



Concorde Investment Services, LLC

04/17/2018

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**COMMISSION STATEMENT****April 15, 2018**

DANIEL BUKOVCIK  
 101 N. Main Street  
 Box 376  
 Ovid, MI 48866

**BROKER #: B123**  
**BRANCH: DANIEL BUKOVCIK**

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<b><u>DIRECT TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: 529 PLANS</u></b>								
03/29/2018	SUTTON, ALEXIS	AM FUNDS COLLEGE 2030 FUND 529A	1,000.00	35.00	90.0	31.50	0.00	31.50
03/29/2018	BROWN, JACK	AM FUNDS GROWTH FUND OF AMERICA 529	1,000.00	50.00	90.0	45.00	0.00	45.00
03/29/2018	BROWN, JACK	AM FUNDS ICA 529A	1,000.00	50.00	90.0	45.00	0.00	45.00
<b>* 529 PLANS SUBTOTAL *</b>			<b>\$3,000.00</b>	<b>\$135.00</b>		<b>\$121.50</b>	<b>\$0.00</b>	<b>\$121.50</b>
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
03/28/2018	HASSE, COURTNEY	AM FUNDS 2055 TARGET DATE-A	100.00	5.00	90.0	4.50	0.00	4.50
04/02/2018	HASSE, LINDSAY	AM FUNDS 2055 TARGET DATE-A	100.00	5.00	90.0	4.50	0.00	4.50
03/27/2018	MARTIN, SCOTT	AM FUNDS CAPITAL INCOME BUILDER A	86.06	3.23	90.0	2.91	0.00	2.91
04/05/2018	LATZ, SONYA	AM FUNDS CAPITAL INCOME BUILDER A	50.00	1.88	90.0	1.69	0.00	1.69
04/05/2018	LATZ, JARRAH	AM FUNDS CAPITAL INCOME BUILDER A	12.50	0.34	90.0	0.31	0.00	0.31
04/05/2018	LATZ, JOSHUA	AM FUNDS CAPITAL WORLD BOND A	40.00	1.10	90.0	0.99	0.00	0.99
03/27/2018	MAHONEY, KRISTEN	AM FUNDS CAPITAL WORLD GRTH & INC A	30.00	1.13	90.0	1.02	0.00	1.02
04/05/2018	LATZ, SONYA	AM FUNDS CAPITAL WORLD GRTH & INC A	50.00	1.88	90.0	1.69	0.00	1.69
04/05/2018	LATZ, JOSHUA	AM FUNDS CAPITAL WORLD GRTH & INC A	80.00	2.20	90.0	1.98	0.00	1.98
04/05/2018	HERBLET, AMANDA	AM FUNDS EUROPACIFIC GROWTH FUND A	25.00	1.25	90.0	1.13	0.00	1.13
03/26/2018	MULDER, JAYDEN	AM FUNDS GROWTH AND INCOME A	50.00	2.50	90.0	2.25	0.00	2.25
03/27/2018	MARTIN, SCOTT	AM FUNDS GROWTH FUND OF AMERICA A	172.13	6.45	90.0	5.81	0.00	5.81
03/27/2018	BYRNE, JAMIE	AM FUNDS GROWTH FUND OF AMERICA A	15.00	0.56	90.0	0.50	0.00	0.50
03/27/2018	MAHONEY, KRISTEN	AM FUNDS GROWTH FUND OF AMERICA A	30.00	1.13	90.0	1.02	0.00	1.02
03/28/2018	EKEL, NICHOLAS	AM FUNDS GROWTH FUND OF AMERICA A	50.00	2.50	90.0	2.25	0.00	2.25
03/28/2018	SCHNEIDER, HANNAH	AM FUNDS GROWTH FUND OF AMERICA A	100.00	5.00	90.0	4.50	0.00	4.50
04/02/2018	HAUK, KALMAN	AM FUNDS GROWTH FUND OF AMERICA A	166.00	4.57	90.0	4.11	0.00	4.11

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\*\* - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount &amp; Gross Commission displayed

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<b><u>DIRECT TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
04/02/2018	BESKO, BRADLEY	AM FUNDS GROWTH FUND OF AMERICA A	25.00	1.25	90.0	1.13	0.00	1.13
04/02/2018	LOYNES, AUSTIN	AM FUNDS GROWTH FUND OF AMERICA A	60.00	3.00	90.0	2.70	0.00	2.70
04/02/2018	BUKOVCIK, GAVIN	AM FUNDS GROWTH FUND OF AMERICA A	100.00	5.00	90.0	4.50	0.00	4.50
04/02/2018	OLGER, RAEANN	AM FUNDS GROWTH FUND OF AMERICA A	2,500.00	125.00	90.0	112.50	0.00	112.50
04/02/2018	BUTTARS, LISA	AM FUNDS GROWTH FUND OF AMERICA A	200.00	7.50	90.0	6.75	0.00	6.75
04/05/2018	HERBLET, AMANDA	AM FUNDS GROWTH FUND OF AMERICA A	25.00	1.25	90.0	1.13	0.00	1.13
04/05/2018	LATZ, JOSHUA	AM FUNDS GROWTH FUND OF AMERICA A	80.00	2.20	90.0	1.98	0.00	1.98
04/05/2018	LATZ, JARRAH	AM FUNDS GROWTH FUND OF AMERICA A	37.50	1.03	90.0	0.93	0.00	0.93
04/05/2018	ZALUD, ANN	AM FUNDS GROWTH FUND OF AMERICA A	37.50	1.41	90.0	1.27	0.00	1.27
03/26/2018	WREGGELSWORTH, JOY	AM FUNDS ICA A	275.00	11.69	90.0	10.52	0.00	10.52
03/27/2018	MARTIN, SCOTT	AM FUNDS ICA A	172.12	6.45	90.0	5.81	0.00	5.81
03/27/2018	BYRNE, JAMIE	AM FUNDS ICA A	15.00	0.56	90.0	0.50	0.00	0.50
04/02/2018	BUTTARS, LISA	AM FUNDS ICA A	100.00	3.75	90.0	3.38	0.00	3.38
04/05/2018	ZALUD, ANN	AM FUNDS ICA A	37.50	1.41	90.0	1.27	0.00	1.27
03/26/2018	WREGGELSWORTH, JOY	AM FUNDS WASHINGTON MUTUAL INVESTOR	100.00	4.25	90.0	3.83	0.00	3.83
03/28/2018	SCHNEIDER, HANNAH	AM FUNDS WASHINGTON MUTUAL INVESTOR	100.00	5.00	90.0	4.50	0.00	4.50
04/02/2018	BESKO, BRADLEY	AM FUNDS WASHINGTON MUTUAL INVESTOR	25.00	1.25	90.0	1.13	0.00	1.13
04/02/2018	OLGER, RAEANN	AM FUNDS WASHINGTON MUTUAL INVESTOR	2,500.00	125.00	90.0	112.50	0.00	112.50
04/02/2018	BUTTARS, LISA	AM FUNDS WASHINGTON MUTUAL INVESTOR	200.00	7.50	90.0	6.75	0.00	6.75
04/02/2018	THORNBURG, FREDERICK	HARTFORD DIVIDEND & GROWTH A	150.00	6.00	90.0	5.40	0.00	5.40
<b>* MUTUAL FUNDS SUBTOTAL *</b>			<b>\$7,896.31</b>	<b>\$366.22</b>		<b>\$329.64</b>	<b>\$0.00</b>	<b>\$329.64</b>
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
03/31/2018	GOOSEN, JACQUELINE	JNL ELITE ACCESS	24,266.81	5.06	90.0	4.55	0.00	4.55
03/31/2018	STOCKING, ELAINE	JNL ELITE ACCESS	9,119.73	1.90	90.0	1.71	0.00	1.71
03/31/2018	SPITERI, JOHN	JNL ELITE ACCESS	8,651.35	1.80	90.0	1.62	0.00	1.62
03/31/2018	WAGGONER, SHEILA	JNL ELITE ACCESS	18,698.98	3.90	90.0	3.51	0.00	3.51
03/31/2018	PERRY, GREGORY	JNL ELITE ACCESS	13,557.86	2.82	90.0	2.54	0.00	2.54
03/31/2018	STANTON, DONALD	JNL MAX ONE XL REVISED 0506	68,817.42	25.81	90.0	23.23	0.00	23.23

