

**COMMISSION STATEMENT****November 15, 2017**JOEL WOODS  
1412 Blue Quail RunBROKER #: W143  
BRANCH: WOODS FINANCIAL

Crowley, TX 76036-

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>DIRECT TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: FIXED INDEX ANNUITIES</u></b>								
10/30/2017	HIPKINS, MICHAEL	AMERICAN GENRAL FIA	66,648.84	8,750.00	0.00	8,750.00	90.0	7,875.00
* FIXED INDEX ANNUITIES SUBTOTAL *			\$66,648.84	\$8,750.00	\$0.00	\$8,750.00		\$7,875.00
*** DIRECT TRANSACTIONS TOTAL ***			\$66,648.84	\$8,750.00	\$0.00	\$8,750.00		\$7,875.00

<b><u> OVERRIDE TRANSACTIONS </u></b>								
<b><u>BROKER: MARK-S139 FIXED SMITH #366</u></b>								
10/24/2017	WITKOWSKI, CHET	AMERICAN GENRAL FIA	180,000.00	12,600.00	0.00	12,600.00	0.0	11,340.00
* MARK-S139 FIXED SMITH SUBTOTAL *			\$180,000.00	\$12,600.00	\$0.00	\$12,600.00		\$11,340.00
*** OVERRIDE TRANSACTIONS TOTAL ***			\$180,000.00	\$12,600.00	\$0.00	\$12,600.00		\$11,340.00

NOTES: \* - Indicates adjustment is not included in 1099 Earnings  
\*\* - Indicates adjustment is not included in Totals or Commissions  
^Date - Split Trade - full Investment Amount & Gross Commission displayed

**BROKER COMMISSION TOTALS**

Broker Transactions	\$7,875.00
Split Transactions	\$0.00
Override Transactions	\$11,340.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$19,215.00
Year-to-date Gross	\$3,150.00
Year-to-date Earnings	\$159,636.81