

## February 05, 2018

JON HEDDLESON 1021 Park Ave.

Elyria, OH 44035

BROKER #: A55

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TR	ANSACTIONS					
PRODUCT	CATEGORY: MUTUAL FUNDS							
02/02/201	18 ***-**-55IN - FLEMING, ACCOUNT #: 5293581350	BLACKROCK 4EDA BUY 0 Units @0.0000	0.00	2.50	0.00	2.50	80.0	2.00
02/02/201	18 ***-**-55IN - FLEMING, ACCOUNT #: 5293581368	BLACKROCK 4EDA BUY 0 Units @0.0000	0.00	2.50	0.00	2.50	80.0	2.00
02/02/201	18 ***-**-795P - HARTLEY, ACCOUNT #: 5290022275	BLACKROCK 4EDA BUY 0 Units @0.0000	0.00	1.00	0.00	1.00	80.0	0.80
01/25/201	8 ***-**-75IN - WELLS, CAROL ACCOUNT #: 00953303928	CAPITAL INCOME BUILDER-A BUY 1 Units @68.5500	75.00	3.75	0.00	3.75	80.0	3.00
01/23/201	8 ***-**-80IN - GRIMM, JEFFREY ACCOUNT #: 00978003628	CAPITAL WORLD GROWTH AND INCOME FUN BUY 0 Units @56.2000	25.00	0.69	0.00	0.69	80.0	0.55
01/24/201	8 ***-**-45IN - INGERSOLL, LORNA ACCOUNT #: 00075090099	CAPITAL WORLD GROWTH AND INCOME FUN BUY 1 Units @57.1800	57.69	2.45	0.00	2.45	80.0	1.96
01/24/201	8 ***-**-45IN - INGERSOLL, LORNA ACCOUNT #: 00075090099	CAPITAL WORLD GROWTH AND INCOME FUN BUY 1 Units @57.1800	34.62	1.47	0.00	1.47	80.0	1.18
01/25/201	8 ***-**-75IN - WELLS, CAROL ACCOUNT #: 00977979325	CAPITAL WORLD GROWTH AND INCOME FUN BUY 1 Units @57.6700	75.00	3.75	0.00	3.75	80.0	3.00
01/24/201	8 ***-**-07IN - WARD, DANIEL ACCOUNT #: 00075090142	EUROPACIFIC GROWTH FUND-A BUY 0 Units @63.0900	27.00	1.15	0.00	1.15	80.0	0.92
01/24/201	8 ***-**-07IN - WARD, DANIEL ACCOUNT #: 00075090142	EUROPACIFIC GROWTH FUND-A BUY 0 Units @63.0900	27.00	1.15	0.00	1.15	80.0	0.92
01/23/201	8 ***-**-83IN - GRIMM, LISA ACCOUNT #: 000090233211843	FRANKLIN INCOME FUND CLASS A BUY 10 Units @2.5400	25.00	1.00	0.00	1.00	80.0	0.80
01/23/201	8 ***-**-83IN - GRIMM, LISA ACCOUNT #: 02155916636	GLOBAL OPPORTUNITIES A BUY 0 Units @0.0000	25.00	1.19	0.00	1.19	80.0	0.95
01/22/201	8 ***-**-28IN - SPENCER, KRISTEN ACCOUNT #: 00084914013	INTERNATIONAL GROWTH AND INCOME-529 BUY 2 Units @39.4600	75.00	3.75	0.00	3.75	80.0	3.00
01/24/201	8 ***-**-0083 - MASSEY, TONY ACCOUNT #: 00089986382	NEW WORLD FUND-A BUY 0 Units @74.8800	13.50	0.57	0.00	0.57	80.0	0.46
01/24/201	8 ***-**-0083 - MASSEY, TONY ACCOUNT #: 00089986382	NEW WORLD FUND-A BUY 0 Units @74.8800	13.50	0.57	0.00	0.57	80.0	0.46
01/24/201	L8 ***-**-0083 - MASSEY, TONY ACCOUNT #: 00089986382	SMALLCAP WORLD FUND-A BUY 0 Units @62.3700	13.50	0.57	0.00	0.57	80.0	0.46



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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TRANSACTI	ONS (continu	ued)				
PRODUCT	CATEGORY: MUTUAL FUNDS (cont	inued)						
01/24/201	18 ***-**-0083 - MASSEY, TONY ACCOUNT #: 00089986382	SMALLCAP WORLD FUND-A BUY 0 Units @62.3700	13.50	0.57	0.00	0.57	80.0	0.46
01/24/201	18 ***-**-45IN - INGERSOLL, LORNA ACCOUNT #: 00075090099	THE GROWTH FUND OF AMERICA-A BUY 1 Units @56.3500	57.69	2.45	0.00	2.45	80.0	1.96
01/24/201	18 ***-**-45IN - INGERSOLL, LORNA ACCOUNT #: 00075090099	THE GROWTH FUND OF AMERICA-A BUY 1 Units @56.3500	34.61	1.47	0.00	1.47	80.0	1.18
		* MUTUAL FUNDS SUBTOTAL *	\$592.61	\$32.55	\$0.00	\$32.55		\$26.06
PRODUCT	CATEGORY: VARIABLE ANNUITIES							
01/31/201	18 ***-**-26IN - BORN, JUDY LYNN ACCOUNT #: 230003526	METLIFE INVESTORS USA VA BUY 1 Units @350.0000	350.00	1.33	0.00	1.33	80.0	1.06
01/31/201	18 ***-**-03IN - DIEDRICK, ROBIN ACCOUNT #: 230003564	METLIFE INVESTORS USA VA BUY 1 Units @300.0000	300.00	1.14	0.00	1.14	80.0	0.91
01/29/201	18 ***-**-80IN - MELVIN, JOEL ACCOUNT #: VM16004537	PACIFIC LIFE CUSIP 69448B175-NFS BUY 0 Units @0.0000	200.00	2.40	0.00	2.40	80.0	1.92
		* VARIABLE ANNUITIES SUBTOTAL *	\$850.00	\$4.87	\$0.00	\$4.87		\$3.89
PRODUCT	CATEGORY: RIA							
01/31/201	18 ***-**-37FB - KOVAC, WILLIAM	ASPIRE RIA BUY 1 Units @0.0000	0.00	3.51	0.00	3.51	80.0	2.81
01/31/201	18 ***-**-15FB - KREJCI, REBECCA	ASPIRE RIA BUY 1 Units @0.0000	0.00	4.77	0.00	4.77	80.0	3.82
02/05/201	18 ***-**-15FB - KREJCI, REBECCA ACCOUNT #: 529553	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @0.1526	1,526.64	4.77	0.00	4.77	80.0	3.82
02/05/201	18 ***-**-83FB - JACKSON, RODONNA ACCOUNT #: 510721	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @0.0597	597.33	1.87	0.00	1.87	80.0	1.50
02/05/201	18 ***-**-8388 - ESMONDE, LAURA ACCOUNT #: 507397	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @0.1386	1,386.42	4.33	0.00	4.33	80.0	3.46
02/05/201	18 ***-**-1947 - DUES, JORDANE ACCOUNT #: 507396	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @0.3219	3,219.72	10.06	0.00	10.06	80.0	8.05
02/05/201	18 ***-**-36FB - KUNKLEMAN, ACCOUNT #: 465078	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @2.0282	20,282.31	63.38	0.00	63.38	80.0	50.70



