**January 22, 2018** 

LINDA BLACK

604 S. King Street SUITE 208 Leesburg, VA 20175 BROKER #: 742

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TRA	NSACTIONS					
PRODUCT	CATEGORY: MUTUAL FUNDS							
01/16/201	L8 ***-**-285P - SCHUSTER, SUSAN ACCOUNT #: 00085847526	AMERICAN FUNDS 02630R732 BUY 3 Units @19.7000	50.00	1.88	0.00	1.88	85.0	1.60
01/16/201	L8 ***-**-285P - SCHUSTER, SUSAN ACCOUNT #: 00085847539	AMERICAN FUNDS 02630R732 BUY 3 Units @19.7000	50.00	1.88	0.00	1.88	85.0	1.60
01/02/201	L8 ***-**-354I - CALLAGY, LINDA ACCOUNT #: 01001263728	INVESCO SUMMIT FUND - CLASS A BUY 5 Units @21.1000	100.00	5.00	0.00	5.00	85.0	4.25
01/16/201	L8 ***-**-29IR - PHILLIPS, ACCOUNT #: LSR010507	THE GROWTH FUND OF AMERICA-A BUY 2 Units @55.1100	96.99	4.85	3.00	1.85	85.0	1.57
		* MUTUAL FUNDS SUBTOTAL *	\$296.99	\$13.61	\$3.00	\$10.61		\$9.02
PRODUCT	CATEGORY: RIA							
01/18/201	L8 ***-**-16FB - GAVELEK, CYNTHI ACCOUNT #: 3182665	A GPS ACCUMULATION, PROFILE 4, MODERA BUY 0 Units @224.4867	22,448.67	55.34	0.00	55.34	85.0	47.04
01/18/201	L8 ***-**-89FB - CONNORS, KAREN ACCOUNT #: 3283191	GPS ACCUMULATION, PROFILE 5, GROWTH BUY 0 Units @703.4670	70,346.70	173.40	0.00	173.40	85.0	147.39
01/18/201	L8 ***-**-17FB - VIRTS, PATRICIA ACCOUNT #: 3134480	GPS FOCUSED CORE MARKETS, P2 BUY 0 Units @447.3583	44,735.83	110.27	0.00	110.27	85.0	93.73
01/18/201	L8 ***-**-65FB - BOUCHARD, DEBRA ACCOUNT #: 3206709	GPS SELECT DISTRIBUTION, PROFILE 3, BUY 0 Units @1557.3955	155,739.55	383.90	0.00	383.90	85.0	326.32
01/18/201	L8 ***-**-11FB - BOUCHARD, STEVE ACCOUNT #: 3169216	N GPS SELECT DISTRIBUTION, PROFILE 3, BUY 0 Units @2236.4536	223,645.36	551.29	0.00	551.29	85.0	468.60
01/08/201	L8 ***-**-337J - SHELL, DAVID	MORNINGSTAR ADVISOR FEE BUY 1 Units @0.0000	0.00	236.57	0.00	236.57	85.0	201.08
01/18/201	L8 ***-**-99FB - TARKINGTON,	MORNINGSTAR ADVISOR FEE BUY 1 Units @0.0000	0.00	-84.84	0.00	-84.84	85.0	-72.11
01/18/201	L8 ***-**-33FB - BONNER, RACHEL	MORNINGSTAR ADVISOR FEE BUY 1 Units @0.0000	0.00	330.38	0.00	330.38	85.0	280.82
01/18/201	8 ***-**-99FB - TARKINGTON,	MORNINGSTAR ADVISOR FEE BUY 1 Units @0.0000	0.00	296.51	0.00	296.51	85.0	252.03
01/18/201	8 ***-**-25IN - MONTGOMERY,	MORNINGSTAR ADVISOR FEE BUY 1 Units @0.0000	0.00	258.20	0.00	258.20	85.0	219.47
01/18/201	L8 ***-**-31FB - CANTATORE,	MORNINGSTAR ADVISOR FEE BUY 1 Units @0.0000	0.00	218.18	0.00	218.18	85.0	185.45



**January 22, 2018** 

LINDA BLACK

604 S. King Street SUITE 208 Leesburg, VA 20175 BROKER #: 742

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TRANSACTI	ONS (contin	ued)				
PRODUCT	CATEGORY: RIA (continued)							
01/18/2018	8 ***-**-03FB - THOMAS, DYAN	MORNINGSTAR ADVISOR FEE BUY 1 Units @0.0000	0.00	290.90	0.00	290.90	85.0	247.27
01/18/2018	8 ***-**-71IN - DEAHL, JOHN	MORNINGSTAR ADVISOR FEE BUY 1 Units @0.0000	0.00	253.39	0.00	253.39	85.0	215.38
01/18/2018	8 ***-**-35FB - LONGERBEAM,	MORNINGSTAR ADVISOR FEE BUY 1 Units @0.0000	0.00	942.42	0.00	942.42	85.0	801.06
01/18/2018	8 ***-**-31FB - CANTATORE,	MORNINGSTAR ADVISOR FEE BUY 1 Units @0.0000	0.00	271.70	0.00	271.70	85.0	230.95
01/18/2018	8 ***-**-36FB - HALLORAN, ACCOUNT #: 0194934	SSGA, PROFILE 4, MODERATE GROWTH BUY 0 Units @3146.8265	314,682.65	775.69	0.00	775.69	85.0	659.34
01/18/2018	8 ***-**-36FB - HALLORAN, ACCOUNT #: 3301244	SAVOS GMS HIGH DIVIDEND, PROFILE 3, BUY 0 Units @1271.2667	127,126.67	313.37	0.00	313.37	85.0	266.36
01/18/2018	8 ***-**-36FB - HALLORAN, ACCOUNT #: 0194935	SAVOS PRESERVATION STRATEGY BUY 0 Units @564.6143	56,461.43	139.18	0.00	139.18	85.0	118.30
		* RIA SUBTOTAL *	\$1,015,186.86	\$5,515.85	\$0.00	\$5,515.85		\$4,688.48
PRODUCT	CATEGORY: 529 PLAN							
01/19/2018	8 ***-**-334I - ESKEW, CAROLYN ACCOUNT #: 7200023141	LIVEWELL MUTUAL FUND BUY 0 Units @0.0000	0.00	27.91	0.00	27.91	85.0	23.72
		* 529 PLAN SUBTOTAL *	\$0.00	\$27.91	\$0.00	\$27.91		\$23.72
PRODUCT	CATEGORY: MUTUAL FUND 12B1 1	TRAILS						
01/22/2018	8 ***-**-231S - CANTATORE, ACCOUNT #: LSR006823	1919 FINANCIAL NFS BUY 1 Units @0.0000	0.00	1.19	0.00	1.19	85.0	1.01
01/16/2018	8 ***-**-354I - CALLAGY, LINDA ACCOUNT #: LSR010110	AIM CHARTER FUND - CLASS A BUY 1 Units @0.0000	0.00	0.80	0.00	0.80	85.0	0.68
01/22/2018	8 ***-**-6345 - SIKORA, MICHAEL ACCOUNT #: LSR011336	ALLIANCEBERNSTEIN GROWTH AND INC A BUY 1 Units @0.0000	0.00	1.24	0.00	1.24	85.0	1.05
01/22/2018	8 ***-**-11IR - HODGE, MERRY ACCOUNT #: LSR011774	ALLIANCEBERNSTEIN WEALTH APPREC STR BUY 1 Units @0.0000	0.00	2.18	0.00	2.18	85.0	1.85
01/22/2018	8 ***-**-728I - SCHUSTER, SUSAN ACCOUNT #: LSR008133	AMCAP FUND-A BUY 1 Units @0.0000	0.00	3.54	0.00	3.54	85.0	3.01



