



Concorde Investment Services, LLC  
**COMMISSION STATEMENT**  
**February 15, 2017**

02/14/2017  
 Page No. 1

DANIEL BUKOVCIK  
 101 N. Main Street  
 Box 376  
 Ovid, MI 48866

**BROKER #: B123**  
**BRANCH: DANIEL BUKOVCIK**

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
01/26/2017	LATZ, SONYA	AM FUNDS CAPITAL INCOME BUILDER A	50.00	1.88	90.0	1.69	0.00	1.69
01/26/2017	LATZ, JARRAH	AM FUNDS CAPITAL INCOME BUILDER A	12.50	0.47	90.0	0.42	0.00	0.42
01/31/2017	MARTIN, SCOTT	AM FUNDS CAPITAL INCOME BUILDER A	86.06	3.23	90.0	2.91	0.00	2.91
01/31/2017	MARTIN, SCOTT	AM FUNDS CAPITAL INCOME BUILDER A	862.39	32.34	90.0	29.11	0.00	29.11
01/31/2017	MARTIN, SCOTT	AM FUNDS CAPITAL INCOME BUILDER A	862.39	32.34	90.0	29.11	0.00	29.11
01/26/2017	LATZ, JOSHUA	AM FUNDS CAPITAL WORLD BOND A	40.00	1.20	90.0	1.08	0.00	1.08
01/26/2017	LATZ, SONYA	AM FUNDS CAPITAL WORLD GRTH & INC	50.00	1.88	90.0	1.69	0.00	1.69
01/26/2017	LATZ, JOSHUA	AM FUNDS CAPITAL WORLD GRTH & INC	80.00	3.00	90.0	2.70	0.00	2.70
01/31/2017	MAHONEY, KRISTEN	AM FUNDS CAPITAL WORLD GRTH & INC	30.00	1.13	90.0	1.02	0.00	1.02
01/26/2017	ZALUD, BRIAN	AM FUNDS EUROPACIFIC GROWTH FUND A	37.50	1.59	90.0	1.43	0.00	1.43
01/26/2017	HERBLET, AMANDA	AM FUNDS EUROPACIFIC GROWTH FUND A	25.00	1.25	90.0	1.13	0.00	1.13
01/25/2017	MULDER, JAYDEN	AM FUNDS GROWTH AND INCOME A	50.00	2.50	90.0	2.25	0.00	2.25
01/30/2017	NIDEFSKI, CAIDEN	AM FUNDS GROWTH FUND OF AMERICA	500.00	25.00	90.0	22.50	0.00	22.50
01/30/2017	NIDEFSKI, CAIDEN	AM FUNDS GROWTH FUND OF AMERICA	500.00	25.00	90.0	22.50	0.00	22.50
01/26/2017	HERBLET, AMANDA	AM FUNDS GROWTH FUND OF AMERICA A	25.00	1.25	90.0	1.13	0.00	1.13
01/26/2017	LATZ, JOSHUA	AM FUNDS GROWTH FUND OF AMERICA A	80.00	3.00	90.0	2.70	0.00	2.70
01/26/2017	LATZ, JARRAH	AM FUNDS GROWTH FUND OF AMERICA A	37.50	1.41	90.0	1.27	0.00	1.27
01/26/2017	ZALUD, ANN	AM FUNDS GROWTH FUND OF AMERICA A	37.50	1.59	90.0	1.43	0.00	1.43
01/30/2017	EKEL, NICHOLAS	AM FUNDS GROWTH FUND OF AMERICA A	50.00	2.50	90.0	2.25	0.00	2.25
01/30/2017	UNTIL AGE 18, MI/UTMA	AM FUNDS GROWTH FUND OF AMERICA A	6,000.00	225.00	90.0	202.50	0.00	202.50
01/30/2017	UNTIL AGE 18, MI/UTMA	AM FUNDS GROWTH FUND OF AMERICA A	6,000.00	225.00	90.0	202.50	0.00	202.50
01/31/2017	MARTIN, SCOTT	AM FUNDS GROWTH FUND OF AMERICA A	172.13	6.45	90.0	5.81	0.00	5.81
01/31/2017	MARTIN, SCOTT	AM FUNDS GROWTH FUND OF AMERICA A	1,724.78	64.68	90.0	58.21	0.00	58.21
01/31/2017	MARTIN, SCOTT	AM FUNDS GROWTH FUND OF AMERICA A	1,724.77	64.68	90.0	58.21	0.00	58.21
01/31/2017	BYRNE, JAMIE	AM FUNDS GROWTH FUND OF AMERICA A	15.00	0.56	90.0	0.50	0.00	0.50
01/31/2017	MAHONEY, KRISTEN	AM FUNDS GROWTH FUND OF AMERICA A	30.00	1.13	90.0	1.02	0.00	1.02

NOTES: \* - Indicates adjustment is not included in 1099 Earnings  
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 ^Date - Split Trade - full Investment Amount & Gross Commission displayed

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<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
01/31/2017	KIRBY, DAVID	AM FUNDS GROWTH FUND OF AMERICA A	10,000.00	425.00	90.0	382.50	0.00	382.50
02/01/2017	HAUK, KALMAN	AM FUNDS GROWTH FUND OF AMERICA A	166.00	6.23	90.0	5.61	0.00	5.61
02/01/2017	LONGSTRETH, JOEL	AM FUNDS GROWTH FUND OF AMERICA A	50.00	2.50	90.0	2.25	0.00	2.25
02/01/2017	BESKO, BRADLEY	AM FUNDS GROWTH FUND OF AMERICA A	25.00	1.25	90.0	1.13	0.00	1.13
02/01/2017	MI/TOD	AM FUNDS GROWTH FUND OF AMERICA A	100.00	5.00	90.0	4.50	0.00	4.50
02/02/2017	KIRBY, NICOLE	AM FUNDS GROWTH FUND OF AMERICA A	2,100.11	78.75	90.0	70.88	0.00	70.88
02/02/2017	KIRBY, DAVE	AM FUNDS GROWTH FUND OF AMERICA A	2,100.11	78.75	90.0	70.88	0.00	70.88
01/24/2017	WREGGELSWORTH, JOY	AM FUNDS ICA A	275.00	11.69	90.0	10.52	0.00	10.52
01/26/2017	ZALUD, BRIAN	AM FUNDS ICA A	37.50	1.59	90.0	1.43	0.00	1.43
01/26/2017	ZALUD, ANN	AM FUNDS ICA A	37.50	1.59	90.0	1.43	0.00	1.43
01/31/2017	MARTIN, SCOTT	AM FUNDS ICA A	172.12	6.45	90.0	5.81	0.00	5.81
01/31/2017	MARTIN, SCOTT	AM FUNDS ICA A	1,724.77	64.68	90.0	58.21	0.00	58.21
01/31/2017	MARTIN, SCOTT	AM FUNDS ICA A	1,724.78	64.68	90.0	58.21	0.00	58.21
01/31/2017	BYRNE, JAMIE	AM FUNDS ICA A	15.00	0.56	90.0	0.50	0.00	0.50
02/01/2017	LONGSTRETH, JOEL	AM FUNDS ICA A	50.00	2.50	90.0	2.25	0.00	2.25
01/31/2017	KIRBY, DAVID	AM FUNDS INCOME FUND OF AMERICA A	5,000.00	212.50	90.0	191.25	0.00	191.25
01/24/2017	WREGGELSWORTH, JOY	AM FUNDS WASHINGTON MUTUAL	100.00	4.25	90.0	3.83	0.00	3.83
01/30/2017	UNTIL AGE 18, MI/UTMA	AM FUNDS WASHINGTON MUTUAL	6,000.00	225.00	90.0	202.50	0.00	202.50
01/30/2017	UNTIL AGE 18, MI/UTMA	AM FUNDS WASHINGTON MUTUAL	6,000.00	225.00	90.0	202.50	0.00	202.50
01/31/2017	KIRBY, DAVID	AM FUNDS WASHINGTON MUTUAL	10,000.00	425.00	90.0	382.50	0.00	382.50
02/01/2017	BESKO, BRADLEY	AM FUNDS WASHINGTON MUTUAL	25.00	1.25	90.0	1.13	0.00	1.13
02/02/2017	KIRBY, NICOLE	AM FUNDS WASHINGTON MUTUAL	1,049.89	39.37	90.0	35.43	0.00	35.43
02/02/2017	KIRBY, DAVE	AM FUNDS WASHINGTON MUTUAL	1,049.89	39.37	90.0	35.43	0.00	35.43
01/31/2017	HUNT, BRUCE	FRANKLIN FOCUSED CORE EQUITY A	0.00	4.01	90.0	3.61	0.00	3.61
01/31/2017	HUNT, BRUCE	FRANKLIN GROWTH A	0.00	4.25	90.0	3.83	0.00	3.83
01/31/2017	HUNT, BRUCE	FRANKLIN GROWTH OPP A	0.00	3.64	90.0	3.28	0.00	3.28
01/31/2017	HUNT, BRUCE	FRANKLIN MUTUAL GLOBAL DISCOVERY A	0.00	1.75	90.0	1.58	0.00	1.58
01/31/2017	HUNT, BRUCE	FRANKLIN MUTUAL INTERNATIONAL A	0.00	2.29	90.0	2.06	0.00	2.06
01/31/2017	HUNT, BRUCE	FRANKLIN MUTUAL QUEST A	0.00	1.74	90.0	1.57	0.00	1.57
01/31/2017	HUNT, BRUCE	FRANKLIN MUTUAL SHARES A	0.00	1.93	90.0	1.74	0.00	1.74
01/31/2017	HUNT, BRUCE	FRANKLIN REAL RETURN A	0.00	3.44	90.0	3.10	0.00	3.10
01/31/2017	HUNT, BRUCE	FRANKLIN RISING DIVIDENDS A	0.00	4.19	90.0	3.77	0.00	3.77
01/31/2017	HUNT, BRUCE	FRANKLIN SMALL CAP GROWTH A	0.00	4.30	90.0	3.87	0.00	3.87

