

STATEMENT April 20, 2018

DENNIS KREUSCHER

BROKER #: 230

BRANCH: LA BRANCH

, CA

| DATE      | CLIENT                        | NVESTMENT                           | INVESTMENT<br>AMOUNT | GROSS<br>COMMISSION | RATE | POSTAGE | NET<br>COMMISSION | CLEARING<br>CHARGE | BROKER<br>COMMISSION |
|-----------|-------------------------------|-------------------------------------|----------------------|---------------------|------|---------|-------------------|--------------------|----------------------|
|           |                               | BROKER TRAN                         | SACTIONS             |                     |      |         |                   |                    |                      |
| PRODUCT   | CATEGORY: MUTUAL FUNDS        |                                     |                      |                     |      |         |                   |                    |                      |
| 02/08/001 | 8 #3100006950 MOE-CLARM       | DELAWARE FUNDS                      | 0.00                 | 1.69                | 90.0 | 0.00    | 1.52              | 0.00               | 1.52                 |
| 02/08/001 | 8 #6000308588 JOHNSDORIJ      | DELAWARE FUNDS                      | 0.00                 | 10.44               | 90.0 | 0.00    | 9.40              | 0.00               | 9.40                 |
| 02/08/001 | 8 #6000828375 PERTERDAVIE     | DELAWARE FUNDS                      | 0.00                 | 3.07                | 90.0 | 0.00    | 2.76              | 0.00               | 2.76                 |
| 02/08/001 | 8 #6000829020 MOE-CLARM       | DELAWARE FUNDS                      | 0.00                 | 6.30                | 90.0 | 0.00    | 5.67              | 0.00               | 5.67                 |
| 02/08/001 | 8 #6000831510 LEVOR, JUDY     | DELAWARE FUNDS                      | 0.00                 | 1.15                | 90.0 | 0.00    | 1.04              | 0.00               | 1.04                 |
| 02/08/001 | 8 #6000831225 HANSOCRAIA      | DELAWARE FUNDS                      | 0.00                 | 8.21                | 90.0 | 0.00    | 7.39              | 0.00               | 7.39                 |
| 03/15/201 | 8 #00088369117 STUMOTERES     | AMCAP FUND INC CLASS A              | 300.00               | 15.00               | 90.0 | 0.00    | 13.50             | 0.00               | 13.50                |
| 03/15/201 | 8 # SCHIPULL, DENNIS          | FIDELITY ADV BIOTECHNOLOGY-CL A     | 15,312.01            | 0.00                | 90.0 | 0.00    | 0.00              | 20.00              | -20.00               |
| 03/15/201 | 8 # SCHIPULL, DENNIS          | FIDELITY ADV HEALTH CARE-CL A       | 15,312.01            | 0.00                | 90.0 | 0.00    | 0.00              | 20.00              | -20.00               |
| 03/15/201 | 8 #00000003230378 RUSTAROGED  | FRANKLIN BIOTECHNOLOGY DISCOVERY FU | 500.00               | 25.00               | 90.0 | 0.00    | 22.50             | 0.00               | 22.50                |
| 03/15/201 | 8 #000060177537996 YEOMAHEATM | FRANKLIN GROWTH FUND - CLASS A      | 100.00               | 5.00                | 90.0 | 0.00    | 4.50              | 0.00               | 4.50                 |
| 03/15/201 | 8 #000060177538036 OLSONRACHA | FRANKLIN GROWTH FUND - CLASS A      | 100.00               | 5.00                | 90.0 | 0.00    | 4.50              | 0.00               | 4.50                 |
| 03/15/201 | 8 #00083340687 SCHIPULLKR     | SMALLCAP WORLD FUND INC CLASS A     | 458.33               | 9.17                | 90.0 | 0.00    | 8.25              | 0.00               | 8.25                 |
| 03/16/201 | 8 # SCHIPULL, DENNIS          | FIDELITY ADV HEALTH CARE-CL A       | 14,552.32            | 254.67              | 90.0 | 0.00    | 229.20            | 20.00              | 209.20               |
| 03/20/201 | 8 #00083487625                | AMERICAN FUNDS 2025 TARGET DATE-A   | 650.00               | 17.88               | 90.0 | 0.00    | 16.09             | 0.00               | 16.09                |
| 03/20/201 | 8 #00083487610                | AMERICAN FUNDS 2025 TARGET DATE-A   | 3,737.00             | 102.77              | 90.0 | 0.00    | 92.49             | 0.00               | 92.49                |
| 03/22/201 | 8 #00083610743 SEVERSON, KA   | BOND FUND OF AMERICA INC CL A       | 80.00                | 2.40                | 90.0 | 0.00    | 2.16              | 0.00               | 2.16                 |
| 03/22/201 | 8 #00083610743 SEVERSON, KA   | CAPITAL INCOME BUILDER FD CL A      | 80.00                | 3.40                | 90.0 | 0.00    | 3.06              | 0.00               | 3.06                 |
| 03/22/201 | 8 #00083610743 SEVERSON, KA   | INCOME FUND OF AMERICA INC CLASS A  | 80.00                | 3.40                | 90.0 | 0.00    | 3.06              | 0.00               | 3.06                 |
|           |                               | * MUTUAL FUNDS SUBTOTAL *           | \$51,261.67          | \$474.55            | _    | \$0.00  | \$427.09          | \$60.00            | \$367.09             |
| PRODUCT   | CATEGORY: VARIABLE ANNUIT     | IES                                 |                      |                     |      |         |                   |                    |                      |
| 02/05/201 | 8 #7200000231 LEASE, PHYLLIS  | SAMMONS VA                          | 0.00                 | 14.16               | 90.0 | 0.00    | 12.74             | 0.00               | 12.74                |
| 02/05/201 | 8 #7200000237 LEASE, CRAIG    | SAMMONS VA                          | 0.00                 | 14.16               | 90.0 | 0.00    | 12.74             | 0.00               | 12.74                |
| 03/05/201 | 8 #7200000231 LEASE, PHYLLIS  | SAMMONS VA                          | 0.00                 | 14.28               | 90.0 | 0.00    | 12.85             | 0.00               | 12.85                |
| 03/05/201 | 8 #7200000237 LEASE, CRAIG    | SAMMONS VA                          | 0.00                 | 14.28               | 90.0 | 0.00    | 12.85             | 0.00               | 12.85                |
|           |                               | * VARIABLE ANNUITIES SUBTOTAL *     | \$0.00               | \$56.88             |      | \$0.00  | \$51.18           | \$0.00             | \$51.18              |

