



# COMMISSION STATEMENT

## February 26, 2018

JON HEDDLESON  
1021 Park Ave.  
Elyria, OH 44035

BROKER #: A55  
BRANCH #01001 - LifeMark Home Office

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
02/15/2018	***-**-48IN - COOPER, BRIANNE	AMERICAN BALANCED FUND-A	25.00	1.25	0.00	1.25	80.0	1.00
	ACCOUNT #: 00086664615	BUY 1 Units @28.9200						
02/16/2018	***-**-88IN - HAYES, JOSHUA	AMERICAN FUNDS 2050 TARGET DATE-A	150.00	7.50	0.00	7.50	80.0	6.00
	ACCOUNT #: 00086747463	BUY 9 Units @16.4900						
02/13/2018	***-**-99IN - ENDERLE, ANGELA	AMERICAN GLOBAL BALANCED CLASS A	100.00	3.75	0.00	3.75	80.0	3.00
	ACCOUNT #: 00085935182	BUY 3 Units @33.8800						
02/15/2018	***-**-14CL - HEDDELSON,	AMERICAN GLOBAL BALANCED CLASS A	25.00	1.25	0.00	1.25	80.0	1.00
	ACCOUNT #: 00085916338	BUY 1 Units @35.0300						
02/15/2018	***-**-05IN - LEIKALA, JOSH	AMERICAN GLOBAL BALANCED CLASS A	25.00	1.25	0.00	1.25	80.0	1.00
	ACCOUNT #: 00085956564	BUY 1 Units @35.0300						
02/16/2018	***-**-37IN - SALSURY, SARAH	AMERICAN HIGH-INCOME TRUST-C	8.00	0.08	0.00	0.08	80.0	0.06
	ACCOUNT #: 00088864053	BUY 1 Units @10.2900						
02/13/2018	***-**-39IN - ENDERLE, CHAD	CAPITAL INCOME BUILDER-A	50.00	1.88	0.00	1.88	80.0	1.50
	ACCOUNT #: 00085935118	BUY 1 Units @64.3800						
02/13/2018	***-**-75IN - WELLS, CAROL	CAPITAL INCOME BUILDER-A	75.00	3.75	0.00	3.75	80.0	3.00
	ACCOUNT #: 00953303928	BUY 1 Units @65.2300						
02/15/2018	***-**-77IN - CULVER, VICTORIA	CAPITAL INCOME BUILDER-A	50.00	2.50	0.00	2.50	80.0	2.00
	ACCOUNT #: 00085376656	BUY 1 Units @66.2600						
02/16/2018	***-**-37IN - SALSURY, SARAH	CAPITAL WORLD BOND FUND-C	10.00	0.10	0.00	0.10	80.0	0.08
	ACCOUNT #: 00088864053	BUY 1 Units @19.9100						
02/12/2018	***-**-80IN - GRIMM, JEFFREY	CAPITAL WORLD GROWTH AND INCOME FUN	25.00	0.69	0.00	0.69	80.0	0.55
	ACCOUNT #: 00978003628	BUY 0 Units @52.9500						
02/13/2018	***-**-75IN - WELLS, CAROL	CAPITAL WORLD GROWTH AND INCOME FUN	75.00	3.75	0.00	3.75	80.0	3.00
	ACCOUNT #: 00977979325	BUY 1 Units @54.3100						
02/15/2018	***-**-77IN - CULVER, VICTORIA	CAPITAL WORLD GROWTH AND INCOME FUN	50.00	2.50	0.00	2.50	80.0	2.00
	ACCOUNT #: 00085376656	BUY 1 Units @55.9700						
02/12/2018	***-**-83IN - GRIMM, LISA	FRANKLIN INCOME FUND CLASS A	25.00	1.00	0.00	1.00	80.0	0.80
	ACCOUNT #: 000090233211843	BUY 10 Units @2.4100						
02/16/2018	***-**-439B - KOETH, JEFFREY	FRANKLIN INTERNATIONAL GROWTH FUND	19.50	0.20	0.00	0.20	80.0	0.16
	ACCOUNT #: 000000000008882	BUY 1 Units @14.6300						
02/16/2018	***-**-728B - SPENCER, KRISTEN	FRANKLIN INTERNATIONAL GROWTH FUND	11.25	0.11	0.00	0.11	80.0	0.09
	ACCOUNT #: 000000000008918	BUY 1 Units @14.6300						



