# **Bill Payment Stub**

Check Date: 5/7/2018
Check No.: ACH
Check Amount: 3,022.29

Dominion Investor Services P.O. Box 4768 Horseshoe Bay, TX 78657-4768 Paid To: DAN FENCL 422 MAIN STREET CEDAR FALLS, IA 50613

Date	Туре	Reference	Original Amt.	Balance	Discount	Payment
4/30/2018	Bill	COMMISSIONS	3,022.29	3,022.29		3,022.29

DOMINION INVESTOR SERVICES, INC.

### **COMMISSION STATEMENT**

**April 30, 2018** 

DAN FENCL-D022

BROKER #: D022 BRANCH: DMG

, TX

TRADE DATE	CLIENT		INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
			CLEARING :	ran:	SACTIONS					
PRODUCT CAT	regory: Mutual funds									
04/13/2018 2	76393378 FENCL TTEE, DANIEL	MF	VANGUARD VALUE INDEX FD	S	502.45	0.00	2.50	-2.50	85.0	-2.13
04/16/2018 3	37521939 HARN, MARGARET	MF	LORD ABBETT HIGH YIELD MUNI	S	-9.86	0.00	5.00	-5.00	85.0	-4.25
04/03/2018 3	68298730 NEDERHOFF, RHONDA	MF	VANGUARD DIV APPR INDEX FD INV	S	-8,297.48	0.00	5.00	-5.00	85.0	-4.25
04/03/2018 3	68298730 NEDERHOFF, RHONDA	MF	VANGUARD SMALL CAP VALUE INDEX	S	-8,107.12	0.00	5.00	-5.00	85.0	-4.25
04/25/2018 3	68430692 FENCL, JUDITH	MF	LIFESTYLE MODERATE PORTFOLIO C	S	-3,708.28	0.00	5.00	-5.00	85.0	-4.25
04/25/2018 3	68430692 FENCL, JUDITH	MF	LIFESTYLE BALANCED PORTFOLIO C	S	-3,514.84	0.00	5.00	-5.00	85.0	-4.25
04/05/2018 5	23046620 NEDERHOFF, TERRY	MF	VANGUARD TOTAL STOCK MKT INDEX	S	10,912.45	0.00	5.00	-5.00	85.0	-4.25
			* MUTUAL FUNDS SUBTOTAL	*	\$-12,222.68	\$0.00	\$32.50	\$-32.50		\$-27.63
PRODUCT CAT	regory: stocks									
04/25/2018 1	22159877 FLEMING REV TRUST,	S	ATMOS ENERGY CORP	S	-4,219.46	22.00	15.00	7.00	85.0	5.95
04/25/2018 1	22159877 FLEMING REV TRUST,	S	BB&T CORP	В	5,354.45	22.00	15.00	7.00	85.0	5.95
04/25/2018 1	22159877 FLEMING REV TRUST,	S	BT GROUP PLC ADS	В	3,390.43	22.00	15.00	7.00	85.0	5.95
04/25/2018 1	22159877 FLEMING REV TRUST,	S	CHEVRON CORPORATION	В	3,072.95	22.00	15.00	7.00	85.0	5.95
04/25/2018 1	22159877 FLEMING REV TRUST,	S	CONOCOPHILLIPS	S	-3,235.48	22.00	15.00	7.00	85.0	5.95
04/25/2018 1	22159877 FLEMING REV TRUST,	S	EXXON-MOBIL CORPORATION	В	3,942.45	22.00	15.00	7.00	85.0	5.95
04/25/2018 1	22159877 FLEMING REV TRUST,	S	LOUISIANA-PACIFIC CORPORATION	S	-2,961.68	22.00	15.00	7.00	85.0	5.95
04/25/2018 1	22159877 FLEMING REV TRUST,	S	PROCTER & GAMBLE COMPANY	В	3,643.95	22.00	15.00	7.00	85.0	5.95
04/23/2018 2	76381495 FENCL, RONALD	S	WILLIAMS PARTNERS LP NEW	S	-742.71	15.00	15.00	0.00	85.0	0.00
04/13/2018 3	06743219 GREIG GRIMM 401K &	S	ARCHER-DANIELS-MIDLAND CO	В	923.85	15.00	15.00	0.00	85.0	0.00
04/13/2018 3	06743219 GREIG GRIMM 401K &	S	BT GROUP PLC ADS	В	5,190.42	22.00	15.00	7.00	85.0	5.95
04/13/2018 3	06743219 GREIG GRIMM 401K &	S	CONOCOPHILLIPS	S	-3,219.03	22.00	15.00	7.00	85.0	5.95
04/13/2018 3	06743219 GREIG GRIMM 401K &	S	ONEOK INCORPORATED	В	3,009.47	22.00	15.00	7.00	85.0	5.95
04/13/2018 3	06743219 GREIG GRIMM 401K &	S	PHILIP MORRIS INTERNATIONAL	В	2,577.95	22.00	15.00	7.00	85.0	5.95
04/13/2018 3	06743219 GREIG GRIMM 401K &	S	RAYTHEON COMPANY NEW	В	2,244.15	22.00	15.00	7.00	85.0	5.95
04/13/2018 3	06743219 GREIG GRIMM 401K &	S	WELLS FARGO & CO	В	1,606.69	22.00	15.00	7.00	85.0	5.95
04/13/2018 3	06748800 GREIG GRIMM 401K &	S	CVS HEALTH CORPORATION .	В	6,371.35	22.00	15.00	7.00	85.0	5.95
04/13/2018 3	06748800 GREIG GRIMM 401K &	S	EXXON-MOBIL CORPORATION	В	7,816.44	22.00	15.00	7.00	85.0	5.95
04/13/2018 3	06748800 GREIG GRIMM 401K &	S	JOHNSON & JOHNSON	В	6,554.40	22.00	15.00	7.00	85.0	5.95
04/13/2018 3	06748800 GREIG GRIMM 401K &	S	NEXTERA ENERGY INC	S	-8,002.91	22.00	15.00	7.00	85.0	5.95
04/13/2018 3	06748800 GREIG GRIMM 401K &	S	UNITED PARCEL SERVICE INC CL B	В	6,457.05	22.00	15.00	7.00	85.0	5.95

