

## COMMISSION STATEMENT May 15, 2018

DAVID, K123 KERN 4321 Flagstaff Cove

Fort Wayne, IN 46815

BROKER #: K123
BRANCH: DAVID KERN

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		DIRECT TRANS	ACTIONS					
PRODUCT CA	TEGORY: VARIABLE ANNUIT	IES						
04/25/2018	KERN, DAVID	AMERITAS LOWLOAD VUL	10,032.50	0.83	0.00	0.83	90.0	0.75
04/27/2018	KERN, BENJAMIN	AMERITAS LOWLOAD VUL	15,767.60	1.31	0.00	1.31	90.0	1.18
05/01/2018	KERN, BRIAN	AMERITAS LOWLOAD VUL	164.35	0.01	0.00	0.01	90.0	0.01
05/01/2018	FORTNEY, ELIZABETH	JNL ELITE ACCESS	400.00	5.00	0.00	5.00	90.0	4.50
04/30/2018	BUTCHER, JACK	JOHN HANCOCK VISION	157,792.38	151.22	0.00	151.22	90.0	136.10
04/30/2018	WEST, JOLAN	JOHN HANCOCK VISION	120,346.64	115.33	0.00	115.33	90.0	103.80
/ /	MARATHON LABELS 401K	NWL FLEX ADVANTAGE	378,828.73	77.84	0.00	77.84	90.0	70.06
/ /	NEW HAVEN PRINT &	NWL FLEX ADVANTAGE	804,183.34	198.29	0.00	198.29	90.0	178.46
/ /	MARATHON LABELS 401K	NWL POOLED FXD	13,816.06	2.84	0.00	2.84	90.0	2.56
/ /	NEW HAVEN PRINT &	NWL POOLED FXD	3,363.65	0.83	0.00	0.83	90.0	0.75
04/20/2018	FREISTROFFER, HENRY	PRU PREMIER RETIREMENT L	50,000.00	1,000.00	0.00	1,000.00	90.0	900.00
		* VARIABLE ANNUITIES SUBTOTAL *	\$1,554,695.25	\$1,553.50	\$0.00	\$1,553.50		\$1,398.17
PRODUCT CA	TEGORY: MUTUAL FUND 12B	1 TRAILS						
/ /	PAYNE, MARTHA	GUGGENHEIM DIVERSIFIED INCOME C	0.00	2.94	0.00	2.94	90.0	2.65
/ /	PAYNE, MARTHA	GUGGENHEIM GOV'T LONG BOND 1.2X STG	0.00	2.96	0.00	2.96	90.0	2.66
/ /	PAYNE, MARTHA	GUGGENHEIM RBP LARGE CAP DEFENSIVE	0.00	1.15	0.00	1.15	90.0	1.04
/ /	PAYNE, MARTHA	LARGE CAP VALUE C	0.00	0.86	0.00	0.86	90.0	0.77
04/19/2018	HELMBERGER, GENNA	SAMMONS MF TRAILS	14,633.50	6.10	0.00	6.10	90.0	5.49
04/30/2018	KERN, BRIAN	SAMMONS MF TRAILS	29,446.41	12.27	0.00	12.27	90.0	11.04
		* MUTUAL FUND 12B1 TRAILS SUBTOTAL *	\$44,079.91	\$26.28	\$0.00	\$26.28		\$23.65
PRODUCT CA	TEGORY: VARIABLE ANNUIT	Y 12B1 TRAILS						
04/30/2018	KERN, DAVID	JNL ELITE ACCESS	0.00	1.73	0.00	1.73	90.0	1.56
04/30/2018	KERN, DAVID	JNL ELITE ACCESS	0.00	38.95	0.00	38.95	90.0	35.06
04/30/2018	KERN, BENJAMIN	JNL ELITE ACCESS	0.00	6.35	0.00	6.35	90.0	5.72
04/30/2018	KERN, BENJAMIN	JNL ELITE ACCESS	0.00	107.53	0.00	107.53	90.0	96.78

NOTES: \* - Indicates adjustment is not included in 1099 Earnings

<sup>\*\* -</sup> Indicates adjustment is not included in Totals or Commissions

<sup>^</sup>Date - Split Trade - full Investment Amount & Gross Commission displayed

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PRODUCT CATEGORY; VARIABLE ANNUITY 12B1 TRAILS	DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
PRODUCT CATEGORY: VARIABLE ANNUITY 12B1 TRAILS           04/30/2018 LINDUIST FAMILY TRUST, NICAN UNL HITT ACCESS         0.00         145.49         0.00         145.49         90.0           04/30/2018 RERN, BRIAN         UNL HITT ACCESS         0.00         700.21         0.00         700.21         0.00         700.21         0.00         700.21         0.00         145.49         90.0         04/30/2018         EKERN, BRIAN         UNL HITT ACCESS         0.00         147.17         0.00         147.17         90.0         04/30/2018         0.00         147.17         0.00         147.17         90.0         04/30/2018         0.00         147.17         0.00         147.17         90.0         04/30/2018         0.00         30.90         0.00         30.90         0.00         24.93         0.00         23.21         0.00         21.21         90.0         0.00         14.88         0.00         24.30         0.00         14.88         90.0         0.00         14.88         90.0         10.12         0.00         14.88         90.0         0.00         14.88         90.0         14.88         90.0         14.90         0.00         14.88         90.0         0.00         14.02         0.00         14.88         90.0         0.00<				DIRECT TRANSACTIONS					
04/30/2018 LINEQUIST FAMILY TRUST, MICAN JNL HLITE ACCESS 0.00 145.49 0.00 145.49 0.00 04/30/2018 BUTCHER, JACK JNL HLITE ACCESS 0.00 700.21 0.00 700.21 9.00 04/30/2018 EVEND, BALEN JNL HLITE ACCESS 0.00 40.44 0.00 40.44 90.0 04/30/2018 ETBER, PATRICIA JNL HLITE ACCESS 0.00 147.17 0.00 147.17 90.0 04/30/2018 STOBOOA, JOYCE JNL HLITE ACCESS 0.00 147.17 0.00 23.21 0.00 32.00 0.00 30.90 90.0 04/30/2018 MILLER, JEAN JNL HLITE ACCESS 0.00 10.0 23.21 0.00 23.21 90.0 04/30/2018 BRIEGEL, WILLIAM JNL HLITE ACCESS 0.00 10.12 0.00 11.12 90.0 04/30/2018 BRIEGEL, WILLIAM JNL HLITE ACCESS 0.00 10.12 9.99 0.00 29.99 90.0 29.99 90.0 04/30/2018 BRIEGEL, WILLIAM JNL HLITE ACCESS 0.00 17.40 0.00 17.40 90.0 04/30/2018 BRIEGEL, WILLIAM JNL HLITE ACCESS 0.00 17.40 0.00 17.40 90.0 04/30/2018 BRIEGEL, WILLIAM JNL HLITE ACCESS 0.00 17.40 0.00 17.40 90.0 04/30/2018 BRIEGEL, WILLIAM JNL HLITE ACCESS 0.00 17.40 0.00 17.40 90.0 04/30/2018 BRIEGEL, WILLIAM JNL HLITE ACCESS 0.00 17.40 0.00 17.40 90.0 04/30/2018 COLLEMINA, CANYL JNL HLITE ACCESS 0.00 17.40 0.00 17.40 90.0 04/30/2018 COLLEMINA, CANYL JNL HLITE ACCESS 0.00 17.40 0.00 17.40 90.0 04/30/2018 COLLEMINA, CANYL JNL HLITE ACCESS 0.00 4.05 0.00 4.05 0.00 4.05 90.0 04/30/2018 COLLEMINA, CANYL JNL HLITE ACCESS 0.00 4.05 0.00 39.09 0.0 0 0.00 39.09 0.0 0 0.00 04/30/2018 COLLEMINA, CANYL JNL HLITE ACCESS 0.00 4.05 0.00 4.05 0.00 4.07 90.0 04/30/2018 CONNEX, NIDERE JNL HLITE ACCESS 0.00 6.70 0.00 6.70 90.0 04/30/2018 CONNEX, NIDERE JNL HLITE ACCESS 0.00 6.70 0.00 6.70 0.00 6.70 90.0 04/30/2018 CONNEX, NIDERE JNL HLITE ACCESS 0.00 6.70 0.00 6.70 0.00 6.70 90.0 04/30/2018 CONNEX, NIDERE JNL HLITE ACCESS 0.00 6.70 0.00 6.70 0.00 6.70 90.0 04/30/2018 BRIESSING, THOMAS JNL HLITE ACCESS 0.00 6.70 0.00 15.34 90.0 04/30/2018 BRIESSING, THOMAS JNL HLITE ACCESS 0.00 6.70 0.00 6.70 0.00 6.70 0.00 6.70 0.00 04/30/2018 BRIESSING, THOMAS JNL HLITE ACCESS 0.00 6.98 0.00 6.98 0.00 6.98 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0			. 1001	DINIET TRANSPORTE					
