

February 12, 2018

LINDA BLACK

604 S. King Street SUITE 208 Leesburg, VA 20175 BROKER #: 742

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION RAT	BROKER E COMMISSION
		BROKER TRA	NSACTIONS				
PRODUCT	CATEGORY: MUTUAL FUNDS						
02/05/201	8 ***-**-3590 - PHILAVONG, ACCOUNT #: LSR011819	AMERICAN CORPORATE BOND FUND CL C BUY 24 Units @10.2500	250.00	2.50	3.00	-0.50 100	-0.50
02/01/201	8 ***-**-354I - CALLAGY, LINDA ACCOUNT #: 01001263728	INVESCO SUMMIT FUND - CLASS A BUY 4 Units @22.5200	100.00	5.00	0.00	5.00 85	.0 4.25
01/31/201	8 ***-**-332I - GALLUCCI, NANCY ACCOUNT #: LSR011409	PIMCO CAP SECURITIES AND FINANCIALS SELL 307 Units @10.5470	3,239.37	0.00	18.00	-18.00 100	-18.00
01/31/201	8 ***-**-464I - GALLUCCI, ACCOUNT #: LSR011411	PIMCO CAP SECURITIES AND FINANCIALS SELL 513 Units @10.5470	5,415.66	0.00	18.00	-18.00 100	-18.00
02/05/201	8 ***-**-3590 - PHILAVONG, ACCOUNT #: LSR011819	WASHINGTON MUTUAL INVESTORS FUND-C BUY 6 Units @44.5900	250.02	2.50	3.00	-0.50 100	-0.50
		* MUTUAL FUNDS SUBTOTAL *	\$9,255.05	\$10.00	\$42.00	\$-32.00	\$-32.75
PRODUCT	CATEGORY: STOCKS						
02/05/201	8 ***-**-80IN - SHELL, RANDY ACCOUNT #: LSR011650	HENRY SCHEIN CORP COM USD0.01 BUY 50 Units @74.6750	3,733.75	54.00	16.00	38.00 85	.0 32.30
		* STOCKS SUBTOTAL *	\$3,733.75	\$54.00	\$16.00	\$38.00	\$32.30
PRODUCT	CATEGORY: VARIABLE ANNUITIES	3					
02/08/201	8 ***-**-94SP - LOUDOUN ACCOUNT #: 825176	MASS MUTUAL VA BUY 1 Units @0.0000	0.00	5.02	0.00	5.02 85	.0 4.27
02/08/201	8 ***-**-5786 - LANSDOWNE ACCOUNT #: 830915	MASS MUTUAL VA BUY 1 Units @0.0000	0.00	3.61	0.00	3.61 85	.0 3.07
02/08/201	8 ***-**-1204 - DEHAVEN ACCOUNT #: 831107	MASS MUTUAL VA BUY 1 Units @0.0000	0.00	4.28	0.00	4.28 85	3.64
02/12/201	8 ***-**-94SP - LOUDOUN ACCOUNT #: 825176	MASS MUTUAL VA BUY 1 Units @0.0000	0.00	9.32	0.00	9.32 85	7.92
02/12/201	8 ***-**-1204 - DEHAVEN ACCOUNT #: 831107	MASS MUTUAL VA BUY 1 Units @0.0000	0.00	3.78	0.00	3.78 85	.0 3.21
02/09/201	8 ***-**-4967 - SWEARINGEN, ACCOUNT #: 1019696088	PERSPECTIVE II DTCC BUY 0 Units @0.0000	100,000.00	5,000.00	0.00	5,000.00 85	4,250.00
		* VARIABLE ANNUITIES SUBTOTAL *	\$100,000.00	\$5,026.01	\$0.00	\$5,026.01	\$4,272.11



