

February 12, 2018

JOHN KELLY

2400 E. Arizona Biltmore Cir. Suite 1100 Phoenix, AZ 85016 BROKER #: 279

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TRA	NSACTIONS					
PRODUCT	CATEGORY: MUTUAL FUNDS							
02/01/201	L8 ***-**-6863 - MARTIN, MITCHEI ACCOUNT #: 04000003339	L AMCAP FUND-C BUY 2 Units @29.9300	62.40	0.62	0.00	0.62	90.0	0.56
02/02/201	L8 ***-**-6863 - MARTIN, MITCHEI ACCOUNT #: 04000003339	L AMCAP FUND-C BUY 0 Units @29.4200	2.40	0.02	0.00	0.02	90.0	0.02
02/01/201	8 ***-**-0900 - SMITH, PATRICK ACCOUNT #: 00089949168	AMERICAN 2035 TARGET DATE RETIREMNT BUY 68 Units @15.3400	1,035.88	10.36	0.00	10.36	90.0	9.32
02/01/201	8 ***-**-6890 - MARKS, MARK ACCOUNT #: 04000001565	AMERICAN 2035 TARGET DATE RETIREMNT BUY 34 Units @15.3400	520.00	5.20	0.00	5.20	90.0	4.68
02/02/201	8 ***-**-0900 - SMITH, PATRICK ACCOUNT #: 00089949168	AMERICAN 2035 TARGET DATE RETIREMNT BUY 3 Units @15.0700	39.69	0.40	0.00	0.40	90.0	0.36
02/02/201	8 ***-**-6890 - MARKS, MARK ACCOUNT #: 04000001565	AMERICAN 2035 TARGET DATE RETIREMNT BUY 1 Units @15.0700	20.00	0.20	0.00	0.20	90.0	0.18
02/01/201	8 ***-**-6584 - BACON, ANDREA ACCOUNT #: 00089949172	AMERICAN 2040 TARGET DATE RETIREMNT BUY 79 Units @15.7500	1,250.05	12.50	0.00	12.50	90.0	11.25
02/01/201	8 ***-**-1727 - PETERSON, JON ACCOUNT #: 00089973868	AMERICAN FUNDS 2030 TARGET DATE-C BUY 18 Units @14.7800	260.00	2.60	0.00	2.60	90.0	2.34
02/02/201	8 ***-**-1727 - PETERSON, JON ACCOUNT #: 00089973868	AMERICAN FUNDS 2030 TARGET DATE-C BUY 1 Units @14.5500	10.00	0.10	0.00	0.10	90.0	0.09
02/01/201	8 ***-**-1289 - MOORE, MICAH ACCOUNT #: 00089973895	AMERICAN FUNDS 2050 TARGET DATE-C BUY 39 Units @15.6600	617.70	6.18	0.00	6.18	90.0	5.56
02/01/201	L8 ***-**-6863 - MARTIN, MITCHEI ACCOUNT #: 04000003339	L AMERICAN MUTUAL FUND-C BUY 2 Units @41.9700	78.00	0.78	0.00	0.78	90.0	0.70
02/02/201	8 ***-**-6863 - MARTIN, MITCHEI ACCOUNT #: 04000003339	L AMERICAN MUTUAL FUND-C BUY 0 Units @41.2300	3.00	0.03	0.00	0.03	90.0	0.03
02/01/201	8 ***-**-6863 - MARTIN, MITCHEI ACCOUNT #: 04000003339	L EUROPACIFIC GROWTH FUND CLASS C BUY 3 Units @58.3200	156.00	1.56	0.00	1.56	90.0	1.40
02/02/201	8 ***-**-6863 - MARTIN, MITCHEI ACCOUNT #: 04000003339	L EUROPACIFIC GROWTH FUND CLASS C BUY 0 Units @56.8300	6.00	0.06	0.00	0.06	90.0	0.05
02/01/201	8 ***-**-6863 - MARTIN, MITCHEI ACCOUNT #: 04000003339	L INVESTMENT COMPANY OF AMERICA CLASS BUY 2 Units @42.3600	78.00	0.78	0.00	0.78	90.0	0.70
02/02/201	L8 ***-**-6863 - MARTIN, MITCHEI ACCOUNT #: 04000003339	L INVESTMENT COMPANY OF AMERICA CLASS BUY 0 Units @41.5500	3.00	0.03	0.00	0.03	90.0	0.03