| DATE      | CLIENT                      | INVESTMENT                          | INVESTMENT<br>AMOUNT | GROSS<br>COMMISSION | RATE | POSTAGE | NET<br>COMMISSION | CLEARING<br>CHARGE | BROKER<br>COMMISSION |
|-----------|-----------------------------|-------------------------------------|----------------------|---------------------|------|---------|-------------------|--------------------|----------------------|
|           |                             | BROKER TRA                          | NSACTIONS            |                     |      |         |                   |                    |                      |
| PRODUCT   | CATEGORY: MUTUAL FUND 12    |                                     |                      |                     |      |         |                   |                    |                      |
|           | 8 #00088369117 STUMOTERES   | AMCAP FUND INC CLASS A              | 0.00                 | 10.24               | 90.0 | 0.00    | 9.22              | 0.00               | 9.22                 |
|           | 8 #00088421899 SCHIPULLKR   | AMCAP FUND INC CLASS A              | 0.00                 | 94.94               | 90.0 | 0.00    | 85.45             | 0.00               | 85.45                |
| 03/01/201 | 8 #00088674109              | AMCAP FUND INC CLASS A              | 0.00                 | 10.93               | 90.0 | 0.00    | 9.84              | 0.00               | 9.84                 |
| 03/01/201 | 8 #00088826362              | AMCAP FUND INC CLASS A              | 0.00                 | 0.74                | 90.0 | 0.00    | 0.67              | 0.00               | 0.67                 |
| 03/01/201 | 8 #00089566907              | AMCAP FUND INC CLASS A              | 0.00                 | 7.66                | 90.0 | 0.00    | 6.89              | 0.00               | 6.89                 |
| 03/01/201 | 8 #04000783785 HOLT, JOSEPH | AMCAP FUND INC CLASS A              | 0.00                 | 0.15                | 90.0 | 0.00    | 0.14              | 0.00               | 0.14                 |
| 03/01/201 | 8 #00068460635              | AMERICAN BALANCED FUND INC CLASS A  | 0.00                 | 9.69                | 90.0 | 0.00    | 8.72              | 0.00               | 8.72                 |
| 03/01/201 | 8 #00087562316              | AMERICAN FDS PORTFOLIO SER GROWTH F | 0.00                 | 77.42               | 90.0 | 0.00    | 69.68             | 0.00               | 69.68                |
| 03/01/201 | 8 #00083580766              | AMERICAN FUNDS 2015 TARGET DATE-A   | 0.00                 | 7.65                | 90.0 | 0.00    | 6.89              | 0.00               | 6.89                 |
| 03/01/201 | 8 #00082340579              | AMERICAN FUNDS 2020 TARGET DATE-A   | 0.00                 | 26.49               | 90.0 | 0.00    | 23.84             | 0.00               | 23.84                |
| 03/01/201 | 8 #00068276979              | AMERICAN FUNDS 2025 TARGET DATE-A   | 0.00                 | 13.99               | 90.0 | 0.00    | 12.59             | 0.00               | 12.59                |
| 03/01/201 | 8 #00082309026              | AMERICAN FUNDS 2025 TARGET DATE-A   | 0.00                 | 35.74               | 90.0 | 0.00    | 32.17             | 0.00               | 32.17                |
| 03/01/201 | 8 #00082309088              | AMERICAN FUNDS 2025 TARGET DATE-A   | 0.00                 | 29.54               | 90.0 | 0.00    | 26.59             | 0.00               | 26.59                |
| 03/01/201 | 8 #00083487610              | AMERICAN FUNDS 2025 TARGET DATE-A   | 0.00                 | 27.87               | 90.0 | 0.00    | 25.08             | 0.00               | 25.08                |
| 03/01/201 | 8 #00083487625              | AMERICAN FUNDS 2025 TARGET DATE-A   | 0.00                 | 5.64                | 90.0 | 0.00    | 5.08              | 0.00               | 5.08                 |
| 03/01/201 | 8 #00084615262              | AMERICAN FUNDS 2035 TARGET DATE-A   | 0.00                 | 11.12               | 90.0 | 0.00    | 10.01             | 0.00               | 10.01                |
