



Concorde Investment Services, LLC
COMMISSION STATEMENT
August 15, 2017

08/14/2017
 Page No. 1

JAMES BREWER
 6500 Busch Blvd
 Suite 132
 Columbus, OH 43229

BROKER #: B153
 BRANCH: BREWER & ASSOCIATIES

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
07/27/2017	MCANINCH, JUDY	AM FUNDS AMERICAN BALANCED A	25,000.00	937.50	90.0	843.75	22.00	821.75
07/27/2017	MCANINCH, JUDY	AM FUNDS CAPITAL WORLD GRTH & INC	30,000.00	1,125.00	90.0	1,012.50	22.00	990.50
* MUTUAL FUNDS SUBTOTAL *			\$55,000.00	\$2,062.50		\$1,856.25	\$44.00	\$1,812.25
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
07/31/2017	KUSKOWSKI, MARK	JNL PERSPECTIVE ADV II 5/05	21,817.46	18.18	90.0	16.36	0.00	16.36
07/31/2017	MYERS MACHINERY MOVERS IN	JNL PERSPECTIVE L	937,622.32	1,015.76	90.0	914.18	0.00	914.18
* VARIABLE ANNUITIES SUBTOTAL *			\$959,439.78	\$1,033.94		\$930.54	\$0.00	\$930.54
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
07/18/2017	SELCER, RICHARD	AM FUNDS AMCAP A	0.00	6.23	90.0	5.61	0.00	5.61
07/18/2017	BALE, RICHARD	AM FUNDS AMCAP A	0.00	0.19	90.0	0.17	0.00	0.17
07/18/2017	VANDERGRIFF, CHARLES	AM FUNDS AMERICAN BALANCED A	0.00	5.37	90.0	4.83	0.00	4.83
07/18/2017	ROWE, ERNEST	AM FUNDS AMERICAN BALANCED A	0.00	2.59	90.0	2.33	0.00	2.33
07/18/2017	DUNCAN, DONALD	AM FUNDS AMERICAN BALANCED A	0.00	2.16	90.0	1.94	0.00	1.94
07/18/2017	COMPTON, SHARON	AM FUNDS AMERICAN BALANCED A	0.00	3.46	90.0	3.11	0.00	3.11
07/18/2017	ALLEN, THOMAS	AM FUNDS AMERICAN BALANCED A	0.00	3.70	90.0	3.33	0.00	3.33
07/18/2017	LAWVER, DAVID	AM FUNDS AMERICAN BALANCED A	0.00	2.23	90.0	2.01	0.00	2.01
07/18/2017	MYERS, GARY	AM FUNDS CAPITAL INCOME BUILDER A	0.00	0.24	90.0	0.22	0.00	0.22
07/18/2017	MYERS, GARY	AM FUNDS CAPITAL WORLD GRTH & INC	0.00	50.32	90.0	45.29	0.00	45.29
07/18/2017	VANDERGRIFF, CHARLES	AM FUNDS INTL GROWTH AND INCOME A	0.00	3.54	90.0	3.19	0.00	3.19
07/18/2017	GOUDY, BEVERLY	AM FUNDS NEW ECONOMY A	0.00	10.05	90.0	9.05	0.00	9.05
07/18/2017	GOUDY, BEVERLY	AM FUNDS SMALLCAP WORLD A	0.00	8.62	90.0	7.76	0.00	7.76
07/21/2017	SCHOPPELREI, CLEMENT	AMERICAN CENTURY MID CAP VALUE	0.00	0.05	90.0	0.05	0.00	0.05
07/18/2017	SELCER, RICHARD	AMERICAN FUNDS RETIREMENT INCOME	0.00	11.26	90.0	10.13	0.00	10.13
07/18/2017	WESS, DONALD	AMERICAN FUNDS RETIREMENT INCOME	0.00	2.73	90.0	2.46	0.00	2.46
07/18/2017	FALTER, THEODORE	AMERICAN FUNDS RETIREMENT INCOME	0.00	3.39	90.0	3.05	0.00	3.05

