



Concorde Investment Services, LLC

07/05/2018

Page No. 1

COMMISSION STATEMENT

June 30, 2018

ACCOUNT HOUSE

1120 E. LONG LAKE ROAD
SUITE 207
TROY, MI 48085-

BROKER #: G999

BRANCH: FOXTROT SAMPLE

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>CLEARING TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
06/15/2018	CONCORDE, VARIOUS	AM CENT EQUITY INCOME	383.99	0.00	0.00	0.00	100.0	0.00
06/15/2018	CONCORDE, VARIOUS	AM CENT EQUITY INCOME	-404.20	0.00	0.00	0.00	100.0	0.00
06/15/2018	CONCORDE, VARIOUS	AM FUNDS GROWTH FUND OF AMERICA A	-1,050.48	0.00	0.00	0.00	100.0	0.00
06/15/2018	CONCORDE, VARIOUS	AM FUNDS GROWTH FUND OF AMERICA A	110.88	0.00	0.00	0.00	100.0	0.00
06/15/2018	CONCORDE, VARIOUS	AM FUNDS GROWTH FUND OF AMERICA A	997.96	0.00	0.00	0.00	100.0	0.00
06/15/2018	CONCORDE, VARIOUS	AM FUNDS GROWTH FUND OF AMERICA A	997.96	0.00	0.00	0.00	100.0	0.00
06/15/2018	CONCORDE, VARIOUS	AM FUNDS GROWTH FUND OF AMERICA A	-1,050.48	0.00	0.00	0.00	100.0	0.00
06/15/2018	CONCORDE, VARIOUS	AM FUNDS GROWTH FUND OF AMERICA A	-116.72	0.00	0.00	0.00	100.0	0.00
06/15/2018	CONCORDE, VARIOUS	AMERICAN CENTURY STRATEGIC ALLOC AG	-997.70	0.00	0.00	0.00	100.0	0.00
06/15/2018	CONCORDE, VARIOUS	AMERICAN CENTURY STRATEGIC ALLOC AG	957.79	0.00	0.00	0.00	100.0	0.00
06/15/2018	CONCORDE, VARIOUS	HARTFORD CAPITAL APPRECIATION C	-220.43	0.00	0.00	0.00	100.0	0.00
06/15/2018	CONCORDE, VARIOUS	HARTFORD CAPITAL APPRECIATION C	218.23	0.00	0.00	0.00	100.0	0.00
06/18/2018	TURNER, WANDA	JH HIGH YIELD A	-6,733.15	0.00	0.00	0.00	100.0	0.00
06/15/2018	CONCORDE, VARIOUS	JPMORGAN EMERGING MARKETS FUND CLAS	-27,000.00	0.00	0.00	0.00	100.0	0.00
06/15/2018	CONCORDE, VARIOUS	JPMORGAN EMERGING MARKETS FUND CLAS	26,730.00	0.00	0.00	0.00	100.0	0.00
06/15/2018	CONCORDE, VARIOUS	LORD ABBETT FUNDAMENTAL EQUITY A	245.22	0.00	0.00	0.00	100.0	0.00
06/15/2018	CONCORDE, VARIOUS	LORD ABBETT FUNDAMENTAL EQUITY A	-240.12	0.00	0.00	0.00	100.0	0.00
06/15/2018	CONCORDE, VARIOUS	LORD ABBETT FUNDAMENTAL EQUITY A	-813.74	0.00	0.00	0.00	100.0	0.00
06/15/2018	CONCORDE, VARIOUS	LORD ABBETT FUNDAMENTAL EQUITY A	787.29	0.00	0.00	0.00	100.0	0.00
06/15/2018	CONCORDE, VARIOUS	LORD ABBETT FUNDAMENTAL EQUITY A	-253.46	0.00	0.00	0.00	100.0	0.00
06/15/2018	CONCORDE, VARIOUS	LORD ABBETT FUNDAMENTAL EQUITY A	232.32	0.00	0.00	0.00	100.0	0.00
06/15/2018	CONCORDE, VARIOUS	LORD ABBETT FUNDAMENTAL EQUITY CL C	-1,003.20	0.00	0.00	0.00	100.0	0.00
06/15/2018	CONCORDE, VARIOUS	LORD ABBETT FUNDAMENTAL EQUITY CL C	993.17	0.00	0.00	0.00	100.0	0.00
06/15/2018	CONCORDE, VARIOUS	LORD ABBETT SHORT DURATION INCOME A	803.76	0.00	0.00	0.00	100.0	0.00
06/15/2018	CONCORDE, VARIOUS	LORD ABBETT SHORT DURATION INCOME A	226.06	0.00	0.00	0.00	100.0	0.00
06/15/2018	CONCORDE, VARIOUS	LORD ABBETT SHORT DURATION INCOME A	246.99	0.00	0.00	0.00	100.0	0.00

