BROKER



MARK-S141 REG SMITH

## COMMISSION STATEMENT June 15, 2018

INVESTMENT

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BROKER #: S141

GROSS

BRANCH: WOODS FINANCIAL

CLEARING

NET

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DATE	CLIENT	INVESTMENT	AMOUNT	COMMISSION	CHARGE	COMMISSION	RATE	COMMISSION
		CLEARING TRANS	SACTIONS					
PRODUCT CA	TEGORY: MUTUAL FUNDS							
05/09/2018	BOWLAND, BOBBY	AM FUNDS AMERICAN MUTUAL A	0.00	4.14	0.00	4.14	48.0	1.99
05/09/2018	CHAPMAN, KENNETH	AM FUNDS BOND FUND OF AMERICA A	0.00	0.08	0.00	0.08	48.0	0.04
05/09/2018	CHAPMAN, TERRYALIN	AM FUNDS BOND FUND OF AMERICA A	0.00	0.08	0.00	0.08	48.0	0.04
05/09/2018	BOWLAND, BOBBY	AM FUNDS CAPITAL INCOME BUILDER A	0.00	6.34	0.00	6.34	48.0	3.04
05/09/2018	BOWLAND, BOBBY	AM FUNDS CAPITAL WORLD GRTH & INC A	0.00	3.55	0.00	3.55	48.0	1.70
05/09/2018	WITKOWSKI, CHET	AM FUNDS CAPITAL WORLD GRTH & INC A	0.00	0.55	0.00	0.55	48.0	0.26
05/09/2018	BRIDGES, JANIS	AM FUNDS FUNDAMENTAL INVESTORS A	0.00	1.64	0.00	1.64	48.0	0.79
05/09/2018	WITKOWSKI, CHET	AM FUNDS GROWTH FUND OF AMERICA A	0.00	0.55	0.00	0.55	48.0	0.26
05/09/2018	BOWLAND, BOBBY	AM FUNDS ICA A	0.00	4.07	0.00	4.07	48.0	1.95
05/09/2018	WITKOWSKI, CHET	AM FUNDS ICA A	0.00	0.53	0.00	0.53	48.0	0.25
05/09/2018	CHAPMAN, KENNETH	AM FUNDS INCOME FUND OF AMERICA A	0.00	0.15	0.00	0.15	48.0	0.07
05/09/2018	CHAPMAN, TERRYALIN	AM FUNDS INCOME FUND OF AMERICA A	0.00	0.15	0.00	0.15	48.0	0.07
05/09/2018	BRIDGES, JANIS	AM FUNDS INCOME FUND OF AMERICA A	0.00	2.10	0.00	2.10	48.0	1.01
05/09/2018	BOWLAND, BOBBY	AM FUNDS INCOME FUND OF AMERICA A	0.00	3.41	0.00	3.41	48.0	1.64
05/09/2018	WITKOWSKI, CHET	AM FUNDS INCOME FUND OF AMERICA A	0.00	0.53	0.00	0.53	48.0	0.25
05/09/2018	CHAPMAN, KENNETH	AM FUNDS INTERMEDIATE BOND FUND OF	0.00	0.06	0.00	0.06	48.0	0.03
05/09/2018	CHAPMAN, TERRYALIN	AM FUNDS INTERMEDIATE BOND FUND OF	0.00	0.06	0.00	0.06	48.0	0.03
05/09/2018	CHAPMAN, KENNETH	AM FUNDS NEW PERSPECTIVE A	0.00	0.21	0.00	0.21	48.0	0.10
05/09/2018	CHAPMAN, TERRYALIN	AM FUNDS NEW PERSPECTIVE A	0.00	0.21	0.00	0.21	48.0	0.10
05/09/2018	WARD, SHERRY	OPPENHEIMER MAIN STREET OPP A	0.00	0.57	0.00	0.57	48.0	0.27
05/09/2018	NICODIN, EARL	PUTNAM INVESTORS A	0.00	0.92	0.00	0.92	48.0	0.44
		* MUTUAL FUNDS SUBTOTAL *	\$0.00	\$29.90	\$0.00	\$29.90		\$14.33
		*** CLEARING TRANSACTIONS TOTAL ***	\$0.00	\$29.90	\$0.00	\$29.90		\$14.33

