



Concorde Investment Services, LLC

01/12/2018

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COMMISSION STATEMENT

January 15, 2018

DANIEL BUKOVCIK
101 N. Main Street
Box 376
Ovid, MI 48866

BROKER #: B123
BRANCH: DANIEL BUKOVCIK

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: FIXED INDEX ANNUITIES</u>								
12/27/2017	KIRBY, NICOLE	LINCOLN FIA	99.06	31.70	90.0	28.53	0.00	28.53
12/27/2017	KIRBY, NICOLE	LINCOLN FIA	5.94	1.90	90.0	1.71	0.00	1.71
12/27/2017	KIRBY, NICOLE	LINCOLN FIA	64.15	20.53	90.0	18.48	0.00	18.48
12/27/2017	KIRBY, NICOLE	LINCOLN FIA	3.85	1.23	90.0	1.11	0.00	1.11
* FIXED INDEX ANNUITIES SUBTOTAL *			\$173.00	\$55.36		\$49.83	\$0.00	\$49.83
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
12/26/2017	LATZ, SONYA	AM FUNDS CAPITAL INCOME BUILDER A	50.00	1.88	90.0	1.69	0.00	1.69
12/26/2017	LATZ, JARRAH	AM FUNDS CAPITAL INCOME BUILDER A	12.50	0.34	90.0	0.31	0.00	0.31
01/02/2018	MARTIN, SCOTT	AM FUNDS CAPITAL INCOME BUILDER A	86.06	3.23	90.0	2.91	0.00	2.91
12/26/2017	LATZ, JOSHUA	AM FUNDS CAPITAL WORLD BOND A	40.00	1.10	90.0	0.99	0.00	0.99
12/26/2017	LATZ, SONYA	AM FUNDS CAPITAL WORLD GRTH & INC	50.00	1.88	90.0	1.69	0.00	1.69
12/26/2017	LATZ, JOSHUA	AM FUNDS CAPITAL WORLD GRTH & INC	80.00	2.20	90.0	1.98	0.00	1.98
01/02/2018	MAHONEY, KRISTEN	AM FUNDS CAPITAL WORLD GRTH & INC	30.00	1.13	90.0	1.02	0.00	1.02
12/26/2017	HERBLET, AMANDA	AM FUNDS EUROPACIFIC GROWTH FUND A	25.00	1.25	90.0	1.13	0.00	1.13
12/26/2017	MULDER, JAYDEN	AM FUNDS GROWTH AND INCOME A	50.00	2.50	90.0	2.25	0.00	2.25
12/26/2017	HERBLET, AMANDA	AM FUNDS GROWTH FUND OF AMERICA A	25.00	1.25	90.0	1.13	0.00	1.13
12/26/2017	LATZ, JOSHUA	AM FUNDS GROWTH FUND OF AMERICA A	80.00	2.20	90.0	1.98	0.00	1.98
12/26/2017	LATZ, JARRAH	AM FUNDS GROWTH FUND OF AMERICA A	37.50	1.03	90.0	0.93	0.00	0.93
12/26/2017	ZALUD, ANN	AM FUNDS GROWTH FUND OF AMERICA A	37.50	1.41	90.0	1.27	0.00	1.27
12/28/2017	EKEL, NICHOLAS	AM FUNDS GROWTH FUND OF AMERICA A	50.00	2.50	90.0	2.25	0.00	2.25
12/28/2017	SCHNEIDER, HANNAH	AM FUNDS GROWTH FUND OF AMERICA A	100.00	5.00	90.0	4.50	0.00	4.50
01/02/2018	HAUK, KALMAN	AM FUNDS GROWTH FUND OF AMERICA A	166.00	4.57	90.0	4.11	0.00	4.11
01/02/2018	BESKO, BRADLEY	AM FUNDS GROWTH FUND OF AMERICA A	25.00	1.25	90.0	1.13	0.00	1.13
01/02/2018	MARTIN, SCOTT	AM FUNDS GROWTH FUND OF AMERICA A	172.13	6.45	90.0	5.81	0.00	5.81
01/02/2018	BYRNE, JAMIE	AM FUNDS GROWTH FUND OF AMERICA A	15.00	0.56	90.0	0.50	0.00	0.50
01/02/2018	MAHONEY, KRISTEN	AM FUNDS GROWTH FUND OF AMERICA A	30.00	1.13	90.0	1.02	0.00	1.02

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
01/02/2018	LOYNES, AUSTIN	AM FUNDS GROWTH FUND OF AMERICA A	60.00	3.00	90.0	2.70	0.00	2.70
01/02/2018	BUKOVCIK, GAVIN	AM FUNDS GROWTH FUND OF AMERICA A	100.00	5.00	90.0	4.50	0.00	4.50
01/02/2018	BUTTARS, LISA	AM FUNDS GROWTH FUND OF AMERICA A	200.00	7.50	90.0	6.75	0.00	6.75
12/26/2017	WREGGELSWORTH, JOY	AM FUNDS ICA A	275.00	11.69	90.0	10.52	0.00	10.52
12/26/2017	ZALUD, ANN	AM FUNDS ICA A	37.50	1.41	90.0	1.27	0.00	1.27
01/02/2018	MARTIN, SCOTT	AM FUNDS ICA A	172.12	6.45	90.0	5.81	0.00	5.81
01/02/2018	BYRNE, JAMIE	AM FUNDS ICA A	15.00	0.56	90.0	0.50	0.00	0.50
01/02/2018	BUTTARS, LISA	AM FUNDS ICA A	100.00	3.75	90.0	3.38	0.00	3.38
12/26/2017	WREGGELSWORTH, JOY	AM FUNDS WASHINGTON MUTUAL	100.00	4.25	90.0	3.83	0.00	3.83
12/28/2017	SCHNEIDER, HANNAH	AM FUNDS WASHINGTON MUTUAL	100.00	5.00	90.0	4.50	0.00	4.50
01/02/2018	BESKO, BRADLEY	AM FUNDS WASHINGTON MUTUAL	25.00	1.25	90.0	1.13	0.00	1.13
01/02/2018	BUTTARS, LISA	AM FUNDS WASHINGTON MUTUAL	200.00	7.50	90.0	6.75	0.00	6.75
01/02/2018	THORNBURG, FREDERICK	HARTFORD DIVIDEND & GROWTH A	150.00	6.00	90.0	5.40	0.00	5.40
* MUTUAL FUNDS SUBTOTAL *			\$2,696.31	\$106.22		\$95.64	\$0.00	\$95.64
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
12/31/2017	GOOSEN, JACQUELINE	JNL ELITE ACCESS	23,170.23	4.83	90.0	4.35	0.00	4.35
12/31/2017	STOCKING, ELAINE	JNL ELITE ACCESS	6,206.79	1.29	90.0	1.16	0.00	1.16
12/31/2017	SPITERI, JOHN	JNL ELITE ACCESS	8,823.01	1.84	90.0	1.66	0.00	1.66
12/31/2017	WAGGONER, SHEILA	JNL ELITE ACCESS	19,244.33	4.01	90.0	3.61	0.00	3.61
12/31/2017	PERRY, GREGORY	JNL ELITE ACCESS	14,060.30	2.93	90.0	2.64	0.00	2.64
12/31/2017	STANTON, DONALD	JNL MAX ONE XL REVISED 0506	69,775.63	26.17	90.0	23.55	0.00	23.55
12/31/2017	SPIESS, CHARLES	JNL PERSPECTIVE	78,377.41	32.66	90.0	29.39	0.00	29.39
12/26/2017	PARKER, MICHELLE	JNL PERSPECTIVE II 04/14	420.00	21.00	90.0	18.90	0.00	18.90
12/26/2017	PARKER, KEVIN	JNL PERSPECTIVE II 04/14	420.00	21.00	90.0	18.90	0.00	18.90
12/31/2017	RICHARDS, ROBERT	JNL PERSPECTIVE II 04/14	40,196.96	16.75	90.0	15.08	0.00	15.08
12/31/2017	SCHOMISCH, RENEE	JNL PERSPECTIVE II 04/14	265,508.07	110.63	90.0	99.57	0.00	99.57
12/31/2017	BURGESS, BEVERLY	JNL PERSPECTIVE II 04/14	19,261.25	8.03	90.0	7.23	0.00	7.23
12/31/2017	ROY, JANICE	JNL PERSPECTIVE II 04/14	33,689.40	14.04	90.0	12.64	0.00	12.64
12/31/2017	WINKLER, LORETTA	JNL PERSPECTIVE II 04/14	511,672.86	213.20	90.0	191.88	0.00	191.88
12/31/2017	COOK, DONALD	JNL PERSPECTIVE II 04/14	163,799.31	68.25	90.0	61.43	0.00	61.43
12/31/2017	VINCENT, LEROY	JNL PERSPECTIVE II 04/14	54,273.35	22.61	90.0	20.35	0.00	20.35
12/31/2017	WOODEND, DAVID	JNL PERSPECTIVE II 04/14	336,978.26	140.41	90.0	126.37	0.00	126.37
12/31/2017	HEHRER, SANDRA	JNL PERSPECTIVE II 04/14	38,143.18	15.89	90.0	14.30	0.00	14.30

