

**COMMISSION STATEMENT****February 15, 2018**JOSEPH, M138 MICHALETZ
41474 Judson Bottom RoadBROKER #: M138
BRANCH: DISCIPLINE ADVISORS,

North Mankato, MI 56003-

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>CLEARING TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
01/29/2018	KELLOGG, J EDWARD	THE OSTERWEIS STRATEGIC INCOME FUND	14,000.00	22.00	22.00	0.00	93.0	0.00
		* MUTUAL FUNDS SUBTOTAL *	\$14,000.00	\$22.00	\$22.00	\$0.00		\$0.00
<u>PRODUCT CATEGORY: STOCKS</u>								
02/01/2018	ALBERTO, J THOMAS	CLAYMORE EXCHANGE-TRADED FD TR GUGG	9,978.60	22.00	22.60	-0.60	93.0	-0.56
02/08/2018	DISCIPLINE ADVISORS	COLONY NORTHSTAR CR REAL ESTATE CL	15,071.92	22.00	23.18	-1.18	93.0	-1.10
		* STOCKS SUBTOTAL *	\$25,050.52	\$44.00	\$45.78	\$-1.78		\$-1.66
		*** CLEARING TRANSACTIONS TOTAL ***	\$39,050.52	\$66.00	\$67.78	\$-1.78		\$-1.66
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: PRIVATE PLACEMENT</u>								
01/12/2018	MILLER, MILLER, BRADS	BOURNE SENIORS HOUSING III	204,081.63	10,204.08	0.00	10,204.08	93.0	9,489.79
01/19/2018	KIECKER TRUST, DENISE	BOURNE SENIORS HOUSING III	50,000.00	3,500.00	0.00	3,500.00	93.0	3,255.00
01/31/2018	DIVENTURES LLC	BOURNE SENIORS HOUSING III	750,000.00	52,500.00	0.00	52,500.00	93.0	48,825.00
01/31/2018	RUNYON, JIM	GPB AUTOMOTIVE PORTFOLIO LP	75,000.00	5,250.00	0.00	5,250.00	93.0	4,882.50
02/05/2018	GALLER TRUST, MARY	GPB AUTOMOTIVE PORTFOLIO LP	50,000.00	3,500.00	0.00	3,500.00	93.0	3,255.00
02/08/2018	DIVENTURES LLC	GPB AUTOMOTIVE PORTFOLIO LP	1,000,000.00	70,000.00	0.00	70,000.00	93.0	65,100.00
02/07/2018	FARMER TR & JULIE T FARME, BENG	GPB AUTOMOTIVE PROTFOLOIO LP OGPB201	50,000.00	3,500.00	0.00	3,500.00	93.0	3,255.00
02/07/2018	LANGHORST, STEVE	GPB AUTOMOTIVE PROTFOLOIO LP OGPB201	500,000.00	35,000.00	0.00	35,000.00	93.0	32,550.00
12/29/2017	THOM FAM FOUNDATION	HPI FUND V	100,000.00	6,000.00	0.00	6,000.00	93.0	5,580.00
01/22/2018	HOWARD, ALFRED	HPI FUND V	75,000.00	4,500.00	0.00	4,500.00	93.0	4,185.00
		* PRIVATE PLACEMENT SUBTOTAL *	\$2,854,081.63	\$193,954.08	\$0.00	\$193,954.08		\$180,377.29
<u>PRODUCT CATEGORY: 1031 EXCHANGES</u>								
01/30/2018	CHAPMAN, FRANCIS	RRTY KING RIVER ROYALTIES	50,000.00	3,000.00	0.00	3,000.00	93.0	2,790.00
01/31/2018	RUNYON, JIM	RRTY KING RIVER ROYALTIES	75,000.00	4,500.00	0.00	4,500.00	93.0	4,185.00

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: 1031 EXCHANGES</u>								
01/31/2018	CREST, JEROME	RRTY KING RIVER ROYALTIES	100,000.00	6,000.00	0.00	6,000.00	93.0	5,580.00
02/05/2018	GREENSLADE, RONALD	RRTY KING RIVER ROYALTIES	1,000,000.00	60,000.00	0.00	60,000.00	93.0	55,800.00
02/07/2018	LANGHORST, STEVE	RRTY KING RIVER ROYALTIES	1,000,000.00	60,000.00	0.00	60,000.00	93.0	55,800.00
02/08/2018	DIVENTURES LLC	RRTY KING RIVER ROYALTIES	2,000,000.00	120,000.00	0.00	120,000.00	93.0	111,600.00
02/08/2018	LANGHORST, LINCOLN	RRTY KING RIVER ROYALTIES	250,000.00	15,000.00	0.00	15,000.00	93.0	13,950.00
* 1031 EXCHANGES SUBTOTAL *			\$4,475,000.00	\$268,500.00	\$0.00	\$268,500.00		\$249,705.00
<u>PRODUCT CATEGORY: 529 PLANS</u>								
/ /	SMITH-GROVER, SUSAN	BLACKROCK 67776G477	0.00	0.25	0.00	0.25	93.0	0.23
* 529 PLANS SUBTOTAL *			\$0.00	\$0.25	\$0.00	\$0.25		\$0.23
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
/ /	BOUDREAU, WILLIAM	JH FREEDOM LIFESTYLE GRW 529 PF C2	0.00	1.00	0.00	1.00	93.0	0.93
02/01/2018	BOUDREAU, WILLIAM	JH FREEDOM LIFESTYLE GRW 529 PF C2	100.00	1.00	0.00	1.00	93.0	0.93
02/01/2018	BOUDREAU, WILLIAM	JH FREEDOM LIFESTYLE GRW 529 PF C2	100.00	1.00	0.00	1.00	93.0	0.93
02/01/2018	BOUDREAU, WILLIAM	JH FREEDOM LIFESTYLE GRW 529 PF C2	100.00	1.00	0.00	1.00	93.0	0.93
01/22/2018	THORP, CALEB	TRANSAMERICA AA GROWTH C	1,000.00	10.00	0.00	10.00	93.0	9.30
01/22/2018	THORP, REED	TRANSAMERICA AA GROWTH C	1,000.00	10.00	0.00	10.00	93.0	9.30
01/22/2018	THORP, QUINN	TRANSAMERICA AA GROWTH C	1,000.00	10.00	0.00	10.00	93.0	9.30
01/29/2018	HANSGEN, DIANE	TRANSAMERICA AA GROWTH C	1,166.66	11.67	0.00	11.67	93.0	10.85
01/29/2018	HANSGEN, DIANE	TRANSAMERICA AA GROWTH C	240.00	2.40	0.00	2.40	93.0	2.23
* MUTUAL FUNDS SUBTOTAL *			\$4,706.66	\$48.07	\$0.00	\$48.07		\$44.70
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
01/31/2018	ANDERSEN, WAYNE	JNL PERSPECTIVE ADV II 5/05	61,738.28	51.45	0.00	51.45	93.0	47.85
01/31/2018	GARTNER TRUST	JNL PERSPECTIVE ADV II 5/05	169,799.26	176.87	0.00	176.87	93.0	164.49
01/23/2018	GARTNER, LEONARD	JNL PERSPECTIVE II 04/14	2,056.50	41.13	0.00	41.13	93.0	38.25
01/29/2018	GARTNER, MARIE	JNL PERSPECTIVE II 04/14	2,056.49	41.13	0.00	41.13	93.0	38.25
01/29/2018	SOHRE, MYRA	JNL PERSPECTIVE II 04/14	10,968.80	219.38	0.00	219.38	93.0	204.02
01/31/2018	AMERICAN ENDOWMENT FUND	JNL PERSPECTIVE II 04/14	73,215.54	61.01	0.00	61.01	93.0	56.74
01/31/2018	WILLAERT, DIANNE	JNL PERSPECTIVE II 04/14	259,610.28	216.34	0.00	216.34	93.0	201.20
01/31/2018	BOYUM, LEE	JNL PERSPECTIVE II 04/14	160,376.84	133.65	0.00	133.65	93.0	124.29
01/31/2018	BOYUM, LEE	JNL PERSPECTIVE II 04/14	1,460,196.09	1,216.83	0.00	1,216.83	93.0	1,131.65
01/31/2018	STAFFEN, ROBERT	JNL PERSPECTIVE II 04/14	240,263.57	200.22	0.00	200.22	93.0	186.20
01/31/2018	HASKIN, LARRY	JNL PERSPECTIVE II 04/14	1,366,173.47	1,138.48	0.00	1,138.48	93.0	1,058.79

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
01/31/2018	LUTZ, TRACY	JNL PERSPECTIVE II 05/05	9,315.99	7.76	0.00	7.76	93.0	7.22
01/31/2018	THOMPSON, JO ANN	JNL PERSPECTIVE L	214,075.56	178.40	0.00	178.40	93.0	165.91
01/31/2018	VANDERHOOF, DONNA	JNL PERSPECTIVE L	357,622.75	298.02	0.00	298.02	93.0	277.16
01/31/2018	GREEN, STEVEN	JNL PERSPECTIVE L	92,316.22	76.93	0.00	76.93	93.0	71.54
01/31/2018	GREEN, STEVEN	JNL PERSPECTIVE L	75,697.27	63.08	0.00	63.08	93.0	58.66
01/31/2018	WOLFF, JEAN	JNL PERSPECTIVE L	92,428.15	77.02	0.00	77.02	93.0	71.63
01/31/2018	WOLFF, JEAN	JNL PERSPECTIVE L	464,215.05	386.85	0.00	386.85	93.0	359.77
01/31/2018	CURTIS, JEFFREY	JNL PERSPECTIVE L	151,511.07	126.26	0.00	126.26	93.0	117.42
01/31/2018	FUENTEZ, IVAN	JNL PERSPECTIVE L	262,109.09	218.42	0.00	218.42	93.0	203.13
01/31/2018	ROSE, ERIC	JNL PERSPECTIVE L	49,777.59	41.48	0.00	41.48	93.0	38.58
01/31/2018	ANDERSEN, WAYNE	JNL PERSPECTIVE L	162,851.08	135.71	0.00	135.71	93.0	126.21
01/31/2018	MAINE, VINCENT	JNL PERSPECTIVE L	146,755.92	61.15	0.00	61.15	93.0	56.87
01/31/2018	CALABRESE, CAROL	JNL PERSPECTIVE L	284,137.28	236.78	0.00	236.78	93.0	220.21
01/31/2018	SCHRIOCK, LINDA	JNL PERSPECTIVE L	62,967.71	52.47	0.00	52.47	93.0	48.80
01/31/2018	SCHRIOCK, STANLEY	JNL PERSPECTIVE L	474,417.37	395.35	0.00	395.35	93.0	367.68
01/31/2018	MAINE, VINCENT	JNL PERSPECTIVE L	180,212.86	75.09	0.00	75.09	93.0	69.83
01/31/2018	LUTZ, TRACY	JNL PERSPECTIVE L	25,618.29	21.35	0.00	21.35	93.0	19.86
01/31/2018	CHESNEY, TERRANCE	JNL PERSPECTIVE L	190,868.84	159.06	0.00	159.06	93.0	147.93
01/31/2018	CHESNEY, VIRGINIA	JNL PERSPECTIVE L	116,407.29	97.01	0.00	97.01	93.0	90.22
01/31/2018	CHESNEY, TERRANCE	JNL PERSPECTIVE L	167,187.58	139.32	0.00	139.32	93.0	129.57
01/31/2018	CHESNEY, VIRGINIA	JNL PERSPECTIVE L	171,705.73	143.09	0.00	143.09	93.0	133.07
01/31/2018	ANDERSEN, DAVID	JNL PERSPECTIVE L	95,609.06	79.67	0.00	79.67	93.0	74.09
01/31/2018	ANDERSEN, DAVID	JNL PERSPECTIVE L	208,945.65	174.12	0.00	174.12	93.0	161.93
01/31/2018	KOCON, RAYMOND	JNL PERSPECTIVE L	454,864.60	379.05	0.00	379.05	93.0	352.52
01/31/2018	HOGSTAD, MARY	JNL PERSPECTIVE L	155,489.68	129.57	0.00	129.57	93.0	120.50
01/31/2018	GARTNER TRUST, ORVAL	JNL PERSPECTIVE L	499,746.85	416.46	0.00	416.46	93.0	387.31
01/31/2018	LEASE, NATHELLE	JNL PERSPECTIVE L	307,699.03	256.42	0.00	256.42	93.0	238.47
01/31/2018	STRADTMAN, CHARLES	JNL PERSPECTIVE L	221,825.13	184.85	0.00	184.85	93.0	171.91
01/31/2018	VETTER, JOANN	JNL PERSPECTIVE L	732,115.24	610.10	0.00	610.10	93.0	567.39
01/31/2018	STRADTMAN, CHARLES	JNL PERSPECTIVE L	499,829.17	416.52	0.00	416.52	93.0	387.36
01/31/2018	VETTER, RICHARD	JNL PERSPECTIVE L	133,369.29	111.14	0.00	111.14	93.0	103.36
01/31/2018	VETTER, JOANN	JNL PERSPECTIVE L	123,030.72	102.53	0.00	102.53	93.0	95.35
01/31/2018	FLOR, PATRICIA	JNL PERSPECTIVE L	1,921,741.42	1,601.45	0.00	1,601.45	93.0	1,489.35