**January 22, 2018** 

LINDA BLACK

604 S. King Street SUITE 208 Leesburg, VA 20175 BROKER #: 742

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TRANSACTI	ONS (contin	ued)				
PRODUCT	CATEGORY: MUTUAL FUND 12B1	TRAILS (continued)						
01/22/201	18 ***-**-116I - GAVELEK, CYNTHIA ACCOUNT #: LSR010199	A AMCAP FUND-A BUY 1 Units @0.0000	0.00	1.45	0.00	1.45	85.0	1.23
01/22/201	L8 ***-**-80TR - DEHAVEN TRUST, ACCOUNT #: LSR010490	AMCAP FUND-A BUY 1 Units @0.0000	0.00	1.27	0.00	1.27	85.0	1.08
01/22/201	18 ***-**-80IN - SHELL, RANDY ACCOUNT #: LSR011650	AMCAP FUND-A BUY 1 Units @0.0000	0.00	0.67	0.00	0.67	85.0	0.57
01/22/201	18 ***-**-499I - BLACKWELL, ACCOUNT #: LSR011765	AMCAP FUND-A BUY 1 Units @0.0000	0.00	2.55	0.00	2.55	85.0	2.17
01/22/201	18 ***-**-829I - PRESTIDGE, ACCOUNT #: LSR005118	AMERICAN BALANCED FUND-A BUY 1 Units @0.0000	0.00	10.79	0.00	10.79	85.0	9.17
01/22/201	18 ***-**-728I - SCHUSTER, SUSAN ACCOUNT #: LSR008133	AMERICAN BALANCED FUND-A BUY 1 Units @0.0000	0.00	2.27	0.00	2.27	85.0	1.93
01/22/201	8 ***-**-4651 - STEWART, ANNE ACCOUNT #: LSR011992	AMERICAN FUNDS 2035 TARGET DATE-A BUY 1 Units @0.0000	0.00	4.79	0.00	4.79	85.0	4.07
01/22/201	18 ***-**-430I - STEWART, DAVID ACCOUNT #: LSR012056	AMERICAN FUNDS 2040 TARGET DATE-A BUY 1 Units @0.0000	0.00	2.89	0.00	2.89	85.0	2.46
01/22/201	18 ***-**-8910 - CONNORS, FBO ACCOUNT #: LSR010417	AMERICAN GLOBAL BALANCED CLASS A BUY 1 Units @0.0000	0.00	0.70	0.00	0.70	85.0	0.60
01/22/201	18 ***-**-829I - PRESTIDGE, ACCOUNT #: LSR005118	AMERICAN HIGH-INCOME TRUST-A BUY 1 Units @0.0000	0.00	4.95	0.00	4.95	85.0	4.21
01/22/201	18 ***-**-231S - CANTATORE, ACCOUNT #: LSR006823	AMERICAN HIGH-INCOME TRUST-A BUY 1 Units @0.0000	0.00	3.05	0.00	3.05	85.0	2.59
01/22/201	18 ***-**-650J - LONGERBEAM, ACCOUNT #: LSR011736	AMERICAN INTERNATL GROWTH & INCOME BUY 1 Units @0.0000	0.00	2.26	0.00	2.26	85.0	1.92
01/22/201	8 ***-**-2751 - TARKINGTON, ACCOUNT #: LSR004359	AMERICAN MUTUAL FUND-A BUY 1 Units @0.0000	0.00	1.61	0.00	1.61	85.0	1.37
01/22/201	8 ***-**-829I - PRESTIDGE, ACCOUNT #: LSR005118	AMERICAN MUTUAL FUND-A BUY 1 Units @0.0000	0.00	13.03	0.00	13.03	85.0	11.08
01/22/201	8 ***-**-499I - BLACKWELL, ACCOUNT #: LSR011765	AMERICAN MUTUAL FUND-A BUY 1 Units @0.0000	0.00	2.46	0.00	2.46	85.0	2.09
01/16/201	18 ***-**-354I - CALLAGY, LINDA ACCOUNT #: LSR010110	CALVERT CAPITAL ACCUMULATION - A BUY 1 Units @0.0000	0.00	0.27	0.00	0.27	85.0	0.23



