



Concorde Investment Services, LLC

12/28/2017

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COMMISSION STATEMENT**December 31, 2017**JOSEPH (TERRY) MANN
219 E. 31st StreetBROKER #: M132
BRANCH: JOSEPH "TERRY" MANN

Savannah, GA 31401

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
<u>PRODUCT CATEGORY: MUTUAL FUNDS</u>								
12/15/2017	COLLINS, REGENA	AM FUNDS AMCAP A	65.00	2.44	0.00	2.44	91.0	2.22
12/15/2017	COLLINS, JAMES	AM FUNDS AMCAP A	60.00	2.25	0.00	2.25	91.0	2.05
12/15/2017	PAI, YOGISH	AM FUNDS AMCAP C	125.00	1.25	0.00	1.25	91.0	1.14
12/15/2017	COLLINS, REGENA	AM FUNDS EUROPACIFIC GROWTH FUND A	60.00	2.25	0.00	2.25	91.0	2.05
12/15/2017	COLLINS, JAMES	AM FUNDS EUROPACIFIC GROWTH FUND A	60.00	2.25	0.00	2.25	91.0	2.05
12/18/2017	MOORE, MAX	AM FUNDS EUROPACIFIC GROWTH FUND A	100.00	2.75	0.00	2.75	91.0	2.50
12/15/2017	DUNLAP, TONY	AM FUNDS GROWTH FUND OF AMERICA A	50.00	1.88	0.00	1.88	91.0	1.71
12/15/2017	PAI, YOGISH	AM FUNDS NEW ECONOMY C	125.00	1.25	0.00	1.25	91.0	1.14
12/15/2017	COLLINS, REGENA	AM FUNDS NEW PERSPECTIVE A	60.00	2.25	0.00	2.25	91.0	2.05
12/15/2017	COLLINS, JAMES	AM FUNDS NEW PERSPECTIVE A	65.00	2.44	0.00	2.44	91.0	2.22
12/15/2017	DUNLAP, TONY	AM FUNDS NEW WORLD A	50.00	1.88	0.00	1.88	91.0	1.71
12/15/2017	PAI, YOGISH	AM FUNDS SMALLCAP WORLD C	125.00	1.25	0.00	1.25	91.0	1.14
12/01/2017	GAMBRELL, PERRY	OPPENHEIMER DISCOVERY C	292.38	2.92	0.00	2.92	91.0	2.66
* MUTUAL FUNDS SUBTOTAL *			\$1,237.38	\$27.06	\$0.00	\$27.06		\$24.64
<u>PRODUCT CATEGORY: VARIABLE ANNUITIES</u>								
12/15/2017	WARSTADT, ELIZABETH	PRU PREMIER RETIREMENT B	500.00	35.00	0.00	35.00	91.0	31.85
* VARIABLE ANNUITIES SUBTOTAL *			\$500.00	\$35.00	\$0.00	\$35.00		\$31.85
<u>PRODUCT CATEGORY: VARIABLE UNIVERSAL LIFE</u>								
/ /	CONLEY, CHRISTOPHER	PAC LIFE VUL	0.00	0.00	0.00	0.00	91.0	0.00
12/11/2017	MANN, JOSEPH(TERRY)	PAC LIFE VUL	0.00	6.00	0.00	6.00	91.0	5.46
12/12/2017	GALLAGHER, MICHAEL	PAC LIFE VUL	0.00	9.50	0.00	9.50	91.0	8.65
12/13/2017	DUNLAP, TONY	PAC LIFE VUL	0.00	1.80	0.00	1.80	91.0	1.64
12/13/2017	VERMA, ANAND	PAC LIFE VUL	0.00	10.00	0.00	10.00	91.0	9.10
12/15/2017	CONLEY, CHRISTOPHER	PAC LIFE VUL	0.00	0.93	0.00	0.93	91.0	0.85
* VARIABLE UNIVERSAL LIFE SUBTOTAL *			\$0.00	\$28.23	\$0.00	\$28.23		\$25.70

NOTES: * - Indicates adjustment is not included in 1099 Earnings

** - Indicates adjustment is not included in Totals or Commissions

^Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
<u>DIRECT TRANSACTIONS</u>								
PRODUCT CATEGORY: MUTUAL FUND 12B1 TRAILS								
11/30/2017	HEALEY, BRIAN	EATON VANCE NATL MUNI INCOME C	0.00	0.61	0.00	0.61	91.0	0.56
11/30/2017	HEALEY, BRIAN	EATON VANCE NATL MUNI INCOME C	0.00	0.20	0.00	0.20	91.0	0.18
/ /	MOORE, THOMAS	FIDELITY ADV MATERIALS C	0.00	3.43	0.00	3.43	91.0	3.12
/ /	MOORE, THOMAS	FIDELITY ADV MEGA CAP STOCK	0.00	4.67	0.00	4.67	91.0	4.25
* MUTUAL FUND 12B1 TRAILS SUBTOTAL *			\$0.00	\$8.91	\$0.00	\$8.91		\$8.11
*** DIRECT TRANSACTIONS TOTAL ***			\$1,737.38	\$99.20	\$0.00	\$99.20		\$90.30

ADJUSTMENTS

12/31/2017		*CONCIERGE SVC: 204249 NEUHAUSER	0.00					-50.00
12/31/2017		*CONCIERGE SVC: 204262 SINGH	0.00					-50.00
12/31/2017		*CONCIERGE SVC: 204540 HEADLEY	0.00					-50.00
12/31/2017		*CONCIERGE SVC: 204868 GODLESKI	0.00					-50.00
*** ADJUSTMENTS TOTAL ***			\$0.00	\$0.00	\$0.00	\$0.00		\$-200.00

BROKER COMMISSION TOTALS

Broker Transactions	\$90.30
Split Transactions	\$0.00
Override Transactions	\$0.00
Adjustments	\$-200.00
Payroll Draw	\$0.00
Base Salary	\$0.00
Prior Period Balance	\$0.00
FINRA Assessment	\$0.00
SIPC Assessment	\$0.00

Please Retain for Your Records
THERE WILL BE NO CHECK THIS PERIOD

Balance Forward	\$-109.70
Year-to-date Gross	\$58,957.61
Year-to-date Earnings	\$53,756.11

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