Page No.

Concorde 🙆

COMMISSION STATEMENT May 31, 2018

JEFFREY, K119 KAUFMAN 801 Gray Oak Drive

Columbia, MO 65201

BROKER #: K119

BRANCH: JEFFREY KAUFMAN

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		DIRECT TRANS	ACTIONS					
PRODUCT CA	TEGORY: MUTUAL FUNDS							
05/16/2018	WRAY, JOANN	AM FUNDS 2030 TARGET DATE-A	1,230.76	12.31	0.00	12.31	90.0	11.08
05/16/2018	WRAY, JOANN	AM FUNDS 2030 TARGET DATE-A	593.06	5.93	0.00	5.93	90.0	5.34
05/16/2018	ZELLMER, AMY	AM FUNDS 2040 TARGET DATE-A	154.14	1.54	0.00	1.54	90.0	1.39
05/16/2018	ZELLMER, AMY	AM FUNDS 2040 TARGET DATE-A	92.49	0.92	0.00	0.92	90.0	0.83
05/16/2018	NOWLIN, STACEY	AM FUNDS 2040 TARGET DATE-A	41.59	0.42	0.00	0.42	90.0	0.38
05/16/2018	NOWLIN, STACEY	AM FUNDS 2040 TARGET DATE-A	41.59	0.42	0.00	0.42	90.0	0.38
05/16/2018	CRANE, MISTY	AM FUNDS 2045 TARGET DATE-A	29.65	0.30	0.00	0.30	90.0	0.27
05/16/2018	CRANE, MISTY	AM FUNDS 2045 TARGET DATE-A	29.65	0.30	0.00	0.30	90.0	0.27
05/16/2018	PATTY, MINDI	AM FUNDS 2045 TARGET DATE-A	16.50	0.17	0.00	0.17	90.0	0.15
05/16/2018	PATTY, MINDI	AM FUNDS 2045 TARGET DATE-A	16.50	0.17	0.00	0.17	90.0	0.15
05/16/2018	WESTBROOK, AMANDA	AM FUNDS 2055 TARGET DATE-A	40.99	0.41	0.00	0.41	90.0	0.37
05/16/2018	WESTBROOK, AMANDA	AM FUNDS 2055 TARGET DATE-A	40.99	0.41	0.00	0.41	90.0	0.37
05/11/2018	TAYLOR, BRANDY	AM FUNDS AMERICAN BALANCED A	200,000.00	3,200.00	0.00	3,200.00	90.0	2,880.00
05/16/2018	WHEAT, KATHLEEN	AM FUNDS AMERICAN BALANCED A	373.33	3.73	0.00	3.73	90.0	3.36
05/16/2018	WHEAT, KATHLEEN	AM FUNDS AMERICAN BALANCED A	160.00	1.60	0.00	1.60	90.0	1.44
05/16/2018	WIBBENMEYER, BRITTANY	AM FUNDS AMERICAN BALANCED A	60.09	0.60	0.00	0.60	90.0	0.54
05/16/2018	WIBBENMEYER, BRITTANY	AM FUNDS AMERICAN BALANCED A	60.09	0.60	0.00	0.60	90.0	0.54
05/16/2018	CLASSENS, KRYSTA	AM FUNDS AMERICAN MUTUAL A	65.92	0.66	0.00	0.66	90.0	0.59
05/16/2018	CLASSENS, KRYSTA	AM FUNDS AMERICAN MUTUAL A	24.72	0.25	0.00	0.25	90.0	0.23
05/16/2018	MANGUS, DANIEL	AM FUNDS BALANCED PORT A	181.88	1.82	0.00	1.82	90.0	1.64
05/16/2018	MANGUS, DANIEL	AM FUNDS BALANCED PORT A	181.88	1.82	0.00	1.82	90.0	1.64
05/16/2018	GODAR, LOUISE	AM FUNDS BALANCED PORT A	43.89	0.44	0.00	0.44	90.0	0.40
05/16/2018	GODAR, LOUISE	AM FUNDS BALANCED PORT A	43.89	0.44	0.00	0.44	90.0	0.40
05/16/2018	GRIFFIN, AMANDA	AM FUNDS BOND FUND OF AMERICA A	26.59	0.27	0.00	0.27	90.0	0.24
05/16/2018	GRIFFIN, AMANDA	AM FUNDS BOND FUND OF AMERICA A	53.19	0.53	0.00	0.53	90.0	0.48
05/07/2018	STALEY, JOSELYN	AM FUNDS EUROPACIFIC GROWTH FUND A	200.00	10.00	0.00	10.00	90.0	9.00