**January 22, 2018** 

LINDA BLACK

604 S. King Street SUITE 208 Leesburg, VA 20175 BROKER #: 742

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TRANSA	ACTIONS (continu	ıed)				
PRODUCT	CATEGORY: MUTUAL FUND 12B1 I	RAILS (continued)						
01/16/201	L8 ***-**-37IR - BERRY, BRENDA ACCOUNT #: LSR003352	CALVERT GLOBAL WATER FUND CLASS A BUY 1 Units @0.0000	0.00	0.57	0.00	0.57	85.0	0.48
01/16/201	L8 ***-**-231S - CANTATORE, ACCOUNT #: LSR006823	CALVERT GLOBAL WATER FUND CLASS ABUY 1 Units @0.0000	0.00	2.03	0.00	2.03	85.0	1.73
01/16/201	18 ***-**-99IR - TARKINGTON, ACCOUNT #: LSR108162	CALVERT GLOBAL WATER FUND CLASS A BUY 1 Units @0.0000	0.00	0.89	0.00	0.89	85.0	0.76
01/16/201	18 ***-**-37RI - BERRY, BRENDA ACCOUNT #: LSR003379	CALVERT MODERATE ALLOCATION FUND-BUY 1 Units @0.0000	A 0.00	2.87	0.00	2.87	85.0	2.44
01/16/201	8 ***-**-844I - BLACK, LINDA ACCOUNT #: LSF000258	CALVERT SOCIAL INDEX A BUY 1 Units @0.0000	0.00	0.60	0.00	0.60	85.0	0.51
01/16/201	8 ***-**-37IR - BERRY, BRENDA ACCOUNT #: LSR003352	CALVERT SOCIAL INDEX A BUY 1 Units @0.0000	0.00	0.79	0.00	0.79	85.0	0.67
01/16/201	18 ***-**-231S - CANTATORE, ACCOUNT #: LSR006823	CALVERT SOCIAL INDEX A BUY 1 Units @0.0000	0.00	1.67	0.00	1.67	85.0	1.42
01/16/201	8 ***-**-371I - DEAHL, JOHN ACCOUNT #: LSR010086	CALVERT SOCIAL INVESTMENT FD EQUIBUY 1 Units @0.0000	TY 0.00	2.10	0.00	2.10	85.0	1.79
01/16/201	8 ***-**-116I - GAVELEK, CYNTHIA ACCOUNT #: LSR010199	CALVERT SOCIAL INVESTMENT FD EQUI BUY 1 Units @0.0000	TY 0.00	1.10	0.00	1.10	85.0	0.94
01/16/201	8 ***-**-465I - STEWART, ANNE ACCOUNT #: LSR011992	CALVERT SOCIAL INVESTMENT FD EQUIBUY 1 Units @0.0000	TY 0.00	7.04	0.00	7.04	85.0	5.98
01/16/201	8 ***-**-430I - STEWART, DAVID ACCOUNT #: LSR012056	CALVERT SOCIAL INVESTMENT FD EQUIBUY 1 Units @0.0000	0.00	7.99	0.00	7.99	85.0	6.79
01/16/201	8 ***-**-99IR - TARKINGTON, ACCOUNT #: LSR108162	CALVERT SOCIAL INVESTMENT FD EQUIBUY 1 Units @0.0000	TY 0.00	1.91	0.00	1.91	85.0	1.62
01/16/201	8 ***-**-465I - STEWART, ANNE ACCOUNT #: LSR011992	CALVERT SOCIAL INVESTMENT FUND BO BUY 1 Units @0.0000	ND 0.00	0.83	0.00	0.83	85.0	0.71
01/16/201	8 ***-**-430I - STEWART, DAVID ACCOUNT #: LSR012056	CALVERT SOCIAL INVESTMENT FUND BO BUY 1 Units @0.0000	ND 0.00	0.95	0.00	0.95	85.0	0.81
01/22/201	8 ***-**-37IR - BERRY, BRENDA ACCOUNT #: LSR003352	CAPITAL INCOME BUILDER-A BUY 1 Units @0.0000	0.00	0.70	0.00	0.70	85.0	0.60
01/22/201	18 ***-**-829I - PRESTIDGE, ACCOUNT #: LSR005118	CAPITAL INCOME BUILDER-A BUY 1 Units @0.0000	0.00	12.03	0.00	12.03	85.0	10.23



**January 22, 2018** 

LINDA BLACK

604 S. King Street SUITE 208 Leesburg, VA 20175 BROKER #: 742

DATE	CLIENT	INVESTMENT		VESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
PRODUCT	CATEGORY: MUTUAL FUND 12B1		TRANSACTIONS	(continu	ued)				
	8 ***-**-728I - SCHUSTER, SUSAN ACCOUNT #: LSR008133			0.00	2.30	0.00	2.30	85.0	1.96
01/22/201	8 ***-**-80IN - SHELL, RANDY ACCOUNT #: LSR011650	CAPITAL INCOME BUILDER-A BUY 1 Units @0.0000		0.00	0.42	0.00	0.42	85.0	0.36
01/22/201	.8 ***-**-35IR - LONGERBEAM, ACCOUNT #: LSR011735	CAPITAL INCOME BUILDER-A BUY 1 Units @0.0000		0.00	2.69	0.00	2.69	85.0	2.29
01/22/201	.8 ***-**-829I - PRESTIDGE, ACCOUNT #: LSR005118	CAPITAL WORLD GROWTH AND BUY 1 Units @0.0000	INCOME FUN	0.00	18.92	0.00	18.92	85.0	16.08
01/22/201	.8 ***-**-728I - SCHUSTER, SUSAN ACCOUNT #: LSR008133	CAPITAL WORLD GROWTH AND BUY 1 Units @0.0000	INCOME FUN	0.00	2.37	0.00	2.37	85.0	2.01
01/22/201	.8 ***-**-818I - QUINN, FBO RENE ACCOUNT #: LSR010387	E CAPITAL WORLD GROWTH AND BUY 1 Units @0.0000	INCOME FUN	0.00	0.14	0.00	0.14	85.0	0.12
01/22/201	8 ***-**-988I - KEARNEY, ACCOUNT #: LSR010762	CAPITAL WORLD GROWTH AND BUY 1 Units @0.0000	INCOME FUN	0.00	0.15	0.00	0.15	85.0	0.13
01/22/201	8 ***-**-977I - TURRELL, DAVID ACCOUNT #: LSR010951	CAPITAL WORLD GROWTH AND BUY 1 Units @0.0000	INCOME FUN	0.00	7.25	0.00	7.25	85.0	6.16
01/22/201	.8 ***-**-80IN - SHELL, RANDY ACCOUNT #: LSR011650	CAPITAL WORLD GROWTH AND BUY 1 Units @0.0000	INCOME FUN	0.00	0.61	0.00	0.61	85.0	0.52
01/22/201	8 ***-**-435I - LONGERBEAM, ACCOUNT #: LSR011766	CAPITAL WORLD GROWTH AND BUY 1 Units @0.0000	INCOME FUN	0.00	3.78	0.00	3.78	85.0	3.21
01/16/201	8 ***-**-18IN - ANSARI, OFELIA ACCOUNT #: LSR011581	COLUMBIA DIVIDEND INCOME BUY 1 Units @0.0000	FUND-A	0.00	1.24	0.00	1.24	85.0	1.05
01/16/201	8 ***-**-20IN - GAVIN, ANNE ACCOUNT #: LSR011851	DELAWARE VALUE FD CL C BUY 1 Units @0.0000		0.00	9.05	0.00	9.05	85.0	7.69
01/22/201	8 ***-**-6345 - SIKORA, MICHAEL ACCOUNT #: LSR011336	EATON VANCE BALANCED CLASBUY 1 Units @0.0000	SS A	0.00	1.09	0.00	1.09	85.0	0.93
01/22/201	.8 ***-**-51IR - SWEENEY, FBO ACCOUNT #: LSR010331	EATON VANCE HIGH INCOME F BUY 1 Units @0.0000	FUND CLASS	0.00	0.23	0.00	0.23	85.0	0.20
01/22/201	8 ***-**-6345 - SIKORA, MICHAEL ACCOUNT #: LSR011336	EATON VANCE WORLDWIDE HEAR BUY 1 Units @0.0000	ALTH SCIENC	0.00	1.34	0.00	1.34	85.0	1.14
01/22/201	.8 ***-**-231S - CANTATORE, ACCOUNT #: LSR006823	EUROPACIFIC GROWTH FUND-ABUY 1 Units @0.0000	A	0.00	1.33	0.00	1.33	85.0	1.13



