

## **COMMISSION STATEMENT**

**December 31, 2017** 

STAN WEBB

300 N. Main Street Suite 309 Wichita, KS 67202 BROKER #: W121 BRANCH: STAN WEBB

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		DIRECT TRANS	ACTIONS					
PRODUCT CA	ATEGORY: 529 PLANS							
12/11/2017	BELL, BRAYDEN	AM FUNDS CAPITAL INCOME BUILDER 529	50.00	2.13	0.00	2.13	92.0	1.96
12/11/2017	BELL, BRAYDEN	AM FUNDS CAPITAL INCOME BUILDER 529	50.00	2.13	0.00	2.13	92.0	1.96
		* 529 PLANS SUBTOTAL *	\$100.00	\$4.26	\$0.00	\$4.26		\$3.92
PRODUCT CA	ATEGORY: MUTUAL FUNDS							
12/15/2017	WOLFF, KRISTA	AGGRESSIVE PORTFOLIO A	100.00	5.00	0.00	5.00	92.0	4.60
12/15/2017	WOLFF, KRISTA	AGGRESSIVE PORTFOLIO A	100.00	5.00	0.00	5.00	92.0	4.60
12/15/2017	WOLFF, KRISTA	AGGRESSIVE PORTFOLIO A	100.00	5.00	0.00	5.00	92.0	4.60
12/11/2017	MILLER, WARREN	AM FUNDS AMCAP A	100.00	3.75	0.00	3.75	92.0	3.45
11/30/2017	GALLARDO, KAREN	AM FUNDS AMERICAN BALANCED A	8,000.00	160.00	0.00	160.00	92.0	147.20
11/30/2017	GALLARDO, KAREN	AM FUNDS AMERICAN BALANCED A	1,000.00	20.00	0.00	20.00	92.0	18.40
11/30/2017	DUSH, THERESA	AM FUNDS AMERICAN BALANCED A	50.00	1.38	0.00	1.38	92.0	1.27
12/11/2017	BELL, CONNOR	AM FUNDS AMERICAN BALANCED A	50.00	2.13	0.00	2.13	92.0	1.96
12/18/2017	HILGER, PAMELA	AM FUNDS AMERICAN BALANCED A	150.00	5.63	0.00	5.63	92.0	5.18
11/27/2017	ROTHS, GLEN	AM FUNDS CAPITAL INCOME BUILDER A	100.00	2.75	0.00	2.75	92.0	2.53
11/30/2017	GALLARDO, KAREN	AM FUNDS CAPITAL INCOME BUILDER A	8,000.00	160.00	0.00	160.00	92.0	147.20
12/18/2017	HILGER, PAMELA	AM FUNDS CAPITAL INCOME BUILDER A	150.00	5.63	0.00	5.63	92.0	5.18
12/21/2017	HENDERSON, SUSAN	AM FUNDS CAPITAL INCOME BUILDER A	25.00	0.94	0.00	0.94	92.0	0.86
12/21/2017	HENDERSON, SUSAN	AM FUNDS CAPITAL INCOME BUILDER A	25.00	0.94	0.00	0.94	92.0	0.86
11/30/2017	GALLARDO, KAREN	AM FUNDS CAPITAL WORLD GRTH & INC A	6,000.00	120.00	0.00	120.00	92.0	110.40
11/27/2017	ROTHS, GLEN	AM FUNDS FUNDAMENTAL INVESTORS A	100.00	2.75	0.00	2.75	92.0	2.53
11/30/2017	GALLARDO, KAREN	AM FUNDS FUNDAMENTAL INVESTORS A	5,000.00	100.00	0.00	100.00	92.0	92.00
11/30/2017	GALLARDO, KAREN	AM FUNDS FUNDAMENTAL INVESTORS A	1,000.00	20.00	0.00	20.00	92.0	18.40
11/30/2017	GALLARDO, KAREN	AM FUNDS GROWTH FUND OF AMERICA A	5,000.00	100.00	0.00	100.00	92.0	92.00
12/11/2017	MILLER, WARREN	AM FUNDS GROWTH FUND OF AMERICA A	50.00	1.88	0.00	1.88	92.0	1.73
12/20/2017	HILGER, GERALD	AM FUNDS GROWTH FUND OF AMERICA A	25.00	0.94	0.00	0.94	92.0	0.86
12/20/2017	HILGER, GERALD	AM FUNDS ICA A	50.00	1.88	0.00	1.88	92.0	1.73

