



Concorde Investment Services, LLC

01/12/2018

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COMMISSION STATEMENT

January 15, 2018

MATT BRANSTETTER
PO Box 250
111 S. Main Street
Noble, OK 73068

BROKER #: B116
BRANCH: BRAEVEST

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
12/26/2017	EVERETT, BRIAN	AM FUNDS AMERICAN BALANCED C	50.00	0.50	80.0	0.40	0.00	0.40
01/05/2018	FOX, JERALDINE	AM FUNDS CAPITAL INCOME BUILDER C	120.00	1.20	80.0	0.96	0.00	0.96
01/02/2018	LUCAS, BRIAN	AM FUNDS NEW ECONOMY A	100.00	5.00	80.0	4.00	0.00	4.00
01/03/2018	LAWTON, WHITNEY	AM FUNDS NEW ECONOMY A	250.00	10.63	80.0	8.50	0.00	8.50
12/29/2017	PUCKETT, CHERI	GUGGENHEIM DOW 2X STRATEGY A	50.00	2.00	80.0	1.60	0.00	1.60
12/26/2017	MORIELS, FELICIA	PUTNAM AMERICAN GOVT INCOME-M	100.00	3.00	80.0	2.40	0.00	2.40
12/18/2017	CASTLE, DAVID	PUTNAM EQUITY SPECTRUM A	100.00	5.00	80.0	4.00	0.00	4.00
12/18/2017	TAYLOR, CATHERINE	PUTNAM GROWTH OPP C	66.77	0.67	80.0	0.54	0.00	0.54
12/20/2017	DOWNING, JOHN	PUTNAM GROWTH OPPORTUNITIES-M	100.00	3.00	80.0	2.40	0.00	2.40
12/20/2017	MYERS, AMANDA	PUTNAM INTL CAPITAL OPPS-C	100.00	1.00	80.0	0.80	0.00	0.80
12/20/2017	HYER, LISA	PUTNAM INTL CAPITAL OPPS-C	50.00	0.50	80.0	0.40	0.00	0.40
12/26/2017	DOCTORMAN, SHANA	PUTNAM INTL CAPITAL OPPS-C	25.00	0.25	80.0	0.20	0.00	0.20
12/26/2017	DOCTORMAN, SHANA	PUTNAM INTL CAPITAL OPPS-C	25.00	0.25	80.0	0.20	0.00	0.20
12/26/2017	DOCTORMAN, SHANA	PUTNAM INTL CAPITAL OPPS-C	25.00	0.25	80.0	0.20	0.00	0.20
12/26/2017	DOCTORMAN, SHANA	PUTNAM INTL CAPITAL OPPS-C	25.00	0.25	80.0	0.20	0.00	0.20
12/26/2017	DOCTORMAN, EDGE	PUTNAM INTL CAPITAL OPPS-C	25.00	0.25	80.0	0.20	0.00	0.20
12/26/2017	DOCTORMAN, AIMES	PUTNAM INTL CAPITAL OPPS-C	25.00	0.25	80.0	0.20	0.00	0.20
12/18/2017	DOWNING, JOHN	PUTNAM MULTI-CAP GROWTH M	75.00	2.25	80.0	1.80	0.00	1.80
12/26/2017	VOCI, ROBERTO	RYDEX GUGG NASDAQ 100 2X STRATEGY	20.00	0.20	80.0	0.16	0.00	0.16
* MUTUAL FUNDS SUBTOTAL *			\$1,331.77	\$36.45		\$29.16	\$0.00	\$29.16
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
12/15/2017	POMA, TAYLOR	PACIFIC LIFE	0.00	20.00	80.0	16.00	0.00	16.00
12/31/2017	HERNDON, RONALD	JNL ELITE ACCESS	26,322.58	8.77	80.0	7.02	0.00	7.02
12/31/2017	BRANSTETTER, ERIK	JNL ELITE ACCESS	6,309.83	1.31	80.0	1.05	0.00	1.05
12/31/2017	BRANSTETTER, ERIK	JNL ELITE ACCESS	2,259.81	0.47	80.0	0.38	0.00	0.38
12/31/2017	CASTLE, DAVID	JNL ELITE ACCESS	2,869.96	0.60	80.0	0.48	0.00	0.48

