

**COMMISSION STATEMENT****October 31, 2017**JOSEPH (TERRY) MANN
219 E. 31st StreetBROKER #: M132
BRANCH: JOSEPH "TERRY" MANN

Savannah, GA 31401

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
10/03/2017	MANN, JASON	ALLIANZ GLOBAL WATER A	0.00	0.76	0.00	0.76	91.0	0.69
10/03/2017	MANN, JASON	ALLIANZ RCM GLOBAL SMALL CAP A	0.00	2.73	0.00	2.73	91.0	2.48
10/03/2017	MANN, JASON	ALLIANZGI FOCUSED GROWTH A	0.00	1.66	0.00	1.66	91.0	1.51
10/16/2017	COLLINS, REGENA	AM FUNDS AMCAP A	65.00	2.44	0.00	2.44	91.0	2.22
10/16/2017	COLLINS, JAMES	AM FUNDS AMCAP A	60.00	2.25	0.00	2.25	91.0	2.05
10/16/2017	PAI, YOGISH	AM FUNDS AMCAP C	125.00	1.25	0.00	1.25	91.0	1.14
10/16/2017	VERMA, ADI	AM FUNDS BOND FUND OF AMERICA A	200.00	6.00	0.00	6.00	91.0	5.46
10/16/2017	VERMA, ADI	AM FUNDS BOND FUND OF AMERICA A	200.00	6.00	0.00	6.00	91.0	5.46
10/16/2017	MOORE, MAX	AM FUNDS EUROPACIFIC GROWTH FUND A	100.00	2.75	0.00	2.75	91.0	2.50
10/16/2017	COLLINS, REGENA	AM FUNDS EUROPACIFIC GROWTH FUND A	60.00	2.25	0.00	2.25	91.0	2.05
10/16/2017	COLLINS, JAMES	AM FUNDS EUROPACIFIC GROWTH FUND A	60.00	2.25	0.00	2.25	91.0	2.05
10/16/2017	DUNLAP, TONY	AM FUNDS GROWTH FUND OF AMERICA A	50.00	1.88	0.00	1.88	91.0	1.71
10/16/2017	PAI, YOGISH	AM FUNDS NEW ECONOMY C	125.00	1.25	0.00	1.25	91.0	1.14
10/16/2017	COLLINS, REGENA	AM FUNDS NEW PERSPECTIVE A	60.00	2.25	0.00	2.25	91.0	2.05
10/16/2017	COLLINS, JAMES	AM FUNDS NEW PERSPECTIVE A	65.00	2.44	0.00	2.44	91.0	2.22
10/16/2017	DUNLAP, TONY	AM FUNDS NEW WORLD A	50.00	1.88	0.00	1.88	91.0	1.71
10/16/2017	PAI, YOGISH	AM FUNDS SMALLCAP WORLD C	125.00	1.25	0.00	1.25	91.0	1.14
10/16/2017	GASPAROTTI, ABIGAIL	AM FUNDS SMALLCAP WORLD C	50.00	0.50	0.00	0.50	91.0	0.46
10/20/2017	MOORE, THOMAS	FIDELITY ADV MATERIALS C	250.00	2.50	0.00	2.50	91.0	2.28
10/20/2017	MOORE, THOMAS	FIDELITY ADV MEGA CAP STOCK	250.00	2.50	0.00	2.50	91.0	2.28
10/02/2017	MOSS, KAREN	INVESCO BALANCED RISK ALLOCATION A	0.00	2.86	0.00	2.86	91.0	2.60
10/02/2017	MILLER, MEREDITH	INVESCO CASH RESERVE SHARES	0.00	0.31	0.00	0.31	91.0	0.28
10/02/2017	DUNLAP, TONY	INVESCO DEVELOPING MKTS C	0.00	3.56	0.00	3.56	91.0	3.24
10/02/2017	DUNLAP, TONY	INVESCO DIVERSIFIED DIVIDEND FD-CL	0.00	19.33	0.00	19.33	91.0	17.59
10/02/2017	HOFFMAN, LISA	INVESCO EQUALLY WEIGHTED S&P 500 A	0.00	4.59	0.00	4.59	91.0	4.18
10/02/2017	MILLER, MEREDITH	INVESCO EQUALLY WEIGHTED S&P 500 A	0.00	0.50	0.00	0.50	91.0	0.46

