



Concorde Investment Services, LLC  
**COMMISSION STATEMENT**  
 August 15, 2017

08/14/2017  
 Page No. 1

ROBERT LUCHSINGER  
 600 Johnson Ave.  
 Suite B5  
 Bohemia, NY 11716

BROKER #: L117  
 BRANCH: ROBERT LUCHSINGER

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
08/02/2017	KAMPMANN, MURIEL	AM FUNDS ICA C	250.00	2.50	0.00	2.50	95.0	2.38
07/24/2017	HANAK, EMMA	AM FUNDS WASHINGTON MUTUAL INVESTOR	287.70	14.39	0.00	14.39	95.0	13.67
08/02/2017	KAMPMANN, MURIEL	AM FUNDS WASHINGTON MUTUAL INVESTOR	250.00	2.50	0.00	2.50	95.0	2.38
07/31/2017	HANAK, EMMA	EATON VANCE NATIONAL MUNICIPAL INCO	0.00	32.36	0.00	32.36	95.0	30.74
07/31/2017	LEAVY, FLORENCE	FRANKLIN US GOVT SEC FUND A	0.00	6.02	0.00	6.02	95.0	5.72
07/17/2017	PRYDETKO, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	69.71	1.12	0.00	1.12	95.0	1.06
07/17/2017	PRYDETKO, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	33.75	0.54	0.00	0.54	95.0	0.51
07/24/2017	PRYDETKO, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	69.71	1.12	0.00	1.12	95.0	1.06
07/24/2017	PRYDETKO, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	33.75	0.54	0.00	0.54	95.0	0.51
07/31/2017	PRYDETKO, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	69.71	1.12	0.00	1.12	95.0	1.06
07/31/2017	PRYDETKO, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	33.75	0.54	0.00	0.54	95.0	0.51
07/17/2017	PRYDETKO, WALTER	OPPENHEIMER GLOBAL A	69.71	1.12	0.00	1.12	95.0	1.06
07/17/2017	PRYDETKO, WALTER	OPPENHEIMER GLOBAL A	33.75	0.54	0.00	0.54	95.0	0.51
07/24/2017	PRYDETKO, WALTER	OPPENHEIMER GLOBAL A	69.71	1.12	0.00	1.12	95.0	1.06
07/24/2017	PRYDETKO, WALTER	OPPENHEIMER GLOBAL A	33.75	0.54	0.00	0.54	95.0	0.51
07/31/2017	PRYDETKO, WALTER	OPPENHEIMER GLOBAL A	69.71	1.12	0.00	1.12	95.0	1.06
07/31/2017	PRYDETKO, WALTER	OPPENHEIMER GLOBAL A	33.75	0.54	0.00	0.54	95.0	0.51
07/17/2017	PRYDETKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	41.83	0.67	0.00	0.67	95.0	0.64
07/17/2017	PRYDETKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	20.25	0.32	0.00	0.32	95.0	0.30
07/24/2017	PRYDETKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	41.83	0.67	0.00	0.67	95.0	0.64
07/24/2017	PRYDETKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	20.25	0.32	0.00	0.32	95.0	0.30
07/31/2017	PRYDETKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	41.83	0.67	0.00	0.67	95.0	0.64
07/31/2017	PRYDETKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	20.25	0.32	0.00	0.32	95.0	0.30
07/17/2017	PRYDETKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	27.89	0.45	0.00	0.45	95.0	0.43
07/17/2017	PRYDETKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	13.50	0.22	0.00	0.22	95.0	0.21
07/24/2017	PRYDETKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	27.89	0.45	0.00	0.45	95.0	0.43