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
12/31/2017	FIRST TRUST OF ONAGA	JNL ELITE ACCESS	3,052.50	0.64	80.0	0.51	0.00	0.51
12/31/2017	PYLE JR, JUSTIN	JNL ELITE ACCESS	30,900.14	6.44	80.0	5.15	0.00	5.15
01/02/2018	ARRINGTON, NANCY	JNL ELITE ACCESS	130.52	6.85	80.0	5.48	0.00	5.48
01/02/2018	HERNDON, RONALD	JNL ELITE ACCESS	50.00	2.63	80.0	2.10	0.00	2.10
12/31/2017	ALEXANDER, SUSAN	JNL PERSPECTIVE II 04/14	9,802.57	2.04	80.0	1.63	0.00	1.63
12/31/2017	WILLIAMS, JACKIE	JNL PERSPECTIVE II 05/05	49,941.04	10.40	80.0	8.32	0.00	8.32
12/31/2017	WILLIAMS, JACKIE	JNL PERSPECTIVE II 05/05	8,771.85	7.31	80.0	5.85	0.00	5.85
12/31/2017	BRANSTETTER, TRACY	JNL PERSPECTIVE II 05/05	1,461.02	0.30	80.0	0.24	0.00	0.24
12/31/2017	HIPP, RONALD	JNL PERSPECTIVE II 05/05	10,749.40	2.24	80.0	1.79	0.00	1.79
12/31/2017	HOBBS, DONALD	JNL PERSPECTIVE II 05/05	8,867.67	1.85	80.0	1.48	0.00	1.48
12/31/2017	MCKIBBEN, SUSAN	JNL PERSPECTIVE II 05/05	85,959.06	17.91	80.0	14.33	0.00	14.33
12/31/2017	MCFERRON, LINDA	JNL PERSPECTIVE L	9,844.17	8.20	80.0	6.56	0.00	6.56
12/31/2017	MCFERRON, LINDA	JNL PERSPECTIVE L	14,538.76	15.75	80.0	12.60	0.00	12.60
12/31/2017	DOWDY, LINDA	JNL PERSPECTIVE L	52,749.69	43.96	80.0	35.17	0.00	35.17
12/31/2017	DOWDY, LINDA	JNL PERSPECTIVE L	16,239.94	17.59	80.0	14.07	0.00	14.07
12/31/2017	RICK, JOSEPH	JNL PERSPECTIVE L	12,561.88	10.47	80.0	8.38	0.00	8.38
12/31/2017	RICK, JOSEPH	JNL PERSPECTIVE L	13,398.66	14.52	80.0	11.62	0.00	11.62
12/31/2017	WILLIAMS, HARRY	JNL PERSPECTIVE L	7,398.53	6.17	80.0	4.94	0.00	4.94
12/31/2017	WILLIAMS, HARRY	JNL PERSPECTIVE L	12,330.88	13.36	80.0	10.69	0.00	10.69
12/31/2017	BRISCOE, TOMMIE	JNL PERSPECTIVE L	11,449.20	9.54	80.0	7.63	0.00	7.63
12/31/2017	BRISCOE, TOMMIE	JNL PERSPECTIVE L	10,467.48	11.34	80.0	9.07	0.00	9.07
12/31/2017	WILSON, TIM	JNL PERSPECTIVE L	15,130.47	12.61	80.0	10.09	0.00	10.09
12/31/2017	WILSON, TIM	JNL PERSPECTIVE L	30,469.72	33.01	80.0	26.41	0.00	26.41
12/31/2017	HERNDON, RONALD	JNL PERSPECTIVE L	17,123.59	14.27	80.0	11.42	0.00	11.42
12/31/2017	HERNDON, RONALD	JNL PERSPECTIVE L	10,095.59	10.94	80.0	8.75	0.00	8.75
12/31/2017	CANFIELD, OWEN	JNL PERSPECTIVE L	28,088.04	23.41	80.0	18.73	0.00	18.73
12/31/2017	CANFIELD, OWEN	JNL PERSPECTIVE L	33,636.72	36.44	80.0	29.15	0.00	29.15
12/31/2017	MOORE, TONI	JNL PERSPECTIVE L	247,349.85	267.96	80.0	214.37	0.00	214.37
12/31/2017	MICHENER, DAVID	JNL PERSPECTIVE L	289,396.82	241.16	80.0	192.93	0.00	192.93
12/31/2017	LEMMOND, MARY	JNL PERSPECTIVE L	21,513.11	23.31	80.0	18.65	0.00	18.65
12/31/2017	BRANSTETTER, LINDA	JNL PERSPECTIVE L	544.33	0.45	80.0	0.36	0.00	0.36
12/31/2017	BRANSTETTER, LINDA	JNL PERSPECTIVE L	2,102.91	2.28	80.0	1.82	0.00	1.82
12/31/2017	BRANSTETTER, TODD	JNL PERSPECTIVE L	15.57	0.01	80.0	0.01	0.00	0.01