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<b><u>DIRECT TRANSACTIONS</u></b>								
<b>PRODUCT CATEGORY: VARIABLE ANNUITIES</b>								
03/31/2018	SPIESS, CHARLES	JNL PERSPECTIVE	75,756.07	31.57	90.0	28.41	0.00	28.41
03/31/2018	RICHARDS, ROBERT	JNL PERSPECTIVE II 04/14	38,419.95	16.01	90.0	14.41	0.00	14.41
03/31/2018	SCHOMISCH, RENEE	JNL PERSPECTIVE II 04/14	258,085.04	107.54	90.0	96.79	0.00	96.79
03/31/2018	BURGESS, BEVERLY	JNL PERSPECTIVE II 04/14	18,723.80	7.80	90.0	7.02	0.00	7.02
03/31/2018	ROY, JANICE	JNL PERSPECTIVE II 04/14	32,623.02	13.59	90.0	12.23	0.00	12.23
03/31/2018	WINKLER, LORETTA	JNL PERSPECTIVE II 04/14	495,723.72	206.55	90.0	185.90	0.00	185.90
03/31/2018	COOK, DONALD	JNL PERSPECTIVE II 04/14	158,555.84	66.06	90.0	59.45	0.00	59.45
03/31/2018	VINCENT, LEROY	JNL PERSPECTIVE II 04/14	51,191.53	21.33	90.0	19.20	0.00	19.20
03/31/2018	WOODEND, DAVID	JNL PERSPECTIVE II 04/14	324,883.56	135.37	90.0	121.83	0.00	121.83
03/31/2018	HEHRER, SANDRA	JNL PERSPECTIVE II 04/14	36,881.12	15.37	90.0	13.83	0.00	13.83
03/31/2018	BARBOUR, LARRY	JNL PERSPECTIVE II 04/14	53,578.13	22.32	90.0	20.09	0.00	20.09
03/31/2018	SAVAGE, ELIZABETH	JNL PERSPECTIVE II 04/14	7,791.33	3.25	90.0	2.93	0.00	2.93
03/31/2018	THELEN, NEIL	JNL PERSPECTIVE II 04/14	25,336.92	10.56	90.0	9.50	0.00	9.50
03/31/2018	RICHARDS, AMBER	JNL PERSPECTIVE II 04/14	108,912.14	45.38	90.0	40.84	0.00	40.84
03/31/2018	BESKO, DIRK	JNL PERSPECTIVE II 04/14	16,122.26	6.72	90.0	6.05	0.00	6.05
03/31/2018	YOUNG, MARY	JNL PERSPECTIVE II 04/14	589,674.12	245.70	90.0	221.13	0.00	221.13
03/31/2018	WAKEFIELD, RONALD	JNL PERSPECTIVE II 04/14	38,992.04	16.25	90.0	14.63	0.00	14.63
03/31/2018	ADE, MARIE	JNL PERSPECTIVE II 04/14	11,192.41	4.66	90.0	4.19	0.00	4.19
03/31/2018	PIGGOTT, PHILIP	JNL PERSPECTIVE II 04/14	340,721.72	141.97	90.0	127.77	0.00	127.77
03/31/2018	SMITH, RICHARD	JNL PERSPECTIVE II 04/14	20,458.15	8.52	90.0	7.67	0.00	7.67
03/31/2018	FEDEWA, LORETTA	JNL PERSPECTIVE II 04/14	49,550.17	20.65	90.0	18.59	0.00	18.59
03/31/2018	STROMER, SCOTT	JNL PERSPECTIVE II 04/14	75,064.25	31.28	90.0	28.15	0.00	28.15
03/31/2018	THELEN, ROSANNE	JNL PERSPECTIVE II 04/14	937,371.04	390.57	90.0	351.51	0.00	351.51
03/31/2018	THOMA, CHRIS	JNL PERSPECTIVE II 04/14	80,964.98	33.74	90.0	30.37	0.00	30.37
03/31/2018	NIXON, KIMBERLY	JNL PERSPECTIVE II 04/14	62,188.34	25.91	90.0	23.32	0.00	23.32
03/31/2018	WAKEFIELD, RONALD	JNL PERSPECTIVE II 04/14	89,298.24	37.21	90.0	33.49	0.00	33.49
03/31/2018	WAGGONER, RUSSELL	JNL PERSPECTIVE II 04/14	91,954.53	38.31	90.0	34.48	0.00	34.48
03/31/2018	REED, JOAN	JNL PERSPECTIVE II 04/14	32,283.25	13.45	90.0	12.11	0.00	12.11
03/31/2018	REED, RICHARD	JNL PERSPECTIVE II 04/14	63,290.08	26.37	90.0	23.73	0.00	23.73
03/31/2018	PENROSE, GARY	JNL PERSPECTIVE II 04/14	80,253.77	33.44	90.0	30.10	0.00	30.10
03/31/2018	BERNATH, THOMAS	JNL PERSPECTIVE II 04/14	20,182.59	8.41	90.0	7.57	0.00	7.57
03/31/2018	TRANN, LISA	JNL PERSPECTIVE II 04/14	8,642.32	3.60	90.0	3.24	0.00	3.24
03/31/2018	HUMPHREY, PATRICIA	JNL PERSPECTIVE II 04/14	10,387.80	4.33	90.0	3.90	0.00	3.90

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<b><u>DIRECT TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
03/31/2018	STEVENS, PATRICIA	JNL PERSPECTIVE II 04/14	153,073.61	63.78	90.0	57.40	0.00	57.40
03/31/2018	BERNATH, MARGARET	JNL PERSPECTIVE II 04/14	37,041.06	15.43	90.0	13.89	0.00	13.89
03/31/2018	BERNATH, MARGARET	JNL PERSPECTIVE II 04/14	29,855.31	12.44	90.0	11.20	0.00	11.20
03/31/2018	RICHARD, LORI	JNL PERSPECTIVE II 04/14	32,705.20	13.63	90.0	12.27	0.00	12.27
03/31/2018	RECK, CHARLES	JNL PERSPECTIVE II 04/14	403,617.85	168.17	90.0	151.35	0.00	151.35
03/31/2018	RECK, MAXINE	JNL PERSPECTIVE II 04/14	255,491.74	106.45	90.0	95.81	0.00	95.81
03/31/2018	HANUS, PHILLIP	JNL PERSPECTIVE II 04/14	161,200.07	67.17	90.0	60.45	0.00	60.45
03/31/2018	HANUS, SHEILA	JNL PERSPECTIVE II 04/14	33,067.26	13.78	90.0	12.40	0.00	12.40
03/31/2018	HANUS, PHILLIP	JNL PERSPECTIVE II 04/14	42,719.93	17.80	90.0	16.02	0.00	16.02
03/31/2018	LATZ, MARK	JNL PERSPECTIVE II 04/14	591,546.46	246.48	90.0	221.83	0.00	221.83
03/31/2018	BALLANCE, SUSAN	JNL PERSPECTIVE II 04/14	21,742.75	9.06	90.0	8.15	0.00	8.15
03/31/2018	ROOF, ANNA	JNL PERSPECTIVE II 04/14	46,402.57	19.33	90.0	17.40	0.00	17.40
03/31/2018	PARKER, JEFFERY	JNL PERSPECTIVE II 04/14	17,535.28	7.31	90.0	6.58	0.00	6.58
03/31/2018	HELDRETH, DIANE	JNL PERSPECTIVE II 04/14	73,452.70	30.61	90.0	27.55	0.00	27.55
03/31/2018	WOODBURY, JUDY	JNL PERSPECTIVE II 04/14	104,800.27	43.67	90.0	39.30	0.00	39.30
03/31/2018	FAHEY, SHANNON	JNL PERSPECTIVE II 04/14	176,160.51	73.40	90.0	66.06	0.00	66.06
03/31/2018	PLOWMAN, DENISE	JNL PERSPECTIVE II 04/14	20,883.89	8.70	90.0	7.83	0.00	7.83
03/31/2018	ZUSSMAN, GABRIEL	JNL PERSPECTIVE II 04/14	33,416.08	13.92	90.0	12.53	0.00	12.53
03/31/2018	DUBAY, SHARON	JNL PERSPECTIVE II 04/14	86,548.65	36.06	90.0	32.45	0.00	32.45
03/31/2018	TEREMI, SANDRA	JNL PERSPECTIVE II 04/14	30,236.66	12.60	90.0	11.34	0.00	11.34
03/31/2018	GRANT, REVA	JNL PERSPECTIVE II 04/14	26,240.32	10.93	90.0	9.84	0.00	9.84
03/31/2018	CRUM, AMY	JNL PERSPECTIVE II 04/14	30,400.49	12.67	90.0	11.40	0.00	11.40
03/31/2018	CARR, THOMAS	JNL PERSPECTIVE II 04/14	6,918.72	2.88	90.0	2.59	0.00	2.59
03/31/2018	CARROLL, DONNA	JNL PERSPECTIVE II 04/14	205,277.43	85.53	90.0	76.98	0.00	76.98
03/31/2018	HULETT, DEBORAH	JNL PERSPECTIVE II 04/14	2,389.63	1.00	90.0	0.90	0.00	0.90
03/31/2018	VANECEK, LYNNETTE	JNL PERSPECTIVE II 04/14	6,173.09	2.57	90.0	2.31	0.00	2.31
03/31/2018	CARROLL, RICHARD	JNL PERSPECTIVE II 04/14	301,615.75	125.67	90.0	113.10	0.00	113.10
03/31/2018	MARTIN, LISA	JNL PERSPECTIVE II 04/14	23,167.07	9.65	90.0	8.69	0.00	8.69
03/31/2018	KIEFFER, PATRICIA	JNL PERSPECTIVE II 04/14	94,017.82	39.17	90.0	35.25	0.00	35.25
03/31/2018	KIEFFER, PATRICIA	JNL PERSPECTIVE II 04/14	14,132.05	5.89	90.0	5.30	0.00	5.30
03/31/2018	HOCH, LYLE	JNL PERSPECTIVE II 04/14	32,012.20	13.34	90.0	12.01	0.00	12.01
03/31/2018	PLESKO, CYNTHIA	JNL PERSPECTIVE II 04/14	36,887.82	15.37	90.0	13.83	0.00	13.83
03/31/2018	DRAPER, KIMBERLY	JNL PERSPECTIVE II 04/14	49,992.18	20.83	90.0	18.75	0.00	18.75

