

MICHAEL GAROFALO

54 Brookmeadow Circle Shrewsbury, PA 17361 BROKER #: A17

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TR	ANSACTIONS					
PRODUCT (CATEGORY: MUTUAL FUNDS							
04/02/2018	8 ***-**-18IN - KUNKEL, RYAN ACCOUNT #: 00087404382	AMERICAN BALANCED FUND-A BUY 2 Units @27.6300	50.00	1.88	0.00	1.88	85.0	1.60
04/10/2018	8 ***-**-057I - PLAPPERT, ACCOUNT #: LSR010833	AMERICAN FUNDS INCOME PORT CL C SELL 565 Units @12.4000	7,000.00	9.00	18.00	-9.00	100.0	-9.00
04/02/2018	8 ***-**-18IN - KUNKEL, RYAN ACCOUNT #: 00087404382	CAPITAL INCOME BUILDER-A BUY 1 Units @62.6200	50.00	1.88	0.00	1.88	85.0	1.60
04/06/2018	8 ***-**-859X - FREY, RYAN ACCOUNT #: LSR011527	IVY MANAGED INTERNAT IONAL OPPS CL SELL 108 Units @11.5800	1,250.00	0.00	0.00	0.00	85.0	0.00
04/02/2018	8 ***-**-79IR - WILSON, DELEIGH ACCOUNT #: 00073333458	THE GROWTH FUND OF AMERICA-A BUY 4 Units @51.6400	200.00	5.50	0.00	5.50	85.0	4.68
04/02/2018	8 ***-**-79IR - WILSON, DELEIGH ACCOUNT #: 00073333458	THE INCOME FUND OF AMERICA-A BUY 9 Units @23.2800	200.00	5.50	0.00	5.50	85.0	4.68
04/02/2018	8 ***-**-18IN - KUNKEL, RYAN ACCOUNT #: 00087404382	WASHINGTON MUTUAL INVESTORS FUND-A BUY 2 Units @46.0100	100.00	3.75	0.00	3.75	85.0	3.19
		* MUTUAL FUNDS SUBTOTAL *	\$8,850.00	\$27.51	\$18.00	\$9.51		\$6.75
PRODUCT	CATEGORY: MUTUAL FUND 12B1 I	RAILS						
04/16/2018	8 ***-**-036I - CROWL, LINDA ACCOUNT #: LSR010466	AIM DIVERSIFIED DIVIDEND FUND - CL BUY 1 Units @0.0000	0.00	0.39	0.00	0.39	85.0	0.33
04/16/2018	8 ***-**-831I - REED, JACK ACCOUNT #: LSR010577	AIM DIVERSIFIED DIVIDEND FUND - CL BUY 1 Units @0.0000	0.00	0.65	0.00	0.65	85.0	0.55
04/16/2018	8 ***-**-34IR - MCKENNA, EDWARD ACCOUNT #: LSR011376	AIM DIVERSIFIED DIVIDEND FUND - CL BUY 1 Units @0.0000	0.00	6.03	0.00	6.03	85.0	5.13
04/16/2018	8 ***-**-373X - MANGANELLO, TIRA ACCOUNT #: LSR011551	A AIM DIVERSIFIED DIVIDEND FUND - CL BUY 1 Units @0.0000	0.00	17.10	0.00	17.10	85.0	14.54
04/16/2018	8 ***-**-373X - MANGANELLO, TIRA ACCOUNT #: LSR011552	A AIM DIVERSIFIED DIVIDEND FUND - CL BUY 1 Units @0.0000	0.00	22.39	0.00	22.39	85.0	19.03
04/16/2018	8 ***-**-260X - ILGENFRITZ, CORY ACCOUNT #: LSR011553	AIM DIVERSIFIED DIVIDEND FUND - CL BUY 1 Units @0.0000	0.00	17.96	0.00	17.96	85.0	15.27
04/16/2018	8 ***-**-181X - ILGENFRITZ, ACCOUNT #: LSR011555	AIM DIVERSIFIED DIVIDEND FUND - CL BUY 1 Units @0.0000	0.00	18.78	0.00	18.78	85.0	15.96
04/16/2018	8 ***-**-055X - ILGENFRITZ, ACCOUNT #: LSR011558	AIM DIVERSIFIED DIVIDEND FUND - CL BUY 1 Units @0.0000	0.00	22.64	0.00	22.64	85.0	19.24



