



Concorde Investment Services, LLC  
**COMMISSION STATEMENT**  
**August 15, 2017**

08/14/2017  
 Page No. 1

DANIEL BUKOVCIK  
 101 N. Main Street  
 Box 376  
 Ovid, MI 48866

**BROKER #: B123**  
**BRANCH: DANIEL BUKOVCIK**

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
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**BROKER TRANSACTIONS**

**PRODUCT CATEGORY: MUTUAL FUNDS**

07/25/2017	MARTIN, SCOTT	AM FUNDS CAPITAL INCOME BUILDER A	142.27	5.34	90.0	4.81	0.00	4.81
07/26/2017	LATZ, SONYA	AM FUNDS CAPITAL INCOME BUILDER A	50.00	1.88	90.0	1.69	0.00	1.69
07/26/2017	LATZ, JARRAH	AM FUNDS CAPITAL INCOME BUILDER A	12.50	0.34	90.0	0.31	0.00	0.31
08/01/2017	MARTIN, SCOTT	AM FUNDS CAPITAL INCOME BUILDER A	86.06	3.23	90.0	2.91	0.00	2.91
07/26/2017	LATZ, JOSHUA	AM FUNDS CAPITAL WORLD BOND A	40.00	1.10	90.0	0.99	0.00	0.99
07/25/2017	MAHONEY, KRISTEN	AM FUNDS CAPITAL WORLD GRTH & INC	70.56	2.65	90.0	2.39	0.00	2.39
07/26/2017	LATZ, SONYA	AM FUNDS CAPITAL WORLD GRTH & INC	50.00	1.88	90.0	1.69	0.00	1.69
07/26/2017	LATZ, JOSHUA	AM FUNDS CAPITAL WORLD GRTH & INC	80.00	2.20	90.0	1.98	0.00	1.98
08/01/2017	MAHONEY, KRISTEN	AM FUNDS CAPITAL WORLD GRTH & INC	30.00	1.13	90.0	1.02	0.00	1.02
07/26/2017	ZALUD, BRIAN	AM FUNDS EUROPACIFIC GROWTH FUND A	37.50	1.59	90.0	1.43	0.00	1.43
07/26/2017	HERBLET, AMANDA	AM FUNDS EUROPACIFIC GROWTH FUND A	25.00	1.25	90.0	1.13	0.00	1.13
07/25/2017	MULDER, JAYDEN	AM FUNDS GROWTH AND INCOME A	50.00	2.50	90.0	2.25	0.00	2.25
07/25/2017	MARTIN, SCOTT	AM FUNDS GROWTH FUND OF AMERICA A	284.54	10.67	90.0	9.60	0.00	9.60
07/25/2017	BYRNE, JAMIE	AM FUNDS GROWTH FUND OF AMERICA A	90.00	3.38	90.0	3.04	0.00	3.04
07/25/2017	MAHONEY, KRISTEN	AM FUNDS GROWTH FUND OF AMERICA A	70.56	2.65	90.0	2.39	0.00	2.39
07/26/2017	HERBLET, AMANDA	AM FUNDS GROWTH FUND OF AMERICA A	25.00	1.25	90.0	1.13	0.00	1.13
07/26/2017	LATZ, JOSHUA	AM FUNDS GROWTH FUND OF AMERICA A	80.00	2.20	90.0	1.98	0.00	1.98
07/26/2017	LATZ, JARRAH	AM FUNDS GROWTH FUND OF AMERICA A	37.50	1.03	90.0	0.93	0.00	0.93
07/26/2017	ZALUD, ANN	AM FUNDS GROWTH FUND OF AMERICA A	37.50	1.59	90.0	1.43	0.00	1.43
07/28/2017	EKEL, NICHOLAS	AM FUNDS GROWTH FUND OF AMERICA A	50.00	2.50	90.0	2.25	0.00	2.25
08/01/2017	HAUK, KALMAN	AM FUNDS GROWTH FUND OF AMERICA A	166.00	6.23	90.0	5.61	0.00	5.61
08/01/2017	BESKO, BRADLEY	AM FUNDS GROWTH FUND OF AMERICA A	25.00	1.25	90.0	1.13	0.00	1.13
08/01/2017	MARTIN, SCOTT	AM FUNDS GROWTH FUND OF AMERICA A	172.13	6.45	90.0	5.81	0.00	5.81
08/01/2017	BYRNE, JAMIE	AM FUNDS GROWTH FUND OF AMERICA A	15.00	0.56	90.0	0.50	0.00	0.50
08/01/2017	MAHONEY, KRISTEN	AM FUNDS GROWTH FUND OF AMERICA A	30.00	1.13	90.0	1.02	0.00	1.02
08/01/2017	LOYNES, AUSTIN	AM FUNDS GROWTH FUND OF AMERICA A	60.00	3.00	90.0	2.70	0.00	2.70

NOTES: \* - Indicates adjustment is not included in 1099 Earnings  
 \*\* - Indicates adjustment is not included in Totals or Commissions  
 ^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
08/01/2017	BUKOVCIK, GAVIN	AM FUNDS GROWTH FUND OF AMERICA A	100.00	5.00	90.0	4.50	0.00	4.50
07/24/2017	WREGGELSWORTH, JOY	AM FUNDS ICA A	275.00	11.69	90.0	10.52	0.00	10.52
07/25/2017	MARTIN, SCOTT	AM FUNDS ICA A	284.53	10.67	90.0	9.60	0.00	9.60
07/25/2017	BYRNE, JAMIE	AM FUNDS ICA A	90.00	3.38	90.0	3.04	0.00	3.04
07/26/2017	ZALUD, BRIAN	AM FUNDS ICA A	37.50	1.59	90.0	1.43	0.00	1.43
07/26/2017	ZALUD, ANN	AM FUNDS ICA A	37.50	1.59	90.0	1.43	0.00	1.43
07/28/2017	WREGGELSWORTH, JOY	AM FUNDS ICA A	1,585.67	67.39	90.0	60.65	0.00	60.65
08/01/2017	MARTIN, SCOTT	AM FUNDS ICA A	172.12	6.45	90.0	5.81	0.00	5.81
08/01/2017	BYRNE, JAMIE	AM FUNDS ICA A	15.00	0.56	90.0	0.50	0.00	0.50
07/24/2017	WREGGELSWORTH, JOY	AM FUNDS WASHINGTON MUTUAL	100.00	4.25	90.0	3.83	0.00	3.83
08/01/2017	BESKO, BRADLEY	AM FUNDS WASHINGTON MUTUAL	25.00	1.25	90.0	1.13	0.00	1.13
07/31/2017	HUNT, BRUCE	FRANKLIN FOCUSED CORE EQUITY A	0.00	4.26	90.0	3.83	0.00	3.83
07/31/2017	HUNT, BRUCE	FRANKLIN GROWTH A	0.00	4.81	90.0	4.33	0.00	4.33
07/31/2017	HUNT, BRUCE	FRANKLIN GROWTH OPP A	0.00	4.21	90.0	3.79	0.00	3.79
07/31/2017	HUNT, BRUCE	FRANKLIN MUTUAL GLOBAL DISCOVERY A	0.00	1.89	90.0	1.70	0.00	1.70
07/31/2017	HUNT, BRUCE	FRANKLIN MUTUAL INTERNATIONAL A	0.00	2.54	90.0	2.29	0.00	2.29
07/31/2017	HUNT, BRUCE	FRANKLIN MUTUAL QUEST A	0.00	1.81	90.0	1.63	0.00	1.63
07/31/2017	HUNT, BRUCE	FRANKLIN MUTUAL SHARES A	0.00	2.05	90.0	1.85	0.00	1.85
07/31/2017	HUNT, BRUCE	FRANKLIN REAL RETURN A	0.00	3.46	90.0	3.11	0.00	3.11
07/31/2017	HUNT, BRUCE	FRANKLIN RISING DIVIDENDS A	0.00	4.52	90.0	4.07	0.00	4.07
07/31/2017	HUNT, BRUCE	FRANKLIN SMALL CAP GROWTH A	0.00	4.55	90.0	4.10	0.00	4.10
07/31/2017	HUNT, BRUCE	FRANKLIN TOTAL RETURN A	0.00	1.37	90.0	1.23	0.00	1.23
/ /	LEE, EUSTAQUIA	HARTFORD 529 AGGRESSIVE GROWTH A	0.00	0.48	90.0	0.43	0.00	0.43
/ /	STUTZMAN, KAREN	HARTFORD 529 CHECKS AND BAL A	0.00	0.10	90.0	0.09	0.00	0.09
/ /	STUTZMAN, KAREN	HARTFORD 529 CHECKS AND BAL A	0.00	0.08	90.0	0.07	0.00	0.07
/ /	MCHALLAM, MYA	HARTFORD 529 DIVIDEND AND GROWTH A	0.00	12.37	90.0	11.13	0.00	11.13
/ /	STUTZMAN, KAREN	HARTFORD 529 EQUITY INCOME A	0.00	2.55	90.0	2.30	0.00	2.30
/ /	STUTZMAN, KAREN	HARTFORD 529 EQUITY INCOME A	0.00	0.34	90.0	0.31	0.00	0.31
/ /	STUTZMAN, KAREN	HARTFORD 529 EQUITY INCOME A	0.00	2.55	90.0	2.30	0.00	2.30
/ /	STUTZMAN, KAREN	HARTFORD 529 EQUITY INCOME A	0.00	0.49	90.0	0.44	0.00	0.44
/ /	O'MALEY, SHIRLEY	HARTFORD 529 STATIC GROWTH A	0.00	0.36	90.0	0.32	0.00	0.32
/ /	O'MALEY, SHIRLEY	HARTFORD 529 STATIC GROWTH A	0.00	0.36	90.0	0.32	0.00	0.32
/ /	O'MALEY, SHIRLEY	HARTFORD 529 STATIC GROWTH A	0.00	2.13	90.0	1.92	0.00	1.92

