



Concorde Investment Services, LLC  
**COMMISSION STATEMENT**  
**January 31, 2017**

01/27/2017  
 Page No. 1

DELMAR (BO)-M143 MCKINNEY  
 5 Red Bud Trail

BROKER #: M143  
 BRANCH: EAGLE WEALTH MANAGEM

Round Rock, TX 78655-

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
01/20/2017	BRUECKNER, MICHAEL	AM FUNDS GROWTH FUND OF AMERICA 529	100.00	1.60	0.00	1.60	90.0	1.44
01/17/2017	BRUECKNER, MICHAEL	AM FUNDS GROWTH FUND OF AMERICA A	200.00	3.20	0.00	3.20	90.0	2.88
01/13/2017	STOLTE, VERNALINE	AM FUNDS WASHINGTON MUTUAL INVESTOR	-2,500.00	22.00	22.00	0.00	90.0	0.00
01/18/2017	GILLIGAN, DOROTHY	AM FUNDS WASHINGTON MUTUAL INVESTOR	696.96	29.62	22.00	7.62	90.0	6.86
01/18/2017	STOLTE, VERNALINE	AM FUNDS WASHINGTON MUTUAL INVESTOR	-400.00	22.00	22.00	0.00	90.0	0.00
01/20/2017	BRUECKNER, MICHAEL	AM FUNDS WASHINGTON MUTUAL INVESTOR	100.00	1.60	0.00	1.60	90.0	1.44
12/31/2016	NAIZER, JOHNNIE	BLACKROCK 19452W490	0.00	1.71	0.00	1.71	90.0	1.54
12/31/2016	KORNEGAY, ALISA	BLACKROCK 19452W490	0.00	1.07	0.00	1.07	90.0	0.96
12/31/2016	SMITH, MARLO	BLACKROCK 19452W490	0.00	0.42	0.00	0.42	90.0	0.38
12/31/2016	SMITH, MARLO	BLK AGG GROWTH A	0.00	0.32	0.00	0.32	90.0	0.29
01/03/2017	HAMANN, LARRY	MFS MASS INVESTORS GROWTH STOCK A	0.00	5.94	0.00	5.94	90.0	5.35
01/03/2017	PLAN	PUTNAM MULTI CAP GROWTH A	0.00	2.00	0.00	2.00	90.0	1.80
<b>* MUTUAL FUNDS SUBTOTAL *</b>			<b>\$-1,803.04</b>	<b>\$91.48</b>	<b>\$66.00</b>	<b>\$25.48</b>		<b>\$22.94</b>
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
01/15/2017	SPECKELS, WARREN	AM GEN POLARIS FLEX PYMT DEF ANNUIT	14,322.26	14.32	0.00	14.32	90.0	12.89
01/15/2017	SPECKELS, MELBA	AM GEN POLARIS FLEX PYMT DEF ANNUIT	14,251.72	14.25	0.00	14.25	90.0	12.83
01/20/2017	STOLTE, VERNALINE	AM GEN POLARIS FLEX PYMT DEF ANNUIT	6,528.33	6.53	0.00	6.53	90.0	5.88
01/20/2017	HERNANDEZ, JOHN	AM GEN POLIRIS II FLEXIBLE	18,140.66	18.14	0.00	18.14	90.0	16.33
01/14/2017	DAWSON, SUANNE	ANCHOR ADVISOR 11 FLEX	693.23	1.73	0.00	1.73	90.0	1.56
01/03/2017	EWING, MARGARET	METLIFE INVESTORS USA XTRA PRODUCRT	37,439.29	23.40	0.00	23.40	90.0	21.06
01/03/2017	MOORE, TERRY	METLIFE INVESTORS USA XTRA PRODUCRT	95,038.75	59.40	0.00	59.40	90.0	53.46
01/03/2017	GILLEY, EARL	METLIFE INVESTORS USA XTRA PRODUCRT	88,756.96	55.47	0.00	55.47	90.0	49.92
01/03/2017	STAGNER TRUST, JAMES	METLIFE INVESTORS USA XTRA PRODUCRT	169,297.66	105.81	0.00	105.81	90.0	95.23
01/03/2017	SCARBOROUGH, ROBERT	METLIFE INVESTORS USA XTRA PRODUCRT	317,699.45	198.56	0.00	198.56	90.0	178.70
01/03/2017	MOELLER, DENNIS	METLIFE INVESTORS USA XTRA PRODUCRT	93,405.87	58.38	0.00	58.38	90.0	52.54
01/03/2017	EWING JR, JACK	METLIFE INVESTORS USA XTRA PRODUCRT	446,405.46	279.00	0.00	279.00	90.0	251.10

