

April 09, 2018

MICHAEL GAROFALO

54 Brookmeadow Circle Shrewsbury, PA 17361 BROKER #: A17

DATE	CLIENT	INVESTMENT		INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BR	OKER	TRANSACTIONS					
PRODUCT	CATEGORY: MUTUAL FUNDS								
03/26/201	8 ***-**-5144 - WINTER, LAURA ACCOUNT #: 00086895596	AMERICAN BALANCED FUND-A BUY 2 Units @28.3700		50.00	2.50	0.00	2.50	85.0	2.13
03/29/201	8 ***-**-2071 - SHOCKEY, CHELSEA ACCOUNT #: 00088283660	AMERICAN BALANCED FUND-A BUY 5 Units @28.3500		150.00	7.50	0.00	7.50	85.0	6.38
03/26/201	8 ***-**-36IR - HERDSON, JOHN ACCOUNT #: 03222003518	CAPITAL APPRECIATION C BUY 0 Units @0.0000		63.36	0.63	0.00	0.63	85.0	0.54
03/29/201	8 ***-**-2071 - SHOCKEY, CHELSEA ACCOUNT #: 00088283660	CAPITAL INCOME BUILDER-A BUY 2 Units @64.2200		100.00	5.00	0.00	5.00	85.0	4.25
03/26/201	8 ***-**-36IR - HERDSON, JOHN ACCOUNT #: 08370183502	EQUITY INCOME FUND, INC. C BUY 0 Units @0.0000		63.36	0.63	0.00	0.63	85.0	0.54
03/29/201	8 ***-**-2071 - SHOCKEY, CHELSEA ACCOUNT #: 00088283660	FUNDAMENTAL INVESTORS-A BUY 2 Units @65.5000		150.00	7.50	0.00	7.50	85.0	6.38
04/02/201	8 ***-**-830J - STRAUB, JANE ACCOUNT #: LSR011950	HARTFORD BALANCED INCOME FD BUY 73 Units @13.7800	CL C	1,000.00	10.00	0.00	10.00	85.0	8.50
03/29/201	8 ***-**-2071 - SHOCKEY, CHELSEA ACCOUNT #: 00088283660	NEW PERSPECTIVE FUND-A BUY 2 Units @46.7700		100.00	5.00	0.00	5.00	85.0	4.25
03/26/201	8 ***-**-36IR - HERDSON, JOHN ACCOUNT #: 02592150962	QUEST BALANCED FUND C BUY 0 Units @0.0000		65.28	0.65	0.00	0.65	85.0	0.55
		* MUTUAL FUNDS SU	UBTOTAL	* \$1,742.00	\$39.41	\$0.00	\$39.41		\$33.52
PRODUCT	CATEGORY: MUTUAL FUND 12B1 T	'RAILS							
04/09/201	8 ***-**-30IN - STRAUB, JANE ACCOUNT #: 7200028004	SAMMONS MF TRAILS BUY 0 Units @0.0000		0.00	13.32	0.00	13.32	85.0	11.32
		* MUTUAL FUND 12B1 TRAILS ST	UBTOTAL	* \$0.00	\$13.32	\$0.00	\$13.32		\$11.32
PRODUCT	CATEGORY: VARIABLE ANNUITY 1	.2B1 TRAILS							
03/31/201	8 ***-**-67IN - SIPES, RAE ACCOUNT #: E1056844	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	90.89	0.00	90.89	85.0	77.26
03/31/201	8 ***-**-67IN - SIPES, RAE ACCOUNT #: E1056844	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	90.89	0.00	90.89	85.0	77.26
03/31/201	8 ***-**-959I - HACKMAN, BRANDT ACCOUNT #: E1063045	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	43.01	0.00	43.01	85.0	36.56



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		BROKER	TRANSACTIONS	(continu	ed)				
PRODUCT	CATEGORY: VARIABLE ANNUITY 1			,					
03/31/201	L8 ***-**-959I - HACKMAN, BRANDT ACCOUNT #: E1063045	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	43.01	0.00	43.01	85.0	36.56
03/31/203	18 ***-**-461I - WOOD, VIRGINIA ACCOUNT #: E0963275	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	65.13	0.00	65.13	85.0	55.36
03/31/203	18 ***-**-167I - NORNHOLD, DENNIS ACCOUNT #: E0964895	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	99.78	0.00	99.78	85.0	84.81
03/31/203	18 ***-**-167I - NORNHOLD, DENNIS ACCOUNT #: E0964895	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	99.78	0.00	99.78	85.0	84.81
03/31/203	18 ***-**-461I - WOOD, VIRGINIA ACCOUNT #: E0963275	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	65.13	0.00	65.13	85.0	55.36
03/31/203	18 ***-**-30IN - STRAUB, JANE ACCOUNT #: E0939841	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	80.35	0.00	80.35	85.0	68.30
03/31/203	18 ***-**-30IN - STRAUB, JANE ACCOUNT #: E0939841	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	80.35	0.00	80.35	85.0	68.30
03/31/203	18 ***-**-48IN - KANE, VIRGINIA ACCOUNT #: E0985416	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	22.10	0.00	22.10	85.0	18.79
03/31/203	18 ***-**-48IN - KANE, VIRGINIA ACCOUNT #: E0985416	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	22.10	0.00	22.10	85.0	18.79
03/31/203	18 ***-**-11IN - GRAHAM, ARTHUR ACCOUNT #: E0985384	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	25.16	0.00	25.16	85.0	21.39
03/31/203	18 ***-**-11IN - GRAHAM, ARTHUR ACCOUNT #: E0985384	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	25.16	0.00	25.16	85.0	21.39
03/31/203	18 ***-**-64IN - SHIFFLET, ACCOUNT #: E0950826	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	53.43	0.00	53.43	85.0	45.42
03/31/203	18 ***-**-64IN - SHIFFLET, ACCOUNT #: E0950826	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	53.43	0.00	53.43	85.0	45.42
03/31/203	18 ***-**-752I - HARBAUGH, KELLY ACCOUNT #: E1011510	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	68.83	0.00	68.83	85.0	58.51
03/31/203	18 ***-**-752I - HARBAUGH, KELLY ACCOUNT #: E1011510	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	68.83	0.00	68.83	85.0	58.51
03/31/203	18 ***-**-90IN - BARLUP, DIANE ACCOUNT #: E0770790	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	34.31	0.00	34.31	85.0	29.16



