



COMMISSION STATEMENT

May 14, 2018

JON HEDDLESON
1021 Park Ave.
Elyria, OH 44035

BROKER #: A55
BRANCH #01001 - LifeMark Home Office

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
05/14/2018	***-**-79IN - HARTLEY,	:PIMCO HIGH YIELD A BUY 0 Units @0.0000	22.00	1.05	0.00	1.05	80.0	0.84
04/30/2018	***-**-81IN - JACKSON, ACCOUNT #: 00081681468	AMERICAN BALANCED FUND-A BUY 2 Units @28.0700	53.75	2.02	0.00	2.02	80.0	1.62
04/30/2018	***-**-48IN - COOPER, BRIANNE ACCOUNT #: 00086664615	AMERICAN BALANCED FUND-A BUY 1 Units @28.4500	25.00	1.25	0.00	1.25	80.0	1.00
04/30/2018	***-**-88IN - HAYES, JOSHUA ACCOUNT #: 00086747463	AMERICAN FUNDS 2050 TARGET DATE-A BUY 9 Units @16.1900	150.00	7.50	0.00	7.50	80.0	6.00
04/30/2018	***-**-14CL - HEDDELSON, ACCOUNT #: 00085916338	AMERICAN GLOBAL BALANCED CLASS A BUY 1 Units @34.5000	25.00	1.25	0.00	1.25	80.0	1.00
05/01/2018	***-**-05IN - LEIKALA, JOSH ACCOUNT #: 00085956564	AMERICAN GLOBAL BALANCED CLASS A BUY 1 Units @34.4500	25.00	1.25	0.00	1.25	80.0	1.00
04/30/2018	***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	AMERICAN HIGH-INCOME TRUST-C BUY 1 Units @10.1900	10.00	0.10	0.00	0.10	80.0	0.08
04/30/2018	***-**-99IN - ENDERLE, ANGELA ACCOUNT #: 00083270336	AMERICAN MUTUAL FUND-C BUY 1 Units @39.4000	25.00	0.25	0.00	0.25	80.0	0.20
05/01/2018	***-**-71IN - HLAS, LEE ACCOUNT #: 00075194043	CAPITAL INCOME BUILDER-A BUY 1 Units @63.8400	50.00	2.13	0.00	2.13	80.0	1.70
04/30/2018	***-**-13IN - BEMENT, JERRY ACCOUNT #: 00088836397	CAPITAL WORLD BOND FUND-C BUY 1 Units @19.5600	12.50	0.13	0.00	0.13	80.0	0.10
04/30/2018	***-**-81IN - JACKSON, ACCOUNT #: 00081681468	CAPITAL WORLD GROWTH AND INCOME FUN BUY 1 Units @54.2100	53.75	2.02	0.00	2.02	80.0	1.62
05/03/2018	***-**-45IN - INGERSOLL, LORNA ACCOUNT #: 00075090099	CAPITAL WORLD GROWTH AND INCOME FUN BUY 1 Units @54.2300	57.69	2.45	0.00	2.45	80.0	1.96
05/03/2018	***-**-45IN - INGERSOLL, LORNA ACCOUNT #: 00075090099	CAPITAL WORLD GROWTH AND INCOME FUN BUY 1 Units @54.2300	34.62	1.47	0.00	1.47	80.0	1.18
05/01/2018	***-**-17IN - METZGER-GASIOR, ACCOUNT #: 00084959995	EUROPACIFIC GROWTH FUND-A BUY 1 Units @60.2000	75.00	3.75	0.00	3.75	80.0	3.00
05/03/2018	***-**-07IN - WARD, DANIEL ACCOUNT #: 00075090142	EUROPACIFIC GROWTH FUND-A BUY 0 Units @59.6700	27.00	1.15	0.00	1.15	80.0	0.92
05/03/2018	***-**-07IN - WARD, DANIEL ACCOUNT #: 00075090142	EUROPACIFIC GROWTH FUND-A BUY 0 Units @59.6700	27.00	1.15	0.00	1.15	80.0	0.92



