



# COMMISSION STATEMENT

## January 15, 2018

LINDA BLACK  
604 S. King Street  
SUITE 208  
Leesburg, VA 20175

BROKER #: 742  
BRANCH #01001 - LifeMark Home Office

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
01/05/2018	***-**-3590 - PHILAVONG, ACCOUNT #: LSR011819	AMERICAN CORPORATE BOND FUND CL C BUY 24 Units @10.3600	250.00	2.50	3.00	-0.50	100.0	-0.50
01/05/2018	***-**-295P - PHILLIPS, ACCOUNT #: 00088393885	AMERICAN FUNDS 02630R732 BUY 3 Units @19.7000	50.00	2.50	0.00	2.50	85.0	2.13
01/05/2018	***-**-3590 - PHILAVONG, ACCOUNT #: LSR011819	WASHINGTON MUTUAL INVESTORS FUND-C BUY 5 Units @46.1100	250.01	2.50	3.00	-0.50	100.0	-0.50
* MUTUAL FUNDS SUBTOTAL *			<b>\$550.01</b>	<b>\$7.50</b>	<b>\$6.00</b>	<b>\$1.50</b>		<b>\$1.13</b>
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
01/12/2018	***-**-12CL - ARTHUR CLIENTS ACCOUNT #: 834388	MASS MUTUAL VA BUY 1 Units @0.0000	0.00	0.33	0.00	0.33	85.0	0.28
01/12/2018	***-**-805K - EROC BUILDERS ACCOUNT #: 820111	MASS MUTUAL VA BUY 1 Units @0.0000	0.00	16.76	0.00	16.76	85.0	14.25
01/12/2018	***-**-94SP - LOUDOUN ACCOUNT #: 825176	MASS MUTUAL VA BUY 1 Units @0.0000	0.00	207.51	0.00	207.51	85.0	176.38
01/12/2018	***-**-94SP - LOUDOUN ACCOUNT #: 825176	MASS MUTUAL VA BUY 1 Units @0.0000	0.00	4.65	0.00	4.65	85.0	3.95
01/12/2018	***-**-1204 - DEHAVEN ACCOUNT #: 831107	MASS MUTUAL VA BUY 1 Units @0.0000	0.00	38.01	0.00	38.01	85.0	32.31
01/12/2018	***-**-2779 - WALKING WET ACCOUNT #: MM833141	MASS MUTUAL VA BUY 1 Units @0.0000	0.00	74.78	0.00	74.78	85.0	63.56
* VARIABLE ANNUITIES SUBTOTAL *			<b>\$0.00</b>	<b>\$342.04</b>	<b>\$0.00</b>	<b>\$342.04</b>		<b>\$290.73</b>
<b><u>PRODUCT CATEGORY: RIA</u></b>								
01/15/2018	***-**-80FB - SHELL, RANDALL	MORNINGSTAR ADVISOR FEE BUY 1 Units @0.0000	0.00	198.87	0.00	198.87	85.0	169.04
* RIA SUBTOTAL *			<b>\$0.00</b>	<b>\$198.87</b>	<b>\$0.00</b>	<b>\$198.87</b>		<b>\$169.04</b>
<b><u>PRODUCT CATEGORY: 529 PLAN</u></b>								
01/02/2018	***-**-305P - STEWART, DAVID ACCOUNT #: 00085597268	AMERICAN BALANCED FUND-529A BUY 2 Units @28.8600	50.00	2.50	0.00	2.50	85.0	2.13
01/02/2018	***-**-305P - STEWART, DAVID ACCOUNT #: 00085597268	AMERICAN MUTUAL FUND-529A BUY 1 Units @43.4700	25.00	1.25	0.00	1.25	85.0	1.06



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<b>BROKER TRANSACTIONS (continued)</b>								
<b>PRODUCT CATEGORY: 529 PLAN (continued)</b>								
01/02/2018	***-**-305P - STEWART, DAVID	CAPITAL WORLD GROWTH AND INCOME-529	25.00	1.25	0.00	1.25	85.0	1.06
	ACCOUNT #: 00085597268	BUY 0 Units @54.6500						
01/15/2018	***-**-185P - QUINN, RENEE	NEW YORK 529 TRAILS	0.00	13.33	0.00	13.33	85.0	11.33
	ACCOUNT #: 77228874501	BUY 0 Units @0.0000						
01/02/2018	***-**-305P - STEWART, DAVID	SMALLCAP WORLD FUND-529A	25.00	1.25	0.00	1.25	85.0	1.06
	ACCOUNT #: 00085597268	BUY 0 Units @59.1100						
<b>* 529 PLAN SUBTOTAL *</b>			<b>\$125.00</b>	<b>\$19.58</b>	<b>\$0.00</b>	<b>\$19.58</b>		<b>\$16.64</b>
<b>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</b>								
12/31/2017	***-**-888I - MCAULIFFE,	CAPITAL APPRECIATION A	0.00	4.42	0.00	4.42	85.0	3.76
	ACCOUNT #: 03211627451	BUY 0 Units @0.0000						
12/31/2017	***-**-888I - MCAULIFFE,	EQUITY INCOME FUND, INC. A	0.00	4.28	0.00	4.28	85.0	3.64
	ACCOUNT #: 08353017278	BUY 0 Units @0.0000						
12/31/2017	***-**-888I - MCAULIFFE,	GLOBAL FUND A	0.00	3.53	0.00	3.53	85.0	3.00
	ACCOUNT #: 03307543285	BUY 0 Units @0.0000						
12/31/2017	***-**-888I - MCAULIFFE,	INTERNATIONAL SMALL COMPANY A	0.00	2.44	0.00	2.44	85.0	2.07
	ACCOUNT #: 08152132614	BUY 0 Units @0.0000						
12/31/2017	***-**-888I - MCAULIFFE,	OPPENHEIMER MAIN STREET SMALL CAP F	0.00	2.14	0.00	2.14	85.0	1.82
	ACCOUNT #: 08477448342	BUY 0 Units @0.0000						
12/31/2017	***-**-888I - MCAULIFFE,	OPPENHEIMER U.S. GOVT TR CLASS A	0.00	2.00	0.00	2.00	85.0	1.70
	ACCOUNT #: 02203498242	BUY 0 Units @0.0000						
12/31/2017	***-**-888I - MCAULIFFE,	REAL ESTATE FUND A	0.00	3.18	0.00	3.18	85.0	2.70
	ACCOUNT #: 05901163514	BUY 0 Units @0.0000						
<b>* MUTUAL FUND 12B1 TRAILS SUBTOTAL *</b>			<b>\$0.00</b>	<b>\$21.99</b>	<b>\$0.00</b>	<b>\$21.99</b>		<b>\$18.69</b>
<b>*** BROKER TRANSACTIONS TOTAL ***</b>			<b>\$675.01</b>	<b>\$589.98</b>	<b>\$6.00</b>	<b>\$583.98</b>		<b>\$496.23</b>



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BROKER COMMISSION TOTALS									
Broker Transactions \$496.23									
Split Transactions \$0.00									
Override Transactions \$0.00									
Adjustments \$0.00									
Payroll Draw \$0.00									
Base Salary \$0.00									
Prior Period Balance \$0.00									
FINRA Assessment \$0.00									
SIPC Assessment \$0.00									
Net Commission Earned \$496.23									
Year-to-date Earnings \$6,513.26									