04/30/2018         BUTCHER, JACK         JNL ELITE ACCESS         0.00         700.21         0.00         700.21         0.00           04/30/2018         KERN, BRIAN         JNL ELITE ACCESS         0.00         40.44         0.00         40.47         0.00           04/30/2018         SUDBOIRA, JOYCE         JNL ELITE ACCESS         0.00         30.90         0.00         30.90         0.00         30.90         90.0           04/30/2018         MILLER, LAVERN         JNL ELITE ACCESS         0.00         10.12         0.00         23.21         90.0           04/30/2018         MILLER, LAVERN         JNL ELITE ACCESS         0.00         11.48         0.00         11.48         90.0           04/30/2018         FORTENEY, ELLZABETH         JNL ELITE ACCESS         0.00         5.99         0.00         29.99         90.0           04/30/2018         SOMENON, MARGAIX         JNL ELITE ACCESS         0.00         5.99         0.00         17.40         90.0           04/30/2018         SOMITH, STEPRANTE         JNL ELITE ACCESS         0.00         4.04         0.00         4.04         90.0           04/30/2018         SOMITH, STEPRANTE         JNL ELITE ACCESS         0.00         4.05         0.00         4.03				0.00	145 40	0 00	145 40	00 0	130.94
04/30/2018         KERN, BRIAN         JNL ELITE ACCESS         0.00         40.44         0.00         40.48         0.00           04/30/2018         RIBBE, PATRICIA         JNL ELITE ACCESS         0.00         147.17         0.00         167.07         00.0           04/30/2018         BILLER, LAVERN         JNL ELITE ACCESS         0.00         23.21         0.00         23.21         0.00         23.21         0.00         10.12         90.0           04/30/2018         MILLER, JEAN         JNL ELITE ACCESS         0.00         11.12         0.00         14.88         90.0         14.38         90.0         14.38         90.0         14.38         90.0         14.38         90.0         14.38         90.0         14.38         90.0         14.38         90.0         14.38         90.0         14.30         10.00         14.04         90.0         14.30         90.0         14.30         90.0         14.30         90.0         14.30         90.0         14.30         90.0         14.30         90.0         14.04         90.0         14.30         90.0         14.30         90.0         14.30         90.0         14.30         90.0         14.30         90.0         14.30         90.0         14.30									630.19
04/30/2018 RIBBE, PATRICIA JNL ELITE ACCESS 0.00 147.17 0.00 147.17 90.0 04/30/2018 SVUBDA, JOYCE JNL ELITE ACCESS 0.00 33.90 0.00 33.90 90.0 04/30/2018 MILLER, LAWEN JNL ELITE ACCESS 0.00 130.90 90.0 04/30/2018 MILLER, JANN JNL ELITE ACCESS 0.00 10.01 10.12 0.00 10.12 90.0 04/30/2018 RIBEGEL, WILLIAM JNL ELITE ACCESS 0.00 11.12 0.00 11.18 90.0 04/30/2018 BRIEGEL, WILLIAM JNL ELITE ACCESS 0.00 11.18 0.00 11.18 90.0 04/30/2018 JOHNSON, MARGAUX JNL ELITE ACCESS 0.00 17.40 0.00 17.40 90.0 04/30/2018 SIMITH, SYEPHANIE JNL ELITE ACCESS 0.00 17.40 0.00 17.40 90.0 04/30/2018 COLLENTINE, SEAN JNL ELITE ACCESS 0.00 17.40 0.00 17.40 90.0 04/30/2018 COLLENTINE, SEAN JNL ELITE ACCESS 0.00 4.05 0.00 4.05 0.00 4.05 90.0 04/30/2018 COLLENTINE, SEAN JNL ELITE ACCESS 0.00 4.05 0.00 4.05 90.0 04/30/2018 COLLENTINE, SEAN JNL ELITE ACCESS 0.00 34.05 0.00 39.09 0.00 39.09 90.0 04/30/2018 CONNER, ANDREW JNL ELITE ACCESS 0.00 34.05 0.00 39.09 0.00 39.09 90.0 04/30/2018 CONNER, ANDREW JNL ELITE ACCESS 0.00 34.05 0.00 39.09 0.00 39.09 90.0 04/30/2018 CONNER, ANDREW JNL ELITE ACCESS 0.00 34.05 0.00 39.09 0.00 04/30/2018 CONNER, ANDREW JNL ELITE ACCESS 0.00 34.05 0.00 39.09 0.00 04/30/2018 CONNER, ANDREW JNL ELITE ACCESS 0.00 34.05 0.00 39.09 0.00 04/30/2018 CONNER, ANDREW JNL ELITE ACCESS 0.00 35.9 0.00 39.09 0.00 04/30/2018 CONNER, ANDREW JNL ELITE ACCESS 0.00 35.9 0.00 39.09 0.00 04/30/2018 CONNER, ANDREW JNL ELITE ACCESS 0.00 35.0 0.00 39.09 0.00 04/30/2018 CONNER, ANDREW JNL ELITE ACCESS 0.00 35.0 0.00 39.09 0.00 04/30/2018 CONNER, ANDREW JNL ELITE ACCESS 0.00 35.0 0.00 0.00 0.00 0.00 0.00 0.00									36.40
04/30/2018 SVORDDA, JOYCE JNL ELITE ACCESS 0.00 30.90 0.00 30.90 90.0 04/30/2018 MILLER, LAWENN JNL ELITE ACCESS 0.00 23.21 0.00 23.21 90.0 04/30/2018 MILLER, JEANN JNL ELITE ACCESS 0.00 10.12 0.00 114.88 90.0 04/30/2018 RELECEL, NILLIAM JNL ELITE ACCESS 0.00 114.88 0.00 14.88 90.0 04/30/2018 PORTMEY, ELIZAMETH JNL ELITE ACCESS 0.00 29.99 0.00 29.99 90.0 14.88 90.0 04/30/2018 JOHNSON, MARCAUX JNL ELITE ACCESS 0.00 5.49 0.00 5.49 90.0 17.40 90.0 17									132.45
