Page No.

CONCORDE INVESTMENT SERVICES

COMMISSION STATEMENT June 15, 2017

JOEL WOODS

1412 Blue Quail Run

Crowley, TX 76036-

BROKER #: W143

BRANCH: WOODS FINANCIAL

| DATE | CLIENT | INVESTMENT | INVESTMENT AMOUNT | GROSS COMMISSION | CLEARING CHARGE | NET COMMISSION | RATE | BROKER COMMISSION |
|------------|------------------------|-------------------------------------|----------------------|---------------------|--------------------|-------------------|------|----------------------|
| | | DDOWED EDANG | a CITTONIC | | | | | |
| | | BROKER TRANS | ACTIONS | | | | | |
| PRODUCT CA | TEGORY: INTERVAL FUNDS | | | | | | | |
| 05/22/2017 | TMICO TRUST CO | BLUEROCK TOTAL INC & REAL ESTATE FU | 0.00 | 0.15 | 0.00 | 0.15 | 90.0 | 0.14 |
| 05/22/2017 | TMICO TRUST CO | BLUEROCK TOTAL INC & REAL ESTATE FU | 0.00 | 0.77 | 0.00 | 0.77 | 90.0 | 0.69 |
| | | * INTERVAL FUNDS SUBTOTAL * | \$0.00 | \$0.92 | \$0.00 | \$0.92 | | \$0.83 |
| PRODUCT CA | TEGORY: MUTUAL FUNDS | | | | | | | |
| 06/01/2017 | DEVINE, MICHAEL | AM FUNDS AMCAP 529A | 0.00 | 2.12 | 0.00 | 2.12 | 90.0 | 1.91 |
| 06/01/2017 | DEVINE, MICHAEL | AM FUNDS AMCAP 529A | 0.00 | 1.47 | 0.00 | 1.47 | 90.0 | 1.32 |
| 06/01/2017 | DEVINE, MICHAEL | AM FUNDS AMCAP 529A | 0.00 | 0.86 | 0.00 | 0.86 | 90.0 | 0.77 |
| 06/01/2017 | DEVINE, MICHAEL | AM FUNDS AMCAP 529A | 0.00 | 0.55 | 0.00 | 0.55 | 90.0 | 0.50 |
| 06/01/2017 | SHAW, DEBRA | AM FUNDS AMERICAN BALANCED 529A | 0.00 | 1.89 | 0.00 | 1.89 | 90.0 | 1.70 |
| 06/01/2017 | PERRY, JANINE | AM FUNDS AMERICAN BALANCED C | 0.00 | 6.04 | 0.00 | 6.04 | 90.0 | 5.44 |
| 06/01/2017 | GARCIA, SUSAN | AM FUNDS AMERICAN MUTUAL 529A | 0.00 | 2.28 | 0.00 | 2.28 | 90.0 | 2.05 |
| 06/01/2017 | GARCIA, SUSAN | AM FUNDS AMERICAN MUTUAL 529A | 0.00 | 0.02 | 0.00 | 0.02 | 90.0 | 0.02 |
| 06/01/2017 | GARCIA, SUSAN | AM FUNDS AMERICAN MUTUAL A | 0.00 | 2.27 | 0.00 | 2.27 | 90.0 | 2.04 |
| 05/30/2017 | ST JOHN, FINN | AM FUNDS CAPITAL WORLD GRTH & INC 5 | 50.00 | 2.13 | 0.00 | 2.13 | 90.0 | 1.92 |
| 06/01/2017 | DEVINE, MICHAEL | AM FUNDS CAPITAL WORLD GRTH & INC 5 | 0.00 | 1.93 | 0.00 | 1.93 | 90.0 | 1.74 |
| 06/01/2017 | DEVINE, MICHAEL | AM FUNDS CAPITAL WORLD GRTH & INC 5 | 0.00 | 1.32 | 0.00 | 1.32 | 90.0 | 1.19 |
| 06/01/2017 | GARCIA, SUSAN | AM FUNDS CAPITAL WORLD GRTH & INC 5 | 0.00 | 2.13 | 0.00 | 2.13 | 90.0 | 1.92 |
| 06/01/2017 | DEVINE, MICHAEL | AM FUNDS CAPITAL WORLD GRTH & INC 5 | 0.00 | 0.84 | 0.00 | 0.84 | 90.0 | 0.76 |
| 06/01/2017 | ST JOHN, FINN | AM FUNDS CAPITAL WORLD GRTH & INC 5 | 0.00 | 2.89 | 0.00 | 2.89 | 90.0 | 2.60 |
| 06/01/2017 | ST JOHN, FINN | AM FUNDS CAPITAL WORLD GRTH & INC 5 | 0.00 | 1.18 | 0.00 | 1.18 | 90.0 | 1.06 |
| 06/01/2017 | DEVINE, MICHAEL | AM FUNDS CAPITAL WORLD GRTH & INC 5 | 0.00 | 0.55 | 0.00 | 0.55 | 90.0 | 0.50 |
| 06/01/2017 | GARCIA, SUSAN | AM FUNDS CAPITAL WORLD GRTH & INC 5 | 0.00 | 0.02 | 0.00 | 0.02 | 90.0 | 0.02 |
| 06/01/2017 | PELLEY, MADISON | AM FUNDS CAPITAL WORLD GRTH & INC 5 | 0.00 | 2.93 | 0.00 | 2.93 | 90.0 | 2.64 |
| 06/01/2017 | PELLEY, MADISON | AM FUNDS CAPITAL WORLD GRTH & INC 5 | 0.00 | 2.93 | 0.00 | 2.93 | 90.0 | 2.64 |
| 06/01/2017 | CONTRERAS, COURTNEY | AM FUNDS CAPITAL WORLD GRTH & INC A | 0.00 | 4.01 | 0.00 | 4.01 | 90.0 | 3.61 |
| 06/01/2017 | PERRY, JANINE | AM FUNDS CAPITAL WORLD GRTH & INC A | 0.00 | 0.21 | 0.00 | 0.21 | 90.0 | 0.19 |