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<b><u>DIRECT TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
03/31/2018	FILLMORE, PAULA	JNL PERSPECTIVE II 04/14	74,579.42	31.07	90.0	27.96	0.00	27.96
03/31/2018	ADE, JAMES	JNL PERSPECTIVE II 04/14	36,275.57	15.11	90.0	13.60	0.00	13.60
03/31/2018	DRAPER, RUTH	JNL PERSPECTIVE II 04/14	12,769.16	5.32	90.0	4.79	0.00	4.79
03/31/2018	FILLMORE, PAULA	JNL PERSPECTIVE II 04/14	133,141.32	55.48	90.0	49.93	0.00	49.93
03/31/2018	MARCH, VICKIE	JNL PERSPECTIVE II 04/14	22,911.76	9.55	90.0	8.60	0.00	8.60
03/31/2018	PARKER, MICHELLE	JNL PERSPECTIVE II 04/14	5,564.99	2.32	90.0	2.09	0.00	2.09
03/31/2018	PARKER, KEVIN	JNL PERSPECTIVE II 04/14	5,569.50	2.32	90.0	2.09	0.00	2.09
03/31/2018	ASHBAUGH, ROBERT	JNL PERSPECTIVE II 05/05	341,837.97	142.43	90.0	128.19	0.00	128.19
03/31/2018	MILLER, ALAN	JNL PERSPECTIVE II 05/05	32,997.60	13.75	90.0	12.38	0.00	12.38
03/31/2018	BERNATH, THOMAS	JNL PERSPECTIVE II 05/05	8,329.12	3.47	90.0	3.12	0.00	3.12
03/31/2018	PLESKO-BERNATH, CYNTHIA	JNL PERSPECTIVE II 05/05	8,934.15	3.72	90.0	3.35	0.00	3.35
03/31/2018	SCHNEIDER, DAWN	JNL PERSPECTIVE II 05/05	29,134.02	12.14	90.0	10.93	0.00	10.93
03/31/2018	DEBOER, DIANA	JNL PERSPECTIVE II 05/05	57,430.29	23.93	90.0	21.54	0.00	21.54
03/31/2018	COZIK, MICHELLE	JNL PERSPECTIVE II 05/05	11,457.14	4.77	90.0	4.29	0.00	4.29
03/31/2018	NETHAWAY, BARBARA	JNL PERSPECTIVE II 05/05	32,111.05	13.38	90.0	12.04	0.00	12.04
03/31/2018	AUSTIN, CHARLENE	JNL PERSPECTIVE II 05/05	33,328.30	13.89	90.0	12.50	0.00	12.50
03/31/2018	BUKOVCIK, DANIEL	JNL PERSPECTIVE II 05/05	179,453.34	74.77	90.0	67.29	0.00	67.29
03/31/2018	KOERNER, NANCY	JNL PERSPECTIVE II 05/05	101,156.07	42.15	90.0	37.94	0.00	37.94
03/31/2018	BUKOVCIK, GAVIN	JNL PERSPECTIVE II 05/05	51,702.07	21.54	90.0	19.39	0.00	19.39
03/31/2018	BOETTCHER, BRETT	JNL PERSPECTIVE II 05/05	2,726.94	1.14	90.0	1.03	0.00	1.03
03/31/2018	BOETTCHER, BRETT	JNL PERSPECTIVE II 05/05	19,405.29	8.09	90.0	7.28	0.00	7.28
03/31/2018	BATORA, DELORES	JNL PERSPECTIVE II 05/05	30,206.65	12.59	90.0	11.33	0.00	11.33
03/31/2018	STOCKING, RODNEY	JNL PERSPECTIVE II 05/05	297,665.90	124.03	90.0	111.63	0.00	111.63
03/31/2018	MOORE, DONALD	JNL PERSPECTIVE II 05/05	13,365.91	5.57	90.0	5.01	0.00	5.01
03/31/2018	PALEN, LINDA	JNL PERSPECTIVE II 05/05	21,343.00	8.89	90.0	8.00	0.00	8.00
03/31/2018	HERBLET, SCOTT	JNL PERSPECTIVE II 05/05	33,945.43	14.14	90.0	12.73	0.00	12.73
03/31/2018	DEVEREAUX, DARLENE	JNL PERSPECTIVE II 05/05	48,732.96	20.31	90.0	18.28	0.00	18.28
03/31/2018	MEDINA, CESAR	JNL PERSPECTIVE II 05/05	45,985.43	19.16	90.0	17.24	0.00	17.24
03/31/2018	BESKO, DIRK	JNL PERSPECTIVE II 05/05	10,951.60	4.56	90.0	4.10	0.00	4.10
03/31/2018	BESKO, DIRK	JNL PERSPECTIVE II 05/05	114,724.74	47.80	90.0	43.02	0.00	43.02
03/31/2018	LATZ, SONYA	JNL PERSPECTIVE II 05/05	5,442.97	2.27	90.0	2.04	0.00	2.04
03/31/2018	HARROW, WENDY	JNL PERSPECTIVE II 05/05	4,070.07	1.70	90.0	1.53	0.00	1.53
03/31/2018	BISHOP, DAVID	JNL PERSPECTIVE II 05/05	62,960.55	26.23	90.0	23.61	0.00	23.61