**January 22, 2018** 

LINDA BLACK

604 S. King Street SUITE 208 Leesburg, VA 20175 BROKER #: 742

DATE	CLIENT	INVESTMENT		ESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
PRODUCT	CATEGORY: MUTUAL FUND 12B1 T		TRANSACTIONS	(continu	ued)				
	8 ***-**-116I - GAVELEK, CYNTHIA ACCOUNT #: LSR010199			0.00	1.25	0.00	1.25	85.0	1.06
01/22/201	8 ***-**-818I - QUINN, FBO RENEE ACCOUNT #: LSR010387	E EUROPACIFIC GROWTH FUND-A BUY 1 Units @0.0000		0.00	0.14	0.00	0.14	85.0	0.12
01/22/201	8 ***-**-8910 - CONNORS, FBO ACCOUNT #: LSR010417	EUROPACIFIC GROWTH FUND-A BUY 1 Units @0.0000		0.00	0.77	0.00	0.77	85.0	0.65
01/22/201	.8 ***-**-80TR - DEHAVEN TRUST, ACCOUNT #: LSR010490	EUROPACIFIC GROWTH FUND-A BUY 1 Units @0.0000		0.00	1.00	0.00	1.00	85.0	0.85
01/22/201	8 ***-**-291I - ARTHUR, KENNETH ACCOUNT #: LSR011407	EUROPACIFIC GROWTH FUND-A BUY 1 Units @0.0000		0.00	1.25	0.00	1.25	85.0	1.06
01/22/201	.8 ***-**-80IN - SHELL, RANDY ACCOUNT #: LSR011650	EUROPACIFIC GROWTH FUND-A BUY 1 Units @0.0000		0.00	0.33	0.00	0.33	85.0	0.28
01/22/201	.8 ***-**-20IN - GAVIN, ANNE ACCOUNT #: LSR011851	EV TABS INTERMEDIATE TERM BUY 1 Units @0.0000	MUNI BOND	0.00	2.51	0.00	2.51	85.0	2.13
01/22/201	8 ***-**-231S - CANTATORE, ACCOUNT #: LSR006823	FIDELITY ADV MATERIALS-CL BUY 1 Units @0.0000	A	0.00	0.78	0.00	0.78	85.0	0.66
01/22/201	.8 ***-**-829I - PRESTIDGE, ACCOUNT #: LSR005118	FUNDAMENTAL INVESTORS-A BUY 1 Units @0.0000		0.00	12.59	0.00	12.59	85.0	10.70
01/22/201	8 ***-**-231S - CANTATORE, ACCOUNT #: LSR006823	FUNDAMENTAL INVESTORS-A BUY 1 Units @0.0000		0.00	7.10	0.00	7.10	85.0	6.04
01/22/201	8 ***-**-354I - CALLAGY, LINDA ACCOUNT #: LSR010110	FUNDAMENTAL INVESTORS-A BUY 1 Units @0.0000		0.00	0.53	0.00	0.53	85.0	0.45
01/22/201	.8 ***-**-80IN - SHELL, RANDY ACCOUNT #: LSR011650	FUNDAMENTAL INVESTORS-A BUY 1 Units @0.0000		0.00	0.81	0.00	0.81	85.0	0.69
01/22/201	.8 ***-**-17IO - PLUNKETT, SUSAN ACCOUNT #: LSR011064	GRIFFIN INST ACCESS REAL E BUY 1 Units @0.0000	STATE FD	0.00	6.53	0.00	6.53	85.0	5.55
01/22/201	.8 ***-**-17IO - PLUNKETT, SUSAN ACCOUNT #: LSR011064	GRIFFIN INST ACCESS REAL E BUY 1 Units @0.0000	STATE FD	0.00	2.18	0.00	2.18	85.0	1.85
01/22/201	.8 ***-**-70IN - HOLTHAUS, KARA ACCOUNT #: LSR012241	GROWTH FUND OF AMERICA CLA BUY 1 Units @0.0000	SS F	0.00	0.03	0.00	0.03	85.0	0.03
01/22/201	8 ***-**-717X - VIRTS, PATRICIA ACCOUNT #: LSR010310	HARTFORD BALANCED INCOME F BUY 1 Units @0.0000	D CL A	0.00	3.35	0.00	3.35	85.0	2.85



**January 22, 2018** 

LINDA BLACK

604 S. King Street SUITE 208 Leesburg, VA 20175 BROKER #: 742

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
PRODUCT	CATEGORY: MUTUAL FUND 12B1	BROKER TRANSACTI	ONS (continu	ued)				
		A HARTFORD BALANCED INCOME FD CL A BUY 1 Units @0.0000	0.00	2.89	0.00	2.89	85.0	2.46
01/22/201	18 ***-**-29IN - PRESTIDGE, ACCOUNT #: LSR010317	HARTFORD BALANCED INCOME FD CL A BUY 1 Units @0.0000	0.00	1.23	0.00	1.23	85.0	1.05
01/22/201	18 ***-**-20IN - GAVIN, ANNE ACCOUNT #: LSR011851	HARTFORD GROWTH OPPORTUNITY CLASS C BUY 1 Units @0.0000	0.00	8.62	0.00	8.62	85.0	7.33
01/22/201	18 ***-**-5440 - RICHARDS, LUCY ACCOUNT #: LSR010419	INCOME FUND OF AMERICA CLASS C BUY 1 Units @0.0000	0.00	24.00	0.00	24.00	85.0	20.40
01/22/201	18 ***-**-332I - GALLUCCI, NANCY ACCOUNT #: LSR011409	INCOME FUND OF AMERICA CLASS C BUY 1 Units @0.0000	0.00	5.75	0.00	5.75	85.0	4.89
01/22/201	18 ***-**-464I - GALLUCCI, ACCOUNT #: LSR011411	INCOME FUND OF AMERICA CLASS C BUY 1 Units @0.0000	0.00	14.37	0.00	14.37	85.0	12.21
01/16/201	18 ***-**-51IR - SWEENEY, FBO ACCOUNT #: LSR010331	INVESCO EQUALLY WEIGHTED S&P 500 A BUY 1 Units @0.0000	0.00	0.58	0.00	0.58	85.0	0.49
01/16/201	18 ***-**-20IN - GAVIN, ANNE ACCOUNT #: LSR011851	INVESCO EQUALLY WEIGHTED S&P 500 C BUY 1 Units @0.0000	0.00	10.54	0.00	10.54	85.0	8.96
01/01/201	18 ***-**-354I - CALLAGY, LINDA ACCOUNT #: 01001263728	INVESCO SUMMIT FUND - CLASS A BUY 0 Units @0.0000	0.00	3.34	0.00	3.34	85.0	2.84
01/01/201	18 ***-**-354I - CALLAGY, LINDA ACCOUNT #: 01001263728	INVESCO SUMMIT FUND - CLASS P BUY 0 Units @0.0000	0.00	3.12	0.00	3.12	85.0	2.65
01/16/201	8 ***-**-426I - CROWE, MICHAEL ACCOUNT #: LSR007820	INVESCO VAN KAMPEN EQUITY AND INCOM BUY 1 Units @0.0000	0.00	5.28	0.00	5.28	85.0	4.49
01/16/201	18 ***-**-31IN - CANTATORE, ACCOUNT #: LSR006831	JOHN HANCOCK CLASSIC VALUE FUND CLA BUY 1 Units @0.0000	0.00	2.38	0.00	2.38	85.0	2.02
01/16/201	8 ***-**-31IN - CANTATORE, ACCOUNT #: LSR006831	JOHN HANCOCK DISCIPL INED VALUE MID BUY 1 Units @0.0000	0.00	4.61	0.00	4.61	85.0	3.92
01/16/201	8 ***-**-31IN - CANTATORE, ACCOUNT #: LSR006831	JOHN HANCOCK ENDURING EQUITIES A BUY 1 Units @0.0000	0.00	1.87	0.00	1.87	85.0	1.59
01/16/201	8 ***-**-99IR - TARKINGTON, ACCOUNT #: LSR108162	JOHN HANCOCK FLOATING RATE INC C BUY 1 Units @0.0000	0.00	7.48	0.00	7.48	85.0	6.36
01/16/201	18 ***-**-31IN - CANTATORE, ACCOUNT #: LSR006831	JOHN HANCOCK GLOBAL SHAREHOLDER YIE BUY 1 Units @0.0000	0.00	0.61	0.00	0.61	85.0	0.52