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		BROKER TRANSA	CTIONS (continu	ıed)				
PRODUCT	CATEGORY: RIA (continued)							
02/05/201	8 ***-**-99FB - SELLATI, LYN ACCOUNT #: 465080	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @0.3491	3,491.12	10.91	0.00	10.91	80.0	8.73
02/05/201	8 ***-**-59FB - PUGHSLEY, ACCOUNT #: 465079	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @0.8129	8,129.91	25.41	0.00	25.41	80.0	20.33
02/05/201	8 ***-**-51IN - BIGLOW, JENNIFER ACCOUNT #: 172934	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @3.1597	31,597.05	98.74	0.00	98.74	80.0	78.99
02/05/201	8 ***-**-53FB - MOORE, MARY ACCOUNT #: 422700	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @0.7948	7,948.01	24.84	0.00	24.84	80.0	19.87
02/05/201	8 ***-**-92FB - HORVATH, BRENDA ACCOUNT #: 411514	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @1.1320	11,320.60	35.38	0.00	35.38	80.0	28.30
02/05/201	8 ***-**-59FB - GOINGS, TYSON ACCOUNT #: 410497	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @0.0748	748.94	2.34	0.00	2.34	80.0	1.87
02/05/201	8 ***-**-13FB - KOENIG, SHELBY ACCOUNT #: 403595	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @0.1952	1,952.50	6.10	0.00	6.10	80.0	4.88
02/05/201	8 ***-**-54FB - POPA, STEPHEN ACCOUNT #: 395782	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @3.5912	35,912.49	112.23	0.00	112.23	80.0	89.78
02/05/201	8 ***-**-52FB - BRENNEMAN, ACCOUNT #: 232244	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @0.7009	7,009.92	21.91	0.00	21.91	80.0	17.53
02/05/201	8 ***-**-07FB - VERNON, AMBER ACCOUNT #: 457843	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @0.4010	4,010.88	12.53	0.00	12.53	80.0	10.02
02/05/201	8 ***-**-42FB - JONES, ELIZABETH ACCOUNT #: 403605	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @11.5294	115,294.64	360.30	0.00	360.30	80.0	288.24
02/05/201	8 ***-**-02IN - GROBOSKE, LAURA ACCOUNT #: 494882	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @3.8337	38,337.97	119.81	0.00	119.81	80.0	95.85
02/05/201	8 ***-**-14FB - CANTU, KAYLA ACCOUNT #: 465870	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @0.1312	1,312.60	4.10	0.00	4.10	80.0	3.28
02/05/201	8 ***-**-79FB - WOODS, JULENE ACCOUNT #: 422084	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @0.2869	2,869.32	8.97	0.00	8.97	80.0	7.18
02/05/201	8 ***-**-79FB - EBERHARDT, SARA ACCOUNT #: 392403	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @4.7208	47,208.62	147.53	0.00	147.53	80.0	118.02
02/05/201	8 ***-**-24FB - YAKUNOVICH, ACCOUNT #: 394994	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @4.9005	49,005.52	153.14	0.00	153.14	80.0	122.51



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		BROKER TRANSACTI	ONS (contin	ued)				
PRODUCT	CATEGORY: RIA (continued)							
02/05/201	18 ***-**-84FB - HIGNETT, AMY ACCOUNT #: 394224	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @4.8287	48,287.42	150.90	0.00	150.90	80.0	120.72
02/05/201	18 ***-**-98FB - WHITE, DENISE ACCOUNT #: 393459	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @2.5599	25,599.21	80.00	0.00	80.00	80.0	64.00
02/05/201	18 ***-**-15FB - SHURR, DONNA ACCOUNT #: 422656	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @0.6714	6,714.79	20.98	0.00	20.98	80.0	16.78
02/05/201	18 ***-**-39IN - ENDERLE, CHAD ACCOUNT #: 422057	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @0.6591	6,591.37	20.60	0.00	20.60	80.0	16.48
02/05/201	18 ***-**-535I - YORK, LISA ACCOUNT #: 445319	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @0.6844	6,844.76	21.39	0.00	21.39	80.0	17.11
02/05/201	18 ***-**-37FB - SELZER, ACCOUNT #: 395551	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @0.9450	9,450.51	29.53	0.00	29.53	80.0	23.62
02/05/201	18 ***-**-23FB - REPPUCCI, KATIE ACCOUNT #: 537030	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @0.0025	25.10	0.08	0.00	0.08	80.0	0.06
02/05/201	18 ***-**-30FB - JEROUSEK, ACCOUNT #: 485295	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @0.4804	4,804.04	15.01	0.00	15.01	80.0	12.01
02/05/201	18 ***-**-45FB - FARR, TRICIA ACCOUNT #: 408939	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @10.8889	108,889.42	340.28	0.00	340.28	80.0	272.22
02/05/201	18 ***-**-6346 - GALLAGHER, TARA ACCOUNT #: 517277	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @0.2167	2,167.77	6.77	0.00	6.77	80.0	5.42
02/05/201	18 ***-**-07FB - WATSON, SANDRA ACCOUNT #: 391899	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @3.3509	33,509.53	104.72	0.00	104.72	80.0	83.78
02/05/201	18 ***-**-61FB - FOSTER, KIMBERLY ACCOUNT #: 390801	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @2.6573	26,573.45	83.04	0.00	83.04	80.0	66.43
02/05/201	18 ***-**-43FB - GILBERT, SHELLY ACCOUNT #: 395643	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @10.0039	100,039.27	312.62	0.00	312.62	80.0	250.10
02/05/201	18 ***-**-92FB - SHIVELY, WENDY ACCOUNT #: 395654	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @3.4426	34,426.06	107.58	0.00	107.58	80.0	86.06
02/05/201	18 ***-**-57FB - BOWSHER, DENISE ACCOUNT #: 395640	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @6.2425	62,425.97	195.08	0.00	195.08	80.0	156.06
02/05/201	18 ***-**-42FB - BETTS, KIMBERLY ACCOUNT #: 395633	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @2.8260	28,260.69	88.31	0.00	88.31	80.0	70.65