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
12/31/2017	BARBOUR, LARRY	JNL PERSPECTIVE II 04/14	55,938.78	23.31	90.0	20.98	0.00	20.98
12/31/2017	SAVAGE, ELIZABETH	JNL PERSPECTIVE II 04/14	8,152.78	3.40	90.0	3.06	0.00	3.06
12/31/2017	THELEN, NEIL	JNL PERSPECTIVE II 04/14	24,866.66	10.36	90.0	9.32	0.00	9.32
12/31/2017	RICHARDS, AMBER	JNL PERSPECTIVE II 04/14	113,845.53	47.44	90.0	42.70	0.00	42.70
12/31/2017	BESKO, DIRK	JNL PERSPECTIVE II 04/14	16,810.25	7.00	90.0	6.30	0.00	6.30
12/31/2017	YOUNG, MARY	JNL PERSPECTIVE II 04/14	616,922.35	257.05	90.0	231.35	0.00	231.35
12/31/2017	WAKEFIELD, RONALD	JNL PERSPECTIVE II 04/14	40,508.60	16.88	90.0	15.19	0.00	15.19
12/31/2017	ADE, MARIE	JNL PERSPECTIVE II 04/14	11,757.03	4.90	90.0	4.41	0.00	4.41
12/31/2017	PIGGOTT, PHILIP	JNL PERSPECTIVE II 04/14	352,194.93	146.75	90.0	132.08	0.00	132.08
12/31/2017	SMITH, RICHARD	JNL PERSPECTIVE II 04/14	21,176.25	8.82	90.0	7.94	0.00	7.94
12/31/2017	FEDEWA, LORETTA	JNL PERSPECTIVE II 04/14	51,579.18	21.49	90.0	19.34	0.00	19.34
12/31/2017	STROMER, SCOTT	JNL PERSPECTIVE II 04/14	76,643.71	31.93	90.0	28.74	0.00	28.74
12/31/2017	THELEN, ROSANNE	JNL PERSPECTIVE II 04/14	971,007.11	404.59	90.0	364.13	0.00	364.13
12/31/2017	THOMA, CHRIS	JNL PERSPECTIVE II 04/14	83,516.90	34.80	90.0	31.32	0.00	31.32
12/31/2017	NIXON, KIMBERLY	JNL PERSPECTIVE II 04/14	64,494.36	26.87	90.0	24.18	0.00	24.18
12/31/2017	WAKEFIELD, RONALD	JNL PERSPECTIVE II 04/14	93,467.27	38.94	90.0	35.05	0.00	35.05
12/31/2017	WAGGONER, RUSSELL	JNL PERSPECTIVE II 04/14	94,066.58	39.19	90.0	35.27	0.00	35.27
12/31/2017	REED, JOAN	JNL PERSPECTIVE II 04/14	33,063.34	13.78	90.0	12.40	0.00	12.40
12/31/2017	REED, RICHARD	JNL PERSPECTIVE II 04/14	65,815.91	27.42	90.0	24.68	0.00	24.68
12/31/2017	PENROSE, GARY	JNL PERSPECTIVE II 04/14	87,281.16	36.37	90.0	32.73	0.00	32.73
12/31/2017	BERNATH, THOMAS	JNL PERSPECTIVE II 04/14	20,979.22	8.74	90.0	7.87	0.00	7.87
12/31/2017	TRANN, LISA	JNL PERSPECTIVE II 04/14	8,963.61	3.73	90.0	3.36	0.00	3.36
12/31/2017	HUMPHREY, PATRICIA	JNL PERSPECTIVE II 04/14	10,773.97	4.49	90.0	4.04	0.00	4.04
12/31/2017	STEVENS, PATRICIA	JNL PERSPECTIVE II 04/14	158,064.69	65.86	90.0	59.27	0.00	59.27
12/31/2017	BERNATH, MARGARET	JNL PERSPECTIVE II 04/14	38,102.96	15.88	90.0	14.29	0.00	14.29
12/31/2017	BERNATH, MARGARET	JNL PERSPECTIVE II 04/14	30,710.40	12.80	90.0	11.52	0.00	11.52
12/31/2017	RICHARD, LORI	JNL PERSPECTIVE II 04/14	33,868.15	14.11	90.0	12.70	0.00	12.70
12/31/2017	RECK, CHARLES	JNL PERSPECTIVE II 04/14	418,233.99	174.26	90.0	156.83	0.00	156.83
12/31/2017	RECK, MAXINE	JNL PERSPECTIVE II 04/14	264,730.47	110.30	90.0	99.27	0.00	99.27
12/31/2017	HANUS, PHILLIP	JNL PERSPECTIVE II 04/14	167,555.43	69.81	90.0	62.83	0.00	62.83
12/31/2017	HANUS, SHEILA	JNL PERSPECTIVE II 04/14	34,364.53	14.32	90.0	12.89	0.00	12.89
12/31/2017	HANUS, PHILLIP	JNL PERSPECTIVE II 04/14	44,395.35	18.50	90.0	16.65	0.00	16.65
12/31/2017	LATZ, MARK	JNL PERSPECTIVE II 04/14	611,940.83	254.98	90.0	229.48	0.00	229.48

