



Concorde Investment Services, LLC

04/17/2018

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**COMMISSION STATEMENT****April 15, 2018**

THOMAS, F119 FANNING  
29488 WOODWARD AVE  
SUITE 337  
Royal Oak, MI 48073

BROKER #: F119  
BRANCH: THOMAS FANNING

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>DIRECT TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
03/29/2018	HANSEMAN, RENE	ALLIANZ VISION	214,380.75	535.95	0.00	535.95	90.0	482.36
03/29/2018	LUDOLPH, PAMELA	ALLIANZ VISION	181,120.90	452.80	0.00	452.80	90.0	407.52
03/29/2018	CHIUCHIARELLI, CHERYL	ALLIANZ VISION	108,970.04	272.43	0.00	272.43	90.0	245.19
03/29/2018	BERRES, SUSAN	ALLIANZ VISION	134,136.54	335.34	0.00	335.34	90.0	301.81
03/29/2018	BERRES, SUSAN	ALLIANZ VISION	12,756.30	31.89	0.00	31.89	90.0	28.70
03/29/2018	BERRES, SUSAN	ALLIANZ VISION	103,010.10	257.53	0.00	257.53	90.0	231.78
03/29/2018	STARKEL, JOHN	ALLIANZ VISION BASIC	454,565.02	568.21	0.00	568.21	90.0	511.39
03/31/2018	KIRCHER, LOIS	JNL PERSPECTIVE L	633,852.53	686.67	0.00	686.67	90.0	618.00
03/31/2018	STARKEL, JOHN	JNL PERSPECTIVE L	584,333.93	633.03	0.00	633.03	90.0	569.73
03/31/2018	STARKEL, JOHN	JOHN HANCOCK VENTURE	101,477.36	21.14	0.00	21.14	90.0	19.03
03/31/2018	SIMON, SUE	JOHN HANCOCK VENTURE	21,363.75	4.45	0.00	4.45	90.0	4.01
03/31/2018	LANE, JOAN	PRU AS ADVISOR PLAN II - 1996	32,595.77	20.37	0.00	20.37	90.0	18.33
03/31/2018	LANE, JOAN	PRU AS ADVISOR PLAN II - 1996	32,595.77	20.37	0.00	20.37	90.0	18.33
03/31/2018	STARKEL, JOHN	PRU AS ADVISOR PLAN II - 1996	121,209.60	75.76	0.00	75.76	90.0	68.18
03/31/2018	STARKEL, JOHN	PRU AS ADVISOR PLAN II - 1996	121,209.60	75.76	0.00	75.76	90.0	68.18
03/19/2018	ENGINEERED COMP PROD	PRU AS APEX II	250.00	0.00	0.00	0.00	90.0	0.00
03/31/2018	KAPLANSKY, C	PRU AS APEX II	186,458.55	116.54	0.00	116.54	90.0	104.89
03/31/2018	KAPLANSKY, C	PRU AS APEX II	186,458.55	466.15	0.00	466.15	90.0	419.54
03/31/2018	LANE, JOAN	PRU AS APEX II	114,988.65	71.87	0.00	71.87	90.0	64.68
03/31/2018	LANE, JOAN	PRU AS APEX II	114,988.65	287.47	0.00	287.47	90.0	258.72
03/31/2018	FLEMING, MARY	PRU AS APEX II	76,705.82	47.94	0.00	47.94	90.0	43.15
03/31/2018	FLEMING, MARY	PRU AS APEX II	76,705.82	191.76	0.00	191.76	90.0	172.58
03/31/2018	FLEMING, MARY	PRU AS APEX II	7,017.98	4.39	0.00	4.39	90.0	3.95
03/31/2018	FLEMING, MARY	PRU AS APEX II	7,017.98	17.54	0.00	17.54	90.0	15.79
03/31/2018	CHIUCHIARELLI, NINO	PRU AS APEX II	23,077.71	57.69	0.00	57.69	90.0	51.92
03/31/2018	CHIUCHIARELLI, NINO	PRU AS APEX II	23,077.71	14.42	0.00	14.42	90.0	12.98

