Page No.

## Concorde 🙆

## **COMMISSION STATEMENT**

**January 31, 2018** 

DELMAR (BO)-M143 MCKINNEY

5 Red Bud Trail

Round Rock, TX 78655-

BROKER #: M143

BRANCH: EAGLE WEALTH MANAGEM

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		CLEARING TRAN	SACTIONS					
PRODUCT CA	TEGORY: MUTUAL FUNDS							
01/24/2018	DAWSON, SUANNE	FT UNIT 7038 GLOBAL EQUITY INCOME S	28,000.11	559.87	0.00	559.87	90.0	503.88
		* MUTUAL FUNDS SUBTOTAL *	\$28,000.11	\$559.87	\$0.00	\$559.87		\$503.88
PRODUCT CA	TEGORY: STOCKS							
01/11/2018	BLAHA, TRONA	NEW YORK REIT INC COM	-21,003.00	199.00	27.00	172.00	90.0	154.80
01/23/2018	NORMAN, ISAAC	STONEMOR PARTNERS L P COM UNITS	10,735.20	119.00	25.00	94.00	90.0	84.60
		* STOCKS SUBTOTAL *	\$-10,267.80	\$318.00	\$52.00	\$266.00		\$239.40
PRODUCT CA	TEGORY: UNIT INVESTMENT TR	USTS						
01/24/2018	DAWSON, SUANNE	FT UNIT 7094 EQUITY CLOSED END PORT	28,000.02	560.09	0.00	560.09	90.0	504.08
01/24/2018	DAWSON, SUANNE	FT UNIT 7131 MLP CLOSED END PORTFOL	28,000.43	560.06	0.00	560.06	90.0	504.05
01/24/2018	DAWSON, SUANNE	FT UNIT 7157 US EQUITY CLOSED END P	28,007.47	560.09	0.00	560.09	90.0	504.08
01/24/2018	DAWSON, SUANNE	FT UNIT 7194 DIVID & INCOME SELECT	28,002.03	559.92	0.00	559.92	90.0	503.93
		* UNIT INVESTMENT TRUSTS SUBTOTAL *	\$112,009.95	\$2,240.16	\$0.00	\$2,240.16		\$2,016.14
		*** CLEARING TRANSACTIONS TOTAL ***	\$129,742.26	\$3,118.03	\$52.00	\$3,066.03		\$2,759.42
		DIRECT TRANS	ACTIONS					
PRODUCT CA	TEGORY: MUTUAL FUNDS							
01/16/2018	BRUECKNER, MICHAEL	AM FUNDS GROWTH FUND OF AMERICA A	200.00	2.40	0.00	2.40	90.0	2.16
		* MUTUAL FUNDS SUBTOTAL *	\$200.00	\$2.40	\$0.00	\$2.40		\$2.16
PRODUCT CA	TEGORY: VARIABLE ANNUITIES							
01/15/2018	SPECKELS, WARREN	AM GEN POLARIS FLEX PYMT DEF ANNUIT	17,846.62	17.85	0.00	17.85	90.0	16.07
01/15/2018	SPECKELS, MELBA	AM GEN POLARIS FLEX PYMT DEF ANNUIT	17,758.52	17.76	0.00	17.76	90.0	15.98
01/20/2018	STOLTE, VERNALINE	AM GEN POLARIS FLEX PYMT DEF ANNUIT	7,643.61	7.64	0.00	7.64	90.0	6.88
01/20/2018	HERNANDEZ, JOHN	AM GEN POLIRIS II FLEXIBLE	15,533.63	15.53	0.00	15.53	90.0	13.98
01/14/2018	DAWSON, SUANNE	ANCHOR ADVISOR 11 FLEX	714.03	1.79	0.00	1.79	90.0	1.61

NOTES: \* - Indicates adjustment is not included in 1099 Earnings

<sup>\*\* -</sup> Indicates adjustment is not included in Totals or Commissions

<sup>^</sup>Date - Split Trade - full Investment Amount & Gross Commission displayed

TARTECHMENT

anore.