04/30/2018         MILLER, LAVERN         JNL ELITE ACCESS         0.00         23.21         0.00         23.21         9.0           04/30/2018         MILLER, JEAN         JNL ELITE ACCESS         0.00         10.12         0.00         11.18         90.0           04/30/2018         MERIGEL, WILLIAM         JUL ELITE ACCESS         0.00         29.99         0.00         29.99         90.0           04/30/2018         JOHSSON, MARGAUX         JUL ELITE ACCESS         0.00         5.49         0.00         5.49         90.0           04/30/2018         SMITH, STEPHANIE         JUL ELITE ACCESS         0.00         4.04         0.00         17.40         90.0           04/30/2018         COLLENTINE, CARYL         JUL ELITE ACCESS         0.00         4.04         0.00         4.04         90.0           04/30/2018         COLLENTINE, SEAN         JUL ELITE ACCESS         0.00         4.05         0.00         4.04         90.0           04/30/2018         COLLENTINE, SEAN         JUL ELITE ACCESS         0.00         4.07         0.00         34.79         90.0           04/30/2018         CRERY, LESSA         JUL ELITE ACCESS         0.00         6.70         0.00         34.79         90.0 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>27.81</td></td<>									27.81
04/30/2018         MILLER, JEAN         JNL ELITE ACCESS         0.00         10.12         0.00         14.88         0.00         14.88         9.0           04/30/2018         ERISGEL, WILLIAM         JNL ELITE ACCESS         0.00         14.88         0.00         14.88         9.0           04/30/2018         JOHNSON, MARGAUX         JNL ELITE ACCESS         0.00         5.49         0.00         5.49         9.0           04/30/2018         SMITH, STEPHANIE         JNL ELITE ACCESS         0.00         4.04         0.00         4.04         9.0           04/30/2018         COLLENTINE, CARYL         JNL ELITE ACCESS         0.00         4.04         0.00         4.04         9.0           04/30/2018         COLLENTINE, SEAN         JNL ELITE ACCESS         0.00         4.04         0.00         4.04         9.0           04/30/2018         KERN, LEESA         JNL ELITE ACCESS         0.00         39.09         0.00         39.09         9.0           04/30/2018         CONNER, ANDREW         JNL ELITE ACCESS         0.00         34.79         0.00         34.79         9.0           04/30/2018         CONNER, ANDREW         JNL ELITE ACCESS         0.00         31.96         0.0         15.34         9.0 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>20.89</td>									20.89
04/30/2018         BRIEGEL, WILLIAM         JNL ELITE ACCESS         0.00         14.88         0.00         29.99         0.00         29.99         90.0           04/30/2018         FORTNEY, ELIZABETH         JNL ELITE ACCESS         0.00         29.99         0.00         29.99         90.0           04/30/2018         SMITH, STEPHANIE         JNL ELITE ACCESS         0.00         17.40         0.00         17.40         90.0           04/30/2018         COLLENTINE, CARYL         JNL ELITE ACCESS         0.00         4.04         0.00         4.05         90.0           04/30/2018         COLLENTINE, SEAN         JNL ELITE ACCESS         0.00         4.05         0.00         4.05         90.0           04/30/2018         ROY, SHARI         JNL ELITE ACCESS         0.00         39.09         0.00         39.09         90.0           04/30/2018         KERN, LEESA         JNL ELITE ACCESS         0.00         34.79         0.00         39.09         90.0           04/30/2018         CONNER, ANDREW         JNL ELITE ACCESS         0.00         34.79         0.00         36.79         90.0           04/30/2018         EURICA, JOHN         JNL ELITE ACCESS         0.00         313.19         0.00         15.34									9.11
04/30/2018         FORTNEY, ELIZABETH         JNL ELITE ACCESS         0.00         29.99         0.00         29.99         9.0           04/30/2018         JOHNSON, MARGAUX         JNL ELITE ACCESS         0.00         5.49         0.00         5.49         9.0           04/30/2018         SMITH, STEPHANIE         JNL ELITE ACCESS         0.00         4.04         0.00         4.04         9.0           04/30/2018         COLLENTINE, SEAN         JNL ELITE ACCESS         0.00         4.05         0.00         4.05         9.0           04/30/2018         ROY, SHARI         JNL ELITE ACCESS         0.00         39.09         0.00         39.09         9.0           04/30/2018         KERN, LEESA         JNL ELITE ACCESS         0.00         34.79         0.00         39.09         9.0           04/30/2018         CONNER, ALBERA         JNL ELITE ACCESS         0.00         6.70         0.00         6.70         9.0           04/30/2018         CONNER, ANDREW         JNL ELITE ACCESS         0.00         8.27         0.00         8.27         9.0           04/30/2018         CONNER, ANDREW         JNL ELITE ACCESS         0.00         15.34         0.0         15.34         9.0           04/30/2018									13.39