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<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
/ /	O'MALEY, SHIRLEY	HARTFORD 529 STATIC GROWTH A	0.00	0.35	90.0	0.32	0.00	0.32
/ /	O'MALEY, SHIRLEY	HARTFORD 529 STATIC GROWTH A	0.00	0.32	90.0	0.29	0.00	0.29
/ /	BAESE, MARY BETH	HARTFORD BALANCED A	0.00	0.18	90.0	0.16	0.00	0.16
/ /	DARLING, KIMBERLY	HARTFORD BALANCED A	0.00	0.17	90.0	0.15	0.00	0.15
/ /	FOX, KERRI	HARTFORD BALANCED A	0.00	0.22	90.0	0.20	0.00	0.20
/ /	KIEFFER, DUSTIN	HARTFORD BALANCED ALLOCATION A	0.00	8.98	90.0	8.08	0.00	8.08
/ /	KIEFFER, KIRA	HARTFORD BALANCED ALLOCATION A	0.00	8.75	90.0	7.88	0.00	7.88
/ /	EVANS, ROGER	HARTFORD BALANCED ALLOCATION A	0.00	8.91	90.0	8.02	0.00	8.02
/ /	RADEMACHER, RICKEY	HARTFORD BALANCED ALLOCATION A	0.00	2.03	90.0	1.83	0.00	1.83
/ /	KIEFFER, PATRICIA	HARTFORD BALANCED ALLOCATION A	0.00	57.54	90.0	51.79	0.00	51.79
/ /	HASSE, RONALD	HARTFORD CAPITAL APP II A	0.00	2.14	90.0	1.93	0.00	1.93
/ /	HILTON, CYNTHIA	HARTFORD CAPITAL APP II A	0.00	3.98	90.0	3.58	0.00	3.58
/ /	BUKOVCIK, DANIEL	HARTFORD CAPITAL APP II A	0.00	7.94	90.0	7.15	0.00	7.15
/ /	THELEN, TODD	HARTFORD CAPITAL APP II A	0.00	0.45	90.0	0.41	0.00	0.41
/ /	THELEN, ROSANNE	HARTFORD CAPITAL APP II A	0.00	0.84	90.0	0.76	0.00	0.76
/ /	HILTON, CYNTHIA	HARTFORD CAPITAL APPRECIATION A	0.00	5.01	90.0	4.51	0.00	4.51
/ /	BUKOVCIK, DANIEL	HARTFORD CAPITAL APPRECIATION A	0.00	25.99	90.0	23.39	0.00	23.39
/ /	BAESE, MARY BETH	HARTFORD CAPITAL APPRECIATION A	0.00	2.13	90.0	1.92	0.00	1.92
/ /	PRICE, SARAH	HARTFORD CAPITAL APPRECIATION A	0.00	0.93	90.0	0.84	0.00	0.84
/ /	ZUNIGA, AMANDA	HARTFORD CAPITAL APPRECIATION A	0.00	14.53	90.0	13.08	0.00	13.08
/ /	HALFMAN, BRENDA	HARTFORD CAPITAL APPRECIATION A	0.00	0.53	90.0	0.48	0.00	0.48
/ /	THORNBURG, FREDERICK	HARTFORD CAPITAL APPRECIATION A	0.00	4.28	90.0	3.85	0.00	3.85
/ /	COOLEY, MARK	HARTFORD CAPITAL APPRECIATION A	0.00	0.24	90.0	0.22	0.00	0.22
/ /	DOUBRAVA, THOMAS	HARTFORD CAPITAL APPRECIATION A	0.00	1.11	90.0	1.00	0.00	1.00
/ /	BAESE, MARY BETH	HARTFORD CORPORATE OPPS A	0.00	0.31	90.0	0.28	0.00	0.28
/ /	RICHARDS, DEVIN	HARTFORD DISCIPLINED EQUITY A	0.00	2.51	90.0	2.26	0.00	2.26
/ /	FEDEWA, MICHAEL	HARTFORD DISCIPLINED EQUITY A	0.00	3.58	90.0	3.22	0.00	3.22
/ /	HILTON, CYNTHIA	HARTFORD DIVIDEND & GROWTH A	0.00	5.91	90.0	5.32	0.00	5.32
/ /	RICHARDS, AMBER	HARTFORD DIVIDEND & GROWTH A	0.00	1.16	90.0	1.04	0.00	1.04
/ /	RICHARDS, AMBER	HARTFORD DIVIDEND & GROWTH A	0.00	0.85	90.0	0.77	0.00	0.77
/ /	WEISMILLER, MARK	HARTFORD DIVIDEND & GROWTH A	0.00	3.29	90.0	2.96	0.00	2.96
/ /	LADISKI, BROOKE	HARTFORD DIVIDEND & GROWTH A	0.00	0.57	90.0	0.51	0.00	0.51
/ /	WEISMILLER, MARK	HARTFORD DIVIDEND & GROWTH A	0.00	1.75	90.0	1.58	0.00	1.58