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			TRANSACTIONS	(continue	<u>ed)</u>				
	CATEGORY: VARIABLE ANNUITY 1 8 ***-**-30IN - STRAUB, JANE ACCOUNT #: E0980058	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	43.42	0.00	43.42	85.0	36.91
03/31/201	8 ***-**-30IN - STRAUB, JANE ACCOUNT #: E0980058	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	43.42	0.00	43.42	85.0	36.91
03/31/201	8 ***-**-48IN - JOHNSON, MARY ACCOUNT #: E0809973	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	18.95	0.00	18.95	85.0	16.11
03/31/201	8 ***-**-48IN - JOHNSON, MARY ACCOUNT #: E0809973	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	18.95	0.00	18.95	85.0	16.11
03/31/201	8 ***-**-597I - LEAR, DIANE ACCOUNT #: E0811893	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	53.86	0.00	53.86	85.0	45.78
03/31/201	8 ***-**-597I - LEAR, DIANE ACCOUNT #: E0811893	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	53.86	0.00	53.86	85.0	45.78
03/31/201	8 ***-**-322I - SHOCKEY, DEBORAH ACCOUNT #: E0809906	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	46.92	0.00	46.92	85.0	39.88
03/31/201	8 ***-**-322I - SHOCKEY, DEBORAH ACCOUNT #: E0809906	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	46.92	0.00	46.92	85.0	39.88
03/31/201	8 ***-**-67IN - SIPES, RAE ACCOUNT #: E0809876	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	27.49	0.00	27.49	85.0	23.37
03/31/201	8 ***-**-67IN - SIPES, RAE ACCOUNT #: E0809876	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	27.49	0.00	27.49	85.0	23.37
03/31/201	8 ***-**-153I - SHOCKEY, JEFFREY ACCOUNT #: E0810476	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	64.68	0.00	64.68	85.0	54.98
03/31/201	8 ***-**-153I - SHOCKEY, JEFFREY ACCOUNT #: E0810476	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	64.68	0.00	64.68	85.0	54.98
03/31/201	8 ***-**-334I - MCKENNA, EDWARD ACCOUNT #: E0812305	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	22.88	0.00	22.88	85.0	19.45
03/31/201	8 ***-**-334I - MCKENNA, EDWARD ACCOUNT #: E0812305	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	22.88	0.00	22.88	85.0	19.45
03/31/201	8 ***-**-069I - MEHALKO, ACCOUNT #: E0778173	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	28.10	0.00	28.10	85.0	23.89
03/31/201	8 ***-**-069I - MEHALKO, ACCOUNT #: E0778173	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	28.10	0.00	28.10	85.0	23.89



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		BROKER	TRANSACTIONS	(continu	ed)				
PRODUCT	CATEGORY: VARIABLE ANNUITY 1			,					
03/31/201	L8 ***-**-305I - WAGNER, KEITH ACCOUNT #: E0849513	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	62.97	0.00	62.97	85.0	53.52
03/31/201	18 ***-**-3051 - WAGNER, KEITH ACCOUNT #: E0849513	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	62.97	0.00	62.97	85.0	53.52
03/31/201	L8 ***-**-842I - GREENHALGH, ACCOUNT #: E0833773	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	38.01	0.00	38.01	85.0	32.31
03/31/201	L8 ***-**-842I - GREENHALGH, ACCOUNT #: E0833773	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	38.01	0.00	38.01	85.0	32.31
03/31/201	18 ***-**-15IN - STEVENSON, ACCOUNT #: E0829712	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	30.23	0.00	30.23	85.0	25.70
03/31/201	18 ***-**-15IN - STEVENSON, ACCOUNT #: E0829712	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	30.23	0.00	30.23	85.0	25.70
03/31/201	18 ***-**-84IN - LEVON, FRANCES ACCOUNT #: E0831446	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	12.29	0.00	12.29	85.0	10.45
03/31/201	18 ***-**-84IN - LEVON, FRANCES ACCOUNT #: E0831446	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	12.29	0.00	12.29	85.0	10.45
03/31/201	18 ***-**-897I - PLAPPERT, KAREN ACCOUNT #: E1024452	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	36.29	0.00	36.29	85.0	30.85
03/31/201	18 ***-**-897I - PLAPPERT, KAREN ACCOUNT #: E1024452	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	36.29	0.00	36.29	85.0	30.85
03/31/201	18 ***-**-871I - WILLIAMS, VALLI ACCOUNT #: E0882649	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	29.45	0.00	29.45	85.0	25.03
03/31/201	18 ***-**-871I - WILLIAMS, VALLI ACCOUNT #: E0882649	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	29.45	0.00	29.45	85.0	25.03
03/31/201	18 ***-**-28IR - BUCHANAN, ACCOUNT #: E0827834	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	68.73	0.00	68.73	85.0	58.42
03/31/201	18 ***-**-28IR - BUCHANAN, ACCOUNT #: E0827834	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	68.73	0.00	68.73	85.0	58.42
03/31/201	18 ***-**-11IN - GRAHAM, ARTHUR ACCOUNT #: E0923647	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	54.08	0.00	54.08	85.0	45.97
03/31/201	18 ***-**-11IN - GRAHAM, ARTHUR ACCOUNT #: E0923647	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	54.08	0.00	54.08	85.0	45.97