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<b><u>DIRECT TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
03/31/2018	O'BERRY, MICHAEL	JNL PERSPECTIVE II 05/05	186,337.84	77.64	90.0	69.88	0.00	69.88
03/31/2018	WINKLER, JOHN	JNL PERSPECTIVE II 05/05	416,611.37	173.59	90.0	156.23	0.00	156.23
03/31/2018	HOOKER, LINDA	JNL PERSPECTIVE II 05/05	130,031.31	54.18	90.0	48.76	0.00	48.76
03/31/2018	BISHOP, DAVID	JNL PERSPECTIVE II 05/05	23,127.94	9.64	90.0	8.68	0.00	8.68
03/31/2018	DARLING, GARY	JNL PERSPECTIVE II 05/05	139,890.67	58.29	90.0	52.46	0.00	52.46
03/31/2018	GALECKA, CYRIL	JNL PERSPECTIVE II 05/05	133,850.22	55.77	90.0	50.19	0.00	50.19
03/31/2018	BURNS, KAREN	JNL PERSPECTIVE II 05/05	157,892.86	65.79	90.0	59.21	0.00	59.21
03/31/2018	COOK, DONALD	JNL PERSPECTIVE II 05/05	4,270.82	1.78	90.0	1.60	0.00	1.60
03/31/2018	GREEN, STEVE	JNL PERSPECTIVE II 05/05	59,190.36	24.66	90.0	22.19	0.00	22.19
03/31/2018	HECKMAN, RUSSELL	JNL PERSPECTIVE II 05/05	95,950.11	39.98	90.0	35.98	0.00	35.98
03/31/2018	HECKMAN, VICKI	JNL PERSPECTIVE II 05/05	5,793.22	2.41	90.0	2.17	0.00	2.17
03/31/2018	HECKMAN, VICKI	JNL PERSPECTIVE II 05/05	226,281.78	94.28	90.0	84.85	0.00	84.85
03/31/2018	VINCENT, DAVID	JNL PERSPECTIVE II 05/05	4,235.96	1.76	90.0	1.58	0.00	1.58
03/31/2018	VINCENT, JAMIE	JNL PERSPECTIVE II 05/05	20,505.10	8.54	90.0	7.69	0.00	7.69
03/31/2018	BERNATH, THOMAS	JNL PERSPECTIVE II 05/05	16,776.24	6.99	90.0	6.29	0.00	6.29
03/31/2018	KANTHE, LINDA	JNL PERSPECTIVE II 05/05	66,118.39	27.55	90.0	24.80	0.00	24.80
03/31/2018	COOK, JANET	JNL PERSPECTIVE II 05/05	59,705.95	24.88	90.0	22.39	0.00	22.39
03/31/2018	COOK, DONALD	JNL PERSPECTIVE II 05/05	148,347.99	61.81	90.0	55.63	0.00	55.63
03/31/2018	ADE, MARIE	JNL PERSPECTIVE II 05/05	52,679.83	21.95	90.0	19.76	0.00	19.76
03/31/2018	COOK, DONALD	JNL PERSPECTIVE II 05/05	103,885.95	43.29	90.0	38.96	0.00	38.96
03/31/2018	BUKOVCIK, SUSAN	JNL PERSPECTIVE II 05/05	15,586.86	6.49	90.0	5.84	0.00	5.84
03/31/2018	BUKOVCIK, DANIEL	JNL PERSPECTIVE II 05/05	16,107.25	6.71	90.0	6.04	0.00	6.04
03/31/2018	ATKINS, RONALD	JNL PERSPECTIVE II 05/05	60,626.20	25.26	90.0	22.73	0.00	22.73
03/31/2018	MCCABE, DAVID	JNL PERSPECTIVE II 05/05	84,018.02	35.01	90.0	31.51	0.00	31.51
03/31/2018	SMITH, DOUGLAS	JNL PERSPECTIVE II 05/05	10,647.94	4.44	90.0	4.00	0.00	4.00
03/31/2018	BUSH, VICTORIA	JNL PERSPECTIVE II 05/05	28,586.21	11.91	90.0	10.72	0.00	10.72
03/31/2018	COSCARELLI, ARTHUR	JNL PERSPECTIVE II 05/05	14,618.93	6.09	90.0	5.48	0.00	5.48
03/31/2018	BERNATH, THOMAS	JNL PERSPECTIVE II 05/05	142,220.21	59.26	90.0	53.33	0.00	53.33
03/31/2018	FEDEWA, NEIL	JNL PERSPECTIVE II 05/05	11,975.20	4.99	90.0	4.49	0.00	4.49
03/31/2018	PALEN, LINDA	JNL PERSPECTIVE II 05/05	166,535.61	69.39	90.0	62.45	0.00	62.45
03/31/2018	CONKLIN, SANDRA	JNL PERSPECTIVE II 05/05	13,651.19	5.69	90.0	5.12	0.00	5.12
03/31/2018	CONKLIN, DOUG	JNL PERSPECTIVE II 05/05	58,837.20	24.52	90.0	22.07	0.00	22.07
03/31/2018	ATKINS, RONALD	JNL PERSPECTIVE II 05/05	7,018.14	2.92	90.0	2.63	0.00	2.63

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<b><u>DIRECT TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
03/31/2018	ATKINS, DEB	JNL PERSPECTIVE II 05/05	7,984.36	3.33	90.0	3.00	0.00	3.00
03/31/2018	ATKINS, RONALD	JNL PERSPECTIVE II 05/05	101,542.17	42.31	90.0	38.08	0.00	38.08
03/31/2018	KURN CZ, KIMBERLY	JNL PERSPECTIVE II 05/05	838.79	0.35	90.0	0.32	0.00	0.32
03/31/2018	MASSA, RODGER	JNL PERSPECTIVE II 05/05	92,563.43	38.57	90.0	34.71	0.00	34.71
03/31/2018	WEISMILLER, SANDRA	JNL PERSPECTIVE II 05/05	953,827.61	397.43	90.0	357.69	0.00	357.69
03/31/2018	BYWATER, SHEILA	JNL PERSPECTIVE II 05/05	302,067.58	125.86	90.0	113.27	0.00	113.27
03/31/2018	PLOWMAN, DONNA	JNL PERSPECTIVE II 05/05	40,867.77	17.03	90.0	15.33	0.00	15.33
03/31/2018	BUKOVCIK, SUSAN	JNL PERSPECTIVE II 05/05	82,533.47	34.39	90.0	30.95	0.00	30.95
03/31/2018	BUKOVCIK, SUSAN	JNL PERSPECTIVE II 05/05	71,726.24	29.89	90.0	26.90	0.00	26.90
03/31/2018	BUKOVCIK, DANIEL	JNL PERSPECTIVE II 05/05	69,732.01	29.06	90.0	26.15	0.00	26.15
03/31/2018	RADEMACHER, SUZANNE	JNL PERSPECTIVE II 05/05	61,100.36	25.46	90.0	22.91	0.00	22.91
03/31/2018	RADEMACHER, RICKEY	JNL PERSPECTIVE II 05/05	61,100.37	25.46	90.0	22.91	0.00	22.91
03/31/2018	DARLING, KIMBERLY	JNL PERSPECTIVE II 05/05	40,620.78	16.93	90.0	15.24	0.00	15.24
03/31/2018	EVANS, ROGER	JNL PERSPECTIVE II 05/05	42,527.02	17.72	90.0	15.95	0.00	15.95
03/31/2018	BARKS, ERRON	JNL PERSPECTIVE II 05/05	32,246.32	13.44	90.0	12.10	0.00	12.10
03/31/2018	BARKS, MARIE	JNL PERSPECTIVE II 05/05	41,484.50	17.29	90.0	15.56	0.00	15.56
03/31/2018	BARKS, ERRON	JNL PERSPECTIVE II 05/05	52,042.48	21.68	90.0	19.51	0.00	19.51
03/31/2018	BARKS, ERRON	JNL PERSPECTIVE II 05/05	328,739.68	136.97	90.0	123.27	0.00	123.27
03/31/2018	BARKS, MARIE	JNL PERSPECTIVE II 05/05	52,042.48	21.68	90.0	19.51	0.00	19.51
03/31/2018	FINCH, ARLENE	JNL PERSPECTIVE II 05/05	18,455.04	7.69	90.0	6.92	0.00	6.92
03/31/2018	BUKOVCIK, DANIEL	JNL PERSPECTIVE II 05/05	84,148.90	35.06	90.0	31.55	0.00	31.55
03/31/2018	ALLEN, DONNA	JNL PERSPECTIVE II 05/05	8,324.78	3.47	90.0	3.12	0.00	3.12
03/31/2018	O'BERRY, CHARLES	JNL PERSPECTIVE II 05/05	105,254.55	43.86	90.0	39.47	0.00	39.47
03/31/2018	RAMIREZ, JOAN	JNL PERSPECTIVE II 05/05	58,097.32	24.21	90.0	21.79	0.00	21.79
03/31/2018	SWENSON, AMY	JNL PERSPECTIVE II 05/05	11,537.13	4.81	90.0	4.33	0.00	4.33
03/31/2018	SWENSON, ERIC	JNL PERSPECTIVE II 05/05	9,792.67	4.08	90.0	3.67	0.00	3.67
03/31/2018	SWENSON, ERIC	JNL PERSPECTIVE II 05/05	5,952.30	2.48	90.0	2.23	0.00	2.23
03/31/2018	FOLTZ, TIMOTHY	JNL PERSPECTIVE II 05/05	6,751.50	2.81	90.0	2.53	0.00	2.53
03/31/2018	MOORE, MARC	JNL PERSPECTIVE II 05/05	407.98	0.17	90.0	0.15	0.00	0.15
03/31/2018	BEALS, TIMOTHY	JNL PERSPECTIVE II 05/05	32,791.28	13.66	90.0	12.29	0.00	12.29
03/31/2018	LEN, JURLINE	JNL PERSPECTIVE II 05/05	117,371.69	48.90	90.0	44.01	0.00	44.01
03/31/2018	LEN, JURLINE	JNL PERSPECTIVE II 05/05	169,479.52	70.62	90.0	63.56	0.00	63.56
03/31/2018	HAZLE, JOHN	JNL PERSPECTIVE II 05/05	12,910.11	5.38	90.0	4.84	0.00	4.84

