

**COMMISSION STATEMENT****February 15, 2018**

STAN, W121 WEBB
300 N. Main Street
Suite 309
Wichita, KS 67202

BROKER #: W121
BRANCH: STAN WEBB

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: 529 PLANS</u>								
02/01/2018	SCHMITT, SUSAN	AGGRESSIVE PORTFOLIO A	50.00	2.50	0.00	2.50	92.0	2.30
02/01/2018	SCHMITT, SUSAN	AGGRESSIVE PORTFOLIO A	50.00	2.50	0.00	2.50	92.0	2.30
* 529 PLANS SUBTOTAL *			\$100.00	\$5.00	\$0.00	\$5.00		\$4.60
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
01/29/2018	STEWART, SUE	AM FUNDS AMERICAN BALANCED A	8,000.00	300.00	0.00	300.00	92.0	276.00
01/31/2018	DUSH, THERESA	AM FUNDS AMERICAN BALANCED A	100.00	2.75	0.00	2.75	92.0	2.53
01/22/2018	HENDERSON, SUSAN	AM FUNDS CAPITAL INCOME BUILDER A	25.00	0.94	0.00	0.94	92.0	0.86
01/22/2018	HENDERSON, SUSAN	AM FUNDS CAPITAL INCOME BUILDER A	25.00	0.94	0.00	0.94	92.0	0.86
01/25/2018	ROTHS, GLEN	AM FUNDS CAPITAL INCOME BUILDER A	100.00	2.75	0.00	2.75	92.0	2.53
01/25/2018	ROTHS, GLEN	AM FUNDS FUNDAMENTAL INVESTORS A	100.00	2.75	0.00	2.75	92.0	2.53
01/29/2018	STEWART, SUE	AM FUNDS FUNDAMENTAL INVESTORS A	2,000.00	75.00	0.00	75.00	92.0	69.00
01/22/2018	HILGER, GERALD	AM FUNDS GROWTH FUND OF AMERICA A	25.00	0.94	0.00	0.94	92.0	0.86
01/22/2018	HILGER, GERALD	AM FUNDS ICA A	50.00	1.88	0.00	1.88	92.0	1.73
01/22/2018	HILGER, GERALD	AM FUNDS INCOME FUND OF AMERICA A	25.00	0.94	0.00	0.94	92.0	0.86
01/25/2018	ROTHS, GLEN	AM FUNDS WASHINGTON MUTUAL INVESTOR	100.00	2.75	0.00	2.75	92.0	2.53
02/01/2018	EVERETT, TRAVIS	FIDELITY ADV REAL ESTATE A	100.00	2.75	0.00	2.75	92.0	2.53
02/01/2018	EVERETT, TRAVIS	FIDELITY DIVIDEND GROWTH A	100.00	2.75	0.00	2.75	92.0	2.53
02/01/2018	EVERETT, TRAVIS	FIDELITY EMERGING MARKETS A	100.00	2.75	0.00	2.75	92.0	2.53
01/22/2018	THOMAS, DAVID	FT FOUNDING FUNDS ALLOC A	150.00	7.50	0.00	7.50	92.0	6.90
01/31/2018	NELSON, ARIKA	INVESCO VALUE OPP A	200.00	6.00	0.00	6.00	92.0	5.52
01/16/2018	HAMPTON, ANDRE	PIONEER BOND FUND A	75.00	3.00	0.00	3.00	92.0	2.76
* MUTUAL FUNDS SUBTOTAL *			\$11,275.00	\$416.39	\$0.00	\$416.39		\$383.06
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
01/31/2018	SCHMIDT, ALAN	ADV CENTURY	39,036.68	8.13	0.00	8.13	92.0	7.48
01/31/2018	SCHMIDT, ALAN	ADV CENTURY	1,024.90	0.21	0.00	0.21	92.0	0.19

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^Date - Split Trade - full Investment Amount & Gross Commission displayed