**January 22, 2018** 

LINDA BLACK

604 S. King Street SUITE 208 Leesburg, VA 20175 BROKER #: 742

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
PRODUCT	CATEGORY: MUTUAL FUND 12B1	BROKER TRANSACTION	ONS (contin	ued)				
	.8 ***-**-31IN - CANTATORE, ACCOUNT #: LSR006831	JOHN HANCOCK US EQUITY CL A BUY 1 Units @0.0000	0.00	3.76	0.00	3.76	85.0	3.20
01/16/201	8 ***-**-31IN - CANTATORE, ACCOUNT #: LSR006831	LARGE CAP EQUITY A BUY 1 Units @0.0000	0.00	2.27	0.00	2.27	85.0	1.93
01/16/201	8 ***-**-19IR - SCHUSTER, ACCOUNT #: LSR008362	LARGE CAP EQUITY A BUY 1 Units @0.0000	0.00	0.50	0.00	0.50	85.0	0.43
01/22/201	8 ***-**-62IN - DEHAVEN, JUSTIN ACCOUNT #: LSR010416	LEGG MASON VALUE TRUST CL C BUY 1 Units @0.0000	0.00	3.28	0.00	3.28	85.0	2.79
01/16/201	8 ***-**-385I - DEHAVEN, JOSEPH ACCOUNT #: LSR008524	LIFESTYLE BALANCED PORTFOLIO A BUY 1 Units @0.0000	0.00	2.66	0.00	2.66	85.0	2.26
01/16/201	8 ***-**-541I - ROTH, LENORA ACCOUNT #: LSR010077	LIFESTYLE BALANCED PORTFOLIO A BUY 1 Units @0.0000	0.00	5.42	0.00	5.42	85.0	4.61
01/16/201	8 ***-**-519I - SCHUSTER, ACCOUNT #: LSR008141	LIFESTYLE GROWTH PORTFOLIO A BUY 1 Units @0.0000	0.00	0.79	0.00	0.79	85.0	0.67
01/16/201	8 ***-**-19IR - SCHUSTER, ACCOUNT #: LSR008362	LIFESTYLE GROWTH PORTFOLIO A BUY 1 Units @0.0000	0.00	1.26	0.00	1.26	85.0	1.07
01/22/201	8 ***-**-291I - ARTHUR, KENNETH ACCOUNT #: LSR011407	MFS GROWTH PORT CLASS C BUY 1 Units @0.0000	0.00	5.68	0.00	5.68	85.0	4.83
01/22/201	8 ***-**-332I - GALLUCCI, NANCY ACCOUNT #: LSR011409	MFS GROWTH PORT CLASS C BUY 1 Units @0.0000	0.00	5.58	0.00	5.58	85.0	4.74
01/22/201	8 ***-**-464I - GALLUCCI, ACCOUNT #: LSR011411	MFS GROWTH PORT CLASS C BUY 1 Units @0.0000	0.00	11.17	0.00	11.17	85.0	9.49
01/22/201	8 ***-**-332I - GALLUCCI, NANCY ACCOUNT #: LSR011409	MFS BLENDED RESEARCH SM CAP EQ FUND BUY 1 Units @0.0000	0.00	6.55	0.00	6.55	85.0	5.57
01/22/201	8 ***-**-464I - GALLUCCI, ACCOUNT #: LSR011411	MFS BLENDED RESEARCH SM CAP EQ FUND BUY 1 Units @0.0000	0.00	6.55	0.00	6.55	85.0	5.57
01/22/201	8 ***-**-332I - GALLUCCI, NANCY ACCOUNT #: LSR011409	MFS LOW VOLATILITY GLOBAL EQ FD CL BUY 1 Units @0.0000	0.00	4.73	0.00	4.73	85.0	4.02
01/22/201	8 ***-**-464I - GALLUCCI, ACCOUNT #: LSR011411	MFS LOW VOLATILITY GLOBAL EQ FD CL BUY 1 Units @0.0000	0.00	7.56	0.00	7.56	85.0	6.43
01/22/201	.8 ***-**-291I - ARTHUR, KENNETH ACCOUNT #: LSR011407	MFS MID CAP VALUE CLASS C BUY 1 Units @0.0000	0.00	5.22	0.00	5.22	85.0	4.44



