



Concorde Investment Services, LLC

03/06/2017
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COMMISSION STATEMENT

February 28, 2017

WILLIAM WALSH
2565 West Maple

BROKER #: W127
BRANCH: WILLIAM WALSH

Troy, MI 48084

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
01/31/2017	WALSH, VARIOUS	JOHN HANCOCK LIFE INS CO	0.00	41.50	0.00	41.50	87.0	36.11
/ /	ACADEMY MANAGEMENT	NW RETIREMENT CLR ADVANTAGE	847,167.95	174.08	0.00	174.08	87.0	151.45
/ /	ACADEMY MANAGEMENT	NW RETIREMENT CLR ADVANTAGE	847,167.95	174.08	0.00	174.08	87.0	151.45
/ /	ACADEMY MANAGEMENT	NW RETIREMENT CLR ADVANTAGE	-847,167.95	-174.08	0.00	-174.08	87.0	-151.45
/ /	PREMIERE PACKAGING	NWL FLEX ADVANTAGE	1,001,135.33	102.86	0.00	102.86	87.0	89.49
/ /	PREMIERE PACKAGING	NWL FLEX ADVANTAGE	1,950,801.99	200.42	0.00	200.42	87.0	174.37
/ /	SHAW & SLAVSKY	NWL FLEX ADVANTAGE	2,660,386.05	546.65	0.00	546.65	87.0	475.59
/ /	MARYSVILLE ETHANOL	NWL FLEX ADVANTAGE	1,467,252.49	301.49	0.00	301.49	87.0	262.30
/ /	MARYSVILLE ETHANOL	NWL FLEX ADVANTAGE	505,938.67	103.96	0.00	103.96	87.0	90.45
/ /	COMMUNITY HOUSE	NWL FLEX ADVANTAGE	26,040.30	5.35	0.00	5.35	87.0	4.65
/ /	PREMIERE PACKAGING	NWL FLEX ADVANTAGE	1,001,135.33	102.86	0.00	102.86	87.0	89.49
/ /	PREMIERE PACKAGING	NWL FLEX ADVANTAGE	1,950,801.99	200.42	0.00	200.42	87.0	174.37
/ /	SHAW & SLAVSKY	NWL FLEX ADVANTAGE	2,660,386.05	546.65	0.00	546.65	87.0	475.59
/ /	MARYSVILLE ETHANOL	NWL FLEX ADVANTAGE	1,467,252.49	301.49	0.00	301.49	87.0	262.30
/ /	MARYSVILLE ETHANOL	NWL FLEX ADVANTAGE	505,938.67	103.96	0.00	103.96	87.0	90.45
/ /	COMMUNITY HOUSE	NWL FLEX ADVANTAGE	26,040.30	5.35	0.00	5.35	87.0	4.65
/ /	PREMIERE PACKAGING	NWL FLEX ADVANTAGE	-1,001,135.30	-102.86	0.00	-102.86	87.0	-89.49
/ /	PREMIERE PACKAGING	NWL FLEX ADVANTAGE	-1,950,802.00	-200.42	0.00	-200.42	87.0	-174.37
/ /	SHAW & SLAVSKY	NWL FLEX ADVANTAGE	-2,660,386.10	-546.65	0.00	-546.65	87.0	-475.59
/ /	MARYSVILLE ETHANOL	NWL FLEX ADVANTAGE	-1,467,252.50	-301.49	0.00	-301.49	87.0	-262.30
/ /	MARYSVILLE ETHANOL	NWL FLEX ADVANTAGE	-505,938.67	-103.96	0.00	-103.96	87.0	-90.45
/ /	COMMUNITY HOUSE	NWL FLEX ADVANTAGE	-26,040.30	-5.35	0.00	-5.35	87.0	-4.65
/ /	SHAW & SLAVSKY	NWL POOLED FXD	14,123.20	2.90	0.00	2.90	87.0	2.52
/ /	COMMUNITY HOUSE	NWL POOLED FXD	162.14	0.03	0.00	0.03	87.0	0.03
/ /	SHAW & SLAVSKY	NWL POOLED FXD	14,123.20	2.90	0.00	2.90	87.0	2.52
/ /	COMMUNITY HOUSE	NWL POOLED FXD	162.14	0.03	0.00	0.03	87.0	0.03

NOTES: * - Indicates adjustment is not included in 1099 Earnings
 ** - Indicates adjustment is not included in Totals or Commissions
 ^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
/ /	SHAW & SLAVSKY	NWL POOLED FXD	-14,123.20	-2.90	0.00	-2.90	87.0	-2.52
/ /	COMMUNITY HOUSE	NWL POOLED FXD	-162.14	-0.03	0.00	-0.03	87.0	-0.03
/ /	DETROIT CONNECTION	NWL RETIREMENT INNOVATOR	430,902.86	106.25	0.00	106.25	87.0	92.44
/ /	DETROIT CONNECTION	NWL RETIREMENT INNOVATOR	430,902.86	106.25	0.00	106.25	87.0	92.44
/ /	DETROIT CONNECTION	NWL RETIREMENT INNOVATOR	-430,902.86	-106.25	0.00	-106.25	87.0	-92.44
/ /	DETROIT CONNECTION	NWL SELF DIRECTED BROKERAGE GRP	42,254.99	10.42	0.00	10.42	87.0	9.07
/ /	MARYSVILLE ETHANOL	NWL SELF DIRECTED BROKERAGE GRP	95,599.78	19.64	0.00	19.64	87.0	17.09
/ /	DETROIT CONNECTION	NWL SELF DIRECTED BROKERAGE GRP	42,254.99	10.42	0.00	10.42	87.0	9.07
/ /	MARYSVILLE ETHANOL	NWL SELF DIRECTED BROKERAGE GRP	95,599.78	19.64	0.00	19.64	87.0	17.09
/ /	DETROIT CONNECTION	NWL SELF DIRECTED BROKERAGE GRP	-42,254.99	-10.42	0.00	-10.42	87.0	-9.07
/ /	MARYSVILLE ETHANOL	NWL SELF DIRECTED BROKERAGE GRP	-95,599.78	-19.64	0.00	-19.64	87.0	-17.09
02/10/2017	BROOKS, MARGERY	PAC LIFE VALUE	0.00	38.33	0.00	38.33	87.0	33.35
* VARIABLE ANNUITIES SUBTOTAL *			\$9,041,765.71	\$1,653.88	\$0.00	\$1,653.88		\$1,438.91
<u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u>								
01/31/2017	WALSH, VARIOUS	MUTUAL OF OMAHA INS CO	0.00	12.07	0.00	12.07	87.0	10.50
01/31/2017	EVSSON EMP RET PLAN	MUTUAL OF OMAHA INS CO	0.00	163.49	0.00	163.49	87.0	142.24
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *			\$0.00	\$175.56	\$0.00	\$175.56		\$152.74
*** BROKER TRANSACTIONS TOTAL ***			\$9,041,765.71	\$1,829.44	\$0.00	\$1,829.44		\$1,591.65

NOTES: * - Indicates adjustment is not included in 1099 Earnings

** - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount & Gross Commission displayed

BROKER COMMISSION TOTALS

Broker Transactions	\$1,591.65
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$1,591.65
Year-to-date Gross	\$29,292.01
Year-to-date Earnings	\$25,176.07