



All Companies

07/12/2018

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# COMMISSION STATEMENT

July 16, 2018

JONATHAN F JETTER  
2005 Rickety Lane Ste B

BROKER #: 9580  
BRANCH: HOME OFFICE

Tyler, TX 75703

## COMMISSION STATEMENT for JONATHAN F JETTER

TRADE DATE	CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
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### BROKER TRANSACTIONS

#### PRODUCT CATEGORY: MUTUAL FUNDS

06/30/2018	TRAILS	-OPPENHEIMER FUNDS	B	68.76	68.76	0.00	68.76	90.0	61.88
06/30/2018	TRAILS	-OPPENHEIMER FUNDS	B	1,141.93	1,141.93	0.00	1,141.93	90.0	1,027.74
06/30/2018	TRAILS	-OPPENHEIMER FUNDS	B	1,052.67	1,052.67	0.00	1,052.67	90.0	947.40
06/30/2018	TRAILS	-OPPENHEIMER FUNDS	B	35.90	35.90	0.00	35.90	90.0	32.31
06/20/2018	TORRES-HERNANDEZ, ERIKA/LEYLA	-SCHOLARS EDGE 529 PLAN	B	50.00	1.50	0.00	1.50	90.0	1.35
06/30/2018	TRAILS	-SCHOLARS EDGE 529 PLAN	B	80.82	80.82	0.00	80.82	90.0	72.74
06/18/2018	DAVIS, JASON/DEACON	-TEXAS 529 PLAN	B	100.00	4.75	0.00	4.75	90.0	4.28
06/22/2018	TORRES-HERNANDEZ, ERIKA	-TEXAS 529 PLAN	B	50.00	2.38	0.00	2.38	90.0	2.14
06/30/2018	TRAILS	FORESTERS FINANCIAL	B	333.99	333.99	0.00	333.99	90.0	300.59
06/30/2018	TRAILS	FORESTERS FINANCIAL	B	9.54	9.54	0.00	9.54	90.0	8.59
06/18/2018	00001723578 WATSON, SHELLY J	LIFESTYLE GROWTH PORTFOLIO A	B	175.00	6.56	0.00	6.56	90.0	5.90
06/18/2018	00001723582 WATSON, ELAN P	LIFESTYLE AGGRESSIVE PORTFOLIO A	B	175.00	6.56	0.00	6.56	90.0	5.90
06/27/2018	00001819724 DAVIS, LARRY L	LIFESTYLE AGGRESSIVE PORTFOLIO C	B	50.00	0.50	0.00	0.50	90.0	0.45
06/25/2018	00001819900 DAVIS, LARRY	LIFESTYLE BALANCED PORTFOLIO C	B	424.06	4.24	0.00	4.24	90.0	3.82
06/25/2018	00001819900 DAVIS, LARRY	LIFESTYLE BALANCED PORTFOLIO C	B	706.72	7.07	0.00	7.07	90.0	6.36
06/25/2018	00001819900 DAVIS, LARRY	LIFESTYLE BALANCED PORTFOLIO C	B	484.64	4.85	0.00	4.85	90.0	4.37
06/25/2018	00001819900 DAVIS, LARRY	LIFESTYLE BALANCED PORTFOLIO C	B	807.68	8.08	0.00	8.08	90.0	7.27
06/25/2018	00001819904 ANDRADE, DONACIANO	LIFESTYLE BALANCED PORTFOLIO C	B	339.22	3.39	0.00	3.39	90.0	3.05
06/25/2018	00001819904 ANDRADE, DONACIANO	LIFESTYLE BALANCED PORTFOLIO C	B	339.22	3.39	0.00	3.39	90.0	3.05
06/25/2018	00001819904 ANDRADE, DONACIANO	LIFESTYLE BALANCED PORTFOLIO C	B	387.68	3.88	0.00	3.88	90.0	3.49
06/25/2018	00001819904 ANDRADE, DONACIANO	LIFESTYLE BALANCED PORTFOLIO C	B	387.68	3.88	0.00	3.88	90.0	3.49
06/20/2018	00001846955 CHANG, MARK	LIFESTYLE GROWTH PORTFOLIO C	B	200.00	2.00	0.00	2.00	90.0	1.80
06/20/2018	00001846957 CHANG, MARK/JENNIFER	LIFESTYLE CONSERVATIVE PORTFOLIO C	B	300.00	3.00	0.00	3.00	90.0	2.70
06/20/2018	00002015387 WILLIAMS, CHRISTOPHER A	FLOATING RATE INCOME C	B	200.00	2.00	0.00	2.00	90.0	1.80
06/25/2018	00002015930 PEREZ, CLEMENTE	LIFESTYLE BALANCED PORTFOLIO C	B	45.00	0.45	0.00	0.45	90.0	0.41
06/25/2018	00002015930 PEREZ, CLEMENTE	LIFESTYLE BALANCED PORTFOLIO C	B	60.00	0.60	0.00	0.60	90.0	0.54
06/25/2018	00002015934 PEREZ, HUMBERTO	LIFESTYLE GROWTH PORTFOLIO C	B	45.00	0.45	0.00	0.45	90.0	0.41
06/25/2018	00002015934 PEREZ, HUMBERTO	LIFESTYLE GROWTH PORTFOLIO C	B	45.00	0.45	0.00	0.45	90.0	0.41
06/20/2018	00002020261 CLARK, LORI	LIFESTYLE GROWTH PORTFOLIO C	B	416.66	4.17	0.00	4.17	90.0	3.75

