

**COMMISSION STATEMENT****May 15, 2018**

STAN, W121 WEBB
300 N. Main Street
Suite 309
Wichita, KS 67202

BROKER #: W121
BRANCH: STAN WEBB

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: 529 PLANS</u>								
/ /	SCHMITT, SUSAN	AGGRESSIVE PORTFOLIO A	0.00	2.50	0.00	2.50	92.0	2.30
05/01/2018	SCHMITT, SUSAN	AGGRESSIVE PORTFOLIO A	50.00	2.50	0.00	2.50	92.0	2.30
* 529 PLANS SUBTOTAL *			\$50.00	\$5.00	\$0.00	\$5.00		\$4.60
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
04/30/2018	DUSH, THERESA	AM FUNDS AMERICAN BALANCED A	100.00	2.75	0.00	2.75	92.0	2.53
04/23/2018	HENDERSON, SUSAN	AM FUNDS CAPITAL INCOME BUILDER A	25.00	0.94	0.00	0.94	92.0	0.86
04/23/2018	HENDERSON, SUSAN	AM FUNDS CAPITAL INCOME BUILDER A	25.00	0.94	0.00	0.94	92.0	0.86
04/25/2018	ROTHS, GLEN	AM FUNDS CAPITAL INCOME BUILDER A	100.00	2.75	0.00	2.75	92.0	2.53
04/25/2018	ROTHS, GLEN	AM FUNDS FUNDAMENTAL INVESTORS A	100.00	2.75	0.00	2.75	92.0	2.53
04/25/2018	ROTHS, GLEN	AM FUNDS WASHINGTON MUTUAL INVESTOR	100.00	2.75	0.00	2.75	92.0	2.53
/ /	EVERETT, TRAVIS	FIDELITY ADV REAL ESTATE A	75.00	2.75	0.00	2.75	92.0	2.53
/ /	EVERETT, TRAVIS	FIDELITY DIVIDEND GROWTH A	125.00	2.75	0.00	2.75	92.0	2.53
/ /	EVERETT, TRAVIS	FIDELITY EMERGING MARKETS A	100.00	2.75	0.00	2.75	92.0	2.53
04/30/2018	NELSON, ARIKA	INVESCO VALUE OPP A	200.00	6.00	0.00	6.00	92.0	5.52
04/16/2018	HAMPTON, ANDRE	PIONEER BOND FUND A	75.00	3.00	0.00	3.00	92.0	2.76
* MUTUAL FUNDS SUBTOTAL *			\$1,025.00	\$30.13	\$0.00	\$30.13		\$27.71
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
04/30/2018	ROBINSON, DENNIS	JOHN HANCOCK VANTAGE	69,827.23	14.55	0.00	14.55	92.0	13.39
04/30/2018	KENNEDY, ROBERT	JOHN HANCOCK VENTURE	36,689.08	22.93	0.00	22.93	92.0	21.10
04/30/2018	HEARD, DAVID	JOHN HANCOCK VENTURE	15,818.12	9.89	0.00	9.89	92.0	9.10
04/30/2018	HEIMERMAN, JANET	JOHN HANCOCK VENTURE 2006	42,571.14	8.87	0.00	8.87	92.0	8.16
04/30/2018	ROBINSON, DENNIS	JOHN HANCOCK VENTURE III	119,352.19	99.46	0.00	99.46	92.0	91.50
04/30/2018	STECKLINE, REBECCA	OHIO NATL ONCORE LITE	74,633.05	186.58	0.00	186.58	92.0	171.65
04/27/2018	ROBINSON, VIRGINIA	SBL ADVISOR PROGRAM	64,067.97	13.35	0.00	13.35	92.0	12.28
04/27/2018	CRANE, JEANNE	SBL ADVISOR PROGRAM	216.84	0.14	0.00	0.14	92.0	0.13

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^Date - Split Trade - full Investment Amount & Gross Commission displayed