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BROKER TRANSACTIONS (continued)								
PRODUCT CATEGORY: MUTUAL FUNDS (continued)								
04/30/2018	***-**-13IN - BEMENT, JERRY	INTERMEDIATE BOND FUND OF AMERICA-A	11.25	0.23	0.00	0.23	80.0	0.18
	ACCOUNT #: 00088836397	BUY 1 Units @13.4400						
04/30/2018	***-**-13IN - BEMENT, JERRY	INTERNATIONAL GROWTH AND INCOME-529	75.00	3.19	0.00	3.19	80.0	2.55
	ACCOUNT #: 00085039368	BUY 2 Units @36.9400						
05/01/2018	***-**-17IN - METZGER-GASIOR,	INTERNATIONAL GROWTH AND INCOME-A	75.00	3.75	0.00	3.75	80.0	3.00
	ACCOUNT #: 00084959995	BUY 2 Units @37.1400						
04/30/2018	***-**-13IN - BEMENT, JERRY	INTERNATIONAL GROWTH AND INCOME-C	18.75	0.19	0.00	0.19	80.0	0.15
	ACCOUNT #: 00088836397	BUY 1 Units @35.0200						
04/30/2018	***-**-99IN - ENDERLE, ANGELA	INTERNATIONAL GROWTH AND INCOME-C	25.00	0.25	0.00	0.25	80.0	0.20
	ACCOUNT #: 00083270336	BUY 1 Units @35.0200						
04/30/2018	***-**-13IN - BEMENT, JERRY	NEW PERSPECTIVE FUND-C	10.00	0.10	0.00	0.10	80.0	0.08
	ACCOUNT #: 00088836397	BUY 0 Units @42.5100						
04/30/2018	***-**-14CL - HEDDELSON,	NEW WORLD FUND-A	25.00	1.25	0.00	1.25	80.0	1.00
	ACCOUNT #: 00085916338	BUY 0 Units @71.4400						
05/03/2018	***-**-0083 - MASSEY, TONY	NEW WORLD FUND-A	13.50	0.57	0.00	0.57	80.0	0.46
	ACCOUNT #: 00089986382	BUY 0 Units @70.3400						
05/03/2018	***-**-0083 - MASSEY, TONY	NEW WORLD FUND-A	13.50	0.57	0.00	0.57	80.0	0.46
	ACCOUNT #: 00089986382	BUY 0 Units @70.3400						
04/30/2018	***-**-13IN - BEMENT, JERRY	NEW WORLD FUND-C	7.50	0.08	0.00	0.08	80.0	0.06
	ACCOUNT #: 00088836397	BUY 0 Units @64.9100						
05/14/2018	***-**-79IN - HARTLEY,	PIMCO H/Y A	22.00	0.72	0.00	0.72	80.0	0.58
		BUY 0 Units @0.0000						
04/30/2018	***-**-48IN - COOPER, BRIANNE	SMALLCAP WORLD FUND-A	25.00	1.25	0.00	1.25	80.0	1.00
	ACCOUNT #: 00086664615	BUY 0 Units @60.1300						
05/03/2018	***-**-0083 - MASSEY, TONY	SMALLCAP WORLD FUND-A	13.50	0.57	0.00	0.57	80.0	0.46
	ACCOUNT #: 00089986382	BUY 0 Units @59.8000						
05/03/2018	***-**-0083 - MASSEY, TONY	SMALLCAP WORLD FUND-A	13.50	0.57	0.00	0.57	80.0	0.46
	ACCOUNT #: 00089986382	BUY 0 Units @59.8000						
04/30/2018	***-**-13IN - BEMENT, JERRY	SMALLCAP WORLD FUND-C	35.00	0.35	0.00	0.35	80.0	0.28
	ACCOUNT #: 00088836397	BUY 1 Units @49.7200						
04/30/2018	***-**-99IN - ENDERLE, ANGELA	SMALLCAP WORLD FUND-C	25.00	0.25	0.00	0.25	80.0	0.20
	ACCOUNT #: 00083270336	BUY 1 Units @49.7200						



