

COMMISSION STATEMENT

November 15, 2017

MARK KOSANKE

1120 E. Long Lake Rd. Suite 250 Troy, MI 48085 BROKER #: 103

BRANCH: CONCORDE FINANCIAL G

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		DIRECT TRANSA	ACTIONS					
PRODUCT CA	TEGORY: MUTUAL FUNDS							
^10/10/2017	MARCOLA, THADDEUS	ALLIANCEBERNSTEIN LARGE CAP GROWTH	0.00	0.37	0.00	0.37	95.0	0.00
^10/10/2017	CAUL, MARTINA	AM FUNDS AMERICAN BALANCED A	0.00	0.21	0.00	0.21	95.0	0.00
^10/10/2017	GOOSSENS, LORI	AM FUNDS CAPITAL WORLD GRTH & INC A	0.00	2.47	0.00	2.47	95.0	0.00
^10/10/2017	CAUL, MARTINA	AM FUNDS CAPITAL WORLD GRTH & INC A	0.00	0.18	0.00	0.18	95.0	0.00
^10/10/2017	CAUL, MARTINA	AM FUNDS GROWTH FUND OF AMERICA A	0.00	0.45	0.00	0.45	95.0	0.00
^10/10/2017	SCULLY, DOROTHY	AM FUNDS ICA A	0.00	11.89	0.00	11.89	95.0	0.00
^10/10/2017	DENNIS, STEVEN	AM FUNDS SMALLCAP WORLD A	0.00	6.43	0.00	6.43	95.0	0.00
^10/10/2017	MCCALL, JEFFREY	AM FUNDS SMALLCAP WORLD A	0.00	1.22	0.00	1.22	95.0	0.00
^10/10/2017	DENNIS, STEVEN	AM FUNDS WASHINGTON MUTUAL INVESTOR	0.00	5.12	0.00	5.12	95.0	0.00
^10/10/2017	MILLER, JOSEPH	AM FUNDS WASHINGTON MUTUAL INVESTOR	0.00	1.53	0.00	1.53	95.0	0.00
^10/10/2017	MILLER, JOSEPH	AM FUNDS WASHINGTON MUTUAL INVESTOR	0.00	1.53	0.00	1.53	95.0	0.00
^10/10/2017	NICOLOSI, ROSE	COLUMBIA SELIGMAN COMM AND INFO A	0.00	2.42	0.00	2.42	95.0	0.00
^10/10/2017	DENNIS, STEVEN	DAVIS NEW YORK VENTURE A	0.00	15.74	0.00	15.74	95.0	0.00
^10/10/2017	KNOCH JR, WALTER	DAVIS NEW YORK VENTURE A	0.00	9.78	0.00	9.78	95.0	0.00
^10/10/2017	HENKEL, JAMES	DREYFUS HIGH YIELD A	0.00	0.59	0.00	0.59	95.0	0.00
^10/27/2017	HENKEL, JAMES	DREYFUS HIGH YIELD A	2,895.27	0.00	0.00	0.00	95.0	0.00
^10/10/2017	HENKEL, JAMES	DWS DEUTSCHE HIGH INCOME FUND A	0.00	24.14	0.00	24.14	95.0	0.00
^10/10/2017	HENKEL, JAMES	EATON VANCE HIGH INCOME OPPORTUNITI	0.00	0.83	0.00	0.83	95.0	0.00
^10/27/2017	HENKEL, JAMES	EATON VANCE HIGH INCOME OPPORTUNITI	4,046.52	0.00	15.00	-15.00	95.0	0.00
^10/10/2017	ADAMS, ERIK	FEDERATED HIGH INCOME BOND FUND INC	0.00	0.74	0.00	0.74	95.0	0.00
^10/10/2017	ADAMS, ERIK	FEDERATED MARKET OPPORTUNITY A	0.00	2.26	0.00	2.26	95.0	0.00
^10/10/2017	GARCIA-SANTOS, VICKY	FIRST EAGLE GLOBAL FUND CL A	0.00	7.08	0.00	7.08	95.0	0.00
^ 10/10/2017	BROUSE, SARAH	OPPENHEIMER PORT SERIES ACTIVE ALLO	0.00	0.74	0.00	0.74	95.0	0.00
^ 10/10/2017	ADAMS, TONJA	PUTNAM INTERNATIONAL VALUE-A	0.00	0.27	0.00	0.27	95.0	0.00
^ 11/02/2017	MOORE, LOUIS	TRANSAMERICA AA MODERATE C	0.00	30.19	0.00	30.19	95.0	0.00
^ 10/25/2017	HOSKIN, JOHN	VICTORY CAPITAL MANAGEMENT	0.00	0.66	0.00	0.66	95.0	0.00

NOTES: * - Indicates adjustment is not included in 1099 Earnings

^{** -} Indicates adjustment is not included in Totals or Commissions

[^]Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		DIRECT TRANS	SACTIONS					
PRODUCT CA	TEGORY: MUTUAL FUNDS							
^10/25/2017	MARCOLA, ERIKA	VICTORY CAPITAL MANAGEMENT	0.00	1.06	0.00	1.06	95.0	0.0
		* MUTUAL FUNDS SUBTOTAL *	\$6,941.79	\$127.90	\$15.00	\$112.90		\$0.0
PRODUCT CA	TEGORY: STOCKS							
^10/13/2017	KUCHAREK, MARK	RETAIL PPTYS AMER INC CL A	2,371.60	237.00	14.00	223.00	95.0	0.00
10/13/2017	KUCHAREK, MARK	RETAIL PPTYS AMER INC CL A	-2,371.60	-237.00	-14.00	-223.00	95.0	0.0
10/13/2017	KUCHAREK, MARK	RETAIL PPTYS AMER INC CL A	2,371.60	19.00	14.00	5.00	95.0	0.0
10/20/2017	WINKWORTH IRREV TRST, ED &	RETAIL PPTYS AMER INC CL A	30,729.84	920.00	14.00	906.00	95.0	0.0
10/03/2017	PATTERSON, STEVEN	XENIA HOTELS & RESORTS INC COM	8,208.42	150.00	14.00	136.00	95.0	0.0
10/20/2017	WINKWORTH, DOROTHY	XENIA HOTELS & RESORTS INC COM	27,491.25	820.00	14.00	806.00	95.0	0.0
		* STOCKS SUBTOTAL *	\$68,801.11	\$1,909.00	\$56.00	\$1,853.00		\$0.0
PRODUCT CA	TEGORY: VARIABLE ANNUITIES							
	KRASS, DELORES	JNL PERSPECTIVE REWARDS	15,490.36	3.22	0.00	3.22	95.0	0.0
		* VARIABLE ANNUITIES SUBTOTAL *	\$15,490.36	\$3.22	\$0.00	\$3.22		\$0.0
		*** DIRECT TRANSACTIONS TOTAL ***	\$91,233.26	\$2,040.12	\$71.00	\$1,969.12		\$0.00
					BROKER COMMI			TOTALS
					_	r Transactions		\$0.00
						t Transactions		\$0.00
					_	e Transactions		\$0.00
						Adjustments		\$0.00
						Payroll Draw		\$0.00
						Base Salary		\$0.00
					Prior	Period Balance		\$0.00
					FI	NRA Assessment		\$0.00
					S	IPC Assessment		\$0.00
		Please Retain fo			7	Balance Forward	۹	\$0.00
		THERE WILL BE NO C	HECK THIS PERIOD			r-to-date Gross		\$0.00
					Year-to	o-date Earning:	3	\$0.00