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
04/27/2018	BLUMENTHAL, JAY	SBL ADVISOR PROGRAM	56,420.01	37.61	0.00	37.61	92.0	34.60
04/27/2018	PERICA, NICK	SBL ADVISOR PROGRAM	20,360.75	13.57	0.00	13.57	92.0	12.48
04/27/2018	PERICA, NICK	SBL ADVISOR PROGRAM	20,662.15	4.30	0.00	4.30	92.0	3.96
04/27/2018	PRATT, DAN	SBL ADVISOR PROGRAM	76,089.85	50.73	0.00	50.73	92.0	46.67
04/27/2018	PRATT, DAN	SBL ADVISOR PROGRAM	9,667.04	6.44	0.00	6.44	92.0	5.92
04/27/2018	WILSON, MICHAEL	SBL ADVISOR PROGRAM	9,400.57	1.96	0.00	1.96	92.0	1.80
04/27/2018	SCOTT, MELANIE	SBL ADVISOR PROGRAM	54,922.76	36.62	0.00	36.62	92.0	33.69
04/27/2018	KIMBROUGH, MICHAEL	SBL ADVISOR PROGRAM	33,125.64	22.08	0.00	22.08	92.0	20.31
04/27/2018	SPARTAN, STEPHEN	SBL ADVISOR PROGRAM	17,149.35	11.43	0.00	11.43	92.0	10.52
04/27/2018	ALEXANDER, DEBORAH	SBL ADVISOR PROGRAM	2,390.73	1.59	0.00	1.59	92.0	1.46
04/27/2018	SEGRIST, LLOYD	SBL ADVISOR PROGRAM	12,538.75	8.36	0.00	8.36	92.0	7.69
04/27/2018	SCHILLING, BARBARA	SBL ADVISOR PROGRAM	12,596.46	8.40	0.00	8.40	92.0	7.73
04/27/2018	SMITH, MAURICE	SBL ADVISOR PROGRAM	29.40	0.02	0.00	0.02	92.0	0.02
04/27/2018	HAYNES, VICKIE	SBL ADVISOR PROGRAM	9,071.56	6.04	0.00	6.04	92.0	5.56
04/27/2018	SANCHEZ, RICHARD	SBL ADVISOR PROGRAM	33,850.80	22.56	0.00	22.56	92.0	20.76
04/27/2018	SANCHEZ, RICHARD	SBL ADVISOR PROGRAM	8,495.86	5.67	0.00	5.67	92.0	5.22
04/27/2018	LEIGHTON, CAROL	SBL ADVISOR PROGRAM	13,545.57	9.04	0.00	9.04	92.0	8.32
04/27/2018	NOVAK, JAY	SBL ADVISOR PROGRAM	42,110.56	28.07	0.00	28.07	92.0	25.82
04/27/2018	LAHMANN, CYNTHIA	SBL ADVISOR PROGRAM	51,948.94	34.63	0.00	34.63	92.0	31.86
04/27/2018	HILL, MICHAEL	SBL ADVISOR PROGRAM	20,025.41	13.35	0.00	13.35	92.0	12.28
04/27/2018	MOREHOUSE, MARIA	SBL ADVISOR PROGRAM	5,013.08	3.34	0.00	3.34	92.0	3.07
04/27/2018	LAHMANN, JAMES	SBL ADVISOR PROGRAM	40,396.85	33.66	0.00	33.66	92.0	30.97
04/27/2018	NEFF, SHERRILL	SBL ADVISOR PROGRAM	23,623.06	15.75	0.00	15.75	92.0	14.49
04/27/2018	CHASTAIN, ANDREA	SBL ADVISOR PROGRAM	60,749.54	40.50	0.00	40.50	92.0	37.26
04/27/2018	JOHNSON, JUDY	SBL ADVISOR PROGRAM	56,348.04	37.57	0.00	37.57	92.0	34.56
04/27/2018	TUNG, CHAN	SBL ADVISOR PROGRAM	23,711.54	15.81	0.00	15.81	92.0	14.55
04/27/2018	COOPER, KATHERINE	SBL ADVISOR PROGRAM	11,028.00	7.35	0.00	7.35	92.0	6.76
04/27/2018	DAVIS, JOANNE	SBL ADVISOR PROGRAM	7,950.92	5.30	0.00	5.30	92.0	4.88
04/27/2018	YEAZEL, JOHN	SBL ADVISOR PROGRAM	70,058.61	46.71	0.00	46.71	92.0	42.97
04/27/2018	SAUNDERS, TONI	SBL ADVISOR PROGRAM	3,346.49	2.23	0.00	2.23	92.0	2.05
04/27/2018	POWELL, MATTHEW	SBL ADVISOR PROGRAM	27,183.61	18.12	0.00	18.12	92.0	16.67
04/27/2018	MCDOWELL, DENISE	SBL ADVISOR PROGRAM	64,635.92	43.09	0.00	43.09	92.0	39.64
04/27/2018	SUTTON, LINDA	SBL ADVISOR PROGRAM	476.20	0.32	0.00	0.32	92.0	0.29

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
04/27/2018	DUFFENDACK, PAULA	SBL SECUREDESIGNS VA	25,557.96	9.58	0.00	9.58	92.0	8.81
04/27/2018	BENNETT, CARA	SBL SECUREDESIGNS VA	11,927.54	2.49	0.00	2.49	92.0	2.29
04/27/2018	MCADAM, DANIEL	SBL SECUREDESIGNS VA	102,858.36	21.39	0.00	21.39	92.0	19.68
04/27/2018	RHEA, JONNIE	SBL SECUREDESIGNS VA	103,841.76	21.60	0.00	21.60	92.0	19.87
05/03/2018	WINN, VALDENIA	SBL VARIFLEX VA	150.00	7.50	0.00	7.50	92.0	6.90
05/03/2018	BENNETT, TERESA	SBL VARIFLEX VA	40.00	2.00	0.00	2.00	92.0	1.84
* VARIABLE ANNUITIES SUBTOTAL *			\$1,566,475.26	\$1,012.55	\$0.00	\$1,012.55		\$931.53
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
04/17/2018	RUBENTHALER, RANDALL	ALLIANCEBERNSTEIN BALANCED SHARES A	0.00	4.34	0.00	4.34	92.0	3.99
04/17/2018	GALLARDO, KAREN	ALLIANCEBERNSTEIN EQUITY INCOME A	0.00	2.89	0.00	2.89	92.0	2.66
04/17/2018	KONECNY, BETTE J LUTES-	ALLIANCEBERNSTEIN GL THEMATIC GROWT	0.00	0.36	0.00	0.36	92.0	0.33
04/17/2018	KONECNY, BETTE J LUTES-	ALLIANCEBERNSTEIN SMALL/MID CAP VAL	0.00	0.50	0.00	0.50	92.0	0.46
04/20/2018	PRACHT, MARK	ALLIANZ NFJ DIVIDEND VALUE FUND CLA	0.00	7.45	0.00	7.45	92.0	6.85
04/20/2018	PRACHT, MARK	ALLIANZ NFJ LARGE CAP VALUE A	0.00	2.57	0.00	2.57	92.0	2.36
04/19/2018	PRACHT, MARK	AM FUNDS AMERICAN BALANCED A	0.00	4.81	0.00	4.81	92.0	4.43
04/19/2018	RUBENTHALER, RANDALL	AM FUNDS CAPITAL INCOME BUILDER A	0.00	4.61	0.00	4.61	92.0	4.24
04/19/2018	KONECNY, MARK	AM FUNDS CAPITAL INCOME BUILDER A	0.00	5.81	0.00	5.81	92.0	5.35
04/19/2018	ROTHS, BARBARA	AM FUNDS CAPITAL INCOME BUILDER A	0.00	1.83	0.00	1.83	92.0	1.68
04/19/2018	HOUSTON, SAMUEL	AM FUNDS CAPITAL INCOME BUILDER A	0.00	0.75	0.00	0.75	92.0	0.69
04/19/2018	KONECNY, MARK	AM FUNDS CAPITAL WORLD GRTH & INC A	0.00	4.23	0.00	4.23	92.0	3.89
04/19/2018	KONECNY, MARK	AM FUNDS FUNDAMENTAL INVESTORS A	0.00	2.46	0.00	2.46	92.0	2.26
04/19/2018	KONECNY, MARK	AM FUNDS GROWTH FUND OF AMERICA A	0.00	4.10	0.00	4.10	92.0	3.77
04/19/2018	PRACHT, MARK	AM FUNDS GROWTH FUND OF AMERICA A	0.00	10.10	0.00	10.10	92.0	9.29
04/19/2018	RUBENTHALER, RANDALL	AM FUNDS ICA A	0.00	4.19	0.00	4.19	92.0	3.85
04/19/2018	KONECNY, MARK	AM FUNDS ICA A	0.00	6.91	0.00	6.91	92.0	6.36
04/19/2018	ROTHS, GLEN	AM FUNDS ICA A	0.00	0.91	0.00	0.91	92.0	0.84
04/19/2018	ROTHS, BARBARA	AM FUNDS ICA A	0.00	0.68	0.00	0.68	92.0	0.63
04/19/2018	PRACHT, MARK	AM FUNDS NEW PERSPECTIVE A	0.00	8.70	0.00	8.70	92.0	8.00
04/19/2018	RUBENTHALER, RANDALL	AM FUNDS SMALLCAP WORLD A	0.00	5.81	0.00	5.81	92.0	5.35
04/19/2018	PRACHT, MARK	AM FUNDS WASHINGTON MUTUAL INVESTOR	0.00	6.52	0.00	6.52	92.0	6.00
/ /	LAGPACAN, RAYMUND	FIDELITY ADV EQUITY GROWTH CL M	0.00	9.19	0.00	9.19	92.0	8.45
/ /	LAGPACAN, RAYMUND	FIDELITY ADV EQUITY GROWTH CL M	0.00	6.17	0.00	6.17	92.0	5.68
/ /	RIEMANN TRUST, ARVELLA	FIDELITY ADV EQUITY GROWTH CL M	0.00	29.40	0.00	29.40	92.0	27.05