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<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
01/31/2017	HUNT, BRUCE	FRANKLIN TOTAL RETURN A	0.00	1.33	90.0	1.20	0.00	1.20
/ /	LEE, EUSTAQUIA	HARTFORD 529 AGGRESSIVE GROWTH A	0.00	0.44	90.0	0.40	0.00	0.40
/ /	STUTZMAN, KAREN	HARTFORD 529 CHECKS AND BAL A	0.00	0.10	90.0	0.09	0.00	0.09
/ /	STUTZMAN, KAREN	HARTFORD 529 CHECKS AND BAL A	0.00	0.07	90.0	0.06	0.00	0.06
/ /	MCHALLAM, MYA	HARTFORD 529 DIVIDEND AND GROWTH A	0.00	11.62	90.0	10.46	0.00	10.46
/ /	STUTZMAN, KAREN	HARTFORD 529 EQUITY INCOME A	0.00	2.38	90.0	2.14	0.00	2.14
/ /	STUTZMAN, KAREN	HARTFORD 529 EQUITY INCOME A	0.00	0.32	90.0	0.29	0.00	0.29
/ /	STUTZMAN, KAREN	HARTFORD 529 EQUITY INCOME A	0.00	2.38	90.0	2.14	0.00	2.14
/ /	STUTZMAN, KAREN	HARTFORD 529 EQUITY INCOME A	0.00	0.46	90.0	0.41	0.00	0.41
/ /	O'MALEY, SHIRLEY	HARTFORD 529 STATIC GROWTH A	0.00	0.33	90.0	0.30	0.00	0.30
/ /	O'MALEY, SHIRLEY	HARTFORD 529 STATIC GROWTH A	0.00	0.33	90.0	0.30	0.00	0.30
/ /	O'MALEY, SHIRLEY	HARTFORD 529 STATIC GROWTH A	0.00	1.98	90.0	1.78	0.00	1.78
/ /	O'MALEY, SHIRLEY	HARTFORD 529 STATIC GROWTH A	0.00	0.33	90.0	0.30	0.00	0.30
/ /	O'MALEY, SHIRLEY	HARTFORD 529 STATIC GROWTH A	0.00	0.30	90.0	0.27	0.00	0.27
/ /	DOUBRAVA, THOMAS	HARTFORD 529 STATIC GROWTH A	0.00	0.99	90.0	0.89	0.00	0.89
/ /	DOUBRAVA, THOMAS	HARTFORD 529 STATIC GROWTH A	0.00	0.65	90.0	0.59	0.00	0.59
/ /	BAESE, MARY BETH	HARTFORD BALANCED A	0.00	0.17	90.0	0.15	0.00	0.15
/ /	DARLING, KIMBERLY	HARTFORD BALANCED A	0.00	0.17	90.0	0.15	0.00	0.15
/ /	FOX, KERRI	HARTFORD BALANCED A	0.00	0.21	90.0	0.19	0.00	0.19
/ /	KIEFFER, DUSTIN	HARTFORD BALANCED ALLOCATION A	0.00	8.42	90.0	7.58	0.00	7.58
/ /	KIEFFER, KIRA	HARTFORD BALANCED ALLOCATION A	0.00	8.20	90.0	7.38	0.00	7.38
/ /	EVANS, ROGER	HARTFORD BALANCED ALLOCATION A	0.00	8.35	90.0	7.52	0.00	7.52
/ /	RADEMACHER, RICKEY	HARTFORD BALANCED ALLOCATION A	0.00	1.90	90.0	1.71	0.00	1.71
/ /	KIEFFER, PATRICIA	HARTFORD BALANCED ALLOCATION A	0.00	59.10	90.0	53.19	0.00	53.19
/ /	HASSE, RONALD	HARTFORD CAPITAL APP II A	0.00	1.92	90.0	1.73	0.00	1.73
/ /	HILTON, CYNTHIA	HARTFORD CAPITAL APP II A	0.00	3.56	90.0	3.20	0.00	3.20
/ /	BUKOVCIK, DANIEL	HARTFORD CAPITAL APP II A	0.00	7.11	90.0	6.40	0.00	6.40
/ /	THELEN, TODD	HARTFORD CAPITAL APP II A	0.00	0.40	90.0	0.36	0.00	0.36
/ /	THELEN, ROSANNE	HARTFORD CAPITAL APP II A	0.00	0.75	90.0	0.68	0.00	0.68
/ /	HILTON, CYNTHIA	HARTFORD CAPITAL APPRECIATION A	0.00	4.52	90.0	4.07	0.00	4.07
/ /	BUKOVCIK, DANIEL	HARTFORD CAPITAL APPRECIATION A	0.00	23.39	90.0	21.05	0.00	21.05
/ /	BAESE, MARY BETH	HARTFORD CAPITAL APPRECIATION A	0.00	1.92	90.0	1.73	0.00	1.73
/ /	PRICE, SARAH	HARTFORD CAPITAL APPRECIATION A	0.00	0.84	90.0	0.76	0.00	0.76