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<u>CLEARING TRANSACTIONS</u>								
PRODUCT CATEGORY: MUTUAL FUNDS								
06/15/2018	CONCORDE, VARIOUS	LORD ABBETT SHORT DURATION INCOME A	-250.75	0.00	0.00	0.00	100.0	0.00
06/15/2018	CONCORDE, VARIOUS	LORD ABBETT SHORT DURATION INCOME A	-229.50	0.00	0.00	0.00	100.0	0.00
06/15/2018	CONCORDE, VARIOUS	LORD ABBETT SHORT DURATION INCOME A	-816.00	0.00	0.00	0.00	100.0	0.00
06/13/2018	DANIELS, PHILIP	OPPENHEIMER CA MUNICIPAL A	-54,814.00	0.00	0.00	0.00	100.0	0.00
06/15/2018	SIEBERG, KYLE	PUTNAM EQUITY SPECTRUM C	100.00	1.00	3.00	-2.00	100.0	-2.00
06/15/2018	CONCORDE, VARIOUS	PUTNAM EQUITY SPECTRUM C	99.00	0.00	0.00	0.00	100.0	0.00
06/15/2018	CONCORDE, VARIOUS	PUTNAM EQUITY SPECTRUM C	-100.00	0.00	0.00	0.00	100.0	0.00
06/12/2018	CONCORDE, VARIOUS	RESOURCE REAL ESTATE DIVERSIFIED IN	-20,000.00	0.00	0.00	0.00	100.0	0.00
06/12/2018	CONCORDE, VARIOUS	RESOURCE REAL ESTATE DIVERSIFIED IN	19,800.00	0.00	0.00	0.00	100.0	0.00
* MUTUAL FUNDS SUBTOTAL *			\$-62,163.31	\$1.00	\$3.00	\$-2.00		\$-2.00
PRODUCT CATEGORY: STOCKS								
06/13/2018	WILSON, LYNNE	EXPRESS SCRIPTS HLDG CO COM	-32,912.00	22.00	13.60	8.40	100.0	8.40
06/25/2018	CONCORDE, VARIOUS	FACEBOOK INC CL A	4,496.40	0.00	1.00	-1.00	100.0	-1.00
06/25/2018	CONCORDE, VARIOUS	FACEBOOK INC CL A	4,887.40	0.00	1.00	-1.00	100.0	-1.00
06/25/2018	CONCORDE, VARIOUS	FACEBOOK INC CL A	15,053.17	0.00	1.00	-1.00	100.0	-1.00
06/25/2018	CONCORDE, VARIOUS	FACEBOOK INC CL A	-24,436.98	0.00	0.00	0.00	100.0	0.00
06/21/2018	COLLINS, MICHAEL	HEALTHCARE TR AMER INC CL A NEW	-46,215.89	460.00	15.65	444.35	100.0	444.35
06/21/2018	CONCORDE, VARIOUS	IRON MTN INC NEW COM	-17,325.00	0.00	0.00	0.00	100.0	0.00
06/21/2018	CONCORDE, VARIOUS	IRON MTN INC NEW COM	3,465.00	0.00	1.00	-1.00	100.0	-1.00
06/21/2018	CONCORDE, VARIOUS	IRON MTN INC NEW COM	3,465.00	0.00	1.00	-1.00	100.0	-1.00
06/21/2018	CONCORDE, VARIOUS	IRON MTN INC NEW COM	3,465.00	0.00	1.00	-1.00	100.0	-1.00
06/21/2018	CONCORDE, VARIOUS	IRON MTN INC NEW COM	3,465.00	0.00	1.00	-1.00	100.0	-1.00
06/21/2018	CONCORDE, VARIOUS	IRON MTN INC NEW COM	3,465.00	0.00	1.00	-1.00	100.0	-1.00
06/13/2018	CONCORDE, VARIOUS	PREFERRED APT CMNTYS INC COM	6,081.04	0.00	0.00	0.00	100.0	0.00
06/13/2018	CONCORDE, VARIOUS	PREFERRED APT CMNTYS INC COM	-3,041.00	0.00	1.00	-1.00	100.0	-1.00
06/13/2018	CONCORDE, VARIOUS	PREFERRED APT CMNTYS INC COM	-3,040.02	0.00	1.00	-1.00	100.0	-1.00
06/20/2018	MIYASATO-COX, KAREN	RAYTHEON CO COM NEW	-2,355.35	23.55	13.50	10.05	100.0	10.05
06/20/2018	CONCORDE, VARIOUS	VERIZON COMMUNICATIONS COM	4,800.79	0.00	1.00	-1.00	100.0	-1.00
06/20/2018	CONCORDE, VARIOUS	VERIZON COMMUNICATIONS COM	4,800.64	0.00	1.00	-1.00	100.0	-1.00
06/20/2018	CONCORDE, VARIOUS	VERIZON COMMUNICATIONS COM	4,800.64	0.00	1.00	-1.00	100.0	-1.00
06/20/2018	CONCORDE, VARIOUS	VERIZON COMMUNICATIONS COM	-14,402.07	0.00	0.00	0.00	100.0	0.00
06/22/2018	CONCORDE, VARIOUS	WHITING PETE CORP COM NEW	55,296.00	0.00	0.00	0.00	100.0	0.00
06/22/2018	CONCORDE, VARIOUS	WHITING PETE CORP COM NEW	-26,136.00	0.00	1.00	-1.00	100.0	-1.00

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<u>CLEARING TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: STOCKS</u>								
06/22/2018	CONCORDE, VARIOUS	WHITING PETE CORP COM NEW	-29,160.00	0.00	1.00	-1.00	100.0	-1.00
06/21/2018	CONCORDE, VARIOUS	WISDOMTREE TR U S HIGH DIVID FD	1,612.53	0.00	1.00	-1.00	100.0	-1.00
06/21/2018	CONCORDE, VARIOUS	WISDOMTREE TR U S HIGH DIVID FD	19,350.36	0.00	1.00	-1.00	100.0	-1.00
06/21/2018	CONCORDE, VARIOUS	WISDOMTREE TR U S HIGH DIVID FD	70.11	0.00	1.00	-1.00	100.0	-1.00
06/21/2018	CONCORDE, VARIOUS	WISDOMTREE TR U S HIGH DIVID FD	-21,033.00	0.00	0.00	0.00	100.0	0.00
06/20/2018	MIYASATO-COX, KAREN	XENIA HOTELS & RESORTS INC COM	-14,359.32	143.59	13.89	129.70	100.0	129.70
* STOCKS SUBTOTAL *			\$-95,842.55	\$649.14	\$74.64	\$574.50		\$574.50
*** CLEARING TRANSACTIONS TOTAL ***			\$-158,005.86	\$650.14	\$77.64	\$572.50		\$572.50