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		BROKER TRANSACTI	ONS (contin	ued)				
PRODUCT	CATEGORY: 529 PLAN							
02/01/201	.8 ***-**-305P - STEWART, DAVID ACCOUNT #: 00085597268	AMERICAN BALANCED FUND-529A BUY 2 Units @29.5700	50.00	2.50	0.00	2.50	85.0	2.13
02/01/201	.8 ***-**-305P - STEWART, DAVID ACCOUNT #: 00085597268	AMERICAN MUTUAL FUND-529A BUY 1 Units @45.0800	25.00	1.25	0.00	1.25	85.0	1.06
02/01/201	.8 ***-**-305P - STEWART, DAVID ACCOUNT #: 00085597268	CAPITAL WORLD GROWTH AND INCOME-529 BUY 0 Units @57.3600	25.00	1.25	0.00	1.25	85.0	1.06
02/01/201	.8 ***-**-305P - STEWART, DAVID ACCOUNT #: 00085597268	SMALLCAP WORLD FUND-529A BUY 0 Units @61.6300	25.00	1.25	0.00	1.25	85.0	1.06
		* 529 PLAN SUBTOTAL *	\$125.00	\$6.25	\$0.00	\$6.25		\$5.31
PRODUCT	CATEGORY: FINANCIAL PLANNING	3						
02/08/201	8 ***-**-17FB - VIRTS, PATRICIA	FINANCIAL PLAN BUY 0 Units @0.0000	0.00	500.00	0.00	500.00	85.0	425.00
		* FINANCIAL PLANNING SUBTOTAL *	\$0.00	\$500.00	\$0.00	\$500.00		\$425.00
PRODUCT	CATEGORY: MUTUAL FUND 12B1 1	TRAILS						
02/12/201	8 ***-**-6345 - SIKORA, MICHAEL ACCOUNT #: LSR011336	ALLIANCEBERNSTEIN GROWTH AND INC A BUY 1 Units @0.0000	0.00	1.29	0.00	1.29	85.0	1.10
02/12/201	8 ***-**-11IR - HODGE, MERRY ACCOUNT #: LSR011774	ALLIANCEBERNSTEIN WEALTH APPREC STR BUY 1 Units @0.0000	0.00	2.28	0.00	2.28	85.0	1.94
02/12/201	8 ***-**-20IN - GAVIN, ANNE ACCOUNT #: LSR011851	DELAWARE VALUE FD CL C BUY 1 Units @0.0000	0.00	9.40	0.00	9.40	85.0	7.99
02/12/201	8 ***-**-6345 - SIKORA, MICHAEL ACCOUNT #: LSR011336	EATON VANCE BALANCED CLASS A BUY 1 Units @0.0000	0.00	1.11	0.00	1.11	85.0	0.94
02/12/201	.8 ***-**-51IR - SWEENEY, FBO ACCOUNT #: LSR010331	EATON VANCE HIGH INCOME FUND CLASS BUY 1 Units @0.0000	0.00	0.23	0.00	0.23	85.0	0.20
02/12/201	8 ***-**-6345 - SIKORA, MICHAEL ACCOUNT #: LSR011336	EATON VANCE WORLDWIDE HEALTH SCIENC BUY 1 Units @0.0000	0.00	1.45	0.00	1.45	85.0	1.23
02/12/201	8 ***-**-20IN - GAVIN, ANNE ACCOUNT #: LSR011851	EV TABS INTERMEDIATE TERM MUNI BOND BUY 1 Units @0.0000	0.00	2.51	0.00	2.51	85.0	2.13
02/12/201	8 ***-**-291I - ARTHUR, KENNETH ACCOUNT #: LSR011407	MFS GROWTH PORT CLASS C BUY 1 Units @0.0000	0.00	6.02	0.00	6.02	85.0	5.12



