Page No.

## Concorde 🙆

## COMMISSION STATEMENT July 15, 2018

ERIC, S119 SCAFF
300 Montgomery Street
Suite 631
San Francisco, CA 94101

BROKER #: S119

BRANCH: HERITAGE CAPITAL ADV

| DATE                | CLIENT                       | INVESTMENT   | INVESTMENT<br>AMOUNT | GROSS<br>COMMISSION | CLEARING<br>CHARGE | NET<br>COMMISSION | RATE | BROKER<br>COMMISSION |  |  |  |  |  |
|---------------------|------------------------------|--|----------------------|---------------------|--------------------|-------------------|------|----------------------|--|--|--|--|--|
| DIRECT TRANSACTIONS |                              |  |                      |                     |                    |                   |      |                      |  |  |  |  |  |
| PRODUCT CA          | TEGORY: 1031 EXCHANGES       |  |                      |                     |                    |                   |      |                      |  |  |  |  |  |
| 06/27/2018          | SNEDDEN TRUST, ROBERT        | BLUEROCK AXIS WEST DST                                     | 264,006.78           | 15,840.41           | 0.00               | 15,840.41         | 90.0 | 14,256.37            |  |  |  |  |  |
| 06/19/2018          | NURF LLC                     | BLUEROCK BR AXIS WEST DST                                  | 125,000.00           | 7,500.00            | 0.00               | 7,500.00          | 90.0 | 6,750.00             |  |  |  |  |  |
| 07/06/2018          | CRYER, TAMARA                | INLAND ARIZONA HEALTHCARE DST                              | 79,551.18            | 3,977.56            | 0.00               | 3,977.56          | 90.0 | 3,579.80             |  |  |  |  |  |
| 06/27/2018          | MCGRATH TRUST, ELEANORA      | INLAND COLORADO MF PF IV DST                               | 104,000.85           | 6,240.35            | 0.00               | 6,240.35          | 90.0 | 5,616.32             |  |  |  |  |  |
| 06/28/2018          | LEE 2010 REV TRUST, STUART & | INLAND COLORADO MF PF IV DST                               | 147,914.78           | 8,874.89            | 0.00               | 8,874.89          | 90.0 | 7,987.40             |  |  |  |  |  |
|                     |                              | * 1031 EXCHANGES SUBTOTAL *                                | \$720,473.59         | \$42,433.21         | \$0.00             | \$42,433.21       |      | \$38,189.89          |  |  |  |  |  |
|                     |                              | *** DIRECT TRANSACTIONS TOTAL ***                          | \$720,473.59         | \$42,433.21         | \$0.00             | \$42,433.21       |      | \$38,189.89          |  |  |  |  |  |
|                     |                              | SPLIT TRANSA   | ACTIONS              |                     |                    |                   |      |                      |  |  |  |  |  |
| <del></del>         |                              |  |                      |                     |                    |                   |      |                      |  |  |  |  |  |
| 06/27/2018          | DAVIS, RUSSELL               | R #322  INLAND COLORADO MF PF IV DST                       | 58,762.00            | 1,762.86            | 0.00               | 1,762.86          | 90.0 | 1,586.57             |  |  |  |  |  |
| ,,                  |                              | RIC/CHARLES SCAFF/WAGNER SUBTOTAL *                        | \$58,762.00          | \$1,762.86          | \$0.00             | \$1,762.86        |      | \$1,586.57           |  |  |  |  |  |
|                     |                              | *** SPLIT TRANSACTIONS TOTAL ***                           | \$58,762.00          | \$1,762.86          | \$0.00             | \$1,762.86        |      | \$1,586.57           |  |  |  |  |  |
| ADJUSTMENTS         |                              |  |                      |                     |                    |                   |      |                      |  |  |  |  |  |
|                     |                              |  |                      |                     |                    |                   |      |                      |  |  |  |  |  |
| 07/15/2018          |                              | *ADVANCE: ADVANCE JULY 15 COMMISSIONS                      | 0.00                 |                     |                    |                   |      | -29,801.34           |  |  |  |  |  |
| 07/15/2018          |                              | *AI INSIGHT: CURRENT MONTH                                 | 0.00                 |                     |                    |                   |      | -7.00                |  |  |  |  |  |
| 07/15/2018          |                              | *ALBRIDGE: LIGHT USER                                      | 0.00                 |                     |                    |                   |      | -76.00               |  |  |  |  |  |
| 07/15/2018          |                              | *DOCUSIGN: CURRENT MONTH                                   | 0.00                 |                     |                    |                   |      | -18.00               |  |  |  |  |  |
| 07/15/2018          |                              | *E & O INSURANCE: CURRENT MONTH INS                        | 0.00                 |                     |                    |                   |      | -300.00              |  |  |  |  |  |
| 07/15/2018          |                              | *FINRA: FINRA CE TRACKED WEB FEE<br>S101-SCAFF,ERIC,STUART | 0.00                 |                     |                    |                   |      | -55.00               |  |  |  |  |  |

