



COMMISSION STATEMENT

January 08, 2018

JON HEDDLESON
1021 Park Ave.
Elyria, OH 44035

BROKER #: A55
BRANCH #01001 - LifeMark Home Office

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
12/18/2017	***-**-81IN - JACKSON, ACCOUNT #: 00081681468	AMERICAN BALANCED FUND-A BUY 2 Units @29.5500	53.75	2.02	0.00	2.02	80.0	1.62
12/29/2017	***-**-48IN - COOPER, BRIANNE ACCOUNT #: 00086664615	AMERICAN BALANCED FUND-A BUY 1 Units @28.8100	25.00	1.25	0.00	1.25	80.0	1.00
12/18/2017	***-**-88IN - HAYES, JOSHUA ACCOUNT #: 00086747463	AMERICAN FUNDS 2050 TARGET DATE-A BUY 9 Units @16.3600	150.00	7.50	0.00	7.50	80.0	6.00
12/29/2017	***-**-88IN - HAYES, JOSHUA ACCOUNT #: 00086747463	AMERICAN FUNDS 2050 TARGET DATE-A BUY 9 Units @16.0200	150.00	7.50	0.00	7.50	80.0	6.00
12/29/2017	***-**-14CL - HEDDELSON, ACCOUNT #: 00085916338	AMERICAN GLOBAL BALANCED CLASS A BUY 1 Units @34.4900	25.00	1.25	0.00	1.25	80.0	1.00
12/18/2017	***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	AMERICAN HIGH-INCOME TRUST-C BUY 1 Units @10.3700	10.00	0.10	0.00	0.10	80.0	0.08
12/22/2017	***-**-37IN - SALSBUURY, SARAH ACCOUNT #: 00088864053	AMERICAN HIGH-INCOME TRUST-C BUY 1 Units @10.3600	8.00	0.08	0.00	0.08	80.0	0.06
12/18/2017	***-**-99IN - ENDERLE, ANGELA ACCOUNT #: 00083270336	AMERICAN MUTUAL FUND-C BUY 1 Units @40.2800	25.00	0.25	0.00	0.25	80.0	0.20
01/04/2018	***-**-27IN - DIETERICH, DONNA ACCOUNT #: 5086087	BLACKROCK FUNDS BUY 0 Units @0.0000	125.00	1.25	0.00	1.25	80.0	1.00
01/04/2018	***-**-14IN - KRASE, MELINDA ACCOUNT #: 49761729	BLACKROCK FUNDS BUY 0 Units @0.0000	50.00	0.50	0.00	0.50	80.0	0.40
01/04/2018	***-**-52IN - CLARK, MINDY ACCOUNT #: 50117761	BLACKROCK FUNDS BUY 0 Units @0.0000	60.00	0.60	0.00	0.60	80.0	0.48
01/04/2018	***-**-27IN - DIETERICH, DONNA ACCOUNT #: 5086087	BLACKROCK FUNDS BUY 0 Units @0.0000	50.00	0.50	0.00	0.50	80.0	0.40
12/28/2017	***-**-75IN - WELLS, CAROL ACCOUNT #: 00953303928	CAPITAL INCOME BUILDER-A BUY 1 Units @66.6100	75.00	3.75	0.00	3.75	80.0	3.00
12/18/2017	***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	CAPITAL WORLD BOND FUND-C BUY 1 Units @19.5800	12.50	0.13	0.00	0.13	80.0	0.10
12/22/2017	***-**-37IN - SALSBUURY, SARAH ACCOUNT #: 00088864053	CAPITAL WORLD BOND FUND-C BUY 1 Units @19.5000	10.00	0.10	0.00	0.10	80.0	0.08
12/18/2017	***-**-81IN - JACKSON, ACCOUNT #: 00081681468	CAPITAL WORLD GROWTH AND INCOME FUN BUY 1 Units @56.0700	53.75	2.02	0.00	2.02	80.0	1.62



