

**COMMISSION STATEMENT****January 31, 2018****MARK KOSANKE**1120 E. Long Lake Rd.
Suite 250
Troy, MI 48085**BROKER #: 103**

BRANCH: CONCORDE FINANCIAL G

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
^01/28/2018	STEFFES, MARTIN	JNL REWARD 10 YR TERM	32.61	0.16	0.00	0.16	95.0	0.00
* VARIABLE ANNUITIES SUBTOTAL *			\$32.61	\$0.16	\$0.00	\$0.16		\$0.00
<u>PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS</u>								
^01/02/2018	STANDBERGH, JENNIFER	DAVIS NEW YORK VENTURE A	0.00	7.74	0.00	7.74	95.0	0.00
^01/16/2018	KRAUSE, BARBARA	DWS SEUTSCHE MANAGED MUNICIPAL BOND	0.00	94.02	0.00	94.02	95.0	0.00
^01/03/2018	MOORE, LOUIS	TRANSAMERICA AA MODERATE C	0.00	30.24	0.00	30.24	95.0	0.00
^01/04/2018	RIMKUS, MARILYN	WELLS FARGO ENTERPRISE A	0.00	4.61	0.00	4.61	95.0	0.00
^01/04/2018	ALEXANDER, JEAN	WELLS FARGO STRATEGIC MUNI A	0.00	0.91	0.00	0.91	95.0	0.00
^01/04/2018	EMMER, ILENE	WELLS FARGO TOTAL RETURN BOND A	0.00	0.17	0.00	0.17	95.0	0.00
^01/04/2018	DANIELS, KATHLEEN	WELLS FARGO TOTAL RETURN BOND A	0.00	3.04	0.00	3.04	95.0	0.00
^01/04/2018	SMOLBOSKI, BARBARA	WELLS FARGO TOTAL RETURN BOND A	0.00	0.23	0.00	0.23	95.0	0.00
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *			\$0.00	\$140.96	\$0.00	\$140.96		\$0.00
*** DIRECT TRANSACTIONS TOTAL ***			\$32.61	\$141.12	\$0.00	\$141.12		\$0.00

NOTES: * - Indicates adjustment is not included in 1099 Earnings

** - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount & Gross Commission displayed

BROKER COMMISSION TOTALS

Broker Transactions	\$0.00
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Please Retain for Your Records
THERE WILL BE NO CHECK THIS PERIOD

Balance Forward	\$0.00
Year-to-date Gross	\$0.00
Year-to-date Earnings	\$0.00