



Concorde Investment Services, LLC

07/12/2017
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COMMISSION STATEMENT July 15, 2017

ROBERT LUCHSINGER
600 Johnson Ave.
Suite B5
Bohemia, NY 11716

BROKER #: L117
BRANCH: ROBERT LUCHSINGER

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
07/03/2017	KAMPMANN, MURIEL	AM FUNDS ICA C	250.00	2.50	0.00	2.50	95.0	2.38
06/26/2017	HANAK, EMMA	AM FUNDS WASHINGTON MUTUAL INVESTOR	297.29	14.86	0.00	14.86	95.0	14.12
07/03/2017	KAMPMANN, MURIEL	AM FUNDS WASHINGTON MUTUAL INVESTOR	250.00	2.50	0.00	2.50	95.0	2.38
/ /	GRECK, BRIAN	OPPENHEIMER CAPITAL APPRECIATION A	0.00	3.50	0.00	3.50	95.0	3.33
/ /	GRECK, BRIAN	OPPENHEIMER CAPITAL APPRECIATION A	0.00	13.96	0.00	13.96	95.0	13.26
/ /	PRYDETKE, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	0.00	63.18	0.00	63.18	95.0	60.02
/ /	DIBENEDETTO, SUSAN	OPPENHEIMER CAPITAL APPRECIATION A	0.00	3.30	0.00	3.30	95.0	3.14
06/22/2017	PRYDETKE, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	69.71	1.12	0.00	1.12	95.0	1.06
06/22/2017	PRYDETKE, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	30.00	0.48	0.00	0.48	95.0	0.46
06/26/2017	PRYDETKE, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	69.71	1.12	0.00	1.12	95.0	1.06
06/26/2017	PRYDETKE, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	30.00	0.48	0.00	0.48	95.0	0.46
/ /	GRECK, BRIAN	OPPENHEIMER CAPITAL APPRECIATION B	0.00	1.14	0.00	1.14	95.0	1.08
/ /	PRYDETKE, WALTER	OPPENHEIMER CAPITAL APPRECIATION B	0.00	5.61	0.00	5.61	95.0	5.33
/ /	ROBERTO, JOSEPH	OPPENHEIMER CAPITAL APPRECIATION C	0.00	11.71	0.00	11.71	95.0	11.12
/ /	STRYJEWSKI, THOMAS	OPPENHEIMER CAPITAL INCOME A	0.00	3.78	0.00	3.78	95.0	3.59
/ /	ROBERTO, JOSEPH	OPPENHEIMER DISCOVERY C	0.00	18.48	0.00	18.48	95.0	17.56
/ /	GRECK, BRIAN	OPPENHEIMER EMERG MKTS INNOV	0.00	6.64	0.00	6.64	95.0	6.31
/ /	MANNETTA, VIRGINIA	OPPENHEIMER GLOBAL A	0.00	14.23	0.00	14.23	95.0	13.52
/ /	GUARINO, JOAN	OPPENHEIMER GLOBAL A	0.00	3.44	0.00	3.44	95.0	3.27
/ /	GRECK, BRIAN	OPPENHEIMER GLOBAL A	0.00	5.10	0.00	5.10	95.0	4.85
/ /	MCKENNA, STEPHANIE	OPPENHEIMER GLOBAL A	0.00	53.33	0.00	53.33	95.0	50.66
/ /	PRYDETKE, WALTER	OPPENHEIMER GLOBAL A	0.00	71.61	0.00	71.61	95.0	68.03
/ /	PRYDETKE, WALTER	OPPENHEIMER GLOBAL A	0.00	12.59	0.00	12.59	95.0	11.96
/ /	SMITH, DAVID	OPPENHEIMER GLOBAL A	0.00	44.67	0.00	44.67	95.0	42.44
/ /	DIBENEDETTO, SUSAN	OPPENHEIMER GLOBAL A	0.00	5.02	0.00	5.02	95.0	4.77
06/22/2017	PRYDETKE, WALTER	OPPENHEIMER GLOBAL A	69.71	1.12	0.00	1.12	95.0	1.06