NOTES: * - Indicates adjustment is not included in 1099 Earnings

^{** -} Indicates adjustment is not included in Totals or Commissions

[^]Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		DIRECT TRANS	∆ CTT∩NC					
		DIRECT TRANS	ACTIOND					
-	ATEGORY: MUTUAL FUNDS		100.45					0.50
05/14/2018	CROWLEY, MICHA	AM FUNDS EUROPACIFIC GROWTH FUND A	188.46	3.02	0.00		90.0	2.72
05/16/2018	CLASSENS, KRYSTA	AM FUNDS EUROPACIFIC GROWTH FUND A	49.44	0.49	0.00	0.49	90.0	0.44
05/16/2018	CLASSENS, KRYSTA	AM FUNDS EUROPACIFIC GROWTH FUND A	18.54	0.19	0.00	0.19	90.0	0.17
05/11/2018	TAYLOR, BRANDY	AM FUNDS GLOBAL BALANCED A	150,000.00	2,400.00	0.00	2,400.00	90.0	2,160.00
05/16/2018	BIETSCH, MATTHEW	AM FUNDS GROWTH AND INCOME A	62.47	0.62	0.00	0.62	90.0	0.56
05/16/2018	BIETSCH, MATTHEW	AM FUNDS GROWTH AND INCOME A	62.47	0.62	0.00	0.62	90.0	0.56
05/16/2018	AHERN, OLIVIA	AM FUNDS GROWTH AND INCOME A	54.18	0.54	0.00		90.0	0.49
05/16/2018	AHERN, OLIVIA	AM FUNDS GROWTH AND INCOME A	54.18	0.54	0.00		90.0	0.49
05/07/2018	LEHMAN, COLBY	AM FUNDS GROWTH FUND OF AMERICA A	100.00	5.00	0.00	5.00	90.0	4.50
05/07/2018	MCNERNEY, DYLAN	AM FUNDS GROWTH FUND OF AMERICA A	150.00	7.50	0.00	7.50	90.0	6.75
05/11/2018	TAYLOR, BRANDY	AM FUNDS GROWTH FUND OF AMERICA A	75,000.00	1,200.00	0.00	1,200.00	90.0	1,080.00
05/14/2018	GUIER, CLINT	AM FUNDS GROWTH FUND OF AMERICA A	450.00	9.00	0.00	9.00		8.10
05/14/2018	GUIER, JENNIFER	AM FUNDS GROWTH FUND OF AMERICA A	450.00	9.00	0.00	9.00	90.0	8.10
05/14/2018	CROWLEY, MICHA	AM FUNDS GROWTH FUND OF AMERICA A	376.92	6.03	0.00	6.03	90.0	5.43
05/16/2018	GRIFFIN, AMANDA	AM FUNDS GROWTH FUND OF AMERICA A	53.19	0.53	0.00	0.53	90.0	0.48
05/16/2018	GRIFFIN, AMANDA	AM FUNDS GROWTH FUND OF AMERICA A	106.37	1.06	0.00	1.06	90.0	0.95
05/16/2018	STALEY, JOSELYN	AM FUNDS GROWTH FUND OF AMERICA A	55.80	0.56	0.00	0.56	90.0	0.50
05/16/2018	STALEY, JOSELYN	AM FUNDS GROWTH FUND OF AMERICA A	15.22	0.15	0.00	0.15	90.0	0.14
05/16/2018	CLASSENS, KRYSTA	AM FUNDS GROWTH FUND OF AMERICA A	49.44	0.49	0.00	0.49	90.0	0.44
05/16/2018	CLASSENS, KRYSTA	AM FUNDS GROWTH FUND OF AMERICA A	18.54	0.19	0.00	0.19	90.0	0.17
05/16/2018	MCKENZIE, JADA	AM FUNDS GROWTH FUND OF AMERICA A	48.25	0.48	0.00	0.48	90.0	0.43
05/16/2018	MCKENZIE, JADA	AM FUNDS GROWTH FUND OF AMERICA A	48.25	0.48	0.00	0.48	90.0	0.43
05/16/2018	GATTORNA, MICHAEL	AM FUNDS GROWTH FUND OF AMERICA A	30.76	0.31	0.00	0.31	90.0	0.28
05/16/2018	GATTORNA, MICHAEL	AM FUNDS GROWTH FUND OF AMERICA A	30.76	0.31	0.00	0.31	90.0	0.28
05/16/2018	MULLENIX, AMANDA	AM FUNDS GROWTH FUND OF AMERICA A	60.66	0.61	0.00	0.61	90.0	0.55
05/16/2018	MULLENIX, AMANDA	AM FUNDS GROWTH FUND OF AMERICA A	60.66	0.61	0.00	0.61	90.0	0.55
05/16/2018	KISER, ANDREA	AM FUNDS GROWTH FUND OF AMERICA A	41.12	0.41	0.00	0.41	90.0	0.37
05/16/2018	KISER, ANDREA	AM FUNDS GROWTH FUND OF AMERICA A	41.12	0.41	0.00	0.41	90.0	0.37
05/16/2018	OPPLAND, ZACHARY	AM FUNDS ICA A	61.20	0.61	0.00	0.61	90.0	0.55
05/16/2018	OPPLAND, ZACHARY	AM FUNDS ICA A	244.80	2.45	0.00	2.45	90.0	2.21
05/16/2018	REEDY, REBECCA	AM FUNDS INCOME PORTFOLIO A	38.52	0.39	0.00	0.39	90.0	0.35
05/16/2018	REEDY, REBECCA	AM FUNDS INCOME PORTFOLIO A	38.52	0.39	0.00	0.39	90.0	0.35
05/07/2018	MCKENZIE, JADA	AM FUNDS NEW ECONOMY A	50.00	2.50	0.00	2.50	90.0	2.25

