Page No.

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COMMISSION STATEMENT

June 30, 2018

DAVID, K123 KERN 4321 Flagstaff Cove

Fort Wayne, IN 46815

BROKER #: K123
BRANCH: DAVID KERN

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		DIRECT TRANS	SACTIONS					
PRODUCT CA	TEGORY: MUTUAL FUNDS							
/ /	DAVIS, PATRICIA	PROFUNDS MONEY MARKET-SVC	0.00	2.79	0.00	2.79	90.0	2.51
/ /	COPELAND, DANIEL	PROFUNDS MONEY MARKET-SVC	0.00	0.55	0.00	0.55	90.0	0.50
		* MUTUAL FUNDS SUBTOTAL *	\$0.00	\$3.34	\$0.00	\$3.34		\$3.01
PRODUCT CA	TEGORY: VARIABLE ANNUI	TIES						
06/15/2018	FORTNEY, ELIZABETH	JNL ELITE ACCESS	400.00	5.00	0.00	5.00	90.0	4.50
06/15/2018	FREISTROFFER, HENRY	JNL PERSPECTIVE L	3,000.00	120.00	0.00	120.00	90.0	108.00
06/01/2018	FREISTROFFER, HENRY	PRU PREMIER RETIREMENT L	50,000.00	1,000.00	0.00	1,000.00	90.0	900.00
06/01/2018	FREISTROFFER, HENRY	PRU PREMIER RETIREMENT L	50,000.00	1,000.00	0.00	1,000.00	90.0	900.00
06/01/2018	FREISTROFFER, HENRY	PRU PREMIER RETIREMENT L	50,000.00	-1,000.00	0.00	-1,000.00	90.0	-900.00
		* VARIABLE ANNUITIES SUBTOTAL *	\$153,400.00	\$1,125.00	\$0.00	\$1,125.00		\$1,012.50
PRODUCT CA	TEGORY: MUTUAL FUND 12	B1 TRAILS						
/ /	DAVIS, PATRICIA	PROFUNDS MONEY MARKET-SVC	0.00	4.46	0.00	4.46	90.0	4.01
/ /	COPELAND, DANIEL	PROFUNDS MONEY MARKET-SVC	0.00	0.88	0.00	0.88	90.0	0.79
		* MUTUAL FUND 12B1 TRAILS SUBTOTAL *	\$0.00	\$5.34	\$0.00	\$5.34		\$4.80
PRODUCT CA	TEGORY: VARIABLE ANNUI	TY 12B1 TRAILS						
06/15/2018	KERN, LEESA	AMERITAS LOWLOAD VUL	0.00	0.03	0.00	0.03	90.0	0.03
06/18/2018	KERN, HELMBERGER	AMERITAS LOWLOAD VUL	0.00	0.02	0.00	0.02	90.0	0.02
/ /	MARATHON LABELS 401K	NWL FLEX ADVANTAGE	0.00	80.53	0.00	80.53	90.0	72.48
/ /	NEW HAVEN PRINT &	NWL FLEX ADVANTAGE	0.00	205.18	0.00	205.18	90.0	184.66
/ /	MARATHON LABELS 401K	NWL POOLED FXD	0.00	2.84	0.00	2.84	90.0	2.56
/ /	NEW HAVEN PRINT &	NWL POOLED FXD	0.00	0.85	0.00	0.85	90.0	0.77
	,	* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *	\$0.00	\$289.45	\$0.00	\$289.45		\$260.52
		*** DIRECT TRANSACTIONS TOTAL ***	\$153,400.00	\$1,423.13	\$0.00	\$1,423.13		\$1,280.83

^{** -} Indicates adjustment is not included in Totals or Commissions

[^]Date - Split Trade - full Investment Amount & Gross Commission displayed

BROKER COMMISSION TOTALS \$1,280.83 Broker Transactions \$0.00 Split Transactions \$0.00 Override Transactions Adjustments \$0.00 Payroll Draw \$0.00 \$0.00 Base Salary Prior Period Balance \$0.00 FINRA Assessment \$0.00 \$0.00 SIPC Assessment \$1,280.83 Check Amount \$63,702.18 Year-to-date Gross Year-to-date Earnings \$57,348.42