



Concorde Investment Services, LLC  
**COMMISSION STATEMENT**  
**May 15, 2017**

05/11/2017  
 Page No. 1

ROBERT LUCHSINGER  
 600 Johnson Ave.  
 Suite B5  
 Bohemia, NY 11716

BROKER #: L117  
 BRANCH: ROBERT LUCHSINGER

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
05/02/2017	KAMPMANN, MURIEL	AM FUNDS ICA C	250.00	2.50	0.00	2.50	95.0	2.38
05/02/2017	KAMPMANN, MURIEL	AM FUNDS WASHINGTON MUTUAL INVESTOR	250.00	2.50	0.00	2.50	95.0	2.38
05/03/2017	LUCHSINGER, ELIZABETH	COLUMBIA GREATER CHINA A	0.00	3.74	0.00	3.74	95.0	3.55
05/03/2017	532 COUNTY RT 111	COLUMBIA LG VALUE QUANTITATIVE T	0.00	0.00	0.00	0.00	95.0	0.00
05/03/2017	LUCHSINGER, ELIZABETH	COLUMBIA MIDCAP VALUE A	0.00	3.83	0.00	3.83	95.0	3.64
05/03/2017	BREITFELLER, CYNTHIA	COLUMBIA STRATEGIC INCOME A	0.00	0.40	0.00	0.40	95.0	0.38
04/17/2017	PRYDETOKO, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	69.71	1.12	0.00	1.12	95.0	1.06
04/17/2017	PRYDETOKO, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	30.00	0.48	0.00	0.48	95.0	0.46
04/27/2017	PRYDETOKO, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	69.71	1.12	0.00	1.12	95.0	1.06
04/27/2017	PRYDETOKO, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	30.00	0.48	0.00	0.48	95.0	0.46
04/17/2017	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL A	69.71	1.12	0.00	1.12	95.0	1.06
04/17/2017	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL A	30.00	0.48	0.00	0.48	95.0	0.46
04/27/2017	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL A	69.71	1.12	0.00	1.12	95.0	1.06
04/27/2017	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL A	30.00	0.48	0.00	0.48	95.0	0.46
04/17/2017	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	41.83	0.67	0.00	0.67	95.0	0.64
04/17/2017	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	18.00	0.29	0.00	0.29	95.0	0.28
04/27/2017	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	41.83	0.67	0.00	0.67	95.0	0.64
04/27/2017	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	18.00	0.29	0.00	0.29	95.0	0.28
04/17/2017	PRYDETOKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	27.89	0.45	0.00	0.45	95.0	0.43
04/17/2017	PRYDETOKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	12.00	0.19	0.00	0.19	95.0	0.18
04/27/2017	PRYDETOKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	27.89	0.45	0.00	0.45	95.0	0.43
04/27/2017	PRYDETOKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	12.00	0.19	0.00	0.19	95.0	0.18
04/17/2017	PRYDETOKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	69.71	1.12	0.00	1.12	95.0	1.06
04/17/2017	PRYDETOKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	30.00	0.48	0.00	0.48	95.0	0.46
04/27/2017	PRYDETOKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	69.71	1.12	0.00	1.12	95.0	1.06
04/27/2017	PRYDETOKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	30.00	0.48	0.00	0.48	95.0	0.46

