

All Companies  
**STATEMENT**  
June 20, 2018

LAWRENCE ZELLER

BROKER #: 047  
BRANCH: LA BRANCH

, NJ -

COMMISSION STATEMENT for LAWRENCE ZELLER

TRADE DATE	CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	POSTAGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>										
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>										
04/05/2018	#7200006879 WEIGELE, JOHN	SAMMONS LWMF	B	0.00	65.39	0.00	0.00	65.39	86.0	56.24
04/05/2018	#7200006879 WEIGELE, JOHN	SAMMONS LWMF	B	0.00	64.89	0.00	0.00	64.89	86.0	55.81
<b>* MUTUAL FUNDS SUBTOTAL *</b>				<b>\$0.00</b>	<b>\$130.28</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$130.28</b>		<b>\$112.05</b>

**PRODUCT CATEGORY: VARIABLE ANNUITIES**

04/05/0018	#GAPB3RZ02 SERVICES, ELECON	NATIONWIDE 020	B	0.00	0.34	0.00	0.00	0.34	86.0	0.29
04/05/0018	#GAPB2AK5Z ESSEX NEUROLOGICAL	NATIONWIDE 020	B	0.00	4.34	0.00	0.00	4.34	86.0	3.73
04/05/0018	#GAPB0EK0R CONHAGEN, ALFRED	NATIONWIDE 020	B	0.00	4.39	0.00	0.00	4.39	86.0	3.78
04/05/0018	#GAPB2HB5P ENTERPRISES, N.C.	NATIONWIDE 020	B	0.00	0.12	0.00	0.00	0.12	86.0	0.10
04/05/0018	#GAPCPHE6Z SOLAR, TRINITY	NATIONWIDE 020	B	0.00	27.31	0.00	0.00	27.31	86.0	23.49
04/05/0018	#GAPCPHV9L DESANTIS, LEVINE	NATIONWIDE 020	B	0.00	58.38	0.00	0.00	58.38	86.0	50.21
04/05/0018	#GAPCPJV9A BEDARD, KUROWICKI	NATIONWIDE 020	B	0.00	0.42	0.00	0.00	0.42	86.0	0.36
04/05/0018	#GAPC3KF4I SHADE TREE, NJ	NATIONWIDE 620	B	0.00	2.53	0.00	0.00	2.53	86.0	2.18
04/05/0018	#GAPC4ZS68 MORTGAGE, MOUNTAIN	NATIONWIDE 620	B	0.00	78.63	0.00	0.00	78.63	86.0	67.62
04/05/0018	#GAPC4RX46 SERVICES, ELECON	NATIONWIDE 620	B	0.00	393.75	0.00	0.00	393.75	86.0	338.63
04/05/0018	#GAPC7AK5X ESSEX NEUROLOGICAL	NATIONWIDE 620	B	0.00	203.17	0.00	0.00	203.17	86.0	174.73
04/05/0018	#GAPC9CX9N CONSULTING, DVL	NATIONWIDE 620	B	0.00	827.20	0.00	0.00	827.20	86.0	711.39
04/05/0018	#GAPC7EK0Q CONHAGEN, ALFRED	NATIONWIDE 620	B	0.00	384.73	0.00	0.00	384.73	86.0	330.87
04/05/0018	#GAPC4ZC68 CURTIN, GRAHAM	NATIONWIDE 620	B	0.00	926.35	0.00	0.00	926.35	86.0	796.66
04/05/0018	#GAPC7EN9R DIVISION TEN	NATIONWIDE 620	B	0.00	76.74	0.00	0.00	76.74	86.0	66.00
04/05/0018	#GAPC3EZ6Z DENTISTRY, ADVANCED	NATIONWIDE 620	B	0.00	215.76	0.00	0.00	215.76	86.0	185.55
04/05/0018	#GAPC7FG6J FOODS, CUGINE	NATIONWIDE 620	B	0.00	89.56	0.00	0.00	89.56	86.0	77.02
04/05/0018	#GAPC3FH9C , ALZHEIMERS NJ	NATIONWIDE 620	B	0.00	175.32	0.00	0.00	175.32	86.0	150.78
04/05/0018	#GAPCGFULU ROCK INN, CHIMNEY	NATIONWIDE 620	B	0.00	6.09	0.00	0.00	6.09	86.0	5.24
04/05/0018	#GAPCGGC8C CONSTRUCTION, ALBAN	NATIONWIDE 620	B	0.00	36.35	0.00	0.00	36.35	86.0	31.26
04/05/0018	#GAPC4JD80 INFOLINK	NATIONWIDE 620	B	0.00	212.29	0.00	0.00	212.29	86.0	182.57
04/05/0018	#GAPCGHB50 ENTERPRISES, N.C.	NATIONWIDE 620	B	0.00	33.99	0.00	0.00	33.99	86.0	29.23
04/05/0018	#GAPC3HE6Y SOLAR, TRINITY	NATIONWIDE 620	B	0.00	1,697.19	0.00	0.00	1,697.19	86.0	1,459.58
04/05/0018	#GAPC3HV9K DESANTIS, LEVINE	NATIONWIDE 620	B	0.00	206.00	0.00	0.00	206.00	86.0	177.16
04/05/0018	#GAPC4RK58 PLACE, THE	NATIONWIDE 620	B	0.00	17.62	0.00	0.00	17.62	86.0	15.15
04/05/0018	#GAPC7AF8I BROTHERS, BENNETT	NATIONWIDE 620	B	0.00	184.77	0.00	0.00	184.77	86.0	158.90

