

## COMMISSION STATEMENT July 16, 2018

LINDA BLACK

604 S. King Street SUITE 208 Leesburg, VA 20175 BROKER #: 742

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TRA	NSACTIONS					
PRODUCT	CATEGORY: MUTUAL FUNDS							
07/05/201	8 ***-**-295P - PHILLIPS, ACCOUNT #: 00088393885	AMERICAN FUNDS 02630R732 BUY 2 Units @20.0200	50.00	2.50	0.00	2.50	85.0	2.13
07/02/201	8 ***-**-354I - CALLAGY, LINDA ACCOUNT #: 01001263728	INVESCO SUMMIT FUND - CLASS A BUY 4 Units @22.8900	100.00	5.00	0.00	5.00	85.0	4.25
		* MUTUAL FUNDS SUBTOTAL *	\$150.00	\$7.50	\$0.00	\$7.50		\$6.38
PRODUCT	CATEGORY: VARIABLE ANNUITIES	S						
07/16/201	8 ***-**-805K - EROC BUILDERS	MASS MUTUAL VA BUY 1 Units @0.0000	0.00	16.83	0.00	16.83	85.0	14.31
07/16/201	8 ***-**-94SP - LOUDOUN ACCOUNT #: 825176	MASS MUTUAL VA BUY 1 Units @0.0000	0.00	289.18	0.00	289.18	85.0	245.80
07/16/201	8 ***-**-1204 - DEHAVEN ACCOUNT #: 831107	MASS MUTUAL VA BUY 1 Units @0.0000	0.00	41.13	0.00	41.13	85.0	34.96
07/16/201	8 ***-**-44CL - BLACK, CLIENTS	MASS MUTUAL VA BUY 1 Units @0.0000	0.00	75.44	0.00	75.44	85.0	64.12
		* VARIABLE ANNUITIES SUBTOTAL *	\$0.00	\$422.58	\$0.00	\$422.58		\$359.19
PRODUCT	CATEGORY: RIA							
07/17/201	8 ***-**-33FB - BONNER, RACHEL ACCOUNT #: 676575554	MORNINGSTAR ADVISOR FEE BUY 0 Units @0.0000	325.72	325.72	0.00	325.72	85.0	276.86
07/17/201	8 ***-**-99FB - TARKINGTON, ACCOUNT #: 676589076	MORNINGSTAR ADVISOR FEE BUY 0 Units @0.0000	360.09	360.09	0.00	360.09	85.0	306.08
07/17/201	8 ***-**-25IN - MONTGOMERY, ACCOUNT #: 676610079	MORNINGSTAR ADVISOR FEE BUY 0 Units @0.0000	255.09	255.09	0.00	255.09	85.0	216.83
07/17/201	8 ***-**-31FB - CANTATORE, ACCOUNT #: 676618019	MORNINGSTAR ADVISOR FEE BUY 0 Units @0.0000	222.30	222.30	0.00	222.30	85.0	188.96
07/17/201	8 ***-**-03FB - THOMAS, DYAN ACCOUNT #: 676619921	MORNINGSTAR ADVISOR FEE BUY 0 Units @0.0000	296.34	296.34	0.00	296.34	85.0	251.89
07/17/201	8 ***-**-71IN - DEAHL, JOHN ACCOUNT #: 676672782	MORNINGSTAR ADVISOR FEE BUY 0 Units @0.0000	235.22	235.22	0.00	235.22	85.0	199.94
07/17/201	8 ***-**-35FB - LONGERBEAM, ACCOUNT #: 676682065	MORNINGSTAR ADVISOR FEE BUY 0 Units @0.0000	388.95	388.95	0.00	388.95	85.0	330.61

