

**COMMISSION STATEMENT****June 30, 2018**

101 CFGROUP/KOSANKE
1120 E. Long Lake Road
Suite 250
Troy, MI 48085

BROKER #: 101
BRANCH: CONCORDE FINANCIAL G

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: INTERVAL FUNDS</u>								
05/31/2018	WEYCKER, AARON	GRIFFIN INST'L ACCESS R E FUND C	35,513.74	30.16	0.00	30.16	95.0	28.65
05/31/2018	BAKER, GENE	GRIFFIN INST'L ACCESS R E FUND C	53,923.92	45.80	0.00	45.80	95.0	43.51
05/31/2018	THOMSON, DOUGLAS	GRIFFIN INST'L ACCESS R E FUND C	103,932.20	88.27	0.00	88.27	95.0	83.86
05/31/2018	MILLER, RAYMOND	GRIFFIN INST'L ACCESS R E FUND C	31,183.99	26.48	0.00	26.48	95.0	25.16
05/31/2018	SUTTON, TIMOTHY	GRIFFIN INST'L ACCESS R E FUND C	138,652.88	117.76	0.00	117.76	95.0	111.87
05/31/2018	WAGNER II, HARRY	GRIFFIN INST'L ACCESS R E FUND C	307,071.81	260.80	0.00	260.80	95.0	247.76
05/31/2018	MIERAS-HESSLER, DEBORAH	GRIFFIN INST'L ACCESS R E FUND C	35,669.94	30.29	0.00	30.29	95.0	28.78
05/31/2018	CANNER, JULIE	GRIFFIN INST'L ACCESS R E FUND C	42,392.75	36.00	0.00	36.00	95.0	34.20
05/31/2018	CYRULEWSKI TRUST, LOIS	GRIFFIN INST'L ACCESS R E FUND C	149,494.92	126.97	0.00	126.97	95.0	120.62
05/31/2018	CYRULEWSKI, JIM	GRIFFIN INST'L ACCESS R E FUND C	113,595.92	96.48	0.00	96.48	95.0	91.66
05/31/2018	CYRULEWSKI TRUST, JIM	GRIFFIN INST'L ACCESS R E FUND C	122,875.04	104.36	0.00	104.36	95.0	99.14
05/31/2018	BEAUDETTE, FLOYD	GRIFFIN INST'L ACCESS R E FUND C	51,182.89	43.47	0.00	43.47	95.0	41.30
05/31/2018	YANIS, MATTHEW	GRIFFIN INST'L ACCESS R E FUND C	127,979.60	108.69	0.00	108.69	95.0	103.26
05/31/2018	GALLO, ANTHONY	GRIFFIN INST'L ACCESS R E FUND C	40,582.52	34.47	0.00	34.47	95.0	32.75
05/31/2018	QUICK, ELAINE	GRIFFIN INST'L ACCESS R E FUND C	50,948.61	43.27	0.00	43.27	95.0	41.11
05/31/2018	FERRARI, JACQUELINE	GRIFFIN INST'L ACCESS R E FUND C	71,085.41	60.37	0.00	60.37	95.0	57.35
05/31/2018	CARMODY, WILLIAM	GRIFFIN INST'L ACCESS R E FUND C	42,337.28	35.96	0.00	35.96	95.0	34.16
05/31/2018	SIMONY TRUST, JOSEPH & REGINA	GRIFFIN INST'L ACCESS R E FUND C	25,593.56	21.73	0.00	21.73	95.0	20.64
05/31/2018	SIMONY, RICHARD	GRIFFIN INST'L ACCESS R E FUND C	20,521.67	17.43	0.00	17.43	95.0	16.56
05/31/2018	SPEARY, ROBERT	GRIFFIN INST'L ACCESS R E FUND C	24,930.08	21.17	0.00	21.17	95.0	20.11
05/31/2018	KING, DAVID	GRIFFIN INST'L ACCESS R E FUND C	5,028.48	4.27	0.00	4.27	95.0	4.06
05/31/2018	ROBERTS, PATRICIA	GRIFFIN INST'L ACCESS R E FUND C	39,940.60	33.92	0.00	33.92	95.0	32.22
05/31/2018	EQUITY TRUST CO	GRIFFIN INST'L ACCESS R E FUND C	9,146.37	7.77	0.00	7.77	95.0	7.38
05/31/2018	EQUITY TRUST CO	GRIFFIN INST'L ACCESS R E FUND C	116,283.39	98.76	0.00	98.76	95.0	93.82
05/31/2018	BADALAMENT, ROBERT	GRIFFIN INST'L ACCESS R E FUND C	87,623.62	74.43	0.00	74.43	95.0	70.71
05/31/2018	ANDERSON TRUST, JUDITH	GRIFFIN INST'L ACCESS R E FUND C	189,524.74	160.96	0.00	160.96	95.0	152.91