NOTES: * - Indicates adjustment is not included in 1099 Earnings

^{** -} Indicates adjustment is not included in Totals or Commissions

[^]Date - Split Trade - full Investment Amount & Gross Commission displayed

| DATE | CLIENT | INVESTMENT | INVESTMENT AMOUNT | GROSS COMMISSION | CLEARING CHARGE | NET COMMISSION | RATE | BROKER COMMISSION |
|------------|-----------------------|-------------------------------------|----------------------|---------------------|--------------------|-------------------|------|----------------------|
| | | BROKER TRANS | ACTIONS | | | | | |
| PRODUCT CA | ATEGORY: MUTUAL FUNDS | | | | | | | |
| 06/01/2017 | GARCIA, SUSAN | AM FUNDS CAPITAL WORLD GRTH & INC A | 0.00 | 2.13 | 0.00 | 2.13 | 90.0 | 1.92 |
| 06/01/2017 | WILSON, TED | AM FUNDS CAPITAL WORLD GRTH & INC C | 0.00 | 11.22 | 0.00 | 11.22 | 90.0 | 10.10 |
| 06/01/2017 | PERRY, JANINE | AM FUNDS EUROPACIFIC GROWTH FUND A | 0.00 | 0.74 | 0.00 | 0.74 | 90.0 | 0.67 |
| 06/01/2017 | ST JOHN, FINN | AM FUNDS GLOBAL BALANCED 529A | 0.00 | 0.40 | 0.00 | 0.40 | 90.0 | 0.36 |
| 06/01/2017 | ST JOHN, FINN | AM FUNDS GLOBAL BALANCED 529A | 0.00 | 0.32 | 0.00 | 0.32 | 90.0 | 0.29 |
| 06/01/2017 | DEVINE, MICHAEL | AM FUNDS GROWTH FUND OF AMERICA 529 | 0.00 | 2.29 | 0.00 | 2.29 | 90.0 | 2.06 |
| 06/01/2017 | DEVINE, MICHAEL | AM FUNDS GROWTH FUND OF AMERICA 529 | 0.00 | 1.60 | 0.00 | 1.60 | 90.0 | 1.44 |
| 06/01/2017 | DEVINE, MICHAEL | AM FUNDS GROWTH FUND OF AMERICA 529 | 0.00 | 0.96 | 0.00 | 0.96 | 90.0 | 0.86 |
| 06/01/2017 | ST JOHN, FINN | AM FUNDS GROWTH FUND OF AMERICA 529 | 0.00 | 0.56 | 0.00 | 0.56 | 90.0 | 0.50 |
| 06/01/2017 | GIBSON, TIMOTHY | AM FUNDS GROWTH FUND OF AMERICA 529 | 0.00 | 2.07 | 0.00 | 2.07 | 90.0 | 1.86 |
| 06/01/2017 | ST JOHN, FINN | AM FUNDS GROWTH FUND OF AMERICA 529 | 0.00 | 1.24 | 0.00 | 1.24 | 90.0 | 1.12 |
| 06/01/2017 | DEVINE, MICHAEL | AM FUNDS GROWTH FUND OF AMERICA 529 | 0.00 | 0.58 | 0.00 | 0.58 | 90.0 | 0.52 |
