Page No.



COMMISSION STATEMENT March 15, 2017

JOHN GAKENHEIMER

19500 Victor Parkway Suite 550 Livonia, MI 48152 BROKER #: G110

BRANCH: CIS HOME OFFICE

| DATE | CLIENT | INVESTMENT | INVESTMENT AMOUNT | GROSS COMMISSION | CLEARING CHARGE | NET COMMISSION | RATE | BROKER COMMISSION | | | | |
|---------------------|-----------------------|-------------------------------------|----------------------|---------------------|--------------------|-------------------|------|----------------------|--|--|--|--|
| | | | | | | | | | | | | |
| BROKER TRANSACTIONS | | | | | | | | | | | | |
| PRODUCT C | ATEGORY: MUTUAL FUNDS | | | | | | | | | | | |
| 03/01/2017 | LAVOY, WILLIAM | AM FUNDS CAPITAL INCOME BUILDER A | 0.00 | 41.24 | 0.00 | 41.24 | 95.0 | 39.18 | | | | |
| 03/01/2017 | LAVOY, WILLIAM | AM FUNDS CAPITAL WORLD GRTH & INC A | 0.00 | 61.85 | 0.00 | 61.85 | 95.0 | 58.76 | | | | |
| 03/01/2017 | LAVOY, WILLIAM | AM FUNDS EUROPACIFIC GROWTH FUND A | 0.00 | 33.67 | 0.00 | 33.67 | 95.0 | 31.99 | | | | |
| 03/01/2017 | LAVOY, WILLIAM | AM FUNDS FUNDAMENTAL INVESTORS A | 0.00 | 59.94 | 0.00 | 59.94 | 95.0 | 56.94 | | | | |
| 03/01/2017 | LAVOY, WILLIAM | AM FUNDS GROWTH FUND OF AMERICA A | 0.00 | 7.80 | 0.00 | 7.80 | 95.0 | 7.41 | | | | |
| 03/01/2017 | LAVOY MI/TOD, WILLIAM | AM FUNDS GROWTH FUND OF AMERICA A | 0.00 | 25.98 | 0.00 | 25.98 | 95.0 | 24.68 | | | | |
| 03/01/2017 | LAVOY, WILLIAM | AM FUNDS ICA A | 0.00 | 64.65 | 0.00 | 64.65 | 95.0 | 61.42 | | | | |
| 03/01/2017 | LAVOY, WILLIAM | AM FUNDS INCOME FUND OF AMERICA A | 0.00 | 33.30 | 0.00 | 33.30 | 95.0 | 31.64 | | | | |
| 03/01/2017 | LAVOY MI/TOD, WILLIAM | AM FUNDS NEW WORLD A | 0.00 | 107.34 | 0.00 | 107.34 | 95.0 | 101.97 | | | | |
| 03/01/2017 | LAVOY, WILLIAM | AM FUNDS SMALLCAP WORLD A | 0.00 | 33.71 | 0.00 | 33.71 | 95.0 | 32.02 | | | | |
| 03/01/2017 | LAVOY, WILLIAM | AM FUNDS WASHINGTON MUTUAL INVESTOR | 0.00 | 35.69 | 0.00 | 35.69 | 95.0 | 33.91 | | | | |
| / / | LODICO, SHARON | FA SHORT TERM BOND FUND C | 0.00 | 10.33 | 0.00 | 10.33 | 95.0 | 9.81 | | | | |
| / / | LASSEY, SHELLY | FA SHORT TERM BOND FUND C | 0.00 | 35.83 | 0.00 | 35.83 | 95.0 | 34.04 | | | | |
| / / | BICKEL, BRENDA | FA SHORT TERM BOND FUND C | 0.00 | 9.67 | 0.00 | 9.67 | 95.0 | 9.19 | | | | |
| / / | LODICO, SHARON | FIDELITY ADV HEALTH CARE C | 0.00 | 5.76 | 0.00 | 5.76 | 95.0 | 5.47 | | | | |
| / / | LASSEY, SHELLY | FIDELITY ADV HEALTH CARE C | 0.00 | 16.82 | 0.00 | 16.82 | 95.0 | 15.98 | | | | |
| / / | LASSEY, SHELLY | FIDELITY ADV STOCK SEL LRG CP VALUE | 0.00 | 13.78 | 0.00 | 13.78 | 95.0 | 13.09 | | | | |
| / / | BICKEL, BRENDA | FIDELITY ADV STOCK SEL LRG CP VALUE | 0.00 | 11.46 | 0.00 | 11.46 | 95.0 | 10.89 | | | | |
| / / | LODICO, SHARON | FIDELITY EMERGING ASIA C | 0.00 | 5.52 | 0.00 | 5.52 | 95.0 | 5.24 | | | | |
| / / | LASSEY, SHELLY | FIDELITY EMERGING ASIA C | 0.00 | 11.13 | 0.00 | 11.13 | 95.0 | 10.57 | | | | |
| / / | LODICO, SHARON | FIDELITY EQUITY INCOME C | 0.00 | 5.63 | 0.00 | 5.63 | 95.0 | 5.35 | | | | |
| / / | LASSEY, SHELLY | FIDELITY EQUITY INCOME C | 0.00 | 13.21 | 0.00 | 13.21 | 95.0 | 12.55 | | | | |
| / / | LASSEY, SHELLY | FIDELITY MIDCAP II C | 0.00 | 13.98 | 0.00 | 13.98 | 95.0 | 13.28 | | | | |
| / / | LASSEY, SHELLY | FIDELITY STOCK SELECTOR ALLCAP C | 0.00 | 14.62 | 0.00 | 14.62 | 95.0 | 13.89 | | | | |
| | | * MUTUAL FUNDS SUBTOTAL * | \$0.00 | \$672.91 | \$0.00 | \$672.91 | | \$639.27 | | | | |

