



Concorde Investment Services, LLC

05/25/2017
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COMMISSION STATEMENT May 31, 2017

JOSEPH (TERRY) MANN
219 E. 31st Street

BROKER #: M132
BRANCH: JOSEPH "TERRY" MANN

Savannah, GA 31401

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
05/10/2017	BAILEY, PATRICIA	AM FUNDS AMCAP A	150.00	7.50	0.00	7.50	91.0	6.83
05/15/2017	COLLINS, REGENA	AM FUNDS AMCAP A	65.00	2.76	0.00	2.76	91.0	2.51
05/15/2017	COLLINS, JAMES	AM FUNDS AMCAP A	60.00	2.55	0.00	2.55	91.0	2.32
05/15/2017	PAI, YOGISH	AM FUNDS AMCAP C	125.00	1.25	0.00	1.25	91.0	1.14
05/15/2017	VERMA, ADI	AM FUNDS BOND FUND OF AMERICA A	200.00	6.00	0.00	6.00	91.0	5.46
05/15/2017	VERMA, ADI	AM FUNDS BOND FUND OF AMERICA A	200.00	6.00	0.00	6.00	91.0	5.46
05/10/2017	BAILEY, PATRICIA	AM FUNDS EUROPACIFIC GROWTH FUND A	150.00	7.50	0.00	7.50	91.0	6.83
05/15/2017	COLLINS, REGENA	AM FUNDS EUROPACIFIC GROWTH FUND A	60.00	2.55	0.00	2.55	91.0	2.32
05/15/2017	COLLINS, JAMES	AM FUNDS EUROPACIFIC GROWTH FUND A	60.00	2.55	0.00	2.55	91.0	2.32
05/16/2017	MOORE, MAX	AM FUNDS EUROPACIFIC GROWTH FUND A	100.00	2.75	0.00	2.75	91.0	2.50
05/15/2017	ARCHER, ISABEL	AM FUNDS EUROPACIFIC GROWTH FUND C	125.00	1.25	0.00	1.25	91.0	1.14
05/15/2017	ARCHER, JACOB	AM FUNDS EUROPACIFIC GROWTH FUND C	900.00	9.00	0.00	9.00	91.0	8.19
05/16/2017	NEUHAUSER, MITCH	AM FUNDS GROWTH FUND OF AMERICA 529	50.00	1.00	0.00	1.00	91.0	0.91
05/15/2017	ARCHER, ISABEL	AM FUNDS GROWTH FUND OF AMERICA C	50.00	0.50	0.00	0.50	91.0	0.46
05/08/2017	KARP, BENJAMIN	AM FUNDS GROWTH PORT C	37.50	0.38	0.00	0.38	91.0	0.35
05/15/2017	HEALEY, VAUGHN	AM FUNDS GROWTH PORT C	50.00	0.50	0.00	0.50	91.0	0.46
05/15/2017	HEALEY, ASHLEY	AM FUNDS GROWTH PORT C	50.00	0.50	0.00	0.50	91.0	0.46
05/15/2017	PAI, YOGISH	AM FUNDS NEW ECONOMY C	125.00	1.25	0.00	1.25	91.0	1.14
05/15/2017	COLLINS, REGENA	AM FUNDS NEW PERSPECTIVE A	60.00	2.55	0.00	2.55	91.0	2.32
05/15/2017	COLLINS, JAMES	AM FUNDS NEW PERSPECTIVE A	65.00	2.76	0.00	2.76	91.0	2.51
05/15/2017	ARCHER, ISABEL	AM FUNDS NEW PERSPECTIVE C	125.00	1.25	0.00	1.25	91.0	1.14
05/15/2017	ARCHER, ISABEL	AM FUNDS NEW PERSPECTIVE C	50.00	0.50	0.00	0.50	91.0	0.46
05/15/2017	ARCHER, JACOB	AM FUNDS NEW PERSPECTIVE C	50.00	0.50	0.00	0.50	91.0	0.46
05/15/2017	PAI, YOGISH	AM FUNDS SMALLCAP WORLD C	125.00	1.25	0.00	1.25	91.0	1.14
05/16/2017	GALLAGHER, RYAN	AM FUNDS SMALLCAP WORLD C	50.00	0.50	0.00	0.50	91.0	0.46
05/15/2017	GALLAGHER, MICHAEL	AMERICAN FD GLOBAL GROWTH PORTFOLIO	50.00	1.38	0.00	1.38	91.0	1.26

