



Concorde Investment Services, LLC
COMMISSION STATEMENT
April 15, 2017

04/12/2017
 Page No. 1

THOMAS FANNING
 29488 WOODWARD AVE
 SUITE 337
 Royal Oak, MI 48073

BROKER #: F119
 BRANCH: THOMAS FANNING

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
/ /	GUTTMAN, BARBARA	JH 529 JENNISON CAP APP 529 A	0.00	2.31	0.00	2.31	90.0	2.08
		* MUTUAL FUNDS SUBTOTAL *	\$0.00	\$2.31	\$0.00	\$2.31		\$2.08
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
03/31/2017	HANSEMAN, RENE	ALLIANZ VISION	205,788.29	514.47	0.00	514.47	90.0	463.02
03/31/2017	LUDOLPH, PAMELA	ALLIANZ VISION	152,046.98	380.12	0.00	380.12	90.0	342.11
03/31/2017	CHIUCHIARELLI, CHERYL	ALLIANZ VISION	104,962.01	262.41	0.00	262.41	90.0	236.17
03/31/2017	BERRES, SUSAN	ALLIANZ VISION	131,964.26	329.91	0.00	329.91	90.0	296.92
03/31/2017	BERRES, SUSAN	ALLIANZ VISION	333,084.66	832.71	0.00	832.71	90.0	749.44
03/31/2017	BERRES, SUSAN	ALLIANZ VISION	101,304.18	253.26	0.00	253.26	90.0	227.93
03/31/2017	STARKEL, JOHN	ALLIANZ VISION BASIC	467,298.94	584.12	0.00	584.12	90.0	525.71
03/31/2017	KIRCHER, LOIS	JNL PERSPECTIVE L	680,509.19	737.22	0.00	737.22	90.0	663.50
03/31/2017	STARKEL, JOHN	JNL PERSPECTIVE L	622,168.63	518.47	0.00	518.47	90.0	466.62
03/31/2017	STARKEL, JOHN	JOHN HANCOCK VENTURE	94,634.43	19.72	0.00	19.72	90.0	17.75
03/31/2017	SIMON, SUE	JOHN HANCOCK VENTURE	19,086.49	3.98	0.00	3.98	90.0	3.58
03/31/2017	STARKEL, JOHN	PRU AS ADVISOR PLAN II - 1996	106,506.64	66.57	0.00	66.57	90.0	59.91
03/31/2017	STARKEL, JOHN	PRU AS ADVISOR PLAN II - 1996	106,506.64	66.57	0.00	66.57	90.0	59.91
03/31/2017	LANE, JOAN	PRU AS ADVISOR PLAN II - 1996	29,448.16	18.41	0.00	18.41	90.0	16.57
03/31/2017	LANE, JOAN	PRU AS ADVISOR PLAN II - 1996	29,448.16	18.41	0.00	18.41	90.0	16.57
03/31/2017	BLANCKE, MARC	PRU AS ADVISOR PLAN II - 1996	5,611.30	3.51	0.00	3.51	90.0	3.16
03/31/2017	BLANCKE, MARC	PRU AS ADVISOR PLAN II - 1996	5,611.30	3.51	0.00	3.51	90.0	3.16
03/17/2017	ENGINEERED COMP PROD	PRU AS APEX II	250.00	0.00	0.00	0.00	90.0	0.00
03/31/2017	ENGINEERED COMP PROD	PRU AS APEX II	250.00	0.00	0.00	0.00	90.0	0.00
03/31/2017	LANE, JOAN	PRU AS APEX II	103,225.91	258.06	0.00	258.06	90.0	232.25
03/31/2017	LANE, JOAN	PRU AS APEX II	103,225.91	64.52	0.00	64.52	90.0	58.07
03/31/2017	FLEMING, MARY	PRU AS APEX II	6,490.87	16.23	0.00	16.23	90.0	14.61
03/31/2017	FLEMING, MARY	PRU AS APEX II	6,490.87	4.06	0.00	4.06	90.0	3.65

