

August 20, 2018

JON HEDDLESON

1021 Park Ave. Elyria, OH 44035 BROKER #: A55

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER T	TRANSACTIONS					
PRODUCT	CATEGORY: MUTUAL FUNDS							
08/15/20	18 ***-**-48IN - COOPER, BRIANNE ACCOUNT #: 00086664615	AMERICAN BALANCED FUND-A BUY 1 Units @29.2100	25.00	1.25	0.00	1.25	80.0	1.00
08/16/20	18 ***-**-81IN - JACKSON, ACCOUNT #: 00081681468	AMERICAN BALANCED FUND-A BUY 2 Units @28.9700	53.75	2.02	0.00	2.02	80.0	1.62
08/16/20	18 ***-**-88IN - HAYES, JOSHUA ACCOUNT #: 00086747463	AMERICAN FUNDS 2050 TARGET DATE-A BUY 9 Units @16.5300	150.00	7.50	0.00	7.50	80.0	6.00
08/16/20	18 ***-**-7995 - BEABOUT, ACCOUNT #: 04001031535	AMERICAN FUNDS GROWTH PORT CL C BUY 17 Units @18.6500	308.00	3.08	0.00	3.08	80.0	2.46
08/13/20	18 ***-**-99IN - ENDERLE, ANGELA ACCOUNT #: 00085935182	AMERICAN GLOBAL BALANCED CLASS A BUY 3 Units @33.3400	100.00	3.75	0.00	3.75	80.0	3.00
08/15/20	18 ***-**-14CL - HEDDELSON, ACCOUNT #: 00085916338	AMERICAN GLOBAL BALANCED CLASS A BUY 1 Units @33.4700	25.00	1.25	0.00	1.25	80.0	1.00
08/15/20	18 ***-**-05IN - LEIKALA, JOSH ACCOUNT #: 00085956564	AMERICAN GLOBAL BALANCED CLASS A BUY 1 Units @33.4700	25.00	1.25	0.00	1.25	80.0	1.00
08/16/20	18 ***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	AMERICAN HIGH-INCOME TRUST-C BUY 1 Units @10.2200	10.00	0.10	0.00	0.10	80.0	0.08
08/16/20	18 ***-**-7995 - BEABOUT, ACCOUNT #: 04001031535	AMERICAN HIGH-INCOME TRUST-C BUY 30 Units @10.2200	308.00	3.08	0.00	3.08	80.0	2.46
08/16/20	18 ***-**-99IN - ENDERLE, ANGELA ACCOUNT #: 00083270336	AMERICAN MUTUAL FUND-C BUY 1 Units @41.5000	25.00	0.25	0.00	0.25	80.0	0.20
08/13/20	18 ***-**-39IN - ENDERLE, CHAD ACCOUNT #: 00085935118	CAPITAL INCOME BUILDER-A BUY 1 Units @63.0900	50.00	1.88	0.00	1.88	80.0	1.50
08/15/20	18 ***-**-771N - CULVER, VICTORIA ACCOUNT #: 00085376656	A CAPITAL INCOME BUILDER-A BUY 1 Units @63.7000	50.00	2.50	0.00	2.50	80.0	2.00
08/16/20	18 ***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	CAPITAL WORLD BOND FUND-C BUY 1 Units @18.9500	12.50	0.13	0.00	0.13	80.0	0.10
08/15/20	18 ***-**-771N - CULVER, VICTORIA ACCOUNT #: 00085376656	A CAPITAL WORLD GROWTH AND INCOME FUR BUY 1 Units @53.1600	50.00	2.50	0.00	2.50	80.0	2.00
08/16/20	18 ***-**-81IN - JACKSON, ACCOUNT #: 00081681468	CAPITAL WORLD GROWTH AND INCOME FUR BUY 1 Units @52.6500	53.75	2.02	0.00	2.02	80.0	1.62
08/16/20	18 ***-**-7995 - BEABOUT, ACCOUNT #: 04001031535	CAPITAL WORLD GROWTH AND INCOME FURBUY 3 Units @49.7000	154.00	1.54	0.00	1.54	80.0	1.23