NOTES: * - Indicates adjustment is not included in 1099 Earnings
 ** - Indicates adjustment is not included in Totals or Commissions
 ^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
05/08/2017	KARP, BENJAMIN	AMERICAN FUNDS GLOBAL GROWTH PF C	37.50	0.38	0.00	0.38	91.0	0.35
05/16/2017	NEUHAUSER, MITCHELL	AMERICAN FUNDS GLOBAL GROWTH PF C	50.00	0.50	0.00	0.50	91.0	0.46
05/03/2017	TROWBRIDGE, SCOTT	CALVERT BOND PORT A	0.00	1.05	0.00	1.05	91.0	0.96
05/03/2017	TROWBRIDGE, SCOTT	CALVERT HIGH YIELD BOND C	0.00	10.34	0.00	10.34	91.0	9.41
05/03/2017	GODLESKI, KEVIN	CALVERT ULTRA SHORT INCOME FD CL A	0.00	2.52	0.00	2.52	91.0	2.29
04/30/2017	HEALEY, BRIAN	EATON VANCE NATL MUNI INCOME C	0.00	0.20	0.00	0.20	91.0	0.18
04/30/2017	HEALEY, BRIAN	EATON VANCE NATL MUNI INCOME C	0.00	0.59	0.00	0.59	91.0	0.54
04/30/2017	NEUHAUSER, MITCH	EATON VANCE SPECIAL EQUITIES C	0.00	19.54	0.00	19.54	91.0	17.78
04/30/2017	NEUHAUSER, MITCH	EATON VANCE SPECIAL EQUITIES C	0.00	6.51	0.00	6.51	91.0	5.92
04/30/2017	GODLESKI, KEVIN	EATON VANCE TAX MANAGED GROWTH A	0.00	1.23	0.00	1.23	91.0	1.12
04/30/2017	GODLESKI, KEVIN	EATON VANCE TAX MANAGED GROWTH C	0.00	2.26	0.00	2.26	91.0	2.06
04/30/2017	GODLESKI, KEVIN	EATON VANCE TAX MANAGED GROWTH C	0.00	6.78	0.00	6.78	91.0	6.17
04/30/2017	GODLESKI, KEVIN	EATON VANCE TAX MANAGED GROWTH FD 1	0.00	8.81	0.00	8.81	91.0	8.02
04/30/2017	GODLESKI, KEVIN	EATON VANCE TAX MNGD INTL EQUITY C	0.00	2.75	0.00	2.75	91.0	2.50
04/30/2017	GODLESKI, KEVIN	EATON VANCE TAX MNGD INTL EQUITY C	0.00	0.92	0.00	0.92	91.0	0.84
04/30/2017	NEUHAUSER, MITCH	EATON VANCE TAX MNGD SMALLCAP C	0.00	5.18	0.00	5.18	91.0	4.71
04/30/2017	NEUHAUSER, MITCH	EATON VANCE TAX MNGD SMALLCAP C	0.00	15.55	0.00	15.55	91.0	14.15
04/30/2017	GODLESKI, KEVIN	EATON VANCE TAX MNGD SMALLCAP C	0.00	2.41	0.00	2.41	91.0	2.19
04/30/2017	GODLESKI, KEVIN	EATON VANCE TAX MNGD SMALLCAP C	0.00	7.24	0.00	7.24	91.0	6.59
04/30/2017	GODLESKI, KEVIN	EATON VANCE TAX MNGD VALUE C	0.00	2.35	0.00	2.35	91.0	2.14
04/30/2017	MOSS, KAREN	EATON VANCE TAX MNGD VALUE C	0.00	3.37	0.00	3.37	91.0	3.07
04/30/2017	MOSS, KAREN	EATON VANCE TAX MNGD VALUE C	0.00	1.12	0.00	1.12	91.0	1.02
04/30/2017	GODLESKI, KEVIN	EATON VANCE TAX MNGD VALUE C	0.00	7.04	0.00	7.04	91.0	6.41
05/01/2017	GAMBRELL, PERRY	OPPENHEIMER DISCOVERY C	292.38	2.92	0.00	2.92	91.0	2.66
* MUTUAL FUNDS SUBTOTAL *			\$3,512.38	\$178.04	\$0.00	\$178.04		\$162.09
<u>PRODUCT CATEGORY: VARIABLE UNIVERSAL LIFE</u>								
05/10/2017	MANN, JOSEPH(TERRY)	PAC LIFE VUL	300.00	6.00	0.00	6.00	91.0	5.46
05/12/2017	GALLAGHER, MICHAEL	PAC LIFE VUL	475.00	9.50	0.00	9.50	91.0	8.65
05/15/2017	CONLEY, CHRISTOPHER	PAC LIFE VUL	92.64	0.93	0.00	0.93	91.0	0.85
05/15/2017	DUNLAP, TONY	PAC LIFE VUL	90.00	1.80	0.00	1.80	91.0	1.64
05/15/2017	VERMA, ANAND	PAC LIFE VUL	119.90	2.40	0.00	2.40	91.0	2.18
05/15/2017	VERMA, ANAND	PAC LIFE VUL	380.10	7.60	0.00	7.60	91.0	6.92
05/16/2017	HOFFMAN, ADON	PAC LIFE VUL	170.00	3.40	0.00	3.40	91.0	3.09

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BROKER TRANSACTIONS

PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS

* VARIABLE UNIVERSAL LIFE SUBTOTAL *			\$1,627.64	\$31.63	\$0.00	\$31.63		\$28.79
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
04/18/2017	LAPE, ALEXIS	AM FUNDS BALANCED PORT A	0.00	0.14	0.00	0.14	91.0	0.13
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *			\$0.00	\$0.14	\$0.00	\$0.14		\$0.13

PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS

05/12/2017	BLANCHARD, TALIA	PAC LIFE VALUE	0.00	5,792.25	0.00	5,792.25	91.0	5,270.95
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *			\$0.00	\$5,792.25	\$0.00	\$5,792.25		\$5,270.95
*** BROKER TRANSACTIONS TOTAL ***			\$5,140.02	\$6,002.06	\$0.00	\$6,002.06		\$5,461.96

BROKER COMMISSION TOTALS

Broker Transactions	\$5,461.96
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$-363.37
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$5,098.59
Year-to-date Gross	\$24,562.50
Year-to-date Earnings	\$22,454.49

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