04/30/2018         JOHNSON, MARGAUX         JIL ELITE ACCESS         0.00         5.49         0.00         5.49         9.0           04/30/2018         SMITH, STEPHANIE         JNL ELITE ACCESS         0.00         17.40         0.00         17.40         90.0           04/30/2018         COLLENTINE, CARYL         JNL ELITE ACCESS         0.00         4.04         0.00         4.05         90.0           04/30/2018         COLLENTINE, SEAN         JNL ELITE ACCESS         0.00         39.09         0.00         39.09         90.0           04/30/2018         RERN, LESA         JNL ELITE ACCESS         0.00         34.79         0.00         34.79         90.0           04/30/2018         CONNER, ANDREW         JNL ELITE ACCESS         0.00         6.70         0.00         6.70         90.0           04/30/2018         CONNER, ANDREW         JNL ELITE ACCESS         0.00         6.70         0.00         8.27         90.0           04/30/2018         BURLEY, JOHN         JNL ELITE ACCESS         0.00         15.34         0.00         15.34         90.0           04/30/2018         BURLINGER, EMMA         JNL ELITE ACCESS         0.00         20.45         0.00         20.45         90.0           04/									26.99
04/30/2018         SMITH, STEPHANIE         JNL ELITE ACCESS         0.00         17.40         0.00         17.40         90.0           04/30/2018         COLLENTINE, CARYL         JNL ELITE ACCESS         0.00         4.04         0.00         4.05         90.0           04/30/2018         ROY, SHARI         JNL ELITE ACCESS         0.00         39.09         0.00         39.09         90.0           04/30/2018         KERN, LEESA         JNL ELITE ACCESS         0.00         34.79         0.00         34.79         90.0           04/30/2018         CONNER, ANDREW         JNL ELITE ACCESS         0.00         6.70         0.00         6.70         90.0           04/30/2018         CONNER, ANDREW         JNL ELITE ACCESS         0.00         6.70         0.00         8.27         90.0           04/30/2018         CONNER, ANDREW         JNL ELITE ACCESS         0.00         15.34         0.00         15.34         90.0           04/30/2018         DELLINGER, EMMA         JNL ELITE ACCESS         0.00         131.96         0.00         15.34         90.0           04/30/2018         SIMS, SUSAN         JNL ELITE ACCESS         0.00         3.95         0.00         20.45         90.0           04/30/20									4.94
04/30/2018         COLLENTINE, CARYL         JNL ELITE ACCESS         0.00         4.04         0.00         4.04         90.0           04/30/2018         COLLENTINE, SEAN         JNL ELITE ACCESS         0.00         4.05         0.00         4.05         90.0           04/30/2018         ROY, SHARI         JNL ELITE ACCESS         0.00         39.09         0.00         39.09         90.0           04/30/2018         KERN, LEESA         JNL ELITE ACCESS         0.00         6.70         0.00         36.70         90.0           04/30/2018         CONNER, ANDREW         JNL ELITE ACCESS         0.00         8.27         0.00         8.27         90.0           04/30/2018         HURLEY, JOHN         JNL ELITE ACCESS         0.00         15.34         0.00         15.34         90.0           04/30/2018         BUELINGER, EMMA         JNL ELITE ACCESS         0.00         131.96         0.00         131.96         90.0           04/30/2018         DERLIN, DOUGLAS         JNL ELITE ACCESS         0.00         3.95         0.00         20.45         90.0           04/30/2018         BLESSING, THOMAS         JNL ELITE ACCESS         0.00         60.98         0.00         80.80         90.0           04/3									15.66
04/30/2018         COLLENTINE, SEAN         JNL ELITE ACCESS         0.00         4.05         0.00         39.09         0.00         39.09         90.0           04/30/2018         KERN, LEESA         JNL ELITE ACCESS         0.00         34.79         0.00         34.79         90.0           04/30/2018         KERN, LEESA         JNL ELITE ACCESS         0.00         6.70         0.00         6.70         90.0           04/30/2018         CONNER, ANDREW         JNL ELITE ACCESS         0.00         8.27         0.00         8.27         90.0           04/30/2018         HURLEY, JOHN         JNL ELITE ACCESS         0.00         15.34         0.00         131.96         90.0           04/30/2018         DELLINGER, EMMA         JNL ELITE ACCESS         0.00         131.96         0.00         131.96         90.0           04/30/2018         DERLIN, DOUGLAS         JNL ELITE ACCESS         0.00         3.95         0.00         3.95         90.0           04/30/2018         SIMS, SUSAN         JNL ELITE ACCESS         0.00         60.98         0.00         60.98         90.0           04/30/2018         BLESSING, THOMAS         JNL ELITE ACCESS         0.00         80.80         0.00         80.80         90.									3.64
