



Concorde Investment Services, LLC  
**COMMISSION STATEMENT**  
**April 15, 2017**

04/12/2017  
 Page No. 1

**WILLIAM CASILLAS, JR**  
 4120 Rio Bravo  
 Ste. 307  
 El Paso, TX 79902

**BROKER #: C124**  
 BRANCH: WILLIAM CASILLAS

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
/ /	GONZALEZ, OMAR	JH 529 PORT 2017-2020 A	0.00	3.89	0.00	3.89	82.0	3.19
/ /	AGUILAR, VERONICA	JH 529 PORT 2021-2024 A	0.00	0.44	0.00	0.44	82.0	0.36
/ /	MENDEZ, JESUS	JH 529 PORT 2021-2024 A	0.00	5.54	0.00	5.54	82.0	4.54
04/03/2017	MENDEZ, JESUS	JH 529 PORT 2021-2024 A	300.00	12.75	0.00	12.75	82.0	10.46
04/06/2017	AGUILAR, VERONICA	JH 529 PORT 2021-2024 A	50.00	2.13	0.00	2.13	82.0	1.75
/ /	MENDEZ, JESUS	JH 529 PORT 2021-2024 B	0.00	1.06	0.00	1.06	82.0	0.87
/ /	RODRIGUEZ, TRESHA	JH 529 PORT 2029-2032 A	0.00	0.43	0.00	0.43	82.0	0.35
04/06/2017	RODRIGUEZ, TRESHA	JH 529 PORT 2029-2032 A	50.00	2.13	0.00	2.13	82.0	1.75
<b>* MUTUAL FUNDS SUBTOTAL *</b>			<b>\$400.00</b>	<b>\$28.37</b>	<b>\$0.00</b>	<b>\$28.37</b>		<b>\$23.27</b>
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
03/31/2017	CASTILLO, SILVA & JOSE	AXA ACCUM 04 PLUS (NQ)	72,146.47	90.18	0.00	90.18	82.0	73.95
03/31/2017	IRREV. TRUST, JOSE & CASTILL	AXA ACCUM 04 PLUS (NQ)	148,551.00	185.69	0.00	185.69	82.0	152.27
03/31/2017	CASTILLO, JOSE	AXA ACCUM 04 PLUS (NQ)	1,165,255.95	1,456.57	0.00	1,456.57	82.0	1,194.39
03/31/2017	BOCK, PATRICIA	AXA ACCUM 06 PLUS (RO IRA)	174,137.04	217.67	0.00	217.67	82.0	178.49
03/31/2017	BOCK, JOHN	AXA ACCUM 06 PLUS (RO IRA)	267,484.86	334.36	0.00	334.36	82.0	274.18
03/31/2017	BOCK, JOHN	AXA ACCUM 06 PLUS (RO IRA)	105,347.00	131.68	0.00	131.68	82.0	107.98
03/31/2017	BOCK, JOHN	AXA ACCUM 06 PLUS (RO IRA)	71,118.17	88.90	0.00	88.90	82.0	72.90
03/31/2017	TALAMANTES, MANUEL	AXA ACCUM 07 PLUS	49,301.57	61.63	0.00	61.63	82.0	50.54
03/31/2017	TALAMANTES, MANUEL	AXA ACCUM PLUS (NQ)	39,659.55	34.70	0.00	34.70	82.0	28.45
03/31/2017	TALAMANTES, MANUEL	AXA ACCUM PLUS (NQ)	6,002.47	5.25	0.00	5.25	82.0	4.31
03/31/2017	TALAMANTES, MANUEL	AXA ACCUM PLUS (NQ)	7,097.88	6.21	0.00	6.21	82.0	5.09
03/31/2017	CASTILLO, JOSE	AXA ACCUM PLUS (NQ)	310,106.95	271.34	0.00	271.34	82.0	222.50
03/31/2017	TALAMANTES, MANUEL	AXA RETIREMENT CORNERSTONE 12 SER C	15,655.31	17.61	0.00	17.61	82.0	14.44
04/04/2017	SPINE & REHAB, 401K	GWL GRP ANNUITY 401K	273,024.97	115.94	0.00	115.94	82.0	95.07
03/31/2017	CASTILLO, JOSE	JOHN HANCOCK VENTURE	648,083.37	405.05	0.00	405.05	82.0	332.14
03/31/2017	CASTILLO, JOSE	JOHN HANCOCK VENTURE	71,986.31	44.99	0.00	44.99	82.0	36.89

NOTES: \* - Indicates adjustment is not included in 1099 Earnings  
 \*\* - Indicates adjustment is not included in Totals or Commissions  
 ^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
03/31/2017	WATERS, BARRY	METLIFE SERIES XC	70,578.42	79.40	0.00	79.40	82.0	65.11
* VARIABLE ANNUITIES SUBTOTAL *			\$3,495,537.29	\$3,547.17	\$0.00	\$3,547.17		\$2,908.70
*** BROKER TRANSACTIONS TOTAL ***			\$3,495,937.29	\$3,575.54	\$0.00	\$3,575.54		\$2,931.97

**ADJUSTMENTS**

04/15/2017		*E & O INSURANCE: CURRENT MONTH INS	0.00					-300.00
04/15/2017		*TECH: ADMIN TECH - AUDREY TERRAZAS	0.00					-100.00
04/15/2017		*TECHNOLOGY: CURRENT MONTH TECH	0.00					-275.00
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00	\$0.00	\$0.00		\$-675.00

**BROKER COMMISSION TOTALS**

Broker Transactions	\$2,931.97
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-675.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$-316.88
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$1,940.09
Year-to-date Gross	\$8,234.28
Year-to-date Earnings	\$6,752.16

NOTES: \* - Indicates adjustment is not included in 1099 Earnings

\*\* - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount &amp; Gross Commission displayed