Page No.

Concorde 🕝

COMMISSION STATEMENT

January 15, 2018

MARK KOSANKE

1120 E. Long Lake Rd. Suite 250 Troy, MI 48085 BROKER #: 103

BRANCH: CONCORDE FINANCIAL G

| DATE | CLIENT | INVESTMENT | INVESTMENT AMOUNT | GROSS COMMISSION | CLEARING CHARGE | NET COMMISSION | RATE | BROKER COMMISSION |
|---------------------|----------------------|-------------------------------------|----------------------|---------------------|--------------------|-------------------|------|----------------------|
| | | DIRECT TRANS | ACTIONS | | | | | |
| PRODUCT CA | TEGORY: MUTUAL FUNDS | | | | | | | |
| ^12/11/2017 | MARCOLA, THADDEUS | ALLIANCEBERNSTEIN LARGE CAP GROWTH | 0.00 | 0.40 | 0.00 | 0.40 | 95.0 | 0.00 |
| ^12/11/2017 | CAUL, MARTINA | AM FUNDS AMERICAN BALANCED A | 0.00 | 0.21 | 0.00 | 0.21 | 95.0 | 0.00 |
| ^12/11/2017 | CAUL, MARTINA | AM FUNDS CAPITAL WORLD GRTH & INC A | 0.00 | 0.18 | 0.00 | 0.18 | 95.0 | 0.00 |
| ^12/11/2017 | GOOSSENS, LORI | AM FUNDS CAPITAL WORLD GRTH & INC A | 0.00 | 2.56 | 0.00 | 2.56 | 95.0 | 0.00 |
| ^12/11/2017 | CAUL, MARTINA | AM FUNDS GROWTH FUND OF AMERICA A | 0.00 | 0.48 | 0.00 | 0.48 | 95.0 | 0.00 |
| ^12/11/2017 | SCULLY, DOROTHY | AM FUNDS ICA A | 0.00 | 12.32 | 0.00 | 12.32 | 95.0 | 0.00 |
| ^12/11/2017 | MCCALL, JEFFREY | AM FUNDS SMALLCAP WORLD A | 0.00 | 1.26 | 0.00 | 1.26 | 95.0 | 0.00 |
| ^12/11/2017 | DENNIS, STEVEN | AM FUNDS SMALLCAP WORLD A | 0.00 | 6.67 | 0.00 | 6.67 | 95.0 | 0.00 |
| ^12/11/2017 | MILLER, JOSEPH | AM FUNDS WASHINGTON MUTUAL INVESTOR | 0.00 | 1.59 | 0.00 | 1.59 | 95.0 | 0.00 |
| ^12/11/2017 | MILLER, JOSEPH | AM FUNDS WASHINGTON MUTUAL INVESTOR | 0.00 | 1.59 | 0.00 | 1.59 | 95.0 | 0.00 |
| ^12/11/2017 | DENNIS, STEVEN | AM FUNDS WASHINGTON MUTUAL INVESTOR | 0.00 | 5.31 | 0.00 | 5.31 | 95.0 | 0.00 |
| ^12/11/2017 | NICOLOSI, ROSE | COLUMBIA SELIGMAN COMM AND INFO A | 0.00 | 2.65 | 0.00 | 2.65 | 95.0 | 0.00 |
| ^ 12/11/2017 | DENNIS, STEVEN | DAVIS NEW YORK VENTURE A | 0.00 | 16.62 | 0.00 | 16.62 | 95.0 | 0.00 |
| ^ 12/11/2017 | KNOCH JR, WALTER | DAVIS NEW YORK VENTURE A | 0.00 | 10.33 | 0.00 | 10.33 | 95.0 | 0.00 |
| ^12/11/2017 | ADAMS, ERIK | FEDERATED HIGH INCOME BOND FUND INC | 0.00 | 0.74 | 0.00 | 0.74 | 95.0 | 0.00 |
| ^ 12/11/2017 | ADAMS, ERIK | FEDERATED MARKET OPPORTUNITY A | 0.00 | 2.31 | 0.00 | 2.31 | 95.0 | 0.00 |
| ^ 12/11/2017 | GARCIA-SANTOS, VICKY | FIRST EAGLE GLOBAL FUND CL A | 0.00 | 7.24 | 0.00 | 7.24 | 95.0 | 0.00 |
| ^12/11/2017 | ADAMS, TONJA | PUTNAM INTERNATIONAL VALUE-A | 0.00 | 0.28 | 0.00 | 0.28 | 95.0 | 0.00 |
| ^12/22/2017 | HOSKIN, JOHN | VICTORY CAPITAL MANAGEMENT | 0.00 | 0.71 | 0.00 | 0.71 | 95.0 | 0.00 |
| ^12/22/2017 | MARCOLA, ERIKA | VICTORY CAPITAL MANAGEMENT | 0.00 | 1.14 | 0.00 | 1.14 | 95.0 | 0.00 |
| | | * MUTUAL FUNDS SUBTOTAL * | \$0.00 | \$74.59 | \$0.00 | \$74.59 | | \$0.00 |
| PRODUCT CA | TEGORY: STOCKS | | | | | | | |
| ^12/07/2017 | POLYZOIS, GEORGE | ***NATIONAL BANK OF GREECE S A | 52.73 | 22.00 | 14.00 | 8.00 | 95.0 | 0.00 |
| | | * STOCKS SUBTOTAL * | \$52.73 | \$22.00 | \$14.00 | \$8.00 | | \$0.00 |

