

**COMMISSION STATEMENT****June 15, 2018**JOSEPH, M138 MICHALETZ
41474 Judson Bottom RoadBROKER #: M138 Terminated 04/18/2018
BRANCH: DISCIPLINE ADVISORS,

North Mankato, MI 56003-

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: 529 PLANS</u>								
05/18/2018	SMITH-GROVER, SUSAN	BLACKROCK 67776G477	25.00	0.25	0.00	0.25	0.0	0.00
		* 529 PLANS SUBTOTAL *	\$25.00	\$0.25	\$0.00	\$0.25		\$0.00
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
/ /	BOUDREAU, WILLIAM	JH FREEDOM LIFESTYLE GRW 529 PF C2	0.00	1.00	0.00	1.00	0.0	0.00
06/01/2018	BOUDREAU, WILLIAM	JH FREEDOM LIFESTYLE GRW 529 PF C2	100.00	1.00	0.00	1.00	0.0	0.00
06/01/2018	BOUDREAU, WILLIAM	JH FREEDOM LIFESTYLE GRW 529 PF C2	100.00	1.00	0.00	1.00	0.0	0.00
06/01/2018	BOUDREAU, WILLIAM	JH FREEDOM LIFESTYLE GRW 529 PF C2	100.00	1.00	0.00	1.00	0.0	0.00
		* MUTUAL FUNDS SUBTOTAL *	\$300.00	\$4.00	\$0.00	\$4.00		\$0.00
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
05/31/2018	ANDERSEN, WAYNE	JNL PERSPECTIVE ADV II 5/05	59,503.51	49.59	0.00	49.59	0.0	0.00
05/31/2018	GARTNER TRUST	JNL PERSPECTIVE ADV II 5/05	165,439.21	172.33	0.00	172.33	0.0	0.00
05/31/2018	AMERICAN ENDOWMENT FUND	JNL PERSPECTIVE II 04/14	70,604.09	58.84	0.00	58.84	0.0	0.00
05/31/2018	WILLAERT, DIANNE	JNL PERSPECTIVE II 04/14	250,102.99	208.42	0.00	208.42	0.0	0.00
05/31/2018	BOYUM, LEE	JNL PERSPECTIVE II 04/14	154,504.22	128.75	0.00	128.75	0.0	0.00
05/31/2018	BOYUM, LEE	JNL PERSPECTIVE II 04/14	1,407,568.95	1,172.97	0.00	1,172.97	0.0	0.00
05/31/2018	STAFFEN, ROBERT	JNL PERSPECTIVE II 04/14	225,125.92	187.60	0.00	187.60	0.0	0.00
05/31/2018	HASKIN, LARRY	JNL PERSPECTIVE II 04/14	1,318,968.48	1,099.14	0.00	1,099.14	0.0	0.00
05/31/2018	LUTZ, TRACY	JNL PERSPECTIVE II 05/05	8,932.56	7.44	0.00	7.44	0.0	0.00
05/31/2018	THOMPSON, JO ANN	JNL PERSPECTIVE L	198,639.37	165.53	0.00	165.53	0.0	0.00
05/31/2018	VANDERHOOF, DONNA	JNL PERSPECTIVE L	344,675.55	287.23	0.00	287.23	0.0	0.00
05/31/2018	GREEN, STEVEN	JNL PERSPECTIVE L	82,582.58	68.82	0.00	68.82	0.0	0.00
05/31/2018	GREEN, STEVEN	JNL PERSPECTIVE L	72,863.17	60.72	0.00	60.72	0.0	0.00
05/31/2018	WOLFF, JEAN	JNL PERSPECTIVE L	88,638.64	73.87	0.00	73.87	0.0	0.00
05/31/2018	WOLFF, JEAN	JNL PERSPECTIVE L	455,663.97	379.72	0.00	379.72	0.0	0.00
05/31/2018	CURTIS, JEFFREY	JNL PERSPECTIVE L	99,030.04	82.53	0.00	82.53	0.0	0.00

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
05/31/2018	FUENTEZ, IVAN	JNL PERSPECTIVE L	252,838.08	210.70	0.00	210.70	0.0	0.00
05/31/2018	ROSE, ERIC	JNL PERSPECTIVE L	47,865.84	39.89	0.00	39.89	0.0	0.00
05/31/2018	ANDERSEN, WAYNE	JNL PERSPECTIVE L	145,679.43	121.40	0.00	121.40	0.0	0.00
05/31/2018	CALABRESE, CAROL	JNL PERSPECTIVE L	273,437.34	227.86	0.00	227.86	0.0	0.00
05/31/2018	LUTZ, TRACY	JNL PERSPECTIVE L	24,587.53	20.49	0.00	20.49	0.0	0.00
05/31/2018	CHESNEY, TERRANCE	JNL PERSPECTIVE L	179,916.84	149.93	0.00	149.93	0.0	0.00
05/31/2018	CHESNEY, VIRGINIA	JNL PERSPECTIVE L	109,223.79	91.02	0.00	91.02	0.0	0.00
05/31/2018	CHESNEY, TERRANCE	JNL PERSPECTIVE L	157,765.73	131.47	0.00	131.47	0.0	0.00
05/31/2018	CHESNEY, VIRGINIA	JNL PERSPECTIVE L	162,152.53	135.13	0.00	135.13	0.0	0.00
05/31/2018	ANDERSEN, DAVID	JNL PERSPECTIVE L	92,171.79	76.81	0.00	76.81	0.0	0.00
05/31/2018	ANDERSEN, DAVID	JNL PERSPECTIVE L	201,983.48	168.32	0.00	168.32	0.0	0.00
05/31/2018	KOCON, RAYMOND	JNL PERSPECTIVE L	429,472.84	357.89	0.00	357.89	0.0	0.00
05/31/2018	HOGSTAD, MARY	JNL PERSPECTIVE L	149,905.09	124.92	0.00	124.92	0.0	0.00
05/31/2018	GARTNER TRUST, ORVAL	JNL PERSPECTIVE L	482,021.73	401.68	0.00	401.68	0.0	0.00
05/31/2018	STRADTMAN, CHARLES	JNL PERSPECTIVE L	214,037.65	178.36	0.00	178.36	0.0	0.00
05/31/2018	VETTER, JOANN	JNL PERSPECTIVE L	708,586.16	590.49	0.00	590.49	0.0	0.00
05/31/2018	STRADTMAN, CHARLES	JNL PERSPECTIVE L	457,018.29	380.85	0.00	380.85	0.0	0.00
05/31/2018	VETTER, RICHARD	JNL PERSPECTIVE L	125,339.48	104.45	0.00	104.45	0.0	0.00
05/31/2018	VETTER, JOANN	JNL PERSPECTIVE L	115,942.37	96.62	0.00	96.62	0.0	0.00
05/31/2018	KRAHMER, LE ANN	JNL PERSPECTIVE L	341,842.04	284.87	0.00	284.87	0.0	0.00
05/31/2018	SHORE, JERRY	JNL PERSPECTIVE L	1,161,056.40	967.55	0.00	967.55	0.0	0.00
05/31/2018	WINDSCHITL, MARLENE	JNL PERSPECTIVE L	1,174,092.05	978.41	0.00	978.41	0.0	0.00
05/31/2018	SHORE, JERRY	JNL PERSPECTIVE L	319,490.87	266.24	0.00	266.24	0.0	0.00
05/31/2018	WINDSCHITL, MARLENE	JNL PERSPECTIVE L	269,817.85	224.85	0.00	224.85	0.0	0.00
05/31/2018	LILLEVOLD, KATHRYN	JNL PERSPECTIVE L	1,031,764.21	859.80	0.00	859.80	0.0	0.00
05/31/2018	NAWROCKI, DONNA	JNL PERSPECTIVE L	849,382.13	707.82	0.00	707.82	0.0	0.00
05/31/2018	WOLFF, WALTER	JNL PERSPECTIVE L	885,805.17	738.17	0.00	738.17	0.0	0.00
05/31/2018	LARSON, LOIS	JNL PERSPECTIVE L	53,740.80	44.78	0.00	44.78	0.0	0.00
05/31/2018	LARSON, DEAN	JNL PERSPECTIVE L	111,139.28	92.62	0.00	92.62	0.0	0.00
05/31/2018	LEINENWEBER, LE ROY	JNL PERSPECTIVE L	326,547.78	272.12	0.00	272.12	0.0	0.00
05/31/2018	DALLMANN, HOWARD	JNL PERSPECTIVE L	200,191.75	166.83	0.00	166.83	0.0	0.00
05/31/2018	DALLMANN, MARGARET	JNL PERSPECTIVE L	24,037.80	20.03	0.00	20.03	0.0	0.00
05/31/2018	CLOW, SANDRA	JNL PERSPECTIVE L	768,994.76	640.83	0.00	640.83	0.0	0.00

