

**COMMISSION STATEMENT****January 15, 2018**ROBERT THOMPSON
7261 W. Central Ave.BROKER #: T118
BRANCH: INTEGRATED FINANCIAL

Toledo, OH 43617

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: FIXED INDEX ANNUITIES</u>								
12/30/2017	FLECK, GERALD	NATIONWIDE NEW HEIGHTS FIA	48,904.80	61.13	0.00	61.13	90.0	55.02
12/30/2017	FLECK, GERALD	NATIONWIDE NEW HEIGHTS FIA	73,384.21	91.73	0.00	91.73	90.0	82.56
12/30/2017	HALL, SCOTT	NATIONWIDE NEW HEIGHTS FIA	16,000.17	200.00	0.00	200.00	90.0	180.00
12/30/2017	HILEMAN, RONALD	NATIONWIDE NEW HEIGHTS FIA	94,814.52	94.81	0.00	94.81	90.0	85.33
* FIXED INDEX ANNUITIES SUBTOTAL *			\$233,103.70	\$447.67	\$0.00	\$447.67		\$402.91
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
01/02/2018	MOORE, EILEEN	AM FUNDS BOND FUND OF AMERICA A	20,000.00	400.00	0.00	400.00	90.0	360.00
* MUTUAL FUNDS SUBTOTAL *			\$20,000.00	\$400.00	\$0.00	\$400.00		\$360.00
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
12/29/2017	FLECK, MARTHA	ALLIANZ VALUEMARK II	26,355.07	16.47	0.00	16.47	90.0	14.82
12/26/2017	MICHALSKI, PAIGE	JNL PERSPECTIVE	150.00	10.13	0.00	10.13	90.0	9.12
12/31/2017	RICHARDS, MILDRED	JNL PERSPECTIVE	34,581.29	7.20	0.00	7.20	90.0	6.48
01/08/2018	MICHALSKI, PAIGE	JNL PERSPECTIVE	150.00	10.13	0.00	10.13	90.0	9.12
12/31/2017	FLECK, GERALD	JNL PERSPECTIVE II 05/05	2,143.44	1.34	0.00	1.34	90.0	1.21
12/31/2017	WENZ, PATRICIA	JOHN HANCOCK VENTURE III	39,559.24	32.97	0.00	32.97	90.0	29.67
12/31/2017	SMITH, FRANK	JOHN HANCOCK VENTURE III	103,927.79	86.61	0.00	86.61	90.0	77.95
12/31/2017	MURANYI, MARILYN	JOHN HANCOCK VENTURE III	25,863.16	21.55	0.00	21.55	90.0	19.40
12/31/2017	SCHUMACHER, EDWARD	JOHN HANCOCK VENTURE III	36,764.26	30.64	0.00	30.64	90.0	27.58
12/31/2017	MAXFIELD, DARALEE	JOHN HANCOCK VENTURE III	127,432.02	106.19	0.00	106.19	90.0	95.57
12/31/2017	GRUBB, BEVERLY	JOHN HANCOCK VENTURE III	135,329.75	112.77	0.00	112.77	90.0	101.49
12/31/2017	GRAHAM, JUDY	JOHN HANCOCK VENTURE III	170,896.97	142.41	0.00	142.41	90.0	128.17
12/31/2017	HUBAY, BERNICE	JOHN HANCOCK VENTURE III	25,891.79	21.58	0.00	21.58	90.0	19.42
12/31/2017	LABERDEE, PAUL	JOHN HANCOCK VENTURE III	44,037.96	36.70	0.00	36.70	90.0	33.03
12/31/2017	SZAFAROWICZ, JOSEPH	JOHN HANCOCK VENTURE III	19,262.31	16.05	0.00	16.05	90.0	14.45
12/31/2017	MUIR TRUST, JOHN & JOANN	JOHN HANCOCK VENTURE III	23,167.42	19.31	0.00	19.31	90.0	17.38