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
12/31/2017	BALLANCE, SUSAN	JNL PERSPECTIVE II 04/14	22,543.52	9.39	90.0	8.45	0.00	8.45
12/31/2017	ROOF, ANNA	JNL PERSPECTIVE II 04/14	47,919.22	19.97	90.0	17.97	0.00	17.97
12/31/2017	PARKER, JEFFERY	JNL PERSPECTIVE II 04/14	18,050.43	7.52	90.0	6.77	0.00	6.77
12/31/2017	HELDRETH, DIANE	JNL PERSPECTIVE II 04/14	75,993.78	31.66	90.0	28.49	0.00	28.49
12/31/2017	WOODBURY, JUDY	JNL PERSPECTIVE II 04/14	108,422.53	45.18	90.0	40.66	0.00	40.66
12/31/2017	FAHEY, SHANNON	JNL PERSPECTIVE II 04/14	181,083.41	75.45	90.0	67.91	0.00	67.91
12/31/2017	PLOWMAN, DENISE	JNL PERSPECTIVE II 04/14	21,723.93	9.05	90.0	8.15	0.00	8.15
12/31/2017	ZUSSMAN, GABRIEL	JNL PERSPECTIVE II 04/14	34,766.02	14.49	90.0	13.04	0.00	13.04
12/31/2017	DUBAY, SHARON	JNL PERSPECTIVE II 04/14	89,960.40	37.48	90.0	33.73	0.00	33.73
12/31/2017	TEREMI, SANDRA	JNL PERSPECTIVE II 04/14	31,480.20	13.12	90.0	11.81	0.00	11.81
12/31/2017	GRANT, REVA	JNL PERSPECTIVE II 04/14	26,963.28	11.23	90.0	10.11	0.00	10.11
12/31/2017	CRUM, AMY	JNL PERSPECTIVE II 04/14	31,476.34	13.12	90.0	11.81	0.00	11.81
12/31/2017	CARR, THOMAS	JNL PERSPECTIVE II 04/14	7,146.23	2.98	90.0	2.68	0.00	2.68
12/31/2017	CARROLL, DONNA	JNL PERSPECTIVE II 04/14	213,173.00	88.82	90.0	79.94	0.00	79.94
12/31/2017	HULETT, DEBORAH	JNL PERSPECTIVE II 04/14	15,734.14	6.56	90.0	5.90	0.00	5.90
12/31/2017	VANECEK, LYNNETTE	JNL PERSPECTIVE II 04/14	6,356.93	2.65	90.0	2.39	0.00	2.39
12/31/2017	CARROLL, RICHARD	JNL PERSPECTIVE II 04/14	312,728.77	130.30	90.0	117.27	0.00	117.27
12/31/2017	MARTIN, LISA	JNL PERSPECTIVE II 04/14	24,117.89	10.05	90.0	9.05	0.00	9.05
01/08/2018	PARKER, MICHELLE	JNL PERSPECTIVE II 04/14	2,940.00	147.00	90.0	132.30	0.00	132.30
01/08/2018	PARKER, MICHELLE	JNL PERSPECTIVE II 04/14	1,720.00	86.00	90.0	77.40	0.00	77.40
01/08/2018	PARKER, KEVIN	JNL PERSPECTIVE II 04/14	2,940.00	147.00	90.0	132.30	0.00	132.30
01/08/2018	PARKER, KEVIN	JNL PERSPECTIVE II 04/14	1,720.00	86.00	90.0	77.40	0.00	77.40
01/08/2018	COON, GEORGANN	JNL PERSPECTIVE II 04/14	17.00	0.85	90.0	0.77	0.00	0.77
12/31/2017	ASHBAUGH, ROBERT	JNL PERSPECTIVE II 05/05	364,336.24	151.81	90.0	136.63	0.00	136.63
12/31/2017	MILLER, ALAN	JNL PERSPECTIVE II 05/05	36,876.20	15.37	90.0	13.83	0.00	13.83
12/31/2017	BERNATH, THOMAS	JNL PERSPECTIVE II 05/05	8,677.10	3.62	90.0	3.26	0.00	3.26
12/31/2017	PLESKO-BERNATH, CYNTHIA	JNL PERSPECTIVE II 05/05	9,307.41	3.88	90.0	3.49	0.00	3.49
12/31/2017	SCHNEIDER, DAWN	JNL PERSPECTIVE II 05/05	30,028.43	12.51	90.0	11.26	0.00	11.26
12/31/2017	DEBOER, DIANA	JNL PERSPECTIVE II 05/05	60,854.87	25.36	90.0	22.82	0.00	22.82
12/31/2017	COZIK, MICHELLE	JNL PERSPECTIVE II 05/05	11,970.98	4.99	90.0	4.49	0.00	4.49
12/31/2017	NETHAWAY, BARBARA	JNL PERSPECTIVE II 05/05	33,852.74	14.11	90.0	12.70	0.00	12.70
12/31/2017	AUSTIN, CHARLENE	JNL PERSPECTIVE II 05/05	46,438.17	19.35	90.0	17.42	0.00	17.42
12/31/2017	BUKOVCIK, DANIEL	JNL PERSPECTIVE II 05/05	184,956.78	77.07	90.0	69.36	0.00	69.36

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
12/31/2017	KOERNER, NANCY	JNL PERSPECTIVE II 05/05	106,661.65	44.44	90.0	40.00	0.00	40.00
12/31/2017	BUKOVCIK, GAVIN	JNL PERSPECTIVE II 05/05	51,027.97	21.26	90.0	19.13	0.00	19.13
12/31/2017	BOETTCHER, BRETT	JNL PERSPECTIVE II 05/05	2,793.56	1.16	90.0	1.04	0.00	1.04
12/31/2017	BOETTCHER, BRETT	JNL PERSPECTIVE II 05/05	20,121.08	8.38	90.0	7.54	0.00	7.54
12/31/2017	BATORA, DELORES	JNL PERSPECTIVE II 05/05	31,835.30	13.26	90.0	11.93	0.00	11.93
12/31/2017	STOCKING, RODNEY	JNL PERSPECTIVE II 05/05	313,769.77	130.74	90.0	117.67	0.00	117.67
12/31/2017	MOORE, DONALD	JNL PERSPECTIVE II 05/05	14,094.84	5.87	90.0	5.28	0.00	5.28
12/31/2017	PALEN, LINDA	JNL PERSPECTIVE II 05/05	22,565.92	9.40	90.0	8.46	0.00	8.46
12/31/2017	HERBLET, SCOTT	JNL PERSPECTIVE II 05/05	35,758.13	14.90	90.0	13.41	0.00	13.41
12/31/2017	DEVEREAUX, DARLENE	JNL PERSPECTIVE II 05/05	51,650.25	21.52	90.0	19.37	0.00	19.37
12/31/2017	MEDINA, CESAR	JNL PERSPECTIVE II 05/05	48,346.41	20.14	90.0	18.13	0.00	18.13
12/31/2017	BESKO, DIRK	JNL PERSPECTIVE II 05/05	11,461.97	4.78	90.0	4.30	0.00	4.30
12/31/2017	BESKO, DIRK	JNL PERSPECTIVE II 05/05	121,034.97	50.43	90.0	45.39	0.00	45.39
12/31/2017	LATZ, SONYA	JNL PERSPECTIVE II 05/05	5,691.95	2.37	90.0	2.13	0.00	2.13
12/31/2017	HARROW, WENDY	JNL PERSPECTIVE II 05/05	4,267.97	1.78	90.0	1.60	0.00	1.60
12/31/2017	BISHOP, DAVID	JNL PERSPECTIVE II 05/05	66,243.07	27.60	90.0	24.84	0.00	24.84
12/31/2017	O'BERRY, MICHAEL	JNL PERSPECTIVE II 05/05	195,735.63	81.56	90.0	73.40	0.00	73.40
12/31/2017	WINKLER, JOHN	JNL PERSPECTIVE II 05/05	449,304.24	187.21	90.0	168.49	0.00	168.49
12/31/2017	HOOKER, LINDA	JNL PERSPECTIVE II 05/05	136,060.62	56.69	90.0	51.02	0.00	51.02
12/31/2017	BISHOP, DAVID	JNL PERSPECTIVE II 05/05	24,343.35	10.14	90.0	9.13	0.00	9.13
12/31/2017	DARLING, GARY	JNL PERSPECTIVE II 05/05	146,859.86	61.19	90.0	55.07	0.00	55.07
12/31/2017	GALECKA, CYRIL	JNL PERSPECTIVE II 05/05	138,919.20	57.88	90.0	52.09	0.00	52.09
12/31/2017	BURNS, KAREN	JNL PERSPECTIVE II 05/05	165,179.22	68.82	90.0	61.94	0.00	61.94
12/31/2017	COOK, DONALD	JNL PERSPECTIVE II 05/05	4,451.16	1.85	90.0	1.67	0.00	1.67
12/31/2017	GREEN, STEVE	JNL PERSPECTIVE II 05/05	63,322.41	26.38	90.0	23.74	0.00	23.74
12/31/2017	HECKMAN, RUSSELL	JNL PERSPECTIVE II 05/05	97,409.63	40.59	90.0	36.53	0.00	36.53
12/31/2017	HECKMAN, VICKI	JNL PERSPECTIVE II 05/05	5,816.37	2.42	90.0	2.18	0.00	2.18
12/31/2017	HECKMAN, VICKI	JNL PERSPECTIVE II 05/05	229,126.16	95.47	90.0	85.92	0.00	85.92
12/31/2017	VINCENT, DAVID	JNL PERSPECTIVE II 05/05	4,428.66	1.85	90.0	1.67	0.00	1.67
12/31/2017	VINCENT, JAMIE	JNL PERSPECTIVE II 05/05	21,518.63	8.97	90.0	8.07	0.00	8.07
12/31/2017	BERNATH, THOMAS	JNL PERSPECTIVE II 05/05	17,561.75	7.32	90.0	6.59	0.00	6.59
12/31/2017	KANTHE, LINDA	JNL PERSPECTIVE II 05/05	68,801.41	28.67	90.0	25.80	0.00	25.80
12/31/2017	COOK, JANET	JNL PERSPECTIVE II 05/05	62,320.19	25.97	90.0	23.37	0.00	23.37