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<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
/ /	ZUNIGA, AMANDA	HARTFORD CAPITAL APPRECIATION A	0.00	13.08	90.0	11.77	0.00	11.77
/ /	HALFMAN, BRENDA	HARTFORD CAPITAL APPRECIATION A	0.00	0.48	90.0	0.43	0.00	0.43
/ /	THORNBURG, FREDERICK	HARTFORD CAPITAL APPRECIATION A	0.00	3.86	90.0	3.47	0.00	3.47
/ /	COOLEY, MARK	HARTFORD CAPITAL APPRECIATION A	0.00	0.22	90.0	0.20	0.00	0.20
/ /	DOUBRAVA, THOMAS	HARTFORD CAPITAL APPRECIATION A	0.00	1.00	90.0	0.90	0.00	0.90
/ /	BAESE, MARY BETH	HARTFORD CORPORATE OPPS A	0.00	0.30	90.0	0.27	0.00	0.27
/ /	RICHARDS, DEVIN	HARTFORD DISCIPLINED EQUITY A	0.00	2.30	90.0	2.07	0.00	2.07
/ /	FEDEWA, MIKE	HARTFORD DISCIPLINED EQUITY A	0.00	3.28	90.0	2.95	0.00	2.95
/ /	HILTON, CYNTHIA	HARTFORD DIVIDEND & GROWTH A	0.00	5.55	90.0	5.00	0.00	5.00
/ /	RICHARDS, AMBER	HARTFORD DIVIDEND & GROWTH A	0.00	1.10	90.0	0.99	0.00	0.99
/ /	RICHARDS, AMBER	HARTFORD DIVIDEND & GROWTH A	0.00	0.80	90.0	0.72	0.00	0.72
/ /	WEISMILLER, MARK	HARTFORD DIVIDEND & GROWTH A	0.00	3.09	90.0	2.78	0.00	2.78
/ /	LADISKI, BROOKE	HARTFORD DIVIDEND & GROWTH A	0.00	0.54	90.0	0.49	0.00	0.49
/ /	WEISMILLER, MARK	HARTFORD DIVIDEND & GROWTH A	0.00	1.65	90.0	1.49	0.00	1.49
/ /	WEISMILLER, KELSEY	HARTFORD DIVIDEND & GROWTH A	0.00	0.47	90.0	0.42	0.00	0.42
/ /	THORNBURG, FREDERICK	HARTFORD DIVIDEND & GROWTH A	0.00	5.76	90.0	5.18	0.00	5.18
/ /	FEDEWA, MIKE	HARTFORD DIVIDEND & GROWTH A	0.00	6.06	90.0	5.45	0.00	5.45
/ /	THELEN, TODD	HARTFORD DIVIDEND & GROWTH A	0.00	1.16	90.0	1.04	0.00	1.04
/ /	THELEN, ROSANNE	HARTFORD DIVIDEND & GROWTH A	0.00	2.17	90.0	1.95	0.00	1.95
02/01/2017	THORNBURG, FREDERICK	HARTFORD DIVIDEND & GROWTH A	150.00	6.00	90.0	5.40	0.00	5.40
/ /	BUKOVCIK/SEP, WILLIAM	HARTFORD GROWTH OPP A	0.00	1.53	90.0	1.38	0.00	1.38
/ /	SCHLIEF, MICHAEL	HARTFORD GROWTH OPP A	0.00	5.14	90.0	4.63	0.00	4.63
/ /	WOODRUFF, RONALD	HARTFORD GROWTH OPP A	0.00	2.83	90.0	2.55	0.00	2.55
/ /	SQUIRES, YVONNE	HARTFORD GROWTH OPP A	0.00	10.49	90.0	9.44	0.00	9.44
/ /	SQUIRES, LARRY	HARTFORD GROWTH OPP A	0.00	10.51	90.0	9.46	0.00	9.46
/ /	PLESKO-BERNATH, CYNTHIA	HARTFORD GROWTH OPP A	0.00	2.62	90.0	2.36	0.00	2.36
/ /	BUKOVCIK, DANIEL	HARTFORD GROWTH OPP A	0.00	54.21	90.0	48.79	0.00	48.79
/ /	BAESE, MARY BETH	HARTFORD GROWTH OPP A	0.00	0.33	90.0	0.30	0.00	0.30
/ /	LADISKI, BREANNA	HARTFORD GROWTH OPP A	0.00	0.81	90.0	0.73	0.00	0.73
/ /	BROWN, JACK	HARTFORD GROWTH OPP A	0.00	1.72	90.0	1.55	0.00	1.55
/ /	SIEFFERT, DONALD	HARTFORD GROWTH OPP A	0.00	7.74	90.0	6.97	0.00	6.97
/ /	FEDEWA, MIKE	HARTFORD GROWTH OPP A	0.00	2.98	90.0	2.68	0.00	2.68
/ /	BROWN, TUCKER	HARTFORD GROWTH OPP A	0.00	0.98	90.0	0.88	0.00	0.88

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<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
/ /	CASLER, SUSAN	HARTFORD GROWTH OPP A	0.00	0.43	90.0	0.39	0.00	0.39
/ /	DARLING, KIMBERLY	HARTFORD GROWTH OPP A	0.00	8.41	90.0	7.57	0.00	7.57
/ /	FOX, KERRI	HARTFORD GROWTH OPP A	0.00	13.71	90.0	12.34	0.00	12.34
/ /	SIEFFERT, DONALD	HARTFORD INFLATION PLUS A	0.00	9.18	90.0	8.26	0.00	8.26
/ /	HOLCOMB, BRUCE (DCD)	HARTFORD INFLATION PLUS A	0.00	0.87	90.0	0.78	0.00	0.78
/ /	THORNBURG, FREDERICK	HARTFORD INFLATION PLUS A	0.00	3.15	90.0	2.84	0.00	2.84
/ /	BATES, JAMES	HARTFORD INFLATION PLUS A	0.00	6.30	90.0	5.67	0.00	5.67
/ /	SCOTT, FRANCES	HARTFORD INFLATION PLUS A	0.00	1.12	90.0	1.01	0.00	1.01
/ /	WEISMILLER, MARK	HARTFORD INT'L GROWTH A	0.00	1.81	90.0	1.63	0.00	1.63
/ /	WEISMILLER, MARK	HARTFORD INT'L GROWTH A	0.00	0.99	90.0	0.89	0.00	0.89
/ /	WEISMILLER, KELSEY	HARTFORD INT'L GROWTH A	0.00	0.31	90.0	0.28	0.00	0.28
/ /	RICHARDS, AMBER	HARTFORD MIDCAP VALUE A	0.00	1.74	90.0	1.57	0.00	1.57
/ /	RICHARDS, AMBER	HARTFORD MIDCAP VALUE A	0.00	1.33	90.0	1.20	0.00	1.20
/ /	SIEFFERT, DONALD	HARTFORD TOTAL RETURN BOND A	0.00	6.63	90.0	5.97	0.00	5.97
01/31/2017	HUNT, BRUCE	TEMPLETON EMERGING MARKETS	0.00	1.18	90.0	1.06	0.00	1.06
* MUTUAL FUNDS SUBTOTAL *			\$67,035.19	\$3,057.42		\$2,751.78	\$0.00	\$2,751.78

**PRODUCT CATEGORY: VARIABLE ANNUITIES**

01/31/2017	FELIU, RAUL	JNL ELITE ACCESS	25,416.07	5.30	90.0	4.77	0.00	4.77
01/31/2017	GOOSEN, JACQUELINE	JNL ELITE ACCESS	14,557.95	3.03	90.0	2.73	0.00	2.73
01/31/2017	STOCKING, ELAINE	JNL ELITE ACCESS	2,243.26	0.47	90.0	0.42	0.00	0.42
01/31/2017	SPITERI, JOHN	JNL ELITE ACCESS	5,159.91	1.07	90.0	0.96	0.00	0.96
01/31/2017	WAGGONER, SHEILA	JNL ELITE ACCESS	16,710.69	3.48	90.0	3.13	0.00	3.13
01/31/2017	SPIESS, CHARLES	JNL PERSPECTIVE	67,563.58	28.15	90.0	25.34	0.00	25.34
01/31/2017	RICHARDS, ROBERT	JNL PERSPECTIVE II 04/14	35,995.46	15.00	90.0	13.50	0.00	13.50
01/31/2017	SCHOMISCH, RENEE	JNL PERSPECTIVE II 04/14	237,059.05	98.77	90.0	88.89	0.00	88.89
01/31/2017	BURGESS, BEVERLY	JNL PERSPECTIVE II 04/14	17,266.58	7.19	90.0	6.47	0.00	6.47
01/31/2017	ROY, JANICE	JNL PERSPECTIVE II 04/14	31,338.05	13.06	90.0	11.75	0.00	11.75
01/31/2017	WINKLER, LORETTA	JNL PERSPECTIVE II 04/14	468,469.82	195.20	90.0	175.68	0.00	175.68
01/31/2017	COOK, DONALD	JNL PERSPECTIVE II 04/14	145,003.41	60.42	90.0	54.38	0.00	54.38
01/31/2017	VINCENT, LEROY	JNL PERSPECTIVE II 04/14	52,033.77	21.68	90.0	19.51	0.00	19.51
01/31/2017	WOODEND, DAVID	JNL PERSPECTIVE II 04/14	307,482.79	128.12	90.0	115.31	0.00	115.31
01/31/2017	HEHRER, SANDRA	JNL PERSPECTIVE II 04/14	33,152.01	13.81	90.0	12.43	0.00	12.43
01/31/2017	BARBOUR, LARRY	JNL PERSPECTIVE II 04/14	51,823.66	21.59	90.0	19.43	0.00	19.43

