



Concorde Investment Services, LLC

02/14/2017  
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# COMMISSION STATEMENT

February 15, 2017

ROBERT LUCHSINGER  
600 Johnson Ave.  
Suite B5  
Bohemia, NY 11716

BROKER #: L117  
BRANCH: ROBERT LUCHSINGER

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
02/02/2017	KAMPMANN, MURIEL	AM FUNDS ICA C	250.00	2.50	0.00	2.50	95.0	2.38
01/23/2017	HANAK, EMMA	AM FUNDS WASHINGTON MUTUAL INVESTOR	296.41	14.82	0.00	14.82	95.0	14.08
02/02/2017	KAMPMANN, MURIEL	AM FUNDS WASHINGTON MUTUAL INVESTOR	250.00	2.50	0.00	2.50	95.0	2.38
02/03/2017	LUCHSINGER, ELIZABETH	COLUMBIA GREATER CHINA A	0.00	3.53	0.00	3.53	95.0	3.35
02/03/2017	532 COUNTY RT 111	COLUMBIA LG VALUE QUANTITATIVE T	0.00	0.00	0.00	0.00	95.0	0.00
02/03/2017	LUCHSINGER, ELIZABETH	COLUMBIA MIDCAP VALUE A	0.00	3.87	0.00	3.87	95.0	3.68
02/03/2017	BREITFELLER, CYNTHIA	COLUMBIA STRATEGIC INCOME A	0.00	0.40	0.00	0.40	95.0	0.38
01/31/2017	HANAK, EMMA	EATON VANCE NATIONAL MUNICIPAL INCO	0.00	30.49	0.00	30.49	95.0	28.97
01/17/2017	PRYDETOKO, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	69.71	1.39	0.00	1.39	95.0	1.32
01/17/2017	PRYDETOKO, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	30.00	0.60	0.00	0.60	95.0	0.57
01/23/2017	PRYDETOKO, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	69.71	1.39	0.00	1.39	95.0	1.32
01/23/2017	PRYDETOKO, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	30.00	0.60	0.00	0.60	95.0	0.57
01/30/2017	PRYDETOKO, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	69.71	1.39	0.00	1.39	95.0	1.32
01/30/2017	PRYDETOKO, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	30.00	0.60	0.00	0.60	95.0	0.57
01/17/2017	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL A	69.71	1.39	0.00	1.39	95.0	1.32
01/17/2017	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL A	30.00	0.60	0.00	0.60	95.0	0.57
01/23/2017	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL A	69.71	1.39	0.00	1.39	95.0	1.32
01/23/2017	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL A	30.00	0.60	0.00	0.60	95.0	0.57
01/30/2017	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL A	69.71	1.39	0.00	1.39	95.0	1.32
01/30/2017	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL A	30.00	0.60	0.00	0.60	95.0	0.57
01/17/2017	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	41.83	0.84	0.00	0.84	95.0	0.80
01/17/2017	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	18.00	0.36	0.00	0.36	95.0	0.34
01/23/2017	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	41.83	0.84	0.00	0.84	95.0	0.80
01/23/2017	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	18.00	0.36	0.00	0.36	95.0	0.34
01/30/2017	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	41.83	0.84	0.00	0.84	95.0	0.80
01/30/2017	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	18.00	0.36	0.00	0.36	95.0	0.34

