

**COMMISSION STATEMENT****October 15, 2017**

DANIEL BUKOVCIK
101 N. Main Street
Box 376
Ovid, MI 48866

BROKER #: B123
BRANCH: DANIEL BUKOVCIK

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
09/26/2017	MARTIN, SCOTT	AM FUNDS CAPITAL INCOME BUILDER A	86.06	3.23	90.0	2.91	0.00	2.91
09/26/2017	MARTIN, SCOTT	AM FUNDS CAPITAL INCOME BUILDER A	191.20	7.17	90.0	6.45	0.00	6.45
10/04/2017	LATZ, SONYA	AM FUNDS CAPITAL INCOME BUILDER A	50.00	1.88	90.0	1.69	0.00	1.69
10/04/2017	LATZ, JARRAH	AM FUNDS CAPITAL INCOME BUILDER A	12.50	0.34	90.0	0.31	0.00	0.31
10/04/2017	LATZ, JOSHUA	AM FUNDS CAPITAL WORLD BOND A	40.00	1.10	90.0	0.99	0.00	0.99
09/26/2017	MAHONEY, KRISTEN	AM FUNDS CAPITAL WORLD GRTH & INC	30.00	1.13	90.0	1.02	0.00	1.02
09/26/2017	MAHONEY, KRISTEN	AM FUNDS CAPITAL WORLD GRTH & INC	88.32	3.31	90.0	2.98	0.00	2.98
10/04/2017	LATZ, SONYA	AM FUNDS CAPITAL WORLD GRTH & INC	50.00	1.88	90.0	1.69	0.00	1.69
10/04/2017	LATZ, JOSHUA	AM FUNDS CAPITAL WORLD GRTH & INC	80.00	2.20	90.0	1.98	0.00	1.98
10/04/2017	ZALUD, BRIAN	AM FUNDS EUROPACIFIC GROWTH FUND A	37.50	1.41	90.0	1.27	0.00	1.27
10/04/2017	HERBLET, AMANDA	AM FUNDS EUROPACIFIC GROWTH FUND A	25.00	1.25	90.0	1.13	0.00	1.13
09/25/2017	MULDER, JAYDEN	AM FUNDS GROWTH AND INCOME A	50.00	2.50	90.0	2.25	0.00	2.25
09/26/2017	MARTIN, SCOTT	AM FUNDS GROWTH FUND OF AMERICA A	172.13	6.45	90.0	5.81	0.00	5.81
09/26/2017	MARTIN, SCOTT	AM FUNDS GROWTH FUND OF AMERICA A	382.41	14.34	90.0	12.91	0.00	12.91
09/26/2017	BYRNE, JAMIE	AM FUNDS GROWTH FUND OF AMERICA A	15.00	0.56	90.0	0.50	0.00	0.50
09/26/2017	BYRNE, JAMIE	AM FUNDS GROWTH FUND OF AMERICA A	105.00	3.94	90.0	3.55	0.00	3.55
09/26/2017	MAHONEY, KRISTEN	AM FUNDS GROWTH FUND OF AMERICA A	30.00	1.13	90.0	1.02	0.00	1.02
09/26/2017	MAHONEY, KRISTEN	AM FUNDS GROWTH FUND OF AMERICA A	88.32	3.31	90.0	2.98	0.00	2.98
09/28/2017	EKEL, NICHOLAS	AM FUNDS GROWTH FUND OF AMERICA A	50.00	2.50	90.0	2.25	0.00	2.25
09/28/2017	SCHNEIDER, HANNAH	AM FUNDS GROWTH FUND OF AMERICA A	100.00	5.00	90.0	4.50	0.00	4.50
10/02/2017	HAUK, KALMAN	AM FUNDS GROWTH FUND OF AMERICA A	166.00	6.23	90.0	5.61	0.00	5.61
10/02/2017	BESKO, BRADLEY	AM FUNDS GROWTH FUND OF AMERICA A	25.00	1.25	90.0	1.13	0.00	1.13
10/02/2017	LOYNES, AUSTIN	AM FUNDS GROWTH FUND OF AMERICA A	60.00	3.00	90.0	2.70	0.00	2.70
10/02/2017	BUKOVCIK, GAVIN	AM FUNDS GROWTH FUND OF AMERICA A	100.00	5.00	90.0	4.50	0.00	4.50
10/04/2017	HERBLET, AMANDA	AM FUNDS GROWTH FUND OF AMERICA A	25.00	1.25	90.0	1.13	0.00	1.13
10/04/2017	LATZ, JOSHUA	AM FUNDS GROWTH FUND OF AMERICA A	80.00	2.20	90.0	1.98	0.00	1.98

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
10/04/2017	LATZ, JARRAH	AM FUNDS GROWTH FUND OF AMERICA A	37.50	1.03	90.0	0.93	0.00	0.93
10/04/2017	ZALUD, ANN	AM FUNDS GROWTH FUND OF AMERICA A	37.50	1.41	90.0	1.27	0.00	1.27
09/25/2017	WREGGELSWORTH, JOY	AM FUNDS ICA A	275.00	11.69	90.0	10.52	0.00	10.52
09/26/2017	MARTIN, SCOTT	AM FUNDS ICA A	172.12	6.45	90.0	5.81	0.00	5.81
09/26/2017	MARTIN, SCOTT	AM FUNDS ICA A	382.41	14.34	90.0	12.91	0.00	12.91
09/26/2017	BYRNE, JAMIE	AM FUNDS ICA A	15.00	0.56	90.0	0.50	0.00	0.50
09/26/2017	BYRNE, JAMIE	AM FUNDS ICA A	105.00	3.94	90.0	3.55	0.00	3.55
10/04/2017	ZALUD, BRIAN	AM FUNDS ICA A	37.50	1.41	90.0	1.27	0.00	1.27
10/04/2017	ZALUD, ANN	AM FUNDS ICA A	37.50	1.41	90.0	1.27	0.00	1.27
09/25/2017	WREGGELSWORTH, JOY	AM FUNDS WASHINGTON MUTUAL	100.00	4.25	90.0	3.83	0.00	3.83
09/28/2017	SCHNEIDER, HANNAH	AM FUNDS WASHINGTON MUTUAL	100.00	5.00	90.0	4.50	0.00	4.50
10/02/2017	BESKO, BRADLEY	AM FUNDS WASHINGTON MUTUAL	25.00	1.25	90.0	1.13	0.00	1.13
10/06/2017	HARRINGTON, HARPER	AMERICAN FUNDS COLLEGE 2033	20,000.00	700.00	90.0	630.00	0.00	630.00
/ /	LEE, EUSTAQUIA	HARTFORD 529 AGGRESSIVE GROWTH A	0.00	0.48	90.0	0.43	0.00	0.43
/ /	STUTZMAN, KAREN	HARTFORD 529 CHECKS AND BAL A	0.00	0.05	90.0	0.05	0.00	0.05
/ /	STUTZMAN, KAREN	HARTFORD 529 CHECKS AND BAL A	0.00	0.08	90.0	0.07	0.00	0.07
/ /	MCHALLAM, MYA	HARTFORD 529 DIVIDEND AND GROWTH A	0.00	12.15	90.0	10.94	0.00	10.94
/ /	STUTZMAN, KAREN	HARTFORD 529 EQUITY INCOME A	0.00	1.31	90.0	1.18	0.00	1.18
/ /	STUTZMAN, KAREN	HARTFORD 529 EQUITY INCOME A	0.00	0.34	90.0	0.31	0.00	0.31
/ /	STUTZMAN, KAREN	HARTFORD 529 EQUITY INCOME A	0.00	2.51	90.0	2.26	0.00	2.26
/ /	STUTZMAN, KAREN	HARTFORD 529 EQUITY INCOME A	0.00	0.48	90.0	0.43	0.00	0.43
/ /	O'MALEY, SHIRLEY	HARTFORD 529 STATIC GROWTH A	0.00	0.35	90.0	0.32	0.00	0.32
/ /	O'MALEY, SHIRLEY	HARTFORD 529 STATIC GROWTH A	0.00	0.35	90.0	0.32	0.00	0.32
/ /	O'MALEY, SHIRLEY	HARTFORD 529 STATIC GROWTH A	0.00	2.10	90.0	1.89	0.00	1.89
/ /	O'MALEY, SHIRLEY	HARTFORD 529 STATIC GROWTH A	0.00	0.35	90.0	0.32	0.00	0.32
/ /	O'MALEY, SHIRLEY	HARTFORD 529 STATIC GROWTH A	0.00	0.32	90.0	0.29	0.00	0.29
/ /	BAESE, MARY BETH	HARTFORD BALANCED A	0.00	0.17	90.0	0.15	0.00	0.15
/ /	DARLING, KIMBERLY	HARTFORD BALANCED A	0.00	0.17	90.0	0.15	0.00	0.15
/ /	FOX, KERRI	HARTFORD BALANCED A	0.00	0.21	90.0	0.19	0.00	0.19
/ /	KIEFFER, DUSTIN	HARTFORD BALANCED ALLOCATION A	0.00	8.81	90.0	7.93	0.00	7.93
/ /	KIEFFER, KIRA	HARTFORD BALANCED ALLOCATION A	0.00	8.58	90.0	7.72	0.00	7.72
/ /	EVANS, ROGER	HARTFORD BALANCED ALLOCATION A	0.00	8.74	90.0	7.87	0.00	7.87
/ /	RADEMACHER, RICKEY	HARTFORD BALANCED ALLOCATION A	0.00	1.99	90.0	1.79	0.00	1.79

