



Concorde Investment Services, LLC
COMMISSION STATEMENT
 January 31, 2017

01/27/2017
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MARK KOSANKE
 1120 E. Long Lake Rd.
 Suite 250
 Troy, MI 48085

BROKER #: 103
 BRANCH: CONCORDE FINANCIAL G

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
^01/03/2017	TO BFDS TOD RULES, SUBECT	DAVIS NEW YORK VENTURE A	0.00	6.37	0.00	6.37	95.0	0.00
^01/11/2017	KRAUSE, BARBARA	DWS SEUTSCHE MANAGED MUNICIPAL BOND	0.00	93.45	0.00	93.45	95.0	0.00
^01/09/2017	DEREY, DENISE	OPPENHEIMER SMALL MID CAP VALUE C	120.00	1.20	0.00	1.20	95.0	0.00
^01/09/2017	DEREY, DENISE	OPPENHEIMER SMALL MID CAP VALUE C	120.00	1.20	0.00	1.20	95.0	0.00
^01/09/2017	DEREY, DENISE	OPPENHEIMER SMALL MID CAP VALUE C	80.00	0.80	0.00	0.80	95.0	0.00
^01/09/2017	DEREY, DENISE	OPPENHEIMER SMALL MID CAP VALUE C	80.00	0.80	0.00	0.80	95.0	0.00
^01/04/2017	RIMKUS, MARILYN	WELLS FARGO ENTERPRISE A	0.00	3.63	0.00	3.63	95.0	0.00
^01/04/2017	ALEXANDER, JEAN	WELLS FARGO STRATEGIC MUNI A	0.00	0.88	0.00	0.88	95.0	0.00
^01/04/2017	EMMER, ILENE	WELLS FARGO TOTAL RETURN BOND A	0.00	0.17	0.00	0.17	95.0	0.00
^01/04/2017	DANIELS, KATHLEEN	WELLS FARGO TOTAL RETURN BOND A	0.00	2.93	0.00	2.93	95.0	0.00
^01/04/2017	SMOLBOSKI, BARBARA	WELLS FARGO TOTAL RETURN BOND A	0.00	0.24	0.00	0.24	95.0	0.00
* MUTUAL FUNDS SUBTOTAL *			\$400.00	\$111.67	\$0.00	\$111.67		\$0.00
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
^01/10/2017	MCCLAIN, DOROTHY	GENWORTH CHOICE 03 (UNBUN GUAR 1.5)	85,431.87	71.19	0.00	71.19	95.0	0.00
^01/10/2017	HARTOUNIAN, HAGOB	GENWORTH CHOICE VA	10,213.58	8.51	0.00	8.51	95.0	0.00
^01/10/2017	SCHMIDT, MARION	GENWORTH CHOICE VA	17,537.73	14.61	0.00	14.61	95.0	0.00
^01/10/2017	EMBACH, KEVIN	GENWORTH CHOICE VA	66,503.23	55.42	0.00	55.42	95.0	0.00
^01/10/2017	EMBACH, JAMES	GENWORTH CHOICE VA	66,503.25	55.42	0.00	55.42	95.0	0.00
^01/10/2017	ZACK, MAUREEN	GENWORTH CHOICE VA	66,503.25	55.42	0.00	55.42	95.0	0.00
^01/10/2017	BYERS, SHARRON	GENWORTH COMMONWEALTH VA 1994 (NON-	90,367.43	15.06	0.00	15.06	95.0	0.00
^01/28/2017	STEFFES, MARTIN	JNL REWARD 10 YR TERM	32.61	0.16	0.00	0.16	95.0	0.00
* VARIABLE ANNUITIES SUBTOTAL *			\$403,092.95	\$275.79	\$0.00	\$275.79		\$0.00
*** BROKER TRANSACTIONS TOTAL ***			\$403,492.95	\$387.46	\$0.00	\$387.46		\$0.00

NOTES: * - Indicates adjustment is not included in 1099 Earnings
 ** - Indicates adjustment is not included in Totals or Commissions
 ^Date - Split Trade - full Investment Amount & Gross Commission displayed

BROKER COMMISSION TOTALS

Broker Transactions	\$0.00
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Please Retain for Your Records
THERE WILL BE NO CHECK THIS PERIOD

Balance Forward	\$0.00
Year-to-date Gross	\$0.00
Year-to-date Earnings	\$0.00