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
07/18/2017	GOUDY, BEVERLY	AMERICAN FUNDS RETIREMENT INCOME	0.00	2.02	90.0	1.82	0.00	1.82
07/18/2017	STEIN, JANICE	AMERICAN FUNDS RETIREMENT INCOME	0.00	1.08	90.0	0.97	0.00	0.97
07/18/2017	SELCER, RICHARD	AMERICAN FUNDS RETIREMENT INCOME	0.00	11.59	90.0	10.43	0.00	10.43
07/18/2017	FALTER, THEODORE	AMERICAN FUNDS RETIREMENT INCOME	0.00	3.31	90.0	2.98	0.00	2.98
07/18/2017	GOUDY, BEVERLY	AMERICAN FUNDS RETIREMENT INCOME	0.00	1.98	90.0	1.78	0.00	1.78
07/18/2017	STEIN, JANICE	AMERICAN FUNDS RETIREMENT INCOME	0.00	1.06	90.0	0.95	0.00	0.95
07/28/2017	MOORE, CHARLES	BLACKROCK NATURAL RESOURCES TRUST	0.00	4.86	90.0	4.37	0.00	4.37
07/28/2017	SCHOPPELREI, CLEMENT	BLACKROCK STRATEGIC INCOME OPPT	0.00	0.06	90.0	0.05	0.00	0.05
07/10/2017	ROWE, ERNEST	CATALYST/MAP GLOBAL CAPITAL	0.00	2.50	90.0	2.25	0.00	2.25
07/10/2017	SELCER, RICHARD	CATALYST/MAP GLOBAL CAPITAL	0.00	5.20	90.0	4.68	0.00	4.68
07/10/2017	DUNCAN, DONALD	CATALYST/MAP GLOBAL TOTAL RETURN	0.00	2.01	90.0	1.81	0.00	1.81
07/10/2017	SELCER, RICHARD	CATALYST/MAP GLOBAL TOTAL RETURN	0.00	9.24	90.0	8.32	0.00	8.32
07/10/2017	MCANINCH, JUDY	CATALYST/MAP GLOBAL TOTAL RETURN	0.00	4.83	90.0	4.35	0.00	4.35
07/10/2017	LAWVER, DAVID	CATALYST/MAP GLOBAL TOTAL RETURN	0.00	2.40	90.0	2.16	0.00	2.16
07/17/2017	WESS, DONALD	COLUMBIA DIVIDEND INCOME A	0.00	3.45	90.0	3.11	0.00	3.11
07/17/2017	SCHOPPELREI, CLEMENT	COLUMBIA INCOME OPPORTUNITIES FUND	0.00	0.05	90.0	0.05	0.00	0.05
07/21/2017	MOORE, CHARLES	DELAWARE REAL ESTATE INVESTMENT	0.00	4.04	90.0	3.64	0.00	3.64
07/21/2017	STEIN, JANICE	DELAWARE SELECT GROWTH FUND CLASS	0.00	0.30	90.0	0.27	0.00	0.27
07/13/2017	MCANINCH, JUDY	FRANKLIN INCOME A	0.00	3.53	90.0	3.18	0.00	3.18
07/13/2017	FALTER, THEODORE	FRANKLIN RISING DIVIDENDS A	0.00	0.05	90.0	0.05	0.00	0.05
07/13/2017	FRESHLY, BEATRICE	FRANKLIN UTILITIES A	0.00	2.72	90.0	2.45	0.00	2.45
07/26/2017	DUNCAN, JAMES	GOOD HARBOR US TACTICAL CORE FUND	0.00	5.11	90.0	4.60	0.00	4.60
07/18/2017	MCANINCH, JUDY	GUGGENHEIM RISK MANAGED REAL	0.00	3.27	90.0	2.94	0.00	2.94
07/18/2017	SELCER, RICHARD	HARTFORD HEALTHCARE A	0.00	5.45	90.0	4.91	0.00	4.91
07/18/2017	GOUDY, BEVERLY	HARTFORD HEALTHCARE A	0.00	6.46	90.0	5.81	0.00	5.81
07/18/2017	FALTER, THEODORE	HARTFORD HEALTHCARE A	0.00	2.78	90.0	2.50	0.00	2.50
07/18/2017	MCANINCH, JUDY	HARTFORD HEALTHCARE A	0.00	5.37	90.0	4.83	0.00	4.83
07/17/2017	SELCER, RICHARD	ICON ENERGY FUND CLASS A	0.00	5.71	90.0	5.14	0.00	5.14
07/17/2017	LAWVER, DAVID	ICON LEISURE AND CONSUMER STAPLES	0.00	1.83	90.0	1.65	0.00	1.65
07/17/2017	SELCER, RICHARD	ICON UTILITIES FUND CLASS A	0.00	5.92	90.0	5.33	0.00	5.33
07/17/2017	MCANINCH, JUDY	ICON UTILITIES FUND CLASS A	0.00	5.88	90.0	5.29	0.00	5.29
07/18/2017	SELCER, RICHARD	INVESCO BALANCED RISK ALLOCATION A	0.00	6.58	90.0	5.92	0.00	5.92
07/18/2017	NEWSOME, ALVIE	INVESCO BALANCED RISK ALLOCATION A	0.00	10.26	90.0	9.23	0.00	9.23

