



Concorde Investment Services, LLC

05/11/2017
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COMMISSION STATEMENT May 15, 2017

JOSEPH MICHALETZ
41474 Judson Bottom Road

North Mankato, MI 56003-

BROKER #: M138
BRANCH: DISCIPLINE ADVISORS,

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: PRIVATE PLACEMENT</u>								
04/21/2017	ADAMEC, MARK	GPB AUTOMOTIVE PORTFOLIO LP	73,000.00	5,110.00	0.00	5,110.00	93.0	4,752.30
04/21/2017	BOHLENDER, RODNEY	GPB AUTOMOTIVE PORTFOLIO LP	500,000.00	35,000.00	0.00	35,000.00	93.0	32,550.00
04/26/2017	HUGHES, STEPHEN	GPB WASTE MANAGEMENT LP	75,000.00	5,250.00	0.00	5,250.00	93.0	4,882.50
04/21/2017	ADAMEC, MARK	HPI FUND V	73,000.00	4,380.00	0.00	4,380.00	93.0	4,073.40
* PRIVATE PLACEMENT SUBTOTAL *			\$721,000.00	\$49,740.00	\$0.00	\$49,740.00		\$46,258.20
<u>PRODUCT CATEGORY: OIL & GAS</u>								
04/26/2017	ANOTHER ATTIC@W34	RESOURCE ROYALTY BLAINE FISHER	108,600.16	6,516.01	0.00	6,516.01	93.0	6,059.89
05/10/2017	WOLFF UA DTD 09/14/2016, LINDARE	RESOURCE ROYALTY KING WOODS	65,000.00	3,900.00	0.00	3,900.00	93.0	3,627.00
05/10/2017	BOHLENDER, RODNEY	RESOURCE ROYALTY KING WOODS	500,000.00	30,000.00	0.00	30,000.00	93.0	27,900.00
* OIL & GAS SUBTOTAL *			\$673,600.16	\$40,416.01	\$0.00	\$40,416.01		\$37,586.89
<u>PRODUCT CATEGORY: 1031 EXCHANGE</u>								
04/21/2017	ANOTHER ATTIC AT TRA	INLAND SELF STORAGE PF IV DST	1,794,020.87	44,850.52	0.00	44,850.52	93.0	41,710.98
04/21/2017	ANOTHER ATTIC@W34	INLAND SELF STORAGE PF IV DST	3,205,979.13	80,149.48	0.00	80,149.48	93.0	74,539.02
* 1031 EXCHANGE SUBTOTAL *			\$5,000,000.00	\$125,000.00	\$0.00	\$125,000.00		\$116,250.00
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
03/31/2017	SMITH-GROVER, SUSAN	BLK MOD 13-16 AGE BASED C	0.00	1.05	0.00	1.05	93.0	0.98
03/31/2017	SMITH-GROVER, SUSAN	BLK MOD 13-16 AGE BASED C	0.00	3.14	0.00	3.14	93.0	2.92
04/18/2017	SMITH-GROVER, SUSAN	BLK MOD 13-16 AGE BASED C	25.00	0.25	0.00	0.25	93.0	0.23
/ /	WHITNEY, STANLEY	HARTFORD GROWTH OPP A	0.00	29.97	0.00	29.97	93.0	27.87
/ /	BOUDREAU, WILLIAM	JH FREEDOM LIFESTYLE GRW 529 PF C2	0.00	11.34	0.00	11.34	93.0	10.55
/ /	KOCON, ANTHONY	JH FREEDOM LIFESTYLE GRW 529 PF C2	0.00	0.29	0.00	0.29	93.0	0.27
/ /	KOCON, ANTHONY	JH FREEDOM LIFESTYLE GRW 529 PF C2	0.00	3.15	0.00	3.15	93.0	2.93
/ /	BOUDREAU, WILLIAM	JH FREEDOM LIFESTYLE GRW 529 PF C2	0.00	5.73	0.00	5.73	93.0	5.33
/ /	BOUDREAU, WILLIAM	JH FREEDOM LIFESTYLE GRW 529 PF C2	0.00	1.00	0.00	1.00	93.0	0.93
05/01/2017	BOUDREAU, WILLIAM	JH FREEDOM LIFESTYLE GRW 529 PF C2	100.00	1.00	0.00	1.00	93.0	0.93

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<u>BROKER TRANSACTIONS</u>								
PRODUCT CATEGORY: MUTUAL FUNDS								
05/01/2017	BOUDREAU, WILLIAM	JH FREEDOM LIFESTYLE GRW 529 PF C2	100.00	1.00	0.00	1.00	93.0	0.93
05/01/2017	BOUDREAU, WILLIAM	JH FREEDOM LIFESTYLE GRW 529 PF C2	100.00	1.00	0.00	1.00	93.0	0.93
04/24/2017	HANSGEN, DIANE	TRANSAMERICA AA GROWTH C	1,166.66	11.67	0.00	11.67	93.0	10.85
04/24/2017	HANSGEN, DIANE	TRANSAMERICA AA GROWTH C	231.00	2.31	0.00	2.31	93.0	2.15
05/02/2017	GARTNER, MARK	TRANSAMERICA AA GROWTH C	0.00	5.28	0.00	5.28	93.0	4.91
05/02/2017	IRELAND, MARIE	TRANSAMERICA AA GROWTH C	0.00	46.89	0.00	46.89	93.0	43.61
05/02/2017	IRELAND, DANIEL	TRANSAMERICA AA GROWTH C	0.00	40.80	0.00	40.80	93.0	37.94
05/02/2017	ROSE, REBECCA	TRANSAMERICA AA GROWTH C	0.00	34.14	0.00	34.14	93.0	31.75
05/02/2017	ROSE, ERIC	TRANSAMERICA AA GROWTH C	0.00	34.14	0.00	34.14	93.0	31.75
05/02/2017	WERKMEISTER, LISA	TRANSAMERICA AA GROWTH C	0.00	32.14	0.00	32.14	93.0	29.89
05/02/2017	KIECKER, MARK	TRANSAMERICA AA GROWTH C	0.00	31.84	0.00	31.84	93.0	29.61
05/02/2017	KIECKER, MARK	TRANSAMERICA AA GROWTH C	0.00	31.49	0.00	31.49	93.0	29.29
05/02/2017	ORTIZ, LAURA	TRANSAMERICA AA GROWTH C	0.00	33.68	0.00	33.68	93.0	31.32
05/02/2017	VOIGHT, KATHERINE	TRANSAMERICA AA GROWTH C	0.00	3.92	0.00	3.92	93.0	3.65
05/02/2017	VOIGHT, NICKOLAS	TRANSAMERICA AA GROWTH C	0.00	0.14	0.00	0.14	93.0	0.13
05/02/2017	FITTERER, PAMELA	TRANSAMERICA AA GROWTH C	0.00	15.71	0.00	15.71	93.0	14.61
05/02/2017	THORP, MEGAN	TRANSAMERICA AA GROWTH C	0.00	1.66	0.00	1.66	93.0	1.54
05/02/2017	DORN, SANDRA	TRANSAMERICA AA GROWTH C	0.00	5.33	0.00	5.33	93.0	4.96
05/02/2017	FITTERER, EMILY	TRANSAMERICA AA GROWTH C	0.00	1.64	0.00	1.64	93.0	1.53
05/02/2017	MICHALETZ, JOSEPH	TRANSAMERICA AA GROWTH C	0.00	1.25	0.00	1.25	93.0	1.16
05/02/2017	FITTERER, JAMES	TRANSAMERICA AA GROWTH C	0.00	36.78	0.00	36.78	93.0	34.21
05/02/2017	ROBERTSON, KATELYN	TRANSAMERICA AA GROWTH C	0.00	3.96	0.00	3.96	93.0	3.68
05/02/2017	FITTERER, SAMUEL	TRANSAMERICA AA GROWTH C	0.00	1.42	0.00	1.42	93.0	1.32
05/02/2017	SCHOEN, JUDITH	TRANSAMERICA AA GROWTH C	0.00	16.87	0.00	16.87	93.0	15.69
05/02/2017	JONES, ERIN	TRANSAMERICA AA GROWTH C	0.00	4.39	0.00	4.39	93.0	4.08
05/02/2017	JONES, KEITH	TRANSAMERICA AA GROWTH C	0.00	4.39	0.00	4.39	93.0	4.08
05/02/2017	LELAND, CRAIG	TRANSAMERICA AA GROWTH C	0.00	27.22	0.00	27.22	93.0	25.31
05/02/2017	SEVERSON, STEVEN	TRANSAMERICA AA GROWTH C	0.00	2.32	0.00	2.32	93.0	2.16
05/02/2017	FREDERICK, THOMAS	TRANSAMERICA AA GROWTH C	0.00	4.40	0.00	4.40	93.0	4.09
05/02/2017	MORROW, ELLEN	TRANSAMERICA AA GROWTH C	0.00	77.04	0.00	77.04	93.0	71.65
05/02/2017	RENDL, MARK	TRANSAMERICA AA GROWTH C	0.00	3.44	0.00	3.44	93.0	3.20
05/02/2017	HUGGINS, TONY	TRANSAMERICA AA GROWTH C	0.00	7.26	0.00	7.26	93.0	6.75
05/02/2017	GROMMERSCH, IZABEL	TRANSAMERICA AA GROWTH C	0.00	3.96	0.00	3.96	93.0	3.68