COMMISSION STATEMENT for JONATHAN F JETTER

TRADE DATE	CLIENT	INVESTMENT	B/S	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION	
BROKER TRANSACTIONS										
PRODUCT CATEGORY: MUTUAL FUNDS										
06/25/2018	00002035491	JETTER, PAUL RYAN	FLOATING RATE INCOME A	B	500.00	7.50	0.00	7.50	90.0	6.75
06/20/2018	00002042267	MALOWITZ, PAULA	LIFESTYLE MODERATE PORTFOLIO C	B	400.00	4.00	0.00	4.00	90.0	3.60
06/25/2018	00002128946	VASQUEZ, CAYETANO	LIFESTYLE GROWTH PORTFOLIO C	B	46.80	0.47	0.00	0.47	90.0	0.42
06/25/2018	00002128946	VASQUEZ, CAYETANO	LIFESTYLE GROWTH PORTFOLIO C	B	46.80	0.47	0.00	0.47	90.0	0.42
06/25/2018	00002128949	PEREZ, KRISTINA	LIFESTYLE BALANCED PORTFOLIO C	B	45.00	0.45	0.00	0.45	90.0	0.41
06/25/2018	00002128949	PEREZ, KRISTINA	LIFESTYLE BALANCED PORTFOLIO C	B	50.00	0.50	0.00	0.50	90.0	0.45
06/25/2018	00003370122	PEREZ, ANDREW R.	LIFESTYLE AGGRESSIVE PORTFOLIO C	B	50.40	0.50	0.00	0.50	90.0	0.45
06/25/2018	00003370122	PEREZ, ANDREW R.	LIFESTYLE AGGRESSIVE PORTFOLIO C	B	50.40	0.50	0.00	0.50	90.0	0.45
07/02/2018	00083940735	GONZALES, CELINA	AMCAP FUND-529A	B	100.00	5.00	0.00	5.00	90.0	4.50
07/05/2018	00084079055	KAUVAR, DAVID	AMERICAN FUNDS CAPITAL WORLD GROWT	B	416.66	15.62	0.00	15.62	90.0	14.06
07/05/2018	00084334651	CLEVELAND, JANINA	THE INCOME FUND OF AMERICA-C	B	200.00	2.00	0.00	2.00	90.0	1.80
07/05/2018	00084334687	CLEVELAND, JAMES/JAMIE	NEW WORLD FUND-C	B	200.00	2.00	0.00	2.00	90.0	1.80
07/05/2018	00084362901	DOUGLAS, KYLE	THE BOND FUND OF AMERICA-C	B	100.00	1.00	0.00	1.00	90.0	0.90
		DOUGLAS &								
06/29/2018	00084402913	DAVIDSON, DAVID	INTERNATIONAL GROWTH AND INCOME A	B	461.54	9.23	0.00	9.23	90.0	8.31
06/29/2018	00084402913	DAVIDSON, DAVID	INTERNATIONAL GROWTH AND INCOME A	B	461.54	9.23	0.00	9.23	90.0	8.31
07/03/2018	00084402913	DAVIDSON, DAVID	INTERNATIONAL GROWTH AND INCOME A	B	461.54	9.23	0.00	9.23	90.0	8.31
07/03/2018	00084402913	DAVIDSON, DAVID	INTERNATIONAL GROWTH AND INCOME A	B	461.54	9.23	0.00	9.23	90.0	8.31
