



Concorde Investment Services, LLC  
**COMMISSION STATEMENT**  
**June 15, 2017**

06/13/2017  
 Page No. 1

**MARK KOSANKE**  
 1120 E. Long Lake Rd.  
 Suite 250  
 Troy, MI 48085

**BROKER #: 103**  
**BRANCH: CONCORDE FINANCIAL G**

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
^05/09/2017	MARCOLA, THADDEUS	ALLIANCEBERNSTEIN LARGE CAP GROWTH	0.00	0.34	0.00	0.34	95.0	0.00
^05/09/2017	CAUL, MARTINA	AM FUNDS AMERICAN BALANCED A	0.00	0.20	0.00	0.20	95.0	0.00
^05/09/2017	CAUL, MARTINA	AM FUNDS CAPITAL WORLD GRTH & INC A	0.00	0.16	0.00	0.16	95.0	0.00
^05/09/2017	GOOSSENS, LORI	AM FUNDS CAPITAL WORLD GRTH & INC A	0.00	2.27	0.00	2.27	95.0	0.00
^05/09/2017	CAUL, MARTINA	AM FUNDS GROWTH FUND OF AMERICA A	0.00	0.42	0.00	0.42	95.0	0.00
^05/09/2017	SCULLY, DOROTHY	AM FUNDS ICA A	0.00	11.27	0.00	11.27	95.0	0.00
^05/09/2017	MCCALL, JEFFREY	AM FUNDS SMALLCAP WORLD A	0.00	1.12	0.00	1.12	95.0	0.00
^05/09/2017	DENNIS, STEVEN	AM FUNDS SMALLCAP WORLD A	0.00	5.89	0.00	5.89	95.0	0.00
^05/09/2017	MILLER, JOSEPH	AM FUNDS WASHINGTON MUTUAL INVESTOR	0.00	1.44	0.00	1.44	95.0	0.00
^05/09/2017	MILLER, JOSEPH	AM FUNDS WASHINGTON MUTUAL INVESTOR	0.00	1.44	0.00	1.44	95.0	0.00
^05/09/2017	DENNIS, STEVEN	AM FUNDS WASHINGTON MUTUAL INVESTOR	0.00	4.80	0.00	4.80	95.0	0.00
^05/09/2017	NICOLOSI, ROSE	COLUMBIA SELIGMAN COMM AND INFO A	0.00	2.20	0.00	2.20	95.0	0.00
^05/09/2017	DENNIS, STEVEN	DAVIS NEW YORK VENTURE A	0.00	14.75	0.00	14.75	95.0	0.00
^05/09/2017	KNOCH JR, WALTER	DAVIS NEW YORK VENTURE A	0.00	9.16	0.00	9.16	95.0	0.00
^05/09/2017	HENKEL, JAMES	DREYFUS HIGH YIELD A	0.00	0.59	0.00	0.59	95.0	0.00
^05/09/2017	HENKEL, JAMES	EATON VANCE HIGH INCOME OPPORTUNITI	0.00	0.83	0.00	0.83	95.0	0.00
^05/09/2017	ADAMS, ERIK	FEDERATED HIGH INCOME BOND FUND INC	0.00	0.74	0.00	0.74	95.0	0.00
^05/09/2017	ADAMS, ERIK	FEDERATED MARKET OPPORTUNITY A	0.00	2.27	0.00	2.27	95.0	0.00
^05/09/2017	GARCIA-SANTOS, VICKY	FIRST EAGLE GLOBAL FUND CL A	0.00	6.83	0.00	6.83	95.0	0.00
^05/05/2017	MERTZ, LESLIE	FT FOUNDING FDS ALLOC C	4,733.67	0.00	0.00	0.00	95.0	0.00
^05/05/2017	MERTZ, LESLIE	FT FOUNDING FDS ALLOC C	-4,733.67	0.00	0.00	0.00	95.0	0.00
^05/05/2017	MERTZ, LESLIE	FT FOUNDING FDS ALLOC C	4,733.67	22.00	0.00	22.00	95.0	0.00
^05/09/2017	MERTZ, LESLIE	FT FOUNDING FDS ALLOC C	0.00	3.82	0.00	3.82	95.0	0.00
^05/09/2017	ALEXOPOULOS, PAUL	LORD ABBETT BOND DEBENTURE A	0.00	3.46	0.00	3.46	95.0	0.00
^05/09/2017	BROUSE, SARAH	OPPENHEIMER PORT SERIES ACTIVE ALLO	0.00	0.69	0.00	0.69	95.0	0.00
^05/22/2017	DEREY, DENISE	OPPENHEIMER SMALL MID CAP VALUE C	80.00	0.80	0.00	0.80	95.0	0.00