NOTES: * - Indicates adjustment is not included in 1099 Earnings

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^Date - Split Trade - full Investment Amount & Gross Commission displayed

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<u>BROKER TRANSACTIONS</u>								
PRODUCT CATEGORY: MUTUAL FUNDS								
10/02/2017	KASIAN, JUSTIN PETER	INVESCO EQUALLY-WGHTED S&P 500 FD-C	0.00	16.14	0.00	16.14	91.0	14.69
10/02/2017	KASIAN, JUSTIN PETER	INVESCO INTERNATIONAL CORE EQUITY A	0.00	0.39	0.00	0.39	91.0	0.35
10/02/2017	HOFFMAN, LISA	INVESCO INTERNATIONAL GROWTH A	0.00	0.26	0.00	0.26	91.0	0.24
10/02/2017	MOSS, JANICE	INVESCO MONEY MARKET C	0.00	23.56	0.00	23.56	91.0	21.44
10/02/2017	HRITZ, GAIL	INVESCO MONEY MARKET C	0.00	0.97	0.00	0.97	91.0	0.88
10/02/2017	HOFFMAN, LISA	INVESCO SMALL COMPANIES FD -A	0.00	4.56	0.00	4.56	91.0	4.15
10/01/2017	ZARAPKAR, SAUDAMINI	MFS GLOBAL REAL ESTATE FUND A	0.00	3.09	0.00	3.09	91.0	2.81
10/01/2017	ZARAPKAR, SAUDAMINI	MFS MIDCAP GROWTH A	0.00	4.46	0.00	4.46	91.0	4.06
10/01/2017	GA, UTMA	MFS TECHNOLOGY FUND A	0.00	2.27	0.00	2.27	91.0	2.07
10/01/2017	ZARAPKAR, SAUDAMINI	MFS TECHNOLOGY FUND A	0.00	5.43	0.00	5.43	91.0	4.94
10/01/2017	ZARAPKAR, SAUDAMINI	MFS VALUE A	0.00	4.76	0.00	4.76	91.0	4.33
10/02/2017	GAMBRELL, PERRY	OPPENHEIMER DISCOVERY C	292.38	2.92	0.00	2.92	91.0	2.66
10/04/2017	HUNSTIGER, SELINA	PIMCO ALL ASSET ALL AUTHORITY A	0.00	1.91	0.00	1.91	91.0	1.74
10/04/2017	HUNSTIGER, SELINA	PIMCO ALL ASSET ALL AUTHORITY FUND	0.00	0.61	0.00	0.61	91.0	0.56
10/04/2017	HUNSTIGER, SELINA	PIMCO ALL ASSET ALL AUTHORITY FUND	0.00	1.59	0.00	1.59	91.0	1.45
10/04/2017	BECKNER, LINS A	PIMCO ALL ASSET ALL AUTHORITY FUND	0.00	1.39	0.00	1.39	91.0	1.26
10/04/2017	BECKNER, LINS A	PIMCO ALL ASSET ALL AUTHORITY FUND	0.00	3.62	0.00	3.62	91.0	3.29
10/04/2017	HUNSTIGER, SELINA	PIMCO FUNDAMENTAL INDEXPLUS AR C	0.00	0.91	0.00	0.91	91.0	0.83
10/04/2017	HUNSTIGER, SELINA	PIMCO FUNDAMENTAL INDEXPLUS AR C	0.00	2.36	0.00	2.36	91.0	2.15
10/04/2017	HUNSTIGER, SELINA	PIMCO FUNDAMENTAL INDEXPLUS AR FUND	0.00	3.02	0.00	3.02	91.0	2.75
10/04/2017	BECKNER, LINS A	PIMCO INCOME FUND C	0.00	1.21	0.00	1.21	91.0	1.10
10/04/2017	BECKNER, LINS A	PIMCO INCOME FUND C	0.00	3.15	0.00	3.15	91.0	2.87
10/04/2017	BLANCHARD JR, MALCOLM	PIMCO INCOME FUND C	0.00	7.95	0.00	7.95	91.0	7.23
10/04/2017	BLANCHARD JR, MALCOLM	PIMCO INCOME FUND C	0.00	20.66	0.00	20.66	91.0	18.80
10/04/2017	MANN, JASON	PIMCO INTL STOCK PLUS TR STRATEGY A	0.00	2.95	0.00	2.95	91.0	2.68
10/04/2017	BECKNER, LINS A	PIMCO INVESTMENT GRADE CORP BOND C	0.00	6.15	0.00	6.15	91.0	5.60
10/04/2017	BECKNER, LINS A	PIMCO INVESTMENT GRADE CORP BOND C	0.00	16.00	0.00	16.00	91.0	14.56
10/04/2017	MANN, JASON	PIMCO STOCK PLUS FUND A	0.00	2.55	0.00	2.55	91.0	2.32
10/04/2017	BECKNER, LINS A	PIMCO STOCKSPUS C	0.00	0.21	0.00	0.21	91.0	0.19
10/04/2017	BECKNER, LINS A	PIMCO STOCKSPUS C	0.00	0.38	0.00	0.38	91.0	0.35
10/04/2017	BECKNER, LINS A	PIMCO TOTAL RETURN C	0.00	0.21	0.00	0.21	91.0	0.19
10/04/2017	BECKNER, LINS A	PIMCO TOTAL RETURN C	0.00	0.54	0.00	0.54	91.0	0.49
* MUTUAL FUNDS SUBTOTAL *			\$2,187.38	\$224.12	\$0.00	\$224.12		\$203.98

