



Concorde Investment Services, LLC

05/25/2017
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COMMISSION STATEMENT

May 31, 2017

WILLIAM WALSH
2565 West Maple

BROKER #: W127
BRANCH: WILLIAM WALSH

Troy, MI 48084

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
/ /	ACADEMY MANAGEMENT	NW RETIREMENT CLR ADVANTAGE	927,158.78	190.51	0.00	190.51	87.0	165.74
/ /	PREMIERE PACKAGING	NWL FLEX ADVANTAGE	1,080,355.25	111.00	0.00	111.00	87.0	96.57
/ /	PREMIERE PACKAGING	NWL FLEX ADVANTAGE	2,130,270.84	218.86	0.00	218.86	87.0	190.41
/ /	SHAW & SLAVSKY	NWL FLEX ADVANTAGE	2,804,255.43	576.22	0.00	576.22	87.0	501.31
/ /	MARYSVILLE ETHANOL	NWL FLEX ADVANTAGE	1,598,440.51	328.45	0.00	328.45	87.0	285.75
/ /	MARYSVILLE ETHANOL	NWL FLEX ADVANTAGE	550,228.99	113.06	0.00	113.06	87.0	98.36
/ /	COMMUNITY HOUSE	NWL FLEX ADVANTAGE	34,765.99	7.14	0.00	7.14	87.0	6.21
/ /	SHAW & SLAVSKY	NWL POOLED FXD	14,253.30	2.93	0.00	2.93	87.0	2.55
/ /	COMMUNITY HOUSE	NWL POOLED FXD	235.00	0.05	0.00	0.05	87.0	0.04
/ /	DETROIT CONNECTION	NWL RETIREMENT INNOVATOR	460,266.39	113.49	0.00	113.49	87.0	98.74
/ /	DETROIT CONNECTION	NWL SELF DIRECTED BROKERAGE GRP	47,440.12	11.70	0.00	11.70	87.0	10.18
/ /	MARYSVILLE ETHANOL	NWL SELF DIRECTED BROKERAGE GRP	96,151.08	19.76	0.00	19.76	87.0	17.19
05/01/2017	SENGSTOCK, KATHLEEN	PAC LIFE PACIFIC CHOICE	0.00	548.52	0.00	548.52	87.0	477.21
* VARIABLE ANNUITIES SUBTOTAL *			\$9,743,821.68	\$2,241.69	\$0.00	\$2,241.69		\$1,950.26
<u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u>								
04/30/2017	WALSH, VARIOUS	JOHN HANCOCK LIFE INS CO	0.00	50.24	0.00	50.24	87.0	43.71
04/30/2017	WALSH, VARIOUS	MUTUAL OF OMAHA INS CO	0.00	13.04	0.00	13.04	87.0	11.34
04/30/2017	EVSSON EMP RET PLAN	MUTUAL OF OMAHA INS CO	0.00	173.29	0.00	173.29	87.0	150.76
05/10/2017	BROOKS, MARGERY	PAC LIFE VALUE	0.00	37.74	0.00	37.74	87.0	32.83
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *			\$0.00	\$274.31	\$0.00	\$274.31		\$238.64
*** BROKER TRANSACTIONS TOTAL ***			\$9,743,821.68	\$2,516.00	\$0.00	\$2,516.00		\$2,188.90

NOTES: * - Indicates adjustment is not included in 1099 Earnings
** - Indicates adjustment is not included in Totals or Commissions
^Date - Split Trade - full Investment Amount & Gross Commission displayed

BROKER COMMISSION TOTALS

Broker Transactions	\$2,188.90
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$2,188.90
Year-to-date Gross	\$63,431.91
Year-to-date Earnings	\$54,648.25