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
/ /	HAYES, BEN	FIDELITY ADV EQUITY GROWTH CL M	0.00	33.90	0.00	33.90	92.0	31.19
/ /	HEARD, DAVID	FIDELITY ADV EQUITY GROWTH CL M	0.00	1.08	0.00	1.08	92.0	0.99
/ /	LOTT TRUST, EDITH	FIDELITY ADV EQUITY GROWTH CL M	0.00	24.99	0.00	24.99	92.0	22.99
/ /	RAYMER, CHRISTOPHER	FIDELITY ADV HEALTH CARE T	0.00	1.58	0.00	1.58	92.0	1.45
/ /	CHRISTIAN TOD, ROBERT	FIDELITY ADV HEALTH CARE T	0.00	10.59	0.00	10.59	92.0	9.74
/ /	EVERETT, TRAVIS	FIDELITY ADV NEW INSIGHTS-CL A	0.00	2.04	0.00	2.04	92.0	1.88
/ /	LAGPACAN, RAYMUND	FIDELITY ADV OVERSEAS	0.00	3.02	0.00	3.02	92.0	2.78
/ /	LAGPACAN, RAYMUND	FIDELITY ADV OVERSEAS	0.00	1.88	0.00	1.88	92.0	1.73
/ /	LOTT TRUST, EDITH	FIDELITY ADV OVERSEAS	0.00	2.69	0.00	2.69	92.0	2.47
/ /	EVERETT, TRAVIS	FIDELITY ADV REAL ESTATE A	0.00	2.12	0.00	2.12	92.0	1.95
/ /	EVERETT, TRAVIS	FIDELITY ADV STOCK SELECTOR ALLCAP	0.00	2.01	0.00	2.01	92.0	1.85
/ /	CHRISTIAN TOD, ROBERT	FIDELITY ADV STRATEGIC INCOME	0.00	3.70	0.00	3.70	92.0	3.40
/ /	KENNEDY, ROBERT	FIDELITY ADV VALUE STRATEGIES A	0.00	8.36	0.00	8.36	92.0	7.69
04/20/2018	PRACHT, MARK	FIDELITY ADV VALUE STRATEGIES A	0.00	14.00	0.00	14.00	92.0	12.88
/ /	RIEMANN TRUST, ARVELLA	FIDELITY ADVISOR VALUE	0.00	9.26	0.00	9.26	92.0	8.52
/ /	RIEMANN TRUST, ARVELLA	FIDELITY BALANCED T	0.00	9.62	0.00	9.62	92.0	8.85
/ /	CROSS TRUST, ALLEN & CHARLA	FIDELITY BALANCED T	0.00	10.39	0.00	10.39	92.0	9.56
/ /	RIEMANN TRUST, ARVELLA	FIDELITY DIV GROWTH T	0.00	14.33	0.00	14.33	92.0	13.18
/ /	CHRISTIAN TOD, ROBERT	FIDELITY DIV GROWTH T	0.00	10.20	0.00	10.20	92.0	9.38
/ /	EVERETT, TRAVIS	FIDELITY DIVERSIFIED INTL A	0.00	0.57	0.00	0.57	92.0	0.52
/ /	EVERETT, TRAVIS	FIDELITY DIVERSIFIED STOCK A	0.00	1.76	0.00	1.76	92.0	1.62
/ /	EVERETT, TRAVIS	FIDELITY DIVIDEND GROWTH A	0.00	2.25	0.00	2.25	92.0	2.07
/ /	EVERETT, TRAVIS	FIDELITY DIVIDEND GROWTH A	0.00	4.31	0.00	4.31	92.0	3.97
/ /	KENNEDY, ROBERT	FIDELITY EMERGING MARKET A	0.00	0.68	0.00	0.68	92.0	0.63
/ /	EVERETT, TRAVIS	FIDELITY EMERGING MARKETS A	0.00	0.45	0.00	0.45	92.0	0.41
/ /	EVERETT, TRAVIS	FIDELITY EMERGING MARKETS A	0.00	3.79	0.00	3.79	92.0	3.49
/ /	RANCILIO, KENNETH	FIDELITY EQUITY GROWTH A	0.00	0.91	0.00	0.91	92.0	0.84
/ /	LAGPACAN, RAYMUND	FIDELITY EQUITY INCOME	0.00	8.22	0.00	8.22	92.0	7.56
/ /	LAGPACAN, RAYMUND	FIDELITY EQUITY INCOME	0.00	8.26	0.00	8.26	92.0	7.60
/ /	RIEMANN TRUST, ARVELLA	FIDELITY EQUITY INCOME	0.00	31.35	0.00	31.35	92.0	28.84
/ /	LOTT TRUST, EDITH	FIDELITY EQUITY INCOME	0.00	36.18	0.00	36.18	92.0	33.29
/ /	HAYES, MARTHA	FIDELITY EQUITY INCOME A	0.00	0.52	0.00	0.52	92.0	0.48
/ /	HAYES, BEN	FIDELITY EQUITY INCOME A	0.00	0.54	0.00	0.54	92.0	0.50