NOTES: \* - Indicates adjustment is not included in 1099 Earnings

 $<sup>\</sup>ensuremath{^{**}}$  - Indicates adjustment is not included in Totals or Commissions

<sup>^</sup>Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		DIRECT TRANS	ACTIONS					
PRODUCT CA	TEGORY: MUTUAL FUNDS							
12/15/2017	THOMAS, ERIN	AM FUNDS INCOME FUND OF AMERICA A	100.00	5.00	0.00	5.00	92.0	4.60
12/15/2017	THOMAS, IAN	AM FUNDS INCOME FUND OF AMERICA A	100.00	5.00	0.00	5.00	92.0	4.60
12/20/2017	HILGER, GERALD	AM FUNDS INCOME FUND OF AMERICA A	25.00	0.94	0.00	0.94	92.0	0.86
11/27/2017	ROTHS, GLEN	AM FUNDS WASHINGTON MUTUAL INVESTOR	100.00	2.75	0.00	2.75	92.0	2.53
11/30/2017	GALLARDO, KAREN	AM FUNDS WASHINGTON MUTUAL INVESTOR	5,000.00	100.00	0.00	100.00	92.0	92.00
11/30/2017	GALLARDO, KAREN	AM FUNDS WASHINGTON MUTUAL INVESTOR	1,000.00	20.00	0.00	20.00	92.0	18.40
12/18/2017	MCGUIRE, RICKY	AM FUNDS WASHINGTON MUTUAL INVESTOR	100.00	5.00	0.00	5.00	92.0	4.60
12/15/2017	HAYES, BEN	FIDELITY EQUITY GROWTH T	150.00	3.75	0.00	3.75	92.0	3.45
12/15/2017	BELL, BRAYDEN	FRANKLIN GROWTH A	50.00	1.88	0.00	1.88	92.0	1.73
12/15/2017	BELL, JASON	INVESCO STRUCTURED CORE A	50.00	2.50	0.00	2.50	92.0	2.30
11/30/2017	NELSON, ARIKA	INVESCO VALUE OPP A	200.00	6.00	0.00	6.00	92.0	5.52
12/01/2017	HAMPTON, ANDRE	PIONEER BOND FUND A	75.00	3.00	0.00	3.00	92.0	2.76
12/15/2017	HAMPTON, ANDRE	PIONEER BOND FUND A	75.00	3.00	0.00	3.00	92.0	2.76
12/05/2017	MCADAM, JEANNETTE	TRANSAMERICA AA MOD GROWTH A	300.00	8.25	0.00	8.25	92.0	7.59
		* MUTUAL FUNDS SUBTOTAL *	\$42,500.00	\$892.67	\$0.00	\$892.67		\$821.24
PRODUCT CA	TEGORY: VARIABLE ANNUITIE	ES .						
12/18/2017	GERSTENKORN, CAROLYN	MML CM LIFE PANORAMA PLUS	46,451.35	58.06	0.00	58.06	92.0	53.42
12/21/2017	WINN, VALDENIA	SBL VARIFLEX VA	150.00	7.50	0.00	7.50	92.0	6.90
12/21/2017	BENNETT, TERESA	SBL VARIFLEX VA	40.00	2.00	0.00	2.00	92.0	1.84
		* VARIABLE ANNUITIES SUBTOTAL *	\$46,641.35	\$67.56	\$0.00	\$67.56		\$62.16
PRODUCT CA	TEGORY: MUTUAL FUND 12B1	TRAILS						
/ /	RAYMER, CHRISTOPHER	FIDELITY ADV HEALTH CARE T	0.00	1.47	0.00	1.47	92.0	1.35
/ /	CHRISTIAN TOD, ROBERT	FIDELITY ADV HEALTH CARE T	0.00	9.88	0.00	9.88	92.0	9.09
/ /	EVERETT, TRAVIS	FIDELITY ADV NEW INSIGHTS-CL A	0.00	1.94	0.00	1.94	92.0	1.78
/ /	LAGPACAN, RAYMUND	FIDELITY ADV OVERSEAS	0.00	2.97	0.00	2.97	92.0	2.73
/ /	LAGPACAN, RAYMUND	FIDELITY ADV OVERSEAS	0.00	1.85	0.00	1.85	92.0	1.70
/ /	LOTT TRUST, EDITH	FIDELITY ADV OVERSEAS	0.00	2.65	0.00	2.65	92.0	2.44
/ /	EVERETT, TRAVIS	FIDELITY ADV REAL ESTATE A	0.00	2.19	0.00	2.19	92.0	2.01
/ /	EVERETT, TRAVIS	FIDELITY ADV STOCK SELECTOR ALLCAP	0.00	1.94	0.00	1.94	92.0	1.78
/ /	CHRISTIAN TOD, ROBERT	FIDELITY ADV STRATEGIC INCOME	0.00	3.68	0.00	3.68	92.0	3.39
/ /	KENNEDY, ROBERT	FIDELITY ADV VALUE STRATEGIES A	0.00	8.46	0.00	8.46	92.0	7.78
/ /	RIEMANN TRUST, ARVELLA	FIDELITY ADVISOR VALUE	0.00	9.23	0.00	9.23	92.0	8.49

