CONCORDE INVESTMENT SERVICES

COMMISSION STATEMENT

June 30, 2017

JEFFREY KAUFMAN

801 Gray Oak Drive

Columbia, MO 65201

BROKER #: K119

BRANCH: JEFFREY KAUFMAN

| DATE | CLIENT | INVESTMENT | INVESTMENT AMOUNT | GROSS COMMISSION | CLEARING CHARGE | NET COMMISS | ION R | RATE | BROKER COMMISSION |
|--|-----------------|--------------------------------------|----------------------|---------------------|--|----------------|---------|--------|----------------------|
| BROKER TRANSACTIONS | | | | | | | | | |
| PRODUCT CA | ATEGORY: VARIAB | LE UNIVERSAL LIFE | | | | | | | |
| 06/08/2017 | HILL, MIKE | PAC LIFE VUL | 150.00 | 3.00 | 0.00 | | 3.00 | 90.0 | 2.70 |
| | | * VARIABLE UNIVERSAL LIFE SUBTOTAL * | \$150.00 | \$3.00 | \$0.00 | : | \$3.00 | | \$2.70 |
| | | *** BROKER TRANSACTIONS TOTAL *** | \$150.00 | \$3.00 | \$0.00 | : | \$3.00 | | \$2.70 |
| | | | | | 1 | BROKER (| COMMISS | SION | TOTALS |
| | | | | | Broker Transactions Split Transactions Override Transactions | | | | \$2.70 |
| | | | | | | | | | \$0.00 |
| | | | | | | | | | \$0.00 |
| | | | | | Adjustments | | | | \$0.00 |
| | | | | | Payroll Draw | | | | \$0.00 |
| | Base Salary | | | | | alary | | \$0.00 | |
| Prior Po | | | | | | Period Balance | | | \$0.00 |
| | | | | | FINRA Assessment | | | | \$0.00 |
| | | | | | S | IPC Asses | sment | | \$0.00 |
| Please Retain for Your Records THERE WILL BE NO CHECK THIS PERIOD | | | | | Balance Forward | | | | \$2.70 |
| | | | | | Year-to-date Gross | | | | \$8.64 |
| | | | | | Year-t | o-date Ea | rnings | | \$1,395.72 |