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					INVESTMENT	GROSS	CLEARING	NET		BROKER
TRADE DATE	CLIENT		INVESTMENT	B/S	AMOUNT	COMMISSION	CHARGE	COMMISSION	RATE	COMMISSION
	06748800 GREIG GRIMM 401K &		WELLS FARGO & CO	S	-7,065.78	22.00	15.00	7.00	85.0	5.95
	668244918 ROPP, WARREN	S	BAXTER INTERNATIONAL INC	S	-4,578.64	22.00	15.00	7.00	85.0	5.95
	68244918 ROPP, WARREN	S	CHESAPEAKE UTILITIES CORP.	S	-5,521.67	22.00	15.00	7.00	85.0	5.95
	68244918 ROPP, WARREN	S	CVS HEALTH CORPORATION .	В	6,442.35	22.00	15.00	7.00	85.0	5.95
04/12/2018 3	68244918 ROPP, WARREN	S	GARMIN LTD (SWITZERLAND) ISIN	В	8,961.15	22.00	15.00	7.00	85.0	5.95
04/12/2018 36	68244918 ROPP, WARREN	S	MAGELLAN MIDSTREAM PARTNERS LP	В	12,520.31	22.00	15.00	7.00	85.0	5.95
04/03/2018 36	668268648 HERMANSEN, CHRISTI	IN S	SOUTHERN COMPANY	S	-4,971.54	15.00	15.00	0.00	85.0	0.00
04/02/2018 36	68286768 NEDERHOFF, TERRY	S	CATERPILLAR INC	S	-4,261.28	22.00	15.00	7.00	85.0	5.95
04/02/2018 3	68286768 NEDERHOFF, TERRY	S	CONOCOPHILLIPS	S	-4,006.41	22.00	15.00	7.00	85.0	5.95
04/02/2018 3	68286768 NEDERHOFF, TERRY	S	ILLINOIS TOOL WORKS INC	В	3,826.93	22.00	15.00	7.00	85.0	5.95
04/02/2018 3	68286768 NEDERHOFF, TERRY	S	ROYAL DUTCH SHELL PLC-SPON ADR	В	6,441.95	22.00	15.00	7.00	85.0	5.95
04/03/2018 36	68298730 NEDERHOFF, RHONDA	S	AT&T INC	В	4,939.15	22.00	15.00	7.00	85.0	5.95
04/03/2018 3	68298730 NEDERHOFF, RHONDA	S	BP PLC-SPONS ADR	В	2,047.85	22.00	15.00	7.00	85.0	5.95
04/03/2018 3	68298730 NEDERHOFF, RHONDA	S	DUKE ENERGY CORP NEW COM NEW	В	3,877.90	22.00	15.00	7.00	85.0	5.95
04/03/2018 3	68298730 NEDERHOFF, RHONDA	S	ENTERPRISE PRODS PARTNERS L	В	3,881.89	22.00	15.00	7.00	85.0	5.95
04/03/2018 36	68298730 NEDERHOFF, RHONDA	S	INTEL CORPORATION	S	-3,446.78	22.00	15.00	7.00	85.0	5.95
04/03/2018 36	68298730 NEDERHOFF, RHONDA	S	JOHNSON & JOHNSON	S	-3,796.89	22.00	15.00	7.00	85.0	5.95
04/03/2018 36	68298730 NEDERHOFF, RHONDA	S	THE COCA-COLA COMPANY	В	3,055.38	22.00	15.00	7.00	85.0	5.95
04/03/2018 36	668298730 NEDERHOFF, RHONDA	S	WELLTOWER INC	В	5,363.25	22.00	15.00	7.00	85.0	5.95
04/25/2018 36	68429332 FLEMING, ARLENE	S	ATMOS ENERGY CORP	S	-4,221.46	22.00	15.00	7.00	85.0	5.95
04/25/2018 36	68429332 FLEMING, ARLENE	S	COMPASS MINERALS INTL INC	В	4,784.45	22.00	15.00	7.00	85.0	5.95
	68429332 FLEMING, ARLENE	S	ENTERPRISE PRODS PARTNERS L	В	4,007.85	22.00	15.00	7.00	85.0	5.95
	68429332 FLEMING, ARLENE	S	LINCOLN NATIONAL CORPORATION	S	-3,533.97	22.00	15.00	7.00	85.0	5.95
	68432239 FENCL, DANIEL	S	BT GROUP PLC ADS	В	3,171.45	15.00	15.00	0.00	85.0	0.00
	68432239 FENCL, DANIEL	S	CONOCOPHILLIPS	S	-3,897.47	15.00	15.00	0.00	85.0	0.00
	68432239 FENCL, DANIEL	S	GENERAL MILLS INCORPORATED	В	2,006.45	15.00	15.00	0.00	85.0	0.00
	68432239 FENCL, DANIEL	S	GLAXOSMITHKLINE PLC ADS	В	2,368.84	15.00	15.00	0.00	85.0	0.00
	668432239 FENCL, DANIEL	S	INTEL CORPORATION	S	-1,009.13	15.00	15.00	0.00	85.0	0.00
	668434100 BAILEY, JAMES	S	BT GROUP PLC ADS	В	2,632.95	22.00	15.00	7.00	85.0	5.95
	668434100 BAILEY, JAMES	S	JOHNSON & JOHNSON	В	1,304.45	22.00	15.00	7.00	85.0	5.95
			US BANCORP (NEW)				15.00		85.0	5.95
	68434100 BAILEY, JAMES	S	VERIZON COMMUNICATIONS INC	S	-3,471.34	22.00		7.00	85.0	5.95
	668434100 BAILEY, JAMES	S		В	1,485.42	22.00	15.00	7.00		
	68435370 FULLER, DUANE	S	BT GROUP PLC ADS	В	2,459.04	22.00	15.00	7.00	85.0	5.95
	68445153 STANFORD, CHARLES	S	AMERICAN ELECTRIC POWER CO	S	-3,002.23	22.00	15.00	7.00	85.0	5.95
	68460506 BAILEY, DEBBIE	S	BP PLC-SPONS ADR	S	-2,160.01	22.00	15.00	7.00	85.0	5.95
	668491551 BAILEY, DEBBIE	S	AMERIGAS PARTNERS LP	В	2,151.45	22.00	15.00		85.0	5.95
	668491551 BAILEY, DEBBIE	S	COMPASS MINERALS INTL INC	В	1,713.20	22.00	15.00		85.0	5.95
	668491551 BAILEY, DEBBIE	S	EXXON-MOBIL CORPORATION	В	4,007.95	22.00	15.00		85.0	5.95
	68491551 BAILEY, DEBBIE	S	GENERAL MILLS INCORPORATED	В	1,818.45	22.00	15.00		85.0	5.95
	68491551 BAILEY, DEBBIE	S	NOVARTIS AG-ADR	S	-4,052.46	22.00	15.00	7.00	85.0	5.95
	68491551 BAILEY, DEBBIE	S	WELLS FARGO & CO	S	-935.60	22.00	15.00		85.0	5.95
04/02/2018 46	61493439 LEE TTEE, ELMERNA	S	BB&T CORP	S	-3,020.54	22.00	15.00	7.00	85.0	5.95
04/02/2018 46	61493439 LEE TTEE, ELMERNA	S	HUNT J B TRANSPORT SVCS INC	S	-23,214.01	22.00	15.00	7.00	85.0	5.95
04/02/2018 46	61493439 LEE TTEE, ELMERNA	S	MERCK & CO INC NEW	S	-6,121.17	22.00	15.00	7.00	85.0	5.95

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TRADE DATE CLIENT		INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
04/02/2018 461493439 LEE TTEE, ELMERNA	S	MICROSOFT CORPORATION	S	-8,819.45	22.00	15.00	7.00	85.0	5.95
04/02/2018 461493439 LEE TTEE, ELMERNA	S	VERIZON COMMUNICATIONS INC	S	-4,684.85	22.00	15.00	7.00	85.0	5.95
04/02/2018 461493439 LEE TTEE, ELMERNA	S	XCEL ENERGY INC	S	-4,489.55	22.00	15.00	7.00	85.0	5.95
04/10/2018 492027948 MULHOLLEM, PAUL	S	ASTRAZENECA P L C-SPONS ADR	В	16,511.01	22.00	15.00	7.00	85.0	5.95
04/10/2018 492027948 MULHOLLEM, PAUL	S	BT GROUP PLC ADS	В	17,014.35	22.00	15.00	7.00	85.0	5.95
04/10/2018 492027948 MULHOLLEM, PAUL	S	EXXON-MOBIL CORPORATION	В	23,312.76	22.00	15.00	7.00	85.0	5.95
04/10/2018 492027948 MULHOLLEM, PAUL	S	HALYARD HEALTH INC	S	-9,385.53	22.00	15.00	7.00	85.0	5.95
04/10/2018 492027948 MULHOLLEM, PAUL	S	ILLINOIS TOOL WORKS INC	В	31,179.45	22.00	15.00	7.00	85.0	5.95
04/10/2018 492027948 MULHOLLEM, PAUL	S	NOVARTIS AG-ADR	S	-16,351.37	22.00	15.00	7.00	85.0	5.95
04/10/2018 492027948 MULHOLLEM, PAUL	S	PROCTER & GAMBLE COMPANY	В	15,686.37	22.00	15.00	7.00	85.0	5.95
04/02/2018 523031281 NEDERHOFF, TERRY	S	3M COMPANY	В	5,294.93	22.00	15.00	7.00	85.0	5.95
04/02/2018 523031281 NEDERHOFF, TERRY	S	BB&T CORP	В	5,109.95	22.00	15.00	7.00	85.0	5.95
04/02/2018 523031281 NEDERHOFF, TERRY	S	COMPASS MINERALS INTL INC	В	5,964.45	22.00	15.00	7.00	85.0	5.95
04/02/2018 523031281 NEDERHOFF, TERRY	S	CVS HEALTH CORPORATION .	В	6,136.15	22.00	15.00	7.00	85.0	5.95
04/02/2018 523031281 NEDERHOFF, TERRY	S	EXXON-MOBIL CORPORATION	В	3,666.45	22.00	15.00	7.00	85.0	5.95
04/02/2018 523031281 NEDERHOFF, TERRY	S	GENERAL MILLS INCORPORATED	В	3,099.20	22.00	15.00	7.00	85.0	5.95
04/02/2018 523031281 NEDERHOFF, TERRY	S	LAMAR ADVERTISING CO-A	В	6,226.35	22.00	15.00	7.00	85.0	5.95
04/02/2018 523031281 NEDERHOFF, TERRY	S	PROCTER & GAMBLE COMPANY	В	3,896.40	22.00	15.00	7.00	85.0	5.95
04/02/2018 523031281 NEDERHOFF, TERRY	S	UNITED TECHNOLOGIES CORP	В	6,176.90	22.00	15.00	7.00	85.0	5.95
04/20/2018 584956315 GIBBINS, RUTH	S	ADVANSIX INC	S	-57.37	15.00	15.00	0.00	85.0	0.00
04/20/2018 584956315 GIBBINS, RUTH	S	ATMOS ENERGY CORP	S	-4,163.45	22.00	15.00	7.00	85.0	5.95
04/20/2018 584956315 GIBBINS, RUTH	S	BB&T CORP	В	5,278.31	22.00	15.00	7.00	85.0	5.95
04/20/2018 584956315 GIBBINS, RUTH	S	BRITISH PETROLEUM PRUDHOE BAY	S	-1,659.64	22.00	15.00	7.00	85.0	5.95
04/20/2018 584956315 GIBBINS, RUTH	S	BT GROUP PLC ADS	В	5,139.42	22.00	15.00	7.00	85.0	5.95
04/20/2018 584956315 GIBBINS, RUTH	S	EXXON-MOBIL CORPORATION	В	5,912.69	22.00	15.00	7.00	85.0	5.95
04/20/2018 584956315 GIBBINS, RUTH	S	GARMIN LTD (SWITZERLAND) ISIN	В	5,899.25	22.00	15.00	7.00	85.0	5.95
04/20/2018 584956315 GIBBINS, RUTH	S	HALYARD HEALTH INC	S	-266.82	15.00	15.00	0.00	85.0	0.00
04/20/2018 584956315 GIBBINS, RUTH	S	L BRANDS INC	В	3,450.35	22.00	15.00	7.00	85.0	5.95
04/20/2018 584956315 GIBBINS, RUTH	S	LAMB WESTON HOLDING INC	S	-2,119.84	22.00	15.00	7.00	85.0	5.95
04/20/2018 584956315 GIBBINS, RUTH	S	PFIZER INCORPORATED	В	3,675.95	22.00	15.00	7.00	85.0	5.95
04/20/2018 584956315 GIBBINS, RUTH	S	ROYAL DUTCH SHELL PLC-SPONS ADI	₹В	3,548.45	22.00	15.00	7.00	85.0	5.95
04/20/2018 584956315 GIBBINS, RUTH	S	WELLTOWER INC	В	5,139.35	22.00	15.00	7.00	85.0	5.95
04/18/2018 646265963 FULLER, DUANE	S	COMPASS MINERALS INTL INC	В	3,391.95	22.00	15.00	7.00	85.0	5.95
04/18/2018 646265963 FULLER, DUANE	S	GLAXOSMITHKLINE PLC ADS	В	2,049.95	22.00	15.00	7.00	85.0	5.95
04/18/2018 646265963 FULLER, DUANE	S	PROCTER & GAMBLE COMPANY	В	1,196.85	22.00	15.00	7.00		5.95
04/18/2018 646265963 FULLER, DUANE	S	VERIZON COMMUNICATIONS INC	В	1,240.93	22.00	15.00	7.00	85.0	5.95
04/18/2018 646274889 FULLER, NANCY	S	GENERAL MILLS INCORPORATED	В	1,594.73	22.00	15.00		85.0	5.95
04/18/2018 646274889 FULLER, NANCY	S	PEPSICO INCORPORATED	В	2,700.70	22.00	15.00		85.0	5.95
04/18/2018 646274889 FULLER, NANCY	S	PROCTER & GAMBLE COMPANY	В	1,586.85	22.00	15.00		85.0	5.95
04/18/2018 646274889 FULLER, NANCY	S	WELLTOWER INC	В	5,323.25	22.00	15.00		85.0	5.95
04/19/2018 646791729 RIPPEL TTEE, SONDRA		CONOCOPHILLIPS	S	-6,541.50	22.00	15.00		85.0	5.95
04/19/2018 646791729 RIPPEL TTEE, SONDRA		NOVARTIS AG-ADR	S	-7,888.87	22.00	15.00		85.0	5.95
04/12/2018 646841126 ROPP, WARREN	S	ATMOS ENERGY CORP	S	-4,124.46	22.00	15.00		85.0	5.95
04/12/2018 646841126 ROPP, WARREN	S	BT GROUP PLC ADS	В	8,604.40	22.00	15.00		85.0	5.95
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#### 05/02/2018 COMMISSION STATEMENT for DAN FENCL-D022

