

## **COMMISSION STATEMENT**

August 31, 2017

WILLIAM WALSH
2565 West Maple

Troy, MI 48084

BROKER #: W127 Terminated 08/17/2017
BRANCH: WILLIAM WALSH

| DATE       | CLIENT                                  | INVESTMENT                                | INVESTMENT<br>AMOUNT | GROSS<br>COMMISSION | CLEARING<br>CHARGE | NET<br>COMMISSION | RATE | BROKER<br>COMMISSION |  |  |
|------------|---|---|----------------------|---------------------|--------------------|-------------------|------|----------------------|--|--|
|            |   | BROKER TRAN                               | SACTIONS             |                     |                    |                   |      |                      |  |  |
|            |   |   |                      |                     |                    |                   |      |                      |  |  |
|            | TEGORY: VARIABLE ANN ACADEMY MANAGEMENT |   | 1 000 162 27         | 207.16              | 0.00               | 207.16            | 0.0  | 0.00                 |  |  |
| / /        |   | NW RETIREMENT CLR ADVANTAGE               | 1,008,163.37         |                     |                    | 207.16            |      |                      |  |  |
| / /        | PREMIERE PACKAGING                      | NWL FLEX ADVANTAGE                        | 1,132,895.12         | 116.39              | 0.00               | 116.39            | 0.0  | 0.00                 |  |  |
| / /        | PREMIERE PACKAGING                      | NWL FLEX ADVANTAGE                        | 2,176,039.35         | 223.57              | 0.00               | 223.57            | 0.0  | 0.00                 |  |  |
| / /        | SHAW & SLAVSKY                          | NWL FLEX ADVANTAGE                        | 2,907,087.81         | 597.35              | 0.00               | 597.35            | 0.0  | 0.00                 |  |  |
| / /        | MARYSVILLE ETHANOL                      | NWL FLEX ADVANTAGE                        | 1,717,273.83         | 352.86              | 0.00               | 352.86            | 0.0  | 0.00                 |  |  |
| / /        | MARYSVILLE ETHANOL                      | NWL FLEX ADVANTAGE                        | 590,932.06           | 121.42              | 0.00               | 121.42            | 0.0  | 0.00                 |  |  |
| / /        | COMMUNITY HOUSE                         | NWL FLEX ADVANTAGE                        | 48,085.21            | 9.88                | 0.00               | 9.88              | 0.0  | 0.00                 |  |  |
| / /        | SHAW & SLAVSKY                          | NWL POOLED FXD                            | 14,384.72            | 2.96                | 0.00               | 2.96              | 0.0  | 0.00                 |  |  |
| / /        | COMMUNITY HOUSE                         | NWL POOLED FXD                            | 325.83               | 0.07                | 0.00               | 0.07              | 0.0  | 0.00                 |  |  |
| / /        | DETROIT CONNECTION                      | NWL RETIREMENT INNOVATOR                  | 483,207.41           | 119.15              | 0.00               | 119.15            | 0.0  | 0.00                 |  |  |
| / /        | DETROIT CONNECTION                      | NWL SELF DIRECTED BROKERAGE GRP           | 49,437.92            | 12.19               | 0.00               | 12.19             | 0.0  | 0.00                 |  |  |
| / /        | MARYSVILLE ETHANOL                      | NWL SELF DIRECTED BROKERAGE GRP           | 94,210.05            | 19.36               | 0.00               | 19.36             | 0.0  | 0.00                 |  |  |
| 07/31/2017 | SENGSTOCK, KATHLEEN                     | PAC LIFE PACIFIC CHOICE                   | 0.00                 | 562.37              | 0.00               | 562.37            | 0.0  | 0.00                 |  |  |
|            |   | * VARIABLE ANNUITIES SUBTOTAL *           | \$10,222,042.68      | \$2,344.73          | \$0.00             | \$2,344.73        |      | \$0.00               |  |  |
| PRODUCT CA | TEGORY: VARIABLE ANN                    | UITY 12B1 TRAILS                          |                      |                     |                    |                   |      |                      |  |  |
| 07/31/2017 | WALSH, VARIOUS                          | JOHN HANCOCK LIFE INS CO                  | 0.00                 | 19.11               | 0.00               | 19.11             | 0.0  | 0.00                 |  |  |
| 07/31/2017 | WALSH, VARIOUS                          | MUTUAL OF OMAHA INS CO                    | 0.00                 | 13.36               | 0.00               | 13.36             | 0.0  | 0.00                 |  |  |
| 07/31/2017 | EVSSON EMP RET PLAN                     | MUTUAL OF OMAHA INS CO                    | 0.00                 | 156.84              | 0.00               | 156.84            | 0.0  | 0.00                 |  |  |
| 08/10/2017 | BROOKS, MARGERY                         | PAC LIFE VALUE                            | 0.00                 | 36.41               | 0.00               | 36.41             | 0.0  | 0.00                 |  |  |
|            |   | * VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL * | \$0.00               | \$225.72            | \$0.00             | \$225.72          |      | \$0.00               |  |  |
|            |   | *** BROKER TRANSACTIONS TOTAL ***         | \$10,222,042.68      | \$2,570.45          | \$0.00             | \$2,570.45        |      | \$0.00               |  |  |

<sup>\*\* -</sup> Indicates adjustment is not included in Totals or Commissions

<sup>^</sup>Date - Split Trade - full Investment Amount & Gross Commission displayed

## BROKER COMMISSION TOTALS

| Broker   | Transactions  | \$0.00 |
|----------|---------------|--------|
| Split    | Transactions  | \$0.00 |
| Override | Transactions  | \$0.00 |
|          | Adjustments   | \$0.00 |
|          | Payroll Draw  | \$0.00 |
|          | Base Salary   | \$0.00 |
| Prior P  | eriod Balance | \$0.00 |
| FIN      | RA Assessment | \$0.00 |
| SI       | PC Assessment | \$0.00 |

Please Retain for Your Records
THERE WILL BE NO CHECK THIS PERIOD

| Balance Forward       | \$0.00      |
|-----------------------|-------------|
| Year-to-date Gross    | \$99,513.55 |
| Year-to-date Earnings | \$83,782.97 |