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CONCORDE INVESTMENT SERVICES

COMMISSION STATEMENT August 15, 2017

ROBERT THOMPSON

7261 W. Central Ave.

Toledo, OH 43617

BROKER #: T118

BRANCH: INTEGRATED FINANCIAL

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TRAN	SACTIONS					
PRODUCT CATEGORY: VARIABLE ANNUITIES								
07/31/2017	RICHARDS, MILDRED	JNL PERSPECTIVE	38,634.33	8.05	0.00	8.05	90.0	7.25
07/31/2017	FLECK, GERALD	JNL PERSPECTIVE II 05/05	2,151.67	1.34	0.00	1.34	90.0	1.21
07/31/2017	WENZ, PATRICIA	JOHN HANCOCK VENTURE III	40,951.87	34.13	0.00	34.13	90.0	30.72
07/31/2017	SMITH, FRANK	JOHN HANCOCK VENTURE III	103,230.60	86.03	0.00	86.03	90.0	77.43
07/31/2017	MURANYI, MARILYN	JOHN HANCOCK VENTURE III	26,552.97	22.13	0.00	22.13	90.0	19.92
07/31/2017	SCHUMACHER, EDWARD	JOHN HANCOCK VENTURE III	37,930.02	31.61	0.00	31.61	90.0	28.45
07/31/2017	MAXFIELD, DARALEE	JOHN HANCOCK VENTURE III	130,510.02	108.76	0.00	108.76	90.0	97.88
07/31/2017	GRUBB, BEVERLY	JOHN HANCOCK VENTURE III	137,328.68	114.44	0.00	114.44	90.0	103.00
07/31/2017	GRAHAM, JUDY	JOHN HANCOCK VENTURE III	174,280.96	145.23	0.00	145.23	90.0	130.71
07/31/2017	HUBAY, BERNICE	JOHN HANCOCK VENTURE III	25,413.27	21.18	0.00	21.18	90.0	19.06
07/31/2017	LABERDEE, PAUL	JOHN HANCOCK VENTURE III	45,998.26	38.33	0.00	38.33	90.0	34.50
07/31/2017	SZAFAROWICZ, JOSEPH	JOHN HANCOCK VENTURE III	18,488.14	15.41	0.00	15.41	90.0	13.87
07/31/2017	MUIR TRUST, JOHN & JOANN	JOHN HANCOCK VENTURE III	24,874.19	20.73	0.00	20.73	90.0	18.66
07/31/2017	HILEMAN, RONALD	JOHN HANCOCK VENTURE III	168,761.39	140.63	0.00	140.63	90.0	126.57
07/31/2017	ELWING, LOUISE	JOHN HANCOCK VENTURE III	160,214.14	133.51	0.00	133.51	90.0	120.16
07/31/2017	DOUGHERTY, ELNORA	JOHN HANCOCK VENTURE III	154,597.80	128.83	0.00	128.83	90.0	115.95
07/31/2017	MAXFIELD, RICHARD	JOHN HANCOCK VENTURE III	221,061.63	184.22	0.00	184.22	90.0	165.80
07/31/2017	GAJEWSKI, WILLADEANE	JOHN HANCOCK VENTURE III	42,659.86	35.55	0.00	35.55	90.0	32.00
07/31/2017	BUEHLER, ARNOLD	JOHN HANCOCK VENTURE III	119,436.82	99.53	0.00	99.53	90.0	89.58
07/31/2017	RICE, PAMELA	JOHN HANCOCK VENTURE III	111,547.18	92.96	0.00	92.96	90.0	83.66
07/31/2017	RINGGER, LINDA	JOHN HANCOCK VENTURE III	121,281.55	101.07	0.00	101.07	90.0	90.96
07/31/2017	SEITZINGER, MARK	JOHN HANCOCK VENTURE III	24,099.89	20.08	0.00	20.08	90.0	18.07
07/31/2017	WODA, HELENE	JOHN HANCOCK VENTURE III	28,744.11	23.95	0.00	23.95	90.0	21.56
		* VARIABLE ANNUITIES SUBTOTAL *	\$1,958,749.35	\$1,607.70	\$0.00	\$1,607.70		\$1,446.97

^{** -} Indicates adjustment is not included in Totals or Commissions

[^]Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION	
		BROKER TRANS	SACTIONS						
PRODUCT CA	ATEGORY: MUTUAL FUND 1	2B1 TRAILS							
07/18/2017	DEMPSEY, LOIS	AM FUNDS GROWTH FUND OF AMERICA A	0.00	0.10	0.00	0.10	90.0	0.09	
07/24/2017	RUTLEDGE, JOANNE	GOOD HARBOR TACTICAL CORE US FD A	0.00	4.77	0.00	4.77	90.0	4.29	
06/30/2017	SHAFFER, CLARK	ICON BOND FUND C	0.00	14.48	0.00	14.48	90.0	13.03	
06/30/2017	RICE, CHERYL	ICON BOND FUND C	0.00	2.21	0.00	2.21	90.0	1.99	
06/30/2017	GECIK, STANLEY	ICON BOND FUND C	0.00	4.51	0.00	4.51	90.0	4.06	
06/30/2017	RECKNER, GARTH	ICON BOND FUND C	0.00	1.14	0.00	1.14	90.0	1.03	
06/30/2017	MERZ, JOYCE	STADION INVESTMENTS	0.00	9.88	0.00	9.88	90.0	8.89	
06/30/2017	WENZ, JAMES	STADION INVESTMENTS	0.00	4.26	0.00	4.26	90.0	3.83	
06/30/2017	JACOB, MARILYN	STADION INVESTMENTS	0.00	0.74	0.00	0.74	90.0	0.67	
		* MUTUAL FUND 12B1 TRAILS SUBTOTAL *	\$0.00	\$42.09	\$0.00	\$42.09		\$37.88	
		*** BROKER TRANSACTIONS TOTAL ***	\$1,958,749.35	\$1,649.79	\$0.00	\$1,649.79		\$1,484.85	
<u>ADJUSTMENTS</u>									
08/15/2017		*E & O INSURANCE: CURRENT MONTH INS	0.00					-300.00	
08/15/2017		*TECHNOLOGY: CURRENT MONTH TECH	0.00					-275.00	
		*** ADJUSTMENTS TOTAL ***	\$0.00	\$0.00	\$0.00	\$0.00		\$-575.00	

[^]Date - Split Trade - full Investment Amount & Gross Commission displayed

BROKER COMMISSION TOTALS \$1,484.85 Broker Transactions Split Transactions \$0.00 \$0.00 Override Transactions Adjustments \$-575.00 Payroll Draw \$0.00 \$0.00 Base Salary Prior Period Balance \$0.00 FINRA Assessment \$0.00 \$0.00 SIPC Assessment \$909.85 Check Amount \$64,540.01 Year-to-date Gross Year-to-date Earnings \$58,145.28