TRADE DATE CLIENT		INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
04/12/2018 646841126 ROPP, WARREN	S	DIEBOLD NIXDORF FORMERLY	S	-1,497.51	22.00	15.00	7.00	85.0	5.95
04/12/2018 646841126 ROPP, WARREN	S	FNB CORPORATION -PA- HERMITAGE	S	-3,999.66	22.00	15.00	7.00	85.0	5.95
04/12/2018 646841126 ROPP, WARREN	S	HONEYWELL INTERNATIONAL INC.	В	2,965.05	22.00	15.00	7.00	85.0	5.95
04/12/2018 646841126 ROPP, WARREN	S	ILLINOIS TOOL WORKS INC	В	4,720.02	22.00	15.00	7.00	85.0	5.95
04/12/2018 646841126 ROPP, WARREN	S	L BRANDS INC	В	7,266.09	22.00	15.00	7.00	85.0	5.95
04/12/2018 646841126 ROPP, WARREN	S	LOUISIANA-PACIFIC CORPORATION	S	-4,496.45	22.00	15.00	7.00	85.0	5.95
04/12/2018 646841126 ROPP, WARREN	S	MCDONALDS CORPORATION	В	4,927.05	22.00	15.00	7.00	85.0	5.95
04/12/2018 646841126 ROPP, WARREN	S	NOVARTIS AG-ADR	S	-4,049.51	22.00	15.00	7.00	85.0	5.95
04/12/2018 646841126 ROPP, WARREN	S	OCCIDENTAL PETROLEUM CORP	В	3,604.90	22.00	15.00	7.00	85.0	5.95
04/12/2018 646841126 ROPP, WARREN	S	ROYAL DUTCH SHELL PLC-SPONS ADD	R B	6,836.35	22.00	15.00	7.00	85.0	5.95
04/12/2018 646841126 ROPP, WARREN	S	SMUCKER J M COMPANY NEW	В	4,928.01	22.00	15.00	7.00	85.0	5.95
04/12/2018 646841126 ROPP, WARREN	S	WELLTOWER INC	В	5,292.25	22.00	15.00	7.00	85.0	5.95
04/12/2018 677654176 FENCL, DANIEL	S	BT GROUP PLC ADS	В	5,153.39	15.00	15.00	0.00	85.0	0.00
04/12/2018 677654176 FENCL, DANIEL	S	CAPSTONE TURBINE CORP NEW	В	937.45	15.00	15.00	0.00	85.0	0.00
04/12/2018 677654176 FENCL, DANIEL	S	GENERAL ELECTRIC COMPANY	В	2,003.30	15.00	15.00	0.00	85.0	0.00
04/12/2018 677654176 FENCL, DANIEL	S	NOVARTIS AG-ADR	S	-7,730.76	15.00	15.00	0.00	85.0	0.00
04/25/2018 677654176 FENCL, DANIEL	S	ABBOTT LABORATORIES INC	S	-2,906.49	15.00	15.00	0.00	85.0	0.00
04/25/2018 677654176 FENCL, DANIEL	S	GENERAL MILLS INCORPORATED	В	2,227.45	15.00	15.00	0.00	85.0	0.00
		* STOCKS SUBTOTAL	*	\$209,392.74	\$2,682.00	\$1,905.00	\$777.00		\$660.45
PRODUCT CATEGORY: MISCELLANEOUS									
04/04/2018 a03148327 FENCL-D022, DAN	ΜI	MUTUAL FUND MISC FEE 368298730	S	0.00	10.00	0.00	10.00	85.0	8.50
04/04/2018 a03148327 FENCL-D022, DAN	MI		S	0.00	10.00	0.00	10.00	85.0	8.50
04/06/2018 a03148327 FENCL-D022, DAN	MI		S	0.00	10.00	0.00	10.00	85.0	8.50
04/26/2018 a03148327 FENCL-D022, DAN	MI		S	0.00	10.00	0.00	10.00	85.0	8.50
04/26/2018 a03148327 FENCL-D022, DAN	MI	MUTUAL FUND MISC FEE 368430692	S	0.00		0.00	10.00	85.0	8.50
		* MISCELLANEOUS SUBTOTAL	*	\$0.00	\$50.00	\$0.00	\$50.00		\$42.50
PRODUCT CATEGORY: MUTUAL FUND 12B1	TRA	ILS							
03/29/2018 mfc148327 FENCL 148327	MF'	T DIVERSIFIED EQUITY STRATEGY C	В	0.00	0.24	0.00	0.24	85.0	0.20
03/29/2018 mfc148327 FENCL 148327	MF'	T DIVERSIFIED EQUITY STRATEGY C	В	0.00	0.24	0.00	0.24	85.0	0.20
03/29/2018 mfc148327 FENCL 148327	MF'	T DIVERSIFIED EQUITY STRATEGY C	В	0.00	0.29	0.00	0.29	85.0	0.25
03/29/2018 mfc148327 FENCL 148327	MF	T DIVERSIFIED EQUITY STRATEGY C	В	0.00	0.36	0.00	0.36	85.0	0.31
03/29/2018 mfc148327 FENCL 148327		T DIVERSIFIED EQUITY STRATEGY C	В	0.00	0.40	0.00	0.40	85.0	0.34
	MF'								0.39
03/29/2018 mfc148327 FENCL 148327		T DIVERSIFIED EQUITY STRATEGY C	В	0.00	0.46	0.00	0.46	85.0	0.55
03/29/2018 mfc148327 FENCL 148327 03/29/2018 mfc148327 FENCL 148327	MF	T DIVERSIFIED EQUITY STRATEGY C T DIVERSIFIED EQUITY STRATEGY C	B B	0.00	0.46 0.46	0.00	0.46 0.46	85.0 85.0	0.39
	MF'	~					0.46		
03/29/2018 mfc148327 FENCL 148327	MF" MF	T DIVERSIFIED EQUITY STRATEGY C	В	0.00	0.46	0.00	0.46 0.48	85.0	0.39
03/29/2018 mfc148327 FENCL 148327 03/29/2018 mfc148327 FENCL 148327	MF' MF' MF'	T DIVERSIFIED EQUITY STRATEGY C T DIVERSIFIED EQUITY STRATEGY C	B B	0.00	0.46 0.48	0.00	0.46 0.48 0.50	85.0 85.0	0.39
03/29/2018 mfc148327 FENCL 148327 03/29/2018 mfc148327 FENCL 148327 03/29/2018 mfc148327 FENCL 148327	MF' MF' MF' MF'	I DIVERSIFIED EQUITY STRATEGY C I DIVERSIFIED EQUITY STRATEGY C I DIVERSIFIED EQUITY STRATEGY C	B B	0.00 0.00 0.00	0.46 0.48 0.50	0.00 0.00 0.00	0.46 0.48 0.50 0.57	85.0 85.0 85.0	0.39 0.41 0.43
03/29/2018 mfc148327 FENCL 148327 03/29/2018 mfc148327 FENCL 148327 03/29/2018 mfc148327 FENCL 148327 03/29/2018 mfc148327 FENCL 148327	MF' MF' MF' MF' MF'	T DIVERSIFIED EQUITY STRATEGY C	B B B	0.00 0.00 0.00 0.00	0.46 0.48 0.50 0.57	0.00 0.00 0.00 0.00	0.46 0.48 0.50 0.57	85.0 85.0 85.0 85.0	0.39 0.41 0.43 0.48
03/29/2018 mfc148327 FENCL 148327 03/29/2018 mfc148327 FENCL 148327 03/29/2018 mfc148327 FENCL 148327 03/29/2018 mfc148327 FENCL 148327 03/29/2018 mfc148327 FENCL 148327	MF' MF' MF' MF' MF'	T DIVERSIFIED EQUITY STRATEGY C	B B B B	0.00 0.00 0.00 0.00 0.00	0.46 0.48 0.50 0.57	0.00 0.00 0.00 0.00	0.46 0.48 0.50 0.57 0.72	85.0 85.0 85.0 85.0	0.39 0.41 0.43 0.48 0.61
03/29/2018 mfc148327 FENCL 148327 03/29/2018 mfc148327 FENCL 148327	MF' MF' MF' MF' MF' MF'	T DIVERSIFIED EQUITY STRATEGY C	B B B B	0.00 0.00 0.00 0.00 0.00	0.46 0.48 0.50 0.57 0.72	0.00 0.00 0.00 0.00 0.00	0.46 0.48 0.50 0.57 0.72 0.76	85.0 85.0 85.0 85.0 85.0	0.39 0.41 0.43 0.48 0.61
03/29/2018 mfc148327 FENCL 148327 03/29/2018 mfc148327 FENCL 148327	MF' MF' MF' MF' MF' MF' MF'	T DIVERSIFIED EQUITY STRATEGY C	B B B B B	0.00 0.00 0.00 0.00 0.00 0.00	0.46 0.48 0.50 0.57 0.72 0.76 0.83	0.00 0.00 0.00 0.00 0.00 0.00	0.46 0.48 0.50 0.57 0.72 0.76 0.83 0.94	85.0 85.0 85.0 85.0 85.0 85.0	0.39 0.41 0.43 0.48 0.61 0.65

