

**COMMISSION STATEMENT****January 15, 2018**

WILLIAM CASILLAS, JR
 4120 Rio Bravo
 Ste. 307
 El Paso, TX 79902

BROKER #: C124
 BRANCH: WILLIAM CASILLAS

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: 529 PLANS</u>								
01/02/2018	MENDEZ, JESUS	JH 529 PORT 2021-2024 A	300.00	12.75	0.00	12.75	82.0	10.46
		* 529 PLANS SUBTOTAL *	\$300.00	\$12.75	\$0.00	\$12.75		\$10.46
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
12/29/2017	CASTILLO, SILVA & JOSE	AXA ACCUM 04 PLUS (NQ)	70,471.57	88.09	0.00	88.09	82.0	72.23
12/29/2017	IRREV. TRUST, JOSE & CASTILL	AXA ACCUM 04 PLUS (NQ)	158,869.53	198.59	0.00	198.59	82.0	162.84
12/29/2017	CASTILLO, JOSE	AXA ACCUM 04 PLUS (NQ)	1,183,044.54	1,478.81	0.00	1,478.81	82.0	1,212.62
12/29/2017	BOCK, PATRICIA	AXA ACCUM 06 PLUS (RO IRA)	174,953.12	218.69	0.00	218.69	82.0	179.33
12/29/2017	BOCK, JOHN	AXA ACCUM 06 PLUS (RO IRA)	268,832.73	336.04	0.00	336.04	82.0	275.55
12/29/2017	BOCK, JOHN	AXA ACCUM 06 PLUS (RO IRA)	100,846.76	126.06	0.00	126.06	82.0	103.37
12/29/2017	BOCK, JOHN	AXA ACCUM 06 PLUS (RO IRA)	68,080.70	85.10	0.00	85.10	82.0	69.78
12/29/2017	TALAMANTES, MANUEL	AXA ACCUM 07 PLUS	46,708.61	58.39	0.00	58.39	82.0	47.88
12/29/2017	TALAMANTES, MANUEL	AXA ACCUM PLUS (NQ)	40,809.74	35.71	0.00	35.71	82.0	29.28
12/29/2017	CASTILLO, JOSE	AXA ACCUM PLUS (NQ)	302,230.52	264.45	0.00	264.45	82.0	216.85
12/29/2017	TALAMANTES, MANUEL	AXA RETIREMENT CORNERSTONE 12 SER C	16,759.58	18.85	0.00	18.85	82.0	15.46
01/03/2018	SPINE & REHAB, 401K	GWL GRP ANNUITY 401K	334,321.04	141.97	0.00	141.97	82.0	116.42
12/31/2017	ZACOUR, PAUL	JNL PERSPECTIVE L	69,348.47	57.79	0.00	57.79	82.0	47.39
12/31/2017	CASTILLO, JOSE	JOHN HANCOCK VENTURE	667,932.60	417.46	0.00	417.46	82.0	342.32
12/31/2017	ALVARADO, JOSE	JOHN HANCOCK VENTURE	18,724.22	3.90	0.00	3.90	82.0	3.20
12/31/2017	CASTILLO, JOSE	JOHN HANCOCK VENTURE	73,993.84	46.25	0.00	46.25	82.0	37.93
		* VARIABLE ANNUITIES SUBTOTAL *	\$3,595,927.57	\$3,576.15	\$0.00	\$3,576.15		\$2,932.45
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
12/22/2017	BOCK, JOHN	BLACKROCK EMERGING MARKETS DIVIDEND	0.00	100.32	0.00	100.32	82.0	82.26
12/22/2017	BOCK, JOHN	BLACKROCK MULTI-ASSET INCOME PORTFO	0.00	0.12	0.00	0.12	82.0	0.10
12/21/2017	BOCK, JOHN	FRANKLIN INCOME C	0.00	80.04	0.00	80.04	82.0	65.63
/ /	AGUILAR, VERONICA	JH 529 PORT 2021-2024 A	0.00	0.58	0.00	0.58	82.0	0.48

NOTES: * - Indicates adjustment is not included in 1099 Earnings

** - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS								
/ /	MENDEZ, JESUS	JH 529 PORT 2021-2024 A	0.00	7.09	0.00	7.09	82.0	5.81
/ /	MENDEZ, JESUS	JH 529 PORT 2021-2024 B	0.00	0.76	0.00	0.76	82.0	0.62
/ /	RODRIGUEZ, TRESHA	JH 529 PORT 2029-2032 A	0.00	0.59	0.00	0.59	82.0	0.48
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *			\$0.00	\$189.50	\$0.00	\$189.50		\$155.38
*** DIRECT TRANSACTIONS TOTAL ***			\$3,596,227.57	\$3,778.40	\$0.00	\$3,778.40		\$3,098.29
<u>ADJUSTMENTS</u>								
01/15/2018		*ALBRIDGE: LIGHT USER	0.00					-76.00
01/15/2018		*DOCUSIGN: DOCUSIGN	0.00					-18.00
01/15/2018		*E & O INSURANCE: CURRENT MONTH INS	0.00					-300.00
01/15/2018		*LASER APP: LASER APP	0.00					-18.00
01/15/2018		*TECHNOLOGY: ADMIN - A TERRAZAS	0.00					-130.00
01/15/2018		*TECHNOLOGY: BASIC	0.00					-180.00
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00	\$0.00	\$0.00		\$-722.00

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BROKER COMMISSION TOTALS

Broker Transactions	\$3,098.29
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-722.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$-5.91
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$2,370.38
Year-to-date Gross	\$3,778.40
Year-to-date Earnings	\$3,098.29