07/05/2018	00086017573	MENDOZA, CHRISTINA	AMERICAN FUNDS 2040 TARGET DATE-A	B	200.00	10.00	0.00	10.00	90.0	9.00
07/06/2018	00086029139	TAYLOR, PAUL	AMERICAN FUNDS TAX EXEMPT BD FD	B	100.00	3.00	0.00	3.00	90.0	2.70
06/25/2018	00087600226	BURCH, STACIA	CAPITAL INCOME BUILDER-C	B	46.58	0.47	0.00	0.47	90.0	0.42
06/25/2018	00087600226	BURCH, STACIA	CAPITAL INCOME BUILDER-C	B	46.58	0.47	0.00	0.47	90.0	0.42
06/25/2018	00087600229	NIXON, CHERYL	CAPITAL INCOME BUILDER-C	B	38.72	0.39	0.00	0.39	90.0	0.35
06/25/2018	00087600229	NIXON, CHERYL	CAPITAL INCOME BUILDER-C	B	38.72	0.39	0.00	0.39	90.0	0.35
06/25/2018	00087667705	PARRISH-KELLER, KRISTIN	CAPITAL WORLD GROWTH AND INCOME FUN B	B	25.83	0.26	0.00	0.26	90.0	0.23
06/25/2018	00087667705	PARRISH-KELLER, KRISTIN	CAPITAL WORLD GROWTH AND INCOME FUN B	B	25.83	0.26	0.00	0.26	90.0	0.23
06/29/2018	00087940049	HARP, HUNTER	CAPITAL INCOME BUILDER-C	B	249.76	2.50	0.00	2.50	90.0	2.25
06/29/2018	00087940049	HARP, HUNTER	CAPITAL INCOME BUILDER-C	B	249.76	2.50	0.00	2.50	90.0	2.25
07/03/2018	00087940049	HARP, HUNTER	CAPITAL INCOME BUILDER-C	B	243.55	2.44	0.00	2.44	90.0	2.20
07/03/2018	00087940049	HARP, HUNTER	CAPITAL INCOME BUILDER-C	B	252.38	2.52	0.00	2.52	90.0	2.27
06/29/2018	00087948295	HUCKABEE, ANDREW	INTERNATIONAL GROWTH AND INCOME-C	B	346.16	3.46	0.00	3.46	90.0	3.11
06/29/2018	00087948295	HUCKABEE, ANDREW	INTERNATIONAL GROWTH AND INCOME-C	B	346.16	3.46	0.00	3.46	90.0	3.11
07/03/2018	00087948295	HUCKABEE, ANDREW	INTERNATIONAL GROWTH AND INCOME-C	B	346.16	3.46	0.00	3.46	90.0	3.11
07/03/2018	00087948295	HUCKABEE, ANDREW	INTERNATIONAL GROWTH AND INCOME-C	B	346.16	3.46	0.00	3.46	90.0	3.11
06/25/2018	00087949692	HOWLAND, AMY	CAPITAL INCOME BUILDER-C	B	22.21	0.22	0.00	0.22	90.0	0.20
06/25/2018	00087949692	HOWLAND, AMY	CAPITAL INCOME BUILDER-C	B	22.21	0.22	0.00	0.22	90.0	0.20
06/25/2018	00088623975	COLEMAN, JERED S.	NEW WORLD FUND-C	B	100.00	1.00	0.00	1.00	90.0	0.90