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		BROKER TRAN	ISACTIONS (continu	ıed)				
PRODUCT	CATEGORY: MUTUAL FUNDS (cont	inued)						
08/08/20	18 ***-**-83IN - GRIMM, LISA ACCOUNT #: 000090233211843	FRANKLIN INCOME FUND CLASS A BUY 10 Units @2.4400	25.00	1.00	0.00	1.00	80.0	0.80
08/15/20	18 ***-**-27IN - DIETERICH, DONNA ACCOUNT #: 00085649975	GLOBAL BALANCED FUND-529A BUY 2 Units @33.1900	50.00	2.13	0.00	2.13	80.0	1.70
08/15/20	18 ***-**-27IN - DIETERICH, DONNA ACCOUNT #: 00085650042	GLOBAL BALANCED FUND-529A BUY 2 Units @33.1900	50.00	2.13	0.00	2.13	80.0	1.70
08/08/20	18 ***-**-83IN - GRIMM, LISA ACCOUNT #: 02155916636	GLOBAL OPPORTUNITIES A BUY 0 Units @0.0000	25.00	1.19	0.00	1.19	80.0	0.95
08/16/20	18 ***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	INTERMEDIATE BOND FUND OF AMERIBUY 1 Units @13.4800	CCA-A 11.25	0.23	0.00	0.23	80.0	0.18
08/16/20	18 ***-**-99IN - ENDERLE, ANGELA ACCOUNT #: 00083270336	INTERNATIONAL GROWTH AND INCOME BUY 1 Units @32.3300	G-C 25.00	0.25	0.00	0.25	80.0	0.20
08/16/20	18 ***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	INTERNATIONAL GROWTH AND INCOME BUY 1 Units @32.3300	G-C 18.75	0.19	0.00	0.19	80.0	0.15
08/13/20	18 ***-**-39IN - ENDERLE, CHAD ACCOUNT #: 00085935118	NEW PERSPECTIVE FUND-A BUY 2 Units @47.9500	100.00	3.75	0.00	3.75	80.0	3.00
08/16/20	18 ***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	NEW PERSPECTIVE FUND-C BUY 0 Units @43.4700	10.00	0.10	0.00	0.10	80.0	0.08
08/13/20	18 ***-**-99IN - ENDERLE, ANGELA ACCOUNT #: 00085935182	NEW WORLD FUND-A BUY 1 Units @67.3100	50.00	1.88	0.00	1.88	80.0	1.50
08/15/20	18 ***-**-14CL - HEDDELSON, ACCOUNT #: 00085916338	NEW WORLD FUND-A BUY 0 Units @67.0100	25.00	1.25	0.00	1.25	80.0	1.00
08/16/20	18 ***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	NEW WORLD FUND-C BUY 0 Units @60.7400	7.50	0.08	0.00	0.08	80.0	0.06
08/15/20	18 ***-**-48IN - COOPER, BRIANNE ACCOUNT #: 00086664615	SMALLCAP WORLD FUND-A BUY 0 Units @62.0100	25.00	1.25	0.00	1.25	80.0	1.00
08/16/20	18 ***-**-99IN - ENDERLE, ANGELA ACCOUNT #: 00083270336	SMALLCAP WORLD FUND-C BUY 0 Units @51.3500	25.00	0.25	0.00	0.25	80.0	0.20
08/16/20	18 ***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	SMALLCAP WORLD FUND-C BUY 1 Units @51.3500	35.00	0.35	0.00	0.35	80.0	0.28
08/16/20	18 ***-**-7995 - BEABOUT, ACCOUNT #: 04001031535	THE GROWTH FUND OF AMERICA-C BUY 15 Units @50.4600	770.00	7.70	0.00	7.70	80.0	6.16



