



Concorde Investment Services, LLC

07/16/2018

Page No. 1

**COMMISSION STATEMENT****July 15, 2018**

WILLIAM, C124 CASILLAS, JR  
 4120 Rio Bravo  
 Ste. 307  
 El Paso, TX 79902

BROKER #: C124  
 BRANCH: WILLIAM CASILLAS

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>DIRECT TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: 529 PLANS</u></b>								
07/02/2018	MENDEZ, JESUS	JH 529 PORT 2021-2024 A	300.00	12.75	0.00	12.75	82.0	10.46
		<b>* 529 PLANS SUBTOTAL *</b>	<b>\$300.00</b>	<b>\$12.75</b>	<b>\$0.00</b>	<b>\$12.75</b>		<b>\$10.46</b>
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
07/03/2018	SPINE & REHAB, 401K	GWL GRP ANNUITY 401K	353,086.29	145.10	0.00	145.10	82.0	118.98
		<b>* VARIABLE ANNUITIES SUBTOTAL *</b>	<b>\$353,086.29</b>	<b>\$145.10</b>	<b>\$0.00</b>	<b>\$145.10</b>		<b>\$118.98</b>
<b><u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u></b>								
06/25/2018	BOCK, JOHN	BLACKROCK EMERGING MARKETS DIVIDEND	0.00	104.81	0.00	104.81	82.0	85.94
/ /	AGUILAR, VERONICA	JH 529 PORT 2021-2024 A	0.00	0.63	0.00	0.63	82.0	0.52
/ /	MENDEZ, JESUS	JH 529 PORT 2021-2024 A	0.00	7.75	0.00	7.75	82.0	6.36
/ /	MENDEZ, JESUS	JH 529 PORT 2021-2024 B	0.00	0.38	0.00	0.38	82.0	0.31
/ /	RODRIGUEZ, TRESHA	JH 529 PORT 2029-2032 A	0.00	0.66	0.00	0.66	82.0	0.54
		<b>* MUTUAL FUND 12B1 TRAILS SUBTOTAL *</b>	<b>\$0.00</b>	<b>\$114.23</b>	<b>\$0.00</b>	<b>\$114.23</b>		<b>\$93.67</b>
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u></b>								
06/29/2018	CASTILLO, SILVA & JOSE	AXA ACCUM 04 PLUS (NQ)	0.00	81.09	0.00	81.09	82.0	66.49
06/29/2018	IRREV. TRUST, JOSE & CASTILL	AXA ACCUM 04 PLUS (NQ)	0.00	195.12	0.00	195.12	82.0	160.00
06/29/2018	CASTILLO, JOSE	AXA ACCUM 04 PLUS (NQ)	0.00	1,484.36	0.00	1,484.36	82.0	1,217.18
06/29/2018	BOCK, PATRICIA	AXA ACCUM 06 PLUS (RO IRA)	0.00	210.14	0.00	210.14	82.0	172.31
06/29/2018	BOCK, JOHN	AXA ACCUM 06 PLUS (RO IRA)	0.00	322.94	0.00	322.94	82.0	264.81
06/29/2018	BOCK, JOHN	AXA ACCUM 06 PLUS (RO IRA)	0.00	117.74	0.00	117.74	82.0	96.55
06/29/2018	BOCK, JOHN	AXA ACCUM 06 PLUS (RO IRA)	0.00	79.49	0.00	79.49	82.0	65.18
06/29/2018	TALAMANTES, MANUEL	AXA ACCUM 07 PLUS	0.00	53.08	0.00	53.08	82.0	43.53
06/29/2018	TALAMANTES, MANUEL	AXA ACCUM PLUS (NQ)	0.00	34.76	0.00	34.76	82.0	28.50
06/29/2018	CASTILLO, JOSE	AXA ACCUM PLUS (NQ)	0.00	249.71	0.00	249.71	82.0	204.76
06/29/2018	TALAMANTES, MANUEL	AXA RETIREMENT CORNERSTONE 12 SER C	0.00	18.54	0.00	18.54	82.0	15.20
06/30/2018	ORTEGA MDPA PENSION, ANTONIO	JNL PERSPECTIVE II 04/14	0.00	27.47	0.00	27.47	82.0	22.53

NOTES: \* - Indicates adjustment is not included in 1099 Earnings

\*\* - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount &amp; Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>DIRECT TRANSACTIONS</u></b>								
<b>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</b>								
06/30/2018	ORTEGA MDPA PENSION, ANTONIO	JNL PERSPECTIVE II 04/14	0.00	96.52	0.00	96.52	82.0	79.15
06/30/2018	ZACOUR, PAUL	JNL PERSPECTIVE L	0.00	56.79	0.00	56.79	82.0	46.57
06/30/2018	CASTILLO, JOSE	JOHN HANCOCK VENTURE	0.00	413.51	0.00	413.51	82.0	339.08
06/30/2018	ALVARADO, JOSE	JOHN HANCOCK VENTURE	0.00	3.91	0.00	3.91	82.0	3.21
06/30/2018	CASTILLO, JOSE	JOHN HANCOCK VENTURE	0.00	45.80	0.00	45.80	82.0	37.56
<b>* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *</b>			<b>\$0.00</b>	<b>\$3,490.97</b>	<b>\$0.00</b>	<b>\$3,490.97</b>		<b>\$2,862.61</b>
<b>*** DIRECT TRANSACTIONS TOTAL ***</b>			<b>\$353,386.29</b>	<b>\$3,763.05</b>	<b>\$0.00</b>	<b>\$3,763.05</b>		<b>\$3,085.72</b>

**ADJUSTMENTS**

07/15/2018		*ALBRIDGE: LIGHT USER	0.00					-76.00
07/15/2018		*DOCUSIGN: DOCUSIGN	0.00					-18.00
07/15/2018		*E & O INSURANCE: CURRENT MONTH INS	0.00					-300.00
07/15/2018		*TECHNOLOGY: ADMIN - A TERRAZAS	0.00					-130.00
07/15/2018		*TECHNOLOGY: BASIC	0.00					-180.00
<b>*** ADJUSTMENTS TOTAL ***</b>			<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>		<b>\$-704.00</b>

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**BROKER COMMISSION TOTALS**

Broker Transactions	\$3,085.72
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-704.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$-739.29
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$1,642.43
Year-to-date Gross	\$20,558.02
Year-to-date Earnings	\$16,785.52