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE UNIVERSAL LIFE</u>								
10/03/2007	NEUHAUSER, HANNAH	PAC LIFE VUL	0.00	39.54	0.00	39.54	91.0	35.98
10/03/2017	NEUHAUSER, JOSEPH	PAC LIFE VUL	0.00	39.89	0.00	39.89	91.0	36.30
10/03/2017	NEUHAUSER, JOSEPH	PAC LIFE VUL	2,000.00	40.00	0.00	40.00	91.0	36.40
10/06/2017	NEUHAUSER, HANNAH	PAC LIFE VUL	2,000.00	40.00	0.00	40.00	91.0	36.40
10/10/2017	MANN, JOSEPH(TERRY)	PAC LIFE VUL	0.00	6.00	0.00	6.00	91.0	5.46
10/12/2017	GALLAGHER, MICHAEL	PAC LIFE VUL	0.00	9.50	0.00	9.50	91.0	8.65
10/13/2017	MANN, JOSEPH(TERRY)	PAC LIFE VUL	0.00	50.57	0.00	50.57	91.0	46.02
10/13/2017	DUNLAP, TONY	PAC LIFE VUL	0.00	1.80	0.00	1.80	91.0	1.64
10/13/2017	VERMA, ANAND	PAC LIFE VUL	0.00	10.00	0.00	10.00	91.0	9.10
* VARIABLE UNIVERSAL LIFE SUBTOTAL *			\$4,000.00	\$237.30	\$0.00	\$237.30		\$215.95
*** BROKER TRANSACTIONS TOTAL ***			\$6,187.38	\$461.42	\$0.00	\$461.42		\$419.93

BROKER COMMISSION TOTALS

Broker Transactions	\$419.93
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$419.93
Year-to-date Gross	\$51,356.65
Year-to-date Earnings	\$46,839.15

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