



Concorde Investment Services, LLC

07/16/2018

Page No. 1

COMMISSION STATEMENT

July 15, 2018

ROBERT, T118 THOMPSON
7261 W. Central Ave.

BROKER #: T118
BRANCH: INTEGRATED FINANCIAL

Toledo, OH 43617

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
06/25/2018	MICHALSKI, PAIGE	JNL PERSPECTIVE	150.00	10.13	0.00	10.13	90.0	9.12
07/09/2018	MICHALSKI, PAIGE	JNL PERSPECTIVE	150.00	10.13	0.00	10.13	90.0	9.12
* VARIABLE ANNUITIES SUBTOTAL *			\$300.00	\$20.26	\$0.00	\$20.26		\$18.24
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
06/15/2018	SNEAD, SHELLI	AM FUNDS GROWTH FUND OF AMERICA A	0.00	0.12	0.00	0.12	90.0	0.11
05/31/2018	SHAFFER, CLARK	ICON FUND C	19,875.69	16.88	0.00	16.88	90.0	15.19
05/31/2018	RICE, CHERYL	ICON FUND C	3,026.63	2.57	0.00	2.57	90.0	2.31
05/31/2018	GECIK, STANLEY	ICON FUND C	6,178.70	5.25	0.00	5.25	90.0	4.73
05/31/2018	RECKNER, GARTH	ICON FUND C	1,553.51	1.32	0.00	1.32	90.0	1.19
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *			\$30,634.53	\$26.14	\$0.00	\$26.14		\$23.53
<u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u>								
06/29/2018	FLECK, MARTHA	ALLIANZ VALUEMARK II	0.00	16.56	0.00	16.56	90.0	14.90
06/30/2018	RICHARDS, MILDRED	JNL PERSPECTIVE	0.00	7.30	0.00	7.30	90.0	6.57
06/30/2018	FLECK, GERALD	JNL PERSPECTIVE II 05/05	0.00	1.32	0.00	1.32	90.0	1.19
06/30/2018	WENZ, PATRICIA	JOHN HANCOCK VENTURE III	0.00	30.42	0.00	30.42	90.0	27.38
06/30/2018	MURANYI, MARILYN	JOHN HANCOCK VENTURE III	0.00	19.97	0.00	19.97	90.0	17.97
06/30/2018	SCHUMACHER, EDWARD	JOHN HANCOCK VENTURE III	0.00	28.20	0.00	28.20	90.0	25.38
06/30/2018	MAXFIELD, DARALEE	JOHN HANCOCK VENTURE III	0.00	103.43	0.00	103.43	90.0	93.09
06/30/2018	GRUBB, BEVERLY	JOHN HANCOCK VENTURE III	0.00	106.11	0.00	106.11	90.0	95.50
06/30/2018	GRAHAM, JUDY	JOHN HANCOCK VENTURE III	0.00	131.63	0.00	131.63	90.0	118.47
06/30/2018	HUBAY, BERNICE	JOHN HANCOCK VENTURE III	0.00	20.89	0.00	20.89	90.0	18.80
06/30/2018	LABERDEE, PAUL	JOHN HANCOCK VENTURE III	0.00	33.80	0.00	33.80	90.0	30.42
06/30/2018	SZAFAROWICZ, JOSEPH	JOHN HANCOCK VENTURE III	0.00	16.08	0.00	16.08	90.0	14.47
06/30/2018	MUIR TRUST, JOHN & JOANN	JOHN HANCOCK VENTURE III	0.00	18.01	0.00	18.01	90.0	16.21
06/30/2018	HILEMAN, RONALD	JOHN HANCOCK VENTURE III	0.00	130.06	0.00	130.06	90.0	117.05

