

**COMMISSION STATEMENT****June 15, 2018**

THOMAS, F119 FANNING  
29488 WOODWARD AVE  
SUITE 337  
Royal Oak, MI 48073

BROKER #: F119  
BRANCH: THOMAS FANNING

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>DIRECT TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
05/31/2018	KIRCHER, LOIS	JNL PERSPECTIVE L	637,082.65	690.17	0.00	690.17	90.0	621.15
05/31/2018	STARKEL, JOHN	JNL PERSPECTIVE L	606,227.18	656.75	0.00	656.75	90.0	591.08
05/31/2018	STARKEL, JOHN	JOHN HANCOCK VENTURE	105,080.29	21.89	0.00	21.89	90.0	19.70
05/31/2018	SIMON, SUE	JOHN HANCOCK VENTURE	21,869.03	4.56	0.00	4.56	90.0	4.10
04/30/2018	STARKEL, JOHN	PRU AS ADVISOR PLAN II - 1996	115,786.89	24.12	0.00	24.12	90.0	21.71
04/30/2018	STARKEL, JOHN	PRU AS ADVISOR PLAN II - 1996	115,786.89	24.12	0.00	24.12	90.0	21.71
04/30/2018	LANE, JOAN	PRU AS ADVISOR PLAN II - 1996	31,999.17	6.67	0.00	6.67	90.0	6.00
04/30/2018	LANE, JOAN	PRU AS ADVISOR PLAN II - 1996	31,999.17	6.67	0.00	6.67	90.0	6.00
05/31/2018	STARKEL, JOHN	PRU AS ADVISOR PLAN II - 1996	118,097.55	24.60	0.00	24.60	90.0	22.14
05/31/2018	STARKEL, JOHN	PRU AS ADVISOR PLAN II - 1996	118,097.55	24.60	0.00	24.60	90.0	22.14
05/31/2018	LANE, JOAN	PRU AS ADVISOR PLAN II - 1996	32,419.21	6.75	0.00	6.75	90.0	6.08
05/31/2018	LANE, JOAN	PRU AS ADVISOR PLAN II - 1996	32,419.21	6.75	0.00	6.75	90.0	6.08
04/30/2018	GUTTMAN, JAY	PRU AS APEX II	69,813.19	14.54	0.00	14.54	90.0	13.09
04/30/2018	GUTTMAN, JAY	PRU AS APEX II	69,813.19	58.18	0.00	58.18	90.0	52.36
04/30/2018	CHIUCHIARELLI, NINO	PRU AS APEX II	22,626.09	4.71	0.00	4.71	90.0	4.24
04/30/2018	CHIUCHIARELLI, NINO	PRU AS APEX II	22,626.09	18.86	0.00	18.86	90.0	16.97
04/30/2018	SERVENTI, PIETRINA	PRU AS APEX II	340,830.89	284.03	0.00	284.03	90.0	255.63
04/30/2018	SERVENTI, PIETRINA	PRU AS APEX II	340,830.89	71.01	0.00	71.01	90.0	63.91
04/30/2018	SERVENTI, PIETRINA	PRU AS APEX II	110,103.77	91.75	0.00	91.75	90.0	82.58
04/30/2018	SERVENTI, PIETRINA	PRU AS APEX II	110,103.77	22.94	0.00	22.94	90.0	20.65
04/30/2018	ENGINEERED COMP PROD	PRU AS APEX II	100,229.46	83.52	0.00	83.52	90.0	75.17
04/30/2018	ENGINEERED COMP PROD	PRU AS APEX II	100,229.46	20.88	0.00	20.88	90.0	18.79
04/30/2018	KAPLANSKY, C	PRU AS APEX II	180,932.97	150.78	0.00	150.78	90.0	135.70
04/30/2018	KAPLANSKY, C	PRU AS APEX II	180,932.97	37.69	0.00	37.69	90.0	33.92
04/30/2018	GUTTMAN, JAY	PRU AS APEX II	59,526.98	49.61	0.00	49.61	90.0	44.65
04/30/2018	GUTTMAN, JAY	PRU AS APEX II	59,526.98	12.40	0.00	12.40	90.0	11.16

