

**COMMISSION STATEMENT****June 15, 2018**

RANDY STOLTZ
14617 N. 45th Place

BROKER #: S149
BRANCH: RANDY STOLTZ

Phoenix, AZ 85032-

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>CLEARING TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: STOCKS</u>								
06/01/2018	MAU, MILENA	ARK ETF TR WEB X.0 ETF	4,964.87	22.00	22.50	-0.50	90.0	-0.45
06/01/2018	MAU, MILENA	GLOBAL X FDS ROBOTICS & ARTIFICIAL	4,974.94	22.00	22.50	-0.50	90.0	-0.45
06/01/2018	MAU, MILENA	SPDR PORTFOLIO S&P 500 HIGH DIVIDEN	4,966.64	22.00	22.50	-0.50	90.0	-0.45
* STOCKS SUBTOTAL *			\$14,906.45	\$66.00	\$67.50	\$-1.50		\$-1.35
*** CLEARING TRANSACTIONS TOTAL ***			\$14,906.45	\$66.00	\$67.50	\$-1.50		\$-1.35
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: PRIVATE PLACEMENT</u>								
05/17/2018	CARVER FAMILY REV TR	HPI REAL ESTATE FUND VI LLC	50,000.00	3,000.00	0.00	3,000.00	90.0	2,700.00
06/11/2018	MAU, MILENA	HPI REAL ESTATE FUND VI LLC	50,000.00	3,000.00	0.00	3,000.00	90.0	2,700.00
06/06/2018	HIGGINS, DINA	TRILINC GLOBAL IMPACT FUND C	0.00	21.13	0.00	21.13	90.0	19.02
06/06/2018	TO DST TOD RULES, SUBJECT	TRILINC GLOBAL IMPACT FUND C	0.00	21.12	0.00	21.12	90.0	19.01
06/06/2018	TO DST TOD RULES, SUBJECT	TRILINC GLOBAL IMPACT FUND C	0.00	12.31	0.00	12.31	90.0	11.08
06/06/2018	EVERROAD, ANDREW	TRILINC GLOBAL IMPACT FUND C	0.00	29.94	0.00	29.94	90.0	26.95
06/06/2018	KIDDER, TINA	TRILINC GLOBAL IMPACT FUND C	0.00	45.51	0.00	45.51	90.0	40.96
* PRIVATE PLACEMENT SUBTOTAL *			\$100,000.00	\$6,130.01	\$0.00	\$6,130.01		\$5,517.02
<u>PRODUCT CATEGORY: 1031 EXCHANGES</u>								
05/22/2018	ROSOL, LAURELYNN	AEI NET LEASED PORTFOLIO IX DST	100,000.00	5,000.00	0.00	5,000.00	90.0	4,500.00
* 1031 EXCHANGES SUBTOTAL *			\$100,000.00	\$5,000.00	\$0.00	\$5,000.00		\$4,500.00
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
/ /	SEPICH, WENDY	HARTFORD GROWTH OPP A	0.00	14.25	0.00	14.25	90.0	12.83
* MUTUAL FUNDS SUBTOTAL *			\$0.00	\$14.25	\$0.00	\$14.25		\$12.83