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<u>DIRECT TRANSACTIONS</u>								
PRODUCT CATEGORY: VARIABLE ANNUITIES								
01/31/2018	SCHMIDT, SYLVIA	ADV CENTURY	300.00	12.00	0.00	12.00	92.0	11.04
01/31/2018	SCHMIDT, SYLVIA	ADV CENTURY	44,792.64	9.33	0.00	9.33	92.0	8.58
01/31/2018	SCHMIDT, SYLVIA	ADV CENTURY	1,017.21	0.21	0.00	0.21	92.0	0.19
01/31/2018	SCHMITT, SUSAN	ADV CENTURY	200.00	8.00	0.00	8.00	92.0	7.36
01/31/2018	SCHMITT, SUSAN	ADV CENTURY	30,278.87	6.31	0.00	6.31	92.0	5.81
01/31/2018	SPRAGUE, KRISTY	JNL ELITE ACCESS	34,178.05	14.24	0.00	14.24	92.0	13.10
01/31/2018	BAZIL, RALPH	JNL ELITE ACCESS	57,521.81	23.97	0.00	23.97	92.0	22.05
01/31/2018	CLEARY, MICHAEL	JNL ELITE ACCESS	67,268.64	14.01	0.00	14.01	92.0	12.89
01/31/2018	ARVANITIS, MICHELLE	JNL PERSPECTIVE II 05/05	28,134.00	23.44	0.00	23.44	92.0	21.56
01/31/2018	STOCKHAM, THOMAS	JNL PERSPECTIVE II 05/05	15,683.52	6.53	0.00	6.53	92.0	6.01
01/31/2018	KELLEY, JAMES	JNL PERSPECTIVE II 05/05	162,086.11	67.54	0.00	67.54	92.0	62.14
01/31/2018	CARPENTER JR, ROBERT	JNL PERSPECTIVE II 05/05	43,199.29	18.00	0.00	18.00	92.0	16.56
01/31/2018	HOFFMAN, FRANCIS	JNL PERSPECTIVE II 05/05	129,847.47	54.10	0.00	54.10	92.0	49.77
01/31/2018	EVERETT, TRAVIS	JNL PERSPECTIVE II 05/05	111,352.36	46.40	0.00	46.40	92.0	42.69
01/31/2018	BRIMER JR, ALBERT	JNL PERSPECTIVE II 05/05	79,879.90	33.28	0.00	33.28	92.0	30.62
01/31/2018	GREENING, CHRISTOPHER	JNL PERSPECTIVE II 05/05	55,268.48	23.03	0.00	23.03	92.0	21.19
01/31/2018	RHEA, JONNIE	JNL PERSPECTIVE II 05/05	83,665.37	34.86	0.00	34.86	92.0	32.07
01/31/2018	PRACHT, MARK	JNL PERSPECTIVE II 05/05	120,183.52	50.08	0.00	50.08	92.0	46.07
01/31/2018	ENGEL, CALVIN	JNL PERSPECTIVE II 05/05	174,305.25	72.63	0.00	72.63	92.0	66.82
01/31/2018	HESSE, RICHARD	JNL PERSPECTIVE II 05/05	45,273.91	18.86	0.00	18.86	92.0	17.35
01/31/2018	BROWN, MARY	JNL PERSPECTIVE L	9,339.59	10.12	0.00	10.12	92.0	9.31
01/31/2018	CRANE, BEVERLY	JNL PERSPECTIVE L	162,557.66	176.10	0.00	176.10	92.0	162.01
01/31/2018	DANDURAND, BEVERLY	JNL PERSPECTIVE L	170,175.28	184.36	0.00	184.36	92.0	169.61
01/31/2018	ROBINSON, DENNIS	JOHN HANCOCK VANTAGE	74,572.05	15.54	0.00	15.54	92.0	14.30
01/31/2018	KENNEDY, ROBERT	JOHN HANCOCK VENTURE	37,992.42	23.75	0.00	23.75	92.0	21.85
01/31/2018	HEARD, DAVID	JOHN HANCOCK VENTURE	16,477.71	10.30	0.00	10.30	92.0	9.48
01/31/2018	HEIMERMAN, JANET	JOHN HANCOCK VENTURE 2006	44,525.75	9.28	0.00	9.28	92.0	8.54
01/31/2018	ROBINSON, DENNIS	JOHN HANCOCK VENTURE III	125,650.37	104.71	0.00	104.71	92.0	96.33
01/29/2018	STECKLINE, REBECCA	OHIO NATL ONCORE LITE	74,568.04	186.42	0.00	186.42	92.0	171.51
01/30/2018	ROBINSON, VIRGINIA	SBL ADVISOR PROGRAM	67,574.81	14.08	0.00	14.08	92.0	12.95
01/30/2018	CRANE, JEANNE	SBL ADVISOR PROGRAM	216.70	0.14	0.00	0.14	92.0	0.13
01/30/2018	BLUMENTHAL, JAY	SBL ADVISOR PROGRAM	56,385.33	37.59	0.00	37.59	92.0	34.58
01/30/2018	PERICA, NICK	SBL ADVISOR PROGRAM	20,348.06	13.57	0.00	13.57	92.0	12.48

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
01/30/2018	PERICA, NICK	SBL ADVISOR PROGRAM	20,634.79	4.30	0.00	4.30	92.0	3.96
01/30/2018	PRATT, DAN	SBL ADVISOR PROGRAM	78,576.77	52.38	0.00	52.38	92.0	48.19
01/30/2018	PRATT, DAN	SBL ADVISOR PROGRAM	10,009.83	6.67	0.00	6.67	92.0	6.14
01/30/2018	NOWAK, LINDA	SBL ADVISOR PROGRAM	17,941.98	11.96	0.00	11.96	92.0	11.00
01/30/2018	WILSON, MICHAEL	SBL ADVISOR PROGRAM	10,512.18	2.19	0.00	2.19	92.0	2.01
01/30/2018	PACHECO, DANIEL	SBL ADVISOR PROGRAM	7,548.00	5.03	0.00	5.03	92.0	4.63
01/30/2018	SCOTT, MELANIE	SBL ADVISOR PROGRAM	54,889.16	36.59	0.00	36.59	92.0	33.66
01/30/2018	KIMBROUGH, MICHAEL	SBL ADVISOR PROGRAM	33,105.25	22.07	0.00	22.07	92.0	20.30
01/30/2018	SPARTAN, STEPHEN	SBL ADVISOR PROGRAM	17,138.66	11.43	0.00	11.43	92.0	10.52
01/30/2018	HUGGINS, LINDA	SBL ADVISOR PROGRAM	6,249.78	4.17	0.00	4.17	92.0	3.84
01/30/2018	GREENFIELD, CHARLES	SBL ADVISOR PROGRAM	42.01	0.03	0.00	0.03	92.0	0.03
01/30/2018	ALEXANDER, DEBORAH	SBL ADVISOR PROGRAM	6,288.00	4.19	0.00	4.19	92.0	3.85
01/30/2018	SEGRIST, LLOYD	SBL ADVISOR PROGRAM	12,531.37	8.35	0.00	8.35	92.0	7.68
01/30/2018	SCHILLING, BARBARA	SBL ADVISOR PROGRAM	12,623.60	8.42	0.00	8.42	92.0	7.75
01/30/2018	SMITH, MAURICE	SBL ADVISOR PROGRAM	29.38	0.02	0.00	0.02	92.0	0.02
01/30/2018	HAYNES, VICKIE	SBL ADVISOR PROGRAM	9,963.59	6.64	0.00	6.64	92.0	6.11
01/30/2018	SANCHEZ, RICHARD	SBL ADVISOR PROGRAM	34,051.34	22.70	0.00	22.70	92.0	20.88
01/30/2018	SANCHEZ, RICHARD	SBL ADVISOR PROGRAM	8,759.79	5.83	0.00	5.83	92.0	5.36
01/30/2018	LEIGHTON, CAROL	SBL ADVISOR PROGRAM	13,970.02	9.30	0.00	9.30	92.0	8.56
01/30/2018	NOVAK, JAY	SBL ADVISOR PROGRAM	42,084.31	28.06	0.00	28.06	92.0	25.82
01/30/2018	LAHMANN, CYNTHIA	SBL ADVISOR PROGRAM	51,916.55	34.61	0.00	34.61	92.0	31.84
01/30/2018	WOLF, LORRAINE	SBL ADVISOR PROGRAM	948.78	0.63	0.00	0.63	92.0	0.58
01/30/2018	HILL, MICHAEL	SBL ADVISOR PROGRAM	20,013.13	13.34	0.00	13.34	92.0	12.27
01/30/2018	MOREHOUSE, MARIA	SBL ADVISOR PROGRAM	5,009.95	3.34	0.00	3.34	92.0	3.07
01/30/2018	LAHMANN, JAMES	SBL ADVISOR PROGRAM	40,374.60	33.65	0.00	33.65	92.0	30.96
01/30/2018	WYATT, LINDA	SBL ADVISOR PROGRAM	6,708.00	4.47	0.00	4.47	92.0	4.11
01/30/2018	NEFF, SHERRILL	SBL ADVISOR PROGRAM	23,608.96	15.74	0.00	15.74	92.0	14.48
01/30/2018	CHASTAIN, ANDREA	SBL ADVISOR PROGRAM	60,711.91	40.47	0.00	40.47	92.0	37.23
01/30/2018	JOHNSON, JUDY	SBL ADVISOR PROGRAM	56,312.91	37.54	0.00	37.54	92.0	34.54
01/30/2018	DARR, YVONNE	SBL ADVISOR PROGRAM	24,490.83	16.33	0.00	16.33	92.0	15.02
01/30/2018	TUNG, CHAN	SBL ADVISOR PROGRAM	23,697.03	15.80	0.00	15.80	92.0	14.54
01/30/2018	COOPER, KATHERINE	SBL ADVISOR PROGRAM	11,021.26	7.35	0.00	7.35	92.0	6.76
01/30/2018	DAVIS, JOANNE	SBL ADVISOR PROGRAM	8,258.68	5.51	0.00	5.51	92.0	5.07