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<b><u>BROKER TRANSACTIONS</u></b>										
<b>PRODUCT CATEGORY: VARIABLE ANNUITIES</b>										
04/05/0018	#GAPC3JT1O HELPERS, HOME	NATIONWIDE 620	B	0.00	14.19	0.00	0.00	14.19	86.0	12.20
04/05/0018	#GAPC3JV8Y BEDARD, KUROWICKI	NATIONWIDE 620	B	0.00	115.22	0.00	0.00	115.22	86.0	99.09
04/05/0018	#GAPC7CH4G FAMILY SERVICES,	NATIONWIDE 620	B	0.00	13.68	0.00	0.00	13.68	86.0	11.76
04/05/0018	#GAPC3JZ0D FAMILY SERVICES,	NATIONWIDE 620	B	0.00	165.35	0.00	0.00	165.35	86.0	142.20
04/05/0018	#GAPC3KH4F AMERICAS FLORIST	NATIONWIDE 620	B	0.00	145.38	0.00	0.00	145.38	86.0	125.03
04/05/0018	#GAPC3KK1C THE DENTAL FAMILY	NATIONWIDE 620	B	0.00	56.86	0.00	0.00	56.86	86.0	48.90
05/01/0018	#64721 N.J. MOTOR TR	LINCOLN	B	277,506.59	57.81	0.00	0.00	57.81	86.0	49.72
05/01/0018	#GAPB3RZ02 SERVICES, ELECON	NATIONWIDE 020	B	0.00	0.37	0.00	0.00	0.37	86.0	0.32
05/01/0018	#GAPB2AK5Z ESSEX NEUROLOGICAL	NATIONWIDE 020	B	0.00	4.67	0.00	0.00	4.67	86.0	4.02
05/01/0018	#GAPB0EK0R CONHAGEN, ALFRED	NATIONWIDE 020	B	0.00	4.71	0.00	0.00	4.71	86.0	4.05
05/01/0018	#GAPB2HB5P ENTERPRISES, N.C.	NATIONWIDE 020	B	0.00	0.13	0.00	0.00	0.13	86.0	0.11
05/01/0018	#GAPCPHE6Z SOLAR, TRINITY	NATIONWIDE 020	B	0.00	29.43	0.00	0.00	29.43	86.0	25.31
05/01/0018	#GAPCPHV9L DESANTIS, LEVINE	NATIONWIDE 020	B	0.00	62.46	0.00	0.00	62.46	86.0	53.72
05/01/0018	#GAPCPJV9A BEDARD, KUROWICKI	NATIONWIDE 020	B	0.00	0.45	0.00	0.00	0.45	86.0	0.39
05/01/0018	#GAPCPKW8E MAURIELLO,	NATIONWIDE 020	B	0.00	0.06	0.00	0.00	0.06	86.0	0.05
05/01/0018	#GAPC3KF4I SHADE TREE, NJ	NATIONWIDE 620	B	0.00	2.71	0.00	0.00	2.71	86.0	2.33
05/01/0018	#GAPC4ZS68 MORTGAGE, MOUNTAIN	NATIONWIDE 620	B	0.00	83.14	0.00	0.00	83.14	86.0	71.50
05/01/0018	#GAPC4RX46 SERVICES, ELECON	NATIONWIDE 620	B	0.00	426.23	0.00	0.00	426.23	86.0	366.56
05/01/0018	#GAPC7AK5X ESSEX NEUROLOGICAL	NATIONWIDE 620	B	0.00	220.64	0.00	0.00	220.64	86.0	189.75
05/01/0018	#GAPC9CX9N CONSULTING, DVL	NATIONWIDE 620	B	0.00	892.80	0.00	0.00	892.80	86.0	767.81
05/01/0018	#GAPC7EK0Q CONHAGEN, ALFRED	NATIONWIDE 620	B	0.00	416.08	0.00	0.00	416.08	86.0	357.83
05/01/0018	#GAPC4ZC68 CURTIN, GRAHAM	NATIONWIDE 620	B	0.00	1,002.32	0.00	0.00	1,002.32	86.0	862.00
05/01/0018	#GAPC7EN9R DIVISION TEN	NATIONWIDE 620	B	0.00	82.52	0.00	0.00	82.52	86.0	70.97
05/01/0018	#GAPC3EZ6Z DENTISTRY, ADVANCED	NATIONWIDE 620	B	0.00	232.67	0.00	0.00	232.67	86.0	200.10
05/01/0018	#GAPC7FG6J FOODS, CUGINE	NATIONWIDE 620	B	0.00	95.92	0.00	0.00	95.92	86.0	82.49
05/01/0018	#GAPC3FH9C , ALZHEIMERS NJ	NATIONWIDE 620	B	0.00	189.29	0.00	0.00	189.29	86.0	162.79
05/01/0018	#GAPCGFU1U ROCK INN, CHIMNEY	NATIONWIDE 620	B	0.00	6.56	0.00	0.00	6.56	86.0	5.64
05/01/0018	#GAPCGGC8C CONSTRUCTION, ALBAN	NATIONWIDE 620	B	0.00	37.93	0.00	0.00	37.93	86.0	32.62
05/01/0018	#GAPC4JD80 INFOLINK	NATIONWIDE 620	B	0.00	229.10	0.00	0.00	229.10	86.0	197.03
05/01/0018	#GAPCGHB5O ENTERPRISES, N.C.	NATIONWIDE 620	B	0.00	37.17	0.00	0.00	37.17	86.0	31.97
05/01/0018	#GAPC3HE6Y SOLAR, TRINITY	NATIONWIDE 620	B	0.00	1,853.62	0.00	0.00	1,853.62	86.0	1,594.11
05/01/0018	#GAPC3HV9K DESANTIS, LEVINE	NATIONWIDE 620	B	0.00	223.34	0.00	0.00	223.34	86.0	192.07
05/01/0018	#GAPC4RK58 PLACE, THE	NATIONWIDE 620	B	0.00	19.06	0.00	0.00	19.06	86.0	16.39
05/01/0018	#GAPC7AF8I BROTHERS, BENNETT	NATIONWIDE 620	B	0.00	199.11	0.00	0.00	199.11	86.0	171.23
05/01/0018	#GAPC3JT1O HELPERS, HOME	NATIONWIDE 620	B	0.00	15.62	0.00	0.00	15.62	86.0	13.43
05/01/0018	#GAPC3JV8Y BEDARD, KUROWICKI	NATIONWIDE 620	B	0.00	125.10	0.00	0.00	125.10	86.0	107.59
05/01/0018	#GAPC7CH4G FAMILY SERVICES,	NATIONWIDE 620	B	0.00	14.72	0.00	0.00	14.72	86.0	12.66
05/01/0018	#GAPC3JZ0D FAMILY SERVICES,	NATIONWIDE 620	B	0.00	176.58	0.00	0.00	176.58	86.0	151.86
05/01/0018	#GAPC3KH4F AMERICAS FLORIST	NATIONWIDE 620	B	0.00	155.18	0.00	0.00	155.18	86.0	133.45
05/01/0018	#GAPC3KK1C THE DENTAL FAMILY	NATIONWIDE 620	B	0.00	61.20	0.00	0.00	61.20	86.0	52.63