<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
06/15/2018	LARA, DYLAN	AM FUNDS 2035 TARGET DATE-A	50.00	2.50	0.00	2.50	100.0	2.50
06/15/2018	LARA, DEREK	AM FUNDS 2035 TARGET DATE-A	50.00	2.50	0.00	2.50	100.0	2.50
06/20/2018	HERNANDEZ, HECTOR	AM FUNDS GROWTH AND INCOME A	50.00	2.50	0.00	2.50	100.0	2.50
06/15/2018	HENRY, WYATT	AM FUNDS GROWTH FUND OF AMERICA A	50.00	2.50	0.00	2.50	100.0	2.50
06/15/2018	MARSH, KEITH	AM FUNDS NEW ECONOMY A	200.00	5.50	0.00	5.50	100.0	5.50
06/15/2018	BUGGS, MICHELLE	AM FUNDS NEW WORLD A	50.00	2.50	0.00	2.50	100.0	2.50
* MUTUAL FUNDS SUBTOTAL *			\$450.00	\$18.00	\$0.00	\$18.00		\$18.00

<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
06/11/2018	LUND, VARIOUS	ADV CENTURY	0.00	220.73	0.00	220.73	100.0	220.73
06/15/2018	FORMELLA, ANNETTE	GENWORTH INS	25.00	0.25	0.00	0.25	100.0	0.25
06/15/2018	FORMELLA, DAVID	GENWORTH INS	35.00	0.35	0.00	0.35	100.0	0.35
* VARIABLE ANNUITIES SUBTOTAL *			\$60.00	\$221.33	\$0.00	\$221.33		\$221.33

<u>PRODUCT CATEGORY: VARIABLE UNIVERSAL LIFE</u>								
06/04/2018	KENNARD, DEAN	PAC LIFE VUL	223.83	4.48	0.00	4.48	100.0	4.48
06/04/2018	PAI, ANITHA	PAC LIFE VUL	86.83	1.74	0.00	1.74	100.0	1.74
06/04/2018	PAI, ANITHA	PAC LIFE VUL	138.17	2.76	0.00	2.76	100.0	2.76
06/08/2018	GOVE, VARIOUS	PAC LIFE VUL	0.00	11.50	0.00	11.50	100.0	11.50
06/11/2018	BENNETT, CATHERINE	PAC LIFE VUL	66.00	1.32	0.00	1.32	100.0	1.32
06/11/2018	PAI, YOGISH & ANITA	PAC LIFE VUL	700.00	14.00	0.00	14.00	100.0	14.00
06/15/2018	GOVE, VARIOUS	PAC LIFE VUL	0.00	4.80	0.00	4.80	100.0	4.80

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
* VARIABLE UNIVERSAL LIFE SUBTOTAL *			\$1,214.83	\$40.60	\$0.00	\$40.60		\$40.60
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
05/21/2018	RENEE TRUST (NEWTON), BEVERLY	JAMES ALPHA GLOBAL REAL ESTATE FUND	1,598.72	0.33	0.00	0.33	100.0	0.33
05/21/2018	TWEED, VARIOUS	JAMES ALPHA GLOBAL REAL ESTATE FUND	12,037.83	2.47	0.00	2.47	100.0	2.47
06/14/2018	PILLAI, VADIVEL	JH FINANCIAL INDUSTRIES A	0.00	1.39	0.00	1.39	100.0	1.39
06/14/2018	KASSA, GETACHEW FOLY	JH FINANCIAL INDUSTRIES A	0.00	0.83	0.00	0.83	100.0	0.83
06/14/2018	HABTE, BISRAT	JH FINANCIAL INDUSTRIES A	0.00	3.95	0.00	3.95	100.0	3.95
06/14/2018	SCHMIDT, MICHAEL	JH GOVERNMENT INCOME A	0.00	6.75	0.00	6.75	100.0	6.75
06/14/2018	KABTYIMER, BETELEHEM	JH REGIONAL BANK A	0.00	3.68	0.00	3.68	100.0	3.68
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *			\$13,636.55	\$19.40	\$0.00	\$19.40		\$19.40
<u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u>								
06/11/2018	DAVIS, PATRICIA	PAC LIFE INNOVATIVE SELECT	0.00	66.44	0.00	66.44	100.0	66.44
06/12/2018	GUGLIELME, SAUNDRA	PAC LIFE PACIFIC CHOICE	0.00	42.20	0.00	42.20	100.0	42.20
06/07/2018	SELLS, SUSAN	PAC LIFE PORTFOLIOS	0.00	5.46	0.00	5.46	100.0	5.46
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *			\$0.00	\$114.10	\$0.00	\$114.10		\$114.10
*** DIRECT TRANSACTIONS TOTAL ***			\$15,361.38	\$413.43	\$0.00	\$413.43		\$413.43

OVERRIDE TRANSACTIONS**BROKER: G118 GRECO #10**

06/20/2018	GARZA, NATHAN	AM FUNDS GROWTH FUND OF AMERICA 529	50.00	2.50	0.00	2.50	0.0	2.50
06/20/2018	GARZA, NATHAN	AM FUNDS NEW PERSPECTIVE 529A	50.00	2.50	0.00	2.50	0.0	2.50
/ /	WAX, LUBENA	BLK EQUITY DIVIDEND C	0.00	3.00	0.00	3.00	0.0	3.00
06/15/2018	WAX, LUBENA	BLK EQUITY DIVIDEND C	300.00	3.00	0.00	3.00	0.0	3.00
06/15/2018	DORAN, PATRICK	FA 529 PORT 2019 C	200.00	0.50	0.00	0.50	0.0	0.50
06/15/2018	DORAN, PATRICK	FA 529 PORT 2022 C	50.00	0.50	0.00	0.50	0.0	0.50
06/15/2018	MACUCH, PAUL	FA 529 PORT 2022 C	50.00	0.50	0.00	0.50	0.0	0.50
/ /	BARBOUR, ELEANOR	FIDELITY ADVISOR 529 COLLEGE PORT C	0.00	6.00	0.00	6.00	0.0	6.00
* JIM LUND SUBTOTAL *			\$700.00	\$18.50	\$0.00	\$18.50		\$18.50

