

# STATEMENT

## February 20, 2018

DENNIS KREUSCHER

BROKER #: 230  
BRANCH: LA BRANCH

, CA

### COMMISSION STATEMENT for DENNIS KREUSCHER

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	POSTAGE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>									
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>									
12/29/2017	#3100006950	MOE-CLARM	DELAWARE FUNDS	0.00	1.91	90.0	0.00	1.72	1.72
12/29/2017	#6000308588	JOHNSDORIJ	DELAWARE FUNDS	0.00	11.67	90.0	0.00	10.50	10.50
12/29/2017	#6000828375	PERTERDAVIE	DELAWARE FUNDS	0.00	3.57	90.0	0.00	3.21	3.21
12/29/2017	#6000829020	MOE-CLARM	DELAWARE FUNDS	0.00	7.07	90.0	0.00	6.36	6.36
12/29/2017	#6000831510	LEVOR, JUDY	DELAWARE FUNDS	0.00	1.28	90.0	0.00	1.15	1.15
12/29/2017	#6000831225	HANSOCRAIA	DELAWARE FUNDS	0.00	9.32	90.0	0.00	8.39	8.39
01/03/2018	# TUFTE, CHARLES	FIDELITY ADVISORS BALANCED	30,002.18	825.06	90.0	0.00	742.55	20.00	722.55
01/16/2018	#00088369117	STUMOTERES	AMCAP FUND INC CLASS A	300.00	15.00	90.0	0.00	13.50	13.50
01/16/2018	#000000003230378	RUSTAROGED	FRANKLIN BIOTECHNOLOGY DISCOVERY FU	500.00	25.00	90.0	0.00	22.50	22.50
01/16/2018	#000060177537996	YEOMAHEATM	FRANKLIN GROWTH FUND - CLASS A	100.00	5.00	90.0	0.00	4.50	4.50
01/16/2018	#000060177538036	OLSONRACHA	FRANKLIN GROWTH FUND - CLASS A	100.00	5.00	90.0	0.00	4.50	4.50
01/16/2018	#00083340687	SCHIPULLKR	SMALLCAP WORLD FUND INC CLASS A	458.33	9.17	90.0	0.00	8.25	8.25
01/22/2018	#00083610743	SEVERSON, KA	BOND FUND OF AMERICA INC CL A	80.00	2.40	90.0	0.00	2.16	2.16
01/22/2018	#00083610743	SEVERSON, KA	CAPITAL INCOME BUILDER FD CL A	80.00	3.40	90.0	0.00	3.06	3.06
01/22/2018	#00083610743	SEVERSON, KA	INCOME FUND OF AMERICA INC CLASS A	80.00	3.40	90.0	0.00	3.06	3.06
01/23/2018	#000013712286938	11/17/09,	FRANKLIN CONV SEC FUND - CLASS A	20,005.72	560.00	90.0	0.00	504.00	504.00
01/25/2018	#00082309088		AMERICAN FUNDS 2025 TARGET DATE-A	3,500.00	96.25	90.0	0.00	86.63	86.63
<b>* MUTUAL FUNDS SUBTOTAL *</b>			<b>\$55,206.23</b>	<b>\$1,584.50</b>		<b>\$0.00</b>	<b>\$1,426.04</b>	<b>\$20.00</b>	<b>\$1,406.04</b>

### **PRODUCT CATEGORY: VARIABLE ANNUITIES**

12/29/2017	#AV000267008	HOLT, JOSEPH	ALLIANZ VA	0.00	75.77	90.0	0.00	68.19	68.19
12/31/2017	#1012238173	TENOLD, GAYLIS	ELITE ACCESS	154,047.30	51.35	90.0	0.00	46.22	46.22
01/31/2018	#1012238173	TENOLD, GAYLIS	ELITE ACCESS	157,690.93	52.56	90.0	0.00	47.30	47.30
<b>* VARIABLE ANNUITIES SUBTOTAL *</b>			<b>\$311,738.23</b>	<b>\$179.68</b>		<b>\$0.00</b>	<b>\$161.71</b>	<b>\$0.00</b>	<b>\$161.71</b>