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
01/30/2018	YEAZEL, JOHN	SBL ADVISOR PROGRAM	69,982.25	46.65	0.00	46.65	92.0	42.92
01/30/2018	SAUNDERS, TONI	SBL ADVISOR PROGRAM	4,598.00	3.07	0.00	3.07	92.0	2.82
01/30/2018	POWELL, MATTHEW	SBL ADVISOR PROGRAM	27,167.14	18.11	0.00	18.11	92.0	16.66
01/30/2018	AGHA-JAFFAR, TAMARA	SBL ADVISOR PROGRAM	8,076.00	5.38	0.00	5.38	92.0	4.95
01/30/2018	MCDOWELL, DENISE	SBL ADVISOR PROGRAM	64,596.67	43.06	0.00	43.06	92.0	39.62
01/30/2018	SUTTON, LINDA	SBL ADVISOR PROGRAM	474.75	0.32	0.00	0.32	92.0	0.29
01/30/2018	BENNETT, CARA	SBL SECUREDESIGNS VA	12,404.05	2.60	0.00	2.60	92.0	2.39
01/30/2018	RHEA, JONNIE	SBL SECUREDESIGNS VA	107,308.66	22.32	0.00	22.32	92.0	20.53
01/30/2018	MCADAM, DANIEL	SBL SECUREDESIGNS VA	107,291.50	22.32	0.00	22.32	92.0	20.53
01/30/2018	DUFFENDACK, PAULA	SBL SECUREDESIGNS VA	26,705.13	10.02	0.00	10.02	92.0	9.22
01/22/2018	WINN, VALDENIA	SBL VARIFLEX VA	150.00	7.50	0.00	7.50	92.0	6.90
01/22/2018	BENNETT, TERESA	SBL VARIFLEX VA	40.00	2.00	0.00	2.00	92.0	1.84
02/01/2018	WINN, VALDENIA	SBL VARIFLEX VA	150.00	7.50	0.00	7.50	92.0	6.90
02/01/2018	BENNETT, TERESA	SBL VARIFLEX VA	40.00	2.00	0.00	2.00	92.0	1.84
* VARIABLE ANNUITIES SUBTOTAL *			\$3,343,888.30	\$2,003.08	\$0.00	\$2,003.08		\$1,842.81
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
01/18/2018	RUBENTHALER, RANDALL	ALLIANCEBERNSTEIN BALANCED SHARES A	0.00	4.38	0.00	4.38	92.0	4.03
01/18/2018	GALLARDO, KAREN	ALLIANCEBERNSTEIN EQUITY INCOME A	0.00	2.88	0.00	2.88	92.0	2.65
01/18/2018	KONECNY, BETTE J LUTES-	ALLIANCEBERNSTEIN GL THEMATIC GROWT	0.00	0.35	0.00	0.35	92.0	0.32
01/18/2018	KONECNY, BETTE J LUTES-	ALLIANCEBERNSTEIN SMALL/MID CAP VAL	0.00	0.51	0.00	0.51	92.0	0.47
01/03/2018	SMITH, SHARRILYN	ALLIANZ GI NFJ LARGE CAP VALUE C	0.00	1.85	0.00	1.85	92.0	1.70
01/03/2018	SMITH, SHARRILYN	ALLIANZ GI NFJ LARGE CAP VALUE C	0.00	4.86	0.00	4.86	92.0	4.47
01/03/2018	SMITH, SHARRILYN	ALLIANZ GI NFJ SMALL CAP VALUE FUND	0.00	5.59	0.00	5.59	92.0	5.14
01/03/2018	SMITH, SHARRILYN	ALLIANZ GI NFJ SMALL CAP VALUE FUND	0.00	15.87	0.00	15.87	92.0	14.60
01/03/2018	SMITH, SHARRILYN	ALLIANZ NFJ DIVIDEND VALUE FUND CLA	0.00	7.72	0.00	7.72	92.0	7.10
01/03/2018	SMITH, SHARRILYN	ALLIANZ NFJ DIVIDEND VALUE FUND CLA	0.00	20.83	0.00	20.83	92.0	19.16
01/25/2018	PRACHT, MARK	ALLIANZ NFJ DIVIDEND VALUE FUND CLA	0.00	7.41	0.00	7.41	92.0	6.82
01/25/2018	PRACHT, MARK	ALLIANZ NFJ LARGE CAP VALUE A	0.00	2.57	0.00	2.57	92.0	2.36
01/18/2018	PRACHT, MARK	AM FUNDS AMERICAN BALANCED A	0.00	4.80	0.00	4.80	92.0	4.42
01/18/2018	RUBENTHALER, RANDALL	AM FUNDS CAPITAL INCOME BUILDER A	0.00	4.68	0.00	4.68	92.0	4.31
01/18/2018	KONECNY, MARK	AM FUNDS CAPITAL INCOME BUILDER A	0.00	5.89	0.00	5.89	92.0	5.42
01/18/2018	ROTHS, BARBARA	AM FUNDS CAPITAL INCOME BUILDER A	0.00	1.86	0.00	1.86	92.0	1.71
01/18/2018	HOUSTON, SAMUEL	AM FUNDS CAPITAL INCOME BUILDER A	0.00	0.76	0.00	0.76	92.0	0.70

