

**COMMISSION STATEMENT****February 15, 2018**

ROBERT, L117 LUCHSINGER
600 Johnson Ave.
Suite B5
Bohemia, NY 11716

BROKER #: L117
BRANCH: ROBERT LUCHSINGER

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
01/22/2018	FRANCIONI, ANNA	AM FUNDS ICA A	10,000.00	500.00	0.00	500.00	95.0	475.00
02/02/2018	KAMPMANN, MURIEL	AM FUNDS ICA C	250.00	2.50	0.00	2.50	95.0	2.38
02/02/2018	KAMPMANN, MURIEL	AM FUNDS WASHINGTON MUTUAL INVESTOR	250.00	2.50	0.00	2.50	95.0	2.38
01/16/2018	PRYDETKO, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	69.71	1.12	0.00	1.12	95.0	1.06
01/16/2018	PRYDETKO, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	33.75	0.54	0.00	0.54	95.0	0.51
01/22/2018	PRYDETKO, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	69.71	1.12	0.00	1.12	95.0	1.06
01/22/2018	PRYDETKO, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	33.75	0.54	0.00	0.54	95.0	0.51
01/29/2018	PRYDETKO, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	69.71	1.12	0.00	1.12	95.0	1.06
01/29/2018	PRYDETKO, WALTER	OPPENHEIMER CAPITAL APPRECIATION A	33.75	0.54	0.00	0.54	95.0	0.51
01/16/2018	PRYDETKO, WALTER	OPPENHEIMER GLOBAL A	69.71	1.12	0.00	1.12	95.0	1.06
01/16/2018	PRYDETKO, WALTER	OPPENHEIMER GLOBAL A	33.75	0.54	0.00	0.54	95.0	0.51
01/22/2018	PRYDETKO, WALTER	OPPENHEIMER GLOBAL A	69.71	1.12	0.00	1.12	95.0	1.06
01/22/2018	PRYDETKO, WALTER	OPPENHEIMER GLOBAL A	33.75	0.54	0.00	0.54	95.0	0.51
01/29/2018	PRYDETKO, WALTER	OPPENHEIMER GLOBAL A	69.71	1.12	0.00	1.12	95.0	1.06
01/29/2018	PRYDETKO, WALTER	OPPENHEIMER GLOBAL A	33.75	0.54	0.00	0.54	95.0	0.51
01/16/2018	PRYDETKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	41.83	0.67	0.00	0.67	95.0	0.64
01/16/2018	PRYDETKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	20.25	0.32	0.00	0.32	95.0	0.30
01/22/2018	PRYDETKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	41.83	0.67	0.00	0.67	95.0	0.64
01/22/2018	PRYDETKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	20.25	0.32	0.00	0.32	95.0	0.30
01/29/2018	PRYDETKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	41.83	0.67	0.00	0.67	95.0	0.64
01/29/2018	PRYDETKO, WALTER	OPPENHEIMER GLOBAL ALLOCATION A	20.25	0.32	0.00	0.32	95.0	0.30
01/16/2018	PRYDETKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	27.89	0.45	0.00	0.45	95.0	0.43
01/16/2018	PRYDETKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	13.50	0.22	0.00	0.22	95.0	0.21
01/22/2018	PRYDETKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	27.89	0.45	0.00	0.45	95.0	0.43
01/22/2018	PRYDETKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	13.50	0.22	0.00	0.22	95.0	0.21
01/29/2018	PRYDETKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	27.89	0.45	0.00	0.45	95.0	0.43