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BROKER TRANSACTIONS (continued)								
PRODUCT CATEGORY: MUTUAL FUNDS (continued)								
05/01/2018	***-**-71IN - HLAS, LEE	THE GROWTH FUND OF AMERICA-A	50.00	2.13	0.00	2.13	80.0	1.70
	ACCOUNT #: 00074169955	BUY 1 Units @54.6800						
05/03/2018	***-**-45IN - INGERSOLL, LORNA	THE GROWTH FUND OF AMERICA-A	57.69	2.45	0.00	2.45	80.0	1.96
	ACCOUNT #: 00075090099	BUY 1 Units @54.2200						
05/03/2018	***-**-45IN - INGERSOLL, LORNA	THE GROWTH FUND OF AMERICA-A	34.61	1.47	0.00	1.47	80.0	1.18
	ACCOUNT #: 00075090099	BUY 1 Units @54.2200						
04/30/2018	***-**-14CL - HEDDELSON,	WASHINGTON MUTUAL INVESTORS FUND-A	25.00	1.25	0.00	1.25	80.0	1.00
	ACCOUNT #: 00085916338	BUY 1 Units @48.0300						
05/01/2018	***-**-71IN - HLAS, LEE	WASHINGTON MUTUAL INVESTORS FUND-A	50.00	2.13	0.00	2.13	80.0	1.70
	ACCOUNT #: 00075194043	BUY 1 Units @47.6700						
04/30/2018	***-**-99IN - ENDERLE, ANGELA	WASHINGTON MUTUAL INVESTORS FUND-C	25.00	0.25	0.00	0.25	80.0	0.20
	ACCOUNT #: 00083270336	BUY 1 Units @44.6600						
04/30/2018	***-**-13IN - BEMENT, JERRY	WASHINGTON MUTUAL INVESTORS FUND-C	20.00	0.20	0.00	0.20	80.0	0.16
	ACCOUNT #: 00088836397	BUY 0 Units @44.6600						
* MUTUAL FUNDS SUBTOTAL *			\$1,344.11	\$52.69	\$0.00	\$52.69		\$42.16
PRODUCT CATEGORY: VARIABLE ANNUITIES								
05/07/2018	***-**-80IN - MELVIN, JOEL	PACIFIC LIFE CUSIP 69448B175-NFS	100.00	1.20	0.00	1.20	80.0	0.96
	ACCOUNT #: VM16004537	BUY 0 Units @0.0000						
* VARIABLE ANNUITIES SUBTOTAL *			\$100.00	\$1.20	\$0.00	\$1.20		\$0.96
PRODUCT CATEGORY: VARIABLE UNIVERSAL LIFE								
05/14/2018	***-**-153I - MCCLINTOCK,	SECURITY BENEFIT LIFE VUL	0.00	150.00	0.00	150.00	80.0	120.00
	ACCOUNT #: 271646153	BUY 1 Units @0.0000						
05/14/2018	***-**-153I - MCCLINTOCK,	SECURITY BENEFIT LIFE VUL	0.00	-150.00	0.00	-150.00	80.0	-120.00
	ACCOUNT #: 271646153	BUY 1 Units @0.0000						
05/14/2018	***-**-153I - MCCLINTOCK,	SECURITY BENEFIT LIFE VUL	150.00	7.50	0.00	7.50	80.0	6.00
	ACCOUNT #: 271646153	BUY 1 Units @150.0000						
05/14/2018	***-**-153I - MCCLINTOCK,	SECURITY BENEFIT VUL TRAILS	0.00	5.22	0.00	5.22	80.0	4.18
	ACCOUNT #: 271646153	BUY 1 Units @0.0000						
05/14/2018	***-**-31IN - EIDAM, ROBYN	SECURITY BENEFIT VUL TRAILS	0.00	89.59	0.00	89.59	80.0	71.67
	ACCOUNT #: 277723831	BUY 1 Units @0.0000						