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
01/18/2018	KONECNY, MARK	AM FUNDS CAPITAL WORLD GRTH & INC A	0.00	4.11	0.00	4.11	92.0	3.78
01/18/2018	KONECNY, MARK	AM FUNDS FUNDAMENTAL INVESTORS A	0.00	2.40	0.00	2.40	92.0	2.21
01/18/2018	KONECNY, MARK	AM FUNDS GROWTH FUND OF AMERICA A	0.00	3.86	0.00	3.86	92.0	3.55
01/18/2018	PRACHT, MARK	AM FUNDS GROWTH FUND OF AMERICA A	0.00	9.50	0.00	9.50	92.0	8.74
01/18/2018	RUBENTHALER, RANDALL	AM FUNDS ICA A	0.00	4.11	0.00	4.11	92.0	3.78
01/18/2018	KONECNY, MARK	AM FUNDS ICA A	0.00	6.77	0.00	6.77	92.0	6.23
01/18/2018	ROTHS, GLEN	AM FUNDS ICA A	0.00	0.89	0.00	0.89	92.0	0.82
01/18/2018	ROTHS, BARBARA	AM FUNDS ICA A	0.00	0.67	0.00	0.67	92.0	0.62
01/18/2018	PRACHT, MARK	AM FUNDS NEW PERSPECTIVE A	0.00	8.31	0.00	8.31	92.0	7.65
01/18/2018	RUBENTHALER, RANDALL	AM FUNDS SMALLCAP WORLD A	0.00	5.59	0.00	5.59	92.0	5.14
01/18/2018	PRACHT, MARK	AM FUNDS WASHINGTON MUTUAL INVESTOR	0.00	6.47	0.00	6.47	92.0	5.95
/ /	RAYMER, CHRISTOPHER	FIDELITY ADV HEALTH CARE T	0.00	1.62	0.00	1.62	92.0	1.49
/ /	CHRISTIAN TOD, ROBERT	FIDELITY ADV HEALTH CARE T	0.00	10.90	0.00	10.90	92.0	10.03
/ /	EVERETT, TRAVIS	FIDELITY ADV NEW INSIGHTS-CL A	0.00	2.16	0.00	2.16	92.0	1.99
/ /	LAGPACAN, RAYMUND	FIDELITY ADV OVERSEAS	0.00	3.25	0.00	3.25	92.0	2.99
/ /	LAGPACAN, RAYMUND	FIDELITY ADV OVERSEAS	0.00	2.02	0.00	2.02	92.0	1.86
/ /	LOTT TRUST, EDITH	FIDELITY ADV OVERSEAS	0.00	2.90	0.00	2.90	92.0	2.67
/ /	EVERETT, TRAVIS	FIDELITY ADV REAL ESTATE A	0.00	2.22	0.00	2.22	92.0	2.04
/ /	EVERETT, TRAVIS	FIDELITY ADV STOCK SELECTOR ALLCAP	0.00	2.15	0.00	2.15	92.0	1.98
/ /	CHRISTIAN TOD, ROBERT	FIDELITY ADV STRATEGIC INCOME	0.00	3.85	0.00	3.85	92.0	3.54
/ /	KENNEDY, ROBERT	FIDELITY ADV VALUE STRATEGIES A	0.00	9.30	0.00	9.30	92.0	8.56
01/17/2018	PRACHT, MARK	FIDELITY ADV VALUE STRATEGIES A	0.00	14.32	0.00	14.32	92.0	13.17
/ /	RIEMANN TRUST, ARVELLA	FIDELITY ADVISOR VALUE	0.00	10.20	0.00	10.20	92.0	9.38
/ /	RIEMANN TRUST, ARVELLA	FIDELITY BALANCED T	0.00	10.24	0.00	10.24	92.0	9.42
/ /	CROSS TRUST, ALLEN & CHARLA	FIDELITY BALANCED T	0.00	11.05	0.00	11.05	92.0	10.17
/ /	RIEMANN TRUST, ARVELLA	FIDELITY DIV GROWTH T	0.00	15.67	0.00	15.67	92.0	14.42
/ /	CHRISTIAN TOD, ROBERT	FIDELITY DIV GROWTH T	0.00	11.16	0.00	11.16	92.0	10.27
/ /	EVERETT, TRAVIS	FIDELITY DIVERSIFIED INTL A	0.00	0.62	0.00	0.62	92.0	0.57
/ /	EVERETT, TRAVIS	FIDELITY DIVERSIFIED STOCK A	0.00	1.88	0.00	1.88	92.0	1.73
/ /	EVERETT, TRAVIS	FIDELITY DIVIDEND GROWTH A	0.00	2.46	0.00	2.46	92.0	2.26
/ /	EVERETT, TRAVIS	FIDELITY DIVIDEND GROWTH A	0.00	4.64	0.00	4.64	92.0	4.27
/ /	KENNEDY, ROBERT	FIDELITY EMERGING MARKET A	0.00	0.72	0.00	0.72	92.0	0.66
/ /	EVERETT, TRAVIS	FIDELITY EMERGING MARKETS A	0.00	0.49	0.00	0.49	92.0	0.45

