Page No.

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# **COMMISSION STATEMENT** May 31, 2018

JACK, M137 MICHALETZ 150 St. Andrews Ct. Ste. 210 Mankato, MN 56001

BROKER #: M137 Terminated 04/18/2018

BRANCH: DISCIPLINE ADVISORS,

| DATE       | CLIENT                 | INVESTMENT                          | INVESTMENT<br>AMOUNT | GROSS<br>COMMISSION | CLEARING<br>CHARGE | NET<br>COMMISSION | RATE | BROKER<br>COMMISSION |
|------------|------------------------|-------------------------------------|----------------------|---------------------|--------------------|-------------------|------|----------------------|
|            |                        | CLEARING TRAN                       | NSACTIONS            |                     |                    |                   |      |                      |
| PRODUCT CZ | ATEGORY: MUTUAL FUNDS  |                                     |                      |                     |                    |                   |      |                      |
| 05/14/2018 | ZIEGLER, KRISTINE      | PUTNAM ASSET ALLOC GROWTH A         | 50.00                | 2.50                | 12.00              | -9.50             | 0.0  | 0.00                 |
| 05/15/2018 | SIEBERG, KYLE          | PUTNAM EQUITY SPECTRUM C            | 100.00               | 1.00                | 12.00              | -11.00            | 0.0  | 0.00                 |
|            |                        | * MUTUAL FUNDS SUBTOTAL *           | \$150.00             | \$3.50              | \$24.00            | \$-20.50          |      | \$0.00               |
|            |                        | *** CLEARING TRANSACTIONS TOTAL *** | \$150.00             | \$3.50              | \$24.00            | \$-20.50          |      | \$0.00               |
|            |                        | DIRECT TRANS                        | SACTIONS             |                     |                    |                   |      |                      |
| PRODUCT C  | ATEGORY: MUTUAL FUNDS  |                                     |                      |                     |                    |                   |      |                      |
| 05/07/2018 | DREW JAMES KOLLOS, SIM | TRANSAMERICA AA GROWTH C            | 73.28                | 0.73                | 0.00               | 0.73              | 0.0  | 0.00                 |
| 05/07/2018 | DREW JAMES KOLLOS, SIM | TRANSAMERICA AA GROWTH C            | 73.28                | 0.73                | 0.00               | 0.73              | 0.0  | 0.00                 |
| 05/15/2018 | WINTER, JANEAN         | TRANSAMERICA AA GROWTH C            | 200.00               | 2.00                | 0.00               | 2.00              | 0.0  | 0.00                 |
| 05/15/2018 | WINTER, JANEAN         | TRANSAMERICA AA GROWTH C            | 200.00               | 2.00                | 0.00               | 2.00              | 0.0  | 0.00                 |
| 05/15/2018 | GRETCHEN L WENDT, SIM  | TRANSAMERICA AA GROWTH C            | 53.20                | 0.53                | 0.00               | 0.53              | 0.0  | 0.00                 |
| 05/15/2018 | GRETCHEN L WENDT, SIM  | TRANSAMERICA AA GROWTH C            | 53.20                | 0.53                | 0.00               | 0.53              | 0.0  | 0.00                 |
| 05/15/2018 | CONRAD, GARY           | TRANSAMERICA AA GROWTH C            | 40.63                | 0.41                | 0.00               | 0.41              | 0.0  | 0.00                 |
| 05/15/2018 | CONRAD, GARY           | TRANSAMERICA AA GROWTH C            | 40.63                | 0.41                | 0.00               | 0.41              | 0.0  | 0.00                 |
| 05/15/2018 | JENSEN, MICHAEL        | TRANSAMERICA AA GROWTH C            | 68.71                | 0.69                | 0.00               | 0.69              | 0.0  | 0.00                 |
| 05/15/2018 | JENSEN, MICHAEL        | TRANSAMERICA AA GROWTH C            | 68.71                | 0.69                | 0.00               | 0.69              | 0.0  | 0.00                 |
| 05/15/2018 | HANSON, MICHAEL        | TRANSAMERICA AA GROWTH C            | 50.00                | 0.50                | 0.00               | 0.50              | 0.0  | 0.00                 |
| 05/15/2018 | FURST, KENNETH         | TRANSAMERICA AA GROWTH C            | 69.18                | 0.69                | 0.00               | 0.69              | 0.0  | 0.00                 |
| 05/15/2018 | FURST, KENNETH         | TRANSAMERICA AA GROWTH C            | 69.18                | 0.69                | 0.00               | 0.69              | 0.0  | 0.00                 |
| 05/07/2018 | GRUBER, DUSTIN         | TRANSAMERICA AA MOD GROWTH C        | 93.75                | 0.94                | 0.00               | 0.94              | 0.0  | 0.00                 |
| 05/07/2018 | GRUBER, DUSTIN         | TRANSAMERICA AA MOD GROWTH C        | 93.75                | 0.94                | 0.00               | 0.94              | 0.0  | 0.00                 |
| 05/15/2018 | ESLINGER, OWEN         | TRANSAMERICA AA MOD GROWTH C        | 150.00               | 1.50                | 0.00               | 1.50              | 0.0  | 0.00                 |
| 05/15/2018 | ESLINGER, ELEANOR      | TRANSAMERICA AA MOD GROWTH C        | 150.00               | 1.50                | 0.00               | 1.50              | 0.0  | 0.00                 |
| 05/15/2018 | REED, JOANN            | TRANSAMERICA AA MOD GROWTH C        | 18,804.59            | 188.05              | 0.00               | 188.05            | 0.0  | 0.00                 |