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<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
01/31/2018	KRAHMER, LE ANN	JNL PERSPECTIVE L	359,469.64	299.56	0.00	299.56	93.0	278.59
01/31/2018	ANDERSEN REV LIV TR, CRYSTAL	JNL PERSPECTIVE L	139,840.04	116.53	0.00	116.53	93.0	108.37
01/31/2018	SHORE, JERRY	JNL PERSPECTIVE L	1,206,785.20	1,005.65	0.00	1,005.65	93.0	935.25
01/31/2018	WINDSCHITL, MARLENE	JNL PERSPECTIVE L	1,215,335.90	1,012.78	0.00	1,012.78	93.0	941.89
01/31/2018	SHORE, JERRY	JNL PERSPECTIVE L	336,344.88	280.29	0.00	280.29	93.0	260.67
01/31/2018	WINDSCHITL, MARLENE	JNL PERSPECTIVE L	285,232.32	237.69	0.00	237.69	93.0	221.05
01/31/2018	LILLEVOLD, KATHRYN	JNL PERSPECTIVE L	1,078,448.00	898.71	0.00	898.71	93.0	835.80
01/31/2018	BERKNESS, RONALD	JNL PERSPECTIVE L	398,678.08	332.23	0.00	332.23	93.0	308.97
01/31/2018	WOLFF, ANITA	JNL PERSPECTIVE L	639,190.10	532.66	0.00	532.66	93.0	495.37
01/31/2018	NAWROCKI, DONNA	JNL PERSPECTIVE L	880,596.36	733.83	0.00	733.83	93.0	682.46
01/31/2018	BERKNESS, CAROLE	JNL PERSPECTIVE L	167,279.76	139.40	0.00	139.40	93.0	129.64
01/31/2018	WOLFF, WALTER	JNL PERSPECTIVE L	919,752.27	766.46	0.00	766.46	93.0	712.81
01/31/2018	LARSON, LOIS	JNL PERSPECTIVE L	60,099.84	50.08	0.00	50.08	93.0	46.57
01/31/2018	LARSON, DEAN	JNL PERSPECTIVE L	124,860.68	104.05	0.00	104.05	93.0	96.77
01/31/2018	LEINENWEBER, LE ROY	JNL PERSPECTIVE L	339,681.78	283.07	0.00	283.07	93.0	263.26
01/31/2018	DALLMANN, HOWARD	JNL PERSPECTIVE L	208,001.51	173.33	0.00	173.33	93.0	161.20
01/31/2018	DALLMANN, MARGARET	JNL PERSPECTIVE L	24,976.42	20.81	0.00	20.81	93.0	19.35
01/31/2018	CLOW, SANDRA	JNL PERSPECTIVE L	799,040.38	665.87	0.00	665.87	93.0	619.26
01/31/2018	LARSON, DEAN L & LOIS N	JNL PERSPECTIVE L	586,373.67	488.64	0.00	488.64	93.0	454.44
01/31/2018	LOE, TIMOTHY	JNL PERSPECTIVE L	379,750.43	316.46	0.00	316.46	93.0	294.31
01/31/2018	NAWROCKI, DONNA	JNL PERSPECTIVE L	445,367.96	371.14	0.00	371.14	93.0	345.16
01/31/2018	DOBIE, SHERYL	JNL PERSPECTIVE L	1,006,132.38	838.44	0.00	838.44	93.0	779.75
01/31/2018	MICHALETZ, GERALD	JNL PERSPECTIVE L	162,535.16	135.45	0.00	135.45	93.0	125.97
01/31/2018	BANWART, ROGER	JNL PERSPECTIVE L	171,612.15	143.01	0.00	143.01	93.0	133.00
01/31/2018	MICHALETZ, FAYE	JNL PERSPECTIVE L	72,298.91	60.25	0.00	60.25	93.0	56.03
01/31/2018	FUNFSINN TRUST, SUSAN	JNL PERSPECTIVE L	344,608.75	287.17	0.00	287.17	93.0	267.07
01/31/2018	POST, TERRY	JNL PERSPECTIVE L	219,548.30	182.96	0.00	182.96	93.0	170.15
01/31/2018	HUISMAN, GERALDINE	JNL PERSPECTIVE L	182,911.82	152.43	0.00	152.43	93.0	141.76
01/31/2018	STEVENS, GEORGE	JNL PERSPECTIVE L	325,324.92	271.10	0.00	271.10	93.0	252.12
01/31/2018	BUCK, NORMAN	JNL PERSPECTIVE L	248,064.06	206.72	0.00	206.72	93.0	192.25
01/31/2018	PANOS, GERALDINE	JNL PERSPECTIVE L	126,098.14	105.08	0.00	105.08	93.0	97.72
01/31/2018	PAHL, JAMES	JNL PERSPECTIVE L	163,041.16	135.87	0.00	135.87	93.0	126.36
01/31/2018	SHAW, CHARLES	JNL PERSPECTIVE L	147,085.96	122.57	0.00	122.57	93.0	113.99

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
01/31/2018	WARD, JACQUELINE	JNL PERSPECTIVE L	40,355.77	33.63	0.00	33.63	93.0	31.28
01/31/2018	KENDALL, ARCHIE	JNL PERSPECTIVE L	517,769.85	431.47	0.00	431.47	93.0	401.27
01/31/2018	MINNEHAN, MICHAEL	JNL PERSPECTIVE L	154,446.25	128.71	0.00	128.71	93.0	119.70
01/31/2018	CLOW CHARTIBLE TRUST, SANDRA	JNL PERSPECTIVE L	59,221.80	49.35	0.00	49.35	93.0	45.90
01/31/2018	TRINITY EVANGELICAL	JNL PERSPECTIVE L	431,155.77	359.30	0.00	359.30	93.0	334.15
01/31/2018	ARNOLD HOLDINGS LP	JNL PERSPECTIVE L	739,031.90	615.86	0.00	615.86	93.0	572.75
01/31/2018	ARNOLD, EVERETT	JNL PERSPECTIVE L	787,880.11	656.57	0.00	656.57	93.0	610.61
01/31/2018	SCHMIDT, LORI	JNL PERSPECTIVE L	136,190.68	113.49	0.00	113.49	93.0	105.55
01/31/2018	SCHMIDT, HAROLD	JNL PERSPECTIVE L	557,138.84	464.28	0.00	464.28	93.0	431.78
01/31/2018	ZIEGLER, DARRELL	JNL PERSPECTIVE L	47,157.79	39.30	0.00	39.30	93.0	36.55
01/31/2018	MOLL TURKEYS INC	JNL PERSPECTIVE L	567,521.77	472.93	0.00	472.93	93.0	439.82
01/31/2018	KRONBACK, JEFFERY	JNL PERSPECTIVE L	27,090.67	22.58	0.00	22.58	93.0	21.00
01/31/2018	KRONBACK, JEFFERY	JNL PERSPECTIVE L	119,425.61	99.52	0.00	99.52	93.0	92.55
01/31/2018	KRONBACK, DEBRA	JNL PERSPECTIVE L	32,021.13	26.68	0.00	26.68	93.0	24.81
01/31/2018	KRONBACK, DEBRA	JNL PERSPECTIVE L	35,232.01	29.36	0.00	29.36	93.0	27.30
01/31/2018	FITZSIMMONS, GARY	JNL PERSPECTIVE L	382,824.51	319.02	0.00	319.02	93.0	296.69
01/31/2018	REED, MARY	JNL PERSPECTIVE L	293,687.40	244.74	0.00	244.74	93.0	227.61
01/31/2018	FITZSIMMONS, KEVIN	JNL PERSPECTIVE L	149,343.65	124.45	0.00	124.45	93.0	115.74
01/31/2018	DIETRICH, SHARON	JNL PERSPECTIVE L	226,603.87	188.84	0.00	188.84	93.0	175.62
01/31/2018	KUEHLWEIN, RICHARD	JNL PERSPECTIVE L	59,948.99	49.96	0.00	49.96	93.0	46.46
01/31/2018	JERROW, ROBERT	JNL PERSPECTIVE L	365,056.37	304.21	0.00	304.21	93.0	282.92
01/31/2018	KAster, JANICE	JNL PERSPECTIVE L	178,693.37	148.91	0.00	148.91	93.0	138.49
01/31/2018	FEAR, DUANE	JNL PERSPECTIVE L	82,967.47	69.14	0.00	69.14	93.0	64.30
01/31/2018	FEAR, LINDA	JNL PERSPECTIVE L	47,656.38	39.71	0.00	39.71	93.0	36.93
01/31/2018	ESLINGER, PATRICIA	JNL PERSPECTIVE L	26,482.38	22.07	0.00	22.07	93.0	20.53
01/31/2018	OLSON, MARK	JNL PERSPECTIVE L	386,213.98	321.84	0.00	321.84	93.0	299.31
01/31/2018	CHAPMAN, FRANCIS	JNL PERSPECTIVE L	343,625.82	286.35	0.00	286.35	93.0	266.31
01/31/2018	ZIEGLER, DIANNE	JNL PERSPECTIVE L	16,650.92	13.88	0.00	13.88	93.0	12.91
01/31/2018	GRUBISH, MAHLON	JNL PERSPECTIVE L	420,822.43	350.69	0.00	350.69	93.0	326.14
01/31/2018	ROSS TRUST, MARY JO	JNL PERSPECTIVE L	1,089,271.74	907.73	0.00	907.73	93.0	844.19
01/31/2018	ANDERSON, DONALD	JNL PERSPECTIVE L	171,648.47	143.04	0.00	143.04	93.0	133.03
01/31/2018	ROY, JAMES	JNL PERSPECTIVE L	226,140.74	188.45	0.00	188.45	93.0	175.26
01/31/2018	CONRAD, RONALD	JNL PERSPECTIVE L	143,082.51	119.24	0.00	119.24	93.0	110.89