NOTES: * - Indicates adjustment is not included in 1099 Earnings
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 ^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
06/22/2017	PRYDETKO, WALTER	OPPENHEIMER GLOBAL A	30.00	0.48	0.00	0.48	95.0	0.46
06/26/2017	PRYDETKO, WALTER	OPPENHEIMER GLOBAL A	69.71	1.12	0.00	1.12	95.0	1.06
06/26/2017	PRYDETKO, WALTER	OPPENHEIMER GLOBAL A	30.00	0.48	0.00	0.48	95.0	0.46
/ /	GRECK, BRIAN	OPPENHEIMER GLOBAL ALLOCATION A	0.00	20.03	0.00	20.03	95.0	19.03
/ /	PRYDETKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	0.00	42.98	0.00	42.98	95.0	40.83
06/22/2017	PRYDETKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	41.83	0.67	0.00	0.67	95.0	0.64
06/22/2017	PRYDETKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	18.00	0.29	0.00	0.29	95.0	0.28
06/26/2017	PRYDETKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	41.83	0.67	0.00	0.67	95.0	0.64
06/26/2017	PRYDETKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	18.00	0.29	0.00	0.29	95.0	0.28
/ /	PRYDETKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION B	0.00	4.21	0.00	4.21	95.0	4.00
/ /	PRYDETKO, WALTER	OPPENHEIMER GLOBAL B	0.00	5.36	0.00	5.36	95.0	5.09
/ /	ROBERTO, JOSEPH	OPPENHEIMER GLOBAL C	0.00	38.47	0.00	38.47	95.0	36.55
/ /	GRECK, BRIAN	OPPENHEIMER GLOBAL STRATEGIC INC A	0.00	2.47	0.00	2.47	95.0	2.35
/ /	GRECK, BRIAN	OPPENHEIMER GLOBAL STRATEGIC INC A	0.00	11.34	0.00	11.34	95.0	10.77
/ /	GENNUSA, ANTHONY	OPPENHEIMER GLOBAL STRATEGIC INC A	0.00	1.05	0.00	1.05	95.0	1.00
/ /	DIBENEDETTO, SUSAN	OPPENHEIMER GLOBAL STRATEGIC INC A	0.00	0.90	0.00	0.90	95.0	0.86
/ /	GRECK, BRIAN	OPPENHEIMER GLOBAL STRATEGIC INC B	0.00	0.65	0.00	0.65	95.0	0.62
/ /	PRYDETKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	0.00	8.82	0.00	8.82	95.0	8.38
/ /	GRECK, BRIAN	OPPENHEIMER GOLD & SPECIAL MINERALS	0.00	7.07	0.00	7.07	95.0	6.72
06/22/2017	PRYDETKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	27.89	0.45	0.00	0.45	95.0	0.43
06/22/2017	PRYDETKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	12.00	0.19	0.00	0.19	95.0	0.18
06/26/2017	PRYDETKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	27.89	0.45	0.00	0.45	95.0	0.43
06/26/2017	PRYDETKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	12.00	0.19	0.00	0.19	95.0	0.18
/ /	ALBANESE, MICHAEL	OPPENHEIMER MAIN ST SMALL & MID CAP	0.00	13.31	0.00	13.31	95.0	12.64
/ /	SALANITRO, ISABEL	OPPENHEIMER MAIN STREET A	0.00	5.11	0.00	5.11	95.0	4.85
/ /	SALANITRO, ALFRED	OPPENHEIMER MAIN STREET A	0.00	5.11	0.00	5.11	95.0	4.85
/ /	GRECK, BRIAN	OPPENHEIMER MAIN STREET A	0.00	29.17	0.00	29.17	95.0	27.71
/ /	SMITH, LUCILLE	OPPENHEIMER MAIN STREET A	0.00	10.85	0.00	10.85	95.0	10.31
/ /	ALBANESE, MICHAEL	OPPENHEIMER MAIN STREET A	0.00	15.52	0.00	15.52	95.0	14.74
/ /	SMITH, DAVID	OPPENHEIMER MAIN STREET A	0.00	61.67	0.00	61.67	95.0	58.59
/ /	DIBENEDETTO, SUSAN	OPPENHEIMER MAIN STREET A	0.00	35.14	0.00	35.14	95.0	33.38
/ /	GRECK, BRIAN	OPPENHEIMER MAIN STREET B	0.00	2.38	0.00	2.38	95.0	2.26
/ /	ROBERTO, JOSEPH	OPPENHEIMER MAIN STREET C	0.00	30.99	0.00	30.99	95.0	29.44

