

**COMMISSION STATEMENT****May 15, 2018**

ROBERT, L117 LUCHSINGER
600 Johnson Ave.
Suite B5
Bohemia, NY 11716

BROKER #: L117
BRANCH: ROBERT LUCHSINGER

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
04/25/2018	LORENZ, WALTER	PACIFIC LIFE FUNDS	120.00	5.70	0.00	5.70	95.0	5.42
04/25/2018	LORENZ, WALTER	PACIFIC LIFE FUNDS	120.00	5.70	0.00	5.70	95.0	5.42
04/25/2018	KUDLEK, CHRISTOPHER	PACIFIC LIFE FUNDS	184.60	6.92	0.00	6.92	95.0	6.57
04/25/2018	KUDLEK, CHRISTOPHER	PACIFIC LIFE FUNDS	184.60	6.92	0.00	6.92	95.0	6.57
04/25/2018	GOLDIE, JAMES	PACIFIC LIFE FUNDS	115.20	5.47	0.00	5.47	95.0	5.20
04/25/2018	GOLDIE, JAMES	PACIFIC LIFE FUNDS	115.20	5.47	0.00	5.47	95.0	5.20
05/02/2018	KAMPMANN, MURIEL	AM FUNDS ICA C	500.00	5.00	0.00	5.00	95.0	4.75
05/02/2018	KAMPMANN, MURIEL	AM FUNDS WASHINGTON MUTUAL INVESTOR	500.00	5.00	0.00	5.00	95.0	4.75
/ /	PRYDETOKO, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	0.00	1.12	0.00	1.12	95.0	1.06
04/16/2018	PRYDETOKO, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	33.75	0.54	0.00	0.54	95.0	0.51
04/23/2018	PRYDETOKO, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	69.71	1.12	0.00	1.12	95.0	1.06
04/23/2018	PRYDETOKO, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	33.75	0.54	0.00	0.54	95.0	0.51
04/30/2018	PRYDETOKO, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	69.71	1.12	0.00	1.12	95.0	1.06
04/30/2018	PRYDETOKO, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	33.75	0.54	0.00	0.54	95.0	0.51
/ /	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL A	0.00	1.12	0.00	1.12	95.0	1.06
04/16/2018	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL A	33.75	0.54	0.00	0.54	95.0	0.51
04/23/2018	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL A	69.71	1.12	0.00	1.12	95.0	1.06
04/23/2018	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL A	33.75	0.54	0.00	0.54	95.0	0.51
04/30/2018	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL A	69.71	1.12	0.00	1.12	95.0	1.06
04/30/2018	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL A	33.75	0.54	0.00	0.54	95.0	0.51
/ /	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	0.00	0.67	0.00	0.67	95.0	0.64
04/16/2018	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	20.25	0.32	0.00	0.32	95.0	0.30
04/23/2018	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	41.83	0.67	0.00	0.67	95.0	0.64
04/23/2018	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	20.25	0.32	0.00	0.32	95.0	0.30
04/30/2018	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	41.83	0.67	0.00	0.67	95.0	0.64
04/30/2018	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	20.25	0.32	0.00	0.32	95.0	0.30

