

**COMMISSION STATEMENT****June 15, 2018**JOEL, W143 WOODS  
1412 Blue Quail RunBROKER #: W143  
BRANCH: WOODS FINANCIAL

Crowley, TX 76036-

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>DIRECT TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: FIXED INDEX ANNUITIES</u></b>								
05/25/2018	LAM, GENE	CLASSICMARK	40,000.00	2,000.00	0.00	2,000.00	90.0	1,800.00
05/18/2018	LANZ, AUDREY	INTEGRITY LIFE FIA	121,688.60	7,909.76	0.00	7,909.76	90.0	7,118.78
* FIXED INDEX ANNUITIES SUBTOTAL *			\$161,688.60	\$9,909.76	\$0.00	\$9,909.76		\$8,918.78
*** DIRECT TRANSACTIONS TOTAL ***			\$161,688.60	\$9,909.76	\$0.00	\$9,909.76		\$8,918.78

**OVERRIDE TRANSACTIONS****BROKER: MARK-S139 FIXED SMITH #366**

05/09/2018	REEVES, KENNETH	CLASSICMARK	0.34	0.02	0.00	0.02	0.0	0.02
06/01/2018	APKER, REX	SAGICOR LIFE FIA	35,691.15	1,766.71	0.00	1,766.71	0.0	1,590.04
* MARK-S139 FIXED SMITH SUBTOTAL *			\$35,691.49	\$1,766.73	\$0.00	\$1,766.73		\$1,590.06
*** OVERRIDE TRANSACTIONS TOTAL ***			\$35,691.49	\$1,766.73	\$0.00	\$1,766.73		\$1,590.06

NOTES: \* - Indicates adjustment is not included in 1099 Earnings  
\*\* - Indicates adjustment is not included in Totals or Commissions  
^Date - Split Trade - full Investment Amount & Gross Commission displayed

**BROKER COMMISSION TOTALS**

Broker Transactions	\$8,918.78
Split Transactions	\$0.00
Override Transactions	\$1,590.06
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$10,508.84
Year-to-date Gross	\$0.00
Year-to-date Earnings	\$37,203.69