

**COMMISSION STATEMENT****August 31, 2018**JOSEPH (TERRY), M132 MANN  
219 E. 31st StreetBROKER #: M132  
BRANCH: JOSEPH "TERRY" MANN

Savannah, GA 31401

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>DIRECT TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
08/15/2018	PAI, YOGISH	AM FUNDS AMCAP C	125.00	1.25	0.00	1.25	91.0	1.14
08/16/2018	MOORE, MAX	AM FUNDS EUROPACIFIC GROWTH FUND A	100.00	2.75	0.00	2.75	91.0	2.50
08/15/2018	DUNLAP, TONY	AM FUNDS GROWTH FUND OF AMERICA A	50.00	1.88	0.00	1.88	91.0	1.71
08/15/2018	COLLINS, REGENA	AM FUNDS ICA A	85.00	3.19	0.00	3.19	91.0	2.90
08/15/2018	PAI, YOGISH	AM FUNDS NEW ECONOMY C	125.00	1.25	0.00	1.25	91.0	1.14
08/15/2018	DUNLAP, TONY	AM FUNDS NEW WORLD A	50.00	1.88	0.00	1.88	91.0	1.71
08/15/2018	PAI, YOGISH	AM FUNDS SMALLCAP WORLD C	125.00	1.25	0.00	1.25	91.0	1.14
08/16/2018	GALLAGHER, RYAN	AM FUNDS SMALLCAP WORLD C	50.00	0.50	0.00	0.50	91.0	0.46
08/15/2018	COLLINS, JAMES	AM FUNDS WASHINGTON MUTUAL INVESTOR	85.00	3.19	0.00	3.19	91.0	2.90
08/06/2018	HADAWAY, DEBORAH	AMERICAN HIGH-INCOME MUNI BOND FUND	100.00	1.00	0.00	1.00	91.0	0.91
/ /	GAMBRELL, PERRY	OPPENHEIMER DISCOVERY C	0.00	2.92	0.00	2.92	91.0	2.66
<b>* MUTUAL FUNDS SUBTOTAL *</b>			<b>\$895.00</b>	<b>\$21.06</b>	<b>\$0.00</b>	<b>\$21.06</b>		<b>\$19.17</b>
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
08/15/2018	WARSTADT, ELIZABETH	PRU PREMIER RETIREMENT B	2,000.00	140.00	0.00	140.00	91.0	127.40
<b>* VARIABLE ANNUITIES SUBTOTAL *</b>			<b>\$2,000.00</b>	<b>\$140.00</b>	<b>\$0.00</b>	<b>\$140.00</b>		<b>\$127.40</b>
<b><u>PRODUCT CATEGORY: VARIABLE UNIVERSAL LIFE</u></b>								
08/10/2018	MANN, JOSEPH(TERRY)	PAC LIFE VUL	300.00	6.00	0.00	6.00	91.0	5.46
<b>* VARIABLE UNIVERSAL LIFE SUBTOTAL *</b>			<b>\$300.00</b>	<b>\$6.00</b>	<b>\$0.00</b>	<b>\$6.00</b>		<b>\$5.46</b>
<b><u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u></b>								
07/31/2018	HEALEY, BRIAN	EATON VANCE NATL MUNI INCOME C	0.00	0.63	0.00	0.63	91.0	0.57
07/31/2018	HEALEY, BRIAN	EATON VANCE NATL MUNI INCOME C	0.00	0.21	0.00	0.21	91.0	0.19
<b>* MUTUAL FUND 12B1 TRAILS SUBTOTAL *</b>			<b>\$0.00</b>	<b>\$0.84</b>	<b>\$0.00</b>	<b>\$0.84</b>		<b>\$0.76</b>
<b>*** DIRECT TRANSACTIONS TOTAL ***</b>			<b>\$3,195.00</b>	<b>\$167.90</b>	<b>\$0.00</b>	<b>\$167.90</b>		<b>\$152.79</b>

NOTES: \* - Indicates adjustment is not included in 1099 Earnings

\*\* - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount &amp; Gross Commission displayed

**BROKER COMMISSION TOTALS**

Broker Transactions	\$152.79
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$152.79
Year-to-date Gross	\$39,441.33
Year-to-date Earnings	\$35,897.39