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<u>BROKER TRANSACTIONS</u>									
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>									
	/ /	WEISMILLER, KELSEY	HARTFORD DIVIDEND & GROWTH A	0.00	0.50	90.0	0.45	0.00	0.45
	/ /	THORNBURG, FREDERICK	HARTFORD DIVIDEND & GROWTH A	0.00	6.32	90.0	5.69	0.00	5.69
	/ /	FEDEWA, MICHAEL	HARTFORD DIVIDEND & GROWTH A	0.00	5.41	90.0	4.87	0.00	4.87
	/ /	THELEN, TODD	HARTFORD DIVIDEND & GROWTH A	0.00	1.23	90.0	1.11	0.00	1.11
	/ /	THELEN, ROSANNE	HARTFORD DIVIDEND & GROWTH A	0.00	2.30	90.0	2.07	0.00	2.07
08/01/2017		THORNBURG, FREDERICK	HARTFORD DIVIDEND & GROWTH A	150.00	6.00	90.0	5.40	0.00	5.40
	/ /	BUKOVCIK/SEP, WILLIAM	HARTFORD GROWTH OPP A	0.00	1.75	90.0	1.58	0.00	1.58
	/ /	SCHLIEF, MICHAEL	HARTFORD GROWTH OPP A	0.00	5.91	90.0	5.32	0.00	5.32
	/ /	WOODRUFF, RONALD	HARTFORD GROWTH OPP A	0.00	3.20	90.0	2.88	0.00	2.88
	/ /	SQUIRES, YVONNE	HARTFORD GROWTH OPP A	0.00	12.08	90.0	10.87	0.00	10.87
	/ /	SQUIRES, LARRY	HARTFORD GROWTH OPP A	0.00	12.11	90.0	10.90	0.00	10.90
	/ /	BUKOVCIK, DANIEL	HARTFORD GROWTH OPP A	0.00	62.47	90.0	56.22	0.00	56.22
	/ /	BAESE, MARY BETH	HARTFORD GROWTH OPP A	0.00	0.38	90.0	0.34	0.00	0.34
	/ /	LADISKI, BREANNA	HARTFORD GROWTH OPP A	0.00	0.92	90.0	0.83	0.00	0.83
	/ /	BROWN, JACK	HARTFORD GROWTH OPP A	0.00	1.98	90.0	1.78	0.00	1.78
	/ /	SIEFFERT, DONALD	HARTFORD GROWTH OPP A	0.00	8.92	90.0	8.03	0.00	8.03
	/ /	FEDEWA, MICHAEL	HARTFORD GROWTH OPP A	0.00	2.35	90.0	2.12	0.00	2.12
	/ /	BROWN, TUCKER	HARTFORD GROWTH OPP A	0.00	1.13	90.0	1.02	0.00	1.02
	/ /	CASLER, SUSAN	HARTFORD GROWTH OPP A	0.00	0.49	90.0	0.44	0.00	0.44
	/ /	DARLING, KIMBERLY	HARTFORD GROWTH OPP A	0.00	9.69	90.0	8.72	0.00	8.72
	/ /	FOX, KERRI	HARTFORD GROWTH OPP A	0.00	15.80	90.0	14.22	0.00	14.22
	/ /	SIEFFERT, DONALD	HARTFORD INFLATION PLUS A	0.00	9.22	90.0	8.30	0.00	8.30
	/ /	HOLCOMB, BRUCE (DCD)	HARTFORD INFLATION PLUS A	0.00	0.87	90.0	0.78	0.00	0.78
	/ /	THORNBURG, FREDERICK	HARTFORD INFLATION PLUS A	0.00	3.17	90.0	2.85	0.00	2.85
	/ /	BATES, JAMES	HARTFORD INFLATION PLUS A	0.00	6.32	90.0	5.69	0.00	5.69
	/ /	SCOTT, FRANCES	HARTFORD INFLATION PLUS A	0.00	1.12	90.0	1.01	0.00	1.01
	/ /	WEISMILLER, MARK	HARTFORD INT'L GROWTH A	0.00	2.14	90.0	1.93	0.00	1.93
	/ /	WEISMILLER, MARK	HARTFORD INT'L GROWTH A	0.00	1.17	90.0	1.05	0.00	1.05
	/ /	WEISMILLER, KELSEY	HARTFORD INT'L GROWTH A	0.00	0.37	90.0	0.33	0.00	0.33
	/ /	RICHARDS, AMBER	HARTFORD MIDCAP VALUE A	0.00	1.79	90.0	1.61	0.00	1.61
	/ /	RICHARDS, AMBER	HARTFORD MIDCAP VALUE A	0.00	1.37	90.0	1.23	0.00	1.23
	/ /	SIEFFERT, DONALD	HARTFORD TOTAL RETURN BOND A	0.00	6.83	90.0	6.15	0.00	6.15
07/31/2017		HUNT, BRUCE	TEMPLETON EMERGING MARKETS	0.00	1.39	90.0	1.25	0.00	1.25

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<b><u>BROKER TRANSACTIONS</u></b>								
<b>PRODUCT CATEGORY: VARIABLE ANNUITIES</b>								
* MUTUAL FUNDS SUBTOTAL *			\$4,689.44	\$614.26		\$552.94	\$0.00	\$552.94
<b>PRODUCT CATEGORY: VARIABLE ANNUITIES</b>								
07/31/2017	GOOSEN, JACQUELINE	JNL ELITE ACCESS	19,287.12	4.02	90.0	3.62	0.00	3.62
07/31/2017	STOCKING, ELAINE	JNL ELITE ACCESS	5,736.29	1.20	90.0	1.08	0.00	1.08
07/31/2017	SPITERI, JOHN	JNL ELITE ACCESS	8,230.70	1.71	90.0	1.54	0.00	1.54
07/31/2017	WAGGONER, SHEILA	JNL ELITE ACCESS	17,976.41	3.75	90.0	3.38	0.00	3.38
07/31/2017	SPIESS, CHARLES	JNL PERSPECTIVE	73,018.28	30.42	90.0	27.38	0.00	27.38
07/25/2017	PARKER, MICHELLE	JNL PERSPECTIVE II 04/14	420.00	21.00	90.0	18.90	0.00	18.90
07/25/2017	PARKER, KEVIN	JNL PERSPECTIVE II 04/14	420.00	21.00	90.0	18.90	0.00	18.90
07/31/2017	RICHARDS, ROBERT	JNL PERSPECTIVE II 04/14	38,157.97	15.90	90.0	14.31	0.00	14.31
07/31/2017	SCHOMISCH, RENEE	JNL PERSPECTIVE II 04/14	251,442.79	104.77	90.0	94.29	0.00	94.29
07/31/2017	BURGESS, BEVERLY	JNL PERSPECTIVE II 04/14	18,284.41	7.62	90.0	6.86	0.00	6.86
07/31/2017	ROY, JANICE	JNL PERSPECTIVE II 04/14	32,017.27	13.34	90.0	12.01	0.00	12.01
07/31/2017	WINKLER, LORETTA	JNL PERSPECTIVE II 04/14	501,216.95	208.84	90.0	187.96	0.00	187.96
07/31/2017	COOK, DONALD	JNL PERSPECTIVE II 04/14	154,473.04	64.36	90.0	57.92	0.00	57.92
07/31/2017	VINCENT, LEROY	JNL PERSPECTIVE II 04/14	53,002.03	22.08	90.0	19.87	0.00	19.87
07/31/2017	WOODEND, DAVID	JNL PERSPECTIVE II 04/14	321,278.18	133.87	90.0	120.48	0.00	120.48
07/31/2017	HEHRER, SANDRA	JNL PERSPECTIVE II 04/14	35,741.39	14.89	90.0	13.40	0.00	13.40
07/31/2017	BARBOUR, LARRY	JNL PERSPECTIVE II 04/14	53,622.74	22.34	90.0	20.11	0.00	20.11
07/31/2017	SAVAGE, ELIZABETH	JNL PERSPECTIVE II 04/14	7,787.15	3.24	90.0	2.92	0.00	2.92
07/31/2017	THELEN, NEIL	JNL PERSPECTIVE II 04/14	21,270.22	8.86	90.0	7.97	0.00	7.97
07/31/2017	RICHARDS, AMBER	JNL PERSPECTIVE II 04/14	108,251.90	45.10	90.0	40.59	0.00	40.59
07/31/2017	BESKO, DIRK	JNL PERSPECTIVE II 04/14	16,020.00	6.68	90.0	6.01	0.00	6.01
07/31/2017	YOUNG, MARY	JNL PERSPECTIVE II 04/14	598,239.23	249.27	90.0	224.34	0.00	224.34
07/31/2017	WAKEFIELD, RONALD	JNL PERSPECTIVE II 04/14	40,591.36	16.91	90.0	15.22	0.00	15.22
07/31/2017	ADE, MARIE	JNL PERSPECTIVE II 04/14	11,184.88	4.66	90.0	4.19	0.00	4.19
07/31/2017	PIGGOTT, PHILIP	JNL PERSPECTIVE II 04/14	329,195.07	137.16	90.0	123.44	0.00	123.44
07/31/2017	SMITH, RICHARD	JNL PERSPECTIVE II 04/14	30,023.55	12.51	90.0	11.26	0.00	11.26
07/31/2017	FEDEWA, LORETTA	JNL PERSPECTIVE II 04/14	48,748.51	20.31	90.0	18.28	0.00	18.28
07/31/2017	STROMER, SCOTT	JNL PERSPECTIVE II 04/14	60,647.97	25.27	90.0	22.74	0.00	22.74
07/31/2017	THELEN, ROSANNE	JNL PERSPECTIVE II 04/14	934,261.51	389.28	90.0	350.35	0.00	350.35
07/31/2017	THOMA, CHRIS	JNL PERSPECTIVE II 04/14	77,389.83	32.25	90.0	29.03	0.00	29.03
07/31/2017	NIXON, KIMBERLY	JNL PERSPECTIVE II 04/14	90,046.57	37.52	90.0	33.77	0.00	33.77

