



Concorde Investment Services, LLC

04/18/2017
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COMMISSION STATEMENT

March 31, 2017

WILLIAM WALSH
2565 West Maple

BROKER #: W127
BRANCH: WILLIAM WALSH

Troy, MI 48084

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
PRODUCT CATEGORY: VARIABLE ANNUITIES								
/ /	ACADEMY MANAGEMENT	NW RETIREMENT CLR ADVANTAGE	851,933.48	175.05	0.00	175.05	87.0	152.29
/ /	PREMIERE PACKAGING	NWL FLEX ADVANTAGE	1,032,469.13	106.08	0.00	106.08	87.0	92.29
/ /	PREMIERE PACKAGING	NWL FLEX ADVANTAGE	2,035,675.46	209.14	0.00	209.14	87.0	181.95
/ /	SHAW & SLAVSKY	NWL FLEX ADVANTAGE	2,718,722.05	558.64	0.00	558.64	87.0	486.02
/ /	MARYSVILLE ETHANOL	NWL FLEX ADVANTAGE	1,516,201.67	311.55	0.00	311.55	87.0	271.05
/ /	MARYSVILLE ETHANOL	NWL FLEX ADVANTAGE	521,798.14	107.22	0.00	107.22	87.0	93.28
/ /	COMMUNITY HOUSE	NWL FLEX ADVANTAGE	29,333.52	6.03	0.00	6.03	87.0	5.25
/ /	SHAW & SLAVSKY	NWL POOLED FXD	14,163.62	2.91	0.00	2.91	87.0	2.53
/ /	COMMUNITY HOUSE	NWL POOLED FXD	182.44	0.04	0.00	0.04	87.0	0.03
/ /	DETROIT CONNECTION	NWL RETIREMENT INNOVATOR	441,606.47	108.89	0.00	108.89	87.0	94.73
/ /	DETROIT CONNECTION	NWL SELF DIRECTED BROKERAGE GRP	45,335.46	11.18	0.00	11.18	87.0	9.73
/ /	MARYSVILLE ETHANOL	NWL SELF DIRECTED BROKERAGE GRP	94,458.85	19.41	0.00	19.41	87.0	16.89
03/13/2017	HESSELL, LOUIS	PAC LIFE INNOVATIVE SELECT	0.00	445.81	0.00	445.81	87.0	387.85
03/13/2017	BROOKS, JAMES	PAC LIFE VALUE	0.00	95.77	0.00	95.77	87.0	83.32
* VARIABLE ANNUITIES SUBTOTAL *			\$9,301,880.29	\$2,157.72	\$0.00	\$2,157.72		\$1,877.21
PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS								
03/10/2017	WALSH, VARIOUS	JOHN HANCOCK LIFE INS CO	0.00	45.22	0.00	45.22	87.0	39.34
02/28/2017	WALSH, VARIOUS	MUTUAL OF OMAHA INS CO	0.00	12.51	0.00	12.51	87.0	10.88
02/28/2017	EVSSON EMP RET PLAN	MUTUAL OF OMAHA INS CO	0.00	169.56	0.00	169.56	87.0	147.52
03/06/2017	BROOKS, JAMES F & MARGE	PAC LIFE INNOVATIVE SELECT	0.00	131.57	0.00	131.57	87.0	114.47
03/07/2017	WALSH, CAROL	PAC LIFE INNOVATIVE SELECT	0.00	315.94	0.00	315.94	87.0	274.87
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *			\$0.00	\$674.80	\$0.00	\$674.80		\$587.08
*** BROKER TRANSACTIONS TOTAL ***			\$9,301,880.29	\$2,832.52	\$0.00	\$2,832.52		\$2,464.29

NOTES: * - Indicates adjustment is not included in 1099 Earnings
** - Indicates adjustment is not included in Totals or Commissions
^Date - Split Trade - full Investment Amount & Gross Commission displayed

BROKER COMMISSION TOTALS

Broker Transactions	\$2,464.29
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$2,464.29
Year-to-date Gross	\$39,246.82
Year-to-date Earnings	\$33,607.20