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<u>BROKER TRANSACTIONS (continued)</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS (continued)</u>								
12/26/2017	***-**-80IN - GRIMM, JEFFREY	CAPITAL WORLD GROWTH AND INCOME FUN	25.00	0.69	0.00	0.69	80.0	0.55
	ACCOUNT #: 00978003628	BUY 0 Units @52.6700						
12/28/2017	***-**-45IN - INGERSOLL, LORNA	CAPITAL WORLD GROWTH AND INCOME FUN	57.69	2.45	0.00	2.45	80.0	1.96
	ACCOUNT #: 00075090099	BUY 1 Units @53.8400						
12/28/2017	***-**-45IN - INGERSOLL, LORNA	CAPITAL WORLD GROWTH AND INCOME FUN	34.62	1.47	0.00	1.47	80.0	1.18
	ACCOUNT #: 00075090099	BUY 1 Units @53.8400						
12/28/2017	***-**-75IN - WELLS, CAROL	CAPITAL WORLD GROWTH AND INCOME FUN	75.00	3.75	0.00	3.75	80.0	3.00
	ACCOUNT #: 00977979325	BUY 1 Units @54.2700						
12/28/2017	***-**-07IN - WARD, DANIEL	EUROPACIFIC GROWTH FUND-A	27.00	1.15	0.00	1.15	80.0	0.92
	ACCOUNT #: 00075090142	BUY 0 Units @59.1100						
12/28/2017	***-**-07IN - WARD, DANIEL	EUROPACIFIC GROWTH FUND-A	27.00	1.15	0.00	1.15	80.0	0.92
	ACCOUNT #: 00075090142	BUY 0 Units @59.1100						
12/26/2017	***-**-83IN - GRIMM, LISA	FRANKLIN INCOME FUND CLASS A	25.00	1.00	0.00	1.00	80.0	0.80
	ACCOUNT #: 000090233211843	BUY 10 Units @2.4900						
12/22/2017	***-**-439B - KOETH, JEFFREY	FRANKLIN INTERNATIONAL GROWTH FUND	18.00	0.18	0.00	0.18	80.0	0.14
	ACCOUNT #: 0000000000008882	BUY 1 Units @13.8600						
12/22/2017	***-**-728B - SPENCER, KRISTEN	FRANKLIN INTERNATIONAL GROWTH FUND	11.25	0.11	0.00	0.11	80.0	0.09
	ACCOUNT #: 0000000000008918	BUY 1 Units @13.8600						
12/22/2017	***-**-50IN - PIEHL, DAVID	FRANKLIN INTERNATIONAL GROWTH FUND	52.50	0.53	0.00	0.53	80.0	0.42
	ACCOUNT #: 000000000010241	BUY 4 Units @13.8600						
12/22/2017	***-**-39IN - KOETH, JEFFREY	FRANKLIN SMALL CAP VALUE C	44.40	0.44	0.00	0.44	80.0	0.35
	ACCOUNT #: 000000000871133	BUY 1 Units @49.7700						
12/22/2017	***-**-28IN - SPENCER, KRISTEN	FRANKLIN SMALL CAP VALUE C	27.75	0.28	0.00	0.28	80.0	0.22
	ACCOUNT #: 000000000871172	BUY 1 Units @49.7700						
12/22/2017	***-**-50IN - PIEHL, DAVID	FRANKLIN SMALL CAP VALUE C	129.50	1.30	0.00	1.30	80.0	1.04
	ACCOUNT #: 000000000871792	BUY 3 Units @49.7700						
12/22/2017	***-**-439B - KOETH, JEFFREY	FRANKLIN STRATEGIC INCOME C	21.60	0.22	0.00	0.22	80.0	0.18
	ACCOUNT #: 000000001352576	BUY 2 Units @9.8400						
12/22/2017	***-**-728B - SPENCER, KRISTEN	FRANKLIN STRATEGIC INCOME C	13.50	0.14	0.00	0.14	80.0	0.11
	ACCOUNT #: 000000001353604	BUY 1 Units @9.8400						
12/22/2017	***-**-50IN - PIEHL, DAVID	FRANKLIN STRATEGIC INCOME C	63.00	0.63	0.00	0.63	80.0	0.50
	ACCOUNT #: 000000001393228	BUY 6 Units @9.8400						



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BROKER TRANSACTIONS (continued)								
PRODUCT CATEGORY: MUTUAL FUNDS (continued)								
12/22/2017	***-**-439B - KOETH, JEFFREY	FRK AGE HIGH INC FND - CL C	9.60	0.10	0.00	0.10	80.0	0.08
	ACCOUNT #: 000000001268592	BUY 5 Units @1.9100						
12/22/2017	***-**-50IN - PIEHL, DAVID	FRK AGE HIGH INC FND - CL C	28.00	0.28	0.00	0.28	80.0	0.22
	ACCOUNT #: 000000001283074	BUY 15 Units @1.9100						
12/26/2017	***-**-83IN - GRIMM, LISA	GLOBAL OPPORTUNITIES A	25.00	1.19	0.00	1.19	80.0	0.95
	ACCOUNT #: 02155916636	BUY 0 Units @0.0000						
12/18/2017	***-**-13IN - BEMENT, JERRY	INTERMEDIATE BOND FUND OF AMERICA-A	11.25	0.23	0.00	0.23	80.0	0.18
	ACCOUNT #: 00088836397	BUY 1 Units @13.6700						
12/22/2017	***-**-37IN - SALSURY, SARAH	INTERMEDIATE BOND FUND OF AMERICA-A	9.00	0.18	0.00	0.18	80.0	0.14
	ACCOUNT #: 00088864053	BUY 1 Units @13.6400						
12/20/2017	***-**-28IN - SPENCER, KRISTEN	INTERNATIONAL GROWTH AND INCOME-529	75.00	3.75	0.00	3.75	80.0	3.00
	ACCOUNT #: 00084914013	BUY 2 Units @36.5800						
12/28/2017	***-**-13IN - BEMENT, JERRY	INTERNATIONAL GROWTH AND INCOME-529	75.00	3.19	0.00	3.19	80.0	2.55
	ACCOUNT #: 00085039368	BUY 2 Units @36.6800						
12/18/2017	***-**-13IN - BEMENT, JERRY	INTERNATIONAL GROWTH AND INCOME-C	18.75	0.19	0.00	0.19	80.0	0.15
	ACCOUNT #: 00088836397	BUY 1 Units @34.5700						
12/18/2017	***-**-99IN - ENDERLE, ANGELA	INTERNATIONAL GROWTH AND INCOME-C	25.00	0.25	0.00	0.25	80.0	0.20
	ACCOUNT #: 00083270336	BUY 1 Units @34.5700						
12/22/2017	***-**-37IN - SALSURY, SARAH	INTERNATIONAL GROWTH AND INCOME-C	15.00	0.15	0.00	0.15	80.0	0.12
	ACCOUNT #: 00088864053	BUY 0 Units @34.5800						
12/18/2017	***-**-13IN - BEMENT, JERRY	NEW PERSPECTIVE FUND-C	10.00	0.10	0.00	0.10	80.0	0.08
	ACCOUNT #: 00088836397	BUY 0 Units @43.6200						
12/22/2017	***-**-37IN - SALSURY, SARAH	NEW PERSPECTIVE FUND-C	8.00	0.08	0.00	0.08	80.0	0.06
	ACCOUNT #: 00088864053	BUY 0 Units @41.3800						
12/28/2017	***-**-0083 - MASSEY, TONY	NEW WORLD FUND-A	13.50	0.57	0.00	0.57	80.0	0.46
	ACCOUNT #: 00089986382	BUY 0 Units @70.3600						
12/28/2017	***-**-0083 - MASSEY, TONY	NEW WORLD FUND-A	13.50	0.57	0.00	0.57	80.0	0.46
	ACCOUNT #: 00089986382	BUY 0 Units @70.3600						
12/29/2017	***-**-14CL - HEDDELSON,	NEW WORLD FUND-A	25.00	1.25	0.00	1.25	80.0	1.00
	ACCOUNT #: 00085916338	BUY 0 Units @71.0000						
12/18/2017	***-**-13IN - BEMENT, JERRY	NEW WORLD FUND-C	7.50	0.08	0.00	0.08	80.0	0.06
	ACCOUNT #: 00088836397	BUY 0 Units @64.7500						



