

COMMISSION STATEMENT

January 15, 2018

DENISE LAND-D341

BROKER #: D341

BRANCH: DMN

, TX

COMMISSION STATEMENT for DENISE LAND-D341

TRADE DATE	CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>									
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>									
12/13/2017 (None)	FRANKSUMM	MF BLACKROCK	B	0.00	74.16	0.00	74.16	60.0	44.50
12/28/2017 00084310415	EVANS, KRISTY	MF AMERICAN FUNDS 2025 TARGET	B	16.33	0.82	0.00	0.82	60.0	0.49
12/28/2017 00084310415	EVANS, KRISTY	MF AMERICAN FUNDS 2025 TARGET	B	16.33	0.82	0.00	0.82	60.0	0.49
12/28/2017 00084310433	WITTEN, DONALD	MF AMERICAN FUNDS 2025 TARGET	B	69.00	3.45	0.00	3.45	60.0	2.07
12/28/2017 00084310433	WITTEN, DONALD	MF AMERICAN FUNDS 2025 TARGET	B	69.00	3.45	0.00	3.45	60.0	2.07
12/28/2017 00084310473	BREWSTER, ROBERT	MF AMERICAN FUNDS 2025 TARGET	B	43.50	1.85	0.00	1.85	60.0	1.11
12/28/2017 00084310473	BREWSTER, ROBERT	MF AMERICAN FUNDS 2025 TARGET	B	43.50	1.85	0.00	1.85	60.0	1.11
12/28/2017 00084310478	OSTER, CAROL	MF AMERICAN FUNDS 2015 TARGET	B	21.00	1.05	0.00	1.05	60.0	0.63
12/28/2017 00084310478	OSTER, CAROL	MF AMERICAN FUNDS 2015 TARGET	B	21.00	1.05	0.00	1.05	60.0	0.63
12/28/2017 00084310522	LATIMER, KARLA	MF AMERICAN FUNDS 2045 TARGET	B	24.84	1.24	0.00	1.24	60.0	0.74
12/28/2017 00084310522	LATIMER, KARLA	MF AMERICAN FUNDS 2045 TARGET	B	24.84	1.24	0.00	1.24	60.0	0.74
12/28/2017 00084502680	HERRIMAN, JOSHUA	MF AMERICAN FUNDS 2045 TARGET	B	32.40	1.38	0.00	1.38	60.0	0.83
12/28/2017 00084502680	HERRIMAN, JOSHUA	MF AMERICAN FUNDS 2045 TARGET	B	32.40	1.38	0.00	1.38	60.0	0.83
12/28/2017 00086609195	RAINBOLT, IVAN	MF AMERICAN FUNDS 2020 TARGET	B	27.96	1.40	0.00	1.40	60.0	0.84
12/28/2017 00086609195	RAINBOLT, IVAN	MF AMERICAN FUNDS 2020 TARGET	B	27.96	1.40	0.00	1.40	60.0	0.84
12/28/2017 00086610084	YOUNG, LANCE	MF AMERICAN FUNDS 2015 TARGET	B	13.55	0.68	0.00	0.68	60.0	0.41
12/28/2017 00086610084	YOUNG, LANCE	MF AMERICAN FUNDS 2015 TARGET	B	13.55	0.68	0.00	0.68	60.0	0.41
12/28/2017 00087869964	GOODSON, RUSSELL	MF AMERICAN FUNDS 2040 TARGET	B	32.12	1.61	0.00	1.61	60.0	0.97
12/28/2017 00087869964	GOODSON, RUSSELL	MF AMERICAN FUNDS 2040 TARGET	B	32.12	1.61	0.00	1.61	60.0	0.97
12/28/2017 00087920714	LIVELY, ADAM	MF AMERICAN FUNDS 2055 TARGET	B	16.80	0.84	0.00	0.84	60.0	0.50
12/28/2017 00087920714	LIVELY, ADAM	MF AMERICAN FUNDS 2055 TARGET	B	16.80	0.84	0.00	0.84	60.0	0.50
12/28/2017 00088618353	WITTEN, SHERYL	MF AMERICAN FUNDS 2020 TARGET	B	29.25	1.24	0.00	1.24	60.0	0.74
12/28/2017 00088618353	WITTEN, SHERYL	MF AMERICAN FUNDS 2020 TARGET	B	29.25	1.24	0.00	1.24	60.0	0.74
12/28/2017 04000139083	TOWNSEND, TREVOR	MF AMERICAN FUNDS 2030 TARGET	B	25.83	1.29	0.00	1.29	60.0	0.77
12/28/2017 04000139083	TOWNSEND, TREVOR	MF AMERICAN FUNDS 2030 TARGET	B	25.83	1.29	0.00	1.29	60.0	0.77
* MUTUAL FUNDS SUBTOTAL *				\$705.16	\$107.86	\$0.00	\$107.86		\$64.70
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>									
12/19/2017 (None)	HENRY, JERRILYN	VA VOYA LIFE	B	0.00	19.66	0.00	19.66	60.0	11.80
* VARIABLE ANNUITIES SUBTOTAL *				\$0.00	\$19.66	\$0.00	\$19.66		\$11.80