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
05/31/2018	REVOCABLE, HELM	JNL ELITE ACCESS W/ LIQUIDITY	232,790.69	193.99	0.00	193.99	90.0	174.59
05/31/2018	MART, KEVIN	JNL ELITE ACCESS W/ LIQUIDITY	12,420.06	10.35	0.00	10.35	90.0	9.32
05/31/2018	MART, JACQUELINE	JNL ELITE ACCESS W/ LIQUIDITY	29,718.96	24.77	0.00	24.77	90.0	22.29
05/31/2018	SIZER, CHARLES	JNL PERSPECTIVE II 04/14	74,046.21	15.43	0.00	15.43	90.0	13.89
05/31/2018	SCHOUTEN, DONALD	JNL PERSPECTIVE II 04/14	253,366.62	52.78	0.00	52.78	90.0	47.50
05/31/2018	KIDDER, CHRIS	JNL PERSPECTIVE II 04/14	216,059.93	45.01	0.00	45.01	90.0	40.51
05/31/2018	WENDELBOE IV, NECOLAI	JNL PERSPECTIVE II 04/14	232,748.51	48.49	0.00	48.49	90.0	43.64
05/31/2018	DEMERS, DAWN	JNL PERSPECTIVE II 04/14	82,250.93	17.14	0.00	17.14	90.0	15.43
05/31/2018	ZYRIEK, LISA	JNL PERSPECTIVE II 05/05	130,505.07	27.19	0.00	27.19	90.0	24.47
05/31/2018	BEMMERL, JANE	JNL PERSPECTIVE L	197,679.65	214.15	0.00	214.15	90.0	192.74
05/31/2018	NEWPORT, JERRY	JNL PERSPECTIVE L	46,376.62	50.24	0.00	50.24	90.0	45.22
05/31/2018	RIZZO, STEVE	JNL PERSPECTIVE L	30,529.07	33.07	0.00	33.07	90.0	29.76
05/31/2018	BADIE, CLARK	JNL PERSPECTIVE L	184,903.03	154.09	0.00	154.09	90.0	138.68
05/31/2018	BADIE, CLARK	JNL PERSPECTIVE L	52,360.17	43.63	0.00	43.63	90.0	39.27
05/31/2018	GIBBONS, CHRISTIA	JNL PERSPECTIVE L	48,266.09	40.22	0.00	40.22	90.0	36.20
05/31/2018	CALLANAN, MOLLIE	JNL PERSPECTIVE L	23,740.65	19.78	0.00	19.78	90.0	17.80
05/31/2018	LEE, CHARLIE	JNL PERSPECTIVE L	172,093.21	143.41	0.00	143.41	90.0	129.07
05/31/2018	LEE, JOANNE	JNL PERSPECTIVE L	93,673.17	78.06	0.00	78.06	90.0	70.25
05/31/2018	FLEMING, JACQUELINE	JNL PERSPECTIVE L	273,513.25	227.93	0.00	227.93	90.0	205.14
05/31/2018	BARTON, CINDY	JNL PERSPECTIVE L	52,263.82	43.55	0.00	43.55	90.0	39.20
05/31/2018	RATAY, SCOTT	JNL PERSPECTIVE L	256,368.44	213.64	0.00	213.64	90.0	192.28
05/31/2018	YOUNG, DARYL	JNL PERSPECTIVE L	138,445.68	115.37	0.00	115.37	90.0	103.83
05/31/2018	CROUCH, MARC	JNL PERSPECTIVE L	329,100.79	274.25	0.00	274.25	90.0	246.83
05/31/2018	CARVER, DONALD	JNL PERSPECTIVE L	278,529.35	232.11	0.00	232.11	90.0	208.90
05/31/2018	GREGORY, DAWN	JNL PERSPECTIVE L	253,707.66	211.42	0.00	211.42	90.0	190.28
05/31/2018	GREGORY, KENNETH	JNL PERSPECTIVE L	61,454.23	51.21	0.00	51.21	90.0	46.09
05/31/2018	GARWICK, JOHN	JNL PERSPECTIVE L	66,924.80	55.77	0.00	55.77	90.0	50.19
05/31/2018	KING, SCOTT	JNL PERSPECTIVE L	40,705.04	33.92	0.00	33.92	90.0	30.53
05/31/2018	KING, JOCELYN	JNL PERSPECTIVE L	23,763.13	19.80	0.00	19.80	90.0	17.82
05/31/2018	STILES, CAROL	JNL PERSPECTIVE L	46,563.10	38.80	0.00	38.80	90.0	34.92
05/31/2018	HULLENAAR, ALLEN	JNL PERSPECTIVE L	408,034.71	340.03	0.00	340.03	90.0	306.03
05/31/2018	HULLENAAR, JENNIFER	JNL PERSPECTIVE L	333,193.99	277.66	0.00	277.66	90.0	249.89
05/31/2018	MATSON, GLENDA	JNL PERSPECTIVE L	462,181.61	385.15	0.00	385.15	90.0	346.64