NOTES: * - Indicates adjustment is not included in 1099 Earnings

** - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
12/31/2017	HILEMAN, RONALD	JOHN HANCOCK VENTURE III	166,297.25	138.58	0.00	138.58	90.0	124.72
12/31/2017	ELWING, LOUISE	JOHN HANCOCK VENTURE III	156,415.98	130.35	0.00	130.35	90.0	117.32
12/31/2017	DOUGHERTY, ELNORA	JOHN HANCOCK VENTURE III	152,527.75	127.11	0.00	127.11	90.0	114.40
12/31/2017	MAXFIELD, RICHARD	JOHN HANCOCK VENTURE III	222,142.06	185.12	0.00	185.12	90.0	166.61
12/31/2017	GAJEWSKI, WILLADEANE	JOHN HANCOCK VENTURE III	42,059.58	35.05	0.00	35.05	90.0	31.55
12/31/2017	BUEHLER, ARNOLD	JOHN HANCOCK VENTURE III	121,138.21	100.95	0.00	100.95	90.0	90.86
12/31/2017	RICE, PAMELA	JOHN HANCOCK VENTURE III	113,229.84	94.36	0.00	94.36	90.0	84.92
12/31/2017	RINGGER, LINDA	JOHN HANCOCK VENTURE III	123,009.22	102.51	0.00	102.51	90.0	92.26
12/31/2017	SEITZINGER, MARK	JOHN HANCOCK VENTURE III	24,443.19	20.37	0.00	20.37	90.0	18.33
12/31/2017	WODA, HELENE	JOHN HANCOCK VENTURE III	27,455.94	22.88	0.00	22.88	90.0	20.59
12/30/2017	BLADEL, JACQUELYN	NATIONWIDE DESTINATION L2 01	76,976.00	192.44	0.00	192.44	90.0	173.20
12/30/2017	OSTER, JOHN	NATIONWIDE DESTINATION L2 01	80,033.27	200.08	0.00	200.08	90.0	180.07
12/30/2017	SMITH, HELENE	NATIONWIDE DESTINATION LS 96	33,878.90	84.70	0.00	84.70	90.0	76.23
12/30/2017	RICE, SUSAN	NATIONWIDE DESTINATION LS 96	126,794.95	316.99	0.00	316.99	90.0	285.29
12/30/2017	MOORE, EILEEN	NATIONWIDE DESTINATION LS 96	92,639.02	231.60	0.00	231.60	90.0	208.44
12/30/2017	MOORE, EILEEN	NATIONWIDE DESTINATION LS 96	100,292.14	250.73	0.00	250.73	90.0	225.66
12/30/2017	MOORE, EILEEN	NATIONWIDE DESTINATION LS 96	89,192.49	222.98	0.00	222.98	90.0	200.68
12/30/2017	ROSSWURM, ELAINE	NATIONWIDE DESTINATION LS 96	214,049.12	535.12	0.00	535.12	90.0	481.61
12/30/2017	SHAFFER, EMILY	NATIONWIDE DESTINATION LS 96	93,216.89	233.04	0.00	233.04	90.0	209.74
12/30/2017	COOPER, MARK	NATIONWIDE DESTINATION LS 96	108,768.84	271.92	0.00	271.92	90.0	244.73
12/30/2017	JACOB, MARILYN	NATIONWIDE DESTINATION LS 96	94,098.15	235.25	0.00	235.25	90.0	211.73
12/30/2017	GRIM, SUSAN	NW DESTINATION B2 05	8,676.70	16.27	0.00	16.27	90.0	14.64
12/30/2017	WALTER, LAURA	NW DESTINATION B2 05	301,810.07	565.89	0.00	565.89	90.0	509.30
12/30/2017	GRUBB, BEVERLY	NWL DESTINATION EV2 01	72,609.71	45.38	0.00	45.38	90.0	40.84
12/29/2017	FLECK, GERALD	TRANSAMERICA FREEDOM 2008	58,925.14	61.38	0.00	61.38	90.0	55.24
12/02/2017	RINGGER, MARK	TRANSAMERICA LIBERTY	138,973.67	115.81	0.00	115.81	90.0	104.23
12/04/2017	SCHMIDBAUER, JOSEPH	TRANSAMERICA LIBERTY	4,750.57	3.96	0.00	3.96	90.0	3.56
12/05/2017	MOORE, EILEEN	TRANSAMERICA LIBERTY	264,203.20	220.17	0.00	220.17	90.0	198.15
12/05/2017	MERZ, JOYCE	TRANSAMERICA LIBERTY	24,615.63	20.51	0.00	20.51	90.0	18.46
12/07/2017	RECKNER, COURTNEY	TRANSAMERICA LIBERTY	6,018.15	5.02	0.00	5.02	90.0	4.52
12/07/2017	FRAZIER, JULIE	TRANSAMERICA LIBERTY	57,154.82	47.63	0.00	47.63	90.0	42.87
12/08/2017	ROSSWURM, ELAINE	TRANSAMERICA LIBERTY	93,706.97	78.09	0.00	78.09	90.0	70.28
12/09/2017	MUIR TRUST, JOHN & JOANN	TRANSAMERICA LIBERTY	48,318.64	40.27	0.00	40.27	90.0	36.24