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
01/31/2017	SAVAGE, ELIZABETH	JNL PERSPECTIVE II 04/14	7,409.02	3.09	90.0	2.78	0.00	2.78
01/31/2017	THELEN, NEIL	JNL PERSPECTIVE II 04/14	17,183.24	7.16	90.0	6.44	0.00	6.44
01/31/2017	RICHARDS, AMBER	JNL PERSPECTIVE II 04/14	102,874.73	42.86	90.0	38.57	0.00	38.57
01/31/2017	BESKO, DIRK	JNL PERSPECTIVE II 04/14	15,348.35	6.40	90.0	5.76	0.00	5.76
01/31/2017	YOUNG, MARY	JNL PERSPECTIVE II 04/14	582,924.84	242.89	90.0	218.60	0.00	218.60
01/31/2017	WAKEFIELD, RONALD	JNL PERSPECTIVE II 04/14	39,176.84	16.32	90.0	14.69	0.00	14.69
01/31/2017	ADE, MARIE	JNL PERSPECTIVE II 04/14	10,653.92	4.44	90.0	4.00	0.00	4.00
01/31/2017	PIGGOTT, PHILIP	JNL PERSPECTIVE II 04/14	306,846.75	127.85	90.0	115.07	0.00	115.07
01/31/2017	SMITH, RICHARD	JNL PERSPECTIVE II 04/14	27,915.49	11.63	90.0	10.47	0.00	10.47
01/31/2017	FEDEWA, LORETTA	JNL PERSPECTIVE II 04/14	51,863.63	21.61	90.0	19.45	0.00	19.45
01/31/2017	STROMER, SCOTT	JNL PERSPECTIVE II 04/14	55,994.71	23.33	90.0	21.00	0.00	21.00
01/31/2017	THELEN, ROSANNE	JNL PERSPECTIVE II 04/14	891,538.18	371.47	90.0	334.32	0.00	334.32
01/31/2017	THOMA, CHRIS	JNL PERSPECTIVE II 04/14	71,426.77	29.76	90.0	26.78	0.00	26.78
01/31/2017	NIXON, KIMBERLY	JNL PERSPECTIVE II 04/14	84,012.78	35.01	90.0	31.51	0.00	31.51
01/31/2017	WAKEFIELD, RONALD	JNL PERSPECTIVE II 04/14	85,874.09	35.78	90.0	32.20	0.00	32.20
01/31/2017	WAGGONER, RUSSELL	JNL PERSPECTIVE II 04/14	82,102.93	34.21	90.0	30.79	0.00	30.79
01/31/2017	REED, JOAN	JNL PERSPECTIVE II 04/14	29,425.28	12.26	90.0	11.03	0.00	11.03
01/31/2017	REED, RICHARD	JNL PERSPECTIVE II 04/14	72,154.93	30.06	90.0	27.05	0.00	27.05
01/31/2017	PENROSE, GARY	JNL PERSPECTIVE II 04/14	80,935.45	33.72	90.0	30.35	0.00	30.35
01/31/2017	BERNATH, THOMAS	JNL PERSPECTIVE II 04/14	18,776.10	7.82	90.0	7.04	0.00	7.04
01/31/2017	TRANN, LISA	JNL PERSPECTIVE II 04/14	7,951.59	3.31	90.0	2.98	0.00	2.98
01/31/2017	HUMPHREY, PATRICIA	JNL PERSPECTIVE II 04/14	9,551.07	3.98	90.0	3.58	0.00	3.58
01/31/2017	STEVENS, PATRICIA	JNL PERSPECTIVE II 04/14	141,119.08	58.80	90.0	52.92	0.00	52.92
01/31/2017	BERNATH, MARGARET	JNL PERSPECTIVE II 04/14	35,656.69	14.86	90.0	13.37	0.00	13.37
01/31/2017	BERNATH, MARGARET	JNL PERSPECTIVE II 04/14	27,555.20	11.48	90.0	10.33	0.00	10.33
01/31/2017	RICHARD, LORI	JNL PERSPECTIVE II 04/14	30,103.19	12.54	90.0	11.29	0.00	11.29
01/31/2017	RECK, CHARLES	JNL PERSPECTIVE II 04/14	387,204.90	161.34	90.0	145.21	0.00	145.21
01/31/2017	RECK, MAXINE	JNL PERSPECTIVE II 04/14	244,959.73	102.07	90.0	91.86	0.00	91.86
01/31/2017	HANUS, PHILLIP	JNL PERSPECTIVE II 04/14	135,098.85	56.29	90.0	50.66	0.00	50.66
01/31/2017	HANUS, SHEILA	JNL PERSPECTIVE II 04/14	31,852.20	13.27	90.0	11.94	0.00	11.94
01/31/2017	HANUS, PHILLIP	JNL PERSPECTIVE II 04/14	34,249.53	14.27	90.0	12.84	0.00	12.84
01/31/2017	ASHBAUGH, ROBERT	JNL PERSPECTIVE II 05/05	326,172.39	135.91	90.0	122.32	0.00	122.32
01/31/2017	MILLER, ALAN	JNL PERSPECTIVE II 05/05	35,754.32	14.90	90.0	13.41	0.00	13.41