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		BROKER	TRANSACTIONS	(continu	ed)				
PRODUCT	CATEGORY: VARIABLE ANNUITY			•	<u>-</u> _				
03/31/201	18 ***-**-180I - LEAR, WILLIAM ACCOUNT #: E0744858	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	32.52	0.00	32.52	85.0	27.64
03/31/201	18 ***-**-1801 - LEAR, WILLIAM ACCOUNT #: E0744858	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	32.52	0.00	32.52	85.0	27.64
03/31/201	18 ***-**-30IN - PLOCKI, BARBARA ACCOUNT #: E0604667	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	70.25	0.00	70.25	85.0	59.71
03/31/201	18 ***-**-30IN - PLOCKI, BARBARA ACCOUNT #: E0604667	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	70.25	0.00	70.25	85.0	59.71
03/31/201	18 ***-**-26IN - CROWL, ROBERT ACCOUNT #: E0905290	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	50.11	0.00	50.11	85.0	42.59
03/31/201	18 ***-**-26IN - CROWL, ROBERT ACCOUNT #: E0905290	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	50.11	0.00	50.11	85.0	42.59
03/31/201	18 ***-**-227I - ZELLERS, ACCOUNT #: E0871645	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	57.47	0.00	57.47	85.0	48.85
03/31/201	18 ***-**-227I - ZELLERS, ACCOUNT #: E0871645	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	57.47	0.00	57.47	85.0	48.85
03/31/201	18 ***-**-54IN - GAROFALO, ACCOUNT #: E0790269	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	60.87	0.00	60.87	85.0	51.74
03/31/201	18 ***-**-54IN - GAROFALO, ACCOUNT #: E0790269	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	60.87	0.00	60.87	85.0	51.74
03/31/201	18 ***-**-92IN - SMITH, JOHN ACCOUNT #: E0790239	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	49.47	0.00	49.47	85.0	42.05
03/31/201	18 ***-**-92IN - SMITH, JOHN ACCOUNT #: E0790239	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	49.47	0.00	49.47	85.0	42.05
03/31/201	18 ***-**-26IN - CROWL, ROBERT ACCOUNT #: E0905702	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	15.78	0.00	15.78	85.0	13.41
03/31/201	18 ***-**-26IN - CROWL, ROBERT ACCOUNT #: E0905702	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	15.78	0.00	15.78	85.0	13.41
03/31/201	18 ***-**-486I - EDELIN, ACCOUNT #: E0912228	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	10.21	0.00	10.21	85.0	8.68
03/31/201	18 ***-**-486I - EDELIN, ACCOUNT #: E0912228	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	10.21	0.00	10.21	85.0	8.68



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		BROKER	TRANSACTIONS	(continue	ed)				
PRODUCT	CATEGORY: VARIABLE ANNUITY	L2B1 TRAILS (continued)							
03/31/203	18 ***-**-3751 - EDELIN, ANTHONY ACCOUNT #: E0911624	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	10.47	0.00	10.47	85.0	8.90
03/31/203	18 ***-**-375I - EDELIN, ANTHONY ACCOUNT #: E0911624	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	10.47	0.00	10.47	85.0	8.90
03/31/203	18 ***-**-26IN - CROWL, ROBERT ACCOUNT #: E0905532	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	25.86	0.00	25.86	85.0	21.98
03/31/203	18 ***-**-26IN - CROWL, ROBERT ACCOUNT #: E0905532	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	25.86	0.00	25.86	85.0	21.98
03/31/203	18 ***-**-32IN - BURG, THERESA ACCOUNT #: E0756666	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	66.62	0.00	66.62	85.0	56.63
03/31/203	18 ***-**-32IN - BURG, THERESA ACCOUNT #: E0756666	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	66.62	0.00	66.62	85.0	56.63
03/31/203	18 ***-**-64IN - BURG, WAYNE ACCOUNT #: E0757210	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	13.12	0.00	13.12	85.0	11.15
03/31/203	18 ***-**-64IN - BURG, WAYNE ACCOUNT #: E0757210	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	13.12	0.00	13.12	85.0	11.15
03/31/203	18 ***-**-97IN - LEAR, DIANE ACCOUNT #: E0744523	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	114.40	0.00	114.40	85.0	97.24
03/31/203	18 ***-**-97IN - LEAR, DIANE ACCOUNT #: E0744523	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	114.40	0.00	114.40	85.0	97.24
03/31/203	18 ***-**-683I - SCHWARTZ, EMILY ACCOUNT #: E0750396	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	80.03	0.00	80.03	85.0	68.03
03/31/203	18 ***-**-683I - SCHWARTZ, EMILY ACCOUNT #: E0750396	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	80.03	0.00	80.03	85.0	68.03
03/31/203	18 ***-**-32IN - BURG, THERESA ACCOUNT #: E0757025	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	22.22	0.00	22.22	85.0	18.89
03/31/203	18 ***-**-32IN - BURG, THERESA ACCOUNT #: E0757025	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	22.22	0.00	22.22	85.0	18.89
03/31/203	18 ***-**-184I - BEAVERSON, ROYCH ACCOUNT #: E0713242	E AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	57.41	0.00	57.41	85.0	48.80
03/31/203	18 ***-**-184I - BEAVERSON, ROYCH ACCOUNT #: E0713242	E AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	57.41	0.00	57.41	85.0	48.80