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
/ /	GRECK, BRIAN	OPPENHEIMER MAIN STREET SMALLCAP A	0.00	2.92	0.00	2.92	95.0	2.77
/ /	GRECK, BRIAN	OPPENHEIMER MAIN STREET SMALLCAP A	0.00	17.15	0.00	17.15	95.0	16.29
/ /	PRYDETKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	0.00	77.73	0.00	77.73	95.0	73.84
06/22/2017	PRYDETKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	69.71	1.12	0.00	1.12	95.0	1.06
06/22/2017	PRYDETKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	30.00	0.48	0.00	0.48	95.0	0.46
06/26/2017	PRYDETKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	69.71	1.12	0.00	1.12	95.0	1.06
06/26/2017	PRYDETKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	30.00	0.48	0.00	0.48	95.0	0.46
/ /	GRECK, BRIAN	OPPENHEIMER MAIN STREET SMALLCAP B	0.00	1.16	0.00	1.16	95.0	1.10
/ /	PRYDETKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP B	0.00	5.74	0.00	5.74	95.0	5.45
/ /	FOURNIER, ELIZABETH	OPPENHEIMER ROCHESTER MUNICIPALS A	0.00	13.75	0.00	13.75	95.0	13.06
/ /	GUARINO, JOAN	OPPENHEIMER US GOVT TRUST A	0.00	1.85	0.00	1.85	95.0	1.76
/ /	ROBERTO, JOSEPH	OPPENHEIMER US GOVT TRUST C	0.00	166.84	0.00	166.84	95.0	158.50
* MUTUAL FUNDS SUBTOTAL *			\$1,594.99	\$1,013.69	\$0.00	\$1,013.69		\$963.04
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
06/30/2017	HANSON, JOSEPH	ALLIANZ LIFE NY VISION	79,465.02	198.66	0.00	198.66	95.0	188.73
06/30/2017	GIOVANNIELLO, LARRY	ALLIANZ LIFE NY VISION	16,846.76	42.12	0.00	42.12	95.0	40.01
06/30/2017	PRISCO, CLARA	ALLIANZ LIFE NY VISION	84,299.26	210.75	0.00	210.75	95.0	200.21
06/30/2017	YBAY, ERLINDA	ALLIANZ LIFE NY VISION	240,851.49	602.13	0.00	602.13	95.0	572.02
06/30/2017	TUCKER, PATRICIA	ALLIANZ LIFE NY VISION	70,114.36	175.29	0.00	175.29	95.0	166.53
06/30/2017	GENNUSA, ANTHONY	ALLIANZ NY VISION	25,050.22	31.31	0.00	31.31	95.0	29.74
06/30/2017	FOURNIER, PETER	ALLIANZ NY VISION	115,788.26	144.74	0.00	144.74	95.0	137.50
06/30/2017	NOONAN, WILLIAM	ALLIANZ NY VISION	24,339.11	30.42	0.00	30.42	95.0	28.90
06/30/2017	GRANT, JOHN	ALLIANZ NY VISION	38,435.94	48.04	0.00	48.04	95.0	45.64
06/30/2017	HANDLER, EMMA	ALLIANZ VISION	21,940.73	54.85	0.00	54.85	95.0	52.11
06/30/2017	PATTERSON, BARBARA	ALLIANZ VISION BASIC	130,824.92	163.53	0.00	163.53	95.0	155.35
06/30/2017	GUARINO, CARMINE	HARTFORD LEADERS	37,377.23	23.36	0.00	23.36	95.0	22.19
06/30/2017	FAY, JUNE	HARTFORD LEADERS OUTLOOK	125,458.79	313.65	0.00	313.65	95.0	297.97
06/30/2017	FAY, JUNE	HARTFORD LEADERS OUTLOOK	38,085.10	95.21	0.00	95.21	95.0	90.45
06/30/2017	LEAVY, THOMAS	HARTFORD LEADERS OUTLOOK	127,304.54	318.26	0.00	318.26	95.0	302.35
06/30/2017	SARACINO, CAROLINE	HARTFORD LEADERS OUTLOOK	105,132.84	262.83	0.00	262.83	95.0	249.69
06/30/2017	TOOLEY, PATRICIA	HARTFORD LEADERS OUTLOOK	147,405.57	368.51	0.00	368.51	95.0	350.08
06/30/2017	LUCHSINGER, JANE	HARTFORD LEADERS OUTLOOK	57,589.71	143.97	0.00	143.97	95.0	136.77
06/30/2017	ROARKE, MARY ELIZABETH	HARTFORD LEADERS OUTLOOK	20,310.72	50.78	0.00	50.78	95.0	48.24