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		BROKER TRAN	SACTIONS (contin	ued)				
PRODUCT	CATEGORY: RIA (continued)							
02/05/201	8 ***-**-94FB - CROSS, KATELYN ACCOUNT #: 498427	INVESTMENT ADVISORY (PARTICIPAN BUY 0 Units @0.1203	1,203.20	3.76	0.00	3.76	80.0	3.01
02/05/201	8 ***-**-92FB - SHIVELY, WENDY ACCOUNT #: 395657	INVESTMENT ADVISORY (PARTICIPAN BUY 0 Units @4.0339	TS) 40,339.26	126.06	0.00	126.06	80.0	100.85
02/05/201	8 ***-**-80FB - BAMBRICK, ACCOUNT #: 426506	INVESTMENT ADVISORY (PARTICIPAN BUY 0 Units @0.7657	TS) 7,657.43	23.93	0.00	23.93	80.0	19.14
02/05/201	8 ***-**-25FB - SCHLOSSER, SCOTT ACCOUNT #: 391882	INVESTMENT ADVISORY (PARTICIPAN BUY 0 Units @3.0318	TS) 30,318.46	94.75	0.00	94.75	80.0	75.80
02/05/201	8 ***-**-12FB - KOETH, JUDITH ACCOUNT #: 393190	INVESTMENT ADVISORY (PARTICIPAN BUY 0 Units @3.7291	TS) 37,291.05	116.53	0.00	116.53	80.0	93.22
02/05/201	8 ***-**-93FB - HARDOBY, TED ACCOUNT #: 394941	INVESTMENT ADVISORY (PARTICIPAN BUY 0 Units @7.1769	TS) 71,769.65	224.28	0.00	224.28	80.0	179.42
02/05/201	8 ***-**-07FB - INFALVI, ROY ACCOUNT #: 393149	INVESTMENT ADVISORY (PARTICIPAN BUY 0 Units @1.6959	TS) 16,959.70	53.00	0.00	53.00	80.0	42.40
02/05/201	8 ***-**-1901 - GRIME, DAN ACCOUNT #: 449436	INVESTMENT ADVISORY (PARTICIPAN BUY 0 Units @0.2361	TS) 2,361.96	7.38	0.00	7.38	80.0	5.90
02/05/201	8 ***-**-73FB - KELLER, DAVID ACCOUNT #: 306175	INVESTMENT ADVISORY (PARTICIPAN BUY 0 Units @16.5467	TS) 165,467.46	413.67	0.00	413.67	80.0	330.94
02/05/201	8 ***-**-72FB - TODD, JOSEPH ACCOUNT #: 406292	INVESTMENT ADVISORY (PARTICIPAN BUY 0 Units @9.8988	PS) 98,988.48	309.34	0.00	309.34	80.0	247.47
02/05/201	8 ***-**-83FB - ZANE, LISA ACCOUNT #: 453321	INVESTMENT ADVISORY (PARTICIPAN BUY 0 Units @0.3014	TS) 3,014.56	9.42	0.00	9.42	80.0	7.54
02/05/201	8 ***-**-79FB - TODD, SANDRA ACCOUNT #: 506410	INVESTMENT ADVISORY (PARTICIPAN BUY 0 Units @0.5739	TS) 5,739.98	17.94	0.00	17.94	80.0	14.35
02/05/201	8 ***-**-47FB - CHARNEY, AMY ACCOUNT #: 503056	INVESTMENT ADVISORY (PARTICIPAN BUY 0 Units @2.3860	TS) 23,860.08	59.65	0.00	59.65	80.0	47.72
02/05/201	8 ***-**-70FB - VOIGT, JAKE ACCOUNT #: 470306	INVESTMENT ADVISORY (PARTICIPAN BUY 0 Units @0.3256	rs) 3,256.38	10.18	0.00	10.18	80.0	8.14
02/05/201	8 ***-**-56FB - CATANIA, ACCOUNT #: 456502	INVESTMENT ADVISORY (PARTICIPANT BUY 0 Units @0.1246	TS) 1,246.53	3.90	0.00	3.90	80.0	3.12
02/05/201	8 ***-**-43FB - VAN REETH, TODD ACCOUNT #: 439677	INVESTMENT ADVISORY (PARTICIPAN BUY 0 Units @0.1345	TS) 1,345.89	3.36	0.00	3.36	80.0	2.69



