



Concorde Investment Services, LLC

06/29/2017
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COMMISSION STATEMENT

June 30, 2017

WILLIAM WALSH
2565 West Maple

BROKER #: W127
BRANCH: WILLIAM WALSH

Troy, MI 48084

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
/ /	ACADEMY MANAGEMENT	NW RETIREMENT CLR ADVANTAGE	954,779.03	196.19	0.00	196.19	87.0	170.69
/ /	PREMIERE PACKAGING	NWL FLEX ADVANTAGE	1,099,129.82	112.92	0.00	112.92	87.0	98.24
/ /	PREMIERE PACKAGING	NWL FLEX ADVANTAGE	2,154,776.97	221.38	0.00	221.38	87.0	192.60
/ /	SHAW & SLAVSKY	NWL FLEX ADVANTAGE	2,844,171.97	584.42	0.00	584.42	87.0	508.45
/ /	MARYSVILLE ETHANOL	NWL FLEX ADVANTAGE	1,632,264.22	335.40	0.00	335.40	87.0	291.80
/ /	MARYSVILLE ETHANOL	NWL FLEX ADVANTAGE	564,136.92	115.92	0.00	115.92	87.0	100.85
/ /	COMMUNITY HOUSE	NWL FLEX ADVANTAGE	38,422.23	7.89	0.00	7.89	87.0	6.86
/ /	SHAW & SLAVSKY	NWL POOLED FXD	14,296.11	2.94	0.00	2.94	87.0	2.56
/ /	COMMUNITY HOUSE	NWL POOLED FXD	266.09	0.05	0.00	0.05	87.0	0.04
/ /	DETROIT CONNECTION	NWL RETIREMENT INNOVATOR	468,667.81	115.56	0.00	115.56	87.0	100.54
/ /	DETROIT CONNECTION	NWL SELF DIRECTED BROKERAGE GRP	48,697.32	12.01	0.00	12.01	87.0	10.45
/ /	MARYSVILLE ETHANOL	NWL SELF DIRECTED BROKERAGE GRP	95,339.73	19.59	0.00	19.59	87.0	17.04
06/05/2017	BROOKS, JAMES F & MARGE	PAC LIFE INNOVATIVE SELECT	0.00	128.58	0.00	128.58	87.0	111.86
06/07/2017	WALSH, CAROL	PAC LIFE INNOVATIVE SELECT	0.00	312.07	0.00	312.07	87.0	271.50
06/12/2017	HESSELL, LOUIS	PAC LIFE INNOVATIVE SELECT	0.00	452.35	0.00	452.35	87.0	393.54
06/13/2017	BROOKS, JAMES	PAC LIFE VALUE	0.00	94.66	0.00	94.66	87.0	82.35
* VARIABLE ANNUITIES SUBTOTAL *			\$9,914,948.22	\$2,711.93	\$0.00	\$2,711.93		\$2,359.37
<u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u>								
06/09/2017	WALSH, VARIOUS	JOHN HANCOCK LIFE INS CO	0.00	51.63	0.00	51.63	87.0	44.92
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *			\$0.00	\$51.63	\$0.00	\$51.63		\$44.92
*** BROKER TRANSACTIONS TOTAL ***			\$9,914,948.22	\$2,763.56	\$0.00	\$2,763.56		\$2,404.29

NOTES: * - Indicates adjustment is not included in 1099 Earnings
** - Indicates adjustment is not included in Totals or Commissions
^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
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ADJUSTMENTS

06/30/2017		*RBC: RBC DEBIT BAL WRITE OFF	0.00					-35.00
		*** ADJUSTMENTS TOTAL ***	\$0.00	\$0.00	\$0.00	\$0.00		\$-35.00

BROKER COMMISSION TOTALS

Broker Transactions	\$2,404.29
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-35.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$2,369.29
Year-to-date Gross	\$74,271.94
Year-to-date Earnings	\$64,079.08

NOTES: * - Indicates adjustment is not included in 1099 Earnings
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