NOTES: \* - Indicates adjustment is not included in 1099 Earnings  
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<b><u>BROKER TRANSACTIONS</u></b>								
<b>PRODUCT CATEGORY: VARIABLE ANNUITIES</b>								
01/03/2017	LAWHON, PAMELA	METLIFE INVESTORS USA XTRA PRODUCRT	111,257.30	69.54	0.00	69.54	90.0	62.59
01/03/2017	BELL, EDDY	METLIFE INVESTORS USA XTRA PRODUCRT	432,593.64	270.37	0.00	270.37	90.0	243.33
01/03/2017	GILLEY, BEVERLY	METLIFE INVESTORS USA XTRA PRODUCRT	128,890.53	80.56	0.00	80.56	90.0	72.50
01/03/2017	HEINER, HARVEY	METLIFE INVESTORS USA XTRA PRODUCRT	77,163.11	48.23	0.00	48.23	90.0	43.41
01/03/2017	EWING LIVING TRUST, JACK &	METLIFE INVESTORS USA XTRA PRODUCRT	38,292.85	23.93	0.00	23.93	90.0	21.54
01/03/2017	HELTON, CLYDE	METLIFE SERIES L	44,850.75	112.13	0.00	112.13	90.0	100.92
01/03/2017	FERGUSON, LINDA	METLIFE SERIES L	89,606.47	224.02	0.00	224.02	90.0	201.62
01/03/2017	SPECKELS, WARREN	METLIFE SERIES L	30,255.34	75.64	0.00	75.64	90.0	68.08
01/03/2017	JOHNSON JR, EDWARD	METLIFE SERIES L	86,290.61	215.73	0.00	215.73	90.0	194.16
01/03/2017	NAIZER, ROSANNE	METLIFE SERIES L	189,006.05	472.52	0.00	472.52	90.0	425.27
01/03/2017	KELLEY, DOLORES	METLIFE SERIES L	197,067.38	492.67	0.00	492.67	90.0	443.40
01/03/2017	WERCHAN, SHIRLEY	METLIFE SERIES L	86,281.85	215.70	0.00	215.70	90.0	194.13
01/03/2017	WERCHAN, SHIRLEY	METLIFE SERIES L	62,270.49	155.68	0.00	155.68	90.0	140.11
01/03/2017	POTH, VIVIAN	METLIFE SERIES L	1,195,184.14	2,987.96	0.00	2,987.96	90.0	2,689.16
01/03/2017	EWING, MARGARET	METLIFE SERIES L	35,016.25	87.54	0.00	87.54	90.0	78.79
01/03/2017	FERGUSON, VIRGIL	METLIFE SERIES L	46,452.56	116.13	0.00	116.13	90.0	104.52
01/03/2017	MICHNA, JIMMY	METLIFE SERIES XC	387,169.78	241.98	0.00	241.98	90.0	217.78
01/03/2017	STAGNER, JEAN	METLIFE SERIES XC	78,019.28	48.76	0.00	48.76	90.0	43.88
01/03/2017	MAREK, RODNEY	METLIFE SERIES XC	19,101.62	11.94	0.00	11.94	90.0	10.75
01/03/2017	NAIZER, JOHNNIE	METLIFE SERIES XC	75,057.79	46.91	0.00	46.91	90.0	42.22
01/03/2017	MAREK, GAYLE	METLIFE SERIES XC	285,848.46	178.66	0.00	178.66	90.0	160.79
01/03/2017	ROSIPAL, HERBERT	METLIFE SERIES XC	153,927.80	96.20	0.00	96.20	90.0	86.58
01/03/2017	STAGNER TRUST, JAMES	METLIFE SERIES XC	384,208.68	240.13	0.00	240.13	90.0	216.12
01/03/2017	DAWSON, SIDNEY	METLIFE SERIES XC	21,309.13	13.32	0.00	13.32	90.0	11.99
01/03/2017	LAWHON, JACKIE	METLIFE SERIES XC	149,922.47	93.70	0.00	93.70	90.0	84.33
01/03/2017	CHEATHAM, JIMMY	METLIFE SERIES XC	1,121,628.72	701.02	0.00	701.02	90.0	630.92
01/03/2017	LOGHRY, DORIS	METLIFE SERIES XC	235,856.36	147.41	0.00	147.41	90.0	132.67
01/03/2017	MAREK, GAYLE	METLIFE SERIES XC	20,482.81	12.80	0.00	12.80	90.0	11.52
01/03/2017	NIXON, JAMES	METLIFE SERIES XC	23,530.94	14.71	0.00	14.71	90.0	13.24
01/03/2017	ROSIPAL, HERBERT	METLIFE SERIES XC	80,814.89	50.51	0.00	50.51	90.0	45.46
01/03/2017	ROSIPAL, ADELE	METLIFE SERIES XC	58,561.54	36.60	0.00	36.60	90.0	32.94
01/03/2017	NAIZER, JOHNNIE	METLIFE SERIES XC	63,581.45	39.74	0.00	39.74	90.0	35.77
01/03/2017	NAIVAR, SALLY	METLIFE SERIES XC	159,848.45	99.91	0.00	99.91	90.0	89.92