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			INVESTMENT	GROSS	CLEARING	NET		BROKER
TRADE DATE CLIENT	INVESTMENT	B/S	AMOUNT	COMMISSION	CHARGE	COMMISSION	RATE	COMMISSION
03/29/2018 mfc148327 FENCL 148327	MFT LORD ABBETT MULTI-ASSET GROWTH	В	0.00	0.11	0.00	0.11	85.0	0.09
03/29/2018 mfc148327 FENCL 148327	MFT LORD ABBETT MULTI-ASSET GROWTH	В	0.00	0.18	0.00	0.18	85.0	0.15
03/29/2018 mfc148327 FENCL 148327	MFT LORD ABBETT MULTI-ASSET GROWTH	В	0.00	0.29	0.00	0.29	85.0	0.25
03/29/2018 mfc148327 FENCL 148327	MFT LORD ABBETT MULTI-ASSET GROWTH	В	0.00	0.48	0.00	0.48	85.0	0.41
03/29/2018 mfc148327 FENCL 148327	MFT MULTI-ASSET BALANCED	В	0.00	0.11	0.00	0.11	85.0	0.09
03/29/2018 mfc148327 FENCL 148327	MFT MULTI-ASSET BALANCED	В	0.00	0.18	0.00	0.18	85.0	0.15
04/12/2018 mfc148327 FENCL 148327	MFT DIVERSIFIED EQUITY STRATEGY C	В	0.00	0.29	0.00	0.29	85.0	0.25
04/12/2018 mfc148327 FENCL 148327	MFT DIVERSIFIED EQUITY STRATEGY C	В	0.00	0.38	0.00	0.38	85.0	0.32
04/12/2018 mfc148327 FENCL 148327	MFT DIVERSIFIED EQUITY STRATEGY C	В	0.00	0.44	0.00	0.44	85.0	0.37
04/12/2018 mfc148327 FENCL 148327	MFT DIVERSIFIED EQUITY STRATEGY C	В	0.00	0.44	0.00	0.44	85.0	0.37
04/12/2018 mfc148327 FENCL 148327	MFT DIVERSIFIED EQUITY STRATEGY C	В	0.00	0.44	0.00	0.44	85.0	0.37
04/12/2018 mfc148327 FENCL 148327	MFT DIVERSIFIED EQUITY STRATEGY C	В	0.00	0.48	0.00	0.48	85.0	0.41
04/12/2018 mfc148327 FENCL 148327	MFT DIVERSIFIED EQUITY STRATEGY C	В	0.00	0.51	0.00	0.51	85.0	0.43
04/12/2018 mfc148327 FENCL 148327	MFT DIVERSIFIED EQUITY STRATEGY C	В	0.00	0.51	0.00	0.51	85.0	0.43
04/12/2018 mfc148327 FENCL 148327	MFT DIVERSIFIED EQUITY STRATEGY C	В	0.00	0.51	0.00	0.51	85.0	0.43
04/12/2018 mfc148327 FENCL 148327	MFT DIVERSIFIED EQUITY STRATEGY C	В	0.00	0.57	0.00	0.57	85.0	0.48
04/12/2018 mfc148327 FENCL 148327	MFT DIVERSIFIED EQUITY STRATEGY C	В	0.00	0.76	0.00	0.76	85.0	0.65
04/12/2018 mfc148327 FENCL 148327	MFT DIVERSIFIED EQUITY STRATEGY C	В	0.00	0.84	0.00	0.84	85.0	0.71
04/12/2018 mfc148327 FENCL 148327	MFT DIVERSIFIED EQUITY STRATEGY C	В	0.00	0.85	0.00	0.85	85.0	0.72
04/12/2018 mfc148327 FENCL 148327	MFT DIVERSIFIED EQUITY STRATEGY C	В	0.00	1.02	0.00	1.02	85.0	0.87
04/12/2018 mfc148327 FENCL 148327	MFT DIVERSIFIED EQUITY STRATEGY C	В	0.00	1.12	0.00	1.12	85.0	0.95
04/12/2018 mfc148327 FENCL 148327	MFT DIVERSIFIED EQUITY STRATEGY C	В	0.00	1.90	0.00	1.90	85.0	1.62
04/12/2018 mfc148327 FENCL 148327	MFT LORD ABBETT MULTI-ASSET GROWTH	В	0.00	0.11	0.00	0.11	85.0	0.09
04/12/2018 mfc148327 FENCL 148327	MFT LORD ABBETT MULTI-ASSET GROWTH	В	0.00	0.18	0.00	0.18	85.0	0.15
04/12/2018 mfc148327 FENCL 148327	MFT LORD ABBETT MULTI-ASSET GROWTH	В	0.00	0.29	0.00	0.29	85.0	0.25
04/12/2018 mfc148327 FENCL 148327	MFT LORD ABBETT MULTI-ASSET GROWTH	В	0.00	0.48	0.00	0.48	85.0	0.41
04/12/2018 mfc148327 FENCL 148327	MFT MULTI-ASSET BALANCED	В	0.00	0.11	0.00	0.11	85.0	0.09
04/12/2018 mfc148327 FENCL 148327	MFT MULTI-ASSET BALANCED	В	0.00	0.18	0.00	0.18	85.0	0.15
04/20/2018 mfc148327 FENCL 148327	MFT LIFESTYLE BALANCED PORTFOLIO C	В	0.00	3.03	0.00	3.03	85.0	2.58
04/20/2018 mfc148327 FENCL 148327	MFT LIFESTYLE GROWTH PORTFOLIO C	В	0.00	7.86	0.00	7.86	85.0	6.68
04/20/2018 mfc148327 FENCL 148327	MFT LIFESTYLE GROWTH PORTFOLIO C	В	0.00	7.86	0.00	7.86	85.0	6.68
04/20/2018 mfc148327 FENCL 148327	MFT LIFESTYLE GROWTH PORTFOLIO C	В	0.00	7.86	0.00	7.86	85.0	6.68
04/20/2018 mfc148327 FENCL 148327	MFT LIFESTYLE MODERATE PORTFOLIO C	В	0.00	2.00	0.00	2.00	85.0	1.70
04/20/2018 mfc148327 FENCL 148327	MFT LIFESTYLE MODERATE PORTFOLIO C	В	0.00	3.19	0.00	3.19	85.0	2.71
	MFT LORD ABBETT HIGH YIELD MUNI	В	0.00	0.01	0.00	0.01	85.0	0.01
	MFT LORD ABBETT HIGH YIELD MUNI	В	0.00	2.34	0.00		85.0	1.99
	MFT OPPENHEIMER INTL BOND FUND C	В	0.00	0.01	0.00		85.0	0.01
	MFT PACIFIC PORT OPTIMA MOD- AGGR	В	0.00	344.24	0.00	344.24		292.60
	MFT REGIONAL BANK C	В	0.00	1.10	0.00		85.0	0.94
	MFT DIVERSIFIED EQUITY STRATEGY C	В	0.00	0.29	0.00		85.0	0.25
	MFT DIVERSIFIED EQUITY STRATEGY C	В	0.00	0.35	0.00		85.0	0.30
	MFT DIVERSIFIED EQUITY STRATEGY C	В	0.00	0.42	0.00		85.0	0.36
	MFT DIVERSIFIED EQUITY STRATEGY C	В	0.00	0.42	0.00		85.0	0.36
		В	0.00	0.47	0.00		85.0	0.40
01/20/2010 HILCITO32/ FENCH 14032/	THE DIVERSITE TO TOUTH STRAIGH C	ם	0.00	0.4/	0.00	0.4/	05.0	0.40

