



All Companies

01/11/2018
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COMMISSION STATEMENT January 16, 2018

BLAKE CHRISTIAN MATTSON
7216 FISH POND RD.

BROKER #: 5744
BRANCH: HOME OFFICE

Waco, TX 76710-

COMMISSION STATEMENT for BLAKE CHRISTIAN MATTSON

TRADE DATE	CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
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BROKER TRANSACTIONS

PRODUCT CATEGORY: MUTUAL FUNDS

12/14/2017	NORS, JANA R./ADDYSON	COLLEGEBOUND 529	B	100.00	1.00	0.00	1.00	90.0	0.90
12/14/2017	VAN BORSSUM, MARY M.	COLLEGEBOUND 529	B	50.00	0.50	0.00	0.50	90.0	0.45
12/18/2017	WHITE, ABIGAIL/HAMILTO	COLLEGEBOUND 529	B	500.00	5.00	0.00	5.00	90.0	4.50
12/18/2017	YELDERMAN, JOE/BRYCE	COLLEGEBOUND 529	B	500.00	5.00	0.00	5.00	90.0	4.50
12/26/2017	00087795314 IVEY, JO	THE GROWTH FUND OF AMERICA-C	B	331.31	3.31	0.00	3.31	90.0	2.98
12/26/2017	00087795314 IVEY, JO	THE INVESTMENT COMPANY OF AMERICA-C B	B	331.31	3.31	0.00	3.31	90.0	2.98
12/26/2017	00087795361 IVEY, JO LYNN	THE GROWTH FUND OF AMERICA-C	B	207.49	2.07	0.00	2.07	90.0	1.86
12/26/2017	00087795361 IVEY, JO LYNN	THE INVESTMENT COMPANY OF AMERICA-C B	B	207.48	2.07	0.00	2.07	90.0	1.86
01/05/2018	04000584746 ZIMMERMAN, PAUL G	AMCAP FUND-C	B	43.01	0.43	0.00	0.43	90.0	0.39
01/05/2018	04000584746 ZIMMERMAN, PAUL G	AMERICAN BALANCED FUND-C	B	73.75	0.74	0.00	0.74	90.0	0.67
01/05/2018	04000584746 ZIMMERMAN, PAUL G	CAPITAL WORLD GROWTH AND INCOME FUN B	B	43.02	0.43	0.00	0.43	90.0	0.39
01/05/2018	04000584746 ZIMMERMAN, PAUL G	GLOBAL BALANCED FUND-C	B	43.02	0.43	0.00	0.43	90.0	0.39
01/05/2018	04000584746 ZIMMERMAN, PAUL G	THE INVESTMENT COMPANY OF AMERICA-C B	B	43.02	0.43	0.00	0.43	90.0	0.39
* MUTUAL FUNDS SUBTOTAL *				\$2,473.41	\$24.72	\$0.00	\$24.72		\$22.26

PRODUCT CATEGORY: VARIABLE ANNUITIES

12/31/2017	TRAILS	-HARTFORD LIFE	B	21.52	21.52	0.00	21.52	90.0	19.37
12/31/2017	TRAILS	LINCOLN NATIONAL LIFE INSURANCE COM B	B	7,518.45	7,518.45	0.00	7,518.45	90.0	6,766.61
12/31/2017	TRAILS	PRUDENTIAL INSURANCE CO.	B	554.26	554.26	0.00	554.26	90.0	498.83
* VARIABLE ANNUITIES SUBTOTAL *				\$8,094.23	\$8,094.23	\$0.00	\$8,094.23		\$7,284.81

PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS

01/16/2018	TRAIL COMMISSIONS	HARTFORD MUTUAL FUNDS FEES		0.00	80.66	0.00	80.66	90.0	72.59
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *				\$0.00	\$80.66	\$0.00	\$80.66		\$72.59
*** BROKER TRANSACTIONS TOTAL ***				\$10,567.64	\$8,199.61	\$0.00	\$8,199.61		\$7,379.66

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ADJUSTMENTS

01/16/2018		TECH: MATTSON ASST TECH SERVICES		0.00	0.00	0.00	0.00		-20.00
01/16/2018		TECH: MONTHLY TECH SERVICES		0.00	0.00	0.00	0.00		-27.50
*** ADJUSTMENTS TOTAL ***				\$0.00	\$0.00	\$0.00	\$0.00		\$-47.50

BROKER COMMISSION TOTALS

Broker Transactions	\$7,379.66
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-47.50
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00

Check Amount	\$7,332.16
Year-to-date Earnings	\$12,267.83