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
12/31/2017	COOK, DONALD	JNL PERSPECTIVE II 05/05	154,598.70	64.42	90.0	57.98	0.00	57.98
12/31/2017	ADE, MARIE	JNL PERSPECTIVE II 05/05	54,891.12	22.87	90.0	20.58	0.00	20.58
12/31/2017	COOK, DONALD	JNL PERSPECTIVE II 05/05	107,935.69	44.97	90.0	40.47	0.00	40.47
12/31/2017	BUKOVCIK, SUSAN	JNL PERSPECTIVE II 05/05	16,299.70	6.79	90.0	6.11	0.00	6.11
12/31/2017	BUKOVCIK, DANIEL	JNL PERSPECTIVE II 05/05	16,783.61	6.99	90.0	6.29	0.00	6.29
12/31/2017	ATKINS, RONALD	JNL PERSPECTIVE II 05/05	63,140.57	26.31	90.0	23.68	0.00	23.68
12/31/2017	MCCABE, DAVID	JNL PERSPECTIVE II 05/05	87,749.08	36.56	90.0	32.90	0.00	32.90
12/31/2017	SMITH, DOUGLAS	JNL PERSPECTIVE II 05/05	12,903.11	5.38	90.0	4.84	0.00	4.84
12/31/2017	BUSH, VICTORIA	JNL PERSPECTIVE II 05/05	29,840.43	12.43	90.0	11.19	0.00	11.19
12/31/2017	COSCARELLI, ARTHUR	JNL PERSPECTIVE II 05/05	15,200.84	6.33	90.0	5.70	0.00	5.70
12/31/2017	BERNATH, THOMAS	JNL PERSPECTIVE II 05/05	148,589.32	61.91	90.0	55.72	0.00	55.72
12/31/2017	FEDEWA, NEIL	JNL PERSPECTIVE II 05/05	12,442.16	5.18	90.0	4.66	0.00	4.66
12/31/2017	PALEN, LINDA	JNL PERSPECTIVE II 05/05	175,212.95	73.01	90.0	65.71	0.00	65.71
12/31/2017	CONKLIN, SANDRA	JNL PERSPECTIVE II 05/05	14,261.60	5.94	90.0	5.35	0.00	5.35
12/31/2017	CONKLIN, DOUG	JNL PERSPECTIVE II 05/05	66,644.96	27.77	90.0	24.99	0.00	24.99
12/31/2017	ATKINS, RONALD	JNL PERSPECTIVE II 05/05	7,311.54	3.05	90.0	2.75	0.00	2.75
12/31/2017	ATKINS, DEB	JNL PERSPECTIVE II 05/05	8,359.58	3.48	90.0	3.13	0.00	3.13
12/31/2017	ATKINS, RONALD	JNL PERSPECTIVE II 05/05	106,021.84	44.18	90.0	39.76	0.00	39.76
12/31/2017	KURN CZ, KIMBERLY	JNL PERSPECTIVE II 05/05	874.75	0.36	90.0	0.32	0.00	0.32
12/31/2017	MASSA, RODGER	JNL PERSPECTIVE II 05/05	96,735.24	40.31	90.0	36.28	0.00	36.28
12/31/2017	WEISMILLER, SANDRA	JNL PERSPECTIVE II 05/05	999,215.18	416.34	90.0	374.71	0.00	374.71
12/31/2017	BYWATER, SHEILA	JNL PERSPECTIVE II 05/05	312,365.23	130.15	90.0	117.14	0.00	117.14
12/31/2017	PLOWMAN, DONNA	JNL PERSPECTIVE II 05/05	42,696.66	17.79	90.0	16.01	0.00	16.01
12/31/2017	BUKOVCIK, SUSAN	JNL PERSPECTIVE II 05/05	85,575.13	35.66	90.0	32.09	0.00	32.09
12/31/2017	BUKOVCIK, SUSAN	JNL PERSPECTIVE II 05/05	73,781.04	30.74	90.0	27.67	0.00	27.67
12/31/2017	BUKOVCIK, DANIEL	JNL PERSPECTIVE II 05/05	71,735.59	29.89	90.0	26.90	0.00	26.90
12/31/2017	RADEMACHER, SUZANNE	JNL PERSPECTIVE II 05/05	56,940.49	23.73	90.0	21.36	0.00	21.36
12/31/2017	RADEMACHER, RICKEY	JNL PERSPECTIVE II 05/05	56,940.50	23.73	90.0	21.36	0.00	21.36
12/31/2017	DARLING, KIMBERLY	JNL PERSPECTIVE II 05/05	41,908.40	17.46	90.0	15.71	0.00	15.71
12/31/2017	EVANS, ROGER	JNL PERSPECTIVE II 05/05	44,603.68	18.58	90.0	16.72	0.00	16.72
12/31/2017	BARKS, ERRON	JNL PERSPECTIVE II 05/05	33,646.34	14.02	90.0	12.62	0.00	12.62
12/31/2017	BARKS, MARIE	JNL PERSPECTIVE II 05/05	43,275.64	18.03	90.0	16.23	0.00	16.23
12/31/2017	BARKS, ERRON	JNL PERSPECTIVE II 05/05	47,289.96	19.70	90.0	17.73	0.00	17.73