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
07/18/2017	BARNETT, ALVA	INVESCO BALANCED RISK ALLOCATION A	0.00	9.84	90.0	8.86	0.00	8.86
07/18/2017	FRESHLY, BEATRICE	INVESCO TAX-FREE INTERMEDIATE A	0.00	4.28	90.0	3.85	0.00	3.85
07/18/2017	MCANINCH, JUDY	INVESCO TAX-FREE INTERMEDIATE A	0.00	5.34	90.0	4.81	0.00	4.81
07/18/2017	SCHOPPELREI, CLEMENT	JP MORGAN LARGE-CAP GROWTH A	0.00	0.05	90.0	0.05	0.00	0.05
07/21/2017	SCHOPPELREI, CLEMENT	LORD ABBETT INFLATION FOCUSED FUND	0.00	0.01	90.0	0.01	0.00	0.01
07/26/2017	DUNCAN, JAMES	MARKETFIELD FUND CLASS A	0.00	14.49	90.0	13.04	0.00	13.04
07/21/2017	GOUDY, BEVERLY	MFS INTERNATIONAL DISCOVERY A	0.00	7.14	90.0	6.43	0.00	6.43
07/21/2017	SCHOPPELREI, CLEMENT	MFS INTERNATIONAL VALUE FUND CLASS	0.00	0.03	90.0	0.03	0.00	0.03
07/21/2017	SCHOPPELREI, CLEMENT	MFS VALUE A	0.00	0.05	90.0	0.05	0.00	0.05
07/14/2017	ROSS, CARL	NATIONWIDE ALTERNATIVE ALLOCATIONS	0.00	2.18	90.0	1.96	0.00	1.96
07/14/2017	BARNETT, ALVA	NATIONWIDE ALTERNATIVE ALLOCATIONS	0.00	3.10	90.0	2.79	0.00	2.79
07/14/2017	BITONTE, RICHARD	NATIONWIDE ALTERNATIVE ALLOCATIONS	0.00	0.66	90.0	0.59	0.00	0.59
07/21/2017	MYERS, GARY	OPPENHEIMER GLOBAL A	0.00	49.53	90.0	44.58	0.00	44.58
07/21/2017	SCHOPPELREI, CLEMENT	OPPENHEIMER INTL GROWTH A	0.00	0.03	90.0	0.03	0.00	0.03
07/21/2017	BALE, RICHARD	PAC LIFE FUNDS PORTFOLIO	0.00	0.09	90.0	0.08	0.00	0.08
07/11/2017	GOUDY, BEVERLY	PRUDENTIAL QMA MID CAP VALUE FUND	0.00	20.82	90.0	18.74	0.00	18.74
07/25/2017	SELCER, RICHARD	PUTNAM GLOBAL HEALTH CARE A	0.00	4.95	90.0	4.46	0.00	4.46
07/17/2017	BEBOUT, DARRELL	RESOURCE R E DIVERSIFIED INC FUND	0.00	2.03	90.0	1.83	0.00	1.83
07/17/2017	FALTER, THEODORE	RESOURCE R E DIVERSIFIED INC FUND	0.00	3.31	90.0	2.98	0.00	2.98
07/17/2017	VANDERGRIF, CHARLES	RESOURCE R E DIVERSIFIED INC FUND	0.00	6.62	90.0	5.96	0.00	5.96
07/17/2017	WESS, DONALD	RESOURCE R E DIVERSIFIED INC FUND	0.00	5.08	90.0	4.57	0.00	4.57
07/17/2017	CALABRETTA, SHIRLEY	RESOURCE R E DIVERSIFIED INC FUND	0.00	2.91	90.0	2.62	0.00	2.62
07/17/2017	BEBOUT, ELMA	RESOURCE R E DIVERSIFIED INC FUND	0.00	2.20	90.0	1.98	0.00	1.98
07/17/2017	BEBOUT, DARRELL	RESOURCE R E DIVERSIFIED INC FUND	0.00	5.74	90.0	5.17	0.00	5.17
07/17/2017	CHAMBERLAIN, LARRY	RESOURCE R E DIVERSIFIED INC FUND	0.00	7.75	90.0	6.98	0.00	6.98
07/17/2017	COMPTON, WILLIAM	RESOURCE R E DIVERSIFIED INC FUND	0.00	5.96	90.0	5.36	0.00	5.36
07/13/2017	MYERS, GARY	TEMPLETON GROWTH A	0.00	29.12	90.0	26.21	0.00	26.21
07/13/2017	MYERS, GARY	TEMPLETON WORLD A	0.00	0.41	90.0	0.37	0.00	0.37
07/05/2017	NIXON, CHARLENE	TIMOTHY PLAN CONSERVATIVE GROWTH	0.00	4.19	90.0	3.77	0.00	3.77
07/11/2017	NIXON, CHARLENE	TIMOTHY PLAN CONSERVATIVE GROWTH	0.00	4.08	90.0	3.67	0.00	3.67
07/05/2017	NIXON, CHARLENE	TIMOTHY PLAN DEFENSIVE STRATEGY	0.00	1.99	90.0	1.79	0.00	1.79
07/11/2017	NIXON, CHARLENE	TIMOTHY PLAN DEFENSIVE STRATEGY	0.00	1.92	90.0	1.73	0.00	1.73
07/13/2017	SCHOPPELREI, CLEMENT	WELLS FARGO ADVTG EMERGING MARKETS	0.00	0.02	90.0	0.02	0.00	0.02

