



Concorde Investment Services, LLC  
**COMMISSION STATEMENT**  
**June 15, 2017**

06/13/2017  
 Page No. 1

L149-ROBERT LUCHSINGER

**BROKER #: L149**  
 BRANCH: ROBERT LUCHSINGER

, MI

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
05/18/2017	CAPASSO, CRISTINA	PAC LIFE PORT OPTIMIZATION AGG	1,000.00	40.00	0.00	40.00	0.0	0.00
/ /	KNAACK, JOHN	RYDEX GUGG MID CAP VALUE A	0.00	4.69	0.00	4.69	0.0	0.00
06/09/2017	WESTRENEN, SUSAN	SUNAMERICA FOCUSED ALPHA LARGE CAP A	0.00	1.30	0.00	1.30	0.0	0.00
06/09/2017	REILLY, MARGARET	SUNAMERICA FOCUSED MULTI ASSET A	0.00	11.43	0.00	11.43	0.0	0.00
06/09/2017	REILLY, MARGARET	SUNAMERICA FOCUSED MULTI ASSET B	0.00	3.69	0.00	3.69	0.0	0.00
06/09/2017	WESTRENEN, SUSAN	SUNAMERICA STRATEGIC VALUE PORTFOLI	0.00	1.35	0.00	1.35	0.0	0.00
<b>* MUTUAL FUNDS SUBTOTAL *</b>			<b>\$1,000.00</b>	<b>\$62.46</b>	<b>\$0.00</b>	<b>\$62.46</b>		<b>\$0.00</b>
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
05/31/2017	MANNETTA, VIRGINIA	JOHN HANCOCK LIFE INS CO	121,783.59	101.49	0.00	101.49	0.0	0.00
05/31/2017	PANZZIE, FRANK	JOHN HANCOCK LIFE INS	338,213.34	70.46	0.00	70.46	0.0	0.00
<b>* VARIABLE ANNUITIES SUBTOTAL *</b>			<b>\$459,996.93</b>	<b>\$171.95</b>	<b>\$0.00</b>	<b>\$171.95</b>		<b>\$0.00</b>
<b><u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u></b>								
05/17/2017	GARDNER, MARILYN	ALLIANZ NFJ DIVIDEND VALUE FUND CLA	0.00	3.87	0.00	3.87	0.0	0.00
05/17/2017	GARDNER, MARILYN	ALLIANZ NFJ LARGE CAP VALUE A	0.00	3.02	0.00	3.02	0.0	0.00
05/18/2017	PANZZIE TRUST, FRANK	EATON VANCE TAX MANAGED GROWTH A	0.00	20.88	0.00	20.88	0.0	0.00
05/11/2017	GARDNER, MARILYN	FRANKLIN INCOME A	0.00	2.62	0.00	2.62	0.0	0.00
05/22/2017	HUNTE, SHEILA	OPPENHEIMER ROCHESTER MUNICIPALS A	0.00	5.85	0.00	5.85	0.0	0.00
05/22/2017	PANZZIE TRUST, FRANK	OPPENHEIMER ROCHESTER MUNICIPALS A	0.00	2.39	0.00	2.39	0.0	0.00
05/15/2017	VIONE, LESLEY	PAC LIFE FLOATING RATE INCOME FUND	0.00	1.02	0.00	1.02	0.0	0.00
05/15/2017	GARDNER, MARILYN	PAC LIFE FLOATING RATE INCOME FUND	0.00	1.28	0.00	1.28	0.0	0.00
05/15/2017	LEONARD JR, JOHN	PAC LIFE FLOATING RATE INCOME FUND	0.00	5.06	0.00	5.06	0.0	0.00
05/15/2017	PANZZIE TRUST, FRANK	PAC LIFE FLOATING RATE INCOME FUND	0.00	2.08	0.00	2.08	0.0	0.00
05/15/2017	KNAACK, PATRICIA	PAC LIFE FLOATING RATE INCOME FUND	0.00	0.61	0.00	0.61	0.0	0.00
05/15/2017	GARDNER, MARILYN	PAC LIFE FUNDS PORT OPTIMIZATION CO	0.00	4.93	0.00	4.93	0.0	0.00
05/15/2017	HESS, RALPH	PAC LIFE FUNDS PORT OPTIMIZATION CO	0.00	4.64	0.00	4.64	0.0	0.00

NOTES: \* - Indicates adjustment is not included in 1099 Earnings  
 \*\* - Indicates adjustment is not included in Totals or Commissions  
 ^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u></b>								
05/15/2017	REILLY, JAMES	PAC LIFE PORT OPTIM MOD AGG	0.00	8.02	0.00	8.02	0.0	0.00
05/15/2017	PANZZIE TRUST, FRANK	PACIFIC LIFE FUNDS STRATEGIC INCOME	0.00	1.09	0.00	1.09	0.0	0.00
05/15/2017	KNAACK, PATRICIA	PACIFIC LIFE FUNDS STRATEGIC INCOME	0.00	1.74	0.00	1.74	0.0	0.00
05/22/2017	MANNETTA, VIRGINIA	ROCHESTER LIMITED TERM NEW YORK MUN	0.00	5.07	0.00	5.07	0.0	0.00
05/12/2017	VIONE, LESLEY	SUNAMERICA FOCUSED ALPHA GROWTH A	0.00	0.12	0.00	0.12	0.0	0.00
05/12/2017	CELENTANO, MAURA	SUNAMERICA FOCUSED ALPHA GROWTH A	0.00	0.46	0.00	0.46	0.0	0.00
05/12/2017	REILLY, JAMES	SUNAMERICA FOCUSED ALPHA LARGE CAP A	0.00	4.07	0.00	4.07	0.0	0.00
05/12/2017	CELENTANO, MAURA	SUNAMERICA FOCUSED ALPHA LARGE CAP A	0.00	1.70	0.00	1.70	0.0	0.00
05/12/2017	HUNTE, SHEILA	SUNAMERICA HIGH YIELD BOND A	0.00	0.71	0.00	0.71	0.0	0.00
05/12/2017	HUNTE, SHEILA	SUNAMERICA STRATEGIC BOND FUND CLAS	0.00	1.09	0.00	1.09	0.0	0.00
<b>* MUTUAL FUND 12B1 TRAILS SUBTOTAL *</b>			<b>\$0.00</b>	<b>\$82.32</b>	<b>\$0.00</b>	<b>\$82.32</b>		<b>\$0.00</b>
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u></b>								
05/19/2017	MALIVA, JOAN	ING EMPIRE INNOVATIONS STD OPT A	0.00	47.61	0.00	47.61	0.0	0.00
<b>* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *</b>			<b>\$0.00</b>	<b>\$47.61</b>	<b>\$0.00</b>	<b>\$47.61</b>		<b>\$0.00</b>
<b>*** BROKER TRANSACTIONS TOTAL ***</b>			<b>\$460,996.93</b>	<b>\$364.34</b>	<b>\$0.00</b>	<b>\$364.34</b>		<b>\$0.00</b>

**BROKER COMMISSION TOTALS**

Broker Transactions	\$0.00
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Please Retain for Your Records  
THERE WILL BE NO CHECK THIS PERIOD

<b>Balance Forward</b>	<b>\$0.00</b>
<b>Year-to-date Gross</b>	<b>\$364.34</b>
<b>Year-to-date Earnings</b>	<b>\$0.00</b>

NOTES: \* - Indicates adjustment is not included in 1099 Earnings  
 \*\* - Indicates adjustment is not included in Totals or Commissions  
 ^Date - Split Trade - full Investment Amount & Gross Commission displayed