



Concorde Investment Services, LLC
COMMISSION STATEMENT
 April 15, 2017

04/12/2017
 Page No. 1

DANIEL BUKOVCIK
 101 N. Main Street
 Box 376
 Ovid, MI 48866

BROKER #: B123
 BRANCH: DANIEL BUKOVCIK

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
03/28/2017	MARTIN, SCOTT	AM FUNDS CAPITAL INCOME BUILDER A	86.06	3.23	90.0	2.91	0.00	2.91
04/03/2017	MARTIN, SCOTT	AM FUNDS CAPITAL INCOME BUILDER A	236.54	8.87	90.0	7.98	0.00	7.98
04/06/2017	LATZ, SONYA	AM FUNDS CAPITAL INCOME BUILDER A	50.00	1.88	90.0	1.69	0.00	1.69
04/06/2017	LATZ, JARRAH	AM FUNDS CAPITAL INCOME BUILDER A	12.50	0.47	90.0	0.42	0.00	0.42
04/06/2017	LATZ, JOSHUA	AM FUNDS CAPITAL WORLD BOND A	40.00	1.20	90.0	1.08	0.00	1.08
03/28/2017	MAHONEY, KRISTEN	AM FUNDS CAPITAL WORLD GRTH & INC	30.00	1.13	90.0	1.02	0.00	1.02
04/03/2017	MAHONEY, KRISTEN	AM FUNDS CAPITAL WORLD GRTH & INC	82.32	3.09	90.0	2.78	0.00	2.78
04/06/2017	LATZ, SONYA	AM FUNDS CAPITAL WORLD GRTH & INC	50.00	1.88	90.0	1.69	0.00	1.69
04/06/2017	LATZ, JOSHUA	AM FUNDS CAPITAL WORLD GRTH & INC	80.00	3.00	90.0	2.70	0.00	2.70
04/06/2017	ZALUD, BRIAN	AM FUNDS EUROPACIFIC GROWTH FUND A	37.50	1.59	90.0	1.43	0.00	1.43
04/06/2017	HERBLET, AMANDA	AM FUNDS EUROPACIFIC GROWTH FUND A	25.00	1.25	90.0	1.13	0.00	1.13
03/27/2017	MULDER, JAYDEN	AM FUNDS GROWTH AND INCOME A	50.00	2.50	90.0	2.25	0.00	2.25
03/28/2017	EKEL, NICHOLAS	AM FUNDS GROWTH FUND OF AMERICA A	50.00	2.50	90.0	2.25	0.00	2.25
03/28/2017	MARTIN, SCOTT	AM FUNDS GROWTH FUND OF AMERICA A	172.13	6.45	90.0	5.81	0.00	5.81
03/28/2017	BYRNE, JAMIE	AM FUNDS GROWTH FUND OF AMERICA A	15.00	0.56	90.0	0.50	0.00	0.50
03/28/2017	MAHONEY, KRISTEN	AM FUNDS GROWTH FUND OF AMERICA A	30.00	1.13	90.0	1.02	0.00	1.02
04/03/2017	HAUK, KALMAN	AM FUNDS GROWTH FUND OF AMERICA A	166.00	6.23	90.0	5.61	0.00	5.61
04/03/2017	LONGSTRETH, JOEL	AM FUNDS GROWTH FUND OF AMERICA A	50.00	2.50	90.0	2.25	0.00	2.25
04/03/2017	BESKO, BRADLEY	AM FUNDS GROWTH FUND OF AMERICA A	25.00	1.25	90.0	1.13	0.00	1.13
04/03/2017	MARTIN, SCOTT	AM FUNDS GROWTH FUND OF AMERICA A	473.07	17.74	90.0	15.97	0.00	15.97
04/03/2017	BYRNE, JAMIE	AM FUNDS GROWTH FUND OF AMERICA A	105.00	3.94	90.0	3.55	0.00	3.55
04/03/2017	MAHONEY, KRISTEN	AM FUNDS GROWTH FUND OF AMERICA A	82.32	3.09	90.0	2.78	0.00	2.78
04/03/2017	MI/TOD	AM FUNDS GROWTH FUND OF AMERICA A	100.00	5.00	90.0	4.50	0.00	4.50
04/06/2017	HERBLET, AMANDA	AM FUNDS GROWTH FUND OF AMERICA A	25.00	1.25	90.0	1.13	0.00	1.13
04/06/2017	LATZ, JOSHUA	AM FUNDS GROWTH FUND OF AMERICA A	80.00	3.00	90.0	2.70	0.00	2.70
04/06/2017	LATZ, JARRAH	AM FUNDS GROWTH FUND OF AMERICA A	37.50	1.41	90.0	1.27	0.00	1.27

NOTES: * - Indicates adjustment is not included in 1099 Earnings
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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
04/06/2017	ZALUD, ANN	AM FUNDS GROWTH FUND OF AMERICA A	37.50	1.59	90.0	1.43	0.00	1.43
04/07/2017	BUKOVCIK, TRAVIS	AM FUNDS GROWTH FUND OF AMERICA A	50.00	2.50	90.0	2.25	0.00	2.25
04/07/2017	MI/TOD	AM FUNDS GROWTH FUND OF AMERICA A	100.00	5.00	90.0	4.50	0.00	4.50
03/28/2017	MARTIN, SCOTT	AM FUNDS ICA A	172.12	6.45	90.0	5.81	0.00	5.81
03/28/2017	BYRNE, JAMIE	AM FUNDS ICA A	15.00	0.56	90.0	0.50	0.00	0.50
04/03/2017	LONGSTRETH, JOEL	AM FUNDS ICA A	50.00	2.50	90.0	2.25	0.00	2.25
04/03/2017	MARTIN, SCOTT	AM FUNDS ICA A	473.07	17.74	90.0	15.97	0.00	15.97
04/03/2017	BYRNE, JAMIE	AM FUNDS ICA A	105.00	3.94	90.0	3.55	0.00	3.55
04/06/2017	ZALUD, BRIAN	AM FUNDS ICA A	37.50	1.59	90.0	1.43	0.00	1.43
04/06/2017	ZALUD, ANN	AM FUNDS ICA A	37.50	1.59	90.0	1.43	0.00	1.43
04/03/2017	BESKO, BRADLEY	AM FUNDS WASHINGTON MUTUAL	25.00	1.25	90.0	1.13	0.00	1.13
/ /	LEE, EUSTAQUIA	HARTFORD 529 AGGRESSIVE GROWTH A	0.00	0.46	90.0	0.41	0.00	0.41
/ /	STUTZMAN, KAREN	HARTFORD 529 CHECKS AND BAL A	0.00	0.10	90.0	0.09	0.00	0.09
/ /	STUTZMAN, KAREN	HARTFORD 529 CHECKS AND BAL A	0.00	0.08	90.0	0.07	0.00	0.07
/ /	MCHALLAM, MYA	HARTFORD 529 DIVIDEND AND GROWTH A	0.00	12.04	90.0	10.84	0.00	10.84
/ /	STUTZMAN, KAREN	HARTFORD 529 EQUITY INCOME A	0.00	2.48	90.0	2.23	0.00	2.23
/ /	STUTZMAN, KAREN	HARTFORD 529 EQUITY INCOME A	0.00	0.34	90.0	0.31	0.00	0.31
/ /	STUTZMAN, KAREN	HARTFORD 529 EQUITY INCOME A	0.00	2.48	90.0	2.23	0.00	2.23
/ /	STUTZMAN, KAREN	HARTFORD 529 EQUITY INCOME A	0.00	0.48	90.0	0.43	0.00	0.43
/ /	O'MALEY, SHIRLEY	HARTFORD 529 STATIC GROWTH A	0.00	0.34	90.0	0.31	0.00	0.31
/ /	O'MALEY, SHIRLEY	HARTFORD 529 STATIC GROWTH A	0.00	0.34	90.0	0.31	0.00	0.31
/ /	O'MALEY, SHIRLEY	HARTFORD 529 STATIC GROWTH A	0.00	2.04	90.0	1.84	0.00	1.84
/ /	O'MALEY, SHIRLEY	HARTFORD 529 STATIC GROWTH A	0.00	0.34	90.0	0.31	0.00	0.31
/ /	O'MALEY, SHIRLEY	HARTFORD 529 STATIC GROWTH A	0.00	0.31	90.0	0.28	0.00	0.28
/ /	DOUBRAVA, THOMAS	HARTFORD 529 STATIC GROWTH A	0.00	1.02	90.0	0.92	0.00	0.92
/ /	DOUBRAVA, THOMAS	HARTFORD 529 STATIC GROWTH A	0.00	0.67	90.0	0.60	0.00	0.60
/ /	BAESE, MARY BETH	HARTFORD BALANCED A	0.00	0.18	90.0	0.16	0.00	0.16
/ /	DARLING, KIMBERLY	HARTFORD BALANCED A	0.00	0.17	90.0	0.15	0.00	0.15
/ /	FOX, KERRI	HARTFORD BALANCED A	0.00	0.22	90.0	0.20	0.00	0.20
/ /	KIEFFER, DUSTIN	HARTFORD BALANCED ALLOCATION A	0.00	8.62	90.0	7.76	0.00	7.76
/ /	KIEFFER, KIRA	HARTFORD BALANCED ALLOCATION A	0.00	8.39	90.0	7.55	0.00	7.55
/ /	EVANS, ROGER	HARTFORD BALANCED ALLOCATION A	0.00	8.55	90.0	7.70	0.00	7.70
/ /	RADEMACHER, RICKEY	HARTFORD BALANCED ALLOCATION A	0.00	1.95	90.0	1.76	0.00	1.76

