

January 22, 2018

JON HEDDLESON 1021 Park Ave. Elyria, OH 44035 BROKER #: A55

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER T	RANSACTIONS					
PRODUCT	CATEGORY: MUTUAL FUNDS							
01/16/20	018 ***-**-811N - JACKSON, ACCOUNT #: 00081681468	AMERICAN BALANCED FUND-A BUY 2 Units @29.0200	53.75	2.02	0.00	2.02	80.0	1.62
01/16/20	018 ***-**-48IN - COOPER, BRIANNE ACCOUNT #: 00086664615	AMERICAN BALANCED FUND-A BUY 1 Units @29.4000	25.00	1.25	0.00	1.25	80.0	1.00
01/16/20	018 ***-**-88IN - HAYES, JOSHUA ACCOUNT #: 00086747463	AMERICAN FUNDS 2050 TARGET DATE-A BUY 9 Units @16.5900	150.00	7.50	0.00	7.50	80.0	6.00
01/16/20	018 ***-**-99IN - ENDERLE, ANGELA ACCOUNT #: 00085935182	AMERICAN GLOBAL BALANCED CLASS A BUY 3 Units @34.9500	100.00	3.75	0.00	3.75	80.0	3.00
01/16/20	018 ***-**-14CL - HEDDELSON, ACCOUNT #: 00085916338	AMERICAN GLOBAL BALANCED CLASS A BUY 1 Units @35.4200	25.00	1.25	0.00	1.25	80.0	1.00
01/16/20	018 ***-**-05IN - LEIKALA, JOSH ACCOUNT #: 00085956564	AMERICAN GLOBAL BALANCED CLASS A BUY 1 Units @35.4200	25.00	1.25	0.00	1.25	80.0	1.00
01/05/20	018 ***-**-37IN - SALSBURY, SARAH ACCOUNT #: 00088864053	AMERICAN HIGH-INCOME TRUST-C BUY 1 Units @10.4500	8.00	0.08	0.00	0.08	80.0	0.06
01/16/20	018 ***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	AMERICAN HIGH-INCOME TRUST-C BUY 1 Units @10.4400	10.00	0.10	0.00	0.10	80.0	0.08
01/19/20	018 ***-**-37IN - SALSBURY, SARAH ACCOUNT #: 00088864053	AMERICAN HIGH-INCOME TRUST-C BUY 1 Units @10.4200	8.00	0.08	0.00	0.08	80.0	0.06
01/16/20	018 ***-**-99IN - ENDERLE, ANGELA ACCOUNT #: 00083270336	AMERICAN MUTUAL FUND-C BUY 1 Units @41.3500	25.00	0.25	0.00	0.25	80.0	0.20
01/22/20	018 ***-**-88IN - HAYES, JOSHUA ACCOUNT #: 50722446	BLACKROCK FUNDS BUY 0 Units @0.0000	0.00	1.00	0.00	1.00	80.0	0.80
01/12/20	018 ***-**-75IN - WELLS, CAROL ACCOUNT #: 00953303928	CAPITAL INCOME BUILDER-A BUY 1 Units @67.7500	75.00	3.75	0.00	3.75	80.0	3.00
01/16/20	018 ***-**-77IN - CULVER, VICTORIA ACCOUNT #: 00085376656	A CAPITAL INCOME BUILDER-A BUY 1 Units @67.8300	50.00	2.50	0.00	2.50	80.0	2.00
01/05/20	018 ***-**-37IN - SALSBURY, SARAH ACCOUNT #: 00088864053	CAPITAL WORLD BOND FUND-C BUY 1 Units @19.6900	10.00	0.10	0.00	0.10	80.0	0.08
01/16/20	018 ***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	CAPITAL WORLD BOND FUND-C BUY 1 Units @19.8700	12.50	0.13	0.00	0.13	80.0	0.10
01/19/20	018 ***-**-37IN - SALSBURY, SARAH ACCOUNT #: 00088864053	CAPITAL WORLD BOND FUND-C BUY 1 Units @19.8100	10.00	0.10	0.00	0.10	80.0	0.08



