BROKER

## Concorde 🙆

## **COMMISSION STATEMENT**

October 15, 2017

INVESTMENT

B151-JASON/MARIA BAIRD/BONGIOVANNI

BROKER #: B151 Terminated 12/31/2016

NET

BRANCH: SECURE ASSET FINANCI

CLEARING

GROSS

, MI

08/31/2017 WAX, LUBENA BLK EQUITY DIVIDEND C 0.00 30.58 0.00	ON RAT	TE COMMISSION
PRODUCT CATEGORY: MUTUAL FUNDS  08/31/2017 WAX, LUBENA BLACKROCK 19452P735 0.00 0.02 0.00  08/31/2017 WAX, LUBENA BLACKROCK 19452P735 0.00 0.04 0.00  08/31/2017 WAX, LUBENA BLACKROCK 19452P735 0.00 1.91 0.00  08/31/2017 WAX, LUBENA BLK EQUITY DIVIDEND C 0.00 6.42 0.00  08/31/2017 WAX, LUBENA BLK EQUITY DIVIDEND C 0.00 2.14 0.00  08/31/2017 WAX, LUBENA BLK EQUITY DIVIDEND C 0.00 23.44 0.00  08/31/2017 WAX, LUBENA BLK EQUITY DIVIDEND C 0.00 30.58 0.00  08/31/2017 WAX, LUBENA BLK EQUITY DIVIDEND C 0.00 10.19 0.00  08/31/2017 WAX, LUBENA BLK EQUITY DIVIDEND C 0.00 7.81 0.00		
08/31/2017       WAX, LUBENA       BLACKROCK 19452P735       0.00       0.02       0.00         08/31/2017       WAX, LUBENA       BLACKROCK 19452P735       0.00       0.04       0.00         08/31/2017       WAX, LUBENA       BLACKROCK 19452P735       0.00       1.91       0.00         08/31/2017       WAX, LUBENA       BLK EQUITY DIVIDEND C       0.00       6.42       0.00         08/31/2017       WAX, LUBENA       BLK EQUITY DIVIDEND C       0.00       23.44       0.00         08/31/2017       WAX, LUBENA       BLK EQUITY DIVIDEND C       0.00       30.58       0.00         08/31/2017       WAX, LUBENA       BLK EQUITY DIVIDEND C       0.00       10.19       0.00         08/31/2017       WAX, LUBENA       BLK EQUITY DIVIDEND C       0.00       7.81       0.00		
08/31/2017       WAX, LUBENA       BLACKROCK 19452P735       0.00       0.04       0.00         08/31/2017       WAX, LUBENA       BLACKROCK 19452P735       0.00       1.91       0.00         08/31/2017       WAX, LUBENA       BLK EQUITY DIVIDEND C       0.00       6.42       0.00         08/31/2017       WAX, LUBENA       BLK EQUITY DIVIDEND C       0.00       23.44       0.00         08/31/2017       WAX, LUBENA       BLK EQUITY DIVIDEND C       0.00       30.58       0.00         08/31/2017       WAX, LUBENA       BLK EQUITY DIVIDEND C       0.00       7.81       0.00         08/31/2017       WAX, LUBENA       BLK EQUITY DIVIDEND C       0.00       7.81       0.00		
08/31/2017 WAX, LUBENA BLACKROCK 19452P735 0.00 1.91 0.00 08/31/2017 WAX, LUBENA BLK EQUITY DIVIDEND C 0.00 6.42 0.00 08/31/2017 WAX, LUBENA BLK EQUITY DIVIDEND C 0.00 2.14 0.00 08/31/2017 WAX, LUBENA BLK EQUITY DIVIDEND C 0.00 23.44 0.00 08/31/2017 WAX, LUBENA BLK EQUITY DIVIDEND C 0.00 30.58 0.00 08/31/2017 WAX, LUBENA BLK EQUITY DIVIDEND C 0.00 10.19 0.00 08/31/2017 WAX, LUBENA BLK EQUITY DIVIDEND C 0.00 7.81 0.00	0.02 0	0.0
08/31/2017       WAX, LUBENA       BLK EQUITY DIVIDEND C       0.00       6.42       0.00         08/31/2017       WAX, LUBENA       BLK EQUITY DIVIDEND C       0.00       2.14       0.00         08/31/2017       WAX, LUBENA       BLK EQUITY DIVIDEND C       0.00       23.44       0.00         08/31/2017       WAX, LUBENA       BLK EQUITY DIVIDEND C       0.00       30.58       0.00         08/31/2017       WAX, LUBENA       BLK EQUITY DIVIDEND C       0.00       7.81       0.00	0.04 0	0.0