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PPODIICT	CATEGORY: MUTUAL FUND 12B1 T	BROKER TRANSACTI	ONS (continu	ued)				
	L8 ***-**-3321 - GALLUCCI, NANCY ACCOUNT #: LSR011409	` _	0.00	5.91	0.00	5.91	85.0	5.02
02/12/201	18 ***-**-464I - GALLUCCI, ACCOUNT #: LSR011411	MFS GROWTH PORT CLASS C BUY 1 Units @0.0000	0.00	11.82	0.00	11.82	85.0	10.05
02/12/201	18 ***-**-332I - GALLUCCI, NANCY ACCOUNT #: LSR011409	MFS BLENDED RESEARCH SM CAP EQ FUND BUY 1 Units @0.0000	0.00	6.80	0.00	6.80	85.0	5.78
02/12/201	18 ***-**-464I - GALLUCCI, ACCOUNT #: LSR011411	MFS BLENDED RESEARCH SM CAP EQ FUND BUY 1 Units @0.0000	0.00	6.79	0.00	6.79	85.0	5.77
02/12/201	18 ***-**-332I - GALLUCCI, NANCY ACCOUNT #: LSR011409	MFS LOW VOLATILITY GLOBAL EQ FD CL BUY 1 Units @0.0000	0.00	4.84	0.00	4.84	85.0	4.11
02/12/201	18 ***-**-464I - GALLUCCI, ACCOUNT #: LSR011411	MFS LOW VOLATILITY GLOBAL EQ FD CL BUY 1 Units @0.0000	0.00	7.75	0.00	7.75	85.0	6.59
02/12/201	8 ***-**-291I - ARTHUR, KENNETH ACCOUNT #: LSR011407	MFS MID CAP VALUE CLASS C BUY 1 Units @0.0000	0.00	5.39	0.00	5.39	85.0	4.58
02/12/201	18 ***-**-332I - GALLUCCI, NANCY ACCOUNT #: LSR011409	MFS MID CAP VALUE CLASS C BUY 1 Units @0.0000	0.00	5.31	0.00	5.31	85.0	4.51
02/12/201	18 ***-**-464I - GALLUCCI, ACCOUNT #: LSR011411	MFS MID CAP VALUE CLASS C BUY 1 Units @0.0000	0.00	5.31	0.00	5.31	85.0	4.51
02/12/201	8 ***-**-291I - ARTHUR, KENNETH ACCOUNT #: LSR011407	MFS NEW DISCOVERY CLASS C BUY 1 Units @0.0000	0.00	6.17	0.00	6.17	85.0	5.24
02/12/201	8 ***-**-332I - GALLUCCI, NANCY ACCOUNT #: LSR011409	MFS NEW DISCOVERY CLASS C BUY 1 Units @0.0000	0.00	6.04	0.00	6.04	85.0	5.13
02/12/201	18 ***-**-464I - GALLUCCI, ACCOUNT #: LSR011411	MFS NEW DISCOVERY CLASS C BUY 1 Units @0.0000	0.00	12.07	0.00	12.07	85.0	10.26
02/12/201	18 ***-**-231S - CANTATORE, ACCOUNT #: LSR006823	MFS UTILITIES FUND-A BUY 1 Units @0.0000	0.00	0.74	0.00	0.74	85.0	0.63
02/12/201	8 ***-**-291I - ARTHUR, KENNETH ACCOUNT #: LSR011407	MFS VALUE FUND-C BUY 1 Units @0.0000	0.00	5.58	0.00	5.58	85.0	4.74
02/12/201	8 ***-**-332I - GALLUCCI, NANCY ACCOUNT #: LSR011409	MFS VALUE FUND-C BUY 1 Units @0.0000	0.00	14.39	0.00	14.39	85.0	12.23
02/12/201	18 ***-**-464I - GALLUCCI, ACCOUNT #: LSR011411	MFS VALUE FUND-C BUY 1 Units @0.0000	0.00	27.67	0.00	27.67	85.0	23.52



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		BROKER TRANSACTI	ONS (contin	ued)				
PRODUCT	CATEGORY: MUTUAL FUND 12B1 T	FRAILS (continued)						
2/12/2018	8 ***-**-231S - CANTATORE, ACCOUNT #: LSR006823	PRUDENTIAL FINANCIAL SERVICES CLASS BUY 1 Units @0.0000	0.00	0.76	0.00	0.76	85.0	0.65
2/12/2018	8 ***-**-717I - VIRTS, PATRICIA ACCOUNT #: 7200025243	SAMMONS MF TRAILS BUY 0 Units @0.0000	0.00	452.34	0.00	452.34	85.0	384.49
2/12/2018	8 ***-**-371I - DEAHL, JOHN ACCOUNT #: 7200035148	SAMMONS MF TRAILS BUY 0 Units @0.0000	0.00	51.06	0.00	51.06	85.0	43.40
		* MUTUAL FUND 12B1 TRAILS SUBTOTAL *	\$0.00	\$661.03	\$0.00	\$661.03		\$561.86
		*** BROKER TRANSACTIONS TOTAL ***	\$113,113.80	\$6,257.29	\$58.00	\$6,199.29		\$5,263.83
					Ē	BROKER COMMI	SSION	TOTALS
					Broke	r Transactions		\$5,263.83
					Spli	t Transactions		\$0.00
					Overrid	e Transactions		\$0.00
						Adjustments		\$0.00
						Payroll Draw		\$0.00
						Base Salary		\$0.00
					Prior	Period Balance		\$0.00
					FI	NRA Assessment		\$0.00
					S	IPC Assessment		\$0.00
					Net Com	mission Earned		\$5,263.83
					Year-to	-date Earnings		\$5,263.83