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
/ /	KIEFFER, PATRICIA	HARTFORD BALANCED ALLOCATION A	0.00	59.13	90.0	53.22	0.00	53.22
/ /	HASSE, RONALD	HARTFORD CAPITAL APP II A	0.00	2.00	90.0	1.80	0.00	1.80
/ /	HILTON, CYNTHIA	HARTFORD CAPITAL APP II A	0.00	3.70	90.0	3.33	0.00	3.33
/ /	BUKOVCIK, DANIEL	HARTFORD CAPITAL APP II A	0.00	7.39	90.0	6.65	0.00	6.65
/ /	THELEN, TODD	HARTFORD CAPITAL APP II A	0.00	0.42	90.0	0.38	0.00	0.38
/ /	THELEN, ROSANNE	HARTFORD CAPITAL APP II A	0.00	0.78	90.0	0.70	0.00	0.70
/ /	HILTON, CYNTHIA	HARTFORD CAPITAL APPRECIATION A	0.00	4.74	90.0	4.27	0.00	4.27
/ /	BUKOVCIK, DANIEL	HARTFORD CAPITAL APPRECIATION A	0.00	24.53	90.0	22.08	0.00	22.08
/ /	BAESE, MARY BETH	HARTFORD CAPITAL APPRECIATION A	0.00	2.01	90.0	1.81	0.00	1.81
/ /	PRICE, SARAH	HARTFORD CAPITAL APPRECIATION A	0.00	0.88	90.0	0.79	0.00	0.79
/ /	ZUNIGA, AMANDA	HARTFORD CAPITAL APPRECIATION A	0.00	13.72	90.0	12.35	0.00	12.35
/ /	HALFMAN, BRENDA	HARTFORD CAPITAL APPRECIATION A	0.00	0.50	90.0	0.45	0.00	0.45
/ /	THORNBURG, FREDERICK	HARTFORD CAPITAL APPRECIATION A	0.00	4.04	90.0	3.64	0.00	3.64
/ /	COOLEY, MARK	HARTFORD CAPITAL APPRECIATION A	0.00	0.23	90.0	0.21	0.00	0.21
/ /	DOUBRAVA, THOMAS	HARTFORD CAPITAL APPRECIATION A	0.00	1.05	90.0	0.95	0.00	0.95
/ /	BAESE, MARY BETH	HARTFORD CORPORATE OPPS A	0.00	0.30	90.0	0.27	0.00	0.27
/ /	RICHARDS, DEVIN	HARTFORD DISCIPLINED EQUITY A	0.00	2.42	90.0	2.18	0.00	2.18
/ /	FEDEWA, MIKE	HARTFORD DISCIPLINED EQUITY A	0.00	3.44	90.0	3.10	0.00	3.10
/ /	HILTON, CYNTHIA	HARTFORD DIVIDEND & GROWTH A	0.00	5.75	90.0	5.18	0.00	5.18
/ /	RICHARDS, AMBER	HARTFORD DIVIDEND & GROWTH A	0.00	1.14	90.0	1.03	0.00	1.03
/ /	RICHARDS, AMBER	HARTFORD DIVIDEND & GROWTH A	0.00	0.83	90.0	0.75	0.00	0.75
/ /	WEISMILLER, MARK	HARTFORD DIVIDEND & GROWTH A	0.00	3.21	90.0	2.89	0.00	2.89
/ /	LADISKI, BROOKE	HARTFORD DIVIDEND & GROWTH A	0.00	0.56	90.0	0.50	0.00	0.50
/ /	WEISMILLER, MARK	HARTFORD DIVIDEND & GROWTH A	0.00	1.71	90.0	1.54	0.00	1.54
/ /	WEISMILLER, KELSEY	HARTFORD DIVIDEND & GROWTH A	0.00	0.49	90.0	0.44	0.00	0.44
/ /	THORNBURG, FREDERICK	HARTFORD DIVIDEND & GROWTH A	0.00	6.04	90.0	5.44	0.00	5.44
/ /	FEDEWA, MIKE	HARTFORD DIVIDEND & GROWTH A	0.00	6.28	90.0	5.65	0.00	5.65
/ /	THELEN, TODD	HARTFORD DIVIDEND & GROWTH A	0.00	1.20	90.0	1.08	0.00	1.08
/ /	THELEN, ROSANNE	HARTFORD DIVIDEND & GROWTH A	0.00	2.24	90.0	2.02	0.00	2.02
04/03/2017	THORNBURG, FREDERICK	HARTFORD DIVIDEND & GROWTH A	150.00	6.00	90.0	5.40	0.00	5.40
/ /	BUKOVCIK/SEP, WILLIAM	HARTFORD GROWTH OPP A	0.00	1.60	90.0	1.44	0.00	1.44
/ /	SCHLIEF, MICHAEL	HARTFORD GROWTH OPP A	0.00	5.39	90.0	4.85	0.00	4.85
/ /	WOODRUFF, RONALD	HARTFORD GROWTH OPP A	0.00	2.92	90.0	2.63	0.00	2.63