| 06/01/2017 | PELLEY, MADISON | AM FUNDS GROWTH FUND OF AMERICA 529 | 0.00 | 3.00 | 0.00 | 3.00 | 90.0 | 2.70 |
| 06/01/2017 | PELLEY, MADISON | AM FUNDS GROWTH FUND OF AMERICA 529 | 0.00 | 3.00 | 0.00 | 3.00 | 90.0 | 2.70 |
| 06/02/2017 | GIBSON, TIMOTHY | AM FUNDS GROWTH FUND OF AMERICA 529 | 125.00 | 6.25 | 0.00 | 6.25 | 90.0 | 5.63 |
| 06/01/2017 | PERRY, JANINE | AM FUNDS GROWTH FUND OF AMERICA C | 0.00 | 7.76 | 0.00 | 7.76 | 90.0 | 6.98 |
| 06/01/2017 | PERRY, JANINE | AM FUNDS GROWTH FUND OF AMERICA F1 | 0.00 | 2.72 | 0.00 | 2.72 | 90.0 | 2.45 |
| 06/01/2017 | SHAW, DEBRA | AM FUNDS ICA 529A | 0.00 | 0.34 | 0.00 | 0.34 | 90.0 | 0.31 |
| 06/01/2017 | SHAW, DEBRA | AM FUNDS ICA 529A | 0.00 | 5.43 | 0.00 | 5.43 | 90.0 | 4.89 |
| 06/01/2017 | DEVINE, MICHAEL | AM FUNDS ICA 529A | 0.00 | 2.19 | 0.00 | 2.19 | 90.0 | 1.97 |
| 06/01/2017 | SHAW, DEBRA | AM FUNDS ICA 529A | 0.00 | 2.50 | 0.00 | 2.50 | 90.0 | 2.25 |
| 06/01/2017 | DEVINE, MICHAEL | AM FUNDS ICA 529A | 0.00 | 1.52 | 0.00 | 1.52 | 90.0 | 1.37 |
| 06/01/2017 | SHAW, DEBRA | AM FUNDS ICA 529A | 0.00 | 0.99 | 0.00 | 0.99 | 90.0 | 0.89 |
| 06/01/2017 | DEVINE, MICHAEL | AM FUNDS ICA 529A | 0.00 | 0.91 | 0.00 | 0.91 | 90.0 | 0.82 |
| 06/01/2017 | ST JOHN, FINN | AM FUNDS ICA 529A | 0.00 | 1.82 | 0.00 | 1.82 | 90.0 | 1.64 |
| 06/01/2017 | ST JOHN, FINN | AM FUNDS ICA 529A | 0.00 | 1.33 | 0.00 | 1.33 | 90.0 | 1.20 |
| 06/01/2017 | DEVINE, MICHAEL | AM FUNDS ICA 529A | 0.00 | 0.56 | 0.00 | 0.56 | 90.0 | 0.50 |
| 06/01/2017 | PELLEY, MADISON | AM FUNDS ICA 529C | 0.00 | 3.08 | 0.00 | 3.08 | 90.0 | 2.77 |
| 06/01/2017 | PELLEY, MADISON | AM FUNDS ICA 529C | 0.00 | 3.08 | 0.00 | 3.08 | 90.0 | 2.77 |
| 06/01/2017 | CONTRERAS, COURTNEY | AM FUNDS ICA A | 0.00 | 4.84 | 0.00 | 4.84 | 90.0 | 4.36 |
| 06/01/2017 | PERRY, JANINE | AM FUNDS ICA C | 0.00 | 7.43 | 0.00 | 7.43 | 90.0 | 6.69 |
| 06/01/2017 | PERRY, JANINE | AM FUNDS ICA F1 | 0.00 | 2.42 | 0.00 | 2.42 | 90.0 | 2.18 |
| 06/01/2017 | ST JOHN, FINN | AM FUNDS SMALLCAP WORLD-529A | 0.00 | 0.48 | 0.00 | 0.48 | 90.0 | 0.43 |