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
01/31/2018	CONRAD, DELBERT L & ELL	JNL PERSPECTIVE L	501,926.38	418.27	0.00	418.27	93.0	388.99
01/31/2018	GRAFF, BRENT	JNL PERSPECTIVE L	66,454.89	55.38	0.00	55.38	93.0	51.50
01/31/2018	FOSTER, RODNEY	JNL PERSPECTIVE L	209,071.81	174.23	0.00	174.23	93.0	162.03
01/31/2018	SKELLY, SCOTT	JNL PERSPECTIVE L	266,198.20	221.83	0.00	221.83	93.0	206.30
01/31/2018	SKELLY, BRENDA	JNL PERSPECTIVE L	29,643.86	24.70	0.00	24.70	93.0	22.97
01/31/2018	SEVERSON, STANLEY	JNL PERSPECTIVE L	299,521.12	249.60	0.00	249.60	93.0	232.13
01/31/2018	GUNDERSON, HOLLY	JNL PERSPECTIVE L	43,372.01	36.14	0.00	36.14	93.0	33.61
01/31/2018	SEVERSON, JOYCE	JNL PERSPECTIVE L	123,825.40	103.19	0.00	103.19	93.0	95.97
01/31/2018	GUNDERSON, BRIAN	JNL PERSPECTIVE L	107,006.00	89.17	0.00	89.17	93.0	82.93
01/31/2018	CONRAD, DELBERT	JNL PERSPECTIVE L	119,137.59	99.28	0.00	99.28	93.0	92.33
01/31/2018	NELSON, BRENDA	JNL PERSPECTIVE L	265,266.78	221.06	0.00	221.06	93.0	205.59
01/31/2018	HAGEN, LINDA	JNL PERSPECTIVE L	1,916,232.94	1,596.86	0.00	1,596.86	93.0	1,485.08
01/31/2018	HUGGINS, JEANNE	JNL PERSPECTIVE L	211,555.54	176.30	0.00	176.30	93.0	163.96
01/31/2018	THOMPSON, MAX	JNL PERSPECTIVE L	155,469.38	129.56	0.00	129.56	93.0	120.49
01/31/2018	THOMPSON, JO ANN	JNL PERSPECTIVE L	192,643.54	160.54	0.00	160.54	93.0	149.30
01/31/2018	THOMPSON, MAX	JNL PERSPECTIVE L	531,129.08	442.61	0.00	442.61	93.0	411.63
01/31/2018	HUGGINS, TONY	JNL PERSPECTIVE L	329,430.99	274.53	0.00	274.53	93.0	255.31
01/31/2018	WOLFF, LINDA	JNL PERSPECTIVE L	788,290.39	656.91	0.00	656.91	93.0	610.93
01/31/2018	OTTO, JANET	JNL PERSPECTIVE L	26,286.94	21.91	0.00	21.91	93.0	20.38
01/31/2018	OTTO, JAMES	JNL PERSPECTIVE L	629,628.86	524.69	0.00	524.69	93.0	487.96
01/31/2018	BUCK, DELORES	JNL PERSPECTIVE L	274,131.23	228.44	0.00	228.44	93.0	212.45
01/31/2018	BRIELMAIER, MICHELE	JNL PERSPECTIVE L	255,989.61	213.32	0.00	213.32	93.0	198.39
01/31/2018	KLEMENT, GARY	JNL PERSPECTIVE L	754,634.52	628.86	0.00	628.86	93.0	584.84
01/31/2018	KLEMENT, GARY	JNL PERSPECTIVE L	750,536.07	625.45	0.00	625.45	93.0	581.67
01/31/2018	CLOW, SANDRA	JNL PERSPECTIVE L	513,984.21	428.32	0.00	428.32	93.0	398.34
01/31/2018	FAMILY CHARITABLE REMAIND,	JNL PERSPECTIVE L	804,696.55	670.58	0.00	670.58	93.0	623.64
01/31/2018	GARTNER, MARIE	JNL PERSPECTIVE L	180,243.42	150.20	0.00	150.20	93.0	139.69
01/31/2018	GARTNER, LEONARD	JNL PERSPECTIVE L	1,250,920.78	1,042.43	0.00	1,042.43	93.0	969.46
01/31/2018	GARTNER, LEONARD	JNL PERSPECTIVE L	226,522.75	188.77	0.00	188.77	93.0	175.56
01/31/2018	FITTERER, RUTH	JNL PERSPECTIVE L	222,405.71	185.34	0.00	185.34	93.0	172.37
01/31/2018	MICHELS, DAVID	JNL PERSPECTIVE L	145,844.60	121.54	0.00	121.54	93.0	113.03
01/31/2018	MICHELS, BEVERLEY	JNL PERSPECTIVE L	345,086.52	287.57	0.00	287.57	93.0	267.44
01/31/2018	HANSON, JOY	JNL PERSPECTIVE L	225,229.24	187.69	0.00	187.69	93.0	174.55

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
01/31/2018	SCHOEN, RICHARD	JNL PERSPECTIVE L	578,836.63	482.36	0.00	482.36	93.0	448.59
01/31/2018	SCHOEN, RICHARD	JNL PERSPECTIVE L	647,224.79	539.35	0.00	539.35	93.0	501.60
01/31/2018	ROBINSON, MARILYN	JNL PERSPECTIVE L	148,051.56	123.38	0.00	123.38	93.0	114.74
01/31/2018	FOSTER, RICHARD	JNL PERSPECTIVE L	1,156,314.98	963.60	0.00	963.60	93.0	896.15
01/31/2018	STAFFEN, ROBERT	JNL PERSPECTIVE L	126,217.19	105.18	0.00	105.18	93.0	97.82
01/31/2018	TURNER, MYRNA	JNL PERSPECTIVE L	187,400.70	156.17	0.00	156.17	93.0	145.24
01/31/2018	TURNER, WENDELL &	JNL PERSPECTIVE L	174,679.02	145.57	0.00	145.57	93.0	135.38
01/31/2018	BENZ, FORREST	JNL PERSPECTIVE L	32,519.21	27.10	0.00	27.10	93.0	25.20
01/31/2018	BENZ, FORREST	JNL PERSPECTIVE L	282,769.11	235.64	0.00	235.64	93.0	219.15
01/31/2018	WEIBLE, DEAN	JNL PERSPECTIVE L	52,670.99	43.89	0.00	43.89	93.0	40.82
01/31/2018	JOHNSON, HERMIT	JNL PERSPECTIVE L	129,030.19	107.53	0.00	107.53	93.0	100.00
01/31/2018	BOUDREAU, WILLIAM	JNL PERSPECTIVE L	438,470.65	365.39	0.00	365.39	93.0	339.81
01/31/2018	SHEARER, KAREN	JNL PERSPECTIVE L	129,120.40	107.60	0.00	107.60	93.0	100.07
01/31/2018	SHEARER, DONALD	JNL PERSPECTIVE L	348,433.45	290.36	0.00	290.36	93.0	270.03
01/31/2018	JOHNSON, JESSE	JNL PERSPECTIVE L	120,640.10	100.53	0.00	100.53	93.0	93.49
01/31/2018	JOHNSON, HERMIT	JNL PERSPECTIVE L	8,673.23	7.23	0.00	7.23	93.0	6.72
01/31/2018	JOHNSON, KAREN	JNL PERSPECTIVE L	8,670.01	7.23	0.00	7.23	93.0	6.72
01/31/2018	SNYDER, CYNTHIA	JNL PERSPECTIVE L	31,494.15	26.25	0.00	26.25	93.0	24.41
01/31/2018	STEVENS, SANDRA	JNL PERSPECTIVE L	94,668.27	78.89	0.00	78.89	93.0	73.37
01/31/2018	STEVENS, SANDRA	JNL PERSPECTIVE L	26,163.86	21.80	0.00	21.80	93.0	20.27
01/31/2018	STEVENS, GREGORY	JNL PERSPECTIVE L	88,967.29	74.14	0.00	74.14	93.0	68.95
01/31/2018	LOE, TIMOTHY	JNL PERSPECTIVE L	126,708.65	68.63	0.00	68.63	93.0	63.83
01/31/2018	WOLFF, LINDA	JNL PERSPECTIVE L	131,723.41	71.35	0.00	71.35	93.0	66.36
01/31/2018	WOLFF, LINDA	JNL PERSPECTIVE L	146,912.03	122.43	0.00	122.43	93.0	113.86
01/31/2018	LABRIER, JOHN	JNL PERSPECTIVE L	81,234.85	67.70	0.00	67.70	93.0	62.96
01/31/2018	LABRIER, PAULA	JNL PERSPECTIVE L	16,864.92	14.05	0.00	14.05	93.0	13.07
01/31/2018	WETZELL, PAMELA	JNL PERSPECTIVE L	94,226.49	78.52	0.00	78.52	93.0	73.02
01/31/2018	JOHNSON, SHERI	JNL PERSPECTIVE L	171,300.36	142.75	0.00	142.75	93.0	132.76
01/31/2018	REITER, KAREN	JNL PERSPECTIVE L	10,910.94	5.91	0.00	5.91	93.0	5.50
01/31/2018	WILKERSON, LAURA	JOHN HANCOCK VANTAGE	42,529.83	35.44	0.00	35.44	93.0	32.96
01/31/2018	WILKERSON, LAURA	JOHN HANCOCK VANTAGE	36,930.27	30.78	0.00	30.78	93.0	28.63
01/31/2018	BOESCH, RODNEY	JOHN HANCOCK VENTURE	171,168.07	35.66	0.00	35.66	93.0	33.16
01/22/2018	BERGLING, PAUL	TRANSAMERICA LANDMARK	280.00	14.00	0.00	14.00	93.0	13.02