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
05/02/2017	MCRAE, HEATHER	TRANSAMERICA AA GROWTH C	0.00	1.59	0.00	1.59	93.0	1.48
05/02/2017	DUMMER, NICOLE	TRANSAMERICA AA GROWTH C	0.00	14.73	0.00	14.73	93.0	13.70
05/02/2017	HASKIN-BEEBE, JEAN	TRANSAMERICA AA GROWTH C	0.00	3.60	0.00	3.60	93.0	3.35
05/02/2017	ROSE, JOHN	TRANSAMERICA AA GROWTH C	0.00	2.41	0.00	2.41	93.0	2.24
05/02/2017	KIECKER, DENISE	TRANSAMERICA AA GROWTH C	0.00	15.81	0.00	15.81	93.0	14.70
05/02/2017	MARK T KIECKER, SIM	TRANSAMERICA AA GROWTH C	0.00	16.38	0.00	16.38	93.0	15.23
05/02/2017	SHORE, HELEN	TRANSAMERICA AA GROWTH C	0.00	54.46	0.00	54.46	93.0	50.65
05/02/2017	DOBIE, SHERYL	TRANSAMERICA AA GROWTH C	0.00	5.55	0.00	5.55	93.0	5.16
05/02/2017	IRELAND, MARIE	TRANSAMERICA AA GROWTH C	0.00	6.96	0.00	6.96	93.0	6.47
05/02/2017	JONES, EVAN	TRANSAMERICA AA GROWTH C	0.00	1.31	0.00	1.31	93.0	1.22
05/02/2017	GROMMERSCH, JOHN	TRANSAMERICA AA GROWTH C	0.00	3.96	0.00	3.96	93.0	3.68
05/02/2017	WETZELL, PAMELA	TRANSAMERICA AA GROWTH C	0.00	3.58	0.00	3.58	93.0	3.33
05/02/2017	WETZELL, THOMAS	TRANSAMERICA AA GROWTH C	0.00	10.99	0.00	10.99	93.0	10.22
05/02/2017	SMITH-GROVER, SUSAN	TRANSAMERICA AA GROWTH C	0.00	49.87	0.00	49.87	93.0	46.38
05/02/2017	JONES, WYATT	TRANSAMERICA AA GROWTH C	0.00	1.40	0.00	1.40	93.0	1.30
05/02/2017	THOMPSON, JO ANN	TRANSAMERICA AA GROWTH C	0.00	9.63	0.00	9.63	93.0	8.96
05/02/2017	JONES, DYLAN	TRANSAMERICA AA GROWTH C	0.00	1.15	0.00	1.15	93.0	1.07
05/02/2017	DUMKE, KEVIN	TRANSAMERICA AA GROWTH C	0.00	10.61	0.00	10.61	93.0	9.87
05/02/2017	OTTO, CHRISTOPHER	TRANSAMERICA AA GROWTH C	0.00	10.85	0.00	10.85	93.0	10.09
05/02/2017	CHRISTMAN, PATRICK	TRANSAMERICA AA GROWTH C	0.00	8.73	0.00	8.73	93.0	8.12
05/02/2017	CHRISTMAN, LISA	TRANSAMERICA AA GROWTH C	0.00	7.85	0.00	7.85	93.0	7.30
05/02/2017	THORP, CALEB	TRANSAMERICA AA GROWTH C	0.00	5.93	0.00	5.93	93.0	5.51
05/02/2017	WETZELL, ELI	TRANSAMERICA AA GROWTH C	0.00	5.06	0.00	5.06	93.0	4.71
05/02/2017	WETZELL, BECKETT	TRANSAMERICA AA GROWTH C	0.00	5.45	0.00	5.45	93.0	5.07
05/02/2017	TOMM, JODI	TRANSAMERICA AA GROWTH C	0.00	53.04	0.00	53.04	93.0	49.33
05/02/2017	BIRK, GREGORY	TRANSAMERICA AA GROWTH C	0.00	5.26	0.00	5.26	93.0	4.89
05/02/2017	ROY, JOSHUA	TRANSAMERICA AA GROWTH C	0.00	19.26	0.00	19.26	93.0	17.91
05/02/2017	JONES, WILL	TRANSAMERICA AA GROWTH C	0.00	1.18	0.00	1.18	93.0	1.10
05/02/2017	VETTER, BRIAN	TRANSAMERICA AA GROWTH C	0.00	12.38	0.00	12.38	93.0	11.51
05/02/2017	SANDBO, KAID	TRANSAMERICA AA GROWTH C	0.00	4.02	0.00	4.02	93.0	3.74
05/02/2017	SANDBO, ALYIAH	TRANSAMERICA AA GROWTH C	0.00	3.79	0.00	3.79	93.0	3.52
05/02/2017	ROY TOD, JOSHUA	TRANSAMERICA AA GROWTH C	0.00	8.72	0.00	8.72	93.0	8.11
05/02/2017	PAHL, JACKSON	TRANSAMERICA AA GROWTH C	0.00	3.53	0.00	3.53	93.0	3.28

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
05/02/2017	PAHL, GRACE	TRANSAMERICA AA GROWTH C	0.00	7.38	0.00	7.38	93.0	6.86
05/02/2017	WETZELL, PEYTON	TRANSAMERICA AA GROWTH C	0.00	2.69	0.00	2.69	93.0	2.50
05/02/2017	THORP, REED	TRANSAMERICA AA GROWTH C	0.00	2.91	0.00	2.91	93.0	2.71
05/02/2017	SOLOMON, ARIANNA	TRANSAMERICA AA GROWTH C	0.00	2.67	0.00	2.67	93.0	2.48
05/02/2017	GRUBISH, MAHLON	TRANSAMERICA AA GROWTH C	0.00	18.77	0.00	18.77	93.0	17.46
05/02/2017	GRUBISH, MAHLON	TRANSAMERICA AA GROWTH C	0.00	5.79	0.00	5.79	93.0	5.38
05/02/2017	GRUBISH, GERTRUDE	TRANSAMERICA AA GROWTH C	0.00	5.79	0.00	5.79	93.0	5.38
05/02/2017	JONES, THOMAS	TRANSAMERICA AA GROWTH C	0.00	0.99	0.00	0.99	93.0	0.92
05/02/2017	SOUKUP, ARLENE	TRANSAMERICA AA GROWTH C	0.00	0.99	0.00	0.99	93.0	0.92
05/02/2017	WETZELL, BRADY	TRANSAMERICA AA GROWTH C	0.00	0.95	0.00	0.95	93.0	0.88
05/02/2017	JONES, THOMAS	TRANSAMERICA AA GROWTH C	0.00	1.05	0.00	1.05	93.0	0.98
05/02/2017	THORP, QUINN	TRANSAMERICA AA GROWTH C	0.00	0.96	0.00	0.96	93.0	0.89
05/02/2017	WETZELL, CHRISTOPHER	TRANSAMERICA AA GROWTH C	0.00	0.93	0.00	0.93	93.0	0.86
05/02/2017	KIECKER, BENJAMIN	TRANSAMERICA AA GROWTH C	0.00	2.21	0.00	2.21	93.0	2.06
05/02/2017	KIECKER, DANIEL	TRANSAMERICA AA GROWTH C	0.00	2.56	0.00	2.56	93.0	2.38
05/02/2017	VETTER, JAYCE	TRANSAMERICA AA GROWTH C	0.00	2.84	0.00	2.84	93.0	2.64
05/03/2017	ROSE, REBECCA	TRANSAMERICA AA GROWTH C	250.00	2.50	0.00	2.50	93.0	2.33
05/03/2017	ROSE, ERIC	TRANSAMERICA AA GROWTH C	250.00	2.50	0.00	2.50	93.0	2.33
05/10/2017	HINTON, ALYSSA	TRANSAMERICA AA GROWTH C	450.00	4.50	12.00	-7.50	93.0	-6.98
05/02/2017	CONRAD, MAREIDITH	TRANSAMERICA AA MOD GROWTH C	0.00	5.92	0.00	5.92	93.0	5.51
05/02/2017	CONRAD, DELBERT	TRANSAMERICA AA MOD GROWTH C	0.00	38.69	0.00	38.69	93.0	35.98
05/02/2017	ROY, EMILY	TRANSAMERICA AA MOD GROWTH C	0.00	2.71	0.00	2.71	93.0	2.52
05/02/2017	LOE, GLORIA	TRANSAMERICA AA MOD GROWTH C	0.00	7.36	0.00	7.36	93.0	6.84
05/02/2017	GARTNER, TIMOTHY	TRANSAMERICA AA MOD GROWTH C	0.00	23.43	0.00	23.43	93.0	21.79
05/02/2017	GRAFF, GARY	TRANSAMERICA AA MOD GROWTH C	0.00	26.15	0.00	26.15	93.0	24.32
05/02/2017	ESLINGER, PATRICIA	TRANSAMERICA AA MOD GROWTH C	0.00	3.07	0.00	3.07	93.0	2.86
* MUTUAL FUNDS SUBTOTAL *			\$2,672.66	\$1,131.75	\$12.00	\$1,119.75		\$1,041.35
<u>PRODUCT CATEGORY: STOCKS</u>								
05/02/2017	ALBERTO, J THOMAS	CLAYMORE EXCHANGE-TRADED FD TR GUGG	9,999.67	0.00	22.58	-22.58	93.0	-21.00
* STOCKS SUBTOTAL *			\$9,999.67	\$0.00	\$22.58	\$-22.58		\$-21.00