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<u>DIRECT TRANSACTIONS</u>								
PRODUCT CATEGORY: VARIABLE ANNUITIES								
05/31/2018	LARSON, DEAN L & LOIS N	JNL PERSPECTIVE L	569,641.84	474.70	0.00	474.70	0.0	0.00
05/31/2018	NAWROCKI, DONNA	JNL PERSPECTIVE L	429,040.07	357.53	0.00	357.53	0.0	0.00
05/31/2018	MICHALETZ, GERALD	JNL PERSPECTIVE L	152,298.82	126.92	0.00	126.92	0.0	0.00
05/31/2018	MICHALETZ, FAYE	JNL PERSPECTIVE L	67,705.30	56.42	0.00	56.42	0.0	0.00
05/31/2018	FUNFSINN TRUST, SUSAN	JNL PERSPECTIVE L	329,589.45	274.66	0.00	274.66	0.0	0.00
05/31/2018	HUISMAN, GERALDINE	JNL PERSPECTIVE L	176,014.34	146.68	0.00	146.68	0.0	0.00
05/31/2018	BUCK, NORMAN	JNL PERSPECTIVE L	233,494.54	194.58	0.00	194.58	0.0	0.00
05/31/2018	PANOS, GERALDINE	JNL PERSPECTIVE L	119,146.25	99.29	0.00	99.29	0.0	0.00
05/31/2018	SHAW, CHARLES	JNL PERSPECTIVE L	139,225.89	116.02	0.00	116.02	0.0	0.00
05/31/2018	WARD, JACQUELINE	JNL PERSPECTIVE L	38,907.32	32.42	0.00	32.42	0.0	0.00
05/31/2018	KENDALL, ARCHIE	JNL PERSPECTIVE L	490,884.15	409.07	0.00	409.07	0.0	0.00
05/31/2018	MINNEHAN, MICHAEL	JNL PERSPECTIVE L	148,980.11	124.15	0.00	124.15	0.0	0.00
05/31/2018	CLOW CHARTIBLE TRUST, SANDRA	JNL PERSPECTIVE L	57,127.49	47.61	0.00	47.61	0.0	0.00
05/31/2018	TRINITY EVANGELICAL	JNL PERSPECTIVE L	408,999.70	340.83	0.00	340.83	0.0	0.00
05/31/2018	ARNOLD HOLDINGS LP	JNL PERSPECTIVE L	710,999.01	592.50	0.00	592.50	0.0	0.00
05/31/2018	ARNOLD, EVERETT	JNL PERSPECTIVE L	758,071.39	631.73	0.00	631.73	0.0	0.00
05/31/2018	SCHMIDT, LORI	JNL PERSPECTIVE L	135,148.06	112.62	0.00	112.62	0.0	0.00
05/31/2018	SCHMIDT, HAROLD	JNL PERSPECTIVE L	535,188.76	445.99	0.00	445.99	0.0	0.00
05/31/2018	ZIEGLER, DARRELL	JNL PERSPECTIVE L	55,703.98	46.42	0.00	46.42	0.0	0.00
05/31/2018	MOLL TURKEYS INC	JNL PERSPECTIVE L	537,147.62	447.62	0.00	447.62	0.0	0.00
05/31/2018	FITZSIMMONS, GARY	JNL PERSPECTIVE L	366,572.59	305.48	0.00	305.48	0.0	0.00
05/31/2018	REED, MARY	JNL PERSPECTIVE L	279,206.91	232.67	0.00	232.67	0.0	0.00
05/31/2018	FITZSIMMONS, KEVIN	JNL PERSPECTIVE L	143,817.69	119.85	0.00	119.85	0.0	0.00
05/31/2018	DIETRICH, SHARON	JNL PERSPECTIVE L	215,114.13	179.26	0.00	179.26	0.0	0.00
05/31/2018	ESLINGER, PATRICIA	JNL PERSPECTIVE L	25,443.60	21.20	0.00	21.20	0.0	0.00
05/31/2018	OLSON, MARK	JNL PERSPECTIVE L	371,010.73	309.18	0.00	309.18	0.0	0.00
05/31/2018	ZIEGLER, DIANNE	JNL PERSPECTIVE L	22,900.52	19.08	0.00	19.08	0.0	0.00
05/31/2018	ROSS TRUST, MARY JO	JNL PERSPECTIVE L	1,051,005.32	875.84	0.00	875.84	0.0	0.00
05/31/2018	ANDERSON, DONALD	JNL PERSPECTIVE L	163,112.79	135.93	0.00	135.93	0.0	0.00
05/31/2018	ROY, JAMES	JNL PERSPECTIVE L	214,712.93	178.93	0.00	178.93	0.0	0.00
05/31/2018	GRAFF, BRENT	JNL PERSPECTIVE L	63,868.04	53.22	0.00	53.22	0.0	0.00
05/31/2018	SKELLY, SCOTT	JNL PERSPECTIVE L	255,447.14	212.87	0.00	212.87	0.0	0.00
05/31/2018	SKELLY, BRENDA	JNL PERSPECTIVE L	28,410.58	23.68	0.00	23.68	0.0	0.00