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<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
01/31/2017	BERNATH, THOMAS	JNL PERSPECTIVE II 05/05	8,036.43	3.35	90.0	3.02	0.00	3.02
01/31/2017	PLESKO-BERNATH, CYNTHIA	JNL PERSPECTIVE II 05/05	8,617.83	3.59	90.0	3.23	0.00	3.23
01/31/2017	SCHNEIDER, DAWN	JNL PERSPECTIVE II 05/05	26,799.56	11.17	90.0	10.05	0.00	10.05
01/31/2017	LEAVITT, CHRISTOPHER	JNL PERSPECTIVE II 05/05	4,320.55	1.80	90.0	1.62	0.00	1.62
01/31/2017	DEBOER, DIANA	JNL PERSPECTIVE II 05/05	59,316.79	24.72	90.0	22.25	0.00	22.25
01/31/2017	COZIK, MICHELLE	JNL PERSPECTIVE II 05/05	11,076.69	4.62	90.0	4.16	0.00	4.16
01/31/2017	NETHAWAY, BARBARA	JNL PERSPECTIVE II 05/05	30,007.68	12.50	90.0	11.25	0.00	11.25
01/31/2017	AUSTIN, CHARLENE	JNL PERSPECTIVE II 05/05	44,425.23	18.51	90.0	16.66	0.00	16.66
01/31/2017	BUKOVCIK, DANIEL	JNL PERSPECTIVE II 05/05	149,577.48	62.32	90.0	56.09	0.00	56.09
01/31/2017	KOERNER, NANCY	JNL PERSPECTIVE II 05/05	95,053.18	39.61	90.0	35.65	0.00	35.65
01/31/2017	BUKOVCIK, GAVIN	JNL PERSPECTIVE II 05/05	41,701.86	17.38	90.0	15.64	0.00	15.64
01/31/2017	BOETTCHER, BRETT	JNL PERSPECTIVE II 05/05	2,381.39	0.99	90.0	0.89	0.00	0.89
01/31/2017	BOETTCHER, BRETT	JNL PERSPECTIVE II 05/05	17,433.86	7.26	90.0	6.53	0.00	6.53
01/31/2017	BATORA, DELORES	JNL PERSPECTIVE II 05/05	29,481.18	12.28	90.0	11.05	0.00	11.05
01/31/2017	STOCKING, RODNEY	JNL PERSPECTIVE II 05/05	274,737.72	114.47	90.0	103.02	0.00	103.02
01/31/2017	MOORE, DONALD	JNL PERSPECTIVE II 05/05	12,339.41	5.14	90.0	4.63	0.00	4.63
01/31/2017	PALEN, LINDA	JNL PERSPECTIVE II 05/05	19,700.57	8.21	90.0	7.39	0.00	7.39
01/31/2017	HERBLET, SCOTT	JNL PERSPECTIVE II 05/05	31,535.63	13.14	90.0	11.83	0.00	11.83
01/31/2017	MEDINA, CESAR	JNL PERSPECTIVE II 05/05	42,394.58	17.66	90.0	15.89	0.00	15.89
01/31/2017	BESKO, DIRK	JNL PERSPECTIVE II 05/05	9,998.06	4.17	90.0	3.75	0.00	3.75
01/31/2017	BESKO, DIRK	JNL PERSPECTIVE II 05/05	110,799.82	46.17	90.0	41.55	0.00	41.55
01/31/2017	LATZ, SONYA	JNL PERSPECTIVE II 05/05	5,062.51	2.11	90.0	1.90	0.00	1.90
01/31/2017	HARROW, WENDY	JNL PERSPECTIVE II 05/05	3,776.00	1.57	90.0	1.41	0.00	1.41
01/31/2017	BISHOP, DAVID	JNL PERSPECTIVE II 05/05	53,670.15	22.36	90.0	20.12	0.00	20.12
01/31/2017	O'BERRY, MICHAEL	JNL PERSPECTIVE II 05/05	206,163.34	85.90	90.0	77.31	0.00	77.31
01/31/2017	WINKLER, JOHN	JNL PERSPECTIVE II 05/05	443,817.58	184.92	90.0	166.43	0.00	166.43
01/31/2017	HOOKER, LINDA	JNL PERSPECTIVE II 05/05	137,960.71	57.48	90.0	51.73	0.00	51.73
01/31/2017	BISHOP, DAVID	JNL PERSPECTIVE II 05/05	21,510.44	8.96	90.0	8.06	0.00	8.06
01/31/2017	DARLING, GARY	JNL PERSPECTIVE II 05/05	134,722.74	56.13	90.0	50.52	0.00	50.52
01/31/2017	GALECKA, CYRIL	JNL PERSPECTIVE II 05/05	135,428.46	56.43	90.0	50.79	0.00	50.79
01/31/2017	BURNS, KAREN	JNL PERSPECTIVE II 05/05	140,383.07	58.49	90.0	52.64	0.00	52.64
01/31/2017	COOK, DONALD	JNL PERSPECTIVE II 05/05	4,066.00	1.69	90.0	1.52	0.00	1.52
01/31/2017	GREEN, STEVE	JNL PERSPECTIVE II 05/05	66,761.52	27.82	90.0	25.04	0.00	25.04

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<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
01/31/2017	HECKMAN, RUSSELL	JNL PERSPECTIVE II 05/05	102,787.47	42.83	90.0	38.55	0.00	38.55
01/31/2017	HECKMAN, VICKI	JNL PERSPECTIVE II 05/05	5,809.96	2.42	90.0	2.18	0.00	2.18
01/31/2017	HECKMAN, VICKI	JNL PERSPECTIVE II 05/05	239,621.91	99.84	90.0	89.86	0.00	89.86
01/31/2017	VINCENT, DAVID	JNL PERSPECTIVE II 05/05	3,886.90	1.62	90.0	1.46	0.00	1.46
01/31/2017	VINCENT, JAMIE	JNL PERSPECTIVE II 05/05	19,345.96	8.06	90.0	7.25	0.00	7.25
01/31/2017	BERNATH, THOMAS	JNL PERSPECTIVE II 05/05	16,406.14	6.84	90.0	6.16	0.00	6.16
01/31/2017	KANTHE, LINDA	JNL PERSPECTIVE II 05/05	63,950.65	26.65	90.0	23.99	0.00	23.99
01/31/2017	COOK, JANET	JNL PERSPECTIVE II 05/05	58,103.73	24.21	90.0	21.79	0.00	21.79
01/31/2017	COOK, DONALD	JNL PERSPECTIVE II 05/05	138,727.00	57.80	90.0	52.02	0.00	52.02
01/31/2017	ADE, MARIE	JNL PERSPECTIVE II 05/05	50,692.04	21.12	90.0	19.01	0.00	19.01
01/31/2017	COOK, DONALD	JNL PERSPECTIVE II 05/05	100,619.19	41.92	90.0	37.73	0.00	37.73
01/31/2017	BUKOVCIK, SUSAN	JNL PERSPECTIVE II 05/05	14,439.41	6.02	90.0	5.42	0.00	5.42
01/31/2017	BUKOVCIK, DANIEL	JNL PERSPECTIVE II 05/05	14,746.73	6.14	90.0	5.53	0.00	5.53
01/31/2017	KING, MAXINE	JNL PERSPECTIVE II 05/05	75,753.14	31.56	90.0	28.40	0.00	28.40
01/31/2017	ATKINS, RONALD	JNL PERSPECTIVE II 05/05	58,164.08	24.24	90.0	21.82	0.00	21.82
01/31/2017	MCCABE, DAVID	JNL PERSPECTIVE II 05/05	92,770.75	38.65	90.0	34.79	0.00	34.79
01/31/2017	SMITH, DOUGLAS	JNL PERSPECTIVE II 05/05	18,519.56	7.72	90.0	6.95	0.00	6.95
01/31/2017	BUSH, VICTORIA	JNL PERSPECTIVE II 05/05	21,436.71	8.93	90.0	8.04	0.00	8.04
01/31/2017	COSCARELLI, ARTHUR	JNL PERSPECTIVE II 05/05	13,413.47	5.59	90.0	5.03	0.00	5.03
01/31/2017	BERNATH, THOMAS	JNL PERSPECTIVE II 05/05	138,632.07	57.76	90.0	51.98	0.00	51.98
01/31/2017	FEDEWA, NEIL	JNL PERSPECTIVE II 05/05	11,211.86	4.67	90.0	4.20	0.00	4.20
01/31/2017	PALEN, LINDA	JNL PERSPECTIVE II 05/05	152,260.97	63.44	90.0	57.10	0.00	57.10
01/31/2017	CONKLIN, SANDRA	JNL PERSPECTIVE II 05/05	13,292.62	5.54	90.0	4.99	0.00	4.99
01/31/2017	CONKLIN, DOUG	JNL PERSPECTIVE II 05/05	64,312.47	26.80	90.0	24.12	0.00	24.12
01/31/2017	ATKINS, RONALD	JNL PERSPECTIVE II 05/05	6,856.08	2.86	90.0	2.57	0.00	2.57
01/31/2017	ATKINS, DEB	JNL PERSPECTIVE II 05/05	7,622.32	3.18	90.0	2.86	0.00	2.86
01/31/2017	ATKINS, RONALD	JNL PERSPECTIVE II 05/05	98,572.70	41.07	90.0	36.96	0.00	36.96
01/31/2017	KURNCH, KIMBERLY	JNL PERSPECTIVE II 05/05	800.83	0.33	90.0	0.30	0.00	0.30
01/31/2017	MASSA, RODGER	JNL PERSPECTIVE II 05/05	86,577.21	36.07	90.0	32.46	0.00	32.46
01/31/2017	WEISMILLER, SANDRA	JNL PERSPECTIVE II 05/05	959,263.25	399.69	90.0	359.72	0.00	359.72
01/31/2017	BYWATER, SHEILA	JNL PERSPECTIVE II 05/05	249,543.16	103.98	90.0	93.58	0.00	93.58
01/31/2017	PLOWMAN, DONNA	JNL PERSPECTIVE II 05/05	39,907.43	16.63	90.0	14.97	0.00	14.97
01/31/2017	BUKOVCIK, SUSAN	JNL PERSPECTIVE II 05/05	68,541.31	28.56	90.0	25.70	0.00	25.70

