Page No.

## CONCORDE INVESTMENT SERVICES

## **COMMISSION STATEMENT**

January 17, 2017

DOUGLAS NEVIN

600 Johnson Ave. Suite B5 Bohemia, NY 11716 BROKER #: N118

BRANCH: ROBERT LUCHSINGER

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION					
		BROKER TRANS	ACTIONS										
PRODUCT CATEGORY: MUTUAL FUNDS													
/ /	STRYJEWSKI, THOMAS	OPPENHEIMER CAPITAL INCOME A	0.00	3.66	0.00	3.66	90.0	3.29					
/ /	MANNETTA, VIRGINIA	OPPENHEIMER GLOBAL A	0.00	12.65	0.00	12.65	90.0	11.39					
/ /	KNAACK, JOHN	RYDEX GUGG MID CAP VALUE A	0.00	4.61	0.00	4.61	90.0	4.15					
11/10/2016	WESTRENEN, SUSAN	SUNAMERICA FOCUSED ALPHA LARGECAP A	0.00	1.12	0.00	1.12	90.0	1.01					
11/10/2016	KNICHEL, JOHN	SUNAMERICA FOCUSED ALPHA LARGECAP A	0.00	0.10	0.00	0.10	90.0	0.09					
12/27/2016	KNICHEL, JOHN	SUNAMERICA FOCUSED ALPHA LARGECAP A	25.00	1.25	0.00	1.25	90.0	1.13					
11/10/2016	REILLY, MARGARET	SUNAMERICA FOCUSED MULTI ASSET A	0.00	10.66	0.00	10.66	90.0	9.59					
11/10/2016	REILLY, MARGARET	SUNAMERICA FOCUSED MULTI ASSET B	0.00	3.45	0.00	3.45	90.0	3.11					
11/10/2016	WESTRENEN, SUSAN	SUNAMERICA STRATEGIC VALUE PORTFOLI	0.00	1.22	0.00	1.22	90.0	1.10					
		* MUTUAL FUNDS SUBTOTAL *	\$25.00	\$38.72	\$0.00	\$38.72		\$34.86					
PRODUCT CA	ATEGORY: VARIABLE ANNUITIE	S											
12/31/2016	MANNETTA, VIRGINIA	JOHN HANCOCK LIFE INS CO	118,612.55	98.84	0.00	98.84	90.0	88.96					
12/30/2016	TUCKER, PATRICIA	ALLIANZ LIFE NY VISION	69,446.83	173.62	0.00	173.62	90.0	156.26					
12/30/2016	LEONARD, EVELYN	HARTFORD LEADERS OUTLOOK	26,607.27	66.52	0.00	66.52	90.0	59.87					
12/30/2016	TOOLEY, PATRICIA	HARTFORD LEADERS OUTLOOK	146,602.06	366.51	0.00	366.51	90.0	329.86					
12/30/2016	ROARKE, MARY ELIZABETH	HARTFORD LEADERS OUTLOOK	18,537.38	46.34	0.00	46.34	90.0	41.71					
12/30/2016	LEAVY, THOMAS	HARTFORD LEADERS OUTLOOK	123,356.54	308.39	0.00	308.39	90.0	277.55					
12/30/2016	SINGLETON, GWENDOLYN	HARTFORD LEADERS OUTLOOK 2	18,064.45	45.16	0.00	45.16	90.0	40.64					
12/30/2016	BELLOMO, MARIO	HARTFORD LEADERS OUTLOOK 2	22,320.13	55.80	0.00	55.80	90.0	50.22					
12/31/2016	PANZZIE, FRANK	JOHN HANCOCK LIFE INS	322,684.41	67.23	0.00	67.23	90.0	60.51					
12/20/2016	VIONE, LESLEY	PAC LIFE INNOVATIVE SELECT NY	0.00	222.93	0.00	222.93	90.0	200.64					
12/27/2016	GORMAN, LORAINE	PAC LIFE INNOVATIVE SELECT NY	0.00	62.66	0.00	62.66	90.0	56.39					
12/28/2016	PUMA, FRANK	PAC LIFE INNOVATIVE SELECT NY	0.00	166.96	0.00	166.96	90.0	150.26					
12/29/2016	RISO, CARMELITA	PAC LIFE INNOVATIVE SELECT NY	0.00	529.45	0.00	529.45	90.0	476.51					
12/29/2016	KNAACK, JOHN	SBL SECURE DESIGNS VA	115,711.61	96.42	0.00	96.42	90.0	86.78					
12/13/2016	PUMA, ANN	TRANSAMERICA LIBERTY	35,266.85	29.39	0.00	29.39	90.0	26.45					

NOTES: \* - Indicates adjustment is not included in 1099 Earnings

<sup>\*\* -</sup> Indicates adjustment is not included in Totals or Commissions

<sup>^</sup>Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION					
		BROKER TRAN	SACTIONS										
PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS													
		* VARIABLE ANNUITIES SUBTOTAL *	\$1,017,210.08	\$2,336.22	\$0.00	\$2,336.22		\$2,102.61					
PRODUCT C	ATEGORY: VARIABLE ANNU	ITY 12B1 TRAILS											
12/31/2016	KNAACK, JOHN	LFG TRAILS	0.00	537.11	0.00	537.11	90.0	483.40					
12/31/2016	STRYJEWSKI, DONALD	LFG TRAILS	0.00	815.09	0.00	815.09	90.0	733.58					
12/31/2016	BELLOMO, MARIO	LFG TRAILS	0.00	135.88	0.00	135.88	90.0	122.29					
12/31/2016	GORMAN, ANN	LFG TRAILS	0.00	937.30	0.00	937.30	90.0	843.57					
12/24/2016	LOITSCH, ROBERT	ING EMPIRE INNOVATIONS STD OPT A	0.00	372.54	0.00	372.54	90.0	335.29					
12/29/2016	BELLOMO, DIANE	ING EMPIRE INNOVATIONS STD OPT A	0.00	195.11	0.00	195.11	90.0	175.60					
		* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *	\$0.00	\$2,993.03	\$0.00	\$2,993.03		\$2,693.73					
		*** BROKER TRANSACTIONS TOTAL ***	\$1,017,235.08	\$5,367.97	\$0.00	\$5,367.97		\$4,831.20					
		ADJUSTM	ENTS										
01/17/2017		*E & O INSURANCE: CURRENT MONTH INS	0.00					-300.00					
01/17/2017		*TECHNOLOGY: CURRENT MONTH TECH	0.00					-275.00					
		*** ADJUSTMENTS TOTAL ***	\$0.00	\$0.00	\$0.00	\$0.00		\$-575.00					

## BROKER COMMISSION TOTALS \$4,831.20 Broker Transactions Split Transactions \$0.00 \$0.00 Override Transactions Adjustments \$-575.00 Payroll Draw \$0.00 \$0.00 Base Salary Prior Period Balance \$0.00 FINRA Assessment \$0.00 \$0.00 SIPC Assessment \$4,256.20 Check Amount \$5,367.97 Year-to-date Gross \$4,831.20 Year-to-date Earnings