January 22, 2018

JON HEDDLESON 1021 Park Ave. Elyria, OH 44035 BROKER #: A55

DATE	CLIENT	INVESTMENT		VESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
PRODUCT	CATEGORY: MUTUAL FUNDS (cont		TRANSACTIONS	(continu	ued)				
	8 ***-**-80IN - GRIMM, JEFFREY ACCOUNT #: 00978003628		INCOME FUN	25.00	0.69	0.00	0.69	80.0	0.55
01/10/201	8 ***-**-45IN - INGERSOLL, LORNA ACCOUNT #: 00075090099	CAPITAL WORLD GROWTH AND BUY 1 Units @55.1500	INCOME FUN	34.62	1.47	0.00	1.47	80.0	1.18
01/10/201	.8 ***-**-45IN - INGERSOLL, LORNA ACCOUNT #: 00075090099	CAPITAL WORLD GROWTH AND BUY 1 Units @55.1500	INCOME FUN	57.69	2.45	0.00	2.45	80.0	1.96
01/12/201	.8 ***-**-75IN - WELLS, CAROL ACCOUNT #: 00977979325	CAPITAL WORLD GROWTH AND BUY 1 Units @56.3600	INCOME FUN	75.00	3.75	0.00	3.75	80.0	3.00
01/16/201	.8 ***-**-81IN - JACKSON, ACCOUNT #: 00081681468	CAPITAL WORLD GROWTH AND BUY 1 Units @55.6000	INCOME FUN	53.75	2.02	0.00	2.02	80.0	1.62
01/16/201	.8 ***-**-77IN - CULVER, VICTORIA ACCOUNT #: 00085376656	CAPITAL WORLD GROWTH AND BUY 1 Units @56.3400	INCOME FUN	50.00	2.50	0.00	2.50	80.0	2.00
01/10/201	.8 ***-**-07IN - WARD, DANIEL ACCOUNT #: 00075090142	EUROPACIFIC GROWTH FUND-A BUY 0 Units @60.8700		27.00	1.15	0.00	1.15	80.0	0.92
01/10/201	.8 ***-**-07IN - WARD, DANIEL ACCOUNT #: 00075090142	EUROPACIFIC GROWTH FUND-A BUY 0 Units @60.8700		27.00	1.15	0.00	1.15	80.0	0.92
01/16/201	.8 ***-**-27IN - DIETERICH, DONNA ACCOUNT #: 00085649975	GLOBAL BALANCED FUND-529A BUY 1 Units @35.1100		50.00	2.13	0.00	2.13	80.0	1.70
01/16/201	.8 ***-**-27IN - DIETERICH, DONNA ACCOUNT #: 00085650042	GLOBAL BALANCED FUND-529A BUY 1 Units @35.1100		50.00	2.13	0.00	2.13	80.0	1.70
01/05/201	.8 ***-**-37IN - SALSBURY, SARAH ACCOUNT #: 00088864053	INTERMEDIATE BOND FUND OF BUY 1 Units @13.6400	AMERICA-A	9.00	0.18	0.00	0.18	80.0	0.14
01/16/201	.8 ***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	INTERMEDIATE BOND FUND OF BUY 1 Units @13.6200	AMERICA-A	11.25	0.23	0.00	0.23	80.0	0.18
01/19/201	.8 ***-**-37IN - SALSBURY, SARAH ACCOUNT #: 00088864053	INTERMEDIATE BOND FUND OF BUY 1 Units @13.5900	AMERICA-A	9.00	0.18	0.00	0.18	80.0	0.14
01/05/201	.8 ***-**-37IN - SALSBURY, SARAH ACCOUNT #: 00088864053	INTERNATIONAL GROWTH AND BUY 0 Units @35.7800	INCOME-C	15.00	0.15	0.00	0.15	80.0	0.12
01/16/201	8 ***-**-99IN - ENDERLE, ANGELA ACCOUNT #: 00083270336	INTERNATIONAL GROWTH AND BUY 1 Units @36.3200	INCOME-C	25.00	0.25	0.00	0.25	80.0	0.20
01/16/201	.8 ***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	INTERNATIONAL GROWTH AND BUY 1 Units @36.3200	INCOME-C	18.75	0.19	0.00	0.19	80.0	0.15



January 22, 2018

JON HEDDLESON 1021 Park Ave.