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
06/30/2017	ROBERTO, RICHARD	HARTFORD LEADERS OUTLOOK (HL)	8,340.80	20.85	0.00	20.85	95.0	19.81
06/30/2017	ROBERTO, ROBERT	HARTFORD LEADERS OUTLOOK (HL)	8,257.38	20.64	0.00	20.64	95.0	19.61
06/30/2017	GRANT, JOHN	HARTFORD LEADERS OUTLOOK (HL)	74,456.22	186.14	0.00	186.14	95.0	176.83
06/30/2017	HANDLER, EMMA	HARTFORD LEADERS OUTLOOK (HL)	122,555.99	306.39	0.00	306.39	95.0	291.07
06/30/2017	FOURNIER, ELIZABETH	HARTFORD LEADERS OUTLOOK (HL)	62,400.90	156.00	0.00	156.00	95.0	148.20
06/30/2017	NOONAN, WILLIAM	HARTFORD LEADERS OUTLOOK (HL)	6,472.39	16.18	0.00	16.18	95.0	15.37
06/30/2017	LENTINI, ANNA	HARTFORD LEADERS OUTLOOK (HL)	63,986.73	159.97	0.00	159.97	95.0	151.97
06/30/2017	PATTERSON, BARBARA	HARTFORD LEADERS OUTLOOK 2	18,132.11	45.33	0.00	45.33	95.0	43.06
06/30/2017	FOURNIER, PETER	HARTFORD LEADERS OUTLOOK 2	34,029.31	85.07	0.00	85.07	95.0	80.82
06/30/2017	CHAPMAN, CLARENCE	HARTFORD LEADERS OUTLOOK 2	46,748.01	116.87	0.00	116.87	95.0	111.03
06/30/2017	GRANT, JOHN	HARTFORD LEADERS OUTLOOK 2	76,131.28	190.33	0.00	190.33	95.0	180.81
06/30/2017	HANAK TRUST, MARGARET	HARTFORD LEADERS OUTLOOK 2	97,999.55	245.00	0.00	245.00	95.0	232.75
06/30/2017	SINGLETON, GWENDOLYN	HARTFORD LEADERS OUTLOOK 2	17,280.96	43.20	0.00	43.20	95.0	41.04
06/30/2017	MCKENNA, STEPHANIE	HARTFORD LEADERS OUTLOOK 2	100,715.99	251.79	0.00	251.79	95.0	239.20
06/30/2017	YBAY, ERLINDA	HARTFORD LEADERS OUTLOOK 4 - HL	20,008.38	50.02	0.00	50.02	95.0	47.52
06/30/2017	SALANITRO, ISABEL	HARTFORD LEADERS OUTLOOK 4 - HL	53,345.25	133.36	0.00	133.36	95.0	126.69
06/30/2017	MOLNAR, J S KIP	HARTFORD LEADERS PLUS	177,085.47	110.68	0.00	110.68	95.0	105.15
06/30/2017	BELLAVITA, ANTOINETTE	HARTFORD LEADERS PLUS (HL)	32,542.41	20.34	0.00	20.34	95.0	19.32
06/30/2017	LENTINI, ANNA	HARTFORD LEADERS PLUS 2	394,272.04	246.42	0.00	246.42	95.0	234.10
07/03/2017	MOLNAR, J S KIP	JNL 468511134	1,000.00	45.00	0.00	45.00	95.0	42.75
06/30/2017	TETA, JODI	JNL NY PERSPECTIVE L	140,477.74	117.06	0.00	117.06	95.0	111.21
06/30/2017	LUCHSINGER, ELIZABETH	JNL NY PERSPECTIVE L	149,788.84	124.82	0.00	124.82	95.0	118.58
06/30/2017	LUCHSINGER, ROBERT	JNL PERSPECTIVE II 04/14	89,875.04	18.72	0.00	18.72	95.0	17.78
06/30/2017	STOCCO, ROBERT	JNL PERSPECTIVE II 04/14	39,114.18	8.15	0.00	8.15	95.0	7.74
06/30/2017	HANAK, SUSAN	JNL PERSPECTIVE II 04/14	398,499.55	83.02	0.00	83.02	95.0	78.87
06/30/2017	DEITSCH, PAUL	JNL PERSPECTIVE II 04/14	84,310.06	17.56	0.00	17.56	95.0	16.68
06/30/2017	GUARINO, CARMINE	JNL PERSPECTIVE II 04/14	184,261.64	38.39	0.00	38.39	95.0	36.47
06/30/2017	FLANAGAN, BARBARA	JNL PERSPECTIVE II 04/14	203,785.40	42.46	0.00	42.46	95.0	40.34
06/30/2017	YETTER, DEBRA	JNL PERSPECTIVE II 04/14	23,940.85	4.99	0.00	4.99	95.0	4.74
07/03/2017	SMITH, GARY	JNL PERSPECTIVE II 04/14	1,000.00	70.00	0.00	70.00	95.0	66.50
07/10/2017	YETTER, DEBRA	JNL PERSPECTIVE II 04/14	1,000.00	55.00	0.00	55.00	95.0	52.25
06/30/2017	KAMPMANN, ROBERT	JNL PERSPECTIVE II 04/14	347,611.20	72.42	0.00	72.42	95.0	68.80
06/30/2017	KAMPMANN, ROBERT	JNL PERSPECTIVE II 04/14	226,668.05	47.22	0.00	47.22	95.0	44.86