<sup>\*\* -</sup> Indicates adjustment is not included in Totals or Commissions

<sup>^</sup>Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		DIRECT TRANS	BACTIONS					
PRODUCT CA	TEGORY: MUTUAL FUNDS							
06/01/2018	JOHNSON, FRANKLIN	AM FUNDS AMCAP A	50.00	2.50	0.00	2.50	48.0	1.20
06/01/2018	BONGIORNO, VALERIE	AM FUNDS AMCAP A	50.00	2.50	0.00	2.50	48.0	1.20
06/01/2018	JOHNSON, FRANKLIN	AM FUNDS AMERICAN MUTUAL A	50.00	2.50	0.00	2.50	48.0	1.20
06/01/2018	JOHNSON, FRANKLIN	AM FUNDS EUROPACIFIC GROWTH FUND A	50.00	2.50	0.00	2.50	48.0	1.20
06/01/2018	JOHNSON, FRANKLIN	AM FUNDS FUNDAMENTAL INVESTORS A	50.00	2.50	0.00	2.50	48.0	1.20
06/01/2018	JOHNSON, FRANKLIN	AM FUNDS GROWTH FUND OF AMERICA A	50.00	2.50	0.00	2.50	48.0	1.20
		* MUTUAL FUNDS SUBTOTAL *	\$300.00	\$15.00	\$0.00	\$15.00		\$7.20
PRODUCT CA	TEGORY: VARIABLE ANNUITIES							
05/29/2018	ORR, PATRICIA	AM GEN POLARIS PLATINUM III	33,494.44	2,344.61	0.00	2,344.61	48.0	1,125.41
05/31/2018	BRIDGES, JANIS	JNL ELITE ACCESS	107,951.90	89.96	0.00	89.96	48.0	43.18
05/31/2018	RHODES, VIRGINIA	JNL ELITE ACCESS	77,011.91	64.18	0.00	64.18	48.0	30.81
05/31/2018	CROWTHER, JOHN	JNL ELITE ACCESS	59,509.70	12.40	0.00	12.40	48.0	5.95
05/31/2018	NOBLES, VERLIE	JNL PERSPECTIVE L	31,181.87	33.78	0.00	33.78	48.0	16.21
05/31/2018	REEDER, WESLEY	JNL PERSPECTIVE L	18,181.93	19.70	0.00	19.70	48.0	9.46
05/31/2018	SPURGIN, BRENT	JNL PERSPECTIVE L	36,290.00	39.31	0.00	39.31	48.0	18.87
05/31/2018	WHISTLER, ROBERT M & LIND	JNL PERSPECTIVE L	49,459.89	41.22	0.00	41.22	48.0	19.79
05/31/2018	WHISTLER, ROBERT M & LIND	JNL PERSPECTIVE L	40,017.55	43.35	0.00	43.35	48.0	20.81
05/31/2018	NOBLES, VERLIE	JOHN HANCOCK VENTURE III	30,644.18	25.54	0.00	25.54	48.0	12.26
04/30/2018	JEFFERS, LARRY	PRU AS APEX II	118,237.83	24.63	0.00	24.63	48.0	11.82
04/30/2018	JEFFERS, LARRY	PRU AS APEX II	118,237.83	98.53	0.00	98.53	48.0	47.29
05/31/2018	JEFFERS, LARRY	PRU AS APEX II	118,902.04	24.77	0.00	24.77	48.0	11.89
05/31/2018	JEFFERS, LARRY	PRU AS APEX II	118,902.04	99.09	0.00	99.09	48.0	47.56
05/30/2018	BURNS, ANNE	SEC BEN 814121158	34,500.42	28.74	0.00	28.74	48.0	13.80
		* VARIABLE ANNUITIES SUBTOTAL *	\$992,523.53	\$2,989.81	\$0.00	\$2,989.81		\$1,435.11
PRODUCT CA	TEGORY: MUTUAL FUND 12B1 T	RAILS						
06/01/2018	JOHNSON, FRANKLIN	AM FUNDS AMCAP A	0.00	2.55	0.00	2.55	48.0	1.22
06/01/2018	BONGIORNO, VALERIE	AM FUNDS AMCAP A	0.00	1.11	0.00	1.11	48.0	0.53
06/01/2018	BOWLAND, BOBBY	AM FUNDS AMERICAN BALANCED A	0.00	4.91	0.00	4.91	48.0	2.36
06/01/2018	BOWLAND, TERRI	AM FUNDS AMERICAN BALANCED A	0.00	7.56	0.00	7.56	48.0	3.63
06/01/2018	SCHONFELD, NANCY	AM FUNDS AMERICAN BALANCED A	0.00	3.81	0.00	3.81	48.0	1.83
06/01/2018	JOHNSON, FRANKLIN	AM FUNDS AMERICAN MUTUAL A	0.00	2.36	0.00	2.36	48.0	1.13
06/01/2018	CHAPMAN, KENNETH	AM FUNDS BOND FUND OF AMERICA A	0.00	1.19	0.00	1.19	48.0	0.57

