



Concorde Investment Services, LLC

03/14/2017  
Page No. 1

# **COMMISSION STATEMENT** **March 15, 2017**

ROBERT LUCHSINGER  
600 Johnson Ave.  
Suite B5  
Bohemia, NY 11716

BROKER #: L117  
BRANCH: ROBERT LUCHSINGER

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b>PRODUCT CATEGORY: MUTUAL FUNDS</b>								
03/01/2017	SALANITRO, ISABEL	AM FUNDS BOND FUND OF AMERICA A	0.00	2.29	0.00	2.29	95.0	2.18
03/01/2017	KAMPMANN, PATRICIA	AM FUNDS CAPITAL INCOME BUILDER A	0.00	7.41	0.00	7.41	95.0	7.04
03/01/2017	SALANITRO, ISABEL	AM FUNDS GROWTH FUND OF AMERICA A	0.00	21.15	0.00	21.15	95.0	20.09
03/02/2017	KAMPMANN, MURIEL	AM FUNDS ICA C	250.00	2.50	0.00	2.50	95.0	2.38
02/21/2017	HANAK, EMMA	AM FUNDS WASHINGTON MUTUAL INVESTOR	297.29	14.86	0.00	14.86	95.0	14.12
03/01/2017	BECKWITH, CHRISTINE	AM FUNDS WASHINGTON MUTUAL INVESTOR	0.00	3.98	0.00	3.98	95.0	3.78
03/01/2017	KAMPMANN, PATRICIA	AM FUNDS WASHINGTON MUTUAL INVESTOR	0.00	28.56	0.00	28.56	95.0	27.13
03/02/2017	KAMPMANN, MURIEL	AM FUNDS WASHINGTON MUTUAL INVESTOR	250.00	2.50	0.00	2.50	95.0	2.38
03/03/2017	LUCHSINGER, ELIZABETH	COLUMBIA GREATER CHINA A	0.00	3.33	0.00	3.33	95.0	3.16
03/03/2017	532 COUNTY RT 111	COLUMBIA LG VALUE QUANTITATIVE T	0.00	0.00	0.00	0.00	95.0	0.00
03/03/2017	LUCHSINGER, ELIZABETH	COLUMBIA MIDCAP VALUE A	0.00	3.56	0.00	3.56	95.0	3.38
03/03/2017	BREITFELLER, CYNTHIA	COLUMBIA STRATEGIC INCOME A	0.00	0.36	0.00	0.36	95.0	0.34
02/28/2017	HANAK, EMMA	EATON VANCE NATIONAL MUNICIPAL INCO	0.00	28.84	0.00	28.84	95.0	27.40
02/27/2017	PRYDETOKO, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	69.71	1.39	0.00	1.39	95.0	1.32
02/27/2017	PRYDETOKO, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	30.00	0.60	0.00	0.60	95.0	0.57
02/27/2017	PRYDETOKO, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	69.71	1.39	0.00	1.39	95.0	1.32
02/27/2017	PRYDETOKO, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	30.00	0.60	0.00	0.60	95.0	0.57
02/27/2017	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL A	69.71	1.39	0.00	1.39	95.0	1.32
02/27/2017	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL A	30.00	0.60	0.00	0.60	95.0	0.57
02/27/2017	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL A	69.71	1.39	0.00	1.39	95.0	1.32
02/27/2017	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL A	30.00	0.60	0.00	0.60	95.0	0.57
02/27/2017	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	41.83	0.84	0.00	0.84	95.0	0.80
02/27/2017	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	41.83	0.84	0.00	0.84	95.0	0.80
02/27/2017	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	18.00	0.36	0.00	0.36	95.0	0.34
02/27/2017	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	18.00	0.36	0.00	0.36	95.0	0.34
02/27/2017	PRYDETOKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	27.89	0.56	0.00	0.56	95.0	0.53