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
07/13/2017	MOORE, CHARLES	WELLS FARGO INDEX ASSET ALLOCATION	0.00	4.95	90.0	4.46	0.00	4.46
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *			\$0.00	\$457.90		\$412.18	\$0.00	\$412.18
<u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u>								
07/23/2017	WESS, DONALD	LANDMARK 2002	0.00	103.85	90.0	93.47	0.00	93.47
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *			\$0.00	\$103.85		\$93.47	\$0.00	\$93.47
*** BROKER TRANSACTIONS TOTAL ***			\$1,014,439.78	\$3,658.19		\$3,292.44	\$44.00	\$3,248.44

ADJUSTMENTS

08/15/2017	*EO INS: CURRENT MONTH INS	0.00						-300.00
08/15/2017	*PERSHING: MF PROSPECTUS MAILING	0.00						-4.25
08/15/2017	*TECH: ADMIN - MICHELE BARR	0.00						-100.00
08/15/2017	*TECH: CURRENT MONTH TECH	0.00						-275.00
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00		\$-679.25	\$0.00	\$-679.25

BROKER COMMISSION TOTALS

Broker Transactions	\$3,248.44
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-679.25
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$2,569.19
Year-to-date Gross	\$30,051.06
Year-to-date Earnings	\$26,628.10

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