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>DIRECT TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
04/30/2018	SKIBA, ALLEN	PRU AS APEX II	39,723.97	33.10	0.00	33.10	90.0	29.79
04/30/2018	SKIBA, ALLEN	PRU AS APEX II	39,723.97	8.28	0.00	8.28	90.0	7.45
04/30/2018	MEDA, ELIZABETH	PRU AS APEX II	6,736.78	1.40	0.00	1.40	90.0	1.26
04/30/2018	MEDA, ELIZABETH	PRU AS APEX II	6,736.78	5.61	0.00	5.61	90.0	5.05
04/30/2018	LUDOLPH, PAMELA	PRU AS APEX II	1,070,844.43	223.09	0.00	223.09	90.0	200.78
04/30/2018	LUDOLPH, PAMELA	PRU AS APEX II	1,070,844.43	892.37	0.00	892.37	90.0	803.13
04/30/2018	HANSEMANN, RENE	PRU AS APEX II	202,779.08	168.98	0.00	168.98	90.0	152.08
04/30/2018	HANSEMANN, RENE	PRU AS APEX II	202,779.08	42.25	0.00	42.25	90.0	38.03
04/30/2018	BLANCKE, NOELLA	PRU AS APEX II	19,584.83	4.08	0.00	4.08	90.0	3.67
04/30/2018	BLANCKE, NOELLA	PRU AS APEX II	19,584.83	16.32	0.00	16.32	90.0	14.69
04/30/2018	CHIUCHIARELLI, CHERYL	PRU AS APEX II	348,159.83	72.53	0.00	72.53	90.0	65.28
04/30/2018	ALEXANIAN, MISSAKA	PRU AS APEX II	128,487.29	26.77	0.00	26.77	90.0	24.09
04/30/2018	ALEXANIAN, MISSAKA	PRU AS APEX II	128,487.29	107.07	0.00	107.07	90.0	96.36
04/30/2018	KEERSMAEKERS, CHARLES	PRU AS APEX II	42,933.04	8.94	0.00	8.94	90.0	8.05
04/30/2018	KEERSMAEKERS, CHARLES	PRU AS APEX II	42,933.04	26.83	0.00	26.83	90.0	24.15
04/30/2018	KEERSMAEKERS, CHARLES	PRU AS APEX II	42,933.02	8.94	0.00	8.94	90.0	8.05
04/30/2018	KEERSMAEKERS, CHARLES	PRU AS APEX II	42,933.02	26.83	0.00	26.83	90.0	24.15
04/30/2018	CHIUCHIARELLI, CHERYL	PRU AS APEX II	348,159.83	290.13	0.00	290.13	90.0	261.12
04/30/2018	GREKIN, STEVEN	PRU AS APEX II	144,870.10	120.73	0.00	120.73	90.0	108.66
04/30/2018	GREKIN, STEVEN	PRU AS APEX II	144,870.10	30.18	0.00	30.18	90.0	27.16
04/30/2018	COHEN, I WILLIAM	PRU AS APEX II	157,969.02	131.64	0.00	131.64	90.0	118.48
04/30/2018	COHEN, I WILLIAM	PRU AS APEX II	157,969.02	32.91	0.00	32.91	90.0	29.62
04/30/2018	FLEMING, MARY	PRU AS APEX II	6,871.89	5.73	0.00	5.73	90.0	5.16
04/30/2018	FLEMING, MARY	PRU AS APEX II	6,871.89	1.43	0.00	1.43	90.0	1.29
04/30/2018	FLEMING, MARY	PRU AS APEX II	75,114.95	62.60	0.00	62.60	90.0	56.34
04/30/2018	FLEMING, MARY	PRU AS APEX II	75,114.95	15.65	0.00	15.65	90.0	14.09
04/30/2018	LANE, JOAN	PRU AS APEX II	112,505.07	93.75	0.00	93.75	90.0	84.38
04/30/2018	LANE, JOAN	PRU AS APEX II	112,505.07	23.44	0.00	23.44	90.0	21.10
05/16/2018	ENGINEERED COMP PROD	PRU AS APEX II	250.00	0.00	0.00	0.00	90.0	0.00
05/31/2018	GUTTMAN, JAY	PRU AS APEX II	70,317.58	14.65	0.00	14.65	90.0	13.19
05/31/2018	GUTTMAN, JAY	PRU AS APEX II	70,317.58	58.60	0.00	58.60	90.0	52.74
05/31/2018	CHIUCHIARELLI, NINO	PRU AS APEX II	22,836.01	4.76	0.00	4.76	90.0	4.28
05/31/2018	CHIUCHIARELLI, NINO	PRU AS APEX II	22,836.01	19.03	0.00	19.03	90.0	17.13