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
/ /	KIEFFER, PATRICIA	HARTFORD BALANCED ALLOCATION A	0.00	50.26	90.0	45.23	0.00	45.23
/ /	HASSE, RONALD	HARTFORD CAPITAL APP II A	0.00	2.10	90.0	1.89	0.00	1.89
/ /	HILTON, CYNTHIA	HARTFORD CAPITAL APP II A	0.00	3.89	90.0	3.50	0.00	3.50
/ /	BUKOVCIK, DANIEL	HARTFORD CAPITAL APP II A	0.00	7.78	90.0	7.00	0.00	7.00
/ /	THELEN, TODD	HARTFORD CAPITAL APP II A	0.00	0.44	90.0	0.40	0.00	0.40
/ /	THELEN, ROSANNE	HARTFORD CAPITAL APP II A	0.00	0.82	90.0	0.74	0.00	0.74
/ /	HILTON, CYNTHIA	HARTFORD CAPITAL APPRECIATION A	0.00	4.87	90.0	4.38	0.00	4.38
/ /	BUKOVCIK, DANIEL	HARTFORD CAPITAL APPRECIATION A	0.00	25.27	90.0	22.74	0.00	22.74
/ /	BAESE, MARY BETH	HARTFORD CAPITAL APPRECIATION A	0.00	2.08	90.0	1.87	0.00	1.87
/ /	PRICE, SARAH	HARTFORD CAPITAL APPRECIATION A	0.00	0.90	90.0	0.81	0.00	0.81
/ /	ZUNIGA, AMANDA	HARTFORD CAPITAL APPRECIATION A	0.00	14.13	90.0	12.72	0.00	12.72
/ /	HALFMAN, BRENDA	HARTFORD CAPITAL APPRECIATION A	0.00	0.51	90.0	0.46	0.00	0.46
/ /	THORNBURG, FREDERICK	HARTFORD CAPITAL APPRECIATION A	0.00	4.16	90.0	3.74	0.00	3.74
/ /	COOLEY, MARK	HARTFORD CAPITAL APPRECIATION A	0.00	0.23	90.0	0.21	0.00	0.21
/ /	DOUBRAVA, THOMAS	HARTFORD CAPITAL APPRECIATION A	0.00	1.08	90.0	0.97	0.00	0.97
/ /	BAESE, MARY BETH	HARTFORD CORPORATE OPPS A	0.00	0.21	90.0	0.19	0.00	0.19
/ /	RICHARDS, DEVIN	HARTFORD DISCIPLINED EQUITY A	0.00	2.46	90.0	2.21	0.00	2.21
/ /	FEDEWA, MICHAEL	HARTFORD DISCIPLINED EQUITY A	0.00	3.50	90.0	3.15	0.00	3.15
/ /	HILTON, CYNTHIA	HARTFORD DIVIDEND & GROWTH A	0.00	5.80	90.0	5.22	0.00	5.22
/ /	RICHARDS, AMBER	HARTFORD DIVIDEND & GROWTH A	0.00	1.14	90.0	1.03	0.00	1.03
/ /	RICHARDS, AMBER	HARTFORD DIVIDEND & GROWTH A	0.00	0.83	90.0	0.75	0.00	0.75
/ /	WEISMILLER, MARK	HARTFORD DIVIDEND & GROWTH A	0.00	3.23	90.0	2.91	0.00	2.91
/ /	LADISKI, BROOKE	HARTFORD DIVIDEND & GROWTH A	0.00	0.56	90.0	0.50	0.00	0.50
/ /	WEISMILLER, MARK	HARTFORD DIVIDEND & GROWTH A	0.00	1.71	90.0	1.54	0.00	1.54
/ /	WEISMILLER, KELSEY	HARTFORD DIVIDEND & GROWTH A	0.00	0.49	90.0	0.44	0.00	0.44
/ /	THORNBURG, FREDERICK	HARTFORD DIVIDEND & GROWTH A	0.00	6.27	90.0	5.64	0.00	5.64
/ /	FEDEWA, MICHAEL	HARTFORD DIVIDEND & GROWTH A	0.00	5.28	90.0	4.75	0.00	4.75
/ /	THELEN, TODD	HARTFORD DIVIDEND & GROWTH A	0.00	1.20	90.0	1.08	0.00	1.08
/ /	THELEN, ROSANNE	HARTFORD DIVIDEND & GROWTH A	0.00	2.26	90.0	2.03	0.00	2.03
10/02/2017	THORNBURG, FREDERICK	HARTFORD DIVIDEND & GROWTH A	150.00	6.00	90.0	5.40	0.00	5.40
/ /	BUKOVCIK/SEP, WILLIAM	HARTFORD GROWTH OPP A	0.00	1.74	90.0	1.57	0.00	1.57
/ /	SCHLIEF, MICHAEL	HARTFORD GROWTH OPP A	0.00	5.88	90.0	5.29	0.00	5.29
/ /	WOODRUFF, RONALD	HARTFORD GROWTH OPP A	0.00	3.19	90.0	2.87	0.00	2.87