NOTES: \* - Indicates adjustment is not included in 1099 Earnings \*\* - Indicates adjustment is not included in Totals or Commissions

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		DIRECT TRANS	ACTIONS					
PRODUCT CA	TEGORY: MUTUAL FUND 12B1	TRAILS						
06/01/2018	CHAPMAN, TERRYALIN	AM FUNDS BOND FUND OF AMERICA A	0.00	3.87	0.00	3.87	48.0	1.86
06/01/2018	CA/TOD, KAI-LI	AM FUNDS CAPITAL INCOME BUILDER A	0.00	4.30	0.00	4.30	48.0	2.06
06/01/2018	SCHONFELD, NANCY	AM FUNDS CAPITAL INCOME BUILDER A	0.00	2.38	0.00	2.38	48.0	1.14
06/01/2018	BONGIORNO, VALERIE	AM FUNDS CAPITAL INCOME BUILDER A	0.00	0.97	0.00	0.97	48.0	0.47
06/01/2018	CA/TOD, KAI-LI	AM FUNDS CAPITAL WORLD GRTH & INC A	0.00	4.67	0.00	4.67	48.0	2.24
06/01/2018	SCHONFELD, NANCY	AM FUNDS CAPITAL WORLD GRTH & INC A	0.00	2.97	0.00	2.97	48.0	1.43
06/01/2018	BONGIORNO, VALERIE	AM FUNDS CAPITAL WORLD GRTH & INC A	0.00	1.08	0.00	1.08	48.0	0.52
06/01/2018	JOHNSON, FRANKLIN	AM FUNDS EUROPACIFIC GROWTH FUND A	0.00	2.23	0.00	2.23	48.0	1.07
06/01/2018	BEDFORD, ELIZABETH	AM FUNDS FUNDAMENTAL INVESTORS A	0.00	6.64	0.00	6.64	48.0	3.19
06/01/2018	JOHNSON, FRANKLIN	AM FUNDS FUNDAMENTAL INVESTORS A	0.00	2.56	0.00	2.56	48.0	1.23
06/01/2018	STEPHENS, BRADLEY	AM FUNDS GROWTH FUND OF AMERICA 529	0.00	8.93	0.00	8.93	48.0	4.29
06/01/2018	BEDFORD, ELIZABETH	AM FUNDS GROWTH FUND OF AMERICA A	0.00	7.63	0.00	7.63	48.0	3.66
06/01/2018	BOWLAND, BOBBY	AM FUNDS GROWTH FUND OF AMERICA A	0.00	4.14	0.00	4.14	48.0	1.99
06/01/2018	BOWLAND, TERRI	AM FUNDS GROWTH FUND OF AMERICA A	0.00	6.35	0.00	6.35	48.0	3.05
06/01/2018	JOHNSON, FRANKLIN	AM FUNDS GROWTH FUND OF AMERICA A	0.00	2.75	0.00	2.75	48.0	1.32
06/01/2018	BONGIORNO, VALERIE	AM FUNDS GROWTH FUND OF AMERICA A	0.00	1.16	0.00	1.16	48.0	0.56
06/01/2018	STEPHENS, BRAZOS	AM FUNDS GROWTH PORT 529A	0.00	10.73	0.00	10.73	48.0	5.15
06/01/2018	VOORHEES, CLIFFORD	AM FUNDS GROWTH PORT A	0.00	7.20	0.00	7.20	48.0	3.46
06/01/2018	BEDFORD, CHESTER	AM FUNDS ICA A	0.00	8.34	0.00	8.34	48.0	4.00
06/01/2018	MOLINA, JEREMY	AM FUNDS ICA A	0.00	11.42	0.00	11.42	48.0	5.48
06/01/2018	MCGINNIS, KANDACE	AM FUNDS ICA A	0.00	8.05	0.00	8.05	48.0	3.86
06/01/2018	BEDFORD, CHESTER	AM FUNDS NEW ECONOMY A	0.00	5.90	0.00	5.90	48.0	2.83
06/01/2018	BOWLAND, BOBBY	AM FUNDS NEW PERSPECTIVE A	0.00	3.89	0.00	3.89	48.0	1.87
06/01/2018	BOWLAND, TERRI	AM FUNDS NEW PERSPECTIVE A	0.00	5.61	0.00	5.61	48.0	2.69
06/01/2018	MOLINA, JEREMY	AM FUNDS NEW PERSPECTIVE A	0.00	4.48	0.00	4.48	48.0	2.15
06/01/2018	MCGINNIS, KANDACE	AM FUNDS NEW PERSPECTIVE A	0.00	3.35	0.00	3.35	48.0	1.61
06/01/2018	VOORHEES, CLIFFORD	AM FUNDS PRESERVATION PORT A	0.00	12.23	0.00	12.23	48.0	5.87
06/01/2018	VOORHEES, CINDY	AM FUNDS PRESERVATION PORT A	0.00	12.24	0.00	12.24	48.0	5.88
06/01/2018	JOHNSON, FRANKLIN	AM FUNDS U.S. GOVERNMENT SECURITIES	0.00	0.82	0.00	0.82	48.0	0.39
06/01/2018	MOLINA, JEREMY	AM FUNDS WASHINGTON MUTUAL INVESTOR	0.00	6.10	0.00	6.10	48.0	2.93
06/01/2018	MCGINNIS, KANDACE	AM FUNDS WASHINGTON MUTUAL INVESTOR	0.00	4.10	0.00	4.10	48.0	1.97
06/01/2018	WILLIAMS, JUANA	AMERICAN FUNDS US GOV'T SECURITIES	0.00	4.17	0.00	4.17	48.0	2.00
/ /	BONGIORNO, JANET	RYDEX BIOTECHNOLOGY A	0.00	0.04	0.00	0.04	48.0	0.02

