



Concorde Investment Services, LLC

05/11/2018

Page No. 1

COMMISSION STATEMENT**May 15, 2018**NATHANIEL, K134 KUHN
612 S. Bristol LaneBROKER #: K134
BRANCH: KUHN FINANCIAL, INC

Arlington Heights, IL 60005-

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: 1031 EXCHANGES</u>								
05/10/2018	2727 HIGGINS LLC	INLAND ZERO COUPON CHICAGOLAND DST	40,000.00	2,000.00	0.00	2,000.00	90.0	1,800.00
		* 1031 EXCHANGES SUBTOTAL *	\$40,000.00	\$2,000.00	\$0.00	\$2,000.00		\$1,800.00
<u>PRODUCT CATEGORY: 529 PLANS</u>								
04/10/2018	MOLBERGER, KIMBERLY	AGGRESSIVE AGE BASED 0 - 02 - A	100.00	3.00	0.00	3.00	90.0	2.70
04/17/2018	MOLBERGER, KIMBERLY	AGGRESSIVE AGE BASED 06 - 08 - A	111.00	3.00	0.00	3.00	90.0	2.70
04/05/2018	MOLBERGER, KIMBERLY	AGGRESSIVE AGE BASED 09 - 10 - A	200.00	3.00	0.00	3.00	90.0	2.70
04/16/2018	SAAM, ROBERT	AGGRESSIVE AGE BASED 09 - 10 - A	100.00	6.00	0.00	6.00	90.0	5.40
04/16/2018	BAXTER, KIMBERLY	AGGRESSIVE AGE BASED 09 - 10 - A	100.00	0.75	0.00	0.75	90.0	0.68
05/01/2018	WILSON, JOE	FT GROWTH ALLOC A	50.00	2.50	0.00	2.50	90.0	2.25
/ /	REHMAN, AFSHAN	FUND 80 A	0.00	2.25	0.00	2.25	90.0	2.03
04/11/2018	REHMAN, AFSHAN	FUND 80 A	12.50	0.38	0.00	0.38	90.0	0.34
04/11/2018	REHMAN, AFSHAN	FUND 80 A	12.50	0.38	0.00	0.38	90.0	0.34
04/20/2018	REHMAN, AFSHAN	FUND 80 A	50.00	2.25	0.00	2.25	90.0	2.03
04/25/2018	REHMAN, AFSHAN	FUND 80 A	12.50	0.38	0.00	0.38	90.0	0.34
04/25/2018	REHMAN, AFSHAN	FUND 80 A	12.50	0.38	0.00	0.38	90.0	0.34
/ /	BUERSTATTE, BRANDI	MODERATE AGE BASED 0 - 02 - A	0.00	6.00	0.00	6.00	90.0	5.40
/ /	MARIQUINA, JACQUELINE	MODERATE AGE BASED 0 - 02 - A	0.00	0.30	0.00	0.30	90.0	0.27
04/05/2018	LAMPI, KEITH	MODERATE AGE BASED 0 - 02 - A	200.00	4.98	0.00	4.98	90.0	4.48
04/16/2018	WASPI, GRANT	MODERATE AGE BASED 0 - 02 - A	50.00	1.50	0.00	1.50	90.0	1.35
04/17/2018	MACK, ALEXANDER	MODERATE AGE BASED 0 - 02 - A	250.00	7.50	0.00	7.50	90.0	6.75
04/17/2018	NORRIS, VALERIE	MODERATE AGE BASED 0 - 02 - A	150.00	4.50	0.00	4.50	90.0	4.05
04/17/2018	ROLLINGER, LAUREN	MODERATE AGE BASED 0 - 02 - A	30.00	0.90	0.00	0.90	90.0	0.81
04/17/2018	TUCCINI, MELISSA	MODERATE AGE BASED 0 - 02 - A	50.00	1.50	0.00	1.50	90.0	1.35
04/17/2018	TUCCINI, MELISSA	MODERATE AGE BASED 0 - 02 - A	50.00	1.50	0.00	1.50	90.0	1.35
04/17/2018	DEUTSCH, SCOTT	MODERATE AGE BASED 0 - 02 - A	385.00	11.55	0.00	11.55	90.0	10.40
04/17/2018	BRANNAN, JESSE	MODERATE AGE BASED 0 - 02 - A	250.00	7.50	0.00	7.50	90.0	6.75