| 03/01/201 | 8 #00084590248              | AMERICAN FUNDS 2040 TARGET DATE-A   | 0.00                 | 21.25               | 90.0 | 0.00    | 19.13             | 0.00               | 19.13                |
| 03/01/201 | 8 #00086606027              | AMERICAN HIGH INCOME TR SH BEN INT  | 0.00                 | 125.22              | 90.0 | 0.00    | 112.70            | 0.00               | 112.70               |
| 03/01/201 | 8 #00089532076              | AMERICAN HIGH INCOME TR SH BEN INT  | 0.00                 | 30.68               | 90.0 | 0.00    | 27.61             | 0.00               | 27.61                |
| 03/01/201 | 8 #00089709517 IMMANUEL     | AMERICAN HIGH INCOME TR SH BEN INT  | 0.00                 | 18.05               | 90.0 | 0.00    | 16.25             | 0.00               | 16.25                |
| 03/01/201 | 8 #00089709626 IMMANUEL     | AMERICAN HIGH INCOME TR SH BEN INT  | 0.00                 | 43.87               | 90.0 | 0.00    | 39.48             | 0.00               | 39.48                |
| 03/01/201 | 8 #00088421899 SCHIPULLKR   | AMERICAN MUTUAL FUND INC CLASS A    | 0.00                 | 70.78               | 90.0 | 0.00    | 63.70             | 0.00               | 63.70                |
| 03/01/201 | 8 #00089466545              | AMERICAN MUTUAL FUND INC CLASS A    | 0.00                 | 22.89               | 90.0 | 0.00    | 20.60             | 0.00               | 20.60                |
| 03/01/201 | 8 #00089532076              | AMERICAN MUTUAL FUND INC CLASS A    | 0.00                 | 31.27               | 90.0 | 0.00    | 28.14             | 0.00               | 28.14                |
| 03/01/201 | 8 #00089709517 IMMANUEL     | AMERICAN MUTUAL FUND INC CLASS A    | 0.00                 | 40.89               | 90.0 | 0.00    | 36.80             | 0.00               | 36.80                |
| 03/01/201 | 8 #00089709626 IMMANUEL     | AMERICAN MUTUAL FUND INC CLASS A    | 0.00                 | 50.98               | 90.0 | 0.00    | 45.88             | 0.00               | 45.88                |
| 03/01/201 | 8 #00075975165              | BOND FUND OF AMERICA INC CL A       | 0.00                 | 0.86                | 90.0 | 0.00    | 0.77              | 0.00               | 0.77                 |
| 03/01/201 | 8 #00082823901 BODE, ROXANN | BOND FUND OF AMERICA INC CL A       | 0.00                 | 0.99                | 90.0 | 0.00    | 0.89              | 0.00               | 0.89                 |
| 03/01/201 | 8 #00083610743 SEVERSON, KA | BOND FUND OF AMERICA INC CL A       | 0.00                 | 6.60                | 90.0 | 0.00    | 5.94              | 0.00               | 5.94                 |
| 03/01/201 | 8 #00082823901 BODE, ROXANN | CAPITAL INCOME BUILDER FD CL A      | 0.00                 | 7.70                | 90.0 | 0.00    | 6.93              | 0.00               | 6.93                 |
| 03/01/201 | 8 #00083610743 SEVERSON, KA | CAPITAL INCOME BUILDER FD CL A      | 0.00                 | 8.43                | 90.0 | 0.00    | 7.59              | 0.00               | 7.59                 |
| 03/01/201 | 8 #00059429439              | CAPITAL WORLD GROWTH & INCOME FUND  | 0.00                 | 11.44               | 90.0 | 0.00    | 10.30             | 0.00               | 10.30                |
| 03/01/201 | 8 #00082395792              | CAPITAL WORLD GROWTH & INCOME FUND  | 0.00                 | 0.54                | 90.0 | 0.00    | 0.49              | 0.00               | 0.49                 |
| 03/01/201 | 8 #00083083592              | CAPITAL WORLD GROWTH & INCOME FUND  | 0.00                 | 20.99               | 90.0 | 0.00    | 18.89             | 0.00               | 18.89                |
| 03/01/201 | 8 #00083340687 SCHIPULLKR   | CAPITAL WORLD GROWTH & INCOME FUND  | 0.00                 | 10.84               | 90.0 | 0.00    | 9.76              | 0.00               | 9.76                 |
| 03/01/201 | 8 #00075975165              | EURO PACIFIC GROWTH FUND CLASS A    | 0.00                 | 1.13                | 90.0 | 0.00    | 1.02              | 0.00               | 1.02                 |

