



COMMISSION STATEMENT

July 23, 2018

JON HEDDLESON
1021 Park Ave.
Elyria, OH 44035

BROKER #: A55
BRANCH #01001 - LifeMark Home Office

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
07/16/2018	***-**-81IN - JACKSON, ACCOUNT #: 00081681468	AMERICAN BALANCED FUND-A BUY 2 Units @28.8600	53.75	2.02	0.00	2.02	80.0	1.62
07/16/2018	***-**-48IN - COOPER, BRIANNE ACCOUNT #: 00086664615	AMERICAN BALANCED FUND-A BUY 1 Units @29.2400	25.00	1.25	0.00	1.25	80.0	1.00
07/16/2018	***-**-88IN - HAYES, JOSHUA ACCOUNT #: 00086747463	AMERICAN FUNDS 2050 TARGET DATE-A BUY 9 Units @16.7100	150.00	7.50	0.00	7.50	80.0	6.00
07/13/2018	***-**-99IN - ENDERLE, ANGELA ACCOUNT #: 00085935182	AMERICAN GLOBAL BALANCED CLASS A BUY 3 Units @33.9100	100.00	3.75	0.00	3.75	80.0	3.00
07/16/2018	***-**-14CL - HEDDELSON, ACCOUNT #: 00085916338	AMERICAN GLOBAL BALANCED CLASS A BUY 1 Units @34.2800	25.00	1.25	0.00	1.25	80.0	1.00
07/16/2018	***-**-05IN - LEIKALA, JOSH ACCOUNT #: 00085956564	AMERICAN GLOBAL BALANCED CLASS A BUY 1 Units @34.2800	25.00	1.25	0.00	1.25	80.0	1.00
07/10/2018	***-**-37IN - SALSURY, SARAH ACCOUNT #: 00088864053	AMERICAN HIGH-INCOME TRUST-C BUY 1 Units @10.1700	8.00	0.08	0.00	0.08	80.0	0.06
07/16/2018	***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	AMERICAN HIGH-INCOME TRUST-C BUY 1 Units @10.1800	10.00	0.10	0.00	0.10	80.0	0.08
07/16/2018	***-**-99IN - ENDERLE, ANGELA ACCOUNT #: 00083270336	AMERICAN MUTUAL FUND-C BUY 1 Units @40.9900	25.00	0.25	0.00	0.25	80.0	0.20
07/13/2018	***-**-39IN - ENDERLE, CHAD ACCOUNT #: 00085935118	CAPITAL INCOME BUILDER-A BUY 1 Units @63.6200	50.00	1.88	0.00	1.88	80.0	1.50
07/16/2018	***-**-77IN - CULVER, VICTORIA ACCOUNT #: 00085376656	CAPITAL INCOME BUILDER-A BUY 1 Units @64.3100	50.00	2.50	0.00	2.50	80.0	2.00
07/10/2018	***-**-37IN - SALSURY, SARAH ACCOUNT #: 00088864053	CAPITAL WORLD BOND FUND-C BUY 1 Units @19.2100	10.00	0.10	0.00	0.10	80.0	0.08
07/16/2018	***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	CAPITAL WORLD BOND FUND-C BUY 1 Units @19.1800	12.50	0.13	0.00	0.13	80.0	0.10
07/11/2018	***-**-80IN - GRIMM, JEFFREY ACCOUNT #: 00978003628	CAPITAL WORLD GROWTH AND INCOME FUN BUY 0 Units @53.0300	25.00	0.69	0.00	0.69	80.0	0.55
07/16/2018	***-**-81IN - JACKSON, ACCOUNT #: 00081681468	CAPITAL WORLD GROWTH AND INCOME FUN BUY 1 Units @53.9500	53.75	2.02	0.00	2.02	80.0	1.62
07/16/2018	***-**-77IN - CULVER, VICTORIA ACCOUNT #: 00085376656	CAPITAL WORLD GROWTH AND INCOME FUN BUY 1 Units @54.6600	50.00	2.50	0.00	2.50	80.0	2.00



