

**COMMISSION STATEMENT****August 15, 2018**

THOMAS, F119 FANNING
29488 WOODWARD AVE
SUITE 337
Royal Oak, MI 48073

BROKER #: F119
BRANCH: THOMAS FANNING

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
07/24/2018	DAVIS, LADARRION	JNL PERSPECTIVE II 04/14	189,991.54	13,299.41	0.00	13,299.41	90.0	11,969.47
07/16/2018	ENGINEERED COMP PROD	PRU AS APEX II	250.00	0.00	0.00	0.00	90.0	0.00
* VARIABLE ANNUITIES SUBTOTAL *			\$190,241.54	\$13,299.41	\$0.00	\$13,299.41		\$11,969.47
<u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u>								
07/31/2018	KIRCHER, LOIS	JNL PERSPECTIVE L	0.00	690.03	0.00	690.03	90.0	621.03
07/31/2018	STARKEL, JOHN	JNL PERSPECTIVE L	0.00	671.40	0.00	671.40	90.0	604.26
07/31/2018	STARKEL, JOHN	JOHN HANCOCK VENTURE	0.00	22.57	0.00	22.57	90.0	20.31
07/31/2018	SIMON, SUE	JOHN HANCOCK VENTURE	0.00	4.74	0.00	4.74	90.0	4.27
07/31/2018	STARKEL, JOHN	PRU AS ADVISOR PLAN II - 1996	0.00	25.12	0.00	25.12	90.0	22.61
07/31/2018	STARKEL, JOHN	PRU AS ADVISOR PLAN II - 1996	0.00	25.12	0.00	25.12	90.0	22.61
07/31/2018	LANE, JOAN	PRU AS ADVISOR PLAN II - 1996	0.00	6.68	0.00	6.68	90.0	6.01
07/31/2018	LANE, JOAN	PRU AS ADVISOR PLAN II - 1996	0.00	6.68	0.00	6.68	90.0	6.01
07/31/2018	FLEMING, MARY	PRU AS APEX II	0.00	5.96	0.00	5.96	90.0	5.36
07/31/2018	FLEMING, MARY	PRU AS APEX II	0.00	1.49	0.00	1.49	90.0	1.34
07/31/2018	FLEMING, MARY	PRU AS APEX II	0.00	66.63	0.00	66.63	90.0	59.97
07/31/2018	FLEMING, MARY	PRU AS APEX II	0.00	16.66	0.00	16.66	90.0	14.99
07/31/2018	LANE, JOAN	PRU AS APEX II	0.00	95.09	0.00	95.09	90.0	85.58
07/31/2018	LANE, JOAN	PRU AS APEX II	0.00	23.77	0.00	23.77	90.0	21.39
07/31/2018	GUTTMAN, JAY	PRU AS APEX II	0.00	50.93	0.00	50.93	90.0	45.84
07/31/2018	GUTTMAN, JAY	PRU AS APEX II	0.00	12.73	0.00	12.73	90.0	11.46
07/31/2018	SKIBA, ALLEN	PRU AS APEX II	0.00	33.76	0.00	33.76	90.0	30.38
07/31/2018	SKIBA, ALLEN	PRU AS APEX II	0.00	8.44	0.00	8.44	90.0	7.60
07/31/2018	SERVENTI, PIETRINA	PRU AS APEX II	0.00	283.07	0.00	283.07	90.0	254.76
07/31/2018	SERVENTI, PIETRINA	PRU AS APEX II	0.00	70.77	0.00	70.77	90.0	63.69
07/31/2018	SERVENTI, PIETRINA	PRU AS APEX II	0.00	93.25	0.00	93.25	90.0	83.93
07/31/2018	SERVENTI, PIETRINA	PRU AS APEX II	0.00	23.31	0.00	23.31	90.0	20.98