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<u> OVERRIDE TRANSACTIONS </u>								
<u>BROKER: ERIC HORNYAK #29</u>								
05/31/2018	MARSHALL, ANGELA	BLK MODERATE PTF A	0.00	0.21	0.00	0.21	0.0	0.21
		* ERIC HORNYAK SUBTOTAL *	\$0.00	\$0.21	\$0.00	\$0.21		\$0.21
<u>BROKER: THOMAS BOAKS #33</u>								
05/31/2018	PITTE, JOELA	BLK GLOBAL ALLOCATION A	0.00	2.26	0.00	2.26	0.0	2.26
05/31/2018	WITT, AMANDA	BLK GLOBAL ALLOCATION A	0.00	0.34	0.00	0.34	0.0	0.34
		* THOMAS BOAKS SUBTOTAL *	\$0.00	\$2.60	\$0.00	\$2.60		\$2.60
<u>BROKER: BARTHOLOMEW MACKLER #35</u>								
06/05/2018	MUNACO, FRANK	COLUMBIA SELIGMAN COMM AND INFO A	0.00	20.85	0.00	20.85	0.0	20.85
06/05/2018	MARSH, JANICE	COLUMBIA SELIGMAN COMM AND INFO A	0.00	9.18	0.00	9.18	0.0	9.18
06/05/2018	MARSH/SEP, GARY	COLUMBIA SELIGMAN COMM AND INFO A	0.00	9.12	0.00	9.12	0.0	9.12
05/31/2018	HORTON, RICHARD	GRIFFIN INST'L ACCESS R E FUND	38,030.28	8.07	0.00	8.07	0.0	8.07
05/31/2018	JOHNSON, WILLIAM	GRIFFIN INST'L ACCESS R E FUND	13,372.96	2.84	0.00	2.84	0.0	2.84
05/31/2018	CASGRAIN, GAYL	GRIFFIN INST'L ACCESS R E FUND	23,974.03	5.09	0.00	5.09	0.0	5.09
05/31/2018	BORR, RUDOLPH	GRIFFIN INST'L ACCESS R E FUND C	18,406.17	15.63	0.00	15.63	0.0	15.63
05/31/2018	QUENNEVILLE, JEROME	GRIFFIN INST'L ACCESS R E FUND C	38,986.96	33.11	0.00	33.11	0.0	33.11
05/31/2018	LOWELL, THOMAS	GRIFFIN INST'L ACCESS R E FUND C	54,179.78	46.01	0.00	46.01	0.0	46.01
05/31/2018	LICHOROBIEC, RICHARD	GRIFFIN INST'L ACCESS R E FUND C	42,620.45	36.20	0.00	36.20	0.0	36.20
05/31/2018	PRICE, BONNIE	GRIFFIN INST'L ACCESS R E FUND C	39,857.83	33.85	0.00	33.85	0.0	33.85
06/14/2018	SNYDER, MICHAEL C	PAC LIFE VUL	65.00	0.65	0.00	0.65	0.0	0.65
		* BARTHOLOMEW MACKLER SUBTOTAL *	\$269,493.46	\$220.60	\$0.00	\$220.60		\$220.60
<u>BROKER: TIMOTHY BROWN #36</u>								
/ /	MAIMER, MELISSA	PROFUNDS MONEY MARKET-SVC	0.00	0.44	0.00	0.44	0.0	0.44
/ /	SARAN, AKHTIAR	PROFUNDS MONEY MARKET-SVC	0.00	0.64	0.00	0.64	0.0	0.64
/ /	MAIMER, MELISSA	PROFUNDS MONEY MARKET-SVC	0.00	0.70	0.00	0.70	0.0	0.70
/ /	SARAN, AKHTIAR	PROFUNDS MONEY MARKET-SVC	0.00	1.03	0.00	1.03	0.0	1.03
/ /	APPLEBY, SCOTT	PROFUNDS ULTRANASDAQ 100 SVC	0.00	3.50	0.00	3.50	0.0	3.50
/ /	APPLEBY, SCOTT	PROFUNDS ULTRANASDAQ 100 SVC	0.00	10.51	0.00	10.51	0.0	10.51
05/31/2018	CODDING, CRAIG	WELLS FARGO	18,864.88	4.01	0.00	4.01	0.0	4.01
		* TIMOTHY BROWN SUBTOTAL *	\$18,864.88	\$20.83	\$0.00	\$20.83		\$20.83