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<b><u>DIRECT TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
05/31/2018	SERVENTI, PIETRINA	PRU AS APEX II	343,680.78	71.60	0.00	71.60	90.0	64.44
05/31/2018	SERVENTI, PIETRINA	PRU AS APEX II	111,024.28	92.52	0.00	92.52	90.0	83.27
05/31/2018	SERVENTI, PIETRINA	PRU AS APEX II	111,024.28	23.13	0.00	23.13	90.0	20.82
05/31/2018	SERVENTI, PIETRINA	PRU AS APEX II	343,680.78	286.40	0.00	286.40	90.0	257.76
05/31/2018	ENGINEERED COMP PROD	PRU AS APEX II	103,974.02	86.65	0.00	86.65	90.0	77.99
05/31/2018	ENGINEERED COMP PROD	PRU AS APEX II	103,974.02	21.66	0.00	21.66	90.0	19.49
05/31/2018	KAPLANSKY, C	PRU AS APEX II	184,465.32	153.72	0.00	153.72	90.0	138.35
05/31/2018	KAPLANSKY, C	PRU AS APEX II	184,465.32	38.43	0.00	38.43	90.0	34.59
05/31/2018	GUTTMAN, JAY	PRU AS APEX II	60,251.49	50.21	0.00	50.21	90.0	45.19
05/31/2018	GUTTMAN, JAY	PRU AS APEX II	60,251.49	12.55	0.00	12.55	90.0	11.30
05/31/2018	SKIBA, ALLEN	PRU AS APEX II	40,245.50	33.54	0.00	33.54	90.0	30.19
05/31/2018	SKIBA, ALLEN	PRU AS APEX II	40,245.50	8.38	0.00	8.38	90.0	7.54
05/31/2018	MEDA, ELIZABETH	PRU AS APEX II	6,963.91	1.45	0.00	1.45	90.0	1.31
05/31/2018	MEDA, ELIZABETH	PRU AS APEX II	6,963.91	5.80	0.00	5.80	90.0	5.22
05/31/2018	LUDOLPH, PAMELA	PRU AS APEX II	1,074,367.99	223.83	0.00	223.83	90.0	201.45
05/31/2018	LUDOLPH, PAMELA	PRU AS APEX II	1,074,367.99	895.31	0.00	895.31	90.0	805.78
05/31/2018	HANSEMAN, RENE	PRU AS APEX II	204,466.86	170.39	0.00	170.39	90.0	153.35
05/31/2018	HANSEMAN, RENE	PRU AS APEX II	204,466.86	42.60	0.00	42.60	90.0	38.34
05/31/2018	BLANCKE, NOELLA	PRU AS APEX II	19,797.15	4.12	0.00	4.12	90.0	3.71
05/31/2018	BLANCKE, NOELLA	PRU AS APEX II	19,797.15	16.50	0.00	16.50	90.0	14.85
05/31/2018	ALEXANIAN, MISSAKA	PRU AS APEX II	127,755.86	26.62	0.00	26.62	90.0	23.96
05/31/2018	ALEXANIAN, MISSAKA	PRU AS APEX II	127,755.86	106.46	0.00	106.46	90.0	95.81
05/31/2018	KEERSMAEKERS, CHARLES	PRU AS APEX II	42,946.35	8.95	0.00	8.95	90.0	8.06
05/31/2018	KEERSMAEKERS, CHARLES	PRU AS APEX II	42,946.35	26.84	0.00	26.84	90.0	24.16
05/31/2018	KEERSMAEKERS, CHARLES	PRU AS APEX II	42,946.33	8.95	0.00	8.95	90.0	8.06
05/31/2018	KEERSMAEKERS, CHARLES	PRU AS APEX II	42,946.33	26.84	0.00	26.84	90.0	24.16
05/31/2018	CHIUCHIARELLI, CHERYL	PRU AS APEX II	351,220.60	292.68	0.00	292.68	90.0	263.41
05/31/2018	CHIUCHIARELLI, CHERYL	PRU AS APEX II	351,220.60	73.17	0.00	73.17	90.0	65.85
05/31/2018	GREKIN, STEVEN	PRU AS APEX II	145,943.89	121.62	0.00	121.62	90.0	109.46
05/31/2018	GREKIN, STEVEN	PRU AS APEX II	145,943.89	30.40	0.00	30.40	90.0	27.36
05/31/2018	COHEN, I WILLIAM	PRU AS APEX II	159,204.25	132.67	0.00	132.67	90.0	119.40
05/31/2018	COHEN, I WILLIAM	PRU AS APEX II	159,204.25	33.17	0.00	33.17	90.0	29.85
05/31/2018	FLEMING, MARY	PRU AS APEX II	7,051.10	5.88	0.00	5.88	90.0	5.29