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
05/31/2018	WEBSTER, DENISE	JNL PERSPECTIVE L	95,801.26	79.83	0.00	79.83	90.0	71.85
05/31/2018	TYRREL, SUSAN	JNL PERSPECTIVE L	77,791.24	64.83	0.00	64.83	90.0	58.35
05/31/2018	BOR, ALBERT	JNL PERSPECTIVE L	52,010.34	43.34	0.00	43.34	90.0	39.01
04/30/2018	KING, SCOTT	PRU AS APEX II	222,953.16	46.45	0.00	46.45	90.0	41.81
04/30/2018	KING, SCOTT	PRU AS APEX II	222,953.16	185.79	0.00	185.79	90.0	167.21
04/30/2018	CHILTON, MICHAEL	PRU AS APEX II	341,587.25	71.16	0.00	71.16	90.0	64.04
04/30/2018	CHILTON, MICHAEL	PRU AS APEX II	341,587.25	284.66	0.00	284.66	90.0	256.19
04/30/2018	BARRY, PHILIP	PRU AS APEX II	276,309.01	57.56	0.00	57.56	90.0	51.80
04/30/2018	BARRY, PHILIP	PRU AS APEX II	276,309.01	230.26	0.00	230.26	90.0	207.23
04/30/2018	SALSBURY, WILLIAM	PRU AS APEX II	125,264.38	26.10	0.00	26.10	90.0	23.49
04/30/2018	SALSBURY, WILLIAM	PRU AS APEX II	125,264.38	104.39	0.00	104.39	90.0	93.95
04/30/2018	BARRY, PHILIP	PRU AS APEX II	24,647.11	5.13	0.00	5.13	90.0	4.62
04/30/2018	BARRY, PHILIP	PRU AS APEX II	24,647.11	20.54	0.00	20.54	90.0	18.49
04/30/2018	HIGGINS, JOHN	PRU AS APEX II	325,883.94	67.89	0.00	67.89	90.0	61.10
04/30/2018	HIGGINS, JOHN	PRU AS APEX II	325,883.94	271.57	0.00	271.57	90.0	244.41
04/30/2018	KORY, EVYANN	PRU AS APEX II	16,607.01	3.46	0.00	3.46	90.0	3.11
04/30/2018	KORY, EVYANN	PRU AS APEX II	16,607.01	13.84	0.00	13.84	90.0	12.46
04/30/2018	BARRY, WENDY	PRU AS APEX II	33,613.30	7.00	0.00	7.00	90.0	6.30
04/30/2018	BARRY, WENDY	PRU AS APEX II	33,613.30	28.01	0.00	28.01	90.0	25.21
04/30/2018	GIBBONS, TOM	PRU AS APEX II	116,283.39	24.23	0.00	24.23	90.0	21.81
04/30/2018	GIBBONS, TOM	PRU AS APEX II	116,283.39	96.90	0.00	96.90	90.0	87.21
04/30/2018	HIGGINS, DINA	PRU AS APEX II	29,567.06	6.16	0.00	6.16	90.0	5.54
04/30/2018	HIGGINS, DINA	PRU AS APEX II	29,567.06	24.64	0.00	24.64	90.0	22.18
04/30/2018	SCHROEDER, ROBERT	PRU AS APEX II	1,218,991.22	253.96	0.00	253.96	90.0	228.56
04/30/2018	SCHROEDER, ROBERT	PRU AS APEX II	1,218,991.22	1,015.83	0.00	1,015.83	90.0	914.25
04/30/2018	HUM, BILLY	PRU AS APEX II	263,703.01	54.94	0.00	54.94	90.0	49.45
04/30/2018	HUM, BILLY	PRU AS APEX II	263,703.01	219.75	0.00	219.75	90.0	197.78
04/30/2018	JONES, CECILIA	PRU AS APEX II	525,896.73	109.56	0.00	109.56	90.0	98.60
04/30/2018	JONES, CECILIA	PRU AS APEX II	525,896.73	438.25	0.00	438.25	90.0	394.43
04/30/2018	RAMSDEN, JENNIFER	PRU AS APEX II	174,893.55	36.44	0.00	36.44	90.0	32.80
04/30/2018	RAMSDEN, JENNIFER	PRU AS APEX II	174,893.55	145.74	0.00	145.74	90.0	131.17
05/31/2018	RANDOCK, CRAIG	PRU AS APEX II	236,413.40	49.25	0.00	49.25	90.0	44.33
05/31/2018	RANDOCK, CRAIG	PRU AS APEX II	236,413.40	197.01	0.00	197.01	90.0	177.31

