Page No.



COMMISSION STATEMENT

August 31, 2018

DAVID, K123 KERN 4321 Flagstaff Cove

Fort Wayne, IN 46815

BROKER #: K123
BRANCH: DAVID KERN

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		DIRECT TRANS	SACTIONS					
PRODUCT CA	TEGORY: MUTUAL FUNDS							
/ /	REITER, SETH	OPPENHEIMER CORPORATE BOND FUND A	0.00	40.00	0.00	40.00	90.0	36.00
/ /	REITER, SETH	OPPENHEIMER RISING DIVIDENDS A	0.00	47.50	0.00	47.50	90.0	42.75
/ /	DAVIS, PATRICIA	PROFUNDS MONEY MARKET-SVC	0.00	0.27	0.00	0.27	90.0	0.24
/ /	COPELAND, DANIEL	PROFUNDS MONEY MARKET-SVC	0.00	0.55	0.00	0.55	90.0	0.50
		* MUTUAL FUNDS SUBTOTAL *	\$0.00	\$88.32	\$0.00	\$88.32		\$79.49
PRODUCT CA	TEGORY: VARIABLE ANNU	ITIES						
08/08/2018	RIEBE, PATRICIA	JNL ELITE ACCESS	4,083.30	51.04	0.00	51.04	90.0	45.94
08/15/2018	FREISTROFFER, HENRY	JNL PERSPECTIVE L	3,000.00	120.00	0.00	120.00	90.0	108.00
		* VARIABLE ANNUITIES SUBTOTAL *	\$7,083.30	\$171.04	\$0.00	\$171.04		\$153.94
PRODUCT CA	TEGORY: MUTUAL FUND 12	2B1 TRAILS						
/ /	DAVIS, PATRICIA	PROFUNDS MONEY MARKET-SVC	0.00	0.59	0.00	0.59	90.0	0.53
/ /	COPELAND, DANIEL	PROFUNDS MONEY MARKET-SVC	0.00	1.21	0.00	1.21	90.0	1.09
		* MUTUAL FUND 12B1 TRAILS SUBTOTAL *	\$0.00	\$1.80	\$0.00	\$1.80		\$1.62
PRODUCT CA	TEGORY: VARIABLE ANNU	ITY 12B1 TRAILS						
08/06/2018	SCHENKEL, JOHN	AMERITAS LOWLOAD VUL	0.00	0.27	0.00	0.27	90.0	0.24
08/15/2018	KERN, LEESA	AMERITAS LOWLOAD VUL	0.00	0.03	0.00	0.03	90.0	0.03
/ /	MARATHON LABELS 401K	NWL FLEX ADVANTAGE	0.00	81.64	0.00	81.64	90.0	73.48
/ /	NEW HAVEN PRINT &	NWL FLEX ADVANTAGE	0.00	199.56	0.00	199.56	90.0	179.60
/ /	MARATHON LABELS 401K	NWL POOLED FXD	0.00	2.69	0.00	2.69	90.0	2.42
/ /	NEW HAVEN PRINT &	NWL POOLED FXD	0.00	0.87	0.00	0.87	90.0	0.78
		* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *	\$0.00	\$285.06	\$0.00	\$285.06		\$256.55
		*** DIRECT TRANSACTIONS TOTAL ***	\$7,083.30	\$546.22	\$0.00	\$546.22		\$491.60

^{** -} Indicates adjustment is not included in Totals or Commissions

[^]Date - Split Trade - full Investment Amount & Gross Commission displayed

BROKER COMMISSION TOTALS \$491.60 Broker Transactions Split Transactions \$0.00 \$0.00 Override Transactions Adjustments \$0.00 Payroll Draw \$0.00 \$0.00 Base Salary Prior Period Balance \$0.00 FINRA Assessment \$0.00 \$0.00 SIPC Assessment \$491.60 Check Amount \$89,345.27 Year-to-date Gross \$80,427.39 Year-to-date Earnings