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
/ /	PRYDETKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	0.00	0.45	0.00	0.45	95.0	0.43
04/16/2018	PRYDETKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	13.50	0.22	0.00	0.22	95.0	0.21
04/23/2018	PRYDETKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	27.89	0.45	0.00	0.45	95.0	0.43
04/23/2018	PRYDETKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	13.50	0.22	0.00	0.22	95.0	0.21
04/30/2018	PRYDETKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	27.89	0.45	0.00	0.45	95.0	0.43
04/30/2018	PRYDETKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	13.50	0.22	0.00	0.22	95.0	0.21
/ /	PRYDETKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	0.00	1.12	0.00	1.12	95.0	1.06
04/16/2018	PRYDETKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	33.75	0.54	0.00	0.54	95.0	0.51
04/23/2018	PRYDETKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	69.71	1.12	0.00	1.12	95.0	1.06
04/23/2018	PRYDETKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	33.75	0.54	0.00	0.54	95.0	0.51
04/30/2018	PRYDETKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	69.71	1.12	0.00	1.12	95.0	1.06
04/30/2018	PRYDETKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	33.75	0.54	0.00	0.54	95.0	0.51
* MUTUAL FUNDS SUBTOTAL *			\$2,802.30	\$66.10	\$0.00	\$66.10		\$62.75
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
05/02/2018	MOLNAR, J S KIP	JNL 468511134	1,000.00	45.00	0.00	45.00	95.0	42.75
04/25/2018	FLANAGAN, BARBARA	JNL PERSPECTIVE II 04/14	4,000.00	220.00	0.00	220.00	95.0	209.00
04/30/2018	STOCCO, ROBERT	JNL PERSPECTIVE II 04/14	5,000.00	275.00	0.00	275.00	95.0	261.25
05/01/2018	SMITH, GARY	JNL PERSPECTIVE II 04/14	1,000.00	70.00	0.00	70.00	95.0	66.50
04/27/2018	YBAY, ERLINDA	SBL SECURE DESIGNS VA	117,974.91	98.31	0.00	98.31	95.0	93.39
04/27/2018	ROBERTO, ROBERT	SBL SECURE DESIGNS VA	13,109.41	2.73	0.00	2.73	95.0	2.59
04/27/2018	KNAACK, JOHN	SBL SECURE DESIGNS VA	121,781.26	101.48	0.00	101.48	95.0	96.41
04/27/2018	ROBERTO, RICHARD	SBL SECURE DESIGNS VA	13,253.59	2.77	0.00	2.77	95.0	2.63
05/04/2018	YBAY, ERLINDA	SBL SECURE DESIGNS VA	6,000.00	240.00	0.00	240.00	95.0	228.00
* VARIABLE ANNUITIES SUBTOTAL *			\$283,119.17	\$1,055.29	\$0.00	\$1,055.29		\$1,002.52
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
04/12/2018	MCKENNA, STEPHANIE	EATON VANCE FLOATING RATE FUND CLAS	0.00	0.01	0.00	0.01	95.0	0.01
04/30/2018	HANAK, EMMA	EATON VANCE NATIONAL MUNICIPAL INCO	0.00	43.49	0.00	43.49	95.0	41.32
04/30/2018	TOOLEY, PATRICIA	FRANKLIN MA TAX FR INCOME A	0.00	25.55	0.00	25.55	95.0	24.27
04/30/2018	LEAVY, FLORENCE	FRANKLIN US GOVT SEC FUND A	0.00	5.62	0.00	5.62	95.0	5.34
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *			\$0.00	\$74.67	\$0.00	\$74.67		\$70.94

