Page No.



JAMES BREWER

Suite 132

6500 Busch Blvd

Columbus, OH 43229

## **COMMISSION STATEMENT**

November 15, 2017

November 15, 20

BROKER #: B153

BRANCH: BREWER & ASSOCIATIES

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
		DIRECT TRANS	SACTIONS					
PRODUCT CA	TEGORY: VARIABLE ANNUITIES							
10/31/2017	KUSKOWSKI, MARK	JNL PERSPECTIVE ADV II 5/05	16,892.75	14.08	90.0	12.67	0.00	12.67
10/31/2017	MYERS MACHINERY MOVERS IN	JNL PERSPECTIVE L	866,984.71	939.23	90.0	845.31	0.00	845.31
		* VARIABLE ANNUITIES SUBTOTAL *	\$883,877.46	\$953.31		\$857.98	\$0.00	\$857.98
PRODUCT CA	TEGORY: MUTUAL FUND 12B1 T	RAILS						
10/19/2017	SELCER, RICHARD	AM FUNDS AMCAP A	0.00	6.41	90.0	5.77	0.00	5.77
10/19/2017	BALE, RICHARD	AM FUNDS AMCAP A	0.00	0.19	90.0	0.17	0.00	0.17
10/19/2017	VANDERGRIFF, CHARLES	AM FUNDS AMERICAN BALANCED A	0.00	5.46	90.0	4.91	0.00	4.91
10/19/2017	ROWE, ERNEST	AM FUNDS AMERICAN BALANCED A	0.00	2.65	90.0	2.39	0.00	2.39
10/19/2017	CROSBY, RONALD	AM FUNDS AMERICAN BALANCED A	0.00	9.34	90.0	8.41	0.00	8.41
10/19/2017	DUNCAN, DONALD	AM FUNDS AMERICAN BALANCED A	0.00	2.20	90.0	1.98	0.00	1.98
10/19/2017	LAWVER, DAVID	AM FUNDS AMERICAN BALANCED A	0.00	2.27	90.0	2.04	0.00	2.04
10/19/2017	COMPTON, SHARON	AM FUNDS AMERICAN BALANCED A	0.00	3.52	90.0	3.17	0.00	3.17
10/19/2017	ALLEN, THOMAS	AM FUNDS AMERICAN BALANCED A	0.00	3.79	90.0	3.41	0.00	3.41
10/19/2017	COMPTON, SHARON	AM FUNDS CAPITAL INCOME BUILDER A	0.00	3.55	90.0	3.20	0.00	3.20
10/19/2017	MYERS, GARY	AM FUNDS CAPITAL INCOME BUILDER A	0.00	0.25	90.0	0.23	0.00	0.23
10/19/2017	MYERS, GARY	AM FUNDS CAPITAL WORLD GRTH & INC	0.00	52.24	90.0	47.02	0.00	47.02
10/19/2017	VANDERGRIFF, CHARLES	AM FUNDS INTL GROWTH AND INCOME A	0.00	3.68	90.0	3.31	0.00	3.31
10/19/2017	GOUDY, BEVERLY	AM FUNDS NEW ECONOMY A	0.00	10.71	90.0	9.64	0.00	9.64
10/19/2017	GOUDY, BEVERLY	AM FUNDS SMALLCAP WORLD A	0.00	8.96	90.0	8.06	0.00	8.06
10/13/2017	SCHOPPELREI, CLEMENT	AMERICAN CENTURY MID CAP VALUE	0.00	0.05	90.0	0.05	0.00	0.05
10/19/2017	SELCER, RICHARD	AMERICAN FUNDS RETIREMENT INCOME	0.00	11.44	90.0	10.30	0.00	10.30
10/19/2017	WESS, DONALD	AMERICAN FUNDS RETIREMENT INCOME	0.00	3.45	90.0	3.11	0.00	3.11
10/19/2017	FALTER, THEODORE	AMERICAN FUNDS RETIREMENT INCOME	0.00	3.46	90.0	3.11	0.00	3.11
10/19/2017	GOUDY, BEVERLY	AMERICAN FUNDS RETIREMENT INCOME	0.00	2.06	90.0	1.85	0.00	1.85
10/19/2017	STEIN, JANICE	AMERICAN FUNDS RETIREMENT INCOME	0.00	1.10	90.0	0.99	0.00	0.99
10/19/2017	SELCER, RICHARD	AMERICAN FUNDS RETIREMENT INCOME	0.00	11.81	90.0	10.63	0.00	10.63

NOTES: \* - Indicates adjustment is not included in 1099 Earnings

<sup>\*\* -</sup> Indicates adjustment is not included in Totals or Commissions

<sup>^</sup>Date - Split Trade - full Investment Amount & Gross Commission displayed

