

**COMMISSION STATEMENT****June 15, 2018**

ROBERT, L117 LUCHSINGER
600 Johnson Ave.
Suite B5
Bohemia, NY 11716

BROKER #: L117
BRANCH: ROBERT LUCHSINGER

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
05/21/2018	LORENZ, WALTER	PACIFIC LIFE FUNDS	120.00	5.70	0.00	5.70	95.0	5.42
05/21/2018	LORENZ, WALTER	PACIFIC LIFE FUNDS	120.00	5.70	0.00	5.70	95.0	5.42
05/21/2018	KUDLEK, CHRISTOPHER	PACIFIC LIFE FUNDS	184.60	6.92	0.00	6.92	95.0	6.57
05/21/2018	KUDLEK, CHRISTOPHER	PACIFIC LIFE FUNDS	184.60	6.92	0.00	6.92	95.0	6.57
05/21/2018	GOLDIE, JAMES	PACIFIC LIFE FUNDS	115.20	5.47	0.00	5.47	95.0	5.20
05/21/2018	GOLDIE, JAMES	PACIFIC LIFE FUNDS	115.20	5.47	0.00	5.47	95.0	5.20
06/04/2018	KAMPMANN, MURIEL	AM FUNDS ICA C	500.00	5.00	0.00	5.00	95.0	4.75
05/22/2018	HANAK, EMMA	AM FUNDS WASHINGTON MUTUAL INVESTOR	288.04	12.24	0.00	12.24	95.0	11.63
06/04/2018	KAMPMANN, MURIEL	AM FUNDS WASHINGTON MUTUAL INVESTOR	500.00	5.00	0.00	5.00	95.0	4.75
/ /	PRYDETOKO, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	0.00	1.12	0.00	1.12	95.0	1.06
05/21/2018	PRYDETOKO, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	33.75	0.54	0.00	0.54	95.0	0.51
05/29/2018	PRYDETOKO, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	69.71	1.12	0.00	1.12	95.0	1.06
05/29/2018	PRYDETOKO, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	33.75	0.54	0.00	0.54	95.0	0.51
/ /	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL A	0.00	1.12	0.00	1.12	95.0	1.06
05/21/2018	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL A	33.75	0.54	0.00	0.54	95.0	0.51
05/29/2018	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL A	69.71	1.12	0.00	1.12	95.0	1.06
05/29/2018	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL A	33.75	0.54	0.00	0.54	95.0	0.51
/ /	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	0.00	0.67	0.00	0.67	95.0	0.64
05/21/2018	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	20.25	0.32	0.00	0.32	95.0	0.30
05/29/2018	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	41.83	0.67	0.00	0.67	95.0	0.64
05/29/2018	PRYDETOKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	20.25	0.32	0.00	0.32	95.0	0.30
/ /	PRYDETOKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	0.00	0.45	0.00	0.45	95.0	0.43
05/21/2018	PRYDETOKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	13.50	0.22	0.00	0.22	95.0	0.21
05/29/2018	PRYDETOKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	27.89	0.45	0.00	0.45	95.0	0.43
05/29/2018	PRYDETOKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	13.50	0.22	0.00	0.22	95.0	0.21
/ /	PRYDETOKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	0.00	1.12	0.00	1.12	95.0	1.06