NOTES: * - Indicates adjustment is not included in 1099 Earnings

** - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
12/12/2017	LABERDEE, LARRY	TRANSAMERICA LIBERTY	33,279.24	27.73	0.00	27.73	90.0	24.96
12/13/2017	WODA, HELENE	TRANSAMERICA LIBERTY	39,234.10	32.70	0.00	32.70	90.0	29.43
12/13/2017	FURNEY, DANNY	TRANSAMERICA LIBERTY	256,628.07	213.86	0.00	213.86	90.0	192.47
12/13/2017	MERZ, EDWIN	TRANSAMERICA LIBERTY	157,821.31	131.52	0.00	131.52	90.0	118.37
12/13/2017	BLADEL, JACQUELYN	TRANSAMERICA LIBERTY	80,430.20	67.03	0.00	67.03	90.0	60.33
12/15/2017	RICE, CHERYL	TRANSAMERICA LIBERTY	2,638.46	2.20	0.00	2.20	90.0	1.98
12/15/2017	JACOB, MARILYN	TRANSAMERICA LIBERTY	243,174.86	202.65	0.00	202.65	90.0	182.39
12/16/2017	LABERDEE, JOYCE	TRANSAMERICA LIBERTY	114,480.64	95.40	0.00	95.40	90.0	85.86
12/16/2017	RICE SR, RUSSELL	TRANSAMERICA LIBERTY	2,688.23	2.24	0.00	2.24	90.0	2.02
12/16/2017	RICE, SUSAN	TRANSAMERICA LIBERTY	122,511.94	102.09	0.00	102.09	90.0	91.88
12/17/2017	OSTER, JENNIFER	TRANSAMERICA LIBERTY	27,162.71	22.64	0.00	22.64	90.0	20.38
12/21/2017	MERZ, JOYCE	TRANSAMERICA LIBERTY	101,543.76	84.62	0.00	84.62	90.0	76.16
12/22/2017	SEXTON TRUST, MARY LOU	TRANSAMERICA LIBERTY	81,700.03	68.08	0.00	68.08	90.0	61.27
12/22/2017	SCHWEINHAGEN, RITA	TRANSAMERICA LIBERTY	40,857.72	34.05	0.00	34.05	90.0	30.65
12/22/2017	JEFFERS, DAVID	TRANSAMERICA LIBERTY	113,771.56	94.81	0.00	94.81	90.0	85.33
12/23/2017	SEITZINGER, MARK	TRANSAMERICA LIBERTY	72,630.83	60.53	0.00	60.53	90.0	54.48
12/23/2017	MERZ, JOYCE	TRANSAMERICA LIBERTY	100,695.73	83.91	0.00	83.91	90.0	75.52
12/24/2017	HALL, WAYNE	TRANSAMERICA LIBERTY	170,027.79	141.69	0.00	141.69	90.0	127.52
12/24/2017	RUTLEDGE, JOANNE	TRANSAMERICA LIBERTY	215,774.03	179.81	0.00	179.81	90.0	161.83
12/26/2017	WENZ, JAMES	TRANSAMERICA LIBERTY	26,252.17	21.88	0.00	21.88	90.0	19.69
12/26/2017	FISH, SANDRA	TRANSAMERICA LIBERTY	77,261.84	64.38	0.00	64.38	90.0	57.94
12/26/2017	RICE, PAMELA	TRANSAMERICA LIBERTY	62,383.86	51.99	0.00	51.99	90.0	46.79
12/27/2017	DAVIS, HOWARD	TRANSAMERICA LIBERTY	30,921.64	25.77	0.00	25.77	90.0	23.19