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
/ /	SQUIRES, YVONNE	HARTFORD GROWTH OPP A	0.00	11.01	90.0	9.91	0.00	9.91
/ /	SQUIRES, LARRY	HARTFORD GROWTH OPP A	0.00	11.03	90.0	9.93	0.00	9.93
/ /	BUKOVCIK, DANIEL	HARTFORD GROWTH OPP A	0.00	56.87	90.0	51.18	0.00	51.18
/ /	BAESE, MARY BETH	HARTFORD GROWTH OPP A	0.00	0.34	90.0	0.31	0.00	0.31
/ /	LADISKI, BREANNA	HARTFORD GROWTH OPP A	0.00	0.85	90.0	0.77	0.00	0.77
/ /	BROWN, JACK	HARTFORD GROWTH OPP A	0.00	1.81	90.0	1.63	0.00	1.63
/ /	SIEFFERT, DONALD	HARTFORD GROWTH OPP A	0.00	8.12	90.0	7.31	0.00	7.31
/ /	FEDEWA, MIKE	HARTFORD GROWTH OPP A	0.00	3.13	90.0	2.82	0.00	2.82
/ /	BROWN, TUCKER	HARTFORD GROWTH OPP A	0.00	1.03	90.0	0.93	0.00	0.93
/ /	CASLER, SUSAN	HARTFORD GROWTH OPP A	0.00	0.45	90.0	0.41	0.00	0.41
/ /	DARLING, KIMBERLY	HARTFORD GROWTH OPP A	0.00	8.82	90.0	7.94	0.00	7.94
/ /	FOX, KERRI	HARTFORD GROWTH OPP A	0.00	14.39	90.0	12.95	0.00	12.95
/ /	SIEFFERT, DONALD	HARTFORD INFLATION PLUS A	0.00	9.20	90.0	8.28	0.00	8.28
/ /	HOLCOMB, BRUCE (DCD)	HARTFORD INFLATION PLUS A	0.00	0.87	90.0	0.78	0.00	0.78
/ /	THORNBURG, FREDERICK	HARTFORD INFLATION PLUS A	0.00	3.16	90.0	2.84	0.00	2.84
/ /	BATES, JAMES	HARTFORD INFLATION PLUS A	0.00	6.31	90.0	5.68	0.00	5.68
/ /	SCOTT, FRANCES	HARTFORD INFLATION PLUS A	0.00	1.12	90.0	1.01	0.00	1.01
/ /	WEISMILLER, MARK	HARTFORD INT'L GROWTH A	0.00	1.90	90.0	1.71	0.00	1.71
/ /	WEISMILLER, MARK	HARTFORD INT'L GROWTH A	0.00	1.04	90.0	0.94	0.00	0.94
/ /	WEISMILLER, KELSEY	HARTFORD INT'L GROWTH A	0.00	0.33	90.0	0.30	0.00	0.30
/ /	RICHARDS, AMBER	HARTFORD MIDCAP VALUE A	0.00	1.77	90.0	1.59	0.00	1.59
/ /	RICHARDS, AMBER	HARTFORD MIDCAP VALUE A	0.00	1.36	90.0	1.22	0.00	1.22
/ /	SIEFFERT, DONALD	HARTFORD TOTAL RETURN BOND A	0.00	6.66	90.0	5.99	0.00	5.99
04/03/2017	MARTIN, LISA	PUTNAM GROWTH & INCOME A	0.00	9.22	90.0	8.30	0.00	8.30
04/03/2017	BEATTIE, MARK	PUTNAM GROWTH & INCOME A	0.00	9.62	90.0	8.66	0.00	8.66
04/03/2017	BUKOVCIK/SEP, WILLIAM	PUTNAM GROWTH & INCOME A	0.00	0.86	90.0	0.77	0.00	0.77
04/03/2017	GEORGE, NORMA	PUTNAM GROWTH & INCOME A	0.00	2.71	90.0	2.44	0.00	2.44
04/03/2017	QUINE, JOHN	PUTNAM GROWTH & INCOME A	0.00	3.13	90.0	2.82	0.00	2.82
04/03/2017	ROWLEY, CONNOR	PUTNAM GROWTH OPP A	0.00	4.41	90.0	3.97	0.00	3.97
04/03/2017	MARTIN, LISA	PUTNAM GROWTH OPP A	0.00	2.32	90.0	2.09	0.00	2.09
04/03/2017	ASH, APRIL	PUTNAM GROWTH OPP A	0.00	2.56	90.0	2.30	0.00	2.30
04/03/2017	ROWLEY, GARRICK	PUTNAM GROWTH OPP A	0.00	3.47	90.0	3.12	0.00	3.12
04/03/2017	BEATTIE, MARK	PUTNAM GROWTH OPP A	0.00	15.92	90.0	14.33	0.00	14.33

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
04/03/2017	MILLER, MICHAEL	PUTNAM GROWTH OPP A	0.00	19.30	90.0	17.37	0.00	17.37
04/03/2017	BUCK, JOHN	PUTNAM GROWTH OPP A	0.00	0.76	90.0	0.68	0.00	0.68
04/03/2017	GEORGE, NORMA	PUTNAM GROWTH OPP A	0.00	12.00	90.0	10.80	0.00	10.80
04/03/2017	BUKOVCIK, JANE	PUTNAM GROWTH OPP A	0.00	2.81	90.0	2.53	0.00	2.53
04/03/2017	LOYNES, JAMES	PUTNAM GROWTH OPP A	0.00	0.82	90.0	0.74	0.00	0.74
04/03/2017	BUSH, VICTORIA	PUTNAM GROWTH OPP A	0.00	1.29	90.0	1.16	0.00	1.16
04/03/2017	BUSH, VICTORIA	PUTNAM GROWTH OPP A	0.00	0.97	90.0	0.87	0.00	0.87
04/03/2017	WILSON, DUANE	PUTNAM GROWTH OPP A	0.00	8.57	90.0	7.71	0.00	7.71
04/03/2017	HERRICK, KENNETH	PUTNAM GROWTH OPP A	0.00	0.44	90.0	0.40	0.00	0.40
04/03/2017	COON, PHILIP	PUTNAM GROWTH OPP A	0.00	1.88	90.0	1.69	0.00	1.69
04/03/2017	BEATTIE, MARK	PUTNAM INTL CAPITAL OPPS-A	0.00	9.50	90.0	8.55	0.00	8.55
04/03/2017	BEATTIE, MARK	PUTNAM INVESTORS A	0.00	13.20	90.0	11.88	0.00	11.88
04/03/2017	ASH, APRIL	PUTNAM MULTI CAP GROWTH A	0.00	2.01	90.0	1.81	0.00	1.81
04/03/2017	BEATTIE, MARK	PUTNAM MULTI CAP GROWTH A	0.00	3.81	90.0	3.43	0.00	3.43
04/03/2017	WILSON, DUANE	PUTNAM MULTI CAP GROWTH A	0.00	2.62	90.0	2.36	0.00	2.36
04/03/2017	HERRICK, KENNETH	PUTNAM MULTI CAP GROWTH A	0.00	0.34	90.0	0.31	0.00	0.31
* MUTUAL FUNDS SUBTOTAL *			\$3,443.63	\$645.20		\$580.80	\$0.00	\$580.80
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
03/31/2017	GOOSEN, JACQUELINE	JNL ELITE ACCESS	16,140.56	3.36	90.0	3.02	0.00	3.02
03/31/2017	STOCKING, ELAINE	JNL ELITE ACCESS	5,473.61	1.14	90.0	1.03	0.00	1.03
03/31/2017	SPITERI, JOHN	JNL ELITE ACCESS	5,340.07	1.11	90.0	1.00	0.00	1.00
03/31/2017	WAGGONER, SHEILA	JNL ELITE ACCESS	17,224.52	3.59	90.0	3.23	0.00	3.23
04/10/2017	GOOSEN, JACQUELINE	JNL ELITE ACCESS	458.00	20.61	90.0	18.55	0.00	18.55
03/31/2017	SPIESS, CHARLES	JNL PERSPECTIVE	69,555.41	28.98	90.0	26.08	0.00	26.08
03/31/2017	RICHARDS, ROBERT	JNL PERSPECTIVE II 04/14	36,760.94	15.32	90.0	13.79	0.00	13.79
03/31/2017	SCHOMISCH, RENEE	JNL PERSPECTIVE II 04/14	242,596.39	101.08	90.0	90.97	0.00	90.97
03/31/2017	BURGESS, BEVERLY	JNL PERSPECTIVE II 04/14	17,625.70	7.34	90.0	6.61	0.00	6.61
03/31/2017	ROY, JANICE	JNL PERSPECTIVE II 04/14	32,052.07	13.36	90.0	12.02	0.00	12.02
03/31/2017	WINKLER, LORETTA	JNL PERSPECTIVE II 04/14	488,593.14	203.58	90.0	183.22	0.00	183.22
03/31/2017	COOK, DONALD	JNL PERSPECTIVE II 04/14	148,494.31	61.87	90.0	55.68	0.00	55.68
03/31/2017	VINCENT, LEROY	JNL PERSPECTIVE II 04/14	52,517.60	21.88	90.0	19.69	0.00	19.69
03/31/2017	WOODEND, DAVID	JNL PERSPECTIVE II 04/14	313,215.14	130.51	90.0	117.46	0.00	117.46
03/31/2017	HEHRER, SANDRA	JNL PERSPECTIVE II 04/14	34,074.21	14.20	90.0	12.78	0.00	12.78