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<u>DIRECT TRANSACTIONS</u>								
PRODUCT CATEGORY: VARIABLE ANNUITIES								
05/31/2018	NELSON, BRENDA	JNL PERSPECTIVE L	256,741.50	213.95	0.00	213.95	0.0	0.00
05/31/2018	HUGGINS, JEANNE	JNL PERSPECTIVE L	203,228.07	169.36	0.00	169.36	0.0	0.00
05/31/2018	THOMPSON, MAX	JNL PERSPECTIVE L	149,433.00	124.53	0.00	124.53	0.0	0.00
05/31/2018	THOMPSON, JO ANN	JNL PERSPECTIVE L	185,160.03	154.30	0.00	154.30	0.0	0.00
05/31/2018	THOMPSON, MAX	JNL PERSPECTIVE L	510,671.27	425.56	0.00	425.56	0.0	0.00
05/31/2018	HUGGINS, TONY	JNL PERSPECTIVE L	316,440.20	263.70	0.00	263.70	0.0	0.00
05/31/2018	WOLFF, LINDA	JNL PERSPECTIVE L	758,568.54	632.14	0.00	632.14	0.0	0.00
05/31/2018	OTTO, JANET	JNL PERSPECTIVE L	25,318.06	21.10	0.00	21.10	0.0	0.00
05/31/2018	OTTO, JAMES	JNL PERSPECTIVE L	606,540.43	505.45	0.00	505.45	0.0	0.00
05/31/2018	BUCK, DELORES	JNL PERSPECTIVE L	259,612.20	216.34	0.00	216.34	0.0	0.00
05/31/2018	BRIELMAIER, MICHELE	JNL PERSPECTIVE L	246,582.51	205.49	0.00	205.49	0.0	0.00
05/31/2018	KLEMENT, GARY	JNL PERSPECTIVE L	716,077.73	596.73	0.00	596.73	0.0	0.00
05/31/2018	KLEMENT, GARY	JNL PERSPECTIVE L	712,447.84	593.71	0.00	593.71	0.0	0.00
05/31/2018	CLOW, SANDRA	JNL PERSPECTIVE L	509,350.01	424.46	0.00	424.46	0.0	0.00
05/31/2018	FAMILY CHARITABLE REMAIND,	JNL PERSPECTIVE L	775,145.55	645.95	0.00	645.95	0.0	0.00
05/31/2018	GARTNER, MARIE	JNL PERSPECTIVE L	181,435.68	151.20	0.00	151.20	0.0	0.00
05/31/2018	GARTNER, LEONARD	JNL PERSPECTIVE L	1,228,611.86	1,023.84	0.00	1,023.84	0.0	0.00
05/31/2018	GARTNER, LEONARD	JNL PERSPECTIVE L	225,767.21	188.14	0.00	188.14	0.0	0.00
05/31/2018	FITTERER, RUTH	JNL PERSPECTIVE L	212,613.10	177.18	0.00	177.18	0.0	0.00
05/31/2018	HANSON, JOY	JNL PERSPECTIVE L	177,576.01	147.98	0.00	147.98	0.0	0.00
05/31/2018	SCHOEN, RICHARD	JNL PERSPECTIVE L	549,091.17	457.58	0.00	457.58	0.0	0.00
05/31/2018	SCHOEN, RICHARD	JNL PERSPECTIVE L	613,943.66	511.62	0.00	511.62	0.0	0.00
05/31/2018	ROBINSON, MARILYN	JNL PERSPECTIVE L	141,127.45	117.61	0.00	117.61	0.0	0.00
05/31/2018	STAFFEN, ROBERT	JNL PERSPECTIVE L	121,595.24	101.33	0.00	101.33	0.0	0.00
05/31/2018	WEIBLE, DEAN	JNL PERSPECTIVE L	50,629.23	42.19	0.00	42.19	0.0	0.00
05/31/2018	JOHNSON, HERMIT	JNL PERSPECTIVE L	122,413.68	102.01	0.00	102.01	0.0	0.00
05/31/2018	BOUDREAU, WILLIAM	JNL PERSPECTIVE L	415,613.94	346.34	0.00	346.34	0.0	0.00
05/31/2018	SHEARER, KAREN	JNL PERSPECTIVE L	122,104.20	101.75	0.00	101.75	0.0	0.00
05/31/2018	SHEARER, DONALD	JNL PERSPECTIVE L	328,813.82	274.01	0.00	274.01	0.0	0.00
05/31/2018	JOHNSON, JESSE	JNL PERSPECTIVE L	114,594.70	95.50	0.00	95.50	0.0	0.00
05/31/2018	JOHNSON, HERMIT	JNL PERSPECTIVE L	8,363.12	6.97	0.00	6.97	0.0	0.00
05/31/2018	JOHNSON, KAREN	JNL PERSPECTIVE L	8,360.32	6.97	0.00	6.97	0.0	0.00
05/31/2018	SNYDER, CYNTHIA	JNL PERSPECTIVE L	29,105.30	24.25	0.00	24.25	0.0	0.00