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
/ /	EVERETT, TRAVIS	FIDELITY FINANCIAL SERVICES A	0.00	0.75	0.00	0.75	92.0	0.69
/ /	EVERETT, TRAVIS	FIDELITY FINANCIAL SERVICES A	0.00	3.47	0.00	3.47	92.0	3.19
/ /	EVERETT, TRAVIS	FIDELITY GOV'T MMKT DAILY MONEY C	0.00	3.02	0.00	3.02	92.0	2.78
/ /	LOTT TRUST, EDITH	FIDELITY GOV'T MMKT DAILY MONEY C	0.00	0.77	0.00	0.77	92.0	0.71
/ /	EVERETT, TRAVIS	FIDELITY GOV'T MMKT DAILY MONEY C	0.00	3.12	0.00	3.12	92.0	2.87
/ /	CHRISTIAN TOD, ROBERT	FIDELITY GOV'T MMKT DAILY MONEY C	0.00	2.51	0.00	2.51	92.0	2.31
/ /	KENNEDY, ROBERT	FIDELITY GROWTH & INCOME A	0.00	3.78	0.00	3.78	92.0	3.48
/ /	EVERETT, TRAVIS	FIDELITY GROWTH & INCOME A	0.00	1.67	0.00	1.67	92.0	1.54
/ /	EVERETT, TRAVIS	FIDELITY HIGH INCOME A	0.00	0.52	0.00	0.52	92.0	0.48
/ /	KENNEDY, ROBERT	FIDELITY HIGH INCOME ADVANTAGE A	0.00	1.00	0.00	1.00	92.0	0.92
/ /	EVERETT, TRAVIS	FIDELITY HIGH INCOME ADVANTAGE A	0.00	1.88	0.00	1.88	92.0	1.73
/ /	RIEMANN TRUST, ARVELLA	FIDELITY HIGH INCOME T	0.00	3.57	0.00	3.57	92.0	3.28
/ /	LOTT TRUST, EDITH	FIDELITY HIGH INCOME T	0.00	3.04	0.00	3.04	92.0	2.80
/ /	RIEMANN TRUST, ARVELLA	FIDELITY MIDCAP T	0.00	5.24	0.00	5.24	92.0	4.82
/ /	RAYMER, CHRISTOPHER	FIDELITY MIDCAP T	0.00	1.31	0.00	1.31	92.0	1.21
/ /	EVERETT, TRAVIS	FIDELITY TECHNOLOGY A	0.00	0.65	0.00	0.65	92.0	0.60
/ /	HAYES, BEN	FIDELITY TECHNOLOGY T	0.00	1.77	0.00	1.77	92.0	1.63
/ /	CHRISTIAN TOD, ROBERT	FIDELITY TECHNOLOGY T	0.00	6.61	0.00	6.61	92.0	6.08
04/30/2018	MILLER, WARREN	FRANKLIN BALANCE SHEET INVST A	0.00	14.84	0.00	14.84	92.0	13.65
04/30/2018	LAWRENCE POLICE	FRANKLIN BALANCED A	0.00	4.02	0.00	4.02	92.0	3.70
04/19/2018	KONECNY, BETTE J LUTES-	FRANKLIN BIOTECHNOLOGY DISCOVERY A	0.00	0.11	0.00	0.11	92.0	0.10
04/30/2018	BELL, BRAYDEN	FRANKLIN BIOTECHNOLOGY DISCOVERY A	0.00	0.96	0.00	0.96	92.0	0.88
04/30/2018	WYSSMAN, JOHN	FRANKLIN COREFOLIO 529 PORT A	0.00	2.18	0.00	2.18	92.0	2.01
04/30/2018	BRIMER JR, ALBERT	FRANKLIN DYNATECH A	0.00	13.60	0.00	13.60	92.0	12.51
04/30/2018	ATKINSON, MARSHA	FRANKLIN DYNATECH A	0.00	2.46	0.00	2.46	92.0	2.26
04/30/2018	WEBB, STAN	FRANKLIN DYNATECH A	0.00	2.63	0.00	2.63	92.0	2.42
04/30/2018	HENDERSON, SUSAN	FRANKLIN DYNATECH A	0.00	11.01	0.00	11.01	92.0	10.13
04/30/2018	RHEA, JONNIE	FRANKLIN DYNATECH A	0.00	31.78	0.00	31.78	92.0	29.24
04/30/2018	ATKINSON, MARSHA	FRANKLIN DYNATECH A	0.00	1.41	0.00	1.41	92.0	1.30
04/30/2018	BELL, BRAYDEN	FRANKLIN GROWTH A	0.00	19.09	0.00	19.09	92.0	17.56
04/30/2018	MILLER, WARREN	FRANKLIN GROWTH A	0.00	30.75	0.00	30.75	92.0	28.29
04/30/2018	ATKINSON, MARSHA	FRANKLIN GROWTH A	0.00	8.77	0.00	8.77	92.0	8.07
04/30/2018	VALANOS, ELENI	FRANKLIN GROWTH A	0.00	1.19	0.00	1.19	92.0	1.09