NOTES: \* - Indicates adjustment is not included in 1099 Earnings

<sup>\*\* -</sup> Indicates adjustment is not included in Totals or Commissions

<sup>^</sup>Date - Split Trade - full Investment Amount & Gross Commission displayed

|      |        |            | INVESTMENT     | GROSS      | CLEARING | NET        |      | BROKER     |  |
|------|--------|------------|----------------|------------|----------|------------|------|------------|--|
| DATE | CLIENT | TNVESTMENT | <b>AMOTINT</b> | COMMISSION | CHARGE   | COMMISSION | PATE | COMMISSION |  |

## **DIRECT TRANSACTIONS**

PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS

|            |                        | * MUTUAL FUNDS SUBTOTAL *           | \$20,352.09 | \$203.53 | \$0.00 | \$203.53 |     | \$0.00 |
|------------|------------------------|-------------------------------------|-------------|----------|--------|----------|-----|--------|
| PRODUCT CA | TEGORY: MUTUAL FUND 12 | B1 TRAILS                           |             |          |        |          |     |        |
| 05/14/2018 | BLOCK, EUGENE          | JH DISCIPLINED VALUE INT'L C        | 0.00        | 1.31     | 0.00   | 1.31     | 0.0 | 0.00   |
| 05/14/2018 | ROBERTS, MICHELLE      | JH DISCIPLINED VALUE INT'L C        | 0.00        | 0.22     | 0.00   | 0.22     | 0.0 | 0.00   |
| 05/14/2018 | WALLEM, HARRY          | JH FINANCIAL INDUSTRIES A           | 0.00        | 2.50     | 0.00   | 2.50     | 0.0 | 0.00   |
| 05/14/2018 | BLOCK, EUGENE          | JH INCOME B                         | 0.00        | 1.08     | 0.00   | 1.08     | 0.0 | 0.00   |
| 05/14/2018 | WALLEM, HARRY          | JH LARGE CAP EQUITY A               | 0.00        | 3.99     | 0.00   | 3.99     | 0.0 | 0.00   |
| 05/14/2018 | BLOCK, EUGENE          | JH LARGE CAP EQUITY A               | 0.00        | 1.71     | 0.00   | 1.71     | 0.0 | 0.00   |
| 05/14/2018 | BLOCK, EUGENE          | JH LARGE CAP EQUITY B               | 0.00        | 1.03     | 0.00   | 1.03     | 0.0 | 0.00   |
| 05/14/2018 | BLOCK, EUGENE          | JH LARGE CAP EQUITY C               | 0.00        | 1.84     | 0.00   | 1.84     | 0.0 | 0.00   |
| 05/14/2018 | ROBERTS, MICHELLE      | JH LARGE CAP EQUITY C               | 0.00        | 0.06     | 0.00   | 0.06     | 0.0 | 0.00   |
| 05/14/2018 | SCHARMER, KEVIN        | JH LIFESTYLE CONSERVATIVE PORT A    | 0.00        | 5.78     | 0.00   | 5.78     | 0.0 | 0.00   |
| 05/14/2018 | SCHARMER, KEVIN        | JH LIFESTYLE CONSERVATIVE PORT B    | 0.00        | 1.50     | 0.00   | 1.50     | 0.0 | 0.00   |
| 05/14/2018 | OLSON, HARLAN          | JH LIFESTYLE GROWTH PORTFOLIO C     | 0.00        | 3.12     | 0.00   | 3.12     | 0.0 | 0.00   |
| 05/14/2018 | HERMEL, ROBERT         | JH LIFESTYLE GROWTH PORTFOLIO C     | 0.00        | 4.89     | 0.00   | 4.89     | 0.0 | 0.00   |