[^]Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		DIRECT TRANSA	ACTIONS					
PRODUCT CA	TEGORY: MUTUAL FUNDS							
05/11/2018	TAYLOR, BRANDY	AM FUNDS NEW ECONOMY A	25,000.00	400.00	0.00	400.00	90.0	360.00
05/14/2018	CROWLEY, MICHA	AM FUNDS NEW ECONOMY A	188.46	3.02	0.00	3.02	90.0	2.72
05/16/2018	STALEY, JOSELYN	AM FUNDS NEW ECONOMY A	54.16	0.54	0.00	0.54	90.0	0.49
05/16/2018	STALEY, JOSELYN	AM FUNDS NEW ECONOMY A	14.77	0.15	0.00	0.15	90.0	0.14
05/16/2018	NIELSEN, BRENDA	AM FUNDS NEW ECONOMY A	69.23	0.69	0.00	0.69	90.0	0.62
05/16/2018	NIELSEN, BRENDA	AM FUNDS NEW ECONOMY A	41.54	0.42	0.00	0.42	90.0	0.38
05/16/2018	GRIFFIN, AMANDA	AM FUNDS NEW PERSPECTIVE A	106.37	1.06	0.00	1.06	90.0	0.95
05/16/2018	GRIFFIN, AMANDA	AM FUNDS NEW PERSPECTIVE A	53.19	0.53	0.00	0.53	90.0	0.48
05/16/2018	STALEY, JOSELYN	AM FUNDS NEW PERSPECTIVE A	54.16	0.54	0.00	0.54	90.0	0.49
05/16/2018	STALEY, JOSELYN	AM FUNDS NEW PERSPECTIVE A	14.77	0.15	0.00	0.15	90.0	0.14
05/16/2018	GATTORNA, MICHAEL	AM FUNDS NEW PERSPECTIVE A	29.86	0.30	0.00	0.30	90.0	0.27
05/16/2018	GATTORNA, MICHAEL	AM FUNDS NEW PERSPECTIVE A	29.86	0.30	0.00	0.30	90.0	0.27
05/11/2018	TAYLOR, BRANDY	AM FUNDS NEW WORLD A	25,000.00	400.00	0.00	400.00	90.0	360.00
05/14/2018	CROWLEY, MICHA	AM FUNDS NEW WORLD A	188.46	3.02	0.00	3.02	90.0	2.72
05/16/2018	GATTORNA, MICHAEL	AM FUNDS NEW WORLD A	29.86	0.30	0.00	0.30	90.0	0.27
05/16/2018	GATTORNA, MICHAEL	AM FUNDS NEW WORLD A	29.86	0.30	0.00	0.30	90.0	0.27
05/11/2018	TAYLOR, BRANDY	AM FUNDS SMALLCAP WORLD A	25,000.00	400.00	0.00	400.00	90.0	360.00
05/16/2018	REDDICK, RYAN	AM FUNDS SMALLCAP WORLD A	31.58	0.32	0.00	0.32	90.0	0.29
05/16/2018	REDDICK, RYAN	AM FUNDS SMALLCAP WORLD A	31.58	0.32	0.00	0.32	90.0	0.29
05/16/2018	GRIFFIN, AMANDA	AM FUNDS WASHINGTON MUTUAL INVESTOR	88.64	0.89	0.00	0.89	90.0	0.80
05/16/2018	GRIFFIN, AMANDA	AM FUNDS WASHINGTON MUTUAL INVESTOR	44.32	0.44	0.00	0.44	90.0	0.40
		* MUTUAL FUNDS SUBTOTAL *	\$508,013.89	\$8,114.84	\$0.00	\$8,114.84		\$7,303.43
PRODUCT CA	TEGORY: VARIABLE UNIVER	RSAL LIFE						
03/02/2018	MCNERNEY, DAVID	PAC LIFE VUL	999.93	20.00	0.00	20.00	90.0	18.00
05/07/2018	GUIER, CLINT	PAC LIFE VUL	74.29	0.74	0.00	0.74	90.0	0.67
05/07/2018	DANIELS, BEVERLY	PAC LIFE VUL	100.00	1.00	0.00	1.00	90.0	0.90
05/07/2018	GUIER, CLINT	PAC LIFE VUL	50.00	1.50	0.00	1.50	90.0	1.35
05/07/2018	GUIER, CLINT	PAC LIFE VUL	50.00	1.00	0.00	1.00	90.0	0.90
05/07/2018	CALLIS, CHARLES	PAC LIFE VUL	416.67	8.33	0.00	8.33	90.0	7.50
05/07/2018	BROCKSMITH, RACHEL	PAC LIFE VUL	100.00	2.00	0.00	2.00	90.0	1.80
05/07/2018	ELLIOTT, PATRICIA	PAC LIFE VUL	100.00	2.00	0.00	2.00	90.0	1.80
05/07/2018	HILL, MIKE	PAC LIFE VUL	150.00	3.00	0.00	3.00	90.0	2.70
05/08/2018	GUIER, CLINT	PAC LIFE VUL	5,782.43	11.56	0.00	11.56	90.0	10.40