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<b><u>BROKER TRANSACTIONS (continued)</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS (continued)</u></b>								
02/16/2018	***-**-50IN - PIEHL, DAVID	FRANKLIN INTERNATIONAL GROWTH FUND	52.50	0.53	0.00	0.53	80.0	0.42
	ACCOUNT #: 00000000010241	BUY 4 Units @14.6300						
02/16/2018	***-**-39IN - KOETH, JEFFREY	FRANKLIN SMALL CAP VALUE C	48.10	0.48	0.00	0.48	80.0	0.38
	ACCOUNT #: 000000000871133	BUY 1 Units @48.6500						
02/16/2018	***-**-28IN - SPENCER, KRISTEN	FRANKLIN SMALL CAP VALUE C	27.75	0.28	0.00	0.28	80.0	0.22
	ACCOUNT #: 000000000871172	BUY 1 Units @48.6500						
02/16/2018	***-**-50IN - PIEHL, DAVID	FRANKLIN SMALL CAP VALUE C	129.50	1.30	0.00	1.30	80.0	1.04
	ACCOUNT #: 000000000871792	BUY 3 Units @48.6500						
02/16/2018	***-**-439B - KOETH, JEFFREY	FRANKLIN STRATEGIC INCOME C	23.40	0.23	0.00	0.23	80.0	0.18
	ACCOUNT #: 000000001352576	BUY 2 Units @9.7300						
02/16/2018	***-**-728B - SPENCER, KRISTEN	FRANKLIN STRATEGIC INCOME C	13.50	0.14	0.00	0.14	80.0	0.11
	ACCOUNT #: 000000001353604	BUY 1 Units @9.7300						
02/16/2018	***-**-50IN - PIEHL, DAVID	FRANKLIN STRATEGIC INCOME C	63.00	0.63	0.00	0.63	80.0	0.50
	ACCOUNT #: 000000001393228	BUY 6 Units @9.7300						
02/16/2018	***-**-439B - KOETH, JEFFREY	FRK AGE HIGH INC FND - CL C	10.40	0.10	0.00	0.10	80.0	0.08
	ACCOUNT #: 000000001268592	BUY 6 Units @1.8900						
02/16/2018	***-**-50IN - PIEHL, DAVID	FRK AGE HIGH INC FND - CL C	28.00	0.28	0.00	0.28	80.0	0.22
	ACCOUNT #: 000000001283074	BUY 15 Units @1.8900						
02/15/2018	***-**-07IN - WATSON, SANDRA	FRK TEMP FOUNDING FUNDS ALLOC FND C	100.00	5.00	0.00	5.00	80.0	4.00
	ACCOUNT #: 000000001717103	BUY 6 Units @15.5100						
02/15/2018	***-**-27IN - DIETERICH, DONNA	GLOBAL BALANCED FUND-529A	50.00	2.13	0.00	2.13	80.0	1.70
	ACCOUNT #: 00085649975	BUY 1 Units @34.7300						
02/15/2018	***-**-27IN - DIETERICH, DONNA	GLOBAL BALANCED FUND-529A	50.00	2.13	0.00	2.13	80.0	1.70
	ACCOUNT #: 00085650042	BUY 1 Units @34.7300						
02/12/2018	***-**-83IN - GRIMM, LISA	GLOBAL OPPORTUNITIES A	25.00	1.19	0.00	1.19	80.0	0.95
	ACCOUNT #: 02155916636	BUY 0 Units @0.0000						
02/16/2018	***-**-37IN - SALSBUURY, SARAH	INTERMEDIATE BOND FUND OF AMERICA-A	9.00	0.18	0.00	0.18	80.0	0.14
	ACCOUNT #: 00088864053	BUY 1 Units @13.5100						
02/16/2018	***-**-37IN - SALSBUURY, SARAH	INTERNATIONAL GROWTH AND INCOME-C	15.00	0.15	0.00	0.15	80.0	0.12
	ACCOUNT #: 00088864053	BUY 0 Units @35.8900						
02/13/2018	***-**-39IN - ENDERLE, CHAD	NEW PERSPECTIVE FUND-A	100.00	3.75	0.00	3.75	80.0	3.00
	ACCOUNT #: 00085935118	BUY 2 Units @45.8800						