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
/ /	SQUIRES, YVONNE	HARTFORD GROWTH OPP A	0.00	12.02	90.0	10.82	0.00	10.82
/ /	SQUIRES, LARRY	HARTFORD GROWTH OPP A	0.00	12.05	90.0	10.85	0.00	10.85
/ /	BUKOVCIK, DANIEL	HARTFORD GROWTH OPP A	0.00	62.14	90.0	55.93	0.00	55.93
/ /	BAESE, MARY BETH	HARTFORD GROWTH OPP A	0.00	0.38	90.0	0.34	0.00	0.34
/ /	LADISKI, BREANNA	HARTFORD GROWTH OPP A	0.00	0.92	90.0	0.83	0.00	0.83
/ /	BROWN, JACK	HARTFORD GROWTH OPP A	0.00	1.30	90.0	1.17	0.00	1.17
/ /	SIEFFERT, DONALD	HARTFORD GROWTH OPP A	0.00	8.88	90.0	7.99	0.00	7.99
/ /	FEDEWA, MICHAEL	HARTFORD GROWTH OPP A	0.00	2.30	90.0	2.07	0.00	2.07
/ /	BROWN, TUCKER	HARTFORD GROWTH OPP A	0.00	1.12	90.0	1.01	0.00	1.01
/ /	CASLER, SUSAN	HARTFORD GROWTH OPP A	0.00	0.49	90.0	0.44	0.00	0.44
/ /	DARLING, KIMBERLY	HARTFORD GROWTH OPP A	0.00	9.64	90.0	8.68	0.00	8.68
/ /	FOX, KERRI	HARTFORD GROWTH OPP A	0.00	15.72	90.0	14.15	0.00	14.15
/ /	SIEFFERT, DONALD	HARTFORD INFLATION PLUS A	0.00	9.01	90.0	8.11	0.00	8.11
/ /	HOLCOMB, BRUCE (DCD)	HARTFORD INFLATION PLUS A	0.00	0.85	90.0	0.77	0.00	0.77
/ /	THORNBURG, FREDERICK	HARTFORD INFLATION PLUS A	0.00	3.10	90.0	2.79	0.00	2.79
/ /	BATES, JAMES	HARTFORD INFLATION PLUS A	0.00	6.18	90.0	5.56	0.00	5.56
/ /	SCOTT, FRANCES	HARTFORD INFLATION PLUS A	0.00	1.10	90.0	0.99	0.00	0.99
/ /	WEISMILLER, MARK	HARTFORD INT'L GROWTH A	0.00	2.16	90.0	1.94	0.00	1.94
/ /	WEISMILLER, MARK	HARTFORD INT'L GROWTH A	0.00	1.18	90.0	1.06	0.00	1.06
/ /	WEISMILLER, KELSEY	HARTFORD INT'L GROWTH A	0.00	0.37	90.0	0.33	0.00	0.33
/ /	RICHARDS, AMBER	HARTFORD MIDCAP VALUE A	0.00	1.74	90.0	1.57	0.00	1.57
/ /	RICHARDS, AMBER	HARTFORD MIDCAP VALUE A	0.00	1.33	90.0	1.20	0.00	1.20
/ /	BAESE, MARY BETH	HARTFORD STRATEGIC INCOME FUND A	0.00	0.09	90.0	0.08	0.00	0.08
/ /	SIEFFERT, DONALD	HARTFORD TOTAL RETURN BOND A	0.00	6.68	90.0	6.01	0.00	6.01
10/02/2017	MARTIN, LISA	PUTNAM EQUITY INCOME A	0.00	9.86	90.0	8.87	0.00	8.87
10/02/2017	BEATTIE, MARK	PUTNAM EQUITY INCOME A	0.00	10.22	90.0	9.20	0.00	9.20
10/02/2017	BUKOVCIK/SEP, WILLIAM	PUTNAM EQUITY INCOME A	0.00	0.90	90.0	0.81	0.00	0.81
10/02/2017	QUINE, JOHN	PUTNAM EQUITY INCOME A	0.00	3.13	90.0	2.82	0.00	2.82
10/02/2017	ROWLEY, CONNOR	PUTNAM GROWTH OPP A	0.00	5.05	90.0	4.55	0.00	4.55
10/02/2017	MARTIN, LISA	PUTNAM GROWTH OPP A	0.00	2.66	90.0	2.39	0.00	2.39
10/02/2017	ASH, APRIL	PUTNAM GROWTH OPP A	0.00	2.93	90.0	2.64	0.00	2.64
10/02/2017	ROWLEY, GARRICK	PUTNAM GROWTH OPP A	0.00	3.98	90.0	3.58	0.00	3.58
10/02/2017	BEATTIE, MARK	PUTNAM GROWTH OPP A	0.00	18.25	90.0	16.43	0.00	16.43

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
10/02/2017	MILLER, MICHAEL	PUTNAM GROWTH OPP A	0.00	22.10	90.0	19.89	0.00	19.89
10/02/2017	BUCK, JOHN	PUTNAM GROWTH OPP A	0.00	0.85	90.0	0.77	0.00	0.77
10/02/2017	GEORGE, NORMA	PUTNAM GROWTH OPP A	0.00	13.45	90.0	12.11	0.00	12.11
10/02/2017	BUKOVCIK, JANE	PUTNAM GROWTH OPP A	0.00	3.21	90.0	2.89	0.00	2.89
10/02/2017	LOYNES, JAMES	PUTNAM GROWTH OPP A	0.00	0.94	90.0	0.85	0.00	0.85
10/02/2017	BUSH, VICTORIA	PUTNAM GROWTH OPP A	0.00	1.47	90.0	1.32	0.00	1.32
10/02/2017	BUSH, VICTORIA	PUTNAM GROWTH OPP A	0.00	1.10	90.0	0.99	0.00	0.99
10/02/2017	WILSON, DUANE	PUTNAM GROWTH OPP A	0.00	9.82	90.0	8.84	0.00	8.84
10/02/2017	HERRICK, KENNETH	PUTNAM GROWTH OPP A	0.00	0.50	90.0	0.45	0.00	0.45
10/02/2017	COON, PHILIP	PUTNAM GROWTH OPP A	0.00	2.16	90.0	1.94	0.00	1.94
10/02/2017	BEATTIE, MARK	PUTNAM INTL CAPITAL OPPS-A	0.00	11.33	90.0	10.20	0.00	10.20
10/02/2017	BEATTIE, MARK	PUTNAM INVESTORS A	0.00	14.38	90.0	12.94	0.00	12.94
10/02/2017	ASH, APRIL	PUTNAM MULTI CAP GROWTH A	0.00	2.27	90.0	2.04	0.00	2.04
10/02/2017	BEATTIE, MARK	PUTNAM MULTI CAP GROWTH A	0.00	4.33	90.0	3.90	0.00	3.90
10/02/2017	WILSON, DUANE	PUTNAM MULTI CAP GROWTH A	0.00	2.95	90.0	2.66	0.00	2.66
10/02/2017	HERRICK, KENNETH	PUTNAM MULTI CAP GROWTH A	0.00	0.39	90.0	0.35	0.00	0.35
* MUTUAL FUNDS SUBTOTAL *			\$23,613.97	\$1,365.09		\$1,228.69	\$0.00	\$1,228.69

PRODUCT CATEGORY: VARIABLE ANNUITIES

09/30/2017	GOOSEN, JACQUELINE	JNL ELITE ACCESS	20,598.90	4.29	90.0	3.86	0.00	3.86
09/30/2017	STOCKING, ELAINE	JNL ELITE ACCESS	5,862.11	1.22	90.0	1.10	0.00	1.10
09/30/2017	SPITERI, JOHN	JNL ELITE ACCESS	8,390.52	1.75	90.0	1.58	0.00	1.58
09/30/2017	WAGGONER, SHEILA	JNL ELITE ACCESS	18,297.62	3.81	90.0	3.43	0.00	3.43
09/30/2017	PERRY, GREGORY	JNL ELITE ACCESS	13,264.03	2.76	90.0	2.48	0.00	2.48
09/22/2017	STANTON, DONALD	JNL MAX ONE XL REVISED 0506	70,703.77	26.51	90.0	23.86	0.00	23.86
09/30/2017	SPIESS, CHARLES	JNL PERSPECTIVE	74,427.97	31.01	90.0	27.91	0.00	27.91
09/25/2017	PARKER, MICHELLE	JNL PERSPECTIVE II 04/14	420.00	21.00	90.0	18.90	0.00	18.90
09/25/2017	PARKER, KEVIN	JNL PERSPECTIVE II 04/14	420.00	21.00	90.0	18.90	0.00	18.90
09/30/2017	RICHARDS, ROBERT	JNL PERSPECTIVE II 04/14	38,725.24	16.14	90.0	14.53	0.00	14.53
09/30/2017	SCHOMISCH, RENEE	JNL PERSPECTIVE II 04/14	255,033.52	106.26	90.0	95.63	0.00	95.63
09/30/2017	BURGESS, BEVERLY	JNL PERSPECTIVE II 04/14	18,496.38	7.71	90.0	6.94	0.00	6.94
09/30/2017	ROY, JANICE	JNL PERSPECTIVE II 04/14	32,476.95	13.53	90.0	12.18	0.00	12.18
09/30/2017	WINKLER, LORETTA	JNL PERSPECTIVE II 04/14	502,319.41	209.30	90.0	188.37	0.00	188.37
09/30/2017	COOK, DONALD	JNL PERSPECTIVE II 04/14	157,284.65	65.54	90.0	58.99	0.00	58.99