### **PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS**

12/31/2017	#08804539590	BRUNSV S L	OPPENHEIMER INTERNATIONAL BOND FUND	0.00	24.48	90.0	0.00	22.03	22.03
01/03/2018	#06208123817		PIONEER FUNDAMENTAL GROWTH	0.00	15.09	90.0	0.00	13.58	13.58
01/03/2018	#00621181124		PIONEER GLOBAL HIGH YIELD FD CL A	0.00	54.00	90.0	0.00	48.60	48.60

COMMISSION STATEMENT for DENNIS KREUSCHER

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<u>BROKER TRANSACTIONS</u>									
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>									
01/03/2018	#00621277091	PIONEER GLOBAL HIGH YIELD FD CL A	0.00	139.99	90.0	0.00	125.99	0.00	125.99
01/10/2018	# SCHIPULL, DENNIS	DAIN TRAILER	0.00	22.60	90.0	0.00	20.34	0.00	20.34
01/10/2018	# SCHIPULL, DENNIS	DAIN TRAILER	0.00	6.98	90.0	0.00	6.28	0.00	6.28
01/10/2018	# SCHIPULL, DENNIS	DAIN TRAILER	0.00	3.15	90.0	0.00	2.84	0.00	2.84
01/10/2018	# SCHIPULL, RAMONA	DAIN TRAILER	0.00	3.75	90.0	0.00	3.38	0.00	3.38
01/10/2018	# SCHIPULL, RAMONA	DAIN TRAILER	0.00	2.27	90.0	0.00	2.04	0.00	2.04
01/10/2018	# SCHIPULL, RAMONA	DAIN TRAILER	0.00	6.95	90.0	0.00	6.26	0.00	6.26
01/10/2018	# SCHIPULL, RAMONA	DAIN TRAILER	0.00	3.55	90.0	0.00	3.20	0.00	3.20
01/10/2018	# SCHIPULL, RAMONA	DAIN TRAILER	0.00	2.21	90.0	0.00	1.99	0.00	1.99
01/10/2018	# SCHIPULL, RAMONA	DAIN TRAILER	0.00	1.80	90.0	0.00	1.62	0.00	1.62
01/10/2018	# SCHIPULL, DENNIS	DAIN TRAILER	0.00	2.91	90.0	0.00	2.62	0.00	2.62
01/10/2018	# SCHIPULL, DENNIS	DAIN TRAILER	0.00	9.41	90.0	0.00	8.47	0.00	8.47
01/10/2018	# SCHIPULL, DENNIS	DAIN TRAILER	0.00	4.23	90.0	0.00	3.81	0.00	3.81
01/10/2018	# SCHIPULL, DENNIS	DAIN TRAILER	0.00	3.35	90.0	0.00	3.02	0.00	3.02
01/10/2018	# SCHIPULL, DENNIS	DAIN TRAILER	0.00	2.92	90.0	0.00	2.63	0.00	2.63
01/10/2018	# SCHIPULL, DENNIS	DAIN TRAILER	0.00	2.35	90.0	0.00	2.12	0.00	2.12
01/10/2018	# SCHIPULL, DENNIS	DAIN TRAILER	0.00	10.91	90.0	0.00	9.82	0.00	9.82
01/10/2018	# SCHIPULL, DENNIS	DAIN TRAILER	0.00	13.83	90.0	0.00	12.45	0.00	12.45
01/10/2018	# SCHIPULL, DENNIS	DAIN TRAILER	0.00	5.50	90.0	0.00	4.95	0.00	4.95
01/10/2018	# SCHIPULL, DENNIS	DAIN TRAILER	0.00	5.56	90.0	0.00	5.00	0.00	5.00
01/10/2018	# TUFTE, CHARLES	DAIN TRAILER	0.00	2.27	90.0	0.00	2.04	0.00	2.04
01/10/2018	# TUFTE, CHARLES	DAIN TRAILER	0.00	0.94	90.0	0.00	0.85	0.00	0.85
01/10/2018	# HANSEN, GALEN	DAIN TRAILER	0.00	48.28	90.0	0.00	43.45	0.00	43.45
01/10/2018	# HANSEN, GALEN	DAIN TRAILER	0.00	0.80	90.0	0.00	0.72	0.00	0.72
01/10/2018	# HANSEN, GALEN	DAIN TRAILER	0.00	2.93	90.0	0.00	2.64	0.00	2.64
01/10/2018	# HANSEN, GALEN	DAIN TRAILER	0.00	2.38	90.0	0.00	2.14	0.00	2.14
01/10/2018	# HANSEN, GALEN	DAIN TRAILER	0.00	8.50	90.0	0.00	7.65	0.00	7.65
01/10/2018	# HANSEN, GALEN	DAIN TRAILER	0.00	2.98	90.0	0.00	2.68	0.00	2.68
01/10/2018	# SCHIPULL, RAMONA	DAIN TRAILER	0.00	2.55	90.0	0.00	2.30	0.00	2.30
01/10/2018	# SCHIPULL, RAMONA	DAIN TRAILER	0.00	10.39	90.0	0.00	9.35	0.00	9.35
01/10/2018	# SCHIPULL, RAMONA	DAIN TRAILER	0.00	2.19	90.0	0.00	1.97	0.00	1.97
01/10/2018	# SCHIPULL, RAMONA	DAIN TRAILER	0.00	6.10	90.0	0.00	5.49	0.00	5.49
01/10/2018	# SCHIPULL, RAMONA	DAIN TRAILER	0.00	7.46	90.0	0.00	6.71	0.00	6.71
01/10/2018	# SCHIPULL, RAMONA	DAIN TRAILER	0.00	1.58	90.0	0.00	1.42	0.00	1.42
01/10/2018	# SCHIPULL, RAMONA	DAIN TRAILER	0.00	3.59	90.0	0.00	3.23	0.00	3.23
01/10/2018	# SCHIPULL, RAMONA	DAIN TRAILER	0.00	6.52	90.0	0.00	5.87	0.00	5.87

