



Concorde Investment Services, LLC  
**COMMISSION STATEMENT**  
December 31, 2017

12/28/2017  
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ROY PFLEGER II  
417 E. Main Street  
3rd Floor  
Port Jefferson, NY 11777

BROKER #: P123  
BRANCH: FORTITUDE INVESTMENT

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>DIRECT TRANSACTIONS</u></b>								
<b>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</b>								
12/01/2017	PPJ LLC	JOHN HANCOCK LIFE INS CO	116,747.65	48.53	0.00	48.53	75.0	36.40
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *			\$116,747.65	\$48.53	\$0.00	\$48.53		\$36.40
*** DIRECT TRANSACTIONS TOTAL ***			\$116,747.65	\$48.53	\$0.00	\$48.53		\$36.40
<b><u>SPLIT TRANSACTIONS</u></b>								
<b>BROKER: R141-DAN/ROY/JEFF/JP FT-RAU/PFLEG/K #381</b>								
11/22/2017	FHL WILLOW POND	PASSCO GREENWOOD DST	2,009,937.00	10,049.68	0.00	10,049.68	75.0	7,537.26
* R141-DAN/ROY/JEFF/JP FT-RAU/PFLEG/K SUBTOTAL *			\$2,009,937.00	\$10,049.68	\$0.00	\$10,049.68		\$7,537.26
*** SPLIT TRANSACTIONS TOTAL ***			\$2,009,937.00	\$10,049.68	\$0.00	\$10,049.68		\$7,537.26
<b><u>ADJUSTMENTS</u></b>								
12/31/2017		*SPLIT PAYOUT/OVERRIDE: SPLIT PAYOU	0.00					-1,256.21
12/31/2017		*SPLIT PAYOUT/OVERRIDE: SPLIT PAYOU	0.00					-1,256.21
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00	\$0.00	\$0.00		\$-2,512.42

NOTES: \* - Indicates adjustment is not included in 1099 Earnings  
\*\* - Indicates adjustment is not included in Totals or Commissions  
^Date - Split Trade - full Investment Amount & Gross Commission displayed

**BROKER COMMISSION TOTALS**

Broker Transactions	\$36.40
Split Transactions	\$7,537.26
Override Transactions	\$0.00
Adjustments	\$-2,512.42
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$-176.13
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$4,885.11
Year-to-date Gross	\$254,060.84
Year-to-date Earnings	\$190,458.13