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<b><u>DIRECT TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
03/31/2018	HARMON, RICHARD	JNL PERSPECTIVE II 05/05	151,781.28	63.24	90.0	56.92	0.00	56.92
03/31/2018	KUS, DONNA	JNL PERSPECTIVE II 05/05	109,276.95	45.53	90.0	40.98	0.00	40.98
03/31/2018	DARLING, TARIN	JNL PERSPECTIVE II 05/05	5,376.53	2.24	90.0	2.02	0.00	2.02
03/31/2018	MILLER, PHILLIP	JNL PERSPECTIVE II 05/05	1,115.37	0.46	90.0	0.41	0.00	0.41
03/31/2018	MILLER, VIVIAN	JNL PERSPECTIVE II 05/05	5,577.93	2.32	90.0	2.09	0.00	2.09
03/31/2018	UNTERBRINK, PAUL	JNL PERSPECTIVE II 05/05	120,251.08	50.10	90.0	45.09	0.00	45.09
03/31/2018	BLAIN, VICKIE	JNL PERSPECTIVE II 05/05	82,559.91	34.40	90.0	30.96	0.00	30.96
03/31/2018	BLAIN, VICKIE	JNL PERSPECTIVE II 05/05	77,399.68	32.25	90.0	29.03	0.00	29.03
03/31/2018	SIEFFERT, JUDITH	JNL PERSPECTIVE II 05/05	511,081.78	212.95	90.0	191.66	0.00	191.66
03/31/2018	PAKSI, JOYCE	JNL PERSPECTIVE II 05/05	14,772.18	6.16	90.0	5.54	0.00	5.54
03/31/2018	PAKSI, JOYCE	JNL PERSPECTIVE II 05/05	97,702.07	40.71	90.0	36.64	0.00	36.64
03/31/2018	PAKSI, ROBERT	JNL PERSPECTIVE II 05/05	15,338.21	6.39	90.0	5.75	0.00	5.75
03/31/2018	PAKSI, ROBERT	JNL PERSPECTIVE II 05/05	40,749.11	16.98	90.0	15.28	0.00	15.28
03/31/2018	STUTZMAN, KAREN	JNL PERSPECTIVE II 05/05	41,582.96	17.33	90.0	15.60	0.00	15.60
03/31/2018	SWANCHARA, KIM	JNL PERSPECTIVE II 05/05	45,049.95	18.77	90.0	16.89	0.00	16.89
03/31/2018	SWANCHARA, BEN	JNL PERSPECTIVE II 05/05	45,049.95	18.77	90.0	16.89	0.00	16.89
03/31/2018	BATORA, DELORES	JNL PERSPECTIVE II 05/05	173,261.84	72.19	90.0	64.97	0.00	64.97
03/31/2018	DUNSMORE, CAROL	JNL PERSPECTIVE II 05/05	115,613.60	48.17	90.0	43.35	0.00	43.35
03/31/2018	HOGAN, JOSEPH	JNL PERSPECTIVE II 05/05	257,669.42	107.36	90.0	96.62	0.00	96.62
03/31/2018	STEHLIK, FRANCES	JNL PERSPECTIVE II 05/05	108,859.73	45.36	90.0	40.82	0.00	40.82
03/31/2018	STEHLIK, FRANCES	JNL PERSPECTIVE II 05/05	34,649.31	14.44	90.0	13.00	0.00	13.00
03/31/2018	WHALEY JR, RICHARD	JNL PERSPECTIVE II 05/05	45,909.07	19.13	90.0	17.22	0.00	17.22
03/31/2018	GOOSEN, JEROME	JNL PERSPECTIVE II 05/05	14,964.88	6.24	90.0	5.62	0.00	5.62
03/31/2018	BAILEY, THOMAS	JNL PERSPECTIVE II 05/05	9,777.56	4.07	90.0	3.66	0.00	3.66
03/31/2018	BAILEY, THOMAS	JNL PERSPECTIVE II 05/05	112,564.15	46.90	90.0	42.21	0.00	42.21
03/31/2018	BAILEY, WALLACE	JNL PERSPECTIVE II 05/05	177,299.71	73.87	90.0	66.48	0.00	66.48
03/31/2018	BAILEY, SUSAN	JNL PERSPECTIVE II 05/05	26,646.49	11.10	90.0	9.99	0.00	9.99
03/31/2018	HOGAN, JOSEPH	JNL PERSPECTIVE II 05/05	42,797.26	17.83	90.0	16.05	0.00	16.05
03/31/2018	WOODMAN, ROBERT	JNL PERSPECTIVE II 05/05	86,838.08	36.18	90.0	32.56	0.00	32.56
03/31/2018	COCKRUM, MARK	JNL PERSPECTIVE II 05/05	76,880.60	28.83	90.0	25.95	0.00	25.95
03/31/2018	HOGAN, JOSEPH	JNL PERSPECTIVE II 05/05	135,633.62	56.51	90.0	50.86	0.00	50.86
03/31/2018	FOX, JAMES	JNL PERSPECTIVE II 05/05	158,597.26	66.08	90.0	59.47	0.00	59.47
03/31/2018	PERRY, GREGORY	JNL PERSPECTIVE II 05/05	46,529.28	19.39	90.0	17.45	0.00	17.45

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<b><u>DIRECT TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
03/31/2018	HOUSE, MATTHEW	JNL PERSPECTIVE II 05/05	14,629.35	6.10	90.0	5.49	0.00	5.49
03/31/2018	SMALLDON, JANET	JNL PERSPECTIVE II 05/05	52,002.64	21.67	90.0	19.50	0.00	19.50
03/31/2018	FABER, KATHRYN	JNL PERSPECTIVE II 05/05	36,952.24	15.40	90.0	13.86	0.00	13.86
03/31/2018	BUKOVCIK, RONALD	JNL PERSPECTIVE II 05/05	516,271.80	215.11	90.0	193.60	0.00	193.60
03/31/2018	BARTON, EVA	JNL PERSPECTIVE II 05/05	19,416.64	8.09	90.0	7.28	0.00	7.28
03/31/2018	THELEN, NEIL	JNL PERSPECTIVE II 05/05	204,493.41	85.21	90.0	76.69	0.00	76.69
03/31/2018	CONRAD, DOUGLAS	JNL PERSPECTIVE II 05/05	34,464.19	14.36	90.0	12.92	0.00	12.92
03/31/2018	MARTIN, SCOTT	JNL PERSPECTIVE II 05/05	65,490.97	27.29	90.0	24.56	0.00	24.56
03/31/2018	ROOF, ANNA	JNL PERSPECTIVE II 05/05	193,929.08	80.80	90.0	72.72	0.00	72.72
03/31/2018	ROBERTS, MONICA	JNL PERSPECTIVE II 05/05	6,903.44	2.88	90.0	2.59	0.00	2.59
03/31/2018	DOYLE, DENNIS	JNL PERSPECTIVE II 05/05	49,568.79	20.65	90.0	18.59	0.00	18.59
03/31/2018	SCHRAUBEN, HOLLY	JNL PERSPECTIVE II 05/05	4,290.29	1.79	90.0	1.61	0.00	1.61
03/31/2018	BURNS, KAREN	JNL PERSPECTIVE II 05/05	28,703.25	11.96	90.0	10.76	0.00	10.76
03/31/2018	PEASE, STEVEN	JNL PERSPECTIVE II 05/05	59,349.47	24.73	90.0	22.26	0.00	22.26
03/31/2018	THORNBURG, JANET	JNL PERSPECTIVE II 05/05	81,917.84	34.13	90.0	30.72	0.00	30.72
03/31/2018	BAILEY, WALLACE	JNL PERSPECTIVE II 05/05	46,095.49	19.21	90.0	17.29	0.00	17.29
03/31/2018	SCHULTZ, GARY	JNL PERSPECTIVE II 05/05	6,263.55	2.61	90.0	2.35	0.00	2.35
03/31/2018	RITZ, VICKI	JNL PERSPECTIVE II 05/05	22,905.11	9.54	90.0	8.59	0.00	8.59
03/31/2018	KIEFFER, DUSTIN	JNL PERSPECTIVE II 05/05	15,677.59	6.53	90.0	5.88	0.00	5.88
03/31/2018	BAILEY, WALLACE	JNL PERSPECTIVE II 05/05	38,077.78	15.87	90.0	14.28	0.00	14.28
03/31/2018	THORNBURG, RICHARD	JNL PERSPECTIVE II 05/05	282,207.43	117.59	90.0	105.83	0.00	105.83
03/31/2018	MEADOWS, SANDRA	JNL PERSPECTIVE II 05/05	263,475.63	109.78	90.0	98.80	0.00	98.80
03/31/2018	BERNATH, THOMAS	JNL PERSPECTIVE II 05/05	8,033.92	3.35	90.0	3.02	0.00	3.02
03/31/2018	DANIEL, JOHN	JNL PERSPECTIVE II 05/05	51,889.90	21.62	90.0	19.46	0.00	19.46
03/31/2018	WROBEL, GARY	JNL PERSPECTIVE II 05/05	405,291.09	168.87	90.0	151.98	0.00	151.98
03/31/2018	ZUSSMAN, KELLI	JNL PERSPECTIVE II 05/05	452,181.04	188.41	90.0	169.57	0.00	169.57
03/31/2018	EVANS, ROGER	JNL PERSPECTIVE II 05/05	9,342.65	3.89	90.0	3.50	0.00	3.50
03/31/2018	EVANS, ROGER	JNL PERSPECTIVE II 05/05	53,102.64	22.13	90.0	19.92	0.00	19.92
03/31/2018	LEIBY, PAMELA	JNL PERSPECTIVE II 05/05	92,488.15	38.54	90.0	34.69	0.00	34.69
03/31/2018	LEIBY, PAMELA	JNL PERSPECTIVE II 05/05	29,108.75	12.13	90.0	10.92	0.00	10.92
03/31/2018	SCHMITT, WILLIAM	JNL PERSPECTIVE II 05/05	30,769.43	12.82	90.0	11.54	0.00	11.54
03/31/2018	SCHMITT, KELLEY	JNL PERSPECTIVE II 05/05	15,700.39	6.54	90.0	5.89	0.00	5.89
03/31/2018	EKEL, MARY	JNL PERSPECTIVE II 05/05	10,205.66	4.25	90.0	3.83	0.00	3.83

