



Concorde Investment Services, LLC
COMMISSION STATEMENT
July 15, 2017

07/12/2017
 Page No. 1

DANIEL BUKOVCIK
 101 N. Main Street
 Box 376
 Ovid, MI 48866

BROKER #: B123
 BRANCH: DANIEL BUKOVCIK

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
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BROKER TRANSACTIONS

PRODUCT CATEGORY: MUTUAL FUNDS

06/29/2017	MI/TOD	AM FUNDS AMERICAN HIGH-INC MUNI	5,000.00	150.00	90.0	135.00	0.00	135.00
06/28/2017	LATZ, SONYA	AM FUNDS CAPITAL INCOME BUILDER A	50.00	1.88	90.0	1.69	0.00	1.69
06/28/2017	LATZ, JARRAH	AM FUNDS CAPITAL INCOME BUILDER A	12.50	0.34	90.0	0.31	0.00	0.31
06/29/2017	MI/TOD	AM FUNDS CAPITAL INCOME BUILDER A	15,000.00	750.00	90.0	675.00	0.00	675.00
07/06/2017	MARTIN, SCOTT	AM FUNDS CAPITAL INCOME BUILDER A	86.06	3.23	90.0	2.91	0.00	2.91
06/28/2017	LATZ, JOSHUA	AM FUNDS CAPITAL WORLD BOND A	40.00	1.10	90.0	0.99	0.00	0.99
06/28/2017	LATZ, SONYA	AM FUNDS CAPITAL WORLD GRTH & INC	50.00	1.88	90.0	1.69	0.00	1.69
06/28/2017	LATZ, JOSHUA	AM FUNDS CAPITAL WORLD GRTH & INC	80.00	2.20	90.0	1.98	0.00	1.98
07/06/2017	MAHONEY, KRISTEN	AM FUNDS CAPITAL WORLD GRTH & INC	30.00	1.13	90.0	1.02	0.00	1.02
06/30/2017	POHL, JUSTIN	AM FUNDS COLLEGE 2030 FUND 529A	100.00	3.50	90.0	3.15	0.00	3.15
06/30/2017	POHL, JUSTIN	AM FUNDS COLLEGE 2030 FUND 529A	100.00	3.50	90.0	3.15	0.00	3.15
06/30/2017	POHL, JUSTIN	AM FUNDS COLLEGE 2030 FUND 529A	100.00	3.50	90.0	3.15	0.00	3.15
06/30/2017	POHL, JUSTIN	AM FUNDS COLLEGE 2030 FUND 529A	100.00	3.50	90.0	3.15	0.00	3.15
06/30/2017	POHL, JUSTIN	AM FUNDS COLLEGE 2030 FUND 529A	100.00	3.50	90.0	3.15	0.00	3.15
06/30/2017	POHL, JUSTIN	AM FUNDS COLLEGE 2030 FUND 529A	100.00	3.50	90.0	3.15	0.00	3.15
06/30/2017	POHL, JUSTIN	AM FUNDS COLLEGE 2030 FUND 529A	100.00	3.50	90.0	3.15	0.00	3.15
06/30/2017	UNTIL AGE 18, MI/UTMA	AM FUNDS COLLEGE 2030 FUND 529A	100.00	3.50	90.0	3.15	0.00	3.15
06/30/2017	UNTIL AGE 18, MI/UTMA	AM FUNDS COLLEGE 2030 FUND 529A	100.00	3.50	90.0	3.15	0.00	3.15
06/28/2017	ZALUD, BRIAN	AM FUNDS EUROPACIFIC GROWTH FUND A	37.50	1.59	90.0	1.43	0.00	1.43
06/28/2017	HERBLET, AMANDA	AM FUNDS EUROPACIFIC GROWTH FUND A	25.00	1.25	90.0	1.13	0.00	1.13
06/26/2017	MULDER, JAYDEN	AM FUNDS GROWTH AND INCOME A	50.00	2.50	90.0	2.25	0.00	2.25
06/28/2017	HERBLET, AMANDA	AM FUNDS GROWTH FUND OF AMERICA A	25.00	1.25	90.0	1.13	0.00	1.13
06/28/2017	LATZ, JOSHUA	AM FUNDS GROWTH FUND OF AMERICA A	80.00	2.20	90.0	1.98	0.00	1.98
06/28/2017	LATZ, JARRAH	AM FUNDS GROWTH FUND OF AMERICA A	37.50	1.03	90.0	0.93	0.00	0.93
06/28/2017	ZALUD, ANN	AM FUNDS GROWTH FUND OF AMERICA A	37.50	1.59	90.0	1.43	0.00	1.43
06/28/2017	EKEL, NICHOLAS	AM FUNDS GROWTH FUND OF AMERICA A	50.00	2.50	90.0	2.25	0.00	2.25

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
07/03/2017	HAUK, KALMAN	AM FUNDS GROWTH FUND OF AMERICA A	166.00	6.23	90.0	5.61	0.00	5.61
07/03/2017	LONGSTRETH, JOEL	AM FUNDS GROWTH FUND OF AMERICA A	50.00	2.50	90.0	2.25	0.00	2.25
07/03/2017	BESKO, BRADLEY	AM FUNDS GROWTH FUND OF AMERICA A	25.00	1.25	90.0	1.13	0.00	1.13
07/03/2017	LOYNES, AUSTIN	AM FUNDS GROWTH FUND OF AMERICA A	60.00	3.00	90.0	2.70	0.00	2.70
07/03/2017	BUKOVCIK, GAVIN	AM FUNDS GROWTH FUND OF AMERICA A	100.00	5.00	90.0	4.50	0.00	4.50
07/03/2017	LONGSTRETH, JOEL	AM FUNDS GROWTH FUND OF AMERICA A	-50.00	-2.50	90.0	-2.25	0.00	-2.25
07/06/2017	MARTIN, SCOTT	AM FUNDS GROWTH FUND OF AMERICA A	172.13	6.45	90.0	5.81	0.00	5.81
07/06/2017	BYRNE, JAMIE	AM FUNDS GROWTH FUND OF AMERICA A	15.00	0.56	90.0	0.50	0.00	0.50
07/06/2017	MAHONEY, KRISTEN	AM FUNDS GROWTH FUND OF AMERICA A	30.00	1.13	90.0	1.02	0.00	1.02
07/07/2017	BUKOVCIK, TRAVIS	AM FUNDS GROWTH FUND OF AMERICA A	50.00	2.50	90.0	2.25	0.00	2.25
07/07/2017	MI/TOD	AM FUNDS GROWTH FUND OF AMERICA A	100.00	5.00	90.0	4.50	0.00	4.50
06/26/2017	WREGGELSWORTH, JOY	AM FUNDS ICA A	275.00	11.69	90.0	10.52	0.00	10.52
06/28/2017	ZALUD, BRIAN	AM FUNDS ICA A	37.50	1.59	90.0	1.43	0.00	1.43
06/28/2017	ZALUD, ANN	AM FUNDS ICA A	37.50	1.59	90.0	1.43	0.00	1.43
07/03/2017	LONGSTRETH, JOEL	AM FUNDS ICA A	50.00	2.50	90.0	2.25	0.00	2.25
07/03/2017	LONGSTRETH, JOEL	AM FUNDS ICA A	-50.00	-2.50	90.0	-2.25	0.00	-2.25
07/06/2017	MARTIN, SCOTT	AM FUNDS ICA A	172.12	6.45	90.0	5.81	0.00	5.81
07/06/2017	BYRNE, JAMIE	AM FUNDS ICA A	15.00	0.56	90.0	0.50	0.00	0.50
06/26/2017	WREGGELSWORTH, JOY	AM FUNDS WASHINGTON MUTUAL	100.00	4.25	90.0	3.83	0.00	3.83
07/03/2017	BESKO, BRADLEY	AM FUNDS WASHINGTON MUTUAL	25.00	1.25	90.0	1.13	0.00	1.13
/ /	LEE, EUSTAQUIA	HARTFORD 529 AGGRESSIVE GROWTH A	0.00	0.46	90.0	0.41	0.00	0.41
/ /	STUTZMAN, KAREN	HARTFORD 529 CHECKS AND BAL A	0.00	0.10	90.0	0.09	0.00	0.09
/ /	STUTZMAN, KAREN	HARTFORD 529 CHECKS AND BAL A	0.00	0.08	90.0	0.07	0.00	0.07
/ /	MCHALLAM, MYA	HARTFORD 529 DIVIDEND AND GROWTH A	0.00	11.86	90.0	10.67	0.00	10.67
/ /	STUTZMAN, KAREN	HARTFORD 529 EQUITY INCOME A	0.00	2.45	90.0	2.21	0.00	2.21
/ /	STUTZMAN, KAREN	HARTFORD 529 EQUITY INCOME A	0.00	0.33	90.0	0.30	0.00	0.30
/ /	STUTZMAN, KAREN	HARTFORD 529 EQUITY INCOME A	0.00	2.45	90.0	2.21	0.00	2.21
/ /	STUTZMAN, KAREN	HARTFORD 529 EQUITY INCOME A	0.00	0.47	90.0	0.42	0.00	0.42
/ /	O'MALEY, SHIRLEY	HARTFORD 529 STATIC GROWTH A	0.00	0.34	90.0	0.31	0.00	0.31
/ /	O'MALEY, SHIRLEY	HARTFORD 529 STATIC GROWTH A	0.00	0.34	90.0	0.31	0.00	0.31
/ /	O'MALEY, SHIRLEY	HARTFORD 529 STATIC GROWTH A	0.00	2.04	90.0	1.84	0.00	1.84
/ /	O'MALEY, SHIRLEY	HARTFORD 529 STATIC GROWTH A	0.00	0.34	90.0	0.31	0.00	0.31
/ /	O'MALEY, SHIRLEY	HARTFORD 529 STATIC GROWTH A	0.00	0.31	90.0	0.28	0.00	0.28