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PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS									
11/30/2017 (None)	0051948149	MFT BLACKROCK	B	0.00	0.32	0.00	0.32	60.0	0.19
01/08/2018 (None)	VARIOUS, LAND	MFT FIDELITY ADVISOR FDS	B	0.00	67.65	0.00	67.65	60.0	40.59
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *				\$0.00	\$67.97	\$0.00	\$67.97		\$40.78
PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS									
01/05/2018 (None)	YEATES, SHERRILL	VAT PENN MUTUAL	B	0.00	393.27	0.00	393.27	60.0	235.96
01/05/2018 (None)	STOWELL, JESSICA	VAT PENN MUTUAL	B	0.00	120.23	0.00	120.23	60.0	72.14
01/05/2018 (None)	REED, SUSAN	VAT PENN MUTUAL	B	0.00	182.85	0.00	182.85	60.0	109.71
01/05/2018 (None)	ROBINSON, MARY	VAT PENN MUTUAL	B	0.00	409.91	0.00	409.91	60.0	245.95
01/05/2018 (None)	STOWELL, JESSICA	VAT PENN MUTUAL	B	0.00	1,032.69	0.00	1,032.69	60.0	619.61
01/05/2018 (None)	HANNAH, LOIS	VAT PENN MUTUAL	B	0.00	245.48	0.00	245.48	60.0	147.29
01/05/2018 (None)	YEATES, SHERRILL	VAT PENN MUTUAL	B	0.00	159.78	0.00	159.78	60.0	95.87
01/05/2018 (None)	CONGER, RHONDA	VAT PENN MUTUAL	B	0.00	335.68	0.00	335.68	60.0	201.41
01/05/2018 (None)	LAND, REGENIA	VAT PENN MUTUAL	B	0.00	198.69	0.00	198.69	60.0	119.21
01/05/2018 (None)	SCOTT, ANDREW	VAT PENN MUTUAL	B	0.00	91.53	0.00	91.53	60.0	54.92
01/05/2018 (None)	STOWELL, FREDERICK	VAT PENN MUTUAL	B	0.00	174.12	0.00	174.12	60.0	104.47
01/05/2018 (None)	CHRISTIENSEN, CURT	VAT PENN MUTUAL	B	0.00	205.11	0.00	205.11	60.0	123.07
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *				\$0.00	\$3,549.34	\$0.00	\$3,549.34		\$2,129.61
*** DIRECT TRANSACTIONS TOTAL ***				\$705.16	\$3,744.83	\$0.00	\$3,744.83		\$2,246.89

BROKER COMMISSION TOTALS

Broker Transactions	\$2,246.89
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Net Commissions	\$2,246.89
Year-to-date Commissions	\$3,068.98