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|------------|--------------------------|--|----------------------|---------------------|--------------------|-------------------|------|----------------------|
| | | BROKER TRANS | ACTIONS | | | | | |
| PRODUCT C | ATEGORY: MUTUAL FUNDS | | | | | | | |
| 06/01/2017 | ST JOHN, FINN | AM FUNDS SMALLCAP WORLD-529A | 0.00 | 0.37 | 0.00 | 0.37 | 90.0 | 0.33 |
| 06/01/2017 | PELLEY, MADISON | AM FUNDS SMALLCAP WORLD-529C | 0.00 | 2.95 | 0.00 | 2.95 | 90.0 | 2.66 |
| 06/01/2017 | PELLEY, MADISON | AM FUNDS SMALLCAP WORLD-529C | 0.00 | 2.95 | 0.00 | 2.95 | 90.0 | 2.66 |
| 06/01/2017 | PERRY, JANINE | AMERICAN FUNDS BALANCED FUNDS F-1 | 0.00 | 2.21 | 0.00 | 2.21 | 90.0 | 1.99 |
| 05/25/2017 | GRAVES, BENJAMIN | AMERICAN FUNDS COLLEGE 2033 FUND-52 | 40.00 | 1.40 | 0.00 | 1.40 | 90.0 | 1.26 |
| 06/01/2017 | ST JOHN, FINN | AMERICAN FUNDS COLLEGE 2033 FUND-52 | 100.00 | 3.50 | 0.00 | 3.50 | 90.0 | 3.15 |
| 05/10/2017 | HICKMAN, FRANCES | DELAWARE TAX FREE USA A | 0.00 | 8.41 | 0.00 | 8.41 | 90.0 | 7.57 |
| 05/09/2017 | MCELVAIN, TED | FIRST EAGLE GLOBAL FUND CL A | 0.00 | 6.90 | 0.00 | 6.90 | 90.0 | 6.21 |
| 05/09/2017 | TMICO TRUST CO | FIRST EAGLE GOLD FUND CLASS C | 0.00 | 6.43 | 0.00 | 6.43 | 90.0 | 5.79 |
| 05/09/2017 | HICKMAN, FRANCES | FRANKLIN FED TAX FREE INCOME A | 0.00 | 12.19 | 0.00 | 12.19 | 90.0 | 10.97 |
| 05/04/2017 | DOUGAN, KENNETH | FRANKLIN INCOME A | 39,750.17 | 0.00 | 0.00 | 0.00 | 90.0 | 0.00 |
| 05/04/2017 | DOUGAN, KENNETH | FRANKLIN INCOME A | -39,750.20 | 0.00 | 0.00 | 0.00 | 90.0 | 0.00 |
| 05/04/2017 | DOUGAN, KENNETH | FRANKLIN INCOME A | 39,750.17 | 22.00 | 0.00 | 22.00 | 90.0 | 19.80 |
| 05/09/2017 | DOUGAN, KENNETH | FRANKLIN INCOME A | 0.00 | 4.12 | 0.00 | 4.12 | 90.0 | 3.71 |
| 05/09/2017 | DOUGAN, KENNETH | FRANKLIN INCOME A | 0.00 | 4.88 | 0.00 | 4.88 | 90.0 | 4.39 |
| 05/25/2017 | HAMPTON, JARROTT | INVESCO BALANCED-RISK ALLOCATION-C | 50.00 | 0.50 | 0.00 | 0.50 | 90.0 | 0.45 |
| 05/30/2017 | PHIPPS TRAD 0016025, CHR | ISTEENINVESCO BALANCED-RISK ALLOCATION-C | 12,500.00 | 125.00 | 0.00 | 125.00 | 90.0 | 112.50 |
| / / | RECTOR, ABIGAIL | JH 529 PORT 2017-2020 A | 0.00 | 1.41 | 0.00 | 1.41 | 90.0 | 1.27 |
| / / | RECTOR, MADELINE | JH 529 PORT 2017-2020 A | 0.00 | 1.41 | 0.00 | 1.41 | 90.0 | 1.27 |
| 05/09/2017 | CROSS, BETTY | MFS UTILITIES A | 0.00 | 3.52 | 0.00 | 3.52 | 90.0 | 3.17 |
| 05/09/2017 | CONDRAY, GADA | OPPENHEIMER STEELPATH MLP ALPHA FD | 0.00 | 5.03 | 0.00 | 5.03 | 90.0 | 4.53 |
| 05/09/2017 | CONDRAY, GADA | TRANSAMERICA MLP & ENERGY INC - C | 0.00 | 5.74 | 0.00 | 5.74 | 90.0 | 5.17 |
| 06/02/2017 | RADEMAKERS, DAVID | TRANSAMERICA MLP & ENERGY INC - C | 0.00 | 4.85 | 0.00 | 4.85 | 90.0 | 4.37 |
| 06/02/2017 | RADEMAKERS, DAVID | TRANSAMERICA MLP & ENERGY INC - C | 0.00 | 17.97 | 0.00 | 17.97 | 90.0 | 16.17 |
| 06/02/2017 | U/A DTD 07-19-2007 | TRANSAMERICA MLP & ENERGY INC - C | 0.00 | 13.74 | 0.00 | 13.74 | 90.0 | 12.37 |
| | | * MUTUAL FUNDS SUBTOTAL * | \$52,615.14 | \$383.81 | \$0.00 | \$383.81 | | \$345.50 |
| PRODUCT CA | ATEGORY: BONDS | | | | | | | |
| 05/09/2017 | DOUGAN, TOMMIE | WESTERN ASSET MANAGED MUNS A | 0.00 | 1.00 | 0.00 | 1.00 | 90.0 | 0.90 |
| | | * BONDS SUBTOTAL * | \$0.00 | \$1.00 | \$0.00 | \$1.00 | | \$0.90 |
| PRODUCT CA | ATEGORY: VARIABLE ANNUIT | IES | | | | | | |
| 05/31/2017 | HENSLEE, CHARLES | JNL PERSPECTIVE | 9,110.00 | 1.90 | 0.00 | 1.90 | 90.0 | 1.71 |
| 05/31/2017 | GORDON, JEFFREY | JNL PERSPECTIVE II 04/14 | 97,522.26 | 40.63 | 0.00 | 40.63 | 90.0 | 36.57 |

