Page No.

## Concorde 🙆

## COMMISSION STATEMENT May 15, 2018

THOMAS, H121 HALSEY 7261 W. Central Ave.

Toledo, OH 43617

BROKER #: H121

BRANCH: INTEGRATED FINANCIAL

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		DIRECT TRANS	ACTIONS					
PRODUCT CA	ATEGORY: MUTUAL FUNDS							
05/01/2018	WRAY, KIM	AM FUNDS AMERICAN HIGH-INCOME TRUST	1,357.36	37.33	0.00	37.33	85.0	31.73
05/03/2018	WRAY, KIM	AM FUNDS GROWTH FUND OF AMERICA A	3,500.00	96.25	0.00	96.25	85.0	81.81
05/03/2018	WRAY, KIM	AM FUNDS NEW PERSPECTIVE A	3,600.00	99.00	0.00	99.00	85.0	84.15
05/03/2018	WRAY, KIM	AM FUNDS NEW WORLD A	2,600.00	71.50	0.00	71.50	85.0	60.78
04/30/2018	CANNON, BARBARA	AM FUNDS WASHINGTON MUTUAL INVESTOR	50.00	2.50	0.00	2.50	85.0	2.13
05/01/2018	DENHAM, CONSTANCE	AM FUNDS WASHINGTON MUTUAL INVESTOR	400.00	15.00	0.00	15.00	85.0	12.75
		* MUTUAL FUNDS SUBTOTAL *	\$11,507.36	\$321.58	\$0.00	\$321.58		\$273.35
PRODUCT CA	ATEGORY: VARIABLE ANNUITI	ES						
04/30/2018	NOWAK, DAVID	JOHN HANCOCK VENTURE III	19,098.82	15.92	0.00	15.92	85.0	13.53
04/30/2018	TANGERMAN, JEANETTE	JOHN HANCOCK VENTURE III	53,868.74	44.89	0.00	44.89	85.0	38.16
04/30/2018	DESELMS, EVELYN	JOHN HANCOCK VENTURE III	42,598.99	35.50	0.00	35.50	85.0	30.18
04/27/2018	PRZYBYLSKI, JEREMIAH	MML ARTISTRY	100.00	5.50	0.00	5.50	85.0	4.68
05/01/2018	FRANTZ, KIMBERLY	MML ARTISTRY	50.00	2.75	0.00	2.75	85.0	2.34
		* VARIABLE ANNUITIES SUBTOTAL *	\$115,716.55	\$104.56	\$0.00	\$104.56		\$88.89
PRODUCT CA	ATEGORY: MUTUAL FUND 12B1	TRAILS						
/ /	MARKLEY, JUSTIN	FIDELITY ADV EQUITY GROWTH CL M	0.00	3.68	0.00	3.68	85.0	3.13
/ /	BAKER, ELAINE	FIDELITY ADV GROWTH & INCOME C	0.00	7.68	0.00	7.68	85.0	6.53
/ /	EYLER, BARBARA	FIDELITY ADV GROWTH OPP A	0.00	3.81	0.00	3.81	85.0	3.24
/ /	BAKER, ELAINE	FIDELITY ADV GROWTH OPP C	0.00	5.30	0.00	5.30	85.0	4.51
/ /	FRANTZ, CRAIG	FIDELITY ADV INTL CAP APP C	0.00	6.64	0.00	6.64	85.0	5.64
/ /	BAKER, ELAINE	FIDELITY ADV INTL SMALL CAP OPP C	0.00	4.77	0.00	4.77	85.0	4.05
/ /	BAKER, ELAINE	FIDELITY ADV OVERSEAS C	0.00	4.37	0.00	4.37	85.0	3.71
/ /	BAKER, ELAINE	FIDELITY ADV UTILITIES C	0.00	6.25	0.00	6.25	85.0	5.31
/ /	BAKER, ELAINE	FIDELITY EQUITY GROWTH C	0.00	7.31	0.00	7.31	85.0	6.21
/ /	FRANTZ, CRAIG	FIDELITY EQUITY GROWTH C	0.00	9.69	0.00	9.69	85.0	8.24

NOTES: \* - Indicates adjustment is not included in 1099 Earnings

 $<sup>\</sup>ensuremath{^{\star\star}}$  - Indicates adjustment is not included in Totals or Commissions

