

## **COMMISSION STATEMENT**

October 15, 2017

THOMAS HALSEY

7261 W. Central Ave.

Toledo, OH 43617

BROKER #: H121

BRANCH: INTEGRATED FINANCIAL

| DATE       | CLIENT               | INVESTMENT                          | INVESTMENT<br>AMOUNT | GROSS<br>COMMISSION | CLEARING<br>CHARGE | NET<br>COMMISSION | RATE | BROKER<br>COMMISSION |
|------------|----------------------|-------------------------------------|----------------------|---------------------|--------------------|-------------------|------|----------------------|
|            |                      | BROKER TRANS                        | ACTIONS              |                     |                    |                   |      |                      |
| PRODUCT CA | TEGORY: MUTUAL FUNDS |                                     |                      |                     |                    |                   |      |                      |
| 09/28/2017 | CANNON, BARBARA      | AM FUNDS WASHINGTON MUTUAL INVESTOR | 50.00                | 2.50                | 0.00               | 2.50              | 85.0 | 2.13                 |
| 10/02/2017 | FRANTZ, CASSANDRA    | AM FUNDS WASHINGTON MUTUAL INVESTOR | 100.00               | 5.00                | 0.00               | 5.00              | 85.0 | 4.25                 |
| 10/02/2017 | DENHAM, CONSTANCE    | AM FUNDS WASHINGTON MUTUAL INVESTOR | 400.00               | 17.00               | 0.00               | 17.00             | 85.0 | 14.45                |
| 08/31/2017 | LEININGER, LISA      | BLACKROCK FUND 19452P677            | 0.00                 | 0.24                | 0.00               | 0.24              | 85.0 | 0.20                 |
| 08/31/2017 | LEININGER, LISA      | BLACKROCK FUND 19452P677            | 0.00                 | 0.24                | 0.00               | 0.24              | 85.0 | 0.20                 |
| 08/31/2017 | LEININGER, LISA      | BLK CONS 0-5 AGE BASED A            | 0.00                 | 0.22                | 0.00               | 0.22              | 85.0 | 0.19                 |
| 08/31/2017 | LEININGER, LISA      | BLK CONS 0-5 AGE BASED A            | 0.00                 | 0.22                | 0.00               | 0.22              | 85.0 | 0.19                 |
| 08/31/2017 | BUEHRER, SARAH       | BLK MOD 10-12 AGE BASED A           | 0.00                 | 1.23                | 0.00               | 1.23              | 85.0 | 1.05                 |
| 08/31/2017 | LEROUX, LAURA        | BLK MOD 10-12 AGE BASED A           | 0.00                 | 8.24                | 0.00               | 8.24              | 85.0 | 7.00                 |
| 08/31/2017 | BUEHRER, SARAH       | BLK MOD 13-16 AGE BASED A           | 0.00                 | 1.21                | 0.00               | 1.21              | 85.0 | 1.03                 |
| / /        | LEROUX, LAURA        | BLK MOD 17+ AGE BASED A             | 0.00                 | 11.25               | 0.00               | 11.25             | 85.0 | 9.56                 |
| 08/31/2017 | LEROUX, LAURA        | BLK MOD 17+ AGE BASED A             | 0.00                 | 9.30                | 0.00               | 9.30              | 85.0 | 7.91                 |
| / /        | BAKER, ELAINE        | FIDELITY ADV GROWTH & INCOME C      | 0.00                 | 7.32                | 0.00               | 7.32              | 85.0 | 6.22                 |
| / /        | EYLER, BARBARA       | FIDELITY ADV GROWTH OPP A           | 0.00                 | 3.44                | 0.00               | 3.44              | 85.0 | 2.92                 |
| / /        | BAKER, ELAINE        | FIDELITY ADV GROWTH OPP C           | 0.00                 | 4.80                | 0.00               | 4.80              | 85.0 | 4.08                 |
| / /        | KRAL, ADAM           | FIDELITY ADV HEALTH CARE T          | 0.00                 | 1.20                | 0.00               | 1.20              | 85.0 | 1.02                 |
| / /        | FRANTZ, CRAIG        | FIDELITY ADV INTL CAP APP C         | 0.00                 | 6.33                | 0.00               | 6.33              | 85.0 | 5.38                 |
| / /        | BAKER, ELAINE        | FIDELITY ADV INTL SMALL CAP OPP C   | 0.00                 | 4.25                | 0.00               | 4.25              | 85.0 | 3.61                 |
| / /        | BAKER, ELAINE        | FIDELITY ADV OVERSEAS C             | 0.00                 | 4.23                | 0.00               | 4.23              | 85.0 | 3.60                 |
| / /        | BAKER, ELAINE        | FIDELITY ADV UTILITIES C            | 0.00                 | 6.21                | 0.00               | 6.21              | 85.0 | 5.28                 |
| / /        | BAKER, ELAINE        | FIDELITY EQUITY GROWTH C            | 0.00                 | 6.67                | 0.00               | 6.67              | 85.0 | 5.67                 |
| / /        | FRANTZ, CRAIG        | FIDELITY EQUITY GROWTH C            | 0.00                 | 8.84                | 0.00               | 8.84              | 85.0 | 7.51                 |
| / /        | MARKLEY, JUSTIN      | FIDELITY EQUITY GROWTH T            | 0.00                 | 3.35                | 0.00               | 3.35              | 85.0 | 2.85                 |
| / /        | MARKLEY, JUSTIN      | FIDELITY EQUITY INCOME              | 0.00                 | 5.08                | 0.00               | 5.08              | 85.0 | 4.32                 |
| / /        | EYLER, BARBARA       | FIDELITY EQUITY INCOME A            | 0.00                 | 6.04                | 0.00               | 6.04              | 85.0 | 5.13                 |
| / /        | BAKER, ELAINE        | FIDELITY EQUITY INCOME C            | 0.00                 | 5.94                | 0.00               | 5.94              | 85.0 | 5.05                 |