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
05/21/2018	PRYDETKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	33.75	0.54	0.00	0.54	95.0	0.51
05/29/2018	PRYDETKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	69.71	1.12	0.00	1.12	95.0	1.06
05/29/2018	PRYDETKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	33.75	0.54	0.00	0.54	95.0	0.51
* MUTUAL FUNDS SUBTOTAL *			\$2,676.49	\$71.70	\$0.00	\$71.70		\$68.09
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
05/31/2018	MOLNAR, J S KIP	JNL 468511134	17,118.69	3.57	0.00	3.57	95.0	3.39
05/31/2018	MAZZA, JOSEPH	JNL 468511134	41,841.03	8.72	0.00	8.72	95.0	8.28
06/04/2018	MOLNAR, J S KIP	JNL 468511134	1,000.00	45.00	0.00	45.00	95.0	42.75
05/31/2018	FLANAGAN, BARBARA	JNL 468511142	11,928.72	9.94	0.00	9.94	95.0	9.44
05/31/2018	NEVIN, NANCY	JNL NY PERSPECTIVE L	237,273.72	197.73	0.00	197.73	95.0	187.84
05/31/2018	TETA, JODI	JNL NY PERSPECTIVE L	239,544.77	199.62	0.00	199.62	95.0	189.64
05/31/2018	LUCHSINGER, ELIZABETH	JNL NY PERSPECTIVE L	169,641.64	141.37	0.00	141.37	95.0	134.30
05/31/2018	MCKENNA, STEPHANIE	JNL NY PERSPECTIVE L	81,813.92	68.18	0.00	68.18	95.0	64.77
05/25/2018	FLANAGAN, BARBARA	JNL PERSPECTIVE II 04/14	4,000.00	220.00	0.00	220.00	95.0	209.00
05/31/2018	LUCHSINGER, ROBERT	JNL PERSPECTIVE II 04/14	105,292.58	21.94	0.00	21.94	95.0	20.84
05/31/2018	STOCCO, ROBERT	JNL PERSPECTIVE II 04/14	51,274.56	10.68	0.00	10.68	95.0	10.15
05/31/2018	HANAK, SUSAN	JNL PERSPECTIVE II 04/14	461,521.00	96.15	0.00	96.15	95.0	91.34
05/31/2018	DEITSCH, PAUL	JNL PERSPECTIVE II 04/14	99,714.72	20.77	0.00	20.77	95.0	19.73
05/31/2018	GUARINO, CARMINE	JNL PERSPECTIVE II 04/14	194,625.90	40.55	0.00	40.55	95.0	38.52
05/31/2018	FLANAGAN, BARBARA	JNL PERSPECTIVE II 04/14	279,150.60	58.16	0.00	58.16	95.0	55.25
05/31/2018	YETTER, DEBRA	JNL PERSPECTIVE II 04/14	41,031.75	8.55	0.00	8.55	95.0	8.12
06/01/2018	SMITH, GARY	JNL PERSPECTIVE II 04/14	1,000.00	70.00	0.00	70.00	95.0	66.50
06/11/2018	YETTER, DEBRA	JNL PERSPECTIVE II 04/14	1,500.00	82.50	0.00	82.50	95.0	78.38
05/31/2018	KAMPMANN, ROBERT	JNL PERSPECTIVE II 04/14	397,921.24	82.90	0.00	82.90	95.0	78.76
05/31/2018	KAMPMANN, ROBERT	JNL PERSPECTIVE II 04/14	262,283.15	54.64	0.00	54.64	95.0	51.91
05/30/2018	ROBERTO, ROBERT	SBL SECURE DESIGNS VA	13,376.66	2.78	0.00	2.78	95.0	2.64
05/30/2018	YBAY, ERLINDA	SBL SECURE DESIGNS VA	125,917.59	104.93	0.00	104.93	95.0	99.68
05/30/2018	KNAACK, JOHN	SBL SECURE DESIGNS VA	123,480.90	102.90	0.00	102.90	95.0	97.76
05/30/2018	ROBERTO, RICHARD	SBL SECURE DESIGNS VA	13,523.77	2.82	0.00	2.82	95.0	2.68
05/07/2018	SALANITRO, ISABEL	TRANSAMERICA LIBERTY	6,367.37	5.31	0.00	5.31	95.0	5.04
05/13/2018	PUMA, ANN	TRANSAMERICA LIBERTY	35,908.32	29.92	0.00	29.92	95.0	28.42
05/15/2018	MAZZA, JOSEPH	TRANSAMERICA LIBERTY	113,673.88	94.73	0.00	94.73	95.0	89.99
05/30/2018	LUCHSINGER, JANE	TRANSAMERICA LIBERTY	14,631.27	12.19	0.00	12.19	95.0	11.58