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		BROKER TRAN	NSACTIONS	(continue	ed)				
PRODUCT	CATEGORY: MUTUAL FUND 12B1	TRAILS (continued)							
04/16/20	018 ***-**-352I - KUNKEL, RAY ACCOUNT #: LSR011585	AIM DIVERSIFIED DIVIDEND FUND - BUY 1 Units @0.0000	- CL	0.00	13.18	0.00	13.18	85.0	11.20
04/16/20	018 ***-**-8100 - BLAUCH, CATHY ACCOUNT #: LSR011859	AIM DIVERSIFIED DIVIDEND FUND - BUY 1 Units @0.0000	- CL	0.00	0.13	0.00	0.13	85.0	0.11
04/16/20	018 ***-**-881I - HOUSER, LORI ACCOUNT #: LSR011961	AIM DIVERSIFIED DIVIDEND FUND - BUY 1 Units @0.0000	- CL	0.00	0.21	0.00	0.21	85.0	0.18
04/16/20	018 ***-**-13IR - LOYCH, ALICE ACCOUNT #: LSR012051	AIM DIVERSIFIED DIVIDEND FUND - BUY 1 Units @0.0000	- CL	0.00	0.32	0.00	0.32	85.0	0.27
04/16/20	018 ***-**-81IR - BLEILER, CARLTON ACCOUNT #: LSR012082	N AIM DIVERSIFIED DIVIDEND FUND - BUY 1 Units @0.0000	- CL	0.00	0.08	0.00	0.08	85.0	0.07
04/16/20	018 ***-**-872I - GAROFALO, ACCOUNT #: LSR010758	AIM DIVERSIFIED DIVIDEND FUND - BUY 1 Units @0.0000	- CL	0.00	0.32	0.00	0.32	85.0	0.27
04/16/20	118 ***-**-244X - REED, GENEVIEVE ACCOUNT #: LSR012032	AIM HIGH YIELD FUND - CLASS A BUY 1 Units @0.0000		0.00	1.67	0.00	1.67	85.0	1.42
04/16/20	018 ***-**-8100 - BLAUCH, CATHY ACCOUNT #: LSR011859	AIM INCOME ALLOCATION FUND - CI BUY 1 Units @0.0000	LASS	0.00	0.22	0.00	0.22	85.0	0.19
04/16/20	018 ***-**-881I - HOUSER, LORI ACCOUNT #: LSR011961	AIM INCOME ALLOCATION FUND - CI BUY 1 Units @0.0000	LASS	0.00	0.24	0.00	0.24	85.0	0.20
04/16/20	018 ***-**-228I - BUCHANAN, ACCOUNT #: LSR010538	AIM UTILITIES FUND - CLASS C BUY 1 Units @0.0000		0.00	17.70	0.00	17.70	85.0	15.05
04/16/20	018 ***-**-630X - WEAVER, NICOLE ACCOUNT #: LSR011529	AIM UTILITIES FUND - CLASS C BUY 1 Units @0.0000		0.00	66.86	0.00	66.86	85.0	56.83
04/16/20	018 ***-**-4000 - ROMIG, MARK ACCOUNT #: LSR011567	AIM UTILITIES FUND - CLASS C BUY 1 Units @0.0000		0.00	12.95	0.00	12.95	85.0	11.01
04/16/20	018 ***-**-055X - ILGENFRITZ, ACCOUNT #: LSR011559	CAPITAL APPRECIATION - CLASS C BUY 1 Units @0.0000		0.00	8.48	0.00	8.48	85.0	7.21
04/16/20	018 ***-**-055X - ILGENFRITZ, ACCOUNT #: LSR011559	CAPITAL APPRECIATION - CLASS C BUY 1 Units @0.0000		0.00	23.46	0.00	23.46	85.0	19.94
03/31/20	018 ***-**-37IN - GAROFALO, JAMIE ACCOUNT #: 03202230162	CAPITAL APPRECIATION A BUY 0 Units @0.0000		0.00	2.17	0.00	2.17	85.0	1.84
03/31/20	018 ***-**-28IR - BUCHANAN, ACCOUNT #: 03203316742	CAPITAL APPRECIATION A BUY 0 Units @0.0000		0.00	12.69	0.00	12.69	85.0	10.79