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE UNIVERSAL LIFE</u>								
* VARIABLE ANNUITIES SUBTOTAL *			\$54,143,770.04	\$45,136.24	\$0.00	\$45,136.24		\$41,976.73
<u>PRODUCT CATEGORY: VARIABLE UNIVERSAL LIFE</u>								
01/16/2018	ANOTHER ATTIC MGMT	PRUDENTIAL VUL	6,902.00	138.04	0.00	138.04	93.0	128.38
01/16/2018	ANOTHER ATTIC MGMT	PRUDENTIAL VUL	13,098.00	196.47	0.00	196.47	93.0	182.72
02/01/2018	FOELS, BRUCE	TRANSAMERICA LIFE	0.00	1.04	0.00	1.04	93.0	0.97
* VARIABLE UNIVERSAL LIFE SUBTOTAL *			\$20,000.00	\$335.55	\$0.00	\$335.55		\$312.07
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
01/18/2018	FITZSIMMONS, CHRISTINE	AM FUNDS AMERICAN BALANCED A	0.00	0.90	0.00	0.90	93.0	0.84
01/18/2018	TURPEN, ERIC	AM FUNDS AMERICAN MUTUAL A	0.00	0.27	0.00	0.27	93.0	0.25
01/18/2018	TURPEN, RACHEL	AM FUNDS AMERICAN MUTUAL A	0.00	0.71	0.00	0.71	93.0	0.66
01/18/2018	FITZSIMMONS, CHRISTINE	AM FUNDS BOND FUND OF AMERICA A	0.00	0.68	0.00	0.68	93.0	0.63
01/18/2018	FITZSIMMONS, KEVIN	AM FUNDS CAPITAL INCOME BUILDER A	0.00	0.13	0.00	0.13	93.0	0.12
01/18/2018	FITZSIMMONS, KEVIN	AM FUNDS CAPITAL INCOME BUILDER A	0.00	0.83	0.00	0.83	93.0	0.77
01/18/2018	FITZSIMMONS, CHRISTINE	AM FUNDS CAPITAL INCOME BUILDER A	0.00	1.05	0.00	1.05	93.0	0.98
01/18/2018	LABRIER, PAULA	AM FUNDS CAPITAL WORLD GRTH & INC A	0.00	1.82	0.00	1.82	93.0	1.69
01/18/2018	TURPEN, ERIC	AM FUNDS EUROPACIFIC GROWTH FUND A	0.00	0.12	0.00	0.12	93.0	0.11
01/18/2018	TURPEN, RACHEL	AM FUNDS EUROPACIFIC GROWTH FUND A	0.00	0.73	0.00	0.73	93.0	0.68
01/18/2018	LOWE, RUSSELL	AM FUNDS FUNDAMENTAL INVESTORS A	0.00	1.65	0.00	1.65	93.0	1.53
01/18/2018	FITZSIMMONS, KEVIN	AM FUNDS GROWTH FUND OF AMERICA A	0.00	0.96	0.00	0.96	93.0	0.89
01/18/2018	FITZSIMMONS, CHRISTINE	AM FUNDS GROWTH FUND OF AMERICA A	0.00	0.58	0.00	0.58	93.0	0.54
01/18/2018	LOWE, RUSSELL	AM FUNDS GROWTH FUND OF AMERICA A	0.00	1.56	0.00	1.56	93.0	1.45
01/18/2018	TURPEN, ERIC	AM FUNDS GROWTH FUND OF AMERICA A	0.00	0.74	0.00	0.74	93.0	0.69
01/18/2018	TURPEN, RACHEL	AM FUNDS GROWTH FUND OF AMERICA A	0.00	1.93	0.00	1.93	93.0	1.79
01/18/2018	TURPEN, ERIC	AM FUNDS NEW ECONOMY A	0.00	0.15	0.00	0.15	93.0	0.14
01/18/2018	TURPEN, RACHEL	AM FUNDS NEW ECONOMY A	0.00	0.38	0.00	0.38	93.0	0.35
01/18/2018	FITZSIMMONS, CHRISTINE	AM FUNDS NEW WORLD A	0.00	0.36	0.00	0.36	93.0	0.33
01/18/2018	TURPEN, ERIC	AM FUNDS NEW WORLD A	0.00	0.12	0.00	0.12	93.0	0.11
01/18/2018	TURPEN, RACHEL	AM FUNDS NEW WORLD A	0.00	0.72	0.00	0.72	93.0	0.67
01/18/2018	TURPEN, ERIC	AM FUNDS SMALLCAP WORLD A	0.00	0.09	0.00	0.09	93.0	0.08
01/18/2018	TURPEN, RACHEL	AM FUNDS SMALLCAP WORLD A	0.00	0.54	0.00	0.54	93.0	0.50
01/18/2018	TURPEN, ERIC	AM FUNDS WASHINGTON MUTUAL INVESTOR	0.00	0.57	0.00	0.57	93.0	0.53
01/18/2018	TURPEN, RACHEL	AM FUNDS WASHINGTON MUTUAL INVESTOR	0.00	1.48	0.00	1.48	93.0	1.38

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
01/30/2018	MICHALETZ TRUST, GERALD & FAYE	AMERICAFIRST INCOME TRENDS FUND CLA	0.00	11.40	0.00	11.40	93.0	10.60
12/31/2017	SMITH-GROVER, SUSAN	BLACKROCK 67776G477	0.00	1.04	0.00	1.04	93.0	0.97
12/31/2017	SMITH-GROVER, SUSAN	BLACKROCK 67776G477	0.00	3.13	0.00	3.13	93.0	2.91
01/24/2018	BITTENBENDER, MARILYN	BLK GLOBAL ALLOCATION C	0.00	7.99	0.00	7.99	93.0	7.43
12/31/2017	SMITH-GROVER, SUSAN	BLK MOD 13-16 AGE BASED C	0.00	0.11	0.00	0.11	93.0	0.10
12/31/2017	SMITH-GROVER, SUSAN	BLK MOD 13-16 AGE BASED C	0.00	0.33	0.00	0.33	93.0	0.31
01/22/2018	ROY, DEBRA	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	4.20	0.00	4.20	93.0	3.91
01/22/2018	ROY, DEBRA	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	12.59	0.00	12.59	93.0	11.71
01/22/2018	LARSON, DONALD	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	21.43	0.00	21.43	93.0	19.93
01/22/2018	LARSON, DONALD	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	64.29	0.00	64.29	93.0	59.79
01/22/2018	BERGLING CHARITABLE	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	42.59	0.00	42.59	93.0	39.61
01/22/2018	BERGLING CHARITABLE	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	127.78	0.00	127.78	93.0	118.84
01/22/2018	WOLFF, JEAN	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	2.19	0.00	2.19	93.0	2.04
01/22/2018	WOLFF, JEAN	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	6.56	0.00	6.56	93.0	6.10
01/22/2018	WOLFF TRUST, WILLIS	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	32.13	0.00	32.13	93.0	29.88
01/22/2018	WOLFF TRUST, WILLIS	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	96.40	0.00	96.40	93.0	89.65
01/22/2018	WINCHESTER TRUST, HEATHER	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	6.03	0.00	6.03	93.0	5.61
01/22/2018	WINCHESTER TRUST, HEATHER	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	18.09	0.00	18.09	93.0	16.82
01/22/2018	WOLTMAN TRUST, NICOLE HELEN	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	4.96	0.00	4.96	93.0	4.61
01/22/2018	WOLTMAN TRUST, NICOLE HELEN	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	14.88	0.00	14.88	93.0	13.84
01/22/2018	WOLTMAN TRUST, JACOB MICHAEL	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	5.27	0.00	5.27	93.0	4.90
01/22/2018	WOLTMAN TRUST, JACOB MICHAEL	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	15.80	0.00	15.80	93.0	14.69
01/12/2018	REILLY, KAREN	DREYFUS WORLDWIDE GROWTH FUND CLASS	0.00	22.72	0.00	22.72	93.0	21.13
01/12/2018	VAN SISTINE, JEANNE	DREYFUS WORLDWIDE GROWTH FUND CLASS	0.00	19.63	0.00	19.63	93.0	18.26
01/12/2018	REINKE, RONALD	DREYFUS WORLDWIDE GROWTH FUND CLASS	0.00	2.98	0.00	2.98	93.0	2.77
01/16/2018	REILLY, KAREN	EATON VANCE TAX MANAGED VALUE FD CL	0.00	9.46	0.00	9.46	93.0	8.80
01/16/2018	VAN SISTINE, JEANNE	EATON VANCE TAX MANAGED VALUE FD CL	0.00	17.95	0.00	17.95	93.0	16.69
/ /	WHITNEY, STANLEY	HARTFORD GROWTH OPP A	0.00	38.62	0.00	38.62	93.0	35.92
01/25/2018	REILLY, KAREN	INVESCO MIDCAP GROWTH A	0.00	25.34	0.00	25.34	93.0	23.57
01/25/2018	VAN SISTINE, JEANNE	INVESCO MIDCAP GROWTH A	0.00	24.25	0.00	24.25	93.0	22.55
01/25/2018	PLOTZ, ROSANN	INVESCO MIDCAP GROWTH A	0.00	1.85	0.00	1.85	93.0	1.72
01/25/2018	REINKE, RONALD	INVESCO MIDCAP GROWTH A	0.00	10.61	0.00	10.61	93.0	9.87
/ /	BOUDREAU, WILLIAM	JH FREEDOM LIFESTYLE GRW 529 PF C2	0.00	14.68	0.00	14.68	93.0	13.65