| 05/14/2018 | WALLEM, HARRY          | JH NEW OPPORTUNITIES A              | 0.00        | 2.22     | 0.00   | 2.22     | 0.0 | 0.00   |
| 05/14/2018 | BLOCK, EUGENE          | JH NEW OPPORTUNITIES A              | 0.00        | 0.66     | 0.00   | 0.66     | 0.0 | 0.00   |
| 05/14/2018 | BLOCK, EUGENE          | JH NEW OPPORTUNITIES C              | 0.00        | 1.40     | 0.00   | 1.40     | 0.0 | 0.00   |
| 05/14/2018 | BLOCK, EUGENE          | JH STRATEGIC GROWTH A               | 0.00        | 0.22     | 0.00   | 0.22     | 0.0 | 0.00   |
| 05/14/2018 | BLOCK, EUGENE          | JH STRATEGIC GROWTH C               | 0.00        | 1.87     | 0.00   | 1.87     | 0.0 | 0.00   |
| 05/14/2018 | WALLEM, HARRY          | JH STRATEGIC INCOME A               | 0.00        | 2.59     | 0.00   | 2.59     | 0.0 | 0.00   |
| 05/14/2018 | BLOCK, EUGENE          | JH STRATEGIC INCOME A               | 0.00        | 0.48     | 0.00   | 0.48     | 0.0 | 0.00   |
| 05/14/2018 | BLOCK, EUGENE          | JH STRATEGIC INCOME C               | 0.00        | 1.28     | 0.00   | 1.28     | 0.0 | 0.00   |
| 05/14/2018 | ROBERTS, MICHELLE      | JH STRATEGIC INCOME C               | 0.00        | 0.81     | 0.00   | 0.81     | 0.0 | 0.00   |
| 05/14/2018 | KUEHLWEIN, RICHARD     | JH STRATEGIC INCOME C               | 0.00        | 8.33     | 0.00   | 8.33     | 0.0 | 0.00   |
| 05/14/2018 | WALLEM, HARRY          | JN DISCIPLINED VALUE INT'L A        | 0.00        | 1.90     | 0.00   | 1.90     | 0.0 | 0.00   |
| 05/14/2018 | BLOCK, EUGENE          | JN DISCIPLINED VALUE INT'L A        | 0.00        | 0.59     | 0.00   | 0.59     | 0.0 | 0.00   |
| 05/14/2018 | KUEHLWEIN, RICHARD     | JOHN HANCOCK CLASSIC VALUE C        | 0.00        | 8.92     | 0.00   | 8.92     | 0.0 | 0.00   |
| 05/14/2018 | ROBERTS, MICHELLE      | JOHN HANCOCK FOCUSED HIGH YIELD C   | 0.00        | 0.11     | 0.00   | 0.11     | 0.0 | 0.00   |
| 05/14/2018 | KUEHLWEIN, RICHARD     | JOHN HANCOCK FOCUSED HIGH YIELD C   | 0.00        | 7.33     | 0.00   | 7.33     | 0.0 | 0.00   |
| 05/14/2018 | HENZE, DUANE           | JOHN HANCOCK LIFESTYLE AGGR PORTFOL | 0.00        | 0.02     | 0.00   | 0.02     | 0.0 | 0.00   |
| 05/14/2018 | KUEHLWEIN, RICHARD     | JOHN HANCOCK US GLOBAL LEADERS GRW  | 0.00        | 6.79     | 0.00   | 6.79     | 0.0 | 0.00   |
| 05/14/2018 | ROBERTS, MICHELLE      | SMALL CAP CORE A                    | 0.00        | 0.07     | 0.00   | 0.07     | 0.0 | 0.00   |

<sup>^</sup>Date - Split Trade - full Investment Amount & Gross Commission displayed

|      |        |            | INVESTMENT | GROSS      | CLEARING | NET        |      | BROKER     |  |
|------|--------|------------|------------|------------|----------|------------|------|------------|--|
| DATE | CLIENT | INVESTMENT | AMOUNT     | COMMISSION | CHARGE   | COMMISSION | RATE | COMMISSION |  |