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^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
PRODUCT CATEGORY: 529 PLANS								
04/17/2018	GASPER, JAYSON	MODERATE AGE BASED 0 - 02 - A	25.00	0.75	0.00	0.75	90.0	0.68
/ /	MARTIN, JOELLYN	MODERATE AGE BASED 06 - 08 - A	0.00	7.50	0.00	7.50	90.0	6.75
/ /	MEYER, ELIZABETH	MODERATE AGE BASED 06 - 08 - A	0.00	0.75	0.00	0.75	90.0	0.68
/ /	CATANESE, ERIN	MODERATE AGE BASED 06 - 08 - A	0.00	15.00	0.00	15.00	90.0	13.50
/ /	COLAN, MICHAEL	MODERATE AGE BASED 06 - 08 - A	0.00	2.25	0.00	2.25	90.0	2.03
04/02/2018	KLABACHA, JASON	MODERATE AGE BASED 06 - 08 - A	300.00	9.00	0.00	9.00	90.0	8.10
04/02/2018	SILKAITIS, MYIA	MODERATE AGE BASED 06 - 08 - A	50.00	1.50	0.00	1.50	90.0	1.35
04/02/2018	LIM, SUSIE	MODERATE AGE BASED 06 - 08 - A	100.00	3.00	0.00	3.00	90.0	2.70
04/02/2018	REIDY, TIFFANY	MODERATE AGE BASED 06 - 08 - A	150.00	4.50	0.00	4.50	90.0	4.05
04/02/2018	BATTAGLIA, MICHAEL	MODERATE AGE BASED 06 - 08 - A	50.00	1.50	0.00	1.50	90.0	1.35
04/02/2018	SAAM, ROBERT	MODERATE AGE BASED 06 - 08 - A	200.00	6.00	0.00	6.00	90.0	5.40
04/02/2018	BRANNAN, JESSE	MODERATE AGE BASED 06 - 08 - A	250.00	7.50	0.00	7.50	90.0	6.75
04/02/2018	NORRIS, VALERIE	MODERATE AGE BASED 06 - 08 - A	150.00	4.50	0.00	4.50	90.0	4.05
04/02/2018	CATANESE, JODY	MODERATE AGE BASED 06 - 08 - A	100.00	3.00	0.00	3.00	90.0	2.70
04/02/2018	COLAN, MICHAEL	MODERATE AGE BASED 06 - 08 - A	75.00	2.25	0.00	2.25	90.0	2.03
04/02/2018	COLAN, MICHAEL	MODERATE AGE BASED 06 - 08 - A	75.00	2.25	0.00	2.25	90.0	2.03
04/16/2018	LAMPI, KEITH	MODERATE AGE BASED 06 - 08 - A	667.00	20.01	0.00	20.01	90.0	18.01
04/16/2018	GREINER, PAUL	MODERATE AGE BASED 06 - 08 - A	150.00	4.50	0.00	4.50	90.0	4.05
04/16/2018	LAMPI, KEITH	MODERATE AGE BASED 06 - 08 - A	833.00	24.99	0.00	24.99	90.0	22.49
04/17/2018	CONTRERAS, ANDY	MODERATE AGE BASED 06 - 08 - A	50.00	1.50	0.00	1.50	90.0	1.35
04/17/2018	CONTRERAS, ANDY	MODERATE AGE BASED 06 - 08 - A	50.00	1.50	0.00	1.50	90.0	1.35
04/17/2018	SAYRE, MICHAEL	MODERATE AGE BASED 06 - 08 - A	50.00	1.50	0.00	1.50	90.0	1.35
04/17/2018	SAYRE, MICHAEL	MODERATE AGE BASED 06 - 08 - A	50.00	1.50	0.00	1.50	90.0	1.35
04/19/2018	CATANESE, ERIN	MODERATE AGE BASED 06 - 08 - A	500.00	15.00	0.00	15.00	90.0	13.50
04/30/2018	COLAN, MICHAEL	MODERATE AGE BASED 06 - 08 - A	75.00	2.25	0.00	2.25	90.0	2.03
04/30/2018	KLABACHA, JASON	MODERATE AGE BASED 06 - 08 - A	75.00	9.00	0.00	9.00	90.0	8.10
/ /	WILKINS, AARON	MODERATE AGE BASED 09 - 10 - A	0.00	4.50	0.00	4.50	90.0	4.05
04/02/2018	MUELLNER, MARK	MODERATE AGE BASED 09 - 10 - A	100.00	3.00	0.00	3.00	90.0	2.70
04/05/2018	LIEBERMAN, DAVID	MODERATE AGE BASED 09 - 10 - A	150.00	24.99	0.00	24.99	90.0	22.49
04/16/2018	MEYER, ELIZABETH	MODERATE AGE BASED 09 - 10 - A	833.00	0.75	0.00	0.75	90.0	0.68
04/17/2018	COLAN, MICHAEL	MODERATE AGE BASED 09 - 10 - A	255.00	2.25	0.00	2.25	90.0	2.03
04/17/2018	COLAN, MICHAEL	MODERATE AGE BASED 09 - 10 - A	25.00	2.25	0.00	2.25	90.0	2.03
/ /	WILKINS, AARON	MODERATE AGE BASED 11 - 12 - A	0.00	4.50	0.00	4.50	90.0	4.05

