

**COMMISSION STATEMENT****August 15, 2018**ROBERT, T118 THOMPSON
7261 W. Central Ave.BROKER #: T118
BRANCH: INTEGRATED FINANCIAL

Toledo, OH 43617

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
08/06/2018	MICHALSKI, PAIGE	JNL PERSPECTIVE	150.00	10.13	0.00	10.13	90.0	9.12
* VARIABLE ANNUITIES SUBTOTAL *			\$150.00	\$10.13	\$0.00	\$10.13		\$9.12
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
07/17/2018	SNEAD, SHELLI	AM FUNDS GROWTH FUND OF AMERICA A	0.00	0.12	0.00	0.12	90.0	0.11
06/30/2018	SHAFFER, CLARK	ICON BOND FUND C	20,029.30	16.46	0.00	16.46	90.0	14.81
06/30/2018	RICE, CHERYL	ICON BOND FUND C	3,050.02	2.51	0.00	2.51	90.0	2.26
06/30/2018	GECIK, STANLEY	ICON BOND FUND C	6,226.46	5.12	0.00	5.12	90.0	4.61
06/30/2018	RECKNER, GARTH	ICON BOND FUND C	1,565.52	1.29	0.00	1.29	90.0	1.16
06/30/2018	MERZ, JOYCE	STADION INVESTMENTS	16,045.95	10.00	0.00	10.00	90.0	9.00
06/30/2018	WENZ, JAMES	STADION INVESTMENTS	7,347.36	4.58	0.00	4.58	90.0	4.12
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *			\$54,264.61	\$40.08	\$0.00	\$40.08		\$36.07
<u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u>								
07/31/2018	RICHARDS, MILDRED	JNL PERSPECTIVE	0.00	7.32	0.00	7.32	90.0	6.59
07/31/2018	FLECK, GERALD	JNL PERSPECTIVE II 05/05	0.00	1.32	0.00	1.32	90.0	1.19
07/31/2018	WENZ, PATRICIA	JOHN HANCOCK VENTURE III	0.00	30.02	0.00	30.02	90.0	27.02
07/31/2018	MURANYI, MARILYN	JOHN HANCOCK VENTURE III	0.00	19.90	0.00	19.90	90.0	17.91
07/31/2018	SCHUMACHER, EDWARD	JOHN HANCOCK VENTURE III	0.00	28.07	0.00	28.07	90.0	25.26
07/31/2018	MAXFIELD, DARALEE	JOHN HANCOCK VENTURE III	0.00	104.01	0.00	104.01	90.0	93.61
07/31/2018	GRUBB, BEVERLY	JOHN HANCOCK VENTURE III	0.00	106.06	0.00	106.06	90.0	95.45
07/31/2018	GRAHAM, JUDY	JOHN HANCOCK VENTURE III	0.00	131.43	0.00	131.43	90.0	118.29
07/31/2018	HUBAY, BERNICE	JOHN HANCOCK VENTURE III	0.00	21.05	0.00	21.05	90.0	18.95
07/31/2018	LABERDEE, PAUL	JOHN HANCOCK VENTURE III	0.00	33.61	0.00	33.61	90.0	30.25
07/31/2018	SZAFAROWICZ, JOSEPH	JOHN HANCOCK VENTURE III	0.00	16.40	0.00	16.40	90.0	14.76
07/31/2018	MUIR TRUST, JOHN & JOANN	JOHN HANCOCK VENTURE III	0.00	17.95	0.00	17.95	90.0	16.16
07/31/2018	HILEMAN, RONALD	JOHN HANCOCK VENTURE III	0.00	129.96	0.00	129.96	90.0	116.96

NOTES: * - Indicates adjustment is not included in 1099 Earnings

** - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS</u>								
07/31/2018	ELWING, LOUISE	JOHN HANCOCK VENTURE III	0.00	122.10	0.00	122.10	90.0	109.89
07/31/2018	DOUGHERTY, ELNORA	JOHN HANCOCK VENTURE III	0.00	119.31	0.00	119.31	90.0	107.38
07/31/2018	MAXFIELD, RICHARD	JOHN HANCOCK VENTURE III	0.00	182.80	0.00	182.80	90.0	164.52
07/31/2018	GAJEWSKI, WILLADEANE	JOHN HANCOCK VENTURE III	0.00	32.81	0.00	32.81	90.0	29.53
07/31/2018	BUEHLER, ARNOLD	JOHN HANCOCK VENTURE III	0.00	98.59	0.00	98.59	90.0	88.73
07/31/2018	RICE, PAMELA	JOHN HANCOCK VENTURE III	0.00	92.28	0.00	92.28	90.0	83.05
07/31/2018	RINGGER, LINDA	JOHN HANCOCK VENTURE III	0.00	100.10	0.00	100.10	90.0	90.09
07/31/2018	SEITZINGER, MARK	JOHN HANCOCK VENTURE III	0.00	19.89	0.00	19.89	90.0	17.90
07/31/2018	WODA, HELENE	JOHN HANCOCK VENTURE III	0.00	20.89	0.00	20.89	90.0	18.80
07/18/2018	RIVERS, BERTHA	PAC LIFE INNOVATIVE SELECT	0.00	238.98	0.00	238.98	90.0	215.08
07/23/2018	WILLIAMS, PEARLIE	PAC LIFE VALUE	0.00	275.90	0.00	275.90	90.0	248.31
07/20/2018	RIVERS, BERTHA	PACIFIC EXPLORER	0.00	12.79	0.00	12.79	90.0	11.51
07/31/2018	RIVERS, BERTHA	PRU AS LIFEVEST II	0.00	90.25	0.00	90.25	90.0	81.23
07/31/2018	RIVERS, BERTHA	PRU AS LIFEVEST II	0.00	360.98	0.00	360.98	90.0	324.88
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *			\$0.00	\$2,414.77	\$0.00	\$2,414.77		\$2,173.30
*** DIRECT TRANSACTIONS TOTAL ***			\$54,414.61	\$2,464.98	\$0.00	\$2,464.98		\$2,218.49

ADJUSTMENTS

08/15/2018	*AI INSIGHT: CURRENT MONTH	0.00						-7.00
08/15/2018	*ALBRIDGE: FULL USER	0.00						-176.00
08/15/2018	*E & O INSURANCE: CURRENT MONTH INS	0.00						-300.00
08/15/2018	*TECHNOLOGY: ADMIN - D RYAN 1H/3RD	0.00						-43.33
08/15/2018	*TECHNOLOGY: ADMIN - J BOYERS 1/3RD	0.00						-43.33
08/15/2018	*TECHNOLOGY: CURRENT MONTH BASIC	0.00						-180.00
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00	\$0.00	\$0.00		\$-749.66

NOTES: * - Indicates adjustment is not included in 1099 Earnings

** - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount & Gross Commission displayed

BROKER COMMISSION TOTALS

Broker Transactions	\$2,218.49
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-749.66
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$1,468.83
Year-to-date Gross	\$55,862.59
Year-to-date Earnings	\$50,679.69