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^Date - Split Trade - full Investment Amount &amp; Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
07/31/2017	WAKEFIELD, RONALD	JNL PERSPECTIVE II 04/14	89,640.77	37.35	90.0	33.62	0.00	33.62
07/31/2017	WAGGONER, RUSSELL	JNL PERSPECTIVE II 04/14	88,747.11	36.98	90.0	33.28	0.00	33.28
07/31/2017	REED, JOAN	JNL PERSPECTIVE II 04/14	31,606.18	13.17	90.0	11.85	0.00	11.85
07/31/2017	REED, RICHARD	JNL PERSPECTIVE II 04/14	66,835.77	27.85	90.0	25.07	0.00	25.07
07/31/2017	PENROSE, GARY	JNL PERSPECTIVE II 04/14	82,471.03	34.36	90.0	30.92	0.00	30.92
07/31/2017	BERNATH, THOMAS	JNL PERSPECTIVE II 04/14	19,873.30	8.28	90.0	7.45	0.00	7.45
07/31/2017	TRANN, LISA	JNL PERSPECTIVE II 04/14	8,479.88	3.53	90.0	3.18	0.00	3.18
07/31/2017	HUMPHREY, PATRICIA	JNL PERSPECTIVE II 04/14	10,185.63	4.24	90.0	3.82	0.00	3.82
07/31/2017	STEVENS, PATRICIA	JNL PERSPECTIVE II 04/14	150,451.96	62.69	90.0	56.42	0.00	56.42
07/31/2017	BERNATH, MARGARET	JNL PERSPECTIVE II 04/14	36,417.85	15.17	90.0	13.65	0.00	13.65
07/31/2017	BERNATH, MARGARET	JNL PERSPECTIVE II 04/14	29,359.12	12.23	90.0	11.01	0.00	11.01
07/31/2017	RICHARD, LORI	JNL PERSPECTIVE II 04/14	32,077.45	13.37	90.0	12.03	0.00	12.03
07/31/2017	RECK, CHARLES	JNL PERSPECTIVE II 04/14	397,026.51	165.43	90.0	148.89	0.00	148.89
07/31/2017	RECK, MAXINE	JNL PERSPECTIVE II 04/14	251,059.82	104.61	90.0	94.15	0.00	94.15
07/31/2017	HANUS, PHILLIP	JNL PERSPECTIVE II 04/14	159,000.38	66.25	90.0	59.63	0.00	59.63
07/31/2017	HANUS, SHEILA	JNL PERSPECTIVE II 04/14	32,606.16	13.59	90.0	12.23	0.00	12.23
07/31/2017	HANUS, PHILLIP	JNL PERSPECTIVE II 04/14	42,114.02	17.55	90.0	15.80	0.00	15.80
07/31/2017	LATZ, MARK	JNL PERSPECTIVE II 04/14	580,202.72	241.75	90.0	217.58	0.00	217.58
07/31/2017	BALLANCE, SUSAN	JNL PERSPECTIVE II 04/14	31,084.86	12.95	90.0	11.66	0.00	11.66
07/31/2017	ROOF, ANNA	JNL PERSPECTIVE II 04/14	49,598.10	20.67	90.0	18.60	0.00	18.60
07/31/2017	PARKER, JEFFERY	JNL PERSPECTIVE II 04/14	16,799.85	7.00	90.0	6.30	0.00	6.30
07/31/2017	HELDRETH, DIANE	JNL PERSPECTIVE II 04/14	72,067.70	30.03	90.0	27.03	0.00	27.03
07/31/2017	WOODBURY, JUDY	JNL PERSPECTIVE II 04/14	110,517.57	46.05	90.0	41.45	0.00	41.45
07/31/2017	FAHEY, SHANNON	JNL PERSPECTIVE II 04/14	169,478.76	70.62	90.0	63.56	0.00	63.56
07/31/2017	PLOWMAN, DENISE	JNL PERSPECTIVE II 04/14	21,040.28	8.77	90.0	7.89	0.00	7.89
07/31/2017	ZUSSMAN, GABRIEL	JNL PERSPECTIVE II 04/14	32,867.78	13.69	90.0	12.32	0.00	12.32
07/31/2017	DUBAY, SHARON	JNL PERSPECTIVE II 04/14	86,946.80	36.23	90.0	32.61	0.00	32.61
07/31/2017	TEREMI, SANDRA	JNL PERSPECTIVE II 04/14	31,465.32	13.11	90.0	11.80	0.00	11.80
07/31/2017	GRANT, REVA	JNL PERSPECTIVE II 04/14	26,062.25	10.86	90.0	9.77	0.00	9.77
07/31/2017	CARR, THOMAS	JNL PERSPECTIVE II 04/14	6,810.88	2.84	90.0	2.56	0.00	2.56
08/07/2017	HILLIKER, MARY	JNL PERSPECTIVE II 04/14	22,590.74	1,129.54	90.0	1,016.59	0.00	1,016.59
07/31/2017	ASHBAUGH, ROBERT	JNL PERSPECTIVE II 05/05	340,908.21	142.05	90.0	127.85	0.00	127.85
07/31/2017	MILLER, ALAN	JNL PERSPECTIVE II 05/05	34,477.81	14.37	90.0	12.93	0.00	12.93