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		BRO	KER TRANSACTIO	NS (contin	ued)				
PRODUCT	CATEGORY: RIA (continued)								
02/05/201	18 ***-**-65FB - STOLTZ, CLAIRE ACCOUNT #: 538657	INVESTMENT ADVISORY BUY 0 Units @0.0201	(PARTICIPANTS)	201.79	0.50	0.00	0.50	80.0	0.40
02/05/201	18 ***-**-72FB - TARQUINIO-ZAJAC, ACCOUNT #: 471454	INVESTMENT ADVISORY BUY 0 Units @5.4259	(PARTICIPANTS)	54,259.22	169.56	0.00	169.56	80.0	135.65
02/05/201	18 ***-**-73FB - LIBBY, PRISCILLA ACCOUNT #: 425474	INVESTMENT ADVISORY BUY 0 Units @0.7638	(PARTICIPANTS)	7,638.08	23.87	0.00	23.87	80.0	19.10
02/05/201	18 ***-**-39FB - MCDONALD, JANICE ACCOUNT #: 426753	INVESTMENT ADVISORY BUY 0 Units @1.1519	(PARTICIPANTS)	11,519.66	36.00	0.00	36.00	80.0	28.80
02/05/201	18 ***-**-77FB - MEYERS, MELISSA ACCOUNT #: 483910	INVESTMENT ADVISORY BUY 0 Units @5.7365	(PARTICIPANTS)	57,365.89	179.27	0.00	179.27	80.0	143.42
02/05/201	18 ***-**-86FB - THOMPSON, ACCOUNT #: 484494	INVESTMENT ADVISORY BUY 0 Units @10.6762	•	106,762.92	266.91	0.00	266.91	80.0	213.53
02/05/201	18 ***-**-50IN - SCHMUHL, GAYLE ACCOUNT #: 497130	INVESTMENT ADVISORY BUY 0 Units @6.5467	(PARTICIPANTS)	65,467.07	163.67	0.00	163.67	80.0	130.94
02/05/201	18 ***-**-12FB - CROSSEN, ACCOUNT #: 499429	INVESTMENT ADVISORY BUY 0 Units @0.3444	(PARTICIPANTS)	3,444.10	10.76	0.00	10.76	80.0	8.61
02/05/201	18 ***-**-49FB - SCOTT, DYANA ACCOUNT #: 538540	INVESTMENT ADVISORY BUY 0 Units @0.0151	(PARTICIPANTS)	151.13	0.47	0.00	0.47	80.0	0.38
02/05/201	18 ***-**-51FB - SEMINSKY, DEANNA ACCOUNT #: 391263	INVESTMENT ADVISORY BUY 0 Units @2.7407	(PARTICIPANTS)	27,407.85	85.65	0.00	85.65	80.0	68.52
02/05/201	18 ***-**-59FB - JOHNSON, LAURA ACCOUNT #: 392599	INVESTMENT ADVISORY BUY 0 Units @4.3144	(PARTICIPANTS)	43,144.55	134.83	0.00	134.83	80.0	107.86
02/05/201	18 ***-**-99FB - MILLER, MELANIE ACCOUNT #: 392600	INVESTMENT ADVISORY BUY 0 Units @2.1291	(PARTICIPANTS)	21,291.28	66.54	0.00	66.54	80.0	53.23
02/05/201	18 ***-**-65FB - THOMAS, JENNIFER ACCOUNT #: 419959	INVESTMENT ADVISORY BUY 0 Units @0.5954	(PARTICIPANTS)	5,954.75	18.61	0.00	18.61	80.0	14.89
02/05/201	18 ***-**-93FB - BARNHIZER, ACCOUNT #: 402116	INVESTMENT ADVISORY BUY 0 Units @2.4158	(PARTICIPANTS)	24,158.75	75.50	0.00	75.50	80.0	60.40
02/05/201	18 ***-**-50FB - RUEBENSAAL, DAWN ACCOUNT #: 394519		(PARTICIPANTS)	69,871.06	218.35	0.00	218.35	80.0	174.68
02/05/201	18 ***-**-27FB - MERCER, LORI ANN ACCOUNT #: 421544		(PARTICIPANTS)	4,530.37	14.16	0.00	14.16	80.0	11.33



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		BROKER TRANSA	ACTIONS (contin	ued)				
PRODUCT	CATEGORY: RIA (continued)							
02/05/201	L8 ***-**-75FB - WANOSKY, BRYAN ACCOUNT #: 499232	INVESTMENT ADVISORY (PARTICIPANTS BUY 0 Units @0.4317	4,317.91	13.49	0.00	13.49	80.0	10.79
02/05/201	L8 ***-**-42FB - MILLER, COURTNEY ACCOUNT #: 477729	INVESTMENT ADVISORY (PARTICIPANTS BUY 0 Units @4.1613	41,613.06	130.04	0.00	130.04	80.0	104.03
02/05/201	8 ***-**-35FB - ODONNELL, ACCOUNT #: 470632	INVESTMENT ADVISORY (PARTICIPANTS BUY 0 Units @0.1823	1,823.33	5.70	0.00	5.70	80.0	4.56
02/05/201	8 ***-**-894B - BROWN, JOHN ACCOUNT #: 432499	INVESTMENT ADVISORY (PARTICIPANTS BUY 0 Units @1.0256	10,256.94	32.05	0.00	32.05	80.0	25.64
02/05/201	8 ***-**-88FB - THOMS, DANA ACCOUNT #: 424845	INVESTMENT ADVISORY (PARTICIPANTS BUY 0 Units @0.3249	3,249.46	10.15	0.00	10.15	80.0	8.12
02/05/201	L8 ***-**-40FB - VIGLIUCCI, ACCOUNT #: 403573	INVESTMENT ADVISORY (PARTICIPANTS BUY 0 Units @0.3218	3,218.99	10.06	0.00	10.06	80.0	8.05
02/05/201	18 ***-**-58FB - MUSSELMAN, ACCOUNT #: 401421	INVESTMENT ADVISORY (PARTICIPANTS BUY 0 Units @1.4736	14,736.53	46.05	0.00	46.05	80.0	36.84
02/05/201	L8 ***-**-12FB - MONTEMARANO, ACCOUNT #: 401363	INVESTMENT ADVISORY (PARTICIPANTS BUY 0 Units @0.2809	2,809.99	8.78	0.00	8.78	80.0	7.02
02/05/201	8 ***-**-20FB - BOVA, HEATHER ACCOUNT #: 401356	INVESTMENT ADVISORY (PARTICIPANTS BUY 0 Units @0.2810	2,810.06	8.78	0.00	8.78	80.0	7.02
02/05/201	8 ***-**-12FB - COLEMAN, ANGELA ACCOUNT #: 393128	INVESTMENT ADVISORY (PARTICIPANTS BUY 0 Units @3.2494	32,494.68	101.55	0.00	101.55	80.0	81.24
02/05/201	8 ***-**-22FB - WOLF, JODI ACCOUNT #: 392524	INVESTMENT ADVISORY (PARTICIPANTS BUY 0 Units @3.0473	30,473.52	95.23	0.00	95.23	80.0	76.18
02/05/201	8 ***-**-25FB - THOMAS, TRICIA ACCOUNT #: 391404	INVESTMENT ADVISORY (PARTICIPANTS BUY 0 Units @6.0676	60,676.39	189.61	0.00	189.61	80.0	151.69
02/05/201	18 ***-**-97FB - MICHAEL, ASHLEY ACCOUNT #: 535252	INVESTMENT ADVISORY (PARTICIPANTS BUY 0 Units @0.0190	190.00	0.59	0.00	0.59	80.0	0.47
02/05/201	L8 ***-**-50FB - WAGNER, JULIE ACCOUNT #: 454807	INVESTMENT ADVISORY (PARTICIPANTS BUY 0 Units @0.6614	6,614.11	20.67	0.00	20.67	80.0	16.54
02/05/201	L8 ***-**-48IN - DANCIK-ABFALL, ACCOUNT #: 426423	INVESTMENT ADVISORY (PARTICIPANTS BUY 0 Units @1.4958	14,958.06	46.74	0.00	46.74	80.0	37.39
02/05/201	8 ***-**-09FB - COATES, DEIDRA ACCOUNT #: 457775	INVESTMENT ADVISORY (PARTICIPANTS BUY 0 Units @0.7239	7,239.66	22.62	0.00	22.62	80.0	18.10



