Page No.

BROKER

Concorde 🚱

COMMISSION STATEMENT May 31, 2018

INVESTMENT

JOSEPH, M138 MICHALETZ 41474 Judson Bottom Road

North Mankato, MI 56003-

BROKER #: M138 Terminated 04/18/2018

BRANCH: DISCIPLINE ADVISORS,

CLEARING

NET

GROSS

DATE	CLIENT	INVESTMENT	AMOUNT	COMMISSION	CHARGE	COMMISSION	RATE	COMMISSION
		CLEARING TRAN	SACTIONS					
PRODITCT CA	ATEGORY: MUTUAL FUNDS							
05/14/2018	SCHLOMANN, DAVID	MFS GROWTH ALLOCATION C	-8,239.07	150.00	22.00	128.00	0.0	0.00
		* MUTUAL FUNDS SUBTOTAL *	\$-8,239.07	\$150.00	\$22.00	\$128.00		\$0.00
		*** CLEARING TRANSACTIONS TOTAL ***	\$-8,239.07	\$150.00	\$22.00	\$128.00		\$0.00
		DIRECT TRANS.	ACTIONS					
PRODUCT CA	ATEGORY: MUTUAL FUNDS							
05/14/2018	HANSGEN, DIANE	TRANSAMERICA AA GROWTH C	1,166.66	11.67	0.00	11.67	0.0	0.00
05/14/2018	HANSGEN, DIANE	TRANSAMERICA AA GROWTH C	240.00	2.40	0.00	2.40	0.0	0.00
05/15/2018	ORTIZ, LAURA	TRANSAMERICA AA GROWTH C	100.00	1.00	0.00	1.00	0.0	0.00
05/15/2018	VETTER, JAYCE	TRANSAMERICA AA GROWTH C	50.00	0.50	0.00	0.50	0.0	0.00
		* MUTUAL FUNDS SUBTOTAL *	\$1,556.66	\$15.57	\$0.00	\$15.57		\$0.00
PRODUCT CA	TEGORY: VARIABLE ANNUI	TIES						
05/18/2018	ANDERSEN, DAVID	JNL PERSPECTIVE L	550.00	22.00	0.00	22.00	0.0	0.00
		* VARIABLE ANNUITIES SUBTOTAL *	\$550.00	\$22.00	\$0.00	\$22.00		\$0.00
PRODUCT CA	TEGORY: VARIABLE UNIVE	RSAL LIFE						
05/16/2018	FOELS, TAMMY	TRANSAMERICA LIFE	40.09	1.00	0.00	1.00	0.0	0.00
		* VARIABLE UNIVERSAL LIFE SUBTOTAL *	\$40.09	\$1.00	\$0.00	\$1.00		\$0.00
PRODUCT CA	ATEGORY: MUTUAL FUND 12	B1 TRAILS						
04/30/2018	SMITH-GROVER, SUSAN	BLACKROCK 67776G477	0.00	3.39	0.00	3.39	0.0	0.00
04/30/2018	SMITH-GROVER, SUSAN	BLACKROCK 67776G477	0.00	1.13	0.00	1.13	0.0	0.00
05/14/2018	WILKERSON, LAURA	JH STRATEGIC INCOME A	0.00	7.53	0.00	7.53	0.0	0.00
		* MUTUAL FUND 12B1 TRAILS SUBTOTAL *	\$0.00	\$12.05	\$0.00	\$12.05		\$0.00

