,914.31
Split Transactions	\$7.88
Override Transactions	\$7,115.17
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$182,037.36
Year-to-date Gross	\$1,008,355.80
Year-to-date Earnings	\$978,122.48

NOTES: \* - Indicates adjustment is not included in 1099 Earnings  
\*\* - Indicates adjustment is not included in Totals or Commissions  
^Date - Split Trade - full Investment Amount & Gross Commission displayed