**January 22, 2018** 

LINDA BLACK

604 S. King Street SUITE 208 Leesburg, VA 20175 BROKER #: 742

DATE	CLIENT	INVESTMENT		ESTMENT MOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
PRODUCT	CATEGORY: MUTUAL FUND 12B1 T	· · · · · · · · · · · · · · · · · · ·	RANSACTIONS	(continu	ued)				
01/22/201	8 ***-**-332I - GALLUCCI, NANCY ACCOUNT #: LSR011409	MFS MID CAP VALUE CLASS C BUY 1 Units @0.0000		0.00	5.14	0.00	5.14	85.0	4.37
01/22/201	18 ***-**-464I - GALLUCCI, ACCOUNT #: LSR011411	MFS MID CAP VALUE CLASS C BUY 1 Units @0.0000		0.00	5.14	0.00	5.14	85.0	4.37
01/22/201	18 ***-**-291I - ARTHUR, KENNETH ACCOUNT #: LSR011407	MFS NEW DISCOVERY CLASS C BUY 1 Units @0.0000		0.00	5.93	0.00	5.93	85.0	5.04
01/22/201	18 ***-**-332I - GALLUCCI, NANCY ACCOUNT #: LSR011409	MFS NEW DISCOVERY CLASS C BUY 1 Units @0.0000		0.00	5.80	0.00	5.80	85.0	4.93
01/22/201	18 ***-**-464I - GALLUCCI, ACCOUNT #: LSR011411	MFS NEW DISCOVERY CLASS C BUY 1 Units @0.0000		0.00	11.60	0.00	11.60	85.0	9.86
01/22/201	18 ***-**-231S - CANTATORE, ACCOUNT #: LSR006823	MFS UTILITIES FUND-A BUY 1 Units @0.0000		0.00	0.73	0.00	0.73	85.0	0.62
01/22/201	8 ***-**-291I - ARTHUR, KENNETH ACCOUNT #: LSR011407	MFS VALUE FUND-C BUY 1 Units @0.0000		0.00	5.36	0.00	5.36	85.0	4.56
01/22/201	18 ***-**-332I - GALLUCCI, NANCY ACCOUNT #: LSR011409	MFS VALUE FUND-C BUY 1 Units @0.0000		0.00	13.83	0.00	13.83	85.0	11.76
01/22/201	18 ***-**-464I - GALLUCCI, ACCOUNT #: LSR011411	MFS VALUE FUND-C BUY 1 Units @0.0000		0.00	26.59	0.00	26.59	85.0	22.60
01/22/201	8 ***-**-62IN - DEHAVEN, JUSTIN ACCOUNT #: LSR010416	MILLER OPPORTUNITY-NFS BUY 1 Units @0.0000		0.00	2.84	0.00	2.84	85.0	2.41
01/16/201	8 ***-**-20IN - GAVIN, ANNE ACCOUNT #: LSR011851	NATIXIS OAKMARK INTERNATIONA BUY 1 Units @0.0000	AL CL C	0.00	17.86	0.00	17.86	85.0	15.18
01/22/201	18 ***-**-544I - RICHARDS, FBO ACCOUNT #: LSR010418	NEW PERSPECTIVE FUND-A BUY 1 Units @0.0000		0.00	34.75	0.00	34.75	85.0	29.54
01/22/201	8 ***-**-5440 - RICHARDS, LUCY ACCOUNT #: LSR010419	NEW PERSPECTIVE FUND-A BUY 1 Units @0.0000		0.00	1.23	0.00	1.23	85.0	1.05
01/22/201	8 ***-**-0800 - DEHAVEN, PATRICE ACCOUNT #: LSR010491	NEW PERSPECTIVE FUND-A BUY 1 Units @0.0000		0.00	0.24	0.00	0.24	85.0	0.20
01/22/201	8 ***-**-231S - CANTATORE, ACCOUNT #: LSR006823	NEW WORLD FUND-A BUY 1 Units @0.0000		0.00	2.98	0.00	2.98	85.0	2.53
01/22/201	18 ***-**-85IN - PARKINS, TAMMY ACCOUNT #: LSR010386	NEW WORLD FUND-A BUY 1 Units @0.0000		0.00	0.12	0.00	0.12	85.0	0.10

**January 22, 2018** 

LINDA BLACK

604 S. King Street SUITE 208 Leesburg, VA 20175 BROKER #: 742

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TRANSACTION	ONS (contin	ued)				
PRODUCT	CATEGORY: MUTUAL FUND 12B1	TRAILS (continued)						
01/22/201	18 ***-**-80IN - SHELL, RANDY ACCOUNT #: LSR011650	NEW WORLD FUND-A BUY 1 Units @0.0000	0.00	0.53	0.00	0.53	85.0	0.45
01/16/201	18 ***-**-99IR - TARKINGTON, ACCOUNT #: LSR108162	NUVEEN GLOBAL INFRASTRUCTURE CL A BUY 1 Units @0.0000	0.00	4.04	0.00	4.04	85.0	3.43
01/16/201	18 ***-**-291I - ARTHUR, KENNETH ACCOUNT #: LSR011407	NUVEEN LARGE - CAP VALUE FUND CLASS BUY 1 Units @0.0000	0.00	5.68	0.00	5.68	85.0	4.83
01/16/201	18 ***-**-332I - GALLUCCI, NANCY ACCOUNT #: LSR011409	NUVEEN LARGE - CAP VALUE FUND CLASS BUY 1 Units @0.0000	0.00	13.26	0.00	13.26	85.0	11.27
01/16/201	18 ***-**-464I - GALLUCCI, ACCOUNT #: LSR011411	NUVEEN LARGE - CAP VALUE FUND CLASS BUY 1 Units @0.0000	0.00	27.63	0.00	27.63	85.0	23.49
01/16/201	18 ***-**-291I - ARTHUR, KENNETH ACCOUNT #: LSR011407	NUVEEN LARGE CAP CORE FUND CL C BUY 1 Units @0.0000	0.00	5.66	0.00	5.66	85.0	4.81
01/16/201	18 ***-**-332I - GALLUCCI, NANCY ACCOUNT #: LSR011409	NUVEEN LARGE CAP CORE FUND CL C BUY 1 Units @0.0000	0.00	5.46	0.00	5.46	85.0	4.64
01/16/201	18 ***-**-464I - GALLUCCI, ACCOUNT #: LSR011411	NUVEEN LARGE CAP CORE FUND CL C BUY 1 Units @0.0000	0.00	10.91	0.00	10.91	85.0	9.27
01/16/201	18 ***-**-291I - ARTHUR, KENNETH ACCOUNT #: LSR011407	NUVEEN LARGE CAP GROWTH FD CL C BUY 1 Units @0.0000	0.00	8.00	0.00	8.00	85.0	6.80
01/16/201	18 ***-**-332I - GALLUCCI, NANCY ACCOUNT #: LSR011409	NUVEEN LARGE CAP GROWTH FD CL C BUY 1 Units @0.0000	0.00	5.56	0.00	5.56	85.0	4.73
01/16/201	18 ***-**-464I - GALLUCCI, ACCOUNT #: LSR011411	NUVEEN LARGE CAP GROWTH FD CL C BUY 1 Units @0.0000	0.00	11.12	0.00	11.12	85.0	9.45
01/16/201	18 ***-**-4967 - SWEARINGEN, ACCOUNT #: LSR011637	PIONEER CULLEN VALUE FUND CLASS A BUY 1 Units @0.0000	0.00	2.37	0.00	2.37	85.0	2.01
01/16/201	18 ***-**-4967 - SWEARINGEN, ACCOUNT #: LSR011637	PIONEER FUNDAMENTAL GROWTH FD CL A BUY 1 Units @0.0000	0.00	2.64	0.00	2.64	85.0	2.24
01/16/201	18 ***-**-4967 - SWEARINGEN, ACCOUNT #: LSR011637	PIONEER GLOBAL EQUITY FUND A BUY 1 Units @0.0000	0.00	3.40	0.00	3.40	85.0	2.89
01/16/201	18 ***-**-231S - CANTATORE, ACCOUNT #: LSR006823	PRUDENTIAL FINANCIAL SERVICES CLASS BUY 1 Units @0.0000	0.00	0.72	0.00	0.72	85.0	0.61
01/22/201	L8 ***-**-844I - BLACK, LINDA ACCOUNT #: LSF000258	RESOURCE REAL ESTATE DIVERSIFIED IN BUY 1 Units @0.0000	0.00	0.53	0.00	0.53	85.0	0.45