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
05/31/2018	STEVENS, SANDRA	JNL PERSPECTIVE L	98,186.42	81.82	0.00	81.82	0.0	0.00
05/31/2018	STEVENS, SANDRA	JNL PERSPECTIVE L	24,054.93	20.05	0.00	20.05	0.0	0.00
05/31/2018	STEVENS, GREGORY	JNL PERSPECTIVE L	92,669.35	77.22	0.00	77.22	0.0	0.00
05/31/2018	WOLFF, LINDA	JNL PERSPECTIVE L	125,470.58	67.96	0.00	67.96	0.0	0.00
05/31/2018	WOLFF, LINDA	JNL PERSPECTIVE L	138,605.32	115.50	0.00	115.50	0.0	0.00
05/31/2018	LABRIER, JOHN	JNL PERSPECTIVE L	78,321.17	65.27	0.00	65.27	0.0	0.00
05/31/2018	LABRIER, PAULA	JNL PERSPECTIVE L	16,260.03	13.55	0.00	13.55	0.0	0.00
05/31/2018	WETZELL, PAMELA	JNL PERSPECTIVE L	90,492.17	75.41	0.00	75.41	0.0	0.00
05/31/2018	JOHNSON, SHERI	JNL PERSPECTIVE L	165,146.61	137.62	0.00	137.62	0.0	0.00
05/31/2018	REITER, KAREN	JNL PERSPECTIVE L	10,657.48	5.77	0.00	5.77	0.0	0.00
05/31/2018	DRESSEN, KATHRYN	JNL PERSPECTIVE L	42,790.61	17.83	0.00	17.83	0.0	0.00
05/31/2018	STANTON, KAREN	JNL PERSPECTIVE L	41,531.02	17.30	0.00	17.30	0.0	0.00
05/31/2018	MAINE, DOUGLAS	JNL PERSPECTIVE L	41,531.02	17.30	0.00	17.30	0.0	0.00
05/31/2018	WILKERSON, LAURA	JOHN HANCOCK VANTAGE	41,523.07	34.60	0.00	34.60	0.0	0.00
05/31/2018	WILKERSON, LAURA	JOHN HANCOCK VANTAGE	36,184.43	30.15	0.00	30.15	0.0	0.00
05/31/2018	BOESCH, RODNEY	JOHN HANCOCK VENTURE	168,470.12	35.10	0.00	35.10	0.0	0.00
05/09/2018	JACKSON, SHARON	TRANS LIFE LANDMARK 2003 VA	460,161.74	383.47	0.00	383.47	0.0	0.00
05/17/2018	ROBINSON, CHARLES	TRANS LIFE LANDMARK 2003 VA	114,871.44	95.73	0.00	95.73	0.0	0.00
05/19/2018	STEVENS, JANICE	TRANSAMERICA CATALYST	18,774.84	3.91	0.00	3.91	0.0	0.00
05/04/2018	SEVERSON, STEVEN	TRANSAMERICA EXTRA	186,797.90	155.66	0.00	155.66	0.0	0.00
05/09/2018	VOIGHT, RICKY	TRANSAMERICA EXTRA	652,168.54	543.47	0.00	543.47	0.0	0.00
05/09/2018	VOIGHT, KATHERINE	TRANSAMERICA EXTRA	25,425.06	21.19	0.00	21.19	0.0	0.00
05/11/2018	MICHALETZ, CHRISTINE	TRANSAMERICA EXTRA	6,922.97	5.77	0.00	5.77	0.0	0.00
05/13/2018	VOIGHT, KATHERINE	TRANSAMERICA EXTRA	19,718.06	16.43	0.00	16.43	0.0	0.00
05/13/2018	VOIGHT, RICKY	TRANSAMERICA EXTRA	6,989.95	5.82	0.00	5.82	0.0	0.00
05/13/2018	TRIPP, TIMOTHY	TRANSAMERICA EXTRA	26,569.80	22.14	0.00	22.14	0.0	0.00
05/17/2018	ELLIS, ROSEMARY	TRANSAMERICA EXTRA	229,206.74	191.01	0.00	191.01	0.0	0.00
05/19/2018	WETZELL, THOMAS	TRANSAMERICA EXTRA	1,426,149.36	1,188.46	0.00	1,188.46	0.0	0.00
05/19/2018	VANDERHOOF, DONALD	TRANSAMERICA EXTRA	8,575.45	7.15	0.00	7.15	0.0	0.00
05/19/2018	LEVIK, LADONNA	TRANSAMERICA EXTRA	218,670.51	182.23	0.00	182.23	0.0	0.00
05/21/2018	VOTCA, JOHN	TRANSAMERICA EXTRA	60,637.04	50.53	0.00	50.53	0.0	0.00
05/21/2018	GRISWOLD, ELLEN	TRANSAMERICA EXTRA	38,401.80	32.00	0.00	32.00	0.0	0.00
05/23/2018	VOIGHT, KATHERINE	TRANSAMERICA EXTRA	34,182.72	28.49	0.00	28.49	0.0	0.00