NOTES: * - Indicates adjustment is not included in 1099 Earnings

** - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u>								
06/30/2018	ELWING, LOUISE	JOHN HANCOCK VENTURE III	0.00	122.11	0.00	122.11	90.0	109.90
06/30/2018	DOUGHERTY, ELNORA	JOHN HANCOCK VENTURE III	0.00	119.36	0.00	119.36	90.0	107.42
06/30/2018	MAXFIELD, RICHARD	JOHN HANCOCK VENTURE III	0.00	181.81	0.00	181.81	90.0	163.63
06/30/2018	GAJEWSKI, WILLADEANE	JOHN HANCOCK VENTURE III	0.00	32.83	0.00	32.83	90.0	29.55
06/30/2018	BUEHLER, ARNOLD	JOHN HANCOCK VENTURE III	0.00	98.05	0.00	98.05	90.0	88.25
06/30/2018	RICE, PAMELA	JOHN HANCOCK VENTURE III	0.00	91.76	0.00	91.76	90.0	82.58
06/30/2018	RINGGER, LINDA	JOHN HANCOCK VENTURE III	0.00	99.56	0.00	99.56	90.0	89.60
06/30/2018	SEITZINGER, MARK	JOHN HANCOCK VENTURE III	0.00	19.78	0.00	19.78	90.0	17.80
06/30/2018	WODA, HELENE	JOHN HANCOCK VENTURE III	0.00	20.99	0.00	20.99	90.0	18.89
06/30/2018	BLADEL, JACQUELYN	NATIONWIDE DESTINATION L2 01	0.00	185.84	0.00	185.84	90.0	167.26
06/30/2018	OSTER, JOHN	NATIONWIDE DESTINATION L2 01	0.00	201.56	0.00	201.56	90.0	181.40
06/30/2018	SMITH, HELENE	NATIONWIDE DESTINATION LS 96	0.00	83.45	0.00	83.45	90.0	75.11
06/30/2018	RICE, SUSAN	NATIONWIDE DESTINATION LS 96	0.00	312.33	0.00	312.33	90.0	281.10
06/30/2018	MOORE, EILEEN	NATIONWIDE DESTINATION LS 96	0.00	228.43	0.00	228.43	90.0	205.59
06/30/2018	MOORE, EILEEN	NATIONWIDE DESTINATION LS 96	0.00	245.84	0.00	245.84	90.0	221.26
06/30/2018	MOORE, EILEEN	NATIONWIDE DESTINATION LS 96	0.00	208.11	0.00	208.11	90.0	187.30
06/30/2018	ROSSWURM, ELAINE	NATIONWIDE DESTINATION LS 96	0.00	524.69	0.00	524.69	90.0	472.22
06/30/2018	SHAFFER, EMILY	NATIONWIDE DESTINATION LS 96	0.00	228.27	0.00	228.27	90.0	205.44
06/30/2018	COOPER, MARK	NATIONWIDE DESTINATION LS 96	0.00	262.49	0.00	262.49	90.0	236.24
06/30/2018	JACOB, MARILYN	NATIONWIDE DESTINATION LS 96	0.00	230.42	0.00	230.42	90.0	207.38
06/30/2018	GRIM, SUSAN	NW DESTINATION B2 05	0.00	15.99	0.00	15.99	90.0	14.39
06/30/2018	HALL, SCOTT	NW DESTINATION B2 05	0.00	590.36	0.00	590.36	90.0	531.32
06/30/2018	FURNEY, DANNY	NW DESTINATION B2 05	0.00	294.56	0.00	294.56	90.0	265.10
06/30/2018	WALTER, LAURA	NW DESTINATION B2 05	0.00	555.56	0.00	555.56	90.0	500.00
06/30/2018	GRUBB, BEVERLY	NWL DESTINATION EV2 01	0.00	42.68	0.00	42.68	90.0	38.41
06/25/2018	WILLIAMS, PEARLIE	PACIFIC EXPLORER	0.00	36.42	0.00	36.42	90.0	32.78
06/30/2018	RIVERS, BERTHA	PRU AS LIFEVEST II	0.00	359.76	0.00	359.76	90.0	323.78
06/30/2018	RIVERS, BERTHA	PRU AS LIFEVEST II	0.00	89.94	0.00	89.94	90.0	80.95
06/29/2018	FLECK, GERALD	TRANSAMERICA FREEDOM 2008	0.00	59.68	0.00	59.68	90.0	53.71
06/04/2018	SCHMIDBAUER, JOSEPH	TRANSAMERICA LIBERTY	0.00	3.88	0.00	3.88	90.0	3.49
06/05/2018	MOORE, EILEEN	TRANSAMERICA LIBERTY	0.00	217.94	0.00	217.94	90.0	196.15
06/05/2018	MERZ, JOYCE	TRANSAMERICA LIBERTY	0.00	20.05	0.00	20.05	90.0	18.05
06/07/2018	RECKNER, COURTNEY	TRANSAMERICA LIBERTY	0.00	4.81	0.00	4.81	90.0	4.33

