Concorde 🙆

COMMISSION STATEMENT

October 15, 2017

MARK KOSANKE

1120 E. Long Lake Rd. Suite 250 Troy, MI 48085 BROKER #: 103

BRANCH: CONCORDE FINANCIAL G

| DATE | CLIENT | INVESTMENT | INVESTMENT AMOUNT | GROSS COMMISSION | CLEARING CHARGE | NET COMMISSION | RATE | BROKER COMMISSION |
|-------------|------------------------|-------------------------------------|----------------------|---------------------|--------------------|-------------------|------|----------------------|
| | BROKER TRANSACTIONS | | | | | | | |
| PRODUCT CA | TEGORY: MUTUAL FUNDS | | | | | | | |
| ^09/12/2017 | MARCOLA, THADDEUS | ALLIANCEBERNSTEIN LARGE CAP GROWTH | 0.00 | 0.38 | 0.00 | 0.38 | 95.0 | 0.00 |
| ^09/12/2017 | CAUL, MARTINA | AM FUNDS AMERICAN BALANCED A | 0.00 | 0.21 | 0.00 | 0.21 | 95.0 | 0.00 |
| ^09/12/2017 | CAUL, MARTINA | AM FUNDS CAPITAL WORLD GRTH & INC A | 0.00 | 0.18 | 0.00 | 0.18 | 95.0 | 0.00 |
| ^09/12/2017 | GOOSSENS, LORI | AM FUNDS CAPITAL WORLD GRTH & INC A | 0.00 | 2.51 | 0.00 | 2.51 | 95.0 | 0.00 |
| ^09/12/2017 | CAUL, MARTINA | AM FUNDS GROWTH FUND OF AMERICA A | 0.00 | 0.46 | 0.00 | 0.46 | 95.0 | 0.00 |
| ^09/12/2017 | SCULLY, DOROTHY | AM FUNDS ICA A | 0.00 | 12.02 | 0.00 | 12.02 | 95.0 | 0.00 |
| ^09/12/2017 | MCCALL, JEFFREY | AM FUNDS SMALLCAP WORLD A | 0.00 | 1.22 | 0.00 | 1.22 | 95.0 | 0.00 |
| ^09/12/2017 | DENNIS, STEVEN | AM FUNDS SMALLCAP WORLD A | 0.00 | 6.44 | 0.00 | 6.44 | 95.0 | 0.00 |
| ^09/12/2017 | MILLER, JOSEPH | AM FUNDS WASHINGTON MUTUAL INVESTOR | 0.00 | 1.56 | 0.00 | 1.56 | 95.0 | 0.00 |
| ^09/12/2017 | MILLER, JOSEPH | AM FUNDS WASHINGTON MUTUAL INVESTOR | 0.00 | 1.56 | 0.00 | 1.56 | 95.0 | 0.00 |
| ^09/12/2017 | DENNIS, STEVEN | AM FUNDS WASHINGTON MUTUAL INVESTOR | 0.00 | 5.20 | 0.00 | 5.20 | 95.0 | 0.00 |
| ^09/21/2017 | WINKWORTH TRUST, EDWIN | COLUMBIA PPTY TR INC COM NEW | 21,360.10 | 901.00 | 14.00 | 887.00 | 95.0 | 0.00 |
| ^09/12/2017 | NICOLOSI, ROSE | COLUMBIA SELIGMAN COMM AND INFO A | 0.00 | 2.40 | 0.00 | 2.40 | 95.0 | 0.00 |
| ^09/12/2017 | DENNIS, STEVEN | DAVIS NEW YORK VENTURE A | 0.00 | 16.02 | 0.00 | 16.02 | 95.0 | 0.00 |
| ^09/12/2017 | KNOCH JR, WALTER | DAVIS NEW YORK VENTURE A | 0.00 | 9.96 | 0.00 | 9.96 | 95.0 | 0.00 |
| ^09/12/2017 | HENKEL, JAMES | DREYFUS HIGH YIELD A | 0.00 | 0.61 | 0.00 | 0.61 | 95.0 | 0.00 |
| ^09/12/2017 | HENKEL, JAMES | EATON VANCE HIGH INCOME OPPORTUNITI | 0.00 | 0.86 | 0.00 | 0.86 | 95.0 | 0.00 |
| ^09/12/2017 | ADAMS, ERIK | FEDERATED HIGH INCOME BOND FUND INC | 0.00 | 0.77 | 0.00 | 0.77 | 95.0 | 0.00 |
| ^09/12/2017 | ADAMS, ERIK | FEDERATED MARKET OPPORTUNITY A | 0.00 | 2.33 | 0.00 | 2.33 | 95.0 | 0.00 |
| ^09/12/2017 | GARCIA-SANTOS, VICKY | FIRST EAGLE GLOBAL FUND CL A | 0.00 | 7.23 | 0.00 | 7.23 | 95.0 | 0.00 |
| ^09/12/2017 | BROUSE, SARAH | OPPENHEIMER PORT SERIES ACTIVE ALLO | 0.00 | 0.75 | 0.00 | 0.75 | 95.0 | 0.00 |
| ^09/12/2017 | ADAMS, TONJA | PUTNAM INTERNATIONAL VALUE-A | 0.00 | 0.28 | 0.00 | 0.28 | 95.0 | 0.00 |
| ^10/03/2017 | MOORE, LOUIS | TRANSAMERICA AA MODERATE C | 0.00 | 28.94 | 0.00 | 28.94 | 95.0 | 0.00 |
| ^09/26/2017 | HOSKIN, JOHN | VICTORY CAPITAL MANAGEMENT | 0.00 | 0.67 | 0.00 | 0.67 | 95.0 | 0.00 |
| ^09/26/2017 | MARCOLA, ERIKA | VICTORY CAPITAL MANAGEMENT | 0.00 | 1.07 | 0.00 | 1.07 | 95.0 | 0.00 |
| | | * MUTUAL FUNDS SUBTOTAL * | \$21,360.10 | \$1,004.63 | \$14.00 | \$990.63 | | \$0.00 |