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
04/30/2018	ATKINSON, MARSHA	FRANKLIN GROWTH A	0.00	9.68	0.00	9.68	92.0	8.91
04/30/2018	WEBB, STAN	FRANKLIN GROWTH A	0.00	13.00	0.00	13.00	92.0	11.96
04/30/2018	HENDERSON, SUSAN	FRANKLIN GROWTH A	0.00	10.29	0.00	10.29	92.0	9.47
04/30/2018	ATKINSON, MARSHA	FRANKLIN GROWTH OPP A	0.00	3.08	0.00	3.08	92.0	2.83
04/30/2018	PETERSON, VICKIE	FRANKLIN HIGH INCOME A	0.00	0.78	0.00	0.78	92.0	0.72
04/30/2018	RHEA, JONNIE	FRANKLIN HIGH INCOME A	0.00	2.27	0.00	2.27	92.0	2.09
04/30/2018	ATKINSON, MARSHA	FRANKLIN HIGH INCOME A	0.00	1.23	0.00	1.23	92.0	1.13
04/30/2018	HENDERSON, SUSAN	FRANKLIN HIGH INCOME A	0.00	4.09	0.00	4.09	92.0	3.76
04/19/2018	RUBENTHALER, RANDALL	FRANKLIN INCOME A	0.00	5.32	0.00	5.32	92.0	4.89
04/30/2018	RHEA, JONNIE	FRANKLIN INCOME A	0.00	20.52	0.00	20.52	92.0	18.88
04/30/2018	SMITH, PHILLIP	FRANKLIN INCOME A	0.00	3.99	0.00	3.99	92.0	3.67
04/30/2018	CROSS, MAX	FRANKLIN INCOME A	0.00	49.22	0.00	49.22	92.0	45.28
04/30/2018	LOZANO, RODOLFO	FRANKLIN INCOME A	0.00	4.04	0.00	4.04	92.0	3.72
04/30/2018	ATKINSON, MARSHA	FRANKLIN INCOME A	0.00	3.97	0.00	3.97	92.0	3.65
04/30/2018	HENDERSON, SUSAN	FRANKLIN INCOME A	0.00	4.27	0.00	4.27	92.0	3.93
04/30/2018	LEIGHTON, CAROL	FRANKLIN INCOME A	0.00	22.22	0.00	22.22	92.0	20.44
04/30/2018	PETERSEN, RAYMOND	FRANKLIN INCOME A	0.00	1.41	0.00	1.41	92.0	1.30
04/30/2018	DUMBAULD, PATRICIA	FRANKLIN INCOME A	0.00	0.87	0.00	0.87	92.0	0.80
04/30/2018	MILLER, WARREN	FRANKLIN MUTUAL FINANCIAL SERVICES	0.00	8.44	0.00	8.44	92.0	7.76
04/30/2018	ATKINSON, MARSHA	FRANKLIN MUTUAL FINANCIAL SERVICES	0.00	2.52	0.00	2.52	92.0	2.32
04/30/2018	BELL, BRAYDEN	FRANKLIN MUTUAL GLOBAL DISCOVERY A	0.00	5.47	0.00	5.47	92.0	5.03
04/30/2018	WEBB, STAN	FRANKLIN MUTUAL GLOBAL DISCOVERY A	0.00	3.24	0.00	3.24	92.0	2.98
04/19/2018	KONECNY, BETTE J LUTES-	FRANKLIN MUTUAL SHARES A	0.00	0.69	0.00	0.69	92.0	0.63
04/30/2018	PETERSON, VICKIE	FRANKLIN MUTUAL SHARES A	0.00	6.29	0.00	6.29	92.0	5.79
04/30/2018	HIEGER, STEVEN	FRANKLIN MUTUAL SHARES A	0.00	7.07	0.00	7.07	92.0	6.50
04/30/2018	BRIMER JR, ALBERT	FRANKLIN MUTUAL SHARES A	0.00	8.05	0.00	8.05	92.0	7.41
04/30/2018	ATKINSON, MARSHA	FRANKLIN MUTUAL SHARES A	0.00	10.97	0.00	10.97	92.0	10.09
04/30/2018	VALANOS, ELENI	FRANKLIN MUTUAL SHARES A	0.00	3.73	0.00	3.73	92.0	3.43
04/30/2018	RHEA, JONNIE	FRANKLIN MUTUAL SHARES A	0.00	7.08	0.00	7.08	92.0	6.51
04/30/2018	LOZANO, RODOLFO	FRANKLIN MUTUAL SHARES A	0.00	6.45	0.00	6.45	92.0	5.93
04/30/2018	WEBB, STAN	FRANKLIN MUTUAL SHARES A	0.00	4.87	0.00	4.87	92.0	4.48
04/30/2018	ATKINSON, MARSHA	FRANKLIN MUTUAL SHARES A	0.00	5.91	0.00	5.91	92.0	5.44
04/30/2018	LEIGHTON, CAROL	FRANKLIN MUTUAL SHARES A	0.00	53.53	0.00	53.53	92.0	49.25