NOTES: \* - Indicates adjustment is not included in 1099 Earnings

\*\* - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount &amp; Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>DIRECT TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
03/31/2018	COHEN, I WILLIAM	PRU AS APEX II	161,743.76	101.09	0.00	101.09	90.0	90.98
03/31/2018	COHEN, I WILLIAM	PRU AS APEX II	161,743.76	404.36	0.00	404.36	90.0	363.92
03/31/2018	HANSEMAN, RENE	PRU AS APEX II	207,048.58	129.41	0.00	129.41	90.0	116.47
03/31/2018	HANSEMAN, RENE	PRU AS APEX II	207,048.58	517.62	0.00	517.62	90.0	465.86
03/31/2018	CHIUCHIARELLI, CHERYL	PRU AS APEX II	355,514.56	222.20	0.00	222.20	90.0	199.98
03/31/2018	CHIUCHIARELLI, CHERYL	PRU AS APEX II	355,514.56	888.79	0.00	888.79	90.0	799.91
03/31/2018	KEERSMAEKERS, CHARLES	PRU AS APEX II	44,183.01	82.84	0.00	82.84	90.0	74.56
03/31/2018	KEERSMAEKERS, CHARLES	PRU AS APEX II	44,183.01	27.61	0.00	27.61	90.0	24.85
03/31/2018	GREKIN, STEVEN	PRU AS APEX II	147,782.88	92.36	0.00	92.36	90.0	83.12
03/31/2018	GREKIN, STEVEN	PRU AS APEX II	147,782.88	369.46	0.00	369.46	90.0	332.51
03/31/2018	KEERSMAEKERS, CHARLES	PRU AS APEX II	44,183.00	82.84	0.00	82.84	90.0	74.56
03/31/2018	KEERSMAEKERS, CHARLES	PRU AS APEX II	44,183.00	27.61	0.00	27.61	90.0	24.85
03/31/2018	BLANCKE, NOELLA	PRU AS APEX II	19,826.17	49.57	0.00	49.57	90.0	44.61
03/31/2018	BLANCKE, NOELLA	PRU AS APEX II	19,826.17	12.39	0.00	12.39	90.0	11.15
03/31/2018	ALEXANIAN, MISSAKA	PRU AS APEX II	129,987.12	324.97	0.00	324.97	90.0	292.47
03/31/2018	ALEXANIAN, MISSAKA	PRU AS APEX II	129,987.12	81.24	0.00	81.24	90.0	73.12
03/31/2018	MEDA, ELIZABETH	PRU AS APEX II	6,732.37	16.83	0.00	16.83	90.0	15.15
03/31/2018	MEDA, ELIZABETH	PRU AS APEX II	6,732.37	4.21	0.00	4.21	90.0	3.79
03/31/2018	LUDOLPH, PAMELA	PRU AS APEX II	1,068,500.75	2,671.25	0.00	2,671.25	90.0	2,404.13
03/31/2018	LUDOLPH, PAMELA	PRU AS APEX II	1,068,500.75	667.81	0.00	667.81	90.0	601.03
03/31/2018	SKIBA, ALLEN	PRU AS APEX II	41,552.05	25.97	0.00	25.97	90.0	23.37
03/31/2018	SKIBA, ALLEN	PRU AS APEX II	41,552.05	103.88	0.00	103.88	90.0	93.49
03/31/2018	GUTTMAN, JAY	PRU AS APEX II	60,877.65	38.05	0.00	38.05	90.0	34.25
03/31/2018	GUTTMAN, JAY	PRU AS APEX II	60,877.65	152.19	0.00	152.19	90.0	136.97
03/31/2018	SERVENTI, PIETRINA	PRU AS APEX II	117,366.64	73.35	0.00	73.35	90.0	66.02
03/31/2018	SERVENTI, PIETRINA	PRU AS APEX II	117,366.64	293.42	0.00	293.42	90.0	264.08
03/31/2018	SERVENTI, PIETRINA	PRU AS APEX II	349,679.10	218.55	0.00	218.55	90.0	196.70
03/31/2018	SERVENTI, PIETRINA	PRU AS APEX II	349,679.10	874.20	0.00	874.20	90.0	786.78
03/31/2018	GUTTMAN, JAY	PRU AS APEX II	71,276.04	178.19	0.00	178.19	90.0	160.37
03/31/2018	GUTTMAN, JAY	PRU AS APEX II	71,276.04	44.55	0.00	44.55	90.0	40.10
03/31/2018	ENGINEERED COMP PROD	PRU AS APEX II	109,322.17	68.33	0.00	68.33	90.0	61.50
03/31/2018	ENGINEERED COMP PROD	PRU AS APEX II	109,322.17	273.31	0.00	273.31	90.0	245.98
03/31/2018	KRESS, KAY	PRU PREMIER RETIREMENT L	404,665.60	1,011.66	0.00	1,011.66	90.0	910.49

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ADJUSTMENTS

* VARIABLE ANNUITIES SUBTOTAL *	\$9,950,142.68	\$15,397.58	\$0.00	\$15,397.58	\$13,857.86
*** DIRECT TRANSACTIONS TOTAL ***	\$9,950,142.68	\$15,397.58	\$0.00	\$15,397.58	\$13,857.86

ADJUSTMENTS

04/15/2018	*CONCIERGE SVC: 211831 LUDOLPH	0.00						-50.00
04/15/2018	*E & O INSURANCE: CURRENT MONTH INS	0.00						-300.00
04/15/2018	*TECHNOLOGY: CURRENT MONTH TECH	0.00						-275.00
*** ADJUSTMENTS TOTAL ***		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$-625.00

BROKER COMMISSION TOTALS

Broker Transactions	\$13,857.86
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-625.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$5.19
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$13,238.05
Year-to-date Gross	\$36,661.65
Year-to-date Earnings	\$32,995.59

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