

02/05/2018

DRAWDY, CHARLES

COMMISSION STATEMENT

February 28, 2018

MICHAEL, E123 ECKER

1007 Island Manor Drive Greenacres, FL 33413BROKER #: E123

BRANCH: MICHAEL P ECKER

| DATE | CLIENT | INVESTMENT | INVESTMENT AMOUNT | GROSS COMMISSION | CLEARING CHARGE | NET COMMISSION | RATE | BROKER COMMISSION | | | |
|-----------------------|------------------|-------------------------------------|----------------------|---------------------|--------------------|-------------------|------|----------------------|--|--|--|
| CLEARING TRANSACTIONS | | | | | | | | | | | |
| PRODUCT CA | ATEGORY: STOCKS | | | | | | | | | | |
| 02/16/2018 | ABRAMO, DAVID | CIM COML TR CORP PFD SER A 5.5% | 50,000.00 | 3,020.00 | 0.00 | 3,020.00 | 90.0 | 2,718.00 | | | |
| | | * STOCKS SUBTOTAL * | \$50,000.00 | \$3,020.00 | \$0.00 | \$3,020.00 | | \$2,718.00 | | | |
| PRODUCT CA | ATEGORY: OPTIONS | | | | | | | | | | |
| 02/16/2018 | ABRAMO, DAVID | CIM COML TR CORP WTS EXP 02/21/2023 | 20.00 | 0.00 | 0.00 | 0.00 | 90.0 | 0.00 | | | |
| | | * OPTIONS SUBTOTAL * | \$20.00 | \$0.00 | \$0.00 | \$0.00 | | \$0.00 | | | |
| | | *** CLEARING TRANSACTIONS TOTAL *** | \$50,020.00 | \$3,020.00 | \$0.00 | \$3,020.00 | | \$2,718.00 | | | |
| | | DIRECT TRANS | ACTIONS | | | | | | | | |

| | | DIRECT TRANSAC | 2110112 | | | | | |
|------------|-----------------------|-----------------------------------|----------|---------|--------|---------|------|---------|
| PRODUCT CA | TEGORY: MUTUAL FUNDS | | | | | | | |
| 02/15/2018 | COLOMBINO, ANDREA | AM FUNDS GROWTH FUND OF AMERICA A | 50.00 | 2.50 | 0.00 | 2.50 | 90.0 | 2.25 |
| 02/15/2018 | DRAWDY, DANIEL | AM FUNDS GROWTH FUND OF AMERICA A | 50.00 | 2.50 | 0.00 | 2.50 | 90.0 | 2.25 |
| | | * MUTUAL FUNDS SUBTOTAL * | \$100.00 | \$5.00 | \$0.00 | \$5.00 | | \$4.50 |
| PRODUCT CA | TEGORY: VARIABLE ANNU | ITIES | | | | | | |
| 02/15/2018 | SAVEDOFF, NOELLE | JNL PERSPECTIVE II 04/14 | 549.00 | 38.43 | 0.00 | 38.43 | 90.0 | 34.59 |
| 02/09/2018 | BHEBE, CINDY | JNL PERSPECTIVE II 05/05 | 68.73 | 5.15 | 0.00 | 5.15 | 90.0 | 4.64 |
| 02/15/2018 | HYBER, BETH | JNL PERSPECTIVE II 05/05 | 100.00 | 7.50 | 0.00 | 7.50 | 90.0 | 6.75 |
| | | * VARIABLE ANNUITIES SUBTOTAL * | \$717.73 | \$51.08 | \$0.00 | \$51.08 | | \$45.98 |
| PRODUCT CA | TEGORY: VARIABLE ANNU | ITY 12B1 TRAILS | | | | | | |
| 01/29/2018 | DRAWDY, DANIEL | PAC LIFE PACIFIC CHOICE | 0.00 | 7.00 | 0.00 | 7.00 | 90.0 | 6.30 |
| 02/05/2018 | DRAWDY, DANIEL | PAC LIFE PACIFIC CHOICE | 0.00 | 7.00 | 0.00 | 7.00 | 90.0 | 6.30 |
| 02/09/2018 | DRAWDY, DANIEL | PAC LIFE PACIFIC CHOICE | 0.00 | 7.00 | 0.00 | 7.00 | 90.0 | 6.30 |
| 01/29/2018 | DRAWDY, CHARLES | PAC LIFE VALUE | 0.00 | 2.00 | 0.00 | 2.00 | 90.0 | 1.80 |
| 01/29/2018 | DRAWDY, CAROL | PAC LIFE VALUE | 0.00 | 1.00 | 0.00 | 1.00 | 90.0 | 0.90 |

0.00

2.00

0.00

2.00 90.0

1.80

NOTES: * - Indicates adjustment is not included in 1099 Earnings

PAC LIFE VALUE

^{** -} Indicates adjustment is not included in Totals or Commissions

[^]Date - Split Trade - full Investment Amount & Gross Commission displayed

| DATE | CLIENT | INVESTMENT | INVESTMENT AMOUNT | GROSS COMMISSION | CLEARING CHARGE | NET COMMISSION | RATE | BROKER COMMISSION |
|------------|---------------------|---|----------------------|---------------------|---|-------------------|-------|----------------------|
| | | DIRECT TRANS | SACTIONS | | | | | |
| PRODUCT CA | ATEGORY: VARIABLE A | NNUITY 12B1 TRAILS | | | | | | |
| 02/05/2018 | DRAWDY, CAROL | PAC LIFE VALUE | 0.00 | 1.00 | 0.00 | 1.00 | 90.0 | 0.90 |
| 02/09/2018 | DRAWDY, CHARLES | PAC LIFE VALUE | 0.00 | 2.00 | 0.00 | 2.00 | 90.0 | 1.80 |
| 02/09/2018 | DRAWDY, CAROL | PAC LIFE VALUE | 0.00 | 1.00 | 0.00 | 1.00 | 90.0 | 0.90 |
| | | * VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL * | \$0.00 | \$30.00 | \$0.00 | \$30.00 | | \$27.00 |
| | | *** DIRECT TRANSACTIONS TOTAL *** | \$817.73 | \$86.08 | \$0.00 | \$86.08 | | \$77.48 |
| | | | | | Ē | BROKER COMMI | ssion | TOTALS |
| | | | | | Broke | r Transactions | | \$2,795.48 |
| | | | | | Split Transactions Override Transactions Adjustments Payroll Draw Base Salary | | | \$0.00 |
| | | | | | | | | \$0.00 |
| | | | | | | | | \$0.00 |
| | | | | | | | | \$0.00 |
| | | | | | | | | \$0.00 |
| | | | | | Prior 1 | Period Balance | | \$0.00 |
| | | | | | FI | NRA Assessment | | \$0.00 |
| | | | | | S | IPC Assessment | | \$0.00 |
| | | | | | | Check Amount | : | \$2,795.48 |
| | | | | | Year | r-to-date Gross | | \$32,250.88 |
| | | | | | Year-to | -date Earnings | | \$28,904.87 |

^{** -} Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount & Gross Commission displayed