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
PRODUCT CATEGORY: 529 PLANS								
/ /	HIRSTIUS, KERRIE	MODERATE AGE BASED 11 - 12 - A	0.00	7.65	0.00	7.65	90.0	6.89
04/02/2018	HINTCH, ELIZABETH	MODERATE AGE BASED 11 - 12 - A	917.00	27.51	0.00	27.51	90.0	24.76
04/02/2018	STETTER, MARIA	MODERATE AGE BASED 11 - 12 - A	50.00	1.50	0.00	1.50	90.0	1.35
04/05/2018	LIEBERMAN, DAVID	MODERATE AGE BASED 11 - 12 - A	150.00	24.99	0.00	24.99	90.0	22.49
04/16/2018	WELLINGTON, ERICA	MODERATE AGE BASED 11 - 12 - A	500.00	15.00	0.00	15.00	90.0	13.50
04/16/2018	MUELLNER, MARK	MODERATE AGE BASED 11 - 12 - A	500.00	3.00	0.00	3.00	90.0	2.70
04/02/2018	LOPEZ, JOSE	MODERATE AGE BASED 17 - 18 - A	300.00	1.50	0.00	1.50	90.0	1.35
04/05/2018	ROSALES-HARRIGAN, ESTELA	MODERATE AGE BASED 17 - 18 - A	50.00	7.50	0.00	7.50	90.0	6.75
04/20/2018	ROSALES-HARRIGAN, ESTELA	MODERATE AGE BASED 17 - 18 - A	25.00	9.00	0.00	9.00	90.0	8.10
04/09/2018	ARATA, MATHEW	UBT AGGRESSIVE AGE BASED 03 - 05 -	111.00	3.33	0.00	3.33	90.0	3.00
04/17/2018	ARATA, MATHEW	UBT AGGRESSIVE AGE BASED 03 - 05 -	100.00	3.33	0.00	3.33	90.0	3.00
04/20/2018	BAXTER, KIMBERLY	UBT AGGRESSIVE AGE BASED 11 - 12 -	100.00	0.75	0.00	0.75	90.0	0.68
04/05/2018	GUIRAGOSSIAN, BETSY	UBT MODERATE AGE BASED 15 - 16 - A	50.00	3.00	0.00	3.00	90.0	2.70
04/25/2018	LOPEZ, JOSE	UBT MODERATE AGE BASED 15 - 16 - A	250.00	1.50	0.00	1.50	90.0	1.35
04/05/2018	GUIRAGOSSIAN, BETSY	UBT MODERATE AGE BASED 19+ - A	50.00	3.00	0.00	3.00	90.0	2.70
04/20/2018	LOPEZ, JOSE	UBT MODERATE AGE BASED 19+ - A	25.00	1.50	0.00	1.50	90.0	1.35
