



Concorde Investment Services, LLC

01/27/2017
Page No. 1

COMMISSION STATEMENT

January 31, 2017

THOMAS FANNING
29488 WOODWARD AVE
SUITE 337
Royal Oak, MI 48073

BROKER #: F119
BRANCH: THOMAS FANNING

| DATE | CLIENT | INVESTMENT | INVESTMENT AMOUNT | GROSS COMMISSION | CLEARING CHARGE | NET COMMISSION | RATE | BROKER COMMISSION |
|--|------------------|--------------------------|----------------------|---------------------|--------------------|-------------------|------|----------------------|
| <u>BROKER TRANSACTIONS</u> | | | | | | | | |
| <u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u> | | | | | | | | |
| 01/10/2017 | LIDDLE, LYNN | JNL PERSPECTIVE II 04/14 | 640,539.44 | 44,837.76 | 0.00 | 44,837.76 | 90.0 | 40,353.98 |
| * VARIABLE ANNUITIES SUBTOTAL * | | | \$640,539.44 | \$44,837.76 | \$0.00 | \$44,837.76 | | \$40,353.98 |
| <u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u> | | | | | | | | |
| 01/07/2017 | GUTTMAN, BARBARA | JOHN HANCOCK FREEDOM 529 | 0.00 | 2.11 | 0.00 | 2.11 | 90.0 | 1.90 |
| * MUTUAL FUND 12B1 TRAILS SUBTOTAL * | | | \$0.00 | \$2.11 | \$0.00 | \$2.11 | | \$1.90 |
| <u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u> | | | | | | | | |
| 01/13/2017 | KIRCHER, LOIS | ING ACCESS | 0.00 | 737.91 | 0.00 | 737.91 | 90.0 | 664.12 |
| 01/11/2017 | BLANCKE, MARC | ING LANDMARK | 0.00 | 810.71 | 0.00 | 810.71 | 90.0 | 729.64 |
| * VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL * | | | \$0.00 | \$1,548.62 | \$0.00 | \$1,548.62 | | \$1,393.76 |
| *** BROKER TRANSACTIONS TOTAL *** | | | \$640,539.44 | \$46,388.49 | \$0.00 | \$46,388.49 | | \$41,749.64 |

NOTES: * - Indicates adjustment is not included in 1099 Earnings
** - Indicates adjustment is not included in Totals or Commissions
^Date - Split Trade - full Investment Amount & Gross Commission displayed

BROKER COMMISSION TOTALS

| | |
|-----------------------|-------------|
| Broker Transactions | \$41,749.64 |
| Split Transactions | \$0.00 |
| Override Transactions | \$0.00 |
| Adjustments | \$0.00 |
| Payroll Draw | \$0.00 |
| Base Salary | \$0.00 |
| Prior Period Balance | \$0.00 |
| FINRA Assessment | \$0.00 |
| SIPC Assessment | \$0.00 |

| | |
|-----------------------|-------------|
| Check Amount | \$41,749.64 |
| Year-to-date Gross | \$63,003.25 |
| Year-to-date Earnings | \$56,702.93 |