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
06/19/2017	CONNOR, BURTON	PAC LIFE INNOVATIVE SELECT	0.00	81.41	0.00	81.41	95.0	77.34
06/19/2017	NOONAN, WILLIAM	PAC LIFE INNOVATIVE SELECT NY	0.00	111.89	0.00	111.89	95.0	106.30
06/19/2017	MINARDI, LOUIS	PAC LIFE INNOVATIVE SELECT NY	0.00	228.21	0.00	228.21	95.0	216.80
06/19/2017	HANSON, ALEXANDRA	PAC LIFE INNOVATIVE SELECT NY	0.00	147.70	0.00	147.70	95.0	140.32
06/20/2017	VIONE, LESLEY	PAC LIFE INNOVATIVE SELECT NY	0.00	234.68	0.00	234.68	95.0	222.95
06/21/2017	PEREIRA, LUIS	PAC LIFE INNOVATIVE SELECT NY	0.00	196.80	0.00	196.80	95.0	186.96
06/21/2017	DECASTRO, NEUSA	PAC LIFE INNOVATIVE SELECT NY	0.00	121.50	0.00	121.50	95.0	115.43
06/23/2017	MCKENNA, STEPHANIE	PAC LIFE INNOVATIVE SELECT NY	0.00	533.52	0.00	533.52	95.0	506.84
06/23/2017	SMITH, GARY	PAC LIFE INNOVATIVE SELECT NY	0.00	592.83	0.00	592.83	95.0	563.19
06/26/2017	HANAK, SUSAN	PAC LIFE INNOVATIVE SELECT NY	0.00	330.07	0.00	330.07	95.0	313.57
06/26/2017	FOURNIER, PETER	PAC LIFE INNOVATIVE SELECT NY	0.00	297.82	0.00	297.82	95.0	282.93
06/26/2017	GORMAN, LORAIN	PAC LIFE INNOVATIVE SELECT NY	0.00	45.89	0.00	45.89	95.0	43.60
06/26/2017	CORREIA, MARIA	PAC LIFE INNOVATIVE SELECT NY	0.00	295.09	0.00	295.09	95.0	280.34
06/26/2017	CORREIA, LUDOVINO	PAC LIFE INNOVATIVE SELECT NY	0.00	405.23	0.00	405.23	95.0	384.97
06/26/2017	GENNUSA, FRANCES	PAC LIFE INNOVATIVE SELECT NY	0.00	27.31	0.00	27.31	95.0	25.94
06/26/2017	LUCHSINGER, JANE	PAC LIFE INNOVATIVE SELECT NY	0.00	326.20	0.00	326.20	95.0	309.89
06/28/2017	PUMA, FRANK	PAC LIFE INNOVATIVE SELECT NY	0.00	165.91	0.00	165.91	95.0	157.61
06/29/2017	LUCHSINGER, ANDREW	PAC LIFE INNOVATIVE SELECT NY	0.00	180.42	0.00	180.42	95.0	171.40
06/30/2017	FRANCIONI, ANNA	PAC LIFE INNOVATIVE SELECT NY	0.00	616.25	0.00	616.25	95.0	585.44
06/26/2017	FLANAGAN, BARBARA	PACIFIC CHOICE	0.00	70.00	0.00	70.00	95.0	66.50
06/29/2017	ROBERTO, ROBERT	SBL SECURE DESIGNS VA	12,579.98	2.62	0.00	2.62	95.0	2.49
06/29/2017	YBAY, ERLINDA	SBL SECURE DESIGNS VA	99,000.44	82.50	0.00	82.50	95.0	78.38
06/29/2017	KNAACK, JOHN	SBL SECURE DESIGNS VA	120,070.34	100.05	0.00	100.05	95.0	95.05
06/29/2017	ROBERTO, RICHARD	SBL SECURE DESIGNS VA	12,668.84	2.63	0.00	2.63	95.0	2.50
06/07/2017	SALANITRO, ISABEL	TRANSAMERICA LIBERTY	6,119.08	5.10	0.00	5.10	95.0	4.85
06/13/2017	PUMA, ANN	TRANSAMERICA LIBERTY	36,704.02	30.59	0.00	30.59	95.0	29.06
06/15/2017	MAZZA, JOSEPH	TRANSAMERICA LIBERTY	107,447.69	89.54	0.00	89.54	95.0	85.06
06/30/2017	LUCHSINGER, JANE	TRANSAMERICA LIBERTY	14,222.69	11.85	0.00	11.85	95.0	11.26
* VARIABLE ANNUITIES SUBTOTAL *			\$5,221,527.37	\$11,761.41	\$0.00	\$11,761.41		\$11,173.37
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
06/15/2017	MCKENNA, STEPHANIE	EATON VANCE FLOATING RATE FUND CLAS	0.00	0.01	0.00	0.01	95.0	0.01
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *			\$0.00	\$0.01	\$0.00	\$0.01		\$0.01