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
05/31/2018	KING, SCOTT	PRU AS APEX II	224,341.81	46.74	0.00	46.74	90.0	42.07
05/31/2018	KING, SCOTT	PRU AS APEX II	224,341.81	186.95	0.00	186.95	90.0	168.26
05/31/2018	YOUNG, LYNDA	PRU AS APEX II	52,760.71	10.99	0.00	10.99	90.0	9.89
05/31/2018	YOUNG, LYNDA	PRU AS APEX II	52,760.71	43.97	0.00	43.97	90.0	39.57
05/31/2018	CHILTON, MICHAEL	PRU AS APEX II	344,200.84	71.71	0.00	71.71	90.0	64.54
05/31/2018	CHILTON, MICHAEL	PRU AS APEX II	344,200.84	286.83	0.00	286.83	90.0	258.15
05/31/2018	BARRY, PHILIP	PRU AS APEX II	276,651.93	57.64	0.00	57.64	90.0	51.88
05/31/2018	BARRY, PHILIP	PRU AS APEX II	276,651.93	230.54	0.00	230.54	90.0	207.49
05/31/2018	SALSBURY, WILLIAM	PRU AS APEX II	126,222.81	26.30	0.00	26.30	90.0	23.67
05/31/2018	SALSBURY, WILLIAM	PRU AS APEX II	126,222.81	105.19	0.00	105.19	90.0	94.67
05/31/2018	BARRY, PHILIP	PRU AS APEX II	24,644.44	5.13	0.00	5.13	90.0	4.62
05/31/2018	BARRY, PHILIP	PRU AS APEX II	24,644.44	20.54	0.00	20.54	90.0	18.49
05/31/2018	HIGGINS, JOHN	PRU AS APEX II	328,513.52	68.44	0.00	68.44	90.0	61.60
05/31/2018	HIGGINS, JOHN	PRU AS APEX II	328,513.52	273.76	0.00	273.76	90.0	246.38
05/31/2018	KORY, EVYANN	PRU AS APEX II	16,704.50	3.48	0.00	3.48	90.0	3.13
05/31/2018	KORY, EVYANN	PRU AS APEX II	16,704.50	13.92	0.00	13.92	90.0	12.53
05/31/2018	BARRY, WENDY	PRU AS APEX II	33,420.20	6.96	0.00	6.96	90.0	6.26
05/31/2018	BARRY, WENDY	PRU AS APEX II	33,420.20	27.85	0.00	27.85	90.0	25.07
05/31/2018	GIBBONS, TOM	PRU AS APEX II	117,221.69	24.42	0.00	24.42	90.0	21.98
05/31/2018	GIBBONS, TOM	PRU AS APEX II	117,221.69	97.68	0.00	97.68	90.0	87.91
05/31/2018	BOWLIN, STACY	PRU AS APEX II	99,750.49	20.78	0.00	20.78	90.0	18.70
05/31/2018	BOWLIN, STACY	PRU AS APEX II	99,750.49	83.13	0.00	83.13	90.0	74.82
05/31/2018	HIGGINS, DINA	PRU AS APEX II	29,796.87	6.21	0.00	6.21	90.0	5.59
05/31/2018	HIGGINS, DINA	PRU AS APEX II	29,796.87	24.83	0.00	24.83	90.0	22.35
05/31/2018	SCHROEDER, ROBERT	PRU AS APEX II	1,227,658.63	255.76	0.00	255.76	90.0	230.18
05/31/2018	SCHROEDER, ROBERT	PRU AS APEX II	1,227,658.63	1,023.05	0.00	1,023.05	90.0	920.75
05/31/2018	HUM, BILLY	PRU AS APEX II	265,799.57	55.37	0.00	55.37	90.0	49.83
05/31/2018	HUM, BILLY	PRU AS APEX II	265,799.57	221.50	0.00	221.50	90.0	199.35
05/31/2018	JONES, CECILIA	PRU AS APEX II	527,786.22	109.96	0.00	109.96	90.0	98.96
05/31/2018	JONES, CECILIA	PRU AS APEX II	527,786.22	439.82	0.00	439.82	90.0	395.84
05/31/2018	RAMSDEN, JENNIFER	PRU AS APEX II	176,253.23	36.72	0.00	36.72	90.0	33.05
05/31/2018	RAMSDEN, JENNIFER	PRU AS APEX II	176,253.23	146.88	0.00	146.88	90.0	132.19
05/31/2018	PRICE, DAN	PRU AS APEX II	88,959.24	18.53	0.00	18.53	90.0	16.68