[^]Date - Split Trade - full Investment Amount & Gross Commission displayed

	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		DIRECT TRANS	ACTIONS					
05/10/2018	EGORY: VARIABLE UNI	VERSAL LIFE						
	HARLAN, BARBARA	PAC LIFE VUL	16,255.13	16.26	0.00	16.26	90.0	14.63
05/11/2018	DANIELS, BEVERLY	PAC LIFE VUL	14,772.13	14.77	0.00	14.77	90.0	13.29
05/14/2018	ANDING, MARY DIANE	PAC LIFE VUL	1,400.00	28.00	0.00	28.00	90.0	25.20
05/14/2018	REGAN, WILLIAM	PAC LIFE VUL	150.00	1.50	0.00	1.50	90.0	1.35
05/14/2018	CALLIS, ANNIS	PAC LIFE VUL	200.00	6.00	0.00	6.00	90.0	5.40
05/14/2018	GRIFFIN, SHAWN	PAC LIFE VUL	150.00	3.00	0.00	3.00	90.0	2.70
05/14/2018	MURRAY, JEFFREY	PAC LIFE VUL	584.57	11.69	0.00	11.69	90.0	10.52
05/18/2018	MCNERNEY, DAVID	PAC LIFE VUL	20.00	20.00	0.00	20.00	90.0	18.00
05/18/2018	HALL, ELLEN	PAC LIFE VUL	50.00	1.00	0.00	1.00	90.0	0.90
05/18/2018	GRIFFITH, CHERYL	PAC LIFE VUL	50.00	1.00	0.00	1.00	90.0	0.90
		* VARIABLE UNIVERSAL LIFE SUBTOTAL *	\$41,455.15	\$154.35	\$0.00	\$154.35		\$138.91
PRODUCT CATE	EGORY: VARIABLE ANN	JITY 12B1 TRAILS						
05/14/2018	DOWNS, JAMES	GUARDIAN VA TRAILS	85,234.50	53.27	0.00	53.27	90.0	47.94
		* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *	\$85,234.50	\$53.27	\$0.00	\$53.27		\$47.94
		*** DIRECT TRANSACTIONS TOTAL ***	\$634,703.54	\$8,322.46	\$0.00	\$8,322.46		\$7,490.28
		SPLIT TRANSA	CTIONS					
BROKER: JEFE	F/JASON, K148 KAUFI	MAN/KEMBLE #349						
05/10/2018	LANGE, ARLEN	AM FUNDS AMERICAN BALANCED A	800.00	22.00	0.00	22.00	90.0	19.80
05/16/2018	WAHLIG, KACEY	AM FUNDS AMERICAN BALANCED A	18.75	0.10	0.00	0.10	90.0	0.09
05/16/2018	WAHLIG, KACEY	AM FUNDS AMERICAN BALANCED A	18.75	0.10	0.00	0.10	90.0	0.09
	HAUSER, JOHN	AM FUNDS AMERICAN BALANCED C	100.00	0.55	0.00	0.55	90.0	0.50
05/07/2018	LUKIC, MIROSLAV	AM FUNDS EUROPACIFIC GROWTH FUND A	28.27	0.15	0.00	0.15	90.0	0.14