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<u>BROKER TRANSACTIONS</u>									
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>									
01/10/2018	# PERKINS, DORTHY	DAIN TRAILER	0.00	2.91	90.0	0.00	2.62	0.00	2.62
01/10/2018	# PERKINS, DORTHY	DAIN TRAILER	0.00	2.96	90.0	0.00	2.66	0.00	2.66
01/10/2018	# PERKINS, DORTHY	DAIN TRAILER	0.00	3.05	90.0	0.00	2.75	0.00	2.75
01/31/2018	#000000007041130	TEMPLETON DEV MRKTS TR FUND-CLASS	0.00	2.43	90.0	0.00	2.19	0.00	2.19
01/31/2018	#000000000045575	FRANKLIN 353533763	0.00	19.28	90.0	0.00	17.35	0.00	17.35
01/31/2018	#000000000045587	FRANKLIN 353533763	0.00	12.97	90.0	0.00	11.67	0.00	11.67
01/31/2018	#000004977189921 KREUVAR	FRANKLIN 880196209	0.00	2.64	90.0	0.00	2.38	0.00	2.38
01/31/2018	#000000003230378 RUSTAROGED	FRANKLIN BIOTECHNOLOGY DISCOVERY FU	0.00	5.91	90.0	0.00	5.32	0.00	5.32
01/31/2018	#000000003387026	FRANKLIN BIOTECHNOLOGY DISCOVERY FU	0.00	9.04	90.0	0.00	8.14	0.00	8.14
01/31/2018	#000000003387038	FRANKLIN BIOTECHNOLOGY DISCOVERY FU	0.00	7.03	90.0	0.00	6.33	0.00	6.33
01/31/2018	#000000003397445	FRANKLIN BIOTECHNOLOGY DISCOVERY FU	0.00	6.26	90.0	0.00	5.63	0.00	5.63
01/31/2018	#000013712286938 11/17/09,	FRANKLIN CONV SEC FUND - CLASS A	0.00	3.62	90.0	0.00	3.26	0.00	3.26
01/31/2018	#000013912287058 KREU VAR	FRANKLIN EQUITY INCOME FUND - CLASS	0.00	3.66	90.0	0.00	3.29	0.00	3.29
01/31/2018	#000060176389660	FRANKLIN GROWTH FUND - CLASS A	0.00	4.87	90.0	0.00	4.38	0.00	4.38
01/31/2018	#000060176569269	FRANKLIN GROWTH FUND - CLASS A	0.00	23.39	90.0	0.00	21.05	0.00	21.05
01/31/2018	#000060177330756	FRANKLIN GROWTH FUND - CLASS A	0.00	3.09	90.0	0.00	2.78	0.00	2.78
01/31/2018	#000060177464773	FRANKLIN GROWTH FUND - CLASS A	0.00	4.51	90.0	0.00	4.06	0.00	4.06
01/31/2018	#000060177465030	FRANKLIN GROWTH FUND - CLASS A	0.00	9.20	90.0	0.00	8.28	0.00	8.28
01/31/2018	#000060177537996 YEOMAHEATM	FRANKLIN GROWTH FUND - CLASS A	0.00	2.67	90.0	0.00	2.40	0.00	2.40
01/31/2018	#000060177538036 OLSONRACHA	FRANKLIN GROWTH FUND - CLASS A	0.00	2.67	90.0	0.00	2.40	0.00	2.40
01/31/2018	#000060177538238	FRANKLIN GROWTH FUND - CLASS A	0.00	1.95	90.0	0.00	1.76	0.00	1.76
01/31/2018	#000000000840898	FRANKLIN GROWTH OPPORTUNITIES FUND	0.00	14.15	90.0	0.00	12.74	0.00	12.74
01/31/2018	#0000000006275883	FRANKLIN INCOME FDS SER CL C	0.00	15.32	90.0	0.00	13.79	0.00	13.79
01/31/2018	#000090212682380	FRANKLIN INCOME SERIES CL A	0.00	58.52	90.0	0.00	52.67	0.00	52.67
01/31/2018	#000090226431410	FRANKLIN INCOME SERIES CL A	0.00	5.75	90.0	0.00	5.18	0.00	5.18
01/31/2018	#000090228635467	FRANKLIN INCOME SERIES CL A	0.00	82.85	90.0	0.00	74.57	0.00	74.57
01/31/2018	#000090231365658	FRANKLIN INCOME SERIES CL A	0.00	19.46	90.0	0.00	17.51	0.00	17.51
01/31/2018	#000090232216274	FRANKLIN INCOME SERIES CL A	0.00	6.04	90.0	0.00	5.44	0.00	5.44
01/31/2018	#000090234599543	FRANKLIN INCOME SERIES CL A	0.00	11.64	90.0	0.00	10.48	0.00	10.48
01/31/2018	#000090235193098	FRANKLIN INCOME SERIES CL A	0.00	16.80	90.0	0.00	15.12	0.00	15.12
01/31/2018	#000090237653818	FRANKLIN INCOME SERIES CL A	0.00	4.30	90.0	0.00	3.87	0.00	3.87
01/31/2018	#000090237911196	FRANKLIN INCOME SERIES CL A	0.00	5.25	90.0	0.00	4.73	0.00	4.73
01/31/2018	#000090238045505	FRANKLIN INCOME SERIES CL A	0.00	38.15	90.0	0.00	34.34	0.00	34.34
01/31/2018	#000090238240039	FRANKLIN INCOME SERIES CL A	0.00	35.61	90.0	0.00	32.05	0.00	32.05
01/31/2018	#000090238257795	FRANKLIN INCOME SERIES CL A	0.00	2.02	90.0	0.00	1.82	0.00	1.82
01/31/2018	#000090238259801	FRANKLIN INCOME SERIES CL A	0.00	4.05	90.0	0.00	3.65	0.00	3.65