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BROKER TRANSACTIONS (continued)								
PRODUCT CATEGORY: MUTUAL FUNDS (continued)								
07/17/2018	***-**-45IN - INGERSOLL, LORNA	CAPITAL WORLD GROWTH AND INCOME FUN	57.69	2.45	0.00	2.45	80.0	1.96
	ACCOUNT #: 00075090099	BUY 1 Units @54.2200						
07/17/2018	***-**-45IN - INGERSOLL, LORNA	CAPITAL WORLD GROWTH AND INCOME FUN	34.62	1.47	0.00	1.47	80.0	1.18
	ACCOUNT #: 00075090099	BUY 1 Units @54.2200						
07/17/2018	***-**-07IN - WARD, DANIEL	EUROPACIFIC GROWTH FUND-A	27.00	1.15	0.00	1.15	80.0	0.92
	ACCOUNT #: 00075090142	BUY 0 Units @57.2000						
07/17/2018	***-**-07IN - WARD, DANIEL	EUROPACIFIC GROWTH FUND-A	27.00	1.15	0.00	1.15	80.0	0.92
	ACCOUNT #: 00075090142	BUY 0 Units @57.2000						
07/11/2018	***-**-83IN - GRIMM, LISA	FRANKLIN INCOME FUND CLASS A	25.00	1.00	0.00	1.00	80.0	0.80
	ACCOUNT #: 000090233211843	BUY 10 Units @2.4100						
07/16/2018	***-**-27IN - DIETERICH, DONNA	GLOBAL BALANCED FUND-529A	50.00	2.13	0.00	2.13	80.0	1.70
	ACCOUNT #: 00085649975	BUY 1 Units @33.9900						
07/16/2018	***-**-27IN - DIETERICH, DONNA	GLOBAL BALANCED FUND-529A	50.00	2.13	0.00	2.13	80.0	1.70
	ACCOUNT #: 00085650042	BUY 1 Units @33.9900						
07/11/2018	***-**-83IN - GRIMM, LISA	GLOBAL OPPORTUNITIES A	25.00	1.19	0.00	1.19	80.0	0.95
	ACCOUNT #: 02155916636	BUY 0 Units @0.0000						
07/10/2018	***-**-37IN - SALSURY, SARAH	INTERMEDIATE BOND FUND OF AMERICA-A	9.00	0.18	0.00	0.18	80.0	0.14
	ACCOUNT #: 00088864053	BUY 1 Units @13.4500						
07/16/2018	***-**-13IN - BEMENT, JERRY	INTERMEDIATE BOND FUND OF AMERICA-A	11.25	0.23	0.00	0.23	80.0	0.18
	ACCOUNT #: 00088836397	BUY 1 Units @13.4600						
07/20/2018	***-**-28IN - SPENCER, KRISTEN	INTERNATIONAL GROWTH AND INCOME-529	75.00	3.75	0.00	3.75	80.0	3.00
	ACCOUNT #: 00084914013	BUY 2 Units @35.8100						
07/10/2018	***-**-37IN - SALSURY, SARAH	INTERNATIONAL GROWTH AND INCOME-C	15.00	0.15	0.00	0.15	80.0	0.12
	ACCOUNT #: 00088864053	BUY 0 Units @33.6600						
07/16/2018	***-**-99IN - ENDERLE, ANGELA	INTERNATIONAL GROWTH AND INCOME-C	25.00	0.25	0.00	0.25	80.0	0.20
	ACCOUNT #: 00083270336	BUY 1 Units @33.5300						
07/16/2018	***-**-13IN - BEMENT, JERRY	INTERNATIONAL GROWTH AND INCOME-C	18.75	0.19	0.00	0.19	80.0	0.15
	ACCOUNT #: 00088836397	BUY 1 Units @33.5300						
07/13/2018	***-**-39IN - ENDERLE, CHAD	NEW PERSPECTIVE FUND-A	100.00	3.75	0.00	3.75	80.0	3.00
	ACCOUNT #: 00085935118	BUY 2 Units @48.4300						
07/10/2018	***-**-37IN - SALSURY, SARAH	NEW PERSPECTIVE FUND-C	8.00	0.08	0.00	0.08	80.0	0.06
	ACCOUNT #: 00088864053	BUY 0 Units @44.1300						