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<u>DIRECT TRANSACTIONS</u>								
PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS								
04/30/2018	MOLNAR, J S KIP	JNL 468511134	0.00	3.34	0.00	3.34	95.0	3.17
04/30/2018	MAZZA, JOSEPH	JNL 468511134	0.00	8.44	0.00	8.44	95.0	8.02
04/30/2018	FLANAGAN, BARBARA	JNL 468511142	0.00	9.71	0.00	9.71	95.0	9.22
04/30/2018	NEVIN, NANCY	JNL NY PERSPECTIVE L	0.00	195.74	0.00	195.74	95.0	185.95
04/30/2018	TETA, JODI	JNL NY PERSPECTIVE L	0.00	195.00	0.00	195.00	95.0	185.25
04/30/2018	LUCHSINGER, ELIZABETH	JNL NY PERSPECTIVE L	0.00	138.68	0.00	138.68	95.0	131.75
04/30/2018	MCKENNA, STEPHANIE	JNL NY PERSPECTIVE L	0.00	66.90	0.00	66.90	95.0	63.56
04/30/2018	LUCHSINGER, ROBERT	JNL PERSPECTIVE II 04/14	0.00	21.35	0.00	21.35	95.0	20.28
04/30/2018	STOCCO, ROBERT	JNL PERSPECTIVE II 04/14	0.00	10.37	0.00	10.37	95.0	9.85
04/30/2018	HANAK, SUSAN	JNL PERSPECTIVE II 04/14	0.00	93.55	0.00	93.55	95.0	88.87
04/30/2018	DEITSCH, PAUL	JNL PERSPECTIVE II 04/14	0.00	20.10	0.00	20.10	95.0	19.10
04/30/2018	GUARINO, CARMINE	JNL PERSPECTIVE II 04/14	0.00	42.84	0.00	42.84	95.0	40.70
04/30/2018	FLANAGAN, BARBARA	JNL PERSPECTIVE II 04/14	0.00	56.21	0.00	56.21	95.0	53.40
04/30/2018	YETTER, DEBRA	JNL PERSPECTIVE II 04/14	0.00	8.19	0.00	8.19	95.0	7.78
04/30/2018	KAMPMANN, ROBERT	JNL PERSPECTIVE II 04/14	0.00	80.92	0.00	80.92	95.0	76.87
04/30/2018	KAMPMANN, ROBERT	JNL PERSPECTIVE II 04/14	0.00	53.21	0.00	53.21	95.0	50.55
04/18/2018	LENTINI, ANNA	PAC LIFE INNOVATIVE SELECT	0.00	308.22	0.00	308.22	95.0	292.81
04/23/2018	PATTERSON, BARBARA	PAC LIFE INNOVATIVE SELECT	0.00	934.62	0.00	934.62	95.0	887.89
04/24/2018	HANDLER, EMMA	PAC LIFE INNOVATIVE SELECT	0.00	550.00	0.00	550.00	95.0	522.50
04/16/2018	HANAK, SUSAN	PAC LIFE INNOVATIVE SELECT NY	0.00	182.54	0.00	182.54	95.0	173.41
04/18/2018	DEITSCH, PAUL	PAC LIFE INNOVATIVE SELECT NY	0.00	162.26	0.00	162.26	95.0	154.15
04/20/2018	MAZZA, JOSEPH	PAC LIFE INNOVATIVE SELECT NY	0.00	419.27	0.00	419.27	95.0	398.31
04/23/2018	STOCCO, ROBERT	PAC LIFE INNOVATIVE SELECT NY	0.00	940.06	0.00	940.06	95.0	893.06
04/23/2018	GUARINO, JOAN	PAC LIFE INNOVATIVE SELECT NY	0.00	167.01	0.00	167.01	95.0	158.66
04/23/2018	GUARINO, CARMINE	PAC LIFE INNOVATIVE SELECT NY	0.00	305.46	0.00	305.46	95.0	290.19
04/24/2018	COSTELLO, KEVIN	PAC LIFE INNOVATIVE SELECT NY	0.00	101.65	0.00	101.65	95.0	96.57
04/25/2018	LACOMMARE, MICHAEL	PAC LIFE INNOVATIVE SELECT NY	0.00	55.01	0.00	55.01	95.0	52.26
04/27/2018	NEVIN, NANCY	PAC LIFE INNOVATIVE SELECT NY	0.00	551.95	0.00	551.95	95.0	524.35
04/23/2018	FAMILY IRREVOCABLE TRUST,	PACIFIC CHOICE	0.00	935.00	0.00	935.00	95.0	888.25
04/25/2018	FLANAGAN, BARBARA	PACIFIC CHOICE	0.00	105.00	0.00	105.00	95.0	99.75
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *			\$0.00	\$6,722.60	\$0.00	\$6,722.60		\$6,386.48
*** DIRECT TRANSACTIONS TOTAL ***			\$285,921.47	\$7,918.66	\$0.00	\$7,918.66		\$7,522.69