NOTES: \* - Indicates adjustment is not included in 1099 Earnings  
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 ^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
04/10/2017	HAZEN, JAMES	PAC LIFE FUNDS STRATEGIC INC FUND	134.23	1.34	0.00	1.34	95.0	1.27
04/10/2017	HAZEN, JAMES	PAC LIFE FUNDS STRATEGIC INC FUND	147.29	1.47	0.00	1.47	95.0	1.40
<b>* MUTUAL FUNDS SUBTOTAL *</b>			<b>\$1,579.22</b>	<b>\$28.58</b>	<b>\$0.00</b>	<b>\$28.58</b>		<b>\$27.18</b>
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
04/25/2017	MCKENNA, STEPHANIE	HARTFORD LEADERS OUTLOOK 2	13,000.00	650.00	0.00	650.00	95.0	617.50
04/28/2017	LENTINI, ANNA	HARTFORD LEADERS PLUS 2	10,000.00	550.00	0.00	550.00	95.0	522.50
05/02/2017	MOLNAR, J S KIP	JNL 468511134	1,000.00	45.00	0.00	45.00	95.0	42.75
04/30/2017	LUCHSINGER, ELIZABETH	JNL NY PERSPECTIVE L	148,127.09	123.44	0.00	123.44	95.0	117.27
04/25/2017	FLANAGAN, BARBARA	JNL PERSPECTIVE II 04/14	4,000.00	220.00	0.00	220.00	95.0	209.00
04/30/2017	LUCHSINGER, ROBERT	JNL PERSPECTIVE II 04/14	88,639.80	18.47	0.00	18.47	95.0	17.55
04/30/2017	STOCCO, ROBERT	JNL PERSPECTIVE II 04/14	37,983.91	7.91	0.00	7.91	95.0	7.51
04/30/2017	HANAK, SUSAN	JNL PERSPECTIVE II 04/14	390,251.70	81.30	0.00	81.30	95.0	77.24
04/30/2017	DEITSCH, PAUL	JNL PERSPECTIVE II 04/14	62,101.94	12.94	0.00	12.94	95.0	12.29
04/30/2017	GUARINO, CARMINE	JNL PERSPECTIVE II 04/14	193,593.88	40.33	0.00	40.33	95.0	38.31
04/30/2017	FLANAGAN, BARBARA	JNL PERSPECTIVE II 04/14	193,257.31	40.26	0.00	40.26	95.0	38.25
04/30/2017	YETTER, DEBRA	JNL PERSPECTIVE II 04/14	21,993.70	4.58	0.00	4.58	95.0	4.35
05/01/2017	SMITH, GARY	JNL PERSPECTIVE II 04/14	1,000.00	70.00	0.00	70.00	95.0	66.50
04/30/2017	KAMPMANN, ROBERT	JNL PERSPECTIVE II 04/14	341,456.72	71.14	0.00	71.14	95.0	67.58
04/30/2017	KAMPMANN, ROBERT	JNL PERSPECTIVE II 04/14	219,685.96	45.77	0.00	45.77	95.0	43.48
04/18/2017	LENTINI, ANNA	PAC LIFE INNOVATIVE SELECT	0.00	244.82	0.00	244.82	95.0	232.58
04/17/2017	LUCHSINGER, WILLIAM	PAC LIFE INNOVATIVE SELECT NY	0.00	939.26	0.00	939.26	95.0	892.30
04/17/2017	HANAK, SUSAN	PAC LIFE INNOVATIVE SELECT NY	0.00	178.00	0.00	178.00	95.0	169.10
04/17/2017	SMITH, GARY	PAC LIFE INNOVATIVE SELECT NY	0.00	27.08	0.00	27.08	95.0	25.73
04/18/2017	DEITSCH, PAUL	PAC LIFE INNOVATIVE SELECT NY	0.00	147.20	0.00	147.20	95.0	139.84
04/20/2017	MAZZA, JOSEPH	PAC LIFE INNOVATIVE SELECT NY	0.00	385.53	0.00	385.53	95.0	366.25
04/27/2017	ROBERTO, ROBERT	SBL SECURE DESIGNS VA	12,505.90	2.61	0.00	2.61	95.0	2.48
04/27/2017	ROBERTO, RICHARD	SBL SECURE DESIGNS VA	12,594.24	2.62	0.00	2.62	95.0	2.49
04/27/2017	YBAY, ERLINDA	SBL SECURE DESIGNS VA	99,917.52	83.26	0.00	83.26	95.0	79.10
04/07/2017	SALANITRO, ISABEL	TRANSAMERICA LIBERTY	5,962.15	4.97	0.00	4.97	95.0	4.72
04/15/2017	MAZZA, JOSEPH	TRANSAMERICA LIBERTY	104,728.78	87.27	0.00	87.27	95.0	82.91
04/30/2017	LUCHSINGER, JANE	TRANSAMERICA LIBERTY	13,992.64	11.66	0.00	11.66	95.0	11.08
<b>* VARIABLE ANNUITIES SUBTOTAL *</b>			<b>\$1,975,793.24</b>	<b>\$4,095.42</b>	<b>\$0.00</b>	<b>\$4,095.42</b>		<b>\$3,890.66</b>

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<b><u>BROKER TRANSACTIONS</u></b>								
<b>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</b>								
04/24/2017	PATTERSON, BARBARA	PAC LIFE INNOVATIVE SELECT	0.00	916.94	0.00	916.94	95.0	871.09
04/24/2017	LUCHSINGER, WILLIAM	PAC LIFE INNOVATIVE SELECT NY	0.00	1,291.67	0.00	1,291.67	95.0	1,227.09
04/24/2017	STOCCO, ROBERT	PAC LIFE INNOVATIVE SELECT NY	0.00	878.94	0.00	878.94	95.0	834.99
04/24/2017	GUARINO, JOAN	PAC LIFE INNOVATIVE SELECT NY	0.00	165.24	0.00	165.24	95.0	156.98
04/24/2017	GUARINO, CARMINE	PAC LIFE INNOVATIVE SELECT NY	0.00	301.83	0.00	301.83	95.0	286.74
04/25/2017	LACOMMARE, MICHAEL	PAC LIFE INNOVATIVE SELECT NY	0.00	51.77	0.00	51.77	95.0	49.18
04/27/2017	CORREIA, MARIA	PAC LIFE INNOVATIVE SELECT NY	0.00	85.13	0.00	85.13	95.0	80.87
04/27/2017	CORREIA, LUDOVINO	PAC LIFE INNOVATIVE SELECT NY	0.00	106.53	0.00	106.53	95.0	101.20
04/28/2017	NOONAN, WILLIAM	PAC LIFE INNOVATIVE SELECT NY	0.00	350.00	0.00	350.00	95.0	332.50
04/25/2017	FLANAGAN, BARBARA	PACIFIC CHOICE	0.00	70.00	0.00	70.00	95.0	66.50
<b>* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *</b>			<b>\$0.00</b>	<b>\$4,218.05</b>	<b>\$0.00</b>	<b>\$4,218.05</b>		<b>\$4,007.14</b>
<b>*** BROKER TRANSACTIONS TOTAL ***</b>			<b>\$1,977,372.46</b>	<b>\$8,342.05</b>	<b>\$0.00</b>	<b>\$8,342.05</b>		<b>\$7,924.98</b>
<b><u>ADJUSTMENTS</u></b>								
05/15/2017		*E & O INSURANCE: CURRENT MONTH INS	0.00					-300.00
05/15/2017		*TECHNOLOGY: CURRENT MONTH TECH	0.00					-275.00
<b>*** ADJUSTMENTS TOTAL ***</b>			<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>		<b>\$-575.00</b>

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**BROKER COMMISSION TOTALS**

Broker Transactions	\$7,924.98
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-575.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$7,349.98
Year-to-date Gross	\$79,069.98
Year-to-date Earnings	\$74,813.11