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BROKER TRANSACTIONS (continued)								
PRODUCT CATEGORY: MUTUAL FUNDS (continued)								
12/22/2017	***-**-37IN - SALSURY, SARAH	NEW WORLD FUND-C	6.00	0.06	0.00	0.06	80.0	0.05
	ACCOUNT #: 00088864053	BUY 0 Units @64.2500						
/ /	***-**-79IN - HARTLEY,	PIMCO 403B	0.00	-1.77	0.00	-1.77	80.0	-1.42
		BUY 0 Units @0.0000						
01/04/2018	***-**-79IN - HARTLEY,	PIMCO 403B	44.00	1.77	0.00	1.77	80.0	1.42
		BUY 0 Units @0.0000						
01/08/2018	***-**-79IN - HARTLEY,	PIMCO ALL ASSET ALL AUTHORITY A	22.00	1.05	0.00	1.05	80.0	0.84
	ACCOUNT #: 04019028167	BUY 0 Units @0.0000						
01/04/2018	***-**-79IN - HARTLEY,	PIMCO HIGH YIELD A	44.00	1.77	0.00	1.77	80.0	1.42
		BUY 0 Units @0.0000						
01/08/2018	***-**-79IN - HARTLEY,	PIMCO HIGH YIELD A	22.00	0.72	0.00	0.72	80.0	0.58
	ACCOUNT #: 04006018289	BUY 0 Units @0.0000						
12/28/2017	***-**-0083 - MASSEY, TONY	SMALLCAP WORLD FUND-A	13.50	0.57	0.00	0.57	80.0	0.46
	ACCOUNT #: 00089986382	BUY 0 Units @58.8800						
12/28/2017	***-**-0083 - MASSEY, TONY	SMALLCAP WORLD FUND-A	13.50	0.57	0.00	0.57	80.0	0.46
	ACCOUNT #: 00089986382	BUY 0 Units @58.8800						
12/29/2017	***-**-48IN - COOPER, BRIANNE	SMALLCAP WORLD FUND-A	25.00	1.25	0.00	1.25	80.0	1.00
	ACCOUNT #: 00086664615	BUY 0 Units @59.2000						
12/18/2017	***-**-13IN - BEMENT, JERRY	SMALLCAP WORLD FUND-C	35.00	0.35	0.00	0.35	80.0	0.28
	ACCOUNT #: 00088836397	BUY 1 Units @51.0900						
12/18/2017	***-**-99IN - ENDERLE, ANGELA	SMALLCAP WORLD FUND-C	25.00	0.25	0.00	0.25	80.0	0.20
	ACCOUNT #: 00083270336	BUY 0 Units @51.0900						
12/22/2017	***-**-37IN - SALSURY, SARAH	SMALLCAP WORLD FUND-C	28.00	0.28	0.00	0.28	80.0	0.22
	ACCOUNT #: 00088864053	BUY 1 Units @48.9000						
12/22/2017	***-**-439B - KOETH, JEFFREY	TEM EMERGING MARKETS SMALL CAP FD -	9.60	0.10	0.00	0.10	80.0	0.08
	ACCOUNT #: 000000000110611	BUY 1 Units @14.2500						
12/22/2017	***-**-728B - SPENCER, KRISTEN	TEM EMERGING MARKETS SMALL CAP FD -	6.00	0.06	0.00	0.06	80.0	0.05
	ACCOUNT #: 000000000110700	BUY 0 Units @14.2500						
12/22/2017	***-**-50IN - PIEHL, DAVID	TEM EMERGING MARKETS SMALL CAP FD -	28.00	0.28	0.00	0.28	80.0	0.22
	ACCOUNT #: 000000000114924	BUY 2 Units @14.2500						
12/22/2017	***-**-39IN - KOETH, JEFFREY	TEM GLOBAL TOTAL RETURN FUND - CLAS	16.80	0.17	0.00	0.17	80.0	0.14
	ACCOUNT #: 000000000119772	BUY 1 Units @12.0900						



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BROKER TRANSACTIONS (continued)								
PRODUCT CATEGORY: MUTUAL FUNDS (continued)								
12/22/2017	***-**-50IN - PIEHL, DAVID	TEM GLOBAL TOTAL RETURN FUND - CLAS	49.00	0.49	0.00	0.49	80.0	0.39
	ACCOUNT #: 000000000199784	BUY 4 Units @12.0900						
12/22/2017	***-**-28IN - SPENCER, KRISTEN	TEM GLOBAL TOTAL RETURN FUND - CLAS	10.50	0.11	0.00	0.11	80.0	0.09
	ACCOUNT #: 000000000199796	BUY 1 Units @12.0900						
12/28/2017	***-**-45IN - INGERSOLL, LORNA	THE GROWTH FUND OF AMERICA-A	57.69	2.45	0.00	2.45	80.0	1.96
	ACCOUNT #: 00075090099	BUY 1 Units @52.4200						
12/28/2017	***-**-45IN - INGERSOLL, LORNA	THE GROWTH FUND OF AMERICA-A	34.61	1.47	0.00	1.47	80.0	1.18
	ACCOUNT #: 00075090099	BUY 1 Units @52.4200						
12/29/2017	***-**-14CL - HEDDELSO, N	WASHINGTON MUTUAL INVESTORS FUND-A	25.00	1.25	0.00	1.25	80.0	1.00
	ACCOUNT #: 00085916338	BUY 1 Units @48.4400						
12/18/2017	***-**-99IN - ENDERLE, ANGELA	WASHINGTON MUTUAL INVESTORS FUND-C	25.00	0.25	0.00	0.25	80.0	0.20
	ACCOUNT #: 00083270336	BUY 1 Units @45.0800						
12/18/2017	***-**-13IN - BEMENT, JERRY	WASHINGTON MUTUAL INVESTORS FUND-C	20.00	0.20	0.00	0.20	80.0	0.16
	ACCOUNT #: 00088836397	BUY 0 Units @45.0800						
12/22/2017	***-**-37IN - SALSBU, RY, SARAH	WASHINGTON MUTUAL INVESTORS FUND-C	16.00	0.16	0.00	0.16	80.0	0.13
	ACCOUNT #: 00088864053	BUY 0 Units @45.1000						
* MUTUAL FUNDS SUBTOTAL *			\$2,481.11	\$70.31	\$0.00	\$70.31		\$56.24

