

STATEMENT

January 20, 2018

LAWRENCE ZELLER

BROKER #: 047

BRANCH: LA BRANCH

, NJ -

COMMISSION STATEMENT for LAWRENCE ZELLER

TRADE DATE	CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	POSTAGE	NET COMMISSION	RATE	BROKER COMMISSION
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BROKER TRANSACTIONS

PRODUCT CATEGORY: VARIABLE ANNUITIES

11/20/2017 #720000687	WEIGELE, JOHN	SAMMONS VA	B	0.00	63.09	0.00	0.00	63.09	86.0	54.26
11/29/2017 #64721	N.J. MOTOR TR	LINCOLN	B	0.00	54.65	0.00	0.00	54.65	86.0	47.00
12/01/2017 #ZH1307		VOYA RETIREMENT INS	B	0.00	660.26	0.00	0.00	660.26	86.0	567.82
12/01/2017 #ZH6340		VOYA RETIREMENT INS	B	0.00	920.55	0.00	0.00	920.55	86.0	791.67
12/15/2017 #GAPB3RZ02	SERVICES, ELECON	NATIONWIDE 020	B	0.00	0.29	0.00	0.00	0.29	86.0	0.25
12/15/2017 #GAPB0EK0R	CONHAGEN, ALFRED	NATIONWIDE 020	B	0.00	4.28	0.00	0.00	4.28	86.0	3.68
12/15/2017 #GAPB2HB5P	ENTERPRISES, N.C.	NATIONWIDE 020	B	0.00	0.08	0.00	0.00	0.08	86.0	0.07
12/15/2017 #GAPCPHE6Z	SOLAR, TRINITY	NATIONWIDE 020	B	0.00	25.89	0.00	0.00	25.89	86.0	22.27
12/15/2017 #GAPB2LH51	FIBERTEK, AMERICAN	NATIONWIDE 020	B	0.00	4.56	0.00	0.00	4.56	86.0	3.92
12/15/2017 #GAPCPHV9L	DESANTIS, LEVINE	NATIONWIDE 020	B	0.00	59.44	0.00	0.00	59.44	86.0	51.12
12/15/2017 #GAPCPJV9A	BEDARD, KUROWICKI	NATIONWIDE 020	B	0.00	0.35	0.00	0.00	0.35	86.0	0.30
12/15/2017 #GAPB0EN9X	DIVISION TEN	NATIONWIDE 020	B	0.00	0.07	0.00	0.00	0.07	86.0	0.06
12/15/2017 #GAPB2AK52	ESSEX NEUROLOGICAL	NATIONWIDE 020	B	0.00	4.08	0.00	0.00	4.08	86.0	3.51
12/15/2017 #GAPC4ZS68	MORTGAGE, MOUNTAIN	NATIONWIDE 620	B	0.00	85.47	0.00	0.00	85.47	86.0	73.50
12/15/2017 #GAPC4RX46	SERVICES, ELECON	NATIONWIDE 620	B	0.00	370.89	0.00	0.00	370.89	86.0	318.97
12/15/2017 #GAPC7AK5X	ESSEX NEUROLOGICAL	NATIONWIDE 620	B	0.00	190.51	0.00	0.00	190.51	86.0	163.84
12/15/2017 #GAPC9CX9N	CONSULTING, DVL	NATIONWIDE 620	B	0.00	788.19	0.00	0.00	788.19	86.0	677.84
12/15/2017 #GAPC7EK0Q	CONHAGEN, ALFRED	NATIONWIDE 620	B	0.00	335.96	0.00	0.00	335.96	86.0	288.93
12/15/2017 #GAPC4ZC68	CURTIN, GRAHAM	NATIONWIDE 620	B	0.00	1,013.14	0.00	0.00	1,013.14	86.0	871.30
12/15/2017 #GAPC7EN9R	DIVISION TEN	NATIONWIDE 620	B	0.00	71.72	0.00	0.00	71.72	86.0	61.68
12/15/2017 #GAPC3EZ6Z	DENTISTRY, ADVANCED	NATIONWIDE 620	B	0.00	204.10	0.00	0.00	204.10	86.0	175.53
12/15/2017 #GAPC7FG6J	FOODS, CUGINE	NATIONWIDE 620	B	0.00	103.51	0.00	0.00	103.51	86.0	89.02
12/15/2017 #GAPC3FH9C	, ALZHEIMERS NJ	NATIONWIDE 620	B	0.00	169.84	0.00	0.00	169.84	86.0	146.06
12/15/2017 #GAPCGFU1U	ROCK INN, CHIMNEY	NATIONWIDE 620	B	0.00	5.40	0.00	0.00	5.40	86.0	4.64
12/15/2017 #GAPCGGC8C	CONSTRUCTION, ALBAN	NATIONWIDE 620	B	0.00	35.68	0.00	0.00	35.68	86.0	30.68
12/15/2017 #GAPC4JD80	INFOLINK	NATIONWIDE 620	B	0.00	199.38	0.00	0.00	199.38	86.0	171.47
12/15/2017 #GAPC3GJ0H	ORAL&MAXWELL,	NATIONWIDE 620	B	0.00	156.03	0.00	0.00	156.03	86.0	134.19
12/15/2017 #GAPCGHB50	ENTERPRISES, N.C.	NATIONWIDE 620	B	0.00	27.04	0.00	0.00	27.04	86.0	23.25
12/15/2017 #GAPC3HE6Y	SOLAR, TRINITY	NATIONWIDE 620	B	0.00	1,430.07	0.00	0.00	1,430.07	86.0	1,229.86
12/15/2017 #GAPC4LG68	FIBERTEK, AMERICAN	NATIONWIDE 620	B	0.00	617.65	0.00	0.00	617.65	86.0	531.18
12/15/2017 #GAPC3HV9K	DESANTIS, LEVINE	NATIONWIDE 620	B	0.00	213.68	0.00	0.00	213.68	86.0	183.76