COMMISSION STATEMENT for JONATHAN F JETTER

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<u>BROKER TRANSACTIONS</u>									
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>									
06/29/2018	00088688324 HUCKABEE, JUSTIN L.	CAPITAL WORLD GROWTH AND INCOME FUN B		121.01	1.21	0.00	1.21	90.0	1.09
06/29/2018	00088688324 HUCKABEE, JUSTIN L.	CAPITAL WORLD GROWTH AND INCOME FUN B		121.01	1.21	0.00	1.21	90.0	1.09
07/03/2018	00088688324 HUCKABEE, JUSTIN L.	CAPITAL WORLD GROWTH AND INCOME FUN B		239.66	2.40	0.00	2.40	90.0	2.16
07/03/2018	00088688324 HUCKABEE, JUSTIN L.	CAPITAL WORLD GROWTH AND INCOME FUN B		239.66	2.40	0.00	2.40	90.0	2.16
07/02/2018	00089362890 ARNOLD, ANDREW S.	CAPITAL WORLD GROWTH AND INCOME FUN B		46.25	0.46	0.00	0.46	90.0	0.41
07/02/2018	00089362890 ARNOLD, ANDREW S.	CAPITAL WORLD GROWTH AND INCOME FUN B		77.08	0.77	0.00	0.77	90.0	0.69
07/02/2018	00089362940 COZAD, CECIL C.	CAPITAL INCOME BUILDER-C B		33.00	0.33	0.00	0.33	90.0	0.30
07/02/2018	00089362940 COZAD, CECIL C.	CAPITAL INCOME BUILDER-C B		33.00	0.33	0.00	0.33	90.0	0.30
07/02/2018	00089362944 COZAD, JEREMY C.	CAPITAL WORLD GROWTH AND INCOME FUN B		62.50	0.63	0.00	0.63	90.0	0.57
07/02/2018	00089362944 COZAD, JEREMY C.	CAPITAL WORLD GROWTH AND INCOME FUN B		62.50	0.63	0.00	0.63	90.0	0.57
06/29/2018	00089416017 TEEL, KEITH/LAUREN	AMERICAN FUNDS 2015 TARGET DATE-C B		150.00	1.50	0.00	1.50	90.0	1.35
06/18/2018	00704756071 MICHALAK, BRYAN W	FIDELITY ADV ASSET MANAGER 85%-CL A B		100.00	5.00	0.00	5.00	90.0	4.50
07/02/2018	04000105803 KRIEG, KELLI M.	CAPITAL INCOME BUILDER-C B		48.13	0.48	0.00	0.48	90.0	0.43
07/02/2018	04000105803 KRIEG, KELLI M.	CAPITAL INCOME BUILDER-C B		48.13	0.48	0.00	0.48	90.0	0.43
06/25/2018	04000116782 SMITH, STACY L.	CAPITAL WORLD GROWTH AND INCOME FUN B		21.14	0.21	0.00	0.21	90.0	0.19
06/25/2018	04000116782 SMITH, STACY L.	CAPITAL WORLD GROWTH AND INCOME FUN B		21.14	0.21	0.00	0.21	90.0	0.19
06/25/2018	04000116832 VALLE, RUBY A.	CAPITAL INCOME BUILDER-C B		29.70	0.30	0.00	0.30	90.0	0.27
06/25/2018	04000116832 VALLE, RUBY A.	CAPITAL INCOME BUILDER-C B		29.70	0.30	0.00	0.30	90.0	0.27
07/02/2018	04000180091 MIDDLETON, CHRISTINA G.	THE INVESTMENT COMPANY OF AMERICA-C B		48.75	0.49	0.00	0.49	90.0	0.44
07/02/2018	04000180091 MIDDLETON, CHRISTINA G.	THE INVESTMENT COMPANY OF AMERICA-C B		48.75	0.49	0.00	0.49	90.0	0.44
06/25/2018	04000731104 FREEMAN, FRAQUANIA T.	AMERICAN FUNDS 2040 TARGET DATE-A B		121.18	3.33	0.00	3.33	90.0	3.00
06/25/2018	04000731104 FREEMAN, FRAQUANIA T.	AMERICAN FUNDS 2040 TARGET DATE-A B		121.18	3.33	0.00	3.33	90.0	3.00
07/02/2018	04000752769 KITTRELL, PHYLLIS H.	AMERICAN FUNDS 2025 TARGET DATE-C B		45.00	0.45	0.00	0.45	90.0	0.41
07/02/2018	04000752769 KITTRELL, PHYLLIS H.	AMERICAN FUNDS 2025 TARGET DATE-C B		45.00	0.45	0.00	0.45	90.0	0.41
07/02/2018	04000752934 CLEAVER, MARYBETH	AMERICAN FUNDS 2030 TARGET DATE-C B		56.25	0.56	0.00	0.56	90.0	0.50
07/02/2018	04000752934 CLEAVER, MARYBETH	AMERICAN FUNDS 2030 TARGET DATE-C B		56.25	0.56	0.00	0.56	90.0	0.50
06/25/2018	04000844169 LUSK, BRIDGETT N.	AMERICAN FUNDS 2055 TARGET DATE-A B		32.88	0.90	0.00	0.90	90.0	0.81
06/25/2018	04000844169 LUSK, BRIDGETT N.	AMERICAN FUNDS 2055 TARGET DATE-A B		32.88	0.90	0.00	0.90	90.0	0.81
06/27/2018	04001030249 GONZALES, ANGELA	COLLEGE 2024 FUND-529A B		4,147.18	145.15	0.00	145.15	90.0	130.64
06/18/2018	07150180501 MALOWITZ,	PORTFOLIO 2017-2020C2 B		100.00	1.00	0.00	1.00	90.0	0.90