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
04/30/2018	WARRELL, MARK	FRANKLIN MUTUAL SHARES A	0.00	4.94	0.00	4.94	92.0	4.54
04/30/2018	PETERSEN, RAYMOND	FRANKLIN MUTUAL SHARES A	0.00	2.22	0.00	2.22	92.0	2.04
04/30/2018	RAYMER, RICHARD	FRANKLIN MUTUAL SHARES A	0.00	11.62	0.00	11.62	92.0	10.69
04/30/2018	MILLER, WARREN	FRANKLIN MUTUAL SHARES A	0.00	33.38	0.00	33.38	92.0	30.71
04/30/2018	PETERSEN, RAYMOND	FRANKLIN REAL RETURN A	0.00	1.50	0.00	1.50	92.0	1.38
04/30/2018	RHEA, JONNIE	FRANKLIN SMALL-MIDCAP GROWTH A	0.00	11.13	0.00	11.13	92.0	10.24
04/30/2018	MILLER, WARREN	FRANKLIN SMALL-MIDCAP GROWTH A	0.00	6.13	0.00	6.13	92.0	5.64
04/30/2018	BELL, BRAYDEN	FRANKLIN SMALL-MIDCAP GROWTH A	0.00	4.83	0.00	4.83	92.0	4.44
04/30/2018	HIEGER, STEVEN	FRANKLIN SMALL-MIDCAP GROWTH A	0.00	2.49	0.00	2.49	92.0	2.29
04/30/2018	VALANOS, ELENI	FRANKLIN SMALL-MIDCAP GROWTH A	0.00	1.81	0.00	1.81	92.0	1.67
04/30/2018	PETERSON, VICKIE	FRANKLIN US GOVT SEC FUND A	0.00	0.96	0.00	0.96	92.0	0.88
04/30/2018	DUMBAULD, PATRICIA	FRANKLIN US GOVT SEC FUND A	0.00	0.83	0.00	0.83	92.0	0.76
04/19/2018	HATJE, ROBERT	FRANKLIN UTILITIES A	0.00	4.34	0.00	4.34	92.0	3.99
04/30/2018	LAWRENCE POLICE	FRANKLIN UTILITIES A	0.00	45.76	0.00	45.76	92.0	42.10
04/30/2018	PACHANKIS, JOHANNE	FT FOUNDING FUNDS ALLOC A	0.00	4.37	0.00	4.37	92.0	4.02
04/30/2018	THOMAS, DAVID	FT FOUNDING FUNDS ALLOC A	0.00	2.05	0.00	2.05	92.0	1.89
04/30/2018	THOMAS, DAVID	FT FOUNDING FUNDS ALLOC A	0.00	10.15	0.00	10.15	92.0	9.34
04/30/2018	MILLER, WARREN	FT GROWTH 529 A	0.00	0.93	0.00	0.93	92.0	0.86
04/30/2018	MILLER, WARREN	FT GROWTH 529 A	0.00	0.85	0.00	0.85	92.0	0.78
04/30/2018	MILLER, WARREN	FT GROWTH 529 A	0.00	0.77	0.00	0.77	92.0	0.71
04/30/2018	MILLER, WARREN	FT GROWTH 529 A	0.00	0.61	0.00	0.61	92.0	0.56
04/30/2018	MILLER, WARREN	FT GROWTH 529 A	0.00	0.61	0.00	0.61	92.0	0.56
04/30/2018	MILLER, WARREN	FT GROWTH 529 A	0.00	0.53	0.00	0.53	92.0	0.49
04/30/2018	MILLER, WARREN	FT GROWTH 529 A	0.00	0.37	0.00	0.37	92.0	0.34
04/30/2018	MILLER, WARREN	FT MUTUAL BEACON FUND A	0.00	6.89	0.00	6.89	92.0	6.34
04/30/2018	BELL, BRAYDEN	FT MUTUAL EUROPEAN FUND A	0.00	1.70	0.00	1.70	92.0	1.56
/ /	RANCILIO, KENNETH	GUGGENHEIM DOW 2X STRATEGY A	0.00	5.59	0.00	5.59	92.0	5.14
/ /	FAIRLEY, MIKE	GUGGENHEIM TOTAL RETURN BOND - A	0.00	3.97	0.00	3.97	92.0	3.65
/ /	WALMANN, JEFFREY	GUGGENHEIM US LONG SHORT MOMENTUM A	0.00	0.54	0.00	0.54	92.0	0.50
04/18/2018	KONECNY, MARK	INVESCO BALANCED RISK ALLOCATION A	0.00	25.01	0.00	25.01	92.0	23.01
04/18/2018	CROSS, DIANE	INVESCO BALANCED RISK ALLOCATION A	0.00	10.00	0.00	10.00	92.0	9.20
04/18/2018	HUCKINS, VERNON	INVESCO BALANCED RISK ALLOCATION A	0.00	9.98	0.00	9.98	92.0	9.18
04/18/2018	HOUSTON, CAMMY	INVESCO BALANCED RISK ALLOCATION A	0.00	13.00	0.00	13.00	92.0	11.96