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BROKER TRANSACTIONS (continued)								
PRODUCT CATEGORY: MUTUAL FUNDS (continued)								
07/16/2018	***-**-13IN - BEMENT, JERRY	NEW PERSPECTIVE FUND-C	10.00	0.10	0.00	0.10	80.0	0.08
	ACCOUNT #: 00088836397	BUY 0 Units @44.1700						
07/13/2018	***-**-99IN - ENDERLE, ANGELA	NEW WORLD FUND-A	50.00	1.88	0.00	1.88	80.0	1.50
	ACCOUNT #: 00085935182	BUY 1 Units @69.2800						
07/16/2018	***-**-14CL - HEDDELSON,	NEW WORLD FUND-A	25.00	1.25	0.00	1.25	80.0	1.00
	ACCOUNT #: 00085916338	BUY 0 Units @70.0700						
07/17/2018	***-**-0083 - MASSEY, TONY	NEW WORLD FUND-A	13.50	0.57	0.00	0.57	80.0	0.46
	ACCOUNT #: 00089986382	BUY 0 Units @69.7200						
07/17/2018	***-**-0083 - MASSEY, TONY	NEW WORLD FUND-A	13.50	0.57	0.00	0.57	80.0	0.46
	ACCOUNT #: 00089986382	BUY 0 Units @69.7200						
07/10/2018	***-**-37IN - SALSURY, SARAH	NEW WORLD FUND-C	6.00	0.06	0.00	0.06	80.0	0.05
	ACCOUNT #: 00088864053	BUY 0 Units @63.6200						
07/16/2018	***-**-13IN - BEMENT, JERRY	NEW WORLD FUND-C	7.50	0.08	0.00	0.08	80.0	0.06
	ACCOUNT #: 00088836397	BUY 0 Units @63.5700						
07/16/2018	***-**-48IN - COOPER, BRIANNE	SMALLCAP WORLD FUND-A	25.00	1.25	0.00	1.25	80.0	1.00
	ACCOUNT #: 00086664615	BUY 0 Units @63.1900						
07/17/2018	***-**-0083 - MASSEY, TONY	SMALLCAP WORLD FUND-A	13.50	0.57	0.00	0.57	80.0	0.46
	ACCOUNT #: 00089986382	BUY 0 Units @62.9100						
07/17/2018	***-**-0083 - MASSEY, TONY	SMALLCAP WORLD FUND-A	13.50	0.57	0.00	0.57	80.0	0.46
	ACCOUNT #: 00089986382	BUY 0 Units @62.9100						
07/10/2018	***-**-37IN - SALSURY, SARAH	SMALLCAP WORLD FUND-C	28.00	0.28	0.00	0.28	80.0	0.22
	ACCOUNT #: 00088864053	BUY 1 Units @52.1100						
07/16/2018	***-**-99IN - ENDERLE, ANGELA	SMALLCAP WORLD FUND-C	25.00	0.25	0.00	0.25	80.0	0.20
	ACCOUNT #: 00083270336	BUY 0 Units @52.1700						
07/16/2018	***-**-13IN - BEMENT, JERRY	SMALLCAP WORLD FUND-C	35.00	0.35	0.00	0.35	80.0	0.28
	ACCOUNT #: 00088836397	BUY 1 Units @52.1700						
07/17/2018	***-**-45IN - INGERSOLL, LORNA	THE GROWTH FUND OF AMERICA-A	34.61	1.47	0.00	1.47	80.0	1.18
	ACCOUNT #: 00075090099	BUY 1 Units @58.5300						
07/17/2018	***-**-45IN - INGERSOLL, LORNA	THE GROWTH FUND OF AMERICA-A	57.69	2.45	0.00	2.45	80.0	1.96
	ACCOUNT #: 00075090099	BUY 1 Units @58.5300						
07/13/2018	***-**-99IN - ENDERLE, ANGELA	THE INVESTMENT COMPANY OF AMERICA-A	50.00	1.88	0.00	1.88	80.0	1.50
	ACCOUNT #: 00085935182	BUY 1 Units @43.3800						