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|------------|-----------------------------|-------------------------------------|----------------------|---------------------|------|---------|-------------------|--------------------|----------------------|
|            |                             | אפטעבים יים                         | ANSACTIONS           |                     |      |         |                   |                    |                      |
| DRODUCT (  | CATEGORY: MUTUAL FUND 12E   |                                     | 1110110110110        |                     |      |         |                   |                    |                      |
|            | 3 #00082395792              | FUNDAMENTAL INVESTORS INC CLASS A   | 0.00                 | 0.54                | 90.0 | 0.00    | 0.49              | 0.00               | 0.49                 |
|            | 3 #00062393792              | GROWTH FUND AMERICA INC CLASS A     | 0.00                 | 19.97               | 90.0 | 0.00    | 17.97             | 0.00               | 17.97                |
|            | 3 #00082419619              | GROWTH FUND AMERICA INC CLASS A     | 0.00                 | 5.81                | 90.0 | 0.00    | 5.23              | 0.00               | 5.23                 |
|            | 3 #00083680022              | GROWTH FUND AMERICA INC CLASS A     | 0.00                 | 1.51                | 90.0 | 0.00    | 1.36              | 0.00               | 1.36                 |
|            | 3 #00075975165              | INCOME FUND OF AMERICA INC CLASS A  | 0.00                 | 1.28                | 90.0 | 0.00    | 1.15              | 0.00               | 1.15                 |
|            | 3 #00082823901 BODE, ROXANN | INCOME FUND OF AMERICA INC CLASS A  | 0.00                 | 17.35               | 90.0 | 0.00    | 15.62             | 0.00               | 15.62                |
|            | 3 #00083610743 SEVERSON, KA | INCOME FUND OF AMERICA INC CLASS A  | 0.00                 | 9.39                | 90.0 | 0.00    | 8.45              | 0.00               | 8.45                 |
|            | 3 #04000415680 THOMAS, GARY | INCOME FUND OF AMERICA INC CLASS A  | 0.00                 | 6.38                | 90.0 | 0.00    | 5.74              | 0.00               | 5.74                 |
|            | 3 #00089709517 IMMANUEL     | INFLATION LINKED BOND FUND-A        | 0.00                 | 18.34               | 90.0 | 0.00    | 16.51             | 0.00               | 16.51                |
| 03/01/2018 | 3 #04000415680 THOMAS, GARY | INFLATION LINKED BOND FUND-A        | 0.00                 | 16.70               | 90.0 | 0.00    | 15.03             | 0.00               | 15.03                |
|            | 3 #00068460635              | INVESTMENT CO AMER CLASS A          | 0.00                 | 11.08               | 90.0 | 0.00    | 9.97              | 0.00               | 9.97                 |
|            | 3 #00087183070              | NEW ECONOMY FUND SBI CLASS A        | 0.00                 | 24.40               | 90.0 | 0.00    | 21.96             | 0.00               | 21.96                |
| 03/01/2018 | 3 #00083340687 SCHIPULLKR   | NEW PERSPECTIVE FUND INC CL A       | 0.00                 | 21.97               | 90.0 | 0.00    | 19.77             | 0.00               | 19.77                |
| 03/01/2018 | 3 #00083680022              | NEW PERSPECTIVE FUND INC CL A       | 0.00                 | 1.32                | 90.0 | 0.00    | 1.19              | 0.00               | 1.19                 |
| 03/01/2018 | 3 #04000415680 THOMAS, GARY | NEW PERSPECTIVE FUND INC CL A       | 0.00                 | 18.21               | 90.0 | 0.00    | 16.39             | 0.00               | 16.39                |
| 03/01/2018 | 3 #00083340687 SCHIPULLKR   | NEW WORLD FUND INC NEW              | 0.00                 | 27.44               | 90.0 | 0.00    | 24.70             | 0.00               | 24.70                |
| 03/01/2018 | 3 #00089466545              | SHORT-TERM BOND FUND OF AMERICA-A   | 0.00                 | 12.16               | 90.0 | 0.00    | 10.94             | 0.00               | 10.94                |
| 03/01/2018 | 3 #00089709517 IMMANUEL     | SHORT-TERM BOND FUND OF AMERICA-A   | 0.00                 | 9.05                | 90.0 | 0.00    | 8.15              | 0.00               | 8.15                 |
| 03/01/2018 | 3 #00083340687 SCHIPULLKR   | SMALLCAP WORLD FUND INC CLASS A     | 0.00                 | 5.09                | 90.0 | 0.00    | 4.58              | 0.00               | 4.58                 |
| 03/01/2018 | 3 #00075975165              | WASHINGTON MUTUAL INVS FD CLASS A   | 0.00                 | 1.33                | 90.0 | 0.00    | 1.20              | 0.00               | 1.20                 |
| 03/01/2018 | 3 #00087562316              | WASHINGTON MUTUAL INVS FD CLASS A   | 0.00                 | 83.46               | 90.0 | 0.00    | 75.11             | 0.00               | 75.11                |
| 03/07/2018 | 3 #01425654058 VARIOUS      | FA DIVERSIFIED INTERNATIONAL FUND   | 0.00                 | 2.05                | 90.0 | 0.00    | 1.85              | 0.00               | 1.85                 |
| 03/07/2018 | 3 #01484237159 VARIOUS      | FA DIVERSIFIED INTERNATIONAL FUND   | 0.00                 | 1.16                | 90.0 | 0.00    | 1.04              | 0.00               | 1.04                 |
| 03/07/2018 | 3 #01484237159 VARIOUS      | FA SMALL GROWTH                     | 0.00                 | 2.75                | 90.0 | 0.00    | 2.48              | 0.00               | 2.48                 |
| 03/07/2018 | 3 #01474463500 VARIOUS      | FIDELITY ADV BIOTECHNOLOGY-CL A     | 0.00                 | 7.61                | 90.0 | 0.00    | 6.85              | 0.00               | 6.85                 |
| 03/07/2018 | 3 #01486660911 VARIOUS      | FIDELITY ADV BIOTECHNOLOGY-CL A     | 0.00                 | 0.94                | 90.0 | 0.00    | 0.85              | 0.00               | 0.85                 |
| 03/07/2018 | 3 #01485968596 VARIOUS      | FIDELITY ADV CONSUMER STAPLES-CL A  | 0.00                 | 1.86                | 90.0 | 0.00    | 1.67              | 0.00               | 1.67                 |
| 03/07/2018 | 3 #01486540923 VARIOUS      | FIDELITY ADV CONSUMER STAPLES-CL A  | 0.00                 | 0.80                | 90.0 | 0.00    | 0.72              | 0.00               | 0.72                 |
| 03/07/2018 | 3 #01448945798 VARIOUS      | FIDELITY ADV FLOATING RATE HIGH INC | 0.00                 | 1.86                | 90.0 | 0.00    | 1.67              | 0.00               | 1.67                 |
| 03/07/2018 | 3 #00704959766 VARIOUS      | FIDELITY ADV GROWTH OPPORT-CL A     | 0.00                 | 6.22                | 90.0 | 0.00    | 5.60              | 0.00               | 5.60                 |
| 03/07/2018 | 3 #01425654058 VARIOUS      | FIDELITY ADV GROWTH OPPORT-CL A     | 0.00                 | 3.14                | 90.0 | 0.00    | 2.83              | 0.00               | 2.83                 |
| 03/07/2018 | 3 #01450822992 VARIOUS      | FIDELITY ADV GROWTH OPPORT-CL A     | 0.00                 | 1.45                | 90.0 | 0.00    | 1.31              | 0.00               | 1.31                 |
| 03/07/2018 | 3 #01460635897 VARIOUS      | FIDELITY ADV GROWTH OPPORT-CL A     | 0.00                 | 2.11                | 90.0 | 0.00    | 1.90              | 0.00               | 1.90                 |
| 03/07/2018 | 3 #01484237159 VARIOUS      | FIDELITY ADV GROWTH OPPORT-CL A     | 0.00                 | 3.39                | 90.0 | 0.00    | 3.05              | 0.00               | 3.05                 |
| 03/07/2018 | 3 #00704910751 VARIOUS      | FIDELITY ADV HEALTH CARE-CL A       | 0.00                 | 2.90                | 90.0 | 0.00    | 2.61              | 0.00               | 2.61                 |
| 03/07/2018 | 3 #01450822992 VARIOUS      | FIDELITY ADV HEALTH CARE-CL A       | 0.00                 | 2.59                | 90.0 | 0.00    | 2.33              | 0.00               | 2.33                 |