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
/ /	KOCON, ANTHONY	JH FREEDOM LIFESTYLE GRW 529 PF C2	0.00	0.43	0.00	0.43	93.0	0.40
/ /	KOCON, ANTHONY	JH FREEDOM LIFESTYLE GRW 529 PF C2	0.00	3.74	0.00	3.74	93.0	3.48
/ /	BOUDREAU, WILLIAM	JH FREEDOM LIFESTYLE GRW 529 PF C2	0.00	7.98	0.00	7.98	93.0	7.42
01/19/2018	TURNER, WANDA	JH HIGH YIELD A	0.00	1.42	0.00	1.42	93.0	1.32
01/19/2018	REINKE, RONALD	JH LARGE CAP EQUITY A	0.00	4.20	0.00	4.20	93.0	3.91
01/19/2018	REILLY, KAREN	JH NEW OPPORTUNITIES A	0.00	9.65	0.00	9.65	93.0	8.97
01/19/2018	VAN SISTINE, JEANNE	JH NEW OPPORTUNITIES A	0.00	9.00	0.00	9.00	93.0	8.37
01/22/2018	PLOTZ, ROSANN	JP MORGAN GROWTH AND INCOME FUND CL	0.00	0.51	0.00	0.51	93.0	0.47
01/22/2018	REILLY, KAREN	JP MORGAN MID CAP GROWTH FUND CLASS	0.00	8.12	0.00	8.12	93.0	7.55
01/22/2018	POLTZ, ALAN	JP MORGAN MID CAP GROWTH FUND CLASS	0.00	0.79	0.00	0.79	93.0	0.73
01/22/2018	REINKE, RONALD	JP MORGAN MID CAP GROWTH FUND CLASS	0.00	4.39	0.00	4.39	93.0	4.08
01/19/2018	SCHLOMANN, DAVID	MFS GROWTH ALLOCATION C	0.00	7.05	0.00	7.05	93.0	6.56
01/19/2018	SCHLOMANN, ANN	MFS MODERATE ALLOCATION C	0.00	8.42	0.00	8.42	93.0	7.83
01/19/2018	POLTZ, ALAN	MFS RESEARCH A	0.00	0.53	0.00	0.53	93.0	0.49
01/22/2018	REINKE, RONALD	PUTNAM HIGH YIELD ADVANTAGE A	0.00	3.66	0.00	3.66	93.0	3.40
01/10/2018	OTTO, CHRISTOPHER	SUNAMERICA FOCUSED ALPHA GROWTH A	0.00	0.72	0.00	0.72	93.0	0.67
01/10/2018	REILLY, KAREN	SUNAMERICA FOCUSED ALPHA LARGE CAP A	0.00	4.31	0.00	4.31	93.0	4.01
01/22/2018	SWANSON, GLENN	TRANSAMERICA AA CONSERVATIVE C	0.00	26.47	0.00	26.47	93.0	24.62
01/22/2018	KOTTSCHADE, DANIEL	TRANSAMERICA AA GROWTH A	0.00	2.49	0.00	2.49	93.0	2.32
01/22/2018	HINTON, ALYSSA	TRANSAMERICA AA GROWTH C	0.00	2.60	0.00	2.60	93.0	2.42
01/22/2018	BOUDREAU, WILLIAM	TRANSAMERICA AA GROWTH C	0.00	12.71	0.00	12.71	93.0	11.82
01/22/2018	BOUDREAU, DIANE	TRANSAMERICA AA GROWTH C	0.00	25.94	0.00	25.94	93.0	24.12
01/22/2018	VETTER, BRIAN	TRANSAMERICA AA GROWTH C	0.00	3.41	0.00	3.41	93.0	3.17
01/22/2018	GRUBISH, JAMES	TRANSAMERICA AA GROWTH C	0.00	20.75	0.00	20.75	93.0	19.30
01/22/2018	LILLEVOLD, KATHRYN	TRANSAMERICA AA GROWTH C	0.00	15.86	0.00	15.86	93.0	14.75
01/22/2018	FITTERER TRUST, RUTH	TRANSAMERICA AA GROWTH C	0.00	75.82	0.00	75.82	93.0	70.51
02/02/2018	KIECKER, MARK	TRANSAMERICA AA GROWTH C	0.00	10.67	0.00	10.67	93.0	9.92
02/02/2018	KIECKER, MARK	TRANSAMERICA AA GROWTH C	0.00	20.10	0.00	20.10	93.0	18.69
02/02/2018	ORTIZ, LAURA	TRANSAMERICA AA GROWTH C	0.00	40.56	0.00	40.56	93.0	37.72
02/02/2018	THORP, MEGAN	TRANSAMERICA AA GROWTH C	0.00	1.95	0.00	1.95	93.0	1.81
02/02/2018	MICHALETZ, JOSEPH	TRANSAMERICA AA GROWTH C	0.00	1.58	0.00	1.58	93.0	1.47
02/02/2018	FITTERER, JAMES	TRANSAMERICA AA GROWTH C	0.00	43.33	0.00	43.33	93.0	40.30
02/02/2018	ROBERTSON, KATELYN	TRANSAMERICA AA GROWTH C	0.00	4.66	0.00	4.66	93.0	4.33

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
02/02/2018	SCHOEN, JUDITH	TRANSAMERICA AA GROWTH C	0.00	19.87	0.00	19.87	93.0	18.48
02/02/2018	JONES, ERIN	TRANSAMERICA AA GROWTH C	0.00	5.18	0.00	5.18	93.0	4.82
02/02/2018	JONES, KEITH	TRANSAMERICA AA GROWTH C	0.00	5.18	0.00	5.18	93.0	4.82
02/02/2018	LELAND, CRAIG	TRANSAMERICA AA GROWTH C	0.00	32.05	0.00	32.05	93.0	29.81
02/02/2018	SEVERSON, STEVEN	TRANSAMERICA AA GROWTH C	0.00	2.72	0.00	2.72	93.0	2.53
02/02/2018	FREDERICK, THOMAS	TRANSAMERICA AA GROWTH C	0.00	5.17	0.00	5.17	93.0	4.81
02/02/2018	HANSGEN, DIANE	TRANSAMERICA AA GROWTH C	0.00	4.86	0.00	4.86	93.0	4.52
02/02/2018	RENDL, MARK	TRANSAMERICA AA GROWTH C	0.00	4.05	0.00	4.05	93.0	3.77
02/02/2018	GROMMERSCH, IZABEL	TRANSAMERICA AA GROWTH C	0.00	4.67	0.00	4.67	93.0	4.34
02/02/2018	DUMMER, NICOLE	TRANSAMERICA AA GROWTH C	0.00	17.78	0.00	17.78	93.0	16.54
02/02/2018	HASKIN-BEEBE, JEAN	TRANSAMERICA AA GROWTH C	0.00	4.23	0.00	4.23	93.0	3.93
02/02/2018	KIECKER, DENISE	TRANSAMERICA AA GROWTH C	0.00	18.61	0.00	18.61	93.0	17.31
02/02/2018	MARK T KIECKER, SIM	TRANSAMERICA AA GROWTH C	0.00	19.28	0.00	19.28	93.0	17.93
02/02/2018	SHORE, HELEN	TRANSAMERICA AA GROWTH C	0.00	62.46	0.00	62.46	93.0	58.09
02/02/2018	DOBIE, SHERYL	TRANSAMERICA AA GROWTH C	0.00	6.53	0.00	6.53	93.0	6.07
02/02/2018	JONES, EVAN	TRANSAMERICA AA GROWTH C	0.00	1.54	0.00	1.54	93.0	1.43
02/02/2018	GROMMERSCH, JOHN	TRANSAMERICA AA GROWTH C	0.00	4.67	0.00	4.67	93.0	4.34
02/02/2018	WETZELL, PAMELA	TRANSAMERICA AA GROWTH C	0.00	4.20	0.00	4.20	93.0	3.91
02/02/2018	WETZELL, THOMAS	TRANSAMERICA AA GROWTH C	0.00	12.93	0.00	12.93	93.0	12.02
02/02/2018	JONES, WYATT	TRANSAMERICA AA GROWTH C	0.00	1.65	0.00	1.65	93.0	1.53
02/02/2018	THOMPSON, JO ANN	TRANSAMERICA AA GROWTH C	0.00	11.33	0.00	11.33	93.0	10.54
02/02/2018	JONES, DYLAN	TRANSAMERICA AA GROWTH C	0.00	1.35	0.00	1.35	93.0	1.26
02/02/2018	OTTO, CHRISTOPHER	TRANSAMERICA AA GROWTH C	0.00	12.77	0.00	12.77	93.0	11.88
02/02/2018	CHRISTMAN, PATRICK	TRANSAMERICA AA GROWTH C	0.00	10.28	0.00	10.28	93.0	9.56
02/02/2018	CHRISTMAN, LISA	TRANSAMERICA AA GROWTH C	0.00	9.24	0.00	9.24	93.0	8.59
02/02/2018	THORP, CALEB	TRANSAMERICA AA GROWTH C	0.00	6.99	0.00	6.99	93.0	6.50
02/02/2018	WETZELL, ELI	TRANSAMERICA AA GROWTH C	0.00	6.57	0.00	6.57	93.0	6.11
02/02/2018	WETZELL, BECKETT	TRANSAMERICA AA GROWTH C	0.00	7.04	0.00	7.04	93.0	6.55
02/02/2018	TOMM, JODI	TRANSAMERICA AA GROWTH C	0.00	62.49	0.00	62.49	93.0	58.12
02/02/2018	JONES, WILL	TRANSAMERICA AA GROWTH C	0.00	1.39	0.00	1.39	93.0	1.29
02/02/2018	VETTER, BRIAN	TRANSAMERICA AA GROWTH C	0.00	14.57	0.00	14.57	93.0	13.55
02/02/2018	SANDBO, KAID	TRANSAMERICA AA GROWTH C	0.00	4.73	0.00	4.73	93.0	4.40
02/02/2018	SANDBO, ALYIAH	TRANSAMERICA AA GROWTH C	0.00	4.46	0.00	4.46	93.0	4.15

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
02/02/2018	WETZELL, PEYTON	TRANSAMERICA AA GROWTH C	0.00	3.79	0.00	3.79	93.0	3.52
02/02/2018	THORP, REED	TRANSAMERICA AA GROWTH C	0.00	3.43	0.00	3.43	93.0	3.19
02/02/2018	SOLOMON, ARIANNA	TRANSAMERICA AA GROWTH C	0.00	3.15	0.00	3.15	93.0	2.93
02/02/2018	GRUBISH, MAHLON	TRANSAMERICA AA GROWTH C	0.00	23.61	0.00	23.61	93.0	21.96
02/02/2018	GRUBISH, MAHLON	TRANSAMERICA AA GROWTH C	0.00	6.80	0.00	6.80	93.0	6.32
02/02/2018	GRUBISH, GERTRUDE	TRANSAMERICA AA GROWTH C	0.00	6.80	0.00	6.80	93.0	6.32
02/02/2018	JONES, THOMAS	TRANSAMERICA AA GROWTH C	0.00	1.17	0.00	1.17	93.0	1.09
02/02/2018	WETZELL, BRADY	TRANSAMERICA AA GROWTH C	0.00	1.73	0.00	1.73	93.0	1.61
02/02/2018	JONES, THOMAS	TRANSAMERICA AA GROWTH C	0.00	1.24	0.00	1.24	93.0	1.15
02/02/2018	THORP, QUINN	TRANSAMERICA AA GROWTH C	0.00	1.13	0.00	1.13	93.0	1.05
02/02/2018	WETZELL, CHRISTOPHER	TRANSAMERICA AA GROWTH C	0.00	1.71	0.00	1.71	93.0	1.59
02/02/2018	KIECKER, BENJAMIN	TRANSAMERICA AA GROWTH C	0.00	2.59	0.00	2.59	93.0	2.41
02/02/2018	KIECKER, DANIEL	TRANSAMERICA AA GROWTH C	0.00	3.00	0.00	3.00	93.0	2.79
02/02/2018	STEVENS, GAVIN	TRANSAMERICA AA GROWTH C	0.00	10.24	0.00	10.24	93.0	9.52
02/02/2018	VETTER, JAYCE	TRANSAMERICA AA GROWTH C	0.00	4.24	0.00	4.24	93.0	3.94
02/02/2018	VOIGHT, CODY	TRANSAMERICA AA GROWTH C	0.00	4.61	0.00	4.61	93.0	4.29
02/02/2018	VOIGHT, NICKOLAS	TRANSAMERICA AA GROWTH C	0.00	0.16	0.00	0.16	93.0	0.15
02/02/2018	KIECKER, BENJAMIN	TRANSAMERICA AA GROWTH C	0.00	26.84	0.00	26.84	93.0	24.96
02/02/2018	KIECKER, DANIEL	TRANSAMERICA AA GROWTH C	0.00	17.01	0.00	17.01	93.0	15.82
01/22/2018	VETTER, BRIAN	TRANSAMERICA AA MOD GROWTH C	0.00	5.13	0.00	5.13	93.0	4.77
01/22/2018	SWANSON, GLENN	TRANSAMERICA AA MOD GROWTH C	0.00	34.46	0.00	34.46	93.0	32.05
01/22/2018	FITTERER TRUST, RUTH	TRANSAMERICA AA MOD GROWTH C	0.00	68.58	0.00	68.58	93.0	63.78
02/02/2018	CONRAD, MAREIDITH	TRANSAMERICA AA MOD GROWTH C	0.00	6.91	0.00	6.91	93.0	6.43
02/02/2018	CONRAD, DELBERT	TRANSAMERICA AA MOD GROWTH C	0.00	45.13	0.00	45.13	93.0	41.97
02/02/2018	LOE, GLORIA	TRANSAMERICA AA MOD GROWTH C	0.00	8.34	0.00	8.34	93.0	7.76
02/02/2018	GARTNER, TIMOTHY	TRANSAMERICA AA MOD GROWTH C	0.00	26.59	0.00	26.59	93.0	24.73
02/02/2018	GRAFF, GARY	TRANSAMERICA AA MOD GROWTH C	0.00	23.07	0.00	23.07	93.0	21.46
01/22/2018	VETTER, BRIAN	TRANSAMERICA AA MODERATE C	0.00	2.04	0.00	2.04	93.0	1.90
01/22/2018	OTTO, CHRISTOPHER	TRANSAMERICA CAPITAL GROWTH A	0.00	0.79	0.00	0.79	93.0	0.73
01/22/2018	OTTO, CHRISTOPHER	TRANSAMERICA DIVERSIFIED EQUITY A	0.00	0.82	0.00	0.82	93.0	0.76
01/22/2018	OTTO, CHRISTOPHER	TRANSAMERICA MORGAN STANLEY GRTH OP	0.00	0.99	0.00	0.99	93.0	0.92
01/22/2018	OTTO, CHRISTOPHER	TRANSAMERICA SMALL/MID CAP VALUE A	0.00	1.31	0.00	1.31	93.0	1.22
01/09/2018	FITZSIMMONS, KEVIN	WILLISTON BASIN/MID- NORTH AMERICA	0.00	2.68	0.00	2.68	93.0	2.49