NOTES: \* - Indicates adjustment is not included in 1099 Earnings  
 \*\* - Indicates adjustment is not included in Totals or Commissions  
 ^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
02/27/2017	PRYDETKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	27.89	0.56	0.00	0.56	95.0	0.53
02/27/2017	PRYDETKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	12.00	0.24	0.00	0.24	95.0	0.23
02/27/2017	PRYDETKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	12.00	0.24	0.00	0.24	95.0	0.23
02/27/2017	PRYDETKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	69.71	1.39	0.00	1.39	95.0	1.32
02/27/2017	PRYDETKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	30.00	0.60	0.00	0.60	95.0	0.57
02/27/2017	PRYDETKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	69.71	1.39	0.00	1.39	95.0	1.32
02/27/2017	PRYDETKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	30.00	0.60	0.00	0.60	95.0	0.57
03/09/2017	MAZZA, JUSTIN	SUNAMERICA FOCUSED ALPHA GROWTH A	0.00	1.94	0.00	1.94	95.0	1.84
03/09/2017	MAZZA, DOMENICK	SUNAMERICA FOCUSED ALPHA GROWTH A	0.00	0.98	0.00	0.98	95.0	0.93
03/09/2017	CHAPMAN, CLARENCE	SUNAMERICA FOCUSED ALPHA LARGE CAP A	0.00	0.20	0.00	0.20	95.0	0.19
03/09/2017	MAZZA, JUSTIN	SUNAMERICA FOCUSED ALPHA LARGE CAP A	0.00	1.00	0.00	1.00	95.0	0.95
03/09/2017	MAZZA, DOMENICK	SUNAMERICA FOCUSED ALPHA LARGE CAP A	0.00	1.22	0.00	1.22	95.0	1.16
03/09/2017	ROBERTO, JOSEPH	SUNAMERICA FOCUSED ALPHA LARGE CAP A	0.00	5.34	0.00	5.34	95.0	5.07
03/09/2017	BREITFELLER, CYNTHIA	SUNAMERICA FOCUSED ALPHA LARGE CAP A	0.00	0.15	0.00	0.15	95.0	0.14
03/09/2017	BREITFELLER, CYNTHIA	SUNAMERICA SENIOR FLOATING RATE A	0.00	0.70	0.00	0.70	95.0	0.67
03/09/2017	SEAMAN, PATRICIA	SUNAMERICA US GOVT SECURITIES CL A	0.00	5.77	0.00	5.77	95.0	5.48
<b>* MUTUAL FUNDS SUBTOTAL *</b>			<b>\$1,594.99</b>	<b>\$152.58</b>	<b>\$0.00</b>	<b>\$152.58</b>		<b>\$144.95</b>
<b><u>PRODUCT CATEGORY: STOCKS</u></b>								
02/24/2017	HANAK, EMMA	TIER REIT INC COM NEW	-9,065.00	45.00	22.75	22.25	95.0	21.14
02/24/2017	CHAPMAN, CLARENCE	TIER REIT INC COM NEW	-18,110.00	60.00	23.50	36.50	95.0	34.68
<b>* STOCKS SUBTOTAL *</b>			<b>\$-27,175.00</b>	<b>\$105.00</b>	<b>\$46.25</b>	<b>\$58.75</b>		<b>\$55.82</b>
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
03/02/2017	MOLNAR, J S KIP	JNL 468511134	1,000.00	45.00	0.00	45.00	95.0	42.75
03/06/2017	MAZZA, JOSEPH	JNL 468511134	25,000.00	1,125.00	0.00	1,125.00	95.0	1,068.75
03/06/2017	MAZZA, JOSEPH	JNL 468511134	10,000.00	450.00	0.00	450.00	95.0	427.50
02/28/2017	LUCHSINGER, ELIZABETH	JNL NY PERSPECTIVE L	148,035.33	123.36	0.00	123.36	95.0	117.19
02/27/2017	FLANAGAN, BARBARA	JNL PERSPECTIVE II 04/14	4,000.00	220.00	0.00	220.00	95.0	209.00
02/28/2017	LUCHSINGER, ROBERT	JNL PERSPECTIVE II 04/14	87,302.64	18.19	0.00	18.19	95.0	17.28
02/28/2017	STOCCO, ROBERT	JNL PERSPECTIVE II 04/14	26,471.26	5.51	0.00	5.51	95.0	5.23
02/28/2017	HANAK, SUSAN	JNL PERSPECTIVE II 04/14	382,201.20	79.63	0.00	79.63	95.0	75.65
02/28/2017	DEITSCH, PAUL	JNL PERSPECTIVE II 04/14	60,457.71	12.60	0.00	12.60	95.0	11.97
02/28/2017	GUARINO, CARMINE	JNL PERSPECTIVE II 04/14	187,419.53	39.05	0.00	39.05	95.0	37.10