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
/ /	EVERETT, TRAVIS	FIDELITY EMERGING MARKETS A	0.00	4.08	0.00	4.08	92.0	3.75
/ /	RANCILIO, KENNETH	FIDELITY EQUITY GROWTH A	0.00	0.96	0.00	0.96	92.0	0.88
/ /	LAGPACAN, RAYMUND	FIDELITY EQUITY GROWTH T	0.00	9.64	0.00	9.64	92.0	8.87
/ /	LAGPACAN, RAYMUND	FIDELITY EQUITY GROWTH T	0.00	6.47	0.00	6.47	92.0	5.95
/ /	RIEMANN TRUST, ARVELLA	FIDELITY EQUITY GROWTH T	0.00	30.85	0.00	30.85	92.0	28.38
/ /	HAYES, BEN	FIDELITY EQUITY GROWTH T	0.00	35.38	0.00	35.38	92.0	32.55
/ /	HEARD, DAVID	FIDELITY EQUITY GROWTH T	0.00	1.14	0.00	1.14	92.0	1.05
/ /	LOTT TRUST, EDITH	FIDELITY EQUITY GROWTH T	0.00	26.22	0.00	26.22	92.0	24.12
/ /	LAGPACAN, RAYMUND	FIDELITY EQUITY INCOME	0.00	9.10	0.00	9.10	92.0	8.37
/ /	LAGPACAN, RAYMUND	FIDELITY EQUITY INCOME	0.00	9.14	0.00	9.14	92.0	8.41
/ /	RIEMANN TRUST, ARVELLA	FIDELITY EQUITY INCOME	0.00	34.71	0.00	34.71	92.0	31.93
/ /	LOTT TRUST, EDITH	FIDELITY EQUITY INCOME	0.00	40.06	0.00	40.06	92.0	36.86
/ /	HAYES, MARTHA	FIDELITY EQUITY INCOME A	0.00	0.58	0.00	0.58	92.0	0.53
/ /	HAYES, BEN	FIDELITY EQUITY INCOME A	0.00	0.59	0.00	0.59	92.0	0.54
/ /	EVERETT, TRAVIS	FIDELITY FINANCIAL SERVICES A	0.00	0.81	0.00	0.81	92.0	0.75
/ /	EVERETT, TRAVIS	FIDELITY FINANCIAL SERVICES A	0.00	3.78	0.00	3.78	92.0	3.48
/ /	EVERETT, TRAVIS	FIDELITY GOV'T MMKT DAILY MONEY C	0.00	3.11	0.00	3.11	92.0	2.86
/ /	LOTT TRUST, EDITH	FIDELITY GOV'T MMKT DAILY MONEY C	0.00	0.80	0.00	0.80	92.0	0.74
/ /	EVERETT, TRAVIS	FIDELITY GOV'T MMKT DAILY MONEY C	0.00	3.22	0.00	3.22	92.0	2.96
/ /	CHRISTIAN TOD, ROBERT	FIDELITY GOV'T MMKT DAILY MONEY C	0.00	3.22	0.00	3.22	92.0	2.96
/ /	KENNEDY, ROBERT	FIDELITY GROWTH & INCOME A	0.00	4.18	0.00	4.18	92.0	3.85
/ /	EVERETT, TRAVIS	FIDELITY GROWTH & INCOME A	0.00	1.84	0.00	1.84	92.0	1.69
/ /	EVERETT, TRAVIS	FIDELITY HIGH INCOME A	0.00	0.54	0.00	0.54	92.0	0.50
/ /	KENNEDY, ROBERT	FIDELITY HIGH INCOME ADVANTAGE A	0.00	1.06	0.00	1.06	92.0	0.98
/ /	EVERETT, TRAVIS	FIDELITY HIGH INCOME ADVANTAGE A	0.00	1.98	0.00	1.98	92.0	1.82
/ /	RIEMANN TRUST, ARVELLA	FIDELITY HIGH INCOME T	0.00	3.77	0.00	3.77	92.0	3.47
/ /	LOTT TRUST, EDITH	FIDELITY HIGH INCOME T	0.00	3.20	0.00	3.20	92.0	2.94
/ /	RIEMANN TRUST, ARVELLA	FIDELITY MIDCAP T	0.00	5.54	0.00	5.54	92.0	5.10
/ /	RAYMER, CHRISTOPHER	FIDELITY MIDCAP T	0.00	1.38	0.00	1.38	92.0	1.27
/ /	EVERETT, TRAVIS	FIDELITY TECHNOLOGY A	0.00	0.67	0.00	0.67	92.0	0.62
/ /	HAYES, BEN	FIDELITY TECHNOLOGY T	0.00	1.84	0.00	1.84	92.0	1.69
/ /	CHRISTIAN TOD, ROBERT	FIDELITY TECHNOLOGY T	0.00	6.86	0.00	6.86	92.0	6.31
01/31/2018	MILLER, WARREN	FRANKLIN BALANCE SHEET INVST A	0.00	15.09	0.00	15.09	92.0	13.88

