



Concorde Investment Services, LLC

03/14/2017
Page No. 1

COMMISSION STATEMENT

March 15, 2017

THOMAS FANNING
29488 WOODWARD AVE
SUITE 337
Royal Oak, MI 48073

BROKER #: F119
BRANCH: THOMAS FANNING

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
02/21/2017	LIDDLE, LYNN	JNL PERSPECTIVE II 04/14	203.52	14.25	0.00	14.25	90.0	12.83
02/21/2017	LIDDLE, LYNN	JNL PERSPECTIVE II 04/14	592,029.66	41,442.08	0.00	41,442.08	90.0	37,297.87
03/03/2017	LIDDLE, LYNN	JNL PERSPECTIVE II 04/14	2.93	0.21	0.00	0.21	90.0	0.19
02/28/2017	KIRCHER, LOIS	JNL PERSPECTIVE L	686,880.90	744.12	0.00	744.12	90.0	669.71
02/28/2017	STARKEL, JOHN	JNL PERSPECTIVE L	628,661.42	523.88	0.00	523.88	90.0	471.49
02/28/2017	STARKEL, JOHN	JOHN HANCOCK VENTURE	94,458.77	19.68	0.00	19.68	90.0	17.71
02/28/2017	SIMON, SUE	JOHN HANCOCK VENTURE	19,095.99	3.98	0.00	3.98	90.0	3.58
02/21/2017	ENGINEERED COMP PROD	PRU AS APEX II	250.00	0.00	0.00	0.00	90.0	0.00
* VARIABLE ANNUITIES SUBTOTAL *			\$2,021,583.19	\$42,748.20	\$0.00	\$42,748.20		\$38,473.38
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
03/07/2017	GUTTMAN, BARBARA	JOHN HANCOCK FREEDOM 529	0.00	2.04	0.00	2.04	90.0	1.84
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *			\$0.00	\$2.04	\$0.00	\$2.04		\$1.84
*** BROKER TRANSACTIONS TOTAL ***			\$2,021,583.19	\$42,750.24	\$0.00	\$42,750.24		\$38,475.22
<u>ADJUSTMENTS</u>								
03/15/2017		*E & O INSURANCE: CURRENT MONTH INS	0.00					-300.00
03/15/2017		*TECHNOLOGY: CURRENT MONTH TECH	0.00					-275.00
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00	\$0.00	\$0.00		\$-575.00

NOTES: * - Indicates adjustment is not included in 1099 Earnings
** - Indicates adjustment is not included in Totals or Commissions
^Date - Split Trade - full Investment Amount & Gross Commission displayed

BROKER COMMISSION TOTALS

Broker Transactions	\$38,475.22
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-575.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$41.77
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$37,941.99
Year-to-date Gross	\$229,142.52
Year-to-date Earnings	\$206,228.28