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INVESTMENT

GROSS

NET

CLEARING

BROKER

| DATE      | CLIENT                 | INVESTMENT                          | AMOUNT    | COMMISSION | RATE | POSTAGE | COMMISSION | CHARGE | COMMISSION |
|-----------|------------------------|-------------------------------------|-----------|------------|------|---------|------------|--------|------------|
|           |                        | BROKER TRA                          | NSACTIONS |            |      |         |            |        |            |
| RODUCT    | CATEGORY: MUTUAL FUN   |                                     |           |            |      |         |            |        |            |
|           | 8 #01469115503 VARIOUS | FIDELITY ADV HEALTH CARE-CL A       | 0.00      | 4.09       | 90.0 | 0.00    | 3.68       | 0.00   | 3.68       |
| 3/07/2018 | 8 #01481991832 VARIOUS | FIDELITY ADV HEALTH CARE-CL A       | 0.00      | 2.70       | 90.0 | 0.00    | 2.43       |        | 2.43       |
|           | 8 #01484237159 VARIOUS | FIDELITY ADV HEALTH CARE-CL A       | 0.00      | 5.26       | 90.0 | 0.00    | 4.73       |        | 4.73       |
| 3/07/2018 | 8 #01485968596 VARIOUS | FIDELITY ADV HEALTH CARE-CL A       | 0.00      | 1.61       | 90.0 | 0.00    | 1.45       | 0.00   | 1.45       |
| 3/07/2018 | 8 #01486540923 VARIOUS | FIDELITY ADV HEALTH CARE-CL A       | 0.00      | 0.57       | 90.0 | 0.00    | 0.51       | 0.00   | 0.51       |
| 3/07/2018 | 8 #01486660911 VARIOUS | FIDELITY ADV HEALTH CARE-CL A       | 0.00      | 0.73       | 90.0 | 0.00    | 0.66       | 0.00   | 0.66       |
| 3/07/2018 | 8 #00704910751 VARIOUS | FIDELITY ADV INDUSTRIALS-CL A       | 0.00      | 2.76       | 90.0 | 0.00    | 2.48       | 0.00   | 2.48       |
| 3/07/2018 | 8 #01450822992 VARIOUS | FIDELITY ADV INDUSTRIALS-CL A       | 0.00      | 2.93       | 90.0 | 0.00    | 2.64       | 0.00   | 2.64       |
| 3/07/2018 | 8 #01469115503 VARIOUS | FIDELITY ADV INDUSTRIALS-CL A       | 0.00      | 3.08       | 90.0 | 0.00    | 2.77       | 0.00   | 2.77       |
| 3/07/2018 | 8 #01486660911 VARIOUS | FIDELITY ADV INDUSTRIALS-CL A       | 0.00      | 0.96       | 90.0 | 0.00    | 0.86       | 0.00   | 0.86       |
| 3/07/2018 | 8 #00704910751 VARIOUS | FIDELITY ADV NEW INSIGHTS-CL A      | 0.00      | 4.01       | 90.0 | 0.00    | 3.61       | 0.00   | 3.61       |
| 3/07/2018 | 8 #00704959766 VARIOUS | FIDELITY ADV NEW INSIGHTS-CL A      | 0.00      | 5.99       | 90.0 | 0.00    | 5.39       | 0.00   | 5.39       |
| 3/07/2018 | 8 #01425654058 VARIOUS | FIDELITY ADV NEW INSIGHTS-CL A      | 0.00      | 2.33       | 90.0 | 0.00    | 2.10       | 0.00   | 2.10       |
| 3/07/2018 | 8 #01483525505 VARIOUS | FIDELITY ADV NEW INSIGHTS-CL A      | 0.00      | 6.29       | 90.0 | 0.00    | 5.66       | 0.00   | 5.66       |
| 3/07/2018 | 8 #01469115503 VARIOUS | FIDELITY ADV STRATEGIC DIV & INCOME | 0.00      | 3.99       | 90.0 | 0.00    | 3.59       | 0.00   | 3.59       |
| 3/07/2018 | 8 #01481998613 VARIOUS | FIDELITY ADV UTILITIES-CL A         | 0.00      | 1.09       | 90.0 | 0.00    | 0.98       | 0.00   | 0.98       |