<sup>^</sup>Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		DIRECT TRANS	SACTIONS					
PRODUCT CA	TEGORY: MUTUAL FUND	12B1 TRAILS						
/ /	MARKLEY, JUSTIN	FIDELITY EQUITY INCOME	0.00	5.22	0.00	5.22	85.0	4.44
/ /	EYLER, BARBARA	FIDELITY EQUITY INCOME A	0.00	6.22	0.00	6.22	85.0	5.29
/ /	BAKER, ELAINE	FIDELITY EQUITY INCOME C	0.00	6.08	0.00	6.08	85.0	5.17
/ /	FRANTZ, CRAIG	FIDELITY SMALL CAP C	0.00	14.89	0.00	14.89	85.0	12.66
/ /	BAKER, ELAINE	FIDELITY SMALL CAP VALUE C	0.00	6.92	0.00	6.92	85.0	5.88
/ /	FRANTZ, CRAIG	FIDELITY TECHNOLOGY C	0.00	7.49	0.00	7.49	85.0	6.37
04/30/2018	DESELMS, RAYMOND	FRANKLIN MI TAX FR INCOME A	0.00	67.69	0.00	67.69	85.0	57.54
04/30/2018	ZORNOW TRUST, BETTY	FRANKLIN MI TAX FR INCOME A	0.00	15.43	0.00	15.43	85.0	13.12
04/30/2018	DIENER, JUDITH	FRANKLIN MI TAX FR INCOME A	0.00	48.67	0.00	48.67	85.0	41.37
04/30/2018	ZORNOW TRUST, BETTY	FRANKLIN MI TAX FR INCOME A	0.00	11.27	0.00	11.27	85.0	9.58
04/30/2018	PRZBYLSKI, MICHAEL	FRANKLIN OH TAX FR INCOME FUND	0.00	16.06	0.00	16.06	85.0	13.65
04/30/2018	BUEHRER, DANIEL	FRANKLIN OH TAX FR INCOME FUND	0.00	65.57	0.00	65.57	85.0	55.73
04/30/2018	PRZYBYLSKI, JOSHUA	FRANKLIN OH TAX FR INCOME FUND	0.00	0.43	0.00	0.43	85.0	0.37
04/30/2018	BAKER, ELAINE	FRANKLIN OH TAX FR INCOME FUND	0.00	35.96	0.00	35.96	85.0	30.57
04/30/2018	MINCK, JOSEPH	FRANKLIN OH TAX FR INCOME FUND	0.00	37.26	0.00	37.26	85.0	31.67
04/30/2018	FISHER, EUGENE	FRANKLIN OH TAX FR INCOME FUND	0.00	9.76	0.00	9.76	85.0	8.30
04/30/2018	DESELMS, RAYMOND	TEMPLETON WORLD A	0.00	0.97	0.00	0.97	85.0	0.82
		* MUTUAL FUND 12B1 TRAILS SUBTOTAL *	\$0.00	\$415.39	\$0.00	\$415.39		\$353.10
PRODUCT CA	TEGORY: VARIABLE ANN	UITY 12B1 TRAILS						
04/30/2018	BUEHRER, DANIEL	JNL PERSPECTIVE L	0.00	24.16	0.00	24.16	85.0	20.54
04/30/2018	BUEHRER, DANIEL	JNL PERSPECTIVE L	0.00	175.21	0.00	175.21	85.0	148.93
		* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *	\$0.00	\$199.37	\$0.00	\$199.37		\$169.47
		*** DIRECT TRANSACTIONS TOTAL ***	\$127,223.91	\$1,040.90	\$0.00	\$1,040.90		\$884.81

<sup>^</sup>Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		ADJUSTME	NTS					
05/15/2018		*AI INSIGHT: CURRENT MONTH	0.00					-7.00
05/15/2018		*ALBRIDGE: FULL USER	0.00					-176.00
05/15/2018		*E & O INSURANCE: CURRENT MONTH INS	0.00					-300.00
05/15/2018		*MISC: NATIONWIDE INSURANCE RENEWAL	0.00					-45.00
05/15/2018		*TECHNOLOGY: ADMIN - D RYAN 1/3RD	0.00					-43.33
05/15/2018		*TECHNOLOGY: ADMIN - J BOYERS 1/3RD	0.00					-43.33
05/15/2018		*TECHNOLOGY: CURRENT MONTH BASIC	0.00					-180.00
		*** ADJUSTMENTS TOTAL ***	\$0.00	\$0.00	\$0.00	\$0.00	)	\$-794.66
						BROKER COMM	ISSION	TOTALS
					Broke	er Transaction	s	\$884.81
					Spli	it Transaction	S	\$0.00
					Overrio	de Transaction	s	\$0.00
						Adjustment	s	\$-794.66
						Payroll Dra	W	\$0.00
						Base Salar	У	\$0.00
					Prior	Period Balanc	е	\$0.00
					F	INRA Assessmen	t	\$0.00
					5	SIPC Assessmen	t 	\$0.00
		Please Retain for THERE WILL BE NO CH		)		Balance Forwa	rd	\$90.15
					Yea	r-to-date Gro	ss	\$23,251.34
					Year-t	o-date Earnin	gs	\$19,763.92