04/30/2018         ROY, SHART         JIL ELITE ACCESS         0.00         39.09         0.00         39.09         90.0           04/30/2018         KERN, LEESA         JIL ELITE ACCESS         0.00         34.79         0.00         34.79         90.0           04/30/2018         CONNER, ANDREW         JIL ELITE ACCESS         0.00         6.70         0.00         8.27         90.0           04/30/2018         HURLEY, JOHN         JIL ELITE ACCESS         0.00         15.34         0.00         131.39         90.0           04/30/2018         DELLINGER, EMMA         JIL ELITE ACCESS         0.00         131.96         0.00         131.39         90.0           04/30/2018         DELLINGER, EMMA         JIL ELITE ACCESS         0.00         131.96         0.00         131.96         90.0           04/30/2018         DERLIN, DOUGLAS         JIL ELITE ACCESS         0.00         20.45         0.00         20.45         90.0           04/30/2018         SIMS, SUSAN         JIL ELITE ACCESS         0.00         60.98         0.00         60.98         90.0           04/30/2018         BLESSING, THOMAS         JIL ELITE ACCESS         0.00         60.98         0.00         5.36         0.0         5.36         0									3.65
04/30/2018         KERN, LEESA         JNL ELITE ACCESS         0.00         34.79         0.00         34.79         90.0           04/30/2018         CONNER, ANDREW         JNL ELITE ACCESS         0.00         6.70         0.00         6.70         90.0           04/30/2018         CONNER, ANDREW         JNL ELITE ACCESS         0.00         8.27         0.00         8.27         90.0           04/30/2018         HURLEY, JOHN         JNL ELITE ACCESS         0.00         15.34         0.00         15.34         90.0           04/30/2018         DELLINGER, EMMA         JNL ELITE ACCESS         0.00         131.96         0.00         131.96         90.0           04/30/2018         DERLIN, DOUGLAS         JNL ELITE ACCESS         0.00         20.45         0.00         20.45         90.0           04/30/2018         SIMS, SUSAN         JNL ELITE ACCESS         0.00         3.95         0.00         20.45         90.0           04/30/2018         BLESSING, THOMAS         JNL ELITE ACCESS         0.00         60.98         0.00         60.98         90.0           04/30/2018         REBMAN, MONA         JNL ELITE ACCESS         0.00         5.36         0.00         5.36         90.0           04/30/201									35.18
04/30/2018         CONNER, ANDREW         JNL ELITE ACCESS         0.00         8.27         0.00         8.27         90.0           04/30/2018         HURLEY, JOHN         JNL ELITE ACCESS         0.00         15.34         0.00         15.34         90.0           04/30/2018         DELLINGER, EMMA         JNL ELITE ACCESS         0.00         20.45         0.00         20.45         90.0           04/30/2018         SIMS, SUSAN         JNL ELITE ACCESS         0.00         3.95         0.00         3.95         90.0           04/30/2018         BLESSING, THOMAS         JNL ELITE ACCESS         0.00         60.98         0.00         60.98         90.0           04/30/2018         AKPABIO, UWEM         JNL ELITE ACCESS         0.00         80.80         0.00         60.98         90.0           04/30/2018         REBMAN, MONA         JNL ELITE ACCESS         0.00         5.36         0.00         5.36         90.0           04/30/2018         FREISTROFFER, HENRY         JNL ELITE ACCESS         0.00         6.41         0.00         6.41         90.0           04/30/2018         ROGERS, JOHN         JNL ELITE ACCESS         0.00         21.17         0.00         21.17         90.0           04/30/20	04/30/2018			0.00		0.00		90.0	31.31
04/30/2018         HURLEY, JOHN         JNL ELITE ACCESS         0.00         15.34         0.00         15.34         90.0           04/30/2018         DELLINGER, EMMA         JNL ELITE ACCESS         0.00         131.96         0.00         131.96         90.0           04/30/2018         OBERLIN, DOUGLAS         JNL ELITE ACCESS         0.00         20.45         0.00         20.45         90.0           04/30/2018         SIMS, SUSAN         JNL ELITE ACCESS         0.00         60.98         0.00         60.98         90.0           04/30/2018         BLESSING, THOMAS         JNL ELITE ACCESS         0.00         60.98         0.00         60.98         90.0           04/30/2018         REBMAN, MONA         JNL ELITE ACCESS         0.00         80.80         0.00         80.80         90.0           04/30/2018         FREISTROFFER, HENRY         JNL ELITE ACCESS         0.00         6.41         0.00         6.41         90.0           04/30/2018         ROGERS, JOHN         JNL ELITE ACCESS         0.00         21.17         0.00         21.17         90.0           04/30/2018         ROGERS, ADRIENNE         JNL ELITE ACCESS         0.00         150.44         0.00         150.44         90.0	04/30/2018	CONNER, ANDREW	JNL ELITE ACCESS	0.00	6.70	0.00	6.70	90.0	6.03