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<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
01/31/2017	BUKOVCIK, SUSAN	JNL PERSPECTIVE II 05/05	63,084.77	26.29	90.0	23.66	0.00	23.66
01/31/2017	BUKOVCIK, DANIEL	JNL PERSPECTIVE II 05/05	61,223.54	25.51	90.0	22.96	0.00	22.96
01/31/2017	RADEMACHER, SUZANNE	JNL PERSPECTIVE II 05/05	47,409.13	19.75	90.0	17.78	0.00	17.78
01/31/2017	RADEMACHER, RICKEY	JNL PERSPECTIVE II 05/05	47,409.13	19.75	90.0	17.78	0.00	17.78
01/31/2017	DARLING, KIMBERLY	JNL PERSPECTIVE II 05/05	34,465.00	14.36	90.0	12.92	0.00	12.92
01/31/2017	EVANS, ROGER	JNL PERSPECTIVE II 05/05	35,206.13	14.67	90.0	13.20	0.00	13.20
01/31/2017	BARKS, ERRON	JNL PERSPECTIVE II 05/05	31,473.88	13.11	90.0	11.80	0.00	11.80
01/31/2017	BARKS, MARIE	JNL PERSPECTIVE II 05/05	40,476.45	16.87	90.0	15.18	0.00	15.18
01/31/2017	BARKS, ERRON	JNL PERSPECTIVE II 05/05	39,499.41	16.46	90.0	14.81	0.00	14.81
01/31/2017	BARKS, ERRON	JNL PERSPECTIVE II 05/05	291,323.97	121.38	90.0	109.24	0.00	109.24
01/31/2017	BARKS, MARIE	JNL PERSPECTIVE II 05/05	39,499.41	16.46	90.0	14.81	0.00	14.81
01/31/2017	HARMON, WILLIAM	JNL PERSPECTIVE II 05/05	111,385.18	46.41	90.0	41.77	0.00	41.77
01/31/2017	FINCH, ARLENE	JNL PERSPECTIVE II 05/05	18,048.60	7.52	90.0	6.77	0.00	6.77
01/31/2017	BUKOVCIK, DANIEL	JNL PERSPECTIVE II 05/05	69,410.87	28.92	90.0	26.03	0.00	26.03
01/31/2017	ALLEN, DONNA	JNL PERSPECTIVE II 05/05	8,100.73	3.38	90.0	3.04	0.00	3.04
01/31/2017	O'BERRY, CHARLES	JNL PERSPECTIVE II 05/05	104,504.41	43.54	90.0	39.19	0.00	39.19
01/31/2017	RAMIREZ, JOAN	JNL PERSPECTIVE II 05/05	56,624.81	23.59	90.0	21.23	0.00	21.23
01/31/2017	SWENSON, AMY	JNL PERSPECTIVE II 05/05	11,082.34	4.62	90.0	4.16	0.00	4.16
01/31/2017	SWENSON, ERIC	JNL PERSPECTIVE II 05/05	11,514.55	4.80	90.0	4.32	0.00	4.32
01/31/2017	SWENSON, ERIC	JNL PERSPECTIVE II 05/05	5,738.97	2.39	90.0	2.15	0.00	2.15
01/31/2017	FOLTZ, TIMOTHY	JNL PERSPECTIVE II 05/05	6,609.75	2.75	90.0	2.48	0.00	2.48
01/31/2017	MOORE, MARC	JNL PERSPECTIVE II 05/05	434.12	0.18	90.0	0.16	0.00	0.16
01/31/2017	BEALS, TIMOTHY	JNL PERSPECTIVE II 05/05	31,732.80	13.22	90.0	11.90	0.00	11.90
01/31/2017	O'BRIEN, MICHAEL	JNL PERSPECTIVE II 05/05	16,544.20	6.89	90.0	6.20	0.00	6.20
01/31/2017	LEN, JURLINE	JNL PERSPECTIVE II 05/05	114,084.88	47.54	90.0	42.79	0.00	42.79
01/31/2017	LEN, JURLINE	JNL PERSPECTIVE II 05/05	172,173.04	71.74	90.0	64.57	0.00	64.57
01/31/2017	HAZLE, JOHN	JNL PERSPECTIVE II 05/05	10,897.94	4.54	90.0	4.09	0.00	4.09
01/31/2017	COZIK, KEVIN	JNL PERSPECTIVE II 05/05	54,696.14	22.79	90.0	20.51	0.00	20.51
01/31/2017	HARMON, RICHARD	JNL PERSPECTIVE II 05/05	27,095.70	11.29	90.0	10.16	0.00	10.16
01/31/2017	KUS, DONNA	JNL PERSPECTIVE II 05/05	106,817.63	44.51	90.0	40.06	0.00	40.06
01/31/2017	GOOSEN, JEROME	JNL PERSPECTIVE II 05/05	545,213.60	227.17	90.0	204.45	0.00	204.45
01/31/2017	DARLING, TARIN	JNL PERSPECTIVE II 05/05	5,213.99	2.17	90.0	1.95	0.00	1.95
01/31/2017	MILLER, PHILLIP	JNL PERSPECTIVE II 05/05	1,103.75	0.46	90.0	0.41	0.00	0.41

