Page No.

BROKER



COMMISSION STATEMENT

January 17, 2017

INVESTMENT

B151-JASON/MARIA BAIRD/BONGIOVANNI

BROKER #: B151

GROSS

BRANCH: SECURE ASSET FINANCI

CLEARING

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| DATE | CLIENT | INVESTMENT | AMOUNT | COMMISSION | CHARGE | COMMISSION RATE | COMMISSION |
|---------------------|--------------------------|-------------------------------------|----------|------------|--------|-----------------|------------|
| | | | | | | | |
| BROKER TRANSACTIONS | | | | | | | |
| PRODUCT CA | TEGORY: MUTUAL FUNDS | | | | | | |
| ^01/03/2017 | CROCKETT, DAVID | AM FUNDS AMERICAN BALANCED 529C | 100.00 | 1.00 | 0.00 | 1.00 100. | 0.00 |
| ^01/03/2017 | CROCKETT, DAVID | AM FUNDS AMERICAN BALANCED 529C | 100.00 | 1.00 | 0.00 | 1.00 100. | 0.00 |
| ^12/28/2016 | VANDERWAL, ELIZABETH | AM FUNDS AMERICAN BALANCED C | 50.00 | 0.50 | 0.00 | 0.50 100. | 0.00 |
| ^12/27/2016 | KOCHANOWSKI, DONALD | FRANKLIN GROWTH OPPORTUNITIES FUND | 200.00 | 2.00 | 0.00 | 2.00 100. | 0.00 |
| ^ / / | CHISHOLM, DANIEL | JH 529 PORT 2029-2032 A | 0.00 | 2.63 | 0.00 | 2.63 100. | 0.00 |
| ^ / / | CROCKETT, DAVID | OPPENHEIMER DEVELOPING MARKETS C | 0.00 | 7.05 | 0.00 | 7.05 100. | 0.00 |
| ^ / / | REICH, MICHELLE | OPPENHEIMER FUND 68385E200 | 0.00 | 67.08 | 0.00 | 67.08 100. | 0.00 |
| ^12/19/2016 | REICH, MICHELLE | OPPENHEIMER FUND 68385E200 | 50.00 | 0.50 | 0.00 | 0.50 100. | 0.00 |
| ^ / / | CROCKETT, DAVID | OPPENHEIMER GLOBAL OPPORTUNITIES C | 0.00 | 13.71 | 0.00 | 13.71 100. | 0.00 |
| ^ / / | REICH, MICHELLE | OPPENHEIMER PTF SERIES EQUITY INVES | 0.00 | 61.13 | 0.00 | 61.13 100. | 0.00 |
| ^12/19/2016 | REICH, MICHELLE | OPPENHEIMER PTF SERIES EQUITY INVES | 50.00 | 0.50 | 0.00 | 0.50 100. | 0.00 |
| ^01/04/2017 | BONGIOVANNI TOD, CLARICE | TRANSAMERICA AA CONSERVATIVE A | 0.00 | 3.28 | 0.00 | 3.28 100. | 0.00 |
| ^01/04/2017 | BAIRD, ALEX | TRANSAMERICA AA GROWTH A | 0.00 | 11.71 | 0.00 | 11.71 100. | 0.00 |
| ^01/04/2017 | COCHRILL, NATHAN | TRANSAMERICA AA GROWTH A | 0.00 | 3.04 | 0.00 | 3.04 100. | 0.00 |
| ^01/04/2017 | PUVALOWSKI, WILLIAM | TRANSAMERICA AA GROWTH A | 0.00 | 2.10 | 0.00 | 2.10 100. | 0.00 |
| ^12/19/2016 | HINCHLIFFE, ERIC | TRANSAMERICA AA MOD GROWTH A | 25.00 | 1.19 | 0.00 | 1.19 100. | 0.00 |
| ^01/03/2017 | HINCHLIFFE, ERIC | TRANSAMERICA AA MOD GROWTH A | 25.00 | 1.19 | 0.00 | 1.19 100. | 0.00 |
| ^01/04/2017 | BAIRD, NATHAN | TRANSAMERICA AA MOD GROWTH A | 0.00 | 16.56 | 0.00 | 16.56 100. | 0.00 |
| ^01/04/2017 | COCHRILL, MELANIE | TRANSAMERICA AA MOD GROWTH A | 0.00 | 8.50 | 0.00 | 8.50 100. | 0.00 |
| ^01/04/2017 | HINCHLIFFE, ERIC | TRANSAMERICA AA MOD GROWTH A | 0.00 | 8.14 | 0.00 | 8.14 100. | 0.00 |
| ^01/04/2017 | COCHRILL, MELANIE | TRANSAMERICA AA MOD GROWTH A | 0.00 | 2.47 | 0.00 | 2.47 100. | 0.00 |
| ^01/04/2017 | BONGIOVANNI, CLARICE | TRANSAMERICA AA MOD GROWTH A | 0.00 | 4.30 | 0.00 | 4.30 100. | 0.00 |
| ^01/04/2017 | CROCKETT, DAVID | TRANSAMERICA AA MOD GROWTH C | 0.00 | 3.67 | 0.00 | 3.67 100. | 0.00 |
| | | * MUTUAL FUNDS SUBTOTAL * | \$600.00 | \$223.25 | \$0.00 | \$223.25 | \$0.00 |