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
04/30/2017	ANDERSEN, WAYNE	JNL PERSPECTIVE ADV II 5/05	53,146.96	44.29	0.00	44.29	93.0	41.19
04/30/2017	HAAK, HELEN	JNL PERSPECTIVE ADV II 5/05	64,709.05	67.41	0.00	67.41	93.0	62.69
04/30/2017	GARTNER TRUST	JNL PERSPECTIVE ADV II 5/05	152,048.51	158.38	0.00	158.38	93.0	147.29
04/30/2017	AMERICAN ENDOWMENT FUND	JNL PERSPECTIVE II 04/14	72,255.22	60.21	0.00	60.21	93.0	56.00
04/30/2017	ROSE, DENNIS	JNL PERSPECTIVE II 05/05	75,845.19	63.20	0.00	63.20	93.0	58.78
04/30/2017	ROSE, CHERYL	JNL PERSPECTIVE II 05/05	126,729.16	105.61	0.00	105.61	93.0	98.22
04/30/2017	LUTZ, TRACY	JNL PERSPECTIVE II 05/05	8,026.24	6.69	0.00	6.69	93.0	6.22
04/28/2017	CHESNEY, TERRANCE	JNL PERSPECTIVE L	89,099.76	3,563.99	0.00	3,563.99	93.0	3,314.51
04/30/2017	THOMPSON, JO ANN	JNL PERSPECTIVE L	184,450.71	153.71	0.00	153.71	93.0	142.95
04/30/2017	VANDERHOOF, DONNA	JNL PERSPECTIVE L	308,030.82	256.69	0.00	256.69	93.0	238.72
04/30/2017	GREEN, STEVEN	JNL PERSPECTIVE L	73,333.68	61.11	0.00	61.11	93.0	56.83
04/30/2017	GREEN, STEVEN	JNL PERSPECTIVE L	65,327.70	54.44	0.00	54.44	93.0	50.63
04/30/2017	WOLFF, JEAN	JNL PERSPECTIVE L	73,463.65	61.22	0.00	61.22	93.0	56.93
04/30/2017	WOLFF, JEAN	JNL PERSPECTIVE L	390,911.15	325.76	0.00	325.76	93.0	302.96
04/30/2017	CURTIS, JEFFREY	JNL PERSPECTIVE L	130,040.50	108.37	0.00	108.37	93.0	100.78
04/30/2017	FUENTEZ, IVAN	JNL PERSPECTIVE L	225,153.61	187.63	0.00	187.63	93.0	174.50
04/30/2017	ROSE, ERIC	JNL PERSPECTIVE L	43,059.94	35.88	0.00	35.88	93.0	33.37
04/30/2017	ANDERSEN, WAYNE	JNL PERSPECTIVE L	143,837.19	119.86	0.00	119.86	93.0	111.47
04/30/2017	MAINE, VINCENT	JNL PERSPECTIVE L	135,913.81	56.63	0.00	56.63	93.0	52.67
04/30/2017	CALABRESE, CAROL	JNL PERSPECTIVE L	244,082.63	203.40	0.00	203.40	93.0	189.16
04/30/2017	SCHRIOCK, LINDA	JNL PERSPECTIVE L	54,182.76	45.15	0.00	45.15	93.0	41.99
04/30/2017	SCHRIOCK, STANLEY	JNL PERSPECTIVE L	23,319.22	19.43	0.00	19.43	93.0	18.07
04/30/2017	MAINE, VINCENT	JNL PERSPECTIVE L	155,670.78	64.86	0.00	64.86	93.0	60.32
04/30/2017	LUTZ, TRACY	JNL PERSPECTIVE L	22,086.45	18.41	0.00	18.41	93.0	17.12
04/30/2017	CHESNEY, TERRANCE	JNL PERSPECTIVE L	169,043.44	140.87	0.00	140.87	93.0	131.01
04/30/2017	CHESNEY, VIRGINIA	JNL PERSPECTIVE L	101,847.64	84.87	0.00	84.87	93.0	78.93
04/30/2017	CHESNEY, TERRANCE	JNL PERSPECTIVE L	148,006.76	123.34	0.00	123.34	93.0	114.71
04/30/2017	CHESNEY, VIRGINIA	JNL PERSPECTIVE L	151,519.06	126.27	0.00	126.27	93.0	117.43
04/30/2017	ANDERSEN, DAVID	JNL PERSPECTIVE L	82,277.89	68.56	0.00	68.56	93.0	63.76
04/30/2017	ANDERSEN, DAVID	JNL PERSPECTIVE L	175,125.81	145.94	0.00	145.94	93.0	135.72
04/30/2017	KOCON, RAYMOND	JNL PERSPECTIVE L	408,038.92	340.03	0.00	340.03	93.0	316.23
04/30/2017	HOGSTAD, MARY	JNL PERSPECTIVE L	140,678.13	117.23	0.00	117.23	93.0	109.02
04/30/2017	ROSE, DENNIS	JNL PERSPECTIVE L	155,569.33	129.64	0.00	129.64	93.0	120.57

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
PRODUCT CATEGORY: VARIABLE ANNUITIES								
04/30/2017	GARTNER TRUST, ORVAL	JNL PERSPECTIVE L	429,276.13	357.73	0.00	357.73	93.0	332.69
04/30/2017	LEASE, NATHELLE	JNL PERSPECTIVE L	267,992.32	223.33	0.00	223.33	93.0	207.70
04/30/2017	STRADTMAN, CHARLES	JNL PERSPECTIVE L	193,417.62	161.18	0.00	161.18	93.0	149.90
04/30/2017	VETTER, JOANN	JNL PERSPECTIVE L	632,412.97	527.01	0.00	527.01	93.0	490.12
04/30/2017	STRADTMAN, CHARLES	JNL PERSPECTIVE L	435,582.75	362.99	0.00	362.99	93.0	337.58
04/30/2017	VETTER, RICHARD	JNL PERSPECTIVE L	122,269.02	101.89	0.00	101.89	93.0	94.76
04/30/2017	VETTER, JOANN	JNL PERSPECTIVE L	112,199.15	93.50	0.00	93.50	93.0	86.96
04/30/2017	FLOR, PATRICIA	JNL PERSPECTIVE L	1,696,066.52	1,413.39	0.00	1,413.39	93.0	1,314.45
04/30/2017	KRAHMER, LE ANN	JNL PERSPECTIVE L	322,466.92	268.72	0.00	268.72	93.0	249.91
04/30/2017	ANDERSEN REV LIV TR, CRYSTAL	JNL PERSPECTIVE L	120,332.86	100.28	0.00	100.28	93.0	93.26
04/30/2017	KOPISCHKE, BEVERLY	JNL PERSPECTIVE L	168,357.95	140.30	0.00	140.30	93.0	130.48
04/30/2017	SHORE, JERRY	JNL PERSPECTIVE L	835,366.22	696.14	0.00	696.14	93.0	647.41
04/30/2017	WINDSCHITL, MARLENE	JNL PERSPECTIVE L	1,056,174.36	880.15	0.00	880.15	93.0	818.54
04/30/2017	SHORE, JERRY	JNL PERSPECTIVE L	301,993.84	251.66	0.00	251.66	93.0	234.04
04/30/2017	WINDSCHITL, MARLENE	JNL PERSPECTIVE L	258,537.33	215.45	0.00	215.45	93.0	200.37
04/30/2017	LILLEVOLD, KATHRYN	JNL PERSPECTIVE L	959,265.94	799.39	0.00	799.39	93.0	743.43
04/30/2017	JOHNSON, ELOIS	JNL PERSPECTIVE L	441,336.63	367.78	0.00	367.78	93.0	342.04
04/30/2017	BERKNESS, RONALD	JNL PERSPECTIVE L	366,242.09	305.20	0.00	305.20	93.0	283.84
04/30/2017	WOLFF, ANITA	JNL PERSPECTIVE L	573,212.41	477.68	0.00	477.68	93.0	444.24
04/30/2017	NAWROCKI, DONNA	JNL PERSPECTIVE L	756,212.67	630.18	0.00	630.18	93.0	586.07
04/30/2017	BERKNESS, CAROLE	JNL PERSPECTIVE L	152,392.32	126.99	0.00	126.99	93.0	118.10
04/30/2017	WOLFF, WALTER	JNL PERSPECTIVE L	792,644.44	660.54	0.00	660.54	93.0	614.30
04/30/2017	LARSON, LOIS	JNL PERSPECTIVE L	58,400.09	48.67	0.00	48.67	93.0	45.26
04/30/2017	LARSON, DEAN	JNL PERSPECTIVE L	121,390.26	101.16	0.00	101.16	93.0	94.08
04/30/2017	LEINENWEBER, LE ROY	JNL PERSPECTIVE L	305,850.07	254.88	0.00	254.88	93.0	237.04
04/30/2017	DALLMANN, HOWARD	JNL PERSPECTIVE L	184,960.88	154.13	0.00	154.13	93.0	143.34
04/30/2017	DALLMANN, MARGARET	JNL PERSPECTIVE L	22,244.40	18.54	0.00	18.54	93.0	17.24
04/30/2017	CLOW, SANDRA	JNL PERSPECTIVE L	686,322.53	571.94	0.00	571.94	93.0	531.90
04/30/2017	LARSON, DEAN L & LOIS N	JNL PERSPECTIVE L	527,649.81	439.71	0.00	439.71	93.0	408.93
04/30/2017	LOE, TIMOTHY	JNL PERSPECTIVE L	345,796.50	288.16	0.00	288.16	93.0	267.99
04/30/2017	NAWROCKI, DONNA	JNL PERSPECTIVE L	411,333.35	342.78	0.00	342.78	93.0	318.79
04/30/2017	DOBIE, SHERYL	JNL PERSPECTIVE L	863,430.85	719.53	0.00	719.53	93.0	669.16
04/30/2017	MICHALETZ, GERALD	JNL PERSPECTIVE L	148,420.60	123.68	0.00	123.68	93.0	115.02

