

COMMISSION STATEMENT April 15, 2018

WILLIAM, C124 CASILLAS, JR

4120 Rio Bravo

Ste. 307

El Paso, TX 79902

BROKER #: C124

BRANCH: WILLIAM CASILLAS

| DATE | CLIENT | INVESTMENT | INVESTMENT AMOUNT | GROSS COMMISSION | CLEARING CHARGE | NET COMMISSION | RATE | BROKER COMMISSION |
|------------|------------------------------|-------------------------------------|----------------------|---------------------|--------------------|-------------------|------|----------------------|
| | | DIRECT TRANS | ACTIONS | | | | | |
| PRODUCT CA | TEGORY: 529 PLANS | | | | | | | |
| 04/02/2018 | MENDEZ, JESUS | JH 529 PORT 2021-2024 A | 300.00 | 12.75 | 0.00 | 12.75 | 82.0 | 10.46 |
| | | * 529 PLANS SUBTOTAL * | \$300.00 | \$12.75 | \$0.00 | \$12.75 | | \$10.46 |
| PRODUCT CA | TEGORY: VARIABLE ANNUITIES | | | | | | | |
| 03/29/2018 | CASTILLO, SILVA & JOSE | AXA ACCUM 04 PLUS (NQ) | 67,585.49 | 84.48 | 0.00 | 84.48 | 82.0 | 69.27 |
| 03/29/2018 | IRREV. TRUST, JOSE & CASTILL | AXA ACCUM 04 PLUS (NQ) | 156,817.98 | 196.02 | 0.00 | 196.02 | 82.0 | 160.74 |
| 03/29/2018 | CASTILLO, JOSE | AXA ACCUM 04 PLUS (NQ) | 1,167,767.35 | 1,459.71 | 0.00 | 1,459.71 | 82.0 | 1,196.96 |
| 03/29/2018 | BOCK, PATRICIA | AXA ACCUM 06 PLUS (RO IRA) | 169,010.36 | 211.26 | 0.00 | 211.26 | 82.0 | 173.23 |
| 03/29/2018 | BOCK, JOHN | AXA ACCUM 06 PLUS (RO IRA) | 259,712.05 | 324.64 | 0.00 | 324.64 | 82.0 | 266.20 |
| 03/29/2018 | BOCK, JOHN | AXA ACCUM 06 PLUS (RO IRA) | 96,086.95 | 120.11 | 0.00 | 120.11 | 82.0 | 98.49 |
| 03/29/2018 | BOCK, JOHN | AXA ACCUM 06 PLUS (RO IRA) | 64,867.56 | 81.08 | 0.00 | 81.08 | 82.0 | 66.49 |
| 03/29/2018 | TALAMANTES, MANUEL | AXA ACCUM 07 PLUS | 43,663.40 | 54.58 | 0.00 | 54.58 | 82.0 | 44.76 |
| 03/29/2018 | TALAMANTES, MANUEL | AXA ACCUM PLUS (NQ) | 39,216.38 | 34.31 | 0.00 | 34.31 | 82.0 | 28.13 |
| 03/29/2018 | CASTILLO, JOSE | AXA ACCUM PLUS (NQ) | 289,558.84 | 253.36 | 0.00 | 253.36 | 82.0 | 207.76 |
| 03/29/2018 | TALAMANTES, MANUEL | AXA RETIREMENT CORNERSTONE 12 SER C | 16,511.17 | 18.58 | 0.00 | 18.58 | 82.0 | 15.24 |
| 04/03/2018 | SPINE & REHAB, 401K | GWL GRP ANNUITY 401K | 340,695.42 | 144.68 | 0.00 | 144.68 | 82.0 | 118.64 |
| 03/31/2018 | ZACOUR, PAUL | JNL PERSPECTIVE L | 66,066.87 | 55.06 | 0.00 | 55.06 | 82.0 | 45.15 |
| 03/31/2018 | CASTILLO, JOSE | JOHN HANCOCK VENTURE | 658,839.73 | 411.77 | 0.00 | 411.77 | 82.0 | 337.65 |
| 03/31/2018 | ALVARADO, JOSE | JOHN HANCOCK VENTURE | 18,191.48 | 3.79 | 0.00 | 3.79 | 82.0 | 3.11 |
| 03/31/2018 | CASTILLO, JOSE | JOHN HANCOCK VENTURE | 73,283.67 | 45.80 | 0.00 | 45.80 | 82.0 | 37.56 |
| | | * VARIABLE ANNUITIES SUBTOTAL * | \$3,527,874.70 | \$3,499.23 | \$0.00 | \$3,499.23 | | \$2,869.38 |
| PRODUCT CA | TEGORY: MUTUAL FUND 12B1 TRA | AILS | | | | | | |
| 03/28/2018 | BOCK, JOHN | BLACKROCK EMERGING MARKETS DIVIDEND | 0.00 | 100.31 | 0.00 | 100.31 | 82.0 | 82.25 |
| / / | AGUILAR, VERONICA | JH 529 PORT 2021-2024 A | 0.00 | 0.61 | 0.00 | 0.61 | 82.0 | 0.50 |
| / / | MENDEZ, JESUS | JH 529 PORT 2021-2024 A | 0.00 | 7.63 | 0.00 | 7.63 | 82.0 | 6.26 |
| / / | MENDEZ, JESUS | JH 529 PORT 2021-2024 B | 0.00 | 0.49 | 0.00 | 0.49 | 82.0 | 0.40 |