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
05/04/2018	STRYJEWSKI, DONALD	TRANSAMERICA LIFE 89353J666	235,812.41	49.13	0.00	49.13	95.0	46.67
05/17/2018	KNAACK, PATRICIA	TRANSAMERICA LIFE 89353J666	777,533.41	161.99	0.00	161.99	95.0	153.89
05/29/2018	ROARKE, DENNIS	TRANSAMERICA LIFE 89353J666	62,857.14	13.10	0.00	13.10	95.0	12.45
* VARIABLE ANNUITIES SUBTOTAL *			\$4,222,560.71	\$2,020.77	\$0.00	\$2,020.77		\$1,919.71
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
06/01/2018	GRIFFIN, DOUGLAS	AM FUNDS AMCAP A	0.00	225.25	0.00	225.25	95.0	213.99
06/01/2018	SALANITRO, ISABEL	AM FUNDS BOND FUND OF AMERICA A	0.00	3.53	0.00	3.53	95.0	3.35
06/01/2018	KAMPMANN, PATRICIA	AM FUNDS CAPITAL INCOME BUILDER A	0.00	8.38	0.00	8.38	95.0	7.96
06/01/2018	SALANITRO, ISABEL	AM FUNDS GROWTH FUND OF AMERICA A	0.00	36.49	0.00	36.49	95.0	34.67
06/01/2018	YBAY, ERLINDA	AM FUNDS ICA A	0.00	3.15	0.00	3.15	95.0	2.99
06/01/2018	DOUGLAS, ANDREA	AM FUNDS ICA A	0.00	16.17	0.00	16.17	95.0	15.36
06/01/2018	LEAVY JT TEN, FLORENCE	AM FUNDS ICA A	0.00	8.95	0.00	8.95	95.0	8.50
06/01/2018	FRANCIONI, ANNA	AM FUNDS ICA A	0.00	7.74	0.00	7.74	95.0	7.35
06/01/2018	PANDOLFO, CATHERINE	AM FUNDS ICA A	0.00	21.12	0.00	21.12	95.0	20.06
06/01/2018	KAMPMANN, MURIEL	AM FUNDS ICA C	0.00	19.03	0.00	19.03	95.0	18.08
06/01/2018	CHIAPPERINO, LORRAINE	AM FUNDS WASHINGTON MUTUAL INVESTOR	0.00	0.45	0.00	0.45	95.0	0.43
06/01/2018	BECKWITH, CHRISTINE	AM FUNDS WASHINGTON MUTUAL INVESTOR	0.00	4.83	0.00	4.83	95.0	4.59
06/01/2018	YBAY, ERLINDA	AM FUNDS WASHINGTON MUTUAL INVESTOR	0.00	5.93	0.00	5.93	95.0	5.63
06/01/2018	HANAK, EMMA	AM FUNDS WASHINGTON MUTUAL INVESTOR	0.00	18.90	0.00	18.90	95.0	17.96
06/01/2018	KAMPMANN, PATRICIA	AM FUNDS WASHINGTON MUTUAL INVESTOR	0.00	67.18	0.00	67.18	95.0	63.82
06/01/2018	KAMPMANN, MURIEL	AM FUNDS WASHINGTON MUTUAL INVESTOR	0.00	19.21	0.00	19.21	95.0	18.25
05/11/2018	MCKENNA, STEPHANIE	EATON VANCE FLOATING RATE FUND CLAS	0.00	0.01	0.00	0.01	95.0	0.01
05/31/2018	HANAK, EMMA	EATON VANCE NATIONAL MUNICIPAL INCO	0.00	45.04	0.00	45.04	95.0	42.79
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *			\$0.00	\$511.36	\$0.00	\$511.36		\$485.79
<u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u>								
05/20/2018	MAZZA, JOSEPH	ING EMPIRE INNOVATIONS STD OPT A	613,018.26	1,532.55	0.00	1,532.55	95.0	1,455.92
05/23/2018	SMITH, ROSEMARY	PAC LIFE INNOVATIVE SELECT NY	0.00	689.45	0.00	689.45	95.0	654.98
05/24/2018	DEPTULA, SUSAN	PAC LIFE INNOVATIVE SELECT NY	0.00	566.41	0.00	566.41	95.0	538.09
05/21/2018	LUCHSINGER, ROBERT	PACIFIC CHOICE	0.00	4,200.00	0.00	4,200.00	95.0	3,990.00
05/25/2018	FLANAGAN, BARBARA	PACIFIC CHOICE	0.00	105.00	0.00	105.00	95.0	99.75
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *			\$613,018.26	\$7,093.41	\$0.00	\$7,093.41		\$6,738.74
*** DIRECT TRANSACTIONS TOTAL ***			\$4,838,255.46	\$9,697.24	\$0.00	\$9,697.24		\$9,212.33