| 3/07/2018 | 8 #01486660911 VARIOUS | FIDELITY ADV UTILITIES-CL A         | 0.00      | 0.84       | 90.0 | 0.00    | 0.76       | 0.00   | 0.76       |
| 3/07/2018 | 8 #01484237159 VARIOUS | FIDELITY ADVISOR ENERGY CL A        | 0.00      | 1.81       | 90.0 | 0.00    | 1.63       | 0.00   | 1.63       |
| 3/07/2018 | 8 #01484534381 VARIOUS | FIDELITY ADVISOR ENERGY CL A        | 0.00      | 0.81       | 90.0 | 0.00    | 0.73       | 0.00   | 0.73       |
| 3/07/2018 | 8 #01486660911 VARIOUS | FIDELITY ADVISOR HIGH INCOME ADVANT | 0.00      | 0.90       | 90.0 | 0.00    | 0.81       | 0.00   | 0.81       |
| 3/07/2018 | 8 #01485968596 VARIOUS | FIDELITY ADVISOR MATERIALS FUND CL  | 0.00      | 1.75       | 90.0 | 0.00    | 1.58       | 0.00   | 1.58       |
| 3/07/2018 | 8 #01486540923 VARIOUS | FIDELITY ADVISOR MATERIALS FUND CL  | 0.00      | 0.61       | 90.0 | 0.00    | 0.55       | 0.00   | 0.55       |
| 3/07/2018 | 8 #00704910751 VARIOUS | FIDELITY ADVISORS BALANCED          | 0.00      | 1.86       | 90.0 | 0.00    | 1.67       | 0.00   | 1.67       |
| 3/07/2018 | 8 #00701570335 VARIOUS | FIDELITY HEREFORD STR TR GOVT MONEY | 0.00      | 4.07       | 90.0 | 0.00    | 3.66       | 0.00   | 3.66       |
| 3/07/2018 | 8 #01469115503 VARIOUS | FIDELITY HEREFORD STR TR GOVT MONEY | 0.00      | 2.90       | 90.0 | 0.00    | 2.61       | 0.00   | 2.61       |
| 3/07/2018 | 8 #01490208566 VARIOUS | FIDELITY INVT TR ADVISOR EMRGING MK | 0.00      | 9.15       | 90.0 | 0.00    | 8.24       | 0.00   | 8.24       |
| 3/09/2018 | 8 # SCHIPULL, DENNIS   | DAIN TRAILER                        | 0.00      | 13.08      | 90.0 | 0.00    | 11.77      | 0.00   | 11.77      |
| 3/09/2018 | 8 # SCHIPULL, DENNIS   | DAIN TRAILER                        | 0.00      | 4.89       | 90.0 | 0.00    | 4.40       | 0.00   | 4.40       |
| 3/09/2018 | 8 # SCHIPULL, DENNIS   | DAIN TRAILER                        | 0.00      | 5.05       | 90.0 | 0.00    | 4.55       | 0.00   | 4.55       |
| 3/09/2018 | 8 # SCHIPULL, DENNIS   | DAIN TRAILER                        | 0.00      | 21.34      | 90.0 | 0.00    | 19.21      | 0.00   | 19.21      |
| 3/09/2018 | 8 # SCHIPULL, DENNIS   | DAIN TRAILER                        | 0.00      | 7.47       | 90.0 | 0.00    | 6.72       | 0.00   | 6.72       |
| 3/09/2018 | 8 # SCHIPULL, DENNIS   | DAIN TRAILER                        | 0.00      | 2.86       | 90.0 | 0.00    | 2.57       | 0.00   | 2.57       |
| 3/09/2018 | 8 # SCHIPULL, RAMONA   | DAIN TRAILER                        | 0.00      | 3.47       | 90.0 | 0.00    | 3.12       | 0.00   | 3.12       |
| 3/09/2018 | 8 # SCHIPULL, RAMONA   | DAIN TRAILER                        | 0.00      | 2.22       | 90.0 | 0.00    | 2.00       | 0.00   | 2.00       |
| 3/09/2018 | 8 # SCHIPULL, RAMONA   | DAIN TRAILER                        | 0.00      | 6.40       | 90.0 | 0.00    | 5.76       | 0.00   | 5.76       |
| 3/09/2018 | 8 # SCHIPULL, RAMONA   | DAIN TRAILER                        | 0.00      | 3.36       | 90.0 | 0.00    | 3.02       | 0.00   | 3.02       |