**January 22, 2018** 

LINDA BLACK

604 S. King Street SUITE 208 Leesburg, VA 20175 BROKER #: 742

DATE	CLIENT	INVESTMENT		ESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
PRODUCT	CATEGORY: MUTUAL FUND 12B1 T		TRANSACTIONS	(continu	ued)				
01/22/201	8 ***-**-18IN - ANSARI, OFELIA ACCOUNT #: 020031687	RESOURCE REAL ESTATE TRAILS BUY 0 Units @0.0000	S	0.00	4.48	0.00	4.48	85.0	3.81
01/22/201	8 ***-**-25FB - MONTGOMERY, ACCOUNT #: LSR011514	RESOURCE REAL ESTATE-NFS BUY 1 Units @0.0000		0.00	9.65	0.00	9.65	85.0	8.20
01/22/201	8 ***-**-25FB - MONTGOMERY, ACCOUNT #: LSR011514	RESOURCE REAL ESTATE-NFS BUY 1 Units @0.0000		0.00	3.22	0.00	3.22	85.0	2.74
01/22/201	8 ***-**-65IR - STEWART, ANNE ACCOUNT #: LSR011991	S A M STRAT GRO PORT (C) BUY 1 Units @0.0000		0.00	7.08	0.00	7.08	85.0	6.02
01/22/201	8 ***-**-30IR - STEWART, DAVID ACCOUNT #: LSR012057	S A M STRAT GRO PORT (C) BUY 1 Units @0.0000		0.00	7.21	0.00	7.21	85.0	6.13
01/22/201	8 ***-**-829I - PRESTIDGE, ACCOUNT #: LSR005118	SMALLCAP WORLD FUND-A BUY 1 Units @0.0000		0.00	0.43	0.00	0.43	85.0	0.37
01/22/201	8 ***-**-818I - QUINN, FBO RENEE ACCOUNT #: LSR010387	SMALLCAP WORLD FUND-A BUY 1 Units @0.0000		0.00	0.16	0.00	0.16	85.0	0.14
01/22/201	8 ***-**-8910 - CONNORS, FBO ACCOUNT #: LSR010417	SMALLCAP WORLD FUND-A BUY 1 Units @0.0000		0.00	0.85	0.00	0.85	85.0	0.72
01/22/201	8 ***-**-80TR - DEHAVEN TRUST, ACCOUNT #: LSR010490	SMALLCAP WORLD FUND-A BUY 1 Units @0.0000		0.00	1.25	0.00	1.25	85.0	1.06
01/22/201	8 ***-**-80IN - SHELL, RANDY ACCOUNT #: LSR011650	SMALLCAP WORLD FUND-A BUY 1 Units @0.0000		0.00	0.43	0.00	0.43	85.0	0.37
01/22/201	8 ***-**-4991 - BLACKWELL, ACCOUNT #: LSR011765	SMALLCAP WORLD FUND-A BUY 1 Units @0.0000		0.00	1.34	0.00	1.34	85.0	1.14
01/22/201	8 ***-**-8291 - PRESTIDGE, ACCOUNT #: LSR005118	THE BOND FUND OF AMERICA-A BUY 1 Units @0.0000		0.00	3.82	0.00	3.82	85.0	3.25
01/22/201	8 ***-**-231S - CANTATORE, ACCOUNT #: LSR006823	THE GROWTH FUND OF AMERICABUY 1 Units @0.0000	-A	0.00	7.22	0.00	7.22	85.0	6.14
01/22/201	8 ***-**-818I - QUINN, FBO RENEE ACCOUNT #: LSR010387	THE GROWTH FUND OF AMERICABUY 1 Units @0.0000	-A	0.00	0.17	0.00	0.17	85.0	0.14
01/22/201	8 ***-**-29IR - PHILLIPS, ACCOUNT #: LSR010507	THE GROWTH FUND OF AMERICABUY 1 Units @0.0000	-A	0.00	1.99	0.00	1.99	85.0	1.69
01/22/201	8 ***-**-988I - KEARNEY, ACCOUNT #: LSR010762	THE GROWTH FUND OF AMERICABUY 1 Units @0.0000	-A	0.00	0.13	0.00	0.13	85.0	0.11