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PRODUCT	CATEGORY: MUTUAL FUND 12B1 1	BROKER TRANSACTI	ONS (continu	ıed)				
	8 ***-**-2911 - SHULTZ, SUZETTE ACCOUNT #: 03207390020		0.00	4.07	0.00	4.07	85.0	3.46
03/31/201	8 ***-**-52IN - STEPP, JENNIFER ACCOUNT #: 03208148063	CAPITAL APPRECIATION A BUY 0 Units @0.0000	0.00	2.30	0.00	2.30	85.0	1.96
03/31/201	8 ***-**-36IR - HERDSON, JOHN ACCOUNT #: 03208148074	CAPITAL APPRECIATION A BUY 0 Units @0.0000	0.00	2.37	0.00	2.37	85.0	2.01
03/31/201	8 ***-**-36IR - HERDSON, JOHN ACCOUNT #: 03222003518	CAPITAL APPRECIATION C BUY 0 Units @0.0000	0.00	35.13	0.00	35.13	85.0	29.86
04/16/201	8 ***-**-992I - SMITH, FBO MR ACCOUNT #: LSR010578	EATON VANCE SHT DUR STRATEGIC INCOM BUY 1 Units @0.0000	0.00	4.17	0.00	4.17	85.0	3.54
03/31/201	8 ***-**-36IR - HERDSON, JOHN ACCOUNT #: 08350946209	EQUITY INCOME FUND, INC. A BUY 0 Units @0.0000	0.00	1.51	0.00	1.51	85.0	1.28
03/31/201	8 ***-**-36IR - HERDSON, JOHN ACCOUNT #: 08370183502	EQUITY INCOME FUND, INC. C BUY 0 Units @0.0000	0.00	31.51	0.00	31.51	85.0	26.78
04/16/201	8 ***-**-4000 - ROMIG, MARK ACCOUNT #: LSR011567	EV ATLANTA SELECT EQUITY FUND CL C BUY 1 Units @0.0000	0.00	14.67	0.00	14.67	85.0	12.47
04/16/201	8 ***-**-276I - GASSWINT, SUSAN ACCOUNT #: LSR010633	FRANKLIN INCOME FUND CLASS C BUY 1 Units @0.0000	0.00	30.24	0.00	30.24	85.0	25.70
03/31/201	8 ***-**-28IR - BUCHANAN, ACCOUNT #: 03307694434	GLOBAL FUND A BUY 0 Units @0.0000	0.00	14.54	0.00	14.54	85.0	12.36
03/31/201	8 ***-**-37IN - GAROFALO, JAMIE ACCOUNT #: 02151266045	GLOBAL OPPORTUNITIES A BUY 0 Units @0.0000	0.00	2.80	0.00	2.80	85.0	2.38
03/31/201	8 ***-**-291I - SHULTZ, SUZETTE ACCOUNT #: 02154348564	GLOBAL OPPORTUNITIES A BUY 0 Units @0.0000	0.00	4.17	0.00	4.17	85.0	3.54
04/16/201	8 ***-**-228I - BUCHANAN, ACCOUNT #: LSR010538	INVESCO BALANCED - RISK ALLOCATION BUY 1 Units @0.0000	0.00	8.86	0.00	8.86	85.0	7.53
04/16/201	8 ***-**-276I - GASSWINT, SUSAN ACCOUNT #: LSR010633	INVESCO VAN KAMPEN EQUITY AND INCOM BUY 1 Units @0.0000	0.00	20.36	0.00	20.36	85.0	17.31
04/16/201	8 ***-**-214I - SCHMIDT, DAVID ACCOUNT #: LSR011691	INVESCO VAN KAMPEN EQUITY AND INCOM BUY 1 Units @0.0000	0.00	7.32	0.00	7.32	85.0	6.22
04/16/201	8 ***-**-322I - SHOCKEY, DEBORAL ACCOUNT #: LSR011848	I INVESCO VAN KAMPEN EQUITY AND INCOM BUY 1 Units @0.0000	0.00	0.33	0.00	0.33	85.0	0.28



