



Concorde Investment Services, LLC

09/13/2017
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COMMISSION STATEMENT **September 15, 2017**

ROBERT LUCHSINGER
600 Johnson Ave.
Suite B5
Bohemia, NY 11716

BROKER #: L117
BRANCH: ROBERT LUCHSINGER

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
09/05/2017	KAMPMANN, MURIEL	AM FUNDS ICA C	250.00	2.50	0.00	2.50	95.0	2.38
09/05/2017	KAMPMANN, MURIEL	AM FUNDS WASHINGTON MUTUAL INVESTOR	250.00	2.50	0.00	2.50	95.0	2.38
08/21/2017	PRYDETKO, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	69.71	1.12	0.00	1.12	95.0	1.06
08/21/2017	PRYDETKO, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	33.75	0.54	0.00	0.54	95.0	0.51
08/28/2017	PRYDETKO, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	69.71	1.12	0.00	1.12	95.0	1.06
08/28/2017	PRYDETKO, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	33.75	0.54	0.00	0.54	95.0	0.51
08/21/2017	PRYDETKO, WALTER	OPPENHEIMER GLOBAL A	69.71	1.12	0.00	1.12	95.0	1.06
08/21/2017	PRYDETKO, WALTER	OPPENHEIMER GLOBAL A	33.75	0.54	0.00	0.54	95.0	0.51
08/28/2017	PRYDETKO, WALTER	OPPENHEIMER GLOBAL A	69.71	1.12	0.00	1.12	95.0	1.06
08/28/2017	PRYDETKO, WALTER	OPPENHEIMER GLOBAL A	33.75	0.54	0.00	0.54	95.0	0.51
08/21/2017	PRYDETKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	41.83	0.67	0.00	0.67	95.0	0.64
08/21/2017	PRYDETKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	20.25	0.32	0.00	0.32	95.0	0.30
08/28/2017	PRYDETKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	41.83	0.67	0.00	0.67	95.0	0.64
08/28/2017	PRYDETKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	20.25	0.32	0.00	0.32	95.0	0.30
08/21/2017	PRYDETKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	27.89	0.45	0.00	0.45	95.0	0.43
08/21/2017	PRYDETKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	13.50	0.22	0.00	0.22	95.0	0.21
08/28/2017	PRYDETKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	27.89	0.45	0.00	0.45	95.0	0.43
08/28/2017	PRYDETKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	13.50	0.22	0.00	0.22	95.0	0.21
08/21/2017	PRYDETKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	69.71	1.12	0.00	1.12	95.0	1.06
08/21/2017	PRYDETKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	33.75	0.54	0.00	0.54	95.0	0.51
08/28/2017	PRYDETKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	69.71	1.12	0.00	1.12	95.0	1.06
08/28/2017	PRYDETKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	33.75	0.54	0.00	0.54	95.0	0.51
* MUTUAL FUNDS SUBTOTAL *			\$1,327.70	\$18.28	\$0.00	\$18.28		\$17.34