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
/ /	DOUBRAVA, THOMAS	HARTFORD 529 STATIC GROWTH A	0.00	0.25	90.0	0.23	0.00	0.23
07/03/2017	MARTIN, LISA	PUTNAM EQUITY INCOME A	0.00	5.26	90.0	4.73	0.00	4.73
07/03/2017	BEATTIE, MARK	PUTNAM EQUITY INCOME A	0.00	5.45	90.0	4.91	0.00	4.91
07/03/2017	BUKOVCIK/SEP, WILLIAM	PUTNAM EQUITY INCOME A	0.00	0.48	90.0	0.43	0.00	0.43
07/03/2017	GEORGE, NORMA	PUTNAM EQUITY INCOME A	0.00	0.84	90.0	0.76	0.00	0.76
07/03/2017	QUINE, JOHN	PUTNAM EQUITY INCOME A	0.00	1.67	90.0	1.50	0.00	1.50
07/03/2017	MARTIN, LISA	PUTNAM GROWTH & INCOME A	0.00	4.22	90.0	3.80	0.00	3.80
07/03/2017	BEATTIE, MARK	PUTNAM GROWTH & INCOME A	0.00	4.39	90.0	3.95	0.00	3.95
07/03/2017	BUKOVCIK/SEP, WILLIAM	PUTNAM GROWTH & INCOME A	0.00	0.39	90.0	0.35	0.00	0.35
07/03/2017	GEORGE, NORMA	PUTNAM GROWTH & INCOME A	0.00	1.21	90.0	1.09	0.00	1.09
07/03/2017	QUINE, JOHN	PUTNAM GROWTH & INCOME A	0.00	1.35	90.0	1.22	0.00	1.22
07/03/2017	ROWLEY, CONNOR	PUTNAM GROWTH OPP A	0.00	4.76	90.0	4.28	0.00	4.28
07/03/2017	MARTIN, LISA	PUTNAM GROWTH OPP A	0.00	2.50	90.0	2.25	0.00	2.25
07/03/2017	ASH, APRIL	PUTNAM GROWTH OPP A	0.00	2.76	90.0	2.48	0.00	2.48
07/03/2017	ROWLEY, GARRICK	PUTNAM GROWTH OPP A	0.00	3.75	90.0	3.38	0.00	3.38
07/03/2017	BEATTIE, MARK	PUTNAM GROWTH OPP A	0.00	17.20	90.0	15.48	0.00	15.48
07/03/2017	MILLER, MICHAEL	PUTNAM GROWTH OPP A	0.00	20.82	90.0	18.74	0.00	18.74
07/03/2017	BUCK, JOHN	PUTNAM GROWTH OPP A	0.00	0.81	90.0	0.73	0.00	0.73
07/03/2017	GEORGE, NORMA	PUTNAM GROWTH OPP A	0.00	12.67	90.0	11.40	0.00	11.40
07/03/2017	BUKOVCIK, JANE	PUTNAM GROWTH OPP A	0.00	3.03	90.0	2.73	0.00	2.73
07/03/2017	LOYNES, JAMES	PUTNAM GROWTH OPP A	0.00	0.88	90.0	0.79	0.00	0.79
07/03/2017	BUSH, VICTORIA	PUTNAM GROWTH OPP A	0.00	1.39	90.0	1.25	0.00	1.25
07/03/2017	BUSH, VICTORIA	PUTNAM GROWTH OPP A	0.00	1.04	90.0	0.94	0.00	0.94
07/03/2017	WILSON, DUANE	PUTNAM GROWTH OPP A	0.00	9.25	90.0	8.33	0.00	8.33
07/03/2017	HERRICK, KENNETH	PUTNAM GROWTH OPP A	0.00	0.47	90.0	0.42	0.00	0.42
07/03/2017	COON, PHILIP	PUTNAM GROWTH OPP A	0.00	2.03	90.0	1.83	0.00	1.83
07/03/2017	BEATTIE, MARK	PUTNAM INTL CAPITAL OPPS-A	0.00	10.50	90.0	9.45	0.00	9.45
07/03/2017	BEATTIE, MARK	PUTNAM INVESTORS A	0.00	13.71	90.0	12.34	0.00	12.34
07/03/2017	ASH, APRIL	PUTNAM MULTI CAP GROWTH A	0.00	2.15	90.0	1.94	0.00	1.94
07/03/2017	BEATTIE, MARK	PUTNAM MULTI CAP GROWTH A	0.00	4.09	90.0	3.68	0.00	3.68
07/03/2017	WILSON, DUANE	PUTNAM MULTI CAP GROWTH A	0.00	2.80	90.0	2.52	0.00	2.52
07/03/2017	HERRICK, KENNETH	PUTNAM MULTI CAP GROWTH A	0.00	0.37	90.0	0.33	0.00	0.33
* MUTUAL FUNDS SUBTOTAL *			\$22,971.31	\$1,179.73		\$1,061.83	\$0.00	\$1,061.83