	TIERTO MIDOCIAN							
05/16/2018	LUKIC, MIROSLAV	AM FUNDS EUROPACIFIC GROWTH FUND A	28.28	0.15	0.00	0.15	90.0	0.14
05/16/2018	SKELTON, SARAH	AM FUNDS EUROPACIFIC GROWTH FUND A AM FUNDS EUROPACIFIC GROWTH FUND A	28.28 31.73	0.15 0.18	0.00	0.15	90.0	
05/16/2018 05/16/2018						0.18		0.16
05/16/2018 05/16/2018 05/16/2018 05/16/2018	SKELTON, SARAH	AM FUNDS EUROPACIFIC GROWTH FUND A	31.73	0.18	0.00	0.18	90.0	0.16 0.16
05/16/2018 05/16/2018 05/16/2018 05/16/2018 05/07/2018	SKELTON, SARAH SKELTON, SARAH	AM FUNDS EUROPACIFIC GROWTH FUND A	31.73 31.73	0.18 0.18	0.00	0.18 0.18 20.62	90.0	0.16 0.16 18.56
05/16/2018 05/16/2018 05/16/2018 05/16/2018 05/07/2018 05/10/2018	SKELTON, SARAH SKELTON, SARAH JOHNSON, KASEY	AM FUNDS EUROPACIFIC GROWTH FUND A AM FUNDS EUROPACIFIC GROWTH FUND A AM FUNDS GROWTH FUND OF AMERICA A	31.73 31.73 750.00	0.18 0.18 20.62	0.00 0.00 0.00	0.18 0.18 20.62 6.30	90.0 90.0 90.0	0.16 0.16 18.56 5.67
05/16/2018 05/16/2018 05/16/2018 05/16/2018 05/07/2018 05/10/2018 05/11/2018	SKELTON, SARAH SKELTON, SARAH JOHNSON, KASEY WHEAT, BRYAN	AM FUNDS EUROPACIFIC GROWTH FUND A AM FUNDS EUROPACIFIC GROWTH FUND A AM FUNDS GROWTH FUND OF AMERICA A AM FUNDS GROWTH FUND OF AMERICA A	31.73 31.73 750.00 229.00	0.18 0.18 20.62 6.30	0.00 0.00 0.00 0.00	0.18 0.18 20.62 6.30	90.0 90.0 90.0 90.0	0.14 0.16 0.16 18.56 5.67 1.78
05/16/2018 05/16/2018 05/16/2018 05/16/2018 05/07/2018 05/10/2018 05/11/2018 05/11/2018	SKELTON, SARAH SKELTON, SARAH JOHNSON, KASEY WHEAT, BRYAN THOMPSON, TERRY	AM FUNDS EUROPACIFIC GROWTH FUND A AM FUNDS EUROPACIFIC GROWTH FUND A AM FUNDS GROWTH FUND OF AMERICA A AM FUNDS GROWTH FUND OF AMERICA A AM FUNDS GROWTH FUND OF AMERICA A	31.73 31.73 750.00 229.00 300.00	0.18 0.18 20.62 6.30 1.98	0.00 0.00 0.00 0.00	0.18 0.18 20.62 6.30 1.98 12.18	90.0 90.0 90.0 90.0	0.16 0.16 18.56 5.67 1.78

