



Concorde Investment Services, LLC

04/27/2017
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COMMISSION STATEMENT April 30, 2017

JOSEPH (TERRY) MANN
219 E. 31st Street

BROKER #: M132
BRANCH: JOSEPH "TERRY" MANN

Savannah, GA 31401

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
04/04/2017	MANN, JASON	ALLIANZ GLOBAL WATER A	0.00	0.67	0.00	0.67	91.0	0.61
04/04/2017	MANN, JASON	ALLIANZ RCM GLOBAL SMALL CAP A	0.00	2.41	0.00	2.41	91.0	2.19
04/04/2017	MANN, JASON	ALLIANZGI FOCUSED GROWTH A	0.00	1.45	0.00	1.45	91.0	1.32
04/10/2017	BAILEY, PATRICIA	AM FUNDS AMCAP A	150.00	7.50	0.00	7.50	91.0	6.83
04/17/2017	COLLINS, REGENA	AM FUNDS AMCAP A	65.00	2.76	0.00	2.76	91.0	2.51
04/17/2017	COLLINS, JAMES	AM FUNDS AMCAP A	60.00	2.55	0.00	2.55	91.0	2.32
04/17/2017	PAI, YOGISH	AM FUNDS AMCAP C	125.00	1.25	0.00	1.25	91.0	1.14
04/17/2017	REARDON, MARK	AM FUNDS AMERICAN BALANCED A	200.00	10.00	0.00	10.00	91.0	9.10
04/17/2017	VERMA, ADI	AM FUNDS BOND FUND OF AMERICA A	200.00	6.00	0.00	6.00	91.0	5.46
04/17/2017	VERMA, ADI	AM FUNDS BOND FUND OF AMERICA A	200.00	6.00	0.00	6.00	91.0	5.46
04/10/2017	FUTTERMAN, ROBERT	AM FUNDS CAPITAL WORLD GRTH & INC A	72.67	2.73	0.00	2.73	91.0	2.48
04/10/2017	BAILEY, PATRICIA	AM FUNDS EUROPACIFIC GROWTH FUND A	150.00	7.50	0.00	7.50	91.0	6.83
04/10/2017	BLANCHARD JR, MALCOLM	AM FUNDS EUROPACIFIC GROWTH FUND A	166.67	6.25	0.00	6.25	91.0	5.69
04/17/2017	MOORE, MAX	AM FUNDS EUROPACIFIC GROWTH FUND A	100.00	2.75	0.00	2.75	91.0	2.50
04/17/2017	COLLINS, REGENA	AM FUNDS EUROPACIFIC GROWTH FUND A	60.00	2.55	0.00	2.55	91.0	2.32
04/17/2017	COLLINS, JAMES	AM FUNDS EUROPACIFIC GROWTH FUND A	60.00	2.55	0.00	2.55	91.0	2.32
04/17/2017	ARCHER, ISABEL	AM FUNDS EUROPACIFIC GROWTH FUND C	125.00	1.25	0.00	1.25	91.0	1.14
04/17/2017	ARCHER, JACOB	AM FUNDS EUROPACIFIC GROWTH FUND C	900.00	9.00	0.00	9.00	91.0	8.19
04/17/2017	NEUHAUSER, MITCH	AM FUNDS GROWTH FUND OF AMERICA 529	50.00	1.00	0.00	1.00	91.0	0.91
04/10/2017	FUTTERMAN, ROBERT	AM FUNDS GROWTH FUND OF AMERICA A	72.67	2.73	0.00	2.73	91.0	2.48
04/10/2017	BLANCHARD JR, MALCOLM	AM FUNDS GROWTH FUND OF AMERICA A	166.66	6.25	0.00	6.25	91.0	5.69
04/20/2017	POHLMANN, STEVEN	AM FUNDS GROWTH FUND OF AMERICA A	50.00	2.13	0.00	2.13	91.0	1.94
04/17/2017	ARCHER, ISABEL	AM FUNDS GROWTH FUND OF AMERICA C	50.00	0.50	0.00	0.50	91.0	0.46
04/17/2017	HEALEY, VAUGHN	AM FUNDS GROWTH PORT C	50.00	0.50	0.00	0.50	91.0	0.46
04/17/2017	HEALEY, ASHLEY	AM FUNDS GROWTH PORT C	50.00	0.50	0.00	0.50	91.0	0.46
04/17/2017	PAI, YOGISH	AM FUNDS NEW ECONOMY C	125.00	1.25	0.00	1.25	91.0	1.14