NOTES: * - Indicates adjustment is not included in 1099 Earnings
 ** - Indicates adjustment is not included in Totals or Commissions
 ^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
08/28/2017	LENTINI, ANNA	HARTFORD LEADERS PLUS 2	60,000.00	3,300.00	0.00	3,300.00	95.0	3,135.00
09/01/2017	GIGUERE, ELAINE	JNL 468511134	10,000.00	450.00	0.00	450.00	95.0	427.50
08/31/2017	TETA, JODI	JNL NY PERSPECTIVE L	218,054.49	181.71	0.00	181.71	95.0	172.62
08/31/2017	LUCHSINGER, ELIZABETH	JNL NY PERSPECTIVE L	154,655.22	128.88	0.00	128.88	95.0	122.44
08/25/2017	FLANAGAN, BARBARA	JNL PERSPECTIVE II 04/14	4,000.00	220.00	0.00	220.00	95.0	209.00
08/31/2017	LUCHSINGER, ROBERT	JNL PERSPECTIVE II 04/14	94,767.46	19.74	0.00	19.74	95.0	18.75
08/31/2017	STOCCO, ROBERT	JNL PERSPECTIVE II 04/14	40,486.85	8.43	0.00	8.43	95.0	8.01
08/31/2017	HANAK, SUSAN	JNL PERSPECTIVE II 04/14	413,088.14	86.06	0.00	86.06	95.0	81.76
08/31/2017	DEITSCH, PAUL	JNL PERSPECTIVE II 04/14	86,900.33	18.10	0.00	18.10	95.0	17.20
08/31/2017	GUARINO, CARMINE	JNL PERSPECTIVE II 04/14	188,749.86	39.32	0.00	39.32	95.0	37.35
08/31/2017	FLANAGAN, BARBARA	JNL PERSPECTIVE II 04/14	217,132.53	45.24	0.00	45.24	95.0	42.98
08/31/2017	YETTER, DEBRA	JNL PERSPECTIVE II 04/14	26,366.90	5.49	0.00	5.49	95.0	5.22
09/01/2017	SMITH, GARY	JNL PERSPECTIVE II 04/14	1,000.00	70.00	0.00	70.00	95.0	66.50
08/31/2017	KAMPMANN, ROBERT	JNL PERSPECTIVE II 04/14	358,663.58	74.72	0.00	74.72	95.0	70.98
08/31/2017	KAMPMANN, ROBERT	JNL PERSPECTIVE II 04/14	235,858.03	49.14	0.00	49.14	95.0	46.68
08/23/2017	SMITH, ROSEMARY	PAC LIFE INNOVATIVE SELECT NY	0.00	689.64	0.00	689.64	95.0	655.16
08/24/2017	DEPTULA, SUSAN	PAC LIFE INNOVATIVE SELECT NY	0.00	564.88	0.00	564.88	95.0	536.64
08/25/2017	FLANAGAN, BARBARA	PACIFIC CHOICE	0.00	70.00	0.00	70.00	95.0	66.50
08/30/2017	YBAY, ERLINDA	SBL SECURE DESIGNS VA	114,210.44	95.18	0.00	95.18	95.0	90.42
08/30/2017	ROBERTO, ROBERT	SBL SECURE DESIGNS VA	12,663.91	2.64	0.00	2.64	95.0	2.51
08/30/2017	KNAACK, JOHN	SBL SECURE DESIGNS VA	121,374.61	101.14	0.00	101.14	95.0	96.08
08/30/2017	ROBERTO, RICHARD	SBL SECURE DESIGNS VA	12,753.38	2.66	0.00	2.66	95.0	2.53
08/07/2017	SALANITRO, ISABEL	TRANSAMERICA LIBERTY	6,186.90	5.16	0.00	5.16	95.0	4.90
08/13/2017	PUMA, ANN	TRANSAMERICA LIBERTY	36,984.86	30.82	0.00	30.82	95.0	29.28
08/15/2017	MAZZA, JOSEPH	TRANSAMERICA LIBERTY	109,016.24	90.85	0.00	90.85	95.0	86.31
08/30/2017	LUCHSINGER, JANE	TRANSAMERICA LIBERTY	14,351.64	11.96	0.00	11.96	95.0	11.36
* VARIABLE ANNUITIES SUBTOTAL *			\$2,537,265.37	\$6,361.76	\$0.00	\$6,361.76		\$6,043.68
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
08/17/2017	MCKENNA, STEPHANIE	EATON VANCE FLOATING RATE FUND CLAS	0.00	0.01	0.00	0.01	95.0	0.01
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *			\$0.00	\$0.01	\$0.00	\$0.01		\$0.01
*** BROKER TRANSACTIONS TOTAL ***			\$2,538,593.07	\$6,380.05	\$0.00	\$6,380.05		\$6,061.03

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>VERRIDE TRANSACTIONS</u>								
BROKER: L149-ROBERT LUCHSINGER #388								
08/31/2017	MANNETTA, VIRGINIA	JOHN HANCOCK LIFE INS CO	121,064.02	100.89	0.00	100.89	0.0	40.36
08/31/2017	NEVIN, NANCY	JNL NY PERSPECTIVE L	227,143.52	189.29	0.00	189.29	0.0	75.72
* L149-ROBERT LUCHSINGER SUBTOTAL *			\$348,207.54	\$290.18	\$0.00	\$290.18		\$116.08
*** OVERRIDE TRANSACTIONS TOTAL ***			\$348,207.54	\$290.18	\$0.00	\$290.18		\$116.08

ADJUSTMENTS

09/15/2017		*CONCIERGE SVC: 197456 HAMLIN	0.00					-50.00
09/15/2017		*CONCIERGE SVC: 198754 GIGUERE	0.00					-50.00
09/15/2017		*E & O INSURANCE: CURRENT MONTH INS	0.00					-300.00
09/15/2017		*TECHNOLOGY: CURRENT MONTH TECH	0.00					-275.00
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00	\$0.00	\$0.00		\$-675.00

BROKER COMMISSION TOTALS

Broker Transactions	\$6,061.03
Split Transactions	\$0.00
Override Transactions	\$116.08
Adjustments	\$-675.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$5,502.11
Year-to-date Gross	\$164,280.91
Year-to-date Earnings	\$157,108.91

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