NOTES: * - Indicates adjustment is not included in 1099 Earnings

^{** -} Indicates adjustment is not included in Totals or Commissions

[^]Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
								_
		DIRECT TRA	NSACTIONS					
PRODUCT CA	TEGORY: VARIABLE ANNUITY	12B1 TRAILS						
04/09/2018	JACKSON, SHARON	TRANS LIFE LANDMARK 2003 VA	0.00	390.33	0.00	390.33	0.0	0.00
04/17/2018	ROBINSON, CHARLES	TRANS LIFE LANDMARK 2003 VA	0.00	96.14	0.00	96.14	0.0	0.00
04/19/2018	STEVENS, JANICE	TRANSAMERICA CATALYST	0.00	3.87	0.00	3.87	0.0	0.00
04/04/2018	SEVERSON, STEVEN	TRANSAMERICA EXTRA	0.00	156.61	0.00	156.61	0.0	0.00
04/09/2018	VOIGHT, RICKY	TRANSAMERICA EXTRA	0.00	554.67	0.00	554.67	0.0	0.00
04/09/2018	VOIGHT, KATHERINE	TRANSAMERICA EXTRA	0.00	21.52	0.00	21.52	0.0	0.00
04/11/2018	MICHALETZ, CHRISTINE	TRANSAMERICA EXTRA	0.00	5.81	0.00	5.81	0.0	0.00
04/13/2018	VOIGHT, KATHERINE	TRANSAMERICA EXTRA	0.00	16.54	0.00	16.54	0.0	0.00
04/13/2018	VOIGHT, RICKY	TRANSAMERICA EXTRA	0.00	5.87	0.00	5.87	0.0	0.00
04/13/2018	TRIPP, TIMOTHY	TRANSAMERICA EXTRA	0.00	22.23	0.00	22.23	0.0	0.00
04/14/2018	GRAFF, JOYCE	TRANSAMERICA EXTRA	0.00	42.20	0.00	42.20	0.0	0.00
04/14/2018	GRAFF, JOYCE	TRANSAMERICA EXTRA	0.00	15.00	0.00	15.00	0.0	0.00
04/17/2018	ELLIS, ROSEMARY	TRANSAMERICA EXTRA	0.00	192.29	0.00	192.29	0.0	0.00
04/19/2018	WETZELL, THOMAS	TRANSAMERICA EXTRA	0.00	1,182.97	0.00	1,182.97	0.0	0.00
04/19/2018	VANDERHOOF, DONALD	TRANSAMERICA EXTRA	0.00	7.11	0.00	7.11	0.0	0.00
04/19/2018	LEVIK, LADONNA	TRANSAMERICA EXTRA	0.00	189.94	0.00	189.94	0.0	0.00
04/21/2018	VOTCA, JOHN	TRANSAMERICA EXTRA	0.00	50.35	0.00	50.35	0.0	0.00
04/21/2018	GRISWOLD, ELLEN	TRANSAMERICA EXTRA	0.00	31.87	0.00	31.87	0.0	0.00
04/23/2018	VOIGHT, KATHERINE	TRANSAMERICA EXTRA	0.00	27.89	0.00	27.89	0.0	0.00
04/27/2018	BOESCH, RODNEY	TRANSAMERICA EXTRA	0.00	46.40	0.00	46.40	0.0	0.00
04/01/2018	BOESCH, JEFFERY	TRANSAMERICA EXTRA 89352F889	0.00	203.87	0.00	203.87	0.0	0.00
04/07/2018	MICHALETZ, JOSEPH	TRANSAMERICA EXTRA 89352F889	0.00	11.35	0.00	11.35	0.0	0.00
04/10/2018	HORNING, DONALD	TRANSAMERICA EXTRA 89352F889	0.00	90.37	0.00	90.37	0.0	0.00
04/16/2018	FEMRITE, LYLE	TRANSAMERICA EXTRA 89352F889	0.00	62.88	0.00	62.88	0.0	0.00
04/23/2018	PAULSEN, TAMI	TRANSAMERICA EXTRA 89352F889	0.00	58.68	0.00	58.68	0.0	0.00
04/23/2018	PAULSEN, BRYAN	TRANSAMERICA EXTRA 89352F889	0.00	156.94	0.00	156.94	0.0	0.00
04/23/2018	FOSTER, RODNEY	TRANSAMERICA EXTRA 89352F889	0.00	1,132.31	0.00	1,132.31	0.0	0.00
04/23/2018	FOSTER, BARBARA	TRANSAMERICA EXTRA 89352F889	0.00	254.51	0.00	254.51	0.0	0.00
04/02/2018	PLOTZ, LEO	TRANSAMERICA LANDMARK	0.00	271.92	0.00	271.92	0.0	0.00
04/05/2018	TURNER, WENDELL	TRANSAMERICA LANDMARK	0.00	101.31	0.00	101.31	0.0	0.00
04/07/2018	SHORE, ROSALIND	TRANSAMERICA LANDMARK	0.00	119.64	0.00	119.64	0.0	0.00
04/09/2018	BRIELMAIER, MARK	TRANSAMERICA LANDMARK	0.00	64.63	0.00	64.63	0.0	0.00
04/15/2018	JOHNSON, PAUL	TRANSAMERICA LANDMARK	0.00	411.78	0.00	411.78	0.0	0.00

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[^]Date - Split Trade - full Investment Amount & Gross Commission displayed

Page No.

\$2,120,035.08

\$1,965,944.10

Year-to-date Gross

Year-to-date Earnings

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		DIRECT TRANS	SACTIONS					
PRODUCT CA	TEGORY: VARIABLE ANN	UITY 12B1 TRAILS						
04/18/2018	KLEMENT, LINDA	TRANSAMERICA LANDMARK	0.00	12.41	0.00	12.41	0.0	0.00
04/20/2018	BERGLING, PAUL	TRANSAMERICA LANDMARK	0.00	455.10	0.00	455.10	0.0	0.00
04/22/2018	DALLMANN, MARGARET	TRANSAMERICA LANDMARK	0.00	135.46	0.00	135.46	0.0	0.00
04/22/2018	BERGLING, SHARON	TRANSAMERICA LANDMARK	0.00	650.08	0.00	650.08	0.0	0.00
04/26/2018	DALLMANN, HOWARD	TRANSAMERICA LANDMARK	0.00	11.48	0.00	11.48	0.0	0.00
04/28/2018	KLEMENT, LINDA	TRANSAMERICA LANDMARK	0.00	59.93	0.00	59.93	0.0	0.00
04/29/2018	SANDER, GLORIAN	TRANSAMERICA LANDMARK	0.00	191.81	0.00	191.81	0.0	0.00
04/04/2018	HULST, TIMOTHY	TRANSAMERICA LIBERTY	0.00	47.69	0.00	47.69	0.0	0.00
04/11/2018	HAUGH, JOANNE	TRANSAMERICA LIBERTY	0.00	32.02	0.00	32.02	0.0	0.00
04/24/2018	MICHALETZ, GERALD	TRANSAMERICA LIBERTY	0.00	67.79	0.00	67.79	0.0	0.00
04/24/2018	AYERS, KATHRYN	TRANSAMERICA LIBERTY	0.00	188.21	0.00	188.21	0.0	0.00
		* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *	\$0.00	\$7,851.78	\$0.00	\$7,851.78		\$0.00
		*** DIRECT TRANSACTIONS TOTAL ***	\$2,146.75	\$7,902.40	\$0.00	\$7,902.40		\$0.00
					E	ssion	SION TOTALS	
					Broke:	r Transactions		\$0.00
					Spli	t Transactions		\$0.00
					Override	e Transactions		\$0.00
						Adjustments		\$0.00
						Payroll Draw		\$0.00
						Base Salary		\$0.00
					Prior 1	Period Balance		\$0.00
					FI	NRA Assessment		\$0.00
					S	IPC Assessment		\$0.00
		Please Retain fo THERE WILL BE NO C		,	I	Balance Forward		\$0.00