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
PRODUCT CATEGORY: VARIABLE ANNUITIES								
04/30/2017	COLEMAN, ELAINE	JNL PERSPECTIVE L	304,943.97	165.18	0.00	165.18	93.0	153.62
04/30/2017	BANWART, ROGER	JNL PERSPECTIVE L	152,570.33	127.14	0.00	127.14	93.0	118.24
04/30/2017	FITTERER, DELORIS	JNL PERSPECTIVE L	103,652.13	86.38	0.00	86.38	93.0	80.33
04/30/2017	COLEMAN, ARNOLD	JNL PERSPECTIVE L	54,487.92	29.51	0.00	29.51	93.0	27.44
04/30/2017	MICHALETZ, FAYE	JNL PERSPECTIVE L	66,112.02	55.09	0.00	55.09	93.0	51.23
04/30/2017	FUNFSINN TRUST, SUSAN	JNL PERSPECTIVE L	304,948.32	254.12	0.00	254.12	93.0	236.33
04/30/2017	FITTERER, DELORIS	JNL PERSPECTIVE L	236,699.92	197.25	0.00	197.25	93.0	183.44
04/30/2017	POST, TERRY	JNL PERSPECTIVE L	188,956.92	157.46	0.00	157.46	93.0	146.44
04/30/2017	HUISMAN, GERALDINE	JNL PERSPECTIVE L	157,121.83	130.93	0.00	130.93	93.0	121.76
04/30/2017	STEVENS, GEORGE	JNL PERSPECTIVE L	293,601.73	244.67	0.00	244.67	93.0	227.54
04/30/2017	BUCK, NORMAN	JNL PERSPECTIVE L	223,790.90	186.49	0.00	186.49	93.0	173.44
04/30/2017	PANOS, GERALDINE	JNL PERSPECTIVE L	113,636.27	94.70	0.00	94.70	93.0	88.07
04/30/2017	SHIRK, PAMELA	JNL PERSPECTIVE L	192,902.95	160.75	0.00	160.75	93.0	149.50
04/30/2017	PAHL, JAMES	JNL PERSPECTIVE L	139,920.59	116.60	0.00	116.60	93.0	108.44
04/30/2017	ENGELBRECHT, ALICE	JNL PERSPECTIVE L	239,361.45	199.47	0.00	199.47	93.0	185.51
04/30/2017	UTZKA, LANA	JNL PERSPECTIVE L	8,032.00	6.69	0.00	6.69	93.0	6.22
04/30/2017	SHAW, CHARLES	JNL PERSPECTIVE L	131,109.84	109.26	0.00	109.26	93.0	101.61
04/30/2017	WARD, JACQUELINE	JNL PERSPECTIVE L	37,320.44	31.10	0.00	31.10	93.0	28.92
04/30/2017	KRONBACK, MAYDELLE	JNL PERSPECTIVE L	164,649.81	137.21	0.00	137.21	93.0	127.61
04/30/2017	KENDALL, ARCHIE	JNL PERSPECTIVE L	463,251.52	386.04	0.00	386.04	93.0	359.02
04/30/2017	MINNEHAN, MICHAEL	JNL PERSPECTIVE L	132,650.22	110.54	0.00	110.54	93.0	102.80
04/30/2017	FITTERER, ROBERT	JNL PERSPECTIVE L	44,778.80	37.32	0.00	37.32	93.0	34.71
04/30/2017	CLOW CHARTIBLE TRUST, SANDRA	JNL PERSPECTIVE L	50,821.95	42.35	0.00	42.35	93.0	39.39
04/30/2017	ESLINGER, DOUGLAS	JNL PERSPECTIVE L	42,003.79	35.00	0.00	35.00	93.0	32.55
04/30/2017	TRINITY EVANGELICAL	JNL PERSPECTIVE L	406,718.60	338.93	0.00	338.93	93.0	315.20
04/30/2017	ARNOLD HOLDINGS LP	JNL PERSPECTIVE L	673,457.19	561.21	0.00	561.21	93.0	521.93
04/30/2017	ARNOLD, EVERETT	JNL PERSPECTIVE L	681,699.61	568.08	0.00	568.08	93.0	528.31
04/30/2017	SCHMIDT, LORI	JNL PERSPECTIVE L	117,307.96	97.76	0.00	97.76	93.0	90.92
04/30/2017	SCHMIDT, HAROLD	JNL PERSPECTIVE L	479,816.08	399.85	0.00	399.85	93.0	371.86
04/30/2017	ZIEGLER, DARRELL	JNL PERSPECTIVE L	40,609.48	33.84	0.00	33.84	93.0	31.47
04/30/2017	MOLL TURKEYS INC	JNL PERSPECTIVE L	490,543.89	408.79	0.00	408.79	93.0	380.17
04/30/2017	KRONBACK, JEFFERY	JNL PERSPECTIVE L	23,366.98	19.47	0.00	19.47	93.0	18.11
04/30/2017	KRONBACK, JEFFERY	JNL PERSPECTIVE L	102,853.78	85.71	0.00	85.71	93.0	79.71

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
04/30/2017	KRONBACK, DEBRA	JNL PERSPECTIVE L	27,573.98	22.98	0.00	22.98	93.0	21.37
04/30/2017	KRONBACK, DEBRA	JNL PERSPECTIVE L	30,338.85	25.28	0.00	25.28	93.0	23.51
04/30/2017	FITZSIMMONS, GARY	JNL PERSPECTIVE L	331,461.20	276.22	0.00	276.22	93.0	256.88
04/30/2017	REED, MARY	JNL PERSPECTIVE L	265,140.61	220.95	0.00	220.95	93.0	205.48
04/30/2017	FITZSIMMONS, KEVIN	JNL PERSPECTIVE L	128,880.60	107.40	0.00	107.40	93.0	99.88
04/30/2017	DIETRICH, SHARON	JNL PERSPECTIVE L	202,136.93	168.45	0.00	168.45	93.0	156.66
04/30/2017	KUEHLWEIN, RICHARD	JNL PERSPECTIVE L	51,754.79	43.13	0.00	43.13	93.0	40.11
04/30/2017	JERROW, ROBERT	JNL PERSPECTIVE L	314,727.79	262.27	0.00	262.27	93.0	243.91
04/30/2017	KASTER, JANICE	JNL PERSPECTIVE L	153,998.61	128.33	0.00	128.33	93.0	119.35
04/30/2017	FEAR, DUANE	JNL PERSPECTIVE L	73,267.44	61.06	0.00	61.06	93.0	56.79
04/30/2017	FEAR, LINDA	JNL PERSPECTIVE L	41,034.75	34.20	0.00	34.20	93.0	31.81
04/30/2017	ESLINGER, PATRICIA	JNL PERSPECTIVE L	22,827.76	19.02	0.00	19.02	93.0	17.69
04/30/2017	OLSON, MARK	JNL PERSPECTIVE L	332,586.49	277.16	0.00	277.16	93.0	257.76
04/30/2017	CHAPMAN, FRANCIS	JNL PERSPECTIVE L	292,989.96	244.16	0.00	244.16	93.0	227.07
04/30/2017	WESTERMAYER, CHARLES	JNL PERSPECTIVE L	33,624.50	28.02	0.00	28.02	93.0	26.06
04/30/2017	ZIEGLER, DIANNE	JNL PERSPECTIVE L	14,323.54	11.94	0.00	11.94	93.0	11.10
04/30/2017	GRUBISH, MAHLON	JNL PERSPECTIVE L	361,529.51	301.27	0.00	301.27	93.0	280.18
04/30/2017	ROSS TRUST, MARY JO	JNL PERSPECTIVE L	934,283.48	778.57	0.00	778.57	93.0	724.07
04/30/2017	ANDERSON, DONALD	JNL PERSPECTIVE L	152,674.83	127.23	0.00	127.23	93.0	118.32
04/30/2017	ROY, JAMES	JNL PERSPECTIVE L	201,674.47	168.06	0.00	168.06	93.0	156.30
04/30/2017	OLSON, BRENDA	JNL PERSPECTIVE L	51,065.86	42.55	0.00	42.55	93.0	39.57
04/30/2017	OLSON, BRYCE	JNL PERSPECTIVE L	413,706.38	344.76	0.00	344.76	93.0	320.63
04/30/2017	WESTERMAYER, CHARLES	JNL PERSPECTIVE L	249,983.02	208.32	0.00	208.32	93.0	193.74
04/30/2017	GOFF, WESLEY	JNL PERSPECTIVE L	31,241.27	26.03	0.00	26.03	93.0	24.21
04/30/2017	CONRAD, RONALD	JNL PERSPECTIVE L	126,981.48	105.82	0.00	105.82	93.0	98.41
04/30/2017	CONRAD, DELBERT L & ELL	JNL PERSPECTIVE L	427,963.74	356.64	0.00	356.64	93.0	331.68
04/30/2017	GRAFF, BRENT	JNL PERSPECTIVE L	57,196.90	47.66	0.00	47.66	93.0	44.32
04/30/2017	FOSTER, RODNEY	JNL PERSPECTIVE L	184,939.16	154.12	0.00	154.12	93.0	143.33
04/30/2017	SKELLY, SCOTT	JNL PERSPECTIVE L	229,572.49	191.31	0.00	191.31	93.0	177.92
04/30/2017	SKELLY, BRENDA	JNL PERSPECTIVE L	25,601.04	21.33	0.00	21.33	93.0	19.84
04/30/2017	KRAFT, JUDITH	JNL PERSPECTIVE L	156,585.57	130.49	0.00	130.49	93.0	121.36
04/30/2017	SEVERSON, STANLEY	JNL PERSPECTIVE L	267,871.38	223.23	0.00	223.23	93.0	207.60
04/30/2017	KRAFT, JUDITH	JNL PERSPECTIVE L	100,352.54	83.63	0.00	83.63	93.0	77.78