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
01/31/2018	LAWRENCE POLICE	FRANKLIN BALANCED A	0.00	4.06	0.00	4.06	92.0	3.74
01/22/2018	KONECNY, BETTE J LUTES-	FRANKLIN BIOTECHNOLOGY DISCOVERY A	0.00	0.10	0.00	0.10	92.0	0.09
01/31/2018	BELL, BRAYDEN	FRANKLIN BIOTECHNOLOGY DISCOVERY A	0.00	0.94	0.00	0.94	92.0	0.86
01/31/2018	WYSSMAN, JOHN	FRANKLIN COREFOLIO 529 PORT A	0.00	2.15	0.00	2.15	92.0	1.98
01/31/2018	BRIMER JR, ALBERT	FRANKLIN DYNATECH A	0.00	12.90	0.00	12.90	92.0	11.87
01/31/2018	ATKINSON, MARSHA	FRANKLIN DYNATECH A	0.00	2.36	0.00	2.36	92.0	2.17
01/31/2018	WEBB, STAN	FRANKLIN DYNATECH A	0.00	2.52	0.00	2.52	92.0	2.32
01/31/2018	HENDERSON, SUSAN	FRANKLIN DYNATECH A	0.00	10.55	0.00	10.55	92.0	9.71
01/31/2018	RHEA, JONNIE	FRANKLIN DYNATECH A	0.00	30.16	0.00	30.16	92.0	27.75
01/31/2018	ATKINSON, MARSHA	FRANKLIN DYNATECH A	0.00	1.34	0.00	1.34	92.0	1.23
01/31/2018	BELL, BRAYDEN	FRANKLIN GROWTH A	0.00	18.57	0.00	18.57	92.0	17.08
01/31/2018	MILLER, WARREN	FRANKLIN GROWTH A	0.00	30.04	0.00	30.04	92.0	27.64
01/31/2018	ATKINSON, MARSHA	FRANKLIN GROWTH A	0.00	8.57	0.00	8.57	92.0	7.88
01/31/2018	VALANOS, ELENI	FRANKLIN GROWTH A	0.00	1.16	0.00	1.16	92.0	1.07
01/31/2018	ATKINSON, MARSHA	FRANKLIN GROWTH A	0.00	9.59	0.00	9.59	92.0	8.82
01/31/2018	WEBB, STAN	FRANKLIN GROWTH A	0.00	5.81	0.00	5.81	92.0	5.35
01/31/2018	HENDERSON, SUSAN	FRANKLIN GROWTH A	0.00	10.15	0.00	10.15	92.0	9.34
01/31/2018	ATKINSON, MARSHA	FRANKLIN GROWTH OPP A	0.00	2.94	0.00	2.94	92.0	2.70
01/31/2018	PETERSON, VICKIE	FRANKLIN HIGH INCOME A	0.00	0.78	0.00	0.78	92.0	0.72
01/31/2018	RHEA, JONNIE	FRANKLIN HIGH INCOME A	0.00	2.76	0.00	2.76	92.0	2.54
01/31/2018	ATKINSON, MARSHA	FRANKLIN HIGH INCOME A	0.00	1.26	0.00	1.26	92.0	1.16
01/31/2018	WEBB, STAN	FRANKLIN HIGH INCOME A	0.00	1.02	0.00	1.02	92.0	0.94
01/31/2018	HENDERSON, SUSAN	FRANKLIN HIGH INCOME A	0.00	4.16	0.00	4.16	92.0	3.83
01/22/2018	RUBENTHALER, RANDALL	FRANKLIN INCOME A	0.00	5.41	0.00	5.41	92.0	4.98
01/31/2018	RHEA, JONNIE	FRANKLIN INCOME A	0.00	20.88	0.00	20.88	92.0	19.21
01/31/2018	SMITH, PHILLIP	FRANKLIN INCOME A	0.00	4.06	0.00	4.06	92.0	3.74
01/31/2018	CROSS, MAX	FRANKLIN INCOME A	0.00	50.11	0.00	50.11	92.0	46.10
01/31/2018	LOZANO, RODOLFO	FRANKLIN INCOME A	0.00	4.12	0.00	4.12	92.0	3.79
01/31/2018	WEBB, STAN	FRANKLIN INCOME A	0.00	3.33	0.00	3.33	92.0	3.06
01/31/2018	ATKINSON, MARSHA	FRANKLIN INCOME A	0.00	4.11	0.00	4.11	92.0	3.78
01/31/2018	HENDERSON, SUSAN	FRANKLIN INCOME A	0.00	4.40	0.00	4.40	92.0	4.05
01/31/2018	LEIGHTON, CAROL	FRANKLIN INCOME A	0.00	22.63	0.00	22.63	92.0	20.82
01/31/2018	PETERSEN, RAYMOND	FRANKLIN INCOME A	0.00	1.43	0.00	1.43	92.0	1.32