NOTES: * - Indicates adjustment is not included in 1099 Earnings

** - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS								
06/07/2018	FRAZIER, JULIE	TRANSAMERICA LIBERTY	0.00	47.03	0.00	47.03	90.0	42.33
06/08/2018	ROSSWURM, ELAINE	TRANSAMERICA LIBERTY	0.00	75.46	0.00	75.46	90.0	67.91
06/09/2018	MUIR TRUST, JOHN & JOANN	TRANSAMERICA LIBERTY	0.00	38.18	0.00	38.18	90.0	34.36
06/12/2018	LABERDEE, LARRY	TRANSAMERICA LIBERTY	0.00	27.92	0.00	27.92	90.0	25.13
06/13/2018	WODA, HELENE	TRANSAMERICA LIBERTY	0.00	31.11	0.00	31.11	90.0	28.00
06/13/2018	FURNEY, DANNY	TRANSAMERICA LIBERTY	0.00	205.06	0.00	205.06	90.0	184.55
06/13/2018	MERZ, EDWIN	TRANSAMERICA LIBERTY	0.00	128.34	0.00	128.34	90.0	115.51
06/13/2018	BLADEL, JACQUELYN	TRANSAMERICA LIBERTY	0.00	66.45	0.00	66.45	90.0	59.81
06/15/2018	RICE, CHERYL	TRANSAMERICA LIBERTY	0.00	2.16	0.00	2.16	90.0	1.94
06/15/2018	JACOB, MARILYN	TRANSAMERICA LIBERTY	0.00	204.42	0.00	204.42	90.0	183.98
06/16/2018	LABERDEE, JOYCE	TRANSAMERICA LIBERTY	0.00	90.13	0.00	90.13	90.0	81.12
06/16/2018	RICE SR, RUSSELL	TRANSAMERICA LIBERTY	0.00	2.20	0.00	2.20	90.0	1.98
06/16/2018	RICE, SUSAN	TRANSAMERICA LIBERTY	0.00	97.50	0.00	97.50	90.0	87.75
06/17/2018	OSTER, JENNIFER	TRANSAMERICA LIBERTY	0.00	21.92	0.00	21.92	90.0	19.73
06/21/2018	MERZ, JOYCE	TRANSAMERICA LIBERTY	0.00	82.49	0.00	82.49	90.0	74.24
06/22/2018	SEXTON TRUST, MARY LOU	TRANSAMERICA LIBERTY	0.00	64.17	0.00	64.17	90.0	57.75
06/22/2018	SCHWEINHAGEN, RITA	TRANSAMERICA LIBERTY	0.00	32.63	0.00	32.63	90.0	29.37
06/22/2018	JEFFERS, DAVID	TRANSAMERICA LIBERTY	0.00	92.70	0.00	92.70	90.0	83.43
06/23/2018	SEITZINGER, MARK	TRANSAMERICA LIBERTY	0.00	58.97	0.00	58.97	90.0	53.07
06/23/2018	MERZ, JOYCE	TRANSAMERICA LIBERTY	0.00	81.46	0.00	81.46	90.0	73.31
06/24/2018	HALL, WAYNE	TRANSAMERICA LIBERTY	0.00	133.37	0.00	133.37	90.0	120.03
06/24/2018	RUTLEDGE, JOANNE	TRANSAMERICA LIBERTY	0.00	169.94	0.00	169.94	90.0	152.95
06/26/2018	WENZ, JAMES	TRANSAMERICA LIBERTY	0.00	20.25	0.00	20.25	90.0	18.23
06/26/2018	FISH, SANDRA	TRANSAMERICA LIBERTY	0.00	59.94	0.00	59.94	90.0	53.95
06/26/2018	RICE, PAMELA	TRANSAMERICA LIBERTY	0.00	51.07	0.00	51.07	90.0	45.96
06/27/2018	DAVIS, HOWARD	TRANSAMERICA LIBERTY	0.00	23.20	0.00	23.20	90.0	20.88
06/28/2018	COOPER, MARK	TRANSAMERICA LIBERTY	0.00	93.43	0.00	93.43	90.0	84.09
06/29/2018	SHAFFER, EMILY	TRANSAMERICA LIBERTY	0.00	133.16	0.00	133.16	90.0	119.84
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *			\$0.00	\$8,587.75	\$0.00	\$8,587.75		\$7,728.98
*** DIRECT TRANSACTIONS TOTAL ***			\$30,934.53	\$8,634.15	\$0.00	\$8,634.15		\$7,770.75

NOTES: * - Indicates adjustment is not included in 1099 Earnings

** - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>ADJUSTMENTS</u>								
07/15/2018		*AI INSIGHT: CURRENT MONTH	0.00					-7.00
07/15/2018		*ALBRIDGE: FULL USER	0.00					-176.00
07/15/2018		*E & O INSURANCE: CURRENT MONTH INS	0.00					-300.00
07/15/2018		*TECHNOLOGY: ADMIN - D RYAN 1H/3RD	0.00					-43.33
07/15/2018		*TECHNOLOGY: ADMIN - J BOYERS 1/3RD	0.00					-43.33
07/15/2018		*TECHNOLOGY: CURRENT MONTH BASIC	0.00					-180.00
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00	\$0.00	\$0.00		\$-749.66

BROKER COMMISSION TOTALS

Broker Transactions	\$7,770.75
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-749.66
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$7,021.09
Year-to-date Gross	\$52,773.18
Year-to-date Earnings	\$47,899.22

NOTES: * - Indicates adjustment is not included in 1099 Earnings

** - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount & Gross Commission displayed