Elyria, OH 44035

BROKER #: A55

DATE	CLIENT	INVESTMENT		/ESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
DRODUCT	CATEGORY: MUTUAL FUNDS (cont		TRANSACTIONS	(continu	ed)				
	.8 ***-**-37IN - SALSBURY, SARAH ACCOUNT #: 00088864053		INCOME-C	15.00	0.15	0.00	0.15	80.0	0.12
01/16/201	8 ***-**-39IN - ENDERLE, CHAD ACCOUNT #: 00085935118	NEW PERSPECTIVE FUND-A BUY 2 Units @47.2500		100.00	3.75	0.00	3.75	80.0	3.00
01/05/201	8 ***-**-37IN - SALSBURY, SARAH ACCOUNT #: 00088864053	NEW PERSPECTIVE FUND-C BUY 0 Units @42.8000		8.00	0.08	0.00	0.08	80.0	0.06
01/16/201	8 ***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	NEW PERSPECTIVE FUND-C BUY 0 Units @43.3500		10.00	0.10	0.00	0.10	80.0	0.08
01/19/201	8 ***-**-37IN - SALSBURY, SARAH ACCOUNT #: 00088864053	NEW PERSPECTIVE FUND-C BUY 0 Units @44.0400		8.00	0.08	0.00	0.08	80.0	0.06
01/10/201	8 ***-**-0083 - MASSEY, TONY ACCOUNT #: 00089986382	NEW WORLD FUND-A BUY 0 Units @72.2100		13.50	0.57	0.00	0.57	80.0	0.46
01/10/201	.8 ***-**-0083 - MASSEY, TONY ACCOUNT #: 00089986382	NEW WORLD FUND-A BUY 0 Units @72.2100		13.50	0.57	0.00	0.57	80.0	0.46
01/16/201	8 ***-**-14CL - HEDDELSON, ACCOUNT #: 00085916338	NEW WORLD FUND-A BUY 0 Units @73.7000		25.00	1.25	0.00	1.25	80.0	1.00
01/05/201	8 ***-**-37IN - SALSBURY, SARAH ACCOUNT #: 00088864053	NEW WORLD FUND-C BUY 0 Units @66.5200		6.00	0.06	0.00	0.06	80.0	0.05
01/16/201	8 ***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	NEW WORLD FUND-C BUY 0 Units @67.1200		7.50	0.08	0.00	0.08	80.0	0.06
01/19/201	8 ***-**-37IN - SALSBURY, SARAH ACCOUNT #: 00088864053	NEW WORLD FUND-C BUY 0 Units @67.7400		6.00	0.06	0.00	0.06	80.0	0.05
01/10/201	.8 ***-**-0083 - MASSEY, TONY ACCOUNT #: 00089986382	SMALLCAP WORLD FUND-A BUY 0 Units @60.0500		13.50	0.57	0.00	0.57	80.0	0.46
01/10/201	.8 ***-**-0083 - MASSEY, TONY ACCOUNT #: 00089986382	SMALLCAP WORLD FUND-A BUY 0 Units @60.0500		13.50	0.57	0.00	0.57	80.0	0.46
01/16/201	.8 ***-**-48IN - COOPER, BRIANNE ACCOUNT #: 00086664615	SMALLCAP WORLD FUND-A BUY 0 Units @61.0500		25.00	1.25	0.00	1.25	80.0	1.00
01/05/201	8 ***-**-37IN - SALSBURY, SARAH ACCOUNT #: 00088864053	SMALLCAP WORLD FUND-C BUY 1 Units @50.2100		28.00	0.28	0.00	0.28	80.0	0.22
01/16/201	.8 ***-**-99IN - ENDERLE, ANGELA ACCOUNT #: 00083270336	SMALLCAP WORLD FUND-C BUY 0 Units @50.6000		25.00	0.25	0.00	0.25	80.0	0.20