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<u>BROKER TRANSACTIONS</u>									
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>									
01/31/2018	#000090238924081	FRANKLIN INCOME SERIES CL A	0.00	30.26	90.0	0.00	27.23	0.00	27.23
01/31/2018	#000090239044337	FRANKLIN INCOME SERIES CL A	0.00	11.01	90.0	0.00	9.91	0.00	9.91
01/31/2018	#000000000903498	FRANKLIN MUTUAL EUROPEAN FD CL A	0.00	2.72	90.0	0.00	2.45	0.00	2.45
01/31/2018	#000000001619358	FRANKLIN MUTUAL EUROPEAN FD CL A	0.00	4.06	90.0	0.00	3.65	0.00	3.65
01/31/2018	#000015812971103 KREU VAR	FRANKLIN RISING DIVS FD CL A	0.00	4.28	90.0	0.00	3.85	0.00	3.85
01/31/2018	#000015813915032 KREU VAR	FRANKLIN RISING DIVS FD CL A	0.00	41.83	90.0	0.00	37.65	0.00	37.65
01/31/2018	#000015814296899 KREU VAR	FRANKLIN RISING DIVS FD CL A	0.00	29.14	90.0	0.00	26.23	0.00	26.23
01/31/2018	#000015814773360 KREU VAR	FRANKLIN RISING DIVS FD CL A	0.00	33.42	90.0	0.00	30.08	0.00	30.08
01/31/2018	#000015815324268 KREU VAR	FRANKLIN RISING DIVS FD CL A	0.00	9.33	90.0	0.00	8.40	0.00	8.40
01/31/2018	#000015815383298 KREU VAR	FRANKLIN RISING DIVS FD CL A	0.00	13.56	90.0	0.00	12.20	0.00	12.20
01/31/2018	#000015815383300 KREU VAR	FRANKLIN RISING DIVS FD CL A	0.00	10.56	90.0	0.00	9.50	0.00	9.50
01/31/2018	#000080192817092	FRANKLIN TEMPLETON FUNDS DYNATECH S	0.00	19.52	90.0	0.00	17.57	0.00	17.57
01/31/2018	#000080192817205	FRANKLIN TEMPLETON FUNDS DYNATECH S	0.00	20.48	90.0	0.00	18.43	0.00	18.43
01/31/2018	#000080192857716	FRANKLIN TEMPLETON FUNDS DYNATECH S	0.00	7.43	90.0	0.00	6.69	0.00	6.69
01/31/2018	#000080192880500	FRANKLIN TEMPLETON FUNDS DYNATECH S	0.00	36.39	90.0	0.00	32.75	0.00	32.75
01/31/2018	#000080193053216	FRANKLIN TEMPLETON FUNDS DYNATECH S	0.00	19.29	90.0	0.00	17.36	0.00	17.36
01/31/2018	#000080193099148	FRANKLIN TEMPLETON FUNDS DYNATECH S	0.00	12.07	90.0	0.00	10.86	0.00	10.86
