



Concorde Investment Services, LLC
COMMISSION STATEMENT
March 31, 2017

04/18/2017
 Page No. 1

ROBERT LUCHSINGER
 600 Johnson Ave.
 Suite B5
 Bohemia, NY 11716

BROKER #: L117
 BRANCH: ROBERT LUCHSINGER

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
03/10/2017	DOUGLAS, ANDREA	AM FUNDS ICA A	5,000.00	212.50	0.00	212.50	95.0	201.88
03/10/2017	HANAK, EMMA	AM FUNDS WASHINGTON MUTUAL INVESTOR	5,000.00	250.00	0.00	250.00	95.0	237.50
03/20/2017	HANAK, EMMA	AM FUNDS WASHINGTON MUTUAL INVESTOR	268.52	13.43	0.00	13.43	95.0	12.76
03/09/2017	HANAK, EMMA	EATON VANCE NATIONAL MUNICIPAL INCO	35,000.00	1,050.00	0.00	1,050.00	95.0	997.50
03/06/2017	PRYDETKO, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	69.71	1.12	0.00	1.12	95.0	1.06
03/06/2017	PRYDETKO, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	30.00	0.48	0.00	0.48	95.0	0.46
03/02/2017	GRECK, BRIAN	OPPENHEIMER EMERG MKTS INNOV	10,000.00	300.00	0.00	300.00	95.0	285.00
03/06/2017	PRYDETKO, WALTER	OPPENHEIMER GLOBAL A	69.71	1.12	0.00	1.12	95.0	1.06
03/06/2017	PRYDETKO, WALTER	OPPENHEIMER GLOBAL A	30.00	0.48	0.00	0.48	95.0	0.46
03/06/2017	PRYDETKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	41.83	0.67	0.00	0.67	95.0	0.64
03/06/2017	PRYDETKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	18.00	0.29	0.00	0.29	95.0	0.28
03/02/2017	PRYDETKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	2,000.00	23.11	0.00	23.11	95.0	21.95
03/02/2017	GRECK, BRIAN	OPPENHEIMER GOLD & SPECIAL MINERALS	5,000.00	149.94	0.00	149.94	95.0	142.44
03/06/2017	PRYDETKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	27.89	0.45	0.00	0.45	95.0	0.43
03/06/2017	PRYDETKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	12.00	0.19	0.00	0.19	95.0	0.18
03/10/2017	ALBANESE, MICHAEL	OPPENHEIMER MAIN ST SMALL & MID CAP	100.00	1.00	0.00	1.00	95.0	0.95
03/06/2017	PRYDETKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	69.71	1.12	0.00	1.12	95.0	1.06
03/06/2017	PRYDETKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	30.00	0.48	0.00	0.48	95.0	0.46
03/14/2017	GUARINO, JOAN	OPPENHEIMER US GOVT TRUST A	3,000.00	60.00	0.00	60.00	95.0	57.00
03/06/2017	HAZEN, JAMES	PAC LIFE FUNDS STRATEGIC INC FUND	133.04	1.33	0.00	1.33	95.0	1.26
03/13/2017	HAZEN, JAMES	PAC LIFE FUNDS STRATEGIC INC FUND	121.24	1.21	0.00	1.21	95.0	1.15
* MUTUAL FUNDS SUBTOTAL *			\$66,021.65	\$2,068.92	\$0.00	\$2,068.92		\$1,965.48

PRODUCT CATEGORY: VARIABLE ANNUITIES

03/10/2017	LENTINI, ANNA	HARTFORD LEADERS PLUS 2	25,000.00	1,375.00	0.00	1,375.00	95.0	1,306.25
03/10/2017	YETTER, DEBRA	JNL PERSPECTIVE II 04/14	750.00	41.25	0.00	41.25	95.0	39.19
03/27/2017	FLANAGAN, BARBARA	JNL PERSPECTIVE II 04/14	4,000.00	220.00	0.00	220.00	95.0	209.00

NOTES: * - Indicates adjustment is not included in 1099 Earnings
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 ^Date - Split Trade - full Investment Amount & Gross Commission displayed