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BROKER TRANSACTIONS (continued)								
<u>PRODUCT CATEGORY: VARIABLE UNIVERSAL LIFE (continued)</u>								
05/14/2018	***-**-55IN - CZECH, MANDY	SECURITY BENEFIT VUL TRAILS	0.00	31.98	0.00	31.98	80.0	25.58
	ACCOUNT #: 269902555	BUY 1 Units @0.0000						
		* VARIABLE UNIVERSAL LIFE SUBTOTAL *	\$150.00	\$134.29	\$0.00	\$134.29		\$107.43
<u>PRODUCT CATEGORY: 529 PLAN</u>								
04/30/2018	***-**-13IN - BEMENT, JERRY	NEW PERSPECTIVE FUND-529A	75.00	3.19	0.00	3.19	80.0	2.55
	ACCOUNT #: 00085039368	BUY 2 Units @46.1300						
		* 529 PLAN SUBTOTAL *	\$75.00	\$3.19	\$0.00	\$3.19		\$2.55
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
04/30/2018	***-**-23IN - JOHNSTON, KELLIE	FRANKLIN BALANCE SHEET FUND CLASS A	0.00	9.08	0.00	9.08	80.0	7.26
	ACCOUNT #: 000015013867245	BUY 0 Units @0.0000						
04/30/2018	***-**-23IN - JOHNSTON, KELLIE	FRANKLIN INCOME FUND CLASS A	0.00	4.67	0.00	4.67	80.0	3.74
	ACCOUNT #: 000090232661277	BUY 0 Units @0.0000						
04/30/2018	***-**-83IN - GRIMM, LISA	FRANKLIN INCOME FUND CLASS A	0.00	6.30	0.00	6.30	80.0	5.04
	ACCOUNT #: 000090233211843	BUY 0 Units @0.0000						
04/30/2018	***-**-439B - KOETH, JEFFREY	FRANKLIN INTERNATIONAL GROWTH FUND	0.00	20.72	0.00	20.72	80.0	16.58
	ACCOUNT #: 000000000008882	BUY 0 Units @0.0000						
04/30/2018	***-**-728B - SPENCER, KRISTEN	FRANKLIN INTERNATIONAL GROWTH FUND	0.00	8.42	0.00	8.42	80.0	6.74
	ACCOUNT #: 000000000008918	BUY 0 Units @0.0000						
04/30/2018	***-**-50IN - PIEHL, DAVID	FRANKLIN INTERNATIONAL GROWTH FUND	0.00	14.88	0.00	14.88	80.0	11.90
	ACCOUNT #: 000000000010241	BUY 0 Units @0.0000						
04/30/2018	***-**-39IN - KOETH, JEFFREY	FRANKLIN SMALL CAP VALUE C	0.00	47.66	0.00	47.66	80.0	38.13
	ACCOUNT #: 000000000871133	BUY 0 Units @0.0000						
04/30/2018	***-**-28IN - SPENCER, KRISTEN	FRANKLIN SMALL CAP VALUE C	0.00	19.09	0.00	19.09	80.0	15.27
	ACCOUNT #: 000000000871172	BUY 0 Units @0.0000						
04/30/2018	***-**-50IN - PIEHL, DAVID	FRANKLIN SMALL CAP VALUE C	0.00	34.32	0.00	34.32	80.0	27.46
	ACCOUNT #: 000000000871792	BUY 0 Units @0.0000						
04/30/2018	***-**-439B - KOETH, JEFFREY	FRANKLIN STRATEGIC INCOME C	0.00	12.23	0.00	12.23	80.0	9.78
	ACCOUNT #: 000000001352576	BUY 0 Units @0.0000						
04/30/2018	***-**-728B - SPENCER, KRISTEN	FRANKLIN STRATEGIC INCOME C	0.00	5.00	0.00	5.00	80.0	4.00
	ACCOUNT #: 000000001353604	BUY 0 Units @0.0000						



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BROKER TRANSACTIONS (continued)								
PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS (continued)								
04/30/2018	***-**-50IN - PIEHL, DAVID	FRANKLIN STRATEGIC INCOME C	0.00	8.98	0.00	8.98	80.0	7.18
	ACCOUNT #: 000000001393228	BUY 0 Units @0.0000						
04/30/2018	***-**-94IN - NICOTERA,	FRANKLIN STRATEGIC INCOME C	0.00	0.23	0.00	0.23	80.0	0.18
	ACCOUNT #: 000000001453012	BUY 0 Units @0.0000						
04/30/2018	***-**-439B - KOETH, JEFFREY	FRK AGE HIGH INC FND - CL C	0.00	6.18	0.00	6.18	80.0	4.94
	ACCOUNT #: 000000001268592	BUY 0 Units @0.0000						
04/30/2018	***-**-50IN - PIEHL, DAVID	FRK AGE HIGH INC FND - CL C	0.00	4.36	0.00	4.36	80.0	3.49
	ACCOUNT #: 000000001283074	BUY 0 Units @0.0000						
04/30/2018	***-**-14CL - HEDDELSON,	FRK GOLD FUND - CLASS A	0.00	1.42	0.00	1.42	80.0	1.14
	ACCOUNT #: 000000117923401	BUY 0 Units @0.0000						
04/30/2018	***-**-14FB - HEDDLESON, JON	FRK NATURAL RES FND - CL A	0.00	2.53	0.00	2.53	80.0	2.02
	ACCOUNT #: 000020312394091	BUY 0 Units @0.0000						
04/30/2018	***-**-23IN - JOHNSTON, KELLIE	FRK STRAT INC FND - CL A	0.00	6.24	0.00	6.24	80.0	4.99
	ACCOUNT #: 000019412541803	BUY 0 Units @0.0000						
04/30/2018	***-**-07IN - WATSON, SANDRA	FRK TEMP FOUNDING FUNDS ALLOC FND C	0.00	1.30	0.00	1.30	80.0	1.04
	ACCOUNT #: 000000001717103	BUY 0 Units @0.0000						
04/30/2018	***-**-43IN - GILBERT, SHELLY	FRK TEMP FOUNDING FUNDS ALLOC FND C	0.00	1.62	0.00	1.62	80.0	1.30
	ACCOUNT #: 000000003197858	BUY 0 Units @0.0000						
04/30/2018	***-**-23IN - JOHNSTON, KELLIE	FRK TEMP FOUNDING FUNDS ALLOC FND C	0.00	8.38	0.00	8.38	80.0	6.70
	ACCOUNT #: 000000005418696	BUY 0 Units @0.0000						
05/14/2018	***-**-14CL - HEDDELSON,	JANUS MF TRAILS	0.00	9.43	0.00	9.43	80.0	7.54
		BUY 0 Units @0.0000						
04/30/2018	***-**-439B - KOETH, JEFFREY	TEM EMERGING MARKETS SMALL CAP FD -	0.00	10.70	0.00	10.70	80.0	8.56
	ACCOUNT #: 000000000110611	BUY 0 Units @0.0000						
04/30/2018	***-**-728B - SPENCER, KRISTEN	TEM EMERGING MARKETS SMALL CAP FD -	0.00	4.24	0.00	4.24	80.0	3.39
	ACCOUNT #: 000000000110700	BUY 0 Units @0.0000						
04/30/2018	***-**-50IN - PIEHL, DAVID	TEM EMERGING MARKETS SMALL CAP FD -	0.00	7.57	0.00	7.57	80.0	6.06
	ACCOUNT #: 000000000114924	BUY 0 Units @0.0000						
04/30/2018	***-**-39IN - KOETH, JEFFREY	TEM GLOBAL TOTAL RETURN FUND - CLAS	0.00	8.58	0.00	8.58	80.0	6.86
	ACCOUNT #: 000000000199772	BUY 0 Units @0.0000						
04/30/2018	***-**-50IN - PIEHL, DAVID	TEM GLOBAL TOTAL RETURN FUND - CLAS	0.00	6.51	0.00	6.51	80.0	5.21
	ACCOUNT #: 000000000199784	BUY 0 Units @0.0000						



