Page No.

BROKER



## COMMISSION STATEMENT March 15, 2017

INVESTMENT

MARK KOSANKE

1120 E. Long Lake Rd. Suite 250 Troy, MI 48085

BROKER #: 103

GROSS

BRANCH: CONCORDE FINANCIAL G

CLEARING

NET

DATE	CLIENT	INVESTMENT	AMOUNT	COMMISSION	CHARGE	COMMISSION	RATE	COMMISSION
		BROKER TRANS	ACTIONS					
PRODUCT CA	TEGORY: MUTUAL FUNDS							
^02/21/2017	MARCOLA, THADDEUS	ALLIANCEBERNSTEIN LARGE CAP GROWTH	0.00	0.33	0.00	0.33	95.0	0.00
^02/09/2017	CAUL, MARTINA	AM FUNDS AMERICAN BALANCED A	0.00	0.20	0.00	0.20	95.0	0.00
^02/09/2017	CAUL, MARTINA	AM FUNDS CAPITAL WORLD GRTH & INC A	0.00	0.16	0.00	0.16	95.0	0.00
^02/09/2017	GOOSSENS, LORI	AM FUNDS CAPITAL WORLD GRTH & INC A	0.00	2.23	0.00	2.23	95.0	0.00
^02/09/2017	CAUL, MARTINA	AM FUNDS GROWTH FUND OF AMERICA A	0.00	0.41	0.00	0.41	95.0	0.00
^02/09/2017	SCULLY, DOROTHY	AM FUNDS ICA A	0.00	11.28	0.00	11.28	95.0	0.00
^02/09/2017	MCCALL, JEFFREY	AM FUNDS SMALLCAP WORLD A	0.00	1.09	0.00	1.09	95.0	0.00
^02/09/2017	DENNIS, STEVEN	AM FUNDS SMALLCAP WORLD A	0.00	5.73	0.00	5.73	95.0	0.00
^02/09/2017	MILLER, JOSEPH	AM FUNDS WASHINGTON MUTUAL INVESTOR	0.00	1.44	0.00	1.44	95.0	0.00
^02/09/2017	MILLER, JOSEPH	AM FUNDS WASHINGTON MUTUAL INVESTOR	0.00	1.44	0.00	1.44	95.0	0.00
^02/09/2017	DENNIS, STEVEN	AM FUNDS WASHINGTON MUTUAL INVESTOR	0.00	4.82	0.00	4.82	95.0	0.00
^02/10/2017	TAMM, MARGARET	COLUMBIA PPTY TR INC COM NEW	674.54	30.00	14.00	16.00	95.0	0.00
^02/10/2017	TAMM, MARGARET	COLUMBIA PPTY TR INC COM NEW	-674.54	-30.00	-14.00	-16.00	95.0	0.00
^02/10/2017	TAMM, MARGARET	COLUMBIA PPTY TR INC COM NEW	674.54	25.00	14.00	11.00	95.0	0.00
^02/09/2017	NICOLOSI, ROSE	COLUMBIA SELIGMAN COMM AND INFO A	0.00	2.05	0.00	2.05	95.0	0.00
^02/21/2017	DENNIS, STEVEN	DAVIS NEW YORK VENTURE A	0.00	14.95	0.00	14.95	95.0	0.00
^02/21/2017	KNOCH JR, WALTER	DAVIS NEW YORK VENTURE A	0.00	9.29	0.00	9.29	95.0	0.00
^02/09/2017	HENKEL, JAMES	DREYFUS HIGH YIELD A	0.00	1.05	0.00	1.05	95.0	0.00
^02/09/2017	WERNER, DOROTHY	DREYFUS HIGH YIELD A	0.00	2.35	0.00	2.35	95.0	0.00
^02/09/2017	HENKEL, JAMES	EATON VANCE HIGH INCOME OPPORTUNITI	0.00	1.30	0.00	1.30	95.0	0.00
^02/09/2017	ADAMS, ERIK	FEDERATED HIGH INCOME BOND FUND INC	0.00	2.22	0.00	2.22	95.0	0.00
^02/09/2017	ADAMS, ERIK	FEDERATED MARKET OPPORTUNITY A	0.00	6.94	0.00	6.94	95.0	0.00
^02/09/2017	MERTZ, LESLIE	FT FOUNDING FDS ALLOC C	0.00	11.21	0.00	11.21	95.0	0.00
^02/09/2017	ALEXOPOULOS, PAUL	LORD ABBETT BOND DEBENTURE A	0.00	10.24	0.00	10.24	95.0	0.00
^02/21/2017	BROUSE, SARAH	OPPENHEIMER PORT SERIES ACTIVE ALLO	0.00	0.69	0.00	0.69	95.0	0.00
^02/09/2017	ADAMS, TONJA	PUTNAM INTERNATIONAL VALUE-A	0.00	0.24	0.00	0.24	95.0	0.00
02,00,201,	120112, 1011011	TOTIME THE SHAPE IT	0.00	0.21	0.00	0.21	,,,,	