## COMMISSION STATEMENT July 16, 2018

LINDA BLACK

604 S. King Street SUITE 208 Leesburg, VA 20175 BROKER #: 742

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TRANSACTI	ONS (continu	ued)				
PRODUCT	CATEGORY: RIA (continued)							
07/17/201	8 ***-**-31FB - CANTATORE, ACCOUNT #: 676693040	MORNINGSTAR ADVISOR FEE BUY 0 Units @0.0000	387.76	387.76	0.00	387.76	85.0	329.60
07/17/201	.8 ***-**-337J - SHELL, DAVID ACCOUNT #: 676695675	MORNINGSTAR ADVISOR FEE BUY 0 Units @0.0000	226.18	226.18	0.00	226.18	85.0	192.25
		* RIA SUBTOTAL *	\$2,697.65	\$2,697.65	\$0.00	\$2,697.65		\$2,293.02
PRODUCT	CATEGORY: 529 PLAN							
07/02/201	.8 ***-**-305P - STEWART, DAVID ACCOUNT #: 00085597268	AMERICAN BALANCED FUND-529A BUY 2 Units @28.7400	50.00	2.50	0.00	2.50	85.0	2.13
07/02/201	.8 ***-**-305P - STEWART, DAVID ACCOUNT #: 00085597268	AMERICAN MUTUAL FUND-529A BUY 1 Units @43.0300	25.00	1.25	0.00	1.25	85.0	1.06
07/02/201	.8 ***-**-305P - STEWART, DAVID ACCOUNT #: 00085597268	CAPITAL WORLD GROWTH AND INCOME-529 BUY 0 Units @53.3200	25.00	1.25	0.00	1.25	85.0	1.06
07/16/201	.8 ***-**-185P - QUINN, RENEE ACCOUNT #: 77228874501	NEW YORK 529 TRAILS BUY 0 Units @0.0000	0.00	24.06	0.00	24.06	85.0	20.45
07/02/201	.8 ***-**-305P - STEWART, DAVID ACCOUNT #: 00085597268	SMALLCAP WORLD FUND-529A BUY 0 Units @60.9300	25.00	1.25	0.00	1.25	85.0	1.06
		* 529 PLAN SUBTOTAL *	\$125.00	\$30.31	\$0.00	\$30.31		\$25.76
PRODUCT	CATEGORY: FINANCIAL PLANNIN	G						
07/12/201	8 ***-**-DOFP - MACHADO, MARY	FINANCIAL PLAN BUY 0 Units @0.0000	0.00	500.00	0.00	500.00	85.0	425.00
		* FINANCIAL PLANNING SUBTOTAL *	\$0.00	\$500.00	\$0.00	\$500.00		\$425.00
PRODUCT	CATEGORY: MUTUAL FUND 12B1	TRAILS						
06/30/201	.8 ***-**-888I - MCAULIFFE, ACCOUNT #: 03211627451	CAPITAL APPRECIATION A BUY 0 Units @0.0000	0.00	4.62	0.00	4.62	85.0	3.93
06/30/201	.8 ***-**-888I - MCAULIFFE, ACCOUNT #: 08353017278	EQUITY INCOME FUND, INC. A BUY 0 Units @0.0000	0.00	4.27	0.00	4.27	85.0	3.63
06/30/201	.8 ***-**-888I - MCAULIFFE, ACCOUNT #: 03307543285	GLOBAL FUND A BUY 0 Units @0.0000	0.00	3.67	0.00	3.67	85.0	3.12
06/30/201	.8 ***-**-888I - MCAULIFFE, ACCOUNT #: 08152132614	INTERNATIONAL SMALL COMPANY A BUY 0 Units @0.0000	0.00	2.65	0.00	2.65	85.0	2.25



## COMMISSION STATEMENT July 16, 2018

LINDA BLACK

604 S. King Street SUITE 208 Leesburg, VA 20175 BROKER #: 742

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TRANSACTI	ONS (continue	ed)				
PRODUCT	CATEGORY: MUTUAL FUND 12B1	TRAILS (continued)						
07/01/201	8 ***-**-354I - CALLAGY, LINDA ACCOUNT #: 01001263728	INVESCO SUMMIT FUND - CLASS A BUY 0 Units @0.0000	0.00	3.96	0.00	3.96	85.0	3.37
07/01/201	8 ***-**-354I - CALLAGY, LINDA ACCOUNT #: 01001263728	INVESCO SUMMIT FUND - CLASS P BUY 0 Units @0.0000	0.00	3.36	0.00	3.36	85.0	2.86
06/30/201	.8 ***-**-888I - MCAULIFFE, ACCOUNT #: 08477448342	OPPENHEIMER MAIN STREET SMALL CAP F BUY 0 Units @0.0000	0.00	2.23	0.00	2.23	85.0	1.90
06/30/201	.8 ***-**-888I - MCAULIFFE, ACCOUNT #: 02203498242	OPPENHEIMER U.S. GOVT TR CLASS A BUY 0 Units @0.0000	0.00	1.96	0.00	1.96	85.0	1.67
06/30/201	.8 ***-**-888I - MCAULIFFE, ACCOUNT #: 05901163514	REAL ESTATE FUND A BUY 0 Units @0.0000	0.00	3.01	0.00	3.01	85.0	2.56
07/02/201	.8 ***-**-334I - ESKEW, CAROLYN ACCOUNT #: 7200023141	SAMMONS MF TRAILS BUY 0 Units @0.0000	0.00	27.50	0.00	27.50	85.0	23.38
07/05/201	.8 ***-**-9333 - BONNER, RACHEL ACCOUNT #: 7200027587	SAMMONS MF TRAILS BUY 0 Units @0.0000	0.00	52.15	0.00	52.15	85.0	44.33
		* MUTUAL FUND 12B1 TRAILS SUBTOTAL *	\$0.00	\$109.38	\$0.00	\$109.38		\$93.00
		*** BROKER TRANSACTIONS TOTAL ***	\$2,972.65	\$3,767.42	\$0.00	\$3,767.42		\$3,202.35



## **COMMISSION STATEMENT**

July 16, 2018

LINDA BLACK

604 S. King Street SUITE 208 Leesburg, VA 20175 BROKER #: 742

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
						BROKER COMM	SSION	TOTALS
					Brok	er Transactions		\$3,202.35
					Spl:	it Transactions		\$0.00
					Overri	de Transactions		\$0.00
						Adjustments		\$0.00
						Payroll Draw		\$0.00
						Base Salary		\$0.00
					Prior	Period Balance		\$0.00
					F	INRA Assessment		\$0.00
					:	SIPC Assessment		\$0.00
					Net Co	mmission Earned		\$3,202.35
					Year-to	o-date Earnings		\$76,952.57