NOTES: \* - Indicates adjustment is not included in 1099 Earnings \*\* - Indicates adjustment is not included in Totals or Commissions

<sup>^</sup>Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		DIRECT TRA	ANSACTIONS					
PRODUCT C	ATEGORY: MUTUAL FUND 12B1 TR	AILS						
/ /	RIEMANN TRUST, ARVELLA	FIDELITY BALANCED T	0.00	9.45	0.00	9.45	92.0	8.69
/ /	CROSS TRUST, ALLEN & CHARLA	FIDELITY BALANCED T	0.00	10.20	0.00	10.20	92.0	9.38
/ /	RIEMANN TRUST, ARVELLA	FIDELITY DIV GROWTH T	0.00	13.91	0.00	13.91	92.0	12.80
/ /	CHRISTIAN TOD, ROBERT	FIDELITY DIV GROWTH T	0.00	9.91	0.00	9.91	92.0	9.12
/ /	EVERETT, TRAVIS	FIDELITY DIVERSIFIED INTL A	0.00	0.57	0.00	0.57	92.0	0.52
/ /	EVERETT, TRAVIS	FIDELITY DIVERSIFIED STOCK A	0.00	1.68	0.00	1.68	92.0	1.55
/ /	EVERETT, TRAVIS	FIDELITY DIVIDEND GROWTH A	0.00	2.19	0.00	2.19	92.0	2.01
/ /	EVERETT, TRAVIS	FIDELITY DIVIDEND GROWTH A	0.00	4.08	0.00	4.08	92.0	3.75
/ /	KENNEDY, ROBERT	FIDELITY EMERGING MARKET A	0.00	0.68	0.00	0.68	92.0	0.63
/ /	EVERETT, TRAVIS	FIDELITY EMERGING MARKETS A	0.00	0.44	0.00	0.44	92.0	0.40
/ /	EVERETT, TRAVIS	FIDELITY EMERGING MARKETS A	0.00	3.61	0.00	3.61	92.0	3.32
/ /	RANCILIO, KENNETH	FIDELITY EQUITY GROWTH A	0.00	0.87	0.00	0.87	92.0	0.80
/ /	LAGPACAN, RAYMUND	FIDELITY EQUITY GROWTH T	0.00	8.80	0.00	8.80	92.0	8.10
/ /	LAGPACAN, RAYMUND	FIDELITY EQUITY GROWTH T	0.00	5.90	0.00	5.90	92.0	5.43
/ /	RIEMANN TRUST, ARVELLA	FIDELITY EQUITY GROWTH T	0.00	28.14	0.00	28.14	92.0	25.89