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<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
01/31/2017	MILLER, VIVIAN	JNL PERSPECTIVE II 05/05	5,602.23	2.33	90.0	2.10	0.00	2.10
01/31/2017	UNTERBRINK, PAUL	JNL PERSPECTIVE II 05/05	114,581.69	47.74	90.0	42.97	0.00	42.97
01/31/2017	BLAIN, VICKIE	JNL PERSPECTIVE II 05/05	80,681.29	33.62	90.0	30.26	0.00	30.26
01/31/2017	BLAIN, VICKIE	JNL PERSPECTIVE II 05/05	75,639.52	31.52	90.0	28.37	0.00	28.37
01/31/2017	SIEFFERT, JUDITH	JNL PERSPECTIVE II 05/05	510,286.39	212.62	90.0	191.36	0.00	191.36
01/31/2017	PAKSI, JOYCE	JNL PERSPECTIVE II 05/05	14,528.31	6.05	90.0	5.45	0.00	5.45
01/31/2017	PAKSI, JOYCE	JNL PERSPECTIVE II 05/05	100,225.48	41.76	90.0	37.58	0.00	37.58
01/31/2017	PAKSI, ROBERT	JNL PERSPECTIVE II 05/05	14,926.89	6.22	90.0	5.60	0.00	5.60
01/31/2017	PAKSI, ROBERT	JNL PERSPECTIVE II 05/05	41,547.42	17.31	90.0	15.58	0.00	15.58
01/31/2017	STUTZMAN, KAREN	JNL PERSPECTIVE II 05/05	37,743.95	15.73	90.0	14.16	0.00	14.16
01/31/2017	SWANCHARA, KIM	JNL PERSPECTIVE II 05/05	37,071.17	15.45	90.0	13.91	0.00	13.91
01/31/2017	SWANCHARA, BEN	JNL PERSPECTIVE II 05/05	37,071.17	15.45	90.0	13.91	0.00	13.91
01/31/2017	BATORA, DELORES	JNL PERSPECTIVE II 05/05	169,168.31	70.49	90.0	63.44	0.00	63.44
01/31/2017	DUNSMORE, CAROL	JNL PERSPECTIVE II 05/05	122,151.30	50.90	90.0	45.81	0.00	45.81
01/31/2017	HOGAN, JOSEPH	JNL PERSPECTIVE II 05/05	263,781.58	109.91	90.0	98.92	0.00	98.92
01/31/2017	STEHLIK, FRANCES	JNL PERSPECTIVE II 05/05	105,310.63	43.88	90.0	39.49	0.00	39.49
01/31/2017	STEHLIK, FRANCES	JNL PERSPECTIVE II 05/05	34,959.84	14.57	90.0	13.11	0.00	13.11
01/31/2017	WHALEY JR, RICHARD	JNL PERSPECTIVE II 05/05	43,674.24	18.20	90.0	16.38	0.00	16.38
01/31/2017	GOOSEN, JEROME	JNL PERSPECTIVE II 05/05	13,580.58	5.66	90.0	5.09	0.00	5.09
01/31/2017	BAILEY, THOMAS	JNL PERSPECTIVE II 05/05	14,253.28	5.94	90.0	5.35	0.00	5.35
01/31/2017	BAILEY, THOMAS	JNL PERSPECTIVE II 05/05	110,418.40	46.01	90.0	41.41	0.00	41.41
01/31/2017	BAILEY, WALLACE	JNL PERSPECTIVE II 05/05	92,082.74	38.37	90.0	34.53	0.00	34.53
01/31/2017	BAILEY, SUSAN	JNL PERSPECTIVE II 05/05	27,876.95	11.62	90.0	10.46	0.00	10.46
01/31/2017	HOGAN, JOSEPH	JNL PERSPECTIVE II 05/05	40,984.93	17.08	90.0	15.37	0.00	15.37
01/31/2017	WOODMAN, ROBERT	JNL PERSPECTIVE II 05/05	84,348.04	35.15	90.0	31.64	0.00	31.64
01/31/2017	COCKRUM, MARK	JNL PERSPECTIVE II 05/05	68,058.61	25.52	90.0	22.97	0.00	22.97
01/31/2017	HOGAN, JOSEPH	JNL PERSPECTIVE II 05/05	118,815.01	49.51	90.0	44.56	0.00	44.56
01/31/2017	FOX, JAMES	JNL PERSPECTIVE II 05/05	155,159.07	64.65	90.0	58.19	0.00	58.19
01/31/2017	PERRY, GREGORY	JNL PERSPECTIVE II 05/05	39,723.87	16.55	90.0	14.90	0.00	14.90
01/31/2017	HOUSE, MATTHEW	JNL PERSPECTIVE II 05/05	12,089.94	5.04	90.0	4.54	0.00	4.54
01/31/2017	SMALLDON, JANET	JNL PERSPECTIVE II 05/05	51,142.95	21.31	90.0	19.18	0.00	19.18
01/31/2017	JOHNSON, DOLLY	JNL PERSPECTIVE II 05/05	10,026.30	4.18	90.0	3.76	0.00	3.76
01/31/2017	FABER, KATHRYN	JNL PERSPECTIVE II 05/05	36,284.47	15.12	90.0	13.61	0.00	13.61

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
01/31/2017	BUKOVCIK, RONALD	JNL PERSPECTIVE II 05/05	465,010.06	193.75	90.0	174.38	0.00	174.38
01/31/2017	KING, MAXINE	JNL PERSPECTIVE II 05/05	165,383.90	68.91	90.0	62.02	0.00	62.02
01/31/2017	BARTON, EVA	JNL PERSPECTIVE II 05/05	19,149.97	7.98	90.0	7.18	0.00	7.18
01/31/2017	TALBOT, DOUG	JNL PERSPECTIVE II 05/05	12,697.48	5.29	90.0	4.76	0.00	4.76
01/31/2017	TALBOT, DOUG	JNL PERSPECTIVE II 05/05	35,440.13	14.77	90.0	13.29	0.00	13.29
01/31/2017	THELEN, NEIL	JNL PERSPECTIVE II 05/05	193,672.47	80.70	90.0	72.63	0.00	72.63
01/31/2017	CONRAD, DOUGLAS	JNL PERSPECTIVE II 05/05	33,263.35	13.86	90.0	12.47	0.00	12.47
01/31/2017	MARTIN, SCOTT	JNL PERSPECTIVE II 05/05	62,488.14	26.04	90.0	23.44	0.00	23.44
01/31/2017	ROOF, ANNA	JNL PERSPECTIVE II 05/05	132,734.29	55.31	90.0	49.78	0.00	49.78
01/31/2017	ROBERTS, MONICA	JNL PERSPECTIVE II 05/05	6,624.08	2.76	90.0	2.48	0.00	2.48
01/31/2017	DOYLE, DENNIS	JNL PERSPECTIVE II 05/05	47,427.97	19.76	90.0	17.78	0.00	17.78
01/31/2017	SCHRAUBEN, HOLLY	JNL PERSPECTIVE II 05/05	4,074.17	1.70	90.0	1.53	0.00	1.53
01/31/2017	BURNS, KAREN	JNL PERSPECTIVE II 05/05	27,502.58	11.46	90.0	10.31	0.00	10.31
01/31/2017	PEASE, STEVEN	JNL PERSPECTIVE II 05/05	56,223.90	23.43	90.0	21.09	0.00	21.09
01/31/2017	THORNBURG, JANET	JNL PERSPECTIVE II 05/05	78,596.06	32.75	90.0	29.48	0.00	29.48
01/31/2017	BAILEY, WALLACE	JNL PERSPECTIVE II 05/05	47,562.96	19.82	90.0	17.84	0.00	17.84
01/31/2017	SCHULTZ, GARY	JNL PERSPECTIVE II 05/05	5,978.49	2.49	90.0	2.24	0.00	2.24
01/31/2017	RITZ, VICKI	JNL PERSPECTIVE II 05/05	21,894.37	9.12	90.0	8.21	0.00	8.21
01/31/2017	KIEFFER, DUSTIN	JNL PERSPECTIVE II 05/05	13,240.44	5.52	90.0	4.97	0.00	4.97
01/31/2017	BAILEY, WALLACE	JNL PERSPECTIVE II 05/05	40,225.42	16.76	90.0	15.08	0.00	15.08
01/31/2017	THORNBURG, RICHARD	JNL PERSPECTIVE II 05/05	286,817.40	119.51	90.0	107.56	0.00	107.56
01/31/2017	MEADOWS, SANDRA	JNL PERSPECTIVE II 05/05	118,605.08	49.42	90.0	44.48	0.00	44.48
01/31/2017	BERNATH, THOMAS	JNL PERSPECTIVE II 05/05	7,264.13	3.03	90.0	2.73	0.00	2.73
01/31/2017	DANIEL, JOHN	JNL PERSPECTIVE II 05/05	62,796.72	26.17	90.0	23.55	0.00	23.55
01/31/2017	WROBEL, GARY	JNL PERSPECTIVE II 05/05	365,515.23	152.30	90.0	137.07	0.00	137.07
01/31/2017	ZUSSMAN, KELLI	JNL PERSPECTIVE II 05/05	412,691.73	171.95	90.0	154.76	0.00	154.76
01/31/2017	EVANS, ROGER	JNL PERSPECTIVE II 05/05	9,186.86	3.83	90.0	3.45	0.00	3.45
01/31/2017	EVANS, ROGER	JNL PERSPECTIVE II 05/05	45,650.39	19.02	90.0	17.12	0.00	17.12
01/31/2017	LEIBY, PAMELA	JNL PERSPECTIVE II 05/05	92,339.16	38.47	90.0	34.62	0.00	34.62
01/31/2017	LEIBY, PAMELA	JNL PERSPECTIVE II 05/05	28,149.97	11.73	90.0	10.56	0.00	10.56
01/31/2017	SCHMITT, WILLIAM	JNL PERSPECTIVE II 05/05	29,778.82	12.41	90.0	11.17	0.00	11.17
01/31/2017	SCHMITT, KELLEY	JNL PERSPECTIVE II 05/05	15,191.12	6.33	90.0	5.70	0.00	5.70
01/31/2017	EKEL, MARY	JNL PERSPECTIVE II 05/05	9,013.33	3.76	90.0	3.38	0.00	3.38