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<u> OVERRIDE TRANSACTIONS </u>								
<u>BROKER: BRUCE BAXTER #38</u>								
/ /	DENNIS, MARK	PROFUNDS MONEY MARKET-SVC	0.00	0.10	0.00	0.10	0.0	0.10
/ /	MCMULLEN, PATRICK	PROFUNDS MONEY MARKET-SVC	0.00	0.06	0.00	0.06	0.0	0.06
/ /	BAXTER, MEGAN	PROFUNDS MONEY MARKET-SVC	0.00	0.02	0.00	0.02	0.0	0.02
/ /	DIXON, ALLEN	PROFUNDS MONEY MARKET-SVC	0.00	0.01	0.00	0.01	0.0	0.01
/ /	HUBER, JAMES	PROFUNDS MONEY MARKET-SVC	0.00	0.01	0.00	0.01	0.0	0.01
/ /	GOLSCH, LORI	PROFUNDS MONEY MARKET-SVC	0.00	0.17	0.00	0.17	0.0	0.17
/ /	DENNIS, MARK	PROFUNDS MONEY MARKET-SVC	0.00	0.15	0.00	0.15	0.0	0.15
/ /	MCMULLEN, PATRICK	PROFUNDS MONEY MARKET-SVC	0.00	0.10	0.00	0.10	0.0	0.10
/ /	BAXTER, MEGAN	PROFUNDS MONEY MARKET-SVC	0.00	0.03	0.00	0.03	0.0	0.03
/ /	DIXON, ALLEN	PROFUNDS MONEY MARKET-SVC	0.00	0.01	0.00	0.01	0.0	0.01
/ /	HUBER, JAMES	PROFUNDS MONEY MARKET-SVC	0.00	0.01	0.00	0.01	0.0	0.01
/ /	GOLSCH, LORI	PROFUNDS MONEY MARKET-SVC	0.00	0.28	0.00	0.28	0.0	0.28
/ /	DENNIS, MARK	PROFUNDS RISING RATES SVC	0.00	0.02	0.00	0.02	0.0	0.02
/ /	BAXTER, MEGAN	PROFUNDS RISING RATES SVC	0.00	0.01	0.00	0.01	0.0	0.01
/ /	GOLSCH, LORI	PROFUNDS RISING RATES SVC	0.00	0.04	0.00	0.04	0.0	0.04
/ /	DENNIS, MARK	PROFUNDS RISING RATES SVC	0.00	0.07	0.00	0.07	0.0	0.07
/ /	BAXTER, MEGAN	PROFUNDS RISING RATES SVC	0.00	0.02	0.00	0.02	0.0	0.02
/ /	GOLSCH, LORI	PROFUNDS RISING RATES SVC	0.00	0.13	0.00	0.13	0.0	0.13
/ /	DENNIS, MARK	PROFUNDS ULTRA SMALLCAP SVC	0.00	0.02	0.00	0.02	0.0	0.02
/ /	GOLSCH, LORI	PROFUNDS ULTRA SMALLCAP SVC	0.00	0.03	0.00	0.03	0.0	0.03
/ /	DENNIS, MARK	PROFUNDS ULTRA SMALLCAP SVC	0.00	0.05	0.00	0.05	0.0	0.05
/ /	BAXTER, MEGAN	PROFUNDS ULTRA SMALLCAP SVC	0.00	0.01	0.00	0.01	0.0	0.01
/ /	GOLSCH, LORI	PROFUNDS ULTRA SMALLCAP SVC	0.00	0.09	0.00	0.09	0.0	0.09
/ /	HUFFMAN, JUSTIN	PROFUNDS ULTRANASDAQ 100 SVC	0.00	9.52	0.00	9.52	0.0	9.52
/ /	HUFFMAN, JUSTIN	PROFUNDS ULTRANASDAQ 100 SVC	0.00	28.57	0.00	28.57	0.0	28.57
/ /	GOLSCH, LORI	PROFUNDS ULTRANASDAQ 100 SVC	0.00	0.01	0.00	0.01	0.0	0.01
/ /	DENNIS, MARK	PROFUNDS ULTRASHORT SMALLCAP SVC	0.00	0.04	0.00	0.04	0.0	0.04
/ /	BAXTER, MEGAN	PROFUNDS ULTRASHORT SMALLCAP SVC	0.00	0.01	0.00	0.01	0.0	0.01
/ /	GOLSCH, LORI	PROFUNDS ULTRASHORT SMALLCAP SVC	0.00	0.07	0.00	0.07	0.0	0.07
/ /	DENNIS, MARK	PROFUNDS ULTRASHORT SMALLCAP SVC	0.00	0.12	0.00	0.12	0.0	0.12
/ /	BAXTER, MEGAN	PROFUNDS ULTRASHORT SMALLCAP SVC	0.00	0.03	0.00	0.03	0.0	0.03
/ /	GOLSCH, LORI	PROFUNDS ULTRASHORT SMALLCAP SVC	0.00	0.22	0.00	0.22	0.0	0.22
/ /	GOLSCH, LORI	PROFUNDS US GOV PLUS SVC	0.00	0.01	0.00	0.01	0.0	0.01

