



Concorde Investment Services, LLC  
**COMMISSION STATEMENT**  
**May 31, 2017**

05/25/2017  
Page No. 1

MARK KOSANKE  
1120 E. Long Lake Rd.  
Suite 250  
Troy, MI 48085

BROKER #: 103  
BRANCH: CONCORDE FINANCIAL G

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<b><u>BROKER TRANSACTIONS</u></b>								
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>								
^05/03/2017	RIMKUS, MARILYN	WELLS FARGO ENTERPRISE A	0.00	3.83	0.00	3.83	95.0	0.00
^05/03/2017	ALEXANDER, JEAN	WELLS FARGO STRATEGIC MUNI A	0.00	0.86	0.00	0.86	95.0	0.00
^05/03/2017	EMMER, ILENE	WELLS FARGO TOTAL RETURN BOND A	0.00	0.17	0.00	0.17	95.0	0.00
^05/03/2017	DANIELS, KATHLEEN	WELLS FARGO TOTAL RETURN BOND A	0.00	2.89	0.00	2.89	95.0	0.00
^05/03/2017	SMOLBOSKI, BARBARA	WELLS FARGO TOTAL RETURN BOND A	0.00	0.22	0.00	0.22	95.0	0.00
* MUTUAL FUNDS SUBTOTAL *			\$0.00	\$7.97	\$0.00	\$7.97		\$0.00
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>								
^05/04/2017	MCCLAIN, DOROTHY	GENWORTH CHOICE 03 (UNBUN GUAR 1.5)	91,466.19	76.22	0.00	76.22	95.0	0.00
^05/04/2017	SCHMIDT, MARION	GENWORTH CHOICE VA	17,709.00	14.76	0.00	14.76	95.0	0.00
^05/04/2017	EMBACH, KEVIN	GENWORTH CHOICE VA	72,745.52	60.62	0.00	60.62	95.0	0.00
^05/04/2017	EMBACH, JAMES	GENWORTH CHOICE VA	72,745.53	60.62	0.00	60.62	95.0	0.00
^05/04/2017	ZACK, MAUREEN	GENWORTH CHOICE VA	72,745.53	60.62	0.00	60.62	95.0	0.00
^05/04/2017	HARTOUNIAN, HAGOB	GENWORTH CHOICE VA	10,935.61	9.11	0.00	9.11	95.0	0.00
^05/04/2017	BYERS, SHARRON	GENWORTH COMMONWEALTH VA 1994 (NON-	97,670.34	16.28	0.00	16.28	95.0	0.00
^05/28/2017	STEFFES, MARTIN	JNL REWARD 10 YR TERM	32.61	0.16	0.00	0.16	95.0	0.00
^05/06/2017	MOSIER, JOHN	NATIONWIDE MARKETFLEX	200.00	4.00	0.00	4.00	95.0	0.00
* VARIABLE ANNUITIES SUBTOTAL *			\$436,250.33	\$302.39	\$0.00	\$302.39		\$0.00
*** BROKER TRANSACTIONS TOTAL ***			\$436,250.33	\$310.36	\$0.00	\$310.36		\$0.00

NOTES: \* - Indicates adjustment is not included in 1099 Earnings  
\*\* - Indicates adjustment is not included in Totals or Commissions  
^Date - Split Trade - full Investment Amount & Gross Commission displayed

**BROKER COMMISSION TOTALS**

Broker Transactions	\$0.00
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$0.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Please Retain for Your Records  
THERE WILL BE NO CHECK THIS PERIOD

<b>Balance Forward</b>	<b>\$0.00</b>
<b>Year-to-date Gross</b>	<b>\$0.00</b>
<b>Year-to-date Earnings</b>	<b>\$0.00</b>