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		DIRECT TRANS	ACTIONS					
PRODUCT CA	ATEGORY: MUTUAL FUND 12	B1 TRAILS						
/ /	BONGIORNO, JANET	RYDEX GUGG REAL ESTATE A	0.00	0.09	0.00	0.09	48.0	0.04
/ /	BONGIORNO, JANET	RYDEX GUGGENHEIM UTILITIES A	0.00	0.07	0.00	0.07	48.0	0.03
/ /	BONGIORNO, JANET	RYDEX HEALTH CARE-A	0.00	0.05	0.00	0.05	48.0	0.02
06/04/2018	RADEMAKERS, DAVID	TRANSAMERICA TACTICAL INCOME C	0.00	10.59	0.00	10.59	48.0	5.08
06/04/2018	HARRIS, GENIVA	TRANSAMERICA TACTICAL INCOME C	0.00	4.28	0.00	4.28	48.0	2.05
/ /	SCHONFELD, NANCY	VAN ECK INTERNATIONAL INVESTORS GOL	0.00	7.03	0.00	7.03	48.0	3.37
		* MUTUAL FUND 12B1 TRAILS SUBTOTAL *	\$0.00	\$216.90	\$0.00	\$216.90		\$104.10
		*** DIRECT TRANSACTIONS TOTAL ***	\$992,823.53	\$3,221.71	\$0.00	\$3,221.71		\$1,546.41
		ADJUSTME	NTS					
06/15/2018		*AI INSIGHT: AI INSIGHT - CURRENT	0.00					-7.00
06/15/2018		*EO INS: CURRENT MONTH INS	0.00					-300.00
06/15/2018		*LASER APP: LASER APP - CURRENT MONTH	0.00					-18.00
06/15/2018		*RBC: RBC CURRENT MONTH	0.00					-25.00
06/15/2018		*RBC: W/O DEBIT BAL 7A503012	0.00					-35.00
06/15/2018		*RBC: W/O DEBIT BAL 7A503013	0.00					-35.00
06/15/2018		*RBC: WEALTHSTATION - INMAN	0.00					-25.00
06/15/2018		*TECHNOLOGY: ADMIN - D INMAN	0.00					-130.00
06/15/2018		*TECHNOLOGY: CURRENT MONTH - BASIC	0.00					-180.00
		*** ADJUSTMENTS TOTAL ***	\$0.00	\$0.00	\$0.00	\$0.00		\$-755.00

<sup>^</sup>Date - Split Trade - full Investment Amount & Gross Commission displayed

## BROKER COMMISSION TOTALS \$1,560.74 Broker Transactions Split Transactions \$0.00 \$0.00 Override Transactions Adjustments \$-755.00 Payroll Draw \$0.00 \$0.00 Base Salary Prior Period Balance \$0.00 FINRA Assessment \$0.00 \$0.00 SIPC Assessment \$805.74 Check Amount \$67,058.95 Year-to-date Gross \$32,156.89 Year-to-date Earnings