OT EXPINO

MIRT

חמש∧חמ

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		<u>D</u> :	IRECT TRANSACTIONS					
PRODUCT CA	TEGORY: VARIABLE ANNUITIES							
01/02/2018	JOHNSON JR, EDWARD	BRIGHTHOUSE	85,948.96	214.87	0.00	214.87	90.0	193.38
01/02/2018	KELLEY, DOLORES	BRIGHTHOUSE	205,720.27	514.30	0.00	514.30	90.0	462.87
01/02/2018	FERGUSON, LINDA	BRIGHTHOUSE	90,128.70	225.32	0.00	225.32	90.0	202.79
01/02/2018	NAIZER, ROSANNE	BRIGHTHOUSE	190,720.98	476.80	0.00	476.80	90.0	429.12
01/02/2018	EWING, MARGARET	BRIGHTHOUSE	37,592.90	93.98	0.00	93.98	90.0	84.58
01/02/2018	WERCHAN, SHIRLEY	BRIGHTHOUSE	62,317.68	155.79	0.00	155.79	90.0	140.21
01/02/2018	WERCHAN, SHIRLEY	BRIGHTHOUSE	89,125.21	222.81	0.00	222.81	90.0	200.53
01/02/2018	HELTON, CLYDE	BRIGHTHOUSE	45,050.04	112.63	0.00	112.63	90.0	101.37
01/02/2018	SPECKELS, WARREN	BRIGHTHOUSE	32,474.71	81.19	0.00	81.19	90.0	73.07
01/02/2018	POTH, VIVIAN	BRIGHTHOUSE	1,374,593.15	3,436.48	0.00	3,436.48	90.0	3,092.83
01/02/2018	FERGUSON, VIRGIL	BRIGHTHOUSE	46,117.87	115.29	0.00	115.29	90.0	103.76
01/02/2018	SOWELL, SCOTT	MET LIFE 10922M105	35,868.60	89.67	0.00	89.67	90.0	80.70
01/02/2018	JACKSON, CAROLYN	MET LIFE 10922M105	29,309.58	73.27	0.00	73.27	90.0	65.94
01/02/2018	WHITLOW III, WILLIAM	MET LIFE 10922M105	3,758.91	9.40	0.00	9.40	90.0	8.46
01/02/2018	BEEMAN, MICHAEL	MET LIFE 10922M105	177,352.79	110.85	0.00	110.85	90.0	99.77
01/02/2018	ENOCHS, DONNA	MET LIFE 10922M105	210,359.52	131.47	0.00	131.47	90.0	118.32
01/02/2018	ENOCHS, LELAND	MET LIFE 10922M105	454,405.03	284.00	0.00	284.00	90.0	255.60
01/02/2018	IVINS, BEVERLY	MET LIFE 10922M105	28,428.89	28.43	0.00	28.43	90.0	25.59
01/02/2018	NAIZER, JOHNNIE	MET LIFE 10922M303	82,710.28	206.78	0.00	206.78	90.0	186.10
01/02/2018	DAWSON, SIDNEY	MET LIFE 10922M303	20,417.76	51.04	0.00	51.04	90.0	45.94
01/02/2018	MAREK, GAYLE	MET LIFE 10922M303	293,321.06	733.30	0.00	733.30	90.0	659.97
01/02/2018	ROSIPAL, HERBERT	MET LIFE 10922M303	163,947.11	409.87	0.00	409.87	90.0	368.88
01/02/2018	ROSIPAL, ADELE	MET LIFE 10922M303	62,626.62	156.57	0.00	156.57	90.0	140.91
01/02/2018	MAREK, RODNEY	MET LIFE 10922M303	20,878.70	13.05	0.00	13.05	90.0	11.75
01/02/2018	LOGHRY, DORIS	MET LIFE 10922M303	260,513.84	651.28	0.00	651.28	90.0	586.15
01/02/2018	NIXON, JAMES	MET LIFE 10922M303	26,059.15	65.15	0.00	65.15	90.0	58.64
01/02/2018	LAWHON, JACKIE	MET LIFE 10922M303	170,405.52	426.01	0.00	426.01	90.0	383.41
01/02/2018	STAGNER, JEAN	MET LIFE 10922M303	81,660.25	51.04	0.00	51.04	90.0	45.94
01/02/2018	MICHNA, JIMMY	MET LIFE 10922M303	434,637.84	271.65	0.00	271.65	90.0	244.49
01/02/2018	STAGNER TRUST, JAMES	MET LIFE 10922M303	403,153.92	251.97	0.00	251.97	90.0	226.77
01/02/2018	NAIZER, JOHNNIE	MET LIFE 10922M303	68,852.01	172.13	0.00	172.13	90.0	154.92
01/02/2018	ROSIPAL, HERBERT	MET LIFE 10922M303	89,219.91	223.05	0.00	223.05	90.0	200.75
01/02/2018	DAWSON, SUANNE	MET LIFE 10922M303	80,249.06	200.62	0.00	200.62	90.0	180.56