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		BROKER TRANS	ACTIONS (continu	ued)				
PRODUCT	CATEGORY: MUTUAL FU	NDS (continued)						
02/01/201	8 ***-**-6863 - MARTIN ACCOUNT #: 040000033	I, MITCHELL NEW WORLD FUND-C 339 BUY 1 Units @68.3400	54.60	0.55	0.00	0.55	90.0	0.50
02/02/201	8 ***-**-6863 - MARTIN ACCOUNT #: 040000033	I, MITCHELL NEW WORLD FUND-C 339 BUY 0 Units @66.7300	2.10	0.02	0.00	0.02	90.0	0.02
02/01/201	.8 ***-**-6863 - MARTIN ACCOUNT #: 040000033	I, MITCHELL SMALLCAP WORLD FUND-C 339 BUY 2 Units @51.6500	117.00	1.17	0.00	1.17	90.0	1.05
02/02/201	.8 ***-**-6863 - MARTIN ACCOUNT #: 040000033	I, MITCHELL SMALLCAP WORLD FUND-C 339 BUY 0 Units @50.6400	4.50	0.05	0.00	0.05	90.0	0.05
02/01/201	.8 ***-**-6863 - MARTIN ACCOUNT #: 040000033	N, MITCHELL THE BOND FUND OF AMERICA-C BUY 3 Units @12.6900	39.00	0.39	0.00	0.39	90.0	0.35
02/02/201	.8 ***-**-6863 - MARTIN ACCOUNT #: 040000033	, MITCHELL THE BOND FUND OF AMERICA-C BUY 0 Units @12.6600	1.50	0.02	0.00	0.02	90.0	0.02
02/01/201	.8 ***-**-6863 - MARTIN ACCOUNT #: 040000033	, MITCHELL THE GROWTH FUND OF AMERICA-C BUY 3 Units @49.5200	140.40	1.40	0.00	1.40	90.0	1.26
02/02/201	.8 ***-**-6863 - MARTIN ACCOUNT #: 040000033	N, MITCHELL THE GROWTH FUND OF AMERICA-C BUY 0 Units @48.6300	5.40	0.05	0.00	0.05	90.0	0.05
02/01/201	.8 ***-**-6863 - MARTIN ACCOUNT #: 040000033	N, MITCHELL THE NEW ECONOMY FUND-C BUY 1 Units @43.4700	54.60	0.55	0.00	0.55	90.0	0.50
02/02/201	.8 ***-**-6863 - MARTIN ACCOUNT #: 040000033	, MITCHELL THE NEW ECONOMY FUND-C 39 BUY 0 Units @42.6200	2.10	0.02	0.00	0.02	90.0	0.02
		* MUTUAL FUNDS SUBTOTA	L * \$4,563.32	\$45.64	\$0.00	\$45.64		\$41.09
PRODUCT	CATEGORY: VARIABLE	ANNUITIES						
02/06/201	8 ***-**-125P - CANNAD ACCOUNT #: VP6105984	•	800.00	15.84	0.00	15.84	90.0	14.26
02/07/201	8 ***-**-8270 - KELLY, ACCOUNT #: VP6008827		416.67	8.33	0.00	8.33	90.0	7.50
		* VARIABLE ANNUITIES SUBTOTA	L * \$1,216.67	\$24.17	\$0.00	\$24.17		\$21.76



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		BROKER TRANSACTI	ONS (continu	ued)				
PRODUCT	CATEGORY: MUTUAL FUND 12B1 1	TRAILS	-					
02/12/201	8 ***-**-0726 - DAHL, KEVIN ACCOUNT #: LSR107425	MFS HIGH-YIELD OPPORTUNITIES FUND C BUY 1 Units @0.0000	0.00	0.66	0.00	0.66	90.0	0.59
02/12/201	8 ***-**-7034 - DAHL, ROXANNE ACCOUNT #: LSR108782	MFS HIGH-YIELD OPPORTUNITIES FUND C BUY 1 Units @0.0000	0.00	1.53	0.00	1.53	90.0	1.38
02/12/201	8 ***-**-1330 - SKIN SPECTRUM, ACCOUNT #: 00000000018580	QUALIFIED PLAN SUMMARY BUY 0 Units @0.0000	0.00	1.69	0.00	1.69	90.0	1.52
02/12/201	8 ***-**-98JK - VESTAR ACCOUNT #: 00017851506	QUALIFIED PLAN SUMMARY BUY 0 Units @0.0000	0.00	210.59	0.00	210.59	90.0	189.53
		* MUTUAL FUND 12B1 TRAILS SUBTOTAL *	\$0.00	\$214.47	\$0.00	\$214.47		\$193.02
PRODUCT	CATEGORY: VARIABLE ANNUITY 1	2B1 TRAILS						
02/12/201	8 ***-**-58CL - KELLY, CLIENTS ACCOUNT #: PHD277	ING AETNA GVA TRAILS BUY 1 Units @0.0000	0.00	0.57	0.00	0.57	90.0	0.51
02/12/201	8 ***-**-58CL - KELLY, CLIENTS ACCOUNT #: PHE434	ING AETNA GVA TRAILS BUY 1 Units @0.0000	0.00	0.10	0.00	0.10	90.0	0.09
02/12/201	8 ***-**-5031 - VICI PROPERTIES ACCOUNT #: 131264	JOHN HANCOCK VA TRAILS BUY 1 Units @0.0000	0.00	1,492.96	0.00	1,492.96	90.0	1,343.66
02/12/201	8 ***-**-0664 - FOCUS ACCOUNT #: 114317	JOHN HANCOCK VA TRAILS BUY 1 Units @0.0000	0.00	848.08	0.00	848.08	90.0	763.27
02/05/201	8 ***-**-8230 - GARCIA, JOSEPH ACCOUNT #: VP61245420	PACIFIC LIFE 694474693-NFS BUY 0 Units @0.0000	0.00	16.33	0.00	16.33	90.0	14.70
02/12/201	8 ***-**-2436 - RT MANAGEMENT, ACCOUNT #: PHJ287	QUALIFIED PLAN SUMMARY BUY 1 Units @0.0000	0.00	3.83	0.00	3.83	90.0	3.45
02/12/201	8 ***-**-5760 - KR SALINE, & ACCOUNT #: GH2068	QUALIFIED PLAN SUMMARY BUY 1 Units @0.0000	0.00	3,312.39	0.00	3,312.39	90.0	2,981.15
02/12/201	8 ***-**-7053 - VISHWANATH MD ACCOUNT #: 87501	QUALIFIED PLAN SUMMARY BUY 1 Units @0.0000	0.00	453.62	0.00	453.62	90.0	408.26
02/12/201	8 ***-**-7528 - ELLIOTT ACCOUNT #: 23170	QUALIFIED PLAN SUMMARY BUY 1 Units @0.0000	0.00	99.45	0.00	99.45	90.0	89.51
02/12/201	8 ***-**-8042 - JCM AMERICAN ACCOUNT #: 130807	QUALIFIED PLAN SUMMARY BUY 1 Units @0.0000	0.00	1,450.83	0.00	1,450.83	90.0	1,305.75
02/12/201	8 ***-**-74JK - RSI ENTERPRISES, ACCOUNT #: 129968	, QUALIFIED PLAN SUMMARY BUY 1 Units @0.0000	0.00	541.35	0.00	541.35	90.0	487.22