PRODUCT CATEGORY: VARIABLE ANNUITIES

01/08/2018	***-**-31IN - ARMENTROUT,	ING ADVANTAGE CENTURY 403B	450.00	30.38	0.00	30.38	80.0	24.30
	ACCOUNT #: CM23000367290E1	BUY 1 Units @450.0000						
01/08/2018	***-**-26IN - BORN, JUDY LYNN	METLIFE INVESTORS USA VA	350.00	1.33	0.00	1.33	80.0	1.06
	ACCOUNT #: 230003526	BUY 1 Units @350.0000						
01/08/2018	***-**-03IN - DIEDRICK, ROBIN	METLIFE INVESTORS USA VA	300.00	1.14	0.00	1.14	80.0	0.91
	ACCOUNT #: 230003564	BUY 1 Units @300.0000						
01/08/2018	***-**-11IN - GILLILAND,	METLIFE INVESTORS USA VA	75.00	0.29	0.00	0.29	80.0	0.23
	ACCOUNT #: 230003229	BUY 1 Units @75.0000						
01/08/2018	***-**-30IN - HOLLINGSWORTH,	METLIFE INVESTORS USA VA	400.00	1.52	0.00	1.52	80.0	1.22
	ACCOUNT #: 230003394	BUY 1 Units @400.0000						
01/08/2018	***-**-86IN - DOLAN, LINDA	METLIFE INVESTORS USA VA	750.00	2.85	0.00	2.85	80.0	2.28
	ACCOUNT #: 230003178	BUY 1 Units @750.0000						
01/08/2018	***-**-50IN - ANDERSON, DAVID	METLIFE INVESTORS USA VA	225.00	0.86	0.00	0.86	80.0	0.69
	ACCOUNT #: 230003240	BUY 1 Units @225.0000						



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BROKER TRANSACTIONS (continued)								
PRODUCT CATEGORY: VARIABLE ANNUITIES (continued)								
01/08/2018	***-**-75IN - WELSCH, REGINA	METLIFE INVESTORS USA VA	50.00	0.19	0.00	0.19	80.0	0.15
	ACCOUNT #: 230003249	BUY 1 Units @50.0000						
01/08/2018	***-**-19IN - RIEGLER,	METLIFE INVESTORS USA VA	250.00	2.50	0.00	2.50	80.0	2.00
	ACCOUNT #: 230004789	BUY 1 Units @250.0000						
01/08/2018	***-**-06IN - FRIEDRICH,	METLIFE INVESTORS USA VA	10.00	0.04	0.00	0.04	80.0	0.03
	ACCOUNT #: 230003415	BUY 1 Units @10.0000						
12/27/2017	***-**-80IN - MELVIN, JOEL	PACIFIC LIFE CUSIP 69448B175-NFS	200.00	2.40	0.00	2.40	80.0	1.92
	ACCOUNT #: VM16004537	BUY 0 Units @0.0000						
* VARIABLE ANNUITIES SUBTOTAL *			\$3,060.00	\$43.50	\$0.00	\$43.50		\$34.79
PRODUCT CATEGORY: RIA								
01/09/2018	***-**-14FB - KRASE, MELINDA	AMHERST SCHOOLS	72.56	72.56	0.00	72.56	80.0	58.05
	ACCOUNT #: 102892301	BUY 0 Units @0.0000						
01/09/2018	***-**-46FB - TAYLOR, KELLY	AMHERST SCHOOLS	25.37	25.37	0.00	25.37	80.0	20.30
	ACCOUNT #: 102892401	BUY 0 Units @0.0000						
01/09/2018	***-**-50FB - ANDERSON, DAVID	AMHERST SCHOOLS	61.07	61.07	0.00	61.07	80.0	48.86
	ACCOUNT #: 102897501	BUY 0 Units @0.0000						
01/09/2018	***-**-74FB - ANDERSON,	AMHERST SCHOOLS	93.63	93.63	0.00	93.63	80.0	74.90
	ACCOUNT #: 102897601	BUY 0 Units @0.0000						
01/09/2018	***-**-29FB - PECZE, SCOTT	AMHERST SCHOOLS	22.40	22.40	0.00	22.40	80.0	17.92
	ACCOUNT #: 102897701	BUY 0 Units @0.0000						
01/09/2018	***-**-06FB - WOLFE, MAUREEN	AMHERST SCHOOLS	13.98	13.98	0.00	13.98	80.0	11.18
	ACCOUNT #: 102897801	BUY 0 Units @0.0000						
01/09/2018	***-**-80FB - MELVIN, JOEL	AMHERST SCHOOLS	0.73	0.73	0.00	0.73	80.0	0.58
	ACCOUNT #: 102925001	BUY 0 Units @0.0000						
01/09/2018	***-**-60FB - SCHNEIDER,	AMHERST SCHOOLS	37.34	37.34	0.00	37.34	80.0	29.87
	ACCOUNT #: 102940101	BUY 0 Units @0.0000						
01/09/2018	***-**-81FB - HARCULA, LISA	AMHERST SCHOOLS	1.71	1.71	0.00	1.71	80.0	1.37
	ACCOUNT #: 103034101	BUY 0 Units @0.0000						
01/09/2018	***-**-74FB - HARCULA, ROBERT	AMHERST SCHOOLS	23.16	23.16	0.00	23.16	80.0	18.53
	ACCOUNT #: 103034201	BUY 0 Units @0.0000						
01/09/2018	***-**-76FB - SCHENK, LISA	AMHERST SCHOOLS	25.03	25.03	0.00	25.03	80.0	20.02
	ACCOUNT #: 103061801	BUY 0 Units @0.0000						