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<b><u>DIRECT TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
03/31/2018	SHETTLER, CARL	JNL PERSPECTIVE II 05/05	2,960.61	1.23	90.0	1.11	0.00	1.11
03/31/2018	NUTTER, JACK	JNL PERSPECTIVE II 05/05	182,992.83	76.25	90.0	68.63	0.00	68.63
03/31/2018	HUHN, JUDY	JNL PERSPECTIVE II 05/05	124,986.27	52.08	90.0	46.87	0.00	46.87
03/31/2018	DOUBRAVA, STACY	JNL PERSPECTIVE II 05/05	259,986.66	108.33	90.0	97.50	0.00	97.50
03/31/2018	CAIRNS, SCOTT	JNL PERSPECTIVE II 05/05	174,780.96	72.83	90.0	65.55	0.00	65.55
03/31/2018	RADMACHER, ROGER	JNL PERSPECTIVE II 05/05	240,472.58	100.20	90.0	90.18	0.00	90.18
03/31/2018	MASSA, RODGER	JNL PERSPECTIVE II 05/05	3,313.60	1.38	90.0	1.24	0.00	1.24
03/31/2018	PAKSI, JAMES	JNL PERSPECTIVE II 05/05	212,665.25	88.61	90.0	79.75	0.00	79.75
03/31/2018	MILLER, VIVIAN	JNL PERSPECTIVE II 05/05	65,127.23	27.14	90.0	24.43	0.00	24.43
03/31/2018	STANLEY, REGINA	JNL PERSPECTIVE II 05/05	100,217.88	41.76	90.0	37.58	0.00	37.58
03/31/2018	NORDER, MARSHA	JNL PERSPECTIVE II 05/05	27,907.69	11.63	90.0	10.47	0.00	10.47
03/31/2018	COPESE, TAMERA	JNL PERSPECTIVE II 05/05	52,435.92	21.85	90.0	19.67	0.00	19.67
03/31/2018	WINTERS, JODI	JNL PERSPECTIVE II 05/05	18,980.89	7.91	90.0	7.12	0.00	7.12
03/31/2018	ASHBAUGH, ROBERT	JNL PERSPECTIVE II 05/05	20,461.60	8.53	90.0	7.68	0.00	7.68
03/31/2018	BURKETT SR, RICHARD	JNL PERSPECTIVE II 05/05	3,523.30	1.47	90.0	1.32	0.00	1.32
03/31/2018	HAZLE, JAYDEN	JNL PERSPECTIVE II 05/05	9,132.55	3.81	90.0	3.43	0.00	3.43
03/31/2018	STOLL, MARY	JNL PERSPECTIVE II 05/05	3,888.78	1.62	90.0	1.46	0.00	1.46
03/31/2018	ARTHUR, LOYAL	JNL PERSPECTIVE II 05/05	242,909.87	101.21	90.0	91.09	0.00	91.09
03/31/2018	FOX, JAMES	JNL PERSPECTIVE II 05/05	31,313.33	13.05	90.0	11.75	0.00	11.75
03/31/2018	SMALEC, CARLA	JNL PERSPECTIVE II 05/05	118,842.23	49.52	90.0	44.57	0.00	44.57
03/31/2018	HEATHMAN, DAWN	JNL PERSPECTIVE II 05/05	85,677.48	35.70	90.0	32.13	0.00	32.13
03/31/2018	RAMIREZ, NICOLAS	JNL PERSPECTIVE II 05/05	284,286.25	118.45	90.0	106.61	0.00	106.61
03/31/2018	WALTER, SHIRLEY	JNL PERSPECTIVE II 05/05	77,428.67	32.26	90.0	29.03	0.00	29.03
03/31/2018	WALTER, ROBERT	JNL PERSPECTIVE II 05/05	43,530.49	18.14	90.0	16.33	0.00	16.33
03/31/2018	WALTER, ROBERT	JNL PERSPECTIVE II 05/05	153,056.10	63.77	90.0	57.39	0.00	57.39
03/31/2018	WALTER, SHIRLEY	JNL PERSPECTIVE II 05/05	3,822.88	1.59	90.0	1.43	0.00	1.43
03/31/2018	WALTER, SHIRLEY	JNL PERSPECTIVE II 05/05	44,560.40	18.57	90.0	16.71	0.00	16.71
03/31/2018	WALTER, ROBERT	JNL PERSPECTIVE II 05/05	3,859.82	1.61	90.0	1.45	0.00	1.45
03/31/2018	LENON, DAWN	JNL PERSPECTIVE II 05/05	252,410.99	105.17	90.0	94.65	0.00	94.65
03/31/2018	DEVEREAUX, ANDREW	JNL PERSPECTIVE II 05/05	22,910.74	9.55	90.0	8.60	0.00	8.60
03/31/2018	MCCREERY, RODNEY	JNL PERSPECTIVE II 05/05	24,630.74	10.26	90.0	9.23	0.00	9.23
03/31/2018	DEVEREAUX, DARLENE	JNL PERSPECTIVE II 05/05	3,567.18	1.49	90.0	1.34	0.00	1.34
03/31/2018	CALVERLEY, ROBERT	JNL PERSPECTIVE II 05/05	140,102.37	58.38	90.0	52.54	0.00	52.54