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
04/30/2017	GUNDERSON, HOLLY	JNL PERSPECTIVE L	37,401.53	31.17	0.00	31.17	93.0	28.99
04/30/2017	SEVERSON, JOYCE	JNL PERSPECTIVE L	112,215.15	93.51	0.00	93.51	93.0	86.96
04/30/2017	GUNDERSON, BRIAN	JNL PERSPECTIVE L	92,166.66	76.81	0.00	76.81	93.0	71.43
04/30/2017	SIEBERG, JOSEPH	JNL PERSPECTIVE L	69,709.16	58.09	0.00	58.09	93.0	54.02
04/30/2017	SIEBERG, DIANE	JNL PERSPECTIVE L	24,800.09	20.67	0.00	20.67	93.0	19.22
04/30/2017	CONRAD, DELBERT	JNL PERSPECTIVE L	110,114.28	91.76	0.00	91.76	93.0	85.34
04/30/2017	NELSON, BRENDA	JNL PERSPECTIVE L	229,141.73	190.95	0.00	190.95	93.0	177.58
04/30/2017	DORN, SANDRA	JNL PERSPECTIVE L	311,333.61	259.44	0.00	259.44	93.0	241.28
04/30/2017	HAGEN, LINDA	JNL PERSPECTIVE L	1,653,350.51	1,377.79	0.00	1,377.79	93.0	1,281.34
04/30/2017	HUGGINS, JEANNE	JNL PERSPECTIVE L	182,250.09	151.88	0.00	151.88	93.0	141.25
04/30/2017	THOMPSON, MAX	JNL PERSPECTIVE L	140,381.41	116.98	0.00	116.98	93.0	108.79
04/30/2017	THOMPSON, JO ANN	JNL PERSPECTIVE L	165,821.06	138.18	0.00	138.18	93.0	128.51
04/30/2017	THOMPSON, MAX	JNL PERSPECTIVE L	476,861.43	397.38	0.00	397.38	93.0	369.56
04/30/2017	HUGGINS, TONY	JNL PERSPECTIVE L	283,830.18	236.53	0.00	236.53	93.0	219.97
04/30/2017	HOWELL, NICOLE	JNL PERSPECTIVE L	191,779.27	159.82	0.00	159.82	93.0	148.63
04/30/2017	STIERLEN, ROGER	JNL PERSPECTIVE L	42,070.59	35.06	0.00	35.06	93.0	32.61
04/30/2017	WOLFF, LINDA	JNL PERSPECTIVE L	681,140.21	567.62	0.00	567.62	93.0	527.89
04/30/2017	OTTO, JANET	JNL PERSPECTIVE L	23,519.63	19.60	0.00	19.60	93.0	18.23
04/30/2017	OTTO, JAMES	JNL PERSPECTIVE L	563,677.96	469.73	0.00	469.73	93.0	436.85
04/30/2017	BUCK, DELORES	JNL PERSPECTIVE L	247,294.47	206.08	0.00	206.08	93.0	191.65
04/30/2017	BRIELMAIER, MICHELE	JNL PERSPECTIVE L	486,691.94	405.58	0.00	405.58	93.0	377.19
04/30/2017	BRIELMAIER, MICHELE	JNL PERSPECTIVE L	220,720.27	183.93	0.00	183.93	93.0	171.05
04/30/2017	KLEMENT, GARY	JNL PERSPECTIVE L	673,772.43	561.48	0.00	561.48	93.0	522.18
04/30/2017	KLEMENT, GARY	JNL PERSPECTIVE L	669,557.30	557.96	0.00	557.96	93.0	518.90
04/30/2017	CLOW, SANDRA	JNL PERSPECTIVE L	442,120.32	368.43	0.00	368.43	93.0	342.64
04/30/2017	FAMILY CHARITABLE REMAIND,	JNL PERSPECTIVE L	693,606.11	578.01	0.00	578.01	93.0	537.55
04/30/2017	DAWSON, DEANNA	JNL PERSPECTIVE L	146,964.27	122.47	0.00	122.47	93.0	113.90
04/30/2017	DAMEWOOD, VIRGINIA	JNL PERSPECTIVE L	32,104.52	26.75	0.00	26.75	93.0	24.88
04/30/2017	DAMEWOOD, VIRGINIA	JNL PERSPECTIVE L	62,417.38	52.01	0.00	52.01	93.0	48.37
04/30/2017	DAWSON, DEANNA	JNL PERSPECTIVE L	35,524.53	29.60	0.00	29.60	93.0	27.53
04/30/2017	GARTNER, MARIE	JNL PERSPECTIVE L	156,573.93	130.48	0.00	130.48	93.0	121.35
04/30/2017	GARTNER, LEONARD	JNL PERSPECTIVE L	1,017,945.53	848.29	0.00	848.29	93.0	788.91
04/30/2017	GARTNER, LEONARD	JNL PERSPECTIVE L	196,288.17	163.57	0.00	163.57	93.0	152.12

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<u>BROKER TRANSACTIONS</u>								
PRODUCT CATEGORY: VARIABLE ANNUITIES								
04/30/2017	FITTERER, RUTH	JNL PERSPECTIVE L	195,118.23	162.60	0.00	162.60	93.0	151.22
04/30/2017	MICHELS, DAVID	JNL PERSPECTIVE L	125,436.01	104.53	0.00	104.53	93.0	97.21
04/30/2017	MICHELS, BEVERLEY	JNL PERSPECTIVE L	296,797.26	247.33	0.00	247.33	93.0	230.02
04/30/2017	HANSON, JOY	JNL PERSPECTIVE L	193,667.72	161.39	0.00	161.39	93.0	150.09
04/30/2017	SCHOEN, RICHARD	JNL PERSPECTIVE L	515,454.84	429.55	0.00	429.55	93.0	399.48
04/30/2017	SCHOEN, RICHARD	JNL PERSPECTIVE L	576,173.60	480.14	0.00	480.14	93.0	446.53
04/30/2017	ROBINSON, MARILYN	JNL PERSPECTIVE L	130,698.62	108.92	0.00	108.92	93.0	101.30
04/30/2017	FOSTER, RICHARD	JNL PERSPECTIVE L	954,222.84	795.19	0.00	795.19	93.0	739.53
04/30/2017	STAFFEN, ROBERT	JNL PERSPECTIVE L	108,796.37	90.66	0.00	90.66	93.0	84.31
04/30/2017	TURNER, MYRNA	JNL PERSPECTIVE L	176,240.87	146.87	0.00	146.87	93.0	136.59
04/30/2017	TURNER, WENDELL &	JNL PERSPECTIVE L	157,185.35	130.99	0.00	130.99	93.0	121.82
04/30/2017	BENZ, FORREST	JNL PERSPECTIVE L	29,262.51	24.39	0.00	24.39	93.0	22.68
04/30/2017	BENZ, FORREST	JNL PERSPECTIVE L	253,867.05	211.56	0.00	211.56	93.0	196.75
04/30/2017	WEIBLE, DEAN	JNL PERSPECTIVE L	45,304.57	37.75	0.00	37.75	93.0	35.11
04/30/2017	SOUKUP, LAVERN	JNL PERSPECTIVE L	243,735.73	203.11	0.00	203.11	93.0	188.89
04/30/2017	JOHNSON, HERMIT	JNL PERSPECTIVE L	114,562.25	95.47	0.00	95.47	93.0	88.79
04/30/2017	BOUDREAU, WILLIAM	JNL PERSPECTIVE L	387,918.91	323.27	0.00	323.27	93.0	300.64
04/30/2017	SHEARER, KAREN	JNL PERSPECTIVE L	114,892.90	95.74	0.00	95.74	93.0	89.04
04/30/2017	SHEARER, DONALD	JNL PERSPECTIVE L	311,724.76	259.77	0.00	259.77	93.0	241.59
04/30/2017	JOHNSON, JESSE	JNL PERSPECTIVE L	107,380.19	89.48	0.00	89.48	93.0	83.22
04/30/2017	JOHNSON, HERMIT	JNL PERSPECTIVE L	7,459.47	6.22	0.00	6.22	93.0	5.78
04/30/2017	JOHNSON, KAREN	JNL PERSPECTIVE L	7,456.22	6.21	0.00	6.21	93.0	5.78
04/30/2017	SNYDER, CYNTHIA	JNL PERSPECTIVE L	27,086.54	22.57	0.00	22.57	93.0	20.99
04/30/2017	STEVENS, SANDRA	JNL PERSPECTIVE L	81,403.51	67.84	0.00	67.84	93.0	63.09
04/30/2017	STEVENS, SANDRA	JNL PERSPECTIVE L	20,126.72	16.77	0.00	16.77	93.0	15.60
04/30/2017	STEVENS, GREGORY	JNL PERSPECTIVE L	76,501.38	63.75	0.00	63.75	93.0	59.29
04/30/2017	LOE, TIMOTHY	JNL PERSPECTIVE L	118,949.48	64.43	0.00	64.43	93.0	59.92
04/30/2017	WOLFF, LINDA	JNL PERSPECTIVE L	118,949.47	64.43	0.00	64.43	93.0	59.92
05/04/2017	GREEN, STEVEN	JNL PERSPECTIVE L	3,000.00	120.00	0.00	120.00	93.0	111.60
04/30/2017	MULFORD, PATRICIA	JOHN HANCOCK VANTAGE	234,948.83	195.79	0.00	195.79	93.0	182.08
04/30/2017	WILKERSON, LAURA	JOHN HANCOCK VANTAGE	41,234.75	34.36	0.00	34.36	93.0	31.95
04/30/2017	WILKERSON, LAURA	JOHN HANCOCK VANTAGE	32,470.83	27.06	0.00	27.06	93.0	25.17
04/30/2017	BOESCH, RODNEY	JOHN HANCOCK VENTURE	139,493.10	29.06	0.00	29.06	93.0	27.03

