August 06, 2018

JON HEDDLESON

1021 Park Ave. Elyria, OH 44035 BROKER #: A55

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TRA	NSACTIONS					
	CATEGORY: MUTUAL FUNDS 8 ***-**-83IN - GRIMM, LISA ACCOUNT #: 000090233211843	FRANKLIN INCOME FUND CLASS A BUY 10 Units @2.4200	25.00	1.00	0.00	1.00	80.0	0.80
07/20/2018	8 ***-**-83IN - GRIMM, LISA ACCOUNT #: 02155916636	GLOBAL OPPORTUNITIES A BUY 0 Units @0.0000	25.00	1.19	0.00	1.19	80.0	0.95
		* MUTUAL FUNDS SUBTOTAL *	\$50.00	\$2.19	\$0.00	\$2.19		\$1.75
PRODUCT (CATEGORY: VARIABLE ANNUITIES							
38/06/0208	8 ***-**-30IN - EMERY, BOBBI ACCOUNT #: 220002710	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	49.65	0.00	49.65	80.0	39.72
38/06/0208	8 ***-**-74IN - HARCULA, ROBERT ACCOUNT #: 230003836	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	9.03	0.00	9.03	80.0	7.22
38/06/0208	8 ***-**-50IN - JESKIE, LISA ACCOUNT #: 230003906	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	10.72	0.00	10.72	80.0	8.58
)8/06/0208	8 ***-**-49IN - SCOTT, DYANA ACCOUNT #: 230004006	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	22.79	0.00	22.79	80.0	18.23
)8/06/0208	8 ***-**-6651 - TRAINA, KATHLEEN ACCOUNT #: 230004327	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	2.09	0.00	2.09	80.0	1.67
)8/06/0208	8 ***-**-81IN - HARCULA, LISA ACCOUNT #: 230004400	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	9.47	0.00	9.47	80.0	7.58
)8/06/0208	8 ***-**-66IN - FIATAL, LINDA ACCOUNT #: 220003527	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	95.63	0.00	95.63	80.0	76.50
)8/06/0208	8 ***-**-05IN - LEIKALA, JOSH ACCOUNT #: 230004480	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	21.04	0.00	21.04	80.0	16.83
)8/06/0208	8 ***-**-56IN - SCHOOLCRAFT, ACCOUNT #: 220003555	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	13.48	0.00	13.48	80.0	10.78
)8/06/0208	8 ***-**-98IN - WHITE, DENISE ACCOUNT #: 230004519	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	74.82	0.00	74.82	80.0	59.86
)8/06/0208	8 ***-**-56IN - TOMER, ANDREA ACCOUNT #: 210055050	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	2.01	0.00	2.01	80.0	1.61
38/06/0208	8 ***-**-37IN - SALSBURY, SARAH ACCOUNT #: 230004654	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	7.91	0.00	7.91	80.0	6.33
)8/06/0208	8 ***-**-52IN - DEWEY, DEBORAH ACCOUNT #: 220004264	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	52.04	0.00	52.04	80.0	41.63
08/06/0208 08/06/0208 08/06/0208 08/06/0208	ACCOUNT #: 230004480 8 ***-**-56IN - SCHOOLCRAFT, ACCOUNT #: 220003555 8 ***-**-98IN - WHITE, DENISE ACCOUNT #: 230004519 8 ***-**-56IN - TOMER, ANDREA ACCOUNT #: 210055050 8 ***-**-37IN - SALSBURY, SARAH ACCOUNT #: 230004654 8 ***-**-52IN - DEWEY, DEBORAH	BUY 1 Units @0.0000 METLIFE VA TRAILS	0.00 0.00 0.00	13.48 74.82 2.01 7.91	0.00 0.00 0.00	13.48 74.82 2.01 7.91	80.0 80.0 80.0)))