TRADE DATE CLIENT	INVESTMENT B	INVESTMENT /S AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
04/26/2018 mfc148327 FENCL 148327	MFT DIVERSIFIED EQUITY STRATEGY C	0.00	0.47	0.00	0.47	85.0	0.40
04/26/2018 mfc148327 FENCL 148327	MFT DIVERSIFIED EQUITY STRATEGY C	0.00	0.48	0.00	0.48	85.0	0.41
04/26/2018 mfc148327 FENCL 148327	MFT DIVERSIFIED EQUITY STRATEGY C	0.00	0.48	0.00	0.48	85.0	0.41
04/26/2018 mfc148327 FENCL 148327	MFT DIVERSIFIED EQUITY STRATEGY C	0.00	0.48	0.00	0.48	85.0	0.41
04/26/2018 mfc148327 FENCL 148327	MFT DIVERSIFIED EQUITY STRATEGY C	0.00	0.53	0.00	0.53	85.0	0.45
04/26/2018 mfc148327 FENCL 148327	MFT DIVERSIFIED EQUITY STRATEGY C	0.00	0.69	0.00	0.69	85.0	0.59
04/26/2018 mfc148327 FENCL 148327	MFT DIVERSIFIED EQUITY STRATEGY C	0.00	0.83	0.00	0.83	85.0	0.71
04/26/2018 mfc148327 FENCL 148327	MFT DIVERSIFIED EQUITY STRATEGY C	0.00	0.83	0.00	0.83	85.0	0.71
04/26/2018 mfc148327 FENCL 148327	MFT DIVERSIFIED EQUITY STRATEGY C	0.00	0.92	0.00	0.92	85.0	0.78
04/26/2018 mfc148327 FENCL 148327	MFT DIVERSIFIED EQUITY STRATEGY C	0.00	1.23	0.00	1.23	85.0	1.05
04/26/2018 mfc148327 FENCL 148327	MFT DIVERSIFIED EQUITY STRATEGY C	0.00	1.78	0.00	1.78	85.0	1.51
04/26/2018 mfc148327 FENCL 148327	MFT LORD ABBETT MULTI-ASSET GROWTH	0.00	0.11	0.00	0.11	85.0	0.09
04/26/2018 mfc148327 FENCL 148327	MFT LORD ABBETT MULTI-ASSET GROWTH	0.00	0.18	0.00	0.18	85.0	0.15
04/26/2018 mfc148327 FENCL 148327	MFT LORD ABBETT MULTI-ASSET GROWTH	0.00	0.29	0.00	0.29	85.0	0.25
04/26/2018 mfc148327 FENCL 148327	MFT LORD ABBETT MULTI-ASSET GROWTH	0.00	0.48	0.00	0.48	85.0	0.41
04/26/2018 mfc148327 FENCL 148327	MFT MULTI-ASSET BALANCED	0.00	0.11	0.00	0.11	85.0	0.09
04/26/2018 mfc148327 FENCL 148327		3 0.00	0.18	0.00	0.18	85.0	0.15
	* MUTUAL FUND 12B1 TRAILS SUBTOTAL *	\$0.00	\$415.43	\$0.00	\$415.43		\$353.12
	*** CLEARING TRANSACTIONS TOTAL ***	\$197,170.06	\$3,147.43	\$1,937.50	\$1,209.93		\$1,028.44
	DIRECT THE	NSACTIONS					
PRODUCT CATEGORY: MUTUAL FUNDS	DINECT IN	NSACTIONS					
PRODUCT CATEGORY: MUTUAL FUNDS 04/02/2018 (None) VARIOUS, FENCL	MF JOHN HANCOCK MUTUAL FUND	3 0.00	4.02	0.00	4.02		3.42
	MF JOHN HANCOCK MUTUAL FUND MF JOHN HANCOCK MUTUAL FUND		4.02 7.98	0.00	4.02 7.98	85.0	3.42 6.78
04/02/2018 (None) VARIOUS, FENCL	MF JOHN HANCOCK MUTUAL FUND	в 0.00					
04/02/2018 (None) VARIOUS, FENCL 04/13/2018 (None) VARIOUS, FENCL 04/02/2018 06206144790 BERRY, DIANA	MF JOHN HANCOCK MUTUAL FUND MF JOHN HANCOCK MUTUAL FUND MF PIONEER FUND A  * MUTUAL FUNDS SUBTOTAL *	3 0.00 3 0.00	7.98	0.00	7.98	85.0	6.78
04/02/2018 (None) VARIOUS, FENCL 04/13/2018 (None) VARIOUS, FENCL	MF JOHN HANCOCK MUTUAL FUND MF JOHN HANCOCK MUTUAL FUND MF PIONEER FUND A  * MUTUAL FUNDS SUBTOTAL *	3 0.00 3 0.00 3 100.00	7.98	0.00	7.98	85.0 85.0	6.78
04/02/2018 (None) VARIOUS, FENCL 04/13/2018 (None) VARIOUS, FENCL 04/02/2018 06206144790 BERRY, DIANA  PRODUCT CATEGORY: VARIABLE ANNUIT	MF JOHN HANCOCK MUTUAL FUND MF JOHN HANCOCK MUTUAL FUND MF PIONEER FUND A  * MUTUAL FUNDS SUBTOTAL *	3 0.00 3 0.00 3 100.00 \$100.00	7.98 4.00 \$16.00	0.00 0.00 \$0.00	7.98 4.00 \$16.00	85.0 85.0	6.78 3.40 \$13.60
04/02/2018 (None) VARIOUS, FENCL 04/13/2018 (None) VARIOUS, FENCL 04/02/2018 06206144790 BERRY, DIANA  PRODUCT CATEGORY: VARIABLE ANNUIT	MF JOHN HANCOCK MUTUAL FUND MF JOHN HANCOCK MUTUAL FUND MF PIONEER FUND A  * MUTUAL FUNDS SUBTOTAL *  IES  VA NATIONWIDE  * VARIABLE ANNUITIES SUBTOTAL *	3 0.00 3 0.00 3 100.00 \$100.00	7.98 4.00 \$16.00	0.00 0.00 \$0.00	7.98 4.00 \$16.00	85.0 85.0	6.78 3.40 \$13.60
04/02/2018 (None) VARIOUS, FENCL 04/13/2018 (None) VARIOUS, FENCL 04/02/2018 06206144790 BERRY, DIANA  PRODUCT CATEGORY: VARIABLE ANNUIT: 04/20/2018 (None) ROCHE, DAVID	MF JOHN HANCOCK MUTUAL FUND MF JOHN HANCOCK MUTUAL FUND MF PIONEER FUND A  * MUTUAL FUNDS SUBTOTAL *  IES  VA NATIONWIDE  * VARIABLE ANNUITIES SUBTOTAL *	3 0.00 3 0.00 3 100.00 \$100.00	7.98 4.00 \$16.00	0.00 0.00 \$0.00	7.98 4.00 \$16.00	85.0 85.0	6.78 3.40 \$13.60
04/02/2018 (None) VARIOUS, FENCL 04/13/2018 (None) VARIOUS, FENCL 04/02/2018 06206144790 BERRY, DIANA  PRODUCT CATEGORY: VARIABLE ANNUIT: 04/20/2018 (None) ROCHE, DAVID  PRODUCT CATEGORY: MUTUAL FUND 12B:	MF JOHN HANCOCK MUTUAL FUND MF JOHN HANCOCK MUTUAL FUND MF PIONEER FUND A  * MUTUAL FUNDS SUBTOTAL *  IES  VA NATIONWIDE  * VARIABLE ANNUITIES SUBTOTAL *	3 0.00 3 0.00 3 100.00 \$100.00 3 30.00	7.98 4.00 \$16.00 1.58	0.00 0.00 \$0.00	7.98 4.00 \$16.00 1.58 \$1.58	85.0 85.0	6.78 3.40 \$13.60 1.34 \$1.34
04/02/2018 (None) VARIOUS, FENCL 04/13/2018 (None) VARIOUS, FENCL 04/02/2018 06206144790 BERRY, DIANA  PRODUCT CATEGORY: VARIABLE ANNUIT: 04/20/2018 (None) ROCHE, DAVID  PRODUCT CATEGORY: MUTUAL FUND 12B: 03/31/2018 (None) VARIOUS, FENCL	MF JOHN HANCOCK MUTUAL FUND MF JOHN HANCOCK MUTUAL FUND MF PIONEER FUND A  * MUTUAL FUNDS SUBTOTAL *  IES  VA NATIONWIDE  * VARIABLE ANNUITIES SUBTOTAL *  1 TRAILS  MFT JOHN HANCOCK MUTUAL FUND	30.00 \$100.00 \$100.00 \$30.00 \$30.00	7.98 4.00 \$16.00 1.58 \$1.58	0.00 0.00 \$0.00 0.00 \$0.00	7.98 4.00 \$16.00 1.58 \$1.58 343.70 63.91	85.0 85.0	6.78 3.40 \$13.60 1.34 \$1.34
04/02/2018 (None) VARIOUS, FENCL 04/13/2018 (None) VARIOUS, FENCL 04/02/2018 06206144790 BERRY, DIANA  PRODUCT CATEGORY: VARIABLE ANNUIT: 04/20/2018 (None) ROCHE, DAVID  PRODUCT CATEGORY: MUTUAL FUND 12B: 03/31/2018 (None) VARIOUS, FENCL 03/31/2018 (None) VARIOUS, FENCL	MF JOHN HANCOCK MUTUAL FUND MF JOHN HANCOCK MUTUAL FUND MF PIONEER FUND A  * MUTUAL FUNDS SUBTOTAL *  IES  VA NATIONWIDE  * VARIABLE ANNUITIES SUBTOTAL *  1 TRAILS  MFT JOHN HANCOCK MUTUAL FUND MFT PRINCIPAL	30.00 \$100.00 \$100.00 \$30.00 \$30.00	7.98 4.00 \$16.00 1.58 \$1.58	0.00 0.00 \$0.00 0.00 \$0.00 0.00	7.98 4.00 \$16.00 1.58 \$1.58 343.70 63.91	85.0 85.0 85.0 85.0 85.0	6.78 3.40 \$13.60 1.34 \$1.34 292.15 54.32