12/28/2017	COOPER, MARK	TRANSAMERICA LIBERTY	116,941.59	97.45	0.00	97.45	90.0	87.71
12/29/2017	SHAFFER, EMILY	TRANSAMERICA LIBERTY	168,942.62	140.79	0.00	140.79	90.0	126.71
* VARIABLE ANNUITIES SUBTOTAL *			\$6,613,689.46	\$7,674.38	\$0.00	\$7,674.38		\$6,906.99
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
12/15/2017	SNEAD, SHELLI	AM FUNDS GROWTH FUND OF AMERICA A	0.00	0.11	0.00	0.11	90.0	0.10
/ /	FLECK, KATHRYN	OPPENHEIMER CAPITAL APPRECIATION A	0.00	2.11	0.00	2.11	90.0	1.90
/ /	FLECK, KATHRYN	OPPENHEIMER MAIN STREET A	0.00	2.68	0.00	2.68	90.0	2.41
/ /	FLECK, KATHRYN	OPPENHEIMER QUEST OPP VALUE A	0.00	1.62	0.00	1.62	90.0	1.46
/ /	FLECK, KATHRYN	OPPENHEIMER SMALL MID CAP VALUE A	0.00	4.57	0.00	4.57	90.0	4.11
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *			\$0.00	\$11.09	\$0.00	\$11.09		\$9.98

NOTES: * - Indicates adjustment is not included in 1099 Earnings

** - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
ADJUSTMENTS								
*** DIRECT TRANSACTIONS TOTAL ***			\$6,866,793.16	\$8,533.14	\$0.00	\$8,533.14		\$7,679.88

ADJUSTMENTS								
01/15/2018		*AI INSIGHT: CURRENT MONTH	0.00					-7.00
01/15/2018		*ALBRIDGE: FULL USER	0.00					-176.00
01/15/2018		*E & O INSURANCE: CURRENT MONTH INS	0.00					-300.00
01/15/2018		*TECHNOLOGY: ADMIN - D RYAN 1H/3RD	0.00					-43.33
01/15/2018		*TECHNOLOGY: ADMIN - J BOYERS 1/3RD	0.00					-43.33
01/15/2018		*TECHNOLOGY: CURRENT MONTH BASIC	0.00					-180.00
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00	\$0.00	\$0.00		\$-749.66

BROKER COMMISSION TOTALS	
Broker Transactions	\$7,679.88
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-749.66
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$35.11
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$6,965.33
Year-to-date Gross	\$8,085.47
Year-to-date Earnings	\$7,679.88

NOTES: * - Indicates adjustment is not included in 1099 Earnings
 ** - Indicates adjustment is not included in Totals or Commissions
 ^Date - Split Trade - full Investment Amount & Gross Commission displayed