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|------------|-------------------------|-------------------------------------|----------------------|---------------------|--------------------|-------------------|------|----------------------|
| | | | | | | | | |
| | | BROKER TRANS. | ACTIONS | | | | | |
| PRODUCT CA | TEGORY: VARIABLE ANNUIT | IES | | | | | | |
| 05/31/2017 | CADY, KENDA | JNL PERSPECTIVE L | 27,296.97 | 29.57 | 0.00 | 29.57 | 90.0 | 26.61 |
| 05/31/2017 | HEIL, ROBERT | JNL PERSPECTIVE L | 55,300.07 | 59.91 | 0.00 | 59.91 | 90.0 | 53.92 |
| 05/31/2017 | TOMLINSON, HAROLD | JNL PERSPECTIVE L | 112,348.98 | 121.71 | 0.00 | 121.71 | 90.0 | 109.54 |
| 05/31/2017 | MARKS, FRANCES | JNL PERSPECTIVE L | 46,671.49 | 50.56 | 0.00 | 50.56 | 90.0 | 45.50 |
| 05/31/2017 | MARKS, RICHARD | JNL PERSPECTIVE L | 46,763.33 | 50.66 | 0.00 | 50.66 | 90.0 | 45.59 |
| 05/31/2017 | SENESE, CATHERINE | JNL PERSPECTIVE L | 6,651.43 | 7.21 | 0.00 | 7.21 | 90.0 | 6.49 |
| 05/31/2017 | HARVEY, HELEN | JNL PERSPECTIVE L | 90,434.30 | 97.97 | 0.00 | 97.97 | 90.0 | 88.17 |
| 05/31/2017 | SENESE, CARMEN | JNL PERSPECTIVE L | 21,550.37 | 23.35 | 0.00 | 23.35 | 90.0 | 21.02 |
| 05/31/2017 | HARVEY, JESSE | JNL PERSPECTIVE L | 110,053.48 | 119.22 | 0.00 | 119.22 | 90.0 | 107.30 |
| 05/31/2017 | PERRY, JANINE | JNL PERSPECTIVE L | 17,948.13 | 19.44 | 0.00 | 19.44 | 90.0 | 17.50 |
| 05/31/2017 | LILES, ROBERT | JOHN HANCOCK VENTURE III | 193,850.28 | 161.54 | 0.00 | 161.54 | 90.0 | 145.39 |
| 05/31/2017 | GRAVITT, ELIZABETH | JOHN HANCOCK VENTURE III | 70,586.67 | 58.82 | 0.00 | 58.82 | 90.0 | 52.94 |
| 05/24/2017 | GORDON, JEFFREY | PAC LIFE 69448B175 | 0.00 | 219.21 | 0.00 | 219.21 | 90.0 | 197.29 |
| | | * VARIABLE ANNUITIES SUBTOTAL * | \$906,087.76 | \$1,061.70 | \$0.00 | \$1,061.70 | | \$955.54 |
| | | *** BROKER TRANSACTIONS TOTAL *** | \$958,702.90 | \$1,447.43 | \$0.00 | \$1,447.43 | | \$1,302.77 |
| | | | | | | | | |
| | | OVERRIDE TRAN | SACTIONS | | | | | |
| BROKER: MA | ARK-S141 REG SMITH #36 | <u>7</u> | | | | | | |
| 06/01/2017 | BOWLAND, BOBBY | AM FUNDS AMERICAN BALANCED A | 0.00 | 4.47 | 0.00 | 4.47 | 48.0 | 1.88 |
| 06/01/2017 | BOWLAND, TERRI | AM FUNDS AMERICAN BALANCED A | 0.00 | 6.88 | 0.00 | 6.88 | 48.0 | 2.89 |
| 06/01/2017 | SCHONFELD, NANCY | AM FUNDS AMERICAN BALANCED A | 0.00 | 4.34 | 0.00 | 4.34 | 48.0 | 1.82 |
| 05/09/2017 | BOWLAND, BOBBY | AM FUNDS AMERICAN MUTUAL A | 0.00 | 3.73 | 0.00 | 3.73 | 48.0 | 1.57 |
| 05/09/2017 | CHAPMAN, KENNETH | AM FUNDS BOND FUND OF AMERICA A | 0.00 | 0.08 | 0.00 | 0.08 | 48.0 | 0.03 |
| 05/09/2017 | CHAPMAN, TERRYALIN | AM FUNDS BOND FUND OF AMERICA A | 0.00 | 0.08 | 0.00 | 0.08 | 48.0 | 0.03 |
| 06/01/2017 | CHAPMAN, KENNETH | AM FUNDS BOND FUND OF AMERICA A | 0.00 | 1.20 | 0.00 | 1.20 | 48.0 | 0.50 |
| 06/01/2017 | CHAPMAN, TERRYALIN | AM FUNDS BOND FUND OF AMERICA A | 0.00 | 3.89 | 0.00 | 3.89 | 48.0 | 1.63 |
| 05/09/2017 | BOWLAND, BOBBY | AM FUNDS CAPITAL INCOME BUILDER A | 0.00 | 5.97 | 0.00 | 5.97 | 48.0 | 2.51 |
| 06/01/2017 | SCHONFELD, NANCY | AM FUNDS CAPITAL INCOME BUILDER A | 0.00 | 2.56 | 0.00 | 2.56 | 48.0 | 1.08 |
| 05/09/2017 | BOWLAND, BOBBY | AM FUNDS CAPITAL WORLD GRTH & INC A | 0.00 | 3.23 | 0.00 | 3.23 | 48.0 | 1.36 |
| 06/01/2017 | SCHONFELD, NANCY | AM FUNDS CAPITAL WORLD GRTH & INC A | 0.00 | 2.96 | 0.00 | 2.96 | 48.0 | 1.24 |
| 05/09/2017 | BRIDGES, JANIS | AM FUNDS FUNDAMENTAL INVESTORS A | 0.00 | 1.42 | 0.00 | 1.42 | 48.0 | 0.60 |
| 06/01/2017 | BOWLAND, BOBBY | AM FUNDS GROWTH FUND OF AMERICA A | 0.00 | 3.40 | 0.00 | 3.40 | 48.0 | 1.43 |