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
01/31/2018	DUMBAULD, PATRICIA	FRANKLIN INCOME A	0.00	0.89	0.00	0.89	92.0	0.82
01/31/2018	MILLER, WARREN	FRANKLIN MUTUAL FINANCIAL SERVICES	0.00	8.45	0.00	8.45	92.0	7.77
01/31/2018	ATKINSON, MARSHA	FRANKLIN MUTUAL FINANCIAL SERVICES	0.00	2.52	0.00	2.52	92.0	2.32
01/31/2018	BELL, BRAYDEN	FRANKLIN MUTUAL GLOBAL DISCOVERY A	0.00	5.53	0.00	5.53	92.0	5.09
01/31/2018	WEBB, STAN	FRANKLIN MUTUAL GLOBAL DISCOVERY A	0.00	3.32	0.00	3.32	92.0	3.05
01/22/2018	KONECNY, BETTE J LUTES-	FRANKLIN MUTUAL SHARES A	0.00	0.70	0.00	0.70	92.0	0.64
01/31/2018	PETERSON, VICKIE	FRANKLIN MUTUAL SHARES A	0.00	6.35	0.00	6.35	92.0	5.84
01/31/2018	HIEGER, STEVEN	FRANKLIN MUTUAL SHARES A	0.00	7.15	0.00	7.15	92.0	6.58
01/31/2018	BRIMER JR, ALBERT	FRANKLIN MUTUAL SHARES A	0.00	8.14	0.00	8.14	92.0	7.49
01/31/2018	ATKINSON, MARSHA	FRANKLIN MUTUAL SHARES A	0.00	11.09	0.00	11.09	92.0	10.20
01/31/2018	VALANOS, ELENI	FRANKLIN MUTUAL SHARES A	0.00	3.78	0.00	3.78	92.0	3.48
01/31/2018	RHEA, JONNIE	FRANKLIN MUTUAL SHARES A	0.00	7.15	0.00	7.15	92.0	6.58
01/31/2018	LOZANO, RODOLFO	FRANKLIN MUTUAL SHARES A	0.00	6.52	0.00	6.52	92.0	6.00
01/31/2018	WEBB, STAN	FRANKLIN MUTUAL SHARES A	0.00	5.00	0.00	5.00	92.0	4.60
01/31/2018	ATKINSON, MARSHA	FRANKLIN MUTUAL SHARES A	0.00	6.06	0.00	6.06	92.0	5.58
01/31/2018	LEIGHTON, CAROL	FRANKLIN MUTUAL SHARES A	0.00	54.09	0.00	54.09	92.0	49.76
01/31/2018	WARRELL, MARK	FRANKLIN MUTUAL SHARES A	0.00	4.99	0.00	4.99	92.0	4.59
01/31/2018	PETERSEN, RAYMOND	FRANKLIN MUTUAL SHARES A	0.00	2.24	0.00	2.24	92.0	2.06
01/31/2018	RAYMER, RICHARD	FRANKLIN MUTUAL SHARES A	0.00	11.74	0.00	11.74	92.0	10.80
01/31/2018	MILLER, WARREN	FRANKLIN MUTUAL SHARES A	0.00	33.73	0.00	33.73	92.0	31.03
01/31/2018	PETERSEN, RAYMOND	FRANKLIN REAL RETURN A	0.00	1.51	0.00	1.51	92.0	1.39
01/31/2018	RHEA, JONNIE	FRANKLIN SMALL-MIDCAP GROWTH A	0.00	10.88	0.00	10.88	92.0	10.01
01/31/2018	MILLER, WARREN	FRANKLIN SMALL-MIDCAP GROWTH A	0.00	5.99	0.00	5.99	92.0	5.51
01/31/2018	BELL, BRAYDEN	FRANKLIN SMALL-MIDCAP GROWTH A	0.00	4.72	0.00	4.72	92.0	4.34
01/31/2018	HIEGER, STEVEN	FRANKLIN SMALL-MIDCAP GROWTH A	0.00	2.44	0.00	2.44	92.0	2.24
01/31/2018	VALANOS, ELENI	FRANKLIN SMALL-MIDCAP GROWTH A	0.00	1.77	0.00	1.77	92.0	1.63
01/31/2018	PETERSON, VICKIE	FRANKLIN US GOVT SEC FUND A	0.00	0.97	0.00	0.97	92.0	0.89
01/31/2018	DUMBAULD, PATRICIA	FRANKLIN US GOVT SEC FUND A	0.00	0.84	0.00	0.84	92.0	0.77
01/22/2018	HATJE, ROBERT	FRANKLIN UTILITIES A	0.00	4.74	0.00	4.74	92.0	4.36
01/31/2018	LAWRENCE POLICE	FRANKLIN UTILITIES A	0.00	48.96	0.00	48.96	92.0	45.04
01/31/2018	PACHANKIS, JOHANNE	FT FOUNDING FUNDS ALLOC A	0.00	4.42	0.00	4.42	92.0	4.07
01/31/2018	THOMAS, DAVID	FT FOUNDING FUNDS ALLOC A	0.00	2.07	0.00	2.07	92.0	1.90
01/31/2018	THOMAS, DAVID	FT FOUNDING FUNDS ALLOC A	0.00	10.00	0.00	10.00	92.0	9.20

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
01/31/2018	MILLER, WARREN	FT MUTUAL BEACON FUND A	0.00	6.91	0.00	6.91	92.0	6.36
01/31/2018	BELL, BRAYDEN	FT MUTUAL EUROPEAN FUND A	0.00	1.72	0.00	1.72	92.0	1.58
01/25/2018	KONECNY, MARK	INVESCO BALANCED RISK ALLOCATION A	0.00	25.31	0.00	25.31	92.0	23.29
01/25/2018	CROSS, DIANE	INVESCO BALANCED RISK ALLOCATION A	0.00	10.12	0.00	10.12	92.0	9.31
01/25/2018	HUCKINS, VERNON	INVESCO BALANCED RISK ALLOCATION A	0.00	10.10	0.00	10.10	92.0	9.29
01/25/2018	HOUSTON, CAMMY	INVESCO BALANCED RISK ALLOCATION A	0.00	13.16	0.00	13.16	92.0	12.11
01/25/2018	ROTHS, GLEN	INVESCO BALANCED RISK ALLOCATION A	0.00	4.04	0.00	4.04	92.0	3.72
01/25/2018	PRACHT, MARK	INVESCO BALANCED RISK ALLOCATION A	0.00	7.99	0.00	7.99	92.0	7.35
01/25/2018	KONECNY, MARK	INVESCO CHARTER FUND A	0.00	38.86	0.00	38.86	92.0	35.75
01/25/2018	CROSS, DIANE	INVESCO CHARTER FUND A	0.00	18.72	0.00	18.72	92.0	17.22
01/25/2018	HOUSTON, CAMMY	INVESCO CHARTER FUND A	0.00	25.81	0.00	25.81	92.0	23.75
01/25/2018	ROTHS, GLEN	INVESCO CHARTER FUND A	0.00	3.45	0.00	3.45	92.0	3.17
01/25/2018	GREENING, CHRISTOPHER	INVESCO CHARTER FUND A	0.00	6.85	0.00	6.85	92.0	6.30
01/25/2018	HOUSTON, SAMUEL	INVESCO CHARTER FUND A	0.00	3.53	0.00	3.53	92.0	3.25
01/25/2018	CLARK, TERENCE	INVESCO CHARTER FUND A	0.00	8.39	0.00	8.39	92.0	7.72
01/25/2018	GREENING, PATRICIA	INVESCO DEVELOPING MARKETS A	0.00	1.46	0.00	1.46	92.0	1.34
01/25/2018	PRACHT, MARK	INVESCO HIGH YIELD FUND A	0.00	7.85	0.00	7.85	92.0	7.22
01/22/2018	MCADAM, DANIEL	JP MORGAN INVESTOR CONSERVATIVE GRO	0.00	25.43	0.00	25.43	92.0	23.40
01/09/2018	RUBENTHALER, RANDALL	KANSAS MUNICIPAL FUND CLASS A	0.00	11.76	0.00	11.76	92.0	10.82
01/22/2018	KONECNY, BETTE J LUTES-	LORD ABBETT MID CAP STOCK A	0.00	2.39	0.00	2.39	92.0	2.20
01/19/2018	MCADAM, DANIEL	MFS GOVERNMENT SECURITIES A	0.00	0.48	0.00	0.48	92.0	0.44
01/18/2018	PRACHT, MARK	PIMCO TOTAL RETURN A	0.00	6.60	0.00	6.60	92.0	6.07
01/10/2018	MCADAM, DANIEL	PRUDENTIAL SHORT- TERM CORPORATE BO	0.00	1.04	0.00	1.04	92.0	0.96
01/10/2018	MCADAM, DANIEL	PRUDENTIAL TOTAL RETURN BOND CL A	0.00	1.28	0.00	1.28	92.0	1.18
01/18/2018	PRACHT, MARK	RMB MENDON FINANCIAL LNG/SHRT FUND	0.00	16.00	0.00	16.00	92.0	14.72
01/31/2018	BRIMER JR, ALBERT	TEMPLETON DEVELOPING MKTS A	0.00	2.13	0.00	2.13	92.0	1.96
01/31/2018	BAKER, CHARLES	TEMPLETON DEVELOPING MKTS A	0.00	0.08	0.00	0.08	92.0	0.07
01/31/2018	MILLER, WARREN	TEMPLETON DEVELOPING MKTS A	0.00	5.33	0.00	5.33	92.0	4.90
01/31/2018	BRIMER JR, ALBERT	TEMPLETON FOREIGN FUND A	0.00	11.63	0.00	11.63	92.0	10.70
01/31/2018	LEIGHTON, CAROL	TEMPLETON GLOBAL BOND A	0.00	4.94	0.00	4.94	92.0	4.54
01/31/2018	ATKINSON, MARSHA	TEMPLETON GLOBAL OPP A	0.00	2.07	0.00	2.07	92.0	1.90
01/22/2018	RUBENTHALER, RANDALL	TEMPLETON GROWTH A	0.00	6.47	0.00	6.47	92.0	5.95
01/31/2018	RAYMER, RICHARD	TEMPLETON GROWTH A	0.00	1.40	0.00	1.40	92.0	1.29