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
07/31/2017	BERNATH, THOMAS	JNL PERSPECTIVE II 05/05	8,421.16	3.51	90.0	3.16	0.00	3.16
07/31/2017	PLESKO-BERNATH, CYNTHIA	JNL PERSPECTIVE II 05/05	9,030.40	3.76	90.0	3.38	0.00	3.38
07/31/2017	SCHNEIDER, DAWN	JNL PERSPECTIVE II 05/05	28,611.51	11.92	90.0	10.73	0.00	10.73
07/31/2017	DEBOER, DIANA	JNL PERSPECTIVE II 05/05	55,141.96	22.98	90.0	20.68	0.00	20.68
07/31/2017	COZIK, MICHELLE	JNL PERSPECTIVE II 05/05	11,570.90	4.82	90.0	4.34	0.00	4.34
07/31/2017	NETHAWAY, BARBARA	JNL PERSPECTIVE II 05/05	31,261.54	13.03	90.0	11.73	0.00	11.73
07/31/2017	AUSTIN, CHARLENE	JNL PERSPECTIVE II 05/05	44,710.43	18.63	90.0	16.77	0.00	16.77
07/31/2017	BUKOVCIK, DANIEL	JNL PERSPECTIVE II 05/05	173,753.11	72.40	90.0	65.16	0.00	65.16
07/31/2017	KOERNER, NANCY	JNL PERSPECTIVE II 05/05	99,138.63	41.31	90.0	37.18	0.00	37.18
07/31/2017	BUKOVCIK, GAVIN	JNL PERSPECTIVE II 05/05	47,802.74	19.92	90.0	17.93	0.00	17.93
07/31/2017	BOETTCHER, BRETT	JNL PERSPECTIVE II 05/05	2,611.81	1.09	90.0	0.98	0.00	0.98
07/31/2017	BOETTCHER, BRETT	JNL PERSPECTIVE II 05/05	18,883.40	7.87	90.0	7.08	0.00	7.08
07/31/2017	BATORA, DELORES	JNL PERSPECTIVE II 05/05	30,659.33	12.77	90.0	11.49	0.00	11.49
07/31/2017	STOCKING, RODNEY	JNL PERSPECTIVE II 05/05	287,894.22	119.96	90.0	107.96	0.00	107.96
07/31/2017	MOORE, DONALD	JNL PERSPECTIVE II 05/05	12,961.18	5.40	90.0	4.86	0.00	4.86
07/31/2017	PALEN, LINDA	JNL PERSPECTIVE II 05/05	20,694.94	8.62	90.0	7.76	0.00	7.76
07/31/2017	HERBLET, SCOTT	JNL PERSPECTIVE II 05/05	32,842.41	13.68	90.0	12.31	0.00	12.31
07/31/2017	DEVEREAUX, DARLENE	JNL PERSPECTIVE II 05/05	47,599.63	19.83	90.0	17.85	0.00	17.85
07/31/2017	MEDINA, CESAR	JNL PERSPECTIVE II 05/05	44,999.93	18.75	90.0	16.88	0.00	16.88
07/31/2017	BESKO, DIRK	JNL PERSPECTIVE II 05/05	10,626.93	4.43	90.0	3.99	0.00	3.99
07/31/2017	BESKO, DIRK	JNL PERSPECTIVE II 05/05	115,681.38	48.20	90.0	43.38	0.00	43.38
07/31/2017	LATZ, SONYA	JNL PERSPECTIVE II 05/05	5,281.41	2.20	90.0	1.98	0.00	1.98
07/31/2017	HARROW, WENDY	JNL PERSPECTIVE II 05/05	3,971.36	1.65	90.0	1.49	0.00	1.49
07/31/2017	BISHOP, DAVID	JNL PERSPECTIVE II 05/05	61,265.39	25.53	90.0	22.98	0.00	22.98
07/31/2017	O'BERRY, MICHAEL	JNL PERSPECTIVE II 05/05	181,670.73	75.70	90.0	68.13	0.00	68.13
07/31/2017	WINKLER, JOHN	JNL PERSPECTIVE II 05/05	440,838.39	183.68	90.0	165.31	0.00	165.31
07/31/2017	HOOKER, LINDA	JNL PERSPECTIVE II 05/05	128,592.60	53.58	90.0	48.22	0.00	48.22
07/31/2017	BISHOP, DAVID	JNL PERSPECTIVE II 05/05	22,437.82	9.35	90.0	8.42	0.00	8.42
07/31/2017	DARLING, GARY	JNL PERSPECTIVE II 05/05	139,376.54	58.07	90.0	52.26	0.00	52.26
07/31/2017	GALECKA, CYRIL	JNL PERSPECTIVE II 05/05	137,239.53	57.18	90.0	51.46	0.00	51.46
07/31/2017	BURNS, KAREN	JNL PERSPECTIVE II 05/05	147,255.40	61.36	90.0	55.22	0.00	55.22
07/31/2017	COOK, DONALD	JNL PERSPECTIVE II 05/05	4,267.64	1.78	90.0	1.60	0.00	1.60
07/31/2017	GREEN, STEVE	JNL PERSPECTIVE II 05/05	64,243.97	26.77	90.0	24.09	0.00	24.09

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<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
07/31/2017	HECKMAN, RUSSELL	JNL PERSPECTIVE II 05/05	99,919.49	41.63	90.0	37.47	0.00	37.47
07/31/2017	HECKMAN, VICKI	JNL PERSPECTIVE II 05/05	5,800.43	2.42	90.0	2.18	0.00	2.18
07/31/2017	HECKMAN, VICKI	JNL PERSPECTIVE II 05/05	234,043.94	97.52	90.0	87.77	0.00	87.77
07/31/2017	VINCENT, DAVID	JNL PERSPECTIVE II 05/05	4,179.60	1.74	90.0	1.57	0.00	1.57
07/31/2017	VINCENT, JAMIE	JNL PERSPECTIVE II 05/05	20,439.56	8.52	90.0	7.67	0.00	7.67
07/31/2017	BERNATH, THOMAS	JNL PERSPECTIVE II 05/05	17,064.42	7.11	90.0	6.40	0.00	6.40
07/31/2017	KANTHE, LINDA	JNL PERSPECTIVE II 05/05	66,762.14	27.82	90.0	25.04	0.00	25.04
07/31/2017	COOK, JANET	JNL PERSPECTIVE II 05/05	61,698.94	25.71	90.0	23.14	0.00	23.14
07/31/2017	COOK, DONALD	JNL PERSPECTIVE II 05/05	146,305.44	60.96	90.0	54.86	0.00	54.86
07/31/2017	ADE, MARIE	JNL PERSPECTIVE II 05/05	53,042.92	22.10	90.0	19.89	0.00	19.89
07/31/2017	COOK, DONALD	JNL PERSPECTIVE II 05/05	106,844.94	44.52	90.0	40.07	0.00	40.07
07/31/2017	BUKOVCIK, SUSAN	JNL PERSPECTIVE II 05/05	15,475.62	6.45	90.0	5.81	0.00	5.81
07/31/2017	BUKOVCIK, DANIEL	JNL PERSPECTIVE II 05/05	15,888.33	6.62	90.0	5.96	0.00	5.96
07/31/2017	KING, MAXINE	JNL PERSPECTIVE II 05/05	88,952.49	37.06	90.0	33.35	0.00	33.35
07/31/2017	ATKINS, RONALD	JNL PERSPECTIVE II 05/05	60,888.99	25.37	90.0	22.83	0.00	22.83
07/31/2017	MCCABE, DAVID	JNL PERSPECTIVE II 05/05	85,371.11	35.57	90.0	32.01	0.00	32.01
07/31/2017	SMITH, DOUGLAS	JNL PERSPECTIVE II 05/05	15,534.33	6.47	90.0	5.82	0.00	5.82
07/31/2017	BUSH, VICTORIA	JNL PERSPECTIVE II 05/05	28,358.07	11.82	90.0	10.64	0.00	10.64
07/31/2017	COSCARELLI, ARTHUR	JNL PERSPECTIVE II 05/05	14,368.94	5.99	90.0	5.39	0.00	5.39
07/31/2017	BERNATH, THOMAS	JNL PERSPECTIVE II 05/05	144,440.83	60.18	90.0	54.16	0.00	54.16
07/31/2017	FEDEWA, NEIL	JNL PERSPECTIVE II 05/05	12,007.67	5.00	90.0	4.50	0.00	4.50
07/31/2017	PALEN, LINDA	JNL PERSPECTIVE II 05/05	166,892.51	69.54	90.0	62.59	0.00	62.59
07/31/2017	CONKLIN, SANDRA	JNL PERSPECTIVE II 05/05	13,826.08	5.76	90.0	5.18	0.00	5.18
07/31/2017	CONKLIN, DOUG	JNL PERSPECTIVE II 05/05	67,147.27	27.98	90.0	25.18	0.00	25.18
07/31/2017	ATKINS, RONALD	JNL PERSPECTIVE II 05/05	7,126.10	2.97	90.0	2.67	0.00	2.67
07/31/2017	ATKINS, DEB	JNL PERSPECTIVE II 05/05	8,011.38	3.34	90.0	3.01	0.00	3.01
07/31/2017	ATKINS, RONALD	JNL PERSPECTIVE II 05/05	102,626.37	42.76	90.0	38.48	0.00	38.48
07/31/2017	KURN CZ, KIMBERLY	JNL PERSPECTIVE II 05/05	863.47	0.36	90.0	0.32	0.00	0.32
07/31/2017	MASSA, RODGER	JNL PERSPECTIVE II 05/05	92,362.44	38.48	90.0	34.63	0.00	34.63
07/31/2017	WEISMILLER, SANDRA	JNL PERSPECTIVE II 05/05	986,030.76	410.85	90.0	369.77	0.00	369.77
07/31/2017	BYWATER, SHEILA	JNL PERSPECTIVE II 05/05	293,735.94	122.39	90.0	110.15	0.00	110.15
07/31/2017	PLOWMAN, DONNA	JNL PERSPECTIVE II 05/05	41,505.85	17.29	90.0	15.56	0.00	15.56
07/31/2017	BUKOVCIK, SUSAN	JNL PERSPECTIVE II 05/05	80,712.62	33.63	90.0	30.27	0.00	30.27