/ /	ROLLINGER, LAUREN	UNION B&T MODERATE AGE BASED 03-05	0.00	0.90	0.00	0.90	90.0	0.81
/ /	MARTIN, JOELLYN	UNION B&T MODERATE AGE BASED 03-05	0.00	7.50	0.00	7.50	90.0	6.75
/ /	WILSON, JOE	UNION B&T MODERATE AGE BASED 03-05	0.00	0.90	0.00	0.90	90.0	0.81
04/02/2018	WHITE, AMANDA	UNION B&T MODERATE AGE BASED 03-05	100.00	3.00	0.00	3.00	90.0	2.70
04/02/2018	REIDY, TIFFANY	UNION B&T MODERATE AGE BASED 03-05	150.00	4.50	0.00	4.50	90.0	4.05
04/02/2018	BRANNAN, JESSE	UNION B&T MODERATE AGE BASED 03-05	250.00	7.50	0.00	7.50	90.0	6.75
04/16/2018	ARIAS, MELISSA	UNION B&T MODERATE AGE BASED 03-05	300.00	9.00	0.00	9.00	90.0	8.10
04/16/2018	GREINER, PAUL	UNION B&T MODERATE AGE BASED 03-05	150.00	4.50	0.00	4.50	90.0	4.05
04/17/2018	CATANESE, JODY	UNION B&T MODERATE AGE BASED 03-05	100.00	3.00	0.00	3.00	90.0	2.70
04/17/2018	DEUTSCH, SCOTT	UNION B&T MODERATE AGE BASED 03-05	385.00	11.55	0.00	11.55	90.0	10.40
04/17/2018	TUCKER, BRANDON	UNION B&T MODERATE AGE BASED 03-05	250.00	7.50	0.00	7.50	90.0	6.75
04/17/2018	ROLLINGER, LAUREN	UNION B&T MODERATE AGE BASED 03-05	30.00	0.90	0.00	0.90	90.0	0.81
04/17/2018	ARIAS, MELISSA	UNION B&T MODERATE AGE BASED 03-05	300.00	9.00	0.00	9.00	90.0	8.10
04/17/2018	SILKAITIS, MYIA	UNION B&T MODERATE AGE BASED 03-05	50.00	1.50	0.00	1.50	90.0	1.35
04/17/2018	MARIQUINA, JACQUELINE	UNION B&T MODERATE AGE BASED 03-05	25.00	0.75	0.00	0.75	90.0	0.68
04/17/2018	MEGER, AMANDA	UNION B&T MODERATE AGE BASED 03-05	100.00	3.00	0.00	3.00	90.0	2.70
* 529 PLANS SUBTOTAL *			\$12,932.00	\$456.30	\$0.00	\$456.30		\$410.75