[^]Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		SPLIT TRANS	ACTIONS					
BD∪KED• .TE	FF/JASON, K148 KAUFMAN/KE							
05/14/2018	SUMNER, CASEY	AM FUNDS GROWTH FUND OF AMERICA A	520.84	12.18	0.00	12.18	90.0	10.96
05/15/2018	MCNERNEY, DYLAN	AM FUNDS GROWTH FUND OF AMERICA A	100.00	2.75	0.00	2.75	90.0	2.48
05/15/2018	MCNERNEY, DASAN	AM FUNDS GROWTH FUND OF AMERICA A	100.00	2.75	0.00	2.75	90.0	2.48
05/16/2018	CARSON, MATTHEW	AM FUNDS GROWTH FUND OF AMERICA A	56.76	0.31	0.00		90.0	0.28
05/16/2018	CARSON, MATTHEW	AM FUNDS GROWTH FUND OF AMERICA A	56.76	0.31	0.00	0.31	90.0	0.28
05/16/2018	EISELE, HAMILTON	AM FUNDS GROWTH FUND OF AMERICA A	20.25	0.11	0.00	0.11	90.0	0.10
05/16/2018	EISELE, HAMILTON	AM FUNDS GROWTH FUND OF AMERICA A	27.00	0.15	0.00	0.15	90.0	0.14
05/16/2018	MAIDA, KAILEY	AM FUNDS GROWTH FUND OF AMERICA A	10.00	0.05	0.00	0.05	90.0	0.05
05/16/2018	MAIDA, KAILEY	AM FUNDS GROWTH FUND OF AMERICA A	5.77	0.03	0.00	0.03	90.0	0.03
05/16/2018	DOOLEY, BRUCE	AM FUNDS GROWTH FUND OF AMERICA A	57.91	0.32	0.00	0.32	90.0	0.29
05/16/2018	DOOLEY, BRUCE	AM FUNDS GROWTH FUND OF AMERICA A	57.91	0.32	0.00	0.32	90.0	0.29
05/16/2018	BONHAM, NICOLE	AM FUNDS GROWTH FUND OF AMERICA A	11.70	0.07	0.00	0.07	90.0	0.06
05/16/2018	BONHAM, NICOLE	AM FUNDS GROWTH FUND OF AMERICA A	11.70	0.07	0.00	0.07	90.0	0.06
05/16/2018	LUKIC, MIROSLAV	AM FUNDS GROWTH FUND OF AMERICA A	29.13	0.16	0.00	0.16	90.0	0.14
05/16/2018	LUKIC, MIROSLAV	AM FUNDS GROWTH FUND OF AMERICA A	29.13	0.16	0.00	0.16	90.0	0.14
05/16/2018	CARTER, NICKOLAS	AM FUNDS GROWTH FUND OF AMERICA A	12.50	0.07	0.00	0.07	90.0	0.06
05/16/2018	CARTER, NICKOLAS	AM FUNDS GROWTH FUND OF AMERICA A	12.50	0.07	0.00	0.07	90.0	0.06
05/16/2018	BOEDECKER, SUZANNE	AM FUNDS GROWTH FUND OF AMERICA A	45.80	0.25	0.00	0.25	90.0	0.23
05/16/2018	BOEDECKER, SUZANNE	AM FUNDS GROWTH FUND OF AMERICA A	45.80	0.25	0.00	0.25	90.0	0.23
05/16/2018	BERGH, AMELIA	AM FUNDS GROWTH FUND OF AMERICA A	23.09	0.13	0.00	0.13	90.0	0.12
05/16/2018	BERGH, AMELIA	AM FUNDS GROWTH FUND OF AMERICA A	23.09	0.13	0.00	0.13	90.0	0.12
05/16/2018	WILBANKS, DAVID	AM FUNDS GROWTH FUND OF AMERICA A	48.96	0.27	0.00	0.27	90.0	0.24
05/16/2018	WILBANKS, DAVID	AM FUNDS GROWTH FUND OF AMERICA A	48.96	0.27	0.00	0.27	90.0	0.24
05/16/2018	YARICK, ABIGAIL	AM FUNDS GROWTH FUND OF AMERICA A	35.93	0.20	0.00	0.20	90.0	0.18
05/16/2018	YARICK, ABIGAIL	AM FUNDS GROWTH FUND OF AMERICA A	35.93	0.20	0.00	0.20	90.0	0.18
05/16/2018	CATALANO, SHELBY	AM FUNDS GROWTH FUND OF AMERICA A	24.74	0.14	0.00	0.14	90.0	0.13
05/16/2018	CATALANO, SHELBY	AM FUNDS GROWTH FUND OF AMERICA A	24.74	0.14	0.00	0.14	90.0	0.13
05/16/2018	SHIELDS, DANA	AM FUNDS GROWTH FUND OF AMERICA A	37.58	0.21	0.00	0.21	90.0	0.19
05/16/2018	SHIELDS, DANA	AM FUNDS GROWTH FUND OF AMERICA A	87.68	0.48	0.00	0.48	90.0	0.43
05/16/2018	PINTOR, SARAH	AM FUNDS GROWTH FUND OF AMERICA A	5.41	0.03	0.00	0.03	90.0	0.03
05/16/2018	PINTOR, SARAH	AM FUNDS GROWTH FUND OF AMERICA A	5.41	0.03	0.00	0.03	90.0	0.03
05/16/2018	PANHORST, ELIZABETH	AM FUNDS GROWTH FUND OF AMERICA A	35.06	0.19	0.00	0.19	90.0	0.17
05/16/2018	PANHORST, ELIZABETH	AM FUNDS GROWTH FUND OF AMERICA A	35.06	0.19	0.00	0.19	90.0	0.17