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>SPLIT TRANSACTIONS</u>								
BROKER: 46G-JOE/JACK MICHALETZ #290								
		* MUTUAL FUND 12B1 TRAILS SUBTOTAL *	\$0.00	\$1,831.10	\$0.00	\$1,831.10		\$1,702.90
		*** DIRECT TRANSACTIONS TOTAL ***	\$61,497,558.33	\$509,805.29	\$0.00	\$509,805.29		\$474,118.92

<u>SPLIT TRANSACTIONS</u>								
BROKER: 46G-JOE/JACK MICHALETZ #290								
01/22/2018	JANSEN, LOREN	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	4.87	0.00	4.87	93.0	4.53
01/22/2018	JANSEN, LOREN	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	14.63	0.00	14.63	93.0	13.61
01/30/2018	KUEHLWEIN, RICHARD	JH STRATEGIC INCOME C	132.00	0.75	0.00	0.75	93.0	0.70
01/30/2018	KUEHLWEIN, RICHARD	JOHN HANCOCK CLASSIC VALUE C	105.60	0.60	0.00	0.60	93.0	0.56
01/30/2018	KUEHLWEIN, RICHARD	JOHN HANCOCK FOCUSED HIGH YIELD C	105.60	0.60	0.00	0.60	93.0	0.56
01/30/2018	KUEHLWEIN, RICHARD	JOHN HANCOCK US GLOBAL LEADERS GRW	79.20	0.45	0.00	0.45	93.0	0.42
01/22/2018	LEER, CHRISTOPHER	PASSCO WATERVUE DST	58,000.00	1,983.60	0.00	1,983.60	93.0	1,844.75
		* 46G-JOE/JACK MICHALETZ SUBTOTAL *	\$58,422.40	\$2,005.50	\$0.00	\$2,005.50		\$1,865.13
		*** SPLIT TRANSACTIONS TOTAL ***	\$58,422.40	\$2,005.50	\$0.00	\$2,005.50		\$1,865.13

<u>OVERRIDE TRANSACTIONS</u>								
BROKER: JACK, M137 MICHALETZ #287								
01/18/2018	PEMBLE, JOCELYN	AM FUNDS AMCAP 529A	0.00	0.37	0.00	0.37	40.0	0.20
01/18/2018	PEMBLE, JOCELYN	AM FUNDS NEW PERSPECTIVE 529A	0.00	0.27	0.00	0.27	40.0	0.14
01/22/2018	ATKINSON, VONDA	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	15.16	0.00	15.16	40.0	8.03
01/22/2018	ATKINSON, VONDA	BLUEROCK TOTAL INC & REAL ESTATE FU	0.00	45.48	0.00	45.48	40.0	24.10
01/12/2018	ATKINSON, VONDA	DREYFUS WORLDWIDE GROWTH FUND CLASS	0.00	5.17	0.00	5.17	40.0	2.74
01/25/2018	ATKINSON, VONDA	INVESCO INTERNATIONAL GROWTH A	0.00	41.78	0.00	41.78	40.0	22.14
01/25/2018	ATKINSON, VONDA	INVESCO MIDCAP GROWTH A	0.00	18.43	0.00	18.43	40.0	9.77
01/19/2018	GROMMERSCH, STACI	JH CLASSIC VALUE A	0.00	0.06	0.00	0.06	40.0	0.03
01/19/2018	GROMMERSCH, STACI	JH LARGE CAP EQUITY A	0.00	0.06	0.00	0.06	40.0	0.03
01/19/2018	GROMMERSCH, STACI	JH NEW OPPORTUNITIES A	0.00	0.06	0.00	0.06	40.0	0.03
01/19/2018	STEFFL, CHRISTINE	JH STRATEGIC GROWTH A	0.00	0.30	0.00	0.30	40.0	0.16
01/19/2018	STEFFL, JOSEPH	JH STRATEGIC GROWTH A	0.00	0.43	0.00	0.43	40.0	0.23
01/19/2018	ATKINSON, VONDA	JH STRATEGIC GROWTH A	0.00	2.67	0.00	2.67	40.0	1.42
01/17/2018	KUEHLWEIN, RICHARD	JH STRATEGIC INCOME C	132.00	1.32	0.00	1.32	40.0	0.70

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<u> OVERRIDE TRANSACTIONS </u>								
<u> BROKER: JACK, M137 MICHALETZ #287 </u>								
01/31/2018	HAAK, HELEN	JNL PERSPECTIVE ADV II 5/05	71,839.19	74.83	0.00	74.83	40.0	39.66
01/31/2018	FIRST CONGREGATIONAL	JNL PERSPECTIVE II 04/14	189,206.95	39.42	0.00	39.42	40.0	20.89
01/31/2018	STEFFL, JAMES	JNL PERSPECTIVE II 04/14	172,426.90	35.92	0.00	35.92	40.0	19.04
01/31/2018	ZOARS UNITED CHURCH OF CH	JNL PERSPECTIVE II 04/14	37,735.59	7.86	0.00	7.86	40.0	4.17
01/31/2018	COLBY, TODD	JNL PERSPECTIVE II 04/14	219,597.08	45.75	0.00	45.75	40.0	24.25
01/31/2018	ROY, DEBRA	JNL PERSPECTIVE II 04/14	175,307.61	146.09	0.00	146.09	40.0	77.43
01/31/2018	STEVERMER, THOMAS	JNL PERSPECTIVE II 04/14	114,694.05	47.79	0.00	47.79	40.0	25.33
01/31/2018	VAUBEL, TIMOTHY	JNL PERSPECTIVE II 04/14	49,407.67	41.17	0.00	41.17	40.0	21.82
01/31/2018	WATTS, BAMBI	JNL PERSPECTIVE II 04/14	6,091.68	5.08	0.00	5.08	40.0	2.69
02/05/2018	STEFFL, JOSEPH	JNL PERSPECTIVE II 04/14	30,561.14	611.22	0.00	611.22	40.0	323.95
01/31/2018	ROSE, DENNIS	JNL PERSPECTIVE II 05/05	88,454.26	73.71	0.00	73.71	40.0	39.07
01/31/2018	ROSE, CHERYL	JNL PERSPECTIVE II 05/05	147,836.31	123.20	0.00	123.20	40.0	65.30
01/31/2018	OTTO, CURTIS	JNL PERSPECTIVE II 05/05	9,045.25	7.54	0.00	7.54	40.0	4.00
01/31/2018	PETERSON, IONE	JNL PERSPECTIVE L	140,194.20	151.88	0.00	151.88	40.0	80.50
01/31/2018	PANKRATZ, SUSAN	JNL PERSPECTIVE L	124,350.80	103.63	0.00	103.63	40.0	54.92
01/31/2018	PANKRATZ, EDWARD	JNL PERSPECTIVE L	222,605.86	185.50	0.00	185.50	40.0	98.32
01/31/2018	ROSE, DENNIS	JNL PERSPECTIVE L	180,762.43	150.64	0.00	150.64	40.0	79.84
01/31/2018	KOPISCHKE, BEVERLY	JNL PERSPECTIVE L	167,108.62	139.26	0.00	139.26	40.0	73.81
01/31/2018	JOHNSON, ELOIS	JNL PERSPECTIVE L	517,610.43	431.34	0.00	431.34	40.0	228.61
01/31/2018	FITTERER, DELORIS	JNL PERSPECTIVE L	114,588.85	95.49	0.00	95.49	40.0	50.61
01/31/2018	FITTERER, DELORIS	JNL PERSPECTIVE L	260,454.83	217.05	0.00	217.05	40.0	115.04
01/31/2018	SHIRK, PAMELA	JNL PERSPECTIVE L	221,231.51	184.36	0.00	184.36	40.0	97.71
01/31/2018	ENGELBRECHT, ALICE	JNL PERSPECTIVE L	257,637.64	214.70	0.00	214.70	40.0	113.79
01/31/2018	UTZKA, LANA	JNL PERSPECTIVE L	8,800.32	7.33	0.00	7.33	40.0	3.88
01/31/2018	KRONBACK, MAYDELLE	JNL PERSPECTIVE L	191,870.44	159.89	0.00	159.89	40.0	84.74
01/31/2018	ESLINGER, DOUGLAS	JNL PERSPECTIVE L	48,904.48	40.75	0.00	40.75	40.0	21.60
01/31/2018	DAHLKE, RONALD	JNL PERSPECTIVE L	9,902.83	8.25	0.00	8.25	40.0	4.37
01/31/2018	HOL, PATRICIA	JNL PERSPECTIVE L	139,189.14	116.00	0.00	116.00	40.0	61.48
01/31/2018	HAGER, REBECCA	JNL PERSPECTIVE L	69,459.31	57.88	0.00	57.88	40.0	30.68
01/31/2018	WESTERMAYER, CHARLES	JNL PERSPECTIVE L	39,205.34	32.67	0.00	32.67	40.0	17.32
01/31/2018	OLSON, BRENDA	JNL PERSPECTIVE L	59,297.29	49.41	0.00	49.41	40.0	26.19
01/31/2018	OLSON, BRYCE	JNL PERSPECTIVE L	480,341.38	400.28	0.00	400.28	40.0	212.15
01/31/2018	WESTERMAYER, CHARLES	JNL PERSPECTIVE L	281,791.15	234.83	0.00	234.83	40.0	124.46