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			TRANSACTIONS	(continue	ed)				
	CATEGORY: VARIABLE ANNUITY 18 ***-**-23IN - SMITH, BARBARA ACCOUNT #: E0735670			0.00	83.68	0.00	83.68	85.0	71.13
03/31/201	18 ***-**-23IN - SMITH, BARBARA ACCOUNT #: E0735670	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	83.68	0.00	83.68	85.0	71.13
03/31/201	8 ***-**-65IN - BARLUP, DAVID ACCOUNT #: E0590925	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	76.55	0.00	76.55	85.0	65.07
03/31/201	8 ***-**-65IN - BARLUP, DAVID ACCOUNT #: E0590925	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	76.55	0.00	76.55	85.0	65.07
03/31/201	8 ***-**-244I - REED, GENEVIEVE ACCOUNT #: E0590671	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	77.81	0.00	77.81	85.0	66.14
03/31/201	8 ***-**-244I - REED, GENEVIEVE ACCOUNT #: E0590671	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	77.81	0.00	77.81	85.0	66.14
03/31/201	8 ***-**-653I - MYERS, MARVIN ACCOUNT #: E0626846	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	17.20	0.00	17.20	85.0	14.62
03/31/201	8 ***-**-653I - MYERS, MARVIN ACCOUNT #: E0626846	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	17.20	0.00	17.20	85.0	14.62
03/31/201	8 ***-**-36IN - CROWL, LINDA ACCOUNT #: E0908044	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	15.99	0.00	15.99	85.0	13.59
03/31/201	8 ***-**-36IN - CROWL, LINDA ACCOUNT #: E0908044	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	15.99	0.00	15.99	85.0	13.59
03/31/201	8 ***-**-36IN - CROWL, LINDA ACCOUNT #: E0908041	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	50.11	0.00	50.11	85.0	42.59
03/31/201	8 ***-**-36IN - CROWL, LINDA ACCOUNT #: E0908041	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	50.11	0.00	50.11	85.0	42.59
03/31/201	8 ***-**-36IN - CROWL, LINDA ACCOUNT #: E0908039	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	11.32	0.00	11.32	85.0	9.62
03/31/201	8 ***-**-36IN - CROWL, LINDA ACCOUNT #: E0908039	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	11.32	0.00	11.32	85.0	9.62
03/31/201	8 ***-**-35IN - TOBIN, MAUREEN ACCOUNT #: E0627974	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	31.52	0.00	31.52	85.0	26.79
03/31/201	18 ***-**-35IN - TOBIN, MAUREEN ACCOUNT #: E0627974	AS ADVISORS PLAN III BUY 0 Units @0.0000		0.00	31.52	0.00	31.52	85.0	26.79



MICHAEL GAROFALO

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
PRODUCT	CATEGORY: VARIABLE ANNUITY 1		ACTIONS (continu	ıed)				
	8 ***-**-376I - WAGNER, LINDA ACCOUNT #: E0621993	AS ADVISORS PLAN III BUY 0 Units @0.0000	0.00	47.96	0.00	47.96	85.0	40.77
03/31/201	8 ***-**-376I - WAGNER, LINDA ACCOUNT #: E0621993	AS ADVISORS PLAN III BUY 0 Units @0.0000	0.00	47.96	0.00	47.96	85.0	40.77
04/03/201	8 ***-**-8591 - CAMPBELL, GERALD ACCOUNT #: R073277-ZS	ING ADVANTAGE SELECT BUY 0 Units @0.0000	0.00	16.55	0.00	16.55	85.0	14.07
03/31/201	8 ***-**-36IR - HERDSON, JOHN ACCOUNT #: 1012521924	JACKSON ELITE ACCESS E BUY 0 Units @0.0000	0.00	39.65	0.00	39.65	85.0	33.70
03/31/201	8 ***-**-632I - BURG, THERESA ACCOUNT #: 1015747249	JACKSON ELITE ACCESS E BUY 0 Units @0.0000	0.00	67.12	0.00	67.12	85.0	57.05
03/31/201	8 ***-**-6481 - KANE, VIRGINIA ACCOUNT #: 1015810986	JACKSON ELITE ACCESS E BUY 0 Units @0.0000	0.00	19.85	0.00	19.85	85.0	16.87
03/31/201	8 ***-**-3051 - WAGNER, KEITH ACCOUNT #: 1015946705	JACKSON ELITE ACCESS E BUY 0 Units @0.0000	0.00	46.81	0.00	46.81	85.0	39.79
03/31/201	8 ***-**-48IN - KANE, VIRGINIA ACCOUNT #: 1019931044	JACKSON ELITE ACCESS E BUY 0 Units @0.0000	0.00	35.27	0.00	35.27	85.0	29.98
03/31/201	8 ***-**-5971 - LEAR, DIANE ACCOUNT #: 1014504202	JACKSON ELITE ACCESS OPTION A BUY 0 Units @0.0000	0.00	18.15	0.00	18.15	85.0	15.43
03/31/201	8 ***-**-36IN - CROWL, LINDA ACCOUNT #: 1016264217	JACKSON ELITE ACCESS OPTION A BUY 0 Units @0.0000	0.00	207.10	0.00	207.10	85.0	176.04
03/31/201	8 ***-**-94IR - VITALE, LAURIE ACCOUNT #: 1016299231	JACKSON ELITE ACCESS OPTION A BUY 0 Units @0.0000	0.00	15.39	0.00	15.39	85.0	13.08
03/31/201	8 ***-**-20IN - GARMAN, KARL ACCOUNT #: 1017012386	JACKSON ELITE ACCESS OPTION A BUY 0 Units @0.0000	0.00	7.35	0.00	7.35	85.0	6.25
03/31/201	8 ***-**-62IN - MCKINNEY, ACCOUNT #: 1013706413	JACKSON NAT VA TRAILS DTCC BUY 0 Units @0.0000	0.00	206.50	0.00	206.50	85.0	175.53
03/31/201	8 ***-**-53IN - SHOCKEY, JEFFREY ACCOUNT #: 1014308870	JACKSON NATIONAL PERSPECTIVE II BUY 0 Units @0.0000	0.00	35.54	0.00	35.54	85.0	30.21
03/31/201	8 ***-**-113I - PIERMANI, JOHN ACCOUNT #: 1014761337	JACKSON NATIONAL PERSPECTIVE II BUY 0 Units @0.0000	0.00	47.96	0.00	47.96	85.0	40.77
03/31/201	8 ***-**-228J - BUCHANAN, ACCOUNT #: 1006011280	JACKSON NATIONAL PERSPECTIVE L SEBUY 0 Units @0.0000	ERI 0.00	44.60	0.00	44.60	85.0	37.91