08/31/2017       WAX, LUBENA       BLK EQUITY DIVIDEND C       0.00       2.14       0.00         08/31/2017       WAX, LUBENA       BLK EQUITY DIVIDEND C       0.00       23.44       0.00         08/31/2017       WAX, LUBENA       BLK EQUITY DIVIDEND C       0.00       30.58       0.00         08/31/2017       WAX, LUBENA       BLK EQUITY DIVIDEND C       0.00       10.19       0.00         08/31/2017       WAX, LUBENA       BLK EQUITY DIVIDEND C       0.00       7.81       0.00	1.91 0	0.0
08/31/2017       WAX, LUBENA       BLK EQUITY DIVIDEND C       0.00       23.44       0.00         08/31/2017       WAX, LUBENA       BLK EQUITY DIVIDEND C       0.00       30.58       0.00         08/31/2017       WAX, LUBENA       BLK EQUITY DIVIDEND C       0.00       10.19       0.00         08/31/2017       WAX, LUBENA       BLK EQUITY DIVIDEND C       0.00       7.81       0.00	6.42 0	0.0
08/31/2017       WAX, LUBENA       BLK EQUITY DIVIDEND C       0.00       30.58       0.00         08/31/2017       WAX, LUBENA       BLK EQUITY DIVIDEND C       0.00       10.19       0.00         08/31/2017       WAX, LUBENA       BLK EQUITY DIVIDEND C       0.00       7.81       0.00	2.14 0	0.0
08/31/2017 WAX, LUBENA BLK EQUITY DIVIDEND C 0.00 10.19 0.00 08/31/2017 WAX, LUBENA BLK EQUITY DIVIDEND C 0.00 7.81 0.00	23.44 0	0.0
08/31/2017 WAX, LUBENA BLK EQUITY DIVIDEND C 0.00 7.81 0.00	0.58 0	0.0
	.0.19 0	0.0
/ / CHISHOLM, DANIEL JH 529 PORT 2029-2032 A 0.00 3.36 0.00	7.81 0	0.0
	3.36 0	0.0
/ / CROCKETT, DAVID OPPENHEIMER DEVELOPING MARKETS C 0.00 8.57 0.00	8.57 0	0.0
/ / REICH, MICHELLE OPPENHEIMER FUND 68385E200 0.00 78.84 0.00	8.84 0	0.0
09/26/2017 REICH, MICHELLE OPPENHEIMER FUND 68385E200 50.00 0.50 0.00	0.50 0	0.0
/ / CROCKETT, DAVID OPPENHEIMER GLOBAL OPPORTUNITIES C 0.00 17.80 0.00	7.80 0	0.0
/ / REICH, MICHELLE OPPENHEIMER PTF SERIES EQUITY INVES 0.00 73.86 0.00	3.86 0	0.0
09/26/2017 REICH, MICHELLE OPPENHEIMER PTF SERIES EQUITY INVES 50.00 0.50 0.00	0.50 0	0.0
10/03/2017 BAIRD, ALEX TRANSAMERICA AA GROWTH A 0.00 13.72 0.00	3.72 0	0.0
10/03/2017 COCHRILL, NATHAN TRANSAMERICA AA GROWTH A 0.00 3.47 0.00	3.47 0	0.0
10/03/2017 PUVALOWSKI, WILLIAM TRANSAMERICA AA GROWTH A 0.00 2.40 0.00	2.40 0	0.0
09/18/2017 HINCHLIFFE, ERIC TRANSAMERICA AA MOD GROWTH A 25.00 1.19 0.00	1.19 0	0.0
10/03/2017 BAIRD, NATHAN TRANSAMERICA AA MOD GROWTH A 0.00 18.79 0.00	.8.79 0	0.0
10/03/2017 COCHRILL, MELANIE TRANSAMERICA AA MOD GROWTH A 0.00 9.49 0.00	9.49 0	0.0
10/03/2017 HINCHLIFFE, ERIC TRANSAMERICA AA MOD GROWTH A 0.00 9.36 0.00	9.36 0	0.0
10/03/2017 COCHRILL, MELANIE TRANSAMERICA AA MOD GROWTH A 0.00 3.37 0.00	3.37 0	0.0
10/03/2017 CROCKETT, DAVID TRANSAMERICA AA MOD GROWTH C 0.00 4.09 0.00		
* MUTUAL FUNDS SUBTOTAL * \$125.00 \$331.86 \$0.00 \$33	4.09 0	0.0