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|-------------|--|-------------------------------------|----------------------|---------------------|--------------------|-------------------|------|----------------------|
| | | OVERRIDE TRAN | SACTIONS | | | | | |
| DDOVED . MA | ARK-S141 REG SMITH #367 | OVERRIDE TRUE | <u> </u> | | | | | |
| 06/01/2017 | ARK-S141 REG SMITH #367 BOWLAND, TERRI | AM FUNDS GROWTH FUND OF AMERICA A | 0.00 | 5.22 | 0.00 | 5 22 | 48.0 | 2.19 |
| 06/01/2017 | STEPHENS, BRAZOS | AM FUNDS GROWTH PORT 529A | 0.00 | 7.83 | 0.00 | 7.83 | 48.0 | 3.29 |
| 05/09/2017 | BOWLAND, BOBBY | AM FUNDS ICA A | 0.00 | 3.61 | 0.00 | 3.61 | 48.0 | 1.52 |
| 05/09/2017 | CHAPMAN, KENNETH | AM FUNDS INCOME FUND OF AMERICA A | 0.00 | 0.14 | 0.00 | 0.14 | | 0.06 |
| 05/09/2017 | CHAPMAN, TERRYALIN | AM FUNDS INCOME FUND OF AMERICA A | 0.00 | 0.14 | 0.00 | | 48.0 | 0.06 |
| 05/09/2017 | BRIDGES, JANIS | AM FUNDS INCOME FUND OF AMERICA A | 0.00 | 2.38 | 0.00 | 2.38 | 48.0 | 1.00 |
| 05/09/2017 | BOWLAND, BOBBY | AM FUNDS INCOME FUND OF AMERICA A | 0.00 | 3.16 | 0.00 | 3.16 | 48.0 | 1.33 |
| 05/09/2017 | CHAPMAN, KENNETH | AM FUNDS INTERMEDIATE BOND FUND OF | 0.00 | 0.07 | 0.00 | 0.07 | 48.0 | 0.03 |
| 05/09/2017 | CHAPMAN, TERRYALIN | AM FUNDS INTERMEDIATE BOND FUND OF | 0.00 | 0.07 | 0.00 | 0.07 | 48.0 | 0.03 |
| 05/09/2017 | CHAPMAN, KENNETH | AM FUNDS NEW PERSPECTIVE A | 0.00 | 0.18 | 0.00 | 0.18 | 48.0 | 0.08 |
| 05/09/2017 | CHAPMAN, TERRYALIN | AM FUNDS NEW PERSPECTIVE A | 0.00 | 0.18 | 0.00 | 0.18 | 48.0 | 0.08 |
| 06/01/2017 | BOWLAND, BOBBY | AM FUNDS NEW PERSPECTIVE A | 0.00 | 3.23 | 0.00 | 3.23 | 48.0 | 1.36 |
| 06/01/2017 | BOWLAND, TERRI | AM FUNDS NEW PERSPECTIVE A | 0.00 | 4.66 | 0.00 | 4.66 | 48.0 | 1.96 |
| 06/01/2017 | WILLIAMS, JUANA | AMERICAN FUNDS US GOV'T SECURITIES | 0.00 | 4.24 | 0.00 | 4.24 | 48.0 | 1.78 |