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: INTERVAL FUNDS</u>								
05/31/2018	DEMAN, KENNETH	GRIFFIN INST'L ACCESS R E FUND C	53,498.05	45.44	0.00	45.44	95.0	43.17
05/31/2018	KEELER, DAVID	GRIFFIN INST'L ACCESS R E FUND C	26,516.12	22.52	0.00	22.52	95.0	21.39
05/31/2018	BUSZEK, PAUL	GRIFFIN INST'L ACCESS R E FUND C	26,253.18	22.29	0.00	22.29	95.0	21.18
05/31/2018	WETZEL, WILLIAM	GRIFFIN INST'L ACCESS R E FUND C	10,395.77	8.83	0.00	8.83	95.0	8.39
05/31/2018	ELLIOT, JAMES	GRIFFIN INST'L ACCESS R E FUND C	99,727.58	84.71	0.00	84.71	95.0	80.47
05/31/2018	ELLIOT, PATRICIA	GRIFFIN INST'L ACCESS R E FUND C	67,269.77	57.13	0.00	57.13	95.0	54.27
05/31/2018	JOUPPI, SHARON	GRIFFIN INST'L ACCESS R E FUND C	55,902.70	47.48	0.00	47.48	95.0	45.11
05/31/2018	JOUPPI, SHARON	GRIFFIN INST'L ACCESS R E FUND C	25,008.08	21.24	0.00	21.24	95.0	20.18
05/31/2018	FEWLESS, SCOTT	GRIFFIN INST'L ACCESS R E FUND C	15,613.55	13.27	0.00	13.27	95.0	12.61
05/31/2018	BARTOI, JOHN	GRIFFIN INST'L ACCESS R E FUND C	84,285.34	71.59	0.00	71.59	95.0	68.01
05/31/2018	MERRITT REVOCABLE TRUST, KATHY	GRIFFIN INST'L ACCESS R E FUND C	49,297.84	41.87	0.00	41.87	95.0	39.78
05/31/2018	KOPCZYK TRUST, LAWRENCE & PATR	GRIFFIN INST'L ACCESS R E FUND C	2,519.07	2.13	0.00	2.13	95.0	2.02
05/31/2018	AMMAN, KATHLEEN	GRIFFIN INST'L ACCESS R E FUND C	20,440.11	17.36	0.00	17.36	95.0	16.49
05/31/2018	BAUMGART, ROY MARK	GRIFFIN INST'L ACCESS R E FUND C	74,707.04	63.45	0.00	63.45	95.0	60.28
05/31/2018	SMITH, MARTHA	GRIFFIN INST'L ACCESS R E FUND C	75,222.63	63.89	0.00	63.89	95.0	60.70
05/31/2018	SPEARY, LISA	GRIFFIN INST'L ACCESS R E FUND C	51,163.66	43.45	0.00	43.45	95.0	41.28
05/31/2018	VOGEL, KEITH	GRIFFIN INST'L ACCESS R E FUND C	131,097.21	111.35	0.00	111.35	95.0	105.78
05/31/2018	THOMSON TRUST, DOUGLAS & NANCY	GRIFFIN INST'L ACCESS R E FUND C	104,463.58	88.72	0.00	88.72	95.0	84.28
05/31/2018	STRAITH LIV TRUST, JAMES	GRIFFIN INST'L ACCESS R E FUND C	49,529.47	42.07	0.00	42.07	95.0	39.97
05/31/2018	WILMAN, ANN ELAINE	GRIFFIN INST'L ACCESS R E FUND C	27,815.88	23.63	0.00	23.63	95.0	22.45
05/31/2018	GRUSH, ERNEST	GRIFFIN INST'L ACCESS R E FUND C	102,301.97	86.88	0.00	86.88	95.0	82.54
05/31/2018	ETHIER, WILLIAM	GRIFFIN INST'L ACCESS R E FUND C	45,864.16	38.95	0.00	38.95	95.0	37.00
05/31/2018	SMITH REV TRUST #2, CHARLES	GRIFFIN INST'L ACCESS R E FUND C	37,752.98	32.07	0.00	32.07	95.0	30.47
05/31/2018	MCKENZIE TRUST, ROBERT & DONNA	GRIFFIN INST'L ACCESS R E FUND C	120,779.55	102.58	0.00	102.58	95.0	97.45
05/31/2018	STAHL, CURTIS	GRIFFIN INST'L ACCESS R E FUND C	27,181.33	23.08	0.00	23.08	95.0	21.93
05/31/2018	BERNARDI TRUST, DONALD &	GRIFFIN INST'L ACCESS R E FUND C	50,375.98	42.79	0.00	42.79	95.0	40.65
05/31/2018	ORTAGO, PAULA	GRIFFIN INST'L ACCESS R E FUND C	42,800.05	36.35	0.00	36.35	95.0	34.53
05/31/2018	KOSANKE, CHARLES W	GRIFFIN INST'L ACCESS R E FUND C	25,808.43	21.92	0.00	21.92	95.0	20.82
05/31/2018	DINKA, JOHN	GRIFFIN INST'L ACCESS R E FUND C	115,285.90	97.92	0.00	97.92	95.0	93.02
05/31/2018	DINKA, CATHERINE	GRIFFIN INST'L ACCESS R E FUND C	108,325.45	92.00	0.00	92.00	95.0	87.40
05/31/2018	BELLINGE, GEORGE	GRIFFIN INST'L ACCESS R E FUND C	86,877.93	73.79	0.00	73.79	95.0	70.10
05/31/2018	GHELFI, CRAIG	GRIFFIN INST'L ACCESS R E FUND C	3,064.63	2.60	0.00	2.60	95.0	2.47
05/31/2018	CANNON TRUST, HENRY & BARBARA	GRIFFIN INST'L ACCESS R E FUND C	94,548.65	80.31	0.00	80.31	95.0	76.29

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: INTERVAL FUNDS</u>								
05/31/2018	KRONNER, DAVID	GRIFFIN INST'L ACCESS R E FUND C	50,929.30	43.25	0.00	43.25	95.0	41.09
05/31/2018	RANG, JAMES S & MARIL	GRIFFIN INST'L ACCESS R E FUND C	13,800.16	11.72	0.00	11.72	95.0	11.13
05/31/2018	OLSON, MELINDA	GRIFFIN INST'L ACCESS R E FUND C	33,395.27	28.36	0.00	28.36	95.0	26.94
05/31/2018	HARWOOD TRUST, SHARON	GRIFFIN INST'L ACCESS R E FUND C	25,059.66	21.28	0.00	21.28	95.0	20.22
05/31/2018	PUTZ TRUST, MARILYNN	GRIFFIN INST'L ACCESS R E FUND C	81,189.48	68.96	0.00	68.96	95.0	65.51
05/31/2018	KNIGHT TRUST, SHARON	GRIFFIN INST'L ACCESS R E FUND C	10,621.87	9.03	0.00	9.03	95.0	8.58
05/31/2018	EQUITY TRUST CO	GRIFFIN INST'L ACCESS R E FUND C	43,399.79	36.87	0.00	36.87	95.0	35.03
* INTERVAL FUNDS SUBTOTAL *			\$4,207,105.10	\$3,573.17	\$0.00	\$3,573.17		\$3,394.53