11/13/201/	,	COMMISSION STATEMENT 1	INVESTMENT	<u>k</u> GROSS		NET	GI TIDING	BROKER
DATE	CLIENT	INVESTMENT	AMOUNT	COMMISSION	RATE	COMMISSION	CLEARING CHARGE	COMMISSION
		DIRECT TRANS	A CITTONIC					
			ACTIONS					
	CATEGORY: MUTUAL FUND 12B							
10/19/2017		AMERICAN FUNDS RETIREMENT INCOME	0.00	3.37	90.0	3.03		3.0
10/19/2017	•	AMERICAN FUNDS RETIREMENT INCOME	0.00	2.02	90.0	1.82		1.8
10/19/2017	•	AMERICAN FUNDS RETIREMENT INCOME	0.00	1.08	90.0	0.97		0.9
10/27/2017		BLACKROCK NATURAL RESOURCES TRUST	0.00	3.49	90.0	3.14		3.1
10/27/2017		BLACKROCK STRATEGIC INCOME OPPT	0.00	0.06	90.0	0.05		0.0
10/11/2017		CATALYST/MAP GLOBAL CAPITAL	0.00	2.50	90.0	2.25		2.2
10/11/2017	7 SELCER, RICHARD	CATALYST/MAP GLOBAL CAPITAL	0.00	5.21	90.0	4.69	0.00	4.6
10/11/2017	7 DUNCAN, DONALD	CATALYST/MAP GLOBAL TOTAL RETURN	0.00	1.99	90.0	1.79		1.7
10/11/2017		CATALYST/MAP GLOBAL TOTAL RETURN	0.00	9.24	90.0	8.32		8.3
10/11/2017		CATALYST/MAP GLOBAL TOTAL RETURN	0.00	2.37	90.0	2.13		2.1
10/11/2017		CATALYST/MAP GLOBAL TOTAL RETURN	0.00	4.79	90.0	4.31		4.3
10/17/2017	7 SELCER, RICHARD	COLUMBIA DIVIDEND INCOME A	0.00	1.17	90.0	1.05	0.00	1.0
10/17/2017	7 CROSBY, RONALD	COLUMBIA DIVIDEND INCOME A	0.00	2.52	90.0	2.27	0.00	2.2
10/17/2017	7 WESS, DONALD	COLUMBIA DIVIDEND INCOME A	0.00	3.52	90.0	3.17	0.00	3.1
10/17/2017	7 SCHOPPELREI, CLEMENT	COLUMBIA INCOME OPPORTUNITIES FUND	0.00	0.05	90.0	0.05	0.00	0.0
10/13/2017	MOORE, CHARLES	DELAWARE REAL ESTATE INVESTMENT	0.00	4.00	90.0	3.60	0.00	3.6
10/13/2017	7 STEIN, JANICE	DELAWARE SELECT GROWTH FUND CLASS	0.00	0.32	90.0	0.29	0.00	0.2
10/23/2017	7 COMPTON, SHARON	FRANKLIN INCOME A	0.00	2.15	90.0	1.94	0.00	1.9
10/23/2017	7 MCANINCH, JUDY	FRANKLIN INCOME A	0.00	3.56	90.0	3.20	0.00	3.2
10/23/2017	7 FALTER, THEODORE	FRANKLIN RISING DIVIDENDS A	0.00	0.05	90.0	0.05	0.00	0.0
10/23/2017	7 FRESHLY, BEATRICE	FRANKLIN UTILITIES A	0.00	3.45	90.0	3.11	0.00	3.1
10/04/2017	DUNCAN, JAMES	GOOD HARBOR US TACTICAL CORE FUND	0.00	5.12	90.0	4.61	0.00	4.6
10/13/2017	DUNCAN, JAMES	GOOD HARBOR US TACTICAL CORE FUND	0.00	5.01	90.0	4.51	0.00	4.5
10/24/2017	MCANINCH, JUDY	GUGGENHEIM RISK MANAGED REAL	0.00	9.92	90.0	8.93	0.00	8.9
10/17/2017	7 SELCER, RICHARD	HARTFORD HEALTHCARE A	0.00	5.59	90.0	5.03	0.00	5.0
10/17/2017	GOUDY, BEVERLY	HARTFORD HEALTHCARE A	0.00	6.61	90.0	5.95	0.00	5.9
10/17/2017	7 FALTER, THEODORE	HARTFORD HEALTHCARE A	0.00	2.85	90.0	2.57	0.00	2.5
10/17/2017	7 MCANINCH, JUDY	HARTFORD HEALTHCARE A	0.00	10.17	90.0	9.15	0.00	9.1
10/04/2017	7 SELCER, RICHARD	ICON ENERGY FUND CLASS A	0.00	5.76	90.0	5.18	0.00	5.1
10/18/2017	SELCER, RICHARD	ICON ENERGY FUND CLASS A	0.00	5.86	90.0	5.27	0.00	5.2
10/04/2017	7 LAWVER, DAVID	ICON LEISURE AND CONSUMER STAPLES	0.00	1.87	90.0	1.68	0.00	1.6