## February 05, 2018

JON HEDDLESON 1021 Park Ave.

Elyria, OH 44035

BROKER #: A55

DATE	CLIENT	INVESTMENT	I	NVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKE	R TRANSACTION	S (contin	ued)				
PRODUCT	CATEGORY: RIA (continued)								
02/05/201	8 ***-**-79FB - HARTLEY, ACCOUNT #: 183022	INVESTMENT ADVISORY (PABUY 0 Units @3.8421	ARTICIPANTS)	38,421.79	120.07	0.00	120.07	80.0	96.06
02/05/201	8 ***-**-67FB - OLIVER, ANDREA ACCOUNT #: 457777	INVESTMENT ADVISORY (PABUY 0 Units @0.6853	ARTICIPANTS)	6,853.55	21.42	0.00	21.42	80.0	17.14
02/05/201	8 ***-**-23FB - QUIMBY, ACCOUNT #: 453823	INVESTMENT ADVISORY (PABUY 0 Units @0.1095	ARTICIPANTS)	1,095.50	3.42	0.00	3.42	80.0	2.74
02/05/201	8 ***-**-19FB - TATE, JENNIE ACCOUNT #: 479816	INVESTMENT ADVISORY (PABUY 0 Units @0.0583	ARTICIPANTS)	583.42	1.82	0.00	1.82	80.0	1.46
02/05/201	8 ***-**-29FB - MORRIS, BRITTANY ACCOUNT #: 458583	INVESTMENT ADVISORY (PABUY 0 Units @0.4217	ARTICIPANTS)	4,217.23	13.18	0.00	13.18	80.0	10.54
02/05/201	8 ***-**-45FB - TURTON, KRISTINA ACCOUNT #: 165291	INVESTMENT ADVISORY (PABUY 0 Units @5.2406	ARTICIPANTS)	52,406.53	163.77	0.00	163.77	80.0	131.02
02/05/201	8 ***-**-54FB - POPA, STEPHEN ACCOUNT #: 534784	INVESTMENT ADVISORY (PABUY 0 Units @0.0225	ARTICIPANTS)	225.23	0.70	0.00	0.70	80.0	0.56
02/05/201	8 ***-**-66FB - ROGERS, MELANIE ACCOUNT #: 495266	INVESTMENT ADVISORY (PABUY 0 Units @0.2905	ARTICIPANTS)	2,905.24	9.08	0.00	9.08	80.0	7.26
02/05/201	8 ***-**-03FB - ALFERIO, LEANN ACCOUNT #: 392386	INVESTMENT ADVISORY (PABUY 0 Units @0.6895	ARTICIPANTS)	6,895.94	21.55	0.00	21.55	80.0	17.24
02/05/201	8 ***-**-67FB - ARMENTROUT, ACCOUNT #: 279346	INVESTMENT ADVISORY (PABUY 0 Units @17.4627	ARTICIPANTS)	174,627.48	436.57	0.00	436.57	80.0	349.26
02/05/201	8 ***-**-98FB - KUBEC, BONNIE ACCOUNT #: 281206	INVESTMENT ADVISORY (PABUY 0 Units @19.1194	ARTICIPANTS)	191,194.64	477.99	0.00	477.99	80.0	382.39
02/05/201	8 ***-**-83FB - BUNJEVAC, BROOKE ACCOUNT #: 497967	INVESTMENT ADVISORY (PABUY 0 Units @0.0911	ARTICIPANTS)	911.52	2.85	0.00	2.85	80.0	2.28
02/05/201	8 ***-**-75FB - SKOCZEN, RICHARD ACCOUNT #: 502202	INVESTMENT ADVISORY (PABUY 0 Units @0.1604	ARTICIPANTS)	1,604.59	5.01	0.00	5.01	80.0	4.01
02/05/201	8 ***-**-22FB - WANK, MICHELLE ACCOUNT #: 434653	INVESTMENT ADVISORY (PABUY 0 Units @2.6057	ARTICIPANTS)	26,057.46	81.43	0.00	81.43	80.0	65.14
02/05/201	8 ***-**-88FB - BIERMAN, ACCOUNT #: 456777	INVESTMENT ADVISORY (PABUY 0 Units @0.3500	ARTICIPANTS)	3,500.07	10.94	0.00	10.94	80.0	8.75
02/05/201	8 ***-**-93FB - SMALHEER, LAURA ACCOUNT #: 391224	INVESTMENT ADVISORY (PABUY 0 Units @3.5013	ARTICIPANTS)	35,013.18	109.42	0.00	109.42	80.0	87.54