PRODUCT CATEGORY: 529 PLANS

06/14/2018	VAN DAELE, DAVID	AM FUNDS CAPITAL WORLD GRTH & INC 5	6,000.00	255.00	0.00	255.00	95.0	242.25
06/15/2018	STOLL, BENJAMIN	AM FUNDS CAPITAL WORLD GRTH & INC 5	50.00	2.13	0.00	2.13	95.0	2.02
06/15/2018	VAN DAELE, DAVID	AM FUNDS CAPITAL WORLD GRTH & INC 5	100.00	4.25	0.00	4.25	95.0	4.04
06/14/2018	VAN DAELE, DAVID	AM FUNDS EUROPACIFIC GROWTH FUND 52	6,000.00	255.00	0.00	255.00	95.0	242.25
06/15/2018	VAN DAELE, DAVID	AM FUNDS EUROPACIFIC GROWTH FUND 52	100.00	4.25	0.00	4.25	95.0	4.04
06/01/2018	NIZIO, MARGARET	BLACKROCK 67776G493	50.00	0.50	0.00	0.50	95.0	0.48
06/04/2018	NIZIO, EDMUND	BLACKROCK 67776G493	50.00	0.50	0.00	0.50	95.0	0.48
06/15/2018	KUCHAREK, PAUL	BLACKROCK 67776G469	100.00	1.75	0.00	1.75	95.0	1.66
* 529 PLANS SUBTOTAL *			\$12,450.00	\$523.38	\$0.00	\$523.38		\$497.22

PRODUCT CATEGORY: MUTUAL FUNDS

06/13/2018	CERIMELE, NICHOLAS	AM FUNDS AMERICAN BALANCED A	60.00	2.55	0.00	2.55	95.0	2.42
06/11/2018	UNTIL AGE 18, MI/UTMA	AM FUNDS AMERICAN MUTUAL C	4,205.41	42.05	0.00	42.05	95.0	39.95
06/15/2018	DURHAM, JEREMY	AM FUNDS AMERICAN MUTUAL C	250.00	2.50	0.00	2.50	95.0	2.38
06/18/2018	BUTT, DENNIS	AM FUNDS CAPITAL INCOME BUILDER A	35.00	1.75	0.00	1.75	95.0	1.66
06/18/2018	BUTT, DENNIS	AM FUNDS CAPITAL INCOME BUILDER A	35.00	1.75	0.00	1.75	95.0	1.66
06/20/2018	NAGEOTTE, NIKOLAUS	AM FUNDS CAPITAL WORLD GRTH & INC A	100.00	5.00	0.00	5.00	95.0	4.75
06/18/2018	SOBIESKI, JOYCE	AM FUNDS GROWTH FUND OF AMERICA C	37.50	0.38	0.00	0.38	95.0	0.36
06/15/2018	WONCH, ELIZABETH	AM FUNDS ICA A	200.00	10.00	0.00	10.00	95.0	9.50
06/11/2018	HAWK, CYNTHIA	AM FUNDS NEW PERSPECTIVE A	100.00	5.00	0.00	5.00	95.0	4.75
06/18/2018	BUTT, DENNIS	AM FUNDS NEW WORLD A	105.00	5.25	0.00	5.25	95.0	4.99
06/18/2018	BUTT, DENNIS	AM FUNDS NEW WORLD A	105.00	5.25	0.00	5.25	95.0	4.99
06/11/2018	IVEZAJ, GYSTE	AM FUNDS WASHINGTON MUTUAL INVESTOR	50.00	1.88	0.00	1.88	95.0	1.79
06/15/2018	KEMP, JEREMY	AM FUNDS WASHINGTON MUTUAL INVESTOR	50.00	2.13	0.00	2.13	95.0	2.02