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
05/31/2018	PRICE, DAN	PRU AS APEX II	88,959.24	74.13	0.00	74.13	90.0	66.72
04/30/2018	STILES, CAROL	PRU PREMIER RETIREMENT L	111,971.87	93.31	0.00	93.31	90.0	83.98
04/30/2018	SCHOUTEN, DONALD	PRU PREMIER RETIREMENT L	59,961.72	49.97	0.00	49.97	90.0	44.97
04/30/2018	SCHOUTEN, DONALD	PRU PREMIER RETIREMENT L	10,177.15	8.48	0.00	8.48	90.0	7.63
04/30/2018	PAGE, STEPHEN	PRU PREMIER RETIREMENT L	781,583.63	651.32	0.00	651.32	90.0	586.19
05/31/2018	STILES, CAROL	PRU PREMIER RETIREMENT L	111,263.19	92.72	0.00	92.72	90.0	83.45
05/31/2018	RIZZO, TRACY	PRU PREMIER RETIREMENT L	30,844.49	25.70	0.00	25.70	90.0	23.13
05/31/2018	SCHOUTEN, DONALD	PRU PREMIER RETIREMENT L	59,848.24	49.87	0.00	49.87	90.0	44.88
05/31/2018	SCHOUTEN, DONALD	PRU PREMIER RETIREMENT L	10,133.09	8.44	0.00	8.44	90.0	7.60
05/31/2018	PAGE, STEPHEN	PRU PREMIER RETIREMENT L	781,693.00	651.41	0.00	651.41	90.0	586.27
05/28/2018	TRAYNOR FOR CIARA M TRAYN,	TRANSAMERICA 89354G554	7,573.98	7.89	0.00	7.89	90.0	7.10
05/26/2018	ABREGO, CAROL	TRANSAMERICA LIBERTY	133,341.46	111.12	0.00	111.12	90.0	100.01
* VARIABLE ANNUITIES SUBTOTAL *			\$23,248,873.34	\$13,892.82	\$0.00	\$13,892.82		\$12,503.63

PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS

06/01/2018	ALBER, TIMOTHY	AM FUNDS AMCAP C	0.00	4.03	0.00	4.03	90.0	3.63
06/01/2018	FLEMING, MATTHEW	AM FUNDS AMERICAN BALANCED 529A	0.00	3.60	0.00	3.60	90.0	3.24
06/01/2018	BERRY, MATTHEW	AM FUNDS AMERICAN BALANCED 529A	0.00	0.20	0.00	0.20	90.0	0.18
06/01/2018	ALBER, TIMOTHY	AM FUNDS AMERICAN BALANCED C	0.00	3.35	0.00	3.35	90.0	3.02
06/01/2018	BARTON, WAYNE	AM FUNDS AMERICAN BALANCED C	0.00	6.81	0.00	6.81	90.0	6.13
06/01/2018	CROUCH, SIDNEY	AM FUNDS AMERICAN MUTUAL 529A	0.00	7.57	0.00	7.57	90.0	6.81
06/01/2018	CROUCH, SIDNEY	AM FUNDS AMERICAN MUTUAL 529A	0.00	8.36	0.00	8.36	90.0	7.52
06/01/2018	ALBER, TIMOTHY	AM FUNDS AMERICAN MUTUAL C	0.00	3.77	0.00	3.77	90.0	3.39
06/01/2018	FLEMING, MATTHEW	AM FUNDS BOND FUND OF AMERICA 529A	0.00	2.14	0.00	2.14	90.0	1.93
06/01/2018	CROUCH, SIDNEY	AM FUNDS CAPITAL INCOME BUILDER 529	0.00	7.81	0.00	7.81	90.0	7.03
06/01/2018	CARVER FAMILY REV TR	AM FUNDS CAPITAL INCOME BUILDER A	0.00	14.43	0.00	14.43	90.0	12.99
06/01/2018	CROUCH, SIDNEY	AM FUNDS CAPITAL WORLD BOND 529A	0.00	5.60	0.00	5.60	90.0	5.04
06/01/2018	CROUCH, SIDNEY	AM FUNDS CAPITAL WORLD BOND 529A	0.00	7.42	0.00	7.42	90.0	6.68
06/01/2018	ALBER, TIMOTHY	AM FUNDS CAPITAL WORLD BOND C	0.00	1.81	0.00	1.81	90.0	1.63
06/01/2018	CROUCH, SIDNEY	AM FUNDS CAPITAL WORLD GRTH & INC 5	0.00	4.63	0.00	4.63	90.0	4.17
06/01/2018	FLEMING, MATTHEW	AM FUNDS CAPITAL WORLD GRTH & INC 5	0.00	2.31	0.00	2.31	90.0	2.08
06/01/2018	KORY, EVYANN	AM FUNDS CAPITAL WORLD GRTH & INC A	0.00	2.63	0.00	2.63	90.0	2.37
06/01/2018	PERSON, DEETTE	AM FUNDS CAPITAL WORLD GRTH & INC A	0.00	2.32	0.00	2.32	90.0	2.09
06/01/2018	CROUCH, SIDNEY	AM FUNDS EUROPACIFIC GROWTH FUND 52	0.00	5.58	0.00	5.58	90.0	5.02

