CONCORDE INVESTMENT SERVICES

**COMMISSION STATEMENT** 

**September 15, 2017** 

BROKER #: B132

BRANCH: DAVID MICHAEL BREEDL

**DAVID MIKE BREEDLOVE** 1024 Pruitt Place

Tyler, TX 75703

| DATE       | CLIENT                       | INVESTMENT                         | INVESTMENT<br>AMOUNT | GROSS<br>COMMISSION | RATE | NET<br>COMMISSION | CLEARING<br>CHARGE | BROKER<br>COMMISSION |
|------------|------------------------------|------------------------------------|----------------------|---------------------|------|-------------------|--------------------|----------------------|
|            |                              |                                    |                      |                     |      |                   |                    |                      |
|            |                              | BROKER TRANS                       | ACTIONS              |                     |      |                   |                    |                      |
| PRODUCT CA | TEGORY: INTERVAL FUNDS       |                                    |                      |                     |      |                   |                    |                      |
| 08/18/2017 | LADNER TRUST                 | BR TOTAL INC & REAL ESTATE FUND A  | 0.00                 | 29.17               | 90.0 | 26.25             | 0.00               | 26.25                |
|            |                              | * INTERVAL FUNDS SUBTOTAL *        | \$0.00               | \$29.17             |      | \$26.25           | \$0.00             | \$26.25              |
| PRODUCT CA | TEGORY: MUTUAL FUNDS         |                                    |                      |                     |      |                   |                    |                      |
| / /        | KENNEDY, EVELYN              | FIDELITY ENERGY T                  | 0.00                 | 1.78                | 90.0 | 1.60              | 0.00               | 1.60                 |
| / /        | KENNEDY, EVELYN              | FIDELITY EQUITY GROWTH T           | 0.00                 | 7.85                | 90.0 | 7.07              | 0.00               | 7.07                 |
|            |                              | * MUTUAL FUNDS SUBTOTAL *          | \$0.00               | \$9.63              |      | \$8.67            | \$0.00             | \$8.67               |
| PRODUCT CA | TEGORY: VARIABLE ANNUITIES   |                                    |                      |                     |      |                   |                    |                      |
| 08/31/2017 | BREEDLOVE, TOMMYE            | JNL ELITE ACCESS W/ LIQUIDITY      | 3,938.36             | 3.28                | 90.0 | 2.95              | 0.00               | 2.95                 |
| 08/31/2017 | SPEED, LINDA                 | JNL PERSPECTIVE II 05/05           | 37,315.13            | 31.10               | 90.0 | 27.99             | 0.00               | 27.99                |
| 08/31/2017 | CAPEL, JIMMY                 | JNL PERSPECTIVE II 05/05           | 41,724.63            | 34.77               | 90.0 | 31.29             | 0.00               | 31.29                |
|            |                              | * VARIABLE ANNUITIES SUBTOTAL *    | \$82,978.12          | \$69.15             |      | \$62.23           | \$0.00             | \$62.23              |
| PRODUCT CA | TEGORY: MUTUAL FUND 12B1 TR  | AILS                               |                      |                     |      |                   |                    |                      |
| 08/09/2017 | KLINGER, PATRICIA            | BLUEROCK TOTAL INC & REAL ESTATE   | 0.00                 | 2.39                | 90.0 | 2.15              | 0.00               | 2.15                 |
| 08/09/2017 | SPERRY JR, ROBERT            | BLUEROCK TOTAL INC & REAL ESTATE   | 0.00                 | 0.90                | 90.0 | 0.81              | 0.00               | 0.81                 |
| 08/09/2017 | SPERRY, LYNNE BREEDLOVE      | BLUEROCK TOTAL INC & REAL ESTATE   | 0.00                 | 0.80                | 90.0 | 0.72              | 0.00               | 0.72                 |
| 08/17/2017 | SMITH, BETTY                 | COLUMBIA DIVIDEND OPP A            | 0.00                 | 2.52                | 90.0 | 2.27              | 0.00               | 2.27                 |
| 08/21/2017 | SMITH, JESSE                 | PIMCO INCOME FUND CLASS A          | 0.00                 | 4.66                | 90.0 | 4.19              | 0.00               | 4.19                 |
| 08/21/2017 | SMITH, BETTY                 | PIMCO INCOME FUND CLASS A          | 0.00                 | 12.83               | 90.0 | 11.55             | 0.00               | 11.55                |
| 08/21/2017 | GONZALES, CARMEN             | PIMCO INCOME FUND CLASS A          | 0.00                 | 1.78                | 90.0 | 1.60              | 0.00               | 1.60                 |
| 08/21/2017 | CAPEL, JIMMY                 | PIMCO INCOME FUND CLASS A          | 0.00                 | 15.10               | 90.0 | 13.59             | 0.00               | 13.59                |
| 08/21/2017 | CAPEL, JIMMY                 | PIMCO INCOME FUND CLASS A          | 0.00                 | 64.24               | 90.0 | 57.82             | 0.00               | 57.82                |
| 08/21/2017 | CAPEL TRUST, NARLENE FORTENB | PIMCO INCOME FUND CLASS A          | 0.00                 | 15.42               | 90.0 | 13.88             | 0.00               | 13.88                |
| 08/21/2017 | CAPEL, BETTYE                | PIMCO INCOME FUND CLASS A          | 0.00                 | 10.71               | 90.0 | 9.64              | 0.00               | 9.64                 |
| 08/21/2017 | LADNER TRUST                 | PIMCO INCOME FUND CLASS A          | 0.00                 | 66.64               | 90.0 | 59.98             | 0.00               | 59.98                |
| 08/21/2017 | SMITH, JESSE                 | PIMCO INVESTMENT GRADE CORP BOND A | 0.00                 | 2.26                | 90.0 | 2.03              | 0.00               | 2.03                 |