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<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
07/31/2017	BUKOVCIK, SUSAN	JNL PERSPECTIVE II 05/05	69,185.61	28.83	90.0	25.95	0.00	25.95
07/31/2017	BUKOVCIK, DANIEL	JNL PERSPECTIVE II 05/05	66,959.89	27.90	90.0	25.11	0.00	25.11
07/31/2017	RADEMACHER, SUZANNE	JNL PERSPECTIVE II 05/05	55,647.74	23.19	90.0	20.87	0.00	20.87
07/31/2017	RADEMACHER, RICKEY	JNL PERSPECTIVE II 05/05	55,647.74	23.19	90.0	20.87	0.00	20.87
07/31/2017	DARLING, KIMBERLY	JNL PERSPECTIVE II 05/05	41,072.02	17.11	90.0	15.40	0.00	15.40
07/31/2017	EVANS, ROGER	JNL PERSPECTIVE II 05/05	43,340.98	18.06	90.0	16.25	0.00	16.25
07/31/2017	BARKS, ERRON	JNL PERSPECTIVE II 05/05	32,698.77	13.62	90.0	12.26	0.00	12.26
07/31/2017	BARKS, MARIE	JNL PERSPECTIVE II 05/05	42,059.38	17.52	90.0	15.77	0.00	15.77
07/31/2017	BARKS, ERRON	JNL PERSPECTIVE II 05/05	46,558.69	19.40	90.0	17.46	0.00	17.46
07/31/2017	BARKS, ERRON	JNL PERSPECTIVE II 05/05	316,739.86	131.97	90.0	118.77	0.00	118.77
07/31/2017	BARKS, MARIE	JNL PERSPECTIVE II 05/05	46,558.69	19.40	90.0	17.46	0.00	17.46
07/31/2017	FINCH, ARLENE	JNL PERSPECTIVE II 05/05	18,522.31	7.72	90.0	6.95	0.00	6.95
07/31/2017	BUKOVCIK, DANIEL	JNL PERSPECTIVE II 05/05	82,273.09	34.28	90.0	30.85	0.00	30.85
07/31/2017	ALLEN, DONNA	JNL PERSPECTIVE II 05/05	8,409.34	3.50	90.0	3.15	0.00	3.15
07/31/2017	O'BERRY, CHARLES	JNL PERSPECTIVE II 05/05	106,283.67	44.28	90.0	39.85	0.00	39.85
07/31/2017	RAMIREZ, JOAN	JNL PERSPECTIVE II 05/05	58,729.56	24.47	90.0	22.02	0.00	22.02
07/31/2017	SWENSON, AMY	JNL PERSPECTIVE II 05/05	11,511.24	4.80	90.0	4.32	0.00	4.32
07/31/2017	SWENSON, ERIC	JNL PERSPECTIVE II 05/05	12,066.36	5.03	90.0	4.53	0.00	4.53
07/31/2017	SWENSON, ERIC	JNL PERSPECTIVE II 05/05	5,953.35	2.48	90.0	2.23	0.00	2.23
07/31/2017	FOLTZ, TIMOTHY	JNL PERSPECTIVE II 05/05	6,879.40	2.87	90.0	2.58	0.00	2.58
07/31/2017	MOORE, MARC	JNL PERSPECTIVE II 05/05	444.02	0.19	90.0	0.17	0.00	0.17
07/31/2017	BEALS, TIMOTHY	JNL PERSPECTIVE II 05/05	32,837.35	13.68	90.0	12.31	0.00	12.31
07/31/2017	O'BRIEN, MICHAEL	JNL PERSPECTIVE II 05/05	17,688.03	7.37	90.0	6.63	0.00	6.63
07/31/2017	LEN, JURLINE	JNL PERSPECTIVE II 05/05	117,879.87	49.12	90.0	44.21	0.00	44.21
07/31/2017	LEN, JURLINE	JNL PERSPECTIVE II 05/05	177,991.65	74.16	90.0	66.74	0.00	66.74
07/31/2017	HAZLE, JOHN	JNL PERSPECTIVE II 05/05	11,965.55	4.99	90.0	4.49	0.00	4.49
07/31/2017	HARMON, RICHARD	JNL PERSPECTIVE II 05/05	146,373.00	60.99	90.0	54.89	0.00	54.89
07/31/2017	KUS, DONNA	JNL PERSPECTIVE II 05/05	109,913.93	45.80	90.0	41.22	0.00	41.22
07/31/2017	GOOSEN, JEROME	JNL PERSPECTIVE II 05/05	577,387.35	240.58	90.0	216.52	0.00	216.52
07/31/2017	DARLING, TARIN	JNL PERSPECTIVE II 05/05	5,393.27	2.25	90.0	2.03	0.00	2.03
07/31/2017	MILLER, PHILLIP	JNL PERSPECTIVE II 05/05	1,146.63	0.48	90.0	0.43	0.00	0.43
07/31/2017	MILLER, VIVIAN	JNL PERSPECTIVE II 05/05	5,824.68	2.43	90.0	2.19	0.00	2.19
07/31/2017	UNTERBRINK, PAUL	JNL PERSPECTIVE II 05/05	119,842.58	49.93	90.0	44.94	0.00	44.94

