Page No.

Concorde 🙆

COMMISSION STATEMENT July 15, 2018

DOUGLAS, S123 SNIDER

615 Park Ave

Mukilteo, WA 98275-

BROKER #: S123

BRANCH: DOUGLAS SNIDER

| DATE | CLIENT | INVESTMENT | INVESTMENT AMOUNT | GROSS COMMISSION | CLEARING CHARGE | NET COMMISSION | RATE | BROKER COMMISSION |
|------------|----------------------|-------------------------------------------|----------------------|---------------------|--------------------|-------------------|------|----------------------|
| | | CLEARING TRAN | SACTIONS | | | | | |
| PRODUCT CA | TEGORY: MUTUAL FUNDS | | | | | | | |
| 07/06/2018 | MCCONNELL, PAUL | AM FUNDS INCOME FUND OF AMERICA A | -250.00 | 22.00 | 22.00 | 0.00 | 80.0 | 0.00 |
| | | * MUTUAL FUNDS SUBTOTAL * | \$-250.00 | \$22.00 | \$22.00 | \$0.00 | | \$0.00 |
| | | *** CLEARING TRANSACTIONS TOTAL *** | \$-250.00 | \$22.00 | \$22.00 | \$0.00 | | \$0.00 |
| | | DIRECT TRANS | ACTIONS | | | | | |
| PRODUCT CA | TEGORY: MUTUAL FUND | 12B1 TRAILS | | | | | | |
| 06/15/2018 | SARVIS, GAIL | AM FUNDS INCOME FUND OF AMERICA A | 0.00 | 3.02 | 0.00 | 3.02 | 80.0 | 2.42 |
| 06/15/2018 | MCCONNELL, PAUL | AM FUNDS INCOME FUND OF AMERICA A | 0.00 | 15.97 | 0.00 | 15.97 | 80.0 | 12.78 |
| 06/08/2018 | SKALLEY, MICHAEL | CATALYST DYNAMIC ALPHA FUND CLASS A | 0.00 | 4.17 | 0.00 | 4.17 | 80.0 | 3.34 |
| 06/18/2018 | CARLSON, JANET | MFS CONSERVATIVE ALLOCATION A | 0.00 | 1.86 | 0.00 | 1.86 | 80.0 | 1.49 |
| 06/18/2018 | SOLIDAY, ROBIN | MFS CONSERVATIVE ALLOCATION A | 0.00 | 3.97 | 0.00 | 3.97 | 80.0 | 3.18 |
| 06/18/2018 | MCCONNELL, PATRICIA | PRINCIPAL FUNDS SAM BALANCED PORT C | 0.00 | 9.49 | 0.00 | 9.49 | 80.0 | 7.59 |
| 06/18/2018 | MCCONNELL, PAUL | PRINCIPAL FUNDS SAM BALANCED PORT C | 0.00 | 25.79 | 0.00 | 25.79 | 80.0 | 20.63 |
| | | * MUTUAL FUND 12B1 TRAILS SUBTOTAL * | \$0.00 | \$64.27 | \$0.00 | \$64.27 | | \$51.43 |
| PRODUCT CA | TEGORY: VARIABLE ANN | UITY 12B1 TRAILS | | | | | | |
| 06/29/2018 | ROSE TRUST, HEATHER | GENWORTH TRAILS | 187,828.75 | 156.52 | 0.00 | 156.52 | 80.0 | 125.22 |
| 06/29/2018 | MANLY, NORMAN | GENWORTH TRAILS | 202,016.05 | 84.17 | 0.00 | 84.17 | 80.0 | 67.34 |
| 06/29/2018 | BELLAMY, GARLAND | GENWORTH TRAILS | 79,488.71 | 33.12 | 0.00 | 33.12 | 80.0 | 26.50 |
| 06/29/2018 | HART, JOHN | HARTFORD THE DIRECTOR M PLUS | 0.00 | 92.49 | 0.00 | 92.49 | 80.0 | 73.99 |
| | | * VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL * | \$469,333.51 | \$366.30 | \$0.00 | \$366.30 | | \$293.05 |
| | | *** DIRECT TRANSACTIONS TOTAL *** | \$469,333.51 | \$430.57 | \$0.00 | \$430.57 | | \$344.48 |

^{** -} Indicates adjustment is not included in Totals or Commissions

[^]Date - Split Trade - full Investment Amount & Gross Commission displayed

| DATE | CLIENT | INVESTMENT | INVESTMENT AMOUNT | GROSS COMMISSION | CLEARING CHARGE | NET COMMISSION | RATE | BROKER COMMISSION |
|------------|--------|------------------------------------------|----------------------|---------------------|--------------------|-------------------|--------|----------------------|
| | | | | | | | | |
| | | ADJUSTME | NTS | | | | | |
| 07/15/2018 | | *ALBRIDGE: LIGHT USER | 0.00 | | | | | -76.00 |
| 07/15/2018 | | *DOCUSIGN: CURRENT MONTH | 0.00 | | | | | -18.00 |
| 07/15/2018 | | *E & O INSURANCE: CURRENT MONTH INS | 0.00 | | | | | -300.00 |
| 07/15/2018 | | *LASER APP: CURRENT MONTH | 0.00 | | | | | -18.00 |
| 07/15/2018 | | *PERSHING: BOOKS & RECORDS | 0.00 | | | | | -2.01 |
| 07/15/2018 | | *TECHNOLOGY: CURRENT MONTH BASIC | 0.00 | | | | | -180.00 |
| | | *** ADJUSTMENTS TOTAL *** | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 1 | \$-594.01 |
| | | | | | | BROKER COMM | TSSTON | I TOTALS |
| | | | | | | er Transaction | | \$344.48 |
| | | | | | | t Transaction | | \$0.00 |
| | | | | | _ | de Transaction | | \$0.00 |
| | | | | | OVCILIO | Adjustment | | \$-594.01 |
| | | | | | | Payroll Dra | | \$0.00 |
| | | | | | | Base Salar | Y | \$0.00 |
| | | | | | Prior | Period Balanc | e | \$0.00 |
| | | | | | F | INRA Assessmen | t | \$0.00 |
| | | | | | \$ | SIPC Assessmen | t | \$0.00 |
| | | Please Retain for THERE WILL BE NO CF | | | | Balance Forwar | rd | \$-249.53 |
| | | | | | Yea | r-to-date Gros | ss | \$22,482.96 |
| | | | | | Year-t | o-date Earning | js | \$17,825.65 |