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<b><u>BROKER TRANSACTIONS (continued)</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS (continued)</u></b>								
02/16/2018	***-**-37IN - SALSURY, SARAH	NEW PERSPECTIVE FUND-C	8.00	0.08	0.00	0.08	80.0	0.06
	ACCOUNT #: 00088864053	BUY 0 Units @43.3300						
02/13/2018	***-**-99IN - ENDERLE, ANGELA	NEW WORLD FUND-A	50.00	1.88	0.00	1.88	80.0	1.50
	ACCOUNT #: 00085935182	BUY 1 Units @69.9500						
02/15/2018	***-**-14CL - HEDDELSON,	NEW WORLD FUND-A	25.00	1.25	0.00	1.25	80.0	1.00
	ACCOUNT #: 00085916338	BUY 0 Units @73.2200						
02/16/2018	***-**-37IN - SALSURY, SARAH	NEW WORLD FUND-C	6.00	0.06	0.00	0.06	80.0	0.05
	ACCOUNT #: 00088864053	BUY 0 Units @66.5000						
02/26/2018	***-**-79IN - HARTLEY,	PIMCO ALL ASSET ALL AUTHORITY A	44.00	1.77	0.00	1.77	80.0	1.42
	ACCOUNT #: 04006018289	BUY 0 Units @0.0000						
02/15/2018	***-**-48IN - COOPER, BRIANNE	SMALLCAP WORLD FUND-A	25.00	1.25	0.00	1.25	80.0	1.00
	ACCOUNT #: 00086664615	BUY 0 Units @60.5300						
02/16/2018	***-**-37IN - SALSURY, SARAH	SMALLCAP WORLD FUND-C	28.00	0.28	0.00	0.28	80.0	0.22
	ACCOUNT #: 00088864053	BUY 1 Units @50.2900						
02/16/2018	***-**-439B - KOETH, JEFFREY	TEM EMERGING MARKETS SMALL CAP FD -	10.40	0.10	0.00	0.10	80.0	0.08
	ACCOUNT #: 000000000110611	BUY 1 Units @14.6100						
02/16/2018	***-**-728B - SPENCER, KRISTEN	TEM EMERGING MARKETS SMALL CAP FD -	6.00	0.06	0.00	0.06	80.0	0.05
	ACCOUNT #: 000000000110700	BUY 0 Units @14.6100						
02/16/2018	***-**-50IN - PIEHL, DAVID	TEM EMERGING MARKETS SMALL CAP FD -	28.00	0.28	0.00	0.28	80.0	0.22
	ACCOUNT #: 000000000114924	BUY 2 Units @14.6100						
02/16/2018	***-**-39IN - KOETH, JEFFREY	TEM GLOBAL TOTAL RETURN FUND - CLAS	18.20	0.18	0.00	0.18	80.0	0.14
	ACCOUNT #: 000000000199772	BUY 2 Units @12.0500						
02/16/2018	***-**-50IN - PIEHL, DAVID	TEM GLOBAL TOTAL RETURN FUND - CLAS	49.00	0.49	0.00	0.49	80.0	0.39
	ACCOUNT #: 000000000199784	BUY 4 Units @12.0500						
02/16/2018	***-**-28IN - SPENCER, KRISTEN	TEM GLOBAL TOTAL RETURN FUND - CLAS	10.50	0.11	0.00	0.11	80.0	0.09
	ACCOUNT #: 000000000199796	BUY 1 Units @12.0500						
02/13/2018	***-**-99IN - ENDERLE, ANGELA	THE INVESTMENT COMPANY OF AMERICA-A	50.00	1.88	0.00	1.88	80.0	1.50
	ACCOUNT #: 00085935182	BUY 1 Units @42.4500						
02/13/2018	***-**-39IN - ENDERLE, CHAD	WASHINGTON MUTUAL INVESTORS FUND-A	50.00	1.88	0.00	1.88	80.0	1.50
	ACCOUNT #: 00085935118	BUY 1 Units @47.6900						
02/15/2018	***-**-14CL - HEDDELSON,	WASHINGTON MUTUAL INVESTORS FUND-A	25.00	1.25	0.00	1.25	80.0	1.00
	ACCOUNT #: 00085916338	BUY 1 Units @49.3700						



