



COMMISSION STATEMENT

June 04, 2018

JON HEDDLESON
1021 Park Ave.
Elyria, OH 44035

BROKER #: A55
BRANCH #01001 - LifeMark Home Office

| DATE | CLIENT | INVESTMENT | INVESTMENT AMOUNT | GROSS COMMISSION | CLEARING CHARGE | NET COMMISSION | RATE | BROKER COMMISSION |
|--|--------------------------------|-------------------------------------|----------------------|---------------------|--------------------|-------------------|------|----------------------|
| <u>BROKER TRANSACTIONS</u> | | | | | | | | |
| <u>PRODUCT CATEGORY: MUTUAL FUNDS</u> | | | | | | | | |
| 05/25/2018 | ***-**-37IN - SALSBU | AMERICAN HIGH-INCOME TRUST-C | 8.00 | 0.08 | 0.00 | 0.08 | 80.0 | 0.06 |
| | ACCOUNT #: 00088864053 | BUY 1 Units @10.1300 | | | | | | |
| 05/31/2018 | ***-**-27IN - DIETERICH, DONNA | BLACKROCK FUNDS | 175.00 | 1.75 | 0.00 | 1.75 | 80.0 | 1.40 |
| | ACCOUNT #: 5086087 | BUY 0 Units @0.0000 | | | | | | |
| 05/31/2018 | ***-**-14IN - KRASE, MELINDA | BLACKROCK FUNDS | 50.00 | 0.50 | 0.00 | 0.50 | 80.0 | 0.40 |
| | ACCOUNT #: 49761729 | BUY 0 Units @0.0000 | | | | | | |
| 05/31/2018 | ***-**-52IN - CLARK, MINDY | BLACKROCK FUNDS | 60.00 | 0.60 | 0.00 | 0.60 | 80.0 | 0.48 |
| | ACCOUNT #: 50117761 | BUY 0 Units @0.0000 | | | | | | |
| 05/25/2018 | ***-**-37IN - SALSBU | CAPITAL WORLD BOND FUND-C | 10.00 | 0.10 | 0.00 | 0.10 | 80.0 | 0.08 |
| | ACCOUNT #: 00088864053 | BUY 1 Units @19.2700 | | | | | | |
| 05/24/2018 | ***-**-80IN - GRIMM, JEFFREY | CAPITAL WORLD GROWTH AND INCOME FUN | 25.00 | 0.69 | 0.00 | 0.69 | 80.0 | 0.55 |
| | ACCOUNT #: 00978003628 | BUY 0 Units @54.2900 | | | | | | |
| 05/25/2018 | ***-**-37IN - SALSBU | INTERMEDIATE BOND FUND OF AMERICA-A | 9.00 | 0.18 | 0.00 | 0.18 | 80.0 | 0.14 |
| | ACCOUNT #: 00088864053 | BUY 1 Units @13.4600 | | | | | | |
| 05/21/2018 | ***-**-28IN - SPENCER, KRISTEN | INTERNATIONAL GROWTH AND INCOME-529 | 75.00 | 3.75 | 0.00 | 3.75 | 80.0 | 3.00 |
| | ACCOUNT #: 00084914013 | BUY 2 Units @37.2900 | | | | | | |
| 05/25/2018 | ***-**-37IN - SALSBU | INTERNATIONAL GROWTH AND INCOME-C | 15.00 | 0.15 | 0.00 | 0.15 | 80.0 | 0.12 |
| | ACCOUNT #: 00088864053 | BUY 0 Units @34.4700 | | | | | | |
| 05/25/2018 | ***-**-37IN - SALSBU | NEW PERSPECTIVE FUND-C | 8.00 | 0.08 | 0.00 | 0.08 | 80.0 | 0.06 |
| | ACCOUNT #: 00088864053 | BUY 0 Units @43.4000 | | | | | | |
| 05/25/2018 | ***-**-37IN - SALSBU | NEW WORLD FUND-C | 6.00 | 0.06 | 0.00 | 0.06 | 80.0 | 0.05 |
| | ACCOUNT #: 00088864053 | BUY 0 Units @64.7800 | | | | | | |
| 05/31/2018 | ***-**-79IN - HARTLEY, | PIM 693390379 | 44.00 | 1.77 | 0.00 | 1.77 | 80.0 | 1.42 |
| | ACCOUNT #: 04006018289 | BUY 0 Units @0.0000 | | | | | | |
| 05/25/2018 | ***-**-37IN - SALSBU | SMALLCAP WORLD FUND-C | 28.00 | 0.28 | 0.00 | 0.28 | 80.0 | 0.22 |
| | ACCOUNT #: 00088864053 | BUY 1 Units @51.2400 | | | | | | |
| 05/25/2018 | ***-**-37IN - SALSBU | WASHINGTON MUTUAL INVESTORS FUND-C | 16.00 | 0.16 | 0.00 | 0.16 | 80.0 | 0.13 |
| | ACCOUNT #: 00088864053 | BUY 0 Units @45.5800 | | | | | | |
| * MUTUAL FUNDS SUBTOTAL * | | | \$529.00 | \$10.15 | \$0.00 | \$10.15 | | \$8.11 |