NOTES: * - Indicates adjustment is not included in 1099 Earnings
 ** - Indicates adjustment is not included in Totals or Commissions
 ^Date - Split Trade - full Investment Amount & Gross Commission displayed

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<u>BROKER TRANSACTIONS</u>								
PRODUCT CATEGORY: MUTUAL FUNDS								
04/17/2017	COLLINS, REGENA	AM FUNDS NEW PERSPECTIVE A	60.00	2.55	0.00	2.55	91.0	2.32
04/17/2017	COLLINS, JAMES	AM FUNDS NEW PERSPECTIVE A	65.00	2.76	0.00	2.76	91.0	2.51
04/17/2017	ARCHER, ISABEL	AM FUNDS NEW PERSPECTIVE C	125.00	1.25	0.00	1.25	91.0	1.14
04/17/2017	ARCHER, ISABEL	AM FUNDS NEW PERSPECTIVE C	50.00	0.50	0.00	0.50	91.0	0.46
04/17/2017	ARCHER, JACOB	AM FUNDS NEW PERSPECTIVE C	50.00	0.50	0.00	0.50	91.0	0.46
04/17/2017	PAI, YOGISH	AM FUNDS SMALLCAP WORLD C	125.00	1.25	0.00	1.25	91.0	1.14
04/17/2017	GALLAGHER, MICHAEL	AMERICAN FD GLOBAL GROWTH PORTFOLIO	50.00	1.38	0.00	1.38	91.0	1.26
04/17/2017	NEUHAUSER, MITCHELL	AMERICAN FUNDS GLOBAL GROWTH PF C	50.00	0.50	0.00	0.50	91.0	0.46
04/17/2017	MANI, CHANDRAMOULI	AMERICAN FUNDS GLOBAL GROWTH PF C	400.00	4.00	0.00	4.00	91.0	3.64
04/12/2017	TROWBRIDGE, SCOTT	CALVERT BOND PORT A	0.00	3.12	0.00	3.12	91.0	2.84
04/12/2017	TROWBRIDGE, SCOTT	CALVERT HIGH YIELD BOND C	0.00	30.69	0.00	30.69	91.0	27.93
04/12/2017	GODLESKI, KEVIN	CALVERT ULTRA SHORT INCOME FD CL A	0.00	7.55	0.00	7.55	91.0	6.87
04/17/2017	NEUHAUSER, MITCHELL & STAC	FRANKLIN GROWTH OPPORTUNITIES FUND	100.00	1.00	0.00	1.00	91.0	0.91
04/03/2017	GAMBRELL, PERRY	OPPENHEIMER DISCOVERY C	292.38	2.92	0.00	2.92	91.0	2.66
04/03/2017	HUNSTIGER, SELINA	PIMCO ALL ASSET ALL AUTHORITY FUND	0.00	2.33	0.00	2.33	91.0	2.12
04/03/2017	HUNSTIGER, SELINA	PIMCO ALL ASSET ALL AUTHORITY FUND	0.00	6.07	0.00	6.07	91.0	5.52
04/03/2017	BECKNER, LINS A	PIMCO ALL ASSET ALL AUTHORITY FUND	0.00	1.29	0.00	1.29	91.0	1.17
04/03/2017	BECKNER, LINS A	PIMCO ALL ASSET ALL AUTHORITY FUND	0.00	3.36	0.00	3.36	91.0	3.06
04/03/2017	HUNSTIGER, SELINA	PIMCO FUNDAMENTAL INDEXPLUS AR C	0.00	3.70	0.00	3.70	91.0	3.37
04/03/2017	HUNSTIGER, SELINA	PIMCO FUNDAMENTAL INDEXPLUS AR C	0.00	9.62	0.00	9.62	91.0	8.75
04/03/2017	BECKNER, LINS A	PIMCO INCOME FUND C	0.00	1.14	0.00	1.14	91.0	1.04
04/03/2017	BECKNER, LINS A	PIMCO INCOME FUND C	0.00	2.96	0.00	2.96	91.0	2.69
04/03/2017	BLANCHARD JR, MALCOLM	PIMCO INCOME FUND C	0.00	7.45	0.00	7.45	91.0	6.78
04/03/2017	BLANCHARD JR, MALCOLM	PIMCO INCOME FUND C	0.00	19.37	0.00	19.37	91.0	17.63
04/03/2017	MANN, JASON	PIMCO INTL STOCK PLUS TR STRATEGY A	0.00	2.68	0.00	2.68	91.0	2.44
04/03/2017	BECKNER, LINS A	PIMCO INVESTMENT GRADE CORP BOND C	0.00	5.76	0.00	5.76	91.0	5.24
04/03/2017	BECKNER, LINS A	PIMCO INVESTMENT GRADE CORP BOND C	0.00	14.97	0.00	14.97	91.0	13.62
04/03/2017	MANN, JASON	PIMCO STOCK PLUS FUND A	0.00	2.27	0.00	2.27	91.0	2.07
04/03/2017	BECKNER, LINS A	PIMCO STOCKSPUS C	0.00	0.19	0.00	0.19	91.0	0.17
04/03/2017	BECKNER, LINS A	PIMCO STOCKSPUS C	0.00	0.35	0.00	0.35	91.0	0.32
04/03/2017	BECKNER, LINS A	PIMCO TOTAL RETURN C	0.00	0.20	0.00	0.20	91.0	0.18
04/03/2017	BECKNER, LINS A	PIMCO TOTAL RETURN C	0.00	0.51	0.00	0.51	91.0	0.46
* MUTUAL FUNDS SUBTOTAL *			\$4,616.05	\$234.22	\$0.00	\$234.22		\$213.18