 $[\]ensuremath{^{\star\star}}$ - Indicates adjustment is not included in Totals or Commissions

[^]Date - Split Trade - full Investment Amount & Gross Commission displayed

| DATE | CLIENT | INVESTMENT | INVESTMENT AMOUNT | GROSS COMMISSION | CLEARING CHARGE | NET COMMISSION RAT | BROKER E COMMISSION |
|-------------|----------------------------|--------------------------|----------------------|---------------------|--------------------|-----------------------|------------------------|
| | | | | | | | |
| | | BROKER TI | RANSACTIONS | | | | |
| PRODUCT CA | TEGORY: VARIABLE ANNUITIES | <u>s</u> | | | | | |
| ^12/30/2016 | POLL, KELLY | ALLIANZ VISION BASIC | 73,735.06 | 92.17 | 0.00 | 92.17 100 | 0.00 |
| ^12/31/2016 | REYNOLDS, BARBARA | NW DESTINATION B2 05 | 47,960.94 | 59.95 | 0.00 | 59.95 100 | 0.00 |
| ^01/02/2017 | GREENBLATT JR, ROLAND | NWL YOURLIFE ACCUM VUL | 350.00 | 1.75 | 0.00 | 1.75 100 | 0.00 |
| ^01/03/2017 | ONDOSKEY, TARA | NWL YOURLIFE ACCUM VUL | 125.00 | 1.25 | 0.00 | 1.25 100 | 0.00 |
| ^12/31/2016 | DAILEY, SUZANNE | PRU AS APEX II | 17,934.67 | 11.21 | 0.00 | 11.21 100 | 0.00 |
| ^12/31/2016 | DAILEY, SUZANNE | PRU AS APEX II | 17,934.67 | 44.84 | 0.00 | 44.84 100 | 0.00 |
| ^12/31/2016 | BONGIOVANNI, CLARICE | PRU AS APEX II | 90,586.34 | 56.62 | 0.00 | 56.62 100 | 0.00 |
| ^12/31/2016 | BONGIOVANNI, CLARICE | PRU AS APEX II | 90,586.34 | 226.47 | 0.00 | 226.47 100 | 0.00 |
| ^12/31/2016 | BOWLBY, TAMIE | PRU AS XTRA CREDIT SIX | 49,165.99 | 30.73 | 0.00 | 30.73 100 | 0.00 |
| ^12/31/2016 | BOWLBY, TAMIE | PRU AS XTRA CREDIT SIX | 49,165.99 | 30.73 | 0.00 | 30.73 100 | 0.00 |
| ^12/31/2016 | PIERCE, KATHLEEN | PRU DEFINED INCOME | 159,568.62 | 398.92 | 0.00 | 398.92 100 | 0.00 |
| ^12/23/2016 | SHAVER, BARBARA | PRU PREMIER INVT A | 70,450.93 | 3,698.67 | 0.00 | 3,698.67 100 | 0.00 |
| ^12/31/2016 | FOWLER, SHARON | PRU PREMIER INVT A | 90,550.53 | 67.91 | 0.00 | 67.91 100 | 0.00 |