NOTES: * - Indicates adjustment is not included in 1099 Earnings

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^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS								
07/31/2018	ENGINEERED COMP PROD	PRU AS APEX II	0.00	90.55	0.00	90.55	90.0	81.50
07/31/2018	ENGINEERED COMP PROD	PRU AS APEX II	0.00	22.64	0.00	22.64	90.0	20.38
07/31/2018	GUTTMAN, JAY	PRU AS APEX II	0.00	14.51	0.00	14.51	90.0	13.06
07/31/2018	GUTTMAN, JAY	PRU AS APEX II	0.00	58.05	0.00	58.05	90.0	52.25
07/31/2018	MEDA, ELIZABETH	PRU AS APEX II	0.00	1.45	0.00	1.45	90.0	1.31
07/31/2018	MEDA, ELIZABETH	PRU AS APEX II	0.00	5.78	0.00	5.78	90.0	5.20
07/31/2018	LUDOLPH, PAMELA	PRU AS APEX II	0.00	225.09	0.00	225.09	90.0	202.58
07/31/2018	LUDOLPH, PAMELA	PRU AS APEX II	0.00	900.35	0.00	900.35	90.0	810.32
07/31/2018	ALEXANIAN, MISSAKA	PRU AS APEX II	0.00	26.77	0.00	26.77	90.0	24.09
07/31/2018	ALEXANIAN, MISSAKA	PRU AS APEX II	0.00	107.10	0.00	107.10	90.0	96.39
07/31/2018	BLANCKE, NOELLA	PRU AS APEX II	0.00	4.15	0.00	4.15	90.0	3.74
07/31/2018	BLANCKE, NOELLA	PRU AS APEX II	0.00	16.60	0.00	16.60	90.0	14.94
07/31/2018	KEERSMAEKERS, CHARLES	PRU AS APEX II	0.00	8.91	0.00	8.91	90.0	8.02
07/31/2018	KEERSMAEKERS, CHARLES	PRU AS APEX II	0.00	26.73	0.00	26.73	90.0	24.06
07/31/2018	KEERSMAEKERS, CHARLES	PRU AS APEX II	0.00	8.91	0.00	8.91	90.0	8.02
07/31/2018	KEERSMAEKERS, CHARLES	PRU AS APEX II	0.00	26.73	0.00	26.73	90.0	24.06
07/31/2018	COHEN, I WILLIAM	PRU AS APEX II	0.00	133.50	0.00	133.50	90.0	120.15
07/31/2018	COHEN, I WILLIAM	PRU AS APEX II	0.00	33.38	0.00	33.38	90.0	30.04
07/31/2018	CHIUCHIARELLI, NINO	PRU AS APEX II	0.00	4.60	0.00	4.60	90.0	4.14
07/31/2018	CHIUCHIARELLI, NINO	PRU AS APEX II	0.00	18.39	0.00	18.39	90.0	16.55
07/31/2018	GREKIN, STEVEN	PRU AS APEX II	0.00	122.36	0.00	122.36	90.0	110.12
07/31/2018	GREKIN, STEVEN	PRU AS APEX II	0.00	30.59	0.00	30.59	90.0	27.53
07/31/2018	HANSEMAN, RENE	PRU AS APEX II	0.00	171.26	0.00	171.26	90.0	154.13
07/31/2018	HANSEMAN, RENE	PRU AS APEX II	0.00	42.81	0.00	42.81	90.0	38.53
07/31/2018	CHIUCHIARELLI, CHERYL	PRU AS APEX II	0.00	294.64	0.00	294.64	90.0	265.18
07/31/2018	CHIUCHIARELLI, CHERYL	PRU AS APEX II	0.00	73.66	0.00	73.66	90.0	66.29
07/31/2018	KRESS, KAY	PRU PREMIER RETIREMENT L	0.00	335.68	0.00	335.68	90.0	302.11
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *			\$0.00	\$5,043.39	\$0.00	\$5,043.39		\$4,539.07
*** DIRECT TRANSACTIONS TOTAL ***			\$190,241.54	\$18,342.80	\$0.00	\$18,342.80		\$16,508.54

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>ADJUSTMENTS</u>								
08/15/2018		*CONCIERGE SVC: 219919 DAVIS	0.00					-50.00
08/15/2018		*E & O INSURANCE: CURRENT MONTH INS	0.00					-300.00
08/15/2018		*TECHNOLOGY: CURRENT MONTH TECH	0.00					-275.00
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00	\$0.00	\$0.00		\$-625.00

BROKER COMMISSION TOTALS

Broker Transactions	\$16,508.54
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-625.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$15,883.54
Year-to-date Gross	\$82,135.03
Year-to-date Earnings	\$73,921.79

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