NOTES: \* - Indicates adjustment is not included in 1099 Earnings

<sup>\*\* -</sup> Indicates adjustment is not included in Totals or Commissions

<sup>^</sup>Date - Split Trade - full Investment Amount & Gross Commission displayed

| DATE       | CLIENT                     | INVESTMENT                        | INVESTMENT<br>AMOUNT | GROSS<br>COMMISSION | CLEARING<br>CHARGE | NET<br>COMMISSION | RATE | BROKER<br>COMMISSION |
|------------|----------------------------|-----------------------------------|----------------------|---------------------|--------------------|-------------------|------|----------------------|
|            |                            |                                   |                      |                     |                    |                   |      |                      |
|            |                            | BROKER TRANS                      | ACTIONS              |                     |                    |                   |      |                      |
| PRODUCT CA | TEGORY: MUTUAL FUNDS       |                                   |                      |                     |                    |                   |      |                      |
| / /        | KRAL, ADAM                 | FIDELITY GOV'T MMKT DAILY MONEY C | 0.00                 | 0.06                | 0.00               | 0.06              | 85.0 | 0.05                 |
| / /        | KRAL, ADAM                 | FIDELITY MIDCAP T                 | 0.00                 | 0.96                | 0.00               | 0.96              | 85.0 | 0.82                 |
| / /        | FRANTZ, CRAIG              | FIDELITY SMALL CAP C              | 0.00                 | 13.98               | 0.00               | 13.98             | 85.0 | 11.88                |
| / /        | BAKER, ELAINE              | FIDELITY SMALL CAP VALUE C        | 0.00                 | 6.40                | 0.00               | 6.40              | 85.0 | 5.44                 |
| / /        | FRANTZ, CRAIG              | FIDELITY TECHNOLOGY C             | 0.00                 | 6.65                | 0.00               | 6.65              | 85.0 | 5.65                 |
| 10/03/2017 | FRANTZ, JUDITH             | PIONEER CULLEN VALUE FUND A       | 0.00                 | 17.25               | 0.00               | 17.25             | 85.0 | 14.66                |
| 10/03/2017 | FRANTZ, JUDITH             | PIONEER EMERGING MARKETS A        | 0.00                 | 4.69                | 0.00               | 4.69              | 85.0 | 3.99                 |
| 10/03/2017 | FRANTZ, JUDITH             | PIONEER EQUITY INCOME A           | 0.00                 | 32.58               | 0.00               | 32.58             | 85.0 | 27.69                |
| 10/03/2017 | FRANTZ, JUDITH             | PIONEER FUND A                    | 0.00                 | 3.98                | 0.00               | 3.98              | 85.0 | 3.38                 |
| 10/03/2017 | FRANTZ, JUDITH             | PIONEER GROWTH OPPORTUNITIES A    | 0.00                 | 4.22                | 0.00               | 4.22              | 85.0 | 3.59                 |
| 10/03/2017 | FRANTZ, JUDITH             | PIONEER VALUE A                   | 0.00                 | 32.89               | 0.00               | 32.89             | 85.0 | 27.96                |
|            |                            | * MUTUAL FUNDS SUBTOTAL *         | \$550.00             | \$254.01            | \$0.00             | \$254.01          |      | \$215.91             |
| PRODUCT CA | TEGORY: VARIABLE ANNUITIES |                                   |                      |                     |                    |                   |      |                      |