January 22, 2018

JON HEDDLESON 1021 Park Ave. Elyria, OH 44035 BROKER #: A55

DATE	CLIENT	INVESTMENT		ESTMENT MOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
PRODUCT (CATEGORY: MUTUAL FUNDS (cont	BROKER TRANS	ACTIONS	(continu	ued)				
	3 ***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	SMALLCAP WORLD FUND-C BUY 1 Units @50.6000		35.00	0.35	0.00	0.35	80.0	0.28
01/19/2018	3 ***-**-37IN - SALSBURY, SARAH ACCOUNT #: 00088864053	SMALLCAP WORLD FUND-C BUY 1 Units @51.2900		28.00	0.28	0.00	0.28	80.0	0.22
01/10/2018	3 ***-**-45IN - INGERSOLL, LORNA ACCOUNT #: 00075090099	THE GROWTH FUND OF AMERICA-A BUY 1 Units @53.9200		34.61	1.47	0.00	1.47	80.0	1.18
01/10/2018	3 ***-**-45IN - INGERSOLL, LORNA ACCOUNT #: 00075090099	THE GROWTH FUND OF AMERICA-A BUY 1 Units @53.9200		57.69	2.45	0.00	2.45	80.0	1.96
01/16/2018	3 ***-**-99IN - ENDERLE, ANGELA ACCOUNT #: 00085935182	THE INVESTMENT COMPANY OF AMERICA BUY 1 Units @43.8000	A-A	50.00	1.88	0.00	1.88	80.0	1.50
01/16/2018	3 ***-**-39IN - ENDERLE, CHAD ACCOUNT #: 00085935118	WASHINGTON MUTUAL INVESTORS FUND- BUY 1 Units @49.5300	-A	50.00	1.88	0.00	1.88	80.0	1.50
01/16/2018	3 ***-**-14CL - HEDDELSON, ACCOUNT #: 00085916338	WASHINGTON MUTUAL INVESTORS FUND- BUY 0 Units @50.1900	-A	25.00	1.25	0.00	1.25	80.0	1.00
01/05/2018	3 ***-**-37IN - SALSBURY, SARAH ACCOUNT #: 00088864053	WASHINGTON MUTUAL INVESTORS FUND- BUY 0 Units @46.1100	-C	16.00	0.16	0.00	0.16	80.0	0.13
01/16/2018	3 ***-**-99IN - ENDERLE, ANGELA ACCOUNT #: 00083270336	WASHINGTON MUTUAL INVESTORS FUND- BUY 1 Units @46.6900	-C	25.00	0.25	0.00	0.25	80.0	0.20
01/16/2018	3 ***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	WASHINGTON MUTUAL INVESTORS FUND- BUY 0 Units @46.6900	-C	20.00	0.20	0.00	0.20	80.0	0.16
01/19/2018	3 ***-**-37IN - SALSBURY, SARAH ACCOUNT #: 00088864053	WASHINGTON MUTUAL INVESTORS FUND- BUY 0 Units @47.2000	-C	16.00	0.16	0.00	0.16	80.0	0.13
		* MUTUAL FUNDS SUBTOTA	L *	\$1,800.11	\$65.73	\$0.00	\$65.73		\$52.56
PRODUCT (CATEGORY: 529 PLAN								
01/16/2018	3 ***-**-43IN - SCHNEIDER, ACCOUNT #: 00083718452	CAPITAL INCOME BUILDER-529A BUY 1 Units @67.2700		66.00	2.81	0.00	2.81	80.0	2.25
01/16/2018	3 ***-**-43IN - SCHNEIDER, ACCOUNT #: 00083718452	CAPITAL WORLD GROWTH AND INCOME-5 BUY 1 Units @55.7100	529	66.00	2.81	0.00	2.81	80.0	2.25
01/16/2018	3 ***-**-55IN - CZECH, MANDY ACCOUNT #: 00084938764	EUROPACIFIC GROWTH FUND-529A BUY 1 Units @61.4000		75.00	3.75	0.00	3.75	80.0	3.00
01/16/2018	3 ***-**-27IN - DIETERICH, DONNA ACCOUNT #: 00085649975	FUNDAMENTAL INVESTORS-529A BUY 0 Units @68.1300		25.00	1.06	0.00	1.06	80.0	0.85