NOTES: * - Indicates adjustment is not included in 1099 Earnings

** - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS								
06/30/2017	LUCHSINGER, VARIOUS	LFG TRAILS	0.00	6,203.28	0.00	6,203.28	95.0	5,893.12
06/24/2017	MINARDI, LOUIS	ING EMPIRE INNOVATIONS STD OPT A	0.00	536.49	0.00	536.49	95.0	509.67
07/01/2017	FOURNIER, PETER	ING EMPIRE INNOVATIONS STD OPT A	0.00	269.28	0.00	269.28	95.0	255.82
07/01/2017	DEITSCH, PAUL	ING EMPIRE INNOVATIONS STD OPT A	0.00	335.49	0.00	335.49	95.0	318.72
07/02/2017	HANSON, JOSEPH	ING EMPIRE INNOVATIONS STD OPT A	0.00	269.48	0.00	269.48	95.0	256.01
07/02/2017	LUCHSINGER, JANE	ING EMPIRE INNOVATIONS STD OPT B	0.00	344.76	0.00	344.76	95.0	327.52
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *			\$0.00	\$7,958.78	\$0.00	\$7,958.78		\$7,560.86
*** BROKER TRANSACTIONS TOTAL ***			\$5,223,122.36	\$20,733.89	\$0.00	\$20,733.89		\$19,697.28

VERRIDE TRANSACTIONS**BROKER: L149-ROBERT LUCHSINGER #388**

06/30/2017	MANNETTA, VIRGINIA	JOHN HANCOCK LIFE INS CO	120,625.21	100.52	0.00	100.52	0.0	40.21
06/24/2017	LOITSCH, ROBERT	ING EMPIRE INNOVATIONS STD OPT A	0.00	363.48	0.00	363.48	0.0	145.39
06/29/2017	BELLOMO, DIANE	ING EMPIRE INNOVATIONS STD OPT A	0.00	200.07	0.00	200.07	0.0	80.03
06/30/2017	NEVIN, NANCY	JNL NY PERSPECTIVE L	224,931.51	187.44	0.00	187.44	0.0	74.98
/ /	KNAACK, JOHN	RYDEX GUGG MID CAP VALUE A	0.00	4.59	0.00	4.59	0.0	1.84
* L149-ROBERT LUCHSINGER SUBTOTAL *			\$345,556.72	\$856.10	\$0.00	\$856.10		\$342.45
*** OVERRIDE TRANSACTIONS TOTAL ***			\$345,556.72	\$856.10	\$0.00	\$856.10		\$342.45

ADJUSTMENTS

07/15/2017		*CONCIERGE SVC: 194488 DIBENEDETTO	0.00					-50.00
07/15/2017		*E & O INSURANCE: CURRENT MONTH INS	0.00					-300.00
07/15/2017		*PERSHING: BOOKS AND RECORDS	0.00					-1.98
07/15/2017		*TECHNOLOGY: CURRENT MONTH TECH	0.00					-275.00
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00	\$0.00	\$0.00		\$-626.98

NOTES: * - Indicates adjustment is not included in 1099 Earnings

** - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount & Gross Commission displayed

BROKER COMMISSION TOTALS

Broker Transactions	\$19,697.28
Split Transactions	\$0.00
Override Transactions	\$342.45
Adjustments	\$-626.98
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$19,412.75
Year-to-date Gross	\$125,135.17
Year-to-date Earnings	\$119,048.02