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u> OVERRIDE TRANSACTIONS </u>								
<u> BROKER: BRUCE BAXTER #38 </u>								
/ /	DENNIS, MARK	PROFUNDS US GOV PLUS SVC	0.00	0.01	0.00	0.01	0.0	0.01
/ /	GOLSCH, LORI	PROFUNDS US GOV PLUS SVC	0.00	0.02	0.00	0.02	0.0	0.02
* BRUCE BAXTER SUBTOTAL *			\$0.00	\$40.07	\$0.00	\$40.07		\$40.07
<u> BROKER: ROBERT (RUSTY) TWEED #58 </u>								
06/05/2018	ENGSTROM, COLEMAN	COLUMBIA ACORN INT'L A	0.00	2.85	0.00	2.85	0.0	2.85
06/05/2018	PANTON, GARY T & DEBORA	COLUMBIA CALIFORNIA TAX-EXEMPT FUND	0.00	0.88	0.00	0.88	0.0	0.88
06/05/2018	UMBRELLO, ALBERT	COLUMBIA LARGE CAP GROWTH A	0.00	7.61	0.00	7.61	0.0	7.61
06/05/2018	UMBRELLO, ALBERT	COLUMBIA SELIGMAN COMM AND INFO A	0.00	6.42	0.00	6.42	0.0	6.42
06/14/2018	VAN DE BRAKE, MARY	JH FINANCIAL INDUSTRIES A	0.00	2.37	0.00	2.37	0.0	2.37
06/14/2018	VAN DE BRAKE, ARTHUR	JH FINANCIAL INDUSTRIES A	0.00	2.35	0.00	2.35	0.0	2.35
06/14/2018	PANTON, GARY	JH GOVERNMENT INCOME A	0.00	1.08	0.00	1.08	0.0	1.08
06/14/2018	PANTON, GARY	JH GOVERNMENT INCOME A	0.00	1.78	0.00	1.78	0.0	1.78
06/14/2018	FURUKAWA, CLARA	JH STRATEGIC GROWTH A	0.00	2.36	0.00	2.36	0.0	2.36
* ROBERT (RUSTY) TWEED SUBTOTAL *			\$0.00	\$27.70	\$0.00	\$27.70		\$27.70
<u> BROKER: JIM LUND #60 </u>								
06/15/2018	WURMLINGER, MARTIN	FRANKLIN INCOME A	100.00	4.00	0.00	4.00	0.0	4.00
06/05/2018	PRESTON, JANEAN	FRANKLIN INCOME C	400.00	4.00	0.00	4.00	0.0	4.00
06/15/2018	YUGE, SEAN	OPPENHEIMER PORT SERIES ACTIVE ALLO	200.00	9.50	0.00	9.50	0.0	9.50
/ /	CIESLIK, CHAD	OPPENHEIMER QUEST OPP VALUE A	0.00	11.76	0.00	11.76	0.0	11.76
/ /	CIESLIK, CHAD	OPPENHEIMER SMALL MID CAP VALUE A	0.00	3.92	0.00	3.92	0.0	3.92
* JIM LUND SUBTOTAL *			\$700.00	\$33.18	\$0.00	\$33.18		\$33.18
<u> BROKER: RENE CASTRO #92 </u>								
06/14/2018	BUSTOS, ARMANDO	JH HIGH YIELD A	0.00	2.32	0.00	2.32	0.0	2.32
06/14/2018	BUSTOS, ARMANDO	JH STRATEGIC INCOME A	0.00	9.05	0.00	9.05	0.0	9.05
* RENE CASTRO SUBTOTAL *			\$0.00	\$11.37	\$0.00	\$11.37		\$11.37
<u> BROKER: DANIEL COLLINS #106 </u>								
06/14/2018	EVANSUSA, DENISE	JH FINANCIAL INDUSTRIES A	0.00	1.97	0.00	1.97	0.0	1.97
06/14/2018	EVANSUSA, DENISE	JH LARGE CAP EQUITY A	0.00	3.06	0.00	3.06	0.0	3.06
06/14/2018	EVANSUSA, DENISE	JH NEW OPPORTUNITIES A	0.00	2.20	0.00	2.20	0.0	2.20
06/14/2018	EVANSUSA, DENISE	JH STRATEGIC GROWTH A	0.00	2.38	0.00	2.38	0.0	2.38
* DANIEL COLLINS SUBTOTAL *			\$0.00	\$9.61	\$0.00	\$9.61		\$9.61

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<u> OVERRIDE TRANSACTIONS </u>								
<u> BROKER: JAY MCCLELLAN #120 </u>								
06/05/2018	CRABTREE, ASHTYN	COLUMBIA STRATEGIC INVESTOR A	0.00	3.34	0.00	3.34	0.0	3.34
06/15/2018	CRABTREE, ASHTYN	COLUMBIA STRATEGIC INVESTOR A	50.00	2.50	0.00	2.50	0.0	2.50
05/31/2018	CIPRIAN, JOHN	GRIFFIN INST'L ACCESS R E FUND	11,396.67	2.42	0.00	2.42	0.0	2.42
05/31/2018	FORTKAMP TRUST, LAVERN & MARY	GRIFFIN INST'L ACCESS R E FUND	20,160.83	4.28	0.00	4.28	0.0	4.28
06/11/2018	CRABTREE, GARY	MET LIFE 10922P124	0.00	1.81	0.00	1.81	0.0	1.81
06/11/2018	CRABTREE, GARY	MET LIFE 10922P124	0.00	7.58	0.00	7.58	0.0	7.58
06/11/2018	CRABTREE, GARY	MET LIFE 10922P124	0.00	1.74	0.00	1.74	0.0	1.74
06/11/2018	CRABTREE, GARY	MET LIFE 10922P124	0.00	2.27	0.00	2.27	0.0	2.27
06/11/2018	CRABTREE, GARY	MET LIFE 10922P124	0.00	1.36	0.00	1.36	0.0	1.36
06/11/2018	CRABTREE, GARY	MET LIFE 10922P124	0.00	1.54	0.00	1.54	0.0	1.54
05/31/2018	MATTHIEU, PAUL	RESOURCE R E DIVERSIFIED INC FUND A	22,209.11	4.72	0.00	4.72	0.0	4.72
* JAY MCCLELLAN SUBTOTAL *			\$53,816.61	\$33.56	\$0.00	\$33.56		\$33.56
<u> BROKER: WILLIAM WALSH #187 </u>								
06/08/2018	WALSH, VARIOUS	JOHN HANCOCK LIFE INS CO	124,781.74	25.93	0.00	25.93	0.0	25.93
* WILLIAM WALSH SUBTOTAL *			\$124,781.74	\$25.93	\$0.00	\$25.93		\$25.93
<u> BROKER: MEREDITH MCCUTCHEN #221 </u>								
06/05/2018	TALBERT, ANN	COLUMBIA LARGE CAP GROWTH C	0.00	8.88	0.00	8.88	0.0	8.88
06/05/2018	TALBERT, ANN	COLUMBIA MIDCAP GROWTH FUND-C	0.00	7.78	0.00	7.78	0.0	7.78
* MEREDITH MCCUTCHEN SUBTOTAL *			\$0.00	\$16.66	\$0.00	\$16.66		\$16.66
<u> BROKER: B151-JASON/MARIA BAIRD/BONGIOVANNI #240 </u>								
05/31/2018	WAX, LUBENA	BLACKROCK 19452P735	0.00	0.07	0.00	0.07	0.0	0.07
05/31/2018	WAX, LUBENA	BLACKROCK 19452P735	0.00	0.04	0.00	0.04	0.0	0.04
05/31/2018	WAX, LUBENA	BLK EQUITY DIVIDEND C	0.00	33.00	0.00	33.00	0.0	33.00
05/31/2018	WAX, LUBENA	BLK EQUITY DIVIDEND C	0.00	27.30	0.00	27.30	0.0	27.30
05/31/2018	WAX, LUBENA	BLK EQUITY DIVIDEND C	0.00	2.98	0.00	2.98	0.0	2.98
05/31/2018	WAX, LUBENA	BLK EQUITY DIVIDEND C	0.00	11.00	0.00	11.00	0.0	11.00
05/31/2018	WAX, LUBENA	BLK EQUITY DIVIDEND C	0.00	9.10	0.00	9.10	0.0	9.10
05/31/2018	WAX, LUBENA	BLK EQUITY DIVIDEND C	0.00	8.94	0.00	8.94	0.0	8.94
06/15/2018	COCHRILL, MELANIE	NWL NEXT GEN II FP VUL	30.00	0.60	0.00	0.60	0.0	0.60
* B151-JASON/MARIA BAIRD/BONGIOVANNI SUBTOTAL *			\$30.00	\$93.03	\$0.00	\$93.03		\$93.03