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<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
01/03/2017	DAWSON, SUANNE	METLIFE SERIES XC	83,125.73	51.95	0.00	51.95	90.0	46.76
01/03/2017	MAREK, RODNEY	METLIFE SERIES XC	146,125.14	91.33	0.00	91.33	90.0	82.20
01/03/2017	ENOCHS, DONNA	METLIFE USA SERIES VA	190,255.02	118.91	0.00	118.91	90.0	107.02
01/03/2017	BEEMAN, MICHAEL	METLIFE USA SERIES VA	169,011.62	105.63	0.00	105.63	90.0	95.07
01/03/2017	ENOCHS, LELAND	METLIFE USA SERIES VA	411,143.21	256.96	0.00	256.96	90.0	231.26
01/03/2017	JACKSON, CAROLYN	METLIFE USA SERIES VA	26,292.33	65.73	0.00	65.73	90.0	59.16
01/03/2017	IVINS, BEVERLY	METLIFE USA SERIES VA	29,668.03	29.67	0.00	29.67	90.0	26.70
01/03/2017	WHITLOW III, WILLIAM	METLIFE USA SERIES VA	3,814.02	2.38	0.00	2.38	90.0	2.14
01/03/2017	LESCHBER, PAMELA	METLIFE USA SERIES VA	4,135.55	10.34	0.00	10.34	90.0	9.31
01/03/2017	SOWELL, SCOTT	METLIFE USA SERIES VA	32,791.77	81.98	0.00	81.98	90.0	73.78
<b>* VARIABLE ANNUITIES SUBTOTAL *</b>			<b>\$8,567,691.55</b>	<b>\$9,372.52</b>	<b>\$0.00</b>	<b>\$9,372.52</b>		<b>\$8,435.31</b>
<b><u>PRODUCT CATEGORY: UNIT INVESTMENT TRUSTS</u></b>								
01/26/2017	BEEMAN, MICHAEL	FT UNIT 6365 GLOBAL EQTY INC	31,998.28	847.87	0.00	847.87	90.0	763.08
01/26/2017	ROSENTHAL, LUCILLE	FT UNIT 6365 GLOBAL EQUITY INCOME C	44,992.66	1,192.19	0.00	1,192.19	90.0	1,072.97
01/26/2017	COOPER, ADAM	FT UNIT 6365 GLOBAL EQUITY INCOME C	6,897.91	200.01	0.00	200.01	90.0	180.01
01/26/2017	COOPER, ADAM	FT UNIT 6365 GLOBAL EQUITY INCOME C	6,193.39	179.59	0.00	179.59	90.0	161.63
01/26/2017	COOPER, ADAM	FT UNIT 6365 GLOBAL EQUITY INCOME C	7,392.12	214.34	0.00	214.34	90.0	192.91
01/26/2017	BEEMAN, MICHAEL	FT UNIT 6391 DIVID & INCOME PLUS CL	31,999.38	779.28	0.00	779.28	90.0	701.35
01/26/2017	ROSENTHAL, LUCILLE	FT UNIT 6403 MLP	26,434.60	568.36	0.00	568.36	90.0	511.52