COMMISSION STATEMENT

January 08, 2018

JON HEDDLESON
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BROKER #: A55
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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS (continued)</u>								
<u>PRODUCT CATEGORY: RIA (continued)</u>								
01/09/2018	***-**-14IN - HOBER, GIA ACCOUNT #: 103127901	AMHERST SCHOOLS BUY 0 Units @0.0000	35.82	35.82	0.00	35.82	80.0	28.66
01/09/2018	***-**-1850 - JARMUSZ, MEGAN ACCOUNT #: 103297701	AMHERST SCHOOLS BUY 0 Units @0.0000	0.36	0.36	0.00	0.36	80.0	0.29
01/09/2018	***-**-56FB - TOMER, ANDREA ACCOUNT #: 102874901	BARBERTON CITY SCHOOL DISTRICT BUY 0 Units @0.0000	2.76	2.76	0.00	2.76	80.0	2.21
01/09/2018	***-**-05FB - LEIKALA, JOSH ACCOUNT #: 102930201	CHARDON LOCAL BUY 0 Units @0.0000	0.39	0.39	0.00	0.39	80.0	0.31
01/09/2018	***-**-51FB - GINLEY, ERIN ACCOUNT #: 102700001	CLOVERLEAF LOCAL SCHOOLS BUY 0 Units @0.0000	20.55	20.55	0.00	20.55	80.0	16.44
01/09/2018	***-**-74FB - COLLUM, LEANNE ACCOUNT #: 102700101	CLOVERLEAF LOCAL SCHOOLS BUY 0 Units @0.0000	79.92	79.92	0.00	79.92	80.0	63.94
01/09/2018	***-**-90FB - URSEM-FRUIT, S, ACCOUNT #: 102798201	CLOVERLEAF LOCAL SCHOOLS BUY 0 Units @0.0000	4.21	4.21	0.00	4.21	80.0	3.37
01/09/2018	***-**-25FB - ROCKHOLD, MARK ACCOUNT #: 102835401	CLOVERLEAF LOCAL SCHOOLS BUY 0 Units @0.0000	20.24	20.24	0.00	20.24	80.0	16.19
01/09/2018	***-**-80FB - DALESSANDRO, ACCOUNT #: 103041501	CLOVERLEAF LOCAL SCHOOLS BUY 0 Units @0.0000	39.89	39.89	0.00	39.89	80.0	31.91
01/09/2018	***-**-12FB - HEWIS, KRISTINA ACCOUNT #: 102814301	EUCLID CITY SCHOOLS BUY 0 Units @0.0000	46.48	46.48	0.00	46.48	80.0	37.18
01/09/2018	***-**-81FB - SHAMBLIN, ACCOUNT #: 102827001	EUCLID CITY SCHOOLS BUY 0 Units @0.0000	23.18	23.18	0.00	23.18	80.0	18.54
01/09/2018	***-**-76FB - MADENFORT, ACCOUNT #: 102866101	GREEN LOCAL SCHOOL DISTRICT BUY 0 Units @0.0000	41.89	41.89	0.00	41.89	80.0	33.51
01/09/2018	***-**-10FB - RADDISH, CHARLEE ACCOUNT #: 102907801	GREEN LOCAL SCHOOL DISTRICT BUY 0 Units @0.0000	31.42	31.42	0.00	31.42	80.0	25.14
01/09/2018	***-**-60FB - BINNS, THERESA ACCOUNT #: 102910201	GREEN LOCAL SCHOOL DISTRICT BUY 0 Units @0.0000	30.77	30.77	0.00	30.77	80.0	24.62
01/09/2018	***-**-24FB - MADENFORT, ACCOUNT #: 102989501	GREEN LOCAL SCHOOL DISTRICT BUY 0 Units @0.0000	4.44	4.44	0.00	4.44	80.0	3.55
01/09/2018	***-**-58FB - STECKER, LACEY ACCOUNT #: 103050801	GREEN LOCAL SCHOOL DISTRICT BUY 0 Units @0.0000	1.55	1.55	0.00	1.55	80.0	1.24