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
04/18/2018	ROTHS, GLEN	INVESCO BALANCED RISK ALLOCATION A	0.00	3.99	0.00	3.99	92.0	3.67
04/18/2018	PRACHT, MARK	INVESCO BALANCED RISK ALLOCATION A	0.00	7.90	0.00	7.90	92.0	7.27
04/18/2018	KONECNY, MARK	INVESCO CHARTER FUND A	0.00	39.40	0.00	39.40	92.0	36.25
04/18/2018	CROSS, DIANE	INVESCO CHARTER FUND A	0.00	18.98	0.00	18.98	92.0	17.46
04/18/2018	HOUSTON, CAMMY	INVESCO CHARTER FUND A	0.00	26.16	0.00	26.16	92.0	24.07
04/18/2018	ROTHS, GLEN	INVESCO CHARTER FUND A	0.00	3.49	0.00	3.49	92.0	3.21
04/18/2018	GREENING, CHRISTOPHER	INVESCO CHARTER FUND A	0.00	6.95	0.00	6.95	92.0	6.39
04/18/2018	HOUSTON, SAMUEL	INVESCO CHARTER FUND A	0.00	3.58	0.00	3.58	92.0	3.29
04/18/2018	CLARK, TERENCE	INVESCO CHARTER FUND A	0.00	8.50	0.00	8.50	92.0	7.82
04/18/2018	GREENING, PATRICIA	INVESCO DEVELOPING MARKETS A	0.00	1.51	0.00	1.51	92.0	1.39
04/18/2018	PRACHT, MARK	INVESCO HIGH YIELD FUND A	0.00	7.68	0.00	7.68	92.0	7.07
04/16/2018	MCADAM, DANIEL	JP MORGAN INVESTOR CONSERVATIVE GRO	0.00	25.38	0.00	25.38	92.0	23.35
04/10/2018	RUBENTHALER, RANDALL	KANSAS MUNICIPAL FUND CLASS A	0.00	11.38	0.00	11.38	92.0	10.47
04/23/2018	KONECNY, BETTE J LUTES-	LORD ABBETT MID CAP STOCK A	0.00	2.40	0.00	2.40	92.0	2.21
04/17/2018	MCADAM, DANIEL	MFS GOVERNMENT SECURITIES A	0.00	0.47	0.00	0.47	92.0	0.43
04/20/2018	PRACHT, MARK	PIMCO TOTAL RETURN A	0.00	6.51	0.00	6.51	92.0	5.99
04/11/2018	MCADAM, DANIEL	PRUDENTIAL SHORT- TERM CORPORATE BO	0.00	1.03	0.00	1.03	92.0	0.95
04/11/2018	MCADAM, DANIEL	PRUDENTIAL TOTAL RETURN BOND CL A	0.00	1.26	0.00	1.26	92.0	1.16
04/10/2018	PRACHT, MARK	RMB MENDON FINANCIAL LNG/SHRT FUND	0.00	15.94	0.00	15.94	92.0	14.66
/ /	FRANZ, PJ	RYDEX ALPHA OPPORTUNITY A	0.00	0.50	0.00	0.50	92.0	0.46
/ /	THOMAS, MARY	RYDEX GUGG COMMODITIES STRATEGY A	0.00	0.23	0.00	0.23	92.0	0.21
/ /	LAWRENCE POLICE	RYDEX GUGG INVESTMENT GRADE BOND A	0.00	5.46	0.00	5.46	92.0	5.02
/ /	RANCILIO, KENNETH	RYDEX GUGG MANAGED FUTURES STRATEGY	0.00	1.27	0.00	1.27	92.0	1.17
/ /	THOMAS, MARY	RYDEX GUGG MANAGED FUTURES STRATEGY	0.00	0.12	0.00	0.12	92.0	0.11
/ /	RANCILIO, KENNETH	RYDEX GUGG S&P 500 PURE GROWTH A	0.00	3.18	0.00	3.18	92.0	2.93
04/30/2018	LAWRENCE POLICE	RYDEX GUGG STYLEPLUS LARGE CORE A	0.00	9.35	0.00	9.35	92.0	8.60
/ /	ROGERS, D	RYDEX GUGG U.S. LONG SHORT MOMENTUM	0.00	23.67	0.00	23.67	92.0	21.78
/ /	WALMANN, JEFFREY	RYDEX MULTI HEDGE STRATEGIES A	0.00	0.42	0.00	0.42	92.0	0.39
04/30/2018	BRIMER JR, ALBERT	TEMPLETON DEVELOPING MKTS A	0.00	2.14	0.00	2.14	92.0	1.97
04/30/2018	BAKER, CHARLES	TEMPLETON DEVELOPING MKTS A	0.00	0.07	0.00	0.07	92.0	0.06
04/30/2018	MILLER, WARREN	TEMPLETON DEVELOPING MKTS A	0.00	5.33	0.00	5.33	92.0	4.90
04/30/2018	BRIMER JR, ALBERT	TEMPLETON FOREIGN FUND A	0.00	11.49	0.00	11.49	92.0	10.57
04/30/2018	LEIGHTON, CAROL	TEMPLETON GLOBAL BOND A	0.00	4.93	0.00	4.93	92.0	4.54