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
06/30/2017	GOOSEN, JACQUELINE	JNL ELITE ACCESS	18,362.63	3.83	90.0	3.45	0.00	3.45
06/30/2017	STOCKING, ELAINE	JNL ELITE ACCESS	5,612.03	1.17	90.0	1.05	0.00	1.05
06/30/2017	SPITERI, JOHN	JNL ELITE ACCESS	8,053.97	1.68	90.0	1.51	0.00	1.51
06/30/2017	WAGGONER, SHEILA	JNL ELITE ACCESS	17,611.58	3.67	90.0	3.30	0.00	3.30
07/10/2017	GOOSEN, JACQUELINE	JNL ELITE ACCESS	458.00	20.61	90.0	18.55	0.00	18.55
06/30/2017	SPIESS, CHARLES	JNL PERSPECTIVE	71,614.51	29.84	90.0	26.86	0.00	26.86
06/28/2017	RUNYAN, THOMAS	JNL PERSPECTIVE II 04/14	100,659.27	5,032.96	90.0	4,529.66	0.00	4,529.66
06/30/2017	RICHARDS, ROBERT	JNL PERSPECTIVE II 04/14	37,480.61	15.62	90.0	14.06	0.00	14.06
06/30/2017	SCHOMISCH, RENEE	JNL PERSPECTIVE II 04/14	247,759.04	103.23	90.0	92.91	0.00	92.91
06/30/2017	BURGESS, BEVERLY	JNL PERSPECTIVE II 04/14	17,969.64	7.49	90.0	6.74	0.00	6.74
06/30/2017	ROY, JANICE	JNL PERSPECTIVE II 04/14	32,817.21	13.67	90.0	12.30	0.00	12.30
06/30/2017	WINKLER, LORETTA	JNL PERSPECTIVE II 04/14	497,500.20	207.29	90.0	186.56	0.00	186.56
06/30/2017	COOK, DONALD	JNL PERSPECTIVE II 04/14	152,036.51	63.35	90.0	57.02	0.00	57.02
06/30/2017	VINCENT, LEROY	JNL PERSPECTIVE II 04/14	52,459.64	21.86	90.0	19.67	0.00	19.67
06/30/2017	WOODEND, DAVID	JNL PERSPECTIVE II 04/14	318,005.43	132.50	90.0	119.25	0.00	119.25
06/30/2017	HEHRER, SANDRA	JNL PERSPECTIVE II 04/14	35,069.94	14.61	90.0	13.15	0.00	13.15
06/30/2017	BARBOUR, LARRY	JNL PERSPECTIVE II 04/14	53,030.49	22.10	90.0	19.89	0.00	19.89
06/30/2017	SAVAGE, ELIZABETH	JNL PERSPECTIVE II 04/14	7,669.97	3.20	90.0	2.88	0.00	2.88
06/30/2017	THELEN, NEIL	JNL PERSPECTIVE II 04/14	20,417.81	8.51	90.0	7.66	0.00	7.66
06/30/2017	RICHARDS, AMBER	JNL PERSPECTIVE II 04/14	106,595.13	44.41	90.0	39.97	0.00	39.97
06/30/2017	BESKO, DIRK	JNL PERSPECTIVE II 04/14	15,814.62	6.59	90.0	5.93	0.00	5.93
06/30/2017	YOUNG, MARY	JNL PERSPECTIVE II 04/14	592,595.40	246.91	90.0	222.22	0.00	222.22
06/30/2017	WAKEFIELD, RONALD	JNL PERSPECTIVE II 04/14	40,174.77	16.74	90.0	15.07	0.00	15.07
06/30/2017	ADE, MARIE	JNL PERSPECTIVE II 04/14	11,036.21	4.60	90.0	4.14	0.00	4.14
06/30/2017	PIGGOTT, PHILIP	JNL PERSPECTIVE II 04/14	323,108.78	134.63	90.0	121.17	0.00	121.17
06/30/2017	SMITH, RICHARD	JNL PERSPECTIVE II 04/14	29,512.94	12.30	90.0	11.07	0.00	11.07
06/30/2017	FEDEWA, LORETTA	JNL PERSPECTIVE II 04/14	47,914.33	19.96	90.0	17.96	0.00	17.96
06/30/2017	STROMER, SCOTT	JNL PERSPECTIVE II 04/14	59,230.90	24.68	90.0	22.21	0.00	22.21
06/30/2017	THELEN, ROSANNE	JNL PERSPECTIVE II 04/14	931,169.61	387.99	90.0	349.19	0.00	349.19
06/30/2017	THOMA, CHRIS	JNL PERSPECTIVE II 04/14	75,845.36	31.60	90.0	28.44	0.00	28.44
06/30/2017	NIXON, KIMBERLY	JNL PERSPECTIVE II 04/14	88,615.29	36.92	90.0	33.23	0.00	33.23
06/30/2017	WAKEFIELD, RONALD	JNL PERSPECTIVE II 04/14	88,465.35	36.86	90.0	33.17	0.00	33.17
06/30/2017	WAGGONER, RUSSELL	JNL PERSPECTIVE II 04/14	86,946.60	36.23	90.0	32.61	0.00	32.61