01/26/2017	ROSENTHAL, LUCILLE	FT UNIT 6403 MLP	18,558.93	491.80	0.00	491.80	90.0	442.62
01/26/2017	COOPER, ADAM	FT UNIT 6403 MLP	6,892.70	199.88	0.00	199.88	90.0	179.89
01/26/2017	COOPER, ADAM	FT UNIT 6403 MLP	6,191.57	179.55	0.00	179.55	90.0	161.60
01/26/2017	COOPER, ADAM	FT UNIT 6403 MLP	7,399.68	214.58	0.00	214.58	90.0	193.12
01/26/2017	BEEMAN, MICHAEL	FT UNIT 6403 MLP CLOSED END PORT 14	31,996.67	847.89	0.00	847.89	90.0	763.10
01/26/2017	ROSENTHAL, LUCILLE	FT UNIT 6450 EQUITY	44,995.16	1,192.36	0.00	1,192.36	90.0	1,073.12
01/26/2017	COOPER, ADAM	FT UNIT 6450 EQUITY	20,497.12	594.45	0.00	594.45	90.0	535.01
01/26/2017	BEEMAN, MICHAEL	FT UNIT 6450 EQUITY CLOSED END PORT	31,992.72	847.80	0.00	847.80	90.0	763.02
01/26/2017	ROSENTHAL, LUCILLE	FT UNII 6391 DVID & INC PLUS	44,993.89	1,095.74	0.00	1,095.74	90.0	986.17
01/26/2017	COOPER, ADAM	FT UNII 6391 DVID & INC PLUS	20,509.18	547.12	0.00	547.12	90.0	492.41
<b>* UNIT INVESTMENT TRUSTS SUBTOTAL *</b>			<b>\$389,935.96</b>	<b>\$10,192.81</b>	<b>\$0.00</b>	<b>\$10,192.81</b>		<b>\$9,173.53</b>

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BROKER TRANSACTIONS

PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS

12/31/2016	FERGUSON, LINDA	ALLSTATE VA TRAILS	0.00	13.14	0.00	13.14	90.0	11.83
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *			\$0.00	\$13.14	\$0.00	\$13.14		\$11.83
*** BROKER TRANSACTIONS TOTAL ***			\$8,955,824.47	\$19,669.95	\$66.00	\$19,603.95		\$17,643.61

ADJUSTMENTS

01/31/2017		*MISC: PEMBERTON ADJUSTMENT	0.00					27.74
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00	\$0.00	\$0.00		\$27.74

BROKER COMMISSION TOTALS

Broker Transactions	\$17,643.61
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$27.74
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Check Amount	\$17,671.35
Year-to-date Gross	\$30,561.07
Year-to-date Earnings	\$27,445.65

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