0.00

0.00

1.81 90.0

6.14 90.0

1.63

5.53

0.00

0.00

1.63

5.53

NOTES: \* - Indicates adjustment is not included in 1099 Earnings

10/18/2017

10/04/2017

LAWVER, DAVID

SELCER, RICHARD

ICON LEISURE AND CONSUMER STAPLES

ICON UTILITIES FUND CLASS A

<sup>\*\* -</sup> Indicates adjustment is not included in Totals or Commissions

<sup>^</sup>Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
		DIRECT TRANS	BACTIONS					
PRODUCT CA	TEGORY: MUTUAL FUND 12B1	L TRAILS						
10/04/2017	MCANINCH, JUDY	ICON UTILITIES FUND CLASS A	0.00	6.10	90.0	5.49	0.00	5.49
10/18/2017	SELCER, RICHARD	ICON UTILITIES FUND CLASS A	0.00	5.96	90.0	5.36	0.00	5.36
10/18/2017	MCANINCH, JUDY	ICON UTILITIES FUND CLASS A	0.00	5.92	90.0	5.33	0.00	5.33
10/30/2017	SELCER, RICHARD	INVESCO BALANCED RISK ALLOCATION A	0.00	10.46	90.0	9.41	0.00	9.41
10/30/2017	NEWSOME, ALVIE	INVESCO BALANCED RISK ALLOCATION A	0.00	10.43	90.0	9.39	0.00	9.39
10/30/2017	BARNETT, ALVA	INVESCO BALANCED RISK ALLOCATION A	0.00	10.01	90.0	9.01	0.00	9.01
10/30/2017	CROSBY, RONALD	INVESCO BALANCED RISK ALLOCATION A	0.00	17.45	90.0	15.71	0.00	15.71
10/30/2017	FRESHLY, BEATRICE	INVESCO TAX-FREE INTERMEDIATE A	0.00	16.41	90.0	14.77	0.00	14.77
10/30/2017	MCANINCH, JUDY	INVESCO TAX-FREE INTERMEDIATE A	0.00	30.76	90.0	27.68	0.00	27.68
10/26/2017	SCHOPPELREI, CLEMENT	JP MORGAN LARGE-CAP GROWTH A	0.00	0.05	90.0	0.05	0.00	0.05
10/20/2017	SCHOPPELREI, CLEMENT	LORD ABBETT INFLATION FOCUSED FUND	0.00	0.01	90.0	0.01	0.00	0.01
10/16/2017	GOUDY, BEVERLY	MFS INTERNATIONAL DISCOVERY A	0.00	7.43	90.0	6.69	0.00	6.69
10/16/2017	SCHOPPELREI, CLEMENT	MFS INTERNATIONAL VALUE FUND CLASS	0.00	0.03	90.0	0.03	0.00	0.03
10/16/2017	SCHOPPELREI, CLEMENT	MFS VALUE A	0.00	0.06	90.0	0.05	0.00	0.05
10/19/2017	COMPTON, SHARON	OPPENHEIMER GLOBAL A	0.00	3.58	90.0	3.22	0.00	3.22
10/19/2017	MYERS, GARY	OPPENHEIMER GLOBAL A	0.00	51.73	90.0	46.56	0.00	46.56
10/19/2017	SCHOPPELREI, CLEMENT	OPPENHEIMER INTL GROWTH A	0.00	0.03	90.0	0.03	0.00	0.03
10/23/2017	BALE, RICHARD	PAC LIFE FUNDS PORTFOLIO	0.00	0.09	90.0	0.08	0.00	0.08
10/12/2017	GOUDY, BEVERLY	PRUDENTIAL QMA MID CAP VALUE FUND	0.00	20.97	90.0	18.87	0.00	18.87
10/18/2017	SELCER, RICHARD	PUTNAM GLOBAL HEALTH CARE A	0.00	5.09	90.0	4.58	0.00	4.58
10/16/2017	BEBOUT, DARRELL	RESOURCE R E DIVERSIFIED INC FUND	0.00	2.01	90.0	1.81	0.00	1.81
10/16/2017	FALTER, THEODORE	RESOURCE R E DIVERSIFIED INC FUND	0.00	3.32	90.0	2.99	0.00	2.99
10/16/2017	VANDERGRIFF, CHARLES	RESOURCE R E DIVERSIFIED INC FUND	0.00	6.54	90.0	5.89	0.00	5.89
10/16/2017	WESS, DONALD	RESOURCE R E DIVERSIFIED INC FUND	0.00	5.02	90.0	4.52	0.00	4.52
10/16/2017	CALABRETTA, SHIRLEY	RESOURCE R E DIVERSIFIED INC FUND	0.00	2.88	90.0	2.59	0.00	2.59
10/16/2017	SELCER, RICHARD	RESOURCE R E DIVERSIFIED INC FUND	0.00	6.83	90.0	6.15	0.00	6.15
10/16/2017	BEBOUT, ELMA	RESOURCE R E DIVERSIFIED INC FUND	0.00	2.20	90.0	1.98	0.00	1.98
10/16/2017	BEBOUT, DARRELL	RESOURCE R E DIVERSIFIED INC FUND	0.00	5.67	90.0	5.10	0.00	5.10
10/16/2017	CHAMBERLAIN, LARRY	RESOURCE R E DIVERSIFIED INC FUND	0.00	7.65	90.0	6.89	0.00	6.89
10/16/2017	COMPTON, WILLIAM	RESOURCE R E DIVERSIFIED INC FUND	0.00	5.89	90.0	5.30	0.00	5.30
10/23/2017	MYERS, GARY	TEMPLETON GROWTH A	0.00	29.88	90.0	26.89	0.00	26.89
10/23/2017	MYERS, GARY	TEMPLETON WORLD A	0.00	0.42	90.0	0.38	0.00	0.38