| 09/29/2017 | DREEZE, MARTIN             | HARTFORD LEADERS OUTLOOK (ILA)    | 944.18               | 2.36                | 0.00               | 2.36              | 85.0 | 2.01                 |
| 09/30/2017 | BUEHRER, DANIEL            | JNL PERSPECTIVE L                 | 184,897.92           | 154.08              | 0.00               | 154.08            | 85.0 | 130.97               |
| 09/30/2017 | NOWAK, DAVID               | JOHN HANCOCK VENTURE III          | 18,847.55            | 15.71               | 0.00               | 15.71             | 85.0 | 13.35                |
| 09/30/2017 | TANGERMAN, JEANETTE        | JOHN HANCOCK VENTURE III          | 53,579.38            | 44.65               | 0.00               | 44.65             | 85.0 | 37.95                |
| 09/30/2017 | DESELMS, EVELYN            | JOHN HANCOCK VENTURE III          | 42,367.14            | 35.31               | 0.00               | 35.31             | 85.0 | 30.01                |
| 10/03/2017 | PRZYBYLSKI, JEREMIAH       | MML ARTISTRY                      | 100.00               | 5.50                | 0.00               | 5.50              | 85.0 | 4.68                 |
| 09/30/2017 | PRZYBYLSKI, DIANA          | NATIONWIDE DESTINATION LS 96      | 96,977.42            | 242.44              | 0.00               | 242.44            | 85.0 | 206.07               |
| 09/02/2017 | PRZBYLSKI, MICHAEL         | TRANSAMERICA LIBERTY              | 139,033.54           | 115.86              | 0.00               | 115.86            | 85.0 | 98.48                |
| 09/05/2017 | BAUMGARTNER, DIANA         | TRANSAMERICA LIBERTY              | 107,518.63           | 89.60               | 0.00               | 89.60             | 85.0 | 76.16                |
| 09/05/2017 | FRANTZ, JUDITH             | TRANSAMERICA LIBERTY              | 88,252.63            | 73.54               | 0.00               | 73.54             | 85.0 | 62.51                |
| 09/06/2017 | BEISWENGER, RANDALL        | TRANSAMERICA LIBERTY              | 235,081.44           | 195.90              | 0.00               | 195.90            | 85.0 | 166.52               |
| 09/07/2017 | EYLER, BARBARA             | TRANSAMERICA LIBERTY              | 100,948.45           | 84.12               | 0.00               | 84.12             | 85.0 | 71.50                |
| 09/07/2017 | BUEHRER, SARAH             | TRANSAMERICA LIBERTY              | 142,122.13           | 118.44              | 0.00               | 118.44            | 85.0 | 100.67               |
| 09/07/2017 | BUEHRER, DANIEL            | TRANSAMERICA LIBERTY              | 151,923.65           | 126.60              | 0.00               | 126.60            | 85.0 | 107.61               |
| 09/07/2017 | LUCARELLI JR, VICTOR       | TRANSAMERICA LIBERTY              | 192,092.03           | 160.08              | 0.00               | 160.08            | 85.0 | 136.07               |
| 09/08/2017 | FERGUSON, MARK             | TRANSAMERICA LIBERTY              | 239,797.79           | 199.83              | 0.00               | 199.83            | 85.0 | 169.86               |
| 09/08/2017 | DE SELMS, KAREN            | TRANSAMERICA LIBERTY              | 134,138.10           | 111.78              | 0.00               | 111.78            | 85.0 | 95.01                |
| 09/09/2017 | KREMPEC, JEFFREY           | TRANSAMERICA LIBERTY              | 179,933.79           | 149.94              | 0.00               | 149.94            | 85.0 | 127.45               |
| 09/10/2017 | THANASIU, THOMAS           | TRANSAMERICA LIBERTY              | 109,906.20           | 91.59               | 0.00               | 91.59             | 85.0 | 77.85                |
| 09/10/2017 | HALSEY, WILLIAM            | TRANSAMERICA LIBERTY              | 94,528.72            | 78.77               | 0.00               | 78.77             | 85.0 | 66.95                |