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
09/30/2017	VINCENT, LEROY	JNL PERSPECTIVE II 04/14	53,098.16	22.12	90.0	19.91	0.00	19.91
09/30/2017	WOODEND, DAVID	JNL PERSPECTIVE II 04/14	326,641.82	136.10	90.0	122.49	0.00	122.49
09/30/2017	HEHRER, SANDRA	JNL PERSPECTIVE II 04/14	36,311.96	15.13	90.0	13.62	0.00	13.62
09/30/2017	BARBOUR, LARRY	JNL PERSPECTIVE II 04/14	54,334.00	22.64	90.0	20.38	0.00	20.38
09/30/2017	SAVAGE, ELIZABETH	JNL PERSPECTIVE II 04/14	7,867.95	3.28	90.0	2.95	0.00	2.95
09/30/2017	THELEN, NEIL	JNL PERSPECTIVE II 04/14	22,580.29	9.41	90.0	8.47	0.00	8.47
09/30/2017	RICHARDS, AMBER	JNL PERSPECTIVE II 04/14	109,889.97	45.79	90.0	41.21	0.00	41.21
09/30/2017	BESKO, DIRK	JNL PERSPECTIVE II 04/14	16,233.64	6.76	90.0	6.08	0.00	6.08
09/30/2017	YOUNG, MARY	JNL PERSPECTIVE II 04/14	603,323.74	251.38	90.0	226.24	0.00	226.24
09/30/2017	WAKEFIELD, RONALD	JNL PERSPECTIVE II 04/14	41,119.27	17.13	90.0	15.42	0.00	15.42
09/30/2017	ADE, MARIE	JNL PERSPECTIVE II 04/14	11,359.60	4.73	90.0	4.26	0.00	4.26
09/30/2017	PIGGOTT, PHILIP	JNL PERSPECTIVE II 04/14	335,786.91	139.91	90.0	125.92	0.00	125.92
09/30/2017	SMITH, RICHARD	JNL PERSPECTIVE II 04/14	20,240.17	8.43	90.0	7.59	0.00	7.59
09/30/2017	FEDEWA, LORETTA	JNL PERSPECTIVE II 04/14	49,520.41	20.63	90.0	18.57	0.00	18.57
09/30/2017	STROMER, SCOTT	JNL PERSPECTIVE II 04/14	61,562.99	25.65	90.0	23.09	0.00	23.09
09/30/2017	THELEN, ROSANNE	JNL PERSPECTIVE II 04/14	937,882.42	390.78	90.0	351.70	0.00	351.70
09/30/2017	THOMA, CHRIS	JNL PERSPECTIVE II 04/14	78,977.30	32.91	90.0	29.62	0.00	29.62
09/30/2017	NIXON, KIMBERLY	JNL PERSPECTIVE II 04/14	91,795.86	38.25	90.0	34.43	0.00	34.43
09/30/2017	WAKEFIELD, RONALD	JNL PERSPECTIVE II 04/14	90,835.09	37.85	90.0	34.07	0.00	34.07
09/30/2017	WAGGONER, RUSSELL	JNL PERSPECTIVE II 04/14	90,352.74	37.65	90.0	33.89	0.00	33.89
09/30/2017	REED, JOAN	JNL PERSPECTIVE II 04/14	32,008.07	13.34	90.0	12.01	0.00	12.01
09/30/2017	REED, RICHARD	JNL PERSPECTIVE II 04/14	66,212.05	27.59	90.0	24.83	0.00	24.83
09/30/2017	PENROSE, GARY	JNL PERSPECTIVE II 04/14	83,879.47	34.95	90.0	31.46	0.00	31.46
09/30/2017	BERNATH, THOMAS	JNL PERSPECTIVE II 04/14	20,168.73	8.40	90.0	7.56	0.00	7.56
09/30/2017	TRANN, LISA	JNL PERSPECTIVE II 04/14	8,627.63	3.59	90.0	3.23	0.00	3.23
09/30/2017	HUMPHREY, PATRICIA	JNL PERSPECTIVE II 04/14	10,363.11	4.32	90.0	3.89	0.00	3.89
09/30/2017	STEVENS, PATRICIA	JNL PERSPECTIVE II 04/14	152,746.88	63.64	90.0	57.28	0.00	57.28
09/30/2017	BERNATH, MARGARET	JNL PERSPECTIVE II 04/14	36,982.33	15.41	90.0	13.87	0.00	13.87
09/30/2017	BERNATH, MARGARET	JNL PERSPECTIVE II 04/14	29,813.96	12.42	90.0	11.18	0.00	11.18
09/30/2017	RICHARD, LORI	JNL PERSPECTIVE II 04/14	32,576.15	13.57	90.0	12.21	0.00	12.21
09/30/2017	RECK, CHARLES	JNL PERSPECTIVE II 04/14	403,375.15	168.07	90.0	151.26	0.00	151.26
09/30/2017	RECK, MAXINE	JNL PERSPECTIVE II 04/14	255,438.45	106.43	90.0	95.79	0.00	95.79
09/30/2017	HANUS, PHILLIP	JNL PERSPECTIVE II 04/14	161,615.39	67.34	90.0	60.61	0.00	60.61

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
09/30/2017	HANUS, SHEILA	JNL PERSPECTIVE II 04/14	33,136.75	13.81	90.0	12.43	0.00	12.43
09/30/2017	HANUS, PHILLIP	JNL PERSPECTIVE II 04/14	42,799.30	17.83	90.0	16.05	0.00	16.05
09/30/2017	LATZ, MARK	JNL PERSPECTIVE II 04/14	589,203.27	245.50	90.0	220.95	0.00	220.95
09/30/2017	BALLANCE, SUSAN	JNL PERSPECTIVE II 04/14	31,562.89	13.15	90.0	11.84	0.00	11.84
09/30/2017	ROOF, ANNA	JNL PERSPECTIVE II 04/14	46,430.10	19.35	90.0	17.42	0.00	17.42
09/30/2017	PARKER, JEFFERY	JNL PERSPECTIVE II 04/14	17,148.46	7.15	90.0	6.44	0.00	6.44
09/30/2017	HELDRETH, DIANE	JNL PERSPECTIVE II 04/14	73,181.74	30.49	90.0	27.44	0.00	27.44
09/30/2017	WOODBURY, JUDY	JNL PERSPECTIVE II 04/14	104,404.63	43.50	90.0	39.15	0.00	39.15
09/30/2017	FAHEY, SHANNON	JNL PERSPECTIVE II 04/14	172,971.97	72.07	90.0	64.86	0.00	64.86
09/30/2017	PLOWMAN, DENISE	JNL PERSPECTIVE II 04/14	21,292.20	8.87	90.0	7.98	0.00	7.98
09/30/2017	ZUSSMAN, GABRIEL	JNL PERSPECTIVE II 04/14	33,394.70	13.91	90.0	12.52	0.00	12.52
09/30/2017	DUBAY, SHARON	JNL PERSPECTIVE II 04/14	87,949.22	36.65	90.0	32.99	0.00	32.99
09/30/2017	TEREMI, SANDRA	JNL PERSPECTIVE II 04/14	31,820.32	13.26	90.0	11.93	0.00	11.93
09/30/2017	GRANT, REVA	JNL PERSPECTIVE II 04/14	26,326.10	10.97	90.0	9.87	0.00	9.87
09/30/2017	CRUM, AMY	JNL PERSPECTIVE II 04/14	30,671.44	12.78	90.0	11.50	0.00	11.50
09/30/2017	CARR, THOMAS	JNL PERSPECTIVE II 04/14	6,913.75	2.88	90.0	2.59	0.00	2.59
09/30/2017	CARROLL, DONNA	JNL PERSPECTIVE II 04/14	208,127.01	86.72	90.0	78.05	0.00	78.05
09/30/2017	HULETT, DEBORAH	JNL PERSPECTIVE II 04/14	15,214.14	6.34	90.0	5.71	0.00	5.71
09/30/2017	VANECEK, LYNNETTE	JNL PERSPECTIVE II 04/14	6,146.99	2.56	90.0	2.30	0.00	2.30
09/30/2017	CARROLL, RICHARD	JNL PERSPECTIVE II 04/14	312,132.73	130.06	90.0	117.05	0.00	117.05
09/30/2017	ASHBAUGH, ROBERT	JNL PERSPECTIVE II 05/05	346,690.55	144.45	90.0	130.01	0.00	130.01
09/30/2017	MILLER, ALAN	JNL PERSPECTIVE II 05/05	35,109.30	14.63	90.0	13.17	0.00	13.17
09/30/2017	BERNATH, THOMAS	JNL PERSPECTIVE II 05/05	8,527.96	3.55	90.0	3.20	0.00	3.20
09/30/2017	PLESKO-BERNATH, CYNTHIA	JNL PERSPECTIVE II 05/05	9,144.92	3.81	90.0	3.43	0.00	3.43
09/30/2017	SCHNEIDER, DAWN	JNL PERSPECTIVE II 05/05	29,154.20	12.15	90.0	10.94	0.00	10.94
09/30/2017	DEBOER, DIANA	JNL PERSPECTIVE II 05/05	56,388.11	23.50	90.0	21.15	0.00	21.15
09/30/2017	COZIK, MICHELLE	JNL PERSPECTIVE II 05/05	11,717.64	4.88	90.0	4.39	0.00	4.39
09/30/2017	NETHAWAY, BARBARA	JNL PERSPECTIVE II 05/05	31,804.83	13.25	90.0	11.93	0.00	11.93
09/30/2017	AUSTIN, CHARLENE	JNL PERSPECTIVE II 05/05	44,609.72	18.59	90.0	16.73	0.00	16.73
09/30/2017	BUKOVCIK, DANIEL	JNL PERSPECTIVE II 05/05	176,651.66	73.60	90.0	66.24	0.00	66.24
09/30/2017	KOERNER, NANCY	JNL PERSPECTIVE II 05/05	100,709.27	41.96	90.0	37.76	0.00	37.76
09/30/2017	BUKOVCIK, GAVIN	JNL PERSPECTIVE II 05/05	48,686.06	20.29	90.0	18.26	0.00	18.26
09/30/2017	BOETTCHER, BRETT	JNL PERSPECTIVE II 05/05	2,660.38	1.11	90.0	1.00	0.00	1.00

