



# COMMISSION STATEMENT

## May 07, 2018

RICHARD SOWERS  
2451 McMullen Booth Road  
Suite 263  
Clearwater, FL 33759

BROKER #: 71  
BRANCH #01002 - 02 - SOWERS

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
04/25/2018	***-**-105P - RICHCREEK, ACCOUNT #: 00075150658	THE GROWTH FUND OF AMERICA-A BUY 4 Units @54.3200	200.00	10.00	0.00	10.00	90.0	9.00
		<b>* MUTUAL FUNDS SUBTOTAL *</b>	<b>\$200.00</b>	<b>\$10.00</b>	<b>\$0.00</b>	<b>\$10.00</b>		<b>\$9.00</b>
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
04/30/2018	***-**-8880 - SULLIVAN, YVONNE ACCOUNT #: 8030806	SBL 814121364 BUY 0 Units @0.0000	100.00	1.50	0.00	1.50	90.0	1.35
		<b>* VARIABLE ANNUITIES SUBTOTAL *</b>	<b>\$100.00</b>	<b>\$1.50</b>	<b>\$0.00</b>	<b>\$1.50</b>		<b>\$1.35</b>
<b><u>PRODUCT CATEGORY: RIA</u></b>								
05/08/2018	***-**-27FB - GRAY, PEGGY ACCOUNT #: 925330602	LIFEMARK INVESTMENT ADVISORY FEE BUY 0 Units @0.0000	79.83	79.83	0.00	79.83	90.0	71.85
05/08/2018	***-**-27FB - GRAY, PEGGY ACCOUNT #: 925330644	LIFEMARK INVESTMENT ADVISORY FEE BUY 0 Units @0.0000	31.83	31.83	0.00	31.83	90.0	28.65
05/08/2018	***-**-99FB - MAY, DAVID ACCOUNT #: 925396322	LIFEMARK INVESTMENT ADVISORY FEE BUY 0 Units @0.0000	119.69	119.69	0.00	119.69	90.0	107.72
05/08/2018	***-**-62FB - KEYS, RAMONA ACCOUNT #: 925408288	LIFEMARK INVESTMENT ADVISORY FEE BUY 0 Units @0.0000	92.31	92.31	0.00	92.31	90.0	83.08
05/08/2018	***-**-33FB - PIERSON, KAREN ACCOUNT #: 925425941	LIFEMARK INVESTMENT ADVISORY FEE BUY 0 Units @0.0000	433.22	433.22	0.00	433.22	90.0	389.90
		<b>* RIA SUBTOTAL *</b>	<b>\$756.88</b>	<b>\$756.88</b>	<b>\$0.00</b>	<b>\$756.88</b>		<b>\$681.20</b>
<b><u>PRODUCT CATEGORY: VARIABLE UNIVERSAL LIFE</u></b>								
05/07/2018	***-**-67IN - ROSEN, DAVID	LINCOLN BENEFIT LIFE VL TRAILS BUY 1 Units @0.0000	0.00	16.94	0.00	16.94	90.0	15.25
05/07/2018	***-**-35IN - KAREKOS, TRACY ACCOUNT #: 002LV706173	LINCOLN BENEFIT LIFE VL TRAILS BUY 1 Units @207.0500	207.05	7.76	0.00	7.76	90.0	6.98
05/07/2018	***-**-35IN - KAREKOS, TRACY ACCOUNT #: 002LV706173	LINCOLN BENEFIT LIFE VUL BUY 1 Units @56.0500	56.05	0.14	0.00	0.14	90.0	0.13
05/07/2018	***-**-35IN - KAREKOS, TRACY ACCOUNT #: 002LV706173	LINCOLN BENEFIT LIFE VUL BUY 1 Units @151.0000	151.00	0.38	0.00	0.38	90.0	0.34
05/07/2018	***-**-67IN - ROSEN, DAVID	LINCOLN LIFE GROUP VL TRAILS BUY 1 Units @0.0000	0.00	16.94	0.00	16.94	90.0	15.25