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
06/15/2018	BEHNKE, DANIEL	AM FUNDS WASHINGTON MUTUAL INVESTOR	50.00	2.13	0.00	2.13	95.0	2.02
06/15/2018	BEHNKE, MARK	AM FUNDS WASHINGTON MUTUAL INVESTOR	100.00	5.00	0.00	5.00	95.0	4.75
06/15/2018	ULJAJ, JOSEPH	AM FUNDS WASHINGTON MUTUAL INVESTOR	50.00	2.50	0.00	2.50	95.0	2.38
06/18/2018	SOBIESKI, JOYCE	AM FUNDS WASHINGTON MUTUAL INVESTOR	37.50	0.38	0.00	0.38	95.0	0.36
06/01/2018	PARTALIS, CHRISTINE	DAVIS NEW YORK VENTURE A	125.00	5.00	0.00	5.00	95.0	4.75
06/15/2018	ROBINETTE, JANET	DAVIS NEW YORK VENTURE A	50.00	2.00	0.00	2.00	95.0	1.90
06/15/2018	MORICI, MICHELLE	DAVIS NEW YORK VENTURE B	50.00	2.00	0.00	2.00	95.0	1.90
06/15/2018	GARLAND, DAWN	DAVIS NEW YORK VENTURE B	30.00	1.20	0.00	1.20	95.0	1.14
06/08/2018	TYSZKIEWICZ, KURT	FRANKLIN GROWTH C	100.00	1.00	0.00	1.00	95.0	0.95
06/01/2018	KUCHAREK, PAUL	GLOBAL ALLOCATION FUND	50.00	1.88	0.00	1.88	95.0	1.79
06/05/2018	BERGLUND, KRIS	INVESCO AMERICAN FRANCHISE A	50.00	2.50	0.00	2.50	95.0	2.38
06/12/2018	KRAYDICH, KELLIE	OPPENHEIMER CAPITAL APPRECIATION A	50.00	2.38	0.00	2.38	95.0	2.26
06/12/2018	KRAYDICH, KELLIE	OPPENHEIMER CAPITAL APPRECIATION A	27.02	1.28	0.00	1.28	95.0	1.22
/ /	RENTROP, GARRETT	OPPENHEIMER CAPITAL APPRECIATION C	0.00	0.32	0.00	0.32	95.0	0.30
06/11/2018	SCHULTZ, DEBRA	OPPENHEIMER CAPITAL APPRECIATION C	90.00	0.90	0.00	0.90	95.0	0.86
06/11/2018	SCHULTZ, DEBRA	OPPENHEIMER CAPITAL APPRECIATION C	5.11	0.05	0.00	0.05	95.0	0.05
06/12/2018	RENTROP, GARRETT	OPPENHEIMER CAPITAL APPRECIATION C	32.30	0.32	0.00	0.32	95.0	0.30
/ /	KRAYDICH, KELLIE	OPPENHEIMER CAPITAL INCOME A	0.00	2.38	0.00	2.38	95.0	2.26
06/12/2018	KRAYDICH, KELLIE	OPPENHEIMER CAPITAL INCOME A	27.02	1.28	0.00	1.28	95.0	1.22
/ /	SCHULTZ, DEBRA	OPPENHEIMER DEVELOPING MARKETS C	0.00	0.45	0.00	0.45	95.0	0.43
06/11/2018	SCHULTZ, DEBRA	OPPENHEIMER DEVELOPING MARKETS C	2.55	0.03	0.00	0.03	95.0	0.03
/ /	RENTROP, GARRETT	OPPENHEIMER GLOBAL OPPORTUNITIES C	0.00	0.32	0.00	0.32	95.0	0.30
06/11/2018	SCHULTZ, DEBRA	OPPENHEIMER GLOBAL OPPORTUNITIES C	90.00	0.90	0.00	0.90	95.0	0.86
06/11/2018	SCHULTZ, DEBRA	OPPENHEIMER GLOBAL OPPORTUNITIES C	5.11	0.05	0.00	0.05	95.0	0.05
06/11/2018	TRBOVICH, NICK	OPPENHEIMER GLOBAL OPPORTUNITIES C	450.00	4.50	0.00	4.50	95.0	4.28
06/11/2018	TRBOVICH, NICK	OPPENHEIMER GLOBAL OPPORTUNITIES C	67.50	0.68	0.00	0.68	95.0	0.65
06/11/2018	TRBOVICH, MARY	OPPENHEIMER GLOBAL OPPORTUNITIES C	100.00	1.00	0.00	1.00	95.0	0.95
06/11/2018	TRBOVICH, MARY	OPPENHEIMER GLOBAL OPPORTUNITIES C	15.00	0.15	0.00	0.15	95.0	0.14
06/12/2018	RENTROP, GARRETT	OPPENHEIMER GLOBAL OPPORTUNITIES C	32.30	0.32	0.00	0.32	95.0	0.30
/ /	RENTROP, GARRETT	OPPENHEIMER GLOBAL STRATEGIC INC C	0.00	0.32	0.00	0.32	95.0	0.30
06/12/2018	RENTROP, GARRETT	OPPENHEIMER GLOBAL STRATEGIC INC C	32.30	0.32	0.00	0.32	95.0	0.30
/ /	KRAYDICH, KELLIE	OPPENHEIMER INTL SMALL CO A	0.00	2.38	0.00	2.38	95.0	2.26
06/12/2018	KRAYDICH, KELLIE	OPPENHEIMER INTL SMALL CO A	27.00	1.28	0.00	1.28	95.0	1.22

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
06/12/2018	RENTROP, GARRETT	OPPENHEIMER MAIN ST SMALL & MID CAP	32.32	0.32	0.00	0.32	95.0	0.30
06/12/2018	RENTROP, GARRETT	OPPENHEIMER MAIN ST SMALL & MID CAP	32.32	0.32	0.00	0.32	95.0	0.30
/ /	BARRY, MEGAN	OPPENHEIMER MAIN STREET C	0.00	0.50	0.00	0.50	95.0	0.48
06/11/2018	TRBOVICH, NICK	OPPENHEIMER MAIN STREET C	450.00	4.50	0.00	4.50	95.0	4.28
06/11/2018	TRBOVICH, NICK	OPPENHEIMER MAIN STREET C	67.50	0.68	0.00	0.68	95.0	0.65
06/11/2018	TRBOVICH, MARY	OPPENHEIMER MAIN STREET C	100.00	1.00	0.00	1.00	95.0	0.95
06/11/2018	TRBOVICH, MARY	OPPENHEIMER MAIN STREET C	15.00	0.15	0.00	0.15	95.0	0.14
/ /	SMOLAREK, CHERYL	OPPENHEIMER PTF SERIES EQUITY INVES	0.00	0.13	0.00	0.13	95.0	0.12
/ /	RENTROP, GARRETT	OPPENHEIMER QUEST BALANCED C	0.00	0.32	0.00	0.32	95.0	0.30
06/12/2018	RENTROP, GARRETT	OPPENHEIMER QUEST BALANCED C	32.30	0.32	0.00	0.32	95.0	0.30
/ /	TRBOVICH, NICK	OPPENHEIMER REAL ESTATE C	0.00	4.50	0.00	4.50	95.0	4.28
06/11/2018	TRBOVICH, NICK	OPPENHEIMER REAL ESTATE C	67.50	0.68	0.00	0.68	95.0	0.65
06/11/2018	TRBOVICH, MARY	OPPENHEIMER REAL ESTATE C	100.00	1.00	0.00	1.00	95.0	0.95
06/11/2018	TRBOVICH, MARY	OPPENHEIMER REAL ESTATE C	15.00	0.15	0.00	0.15	95.0	0.14
06/11/2018	TRBOVICH, NICK	OPPENHEIMER VALUE C	82.50	4.50	0.00	4.50	95.0	4.28
06/11/2018	TRBOVICH, NICK	OPPENHEIMER VALUE C	67.50	0.68	0.00	0.68	95.0	0.65
06/11/2018	TRBOVICH, MARY	OPPENHEIMER VALUE C	100.00	1.00	0.00	1.00	95.0	0.95
06/11/2018	TRBOVICH, MARY	OPPENHEIMER VALUE C	15.00	0.15	0.00	0.15	95.0	0.14
06/01/2018	WONCH, LIZ	PUTNAM INVESTORS A	50.00	2.50	0.00	2.50	95.0	2.38
06/06/2018	WETZEL, TIFFANY	TRANSAMERICA AA GROWTH C	100.00	1.00	0.00	1.00	95.0	0.95
06/07/2018	LOPICCOLO, CATHERINE	TRANSAMERICA AA GROWTH C	110.05	1.10	0.00	1.10	95.0	1.05
06/12/2018	BASTIN, TIFFANY	TRANSAMERICA AA GROWTH C	1,000.00	10.00	0.00	10.00	95.0	9.50
06/12/2018	RICE, STEPHANIE	TRANSAMERICA AA GROWTH C	1,000.00	10.00	0.00	10.00	95.0	9.50
06/15/2018	TOBEY, TIMOTHY	TRANSAMERICA AA GROWTH C	100.00	1.00	0.00	1.00	95.0	0.95
06/15/2018	WEYCKER, ROBERT	TRANSAMERICA MULTI-MANAGED BAL C	300.00	3.00	0.00	3.00	95.0	2.85
* MUTUAL FUNDS SUBTOTAL *			\$10,915.61	\$182.19	\$0.00	\$182.19		\$173.12
<u>PRODUCT CATEGORY: VARIABLE UNIVERSAL LIFE</u>								
06/06/2018	DINKA, JOHN	PAC LIFE VUL	2,500.00	50.00	0.00	50.00	95.0	47.50
* VARIABLE UNIVERSAL LIFE SUBTOTAL *			\$2,500.00	\$50.00	\$0.00	\$50.00		\$47.50
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
05/31/2018	BUSZEK, RICHARD	BLACK ROCK 67776G527	0.00	3.57	0.00	3.57	95.0	3.39
05/31/2018	CFGROUP, VARIOUS	BLACK ROCK 67776G527	0.00	1.38	0.00	1.38	95.0	1.31