## February 05, 2018

JON HEDDLESON

1021 Park Ave. Elyria, OH 44035 BROKER #: A55

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TRANSACTI	ONS (contin	ued)				
	CATEGORY: RIA (continued)		0.550.00					
02/05/201	8 ***-**-79FB - ZUK, ANDREW ACCOUNT #: 426585	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @0.3578	3,578.33	11.18	0.00	11.18	80.0	8.94
02/05/201	8 ***-**-37FB - KOVAC, WILLIAM ACCOUNT #: 526118	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @0.1123	1,123.18	3.51	0.00	3.51	80.0	2.81
02/05/201	8 ***-**-47FB - COOPER, MARJOE ACCOUNT #: 399930	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @1.5731	15,731.72	49.16	0.00	49.16	80.0	39.33
02/05/201	8 ***-**-59FB - HUTH, EMILY ACCOUNT #: 455843	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @0.3859	3,859.17	12.06	0.00	12.06	80.0	9.65
02/05/201	8 ***-**-48FB - SCHWAN, KIMBERLY ACCOUNT #: 394499	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @5.5321	55,321.52	172.88	0.00	172.88	80.0	138.30
02/05/201	8 ***-**-07FB - BOEKE, JESSALYN ACCOUNT #: 512330	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @0.1801	1,801.90	5.63	0.00	5.63	80.0	4.50
02/05/201	8 ***-**-8551 - GRANT, SCOTT ACCOUNT #: 487318	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @2.4787	24,787.88	77.46	0.00	77.46	80.0	61.97
02/05/201	8 ***-**-50FB - PIEHL, DAVID ACCOUNT #: 486106	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @5.9893	59,893.05	187.17	0.00	187.17	80.0	149.74
02/05/201	8 ***-**-43FB - GILBERT, SHELLY ACCOUNT #: 538434	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @0.3298	3,298.42	8.25	0.00	8.25	80.0	6.60
02/05/201	8 ***-**-16IN - MAGNES, MICHAEL ACCOUNT #: 539008	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @10.7460	107,460.14	268.65	0.00	268.65	80.0	214.92
02/05/201	8 ***-**-16IN - ALFERIO, JACOB ACCOUNT #: 495299	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @0.4916	4,916.01	15.36	0.00	15.36	80.0	12.29
02/05/201	8 ***-**-16FB - HENNEMYRE, JON ACCOUNT #: 450500	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @8.4015	84,015.83	210.04	0.00	210.04	80.0	168.03
02/05/201	8 ***-**-24FB - POKINES, JASON ACCOUNT #: 505012	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @6.5260	65,260.22	203.94	0.00	203.94	80.0	163.15
02/05/201	8 ***-**-55FB - CZECH, MANDY ACCOUNT #: 479407	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @0.3218	3,218.04	10.06	0.00	10.06	80.0	8.05
02/05/201	8 ***-**-60FB - SCHNEIDER, ACCOUNT #: 478413	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @7.0183	70,183.32	131.59	0.00	131.59	80.0	105.27
02/05/201	8 ***-**-79FB - EBERHARDT, SARA ACCOUNT #: 476181	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @0.8642	8,642.32	27.01	0.00	27.01	80.0	21.61



## February 05, 2018

JON HEDDLESON

1021 Park Ave. Elyria, OH 44035 BROKER #: A55

DATE	CLIENT	INVESTMENT		INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BRO	KER TRANSACTI	ONS (continu	ıed)				
PRODUCT	CATEGORY: RIA (continued)								
02/05/201	8 ***-**-30FB - EMERY, BOBBI ACCOUNT #: 459454	INVESTMENT ADVISORY BUY 0 Units @9.0274	(PARTICIPANTS)	90,274.40	282.11	0.00	282.11	80.0	225.69
02/05/201	8 ***-**-90IN - SCHMUHL, MATTHEW ACCOUNT #: 429520	INVESTMENT ADVISORY BUY 0 Units @21.4380	•	214,380.75	535.95	0.00	535.95	80.0	428.76
02/05/201	8 ***-**-8614 - HEDDLESON, LISA ACCOUNT #: 496302	INVESTMENT ADVISORY BUY 0 Units @4.4947	(PARTICIPANTS)	44,947.27	56.18	0.00	56.18	80.0	44.94
02/05/201	8 ***-**-19FB - HUNT, HEATHER ACCOUNT #: 457852	INVESTMENT ADVISORY BUY 0 Units @4.6449	(PARTICIPANTS)	46,449.63	145.16	0.00	145.16	80.0	116.13
02/05/201	8 ***-**-39FB - BUDD, PATRICIA ACCOUNT #: 500249	INVESTMENT ADVISORY BUY 0 Units @6.9309	(PARTICIPANTS)	69,309.95	216.59	0.00	216.59	80.0	173.27
02/05/201	8 ***-**-22FB - GABEL, JEFFREY ACCOUNT #: 518726	INVESTMENT ADVISORY BUY 0 Units @32.5875		325,875.19	814.69	0.00	814.69	80.0	651.75
02/05/201	8 ***-**-84FB - GABEL, KAREN ACCOUNT #: 518731	INVESTMENT ADVISORY BUY 0 Units @4.1507	(PARTICIPANTS)	41,507.99	103.77	0.00	103.77	80.0	83.02
02/05/201	8 ***-**-75FB - HELLAND, LEZLEE ACCOUNT #: 481485	INVESTMENT ADVISORY BUY 0 Units @15.6140	•	156,140.12	390.35	0.00	390.35	80.0	312.28
02/05/201	8 ***-**-77FB - BINNS, GARY ACCOUNT #: 520112	INVESTMENT ADVISORY BUY 0 Units @7.1460	(PARTICIPANTS)	71,460.89	178.65	0.00	178.65	80.0	142.92
02/05/201	8 ***-**-98FB - LESUER, DEBORAH ACCOUNT #: 535200	INVESTMENT ADVISORY BUY 0 Units @0.5234	(PARTICIPANTS)	5,234.78	13.09	0.00	13.09	80.0	10.47
02/05/201	8 ***-**-84FB - EMERINE, CORY ACCOUNT #: 499768	INVESTMENT ADVISORY BUY 0 Units @0.1184	(PARTICIPANTS)	1,184.57	3.70	0.00	3.70	80.0	2.96
02/05/201	8 ***-**-24FB - POKINES, JASON ACCOUNT #: 504709	INVESTMENT ADVISORY BUY 0 Units @0.6385	(PARTICIPANTS)	6,385.85	19.96	0.00	19.96	80.0	15.97
02/05/201	8 ***-**-71FB - SHOUSE, JENNIFER ACCOUNT #: 522147	INVESTMENT ADVISORY BUY 0 Units @0.0393	(PARTICIPANTS)	393.93	1.23	0.00	1.23	80.0	0.98
02/05/201	8 ***-**-82FB - STAINBROOK, PAUL ACCOUNT #: 519442	INVESTMENT ADVISORY BUY 0 Units @0.0459	(PARTICIPANTS)	459.55	1.44	0.00	1.44	80.0	1.15
02/05/201	8 ***-**-5121 - GRUBE, STEPHANIE ACCOUNT #: 515286	INVESTMENT ADVISORY BUY 0 Units @0.0494	(PARTICIPANTS)	494.16	1.54	0.00	1.54	80.0	1.23
02/05/201	8 ***-**-72FB - TODD, JOSEPH ACCOUNT #: 510090	INVESTMENT ADVISORY BUY 0 Units @0.6475	(PARTICIPANTS)	6,475.64	20.24	0.00	20.24	80.0	16.19



## February 05, 2018

JON HEDDLESON 1021 Park Ave.

