

# COMMISSION STATEMENT July 15, 2018

LANCE WALSTON-D358

BROKER #: D358

BRANCH: DMN

, TX

## COMMISSION STATEMENT for LANCE WALSTON-D358

TRADE DATE	CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
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### DIRECT TRANSACTIONS

#### PRODUCT CATEGORY: VARIABLE ANNUITIES

06/30/2018	009421417A	SEGUIN, GUILLERMO	VA RTMT LAT	B	114,159.92	47.57	0.00	47.57	90.0	42.81
06/30/2018	009421520A	TAYLOR, MARY	VA RTMT LAT	B	55,144.85	22.98	0.00	22.98	90.0	20.68
06/30/2018	009421606A	OAKLEY, SUSAN	VA RTMT LAT	B	66,053.54	27.52	0.00	27.52	90.0	24.77
06/30/2018	009421708A	SURBER, RANDALL	VA RTMT LAT	B	69,812.83	29.09	0.00	29.09	90.0	26.18
06/30/2018	009421869A	ACUNA, IDA	VA RTMT LAT	B	543,178.31	226.32	0.00	226.32	90.0	203.69
* VARIABLE ANNUITIES SUBTOTAL *					<u>\$848,349.45</u>	<u>\$353.48</u>	<u>\$0.00</u>	<u>\$353.48</u>		<u>\$318.13</u>

#### PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS

06/30/2018	(None)	TAYLOR, MARY	VAT HARTFORD LIFE	B	0.00	82.74	0.00	82.74	90.0	74.47
06/30/2018	(None)	GARZA, EDUARDO	VAT LINCOLN NATL LIFE	B	0.00	122.47	0.00	122.47	90.0	110.22
* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *					<u>\$0.00</u>	<u>\$205.21</u>	<u>\$0.00</u>	<u>\$205.21</u>		<u>\$184.69</u>
*** DIRECT TRANSACTIONS TOTAL ***					<u>\$848,349.45</u>	<u>\$558.69</u>	<u>\$0.00</u>	<u>\$558.69</u>		<u>\$502.82</u>

### ADJUSTMENTS TRANSACTIONS

BROKER: #0

07/15/2018	E & O INSURANCE: JULY E & O	0.00	0.00	0.00	0.00	-130.00
	* SUBTOTAL *	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$-130.00</u>
	*** ADJUSTMENTS TRANSACTIONS TOTAL ***	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$-130.00</u>

**BROKER COMMISSION TOTALS**

Broker Transactions	\$502.82
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-130.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

<b>Net Commissions</b>	<b>\$372.82</b>
<b>Year-to-date Commissions</b>	<b>\$4,523.71</b>