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<b><u>DIRECT TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
03/31/2018	WINKLER, DAVID	JNL PERSPECTIVE II 05/05	114,133.54	47.56	90.0	42.80	0.00	42.80
03/31/2018	BATES, JAMES	JNL PERSPECTIVE II 05/05	223,862.79	93.28	90.0	83.95	0.00	83.95
03/31/2018	BOETTCHER, DAWN	JNL PERSPECTIVE II 05/05	22,579.21	9.41	90.0	8.47	0.00	8.47
03/31/2018	RITTER, DEVONA	JNL PERSPECTIVE II 05/05	25,232.40	10.51	90.0	9.46	0.00	9.46
04/02/2018	COSCARELLI, ARTHUR	JNL PERSPECTIVE II 05/05	50.00	2.63	90.0	2.37	0.00	2.37
04/02/2018	HAZLE, JAYDEN	JNL PERSPECTIVE II 05/05	100.00	5.25	90.0	4.73	0.00	4.73
04/05/2018	SCHNEIDER, DAWN	JNL PERSPECTIVE II 05/05	100.00	5.25	90.0	4.73	0.00	4.73
04/06/2018	DARLING, KIMBERLY	JNL PERSPECTIVE II 05/05	6,500.00	341.25	90.0	307.13	0.00	307.13
04/09/2018	PALEN, LINDA	JNL PERSPECTIVE II 05/05	6,500.00	341.25	90.0	307.13	0.00	307.13
03/31/2018	MARTENS, KEVIN	JNL PERSPECTIVE II 10/04	55,494.13	23.12	90.0	20.81	0.00	20.81
* VARIABLE ANNUITIES SUBTOTAL *			<b>\$24,959,526.75</b>	<b>\$11,068.43</b>		<b>\$9,961.67</b>	<b>\$0.00</b>	<b>\$9,961.67</b>
<b><u>PRODUCT CATEGORY: VARIABLE UNIVERSAL LIFE</u></b>								
03/27/2018	KIRBY, NICOLE	LBL VUL	99.06	31.70	90.0	28.53	0.00	28.53
03/27/2018	KIRBY, NICOLE	LBL VUL	5.94	1.90	90.0	1.71	0.00	1.71
03/27/2018	KIRBY, NICOLE	LBL VUL	64.15	20.53	90.0	18.48	0.00	18.48
03/27/2018	KIRBY, NICOLE	LBL VUL	3.85	1.23	90.0	1.11	0.00	1.11
* VARIABLE UNIVERSAL LIFE SUBTOTAL *			<b>\$173.00</b>	<b>\$55.36</b>		<b>\$49.83</b>	<b>\$0.00</b>	<b>\$49.83</b>
<b><u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u></b>								
/ /	BAESE, MARY BETH	HARTFORD BALANCED A	0.00	0.18	90.0	0.16	0.00	0.16
/ /	DARLING, KIMBERLY	HARTFORD BALANCED A	0.00	0.18	90.0	0.16	0.00	0.16
/ /	FOX, KERRI	HARTFORD BALANCED A	0.00	0.23	90.0	0.21	0.00	0.21
/ /	KIEFFER, DUSTIN	HARTFORD BALANCED ALLOCATION A	0.00	8.27	90.0	7.44	0.00	7.44
/ /	KIEFFER, KIRA	HARTFORD BALANCED ALLOCATION A	0.00	9.31	90.0	8.38	0.00	8.38
/ /	EVANS, ROGER	HARTFORD BALANCED ALLOCATION A	0.00	9.49	90.0	8.54	0.00	8.54
/ /	RADEMACHER, RICKEY	HARTFORD BALANCED ALLOCATION A	0.00	2.16	90.0	1.94	0.00	1.94
/ /	KIEFFER, PATRICIA	HARTFORD BALANCED ALLOCATION A	0.00	41.67	90.0	37.50	0.00	37.50
/ /	HASSE, RONALD	HARTFORD CAPITAL APP II A	0.00	2.27	90.0	2.04	0.00	2.04
/ /	HILTON, CYNTHIA	HARTFORD CAPITAL APP II A	0.00	4.22	90.0	3.80	0.00	3.80
/ /	BUKOVCIK, DANIEL	HARTFORD CAPITAL APP II A	0.00	8.42	90.0	7.58	0.00	7.58
/ /	THELEN, TODD	HARTFORD CAPITAL APP II A	0.00	0.48	90.0	0.43	0.00	0.43
/ /	THELEN, ROSANNE	HARTFORD CAPITAL APP II A	0.00	0.89	90.0	0.80	0.00	0.80
/ /	HILTON, CYNTHIA	HARTFORD CAPITAL APPRECIATION A	0.00	5.48	90.0	4.93	0.00	4.93

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<b><u>DIRECT TRANSACTIONS</u></b>								
<b>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</b>								
/ /	BUKOVCIK, DANIEL	HARTFORD CAPITAL APPRECIATION A	0.00	28.42	90.0	25.58	0.00	25.58
/ /	BAESE, MARY BETH	HARTFORD CAPITAL APPRECIATION A	0.00	2.33	90.0	2.10	0.00	2.10
/ /	PRICE, SARAH	HARTFORD CAPITAL APPRECIATION A	0.00	1.01	90.0	0.91	0.00	0.91
/ /	ZUNIGA, AMANDA	HARTFORD CAPITAL APPRECIATION A	0.00	15.89	90.0	14.30	0.00	14.30
/ /	HALFMAN, BRENDA	HARTFORD CAPITAL APPRECIATION A	0.00	0.57	90.0	0.51	0.00	0.51
/ /	THORNBURG, FREDERICK	HARTFORD CAPITAL APPRECIATION A	0.00	4.68	90.0	4.21	0.00	4.21
/ /	COOLEY, MARK	HARTFORD CAPITAL APPRECIATION A	0.00	0.25	90.0	0.23	0.00	0.23
/ /	DOUBRAVA, THOMAS	HARTFORD CAPITAL APPRECIATION A	0.00	1.21	90.0	1.09	0.00	1.09
/ /	RICHARDS, DEVIN	HARTFORD DISCIPLINED EQUITY A	0.00	2.83	90.0	2.55	0.00	2.55
/ /	FEDEWA, MICHAEL	HARTFORD DISCIPLINED EQUITY A	0.00	3.22	90.0	2.90	0.00	2.90
/ /	HILTON, CYNTHIA	HARTFORD DIVIDEND & GROWTH A	0.00	6.42	90.0	5.78	0.00	5.78
/ /	RICHARDS, AMBER	HARTFORD DIVIDEND & GROWTH A	0.00	1.26	90.0	1.13	0.00	1.13
/ /	RICHARDS, AMBER	HARTFORD DIVIDEND & GROWTH A	0.00	0.92	90.0	0.83	0.00	0.83
/ /	WEISMILLER, MARK	HARTFORD DIVIDEND & GROWTH A	0.00	3.57	90.0	3.21	0.00	3.21
/ /	LADISKI, BROOKE	HARTFORD DIVIDEND & GROWTH A	0.00	0.62	90.0	0.56	0.00	0.56
/ /	WEISMILLER, MARK	HARTFORD DIVIDEND & GROWTH A	0.00	1.89	90.0	1.70	0.00	1.70
/ /	WEISMILLER, KELSEY	HARTFORD DIVIDEND & GROWTH A	0.00	0.53	90.0	0.48	0.00	0.48
/ /	THORNBURG, FREDERICK	HARTFORD DIVIDEND & GROWTH A	0.00	7.12	90.0	6.41	0.00	6.41
/ /	FEDEWA, MICHAEL	HARTFORD DIVIDEND & GROWTH A	0.00	3.80	90.0	3.42	0.00	3.42
/ /	THELEN, TODD	HARTFORD DIVIDEND & GROWTH A	0.00	1.33	90.0	1.20	0.00	1.20
/ /	THELEN, ROSANNE	HARTFORD DIVIDEND & GROWTH A	0.00	2.50	90.0	2.25	0.00	2.25
/ /	BUKOVCIK/SEP, WILLIAM	HARTFORD GROWTH OPP A	0.00	2.05	90.0	1.85	0.00	1.85
/ /	SCHLIEF, MICHAEL	HARTFORD GROWTH OPP A	0.00	6.92	90.0	6.23	0.00	6.23
/ /	WOODRUFF, RONALD	HARTFORD GROWTH OPP A	0.00	3.56	90.0	3.20	0.00	3.20
/ /	SQUIRES, YVONNE	HARTFORD GROWTH OPP A	0.00	14.93	90.0	13.44	0.00	13.44
/ /	SQUIRES, LARRY	HARTFORD GROWTH OPP A	0.00	14.18	90.0	12.76	0.00	12.76
/ /	BUKOVCIK, DANIEL	HARTFORD GROWTH OPP A	0.00	73.14	90.0	65.83	0.00	65.83
/ /	BAESE, MARY BETH	HARTFORD GROWTH OPP A	0.00	0.44	90.0	0.40	0.00	0.40
/ /	LADISKI, BREANNA	HARTFORD GROWTH OPP A	0.00	1.08	90.0	0.97	0.00	0.97
/ /	BROWN, JACK	HARTFORD GROWTH OPP A	0.00	1.32	90.0	1.19	0.00	1.19
/ /	SIEFFERT, DONALD	HARTFORD GROWTH OPP A	0.00	10.45	90.0	9.41	0.00	9.41
/ /	FEDEWA, MICHAEL	HARTFORD GROWTH OPP A	0.00	1.23	90.0	1.11	0.00	1.11
/ /	BROWN, TUCKER	HARTFORD GROWTH OPP A	0.00	1.32	90.0	1.19	0.00	1.19