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		BROKER TRANSACTI	ONS (contin	ıed)				
PRODUCT	CATEGORY: MUTUAL FUNDS (cont	inued)						
08/13/2018	8 ***-**-99IN - ENDERLE, ANGELA ACCOUNT #: 00085935182	THE INVESTMENT COMPANY OF AMERICA-A BUY 1 Units @43.1000	50.00	1.88	0.00	1.88	80.0	1.50
08/13/2018	8 ***-**-39IN - ENDERLE, CHAD ACCOUNT #: 00085935118	WASHINGTON MUTUAL INVESTORS FUND-A BUY 1 Units @47.7100	50.00	1.88	0.00	1.88	80.0	1.50
08/15/2018	8 ***-**-14CL - HEDDELSON, ACCOUNT #: 00085916338	WASHINGTON MUTUAL INVESTORS FUND-A 25.00 1.25 0.00 1.25 80.0 BUY 1 Units @48.2700		1.00				
08/16/2018	8 ***-**-99IN - ENDERLE, ANGELA ACCOUNT #: 00083270336	WASHINGTON MUTUAL INVESTORS FUND-C BUY 1 Units @45.2200	25.00	0.25	0.00	0.25	80.0	0.20
08/16/2018	8 ***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	WASHINGTON MUTUAL INVESTORS FUND-C BUY 0 Units @45.2200	20.00	0.20	0.00	0.20	80.0	0.16
		* MUTUAL FUNDS SUBTOTAL *	\$2,822.50	\$63.29	\$0.00	\$63.29		\$50.59
PRODUCT	CATEGORY: VARIABLE ANNUITIES							
08/14/2018	8 ***-**-80IN - MELVIN, JOEL ACCOUNT #: VM16004537	PACIFIC LIFE CUSIP 69448B175-NFS BUY 0 Units @0.0000	100.00	1.20	0.00	1.20	80.0	0.96
		* VARIABLE ANNUITIES SUBTOTAL *	\$100.00	\$1.20	\$0.00	\$1.20		\$0.96
PRODUCT	CATEGORY: 529 PLAN							
08/15/2018	8 ***-**-43IN - SCHNEIDER, ACCOUNT #: 00083718452	CAPITAL INCOME BUILDER-529A BUY 1 Units @63.1700	66.00	2.81	0.00	2.81	80.0	2.25
08/15/2018	8 ***-**-43IN - SCHNEIDER, ACCOUNT #: 00083718452	CAPITAL WORLD GROWTH AND INCOME-529 BUY 1 Units @52.5500	66.00	2.81	0.00	2.81	80.0	2.25
08/15/2018	8 ***-**-55IN - CZECH, MANDY ACCOUNT #: 00084938764	EUROPACIFIC GROWTH FUND-529A BUY 1 Units @54.5300	75.00	3.75	0.00	3.75	80.0	3.00
08/15/2018	8 ***-**-27IN - DIETERICH, DONNA ACCOUNT #: 00085649975	FUNDAMENTAL INVESTORS-529A BUY 0 Units @66.5200	25.00	1.06	0.00	1.06	80.0	0.85
08/15/2018	8 ***-**-27IN - DIETERICH, DONNA ACCOUNT #: 00085650042	FUNDAMENTAL INVESTORS-529A BUY 0 Units @66.5200	25.00	1.06	0.00	1.06	80.0	0.85
08/15/2018	8 ***-**-27IN - DIETERICH, DONNA ACCOUNT #: 00085649975	NEW PERSPECTIVE FUND-529A BUY 1 Units @47.1500	50.00	2.13	0.00	2.13	80.0	1.70
08/15/2018	8 ***-**-27IN - DIETERICH, DONNA ACCOUNT #: 00085650042	NEW PERSPECTIVE FUND-529A BUY 1 Units @47.1500	50.00	2.13	0.00	2.13	80.0	1.70



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		;	BROKER TRANSACTI	ONS (contin	ued)				
PRODUCT	CATEGORY: 529 PLAN (cor	ntinued)							
08/15/201	8 ***-**-43IN - SCHNEIDER, ACCOUNT #: 00083718452	NEW WORLD FUND-5 BUY 1 Units @65.		68.00	2.89	0.00	2.89	80.0	2.31
08/15/201	8 ***-**-27IN - DIETERICH, ACCOUNT #: 00085649975	DONNA THE NEW ECONOMY BUY 1 Units @49.		50.00	2.13	0.00	2.13	80.0	1.70
08/15/201	8 ***-**-27IN - DIETERICH, ACCOUNT #: 00085650042	DONNA THE NEW ECONOMY BUY 1 Units @49.		50.00	2.13	0.00	2.13	80.0	1.70
		*	529 PLAN SUBTOTAL *	\$525.00	\$22.90	\$0.00	\$22.90		\$18.31
		*** BROKER TRA	ANSACTIONS TOTAL ***	\$3,447.50	\$87.39	\$0.00	\$87.39		\$69.86
						Ī	BROKER COMMI	SSION	TOTALS
						Broke	r Transactions		\$69.86
						Spli	t Transactions		\$0.00
						Overrid	e Transactions		\$0.00
							Adjustments		\$0.00
							Payroll Draw		\$0.00
							Base Salary		\$0.00
						Prior	Period Balance		\$0.00
						FI	NRA Assessment		\$0.00
						S	IPC Assessment		\$0.00
				e Retain for You L BE NO PAYMENT		В	alance Forward		\$69.86
						Year-to	-date Earnings		\$60,133.21