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
03/13/2017	BREITFELLER, CYNTHIA	PAC LIFE INNOVATIVE SELECT NY	0.00	228.57	0.00	228.57	95.0	217.14
03/14/2017	MINARDI, DONNA	PAC LIFE INNOVATIVE SELECT NY	0.00	209.23	0.00	209.23	95.0	198.77
03/14/2017	MINARDI, LOUIS	PAC LIFE INNOVATIVE SELECT NY	0.00	32.39	0.00	32.39	95.0	30.77
03/15/2017	SMITH, GARY	PAC LIFE INNOVATIVE SELECT NY	0.00	27.08	0.00	27.08	95.0	25.73
03/15/2017	SALANITRO, ISABEL	PAC LIFE INNOVATIVE SELECT NY	0.00	371.00	0.00	371.00	95.0	352.45
03/16/2017	GUARINO, JOAN	PAC LIFE INNOVATIVE SELECT NY	0.00	297.49	0.00	297.49	95.0	282.62
03/17/2017	NOONAN, WILLIAM	PAC LIFE INNOVATIVE SELECT NY	0.00	93.04	0.00	93.04	95.0	88.39
02/07/2017	SALANITRO, ISABEL	TRANSAMERICA LIBERTY	5,858.63	4.88	0.00	4.88	95.0	4.64
02/15/2017	MAZZA, JOSEPH	TRANSAMERICA LIBERTY	103,090.03	85.91	0.00	85.91	95.0	81.61
02/28/2017	LUCHSINGER, JANE	TRANSAMERICA LIBERTY	13,742.41	11.45	0.00	11.45	95.0	10.88
* VARIABLE ANNUITIES SUBTOTAL *			\$152,441.07	\$2,997.29	\$0.00	\$2,997.29		\$2,847.44
<u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u>								
03/11/2017	MINARDI, LOUIS	ING EMPIRE INNOVATIONS STD OPT A	0.00	160.79	0.00	160.79	95.0	152.75
03/20/2017	CONNOR, BURTON	PAC LIFE INNOVATIVE SELECT	0.00	79.14	0.00	79.14	95.0	75.18
03/24/2017	HANDLER, EMMA	PAC LIFE INNOVATIVE SELECT	0.00	200.00	0.00	200.00	95.0	190.00
03/06/2017	CORREIA, LUDOVINO	PAC LIFE INNOVATIVE SELECT NY	0.00	84.36	0.00	84.36	95.0	80.14
03/20/2017	MINARDI, LOUIS	PAC LIFE INNOVATIVE SELECT NY	0.00	226.60	0.00	226.60	95.0	215.27
03/20/2017	CORREIA, MARIA	PAC LIFE INNOVATIVE SELECT NY	0.00	67.24	0.00	67.24	95.0	63.88
03/20/2017	HANSON, ALEXANDRA	PAC LIFE INNOVATIVE SELECT NY	0.00	145.73	0.00	145.73	95.0	138.44
03/21/2017	PEREIRA, LUIS	PAC LIFE INNOVATIVE SELECT NY	0.00	190.17	0.00	190.17	95.0	180.66
03/21/2017	DECASTRO, NEUSA	PAC LIFE INNOVATIVE SELECT NY	0.00	117.41	0.00	117.41	95.0	111.54
03/23/2017	MCKENNA, STEPHANIE	PAC LIFE INNOVATIVE SELECT NY	0.00	515.49	0.00	515.49	95.0	489.72
03/23/2017	SMITH, GARY	PAC LIFE INNOVATIVE SELECT NY	0.00	568.82	0.00	568.82	95.0	540.38
03/24/2017	CORREIA, MARIA	PAC LIFE INNOVATIVE SELECT NY	0.00	277.36	0.00	277.36	95.0	263.49
03/24/2017	CORREIA, LUDOVINO	PAC LIFE INNOVATIVE SELECT NY	0.00	381.80	0.00	381.80	95.0	362.71
03/24/2017	LUCHSINGER, JANE	PAC LIFE INNOVATIVE SELECT NY	0.00	314.88	0.00	314.88	95.0	299.14
03/24/2017	FOURNIER, ELIZABETH	PAC LIFE INNOVATIVE SELECT NY	0.00	1,000.00	0.00	1,000.00	95.0	950.00
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *			\$0.00	\$4,329.79	\$0.00	\$4,329.79		\$4,113.30
*** BROKER TRANSACTIONS TOTAL ***			\$218,462.72	\$9,396.00	\$0.00	\$9,396.00		\$8,926.22

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ADJUSTMENTS

03/31/2017		*CONCIERGE SVC: 188193 MAZZA	0.00					-50.00
		*** ADJUSTMENTS TOTAL ***	\$0.00	\$0.00	\$0.00	\$0.00		\$-50.00

BROKER COMMISSION TOTALS

Broker Transactions	\$8,926.22
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-50.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$8,876.22
Year-to-date Gross	\$49,361.25
Year-to-date Earnings	\$46,611.02

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