Elyria, OH 44035

BROKER #: A55

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TRANSACT	IONS (contin	ued)				
PRODUCT	CATEGORY: RIA (continued)							
02/05/201	18 ***-**-96FB - KRAVA, EMILY ACCOUNT #: 506656	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @0.3343	3,343.82	10.45	0.00	10.45	80.0	8.36
02/05/201	18 ***-**-39FB - BUDD, PATRICIA ACCOUNT #: 500250	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @1.0595	10,595.23	33.11	0.00	33.11	80.0	26.49
02/05/201	18 ***-**-15FB - SHURR, DONNA ACCOUNT #: 422611	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @0.6969	6,969.90	21.78	0.00	21.78	80.0	17.42
02/05/201	18 ***-**-09FB - QUIMBY, LYLE ACCOUNT #: 504605	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @0.0717	717.08	2.24	0.00	2.24	80.0	1.79
02/05/201	18 ***-**-13FB - DIANETTI, JAMES ACCOUNT #: 505059	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @0.1498	1,498.47	4.68	0.00	4.68	80.0	3.74
02/05/201	18 ***-**-14IN - CIAVARELLI, ACCOUNT #: 532185	INVESTMENT ADVISORY (PARTICIPANTS) BUY 0 Units @4.2907	42,907.40	107.27	0.00	107.27	80.0	85.82
01/31/201	18 ***-**-66FB - FIATAL, LINDA ACCOUNT #: 965006383	SYMMETRY RIA BUY 0 Units @10.5575	105,575.34	263.94	0.00	263.94	80.0	211.15
01/31/201	18 ***-**-98FB - WHITE, DENISE ACCOUNT #: 965006706	SYMMETRY RIA BUY 0 Units @6.2525	62,525.13	156.31	0.00	156.31	80.0	125.05
01/31/201	18 ***-**-16FB - HENNEMYRE, JON ACCOUNT #: 965008326	SYMMETRY RIA BUY 0 Units @12.9549	129,549.61	323.88	0.00	323.88	80.0	259.10
01/31/201	18 ***-**-30FB - HOLLINGSWORTH, ACCOUNT #: 965911764	SYMMETRY RIA BUY 0 Units @3.1237	31,237.59	78.10	0.00	78.10	80.0	62.48
01/31/201	18 ***-**-18FB - NICOTERA, ACCOUNT #: 965911768	SYMMETRY RIA BUY 0 Units @1.4279	14,279.32	35.70	0.00	35.70	80.0	28.56
01/31/201	18 ***-**-18FB - NICOTERA, ACCOUNT #: 965911770	SYMMETRY RIA BUY 0 Units @7.8378	78,378.00	195.95	0.00	195.95	80.0	156.76
01/31/201	18 ***-**-13FB - WHITE, SUZANNE ACCOUNT #: 965911837	SYMMETRY RIA BUY 0 Units @10.8444	108,444.91	271.11	0.00	271.11	80.0	216.89
01/31/201	18 ***-**-13FB - WHITE, SUZANNE ACCOUNT #: 965911838	SYMMETRY RIA BUY 0 Units @3.4085	34,085.23	85.21	0.00	85.21	80.0	68.17
01/31/201	18 ***-**-47FB - HEDDLESON, RAY ACCOUNT #: 965912014	SYMMETRY RIA BUY 0 Units @2.5859	25,859.14	64.65	0.00	64.65	80.0	51.72
01/31/201	18 ***-**-93FB - HEDDLESON, ACCOUNT #: 965912017	SYMMETRY RIA BUY 0 Units @5.5640	55,640.98	139.10	0.00	139.10	80.0	111.28



## February 05, 2018

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DATE	CLIENT	INVESTMENT	I	NVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
DPODIICT .	CATECORY, DIA (continued)	BRO	KER TRANSACTION	S (contin	ued)				
	CATEGORY: RIA (continued)  8 ***-**-71FB - HLAS, LEE  ACCOUNT #: 965912101	SYMMETRY RIA BUY 0 Units @6.6456		66,456.47	166.14	0.00	166.14	80.0	132.91
01/31/2018	8 ***-**-94FB - NICOTERA, ACCOUNT #: 965912327	SYMMETRY RIA BUY 0 Units @2.6957		26,957.10	67.39	0.00	67.39	80.0	53.91
01/31/2018	8 ***-**-67FB - ARMENTROUT, ACCOUNT #: 965912574	SYMMETRY RIA BUY 0 Units @2.6128		26,128.56	65.32	0.00	65.32	80.0	52.26
01/31/2018	8 ***-**-14FB - HEDDLESON, JON ACCOUNT #: 965912576	SYMMETRY RIA BUY 0 Units @6.3001		63,001.23	0.00	0.00	0.00	80.0	0.00
01/31/2018	8 ***-**-14FB - HEDDLESON, JON ACCOUNT #: 965912579	SYMMETRY RIA BUY 0 Units @12.4626		124,626.77	0.00	0.00	0.00	80.0	0.00
01/31/2018	8 ***-**-16FB - HEDDLESON, LUCIA ACCOUNT #: 965912580	SYMMETRY RIA BUY 0 Units @4.8881		48,881.64	0.00	0.00	0.00	80.0	0.00
01/31/2018	8 ***-**-49FB - SCOTT, DYANA ACCOUNT #: 965912624	SYMMETRY RIA BUY 0 Units @2.4587		24,587.62	61.47	0.00	61.47	80.0	49.18
01/31/2018	8 ***-**-51FB - WOLF, STEPHEN ACCOUNT #: 965913353	SYMMETRY RIA BUY 0 Units @13.7684		137,684.00	430.26	0.00	430.26	80.0	344.21
01/31/2018	8 ***-**-03FB - INFALVI, TRACY ACCOUNT #: 965913356	SYMMETRY RIA BUY 0 Units @5.0288		50,288.90	157.15	0.00	157.15	80.0	125.72
01/31/2018	8 ***-**-82FB - EIDAM, DANIEL ACCOUNT #: 965913467	SYMMETRY RIA BUY 0 Units @3.7088		37,088.53	115.90	0.00	115.90	80.0	92.72
01/31/2018	8 ***-**-43FB - GILBERT, SHELLY ACCOUNT #: 965913483	SYMMETRY RIA BUY 0 Units @2.5389		25,389.71	79.34	0.00	79.34	80.0	63.47
01/31/2018	8 ***-**-86FB - BRACCIO, DINA ACCOUNT #: 965913826	SYMMETRY RIA BUY 0 Units @3.8148		38,148.23	119.21	0.00	119.21	80.0	95.37
01/31/2018	8 ***-**-68FB - SCHLOSSER, ACCOUNT #: 965914014	SYMMETRY RIA BUY 0 Units @3.0818		30,818.16	77.05	0.00	77.05	80.0	61.64
		*	RIA SUBTOTAL * \$5	5,701,486.26	\$15,288.26	\$0.00	\$15,288.26		\$12,230.60
PRODUCT	CATEGORY: MUTUAL FUND 12B1 T	RAILS							
02/05/2018	8 ***-**-49IN - SCOTT, DYANA ACCOUNT #: 5293080221	BLACKROCK TRAILS BUY 0 Units @0.0000		0.00	0.66	0.00	0.66	80.0	0.53
02/05/2018	8 ***-**-27IN - DIETERICH, DONNA ACCOUNT #: 5086087	BLACKROCK TRAILS BUY 0 Units @0.0000		0.00	3.10	0.00	3.10	80.0	2.48