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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		DDOWED WDAYGAGE	ova (seekies	4 \				
		BROKER TRANSACTI	ONS (continu	ued)				
	CATEGORY: VARIABLE ANNUITY		0.00	E4 0E	0.00	E4 0E	05.0	46.60
03/31/20	ACCOUNT #: 1012657141	JACKSON NATIONAL PERSPECTIVE L SERI BUY 0 Units @0.0000	0.00	54.85	0.00	54.85	85.0	46.62
03/31/2	018 ***-**-814I - MCKENNA, DONNA ACCOUNT #: 1013003528	JACKSON NATIONAL PERSPECTIVE L SERI BUY 0 Units @0.0000	0.00	145.81	0.00	145.81	85.0	123.94
03/31/2	018 ***-**-400I - ROMIG, MARK ACCOUNT #: 1013168853	JACKSON NATIONAL PERSPECTIVE L SERI BUY 0 Units @0.0000	0.00	59.41	0.00	59.41	85.0	50.50
03/31/2	018 ***-**-2761 - GASSWINT, SUSAN ACCOUNT #: 1013258658	JACKSON NATIONAL PERSPECTIVE L SERI BUY 0 Units @0.0000	0.00	78.05	0.00	78.05	85.0	66.34
03/31/2	018 ***-**-228J - BUCHANAN, ACCOUNT #: 1013442998	JACKSON NATIONAL PERSPECTIVE L SERI BUY 0 Units @0.0000	0.00	63.02	0.00	63.02	85.0	53.57
03/31/2	018 ***-**-2271 - ZELLERS, ACCOUNT #: 1013578113	JACKSON NATIONAL PERSPECTIVE L SERI BUY 0 Units @0.0000	0.00	60.03	0.00	60.03	85.0	51.03
03/31/2	018 ***-**-364J - SHIFFLET, ACCOUNT #: 1013759851	JACKSON NATIONAL PERSPECTIVE L SERI BUY 0 Units @0.0000	0.00	55.16	0.00	55.16	85.0	46.89
03/31/2	018 ***-**-6971 - ENEDY, EMILY ACCOUNT #: 1014092982	JACKSON NATIONAL PERSPECTIVE L SERI BUY 0 Units @0.0000	0.00	19.83	0.00	19.83	85.0	16.86
03/31/2	018 ***-**-39IN - KNOUFF, GILBERT ACCOUNT #: 1012530010	JACKSON VA TRAILS DTCC BUY 0 Units @0.0000	0.00	33.31	0.00	33.31	85.0	28.31
03/31/2	018 ***-**-39IN - KNOUFF, GILBERT ACCOUNT #: 1012530311	JACKSON VA TRAILS DTCC BUY 0 Units @0.0000	0.00	40.81	0.00	40.81	85.0	34.69
03/31/2	018 ***-**-582I - PLOCKI, EDWARD ACCOUNT #: 1012599060	JACKSON VA TRAILS DTCC BUY 0 Units @0.0000	0.00	239.90	0.00	239.90	85.0	203.92
03/31/2	018 ***-**-56IN - REYNOLDS, ACCOUNT #: 959788496	LINCOLN AM LEGACY III PLUS BUY 0 Units @0.0000	0.00	37.44	0.00	37.44	85.0	31.82
04/03/2	018 ***-**-582I - PLOCKI, EDWARD ACCOUNT #: LBLA150363	LINCOLN BENEFIT LIFE 53301E682 BUY 0 Units @0.0000	0.00	5.44	0.00	5.44	85.0	4.62
04/03/2	018 ***-**-582I - PLOCKI, EDWARD ACCOUNT #: LBLA150363	LINCOLN BENEFIT LIFE 53301E682 BUY 0 Units @0.0000	0.00	10.91	0.00	10.91	85.0	9.27
04/03/2	018 ***-**-582I - PLOCKI, EDWARD ACCOUNT #: LBLA150363	LINCOLN BENEFIT LIFE 53301E682 BUY 0 Units @0.0000	0.00	8.18	0.00	8.18	85.0	6.95
04/03/2	018 ***-**-582I - PLOCKI, EDWARD ACCOUNT #: LBLA150363	LINCOLN BENEFIT LIFE 53301E682 BUY 0 Units @0.0000	0.00	5.49	0.00	5.49	85.0	4.67