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<b>BROKER TRANSACTIONS (continued)</b>								
<b>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS (continued)</b>								
		<b>* VARIABLE UNIVERSAL LIFE SUBTOTAL *</b>	<b>\$414.10</b>	<b>\$42.16</b>	<b>\$0.00</b>	<b>\$42.16</b>		<b>\$37.95</b>
<b>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</b>								
04/06/2018	***-**-6114 - HARBIN GRE	FIDELITY ADV EQUITY GROWTH CL A	0.00	4.35	0.00	4.35	90.0	3.92
	ACCOUNT #: 00655706638	BUY 0 Units @0.0000						
04/06/2018	***-**-114I - HARBIN, GREGORY	FIDELITY ADV EQUITY GROWTH CL A	0.00	2.29	0.00	2.29	90.0	2.06
	ACCOUNT #: 00704750850	BUY 0 Units @0.0000						
04/06/2018	***-**-9283 - HARBIN, JOANNA	FIDELITY ADV GROWTH & INCOME CL A	0.00	6.37	0.00	6.37	90.0	5.73
	ACCOUNT #: 00504394842	BUY 0 Units @0.0000						
05/07/2018	***-**-93IN - WARD, WILLIAM	SAMMONS MF TRAILS	0.00	20.65	0.00	20.65	90.0	18.59
	ACCOUNT #: 7200013199	BUY 0 Units @0.0000						
05/07/2018	***-**-47IO - ZINGARO, EILEEN	SAMMONS MF TRAILS	0.00	69.59	0.00	69.59	90.0	62.63
	ACCOUNT #: 7200015372	BUY 0 Units @0.0000						
05/07/2018	***-**-52IN - LORD, GEORGE	SAMMONS MF TRAILS	0.00	2.70	0.00	2.70	90.0	2.43
	ACCOUNT #: 7200037006	BUY 0 Units @0.0000						
		<b>* MUTUAL FUND 12B1 TRAILS SUBTOTAL *</b>	<b>\$0.00</b>	<b>\$105.95</b>	<b>\$0.00</b>	<b>\$105.95</b>		<b>\$95.36</b>
<b>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</b>								
04/30/2018	***-**-935O - LOWE, JAMES	GENWORTH 37250G277	0.00	195.63	0.00	195.63	90.0	176.07
	ACCOUNT #: T06438138	BUY 0 Units @0.0000						
04/30/2018	***-**-395I - PIERSON, GEORGE	GENWORTH 37250G277	0.00	56.23	0.00	56.23	90.0	50.61
	ACCOUNT #: T06441035	BUY 0 Units @0.0000						
04/30/2018	***-**-43FB - TORONTALI,	GENWORTH 37250G277	0.00	2.63	0.00	2.63	90.0	2.37
	ACCOUNT #: T06441263	BUY 0 Units @0.0000						
04/30/2018	***-**-935O - LOWE, JAMES	GENWORTH 37250G277	0.00	83.50	0.00	83.50	90.0	75.15
	ACCOUNT #: T06441278	BUY 0 Units @0.0000						
05/03/2018	***-**-454I - STRONACH,	ING ADVANTAGE SELECT	0.00	9.27	0.00	9.27	90.0	8.34
	ACCOUNT #: R078802-ZS	BUY 0 Units @0.0000						
04/30/2018	***-**-32RI - MITCHEN, DORIS	JACKSON ELITE ACCESS OPTION A	0.00	30.14	0.00	30.14	90.0	27.13
	ACCOUNT #: 1015309900	BUY 0 Units @0.0000						
04/30/2018	***-**-94NQ - REGULSKI, SUSAN	JACKSON ELITE ACCESS OPTION A	0.00	6.29	0.00	6.29	90.0	5.66
	ACCOUNT #: 1015441751	BUY 0 Units @0.0000						



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<b>BROKER TRANSACTIONS (continued)</b>								
<b>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS (continued)</b>								
04/30/2018	***-**-36IN - CLAWSON, ACCOUNT #: 1016486066	JACKSON ELITE ACCESS OPTION A BUY 0 Units @0.0000	0.00	5.28	0.00	5.28	90.0	4.75
04/30/2018	***-**-559I - HUBBARD, JAMES ACCOUNT #: 1013454350	JACKSON NATIONAL PERSPECTIVE II BUY 0 Units @0.0000	0.00	31.40	0.00	31.40	90.0	28.26
04/30/2018	***-**-21IN - KELLER, TERESA ACCOUNT #: 2110977	JOHN HANCOCK 41014C168 BUY 0 Units @0.0000	0.00	6.86	0.00	6.86	90.0	6.17
05/07/2018	***-**-2960 - KELLEY, BRENDA ACCOUNT #: 7100008985	MIDLAND LIVEWELL VA BUY 1 Units @0.0000	0.00	38.16	0.00	38.16	90.0	34.34
04/30/2018	***-**-3199 - MAY, DAVID ACCOUNT #: 1019236311	PERSPECTIVE II DTCC BUY 0 Units @0.0000	0.00	39.70	0.00	39.70	90.0	35.73
<b>* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *</b>			<b>\$0.00</b>	<b>\$505.09</b>	<b>\$0.00</b>	<b>\$505.09</b>		<b>\$454.58</b>
<b>*** BROKER TRANSACTIONS TOTAL ***</b>			<b>\$1,470.98</b>	<b>\$1,421.58</b>	<b>\$0.00</b>	<b>\$1,421.58</b>		<b>\$1,279.44</b>

### BROKER COMMISSION TOTALS

Broker Transactions	\$1,279.44
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

<b>Net Commission Earned</b>	<b>\$1,279.44</b>
<b>Year-to-date Earnings</b>	<b>\$21,616.46</b>