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
06/01/2018	PERSON, DEETTE	AM FUNDS EUROPACIFIC GROWTH FUND A	0.00	2.28	0.00	2.28	90.0	2.05
06/01/2018	AZ/TOD	AM FUNDS EUROPACIFIC GROWTH FUND A	0.00	15.03	0.00	15.03	90.0	13.53
06/01/2018	EVERROAD, ANDREW	AM FUNDS GROWTH FUND OF AMERICA 529	0.00	69.44	0.00	69.44	90.0	62.50
06/01/2018	PERSON, DEETTE	AM FUNDS GROWTH FUND OF AMERICA A	0.00	3.97	0.00	3.97	90.0	3.57
06/01/2018	CROUCH, SIDNEY	AM FUNDS HIGH INCOME TRUST 529A	0.00	6.89	0.00	6.89	90.0	6.20
06/01/2018	CROUCH, SIDNEY	AM FUNDS HIGH INCOME TRUST 529A	0.00	7.86	0.00	7.86	90.0	7.07
06/01/2018	09/27/2013, UDT	AM FUNDS ICA A	0.00	39.44	0.00	39.44	90.0	35.50
06/01/2018	09/06/2013, UDT	AM FUNDS ICA A	0.00	68.34	0.00	68.34	90.0	61.51
06/01/2018	RATAY, SCOTT	AM FUNDS ICA A	0.00	4.18	0.00	4.18	90.0	3.76
06/01/2018	AZ/TOD	AM FUNDS ICA A	0.00	36.10	0.00	36.10	90.0	32.49
06/01/2018	BARTON, WAYNE	AM FUNDS ICA C	0.00	11.96	0.00	11.96	90.0	10.76
06/01/2018	09/27/2013, UDT	AM FUNDS INCOME FUND OF AMERICA A	0.00	8.65	0.00	8.65	90.0	7.79
06/01/2018	09/06/2013, UDT	AM FUNDS INCOME FUND OF AMERICA A	0.00	10.79	0.00	10.79	90.0	9.71
06/01/2018	RATAY, SCOTT	AM FUNDS INCOME FUND OF AMERICA A	0.00	0.99	0.00	0.99	90.0	0.89
06/01/2018	AZ/TOD	AM FUNDS INCOME FUND OF AMERICA A	0.00	13.83	0.00	13.83	90.0	12.45
06/01/2018	BARTON, WAYNE	AM FUNDS INCOME FUND OF AMERICA C	0.00	6.36	0.00	6.36	90.0	5.72
06/01/2018	CROUCH, SIDNEY	AM FUNDS INCOME FUND OF AMERICA-529	0.00	11.15	0.00	11.15	90.0	10.04
06/01/2018	BERRY, MATTHEW	AM FUNDS NEW ECONOMY 529A	0.00	0.24	0.00	0.24	90.0	0.22
06/01/2018	PERSON, DEETTE	AM FUNDS NEW ECONOMY A	0.00	4.07	0.00	4.07	90.0	3.66
06/01/2018	FLEMING, MATTHEW	AM FUNDS NEW PERSPECTIVE 529A	0.00	3.40	0.00	3.40	90.0	3.06
06/01/2018	BARTON, WAYNE	AM FUNDS NEW PERSPECTIVE C	0.00	11.56	0.00	11.56	90.0	10.40
06/01/2018	FLEMING, MATTHEW	AM FUNDS WASHINGTON MUTUAL INVESTOR	0.00	2.51	0.00	2.51	90.0	2.26
/ /	PERSON DEETTE D PERSON, LARRY	FIDELITY ADV NEW INSIGHTS C	0.00	7.10	0.00	7.10	90.0	6.39
/ /	PERSON DEETTE D PERSON, LARRY	FIDELITY STRATEGIC DIV & INCOME C	0.00	6.92	0.00	6.92	90.0	6.23
/ /	SEPICH, WENDY	HARTFORD CAPITAL APPRECIATION A	0.00	1.04	0.00	1.04	90.0	0.94
/ /	SEPICH, WENDY	HARTFORD GROWTH OPP A	0.00	3.11	0.00	3.11	90.0	2.80
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *			\$0.00	\$451.58	\$0.00	\$451.58		\$406.45
<u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u>								
05/22/2018	BENDER, DANA	PAC LIFE PACIFIC CHOICE	0.00	106.62	0.00	106.62	90.0	95.96
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *			\$0.00	\$106.62	\$0.00	\$106.62		\$95.96
*** DIRECT TRANSACTIONS TOTAL ***			\$23,448,873.34	\$25,595.28	\$0.00	\$25,595.28		\$23,035.89

NOTES: * - Indicates adjustment is not included in 1099 Earnings

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>ADJUSTMENTS</u>								
06/15/2018		*AI INSIGHT: MONTHLY	0.00					-7.00
06/15/2018		*ALBRIDGE: FULL USER	0.00					-176.00
06/15/2018		*EO INS: MONTHLY FEE	0.00					-300.00
06/15/2018		*FINRA: NM INDIVIDUAL REG FEE	0.00					-50.00
06/15/2018		*FINRA: UT INDIVIDUAL REG. FEE	0.00					-60.00
06/15/2018		*GLOBAL RELAY: WEBSITE	0.00					-15.00
06/15/2018		*LASER APP: MONTHLY	0.00					-18.00
06/15/2018		*MISC: WOODBURY COMMISSIONS	0.00					14,181.81
06/15/2018		*PERSHING: MF PROSPECTUS MAILING	0.00					-1.00
06/15/2018		*PERSHING: BOOKS & RECORDS	0.00					-21.00
06/15/2018		*TECHNOLOGY: ADMIN - BELANGER	0.00					-130.00
06/15/2018		*TECHNOLOGY: MONTHLY BASIC - STOLTZ	0.00					-145.00
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00	\$0.00	\$0.00		\$13,258.81

BROKER COMMISSION TOTALS

Broker Transactions	\$23,034.54
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$13,258.81
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$36,293.35
Year-to-date Gross	\$96,986.75
Year-to-date Earnings	\$86,928.16

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