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## COMMISSION STATEMENT March 15, 2018

WILLIAM, C124 CASILLAS, JR

4120 Rio Bravo

Ste. 307

El Paso, TX 79902

BROKER #: C124

BRANCH: WILLIAM CASILLAS

| DATE       | CLIENT                     | INVESTMENT                           | INVESTMENT<br>AMOUNT | GROSS<br>COMMISSION | CLEARING<br>CHARGE | NET<br>COMMISSION | RATE | BROKER<br>COMMISSION |
|------------|----------------------------|--------------------------------------|----------------------|---------------------|--------------------|-------------------|------|----------------------|
|            |                            | DIRECT TRANS                         | ACTIONS              |                     |                    |                   |      |                      |
| PRODUCT CA | TEGORY: 529 PLANS          |                                      | <del></del>          |                     |                    |                   |      |                      |
| 03/02/2018 | MENDEZ, JESUS              | JH 529 PORT 2021-2024 A              | 300.00               | 12.75               | 0.00               | 12.75             | 82.0 | 10.46                |
| 03/06/2018 | AGUILAR, VERONICA          | JH 529 PORT 2021-2024 A              | 50.00                | 2.13                | 0.00               | 2.13              | 82.0 | 1.75                 |
| / /        | RODRIGUEZ, TRESHA          | JH 529 PORT 2029-2032 A              | 0.00                 | 2.13                | 0.00               | 2.13              | 82.0 | 1.75                 |
|            |                            | * 529 PLANS SUBTOTAL *               | \$350.00             | \$17.01             | \$0.00             | \$17.01           |      | \$13.96              |
| PRODUCT CA | TEGORY: VARIABLE ANNUITIES | 3                                    |                      |                     |                    |                   |      |                      |
| 03/02/2018 | SPINE & REHAB, 401K        | GWL GRP ANNUITY 401K                 | 340,643.54           | 130.66              | 0.00               | 130.66            | 82.0 | 107.14               |
| 02/28/2018 | ZACOUR, PAUL               | JNL PERSPECTIVE L                    | 68,047.85            | 56.71               | 0.00               | 56.71             | 82.0 | 46.50                |
| 02/28/2018 | CASTILLO, JOSE             | JOHN HANCOCK VENTURE                 | 666,371.19           | 416.48              | 0.00               | 416.48            | 82.0 | 341.51               |
| 02/28/2018 | ALVARADO, JOSE             | JOHN HANCOCK VENTURE                 | 18,633.29            | 3.88                | 0.00               | 3.88              | 82.0 | 3.18                 |
| 02/28/2018 | CASTILLO, JOSE             | JOHN HANCOCK VENTURE                 | 73,820.87            | 46.14               | 0.00               | 46.14             | 82.0 | 37.83                |
|            |                            | * VARIABLE ANNUITIES SUBTOTAL *      | \$1,167,516.74       | \$653.87            | \$0.00             | \$653.87          |      | \$536.16             |
| PRODUCT CA | TEGORY: MUTUAL FUND 12B1   | <u> </u>                             |                      |                     |                    |                   |      |                      |
| 02/22/2018 | BOCK, JOHN                 | BLACKROCK EMERGING MARKETS DIVIDEND  | 0.00                 | 112.63              | 0.00               | 112.63            | 82.0 | 92.36                |
| 02/22/2018 | BOCK, JOHN                 | BLACKROCK MULTI-ASSET INCOME PORTFO  | 0.00                 | 1.09                | 0.00               | 1.09              | 82.0 | 0.89                 |
| 02/22/2018 | BOCK, JOHN                 | FRANKLIN INCOME C                    | 0.00                 | 63.35               | 0.00               | 63.35             | 82.0 | 51.95                |
| / /        | AGUILAR, VERONICA          | JH 529 PORT 2021-2024 A              | 0.00                 | 0.55                | 0.00               | 0.55              | 82.0 | 0.45                 |
| / /        | MENDEZ, JESUS              | JH 529 PORT 2021-2024 A              | 0.00                 | 6.72                | 0.00               | 6.72              | 82.0 | 5.51                 |
| / /        | MENDEZ, JESUS              | JH 529 PORT 2021-2024 B              | 0.00                 | 0.55                | 0.00               | 0.55              | 82.0 | 0.45                 |
| / /        | RODRIGUEZ, TRESHA          | JH 529 PORT 2029-2032 A              | 0.00                 | 0.57                | 0.00               | 0.57              | 82.0 | 0.47                 |
|            |                            | * MUTUAL FUND 12B1 TRAILS SUBTOTAL * | \$0.00               | \$185.46            | \$0.00             | \$185.46          |      | \$152.08             |
|            |                            | *** DIRECT TRANSACTIONS TOTAL ***    | \$1,167,866.74       | \$856.34            | \$0.00             | \$856.34          |      | \$702.20             |