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<u>BROKER TRANSACTIONS (continued)</u>								
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS (continued)</u>								
04/30/2018	***--28IN - SPENCER, KRISTEN TEM GLOBAL TOTAL RETURN FUND - CLAS		0.00	3.56	0.00	3.56	80.0	2.85
	ACCOUNT #: 000000000199796	BUY 0 Units @0.0000						
04/30/2018	***--23IN - JOHNSTON, KELLIE TEMP DEV MRKTS TR FND - CL A		0.00	7.40	0.00	7.40	80.0	5.92
	ACCOUNT #: 000000007768070	BUY 0 Units @0.0000						
04/30/2018	***--23IN - JOHNSTON, KELLIE TEMP GLOBAL BOND FND - CL A		0.00	6.76	0.00	6.76	80.0	5.41
	ACCOUNT #: 000006978964960	BUY 0 Units @0.0000						
	* MUTUAL FUND 12B1 TRAILS SUBTOTAL *		\$0.00	\$288.36	\$0.00	\$288.36		\$230.68
<u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u>								
05/14/2018	***--2205 - CORE	JOHN HANCOCK VA TRAILS	0.00	81.06	0.00	81.06	80.0	64.85
		BUY 1 Units @0.0000						
05/10/2018	***--79IN - TODD, SANDRA	PACIFIC LIFE VALUE	0.00	25.88	0.00	25.88	80.0	20.70
	ACCOUNT #: VR06087980	BUY 0 Units @0.0000						
04/21/2018	***--66IN - FIATAL, LINDA	TRANSAMERICA EXTRA	0.00	124.76	0.00	124.76	80.0	99.81
	ACCOUNT #: 103783EV8	BUY 0 Units @0.0000						
	* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *		\$0.00	\$231.70	\$0.00	\$231.70		\$185.36
	*** BROKER TRANSACTIONS TOTAL ***		\$1,669.11	\$711.43	\$0.00	\$711.43		\$569.14



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			INVESTMENT	GROSS	CLEARING	NET	BROKER
DATE	CLIENT		AMOUNT	COMMISSION	CHARGE	COMMISSION	RATE COMMISSION
<div>BROKER COMMISSION TOTALS</div>							
						Broker Transactions	\$569.14
						Split Transactions	\$0.00
						Override Transactions	\$0.00
						Adjustments	\$0.00
						Payroll Draw	\$0.00
						Base Salary	\$0.00
						Prior Period Balance	\$0.00
						FINRA Assessment	\$0.00
						SIPC Assessment	\$0.00
						Net Commission Earned	\$569.14
						Year-to-date Earnings	\$37,681.89