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		BROKER T	TRANSACTIONS (co	ntinue	<u>ed)</u>				
PRODUCT	CATEGORY: VARIABLE ANNU	ITY 12B1 TRAILS (continued)							
02/12/201	8 ***-**-2744 - SHREE GANES ACCOUNT #: 127802	SH LLC QUALIFIED PLAN SUMMARY BUY 1 Units @0.0000		0.00	39.12	0.00	39.12	90.0	35.21
02/12/201	8 ***-**-2070 - TCH LAW PLO ACCOUNT #: 123577	C 401K QUALIFIED PLAN SUMMARY BUY 1 Units @0.0000		0.00	433.00	0.00	433.00	90.0	389.70
02/12/201	8 ***-**-54QP - STAR NURSEF ACCOUNT #: 118948	RY INC QUALIFIED PLAN SUMMARY BUY 1 Units @0.0000		0.00	1,331.53	0.00	1,331.53	90.0	1,198.38
02/12/201	8 ***-**-7584 - MED-SMART, ACCOUNT #: 116011	QUALIFIED PLAN SUMMARY BUY 1 Units @0.0000		0.00	1,529.07	0.00	1,529.07	90.0	1,376.16
02/12/201	8 ***-**-4580 - ROSS AERIAI ACCOUNT #: 114840	C, QUALIFIED PLAN SUMMARY BUY 1 Units @0.0000		0.00	1,177.10	0.00	1,177.10	90.0	1,059.39
02/12/201	8 ***-**-888K - MKS GRAPHIC ACCOUNT #: 114333	CS, QUALIFIED PLAN SUMMARY BUY 1 Units @0.0000		0.00	1,032.01	0.00	1,032.01	90.0	928.81
02/12/201	8 ***-**-728Q - HORSEMEN II ACCOUNT #: 109030	NC QUALIFIED PLAN SUMMARY BUY 1 Units @0.0000		0.00	760.96	0.00	760.96	90.0	684.86
02/12/201	8 ***-**-66QP - MVT SERVICE ACCOUNT #: 107713	ES LLC QUALIFIED PLAN SUMMARY BUY 1 Units @0.0000		0.00	1,873.37	0.00	1,873.37	90.0	1,686.03
02/12/201	8 ***-**-0215 - PRO-STEEL ACCOUNT #: 107166	QUALIFIED PLAN SUMMARY BUY 1 Units @0.0000		0.00	825.23	0.00	825.23	90.0	742.71
		* VARIABLE ANNUITY 12B1 TRAILS S	SUBTOTAL *	0.00	\$17,220.90	\$0.00	\$17,220.90		\$15,498.82
		*** BROKER TRANSACTIONS	TOTAL *** \$5,7	9.99	\$17,505.18	\$0.00	\$17,505.18		\$15,754.69



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						BROKER COMMI	SSION	TOTALS
					Broke	er Transactions		\$15,754.69
					Spl	t Transactions		\$0.00
					Overri	de Transactions		\$0.00
						Adjustments		\$0.00
						Payroll Draw		\$0.00
						Base Salary		\$0.00
					Prior	Period Balance		\$63.21
					F	INRA Assessment		\$0.00
					:	SIPC Assessment		\$0.00
					Net Cor	mmission Earned		\$15,817.90
					Year-to	o-date Earnings		\$15,754.69