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
01/29/2018	PRYDETKO, WALTER	OPPENHEIMER GOLD & SPECIAL MINERALS	13.50	0.22	0.00	0.22	95.0	0.21
01/16/2018	PRYDETKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	69.71	1.12	0.00	1.12	95.0	1.06
01/16/2018	PRYDETKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	33.75	0.54	0.00	0.54	95.0	0.51
01/22/2018	PRYDETKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	33.75	0.54	0.00	0.54	95.0	0.51
01/22/2018	PRYDETKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	69.71	1.12	0.00	1.12	95.0	1.06
01/29/2018	PRYDETKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	69.71	1.12	0.00	1.12	95.0	1.06
01/29/2018	PRYDETKO, WALTER	OPPENHEIMER MAIN STREET SMALLCAP A	33.75	0.54	0.00	0.54	95.0	0.51
01/16/2018	GUARINO, JOAN	OPPENHEIMER US GOVT TRUST A	8,000.00	160.00	0.00	160.00	95.0	152.00
* MUTUAL FUNDS SUBTOTAL *			\$19,741.55	\$684.92	\$0.00	\$684.92		\$650.63
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
01/31/2018	MOLNAR, J S KIP	JNL 468511134	13,493.22	2.81	0.00	2.81	95.0	2.67
02/02/2018	MOLNAR, J S KIP	JNL 468511134	1,000.00	45.00	0.00	45.00	95.0	42.75
01/31/2018	FLANAGAN, BARBARA	JNL 468511142	6,129.67	5.11	0.00	5.11	95.0	4.85
01/31/2018	NEVIN, NANCY	JNL NY PERSPECTIVE L	248,776.40	207.31	0.00	207.31	95.0	196.94
01/31/2018	TETA, JODI	JNL NY PERSPECTIVE L	247,112.28	205.93	0.00	205.93	95.0	195.63
01/31/2018	LUCHSINGER, ELIZABETH	JNL NY PERSPECTIVE L	176,297.19	146.91	0.00	146.91	95.0	139.56
01/25/2018	FLANAGAN, BARBARA	JNL PERSPECTIVE II 04/14	4,000.00	220.00	0.00	220.00	95.0	209.00
01/25/2018	HAMLIN, JOANNE	JNL PERSPECTIVE II 04/14	50,000.00	2,750.00	0.00	2,750.00	95.0	2,612.50
01/31/2018	LUCHSINGER, ROBERT	JNL PERSPECTIVE II 04/14	108,502.78	22.60	0.00	22.60	95.0	21.47
01/31/2018	STOCCO, ROBERT	JNL PERSPECTIVE II 04/14	46,854.76	9.76	0.00	9.76	95.0	9.27
01/31/2018	HANAK, SUSAN	JNL PERSPECTIVE II 04/14	471,805.57	98.29	0.00	98.29	95.0	93.38
01/31/2018	DEITSCH, PAUL	JNL PERSPECTIVE II 04/14	101,290.44	21.10	0.00	21.10	95.0	20.05
01/31/2018	GUARINO, CARMINA	JNL PERSPECTIVE II 04/14	215,877.56	44.97	0.00	44.97	95.0	42.72
01/31/2018	FLANAGAN, BARBARA	JNL PERSPECTIVE II 04/14	270,709.39	56.40	0.00	56.40	95.0	53.58
01/31/2018	YETTER, DEBRA	JNL PERSPECTIVE II 04/14	34,163.89	7.12	0.00	7.12	95.0	6.76
02/01/2018	SMITH, GARY	JNL PERSPECTIVE II 04/14	1,000.00	70.00	0.00	70.00	95.0	66.50
01/31/2018	KAMPMANN, ROBERT	JNL PERSPECTIVE II 04/14	408,648.81	85.14	0.00	85.14	95.0	80.88
01/31/2018	KAMPMANN, ROBERT	JNL PERSPECTIVE II 04/14	268,290.21	55.89	0.00	55.89	95.0	53.10
01/30/2018	YBAY, ERLINDA	SBL SECURE DESIGNS VA	126,256.02	105.21	0.00	105.21	95.0	99.95
01/30/2018	ROBERTO, RICHARD	SBL SECURE DESIGNS VA	13,850.66	2.88	0.00	2.88	95.0	2.74
01/30/2018	ROBERTO, ROBERT	SBL SECURE DESIGNS VA	13,699.99	2.86	0.00	2.86	95.0	2.72
01/30/2018	KNAACK, JOHN	SBL SECURE DESIGNS VA	124,377.64	103.65	0.00	103.65	95.0	98.47
* VARIABLE ANNUITIES SUBTOTAL *			\$2,952,136.48	\$4,268.94	\$0.00	\$4,268.94		\$4,055.49