<sup>^</sup>Date - Split Trade - full Investment Amount & Gross Commission displayed

| DATE       | CLIENT                     | INVESTMENT                           | INVESTMENT<br>AMOUNT | GROSS<br>COMMISSION | CLEARING<br>CHARGE | NET<br>COMMISSION | RATE | BROKER<br>COMMISSION |
|------------|----------------------------|--------------------------------------|----------------------|---------------------|--------------------|-------------------|------|----------------------|
|            |                            | BROKER TRAN                          | ISACTIONS            |                     |                    |                   |      |                      |
| PRODUCT CA | TEGORY: VARIABLE ANNUITIES |                                      |                      |                     |                    |                   |      |                      |
| 09/10/2017 | RIEBE, MICHAEL             | TRANSAMERICA LIBERTY                 | 89,455.26            | 74.55               | 0.00               | 74.55             | 85.0 | 63.37                |
| 09/12/2017 | DIENER, JUDITH             | TRANSAMERICA LIBERTY                 | 136,142.97           | 113.45              | 0.00               | 113.45            | 85.0 | 96.43                |
| 09/12/2017 | RUCH, RONALD               | TRANSAMERICA LIBERTY                 | 67,036.42            | 55.86               | 0.00               | 55.86             | 85.0 | 47.48                |
| 09/13/2017 | ZOLNER, MERIBETH           | TRANSAMERICA LIBERTY                 | 29,430.49            | 24.53               | 0.00               | 24.53             | 85.0 | 20.85                |
| 09/16/2017 | BAKER, ELAINE              | TRANSAMERICA LIBERTY                 | 219,862.21           | 183.22              | 0.00               | 183.22            | 85.0 | 155.74               |
| 09/19/2017 | KREMPEC, KAY               | TRANSAMERICA LIBERTY                 | 69,349.24            | 57.79               | 0.00               | 57.79             | 85.0 | 49.12                |
| 09/19/2017 | KREMPEC, KAY               | TRANSAMERICA LIBERTY                 | 69,349.24            | 57.79               | 0.00               | 57.79             | 85.0 | 49.12                |
| 09/19/2017 | KREMPEC, KAY               | TRANSAMERICA LIBERTY                 | 69,349.24            | 57.79               | 0.00               | 57.79             | 85.0 | 49.12                |
| 09/20/2017 | RICHARDS, STEPHEN          | TRANSAMERICA LIBERTY                 | 107,852.26           | 89.88               | 0.00               | 89.88             | 85.0 | 76.40                |
| 09/21/2017 | DENHAM, CONSTANCE          | TRANSAMERICA LIBERTY                 | 198,312.02           | 165.26              | 0.00               | 165.26            | 85.0 | 140.47               |
| 09/22/2017 | AUGUSTYNIAK JR, ROGER      | TRANSAMERICA LIBERTY                 | 427,827.18           | 356.52              | 0.00               | 356.52            | 85.0 | 303.04               |
| 09/22/2017 | NOWAK JR, ROBERT           | TRANSAMERICA LIBERTY                 | 94,158.34            | 78.47               | 0.00               | 78.47             | 85.0 | 66.70                |
| 09/25/2017 | PERRY, ALAN                | TRANSAMERICA LIBERTY                 | 405,019.06           | 337.52              | 0.00               | 337.52            | 85.0 | 286.89               |
| 09/25/2017 | TAYLOR, LILY               | TRANSAMERICA LIBERTY                 | 75,371.09            | 62.81               | 0.00               | 62.81             | 85.0 | 53.39                |
| 09/26/2017 | ANNESSER, CAROL            | TRANSAMERICA LIBERTY                 | 118,622.55           | 98.85               | 0.00               | 98.85             | 85.0 | 84.02                |
| 09/27/2017 | DESELMS, KAREN             | TRANSAMERICA LIBERTY                 | 123,548.17           | 102.96              | 0.00               | 102.96            | 85.0 | 87.52                |
| 09/27/2017 | WRAY, JOCELYN              | TRANSAMERICA LIBERTY                 | 28,657.40            | 23.88               | 0.00               | 23.88             | 85.0 | 20.30                |
| 09/27/2017 | WRAY, KIM                  | TRANSAMERICA LIBERTY                 | 66,735.96            | 55.61               | 0.00               | 55.61             | 85.0 | 47.27                |
| 09/27/2017 | KREMPEC, KAY               | TRANSAMERICA LIBERTY                 | 36,815.60            | 30.68               | 0.00               | 30.68             | 85.0 | 26.08                |
| 09/30/2017 | LUCARELLI, KRISTY          | TRANSAMERICA LIBERTY                 | 48,099.35            | 40.08               | 0.00               | 40.08             | 85.0 | 34.07                |
|            |                            | * VARIABLE ANNUITIES SUBTOTAL *      | \$4,793,984.74       | \$4,163.60          | \$0.00             | \$4,163.60        |      | \$3,539.06           |
| PRODUCT CA | TEGORY: VARIABLE UNIVERSAL | LIFE                                 |                      |                     |                    |                   |      |                      |
| 09/17/2017 | ZORNOW, BETTY              | AMERITAS LIFE TRAILS                 | 0.00                 | 98.58               | 0.00               | 98.58             | 85.0 | 83.79                |
|            |                            | * VARIABLE UNIVERSAL LIFE SUBTOTAL * | \$0.00               | \$98.58             | \$0.00             | \$98.58           |      | \$83.79              |
|            |                            | *** BROKER TRANSACTIONS TOTAL ***    | \$4,794,534.74       | \$4,516.19          | \$0.00             | \$4,516.19        |      | \$3,838.76           |