04/02/2018 (None) VARIOUS, FENCL 04/13/2018 (None) VARIOUS, FENCL 04/02/2018 06206144790 BERRY, DIANA  PRODUCT CATEGORY: VARIABLE ANNUIT: 04/20/2018 (None) ROCHE, DAVID  PRODUCT CATEGORY: MUTUAL FUND 12B: 03/31/2018 (None) VARIOUS, FENCL 03/31/2018 (None) VARIOUS, FENCL 04/13/2018 00026011567 PULS, JERRY	MF JOHN HANCOCK MUTUAL FUND MF JOHN HANCOCK MUTUAL FUND MF PIONEER FUND A  * MUTUAL FUNDS SUBTOTAL *  IES  VA NATIONWIDE  * VARIABLE ANNUITIES SUBTOTAL *  1 TRAILS  MFT JOHN HANCOCK MUTUAL FUND MFT PRINCIPAL MFT DEUTSCHE CROCI EQUITY DIVIDEND MFT DEUTSCHE CORE EQUITY FUND-C	30.00 \$100.00 \$100.00 \$30.00 \$30.00 \$30.00 \$30.00	7.98 4.00 \$16.00 1.58 \$1.58 343.70 63.91 25.81	0.00 0.00 \$0.00 0.00 \$0.00 0.00 0.00	7.98 4.00 \$16.00 1.58 \$1.58 343.70 63.91 25.81 16.00	85.0 85.0 85.0 85.0 85.0	6.78 3.40 \$13.60 1.34 \$1.34 292.15 54.32 21.94 13.60
04/02/2018 (None) VARIOUS, FENCL 04/13/2018 (None) VARIOUS, FENCL 04/02/2018 06206144790 BERRY, DIANA  PRODUCT CATEGORY: VARIABLE ANNUIT: 04/20/2018 (None) ROCHE, DAVID  PRODUCT CATEGORY: MUTUAL FUND 12B: 03/31/2018 (None) VARIOUS, FENCL 03/31/2018 (None) VARIOUS, FENCL 04/13/2018 00026011567 PULS, JERRY 04/13/2018 00026011567 PULS, JERRY	MF JOHN HANCOCK MUTUAL FUND MF JOHN HANCOCK MUTUAL FUND MF PIONEER FUND A  * MUTUAL FUNDS SUBTOTAL *  IES  VA NATIONWIDE  * VARIABLE ANNUITIES SUBTOTAL *  1 TRAILS  MFT JOHN HANCOCK MUTUAL FUND MFT PRINCIPAL MFT DEUTSCHE CROCI EQUITY DIVIDEND MFT DEUTSCHE CORE EQUITY FUND-C MFT DEUTSCHE ENHANCED COMMODITY	3 0.00 3 100.00 \$100.00 \$30.00 \$30.00 3 0.00 3 0.00 3 0.00	7.98 4.00 \$16.00 1.58 \$1.58 343.70 63.91 25.81 16.00	0.00 0.00 \$0.00 0.00 \$0.00 0.00 0.00 0.	7.98 4.00 \$16.00 1.58 \$1.58 343.70 63.91 25.81 16.00 4.61	85.0 85.0 85.0 85.0 85.0 85.0 85.0	6.78 3.40 \$13.60 1.34 \$1.34 \$292.15 54.32 21.94 13.60 3.92
04/02/2018 (None) VARIOUS, FENCL 04/13/2018 (None) VARIOUS, FENCL 04/02/2018 06206144790 BERRY, DIANA  PRODUCT CATEGORY: VARIABLE ANNUIT: 04/20/2018 (None) ROCHE, DAVID  PRODUCT CATEGORY: MUTUAL FUND 12B: 03/31/2018 (None) VARIOUS, FENCL 03/31/2018 (None) VARIOUS, FENCL 04/13/2018 00026011567 PULS, JERRY 04/13/2018 00026011567 PULS, JERRY	MF JOHN HANCOCK MUTUAL FUND MF JOHN HANCOCK MUTUAL FUND MF PIONEER FUND A  * MUTUAL FUNDS SUBTOTAL *  IES  VA NATIONWIDE  * VARIABLE ANNUITIES SUBTOTAL *  1 TRAILS  MFT JOHN HANCOCK MUTUAL FUND MFT PRINCIPAL MFT DEUTSCHE CROCI EQUITY DIVIDEND MFT DEUTSCHE CORE EQUITY FUND-C MFT DEUTSCHE ENHANCED COMMODITY MFT DEUTSCHE MID CAP VALUE FUND-C	\$30.00 \$100.00 \$100.00 \$30.00 \$30.00 \$30.00 \$30.00 \$30.00 \$30.00 \$30.00 \$30.00	7.98 4.00 \$16.00 1.58 \$1.58 343.70 63.91 25.81 16.00 4.61	0.00 \$0.00 \$0.00 \$0.00 0.00 0.00 0.00 0.00 0.00	7.98 4.00 \$16.00 1.58 \$1.58 343.70 63.91 25.81 16.00 4.61 14.71	85.0 85.0 85.0 85.0 85.0 85.0 85.0	6.78 3.40 \$13.60 1.34 \$1.34 292.15 54.32 21.94 13.60 3.92 12.50
04/02/2018 (None) VARIOUS, FENCL 04/13/2018 (None) VARIOUS, FENCL 04/02/2018 06206144790 BERRY, DIANA  PRODUCT CATEGORY: VARIABLE ANNUIT: 04/20/2018 (None) ROCHE, DAVID  PRODUCT CATEGORY: MUTUAL FUND 12B: 03/31/2018 (None) VARIOUS, FENCL 03/31/2018 (None) VARIOUS, FENCL 04/13/2018 00026011567 PULS, JERRY 04/13/2018 00026011567 PULS, JERRY 04/13/2018 00026011567 PULS, JERRY	MF JOHN HANCOCK MUTUAL FUND MF JOHN HANCOCK MUTUAL FUND MF PIONEER FUND A  * MUTUAL FUNDS SUBTOTAL *  IES  VA NATIONWIDE  * VARIABLE ANNUITIES SUBTOTAL *  1 TRAILS  MFT JOHN HANCOCK MUTUAL FUND MFT PRINCIPAL MFT DEUTSCHE CROCI EQUITY DIVIDEND MFT DEUTSCHE CORE EQUITY FUND-C MFT DEUTSCHE ENHANCED COMMODITY MFT DEUTSCHE MID CAP VALUE FUND-C MFT DEUTSCHE SMALL CAP CORE FUND-C	\$ 0.00 \$ 100.00 \$ 100.00 \$ 30.00 \$ 30.00 \$ 0	7.98 4.00 \$16.00 1.58 \$1.58 343.70 63.91 25.81 16.00 4.61 14.71 6.16	0.00 \$0.00 \$0.00 \$0.00 0.00 0.00 0.00 0.00 0.00 0.00	7.98 4.00 \$16.00 1.58 \$1.58 343.70 63.91 25.81 16.00 4.61 14.71 6.16	85.0 85.0 85.0 85.0 85.0 85.0 85.0 85.0	6.78 3.40 \$13.60 1.34 \$1.34 292.15 54.32 21.94 13.60 3.92 12.50 5.24
04/02/2018 (None) VARIOUS, FENCL 04/13/2018 (None) VARIOUS, FENCL 04/02/2018 06206144790 BERRY, DIANA  PRODUCT CATEGORY: VARIABLE ANNUIT: 04/20/2018 (None) ROCHE, DAVID  PRODUCT CATEGORY: MUTUAL FUND 12B: 03/31/2018 (None) VARIOUS, FENCL 03/31/2018 (None) VARIOUS, FENCL 04/13/2018 00026011567 PULS, JERRY	MF JOHN HANCOCK MUTUAL FUND MF JOHN HANCOCK MUTUAL FUND MF PIONEER FUND A  * MUTUAL FUNDS SUBTOTAL *  IES  VA NATIONWIDE  * VARIABLE ANNUITIES SUBTOTAL *  1 TRAILS  MFT JOHN HANCOCK MUTUAL FUND MFT PRINCIPAL MFT DEUTSCHE CROCI EQUITY DIVIDEND MFT DEUTSCHE CORE EQUITY FUND-C MFT DEUTSCHE ENHANCED COMMODITY MFT DEUTSCHE MID CAP VALUE FUND-C MFT DEUTSCHE SMALL CAP CORE FUND-C	\$ 0.00 \$ 100.00 \$ 100.00 \$ 30.	7.98 4.00 \$16.00 1.58 \$1.58 343.70 63.91 25.81 16.00 4.61 14.71 6.16 8.18	0.00 \$0.00 \$0.00 \$0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00	7.98 4.00 \$16.00 1.58 \$1.58 343.70 63.91 25.81 16.00 4.61 14.71 6.16 8.18	85.0 85.0 85.0 85.0 85.0 85.0 85.0 85.0	6.78 3.40 \$13.60 1.34 \$1.34 292.15 54.32 21.94 13.60 3.92 12.50 5.24 6.95
04/02/2018 (None) VARIOUS, FENCL 04/13/2018 (None) VARIOUS, FENCL 04/02/2018 06206144790 BERRY, DIANA  PRODUCT CATEGORY: VARIABLE ANNUIT: 04/20/2018 (None) ROCHE, DAVID  PRODUCT CATEGORY: MUTUAL FUND 12B: 03/31/2018 (None) VARIOUS, FENCL 03/31/2018 (None) VARIOUS, FENCL 04/13/2018 00026011567 PULS, JERRY	MF JOHN HANCOCK MUTUAL FUND MF JOHN HANCOCK MUTUAL FUND MF PIONEER FUND A  * MUTUAL FUNDS SUBTOTAL *  IES  VA NATIONWIDE  * VARIABLE ANNUITIES SUBTOTAL *  1 TRAILS  MFT JOHN HANCOCK MUTUAL FUND MFT PRINCIPAL MFT DEUTSCHE CROCI EQUITY DIVIDEND MFT DEUTSCHE CORE EQUITY FUND-C MFT DEUTSCHE ENHANCED COMMODITY MFT DEUTSCHE MID CAP VALUE FUND-C MFT DEUTSCHE SMALL CAP CORE FUND-C	\$ 0.00 \$ 100.00 \$ 100.00 \$ 30.	7.98 4.00 \$16.00 1.58 \$1.58 343.70 63.91 25.81 16.00 4.61 14.71 6.16	0.00 \$0.00 \$0.00 \$0.00 0.00 0.00 0.00 0.00 0.00 0.00	7.98 4.00 \$16.00 1.58 \$1.58 343.70 63.91 25.81 16.00 4.61 14.71 6.16 8.18 10.58	85.0 85.0 85.0 85.0 85.0 85.0 85.0 85.0	6.78 3.40 \$13.60 1.34 \$1.34 292.15 54.32 21.94 13.60 3.92 12.50 5.24