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DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
01/16/2018	MCKENNA, STEPHANIE	EATON VANCE FLOATING RATE FUND CLAS	0.00	0.01	0.00	0.01	95.0	0.01
01/31/2018	LEAVY, FLORENCE	FRANKLIN US GOVT SEC FUND A	0.00	5.83	0.00	5.83	95.0	5.54
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *			\$0.00	\$5.84	\$0.00	\$5.84		\$5.55
<u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u>								
01/25/2018	HAZEN, JAMES	PACIFIC LIFE TRAILS	1,427.63	14.28	0.00	14.28	95.0	13.57
01/18/2018	LENTINI, ANNA	PAC LIFE INNOVATIVE SELECT	0.00	317.91	0.00	317.91	95.0	302.01
01/22/2018	PATTERSON, BARBARA	PAC LIFE INNOVATIVE SELECT	0.00	988.79	0.00	988.79	95.0	939.35
01/16/2018	HANAK, SUSAN	PAC LIFE INNOVATIVE SELECT NY	0.00	191.11	0.00	191.11	95.0	181.55
01/18/2018	DEITSCH, PAUL	PAC LIFE INNOVATIVE SELECT NY	0.00	167.36	0.00	167.36	95.0	158.99
01/22/2018	MAZZA, JOSEPH	PAC LIFE INNOVATIVE SELECT NY	0.00	436.71	0.00	436.71	95.0	414.87
01/23/2018	STOCCO, ROBERT	PAC LIFE INNOVATIVE SELECT NY	0.00	983.36	0.00	983.36	95.0	934.19
01/23/2018	GUARINO, JOAN	PAC LIFE INNOVATIVE SELECT NY	0.00	174.70	0.00	174.70	95.0	165.97
01/23/2018	GUARINO, CARMINE	PAC LIFE INNOVATIVE SELECT NY	0.00	337.39	0.00	337.39	95.0	320.52
01/24/2018	COSTELLO, KEVIN	PAC LIFE INNOVATIVE SELECT NY	0.00	105.72	0.00	105.72	95.0	100.43
01/25/2018	LACOMMARE, MICHAEL	PAC LIFE INNOVATIVE SELECT NY	0.00	58.01	0.00	58.01	95.0	55.11
01/25/2018	FLANAGAN, BARBARA	PACIFIC CHOICE	0.00	70.00	0.00	70.00	95.0	66.50
01/26/2018	HAMLIN, JOANNE	PACIFIC CHOICE	0.00	1,750.00	0.00	1,750.00	95.0	1,662.50
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *			\$1,427.63	\$5,595.34	\$0.00	\$5,595.34		\$5,315.56
*** DIRECT TRANSACTIONS TOTAL ***			\$2,973,305.66	\$10,555.04	\$0.00	\$10,555.04		\$10,027.23

VERRIDE TRANSACTIONS**BROKER: L149-ROBERT LUCHSINGER #388**

01/31/2018	MANNETTA, VIRGINIA	JOHN HANCOCK LIFE INS CO	124,182.94	103.49	0.00	103.49	0.0	41.40
01/25/2018	GARDNER, MARILYN	ALLIANZ NFJ DIVIDEND VALUE FUND CLA	0.00	4.53	0.00	4.53	0.0	1.81
01/25/2018	GARDNER, MARILYN	ALLIANZ NFJ LARGE CAP VALUE A	0.00	3.66	0.00	3.66	0.0	1.46
01/22/2018	GARDNER, MARILYN	FRANKLIN INCOME A	0.00	2.84	0.00	2.84	0.0	1.14
01/31/2018	TOOLEY, PATRICIA	FRANKLIN MA TAX FR INCOME A	0.00	26.09	0.00	26.09	0.0	10.44
01/31/2018	GRIFFIN, DOUGLAS	FRANKLIN NY TF INCOME FUND CLASS A	0.00	8.82	0.00	8.82	0.0	3.53
01/31/2018	GRIFFIN, JEANETTE	FRANKLIN NY TF INCOME FUND CLASS A	0.00	12.55	0.00	12.55	0.0	5.02
01/31/2018	GRIFFIN, DOUGLAS	FRANKLIN REAL ESTATE SEC FUND - CLA	0.00	19.34	0.00	19.34	0.0	7.74
02/02/2018	GORMAN, LORAIN	ING EMPIRE INNOVATIONS STD OPT A	96,430.96	241.08	0.00	241.08	0.0	96.43
01/22/2018	HUNTE, SHEILA	OPPENHEIMER ROCHESTER MUNICIPALS A	0.00	5.99	0.00	5.99	0.0	2.40