| DATE       | CLIENT | INVESTMENT                          | INVESTMENT<br>AMOUNT | GROSS<br>COMMISSION | CLEARING<br>CHARGE | NET<br>COMMISSION | RATE     | BROKER<br>COMMISSION |
|------------|--------|-------------------------------------|----------------------|---------------------|--------------------|-------------------|----------|----------------------|
|            |        | ADJUSTME                            | NTS                  |                     |                    |                   |          |                      |
| 10/15/2017 |        | *AI INSIGHT: CURRENT MONTH          | 0.00                 |                     |                    |                   |          | -7.00                |
| 10/15/2017 |        | *ALBRIDGE: FULL USER                | 0.00                 |                     |                    |                   |          | -176.00              |
| 10/15/2017 |        | *E & O INSURANCE: CURRENT MONTH INS | 0.00                 |                     |                    |                   |          | -300.00              |
| 10/15/2017 |        | *TECHNOLOGY: ADMIN - D RYAN 1/3RD   | 0.00                 |                     |                    |                   |          | -43.33               |
| 10/15/2017 |        | *TECHNOLOGY: ADMIN - J BOYERS 1/3RD | 0.00                 |                     |                    |                   |          | -43.33               |
| 10/15/2017 |        | *TECHNOLOGY: CURRENT MONTH BASIC    | 0.00                 |                     |                    |                   |          | -180.00              |
|            |        | *** ADJUSTMENTS TOTAL ***           | \$0.00               | \$0.00              | \$0.00             | \$0.00            |          | \$-749.66            |
|            |        |                                     |                      |                     | :                  | BROKER COMM       | ISSION   | TOTALS               |
|            |        |                                     |                      |                     | Broke              | r Transactions    | 5        | \$3,838.76           |
|            |        |                                     |                      |                     | Spli               | t Transactions    | 3        | \$0.00               |
|            |        |                                     |                      |                     | Overrid            | le Transactions   | 5        | \$0.00               |
|            |        |                                     |                      |                     |                    | Adjustments       | 5        | \$-749.66            |
|            |        |                                     |                      |                     |                    | Payroll Draw      | <b>√</b> | \$0.00               |
|            |        |                                     |                      |                     |                    | Base Salary       | 7        | \$0.00               |
|            |        |                                     |                      |                     | Prior              | Period Balance    | 9        | \$0.00               |
|            |        |                                     |                      |                     | FI                 | NRA Assessment    | 5        | \$0.00               |
|            |        |                                     |                      |                     | S                  | SIPC Assessment   |          | \$0.00               |
|            |        |                                     |                      |                     |                    | Check Amour       | ıt       | \$3,089.10           |
|            |        |                                     |                      |                     | Yea                | r-to-date Gros    | s        | \$54,860.88          |
|            |        |                                     |                      |                     | Year-t             | o-date Earning    | ıs       | \$46,793.46          |