NOTES: \* - Indicates adjustment is not included in 1099 Earnings

<sup>\*\* -</sup> Indicates adjustment is not included in Totals or Commissions

<sup>^</sup>Date - Split Trade - full Investment Amount & Gross Commission displayed

| DATE       | CLIENT | INVESTMENT                       | INVESTMENT<br>AMOUNT | GROSS<br>COMMISSION | CLEARING<br>CHARGE    | NET<br>COMMISSION | RATE   | BROKER<br>COMMISSION |
|------------|--------|----------------------------------|----------------------|---------------------|-----------------------|-------------------|--------|----------------------|
|            |        | ADJUSTM                          | <u>ents</u>          |                     |                       |                   |        |                      |
| 07/15/2018 |        | *GLOBAL RELAY: WEBSITE           | 0.00                 |                     |                       |                   |        | -15.00               |
| 07/15/2018 |        | *GLOBAL RELAY: YOUTUBE           | 0.00                 |                     |                       |                   |        | -25.00               |
| 07/15/2018 |        | *LASER APP: CURRENT MONTH        | 0.00                 |                     |                       |                   |        | -18.00               |
| 07/15/2018 |        | *OUT OF CYCLE: OUT OF CYCLE FEE  | 0.00                 |                     |                       |                   |        | -100.00              |
| 07/15/2018 |        | *TECHNOLOGY: CURRENT MONTH BASIC | 0.00                 |                     |                       |                   |        | -180.00              |
| 07/15/2018 |        | *WIRE PAYMENT: WIRE FEE          | 0.00                 |                     |                       |                   |        | -40.00               |
|            |        | *** ADJUSTMENTS TOTAL ***        | \$0.00               | \$0.00              | \$0.00                | \$0.00            | )      | \$-30,635.34         |
|            |        |                                  |                      |                     |                       | BROKER COMM       | ISSION | 1 TOTALS             |
|            |        |                                  |                      |                     | Broke                 | er Transaction    | s      | \$38,189.89          |
|            |        |                                  |                      |                     | Split Transactions    |                   | ន      | \$1,586.57           |
|            |        |                                  |                      |                     | Override Transactions |                   | s      | \$0.00               |
|            |        |                                  |                      |                     |                       | Adjustment        | s      | \$-30,635.34         |
|            |        |                                  |                      |                     |                       | Payroll Dra       | W      | \$0.00               |
|            |        |                                  |                      |                     |                       | Base Salar        | У      | \$0.00               |
|            |        |                                  |                      |                     | Prior                 | Period Balanc     | е      | \$0.00               |
|            |        |                                  |                      |                     | F                     | INRA Assessmen    | t      | \$0.00               |
|            |        |                                  |                      |                     | 5                     | SIPC Assessmen    | t      | \$0.00               |
|            |        |                                  |                      |                     |                       | Check Amou        | nt     | \$9,141.12           |
|            |        |                                  |                      |                     | Yea                   | r-to-date Gro     | 38     | \$698,947.29         |
|            |        |                                  |                      |                     | Year-t                | o-date Earning    | gs     | \$650,459.92         |