^{** -} Indicates adjustment is not included in Totals or Commissions

[^]Date - Split Trade - full Investment Amount & Gross Commission displayed

| DATE | CLIENT | INVESTMENT | INVESTMENT AMOUNT | GROSS COMMISSION | CLEARING CHARGE | NET COMMISSION | RATE | BROKER COMMISSION |
|--------------------------------------|-------------------|-----------------------------------|----------------------|---------------------|-----------------------|-------------------|--------|----------------------|
| | | BROKER TRANS | ACTIONS | | | | | |
| PRODUCT CATEGORY: VARIABLE ANNUITIES | | | | | | | | |
| 02/28/2017 | DETEMPLE, CHARLES | JNL PERSPECTIVE L | 135,350.64 | 56.40 | 0.00 | 56.40 | 95.0 | 53.58 |
| | | * VARIABLE ANNUITIES SUBTOTAL * | \$135,350.64 | \$56.40 | \$0.00 | \$56.40 | | \$53.58 |
| | | *** BROKER TRANSACTIONS TOTAL *** | \$135,350.64 | \$729.31 | \$0.00 | \$729.31 | | \$692.85 |
| | | | | | Ī | SSION | TOTALS | |
| | | | | | Broker Transactions | | | \$692.85 |
| | | | | | Split Transactions | | | \$0.00 |
| | | | | | Override Transactions | | | \$0.00 |
| | | | | | Adjustments | | | \$0.00 |
| | | | | | Payroll Draw | | | \$0.00 |
| | | | | | Base Salary | | | \$0.00 |
| | | | | | Prior Period Balance | | | \$0.00 |
| | | | | | FINRA Assessment | | | \$0.00 |
| | | | | | S | IPC Assessment | | \$0.00 |
| | | | | | Check Amount | | ; | \$692.85 |
| | | | | | Year-to-date Gross | | | \$1,378.35 |
| | | | | | Year-to-date Earnings | | | \$1,309.45 |