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PRODUCT	CATEGORY: MUTUAL FUND 12B1 T	BROKER TRANSACTION BROKER BROKER TRANSACTION BROKER B	ONS (continu	ued)				
04/16/2018	8 ***-**-8811 - HOUSER, LORI ACCOUNT #: LSR011961	INVESCO VAN KAMPEN EQUITY AND INCOM BUY 1 Units @0.0000	0.00	0.88	0.00	0.88	85.0	0.75
04/16/2018	8 ***-**-859X - FREY, RYAN ACCOUNT #: LSR011527	IVY MANAGED INTERNAT IONAL OPPS CL BUY 1 Units @0.0000	0.00	231.75	0.00	231.75	85.0	196.99
04/16/2018	8 ***-**-334I - MCKENNA, EDWARD ACCOUNT #: LSR011377	LEGG MASON VALUE TRUST CL C BUY 1 Units @0.0000	0.00	6.64	0.00	6.64	85.0	5.64
03/31/2018	8 ***-**-291I - SHULTZ, SUZETTE ACCOUNT #: 07001198684	MAIN STREET FUND A BUY 0 Units @0.0000	0.00	3.37	0.00	3.37	85.0	2.86
03/31/2018	8 ***-**-991R - BUCHANAN, STEVEN ACCOUNT #: 07002755857	MAIN STREET FUND A BUY 0 Units @0.0000	0.00	13.70	0.00	13.70	85.0	11.65
04/01/2018	8 ***-**-58IN - GAROFALO, ACCOUNT #: 08188565430	MASS INVESTORS GROWTH STOCK FUND-A BUY 0 Units @0.0000	0.00	2.85	0.00	2.85	85.0	2.42
04/01/2018	8 ***-**-58IN - GAROFALO, ACCOUNT #: 09896329355	MFS GOVERNMENT SECURITIES FUND-A BUY 0 Units @0.0000	0.00	16.14	0.00	16.14	85.0	13.72
04/01/2018	8 ***-**-58IN - GAROFALO, ACCOUNT #: 00060126092	MFS TOTAL RETURN FUND-A BUY 0 Units @0.0000	0.00	9.28	0.00	9.28	85.0	7.89
04/01/2018	8 ***-**-58IN - GAROFALO, ACCOUNT #: 08188565426	MFS UTILITIES FUND-A BUY 0 Units @0.0000	0.00	4.54	0.00	4.54	85.0	3.86
04/01/2018	8 ***-**-58IN - GAROFALO, ACCOUNT #: 08188565434	MFS VALUE FUND-A BUY 0 Units @0.0000	0.00	4.24	0.00	4.24	85.0	3.60
04/16/2018	8 ***-**-0550 - ILGENFRITZ, TIM ACCOUNT #: LSR011557	NUVEEN REAL ASSET INCOME FUND C SHR BUY 1 Units @0.0000	0.00	19.77	0.00	19.77	85.0	16.80
03/31/2018	8 ***-**-291I - SHULTZ, SUZETTE ACCOUNT #: 02300927864	OPPENHEIMER STRATEGIC INCOME FD CL BUY 0 Units @0.0000	0.00	3.08	0.00	3.08	85.0	2.62
03/31/2018	8 ***-**-94IN - VITALE, LAURIE ACCOUNT #: 07420005434	PENNSYLVANIA MUNICIPAL FUND C BUY 0 Units @0.0000	0.00	1.67	0.00	1.67	85.0	1.42
03/31/2018	8 ***-**-991R - BUCHANAN, STEVEN ACCOUNT #: 02571411509	QUEST BALANCED A BUY 0 Units @0.0000	0.00	9.30	0.00	9.30	85.0	7.91
03/31/2018	8 ***-**-52IN - STEPP, JENNIFER ACCOUNT #: 02575466043	QUEST BALANCED A BUY 0 Units @0.0000	0.00	1.73	0.00	1.73	85.0	1.47
03/31/2018	8 ***-**-36IR - HERDSON, JOHN ACCOUNT #: 02575466054	QUEST BALANCED A BUY 0 Units @0.0000	0.00	1.67	0.00	1.67	85.0	1.42



