Page No.



## COMMISSION STATEMENT June 30, 2017

DAVID KERN

4321 Flagstaff Cove

Fort Wayne, IN 46815

BROKER #: K123
BRANCH: DAVID KERN

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TRANS	SACTIONS					
PRODUCT CA	TEGORY: MUTUAL FUNDS							
/ /	DAVIS, PATRICIA	PROFUNDS OIL EQUIP SVCS & DIST SVC	0.00	0.05	0.00	0.05	90.0	0.05
/ /	COPELAND, DANIEL	PROFUNDS OIL EQUIP SVCS & DIST SVC	0.00	0.01	0.00	0.01	90.0	0.01
/ /	DAVIS, PATRICIA	PROFUNDS OIL EQUIP SVCS & DIST SVC	0.00	0.14	0.00	0.14	90.0	0.13
/ /	COPELAND, DANIEL	PROFUNDS OIL EQUIP SVCS & DIST SVC	0.00	0.03	0.00	0.03	90.0	0.03
/ /	DAVIS, PATRICIA	PROFUNDS PRECIOUS METALS SVC	0.00	1.05	0.00	1.05	90.0	0.95
/ /	COPELAND, DANIEL	PROFUNDS PRECIOUS METALS SVC	0.00	0.21	0.00	0.21	90.0	0.19
/ /	DAVIS, PATRICIA	PROFUNDS PRECIOUS METALS SVC	0.00	3.15	0.00	3.15	90.0	2.84
/ /	COPELAND, DANIEL	PROFUNDS PRECIOUS METALS SVC	0.00	0.62	0.00	0.62	90.0	0.56
		* MUTUAL FUNDS SUBTOTAL *	\$0.00	\$5.26	\$0.00	\$5.26		\$4.76
PRODUCT CA	TEGORY: VARIABLE ANNUITI	ES						
06/15/2017	KERN, LEESA	AMERITAS LOWLOAD VUL	812.84	0.07	0.00	0.07	90.0	0.06
06/19/2017	KERN, HELMBERGER	AMERITAS LOWLOAD VUL	605.75	0.05	0.00	0.05	90.0	0.05
06/15/2017	FORTNEY, ELIZABETH	JNL ELITE ACCESS	400.00	5.00	0.00	5.00	90.0	4.50
06/07/2017	FREISTROFFER, HENRY	JNL INVESTOR VUL	1,509.13	45.27	0.00	45.27	90.0	40.74
06/15/2017	FREISTROFFER, HENRY	JNL PERSPECTIVE L	3,000.00	120.00	0.00	120.00	90.0	108.00
/ /	MARATHON LABELS 401K	NWL FLEX ADVANTAGE	272,059.31	55.90	0.00	55.90	90.0	50.31
/ /	NEW HAVEN PRINT &	NWL FLEX ADVANTAGE	806,369.69	198.83	0.00	198.83	90.0	178.95
/ /	MARATHON LABELS 401K	NWL POOLED FXD	51,807.06	10.65	0.00	10.65	90.0	9.59
/ /	NEW HAVEN PRINT &	NWL POOLED FXD	3,035.80	0.75	0.00	0.75	90.0	0.68
		* VARIABLE ANNUITIES SUBTOTAL *	\$1,139,599.58	\$436.52	\$0.00	\$436.52		\$392.88
		*** BROKER TRANSACTIONS TOTAL ***	\$1,139,599.58	\$441.78	\$0.00	\$441.78		\$397.64

<sup>\*\* -</sup> Indicates adjustment is not included in Totals or Commissions
^Date - Split Trade - full Investment Amount & Gross Commission displayed

## BROKER COMMISSION TOTALS \$397.64 Broker Transactions \$0.00 Split Transactions \$0.00 Override Transactions Adjustments \$0.00 Payroll Draw \$0.00 \$0.00 Base Salary Prior Period Balance \$0.00 FINRA Assessment \$0.00 \$0.00 SIPC Assessment \$397.64 Check Amount \$53,215.93 Year-to-date Gross \$47,932.01 Year-to-date Earnings