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
06/30/2017	REED, JOAN	JNL PERSPECTIVE II 04/14	31,049.36	12.94	90.0	11.65	0.00	11.65
06/30/2017	REED, RICHARD	JNL PERSPECTIVE II 04/14	67,051.46	27.94	90.0	25.15	0.00	25.15
06/30/2017	PENROSE, GARY	JNL PERSPECTIVE II 04/14	81,153.76	33.81	90.0	30.43	0.00	30.43
06/30/2017	BERNATH, THOMAS	JNL PERSPECTIVE II 04/14	19,572.41	8.16	90.0	7.34	0.00	7.34
06/30/2017	TRANN, LISA	JNL PERSPECTIVE II 04/14	8,352.92	3.48	90.0	3.13	0.00	3.13
06/30/2017	HUMPHREY, PATRICIA	JNL PERSPECTIVE II 04/14	10,033.14	4.18	90.0	3.76	0.00	3.76
06/30/2017	STEVENS, PATRICIA	JNL PERSPECTIVE II 04/14	147,925.37	61.64	90.0	55.48	0.00	55.48
06/30/2017	BERNATH, MARGARET	JNL PERSPECTIVE II 04/14	35,834.62	14.93	90.0	13.44	0.00	13.44
06/30/2017	BERNATH, MARGARET	JNL PERSPECTIVE II 04/14	28,888.92	12.04	90.0	10.84	0.00	10.84
06/30/2017	RICHARD, LORI	JNL PERSPECTIVE II 04/14	31,552.24	13.15	90.0	11.84	0.00	11.84
06/30/2017	RECK, CHARLES	JNL PERSPECTIVE II 04/14	390,517.10	162.72	90.0	146.45	0.00	146.45
06/30/2017	RECK, MAXINE	JNL PERSPECTIVE II 04/14	247,303.59	103.04	90.0	92.74	0.00	92.74
06/30/2017	HANUS, PHILLIP	JNL PERSPECTIVE II 04/14	156,341.86	65.14	90.0	58.63	0.00	58.63
06/30/2017	HANUS, SHEILA	JNL PERSPECTIVE II 04/14	33,373.17	13.91	90.0	12.52	0.00	12.52
06/30/2017	HANUS, PHILLIP	JNL PERSPECTIVE II 04/14	43,104.71	17.96	90.0	16.16	0.00	16.16
06/30/2017	LATZ, MARK	JNL PERSPECTIVE II 04/14	570,560.41	237.73	90.0	213.96	0.00	213.96
06/30/2017	BALLANCE, SUSAN	JNL PERSPECTIVE II 04/14	30,572.46	12.74	90.0	11.47	0.00	11.47
06/30/2017	ROOF, ANNA	JNL PERSPECTIVE II 04/14	48,840.83	20.35	90.0	18.32	0.00	18.32
06/30/2017	PARKER, JEFFERY	JNL PERSPECTIVE II 04/14	16,498.74	6.87	90.0	6.18	0.00	6.18
06/30/2017	HELDRETH, DIANE	JNL PERSPECTIVE II 04/14	70,872.77	29.53	90.0	26.58	0.00	26.58
06/30/2017	WOODBURY, JUDY	JNL PERSPECTIVE II 04/14	108,684.81	45.29	90.0	40.76	0.00	40.76
06/30/2017	FAHEY, SHANNON	JNL PERSPECTIVE II 04/14	166,050.44	69.19	90.0	62.27	0.00	62.27
06/30/2017	PLOWMAN, DENISE	JNL PERSPECTIVE II 04/14	20,822.86	8.68	90.0	7.81	0.00	7.81
06/30/2017	ZUSSMAN, GABRIEL	JNL PERSPECTIVE II 04/14	32,291.21	13.45	90.0	12.11	0.00	12.11
06/30/2017	DUBAY, SHARON	JNL PERSPECTIVE II 04/14	85,980.56	35.83	90.0	32.25	0.00	32.25
06/30/2017	TEREMI, SANDRA	JNL PERSPECTIVE II 04/14	31,107.88	12.96	90.0	11.66	0.00	11.66
06/30/2017	GRANT, REVA	JNL PERSPECTIVE II 04/14	25,000.00	1,250.00	90.0	1,125.00	0.00	1,125.00
06/30/2017	GRANT, REVA	JNL PERSPECTIVE II 04/14	25,783.58	10.74	90.0	9.67	0.00	9.67
06/30/2017	FEDEWA, WANDA	JNL PERSPECTIVE II 04/14	194,529.18	9,726.46	90.0	8,753.81	0.00	8,753.81
07/03/2017	DRAPER, KIMBERLY	JNL PERSPECTIVE II 04/14	1,753.99	87.70	90.0	78.93	0.00	78.93
07/03/2017	DRAPER, KIMBERLY	JNL PERSPECTIVE II 04/14	2,428.04	121.40	90.0	109.26	0.00	109.26
07/03/2017	SMITH, KAREN	JNL PERSPECTIVE II 04/14	19,379.62	968.98	90.0	872.08	0.00	872.08
07/10/2017	THELEN, NEIL	JNL PERSPECTIVE II 04/14	500.00	25.00	90.0	22.50	0.00	22.50

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
PRODUCT CATEGORY: VARIABLE ANNUITIES								
06/30/2017	ASHBAUGH, ROBERT	JNL PERSPECTIVE II 05/05	344,088.84	143.37	90.0	129.03	0.00	129.03
06/30/2017	MILLER, ALAN	JNL PERSPECTIVE II 05/05	33,964.35	14.15	90.0	12.74	0.00	12.74
06/30/2017	BERNATH, THOMAS	JNL PERSPECTIVE II 05/05	8,307.40	3.46	90.0	3.11	0.00	3.11
06/30/2017	PLESKO-BERNATH, CYNTHIA	JNL PERSPECTIVE II 05/05	8,908.41	3.71	90.0	3.34	0.00	3.34
06/30/2017	SCHNEIDER, DAWN	JNL PERSPECTIVE II 05/05	28,146.19	11.73	90.0	10.56	0.00	10.56
06/30/2017	DEBOER, DIANA	JNL PERSPECTIVE II 05/05	54,193.12	22.58	90.0	20.32	0.00	20.32
06/30/2017	COZIK, MICHELLE	JNL PERSPECTIVE II 05/05	11,414.59	4.76	90.0	4.28	0.00	4.28
06/30/2017	NETHAWAY, BARBARA	JNL PERSPECTIVE II 05/05	30,670.01	12.78	90.0	11.50	0.00	11.50
06/30/2017	AUSTIN, CHARLENE	JNL PERSPECTIVE II 05/05	43,959.09	18.32	90.0	16.49	0.00	16.49
06/30/2017	BUKOVCIK, DANIEL	JNL PERSPECTIVE II 05/05	169,986.19	70.83	90.0	63.75	0.00	63.75
06/30/2017	KOERNER, NANCY	JNL PERSPECTIVE II 05/05	97,472.49	40.61	90.0	36.55	0.00	36.55
06/30/2017	BUKOVCIK, GAVIN	JNL PERSPECTIVE II 05/05	46,743.26	19.48	90.0	17.53	0.00	17.53
06/30/2017	BOETTCHER, BRETT	JNL PERSPECTIVE II 05/05	2,543.16	1.06	90.0	0.95	0.00	0.95
06/30/2017	BOETTCHER, BRETT	JNL PERSPECTIVE II 05/05	18,498.31	7.71	90.0	6.94	0.00	6.94
06/30/2017	BATORA, DELORES	JNL PERSPECTIVE II 05/05	30,151.72	12.56	90.0	11.30	0.00	11.30
06/30/2017	STOCKING, RODNEY	JNL PERSPECTIVE II 05/05	282,427.52	117.68	90.0	105.91	0.00	105.91
06/30/2017	MOORE, DONALD	JNL PERSPECTIVE II 05/05	12,698.27	5.29	90.0	4.76	0.00	4.76
06/30/2017	PALEN, LINDA	JNL PERSPECTIVE II 05/05	20,244.28	8.44	90.0	7.60	0.00	7.60
06/30/2017	HERBLET, SCOTT	JNL PERSPECTIVE II 05/05	32,205.36	13.42	90.0	12.08	0.00	12.08
06/30/2017	DEVEREAUX, DARLENE	JNL PERSPECTIVE II 05/05	46,656.00	19.44	90.0	17.50	0.00	17.50
06/30/2017	MEDINA, CESAR	JNL PERSPECTIVE II 05/05	44,028.34	18.35	90.0	16.52	0.00	16.52
06/30/2017	BESKO, DIRK	JNL PERSPECTIVE II 05/05	10,406.89	4.34	90.0	3.91	0.00	3.91
06/30/2017	BESKO, DIRK	JNL PERSPECTIVE II 05/05	113,998.42	47.50	90.0	42.75	0.00	42.75
06/30/2017	LATZ, SONYA	JNL PERSPECTIVE II 05/05	5,193.47	2.16	90.0	1.94	0.00	1.94
06/30/2017	HARROW, WENDY	JNL PERSPECTIVE II 05/05	3,899.47	1.62	90.0	1.46	0.00	1.46
06/30/2017	BISHOP, DAVID	JNL PERSPECTIVE II 05/05	60,190.70	25.08	90.0	22.57	0.00	22.57
06/30/2017	O'BERRY, MICHAEL	JNL PERSPECTIVE II 05/05	178,802.31	74.50	90.0	67.05	0.00	67.05
06/30/2017	WINKLER, JOHN	JNL PERSPECTIVE II 05/05	437,349.94	182.23	90.0	164.01	0.00	164.01
06/30/2017	HOOKER, LINDA	JNL PERSPECTIVE II 05/05	126,027.93	52.51	90.0	47.26	0.00	47.26
06/30/2017	BISHOP, DAVID	JNL PERSPECTIVE II 05/05	21,991.20	9.16	90.0	8.24	0.00	8.24
06/30/2017	DARLING, GARY	JNL PERSPECTIVE II 05/05	137,090.62	57.12	90.0	51.41	0.00	51.41
06/30/2017	GALECKA, CYRIL	JNL PERSPECTIVE II 05/05	138,062.46	57.53	90.0	51.78	0.00	51.78
06/30/2017	BURNS, KAREN	JNL PERSPECTIVE II 05/05	145,274.03	60.53	90.0	54.48	0.00	54.48