NOTES: \* - Indicates adjustment is not included in 1099 Earnings

<sup>\*\* -</sup> Indicates adjustment is not included in Totals or Commissions

<sup>^</sup>Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TRANS	SACTIONS					
PRODUCT CA	TEGORY: VARIABLE ANNUITI	ES						
09/29/2017	POLL, KELLY	ALLIANZ VISION BASIC	78,250.46	97.81	0.00	97.81	0.0	0.00
09/30/2017	REYNOLDS, BARBARA	NW DESTINATION B2 05	52,415.47	65.52	0.00	65.52	0.0	0.00
09/16/2017	BAIRD, KATHRYN	NWL NEXT GEN II FP VUL	142.00	2.84	0.00	2.84	0.0	0.00
09/22/2017	BAIRD, JASON	NWL NEXT GEN II FP VUL	144.00	2.88	0.00	2.88	0.0	0.00
09/16/2017	RICCI, SARAH	NWL YOURLIFE ACCUM VUL	88.83	0.89	0.00	0.89	0.0	0.00
10/02/2017	GREENBLATT JR, ROLAND	NWL YOURLIFE ACCUM VUL	350.00	1.75	0.00	1.75	0.0	0.00
10/03/2017	ONDOSKEY, TARA	NWL YOURLIFE ACCUM VUL	125.00	1.25	0.00	1.25	0.0	0.00
		* VARIABLE ANNUITIES SUBTOTAL *	\$131,515.76	\$172.94	\$0.00	\$172.94		\$0.00
PRODUCT CA	TEGORY: VARIABLE UNIVERS	AL LIFE						
09/18/2017	JOHNSTONE, WILLIAM	PAC LIFE VUL	152.00	1.52	0.00	1.52	0.0	0.00
		* VARIABLE UNIVERSAL LIFE SUBTOTAL *	\$152.00	\$1.52	\$0.00	\$1.52		\$0.00
		*** BROKER TRANSACTIONS TOTAL ***	\$131,792.76	\$506.32	\$0.00	\$506.32		\$0.00
					T	BROKER COMMI	ggton	T∩TAT.C
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					Broker Transactions Split Transactions Override Transactions Adjustments Payroll Draw			\$0.00
								\$0.00 \$0.00
								\$0.00
								\$0.00
						Base Salary		\$0.00
					Prior	Period Balance		\$0.00
					FI	NRA Assessment		\$0.00
					S	IPC Assessment		\$0.00
		Please Retain for Your Records			Balance Forward			\$0.00
	THERE WILL BE NO CHECK THIS PERIOD		, l	Year-to-date Gross			\$6,932.48	
					Year-to	o-date Earnings	<b>.</b>	\$0.00