

**COMMISSION STATEMENT****November 15, 2017**

SCOTT OFFERMAN
320 West 47th Street
Apt. 3W
New York, NY 10036-

BROKER #: 0116 Terminated 04/01/2017
BRANCH: SCOTT OFFERMAN

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u>								
10/30/2017	OFFERMAN, VARIOUS	JOHN HANCOCK LIFE INS CO	0.00	20.58	0.00	20.58	0.0	0.00
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *			\$0.00	\$20.58	\$0.00	\$20.58		\$0.00
*** DIRECT TRANSACTIONS TOTAL ***			\$0.00	\$20.58	\$0.00	\$20.58		\$0.00

BROKER COMMISSION TOTALS

Broker Transactions	\$0.00
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$45.22
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Please Retain for Your Records
THERE WILL BE NO CHECK THIS PERIOD

Balance Forward	\$45.22
Year-to-date Gross	\$37,442.38
Year-to-date Earnings	\$33,551.09

NOTES: * - Indicates adjustment is not included in 1099 Earnings
** - Indicates adjustment is not included in Totals or Commissions
^Date - Split Trade - full Investment Amount & Gross Commission displayed