/ /	HAYES, BEN	FIDELITY EQUITY GROWTH T	0.00	32.16	0.00	32.16	92.0	29.59
/ /	HEARD, DAVID	FIDELITY EQUITY GROWTH T	0.00	1.04	0.00	1.04	92.0	0.96
/ /	LOTT TRUST, EDITH	FIDELITY EQUITY GROWTH T	0.00	23.92	0.00	23.92	92.0	22.01
/ /	LAGPACAN, RAYMUND	FIDELITY EQUITY INCOME	0.00	8.14	0.00	8.14	92.0	7.49
/ /	LAGPACAN, RAYMUND	FIDELITY EQUITY INCOME	0.00	8.18	0.00	8.18	92.0	7.53
/ /	RIEMANN TRUST, ARVELLA	FIDELITY EQUITY INCOME	0.00	31.04	0.00	31.04	92.0	28.56
/ /	LOTT TRUST, EDITH	FIDELITY EQUITY INCOME	0.00	35.82	0.00	35.82	92.0	32.95
/ /	HAYES, MARTHA	FIDELITY EQUITY INCOME A	0.00	0.52	0.00	0.52	92.0	0.48
/ /	HAYES, BEN	FIDELITY EQUITY INCOME A	0.00	0.53	0.00	0.53	92.0	0.49
/ /	EVERETT, TRAVIS	FIDELITY FINANCIAL SERVICES A	0.00	0.71	0.00	0.71	92.0	0.65
/ /	EVERETT, TRAVIS	FIDELITY FINANCIAL SERVICES A	0.00	3.31	0.00	3.31	92.0	3.05
/ /	EVERETT, TRAVIS	FIDELITY GOV'T MMKT DAILY MONEY O	0.00	3.01	0.00	3.01	92.0	2.77
/ /	LOTT TRUST, EDITH	FIDELITY GOV'T MMKT DAILY MONEY O	0.00	0.77	0.00	0.77	92.0	0.71
/ /	EVERETT, TRAVIS	FIDELITY GOV'T MMKT DAILY MONEY O	0.00	3.11	0.00	3.11	92.0	2.86
/ /	CHRISTIAN TOD, ROBERT	FIDELITY GOV'T MMKT DAILY MONEY O	0.00	3.51	0.00	3.51	92.0	3.23
/ /	KENNEDY, ROBERT	FIDELITY GROWTH & INCOME A	0.00	3.69	0.00	3.69	92.0	3.39
/ /	EVERETT, TRAVIS	FIDELITY GROWTH & INCOME A	0.00	1.63	0.00	1.63	92.0	1.50
/ /	EVERETT, TRAVIS	FIDELITY HIGH INCOME A	0.00	0.52	0.00	0.52	92.0	0.48