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TRANSACTIO	ONS (contin	ıed)				
PRODUCT	CATEGORY: VARIABLE ANNUITY 1	12B1 TRAILS (continued)						
04/03/201	18 ***-**-582I - PLOCKI, EDWARD ACCOUNT #: LBLA150363	LINCOLN BENEFIT LIFE 53301E682 BUY 0 Units @0.0000	0.00	8.17	0.00	8.17	85.0	6.94
04/03/201	L8 ***-**-582I - PLOCKI, EDWARD ACCOUNT #: LBLA150363	LINCOLN BENEFIT LIFE 53301E682 BUY 0 Units @0.0000	0.00	5.53	0.00	5.53	85.0	4.70
04/03/201	L8 ***-**-582I - PLOCKI, EDWARD ACCOUNT #: LBLA150363	LINCOLN BENEFIT LIFE 53301E682 BUY 0 Units @0.0000	0.00	5.53	0.00	5.53	85.0	4.70
04/03/201	18 ***-**-582I - PLOCKI, EDWARD ACCOUNT #: LBLA150363	LINCOLN BENEFIT LIFE 53301E682 BUY 0 Units @0.0000	0.00	5.51	0.00	5.51	85.0	4.68
03/31/201	L8 ***-**-842I - GREENHALGH, ACCOUNT #: 959942592	LINCOLN FIN VA TRAILS 534222443 BUY 0 Units @0.0000	0.00	196.73	0.00	196.73	85.0	167.22
03/31/201	L8 ***-**-36IN - CROWL, LINDA ACCOUNT #: 959762252	LINCOLN FIN VA TRAILS DTCC 53422260 BUY 0 Units @0.0000	0.00	15.77	0.00	15.77	85.0	13.40
03/31/201	L8 ***-**-26IN - CROWL, ROBERT ACCOUNT #: 959762253	LINCOLN FIN VA TRAILS DTCC 53422260 BUY 0 Units @0.0000	0.00	15.77	0.00	15.77	85.0	13.40
03/31/201	L8 ***-**-30IN - STRAUB, JANE ACCOUNT #: 959798358	LINCOLN FIN VA TRAILS DTCC 53422260 BUY 0 Units @0.0000	0.00	8.18	0.00	8.18	85.0	6.95
03/30/201	L8 ***-**-471I - STRAUB, FBO MR ACCOUNT #: 016350118	NATIONWIDE 63890A439 BUY 0 Units @0.0000	0.00	107.65	0.00	107.65	85.0	91.50
03/30/201	18 ***-**-13IN - STONESIFER, ACCOUNT #: 016312869	NATIONWIDE CUSIP 638662262-NSCC BUY 0 Units @0.0000	0.00	67.47	0.00	67.47	85.0	57.35
03/30/201	18 ***-**-92IN - ZEBLEY, ACCOUNT #: 016314665	NATIONWIDE CUSIP 638662262-NSCC BUY 0 Units @0.0000	0.00	110.67	0.00	110.67	85.0	94.07
03/30/201	18 ***-**-364I - SHIFFLET, RUSSEI ACCOUNT #: 016316152	NATIONWIDE CUSIP 638662262-NSCC BUY 0 Units @0.0000	0.00	443.57	0.00	443.57	85.0	377.03
03/30/201	18 ***-**-97IN - LEAR, DIANE ACCOUNT #: 016212503	NATIONWIDE CUSIP 63866W167-NFS BUY 0 Units @0.0000	0.00	309.35	0.00	309.35	85.0	262.95
03/30/201	18 ***-**-20IN - GARMAN, KARL ACCOUNT #: 016212504	NATIONWIDE CUSIP 63866W167-NFS BUY 0 Units @0.0000	0.00	550.76	0.00	550.76	85.0	468.15
03/30/201	18 ***-**-30IN - STRAUB, JANE ACCOUNT #: 016216518	NATIONWIDE CUSIP 63866W167-NFS BUY 0 Units @0.0000	0.00	198.66	0.00	198.66	85.0	168.86
03/30/201	L8 ***-**-37IN - KUNKEL, JANET ACCOUNT #: 016224903	NATIONWIDE CUSIP 63866W167-NFS BUY 0 Units @0.0000	0.00	313.17	0.00	313.17	85.0	266.19