| DATE       | CLIENT               | INVESTMENT         |                    | INVESTMENT<br>AMOUNT | GROSS<br>COMMISSION | RATE | POSTAGE | NET<br>COMMISSION | CLEARING<br>CHARGE | BROKER<br>COMMISSION |
|------------|----------------------|--------------------|--------------------|----------------------|---------------------|------|---------|-------------------|--------------------|----------------------|
|            |                      |                    | BROKER TRANS       | ACTIONS              |                     |      |         |                   |                    |                      |
| PRODUCT    | CATEGORY: MUTUAL FUI | ND 12B1 TRAILS     |                    |                      |                     |      |         |                   |                    |                      |
| 03/09/2018 | 8 # SCHIPULL, RAMONA | DAIN TRAILER       |                    | 0.00                 | 1.96                | 90.0 | 0.00    | 1.76              | 0.00               | 1.76                 |
| 03/09/2018 | 8 # SCHIPULL, RAMONA | DAIN TRAILER       |                    | 0.00                 | 1.63                | 90.0 | 0.00    | 1.47              | 0.00               | 1.47                 |
| 03/09/2018 | 8 # SCHIPULL, DENNIS | DAIN TRAILER       |                    | 0.00                 | 2.84                | 90.0 | 0.00    | 2.56              | 0.00               | 2.56                 |
| 03/09/2018 | 8 # SCHIPULL, DENNIS | DAIN TRAILER       |                    | 0.00                 | 8.66                | 90.0 | 0.00    | 7.79              | 0.00               | 7.79                 |
| 03/09/2018 | 8 # SCHIPULL, DENNIS | DAIN TRAILER       |                    | 0.00                 | 4.01                | 90.0 | 0.00    | 3.61              | 0.00               | 3.61                 |
| 03/09/2018 | 8 # SCHIPULL, DENNIS | DAIN TRAILER       |                    | 0.00                 | 2.98                | 90.0 | 0.00    | 2.68              | 0.00               | 2.68                 |
| 03/09/2018 | 8 # SCHIPULL, DENNIS | DAIN TRAILER       |                    | 0.00                 | 2.65                | 90.0 | 0.00    | 2.39              | 0.00               | 2.39                 |
| 03/09/2018 | 8 # SCHIPULL, DENNIS | DAIN TRAILER       |                    | 0.00                 | 2.18                | 90.0 | 0.00    | 1.96              | 0.00               | 1.96                 |
| 03/09/2018 | 8 # SCHIPULL, DENNIS | DAIN TRAILER       |                    | 0.00                 | 10.05               | 90.0 | 0.00    | 9.05              | 0.00               | 9.05                 |
| 03/09/2018 | 8 # HANSEN, GALEN    | DAIN TRAILER       |                    | 0.00                 | 43.73               | 90.0 | 0.00    | 39.36             | 0.00               | 39.36                |
| 03/09/2018 | 8 # HANSEN, GALEN    | DAIN TRAILER       |                    | 0.00                 | 0.72                | 90.0 | 0.00    | 0.65              | 0.00               | 0.65                 |
| 03/09/2018 | 8 # HANSEN, GALEN    | DAIN TRAILER       |                    | 0.00                 | 2.68                | 90.0 | 0.00    | 2.41              | 0.00               | 2.41                 |
| 03/09/2018 | 8 # HANSEN, GALEN    | DAIN TRAILER       |                    | 0.00                 | 2.11                | 90.0 | 0.00    | 1.90              | 0.00               | 1.90                 |
| 03/09/2018 | 8 # HANSEN, GALEN    | DAIN TRAILER       |                    | 0.00                 | 7.08                | 90.0 | 0.00    | 6.37              | 0.00               | 6.37                 |
| 03/09/2018 | 8 # HANSEN, GALEN    | DAIN TRAILER       |                    | 0.00                 | 2.62                | 90.0 | 0.00    | 2.36              | 0.00               | 2.36                 |
| 03/09/2018 | 8 # SCHIPULL, RAMONA | DAIN TRAILER       |                    | 0.00                 | 2.27                | 90.0 | 0.00    | 2.04              | 0.00               | 2.04                 |
| 03/09/2018 | 8 # SCHIPULL, RAMONA | DAIN TRAILER       |                    | 0.00                 | 9.56                | 90.0 | 0.00    | 8.60              | 0.00               | 8.60                 |
| 03/09/2018 | 8 # SCHIPULL, RAMONA | DAIN TRAILER       |                    | 0.00                 | 2.08                | 90.0 | 0.00    | 1.87              | 0.00               | 1.87                 |
| 03/09/2018 | 8 # SCHIPULL, RAMONA | DAIN TRAILER       |                    | 0.00                 | 5.42                | 90.0 | 0.00    | 4.88              | 0.00               | 4.88                 |
| 03/09/2018 | 8 # SCHIPULL, RAMONA | DAIN TRAILER       |                    | 0.00                 | 7.17                | 90.0 | 0.00    | 6.45              | 0.00               | 6.45                 |
| 03/09/2018 | 8 # SCHIPULL, RAMONA | DAIN TRAILER       |                    | 0.00                 | 1.43                | 90.0 | 0.00    | 1.29              | 0.00               | 1.29                 |
| 03/09/2018 | 8 # SCHIPULL, RAMONA | DAIN TRAILER       |                    | 0.00                 | 3.33                | 90.0 | 0.00    | 3.00              | 0.00               | 3.00                 |
| 03/09/2018 | 8 # SCHIPULL, RAMONA | DAIN TRAILER       |                    | 0.00                 | 6.25                | 90.0 | 0.00    | 5.63              | 0.00               | 5.63                 |
| 03/09/2018 | 8 # PERKINS, DORTHY  | DAIN TRAILER       |                    | 0.00                 | 3.24                | 90.0 | 0.00    | 2.92              | 0.00               | 2.92                 |
| 03/09/2018 | 8 # PERKINS, DORTHY  | DAIN TRAILER       |                    | 0.00                 | 3.25                | 90.0 | 0.00    | 2.93              | 0.00               | 2.93                 |
| 03/09/2018 | 8 # PERKINS, DORTHY  | DAIN TRAILER       |                    | 0.00                 | 2.71                | 90.0 | 0.00    | 2.44              | 0.00               | 2.44                 |
| 03/09/2018 | 8 # TUFTE, CHARLES   | DAIN TRAILER       |                    | 0.00                 | 5.54                | 90.0 | 0.00    | 4.99              | 0.00               | 4.99                 |
| 03/09/2018 | 8 # TUFTE, CHARLES   | DAIN TRAILER       |                    | 0.00                 | 3.94                | 90.0 | 0.00    | 3.55              | 0.00               | 3.55                 |
| 03/09/2018 | 8 # TUFTE, CHARLES   | DAIN TRAILER       |                    | 0.00                 | 1.97                | 90.0 | 0.00    | 1.77              | 0.00               | 1.77                 |
|            |                      | * MUTUAL FUND 12B1 | TRAILS SUBTOTAL *  | \$0.00               | \$1,546.11          |      | \$0.00  | \$1,391.58        | \$0.00             | \$1,391.58           |
|            |                      | *** BROKER TRAN    | SACTIONS TOTAL *** | \$51,261.67          | \$2,077.54          |      | \$0.00  | \$1,869.85        | \$60.00            | \$1,809.85           |