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<u> OVERRIDE TRANSACTIONS </u>								
<u> BROKER: JOSEPH, M138 MICHALETZ #286 </u>								
05/31/2018	SMITH-GROVER, SUSAN	BLACKROCK 67776G477	0.00	1.18	0.00	1.18	0.0	1.18
05/31/2018	SMITH-GROVER, SUSAN	BLACKROCK 67776G477	0.00	3.54	0.00	3.54	0.0	3.54
06/04/2018	MICHALETZ, VARIOUS-JOE	JOHN HANCOCK LIFE TRAILS	150.00	3.00	0.00	3.00	0.0	3.00
06/12/2018	GARTNER TRUST, CAROLYN	LINCOLN LIFE	4,000.00	60.00	0.00	60.00	0.0	60.00
06/12/2018	GARTNER, ORVAL	LINCOLN LIFE	4,000.00	60.00	0.00	60.00	0.0	60.00
06/05/2018	MILLER, KAREN	PAC LIFE VALUE	0.00	274.74	0.00	274.74	0.0	274.74
06/15/2018	ORTIZ, LAURA	TRANSAMERICA AA GROWTH C	100.00	1.00	0.00	1.00	0.0	1.00
06/15/2018	VETTER, JAYCE	TRANSAMERICA AA GROWTH C	50.00	0.50	0.00	0.50	0.0	0.50
06/20/2018	BERGLING, PAUL	TRANSAMERICA LANDMARK	280.00	14.00	0.00	14.00	0.0	14.00
06/18/2018	FOELS, TAMMY	TRANSAMERICA LIFE	80.17	1.00	0.00	1.00	0.0	1.00
 * JOSEPH, M138 MICHALETZ SUBTOTAL * 			\$8,660.17	\$418.96	\$0.00	\$418.96		\$418.96
<u> BROKER: JACK, M137 MICHALETZ #287 </u>								
06/14/2018	BLOCK, EUGENE	JH DISCIPLINED VALUE INT'L C	0.00	1.36	0.00	1.36	0.0	1.36
06/14/2018	WALLEM, HARRY	JH FINANCIAL INDUSTRIES A	0.00	2.56	0.00	2.56	0.0	2.56
06/14/2018	BLOCK, EUGENE	JH INCOME B	0.00	1.10	0.00	1.10	0.0	1.10
06/14/2018	WALLEM, HARRY	JH LARGE CAP EQUITY A	0.00	4.08	0.00	4.08	0.0	4.08
06/14/2018	BLOCK, EUGENE	JH LARGE CAP EQUITY A	0.00	1.81	0.00	1.81	0.0	1.81
06/14/2018	BLOCK, EUGENE	JH LARGE CAP EQUITY B	0.00	1.09	0.00	1.09	0.0	1.09
06/14/2018	BLOCK, EUGENE	JH LARGE CAP EQUITY C	0.00	1.94	0.00	1.94	0.0	1.94
06/14/2018	SCHARMER, KEVIN	JH LIFESTYLE CONSERVATIVE PORT A	0.00	5.98	0.00	5.98	0.0	5.98
06/14/2018	SCHARMER, KEVIN	JH LIFESTYLE CONSERVATIVE PORT B	0.00	1.50	0.00	1.50	0.0	1.50
06/14/2018	OLSON, HARLAN	JH LIFESTYLE GROWTH PORTFOLIO C	0.00	3.26	0.00	3.26	0.0	3.26
06/14/2018	HERMEL, ROBERT	JH LIFESTYLE GROWTH PORTFOLIO C	0.00	5.10	0.00	5.10	0.0	5.10
06/14/2018	WALLEM, HARRY	JH NEW OPPORTUNITIES A	0.00	2.30	0.00	2.30	0.0	2.30
06/14/2018	BLOCK, EUGENE	JH NEW OPPORTUNITIES A	0.00	0.70	0.00	0.70	0.0	0.70
06/14/2018	BLOCK, EUGENE	JH NEW OPPORTUNITIES C	0.00	1.50	0.00	1.50	0.0	1.50
06/14/2018	BLOCK, EUGENE	JH STRATEGIC GROWTH A	0.00	0.23	0.00	0.23	0.0	0.23
06/14/2018	BLOCK, EUGENE	JH STRATEGIC GROWTH C	0.00	2.00	0.00	2.00	0.0	2.00
06/14/2018	WALLEM, HARRY	JH STRATEGIC INCOME A	0.00	2.56	0.00	2.56	0.0	2.56
06/14/2018	BLOCK, EUGENE	JH STRATEGIC INCOME A	0.00	0.49	0.00	0.49	0.0	0.49
06/14/2018	BLOCK, EUGENE	JH STRATEGIC INCOME C	0.00	1.31	0.00	1.31	0.0	1.31
06/14/2018	KUEHLWEIN, RICHARD	JH STRATEGIC INCOME C	0.00	8.73	0.00	8.73	0.0	8.73
06/14/2018	WALLEM, HARRY	JN DISCIPLINED VALUE INT'L A	0.00	1.90	0.00	1.90	0.0	1.90