TRADE DATE CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
04/13/2018 00089368987 STEFFEN, CAROL	MFT DEUTSCHE SMALL CAP VALUE FU	ND-A B	0.00	0.68	0.00	0.68	85.0	0.58
04/13/2018 00089368987 STEFFEN, CAROL	MFT DEUTSCHE SMALL CAP CORE FUN	D-A B	0.00	0.86	0.00	0.86	85.0	0.73
04/13/2018 00089531114 CLARK, TRACY	MFT DEUTSCHE SMALL CAP GROWTH	В	0.00	36.42	0.00	36.42	85.0	30.96
04/13/2018 00133355452 EDEKER, TROY	MFT DEUTSCHE GLOBAL SMALL CAP	В	0.00	0.51	0.00	0.51	85.0	0.43
04/06/2018 01001676965 VERDON, MICHAEL	MFT WELLS FARGO OPPORTUNITY-A	В	0.00	1.87	0.00	1.87	85.0	1.59
04/06/2018 01001676965 VERDON, MICHAEL	MFT WELLS FARGO DIVERSFD CAPITA	L B	0.00	1.70	0.00	1.70	85.0	1.45
	* MUTUAL FUND 12B1 TRAILS SUBTO	TAL *	\$0.00	\$539.80	\$0.00	\$539.80		\$458.83
PRODUCT CATEGORY: VARIABLE ANNUITY	Y 12B1 TRAILS							
04/04/2018 (None) LEE, ELMERNA	VAT ZURICH	В	0.00	4.48	0.00	4.48	85.0	3.81
04/06/2018 (None) VARIOUS, FENCL	VAT TRANSAMERICA LIFE	В	0.00	143.26	0.00	143.26	85.0	121.77
04/06/2018 (None) VARIOUS, FENCL	VAT TRANSAMERICA LIFE	В	0.00	4.58	0.00	4.58	85.0	3.89
04/09/2018 VA96265060 MARQUETTE, LEO	VAT PACIFIC LIFE VA 694474206	В	0.00	32.36	0.00	32.36	85.0	27.51
04/12/2018 VA99151480 HARN, MARGARET	VAT PACIFIC LIFE CUSIP 69447410	7 В	0.00	36.50	0.00	36.50	85.0	31.03
04/16/2018 VA99319930 MARK	VAT PACIFIC LIFE CUSIP 69447410	7 В	0.00	87.30	0.00	87.30	85.0	74.21
04/16/2018 VM14002832 BEST	VAT PACIFIC LIFE VA 69448B175	В	0.00	664.93	0.00	664.93	85.0	565.19
04/18/2018 VM16005581 RIPPEL, SONDRA	VAT PACIFIC LIFE VA 69448B191	В	0.00	608.17	0.00	608.17	85.0	516.94
04/17/2018 VR00011137 PAISLEY, RUTH	VAT PACIFIC LIFE CUSIP 69447410	7 В	0.00	21.09	0.00	21.09	85.0	17.93
04/13/2018 VR01021777 DUCKWORTH	VAT PACIFIC LIFE VA 694474883	В	0.00	23.33	0.00	23.33	85.0	19.83
04/16/2018 VR03024366 SBIRAL, SUSAN	VAT PACIFIC LIFE VA 694474586	В	0.00	73.02	0.00	73.02	85.0	62.07
04/11/2018 VR05042587 DUNHAM, ARTHUR	VAT PACIFIC LIFE VA 694474610	В	0.00	87.50	0.00	87.50	85.0	74.38
04/10/2018 VR06078033 CLEMMENSEN	VAT PACIFIC LIFE VA 694474594	В	0.00	21.47	0.00	21.47	85.0	18.25
* 1	VARIABLE ANNUITY 12B1 TRAILS SUBTO	TAL *	\$0.00	\$1,807.99	\$0.00	\$1,807.99		\$1,536.81
	*** DIRECT TRANSACTIONS TOTA	L ***	\$130.00	\$2,365.37	\$0.00	\$2,365.37		\$2,010.58
			a. cm. o					
	OVERRID	E TRAN	SACTIONS					
BROKER: SARAH BRAUNSHAUSEN-D062	#13							
04/12/2018 00073381900 FBO TAYLOR WILEY	Y, MF THE GROWTH FUND OF AMERICA-	A B	100.00	5.00	0.00	5.00		3.00
04/12/2018 00073382069 FBO JACOB WILEY,	, MF THE GROWTH FUND OF AMERICA-	A B	100.00	5.00	0.00	5.00		3.00
04/12/2018 00073458983 FBO OLIVIA WHITE	E, MF THE GROWTH FUND OF AMERICA-	A B	100.00	5.00	0.00	5.00		3.00
04/12/2018 00073459694 FBO SYDNEY WHITE	E, MF THE GROWTH FUND OF AMERICA-	A B	100.00	5.00	0.00	5.00		3.00
04/12/2018 00081762277 FBO ANDREW	MF THE GROWTH FUND OF AMERICA-	A B	100.00	4.25	0.00	4.25		2.55
04/12/2018 00087703969 FBO SAMUEL ISAAC	C MF THE GROWTH FUND OF AMERICA-	A B	100.00	4.25	0.00	4.25		2.55
04/16/2018 152901006 BRAUNSHAUSEN,	MF AMERICAN BALANCED FUND-A	В	-2,987.55	0.00	5.00	-5.00		-3.00
04/13/2018 646107186 ROUSE, CHELSEY	MF AMCAP FUND-F1	S	122.45	0.00	2.50	-2.50		-1.50
04/13/2018 646107186 ROUSE, CHELSEY	MF FUNDAMENTAL INVESTORS FUND	S	82.45	0.00	2.50	-2.50		-1.50
04/13/2018 646230641 CHRISTENSEN,	MF AMERICAN FDS WA MUTUAL FD C	L F2 S	87.45	0.00	2.50	-2.50		-1.50
04/13/2018 646230641 CHRISTENSEN,	MF THE GROWTH FUND OF AMERICA-	F2 S	167.45	0.00	2.50	-2.50		-1.50
04/09/2018 368434370 BRAUNSHAUSEN,	S BB&T CORP	В	6,051.59	22.00	15.00	7.00		4.20
04/05/2018 368437852 BRAUNSHAUSEN,	S BB&T CORP	В	4,252.05	22.00	15.00	7.00		4.20
04/17/2018 a03076832 BRAUNSHAUSEN-D062	, MI MUTUAL FUND MISC FEE 152901	006 S	0.00	10.00	0.00	10.00		6.00
04/20/2018 mfc076832 BRAUNSHAUSEN 07683	32 MFT AMCAP FUND-F1	В	0.00	0.72	0.00	0.72		0.43