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
03/31/2017	BARBOUR, LARRY	JNL PERSPECTIVE II 04/14	52,538.01	21.89	90.0	19.70	0.00	19.70
03/31/2017	SAVAGE, ELIZABETH	JNL PERSPECTIVE II 04/14	7,551.20	3.15	90.0	2.84	0.00	2.84
03/31/2017	THELEN, NEIL	JNL PERSPECTIVE II 04/14	18,553.80	7.73	90.0	6.96	0.00	6.96
03/31/2017	RICHARDS, AMBER	JNL PERSPECTIVE II 04/14	104,885.27	43.70	90.0	39.33	0.00	39.33
03/31/2017	BESKO, DIRK	JNL PERSPECTIVE II 04/14	15,604.56	6.50	90.0	5.85	0.00	5.85
03/31/2017	YOUNG, MARY	JNL PERSPECTIVE II 04/14	588,944.04	245.39	90.0	220.85	0.00	220.85
03/31/2017	WAKEFIELD, RONALD	JNL PERSPECTIVE II 04/14	39,700.59	16.54	90.0	14.89	0.00	14.89
03/31/2017	ADE, MARIE	JNL PERSPECTIVE II 04/14	10,878.40	4.53	90.0	4.08	0.00	4.08
03/31/2017	PIGGOTT, PHILIP	JNL PERSPECTIVE II 04/14	315,222.80	131.34	90.0	118.21	0.00	118.21
03/31/2017	SMITH, RICHARD	JNL PERSPECTIVE II 04/14	28,725.76	11.97	90.0	10.77	0.00	10.77
03/31/2017	FEDEWA, LORETTA	JNL PERSPECTIVE II 04/14	53,206.67	22.17	90.0	19.95	0.00	19.95
03/31/2017	STROMER, SCOTT	JNL PERSPECTIVE II 04/14	57,496.20	23.96	90.0	21.56	0.00	21.56
03/31/2017	THELEN, ROSANNE	JNL PERSPECTIVE II 04/14	911,203.82	379.67	90.0	341.70	0.00	341.70
03/31/2017	THOMA, CHRIS	JNL PERSPECTIVE II 04/14	73,564.94	30.65	90.0	27.59	0.00	27.59
03/31/2017	NIXON, KIMBERLY	JNL PERSPECTIVE II 04/14	86,416.32	36.01	90.0	32.41	0.00	32.41
03/31/2017	WAKEFIELD, RONALD	JNL PERSPECTIVE II 04/14	87,345.01	36.39	90.0	32.75	0.00	32.75
03/31/2017	WAGGONER, RUSSELL	JNL PERSPECTIVE II 04/14	84,478.12	35.20	90.0	31.68	0.00	31.68
03/31/2017	REED, JOAN	JNL PERSPECTIVE II 04/14	30,250.23	12.60	90.0	11.34	0.00	11.34
03/31/2017	REED, RICHARD	JNL PERSPECTIVE II 04/14	74,180.10	30.91	90.0	27.82	0.00	27.82
03/31/2017	PENROSE, GARY	JNL PERSPECTIVE II 04/14	79,531.79	33.14	90.0	29.83	0.00	29.83
03/31/2017	BERNATH, THOMAS	JNL PERSPECTIVE II 04/14	19,200.20	8.00	90.0	7.20	0.00	7.20
03/31/2017	TRANN, LISA	JNL PERSPECTIVE II 04/14	8,170.45	3.40	90.0	3.06	0.00	3.06
03/31/2017	HUMPHREY, PATRICIA	JNL PERSPECTIVE II 04/14	9,813.96	4.09	90.0	3.68	0.00	3.68
03/31/2017	STEVENS, PATRICIA	JNL PERSPECTIVE II 04/14	144,705.27	60.29	90.0	54.26	0.00	54.26
03/31/2017	BERNATH, MARGARET	JNL PERSPECTIVE II 04/14	36,517.42	15.22	90.0	13.70	0.00	13.70
03/31/2017	BERNATH, MARGARET	JNL PERSPECTIVE II 04/14	28,220.39	11.76	90.0	10.58	0.00	10.58
03/31/2017	RICHARD, LORI	JNL PERSPECTIVE II 04/14	30,856.03	12.86	90.0	11.57	0.00	11.57
03/31/2017	RECK, CHARLES	JNL PERSPECTIVE II 04/14	396,344.69	165.14	90.0	148.63	0.00	148.63
03/31/2017	RECK, MAXINE	JNL PERSPECTIVE II 04/14	251,084.72	104.62	90.0	94.16	0.00	94.16
03/31/2017	HANUS, PHILLIP	JNL PERSPECTIVE II 04/14	153,036.87	63.77	90.0	57.39	0.00	57.39
03/31/2017	HANUS, SHEILA	JNL PERSPECTIVE II 04/14	32,640.80	13.60	90.0	12.24	0.00	12.24
03/31/2017	HANUS, PHILLIP	JNL PERSPECTIVE II 04/14	42,158.41	17.57	90.0	15.81	0.00	15.81
03/31/2017	LATZ, MARK	JNL PERSPECTIVE II 04/14	557,451.11	232.27	90.0	209.04	0.00	209.04

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
03/31/2017	BALLANCE, SUSAN	JNL PERSPECTIVE II 04/14	29,911.12	12.46	90.0	11.21	0.00	11.21
04/05/2017	STUTZMAN, RICHARD	JNL PERSPECTIVE II 04/14	35,001.38	1,750.07	90.0	1,575.06	0.00	1,575.06
04/10/2017	THELEN, NEIL	JNL PERSPECTIVE II 04/14	500.00	25.00	90.0	22.50	0.00	22.50
03/30/2017	PALEN, LINDA	JNL PERSPECTIVE II 05/05	6,500.00	341.25	90.0	307.13	0.00	307.13
03/31/2017	ASHBAUGH, ROBERT	JNL PERSPECTIVE II 05/05	334,956.70	139.57	90.0	125.61	0.00	125.61
03/31/2017	MILLER, ALAN	JNL PERSPECTIVE II 05/05	33,495.26	13.96	90.0	12.56	0.00	12.56
03/31/2017	BERNATH, THOMAS	JNL PERSPECTIVE II 05/05	8,197.71	3.42	90.0	3.08	0.00	3.08
03/31/2017	PLESKO-BERNATH, CYNTHIA	JNL PERSPECTIVE II 05/05	8,790.79	3.66	90.0	3.29	0.00	3.29
03/31/2017	SCHNEIDER, DAWN	JNL PERSPECTIVE II 05/05	27,505.69	11.46	90.0	10.31	0.00	10.31
03/31/2017	LEAVITT, CHRISTOPHER	JNL PERSPECTIVE II 05/05	4,393.30	1.83	90.0	1.65	0.00	1.65
03/31/2017	DEBOER, DIANA	JNL PERSPECTIVE II 05/05	60,667.71	25.28	90.0	22.75	0.00	22.75
03/31/2017	COZIK, MICHELLE	JNL PERSPECTIVE II 05/05	11,263.87	4.69	90.0	4.22	0.00	4.22
03/31/2017	NETHAWAY, BARBARA	JNL PERSPECTIVE II 05/05	30,700.13	12.79	90.0	11.51	0.00	11.51
03/31/2017	AUSTIN, CHARLENE	JNL PERSPECTIVE II 05/05	44,680.05	18.62	90.0	16.76	0.00	16.76
03/31/2017	BUKOVCIK, DANIEL	JNL PERSPECTIVE II 05/05	163,890.73	68.29	90.0	61.46	0.00	61.46
03/31/2017	KOERNER, NANCY	JNL PERSPECTIVE II 05/05	97,332.69	40.56	90.0	36.50	0.00	36.50
03/31/2017	BUKOVCIK, GAVIN	JNL PERSPECTIVE II 05/05	45,749.85	19.06	90.0	17.15	0.00	17.15
03/31/2017	BOETTCHER, BRETT	JNL PERSPECTIVE II 05/05	2,468.66	1.03	90.0	0.93	0.00	0.93
03/31/2017	BOETTCHER, BRETT	JNL PERSPECTIVE II 05/05	17,930.50	7.47	90.0	6.72	0.00	6.72
03/31/2017	BATORA, DELORES	JNL PERSPECTIVE II 05/05	30,240.40	12.60	90.0	11.34	0.00	11.34
03/31/2017	STOCKING, RODNEY	JNL PERSPECTIVE II 05/05	282,094.91	117.54	90.0	105.79	0.00	105.79
03/31/2017	MOORE, DONALD	JNL PERSPECTIVE II 05/05	12,673.04	5.28	90.0	4.75	0.00	4.75
03/31/2017	PALEN, LINDA	JNL PERSPECTIVE II 05/05	20,203.02	8.42	90.0	7.58	0.00	7.58
03/31/2017	HERBLET, SCOTT	JNL PERSPECTIVE II 05/05	32,303.73	13.46	90.0	12.11	0.00	12.11
03/31/2017	DEVEREAUX, DARLENE	JNL PERSPECTIVE II 05/05	46,896.75	19.54	90.0	17.59	0.00	17.59
03/31/2017	MEDINA, CESAR	JNL PERSPECTIVE II 05/05	43,509.21	18.13	90.0	16.32	0.00	16.32
03/31/2017	BESKO, DIRK	JNL PERSPECTIVE II 05/05	10,289.91	4.29	90.0	3.86	0.00	3.86
03/31/2017	BESKO, DIRK	JNL PERSPECTIVE II 05/05	113,314.80	47.21	90.0	42.49	0.00	42.49
03/31/2017	LATZ, SONYA	JNL PERSPECTIVE II 05/05	5,177.80	2.16	90.0	1.94	0.00	1.94
03/31/2017	HARROW, WENDY	JNL PERSPECTIVE II 05/05	3,871.40	1.61	90.0	1.45	0.00	1.45
03/31/2017	BISHOP, DAVID	JNL PERSPECTIVE II 05/05	54,828.82	22.85	90.0	20.57	0.00	20.57
03/31/2017	O'BERRY, MICHAEL	JNL PERSPECTIVE II 05/05	177,470.74	73.95	90.0	66.56	0.00	66.56
03/31/2017	WINKLER, JOHN	JNL PERSPECTIVE II 05/05	445,385.72	185.58	90.0	167.02	0.00	167.02