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
01/31/2018	BRIMER JR, ALBERT	TEMPLETON GROWTH A	0.00	9.72	0.00	9.72	92.0	8.94
01/31/2018	PETERSON, VICKIE	TEMPLETON GROWTH A	0.00	3.80	0.00	3.80	92.0	3.50
01/31/2018	HIEGER, STEVEN	TEMPLETON GROWTH A	0.00	3.93	0.00	3.93	92.0	3.62
01/31/2018	LAWRENCE POLICE	TEMPLETON GROWTH A	0.00	16.73	0.00	16.73	92.0	15.39
01/31/2018	VALANOS, ELENI	TEMPLETON GROWTH A	0.00	1.12	0.00	1.12	92.0	1.03
01/31/2018	BAKER, KRISTI	TEMPLETON GROWTH A	0.00	0.26	0.00	0.26	92.0	0.24
01/31/2018	ELMORE, DAVID	TEMPLETON GROWTH A	0.00	0.68	0.00	0.68	92.0	0.63
01/31/2018	LOZANO, RODOLFO	TEMPLETON GROWTH A	0.00	6.13	0.00	6.13	92.0	5.64
01/31/2018	WEBB, STAN	TEMPLETON GROWTH A	0.00	3.05	0.00	3.05	92.0	2.81
01/31/2018	LEIGHTON, CAROL	TEMPLETON GROWTH A	0.00	45.46	0.00	45.46	92.0	41.82
01/31/2018	WARRELL, MARK	TEMPLETON GROWTH A	0.00	4.72	0.00	4.72	92.0	4.34
01/31/2018	MILLER, WARREN	TEMPLETON GROWTH A	0.00	12.77	0.00	12.77	92.0	11.75
01/31/2018	SMITH, PHILLIP	TEMPLETON GROWTH A	0.00	6.62	0.00	6.62	92.0	6.09
01/31/2018	VALANOS, ELENI	TEMPLETON GROWTH A	0.00	0.84	0.00	0.84	92.0	0.77
01/31/2018	BELL, BRAYDEN	TEMPLETON WORLD A	0.00	0.76	0.00	0.76	92.0	0.70
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *			\$0.00	\$1,524.13	\$0.00	\$1,524.13		\$1,402.20
*** DIRECT TRANSACTIONS TOTAL ***			\$3,355,263.30	\$3,948.60	\$0.00	\$3,948.60		\$3,632.67
<u>ADJUSTMENTS</u>								
02/15/2018		*AI INSIGHT: CURRENT MONTH	0.00					-7.00
02/15/2018		*ALBRIDGE: LIGHT USER	0.00					-76.00
02/15/2018		*E & O INSURANCE: CURRENT MONTH INS	0.00					-300.00
02/15/2018		*FINRA: DE INDIVIDUAL REG. FEE	0.00					-65.00
02/15/2018		*GLOBAL RELAY: FACEBOOK	0.00					-5.00
02/15/2018		*GLOBAL RELAY: WEBSITE	0.00					-15.00
02/15/2018		*GLOBAL RELAY: YOUTUBE	0.00					-25.00
02/15/2018		*MARKETING LIBRARY: MARKETING LIBRA	0.00					-20.00
02/15/2018		*TECHNOLOGY: CURRENT MONTH BASIC	0.00					-180.00
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00	\$0.00	\$0.00		\$-693.00

NOTES: * - Indicates adjustment is not included in 1099 Earnings

** - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount & Gross Commission displayed

BROKER COMMISSION TOTALS

Broker Transactions	\$3,632.67
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-693.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$2,939.67
Year-to-date Gross	\$12,197.21
Year-to-date Earnings	\$11,221.49