TRADE DATE	CLIENT			INVESTMENT	r	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
04/20/2018 mi	fc076832	BRAUNSHAUSEN (	076832 N	FT AMERICAN	BALANCED FUND-A	В	0.00	4.86	0.00	4.86		2.92
04/20/2018 mi	fc076832	BRAUNSHAUSEN (	076832 N	FT AMERICAN	BALANCED FUND-F1	В	0.00	1.09	0.00	1.09		0.65
04/20/2018 mi	fc076832	BRAUNSHAUSEN (	076832 N	FT AMERICAN	MUTUAL FUND-F1	В	0.00	0.92	0.00	0.92		0.55
04/20/2018 mi	fc076832	BRAUNSHAUSEN (	076832 N	FT CAPITAL	INCOME BUILDER-A	В	0.00	8.55	0.00	8.55		5.13
04/20/2018 mi	fc076832	BRAUNSHAUSEN (	076832 N	FT COLUMBIA	DIVIDEND OPPORTUNITY	В	0.00	10.87	0.00	10.87		6.52
04/20/2018 mi	fc076832	BRAUNSHAUSEN (	076832 N	FT COLUMBIA	GLOBAL EQUITY VALUE-A	В	0.00	11.33	0.00	11.33		6.80
04/20/2018 mi	fc076832	BRAUNSHAUSEN (	076832 N	FT COLUMBIA	LARGE CAP GROWTH FUND	В	0.00	9.77	0.00	9.77		5.86
04/20/2018 mi	fc076832	BRAUNSHAUSEN (	076832 N	FT FUNDAMEN	TAL INVESTORS FUND	В	0.00	0.46	0.00	0.46		0.28
04/20/2018 mi	fc076832	BRAUNSHAUSEN (	076832 N	FT GROWTH F	UND OF AMERICA CLASS F	В	0.00	1.15	0.00	1.15		0.69
			,	SARAH BRAU	JNSHAUSEN-D062 SUBTOTAL	. *	\$8,375.89	\$132.22	\$45.00	\$87.22		\$52.33
BROKER: SPE	ENCER JO	OHNSON-383056	#30									
03/29/2018 mi	fc383056	JOHNSON SPENCE	ER N	FT CALIBRAT	ED DIVIDEND GROWTH C	В	0.00	0.33	0.00	0.33		0.21
03/29/2018 mi	fc383056	JOHNSON SPENCE	ER N	FT CALIBRAT	ED DIVIDEND GROWTH C	В	0.00	0.77	0.00	0.77		0.49
03/29/2018 mi	fc383056	JOHNSON SPENCE	ER N	FT FUNDAMEN	TAL EQUITY C	В	0.00	0.49	0.00	0.49		0.31
03/29/2018 mi	fc383056	JOHNSON SPENCE	ER N	FT FUNDAMEN	TAL EQUITY C	В	0.00	0.65	0.00	0.65		0.42
03/29/2018 mi	fc383056	JOHNSON SPENCE	ER N	FT FUNDAMEN	TAL EQUITY C	В	0.00	1.62	0.00	1.62		1.04
03/29/2018 mi	fc383056	JOHNSON SPENCE	ER N	FT FUNDAMEN	TAL EQUITY C	В	0.00	2.16	0.00	2.16		1.38
04/12/2018 mi	fc383056	JOHNSON SPENCE	ER N	FT CALIBRAT	ED DIVIDEND GROWTH C	В	0.00	0.29	0.00	0.29		0.19
04/12/2018 mi	fc383056	JOHNSON SPENCE	ER N	FT CALIBRAT	ED DIVIDEND GROWTH C	В	0.00	0.68	0.00	0.68		0.44
04/12/2018 mi	fc383056	JOHNSON SPENCE	ER N	FT FUNDAMEN	TAL EQUITY C	В	0.00	0.37	0.00	0.37		0.24
04/12/2018 mi	fc383056	JOHNSON SPENCE	ER N	FT FUNDAMEN	TAL EQUITY C	В	0.00	0.65	0.00	0.65		0.42
04/12/2018 mi	fc383056	JOHNSON SPENCE	ER N	FT FUNDAMEN	TAL EQUITY C	В	0.00	1.25	0.00	1.25		0.80
04/12/2018 mi	fc383056	JOHNSON SPENCE	ER N	FT FUNDAMEN	TAL EQUITY C	В	0.00	2.18	0.00	2.18		1.40
04/26/2018 mi	fc383056	JOHNSON SPENCE	ER N	FT CALIBRAT	ED DIVIDEND GROWTH C	В	0.00	0.42	0.00	0.42		0.27
04/26/2018 mi	fc383056	JOHNSON SPENCE	ER N	FT CALIBRAT	ED DIVIDEND GROWTH C	В	0.00	0.98	0.00	0.98		0.63
04/26/2018 mi	fc383056	JOHNSON SPENCE	ER N	FT FUNDAMEN	TAL EQUITY C	В	0.00	0.39	0.00	0.39		0.25
04/26/2018 mi	fc383056	JOHNSON SPENCE	ER N	FT FUNDAMEN	TAL EQUITY C	В	0.00	0.62	0.00	0.62		0.40
04/26/2018 mi	fc383056	JOHNSON SPENCE	ER N	FT FUNDAMEN	TAL EQUITY C	В	0.00	1.31	0.00	1.31		0.84
04/26/2018 mi	fc383056	JOHNSON SPENCE	ER N	FT FUNDAMEN	TAL EQUITY C	В	0.00	2.06	0.00	2.06		1.32
				* SPENCER J	JOHNSON-383056 SUBTOTAL	. *	\$0.00	\$17.22	\$0.00	\$17.22		\$11.05
				*** OVERRII	DE TRANSACTIONS TOTAL *	**	\$8,375.89	\$149.44	\$45.00	\$104.44		\$63.38
					ADJU	STME	NTS					
04/30/2018				: BROKER	WORKSTATION		0.00	0.00	0.00	0.00		-30.00
04/30/2018				: BROKER	WORKSTATION-HARN		0.00	0.00	0.00	0.00		-30.00
04/30/2018				: BROKER	WORKSTATION-JOHNSON		0.00	0.00	0.00	0.00		-30.00
04/30/2018				: E-MAIL	ACCOUNT		0.00	0.00	0.00	0.00		-25.00
04/30/2018				: E-MAIL	ACCOUNT-HARN		0.00	0.00	0.00	0.00		-25.00
04/30/2018				: E-MAIL	ACCOUNT-JOHNSON		0.00	0.00	0.00	0.00		-25.00
04/30/2018				: MONEY	MARKET TRAILS		0.00	0.00	0.00	0.00		84.89

## 05/02/2018 Page No. 9 COMMISSION STATEMENT for DAN FENCL-D022

### INVESTMENT

TRADE DATE	CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISS		RATE	BROKER COMMISSION
		*** ADJUSTMEN	TS TOTAL ***	\$0.00	\$0.00	\$0.00		\$0.00	•	\$-80.11
						Ī	BROKER (	COMMIS	SSION	TOTALS
						Broke:	r Transac	ctions		\$3,039.02
						Spli	t Transac	ctions		\$0.00
						Overrid	e Transac	ctions		\$63.38
							Adjust	ments		\$-80.11
							Payroll	l Draw		\$0.00
							Base S	Salary		\$0.00
						Prior	Period Ba	alance		\$0.00
						FI	NRA Asses	ssment		\$0.00
						S	IPC Asses	ssment		\$0.00
						M	et Commis	agi ong		\$3,022.29
						Year-to-dat				\$30,016.46