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<u> OVERRIDE TRANSACTIONS </u>								
BROKER: L149-ROBERT LUCHSINGER #388								
05/31/2018	MANNETTA, VIRGINIA	JOHN HANCOCK LIFE INS CO	117,983.81	98.32	0.00	98.32	0.0	39.33
05/21/2018	GARDNER, MARILYN	ALLIANZ NFJ DIVIDEND VALUE FUND CLA	0.00	4.36	0.00	4.36	0.0	1.74
05/21/2018	GARDNER, MARILYN	ALLIANZ NFJ LARGE CAP VALUE A	0.00	3.51	0.00	3.51	0.0	1.40
05/17/2018	GARDNER, MARILYN	FRANKLIN INCOME A	0.00	2.71	0.00	2.71	0.0	1.08
05/19/2018	MALIVA, JOAN	ING EMPIRE INNOVATIONS STD OPT A	15,751.23	39.38	0.00	39.38	0.0	15.75
05/17/2018	HUNTE, SHEILA	OPPENHEIMER ROCHESTER MUNICIPALS A	0.00	6.04	0.00	6.04	0.0	2.42
05/25/2018	VIONE, LESLEY	PAC LIFE FLOATING RATE INCOME FUND	0.00	1.06	0.00	1.06	0.0	0.42
05/25/2018	GARDNER, MARILYN	PAC LIFE FLOATING RATE INCOME FUND	0.00	1.33	0.00	1.33	0.0	0.53
05/25/2018	KNAACK, PATRICIA	PAC LIFE FLOATING RATE INCOME FUND	0.00	0.63	0.00	0.63	0.0	0.25
05/25/2018	GARDNER, MARILYN	PAC LIFE FUNDS PORT OPTIMIZATION CO	0.00	5.15	0.00	5.15	0.0	2.06
05/25/2018	HESS, RALPH	PAC LIFE FUNDS PORT OPTIMIZATION CO	0.00	4.85	0.00	4.85	0.0	1.94
05/25/2018	REILLY, JAMES	PAC LIFE PORT OPTIM MOD AGG	0.00	8.88	0.00	8.88	0.0	3.55
05/25/2018	KNAACK, PATRICIA	PACIFIC LIFE FUNDS STRATEGIC INCOME	0.00	1.81	0.00	1.81	0.0	0.72
05/17/2018	MANNETTA, VIRGINIA	ROCHESTER LIMITED TERM NEW YORK MUN	0.00	4.86	0.00	4.86	0.0	1.94
/ /	KNAACK, JOHN	RYDEX GUGG MID CAP VALUE A	0.00	5.37	0.00	5.37	0.0	2.15
05/16/2018	VIONE, LESLEY	SUNAMERICA FOCUSED ALPHA GROWTH A	0.00	0.15	0.00	0.15	0.0	0.06
05/16/2018	CELENTANO, MAURA	SUNAMERICA FOCUSED ALPHA GROWTH A	0.00	0.59	0.00	0.59	0.0	0.24
05/16/2018	REILLY, JAMES	SUNAMERICA FOCUSED ALPHA LARGE CAP A	0.00	5.01	0.00	5.01	0.0	2.00
05/16/2018	CELENTANO, MAURA	SUNAMERICA FOCUSED ALPHA LARGE CAP A	0.00	2.09	0.00	2.09	0.0	0.84
05/16/2018	HUNTE, SHEILA	SUNAMERICA HIGH YIELD BOND A	0.00	0.71	0.00	0.71	0.0	0.28
05/16/2018	HUNTE, SHEILA	SUNAMERICA STRATEGIC BOND FUND CLAS	0.00	1.08	0.00	1.08	0.0	0.43
* L149-ROBERT LUCHSINGER SUBTOTAL *			\$133,735.04	\$197.89	\$0.00	\$197.89		\$79.13
*** OVERRIDE TRANSACTIONS TOTAL ***			\$133,735.04	\$197.89	\$0.00	\$197.89		\$79.13

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<u>ADJUSTMENTS</u>								
06/15/2018		*AI INSIGHT: CURRENT MONTH	0.00					-7.00
06/15/2018		*CONCIERGE SVC: 216453 LUCHSINGER	0.00					-50.00
06/15/2018		*CONCIERGE SVC: 216908 KAMPMANN	0.00					-50.00
06/15/2018		*E & O INSURANCE: CURRENT MONTH INS	0.00					-300.00
06/15/2018		*PERSHING: ADDRESS VERIFICATION LETTERS - PNW034577	0.00					-1.50
06/15/2018		*PERSHING: BOOKS & RECORDS	0.00					-5.98
06/15/2018		*TECHNOLOGY: CURRENT MONTH BASIC	0.00					-180.00
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00	\$0.00	\$0.00		\$-594.48

BROKER COMMISSION TOTALS

Broker Transactions	\$9,212.33
Split Transactions	\$0.00
Override Transactions	\$79.13
Adjustments	\$-594.48
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$8,696.98
Year-to-date Gross	\$113,159.53
Year-to-date Earnings	\$111,395.08

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