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BROKER TRANSACTIONS

PRODUCT CATEGORY: VARIABLE ANNUITIES

12/15/2017	#GAPC4RK58 PLACE, THE	NATIONWIDE 620	B	0.00	16.58	0.00	0.00	16.58	86.0	14.26
12/15/2017	#GAPC7AF8I BROTHERS, BENNETT	NATIONWIDE 620	B	0.00	175.91	0.00	0.00	175.91	86.0	151.28
12/15/2017	#GAPC3JV8Y BEDARD, KUROWICKI	NATIONWIDE 620	B	0.00	109.71	0.00	0.00	109.71	86.0	94.35
12/15/2017	#GAPC7CH4G FAMILY SERVICES,	NATIONWIDE 620	B	0.00	11.91	0.00	0.00	11.91	86.0	10.24
12/15/2017	#GAPC3JZ0D FAMILY SERVICES,	NATIONWIDE 620	B	0.00	156.67	0.00	0.00	156.67	86.0	134.74
12/15/2017	#GAPC3KH4F AMERICAS FLORIST	NATIONWIDE 620	B	0.00	142.52	0.00	0.00	142.52	86.0	122.57
12/15/2017	#GAPC3KF4J SHADE TREE, NJ	NATIONWIDE 620	B	0.00	1.43	0.00	0.00	1.43	86.0	1.23
12/15/2017	#GAPC3JT10 HELPERS, HOME	NATIONWIDE 620	B	0.00	10.81	0.00	0.00	10.81	86.0	9.30
12/22/2017	#64721 N.J. MOTOR TR	LINCOLN	B	0.00	-54.65	0.00	0.00	-54.65	86.0	-47.00
12/22/2017	#64721 N.J. MOTOR TR	LINCOLN	B	0.00	54.89	0.00	0.00	54.89	86.0	47.21
* VARIABLE ANNUITIES SUBTOTAL *				\$0.00	\$8,441.63	\$0.00	\$0.00	\$8,441.63		\$7,259.81
*** BROKER TRANSACTIONS TOTAL ***				\$0.00	\$8,441.63	\$0.00	\$0.00	\$8,441.63		\$7,259.81

ADJUSTMENTS

01/20/2018	ADMIN FEE: ADMIN FEE									-390.00
01/20/2018	E & O INSURANCE: E & O INSURANCE									-179.00
*** ADJUSTMENTS TOTAL ***										\$-569.00

BROKER COMMISSION TOTALS

Broker Transactions	\$7,259.81
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-569.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount \$6,690.81