# 04/17/2018 Page No. 6 COMMISSION STATEMENT for DENNIS KREUSCHER

| DATE CLIENT | INVESTMENT                        | INVESTMENT<br>AMOUNT | GROSS<br>COMMISSION | RATE | POSTAGE | NET<br>COMMISSION | CLEARING<br>CHARGE | BROKER<br>COMMISSION |
|-------------|-----------------------------------|----------------------|---------------------|------|---------|-------------------|--------------------|----------------------|
|             | <b>.</b>                          | II G MATTAIM G       |                     |      |         |                   |                    |                      |
|             | ADU                               | USTMENTS             |                     |      |         |                   |                    |                      |
| 04/20/2018  | ADMIN FEE: ADMIN FEE              |                      |                     |      |         |                   |                    | -320.00              |
| 04/20/2018  | E & O INSURANCE: E & O INSURANCE  |                      |                     |      |         |                   |                    | -179.00              |
| 04/20/2018  | CRD FEES: CRD FEES NY INDIVIDUAL  |                      |                     |      |         |                   |                    | -70.00               |
|             | REG FEE                           |                      |                     |      |         |                   |                    |                      |
| 04/20/2018  | FINRA: FINRA ANNUAL ASSESMENT FEE |                      |                     |      |         |                   |                    | -215.00              |
|             | *** ADJUSTMENTS TOTAL             | ***                  |                     |      |         |                   | -                  | \$-784.00            |

| BROKER | COMMISSION     | TOTALS |
|--------|----------------|--------|
|        | COLITITION TON | TOTALD |

\$1,025.85

| Broker Transactions   | \$1,809.85 |
|-----------------------|------------|
| Split Transactions    | \$0.00     |
| Override Transactions | \$0.00     |
| Adjustments           | \$-784.00  |
| Payroll Draw          | \$0.00     |
| Base Salary           | \$0.00     |
| Prior Period Balance  | \$0.00     |
| FINRA Assessment      | \$0.00     |
| SIPC Assessment       | \$0.00     |
|                       |            |

Check Amount