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## COMMISSION STATEMENT March 31, 2017

DAVID KERN

4321 Flagstaff Cove

Fort Wayne, IN 46815

BROKER #: K123
BRANCH: DAVID KERN

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TRANS	SACTIONS					
PRODUCT CA	TEGORY: MUTUAL FUNDS							
/ /	DAVIS, PATRICIA	PROFUNDS PRECIOUS METALS SVC	0.00	0.62	0.00	0.62	90.0	0.56
/ /	COPELAND, DANIEL	PROFUNDS PRECIOUS METALS SVC	0.00	0.12	0.00	0.12	90.0	0.11
/ /	DAVIS, PATRICIA	PROFUNDS PRECIOUS METALS SVC	0.00	1.87	0.00	1.87	90.0	1.68
/ /	COPELAND, DANIEL	PROFUNDS PRECIOUS METALS SVC	0.00	0.37	0.00	0.37	90.0	0.33
		* MUTUAL FUNDS SUBTOTAL *	\$0.00	\$2.98	\$0.00	\$2.98		\$2.68
PRODUCT CA	TEGORY: VARIABLE ANNUITI	<u>es</u>						
03/06/2017	SCHENKEL, JOHN	AMERITAS LOWLOAD VUL	501.49	0.04	0.00	0.04	90.0	0.04
03/15/2017	KERN, LEESA	AMERITAS LOWLOAD VUL	1,296.23	0.11	0.00	0.11	90.0	0.10
03/17/2017	KERN, HELMBERGER	AMERITAS LOWLOAD VUL	928.74	0.08	0.00	0.08	90.0	0.07
03/15/2017	FORTNEY, ELIZABETH	JNL ELITE ACCESS	100.00	1.25	0.00	1.25	90.0	1.13
03/17/2017	KERN, BENJAMIN	JNL ELITE ACCESS	6.32	0.24	0.00	0.24	90.0	0.22
03/20/2017	WHITELEATHER, KEVIN	JNL ELITE ACCESS	6,500.00	81.25	0.00	81.25	90.0	73.13
03/15/2017	FREISTROFFER, HENRY	JNL PERSPECTIVE L	3,000.00	120.00	0.00	120.00	90.0	108.00
/ /	MARATHON LABELS 401K	NWL FLEX ADVANTAGE	246,276.06	50.60	0.00	50.60	90.0	45.54
/ /	NEW HAVEN PRINT &	NWL FLEX ADVANTAGE	780,549.33	192.46	0.00	192.46	90.0	173.21
/ /	MARATHON LABELS 401K	NWL POOLED FXD	51,500.45	10.58	0.00	10.58	90.0	9.52
/ /	NEW HAVEN PRINT &	NWL POOLED FXD	2,947.41	0.73	0.00	0.73	90.0	0.66
		* VARIABLE ANNUITIES SUBTOTAL *	\$1,093,606.03	\$457.34	\$0.00	\$457.34		\$411.62
		*** BROKER TRANSACTIONS TOTAL ***	\$1,093,606.03	\$460.32	\$0.00	\$460.32		\$414.30

## BROKER COMMISSION TOTALS \$414.30 Broker Transactions \$0.00 Split Transactions \$0.00 Override Transactions Adjustments \$0.00 Payroll Draw \$0.00 \$0.00 Base Salary Prior Period Balance \$0.00 FINRA Assessment \$0.00 \$0.00 SIPC Assessment \$414.30 Check Amount \$25,907.35 Year-to-date Gross \$23,353.96 Year-to-date Earnings