NOTES: * - Indicates adjustment is not included in 1099 Earnings
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 ^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
03/31/2017	FLEMING, MARY	PRU AS APEX II	72,890.07	182.23	0.00	182.23	90.0	164.01
03/31/2017	FLEMING, MARY	PRU AS APEX II	72,890.07	45.56	0.00	45.56	90.0	41.00
03/31/2017	MEDA, MICHAEL	PRU AS APEX II	1,179.51	2.95	0.00	2.95	90.0	2.66
03/31/2017	MEDA, MICHAEL	PRU AS APEX II	1,179.51	0.74	0.00	0.74	90.0	0.67
03/31/2017	MEDA, MICHAEL	PRU AS APEX II	2,389.68	5.97	0.00	5.97	90.0	5.37
03/31/2017	MEDA, MICHAEL	PRU AS APEX II	2,389.68	1.49	0.00	1.49	90.0	1.34
03/31/2017	KAPLANSKY, C	PRU AS APEX II	157,163.76	392.91	0.00	392.91	90.0	353.62
03/31/2017	KAPLANSKY, C	PRU AS APEX II	157,163.76	98.23	0.00	98.23	90.0	88.41
03/31/2017	GUTTMAN, JAY	PRU AS APEX II	53,322.86	133.31	0.00	133.31	90.0	119.98
03/31/2017	GUTTMAN, JAY	PRU AS APEX II	53,322.86	33.33	0.00	33.33	90.0	30.00
03/31/2017	SKIBA, ALLEN	PRU AS APEX II	39,487.06	98.72	0.00	98.72	90.0	88.85
03/31/2017	SKIBA, ALLEN	PRU AS APEX II	39,487.06	24.68	0.00	24.68	90.0	22.21
03/31/2017	SERVENTI, PIETRINA	PRU AS APEX II	339,416.88	848.54	0.00	848.54	90.0	763.69
03/31/2017	SERVENTI, PIETRINA	PRU AS APEX II	339,416.88	212.14	0.00	212.14	90.0	190.93
03/31/2017	SERVENTI, PIETRINA	PRU AS APEX II	114,720.96	286.80	0.00	286.80	90.0	258.12
03/31/2017	SERVENTI, PIETRINA	PRU AS APEX II	114,720.96	71.70	0.00	71.70	90.0	64.53
03/31/2017	ENGINEERED COMP PROD	PRU AS APEX II	95,983.25	239.96	0.00	239.96	90.0	215.96
03/31/2017	ENGINEERED COMP PROD	PRU AS APEX II	95,983.25	59.99	0.00	59.99	90.0	53.99
03/31/2017	ENGINEERED COMP PROD	PRU AS APEX II	92,763.21	231.91	0.00	231.91	90.0	208.72
03/31/2017	ENGINEERED COMP PROD	PRU AS APEX II	92,763.21	57.98	0.00	57.98	90.0	52.18
03/31/2017	GUTTMAN, JAY	PRU AS APEX II	61,723.86	38.58	0.00	38.58	90.0	34.72
03/31/2017	GUTTMAN, JAY	PRU AS APEX II	61,723.86	154.31	0.00	154.31	90.0	138.88
03/31/2017	MEDA, ELIZABETH	PRU AS APEX II	6,351.86	3.97	0.00	3.97	90.0	3.57
03/31/2017	MEDA, ELIZABETH	PRU AS APEX II	6,351.86	15.88	0.00	15.88	90.0	14.29
03/31/2017	LUDOLPH, PAMELA	PRU AS APEX II	1,060,180.70	662.61	0.00	662.61	90.0	596.35
03/31/2017	LUDOLPH, PAMELA	PRU AS APEX II	1,060,180.70	2,650.45	0.00	2,650.45	90.0	2,385.41
03/31/2017	BLANCKE, NOELLA	PRU AS APEX II	18,519.91	11.57	0.00	11.57	90.0	10.41
03/31/2017	BLANCKE, NOELLA	PRU AS APEX II	18,519.91	46.30	0.00	46.30	90.0	41.67
03/31/2017	ALEXANIAN, MISSAKA	PRU AS APEX II	137,927.52	86.20	0.00	86.20	90.0	77.58
03/31/2017	ALEXANIAN, MISSAKA	PRU AS APEX II	137,927.52	344.82	0.00	344.82	90.0	310.34
03/31/2017	KEERSMAEKERS, CHARLES	PRU AS APEX II	42,590.99	26.62	0.00	26.62	90.0	23.96
03/31/2017	KEERSMAEKERS, CHARLES	PRU AS APEX II	42,590.99	79.86	0.00	79.86	90.0	71.87
03/31/2017	KEERSMAEKERS, CHARLES	PRU AS APEX II	42,590.98	26.62	0.00	26.62	90.0	23.96

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
03/31/2017	KEERSMAEKERS, CHARLES	PRU AS APEX II	42,590.98	79.86	0.00	79.86	90.0	71.87
03/31/2017	CHIUCHIARELLI, NINO	PRU AS APEX II	21,503.01	13.44	0.00	13.44	90.0	12.10
03/31/2017	CHIUCHIARELLI, NINO	PRU AS APEX II	21,503.01	53.76	0.00	53.76	90.0	48.38
03/31/2017	GREKIN, STEVEN	PRU AS APEX II	134,329.93	335.82	0.00	335.82	90.0	302.24
03/31/2017	GREKIN, STEVEN	PRU AS APEX II	134,329.93	83.96	0.00	83.96	90.0	75.56
03/31/2017	COHEN, I WILLIAM	PRU AS APEX II	157,427.26	393.57	0.00	393.57	90.0	354.21
03/31/2017	COHEN, I WILLIAM	PRU AS APEX II	157,427.26	98.39	0.00	98.39	90.0	88.55
03/31/2017	HANSEMAN, RENE	PRU AS APEX II	188,211.46	470.53	0.00	470.53	90.0	423.48
03/31/2017	HANSEMAN, RENE	PRU AS APEX II	188,211.46	117.63	0.00	117.63	90.0	105.87
03/31/2017	CHIUCHIARELLI, CHERYL	PRU AS APEX II	319,741.08	799.35	0.00	799.35	90.0	719.42
03/31/2017	CHIUCHIARELLI, CHERYL	PRU AS APEX II	319,741.08	199.84	0.00	199.84	90.0	179.86
03/31/2017	KRESS, KAY	PRU PREMIER RETIREMENT L	364,865.57	912.16	0.00	912.16	90.0	820.94
* VARIABLE ANNUITIES SUBTOTAL *			\$10,101,610.99	\$15,691.48	\$0.00	\$15,691.48		\$14,122.34
*** BROKER TRANSACTIONS TOTAL ***			\$10,101,610.99	\$15,693.79	\$0.00	\$15,693.79		\$14,124.42
<u>ADJUSTMENTS</u>								
04/15/2017		*E & O INSURANCE: CURRENT MONTH INS	0.00					-300.00
04/15/2017		*TECHNOLOGY: CURRENT MONTH TECH	0.00					-275.00
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00	\$0.00	\$0.00		\$-575.00

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BROKER COMMISSION TOTALS

Broker Transactions	\$14,124.42
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-575.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$13,549.42
Year-to-date Gross	\$244,836.31
Year-to-date Earnings	\$220,352.70