

Bill Payment Stub

Check Date:	5/25/2018
Check No.:	ACH
Check Amount:	2,941.47

Dominion Investor Services
P.O. Box 4768
Horseshoe Bay, TX 78657-4768

Paid To: DAN FENCL
422 MAIN STREET
CEDAR FALLS, IA 50613

Date	Type	Reference	Original Amt.	Balance	Discount	Payment
5/15/2018	Bill	COMMISSIONS	2,941.47	2,941.47		2,941.47

COMMISSION STATEMENT May 15, 2018

DAN FENCL-D022

BROKER #: D022

BRANCH: DMG

, TX

COMMISSION STATEMENT for DAN FENCL-D022

TRADE DATE	CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
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DIRECT TRANSACTIONS

PRODUCT CATEGORY: MUTUAL FUNDS

04/23/2018 (None) MILLER	MF	PRINCIPAL	B	0.00	1.19	0.00	1.19	85.0	1.01
05/04/2018 (None) VARIOUS, FENCL	MF	JOHN HANCOCK MUTUAL FUND	B	0.00	22.79	0.00	22.79	85.0	19.37
04/30/2018 00089368987 STEFFEN, CAROL	MF	DEUTSCHE ENHANCED GLOBAL BOND	B	25.00	1.00	0.00	1.00	85.0	0.85
* MUTUAL FUNDS SUBTOTAL *				\$25.00	\$24.98	\$0.00	\$24.98		\$21.23

PRODUCT CATEGORY: VARIABLE ANNUITIES

04/30/2018 009044607A BURMAN, HOWARD	VA	PERSPECTIVE	B	10,794.31	9.00	0.00	9.00	85.0	7.65
04/30/2018 1009150001 LAMPE, KAREN	VA	PERSPECTIVE L	B	127,188.70	137.79	0.00	137.79	85.0	117.12
04/30/2018 1009405336 HEIRES, ALAN	VA	PERSPECTIVE L	B	13,309.59	11.09	0.00	11.09	85.0	9.43
04/30/2018 1009412669 STEPHENS, CHERYL	VA	PERSPECTIVE L	B	34,875.78	29.06	0.00	29.06	85.0	24.70
04/30/2018 1009442347 NAPIER, JOHN	VA	PERSPECTIVE L	B	14,325.80	11.94	0.00	11.94	85.0	10.15
04/30/2018 1009561753 DES JARLAIS, TERRY	VA	PERSPECTIVE L	B	190,568.62	158.81	0.00	158.81	85.0	134.99
04/30/2018 1009604118 DUNHAM, ARTHUR	VA	PERSPECTIVE L	B	93,984.15	78.32	0.00	78.32	85.0	66.57
04/30/2018 1009660573 STORJOHANN, HAROLD	VA	PERSPECTIVE L	B	16,437.00	13.70	0.00	13.70	85.0	11.65
04/30/2018 1009698791 LAUVER, KEVIN	VA	PERSPECTIVE L	B	36,208.33	30.17	0.00	30.17	85.0	25.64
04/30/2018 1010047648 GRIMM, GREIG	VA	PERSP L 08/11	B	37,942.18	31.62	0.00	31.62	85.0	26.88
04/30/2018 1010047737 GRIMM, GREIG	VA	PERSP L 08/11	B	114,639.47	95.53	0.00	95.53	85.0	81.20
04/30/2018 1010072391 FENCL, DAVID	VA	PERSP L 08/11	B	224,130.62	186.78	0.00	186.78	85.0	158.76
04/30/2018 1010085205 PAISLEY, RUTH	VA	PERSP L 08/11	B	99,247.92	82.71	0.00	82.71	85.0	70.30
04/30/2018 1010151046 STORJOHANN, HAROLD	VA	PERSP L 08/11	B	27,391.27	22.83	0.00	22.83	85.0	19.41
04/30/2018 1010172710 DRENNER, MARTHA	VA	PERSP L 08/11	B	141,498.00	117.91	0.00	117.91	85.0	100.22
04/30/2018 1010832922 FENCL, ROBERT	VA	PERSP L 08/11	B	85,547.43	71.29	0.00	71.29	85.0	60.60
04/30/2018 1010954688 BAILEY, JAMES	VA	PERSP L 08/11	B	106,362.57	124.09	0.00	124.09	85.0	105.48
04/30/2018 1011040396 DRENNER, WILLIAM	VA	PERSP L 08/11	B	117,915.92	98.26	0.00	98.26	85.0	83.52
04/30/2018 1011040434 DRENNER, MARTHA	VA	PERSP L 08/11	B	69,186.11	57.66	0.00	57.66	85.0	49.01
04/30/2018 1011339294 DES JARLAIS, MARY	VA	PERSP L 08/11	B	175,603.55	146.34	0.00	146.34	85.0	124.39
04/30/2018 1011499550 JONES, CARLA	VA	PERSP L 08/11	B	146,431.57	122.03	0.00	122.03	85.0	103.73
04/30/2018 1011726468 ADAMS, DONALD	VA	PERSP L 08/11	B	67,541.89	56.28	0.00	56.28	85.0	47.84
04/30/2018 1012601693 STEFFEN, ALICE	VA	ELITE ACCESS	B	30,605.00	25.50	0.00	25.50	85.0	21.68
04/30/2018 1012601723 FENCL, RANDALL	VA	ELITE ACCESS	B	39,924.25	33.27	0.00	33.27	85.0	28.28
04/30/2018 1015625623 FENCL, RONALD	VA	PERSP L 08/11	B	169,527.96	197.78	0.00	197.78	85.0	168.11

