



Concorde Investment Services, LLC
COMMISSION STATEMENT
August 31, 2018

08/17/2018
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DAVID, K123 KERN
4321 Flagstaff Cove

BROKER #: K123
BRANCH: DAVID KERN

Fort Wayne, IN 46815

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
08/08/2018	RIEBE, PATRICIA	JNL ELITE ACCESS	4,083.30	51.04	0.00	51.04	90.0	45.94
* VARIABLE ANNUITIES SUBTOTAL *			\$4,083.30	\$51.04	\$0.00	\$51.04		\$45.94
<u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u>								
08/06/2018	SCHENKEL, JOHN	AMERITAS LOWLOAD VUL	0.00	0.27	0.00	0.27	90.0	0.24
/ /	MARATHON LABELS 401K	NWL FLEX ADVANTAGE	0.00	81.64	0.00	81.64	90.0	73.48
/ /	NEW HAVEN PRINT &	NWL FLEX ADVANTAGE	0.00	199.56	0.00	199.56	90.0	179.60
/ /	MARATHON LABELS 401K	NWL POOLED FXD	0.00	2.69	0.00	2.69	90.0	2.42
/ /	NEW HAVEN PRINT &	NWL POOLED FXD	0.00	0.87	0.00	0.87	90.0	0.78
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *			\$0.00	\$285.03	\$0.00	\$285.03		\$256.52
*** DIRECT TRANSACTIONS TOTAL ***			\$4,083.30	\$336.07	\$0.00	\$336.07		\$302.46

NOTES: * - Indicates adjustment is not included in 1099 Earnings
** - Indicates adjustment is not included in Totals or Commissions
^Date - Split Trade - full Investment Amount & Gross Commission displayed

BROKER COMMISSION TOTALS

Broker Transactions	\$302.46
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$302.46
Year-to-date Gross	\$89,135.12
Year-to-date Earnings	\$80,238.25