Page No.



COMMISSION STATEMENT

January 31, 2017

DAVID KERN

4321 Flagstaff Cove

Fort Wayne, IN 46815

BROKER #: K123 BRANCH: DAVID KERN

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TRAN	SACTIONS					
PRODUCT CA	TEGORY: MUTUAL FUNDS							
/ /	DAVIS, PATRICIA	PROFUNDS BASIC MATERIALS SVC	0.00	0.05	0.00	0.05	90.0	0.05
/ /	COPELAND, DANIEL	PROFUNDS BASIC MATERIALS SVC	0.00	0.01	0.00	0.01	90.0	0.01
/ /	COPELAND, DANIEL	PROFUNDS BASIC MATERIALS SVC	0.00	0.03	0.00	0.03	90.0	0.03
/ /	DAVIS, PATRICIA	PROFUNDS OIL & GAS SVC	0.00	0.07	0.00	0.07	90.0	0.06
/ /	COPELAND, DANIEL	PROFUNDS OIL & GAS SVC	0.00	0.01	0.00	0.01	90.0	0.01
/ /	COPELAND, DANIEL	PROFUNDS OIL & GAS SVC	0.00	0.04	0.00	0.04	90.0	0.04
/ /	DAVIS, PATRICIA	PROFUNDS PRECIOUS METALS SVC	0.00	0.19	0.00	0.19	90.0	0.17
/ /	COPELAND, DANIEL	PROFUNDS PRECIOUS METALS SVC	0.00	0.04	0.00	0.04	90.0	0.04
/ /	COPELAND, DANIEL	PROFUNDS PRECIOUS METALS SVC	0.00	0.11	0.00	0.11	90.0	0.10
/ /	DAVIS, PATRICIA	PROFUNDS REAL ESTATE SVC	0.00	0.16	0.00	0.16	90.0	0.14
/ /	COPELAND, DANIEL	PROFUNDS REAL ESTATE SVC	0.00	0.03	0.00	0.03	90.0	0.03
/ /	COPELAND, DANIEL	PROFUNDS REAL ESTATE SVC	0.00	0.10	0.00	0.10	90.0	0.09
		* MUTUAL FUNDS SUBTOTAL *	\$0.00	\$0.84	\$0.00	\$0.84		\$0.77
PRODUCT CA	TEGORY: VARIABLE ANNUITI	ES						
01/17/2017	KERN, LEESA	AMERITAS LOWLOAD VUL	1,556.75	0.13	0.00	0.13	90.0	0.12
01/17/2017	KERN, HELMBERGER	AMERITAS LOWLOAD VUL	1,113.84	0.09	0.00	0.09	90.0	0.08
01/17/2017	FORTNEY, ELIZABETH	JNL ELITE ACCESS	100.00	1.25	0.00	1.25	90.0	1.13
01/17/2017	FREISTROFFER, HENRY	JNL PERSPECTIVE L	3,000.00	120.00	0.00	120.00	90.0	108.00
/ /	MARATHON LABELS 401K	NWL FLEX ADVANTAGE	221,833.14	45.58	0.00	45.58	90.0	41.02
/ /	NEW HAVEN PRINT &	NWL FLEX ADVANTAGE	740,624.14	182.62	0.00	182.62	90.0	164.36
/ /	MARATHON LABELS 401K	NWL POOLED FXD	51,284.16	10.54	0.00	10.54	90.0	9.49
/ /	NEW HAVEN PRINT &	NWL POOLED FXD	2,886.77	0.71	0.00	0.71	90.0	0.64
		* VARIABLE ANNUITIES SUBTOTAL *	\$1,022,398.80	\$360.92	\$0.00	\$360.92		\$324.84

^{** -} Indicates adjustment is not included in Totals or Commissions

[^]Date - Split Trade - full Investment Amount & Gross Commission displayed

INVESTMENT GROS					
DATE CLIENT INVESTMENT AMOUNT COMMISS		NET COMMISSION	RATE	BROKER COMMISSION	
BROKER TRANSACTIONS					
PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS					
01/21/2017 DAVIS, PATRICIA PROFUNDS 0.00	1.40 0.00	1.40	90.0	1.26	
* MUTUAL FUND 12B1 TRAILS SUBTOTAL * \$0.00	\$1.40 \$0.00	\$1.40		\$1.26	
PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS					
01/17/2017 MILLER, ANGELA LINCOLN BENEFIT LIFE 0.00	4.44 0.00	4.44	90.0	4.00	
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL * \$0.00	\$4.44 \$0.00	\$4.44		\$4.00	
*** BROKER TRANSACTIONS TOTAL *** \$1,022,398.80 \$3	367.60 \$0.00	\$367.60		\$330.87	
	:	BROKER COMMI	SSION	TOTALS	
	Broke	er Transactions		\$330.87	
	Spli	lt Transactions		\$0.00	
	Overrid	de Transactions		\$0.00	
		Adjustments		\$0.00	
		Payroll Draw		\$0.00	
	Base			\$0.00	
	Prior	Period Balance		\$0.00	
	FI	INRA Assessment		\$0.00	
	S	SIPC Assessment		\$0.00	
		Check Amoun	t	\$330.87	
	Year-to-date Gro				
	1	o-date Earning		\$14,765.65	