01/31/2018	#000080193187323	FRANKLIN TEMPLETON FUNDS DYNATECH S	0.00	16.15	90.0	0.00	14.54	0.00	14.54
01/31/2018	#000000114713821 HANSEN,	FRANKLIN TEMPLETON FUNDS GOLD & PRE	0.00	6.11	90.0	0.00	5.50	0.00	5.50
01/31/2018	#000000114870280 HANSEN,	FRANKLIN TEMPLETON FUNDS GOLD & PRE	0.00	3.12	90.0	0.00	2.81	0.00	2.81
01/31/2018	#000000000687982	FRANKLIN TEMPLETON FUNDS MUTUAL FIN	0.00	10.33	90.0	0.00	9.30	0.00	9.30
01/31/2018	#000000000821330	FRANKLIN TEMPLETON FUNDS MUTUAL FIN	0.00	13.62	90.0	0.00	12.26	0.00	12.26
01/31/2018	#000000000825380	FRANKLIN TEMPLETON FUNDS MUTUAL FIN	0.00	3.03	90.0	0.00	2.73	0.00	2.73
01/31/2018	#000000001153966	FRANKLIN TEMPLETON FUNDS MUTUAL FIN	0.00	4.73	90.0	0.00	4.26	0.00	4.26
01/31/2018	#000000001161963	FRANKLIN TEMPLETON FUNDS MUTUAL FIN	0.00	15.51	90.0	0.00	13.96	0.00	13.96
01/31/2018	#000000001161975	FRANKLIN TEMPLETON FUNDS MUTUAL FIN	0.00	8.77	90.0	0.00	7.89	0.00	7.89
01/31/2018	#000020311282384 KREU VAR	FRANKLIN TEMPLETON FUNDS NATURAL RE	0.00	7.08	90.0	0.00	6.37	0.00	6.37
01/31/2018	#000020311443234 KREU VAR	FRANKLIN TEMPLETON FUNDS NATURAL RE	0.00	1.52	90.0	0.00	1.37	0.00	1.37
01/31/2018	#00001921222424 KREU VAR	FRANKLIN TEMPLETON FUNDS REAL ESTAT	0.00	2.80	90.0	0.00	2.52	0.00	2.52
01/31/2018	#000070186792961	FRANKLIN TEMPLETON FUNDS UTILITIES	0.00	10.30	90.0	0.00	9.27	0.00	9.27
01/31/2018	#000070186962404	FRANKLIN TEMPLETON FUNDS UTILITIES	0.00	2.46	90.0	0.00	2.21	0.00	2.21
01/31/2018	#000070187607695	FRANKLIN TEMPLETON FUNDS UTILITIES	0.00	11.62	90.0	0.00	10.46	0.00	10.46
01/31/2018	#000070188334291	FRANKLIN TEMPLETON FUNDS UTILITIES	0.00	21.51	90.0	0.00	19.36	0.00	19.36
01/31/2018	#000000003703232	MUTUAL GLOBAL DISCOVERY FUND CL A	0.00	3.38	90.0	0.00	3.04	0.00	3.04
01/31/2018	#000000003902588	MUTUAL GLOBAL DISCOVERY FUND CL A	0.00	2.50	90.0	0.00	2.25	0.00	2.25
01/31/2018	#000000004693608	MUTUAL GLOBAL DISCOVERY FUND CL A	0.00	12.62	90.0	0.00	11.36	0.00	11.36