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<b><u>BROKER TRANSACTIONS (continued)</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS (continued)</u></b>								
02/16/2018	***-**-37IN - SALSURY, SARAH	WASHINGTON MUTUAL INVESTORS FUND-C	16.00	0.16	0.00	0.16	80.0	0.13
	ACCOUNT #: 00088864053	BUY 0 Units @45.8800						
		<b>* MUTUAL FUNDS SUBTOTAL *</b>	<b>\$1,918.00</b>	<b>\$63.02</b>	<b>\$0.00</b>	<b>\$63.02</b>		<b>\$50.35</b>
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
02/22/2018	***-**-86IN - DOLAN, LINDA	METLIFE INVESTORS USA VA	750.00	2.85	0.00	2.85	80.0	2.28
	ACCOUNT #: 230003178	BUY 1 Units @750.0000						
02/22/2018	***-**-50IN - ANDERSON, DAVID	METLIFE INVESTORS USA VA	225.00	0.86	0.00	0.86	80.0	0.69
	ACCOUNT #: 230003240	BUY 1 Units @225.0000						
02/22/2018	***-**-75IN - WELSCH, REGINA	METLIFE INVESTORS USA VA	50.00	0.19	0.00	0.19	80.0	0.15
	ACCOUNT #: 230003249	BUY 1 Units @50.0000						
02/22/2018	***-**-19IN - RIEGLER,	METLIFE INVESTORS USA VA	250.00	2.50	0.00	2.50	80.0	2.00
	ACCOUNT #: 230004789	BUY 1 Units @250.0000						
02/12/2018	***-**-80IN - MELVIN, JOEL	PACIFIC LIFE CUSIP 69448B175-NFS	100.00	1.20	0.00	1.20	80.0	0.96
	ACCOUNT #: VM16004537	BUY 0 Units @0.0000						
		<b>* VARIABLE ANNUITIES SUBTOTAL *</b>	<b>\$1,375.00</b>	<b>\$7.60</b>	<b>\$0.00</b>	<b>\$7.60</b>		<b>\$6.08</b>
<b><u>PRODUCT CATEGORY: VARIABLE UNIVERSAL LIFE</u></b>								
02/21/2018	***-**-31IN - ARMENTROUT,	VOYA INS TRAILS	0.00	121.52	0.00	121.52	80.0	97.22
		BUY 1 Units @0.0000						
		<b>* VARIABLE UNIVERSAL LIFE SUBTOTAL *</b>	<b>\$0.00</b>	<b>\$121.52</b>	<b>\$0.00</b>	<b>\$121.52</b>		<b>\$97.22</b>
<b><u>PRODUCT CATEGORY: 529 PLAN</u></b>								
02/15/2018	***-**-43IN - SCHNEIDER,	CAPITAL INCOME BUILDER-529A	66.00	2.81	0.00	2.81	80.0	2.25
	ACCOUNT #: 00083718452	BUY 1 Units @65.7100						
02/15/2018	***-**-43IN - SCHNEIDER,	CAPITAL WORLD GROWTH AND INCOME-529	66.00	2.81	0.00	2.81	80.0	2.25
	ACCOUNT #: 00083718452	BUY 1 Units @55.3400						
02/15/2018	***-**-55IN - CZECH, MANDY	EUROPACIFIC GROWTH FUND-529A	75.00	3.75	0.00	3.75	80.0	3.00
	ACCOUNT #: 00084938764	BUY 1 Units @60.9300						
02/15/2018	***-**-27IN - DIETERICH, DONNA	FUNDAMENTAL INVESTORS-529A	25.00	1.06	0.00	1.06	80.0	0.85
	ACCOUNT #: 00085649975	BUY 0 Units @67.2200						
02/15/2018	***-**-27IN - DIETERICH, DONNA	FUNDAMENTAL INVESTORS-529A	25.00	1.06	0.00	1.06	80.0	0.85
	ACCOUNT #: 00085650042	BUY 0 Units @67.2200						