<sup>^</sup>Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		DIRECT TRAN	SACTIONS					
PRODUCT CA	TEGORY: VARIABLE ANNUITIES							
01/02/2018	CHEATHAM, JIMMY	MET LIFE 10922M303	1,262,275.70	3,155.69	0.00	3,155.69	90.0	2,840.12
01/02/2018	MAREK, RODNEY	MET LIFE 10922M303	153,765.51	384.41	0.00	384.41	90.0	345.97
01/02/2018	MAREK, GAYLE	MET LIFE 10922M303	22,396.57	14.00	0.00	14.00	90.0	12.60
01/02/2018	GILLEY, EARL	MET LIFE 10922M477	99,421.86	62.14	0.00	62.14	90.0	55.93
01/02/2018	GILLEY, BEVERLY	MET LIFE 10922M477	144,621.33	90.39	0.00	90.39	90.0	81.35
01/02/2018	EWING LIVING TRUST, JACK &	MET LIFE 10922M477	44,305.51	27.69	0.00	27.69	90.0	24.92
01/02/2018	EWING JR, JACK	MET LIFE 10922M477	515,996.80	322.50	0.00	322.50	90.0	290.25
01/02/2018	STAGNER TRUST, JAMES	MET LIFE 10922M477	175,936.02	109.96	0.00	109.96	90.0	98.96
01/02/2018	SCARBOROUGH, ROBERT	MET LIFE 10922M477	349,176.22	218.24	0.00	218.24	90.0	196.42
01/02/2018	MOORE, TERRY	MET LIFE 10922M477	105,340.90	65.84	0.00	65.84	90.0	59.26
01/02/2018	BELL, EDDY	MET LIFE 10922M477	477,749.65	298.59	0.00	298.59	90.0	268.73
01/02/2018	HEINER, HARVEY	MET LIFE 10922M477	79,707.81	49.82	0.00	49.82	90.0	44.84
01/02/2018	LAWHON, PAMELA	MET LIFE 10922M477	122,418.53	76.51	0.00	76.51	90.0	68.86
01/02/2018	EWING, MARGARET	MET LIFE 10922M477	43,315.67	27.07	0.00	27.07	90.0	24.36
01/02/2018	MOELLER, DENNIS	MET LIFE 10922M477	109,647.97	68.53	0.00	68.53	90.0	61.68
		* VARIABLE ANNUITIES SUBTOTAL *	\$9,223,499.28	\$15,292.01	\$0.00	\$15,292.01		\$13,762.84
PRODUCT CA	TEGORY: MUTUAL FUND 12B1 T	RAILS						
01/24/2018	MCKINNEY-BO, VARIOUS	AMERICAN FUNDS PERSHING	0.00	6,388.90	0.00	6,388.90	90.0	5,750.01
01/02/2018	PLAN	PUTNAM MULTI CAP GROWTH A	0.00	2.55	0.00	2.55	90.0	2.30
		* MUTUAL FUND 12B1 TRAILS SUBTOTAL *	\$0.00	\$6,391.45	\$0.00	\$6,391.45		\$5,752.31
PRODUCT CA	TEGORY: VARIABLE ANNUITY 1	2B1 TRAILS						
10/16/2017	FERGUSON, LINDA	ALLSTATE VA TRAILS	0.00	5.11	0.00	5.11	90.0	4.60
11/15/2017	FERGUSON, LINDA	ALLSTATE VA TRAILS	0.00	4.95	0.00	4.95	90.0	4.46
12/15/2017	FERGUSON, LINDA	ALLSTATE VA TRAILS	0.00	5.10	0.00	5.10	90.0	4.59
01/01/2018	HAMANN, LARRY	MFS MASS INVESTORS GROWTH STOCK A	0.00	7.41	0.00	7.41	90.0	6.67
	* VAR	IABLE ANNUITY 12B1 TRAILS SUBTOTAL *	\$0.00	\$22.57	\$0.00	\$22.57		\$20.32
		*** DIRECT TRANSACTIONS TOTAL ***	\$9,223,699.28	\$21,708.43	\$0.00	\$21,708.43		\$19,537.63

<sup>^</sup>Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		SPLIT TRANS	ACTIONS					
BROKER: BO	)/MO-M145 MCKINNEY #314							
01/29/2018	GONZALEZ, JAIME	EXCHANGERIGHT NET LEASED PF 19 DST	427,118.63	14,949.15	0.00	14,949.15	90.0	13,454.24
		* BO/MO-M145 MCKINNEY SUBTOTAL *	\$427,118.63	\$14,949.15	\$0.00	\$14,949.15		\$13,454.24
		*** SPLIT TRANSACTIONS TOTAL ***	\$427,118.63	\$14,949.15	\$0.00	\$14,949.15		\$13,454.24
					Ē	ROKER COMMI	ssion	TOTALS
					Broke:	r Transactions		\$22,297.05
					Split Transactions			\$13,454.24
					Override Transactions			\$0.00
					Adjustments			\$0.00
					Payroll Draw			\$0.00
					Base Salary			\$0.00
					Prior Period Balance			\$0.00
					FINRA Assessment			\$0.00
					S	IPC Assessment		\$0.00
						Check Amount	;	\$35,751.29
					Year-to-date Gross		3	\$88,461.71
					Year-to	o-date Earnings	3	\$79,536.55