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TRANSACTI	ONS (continu	ıed)				
PRODUCT	CATEGORY: VARIABLE ANNUITY 1	L2B1 TRAILS (continued)						
03/30/20	018 ***-**-614I - WILLIAMS, RONALI ACCOUNT #: 016233902	NATIONWIDE CUSIP 63890A132-NSCC BUY 0 Units @0.0000	0.00	174.26	0.00	174.26	85.0	148.12
03/30/20	018 ***-**-36IN - HERDSON, JOHN ACCOUNT #: 016321152	NATIONWIDE CUSIP 63890A173-NSCC BUY 0 Units @0.0000	0.00	37.83	0.00	37.83	85.0	32.16
03/30/20	018 ***-**-1810 - ILGENFRITZ, ACCOUNT #: 016337315	NATIONWIDE CUSIP 63890A413-NSCC BUY 0 Units @0.0000	0.00	103.78	0.00	103.78	85.0	88.21
03/30/20	018 ***-**-3730 - MANGANELLO, TIRA ACCOUNT #: 016337316	A NATIONWIDE CUSIP 63890A413-NSCC BUY 0 Units @0.0000	0.00	97.57	0.00	97.57	85.0	82.93
03/30/20	018 ***-**-0550 - ILGENFRITZ, TIM ACCOUNT #: 016337317	NATIONWIDE CUSIP 63890A413-NSCC BUY 0 Units @0.0000	0.00	103.08	0.00	103.08	85.0	87.62
03/30/20	018 ***-**-2600 - ILGENFRITZ, TOD ACCOUNT #: 016337318	NATIONWIDE CUSIP 63890A413-NSCC BUY 0 Units @0.0000	0.00	98.18	0.00	98.18	85.0	83.45
03/31/20	018 ***-**-33IN - KNOBL, LISA ACCOUNT #: 1018661027	PERSPECTIVE II DTCC BUY 0 Units @0.0000	0.00	30.85	0.00	30.85	85.0	26.22
03/31/20	018 ***-**-136I - CONLON-SCOLTOCK, ACCOUNT #: 1018710060	PERSPECTIVE II DTCC BUY 0 Units @0.0000	0.00	21.60	0.00	21.60	85.0	18.36
03/31/20	018 ***-**-36IN - CROWL, LINDA ACCOUNT #: 1018787969	PERSPECTIVE II DTCC BUY 0 Units @0.0000	0.00	208.68	0.00	208.68	85.0	177.38
03/31/20	018 ***-**-52IN - KUNKEL, RAY ACCOUNT #: 1018799355	PERSPECTIVE II DTCC BUY 0 Units @0.0000	0.00	108.09	0.00	108.09	85.0	91.88
03/31/20	018 ***-**-991R - BUCHANAN, STEVEN ACCOUNT #: 1018892479	PERSPECTIVE II DTCC BUY 0 Units @0.0000	0.00	38.91	0.00	38.91	85.0	33.07
03/31/20	018 ***-**-400I - ROMIG, MARK ACCOUNT #: 1019057603	PERSPECTIVE II DTCC BUY 0 Units @0.0000	0.00	53.01	0.00	53.01	85.0	45.06
03/31/20	018 ***-**-949I - LICHT, FBO MS ACCOUNT #: 1019390361	PERSPECTIVE II DTCC BUY 0 Units @0.0000	0.00	34.23	0.00	34.23	85.0	29.10
03/31/20	018 ***-**-962I - KLOKIS, ROBERT ACCOUNT #: 1019390434	PERSPECTIVE II DTCC BUY 0 Units @0.0000	0.00	34.06	0.00	34.06	85.0	28.95
03/31/20	018 ***-**-74IN - MCLAUGHLIN, JOHN ACCOUNT #: 1019656124	N PERSPECTIVE II DTCC BUY 0 Units @0.0000	0.00	82.13	0.00	82.13	85.0	69.81
03/31/20	018 ***-**-00IN - ROMIG, MARK ACCOUNT #: 1020004262	PERSPECTIVE II DTCC BUY 0 Units @0.0000	0.00	16.26	0.00	16.26	85.0	13.82

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
PRODUCT	CATEGORY: VARIABLE ANNUITY 1	BROKER TRANSACT:	IONS (continu	ued)				
		PRUDENTIAL AS ADVISORS PLAN III BUY 0 Units @0.0000	0.00	13.22	0.00	13.22	85.0	11.24
03/31/201	8 ***-**-799I - BUCHANAN, STEVEN ACCOUNT #: E1115486	PRUDENTIAL AS ADVISORS PLAN III BUY 0 Units @0.0000	0.00	122.53	0.00	122.53	85.0	104.15
03/31/201	8 ***-**-508I - FREY, DONALD ACCOUNT #: E1106050	PRUDENTIAL AS ADVISORS PLAN III BUY 0 Units @0.0000	0.00	116.05	0.00	116.05	85.0	98.64
03/31/201	8 ***-**-01IN - MADDEN, GARY ACCOUNT #: E1076733	PRUDENTIAL AS ADVISORS PLAN III BUY 0 Units @0.0000	0.00	96.04	0.00	96.04	85.0	81.63
03/31/201	8 ***-**-582I - PLOCKI, EDWARD ACCOUNT #: E1208408	PRUDENTIAL AS ADVISORS PLAN III BUY 0 Units @0.0000	0.00	16.05	0.00	16.05	85.0	13.64
03/31/201	8 ***-**-582I - PLOCKI, EDWARD ACCOUNT #: E1208408	PRUDENTIAL AS ADVISORS PLAN III BUY 0 Units @0.0000	0.00	48.86	0.00	48.86	85.0	41.53
03/31/201	8 ***-**-3051 - WAGNER, KEITH ACCOUNT #: E1226002	PRUDENTIAL AS ADVISORS PLAN III BUY 0 Units @0.0000	0.00	14.90	0.00	14.90	85.0	12.67
03/31/201	8 ***-**-30IN - PLOCKI, BARBARA ACCOUNT #: E1225914	PRUDENTIAL AS ADVISORS PLAN III BUY 0 Units @0.0000	0.00	16.28	0.00	16.28	85.0	13.84
03/31/201	8 ***-**-30IN - PLOCKI, BARBARA ACCOUNT #: E1225914	PRUDENTIAL AS ADVISORS PLAN III BUY 0 Units @0.0000	0.00	32.00	0.00	32.00	85.0	27.20
03/31/201	8 ***-**-683I - SCHWARTZ, EMILY ACCOUNT #: E1176504	PRUDENTIAL AS ADVISORS PLAN III BUY 0 Units @0.0000	0.00	77.56	0.00	77.56	85.0	65.93
03/31/201	8 ***-**-84IN - LEVON, FRANCES ACCOUNT #: E1177122	PRUDENTIAL AS ADVISORS PLAN III BUY 0 Units @0.0000	0.00	40.56	0.00	40.56	85.0	34.48
03/31/201	8 ***-**-67IN - SIPES, RAE ACCOUNT #: E1056864	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	93.47	0.00	93.47	85.0	79.45
03/31/201	8 ***-**-67IN - SIPES, RAE ACCOUNT #: E1056864	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	93.47	0.00	93.47	85.0	79.45
03/31/201	8 ***-**-2671 - HARBOLD, JERE ACCOUNT #: E0688861	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	79.02	0.00	79.02	85.0	67.17
03/31/201	8 ***-**-2671 - HARBOLD, JERE ACCOUNT #: E0688861	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	79.02	0.00	79.02	85.0	67.17
03/31/201	8 ***-**-35IN - TOBIN, MAUREEN ACCOUNT #: E0790708	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	84.16	0.00	84.16	85.0	71.54