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		DIRECT TRANS	ACTIONS					
PRODUCT CA	TEGORY: MUTUAL FUND 12B1 TR	MAILS						
/ /	KENNEDY, ROBERT	FIDELITY HIGH INCOME ADVANTAGE A	0.00	0.99	0.00	0.99	92.0	0.91
/ /	EVERETT, TRAVIS	FIDELITY HIGH INCOME ADVANTAGE A	0.00	1.86	0.00	1.86	92.0	1.71
/ /	RIEMANN TRUST, ARVELLA	FIDELITY HIGH INCOME T	0.00	3.54	0.00	3.54	92.0	3.26
/ /	LOTT TRUST, EDITH	FIDELITY HIGH INCOME T	0.00	3.01	0.00	3.01	92.0	2.77
/ /	RIEMANN TRUST, ARVELLA	FIDELITY MIDCAP T	0.00	5.01	0.00	5.01	92.0	4.61
/ /	RAYMER, CHRISTOPHER	FIDELITY MIDCAP T	0.00	1.25	0.00	1.25	92.0	1.15
/ /	EVERETT, TRAVIS	FIDELITY TECHNOLOGY A	0.00	0.63	0.00	0.63	92.0	0.58
/ /	HAYES, BEN	FIDELITY TECHNOLOGY T	0.00	1.71	0.00	1.71	92.0	1.57
/ /	CHRISTIAN TOD, ROBERT	FIDELITY TECHNOLOGY T	0.00	6.39	0.00	6.39	92.0	5.88
/ /	RANCILIO, KENNETH	GUGGENHEIM DOW 2X STRATEGY A	0.00	5.31	0.00	5.31	92.0	4.89
/ /	FAIRLEY, MIKE	GUGGENHEIM TOTAL RETURN BOND - A	0.00	3.98	0.00	3.98	92.0	3.66
/ /	WALMANN, JEFFREY	GUGGENHEIM US LONG SHORT MOMENTUM A	0.00	0.53	0.00	0.53	92.0	0.49
/ /	FRANZ, PJ	RYDEX ALPHA OPPORTUNITY A	0.00	0.50	0.00	0.50	92.0	0.46
/ /	THOMAS, MARY	RYDEX GUGG COMMODITIES STRATEGY A	0.00	0.22	0.00	0.22	92.0	0.20
/ /	LAWRENCE POLICE	RYDEX GUGG INVESTMENT GRADE BOND A	0.00	5.46	0.00	5.46	92.0	5.02
/ /	RANCILIO, KENNETH	RYDEX GUGG MANAGED FUTURES STRATEGY	0.00	1.24	0.00	1.24	92.0	1.14
/ /	THOMAS, MARY	RYDEX GUGG MANAGED FUTURES STRATEGY	0.00	0.12	0.00	0.12	92.0	0.11
/ /	RANCILIO, KENNETH	RYDEX GUGG S&P 500 PURE GROWTH A	0.00	3.03	0.00	3.03	92.0	2.79
/ /	LAWRENCE POLICE	RYDEX GUGG STYLEPLUS LARGE CORE A	0.00	9.07	0.00	9.07	92.0	8.34
/ /	ROGERS, D	RYDEX GUGG U.S. LONG SHORT MOMENTUM	0.00	23.55	0.00	23.55	92.0	21.67
/ /	WALMANN, JEFFREY	RYDEX MULTI HEDGE STRATEGIES A	0.00	0.42	0.00	0.42	92.0	0.39
12/11/2017	ERKER REV TRUST, LAWRENCE &	SUNAMERICA SENIOR FLOATING RATE CL	0.00	40.42	0.00	40.42	92.0	37.19
	*	MUTUAL FUND 12B1 TRAILS SUBTOTAL *	\$0.00	\$426.54	\$0.00	\$426.54		\$392.42
PRODUCT CA	TEGORY: VARIABLE ANNUITY 12	B1 TRAILS						
11/24/2017	SCHMIDT, SYLVIA	ADV CENTURY	0.00	12.00	0.00	12.00	92.0	11.04
11/24/2017	SCHMITT, SUSAN	ADV CENTURY	0.00	8.00	0.00	8.00	92.0	7.36
12/20/2017	MCSPADDEN-STREIB, GLORIA	ING OPPORTUNITIES	45,964.35	80.44	0.00	80.44	92.0	74.00
	* VARI	TABLE ANNUITY 12B1 TRAILS SUBTOTAL *	\$45,964.35	\$100.44	\$0.00	\$100.44		\$92.40
		*** DIRECT TRANSACTIONS TOTAL ***	\$135,205.70	\$1,491.47	\$0.00	\$1,491.47		\$1,372.14

<sup>^</sup>Date - Split Trade - full Investment Amount & Gross Commission displayed

## BROKER COMMISSION TOTALS \$1,372.14 Broker Transactions \$0.00 Split Transactions \$0.00 Override Transactions Adjustments \$0.00 Payroll Draw \$0.00 \$0.00 Base Salary Prior Period Balance \$0.00 FINRA Assessment \$0.00 \$0.00 SIPC Assessment \$1,372.14 Check Amount \$91,836.42 Year-to-date Gross \$84,197.92 Year-to-date Earnings