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
12/31/2017	BARKS, ERRON	JNL PERSPECTIVE II 05/05	323,341.93	134.73	90.0	121.26	0.00	121.26
12/31/2017	BARKS, MARIE	JNL PERSPECTIVE II 05/05	47,289.96	19.70	90.0	17.73	0.00	17.73
12/31/2017	FINCH, ARLENE	JNL PERSPECTIVE II 05/05	19,310.48	8.05	90.0	7.25	0.00	7.25
12/31/2017	BUKOVCIK, DANIEL	JNL PERSPECTIVE II 05/05	87,185.97	36.33	90.0	32.70	0.00	32.70
12/31/2017	ALLEN, DONNA	JNL PERSPECTIVE II 05/05	8,688.62	3.62	90.0	3.26	0.00	3.26
12/31/2017	O'BERRY, CHARLES	JNL PERSPECTIVE II 05/05	109,503.61	45.63	90.0	41.07	0.00	41.07
12/31/2017	RAMIREZ, JOAN	JNL PERSPECTIVE II 05/05	60,433.26	25.18	90.0	22.66	0.00	22.66
12/31/2017	SWENSON, AMY	JNL PERSPECTIVE II 05/05	12,017.73	5.01	90.0	4.51	0.00	4.51
12/31/2017	SWENSON, ERIC	JNL PERSPECTIVE II 05/05	10,082.29	4.20	90.0	3.78	0.00	3.78
12/31/2017	SWENSON, ERIC	JNL PERSPECTIVE II 05/05	6,211.96	2.59	90.0	2.33	0.00	2.33
12/31/2017	FOLTZ, TIMOTHY	JNL PERSPECTIVE II 05/05	7,042.54	2.93	90.0	2.64	0.00	2.64
12/31/2017	MOORE, MARC	JNL PERSPECTIVE II 05/05	417.75	0.17	90.0	0.15	0.00	0.15
12/31/2017	BEALS, TIMOTHY	JNL PERSPECTIVE II 05/05	33,818.60	14.09	90.0	12.68	0.00	12.68
12/31/2017	O'BRIEN, MICHAEL	JNL PERSPECTIVE II 05/05	18,710.63	7.80	90.0	7.02	0.00	7.02
12/31/2017	LEN, JURLINE	JNL PERSPECTIVE II 05/05	123,307.41	51.38	90.0	46.24	0.00	46.24
12/31/2017	LEN, JURLINE	JNL PERSPECTIVE II 05/05	178,020.22	74.18	90.0	66.76	0.00	66.76
12/31/2017	HAZLE, JOHN	JNL PERSPECTIVE II 05/05	12,928.94	5.39	90.0	4.85	0.00	4.85
12/31/2017	HARMON, RICHARD	JNL PERSPECTIVE II 05/05	151,541.43	63.14	90.0	56.83	0.00	56.83
12/31/2017	KUS, DONNA	JNL PERSPECTIVE II 05/05	112,175.77	46.74	90.0	42.07	0.00	42.07
12/31/2017	DARLING, TARIN	JNL PERSPECTIVE II 05/05	5,545.10	2.31	90.0	2.08	0.00	2.08
12/31/2017	MILLER, PHILLIP	JNL PERSPECTIVE II 05/05	1,162.56	0.48	90.0	0.43	0.00	0.43
12/31/2017	MILLER, VIVIAN	JNL PERSPECTIVE II 05/05	5,811.13	2.42	90.0	2.18	0.00	2.18
12/31/2017	UNTERBRINK, PAUL	JNL PERSPECTIVE II 05/05	125,423.56	52.26	90.0	47.03	0.00	47.03
12/31/2017	BLAIN, VICKIE	JNL PERSPECTIVE II 05/05	82,159.66	34.23	90.0	30.81	0.00	30.81
12/31/2017	BLAIN, VICKIE	JNL PERSPECTIVE II 05/05	77,022.66	32.09	90.0	28.88	0.00	28.88
12/31/2017	SIEFFERT, JUDITH	JNL PERSPECTIVE II 05/05	532,274.09	221.78	90.0	199.60	0.00	199.60
12/31/2017	PAKSI, JOYCE	JNL PERSPECTIVE II 05/05	15,402.21	6.42	90.0	5.78	0.00	5.78
12/31/2017	PAKSI, JOYCE	JNL PERSPECTIVE II 05/05	101,608.77	42.34	90.0	38.11	0.00	38.11
12/31/2017	PAKSI, ROBERT	JNL PERSPECTIVE II 05/05	16,026.00	6.68	90.0	6.01	0.00	6.01
12/31/2017	PAKSI, ROBERT	JNL PERSPECTIVE II 05/05	42,507.67	17.71	90.0	15.94	0.00	15.94
12/31/2017	STUTZMAN, KAREN	JNL PERSPECTIVE II 05/05	43,112.01	17.96	90.0	16.16	0.00	16.16
12/31/2017	SWANCHARA, KIM	JNL PERSPECTIVE II 05/05	46,778.63	19.49	90.0	17.54	0.00	17.54
12/31/2017	SWANCHARA, BEN	JNL PERSPECTIVE II 05/05	46,778.63	19.49	90.0	17.54	0.00	17.54

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
12/31/2017	BATORA, DELORES	JNL PERSPECTIVE II 05/05	181,852.30	75.77	90.0	68.19	0.00	68.19
12/31/2017	DUNSMORE, CAROL	JNL PERSPECTIVE II 05/05	122,388.03	51.00	90.0	45.90	0.00	45.90
12/31/2017	HOGAN, JOSEPH	JNL PERSPECTIVE II 05/05	268,634.80	111.93	90.0	100.74	0.00	100.74
12/31/2017	STEHLIK, FRANCES	JNL PERSPECTIVE II 05/05	112,779.80	46.99	90.0	42.29	0.00	42.29
12/31/2017	STEHLIK, FRANCES	JNL PERSPECTIVE II 05/05	35,897.87	14.96	90.0	13.46	0.00	13.46
12/31/2017	WHALEY JR, RICHARD	JNL PERSPECTIVE II 05/05	47,880.99	19.95	90.0	17.96	0.00	17.96
12/31/2017	GOOSEN, JEROME	JNL PERSPECTIVE II 05/05	15,455.49	6.44	90.0	5.80	0.00	5.80
12/31/2017	BAILEY, THOMAS	JNL PERSPECTIVE II 05/05	11,224.34	4.68	90.0	4.21	0.00	4.21
12/31/2017	BAILEY, THOMAS	JNL PERSPECTIVE II 05/05	117,366.13	48.90	90.0	44.01	0.00	44.01
12/31/2017	BAILEY, WALLACE	JNL PERSPECTIVE II 05/05	184,860.12	77.03	90.0	69.33	0.00	69.33
12/31/2017	BAILEY, SUSAN	JNL PERSPECTIVE II 05/05	27,797.30	11.58	90.0	10.42	0.00	10.42
12/31/2017	HOGAN, JOSEPH	JNL PERSPECTIVE II 05/05	43,552.16	18.15	90.0	16.34	0.00	16.34
12/31/2017	WOODMAN, ROBERT	JNL PERSPECTIVE II 05/05	89,982.02	37.49	90.0	33.74	0.00	33.74
12/31/2017	COCKRUM, MARK	JNL PERSPECTIVE II 05/05	79,397.20	29.77	90.0	26.79	0.00	26.79
12/31/2017	HOGAN, JOSEPH	JNL PERSPECTIVE II 05/05	140,937.07	58.72	90.0	52.85	0.00	52.85
12/31/2017	FOX, JAMES	JNL PERSPECTIVE II 05/05	166,218.94	69.26	90.0	62.33	0.00	62.33
12/31/2017	PERRY, GREGORY	JNL PERSPECTIVE II 05/05	47,395.29	19.75	90.0	17.78	0.00	17.78
12/31/2017	HOUSE, MATTHEW	JNL PERSPECTIVE II 05/05	13,954.36	5.81	90.0	5.23	0.00	5.23
12/31/2017	SMALLDON, JANET	JNL PERSPECTIVE II 05/05	54,126.98	22.55	90.0	20.30	0.00	20.30
12/31/2017	FABER, KATHRYN	JNL PERSPECTIVE II 05/05	38,355.59	15.98	90.0	14.38	0.00	14.38
12/31/2017	BUKOVCIK, RONALD	JNL PERSPECTIVE II 05/05	534,536.40	222.72	90.0	200.45	0.00	200.45
12/31/2017	BARTON, EVA	JNL PERSPECTIVE II 05/05	20,194.68	8.41	90.0	7.57	0.00	7.57
12/31/2017	THELEN, NEIL	JNL PERSPECTIVE II 05/05	212,574.97	88.57	90.0	79.71	0.00	79.71
12/31/2017	CONRAD, DOUGLAS	JNL PERSPECTIVE II 05/05	35,928.26	14.97	90.0	13.47	0.00	13.47
12/31/2017	MARTIN, SCOTT	JNL PERSPECTIVE II 05/05	68,424.21	28.51	90.0	25.66	0.00	25.66
12/31/2017	ROOF, ANNA	JNL PERSPECTIVE II 05/05	208,242.86	86.77	90.0	78.09	0.00	78.09
12/31/2017	ROBERTS, MONICA	JNL PERSPECTIVE II 05/05	7,193.10	3.00	90.0	2.70	0.00	2.70
12/31/2017	DOYLE, DENNIS	JNL PERSPECTIVE II 05/05	52,110.88	21.71	90.0	19.54	0.00	19.54
12/31/2017	SCHRAUBEN, HOLLY	JNL PERSPECTIVE II 05/05	4,506.02	1.88	90.0	1.69	0.00	1.69
12/31/2017	BURNS, KAREN	JNL PERSPECTIVE II 05/05	29,910.59	12.46	90.0	11.21	0.00	11.21
12/31/2017	PEASE, STEVEN	JNL PERSPECTIVE II 05/05	62,039.75	25.85	90.0	23.27	0.00	23.27
12/31/2017	THORNBURG, JANET	JNL PERSPECTIVE II 05/05	85,818.35	35.76	90.0	32.18	0.00	32.18
12/31/2017	BAILEY, WALLACE	JNL PERSPECTIVE II 05/05	48,282.98	20.12	90.0	18.11	0.00	18.11