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<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE UNIVERSAL LIFE</u>								
04/06/2017	GALLAGHER, MICHAEL	PAC LIFE VUL	0.00	113.44	0.00	113.44	91.0	103.23
04/10/2017	MANN, JOSEPH(TERRY)	PAC LIFE VUL	300.00	6.00	0.00	6.00	91.0	5.46
04/12/2017	GALLAGHER, MICHAEL	PAC LIFE VUL	475.00	9.50	0.00	9.50	91.0	8.65
04/13/2017	DUNLAP, TONY	PAC LIFE VUL	90.00	1.80	0.00	1.80	91.0	1.64
04/13/2017	VERMA, ANAND	PAC LIFE VUL	500.00	10.00	0.00	10.00	91.0	9.10
* VARIABLE UNIVERSAL LIFE SUBTOTAL *			\$1,365.00	\$140.74	\$0.00	\$140.74		\$128.08
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
03/31/2017	GODLESKI, KEVIN	ASCENSUS 529 TRAILS	0.00	14.46	0.00	14.46	91.0	13.16
04/08/2017	GALLAGHER, MICHAEL	FIDELITY TRAILS	0.00	0.41	0.00	0.41	91.0	0.37
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *			\$0.00	\$14.87	\$0.00	\$14.87		\$13.53
*** BROKER TRANSACTIONS TOTAL ***			\$5,981.05	\$389.83	\$0.00	\$389.83		\$354.79

BROKER COMMISSION TOTALS

Broker Transactions	\$354.79
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$354.79
Year-to-date Gross	\$18,327.89
Year-to-date Earnings	\$16,780.90

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