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BROKER TRANSACTIONS (continued)								
PRODUCT CATEGORY: MUTUAL FUNDS (continued)								
07/13/2018	***-**-39IN - ENDERLE, CHAD	WASHINGTON MUTUAL INVESTORS FUND-A	50.00	1.88	0.00	1.88	80.0	1.50
	ACCOUNT #: 00085935118	BUY 1 Units @47.6900						
07/16/2018	***-**-14CL - HEDDELSON,	WASHINGTON MUTUAL INVESTORS FUND-A	25.00	1.25	0.00	1.25	80.0	1.00
	ACCOUNT #: 00085916338	BUY 1 Units @48.3100						
07/10/2018	***-**-37IN - SALSBUURY, SARAH	WASHINGTON MUTUAL INVESTORS FUND-C	16.00	0.16	0.00	0.16	80.0	0.13
	ACCOUNT #: 00088864053	BUY 0 Units @44.9400						
07/16/2018	***-**-99IN - ENDERLE, ANGELA	WASHINGTON MUTUAL INVESTORS FUND-C	25.00	0.25	0.00	0.25	80.0	0.20
	ACCOUNT #: 00083270336	BUY 1 Units @44.9100						
07/16/2018	***-**-13IN - BEMENT, JERRY	WASHINGTON MUTUAL INVESTORS FUND-C	20.00	0.20	0.00	0.20	80.0	0.16
	ACCOUNT #: 00088836397	BUY 0 Units @44.9100						
* MUTUAL FUNDS SUBTOTAL *			\$1,775.11	\$65.84	\$0.00	\$65.84		\$52.65
PRODUCT CATEGORY: VARIABLE ANNUITIES								
07/16/2018	***-**-80IN - MELVIN, JOEL	PACIFIC LIFE CUSIP 69448B175-NFS	100.00	1.20	0.00	1.20	80.0	0.96
	ACCOUNT #: VM16004537	BUY 0 Units @0.0000						
* VARIABLE ANNUITIES SUBTOTAL *			\$100.00	\$1.20	\$0.00	\$1.20		\$0.96
PRODUCT CATEGORY: 529 PLAN								
07/16/2018	***-**-43IN - SCHNEIDER,	CAPITAL INCOME BUILDER-529A	66.00	2.81	0.00	2.81	80.0	2.25
	ACCOUNT #: 00083718452	BUY 1 Units @63.7700						
07/16/2018	***-**-43IN - SCHNEIDER,	CAPITAL WORLD GROWTH AND INCOME-529	66.00	2.81	0.00	2.81	80.0	2.25
	ACCOUNT #: 00083718452	BUY 1 Units @54.0400						
07/16/2018	***-**-55IN - CZECH, MANDY	EUROPACIFIC GROWTH FUND-529A	75.00	3.75	0.00	3.75	80.0	3.00
	ACCOUNT #: 00084938764	BUY 1 Units @56.8300						
07/16/2018	***-**-27IN - DIETERICH, DONNA	FUNDAMENTAL INVESTORS-529A	25.00	1.06	0.00	1.06	80.0	0.85
	ACCOUNT #: 00085649975	BUY 0 Units @67.1300						
07/16/2018	***-**-27IN - DIETERICH, DONNA	FUNDAMENTAL INVESTORS-529A	25.00	1.06	0.00	1.06	80.0	0.85
	ACCOUNT #: 00085650042	BUY 0 Units @67.1300						
07/16/2018	***-**-27IN - DIETERICH, DONNA	NEW PERSPECTIVE FUND-529A	50.00	2.13	0.00	2.13	80.0	1.70
	ACCOUNT #: 00085649975	BUY 1 Units @48.0000						
07/16/2018	***-**-27IN - DIETERICH, DONNA	NEW PERSPECTIVE FUND-529A	50.00	2.13	0.00	2.13	80.0	1.70
	ACCOUNT #: 00085650042	BUY 1 Units @48.0000						



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<u>BROKER TRANSACTIONS (continued)</u>								
<u>PRODUCT CATEGORY: 529 PLAN (continued)</u>								
07/16/2018	***-**-43IN - SCHNEIDER,	NEW WORLD FUND-529A	68.00	2.89	0.00	2.89	80.0	2.31
	ACCOUNT #: 00083718452	BUY 1 Units @68.8900						
07/16/2018	***-**-27IN - DIETERICH, DONNA	THE NEW ECONOMY FUND-529A	50.00	2.13	0.00	2.13	80.0	1.70
	ACCOUNT #: 00085649975	BUY 1 Units @51.7200						
07/16/2018	***-**-27IN - DIETERICH, DONNA	THE NEW ECONOMY FUND-529A	50.00	2.13	0.00	2.13	80.0	1.70
	ACCOUNT #: 00085650042	BUY 1 Units @51.7200						
* 529 PLAN SUBTOTAL *			\$525.00	\$22.90	\$0.00	\$22.90		\$18.31
<u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u>								
07/23/2018	***-**-13IN - WHITE, SUZANNE	BRIGHTHOUSE VA TRAILS	0.00	260.88	0.00	260.88	80.0	208.70
		BUY 1 Units @0.0000						
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *			\$0.00	\$260.88	\$0.00	\$260.88		\$208.70
*** BROKER TRANSACTIONS TOTAL ***			\$2,400.11	\$350.82	\$0.00	\$350.82		\$280.62

BROKER COMMISSION TOTALS

Broker Transactions	\$280.62
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Net Commission Earned	\$280.62
Year-to-date Earnings	\$44,157.12