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
12/31/2017	SCHULTZ, GARY	JNL PERSPECTIVE II 05/05	6,463.91	2.69	90.0	2.42	0.00	2.42
12/31/2017	RITZ, VICKI	JNL PERSPECTIVE II 05/05	23,761.26	9.90	90.0	8.91	0.00	8.91
12/31/2017	KIEFFER, DUSTIN	JNL PERSPECTIVE II 05/05	16,185.37	6.74	90.0	6.07	0.00	6.07
12/31/2017	BAILEY, WALLACE	JNL PERSPECTIVE II 05/05	40,419.52	16.84	90.0	15.16	0.00	15.16
12/31/2017	THORNBURG, RICHARD	JNL PERSPECTIVE II 05/05	300,077.25	125.03	90.0	112.53	0.00	112.53
12/31/2017	MEADOWS, SANDRA	JNL PERSPECTIVE II 05/05	269,459.69	112.27	90.0	101.04	0.00	101.04
12/31/2017	BERNATH, THOMAS	JNL PERSPECTIVE II 05/05	8,303.31	3.46	90.0	3.11	0.00	3.11
12/31/2017	DANIEL, JOHN	JNL PERSPECTIVE II 05/05	56,015.05	23.34	90.0	21.01	0.00	21.01
12/31/2017	WROBEL, GARY	JNL PERSPECTIVE II 05/05	418,225.55	174.26	90.0	156.83	0.00	156.83
12/31/2017	ZUSSMAN, KELLI	JNL PERSPECTIVE II 05/05	466,562.73	194.40	90.0	174.96	0.00	174.96
12/31/2017	EVANS, ROGER	JNL PERSPECTIVE II 05/05	9,517.35	3.97	90.0	3.57	0.00	3.57
12/31/2017	EVANS, ROGER	JNL PERSPECTIVE II 05/05	47,401.79	19.75	90.0	17.78	0.00	17.78
12/31/2017	LEIBY, PAMELA	JNL PERSPECTIVE II 05/05	94,152.48	39.23	90.0	35.31	0.00	35.31
12/31/2017	LEIBY, PAMELA	JNL PERSPECTIVE II 05/05	29,680.28	12.37	90.0	11.13	0.00	11.13
12/31/2017	SCHMITT, WILLIAM	JNL PERSPECTIVE II 05/05	31,463.20	13.11	90.0	11.80	0.00	11.80
12/31/2017	SCHMITT, KELLEY	JNL PERSPECTIVE II 05/05	16,065.05	6.69	90.0	6.02	0.00	6.02
12/31/2017	EKEL, MARY	JNL PERSPECTIVE II 05/05	10,415.98	4.34	90.0	3.91	0.00	3.91
12/31/2017	SHETTLER, CARL	JNL PERSPECTIVE II 05/05	3,030.69	1.26	90.0	1.13	0.00	1.13
12/31/2017	NUTTER, JACK	JNL PERSPECTIVE II 05/05	188,866.71	78.69	90.0	70.82	0.00	70.82
12/31/2017	HUHN, JUDY	JNL PERSPECTIVE II 05/05	129,265.17	53.86	90.0	48.47	0.00	48.47
12/31/2017	DOUBRAVA, STACY	JNL PERSPECTIVE II 05/05	265,778.15	110.74	90.0	99.67	0.00	99.67
12/31/2017	CAIRNS, SCOTT	JNL PERSPECTIVE II 05/05	177,552.86	73.98	90.0	66.58	0.00	66.58
12/31/2017	RADMACHER, ROGER	JNL PERSPECTIVE II 05/05	253,833.58	105.76	90.0	95.18	0.00	95.18
12/31/2017	MASSA, RODGER	JNL PERSPECTIVE II 05/05	3,314.79	1.38	90.0	1.24	0.00	1.24
12/31/2017	PAKSI, JAMES	JNL PERSPECTIVE II 05/05	218,321.26	90.97	90.0	81.87	0.00	81.87
12/31/2017	MILLER, VIVIAN	JNL PERSPECTIVE II 05/05	66,872.35	27.86	90.0	25.07	0.00	25.07
12/31/2017	STANLEY, REGINA	JNL PERSPECTIVE II 05/05	103,665.28	43.19	90.0	38.87	0.00	38.87
12/31/2017	NORDER, MARSHA	JNL PERSPECTIVE II 05/05	28,881.69	12.03	90.0	10.83	0.00	10.83
12/31/2017	COPESE, TAMERA	JNL PERSPECTIVE II 05/05	54,219.77	22.59	90.0	20.33	0.00	20.33
12/31/2017	WINTERS, JODI	JNL PERSPECTIVE II 05/05	19,638.49	8.18	90.0	7.36	0.00	7.36
12/31/2017	ASHBAUGH, ROBERT	JNL PERSPECTIVE II 05/05	16,549.00	6.90	90.0	6.21	0.00	6.21
12/31/2017	BURKETT SR, RICHARD	JNL PERSPECTIVE II 05/05	3,604.53	1.50	90.0	1.35	0.00	1.35
12/31/2017	HAZLE, JAYDEN	JNL PERSPECTIVE II 05/05	9,112.16	3.80	90.0	3.42	0.00	3.42