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<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>									
01/31/2018	#000000006004156	MUTUAL GLOBAL DISCOVERY FUND CL A	0.00	10.54	90.0	0.00	9.49	0.00	9.49
01/31/2018	#000000006558744	MUTUAL GLOBAL DISCOVERY FUND CL A	0.00	21.52	90.0	0.00	19.37	0.00	19.37
01/31/2018	#000000006560015	MUTUAL GLOBAL DISCOVERY FUND CL A	0.00	16.77	90.0	0.00	15.09	0.00	15.09
01/31/2018	#000000007152212	MUTUAL GLOBAL DISCOVERY FUND CL A	0.00	7.42	90.0	0.00	6.68	0.00	6.68
01/31/2018	#000000001285865	MUTUAL QUEST FUND CL A	0.00	3.22	90.0	0.00	2.90	0.00	2.90
01/31/2018	#000000005067905	MUTUAL SER FD SHARES FD CL A	0.00	3.24	90.0	0.00	2.92	0.00	2.92
01/31/2018	#000000001882885	MUTUAL SERIES FUND INC BEACON FUND	0.00	3.30	90.0	0.00	2.97	0.00	2.97
01/31/2018	#000000000286334	TEMPLETON CHINA WORLD FUND CLASS A	0.00	3.18	90.0	0.00	2.86	0.00	2.86
01/31/2018	#000002973537861 KREUVAR	TEMPLETON FUNDS INC WORLD FUND CL A	0.00	3.00	90.0	0.00	2.70	0.00	2.70
01/31/2018	#000005970596097 KREUVAR	TEMPLETON GL OPPS TR FUND - CLASS A	0.00	2.80	90.0	0.00	2.52	0.00	2.52
01/31/2018	#000006971895587 KREUVAR	TEMPLETON GLOBAL BOND FD CL A	0.00	3.32	90.0	0.00	2.99	0.00	2.99
01/31/2018	#000003970960169 KREUVAR	TEMPLETON GLOBAL SM CO FUND - CLASS	0.00	3.16	90.0	0.00	2.84	0.00	2.84
01/31/2018	#000001978631115 HANSEN,	TEMPLETON GROWTH FUND INC CL A	0.00	2.79	90.0	0.00	2.51	0.00	2.51
02/07/2018	#01425654058 VARIOUS	FA DIVERSIFIED INTERNATIONAL FUND	0.00	2.35	90.0	0.00	2.12	0.00	2.12
02/07/2018	#01484237159 VARIOUS	FA DIVERSIFIED INTERNATIONAL FUND	0.00	1.33	90.0	0.00	1.20	0.00	1.20
02/07/2018	#01484237159 VARIOUS	FA SMALL GROWTH	0.00	3.06	90.0	0.00	2.75	0.00	2.75
02/07/2018	#01474463500 VARIOUS	FIDELITY ADV BIOTECHNOLOGY-CL A	0.00	8.39	90.0	0.00	7.55	0.00	7.55
