



Concorde Investment Services, LLC
COMMISSION STATEMENT
April 30, 2018

05/02/2018
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DELMAR (BO)-M143 MCKINNEY
5 Red Bud Trail

BROKER #: M143
BRANCH: EAGLE WEALTH MANAGEM

Round Rock, TX 78655-

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: 529 PLANS</u>								
04/20/2018	BRUECKNER, MICHAEL	AM FUNDS GROWTH FUND OF AMERICA 529	100.00	1.20	0.00	1.20	90.0	1.08
04/20/2018	BRUECKNER, MICHAEL	AM FUNDS WASHINGTON MUTUAL INVESTOR	100.00	1.20	0.00	1.20	90.0	1.08
* 529 PLANS SUBTOTAL *			\$200.00	\$2.40	\$0.00	\$2.40		\$2.16
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
04/16/2018	BRUECKNER, MICHAEL	AM FUNDS GROWTH FUND OF AMERICA A	200.00	2.40	0.00	2.40	90.0	2.16
04/16/2018	MICHNA, DENISE	AM FUNDS WASHINGTON MUTUAL INVESTOR	4,000.00	200.00	0.00	200.00	90.0	180.00
* MUTUAL FUNDS SUBTOTAL *			\$4,200.00	\$202.40	\$0.00	\$202.40		\$182.16
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
04/15/2018	SPECKELS, WARREN	AM GEN POLARIS FLEX PYMT DEF ANNUIT	17,446.12	17.45	0.00	17.45	90.0	15.71
04/15/2018	SPECKELS, MELBA	AM GEN POLARIS FLEX PYMT DEF ANNUIT	17,359.82	17.36	0.00	17.36	90.0	15.62
04/20/2018	STOLTE, VERNALINE	AM GEN POLARIS FLEX PYMT DEF ANNUIT	7,422.61	7.42	0.00	7.42	90.0	6.68
04/20/2018	HERNANDEZ, JOHN	AM GEN POLIRIS II FLEXIBLE	14,878.76	14.88	0.00	14.88	90.0	13.39
04/14/2018	DAWSON, SUANNE	ANCHOR ADVISOR 11 FLEX	719.26	1.80	0.00	1.80	90.0	1.62
04/02/2018	WERCHAN, SHIRLEY	BRIGHTHOUSE	85,774.43	214.44	0.00	214.44	90.0	193.00
04/02/2018	POTH, VIVIAN	BRIGHTHOUSE	1,327,287.82	3,318.22	0.00	3,318.22	90.0	2,986.40
04/02/2018	SPECKELS, WARREN	BRIGHTHOUSE	31,474.68	78.69	0.00	78.69	90.0	70.82
04/02/2018	JOHNSON JR, EDWARD	BRIGHTHOUSE	83,301.42	208.25	0.00	208.25	90.0	187.43
04/02/2018	KELLEY, DOLORES	BRIGHTHOUSE	197,645.44	494.11	0.00	494.11	90.0	444.70
04/02/2018	HELTON, CLYDE	BRIGHTHOUSE	42,829.18	107.07	0.00	107.07	90.0	96.36
04/02/2018	FERGUSON, LINDA	BRIGHTHOUSE	85,932.93	214.83	0.00	214.83	90.0	193.35
04/02/2018	NAIZER, ROSANNE	BRIGHTHOUSE	181,951.57	454.88	0.00	454.88	90.0	409.39
04/02/2018	FERGUSON, VIRGIL	BRIGHTHOUSE	43,812.80	109.53	0.00	109.53	90.0	98.58
04/02/2018	EWING, MARGARET	BRIGHTHOUSE	36,429.98	91.07	0.00	91.07	90.0	81.96
04/02/2018	WERCHAN, SHIRLEY	BRIGHTHOUSE	59,246.91	148.12	0.00	148.12	90.0	133.31
04/02/2018	SOWELL, SCOTT	MET LIFE 10922M105	35,060.16	87.65	0.00	87.65	90.0	78.89

NOTES: * - Indicates adjustment is not included in 1099 Earnings
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^Date - Split Trade - full Investment Amount & Gross Commission displayed