NOTES: * - Indicates adjustment is not included in 1099 Earnings

^{** -} Indicates adjustment is not included in Totals or Commissions

[^]Date - Split Trade - full Investment Amount & Gross Commission displayed

| DATE | CLIENT | INVESTMENT | INVESTMENT AMOUNT | GROSS COMMISSION | CLEARING CHARGE | NET COMMISSION | RATE | BROKER COMMISSION |
|--------------------------|----------------------------|-------------------------------------|----------------------|---------------------|--------------------|-------------------|------|----------------------|
| BROKER TRANSACTIONS | | | | | | | | |
| PRODUCT CATEGORY: STOCKS | | | | | | | | |
| ^09/27/2017 | KEELER, SUSAN | BLUEROCK RESIDENTIAL GROWTH REIT IN | 7,650.13 | 22.00 | 14.00 | 8.00 | 95.0 | 0.00 |
| ^09/27/2017 | OBIE, MARCIA | CHEMOURS CO COM | 1,165.24 | 22.00 | 14.00 | 8.00 | 95.0 | 0.00 |
| ^09/27/2017 | OBIE, MARCIA | COCA COLA COMPANY | 10,472.78 | 75.00 | 14.00 | 61.00 | 95.0 | 0.00 |
| ^09/27/2017 | OBIE, MARCIA | FORD MOTOR CO DEL COM PAR | 2,236.71 | 23.00 | 14.00 | 9.00 | 95.0 | 0.00 |
| ^09/21/2017 | WINKWORTH TRUST, EDWIN | PIEDMONT OFFICE RLTY TR INC COM CL | 174,713.21 | 5,250.00 | 14.00 | 5,236.00 | 95.0 | 0.00 |
| ^09/27/2017 | OBIE, MARCIA | PROTEK CAP INC COM | 156.89 | 22.00 | 14.00 | 8.00 | 95.0 | 0.00 |
| ^09/22/2017 | DINKA, JOHN | RETAIL PPTYS AMER INC CL A | 93,923.80 | 940.00 | 14.00 | 926.00 | 95.0 | 0.00 |
| | | * STOCKS SUBTOTAL * | \$290,318.76 | \$6,354.00 | \$98.00 | \$6,256.00 | | \$0.00 |
| PRODUCT CA | TEGORY: VARIABLE ANNUITIES | | | | | | | |
| ^09/29/2017 | ABULNAR, FRANK | ALLIANZ ALTERITY OPTIONS | 81,173.93 | 101.47 | 0.00 | 101.47 | 95.0 | 0.00 |
| ^09/29/2017 | FORKIN, JOHN | ALLIANZ HIGH FIVE BONUS | 187,117.16 | 233.90 | 0.00 | 233.90 | 95.0 | 0.00 |
| ^09/29/2017 | ROCCA, MARIA | ALLIANZ REWARDS TRADITIONAL | 16,172.60 | 20.22 | 0.00 | 20.22 | 95.0 | 0.00 |
| ^09/29/2017 | LOPICCOLO, ARLENE | ALLIANZ VALUEMARK II | 50,217.85 | 31.39 | 0.00 | 31.39 | 95.0 | 0.00 |
| ^09/29/2017 | LEVERETT, MONA | ALLIANZ VALUEMARK II | 58,238.83 | 36.40 | 0.00 | 36.40 | 95.0 | 0.00 |
| ^09/29/2017 | SCAGLIONE, DIANA | ALLIANZ VALUEMARK III | 105,437.00 | 65.90 | 0.00 | 65.90 | 95.0 | 0.00 |
| ^09/29/2017 | KRACHENFELS, EUGENE | ALLIANZ VISION BASIC | 13,602.50 | 17.00 | 0.00 | 17.00 | 95.0 | 0.00 |
| ^09/30/2017 | KRASS, DELORES | JNL PERSPECTIVE REWARDS | 16,039.20 | 3.34 | 0.00 | 3.34 | 95.0 | 0.00 |
| ^09/30/2017 | PRITCHETT, EARL | NATIONWIDE MARKETFLEX | 36,877.81 | 23.05 | 0.00 | 23.05 | 95.0 | 0.00 |
| | | * VARIABLE ANNUITIES SUBTOTAL * | \$564,876.88 | \$532.67 | \$0.00 | \$532.67 | | \$0.00 |
| | | *** BROKER TRANSACTIONS TOTAL *** | \$876,555.74 | \$7,891.30 | \$112.00 | \$7,779.30 | | \$0.00 |

[^]Date - Split Trade - full Investment Amount & Gross Commission displayed

BROKER COMMISSION TOTALS

| Broker Transactions | \$0.00 |
|-----------------------|--------|
| Split Transactions | \$0.00 |
| Override Transactions | \$0.00 |
| Adjustments | \$0.00 |
| Payroll Draw | \$0.00 |
| Base Salary | \$0.00 |
| Prior Period Balance | \$0.00 |
| FINRA Assessment | \$0.00 |
| SIPC Assessment | \$0.00 |
| r | |

Please Retain for Your Records
THERE WILL BE NO CHECK THIS PERIOD

| Balance Forward | \$0.00 |
|-----------------------|--------|
| Year-to-date Gross | \$0.00 |
| Year-to-date Earnings | \$0.00 |
| rear to date rarmings | 40.00 |