04/30/2018         DELLINGER, EMMA         JNL ELITE ACCESS         0.00         131.96         0.00         131.96         90.0           04/30/2018         OBERLIN, DOUGLAS         JNL ELITE ACCESS         0.00         20.45         0.00         20.45         90.0           04/30/2018         SIMS, SUSAN         JNL ELITE ACCESS         0.00         60.98         0.00         3.95         90.0           04/30/2018         BLESSING, THOMAS         JNL ELITE ACCESS         0.00         60.98         0.00         60.98         90.0           04/30/2018         AKPABIO, UWEM         JNL ELITE ACCESS         0.00         80.80         0.00         80.80         90.0           04/30/2018         REBMAN, MONA         JNL ELITE ACCESS         0.00         5.36         0.00         5.36         90.0           04/30/2018         ROGERS, JOHN         JNL ELITE ACCESS         0.00         21.17         0.00         21.17         90.0           04/30/2018         ROGERS, ADRIENNE         JNL ELITE ACCESS         0.00         21.17         0.00         21.17         90.0           04/30/2018         WHITLEATHER, TRACY         JNL ELITE ACCESS         0.00         150.44         0.00         190.4         90.0	04/30/2018	CONNER, ANDREW	JNL ELITE ACCESS	0.00	8.27	0.00	8.27	90.0	7.44
04/30/2018         OBERLIN, DOUGLAS         JNL ELITE ACCESS         0.00         20.45         0.00         20.45         90.0           04/30/2018         SIMS, SUSAN         JNL ELITE ACCESS         0.00         3.95         0.00         3.95         90.0           04/30/2018         BLESSING, THOMAS         JNL ELITE ACCESS         0.00         60.98         0.00         60.98         90.0           04/30/2018         AKPABIO, UWEM         JNL ELITE ACCESS         0.00         80.80         0.00         80.80         90.0           04/30/2018         REBMAN, MONA         JNL ELITE ACCESS         0.00         5.36         0.00         5.36         90.0           04/30/2018         FREISTROFFER, HENRY         JNL ELITE ACCESS         0.00         6.41         0.00         6.41         90.0           04/30/2018         ROGERS, JOHN         JNL ELITE ACCESS         0.00         21.17         0.00         21.17         90.0           04/30/2018         ROGERS, ADRIENNE         JNL ELITE ACCESS         0.00         150.44         0.00         150.44         90.0           04/30/2018         WHITELEATHER, TRACY         JNL ELITE ACCESS         0.00         18.12         0.00         19.68         0.0         19.68	04/30/2018	HURLEY, JOHN	JNL ELITE ACCESS	0.00	15.34	0.00	15.34	90.0	13.81
04/30/2018         SIMS, SUSAN         JNL ELITE ACCESS         0.00         3.95         0.00         3.95         90.0           04/30/2018         BLESSING, THOMAS         JNL ELITE ACCESS         0.00         60.98         0.00         60.98         90.0           04/30/2018         AKPABIO, UWEM         JNL ELITE ACCESS         0.00         80.80         0.00         80.80         90.0           04/30/2018         REBMAN, MONA         JNL ELITE ACCESS         0.00         5.36         0.00         5.36         90.0           04/30/2018         FREISTROFFER, HENRY         JNL ELITE ACCESS         0.00         6.41         0.00         6.41         90.0           04/30/2018         ROGERS, JOHN         JNL ELITE ACCESS         0.00         21.17         0.00         21.17         90.0           04/30/2018         ROGERS, ADRIENNE         JNL ELITE ACCESS         0.00         150.44         0.00         150.44         90.0           04/30/2018         WHITELEATHER, TRACY         JNL ELITE ACCESS         0.00         99.61         0.00         99.61         90.0           04/30/2018         KELTY, SANDRA         JNL ELITE ACCESS         0.00         19.68         0.00         19.68         90.0           <	04/30/2018	DELLINGER, EMMA	JNL ELITE ACCESS	0.00	131.96	0.00	131.96	90.0	118.76
04/30/2018         BLESSING, THOMAS         JNL ELITE ACCESS         0.00         60.98         0.00         60.98         90.0           04/30/2018         AKPABIO, UWEM         JNL ELITE ACCESS         0.00         80.80         0.00         80.80         90.0           04/30/2018         REBMAN, MONA         JNL ELITE ACCESS         0.00         5.36         0.00         5.36         90.0           04/30/2018         FREISTROFFER, HENRY         JNL ELITE ACCESS         0.00         6.41         0.00         6.41         90.0           04/30/2018         ROGERS, JOHN         JNL ELITE ACCESS         0.00         21.17         0.00         21.17         90.0           04/30/2018         ROGERS, ADRIENNE         JNL ELITE ACCESS         0.00         150.44         0.00         150.44         90.0           04/30/2018         WHITELEATHER, TRACY         JNL ELITE ACCESS         0.00         99.61         0.00         99.61         90.0           04/30/2018         KELTY, SANDRA         JNL ELITE ACCESS         0.00         18.12         0.00         19.68         90.0           04/30/2018         RIEBE, PATRICIA         JNL ELITE ACCESS         0.00         5.76         0.00         5.76         90.0	04/30/2018	OBERLIN, DOUGLAS	JNL ELITE ACCESS	0.00	20.45	0.00	20.45	90.0	18.41