COMMISSION STATEMENT for DAN FENCL-D022

TRADE DATE	CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
04/30/2018	1016522321 ANDERSON, GREGORY	VA PERSP L 08/11	B	115,227.68	96.02	0.00	96.02	85.0	81.62
* VARIABLE ANNUITIES SUBTOTAL *				\$2,306,415.67	\$2,045.78	\$0.00	\$2,045.78		\$1,738.93
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>									
05/01/2018	(None) VARIOUS, FENCL	MFT FIDELITY ADVISOR FDS	B	0.00	0.76	0.00	0.76	85.0	0.65
04/30/2018	000008101127909 KALDENBERG,	MFT TEMPLETON GROWTH FUND CLASS A	B	0.00	0.30	0.00	0.30	85.0	0.26
04/30/2018	000010165952263 SUPPUS,	MFT FRANKLIN U.S. GOVERNMENT	B	0.00	2.65	0.00	2.65	85.0	2.25
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *				\$0.00	\$3.71	\$0.00	\$3.71		\$3.16
<u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u>									
05/04/2018	(None) VARIOUS, FENCL	VAT MANULIFE	B	0.00	55.28	0.00	55.28	85.0	46.99
04/30/2018	VA99142110 KEPHART	VAT PACIFIC LIFE CUSIP 694474701	B	0.00	24.26	0.00	24.26	85.0	20.62
04/25/2018	VA99549580 MARQUETTE	VAT PACIFIC LIFE CUSIP 694474107	B	0.00	2.86	0.00	2.86	85.0	2.43
04/25/2018	VR00011328 SCHRODER	VAT PACIFIC LIFE VA 694474883	B	0.00	4.80	0.00	4.80	85.0	4.08
05/01/2018	VR00019657 DEKEYREL	VAT PACIFIC LIFE VA 694474883	B	0.00	164.25	0.00	164.25	85.0	139.61
04/27/2018	VR00029618 SEE	VAT PACIFIC LIFE CUSIP 694474701	B	0.00	41.20	0.00	41.20	85.0	35.02
05/11/2018	VR01056829 DAVIS	VAT PACIFIC LIFE VA 694474883	B	0.00	25.17	0.00	25.17	85.0	21.39
04/23/2018	VR02010758 RYAN	VAT PACIFIC LIFE VA 694474883	B	0.00	159.02	0.00	159.02	85.0	135.17
05/07/2018	VR02051771 OBERHEU	VAT PACIFIC LIFE VA 694474586	B	0.00	179.77	0.00	179.77	85.0	152.80
04/30/2018	VR03003972 HARN, MARGARET	VAT PACIFIC LIFE VA 694474586	B	0.00	32.87	0.00	32.87	85.0	27.94
05/07/2018	VR04027568 DEKEYREL	VAT PACIFIC LIFE VA 694474594	B	0.00	103.89	0.00	103.89	85.0	88.31
04/25/2018	VR05005533 HARVEY	VAT PACIFIC LIFE VA 694474594	B	0.00	5.25	0.00	5.25	85.0	4.46
05/01/2018	VR05016637 KREMPGES	VAT PACIFIC LIFE CUSIP 694474701	B	0.00	4.40	0.00	4.40	85.0	3.74
04/25/2018	VR05036710 DAVIS	VAT CUSIP 694474628	B	0.00	102.87	0.00	102.87	85.0	87.44
05/02/2018	VR05038106 DAVIS	VAT CUSIP 694474628	B	0.00	31.35	0.00	31.35	85.0	26.65
04/25/2018	VR05056014 BARTZ	VAT PACIFIC LIFE CUSIP 694474701	B	0.00	14.95	0.00	14.95	85.0	12.71
05/10/2018	VR06014963 HUSTON, ANDREA	VAT PACIFIC LIFE CUSIP 694474701	B	0.00	128.40	0.00	128.40	85.0	109.14
04/30/2018	VR06093721 CAMPBELL	VAT PACIFIC LIFE VA 694474610	B	0.00	79.93	0.00	79.93	85.0	67.94
05/07/2018	VR06094526 CAMPBELL	VAT PACIFIC LIFE VA 694474610	B	0.00	47.78	0.00	47.78	85.0	40.61
04/27/2018	VR11013990 TEDORE	VAT PACIFIC LIFE CUSIP 694475807	B	0.00	177.77	0.00	177.77	85.0	151.10
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *				\$0.00	\$1,386.07	\$0.00	\$1,386.07		\$1,178.15
*** DIRECT TRANSACTIONS TOTAL ***				\$2,306,440.67	\$3,460.54	\$0.00	\$3,460.54		\$2,941.47

BROKER COMMISSION TOTALS

Broker Transactions	\$2,941.47
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Net Commissions	\$2,941.47
Year-to-date Commissions	\$32,957.93