



Concorde Investment Services, LLC

11/30/2017

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COMMISSION STATEMENT**November 30, 2017**JOSEPH (TERRY) MANN
219 E. 31st StreetBROKER #: M132
BRANCH: JOSEPH "TERRY" MANN

Savannah, GA 31401

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: PRIVATE PLACEMENT</u>								
11/09/2017	MANN, JOSEPH(TERRY)	BOURNE SENIORS HOUSING III	25,000.00	0.00	0.00	0.00	91.0	0.00
		* PRIVATE PLACEMENT SUBTOTAL *	\$25,000.00	\$0.00	\$0.00	\$0.00		\$0.00
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
11/15/2017	COLLINS, REGENA	AM FUNDS AMCAP A	65.00	2.44	0.00	2.44	91.0	2.22
11/15/2017	COLLINS, JAMES	AM FUNDS AMCAP A	60.00	2.25	0.00	2.25	91.0	2.05
11/15/2017	PAI, YOGISH	AM FUNDS AMCAP C	125.00	1.25	0.00	1.25	91.0	1.14
11/15/2017	COLLINS, REGENA	AM FUNDS EUROPACIFIC GROWTH FUND A	60.00	2.25	0.00	2.25	91.0	2.05
11/15/2017	COLLINS, JAMES	AM FUNDS EUROPACIFIC GROWTH FUND A	60.00	2.25	0.00	2.25	91.0	2.05
11/16/2017	MOORE, MAX	AM FUNDS EUROPACIFIC GROWTH FUND A	100.00	2.75	0.00	2.75	91.0	2.50
11/15/2017	DUNLAP, TONY	AM FUNDS GROWTH FUND OF AMERICA A	50.00	1.88	0.00	1.88	91.0	1.71
11/06/2017	KARP, BENJAMIN	AM FUNDS GROWTH PORT C	37.50	0.38	0.00	0.38	91.0	0.35
11/15/2017	PAI, YOGISH	AM FUNDS NEW ECONOMY C	125.00	1.25	0.00	1.25	91.0	1.14
11/15/2017	COLLINS, REGENA	AM FUNDS NEW PERSPECTIVE A	60.00	2.25	0.00	2.25	91.0	2.05
11/15/2017	COLLINS, JAMES	AM FUNDS NEW PERSPECTIVE A	65.00	2.44	0.00	2.44	91.0	2.22
11/15/2017	DUNLAP, TONY	AM FUNDS NEW WORLD A	50.00	1.88	0.00	1.88	91.0	1.71
11/15/2017	PAI, YOGISH	AM FUNDS SMALLCAP WORLD C	125.00	1.25	0.00	1.25	91.0	1.14
11/16/2017	GALLAGHER, RYAN	AM FUNDS SMALLCAP WORLD C	50.00	0.50	0.00	0.50	91.0	0.46
11/06/2017	KARP, BENJAMIN	AMERICAN FUNDS GLOBAL GROWTH PF C	37.50	0.38	0.00	0.38	91.0	0.35
11/06/2017	HADAWAY, DEBORAH	AMERICAN HIGH-INCOME MUNI BOND FUND	100.00	1.00	0.00	1.00	91.0	0.91
11/01/2017	GAMBRELL, PERRY	OPPENHEIMER DISCOVERY C	292.38	2.92	0.00	2.92	91.0	2.66
		* MUTUAL FUNDS SUBTOTAL *	\$1,462.38	\$29.32	\$0.00	\$29.32		\$26.71
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
11/15/2017	WARSTADT, ELIZABETH	PRU PREMIER RETIREMENT B	500.00	35.00	0.00	35.00	91.0	31.85
		* VARIABLE ANNUITIES SUBTOTAL *	\$500.00	\$35.00	\$0.00	\$35.00		\$31.85

NOTES: * - Indicates adjustment is not included in 1099 Earnings

** - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE UNIVERSAL LIFE</u>								
11/10/2017	MANN, JOSEPH(TERRY)	PAC LIFE VUL	0.00	6.00	0.00	6.00	91.0	5.46
* VARIABLE UNIVERSAL LIFE SUBTOTAL *			\$0.00	\$6.00	\$0.00	\$6.00		\$5.46
<u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u>								
11/16/2017	PAI, YOGISH & ANITA	PAC LIFE PORTFOLIOS	0.00	10.00	0.00	10.00	91.0	9.10
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *			\$0.00	\$10.00	\$0.00	\$10.00		\$9.10
*** DIRECT TRANSACTIONS TOTAL ***			\$26,962.38	\$80.32	\$0.00	\$80.32		\$73.12

BROKER COMMISSION TOTALS

Broker Transactions	\$73.12
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$-320.44
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

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THERE WILL BE NO CHECK THIS PERIOD

Balance Forward	\$-247.32
Year-to-date Gross	\$51,651.89
Year-to-date Earnings	\$47,107.83

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