COMMISSION STATEMENT

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<u>BROKER TRANSACTIONS (continued)</u>								
<u>PRODUCT CATEGORY: RIA (continued)</u>								
01/09/2018	***-**-58FB - STECKER, LACEY ACCOUNT #: 103050802	GREEN LOCAL SCHOOL DISTRICT BUY 0 Units @0.0000	0.06	0.06	0.00	0.06	80.0	0.05
01/09/2018	***-**-47FB - DOLATA, TANYA ACCOUNT #: 102803501	HIGHLAND LOCAL SCHOOLS BUY 0 Units @0.0000	34.81	34.81	0.00	34.81	80.0	27.85
01/09/2018	***-**-88FB - WHITNEY, ABIGAIL ACCOUNT #: 102803601	HIGHLAND LOCAL SCHOOLS BUY 0 Units @0.0000	0.50	0.50	0.00	0.50	80.0	0.40
01/09/2018	***-**-49FB - VALENTASIS, ACCOUNT #: 102803701	HIGHLAND LOCAL SCHOOLS BUY 0 Units @0.0000	62.26	62.26	0.00	62.26	80.0	49.81
01/09/2018	***-**-54FB - BOND, LINDSAY ACCOUNT #: 102920601	HIGHLAND LOCAL SCHOOLS BUY 0 Units @0.0000	9.79	9.79	0.00	9.79	80.0	7.83
01/09/2018	***-**-31FB - WATERS, MONIQUE ACCOUNT #: 103182501	HIGHLAND LOCAL SCHOOLS BUY 0 Units @0.0000	0.97	0.97	0.00	0.97	80.0	0.78
01/09/2018	***-**-08FB - KISH, MAURA ACCOUNT #: 102706601	MAYFIELD CITY SCHOOL DISTRICT BUY 0 Units @0.0000	61.98	61.98	0.00	61.98	80.0	49.58
01/09/2018	***-**-83FB - LUBIN, MATTHEW ACCOUNT #: 102707601	MAYFIELD CITY SCHOOL DISTRICT BUY 0 Units @0.0000	80.41	80.41	0.00	80.41	80.0	64.33
01/09/2018	***-**-10FB - SHERWOOD, KATE ACCOUNT #: 102710901	MAYFIELD CITY SCHOOL DISTRICT BUY 0 Units @0.0000	7.60	7.60	0.00	7.60	80.0	6.08
01/09/2018	***-**-79FB - SAUNDERS, ACCOUNT #: 102712201	MAYFIELD CITY SCHOOL DISTRICT BUY 0 Units @0.0000	19.06	19.06	0.00	19.06	80.0	15.25
01/09/2018	***-**-59FB - GOLEM, ALLISON ACCOUNT #: 102802001	MAYFIELD CITY SCHOOL DISTRICT BUY 0 Units @0.0000	47.95	47.95	0.00	47.95	80.0	38.36
01/09/2018	***-**-70FB - ELLIS, MICHAEL ACCOUNT #: 102808201	MAYFIELD CITY SCHOOL DISTRICT BUY 0 Units @0.0000	7.30	7.30	0.00	7.30	80.0	5.84
01/09/2018	***-**-70FB - FINI-SANSON, ACCOUNT #: 102809101	MAYFIELD CITY SCHOOL DISTRICT BUY 0 Units @0.0000	29.10	29.10	0.00	29.10	80.0	23.28
01/09/2018	***-**-67FB - BECERRA, BEN ACCOUNT #: 102846601	MAYFIELD CITY SCHOOL DISTRICT BUY 0 Units @0.0000	3.10	3.10	0.00	3.10	80.0	2.48
01/09/2018	***-**-68FB - HASTINGS, JACLYN ACCOUNT #: 103080101	MAYFIELD CITY SCHOOL DISTRICT BUY 0 Units @0.0000	0.72	0.72	0.00	0.72	80.0	0.58
01/09/2018	***-**-14FB - WESTFALL, EMILY ACCOUNT #: 103081701	MAYFIELD CITY SCHOOL DISTRICT BUY 0 Units @0.0000	0.72	0.72	0.00	0.72	80.0	0.58



COMMISSION STATEMENT

January 08, 2018

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BROKER TRANSACTIONS (continued)								
PRODUCT CATEGORY: RIA (continued)								
01/09/2018	***-**-18FB - EBERHARDT, TODD	OLMSTED FALLS CITY SCHOOLS	90.56	90.56	0.00	90.56	80.0	72.45
	ACCOUNT #: 102881801	BUY 0 Units @0.0000						
01/09/2018	***-**-92FB - TROMBA, HEATHER	PERRY LOCAL SD	9.74	9.74	0.00	9.74	80.0	7.79
	ACCOUNT #: 102700801	BUY 0 Units @0.0000						
01/09/2018	***-**-65FB - TRAINA, KATHLEEN	PERRY LOCAL SD	47.99	47.99	0.00	47.99	80.0	38.39
	ACCOUNT #: 102700901	BUY 0 Units @0.0000						
01/09/2018	***-**-88FB - WARD, PAIGE	PERRY LOCAL SD	72.81	72.81	0.00	72.81	80.0	58.25
	ACCOUNT #: 102701001	BUY 0 Units @0.0000						
01/09/2018	***-**-52FB - ROBERTS, TAMARA	PERRY LOCAL SD	48.90	48.90	0.00	48.90	80.0	39.12
	ACCOUNT #: 102722801	BUY 0 Units @0.0000						
01/09/2018	***-**-88FB - WEISBARTH,	SHAKER HEIGHTS CITY SD (BOE)	44.19	44.19	0.00	44.19	80.0	35.35
	ACCOUNT #: 102898001	BUY 0 Units @0.0000						
01/09/2018	***-**-00FB - DAWSON, DAWN	WESTLAKE CITY SD (BOE)	116.19	116.19	0.00	116.19	80.0	92.95
	ACCOUNT #: 102984201	BUY 0 Units @0.0000						
01/09/2018	***-**-07FB - PADO, KRISTEN	WESTLAKE CITY SD (BOE)	62.78	62.78	0.00	62.78	80.0	50.22
	ACCOUNT #: 102984301	BUY 0 Units @0.0000						
01/09/2018	***-**-52FB - CLARK, MINDY	WESTLAKE CITY SD (BOE)	43.92	43.92	0.00	43.92	80.0	35.14
	ACCOUNT #: 102984501	BUY 0 Units @0.0000						
01/09/2018	***-**-27FB - DIETERICH, DONNA	WESTLAKE CITY SD (BOE)	85.75	85.75	0.00	85.75	80.0	68.60
	ACCOUNT #: 102984901	BUY 0 Units @0.0000						
01/09/2018	***-**-93FB - ZUK, LISA	WESTLAKE CITY SD (BOE)	88.60	88.60	0.00	88.60	80.0	70.88
	ACCOUNT #: 102985001	BUY 0 Units @0.0000						
01/09/2018	***-**-0759 - ROYCE, BRIDGET	WESTLAKE CITY SD (BOE)	3.69	3.69	0.00	3.69	80.0	2.95
	ACCOUNT #: 103152801	BUY 0 Units @0.0000						
01/09/2018	***-**-58FB - MUSSELMAN,	WESTLAKE CITY SD (BOE)	0.48	0.48	0.00	0.48	80.0	0.38
	ACCOUNT #: 103303601	BUY 0 Units @0.0000						
* RIA SUBTOTAL *			\$1,842.78	\$1,842.78	\$0.00	\$1,842.78		\$1,474.23
PRODUCT CATEGORY: VARIABLE UNIVERSAL LIFE								
01/08/2018	***-**-153I - MCCLINTOCK,	SECURITY BENEFIT VUL TRAILS	0.00	11.25	0.00	11.25	80.0	9.00
	ACCOUNT #: 271646153	BUY 1 Units @0.0000						
01/08/2018	***-**-153I - MCCLINTOCK,	SECURITY BENEFIT VUL TRAILS	0.00	5.10	0.00	5.10	80.0	4.08
	ACCOUNT #: 271646153	BUY 1 Units @0.0000						