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<b><u>BROKER TRANSACTIONS (continued)</u></b>								
<b><u>PRODUCT CATEGORY: 529 PLAN (continued)</u></b>								
02/15/2018	***--27IN - DIETERICH, DONNA	NEW PERSPECTIVE FUND-529A	50.00	2.13	0.00	2.13	80.0	1.70
	ACCOUNT #: 00085649975	BUY 1 Units @47.0200						
02/15/2018	***--27IN - DIETERICH, DONNA	NEW PERSPECTIVE FUND-529A	50.00	2.13	0.00	2.13	80.0	1.70
	ACCOUNT #: 00085650042	BUY 1 Units @47.0200						
02/15/2018	***--43IN - SCHNEIDER,	NEW WORLD FUND-529A	68.00	2.89	0.00	2.89	80.0	2.31
	ACCOUNT #: 00083718452	BUY 1 Units @72.0100						
02/15/2018	***--27IN - DIETERICH, DONNA	THE NEW ECONOMY FUND-529A	50.00	2.13	0.00	2.13	80.0	1.70
	ACCOUNT #: 00085649975	BUY 1 Units @49.6300						
02/15/2018	***--27IN - DIETERICH, DONNA	THE NEW ECONOMY FUND-529A	50.00	2.13	0.00	2.13	80.0	1.70
	ACCOUNT #: 00085650042	BUY 1 Units @49.6300						
* 529 PLAN SUBTOTAL *			\$525.00	\$22.90	\$0.00	\$22.90		\$18.31
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u></b>								
02/10/2018	***--79IN - TODD, SANDRA	PACIFIC LIFE VALUE	0.00	25.32	0.00	25.32	80.0	20.26
	ACCOUNT #: VR06087980	BUY 0 Units @0.0000						
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *			\$0.00	\$25.32	\$0.00	\$25.32		\$20.26
*** BROKER TRANSACTIONS TOTAL ***			\$3,818.00	\$240.36	\$0.00	\$240.36		\$192.22



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			INVESTMENT	GROSS	CLEARING	NET	BROKER	
DATE	CLIENT	INVESTMENT	AMOUNT	COMMISSION	CHARGE	COMMISSION	RATE	COMMISSION
<div>BROKER COMMISSION TOTALS</div>								
						Broker Transactions		\$192.22
						Split Transactions		\$0.00
						Override Transactions		\$0.00
						Adjustments		\$0.00
						Payroll Draw		\$0.00
						Base Salary		\$0.00
						Prior Period Balance		\$18.07
						FINRA Assessment		\$0.00
						SIPC Assessment		\$0.00
						Net Commission Earned		\$210.29
						Year-to-date Earnings		\$0.00