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
03/31/2017	HOOKER, LINDA	JNL PERSPECTIVE II 05/05	140,518.67	58.55	90.0	52.70	0.00	52.70
03/31/2017	BISHOP, DAVID	JNL PERSPECTIVE II 05/05	22,028.85	9.18	90.0	8.26	0.00	8.26
03/31/2017	DARLING, GARY	JNL PERSPECTIVE II 05/05	136,841.07	57.02	90.0	51.32	0.00	51.32
03/31/2017	GALECKA, CYRIL	JNL PERSPECTIVE II 05/05	137,323.06	57.22	90.0	51.50	0.00	51.50
03/31/2017	BURNS, KAREN	JNL PERSPECTIVE II 05/05	143,376.42	59.74	90.0	53.77	0.00	53.77
03/31/2017	COOK, DONALD	JNL PERSPECTIVE II 05/05	4,142.09	1.73	90.0	1.56	0.00	1.56
03/31/2017	GREEN, STEVE	JNL PERSPECTIVE II 05/05	67,217.73	28.01	90.0	25.21	0.00	25.21
03/31/2017	HECKMAN, RUSSELL	JNL PERSPECTIVE II 05/05	101,735.93	42.39	90.0	38.15	0.00	38.15
03/31/2017	HECKMAN, VICKI	JNL PERSPECTIVE II 05/05	5,777.90	2.41	90.0	2.17	0.00	2.17
03/31/2017	HECKMAN, VICKI	JNL PERSPECTIVE II 05/05	237,539.82	98.97	90.0	89.07	0.00	89.07
03/31/2017	VINCENT, DAVID	JNL PERSPECTIVE II 05/05	3,999.10	1.67	90.0	1.50	0.00	1.50
03/31/2017	VINCENT, JAMIE	JNL PERSPECTIVE II 05/05	19,808.94	8.25	90.0	7.43	0.00	7.43
03/31/2017	BERNATH, THOMAS	JNL PERSPECTIVE II 05/05	16,655.89	6.94	90.0	6.25	0.00	6.25
03/31/2017	KANTHE, LINDA	JNL PERSPECTIVE II 05/05	65,083.60	27.12	90.0	24.41	0.00	24.41
03/31/2017	COOK, JANET	JNL PERSPECTIVE II 05/05	59,442.22	24.77	90.0	22.29	0.00	22.29
03/31/2017	COOK, DONALD	JNL PERSPECTIVE II 05/05	141,593.63	59.00	90.0	53.10	0.00	53.10
03/31/2017	ADE, MARIE	JNL PERSPECTIVE II 05/05	51,645.80	21.52	90.0	19.37	0.00	19.37
03/31/2017	COOK, DONALD	JNL PERSPECTIVE II 05/05	102,927.64	42.89	90.0	38.60	0.00	38.60
03/31/2017	BUKOVCIK, SUSAN	JNL PERSPECTIVE II 05/05	14,763.64	6.15	90.0	5.54	0.00	5.54
03/31/2017	BUKOVCIK, DANIEL	JNL PERSPECTIVE II 05/05	15,103.54	6.29	90.0	5.66	0.00	5.66
03/31/2017	KING, MAXINE	JNL PERSPECTIVE II 05/05	77,208.66	32.17	90.0	28.95	0.00	28.95
03/31/2017	ATKINS, RONALD	JNL PERSPECTIVE II 05/05	59,287.47	24.70	90.0	22.23	0.00	22.23
03/31/2017	MCCABE, DAVID	JNL PERSPECTIVE II 05/05	94,322.92	39.30	90.0	35.37	0.00	35.37
03/31/2017	SMITH, DOUGLAS	JNL PERSPECTIVE II 05/05	17,611.55	7.34	90.0	6.61	0.00	6.61
03/31/2017	BUSH, VICTORIA	JNL PERSPECTIVE II 05/05	24,017.68	10.01	90.0	9.01	0.00	9.01
03/31/2017	COSCARELLI, ARTHUR	JNL PERSPECTIVE II 05/05	13,792.32	5.75	90.0	5.18	0.00	5.18
03/31/2017	BERNATH, THOMAS	JNL PERSPECTIVE II 05/05	141,006.10	58.75	90.0	52.88	0.00	52.88
03/31/2017	FEDEWA, NEIL	JNL PERSPECTIVE II 05/05	11,503.00	4.79	90.0	4.31	0.00	4.31
03/31/2017	PALEN, LINDA	JNL PERSPECTIVE II 05/05	162,145.60	67.56	90.0	60.80	0.00	60.80
03/31/2017	CONKLIN, SANDRA	JNL PERSPECTIVE II 05/05	13,518.03	5.63	90.0	5.07	0.00	5.07
03/31/2017	CONKLIN, DOUG	JNL PERSPECTIVE II 05/05	65,581.41	27.33	90.0	24.60	0.00	24.60
03/31/2017	ATKINS, RONALD	JNL PERSPECTIVE II 05/05	6,982.49	2.91	90.0	2.62	0.00	2.62
03/31/2017	ATKINS, DEB	JNL PERSPECTIVE II 05/05	7,808.99	3.25	90.0	2.93	0.00	2.93