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
06/30/2017	COOK, DONALD	JNL PERSPECTIVE II 05/05	4,207.85	1.75	90.0	1.58	0.00	1.58
06/30/2017	GREEN, STEVE	JNL PERSPECTIVE II 05/05	66,994.39	27.91	90.0	25.12	0.00	25.12
06/30/2017	HECKMAN, RUSSELL	JNL PERSPECTIVE II 05/05	100,301.54	41.79	90.0	37.61	0.00	37.61
06/30/2017	HECKMAN, VICKI	JNL PERSPECTIVE II 05/05	5,790.68	2.41	90.0	2.17	0.00	2.17
06/30/2017	HECKMAN, VICKI	JNL PERSPECTIVE II 05/05	234,750.40	97.81	90.0	88.03	0.00	88.03
06/30/2017	VINCENT, DAVID	JNL PERSPECTIVE II 05/05	4,095.48	1.71	90.0	1.54	0.00	1.54
06/30/2017	VINCENT, JAMIE	JNL PERSPECTIVE II 05/05	20,139.88	8.39	90.0	7.55	0.00	7.55
06/30/2017	BERNATH, THOMAS	JNL PERSPECTIVE II 05/05	16,833.90	7.01	90.0	6.31	0.00	6.31
06/30/2017	KANTHE, LINDA	JNL PERSPECTIVE II 05/05	65,937.39	27.47	90.0	24.72	0.00	24.72
06/30/2017	COOK, JANET	JNL PERSPECTIVE II 05/05	60,684.96	25.29	90.0	22.76	0.00	22.76
06/30/2017	COOK, DONALD	JNL PERSPECTIVE II 05/05	144,101.77	60.04	90.0	54.04	0.00	54.04
06/30/2017	ADE, MARIE	JNL PERSPECTIVE II 05/05	52,382.17	21.83	90.0	19.65	0.00	19.65
06/30/2017	COOK, DONALD	JNL PERSPECTIVE II 05/05	104,999.87	43.75	90.0	39.38	0.00	39.38
06/30/2017	BUKOVCIK, SUSAN	JNL PERSPECTIVE II 05/05	15,175.16	6.32	90.0	5.69	0.00	5.69
06/30/2017	BUKOVCIK, DANIEL	JNL PERSPECTIVE II 05/05	15,567.22	6.49	90.0	5.84	0.00	5.84
06/30/2017	KING, MAXINE	JNL PERSPECTIVE II 05/05	88,193.77	36.75	90.0	33.08	0.00	33.08
06/30/2017	ATKINS, RONALD	JNL PERSPECTIVE II 05/05	60,151.78	25.06	90.0	22.55	0.00	22.55
06/30/2017	MCCABE, DAVID	JNL PERSPECTIVE II 05/05	84,259.48	35.11	90.0	31.60	0.00	31.60
06/30/2017	SMITH, DOUGLAS	JNL PERSPECTIVE II 05/05	15,941.09	6.64	90.0	5.98	0.00	5.98
06/30/2017	BUSH, VICTORIA	JNL PERSPECTIVE II 05/05	25,907.44	10.79	90.0	9.71	0.00	9.71
06/30/2017	COSCARELLI, ARTHUR	JNL PERSPECTIVE II 05/05	14,110.77	5.88	90.0	5.29	0.00	5.29
06/30/2017	BERNATH, THOMAS	JNL PERSPECTIVE II 05/05	142,489.66	59.37	90.0	53.43	0.00	53.43
06/30/2017	FEDEWA, NEIL	JNL PERSPECTIVE II 05/05	11,796.32	4.92	90.0	4.43	0.00	4.43
06/30/2017	PALEN, LINDA	JNL PERSPECTIVE II 05/05	164,161.90	68.40	90.0	61.56	0.00	61.56
06/30/2017	CONKLIN, SANDRA	JNL PERSPECTIVE II 05/05	13,660.70	5.69	90.0	5.12	0.00	5.12
06/30/2017	CONKLIN, DOUG	JNL PERSPECTIVE II 05/05	66,441.99	27.68	90.0	24.91	0.00	24.91
06/30/2017	ATKINS, RONALD	JNL PERSPECTIVE II 05/05	7,059.44	2.94	90.0	2.65	0.00	2.65
06/30/2017	ATKINS, DEB	JNL PERSPECTIVE II 05/05	7,916.02	3.30	90.0	2.97	0.00	2.97
06/30/2017	ATKINS, RONALD	JNL PERSPECTIVE II 05/05	101,617.81	42.34	90.0	38.11	0.00	38.11
06/30/2017	KURN CZ, KIMBERLY	JNL PERSPECTIVE II 05/05	847.25	0.35	90.0	0.32	0.00	0.32
06/30/2017	MASSA, RODGER	JNL PERSPECTIVE II 05/05	90,858.92	37.86	90.0	34.07	0.00	34.07
06/30/2017	WEISMILLER, SANDRA	JNL PERSPECTIVE II 05/05	974,369.08	405.99	90.0	365.39	0.00	365.39
06/30/2017	BYWATER, SHEILA	JNL PERSPECTIVE II 05/05	288,728.81	120.30	90.0	108.27	0.00	108.27

