



Concorde Investment Services, LLC
COMMISSION STATEMENT
 August 15, 2017

08/14/2017
 Page No. 1

JOSEPH (TERRY) MANN
 219 E. 31st Street

BROKER #: M132
 BRANCH: JOSEPH "TERRY" MANN

Savannah, GA 31401

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
07/31/2017	MOORE, THOMAS	AM FUNDS AMERICAN HIGH-INCOME TRUST	599.99	6.00	0.00	6.00	91.0	5.46
07/31/2017	MOORE, THOMAS	AM FUNDS AMERICAN HIGH-INCOME TRUST	72.37	0.72	0.00	0.72	91.0	0.66
07/31/2017	BLANCHARD, DAVID	AM FUNDS CAPITAL INCOME BUILDER C	599.99	6.00	0.00	6.00	91.0	5.46
07/31/2017	BLANCHARD, DAVID	AM FUNDS CAPITAL INCOME BUILDER C	72.37	0.72	0.00	0.72	91.0	0.66
07/31/2017	MOORE, THOMAS	AM FUNDS CAPITAL INCOME BUILDER C	1,199.98	12.00	0.00	12.00	91.0	10.92
07/31/2017	MOORE, THOMAS	AM FUNDS CAPITAL INCOME BUILDER C	144.72	1.45	0.00	1.45	91.0	1.32
07/31/2017	MOORE, THOMAS	AM FUNDS CAPITAL WORLD BOND C	599.98	6.00	0.00	6.00	91.0	5.46
07/31/2017	MOORE, THOMAS	AM FUNDS CAPITAL WORLD BOND C	72.37	0.72	0.00	0.72	91.0	0.66
07/31/2017	BLANCHARD, DAVID	AM FUNDS EUROPACIFIC GROWTH FUND C	1,199.97	12.00	0.00	12.00	91.0	10.92
07/31/2017	BLANCHARD, DAVID	AM FUNDS EUROPACIFIC GROWTH FUND C	144.72	1.45	0.00	1.45	91.0	1.32
07/31/2017	MOORE, THOMAS	AM FUNDS EUROPACIFIC GROWTH FUND C	599.99	6.00	0.00	6.00	91.0	5.46
07/31/2017	MOORE, THOMAS	AM FUNDS EUROPACIFIC GROWTH FUND C	72.37	0.72	0.00	0.72	91.0	0.66
07/31/2017	GALLAGHER, RYAN	AM FUNDS GLOBAL BALANCED C	1,639.88	16.40	0.00	16.40	91.0	14.92
07/31/2017	GALLAGHER, RYAN	AM FUNDS GLOBAL BALANCED C	1,454.91	14.55	0.00	14.55	91.0	13.24
07/31/2017	BLANCHARD, DAVID	AM FUNDS GROWTH FUND OF AMERICA C	1,799.97	18.00	0.00	18.00	91.0	16.38
07/31/2017	BLANCHARD, DAVID	AM FUNDS GROWTH FUND OF AMERICA C	217.10	2.17	0.00	2.17	91.0	1.97
07/31/2017	MOORE, THOMAS	AM FUNDS GROWTH FUND OF AMERICA C	1,199.98	12.00	0.00	12.00	91.0	10.92
07/31/2017	MOORE, THOMAS	AM FUNDS GROWTH FUND OF AMERICA C	144.73	1.45	0.00	1.45	91.0	1.32
07/31/2017	WRIGHT, RACHEL	AM FUNDS GROWTH FUND OF AMERICA C	1,259.94	12.60	0.00	12.60	91.0	11.47
07/31/2017	WRIGHT, RACHEL	AM FUNDS GROWTH FUND OF AMERICA C	472.49	4.72	0.00	4.72	91.0	4.30
07/31/2017	DIMATTEO, LUCAS	AM FUNDS NEW PERSPECTIVE C	1,000.00	10.00	0.00	10.00	91.0	9.10
07/31/2017	DIMATTEO, LUCAS	AM FUNDS NEW PERSPECTIVE C	1,000.00	10.00	0.00	10.00	91.0	9.10
07/31/2017	CUMMINGS, KRYSTA	AM FUNDS NEW PERSPECTIVE C	152.58	1.53	0.00	1.53	91.0	1.39
07/31/2017	CUMMINGS, KRYSTA	AM FUNDS NEW PERSPECTIVE C	152.58	1.53	0.00	1.53	91.0	1.39
07/31/2017	BLANCHARD, DAVID	AM FUNDS NEW WORLD C	599.99	6.00	0.00	6.00	91.0	5.46
07/31/2017	BLANCHARD, DAVID	AM FUNDS NEW WORLD C	72.37	0.72	0.00	0.72	91.0	0.66