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<b><u>BROKER TRANSACTIONS</u></b>									
<b><u>PRODUCT CATEGORY: MUTUAL FUNDS</u></b>									
PAULA/JADEN									
06/18/2018	2270610610	MALOWITZ, LEE	OPPENHEIMER QUEST VALUE FD	CL C B	200.00	2.00	0.00	2.00	90.0 1.80
06/25/2018	400031970	WILLIAMS,	-TEXAS 529 PLAN	B	50.00	2.38	0.00	2.38	90.0 2.14
CHRISTOPHER/CHR									
06/28/2018	5520701481	MALOWITZ, LEE	PORTFOLIO SERIES: ACTIVE ALLOCATION B		200.00	2.00	0.00	2.00	90.0 1.80
06/25/2018	7180020669	CAMACHO, JULIA	PORTFOLIO SERIES: ACTIVE ALLOCATION B		50.00	0.50	0.00	0.50	90.0 0.45
<b>* MUTUAL FUNDS SUBTOTAL *</b>					<b>\$22,450.07</b>	<b>\$3,098.51</b>	<b>\$0.00</b>	<b>\$3,098.51</b>	<b>\$2,788.67</b>
<b><u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u></b>									
06/30/2018	TRAILS	-NATIONWIDE LIFE	B	314.86	0.00	0.00	0.00	90.0	0.00
06/30/2018	TRAILS	-NATIONWIDE LIFE	B	314.86	314.86	0.00	314.86	90.0	283.37
07/06/2018	TRAILS	-NATIONWIDE LIFE	B	12.83	0.00	0.00	0.00	90.0	0.00
07/06/2018	TRAILS	-NATIONWIDE LIFE	B	12.83	12.83	0.00	12.83	90.0	11.55
04/12/2018	MORENO, ANTHONY CHARLES	-PACIFIC LIFE INSURANCE	B	200.00	2.00	0.00	2.00	90.0	1.80
04/12/2018	MORENO, MONICA	-PACIFIC LIFE INSURANCE	B	200.00	2.00	0.00	2.00	90.0	1.80
07/07/2018	TRAILS	AXA ACCUMULATOR	B	201.60	201.60	0.00	201.60	90.0	181.44
07/02/2018	MALACARA, ADRIANA D	BRIGHTHOUSE FINANCIAL	B	541.66	0.00	0.00	0.00	90.0	0.00
07/02/2018	MALACARA, JOSE A	BRIGHTHOUSE FINANCIAL	B	541.66	0.00	0.00	0.00	90.0	0.00
07/02/2018	MALACARA, ADRIANA D	BRIGHTHOUSE FINANCIAL	B	541.66	18.96	0.00	18.96	90.0	17.06
07/02/2018	MALACARA, JOSE A	BRIGHTHOUSE FINANCIAL	B	541.66	18.96	0.00	18.96	90.0	17.06
05/30/2018	TRAILS	OHIO LIFE	B	66.14	66.14	0.00	66.14	90.0	59.53
06/30/2018	TRAILS	PRUDENTIAL INSURANCE CO.	B	7,340.65	0.00	0.00	0.00	90.0	0.00
06/30/2018	TRAILS	PRUDENTIAL INSURANCE CO.	B	7,340.65	7,340.65	0.00	7,340.65	90.0	6,606.59
07/05/2018	TRAILS	TRANSAMERICA LIFE INSURANCE	B	47.79	0.00	0.00	0.00	90.0	0.00
07/05/2018	TRAILS	TRANSAMERICA LIFE INSURANCE	B	47.79	47.79	0.00	47.79	90.0	43.01
<b>* VARIABLE ANNUITIES SUBTOTAL *</b>					<b>\$18,266.64</b>	<b>\$8,025.79</b>	<b>\$0.00</b>	<b>\$8,025.79</b>	<b>\$7,223.21</b>
<b>*** BROKER TRANSACTIONS TOTAL ***</b>					<b>\$40,716.71</b>	<b>\$11,124.30</b>	<b>\$0.00</b>	<b>\$11,124.30</b>	<b>\$10,011.88</b>
<b><u>ADJUSTMENTS</u></b>									
07/16/2018		E & O INSURANCE: 1/2 MONTHLY		0.00	0.00	0.00	0.00		-100.00
07/16/2018		TECH: MONTHLY TECH SERVICES		0.00	0.00	0.00	0.00		-27.50
<b>*** ADJUSTMENTS TOTAL ***</b>					<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$-127.50</b>

**BROKER COMMISSION TOTALS**

Broker Transactions	\$10,011.88
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-127.50
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00

Check Amount	\$9,884.38
Year-to-date Earnings	\$107,119.43