**January 22, 2018** 

LINDA BLACK

604 S. King Street SUITE 208 Leesburg, VA 20175 BROKER #: 742

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
PRODUCT	CATEGORY: MUTUAL FUND 12B1 T	BROKER TRANSACTION	ONS (continu	ıed)				
	8 ***-**-9771 - TURRELL, DAVID ACCOUNT #: LSR010951	THE GROWTH FUND OF AMERICA-A BUY 1 Units @0.0000	0.00	6.84	0.00	6.84	85.0	5.81
01/22/201	8 ***-**-291I - ARTHUR, KENNETH ACCOUNT #: LSR011407	THE GROWTH FUND OF AMERICA-A BUY 1 Units @0.0000	0.00	7.83	0.00	7.83	85.0	6.66
01/22/201	8 ***-**-499I - BLACKWELL, ACCOUNT #: LSR011765	THE GROWTH FUND OF AMERICA-A BUY 1 Units @0.0000	0.00	2.97	0.00	2.97	85.0	2.52
01/22/201	8 ***-**-430I - STEWART, DAVID ACCOUNT #: LSR012056	THE GROWTH FUND OF AMERICA-A BUY 1 Units @0.0000	0.00	0.75	0.00	0.75	85.0	0.64
01/22/201	.8 ***-**-362K - SIKORA, AMY ACCOUNT #: LSR011287	THE HARTFORD DIVIDEND & GROWTH FUND BUY 1 Units @0.0000	0.00	2.14	0.00	2.14	85.0	1.82
01/22/201	.8 ***-**-829I - PRESTIDGE, ACCOUNT #: LSR005118	THE INCOME FUND OF AMERICA-A BUY 1 Units @0.0000	0.00	9.41	0.00	9.41	85.0	8.00
01/22/201	8 ***-**-9771 - TURRELL, DAVID ACCOUNT #: LSR010951	THE INCOME FUND OF AMERICA-A BUY 1 Units @0.0000	0.00	6.45	0.00	6.45	85.0	5.48
01/22/201	8 ***-**-717X - VIRTS, PATRICIA ACCOUNT #: LSR010310	THE INVESTMENT COMPANY OF AMERICA-A BUY 1 Units @0.0000	0.00	3.01	0.00	3.01	85.0	2.56
01/22/201	.8 ***-**-829X - PRESTIGE, BRENDA ACCOUNT #: LSR010314	A THE INVESTMENT COMPANY OF AMERICA-A BUY 1 Units @0.0000	0.00	3.01	0.00	3.01	85.0	2.56
01/22/201	8 ***-**-9771 - TURRELL, DAVID ACCOUNT #: LSR010951	THE INVESTMENT COMPANY OF AMERICA-A BUY 1 Units @0.0000	0.00	8.81	0.00	8.81	85.0	7.49
01/22/201	8 ***-**-291I - ARTHUR, KENNETH ACCOUNT #: LSR011407	THE INVESTMENT COMPANY OF AMERICA-A BUY 1 Units @0.0000	0.00	7.04	0.00	7.04	85.0	5.98
01/22/201	8 ***-**-499I - BLACKWELL, ACCOUNT #: LSR011765	THE INVESTMENT COMPANY OF AMERICA-A BUY 1 Units @0.0000	0.00	3.64	0.00	3.64	85.0	3.09
01/22/201	8 ***-**-70IN - HOLTHAUS, KARA ACCOUNT #: LSR012241	THE INVESTMENT COMPANY OF AMERICA-F BUY 1 Units @0.0000	0.00	0.85	0.00	0.85	85.0	0.72
01/22/201	.8 ***-**-231S - CANTATORE, ACCOUNT #: LSR006823	THE NEW ECONOMY FUND-A BUY 1 Units @0.0000	0.00	5.51	0.00	5.51	85.0	4.68
01/22/201	8 ***-**-728I - SCHUSTER, SUSAN ACCOUNT #: LSR008133	THE NEW ECONOMY FUND-A BUY 1 Units @0.0000	0.00	1.22	0.00	1.22	85.0	1.04
01/22/201	.8 ***-**-6345 - SIKORA, MICHAEL ACCOUNT #: LSR011336	THE NEW ECONOMY FUND-A BUY 1 Units @0.0000	0.00	1.26	0.00	1.26	85.0	1.07

**January 22, 2018** 

LINDA BLACK

604 S. King Street SUITE 208 Leesburg, VA 20175 BROKER #: 742

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		BROKER TRANSACTI	IONS (continu	ued)				
PRODUCT	CATEGORY: MUTUAL FUND 12B1	TRAILS (continued)						
01/22/201	8 ***-**-80IN - SHELL, RANDY ACCOUNT #: LSR011650	THE NEW ECONOMY FUND-A BUY 1 Units @0.0000	0.00	0.45	0.00	0.45	85.0	0.38
01/16/201	8 ***-**-20IN - GAVIN, ANNE ACCOUNT #: LSR011851	THORNBURG INTL GROWTH CL C BUY 1 Units @0.0000	0.00	6.11	0.00	6.11	85.0	5.19
01/22/201	8 ***-**-231S - CANTATORE, ACCOUNT #: LSR006823	U.S. GOVERNMENT SECURITIES FUND CLA BUY 1 Units @0.0000	0.00	1.09	0.00	1.09	85.0	0.93
01/16/201	8 ***-**-31IN - CANTATORE, ACCOUNT #: LSR006831	US GLOBAL LEADERS GROWTH A BUY 1 Units @0.0000	0.00	4.45	0.00	4.45	85.0	3.78
01/16/201	8 ***-**-362K - SIKORA, AMY ACCOUNT #: LSR011287	US GLOBAL LEADERS GROWTH A BUY 1 Units @0.0000	0.00	1.51	0.00	1.51	85.0	1.28
01/22/201	8 ***-**-99IR - TARKINGTON, ACCOUNT #: LSR108162	VIRTUS GLOBAL INFRASTRUCTURE CL A BUY 1 Units @0.0000	0.00	3.79	0.00	3.79	85.0	3.22
01/22/201	8 ***-**-499I - BLACKWELL, ACCOUNT #: LSR011765	WASHINGTON MUTUAL INVESTORS FUND-A BUY 1 Units @0.0000	0.00	2.80	0.00	2.80	85.0	2.38
01/16/201	8 ***-**-2751 - TARKINGTON, ACCOUNT #: LSR004359	WELLS FARGO COMMON STOCK FD CLASS A BUY 1 Units @0.0000	0.00	3.50	0.00	3.50	85.0	2.98
01/22/201	8 ***-**-31IN - CANTATORE, ACCOUNT #: LSR006831	WESTERN ASSET MACRO OPPORTUNITIES C BUY 1 Units @0.0000	0.00	0.64	0.00	0.64	85.0	0.54
		* MUTUAL FUND 12B1 TRAILS SUBTOTAL *	\$0.00	\$763.90	\$0.00	\$763.90		\$649.35
PRODUCT	CATEGORY: VARIABLE ANNUITY	12B1 TRAILS						
01/19/201	8 ***-**-79IN - JAUMANN, ERWIN ACCOUNT #: VR04030934	PACIFIC LIFE VALUE BUY 0 Units @0.0000	0.00	9.34	0.00	9.34	85.0	7.94
	* VA	RIABLE ANNUITY 12B1 TRAILS SUBTOTAL *	\$0.00	\$9.34	\$0.00	\$9.34		\$7.94
		*** BROKER TRANSACTIONS TOTAL ***	\$1,015,483.85	\$6,330.61	\$3.00	\$6,327.61		\$5,378.51



**January 22, 2018** 

LINDA BLACK

604 S. King Street SUITE 208 Leesburg, VA 20175 BROKER #: 742

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
						BROKER COMMI	SSION	TOTALS
					Broke	er Transactions		\$5,378.51
					Spl:	it Transactions		\$0.00
					Overrio	de Transactions		\$0.00
						Adjustments		\$0.00
						Payroll Draw		\$0.00
						Base Salary		\$0.00
					Prior	Period Balance		\$0.00
					F	INRA Assessment		\$0.00
					S	SIPC Assessment		\$0.00
					Net Cor	mmission Earned		\$5,378.51
					Year-to	o-date Earnings		\$11,891.77