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
05/31/2018	CFGROUP, VARIOUS	BLACK ROCK 67776G527	0.00	4.14	0.00	4.14	95.0	3.93
05/31/2018	COOPER, LISA	BLACK ROCK 67776G527	0.00	7.32	0.00	7.32	95.0	6.95
05/31/2018	COOPER, LISA	BLACK ROCK 67776G527	0.00	2.44	0.00	2.44	95.0	2.32
05/31/2018	BUSZEK, RICHARD	BLACK ROCK 67776G527	0.00	1.19	0.00	1.19	95.0	1.13
05/31/2018	MOELLER, RICHARD	BLACK ROCK 67776G527	0.00	0.22	0.00	0.22	95.0	0.21
05/31/2018	BUSZEK, RICHARD	BLACK ROCK 67776G527	0.00	3.56	0.00	3.56	95.0	3.38
05/31/2018	BUSZEK, RICHARD	BLACK ROCK 67776G527	0.00	1.19	0.00	1.19	95.0	1.13
05/31/2018	WETZEL, DIANNE	BLACK ROCK 67776G543	0.00	1.09	0.00	1.09	95.0	1.04
05/31/2018	WETZEL, DIANNE	BLACK ROCK 67776G543	0.00	1.01	0.00	1.01	95.0	0.96
05/31/2018	BAKER, JEAN-ANNE	BLACK ROCK 67776G543	0.00	0.11	0.00	0.11	95.0	0.10
05/31/2018	BUSZEK, RICHARD	BLACK ROCK 67776G543	0.00	2.01	0.00	2.01	95.0	1.91
05/31/2018	BUSZEK, RICHARD	BLACK ROCK 67776G543	0.00	0.67	0.00	0.67	95.0	0.64
05/31/2018	BAKER, JEAN-ANNE	BLACK ROCK 67776G543	0.00	0.33	0.00	0.33	95.0	0.31
05/31/2018	WETZEL, DIANNE	BLACK ROCK 67776G543	0.00	3.02	0.00	3.02	95.0	2.87
05/31/2018	NIZIO, MARGARET	BLACKROCK 67776G493	0.00	8.25	0.00	8.25	95.0	7.84
05/31/2018	NIZIO, EDMUND	BLACKROCK 67776G493	0.00	2.75	0.00	2.75	95.0	2.61
05/31/2018	NIZIO, EDMUND	BLACKROCK 67776G493	0.00	8.25	0.00	8.25	95.0	7.84
05/31/2018	MOELLER, RICHARD	BLACKROCK 67776G493	0.00	0.72	0.00	0.72	95.0	0.68
05/31/2018	MOELLER, RICHARD	BLACKROCK 67776G493	0.00	0.24	0.00	0.24	95.0	0.23
05/31/2018	BAKER, JEAN-ANNE	BLACKROCK 67776G493	0.00	0.04	0.00	0.04	95.0	0.04
05/31/2018	NIZIO, MARGARET	BLACKROCK 67776G493	0.00	2.75	0.00	2.75	95.0	2.61
05/31/2018	GALLAS, JAMES L & ANN M	BLACKROCK 19452P473	0.00	7.54	0.00	7.54	95.0	7.16
05/31/2018	KUCHAREK, PAUL	BLACKROCK 67776G469	0.00	2.12	0.00	2.12	95.0	2.01
05/31/2018	KUCHAREK, PAUL	BLACKROCK 67776G469	0.00	4.11	0.00	4.11	95.0	3.90
05/31/2018	KUCHAREK, PAUL	BLACKROCK 67776G469	0.00	4.13	0.00	4.13	95.0	3.92
05/31/2018	MUENCH, DANIEL	BLACKROCK 67776G469	0.00	2.49	0.00	2.49	95.0	2.37
05/31/2018	BURKE, KIMBERLY	BLACKROCK 67776G469	0.00	6.17	0.00	6.17	95.0	5.86
05/31/2018	BURKE, KIMBERLY	BLACKROCK 67776G469	0.00	1.49	0.00	1.49	95.0	1.42
05/31/2018	MOELLER, RICHARD	BLACKROCK 67776G477	0.00	0.27	0.00	0.27	95.0	0.26
05/31/2018	TRYNNAN, SHELLY	BLACKROCK 67776G477	0.00	1.50	0.00	1.50	95.0	1.43
05/31/2018	COOPER, LISA	BLACKROCK 67776G477	0.00	0.68	0.00	0.68	95.0	0.65
05/31/2018	BURKE, KIMBERLY	BLACKROCK 67776G477	0.00	2.16	0.00	2.16	95.0	2.05
05/31/2018	COOPER, LISA	BLACKROCK 67776G477	0.00	1.85	0.00	1.85	95.0	1.76