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
06/30/2017	PLOWMAN, DONNA	JNL PERSPECTIVE II 05/05	40,957.02	17.07	90.0	15.36	0.00	15.36
06/30/2017	BUKOVCIK, SUSAN	JNL PERSPECTIVE II 05/05	79,128.37	32.97	90.0	29.67	0.00	29.67
06/30/2017	BUKOVCIK, SUSAN	JNL PERSPECTIVE II 05/05	67,652.51	28.19	90.0	25.37	0.00	25.37
06/30/2017	BUKOVCIK, DANIEL	JNL PERSPECTIVE II 05/05	65,470.99	27.28	90.0	24.55	0.00	24.55
06/30/2017	RADEMACHER, SUZANNE	JNL PERSPECTIVE II 05/05	54,994.43	22.91	90.0	20.62	0.00	20.62
06/30/2017	RADEMACHER, RICKEY	JNL PERSPECTIVE II 05/05	54,994.43	22.91	90.0	20.62	0.00	20.62
06/30/2017	DARLING, KIMBERLY	JNL PERSPECTIVE II 05/05	40,697.58	16.96	90.0	15.26	0.00	15.26
06/30/2017	EVANS, ROGER	JNL PERSPECTIVE II 05/05	42,709.74	17.80	90.0	16.02	0.00	16.02
06/30/2017	BARKS, ERRON	JNL PERSPECTIVE II 05/05	32,279.98	13.45	90.0	12.11	0.00	12.11
06/30/2017	BARKS, MARIE	JNL PERSPECTIVE II 05/05	41,520.96	17.30	90.0	15.57	0.00	15.57
06/30/2017	BARKS, ERRON	JNL PERSPECTIVE II 05/05	46,121.60	19.22	90.0	17.30	0.00	17.30
06/30/2017	BARKS, ERRON	JNL PERSPECTIVE II 05/05	313,334.21	130.56	90.0	117.50	0.00	117.50
06/30/2017	BARKS, MARIE	JNL PERSPECTIVE II 05/05	46,121.60	19.22	90.0	17.30	0.00	17.30
06/30/2017	FINCH, ARLENE	JNL PERSPECTIVE II 05/05	18,334.11	7.64	90.0	6.88	0.00	6.88
06/30/2017	BUKOVCIK, DANIEL	JNL PERSPECTIVE II 05/05	80,577.65	33.57	90.0	30.21	0.00	30.21
06/30/2017	ALLEN, DONNA	JNL PERSPECTIVE II 05/05	8,293.82	3.46	90.0	3.11	0.00	3.11
06/30/2017	O'BERRY, CHARLES	JNL PERSPECTIVE II 05/05	104,899.08	43.71	90.0	39.34	0.00	39.34
06/30/2017	RAMIREZ, JOAN	JNL PERSPECTIVE II 05/05	58,005.60	24.17	90.0	21.75	0.00	21.75
06/30/2017	SWENSON, AMY	JNL PERSPECTIVE II 05/05	11,376.15	4.74	90.0	4.27	0.00	4.27
06/30/2017	SWENSON, ERIC	JNL PERSPECTIVE II 05/05	11,888.16	4.95	90.0	4.46	0.00	4.46
06/30/2017	SWENSON, ERIC	JNL PERSPECTIVE II 05/05	5,881.08	2.45	90.0	2.21	0.00	2.21
06/30/2017	FOLTZ, TIMOTHY	JNL PERSPECTIVE II 05/05	6,789.50	2.83	90.0	2.55	0.00	2.55
06/30/2017	MOORE, MARC	JNL PERSPECTIVE II 05/05	440.78	0.18	90.0	0.16	0.00	0.16
06/30/2017	BEALS, TIMOTHY	JNL PERSPECTIVE II 05/05	32,498.80	13.54	90.0	12.19	0.00	12.19
06/30/2017	O'BRIEN, MICHAEL	JNL PERSPECTIVE II 05/05	17,396.37	7.25	90.0	6.53	0.00	6.53
06/30/2017	LEN, JURLINE	JNL PERSPECTIVE II 05/05	116,514.64	48.55	90.0	43.70	0.00	43.70
06/30/2017	LEN, JURLINE	JNL PERSPECTIVE II 05/05	175,932.29	73.31	90.0	65.98	0.00	65.98
06/30/2017	HAZLE, JOHN	JNL PERSPECTIVE II 05/05	11,717.59	4.88	90.0	4.39	0.00	4.39
06/30/2017	HARMON, RICHARD	JNL PERSPECTIVE II 05/05	27,944.34	11.64	90.0	10.48	0.00	10.48
06/30/2017	KUS, DONNA	JNL PERSPECTIVE II 05/05	109,192.08	45.50	90.0	40.95	0.00	40.95
06/30/2017	GOOSEN, JEROME	JNL PERSPECTIVE II 05/05	568,173.15	236.74	90.0	213.07	0.00	213.07
06/30/2017	DARLING, TARIN	JNL PERSPECTIVE II 05/05	5,346.28	2.23	90.0	2.01	0.00	2.01
06/30/2017	MILLER, PHILLIP	JNL PERSPECTIVE II 05/05	1,135.71	0.47	90.0	0.42	0.00	0.42

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
06/30/2017	MILLER, VIVIAN	JNL PERSPECTIVE II 05/05	5,782.16	2.41	90.0	2.17	0.00	2.17
06/30/2017	UNTERBRINK, PAUL	JNL PERSPECTIVE II 05/05	118,838.04	49.52	90.0	44.57	0.00	44.57
06/30/2017	BLAIN, VICKIE	JNL PERSPECTIVE II 05/05	81,341.68	33.89	90.0	30.50	0.00	30.50
06/30/2017	BLAIN, VICKIE	JNL PERSPECTIVE II 05/05	76,257.60	31.77	90.0	28.59	0.00	28.59
06/30/2017	SIEFFERT, JUDITH	JNL PERSPECTIVE II 05/05	506,428.69	211.01	90.0	189.91	0.00	189.91
06/30/2017	PAKSI, JOYCE	JNL PERSPECTIVE II 05/05	14,930.51	6.22	90.0	5.60	0.00	5.60
06/30/2017	PAKSI, JOYCE	JNL PERSPECTIVE II 05/05	103,032.74	42.93	90.0	38.64	0.00	38.64
06/30/2017	PAKSI, ROBERT	JNL PERSPECTIVE II 05/05	15,399.33	6.42	90.0	5.78	0.00	5.78
06/30/2017	PAKSI, ROBERT	JNL PERSPECTIVE II 05/05	42,875.02	17.86	90.0	16.07	0.00	16.07
06/30/2017	STUTZMAN, KAREN	JNL PERSPECTIVE II 05/05	39,974.85	16.66	90.0	14.99	0.00	14.99
06/30/2017	SWANCHARA, KIM	JNL PERSPECTIVE II 05/05	44,079.99	18.37	90.0	16.53	0.00	16.53
06/30/2017	SWANCHARA, BEN	JNL PERSPECTIVE II 05/05	44,079.99	18.37	90.0	16.53	0.00	16.53
06/30/2017	BATORA, DELORES	JNL PERSPECTIVE II 05/05	173,776.32	72.41	90.0	65.17	0.00	65.17
06/30/2017	DUNSMORE, CAROL	JNL PERSPECTIVE II 05/05	122,013.70	50.84	90.0	45.76	0.00	45.76
06/30/2017	HOGAN, JOSEPH	JNL PERSPECTIVE II 05/05	270,781.64	112.83	90.0	101.55	0.00	101.55
06/30/2017	STEHLIK, FRANCES	JNL PERSPECTIVE II 05/05	107,966.60	44.99	90.0	40.49	0.00	40.49
06/30/2017	STEHLIK, FRANCES	JNL PERSPECTIVE II 05/05	35,806.24	14.92	90.0	13.43	0.00	13.43
06/30/2017	WHALEY JR, RICHARD	JNL PERSPECTIVE II 05/05	45,243.44	18.85	90.0	16.97	0.00	16.97
06/30/2017	GOOSEN, JEROME	JNL PERSPECTIVE II 05/05	14,341.06	5.98	90.0	5.38	0.00	5.38
06/30/2017	BAILEY, THOMAS	JNL PERSPECTIVE II 05/05	12,875.09	5.36	90.0	4.82	0.00	4.82
06/30/2017	BAILEY, THOMAS	JNL PERSPECTIVE II 05/05	113,442.67	47.27	90.0	42.54	0.00	42.54
06/30/2017	BAILEY, WALLACE	JNL PERSPECTIVE II 05/05	92,455.07	38.52	90.0	34.67	0.00	34.67
06/30/2017	BAILEY, SUSAN	JNL PERSPECTIVE II 05/05	28,627.62	11.93	90.0	10.74	0.00	10.74
06/30/2017	HOGAN, JOSEPH	JNL PERSPECTIVE II 05/05	42,075.20	17.53	90.0	15.78	0.00	15.78
06/30/2017	WOODMAN, ROBERT	JNL PERSPECTIVE II 05/05	86,583.87	36.08	90.0	32.47	0.00	32.47
06/30/2017	COCKRUM, MARK	JNL PERSPECTIVE II 05/05	72,742.89	27.28	90.0	24.55	0.00	24.55
06/30/2017	HOGAN, JOSEPH	JNL PERSPECTIVE II 05/05	126,570.20	52.74	90.0	47.47	0.00	47.47
06/30/2017	FOX, JAMES	JNL PERSPECTIVE II 05/05	158,786.92	66.16	90.0	59.54	0.00	59.54
06/30/2017	PERRY, GREGORY	JNL PERSPECTIVE II 05/05	43,089.56	17.95	90.0	16.16	0.00	16.16
06/30/2017	HOUSE, MATTHEW	JNL PERSPECTIVE II 05/05	12,892.68	5.37	90.0	4.83	0.00	4.83
06/30/2017	SMALLDON, JANET	JNL PERSPECTIVE II 05/05	52,322.62	21.80	90.0	19.62	0.00	19.62
06/30/2017	JOHNSON, DOLLY	JNL PERSPECTIVE II 05/05	7,744.05	3.23	90.0	2.91	0.00	2.91
06/30/2017	FABER, KATHRYN	JNL PERSPECTIVE II 05/05	37,153.80	15.48	90.0	13.93	0.00	13.93