NOTES: \* - Indicates adjustment is not included in 1099 Earnings  
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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
07/24/2017	PRYDETKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	13.50	0.22	0.00	0.22	95.0	0.21
07/31/2017	PRYDETKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	27.89	0.45	0.00	0.45	95.0	0.43
07/31/2017	PRYDETKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	13.50	0.22	0.00	0.22	95.0	0.21
07/17/2017	PRYDETKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	69.71	1.12	0.00	1.12	95.0	1.06
07/17/2017	PRYDETKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	33.75	0.54	0.00	0.54	95.0	0.51
07/24/2017	PRYDETKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	69.71	1.12	0.00	1.12	95.0	1.06
07/24/2017	PRYDETKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	33.75	0.54	0.00	0.54	95.0	0.51
07/31/2017	PRYDETKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	69.71	1.12	0.00	1.12	95.0	1.06
07/31/2017	PRYDETKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	33.75	0.54	0.00	0.54	95.0	0.51
* MUTUAL FUNDS SUBTOTAL *			\$2,029.25	\$77.69	\$0.00	\$77.69		\$73.76
<b><u>PRODUCT CATEGORY: STOCKS</u></b>								
07/27/2017	PANZZIE LIV TRUST, FRANK	XENIA HOTELS & RESORTS INC COM	-23,258.94	120.00	23.72	96.28	95.0	91.47
* STOCKS SUBTOTAL *			\$-23,258.94	\$120.00	\$23.72	\$96.28		\$91.47
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
08/03/2017	FOURNIER, PETER	HARTFORD LEADERS OUTLOOK 2	40,000.00	2,000.00	0.00	2,000.00	95.0	1,900.00
08/02/2017	MOLNAR, J S KIP	JNL 468511134	1,000.00	45.00	0.00	45.00	95.0	42.75
07/31/2017	TETA, JODI	JNL NY PERSPECTIVE L	142,823.74	119.02	0.00	119.02	95.0	113.07
07/31/2017	LUCHSINGER, ELIZABETH	JNL NY PERSPECTIVE L	153,080.05	127.57	0.00	127.57	95.0	121.19
07/25/2017	FLANAGAN, BARBARA	JNL PERSPECTIVE II 04/14	4,000.00	220.00	0.00	220.00	95.0	209.00
07/31/2017	LUCHSINGER, ROBERT	JNL PERSPECTIVE II 04/14	92,936.40	19.36	0.00	19.36	95.0	18.39
07/31/2017	STOCCO, ROBERT	JNL PERSPECTIVE II 04/14	40,091.53	8.35	0.00	8.35	95.0	7.93
07/31/2017	HANAK, SUSAN	JNL PERSPECTIVE II 04/14	408,074.20	85.02	0.00	85.02	95.0	80.77
07/31/2017	DEITSCH, PAUL	JNL PERSPECTIVE II 04/14	85,968.29	17.91	0.00	17.91	95.0	17.01
07/31/2017	GUARINO, CARMINE	JNL PERSPECTIVE II 04/14	188,280.60	39.23	0.00	39.23	95.0	37.27
07/31/2017	FLANAGAN, BARBARA	JNL PERSPECTIVE II 04/14	212,741.00	44.32	0.00	44.32	95.0	42.10
07/31/2017	YETTER, DEBRA	JNL PERSPECTIVE II 04/14	25,481.52	5.31	0.00	5.31	95.0	5.04
08/01/2017	SMITH, GARY	JNL PERSPECTIVE II 04/14	1,000.00	70.00	0.00	70.00	95.0	66.50
07/31/2017	KAMPMANN, ROBERT	JNL PERSPECTIVE II 04/14	356,615.21	74.29	0.00	74.29	95.0	70.58
07/31/2017	KAMPMANN, ROBERT	JNL PERSPECTIVE II 04/14	232,282.02	48.39	0.00	48.39	95.0	45.97
07/18/2017	LENTINI, ANNA	PAC LIFE INNOVATIVE SELECT	0.00	255.90	0.00	255.90	95.0	243.11
07/24/2017	PATTERSON, BARBARA	PAC LIFE INNOVATIVE SELECT	0.00	934.66	0.00	934.66	95.0	887.93
07/17/2017	HANAK, SUSAN	PAC LIFE INNOVATIVE SELECT NY	0.00	182.42	0.00	182.42	95.0	173.30