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<b><u>DIRECT TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u></b>								
/ /	CASLER, SUSAN	HARTFORD GROWTH OPP A	0.00	0.57	90.0	0.51	0.00	0.51
/ /	DARLING, KIMBERLY	HARTFORD GROWTH OPP A	0.00	11.35	90.0	10.22	0.00	10.22
/ /	FOX, KERRI	HARTFORD GROWTH OPP A	0.00	18.50	90.0	16.65	0.00	16.65
/ /	SIEFFERT, DONALD	HARTFORD INFLATION PLUS A	0.00	9.16	90.0	8.24	0.00	8.24
/ /	HOLCOMB, BRUCE (DCD)	HARTFORD INFLATION PLUS A	0.00	0.86	90.0	0.77	0.00	0.77
/ /	THORNBURG, FREDERICK	HARTFORD INFLATION PLUS A	0.00	3.15	90.0	2.84	0.00	2.84
/ /	BATES, JAMES	HARTFORD INFLATION PLUS A	0.00	6.28	90.0	5.65	0.00	5.65
/ /	SCOTT, FRANCES	HARTFORD INFLATION PLUS A	0.00	1.11	90.0	1.00	0.00	1.00
/ /	WEISMILLER, MARK	HARTFORD INT'L GROWTH A	0.00	2.40	90.0	2.16	0.00	2.16
/ /	WEISMILLER, MARK	HARTFORD INT'L GROWTH A	0.00	1.31	90.0	1.18	0.00	1.18
/ /	WEISMILLER, KELSEY	HARTFORD INT'L GROWTH A	0.00	0.41	90.0	0.37	0.00	0.37
/ /	RICHARDS, AMBER	HARTFORD MIDCAP VALUE A	0.00	1.93	90.0	1.74	0.00	1.74
/ /	RICHARDS, AMBER	HARTFORD MIDCAP VALUE A	0.00	1.48	90.0	1.33	0.00	1.33
/ /	BAESE, MARY BETH	HARTFORD STRATEGIC INCOME FUND A	0.00	0.31	90.0	0.28	0.00	0.28
/ /	SIEFFERT, DONALD	HARTFORD TOTAL RETURN BOND A	0.00	6.78	90.0	6.10	0.00	6.10
04/02/2018	MARTIN, LISA	PUTNAM EQUITY INCOME A	0.00	10.74	90.0	9.67	0.00	9.67
04/02/2018	BEATTIE, MARK	PUTNAM EQUITY INCOME A	0.00	11.05	90.0	9.95	0.00	9.95
04/02/2018	QUINE, JOHN	PUTNAM EQUITY INCOME A	0.00	3.39	90.0	3.05	0.00	3.05
04/02/2018	ROWLEY, CONNOR	PUTNAM GROWTH OPP A	0.00	5.71	90.0	5.14	0.00	5.14
04/02/2018	MARTIN, LISA	PUTNAM GROWTH OPP A	0.00	3.00	90.0	2.70	0.00	2.70
04/02/2018	ASH, APRIL	PUTNAM GROWTH OPP A	0.00	3.31	90.0	2.98	0.00	2.98
04/02/2018	ROWLEY, GARRICK	PUTNAM GROWTH OPP A	0.00	4.50	90.0	4.05	0.00	4.05
04/02/2018	BEATTIE, MARK	PUTNAM GROWTH OPP A	0.00	20.53	90.0	18.48	0.00	18.48
04/02/2018	MILLER, MICHAEL	PUTNAM GROWTH OPP A	0.00	24.97	90.0	22.47	0.00	22.47
04/02/2018	BUCK, JOHN	PUTNAM GROWTH OPP A	0.00	0.95	90.0	0.86	0.00	0.86
04/02/2018	GEORGE, NORMA	PUTNAM GROWTH OPP A	0.00	14.84	90.0	13.36	0.00	13.36
04/02/2018	BUKOVCIK, JANE	PUTNAM GROWTH OPP A	0.00	3.46	90.0	3.11	0.00	3.11
04/02/2018	LOYNES, JAMES	PUTNAM GROWTH OPP A	0.00	1.06	90.0	0.95	0.00	0.95
04/02/2018	BUSH, VICTORIA	PUTNAM GROWTH OPP A	0.00	1.67	90.0	1.50	0.00	1.50
04/02/2018	BUSH, VICTORIA	PUTNAM GROWTH OPP A	0.00	1.23	90.0	1.11	0.00	1.11
04/02/2018	WILSON, DUANE	PUTNAM GROWTH OPP A	0.00	11.10	90.0	9.99	0.00	9.99
04/02/2018	HERRICK, KENNETH	PUTNAM GROWTH OPP A	0.00	0.57	90.0	0.51	0.00	0.51
04/02/2018	COON, PHILIP	PUTNAM GROWTH OPP A	0.00	2.44	90.0	2.20	0.00	2.20

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<b><u>DIRECT TRANSACTIONS</u></b>								
<b>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</b>								
04/02/2018	BEATTIE, MARK	PUTNAM INTL CAPITAL OPPS-A	0.00	12.12	90.0	10.91	0.00	10.91
04/02/2018	BEATTIE, MARK	PUTNAM INVESTORS A	0.00	16.01	90.0	14.41	0.00	14.41
04/02/2018	ASH, APRIL	PUTNAM MULTI CAP GROWTH A	0.00	2.53	90.0	2.28	0.00	2.28
04/02/2018	BEATTIE, MARK	PUTNAM MULTI CAP GROWTH A	0.00	4.79	90.0	4.31	0.00	4.31
04/02/2018	WILSON, DUANE	PUTNAM MULTI CAP GROWTH A	0.00	3.30	90.0	2.97	0.00	2.97
04/02/2018	HERRICK, KENNETH	PUTNAM MULTI CAP GROWTH A	0.00	0.44	90.0	0.40	0.00	0.40
/ /	LEE, EUSTAQUIA	WVA AGGR GROWTH PORTFOLIO A	0.00	0.53	90.0	0.48	0.00	0.48
/ /	STUTZMAN, KAREN	WVA CHECKS AND BALS PORT A	0.00	0.06	90.0	0.05	0.00	0.05
/ /	STUTZMAN, KAREN	WVA CHECKS AND BALS PORT A	0.00	0.08	90.0	0.07	0.00	0.07
/ /	O'MALEY, SHIRLEY	WVA GROWTH PORTFOLIO A	0.00	0.38	90.0	0.34	0.00	0.34
/ /	O'MALEY, SHIRLEY	WVA GROWTH PORTFOLIO A	0.00	0.38	90.0	0.34	0.00	0.34
/ /	O'MALEY, SHIRLEY	WVA GROWTH PORTFOLIO A	0.00	2.30	90.0	2.07	0.00	2.07
/ /	O'MALEY, SHIRLEY	WVA GROWTH PORTFOLIO A	0.00	0.38	90.0	0.34	0.00	0.34
/ /	O'MALEY, SHIRLEY	WVA GROWTH PORTFOLIO A	0.00	0.34	90.0	0.31	0.00	0.31
/ /	MCHALLAM, MYA	WVA HARTFORD DIV AND GROWTH 529 A	0.00	13.43	90.0	12.09	0.00	12.09
/ /	STUTZMAN, KAREN	WVA HARTFORD EQTY INCOME 529 FD A	0.00	1.41	90.0	1.27	0.00	1.27
/ /	STUTZMAN, KAREN	WVA HARTFORD EQTY INCOME 529 FD A	0.00	0.37	90.0	0.33	0.00	0.33
/ /	STUTZMAN, KAREN	WVA HARTFORD EQTY INCOME 529 FD A	0.00	2.71	90.0	2.44	0.00	2.44
/ /	STUTZMAN, KAREN	WVA HARTFORD EQTY INCOME 529 FD A	0.00	0.52	90.0	0.47	0.00	0.47
<b>* MUTUAL FUND 12B1 TRAILS SUBTOTAL *</b>			<b>\$0.00</b>	<b>\$566.44</b>		<b>\$509.84</b>	<b>\$0.00</b>	<b>\$509.84</b>
<b>*** DIRECT TRANSACTIONS TOTAL ***</b>			<b>\$24,970,596.06</b>	<b>\$12,191.45</b>		<b>\$10,972.48</b>	<b>\$0.00</b>	<b>\$10,972.48</b>

**ADJUSTMENTS**

04/15/2018	*: TECHNOLOGY ALBRIDGE - LIGHT USER	0.00						-76.00
04/15/2018	*: TECHNOLOGY LASER APP	0.00						-18.00
04/15/2018	*: TECHNOLOGYAI INSIGHT	0.00						-7.00
04/15/2018	*E & O INSURANCE: CURRENT MONTH INS	0.00						-300.00
04/15/2018	*TECH: CURRENT MONTH TECH-GAVIN	0.00						-135.00
04/15/2018	*TECHNOLOGY: BASIC	0.00						-180.00

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\*\* - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount &amp; Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
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DIRECT TRANSACTIONS

PRODUCT CATEGORY: VARIABLE ANNUITIES

*** ADJUSTMENTS TOTAL ***	\$0.00	\$0.00	\$-716.00	\$0.00	\$-716.00
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BROKER COMMISSION TOTALS

Broker Transactions	\$10,972.48
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-716.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$10,256.48
Year-to-date Gross	\$68,643.32
Year-to-date Earnings	\$61,829.96

NOTES: \* - Indicates adjustment is not included in 1099 Earnings  
\*\* - Indicates adjustment is not included in Totals or Commissions  
^Date - Split Trade - full Investment Amount & Gross Commission displayed