Page No.

Concorde 🙆

COMMISSION STATEMENT

October 15, 2017

MARYANN FENBERT

1120 E. Long Lake Road Suite 100 Troy, MI 48085 BROKER #: F118

BRANCH: CONCORDE FINANCIAL G

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION				
BROKER TRANSACTIONS												
PRODUCT CA	TEGORY: MUTUAL FUNDS											
09/12/2017	ROBINSON, HARRY	AM FUNDS INCOME FUND OF AMERICA A	0.00	10.94	0.00	10.94	80.0	8.75				
09/12/2017	HECHT, ROBERT	DAVIS NEW YORK VENTURE A	0.00	32.25	0.00	32.25	80.0	25.80				
09/12/2017	ROBINSON, HARRY	DAVIS NEW YORK VENTURE A	0.00	4.93	0.00	4.93	80.0	3.94				
/ /	SWEET, ANNE MARIE	FIDELITY ADV GROWTH OPP	0.00	9.29	0.00	9.29	80.0	7.43				
/ /	HECHT, ROBERT	FIDELITY ADV HEALTH CARE T	0.00	4.28	0.00	4.28	80.0	3.42				
09/12/2017	BLOSSER, EDNA	FIDELITY ADV HEALTH CARE T	0.00	9.54	0.00	9.54	80.0	7.63				
/ /	MAJEROWSKI, MICHAEL	FIRST INVESTORS MULTI STATE INSD TA	0.00	50.62	0.00	50.62	80.0	40.50				
09/12/2017	DZIUBA, ELIZABETH	FRANKLIN INCOME A	0.00	5.55	0.00	5.55	80.0	4.44				
/ /	WEBER, KEVIN	OPPENHEIMER MAIN STREET A	0.00	3.18	0.00	3.18	80.0	2.54				
09/12/2017	HECHT, ROBERT	PIONEER GROWTH OPPORTUNITIES A	0.00	5.22	0.00	5.22	80.0	4.18				
10/02/2017	O'NEIL, ELSIE	PUTNAM DIVERSIFIED INCOME A	0.00	24.39	0.00	24.39	80.0	19.51				
10/02/2017	MOSS, MICHAEL	PUTNAM EQUITY INCOME A	0.00	4.83	0.00	4.83	80.0	3.86				
10/02/2017	PLAN	PUTNAM EQUITY INCOME A	0.00	1.03	0.00	1.03	80.0	0.82				
10/02/2017	DZIUBA, ELIZABETH	PUTNAM GROWTH OPP A	0.00	3.69	0.00	3.69	80.0	2.95				
10/02/2017	GABBARD, MICHAEL	PUTNAM HIGH YIELD ADVANTAGE A	0.00	26.55	0.00	26.55	80.0	21.24				
10/02/2017	POWELL, MARCIA	PUTNAM HIGH YIELD ADVANTAGE A	0.00	0.21	0.00	0.21	80.0	0.17				
10/02/2017	MAJEROWSKI, MICHAEL	PUTNAM MI TAX EXEMPT INCOME A	0.00	18.36	0.00	18.36	80.0	14.69				
10/02/2017	TRIBBLE, GERALD	PUTNAM MI TAX EXEMPT INCOME A	0.00	3.86	0.00	3.86	80.0	3.09				
10/02/2017	MOSS, MICHAEL	PUTNAM MULTI CAP GROWTH A	0.00	6.16	0.00	6.16	80.0	4.93				
10/02/2017	MAJEROWSKI, MICHAEL	PUTNAM TAX EXEMPT INCOME-A	0.00	66.70	0.00	66.70	80.0	53.36				
10/02/2017	TRIBBLE, GERALD	PUTNAM TAX EXEMPT INCOME-A	0.00	13.95	0.00	13.95	80.0	11.16				
10/02/2017	TRIBBLE, GERALD	PUTNAM TAX-FREE HIGH YIELD-A	0.00	31.33	0.00	31.33	80.0	25.06				
		* MUTUAL FUNDS SUBTOTAL *	\$0.00	\$336.86	\$0.00	\$336.86		\$269.47				

^{** -} Indicates adjustment is not included in Totals or Commissions
^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION				
BROKER TRANSACTIONS												
PRODUCT CA	TEGORY: VARIABLE ANNUITIES											
09/29/2017	CORNISH, JUDITH	ALLIANZ ALTERITY OPTIONS	91,980.44	114.98	0.00	114.98	80.0	91.98				
09/29/2017	FENBERT, JOHN	ALLIANZ HIGH FIVE L	84,457.12	211.14	0.00	211.14	80.0	168.91				
09/29/2017	HECHT, ROBERT	ALLIANZ HIGH FIVE L	228,292.05	570.73	0.00	570.73	80.0	456.58				
09/29/2017	HECHT, KATHLEEN	ALLIANZ HIGH FIVE L	54,000.56	135.00	0.00	135.00	80.0	108.00				
09/29/2017	LOUDON, DIANE	ALLIANZ VISION	30,993.56	77.48	0.00	77.48	80.0	61.98				
09/29/2017	COX, BERNADETTE	HARTFORD PHCM V (HL)	1,669.87	2.50	0.00	2.50	80.0	2.00				
09/30/2017	BESSETTE MD, PHYLLIS TORRES	PRU PREMIER RETIREMENT L	578,584.77	1,446.46	0.00	1,446.46	80.0	1,157.17				
		* VARIABLE ANNUITIES SUBTOTAL *	\$1,069,978.37	\$2,558.29	\$0.00	\$2,558.29		\$2,046.62				
		*** BROKER TRANSACTIONS TOTAL ***	\$1,069,978.37	\$2,895.15	\$0.00	\$2,895.15		\$2,316.09				
		ADJUSTM	ENTS									
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10/15/2017		*E & O INSURANCE: CURRENT MONTH INS	0.00					-300.00				
10/15/2017		*TECHNOLOGY: CURRENT MONTH TECH	0.00					-275.00				
		*** ADJUSTMENTS TOTAL ***	\$0.00	\$0.00	\$0.00	\$0.00		\$-575.00				

BROKER COMMISSION TOTALS \$2,316.09 Broker Transactions Split Transactions \$0.00 \$0.00 Override Transactions Adjustments \$-575.00 Payroll Draw \$0.00 \$0.00 Base Salary \$-122.91 Prior Period Balance FINRA Assessment \$0.00 \$0.00 SIPC Assessment \$1,618.18 Check Amount \$19,242.67 Year-to-date Gross Year-to-date Earnings \$15,371.60