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
03/31/2017	ATKINS, RONALD	JNL PERSPECTIVE II 05/05	100,469.29	41.86	90.0	37.67	0.00	37.67
03/31/2017	KURNCZ, KIMBERLY	JNL PERSPECTIVE II 05/05	825.10	0.34	90.0	0.31	0.00	0.31
03/31/2017	MASSA, RODGER	JNL PERSPECTIVE II 05/05	88,837.34	37.02	90.0	33.32	0.00	33.32
03/31/2017	WEISMILLER, SANDRA	JNL PERSPECTIVE II 05/05	971,219.23	404.67	90.0	364.20	0.00	364.20
03/31/2017	BYWATER, SHEILA	JNL PERSPECTIVE II 05/05	257,543.61	107.31	90.0	96.58	0.00	96.58
03/31/2017	PLOWMAN, DONNA	JNL PERSPECTIVE II 05/05	40,526.66	16.89	90.0	15.20	0.00	15.20
03/31/2017	BUKOVCIK, SUSAN	JNL PERSPECTIVE II 05/05	76,883.46	32.03	90.0	28.83	0.00	28.83
03/31/2017	BUKOVCIK, SUSAN	JNL PERSPECTIVE II 05/05	65,134.16	27.14	90.0	24.43	0.00	24.43
03/31/2017	BUKOVCIK, DANIEL	JNL PERSPECTIVE II 05/05	63,184.12	26.33	90.0	23.70	0.00	23.70
03/31/2017	RADEMACHER, SUZANNE	JNL PERSPECTIVE II 05/05	54,568.76	22.74	90.0	20.47	0.00	20.47
03/31/2017	RADEMACHER, RICKEY	JNL PERSPECTIVE II 05/05	54,568.76	22.74	90.0	20.47	0.00	20.47
03/31/2017	DARLING, KIMBERLY	JNL PERSPECTIVE II 05/05	40,354.43	16.81	90.0	15.13	0.00	15.13
03/31/2017	EVANS, ROGER	JNL PERSPECTIVE II 05/05	42,294.49	17.62	90.0	15.86	0.00	15.86
03/31/2017	BARKS, ERRON	JNL PERSPECTIVE II 05/05	31,927.47	13.30	90.0	11.97	0.00	11.97
03/31/2017	BARKS, MARIE	JNL PERSPECTIVE II 05/05	41,068.20	17.11	90.0	15.40	0.00	15.40
03/31/2017	BARKS, ERRON	JNL PERSPECTIVE II 05/05	45,843.56	19.10	90.0	17.19	0.00	17.19
03/31/2017	BARKS, ERRON	JNL PERSPECTIVE II 05/05	310,850.53	129.52	90.0	116.57	0.00	116.57
03/31/2017	BARKS, MARIE	JNL PERSPECTIVE II 05/05	45,843.56	19.10	90.0	17.19	0.00	17.19
03/31/2017	FINCH, ARLENE	JNL PERSPECTIVE II 05/05	18,262.96	7.61	90.0	6.85	0.00	6.85
03/31/2017	BUKOVCIK, DANIEL	JNL PERSPECTIVE II 05/05	77,917.25	32.47	90.0	29.22	0.00	29.22
03/31/2017	ALLEN, DONNA	JNL PERSPECTIVE II 05/05	8,214.96	3.42	90.0	3.08	0.00	3.08
03/31/2017	O'BERRY, CHARLES	JNL PERSPECTIVE II 05/05	106,282.86	44.28	90.0	39.85	0.00	39.85
03/31/2017	RAMIREZ, JOAN	JNL PERSPECTIVE II 05/05	57,474.57	23.95	90.0	21.56	0.00	21.56
03/31/2017	SWENSON, AMY	JNL PERSPECTIVE II 05/05	11,275.13	4.70	90.0	4.23	0.00	4.23
03/31/2017	SWENSON, ERIC	JNL PERSPECTIVE II 05/05	11,747.59	4.89	90.0	4.40	0.00	4.40
03/31/2017	SWENSON, ERIC	JNL PERSPECTIVE II 05/05	5,839.36	2.43	90.0	2.19	0.00	2.19
03/31/2017	FOLTZ, TIMOTHY	JNL PERSPECTIVE II 05/05	6,724.71	2.80	90.0	2.52	0.00	2.52
03/31/2017	MOORE, MARC	JNL PERSPECTIVE II 05/05	439.12	0.18	90.0	0.16	0.00	0.16
03/31/2017	BEALS, TIMOTHY	JNL PERSPECTIVE II 05/05	32,281.73	13.45	90.0	12.11	0.00	12.11
03/31/2017	O'BRIEN, MICHAEL	JNL PERSPECTIVE II 05/05	16,984.96	7.08	90.0	6.37	0.00	6.37
03/31/2017	LEN, JURLINE	JNL PERSPECTIVE II 05/05	115,880.82	48.28	90.0	43.45	0.00	43.45
03/31/2017	LEN, JURLINE	JNL PERSPECTIVE II 05/05	174,930.31	72.89	90.0	65.60	0.00	65.60
03/31/2017	HAZLE, JOHN	JNL PERSPECTIVE II 05/05	11,270.86	4.70	90.0	4.23	0.00	4.23

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
03/31/2017	COZIK, KEVIN	JNL PERSPECTIVE II 05/05	55,701.82	23.21	90.0	20.89	0.00	20.89
03/31/2017	HARMON, RICHARD	JNL PERSPECTIVE II 05/05	27,676.25	11.53	90.0	10.38	0.00	10.38
03/31/2017	KUS, DONNA	JNL PERSPECTIVE II 05/05	107,785.62	44.91	90.0	40.42	0.00	40.42
03/31/2017	GOOSEN, JEROME	JNL PERSPECTIVE II 05/05	557,187.92	232.16	90.0	208.94	0.00	208.94
03/31/2017	DARLING, TARIN	JNL PERSPECTIVE II 05/05	5,291.37	2.20	90.0	1.98	0.00	1.98
03/31/2017	MILLER, PHILLIP	JNL PERSPECTIVE II 05/05	1,122.88	0.47	90.0	0.42	0.00	0.42
03/31/2017	MILLER, VIVIAN	JNL PERSPECTIVE II 05/05	5,714.64	2.38	90.0	2.14	0.00	2.14
03/31/2017	UNTERBRINK, PAUL	JNL PERSPECTIVE II 05/05	116,854.43	48.69	90.0	43.82	0.00	43.82
03/31/2017	BLAIN, VICKIE	JNL PERSPECTIVE II 05/05	80,940.59	33.73	90.0	30.36	0.00	30.36
03/31/2017	BLAIN, VICKIE	JNL PERSPECTIVE II 05/05	75,882.04	31.62	90.0	28.46	0.00	28.46
03/31/2017	SIEFFERT, JUDITH	JNL PERSPECTIVE II 05/05	520,126.99	216.72	90.0	195.05	0.00	195.05
03/31/2017	PAKSI, JOYCE	JNL PERSPECTIVE II 05/05	14,780.81	6.16	90.0	5.54	0.00	5.54
03/31/2017	PAKSI, JOYCE	JNL PERSPECTIVE II 05/05	101,967.24	42.49	90.0	38.24	0.00	38.24
03/31/2017	PAKSI, ROBERT	JNL PERSPECTIVE II 05/05	15,221.30	6.34	90.0	5.71	0.00	5.71
03/31/2017	PAKSI, ROBERT	JNL PERSPECTIVE II 05/05	42,366.90	17.65	90.0	15.89	0.00	15.89
03/31/2017	STUTZMAN, KAREN	JNL PERSPECTIVE II 05/05	38,874.80	16.20	90.0	14.58	0.00	14.58
03/31/2017	SWANCHARA, KIM	JNL PERSPECTIVE II 05/05	37,890.14	15.79	90.0	14.21	0.00	14.21
03/31/2017	SWANCHARA, BEN	JNL PERSPECTIVE II 05/05	37,890.14	15.79	90.0	14.21	0.00	14.21
03/31/2017	BATORA, DELORES	JNL PERSPECTIVE II 05/05	172,322.69	71.80	90.0	64.62	0.00	64.62
03/31/2017	DUNSMORE, CAROL	JNL PERSPECTIVE II 05/05	122,767.20	51.15	90.0	46.04	0.00	46.04
03/31/2017	HOGAN, JOSEPH	JNL PERSPECTIVE II 05/05	268,573.26	111.91	90.0	100.72	0.00	100.72
03/31/2017	STEHLIK, FRANCES	JNL PERSPECTIVE II 05/05	107,032.67	44.60	90.0	40.14	0.00	40.14
03/31/2017	STEHLIK, FRANCES	JNL PERSPECTIVE II 05/05	35,531.31	14.80	90.0	13.32	0.00	13.32
03/31/2017	WHALEY JR, RICHARD	JNL PERSPECTIVE II 05/05	44,672.45	18.61	90.0	16.75	0.00	16.75
03/31/2017	GOOSEN, JEROME	JNL PERSPECTIVE II 05/05	13,965.09	5.82	90.0	5.24	0.00	5.24
03/31/2017	BAILEY, THOMAS	JNL PERSPECTIVE II 05/05	13,806.47	5.75	90.0	5.18	0.00	5.18
03/31/2017	BAILEY, THOMAS	JNL PERSPECTIVE II 05/05	112,413.18	46.84	90.0	42.16	0.00	42.16
03/31/2017	BAILEY, WALLACE	JNL PERSPECTIVE II 05/05	92,921.84	38.72	90.0	34.85	0.00	34.85
03/31/2017	BAILEY, SUSAN	JNL PERSPECTIVE II 05/05	28,374.29	11.82	90.0	10.64	0.00	10.64
03/31/2017	HOGAN, JOSEPH	JNL PERSPECTIVE II 05/05	41,738.35	17.39	90.0	15.65	0.00	15.65
03/31/2017	WOODMAN, ROBERT	JNL PERSPECTIVE II 05/05	85,816.72	35.76	90.0	32.18	0.00	32.18
03/31/2017	COCKRUM, MARK	JNL PERSPECTIVE II 05/05	70,327.36	26.37	90.0	23.73	0.00	23.73
03/31/2017	HOGAN, JOSEPH	JNL PERSPECTIVE II 05/05	125,632.79	52.35	90.0	47.12	0.00	47.12