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BROKER TRANSACTIONS										
PRODUCT CATEGORY: VARIABLE ANNUITIES										
05/01/0018	#GAPC3KW8D MAURIELLO,	NATIONWIDE 620	B	0.00	0.23	0.00	0.00	0.23	86.0	0.20
04/30/0201	#64721 N.J. MOTOR TR	LINCOLN	B	274,019.31	57.09	0.00	0.00	57.09	86.0	49.10
04/30/0201	#ZH1307	VOYA	B	1,747,045.45	727.94	0.00	0.00	727.94	86.0	626.03
04/30/0201	#ZH6340	VOYA	B	2,464,319.21	1,026.80	0.00	0.00	1,026.80	86.0	883.05
* VARIABLE ANNUITIES SUBTOTAL *				\$4,762,890.56	\$15,144.78	\$0.00	\$0.00	\$15,144.78		\$13,024.54
*** BROKER TRANSACTIONS TOTAL ***				\$4,762,890.56	\$15,275.06	\$0.00	\$0.00	\$15,275.06		\$13,136.59

ADJUSTMENTS

06/20/2018	ADMIN FEE: ADMIN FEE	-320.00
06/20/2018	E & O INSURANCE: E & O INSURANCE	-179.00
*** ADJUSTMENTS TOTAL ***		\$-499.00

BROKER COMMISSION TOTALS

Broker Transactions	\$13,136.59
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-499.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$12,637.59
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