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
05/01/2018	BOESCH, JEFFERY	TRANSAMERICA EXTRA 89352F889	244,015.66	203.35	0.00	203.35	0.0	0.00
05/07/2018	MICHALETZ, JOSEPH	TRANSAMERICA EXTRA 89352F889	13,485.11	11.24	0.00	11.24	0.0	0.00
05/10/2018	HORNING, DONALD	TRANSAMERICA EXTRA 89352F889	107,033.46	89.19	0.00	89.19	0.0	0.00
05/16/2018	FEMRITE, LYLE	TRANSAMERICA EXTRA 89352F889	73,929.01	61.61	0.00	61.61	0.0	0.00
05/23/2018	PAULSEN, TAMI	TRANSAMERICA EXTRA 89352F889	71,893.67	59.91	0.00	59.91	0.0	0.00
05/23/2018	PAULSEN, BRYAN	TRANSAMERICA EXTRA 89352F889	192,328.05	160.27	0.00	160.27	0.0	0.00
05/23/2018	FOSTER, RODNEY	TRANSAMERICA EXTRA 89352F889	1,384,519.85	1,153.77	0.00	1,153.77	0.0	0.00
05/23/2018	FOSTER, BARBARA	TRANSAMERICA EXTRA 89352F889	312,620.03	260.52	0.00	260.52	0.0	0.00
05/02/2018	PLOTZ, LEO	TRANSAMERICA LANDMARK	323,963.60	269.97	0.00	269.97	0.0	0.00
05/05/2018	TURNER, WENDELL	TRANSAMERICA LANDMARK	119,923.91	99.94	0.00	99.94	0.0	0.00
05/07/2018	SHORE, ROSALIND	TRANSAMERICA LANDMARK	142,498.54	118.75	0.00	118.75	0.0	0.00
05/09/2018	BRIELMAIER, MARK	TRANSAMERICA LANDMARK	76,586.67	63.82	0.00	63.82	0.0	0.00
05/15/2018	JOHNSON, PAUL	TRANSAMERICA LANDMARK	492,271.33	410.23	0.00	410.23	0.0	0.00
05/18/2018	KLEMENT, LINDA	TRANSAMERICA LANDMARK	14,832.75	12.36	0.00	12.36	0.0	0.00
05/20/2018	BERGLING, PAUL	TRANSAMERICA LANDMARK	548,712.51	457.26	0.00	457.26	0.0	0.00
05/21/2018	BERGLING, PAUL	TRANSAMERICA LANDMARK	280.00	14.00	0.00	14.00	0.0	0.00
05/22/2018	DALLMANN, MARGARET	TRANSAMERICA LANDMARK	165,084.06	137.57	0.00	137.57	0.0	0.00
05/22/2018	BERGLING, SHARON	TRANSAMERICA LANDMARK	792,234.10	660.20	0.00	660.20	0.0	0.00
05/26/2018	DALLMANN, HOWARD	TRANSAMERICA LANDMARK	13,792.68	11.49	0.00	11.49	0.0	0.00
05/28/2018	KLEMENT, LINDA	TRANSAMERICA LANDMARK	72,512.47	60.43	0.00	60.43	0.0	0.00
05/29/2018	SANDER, GLORIAN	TRANSAMERICA LANDMARK	231,496.89	192.91	0.00	192.91	0.0	0.00
05/24/2018	MICHALETZ, GERALD	TRANSAMERICA LIBERTY	80,659.32	67.22	0.00	67.22	0.0	0.00
05/24/2018	AYERS, KATHRYN	TRANSAMERICA LIBERTY	227,183.56	189.32	0.00	189.32	0.0	0.00
* VARIABLE ANNUITIES SUBTOTAL *			\$47,475,681.30	\$39,402.13	\$0.00	\$39,402.13		\$0.00
<u>PRODUCT CATEGORY: VARIABLE UNIVERSAL LIFE</u>								
05/29/2018	MICHALETZ, VARIOUS-JOE	JOHN HANCOCK LIFE TRAILS	100.00	2.00	0.00	2.00	0.0	0.00
05/07/2018	PROKOP-CHRISTMAS, CATHERINE	LBL VUL	0.00	774.00	0.00	774.00	0.0	0.00
05/29/2018	WOLFF, DENNIS	LINCOLN LIFE	4,608.00	115.20	0.00	115.20	0.0	0.00
06/05/2018	OTTO, CHRISTOPHER	LINCOLN LIFE	270.00	4.05	0.00	4.05	0.0	0.00
* VARIABLE UNIVERSAL LIFE SUBTOTAL *			\$4,978.00	\$895.25	\$0.00	\$895.25		\$0.00

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
06/01/2018	YARGER, MARCY	AM FUNDS AMCAP A	0.00	1.24	0.00	1.24	0.0	0.00
05/15/2018	FITZSIMMONS, CHRISTINE	AM FUNDS AMERICAN BALANCED A	0.00	0.85	0.00	0.85	0.0	0.00
05/15/2018	TURPEN, ERIC	AM FUNDS AMERICAN MUTUAL A	0.00	0.25	0.00	0.25	0.0	0.00
05/15/2018	TURPEN, RACHEL	AM FUNDS AMERICAN MUTUAL A	0.00	0.68	0.00	0.68	0.0	0.00
06/01/2018	PANOS, GEARLDINE	AM FUNDS AMERICAN MUTUAL A	0.00	24.39	0.00	24.39	0.0	0.00
06/01/2018	YARGER, MARCY	AM FUNDS AMERICAN MUTUAL A	0.00	1.26	0.00	1.26	0.0	0.00
05/15/2018	FITZSIMMONS, CHRISTINE	AM FUNDS BOND FUND OF AMERICA A	0.00	0.64	0.00	0.64	0.0	0.00
06/01/2018	YARGER, MARCY	AM FUNDS BOND FUND OF AMERICA A	0.00	1.21	0.00	1.21	0.0	0.00
05/15/2018	FITZSIMMONS, KEVIN	AM FUNDS CAPITAL INCOME BUILDER A	0.00	0.77	0.00	0.77	0.0	0.00
05/15/2018	FITZSIMMONS, CHRISTINE	AM FUNDS CAPITAL INCOME BUILDER A	0.00	0.98	0.00	0.98	0.0	0.00
05/15/2018	FITZSIMMONS, KEVIN	AM FUNDS CAPITAL INCOME BUILDER A	0.00	0.12	0.00	0.12	0.0	0.00
06/01/2018	YARGER, MARCY	AM FUNDS CAPITAL WORLD BOND A	0.00	1.01	0.00	1.01	0.0	0.00
05/15/2018	LABRIER, PAULA	AM FUNDS CAPITAL WORLD GRTH & INC A	0.00	1.81	0.00	1.81	0.0	0.00
05/15/2018	TURPEN, ERIC	AM FUNDS EUROPACIFIC GROWTH FUND A	0.00	0.12	0.00	0.12	0.0	0.00
05/15/2018	TURPEN, RACHEL	AM FUNDS EUROPACIFIC GROWTH FUND A	0.00	0.73	0.00	0.73	0.0	0.00
06/01/2018	YARGER, MARCY	AM FUNDS EUROPACIFIC GROWTH FUND A	0.00	1.60	0.00	1.60	0.0	0.00
05/15/2018	LOWE, RUSSELL	AM FUNDS FUNDAMENTAL INVESTORS A	0.00	1.55	0.00	1.55	0.0	0.00
05/15/2018	FITZSIMMONS, KEVIN	AM FUNDS GROWTH FUND OF AMERICA A	0.00	0.93	0.00	0.93	0.0	0.00
05/15/2018	FITZSIMMONS, CHRISTINE	AM FUNDS GROWTH FUND OF AMERICA A	0.00	0.56	0.00	0.56	0.0	0.00
05/15/2018	LOWE, RUSSELL	AM FUNDS GROWTH FUND OF AMERICA A	0.00	1.51	0.00	1.51	0.0	0.00
05/15/2018	TURPEN, ERIC	AM FUNDS GROWTH FUND OF AMERICA A	0.00	0.75	0.00	0.75	0.0	0.00
05/15/2018	TURPEN, RACHEL	AM FUNDS GROWTH FUND OF AMERICA A	0.00	1.96	0.00	1.96	0.0	0.00
06/01/2018	YARGER, MARCY	AM FUNDS GROWTH FUND OF AMERICA A	0.00	1.33	0.00	1.33	0.0	0.00
05/15/2018	TURPEN, ERIC	AM FUNDS NEW ECONOMY A	0.00	0.15	0.00	0.15	0.0	0.00
05/15/2018	TURPEN, RACHEL	AM FUNDS NEW ECONOMY A	0.00	0.39	0.00	0.39	0.0	0.00
05/15/2018	FITZSIMMONS, CHRISTINE	AM FUNDS NEW WORLD A	0.00	0.35	0.00	0.35	0.0	0.00
05/15/2018	TURPEN, ERIC	AM FUNDS NEW WORLD A	0.00	0.12	0.00	0.12	0.0	0.00
05/15/2018	TURPEN, RACHEL	AM FUNDS NEW WORLD A	0.00	0.71	0.00	0.71	0.0	0.00
05/15/2018	TURPEN, ERIC	AM FUNDS SMALLCAP WORLD A	0.00	0.09	0.00	0.09	0.0	0.00
05/15/2018	TURPEN, RACHEL	AM FUNDS SMALLCAP WORLD A	0.00	0.53	0.00	0.53	0.0	0.00
06/01/2018	YARGER, MARCY	AM FUNDS SMALLCAP WORLD A	0.00	1.70	0.00	1.70	0.0	0.00
05/15/2018	TURPEN, ERIC	AM FUNDS WASHINGTON MUTUAL INVESTOR	0.00	0.55	0.00	0.55	0.0	0.00
05/15/2018	TURPEN, RACHEL	AM FUNDS WASHINGTON MUTUAL INVESTOR	0.00	1.43	0.00	1.43	0.0	0.00