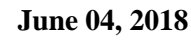
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| <u>BROKER TRANSACTIONS (continued)</u> | | | | | | | | |
| <u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u> | | | | | | | | |
| 06/04/2018 | ***-**-737I - SULLIVAN, TERESA | METLIFE PREFERENCE PLUS | 400.00 | 1.52 | 0.00 | 1.52 | 80.0 | 1.22 |
| | ACCOUNT #: 230003447 | BUY 1 Units @400.0000 | | | | | | |
| 06/04/2018 | ***-**-06IN - FRIEDRICH, | METLIFE VA | 10.00 | 0.04 | 0.00 | 0.04 | 80.0 | 0.03 |
| | ACCOUNT #: 230003415 | BUY 1 Units @10.0000 | | | | | | |
| 05/21/2018 | ***-**-80IN - MELVIN, JOEL | PACIFIC LIFE CUSIP 69448B175-NFS | 100.00 | 1.20 | 0.00 | 1.20 | 80.0 | 0.96 |
| | ACCOUNT #: VM16004537 | BUY 0 Units @0.0000 | | | | | | |
| * VARIABLE ANNUITIES SUBTOTAL * | | | \$510.00 | \$2.76 | \$0.00 | \$2.76 | | \$2.21 |
| <u>PRODUCT CATEGORY: RIA</u> | | | | | | | | |
| 05/31/2018 | ***-**-73FB - KELLER, DAVID | ASPIRE RIA | 0.00 | 15.09 | 0.00 | 15.09 | 80.0 | 12.07 |
| | | BUY 1 Units @0.0000 | | | | | | |
| 05/31/2018 | ***-**-833B - PALMER, KRISTI | ASPIRE RIA | 0.00 | 12.32 | 0.00 | 12.32 | 80.0 | 9.86 |
| | | BUY 1 Units @0.0000 | | | | | | |
| 05/31/2018 | ***-**-38FB - ZBYDNOWSKI, | ASPIRE RIA | 0.00 | 1.02 | 0.00 | 1.02 | 80.0 | 0.82 |
| | | BUY 1 Units @0.0000 | | | | | | |
| 05/31/2018 | ***-**-39FB - BUDD, PATRICIA | ASPIRE RIA | 0.00 | 0.68 | 0.00 | 0.68 | 80.0 | 0.54 |
| | | BUY 1 Units @0.0000 | | | | | | |
| * RIA SUBTOTAL * | | | \$0.00 | \$29.11 | \$0.00 | \$29.11 | | \$23.29 |
| <u>PRODUCT CATEGORY: VARIABLE UNIVERSAL LIFE</u> | | | | | | | | |
| 06/04/2018 | ***-**-31IN - ARMENTROUT, | RELIASTAR RENEWALS | 1,800.00 | 121.52 | 0.00 | 121.52 | 80.0 | 97.22 |
| | | BUY 1 Units @1800.0000 | | | | | | |
| * VARIABLE UNIVERSAL LIFE SUBTOTAL * | | | \$1,800.00 | \$121.52 | \$0.00 | \$121.52 | | \$97.22 |
| *** BROKER TRANSACTIONS TOTAL *** | | | \$2,839.00 | \$163.54 | \$0.00 | \$163.54 | | \$130.83 |



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| <div>BROKER COMMISSION TOTALS</div> | | | | | | | | |
| | | | | | | Broker Transactions | | \$130.83 |
| | | | | | | Split Transactions | | \$0.00 |
| | | | | | | Override Transactions | | \$0.00 |
| | | | | | | Adjustments | | \$0.00 |
| | | | | | | Payroll Draw | | \$0.00 |
| | | | | | | Base Salary | | \$0.00 |
| | | | | | | Prior Period Balance | | \$73.70 |
| | | | | | | FINRA Assessment | | \$0.00 |
| | | | | | | SIPC Assessment | | \$0.00 |
| | | | | | | Net Commission Earned | | \$204.53 |
| | | | | | | Year-to-date Earnings | | \$39,382.62 |