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<u> OVERRIDE TRANSACTIONS </u>								
<u> BROKER: JACK, M137 MICHALETZ #287 </u>								
06/14/2018	BLOCK, EUGENE	JN DISCIPLINED VALUE INT'L A	0.00	0.61	0.00	0.61	0.0	0.61
06/14/2018	KUEHLWEIN, RICHARD	JOHN HANCOCK CLASSIC VALUE C	0.00	9.48	0.00	9.48	0.0	9.48
06/14/2018	KUEHLWEIN, RICHARD	JOHN HANCOCK FOCUSED HIGH YIELD C	0.00	7.74	0.00	7.74	0.0	7.74
06/14/2018	HENZE, DUANE	JOHN HANCOCK LIFESTYLE AGGR PORTFOL	0.00	0.02	0.00	0.02	0.0	0.02
06/14/2018	KUEHLWEIN, RICHARD	JOHN HANCOCK US GLOBAL LEADERS GRW	0.00	7.36	0.00	7.36	0.0	7.36
06/04/2018	ROSE, REBECCA	TRANSAMERICA AA GROWTH C	250.00	2.50	0.00	2.50	0.0	2.50
06/04/2018	ROSE, ERIC	TRANSAMERICA AA GROWTH C	250.00	2.50	0.00	2.50	0.0	2.50
06/04/2018	PEMBLE, JOCELYN	TRANSAMERICA AA GROWTH C	50.00	0.50	0.00	0.50	0.0	0.50
06/07/2018	SHOUTZ, PAIGE	TRANSAMERICA AA GROWTH C	38.12	0.38	0.00	0.38	0.0	0.38
06/07/2018	SHOUTZ, PAIGE	TRANSAMERICA AA GROWTH C	63.54	0.64	0.00	0.64	0.0	0.64
06/15/2018	WINTER, JANEAN	TRANSAMERICA AA GROWTH C	200.00	2.00	0.00	2.00	0.0	2.00
06/15/2018	WINTER, JANEAN	TRANSAMERICA AA GROWTH C	200.00	2.00	0.00	2.00	0.0	2.00
06/15/2018	GRETCHEN L WENDT, SIM	TRANSAMERICA AA GROWTH C	65.00	0.65	0.00	0.65	0.0	0.65
06/15/2018	GRETCHEN L WENDT, SIM	TRANSAMERICA AA GROWTH C	65.00	0.65	0.00	0.65	0.0	0.65
06/15/2018	FURST, KENNETH	TRANSAMERICA AA GROWTH C	73.08	0.73	0.00	0.73	0.0	0.73
06/15/2018	FURST, KENNETH	TRANSAMERICA AA GROWTH C	73.08	0.73	0.00	0.73	0.0	0.73
06/07/2018	VAN TOL, KATHERINE	TRANSAMERICA AA MOD GROWTH C	219.72	2.20	0.00	2.20	0.0	2.20
06/07/2018	VAN TOL, KATHERINE	TRANSAMERICA AA MOD GROWTH C	659.14	6.59	0.00	6.59	0.0	6.59
06/15/2018	ESLINGER, OWEN	TRANSAMERICA AA MOD GROWTH C	150.00	1.50	0.00	1.50	0.0	1.50
06/15/2018	ESLINGER, ELEANOR	TRANSAMERICA AA MOD GROWTH C	150.00	1.50	0.00	1.50	0.0	1.50
 * JACK, M137 MICHALETZ SUBTOTAL * 			\$2,506.68	\$101.78	\$0.00	\$101.78		\$101.78
<u> BROKER: JAMES, B153 BREWER #291 </u>								
06/16/2018	SELCER, RICHARD	ING RELIASTAR	92,458.44	288.93	0.00	288.93	0.0	288.93
 * JAMES, B153 BREWER SUBTOTAL * 			\$92,458.44	\$288.93	\$0.00	\$288.93		\$288.93
<u> BROKER: L149-ROBERT LUCHSINGER #388 </u>								
06/14/2018	ROARKE, MARY ELIZABETH	ING RELIASTAR	61,916.52	139.31	0.00	139.31	0.0	13.93
06/11/2018	WESTRENEN, SUSAN	SUNAMERICA FOCUSED ALPHA LARGE CAP A	0.00	1.60	0.00	1.60	0.0	0.16
06/11/2018	REILLY, MARGARET	SUNAMERICA FOCUSED MULTI ASSET A	0.00	14.59	0.00	14.59	0.0	1.46
06/11/2018	REILLY, MARGARET	SUNAMERICA FOCUSED MULTI ASSET B	0.00	1.93	0.00	1.93	0.0	0.19
06/11/2018	WESTRENEN, SUSAN	SUNAMERICA STRATEGIC VALUE PORTFOLI	0.00	1.47	0.00	1.47	0.0	0.15
 * L149-ROBERT LUCHSINGER SUBTOTAL * 			\$61,916.52	\$158.90	\$0.00	\$158.90		\$15.89
 *** OVERRIDE TRANSACTIONS TOTAL *** 			\$633,928.50	\$1,522.42	\$0.00	\$1,522.42		\$1,379.41

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BROKER COMMISSION TOTALS

Broker Transactions	\$985.93
Split Transactions	\$0.00
Override Transactions	\$1,379.41
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$2,365.34
Year-to-date Gross	\$80,878.55
Year-to-date Earnings	\$272,104.10