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
06/30/2017	BUKOVCIK, RONALD	JNL PERSPECTIVE II 05/05	494,405.17	206.00	90.0	185.40	0.00	185.40
06/30/2017	KING, MAXINE	JNL PERSPECTIVE II 05/05	169,489.17	70.62	90.0	63.56	0.00	63.56
06/30/2017	BARTON, EVA	JNL PERSPECTIVE II 05/05	19,531.00	8.14	90.0	7.33	0.00	7.33
06/30/2017	TALBOT, DOUG	JNL PERSPECTIVE II 05/05	12,975.63	5.41	90.0	4.87	0.00	4.87
06/30/2017	TALBOT, DOUG	JNL PERSPECTIVE II 05/05	36,282.26	15.12	90.0	13.61	0.00	13.61
06/30/2017	THELEN, NEIL	JNL PERSPECTIVE II 05/05	200,023.37	83.34	90.0	75.01	0.00	75.01
06/30/2017	CONRAD, DOUGLAS	JNL PERSPECTIVE II 05/05	34,089.49	14.20	90.0	12.78	0.00	12.78
06/30/2017	MARTIN, SCOTT	JNL PERSPECTIVE II 05/05	64,337.55	26.81	90.0	24.13	0.00	24.13
06/30/2017	ROOF, ANNA	JNL PERSPECTIVE II 05/05	135,668.78	56.53	90.0	50.88	0.00	50.88
06/30/2017	ROBERTS, MONICA	JNL PERSPECTIVE II 05/05	6,826.15	2.84	90.0	2.56	0.00	2.56
06/30/2017	DOYLE, DENNIS	JNL PERSPECTIVE II 05/05	48,852.45	20.36	90.0	18.32	0.00	18.32
06/30/2017	SCHRAUBEN, HOLLY	JNL PERSPECTIVE II 05/05	4,190.23	1.75	90.0	1.58	0.00	1.58
06/30/2017	BURNS, KAREN	JNL PERSPECTIVE II 05/05	28,386.39	11.83	90.0	10.65	0.00	10.65
06/30/2017	PEASE, STEVEN	JNL PERSPECTIVE II 05/05	58,028.10	24.18	90.0	21.76	0.00	21.76
06/30/2017	THORNBURG, JANET	JNL PERSPECTIVE II 05/05	80,827.08	33.68	90.0	30.31	0.00	30.31
06/30/2017	BAILEY, WALLACE	JNL PERSPECTIVE II 05/05	47,885.26	19.95	90.0	17.96	0.00	17.96
06/30/2017	SCHULTZ, GARY	JNL PERSPECTIVE II 05/05	6,118.68	2.55	90.0	2.30	0.00	2.30
06/30/2017	RITZ, VICKI	JNL PERSPECTIVE II 05/05	22,657.68	9.44	90.0	8.50	0.00	8.50
06/30/2017	KIEFFER, DUSTIN	JNL PERSPECTIVE II 05/05	15,328.20	6.39	90.0	5.75	0.00	5.75
06/30/2017	BAILEY, WALLACE	JNL PERSPECTIVE II 05/05	40,375.27	16.82	90.0	15.14	0.00	15.14
06/30/2017	THORNBURG, RICHARD	JNL PERSPECTIVE II 05/05	291,245.53	121.35	90.0	109.22	0.00	109.22
06/30/2017	MEADOWS, SANDRA	JNL PERSPECTIVE II 05/05	122,415.17	51.01	90.0	45.91	0.00	45.91
06/30/2017	BERNATH, THOMAS	JNL PERSPECTIVE II 05/05	7,655.50	3.19	90.0	2.87	0.00	2.87
06/30/2017	DANIEL, JOHN	JNL PERSPECTIVE II 05/05	59,662.70	24.86	90.0	22.37	0.00	22.37
06/30/2017	WROBEL, GARY	JNL PERSPECTIVE II 05/05	386,427.97	161.01	90.0	144.91	0.00	144.91
06/30/2017	ZUSSMAN, KELLI	JNL PERSPECTIVE II 05/05	432,304.63	180.13	90.0	162.12	0.00	162.12
06/30/2017	EVANS, ROGER	JNL PERSPECTIVE II 05/05	9,370.33	3.90	90.0	3.51	0.00	3.51
06/30/2017	EVANS, ROGER	JNL PERSPECTIVE II 05/05	46,551.98	19.40	90.0	17.46	0.00	17.46
06/30/2017	LEIBY, PAMELA	JNL PERSPECTIVE II 05/05	93,311.16	38.88	90.0	34.99	0.00	34.99
06/30/2017	LEIBY, PAMELA	JNL PERSPECTIVE II 05/05	28,885.37	12.04	90.0	10.84	0.00	10.84
06/30/2017	SCHMITT, WILLIAM	JNL PERSPECTIVE II 05/05	30,635.64	12.76	90.0	11.48	0.00	11.48
06/30/2017	SCHMITT, KELLEY	JNL PERSPECTIVE II 05/05	15,639.63	6.52	90.0	5.87	0.00	5.87
06/30/2017	EKEL, MARY	JNL PERSPECTIVE II 05/05	9,595.77	4.00	90.0	3.60	0.00	3.60