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
04/30/2018	ATKINSON, MARSHA	TEMPLETON GLOBAL OPP A	0.00	2.08	0.00	2.08	92.0	1.91
04/19/2018	RUBENTHALER, RANDALL	TEMPLETON GROWTH A	0.00	6.48	0.00	6.48	92.0	5.96
04/30/2018	RAYMER, RICHARD	TEMPLETON GROWTH A	0.00	1.40	0.00	1.40	92.0	1.29
04/30/2018	BRIMER JR, ALBERT	TEMPLETON GROWTH A	0.00	9.66	0.00	9.66	92.0	8.89
04/30/2018	PETERSON, VICKIE	TEMPLETON GROWTH A	0.00	3.78	0.00	3.78	92.0	3.48
04/30/2018	HIEGER, STEVEN	TEMPLETON GROWTH A	0.00	3.91	0.00	3.91	92.0	3.60
04/30/2018	LAWRENCE POLICE	TEMPLETON GROWTH A	0.00	16.64	0.00	16.64	92.0	15.31
04/30/2018	VALANOS, ELENI	TEMPLETON GROWTH A	0.00	1.12	0.00	1.12	92.0	1.03
04/30/2018	BAKER, KRISTI	TEMPLETON GROWTH A	0.00	0.25	0.00	0.25	92.0	0.23
04/30/2018	ELMORE, DAVID	TEMPLETON GROWTH A	0.00	0.67	0.00	0.67	92.0	0.62
04/30/2018	LOZANO, RODOLFO	TEMPLETON GROWTH A	0.00	6.09	0.00	6.09	92.0	5.60
04/30/2018	WEBB, STAN	TEMPLETON GROWTH A	0.00	3.00	0.00	3.00	92.0	2.76
04/30/2018	LEIGHTON, CAROL	TEMPLETON GROWTH A	0.00	45.20	0.00	45.20	92.0	41.58
04/30/2018	WARRELL, MARK	TEMPLETON GROWTH A	0.00	4.70	0.00	4.70	92.0	4.32
04/30/2018	MILLER, WARREN	TEMPLETON GROWTH A	0.00	12.70	0.00	12.70	92.0	11.68
04/30/2018	SMITH, PHILLIP	TEMPLETON GROWTH A	0.00	6.58	0.00	6.58	92.0	6.05
04/30/2018	VALANOS, ELENI	TEMPLETON GROWTH A	0.00	0.84	0.00	0.84	92.0	0.77
04/30/2018	BELL, BRAYDEN	TEMPLETON WORLD A	0.00	0.75	0.00	0.75	92.0	0.69
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *			\$0.00	\$1,501.26	\$0.00	\$1,501.26		\$1,381.12
<u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u>								
04/30/2018	SCHMIDT, ALAN	ADV CENTURY	37,068.52	7.72	0.00	7.72	92.0	7.10
04/30/2018	SCHMIDT, ALAN	ADV CENTURY	973.20	0.20	0.00	0.20	92.0	0.18
04/30/2018	SCHMIDT, SYLVIA	ADV CENTURY	43,121.17	8.98	0.00	8.98	92.0	8.26
04/30/2018	SCHMIDT, SYLVIA	ADV CENTURY	965.92	0.20	0.00	0.20	92.0	0.18
04/30/2018	SCHMITT, SUSAN	ADV CENTURY	29,143.47	6.07	0.00	6.07	92.0	5.58
05/02/2018	SCHMIDT, SYLVIA	ADV CENTURY	973.23	12.00	0.00	12.00	92.0	11.04
05/02/2018	SCHMITT, SUSAN	ADV CENTURY	200.00	8.00	0.00	8.00	92.0	7.36
03/31/2018	KIDWELL, ROGER	INTEGRITY LIFE TRAILS	35,168.77	87.92	0.00	87.92	92.0	80.89
04/30/2018	SPRAGUE, KRISTY	JNL ELITE ACCESS	0.00	13.54	0.00	13.54	92.0	12.46
04/30/2018	BAZIL, RALPH	JNL ELITE ACCESS	0.00	23.42	0.00	23.42	92.0	21.55
04/30/2018	STOCKHAM, THOMAS	JNL PERSPECTIVE II 05/05	0.00	4.75	0.00	4.75	92.0	4.37
04/30/2018	KELLEY, JAMES	JNL PERSPECTIVE II 05/05	0.00	57.08	0.00	57.08	92.0	52.51
04/30/2018	CARPENTER JR, ROBERT	JNL PERSPECTIVE II 05/05	0.00	17.15	0.00	17.15	92.0	15.78

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<u>DIRECT TRANSACTIONS</u>								
PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS								
04/30/2018	HOFFMAN, FRANCIS	JNL PERSPECTIVE II 05/05	0.00	52.56	0.00	52.56	92.0	48.36
04/30/2018	EVERETT, TRAVIS	JNL PERSPECTIVE II 05/05	0.00	44.28	0.00	44.28	92.0	40.74
04/30/2018	BRIMER JR, ALBERT	JNL PERSPECTIVE II 05/05	0.00	31.53	0.00	31.53	92.0	29.01
04/30/2018	GREENING, CHRISTOPHER	JNL PERSPECTIVE II 05/05	0.00	21.93	0.00	21.93	92.0	20.18
04/30/2018	RHEA, JONNIE	JNL PERSPECTIVE II 05/05	0.00	33.51	0.00	33.51	92.0	30.83
04/30/2018	PRACHT, MARK	JNL PERSPECTIVE II 05/05	0.00	48.73	0.00	48.73	92.0	44.83
04/30/2018	ENGEL, CALVIN	JNL PERSPECTIVE II 05/05	0.00	69.23	0.00	69.23	92.0	63.69
04/30/2018	HESSE, RICHARD	JNL PERSPECTIVE II 05/05	0.00	18.32	0.00	18.32	92.0	16.85
04/30/2018	BROWN, MARY	JNL PERSPECTIVE L	0.00	9.82	0.00	9.82	92.0	9.03
04/30/2018	CRANE, BEVERLY	JNL PERSPECTIVE L	0.00	163.56	0.00	163.56	92.0	150.48
04/30/2018	DANDURAND, BEVERLY	JNL PERSPECTIVE L	0.00	175.51	0.00	175.51	92.0	161.47
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *			\$147,614.28	\$916.01	\$0.00	\$916.01		\$842.73
*** DIRECT TRANSACTIONS TOTAL ***			\$1,715,164.54	\$3,464.95	\$0.00	\$3,464.95		\$3,187.69

ADJUSTMENTS

05/15/2018	*AI INSIGHT: CURRENT MONTH	0.00						-7.00
05/15/2018	*ALBRIDGE: LIGHT USER	0.00						-76.00
05/15/2018	*E & O INSURANCE: CURRENT MONTH INS	0.00						-300.00
05/15/2018	*GLOBAL RELAY: FACEBOOK	0.00						-5.00
05/15/2018	*GLOBAL RELAY: WEBSITE	0.00						-15.00
05/15/2018	*GLOBAL RELAY: YOUTUBE	0.00						-25.00
05/15/2018	*MARKETING PRO: PRO USER	0.00						-45.00
05/15/2018	*PERSHING: ETF PROSPECTUS MAILING	0.00						-1.55
05/15/2018	*PERSHING: BOOKS & RECORDS	0.00						-2.01
05/15/2018	*TECHNOLOGY: CURRENT MONTH BASIC	0.00						-180.00
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00	\$0.00	\$0.00		\$-656.56

NOTES: * - Indicates adjustment is not included in 1099 Earnings

** - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount & Gross Commission displayed

BROKER COMMISSION TOTALS

Broker Transactions	\$3,187.69
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-656.56
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$2,531.13
Year-to-date Gross	\$35,635.63
Year-to-date Earnings	\$32,743.24