| ^12/31/2016 | WOOD, JOHN | PRU PREMIER INVT A | 101,872.93 | 76.40 | 0.00 | 76.40 100 | 0.00 |
| ^12/31/2016 | WHITE, LAURA | PRU PREMIER INVT A | 91,212.83 | 228.03 | 0.00 | 228.03 100 | 0.00 |
| ^12/31/2016 | TAMER, FIDAA | PRU PREMIER INVT A | 12,075.60 | 9.06 | 0.00 | 9.06 100 | 0.00 |
| ^12/31/2016 | WILLER, KAREN | PRU PREMIER INVT A | 29,157.94 | 21.87 | 0.00 | 21.87 100 | 0.00 |
| ^12/31/2016 | KIMMEL, JOSEPH | PRU PREMIER INVT A | 54,814.60 | 41.11 | 0.00 | 41.11 100 | 0.00 |
| ^12/31/2016 | TURNER, CHRISTOPHER | PRU PREMIER INVT A | 101,373.13 | 76.03 | 0.00 | 76.03 100 | 0.00 |
| ^12/31/2016 | LORENCZ, MARY | PRU PREMIER INVT A | 20,428.53 | 15.32 | 0.00 | 15.32 100 | 0.00 |
| ^12/31/2016 | DINSMOORE, JERRY | PRU PREMIER INVT A | 195,554.92 | 146.67 | 0.00 | 146.67 100 | 0.00 |
| ^12/31/2016 | YOUNG, MICHAEL | PRU PREMIER INVT A | 45,692.55 | 34.27 | 0.00 | 34.27 100 | 0.00 |
| ^12/31/2016 | WHALEN, KIMBERLY | PRU PREMIER INVT A | 69,857.08 | 52.39 | 0.00 | 52.39 100 | 0.00 |
| ^12/31/2016 | KMIOTEK, DIANE | PRU PREMIER INVT A | 47,450.95 | 35.59 | 0.00 | 35.59 100 | 0.00 |
| ^12/31/2016 | LEWIS, JOANN | PRU PREMIER INVT VA C | 11,194.29 | 27.99 | 0.00 | 27.99 100 | 0.00 |
| ^12/31/2016 | BAIRD, JASON | PRU PREMIER INVT VA C | 18,042.62 | 45.11 | 0.00 | 45.11 100 | 0.00 |
| ^12/31/2016 | BEECH, KENNETH | PRU PREMIER INVT VA C | 36,495.55 | 91.24 | 0.00 | 91.24 100 | 0.00 |
| ^12/31/2016 | BLACKWELL, RENAE | PRU PREMIER INVT VA C | 79,779.26 | 199.45 | 0.00 | 199.45 100 | 0.00 |
| ^12/31/2016 | RICCI, SARAH | PRU PREMIER INVT VA C | 34,696.08 | 86.74 | 0.00 | 86.74 100 | 0.00 |
| ^12/31/2016 | PIERCE, GARY | PRU PREMIER INVT VA C | 103,998.23 | 260.00 | 0.00 | 260.00 100 | 0.00 |
| ^12/31/2016 | HARDIGAN, WILLIAM | PRU PREMIER INVT VA C | 20,322.05 | 50.81 | 0.00 | 50.81 100 | 0.00 |
| ^12/31/2016 | ISOTALO, SUSAN | PRU PREMIER INVT VA C | 27,249.28 | 68.12 | 0.00 | 68.12 100 | 0.00 |
| ^12/27/2016 | THOMAS, JILLIAN | PRU PREMIER RETIREMENT B | 150.00 | 5.25 | 0.00 | 5.25 100 | 0.00 |