 $[\]ensuremath{^{\star\star}}$ - Indicates adjustment is not included in Totals or Commissions

[^]Date - Split Trade - full Investment Amount & Gross Commission displayed

| 01/12/2010 | | COMMISSION STATEMEN | T TOT MARK KUSAN | <u>KE</u> | | | | _ |
|-------------|----------------------------|-----------------------------------|----------------------|---------------------|----------------------|-------------------|-------|----------------------|
| DATE | CLIENT | INVESTMENT | INVESTMENT AMOUNT | GROSS COMMISSION | CLEARING CHARGE | NET COMMISSION | RATE | BROKER COMMISSION |
| | | DIRECT TRANS | SACTIONS | | | | | |
| PRODUCT CA | TEGORY: VARIABLE ANNUITIES | 3 | | | | | | |
| ^12/29/2017 | ABULNAR, FRANK | ALLIANZ ALTERITY OPTIONS | 83,260.70 | 104.08 | 0.00 | 104.08 | 95.0 | 0.00 |
| ^12/29/2017 | FORKIN, JOHN | ALLIANZ HIGH FIVE BONUS | 190,957.13 | 238.70 | 0.00 | 238.70 | 95.0 | 0.00 |
| ^12/29/2017 | ROCCA, MARIA | ALLIANZ REWARDS TRADITIONAL | 16,603.10 | 20.75 | 0.00 | 20.75 | 95.0 | 0.00 |
| ^12/29/2017 | LOPICCOLO, ARLENE | ALLIANZ VALUEMARK II | 52,877.60 | 33.05 | 0.00 | 33.05 | 95.0 | 0.00 |
| ^12/29/2017 | LEVERETT, MONA | ALLIANZ VALUEMARK II | 58,639.44 | 36.65 | 0.00 | 36.65 | 95.0 | 0.00 |
| ^12/29/2017 | SCAGLIONE, DIANA | ALLIANZ VALUEMARK III | 102,816.42 | 64.26 | 0.00 | 64.26 | 95.0 | 0.00 |
| ^12/29/2017 | KRACHENFELS, EUGENE | ALLIANZ VISION BASIC | 13,523.95 | 16.90 | 0.00 | 16.90 | 95.0 | 0.00 |
| ^12/31/2017 | KRASS, DELORES | JNL PERSPECTIVE REWARDS | 15,459.07 | 3.22 | 0.00 | 3.22 | 95.0 | 0.00 |
| ^12/31/2017 | PRITCHETT, EARL | NATIONWIDE MARKETFLEX | 33,338.26 | 20.84 | 0.00 | 20.84 | 95.0 | 0.00 |
| | | * VARIABLE ANNUITIES SUBTOTAL * | \$567,475.67 | \$538.45 | \$0.00 | \$538.45 | | \$0.00 |
| | | *** DIRECT TRANSACTIONS TOTAL *** | \$567,528.40 | \$635.04 | \$14.00 | \$621.04 | | \$0.00 |
| | | | | | <u> </u> | BROKER COMMI | SSION | TOTALS |
| | | | | | Broke | r Transactions | | \$0.00 |
| | | | | | Spli | t Transactions | | \$0.00 |
| | | | | | Overrid | e Transactions | | \$0.00 |
| | | | | | | Adjustments | | \$0.00 |
| | | | | | | Payroll Draw | | \$0.00 |
| | | | | | Base Salary | | | \$0.00 |
| | | | | | Prior Period Balance | | | \$0.00 |
| | | | | | FI | NRA Assessment | | \$0.00 |

Please Retain for Your Records THERE WILL BE NO CHECK THIS PERIOD

Balance Forward \$0.00 Year-to-date Gross \$0.00 Year-to-date Earnings \$0.00

\$0.00

SIPC Assessment

[^]Date - Split Trade - full Investment Amount & Gross Commission displayed