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BROKER TRANSACTIONS (continued)								
PRODUCT CATEGORY: VARIABLE UNIVERSAL LIFE (continued)								
01/08/2018	***-**-31IN - EIDAM, ROBYN	SECURITY BENEFIT VUL TRAILS	0.00	88.85	0.00	88.85	80.0	71.08
	ACCOUNT #: 277723831	BUY 1 Units @0.0000						
01/08/2018	***-**-55IN - CZECH, MANDY	SECURITY BENEFIT VUL TRAILS	0.00	30.75	0.00	30.75	80.0	24.60
	ACCOUNT #: 269902555	BUY 1 Units @0.0000						
		* VARIABLE UNIVERSAL LIFE SUBTOTAL *	\$0.00	\$135.95	\$0.00	\$135.95		\$108.76
PRODUCT CATEGORY: 529 PLAN								
12/28/2017	***-**-13IN - BEMENT, JERRY	NEW PERSPECTIVE FUND-529A	75.00	3.19	0.00	3.19	80.0	2.55
	ACCOUNT #: 00085039368	BUY 2 Units @45.0100						
		* 529 PLAN SUBTOTAL *	\$75.00	\$3.19	\$0.00	\$3.19		\$2.55
PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS								
01/04/2018	***-**-795P - HARTLEY,	BLACKROCK FUNDS	0.00	0.40	0.00	0.40	80.0	0.32
	ACCOUNT #: 5290022275	BUY 0 Units @0.0000						
01/04/2018	***-**-485P - SCHWAN, KIMBERLY	BLACKROCK FUNDS	0.00	1.33	0.00	1.33	80.0	1.06
	ACCOUNT #: 0000865535	BUY 0 Units @0.0000						
01/04/2018	***-**-795P - HARTLEY,	BLACKROCK FUNDS	0.00	0.94	0.00	0.94	80.0	0.75
	ACCOUNT #: 5290022283	BUY 0 Units @0.0000						
01/04/2018	***-**-55IN - FLEMING,	BLACKROCK FUNDS	0.00	0.02	0.00	0.02	80.0	0.02
	ACCOUNT #: 5293581350	BUY 0 Units @0.0000						
01/04/2018	***-**-49IN - SCOTT, DYANA	BLACKROCK FUNDS	0.00	0.21	0.00	0.21	80.0	0.17
	ACCOUNT #: 5293080221	BUY 0 Units @0.0000						
01/04/2018	***-**-18IN - NICOTERA,	BLACKROCK FUNDS	0.00	0.12	0.00	0.12	80.0	0.10
	ACCOUNT #: 49659709	BUY 0 Units @0.0000						
01/04/2018	***-**-27IN - DIETERICH, DONNA	BLACKROCK FUNDS	0.00	0.28	0.00	0.28	80.0	0.22
	ACCOUNT #: 5086087	BUY 0 Units @0.0000						
01/04/2018	***-**-948I - SCHWAN, KIMBERLY	BLACKROCK FUNDS	0.00	0.18	0.00	0.18	80.0	0.14
	ACCOUNT #: 5356159	BUY 0 Units @0.0000						
01/04/2018	***-**-88IN - HAYES, JOSHUA	BLACKROCK FUNDS	0.00	0.13	0.00	0.13	80.0	0.10
	ACCOUNT #: 50722446	BUY 0 Units @0.0000						
01/04/2018	***-**-18IN - NICOTERA,	BLACKROCK FUNDS	0.00	0.11	0.00	0.11	80.0	0.09
	ACCOUNT #: 49659709	BUY 0 Units @0.0000						