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<u> OVERRIDE TRANSACTIONS </u>								
<u> BROKER: JACK, M137 MICHALETZ #287 </u>								
01/31/2018	GOFF, WESLEY	JNL PERSPECTIVE L	36,306.51	30.26	0.00	30.26	40.0	16.04
01/31/2018	KRAFT, JUDITH	JNL PERSPECTIVE L	175,120.59	145.93	0.00	145.93	40.0	77.34
01/31/2018	KRAFT, JUDITH	JNL PERSPECTIVE L	112,231.26	93.53	0.00	93.53	40.0	49.57
01/31/2018	SIEBERG, JOSEPH	JNL PERSPECTIVE L	76,043.65	63.37	0.00	63.37	40.0	33.59
01/31/2018	DORN, SANDRA	JNL PERSPECTIVE L	549,676.36	458.06	0.00	458.06	40.0	242.77
01/31/2018	HOWELL, NICOLE	JNL PERSPECTIVE L	222,629.32	185.52	0.00	185.52	40.0	98.33
01/31/2018	STIERLEN, ROGER	JNL PERSPECTIVE L	94,317.40	78.60	0.00	78.60	40.0	41.66
01/31/2018	MARSH, JAMES	JNL PERSPECTIVE L	42,399.07	35.33	0.00	35.33	40.0	18.72
01/31/2018	DAWSON, DEANNA	JNL PERSPECTIVE L	162,530.41	135.44	0.00	135.44	40.0	71.78
01/31/2018	DAMEWOOD, VIRGINIA	JNL PERSPECTIVE L	35,788.17	29.82	0.00	29.82	40.0	15.80
01/31/2018	DAMEWOOD, VIRGINIA	JNL PERSPECTIVE L	68,389.69	56.99	0.00	56.99	40.0	30.20
01/31/2018	DAWSON, DEANNA	JNL PERSPECTIVE L	39,664.46	33.05	0.00	33.05	40.0	17.52
01/31/2018	FEAR, WILLIAM	JNL PERSPECTIVE L	150,693.91	125.58	0.00	125.58	40.0	66.56
01/31/2018	PEMBLE, MICHELLE	JNL PERSPECTIVE L	328,209.77	273.51	0.00	273.51	40.0	144.96
01/31/2018	HART, JILLANE	JNL PERSPECTIVE L	106,235.83	88.52	0.00	88.52	40.0	46.92
01/31/2018	HART, KEVIN	JNL PERSPECTIVE L	313,979.13	261.64	0.00	261.64	40.0	138.67
01/31/2018	STEFFL, CHRISTINE	JNL PERSPECTIVE L	25,911.44	21.59	0.00	21.59	40.0	11.44
01/31/2018	BEVAN, HELEN	JNL PERSPECTIVE L	40,639.42	33.87	0.00	33.87	40.0	17.95
01/31/2018	SOUKUP, LAVERN	JNL PERSPECTIVE L	273,851.61	228.21	0.00	228.21	40.0	120.95
01/17/2018	KUEHLWEIN, RICHARD	JOHN HANCOCK CLASSIC VALUE C	105.60	1.06	0.00	1.06	40.0	0.56
01/17/2018	KUEHLWEIN, RICHARD	JOHN HANCOCK FOCUSED HIGH YIELD C	105.60	1.06	0.00	1.06	40.0	0.56
01/19/2018	GROMMERSCH, STACI	JOHN HANCOCK LIFESTYLE BALANCED POR	0.00	0.04	0.00	0.04	40.0	0.02
01/17/2018	KUEHLWEIN, RICHARD	JOHN HANCOCK US GLOBAL LEADERS GRW	79.20	0.79	0.00	0.79	40.0	0.42
01/31/2018	MULFORD, PATRICIA	JOHN HANCOCK VANTAGE	264,103.99	220.09	0.00	220.09	40.0	116.65
01/26/2018	PROKOP, MATTHEW	LBL VUL	1,800.00	45.00	0.00	45.00	40.0	23.85
01/19/2018	PAHL, ADAM	MFS AGGRESSIVE GROWTH ALLOCATION C	0.00	14.37	0.00	14.37	40.0	7.62
01/19/2018	SWARD, KIM	MFS AGGRESSIVE GROWTH ALLOCATION C	0.00	39.25	0.00	39.25	40.0	20.80
01/19/2018	SORUM, JEFFREY	MFS GROWTH ALLOCATION C	0.00	4.62	0.00	4.62	40.0	2.45
01/19/2018	WHITE, STACEY	MFS GROWTH ALLOCATION C	0.00	12.37	0.00	12.37	40.0	6.56
01/22/2018	SORENSEN, JOSHUA	OPPENHEIMER CAPITAL APPRECIATION A	0.00	0.41	0.00	0.41	40.0	0.22
01/22/2018	ZIEGLER, KRISTINE	PUTNAM ASSET ALLOC GROWTH A	0.00	2.77	0.00	2.77	40.0	1.47
02/05/2018	LORENTZ, ANDREW	PUTNAM CAPITAL SPECTRUM C	228.00	2.28	12.00	-9.72	40.0	-5.15
02/05/2018	LORENTZ, ANDREW	PUTNAM EQUITY SPECTRUM C	227.00	2.27	12.00	-9.73	40.0	-5.16

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u> OVERRIDE TRANSACTIONS </u>								
<u> BROKER: JACK, M137 MICHALETZ #287 </u>								
01/22/2018	ATKINSON, VONDA	PUTNAM INTERNATIONAL GROWTH-A	0.00	10.36	0.00	10.36	40.0	5.49
01/22/2018	SCHULLER, ALEC	PUTNAM MULTI CAP GROWTH A	0.00	0.92	0.00	0.92	40.0	0.49
01/10/2018	ATKINSON, VONDA	SUNAMERICA FOCUSED ALPHA LARGE CAP A	0.00	23.51	0.00	23.51	40.0	12.46
02/07/2018	HAGER, REBECCA	THE OSTERWEIS STRATEGIC INCOME FUND	-39,000.00	0.00	22.00	-22.00	40.0	-11.66
01/22/2018	PROKOP, XAVIER	TRANSAMERICA AA GROWTH A	100.00	4.75	0.00	4.75	40.0	2.52
01/22/2018	PROKOP, MAKENNA	TRANSAMERICA AA GROWTH A	100.00	4.75	0.00	4.75	40.0	2.52
01/22/2018	LORENTZ, NICHOLAS	TRANSAMERICA AA GROWTH A	0.00	2.98	0.00	2.98	40.0	1.58
01/22/2018	GILBERTO, SARAH	TRANSAMERICA AA GROWTH A	0.00	4.04	0.00	4.04	40.0	2.14
01/22/2018	KOTTSCHADE, LAURA	TRANSAMERICA AA GROWTH A	0.00	2.49	0.00	2.49	40.0	1.32
01/22/2018	LORENTZ, ROBERT	TRANSAMERICA AA GROWTH A	0.00	5.28	0.00	5.28	40.0	2.80
01/22/2018	LORENTZ, ANDREW	TRANSAMERICA AA GROWTH C	0.00	4.90	0.00	4.90	40.0	2.60
01/22/2018	SIEBERG, KYLE	TRANSAMERICA AA GROWTH C	0.00	4.10	0.00	4.10	40.0	2.17
01/22/2018	LORENTZ, NICHOLAS	TRANSAMERICA AA GROWTH C	0.00	19.23	0.00	19.23	40.0	10.19
01/22/2018	LORENTZ, NICHOLAS	TRANSAMERICA AA GROWTH C	0.00	15.96	0.00	15.96	40.0	8.46
01/31/2018	GRETCHEN L WENDT, SIM	TRANSAMERICA AA GROWTH C	60.20	0.60	0.00	0.60	40.0	0.32
01/31/2018	GRETCHEN L WENDT, SIM	TRANSAMERICA AA GROWTH C	60.20	0.60	0.00	0.60	40.0	0.32
01/31/2018	CONRAD, GARY	TRANSAMERICA AA GROWTH C	40.63	0.41	0.00	0.41	40.0	0.22
01/31/2018	CONRAD, GARY	TRANSAMERICA AA GROWTH C	40.63	0.41	0.00	0.41	40.0	0.22
01/31/2018	JENSEN, MICHAEL	TRANSAMERICA AA GROWTH C	57.47	0.57	0.00	0.57	40.0	0.30
01/31/2018	JENSEN, MICHAEL	TRANSAMERICA AA GROWTH C	57.47	0.57	0.00	0.57	40.0	0.30
01/31/2018	FURST, KENNETH	TRANSAMERICA AA GROWTH C	58.12	0.58	0.00	0.58	40.0	0.31
01/31/2018	FURST, KENNETH	TRANSAMERICA AA GROWTH C	58.12	0.58	0.00	0.58	40.0	0.31
02/02/2018	ROBERTSON, MITCHELL	TRANSAMERICA AA GROWTH C	0.00	3.03	0.00	3.03	40.0	1.61
02/02/2018	GARTNER, MARK	TRANSAMERICA AA GROWTH C	0.00	6.22	0.00	6.22	40.0	3.30
02/02/2018	ROSE, REBECCA	TRANSAMERICA AA GROWTH C	0.00	42.45	0.00	42.45	40.0	22.50
02/02/2018	ROSE, ERIC	TRANSAMERICA AA GROWTH C	0.00	42.45	0.00	42.45	40.0	22.50
02/02/2018	FEMRITE, LYLE	TRANSAMERICA AA GROWTH C	0.00	6.02	0.00	6.02	40.0	3.19
02/02/2018	FITTERER, PAMELA	TRANSAMERICA AA GROWTH C	0.00	18.50	0.00	18.50	40.0	9.81
02/02/2018	DORN, SANDRA	TRANSAMERICA AA GROWTH C	0.00	6.26	0.00	6.26	40.0	3.32
02/02/2018	FITTERER, EMILY	TRANSAMERICA AA GROWTH C	0.00	1.93	0.00	1.93	40.0	1.02
02/02/2018	OTTO, CURTIS	TRANSAMERICA AA GROWTH C	0.00	17.79	0.00	17.79	40.0	9.43
02/02/2018	WINTER, JANEAN	TRANSAMERICA AA GROWTH C	0.00	55.28	0.00	55.28	40.0	29.30
02/02/2018	FITTERER, SAMUEL	TRANSAMERICA AA GROWTH C	0.00	1.67	0.00	1.67	40.0	0.89