NOTES: * - Indicates adjustment is not included in 1099 Earnings

^{** -} Indicates adjustment is not included in Totals or Commissions

[^]Date - Split Trade - full Investment Amount & Gross Commission displayed

| DATE | CLIENT | INVESTMENT | INVESTMENT AMOUNT | GROSS COMMISSION | CLEARING CHARGE | NET COMMISSION | RATE | BROKER COMMISSION |
|------------|-------------------------|--------------------------------------|----------------------|---------------------|--|----------------------------------|------|----------------------|
| | | DIRECT TRANS | ACTIONS | | | | | |
| PRODUCT CA | ATEGORY: MUTUAL FUND 12 | B1 TRAILS | | | | | | |
| / / | RODRIGUEZ, TRESHA | JH 529 PORT 2029-2032 A | 0.00 | 0.64 | 0.00 | 0.64 | 82.0 | 0.52 |
| | | * MUTUAL FUND 12B1 TRAILS SUBTOTAL * | \$0.00 | \$109.68 | \$0.00 | \$109.68 | | \$89.93 |
| | | *** DIRECT TRANSACTIONS TOTAL *** | \$3,528,174.70 | \$3,621.66 | \$0.00 | \$3,621.66 | | \$2,969.77 |
| | | ADJUSTME | NTS | | | | | |
| 04/15/2018 | | *ALBRIDGE: LIGHT USER | 0.00 | | | | | -76.00 |
| 04/15/2018 | | *DOCUSIGN: DOCUSIGN | 0.00 | | | | | -18.00 |
| 04/15/2018 | | *E & O INSURANCE: CURRENT MONTH INS | 0.00 | | | | | -300.00 |
| 04/15/2018 | | *LASER APP: LASER APP | 0.00 | | | | | -18.00 |
| 04/15/2018 | | *TECHNOLOGY: ADMIN - A TERRAZAS | 0.00 | | | | | -130.00 |
| 04/15/2018 | | *TECHNOLOGY: BASIC | 0.00 | | | | | -180.00 |
| | | *** ADJUSTMENTS TOTAL *** | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$-722.00 |
| | | | | | BROKER COMMISSION | | | TOTALS |
| | | | | | Broker Transactions Split Transactions Override Transactions Adjustments | | | \$2,969.77 |
| | | | | | | | | \$0.00 |
| | | | | | | | | \$0.00 |
| | | | | | | | | \$-722.00 |
| | | | | | | Payroll Draw | | \$0.00 |
| | | | | | | Base Salary | | \$0.00 |
| | | | | | Prior Period Balance | | | \$-22.50 |
| | | | | | | NRA Assessment IPC Assessment | | \$0.00 \$0.00 |
| | | | | | Check Amount | | = | \$2,225.27 |
| | | | | | Year | r-to-date Gross | 5 | \$14,975.86 |
| | | | | | Year-to | o-date Earnings | 3 | \$12,208.09 |