NOTES: \* - Indicates adjustment is not included in 1099 Earnings

 $<sup>\</sup>ensuremath{^{\star\star}}$  - Indicates adjustment is not included in Totals or Commissions

<sup>^</sup>Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TRANS	ACTIONS					
מארט מאר	regory: Mutual funds	DRORDA TIGHT	110110110					
^02/09/2017	KNIGHT, SHARON	TRANSAMERICA TACTICAL INCOME C	0.00	5.24	0.00	E 24	95.0	0.00
^02/03/2017	KNIGHT, SHARON	TRANSAMERICA TACTICAL INCOME C	0.00	5.24	0.00		95.0	0.00
	·							
^02/27/2017	HOSKIN, JOHN	VICTORY CAPITAL MANAGEMENT	0.00	0.61	0.00		95.0	0.00
^02/27/2017	MARCOLA, ERIKA	VICTORY CAPITAL MANAGEMENT	0.00	0.98	0.00	0.98	95.0	0.00
^02/09/2017	WERNER, DOROTHY	WELLS FARGO INCOME PLUS A	0.00	2.15	0.00	2.15	95.0	0.00
		* MUTUAL FUNDS SUBTOTAL *	\$674.54	\$130.88	\$14.00	\$116.88		\$0.00
PRODUCT CA	regory: stocks							
^02/07/2017	ALEX, GREGORY	CALAMOS ASSET MGMT INC	4,250.00	50.00	14.00	36.00	95.0	0.00
^02/10/2017	TAMM, MARGARET	PIEDMONT OFFICE RLTY TR INC COM CL	4,644.96	209.00	14.00	195.00	95.0	0.00
^02/10/2017	TAMM, JAMES	RETAIL PPTYS AMER INC CL A	11,210.38	239.00	14.00	225.00	95.0	0.00
^02/02/2017	COOPER, IAN	TIER REIT INC COM	13,013.46	388.00	14.00	374.00	95.0	0.00
^02/10/2017	LOPICCOLO, CATHERINE	XENIA HOTELS & RESORTS INC COM	5,893.69	277.00	14.00	263.00	95.0	0.00
		* STOCKS SUBTOTAL *	\$39,012.49	\$1,163.00	\$70.00	\$1,093.00		\$0.00
PRODUCT CA	regory: Variable annuities							
^02/28/2017	KRASS, DELORES	JNL PERSPECTIVE REWARDS	17,209.12	3.58	0.00	3.58	95.0	0.00
^02/19/2017	ELIAS, NAZEEH AKHNOUKH	JNL REWARD 10 YR TERM	1,442.79	14.43	0.00	14.43	95.0	0.00
		* VARIABLE ANNUITIES SUBTOTAL *	\$18,651.91	\$18.01	\$0.00	\$18.01		\$0.00
		*** BROKER TRANSACTIONS TOTAL ***	\$58,338.94	\$1,311.89	\$84.00	\$1,227.89		\$0.00

<sup>^</sup>Date - Split Trade - full Investment Amount & Gross Commission displayed

## BROKER COMMISSION TOTALS

Broker Transactions	\$0.00
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00
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Please Retain for Your Records
THERE WILL BE NO CHECK THIS PERIOD

Balance Forward	\$0.00
Year-to-date Gross	\$0.00
Year-to-date Earnings	\$0.00
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