04/30/2018       AKPABIO, UWEM       JNL ELITE ACCESS       0.00       80.80       0.00       80.80       90.0         04/30/2018       REBMAN, MONA       JNL ELITE ACCESS       0.00       5.36       0.00       5.36       90.0         04/30/2018       FREISTROFFER, HENRY       JNL ELITE ACCESS       0.00       6.41       0.00       6.41       90.0         04/30/2018       ROGERS, JOHN       JNL ELITE ACCESS       0.00       21.17       0.00       21.17       90.0         04/30/2018       ROGERS, ADRIENNE       JNL ELITE ACCESS       0.00       150.44       0.00       150.44       90.0         04/30/2018       WHITELEATHER, TRACY       JNL ELITE ACCESS       0.00       99.61       0.00       99.61       90.0         04/30/2018       WHITELEATHER, KEVIN       JNL ELITE ACCESS       0.00       18.12       0.00       18.12       90.0         04/30/2018       KELTY, SANDRA       JNL ELITE ACCESS       0.00       19.68       0.00       19.68       90.0         04/30/2018       RIEBE, PATRICIA       JNL ELITE ACCESS       0.00       5.76       0.00       5.76       90.0	04/30/2018	SIMS, SUSAN	JNL ELITE ACCESS	0.00	3.95	0.00	3.95	90.0	3.56
04/30/2018       REBMAN, MONA       JNL ELITE ACCESS       0.00       5.36       0.00       5.36       90.0         04/30/2018       FREISTROFFER, HENRY       JNL ELITE ACCESS       0.00       6.41       0.00       6.41       90.0         04/30/2018       ROGERS, JOHN       JNL ELITE ACCESS       0.00       21.17       0.00       21.17       90.0         04/30/2018       ROGERS, ADRIENNE       JNL ELITE ACCESS       0.00       150.44       0.00       150.44       90.0         04/30/2018       WHITELEATHER, TRACY       JNL ELITE ACCESS       0.00       99.61       0.00       99.61       90.0         04/30/2018       WHITELEATHER, KEVIN       JNL ELITE ACCESS       0.00       18.12       0.00       18.12       90.0         04/30/2018       KELTY, SANDRA       JNL ELITE ACCESS       0.00       19.68       0.00       19.68       90.0         04/30/2018       RIEBE, PATRICIA       JNL ELITE ACCESS       0.00       5.76       0.00       5.76       90.0	04/30/2018	BLESSING, THOMAS	JNL ELITE ACCESS	0.00	60.98	0.00	60.98	90.0	54.88
04/30/2018       FREISTROFFER, HENRY       JNL ELITE ACCESS       0.00       6.41       0.00       6.41       90.0         04/30/2018       ROGERS, JOHN       JNL ELITE ACCESS       0.00       21.17       0.00       21.17       90.0         04/30/2018       ROGERS, ADRIENNE       JNL ELITE ACCESS       0.00       150.44       0.00       150.44       90.0         04/30/2018       WHITELEATHER, TRACY       JNL ELITE ACCESS       0.00       99.61       0.00       99.61       90.0         04/30/2018       WHITELEATHER, KEVIN       JNL ELITE ACCESS       0.00       18.12       0.00       18.12       90.0         04/30/2018       KELTY, SANDRA       JNL ELITE ACCESS       0.00       19.68       0.00       19.68       90.0         04/30/2018       RIEBE, PATRICIA       JNL ELITE ACCESS       0.00       5.76       0.00       5.76       90.0	04/30/2018	AKPABIO, UWEM	JNL ELITE ACCESS	0.00	80.80	0.00	80.80	90.0	72.72
04/30/2018       ROGERS, JOHN       JNL ELITE ACCESS       0.00       21.17       0.00       21.17       90.0         04/30/2018       ROGERS, ADRIENNE       JNL ELITE ACCESS       0.00       150.44       0.00       150.44       90.0         04/30/2018       WHITELEATHER, TRACY       JNL ELITE ACCESS       0.00       99.61       0.00       99.61       90.0         04/30/2018       WHITELEATHER, KEVIN       JNL ELITE ACCESS       0.00       18.12       0.00       18.12       90.0         04/30/2018       KELTY, SANDRA       JNL ELITE ACCESS       0.00       19.68       0.00       19.68       90.0         04/30/2018       RIEBE, PATRICIA       JNL ELITE ACCESS       0.00       5.76       0.00       5.76       90.0	04/30/2018	REBMAN, MONA	JNL ELITE ACCESS	0.00	5.36	0.00	5.36	90.0	4.82
04/30/2018       ROGERS, ADRIENNE       JNL ELITE ACCESS       0.00       21.17       0.00       21.17       90.0         04/30/2018       ROGERS, ADRIENNE       JNL ELITE ACCESS       0.00       150.44       0.00       150.44       90.0         04/30/2018       WHITELEATHER, TRACY       JNL ELITE ACCESS       0.00       99.61       0.00       99.61       90.0         04/30/2018       KELTY, SANDRA       JNL ELITE ACCESS       0.00       19.68       0.00       19.68       90.0         04/30/2018       RIEBE, PATRICIA       JNL ELITE ACCESS       0.00       5.76       0.00       5.76       90.0	04/30/2018	FREISTROFFER, HENRY	JNL ELITE ACCESS	0.00	6.41	0.00	6.41	90.0	5.77
04/30/2018       ROGERS, ADRIENNE       JNL ELITE ACCESS       0.00       150.44       0.00       150.44       90.0         04/30/2018       WHITELEATHER, TRACY       JNL ELITE ACCESS       0.00       99.61       0.00       99.61       90.0         04/30/2018       WHITELEATHER, KEVIN       JNL ELITE ACCESS       0.00       18.12       0.00       18.12       90.0         04/30/2018       KELTY, SANDRA       JNL ELITE ACCESS       0.00       19.68       0.00       19.68       90.0         04/30/2018       RIEBE, PATRICIA       JNL ELITE ACCESS       0.00       5.76       0.00       5.76       90.0	04/30/2018	ROGERS, JOHN	JNL ELITE ACCESS	0.00	21.17	0.00	21.17	90.0	19.05
