

**COMMISSION STATEMENT****December 15, 2017**

THOMAS FANNING  
29488 WOODWARD AVE  
SUITE 337  
Royal Oak, MI 48073

BROKER #: F119  
BRANCH: THOMAS FANNING

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>DIRECT TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
11/30/2017	KIRCHER, LOIS	JNL PERSPECTIVE L	673,729.46	729.87	0.00	729.87	90.0	656.88
11/30/2017	STARKEL, JOHN	JNL PERSPECTIVE L	610,089.92	660.93	0.00	660.93	90.0	594.84
11/30/2017	STARKEL, JOHN	JOHN HANCOCK VENTURE	109,110.66	22.73	0.00	22.73	90.0	20.46
11/30/2017	SIMON, SUE	JOHN HANCOCK VENTURE	21,414.41	4.46	0.00	4.46	90.0	4.01
11/17/2017	ENGINEERED COMP PROD	PRU AS APEX II	250.00	0.00	0.00	0.00	90.0	0.00
* VARIABLE ANNUITIES SUBTOTAL *			<b>\$1,414,594.45</b>	<b>\$1,417.99</b>	<b>\$0.00</b>	<b>\$1,417.99</b>		<b>\$1,276.19</b>
*** DIRECT TRANSACTIONS TOTAL ***			<b>\$1,414,594.45</b>	<b>\$1,417.99</b>	<b>\$0.00</b>	<b>\$1,417.99</b>		<b>\$1,276.19</b>
<b><u>ADJUSTMENTS</u></b>								
12/15/2017		*E & O INSURANCE: CURRENT MONTH INS	0.00					-300.00
12/15/2017		*TECHNOLOGY: CURRENT MONTH TECH	0.00					-275.00
*** ADJUSTMENTS TOTAL ***			<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>		<b>\$-575.00</b>

NOTES: \* - Indicates adjustment is not included in 1099 Earnings  
\*\* - Indicates adjustment is not included in Totals or Commissions  
^Date - Split Trade - full Investment Amount & Gross Commission displayed

**BROKER COMMISSION TOTALS**

Broker Transactions	\$1,276.19
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-575.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$701.19
Year-to-date Gross	\$312,194.62
Year-to-date Earnings	\$280,975.26