



Concorde Investment Services, LLC

04/17/2018

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**COMMISSION STATEMENT****April 15, 2018**

**RANDY STOLTZ**  
14617 N. 45th Place

**BROKER #: S149**  
**BRANCH: RANDY STOLTZ**

Phoenix, AZ 85032-

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>DIRECT TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: OIL &amp; GAS</u></b>								
03/27/2018	GREGORY, KENNETH	WAVELAND RESOURCE PARTNERS IV	50,000.00	3,500.00	0.00	3,500.00	90.0	3,150.00
04/03/2018	MCGAHIE, ROBERT	WAVELAND RESOURCE PARTNERS IV	110,000.00	7,700.00	0.00	7,700.00	90.0	6,930.00
* OIL & GAS SUBTOTAL *			<b>\$160,000.00</b>	<b>\$11,200.00</b>	<b>\$0.00</b>	<b>\$11,200.00</b>		<b>\$10,080.00</b>
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
03/31/2018	SCHOUTEN, DONALD	JNL PERSPECTIVE II 04/14	243,407.70	50.71	0.00	50.71	90.0	45.64
03/31/2018	KIDDER, CHRIS	JNL PERSPECTIVE II 04/14	207,005.04	43.13	0.00	43.13	90.0	38.82
03/31/2018	WENDELBOE IV, NECOLAI	JNL PERSPECTIVE II 04/14	223,776.79	46.62	0.00	46.62	90.0	41.96
03/31/2018	CROUCH, MARC	JNL PERSPECTIVE L	311,468.51	259.56	0.00	259.56	90.0	233.60
03/31/2018	CARVER, DONALD	JNL PERSPECTIVE L	263,606.57	219.67	0.00	219.67	90.0	197.70
03/31/2018	GREGORY, DAWN	JNL PERSPECTIVE L	240,842.37	200.70	0.00	200.70	90.0	180.63
03/31/2018	GREGORY, KENNETH	JNL PERSPECTIVE L	58,344.31	48.62	0.00	48.62	90.0	43.76
03/31/2018	HULLENAAR, ALLEN	JNL PERSPECTIVE L	392,583.88	327.15	0.00	327.15	90.0	294.44
03/31/2018	HULLENAAR, JENNIFER	JNL PERSPECTIVE L	320,579.66	267.15	0.00	267.15	90.0	240.44
03/31/2018	MATSON, GLENDA	JNL PERSPECTIVE L	444,667.73	370.56	0.00	370.56	90.0	333.50
03/31/2018	SCHROEDER, ROBERT	PRU AS APEX II	1,244,420.48	1,037.02	0.00	1,037.02	90.0	933.32
03/31/2018	SCHROEDER, ROBERT	PRU AS APEX II	1,244,420.48	259.25	0.00	259.25	90.0	233.33
03/31/2018	BARRY, PHILIP	PRU AS APEX II	284,493.04	237.08	0.00	237.08	90.0	213.37
03/31/2018	BARRY, PHILIP	PRU AS APEX II	284,493.04	59.27	0.00	59.27	90.0	53.34
03/31/2018	JONES, CECILIA	PRU AS APEX II	567,104.07	472.59	0.00	472.59	90.0	425.33
03/31/2018	JONES, CECILIA	PRU AS APEX II	567,104.07	118.15	0.00	118.15	90.0	106.34
03/31/2018	BARRY, PHILIP	PRU AS APEX II	25,428.94	21.19	0.00	21.19	90.0	19.07
03/31/2018	BARRY, PHILIP	PRU AS APEX II	25,428.94	5.30	0.00	5.30	90.0	4.77
03/31/2018	BARRY, WENDY	PRU AS APEX II	34,728.07	28.94	0.00	28.94	90.0	26.05
03/31/2018	BARRY, WENDY	PRU AS APEX II	34,728.07	7.24	0.00	7.24	90.0	6.52
03/31/2018	HIGGINS, JOHN	PRU AS APEX II	332,640.15	277.20	0.00	277.20	90.0	249.48
03/31/2018	HIGGINS, JOHN	PRU AS APEX II	332,640.15	69.30	0.00	69.30	90.0	62.37

NOTES: \* - Indicates adjustment is not included in 1099 Earnings

\*\* - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount &amp; Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>DIRECT TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
03/31/2018	SCHOUTEN, DONALD	PRU PREMIER RETIREMENT L	61,298.39	51.08	0.00	51.08	90.0	45.97
03/31/2018	SCHOUTEN, DONALD	PRU PREMIER RETIREMENT L	10,339.16	8.62	0.00	8.62	90.0	7.76
03/31/2018	PAGE, STEPHEN	PRU PREMIER RETIREMENT L	799,450.96	666.21	0.00	666.21	90.0	599.59
* VARIABLE ANNUITIES SUBTOTAL *			<b>\$8,555,000.57</b>	<b>\$5,152.31</b>	<b>\$0.00</b>	<b>\$5,152.31</b>		<b>\$4,637.10</b>
*** DIRECT TRANSACTIONS TOTAL ***			<b>\$8,715,000.57</b>	<b>\$16,352.31</b>	<b>\$0.00</b>	<b>\$16,352.31</b>		<b>\$14,717.10</b>
<b><u>ADJUSTMENTS</u></b>								
04/15/2018		*AI INSIGHT: MONTHLY	0.00					-7.00
04/15/2018		*ALBRIDGE: FULL USER	0.00					-176.00
04/15/2018		*EO INS: MONTHLY FEE	0.00					-300.00
04/15/2018		*GLOBAL RELAY: WEBSITE	0.00					-15.00
04/15/2018		*LASER APP: MONTHLY	0.00					-18.00
04/15/2018		*MISC: TRANSFER ALLOTMENT FEE	0.00					1,500.00
04/15/2018		*PERSHING: BOOKS & RECORDS	0.00					-15.00
04/15/2018		*TECHNOLOGY: ADMIN - BELANGER	0.00					-130.00
04/15/2018		*TECHNOLOGY: MONTHLY BASIC - STOLTZ	0.00					-145.00
*** ADJUSTMENTS TOTAL ***			<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>		<b>\$694.00</b>

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**BROKER COMMISSION TOTALS**

Broker Transactions	\$14,717.10
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$694.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$-791.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$14,620.10
Year-to-date Gross	\$16,352.31
Year-to-date Earnings	\$14,717.10