04/30/2018       WHITELEATHER, TRACY       JNL ELITE ACCESS       0.00       99.61       0.00       99.61       90.0         04/30/2018       WHITELEATHER, KEVIN       JNL ELITE ACCESS       0.00       18.12       0.00       18.12       90.0         04/30/2018       KELTY, SANDRA       JNL ELITE ACCESS       0.00       19.68       0.00       19.68       90.0         04/30/2018       RIEBE, PATRICIA       JNL ELITE ACCESS       0.00       5.76       0.00       5.76       90.0	04/30/2018	ROGERS, ADRIENNE	JNL ELITE ACCESS	0.00	21.17	0.00	21.17	90.0	19.05
04/30/2018       WHITELEATHER, KEVIN       JNL ELITE ACCESS       0.00       18.12       0.00       18.12       90.0         04/30/2018       KELTY, SANDRA       JNL ELITE ACCESS       0.00       19.68       0.00       19.68       90.0         04/30/2018       RIEBE, PATRICIA       JNL ELITE ACCESS       0.00       5.76       0.00       5.76       90.0	04/30/2018	ROGERS, ADRIENNE	JNL ELITE ACCESS	0.00	150.44	0.00	150.44	90.0	135.40
04/30/2018       KELTY, SANDRA       JNL ELITE ACCESS       0.00       19.68       0.00       19.68       90.0         04/30/2018       RIEBE, PATRICIA       JNL ELITE ACCESS       0.00       5.76       0.00       5.76       90.0	04/30/2018	WHITELEATHER, TRACY	JNL ELITE ACCESS	0.00	99.61	0.00	99.61	90.0	89.65
04/30/2018 RIEBE, PATRICIA JNL ELITE ACCESS 0.00 5.76 0.00 5.76 90.0	04/30/2018	WHITELEATHER, KEVIN	JNL ELITE ACCESS	0.00	18.12	0.00	18.12	90.0	16.31
	04/30/2018	KELTY, SANDRA	JNL ELITE ACCESS	0.00	19.68	0.00	19.68	90.0	17.71
04/30/2018 KELTY, SUSAN JNL ELITE ACCESS 0.00 360.72 0.00 360.72 90.0	04/30/2018	RIEBE, PATRICIA	JNL ELITE ACCESS	0.00	5.76	0.00	5.76	90.0	5.18
	04/30/2018	KELTY, SUSAN	JNL ELITE ACCESS	0.00	360.72	0.00	360.72	90.0	324.65

<sup>^</sup>Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		DIRECT TRANS	SACTIONS					
PRODUCT CA	ATEGORY: VARIABLE AND	NUITY 12B1 TRAILS						
04/30/2018	HOVERMAN, ANDREA	JNL ELITE ACCESS	0.00	11.90	0.00	11.90	90.0	10.71
04/30/2018	HOVERMAN, BRYAN	JNL ELITE ACCESS	0.00	13.33	0.00	13.33	90.0	12.00
04/30/2018	FORTNEY, ELIZABETH	JNL ELITE ACCESS	0.00	6.24	0.00	6.24	90.0	5.62
04/30/2018	KERN, DAVID	JNL ELITE ACCESS W/ LIQUIDITY	0.00	34.02	0.00	34.02	90.0	30.62
04/30/2018	WOODHAMS, JACK	JNL ELITE ACCESS W/ LIQUIDITY	0.00	24.96	0.00	24.96	90.0	22.46
04/30/2018	JOHNSON, THEODORE	JNL ELITE ACCESS W/ LIQUIDITY	0.00	5.41	0.00	5.41	90.0	4.87
04/30/2018	ROY, RICHARD	JNL ELITE ACCESS W/ LIQUIDITY	0.00	22.28	0.00	22.28	90.0	20.05
04/30/2018	PAYNE, MARTHA	JNL ELITE ACCESS W/ LIQUIDITY	0.00	8.71	0.00	8.71	90.0	7.84
04/30/2018	COLE, NANCY	JNL ELITE ACCESS W/ LIQUIDITY	0.00	39.38	0.00	39.38	90.0	35.44
04/30/2018	DETER, MARY	JNL ELITE ACCESS W/ LIQUIDITY	0.00	2.14	0.00	2.14	90.0	1.93
04/30/2018	HESTER, LEEANNE	JNL ELITE ACCESS W/ LIQUIDITY	0.00	48.09	0.00	48.09	90.0	43.28
04/30/2018	THEXTON, BARBARA	JNL ELITE ACCESS W/ LIQUIDITY	0.00	10.00	0.00	10.00	90.0	9.00
04/30/2018	WEIS, KIMBERLY	JNL ELITE ACCESS W/ LIQUIDITY	0.00	78.17	0.00	78.17	90.0	70.35
04/30/2018	HURLEY, JOHN	JNL ELITE ACCESS W/ LIQUIDITY	0.00	78.17	0.00	78.17	90.0	70.35
04/30/2018	DAVIS, GARY	JNL PERSPECTIVE L	0.00	178.23	0.00	178.23	90.0	160.41
04/30/2018	KELTY, RICHARD	JNL PERSPECTIVE L	0.00	592.69	0.00	592.69	90.0	533.42
04/30/2018	SOLLOWAY, WILLIAM	JNL PERSPECTIVE L	0.00	106.11	0.00	106.11	90.0	95.50
04/30/2018	BUTCHER, JACK	JNL PERSPECTIVE L	0.00	162.92	0.00	162.92	90.0	146.63
04/30/2018	DETER, MARY	JNL PERSPECTIVE L	0.00	40.41	0.00	40.41	90.0	36.37
04/30/2018	CROWLEY, HELEN	JNL PERSPECTIVE L	0.00	34.52	0.00	34.52	90.0	31.07
04/30/2018	FREISTROFFER, HENRY	JNL PERSPECTIVE L	0.00	189.88	0.00	189.88	90.0	170.89
04/30/2018	BOHNKE, LON	JNL PERSPECTIVE L	0.00	48.75	0.00	48.75	90.0	43.88
04/30/2018	ROGERS, ADRIENNE	JNL PERSPECTIVE L	0.00	43.77	0.00	43.77	90.0	39.39
04/30/2018	ROGERS, JOHN	JNL PERSPECTIVE L	0.00	43.47	0.00	43.47	90.0	39.12
		* VARIABLE ANNUITY 12B1 TRAILS SUBTOTAL *	\$0.00	\$4,262.27	\$0.00	\$4,262.27		\$3,836.07
		*** DIRECT TRANSACTIONS TOTAL ***	\$1,598,775.16	\$5,842.05	\$0.00	\$5,842.05		\$5,257.89

<sup>^</sup>Date - Split Trade - full Investment Amount & Gross Commission displayed

DATE	CLIENT	INVESTMENT	INVESTMENT AMOUNT	GROSS COMMISSION	CLEARING CHARGE	NET COMMISSION	RATE	BROKER COMMISSION
		ADJUSTME	nts					
05/15/2018		*E & O INSURANCE: CURRENT MONTH INS	0.00					-300.00
05/15/2018		*MISC: NATIONWIDE INSURANCE RENEWAL	0.00					-45.00
05/15/2018		*TECHNOLOGY: ADMIN - LEESA KERN	0.00					-130.00
05/15/2018		*TECHNOLOGY: CURRENT MONTH BASIC	0.00					-180.00
		*** ADJUSTMENTS TOTAL ***	\$0.00	\$0.00	\$0.00	\$0.00		\$-655.00
					<u> </u>	BROKER COMM	ISSION	TOTALS
					Broke	r Transactions	5	\$5,257.89
					Spli	t Transactions	5	\$0.00
					Overrid	e Transactions	5	\$0.00
						Adjustments	5	\$-655.00
						Payroll Draw	J	\$0.00
						Base Salary	7	\$0.00
					Prior	Period Balance	9	\$0.00
					FI	NRA Assessment		\$0.00
					S	IPC Assessment	<u> </u>	\$0.00
						Check Amoun	ıt	\$4,602.89
					Yea	r-to-date Gros	s	\$52,165.03
					Year-t	o-date Earning	s	\$46,964.88

<sup>^</sup>Date - Split Trade - full Investment Amount & Gross Commission displayed