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** - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
06/30/2017	SHETTLER, CARL	JNL PERSPECTIVE II 05/05	2,842.67	1.18	90.0	1.06	0.00	1.06
06/30/2017	NUTTER, JACK	JNL PERSPECTIVE II 05/05	175,566.45	73.15	90.0	65.84	0.00	65.84
06/30/2017	HUHN, JUDY	JNL PERSPECTIVE II 05/05	120,800.77	50.33	90.0	45.30	0.00	45.30
06/30/2017	DOUBRAVA, STACY	JNL PERSPECTIVE II 05/05	247,280.32	103.03	90.0	92.73	0.00	92.73
06/30/2017	CAIRNS, SCOTT	JNL PERSPECTIVE II 05/05	165,601.94	69.00	90.0	62.10	0.00	62.10
06/30/2017	RADMACHER, ROGER	JNL PERSPECTIVE II 05/05	238,409.09	99.34	90.0	89.41	0.00	89.41
06/30/2017	MASSA, RODGER	JNL PERSPECTIVE II 05/05	3,316.79	1.38	90.0	1.24	0.00	1.24
06/30/2017	PAKSI, JAMES	JNL PERSPECTIVE II 05/05	216,568.68	90.24	90.0	81.22	0.00	81.22
06/30/2017	MILLER, VIVIAN	JNL PERSPECTIVE II 05/05	62,416.82	26.01	90.0	23.41	0.00	23.41
06/30/2017	STANLEY, REGINA	JNL PERSPECTIVE II 05/05	95,619.23	39.84	90.0	35.86	0.00	35.86
06/30/2017	NORDER, MARSHA	JNL PERSPECTIVE II 05/05	26,629.09	11.10	90.0	9.99	0.00	9.99
06/30/2017	COPEES, TAMERA	JNL PERSPECTIVE II 05/05	50,927.99	21.22	90.0	19.10	0.00	19.10
06/30/2017	WINTERS, JODI	JNL PERSPECTIVE II 05/05	18,124.55	7.55	90.0	6.80	0.00	6.80
06/30/2017	ASHBAUGH, ROBERT	JNL PERSPECTIVE II 05/05	15,332.72	6.39	90.0	5.75	0.00	5.75
06/30/2017	BURKETT SR, RICHARD	JNL PERSPECTIVE II 05/05	3,349.48	1.40	90.0	1.26	0.00	1.26
06/30/2017	HAZLE, JAYDEN	JNL PERSPECTIVE II 05/05	7,776.90	3.24	90.0	2.92	0.00	2.92
06/30/2017	STOLL, MARY	JNL PERSPECTIVE II 05/05	3,753.99	1.56	90.0	1.40	0.00	1.40
06/30/2017	ARTHUR, LOYAL	JNL PERSPECTIVE II 05/05	228,783.54	95.33	90.0	85.80	0.00	85.80
06/30/2017	FOX, JAMES	JNL PERSPECTIVE II 05/05	31,395.79	13.08	90.0	11.77	0.00	11.77
06/30/2017	SMALEC, CARLA	JNL PERSPECTIVE II 05/05	114,436.18	47.68	90.0	42.91	0.00	42.91
06/30/2017	HEATHMAN, DAWN	JNL PERSPECTIVE II 05/05	80,071.01	33.36	90.0	30.02	0.00	30.02
06/30/2017	RAMIREZ, NICOLAS	JNL PERSPECTIVE II 05/05	277,601.17	115.67	90.0	104.10	0.00	104.10
06/30/2017	WALTER, SHIRLEY	JNL PERSPECTIVE II 05/05	73,467.17	30.61	90.0	27.55	0.00	27.55
06/30/2017	WALTER, ROBERT	JNL PERSPECTIVE II 05/05	41,335.56	17.22	90.0	15.50	0.00	15.50
06/30/2017	WALTER, ROBERT	JNL PERSPECTIVE II 05/05	149,471.30	62.28	90.0	56.05	0.00	56.05
06/30/2017	WALTER, SHIRLEY	JNL PERSPECTIVE II 05/05	3,657.83	1.52	90.0	1.37	0.00	1.37
06/30/2017	WALTER, SHIRLEY	JNL PERSPECTIVE II 05/05	44,097.55	18.37	90.0	16.53	0.00	16.53
06/30/2017	WALTER, ROBERT	JNL PERSPECTIVE II 05/05	3,671.53	1.53	90.0	1.38	0.00	1.38
06/30/2017	LENON, DAWN	JNL PERSPECTIVE II 05/05	239,152.07	99.65	90.0	89.69	0.00	89.69
06/30/2017	DEVEREAUX, ANDREW	JNL PERSPECTIVE II 05/05	21,502.25	8.96	90.0	8.06	0.00	8.06
06/30/2017	MCCREERY, RODNEY	JNL PERSPECTIVE II 05/05	23,485.46	9.79	90.0	8.81	0.00	8.81
06/30/2017	DEVEREAUX, DARLENE	JNL PERSPECTIVE II 05/05	3,350.59	1.40	90.0	1.26	0.00	1.26
06/30/2017	CALVERLEY, ROBERT	JNL PERSPECTIVE II 05/05	133,320.17	55.55	90.0	50.00	0.00	50.00

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
06/30/2017	WINKLER, DAVID	JNL PERSPECTIVE II 05/05	109,484.41	45.62	90.0	41.06	0.00	41.06
06/30/2017	BATES, JAMES	JNL PERSPECTIVE II 05/05	211,541.00	88.14	90.0	79.33	0.00	79.33
06/30/2017	BOETTCHER, DAWN	JNL PERSPECTIVE II 05/05	21,095.23	8.79	90.0	7.91	0.00	7.91
06/30/2017	RITTER, DEVONA	JNL PERSPECTIVE II 05/05	24,149.39	10.06	90.0	9.05	0.00	9.05
07/03/2017	BUSH, VICTORIA	JNL PERSPECTIVE II 05/05	2,000.00	105.00	90.0	94.50	0.00	94.50
07/03/2017	COSCARELLI, ARTHUR	JNL PERSPECTIVE II 05/05	50.00	2.63	90.0	2.37	0.00	2.37
07/03/2017	MEADOWS, SANDRA	JNL PERSPECTIVE II 05/05	16,029.24	841.54	90.0	757.39	0.00	757.39
07/03/2017	MEADOWS, SANDRA	JNL PERSPECTIVE II 05/05	125,000.00	6,562.50	90.0	5,906.25	0.00	5,906.25
07/03/2017	HAZLE, JAYDEN	JNL PERSPECTIVE II 05/05	100.00	5.25	90.0	4.73	0.00	4.73
07/05/2017	SCHNEIDER, DAWN	JNL PERSPECTIVE II 05/05	100.00	5.25	90.0	4.73	0.00	4.73
06/30/2017	MARTENS, KEVIN	JNL PERSPECTIVE II 10/04	70,004.47	29.17	90.0	26.25	0.00	26.25
* VARIABLE ANNUITIES SUBTOTAL *			\$24,402,677.13	\$34,706.42		\$31,235.96	\$0.00	\$31,235.96
*** BROKER TRANSACTIONS TOTAL ***			\$24,425,648.44	\$35,886.15		\$32,297.79	\$0.00	\$32,297.79

ADJUSTMENTS

07/15/2017	*E & O INSURANCE: CURRENT MONTH	0.00						-300.00
07/15/2017	*TECH: CURRENT MONTH TECH-GAVIN	0.00						-100.00
07/15/2017	*TECHNOLOGY: CURRENT MONTH TECH	0.00						-275.00
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00		\$-675.00	\$0.00	\$-675.00

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BROKER COMMISSION TOTALS

Broker Transactions	\$32,297.79
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-675.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$31,622.79
Year-to-date Gross	\$223,661.92
Year-to-date Earnings	\$232,950.00