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u> OVERRIDE TRANSACTIONS </u>								
BROKER: L149-ROBERT LUCHSINGER #388								
04/30/2018	MANNETTA, VIRGINIA	JOHN HANCOCK LIFE INS CO	117,776.30	98.15	0.00	98.15	0.0	39.26
04/20/2018	GARDNER, MARILYN	ALLIANZ NFJ DIVIDEND VALUE FUND CLA	0.00	4.55	0.00	4.55	0.0	1.82
04/20/2018	GARDNER, MARILYN	ALLIANZ NFJ LARGE CAP VALUE A	0.00	3.66	0.00	3.66	0.0	1.46
04/19/2018	GARDNER, MARILYN	FRANKLIN INCOME A	0.00	2.80	0.00	2.80	0.0	1.12
04/30/2018	GRIFFIN, DOUGLAS	FRANKLIN NY TF INCOME FUND CLASS A	0.00	8.74	0.00	8.74	0.0	3.50
04/30/2018	GRIFFIN, JEANETTE	FRANKLIN NY TF INCOME FUND CLASS A	0.00	12.44	0.00	12.44	0.0	4.98
04/30/2018	GRIFFIN, DOUGLAS	FRANKLIN REAL ESTATE SEC FUND - CLA	0.00	17.91	0.00	17.91	0.0	7.16
04/16/2018	HUNTE, SHEILA	OPPENHEIMER ROCHESTER MUNICIPALS A	0.00	6.10	0.00	6.10	0.0	2.44
04/25/2018	VIONE, LESLEY	PAC LIFE FLOATING RATE INCOME FUND	0.00	1.09	0.00	1.09	0.0	0.44
04/25/2018	GARDNER, MARILYN	PAC LIFE FLOATING RATE INCOME FUND	0.00	1.37	0.00	1.37	0.0	0.55
04/25/2018	KNAACK, PATRICIA	PAC LIFE FLOATING RATE INCOME FUND	0.00	0.65	0.00	0.65	0.0	0.26
04/25/2018	GARDNER, MARILYN	PAC LIFE FUNDS PORT OPTIMIZATION CO	0.00	5.33	0.00	5.33	0.0	2.13
04/25/2018	HESS, RALPH	PAC LIFE FUNDS PORT OPTIMIZATION CO	0.00	5.02	0.00	5.02	0.0	2.01
04/25/2018	REILLY, JAMES	PAC LIFE PORT OPTIM MOD AGG	0.00	9.24	0.00	9.24	0.0	3.70
04/25/2018	KNAACK, PATRICIA	PACIFIC LIFE FUNDS STRATEGIC INCOME	0.00	1.86	0.00	1.86	0.0	0.74
04/16/2018	MANNETTA, VIRGINIA	ROCHESTER LIMITED TERM NEW YORK MUN	0.00	4.95	0.00	4.95	0.0	1.98
/ /	KNAACK, JOHN	RYDEX GUGG MID CAP VALUE A	0.00	5.02	0.00	5.02	0.0	2.01
04/16/2018	VIONE, LESLEY	SUNAMERICA FOCUSED ALPHA GROWTH A	0.00	0.16	0.00	0.16	0.0	0.06
04/16/2018	CELENTANO, MAURA	SUNAMERICA FOCUSED ALPHA GROWTH A	0.00	0.63	0.00	0.63	0.0	0.25
04/16/2018	REILLY, JAMES	SUNAMERICA FOCUSED ALPHA LARGE CAP A	0.00	5.31	0.00	5.31	0.0	2.12
04/16/2018	CELENTANO, MAURA	SUNAMERICA FOCUSED ALPHA LARGE CAP A	0.00	2.21	0.00	2.21	0.0	0.88
04/16/2018	HUNTE, SHEILA	SUNAMERICA HIGH YIELD BOND A	0.00	0.73	0.00	0.73	0.0	0.29
04/16/2018	HUNTE, SHEILA	SUNAMERICA STRATEGIC BOND FUND CLAS	0.00	1.12	0.00	1.12	0.0	0.45
* L149-ROBERT LUCHSINGER SUBTOTAL *			\$117,776.30	\$199.04	\$0.00	\$199.04		\$79.61
*** OVERRIDE TRANSACTIONS TOTAL ***			\$117,776.30	\$199.04	\$0.00	\$199.04		\$79.61

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<u>ADJUSTMENTS</u>								
05/15/2018		*AI INSIGHT: CURRENT MONTH	0.00					-7.00
05/15/2018		*E & O INSURANCE: CURRENT MONTH INS	0.00					-300.00
05/15/2018		*PERSHING: BOOKS & RECORDS	0.00					-7.95
05/15/2018		*TECHNOLOGY: CURRENT MONTH BASIC	0.00					-180.00
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00	\$0.00	\$0.00		\$-494.95

BROKER COMMISSION TOTALS

Broker Transactions	\$7,522.69
Split Transactions	\$0.00
Override Transactions	\$79.61
Adjustments	\$-494.95
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$7,107.35
Year-to-date Gross	\$97,419.90
Year-to-date Earnings	\$96,183.54

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