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<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
12/31/2017	STOLL, MARY	JNL PERSPECTIVE II 05/05	3,986.13	1.66	90.0	1.49	0.00	1.49
12/31/2017	ARTHUR, LOYAL	JNL PERSPECTIVE II 05/05	247,911.14	103.30	90.0	92.97	0.00	92.97
12/31/2017	FOX, JAMES	JNL PERSPECTIVE II 05/05	32,488.21	13.54	90.0	12.19	0.00	12.19
12/31/2017	SMALEC, CARLA	JNL PERSPECTIVE II 05/05	123,425.86	51.43	90.0	46.29	0.00	46.29
12/31/2017	HEATHMAN, DAWN	JNL PERSPECTIVE II 05/05	88,247.24	36.77	90.0	33.09	0.00	33.09
12/31/2017	RAMIREZ, NICOLAS	JNL PERSPECTIVE II 05/05	298,357.01	124.32	90.0	111.89	0.00	111.89
12/31/2017	WALTER, SHIRLEY	JNL PERSPECTIVE II 05/05	80,068.03	33.36	90.0	30.02	0.00	30.02
12/31/2017	WALTER, ROBERT	JNL PERSPECTIVE II 05/05	45,048.84	18.77	90.0	16.89	0.00	16.89
12/31/2017	WALTER, ROBERT	JNL PERSPECTIVE II 05/05	157,616.28	65.67	90.0	59.10	0.00	59.10
12/31/2017	WALTER, SHIRLEY	JNL PERSPECTIVE II 05/05	3,987.81	1.66	90.0	1.49	0.00	1.49
12/31/2017	WALTER, SHIRLEY	JNL PERSPECTIVE II 05/05	48,061.35	20.03	90.0	18.03	0.00	18.03
12/31/2017	WALTER, ROBERT	JNL PERSPECTIVE II 05/05	4,011.13	1.67	90.0	1.50	0.00	1.50
12/31/2017	LENON, DAWN	JNL PERSPECTIVE II 05/05	260,771.31	108.65	90.0	97.79	0.00	97.79
12/31/2017	DEVEREAUX, ANDREW	JNL PERSPECTIVE II 05/05	23,553.72	9.81	90.0	8.83	0.00	8.83
12/31/2017	MCCREERY, RODNEY	JNL PERSPECTIVE II 05/05	25,531.49	10.64	90.0	9.58	0.00	9.58
12/31/2017	DEVEREAUX, DARLENE	JNL PERSPECTIVE II 05/05	3,686.00	1.54	90.0	1.39	0.00	1.39
12/31/2017	CALVERLEY, ROBERT	JNL PERSPECTIVE II 05/05	144,877.03	60.37	90.0	54.33	0.00	54.33
12/31/2017	WINKLER, DAVID	JNL PERSPECTIVE II 05/05	118,572.02	49.41	90.0	44.47	0.00	44.47
12/31/2017	BATES, JAMES	JNL PERSPECTIVE II 05/05	231,135.63	96.31	90.0	86.68	0.00	86.68
12/31/2017	BOETTCHER, DAWN	JNL PERSPECTIVE II 05/05	23,213.34	9.67	90.0	8.70	0.00	8.70
12/31/2017	RITTER, DEVONA	JNL PERSPECTIVE II 05/05	26,278.62	10.95	90.0	9.86	0.00	9.86
01/02/2018	COSCARELLI, ARTHUR	JNL PERSPECTIVE II 05/05	50.00	2.63	90.0	2.37	0.00	2.37
01/02/2018	HOGAN, JOSEPH	JNL PERSPECTIVE II 05/05	1,050.60	55.16	90.0	49.64	0.00	49.64
01/02/2018	HAZLE, JAYDEN	JNL PERSPECTIVE II 05/05	100.00	5.25	90.0	4.73	0.00	4.73
01/05/2018	SCHNEIDER, DAWN	JNL PERSPECTIVE II 05/05	100.00	5.25	90.0	4.73	0.00	4.73
12/31/2017	MARTENS, KEVIN	JNL PERSPECTIVE II 10/04	57,544.37	23.98	90.0	21.58	0.00	21.58
* VARIABLE ANNUITIES SUBTOTAL *			\$25,390,153.51	\$11,130.46		\$10,017.47	\$0.00	\$10,017.47

PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS

/ /	LEE, EUSTAQUIA	HARTFORD 529 AGGRESSIVE GROWTH A	0.00	0.52	90.0	0.47	0.00	0.47
/ /	STUTZMAN, KAREN	HARTFORD 529 CHECKS AND BAL A	0.00	0.06	90.0	0.05	0.00	0.05
/ /	STUTZMAN, KAREN	HARTFORD 529 CHECKS AND BAL A	0.00	0.08	90.0	0.07	0.00	0.07
/ /	MCHALLAM, MYA	HARTFORD 529 DIVIDEND AND GROWTH A	0.00	13.47	90.0	12.12	0.00	12.12
/ /	STUTZMAN, KAREN	HARTFORD 529 EQUITY INCOME A	0.00	1.44	90.0	1.30	0.00	1.30

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS								
/ /	STUTZMAN, KAREN	HARTFORD 529 EQUITY INCOME A	0.00	0.37	90.0	0.33	0.00	0.33
/ /	STUTZMAN, KAREN	HARTFORD 529 EQUITY INCOME A	0.00	2.76	90.0	2.48	0.00	2.48
/ /	STUTZMAN, KAREN	HARTFORD 529 EQUITY INCOME A	0.00	0.53	90.0	0.48	0.00	0.48
/ /	O'MALEY, SHIRLEY	HARTFORD 529 STATIC GROWTH A	0.00	0.38	90.0	0.34	0.00	0.34
/ /	O'MALEY, SHIRLEY	HARTFORD 529 STATIC GROWTH A	0.00	0.38	90.0	0.34	0.00	0.34
/ /	O'MALEY, SHIRLEY	HARTFORD 529 STATIC GROWTH A	0.00	2.28	90.0	2.05	0.00	2.05
/ /	O'MALEY, SHIRLEY	HARTFORD 529 STATIC GROWTH A	0.00	0.38	90.0	0.34	0.00	0.34
/ /	O'MALEY, SHIRLEY	HARTFORD 529 STATIC GROWTH A	0.00	0.34	90.0	0.31	0.00	0.31
/ /	BAESE, MARY BETH	HARTFORD BALANCED A	0.00	0.18	90.0	0.16	0.00	0.16
/ /	DARLING, KIMBERLY	HARTFORD BALANCED A	0.00	0.18	90.0	0.16	0.00	0.16
/ /	FOX, KERRI	HARTFORD BALANCED A	0.00	0.23	90.0	0.21	0.00	0.21
/ /	KIEFFER, DUSTIN	HARTFORD BALANCED ALLOCATION A	0.00	8.19	90.0	7.37	0.00	7.37
/ /	KIEFFER, KIRA	HARTFORD BALANCED ALLOCATION A	0.00	9.22	90.0	8.30	0.00	8.30
/ /	EVANS, ROGER	HARTFORD BALANCED ALLOCATION A	0.00	9.39	90.0	8.45	0.00	8.45
/ /	RADEMACHER, RICKEY	HARTFORD BALANCED ALLOCATION A	0.00	2.13	90.0	1.92	0.00	1.92
/ /	KIEFFER, PATRICIA	HARTFORD BALANCED ALLOCATION A	0.00	44.27	90.0	39.84	0.00	39.84
/ /	HASSE, RONALD	HARTFORD CAPITAL APP II A	0.00	2.24	90.0	2.02	0.00	2.02
/ /	HILTON, CYNTHIA	HARTFORD CAPITAL APP II A	0.00	4.16	90.0	3.74	0.00	3.74
/ /	BUKOVCIK, DANIEL	HARTFORD CAPITAL APP II A	0.00	8.31	90.0	7.48	0.00	7.48
/ /	THELEN, TODD	HARTFORD CAPITAL APP II A	0.00	0.47	90.0	0.42	0.00	0.42
/ /	THELEN, ROSANNE	HARTFORD CAPITAL APP II A	0.00	0.88	90.0	0.79	0.00	0.79
/ /	HILTON, CYNTHIA	HARTFORD CAPITAL APPRECIATION A	0.00	5.30	90.0	4.77	0.00	4.77
/ /	BUKOVCIK, DANIEL	HARTFORD CAPITAL APPRECIATION A	0.00	27.47	90.0	24.72	0.00	24.72
/ /	BAESE, MARY BETH	HARTFORD CAPITAL APPRECIATION A	0.00	2.26	90.0	2.03	0.00	2.03
/ /	PRICE, SARAH	HARTFORD CAPITAL APPRECIATION A	0.00	0.98	90.0	0.88	0.00	0.88
/ /	ZUNIGA, AMANDA	HARTFORD CAPITAL APPRECIATION A	0.00	15.36	90.0	13.82	0.00	13.82
/ /	HALFMAN, BRENDA	HARTFORD CAPITAL APPRECIATION A	0.00	0.55	90.0	0.50	0.00	0.50
/ /	THORNBURG, FREDERICK	HARTFORD CAPITAL APPRECIATION A	0.00	4.52	90.0	4.07	0.00	4.07
/ /	COOLEY, MARK	HARTFORD CAPITAL APPRECIATION A	0.00	0.25	90.0	0.23	0.00	0.23
/ /	DOUBRAVA, THOMAS	HARTFORD CAPITAL APPRECIATION A	0.00	1.17	90.0	1.05	0.00	1.05
/ /	RICHARDS, DEVIN	HARTFORD DISCIPLINED EQUITY A	0.00	2.75	90.0	2.48	0.00	2.48
/ /	FEDEWA, MICHAEL	HARTFORD DISCIPLINED EQUITY A	0.00	3.92	90.0	3.53	0.00	3.53
/ /	HILTON, CYNTHIA	HARTFORD DIVIDEND & GROWTH A	0.00	6.43	90.0	5.79	0.00	5.79