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
09/30/2017	BOETTCHER, BRETT	JNL PERSPECTIVE II 05/05	19,200.62	8.00	90.0	7.20	0.00	7.20
09/30/2017	BATORA, DELORES	JNL PERSPECTIVE II 05/05	31,236.68	13.02	90.0	11.72	0.00	11.72
09/30/2017	STOCKING, RODNEY	JNL PERSPECTIVE II 05/05	293,563.92	122.32	90.0	110.09	0.00	110.09
09/30/2017	MOORE, DONALD	JNL PERSPECTIVE II 05/05	13,181.90	5.49	90.0	4.94	0.00	4.94
09/30/2017	PALEN, LINDA	JNL PERSPECTIVE II 05/05	21,030.94	8.76	90.0	7.88	0.00	7.88
09/30/2017	HERBLET, SCOTT	JNL PERSPECTIVE II 05/05	33,453.82	13.94	90.0	12.55	0.00	12.55
09/30/2017	DEVEREAUX, DARLENE	JNL PERSPECTIVE II 05/05	48,278.91	20.12	90.0	18.11	0.00	18.11
09/30/2017	MEDINA, CESAR	JNL PERSPECTIVE II 05/05	45,748.50	19.06	90.0	17.15	0.00	17.15
09/30/2017	BESKO, DIRK	JNL PERSPECTIVE II 05/05	10,847.76	4.52	90.0	4.07	0.00	4.07
09/30/2017	BESKO, DIRK	JNL PERSPECTIVE II 05/05	116,663.61	48.61	90.0	43.75	0.00	43.75
09/30/2017	LATZ, SONYA	JNL PERSPECTIVE II 05/05	5,405.26	2.25	90.0	2.03	0.00	2.03
09/30/2017	HARROW, WENDY	JNL PERSPECTIVE II 05/05	4,031.30	1.68	90.0	1.51	0.00	1.51
09/30/2017	BISHOP, DAVID	JNL PERSPECTIVE II 05/05	62,391.78	26.00	90.0	23.40	0.00	23.40
09/30/2017	O'BERRY, MICHAEL	JNL PERSPECTIVE II 05/05	185,671.81	77.36	90.0	69.62	0.00	69.62
09/30/2017	WINKLER, JOHN	JNL PERSPECTIVE II 05/05	440,927.65	183.72	90.0	165.35	0.00	165.35
09/30/2017	HOOKER, LINDA	JNL PERSPECTIVE II 05/05	130,718.95	54.47	90.0	49.02	0.00	49.02
09/30/2017	BISHOP, DAVID	JNL PERSPECTIVE II 05/05	22,855.68	9.52	90.0	8.57	0.00	8.57
09/30/2017	DARLING, GARY	JNL PERSPECTIVE II 05/05	141,837.75	59.10	90.0	53.19	0.00	53.19
09/30/2017	GALECKA, CYRIL	JNL PERSPECTIVE II 05/05	135,077.48	56.28	90.0	50.65	0.00	50.65
09/30/2017	BURNS, KAREN	JNL PERSPECTIVE II 05/05	149,888.76	62.45	90.0	56.21	0.00	56.21
09/30/2017	COOK, DONALD	JNL PERSPECTIVE II 05/05	4,326.54	1.80	90.0	1.62	0.00	1.62
09/30/2017	GREEN, STEVE	JNL PERSPECTIVE II 05/05	62,582.28	26.08	90.0	23.47	0.00	23.47
09/30/2017	HECKMAN, RUSSELL	JNL PERSPECTIVE II 05/05	98,861.32	41.19	90.0	37.07	0.00	37.07
09/30/2017	HECKMAN, VICKI	JNL PERSPECTIVE II 05/05	5,803.61	2.42	90.0	2.18	0.00	2.18
09/30/2017	HECKMAN, VICKI	JNL PERSPECTIVE II 05/05	231,950.23	96.65	90.0	86.99	0.00	86.99
09/30/2017	VINCENT, DAVID	JNL PERSPECTIVE II 05/05	4,241.95	1.77	90.0	1.59	0.00	1.59
09/30/2017	VINCENT, JAMIE	JNL PERSPECTIVE II 05/05	20,780.08	8.66	90.0	7.79	0.00	7.79
09/30/2017	BERNATH, THOMAS	JNL PERSPECTIVE II 05/05	17,235.29	7.18	90.0	6.46	0.00	6.46
09/30/2017	KANTHE, LINDA	JNL PERSPECTIVE II 05/05	67,534.38	28.14	90.0	25.33	0.00	25.33
09/30/2017	COOK, JANET	JNL PERSPECTIVE II 05/05	62,649.82	26.10	90.0	23.49	0.00	23.49
09/30/2017	COOK, DONALD	JNL PERSPECTIVE II 05/05	148,592.12	61.91	90.0	55.72	0.00	55.72
09/30/2017	ADE, MARIE	JNL PERSPECTIVE II 05/05	53,729.81	22.39	90.0	20.15	0.00	20.15
09/30/2017	COOK, DONALD	JNL PERSPECTIVE II 05/05	108,664.20	45.28	90.0	40.75	0.00	40.75

