



Concorde Insurance Agency

02/14/2017

Page No. 1

COMMISSION STATEMENT

February 15, 2017

JOSEPH (TERRY) MANN
219 E. 31st Street

BROKER #: M132
BRANCH: JOSEPH "TERRY" MANN

Savannah, GA 31401

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: LIFE INSURANCE</u>								
01/17/2017	CONLEY, CHRISTOPHER	PAC LIFE VUL	92.64	0.93	0.00	0.93	91.0	0.85
01/17/2017	HOFFMAN, ADON	PAC LIFE VUL	170.00	3.40	0.00	3.40	91.0	3.09
01/17/2017	WARSTADT, ELIZABETH	PAC LIFE VUL	228.00	4.56	0.00	4.56	91.0	4.15
01/23/2017	BLACK, AMELIA	PAC LIFE VUL	175.60	1.76	0.00	1.76	91.0	1.60
01/23/2017	BLACK, RICHARD	PAC LIFE VUL	235.60	2.36	0.00	2.36	91.0	2.15
01/23/2017	JARRETT, LAURIE	PAC LIFE VUL	67.50	1.35	0.00	1.35	91.0	1.23
01/24/2017	GODLESKI, KEVIN	PAC LIFE VUL	153.45	3.07	0.00	3.07	91.0	2.79
01/24/2017	GODLESKI, KEVIN	PAC LIFE VUL	14.55	0.29	0.00	0.29	91.0	0.26
01/24/2017	GODLESKI, KIRSTEN	PAC LIFE VUL	132.00	2.64	0.00	2.64	91.0	2.40
02/01/2017	HENDRICKS, WILLIAM	PAC LIFE VUL	75.00	0.75	0.00	0.75	91.0	0.68
* LIFE INSURANCE SUBTOTAL *			\$1,344.34	\$21.11	\$0.00	\$21.11		\$19.20
*** BROKER TRANSACTIONS TOTAL ***			\$1,344.34	\$21.11	\$0.00	\$21.11		\$19.20

NOTES: * - Indicates adjustment is not included in 1099 Earnings

** - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount & Gross Commission displayed

BROKER COMMISSION TOTALS

Broker Transactions	\$19.20
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Please Retain for Your Records
THERE WILL BE NO CHECK THIS PERIOD

Balance Forward	\$19.20
Year-to-date Gross	\$0.00
Year-to-date Earnings	\$19.20