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
/ /	RICHARDS, AMBER	HARTFORD DIVIDEND & GROWTH A	0.00	1.26	90.0	1.13	0.00	1.13
/ /	RICHARDS, AMBER	HARTFORD DIVIDEND & GROWTH A	0.00	0.92	90.0	0.83	0.00	0.83
/ /	WEISMILLER, MARK	HARTFORD DIVIDEND & GROWTH A	0.00	3.58	90.0	3.22	0.00	3.22
/ /	LADISKI, BROOKE	HARTFORD DIVIDEND & GROWTH A	0.00	0.62	90.0	0.56	0.00	0.56
/ /	WEISMILLER, MARK	HARTFORD DIVIDEND & GROWTH A	0.00	1.90	90.0	1.71	0.00	1.71
/ /	WEISMILLER, KELSEY	HARTFORD DIVIDEND & GROWTH A	0.00	0.54	90.0	0.49	0.00	0.49
/ /	THORNBURG, FREDERICK	HARTFORD DIVIDEND & GROWTH A	0.00	7.05	90.0	6.35	0.00	6.35
/ /	FEDEWA, MICHAEL	HARTFORD DIVIDEND & GROWTH A	0.00	5.29	90.0	4.76	0.00	4.76
/ /	THELEN, TODD	HARTFORD DIVIDEND & GROWTH A	0.00	1.33	90.0	1.20	0.00	1.20
/ /	THELEN, ROSANNE	HARTFORD DIVIDEND & GROWTH A	0.00	2.50	90.0	2.25	0.00	2.25
/ /	BUKOVCIK/SEP, WILLIAM	HARTFORD GROWTH OPP A	0.00	1.90	90.0	1.71	0.00	1.71
/ /	SCHLIEF, MICHAEL	HARTFORD GROWTH OPP A	0.00	6.42	90.0	5.78	0.00	5.78
/ /	WOODRUFF, RONALD	HARTFORD GROWTH OPP A	0.00	3.48	90.0	3.13	0.00	3.13
/ /	SQUIRES, YVONNE	HARTFORD GROWTH OPP A	0.00	13.12	90.0	11.81	0.00	11.81
/ /	SQUIRES, LARRY	HARTFORD GROWTH OPP A	0.00	13.15	90.0	11.84	0.00	11.84
/ /	BUKOVCIK, DANIEL	HARTFORD GROWTH OPP A	0.00	67.83	90.0	61.05	0.00	61.05
/ /	BAESE, MARY BETH	HARTFORD GROWTH OPP A	0.00	0.41	90.0	0.37	0.00	0.37
/ /	LADISKI, BREANNA	HARTFORD GROWTH OPP A	0.00	1.00	90.0	0.90	0.00	0.90
/ /	BROWN, JACK	HARTFORD GROWTH OPP A	0.00	1.39	90.0	1.25	0.00	1.25
/ /	SIEFFERT, DONALD	HARTFORD GROWTH OPP A	0.00	9.69	90.0	8.72	0.00	8.72
/ /	FEDEWA, MICHAEL	HARTFORD GROWTH OPP A	0.00	1.96	90.0	1.76	0.00	1.76
/ /	BROWN, TUCKER	HARTFORD GROWTH OPP A	0.00	1.22	90.0	1.10	0.00	1.10
/ /	CASLER, SUSAN	HARTFORD GROWTH OPP A	0.00	0.53	90.0	0.48	0.00	0.48
/ /	DARLING, KIMBERLY	HARTFORD GROWTH OPP A	0.00	10.52	90.0	9.47	0.00	9.47
/ /	FOX, KERRI	HARTFORD GROWTH OPP A	0.00	17.16	90.0	15.44	0.00	15.44
/ /	SIEFFERT, DONALD	HARTFORD INFLATION PLUS A	0.00	9.27	90.0	8.34	0.00	8.34
/ /	HOLCOMB, BRUCE (DCD)	HARTFORD INFLATION PLUS A	0.00	0.87	90.0	0.78	0.00	0.78
/ /	THORNBURG, FREDERICK	HARTFORD INFLATION PLUS A	0.00	3.19	90.0	2.87	0.00	2.87
/ /	BATES, JAMES	HARTFORD INFLATION PLUS A	0.00	6.35	90.0	5.72	0.00	5.72
/ /	SCOTT, FRANCES	HARTFORD INFLATION PLUS A	0.00	1.13	90.0	1.02	0.00	1.02
/ /	WEISMILLER, MARK	HARTFORD INT'L GROWTH A	0.00	2.32	90.0	2.09	0.00	2.09
/ /	WEISMILLER, MARK	HARTFORD INT'L GROWTH A	0.00	1.27	90.0	1.14	0.00	1.14
/ /	WEISMILLER, KELSEY	HARTFORD INT'L GROWTH A	0.00	0.40	90.0	0.36	0.00	0.36

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS								
/ /	RICHARDS, AMBER	HARTFORD MIDCAP VALUE A	0.00	1.92	90.0	1.73	0.00	1.73
/ /	RICHARDS, AMBER	HARTFORD MIDCAP VALUE A	0.00	1.47	90.0	1.32	0.00	1.32
/ /	BAESE, MARY BETH	HARTFORD STRATEGIC INCOME FUND A	0.00	0.31	90.0	0.28	0.00	0.28
/ /	SIEFFERT, DONALD	HARTFORD TOTAL RETURN BOND A	0.00	6.90	90.0	6.21	0.00	6.21
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *			\$0.00	\$393.97		\$354.58	\$0.00	\$354.58
*** DIRECT TRANSACTIONS TOTAL ***			\$25,393,022.82	\$11,686.01		\$10,517.52	\$0.00	\$10,517.52

ADJUSTMENTS

01/15/2018	*: TECHNOLOGY ALBRIDGE - LIGHT	0.00						-76.00
01/15/2018	*: TECHNOLOGY LASER APP	0.00						-18.00
01/15/2018	*: TECHNOLOGYAI INSIGHT	0.00						-7.00
01/15/2018	*E & O INSURANCE: CURRENT MONTH	0.00						-300.00
01/15/2018	*TECH: CURRENT MONTH TECH-GAVIN	0.00						-135.00
01/15/2018	*TECHNOLOGY: BASIC	0.00						-180.00
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00		\$-716.00	\$0.00	\$-716.00

BROKER COMMISSION TOTALS

Broker Transactions	\$10,517.52
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-716.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$9,801.52
Year-to-date Gross	\$11,630.65
Year-to-date Earnings	\$10,517.52

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