January 22, 2018

JON HEDDLESON 1021 Park Ave.

Elyria, OH 44035

BROKER #: A55

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TRANSAC	TIONS (contin	ued)				
PRODUCT	CATEGORY: 529 PLAN (con	tinued)						
01/16/201	8 ***-**-27IN - DIETERICH, ACCOUNT #: 00085650042	DONNA FUNDAMENTAL INVESTORS-529A BUY 0 Units @68.1300	25.00	1.06	0.00	1.06	80.0	0.85
01/16/201	8 ***-**-27IN - DIETERICH, ACCOUNT #: 00085649975	DONNA NEW PERSPECTIVE FUND-529A BUY 1 Units @46.9400	50.00	2.13	0.00	2.13	80.0	1.70
01/16/201	8 ***-**-27IN - DIETERICH, ACCOUNT #: 00085650042	DONNA NEW PERSPECTIVE FUND-529A BUY 1 Units @46.9400	50.00	2.13	0.00	2.13	80.0	1.70
01/16/201	8 ***-**-43IN - SCHNEIDER, ACCOUNT #: 00083718452	NEW WORLD FUND-529A BUY 1 Units @72.4700	68.00	2.89	0.00	2.89	80.0	2.31
01/16/201	8 ***-**-27IN - DIETERICH, ACCOUNT #: 00085649975	DONNA THE NEW ECONOMY FUND-529A BUY 1 Units @48.6700	50.00	2.13	0.00	2.13	80.0	1.70
01/16/201	8 ***-**-27IN - DIETERICH, ACCOUNT #: 00085650042	DONNA THE NEW ECONOMY FUND-529A BUY 1 Units @48.6700	50.00	2.13	0.00	2.13	80.0	1.70
		* 529 PLAN SUBTOTAL	\$525.00	\$22.90	\$0.00	\$22.90		\$18.31
PRODUCT	CATEGORY: MUTUAL FUND 1	2B1 TRAILS						
01/22/201	8 ***-**-795P - HARTLEY, ACCOUNT #: 5290022275	BLACKROCK FUNDS BUY 0 Units @0.0000	20.00	1.00	0.00	1.00	80.0	0.80
01/22/201	8 ***-**-14CL - HEDDELSON,	JANUS MF TRAILS BUY 0 Units @0.0000	0.00	9.26	0.00	9.26	80.0	7.41
		* MUTUAL FUND 12B1 TRAILS SUBTOTAL	\$20.00	\$10.26	\$0.00	\$10.26		\$8.21
		*** BROKER TRANSACTIONS TOTAL ***	\$2,345.11	\$98.89	\$0.00	\$98.89		\$79.08



January 22, 2018

JON HEDDLESON

1021 Park Ave. Elyria, OH 44035 BROKER #: A55

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
						BROKER COMM	ISSION	TOTALS
					Broke	er Transactions	\$	\$79.08
					Spl	it Transactions	\$	\$0.00
					Overrio	de Transactions	\$	\$0.00
						Adjustments	\$	\$0.00
						Payroll Draw	7	\$0.00
						Base Salary	,	\$0.00
					Prior	Period Balance	<u>:</u>	\$35.65
					F	INRA Assessment		\$0.00
						SIPC Assessment	:	\$0.00
					Net Cor	mmission Earned	l	\$114.73
					Year-to	o-date Earnings	3	\$1,938.74