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<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
07/31/2017	BLAIN, VICKIE	JNL PERSPECTIVE II 05/05	81,478.88	33.95	90.0	30.56	0.00	30.56
07/31/2017	BLAIN, VICKIE	JNL PERSPECTIVE II 05/05	76,385.96	31.83	90.0	28.65	0.00	28.65
07/31/2017	SIEFFERT, JUDITH	JNL PERSPECTIVE II 05/05	511,899.18	213.29	90.0	191.96	0.00	191.96
07/31/2017	PAKSI, JOYCE	JNL PERSPECTIVE II 05/05	15,065.71	6.28	90.0	5.65	0.00	5.65
07/31/2017	PAKSI, JOYCE	JNL PERSPECTIVE II 05/05	103,996.91	43.33	90.0	39.00	0.00	39.00
07/31/2017	PAKSI, ROBERT	JNL PERSPECTIVE II 05/05	15,551.66	6.48	90.0	5.83	0.00	5.83
07/31/2017	PAKSI, ROBERT	JNL PERSPECTIVE II 05/05	43,311.60	18.05	90.0	16.25	0.00	16.25
07/31/2017	STUTZMAN, KAREN	JNL PERSPECTIVE II 05/05	40,663.41	16.94	90.0	15.25	0.00	15.25
07/31/2017	SWANCHARA, KIM	JNL PERSPECTIVE II 05/05	44,719.84	18.63	90.0	16.77	0.00	16.77
07/31/2017	SWANCHARA, BEN	JNL PERSPECTIVE II 05/05	44,719.84	18.63	90.0	16.77	0.00	16.77
07/31/2017	BATORA, DELORES	JNL PERSPECTIVE II 05/05	175,521.63	73.13	90.0	65.82	0.00	65.82
07/31/2017	DUNSMORE, CAROL	JNL PERSPECTIVE II 05/05	122,899.85	51.21	90.0	46.09	0.00	46.09
07/31/2017	HOGAN, JOSEPH	JNL PERSPECTIVE II 05/05	273,569.61	113.99	90.0	102.59	0.00	102.59
07/31/2017	STEHLIK, FRANCES	JNL PERSPECTIVE II 05/05	109,400.47	45.58	90.0	41.02	0.00	41.02
07/31/2017	STEHLIK, FRANCES	JNL PERSPECTIVE II 05/05	36,281.78	15.12	90.0	13.61	0.00	13.61
07/31/2017	WHALEY JR, RICHARD	JNL PERSPECTIVE II 05/05	45,859.41	19.11	90.0	17.20	0.00	17.20
07/31/2017	GOOSEN, JEROME	JNL PERSPECTIVE II 05/05	14,621.57	6.09	90.0	5.48	0.00	5.48
07/31/2017	BAILEY, THOMAS	JNL PERSPECTIVE II 05/05	12,635.06	5.26	90.0	4.73	0.00	4.73
07/31/2017	BAILEY, THOMAS	JNL PERSPECTIVE II 05/05	114,565.59	47.74	90.0	42.97	0.00	42.97
07/31/2017	BAILEY, WALLACE	JNL PERSPECTIVE II 05/05	92,953.01	38.73	90.0	34.86	0.00	34.86
07/31/2017	BAILEY, SUSAN	JNL PERSPECTIVE II 05/05	28,882.35	12.03	90.0	10.83	0.00	10.83
07/31/2017	HOGAN, JOSEPH	JNL PERSPECTIVE II 05/05	42,463.01	17.69	90.0	15.92	0.00	15.92
07/31/2017	WOODMAN, ROBERT	JNL PERSPECTIVE II 05/05	87,593.67	36.50	90.0	32.85	0.00	32.85
07/31/2017	COCKRUM, MARK	JNL PERSPECTIVE II 05/05	74,194.89	27.82	90.0	25.04	0.00	25.04
07/31/2017	HOGAN, JOSEPH	JNL PERSPECTIVE II 05/05	128,040.25	53.35	90.0	48.02	0.00	48.02
07/31/2017	FOX, JAMES	JNL PERSPECTIVE II 05/05	160,584.02	66.91	90.0	60.22	0.00	60.22
07/31/2017	PERRY, GREGORY	JNL PERSPECTIVE II 05/05	44,029.16	18.35	90.0	16.52	0.00	16.52
07/31/2017	HOUSE, MATTHEW	JNL PERSPECTIVE II 05/05	13,155.11	5.48	90.0	4.93	0.00	4.93
07/31/2017	SMALLDON, JANET	JNL PERSPECTIVE II 05/05	52,954.26	22.06	90.0	19.85	0.00	19.85
07/31/2017	JOHNSON, DOLLY	JNL PERSPECTIVE II 05/05	7,834.79	3.26	90.0	2.93	0.00	2.93
07/31/2017	FABER, KATHRYN	JNL PERSPECTIVE II 05/05	37,471.31	15.61	90.0	14.05	0.00	14.05
07/31/2017	BUKOVCIK, RONALD	JNL PERSPECTIVE II 05/05	503,251.84	209.69	90.0	188.72	0.00	188.72
07/31/2017	KING, MAXINE	JNL PERSPECTIVE II 05/05	171,633.42	71.51	90.0	64.36	0.00	64.36

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
07/31/2017	BARTON, EVA	JNL PERSPECTIVE II 05/05	19,756.43	8.23	90.0	7.41	0.00	7.41
07/31/2017	TALBOT, DOUG	JNL PERSPECTIVE II 05/05	13,139.95	5.47	90.0	4.92	0.00	4.92
07/31/2017	TALBOT, DOUG	JNL PERSPECTIVE II 05/05	36,741.34	15.31	90.0	13.78	0.00	13.78
07/31/2017	THELEN, NEIL	JNL PERSPECTIVE II 05/05	203,021.55	84.59	90.0	76.13	0.00	76.13
07/31/2017	CONRAD, DOUGLAS	JNL PERSPECTIVE II 05/05	34,420.26	14.34	90.0	12.91	0.00	12.91
07/31/2017	MARTIN, SCOTT	JNL PERSPECTIVE II 05/05	65,332.07	27.22	90.0	24.50	0.00	24.50
07/31/2017	ROOF, ANNA	JNL PERSPECTIVE II 05/05	136,879.92	57.03	90.0	51.33	0.00	51.33
07/31/2017	ROBERTS, MONICA	JNL PERSPECTIVE II 05/05	6,919.79	2.88	90.0	2.59	0.00	2.59
07/31/2017	DOYLE, DENNIS	JNL PERSPECTIVE II 05/05	49,415.51	20.59	90.0	18.53	0.00	18.53
07/31/2017	SCHRAUBEN, HOLLY	JNL PERSPECTIVE II 05/05	4,256.70	1.77	90.0	1.59	0.00	1.59
07/31/2017	BURNS, KAREN	JNL PERSPECTIVE II 05/05	28,845.95	12.02	90.0	10.82	0.00	10.82
07/31/2017	PEASE, STEVEN	JNL PERSPECTIVE II 05/05	58,940.40	24.56	90.0	22.10	0.00	22.10
07/31/2017	THORNBURG, JANET	JNL PERSPECTIVE II 05/05	81,992.06	34.16	90.0	30.74	0.00	30.74
07/31/2017	BAILEY, WALLACE	JNL PERSPECTIVE II 05/05	48,258.18	20.11	90.0	18.10	0.00	18.10
07/31/2017	SCHULTZ, GARY	JNL PERSPECTIVE II 05/05	6,211.58	2.59	90.0	2.33	0.00	2.33
07/31/2017	RITZ, VICKI	JNL PERSPECTIVE II 05/05	23,019.55	9.59	90.0	8.63	0.00	8.63
07/31/2017	KIEFFER, DUSTIN	JNL PERSPECTIVE II 05/05	15,570.90	6.49	90.0	5.84	0.00	5.84
07/31/2017	BAILEY, WALLACE	JNL PERSPECTIVE II 05/05	40,667.31	16.94	90.0	15.25	0.00	15.25
07/31/2017	THORNBURG, RICHARD	JNL PERSPECTIVE II 05/05	294,147.60	122.56	90.0	110.30	0.00	110.30
07/31/2017	MEADOWS, SANDRA	JNL PERSPECTIVE II 05/05	267,736.62	111.56	90.0	100.40	0.00	100.40
07/31/2017	BERNATH, THOMAS	JNL PERSPECTIVE II 05/05	7,745.34	3.23	90.0	2.91	0.00	2.91
07/31/2017	DANIEL, JOHN	JNL PERSPECTIVE II 05/05	59,447.16	24.77	90.0	22.29	0.00	22.29
07/31/2017	WROBEL, GARY	JNL PERSPECTIVE II 05/05	393,666.40	164.03	90.0	147.63	0.00	147.63
07/31/2017	ZUSSMAN, KELLI	JNL PERSPECTIVE II 05/05	439,749.20	183.23	90.0	164.91	0.00	164.91
07/31/2017	EVANS, ROGER	JNL PERSPECTIVE II 05/05	9,453.70	3.94	90.0	3.55	0.00	3.55
07/31/2017	EVANS, ROGER	JNL PERSPECTIVE II 05/05	46,959.99	19.57	90.0	17.61	0.00	17.61
07/31/2017	LEIBY, PAMELA	JNL PERSPECTIVE II 05/05	93,911.60	39.13	90.0	35.22	0.00	35.22
07/31/2017	LEIBY, PAMELA	JNL PERSPECTIVE II 05/05	29,126.09	12.14	90.0	10.93	0.00	10.93
07/31/2017	SCHMITT, WILLIAM	JNL PERSPECTIVE II 05/05	30,907.34	12.88	90.0	11.59	0.00	11.59
07/31/2017	SCHMITT, KELLEY	JNL PERSPECTIVE II 05/05	15,783.14	6.58	90.0	5.92	0.00	5.92
07/31/2017	EKEL, MARY	JNL PERSPECTIVE II 05/05	9,778.75	4.07	90.0	3.66	0.00	3.66
07/31/2017	SHETTLER, CARL	JNL PERSPECTIVE II 05/05	2,905.64	1.21	90.0	1.09	0.00	1.09
07/31/2017	NUTTER, JACK	JNL PERSPECTIVE II 05/05	178,413.95	74.34	90.0	66.91	0.00	66.91