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
05/31/2018	COOPER, LISA	BLACKROCK 67776G477	0.00	2.04	0.00	2.04	95.0	1.94
05/31/2018	TRYNAN, SHELLY	BLACKROCK 67776G477	0.00	0.50	0.00	0.50	95.0	0.48
05/31/2018	BURKE, KIMBERLY	BLACKROCK 67776G477	0.00	6.48	0.00	6.48	95.0	6.16
05/31/2018	COOPER, LISA	BLACKROCK 67776G477	0.00	0.62	0.00	0.62	95.0	0.59
05/31/2018	YASCH, SANDY	BLACKROCK 67776G519	0.00	0.67	0.00	0.67	95.0	0.64
05/31/2018	BAKER, JEAN-ANNE	BLACKROCK 67776G519	0.00	0.90	0.00	0.90	95.0	0.86
05/31/2018	MERRITT, GREGORY	BLACKROCK 67776G519	0.00	5.30	0.00	5.30	95.0	5.04
05/31/2018	TRYNAN, SHELLY	BLACKROCK ENROLMENT CLASS C	0.00	0.97	0.00	0.97	95.0	0.92
05/31/2018	BURKE, KIMBERLY	BLACKROCK ENROLMENT CLASS C	0.00	6.48	0.00	6.48	95.0	6.16
05/31/2018	BURKE, KIMBERLY	BLACKROCK ENROLMENT CLASS C	0.00	2.16	0.00	2.16	95.0	2.05
05/31/2018	BURKE, KIMBERLY	BLACKROCK ENROLMENT CLASS C	0.00	2.61	0.00	2.61	95.0	2.48
05/31/2018	BURKE, KIMBERLY	BLACKROCK ENROLMENT CLASS C	0.00	7.82	0.00	7.82	95.0	7.43
05/31/2018	KING, DAVID	BLK EQUITY DIVIDEND C	0.00	0.17	0.00	0.17	95.0	0.16
06/05/2018	MERRITT, KATHY	COLUMBIA ACORN A	0.00	10.70	0.00	10.70	95.0	10.17
06/05/2018	EQUITY TRUST CO	COLUMBIA ACORN A	0.00	5.42	0.00	5.42	95.0	5.15
06/05/2018	MOORE, DONYELLE	COLUMBIA EQUITY VALUE A	0.00	1.04	0.00	1.04	95.0	0.99
06/05/2018	MUNTEANU, RADU	COLUMBIA GREATER CHINA A	0.00	9.77	0.00	9.77	95.0	9.28
06/05/2018	KLEMPNER TRUST, VLADIMIR	COLUMBIA INCOME BUILDER FUND A	0.00	9.53	0.00	9.53	95.0	9.05
06/05/2018	SMYTH, DAVID	COLUMBIA LARGE CAP GROWTH A	0.00	3.77	0.00	3.77	95.0	3.58
06/05/2018	MOORE, DONYELLE	COLUMBIA MIDCAP VALUE A	0.00	9.42	0.00	9.42	95.0	8.95
06/05/2018	KULA, THOMAS	COLUMBIA SELIGMAN COMM AND INFO A	0.00	3.29	0.00	3.29	95.0	3.13
06/05/2018	HOSKIN, JOHN	COLUMBIA SELIGMAN COMM AND INFO A	0.00	6.66	0.00	6.66	95.0	6.33
06/05/2018	SWIDER, ROB	COLUMBIA SELIGMAN COMM AND INFO A	0.00	6.88	0.00	6.88	95.0	6.54
06/05/2018	VANMEER, MICHAEL	COLUMBIA SELIGMAN COMM AND INFO A	0.00	4.90	0.00	4.90	95.0	4.66
06/05/2018	SCULLY, DOROTHY	COLUMBIA SELIGMAN COMM AND INFO C	0.00	49.47	0.00	49.47	95.0	47.00
06/05/2018	FALKIEWICZ, DAVID	COLUMBIA SMALL CAP VALUE I A	0.00	6.54	0.00	6.54	95.0	6.21
06/05/2018	MOORE, DONYELLE	COLUMBIA SMALL CAP VALUE I A	0.00	5.43	0.00	5.43	95.0	5.16
06/05/2018	KUCHAREK, EMMA	COLUMBIA STRATEGIC INVESTOR A	0.00	0.20	0.00	0.20	95.0	0.19
06/05/2018	KUCHAREK, PETER	COLUMBIA STRATEGIC INVESTOR A	0.00	0.20	0.00	0.20	95.0	0.19
06/05/2018	KUCHAREK, GILLIAN	COLUMBIA STRATEGIC INVESTOR A	0.00	0.20	0.00	0.20	95.0	0.19
06/05/2018	KUCHAREK, SARAH	COLUMBIA STRATEGIC INVESTOR A	0.00	0.20	0.00	0.20	95.0	0.19
06/05/2018	KINGSLEY, BRIAN GENE	COLUMBIA STRATEGIC INVESTOR A	0.00	2.86	0.00	2.86	95.0	2.72
06/05/2018	KUCHAREK, MIRIAM	COLUMBIA STRATEGIC INVESTOR A	0.00	0.21	0.00	0.21	95.0	0.20