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
01/31/2017	SHETTLER, CARL	JNL PERSPECTIVE II 05/05	2,645.26	1.10	90.0	0.99	0.00	0.99
01/31/2017	NUTTER, JACK	JNL PERSPECTIVE II 05/05	165,618.84	69.01	90.0	62.11	0.00	62.11
01/31/2017	HUHN, JUDY	JNL PERSPECTIVE II 05/05	115,015.39	47.92	90.0	43.13	0.00	43.13
01/31/2017	DOUBRAVA, STACY	JNL PERSPECTIVE II 05/05	231,688.12	96.54	90.0	86.89	0.00	86.89
01/31/2017	CAIRNS, SCOTT	JNL PERSPECTIVE II 05/05	156,156.60	65.07	90.0	58.56	0.00	58.56
01/31/2017	RADMACHER, ROGER	JNL PERSPECTIVE II 05/05	227,462.20	94.78	90.0	85.30	0.00	85.30
01/31/2017	MASSA, RODGER	JNL PERSPECTIVE II 05/05	3,347.08	1.39	90.0	1.25	0.00	1.25
01/31/2017	PAKSI, JAMES	JNL PERSPECTIVE II 05/05	210,442.21	87.68	90.0	78.91	0.00	78.91
01/31/2017	MILLER, VIVIAN	JNL PERSPECTIVE II 05/05	59,053.42	24.61	90.0	22.15	0.00	22.15
01/31/2017	STANLEY, REGINA	JNL PERSPECTIVE II 05/05	89,754.49	37.40	90.0	33.66	0.00	33.66
01/31/2017	NORDER, MARSHA	JNL PERSPECTIVE II 05/05	28,665.87	11.94	90.0	10.75	0.00	10.75
01/31/2017	COPESE, TAMERA	JNL PERSPECTIVE II 05/05	47,741.73	19.89	90.0	17.90	0.00	17.90
01/31/2017	WINTERS, JODI	JNL PERSPECTIVE II 05/05	17,156.93	7.15	90.0	6.44	0.00	6.44
01/31/2017	ASHBAUGH, ROBERT	JNL PERSPECTIVE II 05/05	10,360.60	4.32	90.0	3.89	0.00	3.89
01/31/2017	BURKETT SR, RICHARD	JNL PERSPECTIVE II 05/05	3,151.04	1.31	90.0	1.18	0.00	1.18
01/31/2017	HAZLE, JAYDEN	JNL PERSPECTIVE II 05/05	6,829.19	2.85	90.0	2.57	0.00	2.57
01/31/2017	STOLL, MARY	JNL PERSPECTIVE II 05/05	3,580.93	1.49	90.0	1.34	0.00	1.34
01/31/2017	ARTHUR, LOYAL	JNL PERSPECTIVE II 05/05	215,642.94	89.85	90.0	80.87	0.00	80.87
01/31/2017	FOX, JAMES	JNL PERSPECTIVE II 05/05	29,855.09	12.44	90.0	11.20	0.00	11.20
01/31/2017	SMALEC, CARLA	JNL PERSPECTIVE II 05/05	108,727.14	45.30	90.0	40.77	0.00	40.77
01/31/2017	HEATHMAN, DAWN	JNL PERSPECTIVE II 05/05	74,475.80	31.03	90.0	27.93	0.00	27.93
01/31/2017	RAMIREZ, NICOLAS	JNL PERSPECTIVE II 05/05	258,699.40	107.79	90.0	97.01	0.00	97.01
01/31/2017	WALTER, SHIRLEY	JNL PERSPECTIVE II 05/05	69,138.09	28.81	90.0	25.93	0.00	25.93
01/31/2017	WALTER, ROBERT	JNL PERSPECTIVE II 05/05	38,900.14	16.21	90.0	14.59	0.00	14.59
01/31/2017	WALTER, ROBERT	JNL PERSPECTIVE II 05/05	139,949.42	58.31	90.0	52.48	0.00	52.48
01/31/2017	WALTER, SHIRLEY	JNL PERSPECTIVE II 05/05	3,463.02	1.44	90.0	1.30	0.00	1.30
01/31/2017	WALTER, SHIRLEY	JNL PERSPECTIVE II 05/05	43,237.20	18.02	90.0	16.22	0.00	16.22
01/31/2017	WALTER, ROBERT	JNL PERSPECTIVE II 05/05	3,440.60	1.43	90.0	1.29	0.00	1.29
01/31/2017	LENON, DAWN	JNL PERSPECTIVE II 05/05	224,642.06	93.60	90.0	84.24	0.00	84.24
01/31/2017	DEVEREAUX, ANDREW	JNL PERSPECTIVE II 05/05	20,135.58	8.39	90.0	7.55	0.00	7.55
01/31/2017	MCCREERY, RODNEY	JNL PERSPECTIVE II 05/05	22,131.13	9.22	90.0	8.30	0.00	8.30
01/31/2017	CALVERLEY, ROBERT	JNL PERSPECTIVE II 05/05	125,502.78	52.29	90.0	47.06	0.00	47.06
01/31/2017	WINKLER, DAVID	JNL PERSPECTIVE II 05/05	103,407.75	43.09	90.0	38.78	0.00	38.78

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<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
01/31/2017	BATES, JAMES	JNL PERSPECTIVE II 05/05	198,111.50	82.55	90.0	74.30	0.00	74.30
01/31/2017	BOETTCHER, DAWN	JNL PERSPECTIVE II 05/05	19,696.32	8.21	90.0	7.39	0.00	7.39
01/31/2017	RITTER, DEVONA	JNL PERSPECTIVE II 05/05	22,175.89	9.24	90.0	8.32	0.00	8.32
02/01/2017	COSCARELLI, ARTHUR	JNL PERSPECTIVE II 05/05	50.00	2.63	90.0	2.37	0.00	2.37
02/01/2017	HAZLE, JAYDEN	JNL PERSPECTIVE II 05/05	100.00	5.25	90.0	4.73	0.00	4.73
02/06/2017	SCHNEIDER, DAWN	JNL PERSPECTIVE II 05/05	100.00	5.25	90.0	4.73	0.00	4.73
02/06/2017	ASHBAUGH, ROBERT	JNL PERSPECTIVE II 05/05	4,200.00	220.50	90.0	198.45	0.00	198.45
01/31/2017	MARTENS, KEVIN	JNL PERSPECTIVE II 10/04	66,547.61	27.73	90.0	24.96	0.00	24.96
<b>* VARIABLE ANNUITIES SUBTOTAL *</b>			<b>\$22,009,674.83</b>	<b>\$9,386.32</b>		<b>\$8,447.81</b>	<b>\$0.00</b>	<b>\$8,447.81</b>
<b>*** BROKER TRANSACTIONS TOTAL ***</b>			<b>\$22,076,710.02</b>	<b>\$12,443.74</b>		<b>\$11,199.59</b>	<b>\$0.00</b>	<b>\$11,199.59</b>

**ADJUSTMENTS**

02/15/2017		*E & O INSURANCE: CURRENT MONTH	0.00					-300.00
02/15/2017		*TECH: CURRENT MONTH TECH-GAVIN	0.00					-100.00
02/15/2017		*TECHNOLOGY: CURRENT MONTH TECH	0.00					-275.00
<b>*** ADJUSTMENTS TOTAL ***</b>			<b>\$0.00</b>	<b>\$0.00</b>		<b>\$-675.00</b>	<b>\$0.00</b>	<b>\$-675.00</b>

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**BROKER COMMISSION TOTALS**

Broker Transactions	\$11,199.59
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-675.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$10,524.59
Year-to-date Gross	\$49,101.03
Year-to-date Earnings	\$65,791.39