02/07/2018	#01486660911 VARIOUS	FIDELITY ADV BIOTECHNOLOGY-CL A	0.00	1.04	90.0	0.00	0.94	0.00	0.94
02/07/2018	#01485968596 VARIOUS	FIDELITY ADV CONSUMER STAPLES-CL A	0.00	2.17	90.0	0.00	1.95	0.00	1.95
02/07/2018	#01486540923 VARIOUS	FIDELITY ADV CONSUMER STAPLES-CL A	0.00	0.93	90.0	0.00	0.84	0.00	0.84
02/07/2018	#01448945798 VARIOUS	FIDELITY ADV FLOATING RATE HIGH INC	0.00	2.05	90.0	0.00	1.85	0.00	1.85
02/07/2018	#00704959766 VARIOUS	FIDELITY ADV GROWTH OPPORT-CL A	0.00	6.97	90.0	0.00	6.27	0.00	6.27
02/07/2018	#01425654058 VARIOUS	FIDELITY ADV GROWTH OPPORT-CL A	0.00	3.52	90.0	0.00	3.17	0.00	3.17
02/07/2018	#01450822992 VARIOUS	FIDELITY ADV GROWTH OPPORT-CL A	0.00	1.62	90.0	0.00	1.46	0.00	1.46
02/07/2018	#01460635897 VARIOUS	FIDELITY ADV GROWTH OPPORT-CL A	0.00	2.37	90.0	0.00	2.13	0.00	2.13
02/07/2018	#01484237159 VARIOUS	FIDELITY ADV GROWTH OPPORT-CL A	0.00	3.80	90.0	0.00	3.42	0.00	3.42
02/07/2018	#00704910751 VARIOUS	FIDELITY ADV HEALTH CARE-CL A	0.00	3.26	90.0	0.00	2.93	0.00	2.93
02/07/2018	#01450822992 VARIOUS	FIDELITY ADV HEALTH CARE-CL A	0.00	2.91	90.0	0.00	2.62	0.00	2.62
02/07/2018	#01469115503 VARIOUS	FIDELITY ADV HEALTH CARE-CL A	0.00	4.59	90.0	0.00	4.13	0.00	4.13
02/07/2018	#01481991832 VARIOUS	FIDELITY ADV HEALTH CARE-CL A	0.00	3.03	90.0	0.00	2.73	0.00	2.73
02/07/2018	#01484237159 VARIOUS	FIDELITY ADV HEALTH CARE-CL A	0.00	5.90	90.0	0.00	5.31	0.00	5.31
02/07/2018	#01485968596 VARIOUS	FIDELITY ADV HEALTH CARE-CL A	0.00	1.81	90.0	0.00	1.63	0.00	1.63
02/07/2018	#01486540923 VARIOUS	FIDELITY ADV HEALTH CARE-CL A	0.00	0.64	90.0	0.00	0.58	0.00	0.58
02/07/2018	#01486660911 VARIOUS	FIDELITY ADV HEALTH CARE-CL A	0.00	0.82	90.0	0.00	0.74	0.00	0.74
02/07/2018	#00704910751 VARIOUS	FIDELITY ADV INDUSTRIALS-CL A	0.00	3.17	90.0	0.00	2.85	0.00	2.85
02/07/2018	#01450822992 VARIOUS	FIDELITY ADV INDUSTRIALS-CL A	0.00	3.36	90.0	0.00	3.02	0.00	3.02