NOTES: \* - Indicates adjustment is not included in 1099 Earnings  
 \*\* - Indicates adjustment is not included in Totals or Commissions  
 ^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
^05/22/2017	DEREY, DENISE	OPPENHEIMER SMALL MID CAP VALUE C	80.00	0.80	0.00	0.80	95.0	0.00
^05/22/2017	DEREY, DENISE	OPPENHEIMER SMALL MID CAP VALUE C	80.00	0.80	0.00	0.80	95.0	0.00
^05/22/2017	DEREY, DENISE	OPPENHEIMER SMALL MID CAP VALUE C	80.00	0.80	0.00	0.80	95.0	0.00
^05/22/2017	DEREY, DENISE	OPPENHEIMER SMALL MID CAP VALUE C	80.00	0.80	0.00	0.80	95.0	0.00
^05/22/2017	DEREY, DENISE	OPPENHEIMER SMALL MID CAP VALUE C	80.00	0.80	0.00	0.80	95.0	0.00
^05/22/2017	DEREY, DENISE	OPPENHEIMER SMALL MID CAP VALUE C	80.00	0.80	0.00	0.80	95.0	0.00
^05/22/2017	DEREY, DENISE	OPPENHEIMER SMALL MID CAP VALUE C	80.00	0.80	0.00	0.80	95.0	0.00
^05/09/2017	ADAMS, TONJA	PUTNAM INTERNATIONAL VALUE-A	0.00	0.24	0.00	0.24	95.0	0.00
^05/26/2017	HOSKIN, JOHN	VICTORY CAPITAL MANAGEMENT	0.00	0.61	0.00	0.61	95.0	0.00
^05/26/2017	MARCOLA, ERIKA	VICTORY CAPITAL MANAGEMENT	0.00	0.98	0.00	0.98	95.0	0.00
* MUTUAL FUNDS SUBTOTAL *			\$5,373.67	\$104.92	\$0.00	\$104.92		\$0.00
<b><u>PRODUCT CATEGORY: STOCKS</u></b>								
^05/09/2017	DOUTSAS, ALEXANDER	CARE CAP PPTYS INC COM	2,680.54	22.00	14.00	8.00	95.0	0.00
^05/03/2017	ALEX, GREGORY	DTE ENERGY CO COM	4,172.30	125.17	14.00	111.17	95.0	0.00
^05/09/2017	DOUTSAS, ALEXANDER	EVOLUCIA INC COMMON STOCK	16.80	0.00	14.00	-14.00	95.0	0.00
^05/22/2017	GEORGE, EDWARD	FORD MOTOR CO DEL COM PAR	2,347.98	100.00	14.00	86.00	95.0	0.00
^05/09/2017	ROSS TRUST, PAMELA	RETAIL PPTYS AMER INC CL A	56,750.02	565.00	14.00	551.00	95.0	0.00
^05/17/2017	ROSS REV TRUST, ARLEEN	TIER REIT INC COM	6,811.58	204.00	14.00	190.00	95.0	0.00
^05/09/2017	DOUTSAS, ALEXANDER	VENTAS INC	25,401.39	22.00	14.00	8.00	95.0	0.00
* STOCKS SUBTOTAL *			\$98,180.61	\$1,038.17	\$98.00	\$940.17		\$0.00
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
^06/06/2017	MCCLAIN, DOROTHY	GENWORTH CHOICE 03 (UNBUN GUAR 1.5)	91,955.38	76.63	0.00	76.63	95.0	0.00
^06/06/2017	EMBACH, KEVIN	GENWORTH CHOICE VA	73,674.99	61.40	0.00	61.40	95.0	0.00
^06/06/2017	EMBACH, JAMES	GENWORTH CHOICE VA	73,674.99	61.40	0.00	61.40	95.0	0.00
^06/06/2017	ZACK, MAUREEN	GENWORTH CHOICE VA	73,674.99	61.40	0.00	61.40	95.0	0.00
^06/06/2017	HARTOUNIAN, HAGOB	GENWORTH CHOICE VA	10,984.73	9.15	0.00	9.15	95.0	0.00
^06/06/2017	BYERS, SHARRON	GENWORTH COMMONWEALTH VA 1994 (NON-	100,015.13	16.67	0.00	16.67	95.0	0.00
^05/31/2017	KRASS, DELORES	JNL PERSPECTIVE REWARDS	16,634.99	3.46	0.00	3.46	95.0	0.00
^06/06/2017	MOSIER, JOHN	NATIONWIDE MARKETFLEX	200.00	4.00	0.00	4.00	95.0	0.00
* VARIABLE ANNUITIES SUBTOTAL *			\$440,815.20	\$294.11	\$0.00	\$294.11		\$0.00
*** BROKER TRANSACTIONS TOTAL ***			\$544,369.48	\$1,437.20	\$98.00	\$1,339.20		\$0.00

NOTES: \* - Indicates adjustment is not included in 1099 Earnings

\*\* - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount &amp; Gross Commission displayed

**BROKER COMMISSION TOTALS**

Broker Transactions	\$0.00
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

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THERE WILL BE NO CHECK THIS PERIOD

<b>Balance Forward</b>	<b>\$0.00</b>
<b>Year-to-date Gross</b>	<b>\$0.00</b>
<b>Year-to-date Earnings</b>	<b>\$0.00</b>