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
12/31/2017	BRANSTETTER, TODD	JNL PERSPECTIVE L	14,158.28	15.34	80.0	12.27	0.00	12.27
12/31/2017	MCFERRON, LARRY	JNL PERSPECTIVE L	26,956.48	22.46	80.0	17.97	0.00	17.97
12/31/2017	POORE, NANCY	JNL PERSPECTIVE L	56,933.99	47.44	80.0	37.95	0.00	37.95
12/31/2017	HUFFMAN, KRISTOPHER	JNL PERSPECTIVE L	61,110.44	50.93	80.0	40.74	0.00	40.74
12/31/2017	CASTLE, DAVID	JNL PERSPECTIVE L	123,466.22	102.89	80.0	82.31	0.00	82.31
12/31/2017	FARIS, THERESA ANN	JNL PERSPECTIVE L	36,782.96	30.65	80.0	24.52	0.00	24.52
12/31/2017	DOBELBOWER, JORGE LARRY	JNL PERSPECTIVE L	103,160.52	85.97	80.0	68.78	0.00	68.78
12/31/2017	MCKIDDY, BOBBY	JNL PERSPECTIVE L	21,129.09	17.61	80.0	14.09	0.00	14.09
12/31/2017	FOX, JERALDINE	JNL PERSPECTIVE L	122,261.71	101.88	80.0	81.50	0.00	81.50
12/31/2017	DOWNING, JOHN	JNL PERSPECTIVE L	13,036.83	10.86	80.0	8.69	0.00	8.69
12/31/2017	DOWDY, JIMMIE	JNL PERSPECTIVE L	13,634.49	11.36	80.0	9.09	0.00	9.09
12/31/2017	ACOSTA, ANNA	JNL PERSPECTIVE L	7,373.53	6.14	80.0	4.91	0.00	4.91
01/02/2018	WILSON, TIM	JNL PERSPECTIVE L	6,400.00	380.80	80.0	304.64	0.00	304.64
12/31/2017	STANFORD, DAVID	JOHN HANCOCK VENTURE	10,230.56	2.13	80.0	1.70	0.00	1.70
12/30/2017	POWERS, MIKE	NATIONWIDE BOA VISION GROUP 01	507.63	0.32	80.0	0.26	0.00	0.26
12/30/2017	WILSON, TIM	NATIONWIDE BOA VISION GROUP 01	4,210.60	2.63	80.0	2.10	0.00	2.10
12/30/2017	POWERS, MIKE	NATIONWIDE MARKETFLEX BB	711.77	1.78	80.0	1.42	0.00	1.42
12/31/2017	BRANCH, MARY	PRU AS LIFEVEST	34,959.12	21.85	80.0	17.48	0.00	17.48
12/31/2017	BRANCH, MARY	PRU AS LIFEVEST	34,959.12	65.55	80.0	52.44	0.00	52.44
* VARIABLE ANNUITIES SUBTOTAL *			\$1,795,877.20	\$1,885.10		\$1,508.09	\$0.00	\$1,508.09
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
12/15/2017	SWENSON, ANNE	AM FUNDS AMCAP A	0.00	1.14	80.0	0.91	0.00	0.91
12/15/2017	KRAUS, AMANDA	AM FUNDS AMERICAN BALANCED C	0.00	7.87	80.0	6.30	0.00	6.30
12/15/2017	PAUL, MARY	AM FUNDS AMERICAN MUTUAL A	0.00	1.74	80.0	1.39	0.00	1.39
12/15/2017	DAILEY, TREVA	AM FUNDS CAPITAL INCOME BUILDER A	0.00	2.14	80.0	1.71	0.00	1.71
12/15/2017	PAUL, MARY	AM FUNDS CAPITAL WORLD GRTH & INC	0.00	1.79	80.0	1.43	0.00	1.43
12/15/2017	SWENSON, ANNE	AM FUNDS FUNDAMENTAL INVESTORS A	0.00	1.54	80.0	1.23	0.00	1.23
12/15/2017	PAUL, MARY	AM FUNDS GROWTH FUND OF AMERICA A	0.00	1.46	80.0	1.17	0.00	1.17
12/15/2017	REEVES, KATHLEEN	AM FUNDS INCOME FUND OF AMERICA A	0.00	0.99	80.0	0.79	0.00	0.79
12/15/2017	PAUL, MARY	AM FUNDS NEW ECONOMY A	0.00	1.21	80.0	0.97	0.00	0.97
12/15/2017	DAILEY, TREVA	AM FUNDS NEW ECONOMY A	0.00	3.90	80.0	3.12	0.00	3.12
12/15/2017	REEVES, KATHLEEN	AM FUNDS NEW ECONOMY A	0.00	3.55	80.0	2.84	0.00	2.84
12/15/2017	KRAUS, AMANDA	AM FUNDS NEW ECONOMY C	0.00	8.65	80.0	6.92	0.00	6.92