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		BROKER TRANSACTIO	NS (continue	ed)				
PRODUCT CA	TEGORY: MUTUAL FUND 12B1 T	RAILS (continued)						
, - ,	**-**-36IR - HERDSON, JOHN ACCOUNT #: 02592150962	QUEST BALANCED FUND C BUY 0 Units @0.0000	0.00	27.07	0.00	27.07	85.0	23.01
- , - ,	**-**-334I - MCKENNA, EDWARD	ROYCE PENNSYLVANIA MUTUAL CONSULT BUY 1 Units @0.0000	0.00	7.97	0.00	7.97	85.0	6.77
	--291R - MANGANELLO, ACCOUNT #: LSR011770	WELLS FARGO DIVERSIF INC BUILDER CL BUY 1 Units @0.0000	0.00	9.31	0.00	9.31	85.0	7.91
	--0550 - ILGENFRITZ, TIM ACCOUNT #: LSR011557	WELLS FARGO INDEX ASSET ALLOC C BUY 1 Units @0.0000	0.00	21.23	0.00	21.23	85.0	18.05
	--352I - KUNKEL, RAY ACCOUNT #: LSR011585	WELLS FARGO SPECIAL MID CAP CL C BUY 1 Units @0.0000	0.00	15.72	0.00	15.72	85.0	13.36
	--8311 - KAKAREKA, ACCOUNT #: LSR011084	WELLS FARGO SPECIAL SMALL CAP VALUE BUY 1 Units @0.0000	0.00	1.11	0.00	1.11	85.0	0.94
		* MUTUAL FUND 12B1 TRAILS SUBTOTAL *	\$0.00	\$863.99	\$0.00	\$863.99		\$734.37
PRODUCT CA	TEGORY: VARIABLE ANNUITY 1	.2B1 TRAILS						
- , - ,	**-**-597I - LEAR, DIANE ACCOUNT #: R080334-ZS	ING ADVANTAGE SELECT BUY 0 Units @0.0000	0.00	14.56	0.00	14.56	85.0	12.38
	* VAF	RIABLE ANNUITY 12B1 TRAILS SUBTOTAL *	\$0.00	\$14.56	\$0.00	\$14.56		\$12.38
		*** BROKER TRANSACTIONS TOTAL ***	\$8,850.00	\$906.06	\$18.00	\$888.06		\$753.50



COMMISSION STATEMENT

April 16, 2018

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMIS		BROKER COMMISSION
						BROKER	COMMISSION	TOTALS
					Broke	er Transa	ctions	\$753.50
					Spl	it Transa	ctions	\$0.00
					Overri	de Transa	ctions	\$0.00
						Adjus	tments	\$0.00
						Payrol	l Draw	\$0.00
						Base	Salary	\$0.00
					Prior	Period B	alance	\$0.00
					F	INRA Asse	ssment	\$0.00
					:	SIPC Asse	ssment	\$0.00
					Net Cor	mission	Earned	\$753.50
					Year-to	o-date Ea	rnings	\$40,479.82