

## COMMISSION STATEMENT

April 09, 2018

ALFREDO BALLESTEROS

21830 Walnut Street Wildmar, CA 92595

BROKER #: B10

BRANCH #01001 - LifeMark Home Office

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| DATE       | CLIENT  | INVESTMENT   | INVESTMENT<br>AMOUNT | GROSS<br>COMMISSION | CLEARING<br>CHARGE | NET<br>COMMISSION | RATE | BROKER<br>COMMISSION |
|------------|---|--|----------------------|---------------------|--------------------|-------------------|------|----------------------|
|            |   | BROKER TRA   | ANSACTIONS           |                     |                    |                   |      |                      |
| PRODUCT (  | CATEGORY: VARIABLE ANNUITIES                              | 3  |                      |                     |                    |                   |      |                      |
| 04/04/2018 | 8 ***-**-8130 - COOK, MARY<br>ACCOUNT #: VR09005396       | PACIFIC LIFE CUSIP 694475625<br>BUY 0 Units @0.0000          | 250.00               | 13.75               | 0.00               | 13.75             | 80.0 | 11.00                |
|            |   | * VARIABLE ANNUITIES SUBTOTAL *                              | \$250.00             | \$13.75             | \$0.00             | \$13.75           |      | \$11.00              |
| PRODUCT (  | CATEGORY: RIA   |  |                      |                     |                    |                   |      |                      |
| 04/05/2018 | 8 ***-**-57FB - LARKIN, MICHAEL                           | TD AMERITRADE RIA FEE<br>BUY 1 Units @0.0000                 | 0.00                 | 56.77               | 0.00               | 56.77             | 80.0 | 45.42                |
| 04/05/2018 | 8 ***-**-68FB - KIEL, JANET                               | TD AMERITRADE RIA FEE<br>BUY 1 Units @0.0000                 | 0.00                 | 36.14               | 0.00               | 36.14             | 80.0 | 28.91                |
|            |   | * RIA SUBTOTAL *   | \$0.00               | \$92.91             | \$0.00             | \$92.91           |      | \$74.33              |
| PRODUCT (  | CATEGORY: VARIABLE ANNUITY 1                              | 12B1 TRAILS  |                      |                     |                    |                   |      |                      |
|            | 8 ***-**-4597 - RIVERA,<br>ACCOUNT #: 1017513210          | JACKSON ELITE ACCESS E BUY 0 Units @0.0000                   | 0.00                 | 119.56              | 0.00               | 119.56            | 80.0 | 95.65                |
| 03/31/2018 | 8 ***-**-9808 - SJOERDSMA, GREGO<br>ACCOUNT #: 1015027963 | G JACKSON NATIONAL PERSPECTIVE L SERI<br>BUY 0 Units @0.0000 | 0.00                 | 14.79               | 0.00               | 14.79             | 80.0 | 11.83                |
| 03/31/2018 | 8 ***-**-4357 - LARKIN, MICHAEL<br>ACCOUNT #: 1015047107  | JACKSON NATIONAL PERSPECTIVE L SERI<br>BUY 0 Units @0.0000   | 0.00                 | 81.05               | 0.00               | 81.05             | 80.0 | 64.84                |
| 03/31/2018 | 8 ***-**-0215 - JENNINGS,<br>ACCOUNT #: 1016519606        | PERSPECTIVE II DTCC BUY 0 Units @0.0000                      | 0.00                 | 22.89               | 0.00               | 22.89             | 80.0 | 18.31                |
| 03/31/2018 | 8 ***-**-0339 - NUSE, PHILIP<br>ACCOUNT #: 1017175544     | PERSPECTIVE II DTCC BUY 0 Units @0.0000                      | 0.00                 | 28.37               | 0.00               | 28.37             | 80.0 | 22.70                |
| 03/31/2018 | 8 ***-**-0339 - NUSE, PHILIP<br>ACCOUNT #: 1017175820     | PERSPECTIVE II DTCC BUY 0 Units @0.0000                      | 0.00                 | 124.87              | 0.00               | 124.87            | 80.0 | 99.90                |
| 03/31/2018 | 8 ***-**-4843 - GOLLINGER, DAVII<br>ACCOUNT #: 1018097431 | PERSPECTIVE II DTCC BUY 0 Units @0.0000                      | 0.00                 | 49.52               | 0.00               | 49.52             | 80.0 | 39.62                |
| 03/31/2018 | 8 ***-**-6116 - DOWNS-MINETREE,<br>ACCOUNT #: 1018954628  | PERSPECTIVE II DTCC BUY 0 Units @0.0000                      | 0.00                 | 82.80               | 0.00               | 82.80             | 80.0 | 66.24                |
| 03/06/2018 | 8 ***-**-0742 - SAWYER, DAVID<br>ACCOUNT #: 121352LB8     | TRANSAMERICA VA TRAILS 89353N402<br>BUY 0 Units @0.0000      | 0.00                 | 18.86               | 0.00               | 18.86             | 80.0 | 15.09                |
| 03/06/2018 | 8 ***-**-0742 - SAWYER, DAVID<br>ACCOUNT #: 121353LB8     | TRANSAMERICA VA TRAILS 89353N402<br>BUY 0 Units @0.0000      | 0.00                 | 10.51               | 0.00               | 10.51             | 80.0 | 8.41                 |
|            | * VAI   | RIABLE ANNUITY 12B1 TRAILS SUBTOTAL *                        | \$0.00               | \$553.22            | \$0.00             | \$553.22          |      | \$442.59             |



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|------|--------|-----------------------------------|----------------------|---------------------|--------------------|-------------------|------|----------------------|
|      |        | ADJUSTMENTS                       | (continued)          |                     |                    |                   |      |                      |
|      |        | *** BROKER TRANSACTIONS TOTAL *** | \$250.00             | \$659.88            | \$0.00             | \$659.88          | •    | \$527.92             |
|      |        |                                   |                      |                     | BROKER COMMIS      |                   |      | TOTALS               |
|      |        |                                   |                      |                     | Broke              | r Transactions    |      | \$527.92             |
|      |        |                                   |                      |                     | Spli               | t Transactions    |      | \$0.00               |
|      |        |                                   |                      |                     | Overrid            | e Transactions    |      | \$0.00               |
|      |        |                                   |                      |                     |                    | Adjustments       |      | \$0.00               |
|      |        |                                   |                      |                     |                    | Payroll Draw      | 7    | \$0.00               |
|      |        |                                   |                      |                     |                    | Base Salary       |      | \$0.00               |
|      |        |                                   |                      |                     | Prior              | Period Balance    |      | \$0.00               |
|      |        |                                   |                      |                     | FI                 | NRA Assessment    |      | \$0.00               |
|      |        |                                   |                      |                     | S                  | IPC Assessment    |      | \$0.00               |
|      |        |                                   |                      |                     | Net Com            | mission Earned    |      | \$527.92             |
|      |        |                                   |                      |                     | Year-to            | -date Earnings    |      | \$10,463.91          |