



Concorde Investment Services, LLC

08/14/2017
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COMMISSION STATEMENT

August 15, 2017

THOMAS FANNING
29488 WOODWARD AVE
SUITE 337
Royal Oak, MI 48073

BROKER #: F119
BRANCH: THOMAS FANNING

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
07/31/2017	KIRCHER, LOIS	JNL PERSPECTIVE L	672,850.51	728.92	0.00	728.92	90.0	656.03
07/31/2017	STARKEL, JOHN	JNL PERSPECTIVE L	625,613.22	521.34	0.00	521.34	90.0	469.21
07/31/2017	STARKEL, JOHN	JOHN HANCOCK VENTURE	100,970.73	21.04	0.00	21.04	90.0	18.94
07/31/2017	SIMON, SUE	JOHN HANCOCK VENTURE	19,945.18	4.16	0.00	4.16	90.0	3.74
07/19/2017	ENGINEERED COMP PROD	PRU AS APEX II	250.00	0.00	0.00	0.00	90.0	0.00
07/31/2017	ENGINEERED COMP PROD	PRU AS APEX II	250.00	0.00	0.00	0.00	90.0	0.00
* VARIABLE ANNUITIES SUBTOTAL *			\$1,419,879.64	\$1,275.46	\$0.00	\$1,275.46		\$1,147.92
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
08/05/2017	GUTTMAN, BARBARA	JOHN HANCOCK FREEDOM 529	0.00	0.01	0.00	0.01	90.0	0.01
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *			\$0.00	\$0.01	\$0.00	\$0.01		\$0.01
*** BROKER TRANSACTIONS TOTAL ***			\$1,419,879.64	\$1,275.47	\$0.00	\$1,275.47		\$1,147.93
<u>ADJUSTMENTS</u>								
08/15/2017		*E & O INSURANCE: CURRENT MONTH INS	0.00					-300.00
08/15/2017		*TECHNOLOGY: CURRENT MONTH TECH	0.00					-275.00
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00	\$0.00	\$0.00		\$-575.00

NOTES: * - Indicates adjustment is not included in 1099 Earnings
** - Indicates adjustment is not included in Totals or Commissions
^Date - Split Trade - full Investment Amount & Gross Commission displayed

BROKER COMMISSION TOTALS

Broker Transactions	\$1,147.93
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-575.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$572.93
Year-to-date Gross	\$266,755.73
Year-to-date Earnings	\$240,080.24