



COMMISSION STATEMENT

June 11, 2018

JOHN KELLY
2400 E. Arizona Biltmore Cir.
Suite 1100
Phoenix, AZ 85016

BROKER #: 279
BRANCH #01001 - LifeMark Home Office

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>BROKER TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
06/04/2018	***-**-6352 - CLABORN, DAVID	LINCOLN FINANCIAL GROUP CUSIP 53404	2,742.00	68.55	0.00	68.55	90.0	61.70
	ACCOUNT #: 4910049	BUY 0 Units @0.0000						
06/04/2018	***-**-6352 - CLABORN, DAVID	LINCOLN FINANCIAL GROUP CUSIP 53404	9,315.00	6,986.25	0.00	6,986.25	90.0	6,287.63
	ACCOUNT #: 4910049	BUY 0 Units @0.0000						
05/29/2018	***-**-8160 - CARROLL, THOMAS	PACIFIC LIFE DTCC RENEWAL	1,000.00	20.00	0.00	20.00	90.0	18.00
	ACCOUNT #: VP60758160	BUY 0 Units @0.0000						
06/07/2018	***-**-8270 - KELLY, PAMELA	PACIFIC LIFE DTCC RENEWAL	416.67	8.33	0.00	8.33	90.0	7.50
	ACCOUNT #: VP60088270	BUY 0 Units @0.0000						
05/29/2018	***-**-4862 - BARTOLI, CARL	PACIFIC LIFE EXEC II DTCC	460.70	4.56	0.00	4.56	90.0	4.10
	ACCOUNT #: VP61059140	BUY 0 Units @0.0000						
05/29/2018	***-**-4862 - BARTOLI, CARL	PACIFIC LIFE EXEC II DTCC	460.70	4.61	0.00	4.61	90.0	4.15
	ACCOUNT #: VP61059140	BUY 0 Units @0.0000						
05/29/2018	***-**-4862 - BARTOLI, CARL	PACIFIC LIFE EXEC II DTCC	372.66	3.69	0.00	3.69	90.0	3.32
	ACCOUNT #: VP61059140	BUY 0 Units @0.0000						
05/29/2018	***-**-4862 - BARTOLI, CARL	PACIFIC LIFE EXEC II DTCC	372.66	3.73	0.00	3.73	90.0	3.36
	ACCOUNT #: VP61059140	BUY 0 Units @0.0000						
06/04/2018	***-**-125P - CANNADY, JAKE	PACIFIC LIFE EXEC II DTCC	800.00	15.84	0.00	15.84	90.0	14.26
	ACCOUNT #: VP61059840	BUY 0 Units @0.0000						
* VARIABLE ANNUITIES SUBTOTAL *			\$15,940.39	\$7,115.56	\$0.00	\$7,115.56		\$6,404.02
<u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u>								
06/11/2018	***-**-58CL - KELLY, CLIENTS	ING VA TRAILS 380789800	0.00	0.56	0.00	0.56	90.0	0.50
	ACCOUNT #: PHD277	BUY 1 Units @0.0000						
06/11/2018	***-**-58CL - KELLY, CLIENTS	ING VA TRAILS 380789800	0.00	0.10	0.00	0.10	90.0	0.09
	ACCOUNT #: PHE434	BUY 1 Units @0.0000						
06/11/2018	***-**-3170 - DEVELOPMENT	JOHN HANCOCK VA TRAILS	0.00	97.00	0.00	97.00	90.0	87.30
	ACCOUNT #: 23170	BUY 1 Units @0.0000						
06/11/2018	***-**-5031 - VICI PROPERTIES	JOHN HANCOCK VA TRAILS	0.00	1,490.13	0.00	1,490.13	90.0	1,341.12
	ACCOUNT #: 131264	BUY 1 Units @0.0000						
06/11/2018	***-**-0664 - FOCUS	JOHN HANCOCK VA TRAILS	0.00	812.89	0.00	812.89	90.0	731.60
	ACCOUNT #: 114317	BUY 1 Units @0.0000						
06/04/2018	***-**-8270 - KELLY, PAMELA	PACIFIC LIFE DTCC RENEWAL	0.00	235.10	0.00	235.10	90.0	211.59
	ACCOUNT #: VP60088270	BUY 0 Units @0.0000						