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
09/30/2017	BUKOVCIK, SUSAN	JNL PERSPECTIVE II 05/05	15,686.61	6.54	90.0	5.89	0.00	5.89
09/30/2017	BUKOVCIK, DANIEL	JNL PERSPECTIVE II 05/05	16,109.26	6.71	90.0	6.04	0.00	6.04
09/30/2017	KING, MAXINE	JNL PERSPECTIVE II 05/05	90,265.35	37.61	90.0	33.85	0.00	33.85
09/30/2017	ATKINS, RONALD	JNL PERSPECTIVE II 05/05	61,825.29	25.76	90.0	23.18	0.00	23.18
09/30/2017	MCCABE, DAVID	JNL PERSPECTIVE II 05/05	86,477.38	36.03	90.0	32.43	0.00	32.43
09/30/2017	SMITH, DOUGLAS	JNL PERSPECTIVE II 05/05	14,518.96	6.05	90.0	5.45	0.00	5.45
09/30/2017	BUSH, VICTORIA	JNL PERSPECTIVE II 05/05	28,839.30	12.02	90.0	10.82	0.00	10.82
09/30/2017	COSCARELLI, ARTHUR	JNL PERSPECTIVE II 05/05	14,665.77	6.11	90.0	5.50	0.00	5.50
09/30/2017	BERNATH, THOMAS	JNL PERSPECTIVE II 05/05	145,864.97	60.78	90.0	54.70	0.00	54.70
09/30/2017	FEDEWA, NEIL	JNL PERSPECTIVE II 05/05	12,108.66	5.05	90.0	4.55	0.00	4.55
09/30/2017	PALEN, LINDA	JNL PERSPECTIVE II 05/05	169,428.68	70.60	90.0	63.54	0.00	63.54
09/30/2017	CONKLIN, SANDRA	JNL PERSPECTIVE II 05/05	14,018.04	5.84	90.0	5.26	0.00	5.26
09/30/2017	CONKLIN, DOUG	JNL PERSPECTIVE II 05/05	68,136.85	28.39	90.0	25.55	0.00	25.55
09/30/2017	ATKINS, RONALD	JNL PERSPECTIVE II 05/05	7,231.52	3.01	90.0	2.71	0.00	2.71
09/30/2017	ATKINS, DEB	JNL PERSPECTIVE II 05/05	8,163.91	3.40	90.0	3.06	0.00	3.06
09/30/2017	ATKINS, RONALD	JNL PERSPECTIVE II 05/05	104,205.86	43.42	90.0	39.08	0.00	39.08
09/30/2017	KURNCZ, KIMBERLY	JNL PERSPECTIVE II 05/05	877.37	0.37	90.0	0.33	0.00	0.33
09/30/2017	MASSA, RODGER	JNL PERSPECTIVE II 05/05	93,767.37	39.07	90.0	35.16	0.00	35.16
09/30/2017	WEISMILLER, SANDRA	JNL PERSPECTIVE II 05/05	985,475.83	410.61	90.0	369.55	0.00	369.55
09/30/2017	BYWATER, SHEILA	JNL PERSPECTIVE II 05/05	299,030.96	124.60	90.0	112.14	0.00	112.14
09/30/2017	PLOWMAN, DONNA	JNL PERSPECTIVE II 05/05	41,915.76	17.46	90.0	15.71	0.00	15.71
09/30/2017	BUKOVCIK, SUSAN	JNL PERSPECTIVE II 05/05	82,098.69	34.21	90.0	30.79	0.00	30.79
09/30/2017	BUKOVCIK, SUSAN	JNL PERSPECTIVE II 05/05	70,351.68	29.31	90.0	26.38	0.00	26.38
09/30/2017	BUKOVCIK, DANIEL	JNL PERSPECTIVE II 05/05	68,219.73	28.42	90.0	25.58	0.00	25.58
09/30/2017	RADEMACHER, SUZANNE	JNL PERSPECTIVE II 05/05	56,065.37	23.36	90.0	21.02	0.00	21.02
09/30/2017	RADEMACHER, RICKEY	JNL PERSPECTIVE II 05/05	56,065.38	23.36	90.0	21.02	0.00	21.02
09/30/2017	DARLING, KIMBERLY	JNL PERSPECTIVE II 05/05	41,383.78	17.24	90.0	15.52	0.00	15.52
09/30/2017	EVANS, ROGER	JNL PERSPECTIVE II 05/05	43,867.77	18.28	90.0	16.45	0.00	16.45
09/30/2017	BARKS, ERRON	JNL PERSPECTIVE II 05/05	32,988.33	13.75	90.0	12.38	0.00	12.38
09/30/2017	BARKS, MARIE	JNL PERSPECTIVE II 05/05	42,430.36	17.68	90.0	15.91	0.00	15.91
09/30/2017	BARKS, ERRON	JNL PERSPECTIVE II 05/05	46,793.21	19.50	90.0	17.55	0.00	17.55
09/30/2017	BARKS, ERRON	JNL PERSPECTIVE II 05/05	318,793.97	132.83	90.0	119.55	0.00	119.55
09/30/2017	BARKS, MARIE	JNL PERSPECTIVE II 05/05	46,793.21	19.50	90.0	17.55	0.00	17.55

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<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
09/30/2017	FINCH, ARLENE	JNL PERSPECTIVE II 05/05	18,705.69	7.79	90.0	7.01	0.00	7.01
09/30/2017	BUKOVCIK, DANIEL	JNL PERSPECTIVE II 05/05	83,565.37	34.82	90.0	31.34	0.00	31.34
09/30/2017	ALLEN, DONNA	JNL PERSPECTIVE II 05/05	8,525.53	3.55	90.0	3.20	0.00	3.20
09/30/2017	O'BERRY, CHARLES	JNL PERSPECTIVE II 05/05	107,249.14	44.69	90.0	40.22	0.00	40.22
09/30/2017	RAMIREZ, JOAN	JNL PERSPECTIVE II 05/05	59,232.53	24.68	90.0	22.21	0.00	22.21
09/30/2017	SWENSON, AMY	JNL PERSPECTIVE II 05/05	11,653.30	4.86	90.0	4.37	0.00	4.37
09/30/2017	SWENSON, ERIC	JNL PERSPECTIVE II 05/05	9,745.66	4.06	90.0	3.65	0.00	3.65
09/30/2017	SWENSON, ERIC	JNL PERSPECTIVE II 05/05	6,023.09	2.51	90.0	2.26	0.00	2.26
09/30/2017	FOLTZ, TIMOTHY	JNL PERSPECTIVE II 05/05	6,899.67	2.87	90.0	2.58	0.00	2.58
09/30/2017	MOORE, MARC	JNL PERSPECTIVE II 05/05	412.07	0.17	90.0	0.15	0.00	0.15
09/30/2017	BEALS, TIMOTHY	JNL PERSPECTIVE II 05/05	33,143.90	13.81	90.0	12.43	0.00	12.43
09/30/2017	O'BRIEN, MICHAEL	JNL PERSPECTIVE II 05/05	17,956.93	7.48	90.0	6.73	0.00	6.73
09/30/2017	LEN, JURLINE	JNL PERSPECTIVE II 05/05	119,737.20	49.89	90.0	44.90	0.00	44.90
09/30/2017	LEN, JURLINE	JNL PERSPECTIVE II 05/05	180,825.45	75.34	90.0	67.81	0.00	67.81
09/30/2017	HAZLE, JOHN	JNL PERSPECTIVE II 05/05	12,277.49	5.12	90.0	4.61	0.00	4.61
09/30/2017	HARMON, RICHARD	JNL PERSPECTIVE II 05/05	148,034.29	61.68	90.0	55.51	0.00	55.51
09/30/2017	KUS, DONNA	JNL PERSPECTIVE II 05/05	110,803.62	46.17	90.0	41.55	0.00	41.55
09/30/2017	GOOSEN, JEROME	JNL PERSPECTIVE II 05/05	586,496.50	244.37	90.0	219.93	0.00	219.93
09/30/2017	DARLING, TARIN	JNL PERSPECTIVE II 05/05	5,416.21	2.26	90.0	2.03	0.00	2.03
09/30/2017	MILLER, PHILLIP	JNL PERSPECTIVE II 05/05	1,129.17	0.47	90.0	0.42	0.00	0.42
09/30/2017	MILLER, VIVIAN	JNL PERSPECTIVE II 05/05	5,929.65	2.47	90.0	2.22	0.00	2.22
09/30/2017	UNTERBRINK, PAUL	JNL PERSPECTIVE II 05/05	121,589.73	50.66	90.0	45.59	0.00	45.59
09/30/2017	BLAIN, VICKIE	JNL PERSPECTIVE II 05/05	81,749.48	34.06	90.0	30.65	0.00	30.65
09/30/2017	BLAIN, VICKIE	JNL PERSPECTIVE II 05/05	76,639.18	31.93	90.0	28.74	0.00	28.74
09/30/2017	SIEFFERT, JUDITH	JNL PERSPECTIVE II 05/05	519,559.92	216.48	90.0	194.83	0.00	194.83
09/30/2017	PAKSI, JOYCE	JNL PERSPECTIVE II 05/05	15,213.89	6.34	90.0	5.71	0.00	5.71
09/30/2017	PAKSI, JOYCE	JNL PERSPECTIVE II 05/05	105,017.11	43.76	90.0	39.38	0.00	39.38
09/30/2017	PAKSI, ROBERT	JNL PERSPECTIVE II 05/05	15,745.53	6.56	90.0	5.90	0.00	5.90
09/30/2017	PAKSI, ROBERT	JNL PERSPECTIVE II 05/05	43,851.47	18.27	90.0	16.44	0.00	16.44
09/30/2017	STUTZMAN, KAREN	JNL PERSPECTIVE II 05/05	41,298.22	17.21	90.0	15.49	0.00	15.49
09/30/2017	SWANCHARA, KIM	JNL PERSPECTIVE II 05/05	45,470.74	18.95	90.0	17.06	0.00	17.06
09/30/2017	SWANCHARA, BEN	JNL PERSPECTIVE II 05/05	45,470.74	18.95	90.0	17.06	0.00	17.06
09/30/2017	BATORA, DELORES	JNL PERSPECTIVE II 05/05	178,022.74	74.18	90.0	66.76	0.00	66.76