## DIRECT TRANSACTIONS

#### PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS

|            |                      | * MUTUAL FUND 12B1 TRAILS SUBTOTAL *      | \$0.00      | \$74.62    | \$0.00 | \$74.62    |     | \$0.00 |
|------------|----------------------|---|-------------|------------|--------|------------|-----|--------|
| PRODUCT CA | TEGORY: VARIABLE ANI | NUITY 12B1 TRAILS                         |             |            |        |            |     |        |
| 05/07/2018 | GEHRKE, ROBERT       | AMERITAS MEDLEY                           | 0.00        | 33.53      | 0.00   | 33.53      | 0.0 | 0.00   |
| 04/01/2018 | GRONAU, ROLAND       | TRANS LIFE LANDMARK 2003 VA               | 0.00        | 19.86      | 0.00   | 19.86      | 0.0 | 0.00   |
| 04/01/2018 | STEVENS, DOUGLAS     | TRANSAMERICA CLASSIC                      | 0.00        | 2.69       | 0.00   | 2.69       | 0.0 | 0.00   |
| 04/24/2018 | KIRCHNER, JACOB      | TRANSAMERICA CLASSIC                      | 0.00        | 3.93       | 0.00   | 3.93       | 0.0 | 0.00   |
| 04/08/2018 | KIRCHNER, DUANE      | TRANSAMERICA EXTRA                        | 0.00        | 37.72      | 0.00   | 37.72      | 0.0 | 0.00   |
| 04/09/2018 | DRESSEN, KATHRYN     | TRANSAMERICA EXTRA                        | 0.00        | 286.02     | 0.00   | 286.02     | 0.0 | 0.00   |
| 04/20/2018 | GEWERTH, CHERYL      | TRANSAMERICA EXTRA                        | 0.00        | 16.77      | 0.00   | 16.77      | 0.0 | 0.00   |
| 04/21/2018 | KRONBACK, EUGENE     | TRANSAMERICA EXTRA                        | 0.00        | 49.88      | 0.00   | 49.88      | 0.0 | 0.00   |
| 04/29/2018 | BULLER, CAROL        | TRANSAMERICA EXTRA                        | 0.00        | 11.25      | 0.00   | 11.25      | 0.0 | 0.00   |
| 04/29/2018 | KIRCHNER, JANET      | TRANSAMERICA EXTRA                        | 0.00        | 26.49      | 0.00   | 26.49      | 0.0 | 0.00   |
| 04/01/2018 | IRELAND, DANIEL      | TRANSAMERICA LANDMARK                     | 0.00        | 89.44      | 0.00   | 89.44      | 0.0 | 0.00   |
| 04/16/2018 | ZIEGLER, ERIC        | TRANSAMERICA LANDMARK                     | 0.00        | 16.06      | 0.00   | 16.06      | 0.0 | 0.00   |
| 04/16/2018 | ZIEGLER, KRISTINE    | TRANSAMERICA LANDMARK                     | 0.00        | 16.50      | 0.00   | 16.50      | 0.0 | 0.00   |
| 04/25/2018 | FITTERER, DELORIS    | TRANSAMERICA LANDMARK                     | 0.00        | 43.41      | 0.00   | 43.41      | 0.0 | 0.00   |
| 04/29/2018 | ATKINSON, VONDA      | TRANSAMERICA LANDMARK 89352F772           | 0.00        | 46.09      | 0.00   | 46.09      | 0.0 | 0.00   |
| 04/08/2018 | BECKWITH, DOROTHY    | TRANSAMERICA LIBERTY                      | 0.00        | 72.95      | 0.00   | 72.95      | 0.0 | 0.00   |
| 04/13/2018 | BECKWITH, ALTON      | TRANSAMERICA LIBERTY                      | 0.00        | 73.63      | 0.00   | 73.63      | 0.0 | 0.00   |
|            |                      | * VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL * | \$0.00      | \$846.22   | \$0.00 | \$846.22   |     | \$0.00 |
|            |                      | *** DIRECT TRANSACTIONS TOTAL ***         | \$20,352.09 | \$1,124.37 | \$0.00 | \$1,124.37 |     | \$0.00 |

<sup>\*\* -</sup> Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount & Gross Commission displayed

#### BROKER COMMISSION TOTALS

| Broker Transactions   | \$0.00 |
|-----------------------|--------|
| Split Transactions    | \$0.00 |
| Override Transactions | \$0.00 |
| Adjustments           | \$0.00 |
| Payroll Draw          | \$0.00 |
| Base Salary           | \$0.00 |
| Prior Period Balance  | \$0.00 |
| FINRA Assessment      | \$0.00 |
| SIPC Assessment       | \$0.00 |

Please Retain for Your Records
THERE WILL BE NO CHECK THIS PERIOD

| Balance Forward       | \$0.00      |
|-----------------------|-------------|
| Year-to-date Gross    | \$79,358.61 |
| Year-to-date Earnings | \$28,317.30 |