## February 05, 2018

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Elyria, OH 44035

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DATE	CLIENT	INVESTMENT		STMENT MOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
					• .				
DDODUGE	CAMECODY - MUMILLA EIND 12D1		ANSACTIONS	(continu	ied)				
	CATEGORY: MUTUAL FUND 12B1 : 8 ***-**-948I - SCHWAN, KIMBERL: ACCOUNT #: 5356159			0.00	1.68	0.00	1.68	80.0	1.34
02/05/201	8 ***-**-88IN - HAYES, JOSHUA ACCOUNT #: 50722446	BLACKROCK TRAILS BUY 0 Units @0.0000		0.00	1.28	0.00	1.28	80.0	1.02
02/05/201	8 ***-**-14IN - KRASE, MELINDA ACCOUNT #: 49761729	BLACKROCK TRAILS BUY 0 Units @0.0000		0.00	0.53	0.00	0.53	80.0	0.42
02/05/201	8 ***-**-52IN - CLARK, MINDY ACCOUNT #: 50117761	BLACKROCK TRAILS BUY 0 Units @0.0000		0.00	0.97	0.00	0.97	80.0	0.78
02/05/201	8 ***-**-795P - HARTLEY, ACCOUNT #: 5290022275	BLACKROCK TRAILS BUY 0 Units @0.0000		0.00	1.39	0.00	1.39	80.0	1.11
02/05/201	8 ***-**-485P - SCHWAN, KIMBERLY ACCOUNT #: 0000865535	BLACKROCK TRAILS BUY 0 Units @0.0000		0.00	1.95	0.00	1.95	80.0	1.56
02/05/201	8 ***-**-49IN - SCOTT, DYANA ACCOUNT #: 5293080221	BLACKROCK TRAILS BUY 0 Units @0.0000		0.00	0.22	0.00	0.22	80.0	0.18
02/05/201	8 ***-**-18IN - NICOTERA, ACCOUNT #: 49659709	BLACKROCK TRAILS BUY 0 Units @0.0000		0.00	0.30	0.00	0.30	80.0	0.24
02/05/201	8 ***-**-27IN - DIETERICH, DONNA ACCOUNT #: 5086087	A BLACKROCK TRAILS BUY 0 Units @0.0000		0.00	1.04	0.00	1.04	80.0	0.83
02/05/201	8 ***-**-88IN - HAYES, JOSHUA ACCOUNT #: 50722446	BLACKROCK TRAILS BUY 0 Units @0.0000		0.00	0.42	0.00	0.42	80.0	0.34
02/05/201	8 ***-**-52IN - CLARK, MINDY ACCOUNT #: 50117761	BLACKROCK TRAILS BUY 0 Units @0.0000		0.00	0.33	0.00	0.33	80.0	0.26
02/05/201	8 ***-**-14IN - KRASE, MELINDA ACCOUNT #: 49761729	BLACKROCK TRAILS BUY 0 Units @0.0000		0.00	0.18	0.00	0.18	80.0	0.14
02/05/201	8 ***-**-55IN - FLEMING, ACCOUNT #: 5293581350	BLACKROCK TRAILS BUY 0 Units @0.0000		0.00	0.02	0.00	0.02	80.0	0.02
		* MUTUAL FUND 12B1 TRAILS SUB	BTOTAL *	\$0.00	\$14.07	\$0.00	\$14.07		\$11.25
PRODUCT	CATEGORY: VARIABLE ANNUITY	2B1 TRAILS							
01/31/201	8 ***-**-14CL - HEDDELSON,	METLIFE VA TRAILS BUY 1 Units @0.0000		0.00	1,317.90	0.00	1,317.90	80.0	1,054.32
01/31/201	8 ***-**-80IN - MELVIN, JOEL ACCOUNT #: VM16004537	PACIFIC LIFE CUSIP 69448B175- BUY 0 Units @0.0000	-NFS	0.00	9.38	0.00	9.38	80.0	7.50



February 05, 2018

JON HEDDLESON

1021 Park Ave. Elyria, OH 44035 BROKER #: A55

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *	\$0.00	\$1,327.28	\$0.00	\$1,327.28		\$1,061.82
		*** BROKER TRANSACTIONS TOTAL ***	\$5,702,928.87	\$16,667.03	\$0.00	\$16,667.03		\$13,333.62
					<u> </u>	ROKER COMMI	SSION	TOTALS
					Broker Transactions			\$13,333.62
					Split Transactions			\$0.00
					Override Transactions			\$0.00
					Adjustments			\$0.00
					Payroll Draw			\$0.00
					Base Salary			\$0.00
					Prior Period Balance			\$0.00
					FI	NRA Assessment		\$0.00
					S	IPC Assessment		\$0.00
					Net Comm	mission Earned		\$13,333.62
					Year-to-	-date Earnings		\$13,333.62