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
06/01/2018	YARGER, MARCY	AM FUNDS WASHINGTON MUTUAL INVESTOR	0.00	0.66	0.00	0.66	0.0	0.00
05/21/2018	MICHALETZ TRUST, GERALD & FAYE	AMERICA FIRST INCOME TRENDS FUND CLA	0.00	10.20	0.00	10.20	0.0	0.00
05/23/2018	ROY, DEBRA	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	4.04	0.00	4.04	0.0	0.00
05/23/2018	ROY, DEBRA	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	12.12	0.00	12.12	0.0	0.00
05/23/2018	LARSON, DONALD	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	20.62	0.00	20.62	0.0	0.00
05/23/2018	LARSON, DONALD	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	61.86	0.00	61.86	0.0	0.00
05/23/2018	BERGLING CHARITABLE	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	40.98	0.00	40.98	0.0	0.00
05/23/2018	BERGLING CHARITABLE	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	122.95	0.00	122.95	0.0	0.00
05/23/2018	WOLFF, JEAN	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	2.16	0.00	2.16	0.0	0.00
05/23/2018	WOLFF, JEAN	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	6.47	0.00	6.47	0.0	0.00
05/23/2018	WOLFF TRUST, WILLIS	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	30.92	0.00	30.92	0.0	0.00
05/23/2018	WOLFF TRUST, WILLIS	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	92.76	0.00	92.76	0.0	0.00
05/23/2018	WINCHESTER TRUST, HEATHER	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	10.58	0.00	10.58	0.0	0.00
05/23/2018	WINCHESTER TRUST, HEATHER	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	31.75	0.00	31.75	0.0	0.00
05/23/2018	WOLTMAN TRUST, NICOLE HELEN	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	9.25	0.00	9.25	0.0	0.00
05/23/2018	WOLTMAN TRUST, NICOLE HELEN	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	27.75	0.00	27.75	0.0	0.00
05/23/2018	WOLTMAN TRUST, JACOB MICHAEL	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	9.25	0.00	9.25	0.0	0.00
05/23/2018	WOLTMAN TRUST, JACOB MICHAEL	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	27.74	0.00	27.74	0.0	0.00
05/11/2018	REILLY, KAREN	DREYFUS WORLDWIDE GROWTH FUND CLASS	0.00	19.45	0.00	19.45	0.0	0.00
05/11/2018	VAN SISTINE, JEANNE	DREYFUS WORLDWIDE GROWTH FUND CLASS	0.00	16.80	0.00	16.80	0.0	0.00
05/11/2018	REINKE, RONALD	DREYFUS WORLDWIDE GROWTH FUND CLASS	0.00	2.83	0.00	2.83	0.0	0.00
05/11/2018	REILLY, KAREN	EATON VANCE TAX MANAGED VALUE FD CL	0.00	9.11	0.00	9.11	0.0	0.00
05/11/2018	VAN SISTINE, JEANNE	EATON VANCE TAX MANAGED VALUE FD CL	0.00	17.28	0.00	17.28	0.0	0.00
/ /	WHITNEY, STANLEY	HARTFORD GROWTH OPP A	0.00	40.16	0.00	40.16	0.0	0.00
/ /	BOUDREAU, WILLIAM	JH FREEDOM LIFESTYLE GRW 529 PF C2	0.00	15.08	0.00	15.08	0.0	0.00
/ /	KOCON, ANTHONY	JH FREEDOM LIFESTYLE GRW 529 PF C2	0.00	0.42	0.00	0.42	0.0	0.00
/ /	KOCON, ANTHONY	JH FREEDOM LIFESTYLE GRW 529 PF C2	0.00	3.64	0.00	3.64	0.0	0.00
/ /	BOUDREAU, WILLIAM	JH FREEDOM LIFESTYLE GRW 529 PF C2	0.00	8.56	0.00	8.56	0.0	0.00
05/11/2018	TURNER, WANDA	JH HIGH YIELD A	0.00	1.38	0.00	1.38	0.0	0.00
05/11/2018	REINKE, RONALD	JH LARGE CAP EQUITY A	0.00	3.99	0.00	3.99	0.0	0.00
05/11/2018	REILLY, KAREN	JH NEW OPPORTUNITIES A	0.00	9.00	0.00	9.00	0.0	0.00
05/11/2018	VAN SISTINE, JEANNE	JH NEW OPPORTUNITIES A	0.00	8.39	0.00	8.39	0.0	0.00
05/30/2018	PLOTZ, ROSANN	JP MORGAN GROWTH AND INCOME FUND CL	0.00	0.49	0.00	0.49	0.0	0.00