[^]Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		SPLIT TRANS	ACTIONS					
DDOWED TO	777 / T3 GOV							
BROKER: JE			25 60	0.20	0 00	0.20	00 0	0.10
05/16/2018 05/16/2018	ASBURY, CANAAN	AM FUNDS GROWTH FUND OF AMERICA A	35.69	0.20	0.00		90.0	0.18 0.18
05/16/2018	ASBURY, CANAAN	AM FUNDS GROWTH FUND OF AMERICA A AM FUNDS GROWTH FUND OF AMERICA A	35.69		0.00	0.20	90.0	
05/16/2018	DOWNES, JANICE	AM FUNDS GROWTH FUND OF AMERICA A AM FUNDS GROWTH FUND OF AMERICA A	43.20 43.20	0.24	0.00	0.24	90.0	0.22
05/16/2018	DOWNES, JANICE							
05/16/2018	DIXON, CAITLIN	AM FUNDS GROWTH FUND OF AMERICA A	31.20	0.17	0.00	0.17	90.0	0.15 0.15
05/16/2018	DIXON, CAITLIN JOHNSON, CHADRIC	AM FUNDS GROWTH FUND OF AMERICA A AM FUNDS GROWTH FUND OF AMERICA A	31.20 40.32	0.17	0.00	0.17	90.0	0.13
05/16/2018	JOHNSON, CHADRIC	AM FUNDS GROWTH FUND OF AMERICA A AM FUNDS GROWTH FUND OF AMERICA A	40.32	0.22	0.00	0.22	90.0	0.20
05/16/2018	FAGAN, CALEB	AM FUNDS GROWTH FUND OF AMERICA A	16.23	0.09	0.00	0.09	90.0	0.08
05/16/2018	FAGAN, CALEB	AM FUNDS GROWTH FUND OF AMERICA A AM FUNDS GROWTH FUND OF AMERICA A	16.23	0.09	0.00	0.09	90.0	0.08
05/16/2018	CULLEY, TRACY	AM FUNDS GROWTH PORT A AMERICA A	34.29	0.19	0.00	0.19	90.0	0.17
05/16/2018	CULLEY, TRACY	AM FUNDS GROWTH PORT A AM FUNDS GROWTH PORT A	114.29	0.63	0.00	0.63	90.0	0.57
05/16/2018	ZELLMER, RIANNON	AM FUNDS ICA A	16.65	0.09	0.00	0.09	90.0	0.08
05/16/2018	ZELLMER, RIANNON	AM FUNDS ICA A	16.65	0.09	0.00	0.09	90.0	0.08
05/16/2018	WAHLIG, KACEY	AM FUNDS ICA A	18.76	0.10	0.00	0.10	90.0	0.09
05/16/2018	WAHLIG, KACEY	AM FUNDS ICA A	18.76	0.10	0.00	0.10	90.0	0.09
05/16/2018	HELMANDOLLAR, OLIVIA	AM FUNDS ICA A	18.91	0.10	0.00	0.10	90.0	0.09
05/16/2018	HELMANDOLLAR, OLIVIA	AM FUNDS ICA A	18.91	0.10	0.00	0.10	90.0	0.09
05/07/2018	MCKENZIE, JADA	AM FUNDS NEW ECONOMY A	60.00	1.65	0.00	1.65	90.0	1.49
05/14/2018	SUMNER, CALEB	AM FUNDS NEW ECONOMY A	520.83	12.18	0.00	12.18	90.0	10.96
05/14/2018	SUMNER, CALEB	AM FUNDS NEW ECONOMY A	89.92	2.10	0.00	2.10	90.0	1.89
05/14/2018	SUMNER, CASEY	AM FUNDS NEW ECONOMY A	19.35	0.45	0.00	0.45	90.0	0.41
05/14/2018	SUMNER, CASEY	AM FUNDS NEW ECONOMY A	520.83	12.18	0.00	12.18	90.0	10.96
05/16/2018	POLSON, CHRISTOPHER	AM FUNDS NEW ECONOMY A	40.90	0.23	0.00	0.23	90.0	0.21
05/16/2018	POLSON, CHRISTOPHER	AM FUNDS NEW ECONOMY A	40.90	0.23	0.00	0.23	90.0	0.21
05/16/2018	MCNERNEY, DAVID	AM FUNDS NEW PERSPECTIVE A	123.00	0.68	0.00	0.68	90.0	0.61
05/16/2018	MCNERNEY, DAVID	AM FUNDS NEW PERSPECTIVE A	312.85	1.72	0.00	1.72	90.0	1.55
05/16/2018	EISELE, HAMILTON	AM FUNDS NEW WORLD A	20.25	0.11	0.00	0.11	90.0	0.10
05/16/2018	EISELE, HAMILTON	AM FUNDS NEW WORLD A	27.00	0.15	0.00		90.0	0.14
05/16/2018	STIDHAM, AUSTIN	AM FUNDS NEW WORLD A	48.10	0.26	0.00		90.0	0.23
05/16/2018	STIDHAM, AUSTIN	AM FUNDS NEW WORLD A	28.86	0.16	0.00		90.0	0.14
05/10/2018	LANGE, ARLEN	AM FUNDS SMALLCAP WORLD A	200.00	5.50	0.00		90.0	4.95
05/11/2018	THOMPSON, TERRY	AM FUNDS SMALLCAP WORLD A	300.00	1.98	0.00	1.98	90.0	1.78