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BROKER TRANSACTIONS (continued)								
PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS (continued)								
01/04/2018	***-**-27IN - DIETERICH, DONNA	BLACKROCK FUNDS	0.00	0.36	0.00	0.36	80.0	0.29
	ACCOUNT #: 5086087	BUY 0 Units @0.0000						
01/04/2018	***-**-948I - SCHWAN, KIMBERLY	BLACKROCK FUNDS	0.00	0.18	0.00	0.18	80.0	0.14
	ACCOUNT #: 5356159	BUY 0 Units @0.0000						
01/04/2018	***-**-52IN - CLARK, MINDY	BLACKROCK FUNDS	0.00	0.15	0.00	0.15	80.0	0.12
	ACCOUNT #: 50117761	BUY 0 Units @0.0000						
01/04/2018	***-**-88IN - HAYES, JOSHUA	BLACKROCK FUNDS	0.00	0.13	0.00	0.13	80.0	0.10
	ACCOUNT #: 50722446	BUY 0 Units @0.0000						
01/04/2018	***-**-18IN - NICOTERA,	BLACKROCK FUNDS	0.00	0.06	0.00	0.06	80.0	0.05
	ACCOUNT #: 49659709	BUY 0 Units @0.0000						
01/04/2018	***-**-27IN - DIETERICH, DONNA	BLACKROCK FUNDS	0.00	0.32	0.00	0.32	80.0	0.26
	ACCOUNT #: 5086087	BUY 0 Units @0.0000						
01/04/2018	***-**-948I - SCHWAN, KIMBERLY	BLACKROCK FUNDS	0.00	0.17	0.00	0.17	80.0	0.14
	ACCOUNT #: 5356159	BUY 0 Units @0.0000						
01/04/2018	***-**-14IN - KRASE, MELINDA	BLACKROCK FUNDS	0.00	0.16	0.00	0.16	80.0	0.13
	ACCOUNT #: 49761729	BUY 0 Units @0.0000						
01/04/2018	***-**-52IN - CLARK, MINDY	BLACKROCK FUNDS	0.00	0.14	0.00	0.14	80.0	0.11
	ACCOUNT #: 50117761	BUY 0 Units @0.0000						
01/04/2018	***-**-88IN - HAYES, JOSHUA	BLACKROCK FUNDS	0.00	0.13	0.00	0.13	80.0	0.10
	ACCOUNT #: 50722446	BUY 0 Units @0.0000						
01/04/2018	***-**-49IN - SCOTT, DYANA	BLACKROCK TRAILS	0.00	0.64	0.00	0.64	80.0	0.51
	ACCOUNT #: 5293080221	BUY 0 Units @0.0000						
01/04/2018	***-**-27IN - DIETERICH, DONNA	BLACKROCK TRAILS	0.00	0.83	0.00	0.83	80.0	0.66
	ACCOUNT #: 5086087	BUY 0 Units @0.0000						
01/04/2018	***-**-948I - SCHWAN, KIMBERLY	BLACKROCK TRAILS	0.00	0.55	0.00	0.55	80.0	0.44
	ACCOUNT #: 5356159	BUY 0 Units @0.0000						
01/04/2018	***-**-88IN - HAYES, JOSHUA	BLACKROCK TRAILS	0.00	0.38	0.00	0.38	80.0	0.30
	ACCOUNT #: 50722446	BUY 0 Units @0.0000						
01/04/2018	***-**-27IN - DIETERICH, DONNA	BLACKROCK TRAILS	0.00	1.08	0.00	1.08	80.0	0.86
	ACCOUNT #: 5086087	BUY 0 Units @0.0000						
01/04/2018	***-**-948I - SCHWAN, KIMBERLY	BLACKROCK TRAILS	0.00	0.53	0.00	0.53	80.0	0.42
	ACCOUNT #: 5356159	BUY 0 Units @0.0000						



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BROKER TRANSACTIONS (continued)								
PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS (continued)								
01/04/2018	***-**-52IN - CLARK, MINDY	BLACKROCK TRAILS	0.00	0.45	0.00	0.45	80.0	0.36
	ACCOUNT #: 50117761	BUY 0 Units @0.0000						
01/04/2018	***-**-88IN - HAYES, JOSHUA	BLACKROCK TRAILS	0.00	0.39	0.00	0.39	80.0	0.31
	ACCOUNT #: 50722446	BUY 0 Units @0.0000						
01/04/2018	***-**-27IN - DIETERICH, DONNA	BLACKROCK TRAILS	0.00	0.96	0.00	0.96	80.0	0.77
	ACCOUNT #: 5086087	BUY 0 Units @0.0000						
01/04/2018	***-**-948I - SCHWAN, KIMBERLY	BLACKROCK TRAILS	0.00	0.51	0.00	0.51	80.0	0.41
	ACCOUNT #: 5356159	BUY 0 Units @0.0000						
01/04/2018	***-**-948I - SCHWAN, KIMBERLY	BLACKROCK TRAILS	0.00	0.49	0.00	0.49	80.0	0.39
	ACCOUNT #: 5356159	BUY 0 Units @0.0000						
01/04/2018	***-**-52IN - CLARK, MINDY	BLACKROCK TRAILS	0.00	0.43	0.00	0.43	80.0	0.34
	ACCOUNT #: 50117761	BUY 0 Units @0.0000						
01/04/2018	***-**-88IN - HAYES, JOSHUA	BLACKROCK TRAILS	0.00	0.38	0.00	0.38	80.0	0.30
	ACCOUNT #: 50722446	BUY 0 Units @0.0000						
	* MUTUAL FUND 12B1 TRAILS SUBTOTAL *		\$0.00	\$13.14	\$0.00	\$13.14		\$10.48
PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS								
12/21/2017	***-**-66IN - FIATAL, LINDA	TRANSAMERICA EXTRA	0.00	131.90	0.00	131.90	80.0	105.52
	ACCOUNT #: 103783EV8	BUY 0 Units @0.0000						
	* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *		\$0.00	\$131.90	\$0.00	\$131.90		\$105.52
	*** BROKER TRANSACTIONS TOTAL ***		\$7,458.89	\$2,240.77	\$0.00	\$2,240.77		\$1,792.57



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				INVESTMENT	GROSS	CLEARING	NET	BROKER	
DATE	CLIENT			AMOUNT	COMMISSION	CHARGE	COMMISSION	RATE	COMMISSION
						<u>BROKER COMMISSION TOTALS</u>			
						Broker Transactions			\$1,792.57
						Split Transactions			\$0.00
						Override Transactions			\$0.00
						Adjustments			\$0.00
						Payroll Draw			\$0.00
						Base Salary			\$0.00
						Prior Period Balance			\$67.09
						FINRA Assessment			\$0.00
						SIPC Assessment			\$0.00
						Net Commission Earned			\$1,859.66
						Year-to-date Earnings			\$1,859.66