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
05/30/2018	REILLY, KAREN	JP MORGAN MID CAP GROWTH FUND CLASS	0.00	7.92	0.00	7.92	0.0	0.00
05/30/2018	POLTZ, ALAN	JP MORGAN MID CAP GROWTH FUND CLASS	0.00	0.80	0.00	0.80	0.0	0.00
05/30/2018	REINKE, RONALD	JP MORGAN MID CAP GROWTH FUND CLASS	0.00	4.41	0.00	4.41	0.0	0.00
05/11/2018	SCHLOMANN, DAVID	MFS GROWTH ALLOCATION C	0.00	6.66	0.00	6.66	0.0	0.00
05/11/2018	SCHLOMANN, ANN	MFS MODERATE ALLOCATION C	0.00	7.94	0.00	7.94	0.0	0.00
05/11/2018	POLTZ, ALAN	MFS RESEARCH A	0.00	0.52	0.00	0.52	0.0	0.00
05/15/2018	REINKE, RONALD	PUTNAM HIGH YIELD ADVANTAGE A	0.00	3.54	0.00	3.54	0.0	0.00
05/16/2018	OTTO, CHRISTOPHER	SUNAMERICA FOCUSED ALPHA GROWTH A	0.00	0.72	0.00	0.72	0.0	0.00
05/16/2018	REILLY, KAREN	SUNAMERICA FOCUSED ALPHA LARGE CAP A	0.00	4.09	0.00	4.09	0.0	0.00
05/18/2018	SWANSON, GLENN	TRANSAMERICA AA CONSERVATIVE C	0.00	25.26	0.00	25.26	0.0	0.00
05/18/2018	KOTTSCHADE, DANIEL	TRANSAMERICA AA GROWTH A	0.00	2.44	0.00	2.44	0.0	0.00
05/18/2018	BOUDREAU, WILLIAM	TRANSAMERICA AA GROWTH C	0.00	12.19	0.00	12.19	0.0	0.00
05/18/2018	BOUDREAU, DIANE	TRANSAMERICA AA GROWTH C	0.00	24.89	0.00	24.89	0.0	0.00
05/18/2018	HINTON, ALYSSA	TRANSAMERICA AA GROWTH C	0.00	4.08	0.00	4.08	0.0	0.00
05/18/2018	LILLEVOLD, KATHRYN	TRANSAMERICA AA GROWTH C	0.00	15.22	0.00	15.22	0.0	0.00
05/18/2018	FITTERER TRUST, RUTH	TRANSAMERICA AA GROWTH C	0.00	72.76	0.00	72.76	0.0	0.00
06/04/2018	ORTIZ, LAURA	TRANSAMERICA AA GROWTH C	0.00	39.70	0.00	39.70	0.0	0.00
06/04/2018	THORP, MEGAN	TRANSAMERICA AA GROWTH C	0.00	1.89	0.00	1.89	0.0	0.00
06/04/2018	MICHALETZ, JOSEPH	TRANSAMERICA AA GROWTH C	0.00	1.53	0.00	1.53	0.0	0.00
06/04/2018	FITTERER, JAMES	TRANSAMERICA AA GROWTH C	0.00	42.03	0.00	42.03	0.0	0.00
06/04/2018	ROBERTSON, KATELYN	TRANSAMERICA AA GROWTH C	0.00	4.52	0.00	4.52	0.0	0.00
06/04/2018	SCHOEN, JUDITH	TRANSAMERICA AA GROWTH C	0.00	19.27	0.00	19.27	0.0	0.00
06/04/2018	JONES, ERIN	TRANSAMERICA AA GROWTH C	0.00	5.02	0.00	5.02	0.0	0.00
06/04/2018	JONES, KEITH	TRANSAMERICA AA GROWTH C	0.00	5.02	0.00	5.02	0.0	0.00
06/04/2018	LELAND, CRAIG	TRANSAMERICA AA GROWTH C	0.00	31.09	0.00	31.09	0.0	0.00
06/04/2018	SEVERSON, STEVEN	TRANSAMERICA AA GROWTH C	0.00	2.63	0.00	2.63	0.0	0.00
06/04/2018	FREDERICK, THOMAS	TRANSAMERICA AA GROWTH C	0.00	5.02	0.00	5.02	0.0	0.00
06/04/2018	HANSGEN, DIANE	TRANSAMERICA AA GROWTH C	0.00	9.77	0.00	9.77	0.0	0.00
06/04/2018	RENDL, MARK	TRANSAMERICA AA GROWTH C	0.00	3.93	0.00	3.93	0.0	0.00
06/04/2018	GROMMERSCH, IZABEL	TRANSAMERICA AA GROWTH C	0.00	4.53	0.00	4.53	0.0	0.00
06/04/2018	HASKIN-BEEBE, JEAN	TRANSAMERICA AA GROWTH C	0.00	4.10	0.00	4.10	0.0	0.00
06/04/2018	KIECKER, DENISE	TRANSAMERICA AA GROWTH C	0.00	18.05	0.00	18.05	0.0	0.00
06/04/2018	MARK T KIECKER, SIM	TRANSAMERICA AA GROWTH C	0.00	18.70	0.00	18.70	0.0	0.00