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
09/30/2017	DUNSMORE, CAROL	JNL PERSPECTIVE II 05/05	122,787.48	51.16	90.0	46.04	0.00	46.04
09/30/2017	HOGAN, JOSEPH	JNL PERSPECTIVE II 05/05	277,225.17	115.51	90.0	103.96	0.00	103.96
09/30/2017	STEHLIK, FRANCES	JNL PERSPECTIVE II 05/05	110,885.59	46.20	90.0	41.58	0.00	41.58
09/30/2017	STEHLIK, FRANCES	JNL PERSPECTIVE II 05/05	35,295.75	14.71	90.0	13.24	0.00	13.24
09/30/2017	WHALEY JR, RICHARD	JNL PERSPECTIVE II 05/05	46,619.92	19.42	90.0	17.48	0.00	17.48
09/30/2017	GOOSEN, JEROME	JNL PERSPECTIVE II 05/05	14,828.87	6.18	90.0	5.56	0.00	5.56
09/30/2017	BAILEY, THOMAS	JNL PERSPECTIVE II 05/05	12,110.41	5.05	90.0	4.55	0.00	4.55
09/30/2017	BAILEY, THOMAS	JNL PERSPECTIVE II 05/05	115,936.10	48.31	90.0	43.48	0.00	43.48
09/30/2017	BAILEY, WALLACE	JNL PERSPECTIVE II 05/05	139,022.93	57.93	90.0	52.14	0.00	52.14
09/30/2017	BAILEY, SUSAN	JNL PERSPECTIVE II 05/05	29,263.36	12.19	90.0	10.97	0.00	10.97
09/30/2017	HOGAN, JOSEPH	JNL PERSPECTIVE II 05/05	43,030.10	17.93	90.0	16.14	0.00	16.14
09/30/2017	WOODMAN, ROBERT	JNL PERSPECTIVE II 05/05	88,878.66	37.03	90.0	33.33	0.00	33.33
09/30/2017	COCKRUM, MARK	JNL PERSPECTIVE II 05/05	75,611.02	28.35	90.0	25.52	0.00	25.52
09/30/2017	HOGAN, JOSEPH	JNL PERSPECTIVE II 05/05	129,381.51	53.91	90.0	48.52	0.00	48.52
09/30/2017	FOX, JAMES	JNL PERSPECTIVE II 05/05	162,375.40	67.66	90.0	60.89	0.00	60.89
09/30/2017	PERRY, GREGORY	JNL PERSPECTIVE II 05/05	45,345.48	18.89	90.0	17.00	0.00	17.00
09/30/2017	HOUSE, MATTHEW	JNL PERSPECTIVE II 05/05	13,367.89	5.57	90.0	5.01	0.00	5.01
09/30/2017	SMALLDON, JANET	JNL PERSPECTIVE II 05/05	53,521.92	22.30	90.0	20.07	0.00	20.07
09/30/2017	JOHNSON, DOLLY	JNL PERSPECTIVE II 05/05	7,931.71	3.30	90.0	2.97	0.00	2.97
09/30/2017	FABER, KATHRYN	JNL PERSPECTIVE II 05/05	37,965.21	15.82	90.0	14.24	0.00	14.24
09/30/2017	BUKOVCIK, RONALD	JNL PERSPECTIVE II 05/05	511,217.45	213.01	90.0	191.71	0.00	191.71
09/30/2017	KING, MAXINE	JNL PERSPECTIVE II 05/05	174,226.76	72.59	90.0	65.33	0.00	65.33
09/30/2017	BARTON, EVA	JNL PERSPECTIVE II 05/05	19,967.49	8.32	90.0	7.49	0.00	7.49
09/30/2017	TALBOT, DOUG	JNL PERSPECTIVE II 05/05	13,337.90	5.56	90.0	5.00	0.00	5.00
09/30/2017	TALBOT, DOUG	JNL PERSPECTIVE II 05/05	37,292.79	15.54	90.0	13.99	0.00	13.99
09/30/2017	THELEN, NEIL	JNL PERSPECTIVE II 05/05	205,606.43	85.67	90.0	77.10	0.00	77.10
09/30/2017	CONRAD, DOUGLAS	JNL PERSPECTIVE II 05/05	35,052.76	14.61	90.0	13.15	0.00	13.15
09/30/2017	MARTIN, SCOTT	JNL PERSPECTIVE II 05/05	66,289.79	27.62	90.0	24.86	0.00	24.86
09/30/2017	ROOF, ANNA	JNL PERSPECTIVE II 05/05	138,745.37	57.81	90.0	52.03	0.00	52.03
09/30/2017	ROBERTS, MONICA	JNL PERSPECTIVE II 05/05	7,025.57	2.93	90.0	2.64	0.00	2.64
09/30/2017	DOYLE, DENNIS	JNL PERSPECTIVE II 05/05	50,306.62	20.96	90.0	18.86	0.00	18.86
09/30/2017	SCHRAUBEN, HOLLY	JNL PERSPECTIVE II 05/05	4,333.73	1.81	90.0	1.63	0.00	1.63
09/30/2017	BURNS, KAREN	JNL PERSPECTIVE II 05/05	29,214.72	12.17	90.0	10.95	0.00	10.95

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
09/30/2017	PEASE, STEVEN	JNL PERSPECTIVE II 05/05	59,916.36	24.97	90.0	22.47	0.00	22.47
09/30/2017	THORNBURG, JANET	JNL PERSPECTIVE II 05/05	83,301.58	34.71	90.0	31.24	0.00	31.24
09/30/2017	BAILEY, WALLACE	JNL PERSPECTIVE II 05/05	48,382.98	20.16	90.0	18.14	0.00	18.14
09/30/2017	SCHULTZ, GARY	JNL PERSPECTIVE II 05/05	6,318.40	2.63	90.0	2.37	0.00	2.37
09/30/2017	RITZ, VICKI	JNL PERSPECTIVE II 05/05	23,265.70	9.69	90.0	8.72	0.00	8.72
09/30/2017	KIEFFER, DUSTIN	JNL PERSPECTIVE II 05/05	15,761.34	6.57	90.0	5.91	0.00	5.91
09/30/2017	BAILEY, WALLACE	JNL PERSPECTIVE II 05/05	40,725.85	16.97	90.0	15.27	0.00	15.27
09/30/2017	THORNBURG, RICHARD	JNL PERSPECTIVE II 05/05	293,733.73	122.39	90.0	110.15	0.00	110.15
09/30/2017	MEADOWS, SANDRA	JNL PERSPECTIVE II 05/05	267,907.95	111.63	90.0	100.47	0.00	100.47
09/30/2017	BERNATH, THOMAS	JNL PERSPECTIVE II 05/05	7,904.68	3.29	90.0	2.96	0.00	2.96
09/30/2017	DANIEL, JOHN	JNL PERSPECTIVE II 05/05	57,740.19	24.06	90.0	21.65	0.00	21.65
09/30/2017	WROBEL, GARY	JNL PERSPECTIVE II 05/05	399,643.71	166.52	90.0	149.87	0.00	149.87
09/30/2017	ZUSSMAN, KELLI	JNL PERSPECTIVE II 05/05	446,732.02	186.14	90.0	167.53	0.00	167.53
09/30/2017	EVANS, ROGER	JNL PERSPECTIVE II 05/05	9,445.31	3.94	90.0	3.55	0.00	3.55
09/30/2017	EVANS, ROGER	JNL PERSPECTIVE II 05/05	47,053.63	19.61	90.0	17.65	0.00	17.65
09/30/2017	LEIBY, PAMELA	JNL PERSPECTIVE II 05/05	94,153.80	39.23	90.0	35.31	0.00	35.31
09/30/2017	LEIBY, PAMELA	JNL PERSPECTIVE II 05/05	29,402.12	12.25	90.0	11.03	0.00	11.03
09/30/2017	SCHMITT, WILLIAM	JNL PERSPECTIVE II 05/05	31,116.17	12.97	90.0	11.67	0.00	11.67
09/30/2017	SCHMITT, KELLEY	JNL PERSPECTIVE II 05/05	15,893.90	6.62	90.0	5.96	0.00	5.96
09/30/2017	EKEL, MARY	JNL PERSPECTIVE II 05/05	10,017.90	4.17	90.0	3.75	0.00	3.75
09/30/2017	SHETTLER, CARL	JNL PERSPECTIVE II 05/05	2,950.94	1.23	90.0	1.11	0.00	1.11
09/30/2017	NUTTER, JACK	JNL PERSPECTIVE II 05/05	181,441.19	75.60	90.0	68.04	0.00	68.04
09/30/2017	HUHN, JUDY	JNL PERSPECTIVE II 05/05	124,654.26	51.94	90.0	46.75	0.00	46.75
09/30/2017	DOUBRAVA, STACY	JNL PERSPECTIVE II 05/05	255,900.53	106.63	90.0	95.97	0.00	95.97
09/30/2017	CAIRNS, SCOTT	JNL PERSPECTIVE II 05/05	171,223.57	71.34	90.0	64.21	0.00	64.21
09/30/2017	RADMACHER, ROGER	JNL PERSPECTIVE II 05/05	246,060.76	102.53	90.0	92.28	0.00	92.28
09/30/2017	MASSA, RODGER	JNL PERSPECTIVE II 05/05	3,315.79	1.38	90.0	1.24	0.00	1.24
09/30/2017	PAKSI, JAMES	JNL PERSPECTIVE II 05/05	222,110.65	92.55	90.0	83.30	0.00	83.30
09/30/2017	MILLER, VIVIAN	JNL PERSPECTIVE II 05/05	64,593.28	26.91	90.0	24.22	0.00	24.22
09/30/2017	STANLEY, REGINA	JNL PERSPECTIVE II 05/05	99,000.17	41.25	90.0	37.13	0.00	37.13
09/30/2017	NORDER, MARSHA	JNL PERSPECTIVE II 05/05	27,584.46	11.49	90.0	10.34	0.00	10.34
09/30/2017	COPESE, TAMARA	JNL PERSPECTIVE II 05/05	53,183.35	22.16	90.0	19.94	0.00	19.94
09/30/2017	WINTERS, JODI	JNL PERSPECTIVE II 05/05	18,800.44	7.83	90.0	7.05	0.00	7.05