NOTES: \* - Indicates adjustment is not included in 1099 Earnings  
\*\* - Indicates adjustment is not included in Totals or Commissions  
^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
01/17/2017	PRYDETKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	27.89	0.56	0.00	0.56	95.0	0.53
01/17/2017	PRYDETKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	12.00	0.24	0.00	0.24	95.0	0.23
01/23/2017	PRYDETKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	27.89	0.56	0.00	0.56	95.0	0.53
01/23/2017	PRYDETKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	12.00	0.24	0.00	0.24	95.0	0.23
01/30/2017	PRYDETKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	27.89	0.56	0.00	0.56	95.0	0.53
01/30/2017	PRYDETKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	12.00	0.24	0.00	0.24	95.0	0.23
01/17/2017	PRYDETKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	69.71	1.39	0.00	1.39	95.0	1.32
01/17/2017	PRYDETKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	30.00	0.60	0.00	0.60	95.0	0.57
01/23/2017	PRYDETKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	69.71	1.39	0.00	1.39	95.0	1.32
01/23/2017	PRYDETKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	30.00	0.60	0.00	0.60	95.0	0.57
01/30/2017	PRYDETKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	69.71	1.39	0.00	1.39	95.0	1.32
01/30/2017	PRYDETKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	30.00	0.60	0.00	0.60	95.0	0.57
<b>* MUTUAL FUNDS SUBTOTAL *</b>			<b>\$1,992.96</b>	<b>\$82.02</b>	<b>\$0.00</b>	<b>\$82.02</b>		<b>\$77.93</b>
<b><u>PRODUCT CATEGORY: STOCKS</u></b>								
02/09/2017	LUCHSINGER, ROBERT	TIER REIT INC COM NEW	-12,266.76	30.00	22.99	7.01	95.0	6.66
<b>* STOCKS SUBTOTAL *</b>			<b>\$-12,266.76</b>	<b>\$30.00</b>	<b>\$22.99</b>	<b>\$7.01</b>		<b>\$6.66</b>
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
02/03/2017	MCKENNA, STEPHANIE	HARTFORD LEADERS OUTLOOK 2	18,000.00	900.00	0.00	900.00	95.0	855.00
02/09/2017	LENTINI, ANNA	HARTFORD LEADERS PLUS 2	15,000.00	825.00	0.00	825.00	95.0	783.75
02/02/2017	MOLNAR, J S KIP	JNL 468511134	1,000.00	45.00	0.00	45.00	95.0	42.75
01/31/2017	LUCHSINGER, ELIZABETH	JNL NY PERSPECTIVE L	143,079.72	119.23	0.00	119.23	95.0	113.27
01/25/2017	FLANAGAN, BARBARA	JNL PERSPECTIVE II 04/14	4,000.00	220.00	0.00	220.00	95.0	209.00
01/31/2017	LUCHSINGER, ROBERT	JNL PERSPECTIVE II 04/14	84,562.21	17.62	0.00	17.62	95.0	16.74
01/31/2017	STOCCO, ROBERT	JNL PERSPECTIVE II 04/14	25,434.44	5.30	0.00	5.30	95.0	5.04
01/31/2017	HANAK, SUSAN	JNL PERSPECTIVE II 04/14	367,796.50	76.62	0.00	76.62	95.0	72.79
01/31/2017	DEITSCH, PAUL	JNL PERSPECTIVE II 04/14	58,129.94	12.11	0.00	12.11	95.0	11.50
01/31/2017	GUARINO, CARMINE	JNL PERSPECTIVE II 04/14	181,688.89	37.85	0.00	37.85	95.0	35.96
01/31/2017	FLANAGAN, BARBARA	JNL PERSPECTIVE II 04/14	174,158.73	36.28	0.00	36.28	95.0	34.47
02/01/2017	SMITH, GARY	JNL PERSPECTIVE II 04/14	1,000.00	70.00	0.00	70.00	95.0	66.50
01/31/2017	KAMPMANN, ROBERT	JNL PERSPECTIVE II 04/14	325,056.86	67.72	0.00	67.72	95.0	64.33
01/31/2017	KAMPMANN, ROBERT	JNL PERSPECTIVE II 04/14	205,512.20	42.82	0.00	42.82	95.0	40.68
01/23/2017	PATTERSON, BARBARA	PAC LIFE INNOVATIVE SELECT	0.00	894.44	0.00	894.44	95.0	849.72

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<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
01/23/2017	STOCCO, ROBERT	PAC LIFE INNOVATIVE SELECT NY	0.00	845.07	0.00	845.07	95.0	802.82
01/23/2017	GUARINO, JOAN	PAC LIFE INNOVATIVE SELECT NY	0.00	144.48	0.00	144.48	95.0	137.26
01/23/2017	GUARINO, CARMINE	PAC LIFE INNOVATIVE SELECT NY	0.00	307.06	0.00	307.06	95.0	291.71
01/25/2017	LACOMMARE, MICHAEL	PAC LIFE INNOVATIVE SELECT NY	0.00	50.15	0.00	50.15	95.0	47.64
01/25/2017	FLANAGAN, BARBARA	PACIFIC CHOICE	0.00	70.00	0.00	70.00	95.0	66.50
01/30/2017	YBAY, ERLINDA	SBL SECURE DESIGNS VA	83,219.13	69.34	0.00	69.34	95.0	65.87
01/30/2017	ROBERTO, ROBERT	SBL SECURE DESIGNS VA	12,104.92	2.53	0.00	2.53	95.0	2.40
01/30/2017	ROBERTO, RICHARD	SBL SECURE DESIGNS VA	12,190.43	2.54	0.00	2.54	95.0	2.41
* VARIABLE ANNUITIES SUBTOTAL *			\$1,711,933.97	\$4,861.16	\$0.00	\$4,861.16		\$4,618.11
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u></b>								
01/30/2017	DEITSCH, PAUL	PAC LIFE INNOVATIVE SELECT NY	0.00	201.77	0.00	201.77	95.0	191.68
02/01/2017	KUDLEK, ARTHUR	PAC LIFE INNOVATIVE SELECT NY	0.00	535.48	0.00	535.48	95.0	508.71
02/02/2017	FRANCIONI, ANNA	PAC LIFE INNOVATIVE SELECT NY	0.00	2,000.00	0.00	2,000.00	95.0	1,900.00
02/02/2017	CORREIA, MARIA	PAC LIFE INNOVATIVE SELECT NY	0.00	68.61	0.00	68.61	95.0	65.18
02/02/2017	CORREIA, LUDOVINO	PAC LIFE INNOVATIVE SELECT NY	0.00	82.11	0.00	82.11	95.0	78.00
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *			\$0.00	\$2,887.97	\$0.00	\$2,887.97		\$2,743.57
*** BROKER TRANSACTIONS TOTAL ***			\$1,701,660.17	\$7,861.15	\$22.99	\$7,838.16		\$7,446.27
<b><u>ADJUSTMENTS</u></b>								
02/15/2017		*E & O INSURANCE: CURRENT MONTH INS	0.00					-300.00
02/15/2017		*TECHNOLOGY: CURRENT MONTH TECH	0.00					-275.00
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00	\$0.00	\$0.00		\$-575.00

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**BROKER COMMISSION TOTALS**

Broker Transactions	\$7,446.27
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-575.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$6,871.27
Year-to-date Gross	\$31,262.46
Year-to-date Earnings	\$29,568.81