COMMISSION STATEMENT for DENNIS KREUSCHER

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	POSTAGE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION	
BROKER TRANSACTIONS										
PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS										
02/07/2018	#01469115503	VARIOUS	FIDELITY ADV INDUSTRIALS-CL A	0.00	3.53	90.0	0.00	3.18	0.00	3.18
02/07/2018	#01486660911	VARIOUS	FIDELITY ADV INDUSTRIALS-CL A	0.00	1.10	90.0	0.00	0.99	0.00	0.99
02/07/2018	#00704910751	VARIOUS	FIDELITY ADV NEW INSIGHTS-CL A	0.00	4.49	90.0	0.00	4.04	0.00	4.04
02/07/2018	#00704959766	VARIOUS	FIDELITY ADV NEW INSIGHTS-CL A	0.00	6.71	90.0	0.00	6.04	0.00	6.04
02/07/2018	#01425654058	VARIOUS	FIDELITY ADV NEW INSIGHTS-CL A	0.00	2.61	90.0	0.00	2.35	0.00	2.35
02/07/2018	#01483525505	VARIOUS	FIDELITY ADV NEW INSIGHTS-CL A	0.00	7.05	90.0	0.00	6.35	0.00	6.35
02/07/2018	#01469115503	VARIOUS	FIDELITY ADV STRATEGIC DIV & INCOME	0.00	4.57	90.0	0.00	4.11	0.00	4.11
02/07/2018	#01481998613	VARIOUS	FIDELITY ADV UTILITIES-CL A	0.00	1.23	90.0	0.00	1.11	0.00	1.11
02/07/2018	#01486660911	VARIOUS	FIDELITY ADV UTILITIES-CL A	0.00	0.95	90.0	0.00	0.86	0.00	0.86
02/07/2018	#01484237159	VARIOUS	FIDELITY ADVISOR ENERGY CL A	0.00	2.22	90.0	0.00	2.00	0.00	2.00
02/07/2018	#01484534381	VARIOUS	FIDELITY ADVISOR ENERGY CL A	0.00	1.00	90.0	0.00	0.90	0.00	0.90
02/07/2018	#01486660911	VARIOUS	FIDELITY ADVISOR HIGH INCOME ADVANT	0.00	1.01	90.0	0.00	0.91	0.00	0.91
02/07/2018	#01485968596	VARIOUS	FIDELITY ADVISOR MATERIALS FUND CL	0.00	2.06	90.0	0.00	1.85	0.00	1.85
02/07/2018	#01486540923	VARIOUS	FIDELITY ADVISOR MATERIALS FUND CL	0.00	0.72	90.0	0.00	0.65	0.00	0.65
02/07/2018	#00704910751	VARIOUS	FIDELITY ADVISOR SER I LEVERAGED CO	0.00	0.13	90.0	0.00	0.12	0.00	0.12
02/07/2018	#01469115503	VARIOUS	FIDELITY ADVISOR SER VII ADVISOR RE	0.00	1.18	90.0	0.00	1.06	0.00	1.06
02/07/2018	#00704910751	VARIOUS	FIDELITY ADVISORS BALANCED	0.00	1.98	90.0	0.00	1.78	0.00	1.78
02/07/2018	#00701570335	VARIOUS	FIDELITY HEREFORD STR TR GOVT MONEY	0.00	4.50	90.0	0.00	4.05	0.00	4.05
02/07/2018	#01469115503	VARIOUS	FIDELITY HEREFORD STR TR GOVT MONEY	0.00	2.07	90.0	0.00	1.86	0.00	1.86
02/07/2018	#01490208566	VARIOUS	FIDELITY INVT TR ADVISOR EMRGING MK	0.00	10.31	90.0	0.00	9.28	0.00	9.28
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *				\$0.00	\$1,586.55		\$0.00	\$1,428.00	\$0.00	\$1,428.00
*** BROKER TRANSACTIONS TOTAL ***				\$366,944.46	\$3,350.73		\$0.00	\$3,015.75	\$20.00	\$2,995.75

ADJUSTMENTS

02/20/2018	ADMIN FEE: ADMIN FEE	-320.00
02/20/2018	E & O INSURANCE: E & O INSURANCE	-179.00
*** ADJUSTMENTS TOTAL ***		<u>\$-499.00</u>

**BROKER COMMISSION TOTALS**

Broker Transactions	\$2,995.75
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-499.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

<b>Check Amount</b>	<b>\$2,496.75</b>
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