0.00 4.22 90.0

3.80 0.00

3.80

10/05/2017 NIXON, CHARLENE

TIMOTHY PLAN CONSERVATIVE GROWTH

<sup>^</sup>Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	RATE	NET COMMISSION	CLEARING CHARGE	BROKER COMMISSION
		DIRECT TRANS	SACTIONS					
PRODUCT CA	TEGORY: MUTUAL FUND 12	B1 TRAILS						
10/12/2017	NIXON, CHARLENE	TIMOTHY PLAN CONSERVATIVE GROWTH	0.00	4.15	90.0	3.74	0.00	3.74
10/05/2017	NIXON, CHARLENE	TIMOTHY PLAN DEFENSIVE STRATEGY	0.00	2.01	90.0	1.81	0.00	1.81
10/12/2017	NIXON, CHARLENE	TIMOTHY PLAN DEFENSIVE STRATEGY	0.00	1.98	90.0	1.78	0.00	1.78
10/12/2017	SCHOPPELREI, CLEMENT	WELLS FARGO ADVTG EMERGING MARKETS	0.00	0.03	90.0	0.03	0.00	0.03
10/12/2017	MOORE, CHARLES	WELLS FARGO INDEX ASSET ALLOCATION	0.00	5.02	90.0	4.52	0.00	4.52
		* MUTUAL FUND 12B1 TRAILS SUBTOTAL *	\$0.00	\$570.50		\$513.51	\$0.00	\$513.51
PRODUCT CA	TEGORY: VARIABLE ANNUI	TY 12B1 TRAILS						
10/23/2017	WESS, DONALD	LANDMARK 2002	0.00	106.08	90.0	95.47	0.00	95.47
		* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *	\$0.00	\$106.08		\$95.47	\$0.00	\$95.47
		*** DIRECT TRANSACTIONS TOTAL ***	\$883,877.46	\$1,629.89		\$1,466.96	\$0.00	\$1,466.96
		ADJUSTME	<u>ents</u>					
11/15/2017		*EO INS: CURRENT MONTH INS	0.00					-300.00
11/15/2017		*PERSHING: MANDITORY	0.00					-10.00
11/15/2017		*PERSHING: MF PROSPECTUS	0.00					-5.10
11/15/2017		*PERSHING: STOP CHECK FEE	0.00					-10.00
11/15/2017		*TECH: ADMIN - MICHELE BARR	0.00					-100.00
11/15/2017		*TECH: CURRENT MONTH TECH	0.00					-275.00
		*** ADJUSTMENTS TOTAL ***	\$0.00	\$0.00		\$-700.10	\$0.00	\$-700.10

<sup>^</sup>Date - Split Trade - full Investment Amount & Gross Commission displayed

## BROKER COMMISSION TOTALS \$1,466.96 Broker Transactions Split Transactions \$0.00 \$0.00 Override Transactions Adjustments \$-700.10 Payroll Draw \$0.00 \$0.00 Base Salary Prior Period Balance \$0.00 FINRA Assessment \$0.00 \$0.00 SIPC Assessment \$766.86 Check Amount \$43,824.68 Year-to-date Gross \$38,870.58 Year-to-date Earnings