NOTES: * - Indicates adjustment is not included in 1099 Earnings
 ** - Indicates adjustment is not included in Totals or Commissions
 ^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
07/31/2017	MOORE, THOMAS	AM FUNDS NEW WORLD C	599.99	6.00	0.00	6.00	91.0	5.46
07/31/2017	MOORE, THOMAS	AM FUNDS NEW WORLD C	72.37	0.72	0.00	0.72	91.0	0.66
07/31/2017	BLANCHARD, DAVID	AM FUNDS WASHINGTON MUTUAL INVESTOR	1,799.97	18.00	0.00	18.00	91.0	16.38
07/31/2017	BLANCHARD, DAVID	AM FUNDS WASHINGTON MUTUAL INVESTOR	217.10	2.17	0.00	2.17	91.0	1.97
07/31/2017	MOORE, THOMAS	AM FUNDS WASHINGTON MUTUAL INVESTOR	1,199.98	12.00	0.00	12.00	91.0	10.92
07/31/2017	MOORE, THOMAS	AM FUNDS WASHINGTON MUTUAL INVESTOR	144.73	1.45	0.00	1.45	91.0	1.32
07/31/2017	HEALEY, BRIAN	EATON VANCE NATL MUNI INCOME C	0.00	0.21	0.00	0.21	91.0	0.19
07/31/2017	HEALEY, BRIAN	EATON VANCE NATL MUNI INCOME C	0.00	0.62	0.00	0.62	91.0	0.56
/ /	MOORE, THOMAS	FIDELITY ADV MATERIALS C	0.00	2.31	0.00	2.31	91.0	2.10
/ /	MOORE, THOMAS	FIDELITY ADV MEGA CAP STOCK	0.00	3.45	0.00	3.45	91.0	3.14
07/31/2017	NEUHAUSER, MITCHELL & STAC	FRANKLIN GROWTH OPP A	0.00	0.58	0.00	0.58	91.0	0.53
07/31/2017	NEUHAUSER, MITCHELL & STAC	FRANKLIN GROWTH OPPORTUNITIES FUND	0.00	5.35	0.00	5.35	91.0	4.87
07/31/2017	MANI, CHANDRAMOULI	FRANKLIN MUTUAL INTERANATIONAL FUND	0.00	8.87	0.00	8.87	91.0	8.07
07/31/2017	NEUHAUSER, MITCH	FRANKLIN NC TF INCOME FUND CLASS C	0.00	8.45	0.00	8.45	91.0	7.69
07/31/2017	MANI, CHANDRAMOULI	FRNAKLIN GA TF INCOME FUND CLASS C	0.00	2.35	0.00	2.35	91.0	2.14
* MUTUAL FUNDS SUBTOTAL *			\$20,579.48	\$237.98	\$0.00	\$237.98		\$216.58
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
07/17/2017	PAI, YOGISH & ANITA	PAC LIFE PORTFOLIOS	0.00	10.00	0.00	10.00	91.0	9.10
07/20/2017	KRAUS, JOHN	PAC LIFE VALUE	0.00	74.63	0.00	74.63	91.0	67.91
* VARIABLE ANNUITIES SUBTOTAL *			\$0.00	\$84.63	\$0.00	\$84.63		\$77.01
<u>PRODUCT CATEGORY: VARIABLE UNIVERSAL LIFE</u>								
07/17/2017	CONLEY, CHRISTOPHER	PAC LIFE VUL	92.64	0.93	0.00	0.93	91.0	0.85
07/17/2017	HOFFMAN, ADON	PAC LIFE VUL	170.00	3.40	0.00	3.40	91.0	3.09
07/21/2017	DEWICK, JOANN	PAC LIFE VUL	0.00	21.63	0.00	21.63	91.0	19.68
07/24/2017	BLACK, AMELIA	PAC LIFE VUL	175.60	1.76	0.00	1.76	91.0	1.60
07/24/2017	BLACK, RICHARD	PAC LIFE VUL	235.60	2.36	0.00	2.36	91.0	2.15
07/24/2017	GODLESKI, KEVIN	PAC LIFE VUL	153.45	3.07	0.00	3.07	91.0	2.79
07/24/2017	GODLESKI, KEVIN	PAC LIFE VUL	14.55	0.29	0.00	0.29	91.0	0.26
07/24/2017	GODLESKI, KIRSTEN	PAC LIFE VUL	132.00	2.64	0.00	2.64	91.0	2.40
07/24/2017	JARRETT, LAURIE	PAC LIFE VUL	67.50	1.35	0.00	1.35	91.0	1.23
* VARIABLE UNIVERSAL LIFE SUBTOTAL *			\$1,041.34	\$37.43	\$0.00	\$37.43		\$34.05
*** BROKER TRANSACTIONS TOTAL ***			\$21,620.82	\$360.04	\$0.00	\$360.04		\$327.64

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>ADJUSTMENTS</u>								
08/15/2017		*EO INSURANCE: CURRENT MONTH INS	0.00					-300.00
08/15/2017		*TECHNOLOGY: CURRENT MONTH TECH	0.00					-275.00
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00	\$0.00	\$0.00		\$-575.00

BROKER COMMISSION TOTALS

Broker Transactions	\$327.64
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-575.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

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Balance Forward	\$-247.36
Year-to-date Gross	\$40,547.84
Year-to-date Earnings	\$37,001.39

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