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
05/01/2018	SANTOS, LOURDES	AM FUNDS AMERICAN BALANCED C	100.00	1.00	0.00	1.00	90.0	0.90
05/01/2018	FUSCO, JAMES	AM FUNDS EUROPACIFIC GROWTH FUND A	150.00	5.63	0.00	5.63	90.0	5.07
05/01/2018	ROLLINGER, LAUREN	AM FUNDS FUNDAMENTAL INVESTORS A	50.00	2.50	0.00	2.50	90.0	2.25
04/23/2018	JOHNSON, LISA	AM FUNDS GROWTH FUND OF AMERICA A	50.00	2.50	0.00	2.50	90.0	2.25
05/01/2018	FUSCO, JAMES	AM FUNDS GROWTH FUND OF AMERICA A	50.00	1.88	0.00	1.88	90.0	1.69
05/01/2018	ROLLINGER, JOHN	AM FUNDS GROWTH FUND OF AMERICA A	50.00	2.50	0.00	2.50	90.0	2.25
05/01/2018	LADUCA, BRIAN	FT CONSERVATIVE ALLOCATION C	50.00	0.50	0.00	0.50	90.0	0.45
/ /	SANTOS, LOURDES	HARTFORD DIVIDEND & GROWTH C	0.00	0.50	0.00	0.50	90.0	0.45
/ /	SANTOS, LOURDES	HARTFORD TOTAL RETURN BOND FUND C	5,567.85	0.50	0.00	0.50	90.0	0.45
/ /	WELLINGTON, ERICA	MODERATE AGE BASED 13 - 14 - A	0.00	15.00	0.00	15.00	90.0	13.50
04/02/2018	MUELLNER, MARK	MODERATE AGE BASED 13 - 14 - A	100.00	3.00	0.00	3.00	90.0	2.70
04/20/2018	BATTAGLIA, MICHAEL	MODERATE AGE BASED 13 - 14 - A	100.00	3.00	0.00	3.00	90.0	2.70
/ /	VOLKOBBER, SUSAN	UBT FUND 60 A	0.00	1.50	0.00	1.50	90.0	1.35
04/05/2018	VOLKOBBER, SUSAN	UBT FUND 60 A	50.00	1.50	0.00	1.50	90.0	1.35
* MUTUAL FUNDS SUBTOTAL *			\$6,317.85	\$41.51	\$0.00	\$41.51		\$37.36
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
05/01/2018	GALLESE, ALLISON	JNL ELITE ACCESS	500.00	26.25	0.00	26.25	90.0	23.63
04/27/2018	LOIKA, GREGORY	SBL ADVISOR PROGRAM	7,803.47	6.49	0.00	6.49	90.0	5.84
04/27/2018	LOIKA, JENNIFER	SBL ADVISOR PROGRAM	7,807.84	6.50	0.00	6.50	90.0	5.85
* VARIABLE ANNUITIES SUBTOTAL *			\$16,111.31	\$39.24	\$0.00	\$39.24		\$35.32
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
04/30/2018	LADUCA, BRIAN	FT CONSERVATIVE ALLOCATION C	0.00	3.18	0.00	3.18	90.0	2.86
04/30/2018	MANSKE, DONNA	FT FOUNDING FUNDS ALLOC A	0.00	2.94	0.00	2.94	90.0	2.65
04/30/2018	BIEGERT, LAUREN	FT GROWTH ALLOC A	0.00	44.33	0.00	44.33	90.0	39.90
04/30/2018	WEIDENFELLER, KIRSTEN	FT GROWTH ALLOC A	0.00	2.77	0.00	2.77	90.0	2.49
04/30/2018	GREINER, CARRIE	FT GROWTH ALLOC A	0.00	1.21	0.00	1.21	90.0	1.09
04/30/2018	WILSON, JOE	FT GROWTH ALLOC A	0.00	2.50	0.00	2.50	90.0	2.25
04/30/2018	CHASE, LINDA	FT MODERATE ALLOCATION FUND C	0.00	29.91	0.00	29.91	90.0	26.92
/ /	HOGLUND, KRISTEN	HARTFORD BALANCED ALLOCATION FUND C	0.00	0.15	0.00	0.15	90.0	0.14
/ /	WILLIS, JUDE	HARTFORD BALANCED ALLOCATION FUND C	0.00	5.67	0.00	5.67	90.0	5.10
05/01/2018	SANTOS, LOURDES	HARTFORD CAPITAL APPRECIATION C	0.00	3.13	0.00	3.13	90.0	2.82
/ /	MEYER, WILLIAM	HARTFORD CHECKS AND BALANCES FUND A	0.00	5.92	0.00	5.92	90.0	5.33