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
07/31/2017	HUHN, JUDY	JNL PERSPECTIVE II 05/05	122,474.29	51.03	90.0	45.93	0.00	45.93
07/31/2017	DOUBRAVA, STACY	JNL PERSPECTIVE II 05/05	251,974.01	104.99	90.0	94.49	0.00	94.49
07/31/2017	CAIRNS, SCOTT	JNL PERSPECTIVE II 05/05	168,541.47	70.23	90.0	63.21	0.00	63.21
07/31/2017	RADMACHER, ROGER	JNL PERSPECTIVE II 05/05	242,833.58	101.18	90.0	91.06	0.00	91.06
07/31/2017	MASSA, RODGER	JNL PERSPECTIVE II 05/05	3,310.27	1.38	90.0	1.24	0.00	1.24
07/31/2017	PAKSI, JAMES	JNL PERSPECTIVE II 05/05	219,601.59	91.50	90.0	82.35	0.00	82.35
07/31/2017	MILLER, VIVIAN	JNL PERSPECTIVE II 05/05	63,661.86	26.53	90.0	23.88	0.00	23.88
07/31/2017	STANLEY, REGINA	JNL PERSPECTIVE II 05/05	97,367.98	40.57	90.0	36.51	0.00	36.51
07/31/2017	NORDER, MARSHA	JNL PERSPECTIVE II 05/05	27,029.63	11.26	90.0	10.13	0.00	10.13
07/31/2017	COPESE, TAMARA	JNL PERSPECTIVE II 05/05	51,864.66	21.61	90.0	19.45	0.00	19.45
07/31/2017	WINTERS, JODI	JNL PERSPECTIVE II 05/05	18,475.15	7.70	90.0	6.93	0.00	6.93
07/31/2017	ASHBAUGH, ROBERT	JNL PERSPECTIVE II 05/05	15,650.56	6.52	90.0	5.87	0.00	5.87
07/31/2017	BURKETT SR, RICHARD	JNL PERSPECTIVE II 05/05	3,423.97	1.43	90.0	1.29	0.00	1.29
07/31/2017	HAZLE, JAYDEN	JNL PERSPECTIVE II 05/05	8,019.30	3.34	90.0	3.01	0.00	3.01
07/31/2017	STOLL, MARY	JNL PERSPECTIVE II 05/05	3,822.95	1.59	90.0	1.43	0.00	1.43
07/31/2017	ARTHUR, LOYAL	JNL PERSPECTIVE II 05/05	233,578.43	97.32	90.0	87.59	0.00	87.59
07/31/2017	FOX, JAMES	JNL PERSPECTIVE II 05/05	31,861.89	13.28	90.0	11.95	0.00	11.95
07/31/2017	SMALEC, CARLA	JNL PERSPECTIVE II 05/05	116,444.50	48.52	90.0	43.67	0.00	43.67
07/31/2017	HEATHMAN, DAWN	JNL PERSPECTIVE II 05/05	81,662.93	34.03	90.0	30.63	0.00	30.63
07/31/2017	RAMIREZ, NICOLAS	JNL PERSPECTIVE II 05/05	283,308.04	118.05	90.0	106.25	0.00	106.25
07/31/2017	WALTER, SHIRLEY	JNL PERSPECTIVE II 05/05	74,828.35	31.18	90.0	28.06	0.00	28.06
07/31/2017	WALTER, ROBERT	JNL PERSPECTIVE II 05/05	42,101.11	17.54	90.0	15.79	0.00	15.79
07/31/2017	WALTER, ROBERT	JNL PERSPECTIVE II 05/05	152,542.85	63.56	90.0	57.20	0.00	57.20
07/31/2017	WALTER, SHIRLEY	JNL PERSPECTIVE II 05/05	3,719.82	1.55	90.0	1.40	0.00	1.40
07/31/2017	WALTER, SHIRLEY	JNL PERSPECTIVE II 05/05	45,025.52	18.76	90.0	16.88	0.00	16.88
07/31/2017	WALTER, ROBERT	JNL PERSPECTIVE II 05/05	3,745.54	1.56	90.0	1.40	0.00	1.40
07/31/2017	LENON, DAWN	JNL PERSPECTIVE II 05/05	244,362.07	101.82	90.0	91.64	0.00	91.64
07/31/2017	DEVEREAUX, ANDREW	JNL PERSPECTIVE II 05/05	21,923.68	9.13	90.0	8.22	0.00	8.22
07/31/2017	MCCREERY, RODNEY	JNL PERSPECTIVE II 05/05	23,903.83	9.96	90.0	8.96	0.00	8.96
07/31/2017	DEVEREAUX, DARLENE	JNL PERSPECTIVE II 05/05	3,437.18	1.43	90.0	1.29	0.00	1.29
07/31/2017	CALVERLEY, ROBERT	JNL PERSPECTIVE II 05/05	135,737.43	56.56	90.0	50.90	0.00	50.90
07/31/2017	WINKLER, DAVID	JNL PERSPECTIVE II 05/05	111,701.97	46.54	90.0	41.89	0.00	41.89
07/31/2017	BATES, JAMES	JNL PERSPECTIVE II 05/05	216,471.03	90.20	90.0	81.18	0.00	81.18

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
07/31/2017	BOETTCHER, DAWN	JNL PERSPECTIVE II 05/05	21,613.77	9.01	90.0	8.11	0.00	8.11
07/31/2017	RITTER, DEVONA	JNL PERSPECTIVE II 05/05	24,548.23	10.23	90.0	9.21	0.00	9.21
08/01/2017	COSCARELLI, ARTHUR	JNL PERSPECTIVE II 05/05	50.00	2.63	90.0	2.37	0.00	2.37
08/01/2017	HAZLE, JAYDEN	JNL PERSPECTIVE II 05/05	100.00	5.25	90.0	4.73	0.00	4.73
08/07/2017	SCHNEIDER, DAWN	JNL PERSPECTIVE II 05/05	100.00	5.25	90.0	4.73	0.00	4.73
07/31/2017	MARTENS, KEVIN	JNL PERSPECTIVE II 10/04	71,127.29	29.64	90.0	26.68	0.00	26.68
* VARIABLE ANNUITIES SUBTOTAL *			\$24,523,466.55	\$11,379.18		\$10,241.37	\$0.00	\$10,241.37
<b><u>PRODUCT CATEGORY: VARIABLE UNIVERSAL LIFE</u></b>								
07/27/2017	KIRBY, NICOLE	LINCOLN LIFE	0.00	33.60	90.0	30.24	0.00	30.24
07/27/2017	KIRBY, NICOLE	LINCOLN LIFE	0.00	21.76	90.0	19.58	0.00	19.58
* VARIABLE UNIVERSAL LIFE SUBTOTAL *			\$0.00	\$55.36		\$49.82	\$0.00	\$49.82
*** BROKER TRANSACTIONS TOTAL ***			\$24,528,155.99	\$12,048.80		\$10,844.13	\$0.00	\$10,844.13
<b><u>ADJUSTMENTS</u></b>								
08/15/2017		*E & O INSURANCE: CURRENT MONTH	0.00					-300.00
08/15/2017		*TECH: CURRENT MONTH TECH-GAVIN	0.00					-100.00
08/15/2017		*TECHNOLOGY: CURRENT MONTH TECH	0.00					-275.00
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00		\$-675.00	\$0.00	\$-675.00

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**BROKER COMMISSION TOTALS**

Broker Transactions	\$10,844.13
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-675.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$10,169.13
Year-to-date Gross	\$262,319.28
Year-to-date Earnings	\$267,741.94