



Concorde Investment Services, LLC

02/14/2017

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## COMMISSION STATEMENT

February 15, 2017

WILLIAM CASILLAS, JR  
4120 Rio Bravo  
Ste. 307  
El Paso, TX 79902

BROKER #: C124  
BRANCH: WILLIAM CASILLAS

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
/ /	GONZALEZ, OMAR	JH 529 PORT 2017-2020 A	0.00	3.83	0.00	3.83	82.0	3.14
/ /	AGUILAR, VERONICA	JH 529 PORT 2021-2024 A	0.00	0.41	0.00	0.41	82.0	0.34
/ /	MENDEZ, JESUS	JH 529 PORT 2021-2024 A	0.00	5.15	0.00	5.15	82.0	4.22
02/02/2017	MENDEZ, JESUS	JH 529 PORT 2021-2024 A	300.00	12.75	0.00	12.75	82.0	10.46
02/06/2017	AGUILAR, VERONICA	JH 529 PORT 2021-2024 A	50.00	2.13	0.00	2.13	82.0	1.75
/ /	MENDEZ, JESUS	JH 529 PORT 2021-2024 B	0.00	1.15	0.00	1.15	82.0	0.94
/ /	RODRIGUEZ, TRESHA	JH 529 PORT 2029-2032 A	0.00	0.39	0.00	0.39	82.0	0.32
/ /	RODRIGUEZ, TRESHA	JH 529 PORT 2029-2032 A	0.00	2.13	0.00	2.13	82.0	1.75
* MUTUAL FUNDS SUBTOTAL *			\$350.00	\$27.94	\$0.00	\$27.94		\$22.92
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
02/02/2017	SPINE & REHAB, 401K	GWL GRP ANNUITY 401K	266,185.10	113.04	0.00	113.04	82.0	92.69
01/31/2017	CASTILLO, JOSE	JOHN HANCOCK VENTURE	636,088.62	397.56	0.00	397.56	82.0	326.00
01/31/2017	CASTILLO, JOSE	JOHN HANCOCK VENTURE	70,367.13	43.98	0.00	43.98	82.0	36.06
* VARIABLE ANNUITIES SUBTOTAL *			\$972,640.85	\$554.58	\$0.00	\$554.58		\$454.75
*** BROKER TRANSACTIONS TOTAL ***			\$972,990.85	\$582.52	\$0.00	\$582.52		\$477.67
<b><u>ADJUSTMENTS</u></b>								
02/15/2017		*E & O INSURANCE: CURRENT MONTH INS	0.00					-300.00
02/15/2017		*TECH: ADMIN TECH - AUDREY TERRAZAS	0.00					-100.00
02/15/2017		*TECHNOLOGY: CURRENT MONTH TECH	0.00					-275.00
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00	\$0.00	\$0.00		\$-675.00

NOTES: \* - Indicates adjustment is not included in 1099 Earnings  
\*\* - Indicates adjustment is not included in Totals or Commissions  
^Date - Split Trade - full Investment Amount & Gross Commission displayed

**BROKER COMMISSION TOTALS**

Broker Transactions	\$477.67
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-675.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$79.15
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Please Retain for Your Records  
THERE WILL BE NO CHECK THIS PERIOD

<b>Balance Forward</b>	<b>\$-118.18</b>
<b>Year-to-date Gross</b>	<b>\$4,077.88</b>
<b>Year-to-date Earnings</b>	<b>\$3,343.89</b>