NOTES: * - Indicates adjustment is not included in 1099 Earnings ** - Indicates adjustment is not included in Totals or Commissions

[^]Date - Split Trade - full Investment Amount & Gross Commission displayed

| DATE | CLIENT | INVESTMENT | INVESTMENT AMOUNT | GROSS COMMISSION | CLEARING CHARGE | NET COMMISSION RATE | BROKER COMMISSION |
|-------------|----------------------------|-----------------------------------|----------------------|---------------------|--------------------|------------------------|----------------------|
| | | BROKER TRAN | SACTIONS | | | | |
| PRODUCT CA | TEGORY: VARIABLE ANNUITIES | | | | | | |
| ^12/31/2016 | SNOW, CONLEY | PRU PREMIER RETIREMENT B | 79,641.83 | 49.78 | 0.00 | 49.78 100.0 | 0.00 |
| ^12/31/2016 | ANNONI, LINDA | PRU PREMIER RETIREMENT B | 41,612.78 | 26.01 | 0.00 | 26.01 100.0 | 0.00 |
| ^12/31/2016 | WELCH, PATRICK | PRU PREMIER RETIREMENT B | 177,898.75 | 111.19 | 0.00 | 111.19 100.0 | 0.00 |
| ^12/31/2016 | RUSSELL, LAWANDA | PRU PREMIER RETIREMENT B | 58,065.24 | 36.29 | 0.00 | 36.29 100.0 | 0.00 |
| ^12/31/2016 | BENKERT, RICHARD | PRU PREMIER RETIREMENT B | 285,278.59 | 178.30 | 0.00 | 178.30 100.0 | 0.00 |
| ^12/31/2016 | COOPER, FRANK | PRU PREMIER RETIREMENT B | 64,808.58 | 40.51 | 0.00 | 40.51 100.0 | 0.00 |
| ^12/31/2016 | THURM, ANITA | PRU PREMIER RETIREMENT B | 98,687.85 | 61.68 | 0.00 | 61.68 100.0 | 0.00 |
| ^12/31/2016 | ALBERT, ALLISON | PRU PREMIER RETIREMENT B | 5,224.69 | 3.27 | 0.00 | 3.27 100.0 | 0.00 |
| ^12/31/2016 | BLACKWELL, KING | PRU PREMIER RETIREMENT L | 120,751.02 | 301.88 | 0.00 | 301.88 100.0 | 0.00 |
| ^12/31/2016 | KOCHANOWSKI, DONALD | PRU PREMIER RETIREMENT L | 216,097.95 | 540.24 | 0.00 | 540.24 100.0 | 0.00 |
| ^12/31/2016 | KING, HARRY | PRU PREMIER RETIREMENT L | 140,951.68 | 352.38 | 0.00 | 352.38 100.0 | 0.00 |
| ^12/31/2016 | ALLIS, WAYNE | PRU PREMIER RETIREMENT L | 168,798.88 | 422.00 | 0.00 | 422.00 100.0 | 0.00 |
| ^12/31/2016 | RUNION, TIMOTHY | PRU PREMIER RETIREMENT L | 154,348.63 | 385.87 | 0.00 | 385.87 100.0 | 0.00 |
| ^12/31/2016 | VEITH, RICKY | PRU PREMIER RETIREMENT L | 52,978.43 | 132.45 | 0.00 | 132.45 100.0 | 0.00 |
| ^12/31/2016 | SUGGATE, FRANK | PRU PREMIER RETIREMENT L | 35,452.74 | 88.63 | 0.00 | 88.63 100.0 | 0.00 |
| ^12/31/2016 | BONGIOVANNI, JOSEPH | PRU PREMIER RETIREMENT L | 11,275.97 | 28.19 | 0.00 | 28.19 100.0 | 0.00 |
| ^12/31/2016 | GABRIEL, WILLIAM | PRU PREMIER RETIREMENT L | 85,413.80 | 213.53 | 0.00 | 213.53 100.0 | 0.00 |
| ^12/31/2016 | KMIOTEK, DIANE | PRU PREMIER RETIREMENT L | 14,876.23 | 37.19 | 0.00 | 37.19 100.0 | 0.00 |
| ^12/31/2016 | THOMPSON, MARGARET | PRU PREMIER RETIREMENT L | 123,050.88 | 307.63 | 0.00 | 307.63 100.0 | 0.00 |
| ^12/31/2016 | POTTER, NEIL | PRU PREMIER RETIREMENT L | 158,160.74 | 395.40 | 0.00 | 395.40 100.0 | 0.00 |
| ^12/31/2016 | CARTER TRUST, ROXINE | PRU PREMIER RETIREMENT L | 154,347.90 | 385.87 | 0.00 | 385.87 100.0 | 0.00 |
| ^12/01/2016 | THOMPSON, MARGARET | TRANSAMERICA LIBERTY | 17,786.38 | 14.82 | 0.00 | 14.82 100.0 | 0.00 |
| | | * VARIABLE ANNUITIES SUBTOTAL * | \$4,125,043.04 | \$10,405.78 | \$0.00 | \$10,405.78 | \$0.00 |
| PRODUCT CA | TEGORY: LIFE INSURANCE | | | | | | |
| ^12/19/2016 | JOHNSTONE, WILLIAM | PAC LIFE VUL | 152.00 | 1.52 | 0.00 | 1.52 100.0 | 0.00 |
| | | * LIFE INSURANCE SUBTOTAL * | \$152.00 | \$1.52 | \$0.00 | \$1.52 | \$0.00 |
| | | *** BROKER TRANSACTIONS TOTAL *** | \$4,125,795.04 | \$10,630.55 | \$0.00 | \$10,630.55 | \$0.00 |

[^]Date - Split Trade - full Investment Amount & Gross Commission displayed

BROKER COMMISSION TOTALS

| Broker Transactions | \$0.00 |
|-----------------------|--------|
| Split Transactions | \$0.00 |
| Override Transactions | \$0.00 |
| Adjustments | \$0.00 |
| Payroll Draw | \$0.00 |
| Base Salary | \$0.00 |
| Prior Period Balance | \$0.00 |
| FINRA Assessment | \$0.00 |
| SIPC Assessment | \$0.00 |
| r | |

Please Retain for Your Records
THERE WILL BE NO CHECK THIS PERIOD

| Balance Forward | \$0.00 |
|-----------------------|--------|
| Year-to-date Gross | \$0.00 |
| Year-to-date Earnings | \$0.00 |
| rear to date rarmings | 40.00 |