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BROKER TRANSACTIONS (continued)								
PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS (continued)								
06/04/2018	***-**-8258 - IFG, KELLY,J	PACIFIC LIFE DTCC RENEWAL	0.00	231.33	0.00	231.33	90.0	208.20
	ACCOUNT #: VP60088260	BUY 0 Units @0.0000						
06/04/2018	***-**-4862 - BARTOLI, CARL	PACIFIC LIFE EXEC II DTCC	0.00	80.78	0.00	80.78	90.0	72.70
	ACCOUNT #: VP61059140	BUY 0 Units @0.0000						
06/04/2018	***-**-4862 - BARTOLI, CARL	PACIFIC LIFE EXEC II DTCC	0.00	79.97	0.00	79.97	90.0	71.97
	ACCOUNT #: VP61059140	BUY 0 Units @0.0000						
06/04/2018	***-**-4862 - BARTOLI, CARL	PACIFIC LIFE EXEC II DTCC	0.00	64.69	0.00	64.69	90.0	58.22
	ACCOUNT #: VP61059140	BUY 0 Units @0.0000						
06/04/2018	***-**-4862 - BARTOLI, CARL	PACIFIC LIFE EXEC II DTCC	0.00	65.34	0.00	65.34	90.0	58.81
	ACCOUNT #: VP61059140	BUY 0 Units @0.0000						
05/31/2018	***-**-3276 - ZAMORA, WILLIAM	PERSPECTIVE II DTCC	0.00	48.61	0.00	48.61	90.0	43.75
	ACCOUNT #: 1018869493	BUY 0 Units @0.0000						
06/11/2018	***-**-7053 - VISHWANATH MD	QUALIFIED PLAN SUMMARY	0.00	451.02	0.00	451.02	90.0	405.92
	ACCOUNT #: 87501	BUY 1 Units @0.0000						
06/11/2018	***-**-8042 - JCM AMERICAN	QUALIFIED PLAN SUMMARY	0.00	1,452.23	0.00	1,452.23	90.0	1,307.01
	ACCOUNT #: 130807	BUY 1 Units @0.0000						
06/11/2018	***-**-74JK - RSI ENTERPRISES,	QUALIFIED PLAN SUMMARY	0.00	536.30	0.00	536.30	90.0	482.67
	ACCOUNT #: 129968	BUY 1 Units @0.0000						
06/11/2018	***-**-2744 - SHREE GANESH LLC	QUALIFIED PLAN SUMMARY	0.00	39.52	0.00	39.52	90.0	35.57
	ACCOUNT #: 127802	BUY 1 Units @0.0000						
06/11/2018	***-**-2070 - TCH LAW PLC 401K	QUALIFIED PLAN SUMMARY	0.00	441.20	0.00	441.20	90.0	397.08
	ACCOUNT #: 123577	BUY 1 Units @0.0000						
06/11/2018	***-**-54QP - STAR NURSERY INC	QUALIFIED PLAN SUMMARY	0.00	1,308.32	0.00	1,308.32	90.0	1,177.49
	ACCOUNT #: 118948	BUY 1 Units @0.0000						
06/11/2018	***-**-7584 - MED-SMART,	QUALIFIED PLAN SUMMARY	0.00	1,505.56	0.00	1,505.56	90.0	1,355.00
	ACCOUNT #: 116011	BUY 1 Units @0.0000						
06/11/2018	***-**-4580 - ROSS AERIAL,	QUALIFIED PLAN SUMMARY	0.00	1,069.44	0.00	1,069.44	90.0	962.50
	ACCOUNT #: 114840	BUY 1 Units @0.0000						
06/11/2018	***-**-888K - MKS GRAPHICS,	QUALIFIED PLAN SUMMARY	0.00	1,024.21	0.00	1,024.21	90.0	921.79
	ACCOUNT #: 114333	BUY 1 Units @0.0000						
06/11/2018	***-**-728Q - HORSEMEN INC	QUALIFIED PLAN SUMMARY	0.00	728.88	0.00	728.88	90.0	655.99
	ACCOUNT #: 109030	BUY 1 Units @0.0000						



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BROKER TRANSACTIONS (continued)								
PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS (continued)								
06/11/2018	***-**-66QP - MVT SERVICES LLC	QUALIFIED PLAN SUMMARY	0.00	1,830.65	0.00	1,830.65	90.0	1,647.59
	ACCOUNT #: 107713	BUY 1 Units @0.0000						
06/11/2018	***-**-0215 - PRO-STEEL	QUALIFIED PLAN SUMMARY	0.00	775.04	0.00	775.04	90.0	697.53
	ACCOUNT #: 107166	BUY 2 Units @0.0000						
06/11/2018	***-**-2436 - RT MANAGEMENT,	QUALIFIED PLAN SUMMARY	0.00	3.72	0.00	3.72	90.0	3.35
	ACCOUNT #: PHJ287	BUY 1 Units @0.0000						
06/11/2018	***-**-5760 - KR SALINE, &	QUALIFIED PLAN SUMMARY	0.00	3,326.49	0.00	3,326.49	90.0	2,993.84
	ACCOUNT #: GH2068	BUY 1 Units @0.0000						
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *			\$0.00	\$17,699.08	\$0.00	\$17,699.08		\$15,929.18
*** BROKER TRANSACTIONS TOTAL ***			\$15,940.39	\$24,814.64	\$0.00	\$24,814.64		\$22,333.20

BROKER COMMISSION TOTALS

Broker Transactions	\$22,106.89
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Net Commission Earned	\$22,333.20
Year-to-date Earnings	\$172,690.84