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
03/31/2017	FOX, JAMES	JNL PERSPECTIVE II 05/05	157,403.08	65.58	90.0	59.02	0.00	59.02
03/31/2017	PERRY, GREGORY	JNL PERSPECTIVE II 05/05	41,368.67	17.24	90.0	15.52	0.00	15.52
03/31/2017	HOUSE, MATTHEW	JNL PERSPECTIVE II 05/05	12,466.00	5.19	90.0	4.67	0.00	4.67
03/31/2017	SMALLDON, JANET	JNL PERSPECTIVE II 05/05	51,918.34	21.63	90.0	19.47	0.00	19.47
03/31/2017	JOHNSON, DOLLY	JNL PERSPECTIVE II 05/05	10,179.13	4.24	90.0	3.82	0.00	3.82
03/31/2017	FABER, KATHRYN	JNL PERSPECTIVE II 05/05	36,901.05	15.38	90.0	13.84	0.00	13.84
03/31/2017	BUKOVCIK, RONALD	JNL PERSPECTIVE II 05/05	479,422.99	199.76	90.0	179.78	0.00	179.78
03/31/2017	KING, MAXINE	JNL PERSPECTIVE II 05/05	168,063.33	70.03	90.0	63.03	0.00	63.03
03/31/2017	BARTON, EVA	JNL PERSPECTIVE II 05/05	19,404.48	8.09	90.0	7.28	0.00	7.28
03/31/2017	TALBOT, DOUG	JNL PERSPECTIVE II 05/05	12,867.41	5.36	90.0	4.82	0.00	4.82
03/31/2017	TALBOT, DOUG	JNL PERSPECTIVE II 05/05	36,011.34	15.00	90.0	13.50	0.00	13.50
03/31/2017	THELEN, NEIL	JNL PERSPECTIVE II 05/05	197,102.59	82.13	90.0	73.92	0.00	73.92
03/31/2017	CONRAD, DOUGLAS	JNL PERSPECTIVE II 05/05	33,825.72	14.09	90.0	12.68	0.00	12.68
03/31/2017	MARTIN, SCOTT	JNL PERSPECTIVE II 05/05	63,633.79	26.51	90.0	23.86	0.00	23.86
03/31/2017	ROOF, ANNA	JNL PERSPECTIVE II 05/05	134,764.02	56.15	90.0	50.54	0.00	50.54
03/31/2017	ROBERTS, MONICA	JNL PERSPECTIVE II 05/05	6,761.87	2.82	90.0	2.54	0.00	2.54
03/31/2017	DOYLE, DENNIS	JNL PERSPECTIVE II 05/05	48,328.30	20.14	90.0	18.13	0.00	18.13
03/31/2017	SCHRAUBEN, HOLLY	JNL PERSPECTIVE II 05/05	4,160.55	1.73	90.0	1.56	0.00	1.56
03/31/2017	BURNS, KAREN	JNL PERSPECTIVE II 05/05	28,007.26	11.67	90.0	10.50	0.00	10.50
03/31/2017	PEASE, STEVEN	JNL PERSPECTIVE II 05/05	57,257.17	23.86	90.0	21.47	0.00	21.47
03/31/2017	THORNBURG, JANET	JNL PERSPECTIVE II 05/05	79,948.37	33.31	90.0	29.98	0.00	29.98
03/31/2017	BAILEY, WALLACE	JNL PERSPECTIVE II 05/05	47,853.88	19.94	90.0	17.95	0.00	17.95
03/31/2017	SCHULTZ, GARY	JNL PERSPECTIVE II 05/05	6,081.56	2.53	90.0	2.28	0.00	2.28
03/31/2017	RITZ, VICKI	JNL PERSPECTIVE II 05/05	22,292.97	9.29	90.0	8.36	0.00	8.36
03/31/2017	KIEFFER, DUSTIN	JNL PERSPECTIVE II 05/05	13,529.36	5.64	90.0	5.08	0.00	5.08
03/31/2017	BAILEY, WALLACE	JNL PERSPECTIVE II 05/05	40,424.53	16.84	90.0	15.16	0.00	15.16
03/31/2017	THORNBURG, RICHARD	JNL PERSPECTIVE II 05/05	290,120.22	120.88	90.0	108.79	0.00	108.79
03/31/2017	MEADOWS, SANDRA	JNL PERSPECTIVE II 05/05	120,763.59	50.32	90.0	45.29	0.00	45.29
03/31/2017	BERNATH, THOMAS	JNL PERSPECTIVE II 05/05	7,461.59	3.11	90.0	2.80	0.00	2.80
03/31/2017	DANIEL, JOHN	JNL PERSPECTIVE II 05/05	61,774.29	25.74	90.0	23.17	0.00	23.17
03/31/2017	WROBEL, GARY	JNL PERSPECTIVE II 05/05	375,288.00	156.37	90.0	140.73	0.00	140.73
03/31/2017	ZUSSMAN, KELLI	JNL PERSPECTIVE II 05/05	422,361.25	175.98	90.0	158.38	0.00	158.38
03/31/2017	EVANS, ROGER	JNL PERSPECTIVE II 05/05	9,250.33	3.85	90.0	3.47	0.00	3.47