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
04/02/2018	JACKSON, CAROLYN	MET LIFE 10922M105	28,648.97	71.62	0.00	71.62	90.0	64.46
04/02/2018	ENOCHS, LELAND	MET LIFE 10922M105	438,320.07	273.95	0.00	273.95	90.0	246.56
04/02/2018	WHITLOW III, WILLIAM	MET LIFE 10922M105	3,756.93	9.39	0.00	9.39	90.0	8.45
04/02/2018	IVINS, BEVERLY	MET LIFE 10922M105	28,498.73	28.50	0.00	28.50	90.0	25.65
04/02/2018	BEEMAN, MICHAEL	MET LIFE 10922M105	169,798.05	106.12	0.00	106.12	90.0	95.51
04/02/2018	ENOCHS, DONNA	MET LIFE 10922M105	202,658.64	126.66	0.00	126.66	90.0	113.99
04/02/2018	MAREK, GAYLE	MET LIFE 10922M303	281,958.34	704.90	0.00	704.90	90.0	634.41
04/02/2018	LAWHON, JACKIE	MET LIFE 10922M303	166,410.87	416.03	0.00	416.03	90.0	374.43
04/02/2018	LOGHRY, DORIS	MET LIFE 10922M303	254,485.12	636.21	0.00	636.21	90.0	572.59
04/02/2018	NAIZER, JOHNNIE	MET LIFE 10922M303	65,692.61	164.23	0.00	164.23	90.0	147.81
04/02/2018	ROSIPAL, HERBERT	MET LIFE 10922M303	87,239.36	218.10	0.00	218.10	90.0	196.29
04/02/2018	DAWSON, SUANNE	MET LIFE 10922M303	74,012.60	185.03	0.00	185.03	90.0	166.53
04/02/2018	CHEATHAM, JIMMY	MET LIFE 10922M303	1,215,250.12	3,038.13	0.00	3,038.13	90.0	2,734.32
04/02/2018	MAREK, RODNEY	MET LIFE 10922M303	148,545.54	371.36	0.00	371.36	90.0	334.22
04/02/2018	ROSIPAL, ADELE	MET LIFE 10922M303	61,087.56	152.72	0.00	152.72	90.0	137.45
04/02/2018	NIXON, JAMES	MET LIFE 10922M303	25,008.80	62.52	0.00	62.52	90.0	56.27
04/02/2018	NAIZER, JOHNNIE	MET LIFE 10922M303	79,178.15	197.95	0.00	197.95	90.0	178.16
04/02/2018	DAWSON, SIDNEY	MET LIFE 10922M303	18,710.54	46.78	0.00	46.78	90.0	42.10
04/02/2018	MAREK, GAYLE	MET LIFE 10922M303	21,493.90	53.73	0.00	53.73	90.0	48.36
04/02/2018	MICHNA, JIMMY	MET LIFE 10922M303	410,960.41	1,027.40	0.00	1,027.40	90.0	924.66
04/02/2018	STAGNER TRUST, JAMES	MET LIFE 10922M303	383,156.30	957.89	0.00	957.89	90.0	862.10
04/02/2018	ROSIPAL, HERBERT	MET LIFE 10922M303	159,917.80	399.79	0.00	399.79	90.0	359.81
04/02/2018	MAREK, RODNEY	MET LIFE 10922M303	20,029.35	50.07	0.00	50.07	90.0	45.06
04/02/2018	STAGNER, JEAN	MET LIFE 10922M303	77,391.97	193.48	0.00	193.48	90.0	174.13
04/02/2018	STAGNER TRUST, JAMES	MET LIFE 10922M477	169,795.19	424.49	0.00	424.49	90.0	382.04
04/02/2018	EWING LIVING TRUST, JACK &	MET LIFE 10922M477	42,968.74	107.42	0.00	107.42	90.0	96.68
04/02/2018	EWING JR, JACK	MET LIFE 10922M477	500,432.66	312.77	0.00	312.77	90.0	281.49
04/02/2018	EWING, MARGARET	MET LIFE 10922M477	42,008.84	105.02	0.00	105.02	90.0	94.52
04/02/2018	MOELLER, DENNIS	MET LIFE 10922M477	106,659.42	66.66	0.00	66.66	90.0	59.99
04/02/2018	MOORE, TERRY	MET LIFE 10922M477	102,805.83	64.25	0.00	64.25	90.0	57.83
04/02/2018	SCARBOROUGH, ROBERT	MET LIFE 10922M477	334,204.36	835.51	0.00	835.51	90.0	751.96
04/02/2018	LAWHON, PAMELA	MET LIFE 10922M477	117,416.98	73.39	0.00	73.39	90.0	66.05
04/02/2018	GILLEY, EARL	MET LIFE 10922M477	96,712.04	60.45	0.00	60.45	90.0	54.41

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
04/02/2018	GILLEY, BEVERLY	MET LIFE 10922M477	140,679.56	87.92	0.00	87.92	90.0	79.13
04/02/2018	BELL, EDDY	MET LIFE 10922M477	457,972.18	286.23	0.00	286.23	90.0	257.61
04/02/2018	HEINER, HARVEY	MET LIFE 10922M477	76,718.19	47.95	0.00	47.95	90.0	43.16
* VARIABLE ANNUITIES SUBTOTAL *			\$8,879,158.61	\$17,550.39	\$0.00	\$17,550.39		\$15,795.40
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
03/31/2018	SMITH, MARLO	BLACKROCK GROWTH PORTFOLIO CL A	0.00	0.49	0.00	0.49	90.0	0.44
03/31/2018	NAIZER, JOHNNIE	BLACKROCK GROWTH PORTFOLIO CL A	0.00	2.03	0.00	2.03	90.0	1.83
03/31/2018	KORNEGAY, ALISA	BLACKROCK GROWTH PORTFOLIO CL A	0.00	1.27	0.00	1.27	90.0	1.14
03/31/2018	SMITH, MARLO	BLK AGG GROWTH A	0.00	0.40	0.00	0.40	90.0	0.36
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *			\$0.00	\$4.19	\$0.00	\$4.19		\$3.77
*** DIRECT TRANSACTIONS TOTAL ***			\$8,883,558.61	\$17,759.38	\$0.00	\$17,759.38		\$15,983.49
<u>ADJUSTMENTS</u>								
04/30/2018		*REIMBURSEMENT: 1031/DST DUE	0.00					209.96
		DILIGENCE MEETING - FLIGHT						
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00	\$0.00	\$0.00		\$209.96

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BROKER COMMISSION TOTALS

Broker Transactions	\$15,983.49
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$209.96
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$16,193.45
Year-to-date Gross	\$143,919.97
Year-to-date Earnings	\$129,115.95