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<u> OVERRIDE TRANSACTIONS </u>								
<u>BROKER: L149-ROBERT LUCHSINGER #388</u>								
01/18/2018	VIONE, LESLEY	PAC LIFE FLOATING RATE INCOME FUND	0.00	1.08	0.00	1.08	0.0	0.43
01/18/2018	GARDNER, MARILYN	PAC LIFE FLOATING RATE INCOME FUND	0.00	1.36	0.00	1.36	0.0	0.54
01/18/2018	KNAACK, PATRICIA	PAC LIFE FLOATING RATE INCOME FUND	0.00	0.64	0.00	0.64	0.0	0.26
01/18/2018	GARDNER, MARILYN	PAC LIFE FUNDS PORT OPTIMIZATION CO	0.00	5.36	0.00	5.36	0.0	2.14
01/18/2018	HESS, RALPH	PAC LIFE FUNDS PORT OPTIMIZATION CO	0.00	5.05	0.00	5.05	0.0	2.02
01/18/2018	REILLY, JAMES	PAC LIFE PORT OPTIM MOD AGG	0.00	9.17	0.00	9.17	0.0	3.67
01/18/2018	KNAACK, PATRICIA	PACIFIC LIFE FUNDS STRATEGIC INCOME	0.00	1.87	0.00	1.87	0.0	0.75
01/22/2018	MANNETTA, VIRGINIA	ROCHESTER LIMITED TERM NEW YORK MUN	0.00	4.89	0.00	4.89	0.0	1.96
01/10/2018	VIONE, LESLEY	SUNAMERICA FOCUSED ALPHA GROWTH A	0.00	0.15	0.00	0.15	0.0	0.06
01/10/2018	CELENTANO, MAURA	SUNAMERICA FOCUSED ALPHA GROWTH A	0.00	0.59	0.00	0.59	0.0	0.24
01/10/2018	REILLY, JAMES	SUNAMERICA FOCUSED ALPHA LARGE CAP A	0.00	5.13	0.00	5.13	0.0	2.05
01/10/2018	CELENTANO, MAURA	SUNAMERICA FOCUSED ALPHA LARGE CAP A	0.00	2.13	0.00	2.13	0.0	0.85
01/10/2018	HUNTE, SHEILA	SUNAMERICA HIGH YIELD BOND A	0.00	0.74	0.00	0.74	0.0	0.30
01/10/2018	HUNTE, SHEILA	SUNAMERICA STRATEGIC BOND FUND CLAS	0.00	1.14	0.00	1.14	0.0	0.46
* L149-ROBERT LUCHSINGER SUBTOTAL *			\$220,613.90	\$467.69	\$0.00	\$467.69		\$187.10
*** OVERRIDE TRANSACTIONS TOTAL ***			\$220,613.90	\$467.69	\$0.00	\$467.69		\$187.10
<u> ADJUSTMENTS </u>								
02/15/2018		*AI INSIGHT: CURRENT MONTH	0.00					-7.00
02/15/2018		*CONCIERGE SVC: 207382 LEAVY	0.00					-50.00
02/15/2018		*CONCIERGE SVC: 208186 FRANCONI	0.00					-50.00
02/15/2018		*E & O INSURANCE: CURRENT MONTH INS	0.00					-300.00
02/15/2018		*TECHNOLOGY: CURRENT MONTH BASIC	0.00					-180.00
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00	\$0.00	\$0.00		\$-587.00

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BROKER COMMISSION TOTALS

Broker Transactions	\$10,027.23
Split Transactions	\$0.00
Override Transactions	\$187.10
Adjustments	\$-587.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$9,627.33
Year-to-date Gross	\$38,416.00
Year-to-date Earnings	\$37,369.09