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
05/31/2018	COOPER, LISA	GLOBAL ALLOCATION FUND	0.00	3.42	0.00	3.42	95.0	3.25
05/31/2018	YASCH, KEN	GLOBAL ALLOCATION FUND	0.00	0.63	0.00	0.63	95.0	0.60
05/31/2018	MERRITT, GREGORY	GLOBAL ALLOCATION FUND	0.00	2.18	0.00	2.18	95.0	2.07
05/31/2018	COOPER, LISA	GLOBAL ALLOCATION FUND	0.00	3.06	0.00	3.06	95.0	2.91
05/31/2018	HOOTNER-JONES, ANN	GLOBAL ALLOCATION FUND	0.00	3.65	0.00	3.65	95.0	3.47
05/31/2018	HOOTNER-JONES, ANN	GLOBAL ALLOCATION FUND	0.00	3.65	0.00	3.65	95.0	3.47
05/31/2018	KUCHAREK, PAUL	GLOBAL ALLOCATION FUND	0.00	2.56	0.00	2.56	95.0	2.43
05/31/2018	HOOTNER-JONES, ANN	GLOBAL ALLOCATION FUND	0.00	5.44	0.00	5.44	95.0	5.17
05/31/2018	BURKE, KIMBERLY	GLOBAL ALLOCATION FUND	0.00	6.61	0.00	6.61	95.0	6.28
06/14/2018	LAI, MICHAEL	JH FINANCIAL INDUSTRIES A	0.00	1.32	0.00	1.32	95.0	1.25
06/14/2018	MALINAK, FRANCES	JH FINANCIAL INDUSTRIES A	0.00	7.54	0.00	7.54	95.0	7.16
06/14/2018	BOHACEK, STEVE	JH LARGE CAP EQUITY A	0.00	7.25	0.00	7.25	95.0	6.89
06/14/2018	RACK, ROBERT	JH LARGE CAP EQUITY A	0.00	6.27	0.00	6.27	95.0	5.96
06/14/2018	ENGLEBERT, JAMES	JH REGIONAL BANK A	0.00	5.56	0.00	5.56	95.0	5.28
06/14/2018	HELTSLEY, MARTHA	JH REGIONAL BANK A	0.00	2.15	0.00	2.15	95.0	2.04
06/14/2018	BOZELKA, KEVIN	JH REGIONAL BANK A	0.00	2.21	0.00	2.21	95.0	2.10
06/14/2018	JAHNKE, DENNIS	JH REGIONAL BANK A	0.00	5.20	0.00	5.20	95.0	4.94
06/14/2018	EIS (MINOR), MARGO	JH STRATEGIC GROWTH A	0.00	0.52	0.00	0.52	95.0	0.49
06/08/2018	OBIE, BRADFORD	THORNBURG INCOME BUILDER CL A	0.00	1.78	0.00	1.78	95.0	1.69
06/08/2018	OBIE, BRADFORD	THORNBURG VALUE CL A	0.00	3.42	0.00	3.42	95.0	3.25
06/08/2018	OBIE, BRADFORD	THORNBURG VALUE CL A	0.00	6.89	0.00	6.89	95.0	6.55
05/31/2018	RIMKUS, MARILYN	WELLS FARGO	22,965.10	4.88	0.00	4.88	95.0	4.64
05/31/2018	EMMER, ILENE	WELLS FARGO	799.73	0.17	0.00	0.17	95.0	0.16
05/31/2018	ALEXANDER, JEAN	WELLS FARGO	4,284.56	0.91	0.00	0.91	95.0	0.86
05/31/2018	DANIELS, KATHLEEN	WELLS FARGO	13,961.19	2.96	0.00	2.96	95.0	2.81
05/31/2018	SMOLBOSKI, BARBARA	WELLS FARGO	1,004.37	0.21	0.00	0.21	95.0	0.20
05/31/2018	THOMAS, HENRY	WELLS FARGO	14,881.26	3.16	0.00	3.16	95.0	3.00
05/31/2018	THOMAS, SYBIL	WELLS FARGO	11,972.24	2.54	0.00	2.54	95.0	2.41
05/31/2018	TOTEFF, JESSIE	WELLS FARGO	15,898.67	3.38	0.00	3.38	95.0	3.21
05/31/2018	SPEAROT, DOUGLAS	WELLS FARGO	4,240.18	0.90	0.00	0.90	95.0	0.86
05/31/2018	BUSSELL REV LV TRUST, SHARON	WELLS FARGO	34,955.25	7.42	0.00	7.42	95.0	7.05
05/31/2018	BUSSELL REV LIV TRST, GEROGE	&WELLS FARGO	127,464.89	27.06	0.00	27.06	95.0	25.71
05/31/2018	BAYS, MARVIN	WELLS FARGO	52,699.05	11.19	0.00	11.19	95.0	10.63

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
05/31/2018	KATEHI, PISTI	WELLS FARGO	5,344.10	1.13	0.00	1.13	95.0	1.07
05/31/2018	TSEREGOUNIS, SPYROS	WELLS FARGO	5,048.63	1.07	0.00	1.07	95.0	1.02
05/31/2018	SNYDER, SHIRLEY	WELLS FARGO	2,741.88	0.58	0.00	0.58	95.0	0.55
05/31/2018	STEBBINS, DAVID	WELLS FARGO	3,265.70	0.69	0.00	0.69	95.0	0.66
05/31/2018	DUDLEY, CHERYL	WELLS FARGO	5,978.57	1.27	0.00	1.27	95.0	1.21
05/31/2018	BASILE, ANNA	WELLS FARGO	4,193.75	0.89	0.00	0.89	95.0	0.85
05/31/2018	KISH, VIVIAN	WELLS FARGO	4,666.25	0.99	0.00	0.99	95.0	0.94
05/31/2018	ROEHRIG, RITA	WELLS FARGO	12,930.06	2.75	0.00	2.75	95.0	2.61
05/31/2018	JAGGER, ALBERT	WELLS FARGO	119,622.72	25.40	0.00	25.40	95.0	24.13
05/31/2018	PER, MARIANNE	WELLS FARGO	869.14	0.18	0.00	0.18	95.0	0.17
05/31/2018	TSEREGOUNIS, SPYROS	WELLS FARGO	25,033.37	5.32	0.00	5.32	95.0	5.05
05/31/2018	ALEXOPOULOS, PAUL	WELLS FARGO	27,449.86	5.83	0.00	5.83	95.0	5.54
05/31/2018	REBNER, WALDEMAR	WELLS FARGO	44,392.10	9.43	0.00	9.43	95.0	8.96
05/31/2018	SPEAROT, REBECCA	WELLS FARGO	7,913.91	1.68	0.00	1.68	95.0	1.60
05/31/2018	CLEMAK, CHARLES	WELLS FARGO	134,220.50	28.50	0.00	28.50	95.0	27.08
05/31/2018	MUGLIA, DOMINIC	WELLS FARGO	178,093.92	37.81	0.00	37.81	95.0	35.92
05/31/2018	MCLUCAS, ROBERT	WELLS FARGO	261,258.01	55.47	0.00	55.47	95.0	52.70
05/31/2018	GUTMAN, KENNETH	WELLS FARGO	10,031.88	2.13	0.00	2.13	95.0	2.02
05/31/2018	GUTMAN, MATHEW	WELLS FARGO	10,031.88	2.13	0.00	2.13	95.0	2.02
05/31/2018	JAGGER, ALBERT	WELLS FARGO	122,706.96	26.05	0.00	26.05	95.0	24.75
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *			\$1,290,919.68	\$619.56	\$0.00	\$619.56		\$588.65
*** DIRECT TRANSACTIONS TOTAL ***			\$5,523,890.39	\$4,948.30	\$0.00	\$4,948.30		\$4,701.02