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
/ /	LOPEZ, JOSE	HARTFORD CHECKS AND BALANCES FUND A	0.00	6.22	0.00	6.22	90.0	5.60
/ /	RAY, SCOTT	HARTFORD CONSERVATIVE ALLOC C	0.00	2.77	0.00	2.77	90.0	2.49
/ /	SANTOS, LOURDES	HARTFORD DIVIDEND & GROWTH C	0.00	6.48	0.00	6.48	90.0	5.83
/ /	SANTOS, JAIMEE	HARTFORD FLOATING RATE C	0.00	11.59	0.00	11.59	90.0	10.43
/ /	BAXTER, KIMBERLY	HARTFORD GROWTH ALLOCATION A	0.00	0.26	0.00	0.26	90.0	0.23
/ /	EAR, SIEV	HARTFORD GROWTH ALLOCATION A	0.00	2.39	0.00	2.39	90.0	2.15
/ /	STEFFEN, NATHAN	HARTFORD GROWTH ALLOCATION A	0.00	5.20	0.00	5.20	90.0	4.68
/ /	BIEGERT, LAUREN	HARTFORD GROWTH ALLOCATION A	0.00	13.31	0.00	13.31	90.0	11.98
/ /	FLORES, KARINA	HARTFORD GROWTH ALLOCATION A	0.00	0.73	0.00	0.73	90.0	0.66
/ /	STEFFEN, NATHAN	HARTFORD GROWTH OPP A	0.00	1.98	0.00	1.98	90.0	1.78
/ /	DELLAPORTAS, VASILIS	HARTFORD TOTAL RETURN BOND A	0.00	1.78	0.00	1.78	90.0	1.60
/ /	SANTOS, LOURDES	HARTFORD TOTAL RETURN BOND FUND C	0.00	4.58	0.00	4.58	90.0	4.12
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *			\$0.00	\$159.00	\$0.00	\$159.00		\$143.10
<u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u>								
04/30/2018	EDUCATION, BOARD OF	VOYA RETIREMENT & ANNUITY	10,665.00	59.49	0.00	59.49	90.0	53.54
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *			\$10,665.00	\$59.49	\$0.00	\$59.49		\$53.54
*** DIRECT TRANSACTIONS TOTAL ***			\$86,026.16	\$2,755.54	\$0.00	\$2,755.54		\$2,480.07
<u>ADJUSTMENTS</u>								
05/15/2018		*AI INSIGHT: CURRENT MONTH	0.00					-7.00
05/15/2018		*ALBRIDGE: FULL USER	0.00					-176.00
05/15/2018		*CREDIT CARD PYT: CREDIT CARD PYT	0.00					1,091.00
05/15/2018		*E & O INSURANCE: CURRENT MONTH INS	0.00					-300.00
05/15/2018		*GLOBAL RELAY: WEBSITE	0.00					-15.00
05/15/2018		*LASER APP: CURRENT MONTH	0.00					-18.00
05/15/2018		*TECH: ADMIN-K JALOWIECKI	0.00					-130.00
05/15/2018		*TECH: ADMIN-W CLARK	0.00					-130.00
05/15/2018		*TECHNOLOGY: ADMIN - MATT KUHN	0.00					-135.00
05/15/2018		*TECHNOLOGY: CURRENT MONTH BASIC	0.00					-180.00
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00	\$0.00	\$0.00		\$0.00

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BROKER COMMISSION TOTALS

Broker Transactions	\$2,480.07
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$2,480.07
Year-to-date Gross	\$151,251.84
Year-to-date Earnings	\$136,127.40