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
04/01/2017	GRONAU, ROLAND	TRANS LIFE LANDMARK 2003 VA	23,429.78	19.52	0.00	19.52	93.0	18.15
04/09/2017	JACKSON, SHARON	TRANS LIFE LANDMARK 2003 VA	443,610.76	369.68	0.00	369.68	93.0	343.80
04/15/2017	PEDERSON, MARILYN	TRANS LIFE LANDMARK 2003 VA	66,219.40	55.18	0.00	55.18	93.0	51.32
04/17/2017	ROBINSON, CHARLES	TRANS LIFE LANDMARK 2003 VA	109,873.82	91.56	0.00	91.56	93.0	85.15
04/18/2017	ROBINSON, MARILYN	TRANS LIFE LANDMARK 2003 VA	194,639.32	162.20	0.00	162.20	93.0	150.85
04/19/2017	STEVENS, JANICE	TRANSAMERICA CATALYST	16,423.01	3.42	0.00	3.42	93.0	3.18
04/01/2017	STEVENS, DOUGLAS	TRANSAMERICA CLASSIC	11,322.48	2.36	0.00	2.36	93.0	2.19
04/24/2017	KIRCHNER, JACOB	TRANSAMERICA CLASSIC	16,081.87	3.35	0.00	3.35	93.0	3.12
04/04/2017	SEVERSON, STEVEN	TRANSAMERICA EXTRA	161,978.16	134.98	0.00	134.98	93.0	125.53
04/08/2017	KIRCHNER, DUANE	TRANSAMERICA EXTRA	41,176.94	34.31	0.00	34.31	93.0	31.91
04/09/2017	DRESSEN, KATHRYN	TRANSAMERICA EXTRA	291,788.30	243.16	0.00	243.16	93.0	226.14
04/09/2017	VOIGHT, RICKY	TRANSAMERICA EXTRA	672,009.75	560.01	0.00	560.01	93.0	520.81
04/09/2017	VOIGHT, KATHERINE	TRANSAMERICA EXTRA	22,009.76	18.34	0.00	18.34	93.0	17.06
04/11/2017	MICHALETZ, CHRISTINE	TRANSAMERICA EXTRA	5,949.57	4.96	0.00	4.96	93.0	4.61
04/13/2017	VETTER, LORI	TRANSAMERICA EXTRA	32,727.94	27.27	0.00	27.27	93.0	25.36
04/13/2017	VOIGHT, KATHERINE	TRANSAMERICA EXTRA	16,836.14	14.03	0.00	14.03	93.0	13.05
04/13/2017	VOIGHT, RICKY	TRANSAMERICA EXTRA	17,382.85	14.49	0.00	14.49	93.0	13.48
04/13/2017	TRIPP, TIMOTHY	TRANSAMERICA EXTRA	22,655.09	18.88	0.00	18.88	93.0	17.56
04/14/2017	GRAFF, JOYCE	TRANSAMERICA EXTRA	48,276.19	40.23	0.00	40.23	93.0	37.41
04/14/2017	GRAFF, JOYCE	TRANSAMERICA EXTRA	17,009.10	14.17	0.00	14.17	93.0	13.18
04/17/2017	ELLIS, ROSEMARY	TRANSAMERICA EXTRA	226,429.20	188.69	0.00	188.69	93.0	175.48
04/19/2017	WETZELL, THOMAS	TRANSAMERICA EXTRA	1,253,899.88	1,044.92	0.00	1,044.92	93.0	971.78
04/19/2017	VANDERHOOF, DONALD	TRANSAMERICA EXTRA	7,141.80	5.95	0.00	5.95	93.0	5.53
04/19/2017	LEVIK, LADONNA	TRANSAMERICA EXTRA	214,547.37	178.79	0.00	178.79	93.0	166.27
04/20/2017	GEWERTH, CHERYL	TRANSAMERICA EXTRA	17,346.65	14.46	0.00	14.46	93.0	13.45
04/21/2017	VOTCA, JOHN	TRANSAMERICA EXTRA	59,587.38	49.66	0.00	49.66	93.0	46.18
04/21/2017	KRONBACK, EUGENE	TRANSAMERICA EXTRA	51,205.62	42.67	0.00	42.67	93.0	39.68
04/21/2017	GRISWOLD, ELLEN	TRANSAMERICA EXTRA	31,875.90	26.56	0.00	26.56	93.0	24.70
04/23/2017	VOIGHT, KATHERINE	TRANSAMERICA EXTRA	29,535.45	24.61	0.00	24.61	93.0	22.89
04/27/2017	BOESCH, RODNEY	TRANSAMERICA EXTRA	49,258.76	41.05	0.00	41.05	93.0	38.18
04/29/2017	BULLER, HUGH	TRANSAMERICA EXTRA	12,947.21	10.79	0.00	10.79	93.0	10.03
04/29/2017	KIRCHNER, JANET	TRANSAMERICA EXTRA	28,172.60	23.48	0.00	23.48	93.0	21.84
04/01/2017	BOESCH, JEFFERY	TRANSAMERICA EXTRA 89352F889	210,485.41	175.40	0.00	175.40	93.0	163.12

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
04/07/2017	MICHALETZ, JOSEPH	TRANSAMERICA EXTRA 89352F889	11,729.31	9.77	0.00	9.77	93.0	9.09
04/10/2017	HORNING, DONALD	TRANSAMERICA EXTRA 89352F889	106,208.97	88.51	0.00	88.51	93.0	82.31
04/10/2017	BRAUN, VIVIAN	TRANSAMERICA EXTRA 89352F889	930,509.92	775.42	0.00	775.42	93.0	721.14
04/10/2017	BRAUN, VIVIAN	TRANSAMERICA EXTRA 89352F889	757,619.57	631.35	0.00	631.35	93.0	587.16
04/16/2017	FEMRITE, LYLE	TRANSAMERICA EXTRA 89352F889	78,414.59	65.35	0.00	65.35	93.0	60.78
04/23/2017	PAULSEN, TAMI	TRANSAMERICA EXTRA 89352F889	62,304.53	51.92	0.00	51.92	93.0	48.29
04/23/2017	PAULSEN, BRYAN	TRANSAMERICA EXTRA 89352F889	166,515.65	138.76	0.00	138.76	93.0	129.05
04/23/2017	FOSTER, RODNEY	TRANSAMERICA EXTRA 89352F889	1,226,112.39	1,021.76	0.00	1,021.76	93.0	950.24
04/23/2017	FOSTER, BARBARA	TRANSAMERICA EXTRA 89352F889	269,583.26	224.65	0.00	224.65	93.0	208.92
04/01/2017	IRELAND, DANIEL	TRANSAMERICA LANDMARK	95,260.19	79.38	0.00	79.38	93.0	73.82
04/02/2017	PLOTZ, LEO	TRANSAMERICA LANDMARK	308,266.85	256.89	0.00	256.89	93.0	238.91
04/04/2017	FITTERER, ROBERT	TRANSAMERICA LANDMARK	113,466.99	94.56	0.00	94.56	93.0	87.94
04/05/2017	TURNER, WENDELL	TRANSAMERICA LANDMARK	114,238.36	95.20	0.00	95.20	93.0	88.54
04/07/2017	SHORE, ROSALIND	TRANSAMERICA LANDMARK	120,834.68	100.70	0.00	100.70	93.0	93.65
04/09/2017	BRIELMAIER, MARK	TRANSAMERICA LANDMARK	65,945.08	54.95	0.00	54.95	93.0	51.10
04/15/2017	BENZ, JERRILYN	TRANSAMERICA LANDMARK	359,551.45	299.63	0.00	299.63	93.0	278.66
04/15/2017	JOHNSON, PAUL	TRANSAMERICA LANDMARK	421,083.04	350.90	0.00	350.90	93.0	326.34
04/18/2017	KLEMENT, LINDA	TRANSAMERICA LANDMARK	13,958.74	11.63	0.00	11.63	93.0	10.82
04/20/2017	BERGLING, PAUL	TRANSAMERICA LANDMARK	465,903.68	388.25	0.00	388.25	93.0	361.07
04/22/2017	DALLMANN, MARGARET	TRANSAMERICA LANDMARK	146,961.88	122.47	0.00	122.47	93.0	113.90
04/22/2017	BERGLING, SHARON	TRANSAMERICA LANDMARK	618,378.50	515.32	0.00	515.32	93.0	479.25
04/25/2017	FITTERER, DELORIS	TRANSAMERICA LANDMARK	48,535.71	40.45	0.00	40.45	93.0	37.62
04/26/2017	DALLMANN, HOWARD	TRANSAMERICA LANDMARK	12,563.67	10.47	0.00	10.47	93.0	9.74
04/28/2017	KLEMENT, LINDA	TRANSAMERICA LANDMARK	65,887.91	54.91	0.00	54.91	93.0	51.07
04/29/2017	SANDER, GLORIAN	TRANSAMERICA LANDMARK	218,343.64	181.95	0.00	181.95	93.0	169.21
04/29/2017	ATKINSON, VONDA	TRANSAMERICA LANDMARK 89352F772	48,977.07	40.81	0.00	40.81	93.0	37.95
04/04/2017	HULST, TIMOTHY	TRANSAMERICA LIBERTY	58,482.44	48.74	0.00	48.74	93.0	45.33
04/11/2017	HAUGH, JOANNE	TRANSAMERICA LIBERTY	34,598.23	28.83	0.00	28.83	93.0	26.81
04/17/2017	NAWROCKI TRUST, ALBIN	TRANSAMERICA LIBERTY	39,245.96	32.70	0.00	32.70	93.0	30.41
04/24/2017	MICHALETZ, GERALD	TRANSAMERICA LIBERTY	81,468.77	67.89	0.00	67.89	93.0	63.14
04/24/2017	AYERS, KATHRYN	TRANSAMERICA LIBERTY	206,498.38	172.08	0.00	172.08	93.0	160.03
04/27/2017	CHRISTOFFER, BYRON	TRANSAMERICA LIBERTY	26,551.87	22.13	0.00	22.13	93.0	20.58
04/27/2017	CHRISTOFFER, KATHRYN	TRANSAMERICA LIBERTY	26,551.87	22.13	0.00	22.13	93.0	20.58