<sup>\*\* -</sup> Indicates adjustment is not included in Totals or Commissions

| DATE       | CLIENT | INVESTMENT                               | INVESTMENT<br>AMOUNT | GROSS<br>COMMISSION | CLEARING<br>CHARGE | NET<br>COMMISSION | RATE   | BROKER<br>COMMISSION |
|------------|--------|--|----------------------|---------------------|--------------------|-------------------|--------|----------------------|
|            |        | ADJUSTME                                 | :NTS                 |                     |                    |                   |        |                      |
|            |        |  |                      |                     |                    |                   |        |                      |
| 03/15/2018 |        | *ALBRIDGE: LIGHT USER                    | 0.00                 |                     |                    |                   |        | -76.00               |
| 03/15/2018 |        | *DOCUSIGN: DOCUSIGN                      | 0.00                 |                     |                    |                   |        | -18.00               |
| 03/15/2018 |        | *E & O INSURANCE: CURRENT MONTH INS      | 0.00                 |                     |                    |                   |        | -300.00              |
| 03/15/2018 |        | *LASER APP: LASER APP                    | 0.00                 |                     |                    |                   |        | -18.00               |
| 03/15/2018 |        | *PERSHING: MF PROSPECTUS MAILING         | 0.00                 |                     |                    |                   |        | -2.70                |
| 03/15/2018 |        | *TECHNOLOGY: ADMIN - A TERRAZAS          | 0.00                 |                     |                    |                   |        | -130.00              |
| 03/15/2018 |        | *TECHNOLOGY: BASIC                       | 0.00                 |                     |                    |                   |        | -180.00              |
|            |        | *** ADJUSTMENTS TOTAL ***                | \$0.00               | \$0.00              | \$0.00             | \$0.00            | )      | \$-724.70            |
|            |        |  |                      |                     |                    | BROKER COMM       | ISSION | TOTALS               |
|            |        |  |                      |                     | Broke              | er Transaction    | s      | \$702.20             |
|            |        |  |                      |                     | Spl:               | it Transaction    | s      | \$0.00               |
|            |        |  |                      |                     | Overrio            | de Transaction    | s      | \$0.00               |
|            |        |  |                      |                     |                    | Adjustment        | s      | \$-724.70            |
|            |        |  |                      |                     |                    | Payroll Dra       | W      | \$0.00               |
|            |        |  |                      |                     |                    | Base Salar        | У      | \$0.00               |
|            |        |  |                      |                     | Prior              | Period Balanc     | е      | \$0.00               |
|            |        |  |                      |                     | F                  | INRA Assessmen    | t      | \$0.00               |
|            |        |  |                      |                     | \$                 | SIPC Assessmen    | t      | \$0.00               |
|            |        | Please Retain for<br>THERE WILL BE NO CH |                      |                     |                    | Balance Forwa     | rd     | \$-22.50             |
|            |        |  |                      |                     | Yea                | ır-to-date Gro    | ss     | \$11,354.20          |
|            |        |  |                      |                     | Year-t             | o-date Earnin     | gs     | \$9,238.32           |