April 09, 2018

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
DD ODWG#	a	BROKER TRANSACTI	ONS (continu	ıed)				
	CATEGORY: VARIABLE ANNUITY 1 8 ***-**-35IN - TOBIN, MAUREEN ACCOUNT #: E0790708	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	84.16	0.00	84.16	85.0	71.54
03/31/201	.8 ***-**-84IN - METTEE, MICHAEL ACCOUNT #: E0686738	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	44.75	0.00	44.75	85.0	38.04
03/31/201	8 ***-**-84IN - METTEE, MICHAEL ACCOUNT #: E0686738	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	44.75	0.00	44.75	85.0	38.04
03/31/201	8 ***-**-057I - PLAPPERT, ACCOUNT #: E0752084	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	65.50	0.00	65.50	85.0	55.68
03/31/201	8 ***-**-057I - PLAPPERT, ACCOUNT #: E0752084	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	65.50	0.00	65.50	85.0	55.68
03/31/201	8 ***-**-897I - PLAPPERT, KAREN ACCOUNT #: E0752079	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	59.76	0.00	59.76	85.0	50.80
03/31/201	8 ***-**-897I - PLAPPERT, KAREN ACCOUNT #: E0752079	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	59.76	0.00	59.76	85.0	50.80
03/31/201	8 ***-**-39IN - KNOUFF, GILBERT ACCOUNT #: E0682475	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	123.25	0.00	123.25	85.0	104.76
03/31/201	8 ***-**-39IN - KNOUFF, GILBERT ACCOUNT #: E0682475	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	123.25	0.00	123.25	85.0	104.76
03/31/201	8 ***-**-962I - KLOKIS, ROBERT ACCOUNT #: E0652796	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	30.46	0.00	30.46	85.0	25.89
03/31/201	8 ***-**-962I - KLOKIS, ROBERT ACCOUNT #: E0652796	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	30.46	0.00	30.46	85.0	25.89
03/31/201	8 ***-**-54IN - GAROFALO, ACCOUNT #: E0654831	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	173.92	0.00	173.92	85.0	147.83
03/31/201	.8 ***-**-54IN - GAROFALO, ACCOUNT #: E0654831	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	173.92	0.00	173.92	85.0	147.83
03/31/201	.8 ***-**-64IN - BURG, WAYNE ACCOUNT #: E0652393	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	12.11	0.00	12.11	85.0	10.29
03/31/201	8 ***-**-64IN - BURG, WAYNE ACCOUNT #: E0652393	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	12.11	0.00	12.11	85.0	10.29
03/31/201	8 ***-**-78IN - MADDEN, MARILYN ACCOUNT #: E0688957	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	61.49	0.00	61.49	85.0	52.27

April 09, 2018

MICHAEL GAROFALO

54 Brookmeadow Circle Shrewsbury, PA 17361 BROKER #: A17

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TRANSACTION	ONS (continu	ıed)				
PRODUCT	CATEGORY: VARIABLE ANNUITY 1	2B1 TRAILS (continued)						
03/31/201	8 ***-**-78IN - MADDEN, MARILYN ACCOUNT #: E0688957	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	61.49	0.00	61.49	85.0	52.27
03/31/201	8 ***-**-67IN - REAM, PATRICIA ACCOUNT #: E0521809	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	28.15	0.00	28.15	85.0	23.93
03/31/201	8 ***-**-67IN - REAM, PATRICIA ACCOUNT #: E0521809	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	28.15	0.00	28.15	85.0	23.93
03/31/201	8 ***-**-48IN - JOHNSON, MARY ACCOUNT #: E0518461	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	35.42	0.00	35.42	85.0	30.11
03/31/201	8 ***-**-48IN - JOHNSON, MARY ACCOUNT #: E0518461	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	35.42	0.00	35.42	85.0	30.11
03/31/201	8 ***-**-48IN - JOHNSON, MARY ACCOUNT #: E0518446	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	168.52	0.00	168.52	85.0	143.24
03/31/201	8 ***-**-48IN - JOHNSON, MARY ACCOUNT #: E0518446	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	168.52	0.00	168.52	85.0	143.24
03/31/201	8 ***-**-99IN - BUCHANAN, STEVEN ACCOUNT #: E0564240	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	90.87	0.00	90.87	85.0	77.24
03/31/201	8 ***-**-99IN - BUCHANAN, STEVEN ACCOUNT #: E0564240	PRUDENTIAL VA TRAILS 74430A227 BUY 0 Units @0.0000	0.00	90.87	0.00	90.87	85.0	77.24
	* VAI	RIABLE ANNUITY 12B1 TRAILS SUBTOTAL *	\$0.00	\$12,932.51	\$0.00	\$12,932.51		\$10,992.76
		*** BROKER TRANSACTIONS TOTAL ***	\$1,742.00	\$12,985.24	\$0.00	\$12,985.24		\$11,037.60



April 09, 2018

MICHAEL GAROFALO

54 Brookmeadow Circle Shrewsbury, PA 17361 BROKER #: A17

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
						BROKER COMM	ISSION	TOTALS
					Broke	er Transaction	5	\$11,037.60
					Spl	it Transaction	5	\$0.00
					Overri	de Transaction	5	\$0.00
						Adjustment	5	\$0.00
						Payroll Drav	Į.	\$0.00
						Base Salar	7	\$0.00
					Prior	Period Balance	2	\$0.00
					F	INRA Assessmen	:	\$0.00
					:	SIPC Assessmen	:	\$0.00
					Net Co	mmission Earne	i	\$11,037.60
					Year-to	o-date Earning	5	\$39,726.32