

**COMMISSION STATEMENT****April 15, 2018**

MARYANN, F118 FENBERT  
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Suite 250  
Troy, MI 48085

BROKER #: F118  
BRANCH: CONCORDE FINANCIAL G

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>DIRECT TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
03/09/2018	ROBINSON, HARRY	AM FUNDS INCOME FUND OF AMERICA A	0.00	10.46	0.00	10.46	80.0	8.37
03/09/2018	ROBINSON, HARRY	DAVIS NEW YORK VENTURE A	0.00	5.04	0.00	5.04	80.0	4.03
03/09/2018	HECHT, ROBERT	DAVIS NEW YORK VENTURE A	0.00	32.94	0.00	32.94	80.0	26.35
03/09/2018	BLOSSER, EDNA	FIDELITY ADV HEALTH CARE T	0.00	9.29	0.00	9.29	80.0	7.43
03/09/2018	DZIUBA, ELIZABETH	FRANKLIN INCOME A	0.00	5.13	0.00	5.13	80.0	4.10
03/09/2018	HECHT, ROBERT	PIONEER GROWTH OPPORTUNITIES A	0.00	5.44	0.00	5.44	80.0	4.35
<b>* MUTUAL FUNDS SUBTOTAL *</b>			<b>\$0.00</b>	<b>\$68.30</b>	<b>\$0.00</b>	<b>\$68.30</b>		<b>\$54.63</b>
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
03/29/2018	CORNISH, JUDITH	ALLIANZ ALTERITY OPTIONS	90,922.37	113.65	0.00	113.65	80.0	90.92
03/29/2018	FENBERT, JOHN	ALLIANZ HIGH FIVE L	85,250.10	213.13	0.00	213.13	80.0	170.50
03/29/2018	HECHT, ROBERT	ALLIANZ HIGH FIVE L	231,762.45	579.41	0.00	579.41	80.0	463.53
03/29/2018	HECHT, KATHLEEN	ALLIANZ HIGH FIVE L	55,537.68	138.84	0.00	138.84	80.0	111.07
03/29/2018	LOUDON, DIANE	ALLIANZ VISION	29,115.72	72.79	0.00	72.79	80.0	58.23
03/29/2018	COX, BERNADETTE	HARTFORD PHCM V (HL)	1,479.63	2.22	0.00	2.22	80.0	1.78
03/31/2018	BESSETTE MD, PHYLLIS TORRES	PRU PREMIER RETIREMENT L	658,055.76	1,645.14	0.00	1,645.14	80.0	1,316.11
<b>* VARIABLE ANNUITIES SUBTOTAL *</b>			<b>\$1,152,123.71</b>	<b>\$2,765.18</b>	<b>\$0.00</b>	<b>\$2,765.18</b>		<b>\$2,212.14</b>
<b><u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u></b>								
/ /	SWEET, ANNE MARIE	FIDELITY ADV GROWTH OPP	0.00	10.92	0.00	10.92	80.0	8.74
/ /	HECHT, ROBERT	FIDELITY ADV HEALTH CARE T	0.00	0.53	0.00	0.53	80.0	0.42
/ /	MAJEROWSKI, MICHAEL	FIRST INVESTORS MULTI STATE INSD TA	0.00	48.48	0.00	48.48	80.0	38.78
/ /	WEBER, KEVIN	OPPENHEIMER MAIN STREET A	0.00	3.30	0.00	3.30	80.0	2.64
04/02/2018	O'NEIL, ELSIE	PUTNAM DIVERSIFIED INCOME A	0.00	23.30	0.00	23.30	80.0	18.64
04/02/2018	MOSS, MICHAEL	PUTNAM EQUITY INCOME A	0.00	5.24	0.00	5.24	80.0	4.19
04/02/2018	PLAN	PUTNAM EQUITY INCOME A	0.00	1.12	0.00	1.12	80.0	0.90
04/02/2018	DZIUBA, ELIZABETH	PUTNAM GROWTH OPP A	0.00	4.17	0.00	4.17	80.0	3.34

NOTES: \* - Indicates adjustment is not included in 1099 Earnings

\*\* - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>DIRECT TRANSACTIONS</u></b>								
<b>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</b>								
04/02/2018	GABBARD, MICHAEL	PUTNAM HIGH YIELD ADVANTAGE A	0.00	26.44	0.00	26.44	80.0	21.15
04/02/2018	POWELL, MARCIA	PUTNAM HIGH YIELD ADVANTAGE A	0.00	0.21	0.00	0.21	80.0	0.17
04/02/2018	MOSS, MICHAEL	PUTNAM MULTI CAP GROWTH A	0.00	6.91	0.00	6.91	80.0	5.53
04/02/2018	MAJEROWSKI, MICHAEL	PUTNAM TAX EXEMPT INCOME-A	0.00	83.52	0.00	83.52	80.0	66.82
04/02/2018	TRIBBLE, GERALD	PUTNAM TAX EXEMPT INCOME-A	0.00	17.19	0.00	17.19	80.0	13.75
04/02/2018	TRIBBLE, GERALD	PUTNAM TAX-FREE HIGH YIELD-A	0.00	30.44	0.00	30.44	80.0	24.35
<b>* MUTUAL FUND 12B1 TRAILS SUBTOTAL *</b>			<b>\$0.00</b>	<b>\$261.77</b>	<b>\$0.00</b>	<b>\$261.77</b>		<b>\$209.42</b>
<b>*** DIRECT TRANSACTIONS TOTAL ***</b>			<b>\$1,152,123.71</b>	<b>\$3,095.25</b>	<b>\$0.00</b>	<b>\$3,095.25</b>		<b>\$2,476.19</b>

**ADJUSTMENTS**

04/15/2018		*E & O INSURANCE: CURRENT MONTH INS	0.00					-300.00
04/15/2018		*RBC: MONTHLY WEALTHSTATION	0.00					-25.00
04/15/2018		*TECHNOLOGY: CURRENT MONTH TECH	0.00					-275.00
<b>*** ADJUSTMENTS TOTAL ***</b>			<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>		<b>\$-600.00</b>

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**BROKER COMMISSION TOTALS**

Broker Transactions	\$2,476.19
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-600.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$-332.81
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$1,543.38
Year-to-date Gross	\$7,391.24
Year-to-date Earnings	\$5,912.92