| 05/31/2017 | TO DST TOD RULES, SUBJECT | JNL ELITE ACCESS | 73,303.05 | 15.27 | 0.00 | 15.27 | 48.0 | 6.41 |
| 05/31/2017 | NOBLES, VERLIE | JNL PERSPECTIVE L | 30,241.27 | 32.76 | 0.00 | 32.76 | 48.0 | 13.76 |
| 05/31/2017 | GODWIN, SANDRA | JNL PERSPECTIVE L | 145,437.88 | 157.56 | 0.00 | 157.56 | | 66.18 |
| 05/31/2017 | NOBLES, VERLIE | JOHN HANCOCK VENTURE III | 28,496.87 | 23.75 | 0.00 | 23.75 | 48.0 | 9.98 |
| 05/09/2017 | WARD, SHERRY | OPPENHEIMER MAIN STREET OPP A | 0.00 | 0.93 | 0.00 | 0.93 | 48.0 | 0.39 |
| 05/09/2017 | NICODIN, EARL | PUTNAM INVESTORS A | 0.00 | 0.79 | 0.00 | 0.79 | 48.0 | 0.33 |
| / / | BONGIORNO, JANET | RYDEX BIOTECHNOLOGY A | 0.00 | 0.04 | 0.00 | 0.04 | 48.0 | 0.02 |
| / / | BONGIORNO, JANET | RYDEX GUGG REAL ESTATE A | 0.00 | 0.09 | 0.00 | 0.09 | 48.0 | 0.04 |
| / / | BONGIORNO, JANET | RYDEX GUGGENHEIM UTILITIES A | 0.00 | 0.07 | 0.00 | 0.07 | 48.0 | 0.03 |
| / / | BONGIORNO, JANET | RYDEX HEALTH CARE-A | 0.00 | 0.04 | 0.00 | 0.04 | | 0.02 |
| 06/02/2017 | RADEMAKERS, DAVID | TRANSAMERICA TACTICAL INCOME C | 0.00 | 11.04 | 0.00 | 11.04 | | 4.64 |
| 06/02/2017 | HARRIS, GENIVA | TRANSAMERICA TACTICAL INCOME C | 0.00 | 4.32 | 0.00 | 4.32 | 48.0 | 1.81 |
| | | * MARK-S141 REG SMITH SUBTOTAL * | \$277,479.07 | \$325.98 | \$0.00 | \$325.98 | | \$136.95 |
| BROKER: MA | ARK-S142 ALTS SMITH #368 | | | | | | | |
| 05/22/2017 | ORR, PATRICIA | BLUEROCK TOTAL INC & REAL ESTATE FU | 0.00 | 1.58 | 0.00 | 1.58 | 49.0 | 0.68 |
| 05/22/2017 | SPENCER, HAROLD | BLUEROCK TOTAL INC & REAL ESTATE FU | 0.00 | 4.39 | 0.00 | | 49.0 | 1.89 |
| 05/22/2017 | WILSON REV TRUST, WOODROW & | BLUEROCK TOTAL INC & REAL ESTATE FU | 0.00 | 1.98 | 0.00 | | 49.0 | 0.85 |
| 05/22/2017 | TMICO | BLUEROCK TOTAL INC & REAL ESTATE FU | 0.00 | 0.35 | 0.00 | | 49.0 | 0.15 |
| | | * MARK-S142 ALTS SMITH SUBTOTAL * | \$0.00 | \$8.30 | \$0.00 | \$8.30 | | \$3.57 |

