



Concorde Investment Services, LLC

11/13/2017

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COMMISSION STATEMENT

November 15, 2017

JOSEPH (TERRY) MANN
219 E. 31st Street

BROKER #: M132
BRANCH: JOSEPH "TERRY" MANN

Savannah, GA 31401

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
10/30/2017	DEWICK, TRENTEN	AM FUNDS NEW PERSPECTIVE A	50.00	2.50	0.00	2.50	91.0	2.28
10/30/2017	DEWICK, TRENTEN	AM FUNDS NEW WORLD A	100.00	5.00	0.00	5.00	91.0	4.55
10/25/2017	KARP, ELIZABETH	AMERICAN FUNDS GLOBAL GROWTH PF C	200.00	2.00	0.00	2.00	91.0	1.82
10/31/2017	HEALEY, BRIAN	EATON VANCE NATL MUNI INCOME C	0.00	0.63	0.00	0.63	91.0	0.57
10/31/2017	HEALEY, BRIAN	EATON VANCE NATL MUNI INCOME C	0.00	0.21	0.00	0.21	91.0	0.19
/ /	MOORE, THOMAS	FIDELITY ADV MATERIALS C	0.00	3.29	0.00	3.29	91.0	2.99
/ /	MOORE, THOMAS	FIDELITY ADV MEGA CAP STOCK	0.00	4.60	0.00	4.60	91.0	4.19
10/31/2017	MANI, CHANDRAMOULI	FRANKLIN MUTUAL INTERANATIONAL FUND	0.00	6.84	0.00	6.84	91.0	6.22
10/31/2017	TEN, JT	FRANKLIN TEMPLETON MONEY C	0.00	0.32	0.00	0.32	91.0	0.29
10/31/2017	MANI, CHANDRAMOULI	FRNAKLIN GA TF INCOME FUND CLASS C	0.00	1.41	0.00	1.41	91.0	1.28
* MUTUAL FUNDS SUBTOTAL *			\$350.00	\$26.80	\$0.00	\$26.80		\$24.38
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
10/16/2017	PAI, YOGISH & ANITA	PAC LIFE PORTFOLIOS	0.00	10.00	0.00	10.00	91.0	9.10
10/20/2017	KRAUS, JOHN	PAC LIFE VALUE	0.00	76.99	0.00	76.99	91.0	70.06
10/16/2017	WARSTADT, ELIZABETH	PRU PREMIER RETIREMENT B	500.00	35.00	0.00	35.00	91.0	31.85
10/23/2017	WARSTADT, ELIZABETH	PRU PREMIER RETIREMENT B	500.00	35.00	0.00	35.00	91.0	31.85
* VARIABLE ANNUITIES SUBTOTAL *			\$1,000.00	\$156.99	\$0.00	\$156.99		\$142.86
<u>PRODUCT CATEGORY: VARIABLE UNIVERSAL LIFE</u>								
10/16/2017	CONLEY, CHRISTOPHER	PAC LIFE VUL	92.64	0.93	0.00	0.93	91.0	0.85
10/16/2017	HOFFMAN, ADON	PAC LIFE VUL	170.00	3.40	0.00	3.40	91.0	3.09
10/23/2017	BLACK, AMELIA	PAC LIFE VUL	175.60	1.76	0.00	1.76	91.0	1.60
10/23/2017	BLACK, RICHARD	PAC LIFE VUL	235.60	2.36	0.00	2.36	91.0	2.15
10/23/2017	JARRETT, LAURIE	PAC LIFE VUL	67.50	1.35	0.00	1.35	91.0	1.23
10/24/2017	GODLESKI, KEVIN	PAC LIFE VUL	153.45	3.07	0.00	3.07	91.0	2.79
10/24/2017	GODLESKI, KEVIN	PAC LIFE VUL	14.55	0.29	0.00	0.29	91.0	0.26

NOTES: * - Indicates adjustment is not included in 1099 Earnings

** - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE UNIVERSAL LIFE</u>								
10/24/2017	GODLESKI, KIRSTEN	PAC LIFE VUL	132.00	2.64	0.00	2.64	91.0	2.40
		* VARIABLE UNIVERSAL LIFE SUBTOTAL *	\$1,041.34	\$15.80	\$0.00	\$15.80		\$14.37
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
09/30/2017	GODLESKI, KEVIN	ASCENSUS 529 TRAILS	0.00	15.33	0.00	15.33	91.0	13.95
		* MUTUAL FUND 12B1 TRAILS SUBTOTAL *	\$0.00	\$15.33	\$0.00	\$15.33		\$13.95
		*** DIRECT TRANSACTIONS TOTAL ***	\$2,391.34	\$214.92	\$0.00	\$214.92		\$195.56

ADJUSTMENTS

11/15/2017		*DOCUSIGN: CURRENT MONTH	0.00					-18.00
11/15/2017		*EO INSURANCE: CURRENT MONTH INS	0.00					-300.00
11/15/2017		*LASER APP: CURRENT MONTH	0.00					-18.00
11/15/2017		*TECHNOLOGY: CURRENT MONTH BASIC	0.00					-180.00
		*** ADJUSTMENTS TOTAL ***	\$0.00	\$0.00	\$0.00	\$0.00		\$-516.00

BROKER COMMISSION TOTALS

Broker Transactions	\$195.56
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-516.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Please Retain for Your Records
THERE WILL BE NO CHECK THIS PERIOD

Balance Forward	\$-320.44
Year-to-date Gross	\$51,571.57
Year-to-date Earnings	\$47,034.71

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