NOTES: \* - Indicates adjustment is not included in 1099 Earnings

<sup>\*\* -</sup> Indicates adjustment is not included in Totals or Commissions

<sup>^</sup>Date - Split Trade - full Investment Amount & Gross Commission displayed

| DATE       | CLIENT              | INVESTMENT                           | INVESTMENT<br>AMOUNT | GROSS<br>COMMISSION | RATE | NET<br>COMMISSION | CLEARING<br>CHARGE | BROKER<br>COMMISSION |
|------------|---------------------|--------------------------------------|----------------------|---------------------|------|-------------------|--------------------|----------------------|
|            |                     | BROKER TRANS                         | SACTIONS             |                     |      |                   |                    |                      |
| PRODUCT CA | TEGORY: MUTUAL FUND | 12B1 TRAILS                          |                      |                     |      |                   |                    |                      |
| 08/21/2017 | SMITH, BETTY        | PIMCO INVESTMENT GRADE CORP BOND A   | 0.00                 | 6.21                | 90.0 | 5.59              | 0.00               | 5.59                 |
| 08/21/2017 | LADNER TRUST        | PIMCO INVESTMENT GRADE CORP BOND A   | 0.00                 | 43.99               | 90.0 | 39.59             | 0.00               | 39.59                |
| 08/21/2017 | SMITH, JESSE        | PIMCO TOTAL RETURN A                 | 0.00                 | 2.18                | 90.0 | 1.96              | 0.00               | 1.96                 |
| 08/21/2017 | SMITH, BETTY        | PIMCO TOTAL RETURN A                 | 0.00                 | 5.99                | 90.0 | 5.39              | 0.00               | 5.39                 |
|            |                     | * MUTUAL FUND 12B1 TRAILS SUBTOTAL * | \$0.00               | \$258.62            |      | \$232.76          | \$0.00             | \$232.76             |
|            |                     | *** BROKER TRANSACTIONS TOTAL ***    | \$82,978.12          | \$366.57            |      | \$329.91          | \$0.00             | \$329.91             |
|            |                     | ADJUSTME                             | ents                 |                     |      |                   |                    |                      |
| 09/15/2017 |                     | *ALBRIDGE: ALBRIDGE                  | 0.00                 |                     |      |                   |                    | -100.00              |
| 09/15/2017 |                     | *E & O INSURANCE: CURRENT MONTH      | 0.00                 |                     |      |                   |                    | -300.00              |
| 09/15/2017 |                     | *MARKETING LIBRARY: MARKETING        | 0.00                 |                     |      |                   |                    | -20.00               |
| 09/15/2017 |                     | *TECHNOLOGY: ADMIN                   | 0.00                 |                     |      |                   |                    | -100.00              |
| 09/15/2017 |                     | *TECHNOLOGY: ADMIN                   | 0.00                 |                     |      |                   |                    | -100.00              |
| 09/15/2017 |                     | *TECHNOLOGY: ADMIN                   | 0.00                 |                     |      |                   |                    | -100.00              |
| 09/15/2017 |                     | *TECHNOLOGY: CURRENT MONTH TECH      | 0.00                 |                     |      |                   |                    | -275.00              |
|            |                     | *** ADJUSTMENTS TOTAL ***            | \$0.00               | \$0.00              |      | \$-995.00         | \$0.00             | \$-995.00            |

## BROKER COMMISSION TOTALS

| Broker   | Transactions  | \$329.91  |
|----------|---------------|-----------|
| Split    | Transactions  | \$0.00    |
| Override | Transactions  | \$0.00    |
|          | Adjustments   | \$-995.00 |
|          | Payroll Draw  | \$0.00    |
|          | Base Salary   | \$0.00    |
| Prior Pe | eriod Balance | \$-474.39 |
| FINE     | RA Assessment | \$0.00    |
| SII      | PC Assessment | \$0.00    |
|          |               |           |

Please Retain for Your Records
THERE WILL BE NO CHECK THIS PERIOD

| Balance Forward       | \$-1,139.48 |
|-----------------------|-------------|
| Year-to-date Gross    | \$29,541.23 |
| Year-to-date Earnings | \$26,543.18 |