



Concorde Investment Services, LLC
COMMISSION STATEMENT
July 31, 2017

07/27/2017
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WILLIAM WALSH
2565 West Maple

BROKER #: W127
BRANCH: WILLIAM WALSH

Troy, MI 48084

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
07/01/2017	HESSELL, LOUIS	INVESCO CHARTER FUND A	0.00	49.86	0.00	49.86	87.0	43.38
07/01/2017	HESSELL, LOUIS	INVESCO CHARTER FUND B	0.00	5.70	0.00	5.70	87.0	4.96
07/01/2017	HESSELL, LOUIS	INVESCO EQUITY AND INCOME A	0.00	27.31	0.00	27.31	87.0	23.76
07/01/2017	HESSELL, LOUIS	INVESCO EQUITY AND INCOME FUND CL B	0.00	6.14	0.00	6.14	87.0	5.34
* MUTUAL FUNDS SUBTOTAL *			\$0.00	\$89.01	\$0.00	\$89.01		\$77.44
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
/ /	ACADEMY MANAGEMENT	NW RETIREMENT CLR ADVANTAGE	979,620.61	201.29	0.00	201.29	87.0	175.12
/ /	PREMIERE PACKAGING	NWL FLEX ADVANTAGE	1,113,969.70	114.45	0.00	114.45	87.0	99.57
/ /	PREMIERE PACKAGING	NWL FLEX ADVANTAGE	2,162,416.98	222.17	0.00	222.17	87.0	193.29
/ /	SHAW & SLAVSKY	NWL FLEX ADVANTAGE	2,869,160.28	589.55	0.00	589.55	87.0	512.91
/ /	MARYSVILLE ETHANOL	NWL FLEX ADVANTAGE	1,675,715.75	344.33	0.00	344.33	87.0	299.57
/ /	MARYSVILLE ETHANOL	NWL FLEX ADVANTAGE	578,523.67	118.87	0.00	118.87	87.0	103.42
/ /	COMMUNITY HOUSE	NWL FLEX ADVANTAGE	42,189.11	8.67	0.00	8.67	87.0	7.54
/ /	SHAW & SLAVSKY	NWL POOLED FXD	14,330.46	2.94	0.00	2.94	87.0	2.56
/ /	COMMUNITY HOUSE	NWL POOLED FXD	293.03	0.06	0.00	0.06	87.0	0.05
/ /	DETROIT CONNECTION	NWL RETIREMENT INNOVATOR	476,592.69	117.52	0.00	117.52	87.0	102.24
/ /	DETROIT CONNECTION	NWL SELF DIRECTED BROKERAGE GRP	48,034.22	11.84	0.00	11.84	87.0	10.30
/ /	MARYSVILLE ETHANOL	NWL SELF DIRECTED BROKERAGE GRP	94,392.73	19.40	0.00	19.40	87.0	16.88
07/05/2017	WILLIAMS, JUDITH	PAC LIFE INNOVATIVE SELECT	0.00	1,588.96	0.00	1,588.96	87.0	1,382.40
* VARIABLE ANNUITIES SUBTOTAL *			\$10,055,239.23	\$3,340.05	\$0.00	\$3,340.05		\$2,905.85
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
06/30/2017	CHICAGO WICKER	ADP TRAILS	0.00	2,870.97	0.00	2,870.97	87.0	2,497.74
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *			\$0.00	\$2,870.97	\$0.00	\$2,870.97		\$2,497.74

NOTES: * - Indicates adjustment is not included in 1099 Earnings
** - Indicates adjustment is not included in Totals or Commissions
^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u>								
06/30/2017	WALSH, VARIOUS	JOHN HANCOCK LIFE INS CO	0.00	52.43	0.00	52.43	87.0	45.61
06/30/2017	WALSH, VARIOUS	MUTUAL OF OMAHA INS CO	0.00	13.65	0.00	13.65	87.0	11.88
06/30/2017	EVSSON EMP RET PLAN	MUTUAL OF OMAHA INS CO	0.00	177.61	0.00	177.61	87.0	154.52
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *			\$0.00	\$243.69	\$0.00	\$243.69		\$212.01
*** BROKER TRANSACTIONS TOTAL ***			\$10,055,239.23	\$6,543.72	\$0.00	\$6,543.72		\$5,693.04

BROKER COMMISSION TOTALS

Broker Transactions	\$5,693.04
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$5,693.04
Year-to-date Gross	\$87,706.49
Year-to-date Earnings	\$75,747.14

NOTES: * - Indicates adjustment is not included in 1099 Earnings

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