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
04/28/2017	TOAY, BARBARA	TRANSAMERICA LIBERTY	5,706.15	4.76	0.00	4.76	93.0	4.43
* VARIABLE ANNUITIES SUBTOTAL *			\$60,440,732.94	\$53,609.38	\$0.00	\$53,609.38		\$49,856.77
<u>PRODUCT CATEGORY: VARIABLE UNIVERSAL LIFE</u>								
04/24/2017	PIERSON FIELDS LTD	LINCOLN LIFE	157,632.00	102,650.44	0.00	102,650.44	93.0	95,464.91
05/05/2017	OTTO, CHRISTOPHER	LINCOLN LIFE	270.00	4.05	0.00	4.05	93.0	3.77
04/21/2017	FOELS, TAMMY	TRANSAMERICA LIFE	0.00	1.00	0.00	1.00	93.0	0.93
05/05/2017	FOELS, BRUCE	TRANSAMERICA LIFE	41.75	1.04	0.00	1.04	93.0	0.97
* VARIABLE UNIVERSAL LIFE SUBTOTAL *			\$157,943.75	\$102,656.53	\$0.00	\$102,656.53		\$95,470.58
*** BROKER TRANSACTIONS TOTAL ***			\$67,005,949.18	\$372,553.67	\$34.58	\$372,519.09		\$346,442.79

SPLIT TRANSACTIONS**BROKER: 46G-JOE/JACK MICHALETZ #290**

04/11/2017	KUEHLWEIN, RICHARD	JH STRATEGIC INCOME C	132.00	1.32	0.00	1.32	93.0	1.23
04/25/2017	KUEHLWEIN, RICHARD	JH STRATEGIC INCOME C	132.00	1.32	0.00	1.32	93.0	1.23
04/11/2017	KUEHLWEIN, RICHARD	JOHN HANCOCK CLASSIC VALUE C	105.60	1.06	0.00	1.06	93.0	0.99
04/25/2017	KUEHLWEIN, RICHARD	JOHN HANCOCK CLASSIC VALUE C	105.60	1.06	0.00	1.06	93.0	0.99
04/11/2017	KUEHLWEIN, RICHARD	JOHN HANCOCK FOCUSED HIGH YIELD C	105.60	1.06	0.00	1.06	93.0	0.99
04/25/2017	KUEHLWEIN, RICHARD	JOHN HANCOCK FOCUSED HIGH YIELD C	105.60	1.06	0.00	1.06	93.0	0.99
04/11/2017	KUEHLWEIN, RICHARD	JOHN HANCOCK US GLOBAL LEADERS GRW	79.20	0.79	0.00	0.79	93.0	0.73
04/25/2017	KUEHLWEIN, RICHARD	JOHN HANCOCK US GLOBAL LEADERS GRW	79.20	0.79	0.00	0.79	93.0	0.73
* 46G-JOE/JACK MICHALETZ SUBTOTAL *			\$844.80	\$8.46	\$0.00	\$8.46		\$7.88
*** SPLIT TRANSACTIONS TOTAL ***			\$844.80	\$8.46	\$0.00	\$8.46		\$7.88

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<u> OVERRIDE TRANSACTIONS </u>								
<u> BROKER: JACK MICHALETZ #287 </u>								
05/05/2017	GEHRKE, ROBERT	AMERITAS MEDLEY	52,595.70	32.87	0.00	32.87	0.0	30.57
04/26/2017	GOERGER, KIMBERLY	GPB AUTOMOTIVE PORTFOLIO LP	150,000.00	10,500.00	0.00	10,500.00	0.0	9,765.00
04/26/2017	GOERGER, KIMBERLY	GPB WASTE MANAGEMENT LP	75,000.00	5,250.00	0.00	5,250.00	0.0	4,882.50
04/30/2017	OTTO, CURTIS	JNL PERSPECTIVE II 05/05	7,797.80	6.50	0.00	6.50	0.0	6.05
04/30/2017	PETERSON, IONE	JNL PERSPECTIVE L	121,010.80	131.10	0.00	131.10	0.0	121.92
04/30/2017	PANKRATZ, SUSAN	JNL PERSPECTIVE L	111,701.04	93.08	0.00	93.08	0.0	86.56
04/30/2017	PANKRATZ, EDWARD	JNL PERSPECTIVE L	201,732.13	168.11	0.00	168.11	0.0	156.34
04/30/2017	HOL, PATRICIA	JNL PERSPECTIVE L	119,509.09	99.60	0.00	99.60	0.0	92.63
04/30/2017	HAGER, REBECCA	JNL PERSPECTIVE L	59,786.05	49.82	0.00	49.82	0.0	46.33
04/30/2017	MARSH, JAMES	JNL PERSPECTIVE L	36,498.69	30.42	0.00	30.42	0.0	28.29
04/30/2017	FEAR, WILLIAM	JNL PERSPECTIVE L	129,609.21	108.01	0.00	108.01	0.0	100.45
04/30/2017	PEMBLE, MICHELLE	JNL PERSPECTIVE L	282,263.61	235.22	0.00	235.22	0.0	218.75
04/30/2017	HART, JILLANE	JNL PERSPECTIVE L	91,374.00	76.14	0.00	76.14	0.0	70.81
04/30/2017	HART, KEVIN	JNL PERSPECTIVE L	270,240.84	225.20	0.00	225.20	0.0	209.44
04/30/2017	STEFFL, CHRISTINE	JNL PERSPECTIVE L	23,054.78	19.21	0.00	19.21	0.0	17.87
04/30/2017	BEVAN, HELEN	JNL PERSPECTIVE L	38,012.48	31.68	0.00	31.68	0.0	29.46
04/02/2017	LORENTZ, NICHOLAS	METLIFE LIFE INS	0.00	5.00	0.00	5.00	0.0	4.65
04/09/2017	LORENTZ, ANDREW	METLIFE LIFE INS	0.00	140.00	0.00	140.00	0.0	130.20
05/05/2017	LORENTZ, ANDREW	PUTNAM CAPITAL SPECTRUM C	228.00	2.28	12.00	-9.72	0.0	-9.04
05/05/2017	LORENTZ, ANDREW	PUTNAM EQUITY SPECTRUM C	227.00	2.27	12.00	-9.73	0.0	-9.05
05/05/2017	PROKOP, XAVIER	TRANSAMERICA AA GROWTH A	100.00	4.75	0.00	4.75	0.0	4.42
04/24/2017	DREW JAMES KOLLOS, SIM	TRANSAMERICA AA GROWTH C	68.31	0.68	0.00	0.68	0.0	0.63
04/24/2017	DREW JAMES KOLLOS, SIM	TRANSAMERICA AA GROWTH C	68.31	0.68	0.00	0.68	0.0	0.63
04/28/2017	GRETCHEN L WENDT, SIM	TRANSAMERICA AA GROWTH C	46.42	0.46	0.00	0.46	0.0	0.43
04/28/2017	GRETCHEN L WENDT, SIM	TRANSAMERICA AA GROWTH C	46.42	0.46	0.00	0.46	0.0	0.43
04/28/2017	CONRAD, GARY	TRANSAMERICA AA GROWTH C	40.63	0.41	0.00	0.41	0.0	0.38
04/28/2017	CONRAD, GARY	TRANSAMERICA AA GROWTH C	40.63	0.41	0.00	0.41	0.0	0.38
04/28/2017	JENSEN, MICHAEL	TRANSAMERICA AA GROWTH C	55.57	0.56	0.00	0.56	0.0	0.52
04/28/2017	JENSEN, MICHAEL	TRANSAMERICA AA GROWTH C	55.57	0.56	0.00	0.56	0.0	0.52
05/02/2017	ROBERTSON, MITCHELL	TRANSAMERICA AA GROWTH C	0.00	2.57	0.00	2.57	0.0	2.39
05/02/2017	FEMRITE, LYLE	TRANSAMERICA AA GROWTH C	0.00	5.12	0.00	5.12	0.0	4.76
05/02/2017	OTTO, CURTIS	TRANSAMERICA AA GROWTH C	0.00	15.11	0.00	15.11	0.0	14.05
05/02/2017	WINTER, JANEAN	TRANSAMERICA AA GROWTH C	0.00	45.42	0.00	45.42	0.0	42.24