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
06/04/2018	SHORE, HELEN	TRANSAMERICA AA GROWTH C	0.00	59.64	0.00	59.64	0.0	0.00
06/04/2018	DOBIE, SHERYL	TRANSAMERICA AA GROWTH C	0.00	6.34	0.00	6.34	0.0	0.00
06/04/2018	JONES, EVAN	TRANSAMERICA AA GROWTH C	0.00	1.49	0.00	1.49	0.0	0.00
06/04/2018	GROMMERSCH, JOHN	TRANSAMERICA AA GROWTH C	0.00	4.53	0.00	4.53	0.0	0.00
06/04/2018	WETZELL, PAMELA	TRANSAMERICA AA GROWTH C	0.00	4.07	0.00	4.07	0.0	0.00
06/04/2018	WETZELL, THOMAS	TRANSAMERICA AA GROWTH C	0.00	12.54	0.00	12.54	0.0	0.00
06/04/2018	JONES, WYATT	TRANSAMERICA AA GROWTH C	0.00	1.60	0.00	1.60	0.0	0.00
06/04/2018	THOMPSON, JO ANN	TRANSAMERICA AA GROWTH C	0.00	10.99	0.00	10.99	0.0	0.00
06/04/2018	JONES, DYLAN	TRANSAMERICA AA GROWTH C	0.00	1.31	0.00	1.31	0.0	0.00
06/04/2018	OTTO, CHRISTOPHER	TRANSAMERICA AA GROWTH C	0.00	12.39	0.00	12.39	0.0	0.00
06/04/2018	CHRISTMAN, PATRICK	TRANSAMERICA AA GROWTH C	0.00	9.97	0.00	9.97	0.0	0.00
06/04/2018	CHRISTMAN, LISA	TRANSAMERICA AA GROWTH C	0.00	8.96	0.00	8.96	0.0	0.00
06/04/2018	THORP, CALEB	TRANSAMERICA AA GROWTH C	0.00	7.67	0.00	7.67	0.0	0.00
06/04/2018	WETZELL, ELI	TRANSAMERICA AA GROWTH C	0.00	6.69	0.00	6.69	0.0	0.00
06/04/2018	WETZELL, BECKETT	TRANSAMERICA AA GROWTH C	0.00	7.14	0.00	7.14	0.0	0.00
06/04/2018	TOMM, JODI	TRANSAMERICA AA GROWTH C	0.00	60.61	0.00	60.61	0.0	0.00
06/04/2018	JONES, WILL	TRANSAMERICA AA GROWTH C	0.00	1.35	0.00	1.35	0.0	0.00
06/04/2018	SANDBO, KAID	TRANSAMERICA AA GROWTH C	0.00	4.59	0.00	4.59	0.0	0.00
06/04/2018	SANDBO, ALYIAH	TRANSAMERICA AA GROWTH C	0.00	4.33	0.00	4.33	0.0	0.00
06/04/2018	WETZELL, PEYTON	TRANSAMERICA AA GROWTH C	0.00	3.99	0.00	3.99	0.0	0.00
06/04/2018	THORP, REED	TRANSAMERICA AA GROWTH C	0.00	4.23	0.00	4.23	0.0	0.00
06/04/2018	SOLOMON, ARIANNA	TRANSAMERICA AA GROWTH C	0.00	3.05	0.00	3.05	0.0	0.00
06/04/2018	GRUBISH, MAHLON	TRANSAMERICA AA GROWTH C	0.00	30.49	0.00	30.49	0.0	0.00
06/04/2018	GRUBISH, MAHLON	TRANSAMERICA AA GROWTH C	0.00	6.60	0.00	6.60	0.0	0.00
06/04/2018	GRUBISH, GERTRUDE	TRANSAMERICA AA GROWTH C	0.00	6.60	0.00	6.60	0.0	0.00
06/04/2018	JONES, THOMAS	TRANSAMERICA AA GROWTH C	0.00	1.13	0.00	1.13	0.0	0.00
06/04/2018	WETZELL, BRADY	TRANSAMERICA AA GROWTH C	0.00	1.99	0.00	1.99	0.0	0.00
06/04/2018	JONES, THOMAS	TRANSAMERICA AA GROWTH C	0.00	1.20	0.00	1.20	0.0	0.00
06/04/2018	THORP, QUINN	TRANSAMERICA AA GROWTH C	0.00	1.99	0.00	1.99	0.0	0.00
06/04/2018	WETZELL, CHRISTOPHER	TRANSAMERICA AA GROWTH C	0.00	1.98	0.00	1.98	0.0	0.00
06/04/2018	OLSON, ANDREW	TRANSAMERICA AA GROWTH C	0.00	4.97	0.00	4.97	0.0	0.00
06/04/2018	KIECKER, BENJAMIN	TRANSAMERICA AA GROWTH C	0.00	7.22	0.00	7.22	0.0	0.00
06/04/2018	KIECKER, DANIEL	TRANSAMERICA AA GROWTH C	0.00	12.43	0.00	12.43	0.0	0.00

NOTES: * - Indicates adjustment is not included in 1099 Earnings

** - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
06/04/2018	STEVENS, GAVIN	TRANSAMERICA AA GROWTH C	0.00	9.93	0.00	9.93	0.0	0.00
06/04/2018	VETTER, JAYCE	TRANSAMERICA AA GROWTH C	0.00	4.38	0.00	4.38	0.0	0.00
06/04/2018	VOIGHT, CODY	TRANSAMERICA AA GROWTH C	0.00	4.47	0.00	4.47	0.0	0.00
06/04/2018	VOIGHT, NICKOLAS	TRANSAMERICA AA GROWTH C	0.00	0.16	0.00	0.16	0.0	0.00
06/04/2018	KIECKER, BENJAMIN	TRANSAMERICA AA GROWTH C	0.00	31.68	0.00	31.68	0.0	0.00
06/04/2018	KIECKER, DANIEL	TRANSAMERICA AA GROWTH C	0.00	31.27	0.00	31.27	0.0	0.00
05/18/2018	SWANSON, GLENN	TRANSAMERICA AA MOD GROWTH C	0.00	32.90	0.00	32.90	0.0	0.00
05/18/2018	FITTERER TRUST, RUTH	TRANSAMERICA AA MOD GROWTH C	0.00	65.58	0.00	65.58	0.0	0.00
06/04/2018	CONRAD, MAREIDITH	TRANSAMERICA AA MOD GROWTH C	0.00	6.72	0.00	6.72	0.0	0.00
06/04/2018	CONRAD, DELBERT	TRANSAMERICA AA MOD GROWTH C	0.00	43.89	0.00	43.89	0.0	0.00
06/04/2018	GARTNER, TIMOTHY	TRANSAMERICA AA MOD GROWTH C	0.00	25.86	0.00	25.86	0.0	0.00
06/04/2018	GRAFF, GARY	TRANSAMERICA AA MOD GROWTH C	0.00	22.44	0.00	22.44	0.0	0.00
05/18/2018	OTTO, CHRISTOPHER	TRANSAMERICA CAPITAL GROWTH A	0.00	0.84	0.00	0.84	0.0	0.00
05/18/2018	OTTO, CHRISTOPHER	TRANSAMERICA DIVERSIFIED EQUITY A	0.00	0.82	0.00	0.82	0.0	0.00
05/18/2018	OTTO, CHRISTOPHER	TRANSAMERICA MORGAN STANLEY GRTH OP	0.00	0.96	0.00	0.96	0.0	0.00
05/18/2018	OTTO, CHRISTOPHER	TRANSAMERICA SMALL/MID CAP VALUE A	0.00	1.26	0.00	1.26	0.0	0.00
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *			\$0.00	\$1,738.39	\$0.00	\$1,738.39		\$0.00
<u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u>								
06/01/2018	HOLZER, IDA	PAC LIFE VALUE	0.00	177.13	0.00	177.13	0.0	0.00
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *			\$0.00	\$177.13	\$0.00	\$177.13		\$0.00
*** DIRECT TRANSACTIONS TOTAL ***			\$47,480,984.30	\$42,217.15	\$0.00	\$42,217.15		\$0.00

NOTES: * - Indicates adjustment is not included in 1099 Earnings

** - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount & Gross Commission displayed

BROKER COMMISSION TOTALS

Broker Transactions	\$0.00
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

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Balance Forward	\$0.00
Year-to-date Gross	\$2,162,252.23
Year-to-date Earnings	\$1,965,944.10