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<u> OVERRIDE TRANSACTIONS </u>								
<u> BROKER: JACK, M137 MICHALETZ #287 </u>								
02/02/2018	WINTER, JANEAN	TRANSAMERICA AA GROWTH C	0.00	47.82	0.00	47.82	40.0	25.34
02/02/2018	SAURER, BRUCE	TRANSAMERICA AA GROWTH C	0.00	7.48	0.00	7.48	40.0	3.96
02/02/2018	HUGGINS, TONY	TRANSAMERICA AA GROWTH C	0.00	8.54	0.00	8.54	40.0	4.53
02/02/2018	MCRAE, HEATHER	TRANSAMERICA AA GROWTH C	0.00	1.86	0.00	1.86	40.0	0.99
02/02/2018	ROSE, JOHN	TRANSAMERICA AA GROWTH C	0.00	2.84	0.00	2.84	40.0	1.51
02/02/2018	GRETCHEN L WENDT, SIM	TRANSAMERICA AA GROWTH C	0.00	20.32	0.00	20.32	40.0	10.77
02/02/2018	CONRAD, GARY	TRANSAMERICA AA GROWTH C	0.00	19.51	0.00	19.51	40.0	10.34
02/02/2018	DUMKE, KEVIN	TRANSAMERICA AA GROWTH C	0.00	12.48	0.00	12.48	40.0	6.61
02/02/2018	STEFFL, JOSEPH	TRANSAMERICA AA GROWTH C	0.00	2.34	0.00	2.34	40.0	1.24
02/02/2018	STEFFL, CHRISTINE	TRANSAMERICA AA GROWTH C	0.00	2.37	0.00	2.37	40.0	1.26
02/02/2018	MEAD, KELSEY	TRANSAMERICA AA GROWTH C	0.00	1.52	0.00	1.52	40.0	0.81
02/02/2018	MEAD, KELSEY	TRANSAMERICA AA GROWTH C	0.00	3.92	0.00	3.92	40.0	2.08
02/02/2018	MICHALETZ, ADISYN	TRANSAMERICA AA GROWTH C	0.00	1.20	0.00	1.20	40.0	0.64
02/02/2018	OTTO, CURTIS	TRANSAMERICA AA GROWTH C	0.00	1.18	0.00	1.18	40.0	0.63
02/02/2018	BIRK, GREGORY	TRANSAMERICA AA GROWTH C	0.00	6.18	0.00	6.18	40.0	3.28
02/02/2018	ROY, JOSHUA	TRANSAMERICA AA GROWTH C	0.00	22.67	0.00	22.67	40.0	12.02
02/02/2018	ROY TOD, JOSHUA	TRANSAMERICA AA GROWTH C	0.00	10.27	0.00	10.27	40.0	5.44
02/02/2018	HANSON, MICHAEL	TRANSAMERICA AA GROWTH C	0.00	5.59	0.00	5.59	40.0	2.96
02/02/2018	PAHL, JACKSON	TRANSAMERICA AA GROWTH C	0.00	4.16	0.00	4.16	40.0	2.20
02/02/2018	PAHL, GRACE	TRANSAMERICA AA GROWTH C	0.00	8.70	0.00	8.70	40.0	4.61
02/02/2018	SOUKUP, ARLENE	TRANSAMERICA AA GROWTH C	0.00	2.28	0.00	2.28	40.0	1.21
02/02/2018	SCHROEDER, CORY	TRANSAMERICA AA GROWTH C	0.00	9.12	0.00	9.12	40.0	4.83
02/02/2018	WALSER, ANDREW	TRANSAMERICA AA GROWTH C	0.00	14.29	0.00	14.29	40.0	7.57
02/02/2018	PEMBLE, JOCELYN	TRANSAMERICA AA GROWTH C	0.00	16.91	0.00	16.91	40.0	8.96
02/02/2018	EARLS, RUTH	TRANSAMERICA AA GROWTH C	0.00	0.98	0.00	0.98	40.0	0.52
02/02/2018	OLSON, ANDREW	TRANSAMERICA AA GROWTH C	0.00	5.13	0.00	5.13	40.0	2.72
02/02/2018	MICHALETZ, JANE	TRANSAMERICA AA GROWTH C	0.00	1.99	0.00	1.99	40.0	1.05
02/02/2018	WALCZYNSKI, JACOB	TRANSAMERICA AA GROWTH C	0.00	3.00	0.00	3.00	40.0	1.59
02/02/2018	BOESCH, SKYE	TRANSAMERICA AA GROWTH C	0.00	1.92	0.00	1.92	40.0	1.02
02/02/2018	FLYGARE, MATTHEW	TRANSAMERICA AA GROWTH C	0.00	3.26	0.00	3.26	40.0	1.73
02/02/2018	LOE, KIRSTEN	TRANSAMERICA AA GROWTH C	0.00	0.72	0.00	0.72	40.0	0.38
02/02/2018	LOE, CALEB	TRANSAMERICA AA GROWTH C	0.00	4.66	0.00	4.66	40.0	2.47
02/02/2018	DREW JAMES KOLLOS, SIM	TRANSAMERICA AA GROWTH C	0.00	0.22	0.00	0.22	40.0	0.12

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<u> OVERRIDE TRANSACTIONS </u>								
<u> BROKER: JACK, M137 MICHALETZ #287 </u>								
02/02/2018	MICHALETZ, WHITNEY	TRANSAMERICA AA GROWTH C	0.00	0.61	0.00	0.61	40.0	0.32
02/02/2018	KOTTSCHADE, LAURA	TRANSAMERICA AA GROWTH C	0.00	10.34	0.00	10.34	40.0	5.48
02/02/2018	KOTTSCHADE, DANIEL	TRANSAMERICA AA GROWTH C	0.00	17.51	0.00	17.51	40.0	9.28
02/05/2018	LORENTZ, ANDREW	TRANSAMERICA AA GROWTH C	300.00	3.00	12.00	-9.00	40.0	-4.77
01/22/2018	BRAAM, JOHN	TRANSAMERICA AA MOD GROWTH C	0.00	32.70	0.00	32.70	40.0	17.33
02/02/2018	ROY, EMILY	TRANSAMERICA AA MOD GROWTH C	0.00	7.43	0.00	7.43	40.0	3.94
02/02/2018	ESLINGER, PATRICIA	TRANSAMERICA AA MOD GROWTH C	0.00	3.72	0.00	3.72	40.0	1.97
02/02/2018	RESCH, MARK	TRANSAMERICA AA MOD GROWTH C	0.00	5.35	0.00	5.35	40.0	2.84
02/02/2018	VAN TOL, KATHERINE	TRANSAMERICA AA MOD GROWTH C	0.00	52.00	0.00	52.00	40.0	27.56
02/02/2018	ROELOFS, JODI	TRANSAMERICA AA MOD GROWTH C	0.00	7.59	0.00	7.59	40.0	4.02
02/02/2018	JUDITH M ABDO, SIM	TRANSAMERICA AA MOD GROWTH C	0.00	7.66	0.00	7.66	40.0	4.06
02/02/2018	STACEY MARIE RIVET, SIM	TRANSAMERICA AA MOD GROWTH C	0.00	1.36	0.00	1.36	40.0	0.72
02/02/2018	SARA JANE RIVET, SIM	TRANSAMERICA AA MOD GROWTH C	0.00	2.48	0.00	2.48	40.0	1.31
02/02/2018	ESLINGER, OWEN	TRANSAMERICA AA MOD GROWTH C	0.00	11.04	0.00	11.04	40.0	5.85
02/02/2018	ESLINGER, ELEANOR	TRANSAMERICA AA MOD GROWTH C	0.00	7.48	0.00	7.48	40.0	3.96
02/02/2018	GRUBER, DUSTIN	TRANSAMERICA AA MOD GROWTH C	0.00	4.31	0.00	4.31	40.0	2.28
01/22/2018	STEFFL, CHRISTINE	TRANSAMERICA CAPITAL GROWTH A	0.00	0.69	0.00	0.69	40.0	0.37
01/22/2018	STEFFL, JOSEPH	TRANSAMERICA CAPITAL GROWTH A	0.00	0.65	0.00	0.65	40.0	0.34
01/22/2018	STEFFL, CHRISTINE	TRANSAMERICA DIVERSIFIED EQUITY A	0.00	0.47	0.00	0.47	40.0	0.25
01/22/2018	STEFFL, JOSEPH	TRANSAMERICA DIVERSIFIED EQUITY A	0.00	0.41	0.00	0.41	40.0	0.22
01/22/2018	SCHULLER, CORY	TRANSAMERICA DIVERSIFIED EQUITY A	0.00	1.55	0.00	1.55	40.0	0.82
01/25/2018	ZIEGLER, ERIC	TRANSAMERICA LANDMARK	50.00	2.50	0.00	2.50	40.0	1.33
01/25/2018	ZIEGLER, KRISTINE	TRANSAMERICA LANDMARK	50.00	2.50	0.00	2.50	40.0	1.33
 * JACK, M137 MICHALETZ SUBTOTAL * 			\$7,930,942.76	\$7,845.45	\$58.00	\$7,787.45		\$4,127.43
<u> BROKER: JANE MICHALETZ #347 </u>								
01/31/2018	BURNHAM, MOLLY	JNL PERSPECTIVE II 05/05	79,876.38	33.28	0.00	33.28	0.0	30.95
 * JANE MICHALETZ SUBTOTAL * 			\$79,876.38	\$33.28	\$0.00	\$33.28		\$30.95
 *** OVERRIDE TRANSACTIONS TOTAL *** 			\$8,010,819.14	\$7,878.73	\$58.00	\$7,820.73		\$4,158.38

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<u>ADJUSTMENTS</u>								
02/15/2018		*AI INSIGHT: CURRENT MONTH - JOE	0.00					-7.00
02/15/2018		*ALBRIDGE: LIGHT USER - JOE	0.00					-76.00
02/15/2018		*CREDIT CARD PYT: CREDIT CARD PYT	0.00					1,982.00
02/15/2018		*EO INS: CURRENT MONTH INS	0.00					-300.00
02/15/2018		*FINRA: FBI FINGERPRINT FEE - RAJAL	0.00					-10.00
02/15/2018		*FINRA: FINRA MEMBER ELEC FINGERPRI	0.00					-15.00
02/15/2018		*FINRA: MN INDIVIDUAL REG. FEE	0.00					-65.00
02/15/2018		*GLOBAL RELAY: DATA EXTRACTION	0.00					-350.00
02/15/2018		*GLOBAL RELAY: WEBSITE - JOE	0.00					-15.00
02/15/2018		*LASER APP: LASER APP - JOE	0.00					-18.00
02/15/2018		*MISC: OVERRIDE ADJUSTMENT	0.00					-3,974.66
02/15/2018		*PERSHING: BOOKS & RECORDS	0.00					-6.00
02/15/2018		*RBC: KOCH RBC WEALTH STATION	0.00					-25.00
02/15/2018		*TECHNOLOGY: ADMIN - BRIDGET	0.00					-130.00
02/15/2018		*TECHNOLOGY: ADMIN - CHRISTINE	0.00					-135.00
02/15/2018		*TECHNOLOGY: ADMIN - JANE	0.00					-135.00
02/15/2018		*TECHNOLOGY: ADMIN - KIMBERLY	0.00					-130.00
02/15/2018		*TECHNOLOGY: ADMIN - NICHOLE	0.00					-135.00
02/15/2018		*TECHNOLOGY: BASIC PACKAGE - JOE	0.00					-180.00
02/15/2018		*TECHNOLOGY: SETUP FEE - RAJALA	0.00					-250.00
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00	\$0.00	\$0.00		\$-3,974.66

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BROKER COMMISSION TOTALS

Broker Transactions	\$474,117.26
Split Transactions	\$1,865.13
Override Transactions	\$4,158.38
Adjustments	\$-3,974.66
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$476,166.11
Year-to-date Gross	\$1,283,896.51
Year-to-date Earnings	\$1,219,184.93