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<u> OVERRIDE TRANSACTIONS </u>								
<u>BROKER: JACK MICHALETZ #287</u>								
05/02/2017	WINTER, JANEAN	TRANSAMERICA AA GROWTH C	0.00	39.10	0.00	39.10	0.0	36.36
05/02/2017	SAURER, BRUCE	TRANSAMERICA AA GROWTH C	0.00	6.36	0.00	6.36	0.0	5.91
05/02/2017	GRETCHEN L WENDT, SIM	TRANSAMERICA AA GROWTH C	0.00	15.74	0.00	15.74	0.0	14.64
05/02/2017	CONRAD, GARY	TRANSAMERICA AA GROWTH C	0.00	15.26	0.00	15.26	0.0	14.19
05/02/2017	STEFFL, JOSEPH	TRANSAMERICA AA GROWTH C	0.00	1.99	0.00	1.99	0.0	1.85
05/02/2017	STEFFL, CHRISTINE	TRANSAMERICA AA GROWTH C	0.00	2.01	0.00	2.01	0.0	1.87
05/02/2017	MEAD, KELSEY	TRANSAMERICA AA GROWTH C	0.00	1.30	0.00	1.30	0.0	1.21
05/02/2017	MEAD, KELSEY	TRANSAMERICA AA GROWTH C	0.00	3.34	0.00	3.34	0.0	3.11
05/02/2017	MICHALETZ, ADISYN	TRANSAMERICA AA GROWTH C	0.00	1.04	0.00	1.04	0.0	0.97
05/02/2017	OTTO, CURTIS	TRANSAMERICA AA GROWTH C	0.00	1.01	0.00	1.01	0.0	0.94
05/02/2017	HANSON, MICHAEL	TRANSAMERICA AA GROWTH C	0.00	4.38	0.00	4.38	0.0	4.07
05/02/2017	SCHROEDER, CORY	TRANSAMERICA AA GROWTH C	0.00	7.76	0.00	7.76	0.0	7.22
05/02/2017	SIEBERG, KYLE	TRANSAMERICA AA GROWTH C	0.00	1.79	0.00	1.79	0.0	1.66
05/02/2017	WALSER, ANDREW	TRANSAMERICA AA GROWTH C	0.00	8.10	0.00	8.10	0.0	7.53
05/02/2017	PEMBLE, JOCELYN	TRANSAMERICA AA GROWTH C	0.00	13.98	0.00	13.98	0.0	13.00
05/02/2017	EARLS, RUTH	TRANSAMERICA AA GROWTH C	0.00	0.18	0.00	0.18	0.0	0.17
05/02/2017	OLSON, ANDREW	TRANSAMERICA AA GROWTH C	0.00	2.76	0.00	2.76	0.0	2.57
05/02/2017	MICHALETZ, JANE	TRANSAMERICA AA GROWTH C	0.00	0.74	0.00	0.74	0.0	0.69
05/02/2017	WALCZYNSKI, JACOB	TRANSAMERICA AA GROWTH C	0.00	1.12	0.00	1.12	0.0	1.04
05/02/2017	BOESCH, SKYE	TRANSAMERICA AA GROWTH C	0.00	1.61	0.00	1.61	0.0	1.50
05/02/2017	FLYGARE, MATTHEW	TRANSAMERICA AA GROWTH C	0.00	2.78	0.00	2.78	0.0	2.59
05/02/2017	LOE, KIRSTEN	TRANSAMERICA AA GROWTH C	0.00	0.86	0.00	0.86	0.0	0.80
05/02/2017	TRANS MIN ACT - MN, UNIF	TRANSAMERICA AA GROWTH C	0.00	3.96	0.00	3.96	0.0	3.68
05/03/2017	DUMMER, NICOLE	TRANSAMERICA AA GROWTH C	50.00	0.50	0.00	0.50	0.0	0.47
05/03/2017	PEMBLE, JOCELYN	TRANSAMERICA AA GROWTH C	50.00	0.50	0.00	0.50	0.0	0.47
05/05/2017	EARLS, RUTH	TRANSAMERICA AA GROWTH C	23.02	0.23	0.00	0.23	0.0	0.21
05/05/2017	EARLS, RUTH	TRANSAMERICA AA GROWTH C	23.02	0.23	0.00	0.23	0.0	0.21
05/05/2017	LORENTZ, ANDREW	TRANSAMERICA AA GROWTH C	300.00	3.00	12.00	-9.00	0.0	-8.37
04/24/2017	GRUBER, DUSTIN	TRANSAMERICA AA MOD GROWTH C	58.36	0.58	0.00	0.58	0.0	0.54
04/24/2017	GRUBER, DUSTIN	TRANSAMERICA AA MOD GROWTH C	58.36	0.58	0.00	0.58	0.0	0.54
05/02/2017	RESCH, MARK	TRANSAMERICA AA MOD GROWTH C	0.00	4.73	0.00	4.73	0.0	4.40
05/02/2017	VAN TOL, KATHERINE	TRANSAMERICA AA MOD GROWTH C	0.00	38.58	0.00	38.58	0.0	35.88
05/02/2017	ROELOFS, JODI	TRANSAMERICA AA MOD GROWTH C	0.00	1.15	0.00	1.15	0.0	1.07

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^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u> OVERRIDE TRANSACTIONS </u>								
BROKER: JACK MICHALETZ #287								
05/02/2017	JUDITH M ABDO, SIM	TRANSAMERICA AA MOD GROWTH C	0.00	5.67	0.00	5.67	0.0	5.27
05/02/2017	STACEY MARIE RIVET, SIM	TRANSAMERICA AA MOD GROWTH C	0.00	1.21	0.00	1.21	0.0	1.13
05/02/2017	SARA JANE RIVET, SIM	TRANSAMERICA AA MOD GROWTH C	0.00	2.20	0.00	2.20	0.0	2.05
05/02/2017	ESLINGER, OWEN	TRANSAMERICA AA MOD GROWTH C	0.00	8.81	0.00	8.81	0.0	8.19
05/02/2017	ESLINGER, MADELINE	TRANSAMERICA AA MOD GROWTH C	0.00	13.81	0.00	13.81	0.0	12.84
05/02/2017	ESLINGER, ELEANOR	TRANSAMERICA AA MOD GROWTH C	0.00	5.67	0.00	5.67	0.0	5.27
05/02/2017	GRUBER, DUSTIN	TRANSAMERICA AA MOD GROWTH C	0.00	1.27	0.00	1.27	0.0	1.18
05/05/2017	VAN TOL, KATHERINE	TRANSAMERICA AA MOD GROWTH C	659.14	6.59	0.00	6.59	0.0	6.13
05/05/2017	VAN TOL, KATHERINE	TRANSAMERICA AA MOD GROWTH C	219.72	2.20	0.00	2.20	0.0	2.05
05/05/2017	ROELOFS, JODI	TRANSAMERICA AA MOD GROWTH C	841.22	8.41	0.00	8.41	0.0	7.82
05/05/2017	ROELOFS, JODI	TRANSAMERICA AA MOD GROWTH C	28.04	0.28	0.00	0.28	0.0	0.26
05/05/2017	JUDITH M ABDO, SIM	TRANSAMERICA AA MOD GROWTH C	64.41	0.64	0.00	0.64	0.0	0.60
05/05/2017	JUDITH M ABDO, SIM	TRANSAMERICA AA MOD GROWTH C	64.41	0.64	0.00	0.64	0.0	0.60
05/05/2017	SARAH M GILBERTO, SIM	TRANSAMERICA AA MOD GROWTH C	28.46	0.28	0.00	0.28	0.0	0.26
05/05/2017	SARAH M GILBERTO, SIM	TRANSAMERICA AA MOD GROWTH C	28.46	0.28	0.00	0.28	0.0	0.26
04/16/2017	ZIEGLER, ERIC	TRANSAMERICA LANDMARK	15,929.12	13.27	0.00	13.27	0.0	12.34
04/16/2017	ZIEGLER, KRISTINE	TRANSAMERICA LANDMARK	16,381.16	13.65	0.00	13.65	0.0	12.69
04/25/2017	ZIEGLER, ERIC	TRANSAMERICA LANDMARK	50.00	2.50	0.00	2.50	0.0	2.33
04/25/2017	ZIEGLER, KRISTINE	TRANSAMERICA LANDMARK	50.00	2.50	0.00	2.50	0.0	2.33
04/08/2017	BECKWITH, DOROTHY	TRANSAMERICA LIBERTY	80,822.07	67.35	0.00	67.35	0.0	62.64
04/13/2017	BECKWITH, ALTON	TRANSAMERICA LIBERTY	85,538.09	71.28	0.00	71.28	0.0	66.29
* JACK MICHALETZ SUBTOTAL *			\$1,972,430.14	\$17,699.46	\$36.00	\$17,663.46		\$16,427.03
*** OVERRIDE TRANSACTIONS TOTAL ***			\$1,972,430.14	\$17,699.46	\$36.00	\$17,663.46		\$16,427.03

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>ADJUSTMENTS</u>								
05/15/2017		*CREDIT CARD PYT: CREDIT CARD PYT	0.00					2,338.16
05/15/2017		*EO INS: CURRENT MONTH INS	0.00					-300.00
05/15/2017		*EO INS: CURRENT MONTH INS - JACK	0.00					-300.00
05/15/2017		*MISC: 1/2017 DATA EXTRACTION	0.00					-350.00
05/15/2017		*MISC: 4/2017 DATA EXTRACTION	0.00					-300.00
05/15/2017		*PERSHING: BOOKS AND RECORDS M37	0.00					-1.50
05/15/2017		*PERSHING: ETF PROSPECTUS MAILING	0.00					-5.26
05/15/2017		*PERSHING: MF PROSPECTUS MAILING	0.00					-13.88
05/15/2017		*PERSHING: MF PROSPECTUS MAILING M3	0.00					-17.52
05/15/2017		*TECH: ADMIN - BRIDGET	0.00					-100.00
05/15/2017		*TECH: ADMIN - CHRISTINE	0.00					-100.00
05/15/2017		*TECH: ADMIN - JANE	0.00					-100.00
05/15/2017		*TECH: ADMIN - NICOLE	0.00					-100.00
05/15/2017		*TECH: CURRENT MONTH - JACK	0.00					-275.00
05/15/2017		*TECH: CURRENT MONTH TECH	0.00					-275.00
05/15/2017		*TECH: CURRENT MONTH-BORST	0.00					-100.00
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00	\$0.00	\$0.00		\$0.00

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BROKER COMMISSION TOTALS

Broker Transactions	\$346,442.79
Split Transactions	\$7.88
Override Transactions	\$16,427.03
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$362,877.70
Year-to-date Gross	\$2,229,513.40
Year-to-date Earnings	\$2,172,854.03