[^]Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		SPLIT TRANS	ACTIONS					
BROKER: JE	FF/JASON, K148 KAUFMA	N/KEMBLE #349						
05/15/2018	DOOLEY, BRUCE	AM FUNDS SMALLCAP WORLD A	50.00	1.37	0.00	1.37	90.0	1.23
05/16/2018	HELMANDOLLAR, OLIVIA	AM FUNDS SMALLCAP WORLD A	18.91	0.10	0.00	0.10	90.0	0.09
05/16/2018	HELMANDOLLAR, OLIVIA	AM FUNDS SMALLCAP WORLD A	18.91	0.10	0.00	0.10	90.0	0.09
05/16/2018	LUKIC, MIROSLAV	AM FUNDS SMALLCAP WORLD A	28.28	0.15	0.00	0.15	90.0	0.14
05/16/2018	LUKIC, MIROSLAV	AM FUNDS SMALLCAP WORLD A	28.27	0.15	0.00	0.15	90.0	0.14
05/02/2018	MCNERNEY, DAVID	PAC LIFE VUL	-1,000.00	-11.00	0.00	-11.00	90.0	-9.90
	* JE	FF/JASON, K148 KAUFMAN/KEMBLE SUBTOTAL *	\$6,737.38	\$123.72	\$0.00	\$123.72		\$111.41
		*** SPLIT TRANSACTIONS TOTAL ***	\$6,737.38	\$123.72	\$0.00	\$123.72		\$111.41
		OVERRIDE TRAN	NSACTIONS					
BROKER: K1	46-JASON KEMBLE #348							
05/10/2018	DANIELS, CLINTON	AM FUNDS GROWTH FUND OF AMERICA A	100.00	4.25	0.00	4.25	90.0	1.70
05/10/2018	DANIELS, AMY	AM FUNDS GROWTH FUND OF AMERICA A	50.00	2.13	0.00	2.13	90.0	0.85
05/10/2018	DANIELS, AMY	AM FUNDS NEW PERSPECTIVE A	50.00	2.13	0.00	2.13	90.0	0.85
05/10/2018	DANIELS, CLINTON	AM FUNDS SMALLCAP WORLD A	100.00	4.25	0.00	4.25	90.0	1.70
05/10/2018	ANDRUS, MARY	PAC LIFE PACIFIC CHOICE	0.00	1,750.00	0.00	1,750.00	90.0	700.00
		* K146-JASON KEMBLE SUBTOTAL *	\$300.00	\$1,762.76	\$0.00	\$1,762.76		\$705.10
		*** OVERRIDE TRANSACTIONS TOTAL ***	\$300.00	\$1,762.76	\$0.00	\$1,762.76		\$705.10

[^]Date - Split Trade - full Investment Amount & Gross Commission displayed

BROKER COMMISSION TOTALS \$7,490.28 Broker Transactions \$111.41 Split Transactions \$705.10 Override Transactions Adjustments \$0.00 Payroll Draw \$0.00 \$0.00 Base Salary Prior Period Balance \$0.00 FINRA Assessment \$0.00 \$0.00 SIPC Assessment \$8,306.79 Check Amount \$87,679.88 Year-to-date Gross \$85,043.83 Year-to-date Earnings