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<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
02/28/2017	FLANAGAN, BARBARA	JNL PERSPECTIVE II 04/14	182,864.90	38.10	0.00	38.10	95.0	36.20
02/28/2017	YETTER, DEBRA	JNL PERSPECTIVE II 04/14	20,621.73	4.30	0.00	4.30	95.0	4.09
03/01/2017	SMITH, GARY	JNL PERSPECTIVE II 04/14	1,000.00	70.00	0.00	70.00	95.0	66.50
02/28/2017	KAMPMANN, ROBERT	JNL PERSPECTIVE II 04/14	334,921.27	69.78	0.00	69.78	95.0	66.29
02/28/2017	KAMPMANN, ROBERT	JNL PERSPECTIVE II 04/14	213,772.78	44.54	0.00	44.54	95.0	42.31
02/14/2017	HANDLER, LOUIS	PAC LIFE INNOVATIVE SELECT NY	0.00	82.23	0.00	82.23	95.0	78.12
02/15/2017	SMITH, GARY	PAC LIFE INNOVATIVE SELECT NY	0.00	27.08	0.00	27.08	95.0	25.73
02/17/2017	LUCHSINGER, WILLIAM	PAC LIFE INNOVATIVE SELECT NY	0.00	171.36	0.00	171.36	95.0	162.79
02/17/2017	MOLNAR, J S KIP	PAC LIFE INNOVATIVE SELECT NY	0.00	290.79	0.00	290.79	95.0	276.25
02/24/2017	DEPTULA, SUSAN	PAC LIFE INNOVATIVE SELECT NY	0.00	579.85	0.00	579.85	95.0	550.86
02/28/2017	CORREIA, MARIA	PAC LIFE INNOVATIVE SELECT NY	0.00	66.95	0.00	66.95	95.0	63.60
02/28/2017	CORREIA, MARIA	PAC LIFE INNOVATIVE SELECT NY	0.00	47.00	0.00	47.00	95.0	44.65
02/28/2017	CORREIA, LUDOVINO	PAC LIFE INNOVATIVE SELECT NY	0.00	106.22	0.00	106.22	95.0	100.91
02/28/2017	CORREIA, LUDOVINO	PAC LIFE INNOVATIVE SELECT NY	0.00	84.07	0.00	84.07	95.0	79.87
02/27/2017	FLANAGAN, BARBARA	PACIFIC CHOICE	0.00	70.00	0.00	70.00	95.0	66.50
02/27/2017	ROBERTO, RICHARD	SBL SECURE DESIGNS VA	12,561.52	2.61	0.00	2.61	95.0	2.48
02/27/2017	ROBERTO, ROBERT	SBL SECURE DESIGNS VA	12,473.40	2.60	0.00	2.60	95.0	2.47
02/27/2017	YBAY, ERLINDA	SBL SECURE DESIGNS VA	85,289.91	71.08	0.00	71.08	95.0	67.53
<b>* VARIABLE ANNUITIES SUBTOTAL *</b>			<b>\$1,795,393.18</b>	<b>\$3,946.90</b>	<b>\$0.00</b>	<b>\$3,946.90</b>		<b>\$3,749.57</b>
<b>*** BROKER TRANSACTIONS TOTAL ***</b>			<b>\$1,769,813.17</b>	<b>\$4,204.48</b>	<b>\$46.25</b>	<b>\$4,158.23</b>		<b>\$3,950.34</b>
<b><u>ADJUSTMENTS</u></b>								
03/15/2017		*E & O INSURANCE: CURRENT MONTH INS	0.00					-300.00
03/15/2017		*TECHNOLOGY: CURRENT MONTH TECH	0.00					-275.00
<b>*** ADJUSTMENTS TOTAL ***</b>			<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>		<b>\$-575.00</b>

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**BROKER COMMISSION TOTALS**

Broker Transactions	\$3,950.34
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-575.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$3,375.34
Year-to-date Gross	\$39,965.25
Year-to-date Earnings	\$37,684.80