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<b><u>DIRECT TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
05/31/2018	FLEMING, MARY	PRU AS APEX II	7,051.10	1.47	0.00	1.47	90.0	1.32
05/31/2018	FLEMING, MARY	PRU AS APEX II	77,708.84	64.76	0.00	64.76	90.0	58.28
05/31/2018	FLEMING, MARY	PRU AS APEX II	77,708.84	16.19	0.00	16.19	90.0	14.57
05/31/2018	LANE, JOAN	PRU AS APEX II	113,899.66	94.92	0.00	94.92	90.0	85.43
05/31/2018	LANE, JOAN	PRU AS APEX II	113,899.66	23.73	0.00	23.73	90.0	21.36
04/30/2018	KRESS, KAY	PRU PREMIER RETIREMENT L	395,709.13	329.76	0.00	329.76	90.0	296.78
05/31/2018	KRESS, KAY	PRU PREMIER RETIREMENT L	399,754.04	333.13	0.00	333.13	90.0	299.82
<b>* VARIABLE ANNUITIES SUBTOTAL *</b>			<b>\$15,951,866.80</b>	<b>\$8,994.17</b>	<b>\$0.00</b>	<b>\$8,994.17</b>		<b>\$8,094.84</b>
<b>*** DIRECT TRANSACTIONS TOTAL ***</b>			<b>\$15,951,866.80</b>	<b>\$8,994.17</b>	<b>\$0.00</b>	<b>\$8,994.17</b>		<b>\$8,094.84</b>

**ADJUSTMENTS**

06/15/2018		*E & O INSURANCE: CURRENT MONTH INS	0.00					-300.00
06/15/2018		*FINRA: FINRA CE TRACKED WEB FEE S201	0.00					-55.00
06/15/2018		*TECHNOLOGY: CURRENT MONTH TECH	0.00					-275.00
<b>*** ADJUSTMENTS TOTAL ***</b>			<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>		<b>\$-630.00</b>

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**BROKER COMMISSION TOTALS**

Broker Transactions	\$8,094.84
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-630.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$7,464.84
Year-to-date Gross	\$55,490.32
Year-to-date Earnings	\$49,941.47