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
03/31/2017	EVANS, ROGER	JNL PERSPECTIVE II 05/05	45,959.60	19.15	90.0	17.24	0.00	17.24
03/31/2017	LEIBY, PAMELA	JNL PERSPECTIVE II 05/05	92,727.29	38.64	90.0	34.78	0.00	34.78
03/31/2017	LEIBY, PAMELA	JNL PERSPECTIVE II 05/05	28,507.67	11.88	90.0	10.69	0.00	10.69
03/31/2017	SCHMITT, WILLIAM	JNL PERSPECTIVE II 05/05	30,160.85	12.57	90.0	11.31	0.00	11.31
03/31/2017	SCHMITT, KELLEY	JNL PERSPECTIVE II 05/05	15,392.90	6.41	90.0	5.77	0.00	5.77
03/31/2017	EKEL, MARY	JNL PERSPECTIVE II 05/05	9,292.80	3.87	90.0	3.48	0.00	3.48
03/31/2017	SHETTLER, CARL	JNL PERSPECTIVE II 05/05	2,735.40	1.14	90.0	1.03	0.00	1.03
03/31/2017	NUTTER, JACK	JNL PERSPECTIVE II 05/05	170,624.08	71.09	90.0	63.98	0.00	63.98
03/31/2017	HUHN, JUDY	JNL PERSPECTIVE II 05/05	117,941.76	49.14	90.0	44.23	0.00	44.23
03/31/2017	DOUBRAVA, STACY	JNL PERSPECTIVE II 05/05	238,847.81	99.52	90.0	89.57	0.00	89.57
03/31/2017	CAIRNS, SCOTT	JNL PERSPECTIVE II 05/05	160,515.84	66.88	90.0	60.19	0.00	60.19
03/31/2017	RADMACHER, ROGER	JNL PERSPECTIVE II 05/05	232,428.07	96.85	90.0	87.17	0.00	87.17
03/31/2017	MASSA, RODGER	JNL PERSPECTIVE II 05/05	3,352.47	1.40	90.0	1.26	0.00	1.26
03/31/2017	PAKSI, JAMES	JNL PERSPECTIVE II 05/05	213,444.90	88.94	90.0	80.05	0.00	80.05
03/31/2017	MILLER, VIVIAN	JNL PERSPECTIVE II 05/05	60,691.30	25.29	90.0	22.76	0.00	22.76
03/31/2017	STANLEY, REGINA	JNL PERSPECTIVE II 05/05	92,607.65	38.59	90.0	34.73	0.00	34.73
03/31/2017	NORDER, MARSHA	JNL PERSPECTIVE II 05/05	29,516.14	12.30	90.0	11.07	0.00	11.07
03/31/2017	COPESE, TAMARA	JNL PERSPECTIVE II 05/05	49,319.60	20.55	90.0	18.50	0.00	18.50
03/31/2017	WINTERS, JODI	JNL PERSPECTIVE II 05/05	17,626.79	7.34	90.0	6.61	0.00	6.61
03/31/2017	ASHBAUGH, ROBERT	JNL PERSPECTIVE II 05/05	14,896.63	6.21	90.0	5.59	0.00	5.59
03/31/2017	BURKETT SR, RICHARD	JNL PERSPECTIVE II 05/05	3,249.00	1.35	90.0	1.22	0.00	1.22
03/31/2017	HAZLE, JAYDEN	JNL PERSPECTIVE II 05/05	7,240.35	3.02	90.0	2.72	0.00	2.72
03/31/2017	STOLL, MARY	JNL PERSPECTIVE II 05/05	3,663.60	1.53	90.0	1.38	0.00	1.38
03/31/2017	ARTHUR, LOYAL	JNL PERSPECTIVE II 05/05	221,839.97	92.43	90.0	83.19	0.00	83.19
03/31/2017	FOX, JAMES	JNL PERSPECTIVE II 05/05	30,687.02	12.79	90.0	11.51	0.00	11.51
03/31/2017	SMALEC, CARLA	JNL PERSPECTIVE II 05/05	111,510.91	46.46	90.0	41.81	0.00	41.81
03/31/2017	HEATHMAN, DAWN	JNL PERSPECTIVE II 05/05	77,150.25	32.15	90.0	28.94	0.00	28.94
03/31/2017	RAMIREZ, NICOLAS	JNL PERSPECTIVE II 05/05	267,444.25	111.44	90.0	100.30	0.00	100.30
03/31/2017	WALTER, SHIRLEY	JNL PERSPECTIVE II 05/05	71,285.48	29.70	90.0	26.73	0.00	26.73
03/31/2017	WALTER, ROBERT	JNL PERSPECTIVE II 05/05	40,108.36	16.71	90.0	15.04	0.00	15.04
03/31/2017	WALTER, ROBERT	JNL PERSPECTIVE II 05/05	144,571.34	60.24	90.0	54.22	0.00	54.22
03/31/2017	WALTER, SHIRLEY	JNL PERSPECTIVE II 05/05	3,565.91	1.49	90.0	1.34	0.00	1.34
03/31/2017	WALTER, SHIRLEY	JNL PERSPECTIVE II 05/05	42,782.66	17.83	90.0	16.05	0.00	16.05

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
03/31/2017	WALTER, ROBERT	JNL PERSPECTIVE II 05/05	3,553.35	1.48	90.0	1.33	0.00	1.33
03/31/2017	LENON, DAWN	JNL PERSPECTIVE II 05/05	231,170.53	96.32	90.0	86.69	0.00	86.69
03/31/2017	DEVEREAUX, ANDREW	JNL PERSPECTIVE II 05/05	20,798.59	8.67	90.0	7.80	0.00	7.80
03/31/2017	MCCREERY, RODNEY	JNL PERSPECTIVE II 05/05	22,799.94	9.50	90.0	8.55	0.00	8.55
03/31/2017	DEVEREAUX, DARLENE	JNL PERSPECTIVE II 05/05	3,217.10	1.34	90.0	1.21	0.00	1.21
03/31/2017	CALVERLEY, ROBERT	JNL PERSPECTIVE II 05/05	129,347.57	53.89	90.0	48.50	0.00	48.50
03/31/2017	WINKLER, DAVID	JNL PERSPECTIVE II 05/05	106,242.47	44.27	90.0	39.84	0.00	39.84
03/31/2017	BATES, JAMES	JNL PERSPECTIVE II 05/05	204,194.05	85.08	90.0	76.57	0.00	76.57
03/31/2017	BOETTCHER, DAWN	JNL PERSPECTIVE II 05/05	20,297.51	8.46	90.0	7.61	0.00	7.61
03/31/2017	RITTER, DEVONA	JNL PERSPECTIVE II 05/05	24,133.91	10.06	90.0	9.05	0.00	9.05
04/03/2017	COSCARELLI, ARTHUR	JNL PERSPECTIVE II 05/05	50.00	2.63	90.0	2.37	0.00	2.37
04/03/2017	HAZLE, JAYDEN	JNL PERSPECTIVE II 05/05	100.00	5.25	90.0	4.73	0.00	4.73
04/05/2017	SCHNEIDER, DAWN	JNL PERSPECTIVE II 05/05	100.00	5.25	90.0	4.73	0.00	4.73
04/10/2017	SWANCHARA, KIM	JNL PERSPECTIVE II 05/05	5,500.00	288.75	90.0	259.88	0.00	259.88
04/10/2017	SWANCHARA, BEN	JNL PERSPECTIVE II 05/05	5,500.00	288.75	90.0	259.88	0.00	259.88
04/10/2017	RITTER, DEVONA	JNL PERSPECTIVE II 05/05	3,000.00	157.50	90.0	141.75	0.00	141.75
03/31/2017	MARTENS, KEVIN	JNL PERSPECTIVE II 10/04	68,256.58	28.44	90.0	25.60	0.00	25.60
* VARIABLE ANNUITIES SUBTOTAL *			\$23,098,696.52	\$12,473.79		\$11,226.58	\$0.00	\$11,226.58
*** BROKER TRANSACTIONS TOTAL ***			\$23,102,140.15	\$13,118.99		\$11,807.38	\$0.00	\$11,807.38

ADJUSTMENTS

04/15/2017	*E & O INSURANCE: CURRENT MONTH	0.00						-300.00
04/15/2017	*TECH: CURRENT MONTH TECH-GAVIN	0.00						-100.00
04/15/2017	*TECHNOLOGY: CURRENT MONTH TECH	0.00						-275.00
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00		\$-675.00	\$0.00	\$-675.00

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BROKER COMMISSION TOTALS

Broker Transactions	\$11,807.38
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-675.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$11,132.38
Year-to-date Gross	\$81,436.28
Year-to-date Earnings	\$104,945.84