[^]Date - Split Trade - full Investment Amount & Gross Commission displayed

| DATE | CLIENT | INVESTMENT | INVESTMENT AMOUNT | GROSS COMMISSION | CLEARING CHARGE | NET COMMISSION | RATE | BROKER COMMISSION |
|------------|--------|-------------------------------------|----------------------|---------------------|--------------------|-------------------|--------|----------------------|
| | | ADJUSTME | ENTS | | | | | |
| | | *** OVERRIDE TRANSACTIONS TOTAL *** | \$277,479.07 | \$334.28 | \$0.00 | \$334.28 | | \$140.52 |
| | | ADJUSTME | ents | | | | | |
| 06/15/2017 | | *EO INS: CURRENT MONTH INS | 0.00 | | | | | -300.00 |
| 06/15/2017 | | *TECH: CURRENT MONTH TECH | 0.00 | | | | | -275.00 |
| | | *** ADJUSTMENTS TOTAL *** | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$-575.00 |
| | | | | | <u> 1</u> | BROKER COMM | ISSION | TOTALS |
| | | | | | Broke | r Transactions | 3 | \$1,302.77 |
| | | | | | Spli | t Transactions | 3 | \$0.00 |
| | | | | | Overrid | e Transactions | 5 | \$140.52 |
| | | | | | | Adjustments | 5 | \$-575.00 |
| | | | | | | Payroll Draw | Į. | \$0.00 |
| | | | | | | Base Salary | 7 | \$0.00 |
| | | | | | Prior | Period Balance | 2 | \$77.10 |
| | | | | | FI | NRA Assessment | | \$0.00 |
| | | | | | S | IPC Assessment | | \$0.00 |
| | | | | | | Check Amour | ıt | \$945.39 |
| | | | | | Yea | r-to-date Gros | s | \$38,302.85 |
| | | | | | Year-to | o-date Earning | s | \$72,026.56 |