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
12/15/2017	SWENSON, WALTER	AM FUNDS NEW PERSPECTIVE A	0.00	1.14	80.0	0.91	0.00	0.91
12/15/2017	LAYFIELD-ALBRITTON, KIMBERLY	AM FUNDS NEW PERSPECTIVE A	0.00	1.38	80.0	1.10	0.00	1.10
12/15/2017	DAILEY, TREVA	AM FUNDS WASHINGTON MUTUAL	0.00	2.79	80.0	2.23	0.00	2.23
12/21/2017	LAYFIELD-ALBRITTON, KIMBERLY	FRANKLIN SMALL CAP GROWTH C	0.00	1.03	80.0	0.82	0.00	0.82
12/21/2017	LAWTON, E ANN	FRANKLIN UTILITIES A	0.00	3.84	80.0	3.07	0.00	3.07
12/21/2017	LAWTON, E ANN	OPPENHEIMER DEVELOPING MARKETS C	0.00	8.10	80.0	6.48	0.00	6.48
12/21/2017	KRAUS, TIM	OPPENHEIMER DEVELOPING MARKETS C	0.00	11.39	80.0	9.11	0.00	9.11
12/11/2017	STANFORD, DAVID	POWER DIVIDEND INDEX FUND CLASS C	0.00	17.95	80.0	14.36	0.00	14.36
12/11/2017	LAWTON, E ANN	POWER DIVIDEND INDEX FUND CLASS C	0.00	1.46	80.0	1.17	0.00	1.17
12/11/2017	DAILEY, TREVA	POWER DIVIDEND INDEX FUND CLASS C	0.00	3.29	80.0	2.63	0.00	2.63
12/11/2017	DAILEY, TREVA	POWER DIVIDEND INDEX FUND CLASS C	0.00	1.35	80.0	1.08	0.00	1.08
12/11/2017	REEVES, KATHLEEN	POWER DIVIDEND INDEX FUND CLASS C	0.00	7.68	80.0	6.14	0.00	6.14
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *			\$0.00	\$97.38		\$77.88	\$0.00	\$77.88
<u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u>								
12/18/2017	STEAD, ROBIN	PAC LIFE INNOVATIVE SELECT	0.00	49.93	80.0	39.94	0.00	39.94
12/18/2017	HOLMAN, MEEGAN	PAC LIFE INNOVATIVE SELECT	0.00	3.21	80.0	2.57	0.00	2.57
12/18/2017	HOLMAN, TIMOTHY	PAC LIFE INNOVATIVE SELECT	0.00	3.92	80.0	3.14	0.00	3.14
12/26/2017	MADEWELL, DOUGLAS	PAC LIFE INNOVATIVE SELECT	0.00	8.27	80.0	6.62	0.00	6.62
12/26/2017	HOWARD, JOSEPH	PAC LIFE PACIFIC CHOICE	0.00	5.79	80.0	4.63	0.00	4.63
12/31/2017	PARA JR, JOSE	PAC LIFE PACIFIC CHOICE	0.00	3.48	80.0	2.78	0.00	2.78
12/26/2017	COLWELL, JEREMY	PAC LIFE VALUE	0.00	21.12	80.0	16.90	0.00	16.90
12/26/2017	PROCTOR, CHAD	PAC LIFE VALUE	0.00	14.08	80.0	11.26	0.00	11.26
12/26/2017	CRETSINGER, DON	PAC LIFE VALUE	0.00	22.02	80.0	17.62	0.00	17.62
12/26/2017	WHITE, JOANNE	PAC LIFE VALUE	0.00	16.90	80.0	13.52	0.00	13.52
12/26/2017	FISHER, SARA	PAC LIFE VALUE	0.00	16.80	80.0	13.44	0.00	13.44
12/31/2017	JUDKINS, TIFFANY	PAC LIFE VALUE	0.00	52.87	80.0	42.30	0.00	42.30
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *			\$0.00	\$218.39		\$174.72	\$0.00	\$174.72
*** DIRECT TRANSACTIONS TOTAL ***			\$1,797,208.97	\$2,237.32		\$1,789.85	\$0.00	\$1,789.85

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<u>ADJUSTMENTS</u>								
01/15/2018		*AI INSIGHT: CURRENT MONTH	0.00					-7.00
01/15/2018		*E & O INSURANCE: CURRENT MONTH	0.00					-300.00
01/15/2018		*GLOBAL RELAY: FACEBOOK	0.00					-5.00
01/15/2018		*GLOBAL RELAY: WEBSITE	0.00					-15.00
01/15/2018		*MARKETING PRO: MARKETING LIBRARY	0.00					-20.00
01/15/2018		*MISC: LAWTON BOOK BUYOUT	0.00					-852.01
01/15/2018		*TECHNOLOGY: CURRENT MONTH BASIC	0.00					-180.00
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00		\$-1,379.01	\$0.00	\$-1,379.01

BROKER COMMISSION TOTALS

Broker Transactions	\$1,789.85
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-1,379.01
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$410.84
Year-to-date Gross	\$2,237.32
Year-to-date Earnings	\$1,789.85

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