SPLIT TRANSACTIONS**BROKER: MARK, 103 KOSANKE #3**

06/28/2018	STEFFES, MARTIN	JNL REWARD 10 YR TERM	32.61	0.16	0.00	0.16	95.0	0.15
* MARK, 103 KOSANKE SUBTOTAL *			\$32.61	\$0.16	\$0.00	\$0.16		\$0.15
*** SPLIT TRANSACTIONS TOTAL ***			\$32.61	\$0.16	\$0.00	\$0.16		\$0.15

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<u> OVERRIDE TRANSACTIONS </u>								
<u>BROKER: THOMAS SCHNEIDER #30</u>								
/ /	D&D TRAILER HAULING INC	PROFUNDS MONEY MARKET-SVC	0.00	0.20	0.00	0.20	0.0	0.19
/ /	GREENE, DAVID	PROFUNDS MONEY MARKET-SVC	0.00	0.20	0.00	0.20	0.0	0.19
/ /	D&D TRAILER HAULING INC	PROFUNDS MONEY MARKET-SVC	0.00	0.33	0.00	0.33	0.0	0.31
/ /	GREENE, DAVID	PROFUNDS MONEY MARKET-SVC	0.00	0.33	0.00	0.33	0.0	0.31
/ /	D&D TRAILER HAULING INC	PROFUNDS RISING RATES SVC	0.00	0.05	0.00	0.05	0.0	0.05
/ /	GREENE, DAVID	PROFUNDS RISING RATES SVC	0.00	0.05	0.00	0.05	0.0	0.05
/ /	D&D TRAILER HAULING INC	PROFUNDS RISING RATES SVC	0.00	0.15	0.00	0.15	0.0	0.14
/ /	GREENE, DAVID	PROFUNDS RISING RATES SVC	0.00	0.15	0.00	0.15	0.0	0.14
/ /	D&D TRAILER HAULING INC	PROFUNDS ULTRA SMALLCAP SVC	0.00	0.03	0.00	0.03	0.0	0.03
/ /	GREENE, DAVID	PROFUNDS ULTRA SMALLCAP SVC	0.00	0.03	0.00	0.03	0.0	0.03
/ /	D&D TRAILER HAULING INC	PROFUNDS ULTRA SMALLCAP SVC	0.00	0.10	0.00	0.10	0.0	0.10
/ /	GREENE, DAVID	PROFUNDS ULTRA SMALLCAP SVC	0.00	0.10	0.00	0.10	0.0	0.10
/ /	D&D TRAILER HAULING INC	PROFUNDS ULTRANASDAQ 100 SVC	0.00	0.01	0.00	0.01	0.0	0.01
/ /	GREENE, DAVID	PROFUNDS ULTRANASDAQ 100 SVC	0.00	0.01	0.00	0.01	0.0	0.01
/ /	D&D TRAILER HAULING INC	PROFUNDS ULTRASHORT SMALLCAP SVC	0.00	0.08	0.00	0.08	0.0	0.08
/ /	GREENE, DAVID	PROFUNDS ULTRASHORT SMALLCAP SVC	0.00	0.08	0.00	0.08	0.0	0.08
/ /	D&D TRAILER HAULING INC	PROFUNDS ULTRASHORT SMALLCAP SVC	0.00	0.25	0.00	0.25	0.0	0.24
/ /	GREENE, DAVID	PROFUNDS ULTRASHORT SMALLCAP SVC	0.00	0.25	0.00	0.25	0.0	0.24
/ /	D&D TRAILER HAULING INC	PROFUNDS US GOV PLUS SVC	0.00	0.01	0.00	0.01	0.0	0.01
/ /	GREENE, DAVID	PROFUNDS US GOV PLUS SVC	0.00	0.01	0.00	0.01	0.0	0.01
/ /	D&D TRAILER HAULING INC	PROFUNDS US GOV PLUS SVC	0.00	0.02	0.00	0.02	0.0	0.02
/ /	GREENE, DAVID	PROFUNDS US GOV PLUS SVC	0.00	0.02	0.00	0.02	0.0	0.02
* THOMAS SCHNEIDER SUBTOTAL *			\$0.00	\$2.46	\$0.00	\$2.46		\$2.36
*** OVERRIDE TRANSACTIONS TOTAL ***			\$0.00	\$2.46	\$0.00	\$2.46		\$2.36

NOTES: * - Indicates adjustment is not included in 1099 Earnings

** - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount & Gross Commission displayed

BROKER COMMISSION TOTALS

Broker Transactions	\$4,701.02
Split Transactions	\$0.15
Override Transactions	\$2.36
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$4,703.53
Year-to-date Gross	\$181,453.73
Year-to-date Earnings	\$183,197.86