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
09/30/2017	ASHBAUGH, ROBERT	JNL PERSPECTIVE II 05/05	15,901.27	6.63	90.0	5.97	0.00	5.97
09/30/2017	BURKETT SR, RICHARD	JNL PERSPECTIVE II 05/05	3,451.75	1.44	90.0	1.30	0.00	1.30
09/30/2017	HAZLE, JAYDEN	JNL PERSPECTIVE II 05/05	8,341.51	3.48	90.0	3.13	0.00	3.13
09/30/2017	STOLL, MARY	JNL PERSPECTIVE II 05/05	3,842.81	1.60	90.0	1.44	0.00	1.44
09/30/2017	ARTHUR, LOYAL	JNL PERSPECTIVE II 05/05	237,262.97	98.86	90.0	88.97	0.00	88.97
09/30/2017	FOX, JAMES	JNL PERSPECTIVE II 05/05	32,470.41	13.53	90.0	12.18	0.00	12.18
09/30/2017	SMALEC, CARLA	JNL PERSPECTIVE II 05/05	118,029.65	49.18	90.0	44.26	0.00	44.26
09/30/2017	HEATHMAN, DAWN	JNL PERSPECTIVE II 05/05	83,566.64	34.82	90.0	31.34	0.00	31.34
09/30/2017	RAMIREZ, NICOLAS	JNL PERSPECTIVE II 05/05	285,197.66	118.83	90.0	106.95	0.00	106.95
09/30/2017	WALTER, SHIRLEY	JNL PERSPECTIVE II 05/05	76,367.38	31.82	90.0	28.64	0.00	28.64
09/30/2017	WALTER, ROBERT	JNL PERSPECTIVE II 05/05	42,967.03	17.90	90.0	16.11	0.00	16.11
09/30/2017	WALTER, ROBERT	JNL PERSPECTIVE II 05/05	155,302.76	64.71	90.0	58.24	0.00	58.24
09/30/2017	WALTER, SHIRLEY	JNL PERSPECTIVE II 05/05	3,801.34	1.58	90.0	1.42	0.00	1.42
09/30/2017	WALTER, SHIRLEY	JNL PERSPECTIVE II 05/05	45,839.51	19.10	90.0	17.19	0.00	17.19
09/30/2017	WALTER, ROBERT	JNL PERSPECTIVE II 05/05	3,813.63	1.59	90.0	1.43	0.00	1.43
09/30/2017	LENON, DAWN	JNL PERSPECTIVE II 05/05	248,183.88	103.41	90.0	93.07	0.00	93.07
09/30/2017	DEVEREAUX, ANDREW	JNL PERSPECTIVE II 05/05	22,314.42	9.30	90.0	8.37	0.00	8.37
09/30/2017	MCCREERY, RODNEY	JNL PERSPECTIVE II 05/05	24,368.40	10.15	90.0	9.14	0.00	9.14
09/30/2017	DEVEREAUX, DARLENE	JNL PERSPECTIVE II 05/05	3,489.51	1.45	90.0	1.31	0.00	1.31
09/30/2017	CALVERLEY, ROBERT	JNL PERSPECTIVE II 05/05	138,358.86	57.65	90.0	51.89	0.00	51.89
09/30/2017	WINKLER, DAVID	JNL PERSPECTIVE II 05/05	113,344.59	47.23	90.0	42.51	0.00	42.51
09/30/2017	BATES, JAMES	JNL PERSPECTIVE II 05/05	219,402.09	91.42	90.0	82.28	0.00	82.28
09/30/2017	BOETTCHER, DAWN	JNL PERSPECTIVE II 05/05	21,958.91	9.15	90.0	8.24	0.00	8.24
09/30/2017	RITTER, DEVONA	JNL PERSPECTIVE II 05/05	25,063.48	10.44	90.0	9.40	0.00	9.40
10/02/2017	COSCARELLI, ARTHUR	JNL PERSPECTIVE II 05/05	50.00	2.63	90.0	2.37	0.00	2.37
10/02/2017	HAZLE, JAYDEN	JNL PERSPECTIVE II 05/05	100.00	5.25	90.0	4.73	0.00	4.73
10/05/2017	SCHNEIDER, DAWN	JNL PERSPECTIVE II 05/05	100.00	5.25	90.0	4.73	0.00	4.73
10/06/2017	ROOF, ANNA	JNL PERSPECTIVE II 05/05	69,830.36	3,666.09	90.0	3,299.48	0.00	3,299.48
09/30/2017	MARTENS, KEVIN	JNL PERSPECTIVE II 10/04	72,099.86	30.04	90.0	27.04	0.00	27.04
* VARIABLE ANNUITIES SUBTOTAL *			\$25,537,805.39	\$14,312.48		\$12,881.40	\$0.00	\$12,881.40

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE UNIVERSAL LIFE</u>								
09/27/2017	KIRBY, NICOLE	LINCOLN LIFE	0.00	33.60	90.0	30.24	0.00	30.24
09/27/2017	KIRBY, NICOLE	LINCOLN LIFE	0.00	21.76	90.0	19.58	0.00	19.58
* VARIABLE UNIVERSAL LIFE SUBTOTAL *			\$0.00	\$55.36		\$49.82	\$0.00	\$49.82
*** BROKER TRANSACTIONS TOTAL ***			\$25,561,419.36	\$15,732.93		\$14,159.91	\$0.00	\$14,159.91

ADJUSTMENTS

10/15/2017		*E & O INSURANCE: CURRENT MONTH	0.00					-300.00
10/15/2017		*TECH: CURRENT MONTH TECH-GAVIN	0.00					-100.00
10/15/2017		*TECHNOLOGY: CURRENT MONTH TECH	0.00					-275.00
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00		\$-675.00	\$0.00	\$-675.00

BROKER COMMISSION TOTALS

Broker Transactions	\$14,159.91
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-675.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$13,484.91
Year-to-date Gross	\$316,777.96
Year-to-date Earnings	\$316,755.50

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