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		BROKER TRANSACTI	IONS (continu	ıed)				
PRODUCT	CATEGORY: VARIABLE ANNUITIES	(continued)						
08/06/020	8 ***-**-03IN - ALFERIO, LEANN ACCOUNT #: 230004779	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	0.71	0.00	0.71	80.0	0.57
08/06/020	8 ***-**-84IN - HIGNETT, AMY ACCOUNT #: 230004768	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	3.59	0.00	3.59	80.0	2.87
08/06/020	8 ***-**-19IN - RIEGLER, ACCOUNT #: 230004789	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	14.46	0.00	14.46	80.0	11.57
08/06/020	8 ***-**-11IN - COFFMAN, DIANE	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	30.40	0.00	30.40	80.0	24.32
08/06/020	8 ***-**-84IN - BARBER, EVELYN ACCOUNT #: 220004698	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	30.53	0.00	30.53	80.0	24.42
08/06/020	8 ***-**-22IN - WOLF, JODI ACCOUNT #: 230004896	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	12.75	0.00	12.75	80.0	10.20
08/06/020	8 ***-**-0759 - ROYCE, BRIDGET ACCOUNT #: 210105637	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	4.43	0.00	4.43	80.0	3.54
07/30/201	8 ***-**-80IN - MELVIN, JOEL ACCOUNT #: VM16004537	PACIFIC LIFE CUSIP 69448B175-NFS BUY 0 Units @0.0000	100.00	1.20	0.00	1.20	80.0	0.96
		* VARIABLE ANNUITIES SUBTOTAL *	\$100.00	\$468.75	\$0.00	\$468.75		\$374.99
PRODUCT	CATEGORY: VARIABLE ANNUITY 1	2B1 TRAILS						
08/06/201	8 ***-**-86IN - DOLAN, LINDA ACCOUNT #: 230003178	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	167.12	0.00	167.12	80.0	133.70
08/06/201	8 ***-**-50IN - SCHMUHL, GAYLE ACCOUNT #: 230003217	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	3.62	0.00	3.62	80.0	2.90
08/06/201	8 ***-**-11IN - GILLILAND, ACCOUNT #: 230003229	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	19.63	0.00	19.63	80.0	15.70
08/06/201	8 ***-**-50IN - ANDERSON, DAVID ACCOUNT #: 230003240	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	38.81	0.00	38.81	80.0	31.05
08/06/201	8 ***-**-88IN - FARSCHMAN, ACCOUNT #: 230003348	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	22.81	0.00	22.81	80.0	18.25
08/06/201	8 ***-**-19IN - ALGIER, JANET ACCOUNT #: 230003357	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	58.92	0.00	58.92	80.0	47.14
08/06/201	8 ***-**-07IN - WATSON, SANDRA ACCOUNT #: 230003331	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	46.94	0.00	46.94	80.0	37.55



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		BROKER TRAN	NSACTIONS (contin	nued)				
PRODUCT	CATEGORY: VARIABLE ANNUITY	12B1 TRAILS (continued)						
08/06/201	8 ***-**-30IN - HOLLINGSWORTH, ACCOUNT #: 230003394	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	107.91	0.00	107.91	80.0	86.33
08/06/201	8 ***-**-06IN - FRIEDRICH, ACCOUNT #: 230003415	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	48.90	0.00	48.90	80.0	39.12
08/06/201	8 ***-**-737I - SULLIVAN, TERE ACCOUNT #: 230003447	SA METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	7.89	0.00	7.89	80.0	6.31
08/06/201	8 ***-**-75IN - WELSCH, REGINA ACCOUNT #: 230003249	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	20.66	0.00	20.66	80.0	16.53
08/06/201	8 ***-**-15IN - SHURR, DONNA ACCOUNT #: 230003400	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	10.83	0.00	10.83	80.0	8.66
08/06/201	8 ***-**-79IN - JACKSON, ACCOUNT #: 230003534	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	31.24	0.00	31.24	80.0	24.99
08/06/201	8 ***-**-90IN - GILTS, JANINE ACCOUNT #: 230003440	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	44.52	0.00	44.52	80.0	35.62
08/06/201	8 ***-**-26IN - BORN, JUDY LYN. ACCOUNT #: 230003526	N METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	109.68	0.00	109.68	80.0	87.74
08/06/201	8 ***-**-52IN - MILLER, JULIE ACCOUNT #: 230003293	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	63.66	0.00	63.66	80.0	50.93
08/06/201	8 ***-**-14CL - HEDDELSON, ACCOUNT #: 230003564	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	60.40	0.00	60.40	80.0	48.32
08/06/201	8 ***-**-25IN - THOMAS, TRICIA ACCOUNT #: 230003573	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	5.32	0.00	5.32	80.0	4.26
08/06/201	8 ***-**-48IN - DANCIK-ABFALL, ACCOUNT #: 230003684	METLIFE VA TRAILS BUY 1 Units @0.0000	0.00	74.14	0.00	74.14	80.0	59.31
07/31/201	8 ***-**-80IN - MELVIN, JOEL ACCOUNT #: VM16004537	PACIFIC LIFE CUSIP 69448B175-NEBUY 0 Units @0.0000	FS 0.00	12.42	0.00	12.42	80.0	9.94
	* V	ARIABLE ANNUITY 12B1 TRAILS SUBTO	TAL * \$0.00	\$955.42	\$0.00	\$955.42		\$764.35
		*** BROKER TRANSACTIONS TOTA	AL *** \$150.00	\$1,426.36	\$0.00	\$1,426.36		\$1,141.09



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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
						BROKER COMMI	SSION	TOTALS
					Broke	er Transactions		\$1,141.09
					Spl	t Transactions		\$0.00
					Overrio	de Transactions		\$0.00
						Adjustments		\$0.00
						Payroll Draw		\$0.00
						Base Salary		\$0.00
					Prior	Period Balance		\$0.00
					F	INRA Assessment		\$0.00
					5	SIPC Assessment		\$0.00
					Net Cor	mmission Earned		\$1,141.09
					Year-to	o-date Earnings		\$58,000.62