

**COMMISSION STATEMENT****January 15, 2018**

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BROKER #: F118
BRANCH: CONCORDE FINANCIAL G

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
12/11/2017	ROBINSON, HARRY	AM FUNDS INCOME FUND OF AMERICA A	0.00	10.97	0.00	10.97	80.0	8.78
12/11/2017	HECHT, ROBERT	DAVIS NEW YORK VENTURE A	0.00	33.45	0.00	33.45	80.0	26.76
12/11/2017	ROBINSON, HARRY	DAVIS NEW YORK VENTURE A	0.00	5.11	0.00	5.11	80.0	4.09
12/11/2017	BLOSSER, EDNA	FIDELITY ADV HEALTH CARE T	0.00	9.45	0.00	9.45	80.0	7.56
12/11/2017	DZIUBA, ELIZABETH	FRANKLIN INCOME A	0.00	5.48	0.00	5.48	80.0	4.38
12/11/2017	HECHT, ROBERT	PIONEER GROWTH OPPORTUNITIES A	0.00	5.52	0.00	5.52	80.0	4.42
* MUTUAL FUNDS SUBTOTAL *			\$0.00	\$69.98	\$0.00	\$69.98		\$55.99
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
12/29/2017	CORNISH, JUDITH	ALLIANZ ALTERITY OPTIONS	93,212.48	116.52	0.00	116.52	80.0	93.22
12/29/2017	FENBERT, JOHN	ALLIANZ HIGH FIVE L	85,499.25	213.75	0.00	213.75	80.0	171.00
12/29/2017	HECHT, ROBERT	ALLIANZ HIGH FIVE L	232,392.41	580.98	0.00	580.98	80.0	464.78
12/29/2017	HECHT, KATHLEEN	ALLIANZ HIGH FIVE L	55,691.92	139.23	0.00	139.23	80.0	111.38
12/29/2017	LOUDON, DIANE	ALLIANZ VISION	30,193.79	75.48	0.00	75.48	80.0	60.38
12/29/2017	COX, BERNADETTE	HARTFORD PHCM V (HL)	1,585.12	2.38	0.00	2.38	80.0	1.90
12/31/2017	BESSETTE MD, PHYLLIS TORRES	PRU PREMIER RETIREMENT L	594,616.29	1,486.54	0.00	1,486.54	80.0	1,189.23
* VARIABLE ANNUITIES SUBTOTAL *			\$1,093,191.26	\$2,614.88	\$0.00	\$2,614.88		\$2,091.89
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
/ /	SWEET, ANNE MARIE	FIDELITY ADV GROWTH OPP	0.00	10.20	0.00	10.20	80.0	8.16
/ /	HECHT, ROBERT	FIDELITY ADV HEALTH CARE T	0.00	0.50	0.00	0.50	80.0	0.40
/ /	MAJEROWSKI, MICHAEL	FIRST INVESTORS MULTI STATE INSD TA	0.00	50.20	0.00	50.20	80.0	40.16
/ /	WEBER, KEVIN	OPPENHEIMER MAIN STREET A	0.00	3.29	0.00	3.29	80.0	2.63
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *			\$0.00	\$64.19	\$0.00	\$64.19		\$51.35
*** DIRECT TRANSACTIONS TOTAL ***			\$1,093,191.26	\$2,749.05	\$0.00	\$2,749.05		\$2,199.23

NOTES: * - Indicates adjustment is not included in 1099 Earnings

** - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>ADJUSTMENTS</u>								
01/15/2018		*E & O INSURANCE: CURRENT MONTH INS	0.00					-300.00
01/15/2018		*TECHNOLOGY: CURRENT MONTH TECH	0.00					-275.00
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00	\$0.00	\$0.00		\$-575.00

BROKER COMMISSION TOTALS

Broker Transactions	\$2,199.23
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-575.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$-289.47
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$1,334.76
Year-to-date Gross	\$2,749.05
Year-to-date Earnings	\$2,199.23

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