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<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
07/17/2017	SMITH, GARY	PAC LIFE INNOVATIVE SELECT NY	0.00	27.08	0.00	27.08	95.0	25.73
07/18/2017	DEITSCH, PAUL	PAC LIFE INNOVATIVE SELECT NY	0.00	153.87	0.00	153.87	95.0	146.18
07/19/2017	FRANCIONI, ANNA	PAC LIFE INNOVATIVE SELECT NY	0.00	100.00	0.00	100.00	95.0	95.00
07/20/2017	MAZZA, JOSEPH	PAC LIFE INNOVATIVE SELECT NY	0.00	402.57	0.00	402.57	95.0	382.44
07/24/2017	COSTELLO, KEVIN	PAC LIFE INNOVATIVE SELECT NY	0.00	99.60	0.00	99.60	95.0	94.62
07/24/2017	STOCCO, ROBERT	PAC LIFE INNOVATIVE SELECT NY	0.00	908.72	0.00	908.72	95.0	863.28
07/24/2017	GUARINO, JOAN	PAC LIFE INNOVATIVE SELECT NY	0.00	161.61	0.00	161.61	95.0	153.53
07/24/2017	GUARINO, CARMINE	PAC LIFE INNOVATIVE SELECT NY	0.00	312.06	0.00	312.06	95.0	296.46
07/25/2017	LACOMMARE, MICHAEL	PAC LIFE INNOVATIVE SELECT NY	0.00	52.93	0.00	52.93	95.0	50.28
07/27/2017	NEVIN, NANCY	PAC LIFE INNOVATIVE SELECT NY	0.00	541.71	0.00	541.71	95.0	514.62
07/25/2017	FLANAGAN, BARBARA	PACIFIC CHOICE	0.00	70.00	0.00	70.00	95.0	66.50
07/28/2017	ROBERTO, ROBERT	SBL SECURE DESIGNS VA	12,811.21	2.67	0.00	2.67	95.0	2.54
07/28/2017	YBAY, ERLINDA	SBL SECURE DESIGNS VA	100,238.42	83.53	0.00	83.53	95.0	79.35
07/28/2017	KNAACK, JOHN	SBL SECURE DESIGNS VA	121,620.89	101.35	0.00	101.35	95.0	96.28
07/28/2017	ROBERTO, RICHARD	SBL SECURE DESIGNS VA	12,901.71	2.68	0.00	2.68	95.0	2.55
<b>* VARIABLE ANNUITIES SUBTOTAL *</b>			<b>\$2,231,946.79</b>	<b>\$7,317.13</b>	<b>\$0.00</b>	<b>\$7,317.13</b>		<b>\$6,951.27</b>
<b><u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u></b>								
07/14/2017	MCKENNA, STEPHANIE	EATON VANCE FLOATING RATE FUND CLAS	0.00	0.01	0.00	0.01	95.0	0.01
07/21/2017	PANZZIE LIV TRUST, FRANK	OPPENHEIMER ROCHESTER MUNICIPALS A	0.00	0.24	0.00	0.24	95.0	0.23
07/21/2017	PANZZIE LIV TRUST, FRANK	PAC LIFE FLOATING RATE INCOME FUND	0.00	0.42	0.00	0.42	95.0	0.40
07/21/2017	PANZZIE LIV TRUST, FRANK	PACIFIC LIFE FUNDS STRATEGIC INCOME	0.00	0.22	0.00	0.22	95.0	0.21
<b>* MUTUAL FUND 12B1 TRAILS SUBTOTAL *</b>			<b>\$0.00</b>	<b>\$0.89</b>	<b>\$0.00</b>	<b>\$0.89</b>		<b>\$0.85</b>
<b>*** BROKER TRANSACTIONS TOTAL ***</b>			<b>\$2,210,717.10</b>	<b>\$7,515.71</b>	<b>\$23.72</b>	<b>\$7,491.99</b>		<b>\$7,117.35</b>

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<b><u>VERRIDE TRANSACTIONS</u></b>								
<b><u>BROKER: L149-ROBERT LUCHSINGER #388</u></b>								
07/31/2017	NEVIN, NANCY	JNL NY PERSPECTIVE L	228,962.20	190.80	0.00	190.80	0.0	76.32
* L149-ROBERT LUCHSINGER SUBTOTAL *			<b>\$228,962.20</b>	<b>\$190.80</b>	<b>\$0.00</b>	<b>\$190.80</b>		<b>\$76.32</b>
*** OVERRIDE TRANSACTIONS TOTAL ***			<b>\$228,962.20</b>	<b>\$190.80</b>	<b>\$0.00</b>	<b>\$190.80</b>		<b>\$76.32</b>

<b><u>ADJUSTMENTS</u></b>								
08/15/2017		*E & O INSURANCE: CURRENT MONTH INS	0.00					-300.00
08/15/2017		*TECHNOLOGY: CURRENT MONTH TECH	0.00					-275.00
*** ADJUSTMENTS TOTAL ***			<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>		<b>\$-575.00</b>

<b><u>BROKER COMMISSION TOTALS</u></b>	
Broker Transactions	\$7,117.35
Split Transactions	\$0.00
Override Transactions	\$76.32
Adjustments	\$-575.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	<b>\$6,618.67</b>
Year-to-date Gross	<b>\$139,237.92</b>
Year-to-date Earnings	<b>\$132,993.27</b>

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